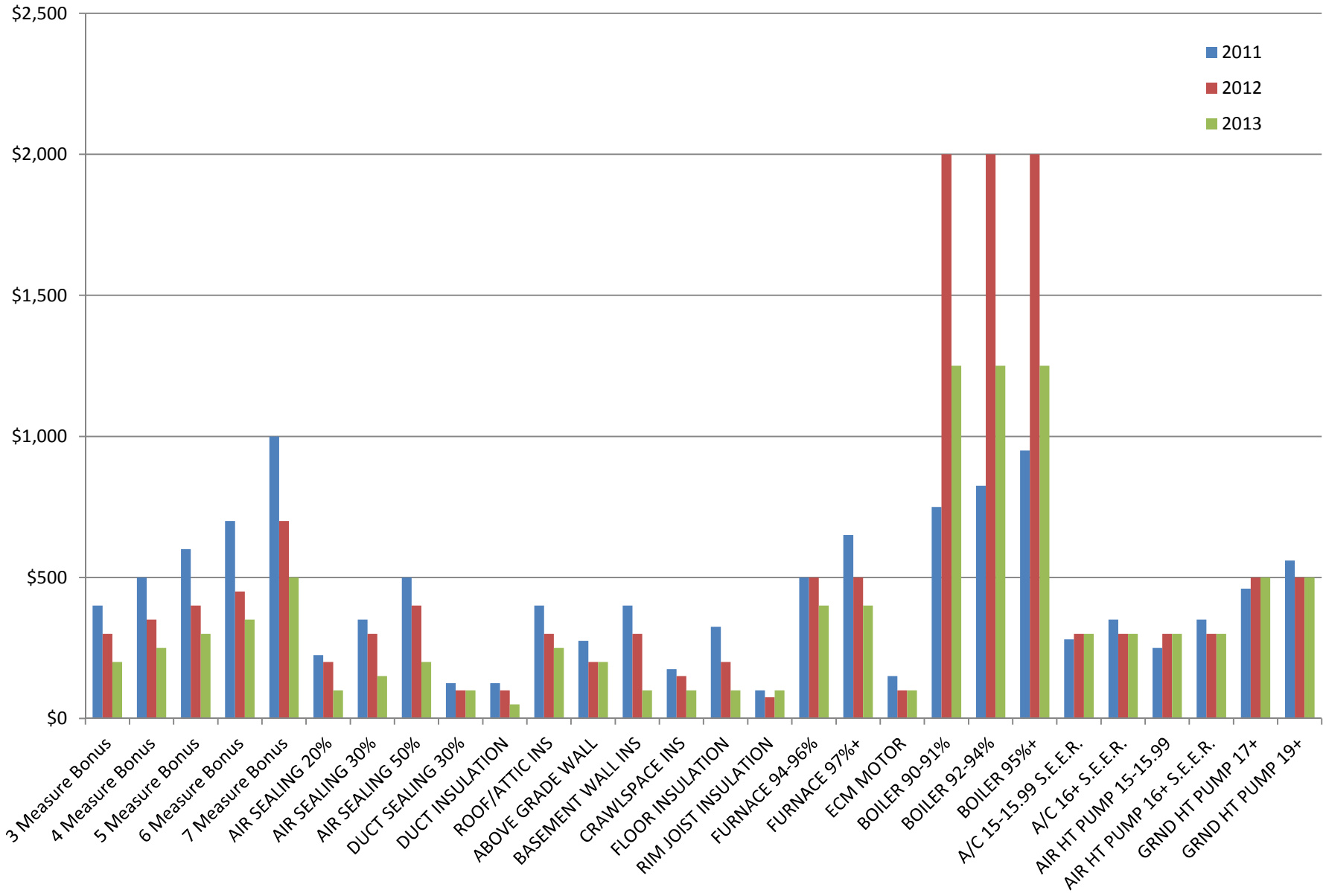


Consumers Energy Home Performance						
	2011	2012	+/-	2012	2013	+/-
3 Measure Bonus	400	300	-100	300	200	-100
4 Measure Bonus	500	350	-150	350	250	-100
5 Measure Bonus	600	400	-200	400	300	-100
6 Measure Bonus	700	450	-250	450	350	-100
7 Measure Bonus	1000	700	-300	700	500	-200
AIR SEALING 20%	225	200	-25	200	100	-100
AIR SEALING 30%	350	300	-50	300	150	-150
AIR SEALING 50%	500	400	-100	400	200	-200
DUCT SEALING 15%	50	50	0	50	50	0
DUCT SEALING 30%	125	100	-25	100	100	0
DUCT INSULATION	125	100	-25	100	50	-50
ROOF/ATTIC INS	400	300	-100	300	250	-50
ABOVE GRADE WALL	275	200	-75	200	200	0
BASEMENT WALL INS	400	300	-100	300	100	-200
CRAWLSPACE INS	175	150	-25	150	100	-50
FLOOR INSULATION	325	200	-125	200	100	-100
RIM JOIST INSULATION	100	75	-25	75	100	25
WINDOW REPLACE	\$2/SQ FT	\$2/SQ FT	0	\$2/SQ FT	\$2/SQ FT	0
FURNACE 94-96%	500	500	0	500	400	-100
FURNACE 97%+	650	500	-150	500	400	-100
FURNACE TUNE-UP	50	50	0	50	50	0
ECM MOTOR	150	100	-50	100	100	0
BOILER 90-91%	750	2000	1250	2000	1250	-750
BOILER 92-94%	825	2000	1175	2000	1250	-750
BOILER 95%+	950	2000	1050	2000	1250	-750
A/C 15-15.99 S.E.E.R.	280	300	20	300	300	0
A/C 16+ S.E.E.R.	350	300	-50	300	300	0
A/C TUNE-UP	50	50	0	50	50	0
AIR HT PUMP 15-15.99	250	300	50	300	300	0
AIR HT PUMP 16+ S.E.E.R.	350	300	-50	300	300	0
GRND HT PUMP 17+	460	500	40	500	500	0
GRND HT PUMP 19+	560	500	-60	500	500	0
TANKLESS WATER HTR	200	200	0	200	200	0
HI-EFF WATER HEATER	120	120	0	120	120	0

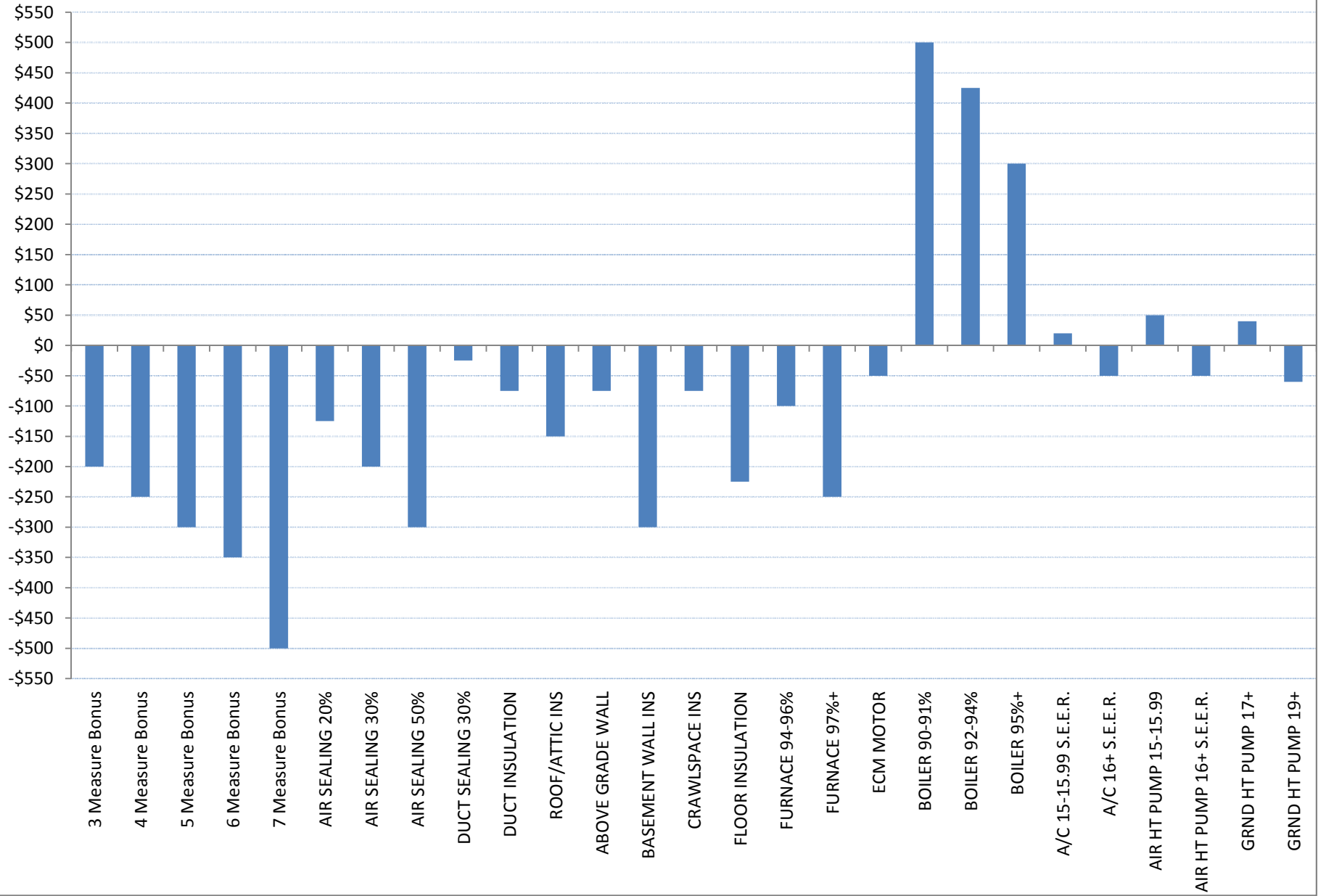
Change in rebate from 2011 to 2013

-200
-250
-300
-350
-500
-125
-200
-300
0
-25
-75
-150
-75
-300
-75
-225
0
0
-100
-250
0
-50
500
425
300
20
-50
0
50
-50
40
-60
0
0

Consumers Energy Rebate Amount for Years 2011-2013



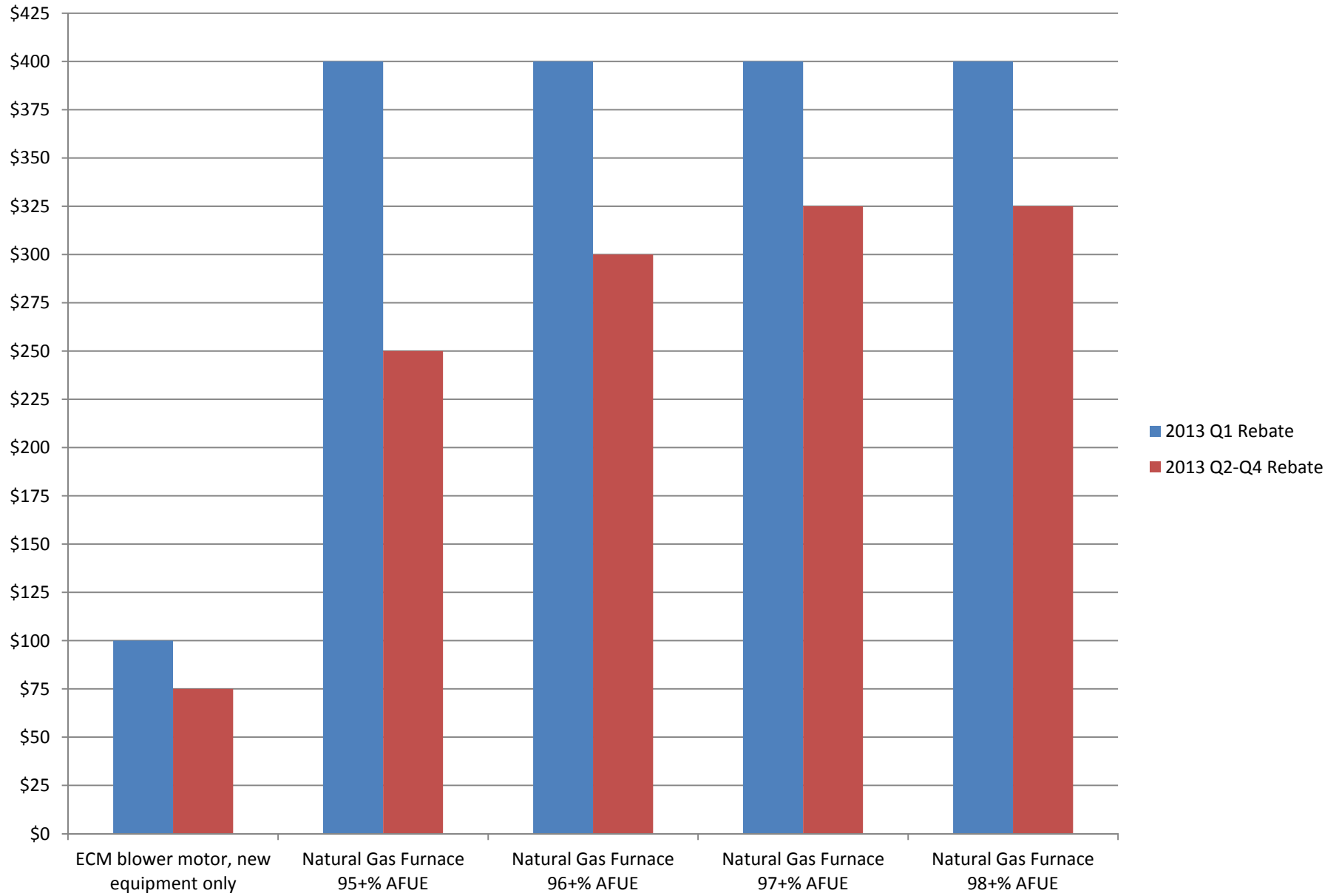
Consumers Energy Change in rebate from 2011 to 2013



HVAC REBATE PROGRAM ANTICIPATED TIERED INCENTIVES

Product	Qualifying Minimum Efficiency	Customer Eligibility	2013 Q1 Rebate	2013 Q2-Q4 Rebate	Reduction
ECM blower motor, new equipment only	Must be originally installed in equipment (furnace only)	DTE Electric	\$100	\$75	\$25
Natural Gas Furnace 95+% AFUE	95-95.99 AFUE AHRI Rated	DTE Gas	\$400	\$250	\$150
Natural Gas Furnace 96+% AFUE	96-96.99 AFUE AHRI Rated	DTE Gas	\$400	\$300	\$100
Natural Gas Furnace 97+% AFUE	97-97.99 AFUE AHRI Rated	DTE Gas	\$400	\$325	\$75
Natural Gas Furnace 98+% AFUE	98-98.99 AFUE AHRI Rated	DTE Gas	\$400	\$325	\$75
Natural Gas Furnace 95+% AFUE	95-95.99 AFUE AHRI Rated	CE Gas	\$400	\$250	\$150
Natural Gas Furnace 96+% AFUE	96-96.99 AFUE AHRI Rated	CE Gas	\$400	\$275	\$125
Natural Gas Furnace 97+% AFUE	97-97.99 AFUE AHRI Rated	CE Gas	\$400	\$300	\$100
Natural Gas Furnace 98+% AFUE	98-98.99 AFUE AHRI Rated	CE Gas	\$400	\$350	\$50
Natural Gas Boiler 87+% AFUE	87-91.99 AFUE AHRI Rated	CE Gas	\$1,000	\$750	\$250
Natural Gas Boiler 92+% AFUE	92-94.99 AFUE AHRI Rated	CE Gas	\$1,000	\$900	\$100
Natural Gas Boiler 95+% AFUE	95+% AFUE AHRI Rated	CE Gas	\$1,000	\$1,000	\$0

DTE Rebate for HVAC Program



Consumers Energy Rebate for HVAC Program

