



STATE OF MICHIGAN
RUTH JOHNSON, SECRETARY OF STATE
DEPARTMENT OF STATE
LANSING

Dealer Bulletin: Vehicle Base Prices & Fee Categories – NADA Guides Option

Agency: Secretary of State

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Most passenger vehicles, pickup trucks, and light vans are registered by value (base price). The base price is the MSRP (Manufacturer's Suggested Retail Price) shown at the top of the vehicle's window sticker before any options, taxes, or destination charges are added. The vehicle's base price determines the fee category. For instance, a vehicle with a base price of \$35,000 has a fee category of 35, and a vehicle with a base price of \$45,995 has a fee category of 45.

Until the 2014 model year, vehicle manufacturers routinely provided new vehicle base prices to the Secretary of State, which the Secretary of State published at www.michigan.gov/sos for use by dealerships and the public. Since base prices of vehicles are readily available online, manufacturers have ceased to provide this information to the Department.

2013 and older model year vehicle base prices are still available on the Secretary of State's Vehicle Base Prices webpage at: http://www.michigan.gov/sos/0,1607,7-127-49534_50300_50310-30109--,00.html.

If you have a vehicle for which the fee category has not yet been determined (not printed on the face of a title), the Secretary of State has provided a link to NADA Guides (www.nadaguides.com) which can be accessed by selecting the "2014 and later model years" link on the Vehicle Base Prices webpage.

By first selecting the vehicle make, year, body style, and trim level, then selecting "Get Base Pricing", NADA Guides provides the MSRP of the vehicle. As described above, the MSRP determines the fee category of the vehicle, which is a required item on all title applications for passenger vehicles and light trucks.

If you have questions regarding this bulletin, or any other questions relating to dealer requirements, please contact the Business Regulation Section at (888) SOS-MICH (888-767-6424). In addition, the Dealer Manual is available online at www.michigan.gov/sos.