



Welcoming New Health/Dental/Mental Health Providers

- Develop list of primary care, dental and mental health practices serving your area
- Look for new providers (frequency will vary depending on county/region)
 - Medicaid Health Plan provider lists
 - Practice web sites
 - Regional hospital web sites
 - County Medical Society web sites
- When there is a new provider
 - Send a welcome packet
 - Cover/introductory letter
 - One pager (if primary care or dental)
 - Business cards for key child welfare staff
 - Contact private agency partners to make them aware of new provider
 - Ask Health Liaison Officer to follow up with a visit to the office within two weeks
 - Follow up contact after 3 months
 - Add provider to master list for future engagement activities