



Monthly Report

March 1, 2021 – March 31, 2021



Governor
Gretchen Whitmer



Executive Director
Andrew Brisbo



Director
Orlene Hawks

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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type			
March 1 - March 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	6,524.00		\$22,800,116.87
Shake/Trim	607.17		\$1,560,270.21
Concentrate	331.82		\$4,470,373.70
Vape Cartridge	1,044.16		\$13,216,177.23
Kief	4.39		\$31,655.72
Infused-Edible	41,906.50		\$5,509,579.68
Infused Non-Edible Solid	766.38		\$279,524.46
Infused Liquid		8,951.36	\$317,821.19
Infused Non-Edible Liquid		1,059.46	\$19,161.55
March Total	51,184.42	10,010.82	\$48,204,680.61

Additional Sales Information	
March 1 - March 31	
Category	Amount
Sales To Date (Mar. 31)	\$910,482,470.87
Sales Deliveries	\$2,062,643.63
Average Retail Flower Price (oz.)	\$217.49

2. Plants

Plants	
Active Plants	
As of March 31, 2021	
Plant State	Number
Immature	85,188
Vegetative	94,525
Flowering	103,277

Destroyed & Harvested Plants	
March 1 – March 31	
Plant State	Number
Immature - Destroyed	34,627
Vegetative - Destroyed	15,429
Flowering - Destroyed	2,710
Plants Harvested	43,943

3. Packages and Inventory

Packages	
As of March 31, 2021	
Package State	Number
Active	355,388
On Hold	2,105
In Transit	4,011
March 1 – March 31	
Package State	Number
Finished	23,025

Inventory	
As of March 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	10,731.00
Flower at Provisioning Centers	29,441.94
Flower at Processors	15,381.19
Fresh Frozen Flower at Processors	6,216.47
Concentrates at Processors	15,455.90
Infused Solids at Processors	129,961.90
Infused Liquids at Processors (Fl. Oz.)	581,755.10

4. Transfers

Products Shipped		
March 1 - March 31		
License Type	Pounds Shipped	Fluid Ounces Shipped
Grower Class A	1,952.76	0
Grower Class B	423.00	0
Grower Class C	29,911.89	803.41
Processor	57,755.56	11,272.41
Provisioning Center	1,140.42	172.85
Safety Compliance Facility	2.97	0
Secure Transporter	73,796.43	10,224.35

Transfers	
March 1 – March 31	
Transfer Type	Number
Completed	7,189
Voided	139

5. Initial Applications

Initial Applications			
March 1 - March 31			
License Type	Received	Approved	Denied
Prequalification	57	55	0
Grower Class A	8	3	0
Grower Class B	2	3	0
Grower Class C	19	13	0
Processor	7	4	0
Provisioning Center	23	13	0
Safety Compliance Facility	1	0	0
Secure Transporter	0	0	0
Total	117	91	0

6. Renewal Applications

Renewal Applications			
March 1 - March 31			
License Type	Received	Approved	Denied
Grower Class A	4	3	0
Grower Class B	1	0	0
Grower Class C	14	14	0
Processor	5	3	0
Provisioning Center	20	23	0
Safety Compliance Facility	2	2	0
Secure Transporter	0	3	0
Total	46	48	0

7. Application Processing Time

Application Processing Time (Calendar Days)		
March 1 - March 31		
License Type	Initial Applications	Renewal Applications
Prequalification	90.25	45.67
Grower Class A	148.33	--
Grower Class B	189.33	52.00
Grower Class C	172.38	54.33
Processor	88.75	47.96
Provisioning Center	70.00	48.67
Safety Compliance Facility	--	45.00
Secure Transporter	--	45.67
March Step 2 Average	125.53	--
March Total Average	104.21	49.31

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
March 1 - March 31			
License Type	Warning	Formal Complaint	Final Order
Grower Class A	1	1	1
Grower Class B	0	0	0
Grower Class C	0	2	0
Processor	0	2	2
Provisioning Center	1	2	2
Safety Compliance Facility	0	1	0
Secure Transporter	0	0	0

9. Complaints and Investigations

Complaints and Investigations	
March 1 - March 31	
Enforcement & Legal Data	Amount
Number of Complains Received*	138
Number of Investigations Opened*	111
Number of Investigations Closed*	104
Average Time to Complete an Investigation* (Calendar Days)	29
Number of Enforcement Actions Taken*	37
* Includes both MMFL and AU data	

10. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 3

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 2

Litigation: 1

Circuit Court Appeals: 0

11. Revenue and Expenses

	Application Fees
	March 1 - March 31
	Amount
March	\$342,673.29

	Regulatory Assessment Fees							
	March 1 - March 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
March	\$21,000	\$42,000	\$259,365	\$78,362	\$171,813	\$0	\$0	\$572,540

	Renewal							
	March 1 - March 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
March	\$25,667	\$9,333	\$315,000	\$84,000	\$271,250	\$0	\$0	\$705,250

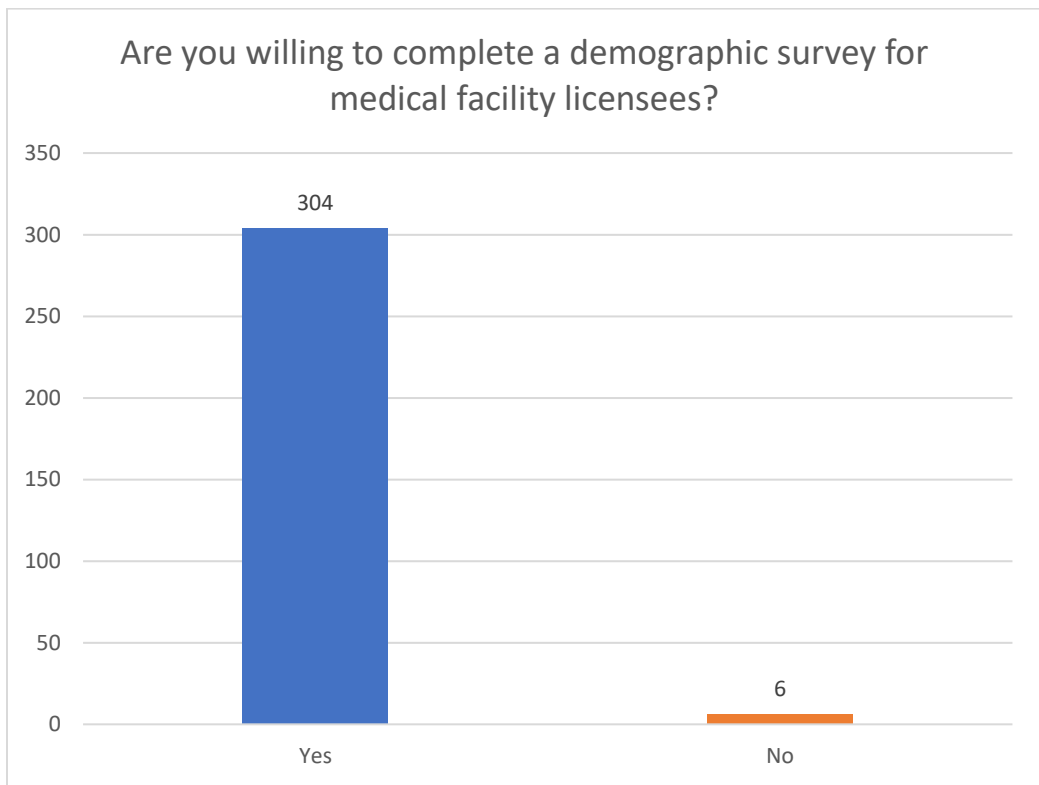
	Total Licensing Revenue Collected
	March 1 - March 31
	Amount
March	\$1,620,463.29

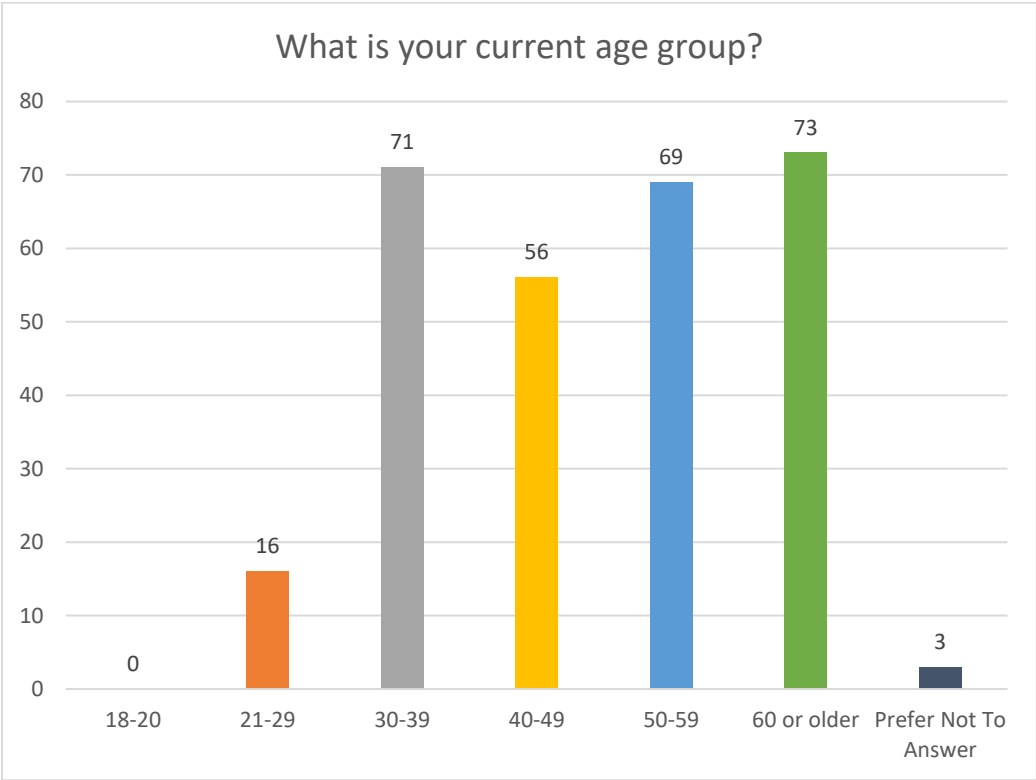
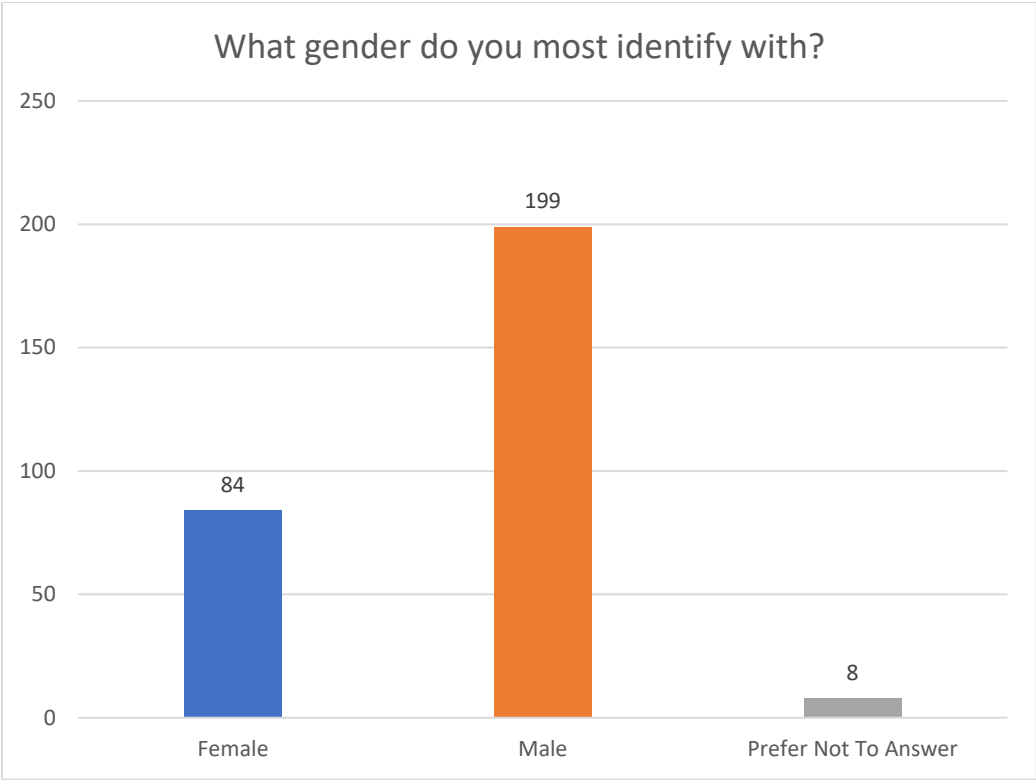
Expenses	
March 1 - March 31	
Amount	
State Employee Wages	\$324,453.21
State Employee Benefits	\$238,301.65
Materials and Equipment	\$7,072.06
Other Contracts	(\$1,121.93)
All Other Costs	\$120,022.93
March Total	\$688,727.92

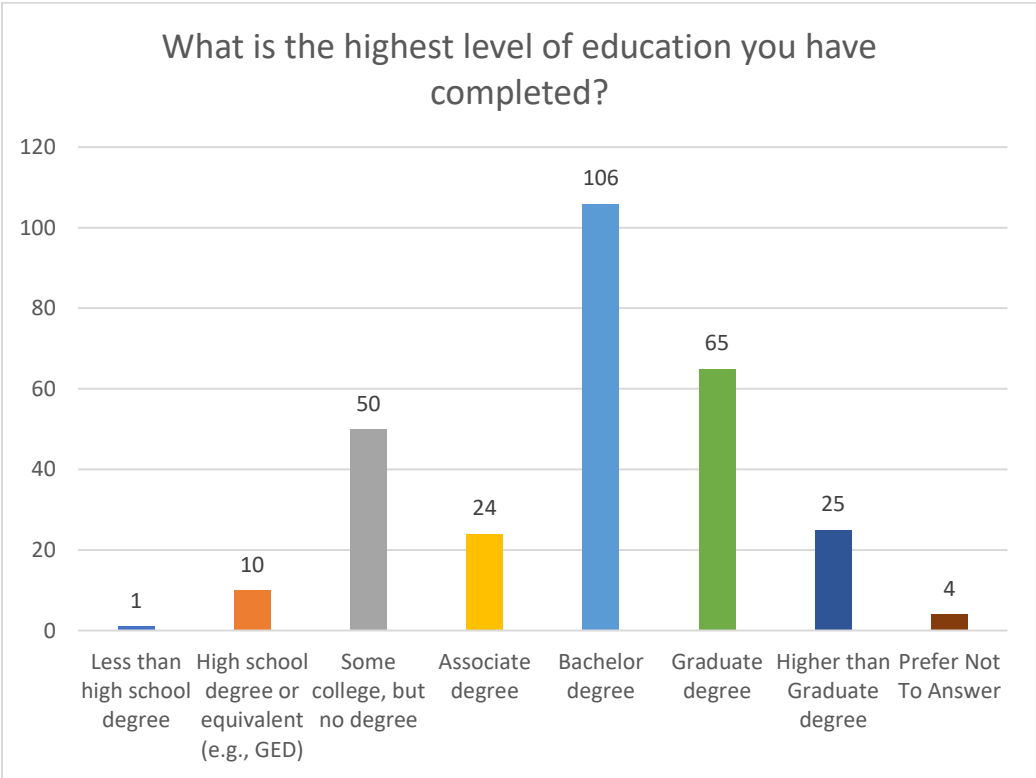
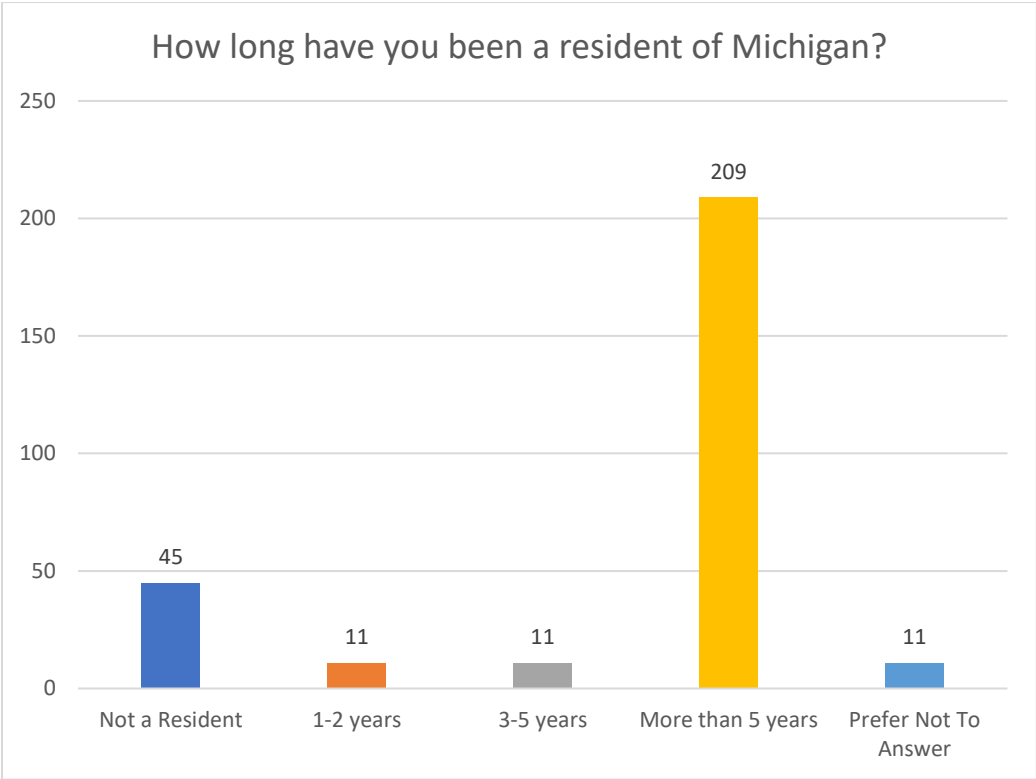
12. Municipalities Opting In to the MMFLA

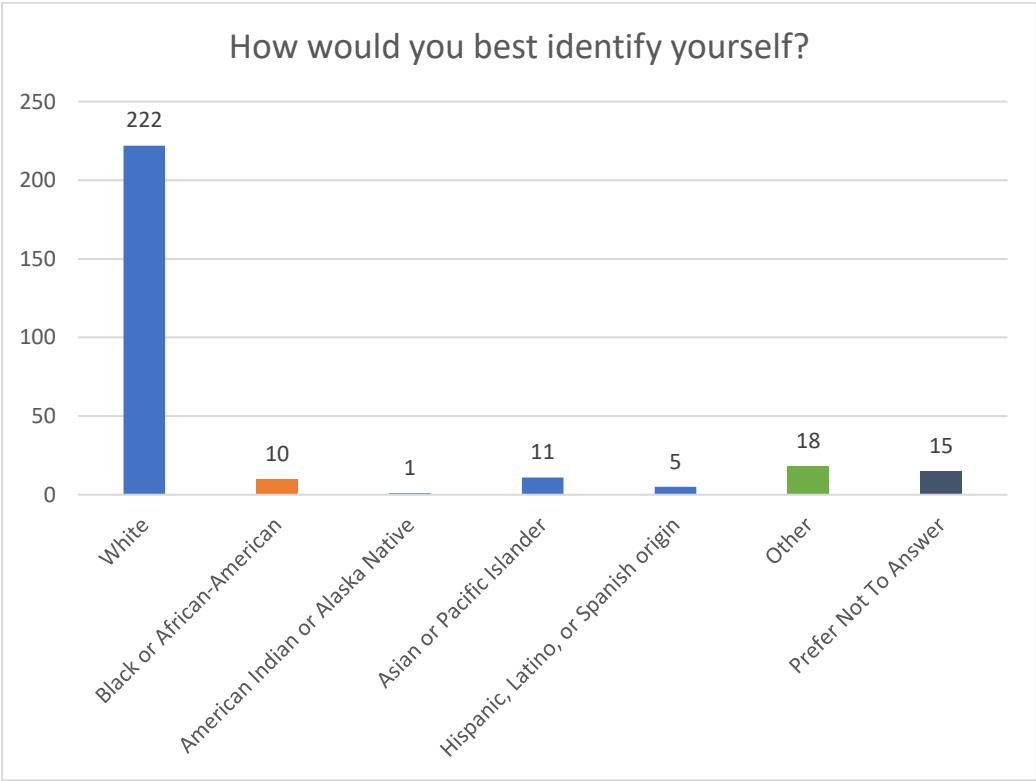
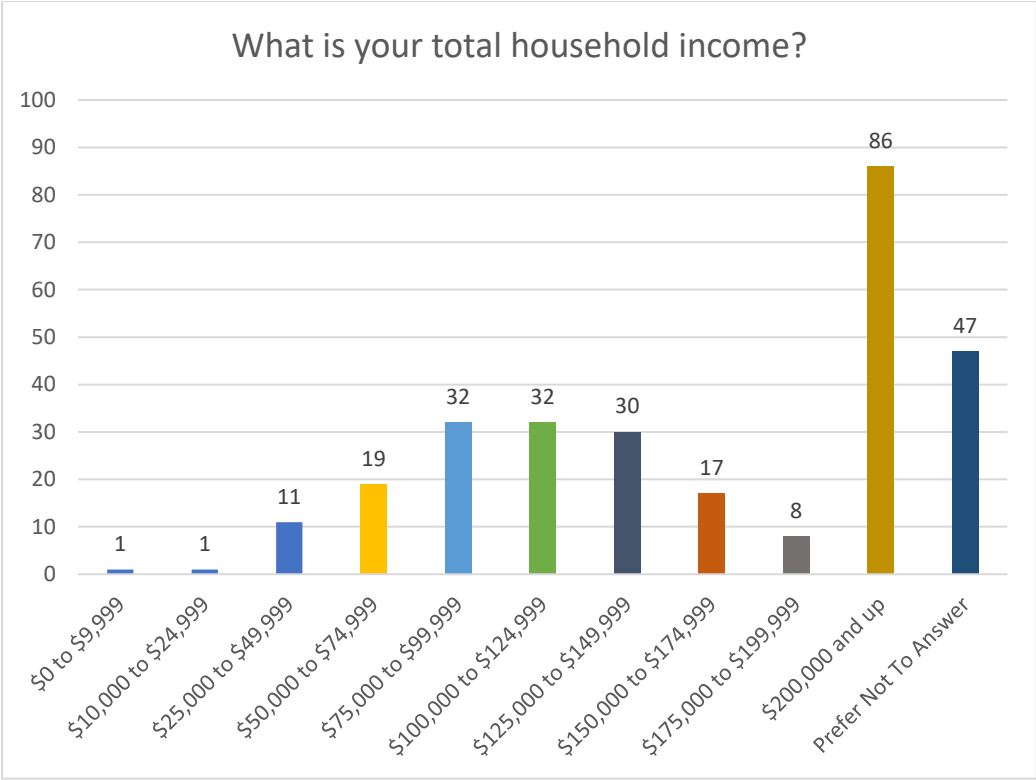
Municipalities
As of March 31, 2021
Opting In
154

13. Demographic Information









Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type			
March 1 - March 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	12,438.76		\$50,731,470.01
Shake/Trim	1,561.69		\$5,457,426.92
Concentrate	377.44		\$7,540,489.13
Vape Cartridge	828.74		\$17,984,162.48
Kief	8.08		\$82,014.68
Infused-Edible	74,806.85		\$14,678,176.35
Infused Non-Edible Solid	311.19		\$301,199.00
Infused Liquid		16,681.45	\$514,620.18
Infused Non-Edible Liquid		2,017.66	\$57,073.83
March Total	90,332.75	18,699.11	\$97,590,757.75

Additional Sales Information	
March 1 - March 31	
Category	Amount
Sales To Date (Mar. 31)	\$755,854,329.24
Sales Deliveries	\$3,592,258.82
Average Retail Flower Price (oz.)	\$254.91

2. Plants

Plants	
Active Plants	
As of March 31, 2021	
Plant State	Number
Immature	88,729
Vegetative	87,079
Flowering	144,922

Destroyed & Harvested Plants	
March 1 – March 31	
Plant State	Number
Immature - Destroyed	17,141
Vegetative - Destroyed	7,599
Flowering - Destroyed	1,206
Plants Harvested	61,505

3. Packages and Inventory

Packages	
As of March 31, 2021	
Package State	Number
Active	318,003
On Hold	324
In Transit	5,343
March 1 – March 31	
Package State	Number
Finished	69,152

Inventory	
As of March 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	17,813.80
Flower at Retailers	23,530.20
Flower at Processors	19,923.50
Fresh Frozen Flower at Processors	7,671.99
Concentrates at Processors	7,753.40
Infused Solids at Processors	151,559.40
Infused Liquids at Processors (Fl. Oz.)	69,247.83

4. Transfers

Shipped Products		
March 1 - March 31		
License Type	Shipped Pounds	Fluid Ounces Shipped
Class B Marijuana Grower	1,354.42	0
Class C Marijuana Grower	38,334.65	1,472.92
Excess Grower	5,671.99	0
Microbusiness	.90	0
Processor	107,060.91	21,077.98
Retailer	1,502.28	473.85
Safety Compliance Facility	.31	0
Secure Transporter	136,769.93	20,756.71

Transfers	
March 1 – March 31	
Transfer Type	Number
Completed	10,407
Voided	157

5. Initial Applications

	Initial Applications		
	March 1 - March 31		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	199	79	0
Class A Marijuana Grower	2	1	0
Class B Marijuana Grower	6	3	0
Class C Marijuana Grower	17	8	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	1	0	0
Excess Grower	4	3	0
Microbusiness	1	0	0
Processor	4	4	0
Retailer	28	17	0
Safety Compliance Facility	0	0	0
Secure Transporter	2	2	0
Temporary Marijuana Event	1	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	3	1	0
Social Equity Class C Marijuana Grower	0	0	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	1	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	3	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
March Total	272	118	0

6. Renewal Applications

Renewal Applications			
March 1 - March 31			
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	0	0
Class C Marijuana Grower	10	7	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	2	2	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	5	7	0
Retailer	12	11	0
Safety Compliance Facility	1	1	0
Secure Transporter	3	2	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	1	0	0
Social Equity Class C Marijuana Grower	0	4	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	1	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	1	0
Social Equity Retailer	0	2	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
March Total	34	38	0

7. Application Processing Time

Application Processing Days (Calendar Days)		
March 1 - March 31		
License Type	Initial Applications	Renewal Applications
Prequalification	56.01	--
Class A Marijuana Grower	22.00	--
Class B Marijuana Grower	43.00	--
Class C Marijuana Grower	37.13	22.00
Designated Consumption Establishment	--	--
Marijuana Event Organizer	--	14.50
Excess Grower	19.67	--
Microbusiness	--	--
Processor	31.25	20.86
Retailer	30.41	32.09
Safety Compliance Facility	--	26.00
Secure Transporter	34.00	49.50
Temporary Marijuana Event	--	--
Social Equity Class A Marijuana Grower	--	--
Social Equity Class B Marijuana Grower	40.00	--
Social Equity Class C Marijuana Grower	--	21.25
Social Equity Designated Consumption Establishment	--	--
Social Equity Marijuana Event Organizer	--	16.00
Social Equity Excess Grower	--	--
Social Equity Microbusiness	--	--
Social Equity Processor	--	4.00
Social Equity Retailer	--	14.50
Social Equity Safety Compliance Facility	--	--
Social Equity Secure Transporter	--	--
Social Equity Temporary Marijuana Event	--	--
March Step 2 Average	32.23	--
March Total Average	47.95	24.76

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
March 1 - March 31			
License Type	Warning	Formal Complaint	Final Order
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	0	0
Class C Marijuana Grower	0	0	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	0	0	1
Retailer	1	2	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	0	0
Temporary Marijuana Event	0	0	0

9. Applications not Processed within Established Time Requirements

Applications Not Timely Processed	
March 1 - March 31	
Initial	Renewal
0%	0%

10. Complaints and Investigations

Complaints and Investigations	
March 1 - March 31	
Enforcement & Legal Data	Amount
Number of Complains Received*	138
Number of Investigations Opened*	11
Number of Investigations Closed*	104
Average Time to Complete an Investigation* (Calendar Days)	29
Number of Enforcement Actions Taken*	37
* Includes both MMFL and AU data	

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 3

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 2

Litigation: 1

Circuit Court Appeals: 0

12. Revenue and Expenses

Application Fees			
March 1 - March 31			
	Prequalification	Social Equity Prequalification	Total
March	\$720,000	\$320,700	\$1,040,700

Regulatory Assessment Fees								
March 1 - March 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
March	\$4,000	\$24,000	\$328,000	\$0	\$0	\$113,097	\$0	\$140,273
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
March	\$368,423	\$0	\$50,000	\$0	\$0	\$5,200	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
March	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Total Regulatory Assessment Fees							
March	\$1,032,993							

Renewal Fees								
March 1 - March 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
March	\$0	\$0	\$410,000	\$0	\$2,000	\$0	\$0	\$200,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
March	\$270,000	\$20,000	\$70,000	\$0	\$0	\$4,000	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
March	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Renewal Fees								
March	\$976,000							

Total Licensing Revenue Collected	
March 1 - March 31	
Amount	
March	\$3,049,693

Expenses	
March 1 - March 31	
Amount	
State Employee Wages	\$216,386.91
State Employee Benefits	\$159,947.57
Materials and Equipment	\$2,202.63
Other Contracts	\$702.24
All Other Costs	\$82,607.45
March Total	\$461,846.80

13. Social Equity Applications

Social Equity Applications			
March 1 - March 31			
	Received	Eligible	Ineligible
March	227	212	6

14. Social Equity Education & Outreach

Outreach Sessions	
March 1 - March 31	
Sessions Held	
March	1

15. Social Equity Application Assistance Provided

Application Assistance Provided	
March 1 - March 31	
Number of Times	
March	61

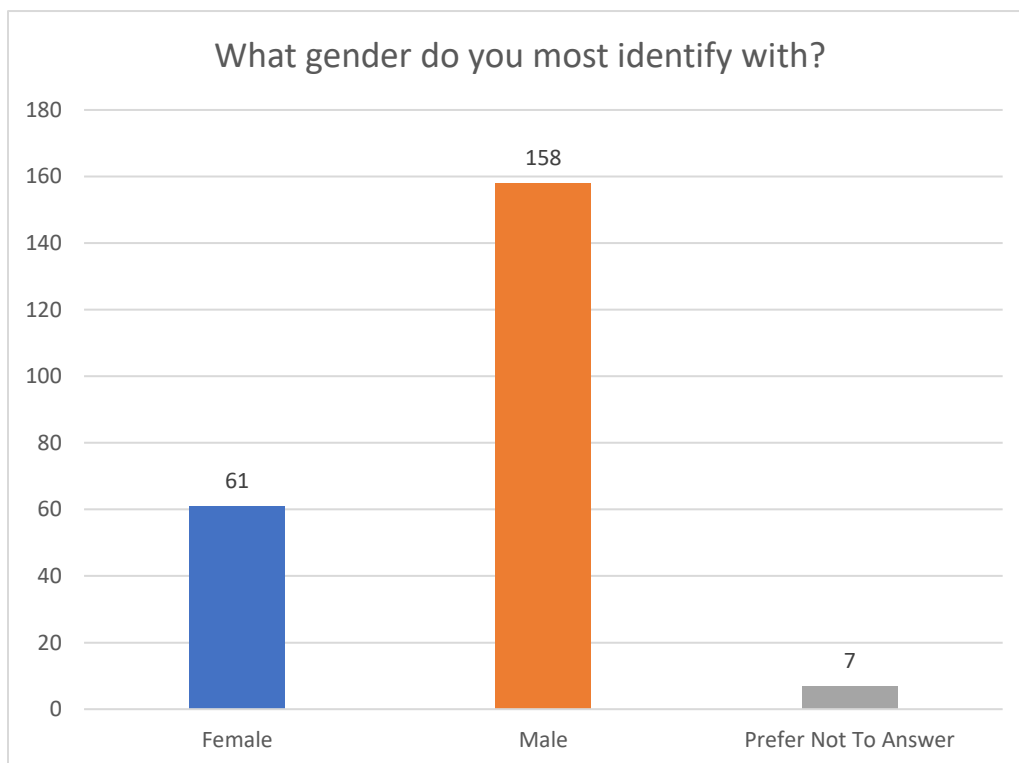
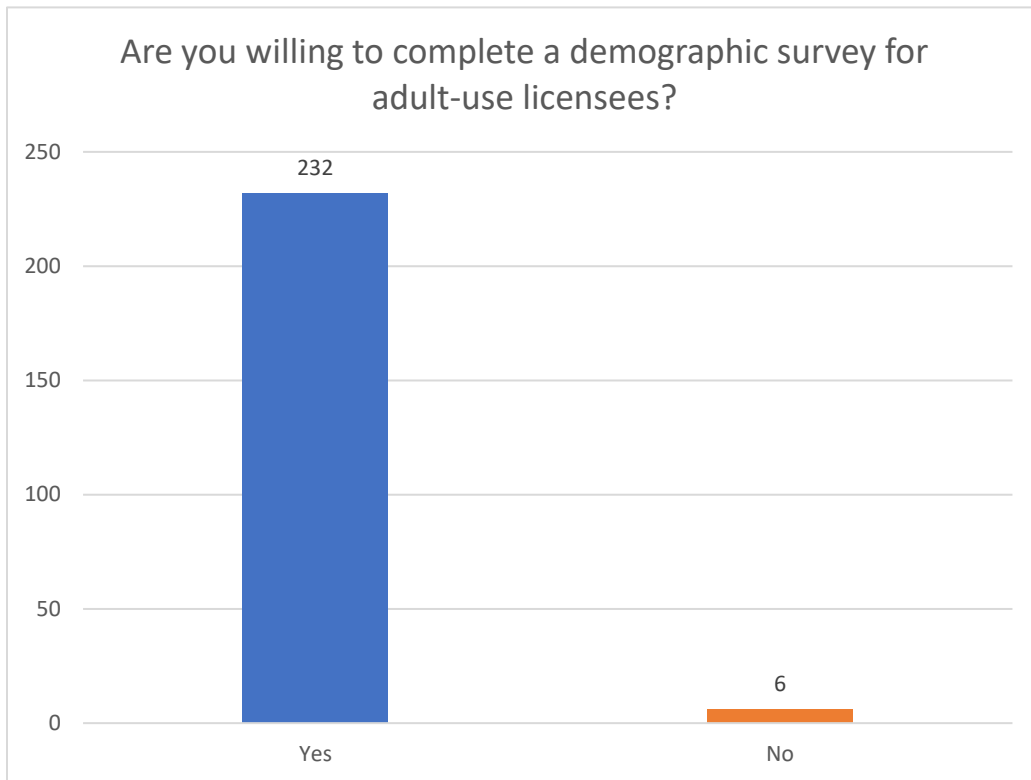
16. Municipalities Opting In or Out of MRTMA

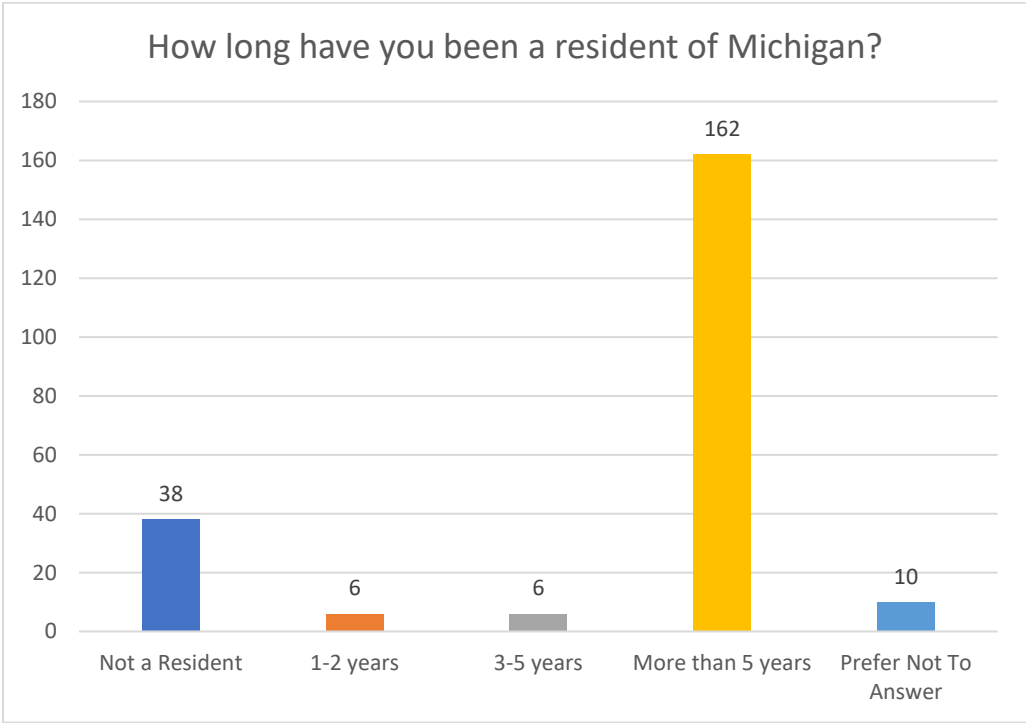
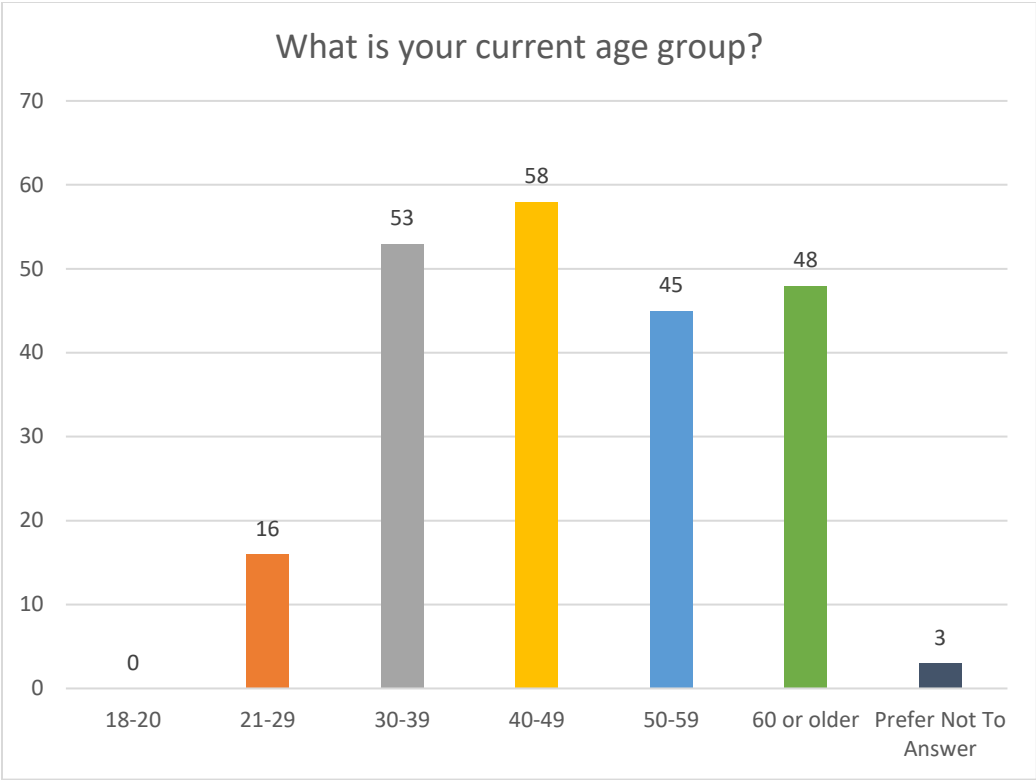
Municipalities	
As of March 31, 2021	
Opting In	Opting Out
97	1,402

17. MTIS Criminal Enforcement Data

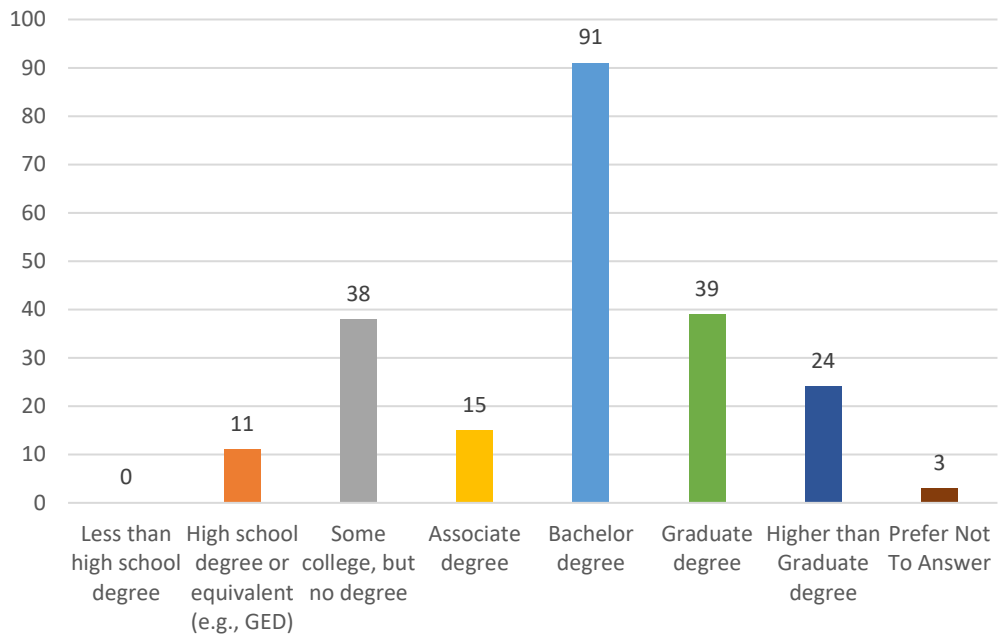
For the second quarter of fiscal year 2021 MTIS seized 2,318 plants, 2,532 pounds of flower, and approximately 48,000 units of other cannabis products from the illicit market.

18. Demographic Information

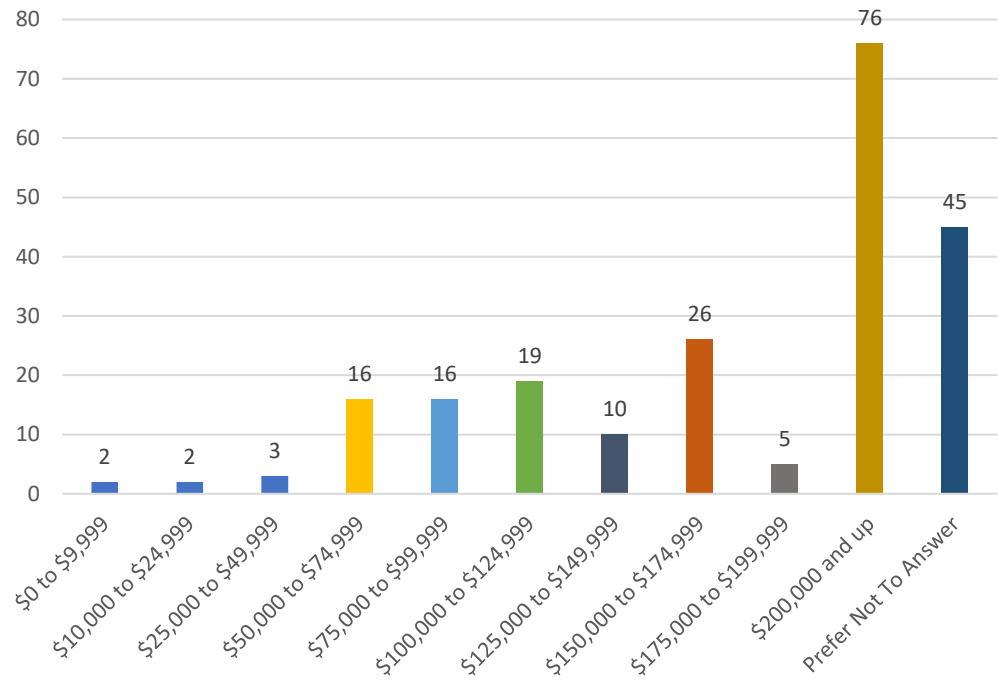




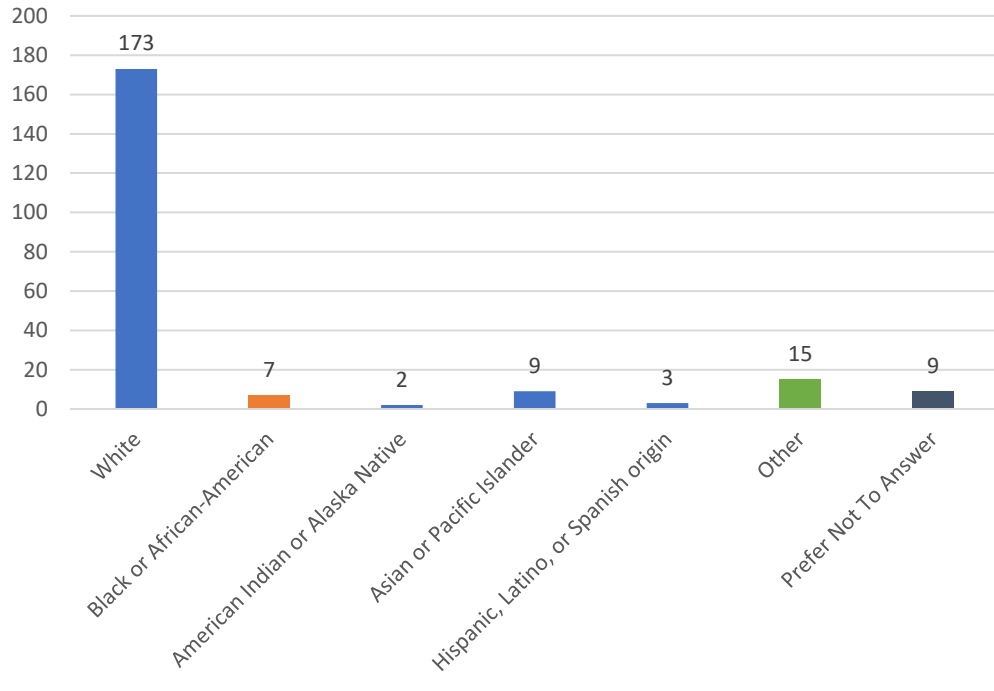
What is the highest level of education you have completed?



What is your total household income?



How would you best identify yourself?



Medical Marijuana Registry Program

1. Initial Applications

Initial Applications		
March 1 - March 31		
Received	Issued	Denied
10,844	9,904	942

2. Renewal Applications

Renewal Applications		
March 1 - March 31		
Received	Issued	Denied
2,468	2,297	118

3. Application Processing Time

Initial Applications (Calendar Days)					
March 1 - March 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
4,367	5,537	9,904	801	141	942

Renewal Applications (Calendar Days)					
March 1 - March 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
996	1,301	2,297	82	36	118

4. Number of Applications Filed for Registry Identification Cards

Applications Filed for Registry Identification Cards							
March 1 - March 31							
Original Applications				Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
March	5,166	5,678	10,844	1,131	1,337	2,468	13,312

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of March 31, 2021					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	621	76	Lake	257	52
Alger	619	108	Lapeer	3,557	485
Allegan	5,236	702	Leelanau	715	69
Alpena	726	83	Lenawee	3,274	460
Antrim	1,253	191	Livingston	3,755	440
Arenac	1,176	142	Luce	82	18
Baraga	129	16	Mackinac	191	30
Barry	2,245	295	Macomb	29,353	4,329
Bay	5,294	373	Manistee	411	66
Benzie	1,067	137	Marquette	271	97
Berrien	3,868	637	Mason	433	59
Branch	1,800	305	Mecosta	206	38
Calhoun	2,696	401	Menominee	379	93
Cass	1,597	289	Midland	2,206	233
Charlevoix	347	47	Missaukee	191	34
Cheboygan	656	86	Monroe	4,342	500
Chippewa	501	79	Montcalm	1,721	307
Clare	1,547	262	Montmorency	107	38
Clinton	3,225	382	Muskegon	2,879	368
Crawford	1,047	123	Newaygo	1,620	249
Delta	708	138	Oakland	36,990	4,102
Dickinson	554	121	Oceana	1,273	220
Eaton	3,306	460	Ogemaw	449	45
Emmet	147	37	Ontonagon	116	20
Genesee	9,687	1,378	Osceola	371	90
Gladwin	38	23	Oscoda	205	19
Gogebic	330	75	Otsego	90	32
Grand Traverse	1,136	135	Ottawa	3,169	351
Gratiot	241	50	Out of State	0	9
Hillsdale	1,142	225	Presque Isle	118	28
Houghton	247	45	Roscommon	506	68
Huron	505	37	Saginaw	3,740	406
Ingham	2,277	440	Saint Clair	4,101	538
Ionia	234	54	Saint Joseph	688	134
Iosco	221	28	Sanilac	822	122
Iron	173	39	Schoolcraft	35	19
Isabella	446	70	Shiawassee	2,637	331
Jackson	4,148	562	Tuscola	3,556	553
Kalamazoo	3,314	433	Van Buren	1,738	301
Kalkaska	309	52	Washtenaw	12,266	1,131
Kent	8,322	826	Wayne	46,638	4,099
Keweenaw	158	28	Wexford	1,205	221
Total	249,956	30,794			

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked	
Month	Revoked
March	403

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of March 31, 2021	
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.02
AIDS	0.05
Amyotrophic Lateral Sclerosis	0.03
Arthritis	19.85
Autism	0.34
Cachexia or Wasting Syndrome	0.25
Cancer	3.25
Cerebral Palsy	0.06
Chronic Pain	61.65
Colitis	0.43
Crohn's Disease	0.63
Glaucoma	1.22
Hepatitis C	0.51
HIV Positive	0.35
Inflammatory Bowel Disease	1.09
Muscle Spasms	8.81
Nail Patella	0.00
Obsessive Compulsive Disorder	1.62
Parkinson's Disease	0.14
Post-Traumatic Stress Disorder	7.50
Rheumatoid Arthritis	1.57
Seizures	1.58
Severe and Chronic Pain	44.10
Severe Nausea	7.26
Spinal Cord Injury	0.47
Tourette's Syndrome	0.08
Ulcerative Colitis	0.29

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of March 1, 2021	
Month	Physicians
March	403

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
March 1 - March 31	
Initial	Renewal
0.01%	0.00%

10. Revenue and Expenses

Revenue Collected	
March 1 - March 31	
Amount	
March	\$501,291

Expenses	
March 1 - March 31	
Amount	
State Employee Wages	135,548.10
State Employee Benefits	\$102,258.93
Materials and Equipment	\$8,424.78
Educational Expenses on Behalf of Clients or Students	\$403.84
Other Contracts	\$5,693.09
All Other Costs	\$59,340.39
March Total	\$311,669.13