

**2011 CHEVROLET PICKUPS AND VANS**

Sample VIN: 1GCNCPEX5BZ000000

Model: NCP

| <u>BODY TYPE</u>   | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| <b>CHEVROLET AVALANCHE 1500 1/2 TON – 4 x 2</b>          |              |               |                   |
| 4 Door Pickup – LS                                       | MCE          | 5,462         | \$36,110          |
| 4 Door Pickup – LT                                       | MCF          | 5,499         | 39,215            |
| 4 Door Pickup – LTZ                                      | MCG          | 5,598         | 46,005            |
| <b>CHEVROLET AVALANCHE 1500 1/2 TON – 4 x 4</b>          |              |               |                   |
| 4 Door Pickup – LS                                       | TKE          | 5,548         | 39,160            |
| 4 Door Pickup – LT                                       | TKF          | 5,586         | 42,265            |
| 4 Door Pickup – LTZ                                      | TKG          | 5,678         | 49,310            |
| <b>CHEVROLET COLORADO PICKUP 1/2 TON – 4 x 2</b>         |              |               |                   |
| Regular Cab – WT   | CSB          | 3,407         | 17,045            |
| Regular Cab – 1LT  | CSC          | 3,407         | 18,170            |
| Extended Cab – WT  | ESB          | 3,602         | 19,290            |
| Extended Cab – 1LT                                       | ESC          | 3,602         | 20,745            |
| Extended Cab – 2LT                                       | JSD          | 3,883         | 25,085            |
| Extended Cab – 3LT                                       | ESE          | 3,917         | 26,275            |
| Crew Cab – 1LT   | DSC          | 3,774         | 23,845            |
| Crew Cab – 2LT   | HSD          | 3,988         | 26,415            |
| Crew Cab – 3LT   | DSE          | 4,084         | 27,605            |
| <b>CHEVROLET COLORADO PICKUP 1/2 TON – 4 x 4</b>         |              |               |                   |
| Regular Cab – WT   | GTB          | 3,735         | 20,550            |
| Regular Cab – 1LT  | GTC          | 3,719         | 21,675            |
| Extended Cab – WT  | JTB          | 3,930         | 22,590            |
| Extended Cab – 1LT                                       | JTC          | 3,914         | 23,845            |
| Extended Cab – 2LT                                       | JTD          | 4,109         | 28,135            |
| Crew Cab – 1LT   | HTC          | 4,109         | 27,455            |
| Crew Cab – 2LT   | HTD          | 4,208         | 28,975            |
| <b>CHEVROLET C-1500 SILVERADO PICKUP 1/2 TON – 4 x 2</b> |              |               |                   |
| Regular Cab – 6 1/2' Box – WT                            | NCP          | 4,461         | 20,850            |
| Regular Cab – 6 1/2' Box – LT                            | NCS          | 4,765         | 26,810            |
| Regular Cab – 8' Box – WT                                | NCP          | 4,592         | 21,240            |
| Regular Cab – 8' Box – LT                                | NCS          | 4,893         | 26,935            |

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## 2011 CHEVROLET PICKUPS AND VANS (cont. page 2)

Sample VIN: 1GCNCP~~EX~~5BZ000000  
 Model: NCP

| <u>BODY TYPE</u>  | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---|--------------|---------------|-------------------|
| CHEVROLET C-1500 SILVERADO PICKUP 1/2 TON – 4 x 2 (cont.) |              |               |                   |
| Extended Cab – 6 1/2' Box – WT                            | RCP          | 4,904         | \$25,395          |
| Extended Cab – 6 1/2' Box – LS                            | RCR          | 5,210         | 28,140            |
| Extended Cab – 6 1/2' Box – LT                            | RCS          | 5,242         | 29,125            |
| Extended Cab – 6 1/2' Box – LTZ                           | RCT          | 5,353         | 35,280            |
| Extended Cab – 8' Box – WT                                | RCP          | 5,242         | 27,435            |
| Extended Cab – 8' Box – LT                                | RCS          | 5,318         | 30,235            |
| Extended Cab – 8' Box – LTZ                               | RCT          | 5,362         | 35,580            |
| Crew Cab – 5 3/4' Box – WT                                | PCP          | 5,094         | 29,375            |
| Crew Cab – 5 3/4' Box – LS                                | PCR          | 5,142         | 30,360            |
| Crew Cab – 5 3/4' Box – LT                                | PCS          | 5,429         | 31,465            |
| Crew Cab – 5 3/4' Box – LTZ                               | PCT          | 5,290         | 38,625            |
| Crew Cab – 5 3/4' Box – XFE                               | PCS          | 5,109         | 33,225            |
| Crew Cab – 5 3/4' Box – Hybrid 1HY                        | UCU          | 5,589         | 38,340            |
| Crew Cab – 5 3/4' Box – Hybrid 2HY                        | UCU          | 5,589         | 44,670            |
| CHEVROLET K-1500 SILVERADO PICKUP 1/2 TON – 4 x 4         |              |               |                   |
| Regular Cab – 6 1/2' Box – WT                             | NKP          | 4,733         | 24,090            |
| Regular Cab – 6 1/2' Box – LT                             | NKS          | 4,909         | 29,785            |
| Regular Cab – 8' Box – WT                                 | NKP          | 4,881         | 24,390            |
| Regular Cab – 8' Box – LT                                 | NKS          | 5,060         | 30,085            |
| Extended Cab – 6 1/2' Box – WT                            | RKP          | 5,292         | 29,475            |
| Extended Cab – 6 1/2' Box – LS                            | RKR          | 5,336         | 31,290            |
| Extended Cab – 6 1/2' Box – LT                            | RKS          | 5,368         | 32,275            |
| Extended Cab – 6 1/2' Box – LTZ                           | RKT          | 5,271         | 38,430            |
| Extended Cab – 8' Box – WT                                | RKP          | 5,486         | 30,585            |
| Extended Cab – 8' Box – LT                                | RKS          | 5,562         | 33,380            |
| Extended Cab – 8' Box – LTZ                               | RKT          | 5,584         | 38,730            |
| Crew Cab – 5 3/4' Box – WT                                | PKP          | 5,356         | 32,525            |
| Crew Cab – 5 3/4' Box – LS                                | PKR          | 5,413         | 33,510            |
| Crew Cab – 5 3/4' Box – LT                                | PKS          | 5,418         | 34,615            |
| Crew Cab – 5 3/4' Box – LTZ                               | PKT          | 5,423         | 41,775            |
| Crew Cab – 5 3/4' Box – Hybrid 1HY                        | UKU          | 5,827         | 41,490            |
| Crew Cab – 5 3/4' Box – Hybrid 2HY                        | UKU          | 5,827         | 47,820            |

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## 2011 CHEVROLET PICKUPS AND VANS (cont. page 3)

Sample VIN: 1GCNCP~~EX~~5BZ000000

Model: NCP

| <u>BODY TYPE</u>   | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| <b>CHEVROLET C-2500 SILVERADO PICKUP 3/4 TON – 4 x 2</b> |              |               |                   |
| Regular Cab – 8' Box – WT                                | 0CV          | 5,595         | \$28,315          |
| Regular Cab – 8' Box – LT                                | 0CX          | 5,617         | 31,160            |
| Extended Cab – 6 1/2' Box – WT                           | 2CV          | 5,993         | 30,345            |
| Extended Cab – 6 1/2' Box – LT                           | 2CX          | 6,034         | 33,755            |
| Extended Cab – 6 1/2' Box – LTZ                          | 2CY          | 6,111         | 38,825            |
| Extended Cab – 8' Box – WT                               | 2CV          | 6,095         | 30,540            |
| Extended Cab – 8' Box – LT                               | 2CX          | 6,136         | 33,950            |
| Extended Cab – 8' Box – LTZ                              | 2CY          | 6,213         | 39,020            |
| Crew Cab – 6 1/2' Box – WT                               | 1CV          | 6,115         | 32,345            |
| Crew Cab – 6 1/2' Box – LT                               | 1CX          | 6,140         | 35,910            |
| Crew Cab – 6 1/2' Box – LTZ                              | 1CY          | 6,224         | 41,495            |
| Crew Cab – 8' Box – WT                                   | 1CV          | 6,209         | 32,540            |
| Crew Cab – 8' Box – LT                                   | 1CX          | 6,234         | 36,105            |
| Crew Cab – 8' Box – LTZ                                  | 1CY          | 6,311         | 41,690            |
| <b>CHEVROLET K-2500 SILVERADO PICKUP 3/4 TON – 4 x 4</b> |              |               |                   |
| Regular Cab – 8' Box – WT                                | 0KV          | 5,919         | 31,270            |
| Regular Cab – 8' Box – LT                                | 0KX          | 5,941         | 34,310            |
| Extended Cab – 6 1/2' Box – WT                           | 2KV          | 6,277         | 33,300            |
| Extended Cab – 6 1/2' Box – LT                           | 2KX          | 6,318         | 36,905            |
| Extended Cab – 6 1/2' Box – LTZ                          | 2KY          | 6,400         | 41,975            |
| Extended Cab – 8' Box – WT                               | 2KV          | 6,370         | 33,495            |
| Extended Cab – 8' Box – LT                               | 2KX          | 6,411         | 37,100            |
| Extended Cab – 8' Box – LTZ                              | 2KY          | 6,493         | 42,170            |
| Crew Cab – 6 1/2' Box – WT                               | 1KV          | 6,376         | 35,300            |
| Crew Cab – 6 1/2' Box – LT                               | 1KX          | 6,401         | 39,060            |
| Crew Cab – 6 1/2' Box – LTZ                              | 1KY          | 6,489         | 44,645            |
| Crew Cab – 8' Box – WT                                   | 1KV          | 6,525         | 35,495            |
| Crew Cab – 8' Box – LT                                   | 1KX          | 6,550         | 39,255            |
| Crew Cab – 8' Box – LTZ                                  | 1KY          | 6,639         | 44,840            |

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## 2011 CHEVROLET PICKUPS AND VANS (cont. page 4)

Sample VIN: 1GCNCP~~EX~~5BZ000000

Model: NCP

| <u>BODY TYPE</u>                                 | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| CHEVROLET C-3500 SILVERADO PICKUP 1 TON – 4 x 2  |              |               |                   |
| Regular Cab – WT – Single Rear Wheels            | 3CZ          | 5,768         | \$29,155          |
| Regular Cab – WT – Dual Rear Wheels              | 3CZ          | 6,164         | 29,610            |
| Regular Cab – LT – Single Rear Wheels            | 3C0          | 5,768         | 31,795            |
| Regular Cab – LT – Dual Rear Wheels              | 3C0          | 6,210         | 32,885            |
| Extended Cab – WT – Single Rear Wheels           | 5CZ          | 6,303         | 32,230            |
| Extended Cab – WT – Dual Rear Wheels             | 5CZ          | 6,666         | 32,200            |
| Extended Cab – LT – Single Rear Wheels           | 5C0          | 6,303         | 35,530            |
| Extended Cab – LT – Dual Rear Wheels             | 5C0          | 6,711         | 36,510            |
| Extended Cab – LTZ – Single Rear Wheels          | 5C1          | 6,303         | 40,255            |
| Extended Cab – LTZ – Dual Rear Wheels            | 5C1          | 6,780         | 39,995            |
| Crew Cab – 6 1/2' Box – WT– Single Rear Wheels   | 4CZ          | 6,304         | 33,865            |
| Crew Cab – 6 1/2' Box – LT – Single Rear Wheels  | 4C0          | 6,309         | 37,120            |
| Crew Cab – 6 1/2' Box – LTZ – Single Rear Wheels | 4C1          | 6,341         | 42,190            |
| Crew Cab – 8' Box – WT– Single Rear Wheels       | 4CZ          | 6,414         | 34,060            |
| Crew Cab – 8' Box – WT – Dual Rear Wheels        | 4CZ          | 6,839         | 34,625            |
| Crew Cab – 8' Box – LT – Single Rear Wheels      | 4C0          | 6,414         | 37,315            |
| Crew Cab – 8' Box – LT – Dual Rear Wheels        | 4C0          | 6,875         | 38,540            |
| Crew Cab – 8' Box – LTZ – Single Rear Wheels     | 4C1          | 6,414         | 42,385            |
| Crew Cab – 8' Box – LTZ – Dual Rear Wheels       | 4C1          | 6,776         | 42,380            |
| CHEVROLET K-3500 SILVERADO PICKUP 1 TON – 4 x 4  |              |               |                   |
| Regular Cab – WT – Single Rear Wheels            | 3KZ          | 6,135         | 32,110            |
| Regular Cab – WT – Dual Rear Wheels              | 3KZ          | 6,537         | 32,565            |
| Regular Cab – LT – Single Rear Wheels            | 3K0          | 6,135         | 34,945            |
| Regular Cab – LT – Dual Rear Wheels              | 3K0          | 6,491         | 36,035            |
| Extended Cab – WT – Single Rear Wheels           | 5KZ          | 6,580         | 35,185            |
| Extended Cab – WT – Dual Rear Wheels             | 5KZ          | 6,943         | 35,155            |
| Extended Cab – LT – Single Rear Wheels           | 5K0          | 6,580         | 38,680            |
| Extended Cab – LT – Dual Rear Wheels             | 5K0          | 6,988         | 39,660            |
| Extended Cab – LTZ – Single Rear Wheels          | 5K1          | 6,580         | 43,405            |
| Extended Cab – LTZ – Dual Rear Wheels            | 5K1          | 7,057         | 43,145            |

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## 2011 CHEVROLET PICKUPS AND VANS (cont. page 5)

Sample VIN: 1GCNCP~~EX~~5BZ000000  
 Model: NCP

| <u>BODY TYPE</u>   | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| CHEVROLET K-3500 SILVERADO PICKUP 1 TON – 4 x 4 (cont.)                |              |               |                   |
| Crew Cab – 6 1/2' Box – WT – Single Rear Wheels                        | 4KZ          | 6,502         | \$36,820          |
| Crew Cab – 6 1/2' Box – LT – Single Rear Wheels                        | 4K0          | 6,582         | 40,270            |
| Crew Cab – 6 1/2' Box – LTZ – Single Rear Wheels                       | 4K1          | 6,614         | 45,340            |
| Crew Cab – 8' Box – WT – Single Rear Wheels                            | 4KZ          | 6,733         | 37,015            |
| Crew Cab – 8' Box – WT – Dual Rear Wheels                              | 4KZ          | 7,157         | 37,220            |
| Crew Cab – 8' Box – LT – Single Rear Wheels                            | 4K0          | 6,733         | 40,465            |
| Crew Cab – 8' Box – LT – Dual Rear Wheels                              | 4K0          | 7,193         | 41,690            |
| Crew Cab – 8' Box – LTZ – Single Rear Wheels                           | 4K1          | 6,733         | 45,535            |
| Crew Cab – 8' Box – LTZ – Dual Rear Wheels                             | 4K1          | 7,094         | 45,530            |
| CHEVROLET G-1500 VAN 1/2 TON   |              |               |                   |
| Express Cargo Van – 4 x 2  | SGA          | 4,781         | 24,860            |
| Express Cargo Van – All Wheel Drive                                    | SHA          | 5,197         | 29,910            |
| Express Passenger Van – 4 x 2 – LS                                     | SGB          | 5,370         | 28,710            |
| Express Passenger Van – 4 x 2 – LT                                     | SGC          | 5,370         | 28,710            |
| Express Passenger Van – All Wheel Drive – LS                           | SHB          | 5,581         | 32,265            |
| Express Passenger Van – All Wheel Drive – LT                           | SHC          | 5,581         | 32,265            |
| CHEVROLET G-2500 VAN 3/4 TON   |              |               |                   |
| Express Cargo Van – 135" W.B.  | WGF          | 5,216         | 25,980            |
| Express Extended Cargo Van – 155" W.B.                                 | WGG          | 5,439         | 27,840            |
| Express Passenger Van – 135" W.B. – LS                                 | WGP          | 5,927         | 29,220            |
| Express Passenger Van – 135" W.B. – LT                                 | WGR          | 5,927         | 29,220            |
| CHEVROLET G-3500 VAN 1 TON   |              |               |                   |
| Express Cargo Van – 135" W.B.  | ZGT          | 5,160         | 29,300            |
| Express Extended Cargo Van – 155" W.B.                                 | ZGU          | 5,514         | 30,185            |
| Express Passenger Van – 135" W.B. – LS                                 | ZGX          | 5,933         | 32,510            |
| Express Passenger Van – 135" W.B. – LT                                 | ZGY          | 5,933         | 32,510            |
| Extended Express Passenger Van – 155" WB – LS                          | ZGZ          | 6,252         | 34,380            |
| Extended Express Passenger Van – 155" WB – LT                          | ZG1          | 6,252         | 34,380            |
| CHEVROLET EQUINOX and SUBURBAN<br>See CHEVROLET Passenger Vehicle List |              |               |                   |
| CHEVROLET TAHOE and TRAVERSE<br>See CHEVROLET Passenger Vehicle List   |              |               |                   |

**2011 DODGE PICKUP TRUCKS AND VANS**

Sample VIN: 1D7RE2BP5BS000000

Model: E2B

| <u>BODY TYPE</u>                   | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|------------------------------------|--------------|---------------|-------------------|
| <b>DODGE CARAVAN</b>               |              |               |                   |
| Grand Caravan Cargo Van            | N1A          | 4,510         | \$21,800          |
| Grand Caravan Mainstreet           | N3D          | 4,510         | 25,995            |
| Grand Caravan Express              | N4D          | 4,510         | 24,995            |
| Grand Caravan Crew                 | N5D          | 4,510         | 28,695            |
| Grand Caravan R/T                  | N7D          | 4,510         | 30,595            |
| <b>DODGE DAKOTA PICKUP – 4 x 2</b> |              |               |                   |
| Extended Cab – ST                  | E2B          | 4,200         | 23,110            |
| Extended Cab – Bighorn/Lone Star   | E3B          | 4,200         | 23,985            |
| Crew Cab – ST                      | E2G          | N/A           | 25,660            |
| Crew Cab – Bighorn/Lone Star       | E3G          | 4,353         | 26,680            |
| Crew Cab – Laramie                 | E5G          | 4,407         | 30,535            |
| <b>DODGE DAKOTA PICKUP – 4 x 4</b> |              |               |                   |
| Extended Cab – ST                  | W2B          | 4,382         | 27,360            |
| Extended Cab – Bighorn/Lone Star   | W3B          | 4,395         | 28,235            |
| Crew Cab – ST                      | W2G          | N/A           | 28,610            |
| Crew Cab – Bighorn/Lone Star       | W3G          | 4,569         | 29,630            |
| Crew Cab – Laramie                 | W5G          | 4,669         | 33,535            |
| Crew Cab – TRX                     | W7G          | N/A           | 31,720            |
| <b>DODGE DURANGO – 4 x 2</b>       |              |               |                   |
| Station Wagon (SUV) – Express      | D2G          | 4,756         | 29,195            |
| Station Wagon (SUV) – Heat         | D3G          | 4,756         | 30,295            |
| Station Wagon (SUV) – Crew         | D4G          | 4,838         | 33,195            |
| Station Wagon (SUV) – Citadel      | D5G          | 4,905         | 41,795            |
| Station Wagon (SUV) – R/T          | D6G          | 5,133         | 35,465            |
| <b>DODGE DURANGO – 4 x 4</b>       |              |               |                   |
| Station Wagon (SUV) – Express      | E2G          | 4,913         | 31,195            |
| Station Wagon (SUV) – Heat         | E3G          | 4,913         | 32,295            |
| Station Wagon (SUV) – Crew         | E4G          | 4,987         | 35,195            |
| Station Wagon (SUV) – Citadel      | E5G          | 5,097         | 43,795            |
| Station Wagon (SUV) – R/T          | E6G          | 5,331         | 37,865            |

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## 2011 DODGE PICKUP TRUCKS AND VANS (cont. page 2)

Sample VIN: 1D7RE2BP5BS000000

Model: E2B

| <u>BODY TYPE</u>                               | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| <b>DODGE 1500 PICKUP 1/2 TON – 4 x 2</b>       |              |               |                   |
| Regular Cab – 120" W.B. – 6 1/3' Box – ST      | B1E          | 4,548         | \$20,810          |
| Regular Cab – 120" W.B. – 6 1/3' Box – SLT     | B1E          | 4,656         | 25,055            |
| Regular Cab – 120" W.B. – 6 1/3' Box – Sport   | B1E          | 4,839         | 30,740            |
| Regular Cab – 140" W.B. – 8' Box – ST          | B1E          | 4,718         | 21,110            |
| Regular Cab – 140" W.B. – 8' Box – SLT         | B1E          | 4,845         | 25,355            |
| Quad Cab – 140" W.B. – 6 1/3' – ST             | B1G          | 4,870         | 24,865            |
| Quad Cab – 140" W.B. – 6 1/3' – SLT            | B1G          | 5,015         | 29,135            |
| Quad Cab – 140" W.B. – 6 1/3' – Sport          | B1G          | 5,163         | 34,100            |
| Quad Cab – 140" W.B. – 6 1/3' – Laramie        | B1G          | 5,316         | 36,880            |
| Crew Cab – 140" W.B. – 5 1/2' Box – ST         | B1C          | 5,137         | 29,210            |
| Crew Cab – 140" W.B. – 5 1/2' Box – SLT        | B1C          | 5,137         | 31,790            |
| Crew Cab – 140" W.B. – 5 1/2' Box – Sport      | B1C          | 5,235         | 36,255            |
| Crew Cab – 140" W.B. – 5 1/2' Box – Laramie    | B1C          | 5,373         | 38,640            |
| Crew Cab – 140" W.B. – 5 1/2' Box – Longhorn   | B1C          | 5,333         | 42,290            |
| <b>DODGE 1500 PICKUP 1/2 TON – 4 x 4</b>       |              |               |                   |
| Regular Cab – 120" W.B. – 6 1/3' Box – ST      | V1E          | 4,881         | 25,265            |
| Regular Cab – 120" W.B. – 6 1/3' Box – SLT     | V1E          | 4,830         | 28,625            |
| Regular Cab – 120" W.B. – 6 1/3' Box – Sport   | V1E          | 4,977         | 33,660            |
| Regular Cab – 120" W.B. – 6 1/3' – Outdoorsman | V1E          | 4,830         | 31,220            |
| Regular Cab – 140" W.B. – 8' Box – ST          | V1E          | 5,039         | 25,565            |
| Regular Cab – 140" W.B. – 8' Box – SLT         | V1E          | 5,019         | 28,925            |
| Regular Cab – 140" W.B. – 8' Box – Outdoorsman | V1E          | 5,019         | 31,520            |
| Quad Cab – 140" W.B. – 6 1/3' – ST             | V1G          | 5,178         | 29,275            |
| Quad Cab – 140" W.B. – 6 1/3' – SLT            | V1G          | 5,248         | 32,355            |
| Quad Cab – 140" W.B. – 6 1/3' – Big Horn       | V1G          | 5,291         | 33,905            |
| Quad Cab – 140" W.B. – 6 1/3' – Lone Star      | V1G          | 5,291         | 33,906            |
| Quad Cab – 140" W.B. – 6 1/3' – Sport          | V1G          | 5,343         | 37,320            |
| Quad Cab – 140" W.B. – 6 1/3' – Laramie        | V1G          | 5,436         | 39,630            |
| Crew Cab – 140" W.B. – 5 1/2' Box – ST         | V1C          | 5,305         | 32,430            |
| Crew Cab – 140" W.B. – 5 1/2' Box – SLT        | V1C          | 5,308         | 35,010            |
| Crew Cab – 140" W.B. – 5 1/2' – Big Horn       | V1C          | 5,308         | 37,970            |
| Crew Cab – 140" W.B. – 5 1/2' – Lone Star      | V1C          | 5,308         | 37,970            |
| Crew Cab – 140" W.B. – 5 1/2' – Outdoorsman    | V1C          | 5,351         | 37,605            |
| Crew Cab – 140" W.B. – 5 1/2' Box – Sport      | V1C          | 5,393         | 39,475            |
| Crew Cab – 140" W.B. – 5 1/2' Box – Laramie    | V1C          | 5,535         | 41,785            |
| Crew Cab – 140" W.B. – 5 1/2' Box – Longhorn   | V1C          | 5,308         | 45,435            |

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## 2011 DODGE PICKUP TRUCKS AND VANS (cont. page 3)

Sample VIN: 1D7RE2BP5BS000000

Model: E2B

| <u>BODY TYPE</u>                                | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---|--------------|---------------|-------------------|
| <b>DODGE 2500 PICKUP 3/4 TON – 4 x 2</b>        |              |               |                   |
| Regular Cab – 140" W.B. – 8' Box – ST           | P2E          | 5,532         | \$27,845          |
| Regular Cab – 140" W.B. – 8' Box – SLT          | P2E          | 5,596         | 30,625            |
| Regular Cab – 140" W.B. – 8' Box – Outdoorsman  | P2E          | 5,596         | 33,320            |
| Crew Cab – 149" W.B. – 6 1/3' Box – ST          | P2C          | 5,769         | 31,330            |
| Crew Cab – 149" W.B. – 6 1/3' Box – SLT         | P2C          | 5,874         | 35,485            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Big Horn    | P2C          | 5,874         | 37,280            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Lone Star   | P2C          | 5,874         | 37,280            |
| Crew Cab – 149" W.B. – 6 1/3' – Outdoorsman     | P2C          | 5,874         | 38,180            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Laramie     | P2C          | 5,940         | 40,120            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Longhorn    | P2C          | 5,960         | 44,445            |
| Crew Cab – 169" W.B. – 8' Box – ST              | P2C          | 5,995         | 31,530            |
| Crew Cab – 169" W.B. – 8' Box – SLT             | P2C          | 6,119         | 35,685            |
| Crew Cab – 169" W.B. – 8' Box – Big Horn        | P2C          | 6,119         | 37,480            |
| Crew Cab – 169" W.B. – 8' Box – Lone Star       | P2C          | 6,119         | 37,480            |
| Crew Cab – 169" W.B. – 8' Box – Outdoorsman     | P2C          | 6,119         | 38,380            |
| Crew Cab – 169" W.B. – 8' Box – Laramie         | P2C          | 6,193         | 40,320            |
| Crew Cab – 169" W.B. – 8' Box – Longhorn        | P2C          | 6,212         | 44,645            |
| Mega Cab – 160" W.B. – 6 1/3' Box – SLT         | P2H          | 6,275         | 36,185            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Big Horn    | P2H          | 6,275         | 37,980            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Lone Star   | P2H          | 6,275         | 37,980            |
| Mega Cab – 160" W.B. – 6 1/3' – Outdoorsman     | P2H          | 6,275         | 38,880            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Laramie     | P2H          | 6,309         | 40,820            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Longhorn    | P2H          | 6,329         | 45,145            |
| <b>DODGE 2500 PICKUP 3/4 TON – 4 x 4</b>        |              |               |                   |
| Regular Cab – 140" W.B. – 8' Box – ST           | T2E          | 5,997         | 30,820            |
| Regular Cab – 140" W.B. – 8' Box – SLT          | T2E          | 6,050         | 33,840            |
| Regular Cab – 140" W.B. – 8' Box – Outdoorsman  | T2E          | 6,050         | 36,535            |
| Crew Cab – 149" W.B. – 6 1/3' Box – ST          | T2C          | 6,246         | 34,490            |
| Crew Cab – 149" W.B. – 6 1/3' Box – SLT         | T2C          | 6,311         | 38,930            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Big Horn    | T2C          | 6,311         | 40,725            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Lone Star   | T2C          | 6,311         | 40,725            |
| Crew Cab – 149" W.B. – 6 1/3' – Outdoorsman     | T2C          | 6,311         | 41,625            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Laramie     | T2C          | 6,440         | 43,565            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Longhorn    | T2C          | 6,459         | 47,890            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Power Wagon | T2C          | 6,730         | 44,980            |

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## 2011 DODGE PICKUP TRUCKS AND VANS (cont. page 4)

Sample VIN: 1D7RE2BP5BS000000

Model: E2B

| <u>BODY TYPE</u>                                 | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| <b>DODGE 2500 PICKUP 3/4 TON – 4 x 4 (cont.)</b> |              |               |                   |
| Crew Cab – 169" W.B. – 8' Box – ST               | T2C          | 6,346         | \$34,690          |
| Crew Cab – 169" W.B. – 8' Box – SLT              | T2C          | 6,669         | 39,130            |
| Crew Cab – 169" W.B. – 8' Box – Big Horn         | T2C          | 6,669         | 40,925            |
| Crew Cab – 169" W.B. – 8' Box – Lone Star        | T2C          | 6,669         | 40,925            |
| Crew Cab – 169" W.B. – 8' Box – Outdoorsman      | T2C          | 6,669         | 41,825            |
| Crew Cab – 169" W.B. – 8' Box – Laramie          | T2C          | 6,669         | 43,765            |
| Crew Cab – 169" W.B. – 8' Box – Longhorn         | T2C          | 6,688         | 48,090            |
| Mega Cab – 160" W.B. – 6 1/3' Box – SLT          | T2H          | 6,717         | 39,630            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Big Horn     | T2H          | 6,717         | 41,425            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Lone Star    | T2H          | 6,717         | 41,425            |
| Mega Cab – 160" W.B. – 6 1/3' – Outdoorsman      | T2H          | 6,717         | 42,325            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Laramie      | T2H          | 6,749         | 44,265            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Longhorn     | T2H          | 6,769         | 48,590            |
| <b>DODGE 3500 PICKUP 1 TON – 4 x 2</b>           |              |               |                   |
| Regular Cab – 140" W.B. – 8' Box – ST            | M4E          | 6,714         | 35,420            |
| Regular Cab – 140" W.B. – 8' Box – SLT           | M4E          | 6,737         | 38,595            |
| Crew Cab – 149" W.B. – 6 1/3' Box – ST           | M3C          | 6,757         | 39,340            |
| Crew Cab – 149" W.B. – 6 1/3' Box – SLT          | M3C          | 6,681         | 44,115            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Big Horn     | M3C          | 6,681         | 45,210            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Lone Star    | M3C          | 6,681         | 45,210            |
| Crew Cab – 149" W.B. – 6 1/3' – Outdoorsman      | M3C          | 6,681         | 46,410            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Laramie      | M3C          | 6,915         | 48,130            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Longhorn     | M3C          | 6,999         | 52,405            |
| Crew Cab – 169" W.B. – 8' Box – ST               | M3C, M4C     | 7,144         | 39,540            |
| Crew Cab – 169" W.B. – 8' Box – SLT              | M3C, M4C     | 7,232         | 44,315            |
| Crew Cab – 169" W.B. – 8' Box – Big Horn         | M3C, M4C     | 7,232         | 45,410            |
| Crew Cab – 169" W.B. – 8' Box – Lone Star        | M3C, M4C     | 7,232         | 45,410            |
| Crew Cab – 169" W.B. – 8' Box – Outdoorsman      | M3C, M4C     | 6,925         | 45,315            |
| Crew Cab – 169" W.B. – 8' Box – Laramie          | M3C, M4C     | 7,380         | 48,330            |
| Crew Cab – 169" W.B. – 8' Box – Longhorn         | M3C, M4C     | 7,451         | 52,605            |
| Mega Cab – 160" W.B. – 6 1/3" Box – SLT          | M3H, M4H     | 7,388         | 44,815            |
| Mega Cab – 160" W.B. – 6 1/3" Box – Big Horn     | M3H, M4H     | 7,388         | 45,910            |
| Mega Cab – 160" W.B. – 6 1/3" Box – Lone Star    | M3H, M4H     | 7,388         | 45,910            |
| Mega Cab – 160" W.B. – 6 1/3" – Outdoorsman      | M3H, M4H     | 7,072         | 45,815            |
| Mega Cab – 160" W.B. – 6 1/3" Box – Laramie      | M3H, M4H     | 7,484         | 48,830            |
| Mega Cab – 160" W.B. – 6 1/3" Box – Longhorn     | M3H, M4H     | 7,553         | 53,105            |

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## 2011 DODGE PICKUP TRUCKS AND VANS (cont. page 5)

Sample VIN: 1D7RE2BP5BS000000

Model: E2B

| <u>BODY TYPE</u>                              | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---|--------------|---------------|-------------------|
| DODGE 3500 PICKUP 1 TON – 4 x 4               |              |               |                   |
| Regular Cab – 140" W.B. – 8' Box – ST         | Y4E          | 7,151         | \$38,520          |
| Regular Cab – 140" W.B. – 8' Box – SLT        | Y4E          | 7,174         | 41,765            |
| Crew Cab – 149" W.B. – 6 1/3' Box – ST        | Y3C          | 7,083         | 42,675            |
| Crew Cab – 149" W.B. – 6 1/3' Box – SLT       | Y3C          | 7,155         | 47,050            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Big Horn  | Y3C          | 7,155         | 48,145            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Lone Star | Y3C          | 7,155         | 48,145            |
| Crew Cab – 149" W.B. – 6 1/3' – Outdoorsman   | Y3C          | 7,155         | 49,345            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Laramie   | Y3C          | 7,236         | 51,065            |
| Crew Cab – 149" W.B. – 6 1/3' Box – Longhorn  | Y3C          | 7,303         | 55,340            |
| Crew Cab – 169" W.B. – 8' Box – ST            | Y3C, Y4C     | 7,576         | 42,875            |
| Crew Cab – 169" W.B. – 8' Box – SLT           | Y3C, Y4C     | 7,621         | 47,250            |
| Crew Cab – 169" W.B. – 8' Box – Big Horn      | Y3C, Y4C     | 7,621         | 48,345            |
| Crew Cab – 169" W.B. – 8' Box – Lone Star     | Y3C, Y4C     | 7,621         | 48,345            |
| Crew Cab – 169" W.B. – 8' Box – Outdoorsman   | Y3C, Y4C     | 7,206         | 48,250            |
| Crew Cab – 169" W.B. – 8' Box – Laramie       | Y3C, Y4C     | 7,899         | 51,265            |
| Crew Cab – 169" W.B. – 8' Box – Longhorn      | Y3C, Y4C     | 7,965         | 55,540            |
| Mega Cab – 160" W.B. – 6 1/3' Box – SLT       | Y3H, Y4H     | 7,821         | 47,750            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Big Horn  | Y3H, Y4H     | 7,821         | 48,845            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Lone Star | Y3H, Y4H     | 7,821         | 48,845            |
| Mega Cab – 160" W.B. – 6 1/3' – Outdoorsman   | Y3H, Y4H     | 7,422         | 48,750            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Laramie   | Y3H, Y4H     | 7,904         | 51,765            |
| Mega Cab – 160" W.B. – 6 1/3' Box – Longhorn  | Y3H, Y4H     | 7,970         | 56,040            |

# 2011 FORD PICKUP TRUCKS AND VANS

Sample VIN: 1FTDF1C27BFL00000

Model: F1C

| <u>BODY TYPE</u>                                     | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| <b>FORD F-150 REGULAR CAB PICKUP 1/2 TON – 4 x 2</b> |              |               |                   |
| Styleside XL – 126" W.B. – 6 1/2' Box                | F1C          | 4,685         | \$22,415          |
| Styleside XL – 145" W.B. – 8' Box                    | F1C          | 4,795         | 22,715            |
| Styleside STX – 126" W.B. – 6 1/2' Box               | F1C          | 4,685         | 26,245            |
| Styleside XLT – 126" W.B. – 6 1/2' Box               | F1C          | 4,685         | 26,865            |
| Styleside XLT – 145" W.B. – 8' Box                   | F1C          | 4,795         | 27,170            |
| <b>FORD F-150 REGULAR CAB PICKUP 1/2 TON – 4 x 4</b> |              |               |                   |
| Styleside XL – 126" W.B. – 6 1/2' Box                | F1E          | 4,925         | 26,785            |
| Styleside XL – 145" W.B. – 8' Box                    | F1E          | 5,031         | 27,085            |
| Styleside STX – 126" W.B. – 6 1/2' Box               | F1E          | 4,925         | 29,390            |
| Styleside XLT – 126" W.B. – 6 1/2' Box               | F1E          | 4,925         | 30,010            |
| Styleside XLT – 145" W.B. – 8' Box                   | F1E          | 5,031         | 30,310            |
| <b>FORD F-150 SUPER CAB PICKUP 1/2 TON – 4 x 2</b>   |              |               |                   |
| Styleside XL – 145" W.B. – 6 1/2' Box                | X1C          | 5,043         | 26,240            |
| Styleside XL – 163" W.B. – 8' Box                    | X1C          | 5,468         | 26,540            |
| Styleside STX – 145" W.B. – 6 1/2' Box               | X1C          | 5,043         | 29,030            |
| Styleside XLT – 145" W.B. – 6 1/2' Box               | X1C          | 5,043         | 29,455            |
| Styleside XLT – 163" W.B. – 8' Box                   | X1C          | 5,468         | 29,755            |
| Styleside FX2 – 145" W.B. – 6 1/2' Box               | X1C          | 5,169         | 33,075            |
| Styleside Lariat – 145" W.B. – 6 1/2' Box            | X1C          | 5,169         | 34,110            |
| <b>FORD F-150 SUPER CAB PICKUP 1/2 TON – 4 x 4</b>   |              |               |                   |
| Styleside XL – 145" W.B. – 6 1/2' Box                | X1E          | 5,333         | 29,385            |
| Styleside XL – 163" W.B. – 8' Box                    | X1E          | 5,777         | 29,685            |
| Styleside STX – 145" W.B. – 6 1/2' Box               | X1E          | 5,333         | 32,175            |
| Styleside SVT Raptor – 133" W.B. – 5 1/2' Box        | X1R          | 6,006         | 41,550            |
| Styleside XLT – 145" W.B. – 6 1/2' Box               | X1E          | 5,461         | 33,535            |
| Styleside XLT – 163" W.B. – 8' Box                   | X1E          | 5,777         | 33,835            |
| Styleside FX4 – 145" W.B. – 6 1/2' Box               | X1E          | 5,461         | 36,625            |
| Styleside Lariat – 145" W.B. – 6 1/2' Box            | X1E          | 5,461         | 37,255            |

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## 2011 FORD PICKUP TRUCKS AND VANS (cont. page 2)

Sample VIN: 1FTDF1C27BFL00000

Model: F1C

| <u>BODY TYPE</u>                                   | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| FORD F-150 SUPER CREW CAB PICKUP 1/2 TON – 4 x 2   |              |               |                   |
| Styleside XL – 145" W.B. – 5 1/2' Box              | W1C          | 5,128         | \$ 29,780         |
| Styleside XL – 157" W.B. – 6 1/2' Box              | W1C          | 5,378         | 30,995            |
| Styleside XLT – 145" W.B. – 5 1/2' Box             | W1C          | 5,128         | 31,810            |
| Styleside XLT – 157" W.B. – 6 1/2' Box             | W1C          | 5,378         | 33,050            |
| Styleside Lariat – 145" W.B. – 5 1/2' Box          | W1C          | 5,245         | 36,470            |
| Styleside Lariat – 157" W.B. – 6 1/2' Box          | W1C          | 5,378         | 36,770            |
| Styleside FX2 – 145" W.B. – 5 1/2' Box             | W1C          | 5,245         | 35,435            |
| Styleside FX2 – 157" W.B. – 6 1/2' Box             | W1C          | 5,378         | 35,735            |
| Styleside Harley-Davidson – 145" W.B. – 5 1/2' Box | W1C          | 5,777         | 47,995            |
| Styleside King Ranch – 145" W.B. – 5 1/2' Box      | W1C          | 5,245         | 41,790            |
| Styleside King Ranch – 157" W.B. – 6 1/2' Box      | W1C          | 5,378         | 42,090            |
| Styleside Lariat Limited – 145" W.B. – 5 1/2' Box  | W1C          | 5,777         | 47,195            |
| Styleside Platinum – 145" W.B. – 5 1/2' Box        | W1C          | 5,245         | 43,600            |
| Styleside Platinum – 157" W.B. – 6 1/2' Box        | W1C          | 5,378         | 43,900            |
| FORD F-150 SUPER CREW CAB PICKUP 1/2 TON – 4 x 4   |              |               |                   |
| Styleside XL – 145" W.B. – 5 1/2' Box              | W1E          | 5,577         | 33,835            |
| Styleside XL – 157" W.B. – 6 1/2' Box              | W1E          | 5,716         | 34,135            |
| Styleside XLT – 145" W.B. – 5 1/2' Box             | W1E          | 5,577         | 35,895            |
| Styleside XLT – 157" W.B. – 6 1/2' Box             | W1E          | 5,716         | 36,195            |
| Styleside FX4 – 145" W.B. – 5 1/2' Box             | W1E          | 5,577         | 38,985            |
| Styleside FX4 – 157" W.B. – 6 1/2' Box             | W1E          | 5,716         | 39,285            |
| Styleside Lariat – 145" W.B. – 5 1/2' Box          | W1E          | 5,577         | 39,615            |
| Styleside Lariat – 157" W.B. – 6 1/2' Box          | W1E          | 5,716         | 39,915            |
| Styleside Harley-Davidson – 145" W.B. – 5 1/2' Box | W1E          | 6,052         | 51,140            |
| Styleside King Ranch – 145" W.B. – 5 1/2' Box      | W1E          | 5,577         | 44,935            |
| Styleside King Ranch – 157" W.B. – 6 1/2' Box      | W1E          | 5,716         | 45,235            |
| Styleside Lariat Limited – 145" W.B. – 5 1/2' Box  | W1E          | 6,052         | 50,340            |
| Styleside Platinum – 145" W.B. – 5 1/2' Box        | W1E          | 5,577         | 46,745            |
| Styleside Platinum – 157" W.B. – 6 1/2' Box        | W1E          | 5,716         | 47,045            |
| Styleside SVT Raptor – 145" W.B. – 5 1/2' Box      | W1R          | 6,200         | 44,315            |

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## 2011 FORD PICKUP TRUCKS AND VANS (cont. page 3)

Sample VIN: 1FTDF1C27BFL00000

Model: F1C

| <u>BODY TYPE</u>                          | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---|--------------|---------------|-------------------|
| FORD F-250 PICKUP 3/4 TON – 4 x 2         |              |               |                   |
| Regular Cab XL – 137" W.B. – 8' Box       | F2A          | 5,855         | \$28,335          |
| Regular Cab XLT – 137" W.B. – 8' Box      | F2A          | 5,855         | 31,615            |
| Super Cab XL – 142" W.B. – 6 3/4' Box     | X2A          | 6,310         | 30,460            |
| Super Cab XL – 158" W.B. – 8' Box         | X2A          | 6,270         | 30,655            |
| Super Cab XLT – 142" W.B. – 6 3/4' Box    | X2A          | 6,310         | 34,225            |
| Super Cab XLT – 158" W.B. – 8' Box        | X2A          | 6,270         | 34,410            |
| Super Cab Lariat – 142" W.B. – 6 3/4' Box | X2A          | 6,310         | 38,720            |
| Super Cab Lariat – 158" W.B. – 8' Box     | X2A          | 6,270         | 38,920            |
| Crew Cab XL – 156" W.B. – 6 3/4' Box      | W2A          | 6,434         | 31,820            |
| Crew Cab XL – 172" W.B. – 8' Box          | W2A          | 6,573         | 32,015            |
| Crew Cab XLT – 156" W.B. – 6 3/4' Box     | W2A          | 6,434         | 36,475            |
| Crew Cab XLT – 172" W.B. – 8' Box         | W2A          | 6,573         | 36,660            |
| Crew Cab Lariat – 156" W.B. – 6 3/4' Box  | W2A          | 6,434         | 41,265            |
| Crew Cab Lariat – 172" W.B. – 8' Box      | W2A          | 6,573         | 41,455            |
| FORD F-250 PICKUP 3/4 TON – 4 x 4         |              |               |                   |
| Regular Cab XL – 137" W.B. – 8' Box       | F2B          | 6,395         | 31,310            |
| Regular Cab XLT – 137" W.B. – 8' Box      | F2B          | 6,395         | 34,645            |
| Super Cab XL – 142" W.B. – 6 3/4' Box     | X2B          | 6,621         | 33,440            |
| Super Cab XL – 158" W.B. – 8' Box         | X2B          | 6,747         | 33,630            |
| Super Cab XLT – 142" W.B. – 6 3/4' Box    | X2B          | 6,621         | 37,480            |
| Super Cab XLT – 158" W.B. – 8' Box        | X2B          | 6,747         | 37,680            |
| Super Cab Lariat – 142" W.B. – 6 3/4' Box | X2B          | 6,621         | 41,860            |
| Super Cab Lariat – 158" W.B. – 8' Box     | X2B          | 6,747         | 42,050            |
| Crew Cab XL – 156" W.B. – 6 3/4' Box      | W2B          | 6,837         | 34,795            |
| Crew Cab XL – 172" W.B. – 8' Box          | W2B          | 6,940         | 34,990            |
| Crew Cab XLT – 156" W.B. – 6 3/4' Box     | W2B          | 6,837         | 39,735            |
| Crew Cab XLT – 172" W.B. – 8' Box         | W2B          | 6,940         | 39,935            |
| Crew Cab Lariat – 156" W.B. – 6 3/4' Box  | W2B          | 6,837         | 44,410            |
| Crew Cab Lariat – 172" W.B. – 8' Box      | W2B          | 6,940         | 44,605            |

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## 2011 FORD PICKUP TRUCKS AND VANS (cont. page 4)

Sample VIN: 1FTDF1C27BFL00000

Model: F1C

| <u>BODY TYPE</u>                                     | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| FORD F-350 PICKUP 1 TON – Single Rear Wheels – 4 x 2 |              |               |                   |
| Regular Cab XL – 137" W.B. – 8' Box                  | F3A          | 5,928         | \$29,055          |
| Regular Cab XLT – 137" W.B. – 8' Box                 | F3A          | 5,928         | 32,670            |
| Super Cab XL – 142" W.B. – 6 3/4' Box                | X3A          | 6,343         | 31,510            |
| Super Cab XL – 158" W.B. – 8' Box                    | X3A          | 6,303         | 31,700            |
| Super Cab XLT – 142" W.B. – 6 3/4' Box               | X3A          | 6,343         | 35,840            |
| Super Cab XLT – 158" W.B. – 8' Box                   | X3A          | 6,303         | 36,035            |
| Super Cab Lariat – 142" W.B. – 6 3/4' Box            | X3A          | 6,418         | 39,740            |
| Super Cab Lariat – 158" W.B. – 8' Box                | X3A          | 6,318         | 39,940            |
| Crew Cab XL – 156" W.B. – 6 3/4' Box                 | W3A          | 6,477         | 32,740            |
| Crew Cab XL – 172" W.B. – 8' Box                     | W3A          | 6,606         | 32,940            |
| Crew Cab XLT – 156" W.B. – 6 3/4' Box                | W3A          | 6,477         | 37,965            |
| Crew Cab XLT – 172" W.B. – 8' Box                    | W3A          | 6,606         | 38,150            |
| Crew Cab Lariat – 156" W.B. – 6 3/4' Box             | W3A          | 6,542         | 42,155            |
| Crew Cab Lariat – 172" W.B. – 8' Box                 | W3A          | 6,681         | 42,345            |
| FORD F-350 PICKUP 1 TON – Single Rear Wheels – 4 x 4 |              |               |                   |
| Regular Cab XL – 137" W.B. – 8' Box                  | F3B          | 6,428         | 32,025            |
| Regular Cab XLT – 137" W.B. – 6 3/4' Box             | F3B          | 6,428         | 35,710            |
| Super Cab XL – 142" W.B. – 6 3/4' Box                | X3B          | 6,654         | 34,485            |
| Super Cab XL – 158" W.B. – 8' Box                    | X3B          | 6,780         | 34,675            |
| Super Cab XLT – 142" W.B. – 6 3/4' Box               | X3B          | 6,654         | 38,880            |
| Super Cab XLT – 158" W.B. – 8' Box                   | X3B          | 6,780         | 39,070            |
| Super Cab Lariat – 142" W.B. – 6 3/4' Box            | X3B          | 6,729         | 42,885            |
| Super Cab Lariat – 158" W.B. – 8' Box                | X3B          | 6,855         | 43,075            |
| Crew Cab XL – 156" W.B. – 6 3/4' Box                 | W3B          | 6,870         | 35,715            |
| Crew Cab XL – 172" W.B. – 8' Box                     | W3B          | 6,973         | 35,915            |
| Crew Cab XLT – 156" W.B. – 6 3/4' Box                | W3B          | 6,870         | 40,765            |
| Crew Cab XLT – 172" W.B. – 8' Box                    | W3B          | 6,973         | 40,955            |
| Crew Cab Lariat – 156" W.B. – 6 3/4' Box             | W3B          | 6,945         | 45,060            |
| Crew Cab Lariat – 172" W.B. – 8' Box                 | W3B          | 7,048         | 45,255            |

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## 2011 FORD PICKUP TRUCKS AND VANS (cont. page 5)

Sample VIN: 1FTDF1C27BFL00000

Model: F1C

| <u>BODY TYPE</u>                                   | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| FORD F-350 PICKUP 1 TON – Dual Rear Wheels – 4 x 2 |              |               |                   |
| Regular Cab XL – 137" W.B. – 8' Box                | F3C          | 6,369         | \$30,150          |
| Regular Cab XLT – 137" W.B. – 8' Box               | F3C          | 6,369         | 34,325            |
| Super Cab XL – 158" W.B. – 8' Box                  | X3C          | 6,696         | 32,790            |
| Super Cab XLT – 158" W.B. – 8' Box                 | X3C          | 6,696         | 37,675            |
| Super Cab Lariat – 158" W.B. – 8' Box              | X3C          | 6,696         | 40,795            |
| Crew Cab XL – 172" W.B. – 8' Box                   | W3C          | 7,066         | 34,270            |
| Crew Cab XLT – 172" W.B. – 8' Box                  | W3C          | 7,066         | 40,045            |
| Crew Cab Lariat – 172" W.B. – 8' Box               | W3C          | 7,066         | 43,455            |
| FORD F-350 PICKUP 1 TON – Dual Rear Wheels – 4 x 4 |              |               |                   |
| Regular Cab XL – 137" W.B. – 8' Box                | F3D          | 6,869         | 33,065            |
| Regular Cab XLT – 137" W.B. – 8' Box               | F3D          | 6,869         | 37,310            |
| Super Cab XL – 158" W.B. – 8' Box                  | X3D          | 7,233         | 35,710            |
| Super Cab XLT – 158" W.B. – 8' Box                 | X3D          | 7,233         | 40,665            |
| Super Cab Lariat – 158" W.B. – 8' Box              | X3D          | 7,233         | 43,885            |
| Crew Cab XL – 172" W.B. – 8' Box                   | W3D          | 7,460         | 37,185            |
| Crew Cab XLT – 172" W.B. – 8' Box                  | W3D          | 7,460         | 42,795            |
| Crew Cab Lariat – 172" W.B. – 8' Box               | W3D          | 7,460         | 46,320            |
| FORD F-450 PICKUP – 4 x 4                          |              |               |                   |
| Crew Cab XL – 172" W.B.                            | W4D          | 8,208         | 48,665            |
| Crew Cab XLT – 172" W.B.                           | W4D          | 8,208         | 54,020            |
| Crew Cab Lariat – 172" W.B.                        | W4D          | 8,208         | 57,710            |
| FORD RANGER PICKUP 1/2 TON – 4 x 2                 |              |               |                   |
| Regular Cab XL – 112" W.B. – 4 cyl.                | R1A          | 3,028         | 17,935            |
| Regular Cab XL – 118" W.B. – 4 cyl.                | R1A          | 3,028         | 19,220            |
| Regular Cab XLT – 112" W.B. – 4 cyl.               | R1A          | 3,028         | 19,075            |
| 2 Door Super Cab XL – 126" W.B. – 4 cyl.           | R1E          | 3,210         | 19,630            |
| 2 Door Super Cab XLT – 126" W.B. – 4 cyl.          | R1E          | 3,210         | 20,695            |
| 4 Door Super Cab XLT – 126" W.B. – 6 cyl.          | R4E          | 3,210         | 22,595            |
| 2 Door Super Cab Sport – 126" W.B. – 6 cyl.        | R1E          | 3,210         | 22,380            |
| 4 Door Super Cab Sport – 126" W.B. – 6 cyl.        | R4E          | 3,210         | 23,450            |

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## 2011 FORD PICKUP TRUCKS AND VANS (cont. page 6)

Sample VIN: 1FTDF1C27BFL00000

Model: F1C

| <u>BODY TYPE</u>                            | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---|--------------|---------------|-------------------|
| <b>FORD RANGER PICKUP 1/2 TON – 4 x 4</b>   |              |               |                   |
| 2 Door Super Cab XL – 126" W.B. – 6 cyl.    | R1F          | 3,606         | \$23,680          |
| 4 Door Super Cab XLT – 126" W.B. – 6 cyl.   | R4F          | 3,606         | 25,015            |
| 4 Door Super Cab Sport – 126" W.B. – 6 cyl. | R4F          | 3,606         | 26,025            |
| <b>FORD E-150 WAGON</b>                     |              |               |                   |
| XL Wagon (Window Van)                       | E1B          | 5,679         | 28,185            |
| XLT Wagon (Window Van)                      | E1B          | 5,679         | 30,640            |
| <b>FORD E-350 WAGON</b>                     |              |               |                   |
| XL Wagon (Window Van)                       | E3B          | 6,028         | 31,280            |
| XL Wagon (Window Van) – Extended length     | S3B          | 6,432         | 33,585            |
| XLT Wagon (Window Van)                      | E3B          | 6,028         | 33,760            |
| XLT Wagon (Window Van) – Extended length    | S3B          | 6,432         | 35,060            |
| <b>FORD E-150 VAN 1/2 TON</b>               |              |               |                   |
| Cargo Van                                   | E1E          | 5,208         | 26,055            |
| Cargo Van – Extended Length                 | S1E          | 5,350         | 27,265            |
| Recreation Van                              | E1E          | 5,208         | 29,270            |
| <b>FORD E-250 VAN 3/4 TON</b>               |              |               |                   |
| Cargo Van                                   | E2E          | 5,230         | 27,055            |
| Cargo Van – Extended Length                 | S2E          | 5,376         | 28,410            |
| Recreation Van                              | E2E          | 5,230         | 29,795            |
| Recreation Van – Extended Length            | S2E          | 5,376         | 30,470            |
| <b>FORD E-350 VAN 1 TON</b>                 |              |               |                   |
| Cargo Van                                   | E3E          | 5,415         | 29,985            |
| Cargo Van – Extended Length                 | S3E          | 5,521         | 30,885            |
| Recreation Van                              | E3E          | 5,415         | 31,315            |
| Recreation Van – Extended Length            | S3E          | 5,521         | 32,300            |
| <b>FORD TRANSIT CONNECT</b>                 |              |               |                   |
| Cargo Van XL – 100A                         | S7A          | 3,360         | 21,200            |
| Cargo Van XL – 200A                         | S7C          | 3,360         | 21,385            |
| Cargo Van XL – 300A                         | S6A          | 3,360         | 21,455            |
| Cargo Van XLT – 110A                        | S7B          | 3,360         | 22,260            |
| Cargo Van XLT – 210A                        | S7D          | 3,360         | 22,600            |
| Cargo Van XLT – 310A                        | S6B          | 3,360         | 22,670            |

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## 2011 FORD PICKUP TRUCKS AND VANS (cont. page 7)

Sample VIN: 1FTDF1C27BFL00000

Model: F1C

| <u>BODY TYPE</u>                | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---------------------------------|--------------|---------------|-------------------|
| FORD TRANSIT CONNECT (cont.)    |              |               |                   |
| Wagon XLT (Window Van)          | S9B          | 3,425         | \$23,050          |
| Wagon XLT Premium (Window Van)  | S9C          | 3,425         | 23,200            |
| FORD EXPLORER                   |              |               |                   |
| See FORD Passenger Vehicle List |              |               |                   |
| FORD EXPEDITION                 |              |               |                   |
| See FORD Passenger Vehicle List |              |               |                   |

## 2011 FREIGHTLINER VANS

Sample VIN: WDYPE7CC1B5000000

Model: E7C

| <u>BODY TYPE</u>                          | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---|--------------|---------------|-------------------|
| FREIGHTLINER SPRINTER 2500 – 3/4 TON      |              |               |                   |
| Cargo Van – 144" W.B. – Standard Roof     | E7C          | 5,098         | \$35,995          |
| Cargo Van – 144" W.B. – High Roof         | E7C          | 5,165         | 38,350            |
| Cargo Van – 170" W.B.                     | E8C          | 5,562         | 40,990            |
| Cargo Van – 170" W.B. – Extended Length   | E8C          | 5,695         | 41,930            |
| Crew Van – 144" W.B. – Standard Roof      | E7C          | 5,363         | 37,295            |
| Crew Van – 144" W.B. – High Roof          | E7C          | 5,440         | 39,650            |
| Crew Van – 170" W.B.                      | E8C          | 5,838         | 42,290            |
| Passenger Van – 144" W.B. – Standard Roof | E7C          | 5,727         | 39,820            |
| Passenger Van – 144" W.B. – High Roof     | E7C          | 5,793         | 41,980            |
| Passenger Van – 170" W.B.                 | E8C          | 6,179         | 44,550            |
| FREIGHTLINER SPRINTER 3500 – 1 TON        |              |               |                   |
| Cargo Van – 144" W.B.                     | F0C, F3C     | 5,683         | 39,915            |
| Cargo Van – 170" W.B.                     | F1C, F4C     | 6,102         | 42,355            |
| Cargo Van – 170" W.B. – Extended Length   | F1C, F4C     | 6,213         | 42,990            |

## 2011 GMC PICKUPS AND VANS

Sample VIN: 1GTN1TEX3BZ000000

Model: N1T

| <u>BODY TYPE</u>                                | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---|--------------|---------------|-------------------|
| <b>GMC CANYON PICKUP 1/2 TON – 4 x 2</b>        |              |               |                   |
| Regular Cab – WT                                | C5L          | 3,336         | \$17,045          |
| Regular Cab – SLE                               | C5M          | 3,336         | 18,240            |
| Extended Cab – WT                               | E5L          | 3,559         | 19,290            |
| Extended Cab – SLE                              | E5M          | 3,559         | 20,815            |
| Extended Cab – SLT                              | E5N          | 3,559         | 25,690            |
| Crew Cab – SLE                                  | D5M          | 3,728         | 23,935            |
| Crew Cab – SLT                                  | H5N          | 3,728         | 27,240            |
| <b>GMC CANYON PICKUP 1/2 TON – 4 x 4</b>        |              |               |                   |
| Regular Cab – WT                                | G6L          | 3,685         | 20,550            |
| Regular Cab – SLE                               | G6M          | 3,685         | 21,795            |
| Extended Cab – WT                               | J6L          | 3,878         | 22,590            |
| Extended Cab – SLE                              | J6M          | 3,878         | 23,965            |
| Extended Cab – SLT                              | J6N          | 3,878         | 28,840            |
| Crew Cab – SLE                                  | H6M          | 4,070         | 27,590            |
| Crew Cab – SLT                                  | H6N          | 4,070         | 29,895            |
| <b>GMC C-1500 SIERRA PICKUP 1/2 TON – 4 x 2</b> |              |               |                   |
| Regular Cab – 6 1/2' Box – WT                   | N1T          | 4,463         | 20,850            |
| Regular Cab – 6 1/2' Box – SLE                  | N1V          | 4,463         | 27,225            |
| Regular Cab – 8' Box – WT                       | N1T          | 4,594         | 21,240            |
| Regular Cab – 8' – SLE                          | N1V          | 4,594         | 27,345            |
| Extended Cab – 6 1/2' Box – WT                  | R1T          | 4,906         | 25,395            |
| Extended Cab – 6 1/2' Box – SL                  | R1U          | 4,906         | 28,340            |
| Extended Cab – 6 1/2' Box – SLE                 | R1V          | 4,906         | 29,595            |
| Extended Cab – 6 1/2' Box – SLT                 | R1W          | 4,906         | 35,780            |
| Extended Cab – 8' Box – WT                      | R1T          | 5,244         | 27,435            |
| Extended Cab – 8' Box – SLE                     | R1V          | 5,244         | 30,645            |
| Extended Cab – 8' Box – SLT                     | R1W          | 5,244         | 36,080            |
| Crew Cab – 5 3/4' Box – WT                      | P1T          | 5,095         | 29,375            |
| Crew Cab – 5 3/4' Box – SL                      | P1U          | 5,095         | 30,565            |
| Crew Cab – 5 3/4' Box – SLE                     | P1V          | 5,095         | 31,835            |
| Crew Cab – 5 3/4' Box – SLT                     | P1W          | 5,095         | 39,125            |
| Crew Cab – 5 3/4' Box – XFE                     | P1V          | 5,095         | 33,595            |
| Crew Cab – 5 3/4' Box – Denali                  | P1X          | 5,185         | 43,495            |
| Crew Cab – 5 3/4' Box – Hybrid 3HA              | U1Y          | 5,548         | 38,710            |
| Crew Cab – 5 3/4' Box – Hybrid 3HB              | U1Y          | 5,548         | 45,040            |

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## 2011 GMC PICKUPS AND VANS (cont. page 2)

Sample VIN: 1GTN1TEX3BZ000000  
 Model: N1T

| <u>BODY TYPE</u>                                 | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| <b>GMC K-1500 SIERRA PICKUP 1/2 TON – 4 x 4</b>  |              |               |                   |
| Regular Cab – 6 1/2' Box – WT                    | N2T          | 4,707         | \$24,090          |
| Regular Cab – 6 1/2' Box – SLE                   | N2V          | 4,707         | 30,195            |
| Regular Cab – 8' Box – WT                        | N2T          | 4,855         | 24,390            |
| Regular Cab – 8' Box – SLE                       | N2V          | 4,855         | 30,495            |
| Extended Cab – 6 1/2' Box – WT                   | R2T          | 5,267         | 29,475            |
| Extended Cab – 6 1/2' Box – SL                   | R2U          | 5,267         | 31,490            |
| Extended Cab – 6 1/2' Box – SLE                  | R2V          | 5,267         | 32,685            |
| Extended Cab – 6 1/2' Box – SLT                  | R2W          | 5,267         | 38,930            |
| Extended Cab – 8' Box – WT                       | R2T          | 5,488         | 30,585            |
| Extended Cab – 8' Box – SLE                      | R2V          | 5,488         | 33,795            |
| Extended Cab – 8' Box – SLT                      | R2W          | 5,488         | 39,230            |
| Crew Cab – 5 3/4' Box – WT                       | P2T          | 5,329         | 32,525            |
| Crew Cab – 5 3/4' Box – SL                       | P2U          | 5,329         | 33,715            |
| Crew Cab – 5 3/4' Box – SLE                      | P2V          | 5,329         | 35,025            |
| Crew Cab – 5 3/4' Box – SLT                      | P2W          | 5,329         | 42,275            |
| Crew Cab – 5 3/4' Box – Denali – All Wheel Drive | P2X          | 5,378         | 46,645            |
| Crew Cab – 5 3/4' Box – Hybrid 3HA               | U2Y          | 5,781         | 41,860            |
| Crew Cab – 5 3/4' Box – Hybrid 3HB               | U2Y          | 5,781         | 48,190            |
| <b>GMC C-2500 SIERRA PICKUP 3/4 TON – 4 x 2</b>  |              |               |                   |
| Regular Cab – 8' Box – WT                        | 01Z          | 5,596         | 28,315            |
| Regular Cab – 8' Box – SLE                       | 010          | 5,596         | 31,575            |
| Extended Cab – 6 1/2' Box – WT                   | 21Z          | 5,995         | 30,345            |
| Extended Cab – 6 1/2' Box – SLE                  | 210          | 5,995         | 34,170            |
| Extended Cab – 6 1/2' Box – SLT                  | 211          | 5,995         | 39,325            |
| Extended Cab – 8' Box – WT                       | 21Z          | 6,096         | 30,540            |
| Extended Cab – 8' Box – SLE                      | 210          | 6,096         | 34,365            |
| Extended Cab – 8' Box – SLT                      | 211          | 6,096         | 39,520            |
| Crew Cab – 6 1/2' Box – WT                       | 11Z          | 5,995         | 32,345            |
| Crew Cab – 6 1/2' Box – SLE                      | 110          | 5,995         | 36,320            |
| Crew Cab – 6 1/2' Box – SLT                      | 111          | 5,995         | 42,000            |
| Crew Cab – 6 1/2' Box – Denali                   | 115          | 6,300         | 43,650            |
| Crew Cab – 8' Box – WT                           | 11Z          | 6,096         | 32,540            |
| Crew Cab – 8' Box – SLE                          | 110          | 6,096         | 36,515            |
| Crew Cab – 8' Box – SLT                          | 111          | 6,096         | 42,190            |

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## 2011 GMC PICKUPS AND VANS (cont. page 3)

Sample VIN: 1GTN1TEX3BZ000000  
Model: N1T

| <u>BODY TYPE</u>                                | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---|--------------|---------------|-------------------|
| <b>GMC K-2500 SIERRA PICKUP 3/4 TON – 4 x 4</b> |              |               |                   |
| Regular Cab – 8' Box – WT                       | 02Z          | 5,920         | \$31,270          |
| Regular Cab – 8' Box – SLE                      | 020          | 5,920         | 34,725            |
| Extended Cab – 6 1/2' Box – WT                  | 22Z          | 6,278         | 33,300            |
| Extended Cab – 6 1/2' Box – SLE                 | 220          | 6,278         | 37,320            |
| Extended Cab – 6 1/2' Box – SLT                 | 221          | 6,278         | 42,475            |
| Extended Cab – 8' Box – WT                      | 22Z          | 6,371         | 33,495            |
| Extended Cab – 8' Box – SLE                     | 220          | 6,371         | 37,515            |
| Extended Cab – 8' Box – SLT                     | 221          | 6,371         | 42,670            |
| Crew Cab – 6 1/2' Box – WT                      | 12Z          | 6,377         | 35,300            |
| Crew Cab – 6 1/2' Box – SLE                     | 120          | 6,377         | 39,475            |
| Crew Cab – 6 1/2' Box – SLT                     | 121          | 6,377         | 45,145            |
| Crew Cab – 6 1/2' Box – Denali                  | 125          | 6,562         | 46,450            |
| Crew Cab – 8' Box – WT                          | 12Z          | 6,525         | 35,495            |
| Crew Cab – 8' Box – SLE                         | 120          | 6,525         | 39,670            |
| Crew Cab – 8' Box – SLT                         | 121          | 6,525         | 45,340            |
| <b>GMC C-3500 SIERRA PICKUP 1 TON – 4 x 2</b>   |              |               |                   |
| Regular Cab – WT – Single Rear Wheels           | 312          | 5,808         | 29,155            |
| Regular Cab – WT – Dual Rear Wheels             | 312          | 6,165         | 29,610            |
| Regular Cab – SLE – Single Rear Wheels          | 313          | 5,808         | 32,210            |
| Regular Cab – SLE – Dual Rear Wheels            | 313          | 6,165         | 33,300            |
| Extended Cab – WT – Single Rear Wheels          | 512          | 6,303         | 32,230            |
| Extended Cab – WT – Dual Rear Wheels            | 512          | 6,668         | 32,200            |
| Extended Cab – SLE – Single Rear Wheels         | 513          | 6,303         | 35,940            |
| Extended Cab – SLE – Dual Rear Wheels           | 513          | 6,668         | 36,925            |
| Extended Cab – SLT – Single Rear Wheels         | 514          | 6,303         | 40,760            |
| Extended Cab – SLT – Dual Rear Wheels           | 514          | 6,668         | 40,500            |
| Crew Cab – 6 1/2' Box – WT – Single Rear Wheels | 412          | 6,300         | 33,865            |
| Crew Cab – 6 1/2' – SLE – Single Rear Wheels    | 413          | 6,300         | 37,535            |
| Crew Cab – 6 1/2' – SLT – Single Rear Wheels    | 414          | 6,300         | 42,695            |
| Crew Cab – 6 1/2' – Denali – Single Rear Wheels | 416          | 6,461         | 44,000            |

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## 2011 GMC PICKUPS AND VANS (cont. page 4)

Sample VIN: 1GTN1TEX3BZ000000  
 Model: N1T

| <u>BODY TYPE</u>                                | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---|--------------|---------------|-------------------|
| GMC C-3500 SIERRA PICKUP 1 TON – 4 x 2 (cont.)  |              |               |                   |
| Crew Cab – 8' Box – WT – Single Rear Wheels     | 412          | 6,414         | \$34,060          |
| Crew Cab – 8' Box – WT – Dual Rear Wheels       | 412          | 6,777         | 34,265            |
| Crew Cab – 8' Box – SLE – Single Rear Wheels    | 413          | 6,414         | 37,730            |
| Crew Cab – 8' Box – SLE – Dual Rear Wheels      | 413          | 6,777         | 38,955            |
| Crew Cab – 8' Box – SLT – Single Rear Wheels    | 414          | 6,414         | 42,890            |
| Crew Cab – 8' Box – SLT – Dual Rear Wheels      | 414          | 6,777         | 42,880            |
| Crew Cab – 8' Box – Denali – Dual Rear Wheels   | 416          | 6,949         | 44,185            |
| GMC K-3500 SIERRA PICKUP 1 TON – 4 x 4          |              |               |                   |
| Regular Cab – WT – Single Rear Wheels           | 322          | 6,134         | 32,110            |
| Regular Cab – WT – Dual Rear Wheels             | 322          | 6,492         | 32,565            |
| Regular Cab – SLE – Single Rear Wheels          | 323          | 6,134         | 35,360            |
| Regular Cab – SLE – Dual Rear Wheels            | 323          | 6,492         | 36,450            |
| Extended Cab – WT – Single Rear Wheels          | 522          | 6,580         | 35,185            |
| Extended Cab – WT – Dual Rear Wheels            | 522          | 7,377         | 35,155            |
| Extended Cab – SLE – Single Rear Wheels         | 523          | 6,580         | 39,090            |
| Extended Cab – SLE – Dual Rear Wheels           | 523          | 7,377         | 40,075            |
| Extended Cab – SLT – Single Rear Wheels         | 524          | 6,580         | 43,910            |
| Extended Cab – SLT – Dual Rear Wheels           | 524          | 7,377         | 43,650            |
| Crew Cab – 6 1/2' Box – WT – Single Rear Wheels | 422          | 6,573         | 36,820            |
| Crew Cab – 6 1/2' – SLE – Single Rear Wheels    | 423          | 6,573         | 40,685            |
| Crew Cab – 6 1/2' – SLT – Single Rear Wheels    | 424          | 6,573         | 45,845            |
| Crew Cab – 6 1/2' – Denali – Single Rear Wheels | 426          | 6,734         | 47,150            |
| Crew Cab – 8' Box – WT – Single Rear Wheels     | 422          | 6,732         | 37,015            |
| Crew Cab – 8' Box – WT – Dual Rear Wheels       | 422          | 7,095         | 37,220            |
| Crew Cab – 8' Box – SLE – Single Rear Wheels    | 423          | 6,732         | 40,880            |
| Crew Cab – 8' Box – SLE – Dual Rear Wheels      | 423          | 7,095         | 42,105            |
| Crew Cab – 8' Box – SLT – Single Rear Wheels    | 424          | 6,732         | 46,040            |
| Crew Cab – 8' Box – SLT – Dual Rear Wheels      | 424          | 7,095         | 46,030            |
| Crew Cab – 8' Box – Denali – Dual Rear Wheels   | 426          | 7,267         | 47,335            |

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## 2011 GMC PICKUPS AND VANS (cont. page 5)

Sample VIN: 1GTN1TEX3BZ000000  
Model: N1T

| <u>BODY TYPE</u>                               | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| <b>GMC G-1500 VAN 1/2 TON</b>                  |              |               |                   |
| Savana Cargo Van – 4 x 2                       | S7A          | 4,919         | \$24,860          |
| Savana Cargo Van – All Wheel Drive             | S8A          | 5,248         | 29,910            |
| Savana Passenger Van – 4 x 2 – LS              | S7B          | 5,526         | 28,710            |
| Savana Passenger Van – 4 x 2 – LT              | S7C          | 5,526         | 30,560            |
| Savana Passenger Van – All Wheel Drive – LS    | S8B          | 5,732         | 32,265            |
| Savana Passenger Van – All Wheel Drive – LT    | S8C          | 5,732         | 34,115            |
| <b>GMC G-2500 VAN 3/4 TON</b>                  |              |               |                   |
| Savana Cargo Van – 135" W.B.                   | W7F          | 5,326         | 25,980            |
| Savana Cargo Van – 135" W.B. – Diesel          | W7F          | 6,158         | 37,975            |
| Savana Extended Cargo Van – 155" W.B.          | W7G          | 5,539         | 27,840            |
| Savana Extended Cargo Van – 155" W.B. – Diesel | W7G          | 6,377         | 39,835            |
| Savana Passenger Van – 135" W.B. – LS          | W7P          | 6,070         | 29,220            |
| Savana Passenger Van – 135" W.B. – LT          | W7R          | 6,070         | 31,070            |
| <b>GMC G-3500 VAN 1 TON</b>                    |              |               |                   |
| Savana Cargo Van – 135" W.B.                   | Z7T          | 5,362         | 29,300            |
| Savana Cargo Van – 135" W.B. – Diesel          | Z7T          | 6,205         | 41,295            |
| Savana Extended Cargo Van – 155" W.B.          | Z7U          | 5,557         | 30,185            |
| Savana Extended Cargo Van – 155" W.B. – Diesel | Z7U          | 6,411         | 42,180            |
| Savana Passenger Van – 135" W.B. – LS          | Z7X          | 6,087         | 32,510            |
| Savana Passenger Van – 135" W.B. – LS – Diesel | Z7X          | 6,702         | 44,505            |
| Savana Passenger Van – 135" W.B. – LT          | Z7Y          | 6,087         | 33,965            |
| Savana Passenger Van – 135" W.B. – LT – Diesel | Z7Y          | 6,702         | 45,960            |
| Savana Extended Passenger Van – 155" W.B. – LS | Z7Z          | 6,406         | 34,380            |
| Savana Extended Passenger Van – LS – Diesel    | Z7Z          | 7,218         | 46,375            |
| Savana Extended Passenger Van – 155" W.B. – LT | Z71          | 6,406         | 34,750            |
| Savana Extended Passenger Van – LT – Diesel    | Z71          | 7,218         | 46,745            |

**GMC ACADIA and TERRAIN**  
See GMC Passenger Vehicle List

**GMC YUKON**  
See GMC Passenger Vehicle List

**2011 HONDA PICKUP TRUCKS AND VANS**

Sample VIN: 5FPYK1F23BB000000

Model: YK1F2

| <u>BODY TYPE</u>                              | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---|--------------|---------------|-------------------|
| <b>HONDA RIDGELINE – 4 x 4</b>                |              |               |                   |
| 4 Door Pickup – RT                            | YK1F2        | 4,504         | \$28,900          |
| 4 Door Pickup – RTS                           | YK1F4        | 4,504         | 31,605            |
| 4 Door Pickup – RTL                           | YK1F5        | 4,553         | 34,480            |
| 4 Door Pickup – RTL with Navigation System    | YK1F5        | 4,564         | 36,830            |
| <b>HONDA ODYSSEY MINIVAN</b>                  |              |               |                   |
| Station Wagon/LX                              | RL5H2        | 4,337         | 27,800            |
| Station Wagon/EX (Cloth)                      | RL5H4        | 4,412         | 30,950            |
| Station Wagon/EX (Leather)                    | RL5H6        | 4,483         | 34,450            |
| Station Wagon/EX (Leather) with Navigation    | RL5H6        | 4,500         | 36,450            |
| Station Wagon/EX w/ Rear Entertainment System | RL5H6        | 4,509         | 36,060            |
| Station Wagon/Touring                         | RL5H9        | 4,541         | 40,755            |
| Station Wagon/Touring Elite                   | RL5H9        | 4,560         | 43,250            |



## 2011 MERCEDES BENZ VANS

Sample VIN: WD3PE7CC1B5000000

Model: E7C

| <u>BODY TYPE</u>                             | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| <b>MERCEDES BENZ SPRINTER 2500 – 3/4 TON</b> |              |               |                   |
| Cargo Van – 144" W.B. – Standard Roof        | E7C          | 5,098         | \$35,995          |
| Cargo Van – 144" W.B. – High Roof            | E7C          | 5,165         | 38,350            |
| Cargo Van – 170" W.B.                        | E8C          | 5,562         | 40,990            |
| Cargo Van – 170" W.B. – Extended Length      | E8C          | 5,695         | 41,930            |
| Crew Van – 144" W.B. – Standard Roof         | E7C          | 5,363         | 37,295            |
| Crew Van – 144" W.B. – High Roof             | E7C          | 5,440         | 39,650            |
| Crew Van – 170" W.B.                         | E8C          | 5,838         | 42,290            |
| Passenger Van – 144" W.B. – Standard Roof    | E7C          | 5,727         | 39,820            |
| Passenger Van – 144" W.B. – High Roof        | E7C          | 5,793         | 41,980            |
| Passenger Van – 170" W.B.                    | E8C          | 6,179         | 44,550            |
| <b>MERCEDES BENZ SPRINTER 3500 – 1 TON</b>   |              |               |                   |
| Cargo Van – 144" W.B.                        | F0C, F3C     | 5,683         | 39,915            |
| Cargo Van – 170" W.B.                        | F1C, F4C     | 6,102         | 42,355            |
| Cargo Van – 170" W.B. – Extended Length      | F1C, F4C     | 6,213         | 42,990            |

## 2011 NISSAN PICKUP TRUCKS

Sample VIN: 1N6AD0ER8BC000000

Model: D0ER

| <u>BODY TYPE</u>                           | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| NISSAN FRONTIER PRO-4X – 4 x 2             |              |               |                   |
| Crew Cab/Automatic Transmission            | D0ER         | 4,205         | \$26,910          |
| King Cab/Automatic Transmission            | D0CU         | 4,083         | 26,170            |
| NISSAN FRONTIER PRO-4X – 4 x 4             |              |               |                   |
| Crew Cab/6 Speed Transmission              | D0EV         | 4,373         | 28,560            |
| Crew Cab/Automatic Transmission            | D0EV         | 4,393         | 29,610            |
| King Cab/6 Speed Transmission              | D0CW         | 4,239         | 27,670            |
| King Cab/Automatic Transmission            | D0CW         | 4,259         | 28,870            |
| NISSAN FRONTIER S PICKUP – 4 x 2           |              |               |                   |
| Crew Cab/6 Speed Transmission              | DOER         | 4,104         | 21,760            |
| Crew Cab/Automatic Transmission            | DOER         | 4,100         | 22,810            |
| NISSAN FRONTIER S PICKUP – 4 x 4           |              |               |                   |
| Crew Cab/6 Speed Transmission              | DOEV         | 4,286         | 24,460            |
| Crew Cab/Automatic Transmission            | DOEV         | 4,302         | 25,510            |
| NISSAN FRONTIER SL PICKUP – 4 x 2          |              |               |                   |
| Crew Cab/Automatic Transmission            | DOER         | 4,251         | 28,430            |
| Crew Cab/Automatic Transmission – Long Bed | DOFR         | 4,349         | 28,930            |
| NISSAN FRONTIER SL PICKUP – 4 x 4          |              |               |                   |
| Crew Cab/Automatic Transmission            | DOEV         | 4,436         | 31,080            |
| Crew Cab/Automatic Transmission – Long Bed | DOFV         | 4,567         | 31,630            |
| NISSAN FRONTIER SV PICKUP – 4 x 2          |              |               |                   |
| Crew Cab/6 Speed Transmission              | D0ER         | 4,105         | 22,770            |
| Crew Cab/Automatic Transmission            | D0ER         | 4,120         | 23,820            |
| Crew Cab/Automatic Transmission – Long Bed | D0FR         | 4,349         | 24,240            |
| King Cab/6 Speed Transmission              | D0CU         | 4,001         | 23,220            |
| King Cab/Automatic Transmission            | D0CU         | 4,016         | 24,470            |
| NISSAN FRONTIER SV PICKUP – 4 x 4          |              |               |                   |
| Crew Cab/6 Speed Transmission              | D0EV         | 4,287         | 25,470            |
| Crew Cab/Automatic Transmission            | D0EV         | 4,302         | 26,520            |
| Crew Cab/Automatic Transmission – Long Bed | D0FV         | 4,431         | 26,940            |
| King Cab/6 Speed Transmission              | D0CW         | 4,170         | 24,220            |
| King Cab/Automatic Transmission            | D0CW         | 4,185         | 25,660            |

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**2011 NISSAN PICKUP TRUCKS (cont.)**

Sample VIN: 1N6AD0ER8BC000000

Model: D0ER

| <u>BODY TYPE</u>       | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|------------------------|--------------|---------------|-------------------|
| NISSAN TITAN PRO-4X    |              |               |                   |
| King Cab – 4 x 4       | A0CC         | 5,094         | \$36,110          |
| Crew Cab – 4 x 4       | A0EC         | 5,305         | 36,750            |
| NISSAN TITAN S PICKUP  |              |               |                   |
| Crew Cab – 4 x 4       | A0EJ         | 5,131         | 32,220            |
| King Cab – 4 x 2       | A0CH         | 4,678         | 26,820            |
| King Cab – 4 x 4       | A0CJ         | 4,916         | 29,670            |
| NISSAN TITAN SL PICKUP |              |               |                   |
| Crew Cab – 4 x 2       | A0ED         | 5,130         | 36,920            |
| Crew Cab – 4 x 4       | A0EC         | 5,380         | 39,620            |
| NISSAN TITAN SV PICKUP |              |               |                   |
| King Cab – 4 x 2       | A0CH         | 4,718         | 28,820            |
| King Cab – 4 x 4       | A0CJ         | 4,916         | 31,670            |
| Crew Cab – 4 x 2       | A0EK         | 4,908         | 31,020            |
| Crew Cab – 4 x 4       | A0EJ         | 5,165         | 33,870            |

## 2012 SUZUKI PICKUP TRUCKS

Sample VIN: 5Z62D0CT8CC000000

Model: 2D0C

| <u>BODY TYPE</u>                               | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|--|--------------|---------------|-------------------|
| SUZUKI EQUATOR PICKUP – 4 x 2                  |              |               |                   |
| Extended Cab/5 Speed Transmission – 4 cyl.     | 2D0C         | 3,686         | \$17,899          |
| Extended Cab/5 Speed Trans. – 4 cyl. – Comfort | 2D0C         | 3,686         | 19,299            |
| Extended Cab/Auto. Trans. – 4 cyl. – Premium   | 2D0C         | 3,801         | 22,799            |
| Crew Cab – 6 cyl. – Sport                      | 1D0E         | 4,248         | 25,699            |
| SUZUKI EQUATOR PICKUP – 4 x 4                  |              |               |                   |
| Extended Cab – 6 cyl. – Sport                  | 1D0C         | 4,430         | 26,299            |
| Crew Cab – 6 cyl. – Sport – 6' Long Bed        | 1D0F         | 4,518         | 28,699            |
| Crew Cab – 6 cyl. – RMZ-4 – 5' Short Bed       | 1D0E         | 4,491         | 29,550            |

**2011 TOYOTA PICKUP TRUCKS AND VANS** Sample VIN: 1T4NX4CN8B2000000  
 Model: NX4CN

| <u>BODY TYPE</u>                                | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|---|--------------|---------------|-------------------|
| <b>TOYOTA SIENNA VAN – 4 x 2</b>                |              |               |                   |
| Station Wagon/Base – 7 passenger – 4 cyl.       | KA3DC        | 4,163         | \$24,560          |
| Station Wagon/Base – 7 passenger – 6 cyl.       | ZK3DC        | 4,193         | 25,800            |
| Station Wagon/SE – 8 passenger – 6 cyl.         | XK3DC        | 4,353         | 30,850            |
| Station Wagon/LE – 8 passenger – 4 cyl.         | KA3DC        | 4,198         | 25,645            |
| Station Wagon/LE – 7 passenger – 6 cyl.         | KK3DC        | 4,268         | 35,435            |
| Station Wagon/LE – 8 passenger – 6 cyl.         | KK3DC        | 4,303         | 29,200            |
| Station Wagon/XLE – 7 passenger – 6 cyl.        | YK3DC        | 4,433         | 39,745            |
| Station Wagon/XLE – 8 passenger – 6 cyl.        | YK3DC        | 4,408         | 32,475            |
| Station Wagon/Limited – 6 cyl.                  | YK3DC        | 4,433         | 38,800            |
| <b>TOYOTA SIENNA VAN – All Wheel Drive</b>      |              |               |                   |
| Station Wagon/LE                                | JK3DC        | 4,478         | 31,430            |
| Station Wagon/XLE                               | DK3DC        | 4,638         | 34,815            |
| Station Wagon/Limited                           | DK3DC        | 4,638         | 40,070            |
| <b>TOYOTA TACOMA PICKUP – 4 x 2</b>             |              |               |                   |
| Regular Cab/5 Speed Transmission – 4 cyl.       | NX4CN        | 3,130         | 16,345            |
| Regular Cab/Automatic Transmission – 4 cyl.     | NX4CN        | 3,150         | 17,265            |
| Access Cab/5 Speed Transmission – 4 cyl.        | TX4CN        | 3,440         | 19,655            |
| Access Cab/Automatic Transmission – 4 cyl.      | TX4CN        | 3,460         | 20,555            |
| Access Cab X-Runner/6 Speed Trans. – 6 cyl.     | TU4CN        | 3,700         | 25,735            |
| Double Cab/Automatic Transmission – 4 cyl.      | JX4CN        | 3,545         | 21,865            |
| <b>TOYOTA TACOMA PICKUP – 4 x 4</b>             |              |               |                   |
| Regular Cab/5 Speed Transmission – 4 cyl.       | PX4EN        | 3,545         | 20,220            |
| Regular Cab/Automatic Transmission – 4 cyl.     | PX4EN        | 3,600         | 21,350            |
| Access Cab/5 Speed Transmission – 4 cyl.        | UX4EN        | 3,835         | 23,490            |
| Access Cab/6 Speed Transmission – 6 cyl.        | UU4EN        | 3,925         | 25,045            |
| Access Cab/Automatic Transmission – 4 cyl.      | UX4EN        | 3,855         | 24,390            |
| Access Cab/Automatic Transmission – 6 cyl.      | UU4EN        | 3,950         | 25,925            |
| Double Cab/6 Speed Transmission – 6 cyl.        | LU4EN        | 4,010         | 26,145            |
| Double Cab/Automatic Transmission – 6 cyl.      | LU4EN        | 4,035         | 27,025            |
| Double Cab/Automatic Trans. – 6 cyl. – Long Bed | MU4FN        | 4,070         | 27,525            |
| <b>TOYOTA TACOMA PRERUNNER PICKUP – 4 x 2</b>   |              |               |                   |
| Access Cab – 4 cyl.                             | TX4GN        | 3,620         | 21,315            |
| Access Cab – 6 cyl.                             | TU4GN        | 3,715         | 22,750            |
| Double Cab – 4 cyl.                             | JX4GN        | 3,705         | 22,515            |
| Double Cab – 6 cyl.                             | JU4GN        | 3,800         | 23,950            |
| Double Cab – 6 cyl. – Long Bed                  | KU4HN        | 3,855         | 24,450            |

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## 2011 TOYOTA PICKUP TRUCKS AND VANS (cont.)

Sample VIN: 1T4NX4CN8B2000000

Model: NX4CN

| <u>BODY TYPE</u>                 | <u>MODEL</u> | <u>WEIGHT</u> | <u>BASE PRICE</u> |
|----------------------------------|--------------|---------------|-------------------|
| TOYOTA TUNDRA PICKUP – 4 x 2     |              |               |                   |
| Regular Cab – V6                 | JU5F1        | 4,488         | \$23,935          |
| Regular Cab – V6 – Long Bed      | LU5F1        | 4,613         | 24,265            |
| Regular Cab – 4.6L V8            | JM5F1        | 4,763         | 25,135            |
| Regular Cab – 5.7L V8 – Long Bed | LY5F1        | 4,938         | 26,410            |
| Double Cab – V6                  | RU5F1        | 4,898         | 26,275            |
| Double Cab – 4.6L V8             | RM5F1        | 5,083         | 26,420            |
| Double Cab – 5.7L V8             | RY5F1        | 5,218         | 27,665            |
| Double Cab – 5.7L V8 – Long Bed  | TY5F1        | 5,388         | 28,655            |
| Double Cab – 5.7L V8 – Limited   | SY5F1        | 5,218         | 36,860            |
| Crew Cab – 4.6L V8               | EM5F1        | 5,263         | 29,245            |
| Crew Cab – 5.7L V8               | EY5F1        | 5,313         | 30,490            |
| Crew Cab – 5.7L V8 – Limited     | FY5F1        | 5,403         | 39,395            |
| TOYOTA TUNDRA PICKUP – 4 x 4     |              |               |                   |
| Regular Cab – 5.7L V8            | KW5F1, KY5F1 | 5,093         | 29,130            |
| Regular Cab – 5.7L V8 – Long Bed | MW5F1, MY5F1 | 5,218         | 29,460            |
| Double Cab – 4.6L V8             | UM5F1        | 5,433         | 29,470            |
| Double Cab – 5.7L V8             | UW5F1, UY5F1 | 5,493         | 30,715            |
| Double Cab – 5.7L V8 – Long Bed  | CW5F1, CY5F1 | 5,618         | 31,705            |
| Double Cab – 5.7L V8 – Limited   | BW5F1, BY5F1 | 5,483         | 39,920            |
| Crew Cab – 4.6L V8               | DM5F1        | 5,573         | 32,295            |
| Crew Cab – 5.7L V8               | DW5F1, DY5F1 | 5,673         | 33,540            |
| Crew Cab – 5.7L V8 – Limited     | HW5F1, HY5F1 | 5,673         | 42,455            |