

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

September 5, 2008

CHANGE NOTICE NO. 23
TO
CONTRACT NO. 071B8000092
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422 KenS@westerntel-com.com	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 335-4804 Doug Collier
Contract Compliance Inspector: Stanley Paterson Cable Materials and Installation, Voice & Data – DMB/OCAT – Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: September 30, 2008	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective immediately, this contract is hereby **EXTENDED** one month to September 30, 2008. All other terms, conditions and pricing remain the same.

Option Extension Exercised

X	Extension	(9/1/2008 – 9/30/2008)
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AUTHORITY/REASON:

Per Administrative Board Approval on 9/5/2008 and vendor and agency agreement.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$9,045,895.00

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

August 5, 2008

CHANGE NOTICE NO. 22
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422 KenS@westerntel-com.com	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 335-4804 Doug Collier
Contract Compliance Inspector: Stanley Paterson Cable Materials and Installation, Voice & Data – DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: August 31, 2008	
TERMS N/A	SHIPMENT N/A
F.O.B. Delivered/Installed	SHIPPED FROM N/A
MINIMUM DELIVERY REQUIREMENTS N/A	

NATURE OF CHANGE (S):

Effective immediately, this contract is hereby **EXTENDED 2 months to August 31, 2008**. All other terms, conditions and pricing remain the same.

Overview of Extension

<input checked="" type="checkbox"/>	Extension	(7/1/2008 – 8/31/2008)
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Additional Option Added

<input type="checkbox"/>	Optional Extension	(9/1/2008 – 10/1/2008)
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AUTHORITY/REASON:

Per Administrative Board Approval on 9/5/2008 and vendor and agency agreement.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$9,045,895.00



Western Tel-Com, Inc.

August 1, 2008

RE: Contract 071B8000092

Steve Motz
State of Michigan
Dept. of Information Technology
Contract Administrator & Vendor Relations
Landmark Building 105 West Allegan
Lansing, Michigan 48933

Dear Doug,

Per conversation between Steve Motz and Jon Freriks, I am formally requesting an extension to August 31, 2008 of the contract number 071B8000092.

Thank you,

Jon Freriks
Western Tel-Com
616-393-0138

P.O. Box 1317 * A-4273 Bluestar Highway * Holland, Michigan 49422
Ph: 616 / 393-0138 * Fax: 616 / 393-0132

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

November 1, 2007

CHANGE NOTICE NO. 21
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422 KenS@westerntel-com.com	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 335-4804 Doug Collier
Contract Compliance Inspector: Stanley Paterson Cable Materials and Installation, Voice & Data – DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: June 30, 2008	
TERMS N/A	SHIPMENT N/A
F.O.B. Delivered/Installed	SHIPPED FROM N/A
MINIMUM DELIVERY REQUIREMENTS N/A	

NATURE OF CHANGE (S):

Effective immediately, this contract is hereby EXTENDED to June 30, 2008. All other terms, conditions and pricing remain the same.

Overview of Extension

<input checked="" type="checkbox"/>	Extension	(1/1/2008 – 6/30/2008)
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AUTHORITY/REASON:

Per vendor and agency agreement.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$9,045,895.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

April 19, 2007

**CHANGE NOTICE NO. 20
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422 KenS@westerntel-com.com	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 335-4804 Doug Collier
Contract Compliance Inspector: Stanley Paterson Cable Materials and Installation, Voice & Data – DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: December 31, 2007	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective immediately, this contract is hereby EXTENDED to December 31, 2007 and INCREASED by \$775,895.00. All other terms, conditions and pricing remain the same. Please note that the buyer has been changed to Doug Collier.

AUTHORITY/REASON:

Per vendor and agency agreement.

INCREASE: \$775,895.00

TOTAL REVISED CONTRACT VALUE: \$9,045,895.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

February 12, 2007

CHANGE NOTICE NO. 19
TO
CONTRACT NO. 071B8000092
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422 KenS@westerntel-com.com	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 241-3215 Steve Motz
Contract Compliance Inspector: Stanley Paterson Cable Materials and Installation, Voice & Data – DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: November 30, 2007	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective January 31, 2007, this contract is hereby EXTENDED to November 30, 2007. The State and Western Tel-Com agree to review material pricing every 3 months due to unstable copper prices against the CPO Index. All other terms, conditions and pricing remain the same.

AUTHORITY/REASON:

Per DIT request and letter from vendor dated November 28, 2006.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$8,270,000.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 PURCHASING OPERATIONS
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

December 1, 2006

**CHANGE NOTICE NO. 18
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422 KenS@westerntel-com.com	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 241-3215 Steve Motz
Contract Compliance Inspector: Stanley Paterson Cable Materials and Installation, Voice & Data – DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: January 31, 2007	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

**Effective immediately, this contract is hereby EXTENDED to January 31, 2007.
 All other terms, conditions and pricing remain the same.**

AUTHORITY/REASON:

Per agency and DMB/Purchasing Operations approval.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$8,270,000.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

September 14, 2006

**CHANGE NOTICE NO. 17
 TO
 CONTRACT NO.
 071B8000092**

between
THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422 KenS@westerntel-com.com	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 241-3215 Steve Motz
Contract Compliance Inspector: Stanley Paterson Cable Materials and Installation, Voice & Data – DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: November 10, 2006	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

**Effective immediately, this contract is hereby EXTENDED through
 November 10, 2006. All other terms, conditions and pricing remain
 the same.**

The buyer has been changed to Steve Motz.

AUTHORITY/REASON:

Per agency and DMB/Purchasing Operations approval.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$8,270,000.00

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

February 3, 2006

CHANGE NOTICE NO. 16
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422 KenS@westerntel-com.com	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 241-2005 Lisa Morrison
Contract Compliance Inspector: Stanley Paterson Cable Materials and Installation, Voice & Data – DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: August 10, 2006	
TERMS N/A	SHIPMENT N/A
F.O.B. Delivered/Installed	SHIPPED FROM N/A
MINIMUM DELIVERY REQUIREMENTS N/A	

NATURE OF CHANGE (S):

Effective immediately, this contract is hereby EXTENDED from March 10, 2006 until August 10, 2006 with no increase in value, pricing, or changes in terms and conditions. This contract is being extended so that it may be re-bid, awarded and transitioned to the new vendor.

AUTHORITY/REASON:

Per agency contact (Stan Paterson) on 2/2/06 and vendor concurrence.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$8,270,000.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

June 8, 2005

CHANGE NOTICE NO. 15
TO
CONTRACT NO. 071B8000092
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 241-2005 Lisa Morrison
Contract Compliance Inspector: Stanely Paterson Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: March 10, 2006	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective immediately, this contract is hereby EXTENDED for nine months with no increase in value, or pricing, or changes in terms and conditions. Attached please find system models including cost savings with additional material manufacturer options.

PLEASE NOTE: The Buyer has been CHANGED to Lisa Morrison.

AUTHORITY/REASON:

Per agency contact (Dave Reicosky) on 6/7/05 and vendor concurrence.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$8,270,000.00

Pricing Detail													
2004 PR. 2005 Pricing Detail													
TERMINATING HARDWARE													
			Systemax 04	Systemax 05	% Diff.	Nordx	% Diff.	Ortronics	% Diff.	Gen/Hubbel	% Diff.	OFS	% Diff.
Cat III Modular Jack, RJ45 Type (voice) - All Colors			\$2.93	\$3.34	13.99%			\$2.54	-13.31%	\$2.53	-		
Cat 5e Modular Jack, RJ45 Type (data) - All Colors			\$4.98	\$5.18	4.02%	\$3.66	-26.51%	\$3.48	-30.12%	\$4.10	-		
Modular Faceplate Single Outlet			\$1.50	\$1.39	-7.33%	\$1.66	10.67%	\$1.29	-14.00%	\$1.02	-		
Modular Faceplate Duplex Outlet			\$1.50	\$1.39	-7.33%	\$1.66	10.67%	\$1.29	-14.00%	\$1.02	-		
Modular Faceplate Triplex Outlet			\$1.50	\$1.39	-7.33%	\$1.66	10.67%	\$1.29	-14.00%	\$1.02	-		
Modular Faceplate Quadplex Outlet			\$1.50	\$1.39	-7.33%	\$1.66	10.67%	\$1.29	-14.00%	\$1.02	-		
Modular Faceplate Sixplex Outlet			\$1.50	\$1.39	-7.33%	\$1.66	10.67%	\$1.29	-14.00%	\$1.02	-		
Modular Faceplate Eightplex Outlet			\$3.43	\$3.56	3.79%	\$2.42	-29.45%	\$3.15	-8.16%				
Modular Faceplate Tenplex Outlet			\$3.00	\$2.78	-7.33%								
Modular Furniture Faceplate Duplex Outlet			\$2.59	\$1.97	-23.94%	\$2.44	-5.79%	\$1.44	-44.40%	\$2.17	-		
Modular Furniture Faceplate Triplex Outlet			\$2.96	\$1.97	-33.45%	\$2.44	-17.57%	\$1.44	-51.35%	\$2.17	-		
Modular Furniture Faceplate Quadplex Outlet			\$3.10	\$1.97	-36.45%	\$2.44	-21.29%	\$1.44	-53.55%	\$2.17	-		
Surface Mount Box (2 Outlet)			\$2.59	\$2.57	-0.77%	\$2.49	-3.86%	\$2.29	-11.58%	\$1.77	-		
Surface Mount Box (4 Outlet)			\$2.94	\$2.57	-12.59%	\$3.10	5.44%	\$2.82	-4.08%	\$3.30	12.24%		
Surface Mount Box (6 Outlet)			\$6.50	\$7.49	15.23%	\$14.84	128.31%	\$5.56	-14.46%	\$5.37	-		
Floor Monument Single Duplex Opening			\$40.64	\$39.01	-4.01%								
Floor Monument Double Duplex Opening			\$46.85	\$44.98	-3.99%								
Wall Mount Faceplate 630b			\$4.38	\$10.19	132.65%								
110 Type Wiring Block 25 Pair			\$6.38	\$6.12	-4.08%								
110 Type Wiring Block 50 Pair			\$7.63	\$7.32	-4.06%								
110 Type Wiring Block 100 Pair			\$13.19	\$12.66	-4.02%								
110 Type Wiring Block 300 Pair			\$31.10	\$29.86	-3.99%								
110 Type Connecting Block - 3 Pair			\$0.55	\$0.53	-3.64%								
110 Type Connecting Block - 4 Pair			\$0.62	\$0.57	-8.06%	\$0.55	-11.29%	\$0.44	-29.03%	\$0.54	-		
110 Type Connecting Block - 5 Pair			\$0.70	\$0.65	-7.14%	\$0.61	-12.86%	\$0.50	-28.57%	\$0.55	-		

Terminate & Test 8.3 micron fiber strand on ST Connr.	\$28.95	\$25.05	-13.47%
Project Manager	\$55.00	\$35.00	-36.36%
	\$28.95	\$25.05	-13.47%

CABLE DROP PRICE COMPARISON 2004/2005

Description	2004 Price		2005 Price	
	Avaya		Avaya	Bertek
200' Data Drop - Plenum	\$280.72		\$264.04	\$266.02
% Savings			5.94%	5.24%

Description	2004 Price		2005 Price	
	Avaya		Avaya	Bertek
200' Data Drop - Non-Plenum	\$266.72		\$238.04	\$240.02
% Savings			10.75%	10.01%

Description	2004 Price		2005 Price	
	Avaya		Avaya	Bertek
200' Voice Drop - Plenum	\$251.15		\$246.33	\$227.12
% Savings			1.92%	9.57%

Description	2004 Price		2005 Price	
	Avaya		Avaya	Bertek
200' Voice Drop - Non-Plenum	\$237.15		\$226.33	\$223.12
% Savings			4.56%	5.92%

Description	2004 Price		2005 Price	
	Avaya		Avaya	Bertek
1000' Fiber Non-Plenum	\$8,261.92		\$7,026.08	\$7,073.36
% Savings			14.96%	14.39%

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

March 14, 2005

**CHANGE NOTICE NO. 14
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER/CA (517) 335-0462 Christine Mitchell
Contract Compliance Inspector: Stanely Paterson Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: June 10, 2005	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective immediately, this contract is hereby EXTENDED for three months with no increase in value, or pricing, or changes in terms and conditions, to allow for completion of reduction negotiations.

AUTHORITY/REASON:

Per agency contact (Lisa Morrison) on 3/11/05.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$8,270,000.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

December 16, 2003

**CHANGE NOTICE NO. 13
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 335-0462 Christine Michel
Contract Administrator: Stanely Paterson Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: March 10, 2005	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective immediately, this contract is hereby EXTENDED for one year with no modifications in value, pricing, terms or conditions.

AUTHORITY/REASON:

Per vendor's request (John Freriks) on 10/15/03 and agency agreement (Lisa Morrison) on 10/22/03.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$8,270,000.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

June 10, 2003

CHANGE NOTICE NO. 12
TO
CONTRACT NO. 071B8000092
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 335-0462 Christine Michel
Contract Administrator: Stanely Paterson Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: March 10, 2004	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective immediately, the attached items and pricing are hereby incorporated into this contract with no modifications in terms and conditions or existing pricing.

AUTHORITY/REASON:

Per vendor's request on 4/22/03 and agency's approval (Stan Petterson).

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$8,270,000.00

State of Michigan
Screening and Cable Maintenance Services Agreement

General Conditions:

Western Tel-Com, Inc. will adhere to the attached screening and cable protection services referred to from this point as sheet A. Any deviation from sheet A will be discussed and approved by an authorized representative from the State of Michigan.

Western Tel-Com, Inc. will provide the State of Michigan with an efficient, effective and reliable screening and cable protection service to minimize damage as well as emergency light guide outage reports. Western Tel-Com, Inc' screening and cable protection services will help maintain the quality and integrity of the State of Michigan's fiber optic and copper cable networks.

Western Tel-Com, Inc. will assign technicians who will be responsible for locating the State of Michigan's underground fiber optic and copper cable network facilities and then marking them with paint and warning flags. Underground utility facilities related to services provided by public utility companies shall be located and marked by the utility companies providing such service and not by WTC.

All new laterals or underground additions to the network will need to be forwarded to Western Tel-Com, Inc. as soon as possible, so they can be added to our database of networks. Western Tel-com, Inc. will make these additions to our system and verify each new location with the State of Michigan's personnel to ensure 100% of the State of Michigan's fiber optic and copper cable network is accounted for.

After-hour emergency requests are relayed from Miss Dig operators to Western Tel-Com, Inc' answering service and then forwarded on to an individual on our detailed contact list, which will be given to the State of Michigan upon completion of a contract for these screening and cable protection services. This contact list will include three individuals from Western Tel-Com, Inc. and includes their cell phone, home phone and pager numbers to be contacted with. This individual will then respond to the site with in 2 hours of the emergency call out.

An electronic database will be used to manage, store, retrieve and archive all requests received from Miss Dig. This database will be backed up on a daily basis to ensure that there is no loss of data concerning the State of Michigan's fiber optic and copper cable networks. These requests will be visually screened and investigated to clear up any vague information from the Miss Dig ticket. Any non-emergency request that requires locating or a site visit will be performed three days ahead of the scheduled dig date on the Miss Dig ticket. Any request that needs locating will be properly documented for contact, location, time, date and areas affected by the dig information on the Miss Dig ticket.

All underground facilities of the State of Michigan that are in the area of a called in Miss Dig ticket will be located and marked with paint and warning flags to clearly identify the underground portion of the State of Michigan's fiber optic network. Our technicians will go above and beyond by stopping and driving by locations that are known to be active areas for the State of Michigan on a regular basis.

SHEET A

Screening and Cable Protection Services

A. Services included with Screening and Cable Protection Services agreement

- 1) Receipt of all Miss Dig Tickets, 24 hours a day, for the Cities, Townships and Villages that contain the State of Michigan's fiber optic and copper cable networks.
- 2) Verify information and log all calls pertaining to the individual ticket in question.
- 3) Dispatch technician to all locations that conflict with the State of Michigan's network and the digging contractor who requested the Miss Dig ticket.
- 4) Locate and mark all locations conflicting with the State of Michigan's fiber optic and copper cable networks and making note of the relevant information involved with each ticket involved.
- 5) Dispatch of technicians in an emergency after-hours call out, to locate and mark the State of Michigan's network, within two hours of the emergency call from Western Tel-Com, Inc' answering service.
- 6) Annual inspection and recommendations for aerial and underground portions of the State of Michigan fiber optic and copper cable networks.
- 7) Non Miss Dig initiated visits from technicians in area or specifically concerned about a certain contractor digging in area of the State of Michigan's fiber optic and copper cable networks.

Terms and Specific Conditions:

A. Pricing and terms of payment

- 1) The State of Michigan agencies and extended contract users will be assessed a yearly Screening Service fee of \$1.00 per foot based on total footage of buried plant to be covered under the program.

* Example: 5280 feet of buried plant @ \$1.00 per foot = \$5,280.00

- 2) All service and call out charges will be billed on a quarterly basis.

Time and Material Rates for Site Visits and Staking:	\$60.00 per hour
After Hours Emergency Calls:	\$20.00 per call
After Hours Emergency Site Visits or Stakes;	\$90.00 per hour
Minimum Charge for Site Visits or Staking:	1 Hour

- 3) Customer will pay invoiced amount within thirty (30) days of receipt of this invoice.

B. Liability

WTC agrees to be responsible for any and all liability directly related to the above-described work and shall bear all losses resulting from non-performance or a failure to perform in a workmanlike manner. WTC shall be fully responsible for any losses directly related to non-performance or negligent performance, but shall not be liable for any lost profits, consequential damages or incidental damages which are not directly related to the work performed under this contract. Customer agrees to promptly notify WTC of any claim that it has under this agreement. To the extent feasible, WTC shall be afforded an opportunity to correct any defects in workmanship. Any claims under the agreement must be asserted, including any legal proceedings for enforcement of this agreement, within one (1) year from the date of any occurrence that gives rise to the claim. If any claim against WTC is covered by insurance, Customer agrees not to pursue any claim against WTC and hereby agrees that any such insurance coverage shall contain a provision waiving the right of subrogation by the insurance carrier against WTC. WTC shall not be responsible for any loss or damages that are attributable to the negligent acts or omissions of any contractor, subcontractor, utility company once the Customer's fiber optic network facilities have been properly located and marked by WTC under the Miss Dig statute.

C. Term

The initial term of this Agreement shall be for a minimum period of one (1) year to commence as indicated on the front page of the Agreement ("Initial Term"). Thereafter, this Agreement shall be automatically renewed for a twelve (12) month term (Renewal Term) for the selected Services unless amended by the State, or terminated by either party upon at least thirty- (30) days written notice to the other party prior to the expiration of the Initial Term or any Renewal Term listing the renewal rates. If the current rates of WTC for the selected Services shall be increased for any Renewal Term, Customer shall have thirty- (30) days from receipt of notice of such increase to amend or terminate this Agreement. As used herein, "Term" shall mean the Initial Term and any renewal thereof for the balance of the overriding contract term (071B8000092).

D. Entire Agreement

The terms and conditions contained in this Agreement supersede all prior oral or written understandings between the parties, shall constitute the entire Agreement between the parties with respect to the subject matter of this Agreement and shall not be contradicted, explained or supplemented by any course of dealing between WTC or any of its affiliates. WTC's statements and WTC's advertisements or descriptions other than its published specifications do not constitute warranties or other contractual obligations, and shall not be modified or amended except by writing signed by authorized representatives of both parties.

Screening and Cable Protection Service Agreement

Customer:

State of Michigan

Western Tel-Com, Incorporated a Michigan corporation, agrees to provide, and the State of Michigan's, agrees to accept a total Screening and Cable Protection Service Agreement, as set forth in the previous pages.

Western Tel-Com, Inc.:

Jason Onstott Cable Protection Manager
Name printed Title

Signature

Date

Acceptance

On behalf of the State of Michigan, I hereby accept the proposal of WTC subject to the terms and conditions specified above. I also represent that I am authorized to accept this proposal on behalf of the State of Michigan.

State of Michigan:

Name printed Title

Signature

Date

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

February 21, 2003

CHANGE NOTICE NO. 11
TO
CONTRACT NO. 071B8000092
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 335-0462 Christine Michel
Contract Administrator: Stanely Paterson Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: March 10, 2004	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective immediately, this contract is hereby EXTENDED for one year, with the option to extend for 2 additional one-year periods at the same or lesser rates. In addition, this contract is no longer an optional use agreement. State executive offices are expected to utilize this contract to meet their cabling needs. Attached please find system models including cost savings ranging from 3.5% to 7.7% with additional material manufacturer options to follow with a later amendment.

AUTHORITY/REASON:

Per request from vendor (George Friedrichsen) on 2/19/03 and agency approval (Lisa Morrison).

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$8,270,000.00



Western Tel-Com, Inc.

Chris Mitchell

Department Information Technology
The State Of Michigan

Chris,

In response to our previous meeting I would like to provide you with the following pricing, and information.

Western Tel-Com requested from the afore-mentioned Solution manufacturers, and our suppliers, their "Best competitive pricing". This was done so we could provide the best, most cost competitive pricing possible for the Cabling Solutions used on the State of Michigan contracts. Western Tel-Com also reviewed, and adjusted our labor costs as closely as possible, to provide the lowest achievable rates for our expert services.

With the combination of receiving the lowest possible material pricing , and the lowest possible rate for our labor, we are able to provide a considerable discount to the State of Michigan, in comparison to the previous contract pricing.

Western Tel-Com is able to provide a discount of 3% to approximately 8%, depending on the solution chosen. We are pleased to be able to provide to the State of Michigan these cost savings, and hope they meet with your approval.

We are confident that Western Tel-Com can provide this discount to the State of Michigan, and all it's Agencies for a period of at least 1-Year, with a possible 2nd Year and 3rd Year extension.

Be assured Western Tel-Com will continue to provide Premier service, and quality, for each project. We will ensure the strictest procedures, and standards laid forth by the State of Michigan, the Manufacturers, and the TIA/EIA are adhered to for each installation.

As always, we appreciate the opportunity to work with the State of Michigan and look forward to a continued relationship

If you should have any questions or concerns, please contact me at your convenience.

Sincerely,

Γεοργε Φριεδριεχησεν

P.O. Box 1317 * A-4273 Bluestar Highway * Holland, Michigan 49422
Ph: 616 / 393-0138 * Fax: 616 / 393-0132

Quantity	Description	HORIZONTAL WIRING			# of Cable Runs 1-24		25-48		49-144		
					Labor	Material	Labor	Material	Labor		
10600	0			0.00	0.00	0.00	0.79	0.13	0.75	0.13	0.74
53	0		0	0.00	0.00	0.00					-
13800	0			0.00	0.00	0.00	0.79	0.17	0.75	0.17	0.74
69	0		0.000	0.00	0.00	0.00					-

Quantity	Description	TERMINATING HARDWARE			Price for Each Item based on Quantity 1-24		25-48		49-72
					Labor	Material	Labor	Material	Labor
53	0			0	0.00	3.19	0.00	3.19	0.00
69	0			0	0.00	4.98	0.00	4.98	0.00
69	0			0	6.25	2.59	5.97	2.59	5.83
53	0			0	1.55	0.56	1.48	0.56	1.45
1	0			0	241.25	31.65	230.52	31.65	225.18
1	0			0	0.00	18.44	0.00	18.44	0.00
1	0			0	300.80	277.80	287.42	277.80	280.77
1	0			0	169.20	138.90	161.68	138.90	157.93
53	0			0	7.05	0.00	6.74	0.00	6.58

69	0			0	7.80	0.00	7.46	0.00	7.28
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Quantity	Description	RISER / FIBER CABLE / FIBER SPLICING							
200	0								6.10

Quantity	Description	MISCELLANEOUS							
3	0					0.00			45.00

69	0					0.00	0.00		0.00
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69	0					0.00	0.00		0.00
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1	0					0.00	0.00		0.00
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								0.00	
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3.5 % Savings from current pricing.
Savings of \$ 1,033.00

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Quantity	Description	HORIZONTAL WIRING				# of Cable Runs 1-24		25-48		49-144
			Labor	Material	Labor	Material	Labor	Material	Labor	
10600 0			0.00	0.00	0.00	0.79	0.07	0.75	0.07	0.74
53 0		0	0.00	0.00	0.00					-
13800 0			0.00	0.00	0.00	0.79	0.18	0.75	0.18	0.74
69 0		0.000	0.00	0.00	0.00					-

Quantity	Description	TERMINATING HARDWARE				Price for Each Item based on Quantity 1-24		25-48		49-72
			Labor	Material	Labor	Material	Labor	Material	Labor	
53 0			0	0.00	2.56	0.00	2.56	0.00	0.00	
69 0			0	0.00	3.51	0.00	3.51	0.00	0.00	
69 0			0	6.25	2.40	5.97	2.40	5.83		
53 0			0	1.55	0.43	1.48	0.43	1.45		
1 0			0	241.25	29.06	230.52	29.06	225.18		
1 0			0	0.00	18.44	0.00	18.44	0.00		
1 0			0	300.80	201.16	287.42	201.16	280.77		
1 0			0	169.20	100.51	161.68	100.51	157.93		
53 0			0	7.05	0.00	6.74	0.00	6.58		

69 0

0 7.80 0.00 7.46 0.00 7.28

Quantity Description RISER / FIBER CABLE / FIBER SPLICING

200 0

6.10

Quantity Description MISCELLANEOUS

3 0

0.00 45.00

69 0

0.00 0.00 0.00

69 0

0.00 0.00 0.00

1 0

0.00 0.00 0.00

5% Savings from current pricing.
Savings of \$ 1,371.00

0.00

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Quantity	Description	HORIZONTAL WIRING			# of Cable Runs 1-24		25-48		49-144		
					Labor	Material	Labor	Material	Labor		
10600	0			0.00	0.00	0.00	0.79	0.05	0.75	0.05	0.74
53	0		0	0.00	0.00	0.00					-
13800	0			0.00	0.00	0.00	0.79	0.19	0.75	0.19	0.74
69	0		0.000	0.00	0.00	0.00					-

Quantity	Description	TERMINATING HARDWARE			Price for Each Item based on Quantity 1-24		25-48		49-72
					Labor	Material	Labor	Material	Labor
53	0			0	0.00	2.61	0.00	2.61	0.00
69	0			0	0.00	3.24	0.00	3.24	0.00
69	0			0	6.25	2.56	5.97	2.56	5.83
53	0			0	1.55	0.56	1.48	0.56	1.45
1	0			0	241.25	26.90	230.52	26.90	225.18
1	0			0	0.00	18.44	0.00	18.44	0.00
1	0			0	300.80	173.18	287.42	173.18	280.77
1	0			0	169.20	91.00	161.68	91.00	157.93
53	0			0	7.05	0.00	6.74	0.00	6.58

69	0			0	7.80	0.00	7.46	0.00	7.28
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Quantity	Description	RISER / FIBER CABLE / FIBER SPLICING							
200	0								6.10

Quantity	Description	MISCELLANEOUS							
3	0					0.00			45.00

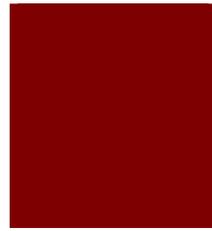
69	0					0.00	0.00		0.00
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69	0					0.00	0.00		0.00
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1	0					0.00	0.00		0.00
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7.7% Savings from current pricing. Savings of \$ 2,275.00							0.00		
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Quantity	Description	HORIZONTAL WIRING				# of Cable Runs				
			Labor	Material	Labor	Material	Labor	Material	Labor	
10600	0		0.00	0.00	0.00	0.79	0.09	0.75	0.09	0.74
53	0	0	0.00	0.00	0.00					-
13800	0		0.00	0.00	0.00	0.79	0.18	0.75	0.18	0.74
69	0	0.000	0.00	0.00	0.00					-

Quantity	Description	TERMINATING HARDWARE				Price for Each Item based on Quantity				
			Labor	Material	Labor	Material	Labor	Material	Labor	
53	0		0.00	2.46	0.00	2.46	0.00			
69	0		0.00	3.11	0.00	3.11	0.00			
69	0		6.25	2.29	5.97	2.29	5.83			
53	0		1.55	0.51	1.48	0.51	1.45			
1	0		241.25	28.44	230.52	28.44	225.18			
1	0		0.00	18.44	0.00	18.44	0.00			
1	0		300.80	173.08	287.42	173.08	280.77			
1	0		169.20	86.53	161.68	86.53	157.93			
53	0		7.05	0.00	6.74	0.00	6.58			

69 0

0

7.80

0.00

7.46

0.00

7.28

Quantity

Description

RISER / FIBER CABLE / FIBER SPLICING

200

0

6.10

Quantity

Description

MISCELLANEOUS

3

0

0.00

45.00

69 0

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69 0

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7% Savings from current pricing
Savings of \$2,080.00

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# of Cable Runs 1-24	25-48		49-144	
	Labor	Material	Labor	Material

Quantity	Description	HORIZONTAL WIRING		
9000 0		0.00	0.00	0.00
45 0	0	0.00	0.00	0.00

0.79	0.17	0.75	0.17	0.74
		-	-	

Quantity	Description	TERMINATING HARDWARE		
45 0		0.00	4.98	0.00
45 0		6.25	2.59	5.97
2 0		169.20	138.90	161.68
45 0		7.80	0.00	7.46
2 0		86.95	11.79	83.08

Price for Each Item based on Quantity 1-24	25-48		49-72	
	Labor	Material	Labor	Material
0.00	4.98	0.00	4.98	0.00
6.25	2.59	5.97	2.59	5.83
169.20	138.90	161.68	138.90	157.93
7.80	0.00	7.46	0.00	7.28
86.95	11.79	83.08	11.79	81.16

Quantity	Description	RISER / FIBER CABLE / FIBER SPLICING		
350 0				2.60

				2.60
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Quantity	Description	MISCELLANEOUS		
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3.7% Savings from current pricing.
Savings of \$ 456.00

0.00
0.00

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**# of
Cable
Runs
1-24**
Labor

Material

25-48
Labor

Material

49-144
Labor

Quantity	Description	HORIZONTAL WIRING									
9000	0			0.00	0.00	0.00	0.79	0.18	0.75	0.18	0.74

45	0		0	0.00	0.00	0.00			-	-	
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Quantity	Description	TERMINATING HARDWARE			Price for Each Item based on Quantity 1-24	Material	25-48		49-72	
		Labor	Material	Labor			Material	Labor		
45	0			0	0.00	3.51	0.00	3.51	0.00	0.00
45	0			0	6.25	2.40	5.97	2.40	5.83	5.83
2	0			0	169.20	100.51	161.68	100.51	157.93	157.93
45	0			0	7.80	0.00	7.46	0.00	7.28	7.28
2	0			0	86.95	11.79	83.08	11.79	81.16	81.16

Quantity	Description	RISER / FIBER CABLE / FIBER SPLICING		
350	0			2.60

MISCELLANEOUS

7% Savings from current pricing.
Savings of \$864.00

0.00
0.00

**Sub-
Total -
Labor
/
Material**



Total Amount of this Estimate

Quantity	Description	HORIZONTAL WIRING				# of Cable Runs 1-24		25-48		49-144
			Labor	Material	Labor	Material	Labor			
9000	0		0.00	0.00	0.00	0.79	0.19	0.75	0.19	0.74
45	0	0	0.00	0.00	0.00			-	-	



Quantity	Description
45	0
45	0
2	0
45	0
2	0

TERMINATING HARDWARE

	Price for Each Item based on Quantity 1-24		25-48		49-72
	Labor	Material	Labor	Material	Labor
0	0.00	3.24	0.00	3.24	0.00
0	6.25	2.56	5.97	2.56	5.83
0	169.20	90.25	161.68	90.25	157.93
0	7.80	0.00	7.46	0.00	7.28
0	86.95	13.19	83.08	13.19	81.16

Quantity	Description	RISER / FIBER CABLE / FIBER SPLICING
350	0	

2.60

Quantity	Description	MISCELLANEOUS
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6.3% Savings from current pricing.
Savings of \$783.00

0.00
0.00

Sub-Total - Labor / Material

Total Amount of this Estimate

Quantity	Description	HORIZONTAL WIRING	# of Cable Runs							
			1-24	25-48	49-144	Labor	Material			
9000	0		0.00	0.00	0.00	0.79	0.18	0.75	0.18	0.74
45	0	0	0.00	0.00	0.00			-	-	

Quantity	Description	TERMINATING HARDWARE	Price for Each Item based on Quantity						
			1-24	25-48	49-72	Labor	Material		
45	0		0.00	3.51	0.00	3.51	0.00	3.51	0.00

45	0		0	6.25	2.40	5.97	2.40	5.83
2	0		0	169.20	100.51	161.68	100.51	157.93
45	0		0	7.80	0.00	7.46	0.00	7.28
2	0		0	86.95	11.79	83.08	11.79	81.16

Quantity	Description	RISER / FIBER CABLE / FIBER SPLICING		
350	0			2.60

Quantity	Description	MISCELLANEOUS
		7.2 % Savings from current pricing. Savings of \$899.00

		0.00		
		0.00		
				Sub-Total - Labor / Material

					Total Amount of this Estimate
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STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

October 8, 2002

CHANGE NOTICE NO. 10
TO
CONTRACT NO. 071B8000092
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 335-0462 Christine Michel
Contract Administrator: Stanely Paterson Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: March 10, 2003	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective immediately this contract is hereby EXTENDED for 5 months. The new contract ending date is 3/10/03. All other terms, conditions, and specifications remain the same.

AUTHORITY/REASON:

Per request from agency (Lisa Morrison) dated 9/30/02 and agreement from vendor (George Friedrichsen) and in accordance with the modification clause of contract.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$8,270,000.00

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 ACQUISITION SERVICES
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

January 16, 2002

CHANGE NOTICE NO. 9
TO
CONTRACT NO. 071B8000092
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 335-0462 Christine Michel
Contract Administrator: Stanely Paterson Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: October 9, 2002	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective 1/16/02, this contract is hereby INCREASED by \$2,000,000.00.

AUTHORITY/REASON:

Per agency's request from Scott Harvey on 11/30/01 and Ad Board approval on 1/15/02 and in accordance with the modification clause

INCREASE: \$2,000,000.00

TOTAL REVISED ESTIMATED CONTRACT VALUE: \$8,270,000.00

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 OFFICE OF PURCHASING
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

December 26, 2001

CHANGE NOTICE NO. 8
TO
CONTRACT NO. 071B8000092
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 335-0462 Christine Michel
Contract Administrator: Stanely Paterson Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: October 9, 2002	
TERMS <p style="text-align: right;">N/A</p>	SHIPMENT <p style="text-align: right;">N/A</p>
F.O.B. <p style="text-align: right;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: right;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective 12/26/01, this contract is hereby INCREASED by \$20,000.00.

INCREASE: \$20,000.00

TOTAL REVISED ESTIMATED CONTRACT VALUE: \$6,270,000.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 OFFICE OF PURCHASING
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933

August 15, 2001

CHANGE NOTICE NO. 7
TO
CONTRACT NO. 071B8000092
between
THE STATE OF MICHIGAN
and

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 335-0462 Christine Michel
Contract Administrator: Stanely Paterson Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: October 9, 2002	
TERMS N/A	SHIPMENT N/A
F.O.B. Delivered/Installed	SHIPPED FROM N/A
MINIMUM DELIVERY REQUIREMENTS N/A	

NATURE OF CHANGE (S):

Effective immediately, the following Company is hereby added as subcontractor to this contract:

Global View Technologies
220 W. Congress Suite 400
Livonia, MI 48150

Tax ID # 38-3459519

In addition, an Administrative Record Keeping Position is hereby added at a rate of \$30.00/hr.

AUTHORITY/REASON:

Agency request 8/7/01, vendor letter 12/28/00

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$6,250,000.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 OFFICE OF PURCHASING
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

December 14, 2000

**CHANGE NOTICE NO. 6
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 335-0462 Christine Michel
Contract Administrator: Stanely Paterson Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: October 9, 2002	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE (S):

Effective immediately, the attached price reductions are hereby incorporated into this contract with no modifications in contract terms and conditions.

AUTHORITY/REASON:

Agency request, vendor letter.

TOTAL REVISED ESTIMATED CONTRACT VALUE: \$6,250,000.00

Material Description	QTY /FT	MFR	PRODUCT #	Contract	New	Difference	%Difference
				PRICE	PRICE	PRICE	PRICE
Wall Mount Hinged Rack (3'x19")	1	Homaco	19-21-T18D	134.19	107.35	26.84	20%
Wall Mount Hinged Rack (4'x19")	1	Homaco	19-35-T18D	152.35	121.88	30.47	20%
Freestanding Rack (72" x 19")	1	Homaco	19-72-T2SD	298.83	234.09	64.74	22%
Freestanding Rack (84" x 19")	1	Homaco	19-84-T2SD	207.04	138.14	68.90	33%
Cat 5e Patch Panels (24)	1	Avaya	PM2150PSE24-24	153.18	143.11	10.06	7%
Cat 5e Patch Panels (48)	1	Avaya	PM2150B-48	306.34	286.11	20.23	7%
Cat 3 Jacks	1	Avaya	M1BH-003	3.18	2.93	0.25	8%
Cat 5e Jacks	1	Avaya	MPS100E-112	5.49	5.11	0.38	7%
100 pr 110 type wiring block w/legs	1	Avaya	110AW2-100	11.79	11.79	0.00	0%
300 pr 110 type wiring block w/legs	1	Avaya	110AW2-300	31.10	29.06	2.04	7%
Data Patch Cords 2'	1	Avaya	D8CM-2	7.51	5.08	2.44	32%
Data Patch Cords 4'	1	Avaya	D8CM-4	8.95	5.64	3.31	37%
Data Patch Cords 6'	1	Avaya	D8CM-6	10.00	6.09	3.91	39%
Data Patch Cords 8'	1	Avaya	D8CM-8	10.85	6.46	4.39	40%
Data Patch Cords 14'	1	Avaya	D8CM-14	12.40	8.14	4.26	34%
Cat 3 Wire (Plenum)	100 0	Avaya	3P4P24-GY-P-LUE-PV-X	0.12	0.12	0.01	4%
Cat 3 Wire (Non-Plenum)	100 0	Avaya	3NP4P24-GY-P-LUE-PV-X	0.06	0.06	0.00	7%
Cat 5e Wire(Plenum)	100 0	Avaya	5EXH-P4P24-BL-P-ATT-AP	0.33	0.29	0.04	13%
Cat 5e Wire (Non-Plenum)	100 0	Avaya	5EXH-NP4P24-BL-P-ATT-AP	0.13	0.12	0.01	6%
10 Outlet Surge Protector (Rack Mount)	1	Triplite	IBAR 12	111.25	103.45	7.80	7%
			Totals	1,465.0 7	1215.00	250.07	17%

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 OFFICE OF PURCHASING
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

October 16, 2000

**CHANGE NOTICE NO. 5
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422		TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
		VENDOR NUMBER/MAIL CODE
		BUYER (517) 335-0462 Christine Michel
Contract Administrator: Stanely Paterson Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide		
CONTRACT PERIOD: From: October 10, 1997 To: October 9, 2002		
TERMS N/A	SHIPMENT N/A	
F.O.B. Delivered/Installed	SHIPPED FROM N/A	
MINIMUM DELIVERY REQUIREMENTS N/A		

NATURE OF CHANGE (S):

Effective immediately, this contract is hereby EXTENDED for two additional years through October 9, 2002. This will ultimately result in an INCREASE of value by \$1,250,000.00.

AUTHORITY/REASON:

Agency request, vendor letter.

INCREASE: \$1,250,000.00

TOTAL REVISED ESTIMATED CONTRACT VALUE: \$6,250,000.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 OFFICE OF PURCHASING
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

May 11, 2000

**CHANGE NOTICE NO. 4
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422	TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
	VENDOR NUMBER/MAIL CODE
	BUYER (517) 335-0462 Christine Michel
NIGP #725-23 Contract Administrator: Stanely Paterson CS-138# 071S9000112 Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide	
CONTRACT PERIOD: From: October 10, 1997 To: October 9, 2000	
TERMS <p style="text-align: center;">N/A</p>	SHIPMENT <p style="text-align: center;">N/A</p>
F.O.B. <p style="text-align: center;">Delivered/Installed</p>	SHIPPED FROM <p style="text-align: center;">N/A</p>
MINIMUM DELIVERY REQUIREMENTS <p style="text-align: center;">N/A</p>	

NATURE OF CHANGE:

Effective immediately, this contract is hereby extended to local units of government.

AUTHORITY/REASON:

Agency request, vendor letter.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$5,000,000.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 OFFICE OF PURCHASING
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

June 25, 1999

**CHANGE NOTICE NO. 3
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422		TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
		VENDOR NUMBER/MAIL CODE
		BUYER (517) 335-0462 Christine Michel
NIGP #725-23 Contract Administrator: Stanely Paterson CS-138# 071S9000112 Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide		
CONTRACT PERIOD: From: October 10, 1997 To: October 9, 2000		
TERMS N/A	SHIPMENT N/A	
F.O.B. Delivered/Installed	SHIPPED FROM N/A	
MINIMUM DELIVERY REQUIREMENTS N/A		

NATURE OF CHANGE:

Effective immediately, the attached pricing decreases are hereby incorporated into this contract. These changes represent an overall 8.0%-9.5% decrease.

AUTHORITY/REASON:

Agency request, vendor pricing.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$5,000,000.00

Form No. DMB 234A (Rev. 1/96)
 AUTHORITY: Act 431 of 1984
 COMPLETION: Required
 PENALTY: Failure to deliver in accordance with Contract terms
 and conditions and this notice, may be considered in default
 of Contract.

**STATE OF MICHIGAN
 DEPARTMENT OF MANAGEMENT AND BUDGET
 OFFICE OF PURCHASING
 P.O. BOX 30026, LANSING, MI 48909
 OR
 530 W. ALLEGAN, LANSING, MI 48933**

April 6, 1998

**CHANGE NOTICE NO. 2
 TO
 CONTRACT NO. 071B8000092
 between
 THE STATE OF MICHIGAN
 and**

NAME & ADDRESS OF VENDOR Western Tel-Com P. O. Box 1317 Holland, MI 49422		TELEPHONE Bob Cooke (616) 393-0138 Ext. 17
		VENDOR NUMBER/MAIL CODE
		BUYER (517) 335-0462 Christine Michel
NIGP #725-23 Contract Administrator: Stanely Paterson CS-138# 071S9000112 Cable Materials and Installation, Voice & Data - DMB/OCAT - Statewide		
CONTRACT PERIOD: From: October 10, 1997 To: October 9, 2000		
TERMS N/A	SHIPMENT N/A	
F.O.B. Delivered/Installed	SHIPPED FROM N/A	
MINIMUM DELIVERY REQUIREMENTS N/A		

NATURE OF CHANGE:

Effective immediately, the attached cost model hereby replaces the previous cost model for this contract. Pricing modifications reflect both increases and decreases. Additionally, this contract is hereby extended for one year to 10/9/2000 with no increase in total contract value.

AUTHORITY/REASON:

Agency request, vendor letter/pricing.

TOTAL ESTIMATED CONTRACT VALUE REMAINS: \$5,000,000.00