

STATE OF MICHIGAN  
 Department of Transportation  
 Bureau of Finance and Administration  
 Contract Services Division  
 Van Wagoner Bldg  
 425 West Ottawa Street  
 P.O. Box 30050  
 Lansing, MI 48909

**NOTICE OF CONTRACT NO. 591B3200462**  
 between  
**THE STATE OF MICHIGAN**  
 and

| NAME & ADDRESS OF CONTRACTOR:                                                                   | PRIMARY CONTACT | EMAIL                   |
|-------------------------------------------------------------------------------------------------|-----------------|-------------------------|
| Truck & Trailer Specialties of Boyne Falls, Inc.<br>00399 US 131 North<br>Boyne Falls, MI 49713 | Nadine Baker    | nbaker@ttspec.com       |
|                                                                                                 | TELEPHONE       | CONTRACTOR #, MAIL CODE |
|                                                                                                 | 888-603-5506    |                         |

| STATE CONTACTS                 | AGENCY | NAME          | PHONE        | EMAIL                |
|--------------------------------|--------|---------------|--------------|----------------------|
| CONTRACT COMPLIANCE INSPECTOR: | MDOT   | Justin Droste | 517-636-0518 | drostej@michigan.gov |
| BUYER:                         | MDOT   | Terry Harris  | 517-335-2507 | harrist@michigan.gov |

| CONTRACT SUMMARY:                                                                                           |                |                         |                                                                     |
|-------------------------------------------------------------------------------------------------------------|----------------|-------------------------|---------------------------------------------------------------------|
| DESCRIPTION: Descriptive Contract Title (Not always the same language as provided in MAIN)                  |                |                         |                                                                     |
| Replaceable cutting edges                                                                                   |                |                         |                                                                     |
| INITIAL TERM                                                                                                | EFFECTIVE DATE | INITIAL EXPIRATION DATE | AVAILABLE OPTIONS                                                   |
| 9/14/2013                                                                                                   | 9/14/2013      | 9/13/2014               | 2, 1 yr                                                             |
| PAYMENT TERMS                                                                                               | F.O.B          | SHIPPED                 | SHIPPED FROM                                                        |
| Net 45                                                                                                      | Destination    | Various                 | Boyne Falls, MI                                                     |
| ALTERNATE PAYMENT OPTIONS:                                                                                  |                |                         | AVAILABLE TO MIDEAL PARTICIPANTS                                    |
| <input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other |                |                         | <input type="checkbox"/> YES <input checked="" type="checkbox"/> NO |
| MINIMUM DELIVERY REQUIREMENTS:                                                                              |                |                         |                                                                     |
| N/A                                                                                                         |                |                         |                                                                     |
| MISCELLANEOUS INFORMATION:                                                                                  |                |                         |                                                                     |
| N/A                                                                                                         |                |                         |                                                                     |
| ESTIMATED CONTRACT VALUE AT TIME OF EXECUTION:                                                              |                |                         |                                                                     |

**THIS IS NOT AN ORDER:** This Contract Agreement is awarded on the basis of our inquiry bearing the Bid number 591R3200039. Orders for delivery will be issued directly by the Department of Technology, Management & Budget through the issuance of a Purchase Order Form.

**Notice of Contract #: 591B3200462**

| FOR THE CONTRACTOR:              | FOR THE STATE:       |
|----------------------------------|----------------------|
| Firm Name                        | Signature            |
| Authorized Agent Signature       | Name/Title           |
| Authorized Agent (Print or Type) | Enter Name of Agency |
| Date                             | Date                 |

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## Definitions

**This section provides definitions for terms used throughout this document.**

**Business Day** - whether capitalized or not, means any day other than a Saturday, Sunday, State employee temporary layoff day, or State-recognized legal holiday (as identified in the Collective Bargaining Agreement for State employees) from 8:00am through 5:00pm Eastern Time unless otherwise stated.

**Buyer** – the Contract Services Division, MDOT employee identified on the cover page of this RFP.

**Chronic Failure** - as defined in applicable Service Level Agreements.

**Contract** – based on this RFP, an agreement that has been approved and executed by the awarded Bidder, the MDOT-Contract Services Division Director, and the State Administrative Board.

**Contractor** – the awarded Bidder after the Effective Date.

**Days** - Business Days unless otherwise specified.

**Deliverable(s)** - physical goods or commodities as required or identified in a Statement of Work.

**Eastern Time** – either Eastern Standard Time or Eastern Daylight Time, whichever is prevailing in Lansing, Michigan.

**Effective Date** - the date that a binding contract is executed by the final party.

**Final Acceptance** - has the meaning provided in Section 2.8.7, Final Acceptance, unless otherwise stated in Article 1.

**Key Personnel** - any personnel designated as Key Personnel in Sections 1.3.3, Staff, Duties, and Responsibilities, and 2.4.2, Contractor Key Personnel, subject to the restrictions of Section 2.4.2.

**Post-Industrial Waste** - industrial by-products which would otherwise go to disposal and wastes generated after completion of a manufacturing process, but does not include internally generated scrap commonly returned to industrial or manufacturing processes.

**Purchase Order** - a written document issued by the State that requests full or partial performance of the Contract.

**State** - the State of Michigan.

**State Location** - any physical location where the State performs work. State Location may include state-owned, leased, or rented space.

**Stop Work Order** - a notice requiring the Contractor to fully or partially stop work in accordance with the terms of the notice.

**Subcontractor** - a company or person that the Contractor delegates performance of a portion of the Deliverable(s) to, but does not include independent contractors engaged by the Contractor solely in a staff augmentation role.

**Unauthorized Removal** - the Contractor's removal of Key Personnel without the prior written consent of the State.



## Article 1 – Statement of Work

### 1.1 Project Identification

#### 1.1.1 Project Request

This contract for replaceable cutting edges to be used on graders and underbody scrapers on snow plow trucks for the Operations Field Services Division of the Michigan Department of Transportation (OFSD-MDOT).

#### 1.1.2 Background Deleted, Not Applicable

### 1.2 Scope of Work and Deliverable(s)

#### 1.2.1 In Scope

This optional use Contract is for the delivery of several cutting edge and blades as specified in Attachment A, Tungsten Cutting Edges and Attachment B, Curved Blade.

The cutting edges shall be tested in accordance with the State's Test Method as defined in Attachment C, T Michigan Test Method 719-95.

#### 1.2.2 Deliverable(s)

Bidder must provide the following Deliverable(s):

1. Complete descriptive literature should be submitted with each Price Proposal, Attachment D.
2. Cutting Edges, 4' Lengths for Underbody Blade Assemblies with Tungsten Carbide Inserts

Referenced Brand: Kennametal

Referenced Model #PB948 (1011891) or OFSD-MDOT approved alternate

See, Attachment A, Tungsten Carbide Inserts Specifications

3. Cutting Edges, 5' lengths for Underbody Blade Assemblies with Tungsten Carbide Inserts

Referenced Brand: Kennametal

Referenced Model#PB960 (1011892) or MDOT approved alternate

See, Attachment A, Tungsten Carbide Inserts Specifications

4. Cutting Edges, 3/4" X 6" X 48" Curved single bevel Tungsten Carbide inserted cutting edges with a 1" Pass , if Carbide Embedding (Impregnation) on Front Side of Cutting Edge. The Embedding shall be crushed carbide that shall be the "blocky" type which penetrates and compacts in the mold matrix. The crushed carbide shall be applied in a hot wire (TIG) processed to a puddle septh of 3/16" in the parent metal.

Referenced Brand: VBL

Referenced Model: PART: #34641PTGB-CE or MDOT approved alternate

See, Attachment B, Curved Blade Specifications

5. Cutting Edge blades are to be delivered to the various locations listed within Attachment, D.

#### 1.2.3 Quantity

The State is not obligated to purchase in any specific quantity.

#### 1.2.4 Ordering

The State will issue a Purchase Order, which must be approved by the Contract Compliance Inspector, to order any Deliverable(s). The Bidder is not authorized to begin performance until receipt of a Purchase Order.

#### 1.2.5 Alternate Product

The vendor may offer an alternate product that varies from the specifications in Section 1.2.2, Deliverable(s).

- a. Whenever brand, manufacturer, or product names are referenced it is included only for the purpose of establishing a description of the minimum quality required for an item. This inclusion is not to be construed as advocating or prescribing the use of a particular brand, product or item.
- b. **Vendor who wish to propose an Alternate Product must submit the proposed item(s) in question form by the deadline. (see Section 3.1.4).**
- c. Vendors must include thorough descriptive literature and technical data for each item that may include but is not limited to: dimensions, raw materials and purchased parts.
- d. It is the Vendor's responsibility to submit sufficient information to enable MDOT to evaluate whether their proposed Alternate Product is of equal quality to the reference brand.
- e. In the Q&A addendum posted on [www.buy4michigan.com](http://www.buy4michigan.com), MDOT will indicate whether a proposed Alternate product is approved.
- f. Approval of Alternate Products is solely at State discretion. A Vendor proposing an Alternate Product not approved in the Q&A addendum may lose evaluation points or be disqualified from further consideration, also solely at the State's discretion.

### 1.3 Management and Staffing

#### 1.3.1 Project Management

The vendor will carry out this project under the direction and control of MDOT.

The project manager will meet monthly with the Vendor's project manager to review progress and provide necessary guidance.

The vendor will submit monthly written progress reports that: outline the work accomplished during the reporting period and work to be done during the next reporting period; identify actual and anticipated problems that should be brought to the attention of the project manager; and provide notice of any significant deviation from previously agreed upon project plans. The Vendor will provide these reports to the Contract Compliance Inspector.

Within 30 Days of the Effective Date, the vendor will submit a project plan to the project manager for final approval. The plan must include:

- (a) The Vendor's organizational chart with names and title of personnel assigned to the project. This must be in agreement with staffing of accepted proposals; and
- (b) The project breakdown showing sub-projects, tasks, and resources required.

#### 1.3.2 Reports

The State reserves the right to ask for the following periodic reports: usage, quantity and dollars.

### 1.3.3 Staff, Duties, and Responsibilities

The Vendor must submit a project organization chart identifying the names and titles of all personnel, any part-time personnel assigned to this project, and where all Vendor staff will be physically located during contract performance

| Name | Title | Email | Phone | Responsibilities |
|------|-------|-------|-------|------------------|
| N/A  |       |       |       |                  |
|      |       |       |       |                  |
|      |       |       |       |                  |
|      |       |       |       |                  |

### 1.3.4 Meetings

The State may request other meetings as it deems appropriate.

### 1.3.5 Place of Performance

The Vendor must list the location of all facilities that will be involved in performing the Contract:

| Full address of place of performance | Owner/operator of facility to be used | Percent (%) of Contract value to be performed at listed location |
|--------------------------------------|---------------------------------------|------------------------------------------------------------------|
| 00399 US 131 No.                     | Truck & Trailer Specialties of        | 100%                                                             |
| Boyne Falls, MI 49713                | Boyne Falls, Inc.                     |                                                                  |
|                                      |                                       |                                                                  |
|                                      | Butch Cone                            |                                                                  |

### 1.3.6 Reserved

### 1.3.7 Binding Commitments

Truck & Trailer Specialties of Boyne Falls, MI – Nadine Baker – Authority to quote & bid products/goods.

### 1.3.8 Reserved

### 1.3.9 Security Delete, Not Applicable

## 1.4 Delivery and Acceptance

### 1.4.1 Time Frames

All Deliverable(s) must be delivered after October 1<sup>st</sup> and before November 15<sup>th</sup> for the duration of the Contract, to various locations within the State.

The receipt of order date is governed in the same manner as notices sent under Section 2.3.6, Notices.

### 1.4.2 Minimum Order

The State requests no minimum order.

### 1.4.3 Packaging

Delivery trucks shall be equipped with removable side rails.

Packaging and containers must meet the current requirements of state and federal law applicable to rail and motor carrier freight classifications, which will permit application of the lowest freight rate.

The vendor will comply to details of its proposed packaging sizes for the Deliverable(s).

#### **1.4.4 Palletizing**

Shipments must be palletized. Manufacturer's standard 4-way shipping pallets must be used. The Bidder must explain if it cannot meet these standards.

#### **1.4.5 Delivery Term**

In addition to, delivery as governed by Section 2.8.2, additional Delivery Responsibilities are as follows:

The vendor quote prices "F.O.B. Destination, within Government Premises" with transportation charges prepaid on all orders that meet the minimum order requirement specified in Section 1.4.2, Minimum Order.

Where the weight of the shipment is less than 150 lbs. or where shipments could be separated into smaller parcels, the vendor must use the State's current express delivery carrier, which is United Postal Service. If the shipment weighs less than 150 lbs., but the Deliverable costs \$3000 or more, it must be sent by an appropriate carrier.

#### **A. Delivery**

Delivery shall be to the MDOT location address listed on the purchase order.

The vendor is to notify the designated MDOT personnel, with a 48 hour notice of delivery date.

Deliveries must be made between the hours of 8:00 a.m. to 2:00 p.m., Monday thru Friday.

#### **1.4.6 Acceptance Process**

In addition to the acceptance process as governed by Section 2.8.4, additional Acceptance of Deliverable(s) are as follows:

#### **1.4.7 Acceptance Criteria**

The State will use the following criteria to determine acceptance of Deliverable(s):

A visual inspection of the items will be performed upon delivery. Upon visual inspection, MDOT reserves the right to perform additional testing of the steel and carbide to determine if the material is compliant with the specifications.

### **1.5 Proposal Pricing**

#### **1.5.1 Pricing**

Fixed prices for all Deliverable(s), and the associated payment milestones and payment amounts as required by Section 2.2.1, Fixed Prices for Deliverable(s).

Pricing are FOB Delivered to any location in the State of Michigan.

#### **1.5.2 Quick Payment Terms**

No quick payment discount will be offered.

#### **1.5.3 Price Term**

Prices in Attachment D are firm with prospective renegotiation at an agreed upon time. The criteria for a re-determination of pricing are under Section 2.3.5, Price Changes.

#### 1.5.4 Tax Excluded from Price

(a) Sales Tax: The State is exempt from sales tax for direct purchases. The Bidder's prices must not include sales tax. MDOT-Contract Services Division will furnish exemption certificates for sales tax upon request.

(b) Federal Excise Tax: The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Bidder's prices must not include the Federal Excise Tax.

#### 1.5.5 Invoices

The vendor invoice at a minimum must include:

- (a) Date
- (b) PO #
- (c) Quantity
- (d) Deliverable
- (e) Unit Price
- (f) Shipping Cost (if any)
- (g) Total Price

### 1.6 Commodity Requirements

#### 1.6.1 Customer Service

The vendor has confirmed whether it is able to receive orders by any of the following methods: electronically, phone, facsimile transmission, or by written order.

The vendor have listed below: (a) one or more knowledgeable individual(s) specifically assigned to State of Michigan accounts that will respond to State agency inquiries promptly; and (b) a statewide toll-free number for customer service calls. If not, the Bidder must explain how it intends to provide customer service.

Nadine Baker – 888-603-5506 phone - nbaker@ttspec.com – 231-549-3555 fax

#### 1.6.2 Research and Development Deleted, Not Applicable

#### 1.6.3 Quality Assurance Program

The vendor has offered a Quality Assurance Program.

#### 1.6.4 Warranty for Deliverable(s)

The vendor should state its warranty period, of no less than one year.

The Bidder must be a Manufacture or Authorized Dealer to represent and warrant that the equipment will be in good operating condition and free of manufacturing and or material defects during the warranty period.

The vendor explains its warranty as required by Section 2.13, Warranties. The vendor explains the process for reporting warranty issues and how it will handle any repairs or replacements.

Let Nadine Contract Manager know and she will make sure the problem is taken care of.

#### 1.6.5 Special Incentives Deleted, Not, Applicable

**1.6.6 Energy Efficiency Deleted, Not, Applicable**

**1.6.7 Environmental Requirements**

The vendor will recycled the steel purchase products that impact the environment less than competing products. Environmental components that may be considered include: recycled content, recyclability, and the presence of undesirable materials in the products, especially persistent, bioaccumulative, and toxic chemicals. The Bidder must explain if it intends to provide such products, including any relevant third-party certification (such as Green Seal, etc.).

**1.6.8 Recycled Content and Recyclability**

(a) **Deliverable(s).** Without compromising performance or quality, the State prefers Deliverable(s) containing higher percentages of recycled materials. The Bidder must indicate an estimate of the percentage of recycled materials, if any, contained in each Deliverable:

  N/A   % (total estimated percentage of recovered material)

  N/A   % (estimated percentage of post-consumer material)

  N/A   % (estimated percentage of post-industrial waste)

(b) **Packaging.** The State prefers packaging materials that:

- (i) are made from recycled content that meets or exceeds all federal and state recycled content guidelines (currently 35% post-consumer for all corrugated cardboard);
- (ii) minimize or eliminate the use of polystyrene and other difficult to recycle materials;
- (iii) minimize or eliminate the use of packaging and containers or, in the alternative, minimize or eliminate the use of non-recyclable packaging and containers;
- (iv) provide for a return program where packaging can be returned to a specific location for recycling; and
- (v) contain materials that are easily recyclable in Michigan.

Steel is recyclable as well is carbide.

**1.6.9 Materials Identification and Tracking**

(a) **Hazardous Chemical Identification.** The Bidder must list any hazardous chemical, as defined in 40 CFR §370.2, to be delivered. Each hazardous chemical must be properly identified, including any applicable identification number, such as a National Stock Number or Special Item Number. Material Safety Data Sheets must be submitted in accordance with the federal Emergency Planning and Community Right-to-Know Act, 42 USC 11001 *et seq.*, as amended. This list must be updated whenever any other chemical to be delivered is hazardous.

**There are no "Hazardous Chemical's" but I attached the manufactures Material Safety Data Sheet.**

| Chemical<br>(if none, enter 'None') | Identification Number |
|-------------------------------------|-----------------------|
| None                                |                       |
|                                     |                       |
|                                     |                       |

(b) **Mercury Content.** Under MCL 18.1261d, the Bidder must offer mercury-free products whenever possible. The Bidder must explain if it intends to provide products containing mercury and whether cost competitive alternatives exist. If cost competitive alternatives do not exist, the Bidder must disclose the amount or concentration of mercury and justification as to why this particular product is essential. All products containing mercury must be labeled as containing mercury.

(c) **Brominated Flame Retardants.** The State prefers to purchase products that do not contain brominated flame retardants (BFRs) whenever possible. The Bidder must disclose whether the products contain BFRs.

(d) **Environmental Permits and Requirements.** The vendor must disclose whether any of its facilities are in violation of any environmental laws. The Bidder must immediately notify MDOT-Contract Services Division of the receipt of any EPA, State, or local agency communication indicating that any of the Bidder's facilities are in violation of applicable environmental laws.

#### 1.7 State Employee Purchases

##### 1.7.1 Reserved

## **Article 2 – Terms and Conditions**

### **2.1 Contract Term**

#### **2.1.1 Contract Term**

The Contract term begins September 14, 2013 and expires September 13, 2014. All outstanding Purchase Orders will expire upon the termination of the Contract for any of the reasons listed in Section 2.16, Termination by the State, unless otherwise agreed to in writing by MDOT-Contract Services Division. Absent an early termination, Purchase Orders issued, but not expired, by the end of the Contract's term will remain in effect until the next September 30.

#### **2.1.2 Options to Renew**

This Contract may be renewed for up to two (2) additional one (1) year period(s). Renewal must be by mutual written agreement of the parties, not less than 30 days before expiration of the Contract.

### **2.2 Payments and Taxes**

#### **2.2.1 Fixed Prices for Deliverable(s)**

Prices are fixed for all Deliverable(s) and for all of the associated payment milestones and amounts.

#### **2.2.2 Payment Deadlines**

Undisputed invoices will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 *et seq.*, within 45 days after receipt.

#### **2.2.3 Reserved**

#### **2.2.4 Reserved**

#### **2.2.5 Final Payment and Waivers**

The Contractor's acceptance of final payment by the State constitutes a waiver of all claims by the Contractor against the State for payment under this Contract, other than those claims previously filed in writing on a timely basis and still disputed. For other claims, final payment by the State will not constitute a waiver by either party of any rights as to the other party's continuing obligations, nor will it constitute a waiver of any claims under this Contract, including claims for Deliverable(s) not reasonably known to be defective or substandard.

#### **2.2.6 Electronic Payment Requirement**

As required by MCL 18.1283a, the Contractor must electronically register with the State at <http://www.michigan.gov/cpexpress> to receive electronic fund transfer (EFT) payments.

#### **2.2.7 Employment Taxes**

The Contractor must collect and pay all applicable federal, state, and local employment taxes.

#### **2.2.8 Sales and Use Taxes**

The Contractor must register and remit sales and use taxes on taxable sales of tangible personal property or services delivered into the State. If the Contractor lacks sufficient presence in Michigan to be required to register and pay taxes, it must do so on a voluntary basis. The requirement to register and remit sales and use taxes extends to (a) all members of a "controlled group of corporations" as defined in § 1563(a) of the Internal Revenue Code, 26 USC 1563(a), and applicable regulations; and (b) all organizations under common control that make sales at retail for delivery into the State. Any United States Department of Treasury regulation that references "two or more trades or businesses under common control" includes organizations such as sole proprietorships, partnerships (as defined in § 7701(a)(2) of the Internal Revenue Code, 26 USC 7701(a)(2)), trusts, estates, corporations, or limited liability companies.



## **2.3 Contract Administration**

### **2.3.1 Issuing Office**

This Contract is issued by MDOT-Contract Services Division. **MDOT-Contract Service Division is the only entity authorized to modify the terms and conditions of this Contract, including the prices and specifications.** The Contract Administrator within MDOT-Contract Service Division for this Contract is:

Klatra Pickett, Buyer  
Contract Services Division  
Department of Transportation  
Van Wagoner Bldg.  
PO Box 30050  
Lansing, MI 48909  
[Pickettk@michigan.gov](mailto:Pickettk@michigan.gov)  
517-335-2507

### **2.3.2 Contract Compliance Inspector**

The Contract Compliance Inspector, named below, will monitor and coordinate Contract activities on a day-to-day basis. However, monitoring of this Contract implies **no authority to modify the terms and conditions of this Contract, including the prices and specifications.**

Justin Droste  
MDOT Operations Field Services  
6333 Lansing Rd.  
Lansing, MI 48917  
[drostej@michigan.gov](mailto:drostej@michigan.gov)  
517-636-0518  
[Fax] TBD

### **2.3.3 Project Manager**

The Project Manager, named below, will oversee the project. However, management of the project implies **no authority to modify the terms and conditions of this Contract, including the prices and specifications.**

Tim Croze  
MDOT Operations Field Services  
6333 Lansing Rd.  
Lansing, MI 48917  
[crozet@michigan.gov](mailto:crozet@michigan.gov)  
517-322-3394  
[Fax] TBD

### **2.3.4 Contract Changes**

(a) If the State requests or directs the Contractor to provide any Deliverable(s) that the Contractor believes are outside the scope of the Contractor's responsibilities under the Contract, the Contractor must notify the State before performing the requested activities. If the Contractor fails to notify the State, any activities performed will be considered in-scope and not entitled to additional compensation or time. If the Contractor begins work outside the scope of the Contract and then ceases performing that work, the Contractor must, at the request of the State, retract any out-of-scope work that would adversely affect the Contract.

(b) The State or the Contractor may propose changes to the Contract. If the Contractor or the State requests a change to the Deliverable(s) or if the State requests additional Deliverable(s), the Contractor must provide a detailed outline of all work to be done, including tasks, timeframes, listing of

key personnel assigned, estimated hours for each individual per Deliverable, and a complete and detailed cost justification. If the parties agree on the proposed change, MDOT-Contract Services Division will prepare and issue a notice that describes the change, its effects on the Deliverable(s), and any affected components of the Contract (Contract Change Notice).

(c) No proposed change may be performed until MDOT-Contract Services Division issues a duly executed Contract Change Notice for the proposed change.

### 2.3.5 Price Changes

If allowed by Section 1.5.3, Price Term, the State and the Contractor will complete a pricing review (Review) every 365 days following the Effective Date, to allow for changes based on actual costs incurred. Requested changes may include increases or decreases in price and must be accompanied by supporting information indicating market support of proposed modifications (such as the CPI and PPI, US City Average, as published by the US Department of Labor, Bureau of Labor Statistics).

(a) The State may request a Review upon 30 days written notice that specifies what Deliverable is being reviewed. At the Review, each party may present supporting information including information created by, presented, or received from third parties.

(b) Following the presentation of supporting information, both parties will have 30 days to review the supporting information and prepare any written response.

(c) In the event the Review reveals no need for modifications of any type, pricing will remain unchanged unless mutually agreed to by the parties. However, if the Review reveals that changes may be recommended, both parties will negotiate in good faith for 30 days unless extended by mutual agreement of the parties.

(d) If the supporting information reveals a reduction in prices is necessary and Contractor agrees to reduce rates accordingly, then the State may elect to exercise the next one year option, if available.

(e) If the supporting information reveals a reduction in prices is necessary and the parties are unable to reach agreement, then the State may eliminate all remaining Contract renewal options.

(f) Any changes based on the Review must be implemented through the issuance of a Contract Change Notice.

### 2.3.6 Notices

All notices and other communications required or permitted under this Contract must be in writing and will be considered given when delivered personally, by fax (if provided) or by e-mail (if provided), or by registered mail, return receipt requested, addressed as follows (or any other address that is specified in writing by either party):

If to State:

Contract Services Division-MDOT  
Attention: Terry Harris  
PO Box 30050  
425 West Ottawa Street  
Lansing, MI 48909  
harrist@michigan.gov  
517-373-9466

If to Contractor:

Nadine Baker  
00399 US 131 North  
Boyne Falls, MI 49713  
nbaker@ttspec.com  
231-549-3555

Delivery by a nationally recognized overnight express courier will be treated as personal delivery.

#### **2.3.7 Covenant of Good Faith**

Each party must act reasonably and in good faith. Unless otherwise provided in this Contract, the parties will not unreasonably delay, condition or withhold their consent, decision, or approval any time it is requested or reasonably required in order for the other party to perform its responsibilities under the Contract.

#### **2.3.8 Assignments**

(a) Neither party may assign this Contract, or assign or delegate any of its duties or obligations under the Contract, to another party (whether by operation of law or otherwise), without the prior approval of the other party. The State may, however, assign this Contract to any other State agency, department, or division without the prior approval of the Contractor.

(b) If the Contractor intends to assign this Contract or any of the Contractor's rights or duties under the Contract, the Contractor must notify the State and provide adequate information about the assignee at least 90 days before the proposed assignment or as otherwise provided by law or court order. The State may withhold approval from proposed assignments, subcontracts, or novations if the State determines, in its sole discretion, that the transfer of responsibility would decrease the State's likelihood of receiving performance on the Contract or the State's ability to recover damages.

(c) If the State permits an assignment of the Contractor's right to receive payments, the Contractor is not relieved of its responsibility to perform any of its contractual duties. All payments must continue to be made to one entity.

#### **2.3.9 Equipment**

The State will not provide equipment and resources unless specifically identified in the Statement(s) of Work or other Contract exhibits.

#### **2.3.10 Reserved**

### **2.4 Contract Management**

#### **2.4.1 Contractor Personnel Qualifications**

All persons assigned by the Contractor to perform work must be employees of the Contractor or its majority-owned subsidiaries, or a State-approved Subcontractor, and must be fully qualified to perform the work assigned to them. The Contractor must include this requirement in any subcontract.

#### **2.4.2 Contractor Key Personnel**

(a) The Contractor must provide the Contract Compliance Inspector with the names of Key Personnel.

(b) The Contractor must dedicate Key Personnel to perform work for the duration of the Contract as provided in Section 1.3.3, Staff, Duties, and Responsibilities.

(c) Before assigning a new individual to any Key Personnel position, the Contractor must notify the State of the proposed assignment, introduce the individual to the appropriate State representatives, and provide the State with a resume and any other reasonably requested information. The State must approve or disapprove the assignment, reassignment, or replacement of any Key Personnel. The State may interview the individual before making its decision. If the State disapproves an individual, the State will provide a written explanation outlining the reasons for the rejection.

(d) The Contractor may not remove any Key Personnel from their assigned roles without the prior consent of the State. The Contractor's removal of Key Personnel without the prior consent of the State constitutes Unauthorized Removal. Unauthorized Removal does not include replacing Key Personnel for reasons beyond the Contractor's reasonable control, including illness, disability, death, leave of absence, personal emergency circumstances, resignation, or termination for cause. Unauthorized Removal does not include replacing Key Personnel because of promotions or other job movements allowed by the Contractor's personnel policies or Collective Bargaining Agreement(s), as long as the

Contractor assigns the proposed replacement to train the outgoing Key Personnel for 30 days. Any Unauthorized Removal will be considered a material breach of the Contract.

(e) The Contractor must notify the Contract Compliance Inspector and the Contract Administrator at least 10 Days before redeploying non-Key Personnel to other projects.

#### **2.4.3 Removal or Reassignment of Personnel at the State's Request**

The State may require the Contractor to remove or reassign personnel if the State has legitimate, good-faith reasons articulated in a notice to the Contractor. Replacement personnel must be fully qualified for the position. If the State exercises this right, and the Contractor cannot immediately replace the removed personnel, the State agrees to an equitable adjustment in schedule or other terms that may be affected.

#### **2.4.4 Contractor Personnel Location**

Subject to availability, the State may allow selected Contractor personnel to use State office space.

#### **2.4.5 Contractor Identification**

The Contractor's employees must be clearly identifiable while on State property by wearing a State-issued badge, and must clearly identify themselves and the company they work for whenever making contact with State personnel by telephone or other means.

#### **2.4.6 Cooperation with Third Parties**

The Contractor and its Subcontractors must cooperate with the State and its agents and other contractors, including the State's quality assurance personnel. The Contractor must provide reasonable access to its personnel, systems, and facilities related to the Contract to the extent that access will not interfere with or jeopardize the safety or operation of the systems or facilities.

#### **2.4.7 Relationship of the Parties**

The relationship between the State and Contractor is that of client and independent contractor. No agent, employee, or servant of the Contractor, or any of its subcontractors, is an employee, agent or servant of the State. The Contractor will be solely and entirely responsible for its acts and the acts of its agents, employees, servants, and subcontractors during the performance of the Contract.

#### **2.4.8 Contractor Return of State Equipment/Resources**

The Contractor must return to the State any State-furnished equipment, facilities and other resources when no longer required for the Contract in the same condition as when provided by the State, reasonable wear and tear excepted.

#### **2.4.9 Background Checks**

The State may investigate the Contractor's personnel before granting access to State facilities and systems. The scope of the background check is at the discretion of the State and the results will be used to determine eligibility for working within State facilities and systems. The investigations will include a Michigan State Police background check (ICHAT) and may include a Criminal Justice Information Services (CJIS) fingerprint check. Proposed Contractor personnel may be required to complete and submit an RI-8 Fingerprint Card for the CJIS fingerprint check.

#### **2.4.10 Compliance With State Policies**

All Contractor personnel must comply with the State's security and acceptable use policies for State IT equipment and resources, available at [http://www.michigan.gov/cybersecurity/0,1607,7-217-34395\\_34476---,00.html](http://www.michigan.gov/cybersecurity/0,1607,7-217-34395_34476---,00.html). Contractor personnel must agree to the State's security and acceptable use policies before the State grants access to its IT equipment and resources. The Contractor must provide these policies to prospective personnel before requesting access from the State. Contractor personnel must comply with all physical security procedures in State facilities.

## 2.5 Subcontracting by Contractor

### 2.5.1 Contractor Responsible

The Contractor is responsible for the completion of all Deliverable(s). The State will consider the Contractor to be the sole point of contact with regard to all contractual matters, including payment of any charges for Deliverable(s). The Contractor must make all payments to its Subcontractors or suppliers. Except as otherwise agreed in writing, the State is not obligated to make payments for the Deliverable(s) to any party other than the Contractor.

### 2.5.2 State Approval of Subcontractor

(a) The Contractor may not delegate any duties under this Contract to a Subcontractor unless MDOT-Contract Services Division gives prior approval to the delegation. Attached as **Exhibit A** is a list of the Subcontractors, if any, approved by the State as of the Effective Date. The State is entitled to receive copies of and review all subcontracts. The Contractor may delete or redact any proprietary information before providing it to the State.

(b) The State may require the Contractor to terminate and replace any Subcontractor the State reasonably finds unacceptable. The required replacement of a Subcontractor must be written and contain reasonable detail outlining the State's reasons. If the State exercises this right, and the Contractor cannot immediately replace the Subcontractor, the State will agree to an equitable adjustment in the schedule or other terms that may be affected by the State's required replacement. If this requirement results in a delay, the delay will not be counted against any applicable Service Level Agreement (SLA).

### 2.5.3 Subcontract Requirements

Except where specifically approved by the State, Contractor must include the obligations in Sections 2.24.2, Media Releases, 2.4, Contract Management, 2.11, Confidentiality, 2.12, Records and Inspections, 2.13, Warranties, 2.14, Insurance, and 2.23, Laws, in all of its agreements with Subcontractors.

### 2.5.4 Competitive Selection

Contractor must select Subcontractors (including suppliers) on a competitive basis to the maximum practical extent consistent with the objectives and requirements of this Contract.

## 2.6 Reserved

### 2.6.1 Reserved

## 2.7 Performance

### 2.7.1 Time of Performance

(a) The Contractor must immediately notify the State upon becoming aware of any circumstances that may reasonably be expected to jeopardize the completion of any Deliverable(s) by the scheduled due dates in the latest State-approved delivery schedule and must inform the State of the projected actual delivery date.

(b) If the Contractor believes that a delay in performance by the State has caused or will cause the Contractor to be unable to perform its obligations according to specified Contract time periods, the Contractor must immediately notify the State and, to the extent practicable, continue to perform its obligations according to the Contract time periods. The Contractor will not be in default for a delay in performance to the extent the delay is caused by the State.

### 2.7.2 Reserved

### 2.7.3 Liquidated Damages

The Contractor acknowledges that late or improper completion of the Deliverable(s) will cause loss and damage to the State, and that it would be impracticable and extremely difficult to determine the actual

damage sustained by the State as a result. If there is late or improper completion of the Deliverable(s), the State is entitled to collect liquidated damages in the amount of \$1000.00 and an additional \$100.00 per day for each day the Contractor fails to remedy the late or improper completion of the Deliverable(s). In the event the State terminates the Contract under Section 2.16, Termination by the State, the State will be entitled to collect liquidated damages until the date of termination. These amounts are not intended to be a penalty.

#### **2.7.4 Excusable Failure**

Neither party will be liable for any default, damage or delay in the performance of its obligations that is caused by government regulations or requirements, power failure, electrical surges or current fluctuations, war, forces of nature or acts of God, delays or failures of transportation, equipment shortages, suppliers' failures, acts or omissions of common carriers, fire, riots, civil disorders, labor disputes, embargoes, injunctions (provided the injunction was not issued as a result of any fault or negligence of the party seeking to have its default or delay excused), or any other cause beyond the reasonable control of a party; provided the non-performing party and any Subcontractors are without fault in causing the default or delay, and the default or delay could not have been prevented by reasonable precautions and cannot reasonably be circumvented by the non-performing party through the use of alternate sources, workaround plans, or other means, including disaster recovery plans.

If a party does not perform its contractual obligations for any of the reasons listed, the non-performing party will be excused from any further performance of its affected obligation(s) for as long as the circumstances prevail. The non-performing party must promptly notify the other party immediately after the excusable failure occurs, and when it abates or ends. Both parties must use commercially reasonable efforts to resume performance.

If any of the reasons listed substantially prevent, hinder, or delay the Contractor's performance of the Deliverable(s) for more than 10 Days, and the State reasonably determines that performance is not likely to be resumed within a period of time that is satisfactory to the State, the State may: (a) procure the affected Deliverable(s) from an alternate source without liability for payment so long as the delay in performance continues; or (b) terminate any portion of the Contract so affected and equitably adjust charges payable to the Contractor to reflect those Deliverable(s) that are terminated. The State must pay for all Deliverable(s) for which Final Acceptance has been granted before the termination date.

The Contractor will not have the right to any additional payments from the State as a result of any Excusable Failure or to payments for Deliverable(s) not provided as a result of the Excusable Failure. The Contractor will not be relieved of a default or delay caused by acts or omissions of its Subcontractors except to the extent that a Subcontractor experiences an Excusable Failure and the Contractor cannot reasonably circumvent the effect of the Subcontractor's default or delay in performance through the use of alternate sources, workaround plans, or other means, including disaster recovery plans.

### **2.8 Acceptance of Deliverable(s)**

#### **2.8.1 Quality Assurance**

By tendering any Deliverable to the State, the Contractor certifies to the State that (a) it has performed reasonable quality assurance activities; (b) it has performed any reasonable testing; and (c) it has corrected all material deficiencies discovered during the quality assurance activities and testing. To the extent that testing occurs at State Locations, the State is entitled to observe and otherwise participate in the testing.

#### **2.8.2 Delivery Responsibilities**

Unless otherwise specified by the State in Section 1.4.5, Delivery Term, the following are applicable to all deliveries:

(a) The Contractor is responsible for delivering the Deliverable(s) by the applicable delivery date to the location(s) specified in the SOW or individual Purchase Order.

(b) The Contractor must ship the Deliverable(s) "F.O.B. Destination, within Government Premises."

(c) The State will examine all packages at the time of delivery. The quantity of packages delivered must be recorded and any obvious visible or suspected damage must be noted at the time of delivery using the shipper's delivery document(s) and appropriate procedures to record the damage.

#### 2.8.3 Process for Acceptance of Deliverable(s)

The State's review period for acceptance of the Deliverable(s) is governed by the applicable Statement of Work, and if the Statement of Work does not specify the State's review period, it is by default 30 Days for a Deliverable (State Review Period). The State will notify the Contractor by the end of the State Review Period that either:

- (a) the Deliverable is accepted in the form delivered by the Contractor;
- (b) the Deliverable is accepted, but noted deficiencies must be corrected; or
- (c) the Deliverable is rejected along with notation of any deficiencies that must be corrected before acceptance of the Deliverable.

If the State delivers to the Contractor a notice of deficiencies, the Contractor will correct the described deficiencies and within 30 Days resubmit the Deliverable(s) with an explanation that demonstrates all corrections have been made to the original Deliverable(s). The Contractor's correction efforts will be made at no additional charge. Upon receipt of a corrected Deliverable from the Contractor, the State will have a reasonable additional period of time, not to exceed 30 Days, to accept the corrected Deliverable.

#### 2.8.4 Acceptance of Deliverable(s)

(a) The State's obligation to comply with any State Review Period is conditioned on the timely delivery of the Deliverable(s). The State Review Period will begin on the first Business Day following the State's receipt of the Deliverable(s).

(b) The State may inspect the Deliverable to confirm that all components have been delivered without material deficiencies. If the State determines that the Deliverable or one of its components has material deficiencies, the State may reject the Deliverable without performing any further inspection or testing.

(c) The State will only approve a Deliverable after confirming that it conforms to and performs according to its specifications without material deficiency. The State may, in its discretion, conditionally approve a Deliverable that contains material deficiencies if the State elects to permit the Contractor to correct those deficiencies post-approval. The Contractor remains responsible for working diligently to correct, within a reasonable time at the Contractor's expense, all deficiencies in the Deliverable that remain outstanding at the time of State approval.

(d) If, after three opportunities the Contractor is unable to correct all deficiencies, the State may:

- (i) demand that the Contractor cure the failure and give the Contractor additional time to do so at the sole expense of the Contractor;
- (ii) keep the Contract in force and perform, either itself or through other parties, whatever the Contractor has failed to do, and recover the difference between the cost to cure the deficiency and the Contract price plus an additional amount equal to 10% of the State's cost to cure the deficiency; or
- (iii) fully or partially terminate the Contract for default by giving notice to the Contractor.

Notwithstanding the foregoing, the State cannot use, as a basis for exercising its termination rights under this Section, deficiencies discovered in a repeat State Review Period that could reasonably have been discovered during a prior State Review Period.

(e) The State, at any time and in its reasonable discretion, may reject the Deliverable without notation of all deficiencies if the acceptance process reveals deficiencies in a sufficient quantity or of a sufficient severity that renders continuing the process unproductive or unworkable.

#### 2.8.5 Reserved

#### 2.8.6 Reserved

#### 2.8.7 Final Acceptance

Unless otherwise stated in the Statement of Work, "Final Acceptance" of a Deliverable occurs when that Deliverable has been accepted by the State following the applicable State Review Period.

#### 2.9 Reserved

#### 2.10 State Standards

##### 2.10.1 Electronic Receipt Processing Standard

All electronic commerce applications that allow for electronic receipt of credit/debit card and electronic check (ACH) transactions must be processed via the Centralized Electronic Payment Authorization System (CEPAS).

#### 2.11 Confidentiality

##### 2.11.1 Confidential Information

As used in this Section, "Confidential Information" means all information of the parties, except information that is:

- (a) disclosable under the Michigan Freedom Of Information Act (FOIA);
- (b) now available or becomes available to the public without breach of this Contract;
- (c) released in writing by the disclosing party;
- (d) obtained from a third party or parties having no obligation of confidentiality with respect to such information;
- (e) publicly disclosed pursuant to federal or state law; or
- (f) independently developed by the receiving party without reference to Confidential Information of the furnishing party.

##### 2.11.2 Protection and Destruction of Confidential Information

(a) Each party must use the same care to prevent unauthorized disclosure of Confidential Information as it uses to prevent disclosure of its own information of a similar nature, but in no event less than a reasonable degree of care. Neither the Contractor nor the State will: (i) make any use of the Confidential Information of the other except as contemplated by this Contract; (ii) acquire any interest or license in or assert any lien against the Confidential Information of the other; or (iii) if requested to do so, refuse for any reason to promptly return the other party's Confidential Information.

(b) Each party will limit disclosure of the other party's Confidential Information to employees, agents, and Subcontractors who must have access to fulfill the purposes of this Contract. Disclosure to, and use by, a Subcontractor is permissible where: (i) use of a Subcontractor is authorized under this Contract; (ii) the disclosure is necessary or otherwise naturally occurs in connection with work that is within the Subcontractor's scope of responsibility; and (iii) Contractor obligates the Subcontractor in a written contract to maintain the State's Confidential Information in confidence. At the State's request, any employee of Contractor and of any Subcontractor having access to the State's Confidential Information may be required to execute a separate agreement to be bound by the confidentiality requirements of this Section.

(c) Upon termination of the Contract, Contractor must promptly return the State's Confidential Information or certify to the State that Contractor has destroyed all of the State's Confidential Information.

##### 2.11.3 Exclusions

The provisions of Section 2.11, Confidentiality, will not apply where the receiving party is required by law to disclose the other party's Confidential Information, provided that the receiving party:



(i) promptly provides the furnishing party with notice of the legal request; and (ii) assists the furnishing party in resisting or limiting the scope of the disclosure as reasonably requested by the furnishing party.

#### **2.11.4 No Obligation to Disclose**

Nothing contained in Section 2.11, Confidentiality, will be construed as obligating a party to disclose any particular Confidential Information to the other party.

#### **2.11.5 Security Breach Notification**

If the Contractor breaches this Section, the Contractor must (i) promptly cure any deficiencies and (ii) comply with any applicable federal and state laws and regulations pertaining to unauthorized disclosures. Contractor and the State will cooperate to mitigate the effects of any breach, intrusion, or unauthorized use or disclosure. Contractor must report to the State, in writing, any use or disclosure of Confidential Information, whether suspected or actual, other than as provided for by the Contract within 72 hours after becoming aware of the use or disclosure or the shorter time period as is reasonable under the circumstances.

#### **2.11.6 PCI Data Security Standard**

(a) Contractors that process, transmit or store credit/debit cardholder data, must adhere to the Payment Card Industry (PCI) Data Security Standards. The Contractor is responsible for the security of cardholder data in its possession. The data may only be used to assist the State or for other uses specifically authorized by law.

(b) The Contractor must notify the CCI (within 72 hours of discovery) of any breaches in security where cardholder data has been compromised. In that event, the Contractor must provide full cooperation to the Visa, MasterCard, Discover and state Acquirer representative(s), and/or a PCI approved third party to conduct a thorough security review. The Contractor must make the forensic report available within two weeks of completion. The review must validate compliance with the current PCI Data Security Standards for protecting cardholder data.

(c) The Contractor must properly dispose of cardholder data, in compliance with MDOT-Contract Service Division policy, when it is no longer needed. The Contractor must continue to treat cardholder data as confidential upon contract termination.

(d) The Contractor must provide the CCI with an annual Attestation of Compliance (AOC) or a Report on Compliance (ROC) showing the contractor is in compliance with the PCI Data Security Standards. The Contractor must notify the CCI of all failures to comply with the PCI Data Security Standard.

### **2.12 Records and Inspections**

#### **2.12.1 Inspection of Work Performed**

The State's authorized representatives, at reasonable times and with 10 days prior notice, have the right to enter the Contractor's premises or any other places where work is being performed in relation to this Contract. The representatives may inspect, monitor, or evaluate the work being performed, to the extent the access will not reasonably interfere with or jeopardize the safety or operation of Contractor's systems or facilities. The Contractor must provide reasonable assistance for the State's representatives during inspections.

#### **2.12.2 Retention of Records**

(a) The Contractor must retain all financial and accounting records related to this Contract for a period of seven years after the Contractor performs any work under this Contract (Audit Period).

(b) If an audit, litigation, or other action involving the Contractor's records is initiated before the end of the Audit Period, the Contractor must retain the records until all issues arising out of the audit, litigation, or other action are resolved or until the end of the Audit Period, whichever is later.

### **2.12.3 Examination of Records**

The State, upon 10 days notice to the Contractor, may examine and copy any of the Contractor's records that relate to this Contract. The State does not have the right to review any information deemed confidential by the Contractor if access would require the information to become publicly available. This requirement also applies to the records of any parent, affiliate, or subsidiary organization of the Contractor, or any Subcontractor that performs services in connection with this Contract.

### **2.12.4 Audit Resolution**

If necessary, the Contractor and the State will meet to review any audit report promptly after its issuance. The Contractor must respond to each report in writing within 30 days after receiving the report, unless the report specifies a shorter response time. The Contractor and the State must develop, agree upon, and monitor an action plan to promptly address and resolve any deficiencies, concerns, or recommendations in the report.

### **2.12.5 Errors**

(a) If an audit reveals any financial errors in the records provided to the State, the amount in error must be reflected as a credit or debit on the next invoice and subsequent invoices until the amount is paid or refunded in full. However, a credit or debit may not be carried forward for more than four invoices or beyond the termination of the Contract. If a balance remains after four invoices, the remaining amount will be due as a payment or refund within 45 days of the last invoice on which the balance appeared or upon termination of the Contract, whichever is earlier.

(b) In addition to other available remedies, if the difference between the State's actual payment and the correct invoice amount, as determined by an audit, is greater than 10%, the Contractor must pay all reasonable audit costs.

## **2.13 Warranties**

### **2.13.1 Warranties and Representations**

The Contractor represents and warrants:

(a) It is capable of fulfilling and will fulfill all of its obligations under this Contract. The performance of all obligations under this Contract must be provided in a timely, professional, and workmanlike manner and must meet the performance and operational standards required under this Contract.

(b) The Contract appendices, attachments, and exhibits identify the equipment, software, and services necessary for the Deliverable(s) to comply with the Contract's requirements.

(c) It is the lawful owner or licensee of any Deliverable licensed or sold to the State by Contractor or developed by the Contractor for this Contract, and Contractor has all of the rights necessary to convey to the State the ownership rights or licensed use, as applicable, of any Deliverable(s). None of the Deliverable(s) provided by Contractor to the State, nor their use by the State, will infringe the patent, trademark, copyright, trade secret, or other proprietary rights of any third party.

(d) If the Contractor procures any equipment, software, or other Deliverable(s) for the State (including equipment, software, and other Deliverable(s) manufactured, re-marketed or otherwise sold by the Contractor or under the Contractor's name), then the Contractor must assign or otherwise transfer to the State or its designees, or afford the State the benefits of, any manufacturer's warranty for the Deliverable(s).

(e) The Contract signatory has the authority to enter into this Contract on behalf of the Contractor.

(f) It is qualified and registered to transact business in all locations where required.

(g) Neither the Contractor nor any affiliates, nor any employee of either, has, will have, or will acquire, any interest that would conflict in any manner with the Contractor's performance of its duties and responsibilities to the State or otherwise create an appearance of impropriety with respect to the award or performance of this Contract. The Contractor must notify the State about the nature of any conflict or appearance of impropriety within two days of learning about it.

(h) Neither the Contractor nor any affiliates, nor any employee of either, has accepted or will accept anything of value based on an understanding that the actions of the Contractor, its affiliates, or its employees on behalf of the State would be influenced. The Contractor must not attempt to influence any State employee by the direct or indirect offer of anything of value.

(i) Neither the Contractor nor any affiliates, nor any employee of either, has paid or agreed to pay any person, other than bona fide employees and consultants working solely for the Contractor or the affiliate, any fee, commission, percentage, brokerage fee, gift, or any other consideration, contingent upon or resulting from the award or making of this Contract.

(j) The Contractor arrived at its proposed prices independently, without communication or agreement with any other Bidder for the purpose of restricting competition. The Contractor did not knowingly disclose its quoted prices for this Contract to any other Bidder before the award of the Contract. The Contractor made no attempt to induce any other person or entity to submit or not submit a proposal for the purpose of restricting competition.

(k) All financial statements, reports, and other information furnished by the Contractor to the State in connection with the award of this Contract fairly and accurately represent the Contractor's business, properties, financial condition, and results of operations as of the respective dates covered by the financial statements, reports, or other information. There has been no material adverse change in the Contractor's business, properties, financial condition, or results of operation.

(l) All written information furnished to the State by or for the Contractor in connection with the award of this Contract is true, accurate, and complete, and contains no false statement of material fact nor omits any material fact that would make the submitted information misleading.

(m) It will immediately notify MDOT-Contract Services Division if any of the certifications, representations, or disclosures made in the Contractor's original bid response change after the Contract is awarded.

#### **2.13.2 Warranty of Merchantability**

The Deliverable(s) provided by the Contractor must be merchantable.

#### **2.13.3 Warranty of Fitness for a Particular Purpose**

The Deliverable(s) provided by the Contractor must be fit for the purpose(s) identified in this Contract.

#### **2.13.4 Warranty of Title**

The Contractor must convey good title to any Deliverable(s) provided to the State. All Deliverable(s) provided by the Contractor must be delivered free from any security interest, lien, or encumbrance of which the State, at the time of contracting, has no knowledge. Deliverable(s) provided by the Contractor must be delivered free of any rightful claim of infringement by any third person.

#### **2.13.5 Equipment Warranty**

(a) The Contractor represents and warrants that the equipment/system(s) are in good operating condition and perform to the requirements contained in this Contract at the time of Final Acceptance, and for a period of one year following Final Acceptance.

(b) To the extent the Contractor is responsible for maintaining equipment/system(s), the Contractor represents and warrants that it will maintain the equipment/system(s) in good operating condition and will undertake all repairs and preventive maintenance according to the applicable manufacturer's recommendations for the period specified in this Contract.

(c) The Contractor must provide a toll-free telephone number for the State to report equipment failures and problems.

(d) Within ten (10) Days of notification, the Contractor must adjust, repair or replace all equipment that is defective or not performing in compliance with the Contract. The Contractor must assume all costs for replacing parts or units and their installation including transportation and delivery fees, if any.

(e) The Contractor agrees that all warranty service it provides must be performed by Original Equipment Manufacturer (OEM) trained, certified, and authorized technicians.

- (f) The Contractor is the sole point of contact for warranty service.
- (g) All warranty work must be performed at State locations.

#### **2.13.6 New Deliverable(s)**

The Contractor must provide new Deliverable(s) where the Contractor knows or has the ability to select between new or like-new. Unless specified in Article 1, Statement of Work, equipment that is assembled from new or serviceable used parts that are like new in performance is acceptable only where the Contractor does not have knowledge or the ability to select one or the other.

#### **2.13.7 Prohibited Products**

Shipping of salvage, distressed, outdated, or discontinued goods to any State agency will be considered a material default by the Contractor. The brand and product number offered for all items will remain consistent for the term of the Contract, unless MDOT-Contract Services Division has approved a change order under Section 2.3.4, Contract Changes.

#### **2.13.8 Consequences For Breach**

In addition to any remedies available in law, if the Contractor breaches any of the warranties contained in Section 2.13, Warranties, the breach may be considered a material default.

### **2.14 Insurance**

#### **2.14.1 Liability Insurance**

For the purpose of this Section, "State" includes its departments, divisions, agencies, offices, commissions, officers, employees, and agents.

(a) The Contractor must provide proof that it has obtained the minimum levels of insurance coverage indicated or required by law, whichever is greater. The insurance must protect the State from claims that may arise out of, or result from, or are alleged to arise out of, or result from, the Contractor's or a Subcontractor's performance, including any person directly or indirectly employed by the Contractor or a Subcontractor, or any person for whose acts the Contractor or a Subcontractor may be liable.

(b) The Contractor waives all rights against the State for the recovery of damages that are covered by the insurance policies the Contractor is required to maintain under this Section. The Contractor's failure to obtain and maintain the required insurance will not limit this waiver.

(c) All insurance coverage provided relative to this Contract is primary and non-contributing to any comparable liability insurance (including self-insurance) carried by the State.

(d) The State, in its sole discretion, may approve the use of a fully-funded self-insurance program in place of any specified insurance identified in this Section.

(e) Unless the State approves otherwise, any insurer must have an A.M. Best rating of "A" or better and a financial size of VII or better, or if those ratings are not available, a comparable rating from an insurance rating agency approved by the State. All policies of insurance must be issued by companies that have been approved to do business in the State.

(f) Where specific coverage limits are listed in this Section, they represent the minimum acceptable limits. If the Contractor's policy contains higher limits, the State is entitled to coverage to the extent of the higher limits.

(g) The Contractor must maintain all required insurance coverage throughout the term of this Contract and any extensions. However, in the case of claims-made Commercial General Liability policies, the Contractor must secure tail coverage for at least three (3) years following the termination of this Contract.

(h) The Contractor must provide, within five (5) business days, written notice to the Director of MDOT-Contract Services Division if any policy required under this section is cancelled. The notice must include the applicable Contract or Purchase Order number.

(i) The minimum limits of coverage specified are not intended, and may not be construed, to limit any liability or indemnity of the Contractor to any indemnified party or other persons.

(j) The Contractor is responsible for the payment of all deductibles.

(k) If the Contractor fails to pay any premium for a required insurance policy, or if any insurer cancels or significantly reduces any required insurance without the State's approval, the State may, after giving the Contractor at least 30 days' notice, pay the premium or procure similar insurance coverage from another company or companies. The State may deduct any part of the cost from any payment due the Contractor, or require the Contractor to pay that cost upon demand.

(l) In the event the State approves the representation of the State by the insurer's attorney, the attorney may be required to be designated as a Special Assistant Attorney General by the Michigan Attorney General.

(m) The Contractor is required to pay for and provide the type and amount of insurance checked ☒ below:

☒ (i) **Commercial General Liability**

Minimal Limits:

\$2,000,000 General Aggregate Limit other than Products/Completed Operations;  
\$2,000,000 Products/Completed Operations Aggregate Limit;  
\$1,000,000 Personal & Advertising Injury Limit; and  
\$1,000,000 Each Occurrence Limit.

Deductible maximum:

\$50,000 Each Occurrence

Additional Requirements:

The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the Commercial General Liability certificate. The Contractor also agrees to provide evidence that the insurance policy contains a waiver of subrogation by the insurance company.

The Products/Completed Operations sublimit requirement may be satisfied by evidence of the manufacturer's Commercial General Liability Insurance. The manufacturer must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the Commercial General Liability certificate and must provide evidence that the policy contains a waiver of subrogation by the insurance company. ,

☐ (ii) **Umbrella or Excess Liability**

Minimal Limits:

\$10,000,000 General Aggregate

Additional Requirements:

Umbrella or Excess Liability limits must at least apply to the insurance required in (i), Commercial General Liability. The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the certificate. The Contractor also agrees to provide evidence that insurance policies contain a waiver of subrogation by the insurance company.

☒ (iii) **Motor Vehicle**

Minimal Limits:

If a motor vehicle is used in relation to the Contractor's performance, the Contractor must have vehicle liability insurance on the motor vehicle for bodily injury and property damage as required by law.

☒ (iv) **Workers' Compensation**

Minimal Limits:

The Contractor must provide Workers' Compensation coverage according to applicable laws governing work activities in the state of the Contractor's domicile. If the applicable coverage is provided by a self-insurer, the Contractor must provide proof of an approved self-insured authority by the jurisdiction of domicile.

For employees working outside of the state of the Contractor's domicile, the Contractor must provide certificates of insurance proving mandated coverage levels for the jurisdictions where the employees' activities occur.

Additional Requirements:

The Contractor must provide the applicable certificates of insurance and a list of states where the coverage is applicable. Contractor must provide proof that the Workers' Compensation insurance policies contain a waiver of subrogation by the insurance company, except where such a provision is prohibited or limited by the laws of the jurisdiction in which the work is to be performed.

☒ (v) **Employers Liability**

Minimal Limits:

\$100,000 Each Accident;  
\$100,000 Each Employee by Disease  
\$500,000 Aggregate Disease

Additional Requirements:

The Contractor must list the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents as additional insureds on the certificate.

**2.14.2 Subcontractor Insurance Coverage**

Except where the State has approved a subcontract with other insurance provisions, the Contractor must require any Subcontractor to purchase and maintain the insurance coverage required in Section 2.14.1, Liability Insurance. Alternatively, the Contractor may include a Subcontractor under the Contractor's insurance on the coverage required in that Section. The failure of a Subcontractor to comply with insurance requirements does not limit the Contractor's liability or responsibility.

**2.14.3 Certificates of Insurance**

Before the Contract is signed, and not less than 20 days before the insurance expiration date every year thereafter, the Contractor must provide evidence that the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents are listed as additional insureds as required. The Contractor must provide Contract Services, Finance and Administration Division, (MDOT) with all applicable certificates of insurance verifying insurance coverage or providing, if approved, satisfactory evidence of self-insurance as required in Section 2.14.1, Liability Insurance. Each certificate must be on the standard "Accord" form or equivalent and MUST IDENTIFY THE APPLICABLE CONTRACT OR PURCHASE ORDER NUMBER.

**2.15 Indemnification**

**2.15.1 General Indemnification**

The Contractor must indemnify, defend, and hold the State harmless from liability, including all claims and losses, and all related costs and expenses (including reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest and penalties), accruing or resulting to any person, firm, or corporation that may be injured or damaged by the Contractor in the performance of this Contract and that are attributable to the negligence or tortious acts of the Contractor, any of its subcontractors, or by anyone else for whose acts any of them may be liable.

### **2.15.2 Reserved**

### **2.15.3 Employee Indemnification**

In any claims against the State, its departments, agencies, commissions, officers, employees, and agents, by any employee of the Contractor or any of its subcontractors, the indemnification obligation will not be limited in any way by the amount or type of damages, compensation, or benefits payable by or for the Contractor or any of its subcontractors under worker's disability compensation acts, disability benefit acts, or other employee benefit acts. This indemnification clause is intended to be comprehensive. Any overlap in provisions, or the fact that greater specificity is provided as to some categories of risk, is not intended to limit the scope of indemnification under any other provisions.

### **2.15.4 Patent/Copyright Infringement Indemnification**

(a) The Contractor must indemnify and hold the State harmless from liability, including all claims and losses, and all related costs and expenses (including reasonable attorneys' fees and costs of investigation, litigation, settlement, judgments, interest, and penalties) resulting from any action threatened or brought against the State to the extent that the action is based on a claim that any piece of equipment, software, commodity, or service supplied by the Contractor or its subcontractors, or its operation, use, or reproduction, infringes any United States patent, copyright, trademark or trade secret of any person or entity.

(b) If, in the State's or the Contractor's opinion, any piece of equipment, software, commodity or service supplied by the Contractor or its subcontractors, or its operation, use, or reproduction, is likely to become the subject of an infringement claim, the Contractor must, at its expense: (i) procure for the State the right to continue using the equipment, software, commodity or service or, if this option is not reasonably available to the Contractor; (ii) replace or modify to the State's satisfaction the same with equipment, software, commodity or service of equivalent function and performance so that it becomes non-infringing, or, if this option is not reasonably available to Contractor; (iii) accept its return by the State with appropriate credits to the State against the Contractor's charges and reimburse the State for any losses or costs incurred as a consequence of the State ceasing its use and returning it.

(c) Notwithstanding the foregoing, the Contractor has no obligation to indemnify or defend the State for, or to pay any costs, damages or attorneys' fees related to, any infringement claim based upon: (i) equipment, software, commodity or service developed based on written specifications of the State; (ii) use of the equipment, software, or commodity in a configuration other than implemented or approved by the Contractor, including any modification of the same by the State; or (iii) the combination, operation, or use of the equipment, software, or commodity with equipment, software, or commodities not supplied by the Contractor under this Contract.

### **2.15.5 Continuing Obligation**

The Contractor's duty to indemnify under Section 2.15, Indemnification, continues in full force and effect, notwithstanding the expiration or early cancellation of the Contract, with respect to any claims based on facts or conditions that occurred before expiration or cancellation.

### **2.15.6 Indemnification Procedures**

These procedures apply to all indemnity obligations:

(a) After the State receives notice of an action or proceeding involving a claim for which it will seek indemnification, the State must promptly notify the Contractor of the claim and take, or assist the Contractor in taking, any reasonable action to avoid a default judgment against the Contractor. Failure to notify the Contractor does not relieve the Contractor of its indemnification obligations except to the extent that the Contractor can prove damages attributable to the notification failure. Within 10 days following receipt of notice from the State relating to any claim, the Contractor must notify the State whether the Contractor agrees to assume control of the defense and settlement of that claim (a "Notice of Election"). After notifying the Contractor of a claim and before the State receives the Contractor's Notice of Election, the State is entitled to defend against the claim, at the Contractor's expense, and the

Contractor will be responsible for any reasonable costs, including attorney fees, incurred by the State in defending against the claim during that period.

(b) If the Contractor delivers a Notice of Election relating to any claim: (i) the State is entitled to participate in the defense of the claim and to employ counsel at its own expense to assist in handling the claim and to monitor and advise the State about the status and progress of the defense; (ii) the Contractor must, at the request of the State, demonstrate the Contractor's financial ability to carry out its defense and indemnity obligations under this Contract; (iii) the Contractor must periodically advise the State about the status and progress of the defense and must obtain prior approval of the State before entering into any settlement of the claim or ceasing to defend against the claim; and (iv) to the extent that any principles of Michigan governmental or public law may be involved or challenged, the State has the right, at its own expense, to control the defense of that portion of the claim. The State may retain control of the defense and settlement of a claim by notifying the Contractor within 10 days after the State's receipt of the Contractor's information requested by the State under clause (ii) of this paragraph, if the State determines that the Contractor has failed to demonstrate to the reasonable satisfaction of the State the Contractor's financial ability to carry out its defense and indemnity obligations under this Section. Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. In the event the insurer's attorney represents the State under this Section, the insurer's attorney may be required to be designated as a Special Assistant Attorney General by the Attorney General of the State of Michigan.

(c) If the Contractor does not deliver a Notice of Election relating to any claim of which it is notified, the State may defend the claim in a manner it deems appropriate, at the cost and expense of the Contractor. If it is determined that the claim was one against which the Contractor was required to indemnify the State, upon request of the State, the Contractor must promptly reimburse the State for all reasonable costs and expenses.

#### **2.15.7 Limitation of Liability**

Neither the Contractor nor the State is liable to each other, regardless of the form of action, for consequential, incidental, indirect, or special damages. This limitation of liability does not apply to claims for infringement of United States patent, copyright, trademark or trade secrets; to claims for personal injury or damage to property caused by the gross negligence or willful misconduct of the Contractor; to claims covered by other specific provisions of this Contract calling for liquidated damages; or to court costs or attorneys' fees awarded by a court in addition to damages after litigation based on this Contract.

### **2.16 Termination by the State**

#### **2.16.1 Notice and Right to Cure**

If the Contractor breaches the Contract, and the State, in its sole discretion, determines that the breach is curable, the State will provide the Contractor notice of the breach and a period of at least 30 days to cure the breach. The State does not need to provide notice or an opportunity to cure for successive or repeated breaches or if the State determines, in its sole discretion, that a breach poses a serious and imminent threat to the health or safety of any person or the imminent loss, damage, or destruction of any real or tangible personal property.

#### **2.16.2 Termination for Cause**

(a) The State may fully or partially terminate this Contract for cause by notifying the Contractor if the Contractor: (i) breaches any of its material duties or obligations (including a Chronic Failure to meet any SLA); or (ii) fails to cure a breach within the time period specified in a notice of breach provided by the State.

(b) The Contractor must pay all reasonable costs incurred by the State in terminating this Contract for cause, including administrative costs, attorneys' fees and court costs, and any additional costs the State incurs to procure the Deliverable(s) from other sources. Re-procurement costs are not consequential, indirect, or incidental damages, and cannot be excluded by any other terms otherwise



included in this Contract, provided the costs are not in excess of 50% more than the prices for the Deliverable(s).

(c) If the State partially terminates this Contract for cause, any charges payable to the Contractor will be equitably adjusted to reflect those Deliverable(s) that are terminated. The State must pay for all Deliverable(s) for which Final Acceptance has been granted before the termination date. Any services or related provisions of this Contract that are terminated for cause must cease on the effective date of the termination.

(d) If the State terminates this Contract for cause and it is determined, for any reason, that the Contractor was not in breach of the Contract, the termination will be deemed to have been a termination under Section 2.16.3, Termination for Convenience, effective as of the same date, and the rights and obligations of the parties will be limited to those provided in that Section.

#### **2.16.3 Termination for Convenience**

The State may fully or partially terminate this Contract for its convenience if the State determines that a termination is in the State's best interest. Reasons for the termination are within the sole discretion of the State and may include: (a) the State no longer needs the Deliverable(s) specified in this Contract; (b) a relocation of office, program changes, or changes in laws, rules, or regulations make the Deliverable(s) no longer practical or feasible for the State; (c) unacceptable prices for Contract changes; or (d) falsification or misrepresentation, by inclusion or non-inclusion, of information material to a response to any RFP issued by the State. The State may terminate this Contract for its convenience by giving Contractor notice at least 30 days before the date of termination. If the State chooses to terminate this Contract in part, any charges payable to the Contractor must be equitably adjusted to reflect those Deliverable(s) that are terminated.

#### **2.16.4 Termination for Non-Appropriation**

(a) If this Contract extends for more than one fiscal year, continuation of this Contract is subject to the appropriation or availability of funds. If sufficient funds to enable the State to continue payment are not appropriated or otherwise made available, the State must fully or partially terminate this Contract at the end of the last period for which funds have been appropriated or otherwise made available. The State must give the Contractor notice at least 30 days before the date of termination, unless the State receives notice of the non-appropriation or unavailability less than 30 days before the end of the last period for which funds have been appropriated or otherwise made available.

(b) If funding for this Contract is reduced by law, or funds to pay the Contractor for the Deliverable(s) are not appropriated or are otherwise unavailable, the State may, upon 30 days notice to the Contractor, change the Deliverable(s) in the manner and for the periods of time the State may elect. The charges payable under this Contract will be equitably adjusted to reflect any Deliverable(s) not provided because of the reduction.

(c) If the State fully or partially terminates this Contract for non-appropriation, the State must pay the Contractor for all work-in-progress performed through the effective date of the termination to the extent funds are available.

#### **2.16.5 Termination for Criminal Conviction**

The State may terminate this Contract immediately and without further liability or penalty if the Contractor, an officer of the Contractor, or an owner of a 25% or greater share of the Contractor is convicted of a criminal offense related to a State, public, or private Contract or subcontract.

#### **2.16.6 Termination for Approvals Rescinded**

The State may terminate this Contract if any final administrative or judicial decision or adjudication disapproves a previously approved request for purchase of personal services under Constitution 1963, Article 11, § 5, and Civil Service Rule 7-1. In that case, the State will pay the Contractor for all work-in-progress performed through the effective date of the termination. The Contract may be fully or partially terminated and will be effective as of the date stated in the notice.

#### **2.16.7 Rights and Obligations upon Termination**

- (a) If the State terminates this Contract for any reason, the Contractor must:
- (i) stop all work as specified in the notice of termination;
  - (ii) take any action that may be necessary, or that the State may direct, to preserve and protect Deliverable(s) or other State property in the Contractor's possession;
  - (iii) return all materials and property provided directly or indirectly to the Contractor by any entity, agent, or employee of the State;
  - (iv) transfer title in and deliver to the State, unless otherwise directed, all Deliverable(s) intended to be transferred to the State at the termination of the Contract (which will be provided to the State on an "As-Is" basis except to the extent the State compensated the Contractor for warranty services related to the materials);
  - (v) to the maximum practical extent, take any action to mitigate and limit potential damages, including terminating or limiting subcontracts and outstanding orders for materials and supplies; and
  - (vi) take all appropriate action to secure and maintain State information confidentially in accordance with Section 2.11, Confidentiality.

(b) If the State terminates this Contract under Section 2.16.3, Termination for Convenience, the State must pay the Contractor all charges due for Deliverable(s) provided before the date of termination and, if applicable, as a separate item of payment, for work-in-progress, based on a percentage of completion determined by the State. All completed or partially completed Deliverable(s) prepared by the Contractor, at the option of the State, become the State's property, and the Contractor is entitled to receive equitable compensation for those Deliverable(s). Regardless of the basis for the termination, the State is not obligated to pay or otherwise compensate the Contractor for any lost expected future profits, costs, or expenses incurred with respect to Deliverable(s) not actually completed.

(c) If the State terminates this Contract for any reason, the State may assume, at its option, any subcontracts and agreements for Deliverable(s), and may pursue completion of the Deliverable(s) by replacement contract or as the State deems expedient.

#### **2.16.8 Reservation of Rights**

In the event of any full or partial termination of this Contract, each party reserves all rights or remedies otherwise available to the party.

#### **2.16.9 Contractor Transition Responsibilities**

If this Contract terminates under Section 2.16, Termination by the State, the Contractor must make reasonable efforts to transition the performance of the work, including all applicable equipment, services, software, and leases, to the State or a third party designated by the State within a reasonable period of time that does not exceed 60 days from the date of termination. The Contractor must provide any required reports and documentation.

#### **2.16.10 Transition Payments**

If the transition responsibilities outlined in Section 2.16.9, Contractor Transition Responsibilities, arise based on a termination of this Contract, reimbursement will be governed by the provisions of Section 2.16, Termination by the State. If the transition results from expiration, the Contractor will be reimbursed for all reasonable transition costs (i.e., costs incurred after the expiration within the time period in Section 2.16.9 that result from transition operations) at the Contract rates. The Contractor must prepare an accurate accounting from which the State and the Contractor may reconcile all outstanding accounts.

### **2.17 Termination by the Contractor**

#### **2.17.1 Termination**

If the State breaches the Contract and the Contractor, in its sole discretion, determines that the breach is curable, then the Contractor will provide the State with notice of the breach and a time period (not less than 30 days) to cure the breach.

The Contractor may terminate this Contract if the State: (a) materially breaches its obligation to pay the Contractor undisputed amounts due; (b) breaches its other obligations to an extent that makes it impossible or commercially impractical for the Contractor to complete the Deliverable(s); or (c) does not cure the breach within the time period specified in a notice of breach. The Contractor must discharge its obligations under Section 2.20, Dispute Resolution, before it terminates the Contract.

## **2.18 Stop Work**

### **2.18.1 Stop Work Order**

The State may, by issuing a Stop Work Order, require that the Contractor fully or partially stop work for a period of up to 90 calendar days, and for any further period to which the parties agree. Upon receipt of the Stop Work Order, the Contractor must immediately take all reasonable steps to minimize incurring costs. Within the period of the Stop Work Order, the State must either: (a) terminate the Stop Work Order; or (b) terminate the work covered by the Stop Work Order as provided in Section 2.16, Termination by the State.

### **2.18.2 Termination of Stop Work Order**

The Contractor must resume work if the State terminates a Stop Work Order or if it expires. The parties will agree upon an equitable adjustment in the delivery schedule, the Contract price, or both, and the Contract must be modified, if: (a) the Stop Work Order results in an increase in the time required for, or the Contractor's costs properly allocated to, the performance of the Contract; and (b) the Contractor asserts its right to an equitable adjustment within 20 days after the end of the Stop Work Order by submission of a request for adjustment to the State; provided that, the State may receive and act upon the Contractor's request submitted at any time before final payment. Any adjustment will conform to the requirements of Section 2.3.4, Contract Changes.

### **2.18.3 Allowance of the Contractor's Costs**

If the State fully or partially terminates the work covered by the Stop Work Order, for reasons other than material breach, the termination is a termination for convenience under Section 2.16, Termination by the State, and the State will pay reasonable costs resulting from the Stop Work Order in arriving at the termination settlement. The State is not liable to the Contractor for lost profits because of a Stop Work Order issued under Section 2.18, Stop Work.

## **2.19 Reserved**

## **2.20 Dispute Resolution**

### **2.20.1 General**

(a) The Contractor must submit any claim related to this Contract to the State under Section 2.3.6, Notices, together with all supporting documentation for the claim.

(b) The representatives of the Contractor and the State must meet as often as the parties reasonably deem necessary to gather and furnish to each other all information related to the claim.

(c) During the course of negotiations, each party will honor all reasonable requests made by the other for non-privileged information reasonably related to the claim.

### **2.20.2 Informal Dispute Resolution**

(a) If, after a reasonable time following submission of a claim under Section 2.20.1, General, the parties are unable to resolve the claim, the parties must meet with the Director of MDOT-Contract Services Division, or his or her designee, for the purpose of attempting to resolve the dispute without the need for formal legal proceedings.

(b) Within 60 calendar days of the meeting with the Director of MDOT-Contract Services Division, or such other time as agreed to by the parties, the Director of MDOT-Contract Services Division

will issue a written recommendation regarding settlement of the claim. The Contractor must notify MDOT-Contract Services Division within 21 days after the recommendation is issued whether the Contractor accepts or rejects the recommendation. Acceptance by the Contractor constitutes the final resolution of the claim addressed in the recommendation, and the Contractor may not assert that claim in any future litigation or other proceeding between the parties.

(c) The recommendation of the Director of MDOT-Contract Services Division is not admissible in any future litigation or other proceeding between the parties. The conduct and statements made during the course of negotiations or dispute resolution under Section 2.20, Dispute Resolution, are subject to Michigan Rule of Evidence 408 and are not admissible in any future litigation or other proceeding between the parties.

(d) This section will not be construed to prohibit either party from instituting formal proceedings to avoid the expiration of any applicable limitations period, to preserve a superior position with respect to other creditors, or under Section 2.20.3, Injunctive Relief.

(e) MDOT-Contract Services Division will not mediate disputes between the Contractor and any other entity, except State agencies, concerning responsibility for performance of work.

### **2.20.3 Injunctive Relief**

A claim between the State and the Contractor is not subject to the provisions of Section 2.20.2, Informal Dispute Resolution, where a party makes a good faith determination that a breach of the Contract by the other party will result in damages so immediate, so large or severe, and so incapable of adequate redress that a temporary restraining order or other injunctive relief is the only adequate remedy.

### **2.20.4 Continued Performance**

Each party will continue performing its obligations under the Contract while a claim is being resolved, except to the extent the claim precludes performance and without limiting either party's right to terminate the Contract as provided in Section 2.16, Termination by the State or Section 2.17, Termination by the Contractor. A claim involving payment does not preclude performance.

## **2.21 Disclosure Responsibilities**

### **2.21.1 Disclosure of Litigation**

(a) Within 30 days after receiving notice of any litigation, investigation, arbitration, or other proceeding (collectively, "Proceeding") that arises during the term of this Contract, the Contractor must disclose the following to the Contract Administrator:

- (i) A criminal Proceeding involving the Contractor (or any Subcontractor) or any of its officers or directors;
- (ii) A parole or probation Proceeding;
- (iii) A Proceeding involving the Contractor (or any Subcontractor) or any of its officers or directors under the Sarbanes-Oxley Act; and
- (iv) A civil Proceeding to which the Contractor (or, if the Contractor is aware, any Subcontractor) is a party, and which involves (A) a claim that might reasonably be expected to adversely affect the viability or financial stability of the Contractor or any Subcontractor; or (B) a claim or written allegation of fraud against the Contractor (or, if the Contractor is aware, any Subcontractor) by a governmental or public entity arising out of the Contractor's business dealings with governmental or public entities.

(b) Information provided to the State from the Contractor's publicly filed documents will satisfy the requirements of this Section.

(c) If any Proceeding that is disclosed to the State or of which the State otherwise becomes aware, during the term of this Contract, would cause a reasonable party to be concerned about: (i) the ability of the Contractor (or a Subcontractor) to continue to perform this Contract; or (ii) whether the Contractor (or a Subcontractor) is engaged in conduct that is similar in nature to the conduct alleged in the Proceeding and would constitute a breach of this Contract or a violation of federal or state law,

regulations, or public policy, then the Contractor must provide the State all requested reasonable assurances that the Contractor and its Subcontractors will be able to continue to perform this Contract.

#### 2.21.2 Other Disclosures

The Contractor must notify MDOT-Contract Services Division within 30 days of:

- (a) becoming aware that a change in the Contractor's ownership or officers has occurred or is certain to occur; or
- (b) any changes to company affiliations.

#### 2.21.3 Call Center Disclosure

The Contractor and all Subcontractors involved in the performance of this Contract providing call or contact center services to the State must disclose the location of its call or contact center services to inbound callers. Failure to disclose this information is a material breach of this Contract.

### 2.22 Reserved

#### 2.22.1 Reserved

### 2.23 Laws

#### 2.23.1 Governing Law

This Contract is governed by, and construed according to, the substantive laws of the State of Michigan without regard to any Michigan choice of law rules that would apply the substantive law of another jurisdiction to the extent not inconsistent with or preempted by federal law.

#### 2.23.2 Compliance with Laws

The Contractor must comply with all applicable federal, state, and local laws and ordinances in providing the Deliverable(s).

#### 2.23.3 Jurisdiction

Any dispute arising from the Contract must be resolved in the State of Michigan. With respect to any claim between the parties, the Contractor consents to venue in Ingham County, Michigan, and irrevocably waives any objections to this venue that it may have, such as lack of personal jurisdiction or *forum non conveniens*. The Contractor must appoint agents in the State of Michigan to receive service of process.

#### 2.23.4 Nondiscrimination

In the performance of the Contract, the Contractor agrees not to discriminate against any employee or applicant for employment, with respect to his or her hire, tenure, terms, conditions or privileges of employment, or any matter directly or indirectly related to employment, because of race, color, religion, national origin, ancestry, age, sex, height, weight, marital status, or physical or mental disability. The Contractor further agrees that every subcontract entered into for the performance of this Contract will contain a provision requiring non-discrimination in employment, as specified here, binding upon each Subcontractor. This covenant is required under the Elliott-Larsen Civil Rights Act, 1976 PA 453, MCL 37.2101, *et seq.*, and the Persons with Disabilities Civil Rights Act, 1976 PA 220, MCL 37.1101, *et seq.*, and any breach of this provision may be regarded as a material breach of the Contract.

#### 2.23.5 Unfair Labor Practices

Under 1980 PA 278, MCL 423.321, *et seq.*, the State must not award a Contract or subcontract to an employer whose name appears in the current register of employers failing to correct an unfair labor practice compiled under MCL 423.322. This information is compiled by the United States National Labor Relations Board. A Contractor of the State, in relation to the Contract, must not enter into a contract with a Subcontractor, manufacturer, or supplier whose name appears in this register. Under MCL 423.324, the State may void any Contract if, after award of the Contract, the name of the Contractor

as an employer or the name of the Subcontractor, manufacturer or supplier of the Contractor appears in the register.

#### 2.23.6 Environmental Provision

For the purposes of this section, "Hazardous Materials" include asbestos, ACBMs, PCBs, petroleum products, construction materials including paint thinners, solvents, gasoline, oil, and any other material the manufacture, use, treatment, storage, transportation or disposal of which is regulated by the federal, state, or local laws governing the protection of the public health, natural resources, or the environment:

(a) The Contractor must use, handle, store, dispose of, process, transport, and transfer any Hazardous Material according to all federal, State, and local laws. The State must immediately advise the Contractor of the presence of any known Hazardous Material at the work site. If the Contractor encounters material reasonably believed to be Hazardous Material that may present a substantial danger, the Contractor must: (i) immediately stop all affected work; (ii) notify the State in accordance with Section 2.3.6, Notices; (iii) notify any entities required by law; and (iv) take appropriate health and safety precautions.

(b) The State may issue a Stop Work Order if the material is a Hazardous Material that may present a substantial danger and the Hazardous Material was not brought to the site by the Contractor, or does not wholly or partially result from any violation by the Contractor of any laws covering the use, handling, storage, disposal of, processing, transport and transfer of Hazardous Materials. The State may remove the Hazardous Material, render it harmless, or terminate the affected work for the State's convenience.

(c) If the Hazardous Material was brought to the site by the Contractor, or wholly or partially results from any violation by the Contractor of any laws covering the use, handling, storage, disposal of, processing, transport and transfer of Hazardous Material, or from any other act or omission within the control of the Contractor, the Contractor must bear its proportionate share of the delay and costs involved in cleaning up the site and removing and rendering harmless the Hazardous Material according to applicable laws.

#### 2.23.7 Freedom of Information

This Contract and all information submitted to the State by the Contractor is subject to the Michigan Freedom of Information Act (FOIA), 1976 PA 442, MCL 15.231, *et seq.*

#### 2.23.8 Reserved

#### 2.23.9 Reserved

#### 2.23.10 Abusive Labor Practices

The Contractor may not furnish any Deliverable(s) that were produced fully or partially by forced labor, convict labor, forced or indentured child labor, or indentured servitude.

"Forced or indentured child labor" means all work or service (1) exacted from any person under the age of 18 under the menace of any penalty for its nonperformance and for which the worker does not offer himself voluntarily; or (2) performed by any person under the age of 18 under a contract the enforcement of which can be accomplished by process or penalties.

### 2.24 General Provisions

#### 2.24.1 Bankruptcy and Insolvency

The State may, without prejudice to any other right or remedy, fully or partially terminate this Contract and, at its option, take possession of the work-in-progress and finish the work-in-progress by whatever method the State deems appropriate if:

(a) the Contractor files for bankruptcy protection;

(b) an involuntary petition is filed against the Contractor and not dismissed within 30 days;

- (c) the Contractor becomes insolvent or a receiver is appointed due to the Contractor's insolvency;
- (d) the Contractor makes a general assignment for the benefit of creditors; or
- (e) the Contractor or its affiliates are unable to provide reasonable assurances that the Contractor or its affiliates can provide the Deliverable(s) under this Contract.

Contractor will place appropriate notices or labels on the work-in-progress to indicate ownership by the State. To the extent reasonably possible, work-in-progress must be stored separately from other stock and marked conspicuously with labels indicating State ownership.

#### **2.24.2 Media Releases**

News releases (including promotional literature and commercial advertisements) pertaining to the RFP and this Contract or the project to which it relates will not be made without prior approval by the State, and only in accordance with the instructions from the State.

#### **2.24.3 Contract Distribution**

MDOT-Contract Services Division retains the sole right of Contract distribution to all State agencies and local units of government unless other arrangements are authorized by MDOT-Contract Services Division.

#### **2.24.4 Permits**

Contractor must obtain and pay any associated costs for all required governmental permits, licenses, and approvals for the delivery, installation, and performance of the Contract.

#### **2.24.5 Website Incorporation**

The State is not bound by any content on the Contractor's website unless incorporated directly into this Contract.

#### **2.24.6 Reserved**

#### **2.24.7 Antitrust Assignment**

The Contractor assigns to the State any claim for overcharges resulting from state or federal antitrust violations to the extent that those violations concern materials or services supplied by third parties toward fulfillment of the Contract.

#### **2.24.8 Disaster Recovery**

Contractor and the State recognize that the State provides essential services in times of natural or man-made disasters. Therefore, except as mandated by federal disaster response requirements, Contractor personnel dedicated to providing Deliverable(s) under this Contract will provide the State with priority.

#### **2.24.9 Legal Effect**

The State is not liable for costs incurred by the Contractor or for payment(s) under this Contract until the Contractor is authorized to perform under Section 1.2.4, Ordering.

#### **2.24.10 Entire Agreement**

This Contract constitutes the entire agreement between the parties and supersedes all prior agreements, whether written or oral, with respect to the subject matter. All attachments referenced in this Contract are incorporated in their entirety and form part of this Contract.

#### **2.24.11 Order of Precedence**

Any inconsistency in the terms associated with this Contract will be resolved by giving precedence to the terms in the following descending order:

- (a) Mandatory sections (2.1.1, Contract Term, 2.24.9, Legal Effect, 2.2.2, Payment Deadlines, 2.14, Insurance, 2.15, Indemnification, 2.16, Termination, 2.23, Governing Law, 2.15.7, Limitation of Liability);
  - (b) The most recent Statement of Work related to this Contract;
  - (c) All sections from Article 2 - Terms and Conditions, not listed in subsection (a);
  - (d) Any attachment or exhibit to the Contract documents;
  - (e) Any Purchase Order, Direct Voucher, or Procurement Card Order issued under the Contract;
- and
- (f) Bidder Responses contained in any of the RFP documents.

#### **2.24.12 Headings**

The captions and section headings used in this Contract are for convenience only and may not be used to interpret the scope and intent of this Contract.

#### **2.24.13 Form, Function and Utility**

If this Contract is for statewide use, but the Deliverable(s) does not meet the form, function, and utility required by a State agency, that agency may, subject to State purchasing policies, procure the Deliverable(s) from another source.

#### **2.24.14 Reformation and Severability**

Each provision of the Contract is severable from all other provisions of the Contract. If any provision of this Contract is held unenforceable, then the Contract will be modified to reflect the parties' original intent. All remaining provisions of the Contract remain in full force and effect.

#### **2.24.15 Approval**

Unless otherwise provided in this Contract, approval(s) must be in writing and must not be unreasonably withheld or delayed.

#### **2.24.16 No Waiver of Default**

Failure by a party to insist upon strict adherence to any term of the Contract does not waive that party's right to later insist upon strict adherence to that term, or any other term, of the Contract.

#### **2.24.17 Survival**

The provisions of this Contract that impose continuing obligations, including warranties, indemnification, and confidentiality, will survive the expiration or termination of this Contract.



Attachment A

SPECIFICATION FOR CUTTING EDGES WITH TUNGSTEN  
CARBIDE INSERTS FOR MOLDBOARD ASSEMBLIES

MD:BL

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DESCRIPTION: This specification covers requirements for replaceable cutting edges with tungsten carbide inserts to be used on motor graders and underbody truck scrapers.

BLADE: The blade shall be flat hot-rolled finished steel, SAE 1020. All bolt holes shall be located, dimensioned, and countersunk as shown on the attached drawing. Punching shall conform to American Association of State Highway and Transportation Officials (AASHTO) standard bolt hole spacing for even and half foot length, punched 1 1/16" square holes for 5/8" bolts. Blade thickness to be 7/8".

Length of blade shall be as noted in the bid proposal + or - 1/8" specified in order to fit total moldboard in various combinations. The ends shall be square and cleanly cut.

MARKING: Each blade shall be legibly stamped with the manufacturer identification and year of manufacture. Complete blades are to be rust resistant painted or lacquered except for insert and brazing which shall be protected from paint by means of masking tape or other method. Color shall be yellow for identification.

INSERTS: Inserts shall be cemented tungsten carbide of rectangular design, and shall be dimensioned and located in the blade as shown on the attached drawing. Inserts shall be positioned in the blade groove so that the bottom of the insert is flush with the bottom of the blade within +/- 1/16 inch. Physical properties of the inserts shall be as follows.

| <u>Physical Properties</u>             | <u>Value</u> | <u>ASTM Method</u> |
|----------------------------------------|--------------|--------------------|
| Rockwell Hardness, A Scale, (Range)    | 87.5 - 89.0  | B 294              |
| Transverse Rupture Strength, psi, min. | 350,000      | B 406              |
| Density, g./cu.cm                      | 14.1 - 14.6  | B 311              |
| Cobalt Content, percent by weight      | 12.0 +/- 1.0 |                    |
| Porosity: max allowable apparent       | A06          | 3276 - 79          |
| Porosity                               | B00          |                    |
|                                        | C00          |                    |

Attachment A

MD:BRL

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APPROVED TUNGSTEN CARBIDE: Kennametal 3030 or demonstrated equal. Carbide insert manufacturers showing advertised physical properties tabulation for grade carbide proposed shall be submitted with each bid without exception. The tungsten carbide insert shall be made of virgin material.

BRAZING: The tungsten carbide inserts shall be securely brazed over the entire length and surface of the blade groove consistent with sound brazing practice with no evidence of voids or use of shims. The tungsten carbide inserts shall be positioned in the milled groove at .010" between the inserts and entire length of each cutting edge section. Brazing gaps, excessive voids or oxidized surfaces not holding brazing material shall be cause for rejection.

The brazing material shall be a high strength alloy type. The rated shear strength of the braze material shall be 30,000 P.S.I. (minimum). A "Type D" certification from the manufacturer of the braze material is required to be submitted to the Central Office.

BOLTS, NUTS AND WASHERS: Bolts, nuts, and washers are not to be furnished unless specifically requested in the request for quotations.

SPECIFIC REQUIREMENTS: Cutting edges shall be of the length specified in the request for quotations. The furnished cutting edge shall be free of warping and other defects and longitudinal deviation from a straight line shall not exceed 1/8 inch per 4 feet of length. The difference between the highest and lowest tip point not exceed 1/32 inch on any given blade assembly.

The supplier shall furnish the Central Office with a certified test result of Rockwell Hardness, Transverse Rupture Strength, Density, Cobalt Content and Porosity (ASTM Designations as above) for each cemented carbide lot or batch, used in fabricating the cutting edges. Reclaimed hard scrap tungsten carbide is not acceptable. Each test sample shall meet the specified physical requirements.

The supplier shall also provide written certification that states the blades shipped meet all the requirements contained in the specification.

A loss of 6" or more of tungsten carbide inserts per cutting edge during normal usage shall be considered brazing failure.

TESTING: prior to award of purchase order vendor shall be required to furnish a four (4) foot section of each type of blade bid for examination and testing within ten (10) days of notification. Two blades per shipment (a shipment shall be considered any delivery that takes place within a three (3) week period or four (4) blades per yearly purchase order, whichever is greater, shall be sampled and tested by MDOT Materials and Technology Division before final acceptance and payment is made.

*Attachment A*

MD: BRL

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INSPECTION: All cutting edges will be inspected by the Engineer for compliance with specifications. The inspection may be performed at the place of manufacture and, if the Department elects, may be undertaken subsequent to delivery. When performed at the place of manufacture, the Inspector representing the Department shall have free entry to all parts of the manufacturer's plant which concern the production of the cutting edges ordered. If the cutting edges fail to meet the requirement of the specifications, they will be rejected and the material returned to the Vendor without any charges to the Department.

WARRANTY: Materials and assembly shall be guaranteed with replacement against breakage and brazing failure, as well as satisfactory performance under normal cold weather snow and ice removal operations.

A loss of 6" or more of tungsten carbide inserts per cutting edge during normal usage shall be considered brazing failure.



Attachment B

SPECIFICATION FOR  
CARBIDE INSERT CURVED BLADE WITH CARBIDE EMBEDDING

MD:TC

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Thickness: .750 inches

Width: 6 inches

Length: 48 inches

Holes: .6875 inches square with countersink to suit #3 head plow or scraper bolt, standard spacing of 2 holes, 3 and 6 inch centers respectively from each end of the blade section, and at 6 inch centers between.  
Holes are to be located in a straight line parallel to wearing edge of blade at 1.625 inches from top edge of blade.

TUNGSTEN CARBIDE INSERTS

Insert Material: Standard rock drill grade, 88% to 89% carbide and 11% to 12% Cobalt composition.

Insert Shape: Trapezoid 25 degree

Insert Thickness: .365 inches

Insert Height: .635 minimum

Insert Length: 1.125 inches maximum - .5 inches minimum, Nominal .995 inches

Insert Hardness Rating: 88.2 Rockwell A

Insert Density: 14.35 Grams

Traverse Rupture Strength: 370,000 psi

Attachment B

SPECIFICATION FOR  
CARBIDE INSERT CURVED BLADE WITH CARBIDE EMBEDDING

MD:TC

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TUNGSTEN CARBIDE TIP INSERTION

Tips are to be inserted in suitably prepared groove in metal blade using electric induction heating; blazing solder alloy must meet the following metallurgical specification:

|    |     |                                                |
|----|-----|------------------------------------------------|
| Cu | 58% | Minimum bend rupture strength<br>of 70,000 psi |
| Zn | 38% |                                                |
| Mn | 4%  |                                                |
| Co | 4%  |                                                |

Tips are to be soldered on all side and ends except the area forming the bull nose and the space between tips shall not exceed .01 inches.

Differences between highest and lowest point in carbide edge shall not exceed .024 inches.

Note: Carbide edge is to be completely flush with steel edge

CARBIDE EMBEDDING

A 1" carbide embedded strip shall be the full length of the blade and flush with the bottom edge.

The carbide chips shall be standard 8-14 granular carbide.

Attachment C

TEST METHOD FOR  
TUNGSTEN CARBIDE INSERTS  
IN UNDERBODY BLADES

Michigan Test Method 719-95

Page 1 of 3

1. SCOPE

1.1 Testing of the brazed connection between the tungsten carbide inserts and the underbody blades will determine if the underbody blades meet the current MDOT specifications.

2. TESTING EQUIPMENT

2.1 Electro-hydraulic test machine.

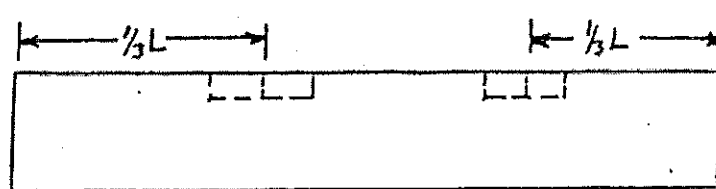
2.1.1 Fixture for shear testing of the brazed connection.

2.1.2 Microscope (20X minimum).

3. SELECTION AND QUANTITY OF SAMPLES TO BE TESTED

3.1 Two blades per shipment (a shipment shall be considered any delivery that takes place within a three [3] week period) or four (4) blades per yearly order, whichever is greater; shall be sampled and tested by the MDOT Materials and Technology Division before final acceptance and payment is made.

3.2 From each blade four sample specimens shall be taken. Two samples shall be taken from each third point of the blade for four specimens.



NOTE: This method prepared by Structural Research Unit, Research and Technology Section.  
Approved August 5, 1991. Revised and re-approved May 21, 1992, 1994 and April, 1995.

Attachment C

TEST METHOD FOR  
TUNGSTEN CARBIDE INSERTS  
IN UNDERBODY BLADES

Michigan Test Method 719-95

Page 2 of 3

4. BRAZING REQUIREMENTS

4.1 The MDOT specification for cutting edges with tungsten carbide inserts for moldboard assemblies requires that the inserts be securely brazed over the entire length and surface of the blade groove. Workmanship shall be consistent with sound brazing practice with no evidence of voids or use of shims. A visual inspection will be performed to determine if there are any voids present. Any observed voids in the brazing shall be noted on the test report. Brazing gaps, excessive voids, or oxidated surface not holding brazing material shall be cause for rejection of the shipment.

4.2 The brazing material shall be a high strength alloy type with a minimum rated shear strength of 207,000 kPa (30,000 psi). A "Type D" certification from the manufacturer of the brazing material is required to be submitted with the invoices to the Central Office. This certification will be forwarded to the Aggregate and Metals Laboratory.

5. PREPARATION OF THE TEST SPECIMEN

5.1 Each underbody blade to be tested shall be sawed so that an individual insert and the blade base materials surrounding that insert are removed from the overall blade. The test specimen shall be machined to 19 mm to 22 mm (3/4 inch to 7/8 inch) thickness x 19 mm (3/4 inch) and 25 mm (1 inch) long.

6. PROCEDURE

6.1 The test load shall be applied to the insert along the longitudinal axis at a rate not to exceed 470 N•m/sec (350 lbf/sec). The peak load value is observed and recorded (failure of the insert does not change the peak loading value observed).

6.2 The peak load is divided by the actual surface area of the insert to blade interface (approximately 0.000968 square meters [1.5 square inches]) to obtain the shear loading value in Newtons per square meter (pounds per square inch).

6.3 The inserts may shatter during shear testing, causing a lower kPa (psi) value. If the primary mode of specimen failure is shattering of the insert and the shear strength value is less than 138,000 kPa (20,000 psi) the tester may elect to either test additional samples or exclude the specimen from the average test value for that blade. A minimum of three (3) shear test values per blade must be used to calculate a valid average.



Attachment C

TEST METHOD FOR  
TUNGSTEN CARBIDE INSERTS  
IN UNDERBODY BLADES

Michigan Test Method 719-95

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6.4 The shear loadings values from the test specimens from each blade shall be averaged to obtain a final test value for each blade.

7. ACCEPTANCE OR REJECTION OF THE SHIPMENT

7.1 In addition to the brazing workmanship specified in Section 4.1 the shear strength of the brazed connection is evaluated to determine if the shipment is to be accepted or rejected. If the averaged shear strength of each blade tested meets or exceeds the 138,000 kPa (20,000 psi) minimum requirement the entire shipment shall be considered accepted and payment made.

7.2 If for any reason the averaged shear strength of any originally sampled blade falls below a minimum of 138,000 kPa (20,000 psi) one of two things shall occur:

7.2.1 If one originally sampled blade fails to meet the 138,000 kPa (20,000 psi) requirement, a second blade from the same shipment delivery point shall be tested. Failure of this second test blade constitutes a cause for rejection of the entire shipment.

7.2.2 If two or more originally sampled blades fail to meet the 138,000 kPa (20,000 psi) minimum shear strength requirement this shall constitute a cause for rejection of the entire shipment being tested.

Attachment D, Price Proposal

Page 1 of 3

**Bidder: Truck & Trailer Specialties of Boyne Falls, Inc.**

| Description                                                                                                                                                                                                                                                      | Quantity | Unit of Measure | Unit Cost | Extended Cost |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----------------|-----------|---------------|
| CUTTING EDGES, 4' LENGTHS FOR UNDERBODY<br>BLADE ASSEMBLIES WITH TUNGSEN CARBIDE<br>INSERTS<br>See Attachment A, Specifications dated on<br>5/98 and Michigan Test Method 719-95.<br><br><b>TO BE DELIVERED BETWEEN</b><br>OCTOBER 1, 2013 AND NOVEMBER 15, 2013 | 1769     | Each            | \$145.77  | \$257,867.13  |
| Referenced Brand/Manufacturer: KENNAMETAL.                                                                                                                                                                                                                       |          |                 |           |               |
| Model: #PB948 (1011891) or MDOT APPROVED ALTERNATE                                                                                                                                                                                                               |          |                 |           |               |
| Bidder Manufacturer: <b>ESCO / Pacal Blades – Manufactured in Ohio by an American owned Family/Company. See attached information.</b>                                                                                                                            |          |                 |           |               |
| All bids must be F.O.B. Destination with transportation charges prepaid on the order. Other F.O.B. terms will not be accepted and shall disqualify a Bidder from further consideration. <b>See Attachment E, for delivery locations.</b>                         |          |                 |           |               |
| Lead Time for Delivery: <u>45</u> days                                                                                                                                                                                                                           |          |                 |           |               |
| Proposal is valid for: <u>minimum of 120</u> days. December 31, 2013<br>This period must be at least 90 days from the due date for responses to this R                                                                                                           |          |                 |           |               |

Quick Payment Terms:

☒ No quick payment discount will be offered.

|                         |                     |
|-------------------------|---------------------|
| <b>TOTAL BID AMOUNT</b> | <b>\$257,867.13</b> |
|-------------------------|---------------------|

Attachment D, Price Proposal

Page 2 of 3

**Bidder: Truck & Trailer Specialties of Boyne Falls, MI**

| Description                                                                                                                                                                                                                                          | Quantity | Unit of Measure | Unit Cost | Extended Cost |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----------------|-----------|---------------|
| CUTTING EDGES, 5' LENGTHS FOR UNDERBODY BLADE ASSEMBLIES WITH TUNGSTEN CARBIDE INSERTS<br>See Attachment A, Specifications dated on 5/98 and Michigan Test Method 719-95.<br><b>TO BE DELIVERED BETWEEN</b><br>OCTOBER 1, 2013 AND NOVEMBER 15, 2013 | 21       | Each            | \$242.94  | \$5,101.74    |
| Referenced Brand/Manufacturer: KENNAMETAL.                                                                                                                                                                                                           |          |                 |           |               |
| Model: #PB960 (1011892) or MDOT APPROVED ALTERNATE                                                                                                                                                                                                   |          |                 |           |               |
| Bidder Manufacturer: <b>ESCO/PACAL Blades, Manufactured in Ohio by an American owned Co.</b>                                                                                                                                                         |          |                 |           |               |
| All bids must be F.O.B. Destination with transportation charges prepaid on the order. Other F.O.B. terms will not be accepted and shall disqualify a Bidder from further consideration. <b>See Attachment E, for delivery locations.</b>             |          |                 |           |               |
| Lead Time for Delivery: <u>45</u> days                                                                                                                                                                                                               |          |                 |           |               |
| Proposal is valid for: <u>minimum of 120</u> days. December 31, 2013<br>This period must be at least 90 days from the due date for responses to this ITB.                                                                                            |          |                 |           |               |

Quick Payment Terms:  
The Bidder must check one box below:

☒ No quick payment discount will be offered.

|                         |                   |
|-------------------------|-------------------|
| <b>TOTAL BID AMOUNT</b> | <b>\$5,101.74</b> |
|-------------------------|-------------------|

**Bidder: Truck & Trailer Specialties of Boyne Falls, MI**

| Description                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | Quantity | Unit of Measure | Unit Cost | Extended Cost |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------|-----------------|-----------|---------------|
| CUTTING EDGES, 3/4" X 6" X 48" CURVED SINGLE BEVEL TUNGSTEN CARBIDE INSERTED CUTTING EDGES WITH A 1" PASS OF CARBIDE EMBEDDING (IMPREG-NATION) ON FRONT SIDE OF CUTTING EDGE. THE EMBEDDING SHALL BE CRUSHED CARBIDE THAT SHALL BE THE "BLOCKY" TYPE WHICH PENETRATES AND COMPACTS SPEC IN THE MOLD MATRIX. THE CRUSHED CARBIDE SHALL BE APPLIED IN A HOT WIRE (TIG) PROCESS TO A PUDDLE DEPTH OF 3/16" IN THE PARENT METAL.<br><br>See attached MDOT specification, B for Carbide Tipped Curve Blade, dated 4/07.<br><b>TO BE DELIVERED BETWEEN</b><br>OCTOBER 1, 2013 AND NOVEMBER 15, 2013 | 174      | Each            | \$249.90  | \$ 43,482.60  |
| Referenced Brand/Manufacturer: VBL                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |          |                 |           |               |
| Model: #34641PTGB-CE or MDOT APPROVED ALTERNATE                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |          |                 |           |               |
| Bidder Manufacturer: <b>ESCO /Pacal Blades, manufactured in Ohio by an American owned Co.</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |          |                 |           |               |
| All bids must be F.O.B. Destination with transportation charges prepaid on the order. Other F.O.B. terms will not be accepted and shall disqualify a Bidder from further consideration. <b>See Attachment E, for delivery locations.</b>                                                                                                                                                                                                                                                                                                                                                      |          |                 |           |               |
| Lead Time for Delivery: <u>45</u> days                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |          |                 |           |               |
| Proposal is valid for: <u>minimum of 120</u> days. December 31, 2013<br>This period must be at least 90 days from the due date for responses to this ITB.                                                                                                                                                                                                                                                                                                                                                                                                                                     |          |                 |           |               |

Quick Payment Terms:  
The Bidder must check one box below:

☒ No quick payment discount will be offered.

|                         |                    |
|-------------------------|--------------------|
| <b>TOTAL BID AMOUNT</b> | <b>\$43,482.60</b> |
|-------------------------|--------------------|

**Attachment E, Delivery Location**  
**Cutting Edges, 4'**

**Tungsten Carbide Blade Insert**  
**Delivery Locations and Estimated Quantity**  
**4' Pieces**

Page 1 of 4

| Location                                                             | Site Number | Quantity |
|----------------------------------------------------------------------|-------------|----------|
| <b>Superior Region</b>                                               |             |          |
| L'ANSE GARAGE<br>301 Winter Street<br>Lanse, MI 49946                | 59071       | 40       |
| HOUGHTON GARAGE<br>51750 Industrial Drive<br>Calumet, MI, 49913      | 59312       | 29       |
| ENGADINE GARAGE<br>N7045 STATE HWY M-117<br>ENGADINE MI 49827        | 59212       | 60       |
| ST. IGNACE GARAGE<br>500 FERRY LANE<br>ST. IGNACE MI 49781           | 59491       | 60       |
| Mackinac Bridge Authority<br>N415 I-75<br>St. Ignace, MI 49781       | 59212       | 0        |
| <b>North Region</b>                                                  |             |          |
| KALKASKA GARAGE<br>809 N. Birch<br>Kalkaska, MI 49646                | 59302       | 100      |
| MARION GARAGE<br>2897 Sixteen Mile Rd.<br>Marion MI 49665            | TBD         | 30       |
| REED CITY GARAGE<br>19424 West US-10<br>Reed City MI 49677           | TBD         | 60       |
| <b>Bay Region</b>                                                    |             |          |
| SAGINAW EAST GARAGE<br>3510 East Washington Ave<br>Saginaw, MI 48601 | 59735       | 51       |
| MT. PLEASANT GARAGE<br>1212 Corporate Dr.<br>Mt. Pleasant, MI 48858  | 59371       | 30       |
| <b>University Region</b>                                             |             |          |
| CHARLOTTE GARAGE<br>905 Paine Dr.<br>Charlotte, MI 48813             | 59023       | 120      |

**Tungsten Carbide Blade Insert  
Delivery Locations and Estimated Quantity  
4' Pieces**

Page 2 of 4

| Location                                                                   | Site Number | Quantity |
|----------------------------------------------------------------------------|-------------|----------|
| <b>University Region</b>                                                   |             |          |
| MASON GARAGE<br>601 Jewett<br>Mason, MI                                    | TBD         | 30       |
| ADRIAN GARAGE<br>2451 N. Adrian Hwy.<br>Adrian, MI                         | 59331       | 15       |
| GRAND LEDGE GARAGE<br>731 N. Canal<br>Lansing, MI 48917                    | 59834       | 90       |
| WILLIAMSTON GARAGE<br>3737 E. Grand River Ave.<br>Williamston, MI 48895    | 59331       | 30       |
| BRIGHTON GARAGE<br>10102 E. Grand River Ave<br>Brighton, MI 48116          | 59471       | 60       |
| <b>Metro Region</b>                                                        |             |          |
| Detroit Maintenance Facility<br>1500 E. Ferry Street<br>Detroit, MI, 48211 | TBD         | 21       |
| BLUE WATER BRIDGE<br>2900 Lewis Dr.<br>Port Huron, MI, 48211               | TBD         | 18       |
| <b>Southwest Region</b>                                                    |             |          |
| JONES GARAGE<br>61535 M-40.<br>Jones, MI 49058                             | 49061       | 0        |
| NILES GARAGE<br>2200 East US-12<br>Niles, MI 49058                         | 49120       | 30       |
| HASTINGS GARAGE<br>1300 E. Quimby Rd.<br>Hastings, MI 49058                | 59081       | 64       |
| MARSHALL GARAGE<br>1242 S. Kalamazoo<br>Marshall, MI 49068                 | 59131       | 0        |

**Tungsten Carbide Blade Insert  
Delivery Locations and Estimated Quantity  
4' Pieces**

Page 3 of 4

| Location                                                                                            | Site Number | Quantity |
|-----------------------------------------------------------------------------------------------------|-------------|----------|
| <b>Southwest Region</b>                                                                             |             |          |
| KALAMAZOO GARAGE<br>5673 W. Main Street<br>Kalamazoo, MI 49009                                      | 59391       | 12       |
| <b>Southwest Region</b>                                                                             |             |          |
| COLOMA GARAGE<br>3880 Red Arrow Highway<br>Coloma, MI 49038                                         | 59717       | 100      |
| PLAINWELL Garage<br>596 11th St.<br>Plainwell, MI 49080                                             | 59031       | 0        |
| FENNVILLE Garage<br>5252 M-89<br>Fennville, MI 49408                                                | 59032       | 72       |
| SAWYER GARAGE<br>5948 Sawyer Rd<br>Sawyer, MI 49125                                                 | 59714       | 0        |
| SOUTH HAVEN GARAGE<br>9235 Blue Star Memorial Highway<br>South Haven, MI 49090                      | 59779       | 0        |
| <b>Contract Counties</b>                                                                            |             |          |
| OTSEGO CRC<br>669 W. McCoy Rd.<br>Gaylord MI 49735<br>Jerry Vinecki 989-732-5202                    | 59691       | 160      |
| Grand Traverse CRC<br>1881 LaFrainer Rd.<br>Traverse City, MI 49686<br>Mary N. Gillis, 231-922-4848 | TBD         | 240      |
| Leelanau CRC<br>10550 E. Eckerle Rd.<br>Suttons Bay, MI 49682<br>James Johnson, 231-271-3993        | TBD         | 30       |

**Tungsten Carbide Blade Insert  
Delivery Locations and Estimated Quantity  
4' Pieces**

Page 4 of 4

| Location                                                                                  | Site Number | Quantity |
|-------------------------------------------------------------------------------------------|-------------|----------|
| <b>Contract Counties</b>                                                                  |             |          |
| MISSAUKEE CRC<br>1199 N. Morey Rd.<br>Lake City MI 49651<br>Kelly Bekken 231-839-4361     | TBD         | 132      |
| Kalkaska CRC<br>1049 Island Lake Rd.<br>Kalkaska, MI 49646<br>Jamie Woodhams 231-624-0132 | TBD         | 40       |
| HILLSDALE CRC<br>1919 Hudson Rd<br>Hillsdale, MI 49242<br>Stan Clingerman 517-437-4458    | TBD         | 36       |
| Jackson CDOT<br>2400 N. Elm Rd<br>Jackson, MI 49201<br>Jim Couling 517-788-4677           | TBD         | 9        |

**Total 4' pieces**

**1769**



**Attachment E, Delivery Locations**  
**Cutting Edges, 5'**

**Tungsten Carbide Blade Insert**  
**Delivery Locations and Estimated Quantity**  
**5' Pieces**

Page 1 of 1

| Location                                                             | Site Number | Quantity |
|----------------------------------------------------------------------|-------------|----------|
| <b>Bay Region</b>                                                    |             |          |
| MT. PLEASANT GARAGE<br>1212 Corporate Dr.<br>Mt. Pleasant, MI 48858  | 59371       | 12       |
| SAGINAW EAST GARAGE<br>3510 East Washington Ave<br>Saginaw, MI 48601 | 59735       | 0        |
| SAGINAW WEST GARAGE<br>1459 S. Graham / M-52<br>Saginaw, MI 48609    | 59731       | 0        |
| <b>Superior Region</b>                                               |             |          |
| L'ANSE GARAGE<br>301 Winter Street<br>Lanse, MI 49946                | 59071       | 4        |
| HOUGHTON GARAGE<br>51750 Industrial Drive<br>Calumet, MI, 49913      | 59312       | 5        |
| ENGADINE GARAGE<br>N7045 STATE HWY M-117<br>ENGADINE MI 49827        | 59212       | 0        |
| ST. IGNACE GARAGE<br>500 FERRY LANE<br>ST. IGNACE MI 49781           | 59491       | 0        |

**Total 5' pieces**

**21**

**Attachment E, Delivery Locations**  
**Cutting Edges, 6" Curved single bevel**

**Tungsten Carbide Curved Single Bevel Insert**  
**Delivery Locations and Estimated Quantity**  
**6" Pieces**

Page 1 of 1

| Location                                                                | Site Number | Quantity |
|-------------------------------------------------------------------------|-------------|----------|
| <b>University Region</b>                                                |             |          |
| CHARLOTTE GARAGE<br>905 Paine Dr.<br>Charlotte, MI 48813                | 59023       | 60       |
| MASON GARAGE<br>601 Jewett<br>Mason, MI                                 | TBD         | 30       |
| ADRIAN GARGE<br>2451 N. Adrian Hwy.<br>Adrian, MI                       | 59331       | 15       |
| GRAND LEDGE GARAGE<br>731 N. Canal<br>Lansing, MI 48917                 | 59834       | 27       |
| WILLIAMSTON GARAGE<br>3737 E. Grand River Ave.<br>Williamston, MI 48895 | 59331       | 12       |
| BRIGHTON GARAGE<br>10102 E. Grand River Ave<br>Brighton, MI 48116       | 59471       | 30       |

**Total 6" curved pieces**

**174**