

I-75 Modernization Project Segment Three: Questions & Answers
November 6, 2017

Q15. A "financial lead" is referenced twice in Section 6.5(b) (Identification of Respondent Financial Lead) and in Part B, Volume E (Financial Experience and Capability), Item E-4 of the RFQ, stating the title's corresponding requirements. Please clarify whether the "financial lead" must be an employee of the Respondent firms, or is this person permitted to be an employee of the Respondent's external financial advisor.

A15. The financial lead (i.e. the person leading the Respondent's team) may be an employee of the respondent or of the Respondent's external financial advisor.

Q16. Part B, Volume D (Technical Experience and Capability), Item D-2 states that the Respondent shall "describe seven (7) selected projects in greater detail for each of Form F1 and F2. Form F2, Note (1) states "A maximum of seven (7) projects may be included." However, Note (6) for the same table states "Part B of the SOQ provides a maximum fourteen (14) page narrative description for the five experiences." Please confirm that the correct number of experiences is "seven (7)" and not "five (5)."

A16. MDOT confirms that note 6 should read "Part B of the SOQ provides a maximum fourteen (14) page narrative description for the seven (7) experiences." The correct number is seven. The RFQ will be updated to reflect this in the next addendum.

Q17. In Form D, please clarify whether column "Responsible Principal" refers to the authorized lead person of such firm working on the Respondent's I-75 Modernization Project (Segment 3) proposal, or the legal person responsible for such legal entity (i.e. CEO/President), even when such senior person is not involved in the proposal phase.

A17. The Responsible Principle referred to in Form D refers to the authorized lead person of such firm/sub contractor working on the Respondent's I-75 Modernization Project (Segment 3) proposal.

Q18. Part B, Volume A (Introduction and Administrative), Item A-2 requires that the Executive Summary be limited to "five (5) single-sided pages." Other sections in the RFQ; for example Part B, Volume B (Project Understanding), states a limit of ten (10) pages, without the specific indication "single-sided." Please confirm that, unless "single-sided" is specified, the page limit for the example section is to be interpreted as 10 printed pages, and not as a maximum of 20 printed pages, for a total of 10 double-sided pages.

A18. Section 5.2 states that SOQ pages shall be 8.5 x 11, printed on both sides so 10 pages with print on both sides.

Q19. The Reference Information Documents (RID) on the Project Website appear to be missing the following:

1. I-75 Engineering Report 8 Mile to 12 Mile – Part 2
2. I-75 Engineering Report 8 Mile to 12 Mile – Appendix E
3. I-75 Engineering Report 8 Mile to 12 Mile – Appendix G

Please confirm and/or upload the appropriate documents.

A19. All documents will be uploaded to the website.

Q20. In accordance with the change of the SOQ due date to December 8, would MDOT please consider extending the Deadline for submitting questions from current November 6 to November 15, 2017?

A20. This will be changed to November 15th in the next addendum.

Q21. Could MDOT please clarify whether the maximum of four projects for Form H1 is per Equity Member or total? Accordingly please also clarify whether the four-page limit of the financial experience attachment is per Equity Member or total.

A21. MDOT confirms that the four projects referred to in Form H1 is the total (not per Equity Member) and how these are selected between Equity Members (if more than 1) is up the Respondent. As such the four page limit for the financial experience attachment should be adequate.

Q22. Could MDOT please clarify the definition of “Financial lead” as it is not clear whether this is referred to an individual who leads the finance team or Equity Member(s) who lead the consortium on financing? Also, could MDOT please consider increasing the page limit of this section from one page to two pages as one page is very limited in order to show the background and experience of the financial lead?

A22. The Financial lead is the individual leading the financing team. The page limit in this section has been increased from one (1) page to two pages (2) as requested. The RFQ will be updated to reflect this in the next addendum.

Q23. Volume F, F-2 (a) states “If a respondent provides financial statements that are prepared in accordance with principles other than US GAAP or IFRS, a letter must be provided from a certified public accountant discussing the areas of the financial statements that would be affected by a conversion to US GAAP or IFRS”. For clarity, our questions are:

- What is the scope of the discussion required in the described letter? We would like to confirm that the described letter provides a high level description of the variances of the provided financial statements prepared according to Canadian GAAP principles as opposed to US GAAP principles

- We would also like to confirm that a Letter from an internationally recognized tax firm would be acceptable. The Letter will be prepared by a Chartered Professional Accountant, the Canadian counterpart designation, from the stated international firm.

A23. MDOT confirms that:

a) the discussion required should provide a high level description of the variances of the provided financial statements prepared according to the jurisdiction where they are prepared as opposed to US GAAP principles; and

b) a letter from an internationally recognized tax firm (prepared by a Chartered Professional Accountant) would be acceptable.