# Protect Michigan Commission

November 12, 2021





# Welcome

Dr. James Bell III | Director, Protect Michigan Commission

### Lieutenant Governor Garlin Gilchrist II

PMC Co-Chair

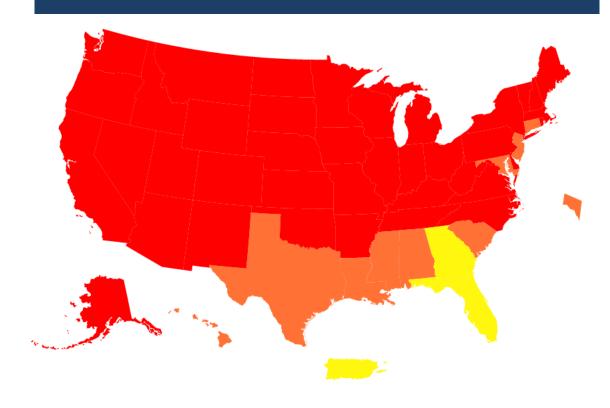
# Update on the Numbers & Vaccines

Dr. Alexa Travis | Senior Deputy Director, Public Health Administration, MDHHS

# National COVID-19 Trends

- Nearly all U.S. jurisdictions continue to have high or substantial community transmission.
- Excess deaths during the COVID-19 Delta variant surge have been higher in the Southern U.S. compared to the Midwest.
- CDC still recommend all individuals, regardless of vaccination status, should mask indoors in high transmission areas such as Michigan.
- 5- to 11-year-olds now receiving vaccinations and vaccine.gov updated with pediatric search filter.

### **Level of COVID-19 Community Transmission**











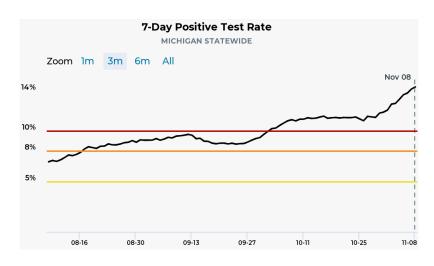


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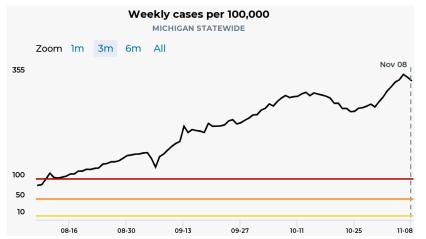
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# Michigan COVID-19 Trends

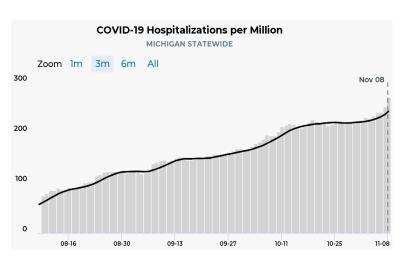
### Michigan in high transmission and key metrics still trending up.



Percent positivity (14.1%) **increasing** (up from 11.6% last week).



Case rate (340.4 cases/million\_ is increasing for about one week (283.8 cases/million prior week).

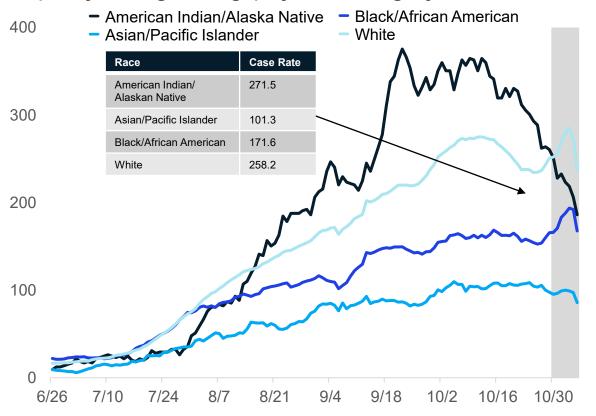


Percent of inpatient beds occupied by individuals with COVID-19 (11.6%) is **increasing** for 16 weeks (up from 10.5% last week).

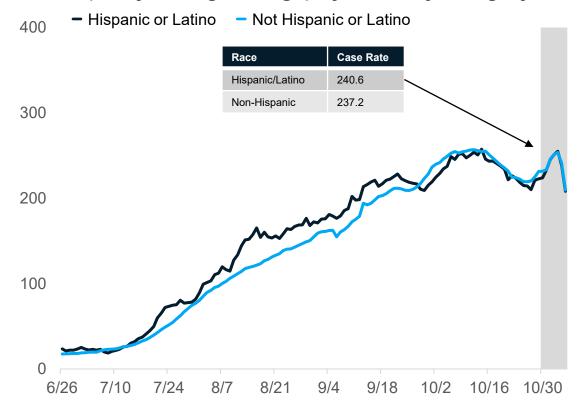
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# Case Rates by Reported Racial and Ethnic Group

# Daily new confirmed and probable cases per million (7 day rolling average) by race category



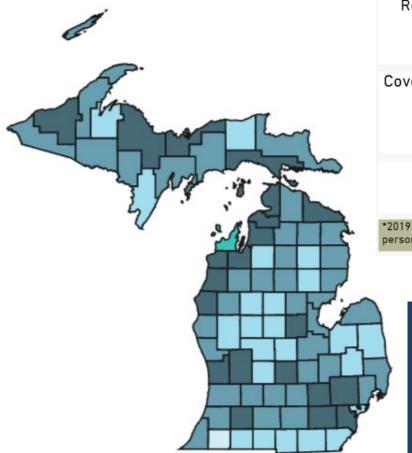
# Daily new confirmed and probable cases per million (7 day rolling average) by ethnicity category

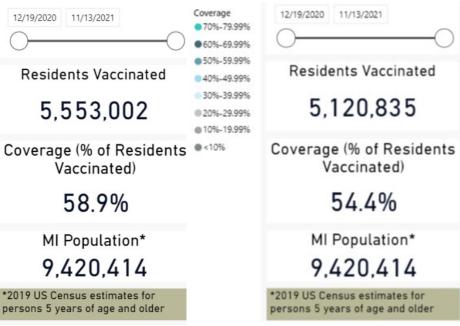


Note: Case information sourced from MDHHS and reflects date of death of confirmed and probable cases. Source: MDHHS – Michigan Disease Surveillance System

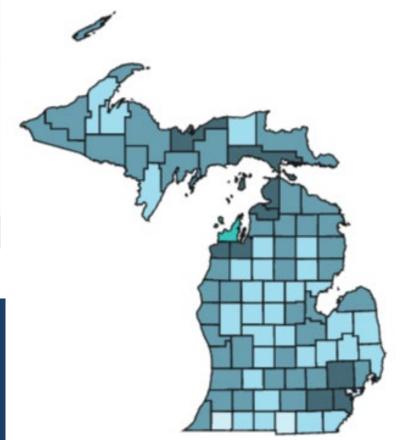
# Vaccine Progress Statewide

**COVID-19 Vaccine First Dose Coverage – MI Dashboard** 





COVID-19 Vaccine Completion Coverage – MI Dashboard

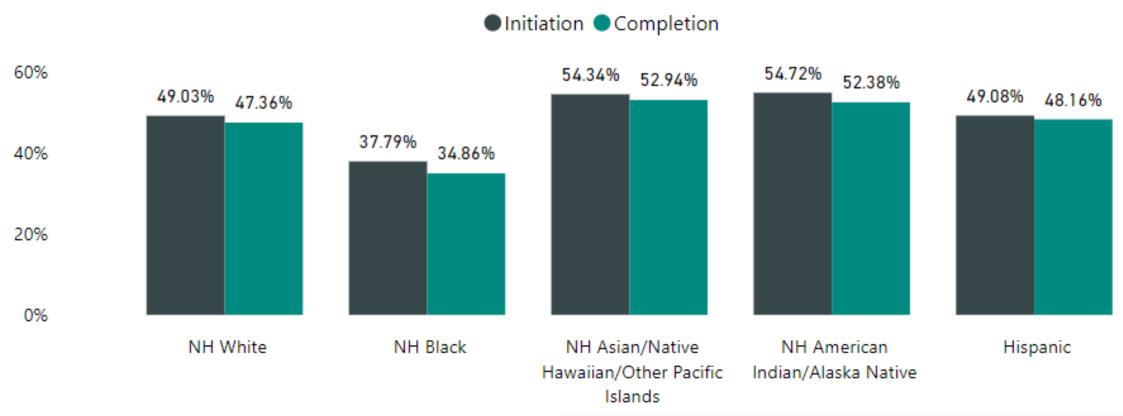


Pediatric vaccine data for children 5 to 11 went live on dashboard effective Nov. 5.

Coverage rates decreased due to the expansion in vaccine eligible population.

# Vaccination Trends by Race and Ethnicity

### Coverage by Race\*



<sup>\*</sup>Data suppressed for Race/Ethnicity-by-Age populations smaller than 50 and/or where the number of vaccinated persons is 10 or less.

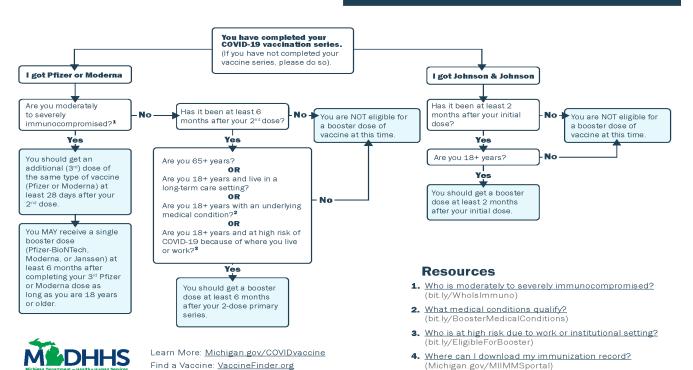
### **Recent Guidance and Resources**

### Who is eligible for an extra dose of COVID-19 vaccine?

Reminder!

Bring a copy of your COVID-19 vaccination record card with you to your appointment.<sup>4</sup>

Some people may prefer a different vaccine type for their booster; mixing and matching is allowed.



#### **EXPECTED SOON:**

MDHHS to remind Michiganders of CDC holiday guidance.

# 5 – 11: Immunization Strategy

**Terri Adams** | Section Manager, Division of Immunization, MDHHS

### **GUIDING PRINCIPLES**

Ml's 5- to 11-year-old strategy will follow the **same core principles** as the general COVID-19 vaccination strategy:

- All Michiganders have equitable access to vaccines.
- Vaccine planning and distribution is inclusive.
- Communications are transparent, accurate, and frequent to build public trust.

- Data is used to promote equity, track progress and guide decisionmaking.
- Resource stewardship, efficiency, and continuous quality improvement drive strategic implementation.





# VACCINATING 5- TO 11-YEAR-OLDS

- ACIP and CDC approved COVID-19 vaccine for 5- to 11-year-olds on Nov. 2, 2021.
- → MDHHS plans to use strong foundation laid through (1) previous COVID vaccination work with 12- to 17-year-olds and (2) existing Vaccines for Children (VFC) program to facilitate access for this population.

#### Strategies:

- Continue to encourage pediatric providers to enroll as COVID-19 vaccinators
   85% of VFC providers already enrolled in COVID-19 vaccine program.
- Leverage the IVaccinate partnership to develop communications materials targeted at increasing vaccine uptake among children.
  - Targeted messaging through persons and organizations of influence: parents, grandparents, schools, YMCA, faith-based organizations.
- Assure regional availability of Pfizer vaccine and facilitate LHD/ISD partnerships for vaccination clinics.





# VACCINATING 5- TO 11-YEAR-OLDS

- Education for providers:
  - Pfizer-BioNTech COVID-19 Vaccine for 5- to 11-year-olds will be a new product with new packaging, national drug code (NDC), dosage, and storage and handling.
- ♣ Prepare the Michigan Care Improvement registry to accept new 5- to 11year-old electronic messages.
- Use data to measure progress and identify opportunities.
- ♣ Working to prepare key partners to make vaccine available to 5- to 11year-olds with parental consent:
  - Pediatric provider offices
  - Pharmacies
  - School-based health programs
  - Federally Qualified Health Centers
  - Local Health Departments



# FORMULATION COMPARISON

#### Pfizer-BioNTech COVID-19 Vaccines

PRELIMINARY – SUBJECT TO CHANGE PENDING REGULATORY GUIDANCE AND AUTHORIZATION/APPROVAL

Description	Current Adult/Adolescent Formulation (1170 and 450 packs)	Future Pediatric Formulation				
	Dilute Prior to Use	Dilute Prior to Use				
Age Group	12 years and older	5 to <12 years**				
	PURPLE	ORANGE				
Vial Cap Color						
Dose	30 mcg	10 mcg				
Injection Volume	0.3 mL	0.2 mL				
Fill Volume (before dilution)	0.45 mL	1.3 mL				
Amount of Diluent* Needed per Vial	1.8 mL	1.3 mL				
Doses per Vial	6 doses per vial (after dilution)	10 doses per vial (after dilution)				
Storage Conditions						
ULT Freezer (-90°C to -60°C)	9 months	6 months				
Freezer (-25°C to -15°C)	2 weeks	N/A				
Refrigerator (2°C to 8°C)	1 month	10 weeks				

Q: Can the current adult/adolescent formulation (purple cap) be used to vaccinate children 5 to <12 years old once the vaccine is authorized for this age group?

A: No. For children under 12 years of age, you cannot use the current formulation and will need to use the future pediatric (orange cap) formulation.

Purple Cap – Adult/Adolescent: Authorized only for aged 12 years and older



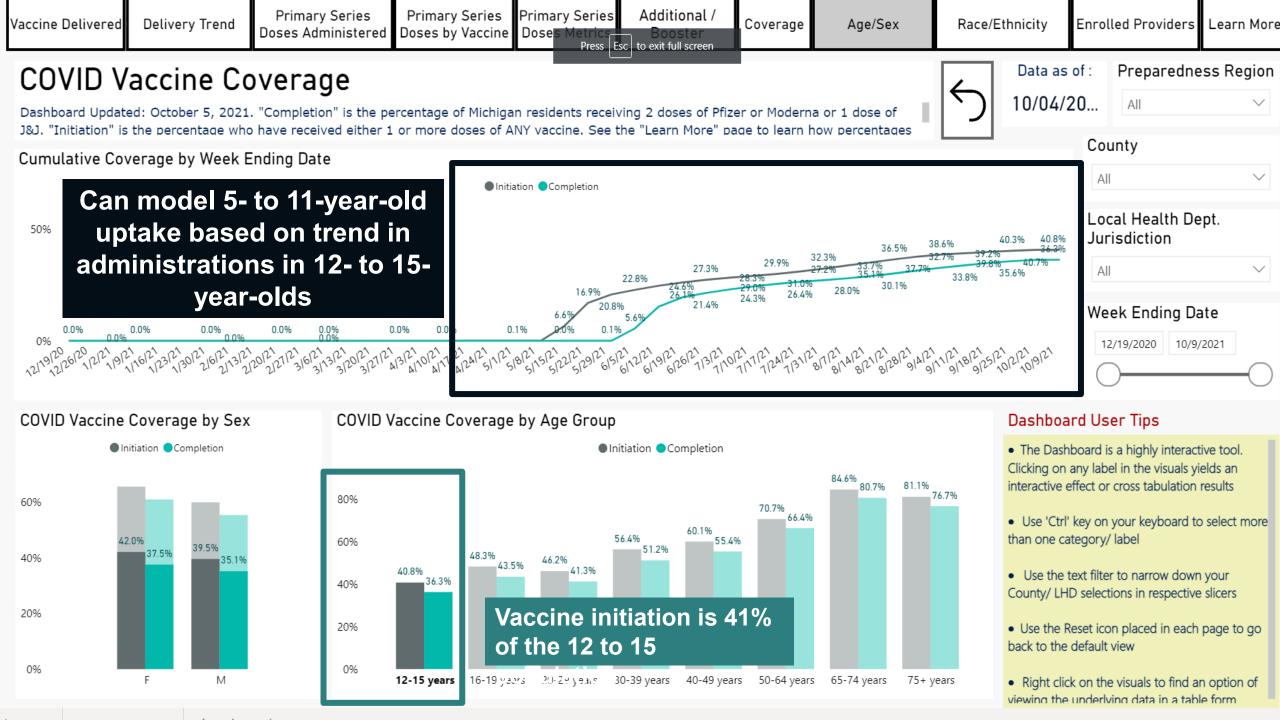
Orange Cap — Pediatric: Future authorization for aged 5to 12 years. A separate vaccine formulation specific for a 10mcg dose will be introduced.



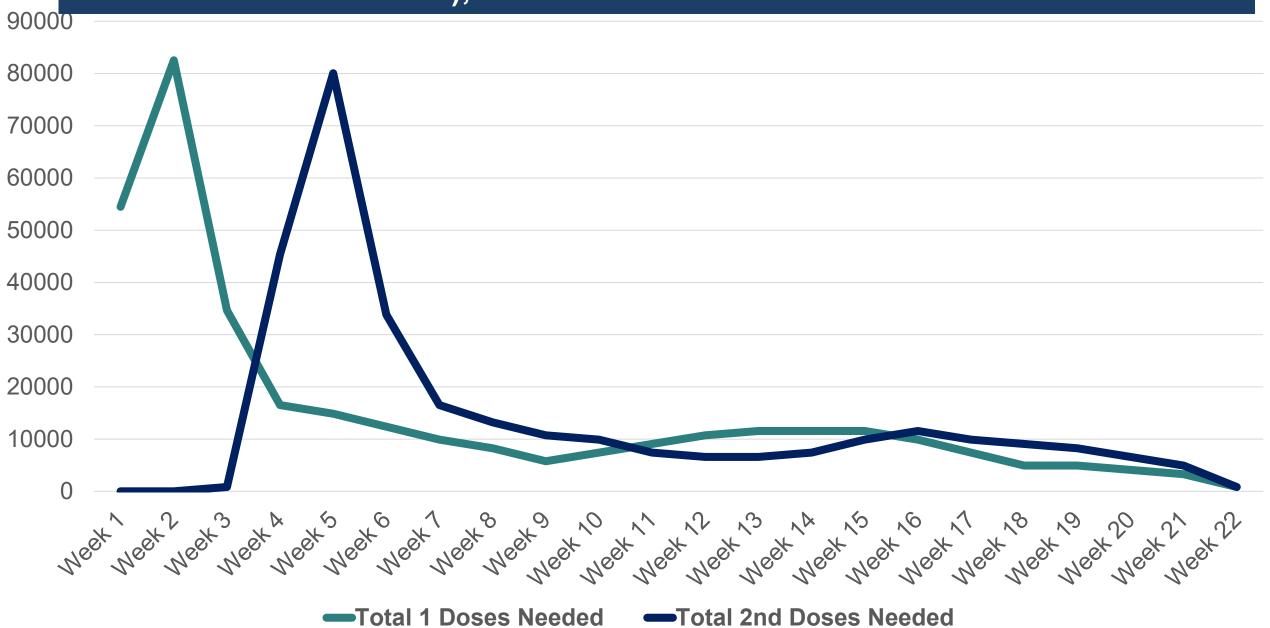
NOTE: Use of the current adult/adolescent formulation (purple cap) to prepare doses for children 5 to <12 years would result in an injection volume for the 10mcg dose of 0.1mL, which is both generally considered too small for typical IM injections and has not been studied.

<sup>\*</sup>Diluent: 0.9% sterile Sodium Chloride Injection, USP (non-bacteriostatic; DO NOT USE OTHER DILUENTS

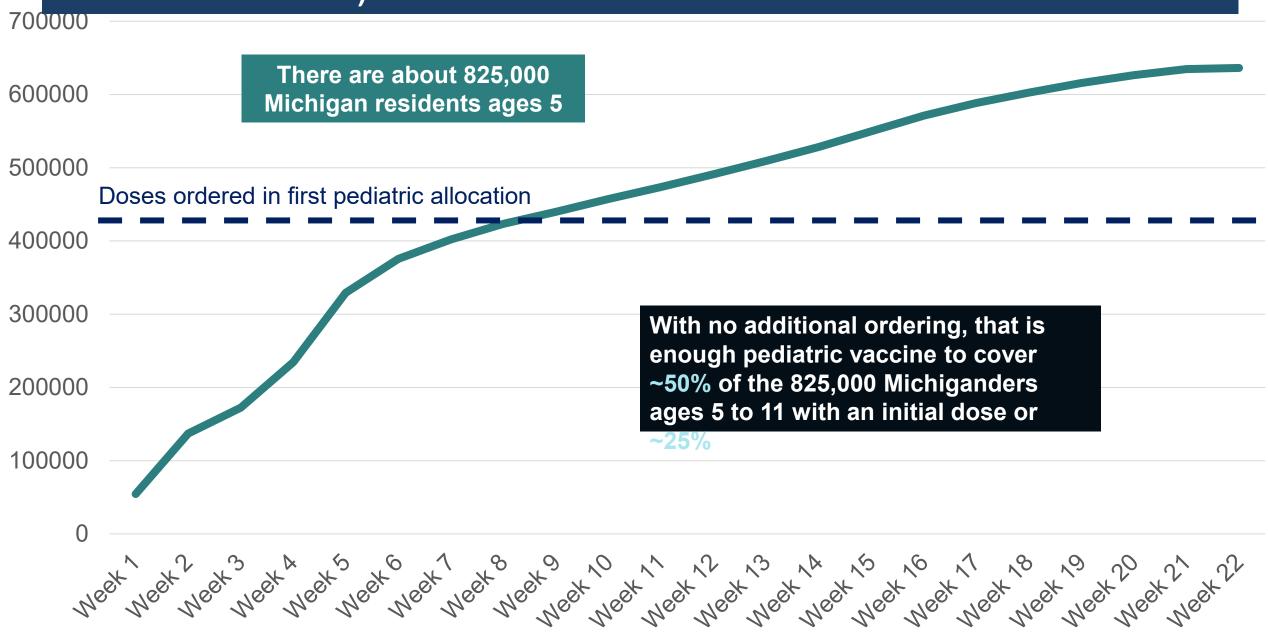
<sup>\*\*</sup>The vaccine is currently under emergency use authorization review by the Food and Drug Administration (FDA) for children 5 to <12 years old



# Total Doses Needed per Week, 5- to 11-Year Olds (Modeled after 12- to 15-Year-Old Administrations), 1st vs 2nd Doses

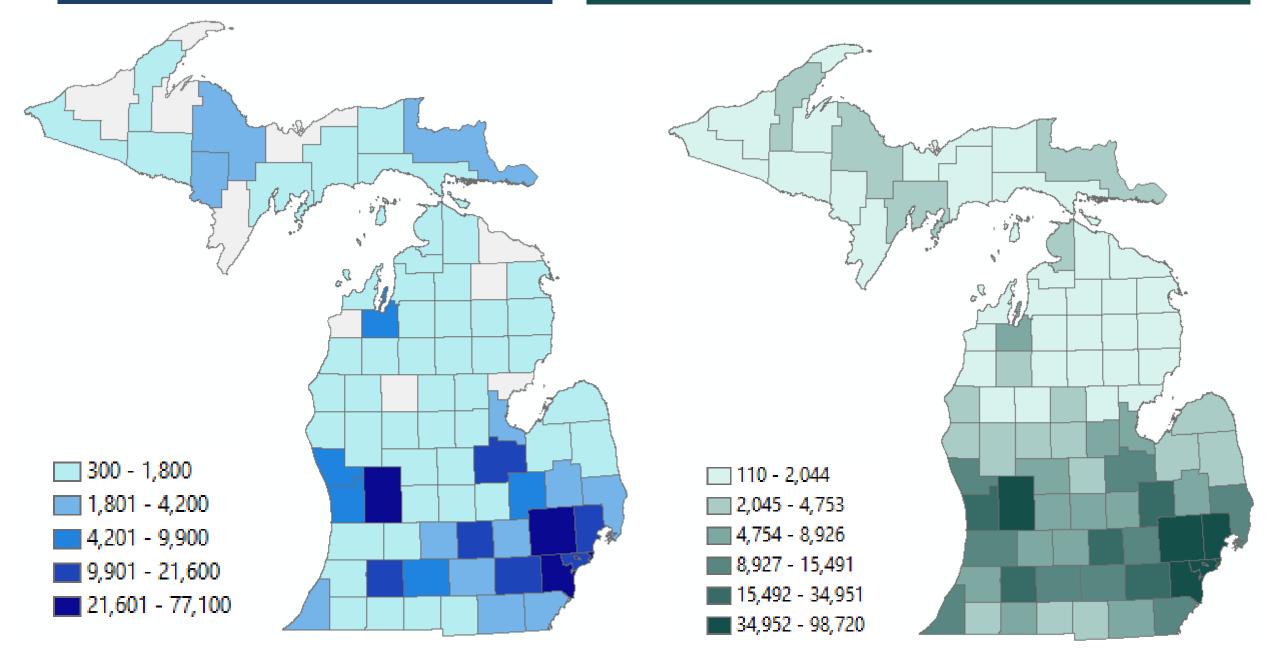


# Cumulative Doses Needed 5- to 11-Year-Olds (Modeled after 12- to 15-Year-Old Administrations)

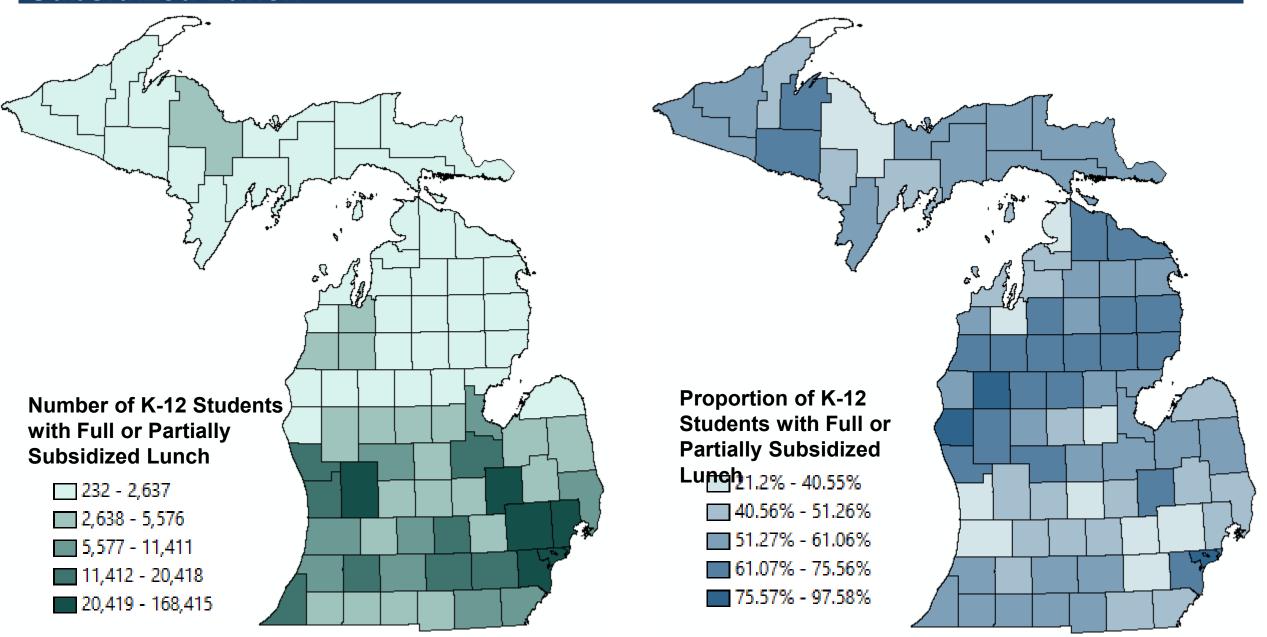


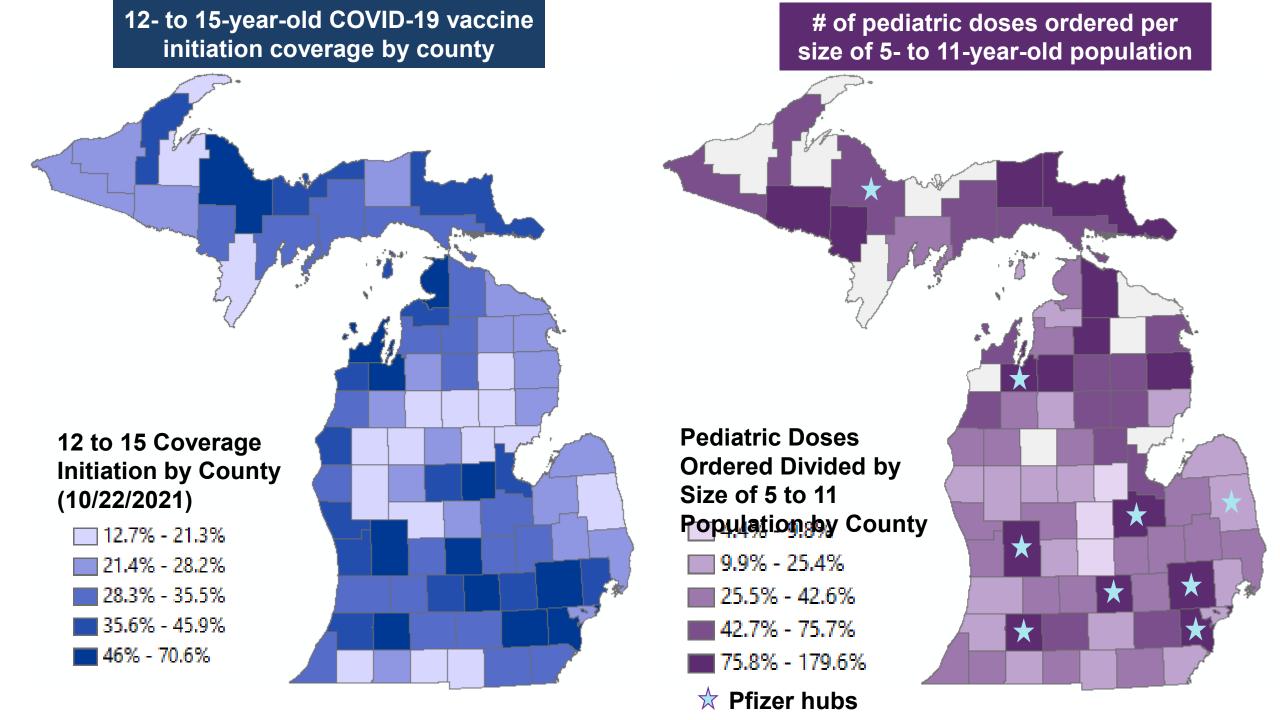
### **Initial Pediatric Doses Ordered**

### Number of persons 5- to 11-years-old by



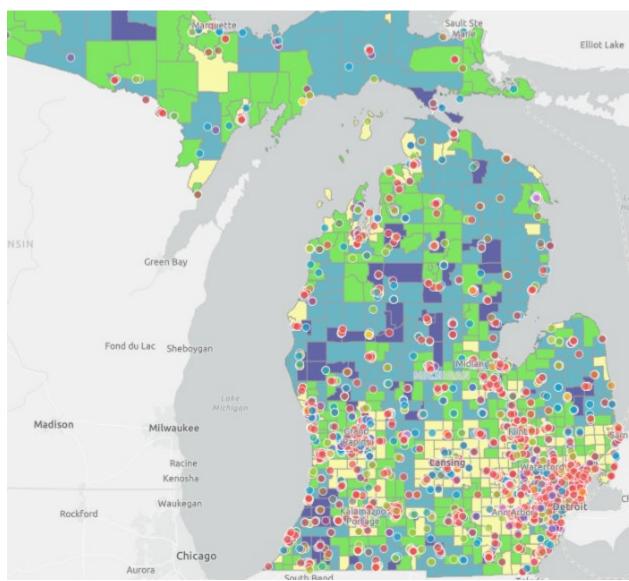
# Number and Proportion of K-12 Students per County with Full or Partially Subsidized Lunch

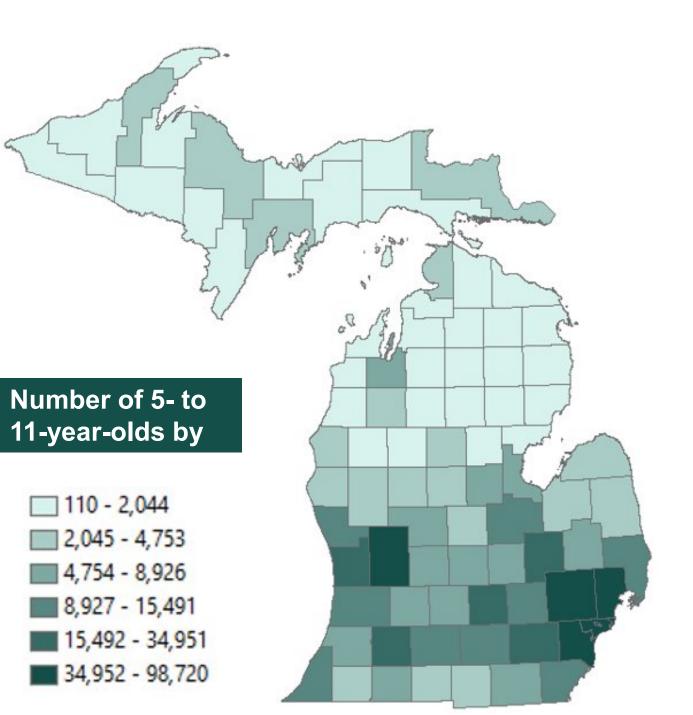




# Number of 5- to 11-year-olds by 110 - 2,044 2,045 - 4,753 4,754 - 8,926 8,927 - 15,491 15,492 - 34,951 34,952 - 98,720

# Census Tract Social Vulnerability Index overlayed with COVID-19 vaccine providers





#### **Use Data to Drive Operational Strategy**

- Evaluate that supply can meet demand, particularly in areas with higher social vulnerability
- Use local health departments as redistribution hubs to support providers with small quantities of vaccine if the provider is unable to accept a full order
- Measure progress on the proportion of 5- to 11-yearolds with a COVID-19 vaccine administered
- Identify where vaccine administration is low to inform targeted interventions (e.g. mobile vaccine clinics, school-based administrations)

# November 2021

# December 2021

	Sun	Mon	Tue	Wed	Thu	Fri	Sat		Sun	Mon	Tue	Wed	Thu	Fri	Sat	
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# The COVID vaccine is now authorized for kids 5-11.





# **Discussion**

Moderated by Dr. Bell

# Communications

Amy Miller | Communications Specialist, MDHHS

# Marketing Efforts



- COVID-19 vaccine authorized for ages 5-11
  - Press release and media event
  - Statewide media campaign launched
  - Web page, Michigan.gov/KidsCOVIDvaccine
  - Parent/family town halls
  - Provider newsletter
- Continue door-to-door canvassing in high SVI areas
- Coordinate community clinics with stakeholders (along with weekly press releases)
- Spanish-speaking town hall

# Pediatric Vaccine Messaging



- Safe and effective
- Child-sized doses
- Keeping Michigan children safe
- Getting them back to more normal activities sports, get-togethers, family, classroom
- Vaccine is more than 90% effective at protecting children from serious illness/hospitalization (similar to adults)

# Media Channels



- Television, Cable
- Connected TV, Hulu, YouTube, Twitch
- Gas Station TV
- Digital Banner ads and pre-roll videos
- Native Display
- Facebook, Instagram, Reddit, Twitter, Snapchat
- Google Search





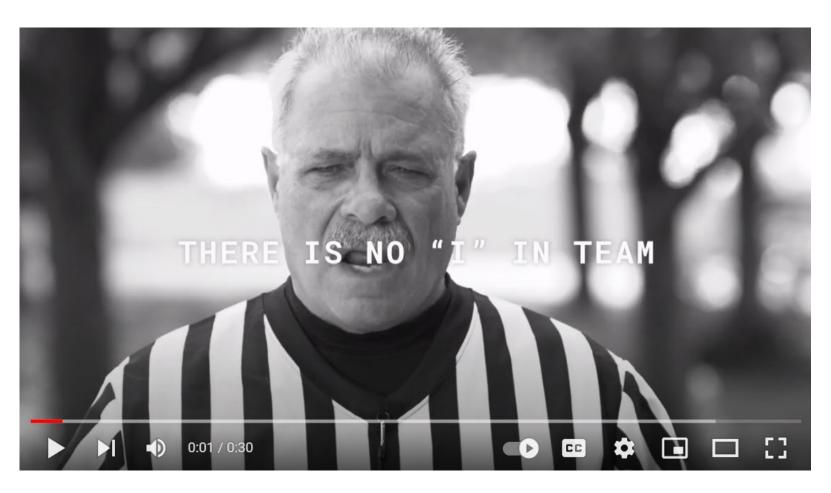
My Why Kids





My Why Pediatricians





My Why Coaches





My Why Dr. Womack

# DIGITAL















# Social Media





Michigan Department of Health and Human Services 

...

Protect your child and the community. Now there is a COVID vaccine for kids. Child-sized with two small doses. Get the facts so you can do





Michigan Department of Health and Human Services 

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Keeping your child safe is your #1 priority. Get the facts about how getting the COVID vaccine made for kids and tested around the world will keep them and the community safe at Michigan.gov/KidsCOVIDvaccine.





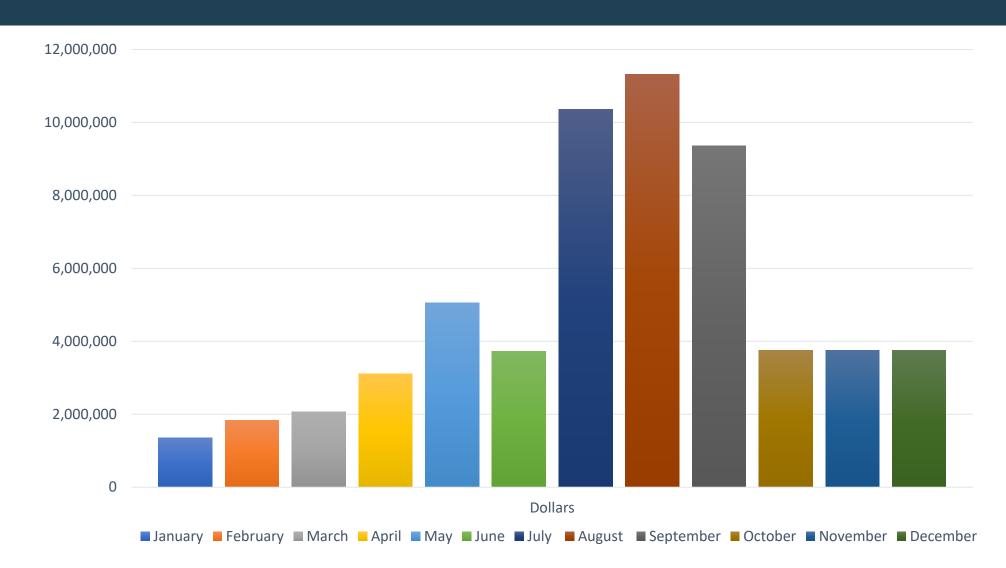
Michigan Department of Health and Human Services ❖
Sponsored · ❖

Over 3.9 billion people have gotten their COVID vaccine. And now there is a smaller dose authorized for kids 5-11 and tested for safety and effectiveness. Discover the facts for yourself at Michigan.gov/KidsCOVIDvaccine.



### Advertising Spend by Month





### **Discussion**

Moderated by Dr. Bell

**November 12, 2021** 

# MI Vax Decision

Presented by Brian Calley

President of the Small Business Association of Michigan

SMALL BUSINESS
Association of MICHIGAN

## Campaign Overview

#### Goals:

- Educate politically conservative, vaccine hesitant and resistant Michigan residents about the safety and benefits of vaccination.
- Leverage SBAM's name, organizational integrity and goodwill to ensure maximum effectiveness of the campaign.

To do this, SBAM used every tool available - from cutting edge to traditional. The campaign included digital, outdoor advertising, radio, TV and print advertising as well as B2B communications and direct mail to reach Michiganders in specific counties with specific traits. The various elements of the campaign were fully integrated and, together, formed a strong and cohesive message.



# **Core Messaging**

We conducted a quantitative survey<sup>1</sup> among 307 vaccinated Michigan residents and 428 unvaccinated Michigan residents<sup>2</sup>. Through this research, we identified behavioral drivers and developed four distinct personas that fit the audiences we were targeting. They included:

- Hesitant But Ready: 20% of unvaccinated adults
- Cautious Doubters: 22% of unvaccinated adults
- Not Quite Never Resisters: 29% of unvaccinated adults
- True Never Vaxxers: 29% of unvaccinated adults



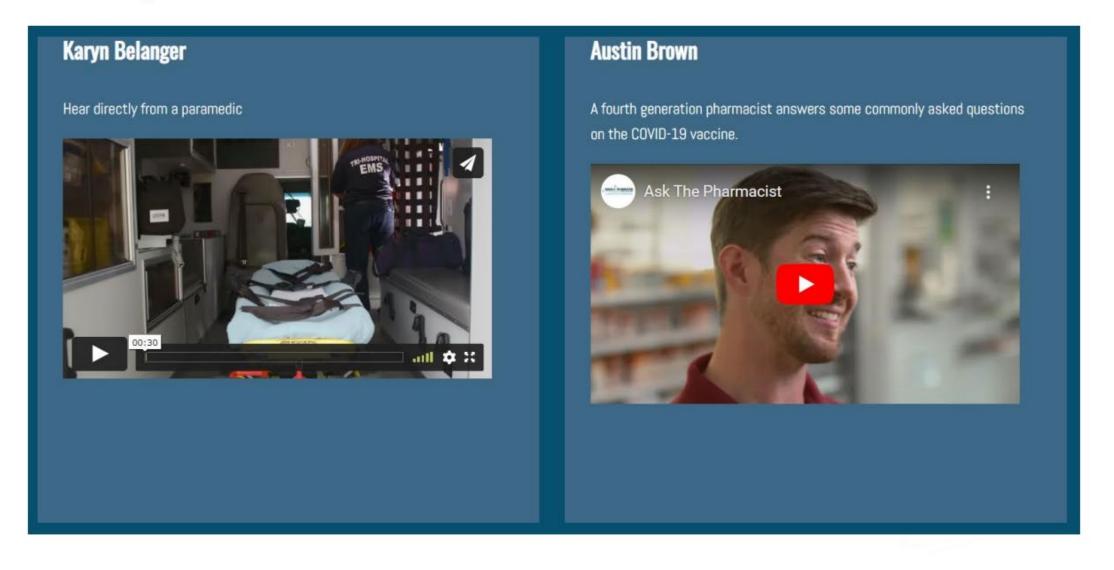
# Highlights

#### Overall Messaging Strategies:

- Use research findings to drive both the message itself and those best suited to deliver the message
- Be clear that we respect the choice of individuals in becoming vaccinated, while addressing common misconceptions about the overall safety of the vaccine
- Utilize trusted voices, including a doctor, paramedic and pharmacist
- Speak directly to concerns identified in the research
- Provide statements of support on the vaccine from voices of influence, including GOP leaders and President Trump



# Sample TV Creative



### **Total Reach**

- 25,000+ TV and radio ads
- 83 billboards across Michigan
- 1,286,540 total direct mailers sent to 204,200 rural, politically conservative households
- 29,609,378 highly targeted impressions on Facebook, Instagram, TikTok, Google Ads and YouTube
- Print advertising in 28 local newspapers



### Discussion

Moderated by Dr. Bell



### **MAUW COVID Vaccine Hubs**

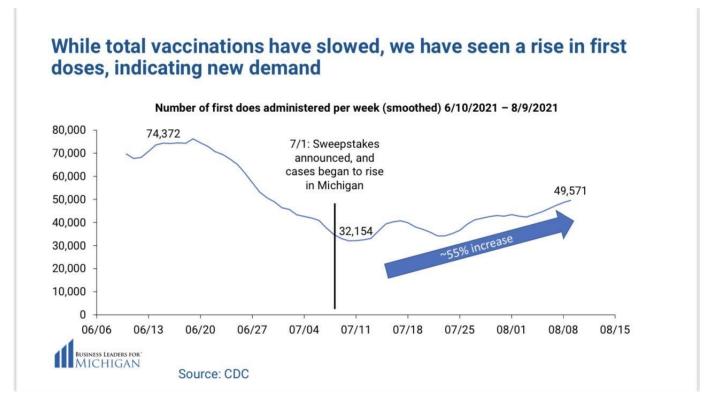
Mike Larson, President & CEO, UW Robin Grinnell, COVID Hubs Project Manager





## Sweepstakes (Grant Complete)

MI Shot to Win helped reverse declining vaccination rates







### Sweepstakes (Grant Complete)

- 158K got their first dose in July
- More than 2.4M signed up to win cash prizes
- 106K signed up to win scholarships

\$5M in Sweepstakes prizes







### Change Media (Grant Complete)

- Digital reached 153,332,642 views via banner/display, online preroll video, YouTube pre and mid roll video, Hulu/Sling/other streaming video, Facebook/Instagram/Snap/Tik Tok, OTT video on Demand and Streaming audio
- Direct Mail mailed 4,038,764 pieces to urban, suburban and rural target populations
- Phones made 241,237 contacts to target audiences
- Texting sent 5,349,186 texts to target audience



### 16 United Way Hubs Serve 20 Counties

- Calhoun
- Genesee
- Ionia
- Ingham
- Isabella
- Jackson
- Kalamazoo
- Kent
- Lenawee
- Macomb

- Montcalm
- Muskegon
- Oakland
- Ottawa
- Saginaw
- St. Clair
- St. Joseph
- Van Buren
- Washtenaw
- Wayne







### **Primary Activity**

- Partnerships and Programming
  - Varies in local communities based on staff size, capacity and local strategies
    - Local Advisory Council informs process and decision-making
    - Some UW's are very active in coordinating local events and activities, others have subgranted all activity to others
    - Approaches include community dinners, walk-through vaccine clinics, and providing information in wide range of languages (10+)
  - Incentives have been a valuable addition to local programming
- Fund distribution
  - \$484,532.50 distributed in grants 1<sup>st</sup> Quarter reports
  - Making progress with diverse grantees and nontraditional partners





# UNITED WE FIGHT. UNITED WE WIN.

#### LIVE UNITED®

### Q1 – Funded Local Partners

- Action of Greater Lansing
- African Community Kalamazoo
- Agape Community Outreach
- Allen Chapel AME
- Allen Neighborhood Center
- Ballenger 3-Together Neighborhood Associations (Fiduciary: McCree Theater)
- Cherry Health Federally Qualified Health Center
- City of Refuge Ministries
- Communication Access Center for the Deaf and Hard of Hearing
- Communities in Schools of Michigan
- Community Family Life Centers
- Community Healing Centers
- Davies Project
- Detroit Housing Commission
- Disability Network of Southwest Michigan
- Dungytreei Heritage Foundation
- East Village
- El Ballet Folklorico Estudiantil
- Fledge Foundation
- Flint Beat
- Flint Courier News (CPSA Courier, Inc.)
- Flint Innovative Solutions

- FLINT: Our Community, Our Voice (FOCOV)
- Genesee County Free Medical Clinic
- Greater Flint Health Coalition
- Greater Kingdom International
- Harris Memorial Church of God in Christ
- Hasselbring Senior Center
- Heritage Community of Kalamazoo
- Holy Cross
- Isabella Citizens for Health
- Jackson Housing Commission
- LAHC Leaders Advancing and Helping Communities
- Latin Americans for Social and Economic Development
- Lenawee County Health Department
- Light Christian Church and Neighborhood Revitalization Partners, LLC
- Metro Equity Collaborative
- Mexican American Council
- Michigan United
- Milk Like Mine/Michigan Breastfeeding Network
- Mission Pointe
- Monday's With My
- Montcalm Care Network
- Mott Community College

- Nation Outside
- North Flint Neighborhood Action Council
- North Flint Reinvestment Corporation
- Operation Refuge
- Queering Medicine
- R.L. Jones Community Outreach Center
- Randy's House
- Refugee Development Center
- Residents in Action
- Saginaw County Health Dept
- Single Family Living
- Special Olympics Michigan
- Steps to Victory
- The Friends of Parkside
- The Welcome Home Organization
- Urban Neighborhood Initiatives
- Van Buren/Cass District Health Department
- Washington Heights United Methodist Church
- Washtenaw County Health Department
- Washtenaw County Intermediate School District
- World Outreach Campus
- YWCA Kalamazoo





#### STAKEHOLDER MONTHLY REPORT



#### United Way Montcalm and Ionia counties

We partnered with a for-profit senior living home, our Qualified Health Care and Meijer to bring in a mini-health fair where flu and COVID vaccines were offered onsite along with health screening.

#### **United Way of Southwest Michigan**

We are working with individuals to be "vaccine champions" in our tri-county area. We have 10 COVID vaccine champions and, in the month of September, they contacted approximately 950 individuals through texting, phone calls, email, social media and face-to-face.

#### **United Way of the Lakeshore**

In Fruitport, we were able to work with the Fruitport Christian Reformed Church and their food truck efforts for our community. Not only did they serve over 700 in this small community with food security, they handed out COVID vaccine information, held open discussions with their congregation, and did a backpack drive.

#### ONE STEP AT A TIME

Although there continues to be a high volume of vaccine hesitancy in some areas, we are focused on bringing attention to the issue through local events, campaigns and initiatives across the state. Reminding ourselves that this is a marathon, not a sprint, we are seeing a slow but steady stream of vaccine participation.

	SEPT. 2021	TOTAL (July - Sept. 2021)
events/activities held by funded partners and/or United Way	130	262
മാര് മാര്യ് people attended these partner activities	16,000	38,600
community-based trainings related to COVID vaccine hesitancy & access	5	66
on-site vaccination activities provided	183	302+
languages used for	ENGLISH, SPANISH, ARABIC, SOMALI, NEPALI, SWAHILI, BURMESE, CONGOLESE, VIETNAMESE, AMERICAN SIGN LANGUAGE	





- Tracking monthly progress on program reach and impact
- Tracking grant awards quarterly
- Partnerships are taking hold







### Monitoring the Landscape

- Data is pulled monthly to track progress of counties in which we serve
- Where available, we pull more localized data to compare, contrast, and focus efforts
  - Oakland County is highly vaccinated; the city of Pontiac is not
  - Wayne County is highly vaccinated; the city of Detroit is not
  - Isabella County vaccine rate is low; CMU vaccine rate is high what's the gap?
- Evaluation work with Johnson Center
  - Compare vaccine rates in counties with hubs to those without did collaboration matter?
  - Did we bring in a diversity of localized partners to help address public health disparity (education and access)?
  - Did we build capacity of local organizations and networks to address future needs?







### An Evolving Process

- A lot more hesitancy than expected
- Politicization makes this REALLY hard

- Many converging projects, initiatives, and funding streams hitting various communities – can be confusing and challenging to manage
- Collaborative partnerships take time, and are critical to success





### **Up Next: Youth Vaccines**

- MAUW is convening a second Steering Committee comprised of various youth care providers, to specifically determine the best approach for an education and outreach campaign addressing vaccines for those ages 5-17.
  - Existing steering committee for broader project includes MPCA, MALPH, CMF, MNA, MHEF and PMC
- The committee will inform and design a coordinated messaging plan regarding youth vaccines using resources provided by the Protect Michigan Commission/DHHS, Center for Disease Control, John Hopkins Medicine, American Academy of Pediatrics, Mott Children's Hospital, Helen DeVos Children's Hospital, MDHHS COVID Communications Toolkit, and others.



### Youth Vaccine Steering Committee

- First meeting November 19, 8:30 am via Zoom
- Message mauwprojects @uwmich.org if you want more info

#### Committed to Date:

- MI Assoc of Superintendents and Administrators
- MI Chapter American Academy of Pediatrics
- MI Council for Maternal and Child Health
- MI Oral Health Coalition
- Michigan Afterschool Partnership
- Michigan Communities in Schools
- Michigan Primary Care Association (MPCA)
- Office of Great Start/Early Childhood Development and Family Education
- Protect Michigan Commission/DHHS
- **Public Policy Associates**
- School Community Health Alliance of Michigan
- University of Michigan
  - School of Medicine
  - Center for Health Communications and Research/ MI CEAL



### Discussion

Moderated by Dr. Bell

### **Thank You**

Governor Gretchen Whitmer

### Discussion, Next Steps, Call to Action

Moderated by Dr. Bell