

MI NEW ECONOMY

MICHIGAN.GOV/MINEWECONOMY

SUMMARY OF VISION



PILLAR 1: GROW THE MIDDLE CLASS

No economic vision for the state can be complete if it doesn't focus on eliminating poverty and lifting families into the middle class.

Goals:

- 60% of adults with a postsecondary credential by 2030.
- Lift 100,000 families out of working poverty during the next five years (FY22-FY26).
- Provide access to low or no cost childcare for 150,000 more families by 2024.



PILLAR 2: SUPPORT SMALL BUSINESS

To supplement the great economic development work our state already does, Michigan needs to focus on creating and growing more Main Street businesses.

Goals:

- Top 10 state for small business job growth and revenue growth from 2022 to 2026.
- Top 10 state for household income growth during the next five years (FY22-FY26).
- Top 10 state for growth in venture capital funding over the next five years (2022-2026).



PILLAR 3: BUILD STRONG COMMUNITIES

Michigan's residents deserve to live in vibrant communities with services and amenities associated with a high standard of living.

Goals:

- 100% access to high-speed internet and 95% adoption by households during the next five years, while continually investing in higher quality access (FY22-FY26).
- 75,000 new or rehabilitated housing units in five years (FY22-FY26).

MICHIGAN'S ECONOMY

After the once-in-a-century pandemic, Michigan's economy is poised for a once-in-a-generation comeback. Under Governor Whitmer's leadership, Michigan has:

- **Higher incomes,** personal income increasing at one of the highest rates in the nation.
- A record \$3.5B surplus, up from a projected \$3B deficit.
- The strongest automotive manufacturing nationwide.
- Won multiple awards and ranks high on multiple lists for manufacturing strength, business climate, job creation and foreign direct investment.

GOVERNOR WHITMER'S ACCOMPLISHMENTS

Governor Whitmer continues to be laser-focused on putting Michiganders first.

Her administration has:

- Created 15,000 auto jobs.
- Made the largest education investment in state history.
- Established Michigan Reconnect and Futures for Frontliners to put more people on a path to high education or skills training.
- Delivered hundreds of millions in aid to keep small businesses, restaurants and workers afloat during the pandemic.
- Continued to fix roads and improve water infrastructure while creating tens of thousands of jobs.



MICHIGAN'S BIGGEST ECONOMIC CHALLENGES

Too Many Low-Wage Jobs

2 Not Enough Workers

3

More Good Jobs Requires More Skilled Workers

4

We Can't Ignore Small Businesses

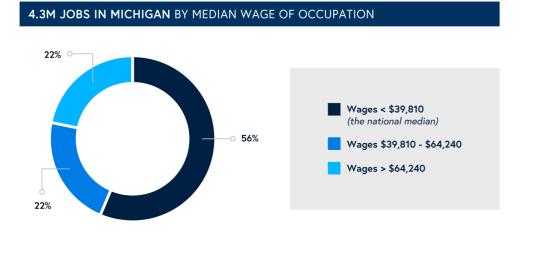


Vibrant Communities are a Driver of Economic Development



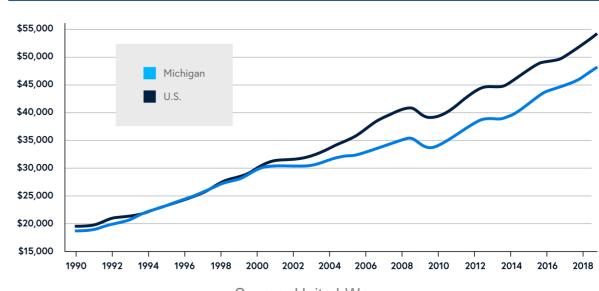
TOO MANY LOW-WAGE JOBS and Higher-Wage Jobs Are Not Equitably Distributed

According to Michigan Future Inc., **56%** of Michiganders earn below the national median wage.



Incomes haven't been growing fast enough: Michigan's per capita personal income has trailed the nation since the bursting of the internet bubble.

PERSONAL INCOME GROWTH PER CAPITA



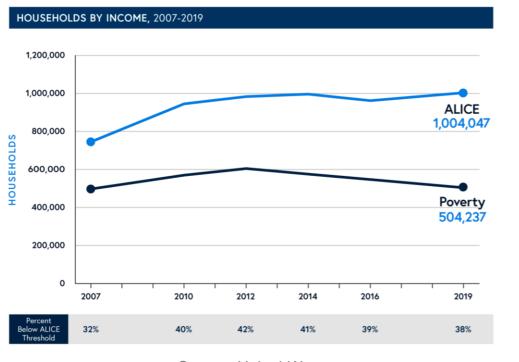
Source: Michigan Future, Inc.

Source: United Way

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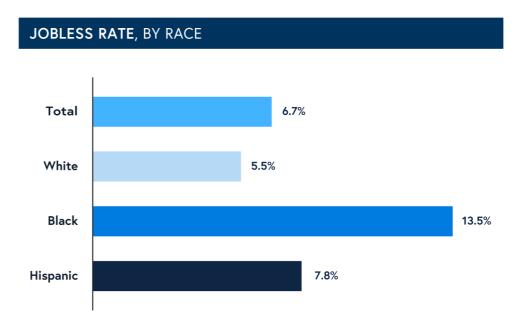
TOO MANY LOW-WAGE JOBS and Higher-Wage Jobs Are Not Equitably Distributed

The ALICE population, a measuring of working poverty, **increased by 258K to over 1M households** from 2007-2019



Source: United Way

Jobless rates and average length of unemployment duration **varies by race and ethnicity**, with some groups being disproportionately impacted.



Source: Current Population Survey, 12-Month DEMECON September 2020-August 2021; U.S. Census Bureau

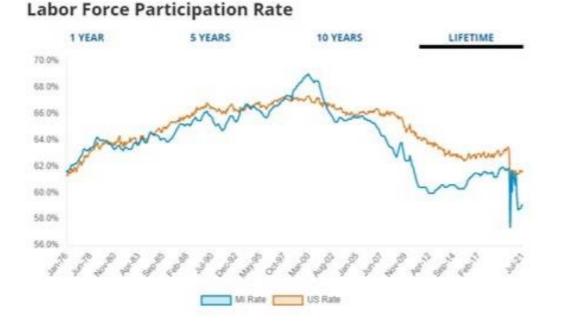
2 NOT ENOUGH WORKERS

- Michigan's unemployment rate is better than the national average, but its labor force participation rate is worse and has trailed the nation for more than 10 years.
- Its prime age labor force was top five for **largest decrease** from 2005 to 2018.
 - It is projected to get worse for most of Michigan only 21 counties are expected to experience labor force growth by 2028.
 - By 2030, deaths are expected to begin to outpace births, driving a move from stagnant population growth to a declining rate of population.

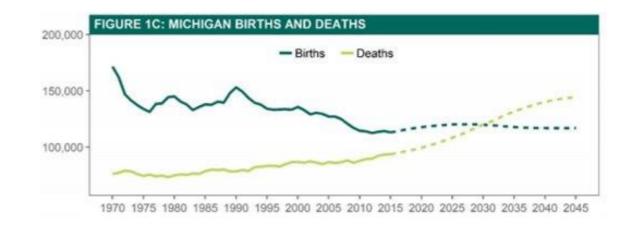


2 NOT ENOUGH WORKERS

Michigan's labor force participation has trailed the nation since Dec. 2001 – top five for largest decrease from 2005-18.



By 2030, deaths are expected to begin to outpace births.



Source: Bureau of Labor Market Information and Strategic Initiatives

2 NOT ENOUGH WORKERS

There is a supply-demand mismatch – over-producing workers for certain occupations, e.g. management, underproducing other high-demand careers, e.g. computer science.

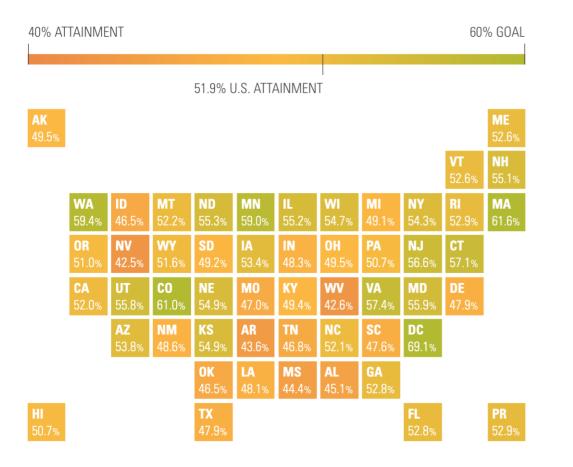
Source: McKinsey 2019

Only 21 counties are expected to experience labor force growth by 2028.



Source: Bureau of Labor Market Information and Strategic Initiatives

MORE GOOD JOBS REQUIRES MORE SKILLED WORKERS



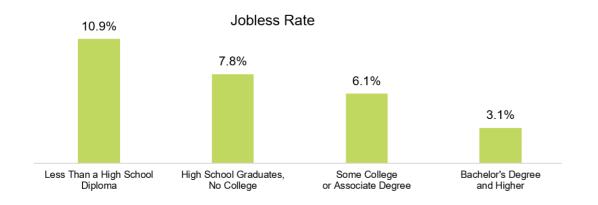
3

- Michigan trails in postsecondary credential attainment.
- Increasing educational attainment leads to increased income, more good jobs and a path out of poverty.
- Employers are chasing talent, so the best way to attract and retain good jobs in Michigan is by meeting our 60x30 goal.

MORE GOOD JOBS REQUIRES MORE SKILLED WORKERS

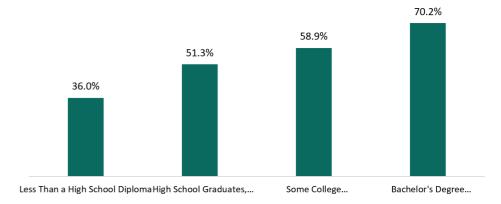
Jobless rates tend to be much higher for individuals without a high school diploma or those without additional education beyond a GED.

3



Source: Current Population Survey, 12-Month DEMECON September 2020-August 2021; U.S. Census Bureau Labor force participation rates are also lower for these groups.

Labor Force Participation Rate



Source: Current Population Survey, 12-Month DEMECON September 2020-August 2021; U.S. Census Bureau

WE CAN'T IGNORE SMALL BUSINESSES

 Michigan has never had a small business strategy nor dedicated programming to support small businesses.

4

 Michigan was below the national average for job growth for microbusinesses – mom and pop shops – and second stage businesses from January 2015 to January 2019.

GROWTH FOR SMALL BUSINESS REVENUE & JOBS

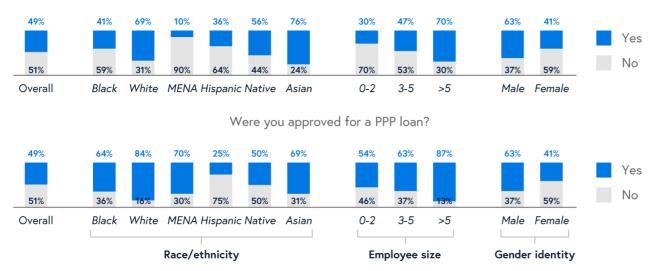
Business Type	2015-19 Employment growth		Observed job change needed to match			
	Ranking (%)	Observed job change	First nationally	Top 10 nationally	Top 5 nationally	First in Great Lakes
Microbusinesses (0-9)	28	13,854	62,002	40,361	44,989	21,916
			Idaho	Nevada	Oregon	Wisconsin
Second stage businesses (10-99)	31	62,587	212,247	128,069	150,683	96,955
			Idaho	Washington	Florida	Indiana

Source: Bureau of Labor Market Information and Strategic Initiatives

WE CAN'T IGNORE SMALL BUSINESSES

COVID-19 PAYCHECK PROTECTION LOANS

Have you applied for a PPP (Paycheck Protection Program) loan?



Source: NewEconomyinitiative.org/nei-microbusiness-briefing/

Federal support for microbusinesses disproportionately helped white, maleowned businesses.

- Michiganders deserve vibrant, amenityrich communities with quality housing and infrastructure (including high-speed internet).
- These communities can attract skilled workers and good jobs.

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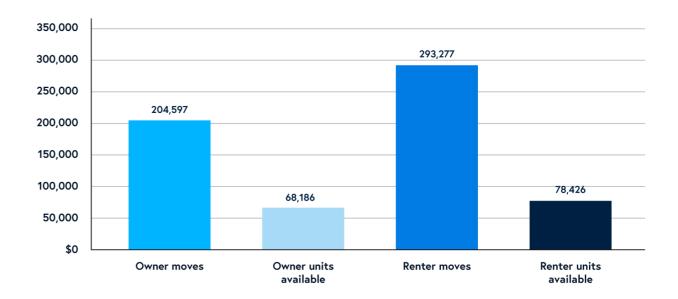
• Housing is a national problem, and Michigan faces an above average shortage for both renters and potential owners.



Michigan faces an acute housing shortage – worse than the national average for both owners and renters.

5

EXPECTED HOUSEHOLD MOVES VS. AVAILABLE STOCK BY TENURE, 2019

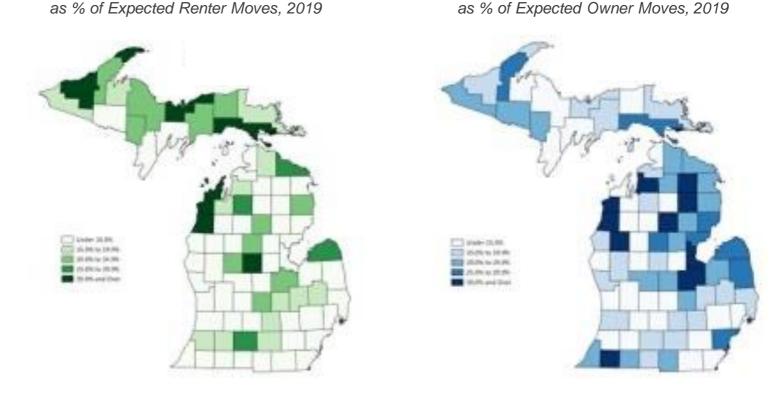


Source: MSHDA analysis of microdata in the US Bureau of the Census' 2015-2019 American Community Survey.

AVAILABLE RENTER UNITS

Housing shortages are most severe in SE Michigan and West Michigan.

5

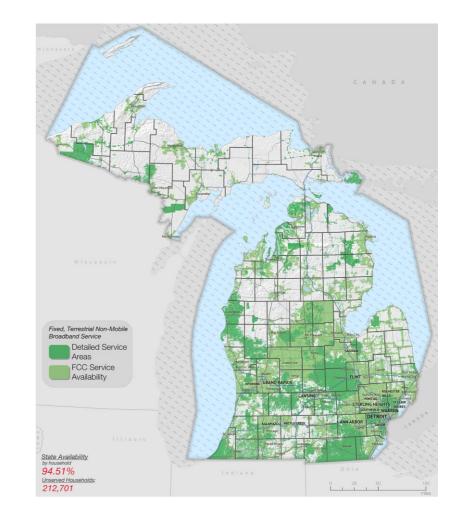


AVAILABLE OWNER UNITS

Source: MSHDA analysis of microdata, U.S. Bureau of the Census' 2015-19 American Community Survey

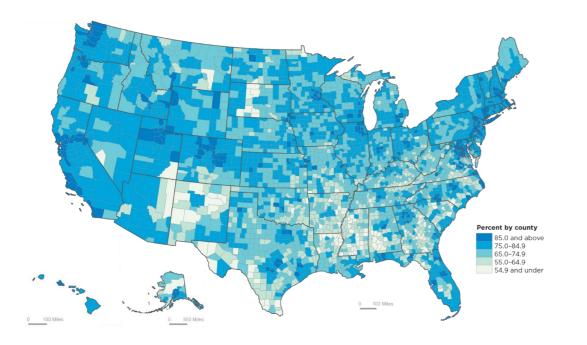
There are still large geographic portions without access to high-speed internet. Approximately 213,000 households do not have access.

5



HOUSEHOLDS WITH A BROADBAND INTERNET SUBSCRIPTION, 2014 - 18

5



Source: U.S. Census Bureau, 2014-18 American Community Survey, 5-year estimates

Michigan lags the nation in high-speed internet adoption – Michigan needs 17% more households to adopt to reach

its goal.

WHAT IS GOVERNOR WHITMER'S FRAMEWORK TO ADDRESS THESE CHALLENGES?





GROW THE MIDDLE CLASS



SUPPORT SMALL BUSINESSES



BUILD STRONG COMMUNITIES



GROW THE MIDDLE CLASS

Goals:

Invest in post-secondary education, from short-term skills development and job training to providing access to education at community colleges, as an equitable path to better incomes and better jobs, while addressing the major costs for working families, such as childcare, that prevent families from being able to make ends meet.

Build a Talented Workforce North Star Goal

• 60% of adults with a postsecondary credential by 2030

Grow and Strengthen the Middle-Class North Star Goals

- Lift **100,000 families** out of **working poverty** during the next five years (FY22-FY26)
- Provide access to low or no cost childcare for 150,000 more families by 2024.



GROW THE MIDDLE CLASS Futures for Frontliners and Michigan Reconnect

"

For me free tuition means free education, a free walk to your career. Free tuition is a big weight off my shoulders. I don't have childcare. After student loans, you have other debts.

Erica Mata Mother of three





GROW THE MIDDLE CLASS Futures for Frontliners and Michigan Reconnect

15,600+

Futures for Frontliners Winter/ Spring semester

7,500+

Futures for Frontliners Summer semester (2,500+ were first time participants)

11,000+

Futures for Frontliners Fall semester as of Sept. 9

5,000+

Michigan Reconnect Fall semester as of Sept. 9





Participating employers must agree to identify and recruit eligible employees, provide employer portions of each participating employee's child care costs and maintain communication with the facilitator hub regarding each employee's continued employment and eligibility. The Gratiot-Isabella RESD (GIRESD) Board of Education decided to join the Tri-Share pilot program to attract and retain quality workers. Now, more than ever, we are aware that childcare is a barrier to employment. We are grateful to have the opportunity to support, invest in and retain our talent through Tri-Share.

Martin Combs

Associate Superintendent for Special Services, GIRESD



"

Full-time day care for our son Bennett would have cost us more monthly than our mortgage – over \$700 a month. Thanks to the RESD and the Tri-Share program, we're only paying one-third the cost. This has made a huge difference financially for our family.

Holly Summerhill Mother of two





GROW THE MIDDLE CLASS

Key Initiative: The Poverty Task Force

- Gov. Whitmer created the Michigan Poverty Task Force (PTF) to bring together 14 state department directors – working collaboratively with philanthropy, academia, economic experts, community organizations and local leaders – to develop a comprehensive antipoverty agenda for Michigan.
- In February, PTF released its first set of 35 policy recommendations that are designed to drive down Michigan's 37% ALICE (asset limited, income constrained, employed) rate with sustainable strategies that center equity as a goal.

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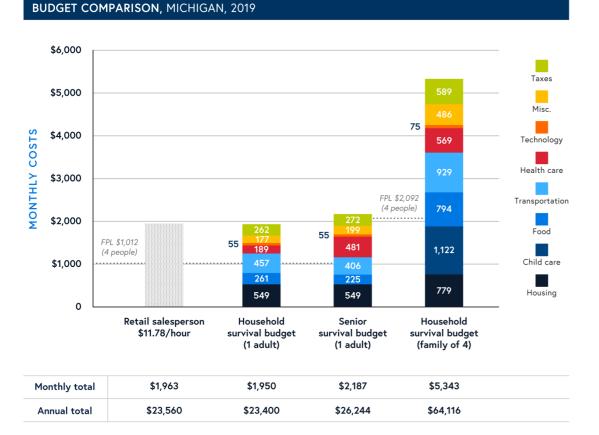
These recommendations are the first step toward restoring the state's safety net and bringing opportunity to struggling families. Creating conditions that give every Michigander access to economic opportunity and prosperity is one of the most sacred duties of state government.



KIM TRENT Deputy Director for Prosperity Labor & Economic Opportunity



GROW THE MIDDLE CLASS



Note: The FPL is a total; there is no breakdown of how that amount is allocated by budget category.

"

When ALICE households are forced to make difficult choices like skipping preventative health care, accredited child care, healthy food or car insurance, they threaten their health, safety and future - and they reduce Michigan's economic productivity and raise insurance premiums and taxes for everyone. To create a thriving economy that works for all Michiganders, we must focus on lifting families above the ALICE threshold. Without doing so, the costs are high for both ALICE families and the wider community.



MIKE LARSON President and CEO Michigan Association of United Ways



Near-term FY2022 objectives:

Build a Talented Workforce

- 75,000 enrolled in Reconnect and Futures for Frontliners.
- Alignment of all SOM talent programs towards 60x30 goal.

Grow and Strengthen the Middle-Class

- Deploy \$1.4B of childcare funds including investments that expand access to low or no cost care for 150,000 more families and provide economic relief for 8,000+ childcare providers.
- By September 30, 2022, implement all the poverty task force recommendations that require department or executive action only.
- Continue to put lifting families above ALICE at the center of LEO programs and services.



ARP PROPOSALS: **\$722M** to grow the middle class and educate workers

Draft Proposal	Description	Policy Goal(s)
Going PRO	Scale Going PRO to address skills gap for MI businesses, while providing credentials for workers.	Skills Gap; 60x30; Better Jobs & ALICE Rate
F4F/Reconnect Expansion	Expand the eligibility for both F4F and Reconnect and provide additional funding to meet demand.	60x30
Wraparound Supports for F4F/Reconnecters	Student success grants and support for benefits access to improve likelihood of degree completion.	60x30
COVID Class Connect Back	Scholarships to increase college affordability for low-income families for graduating classes impacted by the pandemic.	60x30
COVID Near Completers Fund	First-dollar scholarships for students who have completed nearly all of the necessary requirements to earn a degree.	60x30
Strengthening College to Industry Pipeline	Competitive grants to colleges to reform policies and practices to improve student success outcomes, including employer and partner-driven curriculum development. Investments in data systems improvements.	Skills Gap; 60x30



ARP PROPOSALS: \$722M to grow the middle class and educate workers

Draft Proposal	Description	Policy Goal(s)
Right Skills Now through State Apprenticeship Expansion	Provide funding to jump-start, reinforce, and enhance the performance of current Registered Apprenticeship expansion efforts, leading to more apprenticeships for underserved and underrepresented Michiganders.	Skills Gap; Better Jobs & ALICE Rate
Everybody In: Path to Reconnect for Individuals without HS Degree	Support enrollment in a state-approved adult education program to earn a high school diploma or equivalent, and concurrent enrollment at a community college or a state-approved training program.	Labor Force Participation; ALICE Rate; 60x30
Education & Employment (E ²) Program	Provide an opportunity for adults to earn a high school diploma or equivalent and gain work experience earning a living wage through subsidized employment.	Labor Force Participation; ALICE Rate; 60x30
Michigan Second Chances Program	Scale up successful local non-profit partnerships to provide transitional employment and vocational services that specialize in working with the reentry population.	Labor Force Participation; ALICE Rate; Reduced Recidivism
Michigan Nonprofit Relief & Activation Program	Financial relief and assistance to strengthen the non-profit ecosystem that provides support for families struggling to make ends meet.	ALICE Rate; Labor Force Participation



SUPPORT SMALL BUSINESS

Goals:

Transform economic development in the state by implementing the state's first comprehensive small business strategy that includes focusing on microbusinesses, while focusing traditional economic development towards creating good and promising jobs that make Michigan's economy more resilient and equitable.

Support Small Businesses North Star Goal

- Top ten state for small business job growth and revenue growth from 2022 to 2026
 - Focus on underserved communities
 - Top ten for both microbusinesses and second stage businesses

Create Good Jobs & Support Innovation North Star Goals

- Top ten state for household income growth during the next five years (FY22-FY26)
- **Top ten state** for growth in venture capital funding over the next five years (2022-2026)



SUPPORT SMALL BUSINESS Mainstreet Focused COVID Support Programs

"

Higher Grounds is proud to stand with Governor Whitmer and our small business community as we continue to build a local economy based in restoration and resilience.

Chris Treter

Co-founder of Higher Grounds Coffee





SUPPORT SMALL BUSINESS Mainstreet Focused COVID Support Programs

"

Small businesses, specifically micro-small businesses owned by women and POC, are the fabric of communities.

Ali Rose van Overbeke Founder of Genusee





Reforming Business Development Project Evaluation and The Michigan Business Development Program

 The Michigan Economic Development Corporation (MEDC) evolved its flagship business attraction and retention tool to include stronger definitions around pathway jobs, reinforce a commitment to invest in geographically-disadvantaged areas and reflect ongoing support for innovative industries across the state.

Many Michigan working families still do not earn enough to make ends meet, so the state's economic development reforms recognize a need to prioritize job quality and access, not just job counts. By targeting its tools on opportunity job sectors and tailoring to its distinctive regional economies, Michigan is investing smarter in job creation for middle-class prosperity and inclusive economic growth.



MAREK GOOTMAN Non-resident: Senior Fellow Brookings Institution



SUPPORT SMALL BUSINESS High-Impact Business Attraction Wins

- With demand for power semiconductors rapidly increasing, global semiconductor wafer manufacturer SK Siltron CSS chose Michigan over competing states to expand production of much-needed silicon carbide wafers considered the future of the industry.
- The company expansion near Bay City will generate a capital investment of \$302M and create 150 jobs with support from the Michigan Strategic Fund.

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SK Siltron's investment in Michigan is a clear example of how top attraction projects are finding opportunities to grow in the state, underscoring and strengthening Michigan's leadership position in electric vehicle R&D and manufacturing.

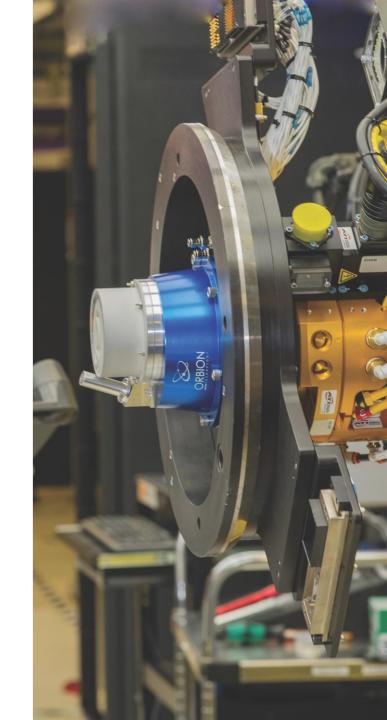


QUENTIN L. MESSER, JR. CEO of MEDC; President and Chair of the Michigan Strategic Fund



SUPPORT SMALL BUSINESS Supporting High-growth, High-tech Innovation

- In Houghton, Orbion Space Technology is doing what no other hightech aerospace company has done before: offering a rocket propulsion system at an affordable price for commercial satellite companies.
- To help the company reach new heights, Orbion turned to its local SmartZone at Michigan Technological University for access to business development support and the Tech Transfer Talent Network's Mentors-in-Residence program to identify opportunities and venture creation programs to build its foundation.
- Orbion has gone on to raise \$30M in combined Series A and Series B venture capital funding and was named Up-and-Coming Company of the Year by the Michigan Venture Capital Association. It also was recently awarded a U.S. Air Force contract to enhance the resiliency of U.S. systems in space.





SUPPORT SMALL BUSINESS

Key Initiative: Office of Future Mobility and Electrification

- Today, the auto industry and the transportation sector at large are undergoing a period of unprecedented change. Michigan's position as a global leader in mobility and electrification will be impacted by the level of collaboration within state government.
- Gov. Whitmer created OFME to serve as a dedicated resource to create and support these collaborations.

- In its first year, OFME has built dynamic publicprivate partnerships that support industry growth, and a safer, more equitable and environmentallysound transportation for all Michiganders.
- OFME has also designed responsive policy recommendations designed to ensure Michigan continues to lead the world in autonomous and electric vehicle regulatory environments.
- **First year wins:** launched the Detroit-Ann Arbor self-driving vehicle corridor, launched the nation's first smart parking lab and created new grant programs to help cities alleviate local mobility and electrification barriers.



Near-term FY2022 objectives:

Support Small Businesses

- Establish the small business SmartZone network.
- Deploy the first tranche SSBCI (\$176 million) and ARP programs.

Create Better Jobs and Support Innovation

- Support the creation of 7,000 good and promising jobs.
- Deploy federal resources to boost early-stage, preseed, seed risk capital along with support services to boost high tech, high growth entrepreneurship.





ARP PROPOSALS: **\$651M** to support small businesses and create better jobs

Draft Proposal	Description	Policy Goal(s)
Michigan Mainstreet Initiative	The program includes capital support for restaurants and place-based businesses, microenterprises and invests in creating small business smartzones/accelerators.	Small Business Survival and Growth; Better Jobs
Start-Up Resiliency Initiative	Capital infusion to entrepreneurship ecosystem including investments, grants and technical assistance, to bolster promising high-tech, high-growth start-ups.	Stronger Entrepreneurship Funnel Overall; VC Investment; Better Jobs
Retraining and Retooling Fund	Prepare Michigan's small manufacturers and workforce for opportunities in emerging industries, with a focus on providing support for underemployed and displaced workers.	Manufacturing Competitiveness; Better Jobs & ALICE Rate; 60x30
Michigan Electric Vehicle Friendliness Program	Speed up state-led charging infrastructure buildout and create visionary programs to accelerate EV adoption, as well as spur EV innovation at Michigan testing sites.	EV Friendliness Ranking; EV Adoption Rate; Better Jobs
Talent Attraction and Retention	Scale the STEM Forward program, which provides interns to STEM students and invest in capacity-building for talent attraction and retention.	STEM Talent Attracted and Retained; 60x30; Better Jobs



BUILD STRONG COMMUNITIES

Goals:

Create a strong foundation for communities to grow by making historic investments in broadband, housing, and other critical infrastructure.

Invest in Our Communities North Star Goals

- 100% access to high-speed internet and 95% adoption by households during the next five years

 while continually investing in higher quality access (FY22-FY26)
- 75,000 new or rehabilitated housing units in five years (FY22-FY26)



BUILD STRONG COMMUNITIES Investing In Affordable and Attainable Housing

1,959 units

Over \$30M used to finance 1,959 units of affordable housing using the Low-Income Housing Tax Credit (LIHTC)

4,391 homes

Over \$499M used to finance 4,391 single-family homes

\$51M

\$51M granted to 120 different local entities for homelessness prevention

1,099 rentals

\$107.8M used to finance 1,099 rental units.





BUILD STRONG COMMUNITIES Investing In Affordable and Attainable Housing

- Andy's Place in Jackson provides long-term care for individuals struggling with opioid and other substance abuse disorders.
- The recovery housing development consists of 50 low-income units with permanent supportive services for people recovering from addiction and their families. MSHDA allocated an annual tax credit amount of \$1.2M.





BUILD STRONG COMMUNITIES Investing In Affordable and Attainable Housing

- Communities First, a nonprofit organization, transformed Calvin Coolidge Elementary, which closed in 2011, into a new mixed-use building. MSHDA awarded \$1.1M in low-income housing tax credits.
- There are **45 affordable apartments and nine market-rate units**, along with 9,000 square feet of dedicated community space.





BUILD STRONG COMMUNITIES

Key Initiative: Michigan High-Speed Internet Office

- Gov. Whitmer signed an Executive Directive to expand high-speed internet access for people in Michigan.
- Its vision was simple to ensure that "every home and business in Michigan will have access to an affordable, reliable high-speed internet connection that meets their needs."
- High-speed internet becoming more of a necessity than ever before in citizen's educational, professional and personal lives played a key factor in the creation of MIHI, especially since the pandemic hit.

Michigan cannot achieve a prosperous, equitable economy without vibrant communities. Investments in core assets like housing and broadband internet are essential to making our state more attractive both to existing residents and the entrepreneurs and workforce of the future. On behalf of hundreds of community-based organizations, we stand ready to help achieve this MI New Economy vision.



LUKE FORREST

Executive Director Community Economic Development Association of Michigan (CEDAM)



Near-term FY2022 objectives:

- Plan to increase adoption of high speed internet in place, with programming designed and ready to deploy aiming to close the digital divide.
- Plan in place and funds committed to establish access to high speed internet of at least 25/3 Mbps service across the state.
- State housing plan finalized and launched.
- First 15,000 units built, with a focus on ALICE populations.





ARP PROPOSALS: **\$800M** to build strong communities

Draft Proposal	Description	Policy Goal(s)
Housing & Community Development Fund	Invest in the HCDF, a powerful tool that will foster innovation and creativity in both affordable and attainable housing creation.	New/Rehabbed Housing Units
Regional Resiliency Fund	Fund the creation of "Regional Economic Resiliency Plans" and regional projects and/or programs that support the implementation of these plans.	Increased Regional Alignment Around Policy Goals; Increased ROI for MI's ARP Investments Overall
Brownfield Bridge Fund	The Brownfield Bridge Fund awards will provide a benefit equivalent to a performance-based grants support redeveloping brownfield sites to create housing or infrastructure for industrial spec buildings.	New/Rehabbed Housing Units; New/Rehabbed Infrastructure at Sites for Business Development; Better Jobs
Community Revitalization & Placemaking Grants	Grants for the rehabilitation of vacant buildings, repurposing of space, or the creation of social-zones to build stronger and healthier neighborhoods and communities.	New/Rehabbed Housing Units; Increased Commercial, Residential Occupancy at Blighted/Underutilized Properties
Residential Clean Energy Improvements	Create healthier, cleaner, and more energy efficient homes by expanding the capital available for clean energy improvements through the low-income housing tax credit program, property improvement program and the neighborhood enhancement program.	Decreased Household Energy Costs; Decreased Carbon Footprint
Large & Strategic Site Development	Invest in making crucial infrastructure and other site improvements that will increase Michigan's inventory of sites 300 acres and larger.	New/Rehabbed Infrastructure at Sites for Business Development; Better Jobs



- Better jobs
 - More small businesses survive, grow revenue and better jobs.
 - More start-ups survive, commercialize technology, and get funded by angels and venture capital investors, leading to better jobs.
 - Increased amount of STEM workers.
 - Increased EV friendliness, leading to more EV jobs.
 - Stronger manufacturers providing better jobs.



- 60x30
 - More BAs, ADs, and industry recognized credentials.
- Increased labor force participation
- Lifting families above ALICE
- Decrease in labor supply-demand mismatch





- Increased ARP ROI
 - Greater alignment on ARP investments with and among local governments.
- More housing and reduced costs
 - New and rehabbed housing units.
 - Reduced residential energy costs.
- Improved infrastructure
 - Infrastructure improvements at sites for business development.
- Increased commercial and residential occupancy in downtown spaces

SUMMARY OF VISION



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