

State Budget Office
Office of Regulatory Reinvention
111 S. Capitol Avenue; 8th Floor, Romney Building
Lansing, MI 48933
Phone: (517) 335-8658 FAX: (517) 335-9512

**AGENCY REPORT TO THE
JOINT COMMITTEE ON ADMINISTRATIVE RULES (JCAR)**

Under the Administrative Procedures Act (APA), 1969 PA 306, the agency that has the statutory authority to promulgate the rules must complete and submit this form electronically to the Office of Regulatory Reinvention (ORR) at orr@michigan.gov.

1. Agency Information:

Agency name:	Department of Licensing and Regulatory Affairs
Division/Bureau/Office:	Corporations, Securities, and Commercial Licensing Bureau
Name, title, phone number, and e-mail of person completing this form:	Stephen Brey, Administrative Law Specialist (517) 241-9212 breys@michigan.gov
Name of Departmental Regulatory Affairs Officer reviewing this form:	Liz Arasim

2. Rule Set Information:

ORR assigned rule set number:	2015-027 LR
Title of proposed rule set:	Securities Rules

3. Purpose for the proposed rules and background:

The Uniform Securities Act (2002), 2008 PA 551, as amended (“the Act”), repealed and replaced the predecessor Michigan Uniform Securities Act, 1964 PA 265, as amended. The proposed rules, in conjunction with the Act, seek to achieve dual goals of investor protection and maintaining an environment of efficient capital formation in the state. The Act and the proposed rules seek to achieve these dual purposes by regulating the offer and sale of securities, the persons who offer and sell them, and the persons who provide advice on which securities to buy, sell, or hold.

The proposed rules, to a large extent, maintain the status quo of the current regulatory environment by continuing many practices established by the six Transition Orders issued by the administrator between September of 2009 and March of 2011 after the legislature passed the Act. Some proposed rules are departures from current practices, and are intended to modernize implementation of the Act to be more consistent with practices in similarly-situated jurisdictions that have adopted the 2002 version of the Uniform Securities Act.

4. Summary of proposed rules:

Rule 451.1.1 creates definitions for the rule set as a whole. Definitions come from U.S. Securities & Exchange Commission (“SEC”) rules, and from other 2002 Uniform Securities Act states.

Rule 451.1.2 creates a definitional exclusion from the Act’s definition of “broker-dealer” for persons that limit their activities within the securities industry. The definition is intended to bridge the gap between what the Act considers to be a “finder” and what it considers to be a “broker-dealer.” The rule was based on a similar statutory scheme developed in California. The exclusion from the definition of “broker-dealer” does not currently exist in Michigan, and will create a new

class of persons who will not be required to register as broker-dealers.

Rule 451.2.1 adopts the North American Securities Administrators Association (“NASAA”) statement of policy for not-for-profit securities, creating a “church bond” exemption from registration which is subject to several conditions, including a filing fee for the exemption filing. The rule generally continues current policy under Transition Order 5, Order No. 10-097-M, issued November 1, 2010; however, the proposed rule does allow for a more substantive review of filings by Bureau staff.

Rule 451.2.2 identifies recognized securities manuals for the Act’s “manual exemption” from securities registration for securities which are listed in approved securities manuals.

Rule 451.2.3 creates a disqualification from the ability to utilize specific classes of exemptions pursuant to the Act for certain individuals with civil, criminal, or regulatory events in their pasts. This rule was drafted based upon the SEC’s recent amendment to Rule 506, 17 CFR 230.506, which disqualifies certain persons and entities from relying on the exemption in the sale of securities.

Rule 451.2.4 creates an exemption from registration for persons engaged in the oil, gas, and mineral business, and continues current practice under Transition Order 3, Paragraph 3.

Rule 451.2.5 clarifies the definition of “purchaser” under section 202(1)(n) of the Act, MCL 451.2202(1)(n).

Rule 451.3.1 creates notice filing requirements for issuers of federal covered securities, and identifies documents required to be filed with the administrator, along with the fees to be paid.

Rule 451.3.2 designates NASAA’s Electronic Filing Database (“EFD”) as the depository for registrations, exemptions, notice filings, and amendments, and to collect fees on behalf of the administrator.

Rule 451.3.3 establishes the small corporate offering registration pursuant to section 304 of the Act, which is a simplified form of securities registration for small offerings of securities.

Rule 451.3.4 creates prospectus requirements for issuers that register securities by qualification under section 304(2) of the Act, MCL 451.2304(2).

Rule 451.3.5 creates report requirements for issuers who register securities by qualification; it also gives the administrator or his or her designee the ability to examine the issuer’s books and records.

Rule 451.3.6 adopts a number of NASAA statements of policy for securities product registration reviews. The statements of policy establish criteria for Bureau staff to apply to proposed securities offerings to make sure that they meet minimum standards for registration.

Rule 451.3.7 clarifies the administrator’s ability to consider a securities product registration application abandoned under section 306(1) of the Act, MCL 451.2306(1), if the applicant fails to complete or withdraw the application within seven months of filing.

Rule 451.4.1 creates an exemption from broker-dealer registration for certain Canadian broker-dealers and agents associated with or employed by those Canadian broker-dealers.

Rule 451.4.2 creates an exemption from broker-dealer registration for certain “merger and

acquisition” brokers that limit their activities to those allowed within the scope of the rule.

Rule 451.4.3 establishes the Financial Industry Regulatory Authority’s (“FINRA’s”) Central Registration Depository (“CRD”) and the SEC’s Investment Adviser Registration Depository (“IARD”) to receive registration filings for broker-dealers, agents, investment advisers, investment adviser representatives, and federal covered investment advisers, as applicable.

Rule 451.4.4 establishes rules applicable to electronic signatures under the Act pursuant to section 105 of the Act, MCL 451.2105.

Rule 451.4.5 creates an exemption from registration for investment advisers to private funds.

Rule 451.4.6 requires federal covered investment advisers to file relevant notice-filing documents required by section 405 of the Act, MCL 451.2405, with the SEC’s IARD.

Rule 451.4.7 creates the application and renewal processes and requirements for broker-dealers and agents applying for registration in Michigan.

Rule 451.4.8 creates application requirements for Michigan Investment Markets.

Rule 451.4.9 establishes broker-dealer and agent examination requirements.

Rule 451.4.10 creates the application and renewal processes and requirements for investment advisers.

Rule 451.4.11 creates the application and renewal processes and requirements for investment adviser representatives.

Rule 451.4.12 creates examination requirements for investment advisers and investment adviser representatives.

Rule 451.4.13 establishes prohibitions, limits, and restrictions on custody of client funds and securities by investment advisers.

Rule 451.4.14 creates a bond requirement for certain investment advisers, namely, advisers that have custody or discretionary authority over client assets.

Rule 451.4.15 creates minimum financial requirements for broker-dealers which are consistent with federal requirements imposed by the SEC.

Rule 451.4.16 establishes minimum financial requirements for Michigan Investment Markets which mirror those applicable to broker-dealers, given the similarity in service provided.

Rule 451.4.17 establishes minimum financial requirements for investment advisers.

Rule 451.4.18 creates requirements for financial statements which are required to be filed under the Act.

Rule 451.4.19 establishes requirements for investment advisers to furnish clients and prospective clients with a brochure, which may be Part 2A of its Form ADV.

Rule 451.4.20 establishes rules related to proxy voting by investment advisers.

Rule 451.4.21 creates a requirement that investment advisers establish, implement, and maintain written procedures addressing business continuity and succession planning.

Rule 451.4.22 identifies records to be maintained by broker-dealers, pointing to the records required by SEC rules.

Rule 451.4.23 identifies records to be maintained by Michigan Investment Markets, pointing to the records required by SEC rules.

Rule 451.4.24 identifies records to be maintained by investment advisers.

Rule 451.4.25 identifies a non-exclusive list of prohibited activities for investment advisers and investment adviser representatives.

Rule 451.4.26 establishes requirements related to contracts that investment advisers enter into with advisory clients.

Rule 451.4.27 establishes a non-exclusive list of conduct that the administrator considers to be dishonest or unethical for purposes of section 412(4)(m) of the Act, MCL 451.2412(4)(m).

Rule 451.2.28 clarifies the allowable (and unallowable) uses of senior-specific certifications and professional designations.

Rule 451.2.29 creates an exemption from investment adviser representative registration for certain investment adviser solicitors that limit the frequency and scope of their activities in the securities industry.

Part 5 is reserved and intentionally blank.

Rule 451.6.1 establishes the procedures for requests and issuances of interpretive opinions under section 605(4) of the Act, MCL 451.2605(4).

Rule 451.6.2 creates copy and certification fees.

5. List names of newspapers in which the notice of public hearing was published and publication dates (attach copies of affidavits from each newspaper as proof of publication).

- Flint Journal on March 8, 2018 (Exhibit 1);
- Marquette Mining Journal on February 27, 2018 (Exhibit 2); and
- Kalamazoo Gazette on March 8, 2018 (Exhibit 3).

6. Date of publication of rules and notice of public hearing in *Michigan Register*:

The rules and notice of public hearing were published in the Michigan register on March 15, 2018, Issue Number 4.

7. Time, date, location, and duration of public hearing:

The hearing began at 8:30 a.m. on March 27, 2018 at the Library of Michigan at 702 W. Kalamazoo Street, Lansing, Michigan 48915, in the Forum on the first floor. Department staff allowed one hour for public comment in the event somebody showed up late; having no one in attendance, staff closed

the hearing at approximately 9:30 a.m. (Exhibit 4).

8. Provide the link the agency used to post the regulatory impact statement and cost-benefit analysis on its website:

http://www.michigan.gov/documents/lara/Securities_Proposed_Admin_Rule_Reg_Impact_Statement_619371_7.pdf

9. List of the name and title of agency representative(s) attending public hearing:

Stephen Brey, Administrative Law Specialist
Shawn Gillingham, Departmental Analyst

10. Persons submitting comments of support:

Patrick J. Haddad, an attorney with the law firm of Kerr Russell and Weber, PLC, on behalf of the Rules Review Subcommittee of the Regulation of Securities Committee of the Business Law Section of the State Bar of Michigan submitted correspondence on April 3, 2018 which provided general commentary on the Securities Rules. (Exhibit 5). The April 3, 2018 comment letter represents the position of the Rules Review Subcommittee, and is not the position of the Business Law Section or the State Bar of Michigan, which did not submit a position on the proposed rules.

The comments and suggestions by the Rules Review Subcommittee, attached to this JCAR Report as Exhibit 5, are summarized below, along with the Bureau’s rationale for changing, or not changing the rules as proposed:

Proposed Change to Rule 451.1.1. The rule does not include a definition for “ADV-E” as a defined form.

Bureau Response: This proposed change will not be made, as Rule 451.1.1 is a definitional rule which identifies defined terms used in the rules. The form “ADV-E” is not mentioned in the rules, so its inclusion as a definition is unnecessary. Further, Rule 451.4.13(2)(b) requires any items filed with the SEC in connection with SEC Rule 206(4)-2, 17 CFR 275.206(4)-2, to be filed with the Administrator. In relevant circumstances, that would include the Form ADV-E.

Proposed Change to Rule 451.1.2. The scope of the definitional exclusion from “broker-dealer” created by the rule should allow those who rely on it to deliver issuer disclosure documents to investors; to enter into a contract separately with issuers and investors, rather than concurrently; and, to receive transaction-based compensation for introducing issuers and investors.

Bureau Response: The Bureau will maintain the rule as proposed. “Finder” under section 102(i) of the Act, MCL 451.2102(i), is not limited to the safe harbor definitional exclusion from “broker-dealer” created by the rule; it is a classification of person in and of itself. The proposed rule identifies a subset of persons that Bureau staff believe fall outside the definition of “broker-dealer”, under section 102(d) of the Act, MCL 451.2102(d). In short, as a safe harbor, one does not have to comply with this rule to be a finder exempt from broker-dealer registration, but those who do comply with it likely are finders exempt from registration.

The Bureau does not believe that it would be in the public interest, or consistent with SEC treatment of broker-dealers to exclude persons who deliver disclosure documents to potential investors on behalf of an issuer. The activity goes beyond “locating, introducing, or referring potential purchasers or sellers” as finders are permitted to do by section 102(i). Providing disclosure materials is an “important part of the securities transaction”, which is a key factor in the SEC’s and the Bureau’s analysis of whether a person falls within the definition of broker-dealer. Categorically

excluding a class of persons who engage in this activity is not in the best interests of investors in Michigan.

Similarly, the SEC views transaction-based compensation as the hallmark of broker-dealer activity. While transaction-based compensation is not the only factor to be taken into consideration to determine whether a person's activities fall within the definition of broker-dealer, it is one of, if not the most important considerations at both the federal and the state level. Sound policy under the Act demands consistency of treatment of persons at both the federal and state level; the proposed changes to the rule would not further that policy goal.

Finally, as to the proposal to loosen the contract requirements for persons subject to the exclusion, the Bureau addresses those changes in Item 12, below.

Proposed Change to Rule 451.2.1. The exemption's \$500,000 cap should be raised to \$1,000,000.

Bureau Response: The Bureau intends to leave the exemption as is. Other exemptions without upper limit dollar amount caps exist for issuers in the not-for-profit category to approach wealthy donors. Rule 451.2.1 is a limited exemption from registration for limited not-for-profit entities seeking to raise smaller amounts of capital.

Proposed Change to Rule 451.4.5. This rule, exempting certain advisers to private funds, should provide a longer transition period than the generally-applicable six months.

Bureau Response: This suggested change is addressed in Item 12, below.

Proposed Change to Rule 451.4.19. The rule should only require delivery of a Form ADV Part 2B supplement for the five investment adviser representatives with the most significant responsibility for the day-to-day advice provided to the client. The rule should also require prompt delivery to clients of "other than annual" amendments related items reportable on Item 9 of Form ADV Part 2A or Item 3 of Form ADV Part 2B. Finally, the rule should clarify that a client may consent to electronic delivery of an investment adviser's brochure in a contract or other client-signed documents rather than a stand-alone consent form.

Bureau Response: The Bureau incorporated these changes into the rules as discussed in Item 12, below.

Proposed Change to Rule 451.4.21. The rule requiring business continuity and succession plans should apply only to investment advisers registered or required to be registered, and not to exempt investment advisers such as private fund advisers.

Bureau Response: The Bureau did not incorporate these proposed changes. The comment letter suggests that business continuity and succession plans are not necessary for private fund advisers because their frequency of trading, account reporting, investor communications, and other operational considerations are limited. However, these operational activities are unrelated to the policy and intent of the rule, which is to create a plan for continuing the operations of an adviser in the event of an emergency such as a natural disaster or the death or incapacity of the adviser. The fact that most private funds rely on a single person or a small group of people makes the possibility of the adviser becoming unable to service its investors that much more concerning; if something happens to that person or small group, a plan should be in place to address the continued operation of the adviser and the fund it advises. Where would investors turn if the representative for the adviser suddenly died or became unable to perform its duties for the fund? The answer to this

question should be clear before that interruption occurs. Having an emergency plan in place for an unanticipated business interruption is particularly important for not only the adviser, but for the investors in the fund the adviser services. For this reason, the Bureau does not believe that excluding exempt advisers, such as private fund advisers, from the business continuity and succession plan rule is in the best interests of the investing public in Michigan.

Proposed Change to Rule 451.4.24. The proposed investment adviser recordkeeping rule should not require advisers to maintain access person records, which are associated at the SEC level with a code of ethics requirement which is not required by the rules under the Act. The recordkeeping rule should also be amended to not require an investment adviser that votes proxy to maintain a record of how the adviser voted proxies.

Bureau Response: The Bureau believes that investment advisers should maintain access person records despite the fact that these rules do not currently require a code of ethics. The purpose of the access person recordkeeping requirement, at its core, is to document that the investment adviser's access persons are adhering to fiduciary duties owed to clients by putting clients' interests above their own. Despite the fact that there is no code of ethics requirement imposed by the rules, investment advisers are still fiduciaries to clients, and the maintenance of access person records will allow Bureau examiners to review adviser activities as they relate to those fiduciary duties.

The Bureau intends to retain the recordkeeping requirement related to proxy voting by investment advisers. Transition Order 3, paragraph (9)(a), has required Michigan investment advisers to maintain such records since December 19, 2009. Paragraph (9)(a) adopted SEC Rule 204-2, 17 CFR 275.204-2 – the SEC's investment adviser recordkeeping requirements. SEC Rule 204-2(c)(2)(iii) contains the same requirements as those imposed by the rule; advisers in Michigan should be complying with this requirement now, and it should not be a new burden imposed upon them. Bureau staff has not received complaints regarding the requirement, nor has the practice of voting proxies for clients been eliminated as the comment letter suggests might occur. Given this background surrounding the requirement, the Bureau sees no need to remove it from the rules.

Proposed Change to Rule 451.4.25. Subrules (f) and (g) include absolute prohibitions on borrowing from or loaning money to clients. The rules should include exceptions for loaning to and borrowing from family members. Subrule (i) requires disclosure when a report or recommendation has been prepared by some other person "without disclosing that fact". It may be clearer to prohibit the misrepresentation or omission of material information about the authorship or sourcing of investment-related publications, reports, or similar communications.

Bureau Response: The Bureau addresses these proposed changes in Item 12, below.

Proposed Change to Rule 451.4.26. Subrule (3)(a) of the rule should be changed so as to not require a contract between an investment adviser and a client to have a specific term of the contract; in practice, such service contracts are for an indefinite period of time, unless terminated in accordance with the agreement. Subrule (3)(d) of the rule should include a reference to limited liability companies, as most investment adviser firms are organized in this manner, rather than as partnerships. Subrules (3)(c) and (4) both prohibit performance-based fees; subrule (5) creates an exception to subrule (3)(c), but should also apply to subrule (4)(b). Subrule (5)(b)(i) allows performance based fees if the client entering into the contract is a "qualified client" under 17 CFR 275.205-3; however, many private fund advisers currently operating under Transition Order 6 have qualified client and "accredited investor" (a lower standard than qualified client) investors. These funds were organized in reliance upon Transition Order 6, and may not be able to comply with the rule once it is implemented.

Bureau Response: On suggested changes to subrule (3)(a), the Bureau addresses the changes made in Item 12, below.

Suggested changes to subrule (5)(b) are addressed in Item 12, below. The Bureau will not otherwise alter the rule. Subrule (5) only applies to new contracts, or the extension or renewal of an existing contract. As the Securities Rules Subcommittee notes in its April 3, 2018 correspondence, advisory contracts tend to be for a perpetual term, and are not renewable on a periodic basis. To the extent a new contract is entered into moving forward, that contract would be subject to the new rules, and not to Transition Order 6. Since advisory contracts are perpetual, there is no apparent practical need for the extension or renewal of advisory contracts, which would make any exemptive or transitional relief unnecessary. To the extent an adviser relied on Transition Order 6 and, in good faith, had a need to extend or renew an advisory contract, that adviser could seek no-action relief from the Administrator. The likely application of exemptive or transitional relief for such advisers by administrative rule seems remote, and could be addressed on a merit-based case-to-case basis.

Proposed Change to Rule 451.4.27. Subrule (3)(a) prohibits an agent associated with a broker-dealer from borrowing from or lending money to a customer. The rule should include an exception for borrowing from or loaning to family members.

Bureau Response: See Item 12, below.

Proposed Change to Rule 451.4.29. The rule should clarify its application to corporate solicitors and third-party solicitors for federal covered investment advisers, and should waive the Series 65 examination for investment adviser representatives that limit their activities to solicitation on behalf of investment advisers.

Bureau Response: See Item 12, below.

11. Persons submitting comments of opposition:

See Discussion in Item 10.

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12. Identify any changes made to the proposed rules based on comments received during the public comment period:

	Name & Organization	Comments Made at Public Hearing	Written Comments	Agency Rationale for Change	Rule Number & Citation Changed
1.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 1.2 should not require a potential investor to enter a contract with an issuer and a person relying on the rule to be excluded from the definition of broker-dealer. Delivery of the contract to a potential investor before an introduction would be sufficient.	The proposed change to Rule 1.2 would make the rule more effective for those who rely on it without adversely affecting investor protection goals of the Act.	451.1.2(1)(b)(ii), (iii), and (iv)
2.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.5 should have a longer transition period than the generally applicable 6-month transition contemplated by the rules.		New subrule 451.4.5(1) is added and all other subrules are moved down one numeral, with cross-references updated.
3.	SBM, Business Law Section, Securities Regulation Committee,	N/A	Rule 4.19(1)(a) should address the situation where an investment adviser has a	The proposed change minimizes burdens on investment advisers	451.4.19(1)(a)

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	Rules Subcommittee		committee of supervised persons that provides advice to any given client. The rule should only require delivery of the Form ADV Part 2B of the five supervised persons with the most significant responsibility for day-to-day advice to any given client.	and investment adviser representatives without negatively affecting investor protection in this state. Given that the requirement exists under SEC rules, it will continue current practices in Michigan.	
4.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.19(3) should clarify that either the updated firm brochure or a summary of material changes must be delivered to clients within 120 days of the end of the adviser’s fiscal year.	The proposed change clarifies the timing of delivery to clients of either the firm brochure or the summary of material changes.	451.4.19(3)(b)
5.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.19(4) should be moved to Rule 4.19(5), and replaced with a subrule that requires non-periodic delivery of information by investment advisers to clients in the event that the investment adviser is subject to disciplinary events that require disclosure on Form ADV.	The proposed change encourages investor protection without being an undue burden on investment advisers.	451.4.19(4)
6.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.19(4) should be moved to Rule 4.19(5), and Rule 4.19(5) should become Rule 4.19(6). Each of 4.19(6)(a) and (b) should identify that a client may sign in their contract	The proposed changes clarify investment adviser responsibilities and reduce the number of documents clients must review and sign. There does not appear	451.4.19(5)-(6)

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			or other document that electronic delivery is acceptable to clarify such a consent need not be provided in a separate writing.	to be an adverse effect on investor protection interests as a result of the rule.	
7.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	In conjunction with shifting Rule 4.19(4), Rule 4.19(6) became Rule 4.19(7).	This is a renumbering to accommodate the addition of new subrule 4.19(4).	451.4.19(6)-(7)
8.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.25(2)(f) should include a “family exception” for borrowing money from a client that is a closely-related family member.	The Bureau understands the purpose of the suggestion, and supports such a change with appropriate investor protection measures put in place with the amended rule. Borrowing from a closely-related client is acceptable only when safeguards included in the amended rule are employed.	451.4.25(2)(f)
9.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.25(2)(g) should include a “family exception” for lending money to a client that is a closely-related family member.	The Bureau understands the purpose of the suggestion, and supports such a change with appropriate investor protection measures put in place with the	451.4.25(2)(g)

				amended rule. Lending to a closely-related client is acceptable only when safeguards included in the amended rule are employed.	
10.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.25(2)(i) should clarify the phrase “that fact” when referring to the identity of the preparer of a report or recommendation that an investment adviser makes to a client when the adviser is not the preparer of the report.	The phrase “that fact” is not as clear as it could be, and is changed in the amended rule.	451.4.25(2)(i)
11.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.26(3)(a) as written requires a contract between an investment adviser and a client to specify the “term” of the contract; however, in practice, most such service agreements lack an end date and are perpetual until terminated by their terms. The rule should reflect this reality.	The Bureau agrees with the proposed change, and it has been incorporated into Rule 4.26(3)(a).	451.4.26(3)(a)
12.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.26(3)(d) should refer not only to partnerships, but to limited liability companies, as LLCs are the most frequently-used form of business entity by advisers. The notification required by the rule should be	The rule was amended to reflect current practices of investment advisers using LLCs more frequently than partnerships. Staff did not amend the 25% change of ownership	451.4.26(3)(d)

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			required when a 25% change in ownership or control occurs.	or control provision; it does not seem onerous to notify clients of changes in ownership which may materially alter the decision to continue engaging the services a particular investment adviser when an owner of the firm leaves.	
13.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.26(5) creates an exception to the ban on performance based compensation in subrule 4.26(3)(c); it should also cross-reference subrule 4.26(4)(b). It should also reference exceptions for federal covered investment advisers.	Subrule 4.26(5) was amended to cross-reference subrule 4.26(4)(b). The rule does not apply to federal covered investment advisers, and therefore, was not amended to adopt exceptions at 17 CFR 275.2050-3.	451.4.26(5)
14.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.27(3)(a) should allow for agent lending or borrowing from or to family members, consistent with FINRA rules.	The rule was amended to allow for lending or borrowing to or from family members by agents of a broker-dealer assuming adequate safeguards are in place. Safeguards include limiting the classes of family members eligible, existence and application of broker-dealer firm	451.4.27(3)(a)

				procedures, obtaining broker-dealer firm approval, and recordkeeping regarding any lending or borrowing arrangement.	
15.	SBM, Business Law Section, Securities Regulation Committee, Rules Subcommittee	N/A	Rule 4.29 should clarify its application to corporate solicitors and third-party solicitors for federal covered investment advisers, and should waive the Series 65 examination for investment adviser representatives that limit their activities to solicitation on behalf of investment advisers.	<p>The rule is removed from the rule set. The rule as proposed invites confusion for and imposes significant burdens upon investment advisers, federal covered investment advisers, investment adviser representatives, and those that solicit on behalf of each of these categories of persons under the Act. As written, it advances investor protection by requiring additional disclosure regarding fees paid by advisers to solicitors, but does so at the expense of those subject to significant regulatory burdens imposed.</p> <p>The Bureau believes that it is prudent to</p>	451.4.29

				<p>maintain the status quo regarding investment adviser solicitors, and not adopt a rule addressing the topic at this time. That is not to say the Bureau will not revisit the issue in the future – it intends to – but it does mean that the rule is not ready for implementation and should not be adopted with the current rule set. Sound public policy for the operation of efficient capital markets and the protection of investors demands clarity of intent and a rational understanding of the effects of rules implementing the policy; Rule 451.4.29 is not sufficiently clear to justify its implementation as written.</p>	
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13. Date report completed:

<p>May 15, 2018</p>
