



# State Contracting 101

How Businesses Become State Contractors



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# State Contracting Offices



## **DTMB-Procurement (Central Purchasing)**

IT, Commodities, Services for State Agencies in excess of \$25,000

## **DTMB Real Estate and DTMB Design and Construction**

Buildings and Land, Leases, Construction, Remodels

## **Individual State Departments**

Goods and services under \$25,000 – Some under \$100k and some under \$250k

## **Department of Human Services - DHS**

Delegated authority to make purchases related to direct human services

## **Michigan State Industries - MSI**

Makes purchases up to \$1,000,000 to support prison factories

## **Michigan Department of Transportation - MDOT**

Makes all purchases related to highway and bridge construction



# IT, Products & Services



- **Information Technology**

- ◆ **Commodities**

- **Services**

Telecommunications  
Infrastructure  
MIPRINT  
Hardware/Software  
Maintenance  
Staffing

Food  
Furniture  
Building Equipment  
Clothing  
Building Equipment  
Clothing

Accounting  
Auditing  
Insurance  
Marketing  
Advertising  
Consulting

# Steps for Interested Vendors

## Step One: Research

- [www.michigan.gov/micontractconnect](http://www.michigan.gov/micontractconnect)
- Complete Contract List

## Step Two: Register

- [www.Bid4Michigan.com](http://www.Bid4Michigan.com)

## Step Three: Find Opportunities

- Bid4Michigan
- Upcoming Bid List

## Step Four:

- Bid

## Step Five:

- Debrief

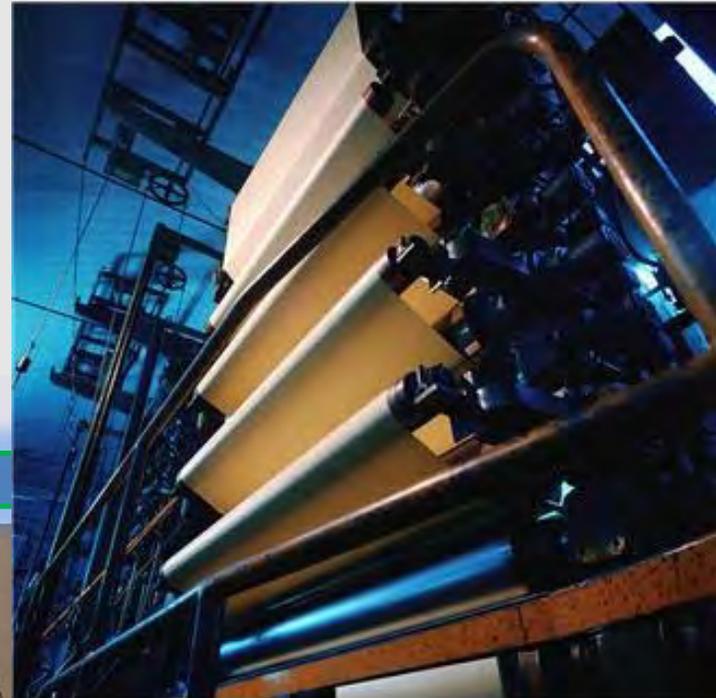


# State Purchasing Preferences



Purchasing preferences established by statute:

- Service Disabled Veteran Owned Business
- Community Rehabilitation Organizations
- Printing Act of 1937
- Michigan Preference
- Reciprocal Preference





# Contact Information

## Business Development Unit; DTMB-Procurement

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## Vendor Outreach Coordinator

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