According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0572-0032. The time required to complete this information collection is estimated to average 15 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. UNITED STATES DEPARTMENT OF AGRICULTURE

RURAL UTILITIES SERVICE

BORROWER DESIGNATION WI0063

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

PERIOD ENDED December, 2016 (Prepared with Audited Data)

BORROWER NAME

INSTRUCTIONS - See help in the online application.

Bayfield Electric Cooperative

This information is analyzed and used to determine the submitter's financial situation and feasibility for loans and guarantees. You are required by contract and applicable egulations to provide the information. The information provided is subject to the Freedom of Information Act (5 U.S.C. 552)

CERTIFICATION

We recognize that statements contained herein concern a matter within the jurisdiction of an agency of the United States and the making of a false, fictitious or fraudulent statement may render the maker subject to prosecution under Title 18, United States Code Section 1001.

> We hereby certify that the entries in this report are in accordance with the accounts and other records of the system and reflect the status of the system to the best of our knowledge and belief.

ALL INSURANCE REQUIRED BY PART 1788 OF 7 CFR CHAPTER XVII, RUS, WAS IN FORCE DURING THE REPORTING PERIOD AND RENEWALS HAVE BEEN OBTAINED FOR ALL POLICIES DURING THE PERIOD COVERED BY THIS REPORT PURSUANT TO PART 1718 OF 7 CFR CHAPTER XVII

(check one of the following)

All of the obligations under the RUS loan documents There has been a default in the fulfillment of the obligations have been fulfilled in all material respects. under the RUS loan documents. Said default(s) is/are specifically described in Part D of this report. Diane Berweger 3/31/2017

DATE

PART A. STATEMENT OF OPERATIONS

		YEAR-TO-DATE		
ITEM	LAST YEAR	THIS YEAR	BUDGET	THIS MONTH
Operating Revenue and Patronage Capital	(a) 13,110,839	(b) 13,642,240	(c) 13,966,205	(d) 1,801,543
Operating Revenue and Fattonage Capital Power Production Expense	13,110,839	13,642,240	13,966,205	1,801,543
Cost of Purchased Power	6,204,088			645,059
Cost of Furchased Fower Transmission Expense		6,164,877	6,331,313	045,039
5. Regional Market Expense	0	0	0	0
Regional Market Expense Distribution Expense - Operation	882,577	894,425		
Distribution Expense - Operation Distribution Expense - Maintenance		·	919,067	56,498
Customer Accounts Expense	1,565,543 355,012	1,971,342 287,435	964,568 273,059	24,888 (14,186)
Customer Accounts Expense Customer Service and Informational Expense	290,162	272,268	170,763	
Customer Service and informational Expense Sales Expense	16,765	9,791	3,439	12,813
Sales Expense Administrative and General Expense	1,217,945	1,066,666	796,825	55,287
12. Total Operation & Maintenance Expense (2 thru 11)	10,532,092	10,666,804	9,459,034	
13. Depreciation and Amortization Expense	1,439,768	1,523,203	2,972,586	780,569
Depreciation and Amortization Expense Tax Expense - Property & Gross Receipts	206,062	211,886	2,372,388	125,536
15. Tax Expense - Other	206,062		204,470	21,185
16. Interest on Long-Term Debt	880,385	970,391	897,600	167, 603
17. Interest Charged to Construction - Credit	(69,970)	(58,180)	(25,200)	167,693 (5,450)
18. Interest Expense - Other	26,955			
19. Other Deductions	26,953	6,815 0	1,710	3,230
20. Total Cost of Electric Service (12 thru 19)	13,015,562	13,320,919		1,092,763
21. Patronage Capital & Operating Margins (1 minus 20)	95,277	321,321	13,510,200 456,005	
22. Non Operating Margins - Interest	66,478	44,840	43,839	708,780
23. Allowance for Funds Used During Construction	00,478	·	·	10,482
24. Income (Loss) from Equity Investments	0	0	0	
25. Non Operating Margins - Other	168,548	8,869	94,106	0 55
26. Generation and Transmission Capital Credits		244,482		
27. Other Capital Credits and Patronage Dividends	292,229	111,383	264,455	70,608 57,967
	110,409	111,383	65,701	57,967
28. Extraordinary Items	F20 041	-	-	
29. Patronage Capital or Margins (21 thru 28)	732,941	730,895	924,106	847,892

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

INSTRUCTIONS - See help in the online application.

BORROWER DESIGNATION

WI0063

PERIOD ENDED

December, 2016

	PART I	B. DATA ON TRANSMISS	ION	AND DISTRIBUTION PLANT		
		TO-DATE			YEAR-TO	
ITEM	LAST YEAR (a)	THIS YEAR (b)		ITEM	LAST YEAR (a)	THIS YEAR (b)
1. New Services Connected	87	61	5.	Miles Transmission	0.00	0.00
2. Services Retired	18	53	6.	Miles Distribution – Overhead	1,261.09	1,236.47
3. Total Services in Place	9,462	9,474	7.	Miles Distribution - Underground	687.55	717.95
4. Idle Services (Exclude Seasonals)	505	514	8.	Total Miles Energized (5 + 6 + 7)	1,948.64	1,954.42
	•	PART C. BAL	AN(CE SHEET	•	
ASSI	ETS AND OTHER DEBIT	S		LIABILITIES A	ND OTHER CREDITS	
Total Utility Plant in Service	vice	53,215,553	30	. Memberships		40,565
2. Construction Work in Pro	ogress	968,736	31	. Patronage Capital		10,822,649
3. Total Utility Plant (1	+ 2)	54,184,289	32	. Operating Margins - Prior Years		0
4. Accum. Provision for De	preciation and Amort.	22,943,893	33	. Operating Margins - Current Yea	r	703,047
5. Net Utility Plant (3 - 4	1)	31,240,396	34	. Non-Operating Margins		27,848
6. Non-Utility Property (Ne	et)	1,500	35	. Other Margins and Equities		1,008,420
7. Investments in Subsidiary	y Companies	0	36	. Total Margins & Equities (30	thru 35)	12,602,529
8. Invest. in Assoc. Org P	atronage Capital	4,652,989	37	. Long-Term Debt - RUS (Net)		0
9. Invest. in Assoc. Org C	Other - General Funds	0	38	. Long-Term Debt - FFB - RUS G	uaranteed	7,973,663
10. Invest. in Assoc. Org C	Other - Nongeneral Funds	561,530	39	. Long-Term Debt - Other - RUS (Guaranteed	0
11. Investments in Economic	Development Projects	194,469	40	. Long-Term Debt Other (Net)		16,437,382
12. Other Investments		318,465	41	. Long-Term Debt - RUS - Econ. I	Devel. (Net)	0
13. Special Funds		0	42	. Payments – Unapplied		0
Total Other Property (6 thru 13)	& Investments	5,728,953	43	Total Long-Term Debt (37 thru 41 - 42)		24,411,045
15. Cash - General Funds		843,342	44	. Obligations Under Capital Leases	s - Noncurrent	0
16. Cash - Construction Fund	ds - Trustee	15	45	Accumulated Operating Provision	ns	337,500
17. Special Deposits		0	46	. Total Other Noncurrent Lial	bilities (44 + 45)	337,500
18. Temporary Investments		232,688	47	. Notes Payable		925,000
19. Notes Receivable (Net)		0	48	. Accounts Payable		930,245
20. Accounts Receivable - Sa	ales of Energy (Net)	1,486,337	40	C		85,066
21. Accounts Receivable - O	ther (Net)	1,023,760	49	. Consumers Deposits		037000
22. Renewable Energy Credi	ts	0	50	. Current Maturities Long-Term D	ebt	1,485,000
23. Materials and Supplies -	Electric & Other	748,810	51	Current Maturities Long-Term D - Economic Development	ebt	0
24. Prepayments		114,448	52		S	0
25. Other Current and Accru	ed Assets	0	1			519,052
26. Total Current and Ac (15 thru 25)	ecrued Assets	4,449,400	54	Total Current & Accrued Lia (47 thru 53)	bilities	3,944,363
27. Regulatory Assets		0	55	· · · · · · · · · · · · · · · · · · ·		0
28. Other Deferred Debits		343,688	+	- v		467,000
29. Total Assets and Other (5+14+26 thru 28)	er Debits	41,762,437		Total Liabilities and Other C	redits	41,762,437

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION	BORROWER DESIGNATION WI0063
INSTRUCTIONS - See help in the online application.	PERIOD ENDED December, 2016

PART D. NOTES TO FINANCIAL STATEMENTS

The 2016 effect of the margin stabilization plan was to defer revenues of \$467,000.00 in December 2016 to 2017 which was amortized to January 2017 revenues/margins.

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION	BORROWER DESIGNATION WI0063
INSTRUCTIONS - See help in the online application.	PERIOD ENDED December, 2016
PART D. CERTIFICATIO	N LOAN DEFAULT NOTES

BORROWER DESIGNATION

WI0063

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

PERIOD ENDED

December, 2016

INSTRUCTIONS - See help in the online application. PART E. CHANGES IN UTILITY PLANT BALANCE ADJUSTMENTS AND BALANCE PLANT ITEM BEGINNING OF YEAR ADDITIONS RETIREMENTS TRANSFERS END OF YEAR (a) **(b)** (c) (*d*) (e) 0 Distribution Plant 315,026 42,035,929 39,934,106 2,416,849 General Plant 3,872,593 532,095 3,912,671 492,017 Ω Headquarters Plant 5,282,739 0 5,283,609 870 Ω Intangibles 155 0 0 0 155 Transmission Plant 1,696,843 284,725 1,044 1,980,524 Regional Transmission and Market 0 0 0 0 Operation Plant All Other Utility Plant 35,627 32,958 0 2,669 Total Utility Plant in Service (1 thru 7) 50,822,063 841,045 0 53,215,557 3,234,539 Construction Work in Progress 1,441,095 (472,360)968,735 Total Utility Plant (8 + 9) 52,263,158 2,762,179 841,045 54,184,292 0 PART F. MATERIALS AND SUPPLIES BALANCE BALANCE ADJUSTMENT ITEM BEGINNING OF YEAR **PURCHASED** SALVAGED USED (NET) SOLD END OF YEAR **(b)** (*d*) 43,209 Electric 301,859 1,386,086 0 940,515 41,829 748,810 Other Ω PART G. SERVICE INTERRUPTIONS AVERAGE MINUTES PER CONSUMER BY CAUSE ITEM POWER SUPPLIER MAJOR EVENT **PLANNED** ALL OTHER TOTAL (a) **(b)** (c) (d) 29.103 110.312 19.288 1,655.941 1,814.644 Present Year Five-Year Average 38.770 465.600 752.500 238.270 9.860 PART H. EMPLOYEE-HOUR AND PAYROLL STATISTICS 1,339,668 Number of Full Time Employees Payroll - Expensed Employee - Hours Worked - Regular Time 48,073 Payroll - Capitalized 307,175 Employee - Hours Worked - Overtime Payroll - Other 245,655 3,670 6. PART I. PATRONAGE CAPITAL THIS YEAR **CUMULATIVE** ITEM DESCRIPTION (b) (a) 1. Capital Credits - Distributions General Retirements 289,279 3,716,742 Special Retirements 21,375 498,433 Total Retirements (a + b)310,654 4,215,175 2. Capital Credits - Received Cash Received From Retirement of Patronage Capital by 72,345 Suppliers of Electric Power Cash Received From Retirement of Patronage Capital by 23,883 Lenders for Credit Extended to the Electric System Total Cash Received (a + b)96,228 PART J. DUE FROM CONSUMERS FOR ELECTRIC SERVICE 2. Amount Written Off During Year Amount Due Over 60 Days 44,795 17,841 ENERGY EFFICIENCY AND CONSERVATION LOAN PROGRAM Anticipated Loan Delinquency % Anticipated Loan Default % Actual Loan Delinquency % Actual Loan Default %

Total Loan Default Dollars YTD

Total Loan Delinquency Dollars YTD

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

BORROWER DESIGNATION

WI0063

7.27

INSTRUCTIONS - See help in the online application

Total

PERIOD ENDED

December, 2016

6,164,877

	PART K. kWh PURCHASED AND TOTAL COST								
No	ITEM	SUPPLIER CODE	RENEWABLE ENERGY PROGRAM NAME	RENEWABLE FUEL TYPE	kWh PURCHASED	TOTAL COST	AVERAGE COST (Cents/kWh)	INCLUDED IN TOTAL COST - FUEL COST ADJUSTMENT	
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)
	Dairyland Power Cooperative (WI0064)	4716			84,854,947	6,164,877	7.27		

84,854,947

_				
	UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION		BORROWER DESIGNATION WI0063	
]	INSTRUCTIONS - See help in the online application		PERIOD ENDED December, 2016	
I		PART K. kWh PURCHA	SED AND TOTAL COST	
	No		Comments	
Г	1			

	UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION		BORROWER DESIGNATION WI0063	
INSTRUCTIONS - See help in the online application.			PERIOD ENDED December, 2016	
PART L. LONG		Γ L. LONG	-TERM LEASES	
No	NAME OF LESSOR (a)		TYPE OF PROPERTY (b)	RENTAL THIS YEAR (c)
	TOTAL			

	TMENT OF AGRICULTURE ITIES SERVICE	BORROWER DESIGNATION WI0063	
	PERATING REPORT DISTRIBUTION	PERIOD ENDED December, 2016	
INSTRUCTIONS - See help in the online app	lication.		
	PART M. ANNUAL MEETIN	G AND BOARD DATA	
1. Date of Last Annual Meeting	2. Total Number of Members	3. Number of Members Present at Meeting	4. Was Quorum Present?
6/13/2016	8,113	117	Y
5. Number of Members Voting by Proxy or Mail	6. Total Number of Board Members	7. Total Amount of Fees and Expenses for Board Members	8. Does Manager Have Written Contract?
0	9	\$ 123,784	N

RUS Financial and Operating Report Electric Distribution

Revision Date 2014

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

BORROWER DESIGNATION

889,588

343,874

1,233,462

WI0063

INSTRUCTIONS - See help in the online application.

TOTAL

PERIOD ENDED

			December, 2016			
	PART N. 1	LONG-TERM DEBT AND	DEBT SERVICE REQUIR			
No	ITEM	BALANCE END OF YEAR (a)	INTEREST (Billed This Year) (b)	PRINCIPAL (Billed This Year) (c)	TOTAL (Billed This Year) (d)	
1	Rural Utilities Service (Excludes RUS - Economic Development Loans)	0	148,954	185,039	333,993	
2	National Rural Utilities Cooperative Finance Corporation	16,437,382	584,726	72,120	656,846	
3	CoBank, ACB					
4	Federal Financing Bank	7,973,663	155,908	86,715	242,623	
5	RUS - Economic Development Loans					
6	Payments Unapplied					
7	Principal Payments Received from Ultimate Recipients of IRP Loans					
	Principal Payments Received from Ultimate Recipients of REDL Loans					
	Principal Payments Received from Ultimate Recipients of EE Loans					

24,411,045

UNITED STATES DEPARTMENT OF AGRICULTURE

RURAL UTILITIES SERVICE

BORROWER DESIGNATION

WI0063

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

INSTRUCTIONS - See help in the online application.

PERIOD ENDED

December, 2016

PART O. POWER REQUIREMENTS DATABASE - ANNUAL SUMMARY AVERAGE NO. TOTAL CONSUMER SALES & CONSUMERS SERVED CLASSIFICATION **DECEMBER** YEAR TO DATE REVENUE DATA (a) **(b)** (c) 1. Residential Sales (excluding No. Consumers Served 4,926 4,927 seasonal) b. kWh Sold 53,190,356 Revenue 8,278,181 2. Residential Sales - Seasonal No. Consumers Served 3,957 3,946 a. b. kWh Sold 14,617,364 Revenue 3,358,867 3. Irrigation Sales No. Consumers Served kWh Sold h. Revenue 4. Comm. and Ind. 1000 KVA or Less a. No. Consumers Served 68 67 kWh Sold 9,389,860 c. Revenue 996,859 5. Comm. and Ind. Over 1000 KVA No. Consumers Served a. kWh Sold Revenue 6. Public Street & Highway Lighting No. Consumers Served a. b. kWh Sold Revenue 7. Other Sales to Public Authorities a. No. Consumers Served kWh Sold Revenue 8. Sales for Resale - RUS Borrowers No. Consumers Served a. kWh Sold Revenue

11.	Total kWh Sold (lines 1b thru 9b)	77,197,580
12.	Total Revenue Received From Sales of Electric Energy (<i>lines 1c thru 9c</i>)	12,633,907
13.	Transmission Revenue	0
14.	Other Electric Revenue	1,008,333

8,951

No. Consumers Served

kWh Sold Revenue

a.

14.	Other Electric Revenue	1,008,333
15.	kWh - Own Use	265,054
1.0	T . 11 W/I D . 1 . 1	

16. Total kWh Purchased	84,854,947
17. Total kWh Generated	

17.	Total R Wil Generated	
18.	Cost of Purchases and Generation	6,164,877
19.	Interchange - kWh - Net	
20.	Peak - Sum All kW Input (Metered)	10.054

Non-coincident___ Coincident_X

Total No. of Consumers (lines 1a thru 9a)

Total kWh Sold (lines 1b thru 9b)

9. Sales for Resale - Other

10.

18,074

8,940

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

BORROWER DESIGNATION

WI0063

PERIOD ENDED December, 2016

INSTRUCTIONS - See help in the online application.

PART P. ENERGY EFFICIENCY PROGRAMS							
		ADDED THIS YE	AR		TOTAL TO DATE		
CLASSIFICATION	No. of Consumers (a)	Amount Invested (b)	Estimated MMBTU Savings (c)	No. of Consumers (d)	Amount Invested (e)	Estimated MMBTU Savings (f)	
Residential Sales (excluding seasonal)	99	27,075	810	508	147,162	2,537	
2. Residential Sales - Seasonal	6	4,494	166	66	20,193	264	
3. Irrigation Sales							
4. Comm. and Ind. 1000 KVA or Less	6	3,419	384	29	77,852	3,925	
5. Comm. and Ind. Over 1000 KVA							
6. Public Street and Highway Lighting							
7. Other Sales to Public Authorities							
8. Sales for Resale – RUS Borrowers							
9. Sales for Resale – Other							
10. Total	111	34,988	1,360	603	245,207	6,726	

RUS Financial and Operating Report Electric Distribution

Revision Date 2014

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER	DESIGNATION
	WI0063

PERIOD ENDED

December, 2016

No	DESCRIPTION	NVESTMENTS (See Instruc INCLUDED	EXCLUDED	INCOME OR LOSS	RURAL
110	(a)	(\$) (b)	(\$) (c)	(\$) (d)	DEVELOPMENT (e)
1	Non-Utility Property (NET)	(b)	(C)	(u)	(6)
_	Iron River Development	1,500			
	Totals	1,500			
2		-,			
	NISC-Membership	25			
	Iron River Development Group-Common Stock	100			
	Cooperative Services	5,800			
	Rural Electric Supply Cooperative-Common Stock	500			
	Federated Insurance	125,667			
	Cooperative Energy Services - Common Stock	100			
	Cooperative Energy Services - Membership	10			
	NRUCFC-Membership		1,000		
	CRC	2,500	ĺ		
	NRECA-Membership	10			
	NRTC-Patronage Capital	354,109			
	Resco-Patronage Capital	115,762			
	NISC-Patronage Capital	58,676			
	Midland Services-Patronage Capital	1,547			
	Norvado	36,690			
	Iron River Cooperative-Patronage Capital	2,944			
	NRUCFC-Patronage Capital	0	187,190		
	NRUCFC-Subordinate Certificate	0	346,819		
	Dairyland Power Cooperative-Patronage Captial	3,886,072	ĺ		
	Wisconsin Rural Enterprise Fund	79,000			
	Cooperative Response Center	10,000			
	Totals	4,679,512	535,009		
3	Investments in Economic Development Projects				
	DRUMMOND SANITARY DISTRICT	61,135			X
	Willow Manor Assisted Living	133,334			
	Totals	194,469			
4	Other Investments				
	Industrial Park	292,612			X
	Garden Center Lot	25,853			
	ERC Loans				
	Totals	318,465			
5	Special Funds				
	Deferred Comp	0			
	Totals	0			
6	Cash - General				
	Working Funds	1,275			
	Checking	375,063			
	Checking - (Restricted funds)	467,000			
	Totals	843,338			
8	Temporary Investments				
	Dairyland Power Cooperative	443			
	RESTRICTED FUNDS RUS COC	232,245			
	Totals	232,688			
9	Accounts and Notes Receivable - NET				
	Notes Receivable	0			
_	Customer Accounts Receivable-Net	1,023,760			

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATION WI0063	
PERIOD ENDED	

December, 2016

PART Q. SECTION I. INVESTMENTS (See Instructions for definitions of Income or Loss)							
	Totals	1,023,760					
11	TOTAL INVESTMENTS (1 thru 10)	7,293,732	535,009				

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATION	N
	WI0063

PERIOD ENDED

December, 2016

	PART Q. SECTION II. LOAN GUARANTEES								
No	ORGANIZATION (a)	MATURITY DATE (b)	ORIGINAL AMOUNT (\$) (c)	LOAN BALANCE (\$) (d)	RURAL DEVELOPMENT (e)				
	TOTAL	(3)	(3)		(3)				
	TOTAL (Included Loan Guarantees Only)								

TOTAL

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATION WI0063

PERIOD ENDED

December, 2016

	SECTION III. RATIO										
RATION (Total C) of t	13.46 %										
		SECTION	IV. LOANS								
No	ORGANIZATION (a)	RURAL DEVELOPMENT (e)									

BAYFIELD ELECTRIC COOPERATIVE

Independent Auditor's Reports and Financial Statements December 31, 2016 and 2015



Contents

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Bayfield Electric Cooperative Iron River, Wisconsin

We have audited the accompanying financial statements of Bayfield Electric Cooperative (a Wisconsin corporation) which comprise the balance sheet as of December 31, 2016, and the related statements of margins and patronage capital, comprehensive income and cash flows for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Governmental Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Bayfield Electric Cooperative as of December 31, 2016, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally

accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated April 10, 2017, on our consideration of Bayfield Electric Cooperative's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Cooperative's internal control over financial reporting and compliance.

Prior Year Audited by Other Auditors

The 2015 financial statements were audited by other auditors and their report thereon, dated March 14, 2016, expressed an unmodified opinion.

Madison, Wisconsin April 10, 2017

BKDLLIP

BALANCE SHEETS December 31, 2016 and 2015

		2016		2015
<u>ASSETS</u>				
CURDENIE AGGEEG				
CURRENT ASSETS	Ф	01.200	ф	1.000.004
Cash and cash equivalents	\$	91,288	\$	1,026,964
Temporary investments - restricted		467,000		425,000
Accounts receivable:				
Customers		4 40 5 60=		
Less allowance of \$59,966 and \$74,955, respectively		1,486,337		1,164,323
Other		911,205		10,865
Notes receivable		43,877		48,765
Materials and supplies at average cost		748,810		301,859
Prepayments		114,448		106,221
Other	_	75,820	_	73,596
	_	3,938,785	_	3,157,593
OTHER NONCURRENT ASSETS				
Investments in associated organizations		5,214,520		4,974,455
Other investments		867,831		871,577
Deferred debits	_	500,907	_	560,707
		6,583,258	_	6,406,739
PROPERTY, PLANT AND EQUIPMENT				
Electric plant in service		53,215,553		50,822,059
Less accumulated depreciation	_	22,943,894	_	22,092,619
		30,271,659		28,729,440
Construction work in progress	_	968,735	_	1,441,096
		31,240,394	_	30,170,536
		=		
TOTAL ASSETS	\$_	41,762,437	\$	39,734,868

BALANCE SHEETS December 31, 2016 and 2015

		2016		2015	
LIABILITIES AND MEMBERS' EQUITY					
CURRENT LIABILITIES					
Current portion of long-term debt	\$	1,485,000	\$	1,892,000	
Accounts payable:					
Affiliates		645,059		600,135	
Other		285,186		93,682	
Line of credit		925,000		300,000	
Consumer deposits		85,066		86,053	
Other current and accrued liabilities	_	519,052		460,794	
	_	3,944,363	-	3,432,664	
LONG-TERM DEBT, LESS CURRENT PORTION	_	24,411,045	-	23,457,313	
OTHER NONCURRENT LIABILITIES AND DEFERRED CREDITS					
Other postretirement benefits		337,500		1,551,700	
Deferred credits		467,000		425,000	
	_	804,500	-	1,976,700	
MEMBERS' EQUITY					
Memberships		40,565		40,480	
Patronage capital		11,553,544		11,087,291	
Accumulated other comprehensive income		968,900		(299,100)	
Other		39,520		39,520	
	_	12,602,529	-	10,868,191	
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$_	41,762,437	\$	39,734,868	

STATEMENTS OF MARGINS AND PATRONAGE CAPITAL Years ended December 31, 2016 and 2015

OPERATING REVENUES	2016 \$ 13,642,241	2015 \$ 13,110,839
OPERATING EXPENSES		
Cost of purchased power	6,164,877	6,204,088
Distribution expense - operations	894,423	882,577
Distribution expense - maintenance	1,971,343	1,565,544
Consumer accounts	287,435	355,012
Customer service and information	282,060	306,927
Administrative and general	1,066,666	1,217,944
Depreciation	1,523,204	1,439,769
General taxes	211,885	206,061
Interest	6,815	26,955
	12,408,708	12,204,877
OPERATING MARGINS	1,233,533	905,962
FIXED CHARGES		
Interest on long-term debt	(970,391)	(880,385)
Interest charged to construction	58,180	69,970
more than the constitution	(912,211)	(810,415)
MARGINS AFTER FIXED CHARGES	321,322	95,547
GENERATING AND TRANSMISSION AND OTHER CAPITAL		
CREDITS	355,865	402,638
NET OPERATING MARGINS	677,187	498,185
NONOPERATING MARGINS		
Interest income	44,840	66,478
Other nonoperating income - net	8,868	168,278
outer nonoperating meome net	53,708	234,756
NET MARGINS	730,895	732,941
PATRONAGE CAPITAL - BEGINNING OF YEAR	11,087,291	10,757,486
Capital credits retired and adjustments	(264,642)	(403,136)
PATRONAGE CAPITAL - END OF YEAR	\$ <u>11,553,544</u>	\$ <u>11,087,291</u>

STATEMENTS OF COMPREHENSIVE INCOME Years ended December 31, 2016 and 2015

	2016		2015	
NET MARGINS	\$	730,895	\$	732,941
Other comprehensive income (loss):				
Defined benefit plans:				
Net actuarial loss		111,700		107,700
Amortization of actuarial loss		(24,200)		(5,400)
Prior service cost		(1,381,100)		-
Amortization of prior service cost		25,600		<u> </u>
Other comprehensive income (loss)	_	(1,268,000)		102,300
COMPREHENSIVE INCOME (LOSS)	\$_	(537,105)	\$	835,241

STATEMENTS OF CASH FLOWS Years ended December 31, 2016 and 2015

		2016		2015
OPERATING ACTIVITIES				
Net margins	\$	730,895	\$	732,941
Adjustments to reconcile net margins	T	,,,,,,	_	,,,
to net cash provided by operating activities:				
Depreciation		1,789,608		1,667,420
Realized gain on sale of property		-		(161,595)
Interest during construction		(58,180)		(69,970)
Margin stabilization		42,000		(475,000)
Changes in assets and liabilities:				
(Increase) Decrease in:				
Receivables		(1,222,354)		168,648
Materials and supplies		(446,951)		(178,612)
Deferred debits		59,800		83,701
Temporary Investments - restricted		(42,000)		475,000
Prepayments		(10,451)		28,038
Increase (Decrease) in:				
Accounts payable		236,428		(788,723)
Deferred retirement benefits		53,800		73,700
Consumer deposits		(987)		(802)
Other	_	58,258	_	46,068
Net cash provided by operating activities	_	1,189,866		1,600,814
INVESTING ACTIVITIES				
Capital expenditures		(2,671,040)		(5,130,914)
Purchase of other investments		(419,531)		(435,047)
Proceeds from sale of other investments		125,877		123,622
Collections of notes receivable		62,223		60,732
Cost of removing plant, net of salvage		(130,246)		122,636
Net cash used in investing activities	_	(3,032,717)	_	(5,258,971)
FINANCING ACTIVITIES				
Proceeds from long-term borrowing		7,546,100		6,621,000
Repayment of long-term debt		(6,973,508)		(935,265)
Prepayment of long-term debt		(25,860)		-
Proceeds from line of credit		625,000		-
Repayment of line of credit		-		(950,000)
Patronage capital retired		(264,642)		(403,136)
Memberships, net		85		210
Net cash provided by financing activities	_	907,175		4,332,809
Net Increase (Decrease) in Cash and Cash Equivalents		(935,676)		674,652
Cash and Cash Equivalents at Beginning of Year	_	1,026,964	_	352,312
Cash and Cash Equivalents at End of Year	\$	91,288	\$_	1,026,964

See Notes to Financial Statements

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

Bayfield Electric Cooperative (herein referred to as "the Cooperative") is a distributer of electric power in a service area located primarily in northern Wisconsin.

The accounting policies of the Cooperative conform to accounting principles generally accepted in the United States of America. Management uses estimates and assumptions in preparing its financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Management has evaluated subsequent events through April 10, 2017, the date the financial statements were available for issue. The accounting records of the Cooperative are maintained in accordance with the Uniform System of Accounts prescribed by the Rural Development Utilities Program (RDUP). The Cooperative is governed by a nine person Board of Directors. Rates for service are established by the Board of Directors.

Cash Equivalents

All highly liquid investments with a maturity of three months or less at the time of purchase are considered cash equivalents.

Accounts Receivable

Accounts receivable are reported net of an allowance for doubtful accounts. The allowance is based on management's estimate of the amount of receivables that will actually be collected.

Investments

Nonmarketable equity investments over which the Cooperative has significant influence are reflected on the equity method. Other nonmarketable equity investments are stated at cost.

Property, Plant and Equipment

Property, plant and equipment is capitalized at original cost including the capitalized cost of salaries and wages, materials, certain payroll taxes, employee benefits and interest incurred during the construction period.

The Cooperative provides for depreciation for financial reporting purposes on the straightline method by the application of rates based on the estimated service lives of the various classes of depreciable property. These estimates are subject to change in the near term.

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Property, Plant and Equipment (Continued)

The estimated useful lives for each major depreciable classification of property and equipment are as follows:

Distribution plant	33 years
Transmission plant	33 years
General plant	5-50 years
Other plant and equipment	33 years

Renewals and betterments of units of electric plant are charged to plant in service. When electric plant is retired, its cost is removed from the asset account and charged against accumulated depreciation less any salvage realized. Repairs and renewals of minor items of electric plant are included in expense.

While the Cooperative has determined it does not have a material legal obligation associated with long lived asset retirements, it has included in its depreciation rates estimated net removal costs associated with plant assets in which estimated cost of removal exceeds gross salvage. These costs are included in the determination of depreciation expense, which results in greater periodic depreciation expense and the recognition in accumulated depreciation of future removal costs for existing assets. In order to allocate these costs to customers over the life of the related assets, these depreciation costs have been included in the determination of the rates charged the Cooperative's patrons. The Cooperative has estimated the regulatory liability associated with the accumulated removal cost included in the accumulated depreciation classification at December 31, 2016 and 2015 to be \$1,025,000 and \$841,000, respectively.

Long-Lived Assets

The Cooperative would provide for impairment losses on long-lived assets when no longer cost of service regulated, indicators of impairment are present and the undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amount. Based on current conditions, management does not believe any of its long-lived assets are impaired.

Income Taxes

The Cooperative is organized under the cooperative laws of the State of Wisconsin. The Cooperative has obtained an exemption from federal income taxes under code section 501(c)12 of the Internal Revenue Code, and therefore the financial statements reflect no provision or liability for income taxes.

The Cooperative has evaluated its income tax positions and determined that there are no uncertain income tax positions that need to be recorded or reported in the financial statements at December 31, 2016 and 2015.

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Income Taxes (Continued)

The Cooperative's federal income tax returns for years after 2012 to present remain subject to examination.

Revenue Recognition

The Cooperative recognizes revenues when earned regardless of the period in which they are billed.

The Cooperative recognizes taxes charged to customers on a net basis.

Purchased Power

The Cooperative purchases power for resale from Dairyland Power Cooperative (DPC), an affiliate, under terms of a contract not to expire before December 31, 2055.

Advertising Costs

Advertising costs are expensed as incurred. Advertising expenses were \$72,379 and \$94,711 in 2016 and 2015, respectively.

Patronage Capital

Revenues in excess of costs and expenses are assigned to patrons on a patronage basis in accordance with the Cooperative's bylaws and are represented by patronage capital.

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value Measurements

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The Cooperative determined the fair value of its financial assets and liabilities based on the fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following three levels of inputs may be used to measure fair value:

- Level 1 Quoted prices in active markets for identical assets or liabilities that the Cooperative has the ability to access at the measurement date.
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities.

The Cooperative has no assets or liabilities carried at fair value at December 31, 2016 and 2015.

NOTE 2. COST AND EQUITY METHOD INVESTMENTS

Investments in Associated Organizations

The Cooperative is a Class A member of DPC, a generation facility headquartered in La Crosse, Wisconsin, supplying power to 25 distribution cooperatives in Wisconsin, Minnesota, Iowa, and Illinois. These Class A members or owners share margins realized by DPC, on the cooperative principle, based on power purchased. This investment or patronage capital earned by Class A members is being returned on a 20-year cycle.

Investments in associated organizations also include subordinated certificates of the National Rural Utilities Cooperative Finance Corporation (NRUCFC). The subscription to Capital Term Certificates (CTCs) earned interest at 5%. The Loan Term Certificates (LTCs), earn interest at 3% until maturity except for those that are non-interest bearing and are issued as part of a new loan program. The Zero Term Certificates (ZTCs) are non-interest bearing.

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 2. COST AND EQUITY METHOD INVESTMENTS (Continued)

A summary of investments in associated organizations at December 31 is as follows:

	2016			2015
Investment in DPC	\$	3,886,072	\$	3,713,934
Investment in NRUCFC - CTCs - 5%		275,014		275,014
Investment in NRUCFC - LTCs - 3%		52,000		52,000
Investment in NRUCFC - ZTCs		19,805		20,794
Investment in NRUCFC - Patronage capital credits		187,190		162,050
Investment in other associated organizations	_	794,439	_	750,663
Total	\$_	5,214,520	\$_	4,974,455

The Cooperative has a 12.24% interest in the Wisconsin Rural Economic Fund, LLC (WREF). This investment is accounted for by the equity method. For the investments (\$79,000 at December 31, 2016 and 2015) accounted for under the equity method, the Cooperative recognizes its proportionate share of the income and losses accruing to it under the terms of its partnership agreements. The Cooperative has determined that a summary of condensed financial information pertaining to this investment is immaterial to the financial statements.

Other Investments

Other investments consist of:

	2016	2015	
Notes receivable Other	\$ 307,732 \$ 603,976	369,956 550,386	
Less: current portion	911,708 (43,877)	920,342 (48,765)	
Total	\$ <u>867,831</u> \$	871,577	

Notes receivable includes amounts loaned for economic development projects in the Cooperative's service area of \$307,732 and \$369,955 at December 31, 2016 and 2015, respectively. The 2016 balance is comprised of amounts due from (1) an assisted living facility of \$199,780 (2) a greenhouse at \$46,817 and (3) municipal sanitation operation of \$61,135.

Because of the lack of quoted market prices and the inability to estimate fair value without incurring excessive costs, management has determined it is not practical to estimate the fair value of these investments. However, management believes that the carrying amount of these investments at December 31, 2016 and 2015, included in other investments and investments in associated organizations is not impaired.

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 3. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment includes the following:

	2016	2015
Electric plant in service:		
Intangible plant	\$ 155	\$ 155
Distribution plant	46,879,251	44,777,428
Transmission plant	1,980,524	1,696,843
General plant	4,352,954	4,312,006
Other plant and equipment	2,669	35,627
Total property, plant and equipment	\$ <u>53,215,553</u>	\$ 50,822,059

Depreciation charges on depreciable fixed assets for the years ended December 31, 2016 and 2015, are as follows:

		2016		2015
Electric operating expenses	\$	1,523,204	\$	1,439,769
Clearing accounts to construction and maintenance	_	266,404	_	227,651
Total	\$_	1,789,608	\$_	1,667,420

NOTE 4. LINE OF CREDIT

Lines of credit at December 31, 2016 and 2015, of \$925,000 and \$300,000, respectively, were made under line of credit arrangements with the National Rural Utilities Cooperative Finance Corporation (NRUCFC) and bear interest at 2.50% and 2.90%, at December 31, 2016 and 2015, respectively. The Cooperative had available unused lines of credit of \$2,075,000 at December 31, 2016.

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 5. LONG-TERM DEBT

Long-term debt consists of:

		2016	2015	
DDUD 4 50/ mars day 2027	d.		ф	020 457
RDUP 4.5% note, due 2037	\$	-	\$	820,457
RDUP 4.4% notes, due 2037		-		1,659,075
RDUP 3.7% note, due 2037		-		411,119
RDUP 4.2% note, due 2037		-		1,593,670
RDUP 3.8% note, due 2037		2 002 514		1,263,902
RDUP 2.7% note, due 2047		2,092,514		2,121,000
RDUP 3.1% note, due 2047		4,152,724		4,211,154
NRUCFC 3.0% notes, due 2018-2020		667,537		-
NRUCFC 3.8% notes, due 2028-2030		923,412		-
RDUP 1.9% note, due 2037		1,896,000		-
NRUCFC 3.7% notes, due 2026-2027		563,604		181,240
NRUCFC 2.7% notes, due 2017		261,079		718,987
NRUCFC 4.0% notes, due 2017-2033		2,709,112		1,815,399
NRUCFC 3.2% notes, due 2017		85,225		195,487
NRUCFC 7.1% note, due 2017		37,742		72,936
NRUCFC 3.5% notes, due 2024-2025		526,131		-
NRUCFC 4.2% notes, due 2019, 2025		1,116,989		1,202,035
NRUCFC 3.3% notes, due 2020		986,546		951,170
NRUCFC 4.5% notes, due 2020-2022		568,437		568,437
NRUCFC 6.95% note, due 2021		218,350		253,696
NRUCFC 3.1% note, due 2023		503,974		576,094
NRUCFC 4.6% note, due 2023		139,963		139,963
NRUCFC 3.4% notes, due 2022-2023		493,241		-
NRUCFC 4.7% notes, due 2024-2025		301,877		301,877
NRUCFC 4.8% notes, due 2026-2028		506,501		506,501
NRUCFC 4.9% notes, due 2029-2030		262,430		262,430
NRUCFC 4.6% note, due 2035		5,518,460		5,708,657
NRUCFC 4.0% notes, due 2034-2035		1,096,442		-
Other		500,000		500,000
Advance payments - cushion of credit		(232,245)		(685,973)
Total long-term debt	_	25,896,045	2	5,349,313
Less current portion		1,485,000	_	1,892,000
2000 content portion	ς_	24,411,045	\$ 2	3,457,313
	Ψ_	<u>~</u> -,-11,0-13	Ψ Δ	3,731,313

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 5. LONG-TERM DEBT (Continued)

The annual requirements for principal payments on long-term debt for the next five years are as follows:

2017	\$ 1,485,000
2018	1,406,000
2019	1,412,000
2020	1,349,000
2021	1,236,000

Substantially all assets of the Cooperative are pledged as security for the long-term debt under certain loan and mortgage agreements with RDUP and NRUCFC.

Cash paid for interest net of amounts capitalized for 2016 totaled \$912,211.

Unadvanced funds at December 31, 2016 for long-term notes total \$1,753,000.

Under provisions of the long-term debt agreements, until the total of equities and margins equals or exceeds 30% of the total assets of the Cooperative, the return to patrons of capital contributed by them is limited, generally, to 25% of the patronage capital or margins received by the Cooperative in the preceding year. In 2016 and 2015, a first-in, first-out and percentage method, was used to determine the patronage distribution.

The loan agreements underlying the RDUP and NRUCFC notes contain certain covenants pertaining to changes of members' electric rates and the submission of certain reports and studies under specified conditions. Also, current RDUP loan arrangements require the Cooperative to achieve a debt service coverage ratio (DSC) and a times interest earned ratio (TIER) of not less than 1.25 and an operating DSC and TIER of not less than 1.1. These ratios are to be determined by averaging each of the highest annual ratios during the three most recent fiscal years.

The Cooperative has obtained loans from DPC and RDUP to provide support to economic development projects in the Cooperative's service area. The loans are repayable in equal installments and bear interest at rates ranging from zero to 5%. Remaining principal payments on these loans at December 31, 2016 is \$254,488. The Cooperative has loaned similar amounts for real estate related and other economic development projects. The original note repayment terms were scheduled to match the DPC and RDUP loans.

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 5. LONG-TERM DEBT (Continued)

The Cooperative has received a \$200,000 grant from the USDA Rural Economic Development Loan and Grant Fund Program (REDLG). There are no payments due on the grant unless the Cooperative fails to comply with the conditions therein. The funds may be supplemented by funds from the Cooperative and DPC and loaned to entities involved in economic development projects in the Cooperative's service area. The proceeds from loan repayment will be maintained in a separate account for the Cooperative to loan to future qualifying projects. At December 31, 2016 and 2015 the Cooperative has unpaid amounts totaling \$66,989 and \$90,336, respectively, to economic development projects. Payments are due the Cooperative monthly on a straight-line basis over a ten year period. Interest rates on the advances range from zero to 4.5 percent. Certain advances are secured by real estate. In 2010, the Cooperative received an additional \$300,000 from REDLG. In 2010, the Cooperative advanced \$300,000 to an economic development project without interest. Payments are due the Cooperative monthly on a straight-line basis over a ten year period. The loan is secured by real estate. The remaining outstanding amounts under this loan are \$147,500 and \$177,500 at December 31, 2016 and 2015, respectively. Proceeds from loan repayment are to be maintained in a separate restricted account. Other investments includes restricted investment accounts of \$285,511 and \$232,174 at December 31, 2016 and 2015, respectively.

NOTE 6. DEFERRED DEBITS

	2016	2015
Deferred debits consist of:		_
Survey/Investigation Costs	23,640	51,697
R&S Power Vision loan	434,983	509,010
Solar Power Shares	42,284	
Total	\$ 500,907	\$ 560,707

NOTE 7. MULTIEMPLOYER DEFINED BENEFIT PENSION PLAN

The Cooperative contributes to the "Retirement and Security Program (R&S) for Employees of the National Rural Electric Cooperative Association (NRECA) and Its Member Systems". The multiemployer program is a defined benefit pension plan covering most employees. The risk of participating in this multiemployer plan is different from single-employer plans in the following aspects:

- Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.
- If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 7. MULTIEMPLOYER DEFINED BENEFIT PENSION PLAN (Continued)

• If the Cooperative chooses to stop participating in the multiemployer plan, they may be required to pay the plan an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

The Cooperative's participation in this plan for the annual period ended December 31, 2016, is outlined in the table below. The "EIN/Pension Plan Number" column provides the Employer Identification Number (EIN) and the three-digit plan number, if applicable. Unless otherwise noted, the most recent Pension Protection Act (PPA) zone status available in 2016 is for the plan's year-end at December 31, 2015. The zone status is based on information that the Cooperative received from the plan. Among other factors, plans in the red zone are generally less than 65 percent funded, plans in the yellow zone are less than 80 percent funded, and plans in the green zone are at least 80 percent funded. The "FIP/RP Status Pending/Implemented" column indicates plans for which a financial improvement plan (FIP) or rehabilitation plan (RP) is either pending or has been implemented.

The plan does not have a certified zone status as currently defined by the PPA because the plan is considered a multiple employer plan pursuant to the Internal Revenue Code and ERISA.

			FIP/RP			
		Pension	Status			
Pension	EIN/Pension	Protection Act	Pending/	Contri	butions	Surcharge
Fund	Plan Number	Zone Status	Implemented	12/31/16	12/31/15	Imposed
RS	53-0116145 / 333	N/A	N/A	\$ 259,627	\$ 281,913	N/A

EID/DD

At the date the financial statements were issued, Forms 5500 were not available for the plan year ending in 2016.

NOTE 8. EMPLOYEE BENEFIT PLANS

The Cooperative has a post-retirement benefit plan for retirees that provides health insurance to retired employees. Employee contributions are required. The plan anticipates that benefits offered under the plan will be adjusted periodically in accordance with the changes adopted for the active employees.

In 2016, the plan was amended to only provide benefits to qualifying employees until they reach the age of 65. Prior to 2016, benefits were provided until the death of the employee.

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 8. EMPLOYEE BENEFITS PLANS (Continued)

The following table sets forth information about the benefit plan for the year ended December 31:

	2016	2015
Post-retirement plan obligations and funded status: Accumulated post-retirement benefit obligation at		
December 31	\$ (337,500)	\$(1,551,700)
Plan assets at fair value at December 31	e (227 500)	φ <u>-</u>
Funded status	\$ (337,500)	\$ <u>(1,551,700)</u>
	2016	2015
Amounts recognized in the balance sheet:	\$ (337,500)	\$(1.551.700)
Noncurrent liabilities	\$ (337,300)	\$ <u>(1,551,700)</u>
Amounts recognized in accumulated other comprehensive income:		
Net actuarial loss	\$ 386,600	\$ 299,100
Prior service cost (credit)	(1,355,500)	
Total	\$ (968,900)	\$ 299,100
	2016	2015
Other changes in plan assets and benefit obligations		
previously recognized in changes in comprehensive		
income:	Ф 07.700	Ф 102 200
Net loss Prior service cost (credit)	\$ 87,500 (1,381,100)	\$ 102,300
Amortization of prior service cost (credit) and net loss	25,600	-
Total recognized in other comprehensive income	$\frac{25,000}{(1,268,000)}$	
Net periodic benefit cost	109,700	-
Total recognized in net periodic benefit cost and other comprehensive income	\$ <u>(1,158,300)</u>	\$

The estimated net loss and prior service credit that will be amortized from accumulated other comprehensive income into net periodic benefit cost in 2017 is expected to be \$(118,200).

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 8. EMPLOYEE BENEFITS PLANS (Continued)

Assumptions

The key actuarial assumptions used to determine the post-retirement benefit obligation as of December 31, 2016 and 2015 are as follows:

	 2016		2015	
Weighted-average assumptions used to determine postretirement benefit obligations at December 31: Discount rate	4.05 %		4.15 %	
Weighted-average assumptions used to determine periodic benefit cost at December 31:				
Discount Rate	4.15 %		4.60 %	
Health care inflation:				
Initial rate	8.00 %		7.00 %	
Ultimate rate	5.00 %	5.00 %		
Year ultimate rate achieved	2022		2020	
Benefits cost	\$ 109,700	\$	120,600	
Contribution	\$ 55,900	\$	46,900	
Benefits paid	\$ 55,900	\$	46,900	

Contributions

The Cooperative expects to contribute \$39,700 to its benefit plan in 2017.

Estimated Future Benefit Payments

The following benefit payments, which reflect expected future service, as appropriate, are expected to be paid over the next five years as follows:

	Other	
	Benefits	
2017	\$ 39,700)
2018	17,700)
2019	16,300)
2020	20,800)
2021	29,300)

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 9. DETAIL OF PATRONAGE CAPITAL

Patronage capital consists of:

	2016	2015		
Assignable Assigned	\$ 730,895 11,087,291 11,818,186	\$ 732,941 10,757,486 11,490,427		
Less: capital credits - general retirement and adjustments	(264,642)	(403,136)		
Total	\$ <u>11,553,544</u>	\$ 11,087,291		

The Cooperative is organized and operates under the cooperative form of organization. As such, patronage capital or margins are allocated to patrons on the basis of individual consumption of electric energy.

NOTE 10. CONCENTRATIONS OF CREDIT RISK

The Cooperative grants credit for service to members, all of whom are located in the franchised service area. The collectability of the accounts receivable arising from such sales is dependent upon the economy of the service area which is primarily rural.

Financial instruments that potentially subject the Cooperative to concentrations of credit risk consist principally of cash equivalents, deposits, accounts receivable, notes receivable and investments. The Company places its temporary investments in several financial institutions which limits the amount of credit exposure in any one financial institution.

The Cooperative maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Cooperative has not experienced any losses in such accounts. The Cooperative believes it is not exposed to any significant credit risk on cash and cash equivalents.

Approximately 50% of the labor force is subject to collective bargaining agreements. The current bargaining agreement is in effect until December 31, 2018.

NOTE 11. COMMITMENTS AND CONTINGENCIES

Under the wholesale power agreement, the Cooperative is committed to purchase its electric power requirements from DPC until December 31, 2055. The rate paid for such purchases is subject to periodic review.

NOTES TO FINANCIAL STATEMENTS December 31, 2016 and 2015

NOTE 12. MARGIN STABILIZATION PLAN

On March 3, 1990, the Board of Directors approved a Margin Stabilization Plan (the Plan). The purpose of the Plan is to mitigate the effects of weather conditions on margins generated by the Cooperative's rate structure. The Plan focuses on achieving a targeted modified times interest earned ratio (TIER) of 1.50 times. Margins in excess of the targeted modified TIER are deducted from current income and recorded as a deferred credit. Costs incurred in excess of the targeted TIER are restored to current income and recorded as a deferred charge. The deferred credits and deferred charges are to be amortized to revenues in the subsequent period. Deferred credits related to the plan were \$467,000 and \$425,000 at December 31, 2016 and 2015, respectively.

In accordance with the Plan, when the margins exceed the targeted TIER, the Cooperative is to segregate the cash equivalent as a special fund.





INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors Bayfield Electric Cooperative Iron River, Wisconsin

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Supplementary Information listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

BKD, LLP Madison, Wisconsin April 10, 2017

SCHEDULE OF LOAN PROCEEDS AND SELECTED EXPENDITURES Year Ended December 31, 2016

Loan Proceeds

Long and intermediate-term loan advances during the year ended December 31, 2016	\$_	7,546,100
Advances on NRUCFC line of credit during the year ended December 31, 2016	\$ ₌	925,000
Selected Expenditures		
Construction expenditures during the year ended December 31, 2016	\$_	2,671,040

Notes to Schedule

The Cooperative's long-term loan fund advances from NRUCFC are governed by the RDUP NRUCFC Restated Mortgage and Security Agreement, as set forth in the Loan Agreements dated July 13, 2003 and November 11, 2011.

The Cooperative has a line of credit from NRUCFC under its revolving line of credit arrangement dated July 12, 2001.

Construction expenditures reflect the amount of funds expended in 2016 toward the construction and improvement of the Cooperative's distribution and transmission system and the acquisition of general plant assets.



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF THE FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Bayfield Electric Cooperative Iron River, Wisconsin

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Bayfield Electric Cooperative, which comprise the balance sheet as of December 31, 2016 and the related statements of margins and patronage capital, comprehensive income, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 10, 2017, which includes an other matter paragraph referring to other auditors.

Internal Control Over Financial Reporting

Management of the Cooperative is responsible for establishing and maintaining effective internal control over financial reporting (internal control). In planning and performing our audit of the financial statements, we considered the Cooperative's internal control to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Cooperative's internal control. Accordingly, we do not express an opinion on the effectiveness of the Cooperative's internal control.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and, therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Cooperative's financial statements will not be prevented or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

We consider the following deficiencies in the Cooperative's internal control to be significant deficiencies:

• <u>Criteria:</u> In order for the Cooperative to fulfill its reporting requirements and prepare complete financial statement disclosures it must put in place personnel and properly designed controls to ensure fairly stated financial statements.

<u>Condition:</u> The Cooperative has utilized accounting assistance from another party to draft financial statements and assist with the preparation of certain normal annual closing entries.

Cause: The Cooperative has a limited number of personnel.

Effect: Lack of experience in preparing financial statements and normal closing entries could result in incomplete disclosures and/or incorrect presentation of information which could have an adverse impact on users of the financial statements.

Recommendation: While putting in place the personnel and properly designed controls may not be a cost effective solution to completing the Cooperative's reporting requirements, management should strive to educate staff on changing reporting requirements and review the financial statements with disclosure at multiple levels prior to issuance.

<u>Management's Response:</u> The Cooperative reviews and approves the results of these activities and believes this approach provides a cost effective solution in light of their limited resources.

• <u>Criteria:</u> Complete segregation of duties and a formal risk assessment process are essential in maintaining internal controls over financial reporting and managing the information technology system of the Cooperative.

<u>Condition:</u> The Cooperative's limited resources and personnel do not allow for complete segregation of duties or a formal risk assessment and monitoring system.

<u>Cause:</u> The Cooperative has a limited number of personnel and it therefore is not able to dedicate the required resources to maintain complete segregation of duties or prepare formal risk assessment and monitoring systems.

Effect: Due to the lack of a formal internal control and information technology system and segregation of duties, there is a potential for an employee to perpetrate and conceal a theft of assets from the Cooperative.

Recommendation: Complete segregation of incompatible duties in the accounting department may not be possible at the current staffing levels. Management and those charged with governance should be aware of the limitations of the internal control system as currently implemented and should remain alert for opportunities to improve the segregation of duties through the reallocation of duties or reassignment of responsibilities.

<u>Management's Response:</u> The Cooperative periodically performs an informal risk assessment and monitors the business risk associated with assignment of personnel to various activities.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Cooperative's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Bayfield Electric Cooperative's Response to Findings

The Cooperative's response to the findings identified in our audit are described above. Bayfield Electric Cooperative's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Cooperative's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Madison, Wisconsin April 10, 2017

BKD, LLP



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE WITH ASPECTS OF CONTRACTUAL AGREEMENTS AND REGULATORY REQUIREMENTS FOR ELECTRIC BORROWERS

To the Board of Directors Bayfield Electric Cooperative Iron River, Wisconsin

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Bayfield Electric Cooperative, which comprise the balance sheet as of December 31, 2016, and the related statements of margins and patronage capital, comprehensive income and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated April 10, 2017. In accordance with *Government Auditing Standards*, we have also issued our report dated April 10, 2017, on our consideration of Bayfield Electric Cooperative's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. No reports other than the reports referred to above and our schedule of findings and recommendations related to our audit have been furnished to management.

In connection with our audit, nothing came to our attention that caused us to believe that Bayfield Electric Cooperative failed to comply with the terms, covenants, provisions, or conditions of their loan, grant, and security instruments as set forth in 7 CFR Part 1773, *Policy on Audits of Rural Utilities Service Borrowers*, §1773.33 and the clarified RUS policy memorandum dated February 7, 2014, insofar as they relate to accounting matters as enumerated below. However, our audit was not directed primarily toward obtaining knowledge of noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding Bayfield Electric Cooperative's noncompliance with the above-referenced terms, covenants, provisions or conditions of the contractual agreements and regulatory requirements, insofar as they relate to accounting matters. In connection with our audit, we noted no matters regarding Bayfield Electric Cooperative's accounting and records to indicate that Bayfield Electric Cooperative did not:

- Maintain adequate and effective accounting procedures;
- Utilize adequate and fair methods for accumulating and recording labor, material and overhead
 costs, and the distribution of these costs to construction, retirement and maintenance or other
 expense accounts;
- Reconcile continuing property records to the controlling general ledger plant accounts;
- Clear construction accounts and accrue depreciation on completed construction;

- Record and properly price the retirement of plant;
- Seek the approval of the sale, lease or transfer of capital assets and disposition of proceeds for the sale or lease of plant, material or scrap;
- Maintain adequate control over materials and supplies;
- Prepare accurate and timely Financial and Operating Reports;
- Obtain written approval to enter into any contract for the management, operation, or maintenance of the borrower's system if the contract covers substantially all of the electric system;
- Disclose material related party transactions in the financial statements, in accordance with requirements for related parties in generally accepted accounting principles;
- Record depreciation in accordance with RUS requirements (See RUS Bulletin 183-1, Depreciation Rates and Procedures);
- Comply with the requirements for the detailed schedule of deferred debits and deferred credits;

Schedule of Deferred Debits			
Survey/Investigation Costs	\$	23,640	
R&S Power Vision loan Solar Power Shares		434,983 42,284	
Total deferred debits	\$_	500,907	
Schedule of Deferred Credits			
Margin stabilization	_	467,000	
Total deferred credits	\$	467,000	

• Comply with the requirements for the detailed schedule of investments.

BAYFIELD ELECTRIC COOPERATIVE SCHEDULE OF SUBSIDIARY AND AFFILIATE INVESTMENTS December 31, 2016 and 2015

Entity Name		WREF		NRUCFC		DPC	
Principal Business	I	Investing		Financial		Generation & Transmission of Electricity	
Accounting method		Equity		Cost		Cost	
Year ended December 31, 2015							
Investment advances							
Prior years	\$	150,000	\$	481,776	\$	1,703,366	
Earnings (losses)							
Prior years		(71,000)		121,074		2,518,076	
Current year		-		42,307		292,229	
Dividends received							
Prior years		-		(89,506)		(732,196)	
Current year				(45,793)	_	(67,541)	
Book value of investment December 31, 2015		79,000		509,858	_	3,713,934	
Year ended December 31, 2016							
Earnings (losses)							
Current year		-		49,023		244,482	
Dividends received							
Current year		<u> </u>		(24,872)	_	(72,344)	
Book value of investment December 31, 2016	\$	79,000	\$	534,009	\$_	3,886,072	
Cost Investments:							
Dividends/Distribution Received							
at December 31, 2015	\$	-	\$	45,793	\$	67,541	
at December 31, 2016	\$	-	\$	24,872	\$	72,334	

This report is intended solely for the information and use of the board of directors, management of the Cooperative, the Rural Development Utilities Program and supplemental lenders, and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

Madison, Wisconsin April 10, 2017

BKD, LUP