

# BOOST YOUR BUYING POWER

There are many opportunities to collaborate with the state and other local governments. By pooling together purchases, volumes rise and costs are driven down. Check the Website regularly for opportunities to collaborate with the state on upcoming bids and provide feedback on desired products and services.

## Other Cost—Saving Services

- Energy Purchasing  
517-284-7008
- Print and Mail Services  
517-322-5488
- State and Federal Surplus Property Programs  
517-241-4859

## Learn more

To learn more about cooperative purchasing opportunities with the state, visit our website at [www.michigan.gov/mideal](http://www.michigan.gov/mideal).

Scan with your smartphone to  
access the MiDEAL website



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# BOOST YOUR BUYING POWER

with State Contracts

# COLLABORATIVE PURCHASING

Local governments can use state contracts to cut costs associated with purchasing and eliminate the time needed to post, analyze, and award bids. With membership in MiDEAL, local government, educational institutions, and nonprofit hospitals find opportunities for smart business.

## What is MiDEAL?

The MiDEAL Extended Purchasing Program allows local units of government to use state contracts make purchases at the same terms, conditions and prices.

## Who can join and how?

- Counties
- Cities
- Townships
- Villages
- School districts
- Universities
- Community colleges
- Nonprofit hospitals

## Benefits

MiDEAL offers a number of valuable benefits to its members.

### Best-value purchasing process

- Vendors' experience, qualifications, service and delivery are all considered, ensuring a fair price and high-quality product.

### Time and Money Savings

- Members save on duplication of the administrative costs and time needed to find the right contractor. Participants may choose from more than 300 online contracts.

### Support for Michigan businesses

- Michigan businesses hold the majority of the state's contracts.

### All departments benefit

- Once an organization purchases an annual membership, staff in all departments may use it.

### Vendor-direct contact

- Local governments work directly with the contractor. Once a group has membership, it's ready to use contracts and realize big savings.

*"MiDEAL has worked for the city of Hartford in saving time and being cost effective. There is no reason for us not to continue using the program."*

*- Yemi Akinwale; City Manager of Hartford*

## Contract Opportunities

The contracts listed below are only a few of the dozens available to MiDEAL members:

- Road salt
- Vehicles
- Computers
- Tires
- Law enforcement
- Fuel and gas
- Office supplies
- "Green" products
- Lighting
- Business consulting
- Lawn and turf
- Janitorial supplies
- Hardware and tools
- Furniture and carpet
- Cell phones
- Software
- Copiers
- Design and engineering services

## Annual Member Fees

The MiDEAL Extended Purchasing Program is funded through membership fees and in some cases, contract administrative fees. Each member pays an annual rate, based on population or organization type.

### Counties, Cities, Townships & Villages by Population

1-10,000	\$180
10,001-50,000	\$230
50,001-100,000	\$270
100,000-150,000	\$360
150,001-200,000	\$435
200,000 and above	\$510

**Colleges & Universities** \$270

**School Districts** \$180

**Nonprofit Hospitals** \$180

