

Request a MSHDA Speaker

Realtors®

MSHDA's FREE real estate continuing education class helps real estate professionals improve their business by learning about:

- 0%-interest Michigan Down Payment loan
- 30-year federal income tax credit
- Homebuyer Education classes

Lenders

Sponsorship of a MSHDA real estate continuing education class allows lenders to:

- develop closer ties with real estate partners, make agents aware of your services and create new mortgage lending business
- assist loan officers and operation staff with sales training to effectively use MSHDA products to increase volume
- increase borrower purchasing power utilizing the Michigan Down Payment loan in conjunction with MSHDA's MI Home Loan and MI Home Loan Flex mortgage products
- learn how the Mortgage Credit Certificate (MCC) enhances in-house products

MSHDA Business Development Specialists

Offer the latest MSHDA Homeownership product information including:

- sales tips for using MSHDA products to increase volume
- program updates and reviews
- recognition of top performing lenders

Event Speakers

Experienced MSHDA specialists are available to speak at your events and seminars, such as:

- Michigan Realtors
- Michigan Credit Union League
- Michigan Mortgage Lenders Association
- Michigan Veteran's Affairs Agency
- Local and Regional Housing Forums
- Michigan Bankers Association
- Community Bankers of Michigan
- CRA Associations of Michigan
- Michigan Real Estate Companies, Boards, and Associations
- Building Michigan Communities Conference

For more info on MSHDA speakers, lender sales training or real estate continuing education classes, please contact one of the MSHDA Business Development Specialists below.

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