



# Monthly Report

January 1, 2021 – January 31, 2021



Governor  
Gretchen Whitmer



Executive Director  
Andrew Brisbo



Director  
Orlene Hawks

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## Medical Marijuana Facility Licensing

### 1. Product Sales

Sales by Product Type			
January 1 - January 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	4,510.56		\$18,189,817.16
Shake/Trim	490.26		\$1,173,795.30
Concentrate	284.3		\$3,963,622.84
Vape Cartridge	925.32		\$12,277,598.62
Kief	4		\$32,819.63
Infused-Edible	34,713.59		\$4,871,642.63
Infused Non-Edible Solid	695.09		\$248,719.93
Infused Liquid		8,436.60	\$293,818.94
Infused Non-Edible Liquid		881	\$18,668.86
<b>January Total</b>	<b>41,623.12</b>	<b>9,317.60</b>	<b>\$41,070,503.91</b>

Additional Sales Information	
January 1 - January 31	
Category	Amount
Sales To Date (Jan. 31)	\$812,149,650.00
Sales Deliveries	\$1,576,826.50
Average Retail Flower Price (oz.)	\$252.04

### 2. Plants

Plants	
Active Plants	
As of January 31, 2021	
Plant State	Number
Immature	65,604
Vegetative	69,383
Flowering	92,424

Destroyed & Harvested Plants	
January 1 – January 31	
Plant State	Number
Immature - Destroyed	23,814
Vegetative - Destroyed	10,247
Flowering - Destroyed	1,667
Plants Harvested	30,310

### 3. Packages and Inventory

Packages	
As of January 31, 2021	
Package State	Number
Active	299,271
On Hold	1,352
In Transit	4,172
January 1 – January 31	
Package State	Number
Finished	30,129

Inventory	
As of January 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	13,158
Flower at Provisioning Centers	27,714
Flower at Processors	16,338
Fresh Frozen Flower at Processors	8,569
Concentrates at Processors	13,201
Infused Solids at Processors	170,532
Infused Liquids at Processors (Fl. Oz.)	551,053

### 4. Transfers

Products Shipped		
January 1 - January 31		
License Type	Pounds Shipped	Fluid Ounces Shipped
Grower Class A	1,094.94	0
Grower Class B	275.64	0
Grower Class C	34,902.95	223.17
Processor	1,094.17	173.47
Provisioning Center	53,156.94	10,530.55
Safety Compliance Facility	0.72	0
Secure Transporter	70,793.46	5,862.80

Transfers	
January 1 – January 31	
Transfer Type	Number
Completed	5,992
Voided	93

## 5. Initial Applications

Initial Applications			
January 1 - January 31			
License Type	Received	Approved	Denied
Prequalification	55	63	1
Grower Class A	2	5	0
Grower Class B	1	0	0
Grower Class C	5	13	0
Processor	4	4	0
Provisioning Center	11	12	0
Safety Compliance Facility	0	1	0
Secure Transporter	0	1	0
<b>Total</b>	<b>78</b>	<b>99</b>	<b>1</b>

## 6. Renewal Applications

Renewal Applications			
January 1 - January 31			
License Type	Received	Approved	Denied
Grower Class A	2	5	0
Grower Class B	0	0	0
Grower Class C	7	14	0
Processor	3	3	0
Provisioning Center	22	15	0
Safety Compliance Facility	0	1	0
Secure Transporter	3	0	0
<b>Total</b>	<b>37</b>	<b>38</b>	<b>0</b>

7. Application Processing Time

Application Processing Time (Calendar Days)		
January 1 - January 31		
License Type	Initial Applications	Renewal Applications
Prequalification	76.2	--
Grower Class A	85.8	60.2
Grower Class B	--	--
Grower Class C	80.3	83.5
Processor	99.3	68.7
Provisioning Center	74.9	52.7
Safety Compliance Facility	100	--
Secure Transporter	235	31
<b>January Step 2 Average</b>	<b>86.22</b>	<b>--</b>
<b>January Total Average</b>	<b>79.77</b>	<b>65.7</b>

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
January 1 - January 31			
License Type	Warning	Formal Complaint	Final Order
Grower Class A	0	0	0
Grower Class B	0	0	0
Grower Class C	0	0	0
Processor	0	0	0
Provisioning Center	2	1	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	0	0

9. Complaints and Investigations

Complaints and Investigations	
January 1 - January 31	
Enforcement & Legal Data	Amount
Number of Complains Received*	170
Number of Investigations Opened*	145
Number of Investigations Closed*	165
Average Time to Complete an Investigation* (Calendar Days)	89
Number of Enforcement Actions Taken*	16
* Includes both MMFL and AU data	

## 10. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 1

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 3

Litigation: 0

Circuit Court Appeals: 0

## 11. Revenue and Expenses

	<b>Application Fees</b>
	<b>January 1 - January 31</b>
	<b>Amount</b>
January	\$306,000

	<b>Regulatory Assessment Fees</b>							
	<b>January 1 - January 31</b>							
	<b>Grower Class A</b>	<b>Grower Class B</b>	<b>Grower Class C</b>	<b>Processor</b>	<b>Provisioning Center</b>	<b>Safety Compliance Facility</b>	<b>Secure Transporter</b>	<b>Total</b>
January	\$35,000	\$0	\$216,963	\$75,888	\$195,545	\$0	\$13,125	<b>\$536,521</b>

	<b>Renewal</b>							
	<b>January 1 - January 31</b>							
	<b>Grower Class A</b>	<b>Grower Class B</b>	<b>Grower Class C</b>	<b>Processor</b>	<b>Provisioning Center</b>	<b>Safety Compliance Facility</b>	<b>Secure Transporter</b>	<b>Total</b>
January	\$14,000	\$0	\$126,000	\$42,000	\$218,500	\$0	\$35,000	<b>\$435,500</b>

	<b>Total Licensing Revenue Collected</b>
	<b>January 1 - January 31</b>
	<b>Amount</b>
January	\$1,278,021

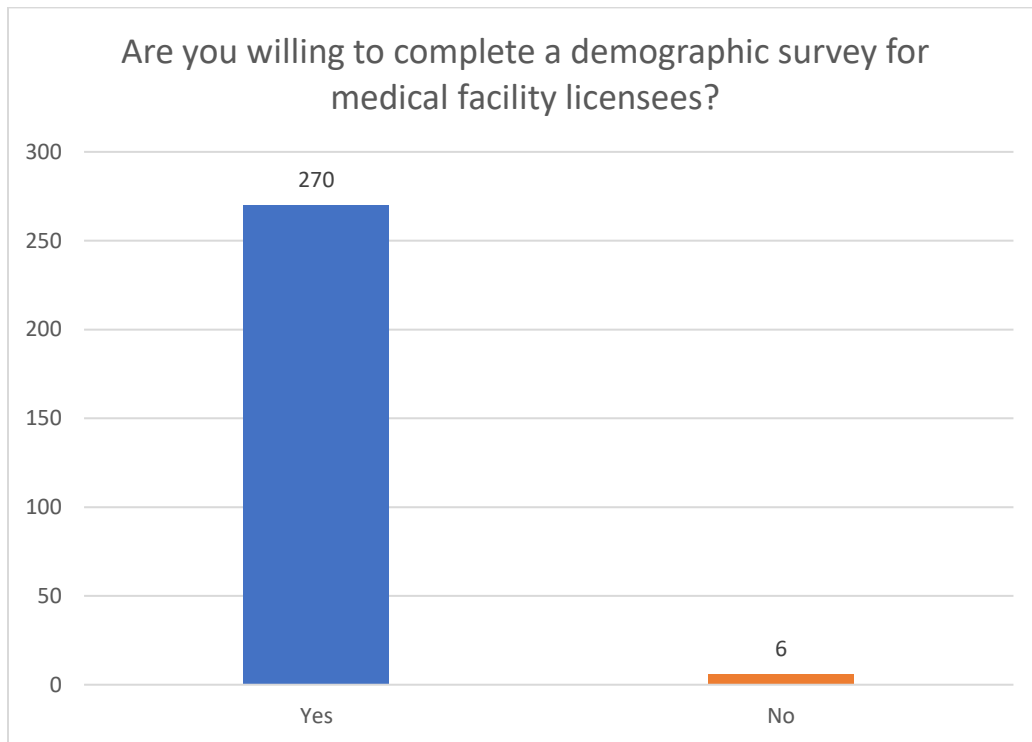


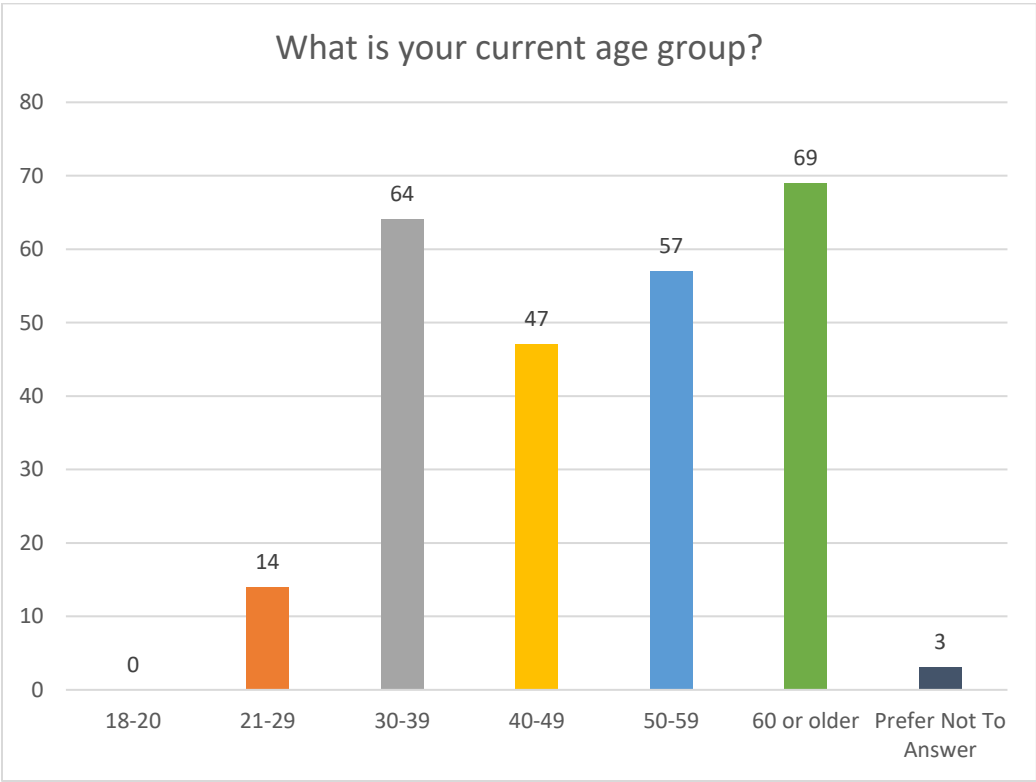
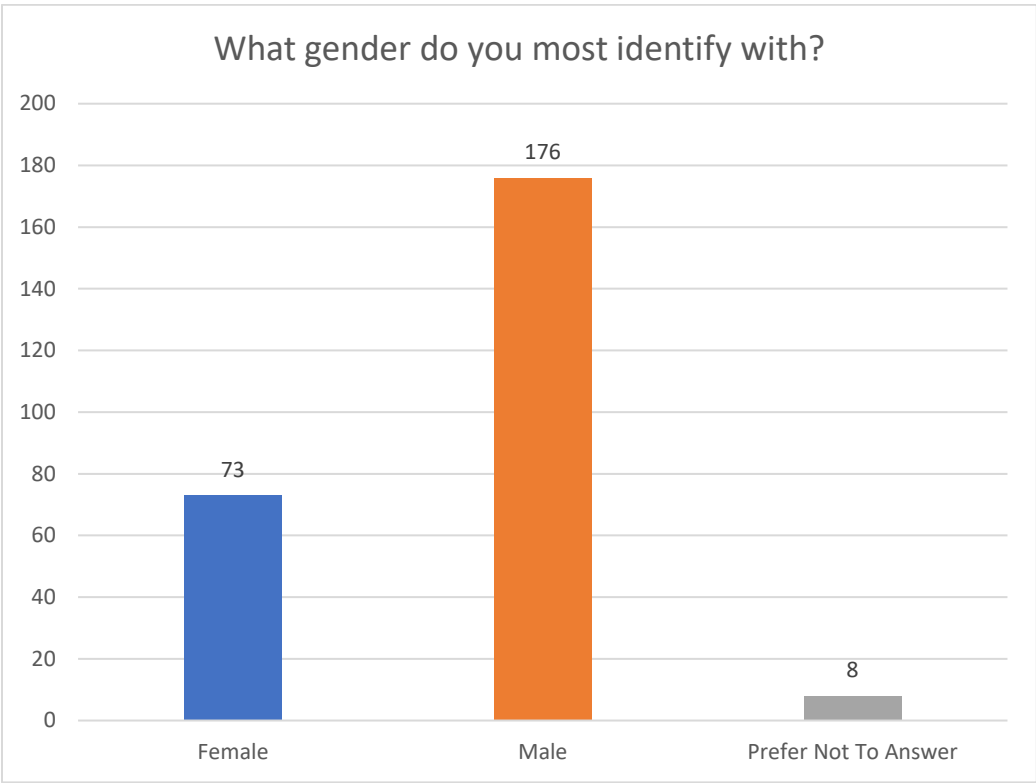
<b>Expenses</b>	
<b>January 1 - January 31</b>	
<b>Amount</b>	
State Employee Wages	\$363,012.84
State Employee Benefits	\$234,426.09
Materials and Equipment	\$2,813.75
All Other Costs	\$227,548.88
<b>January Total</b>	<b>\$827,801.56</b>

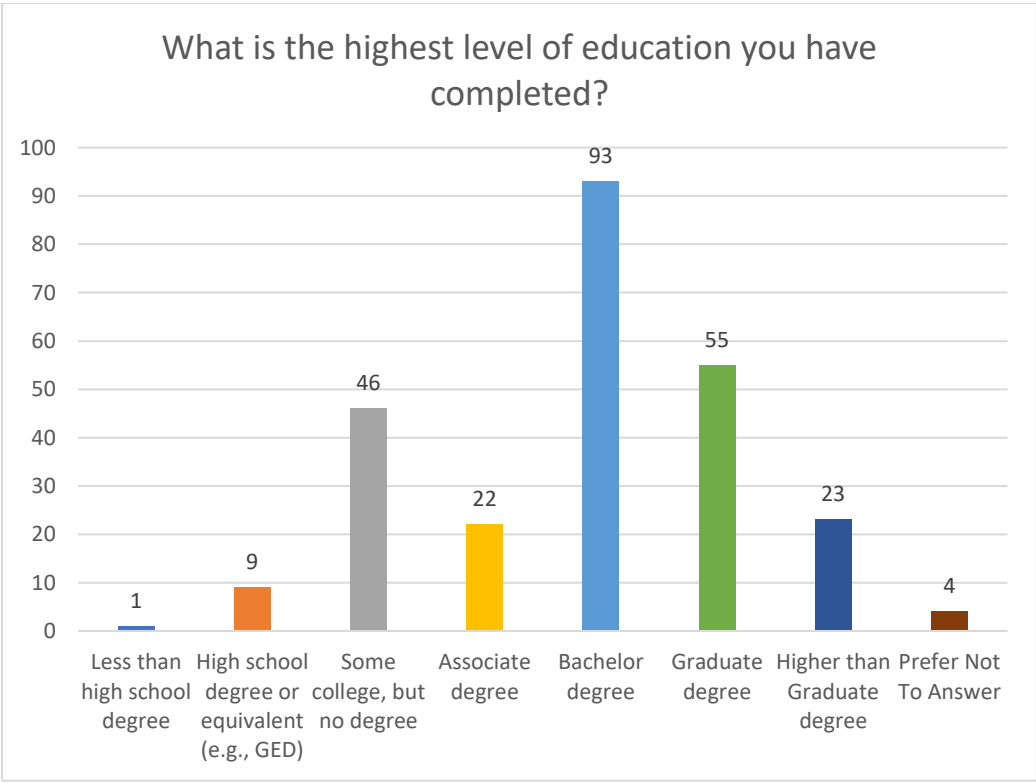
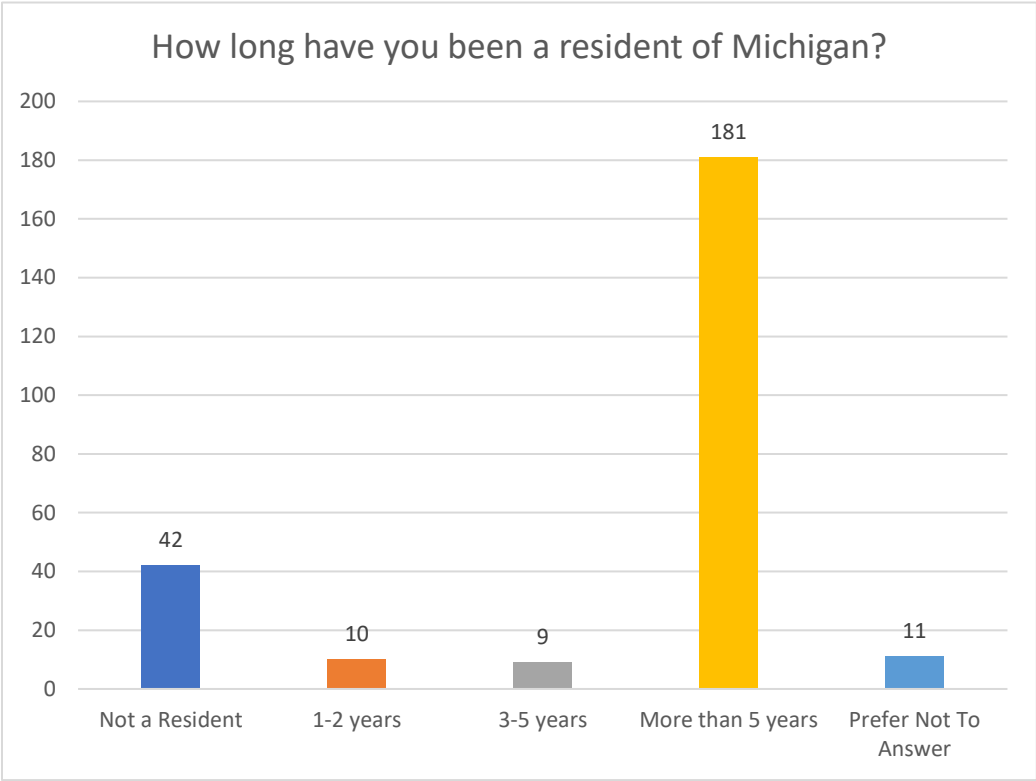
**12. Municipalities Opted In to the MMFLA**

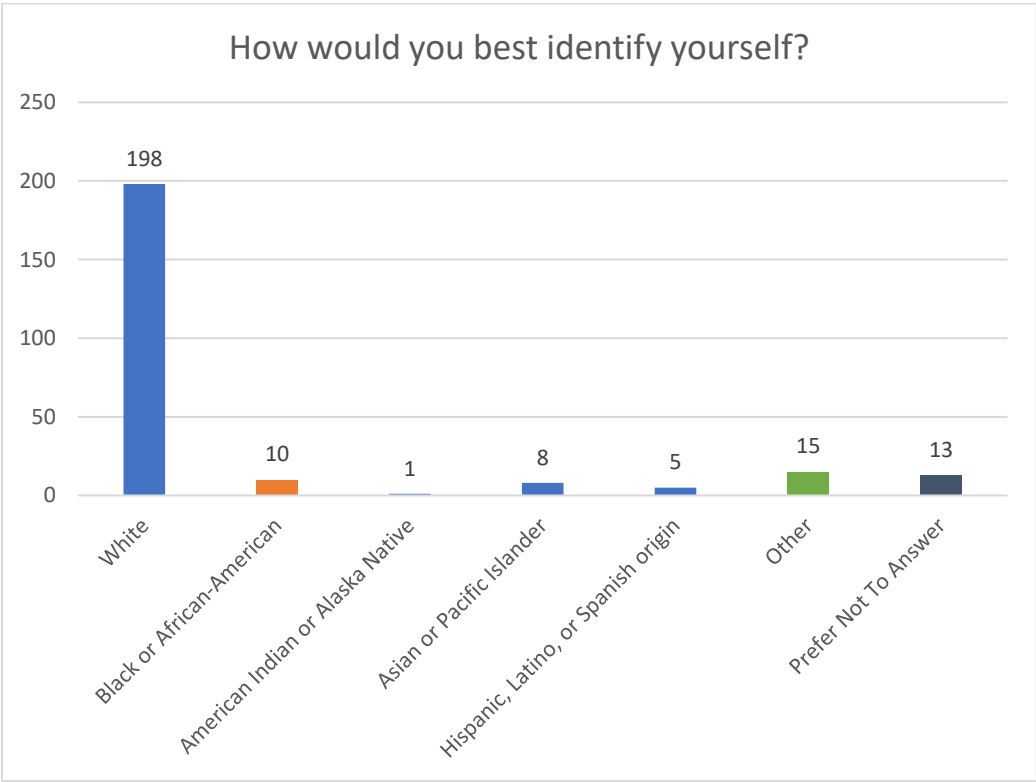
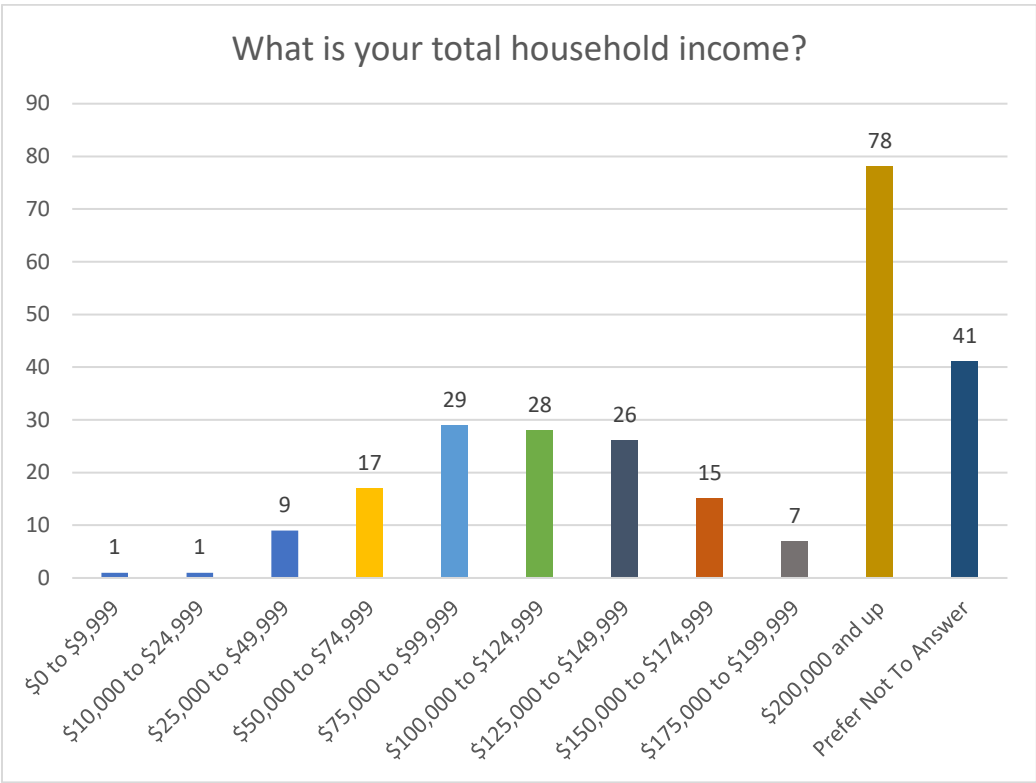
<b>Municipalities</b>
<b>As of January 31, 2021</b>
<b>Opted In</b>
154

**13. Demographic Information**









## Adult-Use Establishment Licensing

### 1. Product Sales

Sales by Product Type			
January 1 - January 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	6,696.27		\$34,678,753.18
Shake/Trim	872.1		\$2,891,977.84
Concentrate	221.58		\$4,904,515.90
Vape Cartridge	445.84		\$12,375,260.82
Kief	12.04		\$127,500.62
Infused-Edible	52,843.88		\$11,741,000.56
Infused Non-Edible Solid	237.62		\$218,528.31
Infused Liquid		12,127.37	\$420,414.94
Infused Non-Edible Liquid		1664.54	\$48,656.71
<b>January Total</b>	<b>61,329.33</b>	<b>13,791.91</b>	<b>\$67,406,608.88</b>

Additional Sales Information	
January 1 - January 31	
Category	Amount
Sales To Date (Jan. 31)	\$583,913,948.00
Sales Deliveries	\$2,165,064.18
Average Retail Flower Price (oz.)	\$323.68

### 2. Plants

Plants	
Active Plants	
As of January 31, 2021	
Plant State	Number
Immature	66,764
Vegetative	80,152
Flowering	114,670

Destroyed & Harvested Plants	
January 1 - January 31	
Plant State	Number
Immature - Destroyed	21,273
Vegetative - Destroyed	8,085
Flowering - Destroyed	1,031
Plants Harvested	48,662

### 3. Packages and Inventory

Packages	
As of January 31, 2021	
Package State	Number
Active	226,043
On Hold	46
In Transit	5,341
January 1 - January 31	
Package State	Number
Finished	38,959

Inventory	
As of January 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	17,334
Flower at Retailers	14,659
Flower at Processors	13,879
Fresh Frozen Flower at Processors	7,537
Concentrates at Processors	5,633
Infused Solids at Processors	143,750
Infused Liquids at Processors (Fl. Oz.)	70,661

### 4. Transfers

Shipped Products		
January 1 - January 31		
License Type	Shipped Pounds	Fluid Ounces Shipped
Class B Marijuana Grower	534.49	0
Class C Marijuana Grower	29,231.47	1,115.85
Excess Grower	2,649.11	0
Processor	56,700.46	13,439.22
Retailer	4,453.11	683.68
Safety Compliance Facility	0.05	0
Secure Transporter	80,008.47	13,725.75

Transfers	
January 1 - January 31	
Transfer Type	Number
Completed	6,107
Voided	71

## 5. Initial Applications

	Initial Applications		
	January 1 - January 31		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	78	40	0
Class A Marijuana Grower	2	0	0
Class B Marijuana Grower	1	2	0
Class C Marijuana Grower	8	11	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	1	1	0
Excess Grower	3	2	0
Microbusiness	0	0	0
Processor	4	5	0
Retailer	15	8	0
Safety Compliance Facility	0	1	0
Secure Transporter	1	0	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	1	2	0
Social Equity Class C Marijuana Grower	0	1	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	1	0
Social Equity Retailer	1	2	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
<b>January Total</b>	<b>115</b>	<b>76</b>	<b>0</b>

## 6. Renewal Applications

	Renewal Applications		
	January 1 - January 31		
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	2	2	0
Class C Marijuana Grower	9	13	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	2	5	0
Retailer	26	14	0
Safety Compliance Facility	0	0	0
Secure Transporter	3	2	0
Temporary Marijuana Event	0	0	0
<b>January Total</b>	<b>42</b>	<b>36</b>	<b>0</b>



## 7. Application Processing Time

Application Processing Days (Calendar Days)		
January 1 - January 31		
License Type	Initial Applications	Renewal Applications
Prequalification	45.45	--
Class A Marijuana Grower	--	--
Class B Marijuana Grower	26	15
Class C Marijuana Grower	45.64	18.82
Designated Consumption Establishment	--	--
Marijuana Event Organizer	6	--
Excess Grower	26	--
Microbusiness	--	--
Processor	34.8	19
Retailer	29.63	15.13
Safety Compliance Facility	17	--
Secure Transporter	--	6
Temporary Marijuana Event	--	--
Social Equity Class A Marijuana Grower	--	--
Social Equity Class B Marijuana Grower	35.5	--
Social Equity Class C Marijuana Grower	35	--
Social Equity Designated Consumption Establishment	--	--
Social Equity Marijuana Event Organizer	--	--
Social Equity Excess Grower	--	--
Social Equity Microbusiness	--	--
Social Equity Processor	51	--
Social Equity Retailer	31	--
Social Equity Safety Compliance Facility	--	--
Social Equity Secure Transporter	--	--
Social Equity Temporary Marijuana Event	--	--
<b>January Step 2 Average</b>	<b>34.97</b>	<b>--</b>
<b>January Total Average</b>	<b>40.55</b>	<b>16.28</b>

**8. Actions Taken by the MRA**

<b>Disciplinary Actions Taken by the MRA</b>			
<b>January 1 - January 31</b>			
<b>License Type</b>	<b>Warning</b>	<b>Formal Complaint</b>	<b>Final Order</b>
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	0	0
Class C Marijuana Grower	0	0	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	0	0	0
Retailer	1	0	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	0	0
Temporary Marijuana Event	0	0	0

**9. Applications not Processed within Established Time Requirements**

<b>Applications Not Timely Processed</b>	
<b>January 1 - January 31</b>	
<b>Initial</b>	<b>Renewal</b>
0%	0%

**10. Complaints and Investigations**

<b>Complaints and Investigations</b>	
<b>January 1 - January 31</b>	
<b>Enforcement &amp; Legal Data</b>	<b>Amount</b>
Number of Complains Received*	170
Number of Investigations Opened*	145
Number of Investigations Closed*	165
Average Time to Complete an Investigation* (Calendar Days)	89
Number of Enforcement Actions Taken*	16
* Includes both MMFL and AU data	

## 11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 1

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 3

Litigation: 0

Circuit Court Appeals: 0

## 12. Revenue and Expenses

Application Fees			
January 1 - January 31			
	Prequalification	Social Equity Prequalification	Total
January	\$318,000	\$94,200	<b>\$400,200</b>

Regulatory Assessment Fees								
January 1 - January 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
January	\$0	\$24,000	\$457,028	\$0	\$1,000	\$94,246	\$0	\$234,850
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
January	\$267,124	\$25,000	\$0	\$0	\$0	\$6,000	\$0	<b>\$0</b>
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
January	\$0	\$0	\$0	\$0	\$40,942	\$0	\$0	<b>\$0</b>
Total Regulatory Assessment Fees								
January	<b>\$1,150,190</b>							

Renewal Fees								
January 1 - January 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
January	\$0	\$18,000	\$400,000	\$0	\$0	\$0	\$0	\$90,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
January	\$600,000	\$0	\$70,000	\$0	\$0	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
January	\$0	\$0	\$0	\$0	\$50,000	\$0	\$0	\$0
Total Renewal Fees								
January	\$1,228,000							

Total Licensing Revenue Collected	
January 1 - January 31	
Amount	
January	\$2,790,390

Expenses	
January 1 - January 31	
Amount	
State Employee Wages	\$213,481.44
State Employee Benefits	\$156,696.55
Materials and Equipment	\$627.26
All Other Costs	\$135,254.23
<b>January Total</b>	<b>\$506,059.48</b>

### 13. Social Equity Applications

Social Equity Applications			
January 1 - January 31			
	Received	Eligible	Ineligible
January	271	218	4

**14. Social Equity Education & Outreach**

<b>Outreach Sessions</b>	
<b>January 1 - January 31</b>	
<b>Sessions Held</b>	
January	1

**15. Social Equity Application Assistance Provided**

<b>Application Assistance Provided</b>	
<b>January 1 - January 31</b>	
<b>Number of Times</b>	
January	38

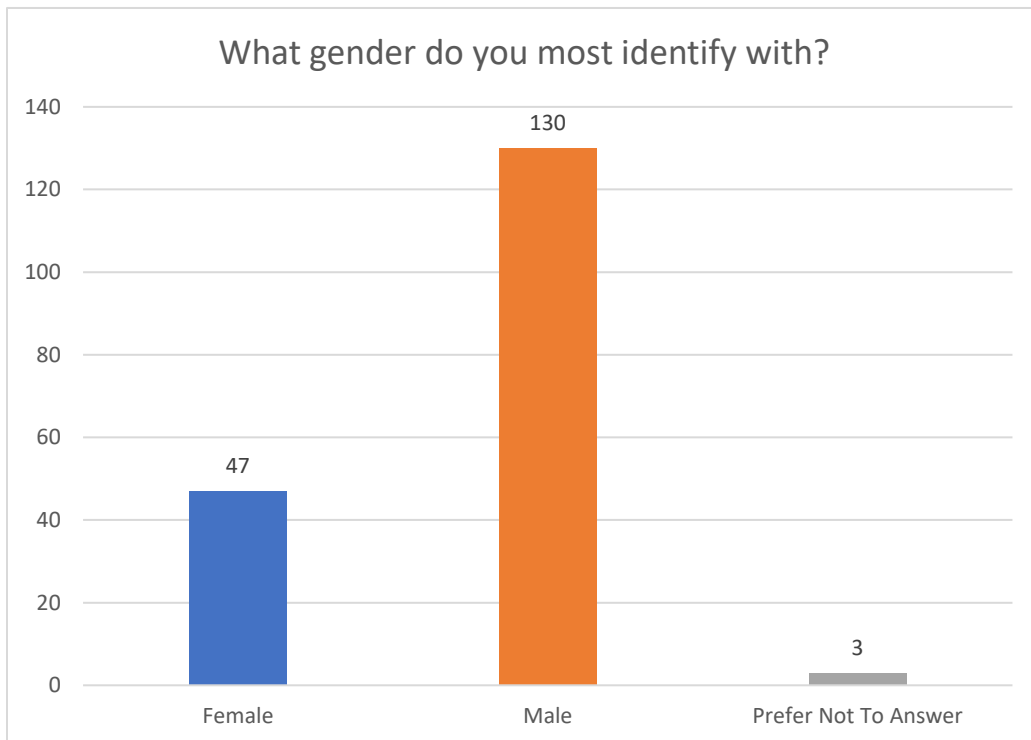
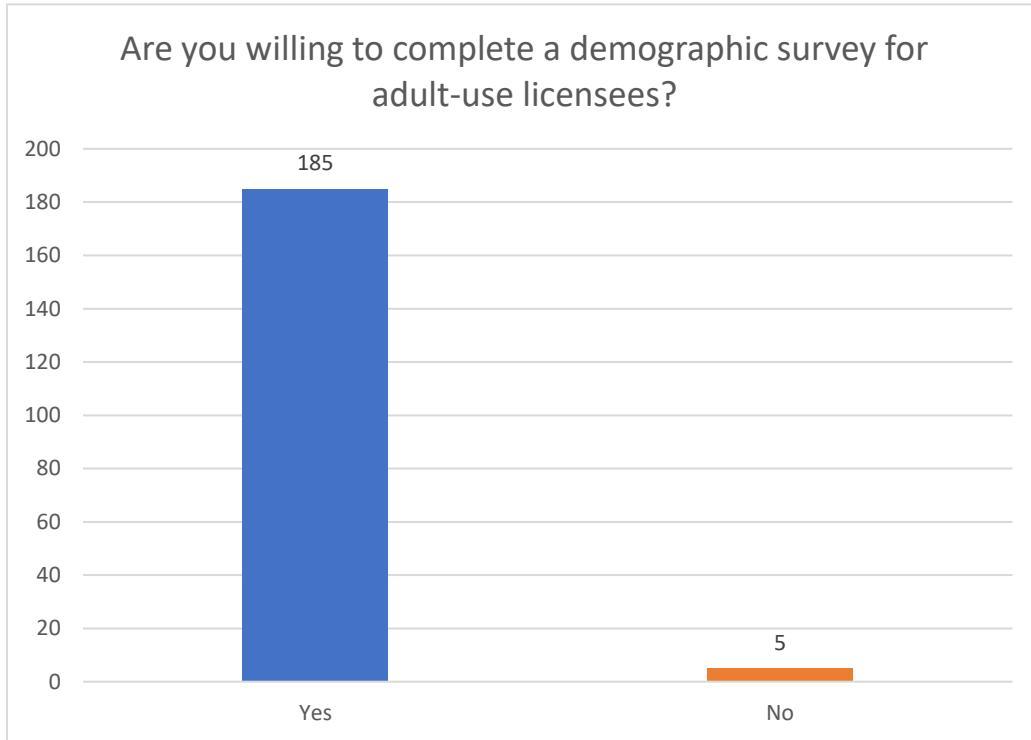
**16. MTIS Criminal Enforcement Data**

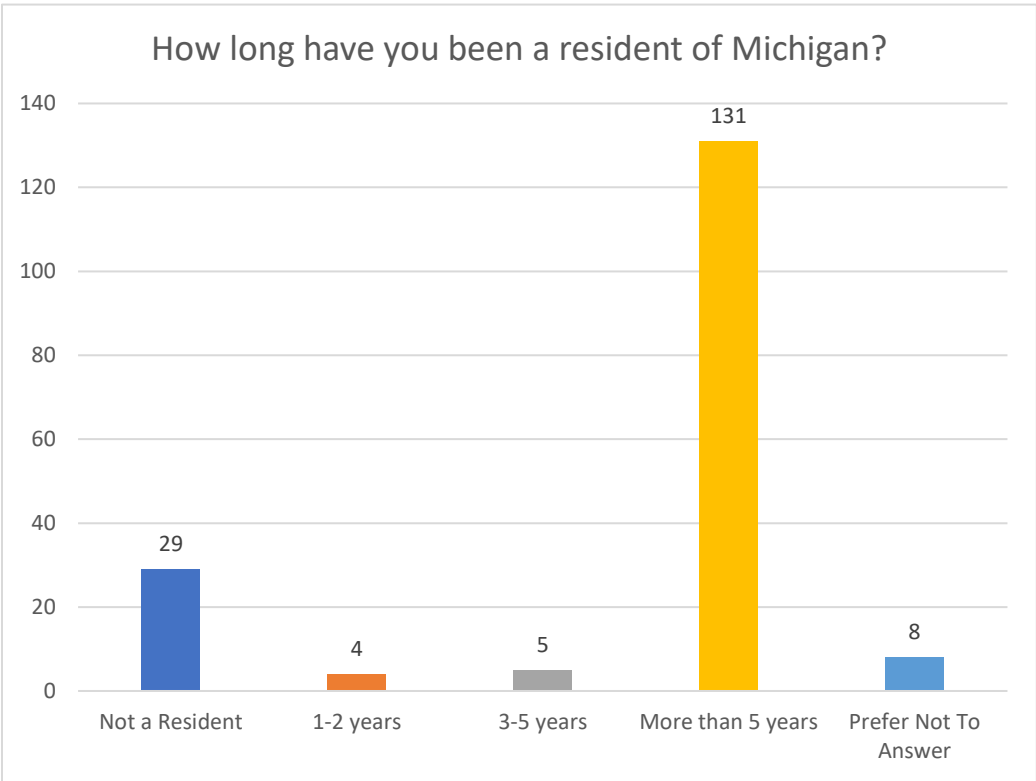
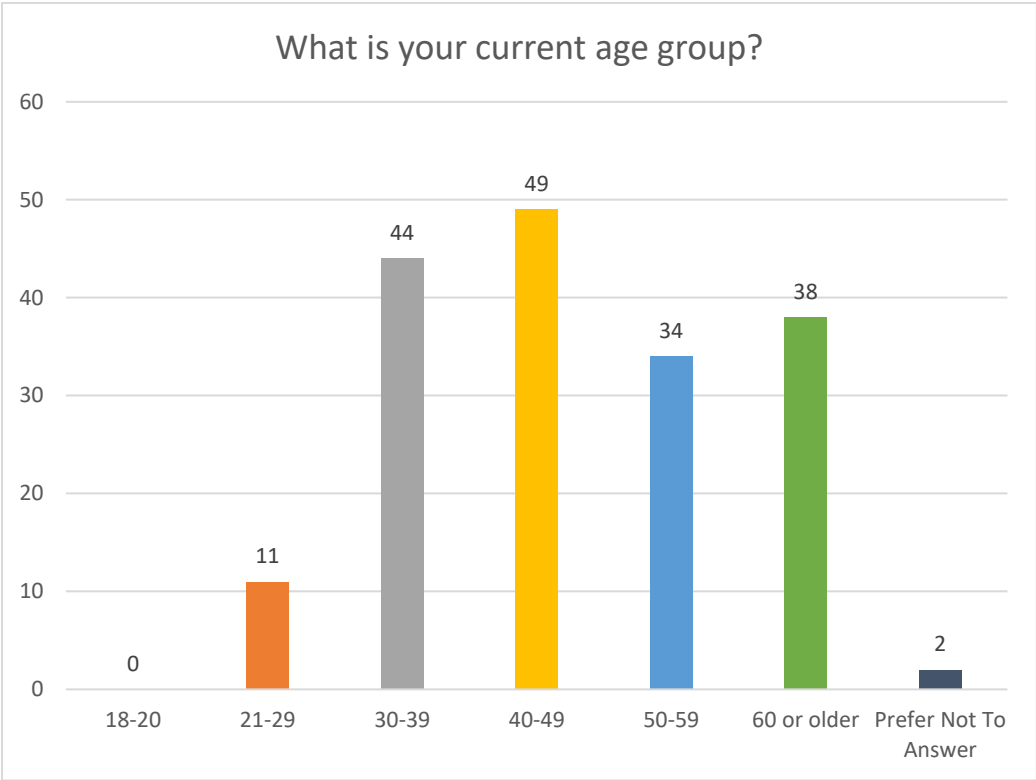
For the last quarter of 2020 (October 1 - December 31, 2020) MTIS seized 1,433 plants, 447 pounds of flower, and 3,168 units of other cannabis products from the illicit market.

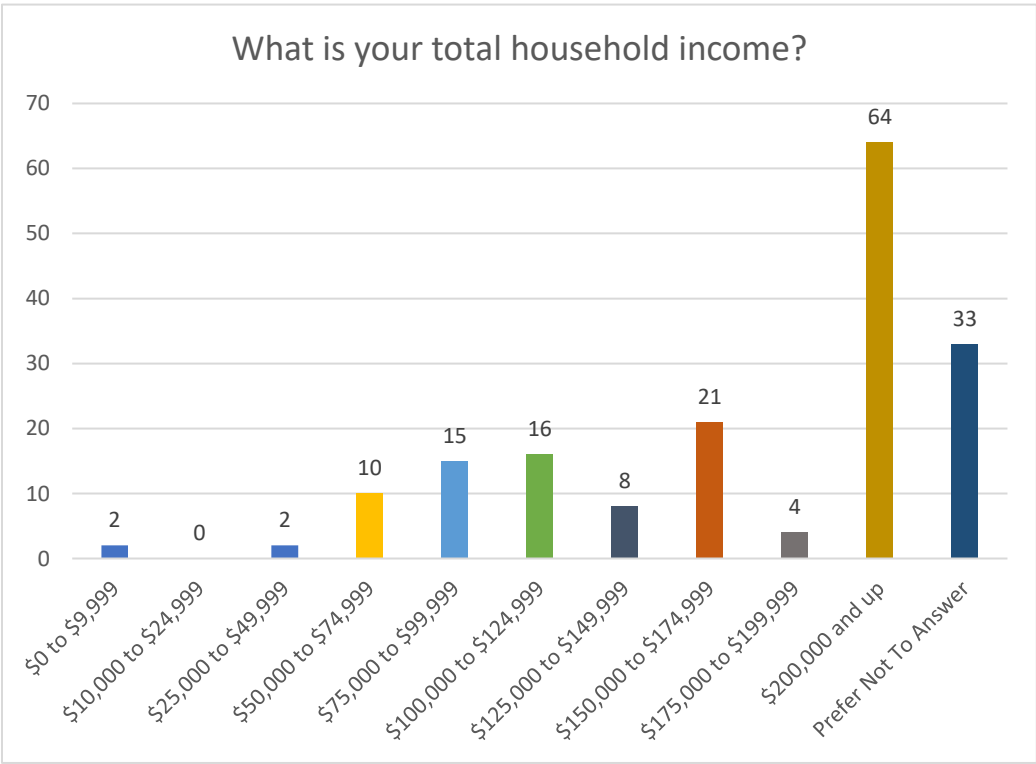
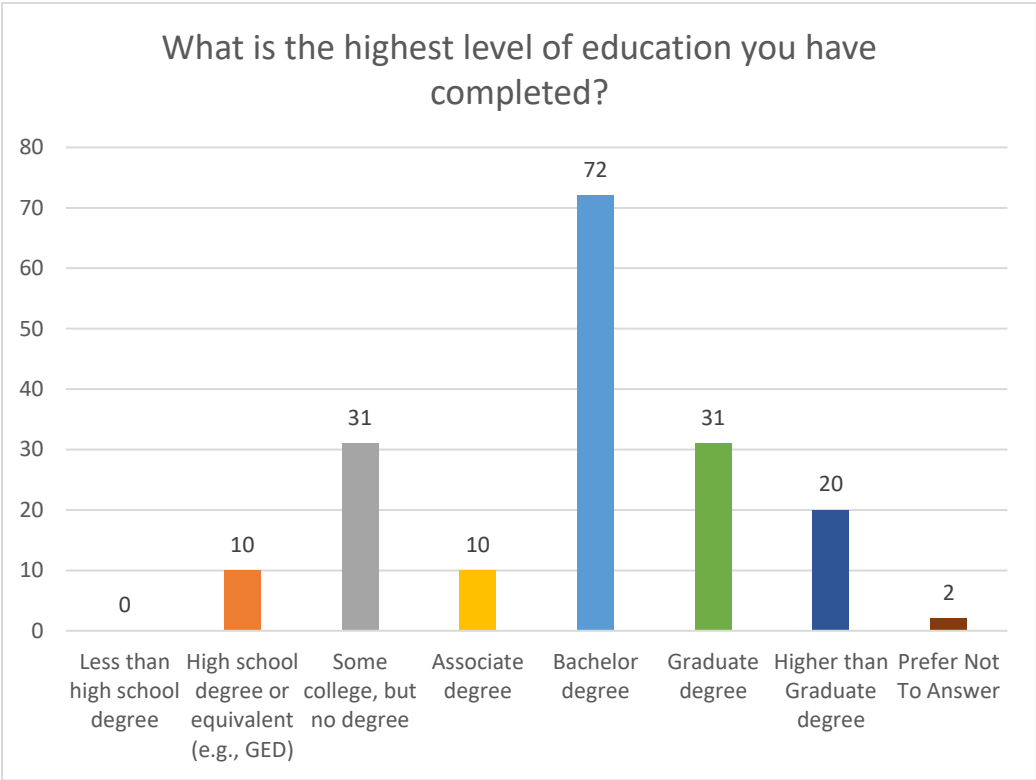
**17. Municipalities Opted In or Out of MRTMA**

<b>Municipalities</b>	
<b>As of January 31, 2021</b>	
<b>Opted In</b>	<b>Opted Out</b>
91	1,404

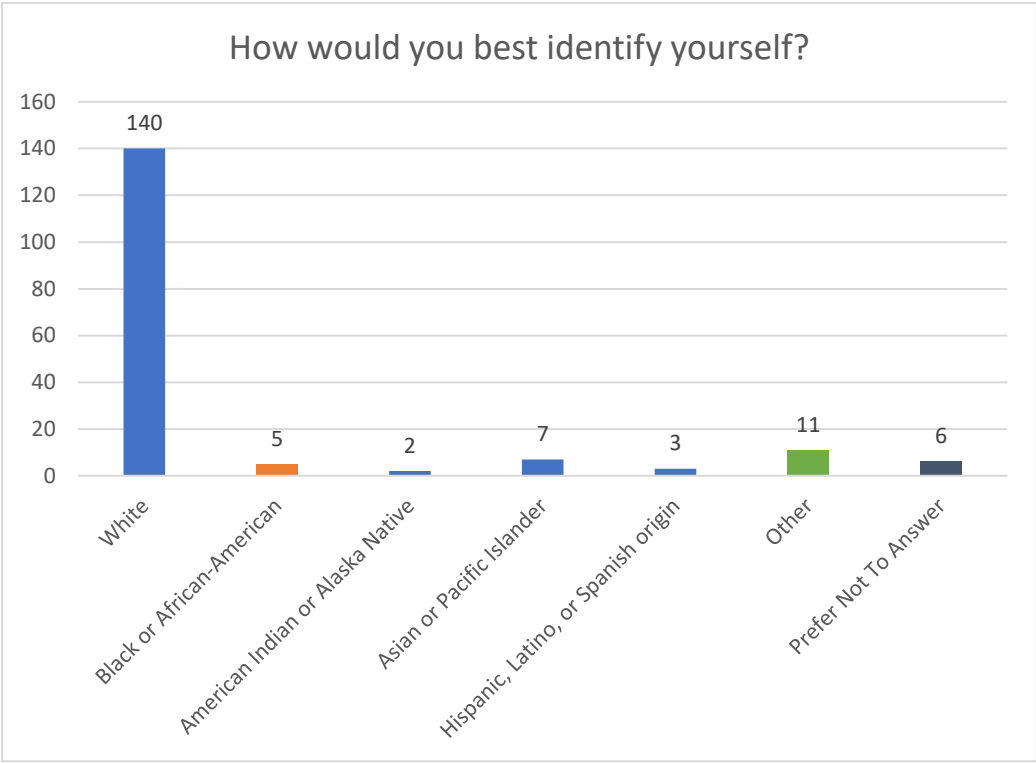
## 18. Demographic Information











## Medical Marijuana Registry Program

### 1. Initial Applications

Initial Applications		
January 1 - January 31		
Received	Issued	Denied
8,508	10,466	1,218

### 2. Renewal Applications

Renewal Applications		
January 1 - January 31		
Received	Issued	Denied
1,534	1,049	84

### 3. Application Processing Time

Initial Applications (Calendar Days)					
January 1 - January 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
5.18	0.02	2.38	6.11	0.33	5.48

Renewal Applications (Calendar Days)					
January 1 - January 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
4.29	0.02	1.81	6	0.14	4.54

### 4. Number of Applications Filed for Registry Identification Cards

Applications Filed for Registry Identification Cards							
January 1 - January 31							
	Original Applications			Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
January	6,717	5,106	11,823	929	910	1,839	13,662

**5. Number of Qualifying Patients and Primary Caregivers Approved in Each County**

As of January 31, 2021					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	616	76	Lake	253	52
Alger	599	107	Lapeer	3,498	485
Allegan	5,061	714	Leelanau	661	67
Alpena	682	81	Lenawee	3,192	464
Antrim	1,196	189	Livingston	3,775	439
Arenac	1,120	136	Luce	74	17
Baraga	124	16	Mackinac	185	31
Barry	2,143	288	Macomb	28,864	4,258
Bay	5,191	375	Manistee	395	65
Benzie	1,017	134	Marquette	262	99
Berrien	3,833	637	Mason	427	60
Branch	1,757	301	Mecosta	207	44
Calhoun	2,583	403	Menominee	373	94
Cass	1,573	297	Midland	2,090	227
Charlevoix	331	47	Missaukee	181	33
Cheboygan	651	83	Monroe	4,288	503
Chippewa	469	82	Montcalm	1,675	309
Clare	1,476	250	Montmorency	105	39
Clinton	3,184	375	Muskegon	2,781	366
Crawford	989	123	Newaygo	1,588	242
Delta	673	129	Oakland	36,461	3,985
Dickinson	541	117	Oceana	1,247	206
Eaton	3,265	453	Ogemaw	440	48
Emmet	157	42	Ontonagon	115	21
Genesee	9,594	1,383	Osceola	371	84
Gladwin	47	25	Oscoda	175	19
Gogebic	328	76	Otsego	99	33
Grand Traverse	1,071	142	Ottawa	3,018	343
Gratiot	231	52	Out of State	0	9
Hillsdale	1,118	226	Presque Isle	120	28
Houghton	247	44	Roscommon	474	72
Huron	493	39	Saginaw	3,673	420
Ingham	2,403	462	Saint Clair	5,039	547
Ionia	246	57	Saint Joseph	689	136
Iosco	230	31	Sanilac	788	119
Iron	172	38	Schoolcraft	34	19
Isabella	428	69	Shiawassee	2,593	334
Jackson	3,989	559	Tuscola	3,432	534
Kalamazoo	3,302	443	Van Buren	1,732	303
Kalkaska	304	52	Washtenaw	12,259	1,124
Kent	8,024	828	Wayne	45,883	4,054
Keweenaw	148	26	Wexford	1,146	214
<b>Total</b>				<b>245,268</b>	<b>30,553</b>

**6. Registry Identification Cards Revoked**

Registry Identification Cards Revoked	
Month	Revoked
January	0

**7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.**

As of January 31, 2021	
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.03
AIDS	0.01
Amyotrophic Lateral Sclerosis	0.04
Arthritis	19.86
Autism	0.21
Cachexia or Wasting Syndrome	0.37
Cancer	3.69
Cerebral Palsy	0.09
Chronic Pain	59.93
Colitis	0.34
Crohn's Disease	0.77
Glaucoma	1.01
Hepatitis C	0.40
HIV Positive	0.23
Inflammatory Bowel Disease	1.17
Muscle Spasms	8.39
Nail Patella	0.01
Obsessive Compulsive Disorder	1.38
Parkinson's Disease	0.16
Post-Traumatic Stress Disorder	6.18
Rheumatoid Arthritis	1.50
Seizures	1.57
Severe and Chronic Pain	44.81
Severe Nausea	6.79
Spinal Cord Injury	0.45
Tourette's Syndrome	0.08
Ulcerative Colitis	0.40

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of January 1, 2021	
Month	Physicians
January	385

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
January 1 - January 31	
Initial	Renewal
0.07%	0%

10. Revenue and Expenses

Revenue Collected	
January 1 - January 31	
Amount	
January	\$387,899.04

Expenses	
January 1 - January 31	
Amount	
State Employee Wages	\$152,797.86
State Employee Benefits	\$101,770.03
Materials and Equipment	\$7,816.81
Educational Expenses on Behalf of Clients or Students	\$350.96
Other Contracts	\$6,665.47
All Other Costs	\$198,063.15
<b>January Total</b>	<b>\$467,464.28</b>