



GRETCHEN WHITMER
GOVERNOR

STATE OF MICHIGAN
DEPARTMENT OF LICENSING AND REGULATORY AFFAIRS
LANSING

ORLENE HAWKS
DIRECTOR

MICHIGAN BOARD OF REAL ESTATE BROKERS AND SALESPERSONS

APRIL 29, 2019 MEETING

APPROVED MINUTES

In accordance with the Open Meetings Act, 1976 PA 267, as amended, the Michigan Board of Real Estate Brokers and Salespersons met on April 29, 2019, at 611 West Ottawa Street, Upper Level Conference Center Room 4, Lansing, Michigan 48933.

CALL TO ORDER

Robert Craig, Acting Chairperson, called the meeting to order at 10:13 a.m.

ROLL CALL

Members Present: Matthew Davis, Chairperson, Real Estate Associate Broker (arrived 10:18 a.m.)
Robert Craig, Vice Chairperson, Public Member
Hassan Ahmad, Real Estate Associate Broker
Justin Clement, Public Member
Karen Greenwood, Real Estate Salesperson
Ronald Zupko, Real Estate Associate Broker

Members Absent: Patrick Dean, Public Member
Natalie Rowe, Real Estate Associate Broker
Sara Storch-Lipnitz, Real Estate Associate Broker

Staff: Dena Marks, Analyst, Boards and Committees Section
Stephanie Wysack, Board Support, Boards and Committees Section

APPROVAL OF AGENDA

MOTION by Greenwood, seconded by Ahmad, to approve the agenda as presented.

A voice vote followed.

MOTION PREVAILED

APPROVAL OF MINUTES

MOTION by Ahmad, seconded by Clement, to approve the minutes from February 11, 2019, as written.

A voice vote followed.

MOTION PREVAILED

REGULATORY CONSIDERATIONS

None

OLD BUSINESS

None

NEW BUSINESS

Discussion of Prelicensure Requirements

Marks gave a brief overview of the memorandum that she drafted regarding educational requirements and testing statistics.

Davis assumed serving as Chairperson at 10:18 a.m.

Discussion was held regarding the Board's thoughts on the need for a review of prelicensure requirements as it applies to today's standards and testing. Davis would like to form a Curriculum Task Force to work on prelicensure requirements. Marks indicated that this could be done as part of the Rules Committee but could be discussed further.

Marks indicated that the Board would need to vote to open the rules if they wished to change the prelicensure requirements.

MOTION by Craig, seconded by Clement, to open the rules.

Discussion was held.

A roll call vote followed: Yeas: Ahmad, Clement, Greenwood, Zupko, Craig, Davis
 Nays: None

MOTION PREVAILED

Chair Report

Davis assigned the following members to the Rules Committee: Ahmad, Greenwood, Rowe, and Zupko.

Department Update

Marks announced that Kim Gaedeke has been named Chief Deputy Director of the Department of Licensing and Regulatory Affairs.

Marks announced that Adam Sandoval has been named Deputy Director of the Department of Licensing and Regulatory Affairs.

Marks explained that Department leadership has mandated that all rules committee meetings will be open to the public in order to receive public input on the rules draft earlier in the rulemaking process. Marks stated that the rules committee will make the final recommendation on the rules to the Board.

Wysack indicated that individuals could sign up for the email blast by going to the Bureau's website, www.michigan.gov/bpl, and clicking on the email link at the very bottom of the screen.

Marks stated that the Bureau held the New Board Member Training in March that was well received by those who attended. This training was very detailed and included information on the Inspections & Investigations and Enforcement sections of the Bureau. She announced that another training will be held on July 31, 2019, and all Board members are welcome to attend.

PUBLIC COMMENT

Brad Viergever, President, from the Commercial Board of Realtors (CBOR) stated that the CBOR would like to be more involved with the rules, especially the commercial real estate aspect.

Kevin George from the Michigan Institute of Real Estate is an educator and is excited that the Board members are open to make changes. He would like them to consider looking into using "real world" scenarios. He stated that he finds PSI confusing in what it says is covered on the examination.

Reggie Fluker, MBA, of Aaron Associates, Inc. and Amazing! Real Estate Solutions indicated that he has noticed the removal of the topics of fair practice and professionalism since the Department switched to using PSI to administer the examination. He indicated that he feels there are several opportunities for individuals to obtain education in the field, including the time when they are being supervised by a Broker.

Marguerite Walker indicated that Michigan law is not on the sample test given by PSI even though the site indicates that it is. She also indicated that she welcomes more transparency from the Department in notifying the public of changes in the rules.

Kevin Pasch from Hondros College indicated that it is the job of the school to have the student pass the examination, so the schools teach to the examination. He indicated that even with a change in the prelicensure requirements, schools will continue to teach to the examination.

Chidi Nyeche of Amazing! Real Estate Solutions stated that he is impressed with the level of professionalism of the Board in their conversation into making changes. He indicated that he is an advocate of good practices and would like for the Board to look into incorporating more diversity with members.

Wysack provided the link to the Governor's Appointments Office, www.michigan.gov/whitmer. She encouraged him to contact them, or direct anyone who may be interested in being appointed to a board, to contact the Appointments Office.

ANNOUNCEMENTS

The next regularly scheduled meeting will be held on June 10, 2019 at 10:00 a.m. at 611 West Ottawa Street, Upper Level Conference Center Room 4, Lansing, Michigan 48933.

ADJOURNMENT

MOTION by Craig, seconded by Zupko, to adjourn the meeting at 11:14 a.m.

A voice vote followed.

MOTION PREVAILED

Minutes approved by the Board on June 10, 2019.

Prepared by: Stephanie Wysack, Board Support
Bureau of Professional Licensing

Date: May 1, 2019