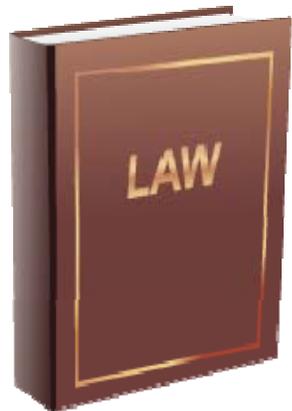




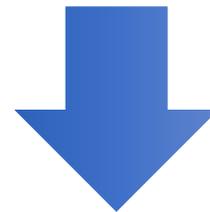
**FirstNet Update**  
**Ed Parkinson and Jamel Vinson,**  
**Government Affairs**

**February 22, 2016**



## Middle Class Tax Relief and Job Creation Act of 2012

“...open, transparent, and competitive requests for proposals to private sector entities for the purposes of building, operating, and maintaining the network”



Establish public / private partnership to deliver best possible network solution for the public safety community

# RFP Development



- Consultation with states, public safety, tribes, federal agencies
- Vendor outreach, incl. Industry Days
- Draft RFP Documents
- Public Notices, incl. Cyber



# RFP Statement of Objectives



**Building,  
Deployment,  
Operation &  
Maintenance  
of the NPSBN**



**Financial  
Sustainability**



**First Responder  
User Adoption**



**Device  
Ecosystem**



**Applications  
Ecosystem**



**Accelerated  
Speed to  
Market**



**User Service  
Availability**



**Service  
Capacity**



**Cyber Security**



**Priority  
Services**



**Integration  
Of Opt-out  
State RANs**



**Integration of  
Existing  
Commercial/  
Federal/  
State/Tribal/Local  
Infrastructure To  
Support NPSBN  
Services**



**Life-cycle  
Innovation**



**Program and  
Business  
Management**



**Customer  
Care and  
Marketing**



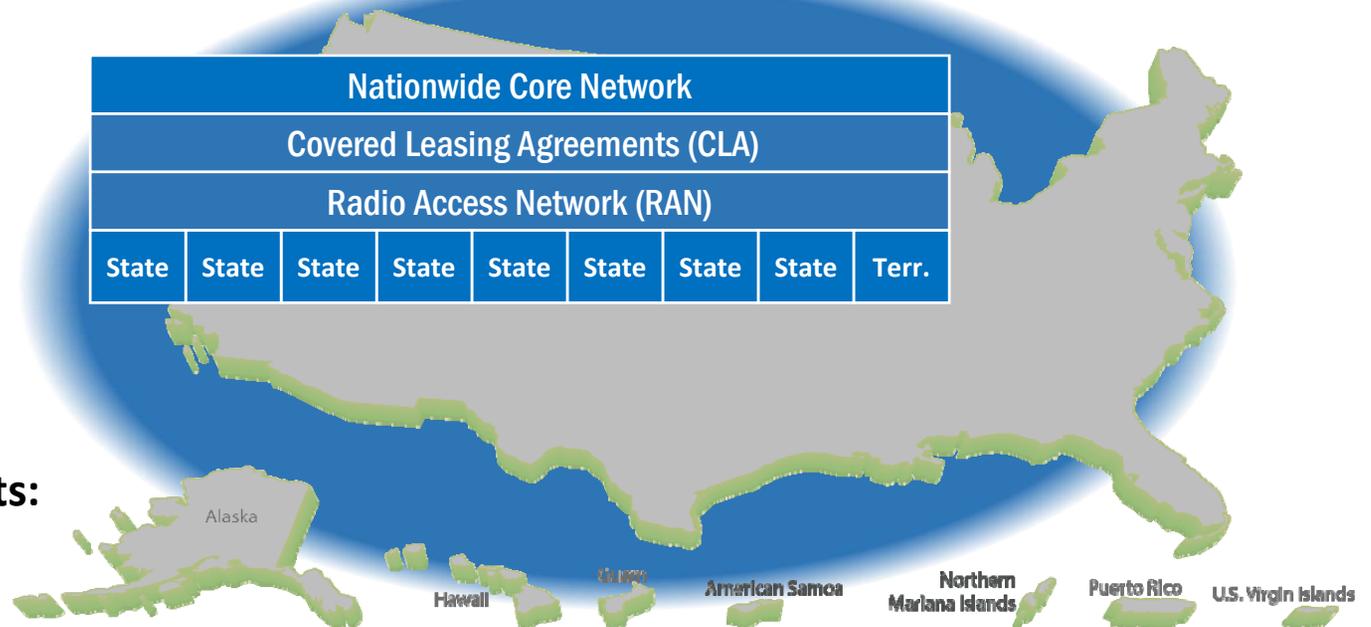
**Facilitation of  
FirstNet's  
Compliance  
With The Act  
& Other Laws**

# RFP Partnership Benefits



## Awardee responsible for deployment of

- Network Core and Opt-in RANs
- Devices and application ecosystem
- Network security



## Key Partnership Benefits:

- Speed to Market
- Economies of Scale
- Leverage partner infrastructure

# Public Private Partnership Value Distribution



## A Unique Public/Private Partnership Will Achieve FirstNet's Mission

### FirstNet Provides

- 20 MHz of prime spectrum
- Up to \$6.5 Billion in cash to offset network costs
- Relationship with public safety stakeholders
- Total of up to 25 year contract term

### Partner Provides

- Assets, capabilities and synergies to meet FirstNet stated objectives:
  - Nationwide Core Network
  - Nationwide Radio Access Network (RAN)
  - Nationwide Backhaul
  - Deployment, Operation, Maintenance
- Fixed payment to FirstNet for sustainability

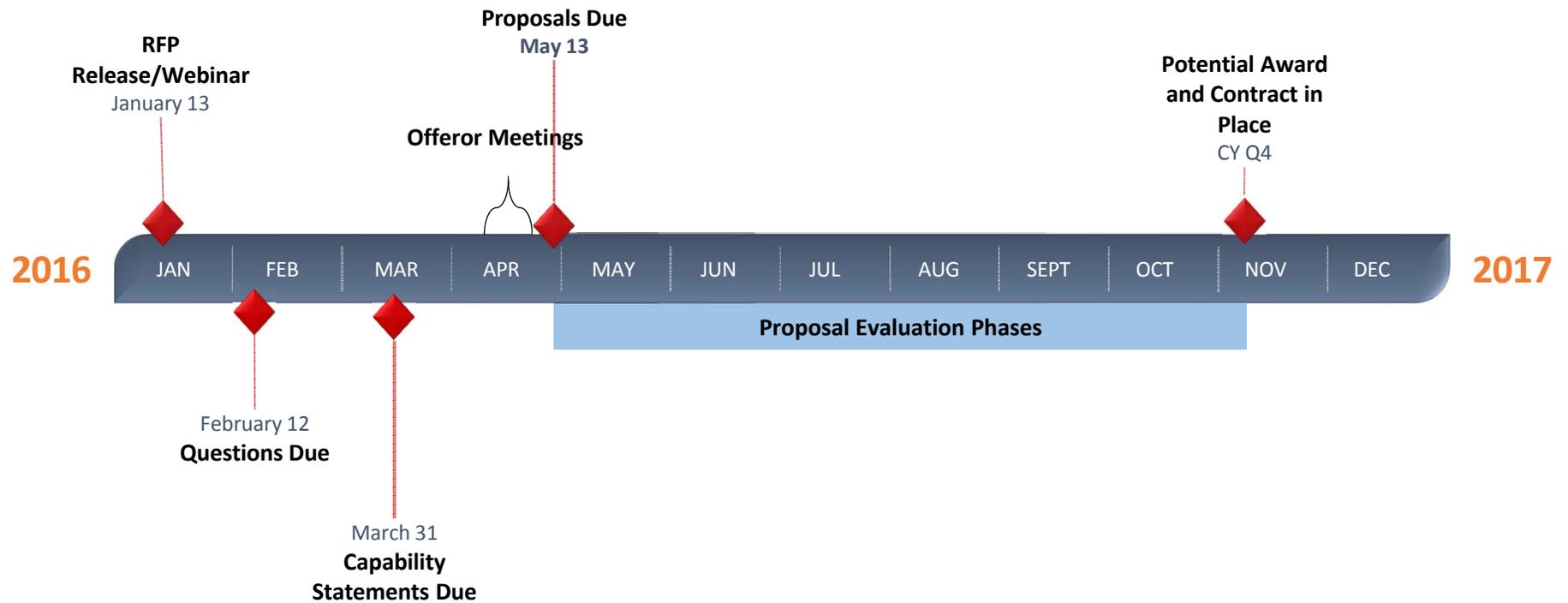
### Public Safety Gets

- Nationwide public safety mission achieved with priority, preemption and a resilient network
- Meet public safety needs through partnership SLAs

### Partner Gets

- Cash payments based on buildout milestones
- Rights to monetize 20 MHz of spectrum, market value in the tens of billions of dollars
- Total of up to 25 year contract term
- Market of millions of public safety users
- Domestic/Global pull through benefits

# Draft Evaluation Schedule



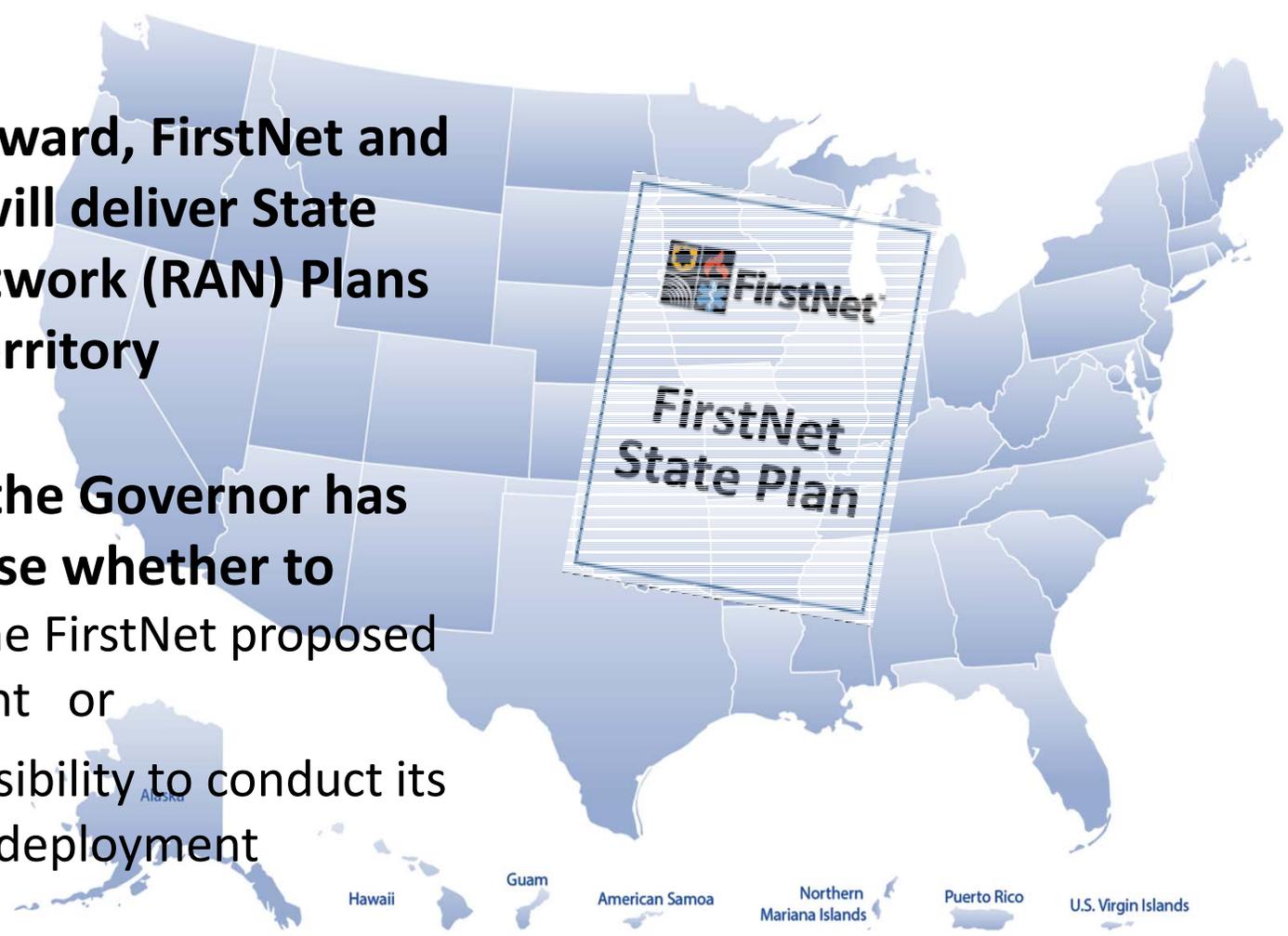
# Post RFP Award: State Plan Delivery



**Following RFP award, FirstNet and our partner(s) will deliver State radio access network (RAN) Plans to each state/territory**

**Under the Act, the Governor has 90 days to choose whether to**

1. Participate in the FirstNet proposed RAN deployment or
2. Assume responsibility to conduct its own state RAN deployment



# 2016 Consultation Vision



1

- Expanded outreach and education with federal, state, local, and tribal public safety entities

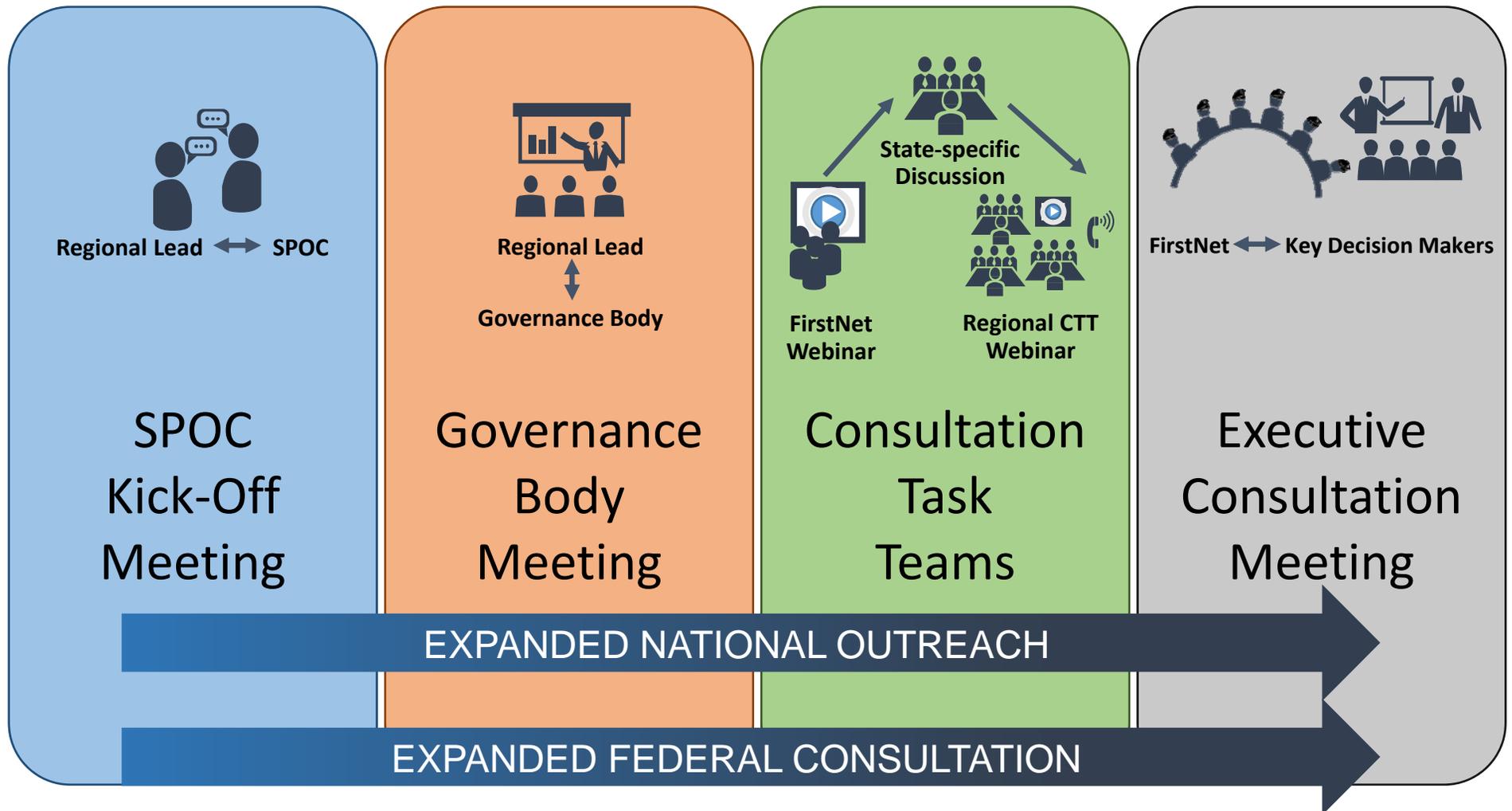
2

- Obtaining state and territory input to inform state plans and network deployment policies, processes, and procedures

3

- Preparing key decision makers for state plan delivery and network deployment

# 2016 Consultation Elements





**QUESTIONS?**