

## **BUSINESS MEETING OF THE**

## MICHIGAN LIQUOR CONTROL COMMISSION

Held:

Tuesday, July 11, 2017

Lansing District Office

525 W Allegan Lansing MI 48933

Present:

Teri L. Quimby, Commissioner

Dennis Olshove, Commissioner

Absent:

Andrew J. Deloney, Chairman

Staff:

Pam Hamilton, Director of Finance Division

Liliana Paceagiu, Deputy Director of Finance Division

Kerry Krone, Business Manager

Anita Fawcett, Administrative Assistant

The meeting was called to order by Commissioner Quimby at 9:32 a.m., noting a quorum was present.

- I. Moved by Commissioner Quimby, supported by Commissioner Olshove, that the minutes of the Commission meeting of June 9, 2017, be approved as written and presented, motion carried by unanimous vote.
- II. Ms. Hamilton presented the E-Quote reports for product listings in four categories and requested approval of the following:
  - A. That the products listed below be granted exceptions to the standard pack size, inasmuch as the items are packaged nationally or meets other exceptions as indicated and be approved for listing in the approved products list effective July 30, 2017:

COMPANY/ADA PRODUCT	PACK SIZE
Ann Arbor Distilling Company 375ml Water Hill Cherry Brandy (CKL Corporation)	12 Bottles
Jim Beam Brands Co. 375ml Basil Hayden's Bourbon	12 Bottles
(NWS Michigan, LLC) 750ml Basil Hayden's Dark Rye	6 Bottles
750ml Cruzan Black Strap Rum	6 Bottles
750ml Kilbeggan Single Grain	6 Bottles
750ml Maker's Mark Private Select	6 Bottles
Black Horn, LLC 750ml Crafter's London Dry Gin	6 Bottles
(NWS Michigan, LLC) 200ml Vana Tallinn	24 Bottles

Brown-Forman Corporation	750ml Benriach Solstice 17 Yr.	6 Bottles
(General Wine & Liquor Co.)	750ml Glendronach Cask Strgth Batch	6 Bottles
	750ml Glendronach Peated Scotch	6 Bottles
Cana Distributors LLC (NWS Michigan, LLC)	750ml Hector LeGrand XO Brandy	6 Bottles
Cooperstown Distillery, LLC	750ml Cooper's Classic Frnch Oak Fin	6 Bottles
(NWS Michigan, LLC)	750 J.D. ( J. O. ( Davids )	0 D - 111
Detroit City Distillery, LLC	750ml Butcher's Cut Bourbon	6 Bottles
(General Wine & Liquor Co.)	750ml Lady of the House Gin	6 Bottles
D: 1.4 (* 1.110	750ml Peacemaker Gin	6 Bottles
Disaronno International, LLC	1000ml Di Saronno Amaretto (IT)	6 Bottles
(General Wine & Liquor Co.)	750ml Writers Tears Copper Pot	6 Bottles
DV Spirits, LLC	50ml Dulce Vida Grapefruit PL	72 Bottles
(NWS Michigan, LLC)	50ml Dulce Vida Lime PL	72 Bottles
	50ml Dulce Vida Pineapple Jalapeno PL	72 Bottles
E. & J. Gallo Winery	750ml Shackleton Scotch	6 Bottles
(General Wine & Liquor Co.)		
Global Beverage Team, LLC	750ml Maracame Anejo Tequila	6 Bottles
(CKL Corporation)	750ml Maracame Plata Tequila	6 Bottles
	750ml Maracame Reposado Tequila	6 Bottles
	750ml Xicala Mezcal	6 Bottles
William Grant & Sons, Inc.	750ml Hudson Four Grain Whiskey	6 Bottles
(NWS Michigan, LLC)	750ml Hudson Single Malt	6 Bottles
	1000ml Tullamore Dew Cider Cask	6 Bottles
Heaven Hill Distilleries, Inc. (General Wine & Liquor Co.)	375ml Domaine de Canton	12 Bottles
Imperial Brands, Inc.	750ml Marie Brizard Anisette	6 Bottles
(General Wine & Liquor, Co.)	750ml Marie Brizard Apry	6 Bottles
,	750ml Marie Brizard Orange Curacao	6 Bottles
	750ml Marie Brizard Parfait Amour	6 Bottles
Charles Jacquin Et Cie, Inc.	750ml Sweet Revenge	6 Bottles
(General Wine & Liquor Co.)	<b>G</b>	
MHW, Ltd.	750ml Casa Dragones Blanco Tequila	6 Bottles
(General Wine & Liquor Co.)	1	
Overseas International, Inc.	750ml R. Jelinek Bohemia Honey	6 Bottles
(General Wine & Liquor Co.)	750ml R. Jelinek Silver Slivovitz	6 Bottles
,	750ml Stefan Nemanja Pear Brandy	6 Bottles
Park Street Imports LLC	750ml Selvarey Cacao Rum	6 Bottles
(General Wine & Liquor Co.)	750ml Selvarey Rum.	6 Bottles
Pernod Ricard USA, LLC (NWS Michigan, LLC)	200ml Jameson Caskmates Stout	10 Bottles
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Proximo Spirits, Inc. (NWS Michigan, LLC) Royal Wine Corporation	750ml Creyente Mezcal Joven 375ml Old Camp Peach Pecan Whiskey 750ml Tomintoul Peaty Tang	6 Bottles 12 Bottles 6 Bottles
(General Wine & Liquor Co.)	200ml Walders Scotch & Coffee 200ml Walders Vodak & Vanilla	24 Bottles 24 Bottles
Selective Wines & Spirits Inc (NWS Michigan, LLC)	750ml Calvados Pays d Auge LeCompte	6 Bottles
Spectrum Spirits LLC	750ml Sir Watsons Baker St Apple Carm	6 Bottles
(NWS Michigan, LLC)	750ml Sir Watsons Manhattan Cherry	6 Bottles
Splinter Group Napa, LLC	750ml Sir Watsons Mystery Macaroon	6 Bottles 6 Bottles
(NWS Michigan, LLC)	750ml Straight Edge Blend	o bottles
South Beach Spirit Co. LLC (NWS Michigan, LLC)	750ml Florida Kush Silver Tequila	6 Bottles
Serralles USA, LLC (NWS Michigan, LLC)	750ml Wondermint Schnapps	6 Bottles
Shaw-Ross Int'l Importers, LLC	750ml Wild Shot Mezcal Reposado	6 Bottles
(NWS Michigan, LLC)	750ml Zignum Mezcal Anejo	6 Bottles
	750ml Zignum Mezcal Reposado	6 Bottles
	750ml Zignum Mezcal Silver	6 Bottles
Stoli Group (USA), LLC (General Wine & Liquor Co.)	750ml Stolichnaya Gold Vodka	6 Bottles
Sutter Home Winery, Inc. (General Wine & Liquor Co.)	750ml Cruz Del Sol Silver	6 Bottles
Diageo Americas, Inc.	50ml Buchanan's Deluxe 12 Yr. PL	192 Bottles
(NWS Michigan, LLC)	200ml Ciroc French Vanilla	24 Bottles
	375ml Ciroc French Vanilla	12 Bottles
	750ml Johnnie Walker 18 Yr.	6 Bottles
Infinium Spirits Inc.	750ml Los Arango Anejo	6 Bottles
(General Wine & Liquor Co.)	750ml Los Arango Blanco	6 Bottles
Frederick Wildman & Sons, Ltd. (General Wine & Liquor Co.)	750ml Edinburgh Gin	6 Bottles
W. J. Deutsch & Sons, Ltd. (General Wine & Liquor Co.)	750ml Redemption Barrel Proof 9 Yr.	6 Bottles

That the request of Ann Arbor Distilling Company, LLC, holder of 2017 Small Distiller license, for addition of the following products to the approved products list with case size exceptions, be approved for listing, effective July 30, 2017; further prior to any sale and distribution of these products through the Commission's spirit distribution system, Ann Arbor Distilling Company, LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for these products:

PRODUCT	PACK SIZE
375ml Spaulding's Coffee Liqueur	12 Bottles
375ml Water Hill Cherry Eau de Vie	12 Bottles

A. That the products listed below be granted exceptions to the standard pack size, inasmuch as the items are packaged nationally or meets other exceptions as indicated and be approved for listing in the approved products list effective September 3, 2017:

COMPANY/ADA	PRODUCT	PACK SIZE
E. & J. Gallo Winery (General Wine & Liquor Co.)	50ml John Barr Reserve PL	60 Bottles

**B.** That the following requests for addition of product to the approved products list be approved for listing, effective July 30, 2017:

COMPANY/ADA	PRODUCT	PACK SIZE
Jim Beam Brands Co. (NWS Michigan, LLC)	750ml Hornitos Cristalino	12 Bottles
Temperance Distilling Company (CKL Corporation)	750ml Davenport's Ltd Release Bourbon	12 Bottles
Black Horn, LLC	750ml Vana Tallinn	12 Bottles
(NWS Michigan, LLC)	200ml Viru Valge Vodka	48 Bottles
Brown-Forman Corporation	750ml Jack Daniels TN Rye Whiskey	12 Bottles
(General Wine & Liquor Co.)	1000ml Jack Daniels TN Rye Whiskey	12 Bottles
	50ml Jack Daniels TN Rye Whiskey PL	120 Bottles
Cana Distributors LLC (NWS Michigan, LLC)	750ml Alamo Blanco Tequila	12 Bottles
Cooperstown Distillery, LLC (NWS Michigan, LLC)	750ml Coopercraft Sngl Barrel Bourbon	12 Bottles
Global Beverage Team, LLC	750ml Azteca Azul Reposado	12 Bottles
(CKL Corporation)	1000ml Azteca Azul Reposado	12 Bottles
	750ml Azteca Azul Silver	12 Bottles
	1000ml Azteca Azul Silver	12 Bottles
Gray Skies Distillery, LLC	750ml Gray Skies Barrel Finished Gin	12 Bottles
(NWS Michigan, LLC)	750ml Gray Skies Utility Vodka	12 Bottles
Great American Wineries, Inc. (NWS Michigan, LLC)	50ml Dobbe Cognac VS PL	120 Bottles

Overseas International, Inc. (General Wine & Liquor Co.)	750ml Al LayTany 375ml Arak Touma King of Arak	12 Bottles 24 Bottles
	750ml Arak Touma King of Arak	12 Bottles
	1000ml Badel William's Brandy	12 Bottles
	750ml Flores Tribal	12 Bottles
	1000ml Gorki List	12 Bottles
	750ml Schonauer Apfel Schnapps	12 Bottles
Doub Charat have ante 110	750ml Transylvania Gold Tuica de Pru	12 Bottles
Park Street Imports LLC	100ml Ice Fox Vodka	48 Bottles
(General Wine & Liquor Co.)	100ml Motu Rum	48 Bottles
Pernod Ricard USA, LLC (NWS Michigan, LLC)	375ml Absolut Lime Vodka	24 Bottles
Phillips Products Co., LLC	200ml UV Apple PL Vodka	48 Bottles
(General Wine & Liquor Co.)	200ml UV Blue Raspberry PL Vodka	48 Bottles
	200ml UV Cherry PL Vodka	48 Bottles
	200ml UV Grape PL	48 Bottles
	200ml UV Pink Lemonade PL	48 Bottles
	200ml UV Ruby Red Grapefruit PL	48 Bottles
	200ml UV Vodka PL	48 Bottles
	200ml UV White Cake PL	48 Bottles
Proximo Spirits, Inc.	50ml Bushmills (Irish)	120 Bottles
(NWS Michigan, LLC)	50ml Bushmills Black Bush (Irish)	120 Bottles
D 114" 0 "	750ml The Sexton	12 Bottles
Royal Wine Corporation	750ml Binyamina Chocolate	12 Bottles
(General Wine & Liquor Co.)	750ml Kedem Voka Vodka	12 Bottles
	750ml Schmerling's Chocolate	12 Bottles
	750ml Schmerling's Coffee Liqueur	12 Bottles
	750ml Tomintoul 10 Yr. Scotch	12 Bottles
	750ml Tomintoul 16 Yr. Scotch	12 Bottles
	750ml Walders Scotch & Coffee	12 Bottles
	750ml Walders Vodka & Vanilla	12 Bottles
Sazaraa Campany Ina	750ml Zachlawi Fig Arak	12 Bottles
Sazerac Company, Inc.	1750ml Member's Mark Egg Nog	6 Bottles
(NWS Michigan, LLC)	750ml Montomover Plance Toquile	12 Pottles
Selective Wines & Spirits Inc	750ml Montemayor Blanco Tequila	12 Bottles 12 Bottles
(NWS Michigan, LLC)	750ml Montemayor Blanco Premium 1750ml Belvedere Unfiltered Vodka	
Moet Hennessy USA, Inc. (NWS Michigan, LLC)		6 Bottles
Serralles USA, LLC	1000ml Don Q Coco Rum	12 Bottles
(NWS Michigan, LLC)	1000ml Don Q Gold Rum	12 Bottles
	1000ml Don Q Limon Rum	12 Bottles

	1000ml Don Q Pasion Rum	12 Bottles
· ·	375ml Don Q Pina Rum	24 Bottles
	750ml Don Q Pina Rum	12 Bottles
	1000ml Don Q Pina Rum	12 Bottles
	50ml Don Q Pina Rum PL	120 Bottles
Shaw-Ross Int'l Importers, LLC (NWS Michigan, LLC)	1000ml Pusser's Brtish Navy Rum	12 Bottles
Diageo Americas, Inc.	750ml Ciroc French Vanilla Vodka	12 Bottles
(NWS Michigan, LLC)	1000ml Ciroc French Vanilla Vodka	12 Bottles
	1750ml Ciroc French Vanilla Vodka	6 Bottles
The Black Prince Distillery, Inc.	1000ml Llord's Amaretto	12 Bottles
(NWS Michigan, LLC)	1000ml Llord's Apple Cider Schnapps	12 Bottles
	1000ml Llord's Butterscotch	12 Bottles
	1000ml Llord's Limoncello	12 Bottles
	1000ml Llord's Long Island Iced Tea	12 Bottles
	1000ml Llord's Peppermint	12 Bottles
	1000ml Llord's Root Beer	12 Bottles
	1000ml Llord's Sambuca Liqueur	12 Bottles
	1000ml Llord's Triple Sec	12 Bottles

That the request of Detroit City Distillery, LLC, holder of 2017 Small Distiller license, for addition of the following products to the approved products list, be approved for listing, effective July 30, 2017; further prior to any sale and distribution of these products through the Commission's spirit distribution system, Detroit City Distillery, LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for these products:

PRODUCT	PACK SIZE
200ml Rye On Fire	48 Bottles
200ml Rye On Fire 4 Pk	48 Bottles

That the request of D'Still, LLC, holder of 2017 Small Distiller license, for addition of the following product to the approved products list, be approved for listing, effective July 30, 2017; further prior to any sale and distribution of this product through the Commission's spirit distribution system, D'Still, LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for this product:

PRODUCT	PACK SIZE
750ml Motor City Gas Royal-Tucky Rye	12 Bottles

That the request of The Sangria Shop, L.L.C., holder of 2017 Small Distiller license, for addition of the following product to the approved products list, be approved for listing,

effective July 30, 2017; further prior to any sale and distribution of this product through the Commission's spirit distribution system, The Sangria Shop, L.L.C., must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for this product:

PRODUCT
750ml Don Fernando Ron De Coco Rum

PACK SIZE 12 Bottles

**C.** That the following requests for promotional or special packaging be approved for listing, effective July 30, 2017:

COMPANY/ADA	PRODUCT	PACK SIZE
Bacardi U.S.A., Inc. (General Wine & Liquor Co.)	750ml Cazadores Blanco w/Shaker 375ml D'usse VSOP w/50ml Bacardi Gold 375ml D'usse VSOP w/50ml Bacardi Supv 375ml Grey Goose w/50ml Bacardi Banan	a 12 Bottles
Jim Beam Brands Co. (NWS Michigan, LLC)	1750ml Jim Beam w/100ml JB Vanilla	6 Bottles
Cooperstown Distillery, LLC (NWS Michigan, LLC)	750ml Doubleday Bbn, Whsky,Vodka, 3 Pl	c 6 Bottles
William Grant & Sons, Inc. (NWS Michigan, LLC)	750ml Sailor Jerry Spcd Rum w/2 Oil Cans	6 Bottles
Heaven Hill Distilleries, Inc. (General Wine & Liquor Co.)	750ml Blackheart Prem Spcd w/lce Mold	6 Bottles
MHW, Ltd. (General Wine & Liquor Co.)	750ml Rum Chata w/2 Split Shot Gls	6 Bottles
Pernod Ricard USA, LLC (NWS Michigan, LLC)	1750ml Absolut 80 w/2-50ml Lime-Citrn 750ml Absolut Lime w/Club Soda 750ml Absolut Variety w/50ml Absolu 80	6 Bottles 6 Bottles 12 Bottles
Remy Cointreau USA, Inc.	750ml Remy Martin XO w/2 Gls	4 Bottles
(NWS Michigan, LLC) The Patron Spirits Company (NWS Michigan, LLC)	750ml St Remy VSOP w/50ml St Remy X0 750ml Patron EX Anj w/100ml Liq & 2 Cnd	
Moet Hennessy USA, Inc. (NWS Michigan, LLC)	200ml Belvedere w/50ml Hennessy VSOP 375ml Belvedere w/50ml Hennessy VSOP 750ml Belvedere w/Ice Container & Tongs 750ml Glenmorangie w/50ml LaSanta & G	12 Bottles 6 Bottles
Serralles USA, LLC (NWS Michigan, LLC)	750ml Don Q Gran Anejo w/Old Fash Kit	6 Bottles

Luxco, Inc.	750ml Ezra Brooks Cream w/50ml Ezra	12 Bottles
(NWS Michigan, LLC)	750ml Ezra Brooks w/50ml Ezra Rye	12 Bottles
	1750ml Ezra Brooks w/50ml Ezra Rye	6 Bottles
	750ml Rebel Yell Bbn w/Bandana	12 Bottles
Diageo Americas, Inc.	1750ml Capt Morgan Spiced w/2-50ml	6 Bottles
(NWS Michigan, LLC)	750ml Crown Royal w/Tailgate Flask	6 Bottles
	750ml Ketel One w/2-50ml Bulleit&Crown	6 Bottles
	750ml Smirnoff Kiss Car w/50ml Cr Appl	12 Bottles
	750ml Tanqueray w/50ml Ciroc Apple	12 Bottles
Vine Group, Incorporated	750ml Ouzo of Plomari w/2 Gls	6 Bottles

**D.** That the following requests for deletion of product from the approved products list be approved for delisting, effective July 30, 2017:

COMPANY	PRODUCT	PACK SIZE
Ann Arbor Distilling Company (CKL Corporation)	375ml Water Hill Cherry Brandy	24 Bottles
Ann Arbor Distilling Company	375ml Spaulding's Coffee Liqueur	24 Bottles
(Small Distiller)	375ml Water Hill Cherry Eau de Vie	24 Bottles
Jim Beam Brands Co. (NWS Michigan, LLC)	750ml Cruzan Black Strap Rum	12 Bottles
Detroit City Distillery, LLC	750ml Butcher's Cut Bourbon	12 Bottles
(Small Distiller)	750ml Peacemaker Gin	12 Bottles
Disaronno International, LLC (General Wine & Liguor Co.)	1000ml Di Saronno Amaretto (IT)	12 Bottles
DV Spirits, LLC	50ml Dulce Vida Grapefruit PL	120 Bottles
(NWS Michigan, LLC)	50ml Dulce Vida Lime PL	120 Bottles
,	50ml Dulce Vida Pineapple Jalapeno PL	120 Bottles
Mast-Jagermeister US, Inc. (General Wine & Liquor Co.)	750ml Jagermeister Spice	12 Bottles
Gray Skies Distillery, LLC	750ml Gray Skies Barrel Finished Gin	6 Bottles
(NWS Michigan, LLC)	750ml Gray Skies Utility Vodka	6 Bottles
Phillips Products Co., LLC	200ml UV Apple PL Vodka	24 Bottles
(General Wine & Liquor Co.)	200ml UV Blue Raspberry PL Vodka	24 Bottles
	200ml UV Cherry PL Vodka	24 Bottles
	200ml UV Grape PL	24 Bottles
	200ml UV Pink Lemonade PL	24 Bottles
	200ml UV Ruby Red Grapefruit PL	24 Bottles
	200ml UV Vodka PL	24 Bottles

Selective Wines & Spirits Inc	750ml Calvados Pays d Auge LeCompte	12 Bottles
(NWS Michigan, LLC)		
Stoli Group (USA), LLC	750ml Stolichnaya Gold Vodka	12 Bottles
(General Wine & Liquor Co.)		
Diageo Americas, Inc.	1000ml Crown Royal w/50ml Cr Apple	12 Bottles
(NWS Michigan, LLC)	•	
Frederick Wildman & Sons, Ltd.	750ml Edinburgh Gin	12 Bottles
(General Wine & Liquor Co.)	•	

## After discussion, the following product was denied:

COMPANY/ADA	<u>PRODUCT</u>	PACK SIZE
Hawaii Sea Spirits LLC (General Wine & Liquor Co.)	50ml Ocean Organic Vodka	12 Bottles

Moved by Commissioner Quimby, supported by Commissioner Olshove, that the above actions be taken in accordance with the E-Quote reports as written, and presented, dated July 10, 2017; motion carried by unanimous vote.

III. Ms. Paceagiu presented licensee requests for special price reductions on spirit products in accordance with the provisions of the Commission's Order of September 11, 2012 regarding special price reductions on spirit products, which was effective on January 1, 2013. She advised there were one hundred forty seven (147) different licensees requesting price reductions; that 3307 product price reductions could be approved; and that there were 6 product price reductions to be denied.

Moved by Commissioner Quimby, supported by Commissioner Olshove that the 3307 special price reductions be approved as indicated on the attached Approval for Price Reduction on Liquor reports, motion carried by unanimous vote.

Moved by Commissioner Quimby, supported by Commissioner Olshove, that the 6 special price reductions be denied for the reason stated in the attached Notification of Denial for Price Reduction reports, motion carried by unanimous vote.

IV. Ms. Hamilton requested approval of a bulletin for the submission of quotations for the Quarterly Price Book, which is effective October 29, 2017. She advised this is a routine bulletin sent out quarterly to Vendors of Spirits and Vendor Representatives to remind them of the deadlines for the next price book.

Moved by Commissioner Quimby, supported by Commissioner Olshove, that Bulletin No. 2017-04, Quarterly Price Book Deadline Dates, be approved as written and presented, motion carried by unanimous vote.

V. Old Business.

There was no Old Business.

VI. New Business.

There was no New Business.

VII. Public Comments.

There were no Public Comments

With no further business, moved by Commissioner Quimby, supported by Commissioner Olshove, that the business meeting be adjourned at 9:40 a.m., motion carried by unanimous vote.

Anita Fawcett

Administrative Assistant