



BUSINESS MEETING OF THE  
MICHIGAN LIQUOR CONTROL COMMISSION

Held: Tuesday, August 9, 2016  
Lansing District Office  
525 W Allegan  
Lansing MI 48909

Present: Andrew J. Deloney, Chairman  
Teri L. Quimby, Commissioner  
Dennis Olshove, Commissioner

Absent: None

Staff: Steve Robinson, Director of Finance Division  
Pam Hamilton, Deputy Director of Finance Division  
Anita Fawcett, Executive Services Division

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The meeting was called to order by Chairman Deloney at 9:35 a.m., noting a quorum was present.

- I. **Moved by Commissioner Olshove, supported by Commissioner Quimby, that the minutes of the Commission meeting of July 12, 2016, be approved as written and presented, motion carried by unanimous vote.**
- II. Ms. Hamilton presented the E-Quote reports for product listings in four categories and requested approval of the following:
  - A. That the products listed below be granted exceptions to the standard pack size, inasmuch as the items are packaged nationally or meets other exceptions as indicated and be approved for listing in the approved products list effective September 4, 2016:

<u>COMPANY/ADA</u>	<u>PRODUCT</u>	<u>PACK SIZE</u>
Jim Beam Brands Co. (NWS Michigan, LLC)	1000ml Effen Blood Orange Vodka	6 Bottles
Brown-Forman Corporation (General Wine & Liquor Co.)	750ml Woodford Reserve MC Brandy Fin	4 Bottles
MHW, Ltd. (General Wine & Liquor Co.)	1750ml Casamigos Blanco Tequila	3 Bottles
MHW, Ltd. (NWS Michigan, LLC)	750ml Clyde May's Cask Strength	3 Bottles
MISA Imports, Inc. (NWS Michigan, LLC)	750ml Kirkland Signature Cognac XO	6 Bottles

Pacific Edge Marketing Group (NWS Michigan, LLC)	750ml Longrow Peated Single Malt	6 Bottles
Park Street Imports LLC (General Wine & Liquor Co.)	750ml Avua Amburana Rum	6 Bottles
	750ml Avua Prata Rum	6 Bottles
Park Street Imports LLC (NWS Michigan, LLC)	750ml Few Flaming Lip Brainville	6 Bottles
	750ml Hawthorn's Gin	6 Bottles
Sazerac Company, Inc. (NWS Michigan, LLC)	750ml Janneau Grand VSOP	6 Bottles
Shaw-Ross International Importers (NWS Michigan, LLC)	750ml Cardenal Mendoza Jubilee Tin	6 Bottles
Luxco, Inc. (NWS Michigan, LLC)	750ml Lord Calvert Dog Decanter	4 Bottles
Stoller Wholesale Wine & Spirits (NWS Michigan, LLC)	750ml Suau Orange	6 Bottles
Diageo Americas, Inc. (NWS Michigan, LLC)	200ml Crown Royal Vanilla Canadian	44 Bottles

**B.** That the following requests for addition of product to the approved products list be approved for listing, effective September 4, 2016:

<u>COMPANY/ADA</u>	<u>PRODUCT</u>	<u>PACK SIZE</u>
Bacardi U.S.A., Inc. (General Wine & Liquor Co.)	750ml Havana Club Anejo Blanco Rum	12 Bottles
Jim Beam Brands Co. (NWS Michigan, LLC)	1000ml Hornitos Plata Tequila	12 Bottles
	1000ml Pinnacle Strawberry Vodka	12 Bottles
Impex Beverages, Inc. (NWS Michigan, LLC)	750ml Isle of Skye 8 Yr. Scotch	12 Bottles
	750ml Stirk's Gin	12 Bottles
LeVecke Corporation (General Wine & Liquor Co.)	1750ml Kirkland Signature Egg Nog Liq	6 Bottles
M.S. Walker, Inc. (General Wine & Liquor Co.)	750ml West Cork Irish Black Reserve	12 Bottles
MISA Imports, Inc. (NWS Michigan, LLC)	1750ml Kirkland Signature 12 Yr. Scotch	6 Bottles
	1000ml Kirkland Signature Anejo Tequila	12 Bottles
	1750ml Kirkland Signature Irish Cream	6 Bottles
	1750ml Kirkland Signature Silver Tequila	6 Bottles
Niche Import Co. (General Wine & Liquor Co.)	750ml Bistra Apricot Brandy	12 Bottles
	750ml Bistra Quince Brandy	12 Bottles
Old Tahoe Distillery, LLC (General Wine & Liquor Co.)	750ml Old Tahoe Honey Flavored Rye	12 Bottles
	750ml Old Tahoe Straight Rye Whiskey	12 Bottles
Pernod Ricard USA, LLC (NWS Michigan, LLC)	750ml Kahlua Chili Chocolate Coffee	12 Bottles

Proximo Spirits, Inc. (NWS Michigan, LLC)	750ml Old Camp Peach Pecan Whiskey	12 Bottles
Luxco, Inc. (NWS Michigan, LLC)	750ml Ezra Brooks Bourbon Cream	12 Bottles
Skyy Spirits, LLC (General Wine & Liquor Co.)	1000ml Skyy Infusions Bartlett Pear	12 Bottles
Stoller Wholesale Wine & Spirits (NWS Michigan, LLC)	200ml Little Brother Gin PL	48 Bottles
	375ml Little Brother Gin PL	24 Bottles
	750ml Little Brother Gin PL	12 Bottles
	200ml Little Brother Vodka PL	48 Bottles
	375ml Little Brother Vodka PL	24 Bottles
	750ml Little Brother Vodka PL	12 Bottles

That the request of Detroit Rivertown Brewing Company, LLC, holder of 2016 Small Distiller license, for addition of the following products to the approved products list, be approved for listing, effective September 4, 2016; further prior to any sale and distribution of these products through the Commission's spirit distribution system, Detroit Rivertown Brewing Company, LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for these products:

<u>PRODUCT</u>	<u>PACK SIZE</u>
750ml Atwater Vodka	12 Bottles
750ml Circa Bourbon	12 Bottles

That the request of D'Still, LLC, holder of 2016 Small Distiller license, for addition of the following product to the approved products list, be approved for listing, effective September 4, 2016; further prior to any sale and distribution of this product through the Commission's spirit distribution system, D'Still, LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for this product:

<u>PRODUCT</u>	<u>PACK SIZE</u>
750ml Dark Spark Bourbon	12 Bottles

That the request of TCWC, LLC, holder of 2016 Small Distiller license, for addition of the following product to the approved products list, be approved for listing, effective September 4, 2016; further prior to any sale and distribution of this product through the Commission's spirit distribution system, TCWC LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for this product:

<u>PRODUCT</u>	<u>PACK SIZE</u>
750ml Tr City Wsky Co Rye Stillhouse	12 Bottles

**C. That the following requests for promotional or special packaging be approved for listing, effective September 4, 2016:**

<u>COMPANY/ADA</u>	<u>PRODUCT</u>	<u>PACK SIZE</u>
Bacardi U.S.A., Inc. (General Wine & Liquor Co.)	1750ml Bacardi Superior & Grpfrt Rum PL	6 Bottles
	1750ml Bacardi Superior & Grpfrt Rum	6 Bottles
	1750ml Bacardi Superior & Rspbrry Rum PL	6 Bottles
	1750ml Bacardi Superior & Rspbrry Rum	6 Bottles
	750ml Bacardi Superior & Solo Cup Rum	12 Bottles
Brown-Forman Corporation (General Wine & Liquor Co.)	750ml Woodford Reserve BBN w/2 GlS	6 Bottles
	750ml Jagermeister Mobile Amplifier	12 Bottles
Sidney Frank Importing Co., Inc. (General Wine & Liquor Co.)		
MHW, Ltd. (General Wine & Liquor Co.)	750ml Casamigos Anejo w/Shot GlS	6 Bottles
	750ml Casamigos Blanco w/Shot GlS	6 Bottles
	750ml Casamigos Reposado w/Shot GlS	6 Bottles
Pernod Ricard USA, LLC (NWS Michigan, LLC)	750ml Absolut w/Ginger Beer	6 Bottles
Moet Hennessy USA, Inc. (NWS Michigan, LLC)	750ml Glenmorangie w/2 GlS	6 Bottles
Luxco, Inc. (NWS Michigan, LLC)	1750ml Canadian House w/50ml Ry Roo PL	6 Bottles
	750ml Ezra Brooks w/50ml Ry Root Beer	12 Bottles
	1750ml Ezra Brooks w/50ml Ry Root Beer	6 Bottles
Vino.Com, L.L.C. (General Wine & Liquor Co.)	750ml Amaro Montenegro w/Tumbler	6 Bottles
	750ml Villa Massa Limonce w/1 GlS	6 Bottles
W.J. Deutsch & Sons, Ltd. (General Wine & Liquor Co.)		

**D. That the following requests for deletion of product from the approved products list be approved for delisting, effective July 31, 2016:**

<u>COMPANY</u>	<u>PRODUCT</u>	<u>PACK SIZE</u>
Koval Distillery Inc. (NWS Michigan, LLC)	750ml Koval Barreled Gin	12 Bottles
	200ml Koval Dry Gin	48 Bottles
	200ml Koval Four Grain Whiskey	48 Bottles
	200ml Koval Rye Whiskey	48 Bottles
Niche Import Co. (General Wine & Liquor Co.)	750ml Barenjager Honey Liq Gift Pack	6 Bottles
Luxco, Inc. (NWS Michigan, LLC)	750ml Ezra B. Single Barrel BBN	6 Bottles
	750ml Pearl Caramel Vodka	12 Bottles
	1750ml Pearl Citrus Vodka PL	6 Bottles

	375ml Peach Vodka PL	24 Bottles
	1000ml Pearl Wedding Cake Vodka	12 Bottles
	750ml Pearl Whipt Vodka	12 Bottles
Skyy Spirits, LLC (General Wine & Liquor Co.)	750ml Skyy Infusion Passion Fruit Vodka	12 Bottles

Discussion by the Commission regarding the procedure of Vendors being required to submit pictures, with separate pictures for each brand, flavor, bottle size and type of bottle, before the Commission would consider listing the product for sale in Michigan, pursuant to Bulletin 3165-17, dated October 11, 2010. Further, the Commission finds that Bulletin 3165-17 replaced Bulletin 3162-17, dated September 22, 2010.

**After review of the issue, Commissioner Quimby made a motion that Bulletin 3162-17 and Bulletin 3165-17, be rescinded, effective immediately. Commissioner Olshove supported and the motion was unanimously carried.**

**After discussion, the following product was held:**

<u>COMPANY</u>	<u>PRODUCT</u>	<u>PACK SIZE</u>
Bier Barrel Distillery, LLC (Small Distiller)	375ml Spunkin Punkin Pumpkin Spirit	12 Bottles

**After discussion, the following products were denied:**

<u>COMPANY</u>	<u>PRODUCT</u>	<u>PACK SIZE</u>
Stoller Wholesale Wine & Spirits (NWS Michigan, LLC)	1000ml Coronado Cappuccino	12 Bottles
	1000ml Coronado Cappuccino Rompopo	12 Bottles

**Moved by Chairman Deloney, supported by Commissioner Olshove, that the above actions be taken in accordance with the E-Quote reports as written, and presented dated August 8, 2016, motion carried by unanimous vote.**

- III. Ms. Hamilton presented licensee requests for special price reductions on spirit products in accordance with the provisions of the Commission's Order of September 11, 2012 regarding special price reductions on spirit products, which was effective on January 1, 2013. She advised there were forty five (45) different licensees requesting price reductions; that 1009 product price reductions could be approved; and that there were zero product price reductions to be denied.

**Moved by Chairman Deloney, supported by Commissioner Olshove that the 1009 special price reductions be approved as indicated on the attached Approval for Price Reduction on Liquor reports, motion carried by unanimous vote.**

- IV. Mr. Robinson presented the June 2016 Financial Report which shows the results of our operations for the period of October 1, 2015 through June 30, 2016 and that this report contains four more days of spirits sales when compared with the report for June 2015. He advised the Total Gross Sales increased over last year by approximately \$73.3 million or 8.1% higher, and the Distilled Spirit cases sold increased 380,454 or 6.5%. Mr. Robinson advised the Net Income from spirit sales increased \$11.8 million or 8.3%, and that Beer taxes are higher by \$2.5 million, with Wine taxes higher by \$2.1 million.

**Moved by Chairman Deloney, supported by Commissioner Olshove, that the June 2016 Financial Report, be accepted, motion carried by unanimous vote.**

- V. Old Business.

There was no Old Business.

- VI. New Business.

There was no New Business.

- VII. Public Comments.

**With no further business, moved by Commissioner Olshove, supported by Commissioner Quimby, that the business meeting be adjourned at 10:00 a.m., motion carried by unanimous vote.**

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Andrew J. Deloney  
Chairman

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Anita Fawcett  
Executive Services



BUSINESS MEETING OF THE  
MICHIGAN LIQUOR CONTROL COMMISSION

Held: Tuesday, August 30, 2016  
Lansing District Office  
525 W Allegan  
Lansing MI 48909

Present: Andrew J. Deloney, Chairman  
Teri L. Quimby, Commissioner  
Dennis Olshove, Commissioner

Absent: None

Staff: Steve Robinson, Director of Finance Division  
Anita Fawcett, Executive Services Division

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The meeting was called to order by Chairman Deloney at 9:53 a.m., noting a quorum was present.

- I. **Moved by Commissioner Olshove, supported by Commissioner Quimby, that the minutes of the Commission meeting of August 9, 2016, be approved as written and presented, motion carried by unanimous vote.**
- II. Mr. Robinson presented the E-Quote reports for product listings in four categories and requested approval of the following:
  - A. That the products listed below be granted exceptions to the standard pack size, inasmuch as the items are packaged nationally or meets other exceptions as indicated and be approved for listing in the approved products list effective October 2, 2016:

<u>COMPANY/ADA</u>	<u>PRODUCT</u>	<u>PACK SIZE</u>
Black Sea Imports, Inc. (NWS Michigan, LLC)	750ml McCray 12 Yr. Blk/Red Car Decan	6 Bottles
	750ml McCray 12 Yr. Blk/Yel Car Decan	6 Bottles
	750ml McCray 12 Yr. Buffalo Decanter	6 Bottles
	750ml Prince Dubarry XO Cognac	6 Bottles
	750ml Prince Dubarry XO Extra	6 Bottles
Detroit Rivertown Brewing Company, LLC (General Wine & Liquor Co.)	750ml Atawater Vodka	6 Bottles
	750ml Circa Whiskey	6 Bottles
William Grant & Sons, Inc. (NWS Michigan, LLC)	750ml Tullamore Dew (Irish) 18 Yr.	6 Bottles

Koval Distillery Inc. (NWS Michigan, LLC)	200ml Koval Dry Gin & Brll Gin 2-Pk	12 Bottles
Long Road Distillers LLC (NWS Michigan, LLC)	750ml Long Road Bourbon Whiskey	6 Bottles
	375ml Long Road Cherry Brandy	12 Bottles
	750ml Long Road Sngl Brll Wheat Whsky	6 Bottles
MHW, Ltd. (General Wine & Liquor Co.)	750ml Merlet C2 Café Liqueur	6 Bottles
	MHW, Ltd. (NWS Michigan, LLC)	
	750ml SX Blanco Vodka	6 Bottles
	750ml SX Café Doble Tequila	6 Bottles
	750ml SX Calypso Rum	6 Bottles
	750ml SX Cha Cha Cha Tequila	6 Bottles
	750ml SX Negro Vodka	6 Bottles
	750ml SX Samba Rum	6 Bottles
	50ml Vektor Vodka	60 Bottles
	750ml Vektor Vodka	6 Bottles
	1000ml Vektor Vodka	6 Bottles
M.S. Walker, Inc. (General Wine & Liquor Co.)	750ml West Cork Irish Black Reserve	6 Bottles
Phillips Products Co., LLC (General Wine & Liquor Co.)	50ml Revel Stoke Root Beer PL	60 Bottles
Moet Hennessy USA, Inc. (General Wine & Liquor Co.)	750ml Ardbeg Twenty One Scotch	6 Bottles
Moet Hennessy USA, Inc. (NWS Michigan, LLC)	375ml Hennessy Master Blenders	12 Bottles
Vision Wine & Spirits, LLC (NWS Michigan, LLC)	750ml Ginmg	6 Bottles
	750ml Highland Reserve Scotch	6 Bottles
	750ml Spey River Scotch	6 Bottles
	750ml Spey River Rum Cask Finish	6 Bottles
	750ml Spey River Sherry Cask Finish	6 Bottles
	750ml Spinnaker Scotch	6 Bottles

That the request of Iron Fish Distillery, LLC, holder of 2016 Small Distiller license, for addition of the following products to the approved products list with case size exceptions, be approved for listing, effective October 2, 2016; further prior to any sale and distribution of these products through the Commission's spirit distribution system, Iron Fish Distillery, LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for these products:

<u>PRODUCT</u>	<u>PACK SIZE</u>
375ml Iron Fish Michigan Wheat Vodka	12 Bottles
375ml Iron Fish Michigan White Rum	12 Bottles
375ml Iron Fish Woodland Gin	12 Bottles



That the request of Long Road Distillers LLC, holder of 2016 Small Distiller license, for addition of the following products to the approved products list with case size exceptions, be approved for listing, effective October 2, 2016; further prior to any sale and distribution of these products through the Commission's spirit distribution system, Long Road Distillers LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for these products:

<u>PRODUCT</u>	<u>PACK SIZE</u>
375ml Long Road Bourbon Whiskey	12 Bottles
375ml Long Road Sngl Brll Wheat Whiskey	12 Bottles

**B.** That the following requests for addition of product to the approved products list be approved for listing, effective October 2, 2016:

<u>COMPANY/ADA</u>	<u>PRODUCT</u>	<u>PACK SIZE</u>
Jim Beam Brands Co. (NWS Michigan, LLC)	750ml Pinnacle Whipped Vodka	12 Bottles
	1000ml Pinnacle Whipped Vodka	12 Bottles
	750ml Pinnacle Whipped Vodka PL	12 Bottles
	1750ml Pinnacle Whipped Vodka PL	6 Bottles
Black Sea Imports, Inc. (NWS Michigan, LLC)	750ml Cache 12 Yr. Whiskey	12 Bottles
	750ml Cache 5 Yr. Whiskey	12 Bottles
	750ml Cache 8 Yr. Whiskey	12 Bottles
	750ml Prince Dubarry VSOP	12 Bottles
Brown-Forman Corporation (General Wine & Liquor Co.)	100ml J Daniels Blk/Tenn Honey Case	48 Bottles
Cana Distributors, LLC (NWS Michigan, LLC)	750ml Dupuy VSOP Cognac	12 Bottles
	750ml Zamir Vodka	12 Bottles
Foothills Distillery, LLC (NWS Michigan, LLC)	750ml Seventeen Twelve Bourbon	12 Bottles
	750ml Seventeen Twelve Gatlin 110	12 Bottles
MHW, Ltd. (NWS Michigan, LLC)	1750ml Vektor Vodka	6 Bottles
Overseas International, Inc. (General Wine & Liquor Co.)	750ml Graduate Luxury Vodka	12 Bottles
Phillips Products Co., LLC (General Wine & Liquor Co.)	750ml Revel Stoke Root Beer	12 Bottles
	1000ml Revel Stoke Root Beer	12 Bottles
Sazerac Company, Inc. (NWS Michigan, LLC)	750ml Evangeline's Pralines & Cream	12 Bottles
Moet Hennessy USA, Inc. (NWS Michigan, LLC)	750ml Hennessy Master Blenders	12 Bottles
The Edrington Group USA, LLC (NWS Michigan, LLC)	750ml The MacAllan Gold Scotch	12 Bottles

Vision Wine & Spirits, LLC	750ml Ayden Lally Scotch	12 Bottles
(NWS Michigan, LLC)	750ml Flight of the Earl's Scotch	12 Bottles
	750ml James Alexander Scotch	12 Bottles
	1750ml James Alexander Scotch	6 Bottles

That the request of Ann Arbor Distilling Company, LLC, holder of 2016 Small Distiller license, for addition of the following products to the approved products list, be approved for listing, effective October 2, 2016; further prior to any sale and distribution of these products through the Commission's spirit distribution system, Ann Arbor Distilling Company, LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for these products:

<u>PRODUCT</u>	<u>PACK SIZE</u>
750ml Water Hill Ltd. Edition Gin	12 Bottles
750ml Water Hill Ltd. Edition Vodka	12 Bottles

That the request of Iron Fish Distillery, LLC, holder of 2016 Small Distiller license, for addition of the following products to the approved products list, be approved for listing, effective October 2, 2016; further prior to any sale and distribution of these products through the Commission's spirit distribution system, Iron Fish Distillery, LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for these products:

<u>PRODUCT</u>	<u>PACK SIZE</u>
750ml Iron Fish Michigan Wheat Vodka	12 Bottles
750ml Iron Fish Michigan White Rum	12 Bottles
750ml Iron Fish Michigan Woodland Gin	12 Bottles
750ml Iron Fish White Whiskey	12 Bottles

That the request of Vokin LLC, holder of 2016 Small Distiller license, for addition of the following products to the approved products list, be approved for listing, effective October 2, 2016; further prior to any sale and distribution of these products through the Commission's spirit distribution system, Vokin LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for these products:

<u>PRODUCT</u>	<u>PACK SIZE</u>
750ml Vokin One Vodka	12 Bottles
750ml Vokin Vodka	12 Bottles

**C.** That the following requests for promotional or special packaging be approved for listing, effective October 2, 2016:

<u>COMPANY/ADA</u>	<u>PRODUCT</u>	<u>PACK SIZE</u>
Jim Beam Brands Co. (NWS Michigan, LLC)	750ml Red Stag w/Playing Cards	12 Bottles
Constellation Brands, Inc. (General Wine & Liquor Co.)	750ml Paul Mass VSOP w/2-50ml Variety	12 Bottles
Heaven Hill Distilleries, Inc. (General Wine & Liquor Co.)	750ml Deep Eddy Vod w/Bloody Mart Mix	6 Bottles
Impex Beverages, Inc. (NWS Michigan, LLC)	1750ml Deep Eddy Vod w/Bldy Mary Mix	3 Bottles
	750ml Arran 10 Yr. Scotch w/2 Gls	6 Bottles
Pernod Ricard USA, LLC (NWS Michigan, LLC)	1750ml Absolut 80 w/4-50ml Variety #2	6 Bottles
	375ml Avion Anejo, Silver, Repo 3 Pk	12 Bottles
	750ml Jameson (Irish) w/Tin	6 Bottles
	750ml Terremoto Variety 12 Pk	12 Bottles
Sazerac Company, Inc. (NWS Michigan, LLC)	750ml Southern Comfort 70 w/Shaker	6 Bottles
Serralles USA, LLC (NWS Michigan, LLC)	750ml Death's Door w/1 of 3 Bar Tools	6 Bottles
	750ml Death's Door w/ Flask & Recipe Bk	6 Bottles
Wilson Daniels, Ltd. (General Wine & Liquor Co.)	375ml Seagram's Extra w/50ml Apricot	12 Bottles
	375ml Seagram's Extra w/50ml Grpfrt	12 Bottles

**D.** That the following requests for deletion of product from the approved products list be approved for delisting, effective October 2, 2016:

<u>COMPANY</u>	<u>PRODUCT</u>	<u>PACK SIZE</u>
Jim Beam Brands Co. (NWS Michigan, LLC)	750ml Pinnacle Whipped Vodka	12 Bottles
	1000ml Pinnacle Whipped Vodka	12 Bottles
	750ml Pinnacle Whipped Vodka PL	12 Bottles
	1750ml Pinnacle Whipped Vodka PL	6 Bottles
Detroit Rivertown Brewing Company, LLC (Small Distiller)	750ml Atawater Vodka	12 Bottles
	750ml Circa Whiskey	12 Bottles
Long Road Distillers, LLC (Small Distiller)	750ml Long Road Sngl Brll Wheat Whsky	6 Bottles
M.S. Walker, Inc. (General Wine & Liquor Co.)	750ml West Cork Irish Black Reserve	12 Bottles
Sazerac Company, Inc. (NWS Michigan, LLC)	50ml Southern Comfort Cherry PL	120 Bottles
	50ml Southern Comfort Lime	60 Bottles

**Moved by Commissioner Olshove, supported by Commissioner Quimby that the above actions be taken in accordance with the E-Quote reports as written, and presented dated August 24, 2016, motion carried by unanimous vote.**

- III. Mr. Robinson advised the Commission of ADA changes from four vendors, requesting to move products to General Wine & Liquor Co. from NWS Michigan, LLC, involving 28 product codes. Chairman Deloney acknowledged the changes.
- IV. Mr. Robinson requested approval of a bulletin for the Quotation Filing Deadline Dates for 2017. He advised this is a routine bulletin sent out to Vendors of Spirits and Vendor Representatives to remind them of the deadlines for the next price book.

**Moved by Commissioner Olshove, supported by Commissioner Quimby, that Bulletin No. 2016-04, Quotation Filing Deadline Dates for 2017, be approved as written and presented, motion carried by unanimous vote.**

- V. Mr. Robinson presented the July 2016 Financial Report which shows the results of our operations for the period of October 1, 2015 through July 31, 2016 and that this report contains the same number of weeks of spirits sales when compared with the report for July 2015. He advised the Total Gross Sales increased over last year by approximately \$47.2 million or 4.6% higher, and the Distilled Spirit cases sold increased 205,109 or 3.1%. Mr. Robinson advised the Net Income from spirit sales increased \$7.9 million or 4.9%, and that Beer taxes are higher by \$3.0 million, with Wine taxes higher by \$2.1 million.

**Moved by Commissioner Olshove, supported by Commissioner Quimby, that the July 2016 Financial Report, be accepted, motion carried by unanimous vote.**

- VI. Mr. Robinson presented the 2015 Annual Financial Report which shows the results of our operations for the period of October 1, 2014 through September 30, 2015 with comparison being made with the results of the 2014 annual reporting period. He advised the Total Gross Sales increased by approximately \$78.2 million or 6.8% higher, and the Distilled Spirit cases sold increased 334,115 or 4.3%. Mr. Robinson advised the Net Income from spirit sales increased \$17.9 million or 10.1%, and that Beer taxes were down by \$3.1 million, with Wine taxes down by \$1.4 million. These decreases were due to the new legislatively required beer and wine tax collection procedures that began in February 2015.

**Moved by Commissioner Olshove, supported by Commissioner Quimby, that the 2015 Annual Financial Report, be accepted, motion carried by unanimous vote.**

- VII.** Mr. Robinson requested approval to write off a number of uncollectible accounts. He advised this is routine information sent to the Michigan Department of Treasury regarding outstanding debts that the Commission has not been able to collect for licensees that are no longer active. Mr. Robinson stated that the Michigan Department of Treasury will attempt to collect the debt and if successful, the Commission receives 40% to 50% of the outstanding debt.

**Moved by Commissioner Olshove, supported by Commissioner Quimby, that the information concerning the uncollectible debts be forwarded to the Michigan Department of Treasury for collection, as written and presented, motion carried by unanimous vote.**

- VIII.** Old Business.

There was no Old Business.

- IX.** New Business.

There was no New Business.

- X.** Public Comments.

Attorney Michael Brown asked to Commission if the procedures for an Outdoor Service Permit had changed. He advised that some of the request seem to be taking longer to be approved than in the past. Chairman Deloney stated he would check with staff to see what is happening.

**With no further business, moved by Commissioner Olshove, supported by Commissioner Quimby, that the business meeting be adjourned at 10:08 a.m., motion carried by unanimous vote.**

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Andrew J. Deloney  
Chairman

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Anita Fawcett  
Executive Services