



**State of Michigan  
Bureau of State Lottery**

TYPE:  
**Directive**

NUMBER:  
**20.SLS.1.1.8**

CATEGORY:  
**Retailer**

PAGE:  
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SUBJECT:  
**Retailer Commissions**

EFFECTIVE DATE:  
**4/25/10**

**SALES AND REDEMPTION COMMISSION**

A retailer, upon issuance of a license by the Bureau of State Lottery, will be entitled to a sales commission for tickets sold by him or her in the amount of six percent.

Retailers shall also be entitled to a redemption commission of two percent on all valid, pre-designated winning lottery tickets that they redeem.

Retailers will also be entitled to a redemption commission of two percent on valid winning tickets purchased at their retail location and redeemed for prizes of \$601 to \$100,000.

Only those winning tickets that meet the following conditions are eligible for the two percent redemption commission:

1. Ticket must be eligible for redemption by retailer;
2. Ticket must be intact and complete;
3. Ticket must not be counterfeit, mutilated, illegible, stolen, cancelled, expired, void or altered in any manner;
4. The front and back of instant game tickets must be complete, fully legible, and not miscut. Instant game tickets must contain legible book ticket number, validation number, retailer validation code and play symbols;
5. On-line game tickets must contain the information specified in each game's directive to define an eligible ticket.
6. The front and back of the pull-tab ticket must be complete, fully legible, and not miscut. The pull-tab ticket must also have one pre-printed Game-Deal Number and one pre-printed Bar Code at the bottom of the pull-tab ticket front.

Sales and redemption commissions shall be deducted from the amount due for all lottery tickets sold during a sales period. Weekly Invoices provided by the bureau shall provide for deduction of the commissions prior to each retailer's bank settlement.

A Redemption or Club Games Retailer under a Special Licensing Agreement with the Bureau is excluded from the commissions set forth in this directive. All commissions paid to Redemption or Club Games Retailer under a Special Licensing Agreement is specifically identified in the Special Licensing Agreement.



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**BONUS COMMISSION**

Retailers shall be entitled to a flat bonus commission payment of \$2,000 on valid winning tickets purchased at their retail location and redeemed for prizes greater than \$100,000, except for a.) jackpot-winning tickets for Classic Lotto 47 and Mega Millions, b.) jackpot-winning tickets and match-five plus Power Play winning tickets for Powerball, c.) Match 7 winning tickets for Lucky Lines with wager amounts higher than \$1, and d.) top prize-winning tickets for Millionaire Raffle, Super Raffle, Lucky 7s Raffle, and Win for Life Raffle.

Retailers shall be entitled to a flat bonus commission payment of \$5,000 on valid jackpot-winning Classic Lotto 47 tickets purchased at their retail location and redeemed for payment.

Retailers shall be entitled to a flat bonus commission payment of \$5,000 on valid top prize-winning Millionaire Raffle tickets, Super Raffle tickets, Lucky 7s Raffle tickets, and Win for Life Raffle tickets purchased at their retail location and redeemed for payment.

Retailers shall be entitled to a flat bonus commission payment of \$5,000 on valid Match 7 winning tickets for Lucky Lines with wager amounts higher than \$1 purchased at their retail locations and redeemed for payment.

Retailers shall be entitled to a flat bonus commission payment of \$50,000 on valid jackpot-winning Mega Millions tickets purchased at their retail location and redeemed for payment.

Retailers shall be entitled to a flat bonus commission payment of \$50,000 on valid jackpot-winning Powerball tickets purchased at their retail location and redeemed for payment. Retailers will also receive a \$5,000 flat bonus commission payment on valid Powerball tickets which a.) include the Power Play add-on, and b.) match five white ball numbers, purchased at their retail location and redeemed for payment.

Redemption Retailers under Special Licensing Agreements with the Bureau are not entitled to the Bonus Commissions set forth above.

Club Games Retailers under a Special Licensing Agreement with the Bureau are not entitled to the Bonus Commissions set forth above, but will instead receive 50% of any Bonus Commission paid to the WCAA (Licensor) as defined in the WCAA/Lottery Agreement.

Only retailers in active status, with no outstanding delinquencies due to the bureau at the time of validation, qualify for the bonus commission.

**Reference**



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Previous versions under Marketing Division, MKM1.1.5

**Contact / Update Responsibility**

Assistant to Deputy Commissioner, Sales Division  
Deputy Commissioner of Sales

**Approving Authority**

\_\_\_\_\_ Date Signed: \_\_\_\_\_  
*M. Scott Bowen, Commissioner*