



Summary Annual Report

for the Michigan Public School Employees' Retirement System, a Pension and Other Post-employment Benefit Trust Fund of the State of Michigan Fiscal Year Ended Sept. 30, 2019

Prepared By
Michigan Office of Retirement Services
Department of Technology, Management and Budget

A Message From The Director



The Department of Technology, Management and Budget (DTMB)
Office of Retirement Services (ORS) is pleased to present the Summary
Annual Report for the Michigan Public School Employees' Retirement
System (MPSERS), henceforth referred to as

System (MPSERS), henceforth referred to as the System, for the fiscal year (FY) ended Sept. 30, 2019.

Average Admin. Cost

\$65 per memberretiree

ORS provides retirement and related retiree healthcare plans to help more than 675 public school employers attract, retain, and reward a highly qualified workforce.

ORS is able to cost-effectively provide these benefits to retirees. In 2018, the total defined benefit (DB) pension administration cost was \$65 per active member and retiree. This was \$32 below the peer average of \$97 per active member and retiree (CEM Benchmarking).

Accomplishments

Healthcare Strategic Initiative Development

ORS staff worked with vendor partners and industry experts to develop the 2020-2021 Strategic Initiative Package. The package includes benefit changes that are necessary in order to deliver a high-quality healthcare plan and meet the actuarially determined cost goal for the coming years. The objective is to continue to provide a plan that is affordable to both the members and the schools who fund the coverage. The changes include expanded coverage for vaccines, offering online physician visits for certain interactions, and increasing the lifetime maximum for outpatient services. Additionally, the changes include an increase to the pharmacy out-of-pocket maximum, which will in turn allow the System to take advantage of increased federal dollars when members reach Medicare's catastrophic coverage level.

Reduced Pharmaceutical Drug Pricing

ORS staff worked with the System's pharmacy vendor, OptumRx, and industry experts to compare current pharmaceutical drug prices against pricing in the current marketplace. Through negotiations, OptumRx agreed to reduce the plan's drug pricing in order to provide competitive pricing based on current marketplace rates. This resulted in projected annual savings of \$100 million.

Employer E-Newsletter

In February 2019, ORS launched the online newsletter for public school employers, MPSERS Employer News. The e-newsletter was created to improve and consolidate communications from ORS to payroll staff. The e-newsletter is the source for most news, changes in procedures, legislative updates, tools that make reporting tasks easier, and routine notifications. Regular

Accomplishments, Continued

email messages will still be sent for urgent matters or for information that applies to only one type of employer or a targeted subset of employers. The e-newsletter has improved routine communications through the timely delivery of a consistent product, setting communication expectations and significantly reducing the number of overall employer emails.

Paperless Options

A new feature was implemented in miAccount that lets customers opt out of receiving paper direct deposit statements as well as paper Form 1099-R annual statements. Both direct deposit and Form 1099-R statements are available electronically to view and print in miAccount for current and past years. If customers choose the paperless option, their Form 1099-R statements are available online a week or two before the printed one is mailed. They can also view their pension payment history on a monthly basis versus receiving a paper statement four to five times a year. In addition to providing the member with more personalized information faster, going paperless helps the environment and reduces print and mailing costs.

New E-Learning Modules

Customer Service now has online modules available to help train staff members. The training modules use realistic scenarios in simulated environments so staff members can practice completing various transactions and processes. The training helps ensure Customer Service staff members are completing tasks accurately and efficiently, improving customer experiences through consistent account handling. Upon completion of each module, staff members take a quiz to evaluate their learning.

Mailing Security Process Improvement

An information security change was made that will improve end-to-end processing of the daily mailings and ensure that ORS customers are getting their mail and only their mail. The solution uses 2-D bar codes which are tracked by the automated print and mail equipment to ensure that each printed page is accounted for as it passes through various machines, reducing the risk of mail going to the wrong customer.

Honors

Signature Award Winner

ORS with Voya Financial won a 2019 Signature Award from the Plan Sponsor Council of America. We took first place in the Overcoming Obstacles category for our MPSERS outreach campaign. An annual review of plan data revealed that the approximately 72,000 participants in the Defined Contribution (DC) plan in the public school population did not engage with their accounts or online tools as much as their state of Michigan employee counterparts. The outreach campaign used a variety of communication methods to reach public school employees and human resources administrators. These methods included publications, a telephone campaign, meetings for public school employees, emails, and an innovative social media campaign on LinkedIn. Member behaviors exceeded expectations and surpassed industry benchmarks for both click-through rate and engagement rate. The Plan Sponsor Council of America, which is part of the American Retirement Association, is the

leading association for sponsors of voluntary, employer-based retirement plans in the U.S.

Government Finance Officers Association Award

The Government Finance Officers
Association (GFOA) of the United States
and Canada awarded the System with the
Certificate of Achievement for Excellence
in Financial Reporting for our FY 2018
Comprehensive Annual Financial Report
(CAFR). This marks the 28th consecutive year
ORS has received this prestigious award.

Public Pension Standards Award

ORS was awarded the 2019 Standards Award from the Public Pension Coordinating Council's Standards Program (PPCC) for both funding and administration. ORS has received this award every year since 2004. The PPCC Standards reflect expectations for public retirement system management and administration and serve as a benchmark for all DB public plans to be measured.

About The Michigan Public School Employees' Retirement System

This report is issued in compliance with the Public Employee Retirement System Investment Act, 1965 Public Act (PA) 314, and the Public School Employees Retirement Act, 1980 PA 300, both as amended. The content comes from the complete MPSERS 2019 CAFR, available on our website at **Michigan.gov/ORSSchools**, the Annual Actuarial Valuations as of Sept. 30, 2019, and additional analysis performed after Sept. 30, 2019.

Public school employees' pensions are protected by Michigan's Constitution. The System's net assets are held in trust to meet future benefit payments.

The State of Michigan Investment Board is the investment fiduciary and custodian of all investments of the System pursuant to state law.

Executive Summary

The present value of the assets as of Sept. 30, 2019, was \$58.3 billion for pension and other post-employment benefit (OPEB), and the total actuarial accrued liability (AAL) was \$98.2 billion resulting in a total unfunded actuarial accrued liability (UAAL) of \$39.8 billion.

The System's assets increased by \$1.7 billion in FY 2019. Asset increases were primarily due to investment income and contributions from employers and employees. The overall AAL for pension and OPEB increased by \$1.1 billion primarily due to differences between expected and actual actuarial results.

The pension funding ratio declined slightly by 0.30 percentage points primarily as a result of investment and demographic losses. The OPEB funding ratio improved by 9.19 percentage points primarily

Statement of Assets and Liabilities			
FY 2019	Pension ¹	OPEB ²	
AAL	\$85,201,719,662	\$13,009,658,665	
Present Value of Assets	\$51,421,988,660	\$6,957,871,742	
UAAL	\$33,779,731,002	\$6,051,786,923	
Funding Ratio	60.40%	53.48%	
FY 2018	Pension ³	OPEB⁴	
AAL	\$83,375,340,066	\$13,748,938,948	
Present Value of Assets	\$50,630,333,694	\$6,089,485,632	
UAAL	\$32,745,006,372	\$7,659,453,316	
Funding Ratio	60.70%	44.29%	
2019 MPSERS Pension Actuarial Valuation, Page B-1. 2019 MPSERS OPER Actuarial Valuation, Page A-2.			

- 2. 2019 MPSERS OPEB Actuarial Valuation, Page A-2.
- 3. 2018 MPSERS Pension Actuarial Valuation, Page B-1.
- 4. 2018 MPSERS OPEB Actuarial Valuation, Page A-2.

due to a \$2 billion experience gain in the retiree health care plan in addition to federal revenues from participation in the Medicare Advantage plan.

Membership

Members of this DB plan include employees of:

- K-12 public school districts.
- Intermediate school districts.
- District libraries.
- Public school academies/charter schools.
- Community colleges.

In some instances, membership includes certain employees who began working for the following universities before Jan. 1, 1996:

- Central Michigan University.
- Eastern Michigan University.
- Ferris State University.
- Lake Superior State University.
- Michigan Technological University.
- Northern Michigan University.
- Western Michigan University.

Plan Membership and Retirement Allowances as of Sept. 30, 2019

Membership¹

Retirees and Beneficiaries Currently Receiving Benefits	
Regular Benefits	194,374
Survivor Benefits	18,588
Disability Benefits	5,975
Total	218,937
Current Employees	
Vested	96,319
Non-vested	81,362
Total ²	177,681
Inactive Employees	
Entitled to benefits and not yet receiving them	18,279
Total All Members	414,897
CAFR for the FY ended Sept. 30, 2019, Page 21.	d +0

participate only in the DC plan

Retirement Allowances³

Average annual retirement allowance Total annual retirement allowances being paid (in thousands)	\$23,237 \$5,087,367
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3. Pension Actuarial Valuation for the FY ended Sept. 30, 2019, Page D-2.

Assets And Liabilities

The System's total assets on a market basis as of Sept. 30, 2019, were \$60.2 billion, mostly composed of cash, investments, and contributions due from employers.

Total liabilities as of Sept. 30, 2019, were \$2.5 billion and include accounts payable, unearned revenue, and obligations under securities lending.

Total net assets held in trust for pension and OPEB increased \$1.3 billion from the previous year.

Assets and Liabilities¹ (Dollars In Thousands) (Combined Pension and OPEB)

Assets	FY 2018	FY 2019
Cash	\$ 104,050	\$ 117,378
Receivables	373,671	418,182
Investments	56,180,698	57,421,253
Securities Lending Collateral	2,549,816	2,277,910
Total Assets	\$ 59,208,235	\$ 60,234,723
Liabilities	FY 2018	FY 2019
Warrants Outstanding	\$ -	\$ -
Unearned Revenue	2,733	2,979
Accounts Payable and Other Liabilities	200,259	204,829
Obligations Under Securities Lending	2,550,504	2,277,647
Total Liabilities	2,753,495	2,485,455
Net Assets	\$ 56,454,740	\$ 57,749,269

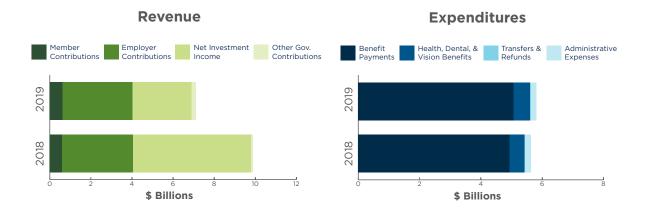
1. CAFR for the FY ended Sept. 30, 2019, Page 15. Liabilities in this context are exclusive of AAL for pension and OPEB. The sum total of all the line items may not equal the total due

Revenue And Expenditures, Change In Net Assets

The reserves needed to finance pension and OPEB are accumulated through the collection of employer and employee contributions including earnings on investments.

Contributions and net investment income for FY 2019 totaled \$7.1 billion. The primary expenses of the System include the payment of pension benefits to members and beneficiaries, payment for health, dental and vision benefits, refunds of contributions to former members, and the cost of administering the System.

Additions		FY 2018	FY 2019
Member Contributions	\$	603,739	\$ 611,344
Employer Contributions		3,455,217	3,414,42
Other Governmental Contributions		96,708	233,196
Net Investment Income (Loss)		5,730,759	2,855,38
Miscellaneous Income		600	27
Total Additions	\$	9,887,023	\$ 7,114,62
Deductions		FY 2018	FY 201
Pension Benefits	\$	4,934,697	\$ 5,058,62
Healthcare Benefits		477,066	542,03
Refunds and Transfers to Other Systems		28,977	29,37
Administrative and Other Expenses		181,101	190,06
Total Deductions	\$	5,621,841	\$ 5,820,09
Net Position		FY 2018	FY 201
Net Increase (Decrease) in Net Position	\$	4,265,182	\$ 1,294,52
Beginning of Year		52,189,558	56,454,74
End of Year	•	56,454,740	\$ 57,749,26



2019 Plan Expenditures

Plan Expenses For Fiscal Year Ended Sept. 30, 2019 ¹		
Pension Plan Administrative and Other Expenses	Dollars In 1	housands
These expenditures are the administrative costs of running the retirement system and are paid by DTMB-ORS and DTMB-Financial Services through an annual appropriation.		
Personnel Services		
Staff Salaries	\$	4,348
Retirement and Social Security		2,424
Other Fringe Benefits		855
Subtotal	\$	7,627
Professional Services		
Accounting	\$	1,780
Actuarial		376
Attorney General		318
Audit		482
Consulting		391
Medical		269
Subtotal	\$	3,616
Building and Equipment		
Building Rentals	\$	905
Equipment Purchase, Maintenance, and Rentals		25
Subtotal	\$	931
Miscellaneous		
Travel and Board Meetings (Excluding Travel and Education for Board Members)	\$	29
Office Supplies		28
Postage, Telephone, and Other		2,207
Printing		304
Technological Support		12,996
Subtotal		15,563
Travel and Education for Board Members		4
Total Administrative and Other Expenses	\$	27,741

2019 Plan Expenditures, Continued

Health, Dental, and Vision Expenses	Dollars In Thousands	
These expenditures are for self-insurance of the health and dental plans, and are paid from the retirement sy	stem's trust fund.	
Staff Salaries	\$	1,386
Retirement and Social Security		773
Other Fringe Benefits		272
Consulting		1,584
Postage, Telephone, and Other		8
Health Fees		152,860
Dental Fees		5,14
Vision Fees		217
Total Health, Dental, and Vision Administrative Expenses	\$	162,32
Investment Expenses	Dollars In	Thousand
These expenditures are related to the Department of Treasury Bureau of Investments for managing the retire retirement system's trust fund.	ement system's assets, and are	paid from the
Real Estate Operating Expenses	\$	1,804
Securities Lending Expenses		58,289
Other Investment Expenses		
ORS-Investment Expenses		13,73
Custody Fees		1,30
Management Fees		240,820
Research Fees		3,743
Total Investment Expenses	\$	319,700
Benefits Paid to Members	Dollars In	Thousand
These are the projected retirement benefits paid to members of the retirement system.		
Pension Benefits	\$	5,058,624
Health Benefits		469,017
Dental/Vision Benefits		73,01
Refunds of Member Contributions		29,378
Total Payments to Members	\$	5,630,036
Soft Dollar Expenses ²	Dollars In	Thousand
These expenditures are for research provided by the retirement system's service providers and are incorporately	ated into the brokerage fees an	d commissions.
Total Soft Dollar Expenditures	\$	(
Total of All Sections	\$	6,139,799
1. DTMB-Financial Services report. The sum total of all the line items may not equal the total due to rounding	g.	

2020 Budget For Plan Expenditures

Budget For Plan Expenses For Fiscal Year Ending Sept. 30, 2020 ¹		
Pension Plan Administrative and Other Expenses	Dollars In T	housands
These expenditures are the administrative costs of running the retirement system and are paid by DTMB-ORS and DTMB-Financial Services through an annual appropriation.		
Personnel Services		
Staff Salaries	\$	4,226
Retirement and Social Security		3,447
Other Fringe Benefits		1,276
Subtotal	\$	8,950
Professional Services		
Accounting	\$	1,745
Actuarial		504
Attorney General		289
Audit		487
Consulting		469
Medical		498
Subtotal	\$	3,992
Building and Equipment		
Building Rentals	\$	939
Equipment Purchase, Maintenance, and Rentals		51
Subtotal	\$	991
Miscellaneous		
Travel and Board Meetings (Excluding Travel and Education for Board Members)	\$	70
Office Supplies		26
Postage, Telephone, and Other		1,331
Printing		272
Technological Support		10,964
Subtotal		12,664
Travel and Education for Board Members		3
Total Administrative and Other Expenses	\$	26,599

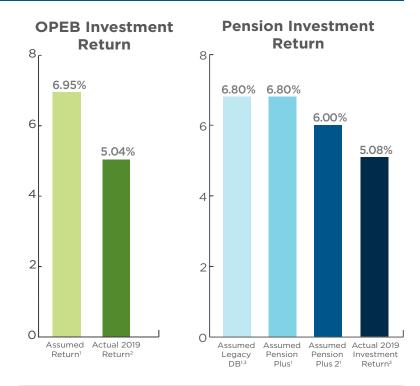
2020 Budget, Continued

Health, Dental, and Vision Expenses	Dollars In 1	housands
These expenditures are for self-insurance of the health and dental plans, and are paid from the retirement syste	em's trust fund.	
Staff Salaries	\$	1,348
Retirement and Social Security		751
Other Fringe Benefits		265
Consulting		1,822
Postage, Telephone, and Other		77
Health Fees		160,503
Dental Fees		4,889
Vision Fees		258
Total Health, Dental, and Vision Administrative Expenses	\$	169,913
Investment Expenses	Dollars In 1	housands
These expenditures are related to the Department of Treasury Bureau of Investments for managing the retirement system's trust fund.	ent system's assets and are p	oaid from the
Real Estate Operating Expenses	\$	1,064
Securities Lending Expenses		62,952
Other Investment Expenses		
ORS-Investment Expenses		13,710
Custody Fees		1,333
Management Fees		276,943
Research Fees		3,481
Total Investment Expenses	\$	359,483
Benefits Paid to Members	Dollars In 1	housands
These are the projected retirement benefits paid to members of the retirement system.		
Pension Benefits	\$	5,210,383
Health Benefits		544,060
Dental/Vision Benefits		71,557
Refunds of Member Contributions		29,672
Total Payments to Members	\$	5,855,671
Soft Dollar Expenses ²	Dollars In 1	housands
These expenditures are for research provided by the retirement system's service providers and are incorporated	d into the brokerage fees and	d commissions.
Total Soft Dollar Expenditures	\$	0
Total of All Sections	\$	6,411,667
DTMB-Financial Services report. The sum total of all the line items may not equal the total due to rounding. Department of Treasury Bureau of Investments report.		

Assumed And Actual Investment Returns

The Michigan Department of Treasury Bureau of Investments administers all of the System's investments in accordance with the Public Employee Retirement System Investment Act, PA 314 of 1965. The main objective is maximizing the rate of return while meeting the actuarial assumptions through maintaining a diverse portfolio, eliminating unnecessary risks, and investing prudently.

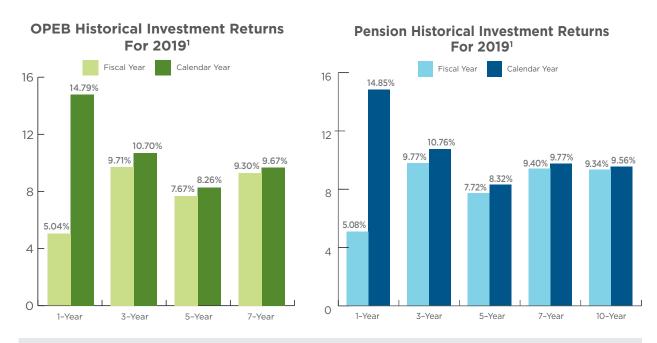
The assumed rate of return (AROR) is a key assumption used by the plan actuary in determining the employer contribution rates each year. When investments do not meet the AROR, this results in an actuarial loss for the System. The AROR for all MPSERS plans are provided in the charts in this section. The actual rate of investment return for the pension plan in FY 2019 was 5.08%. The actual rate of investment return for OPEB was 5.04%.



- 1. 2019 MPSERS Pension Actuarial Valuation, Section C.
- Department of Treasury Bureau of Investments report.
- 3. Legacy DB refers to the plans for members hired before July 1, 2010 who opted to remain in that plan

Historical Investment Returns

Historical investment returns for both pension and OPEB are presented in the following charts. Because MPSERS OPEB is in the early stages of pre-funding, longer-term investment results are not available. Over time, as the plan gains more experience, longer-term investment returns will be reported.

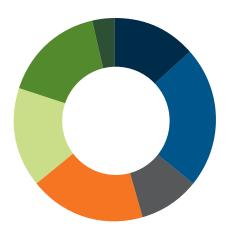


 $^{1. \ \ \, \}text{Department of Treasury Bureau of Investments report. These figures are shown net of fees. Information shown in the CAFR is shown gross of fees.}$

Investments And Earnings

A key function of the investment fiduciary is to ensure the System's investment portfolio is diversified. Having a diverse portfolio helps to maximize investment income responsibly while minimizing risk. Even though market performance may fluctuate, the long-term performance of the System's portfolio is stable.

Investments and Earnings ¹				
		Market Value	Total	Investment And Interest Income
Fixed Income Pools	\$	7,834,210,579	\$	658,268,913
Domestic Equity Pools		12,932,438,258		275,878,240
Real Estate and Infrastructure Pools		5,479,484,340		430,695,218
Private Equity Pools		10,702,097,493		1,065,535,457
International Equity Pools		9,188,010,955		-83,679,830
Absolute Return Pools		9,382,842,330		718,296,086
Short-Term Investment Pools		2,041,718,020		43,450,351
Market Value and Net Investment Gain	\$	57,560,801,975	\$	3,108,444,435



Fixed Income Pools - 13.6%

Domestic Equity Pools - 22.5%

Real Estate and Infrastructure Pools - 9.5%

Private Equity Pools - 18.6%

International Equity Pools - 16.0%

Absolute Return Pools - 16.3%

Short-Term Investment Pools - 3.5%

1. CAFR for the FY ended Sept. 30, 2019, Page 75.

Market And Actuarial Funding Ratios

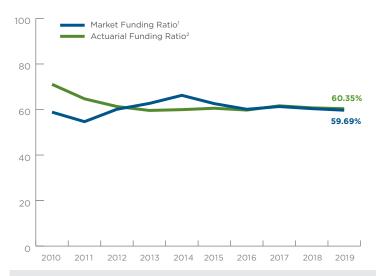
Pension

The market funding ratio is based on the market value of assets at FY end. The actuarial funding ratio is the best practice used by all pension plans nationwide. It incorporates a five-year smoothing period, which minimizes volatility in a pension system's funding requirements.

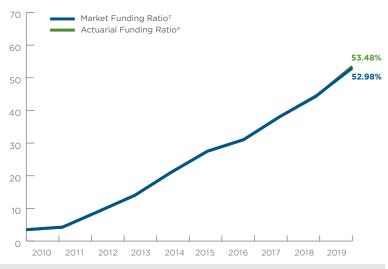
OPEB

Starting in FY 2013, the System began pre-funding OPEB costs, which significantly decreased the liability and increased the asset levels. Pre-funding is a best practice that invests assets and allows investment returns to help fund the plan. Many states do not pre-fund OPEB costs. This reform put Michigan on the leading edge of OPEB funding practices.

Prior to FY 2018, the market funding ratio was equal to the actuarial funding ratio. Fiveyear smoothing was adopted for the OPEB plan with the 2018 valuation so separate actuarial and market funding ratios will be calculated. The market value of assets as of Sept. 30, 2019, was \$6.9 billion, while the actuarial value of assets was \$7.0 billion.



- 1. Calculated on market value of assets.
- 2. Pension Actuarial Valuation for the FY ended Sept. 30, 2019, pages B-5 and C-10.



- 3. Calculated on market value of assets
- 4. OPEB Actuarial Valuation for the FY ended Sept. 30, 2019, pages A-2 and D-1.

Member And Employer Contributions

Employer Contributions

Statute requires participating employers to contribute to finance the benefits of plan members. These employer contributions are determined annually by the System's actuary and are based upon level percent of payroll funding principles so the contribution rates remain stable. With the enactment of PA 181 of 2018, the UAAL will gradually shift from level percent of payroll amortization to level dollar amortization over a period of seven years.

Definition Of Normal Cost

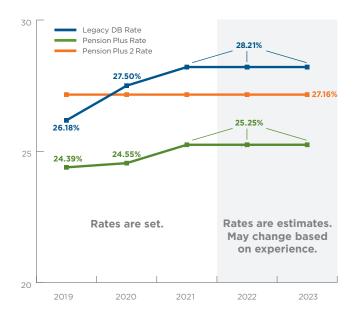
Normal cost is the cost of the retirement benefit a member earns each year, and is set using the AROR in addition to other actuarial assumptions. All Pension Plus, Pension Plus 2, Member Investment Plan, and some Basic plan members contribute toward the cost of their retirement benefits. After member contributions are accounted for, the employer pays the remainder of the normal cost as shown below.

Member and Employer Pension Co	ontributions ¹
Member Contributions	
Weighted Average	
Legacy DB	4.79%
Pension Plus	5.18%
Pension Plus 2	6.20%
Employer Contributions	
Normal cost of benefits expressed as a percentage of va	aluation payroll
Legacy DB	6.41%
Pension Plus ²	3.49%
Pension Plus 2 ²	6.20%
UAAL contribution rate expressed as a percentage of va	aluation payroll
Legacy DB	28.29%
Pension Plus	28.29%
Pension Plus 2	28.29%
Valuation Payroll	
For Normal Cost	\$7,973,776,301
For UAAL	\$9,409,381,509
Pension Actuarial Valuation for the FY ended Sept. 30, 2019, Pa This is the DB component of Pension Plus and Pension Plus 2. Temployer match for the DC component.	~

Contribution Rates

Contribution rates are determined actuarially, based on the economic conditions and an assumed investment return each year.
Contribution rates for FY 2020 and FY 2021 have been calculated, provided to the employers, and published on the employer website.

Rates for FY 2022 and FY 2023 are estimated using a projection of the most recent data available.



Actuarial Assumptions

Actuarial valuations for both the pension and OPEB plans involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. In accordance with Section 41(1) of the MPSERS statute (Act 300 of the Public Acts of 1980, as amended), the actuarial assumptions are adopted by the retirement board and the DTMB director after consultation with the actuary and the state treasurer. Examples include assumptions about future employment, investment performance, and the healthcare cost trend.

Actuarial Assumptions for Fiscal Year Ended Sept. 30. 2019

30, 2019			
Pension and OPEB ^{1,2}			
Actuarial Cost Method	Entry Age, Normal		
Amortization Method	Level Percent of Payroll		
Payroll Growth Assumption ³	3.50% reduced to 0% by Sept. 30, 2025		
Amortization Period	Closed Period, Ending Sept. 30, 2038		
Asset Valuation Method 5-Year Smooth			
Wage Inflation Rate	2.75%		
OPEB			
Healthcare Cost Trend Rate ²	7.00% Year 1 graded to 3.50% Year 15, 3.00% Year 120 and thereafter		
AROR—Closed ^{2,4}	6.95%		
Pension-AROR ¹			
Legacy DB plan—Closed	6.80%		
Pension Plus—Closed	6.80%		
Pension Plus 2—Open	6.00%		

- 3. PA 181 of 2018 enacted a gradual phase-in reduction to the payroll growth assumption to 0% in 50 basis point increments beginning with the Sept. 30, 2019, valuations. Once the 0% payroll growth assumption is fully phased-in, the amortization method for both pension and OPEB will be level dollar.
- 4. The OPEB plan closed to employees first hired on or after Sept. 4, 2012. These employees participate in the Personal Healthcare Fund and may become eligible for a lump sum payment into a Health Reimbursement Account upon their first termination from employment (\$1,000 with at least 10 years of service if under age 60; \$2,000 with at least 10 years of service if age 60 or older). These employees have the option of enrolling in the System's retiree healthcare at full cost at termination.

Investment Service Providers

A service provider is any individual, third-party agent or consultant, or other entity that receives direct or indirect compensation for consulting, investment management, brokerage, or custody services related to the System's assets.

5AM Ventures

Accel Partners

Advent International Corp.

AEW Capital Management LP

Affinity Equity Partners

Ancora Advisors LLC

Aon Hewitt

Apax Partners Worldwide LLP Apollo Capital Management LP Apollo Global Management Inc.

Apollo-Stonetower Arboretum Ventures

ArcLight Capital Partners LLC

Ardian

Ares Management LLC

Ark Investment Management LLC

Asana Partners

Attucks Asset Management LLC Avanath Capital Management LLC

Axiom Asia Private Capital Bank of America Merrill Lynch

Bank of Montreal Barclays Capital

Barings

Basalt Infrastructure Partners LLP

BB&T Capital Markets

BC Partners

Beacon Capital Partners LLC

Bentall Kennedy Beringea

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Berkshire Partners LLC

BGC Financial

Bivium Capital Partners LLC

BlackRock

BlackRock Financial Management

Blackstone Alternative Asset Management LP

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The Blackstone Group Inc. BMO Capital Markets

BNP Paribas

Bridgepoint Capital

BroadRiver Asset Management LP Brookfield Asset Management Inc.

BTIG

Cantor Fitzgerald

Capital Institutional Services Inc.
Capri Capital Partners LLC

The Carlyle Group LP

Carlyle Investment Management LLC

Centerbridge

Centerbridge Capital Partners Cerberus Capital Management LP Charlesbank Capital Partners CIE Management-BC Partners CIM Investment Management Inc. Citigroup Global Markets Inc.

Clarion Partners

Clarkston Capital Partners LLC

Coller Capital

Columbia Management Convergex Group LLC

CoStar Realty Information Inc.

Cowen & Co. LLC Credit Suisse Group

Credit Suisse-Commercial Paper

Crescent Capital Group Crescent Direct Lending CVC Capital Partners

Czech Asset Management LP D.A. Davidson Companies Dalmore Capital Limited

Deutsche Bank Dodge & Cox

Domain Capital Advisors LLC
Domain Mercury/Ploutos

Drexel Hamilton Effissimo EleganTree Fund EnCap Investments LP

Fidelity Institutional Asset

Management

EnTrust Capital

FIMI Opportunity Funds FirstMark Capital Fisher Investments Five Star Realty Partners Flagship Ventures

For Paine & Company LLC Fox Paine & Company LLC Freeman Spogli & Co.

FTN Financial

Gateway Capital Management

Genstart Capital LLC Goldman Sachs Group Inc. Greenspring Associates

Grosvenor Capital Management

GSO Capital Partners
H.C. Wainwright & Co.
HarbourVest Partners LLC
HarbourVest TOPE LLC
Harvest Partners LLC

Heitman Capital Management LLC Highbridge Principal Strategies

Hilltop Securities Inc.

Hopen Life Sciences Ventures
HPS Investment Partners III LLC
Huron Capital Partners LLC

ICG Advisors LLC
InSight Venture Partners

Invesco Ltd.

JANA Partners LLC

JANA Special Situations Management

J.P. Morgan

J.P. Morgan Asset Management J.P. Morgan Private Equity Fund

Services

Kayne Anderson Capital Advisors LP

KBS Realty Advisors Kelso & Company

Kensington Realty Advisors Kevin Miller Financial Services

Khosla Ventures

Kohlberg, Kravis, Roberts & Co. L&B Realty Advisors LLP Landmark Realty Advisors LaSalle Investment Management Lazard Asset Management

Lead Edge Capital

Leonard Green & Partners LP

Investment Service Providers, continued

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Lonestar

Loomis Sayles & Company
Los Angeles Capital Management
Lubert-Adler Management Company

Marathon Asset Management

Marathon London

MarketAxess Corporation

Martin Currie

MatlinPatterson Global Advisors

MBS Securities

Mellon Capital Management Menlo Management Partners Merit Energy Company Meritech Capital Partners

Mesirow Financial

Metropolitan West Asset Management

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MI Growth Capital Partners SBIC

Mischler Financial Group

Morgan Stanley

Morgan Stanley Smith Barney LLC

Multi-Bank Securities Inc.

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New Leaf Venture Partners

Nordic Capital
NorthPointe Capital

Oak Investment Partners

Out the Constitution

Oaktree Capital Management LLC

Oppenheimer

Orchard Global Asset Management

Orion Resource Partners
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Parallel Deserve Destaces LLC

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Parthenon Capital Inc.

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Published by authority of PA 300 of 1980, as amended.