533 TRAFFIC DEATHS
IN MICHIGAN THIS YEAR
What's Your Goal?
P3 ~ Public-Private Partnerships - Update -
Letters of Interest (LOI’s) Received

- 100 Year Bridge – Bridge Bundling
- Innovative Freeway Lighting
- US-127 Rest Areas
- Median ROW Timber Management
100 Year Bridge LOI’s

Number of LOI’s received: 12

LOI responses were received on 8/20/13

Responses are currently being evaluated in further detail. A brief review provided the following:

• Project size: appeared more firms were interested in a larger contract ($100M - $600M) for DBFOM contract
• Concession Period: Responses varied, but typical timeframes were between 30-40 years for a larger contract
100 Year Bridge RFLOI

Next Steps:

• Will discuss internally the responses & next steps before development of a Request for Qualifications/ Proposals

• Review financial viability and assess potential contract terms and length
Freeway Lighting LOI’s

Number of LOI’s received: 12

All respondents were interested in the different size projects listed in the RFLOI (Tunnel Lights, Regional Project, Statewide)

Most respondents appeared comfortable with a longer term contracts (15 years +)

Responses to financing models varied from a true PPP financing model to utilizing an Energy Savings Performance Contract – all noted energy savings should finance the contract
Freeway Lighting RFLOI

Next Steps:
• Will discuss internally the viability of developing a Request for Qualifications/Proposals

• Review size alternatives and determine what would provide the best financial model
US-127 Rest Areas LOI’s

Number of LOI’s received = 5

3 out of 5 respondents were looking for advertising and sponsorship opportunities

2 out of 5 respondents were looking for Food Services, Enhanced Vending or other service opportunities

2 out of 5 respondents were interested in Operation and Maintenance of facilities
US-127 Rest Areas LOI’s

Next Steps:
- Will discuss internally the viability of developing a Request for Qualifications/Proposals
- Review advertising and sponsorship opportunities as potential revenue generator beyond a P3 procurement
Timber Management LOI’s

Number of LOI’s received = 2

All respondents were interested in a timber management contract

Respondents all noted public perception, visual impact and trying to minimize impacts during tourist seasons

Respondents both thought a timber management plan may be self-sustaining – but noted a timber survey would be needed for verification purposes
Timber Management RFLOI

Next Steps:

• Will discuss internally the viability of developing a Request for Qualifications/Proposals

• Review previous timber surveys performed by MDOT and explore options to update these
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