

2012 ACURA

Sample VIN: JH4TB2H26CC000000

Model: TB2H2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
ACURA MDX		
Station Wagon (SUV)	YD2H2	\$42,930
Station Wagon (SUV) with Technology Package	YD2H3	46,605
Station Wagon (SUV) with Technology Package and Entertainment System	YD2H4	48,505
Station Wagon (SUV) with Advance Package	YD2H6	52,555
Station Wagon (SUV) with Advance Package and Entertainment System	YD2H8	54,455
ACURA RDX		
Station Wagon (SUV)	TB2H2	32,895
Station Wagon (SUV) – All Wheel Drive	TB1H2	34,895
Station Wagon (SUV) with Technology Package	TB2H5	35,995
Station Wagon (SUV) – with Technology Package – All Wheel Drive	TB1H5	37,995
ACURA RL		
4 Door Sedan	KB2F5	47,700
4 Door Sedan with Technology Package	KB2F6	51,850
4 Door Sedan – Hawaii	KB2F3	51,850
4 Door Sedan – Advance	KB2F6	55,650
ACURA TL – 4 x 2		
4 Door Sedan	UA8F2	35,605
4 Door Sedan with Technology Package	UA8F5	39,335
4 Door Sedan with Advance Package	UA8F7	41,535
ACURA TL – All Wheel Drive		
4 Door Sedan	UA9F2	39,155
4 Door Sedan with Technology Package	UA9E5, UA9F5	42,855
4 Door Sedan with Advance Package	UA9F7	45,085
ACURA TSX		
4 Door Sedan – 4 cyl.	CU2F4	29,810
4 Door Sedan with Technology Package – 4 cyl.	CU2F6	32,910
4 Door Sedan – Special Edition – 4 cyl.	CU2E8, CU2F8	30,810
4 Door Sedan – 6 cyl.	CU4F4	35,350
4 Door Sedan with Technology Package – 6 cyl.	CU4F6	38,450
Station Wagon – 4 cyl.	CW2H5	31,160
Station Wagon with Technology Package – 4 cyl.	CW2H6	34,810
ACURA ZDX		
Station Wagon	YB1H2	46,020
Station Wagon with Technology Package	YB1H4	50,520
Station Wagon with Advance Package	YB1H6	56,570

2012 AUDISample VIN: WAU~~FF~~AFM3CA000000

Model: FFAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
AUDI A3		
Station Wagon/6 Speed Transmission – Premium	FEAF, FEBF	\$27,270
Station Wagon/6 Speed Transmission – Premium Plus	PEAF, PEBF	29,270
Station Wagon/Automatic Transmission – Premium	BEAF, BEBF	28,750
Station Wagon/Automatic Transmission – Premium Plus	KEAF, KEBF	30,750
AUDI A3 QUATTRO – 4 x 4		
Station Wagon – Premium	DFAF, DFBF	30,850
Station Wagon – Premium Plus	MFAF, MFBF	32,850
AUDI A3 TDI		
Station Wagon – Premium	BJAF, BJBF	30,250
Station Wagon – Premium Plus	KJAF, KJBF	32,250
AUDI A4		
4 Door Sedan – Premium	AFAF, AFBF	32,500
4 Door Sedan – Premium Plus	EFAF, EFBF	36,800
4 Door Sedan – Prestige	JFAF, JFBF	42,000
AUDI A4 QUATTRO – 4 x 4		
4 Door Sedan/6 Speed Transmission – Premium	DFAF, DFBF	33,300
4 Door Sedan/6 Speed Transmission – Premium Plus	HFAF, HFBF	37,600
4 Door Sedan/6 Speed Transmission – Prestige	MFAF, MFBF	42,800
4 Door Sedan/Automatic Transmission – Premium	BFAF, BFBF	34,600
4 Door Sedan/Automatic Transmission – Premium Plus	FFAF, FFBF	38,900
4 Door Sedan/Automatic Transmission – Prestige	KFAF, KFBF	44,100
AUDI A4 AVANT QUATTRO – 4 x 4		
Station Wagon – Premium	SFAF, SFBF	36,400
Station Wagon – Premium Plus	WFAF, WFBF	41,000
Station Wagon – Prestige	4FAF, 4FBF	46,300
AUDI A5 CABRIOLET		
Convertible – Premium	AFAF	42,600
Convertible – Premium Plus	JFAF	46,500
Convertible – Prestige	TFAF	51,800
Convertible – Prestige S-Line	UFAF	54,300
AUDI A5 CABRIOLET QUATTRO – 4 x 4		
Convertible – Premium	CFAF	44,700
Convertible – Premium Plus	LFAF	48,600
Convertible – Prestige	VFAF	53,900
Convertible – Prestige S-Line	WFAF	56,400

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2012 AUDI (cont. page 2)Sample VIN: WAU~~FF~~AFM3CA000000

Model: FFAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
AUDI A5 QUATTRO – 4 x 4		
2 Door Coupe/6 Speed Transmission – Premium	GFAF	\$37,100
2 Door Coupe/6 Speed Transmission – Premium Plus	RFAF	41,000
2 Door Coupe/6 Speed Transmission – Prestige	3FAF	46,300
2 Door Coupe/6 Speed Transmission – Prestige S-Line	4FAF	48,800
2 Door Coupe/Automatic Transmission – Premium	CFAF	38,300
2 Door Coupe/Automatic Transmission – Premium Plus	LFAF	42,200
2 Door Coupe/Automatic Transmission – Prestige	VFAF	47,500
2 Door Coupe/Automatic Transmission – Prestige S-Line	WFAF	50,000
AUDI A6		
4 Door Sedan – Premium	AFAF, AFBF	41,700
4 Door Sedan – Premium Plus	DFAF, DFBF	45,920
AUDI A6 QUATTRO – 4 x 4		
4 Door Sedan	BGAF, BGBF	49,900
4 Door Sedan – Premium	FGAF, FGBF	49,900
4 Door Sedan – Premium Plus	GGAF, GGBF	54,120
4 Door Sedan – Prestige	HGAF, HGBF	56,780
4 Door Sedan – Prestige with Innovation Package	JGAF, JGBF	62,580
AUDI A7 QUATTRO – 4 x 4		
4 Door Sedan	SGAF, SGBF	59,250
4 Door Sedan – Premium	WGAF, WGBF	59,250
4 Door Sedan – Premium Plus	YGAF, YGBF	62,870
4 Door Sedan – Prestige	2GAF, 2GBF	65,580
4 Door Sedan – Prestige with Innovation Package	3GAF, 3GBF	71,380
AUDI A8 QUATTRO – 4 x 4		
4 Door Sedan – 8 cyl.	AVAF	78,750
4 Door Sedan/L – 8 cyl.	RVAF	84,700
4 Door Sedan/L – 12 cyl.	R4AF	133,500
AUDI Q5		
Station Wagon (SUV) – Premium – 4 cyl.	CFAF, CFBF	35,600
Station Wagon (SUV) – Premium Plus – 4 cyl.	LFAF, LFBF	39,900
Station Wagon (SUV) – Premium Plus – 6 cyl.	DKAF, DKBF	43,000
Station Wagon (SUV) – Prestige – 6 cyl.	WKAF, WKBF	47,300
AUDI Q7		
Station Wagon (SUV) – Premium	CGAF, CGBF	46,250
Station Wagon (SUV) – Premium Plus	LGAF, LGBF	52,550
Station Wagon (SUV) – Prestige S-Line	DGAF, DGBF	59,950

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2012 AUDI (cont. page 3)Sample VIN: WAU~~FF~~AFM3CA000000

Model: FFAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
AUDI Q7 QUATTRO – 4 x 4 Station Wagon (SUV)	AGAF, AGBF	\$46,250
AUDI Q7 TDI		
Station Wagon (SUV) – Premium	CMAF, CMBF	51,450
Station Wagon (SUV) – Premium Plus	LMAF, LMBF	57,750
Station Wagon (SUV) – Prestige	VMAF, VMBF	63,950
Station Wagon (SUV) – Prestige S-Line	WMAF, WMBF	65,450
AUDI R8 QUATTRO – 4 x 4		
2 Door Coupe/6 Speed Transmission – 8 cyl.	DUAF	114,200
2 Door Coupe/6 Speed Transmission – 10 cyl.	GNAF	149,000
2 Door Coupe/Automatic Transmission – 8 cyl.	AUAF	123,300
2 Door Coupe/Automatic Transmission – 10 cyl.	ENAF	158,100
2 Door Coupe/Automatic Transmission – 10 cyl. – GT	ENAF	196,800
AUDI R8 SPYDER QUATTRO – 4 x 4		
Convertible/6 Speed Transmission – 8 cyl.	TUAF	127,700
Convertible/6 Speed Transmission – 10 cyl.	TNAF	162,700
Convertible/Automatic Transmission – 8 cyl.	UUAF	136,800
Convertible/Automatic Transmission – 10 cyl.	VNAF	171,800
AUDI S4 QUATTRO – 4 x 4		
4 Door Sedan/6 Speed Transmission – Premium Plus	DGAF, DGBF	47,300
4 Door Sedan/6 Speed Transmission – Prestige	MGAF, MGBF	54,000
4 Door Sedan/Automatic Transmission – Premium Plus	BGAF, BGBF	48,700
4 Door Sedan/Automatic Transmission – Prestige	KGAF, KGBF	55,400
AUDI S5 CABRIOLET QUATTRO – 4 x 4		
Convertible – Premium Plus	CGAF	59,350
Convertible – Prestige	VGAF	65,600
AUDI S5 QUATTRO – 4 x 4		
2 Door Coupe/6 Speed Transmission – Premium Plus	GVAF	53,900
2 Door Coupe/6 Speed Transmission – Prestige	3VAF	60,200
2 Door Coupe/Automatic Transmission – Premium Plus	CVAF	55,100
2 Door Coupe/Automatic Transmission – Prestige	VVAF	61,400

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2012 AUDI (cont. page 4)Sample VIN: WAUFFAFM3CA000000

Model: FFAF

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
AUDI TT QUATTRO – 4 x 4		
2 Door Coupe – Premium Plus	BFAF	\$38,300
2 Door Coupe – Prestige – Automatic Trans. – 4 cyl.	KFAF	44,400
2 Door Coupe – Prestige RS – 6 Speed Trans. – 5 cyl.	K1AF	56,850
Convertible – Premium Plus	SFAF	41,300
Convertible – Prestige	4FAF	47,400
AUDI TT RS QUATTRO – 4 x 4		
2 Door Coupe – Prestige – 6 Speed Trans. – 5 cyl.	B3AF	56,850
AUDI TTS QUATTRO – 4 x 4		
2 Door Coupe – Premium Plus	C1AF	47,000
2 Door Coupe – Prestige	K1AF	50,300
Convertible – Premium Plus	S1AF	50,000
Convertible – Prestige	41AF	53,300

2012 BMW

Sample VIN: WBAUP7C57CV000000

Model: UP7

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
BMW 128i		
2 Door Coupe	UP7	\$31,050
Convertible	UL7	36,700
BMW 135i		
2 Door Coupe	UC9	39,150
Convertible	UN7	43,900
BMW 328i		
2 Door Coupe	KE3	38,500
2 Door Coupe/x – All Wheel Drive	KF3	40,200
4 Door Sedan	3A5	34,900
Station Wagon	UT9	37,250
Station Wagon/x – All Wheel Drive	UU3	39,250
Convertible	DW3	47,400
BMW 335i		
2 Door Coupe	KG7	44,900
2 Door Coupe/x – All Wheel Drive	KF9	46,600
4 Door Sedan	3A9	42,400
Convertible	DX7	53,600
BMW 335is		
2 Door Coupe	KG1	51,900
Convertible	DX1	60,600
BMW 528i		
4 Door Sedan	XG5	46,700
4 Door Sedan/x – All Wheel Drive	XH5	49,000
BMW 535i		
4 Door Sedan	FR7	52,250
4 Door Sedan/x – All Wheel Drive	FU7	54,550
4 Door Hatchback/Gran Turismo	SN2	56,800
4 Door Hatchback/Gran Turismo/x – All Wheel Drive	SP2	59,100
BMW 550i		
4 Door Sedan	FR9	61,700
4 Door Sedan/x – All Wheel Drive	FU9	64,000
4 Door Hatchback/Gran Turismo	SN4	65,800
4 Door Hatchback/Gran Turismo/x – All Wheel Drive	SP4	68,100

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2012 BMW (cont. page 2)

Sample VIN: WBAUP7C57CV000000

Model: UP7

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
BMW 640i		
2 Door Coupe	LW3	\$73,600
Convertible	LW7	81,100
BMW 650i		
2 Door Coupe	LX3	83,000
2 Door Coupe/x – All Wheel Drive	LX5	86,000
Convertible	LZ3	90,500
Convertible/x – All Wheel Drive	LZ5	93,500
BMW 740		
4 Door Sedan/i	KA4	71,000
4 Door Sedan/Li	KB4	75,500
BMW 750i		
4 Door Sedan	KA8	84,300
4 Door Sedan/x – All Wheel Drive	KC6	87,300
4 Door Sedan – Hybrid	KX6	97,000
BMW 750Li		
4 Door Sedan	KB8	88,200
4 Door Sedan/x – All Wheel Drive	KC8	91,200
4 Door Sedan – Hybrid	KX8	101,000
BMW 760Li		
4 Door Sedan	KB0	137,300
BMW ALPINA B7		
4 Door Sedan – Short Wheel Base	KA8	122,600
4 Door Sedan/x – Short Wheel Base – All Wheel Drive	KC6	125,600
4 Door Sedan – Long Wheel Base	KB8	126,500
4 Door Sedan/x – Long Wheel Base – All Wheel Drive	KC8	129,500
BMW M3		
2 Door Coupe	KG9	59,900
Convertible	DX9	68,550
BMW X3		
Station Wagon (SUV) – 28i	WX5	36,850
Station Wagon (SUV) – 35i	WX7	42,400

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2012 BMW (cont. page 3)

Sample VIN: WBAUP7C57CV000000

Model: UP7

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
BMW X5		
Station Wagon (SUV) – 35i	ZV4	\$47,500
Station Wagon (SUV) – 35i – Premium	ZV4	55,200
Station Wagon (SUV) – 35i – Sport Activity	ZV4	57,700
Station Wagon (SUV) – 35d – diesel	ZW0	56,700
Station Wagon (SUV) – 50i	ZV8	64,200
BMW X5 M		
Station Wagon (SUV)	GY0	86,900
BMW X6		
4 Door Hatchback – 35i	FG2	59,300
4 Door Hatchback – 50i	FG8	69,900
BMW X6 M		
4 Door Hatchback	GZ0	90,000
BMW Z4		
Convertible – 28i	LL5	48,650
Convertible – 35i	LM7	55,150
Convertible – 35is	LM1	64,200
MINI COOPER		
2 Door Coupe	SX1	22,000
2 Door Coupe – S	SX3	25,300
2 Door Coupe – John Cooper Works	SX5	31,900
Convertible	ZN3	25,650
Convertible – S	ZP3	28,650
Convertible – John Cooper Works	ZP9	35,800
Roadster	N/A	25,050
Roadster – S	N/A	28,050
Roadster – John Cooper Works	N/A	35,200
Station Wagon (2 Door)	SU3	20,200
Station Wagon (2 Door) – S	SV3	23,800
Station Wagon (2 Door) – John Cooper Works	SV9	30,600
Station Wagon (2 Door) – Clubman	ZF3	21,900
Station Wagon (2 Door) – Clubman S	ZG3	25,600
Station Wagon (2 Door) – Clubman – John Cooper Works	ZG9	32,100
Station Wagon (4 Door) – Countryman	ZB3	22,450
Station Wagon (4 Door) – Countryman S	ZC3	26,050
Station Wagon (4 Door) – Countryman S – All Wheel Drive	ZC5	27,750

2012 BUICK

Sample VIN: 1G4GA5ER7CU000000

Model: GA5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
BUICK ENCLAVE – 4 x 2		
Station Wagon (SUV) – Base	KRA	\$36,600
Station Wagon (SUV) – Convenience	KRB	37,520
Station Wagon (SUV) – Leather	KRC	39,715
Station Wagon (SUV) – Premium	KRD	43,080
BUICK ENCLAVE – All Wheel Drive		
Station Wagon (SUV) – Base	KVA	38,600
Station Wagon (SUV) – Convenience	KVB	39,520
Station Wagon (SUV) – Leather	KVC	41,715
Station Wagon (SUV) – Premium	KVD	45,080
BUICK LACROSSE – 4 x 2		
4 Door Sedan – Base – 4 cyl.	GA5	30,170
4 Door Sedan – Convenience – 4 cyl.	GB5	30,725
4 Door Sedan – Leather – 4 cyl.	GC5	32,190
4 Door Sedan – Premium I – 4 cyl.	GD5	32,935
4 Door Sedan – Premium II – 6 cyl.	GF5	34,350
4 Door Sedan – Premium III – 6 cyl.	GH5	35,770
4 Door Sedan – Touring – 6 cyl.	GJ5	38,305
BUICK LACROSSE – All Wheel Drive		
4 Door Sedan – Leather – 6 cyl.	GL5	34,355
4 Door Sedan – Premium I – 6 cyl.	GE5	35,100
4 Door Sedan – Premium II – 6 cyl.	GG5	36,525
BUICK REGAL		
4 Door Sedan – Base	GR5	27,055
4 Door Sedan – Premium I	GS5	28,490
4 Door Sedan – Premium I – Turbo	GS5	30,260
4 Door Sedan – Premium II	GT5	29,900
4 Door Sedan – Premium II – Turbo	GT5	31,670
4 Door Sedan – Premium III – Turbo	GU5	32,920
4 Door Sedan – GS – Turbo	GV5	34,835
BUICK VERANO		
4 Door Sedan – Base	PP5	22,585
4 Door Sedan – Convenience	PR5	23,785
4 Door Sedan – Leather	PS5	25,965

2012 CADILLAC

Sample VIN: 1G6DA5E53C0000000

Model: DA5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CADILLAC CTS COUPE		
2 Door Coupe – 3.6L V6 – Standard	DA1, DB1	\$39,590
2 Door Coupe – 3.6L V6 – Standard – All Wheel Drive	DC1, DD1	41,490
2 Door Coupe – 3.6L V6 – Performance	DJ1, DK1	44,825
2 Door Coupe – 3.6L V6 – Performance – All Wheel Drive	DL1, DM1	46,725
2 Door Coupe – 3.6L V6 – Premium	DP1	49,025
2 Door Coupe – 3.6L V6 – Premium – All Wheel Drive	DS1	50,925
CADILLAC CTS SPORT SEDAN		
4 Door Sedan – 3.0L V6 – Standard	DA5, DB5	36,790
4 Door Sedan – 3.0L V6 – Standard – All Wheel Drive	DC5, DD5	39,990
4 Door Sedan – 3.0L V6 – Luxury	DE5, DF5	39,925
4 Door Sedan – 3.0L V6 – Luxury – All Wheel Drive	DG5, DH5	43,125
4 Door Sedan – 3.6L V6 – Performance	DJ5, DK5	43,165
4 Door Sedan – 3.6L V6 – Performance – All Wheel Drive	DL5, DM5	45,065
4 Door Sedan – 3.6L V6 – Premium	DP5	49,165
4 Door Sedan – 3.6L V6 – Premium – All Wheel Drive	DS5	51,065
CADILLAC CTS SPORT WAGON		
Station Wagon – 3.0L V6 – Standard	DA8, DB8	39,890
Station Wagon – 3.0L V6 – Standard – All Wheel Drive	DC8, DD8	41,790
Station Wagon – 3.0L V6 – Luxury	DE8, DF8	43,025
Station Wagon – 3.0L V6 – Luxury – All Wheel Drive	DG8, DH8	44,925
Station Wagon – 3.6L V6 – Performance	DJ8, DK8	45,065
Station Wagon – 3.6L V6 – Performance – All Wheel Drive	DL8, DM8	46,965
Station Wagon – 3.6L V6 – Premium	DP8	50,625
Station Wagon – 3.6L V6 – Premium – All Wheel Drive	DS8	52,525
CADILLAC CTS-V		
2 Door Coupe	DV1	63,215
4 Door Sedan	DV5	63,215
Station Wagon	DV8	63,215
CADILLAC ESCALADE		
Station Wagon (SUV) – Standard	S3A	64,120
Station Wagon (SUV) – Standard – All Wheel Drive	S4A	66,670
Station Wagon (SUV) – Luxury	S3B	68,345
Station Wagon (SUV) – Luxury – All Wheel Drive	S4B	70,895
Station Wagon (SUV) – Premium	S3C	72,625
Station Wagon (SUV) – Premium – All Wheel Drive	S4C	75,175
Station Wagon (SUV) – Platinum	S3D	80,895
Station Wagon (SUV) – Platinum – All Wheel Drive	S4D	83,445

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2012 CADILLAC (cont.)

Sample VIN: 1G6DA5E53C0000000

Model: DA5

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CADILLAC ESCALADE ESV		
Station Wagon (SUV) – Standard	S3G	\$66,720
Station Wagon (SUV) – Standard – All Wheel Drive	S4G	69,270
Station Wagon (SUV) – Luxury	S3H	70,945
Station Wagon (SUV) – Luxury – All Wheel Drive	S4H	73,495
Station Wagon (SUV) – Premium	S3J	75,825
Station Wagon (SUV) – Premium – All Wheel Drive	S4J	78,375
Station Wagon (SUV) – Platinum	S3K	83,495
Station Wagon (SUV) – Platinum – All Wheel Drive	S4K	86,045
CADILLAC ESCALADE EXT		
4 Door Pickup – Standard	T4L	64,010
4 Door Pickup – Luxury	T4M	68,200
4 Door Pickup – Premium	T4N	70,590
CADILLAC ESCALADE HYBRID		
Station Wagon (SUV) – Standard	S3E	74,800
Station Wagon (SUV) – Standard – All Wheel Drive	S4E	77,350
Station Wagon (SUV) – Platinum	S3F	84,245
Station Wagon (SUV) – Platinum – All Wheel Drive	S4F	86,795
CADILLAC SRX		
Station Wagon (SUV) – Standard	FNG	36,060
Station Wagon (SUV) – Luxury	FNA	40,590
Station Wagon (SUV) – Luxury – All Wheel Drive	FND	43,085
Station Wagon (SUV) – Performance	FNB	44,405
Station Wagon (SUV) – Performance – All Wheel Drive	FNE	47,215
Station Wagon (SUV) – Premium	FNC	46,850
Station Wagon (SUV) – Premium – All Wheel Drive	FNF	49,660

2012 CHEVROLET

Sample VIN: 2G1FB1ED4C9000000

Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHEVROLET CAMARO		
2 Door Coupe – 1LS	FE1	\$23,200
2 Door Coupe – 2LS	FA1	24,400
2 Door Coupe – 1LT	FB1, FF1	25,200
2 Door Coupe – 2LT	FC1, FG1	28,350
2 Door Coupe – 1SS	FJ1, FS1	31,850
2 Door Coupe – 2SS	FK1, FT1	35,450
Convertible – 1LT	FB3, FF3	30,100
Convertible – 2LT	FC3, FG3	34,100
Convertible – 1SS	FJ3, FS3	37,900
Convertible – 2SS	FK3, FT3	40,600
CHEVROLET CORVETTE		
2 Door Coupe – 1LT	YA2, YE2	49,525
2 Door Coupe – 2LT	YB2, YF2	51,620
2 Door Coupe – 3LT	YC2, YG2	55,520
2 Door Coupe – 4LT	YD2, YH2	59,020
Convertible – 1LT	YA3, YE3	54,525
Convertible – 2LT	YB3, YF3	56,620
Convertible – 3LT	YC3, YG3	62,520
Convertible – 4LT	YD3, YH3	66,020
CHEVROLET CORVETTE GRAND SPORT		
2 Door Coupe – 1LT	YP2, YU2	55,925
2 Door Coupe – 2LT	YR2, YV2	58,020
2 Door Coupe – 3LT	YS2, YW2	61,920
2 Door Coupe – 4LT	YT2, YX2	65,420
Convertible – 1LT	YP3, YU3	59,525
Convertible – 2LT	YR3, YV3	61,620
Convertible – 3LT	YS3, YW3	67,520
Convertible – 4LT	YT3, YX3	71,020
CHEVROLET CORVETTE Z06		
2 Door Coupe – 1LZ	YJ2	75,525
2 Door Coupe – 2LZ	YK2	79,835
2 Door Coupe – 3LZ	YL2	84,340
CHEVROLET CORVETTE ZR1		
2 Door Coupe – 1ZR	YM2	112,525
2 Door Coupe – 3ZR	YN2	122,525

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2012 CHEVROLET (cont. page 2)

Sample VIN: 2G1FB1ED4C9000000

Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHEVROLET CRUZE		
4 Door Sedan – LS	PA5, PB5, PC5, PD5	\$16,720
4 Door Sedan – 1LT	PF5, PL5	18,475
4 Door Sedan – 2LT	PG5, PM5	20,605
4 Door Sedan – LTZ	PH5	23,110
4 Door Sedan – ECO	PJ5, PK5	19,245
CHEVROLET EQUINOX – 4 x 2		
Station Wagon (SUV) – LS	ALB	23,450
Station Wagon (SUV) – 1LT	ALD, FLD	24,970
Station Wagon (SUV) – 2LT	ALP, FLP	26,790
Station Wagon (SUV) – LTZ	ALF, FLF	29,140
CHEVROLET EQUINOX – All Wheel Drive		
Station Wagon (SUV) – LS	FLC	25,200
Station Wagon (SUV) – 1LT	FLE	26,720
Station Wagon (SUV) – 2LT	FLN	28,540
Station Wagon (SUV) – LTZ	FLG	30,890
CHEVROLET IMPALA		
4 Door Sedan – LS	WA5, WF5	25,645
4 Door Sedan – LT	WB5, WG5	27,170
4 Door Sedan – LTZ	WC5	30,185
CHEVROLET MALIBU		
4 Door Sedan – 1LS	ZB5	21,995
4 Door Sedan – 1LT	ZC5	23,355
4 Door Sedan – 2LT	ZD5	26,185
4 Door Sedan – 3LT	ZF5	28,185
4 Door Sedan – 1LTZ (1LZ)	ZE5	28,485
4 Door Sedan – 2LTZ (2LZ)	ZG5	30,085
CHEVROLET SONIC		
4 Door Sedan – LS – 5 Speed Transmission	JB5	13,735
4 Door Sedan – LS – Automatic Transmission	JA5	14,805
4 Door Sedan – LT – 5 Speed Transmission	JD5	14,935
4 Door Sedan – LT – Automatic Transmission	JC5	16,005
4 Door Sedan – LTZ – 5 Speed Transmission	JF5	16,535
4 Door Sedan – LTZ – Automatic Transmission	JE5	17,795

-continued-

2012 CHEVROLET (cont. page 3)

Sample VIN: 2G1FB1ED4C9000000

Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHEVROLET SONIC (cont.)		
4 Door Hatchback – LS – 5 Speed Transmission	JB6	\$14,635
4 Door Hatchback – LS – Automatic Transmission	JA6	15,705
4 Door Hatchback – LT – 5 Speed Transmission	JD6	15,735
4 Door Hatchback – LT – Automatic Transmission	JC6	16,805
4 Door Hatchback – LTZ – 5 Speed Transmission	JF6	17,235
4 Door Hatchback – LTZ – Automatic Transmission	JE6	18,495
CHEVROLET SUBURBAN 1500 1/2 TON – 4 x 2		
Station Wagon – LS	SCH	41,915
Station Wagon – LT	SCJ	45,675
Station Wagon – LTZ	SCK	54,810
CHEVROLET SUBURBAN 1500 1/2 TON – All Wheel Drive		
Station Wagon – LS	SKH	44,760
Station Wagon – LT	SKJ	48,520
Station Wagon – LTZ	SKK	57,810
CHEVROLET SUBURBAN 2500 3/4 TON – 4 x 2		
Station Wagon – LS	WCL	43,525
Station Wagon – LT	WCM	47,265
CHEVROLET SUBURBAN 2500 3/4 TON – All Wheel Drive		
Station Wagon – LS	WKL	46,365
Station Wagon – LT	WKM	50,110
CHEVROLET TAHOE – 4 x 2		
Station Wagon (SUV) – LS	SCA	38,450
Station Wagon (SUV) – 1LT	SCB	43,600
Station Wagon (SUV) – LTZ	SCC	52,665
Station Wagon (SUV) – Hybrid	SCD	51,665
CHEVROLET TAHOE – 4 x 4		
Station Wagon (SUV) – LS	SKA	42,510
Station Wagon (SUV) – 1LT	SKB	46,450
Station Wagon (SUV) – LTZ	SKC	55,770
Station Wagon (SUV) – Hybrid	SKD	54,470
CHEVROLET TRAVERSE – 4 x 2		
Station Wagon (SUV) – LS	KRE, KRF	29,430
Station Wagon (SUV) – 1LT	KRG	32,530
Station Wagon (SUV) – 2LT	KRJ	35,675
Station Wagon (SUV) – LTZ	KRL	38,805

-continued-

2012 CHEVROLET (cont. page 4)

Sample VIN: 2G1FB1ED4C9000000

Model: FB1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHEVROLET TRAVERSE – All Wheel Drive		
Station Wagon (SUV) – LS	KVE, KVF	\$31,430
Station Wagon (SUV) – 1LT	KVG	34,530
Station Wagon (SUV) – 2 LT	KVJ	37,675
Station Wagon (SUV) – LTZ	KVL	40,805
CHEVROLET VOLT – Electric Car		
4 Door Hatchback	RA6, RB6, RC6, RD6	39,995

2012 CHRYSLER

Sample VIN: 1C3CCBAB7CN000000

Model: CBA

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
CHRYSLER 200		
4 Door Sedan – LX	CBA	\$18,995
4 Door Sedan – Touring	CBB	21,370
4 Door Sedan – Limited	CBC	24,490
4 Door Sedan – S	CBH	26,785
Convertible – Touring	CBE	26,775
Convertible – Limited	CBF	31,770
Convertible – S	CBG	32,270
CHRYSLER 300		
4 Door Sedan	CAA	27,470
4 Door Sedan – Limited	CAC	32,470
4 Door Sedan – Limited – All Wheel Drive	CAH	34,820
4 Door Sedan – 300C – Hemi	CAE	38,470
4 Door Sedan – 300C Hemi – All Wheel Drive	CAK	40,820
4 Door Sedan – 300S – 6 cyl.	CAB	33,470
4 Door Sedan – 300S – 6 cyl. – All Wheel Drive	CAG	35,820
4 Door Sedan – 300S – 8 cyl.	CAD	39,470
4 Door Sedan – 300S – 8 cyl. – All Wheel Drive	CAJ	41,820
4 Door Sedan – SRT8 – Hemi	CAF	47,470
CHRYSLER TOWN & COUNTRY		
Passenger Van – Touring	C1B	29,995
Passenger Van – Touring-L	C1C	32,795
Passenger Van – Limited	C1G	39,300

2012 DODGE

Sample VIN: 1C3CDZAB1CN000000

Model: DZA

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
DODGE AVENGER		
4 Door Sedan – SE	DZA	\$18,995
4 Door Sedan – SXT	DZC	21,495
4 Door Sedan – SXT Plus	DZE	23,995
4 Door Sedan – R/T	DZB	25,995
DODGE CALIBER		
Station Wagon (SUV) – SE	DWB	17,380
Station Wagon (SUV) – SXT	DWD	18,765
Station Wagon (SUV) – SXT Plus	DWE	18,730
DODGE CARAVAN		
Grand Caravan Cargo Van	DGA	22,420
Grand Caravan SE or AVP	DGB	20,995
Grand Caravan SXT	DGC	26,495
Grand Caravan Crew	DGD	28,495
Grand Caravan R/T	DGE	29,995
DODGE CHALLENGER		
2 Door Coupe – SXT	DYA	24,995
2 Door Coupe – R/T	DYB	29,995
2 Door Coupe – SRT8	DYC	43,995
DODGE CHARGER		
4 Door Sedan – SE	DXB	25,495
4 Door Sedan – R/T	DXC	29,995
4 Door Sedan – R/T – All Wheel Drive	DXD	32,345
4 Door Sedan – SRT8	DXE	45,795
4 Door Sedan – SRT8 – Superbee	DXG	41,195
4 Door Sedan – SXT	DXH	28,495
4 Door Sedan – SXT – All Wheel Drive	DXJ	30,845
DODGE DURANGO – 4 x 2		
Station Wagon (SUV) – SXT	DHA	28,995
Station Wagon (SUV) – Crew	DHD	33,695
Station Wagon (SUV) – Citadel	DHE	40,995
Station Wagon (SUV) – R/T	DHC	35,795
DODGE DURANGO – 4 x 4		
Station Wagon (SUV) – SXT	DJA	30,995
Station Wagon (SUV) – Crew	DJD	35,695
Station Wagon (SUV) – Citadel	DJE	42,995
Station Wagon (SUV) – R/T	DJC	38,195

-continued-

2012 DODGE (cont.)

Sample VIN: 1C3CDZAB1CN000000

Model: DZA

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
DODGE JOURNEY		
Station Wagon (SUV) – SE or AVP	DCA	\$18,995
Station Wagon (SUV) – SXT	DCB, DCC	24,495
Station Wagon (SUV) – SXT – All Wheel Drive	DDB, DDC	26,295
Station Wagon (SUV) – Crew	DCD	28,495
Station Wagon (SUV) – Crew – All Wheel Drive	DDD	30,295
Station Wagon (SUV) – R/T	DCE, DCF	29,995
Station Wagon (SUV) – R/T – All Wheel Drive	DDE, DDF	31,795

2012 FIAT

Sample VIN: 3C3CFFBR4CT000000

Model: FFB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
FIAT 500		
2 Door Hatchback – Pop	FFA	\$15,500
2 Door Hatchback – Sport	FFB	17,500
2 Door Hatchback – Lounge	FFC	19,500
2 Door Hatchback – Abarth	FFF	22,000
Convertible – Pop	FFD	19,500
Convertible – Lounge	FFE	23,500

2012 FORD

Sample VIN: 1FAHP3EN6CW000000

Model: P3E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
FORD EDGE – 4 x 2		
Station Wagon (SUV) – SE	K3G	\$27,750
Station Wagon (SUV) – SEL	K3J	31,060
Station Wagon (SUV) – Limited	K3K	34,915
Station Wagon (SUV) – Sport	K3A	37,090
FORD EDGE – 4 x 4		
Station Wagon (SUV) – SE	K4G	29,600
Station Wagon (SUV) – SEL	K4J	32,910
Station Wagon (SUV) – Limited	K4K	36,765
Station Wagon (SUV) – Sport	K4A	38,940
FORD ESCAPE – 4 x 2		
Station Wagon (SUV) – XLS	U0C	21,440
Station Wagon (SUV) – XLT	U0D	24,870
Station Wagon (SUV) – Limited	U0E	26,370
Station Wagon (SUV) – Hybrid	U4K	30,570
Station Wagon (SUV) – Hybrid – Limited	U4K	33,080
FORD ESCAPE – 4 x 4		
Station Wagon (SUV) – XLS	U9C	23,190
Station Wagon (SUV) – XLT	U9D	26,620
Station Wagon (SUV) – Limited	U9E	28,120
Station Wagon (SUV) – Hybrid	U5K	32,320
Station Wagon (SUV) – Hybrid – Limited	U5K	34,830
FORD EXPEDITION – 4 x 2		
Station Wagon (SUV) – XL	U1F	36,530
Station Wagon (SUV) – XLT	U1H	39,140
Station Wagon (SUV) – King Ranch	U1H	46,780
Station Wagon (SUV) – Limited	U1K	45,270
FORD EXPEDITION – 4 x 4		
Station Wagon (SUV) – XL	U1G	39,430
Station Wagon (SUV) – XLT	U1J	42,040
Station Wagon (SUV) – King Ranch	U1J	49,680
Station Wagon (SUV) – Limited	U2A	48,170

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2012 FORD (cont. page 2)

Sample VIN: 1FAHP3EN6CW000000

Model: P3E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
FORD EXPEDITION EL – 4 x 2		
Station Wagon (SUV) – XL	K1F	\$40,055
Station Wagon (SUV) – XLT	K1H	41,850
Station Wagon (SUV) – Limited	K1K	47,920
Station Wagon (SUV) – King Ranch	K1H	49,430
FORD EXPEDITION EL – 4 x 4		
Station Wagon (SUV) – XL	K1G	42,955
Station Wagon (SUV) – XLT	K1J	44,750
Station Wagon (SUV) – Limited	K2A	50,820
Station Wagon (SUV) – King Ranch	K1J	52,330
FORD EXPLORER – 4 x 2		
Station Wagon (SUV)	K7B	28,280
Station Wagon (SUV) – XLT	K7D	32,095
Station Wagon (SUV) – Limited	K7F	37,855
FORD EXPLORER – 4 x 4		
Station Wagon (SUV)	K8B	30,280
Station Wagon (SUV) – XLT	K8D	34,095
Station Wagon (SUV) – Limited	K8F	39,855
FORD FIESTA		
4 Door Hatchback – SE	P4E	15,670
4 Door Hatchback – SES	P4F	17,500
4 Door Sedan – S	P4A	13,200
4 Door Sedan – SE	P4B	14,670
4 Door Sedan – SEL	P4C	16,600
FORD FLEX – 4 x 2		
Station Wagon (SUV) – SE	K5B	29,465
Station Wagon (SUV) – SEL	K5C	32,100
Station Wagon (SUV) – Limited	K5D	35,765
Station Wagon (SUV) – Titanium	K5D	38,260
FORD FLEX – All Wheel Drive		
Station Wagon (SUV) – SEL	K6C	33,950
Station Wagon (SUV) – Limited	K6D	37,615
Station Wagon (SUV) – Limited – Ecoboost	K6D	40,610
Station Wagon (SUV) – Titanium	K6D	40,110
Station Wagon (SUV) – Titanium – Ecoboost	K6D	43,105

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2012 FORD (cont. page 3)

Sample VIN: 1FAHP3EN6CW000000

Model: P3E

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
FORD FOCUS		
4 Door Sedan – S	P3E	\$16,500
4 Door Sedan – SE	P3F	17,500
4 Door Sedan – SEL	P3H	20,500
4 Door Sedan – Titanium	P3J	22,200
4 Door Hatchback – SE	P3K	18,300
4 Door Hatchback – SEL	P3M	21,300
4 Door Hatchback – Titanium	P3N	22,700
4 Door Hatchback – Electric	P3R	39,200
FORD FUSION		
4 Door Sedan/S – 4 cyl.	P0G	20,200
4 Door Sedan/SE – 4 cyl.	P0H	22,900
4 Door Sedan/SEL – 6 cyl.	P0J	25,350
4 Door Sedan/SEL – 6 cyl. – All Wheel Drive	P0C	28,895
4 Door Sedan – Sport	P0K	27,150
4 Door Sedan – Sport – 6 cyl. – All Wheel Drive	P0D	29,100
4 Door Sedan – Hybrid	P0L	28,700
FORD MUSTANG		
2 Door Coupe	P8A	22,310
2 Door Coupe – Premium	P8A	26,310
Convertible	P8E	27,310
Convertible – Premium	P8E	31,310
FORD MUSTANG GT		
2 Door Coupe	P8C	29,710
2 Door Coupe – Premium	P8C	33,710
2 Door Coupe – Boss 302	P8C	40,310
Convertible	P8F	34,710
Convertible – Premium	P8F	38,710
FORD MUSTANG SHELBY GT500		
2 Door Coupe	P8J	48,810
Convertible	P8K	53,810
FORD TAURUS		
4 Door Sedan – SE	P2D	25,555
4 Door Sedan – SEL	P2E	27,755
4 Door Sedan – SEL – All Wheel Drive	P2H	29,605
4 Door Sedan – Limited	P2F	32,155
4 Door Sedan – Limited – All Wheel Drive	P2J	34,005
4 Door Sedan – SHO – All Wheel Drive	P2K	38,155

2012 GMC PASSENGER VEHICLES

Sample VIN: 1GKKRNE6CJ000000

Model: KRN

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
GMC ACADIA – 4 x 2		
Station Wagon (SUV) – SL	KRN	\$32,685
Station Wagon (SUV) – SLE	KRP	35,160
Station Wagon (SUV) – SLT-1	KRR	38,910
Station Wagon (SUV) – SLT-2	KRS	39,815
Station Wagon (SUV) – Denali	KRT	44,660
GMC ACADIA – All Wheel Drive		
Station Wagon (SUV) – SL	KVN	34,685
Station Wagon (SUV) – SLE	KVP	37,160
Station Wagon (SUV) – SLT-1	KVR	40,910
Station Wagon (SUV) – SLT-2	KVS	41,815
Station Wagon (SUV) – Denali	KVT	46,660
GMC TERRAIN – 4 x 2		
Station Wagon (SUV) – SLE-1	ALM	25,560
Station Wagon (SUV) – SLE-2	ALS	26,960
Station Wagon (SUV) – SLT-1	ALU	28,510
Station Wagon (SUV) – SLT-2	ALW	31,260
GMC TERRAIN – All Wheel Drive		
Station Wagon (SUV) – SLE-1	FLR	27,310
Station Wagon (SUV) – SLE-2	FLT	28,710
Station Wagon (SUV) – SLT-1	FLV	30,260
Station Wagon (SUV) – SLT-2	FLX	33,010
GMC YUKON – 4 x 2		
Station Wagon – SLE	S1A	39,860
Station Wagon – SLT	S1C	45,345
Station Wagon – Denali	S1E	54,785
Station Wagon – Hybrid	S1F	52,245
Station Wagon – Denali Hybrid	S1G	60,060
GMC YUKON – 4 x 4		
Station Wagon – SLE	S2A	43,870
Station Wagon – SLT	S2C	48,200
Station Wagon – Denali – All Wheel Drive	S2E	57,780
Station Wagon – Hybrid	S2F	55,055
Station Wagon – Denali Hybrid	S2G	62,905

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2012 GMC PASSENGER VEHICLES (cont.)

Sample VIN: 1GKKRNE6CJ000000

Model: KRN

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
GMC YUKON XL (SUBURBAN) 1500 1/2 TON – 4 x 2		
Station Wagon – SLE	S1H	\$43,330
Station Wagon – SLT	S1K	47,565
Station Wagon – Denali	S1M	57,450
GMC YUKON XL (SUBURBAN) 1500 1/2 TON – 4 x 4		
Station Wagon – SLE	S2H	46,120
Station Wagon – SLT	S2K	50,300
Station Wagon – Denali – All Wheel Drive	S2M	60,535
GMC YUKON XL (SUBURBAN) 2500 3/4 TON – 4 x 2		
Station Wagon – SLE	W1N	44,820
Station Wagon – SLT	W1R	49,195
GMC YUKON XL (SUBURBAN) 2500 3/4 TON – 4 x 4		
Station Wagon – SLE	W2N	47,660
Station Wagon – SLT	W2R	52,040

2012 HONDA

Sample VIN: 2HGFG1A25CH000000

Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HONDA ACCORD EX		
2 Door Coupe/5 Speed Transmission (Cloth)	CS1A7	\$24,655
2 Door Coupe/Automatic Transmission (Cloth)	CS1B7	25,455
2 Door Coupe/Automatic Transmission (Leather)	CS1B8	27,305
2 Door Coupe/Automatic Trans. with Navigation System	CS1B8	29,305
2 Door Coupe/6 Speed Transmission – 6 cyl.	CS2A8	29,930
2 Door Coupe/6 Speed Trans. with Navigation – 6 cyl.	CS2A8	31,930
2 Door Coupe/Automatic Transmission – 6 cyl.	CS2B8	29,930
2 Door Coupe/Automatic Trans. with Navigation – 6 cyl.	CS2B8	31,930
4 Door Sedan/5 Speed Transmission (Cloth)	CP2E7	24,305
4 Door Sedan/Automatic Transmission (Cloth)	CP2F7	25,105
4 Door Sedan/Automatic Transmission (Leather)	CP2F8	27,555
4 Door Sedan/Automatic Trans. with Navigation System	CP2F8	29,755
4 Door Sedan/Automatic Transmission (Cloth) – 6 cyl.	CP3F7	27,280
4 Door Sedan/Automatic Transmission (Leather) – 6 cyl.	CP3F8	29,630
4 Door Sedan/Automatic Trans. with Navigation – 6 cyl.	CP3F8	31,830
HONDA ACCORD LX		
2 Door Coupe/5 Speed Transmission	CS1A3	22,980
2 Door Coupe/Automatic Transmission	CS1B3	23,780
4 Door Sedan/5 Speed Transmission	CP2E3	21,380
4 Door Sedan/Automatic Transmission	CP2F3	22,180
4 Door Sedan/Automatic Transmission – Premium	CP2F4	23,180
HONDA ACCORD SE		
4 Door Sedan/Automatic Transmission	CP2F6	23,930
HONDA CIVIC DX		
2 Door Coupe/5 Speed Transmission	FG3A2	15,605
2 Door Coupe/Automatic Transmission	FG3B2	16,405
4 Door Sedan/5 Speed Transmission	FA1E2	15,805
4 Door Sedan/Automatic Transmission	FA1F2	16,605

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2012 HONDA (cont. page 2)

Sample VIN: 2HGFG1A25CH000000

Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HONDA CIVIC EX		
2 Door Coupe/5 Speed Transmission	FG3A8	\$19,705
2 Door Coupe/Automatic Transmission	FG3B8	20,505
2 Door Coupe/Automatic Trans. with Navigation System	FG3B8	22,005
2 Door Coupe/Automatic Trans. – Leather	FG3B9, FG3B0, FG3B1	21,955
2 Door Coupe/Automatic Trans. – Leather & Navigation System	FG3B9, FG3B0, FG3B1	23,455
4 Door Sedan/Automatic Transmission	FA1F8	20,505
4 Door Sedan/Automatic Trans. with Navigation System	FA1F8	22,005
4 Door Sedan/Automatic Transmission – Leather	FA1F9	21,955
4 Door Sedan/Automatic Transmission – Leather & Navigation System	FA1F9	23,455
HONDA CIVIC HF		
4 Door Sedan/Automatic Transmission	FB2F6	19,455
HONDA CIVIC HYBRID		
4 Door Sedan	FB4F2	24,050
4 Door Sedan with Navigation System	FB4F2	25,550
4 Door Sedan – Leather	FB4F3	25,250
4 Door Sedan – Leather & Navigation System	FB4F3	26,750
HONDA CIVIC LX		
2 Door Coupe/5 Speed Transmission	FG3A5	17,655
2 Door Coupe/Automatic Transmission	FG3B5	18,455
4 Door Sedan/5 Speed Transmission	FA1E5	17,855
4 Door Sedan/Automatic Transmission	FA1F5	18,655
HONDA CIVIC NATURAL GAS		
4 Door Sedan – Natural Gas powered	FB5F5	26,155
4 Door Sedan – Natural Gas with Navigation System	FB5F5	27,655
HONDA CIVIC SI		
2 Door Coupe/6 Speed Transmission	FG4A5	22,205
2 Door Coupe/6 Speed Trans. w/ High Performance Tires	FG4A5	22,405
2 Door Coupe/6 Speed Trans. with Navigation System	FG4A5	23,705
2 Door Coupe/6 Speed Trans. With Navigation System and High Performance Tires	FG4A5	23,905
4 Door Sedan/6 Speed Transmission	FB6E5	22,405
4 Door Sedan/6 Speed Trans. w/ High Performance Tires	FB6E5	22,605
4 Door Sedan/6 Speed Trans. with Navigation System	FB6E5	23,905

-continued-

2012 HONDA (cont. page 3)

Sample VIN: 2HGFG1A25CH000000

Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HONDA CROSSTOUR – 4 x 2		
4 Door Sedan/EX (Cloth) – 4 cyl.	TF3H3	\$27,655
4 Door Sedan/EX (Cloth) – 6 cyl.	TF1H3	30,340
4 Door Sedan/EX (Leather) – 4 cyl.	TF3H5	30,705
4 Door Sedan/EX (Leather) – 6 cyl.	TF1H5	32,990
4 Door Sedan/EX (Leather) w/ Navigation System – 4 cyl.	TF3H5	32,805
4 Door Sedan/EX (Leather) w/ Navigation System – 6 cyl.	TF1H5	35,090
HONDA CROSSTOUR – All Wheel Drive		
4 Door Sedan/EX (Leather) – 6 cyl.	TF2H5	34,440
4 Door Sedan/EX (Leather) w/ Navigation System – 6 cyl.	TF2H5	36,540
HONDA CR-V – 4 x 2		
Station Wagon (SUV) – LX	RM3H3	22,295
Station Wagon (SUV) – EX (Cloth)	RM3H5	24,395
Station Wagon (SUV) – EX (Leather)	RM3H7	27,045
Station Wagon (SUV) – EX (Leather) with Rear Entertainment System	RM3H7	27,745
Station Wagon (SUV) – EX with Navigation System	RM3H7	28,545
HONDA CR-V – All Wheel Drive		
Station Wagon (SUV) – LX	RM4H3	23,545
Station Wagon (SUV) – EX (Cloth)	RM4H5	25,645
Station Wagon (SUV) – EX (Leather)	RM4H7	28,295
Station Wagon (SUV) – EX (Leather) with Rear Entertainment System	RM4H7	28,995
Station Wagon (SUV) – EX with Navigation System	RM4H7	29,795
HONDA CR-Z		
2 Door Hatchback/Base – 6 Speed Transmission	ZF1C4	19,545
2 Door Hatchback/Base – Automatic Transmission	ZF1D4	20,195
2 Door Hatchback/EX – 6 Speed Transmission	ZF1C6	21,105
2 Door Hatchback/EX – 6 Speed Transmission with Navigation System	ZF1C6	22,905
2 Door Hatchback/EX – Automatic Transmission	ZF1D6	21,755
2 Door Hatchback/EX – Automatic Transmission with Navigation System	ZF1D6	23,555
HONDA FIT		
Station Wagon/5 Speed Transmission	GE8G3	15,175
Station Wagon/Automatic Transmission	GE8H3	15,975

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2012 HONDA (cont. page 4)

Sample VIN: 2HGFG1A25CH000000

Model: FG1A2

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HONDA FIT SPORT		
Station Wagon/5 Speed Transmission	GE8G5	\$16,910
Station Wagon/Automatic Transmission	GE8H5	17,760
Station Wagon/Automatic Trans. with Navigation System	GE8H6	19,540
HONDA INSIGHT		
4 Door Sedan	ZE2H3	18,350
4 Door Sedan/LX	ZE2H5	20,125
4 Door Sedan/EX	ZE2H7	21,815
4 Door Sedan/EX with Navigation System	ZE2H7	23,540
HONDA ODYSSEY MINIVAN		
Station Wagon/LX	RL5H2	28,225
Station Wagon/EX (Cloth)	RL5H4	31,475
Station Wagon/EX (Leather)	RL5H6	34,875
Station Wagon/EX (Leather) with Navigation	RL5H6	36,875
Station Wagon/EX (Leather) w/Rear Entertainment System	RL5H6	36,475
Station Wagon/Touring	RL5H9	41,180
Station Wagon/Touring Elite	RL5H9	43,675
HONDA PILOT – 4 x 2		
Station Wagon/LX	YF3H2	28,470
Station Wagon/EX (Cloth)	YF3H4	31,320
Station Wagon/EX (Leather)	YF3H5	34,570
Station Wagon/EX (Leather) w/Rear Entertainment System	YF3H6	36,170
Station Wagon/EX (Leather) with Navigation System	YF3H7	36,570
Station Wagon/Touring	YF3H9	39,220
HONDA PILOT – 4 x 4		
Station Wagon/LX	YF4H2	30,070
Station Wagon/EX (Cloth)	YF4H4	32,920
Station Wagon/EX (Leather)	YF4H5	36,170
Station Wagon/EX (Leather) w/Rear Entertainment System	YF4H6	37,770
Station Wagon/EX (Leather) with Navigation System	YF4H7	38,170
Station Wagon/Touring	YF4H9	40,820

2012 HYUNDAI

Sample VIN: KMHCT5AE7CU000000

Model: CT5AE

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HYUNDAI ACCENT GS		
Station Wagon – 6 Speed Transmission	CT5AE	\$14,695
Station Wagon – Automatic Transmission	CT5AE	15,895
HYUNDAI ACCENT GLS		
4 Door Sedan – 6 Speed Transmission	CT4AE, CU4AE	12,545
4 Door Sedan – Automatic Transmission	CT4AE, CU4AE	15,295
HYUNDAI ACCENT SE		
Station Wagon – 6 Speed Transmission	CU5AE	15,895
Station Wagon – Automatic Transmission	CU5AE	16,895
HYUNDAI AZERA		
4 Door Sedan	FG4DG, FH4DG	32,000
HYUNDAI ELANTRA GLS		
4 Door Sedan – 6 Speed Transmission	DH4AE	15,345
4 Door Sedan – Automatic Transmission	DH4AE	17,595
HYUNDAI ELANTRA LIMITED		
4 Door Sedan	DH4AE	20,595
HYUNDAI ELANTRA TOURING GLS		
Station Wagon – 5 Speed Transmission	DB8AE, DC8AE	15,995
Station Wagon – Automatic Transmission	DB8AE, DC8AE	17,195
HYUNDAI ELANTRA TOURING SE		
Station Wagon – 5 Speed Transmission	DC8AE	19,495
Station Wagon – Automatic Transmission	DC8AE	20,295
HYUNDAI EQUSS		
4 Door Sedan – Signature	GH4JH	59,000
4 Door Sedan – Ultimate	GH4JH	66,000
HYUNDAI GENESIS		
4 Door Sedan – 3.8 liter 6 cyl.	GC4DD	34,200
4 Door Sedan – 4.6 liter 8 cyl.	GC4DF	44,500
4 Door Sedan – 5.0 liter 8 cyl.	GC4DH	45,500
HYUNDAI GENESIS 5.0 R-Spec		
4 Door Sedan – 5.0 liter 8 cyl.	GC4DH	46,500

-continued-

2012 HYUNDAI (cont. page 2)

Sample VIN: KMHCT5AE7CU000000

Model: CT5AE

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HYUNDAI GENESIS COUPE 2.0T		
2 Door Coupe – 6 Speed Transmission – 4 cyl.	HT6KD	\$22,250
2 Door Coupe – Automatic Transmission – 4 cyl.	HT6KD	23,500
HYUNDAI GENESIS COUPE 2.0T PREMIUM		
2 Door Coupe – Automatic Transmission – 4 cyl.	HT6KD	26,750
HYUNDAI GENESIS COUPE 2.0T R-Spec		
2 Door Coupe – 6 Speed Transmission – 4 cyl.	HT6KD	24,500
HYUNDAI GENESIS COUPE 3.8 R-Spec		
2 Door Coupe – 6 Speed Transmission – 6 cyl.	HU6KH	26,750
HYUNDAI GENESIS COUPE 3.8 GRAND TOURING		
2 Door Coupe – Automatic Transmission – 6 cyl.	HU6KH	29,750
HYUNDAI GENESIS COUPE 3.8 TRACK		
2 Door Coupe – 6 Speed Transmission – 6 cyl.	HU6KH	30,750
2 Door Coupe – Automatic Transmission – 6 cyl.	HU6KH	32,250
HYUNDAI SANTA FE GLS		
Station Wagon (SUV) – 4 x 2 – 4 cyl.	ZG3AB	23,225
Station Wagon (SUV) – 4 x 2 – 6 cyl.	ZG4AG	25,125
Station Wagon (SUV) – All Wheel Drive – 4 cyl.	ZGDAB	24,925
Station Wagon (SUV) – All Wheel Drive – 6 cyl.	ZGDAG	26,825
HYUNDAI SANTA FE LIMITED		
Station Wagon (SUV) – 4 x 2 – 4 cyl.	ZK3AB	27,275
Station Wagon (SUV) – 4 x 2 – 6 cyl.	ZK4AG	29,225
Station Wagon (SUV) – All Wheel Drive – 6 cyl.	ZKDAG	30,925
HYUNDAI SANTA FE SE		
Station Wagon (SUV) – 4 x 2	ZH4AG	26,225
Station Wagon (SUV) – All Wheel Drive	ZHDAG	28,125
HYUNDAI SONATA GLS		
4 Door Sedan – 6 Speed Transmission	EB4AC	19,795
4 Door Sedan – Automatic Transmission	EB4AC	20,795
HYUNDAI SONATA HYBRID		
4 Door Sedan – Automatic Transmission	EC4A4	25,850

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2012 HYUNDAI (cont. page 3)

Sample VIN: KMHCT5AE7CU000000

Model: CT5AE

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
HYUNDAI SONATA LIMITED 4 Door Sedan – Automatic Transmission	EC4AC	\$26,445
HYUNDAI SONATA LIMITED 2.0T 4 Door Sedan – Automatic Transmission – Turbo	EC4AB	28,195
HYUNDAI SONATA SE 4 Door Sedan – Automatic Transmission	EC4AC	23,195
HYUNDAI SONATA SE 2.0T 4 Door Sedan – Automatic Transmission – Turbo	EC4AB	24,745
HYUNDAI TUCSON GL Station Wagon (SUV) – 5 Speed Transmission	JT3AB	19,145
Station Wagon (SUV) – Automatic Transmission	JT3AB	20,145
HYUNDAI TUCSON GLS Station Wagon (SUV) – 4 x 2	JU3AC	22,295
Station Wagon (SUV) – All Wheel Drive	JUCAC	23,945
HYUNDAI TUCSON LIMITED Station Wagon (SUV) – 4 x 2	JU3AC	24,995
Station Wagon (SUV) – All Wheel Drive	JUCAC	26,495
HYUNDAI VELOSTER 2 Door Hatchback – 6 Speed Transmission	TC6AD	17,300
2 Door Hatchback – Automatic Transmission	TC6AD	18,550
HYUNDAI VERACRUZ GLS Station Wagon (SUV) – 4 x 2	NU4CC	28,345
Station Wagon (SUV) – All Wheel Drive	NUDCC	30,245
HYUNDAI VERACRUZ LIMITED Station Wagon (SUV) – 4 x 2	NU4CC	34,495
Station Wagon (SUV) – All Wheel Drive	NUDCC	36,195

2012 INFINITI

Sample VIN: JN1BY1AP5CM000000

Model: BY1AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
INFINITI EX35		
Station Wagon – 4 x 2	AJ0HP	\$35,600
Station Wagon – 4 x 2 – Journey	AJ0HP	37,900
Station Wagon – All Wheel Drive	AJ0HR	37,000
Station Wagon – All Wheel Drive – Journey	AJ0HR	39,300
INFINITI FX35 – 6 cyl.		
Station Wagon – 4 x 2	AS1MU	43,450
Station Wagon – All Wheel Drive	AS1MW	44,900
INFINITI FX50 – 8 cyl.		
Station Wagon – All Wheel Drive	BS1MW	59,350
INFINITI G25		
4 Door Sedan	DV6AP	32,400
4 Door Sedan – Journey	DV6AP	33,800
4 Door Sedan – All Wheel Drive	DV6AR	35,400
INFINITI G37		
2 Door Coupe/6 Speed Transmission – Sport	CV6EK	43,800
2 Door Coupe/Automatic Transmission	CV6EK	37,600
2 Door Coupe/Automatic Transmission – Journey	CV6EK	39,050
2 Door Coupe/Automatic Transmission – All Wheel Drive	CV6EL	40,700
4 Door Sedan/6 Speed Transmission – Sport	CV6AP	40,600
4 Door Sedan/Automatic Transmission – Journey	CV6AP	36,200
4 Door Sedan/Automatic Transmission – All Wheel Drive	CV6AR	37,800
Convertible/6 Speed Transmission – Sport	CV6FE	50,850
Convertible/Automatic Transmission	CV6FE	46,400
INFINITI IPL – INFINITI PERFORMANCE LINE		
2 Door Coupe/6 Speed Transmission	CV6EK	49,350
2 Door Coupe/Automatic Transmission	CV6EK	51,250
INFINITI M HYBRID		
4 Door Sedan	EY1AP	53,700
INFINITI M37 – 6 cyl.		
4 Door Sedan	BY1AP	47,700
4 Door Sedan – All Wheel Drive	BY1AR	49,850

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2012 INFINITI (cont.)

Sample VIN: JN1BY1AP5CM000000

Model: BY1AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
INFINITI M56 – 8 cyl.		
4 Door Sedan	AY1AP	\$59,100
4 Door Sedan – All Wheel Drive	AY1AR	61,600
INFINITI QX56		
Station Wagon (SUV) – 4 x 2	AZ2NF	58,700
Station Wagon (SUV) – 4 x 4	AZ2NE	61,800

2012 JAGUAR

Sample VIN: SAJWA0FB3CLS00000

Model: 0FB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
JAGUAR XF		
4 Door Sedan	0FB	\$53,000
4 Door Sedan – Portfolio	0GB	59,000
4 Door Sedan – Supercharged	0HE	68,100
JAGUAR XFR		
4 Door Sedan	0JC	82,000
JAGUAR XJ – Standard Wheel Base		
4 Door Sedan	1CB	73,700
4 Door Sedan – Supercharged	1GE	88,600
4 Door Sedan – Supersport	1JC	111,200
JAGUAR XJ – Long Wheel Base		
4 Door Sedan – Portfolio	2GB	80,700
4 Door Sedan – Supercharged	2GE	88,600
4 Door Sedan – Supersport	2JC	111,200
JAGUAR XK		
2 Door Coupe	4FB	84,500
Convertible	4GB	90,500
JAGUAR XKR		
2 Door Coupe	4DC	97,500
Convertible	4EC	103,500
JAGUAR XKR-S		
2 Door Coupe	4HA	132,000
Convertible	4JA	138,000

2012 JEEP

Sample VIN: 1C4NJCBA3CD000000

Model: JCB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
JEEP COMPASS – 4 x 2		
Station Wagon – Sport	JCB	\$19,295
Station Wagon – Latitude	JCE	21,695
Station Wagon – Limited	JCC	24,295
JEEP COMPASS – 4 x 4		
Station Wagon – Sport	JDB	21,045
Station Wagon – Latitude	JDE	23,445
Station Wagon – Limited	JDC	26,045
JEEP GRAND CHEROKEE – 4 x 2		
Station Wagon (SUV) – Laredo	JEA	26,995
Station Wagon (SUV) – Limited	JEB	36,795
Station Wagon (SUV) – Overland	JEC	39,495
JEEP GRAND CHEROKEE – 4 x 4		
Station Wagon (SUV) – Laredo	JFA	28,995
Station Wagon (SUV) – Limited	JFB	39,295
Station Wagon (SUV) – Overland	JFC	42,995
Station Wagon (SUV) – SRT8	JFD	54,470
JEEP LIBERTY – 4 x 2		
Station Wagon (SUV) – Sport	JLA	23,360
Station Wagon (SUV) – Limited	JLC	26,760
Station Wagon (SUV) – Limited Jet	JLF	26,960
JEEP LIBERTY – 4 x 4		
Station Wagon (SUV) – Sport	JMA	24,975
Station Wagon (SUV) – Limited	JMC	28,360
Station Wagon (SUV) – Limited Jet	JMF	28,560
JEEP PATRIOT – 4 x 2		
Station Wagon – Sport	JPB	15,995
Station Wagon – Latitude	JPF	19,745
Station Wagon – Limited	JPC	23,560
JEEP PATRIOT – 4 x 4		
Station Wagon – Sport	JRB	17,745
Station Wagon – Latitude	JRF	22,780
Station Wagon – Limited	JRC	25,330

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2012 JEEP (cont.)

Sample VIN: 1C4NJCBA3CD000000

Model: JCB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
JEEP WRANGLER – 4 x 4		
2 Door – Sport	JWA	\$22,045
2 Door – Sahara	JWB	27,970
2 Door – Rubicon	JWC	29,995
4 Door – Unlimited Sport	JWD	25,545
4 Door – Unlimited Sahara	JWE	30,745
4 Door – Unlimited Rubicon	JWF	33,570

2012 KIA

Sample VIN: KNAFT4A26C5000000

Model: FT4

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
KIA FORTE		
4 Door Sedan – LX – 6 Speed Transmission	FT4	\$15,200
4 Door Sedan – LX – Automatic Transmission	FT4	16,200
4 Door Sedan – EX – Automatic Transmission	FU4	17,600
4 Door Sedan – SX – Automatic Transmission	FW4	19,100
Station Wagon – EX – Automatic Transmission	FU5	18,100
Station Wagon – SX – Automatic Transmission	FW5	19,600
KIA FORTE KOUP		
2 Door Coupe – EX – 6 Speed Transmission	FU6	17,200
2 Door Coupe – EX – Automatic Transmission	FU6	18,200
2 Door Coupe – SX – 6 Speed Transmission	FW6	18,600
2 Door Coupe – SX – Automatic Transmission	FW6	19,600
KIA OPTIMA		
4 Door Sedan – LX – 4 cyl. – 6 Speed Transmission	GM4	19,500
4 Door Sedan – LX – 4 cyl. – Automatic Transmission	GM4	21,000
4 Door Sedan – EX – 4 cyl.	GN4	23,200
4 Door Sedan – EX – 4 cyl. – Turbo	GN4	25,100
4 Door Sedan – SX – 4 cyl. – Turbo	GR4	26,500
4 Door Sedan – Hybrid	GM4	25,700
KIA RIO		
4 Door Sedan – LX – 6 Speed Transmission	DH4	13,400
4 Door Sedan – LX – Automatic Transmission	DH4	14,500
4 Door Sedan – EX – Automatic Transmission	DH4	16,300
4 Door Sedan – SX – Automatic Transmission	DH4	17,500
KIA RIO 5		
Station Wagon – LX – 6 Speed Transmission	DH5	13,600
Station Wagon – LX – Automatic Transmission	DH5	14,700
Station Wagon – EX – Automatic Transmission	DH5	16,500
Station Wagon – SX – Automatic Transmission	DH5	17,700
KIA SEDONA		
Station Wagon – LX	MG4	24,900
Station Wagon – EX	MH4	29,190

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2012 KIA (cont.)Sample VIN: KNAFT4A26C5000000

Model: FT4

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
KIA SORENTO – 4 x 2		
Station Wagon (SUV) – LX – 4 cyl.	KT3A1, KT4A1	\$23,150
Station Wagon (SUV) – LX – 6 cyl.	KT3A2, KT4A2	24,950
Station Wagon (SUV) – EX – 4 cyl.	KU3A1, KU4A1	25,950
Station Wagon (SUV) – EX – 6 cyl.	KU4A2	27,950
Station Wagon (SUV) – SX – 6 cyl.	KW4A2	33,150
KIA SORENTO – All Wheel Drive		
Station Wagon (SUV) – LX – 4 cyl.	KTCA1, KTDA1	25,350
Station Wagon (SUV) – LX – 6 cyl.	KTDA2	26,650
Station Wagon (SUV) – EX – 4 cyl.	KUCA1, KUDA1	27,650
Station Wagon (SUV) – EX – 6 cyl.	KUDA2	29,650
Station Wagon (SUV) – SX – 6 cyl.	KWDA2	34,850
KIA SOUL		
Station Wagon (SUV) – Base – 6 Speed Transmission	JT2	13,900
Station Wagon (SUV) – Base – Automatic Transmission	JT2	15,700
Station Wagon (SUV) – + – 6 Speed Transmission	JT2	16,300
Station Wagon (SUV) – + – Automatic Transmission	JT2	17,300
Station Wagon (SUV) – ! – Automatic Transmission	JT2	19,600
KIA SPORTAGE – 4 x 2		
Station Wagon (SUV) – Base – 6 Speed Transmission	PB3	18,500
Station Wagon (SUV) – LX – Automatic Transmission	PB3	20,800
Station Wagon (SUV) – EX – Automatic Transmission	PC3	23,900
Station Wagon (SUV) – SX – Automatic Transmission	PC3	26,900
KIA SPORTAGE – All Wheel Drive		
Station Wagon (SUV) – LX – Automatic Transmission	PBC	23,300
Station Wagon (SUV) – EX – Automatic Transmission	PCC	25,400
Station Wagon (SUV) – SX – Automatic Transmission	PCC	28,400

2012 LAND ROVER

Sample VIN: SALFR2BN7CH000000

Model: FR2B

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LAND ROVER LR2		
Station Wagon (SUV)	FP2B	\$36,550
Station Wagon (SUV) – HSE	FR2B	39,000
Station Wagon (SUV) – HSE LUX	FT2B	41,500
LAND ROVER LR4		
Station Wagon (SUV)	AB2D, AC2D	49,750
Station Wagon (SUV) – HSE	AG2D	53,975
Station Wagon (SUV) – HSE LUX	AK2D	58,995
LAND ROVER RANGE ROVER		
Station Wagon (SUV) – HSE	ME1D	80,275
Station Wagon (SUV) – HSE LUX	MF1D	84,645
Station Wagon (SUV) – Supercharged	MH1E	95,670
Station Wagon (SUV) – Autobiography	MP1E	126,665
LAND ROVER RANGE ROVER EVOQUE		
Station Wagon (2 Door SUV) – Pure	VN1B, VP1B	44,995
Station Wagon (2 Door SUV) – Dynamic	VS1B, VT1B	52,895
Station Wagon (4 Door SUV) – Pure	VN2B, VP2B	43,995
Station Wagon (4 Door SUV) – Dynamic	VS2B, VT2B	51,495
Station Wagon (4 Door SUV) – Prestige	VU2B, VV2B	52,395
LAND ROVER RANGE ROVER SPORT		
Station Wagon (SUV) – HSE	SF2D	60,895
Station Wagon (SUV) – HSE LUX	SK2D	65,595
Station Wagon (SUV) – Supercharged	SH2E	76,095
Station Wagon (SUV) – Autobiography	SP2E	86,795

2012 LEXUS

Sample VIN: JT8BK1EG2C3000000

Model: BK1EG

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LEXUS CT200h		
4 Door Hatchback	KD5BH	\$29,120
4 Door Hatchback	KD5BH	31,750
LEXUS ES 350		
4 Door Sedan	BK1EG	36,725
LEXUS GX 460 – 4 x 4		
Station Wagon (SUV)	BM7FX	53,245
Station Wagon (SUV) – Premium	JM7FX	58,040
LEXUS HS 250h Hybrid		
4 Door Sedan	BB1BA	37,030
4 Door Sedan – Premium	BB1BA	39,800
LEXUS IS 250		
4 Door Sedan/6 Speed Transmission	BF5C2	33,595
4 Door Sedan/Automatic Transmission	BF5C2	34,765
4 Door Sedan – All Wheel Drive	CF5C2	37,225
LEXUS IS 250C		
Convertible/6 Speed Transmission	FF2C2	41,190
Convertible/Automatic Transmission	FF2C2	42,360
LEXUS IS 350		
4 Door Sedan	BE5C2	40,020
4 Door Sedan – All Wheel Drive	CE5C2	42,480
LEXUS IS 350C		
Convertible	FE2C2	46,640
LEXUS IS F		
4 Door Sedan	BP5C2	61,300
LEXUS LS 460		
4 Door Sedan	BL1EF, BL5EF	67,630
4 Door Sedan – All Wheel Drive	CL1EF, CL5EF	69,935
LEXUS LS 460L		
4 Door Sedan	GL1EF, GL5EF	73,175
4 Door Sedan – All Wheel Drive	DL1EF, DL5EF	75,480

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2012 LEXUS (cont.)

Sample VIN: JT8BK1EG2C3000000

Model: BK1EG

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LEXUS LS 600h L Hybrid 4 Door Sedan – All Wheel Drive	DU1EF, DU5EF	\$112,750
LEXUS RX 350 Station Wagon (SUV) – 4 x 2	ZK1BA	39,075
Station Wagon (SUV) – All Wheel Drive	BK1BA	40,475
LEXUS RX 450h Hybrid Station Wagon (SUV) – 4 x 2	ZB1BA	45,235
Station Wagon (SUV) – All Wheel Drive	BC1BA	46,825

2012 LINCOLN

Sample VIN: 1LNHL9DR5CH000000

Model: L9D

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
LINCOLN MKS		
4 Door Sedan – 4 x 2	L9D	\$41,500
4 Door Sedan – All Wheel Drive	L9E	43,390
4 Door Sedan – All Wheel Drive – EcoBoost	L9F	48,390
LINCOLN MKT		
Station Wagon (SUV) – 4 x 2	J5F	44,300
Station Wagon (SUV) – All Wheel Drive	J5L	46,295
Station Wagon (SUV) – All Wheel Drive – EcoBoost	J5A	46,295
LINCOLN MKX		
Station Wagon (SUV) – 4 x 2	J6J	39,525
Station Wagon (SUV) – All Wheel Drive	J8J	41,375
LINCOLN MKZ		
4 Door Sedan – 4 x 2	L2G	34,755
4 Door Sedan – 4 x 2 – Hybrid	L2L	34,755
4 Door Sedan – All Wheel Drive	L2J	36,645
LINCOLN NAVIGATOR		
Station Wagon (SUV) – 4 x 2	J2H	57,775
Station Wagon (SUV) – 4 x 4	J2J	60,675
LINCOLN NAVIGATOR L		
Station Wagon (SUV) – 4 x 2	J3H	59,940
Station Wagon (SUV) – 4 x 4	J3J	62,840

2012 MAYBACH

Sample VIN: WDBVF7JB9CA000000

Model: F7J

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MAYBACH 57 4 Door Sedan	F7J	\$376,300
MAYBACH 57S 4 Door Sedan	F7H	416,200
MAYBACH 62 4 Door Sedan	G7J	427,700
MAYBACH 62 S 4 Door Sedan	G7H	467,600
MAYBACH 62 S LANDAULET 4 Door Sedan	G7H	1,380,000

2012 MAZDA

Sample VIN: JM1BL1UF6C1000000

Model: BL1U

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MAZDA MAZDA2		
Station Wagon – Sport – 5 Speed Transmission	DE1K	\$14,530
Station Wagon – Sport – Automatic Transmission	DE1K	15,370
Station Wagon – Touring – 5 Speed Transmission	DE1L	16,020
Station Wagon – Touring – Automatic Transmission	DE1L	16,860
MAZDA MAZDA3 i		
4 Door Sedan – SV – 5 Speed Transmission	BL1S	15,200
4 Door Sedan – Sport – 5 Speed Transmission	BL1U	16,845
4 Door Sedan – Sport – Automatic Transmission	BL1U	17,695
4 Door Sedan – Touring – 6 Speed Transmission	BL1V	18,700
4 Door Sedan – Touring – Automatic Transmission	BL1V	19,550
4 Door Sedan – Grand Touring – Automatic Transmission	BL1W	22,550
4 Door Hatchback – Touring – 6 Speed Transmission	BL1L	19,300
4 Door Hatchback – Touring – Automatic Transmission	BL1L	20,150
4 Door Hatchback – Grand Touring – Automatic Trans.	BL1M	23,150
MAZDA MAZDA3 s		
4 Door Sedan – Touring – 6 Speed Transmission	BL1V	21,300
4 Door Sedan – Touring – Automatic Transmission	BL1V	22,100
4 Door Sedan – Grand Touring – 6 Speed Transmission	BL1W	22,900
4 Door Sedan – Grand Touring – Automatic Transmission	BL1W	23,700
4 Door Hatchback – Touring – 6 Speed Transmission	BL1L	21,800
4 Door Hatchback – Touring – Automatic Transmission	BL1L	22,600
4 Door Hatchback – Grand Touring – 6 Speed Trans.	BL1M	23,400
4 Door Hatchback – Grand Touring – Automatic Trans.	BL1M	24,200
MAZDA MAZDASPEED3		
4 Door Hatchback – Touring	BL1L	24,200
MAZDA MAZDA5		
Station Wagon – Sport – 6 Speed Transmission	CW2B	19,625
Station Wagon – Sport – Automatic Transmission	CW2B	20,625
Station Wagon – Touring – Automatic Transmission	CW2C	21,625
Station Wagon – Grand Touring – Automatic Transmission	CW2D	24,025
MAZDA MAZDA6 i – 4 cyl.		
4 Door Sedan – Sport – 6 Speed Transmission	HZ8B	20,480
4 Door Sedan – Sport – Automatic Transmission	HZ8B	21,480
4 Door Sedan – Touring – Automatic Transmission	HZ8D	23,125
4 Door Sedan – Touring Plus – Automatic Transmission	HZ8E	24,730
4 Door Sedan – Grand Touring – Automatic Transmission	HZ8C	27,310

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2012 MAZDA (cont.)

Sample VIN: JM1BL1UF6C1000000

Model: BL1U

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MAZDA MAZDA6 s – 6 cyl.		
4 Door Sedan – Touring Plus – Automatic Transmission	HZ8E	\$27,570
4 Door Sedan – Grand Touring – Automatic Transmission	HZ8C	29,810
MAZDA CX-7 i		
Station Wagon (SUV) – SV	ER2A	22,190
Station Wagon (SUV) – Sport	ER2B	22,995
Station Wagon (SUV) – Touring	ER2C	26,590
MAZDA CX-7 s		
Station Wagon (SUV) – Touring	ER2C	26,455
Station Wagon (SUV) – Touring – All Wheel Drive	ER4C	28,155
Station Wagon (SUV) – Grand Touring	ER2D	31,840
Station Wagon (SUV) – Grand Touring – All Wheel Drive	ER4D	33,540
MAZDA CX-9		
Station Wagon (SUV) – Sport	TB2B	29,725
Station Wagon (SUV) – Sport – All Wheel Drive	TB3B	31,115
Station Wagon (SUV) – Touring	TB2C	31,645
Station Wagon (SUV) – Touring – All Wheel Drive	TB3C	33,035
Station Wagon (SUV) – Grand Touring	TB2D	33,735
Station Wagon (SUV) – Grand Touring – All Wheel Drive	TB3D	35,125
MAZDA MX-5 MIATA		
Convertible – Sport – 5 Speed Transmission	NC2J	23,470
Convertible – Sport – Automatic Transmission	NC2J	25,730
Convertible – Touring – 6 Speed Transmission	NC2L	25,830
Convertible – Touring – Automatic Transmission	NC2L	26,930
Convertible – Grand Touring – 6 Speed Transmission	NC2N	27,100
Convertible – Grand Touring – Automatic Transmission	NC2N	28,200
MAZDA MX-5 MIATA POWER RETRACTABLE HARDTOP		
Convertible – Touring – 6 Speed Transmission	NC2M	27,540
Convertible – Touring – Automatic Transmission	NC2M	28,640
Convertible – Grand Touring – 6 Speed Transmission	NC2P	28,950
Convertible – Grand Touring – Automatic Transmission	NC2P	30,050

2012 MERCEDES BENZ

Sample VIN: WDDGF4HB1CR000000

Model: GF4H

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MERCEDES BENZ B220 FUEL CELL Station Wagon	FH8G	\$69,950
MERCEDES BENZ C63 AMG 2 Door Coupe	GJ7H	61,430
4 Door Sedan	GF7H	58,930
MERCEDES BENZ C250 2 Door Coupe	GJ4H	37,220
4 Door Sedan	GF4H	34,800
MERCEDES BENZ C300 4 Door Sedan – 4-Matic (All Wheel Drive)	GF8B	38,020
MERCEDES BENZ C350 2 Door Coupe	GJ5H	42,370
4 Door Sedan	GF5H	40,575
MERCEDES BENZ CL63 AMG 2 Door Coupe	EJ7E	151,500
MERCEDES BENZ CL65 AMG 2 Door Coupe	EJ7K	211,000
MERCEDES BENZ CL550 2 Door Coupe – 4-Matic (All Wheel Drive)	EJ9E	114,100
MERCEDES BENZ CL600 2 Door Coupe	EJ7G	158,700
MERCEDES BENZ CLS63 AMG 4 Door Coupe	LJ7E	94,900
MERCEDES BENZ CLS550 4 Door Coupe	LJ7D	71,300
4 Door Coupe – 4-Matic (All Wheel Drive)	LJ9B	73,800
MERCEDES BENZ E63 AMG 4 Door Sedan	HF7E	88,900
Station Wagon	HH7E	91,500

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2012 MERCEDES BENZ (cont. page 2)

Sample VIN: WDDGF4HB1CR000000

Model: GF4H

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MERCEDES BENZ E350		
2 Door Coupe	KJ5K	\$49,800
4 Door Sedan	HF5K	50,490
4 Door Sedan – BlueTEC – diesel	HF2E	51,690
4 Door Sedan – 4-Matic (All Wheel Drive)	HF8J	52,990
Station Wagon – 4-Matic (All Wheel Drive)	HH8J	57,150
Convertible	KK5K	57,720
MERCEDES BENZ E550		
2 Door Coupe	KJ7D	56,590
4 Door Sedan – 4-Matic (All Wheel Drive)	HF9B	59,790
Convertible	KK7D	64,800
MERCEDES BENZ G550		
Station Wagon (SUV)	N/A	107,100
MERCEDES BENZ GL350		
Station Wagon (SUV) – 4-Matic – BlueTEC – diesel	BF2F	61,570
MERCEDES BENZ GL450		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	BF7B	62,570
MERCEDES BENZ GL550		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	BF8G	85,300
MERCEDES BENZ GLK350		
Station Wagon (SUV)	GG5G	35,880
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	GG8H	37,880
MERCEDES BENZ ML63 AMG		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	DA7E	94,990
MERCEDES BENZ ML350		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	DA5H	48,990
Station Wagon (SUV) – 4-Matic – BlueTEC – diesel	DA2E	50,490
MERCEDES BENZ ML550		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	DA7D	57,590
MERCEDES BENZ R350		
Station Wagon (SUV) – 4-Matic (All Wheel Drive)	CB5H	52,740
Station Wagon (SUV) – 4-Matic – BlueTEC – diesel	CB2F	53,840

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2012 MERCEDES BENZ (cont. page 3)

Sample VIN: WDDGF4HB1CR000000

Model: GF4H

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MERCEDES BENZ S63 AMG 4 Door Sedan	NG7E	\$139,300
MERCEDES BENZ S65 AMG 4 Door Sedan	NG7K	210,900
MERCEDES BENZ S350 4 Door Sedan – 4-Matic (AWD) – BlueTEC – diesel	NG8D	92,550
MERCEDES BENZ S400 Hybrid 4 Door Sedan	NG9F	91,850
MERCEDES BENZ S550 4 Door Sedan	NG7D	94,500
4 Door Sedan – 4-Matic (All Wheel Drive)	NG9E	97,500
MERCEDES BENZ S600 Bi-Turbo 4 Door Sedan	NG7G	159,500
MERCEDES BENZ SL63 AMG Convertible	SK7A	140,440
MERCEDES BENZ SL550 Convertible	SK7B	103,650
MERCEDES BENZ SLK55 AMG Convertible	PK7F	67,500
MERCEDES BENZ SLK250 Convertible – 6 Speed Transmission	PK4H	42,500
Convertible – Automatic Transmission	PK4H	44,010
MERCEDES BENZ SLK350 Convertible	PK5H	54,800
MERCEDES BENZ SLS AMG 2 Door Coupe	RJ7H	189,600
Convertible	RK7H	196,100

2012 MINISample VIN: WMWSX1C58CT000000

Model: SX1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MINI COOPER		
2 Door Coupe	SX1	\$22,000
2 Door Coupe – S	SX3	25,300
2 Door Coupe – John Cooper Works	SX5	31,900
Convertible	ZN3	25,650
Convertible – S	ZP3	28,650
Convertible – John Cooper Works	ZP9	35,800
Roadster	N/A	25,050
Roadster – S	N/A	28,050
Roadster – John Cooper Works	N/A	35,200
Station Wagon (2 Door)	SU3	20,200
Station Wagon (2 Door) – S	SV3	23,800
Station Wagon (2 Door) – John Cooper Works	SV9	30,600
Station Wagon (2 Door) – Clubman	ZF3	21,900
Station Wagon (2 Door) – Clubman S	ZG3	25,600
Station Wagon (2 Door) – Clubman – John Cooper Works	ZG9	32,100
Station Wagon (4 Door) – Countryman	ZB3	22,450
Station Wagon (4 Door) – Countryman S	ZC3	26,050
Station Wagon (4 Door) – Countryman S – All Wheel Drive	ZC5	27,750

2012 MITSUBISHI

Sample VIN: 4A31K5DF1CE000000

Model: K5D

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MITSUBISHI ECLIPSE GS		
2 Door Coupe/5 Speed Transmission – 4 cyl.	K2D	\$19,499
2 Door Coupe/Automatic Transmission – 4 cyl.	K5D	20,499
MITSUBISHI ECLIPSE GS SPORT		
2 Door Coupe – 4 cyl.	K5D	24,928
MITSUBISHI ECLIPSE GT		
2 Door Coupe – 6 cyl.	K3D	29,408
MITSUBISHI ECLIPSE SE		
2 Door Coupe – 4 cyl.	K5D	24,928
MITSUBISHI ECLIPSE SPYDER GS SPORT		
Convertible – 4 cyl.	L5E	27,999
MITSUBISHI ECLIPSE SPYDER GT		
Convertible – 6 cyl.	L3E	32,828
MITSUBISHI ECLIPSE SPYDER SE		
Convertible – 4 cyl.	L5E	28,299
MITSUBISHI GALANT		
4 Door Sedan – ES	B3F	21,899
4 Door Sedan – SE	B3F	24,299
MITSUBISHI i ELECTRIC		
Station Wagon – ES	15A	29,125
Station Wagon – SE	15A	31,125
MITSUBISHI LANCER		
4 Door Sedan/DE – 5 Speed Transmission	U1F	15,695
4 Door Sedan/ES – 5 Speed Transmission	U2F	16,995
4 Door Sedan/ES – Automatic Transmission	U2F	17,895
4 Door Sedan/GT – 5 Speed Transmission	U8F	19,845
4 Door Sedan/GT – Automatic Transmission	U8F	20,845
4 Door Sedan/SE – Automatic Trans. – All Wheel Control	V2F	20,195
4 Door Sedan/Ralliart – All Wheel Drive – Turbo	V6F	27,995
MITSUBISHI LANCER EVOLUTION		
4 Door Sedan/GSR – 5 Speed Transmission	W8F	34,495
4 Door Sedan/MR – Automatic Transmission	W5F	37,695

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2012 MITSUBISHI (cont.)Sample VIN: 4A31K5DF1CE000000

Model: K5D

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
MITSUBISHI LANCER SPORTBACK		
4 Door Hatchback/ES – Automatic Transmission	X2H	\$18,395
4 Door Hatchback/GT – Automatic Transmission	X8H	21,345
MITSUBISHI OUTLANDER ES		
Station Wagon (SUV) – 4 cyl. – 4 x 2	S2A	22,345
MITSUBISHI OUTLANDER GT		
Station Wagon (SUV) – 6 cyl. – 4 x 2	S4A	25,895
Station Wagon (SUV) – 6 cyl. – All Wheel Control	T5A	27,895
MITSUBISHI OUTLANDER SE		
Station Wagon (SUV) – 4 cyl. – 4 x 2	S3A	23,345
Station Wagon (SUV) – 4 cyl. – All Wheel Control	T3A	24,845
MITSUBISHI OUTLANDER SPORT ES		
Station Wagon (SUV) – 4 x 2 – 5 Speed Transmission	P3A	18,795
Station Wagon (SUV) – 4 x 2 – Automatic Transmission	P3A	20,295
MITSUBISHI OUTLANDER SPORT SE		
Station Wagon (SUV) – 4 x 2	P4A	21,995
Station Wagon (SUV) – All Wheel Control	R4A	23,295

2012 NISSAN

Sample VIN: 1N4AL2AP6CC000000

Model: L2AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
NISSAN 370Z		
2 Door Coupe – Base – 6 Speed Transmission	Z4EH	\$31,450
2 Door Coupe – Base – Automatic Transmission	Z4EH	32,750
2 Door Coupe – Touring – 6 Speed Transmission	Z4EH	36,150
2 Door Coupe – Touring – Automatic Transmission	Z4EH	37,450
2 Door Coupe – NISMO – 6 Speed Transmission	Z4EH	40,830
Convertible – Base – Automatic Transmission	Z4FH	39,500
Convertible – Touring – 6 Speed Transmission	Z4FH	42,200
Convertible – Touring – Automatic Transmission	Z4FH	43,500
NISSAN ALTIMA 2.5		
4 Door Sedan/Automatic Transmission – 4 cyl.	L2AP	20,410
NISSAN ALTIMA 2.5 S		
2 Door Coupe/6 Speed Transmission – 4 cyl.	L2EP	23,600
2 Door Coupe/Automatic Transmission – 4 cyl.	L2EP	24,100
4 Door Sedan/Automatic Transmission – 4 cyl.	L2AP	22,570
NISSAN ALTIMA 3.5 SR		
2 Door Coupe/6 Speed Transmission – 6 cyl.	L2EP	30,760
2 Door Coupe/Automatic Transmission – 6 cyl.	L2EP	28,430
4 Door Sedan/Automatic Transmission – 6 cyl.	L2AP	25,430
NISSAN ARMADA PLATINUM		
Station Wagon (SUV) – 4 x 2	A0ND	51,050
Station Wagon (SUV) – All Wheel Drive	A0NC, A0NE	53,950
NISSAN ARMADA SL		
Station Wagon (SUV) – 4 x 2	A0ND	43,940
Station Wagon (SUV) – All Wheel Drive	A0NC	46,840
NISSAN ARMADA SV		
Station Wagon (SUV) – 4 x 2	A0ND	38,490
Station Wagon (SUV) – All Wheel Drive	A0NC	44,090
NISSAN CUBE		
Station Wagon – Base – 6 Speed Transmission	Z2KR	14,980
Station Wagon – S – 6 Speed Transmission	Z2KR	16,420
Station Wagon – S – Automatic Transmission	Z2KR	17,420
Station Wagon – SL – Automatic Transmission	Z2KR	18,520

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2012 NISSAN (cont. page 2)

Sample VIN: 1N4AL2AP6CC000000

Model: L2AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
NISSAN JUKE S		
Station Wagon/Automatic Transmission – 4 x 2	F5MR	\$19,770
Station Wagon/Automatic Transmission – All Wheel Drive	F5MV	21,420
NISSAN JUKE SL		
Station Wagon/6 Speed Transmission – 4 x 2	F5MR	23,400
Station Wagon/Automatic Transmission – 4 x 2	F5MR	23,900
Station Wagon/Automatic Transmission – All Wheel Drive	F5MV	25,550
NISSAN JUKE SV		
Station Wagon/6 Speed Transmission – 4 x 2	F5MR	21,080
Station Wagon/Automatic Transmission – 4 x 2	F5MR	21,580
Station Wagon/Automatic Transmission – All Wheel Drive	F5MV	23,230
NISSAN LEAF		
Station Wagon – SV	Z0CP	35,200
Station Wagon – SL	Z0CP	37,250
NISSAN MAXIMA		
4 Door Sedan – S	A5AP	31,750
4 Door Sedan – SV	A5AP	34,450
NISSAN MURANO LE		
Station Wagon (SUV) – 4 x 2	Z1MU	38,300
Station Wagon (SUV) – All Wheel Drive	Z1MW	39,900
NISSAN MURANO S		
Station Wagon (SUV) – 4 x 2	Z1MU	29,290
Station Wagon (SUV) – All Wheel Drive	Z1MW	30,890
NISSAN MURANO SL		
Station Wagon (SUV) – 4 x 2	Z1MU	36,400
Station Wagon (SUV) – All Wheel Drive	Z1MW	38,000
NISSAN MURANO SV		
Station Wagon (SUV) – 4 x 2	Z1MU	32,860
Station Wagon (SUV) – All Wheel Drive	Z1MW	34,460
NISSAN MURANO CROSS CABRIOLET		
Convertible	Z1FY	44,540

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2012 NISSAN (cont. page 3)

Sample VIN: 1N4AL2AP6CC000000

Model: L2AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
NISSAN PATHFINDER LE		
Station Wagon (SUV) – 4 x 2	R1NN	\$39,520
Station Wagon (SUV) – All Wheel Drive – 6 cyl.	R1NB	41,720
Station Wagon (SUV) – All Wheel Drive – 8 cyl.	R1NB	43,250
NISSAN PATHFINDER S		
Station Wagon (SUV) – 4 x 2	R1NN	28,570
Station Wagon (SUV) – All Wheel Drive	R1NB	30,570
NISSAN PATHFINDER SV		
Station Wagon (SUV) – 4 x 2	R1NN	31,920
Station Wagon (SUV) – All Wheel Drive	R1NB	33,920
NISSAN PATHFINDER SILVER EDITION		
Station Wagon (SUV) – 4 x 2	R1NN	35,910
Station Wagon (SUV) – All Wheel Drive	R1NB	37,910
NISSAN QUEST		
Passenger Van – S	E2KP	27,750
Passenger Van – SV	E2KP	31,050
Passenger Van – SL	E2KP	34,500
Passenger Van – LE	E2KP	41,350
NISSAN ROGUE S		
Station Wagon (SUV) – 4 x 2	S5MT	21,530
Station Wagon (SUV) – All Wheel Drive	S5MV	22,780
NISSAN ROGUE SV		
Station Wagon (SUV) – 4 x 2	S5MT	23,970
Station Wagon (SUV) – All Wheel Drive	S5MV	25,220
NISSAN SENTRA		
4 Door Sedan/6 Speed Transmission	B6AP	16,060
4 Door Sedan/Automatic Transmission	B6AP	17,240
NISSAN SENTRA S		
4 Door Sedan/Automatic Transmission	B6AP	17,990
NISSAN SENTRA SE-R		
4 Door Sedan/Automatic Transmission	B6AP	20,120

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2012 NISSAN (cont. page 4)

Sample VIN: 1N4AL2AP6CC000000

Model: L2AP

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
NISSAN SENTRA SE-R SPEC V 4 Door Sedan/6 Speed Transmission	B6AP	\$20,620
NISSAN SENTRA SL 4 Door Sedan/Automatic Transmission	B6AP	19,390
NISSAN SENTRA SR 4 Door Sedan/Automatic Transmission	B6AP	17,990
NISSAN VERSA 1.6 4 Door Sedan – S – 5 Speed Transmission	N7AP	10,990
4 Door Sedan – S – Automatic Transmission	N7AP	12,760
4 Door Sedan – SV – Automatic Transmission	N7AP	14,560
4 Door Sedan – SL – Automatic Transmission	N7AP	15,560
NISSAN VERSA 1.8 S 4 Door Hatchback – 6 Speed Transmission	C1CP	14,380
4 Door Hatchback – Automatic Transmission	C1CP	15,380
NISSAN VERSA 1.8 SL 4 Door Hatchback – Automatic Transmission	C1CP	18,390
NISSAN XTERRA PRO-4X – All Wheel Drive Station Wagon (SUV) – 6 Speed Transmission	N0NW	29,670
Station Wagon (SUV) – Automatic Transmission	N0NW	30,720
NISSAN XTERRA S – 4 x 2 Station Wagon (SUV) – Automatic Transmission	N0NU	26,250
NISSAN XTERRA S – All Wheel Drive Station Wagon (SUV) – 6 Speed Transmission	N0NW	27,250
Station Wagon (SUV) – Automatic Transmission	N0NW	28,300
NISSAN XTERRA X Station Wagon (SUV) – Automatic Transmission – 4 x 2	N0NU	24,260
Station Wagon (SUV) – Automatic Transmission – 4 x 4	N0NW	26,310
NISSAN NVP 3500 (PASSENGER VAN) Station Wagon – S – V6	F0AA	31,690
Station Wagon – S – V8	F0AA	32,590
Station Wagon – SV – V6	F0AA	33,890
Station Wagon – SV – V8	F0AA	34,790
Station Wagon – SL – V8	F0AA	37,390

2012 PORSCHE

Sample VIN: WP0CA2A93CS000000

Model: CA2A9

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
PORSCHE 911 CARRERA CABRIOLET		
Convertible – 6 Speed Transmission	CA2A9	\$90,100
Convertible – Automatic Transmission	CA2A9	94,180
PORSCHE 911 NEW CARRERA CABRIOLET		
Convertible – 6 Speed Transmission	CA2A9	93,700
Convertible – Automatic Transmission	CA2A9	97,780
PORSCHE 911 CARRERA S CABRIOLET		
Convertible – 6 Speed Transmission	CB2A9	103,000
Convertible – Automatic Transmission	CB2A9	107,080
PORSCHE 911 NEW CARRERA S CABRIOLET		
Convertible – 6 Speed Transmission	CB2A9	108,000
Convertible – Automatic Transmission	CB2A9	112,080
PORSCHE 911 CARRERA 4 CABRIOLET – All Wheel Drive		
Convertible – 6 Speed Transmission	CA2A9	96,500
Convertible – Automatic Transmission	CA2A9	100,580
PORSCHE 911 CARRERA 4S CABRIOLET – All Wheel Drive		
Convertible – 6 Speed Transmission	CB2A9	109,400
Convertible – Automatic Transmission	CB2A9	113,480
PORSCHE 911 CARRERA GTS CABRIOLET		
Convertible – 6 Speed Transmission	CB2A9	112,900
Convertible – Automatic Transmission	CB2A9	117,220
PORSCHE 911 CARRERA 4 GTS CABRIOLET		
Convertible – 6 Speed Transmission	CB2A9	120,100
Convertible – Automatic Transmission	CB2A9	124,420
PORSCHE 911 CARRERA COUPE		
2 Door Coupe – 6 Speed Transmission	AA2A9	77,800
2 Door Coupe – Automatic Transmission	AA2A9	81,880
PORSCHE 911 NEW CARRERA COUPE		
2 Door Coupe – 6 Speed Transmission	AA2A9	82,100
2 Door Coupe – Automatic Transmission	AA2A9	86,180

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2012 PORSCHE (cont. page 2)

Sample VIN: WP0CA2A93CS000000

Model: CA2A9

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
PORSCHE 911 CARRERA S COUPE		
2 Door Coupe – 6 Speed Transmission	AB2A9	\$90,500
2 Door Coupe – Automatic Transmission	AB2A9	94,580
PORSCHE 911 NEW CARRERA S COUPE		
2 Door Coupe – 6 Speed Transmission	AB2A9	96,400
2 Door Coupe – Automatic Transmission	AB2A9	100,480
PORSCHE 911 CARRERA 4 COUPE – All Wheel Drive		
2 Door Coupe – 6 Speed Transmission	AA2A9	\$85,400
2 Door Coupe – Automatic Transmission	AA2A9	89,480
PORSCHE 911 CARRERA 4S COUPE – All Wheel Drive		
2 Door Coupe – 6 Speed Transmission	AB2A9	98,300
2 Door Coupe – Automatic Transmission	AB2A9	102,380
PORSCHE 911 CARRERA GTS COUPE		
2 Door Coupe – 6 Speed Transmission	AB2A9	103,100
2 Door Coupe – Automatic Transmission	AB2A9	107,420
PORSCHE 911 CARRERA 4 GTS COUPE		
2 Door Coupe – 6 Speed Transmission	AB2A9	110,200
2 Door Coupe – Automatic Transmission	AB2A9	114,520
PORSCHE 911 TARGA 4 – All Wheel Drive		
2 Door Coupe – 6 Speed Transmission	BA2A9	93,500
2 Door Coupe – Automatic Transmission	BA2A9	97,580
PORSCHE 911 TARGA 4S – All Wheel Drive		
2 Door Coupe – 6 Speed Transmission	BB2A9	106,400
2 Door Coupe – Automatic Transmission	BB2A9	110,480
PORSCHE 911 TURBO CABRIOLET – All Wheel Drive		
Convertible – 6 Speed Transmission	CD2A9	149,000
Convertible – Automatic Transmission	CD2A9	153,550
PORSCHE 911 TURBO S CABRIOLET – All Wheel Drive		
Convertible – Automatic Transmission	CD2A9	172,100
PORSCHE 911 TURBO COUPE – All Wheel Drive		
2 Door Coupe – 6 Speed Transmission	AD2A9	137,500
2 Door Coupe – Automatic Transmission	AD2A9	142,050

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2012 PORSCHE (cont. page 3)

Sample VIN: WP0CA2A93CS000000

Model: CA2A9

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
PORSCHE 911 TURBO S COUPE – All Wheel Drive 2 Door Coupe – Automatic Transmission	AD2A9	160,700
PORSCHE BOXSTER Convertible – 6 Speed Transmission	CA2A8	48,100
Convertible – Automatic Transmission	CA2A8	51,520
PORSCHE BOXSTER S Convertible – 6 Speed Transmission	CB2A8	58,600
Convertible – Automatic Transmission	CB2A8	62,020
PORSCHE CAYENNE Station Wagon (SUV) – 6 Speed Transmission	AA2A2	\$48,200
Station Wagon (SUV) – Automatic Transmission	AA2A2	51,200
PORSCHE CAYENNE S Station Wagon (SUV)	AB2A2	65,000
Station Wagon (SUV) – Hybrid	AE2A2	69,000
PORSCHE CAYENNE TURBO Station Wagon (SUV)	AC2A2	107,100
PORSCHE CAYMAN 2 Door Coupe – 6 Speed Transmission	AA2A8	51,900
2 Door Coupe – Automatic Transmission	AA2A8	55,320
PORSCHE CAYMAN R 2 Door Coupe – Speed Transmission	AB2A8	66,300
2 Door Coupe – Automatic Transmission	AB2A8	69,960
PORSCHE CAYMAN S 2 Door Coupe – 6 Speed Transmission	AB2A8	62,100
2 Door Coupe – Automatic Transmission	AB2A8	65,520
PORSCHE PANAMERA 4 Door Sedan	AA2A7	75,200
PORSCHE PANAMERA 4 – All Wheel Drive 4 Door Sedan	AA2A7	79,800

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2012 PORSCHE (cont. page 4)

Sample VIN: WP0CA2A93CS000000
Model: CA2A9

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
PORSCHE PANAMERA S		
4 Door Sedan	AB2A7	\$90,300
4 Door Sedan – Hybrid	AD2A7	95,000
PORSCHE PANAMERA 4S – All Wheel Drive		
4 Door Sedan	AB2A7	95,200
PORSCHE PANAMERA TURBO		
4 Door Sedan	AC2A7	136,700
PORSCHE PANAMERA TURBO S		
4 Door Sedan	AC2A7	173,200

2012 SMART

Sample VIN: WMEEJ3BA5CK000000

Model: J3B

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SMART FORTWO PURE 2 Door Coupe	J3B, J9B	\$12,490
SMART FORTWO PASSION 2 Door Coupe	J3B, J9B	14,690
SMART FORTWO PASSION CABRIOLET Convertible	K3B, K9B	17,690

2012 SUBARU

Sample VIN: JF2SHABC7CH000000

Model: SHAB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUBARU FORESTER 2.5X		
Station Wagon (SUV) – 5 Speed Trans.	SHAA, SHAB, SHBA, SHBB	\$20,595
Station Wagon (SUV) – Automatic Trans.	SHAA, SHAB, SHBA, SHBB	21,795
SUBARU FORESTER 2.5X LIMITED		
Station Wagon (SUV) – Automatic Trans.	SHAE, SHAF, SHBE, SHBG	26,595
SUBARU FORESTER 2.5X PREMIUM		
Station Wagon (SUV) – 5 Speed Trans.	SHAC, SHAD, SHBC, SHBD	23,295
Station Wagon (SUV) – Automatic Trans.	SHAC, SHAD, SHBC, SHBD	24,295
SUBARU FORESTER 2.5X TOURING		
Station Wagon (SUV) – Automatic Trans.	SHAG, SHAH, SHBG, SHBH	27,895
SUBARU FORESTER 2.5XT PREMIUM		
Station Wagon (SUV) – Automatic Transmission	SHGA	27,095
SUBARU FORESTER 2.5XT TOURING		
Station Wagon (SUV) – Automatic Transmission	SHGG, SHGH	29,895
SUBARU IMPREZA 2.0i		
4 Door Sedan – 5 Speed Transmission	GJAA	17,495
4 Door Sedan – Automatic Transmission	GJAA	18,495
Station Wagon – 5 Speed Transmission	GPAA	17,995
Station Wagon – Automatic Transmission	GPAA	18,995
SUBARU IMPREZA 2.0i PREMIUM		
4 Door Sedan – 5 Speed Transmission	GJAB, GJAC, GJAD, GJAE	18,795
4 Door Sedan – Automatic Transmission	GJAB, GJAC, GJAD, GJAE	19,795
Station Wagon – 5 Speed Transmission	GPAB, GPAC, GPAD, GPAE	19,295
Station Wagon – Automatic Transmission	GPAB, GPAC, GPAD, GPAE	20,295
SUBARU IMPREZA 2.0i LIMITED		
4 Door Sedan – Automatic Transmission	GJAG, GJAH, GJAK	21,595
Station Wagon – Automatic Transmission	GPAG, GPAH, GPAK	22,095
SUBARU IMPREZA 2.0i SPORT PREMIUM		
Station Wagon – 5 Speed Transmission	GPAL	20,295
Station Wagon – Automatic Transmission	GPAL	21,295
SUBARU IMPREZA 2.0i SPORT LIMITED		
Station Wagon – Automatic Transmission	GPAS	22,595

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2012 SUBARU (cont. page 2)

Sample VIN: JF2SHABC7CH000000

Model: SHAB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUBARU IMPREZA WRX		
4 Door Sedan – 5 Speed Transmission	GV7E	\$25,595
Station Wagon – 5 Speed Transmission	GR7E	25,595
SUBARU IMPREZA WRX LIMITED		
4 Door Sedan – 5 Speed Transmission	GV7F	29,095
Station Wagon – 5 Speed Transmission	GR7E	29,095
SUBARU IMPREZA WRX PREMIUM		
4 Door Sedan – 5 Speed Transmission	GV7F	28,095
Station Wagon – 5 Speed Transmission	GR7E	28,095
SUBARU IMPREZA WRX STi		
4 Door Sedan – 6 Speed Transmission	GV8J	34,095
Station Wagon – 6 Speed Transmission	GR8H	36,095
SUBARU IMPREZA WRX STi LIMITED		
4 Door Sedan – 6 Speed Transmission	GV8J	37,445
SUBARU LEGACY 2.5i		
4 Door Sedan – 6 Speed Transmission	BMAA	19,995
4 Door Sedan – Automatic Transmission	BMBA, BMBB, BMCA	20,995
SUBARU LEGACY 2.5i PREMIUM		
4 Door Sedan – 6 Speed Transmission	BMAB, BMAC, BMAG	21,295
4 Door Sedan – Automatic Transmission	BMBB, BMBC, BMBF, BMBG, BMBH, BMCB, BMCC, BMCF, BMCG, BMCH	22,295
SUBARU LEGACY 2.5i LIMITED		
4 Door Sedan – Automatic Transmission	BMBJ, BMBK, BMBL, BMCJ, BMCK, BMCL	25,595
SUBARU LEGACY 2.5GT LIMITED		
4 Door Sedan – 6 Speed Transmission	BMFK, BMFL, BMKL	31,595
SUBARU LEGACY 3.6R		
4 Door Sedan	BMDA	25,095
4 Door Sedan – Premium	BMDC, BMDG, BMDH, BMEK	26,295
4 Door Sedan – Limited	BMDJ, BMDK, BMDL, BMEJ, BMEK, BMEL	28,595
SUBARU OUTBACK 2.5i		
Station Wagon – 6 Speed Transmission	BRBA, BRCA	23,295
Station Wagon – Automatic Transmission	BRBA, BRCA	24,295

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2012 SUBARU (cont. page 3)

Sample VIN: JF2SHABC7CH000000

Model: SHAB

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUBARU OUTBACK 2.5i PREMIUM		
Station Wagon – 6 Speed Transmission	BRBB, BRBC, BRBF, BRBG, BRBH, BRCB, BRCC, BRCF, BRCG, BRCH,	\$24,795
Station Wagon – Automatic Transmission	BRBB, BRBC, BRBF, BRBG, BRBH, BRCB, BRCC, BRCF, BRCG, BRCH	25,795
SUBARU OUTBACK 2.5i LIMITED		
Station Wagon – Automatic Transmission	BRBJ, BRBK, BRBL, BRCJ, BRCK, BRCL	28,695
SUBARU OUTBACK 3.6R		
Station Wagon	BRDA, BREA	28,295
Station Wagon – Premium	BRDC, BRDG, BRDH, BREC	29,495
Station Wagon – Limited	BRDJ, BRDK, BRDL, BREJ, BREK, BREL	31,695
SUBARU TRIBECA 3.6R		
Station Wagon – Premium	WX9F	30,595
Station Wagon – Limited	WX9G, WX9H, WX9K	32,595
Station Wagon – Touring	WX9G, WX9H, WX9K	35,895

2012 SUZUKI

Sample VIN: JS2RE9A16C6000000

Model: RE9A1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUZUKI GRAND VITARA Station Wagon – 4 x 2	TE0D1, TE0D5	\$19,649
SUZUKI GRAND VITARA LIMITED Station Wagon – 4 x 2	TE0D7	23,899
Station Wagon – 4 x 4	TD0D7	25,399
SUZUKI GRAND VITARA PREMIUM Station Wagon – 4 x 2	TE0D2	21,549
Station Wagon – 4 x 4	TD0D2	22,999
SUZUKI GRAND VITARA ULTIMATE ADVENTURE Station Wagon – 4 x 2	TE0D3	22,449
Station Wagon – 4 x 4	TD0D3	24,099
SUZUKI KIZASHI 4 Door Sedan/6 Speed Transmission – S	RE9A1	18,999
4 Door Sedan/Automatic Transmission – S	RE9A1	20,999
4 Door Sedan/6 Speed Transmission – Sport GTS	RE9A6	22,399
4 Door Sedan/Automatic Transmission – Sport GTS	RE9A6	24,549
4 Door Sedan/6 Speed Transmission – Sport SLS	RE9A8	25,099
4 Door Sedan/Automatic Transmission – Sport SLS	RE9A8	26,349
4 Door Sedan/Automatic Transmission – SE	RE9A3	22,449
4 Door Sedan/Automatic Transmission – SE – Leather	RE9A3	23,899
SUZUKI KIZASHI – All Wheel Drive 4 Door Sedan/Automatic Transmission – S	RF9A1	22,499
4 Door Sedan/Automatic Transmission – SE	RF9A3	23,799
4 Door Sedan/Automatic Transmission – SE – Leather	RF9A3	25,249
4 Door Sedan/Automatic Transmission – Sport GTS	RF9A6	25,899
4 Door Sedan/Automatic Transmission – Sport SLS	RF9A8	27,699
SUZUKI SX4 4 Door Sedan/6 Speed Transmission – Standard	YC5A1	13,849
4 Door Sedan/6 Speed Transmission – LE	YC5A3	15,645
4 Door Sedan/Automatic Transmission – LE Popular	YC5A3	17,549
4 Door Sedan/Automatic Transmission – SE Sport	YC5A5	18,349
SUZUKI SX4 CROSSOVER – All Wheel Drive Station Wagon/6 Speed Transmission	YB5A3	16,999
Station Wagon/6 Speed Transmission – Technology	YB5A3	18,699
Station Wagon/Automatic Transmission – Technology	YB5A3	19,799
Station Wagon/Automatic Transmission – Premium	YB5A3	18,975

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2012 SUZUKI (cont.)

Sample VIN: JS2RE9A16C6000000

Model: RE9A1

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
SUZUKI SX4 SPORTBACK		
Station Wagon/6 Speed Transmission	YA5A5	\$16,949
Station Wagon/Automatic Transmission	YA5A5	18,149
Station Wagon/Automatic Transmission – Technology	YA5A5	18,649

2012 TOYOTA

Sample VIN: 1T2BF1FK4C6000000

Model: BF1FK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA AVALON		
4 Door Sedan	BK3DB	\$33,195
4 Door Sedan – LTD	BK3DB	36,435
TOYOTA CAMRY		
4 Door Sedan/6 Speed Transmission – 4 cyl.	BF3EK	19,820
4 Door Sedan/Automatic Transmission – 4 cyl.	BF3EK	20,870
TOYOTA CAMRY		
4 Door Sedan/Automatic Transmission – 4 cyl.	BF1FK	21,955
TOYOTA CAMRY HYBRID		
4 Door Sedan – LE	BD1FK	25,900
4 Door Sedan – XLE	BD1FK	27,400
TOYOTA CAMRY LE		
4 Door Sedan/Automatic Transmission – 4 cyl.	BF1FK	22,500
TOYOTA CAMRY SE		
4 Door Sedan/Automatic Transmission – 4 cyl.	BF1FK	23,000
4 Door Sedan/Automatic Transmission – 6 cyl.	BK1FK	26,640
TOYOTA CAMRY XLE		
4 Door Sedan/Automatic Transmission – 4 cyl.	BF1FK	24,725
4 Door Sedan/Automatic Transmission – 6 cyl.	BK1FK	29,845
TOYOTA COROLLA		
4 Door Sedan/5 Speed Transmission	BU4EE	16,130
4 Door Sedan/Automatic Transmission	BU4EE	16,960
TOYOTA COROLLA LE		
4 Door Sedan	BU4EE	17,910
TOYOTA COROLLA S		
4 Door Sedan/5 Speed Transmission	BU4EE	17,990
4 Door Sedan/Automatic Transmission	BU4EE	18,820
TOYOTA FJ CRUISER – 4 x 2 Station Wagon (SUV)	ZU4BF	25,990

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2012 TOYOTA (cont. page 2)

Sample VIN: 1T2BF1FK4C6000000

Model: BF1FK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA FJ CRUISER – 4 x 4		
Station Wagon (SUV)/6 Speed Transmission	BU4BF	\$27,170
Station Wagon (SUV)/Automatic Transmission	BU4BF	27,580
TOYOTA HIGHLANDER – 4 x 2		
Station Wagon (SUV) – 4 cyl.	ZA3EH	28,240
Station Wagon (SUV) – 6 cyl.	ZK3EH	29,395
Station Wagon (SUV) – 4 cyl. – SE	ZA3EH	32,845
Station Wagon (SUV) – 6 cyl. – SE	ZK3EH	34,000
Station Wagon (SUV) – 6 cyl. – Limited	YK3EH	35,745
TOYOTA HIGHLANDER – 4 x 4		
Station Wagon (SUV) – 6 cyl.	BK3EH	30,845
Station Wagon (SUV) – 6 cyl. – SE	BK3EH	35,450
Station Wagon (SUV) – 6 cyl. – Limited	DK3EH	37,195
TOYOTA HIGHLANDER HYBRID – 4 x 4		
Station Wagon (SUV)	BC3EH	38,540
Station Wagon (SUV) – Limited with 3rd row seat	DC3EH	44,195
TOYOTA MATRIX		
Station Wagon/5 Speed Transmission	KU4EE	18,845
Station Wagon/Automatic Transmission	KU4EE	19,685
TOYOTA MATRIX S		
Station Wagon/5 Speed Transmission	KE4EE	19,565
Station Wagon/Automatic Transmission	KE4EE	20,755
Station Wagon/Automatic Transmission – 4 x 4	LE4EE	21,715
TOYOTA PRIUS		
4 Door Sedan – I	KN3DU	23,015
4 Door Sedan – II	KN3DU	24,000
4 Door Sedan – III – Navigation	KN3DU	25,565
4 Door Sedan – IV – Navigation with Leather	KN3DU	28,235
4 Door Sedan – V – Advanced Technology Package	KN3DU	29,805
TOYOTA PRIUS c		
4 Door Hatchback	KDTB3	N.A.
4 Door Hatchback	KDTB3	N.A.
4 Door Hatchback	KDTB3	N.A.
4 Door Hatchback	KDTB3	N.A.

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2012 TOYOTA (cont. page 3)

Sample VIN: 1T2BF1FK4C6000000

Model: BF1FK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA PRIUS PLUG IN		
4 Door Hatchback	KN3DP	\$32,000
4 Door Hatchback	KN3DP	39,525
TOYOTA PRIUS v		
4 Door Sedan – II	ZN3EU	26,400
4 Door Sedan – III – Navigation	ZN3EU	27,165
4 Door Sedan – V – Advanced Technology Package	ZN3EU	29,990
TOYOTA RAV4 – 4 x 2		
Station Wagon (SUV) – 4 cyl.	ZF4DV, KF4DV*	22,650
Station Wagon (SUV) – 6 cyl.	ZK4DV, KK4DV*	24,685
Station Wagon (SUV) – Sport – 4 cyl.	WF4DV	24,350
Station Wagon (SUV) – Sport – 6 cyl.	WK4DV	26,280
Station Wagon (SUV) – Limited – 4 cyl.	YF4DV, XF4DV*	25,330
Station Wagon (SUV) – Limited – 6 cyl.	YK4DV, XK4DV*	27,250
*Vehicles with Third Row Seat		
TOYOTA RAV4 – 4 x 4		
Station Wagon (SUV) – 4 cyl.	BF4DV, JF4DV*	24,050
Station Wagon (SUV) – 6 cyl.	BK4DV, JK4DV*	26,085
Station Wagon (SUV) – Sport – 4 cyl.	RF4DV	25,750
Station Wagon (SUV) – Sport – 6 cyl.	RK4DV	27,680
Station Wagon (SUV) – Limited – 4 cyl.	DF4DV, EF4DV*	26,720
Station Wagon (SUV) – Limited – 6 cyl.	DK4DV, EK4DV*	28,650
*Vehicles with Third Row Seat		
TOYOTA 4 RUNNER – 4 x 2		
Station Wagon (SUV) – Limited	ZU5JR	38,595
Station Wagon (SUV) – SR5	ZU5JR	31,090
TOYOTA 4 RUNNER – 4 x 4		
Station Wagon (SUV) – Limited	BU5JR	40,630
Station Wagon (SUV) – SR5	BU5JR	32,830
Station Wagon (SUV) – Trail	BU5JR	36,755
TOYOTA SCION iQ		
2 Door Hatchback	JJXB0	15,265

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2012 TOYOTA (cont. page 3)

Sample VIN: 1T2BF1FK4C6000000

Model: BF1FK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA SCION xB		
Station Wagon/5 Speed Transmission	ZE4FE	\$16,300
Station Wagon/5 Speed Trans. – Release Series 9.0	ZE4FE	18,110
Station Wagon/Automatic Transmission	ZE4FE	17,250
Station Wagon/Automatic Trans. – Release Series 9.0	ZE4FE	19,060
TOYOTA SCION tC		
2 Door Liftback/6 Speed Transmission	JF5C7	18,575
2 Door Liftback/Automatic Transmission	JF5C7	19,575
2 Door Liftback/6 Speed Trans. – Release Series 7.0	JF5C7	20,905
2 Door Liftback/Automatic Trans. – Release Series 7.0	JF5C7	21,905
TOYOTA SCION xD		
Station Wagon/5 Speed Transmission	KU4B4	15,345
Station Wagon/5 Speed Transmission – Series 4.0	KU4B4	16,250
Station Wagon/Automatic Transmission	KU4B4	16,145
Station Wagon/Automatic Transmission – Series 4.0	KU4B4	17,050
TOYOTA SEQUOIA – 4 x 2		
Station Wagon (SUV) – SR5 – 4.6L V8	ZM5G1	40,930
Station Wagon (SUV) – SR5 – 5.7L V8	ZY5G1	41,555
Station Wagon (SUV) – Limited	KY5G1	51,040
Station Wagon (SUV) – Platinum	YY5G1	58,580
TOYOTA SEQUOIA – 4 x 4		
Station Wagon (SUV) – SR5 – 4.6L V8	BM5G1	44,155
Station Wagon (SUV) – SR5 – 5.7L V8	BW5G1, BY5G1	44,780
Station Wagon (SUV) – Limited	JW5G1, JY5G1	54,265
Station Wagon (SUV) – Platinum	DW5G1, DY5G1	61,805
TOYOTA SIENNA VAN – 4 x 2		
Station Wagon (Minivan)/Base – 7 passenger – 4 cyl.	KA3DC	25,060
Station Wagon (Minivan)/Base – 7 passenger – 6 cyl.	ZK3DC	26,300
Station Wagon (Minivan)/SE – 8 passenger – 6 cyl.	XK3DC	33,440
Station Wagon (Minivan)/LE – 8 passenger – 4 cyl.	KA3DC	26,145
Station Wagon (Minivan)/LE – 7 passenger – 6 cyl. – auto access seat	KK3DC	35,935
Station Wagon (Minivan)/LE – 8 passenger – 6 cyl.	KK3DC	29,700
Station Wagon (Minivan)/XLE – 7 passenger – 6 cyl. – auto access seat	YK3DC	40,475
Station Wagon (Minivan)/XLE – 8 passenger – 6 cyl.	YK3DC	33,205
Station Wagon (Minivan)/Limited – 7 passenger – 6 cyl.	YK3DC	39,300

2012 TOYOTA (cont. page 4)

Sample VIN: 1T2BF1FK4C6000000

Model: BF1FK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
TOYOTA SIENNA VAN – All Wheel Drive		
Station Wagon (Minivan)/LE	JK3DC	\$31,930
Station Wagon (Minivan)/XLE	DK3DC	35,545
Station Wagon (Minivan)/Limited	DK3DC	40,570
TOYOTA VENZA – 4 x 2		
Station Wagon (SUV)/LE – 4 cyl.	ZA3BB	27,425
Station Wagon (SUV)/LE – 6 cyl.	ZK3BB	29,250
Station Wagon (SUV)/XLE – 4 cyl.	ZA3BB	29,775
Station Wagon (SUV)/XLE – 6 cyl.	ZK3BB	31,600
Station Wagon (SUV)/Limited – 6 cyl.	ZK3BB	36,465
TOYOTA VENZA – All Wheel Drive		
Station Wagon (SUV)/LE – 4 cyl.	BA3BB	28,875
Station Wagon (SUV)/LE – 6 cyl.	BK3BB	30,700
Station Wagon (SUV)/XLE – 4 cyl.	BA3BB	31,225
Station Wagon (SUV)/XLE – 6 cyl.	BK3BB	33,050
Station Wagon (SUV)/Limited – 6 cyl.	BK3BB	37,915
TOYOTA YARIS L		
2 Door Hatchback/5 Speed Transmission	JTUD3	14,115
2 Door Hatchback/Automatic Transmission	JTUD3	14,840
4 Door Hatchback/Automatic Transmission	KTUD3	15,140
4 Door Sedan/Automatic Transmission	BT4K3	15,360
TOYOTA YARIS LE		
2 Door Hatchback/Automatic Transmission	JTUD3	15,625
4 Door Hatchback/Automatic Transmission	KTUD3	16,100
TOYOTA YARIS SE		
4 Door Hatchback/5 Speed Transmission	KTUD3	16,400
4 Door Hatchback/Automatic Transmission	KTUD3	17,200

2012 VOLKSWAGEN

Sample VIN: WVWAA7AJ8CW000000

Model: AA7A

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
VOLKSWAGEN CC		
4 Door Sedan/6 Speed Transmission – Sport	NN7A, NP7A*	\$28,515
4 Door Sedan/Automatic Transmission – Sport	MN7A, MP7A*	29,615
4 Door Sedan/6 Speed Transmission – R-Line	NN7A, NP7A*	30,460
4 Door Sedan/Automatic Transmission – R-Line	MN7A, MP7A*	31,560
4 Door Sedan/Automatic Transmission – Luxury	HN7A, HP7A*	31,420
4 Door Sedan/Automatic Transmission – VR6 4Motion	GU7A, GU9A	40,390
* When equipped with optional side rear airbags 6th VIN character changes from '7' to '9'.		
VOLKSWAGEN EOS		
Convertible/6 Speed Transmission – Komfort	BW7A	33,995
Convertible/Automatic Transmission – Luxury	FW7A	37,250
Convertible/Automatic Transmission – Executive	FW7A	39,220
VOLKSWAGEN GOLF		
2 Door Sedan/5 Speed Transmission	AA7A, AB7A	17,965
2 Door Sedan/Automatic Transmission	BA7A, BB7A	19,065
4 Door Sedan/Automatic Transmission	DA7A, DB7A*	19,685
* When equipped with optional side rear airbags 6th VIN character changes from '7' to '9'.		
VOLKSWAGEN GOLF TDI		
2 Door Sedan/6 Speed Transmission	MM7A	22,810
2 Door Sedan/Automatic Transmission	BM7A	23,910
4 Door Sedan/6 Speed Transmission	NM7A, NM9A	23,435
4 Door Sedan/Automatic Transmission	DM7A, DM9A	24,535
VOLKSWAGEN GTI		
2 Door Coupe/6 Speed Transmission	ED7A, EV7A	23,690
2 Door Coupe/Automatic Transmission	FD7A, FV7A	24,790
4 Door Sedan/6 Speed Transmission	GD7A, GV7A*	24,290
4 Door Sedan/Automatic Transmission	HD7A, HV7A*	25,390

*When equipped with optional rear side airbags 6th VIN character changes from '7' to '9'.

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2012 VOLKSWAGEN (cont. page 2)

Sample VIN: WVWAA7AJ8CW000000

Model: AA7A

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
VOLKSWAGEN JETTA		
4 Door Sedan/5 Speed Transmission	1K7A, 1K8A	\$14,995
4 Door Sedan/5 Speed Transmission – S	1K7A, 1K8A	15,995
4 Door Sedan/5 Speed Transmission – SE	BX7A, BZ7A*	18,195
4 Door Sedan/5 Speed Transmission – SEL	GX7A, GZ7A*	21,395
4 Door Sedan/Automatic Transmission	2K7A, 2K8A	16,095
4 Door Sedan/Automatic Transmission – S	2K7A, 2K8A	17,095
4 Door Sedan/Automatic Transmission – SE	DX7A, DZ7A*	19,295
4 Door Sedan/Automatic Transmission – SEL	LX7A, LZ7A*	22,495
* When equipped with optional rear side airbags 6th VIN character changes from '7' to '8'.		
VOLKSWAGEN JETTA SPORTWAGEN		
Station Wagon/5 Speed Transmission – S	KX7A, KZ7A*	19,825
Station Wagon/Automatic Transmission – S	PX7A, PZ7A*	20,925
Station Wagon/Automatic Transmission – SE	PX7A, PZ7A*	23,455
* When equipped with optional rear side airbags 6th VIN character changes from '7' to '8'.		
VOLKSWAGEN JETTA SPORTWAGEN TDI		
Station Wagon/6 Speed Transmission	ML7A, ML8A	24,730
Station Wagon/Automatic Transmission	PL7A, PL8A	25,830
VOLKSWAGEN JETTA TDI		
4 Door Sedan/6 Speed Transmission	3L7A, 3L8A	22,995
4 Door Sedan/Automatic Transmission	LL7A, LL8A	24,095
VOLKSWAGEN PASSAT S		
4 Door Sedan	AH7A, AP7A	\$19,995
4 Door Sedan with Appearance Package	AH7A, AP7A	22,690
VOLKSWAGEN PASSAT SE		
4 Door Sedan/5 Speed Transmission – 5 cyl.	BH7A, BP7A	23,725
4 Door Sedan/Automatic Transmission – 5 cyl.	BH7A, BP7A	24,825
4 Door Sedan/Automatic Transmission – 6 cyl.	BM7A	28,995
VOLKSWAGEN PASSAT SEL		
4 Door Sedan – 5 cyl.	CH7A, CP7A	28,395
4 Door Sedan – 6 cyl.	CM7A	32,950
VOLKSWAGEN PASSAT TDI SE		
4 Door Sedan/6 Speed Transmission	BN7A	25,995
4 Door Sedan/Automatic Transmission with sunroof	BN7A	27,895

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2012 VOLKSWAGEN (cont. page 3)

Sample VIN: WVWAA7AJ8CW000000

Model: AA7A

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
VOLKSWAGEN PASSAT TDI SEL 4 Door Sedan	CN7A	\$32,195
VOLKSWAGEN ROUTAN		
Station Wagon/Automatic Transmission – S	RVAA	27,020
Station Wagon/Automatic Transmission – SE	RVAB	32,010
Station Wagon/Automatic Transmission – SEL	RVAC	37,890
Station Wagon/Automatic Transmission – SEL Premium	RVAD	44,280
VOLKSWAGEN TIGUAN		
Station Wagon (SUV) – 6 Speed Transmission – S	CV7A, CV9A	23,485
Station Wagon (SUV) – Automatic Transmission – S	AV7A, AV9A	24,585
Station Wagon (SUV) – S – 4Motion	BV7A, BV9A	26,540
Station Wagon (SUV) – SE	AV7A, AV9A	27,945
Station Wagon (SUV) – SE – 4Motion	BV7A, BV9A	29,900
Station Wagon (SUV) – SEL	AV7A, AV9A	32,820
Station Wagon (SUV) – SEL – 4Motion	BV7A, BV9A	34,775
VOLKSWAGEN TOUAREG		
Station Wagon (SUV)	FF7B	44,450
Station Wagon (SUV) – TDI	FK7B	47,950
Station Wagon (SUV) – Hybrid	FG7B	60,565

2012 VOLVO

Sample VIN: YV1672MK8C2000000

Model: 672MK

<u>BODY TYPE</u>	<u>MODEL</u>	<u>BASE PRICE</u>
VOLVO C30 T5		
2 Door Hatchback	672MK	\$24,700
2 Door Hatchback – R Design	672MK	27,100
VOLVO C70 T5		
Convertible	672MC	39,950
VOLVO S60 T5		
4 Door Sedan	622FS	30,975
VOLVO S60 T6		
4 Door Sedan – All Wheel Drive	902FH	37,700
4 Door Sedan – All Wheel Drive – R Design	902FH	42,275
VOLVO S80		
4 Door Sedan	940AS, 952AS	37,550
VOLVO S80 T6		
4 Door Sedan – All Wheel Drive	902AH	41,300
VOLVO XC60 Cross Country		
Station Wagon – 4 x 2	940DL, 952DL	32,900
Station Wagon – All Wheel Drive	940DZ, 952DZ	32,900
VOLVO XC60 T6 Cross Country		
Station Wagon – All Wheel Drive	902DZ	38,950
Station Wagon – All Wheel Drive – R Design	902DZ	43,150
VOLVO XC70 Cross Country		
Station Wagon – 4 x 2	940BL, 952BL	32,550
Station Wagon – All Wheel Drive	940BZ, 952BZ	32,550
VOLVO XC70 T6 Cross Country		
Station Wagon – All Wheel Drive	902BZ	38,600
VOLVO XC90 Cross Country		
Station Wagon – 4 x 2	952CY	38,400
Station Wagon – 4 x 2 – R Design	952CF	41,200
Station Wagon – All Wheel Drive	952CZ	38,400
Station Wagon – All Wheel Drive – R Design	952CT	41,200