



STATE OF MICHIGAN

JENNIFER M. GRANHOLM
GOVERNOR

DEPARTMENT OF MANAGEMENT & BUDGET
LANSING

LISA WEBB SHARPE
DIRECTOR

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DMB Director Webb Sharpe to Receive Prestigious National Governors Association Award

PHILADELPHIA – Lisa Webb Sharpe, director of the Michigan Department of Management and Budget (DMB), will be presented with an Award for Distinguished Service to State Government from the National Governors Association (NGA) at its centennial meeting in Philadelphia this coming weekend. Governor Jennifer M. Granholm is expected to present Webb Sharpe with the award when the NGA convenes on Sunday, July 13th.

“Lisa is an outstanding public servant whose commitment to serving the people of Michigan can be seen in all that she has accomplished on their behalf,” Governor Granholm said, “There is no one more deserving of this prestigious award and it will be an honor to present it to her in Philadelphia.”

Governor Granholm named Webb Sharpe as the DMB director in August 2005. She leads state government’s central business agency and focuses on cost-containment strategies, internal controls and customer service. Since that time, she has helped save state government more than \$1.6 billion in contracts, retirement savings and real estate and fleet leasing – an average of more than \$500 million a year in a tough Michigan economy. She has been instrumental in earning recognition for Michigan’s excellence and innovation in procurement, public-private partnerships, mail services, fleet management and retirement savings.

Webb Sharpe also has led the Buy Michigan First effort, crisscrossing the state to recruit Michigan businesses to bid on state contracts. As a result, the program, which seeks to create jobs and diversify the state economy, has boosted contracts with Michigan businesses to 90 percent and saved taxpayers more than \$282 million.

Webb Sharpe expressed her gratitude for the honor, which she said reflected the combined effort of staff members across DMB.

“This recognition truly recognizes the contributions of the entire department,” she said. “The NGA honors the work we do every day in service to the people of Michigan.”

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Prior to her work in DMB, Webb Sharpe served as Governor Granholm's cabinet secretary and policy director. In that position, she worked closely with all 19 state departments on operational and policy issues. She also led development of the Cabinet Action Plan, which tracks and measures department performance. The action plan was instrumental in *Governing* magazine's decision to rank Michigan as the third best-managed state in the nation.

Previously, Webb Sharpe served as the group executive for human services on Detroit Mayor Dennis Archer's cabinet. She also served as the director of housing services for the Traverse Group, an environmental engineering firm.

The NGA executive committee established the Award Program for Distinguished Service to State Government to key officials and private citizens who contribute to state government. The awards are presented at the association's annual meeting, which draws approximately 1,200 attendees.

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