Healthy Michigan Plan Uncollected Co-Pays and Deductibles

(FY2020 Appropriation Act - Public Act 67 of 2019)

March 1, 2020

Sec. 1860. By March 1 of the current fiscal year, the department shall provide a report to the senate and house appropriations subcommittees, the senate and house fiscal agencies, and the state budget office on uncollected co-pays and premiums in the Healthy Michigan plan. The report shall include information on the number of participants who have not paid their co-pays and premiums, the total amount of uncollected co-pays and premiums, and steps taken by the department and health plans to ensure greater collection of co-pays and premiums.





MI HEALTH ACCOUNT



EXECUTIVE SUMMARY REPORT

DECEMBER 2019



MAXIMUS contracts with each Healthy Michigan Plan health plan to operate the MI Health Account (MIHA). The MIHA documents health care costs and payments for health plan members eligible for the Healthy Michigan Plan. Any amount the beneficiary owes to the MIHA is reflected in the quarterly statement that is mailed to the beneficiary. The MIHA quarterly statement shows the total amount owed for co-pays and/or contributions.

A co-pay is a fixed amount beneficiaries pay for a health care service. Before a beneficiary is enrolled in managed care, the beneficiary will pay any co-pays directly to their provider at the time of service. Once enrolled in managed care, co-pays for health plan covered services will be paid into the MIHA.

A contribution is the amount of money that is paid toward health care coverage. **Beneficiaries with incomes at or below 100% of the Federal Poverty Level (FPL) will NOT have a contribution.**Beneficiaries above 100% FPL are required to pay contributions that are based on income and family size. The quarterly statement informs beneficiaries what to pay for co-pays and contributions each month for the next three months, includes payment coupons with instructions on how to make a payment, as well as tips on how to reduce costs (Healthy Behavior incentives). The statement lists the services the beneficiary has received, the amount the beneficiary has paid, what amount they still need to pay, and the amount the health plan has paid.

Quarterly Statement Mailing Guidelines

- The first quarterly statement is mailed six months after a beneficiary joins a health plan. After that, quarterly statements are sent every three months.
- A beneficiary follows his or her own enrollment quarter based on their enrollment effective date.
- Quarterly statements are mailed by the 15th calendar day of each month
- Statements are not mailed to beneficiaries if there are no health care services to display or payment due for a particular quarter.

Chart 1 displays the statement mailing activity for the past three months. It also displays the calendar year totals since September 2019 and the program totals from October 2014 to September 2019.

	Chart 1: Account Statement Mailing					
Month Statement Mailed	Statements Mailed	Statements Requiring a Copay Only	Statements Requiring a Contribution Only	Statements Requiring a Copay and Contribution	Percentage of Statements Requiring Payment	
Jul-19	117,978	22,887	10,480	14,062	40.20%	
Aug-19	103,600	19,041	9,590	12,286	39.50%	
Sep-19	104,802	19,394	8,123	12,142	37.84%	
Calendar YTD	994,338	184,271	88,795	115,997	39.13%	
Program Total	5,606,713	1,125,099	495,959	615,169	39.88%	



Payments for the MIHA are due on the 15th of the month following the month they were billed.

Chart 2 displays a collection history of the number of beneficiaries that have paid co-pays and contributions. Completed quarterly payment cycles are explained and reflected in Chart 3. Calendar year totals are from September 2019. Program totals are from October 2014 through September 2019. Please note that beneficiaries that pay both co-pays and contributions will show in each chart.

	Chart 2: Copays & Contributions Paid				
		Copa	ıys		
Statement Month	Amount of copays owed	Amount of copays paid	Percentage of copays paid	Number of beneficiaries who owed copays	Number of beneficiaries who paid copays
Jul-19	\$371,342.74	\$139,864.75	38%	36,949	19,723
Aug-19	\$310,887.37	\$115,292.81	37%	31,327	16,278
Sep-19	\$341,552.08	\$130,043.05	38%	31,536	16,275
Calendar YTD	\$3,064,210.62	\$1,220,037.68	40%	300,268	170,543
Program Total	\$15,122,933.06	\$6,551,773.03	43%	1,740,268	897,355
		Contribu	utions		
Statement Month	Amount of contributions owed	Amount of contributions paid	Percentage of contributions paid	Number of beneficiaries who owed contributions	Number of beneficiaries who paid contributions
Jul-19	\$1,614,679.05	\$279,311.36	17%	24,542	10,457
Aug-19	\$1,441,483.65	\$246,971.32	17%	21,876	9,482
Sep-19	\$1,336,726.59	\$221,264.24	17%	20,265	8,661
Calendar YTD	\$13,378,837.73	\$2,513,554.57	19%	204,792	97,803
Program Total	\$68,178,050.02	\$20,606,676.08	30%	1,111,128	539,202



Chart 3 displays the total amount collected by completed quarter, by enrollment month. For example, beneficiaries who enrolled in May 2014 received their first quarterly statement in November 2014. These individuals had until February 2015 to pay in full, which constitutes a completed quarter. The Percentage Collected will change even in completed quarters because payments received are applied to the oldest invoice owed.

Chart 3: Quarterly Collection				
Enrollment	Overterly Boy Cycles	Amount	Amount	Percentage
Month	Quarterly Pay Cycles	Owed	Collected	Collected
'APR-14	Oct 2014 - Dec 2014	\$23,385.65	\$17,364.92	74.25%
'APR-14	Jan 2015 - Mar 2015	\$173,096.24	\$154,543.52	89.28%
'APR-14	Apr 2015 - Jun 2015	\$146,044.60	\$129,593.79	88.74%
'APR-14	Jul 2015 - Sep 2015	\$142,342.52	\$123,236.15	86.58%
'APR-14	Oct 2015 - Dec 2015	\$130,429.34	\$114,932.97	88.12%
'APR-14	Jan 2016 - Mar 2016	\$115,012.88	\$104,362.68	90.74%
'APR-14	Apr 2016 - Jun 2016	\$165,153.98	\$134,757.20	81.59%
'APR-14	Jul 2016 - Sep 2016	\$118,669.52	\$97,413.90	82.09%
'APR-14	Oct 2016 - Dec 2016	\$150,252.85	\$123,751.30	82.36%
'APR-14	Jan 2017 - Mar 2017	\$150,982.04	\$121,742.19	80.63%
'APR-14	Apr 2017 - Jun 2017	\$126,135.87	\$96,676.27	76.64%
'APR-14	Jul 2017 - Sep 2017	\$107,620.76	\$80,109.06	74.44%
'APR-14	Oct 2017 - Dec 2017	\$105,416.79	\$77,262.59	73.29%
'APR-14	Jan 2018 - Mar 2018	\$107,913.75	\$76,215.08	70.63%
'APR-14	Apr 2018 - Jun 2018	\$69,507.56	\$37,371.01	53.77%
'APR-14	Jul 2018 - Sep 2018	\$66,731.14	\$29,704.06	44.51%
'APR-14	Oct 2018 - Dec 2018	\$73,283.64	\$31,187.17	42.56%
'APR-14	Jan 2019 - Mar 2019	\$87,329.82	\$31,422.96	35.98%
'APR-14	Apr 2019 - Jun 2019	\$83,099.32	\$26,501.49	31.89%
'APR-14	Jul 2019 - Sep 2019	\$79,519.70	\$23,048.14	28.98%
'APR-14	Oct 2019 - Dec 2019	\$90,779.21	\$21,605.21	23.8%
'MAY-14	Nov 2014 - Jan 2015	\$31,151.23	\$29,052.68	93.26%
'MAY-14	Feb 2015 - Apr 2015	\$49,345.06	\$45,412.55	92.03%
'MAY-14	May 2015 - Jul 2015	\$39,937.64	\$36,716.72	91.94%
'MAY-14	Aug 2015 - Oct 2015	\$36,553.99	\$33,455.07	91.52%
'MAY-14	Nov 2015 - Jan 2016	\$33,698.40	\$31,684.26	94.02%
'MAY-14	Feb 2016 - Apr 2016	\$30,984.17	\$29,308.53	94.59%
'MAY-14	May 2016 - Jul 2016	\$39,359.79	\$33,766.53	85.79%
'MAY-14	Aug 2016 - Oct 2016	\$34,621.86	\$30,407.57	87.83%
'MAY-14	Nov 2016 - Jan 2017	\$39,310.27	\$35,033.04	89.12%
'MAY-14	Feb 2017 - Apr 2017	\$35,053.46	\$30,444.30	86.85%
'MAY-14	May 2017 - Jul 2017	\$30,468.36	\$25,666.60	84.24%
'MAY-14	Aug 2017 - Oct 2017	\$29,926.46	\$24,544.85	82.02%
'MAY-14	Nov 2017 - Jan 2018	\$28,112.74	\$23,274.80	82.79%
'MAY-14	Feb 2018 - Apr 2018	\$28,333.21	\$22,696.04	80.1%
'MAY-14	May 2018 - Jul 2018	\$18,356.15	\$11,038.04	60.13%
'MAY-14	Aug 2018 - Oct 2018	\$16,506.73	\$9,535.22	57.77%
'MAY-14	Nov 2018 - Jan 2019	\$19,069.43	\$10,273.66	53.88%
'MAY-14	Feb 2019 - Apr 2019	\$18,754.22	\$9,445.14	50.36%
'MAY-14	May 2019 - Jul 2019	\$16,616.31	\$6,873.14	41.36%
'MAY-14	Aug 2019 - Oct 2019	\$17,429.11	\$6,612.33	37.94%
'JUN-14	Dec 2014 - Feb 2015	\$399,089.39	\$377,733.39	94.65%
'JUN-14	Mar 2015 - May 2015	\$307,410.02	\$287,938.23	93.67%
'JUN-14	Jun 2015 - Aug 2015	\$308,156.64	\$286,119.32	92.85%



	Chart 3: Quarterly Collection				
Enrollment	Overterly Day Cycles	Amount	Amount	Percentage	
Month	Quarterly Pay Cycles	Owed	Collected	Collected	
'JUN-14	Sep 2015 - Nov 2015	\$286,423.56	\$265,304.81	92.63%	
'JUN-14	Dec 2015 - Feb 2016	\$198,914.20	\$187,854.80	94.44%	
'JUN-14	Mar 2016 - May 2016	\$234,553.24	\$209,385.28	89.27%	
'JUN-14	Jun 2016 - Aug 2016	\$191,332.38	\$171,791.88	89.79%	
'JUN-14	Sep 2016 - Nov 2016	\$273,640.29	\$248,319.22	90.75%	
'JUN-14	Dec 2016 - Feb 2017	\$251,219.88	\$224,920.86	89.53%	
'JUN-14	Mar 2017 - May 2017	\$220,561.06	\$192,517.46	87.29%	
'JUN-14	Jun 2017 - Aug 2017	\$197,260.04	\$169,413.66	85.88%	
'JUN-14	Sep 2017 - Nov 2017	\$192,908.08	\$162,231.00	84.1%	
'JUN-14	Dec 2017 - Feb 2018	\$171,258.55	\$142,678.56	83.31%	
'JUN-14	Mar 2018 - May 2018	\$166,466.28	\$126,414.19	75.94%	
'JUN-14	Jun 2018 - Aug 2018	\$130,377.80	\$77,573.90	59.5%	
'JUN-14	Sep 2018 - Nov 2018	\$130,879.28	\$76,413.77	58.38%	
'JUN-14	Dec 2018 - Feb 2019	\$124,851.79	\$69,744.67	55.86%	
'JUN-14	Mar 2019 - May 2019	\$113,883.52	\$57,105.94	50.14%	
'JUN-14	Jun 2019 - Aug 2019	\$99,641.26	\$44,816.72	44.98%	
'JUN-14	Sep 2019 - Nov 2019	\$107,336.10	\$43,581.77	40.6%	
'JUL-14	Jan 2015 - Mar 2015	\$287,382.09	\$271,946.60	94.63%	
'JUL-14	Apr 2015 - Jun 2015	\$216,031.96	\$202,719.12	93.84%	
'JUL-14	Jul 2015 - Sep 2015	\$209,184.68	\$193,223.09	92.37%	
'JUL-14	Oct 2015 - Dec 2015	\$187,074.29	\$174,599.49	93.33%	
'JUL-14	Jan 2016 - Mar 2016	\$161,314.80	\$152,597.57	94.6%	
'JUL-14	Apr 2016 - Jun 2016	\$182,766.88	\$161,845.51	88.55%	
'JUL-14	Jul 2016 - Sep 2016	\$140,006.42	\$125,340.70	89.52%	
'JUL-14	Oct 2016 - Dec 2016	\$165,093.68	\$147,649.83	89.43%	
'JUL-14	Jan 2017 - Mar 2017	\$158,795.52	\$138,653.39	87.32%	
'JUL-14	Apr 2017 - Jun 2017	\$131,269.31	\$111,761.08	85.14%	
'JUL-14	Jul 2017 - Sep 2017	\$116,829.67	\$97,052.99	83.07%	
'JUL-14	Oct 2017 - Dec 2017	\$111,544.48	\$89,835.51	80.54%	
'JUL-14	Jan 2018 - Mar 2018	\$109,105.27	\$85,515.71	78.38%	
'JUL-14	Apr 2018 - Jun 2018	\$68,651.14	\$42,730.58	62.24%	
'JUL-14	Jul 2018 - Sep 2018	\$63,834.39	\$33,269.38	52.12%	
'JUL-14	Oct 2018 - Dec 2018	\$65,022.83	\$31,614.94	48.62%	
'JUL-14	Jan 2019 - Mar 2019	\$71,421.83	\$31,101.94	43.55%	
'JUL-14	Apr 2019 - Jun 2019	\$65,281.29	\$24,334.11	37.28%	
'JUL-14	Jul 2019 - Sep 2019	\$61,744.95	\$20,966.78	33.96%	
'JUL-14	Oct 2019 - Dec 2019	\$66,980.36	\$18,403.31	27.48%	
'AUG-14	Feb 2015 - Apr 2015	\$146,292.81	\$136,674.44	93.43%	
'AUG-14	May 2015 - Jul 2015	\$104,037.60	\$95,476.21	91.77%	
'AUG-14 'AUG-14	Aug 2015 - Oct 2015 Nov 2015 - Jan 2016	\$98,292.44	\$90,834.77 \$83,135,50	92.41%	
'AUG-14	Feb 2016 - Apr 2016	\$88,095.85 \$81,042.52	\$83,125.59 \$76,280.87	94.36%	
'AUG-14	May 2016 - Apr 2016	\$91,249.63	\$79,489.17	94.12% 87.11%	
'AUG-14	Aug 2016 - Oct 2016	\$74,655.91	\$66,481.35	89.05%	
'AUG-14	Nov 2016 - Jan 2017	\$87,759.26	\$78,671.34	89.64%	
'AUG-14	Feb 2017 - Apr 2017	\$83,549.23	\$74,631.77	89.33%	
'AUG-14	May 2017 - Jul 2017	\$65,540.07	\$56,054.35	85.53%	
'AUG-14	Aug 2017 - Oct 2017	\$60,861.66	\$51,148.02	84.04%	
'AUG-14	Nov 2017 - Jan 2018	\$57,326.02	\$47,546.94	82.94%	
'AUG-14	Feb 2018 - Apr 2018	\$55,417.22	\$44,016.59	79.43%	
'AUG-14	May 2018 - Jul 2018	\$41,510.16	\$23,435.15	56.46%	
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Enrollment Quarterly Pay Cycles Amount Owed Collected	Percentage Collected
	54.76%
'AUG-14 Nov 2018 - Jan 2019 \$40,671.30 \$20,001.93	49.18%
'AUG-14 Feb 2019 - Apr 2019 \$39,013.28 \$18,043.93	46.25%
'AUG-14 May 2019 - Jul 2019 \$32,640.90 \$13,638.37	41.78%
'AUG-14 Aug 2019 - Oct 2019 \$31,900.36 \$11,718.88	36.74%
'SEP-14 Mar 2015 - May 2015 \$173,985.08 \$161,620.94	92.89%
'SEP-14 Jun 2015 - Aug 2015 \$124,305.10 \$114,234.67	91.9%
'SEP-14 Sep 2015 - Nov 2015 \$127,393.66 \$117,136.29	91.95%
'SEP-14 Dec 2015 - Feb 2016 \$99,273.96 \$94,100.55	94.79%
'SEP-14 Mar 2016 - May 2016 \$114,122.52 \$101,343.80	88.8%
'SEP-14 Jun 2016 - Aug 2016 \$78,088.07 \$69,452.88	88.94%
'SEP-14 Sep 2016 - Nov 2016 \$96,896.18 \$86,771.15	89.55%
'SEP-14 Dec 2016 - Feb 2017 \$96,452.74 \$86,016.15	89.18%
'SEP-14 Mar 2017 - May 2017 \$88,905.85 \$76,134.39	85.63%
'SEP-14 Jun 2017 - Aug 2017 \$72,784.64 \$61,574.63	84.6%
'SEP-14 Sep 2017 - Nov 2017 \$67,459.14 \$55,112.80	81.7%
'SEP-14 Dec 2017 - Feb 2018 \$64,389.19 \$52,193.09	81.06%
'SEP-14 Mar 2018 - May 2018 \$58,197.99 \$41,485.50	71.28%
'SEP-14 Jun 2018 - Aug 2018 \$46,018.45 \$23,145.56	50.3%
'SEP-14 Sep 2018 - Nov 2018 \$44,735.12 \$21,919.23	49%
'SEP-14 Dec 2018 - Feb 2019 \$43,950.88 \$19,776.65	45%
'SEP-14 Mar 2019 - May 2019 \$40,888.86 \$16,479.25	40.3%
'SEP-14 Jun 2019 - Aug 2019 \$33,574.11 \$11,194.43	33.34%
'SEP-14 Sep 2019 - Nov 2019 \$34,923.16 \$9,854.41	28.22%
'OCT-14	92.87%
'OCT-14 Jul 2015 - Sep 2015 \$107,456.53 \$99,035.62	92.16%
'OCT-14 Oct 2015 - Dec 2015 \$106,188.09 \$98,063.07	92.35%
'OCT-14 Jan 2016 - Mar 2016 \$98,491.53 \$92,870.46	94.29%
'OCT-14	88.57%
'OCT-14 Jul 2016 - Sep 2016 \$83,245.26 \$73,943.03	88.83%
'OCT-14 Oct 2016 - Dec 2016 \$100,056.74 \$90,573.23	90.52%
'OCT-14 Jan 2017 - Mar 2017 \$97,120.52 \$86,859.99	89.44%
'OCT-14 Apr 2017 - Jun 2017 \$78,692.58 \$68,252.48	86.73%
'OCT-14 Jul 2017 - Sep 2017 \$66,614.66 \$56,702.69	85.12%
'OCT-14 Oct 2017 - Dec 2017 \$63,193.49 \$52,473.82	83.04%
'OCT-14 Jan 2018 - Mar 2018 \$61,870.82 \$49,522.32	80.04%
'OCT-14 Apr 2018 - Jun 2018 \$40,629.99 \$26,004.95	64%
'OCT-14 Jul 2018 - Sep 2018 \$36,525.45 \$19,518.42	53.44%
'OCT-14 Oct 2018 - Dec 2018 \$39,399.37 \$19,757.79	50.15%
'OCT-14 Jan 2019 - Mar 2019 \$40,647.46 \$18,798.75	46.25%
'OCT-14	40.61%
'OCT-14 Jul 2019 - Sep 2019 \$36,100.39 \$12,143.45	33.64%
'OCT-14 Oct 2019 - Dec 2019 \$38,052.36 \$11,028.79	28.98%
'NOV-14 May 2015 - Jul 2015 \$160,380.80 \$148,150.65	92.37%
'NOV-14 Aug 2015 - Oct 2015 \$106,561.98 \$97,976.02	91.94%
'NOV-14 Nov 2015 - Jan 2016 \$112,972.18 \$106,521.36	94.29%
'NOV-14 Feb 2016 - Apr 2016 \$109,701.68 \$103,975.91	94.78%
'NOV-14 May 2016 - Jul 2016 \$129,243.22 \$112,544.57	87.08%
'NOV-14 Aug 2016 - Oct 2016 \$97,525.89 \$86,358.01	88.55%
'NOV-14 Nov 2016 - Jan 2017 \$117,390.29 \$105,069.46	89.5%
'NOV-14 Feb 2017 - Apr 2017 \$113,035.60 \$98,623.71	87.25%



	Chart 3: Quarterly Collection				
Enrollment	Overterly Day Cycles	Amount	Amount	Percentage	
Month	Quarterly Pay Cycles	Owed	Collected	Collected	
'NOV-14	May 2017 - Jul 2017	\$89,489.91	\$74,861.81	83.65%	
'NOV-14	Aug 2017 - Oct 2017	\$73,870.28	\$61,161.71	82.8%	
'NOV-14	Nov 2017 - Jan 2018	\$70,767.46	\$58,124.04	82.13%	
'NOV-14	Feb 2018 - Apr 2018	\$70,030.98	\$54,479.64	77.79%	
'NOV-14	May 2018 - Jul 2018	\$48,666.57	\$23,025.91	47.31%	
'NOV-14	Aug 2018 - Oct 2018	\$43,221.30	\$19,715.34	45.61%	
'NOV-14	Nov 2018 - Jan 2019	\$47,509.86	\$20,530.66	43.21%	
'NOV-14	Feb 2019 - Apr 2019	\$45,401.06	\$17,663.92	38.91%	
'NOV-14	May 2019 - Jul 2019	\$39,678.54	\$14,444.45	36.4%	
'NOV-14	Aug 2019 - Oct 2019	\$39,965.83	\$11,788.00	29.5%	
'DEC-14	Jun 2015 - Aug 2015	\$89,211.49	\$82,761.67	92.77%	
'DEC-14	Sep 2015 - Nov 2015	\$71,436.95	\$66,324.57	92.84%	
'DEC-14	Dec 2015 - Feb 2016	\$57,798.17	\$55,469.58	95.97%	
'DEC-14	Mar 2016 - May 2016	\$70,510.94	\$63,904.90	90.63%	
'DEC-14	Jun 2016 - Aug 2016	\$56,194.84	\$50,560.92	89.97%	
'DEC-14	Sep 2016 - Nov 2016	\$60,725.48	\$54,559.65	89.85%	
'DEC-14	Dec 2016 - Feb 2017	\$60,084.46	\$54,020.32	89.91%	
'DEC-14	Mar 2017 - May 2017	\$58,736.57	\$51,884.40	88.33%	
'DEC-14	Jun 2017 - Aug 2017	\$47,442.03	\$40,380.02	85.11%	
'DEC-14	Sep 2017 - Nov 2017	\$41,878.77	\$34,678.78	82.81%	
'DEC-14	Dec 2017 - Feb 2018	\$40,767.03	\$33,791.12	82.89%	
'DEC-14	Mar 2018 - May 2018	\$37,582.66	\$27,396.63	72.9%	
'DEC-14	Jun 2018 - Aug 2018	\$29,478.06	\$14,810.20	50.24%	
'DEC-14	Sep 2018 - Nov 2018	\$29,165.41	\$13,187.81	45.22%	
'DEC-14	Dec 2018 - Feb 2019	\$27,705.23	\$11,664.96	42.1%	
'DEC-14	Mar 2019 - May 2019	\$27,898.18	\$10,087.71	36.16%	
'DEC-14	Jun 2019 - Aug 2019	\$24,233.71	\$7,318.01	30.2%	
'DEC-14	Sep 2019 - Nov 2019	\$23,199.21	\$6,267.39	27.02%	
'JAN-15	Jul 2015 - Sep 2015	\$181,363.58	\$168,560.47	92.94%	
'JAN-15	Oct 2015 - Dec 2015	\$145,581.63	\$135,732.97	93.23%	
'JAN-15	Jan 2016 - Mar 2016	\$141,879.30	\$134,656.34	94.91%	
'JAN-15	Apr 2016 - Jun 2016	\$164,796.50	\$148,448.21	90.08%	
'JAN-15	Jul 2016 - Sep 2016	\$129,603.90	\$115,723.01	89.29%	
'JAN-15	Oct 2016 - Dec 2016	\$139,283.18	\$124,818.41	89.61%	
'JAN-15	Jan 2017 - Mar 2017	\$142,778.19	\$127,130.47	89.04%	
'JAN-15	Apr 2017 - Jun 2017	\$117,616.36	\$102,124.96	86.83%	
'JAN-15	Jul 2017 - Sep 2017	\$103,342.28	\$87,698.10	84.86%	
'JAN-15	Oct 2017 - Dec 2017	\$93,960.70	\$78,257.42	83.29%	
'JAN-15	Jan 2018 - Mar 2018	\$91,802.46	\$74,004.98	80.61%	
'JAN-15	Apr 2018 - Jun 2018	\$57,364.12	\$35,730.03	62.29%	
'JAN-15	Jul 2018 - Sep 2018	\$51,660.50 \$51,800.69	\$26,235.20	50.78%	
'JAN-15	Oct 2018 - Dec 2018	\$51,800.68 \$57,614.20	\$24,008.72	46.35%	
'JAN-15 'JAN-15	Jan 2019 - Mar 2019	\$57,614.20 \$54,139,44	\$22,880.14 \$19,364.03	39.71% 35.77%	
'JAN-15	Apr 2019 - Jun 2019 Jul 2019 - Sep 2019	\$54,139.44 \$48,907.41	\$19,364.03 \$16,488.83	33.71%	
'JAN-15	Oct 2019 - Dec 2019	\$51,423.89	\$15,059.61	29.29%	
'FEB-15	Aug 2015 - Oct 2015	\$175,562.71	\$164,197.00	93.53%	
'FEB-15	Nov 2015 - Jan 2016	\$175,302.71	\$109,086.96	94.86%	
'FEB-15	Feb 2016 - Apr 2016	\$127,739.30	\$109,080.90	95.7%	
'FEB-15	May 2016 - Jul 2016	\$164,649.34	\$148,362.31	90.11%	
'FEB-15	Aug 2016 - Oct 2016	\$128,502.08	\$116,719.00	90.83%	
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	Chart 3: Quarterly Collection				
Enrollment	Overterly Day Cycles	Amount	Amount	Percentage	
Month	Quarterly Pay Cycles	Owed	Collected	Collected	
'FEB-15	Nov 2016 - Jan 2017	\$129,823.73	\$118,070.89	90.95%	
'FEB-15	Feb 2017 - Apr 2017	\$130,844.67	\$117,998.68	90.18%	
'FEB-15	May 2017 - Jul 2017	\$111,110.14	\$96,461.57	86.82%	
'FEB-15	Aug 2017 - Oct 2017	\$100,461.89	\$85,012.35	84.62%	
'FEB-15	Nov 2017 - Jan 2018	\$87,612.09	\$73,642.09	84.05%	
'FEB-15	Feb 2018 - Apr 2018	\$84,743.09	\$69,184.32	81.64%	
'FEB-15	May 2018 - Jul 2018	\$60,128.23	\$34,868.93	57.99%	
'FEB-15	Aug 2018 - Oct 2018	\$52,986.20	\$29,866.87	56.37%	
'FEB-15	Nov 2018 - Jan 2019	\$56,907.71	\$29,680.12	52.15%	
'FEB-15	Feb 2019 - Apr 2019	\$54,836.76	\$25,388.22	46.3%	
'FEB-15	May 2019 - Jul 2019	\$49,176.13	\$20,190.79	41.06%	
'FEB-15	Aug 2019 - Oct 2019	\$46,477.21	\$15,684.93	33.75%	
'MAR-15	Sep 2015 - Nov 2015	\$180,418.45	\$167,727.60	92.97%	
'MAR-15	Dec 2015 - Feb 2016	\$83,040.30	\$79,091.97	95.25%	
'MAR-15	Mar 2016 - May 2016	\$97,972.38	\$90,506.11	92.38%	
'MAR-15	Jun 2016 - Aug 2016	\$106,240.39	\$99,102.71	93.28%	
'MAR-15	Sep 2016 - Nov 2016	\$111,428.37	\$102,684.26	92.15%	
'MAR-15	Dec 2016 - Feb 2017	\$98,229.59	\$89,404.17	91.02%	
'MAR-15	Mar 2017 - May 2017	\$98,727.07	\$88,166.81	89.3%	
'MAR-15	Jun 2017 - Aug 2017	\$88,615.98	\$77,138.25	87.05%	
'MAR-15	Sep 2017 - Nov 2017	\$80,191.33	\$67,427.71	84.08%	
'MAR-15	Dec 2017 - Feb 2018	\$67,327.94	\$55,739.27	82.79%	
'MAR-15	Mar 2018 - May 2018	\$64,169.49	\$47,840.90	74.55%	
'MAR-15	Jun 2018 - Aug 2018	\$49,438.79	\$25,809.78	52.21%	
'MAR-15	Sep 2018 - Nov 2018	\$48,716.97	\$23,802.59	48.86%	
'MAR-15	Dec 2018 - Feb 2019	\$46,748.73	\$20,619.66	44.11%	
'MAR-15	Mar 2019 - May 2019	\$43,420.57	\$17,100.47	39.38%	
'MAR-15	Jun 2019 - Aug 2019	\$39,411.45	\$13,929.92	35.34%	
'MAR-15	Sep 2019 - Nov 2019	\$38,409.93	\$11,459.95	29.84%	
'APR-15	Oct 2015 - Dec 2015	\$221,400.27	\$208,776.69	94.3%	
'APR-15	Jan 2016 - Mar 2016	\$113,723.14	\$109,322.97	96.13%	
'APR-15	Apr 2016 - Jun 2016	\$152,074.95	\$140,007.45	92.06%	
'APR-15	Jul 2016 - Sep 2016	\$127,685.80	\$117,912.22	92.35%	
'APR-15	Oct 2016 - Dec 2016	\$133,264.24	\$122,160.74	91.67%	
'APR-15	Jan 2017 - Mar 2017	\$124,713.36	\$111,818.26	89.66%	
'APR-15	Apr 2017 - Jun 2017	\$115,522.53	\$100,986.09	87.42%	
'APR-15	Jul 2017 - Sep 2017	\$104,137.55	\$89,041.46	85.5%	
'APR-15	Oct 2017 - Dec 2017	\$96,289.12	\$80,343.70	83.44%	
'APR-15	Jan 2018 - Mar 2018	\$87,761.27	\$71,213.67	81.14%	
'APR-15	Apr 2018 - Jun 2018	\$57,294.49 \$52,616,79	\$36,957.68	64.5% 54.82%	
'APR-15 'APR-15	Jul 2018 - Sep 2018 Oct 2018 - Dec 2018	\$52,616.78 \$52,330.80	\$28,842.47 \$26,050.23	54.82% 51.49%	
'APR-15	Jan 2019 - Mar 2019	\$52,339.89 \$55,772.04	\$26,950.23 \$25,821.50	46.3%	
'APR-15	Apr 2019 - Mai 2019	\$51,659.21	\$21,097.77	40.84%	
'APR-15	Jul 2019 - Sep 2019	\$48,107.82	\$16,935.76	35.2%	
'APR-15	Oct 2019 - Dec 2019	\$52,609.32	\$16,271.52	30.93%	
'MAY-15	Nov 2015 - Jan 2016	\$152,064.76	\$145,242.11	95.51%	
'MAY-15	Feb 2016 - Apr 2016	\$106,812.69	\$102,776.50	96.22%	
'MAY-15	May 2016 - Jul 2016	\$147,083.39	\$134,386.99	91.37%	
'MAY-15	Aug 2016 - Oct 2016	\$125,316.56	\$115,605.46	92.25%	
'MAY-15	Nov 2016 - Jan 2017	\$121,589.33	\$110,938.06	91.24%	
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Chart 3: Quarterly Collection				
Enrollment Month	Quarterly Pay Cycles	Amount Owed	Amount Collected	Percentage Collected
'MAY-15	Feb 2017 - Apr 2017	\$105,266.38	\$94,471.82	89.75%
'MAY-15	May 2017 - Jul 2017	\$97,528.03	\$85,648.57	87.82%
'MAY-15	Aug 2017 - Oct 2017	\$90,729.06	\$77,794.61	85.74%
'MAY-15	Nov 2017 - Jan 2018	\$82,560.51	\$69,814.06	84.56%
'MAY-15	Feb 2018 - Apr 2018	\$77,078.32	\$63,601.77	82.52%
'MAY-15	May 2018 - Jul 2018	\$54,929.52	\$33,550.56	61.08%
'MAY-15	Aug 2018 - Oct 2018	\$49,019.99	\$28,529.10	58.2%
'MAY-15	Nov 2018 - Jan 2019	\$52,424.80	\$27,275.10	52.03%
'MAY-15	Feb 2019 - Apr 2019	\$49,314.43	\$23,654.39	47.97%
'MAY-15	May 2019 - Jul 2019	\$44,215.20	\$18,139.30	41.03%
'MAY-15	Aug 2019 - Oct 2019	\$41,601.34	\$15,117.98	36.34%
'JUN-15	Dec 2015 - Feb 2016	\$120,612.33	\$115,215.29	95.53%
'JUN-15	Mar 2016 - May 2016	\$89,035.52	\$81,170.92	91.17%
'JUN-15	Jun 2016 - Aug 2016	\$81,715.78	\$75,422.43	92.3%
'JUN-15	Sep 2016 - Nov 2016	\$94,110.90	\$85,780.28	91.15%
'JUN-15	Dec 2016 - Feb 2017	\$84,968.28	\$75,941.63	89.38%
'JUN-15	Mar 2017 - May 2017	\$74,949.57	\$66,148.83	88.26%
'JUN-15	Jun 2017 - Aug 2017	\$68,065.72	\$59,132.80	86.88%
'JUN-15	Sep 2017 - Nov 2017	\$65,480.93	\$55,623.61	84.95%
'JUN-15	Dec 2017 - Feb 2018	\$57,891.01	\$47,876.54	82.7%
'JUN-15	Mar 2018 - May 2018	\$51,007.06	\$38,377.30	75.24%
'JUN-15	Jun 2018 - Aug 2018	\$40,496.09	\$23,038.99	56.89%
'JUN-15	Sep 2018 - Nov 2018	\$39,544.87	\$21,111.72	53.39%
'JUN-15	Dec 2018 - Feb 2019	\$37,825.22	\$18,469.62	48.83%
'JUN-15	Mar 2019 - May 2019	\$34,494.97	\$14,922.34	43.26%
'JUN-15	Jun 2019 - Aug 2019	\$29,431.11	\$10,533.30	35.79%
'JUN-15	Sep 2019 - Nov 2019	\$32,277.53	\$10,322.33	31.98%
'JUL-15	Jan 2016 - Mar 2016	\$118,948.29	\$113,642.52	95.54%
'JUL-15	Apr 2016 - Jun 2016	\$92,776.62	\$84,830.91	91.44%
'JUL-15	Jul 2016 - Sep 2016	\$77,733.59	\$71,636.27 \$73,248,20	92.16%
'JUL-15	Oct 2016 - Dec 2016	\$80,337.49	\$73,248.20	91.18%
'JUL-15 'JUL-15	Jan 2017 - Mar 2017 Apr 2017 - Jun 2017	\$75,966.01 \$62,413.51	\$67,522.02 \$54,090.10	88.88% 86.66%
'JUL-15	Jul 2017 - Sep 2017	\$57,659.56	\$49,621.47	86.06%
'JUL-15	Oct 2017 - Dec 2017	\$53,522.42	\$44,731.37	83.58%
'JUL-15	Jan 2018 - Mar 2018	\$52,202.21	\$42,524.83	81.46%
'JUL-15	Apr 2018 - Jun 2018	\$32,284.03	\$20,675.74	64.04%
'JUL-15	Jul 2018 - Sep 2018	\$30,733.68	\$16,300.80	53.04%
'JUL-15	Oct 2018 - Dec 2018	\$30,131.71	\$15,101.84	50.12%
'JUL-15	Jan 2019 - Mar 2019	\$32,366.58	\$13,770.12	42.54%
'JUL-15	Apr 2019 - Jun 2019	\$27,457.29	\$10,104.30	36.8%
'JUL-15	Jul 2019 - Sep 2019	\$26,197.96	\$9,419.00	35.95%
'JUL-15	Oct 2019 - Dec 2019	\$28,461.69	\$8,232.52	28.92%
'AUG-15	Feb 2016 - Apr 2016	\$117,400.87	\$110,662.88	94.26%
'AUG-15	May 2016 - Jul 2016	\$90,389.84	\$80,535.99	89.1%
'AUG-15	Aug 2016 - Oct 2016	\$78,384.65	\$71,242.89	90.89%
'AUG-15	Nov 2016 - Jan 2017	\$86,113.97	\$77,721.76	90.25%
'AUG-15	Feb 2017 - Apr 2017	\$77,329.87	\$68,023.13	87.96%
'AUG-15	May 2017 - Jul 2017	\$61,462.38	\$52,540.49	85.48%
'AUG-15	Aug 2017 - Oct 2017	\$58,269.93	\$49,499.57	84.95%
'AUG-15	Nov 2017 - Jan 2018	\$54,053.18	\$45,321.38	83.85%



	Chart 3: Quarterly Collection				
Enrollment Month	Quarterly Pay Cycles	Amount Owed	Amount Collected	Percentage Collected	
'AUG-15	Feb 2018 - Apr 2018	\$51,612.55	\$40,977.37	79.39%	
'AUG-15	May 2018 - Jul 2018	\$35,183.57	\$18,373.46	52.22%	
'AUG-15	Aug 2018 - Oct 2018	\$32,109.21	\$15,717.13	48.95%	
'AUG-15	Nov 2018 - Jan 2019	\$33,737.40	\$14,843.46	44%	
'AUG-15	Feb 2019 - Apr 2019	\$32,889.09	\$12,590.28	38.28%	
'AUG-15	May 2019 - Jul 2019	\$27,558.02	\$8,907.47	32.32%	
'AUG-15	Aug 2019 - Oct 2019	\$26,316.12	\$7,700.43	29.26%	
'SEP-15	Mar 2016 - May 2016	\$97,675.56	\$89,244.59	91.37%	
'SEP-15	Jun 2016 - Aug 2016	\$60,837.84	\$55,214.31	90.76%	
'SEP-15	Sep 2016 - Nov 2016	\$61,911.46	\$56,421.46	91.13%	
'SEP-15	Dec 2016 - Feb 2017	\$64,698.89	\$57,942.61	89.56%	
'SEP-15	Mar 2017 - May 2017	\$61,519.23	\$53,244.10	86.55%	
'SEP-15	Jun 2017 - Aug 2017	\$48,997.21	\$41,767.94	85.25%	
'SEP-15	Sep 2017 - Nov 2017	\$46,516.14	\$38,579.69	82.94%	
'SEP-15	Dec 2017 - Feb 2018	\$43,866.25	\$35,320.21	80.52%	
'SEP-15	Mar 2018 - May 2018	\$39,394.99	\$28,208.04	71.6%	
'SEP-15	Jun 2018 - Aug 2018	\$30,397.86	\$15,253.18	50.18%	
'SEP-15	Sep 2018 - Nov 2018	\$30,626.54	\$14,732.97	48.11%	
'SEP-15	Dec 2018 - Feb 2019	\$30,474.64	\$13,037.10	42.78%	
'SEP-15	Mar 2019 - May 2019	\$28,187.12	\$10,882.63	38.61%	
'SEP-15	Jun 2019 - Aug 2019	\$22,462.01	\$6,936.87	30.88%	
'SEP-15	Sep 2019 - Nov 2019	\$22,303.39	\$6,818.13	30.57%	
'OCT-15	Apr 2016 - Jun 2016	\$107,238.16	\$97,514.40	90.93%	
'OCT-15	Jul 2016 - Sep 2016	\$68,682.14	\$61,729.99	89.88%	
'OCT-15	Oct 2016 - Dec 2016	\$78,284.42	\$70,537.22	90.1%	
'OCT-15	Jan 2017 - Mar 2017	\$76,661.92	\$68,080.07	88.81%	
'OCT-15	Apr 2017 - Jun 2017	\$65,280.47	\$55,867.36	85.58%	
'OCT-15	Jul 2017 - Sep 2017	\$52,786.39	\$43,666.37	82.72%	
'OCT-15	Oct 2017 - Dec 2017	\$53,444.92	\$44,077.87	82.47%	
'OCT-15	Jan 2018 - Mar 2018	\$51,887.34	\$41,064.82	79.14%	
'OCT-15	Apr 2018 - Jun 2018	\$31,409.41	\$18,750.87	59.7%	
'OCT-15	Jul 2018 - Sep 2018	\$28,091.98	\$12,880.14	45.85%	
'OCT-15	Oct 2018 - Dec 2018	\$29,268.76	\$12,395.38	42.35%	
'OCT-15	Jan 2019 - Mar 2019	\$30,634.78	\$12,122.75		
'OCT-15	Apr 2019 - Jun 2019 Jul 2019 - Sep 2019	\$28,981.57 \$26,509.16	\$9,691.90	33.44%	
'OCT-15	Oct 2019 - Sep 2019	\$29,863.67	\$7,249.18 \$6,725.92	27.35%	
		· · · · · · · · · · · · · · · · · · ·		22.52%	
'NOV-15 'NOV-15	May 2016 - Jul 2016 Aug 2016 - Oct 2016	\$128,185.05 \$90,276.29	\$115,006.19 \$80,420.75	89.72% 89.08%	
'NOV-15	Nov 2016 - Jan 2017	\$102,320.19	\$91,220.90	89.15%	
'NOV-15	Feb 2017 - Apr 2017	\$96,568.80 \$77,050,83	\$83,482.12	86.45%	
'NOV-15	May 2017 - Jul 2017	\$77,950.83 \$59,903.46	\$64,924.62	83.29%	
'NOV-15	Aug 2017 - Oct 2017	\$58,803.46 \$55,672.91	\$47,688.27	81.1%	
'NOV-15	Nov 2017 - Jan 2018	\$55,672.81	\$44,954.80	80.75%	
'NOV-15	Feb 2018 - Apr 2018	\$56,037.92	\$43,391.35	77.43%	
'NOV-15	May 2018 - Jul 2018	\$38,531.38	\$18,161.49	47.13%	
'NOV-15	Aug 2018 - Oct 2018	\$32,460.38	\$15,137.77 \$15,386.30	46.63%	
'NOV-15	Nov 2018 - Jan 2019	\$38,013.54	\$15,386.29 \$13,343,40	40.48%	
'NOV-15	Feb 2019 - Apr 2019	\$37,084.91	\$13,212.10	35.63%	
'NOV-15	May 2019 - Jul 2019	\$31,925.90	\$9,827.77	30.78%	
'NOV-15	Aug 2019 - Oct 2019	\$28,358.63	\$7,340.18	25.88%	



Chart 3: Quarterly Collection				
Enrollment Month	Quarterly Pay Cycles	Amount Owed	Amount Collected	Percentage Collected
'DEC-15	Jun 2016 - Aug 2016	\$120,471.73	\$108,692.85	90.22%
'DEC-15	Sep 2016 - Nov 2016	\$100,361.03	\$90,295.39	89.97%
'DEC-15	Dec 2016 - Feb 2017	\$104,215.77	\$92,362.45	88.63%
'DEC-15	Mar 2017 - May 2017	\$106,073.15	\$90,901.25	85.7%
'DEC-15	Jun 2017 - Aug 2017	\$86,213.17	\$70,937.17	82.28%
'DEC-15	Sep 2017 - Nov 2017	\$66,642.85	\$52,984.36	79.5%
'DEC-15	Dec 2017 - Feb 2018	\$63,598.91	\$49,485.40	77.81%
'DEC-15	Mar 2018 - May 2018	\$60,368.86	\$42,168.54	69.85%
'DEC-15	Jun 2018 - Aug 2018	\$44,451.56	\$21,152.47	47.59%
'DEC-15	Sep 2018 - Nov 2018	\$42,121.35	\$18,147.47	43.08%
'DEC-15	Dec 2018 - Feb 2019	\$41,976.30	\$16,413.39	39.1%
'DEC-15	Mar 2019 - May 2019	\$40,661.49	\$14,302.35	35.17%
'DEC-15	Jun 2019 - Aug 2019	\$37,281.62	\$10,879.54	29.18%
'DEC-15	Sep 2019 - Nov 2019	\$33,522.85	\$8,584.79	25.61%
'JAN-16	Jul 2016 - Sep 2016	\$159,377.71	\$145,171.45	91.09%
'JAN-16	Oct 2016 - Dec 2016	\$129,802.18	\$116,975.23	90.12%
'JAN-16	Jan 2017 - Mar 2017	\$128,825.22	\$114,783.68	89.1%
'JAN-16	Apr 2017 - Jun 2017	\$113,864.39	\$97,566.45	85.69%
'JAN-16	Jul 2017 - Sep 2017	\$93,635.81	\$77,205.15	82.45%
'JAN-16	Oct 2017 - Dec 2017	\$78,454.53	\$62,277.50	79.38%
'JAN-16	Jan 2018 - Mar 2018	\$81,475.43	\$63,245.07	77.62%
'JAN-16	Apr 2018 - Jun 2018	\$52,488.00	\$31,745.82	60.48%
'JAN-16	Jul 2018 - Sep 2018	\$45,830.74	\$23,034.67	50.26%
'JAN-16	Oct 2018 - Dec 2018	\$46,423.81	\$21,080.83	45.41%
'JAN-16	Jan 2019 - Mar 2019	\$50,552.28	\$20,930.79	41.4%
'JAN-16	Apr 2019 - Jun 2019	\$47,543.86	\$17,207.44	36.19%
'JAN-16	Jul 2019 - Sep 2019	\$44,132.97	\$14,445.30	32.73%
'JAN-16	Oct 2019 - Dec 2019	\$44,884.11	\$12,775.29	28.46%
'FEB-16	Aug 2016 - Oct 2016	\$217,397.64	\$201,608.86	92.74%
'FEB-16	Nov 2016 - Jan 2017	\$172,079.30	\$158,461.82	92.09%
'FEB-16	Feb 2017 - Apr 2017	\$159,995.55	\$144,626.48	90.39%
'FEB-16	May 2017 - Jul 2017	\$142,788.50	\$125,273.77	87.73%
'FEB-16	Aug 2017 - Oct 2017	\$122,406.07	\$104,312.30	85.22%
'FEB-16	Nov 2017 - Jan 2018	\$101,971.95	\$84,336.85	82.71%
'FEB-16	Feb 2018 - Apr 2018	\$98,245.90	\$77,808.52	79.2%
'FEB-16	May 2018 - Jul 2018	\$69,673.26	\$39,013.94	56%
'FEB-16	Aug 2018 - Oct 2018	\$63,569.86	\$33,837.43	53.23%
'FEB-16	Nov 2018 - Jan 2019	\$67,502.26	\$33,525.11	49.67%
'FEB-16	Feb 2019 - Apr 2019	\$63,759.21	\$28,233.59	44.28%
'FEB-16	May 2019 - Jul 2019	\$58,652.72	\$23,452.25	39.98%
'FEB-16	Aug 2019 - Oct 2019	\$55,258.28	\$19,486.87	35.27%
'MAR-16	Sep 2016 - Nov 2016	\$196,340.00	\$179,413.30	91.38%
'MAR-16	Dec 2016 - Feb 2017	\$145,337.36	\$130,625.43	89.88%
'MAR-16	Mar 2017 - May 2017	\$138,930.82	\$120,823.41	86.97%
'MAR-16	Jun 2017 - Aug 2017	\$125,555.03	\$105,951.52	84.39%
'MAR-16	Sep 2017 - Nov 2017	\$110,074.03	\$89,276.41	81.11%
'MAR-16	Dec 2017 - Feb 2018	\$88,267.25	\$68,887.98	78.04%
'MAR-16	Mar 2018 - May 2018	\$84,022.13	\$58,081.79	69.13%
'MAR-16	Jun 2018 - Aug 2018	\$63,619.55	\$31,428.61	49.4%
'MAR-16	Sep 2018 - Nov 2018	\$61,236.03	\$28,661.46	46.8%



	Chart 3: Quarterly Collection				
Enrollment Month	Quarterly Pay Cycles	Amount Owed	Amount Collected	Percentage Collected	
'MAR-16	Dec 2018 - Feb 2019	\$57,693.60	\$24,578.99	42.6%	
'MAR-16	Mar 2019 - May 2019	\$56,718.42	\$21,961.78	38.72%	
'MAR-16	Jun 2019 - Aug 2019	\$52,109.57	\$16,334.92	31.35%	
'MAR-16	Sep 2019 - Nov 2019	\$49,664.47	\$13,268.86	26.72%	
'APR-16	Oct 2016 - Dec 2016	\$181,867.97	\$164,035.51	90.19%	
'APR-16	Jan 2017 - Mar 2017	\$148,774.85	\$130,903.17	87.99%	
'APR-16	Apr 2017 - Jun 2017	\$138,522.93	\$118,095.02	85.25%	
'APR-16	Jul 2017 - Sep 2017	\$120,194.78	\$98,412.81	81.88%	
'APR-16	Oct 2017 - Dec 2017	\$103,379.53	\$81,457.84	78.79%	
'APR-16	Jan 2018 - Mar 2018	\$92,723.14	\$69,643.83	75.11%	
'APR-16	Apr 2018 - Jun 2018	\$63,190.38	\$37,005.81	58.56%	
'APR-16	Jul 2018 - Sep 2018	\$56,590.91	\$27,131.34	47.94%	
'APR-16	Oct 2018 - Dec 2018	\$57,871.57	\$25,136.83	43.44%	
'APR-16	Jan 2019 - Mar 2019	\$60,877.75	\$22,548.55	37.04%	
'APR-16	Apr 2019 - Jun 2019	\$56,406.62	\$17,929.75	31.79%	
'APR-16	Jul 2019 - Sep 2019	\$55,617.84	\$14,260.93	25.64%	
'APR-16	Oct 2019 - Dec 2019	\$57,482.86	\$14,007.92	24.37%	
'MAY-16	Nov 2016 - Jan 2017	\$182,492.81	\$163,974.93	89.85%	
'MAY-16	Feb 2017 - Apr 2017	\$144,974.29	\$126,851.08	87.5%	
'MAY-16	May 2017 - Jul 2017	\$128,205.01	\$107,907.24	84.17%	
'MAY-16	Aug 2017 - Oct 2017	\$116,501.38	\$94,571.57	81.18%	
'MAY-16	Nov 2017 - Jan 2018	\$98,097.37	\$78,185.79	79.7%	
'MAY-16	Feb 2018 - Apr 2018	\$88,965.87	\$67,225.66	75.56%	
'MAY-16	May 2018 - Jul 2018	\$61,793.34	\$30,499.28	49.36%	
'MAY-16	Aug 2018 - Oct 2018	\$57,214.71	\$25,781.99	45.06%	
'MAY-16	Nov 2018 - Jan 2019	\$61,767.08	\$26,178.87	42.38%	
'MAY-16	Feb 2019 - Apr 2019	\$59,615.21	\$21,368.96	35.84%	
'MAY-16	May 2019 - Jul 2019 Aug 2019 - Oct 2019	\$54,648.43 \$55,041.12	\$16,402.11	30.01%	
'MAY-16	-	\$55,041.12	\$14,686.69	26.68% 90.1%	
'JUN-16	Dec 2016 - Feb 2017	\$116,197.84	\$104,691.80		
'JUN-16	Mar 2017 - May 2017	\$97,356.47	\$84,814.31	87.12%	
'JUN-16	Jun 2017 - Aug 2017	\$87,166.81	\$74,057.32	84.96%	
'JUN-16	Sep 2017 - Nov 2017	\$83,376.83	\$69,698.42	83.59%	
'JUN-16	Dec 2017 - Feb 2018	\$72,104.58	\$58,150.38	80.65%	
'JUN-16	Mar 2018 - May 2018	\$60,969.77	\$43,852.06	71.92%	
'JUN-16	Jun 2018 - Aug 2018	\$47,387.99	\$24,616.44	51.95%	
'JUN-16	Sep 2018 - Nov 2018	\$48,464.83	\$23,269.91	48.01%	
'JUN-16	Dec 2018 - Feb 2019	\$45,244.27	\$19,857.89	43.89%	
'JUN-16	Mar 2019 - May 2019	\$38,814.90	\$15,171.74	39.09%	
'JUN-16	Jun 2019 - Aug 2019	\$34,474.44	\$10,691.08	31.01%	
'JUN-16	Sep 2019 - Nov 2019	\$36,596.81	\$9,312.80	25.45%	
'JUL-16	Jan 2017 - Mar 2017	\$134,549.56	\$120,514.13	89.57%	
'JUL-16	Apr 2017 - Jun 2017	\$110,320.78	\$95,908.75	86.94%	
'JUL-16	Jul 2017 - Sep 2017	\$97,887.53	\$83,637.65	85.44%	
'JUL-16	Oct 2017 - Dec 2017	\$91,276.34	\$76,234.13	83.52%	
'JUL-16	Jan 2018 - Mar 2018	\$87,231.39	\$70,259.46	80.54%	
'JUL-16	Apr 2018 - Jun 2018	\$48,184.55	\$30,395.93	63.08%	
'JUL-16	Jul 2018 - Sep 2018	\$45,096.85	\$24,002.25	53.22%	
'JUL-16	Oct 2018 - Dec 2018	\$45,584.68	\$22,588.21	49.55%	
'JUL-16	Jan 2019 - Mar 2019	\$49,755.83	\$21,986.26	44.19%	



Chart 3: Quarterly Collection				
Enrollment Month	Quarterly Pay Cycles	Amount Owed	Amount Collected	Percentage Collected
'JUL-16	Apr 2019 - Jun 2019	\$39,512.53	\$14,779.05	37.4%
'JUL-16	Jul 2019 - Sep 2019	\$37,239.41	\$10,973.16	29.47%
'JUL-16	Oct 2019 - Dec 2019	\$39,469.02	\$8,947.20	22.67%
'AUG-16	Feb 2017 - Apr 2017	\$135,537.46	\$120,198.18	88.68%
'AUG-16	May 2017 - Jul 2017	\$118,068.23	\$102,688.50	86.97%
'AUG-16	Aug 2017 - Oct 2017	\$109,560.08	\$93,010.69	84.89%
'AUG-16	Nov 2017 - Jan 2018	\$98,551.26	\$81,684.42	82.89%
'AUG-16	Feb 2018 - Apr 2018	\$90,375.87	\$70,755.07	78.29%
'AUG-16	May 2018 - Jul 2018	\$56,441.48	\$28,671.58	50.8%
'AUG-16	Aug 2018 - Oct 2018	\$54,158.76	\$26,386.75	48.72%
'AUG-16	Nov 2018 - Jan 2019	\$59,274.66	\$26,302.73	44.37%
'AUG-16	Feb 2019 - Apr 2019	\$55,781.47	\$22,967.48	41.17%
'AUG-16	May 2019 - Jul 2019	\$41,715.17	\$14,500.35	34.76%
'AUG-16	Aug 2019 - Oct 2019	\$39,991.69	\$12,020.79	30.06%
'SEP-16	Mar 2017 - May 2017	\$120,255.67	\$105,600.42	87.81%
'SEP-16	Jun 2017 - Aug 2017	\$93,984.02	\$81,582.01	86.8%
'SEP-16	Sep 2017 - Nov 2017	\$83,837.02	\$71,441.98	85.22%
'SEP-16	Dec 2017 - Feb 2018	\$77,403.00	\$64,458.37	83.28%
'SEP-16	Mar 2018 - May 2018	\$68,642.34	\$50,188.74	73.12%
'SEP-16	Jun 2018 - Aug 2018	\$48,036.98	\$23,819.67	49.59%
'SEP-16	Sep 2018 - Nov 2018	\$46,980.81	\$21,290.43	45.32%
'SEP-16	Dec 2018 - Feb 2019	\$46,544.21	\$19,486.42	41.87%
'SEP-16	Mar 2019 - May 2019	\$45,026.75	\$16,891.80	37.52%
'SEP-16	Jun 2019 - Aug 2019	\$32,387.28	\$10,064.34	31.07%
'SEP-16	Sep 2019 - Nov 2019	\$29,452.72	\$7,171.96	24.35%
'OCT-16	Apr 2017 - Jun 2017	\$152,669.45	\$131,931.92	86.42%
'OCT-16	Jul 2017 - Sep 2017	\$120,541.93	\$101,806.00	84.46%
'OCT-16	Oct 2017 - Dec 2017	\$107,851.42	\$89,986.88	83.44%
'OCT-16	Jan 2018 - Mar 2018	\$101,345.94	\$81,298.32	80.22%
'OCT-16	Apr 2018 - Jun 2018	\$60,647.17	\$35,362.57	58.31%
'OCT-16	Jul 2018 - Sep 2018	\$52,625.66	\$22,834.89	43.39%
'OCT-16	Oct 2018 - Dec 2018	\$58,378.14	\$23,593.38	
'OCT-16	Jan 2019 - Mar 2019	\$61,512.84	\$22,027.39	35.81%
'OCT-16	Apr 2019 - Jun 2019	\$58,653.38	\$17,834.16	30.41%
'OCT-16	Jul 2019 - Sep 2019	\$51,576.70	\$13,260.16	25.71%
'OCT-16	Oct 2019 - Dec 2019	\$55,865.53	\$10,928.39	19.56%
'NOV-16	May 2017 - Jul 2017	\$131,707.75	\$113,174.08	85.93%
'NOV-16	Aug 2017 - Oct 2017	\$92,981.79	\$78,007.32	83.9%
'NOV-16	Nov 2017 - Jan 2018	\$85,121.89	\$70,602.82	82.94%
'NOV-16	Feb 2018 - Apr 2018	\$82,103.67	\$65,296.65	79.53%
'NOV-16	May 2018 - Jul 2018	\$53,969.83	\$24,658.99	45.69%
'NOV-16	Aug 2018 - Oct 2018	\$45,220.31	\$19,335.53	42.76%
'NOV-16	Nov 2018 - Jan 2019	\$54,269.06	\$21,009.94	38.71%
'NOV-16	Feb 2019 - Apr 2019	\$51,666.25	\$17,595.36	34.06%
'NOV-16	May 2019 - Jul 2019	\$45,982.13	\$14,183.10	30.84%
'NOV-16	Aug 2019 - Oct 2019	\$40,719.73	\$10,234.26	25.13%
'DEC-16	Jun 2017 - Aug 2017	\$122,270.69	\$102,701.57	84%
'DEC-16	Sep 2017 - Nov 2017	\$88,669.25	\$72,219.78	81.45%
'DEC-16	Dec 2017 - Feb 2018	\$80,395.55	\$64,144.62	79.79%
'DEC-16	Mar 2018 - May 2018	\$75,607.81	\$50,705.58	67.06%



	Chart 3: Quarterly Collection					
Enrollment Month	Quarterly Pay Cycles	Amount Owed	Amount Collected	Percentage Collected		
'DEC-16	Jun 2018 - Aug 2018	\$58,715.53	\$25,050.97	42.66%		
'DEC-16	Sep 2018 - Nov 2018	\$55,706.25	\$21,838.16	39.2%		
'DEC-16	Dec 2018 - Feb 2019	\$55,802.84	\$20,257.70	36.3%		
'DEC-16	Mar 2019 - May 2019	\$53,673.74	\$17,005.62	31.68%		
'DEC-16	Jun 2019 - Aug 2019	\$48,950.90	\$12,914.77	26.38%		
'DEC-16	Sep 2019 - Nov 2019	\$44,654.12	\$9,242.72	20.7%		
'JAN-17	Jul 2017 - Sep 2017	\$173,739.93	\$149,188.51	85.87%		
'JAN-17	Oct 2017 - Dec 2017	\$130,072.04	\$108,840.06	83.68%		
'JAN-17	Jan 2018 - Mar 2018	\$130,325.36	\$104,744.39	80.37%		
'JAN-17	Apr 2018 - Jun 2018	\$84,557.71	\$49,798.60	58.89%		
'JAN-17	Jul 2018 - Sep 2018	\$74,676.53	\$33,336.03	44.64%		
'JAN-17	Oct 2018 - Dec 2018	\$72,473.72	\$29,048.48	40.08%		
'JAN-17	Jan 2019 - Mar 2019	\$81,584.29	\$31,235.01	38.29%		
'JAN-17	Apr 2019 - Jun 2019	\$77,256.55	\$25,873.43	33.49%		
'JAN-17	Jul 2019 - Sep 2019	\$70,711.15	\$19,215.65	27.17%		
'JAN-17	Oct 2019 - Dec 2019	\$69,414.16	\$15,194.36	21.89%		
'FEB-17	Aug 2017 - Oct 2017	\$157,003.29	\$136,795.41	87.13%		
'FEB-17	Nov 2017 - Jan 2018	\$119,345.58	\$99,907.06	83.71%		
'FEB-17	Feb 2018 - Apr 2018	\$111,002.56	\$87,084.47	78.45%		
'FEB-17	May 2018 - Jul 2018	\$77,434.26	\$39,960.28	51.61%		
'FEB-17	Aug 2018 - Oct 2018	\$67,450.69	\$33,428.61	49.56%		
	Nov 2018 - Jan 2019	\$70,021.74	\$30,416.71	43.44%		
'FEB-17						
'FEB-17	Feb 2019 - Apr 2019	\$68,880.39	\$26,367.79	38.28%		
'FEB-17	May 2019 - Jul 2019	\$64,425.23	\$21,635.31	33.58%		
'FEB-17	Aug 2019 - Oct 2019	\$60,015.79	\$17,622.52	29.36%		
'MAR-17	Sep 2017 - Nov 2017	\$169,475.64 \$125,014,22	\$147,122.85 \$106.306.57	86.81%		
'MAR-17	Dec 2017 - Feb 2018	\$125,914.22	\$106,396.57	84.5%		
'MAR-17	Mar 2018 - May 2018	\$116,158.97	\$85,998.52	74.04%		
'MAR-17	Jun 2018 - Aug 2018	\$89,357.06	\$47,816.93	53.51%		
'MAR-17	Sep 2018 - Nov 2018	\$84,465.52	\$41,876.00	49.58%		
'MAR-17	Dec 2018 - Feb 2019	\$76,493.08	\$32,861.39	42.96%		
'MAR-17	Mar 2019 - May 2019	\$74,232.90	\$28,160.21	37.93%		
'MAR-17	Jun 2019 - Aug 2019	\$71,540.09	\$23,301.08	32.57%		
'MAR-17	Sep 2019 - Nov 2019	\$65,608.79	\$17,915.96	27.31%		
'APR-17	Oct 2017 - Dec 2017	\$220,155.11	\$186,824.89	84.86%		
'APR-17	Jan 2018 - Mar 2018	\$176,630.87	\$144,867.06	82.02%		
'APR-17	Apr 2018 - Jun 2018	\$111,486.77	\$68,558.07	61.49%		
'APR-17	Jul 2018 - Sep 2018	\$98,141.56	\$46,379.75	47.26%		
'APR-17	Oct 2018 - Dec 2018	\$97,459.64	\$40,254.21	41.3%		
'APR-17	Jan 2019 - Mar 2019	\$103,665.35	\$36,794.55	35.49%		
'APR-17	Apr 2019 - Jun 2019	\$100,132.97	\$31,797.26	31.76%		
'APR-17	Jul 2019 - Sep 2019	\$96,850.87	\$25,219.68	26.04%		
'APR-17	Oct 2019 - Dec 2019	\$96,770.06	\$20,647.75	21.34%		
'MAY-17	Nov 2017 - Jan 2018	\$133,814.37	\$112,224.77	83.87%		
'MAY-17	Feb 2018 - Apr 2018	\$106,873.39	\$85,001.14	79.53%		
'MAY-17	May 2018 - Jul 2018	\$70,899.89	\$36,961.21	52.13%		
'MAY-17	Aug 2018 - Oct 2018	\$63,876.19	\$30,019.48	47%		
'MAY-17	Nov 2018 - Jan 2019	\$67,284.69	\$28,579.98	42.48%		
'MAY-17	Feb 2019 - Apr 2019	\$63,567.02	\$24,184.74	38.05%		



	Chart 3: Quarterly Collection					
Enrollment	Ouerterly Pay Cycles	Amount	Amount	Percentage		
Month	Quarterly Pay Cycles	Owed	Collected	Collected		
'MAY-17	May 2019 - Jul 2019	\$59,089.75	\$18,650.98	31.56%		
'MAY-17	Aug 2019 - Oct 2019	\$58,310.40	\$14,617.20	25.07%		
'JUN-17	Dec 2017 - Feb 2018	\$123,538.67	\$105,236.84	85.19%		
'JUN-17	Mar 2018 - May 2018	\$92,196.70	\$68,299.29	74.08%		
'JUN-17	Jun 2018 - Aug 2018	\$67,091.93	\$35,682.79	53.18%		
'JUN-17	Sep 2018 - Nov 2018	\$69,014.72	\$31,870.77	46.18%		
'JUN-17	Dec 2018 - Feb 2019	\$62,962.90	\$25,419.95	40.37%		
'JUN-17	Mar 2019 - May 2019	\$56,237.83	\$18,832.74	33.49%		
'JUN-17	Jun 2019 - Aug 2019	\$46,946.08	\$12,830.67	27.33%		
'JUN-17	Sep 2019 - Nov 2019	\$49,559.47	\$11,609.44	23.43%		
'JUL-17	Jan 2018 - Mar 2018	\$167,482.47	\$135,532.84	80.92%		
'JUL-17	Apr 2018 - Jun 2018	\$69,225.09	\$42,426.62	61.29%		
'JUL-17	Jul 2018 - Sep 2018	\$74,014.52	\$35,120.66	47.45%		
'JUL-17	Oct 2018 - Dec 2018	\$73,416.09	\$31,827.53	43.35%		
'JUL-17	Jan 2019 - Mar 2019	\$76,558.66	\$29,636.54	38.71%		
'JUL-17	Apr 2019 - Jun 2019	\$64,248.19	\$20,003.66	31.13%		
'JUL-17	Jul 2019 - Sep 2019	\$61,233.69	\$16,631.51	27.16%		
'JUL-17	Oct 2019 - Dec 2019	\$62,743.23	\$12,915.95	20.59%		
'AUG-17	Feb 2018 - Apr 2018	\$93,822.63	\$58,205.97	62.04%		
'AUG-17	May 2018 - Jul 2018	\$50,717.94	\$26,763.99	52.77%		
'AUG-17	Aug 2018 - Oct 2018	\$49,547.54	\$24,883.55	50.22%		
'AUG-17	Nov 2018 - Jan 2019	\$52,285.94	\$22,748.46	43.51%		
'AUG-17	Feb 2019 - Apr 2019	\$48,256.27	\$18,521.82	38.38%		
'AUG-17	May 2019 - Jul 2019	\$36,680.53	\$10,802.96	29.45%		
'AUG-17	Aug 2019 - Oct 2019	\$38,647.12	\$10,222.86	26.45%		
'SEP-17	Mar 2018 - May 2018	\$101,801.42	\$58,568.08	57.53%		
'SEP-17	Jun 2018 - Aug 2018	\$62,587.69	\$31,072.28	49.65%		
'SEP-17	Sep 2018 - Nov 2018	\$64,646.05	\$29,312.66	45.34%		
'SEP-17	Dec 2018 - Feb 2019	\$63,669.11	\$26,011.98	40.85%		
'SEP-17	Mar 2019 - May 2019	\$58,547.89		35.59%		
'SEP-17	Jun 2019 - Aug 2019	\$45,727.83	\$13,026.99	28.49%		
'SEP-17	Sep 2019 - Nov 2019	\$44,828.55		24.85%		
'OCT-17	Apr 2018 - Jun 2018	\$84,727.19	\$42,287.95	49.91%		
'OCT-17	Jul 2018 - Sep 2018	\$65,701.63	\$29,032.67	44.19%		
'OCT-17	Oct 2018 - Dec 2018	\$81,114.13	\$31,112.44	38.36%		
'OCT-17	Jan 2019 - Mar 2019	\$87,351.73	\$29,099.37	33.31%		
'OCT-17	Apr 2019 - Jun 2019	\$80,081.32	\$21,753.62	27.16%		
'OCT-17	Jul 2019 - Sep 2019	\$72,395.50	\$15,088.57	20.84%		
'OCT-17	Oct 2019 - Dec 2019	\$74,704.67	\$12,658.23	16.94%		
'NOV-17	May 2018 - Jul 2018	\$86,120.01		48.23%		
'NOV-17	Aug 2018 - Oct 2018	\$66,859.73		44.25%		
'NOV-17	Nov 2018 - Jan 2019	\$80,913.91		39.94%		
'NOV-17	Feb 2019 - Apr 2019	\$79,174.66		34.2%		
'NOV-17	May 2019 - Jul 2019	\$71,644.06		26.16%		
'NOV-17	Aug 2019 - Oct 2019	\$63,506.87		21.22%		
'DEC-17	Jun 2018 - Aug 2018	\$94,060.98		45.78%		
'DEC-17	Sep 2018 - Nov 2018	\$76,007.36		41.87%		
'DEC-17	Dec 2018 - Feb 2019	\$81,482.41	\$28,050.81	34.43%		
'DEC-17	Mar 2019 - May 2019	\$79,543.91	\$23,891.18	30.04%		



Chart 3: Quarterly Collection					
Enrollment Month	Quarterly Pay Cycles	Amount Owed	Amount Collected	Percentage Collected	
'DEC-17	Jun 2019 - Aug 2019	\$75,713.23	\$17,886.51	23.62%	
'DEC-17	Sep 2019 - Nov 2019	\$68,073.44	\$12,474.01	18.32%	
'JAN-18	Jul 2018 - Sep 2018	\$100,970.47	\$54,106.53	53.59%	
'JAN-18	Oct 2018 - Dec 2018	\$96,257.89	\$44,441.69	46.17%	
'JAN-18	Jan 2019 - Mar 2019	\$109,192.94	\$44,568.94	40.82%	
'JAN-18	Apr 2019 - Jun 2019	\$104,847.17	\$36,759.21	35.06%	
'JAN-18	Jul 2019 - Sep 2019	\$98,838.19	\$28,765.01	29.1%	
'JAN-18	Oct 2019 - Dec 2019	\$90,373.56	\$18,737.11	20.73%	
'FEB-18	Aug 2018 - Oct 2018	\$70,548.15	\$43,531.08	61.7%	
'FEB-18	Nov 2018 - Jan 2019	\$68,387.10	\$36,730.19	53.71%	
'FEB-18	Feb 2019 - Apr 2019	\$70,423.90	\$33,215.99	47.17%	
'FEB-18	May 2019 - Jul 2019	\$66,894.75	\$25,189.20	37.65%	
'FEB-18	Aug 2019 - Oct 2019	\$60,249.25	\$18,909.04	31.38%	
'MAR-18	Sep 2018 - Nov 2018	\$72,832.85	\$36,256.44	49.78%	
'MAR-18	Dec 2018 - Feb 2019	\$62,058.98	\$27,790.61	44.78%	
'MAR-18	Mar 2019 - May 2019	\$65,953.64	\$26,545.88	40.25%	
'MAR-18	Jun 2019 - Aug 2019	\$59,201.21	\$19,315.05	32.63%	
'MAR-18	Sep 2019 - Nov 2019	\$58,343.05	\$13,911.07	23.84%	
'APR-18	Oct 2018 - Dec 2018	\$116,105.29	\$61,747.62	53.18%	
'APR-18	Jan 2019 - Mar 2019	\$112,554.23	\$51,591.14	45.84%	
'APR-18	Apr 2019 - Jun 2019	\$119,766.83	\$44,439.64	37.11%	
'APR-18	Jul 2019 - Sep 2019	\$111,515.36	\$32,995.56	29.59%	
'APR-18	Oct 2019 - Dec 2019	\$105,207.32	\$23,047.43	21.91%	
'MAY-18	Nov 2018 - Jan 2019	\$193,622.82	\$75,822.01	39.16%	
'MAY-18	Feb 2019 - Apr 2019	\$180,438.40	\$59,159.80	32.79%	
'MAY-18	May 2019 - Jul 2019	\$184,802.22	\$48,691.21	26.35%	
'MAY-18	Aug 2019 - Oct 2019	\$179,874.67	\$35,200.46	19.57%	
'JUN-18	Dec 2018 - Feb 2019	\$92,065.52	\$40,133.25	43.59%	
'JUN-18	Mar 2019 - May 2019	\$81,138.03	\$30,901.23	38.08%	
'JUN-18	Jun 2019 - Aug 2019	\$79,278.23	\$23,737.70	29.94%	
'JUN-18	Sep 2019 - Nov 2019	\$80,048.42	\$18,404.66	22.99%	
'JUL-18	Jan 2019 - Mar 2019	\$123,734.29	\$52,553.22	42.47%	
'JUL-18	Apr 2019 - Jun 2019	\$108,393.72	\$37,369.08	34.48%	
'JUL-18	Jul 2019 - Sep 2019	\$112,568.90	\$29,759.62	26.44%	
'JUL-18	Oct 2019 - Dec 2019	\$107,807.41	\$20,154.33	18.69%	
'AUG-18	Feb 2019 - Apr 2019	\$80,845.19	\$31,856.20	39.4%	
'AUG-18	May 2019 - Jul 2019	\$65,196.50	\$20,466.46	31.39%	
'AUG-18	Aug 2019 - Oct 2019	\$66,415.93	\$17,301.76	26.05%	
'SEP-18	Mar 2019 - May 2019	\$121,602.06	\$45,560.29	37.47%	
'SEP-18	Jun 2019 - Aug 2019	\$96,581.61	\$28,617.20	29.63%	
'SEP-18	Sep 2019 - Nov 2019	\$101,961.73	\$22,170.47	21.74%	
'OCT-18	Apr 2019 - Jun 2019	\$103,072.51	\$35,888.66	34.82%	
'OCT-18	Jul 2019 - Sep 2019	\$84,820.49	\$22,807.68	26.89%	
'OCT-18	Oct 2019 - Dec 2019	\$92,283.35	\$16,255.57	17.61%	
'NOV-18	May 2019 - Jul 2019	\$99,915.16	\$33,264.19	33.29%	
'NOV-18	Aug 2019 - Oct 2019	\$83,299.01	\$22,203.61	26.66%	
'DEC-18	Jun 2019 - Aug 2019	\$116,938.57	\$32,679.07	27.95%	
'DEC-18	Sep 2019 - Nov 2019	\$86,286.36	\$18,436.73	21.37%	
'JAN-19	Jul 2019 - Sep 2019	\$117,058.07	\$32,493.71	27.76%	



Chart 3: Quarterly Collection					
Enrollment Month	Quarterly Pay Cycles	Amount Owed		Percentage Collected	
'JAN-19	Oct 2019 - Dec 2019	\$93,921.03	\$18,386.29	19.58%	
'FEB-19	Aug 2019 - Oct 2019	\$171,106.77	\$51,474.62	30.08%	
'MAR-19	Sep 2019 - Nov 2019	\$137,927.83	\$39,117.30	28.36%	
'APR-19	Oct 2019 - Dec 2019	\$169,429.81	\$34,096.63	20.12%	



Payments for the MIHA can be made one of two ways. Beneficiaries can mail a check or money order to the MIHA payment address. The payment coupon is not required to send in a payment by mail. Beneficiaries also have the option to pay online using a bank account.

Chart 4 displays a three month history of the percentage of payments made into the MIHA.

Chart 4: Methods of Payment					
Jul-19 Aug-19 Sep-19					
Percent Paid Online	35.33%	36.56%	35.55%		
Percent Paid by Mail	64.67%	63.43%	64.45%		



Adjustment Activities

Beneficiaries are not required to pay co-pays and/or contributions when specific criteria are met. In these cases, an adjustment is made to the beneficiary's quarterly statement.

This includes populations that are exempt; beneficiaries that are under age 21, pregnant, in hospice and Native American beneficiaries. It also includes beneficiaries who were not otherwise exempt, but have met their five percent maximum cost share and beneficiaries whose Federal Poverty Level is no longer in a range that requires a contribution.

Chart 5A shows the number of beneficiaries that met these adjustments for the specified month, calendar year since September 2019 and the cumulative total for the program from October 2014 through September 2019.

Chart 5A: Adjustment Activities						
	,	Jul-19	Į.	\ug-19	(Sep-19
	#	Total \$	#	Total \$	#	Total \$
Five Percent Cost Share Limit Met	32,295	\$290,615.00	28,248	\$298,078.55	31,833	\$399,568.29
Beneficiary is under age 21	488	\$33,393.00	476	\$32,664.00	476	\$32,599.00
Pregnancy	265	\$8,554.12	229	\$6,511.23	236	\$7,255.91
Native American	37	\$2,628.00	38	\$2,753.00	34	\$2,499.00
FPL No longer >100% - Contribution	0	\$0.00	0	\$0.00	37	\$2,032.50
Hospice	1	\$60.00	1	\$2.00	1	\$81.00
TOTAL	33,086	\$335,250.12	28,992	\$340,008.78	32,617	\$444,035.70
	July-19 to Sept-19		Calendar YTD		Program YTD	
	#	Total \$	#	Total \$	#	Total \$
Five Percent Cost Share Limit Met	92,376	\$988,261.84	290,441	\$3,019,491.38	1,780,160	\$19,040,648.61
Beneficiary is under age 21	1,440	\$98,656.00	3,958	\$268,693.00	30,554	\$1,813,193.29
Pregnancy	730	\$22,321.26	2,132	\$63,072.94	13,390	\$337,898.04
Native American	109	\$7,880.00	309	\$23,894.00	1,387	\$105,990.01
FPL No longer >100% - Contribution	37	\$2,032.50	37	\$2,032.50	323	\$12,500.19
Hospice	3	\$143.00	4	\$144.00	5	\$148.00
TOTAL	94,695	\$1,119,294.60	296,881	\$3,377,327.82	1,825,819	\$21,310,378.14



Healthy Behavior Incentives

Beneficiaries may qualify for reductions in co-pays and/or contributions due to Healthy Behavior incentives. All health plans offer enrolled beneficiaries financial incentives that reward healthy behaviors and personal responsibility. To be eligible for incentives a beneficiary must complete a health risk assessment (HRA) with attestation and agree to address or maintain health behaviors. Additional mechanisms to document healthy behaviors were added April 1, 2018 for individuals who may have completed healthy behavior activities but do not have a submitted Health Risk Assessment for documentation. The mechanisms include claims/encounter review for beneficiaries who receive preventive or wellness services as well as documented participation in approved wellness and population health management programs.

Co-pays – Beneficiaries can receive a 50% reduction in co-pays once they have paid 2% of their income in co-pays if they agree to address or maintain healthy behaviors.

Contributions - Beneficiaries above 100% FPL can receive a 50% reduction in contributions if they complete a healthy behavior. Individuals will have their monthly contribution waived in its entirety if they complete an annual healthy behavior on time each year over 2 or more years

Chart 5B shows the number of beneficiaries that qualified for a reduction in co-pays and/or contributions due to Healthy Behavior incentives for the specified month, calendar year since September 2019 and the cumulative total for the program from October 2014 through September 2019.

Chart 5B: Healthy Behaviors						
	Jul-19			Aug-19	Sep-19	
	#	Total \$	#	Total \$	#	Total \$
Co-pay	5,115	\$27,257.63	4,141	\$22,377.89	4,063	\$23,994.86
Contribution	9,606	\$410,865.00	8,638	\$360,507.50	8,146	\$348,288.00
TOTAL	14,721	\$438,122.63	12,779	\$382,885.39	12,209	\$372,282.86
	July '	19 to Sept 19	Calendar YTD		Program YTD	
	#	Total \$	#	Total \$	#	Total \$
Co-pay	13,319	\$73,630.38	37,307	\$202,672.53	104,560	\$573,632.98
Contribution	26,390	\$1,119,660.50	78,680	\$3,226,655.00	224,312	\$8,081,561.77
TOTAL	39,709	\$1,193,290.88	115,987	\$3,429,327.53	328,872	\$8,655,194.75



Typically, beneficiaries will pay a co-pay for the following services:

- Some Physician Office Visits (including free standing Urgent Care Centers)
- Outpatient Hospital Clinic Visit
- Outpatient Non-Emergent ER Visit (co-pay not required for emergency services)
- Inpatient Hospital Stay (co-pay not required for emergency admissions)
- Pharmacy (brand name and generic)
- Vision Services
- Dental Visits
- Chiropractic Visits
- Hearing Aids
- Podiatric Visits

If a beneficiary receives any of the above services for a chronic condition, the co-pay will be waived and the beneficiary will not be billed. This promotes greater access to high value services that prevent the progression of and complications related to chronic disease.

Chart 6 shows the number of beneficiaries whose co-pays were waived and the dollar amount waived due to receiving services for chronic conditions. Co-pay adjustments for high value services are processed quarterly based on the beneficiaries' individual enrollment and statement cycles.

Chart 6: Waived Copays for High Value Services			
Month	# of Beneficiaries with Copays Waived	Total Dollar Amount Waived	
Jul-19	66,795	\$743,685	
Aug-19	56,660	\$612,346	
Sep-19	61,845	\$753,571	
Calendar YTD	566,950	\$6,224,593	
Program Total	2,156,703	\$21,622,377	



Beneficiaries who do not pay three consecutive months they have been billed co-pays or contributions or who have not paid at least 50% of the total billed amount in the past 12 months, are considered "consistently failing to pay (CFP)" status. Once a beneficiary is in CFP status, the following language is added to the quarterly statement: "If your account is overdue, you may have a penalty. For example, if you have a healthy behavior reduction, you could lose it. Your information may also be sent to the Michigan Department of Treasury. They can take your overdue amount from your tax refund or future lottery winnings. Your doctor cannot refuse to see you because of an overdue amount." Beneficiaries that are in CFP status and have a total amount owed of at least \$50 can be referred to the Department of Treasury for collection.

Chart 7 displays the past due collection history and the number of beneficiaries that have past due balances that can be collected through the Department of Treasury. These numbers are cumulative from quarter to quarter.

Cha	Chart 7: Past Due Collection Amounts			
Month	# of Beneficiaries with Past Due Co-pays/Contributions	# of Beneficiaries with Past Due Co-pays/Contributions that Can be Sent to Treasury		
Jul-19	233,191	63,785		
Aug-19	235,726	63,286		
Sep-19	239,941	63,230		

Chart 8 displays the total amount of past due invoices according to the length of time the invoice has been outstanding. Each length of time displays the unique number of beneficiaries for that time period. The total number of delinquent beneficiaries is also listed along with the corresponding delinquent amount owed.

Chart 8: Delinquent Copay and Contribution Amounts by Aging Category						
Da	s 0-30 Day	s 31-60 Days	61-90 Days	91-120 Days	>120 Days	TOTAL
Amount D	e \$1,054,536.6	\$983,457.89	\$905,320.45	\$867,828.92	\$14,142,187.21	\$17,953,331.12
Number Beneficiari That Ov	s 80,67	71 74,850	68,660	64,474	243,512	279,886



Beneficiaries are mailed a letter that informs them of the amount that could be collected by the Department of Treasury. This pre-offset notice is mailed each year in July. Beneficiaries are given 30 days from the date of the letter to make a payment or file a dispute with the Department of Health and Human Services (DHHS) for the amount owed.

Chart 9 displays the beneficiary payment activity as a result of the pre-offset notice.

	Chart 9: Pre-Offset Notices					
Month/Year	# of Beneficiaries that Received an Offset Notice	Total Amount Owed	# of Beneficiaries that Paid Following Pre- Offset Notice	Total Amount Collected		
Jul-15	5,893	\$589,770.20	2,981	\$78,670.02		
Jul-16	41,460	\$5,108,153.13	3,832	\$404,921.47		
Jul-17	68,201	\$10,049,454.41	19,071	\$2,339,095.79		
Jul-18	90,926	\$15,763,446.50	35,707	\$5,043,101.21		
Jul-19	61,178	\$12,687,215.47	7,406	\$1,006,010.68		
Calendar YTD	61,178	\$12,687,215.47	7,406	\$1,006,010.68		
Program Total	267,658	\$44,198,039.71	68,997	\$8,871,799.17		

Beneficiaries are referred to the Department of Treasury each year in November for income tax refund or lottery winnings offset if they still owe at least \$50 following the pre-offset notice.

Chart 10 displays the number of beneficiaries that were referred to Treasury.

Cha	Chart 10: Offsets Sent to Treasury				
Month	# of Beneficiaries Sent to Treasury for Collection	Total Amount Sent to Treasury for Collection			
Nov-15	4,635	\$460,231.19			
Nov-16	31,932	\$3,946,091.28			
Nov-17	49,857	\$7,178,042.86			
Nov-18	73,944	\$12,549,788.93			
Nov-19	45,952	\$9,095,913.40			



The Department of Treasury may offset tax refunds or lottery winnings up to the amount referred to them from the MI Health Account.

Chart 11 displays collection activities by the Department of Treasury.

Chart 11: Collected by Treasury						
Tax Year	Collected by Taxes		Collected by Lottery		Total Collected	
	#	Total	#	Total	#	Total
2016	2,151	\$207,873.10	7	\$485.67	2,158	\$208,358.77
2017	19,401	\$2,186,302.74	68	\$7,926.14	19,469	\$2,194,228.88
2018	26,894	\$3,328,649.31	99	\$15,008.57	26,993	\$3,343,657.88
2019	36,283	\$5,034,627.31	136	\$21,717.35	36,419	\$5,056,344.66
2020	0	\$0.00	0	\$0.00	0	\$0.00
Calendar YTD	36,283	\$5,034,627.31	136	\$21,717.35	36,419	\$5,056,344.66
Program Total	84,729	\$10,757,452.46	310	\$45,137.73	85,039	\$10,802,590.19