### MICHIGAN PUBLIC SERVICE COMMISSION

### ADDITIONAL SCHEDULES FOR AN ELECTRIC UTILITY COOPERATIVE

This form is authorized by Case No. <u>U-12134</u>, the Code of Conduct. Filing of this form is mandatory pursuant to <u>PA 3 of 1939</u>. Failure to provide this information will put you in <u>violation of this act</u> and the commission shall order such remedies and penalties as necessary.

Report su	Report submitted for year ending:									
	December 31, 2016									
Present n	ame of resp	ondent:								
	PRESQUE	ISLE ELE	ECTRIC & GAS	CO-OP						
Address	of principal	place of b	ousiness:							
	19831 M-6	8 HIGHW	ΑY	ONAWA	Y, MI 49	765				
Utility rep	resentative	to whom	inquires rega	rding thi	is report	may be dir	ected:			
	Name:	THOMAS	J. SOBECK		Title:	CHIEF FIN	NANCIA	L OFFICER		
	Address:	19831 M	-68 HIGHWAY							
					_		_			
	City:	ONAWA	Y		State:	MI	Zip:	49765		
	Direct Tele	ephone, Ir	nclude Area C	Direct Telephone, Include Area Code:			989-733-8515			
If the utili	ty name has	s been ch	anged during	the past	year:					
If the utili	ty name has		anged during	the past	year:					
If the utili	Prior Nam	e:	anged during	the past	year:					
If the utili		e:	anged during	the past	year:					
	Prior Nam	e: nange:								
	Prior Nam	e: nange:	nnual report to	o stockh	nolders:					
Тwo сорі	Prior Nam  Date of Ches of the pu	e: nange: iblished a		o stockh	nolders:	ission				
Тwo сорі	Prior Nam  Date of Cr es of the pu	e: nange: iblished a	nnual report to	o stockh	nolders:					
Тwo сорі	Prior Nam  Date of Ches of the pu	e: nange: iblished a	nnual report to were forward will be forwa	o stockh	nolders:					
Тwo сорі	Prior Nam  Date of Ches of the pu	e: nange: iblished a	nnual report to	o stockh	nolders:					
Two copi	Prior Nam  Date of Ches of the pu	e: nange: iblished a	nnual report to were forward will be forward on or about	o stockh	nolders:					
Two copi	Prior Nam  Date of Cr es of the pu	e: nange: iblished a	nnual report to were forward will be forward on or about	o stockh ded to th ired to th	nolders:					

### FOR ASSISTANCE IN COMPLETION OF THIS FORM:

Contact the Michigan Public Service Commission (Heather Cantin) at (517) 284-8266 or cantinh@michigan.gov OR forward correspondence to:

Michigan Public Service Commission Financial Analysis & Audit Division Attn: Heather Cantin 7109 W. Saginaw Hwy PO Box 30221 Lansing, MI 48909

# PRESQUE ISLE ELECTRIC & GAS CO-OP REPORT ON FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2016 AND 2015

### TABLE OF CONTENTS

	Page
Board of Directors	1
Independent Auditor's Report	2
Financial Statements:	
Balance Sheets	3
Statements of Revenue	4-5
Statement of Change in Patronage Capital	6
Statements of Cash Flows	7-8
Notes to Financial Statements	9-18
Auditors' Certification Regarding Loan Fund Expenditures	19

### PRESQUE ISLE ELECTRIC & GAS CO-OP BOARD OF DIRECTORS DECEMBER 31, 2016

John Brown Chairperson

Allen Berg Vice Chairperson

Sandra Borowicz Secretary

Daryl Peterson Treasurer

Kurt Krajniak Director

Raymond Wozniak Director

Sally Knopf Director

David Smith Director

Brentt Lucas Director

President & Chief Executive Officer

Brian J. Burns



### Independent Auditor's Report

The Board of Directors Presque Isle Electric & Gas Co-op Onaway, Michigan

### **Report on the Financial Statements**

We have audited the accompanying financial statements of Presque Isle Electric & Gas Co-op as of December 31, 2016 and 2015, which comprises the balance sheet, related statements of income, retained earnings, and cash flows for the years then ended, and the related notes to the financial statements.

### **Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Presque Isle Electric & Gas Co-op as of December 31, 2016 and 2015, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Traverse City, Michigan March 15, 2017

### PRESQUE ISLE ELECTRIC & GAS CO-OP BALANCE SHEETS DECEMBER 31, 2016 AND 2015

	2016	2015
ASSETS		
UTILITY PLANT:		
In-Service – at cost	\$ 136,797,878	\$ 134,118,565
Construction work in progress	172,012	146,917
SUBTOTAL	136,969,890	134,265,482
Less accumulated depreciation and amortization	60,747,421	57,822,400
NET UTILITY PLANT	76,222,469	76,443,082
OTHER ASSETS AND INVESTMENTS Investments on associated organizations	24,733,009	25,439,018
CURRENT ASSETS: Cash and temporary cash investments	3,494,617	2,031,248
Accounts Receivable, less allowance for possible losses of	, ,	, ,
\$118,000 in 2016 and 2015.	4,645,458	4,550,055
Materials and supplies (at average cost)	1,508,895	1,439,184
Other current assets	397,673	452,143
TOTAL CURRENT ASSETS	10,046,643	8,472,630
DEFERRED DEBITS	221,082	252,010
TOTAL ASSETS	\$ 111,223,203	\$ 110,606,740

	2016	2015		
<b>EQUITIES AND LIABILITIES</b>	_		_	
EQUITIES:				
Memberships	\$ 268,545	\$	261,005	
Patronage capital	49,647,759		48,581,114	
Other equities	 1,234,718		921,902	
TOTAL EQUITIES	 51,151,022		49,764,021	
LONG-TERM DEBT, NET OF CURRENT MATURITIES:				
Mortgage notes to National Rural Utilities Cooperative				
Finance Corporation (CFC)	50,609,285		46,629,653	
Accrued post – retirement benefits	 2,436,845		2,360,963	
TOTAL LONG-TERM DEBT	 53,046,130		48,990,616	
CURRENT LIABILITIES:				
Current maturities of long-term debt	1,618,000		1,498,000	
Line of credit	-		5,000,000	
Accounts payable, purchased energy	2,279,843		2,162,865	
Accounts payable, other	432,531		526,459	
Patronage capital payable	18,047		11,310	
Customer deposits	533,947		524,193	
Accrued property taxes	514,337		494,441	
Accrued interest	261,976		263,025	
Accrued sick and vacation pay	631,841		618,500	
Accrued other	 408,634		493,494	
TOTAL CURRENT LIABILITIES	 6,699,156		11,592,287	
DEFERRED CREDITS	 326,895		259,816	
TOTAL EQUITIES AND LIABILITIES	\$ 111,223,203	\$	110,606,740	

### PRESQUE ISLE ELECTRIC & GAS CO-OP STATEMENTS OF REVENUE FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	2016	2015
OPERATING REVENUES	\$ 43,134,964	\$ 43,840,025
OPERATING EXPENSES:		
Cost of energy	24,382,270	24,747,830
Distribution – operation	1,848,171	1,513,362
Distribution – maintenance	3,919,474	4,050,372
Consumers accounts	1,890,613	1,823,430
Customer service and information expense	672,529	568,117
Administrative and general	1,865,636	1,766,286
Depreciation and amortization	3,679,291	3,599,611
Taxes – property	1,123,240	1,084,466
Taxes – other	1,678	1,733
TOTAL OPERATING EXPENSES	39,382,902	39,155,207
OPERATING MARGIN BEFORE FIXED CHARGES	3,752,062	4,684,818
FIXED CHARGES:		
Interest	2,442,927	2,410,426
Other deductions	220	1,577
TOTAL FIXED CHARGES	2,443,147	2,412,003
OPERATING MARGINS AFTER FIXED CHARGES	1,308,915	2,272,815
CAPITAL CREDITS:		
Generation and transmission capital credits	1,908,599	1,752,797
Other capital credits	257,415	275,035
TOTAL CAPITAL CREDITS	2,166,014	2,027,832
NET OPERATING MARGINS	3,474,929	4,300,647

### PRESQUE ISLE ELECTRIC & GAS CO-OP STATEMENTS OF REVENUE FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015 (Continued)

	 2016	 2015
NET OPERATING MARGINS (from previous page)	\$ 3,474,929	\$ 4,300,647
NON-OPERATING MARGINS: Interest and dividend income Other expenses	 52,123 (233,530)	 52,949 (300,921)
TOTAL NON-OPERATING MARGINS	 (181,407)	 (247,972)
NET MARGINS	\$ 3,293,522	\$ 4,052,675

### PRESQUE ISLE ELECTRIC & GAS CO-OP STATEMENT OF CHANGES IN PATRONAGE CAPITAL FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	M	emberships	 Patronage Capital	 Other Equities	Accumulated Other comprehensive Loss	 Total
Balance, January 1, 2015	\$	253,450	\$ 46,480,676	\$ 1,923,174	\$ (1,319,079)	\$ 47,266,221
Capital credits retired Memberships retired		7,555	(1,952,237)			(1,952,237) 7,555
Other equity transactions Net margin		,,,,,,	4,052,675	317,807		317,807 4,052,675
Net margin			 4,032,073	 	 	 4,032,073
Balance, December 31, 2015		261,005	48,581,114	2,240,981	(1,319,079)	49,764,021
Capital credits retired			(1,237,688)			(1,237,688)
Memberships issued (retired)		7,540				7,540
Other equity transactions			(989,189)	312,816		(676,373)
Net margin			 3,293,522	 	 	 3,293,522
Balance, December 31, 2016	\$	268,545	\$ 49,647,759	\$ 2,553,797	\$ (1,319,079)	\$ 51,151,022

### PRESQUE ISLE ELECTRIC & GAS CO-OP STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015

	2016	2015		
CASH FLOWS FROM OPERATING ACTIVITIES:				
Cash received from consumers	\$ 43,064,510	\$ 44,361,588		
Cash paid to suppliers and employees	(34,323,485)	(34,212,358)		
Interest received	52,123	52,949		
Interest paid	(2,444,196)	(2,576,993)		
Taxes paid	(1,095,749)	(1,103,347)		
Net Cash Provided by Operating Activities	5,253,203	6,521,839		
CASH FLOWS FROM INVESTING ACTIVITIES:				
Construction and acquisition of plant	(3,862,090)	(4,156,261)		
(Increase) decrease in:	( , , , ,	( , , , ,		
Material inventory	(69,711)	16,095		
Investments – associated organizations	1,882,834	549,611		
	,,			
Net Cash Used In Investing Activities	(2,048,967)	(3,590,555)		
CASH FLOWS FROM FINANCING ACTIVITIES:				
Payment of debt	(1,500,368)	(2,022,647)		
Advances of long term debt	5,600,000	-		
Payments on line of credit - net	(5,000,000)	-		
Memberships issued	7,540	7,555		
Patronage capital retired	(1,237,688)	(1,952,237)		
Increased (decrease) in:				
Consumer deposits	9,754	55,017		
Deferred credits	67,079	382,705		
Other equities	312,816	317,807		
Net cash Provided (Used) by Financing Activities	(1,740,867)	(3,211,800)		
NET INCREASE IN CASH AND CASH EQUIVALENTS	1,463,369	(280,516)		
CASH AND CASH EQUIVALENTS, beginning of year	2,031,248	2,311,764		
CASH AND CASH EQUIVALENTS, end of year	\$ 3,494,617	\$ 2,031,248		

### PRESQUE ISLE ELECTRIC & GAS CO-OP STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2016 AND 2015 (Continued)

	 2016	2015		
RECONCILIATION OF NET MARGINS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:				
Net Margins	\$ 3,293,522	\$	4,052,675	
Adjustments to reconcile net margins to net cash provided by	 			
Operating activities:				
Depreciation and amortization	3,838,364		3,719,132	
(Gain) loss on disposition of assets	244,339		317,151	
G&T and other capital credits	(2,166,014)		(2,027,832)	
(Increase) decrease in:				
Customer and other accounts receivable	(95,403)		466,603	
Other currents assets	54,470		(54,566)	
Deferred debits	30,928		32,977	
Amortization of debt discount	-		(134,995)	
Increase (decrease) in:				
Accounts payable	29,787		(91,288)	
Accrued property taxes	19,896		(19,271)	
Accrued interest payable	(1,049)		(29,995)	
Current and accrued liabilities – other	 4,363		291,248	
Total Adjustments	 1,959,681		2,469,164	
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 5,253,203	\$	6,521,839	
NON-CASH ITEMS – INVESTING & FINANCING				
Capital credits from associated organizations	\$ 2,166,014	\$	2,027,832	

### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the accounting policies adopted by Presque Isle Electric & Gas Co-op which have a significant effect on the financial statements.

### Nature of Operations

Presque Isle Electric & Gas Co-op (Presque Isle) is a member-owned, not-for-profit corporation whose purpose is to provide retail energy services to its members. As a cooperative, all monies in excess of cost of providing electric service are capital, at the moment of receipt, and are credited to each member's capital account.

The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

### **Utility Plant**

Additions, with a life expectancy of more than one year, are recorded at cost, less contributions in aid of construction received from customers. As items are retired or otherwise disposed of, the asset account is credited for the cost and the accumulated depreciation account is charged. The cost of removal, less salvage, is charged to the loss on disposition of utility plant account, and shown on the Statement of Revenue.

#### Investments

The carrying values of investments in associated organizations are stated at cost, adjusted for capital credits earned or retired. Short-term investments are stated at cost, which approximates market value.

### Cash

For purposes of the statement of cash flows, Presque Isle considers all short-term debt securities purchased with a maturity of three months or less to be cash equivalents.

### Consumer Energy Prepayments and Unbilled Revenues

Seasonal account billings are accounted for as deferred credits and recognized as income on a straight-line basis over a period of one year. There were no estimated net unbilled revenues for the year.

### Accounts receivable

Accounts receivable consist primarily of amounts due from members for electric and gas service. An allowance for doubtful accounts has been estimated based on collection history. When a member's account becomes past due and uncollectible, the member's service is terminated. The Board of Directors approve all accounts charged off.

### NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

### Regulation

Electric accounting and rate matters are subject to the Board of Directors and membership approval. Natural gas accounting and rate matters are either subject to Home Rule approval pursuant to the Michigan Home Rule Statute or subject to the approval of the Michigan Public Service Commission.

### Materials and Supplies

Electrical and natural gas materials and supplies are valued at average cost. Merchandise held for resale is valued at average cost.

### Retirement Plan

Presque Isle has a retirement savings plan for substantially all employees. Under the terms of the plan, Presque Isle is required to contribute 10 to 16 percent of the employee's total base earnings to the retirement plan.

### Flex Benefit Plan

Presque Isle has a Flexible Benefits Plan. The purpose of the plan is to provide eligible employees a choice between cash and the specified welfare benefits described in the plan. Pre-Tax Premium elections under the plan are intended to qualify for the exclusion from income provided in Section 125 of the Internal Revenue Code of 1986.

### Contributions in Aid of Construction

Contributions in aid of construction are received from customers on electrical and gas installations and re-applied against the construction costs.

### **Income Taxes**

The Cooperative is exempt from federal and state income taxes under Section 501(c)(12) of the Internal Revenue Code which provides, in part that the Cooperative derive at least 85 percent of its annual gross income from members to retain the exemption. The Cooperative expects to meet the requirements for the tax year ended December 31, 2016. Accordingly, no provision for income taxes has been made in the financial statements. The Cooperative's federal information returns for Calendar year 2011 and after are subject to examination by the Internal Revenue Service.

### **NOTE 2: ASSETS PLEDGED**

Substantially all assets are pledged as collateral on long-term debt payable to the National Rural Utilities Cooperative Finance Corporation (CFC).

### NOTE 3: ELECTRIC AND GAS PLANT AND DEPRECIATION RATES AND PROCEDURES

Major classes of electric and gas plant as of December 31, 2016 and 2015 consisted of:

	2016			2015
Intangible plant	\$	1,021,015	\$	1,021,015
Distribution plant		127,183,640		124,889,085
General plant		8,593,222		8,208,465
		126 707 979		124 110 565
		136,797,878		134,118,565
Construction work in progress		172,012		146,917
TOTAL	\$	136,969,890	\$	134,265,482

### NOTE 4: ELECTRIC AND GAS PLANT AND DEPRECIATION RATES AND PROCEDURES

Provision has been made for depreciation of the distribution plant at a straight-line rate of 10 to 50 years for all distribution plant additions.

General plant depreciation rates have been applied on a straight-line basis as follows for the year ended December 31, 2016:

	<u>Years</u>
Structures and improvements	10-50
Office furniture equipment	3-7
Transportation equipment	4-7
Power operated equipment	3-16
Other	4-5

Depreciation and amortization of electric and gas plant in service was charged as follows for the years ended December 31, 2016 and 2015:

	 2016		2015
Charged to:			
Classified as depreciation and amortization	\$ 3,679,291	\$	3,599,611
Classified in other operating expenses	159,073		119,521
	3,838,364	'	3,719,132
Charged to construction	 211,825		215,547
TOTAL DEPRECIATION AND AMORTIZATION	\$ 4,050,189	\$	3,934,679

### NOTE 5: INVESTMENTS IN ASSOCIATED ORGANIZATIONS

Investments in associated organizations consisted of the following at December 31, 2016 and 2015:

	 2016	 2015
Wolverine Power Supply Coop. Inc capital credits National Rural Utilities Cooperative Finance Corp.:	\$ 20,649,114	\$ 21,430,129
Capital term certificates maturing October 1, 2020 through		
October 1, 2080 at interest rates between 3% and 7.50%	1,542,010	1,562,423
Patronage capital certificates	1,889,412	1,792,556
Other	 652,473	 653,910
TOTAL	\$ 24,733,009	\$ 25,439,018

In 2016, Wolverine Power Supply Coop, Inc. restated its balance sheet for changes to methods of depreciation, the effect of this change was a reduction of the investment by \$989,189, this change is reflected as an equity transaction for 2016.

### NOTE 6: CASH AND INVESTMENTS

Statements of Financial Accounting Standards (SFAS) No. 105 require disclosure of significant concentrations of credit risk arising from cash deposits in excess of federally insured limits.

	Pe	Per Book		
Insured Uninsured	\$	1,071,238 2,649,954	\$	1,071,238 2,421,879
Cash in banks and credit union	\$	3,718,192		3,493,117
Working funds				1,500
Total per books			\$	3,494,617

### **NOTE 7: DEFERRED DEBITS**

The Cooperative has recorded deferred debits in the following amounts:

		2015		
Prepaid tap fees	\$	57,382	\$	59,378
Prepaid years of service		104,045		132,977
Other deferred debits		59,655		59,655
TOTAL	\$	221,082	\$	252,010

### **NOTE 8: MEMBERSHIPS**

The following is a summary of changes in memberships for the years ended December 31, 2016 and 2015:

	 2016	 2015
Balance, beginning Membership and subscriptions issued	\$ 261,005 7,540	\$ 253,450 7,555
Balance, ending	\$ 268,545	\$ 261,005

Memberships have been adjusted to reflect the number of members currently receiving service. In accordance with the Co-op by-laws, memberships are not refunded when a member leaves the service area. The membership fee is transferred to donated capital when the member terminates service.

### **NOTE 9: PATRONAGE CAPITAL**

Patronage capital balances as of December 31, 2016 and 2015 consisted of:

	 2016	 2015
Assignable	\$ 3,293,522	\$ 4,052,675
Adjustment-WPSC prior depreciation	(989,189)	-
Assigned to date	 59,556,371	 55,503,696
	61,860,704	59,556,371
Less retirements to date	 12,212,945	 10,975,257
Balance	\$ 49,647,759	\$ 48,581,114

### **NOTE 9: PATRONAGE CAPITAL - continued**

Under the provisions of the Mortgage Agreement, until the equities and margins equal or exceed twenty percent of the total assets of the Cooperative, the return to patrons of capital contributed by them is limited generally to twenty-five percent of the patronage capital or margins received by the Cooperative in the next preceding year. The equities and margins of Presque Isle represent 45.9% and 45.0% of the total assets for the years 2016 and 2015, respectively. There were capital credits retired of \$1,237,688 and \$1,952,237 during 2016 and 2015, respectively.

### **NOTE 10: MORTGAGE NOTES**

Long-term debt is composed of 2.65 percent to 6.65 percent mortgage notes payable to the National Rural Utilities Cooperative Finance Corporation (CFC). All mortgage notes to CFC will be re-priced and the interest rate adjusted accordingly during the next 10 years in accordance with the policy and procedure governing such re-pricing. The notes are for 35 year periods each, with principal and interest installments due either quarterly or semiannually. The notes are scheduled to be fully repaid at various times from March 2017 through November 2047.

There were unadvanced loan funds available at December 31, 2016 in the amount of \$9,900,000.

Detail of the long-term debt is as follows:

	 2016	2015
National Rural Utilities Cooperative Finance Corporation mortgage notes bearing interest at 2.65% to 6.65% per annum for 2016 and 2015	\$ 52,227,285	\$ 48,127,653
Less current maturities	 52,227,285 1,618,000	 48,127,653 1,498,000
TOTAL LONG-TERM DEBT	\$ 50,609,285	\$ 46,629,653

Maturities of long-term debt for each of the next five years are as follows:

2017	\$ 1,618,000
2018	\$ 1,707,480
2019	\$ 1,792,373
2020	\$ 1,881,932
2021	\$ 1,887,312

#### NOTE 11: LINE OF CREDIT

Presque Isle had available a short-term line of credit from CFC for 2016 and 2015 of \$8,000,000, with a revolving credit and term of sixty months. The agreement requires that within 360 days of the first advance, the cooperative will reduce to zero for a period of at least five consecutive business days amounts outstanding. The Cooperative was in compliance with this provision during 2016 and 2015. Balance available at December 31, 2016 and 2015 was \$8,000,000. The outstanding balance at December 31, 2016 and 2015 was \$-0-.

Additionally, Presque Isle has an \$8,000,000 unsecured revolving line-of-credit agreement with CoBank. Interest on outstanding borrowings is payable monthly and is computed at 2.87% at December 31, 2016. Presque Isle had an outstanding balance of \$0 for 2016 and \$5,000,000 in 2015.

Presque Isle also had an \$8,000,000 unsecured promissory note from Wolverine Power Supply Cooperative. Interest on advances was charged at 1.25% plus monthly LIBOR. The balance on December 31, 2016 was \$0. The note expired December 31, 2016.

### **NOTE 12: DEFERRED CREDITS**

Following is a summary of the amounts recorded as deferred credits as of December 31, 2016 and 2015:

	 2016	-	2015
Under-collection of 2016 WPSC PSCR Costs	\$ 281,835	\$	257,537
Deferred gain from extinguishments of debt Customer energy prepayments	 45,060		2,279
TOTAL	\$ 326,895	\$	259,816

### **NOTE 13: RETIREMENT PLAN**

Retirement plan benefits for substantially all employees are provided through participation in a defined contribution SelectRE pension plan with 401k option with cash and deferred arrangement of the National Rural Electric Cooperative Association (NRECA) and its member systems. The income earned by funds while held under the plan is tax-exempt under Code Sections 401 and 501 of the Internal Revenue Code. Contributions to the savings program, which are based on a percentage of the employees' compensation, were \$437,149 in 2016 and \$367,644 in 2015.

### NOTE 14: POWER SUPPLY COST RECOVERY CLAUSE

On October 12, 1982, the Governor of the State of Michigan signed PA 304 of 1982 into law creating the Power Supply Cost Recovery Clause (PSCR), a power cost recovery mechanism.

Wolverine Power Supply Cooperative, Inc. (Wolverine) and the member-distribution Cooperatives including Presque Isle, obtained authority to implement and apply PSCR clauses and monthly factors. Presque Isle's monthly factor may not exceed -1.31 mills per KWH for the current period.

### NOTE 14: POWER SUPPLY COST RECOVERY CLAUSE - continued

Due to fluctuations in market conditions, over-collections or under-collections could result between the generation cooperative and distribution cooperative as well as between the distribution cooperatives and their member-consumers.

The PSCR clause includes provisions whereby power cost recovery over-collections must be remedied by refunds and power cost recovery under-collections must be remedied by additional collections.

Presque Isle's balance sheets reflect an amount (due to)/from member-consumers for under/(over) collections in the amounts of \$67,941 and \$(113,551) at December 31, 2016 and 2015, respectively. These amounts are included in the accounts receivable balance.

On September 1, 2009, Presque Isle Electric & Gas Co-op implemented a new rate setting mechanism for its natural gas operations in 34 of its 36 franchised jurisdictions. This included a Gas Cost Recovery (GCR) mechanism. Due to fluctuations in market conditions, over-collections and under-collections of natural gas supply costs could result between the distribution cooperative and its member-consumers.

The GCR mechanism includes provisions whereby gas cost recovery over-collections must be remedied by refunds and gas cost recovery under-collections must be remedied by additional collections. Presque Isle's balance sheet reflects an amount due (to)/from member-consumers for under collections in the amounts of \$140,152 and \$355,670 for the years ended December 31, 2016 and 2015, respectively. This amount is recorded in accounts receivable.

### NOTE 15: POST-RETIREMENT BENEFITS OTHER THAN PENSIONS

The cooperative has chosen to recognize the accounting method required by the Statement of Financial Accounting Standards No. 106 for Employer's Accounting for Post-retirement Benefits Other Than Pensions. The statement requires a transition from accounting, for these benefits, on a pay-as-you go (cash basis) to recognizing the benefit cost as they are earned (accrual basis). The change in accounting method requires the accounting for costs incurred to date but unpaid, which is called the Transition amount. This amount may be either expensed in the year of transition or it may be amortized over either the benefit period or twenty-years.

The plan sponsored by the company is a defined benefit post-retirement plan that covers all employees who retire from the cooperative before April 1, 1997 after (i) attainment of age 55 and completion of 30 years of service, or (ii) attainment of age 62. Spouses of pensioners are also insured until the pensioner's death.

At the end of 2016 there were no active participants and the accounting rules of the Financial Accounting Standards Board Statement No. 88 regarding curtailment must be recognized. The reconciliation of the funded status at December 31, 2016 is as follows:

NOTE 15: POST-RETIREMENT BENEFITS OTHER THAN PENSIONS - continued

		2016	 2015
(Accrued) post-retirement benefit costs, beginning	\$	(2,360,963)	\$ (2,289,627)
Net periodic post-retirement benefit (costs) Contributions made Valuation adjustment		(183,835) 107,953	 (183,835) 112,499
(Accrued) post-retirement benefit cost, end of year	\$	(2,436,845)	\$ (2,360,963)
Net periodic post-retirement benefit cost includes the following	com	ponents:	
		2016	 2015
Interest cost Net amortization and deferral	\$	88,006 95,829	\$ 88,006 95,829
Net periodic post-retirement benefit cost	\$	183,835	\$ 183,835

For measurement purposes a 9.0% annual rate of increase in the per capita cost of covered health care benefits was assumed for 2016; the rate was assumed to decrease gradually to an ultimate rate of 5.0% per annum. The health care cost trend rate assumption has a significant effect on the amounts reported. To illustrate, increasing the assumed health care cost trend rates by 1 percentage point in each year would increase the accumulated post-retirement benefit obligation \$162,634 and the aggregate of the service and interest cost components of the net periodic benefit cost by \$13,969. Decreasing the assumed health care cost trend rates by 1 percentage point in each year would decrease the accumulated post-retirement benefit obligation \$136,391 and the aggregate of the service and interest cost components of the net periodic benefit cost by \$12,274.

The weighted-average discount rate used in determining the accumulated post-retirement benefit obligation was 5.71 percent.

### NOTE 16: FLEX BENEFIT PLAN - under Section 125 of the Internal Revenue Code

The Flexible Benefit Plan is for the benefit of substantially all employees who have been employed for at least 30 days. The Cooperative has elected to offer to eligible employees the following Benefit Plans and Policies subject to the terms and conditions of the plan: (1) Disability Income - Short-Term (A&S); (2) Cancer Insurance; (3) Intensive Care Insurance; (4) Accident Insurance; and (5) Medical Care Expense Reimbursement, not to exceed \$1,200 per plan year. The maximum Pre-Tax Premiums a participant can contribute via the Salary Redirection Agreement is the aggregate cost of the applicable Benefit Plans or Policies selected minus any Nonelective Contributions made by the employer. It is intended that such Pre-Tax Premium accounts shall, for tax purposes, constitute an employer contribution.

### **NOTE 17: LETTERS OF CREDIT**

The Co-op has a letter of credit outstanding to CFC for \$1,500,000 at December 31, 2016. This letter of credit is required in order to mitigate counter party risk in natural gas purchase transactions. This also is a risk management tool for the Co-op with respect to mark to market issues.

### **NOTE 18: RECLASSIFICATION OF AMOUNTS**

Certain amounts previously reported have been reclassified to conform to the 2016 presentation.

### **NOTE 19: SUBSEQUENT EVENTS**

In preparing these financial statements, management has evaluated, for potential recognition or disclosure, significant events or transactions that occurred during the period subsequent to December 31, 2016, the most recent statement of financial position presented herein, through March 15, 2017, the issuance date of the accompanying financial statements. No significant such events or transactions were identified.



### AUDITORS' CERTIFICATION REGARDING LOAN FUND EXPENDITURES

During the period of this audit, Presque Isle Electric & Gas Co-op received \$5,600,000 in long-term loan fund advances from CFC on loans controlled by the 100% CFC Mortgage and Loan Agreement. Based on our review of construction work orders and other plant accounting records created during the audit period, it is our opinion that these CFC loan funds were expended for purposes contemplated in the Loan Agreements on such loans.

Certified Public Accountants March 15, 2017

## NATIONAL RURAL UTILITIES COOPERATIVE FINANCE CORPORATION FINANCIAL AND STATISTICAL REPORT

 BORROWER NAME
 Presque Isle Electric & Gas Co-op

 BORROWER DESIGNATION
 MI028

 ENDING DATE
 12/31/2016

Submit one electronic copy and one signed hard copy to CFC. Round all numbers to the nearest dollar

CERTIFICATION

We hereby certify that the entries in this report are in accordance with the accounts and other records of the system and reflect the status of the system to the best of our knowledge and belief.

A. NRECA uses rural electric system data for legislative, regulatory and other purposes. May we provide this report from your system to NRECA?

Signature of Office Manager

Signature of Manager

Date

BAUTHORIZATION CHOICES

A. NRECA uses rural electric system data for legislative, regulatory and other purposes. May we provide this report from your system to NRECA?

B. Will you authorize CFC to share your data with other cooperatives?

O YES O NO

B. Will you authorize CFC to share your data with other cooperatives?

ITEM	LAST YEAR	THIS YEAR	BUDGET	THIS MONTH	
	(a)	(b)	(c)	(d)	
Operating Revenue and Patronage Capital	43.840,025	43,134,964	44,026,715	4,256,66	
Power Production Expense	0	0	0		
3. Cost of Purchased Power	24.747.830	24,382,270	24,406,913	2,635,56	
4. Transmission Expense	0	0	0		
5. Regional Market Operations Expense	0	0	0		
6. Distribution Expense - Operation	1,513,362	1,848,171	1,660,205	120,22	
7. Distribution Expense - Maintenance	4,050,373	3,919,475	4,084,910	447.52	
8. Consumer Accounts Expense	1,823,271	1,890,613	2,111,321	142.29	
9. Customer Service and Informational Expense	568,276	672,529	725,755	96,08	
10. Sales Expense	0	0	0		
11. Administrative and General Expense	1,766,286	1,865,636	1.821,847	150,03	
12. Total Operation & Maintenance Expense (2 thru 11)	34,469,397	34,578,693	34,810,951	3,591,71	
13. Depreciation & Amortization Expense	3,599,611	3,679,291	3,868,628	307,917	
14. Tax Expense - Property & Gross Receipts	1,084,466	1,123,240	1,039,820	93,79	
15. Tax Expense - Other	1,733	1,678	2,582	33:	
16. Interest on Long-Term Debt	2,337,602	2,346,955	2,682,705	203,67.	
17. Interest Charged to Construction (Credit)	0	0	0		
18. Interest Expense - Other	72,823	95,972	68,497	4,56	
19. Other Deductions	1,577	220	0	(	
20. Total Cost of Electric Service (12 thru 19)	41,567,209	41,826,049	42,473,183	4,201,99	
21. Patronage Capital & Operating Margins (1 minus 20)	2,272,816	1,308,915	1,553,532	54,673	
22. Non Operating Margins - Interest	52,949	52.123	56,418	750	
23. Allowance for Funds Used During Construction	0	0	0	(	
24. Income (Loss) from Equity Investments	(300,921)	(233,529)	(260,396)	(130.23)	
25. Non Operating Margins - Other	0	0	0		
26. Generation & Transmission Capital Credits	1,752,797	1,908,599	1,300,000	1,908,59	
27. Other Capital Credits & Patronage Dividends	275.035	257,415	375,386	24.170	
28. Extraordinary Items	0	0	0	1	

	YEAR-T	O-DATE			YEAR-TO-DATE		
ITEM	LAST YEAR	THIS YEAR		ITEM	LAST YEAR	THIS YEAR	
	(a)	(b)			(a)	(b)	
New Services Connected	180	187	5.	Miles Transmission	0	(	
Services Retired	176	95	6.	Miles Distribution Overhead	3,840	3,83	
Total Services In Place	35,526	35,616	7.	Miles Distribution Underground	1,025	1040	
. Idle Services (Exclude Seasonal)	2,366	2,311	8.	Total Miles Energized (5+6+7)	4,865	4.87	

4,052,675

3,293,522

3,024,940

1,857,965

29. Patronage Capital or Margins (21 thru 28)



			JKM /
NATIONAL RURAL UTILITI	ES	BORROWER NAME	Presque Isle El
COOPERATIVE FINANCE CORPO	RATION	BORROWER DESIGNATION	MI028
FINANCIAL AND STATISTICAL R	EPORT	ENDING DATE	12/31/2016
PART C. BALANCE SHEET			
ASSETS AND OTHER DEBITS		LIABILITIES AND OTHER CREDITS	
Total Utility Plant in Service	136,797,877	29. Memberships	268,545
Construction Work in Progress		30. Patronage Capital	46,354,237
3. Total Utility Plant (1+2)	136,969,890	31. Operating Margins - Prior Years	(1,319,079)
Accum. Provision for Depreciation and Amort		32. Operating Margins - Current Year	3,474,929
5. Net Utility Plant (3-4)	76,222,469	33. Non-Operating Margins	(181,406
6. Nonutility Property - Net		34. Other Margins & Equities	2,553,797
7. Investment in Subsidiary Companies	0	35. Total Margins & Equities (29 thru 34)	51,151,022
8. Invest. in Assoc. Org Patronage Capital	23,186,299	36. Long-Term Debt CFC (Net)	50,609,285
9. Invest. in Assoc. Org Other - General Funds		37. Long-Term Debt - Other (Net)	0
10. Invest in Assoc. Org Other - Nongeneral Funds		38. Total Long-Term Debt (36 + 37)	50,609,285
11. Investments in Economic Development Projects		39. Obligations Under Capital Leases - Non current	0
12. Other Investments	0	40. Accumulated Operating Provisions - Asset Retirement Obligations	0
13. Special Funds	0	41. Total Other Noncurrent Liabilities (39+40)	0
14. Total Other Property & Investments (6 thru 13)	24,733,009	42. Notes Payable	0
15. Cash-General Funds	, ,	43. Accounts Payable	2,712,375
16. Cash-Construction Funds-Trustee		44. Consumers Deposits	533,947
17. Special Deposits	0	45. Current Maturities Long-Term Debt	1,618,000
18. Temporary Investments		46. Current Maturities Long-Term Debt-Economic Dev.	0
19. Notes Receivable - Net	0	47. Current Maturities Capital Leases	0
20. Accounts Receivable - Net Sales of Energy	-	48. Other Current & Accrued Liabilities	4,271,679
21. Accounts Receivable - Net Other		49. Total Current & Accrued Liabilities (42 thru 48)	9,136,000
22. Renewable Energy Credits		50. Deferred Credits	326,895
23. Materials & Supplies - Electric and Other		51. Total Liabilities & Other Credits (35+38+41+49+50)	111,223,203
24. Prepayments	397,673	est rotal Elabitates & other creates (cortor 11115/150)	111,223,203
25. Other Current & Accrued Assets		ESTIMATED CONTRIBUTION-IN-AID-OF-CONSTRUCTION	
26. Total Current & Accrued Assets (15 thru 25)	-	Balance Beginning of Year	20,572,962
27. Deferred Debits		Amounts Received This Year (Net)	499,598
28. Total Assets & Other Debits (5+14+26+27)		TOTAL Contributions-In-Aid-Of-Construction	21,072,560
·	, -,	RDING THE FINANCIAL STATEMENT CONTAINED IN THIS RE	
TIME STATE OF THE OF THE STATE			2 OK11

2016 cfc\_form7 Page 2 of 22



## NATIONAL RURAL UTILITIESBORROWER NAMEPresque Isle ElCOOPERATIVE FINANCE CORPORATIONBORROWER DESIGNATIONMI028FINANCIAL AND STATISTICAL REPORTENDING DATE12/31/2016

PART E. CHANGES IN UTILITY PLANT					
PLANT ITEM	BALANCE BEGINNING OF YEAR (a)	ADDITIONS (b)	RETIREMENTS (c)	ADJUSTMENTS AND TRANSFER (d)	BALANCE END OF YEAR (e)
1 Distribution Plant Subtotal	93,498,913	3,667,859	1,267,062	(496,700)	95,403,010
2 General Plant Subtotal	6,702,854	637,517	294,114	0	7,046,258
3 Headquarters Plant	1,505,611	46,575	5,220	0	1,546,965
4 Intangibles	25,648	0	0	0	25,648
5 Transmission Plant Subtotal	0	0	0	0	0
6 Regional Transmission and Market Operation Plant	0	0	0	0	0
7 Production Plant - Steam	0	0	0	0	0
8 Production Plant - Nuclear	0	0	0	0	0
9 Production Plant - Hydro	0	0	0	0	0
10 Production Plant - Other	0	0	0	0	0
11 All Other Utility Plant	32,385,539	601,110	83,984	(126,668)	32,775,997
12 SUBTOTAL: (1 thru 11)	134,118,565	4,953,061	1,650,380	(623,369)	136,797,877
13 Construction Work in Progress	146,917	25,095			172,012
14 TOTAL UTILITY PLANT (12+13)	134,265,483	4,978,156	1,650,380	(623,369)	136,969,889

#### CFC NO LONGER REQUIRES SECTIONS "F", "G", AND "N" DATA

Those sections refer to data on "Analysis of Accumulated Provision for Depreciation" (F),

 $"Materials\ and\ Supplies"\ (G), "Annual\ Meeting\ and\ Board\ Data"\ (N), and\ "Conservation\ Data"\ (P).$ 

PAR	T H. SERVICE INTERRUPTIONS								
	Avg. Minutes per Consumer by Cause		Avg. Minutes per Consumer by Cause		Avg. Minutes per Consumer by Cause		Avg. Minutes per Consumer by Cause		TOTAL
	112.11	Power Supplier	Major	Event	Plan	nned	All Oth	ner	(e)
		(a)	(t	)	(	c)	(d)		
1.	Present Year	8.62		157.61		1.67		274.00	441.90
2.	Five-Year Average	9.97		1,049.55		3.34		223.36	1,286.22
PAR	PART I. EMPLOYEE - HOUR AND PAYROLL STATISTICS								
1.	. Number of Full Time Employees			70	4. Payroll - Expensed				3,985,972
2.	Employee - Hours Worked - Regular Time			154,268	5. Payroll - Capitalized				1,252,866
3.	Employee - Hours Worked - Overtime			14,470	6. Payroll - Other				0
PAF	RT J. PATRONAGE CAPITAL					PART K. DUE F	ROM CONSUMERS F	OR ELECTRIC SI	ERVICE
		ITEM		THIS YEAR	CUMULATIVE	1. Amount Due O	ver 60 Days:		
		112.01		(a)	(b)		479,305		
1.	General Retirement			1,225,158	10,684,316	2. Amount Writte	en Off During Year:		
2.	Special Retirements		12,531	33,447		79,031			
3.	3. Total Retirements (1+2)			1,237,688	10,717,763				
4.	4. Cash Received from Retirement of Patronage Capital by Suppliers of Electric Power			1,700,424					
5.	5. Cash Received from Retirement of Patronage Capital by Lenders for Credit Extended to the Electric System			98,856					
6.	Total Cash Received (4+5)		·	1,799,280					

Page 3 of 22



## NATIONAL RURAL UTILITIES BORROWER NAME Presque Isle EI COOPERATIVE FINANCE CORPORATION BORROWER DESIGNATION MI028 FINANCIAL AND STATISTICAL REPORT 12/31/2016

FINANCIAL AND STATISTICAL REPORT ENDING DATE 12/3									12/31/2016	
PAR	T L. KWH PURCHASED AND TOTAL C	COST								
								INCLU	OST	
	NAME OF SUPPLIER	CFC USE ONLY SUPPLIER CODE	RENEWABLE ENERGY PROGRAM NAME	RENEWABLE FUEL TYPE	KWH PURCHASED	TOTAL COST	AVERAGE COST PER KWH (cents)	FUEL COST ADJUSTMENT	WHEELING & OTHER CHARGES (or Credits)	COMMENTS
	(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	(i)	(j)
1	Wolverine Power Supply			0 None	259,904,564	21,112,750	8.12	0	0	Comments
2				0 None	0	0	0.00	0	0	Comments
3				0 None	0	0	0.00	0	0	Comments
4				0 None	0	0	0.00	0	0	Comments
5				0 None	0	0	0.00	0	0	Comments
6				0 None	0	0	0.00	0	0	Comments
7				0 None	0	0	0.00	0	0	Comments
8				0 None	0	0	0.00	0	0	Comments
9				0 None	0	0	0.00	0	0	Comments
10				0 None	0	0	0.00	0	0	Comments
11				0 None	0	0	0.00	0	0	Comments
12				0 None	0	0	0.00	0	0	Comments
13				0 None	0	0	0.00	0	0	Comments
14				0 None	0	0	0.00	0	0	Comments
15				0 None	0	0	0.00	0	0	Comments
16				0 None	0	0	0.00	0	0	Comments
17				0 None	0	0	0.00	0	0	Comments
18				0 None	0	0	0.00	0	0	Comments
19				0 None	0	0	0.00	0	0	Comments
20				0 None	0	0	0.00	0	0	Comments
21	TOTALS				259,904,564	21,112,750	8.12	0	0	<u> </u>

2016 cfc\_form7 Page 4 of 22



	NATIONAL RURAL UTILITIES	BORROWER NAME	Presque Isle El
	COOPERATIVE FINANCE CORPORATION	BORROWER DESIGNATION	MI028
	FINANCIAL AND STATISTICAL REPORT	ENDING DATE	12/31/2016
PART I	L. KWH PURCHASED AND TOTAL COST (Continued)	2.121.10 2.112	12/01/2010
	COMM	ENTS	
1			
2			
3			
4			
5			
6 7			
8			
9			
10			
11			
12			
13			
14			
15 16			
17			
18			
19			
20			

2016 cfc\_form7 Page 5 of 22



#### BORROWER NAME Presque Isle E NATIONAL RURAL UTILITIES COOPERATIVE FINANCE CORPORATION BORROWER DESIGNATION MI028 FINANCIAL AND STATISTICAL REPORT ENDING DATE 12/31/2016 PART M. LONG-TERM LEASES (If additional space is needed, use separate sheet) LIST BELOW ALL "RESTRICTED PROPERTY" \*\* HELD UNDER "LONG TERM" LEASE. (If none, State "NONE") NAME OF LESSOR TYPE OF PROPERTY RENTAL THIS YEAR \$0 \$0 TOTAL \$0 \*\* "RESTRICTED PROPERTY" means all properties other than automobiles, trucks, tractors, other vehicles (including without limitation aircraft and ships), office and warehouse space and office equipment (including without limitation computers). "LONG TERM" means leases having unexpired terms in excess of 3 years and covering property having an intial cost in excess of \$250,000).

PAR	ART O. LONG-TERM DEBT SERVICE REQUIREMENTS							
	NAME OF LENDER	BALANCE END OF	INTEREST	PRINCIPAL	TOTAL	CFC USE ONLY		
		YEAR	(a)	(b)	(c)	(d)		
1	National Rural Utilities Cooperative Finance Corporation	52,227,285	2,348,025	1,500,368	3,848,393			
2	NCSC	0	0	0	0			
3	Farmer Mac	0	0	0	0			
4		0	0	0	0			
5		0	0	0	0			
6		0	0	0	0			
7		0	0	0	0			
8		0	0	0	0			
9		0	0	0	0			
10	Principal Payments Received from Ultimate Recipients of IRP Loans			0				
11	Principal Payments Received from Ultimate Recipients of REDL Loans			0				
12	TOTAL (Sum of 1 thru 9)	\$52,227,285	\$2,348,025	\$1,500,368	\$3,848,393			

2016 cfc\_form7 Page 6 of 22



					TORM /			
NA'	ΓΙΟΝΑL RURAL UTILITIES	}	BORROWER NAME	Presque Isle El				
COOPER	ATIVE FINANCE CORPORA	ATION	BORROWER DESIGNA	MI028				
	IAL AND STATISTICAL REI		ENDING DATE		12/31/2016			
PART R. POWER REQUIREM		OKI	ENDING DATE		12/31/2010			
TAKT K. TOWER REQUIRED	TENTS DATA BASE							
CLASSIFICATION	CONSUMER, SALES, AND REVENUE DATA	JANUARY CONSUMERS (a)	DECEMBER CONSUMERS (b)	AVERAGE CONSUMERS (c)	TOTAL KWH SALES AND REVENUE (d)			
Residential Sales	a. No. Consumers Served	17,351	17,459	17,405	(-)			
(excluding seasonal)	b. KWH Sold				132,874,823			
	c. Revenue				18,657,500			
Residential Sales -	a. No. Consumers Served	13,441	13,484	13,463				
Seasonal	b. KWH Sold	,	<u> </u>	,	31,048,042			
	c. Revenue				7,543,668			
Irrigation Sales	a. No. Consumers Served	25	26	26				
<b>G</b>	b. KWH Sold				333,659			
	c. Revenue				44,150			
4. Comm. and Ind.	a. No. Consumers Served	1,932	1,959	1,946				
1000 KVA or Less	b. KWH Sold			-,,,,,	52,024,492			
	c. Revenue				5,924,300			
5. Comm. and Ind.	a. No. Consumers Served	4	4	4	- /- /			
Over 1000 KVA	b. KWH Sold				17,521,200			
	c. Revenue				1,647,549			
6. Public Street & Highway	a. No. Consumers Served	39	39	39				
Lighting	b. KWH Sold				380,390			
8 . 8	c. Revenue				70,318			
7. Other Sales to Public	a. No. Consumers Served	333	334	334				
Authority	b. KWH Sold				4,535,869			
	c. Revenue				559,858			
8. Sales for Resales-RUS	a. No. Consumers Served	0	0	0	,			
Borrowers	b. KWH Sold				0			
	c. Revenue				456,154			
9. Sales for Resales-Other	a. No. Consumers Served	0	0	0	,			
	b. KWH Sold				0			
	c. Revenue				0			
10. TOTAL No. of Consumers (	1	33,125	33,305	33,215				
11. TOTAL KWH Sold (lines 1)		,		,	238,718,475			
	From Sales of Electric Energy (lin	ne 1c thru 9c)			34,903,497			
13. Transmission Revenue	<u> </u>	•			0			
14. Other Electric Revenue					919,166			
15. KWH - Own Use					226,955			
16. TOTAL KWH Purchased					259,904,564			
17. TOTAL KWH Generated					0			
18. Cost of Purchases and Genera	tion				21,112,750			
19. Interchange - KWH - Net								
20. Peak - Sum All KW Input (M	19,627 50,908							
, `								
	None No	n-coincident © Coincident						

2016 cfc\_form7 Page 7 of 22



## NATIONAL RURAL UTILITIESBORROWER NAMEPresque Isle EICOOPERATIVE FINANCE CORPORATIONBORROWER DESIGNATIONMI028FINANCIAL AND STATISTICAL REPORTENDING DATE12/31/2016

			Added This Year		Total To Date			
Line #	Classification	Number of Consumers (a)	Amount Invested (b)	ESTIMATED MMBTU Savings (c)	Number of Consumers (d)	Amount Invested (e)	ESTIMATED MMBTU Savings (f)	
1.	Residential Sales (excluding seasonal)	0	0	0	0	0	0	
2.	Residential Sales - Seasonal	0	0	0	0	0	0	
3.	Irrigation Sales	0	0	0	0	0	0	
4.	Comm. and Ind. 1000 KVA or Less	0	0	0	0	0	0	
5.	Comm. and Ind. Over 1000 KVA	0	0	0	0	0	0	
6.	Public Street and Highway Lighting	0	0	0	0	0	0	
7.	Other Sales to Public Authorities	0	0	0	0	0	0	
8.	Sales for Resales - RUS Borrowers	0	0	0	0	0	0	
9.	Sales for Resales - Other	0	0	0	0	0	0	
10.	TOTAL	0	0	0	0	0	0	

2016 cfc\_form7 Page 8 of 22



NATIONAL RURAL UTILITIES BORROWER NAME Presque Isle El COOPERATIVE FINANCE CORPORATION BORROWER DESIGNATION MI028 FINANCIAL AND STATISTICAL REPORT ENDING DATE 12/31/2016 (All investments refer to your most recent CFC Loan Agreement) 7a - PART 1 - INVESTMENTS DESCRIPTION INCLUDED (\$) EXCLUDED (\$) INCOME OR LOSS **(b)** (c) INVESTMENTS IN ASSOCIATED ORGANIZATIONS See Attached Sheet 649,272 24,083,736 Subtotal (Line 5 thru 8) 649,272 24,083,736 3. INVESTMENTS IN ECONOMIC DEVELOPMENT PROJECTS Subtotal (Line 9 thru 12) . OTHER INVESTMENTS Subtotal (Line 13 thru 16) 5. SPECIAL FUNDS Subtotal (Line 17 thru 20) 6. CASH - GENERAL See Attached Sheet 731,941 1,041,201 Subtotal (Line 21 thru 24) 731,941 1,041,201 7. SPECIAL DEPOSITS Subtotal (Line 25 thru 28) 8. TEMPORARY INVESTMENTS 1,701,658 NRUCFC Citizens Nat'l Bank - IMMA 19,818 Subtotal (Line 29 thru 32) 1,721,476 9. ACCOUNT & NOTES RECEIVABLE - NET See Attached Sheet 299,695 Subtotal (Line 33 thru 36) 299,695 10. COMMITMENTS TO INVEST WITHIN 12 MONTHS BUT NOT ACTUALLY PURCHASED Subtotal (Line 37 thru 40) 25,124,937 Total 3,402,384

2016 cfc\_form/ Page 9 of 22



					TORIN /
	NATIONAL RURAL UTILITIES		BORROWER NAM	E	Presque Isle El
	COOPERATIVE FINANCE CORPORATION	N	BORROWER DESI	MI028	
	FINANCIAL AND STATISTICAL REPORT	Γ	ENDING DATE		12/31/2016
	(All investments re	efer to your most rece	nt CFC Loan Agreemer	nt)	
7a - PA	ART II. LOAN GUARANTEES				
Line No.	Organization & Guarantee Beneficiary (a)	Maturity Date of Guarantee Obligation (b)	Original Amount (\$)	Performance Guarantee Exposure or Loan Balance (\$) (d)	Available Loans (Covered by Guarantees) (e)
1			0	0	0
2			0	0	0
3			0	0	0
4			0	0	0
5 TOT 41	LS (Line 1 thru 5)		0	0	0
	ART III. LOANS			U	<u> </u>
Line No.	Name of Organization (a)	Maturity Date (b)	Original Amount (\$) (c)	Loan Balance (\$) (d)	Available Loans (e)
1			0	0	0
2			0	0	0
3			0	0	0
4			0	0	0
5			0	0	0
ГОТА	LS (Line 1 thru 5)		0	0	0
7a - PA	ART IV. TOTAL INVESTMENTS AND LOANS GUARANTEES	S			
1	TOTAL (Part I, Total - Column b + Part II, Totals - Column d + Col	ımn e + Part III, Totals -	- Column d + Column e)		3,402,384
2	LARGER OF (a) OR (b)				25,575,511
	a. 15 percent of Total Utility Plant (CFC Form 7, Part C, Line 3)			20,545,484	
	b. 50 percent of Total Equity (CFC Form 7, Part C, Line 35)			25,575,511	

2016 cfc\_form7 Page 10 of 22