

BUSINESS MEETING OF THE

MICHIGAN LIQUOR CONTROL COMMISSION

- Held: Tuesday, October 10, 2017 Lansing District Office 525 W Allegan Lansing MI 48933
- Present: Teri L. Quimby, Commissioner Dennis Olshove, Commissioner
- Absent: Andrew J. Deloney, Chairman
- Staff: Pam Hamilton, Director of Finance Division Liliana Paceagiu, Deputy Director of Finance Division Anita Fawcett, Administrative Assistant

The meeting was called to order by Commissioner Quimby at 9:40 a.m., noting a quorum was present.

- I. Moved by Commissioner Quimby, supported by Commissioner Olshove, that the minutes of the Commission meeting of September 26, 2017, be approved as written and presented, motion carried by unanimous vote.
- **II**. Ms. Hamilton presented the E-Quote reports for product listings in three categories and requested approval of the following:
 - **A.** That the products listed below be granted exceptions to the standard pack size, inasmuch as the items are packaged nationally or meets other exceptions as indicated and be approved for listing in the approved products list effective October 29, 2017:

COMPANY/ADA	PRODUCT	PACK SIZE
Bacardi U.S.A., Inc. (General Wine & Liquor Co.)	750ml Santa Teresa 1796 Solera Rum	6 Bottles
Brown-Forman Corporation	750ml Glendronach Kingsman 25 Yr.	2 Bottles
(General Wine & Liquor Co.)	50ml Herradura Reposado Tequila	60 Bottles
	50ml Herradura Silver Tequila	60 Bottles
	750ml J Daniels Sngl Brrl-Brrl Proof	6 Bottles
Copper & Kings American	750ml Copper & Kings Dry Gin	6 Bottles
Brandy Company	750ml Copper & Kings Old Tom Gin	6 Bottles
(NWS Michigan, LLC)	750ml Copper & Kings Sngl Brrl Gin	6 Bottles

Distilled Kalamazoo, LLC (CKL Corporation) Grand Traverse Distillery, L.L.C.	750ml Kalamazoo Stillhouse Gin 750ml Kalamazoo Stillhouse Vodka 750ml Kalamazoo Bronson Park Gin 750ml Gr Trav Cherry Whiskey	6 Bottles 6 Bottles 6 Bottles 6 Bottles
(NWS Michigan, LLC) Hatfield & McCoy Moonshine	750ml Hatfield & McCoy Devil's Fire	6 Bottles
(NWS Michigan, LLC) Hemingway Rum Company, LLC (General Wine & Liquor Co.)	750ml Papa's Pilar Dark Rum Sherry	6 Bottles
Laird & Company (NWS Michigan, LLC) Lidestri Beverages, LLC (NWS Michigan, LLC)	750ml Lazzaroni Fernet Amaro 750ml Moletto Grappa Di Prosecco 50ml Cask & Crew Ginger Spice Whsky 750ml Cask & Crew Ginger Spice Whsky 50ml Cask & Crew Rye Whiskey Blend 750ml Cask & Crew Rye Whiskey Blend 50ml Cask & Crew Walnut Toffee Whsky 750ml Cask & Crew Walnut Toffee Whsky 50ml Lidestri Pink Lemon Liqueur 750ml Lidestri Pink Lemon Liqueur	6 Bottles 6 Bottles 60 Bottles 6 Bottles 6 Bottles 6 Bottles 6 Bottles 30 Bottles 6 Bottles
Mango Bottling, Inc. (NWS Michigan, LLC)	50ml Tooters Mango Smash PL	60 Bottles
Paterno Imports, Ltd. (General Wine & Liquor Co.)	750ml Spring Mill Bourbon	6 Bottles
Park Street Imports LLC (General Wine & Liquor Co.)	750ml Virginia-Highland Cider Cask	6 Bottles
Park Street Imports LLC (NWS Michigan, LLC)	750ml Malfy Originale Gin	6 Bottles
(NWS Michigan, LLC) (NWS Michigan, LLC)	200ml Jameson Black Barrel Whiskey 200ml Jameson Caskmates IPA 750ml Midleton Very Rare Vintage Rsv 750ml Suze	24 Bottles 24 Bottles 3 Bottles 6 Bottles
Phillips Products Co., LLC (General Wine & Liquor Co.) Piedmont Distillers Inc. (General Wine & Liquor Co.)	750ml Marca Negra Sanmartin 750ml Tomatin 36 Yr. Scotch 375ml Midnight Moon Appl & 100 Prf 2 Pk	6 Bottles 6 Bottles 3 Bottles 12 Bottles
Remy Cointreau USA, Inc. (NWS Michigan, LLC)	750ml Bruichladdich Octomore 08.3	6 Bottles
(NWS Michigan, LLC) (NWS Michigan, LLC)	50ml Patron Tequila Variety 4 Pk	60 Bottles
(NWS Michigan, LLC) St. George Spirits Inc. (NWS Michigan, LLC) Diageo Americas, Inc. (NWS Michigan, LLC)	 750ml St. George Dry Rye Reposado Gin 750ml St. George Whiskey 35 Yr. Annv 750ml Blair Athol 23 Yr. 50ml Ciroc French Vanilla Vodka 750ml Entrapment Orpahn Barrel 	6 Bottles 3 Bottles 6 Bottles 60 Bottles 6 Bottles

	750ml Glen Elgin 18 Yr. Scotch	6 Bottles
	750ml Johnnie Walker Blue Ghost & Rare	3 Bottles
	750ml Johnnie Walker Blue Year of Dog	3 Bottles
	750ml Teaninich 17 Yr. Scotch	6 Bottles
The Toledo Spirits Company	200ml Maumee Moonshine	24 Bottles
(CKL Corporation)	375ml Tango Foxtrot Whiskey	6 Bottles
Vokin LLC	50ml Vokin One PL Vodka	60 Bottles
(NWS Michigan, LLC)	50ml Vokin Vodka PL	60 Bottles

A. That the products listed below be granted exceptions to the standard pack size, inasmuch as the items are packaged nationally or meets other exceptions as indicated and be approved for listing in the approved products list effective December 3, 2017:

<u>COMPANY/ADA</u>	PRODUCT	PACK SIZE
Paterno Imports, Ltd. (General Wine & Liquor Co.)	750ml Langley's Gin	6 Bottles

B. That the following requests for addition of product to the approved products list be approved for listing, effective October 29, 2017:

COMPANY/ADA	PRODUCT	PACK SIZE
Bacardi U.S.A., Inc. (General Wine & Liquor Co.) Sazerac North America, Inc. (NWS Michigan, LLC) Jim Beam Brands Co.	375ml Cazadores Blanco 50ml Cazadores Blanco PL 50ml 99 Butterschotch PL 50ml 99 Six Flav Counter Displ PL 750ml Jim Beam Distiller's Cut	24 Bottles 120 Bottles 120 Bottles 120 Bottles 12 Bottles
(NWS Michigan, LLC) High Five Spirits LLC (General Wine & Liquor Co.)	1000ml Gypsy Vodka	12 Bottles
Keeper's Quest, Inc. (NWS Michigan, LLC)	750ml London Hill London Dry Gin	12 Bottles
Park Street Imports LLC (General Wine & Liquor Co.) Pernod Ricard USA, LLC (NWS Michigan, LLC)	750ml Corner Creek KY Straight BBN 750ml Stillhouse Spiced Cherry Whsky 1000ml Malibu Lime Rum	12 Bottles 12 Bottles 12 Bottles
Prestige Imports, LLC (General Wine & Liquor Co.) Luxco, Inc. (NWS Michigan, LLC)	750ml Dos Alas Anejo Tequila 750ml Dos Alas Blanco Tequila 750ml Dos Alas Reposado Tequila 50ml Arrow Blackberry Brandy PL	12 Bottles 12 Bottles 12 Bottles 120 Bottles

TI Beverage Group, Ltd.	750ml Black Death Vodka	12 Bottles
(NWS Michigan, LLC)		
The Toledo Spirits Company	750ml Heart of Glass Strwbry Vodka	12 Bottles
(CKL Corporation)	750ml Maumee Moonshine	12 Bottles
	750ml Orange Tiger	12 Bottles

That the request of Journeyman Distillery, LLC, holder of 2017 Small Distiller license, for addition of the following products to the approved products list, be approved for listing, effective October 29, 2017; further prior to any sale and distribution of these products through the Commission's spirit distribution system, Journeyman Distillery, LLC, must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for these products:

PRODUCT	PACK SIZE
750ml Journeyman Election Day Whiskey	12 Bottles
750ml Journeyman Lemon Vodka	12 Bottles
375ml Journeyman Limoncello	24 Bottles
750ml Journeyman Sew Your Oats Whiskey	12 Bottles
750ml Journeyman Tequila Blanco	12 Bottles

That the request of New Holland Brewing Company, L.L.C., holder of 2017 Small Distiller license, for addition of the following product to the approved products list, be approved for listing, effective October 29, 2017; further prior to any sale and distribution of this product through the Commission's spirit distribution system, New Holland Brewing Company, L.L.C., must submit and receive Commission approval for an amended liquor quotation which designates an Authorized Distribution Agent for this product:

PRODUCT	PACK SIZE
1000ml New Holland Beer Barrel Rye	12 Bottles

C. That the following requests for promotional or special packaging be approved for listing, effective October 29, 2017:

COMPANY/ADA	PRODUCT	PACK SIZE
Bacardi U.S.A., Inc. (General Wine & Liquor Co.)	750ml Bacardi Gold PL w/50ml Superior 750ml Bacardi Gold w/50ml Superior 750ml Bacardi Superior PL w/50ml Gold 1750ml Bacardi Superior PL w/50ml Gold 750ml Bacardi Superior PL w/50ml Limon 750ml Bacardi Superior PL w/50ml Supr 1750ml Bacardi Superior PL w/50ml Supr 375ml Bacardi Superior w/50ml Gold 375ml Bacardi Superior w/50ml Supr	12 Bottles 12 Bottles

Sazerac North America, Inc. (NWS Michigan, LLC)	750ml DeWar's White w/50ml DeWar 12 Yr 375ml Grey Goose w/50ml Grey Goose 750ml Di Amore Sambuca w/2 Gls	.12 Bottles 12 Bottles 6 Bottles
Jim Beam Brands Co. (NWS Michigan, LLC)	750ml Jim Beam Apple w/Earbuds	12 Bottles
Brown-Forman Corporation (General Wine & Liquor Co.)	750ml J Daniels Tenn Honey w/Flask	6 Bottles
Copper Fox Distillery (NWS Michigan, LLC)	750ml Wasmund's BBN Mash 2 Pk w/Brrl	2 Bottles
MHW Ltd. (NWS Michigan, LLC)	750ml Vektor Vodka w/2 Gls	6 Bottles
Pernod Ricard USA, LLC (NWS Michigan, LLC)	750ml Beefeater w/Schweppes Tonic	6 Bottles
Phillips Products Co., LLC (General Wine & Liquor Co.)	750ml UV Blue Raspberry w/4-50ml	12 Bottles
Proximo Spirits, Inc. (NWS Michigan, LLC)	750ml Bushmills w/2 Ice Molds 1750ml Jose Cuervo Gold w/100ml Gold 1750ml Jose Cuervo Silver w/100ml Silver 750ml Jose Cuervo Trad Silv w/Salt Rim 750ml Kraken Blk Spc w/2 liter Coke	6 Bottles 6 Bottles 6 Bottles 6 Bottles 6 Bottles
Sazerac Company Inc. (NWS Michigan, LLC)	750ml Yeni Raki 90 w/2 Gls	6 Bottles
Stoli Group (USA), LLC (General Wine & Liquor Co.)	375ml Stoli 80 w/50ml Crush Grape Vodka 375ml Stoli 80 w/50ml Crush Pinappl Vod 375ml Stolichnaya 80 w/50ml Stoli Vod 750ml Stolichnaya Elit w/2 Gls	12 Bottles 12 Bottles 12 Bottles 4 Bottles
Diageo Americas, Inc. (NWS Michigan, LLC) Ugly Dog Distillery, LLC (General Wine & Liquor Co.)	1750ml Crown Royal w/Ice Mold 750ml Ketel One w/Fever Tree Soda 750ml Ugly Dog Vodka w/Bloody Mary	4 Bottles 6 Bottles 6 Bottles
Western Spirits Beverage Company, LLC (NWS Michigan, LLC)	750ml Bird Dog Apple w/2-50ml 750ml Bird Dog Blackberry w/2-50ml 750ml Bird Dog Peach w/2-50ml	6 Bottles 6 Bottles 6 Bottles

Moved by Commissioner Quimby, supported by Commissioner Olshove, that the above actions be taken in accordance with the E-Quote reports as written, and presented, dated October 5, 2017; motion carried by unanimous vote.

III. Ms. Paceagiu presented licensee requests for special price reductions on spirit products in accordance with the provisions of the Commission's Order of September 11, 2012 regarding special price reductions on spirit products, which

was effective on January 1, 2013. She advised there were fifty seven (57) different licensees requesting price reductions; that 1467 product price reductions could be approved; and that there were zero product price reductions to be denied.

Moved by Commissioner Quimby, supported by Commissioner Olshove that the 1467 special price reductions be approved as indicated on the attached Approval for Price Reduction on Liquor reports, motion carried by unanimous vote.

IV. Ms. Hamilton requested approval of a bulletin for the submission of quotations for the Quarterly Price Book, which is effective January 28, 2018. She advised this is a routine bulletin sent out quarterly to Vendors of Spirits and Vendor Representatives to remind them of the deadlines for the next price book.

Moved by Commissioner Quimby, supported by Commissioner Olshove, that Bulletin No. 2017-07, Quarterly Price Book Deadline Dates, be approved as written and presented, motion carried by unanimous vote.

V. Old Business.

There was no Old Business.

VI. New Business.

There was no New Business.

VII. Public Comments.

There were no Public Comments.

With no further business, moved by Commissioner Quimby, supported by Commissioner Olshove, that the business meeting be adjourned at 9:45 a.m., motion carried by unanimous vote.

Teri L. Quimby Commissioner

Anita Fawcett Administrative Assistant



BUSINESS MEETING OF THE

MICHIGAN LIQUOR CONTROL COMMISSION

- Held: Tuesday, October 24, 2017 Lansing District Office 525 W Allegan Lansing MI 48933
- Present: Teri L. Quimby, Commissioner Dennis Olshove, Commissioner
- Absent: Andrew J. Deloney, Chairman
- Staff: Liliana Paceagiu, Deputy Director, Finance Division Anita Fawcett, Administrative Assistant

The meeting was called to order by Commissioner Quimby at 9:38 a.m., noting a quorum was present.

- I. Moved by Commissioner Quimby, supported by Commissioner Olshove, that the minutes of the Commission meeting of October 10, 2017, be approved as written and presented, motion carried by unanimous vote.
- **II.** Ms. Paceagiu presented the report for Delisting of Liquor Codes with Minimal Sales and requested that 555 products listed on the attached report, be delisted effective December 31, 2017, per Administrative Order 2015-06, dated December 15, 2015. She advised this process is carried out biannually for one year sales periods at the end of March and September, to control the number of products contained in the MLCC Price Book. Ms. Paceagiu stated the Vendors of Spirits and the Vendor Representatives are contacted via email and by letter that their products are being delisted, and are given the opportunity to demonstrate why their products should continue to be offered in the Price Book.

Moved by Commissioner Quimby, supported by Commissioner Olshove, that the request to delist 555 liquor codes with minimal sales, be approved as written and presented, motion carried by unanimous vote.

III. Old Business.

There was no Old Business.

IV. New Business.

There was no New Business.

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V. Public Comments.

There were no Public Comments.

With no further business, moved by Commissioner Quimby, supported by Commissioner Olshove, that the business meeting be adjourned at 9:40 a.m., motion carried by unanimous vote.

Teri L. Quimby Commissioner

Anita Fawcett Administrative Assistant