HART INTERCIVIC

Quotes by County

Updated August 28, 2017

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HART intercivic

Price Quote for Clinton County, MI

Contents

- *Summary*
- *Quote 1 for Main Components Years 1-5*
- *Quote 2 for Additional Components Years 1-5*
- *Quote 3 for Service and Maintenance Years 6-10*

Summary

State Funding Available*

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	$ 3,913.11	34	$ 133,045.74
Accessible Voting Device	$ 3,207.41	30	$ 96,222.30
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	$ 3,913.11	0	$ -
Full EMS Software - County	$ 154,491.84	1	$ 154,491.84
Accumulation Only Software - County	$ 35,108.58	0	$ -
Accumulation Only Software - Local	$ -	0	$ -
Security Device (Verity Key)	$ 56.46	20	$ 1,129.20
			$ 384,889.08

County Quotes**

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	$ 545,400.00	$ (160,510.92)	$ 384,889.08	$ (384,889.08)	$ -
Quote 2 - Additional Components Years 1-5	$ 60,140.00	$ -	$ 60,140.00	N/A	$ 60,140.00
Quote 3 - Service and Maintenance Years 6-10	$ 183,130.00	$ (44,050.00)	$ 139,080.00	N/A	$ 139,080.00

Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	$ -
Quote 2 - Additional Components Years 1-5	$ 60,140.00
Due from County Year 1	**$ 60,140.00**
Quote 3 - Service and Maintenance Years 6-10	$ 139,080.00
Due Annually from County Years 6-10	**$ 27,816.00**

County Total Cost Years 1 - 10

Year 1	$ 60,140.00
Year 2	$ -
Year 3	$ -
Year 4	$ -
Year 5	$ -
Year 6	$ 27,816.00
Year 7	$ 27,816.00
Year 8	$ 27,816.00
Year 9	$ 27,816.00
Year 10	$ 27,816.00
Total	**$ 199,220.00**

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

**All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

Confidential

HART intercivic

Verity Quote 1 - Main Components Year 1-5

Quote Number	00002977
Account Name	Clinton County, MI
Grand Total	$384,889.08

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	34	$187,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	30	$135,000.00
Verity Data, Build, and Count	Full Election Management System software	$218,920.00	1	$218,920.00
Verity Key	Electronic security token	$80.00	20	$1,600.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	64	$2,880.00

Subtotal	$545,400.00
Special Discount	($160,510.92)
Grand Total	$384,889.08
State Funding	($384,889.08)
Expected County Expenditure	$0.00

Bill To	State of Michigan, Bureau of Elections 430 W Allegan St. Lansing, MI 48933	Ship To	100 E State St., Suite 260 St. Johns, MI 48879

Customer Contact

Contact Name	Diane Zuker	Email	zukerd@clinton-county.org
		Phone	(989) 224-5140

General Information

Expiration Date	7/31/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Net 30		

Terms and Conditions

Delivery includes removal and salvage of customer's existing voting system at no extra charge.
Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: Diane Zuker Title: Clinton County Clerk

Customer Approval: [signature] Date: June 27, 2017

Confidential

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002907
Account Name	Clinton County, MI
Grand Total	$60,140.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	$17,180.00	1	$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	$3,650.00	2	$7,300.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	$325.00	2	$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	$185.00	20	$3,700.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	22	$990.00
Verity Key	Electronic security token	$80.00	4	$320.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	$30,000.00	1	$30,000.00

Subtotal	$60,140.00
Grand Total	$60,140.00

Bill To	100 E State St., Suite 260 St. Johns, MI 48879	Ship To	100 E State St., Suite 260 St. Johns, MI 48879

Customer Contact

Contact Name	Diane Zuker	Email	zukerd@clinton-county.org
		Phone	(989) 224-5140

General Information

Expiration Date	7/31/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: Diane Zukar Title: Clinton County Clerk

Customer Approval: Diane Zukar Date: June 27, 2017

Confidential

CLINTON COUNTY PG 4

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002978
Account Name	Clinton County, MI
Grand Total Years 6-10	$139,080.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	$564.00	34	$19,176.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	$515.00	30	$15,450.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	$2,000.00	1	$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total	$36,626.00
Subtotal License and Support Years 6-10	$183,130.00
Discount Years 6-10	($44,050.00)
Total Years 6-10	$139,080.00

Bill To	100 E State St., Suite 260 St. Johns, MI 48879	Ship To	100 E State St., Suite 260 St. Johns, MI 48879

Customer Contact

Contact Name	Diane Zuker	Email	zukerd@clinton-county.org
		Phone	(989) 224-5140

General Information

Expiration Date	7/31/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Net 30		

Terms and Conditions

Discount provided above reflects a $140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a $135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10.
The resulting unit prices are as follows:
- Service and Maintenance – Verity Scan: $424.00
- Service and Maintenance – Verity Touch Writer w/ Access: $380.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Confidential

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002978
Account Name	Clinton County, MI
Grand Total Years 6-10	$139,080.00

Customer Approval

Name: Diane Zuker

Title: Clinton County Clerk

Customer Approval:

Date: June 27, 2017

Confidential

HART intercivic

Price Quote for Eaton County, MI

Contents

- *Summary*
- *Quote 1 for Main Components Years 1-5*
- *Quote 2 for Additional Components Years 1-5*
- *Quote 3 for Service and Maintenance Years 6-10*

Summary

State Funding Available*

Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	$ 3,913.11	58	$ 226,960.38
Accessible Voting Device	$ 3,207.41	39	$ 125,088.99
Full EMS Software - County	$ 154,491.84	1	$ 154,491.84
Accumulation Only Software - County	$ 35,108.58	0	$ -
Accumulation Only Software - Local	$ -	0	$ -
Security Device (Verity Key)	$ 56.46	22	$ 1,242.12
		Quote 1 State Funding:	**$ 507,783.33**

Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	$ 3,913.11	1	$ 3,913.11
		Quote 2 State Funding:	**$ 3,913.11**
		Total State Funding:	**$ 511,696.44**

County Quotes**

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	$ 719,545.00	$ (211,761.67)	$ 507,783.33	$ (507,783.33)	$ -
Quote 2 - Additional Components Years 1-5	$ 154,985.00	$ -	$ 154,985.00	$ (3,913.11)	$ 151,071.89
Quote 3 - Service and Maintenance Years 6-10	$ 351,435.00	$ (54,800.00)	$ 296,635.00	N/A	$ 296,635.00

Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	$ -
Quote 2 - Additional Components Years 1-5	$ 151,071.89
Due from County Year 1	**$ 151,071.89**
Quote 3 - Service and Maintenance Years 6-10	$ 296,635.00
Due Annually from County Years 6-10	**$ 59,327.00**

County Total Cost Years 1 - 10

Year 1	$ 151,071.89
Year 2	$ -
Year 3	$ -
Year 4	$ -
Year 5	$ -
Year 6	$ 59,327.00
Year 7	$ 59,327.00
Year 8	$ 59,327.00
Year 9	$ 59,327.00
Year 10	$ 59,327.00
Total	**$ 447,706.89**

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

**All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

HART intercivic

Verity Quote 1 - Main Components Year 1-5

Quote Number	00002447
Account Name	Eaton County, MI
Grand Total	$507,783.33

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	58	$319,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	39	$175,500.00
Verity Data, Build, and Count	Full Election Management System software	$218,920.00	1	$218,920.00
Verity Key	Electronic security token	$80.00	22	$1,760.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	97	$4,365.00

Subtotal	$719,545.00
Special Discount	($211,761.67)
Grand Total	$507,783.33
State Funding	($507,783.33)
Expected County Expenditure	$0.00

Bill To	State of Michigan 430 W Allegan St., 1st Floor Lansing, MI 48933	Ship To	1045 Independence Blvd. Charlotte, MI 48813

Customer Contact

Contact Name	Diana Bosworth	Email	dbosworth@eatoncounty.org
		Phone	(517) 543-2426

General Information

Expiration Date	4/9/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002448
Account Name	Eaton County, MI
Grand Total	$154,985.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	$17,180.00	1	$17,180.00
Verity Central - Medium Jurisdiction	Verity Central software for jurisdictions with less than 100,000 registered voters	$72,920.00	1	$72,920.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	$3,650.00	3	$10,950.00
Canon DR-G1100 Central Scanner	Central ballot scanner w/ 5-year warranty	$11,190.00	1	$11,190.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	$325.00	3	$975.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	$185.00	21	$3,885.00
Battery Charger, 6 Bay	6-bay charger for Verity voting device battery	$540.00	1	$540.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	21	$945.00
Verity Key	Electronic security token	$80.00	5	$400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	$36,000.00	1	$36,000.00

Subtotal	$154,985.00
Grand Total	$154,985.00
State Funding	($3,913.11)
Expected County Expenditure	$151,071.89

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002448
Account Name	Eaton County, MI
Grand Total	$154,985.00

Bill To	1045 Independence Blvd. Charlotte, MI 48813	Ship To	1045 Independence Blvd. Charlotte, MI 48813

Customer Contact

Contact Name	Diana Bosworth	Email	dbosworth@eatoncounty.org
		Phone	(517) 543-2426

General Information

Expiration Date	4/9/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002523
Account Name	Eaton County, MI
Grand Total Years 6-10	$296,635.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	$564.00	58	$32,712.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	$515.00	39	$20,085.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	$2,000.00	1	$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	
Service and Maintenance - Verity Central	Annual Service and Maintenance fee for Verity Central in years 6-10	$15,490.00	1	$15,490.00

Annual Total	$70,287.00
Subtotal License and Support Years 6-10	$351,435.00
Discount Years 6-10	($54,800.00)
Total Years 6-10	$296,635.00

Bill To	1045 Independence Blvd. Charlotte, MI 48813	Ship To	1045 Independence Blvd. Charlotte, MI 48813

Customer Contact

Contact Name	Diana Bosworth	Email	dbosworth@eatoncounty.org
		Phone	(517) 543-2426

General Information

Expiration Date	4/14/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Discount provided above reflects a $115.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a $110.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10.
The resulting unit prices are as follows:
- Service and Maintenance – Verity Scan: $449.00
- Service and Maintenance – Verity Touch Writer w/ Access: $405.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen E. Clakeley		

HART intercivic

Price Quote for Genesee County, MI

Contents

- *Summary*
- *Quote 1 for Main Components Years 1-5*
- *Quote 2 for Additional Components Years 1-5*
- *Quote 3 for Service and Maintenance Years 6-10*

Summary

State Funding Available*

Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	$ 3,913.11	249	$ 974,364.39
Accessible Voting Device	$ 3,207.41	104	$ 333,570.64
Full EMS Software - County	$ 154,491.84	1	$ 154,491.84
Accumulation Only Software - County	$ 35,108.58	0	$ -
Accumulation Only Software - Local	$ -	0	$ -
Security Device (Verity Key)	$ 56.46	29	$ 1,637.34
		Quote 1 State Funding:	**$ 1,464,064.21**

Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	$ 3,913.11	0	$ -
		Quote 2 State Funding:	$ -
		Total State Funding:	**$ 1,464,064.21**

County Quotes**

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	$ 2,074,625.00	$ (610,560.79)	$ 1,464,064.21	$ (1,464,064.21)	$ -
Quote 2 - Additional Components Years 1-5	$ 234,083.00	$ (10,000.00)	$ 224,083.00	$ -	$ 224,083.00
Quote 3 - Service and Maintenance Years 6-10	$ 1,049,255.00	$ (261,875.00)	$ 787,380.00	N/A	$ 787,380.00

Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	$ -
Quote 2 - Additional Components Years 1-5	$ 224,083.00
Due from County Year 1	**$ 224,083.00**
Quote 3 - Service and Maintenance Years 6-10	$ 787,380.00
Due Annually from County Years 6-10	**$ 157,476.00**

County Total Cost Years 1 - 10

Year 1	$ 224,083.00
Year 2	$ -
Year 3	$ -
Year 4	$ -
Year 5	$ -
Year 6	$ 157,476.00
Year 7	$ 157,476.00
Year 8	$ 157,476.00
Year 9	$ 157,476.00
Year 10	$ 157,476.00
Total	**$ 1,011,463.00**

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

**All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

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Verity Quote 1 - Main Components Year 1-5

Quote Number	00002731
Account Name	Genesee County, MI
Grand Total	$1,464,064.21

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	249	$1,369,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	104	$468,000.00
Verity Data, Build, and Count	Full Election Management System software	$218,920.00	1	$218,920.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	353	$15,885.00
Verity Key	Electronic security token	$80.00	29	$2,320.00

Subtotal	$2,074,625.00
Special Discount	($610,560.79)
Grand Total	$1,464,064.21
State Funding	($1,464,064.21)
Expected County Expenditure	$0.00

Bill To	State of Michigan, Bureau of Elections 430 W Allegan St. Lansing, MI 48933	Ship To	900 S Saginaw St. Flint, MI 48502

Customer Contact

Contact Name	Doreen Fulcher	Email	dfulcher@co.genesee.mi.us
		Phone	(810) 257-3283

General Information

Expiration Date	6/1/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Per Contract		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: Mark Young

Customer Approval: Mark Young

Title: Chairman - Genesee County Board of Commissioners

Date: 5/24/17

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002732
Account Name	Genesee County, MI
Grand Total	$224,083.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	20	$110,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	5	$22,500.00
Verity Relay	Verity Relay software (server)	$17,180.00	1	$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	$3,650.00	2	$7,300.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	$325.00	2	$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	$185.00	11	$2,035.00
Battery Charger, 6 Bay	Battery charger for Verity unit	$540.00	10	$5,400.00
Verity Voting Device Battery	Rechargeable battery for Verity voting device	$102.00	4	$408.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	138	$6,210.00
Verity Key	Electronic security token	$80.00	30	$2,400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	$60,000.00	1	$60,000.00

Subtotal	$234,083.00
Special Discount	($10,000.00)
Grand Total	$224,083.00

Bill To	900 S Saginaw St. Flint, MI 48502	Ship To	900 S Saginaw St. Flint, MI 48502

Customer Contact

Contact Name	Doreen Fulcher	Email	dfulcher@co.genesee.mi.us
		Phone	(810) 257-3283

General Information

Expiration Date	6/1/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Per Contract		

Terms and Conditions

Discount provided above reflects a $500.00 discount on the unit price of Verity Scan, resulting in a unit price of $5,000.00.

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002732
Account Name	Genesee County, MI
Grand Total	$224,083.00

Hart Approval

Prepared By Karen Clakeley Title Director, Strategic Accounts

Signature Karen G. Clakeley

Customer Approval

Name: Mark Young ~~Title:~~ Date: 5/24/17

Customer Approval: Mark Young ~~Date:~~ Title: Chairman - Genesee County Board of Commissioners

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002733
Account Name	Genesee County, MI
Grand Total Years 6-10	$787,380.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	$564.00	269	$151,716.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	$515.00	109	$56,135.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	$2,000.00	1	$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total	$209,851.00
Subtotal License and Support Years 6-10	$1,049,255.00
Discount Years 6-10	($261,875.00)
Total Years 6-10	$787,380.00

Bill To	900 S Saginaw St. Flint, MI 48502	Ship To	900 S Saginaw St. Flint, MI 48502

Customer Contact

Contact Name	Doreen Fulcher	Email	dfulcher@co.genesee.mi.us
		Phone	(810) 257-3283

General Information

Expiration Date	6/1/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Per Contract		

Terms and Conditions

Discount provided above reflects a $140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a $135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10.
The resulting unit prices are as follows:
- Service and Maintenance – Verity Scan: $424.00
- Service and Maintenance – Verity Touch Writer w/ Access: $380.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen E. Clakeley		

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002733
Account Name	Genesee County, MI
Grand Total Years 6-10	$787,380.00

Customer Approval

Name: Mark Young

Customer Approval: Mark Young

~~Title~~: Date: 5/24/17

~~Date~~: Title: Chairman - Genesee County Board of Commissioners

HART intercivic

Price Quote for Ionia County, MI

Contents

- *Summary*
- *Quote 1 for Main Components Years 1-5*
- *Quote 2 for Additional Components Years 1-5*
- *Quote 3 for Service and Maintenance Years 6-10*

Summary

State Funding Available*

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	$ 3,913.11	33	$ 129,132.63
Accessible Voting Device	$ 3,207.41	24	$ 76,977.84
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	$ 3,913.11	0	$ -
Full EMS Software - County	$ 154,491.84	1	$ 154,491.84
Accumulation Only Software - County	$ 35,108.58	0	$ -
Accumulation Only Software - Local	$ -	0	$ -
Security Device (Verity Key)	$ 56.46	20	$ 1,129.20
			$ 361,731.51

County Quotes**

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	$ 512,585.00	$ (150,853.49)	$ 361,731.51	$ (361,731.51)	$ -
Quote 2 - Additional Components Years 1-5	$ 53,690.00	$ -	$ 53,690.00	N/A	$ 53,690.00
Quote 3 - Service and Maintenance Years 6-10	$ 164,860.00	$ (39,300.00)	$ 125,560.00	N/A	$ 125,560.00

Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	$ -
Quote 2 - Additional Components Years 1-5	$ 53,690.00
Due from County Year 1	**$ 53,690.00**
Quote 3 - Service and Maintenance Years 6-10	$ 125,560.00
Due Annually from County Years 6-10	**$ 25,112.00**

County Total Cost Years 1 - 10

Year 1	$ 53,690.00
Year 2	$ -
Year 3	$ -
Year 4	$ -
Year 5	$ -
Year 6	$ 25,112.00
Year 7	$ 25,112.00
Year 8	$ 25,112.00
Year 9	$ 25,112.00
Year 10	$ 25,112.00
Total	$ 179,250.00

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

**All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

HART intercivic

Verity Quote 1 - Main Components Year 1-5

Quote Number	00002433
Account Name	Ionia County, MI
Grand Total	$361,731.51

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	33	$181,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	24	$108,000.00
Verity Data, Build, and Count	Full Election Management System software	$218,920.00	1	$218,920.00
Verity Key	Electronic security token	$80.00	20	$1,600.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	57	$2,565.00

Subtotal	$512,585.00
Special Discount	($150,853.49)
Grand Total	$361,731.51
State Funding	($361,731.51)
Expected County Expenditure	$0.00

Bill To	State of Michigan 430 W Allegan St., 1st Floor Lansing, MI 48933	Ship To	100 W Main St. Ionia, MI 48846

Customer Contact

Contact Name	Janae Cooper	Email	jcooper@ioniacounty.org
		Phone	(616) 527-5322

General Information

Expiration Date	4/8/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen E. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002434
Account Name	Ionia County, MI
Grand Total	$53,690.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	$17,180.00	1	$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	$3,650.00	2	$7,300.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	$325.00	2	$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	$185.00	20	$3,700.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	12	$540.00
Verity Key	Electronic security token	$80.00	4	$320.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	$24,000.00	1	$24,000.00

Subtotal	$53,690.00
Grand Total	$53,690.00

Bill To	100 W Main St. Ionia, MI 48846	Ship To	100 W Main St. Ionia, MI 48846

Customer Contact

Contact Name	Janae Cooper	Email	jcooper@ioniacounty.org
		Phone	(616) 527-5322

General Information

Expiration Date	4/8/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen E. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002436
Account Name	Ionia County, MI
Grand Total Years 6-10	$125,560.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	$564.00	33	$18,612.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	$515.00	24	$12,360.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	$2,000.00	1	$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total	$32,972.00
Subtotal License and Support Years 6-10	$164,860.00
Discount Years 6-10	($39,300.00)
Total Years 6-10	$125,560.00

Bill To	100 W Main St. Ionia, MI 48846	Ship To	100 W Main St. Ionia, MI 48846

Customer Contact

Contact Name	Janae Cooper	Email	jcooper@ioniacounty.org
		Phone	(616) 527-5322

General Information

Expiration Date	4/8/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Discount provided above reflects a $140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a $135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10.
The resulting unit prices are as follows:
- Service and Maintenance – Verity Scan: $424.00
- Service and Maintenance – Verity Touch Writer w/ Access: $380.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen E. Clakeley		

REVISED
JUNE 19, 2017

HART intercivic

Price Quote for Livingston County, MI

Contents
- *Summary*
- *Quote 1 for Main Components Years 1-5*
- *Quote 2 for Additional Components Years 1-5*
- *Quote 3 for Service and Maintenance Years 6-10*

Summary

State Funding Available*

Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	$ 3,913.11	100	$ 391,311.00
Accessible Voting Device	$ 3,207.41	55	$ 176,407.55
Full EMS Software - County	$ 154,491.84	1	$ 154,491.84
Accumulation Only Software - County	$ 35,108.58	0	$ -
Accumulation Only Software - Local	$ -	0	$ -
Security Device (Verity Key)	$ 56.46	19	$ 1,072.74
		Quote 1 State Funding:	**$ 723,283.13**

Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	$ 3,913.11	0	$ -
		Quote 2 State Funding:	**$ -**
		Total State Funding:	**$ 723,283.13**

County Quotes**

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	$ 1,024,915.00	$ (301,631.87)	$ 723,283.13	$ (723,283.13)	$ -
Quote 2 - Additional Components Years 1-5	$ 227,250.00	$ (11,140.00)	$ 216,110.00	$ -	$ 216,110.00
Quote 3 - Service and Maintenance Years 6-10	$ 500,325.00	$ (123,825.00)	$ 376,500.00	N/A	$ 376,500.00

Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	$ -
Quote 2 - Additional Components Years 1-5	$ 216,110.00
Due from County Year 1	**$ 216,110.00**
Quote 3 - Service and Maintenance Years 6-10	$ 376,500.00
Due Annually from County Years 6-10	**$ 75,300.00**

County Total Cost Years 1 - 10

Year 1	$ 216,110.00
Year 2	$ -
Year 3	$ -
Year 4	$ -
Year 5	$ -
Year 6	$ 75,300.00
Year 7	$ 75,300.00
Year 8	$ 75,300.00
Year 9	$ 75,300.00
Year 10	$ 75,300.00
Total	**$ 592,610.00**

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

**All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

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HART intercivic

Verity Quote 1 - Main Components Year 1-5

Quote Number	00002957
Account Name	Livingston County, MI
Grand Total	$723,283.13

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	100	$550,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	55	$247,500.00
Verity Data, Build, and Count	Full Election Management System software	$218,920.00	1	$218,920.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	155	$6,975.00
Verity Key	Electronic security token	$80.00	19	$1,520.00

Subtotal	$1,024,915.00
Special Discount	($301,631.87)
Grand Total	$723,283.13
State Funding	($723,283.13)
Expected County Expenditure	$0.00

Bill To	State of Michigan, Bureau of Elections 430 W Allegan St. Lansing, MI 48933	Ship To	200 E Grand River Ave. Howell, MI 48843

Customer Contact

Contact Name	Elizabeth Hundley	Email	ehundley@livgov.com
		Phone	(517) 546-8177

General Information

Expiration Date	7/15/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Net 30		

Terms and Conditions

Delivery includes removal and salvage of customer's existing voting system at no extra charge.
Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen E. Clakeley		

Customer Approval **LIVINGSTON COUNTY:**

Name: **KATE LAWRENCE - Chairwoman** Title: **County Board of Commissioners**

Customer Approval: ✖ Kate Lawrence Date: **6/19/17**

APPROVED AS TO FORM FOR COUNTY OF LIVINGSTON:
COHL, STOKER & TOSKEY, P.C.
BY: TIMOTHY M. PERRONE - 6/16/17

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HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002959
Account Name	Livingston County, MI
Grand Total	$216,110.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	20	$110,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	4	$18,000.00
Verity Relay	Verity Relay software (server)	$17,180.00	1	$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	$3,650.00	2	$7,300.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	$325.00	2	$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	$185.00	13	$2,405.00
Battery Charger, 6 Bay	6-bay charger for Verity voting device battery	$540.00	16	$8,640.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	31	$1,395.00
Verity Key	Electronic security token	$80.00	21	$1,680.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	$60,000.00	1	$60,000.00

Subtotal	$227,250.00
Special Discount	($11,140.00)
Grand Total	$216,110.00

Bill To	200 E Grand River Ave. Howell, MI 48843	Ship To	200 E Grand River Ave. Howell, MI 48843

Customer Contact

Contact Name	Elizabeth Hundley	Email	ehundley@livgov.com
		Phone	(517) 546-3177

General Information

Expiration Date	7/15/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Net 30		

Terms and Conditions

Delivery includes removal and salvage of customer's existing voting system at no extra charge.

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Confidential - Not for Redistribution - Permitted within Michigan Bureau of Elections and local jurisdictions within Livingston County

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002959
Account Name	Livingston County, MI
Grand Total	$216,110.00

Hart Approval

Prepared By Karen Clakeley Title Director, Strategic Accounts

Signature

Customer Approval **LIVINGSTON COUNTY:**

Name: **KATE LAWRENCE - Chairwoman** Title: **County Board of Commissioners**

Customer Approval: ✖ Date: **6/19/17**

APPROVED AS TO FORM FOR COUNTY OF LIVINGSTON:
COHL, STOKER & TOSKEY, P.C.
BY: TIMOTHY M. PERRONE - 6/16/17

Confidential - Not for Redistribution - Permitted within Michigan Bureau of Elections and local jurisdictions within Livingston County

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002958
Account Name	Livingston County, MI
Grand Total Years 6-10	$376,500.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	$564.00	120	$67,680.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	$515.00	59	$30,385.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	$2,000.00	1	$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total	$100,065.00
Subtotal License and Support Years 6-10	$500,325.00
Discount Years 6-10	($123,825.00)
Total Years 6-10	$376,500.00

Bill To	200 E Grand River Ave. Howell, MI 48843	Ship To	200 E Grand River Ave. Howell, MI 48843

Customer Contact

Contact Name	Elizabeth Hundley	Email	ehundley@livgov.com
		Phone	(517) 546-6177

General Information

Expiration Date	7/15/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Net 30		

Terms and Conditions

Discount provided above reflects a $140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a $135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10.
The resulting unit prices are as follows:
- Service and Maintenance – Verity Scan: $424.00
- Service and Maintenance – Verity Touch Writer w/ Access: $380.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen E Clakeley		

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HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002958
Account Name	Livingston County, MI
Grand Total Years 6-10	$376,500.00

Customer Approval **LIVINGSTON COUNTY:**

Name: **KATE LAWRENCE - Chairwoman** Title: **County Board of Commissioners**

Customer Approval: ✖ Kate Lawrence Date: **6/19/17**

APPROVED AS TO FORM FOR COUNTY OF LIVINGSTON:
COHL, STOKER & TOSKEY, P.C.
BY: TIMOTHY M. PERRONE - 6/16/17

Confidential - Not for Redistribution - Permitted within Michigan Bureau of Elections and local jurisdictions within Livingston County

HART intercivic

Price Quote for Montcalm County, MI

Revised

Contents

- *Summary*
- *Quote 1 for Main Components Years 1-5*
- *Quote 2 for Additional Components Years 1-5*
- *Quote 3 for Service and Maintenance Years 6-10*

Summary

State Funding Available*

Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	$ 3,913.11	31	$ 121,306.41
Accessible Voting Device	$ 3,207.41	27	$ 86,600.07
Full EMS Software - County	$ 154,491.84	1	$ 154,491.84
Accumulation Only Software - County	$ 35,108.58	0	$ -
Accumulation Only Software - Local	$ -	0	$ -
Security Device (Verity Key)	$ 56.46	24	$ 1,355.04
		Quote 1 State Funding:	**$ 363,753.36**

Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	$ 3,913.11	0	$ -
		Quote 2 State Funding:	**$ -**
		Total State Funding:	**$ 363,753.36**

County Quotes**

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	$ 515,450.00	$ (151,696.64)	$ 363,753.36	$ (363,753.36)	$ -
Quote 2 - Additional Components Years 1-5	$ 54,510.00	$ -	$ 54,510.00	$ -	$ 54,510.00
Quote 3 - Service and Maintenance Years 6-10	$ 166,945.00	$ (39,925.00)	$ 127,020.00	N/A	$ 127,020.00

Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	$ -
Quote 2 - Additional Components Years 1-5	$ 54,510.00
Due from County Year 1	**$ 54,510.00**
Quote 3 - Service and Maintenance Years 6-10	$ 127,020.00
Due Annually from County Years 6-10	**$ 25,404.00** - 2000 = 23,404.00

County Total Cost Years 1 - 10

Year 1	$ 54,510.00
Year 2	$ -
Year 3	$ -
Year 4	$ -
Year 5	$ -
Year 6	$ 25,404.00
Year 7	$ 25,404.00
Year 8	$ 25,404.00
Year 9	$ 25,404.00
Year 10	$ 25,404.00
Total	**$ 181,530.00**

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

**All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

HART intercivic

Verity Quote 1 - Main Components Year 1-5

Quote Number	00002459
Account Name	Montcalm County, MI
Grand Total	$363,753.36

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	31	$170,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	27	$121,500.00
Verity Data, Build, and Count	Full Election Management System software	$218,920.00	1	$218,920.00
Verity Key	Electronic security token	$80.00	24	$1,920.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	58	$2,610.00

Subtotal	$515,450.00
Special Discount	($151,696.64)
Grand Total	$363,753.36
State Funding	($363,753.36)
Expected County Expenditure	$0.00

Bill To	State of Michigan 430 W Allegan St., 1st Floor Lansing, MI 48933	Ship To	211 W Main St., 2nd Floor Stanton, MI 48888

Customer Contact

Contact Name	Kristen Millard	Email	kmillard@co.montcalm.mi.us

General Information

Expiration Date	4/9/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen S. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 1 - Main Components Year 1-5

Quote Number	00002459
Account Name	Montcalm County, MI
Grand Total	$363,753.36

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	31	$170,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	27	$121,500.00
Verity Data, Build, and Count	Full Election Management System software	$218,920.00	1	$218,920.00
Verity Key	Electronic security token	$80.00	24	$1,920.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	58	$2,610.00

Subtotal	$515,450.00
Special Discount	($151,696.64)
Grand Total	$363,753.36
State Funding	($363,753.36)
Expected County Expenditure	$0.00

Bill To	State of Michigan 430 W Allegan St., 1st Floor Lansing, MI 48933	Ship To	211 W Main St., 2nd Floor Stanton, MI 48888

Customer Contact

Contact Name	Kristen Millard	Email	kmillard@co.montcalm.mi.us

General Information

Expiration Date	4/9/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature			

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002462
Account Name	Montcalm County, MI
Grand Total Years 6-10	$127,020.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	$564.00	31	$17,484.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	$515.00	27	$13,905.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	$2,000.00	1	$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total	$33,389.00
Subtotal License and Support Years 6-10	$166,945.00
Discount Years 6-10	($39,925.00)
Total Years 6-10	$127,020.00

Bill To	P.O. Box 368 Stanton, MI 48888	Ship To	211 W Main St., 2nd Floor Stanton, MI 48888

Customer Contact

Contact Name	Kristen Millard	Email	kmillard@co.montcalm.mi.us

General Information

Expiration Date	4/9/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Discount provided above reflects a $140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a $135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10.
The resulting unit prices are as follows:
- Service and Maintenance – Verity Scan: $424.00
- Service and Maintenance – Verity Touch Writer w/ Access: $380.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen E Clakeley		

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002462
Account Name	Montcalm County, MI
Grand Total Years 6-10	$127,020.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	$564.00	31	$17,484.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	$515.00	27	$13,905.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	$2,000.00	1	$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total	$33,389.00
Subtotal License and Support Years 6-10	$166,945.00
Discount Years 6-10	($39,925.00)
Total Years 6-10	$127,020.00

Bill To	P.O. Box 368 Stanton, MI 48888	Ship To	211 W Main St., 2nd Floor Stanton, MI 48888

Customer Contact

Contact Name	Kristen Millard	Email	kmillard@co.montcalm.mi.us

General Information

Expiration Date	4/9/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Discount provided above reflects a $140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a $135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:
- Service and Maintenance – Verity Scan: $424.00
- Service and Maintenance – Verity Touch Writer w/ Access: $380.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature			

HART intercivic

Price Quote for Muskegon County, MI

Contents

- *Summary*
- *Quote 1 for Main Components Years 1-5*
- *Quote 2 for Additional Components Years 1-5*
- *Quote 3 for Service and Maintenance Years 6-10*

Summary

State Funding Available*

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	$ 3,913.11	78	$ 305,222.58
Accessible Voting Device	$ 3,207.41	67	$ 214,896.47
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	$ 3,913.11	0	$ -
Full EMS Software - County	$ 154,491.84	1	$ 154,491.84
Accumulation Only Software - County	$ 35,108.58	0	$ -
Accumulation Only Software - Local	$ -	0	$ -
Security Device (Verity Key)	$ 56.46	24	$ 1,355.04
			$ 675,965.93

County Quotes**

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	$ 957,865.00	$ (281,899.07)	$ 675,965.93	$ (675,965.93)	$ -
Quote 2 - Additional Components Years 1-5	$ 73,725.00	$ -	$ 73,725.00	N/A	$ 73,725.00
Quote 3 - Service and Maintenance Years 6-10	$ 402,485.00	$ (81,700.00)	$ 320,785.00	N/A	$ 320,785.00

Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	$ -
Quote 2 - Additional Components Years 1-5	$ 73,725.00
Due from County Year 1	**$ 73,725.00**
Quote 3 - Service and Maintenance Years 6-10	$ 320,785.00
Due Annually from County Years 6-10	**$ 64,157.00**

County Total Cost Years 1 - 10

Year 1	$ 73,725.00
Year 2	$ -
Year 3	$ -
Year 4	$ -
Year 5	$ -
Year 6	$ 64,157.00
Year 7	$ 64,157.00
Year 8	$ 64,157.00
Year 9	$ 64,157.00
Year 10	$ 64,157.00
Total	**$ 394,510.00**

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

**All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

HART intercivic

Verity Quote 1 - Main Components Year 1-5

Quote Number	00002420
Account Name	Muskegon County, MI
Grand Total	$675,965.93

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	78	$429,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	67	$301,500.00
Verity Data, Build, and Count	Full Election Management System software	$218,920.00	1	$218,920.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	145	$6,525.00
Verity Key	Electronic security token	$80.00	24	$1,920.00

Subtotal	$957,865.00
Special Discount	($281,899.07)
Grand Total	$675,965.93
State Funding	($675,965.93)
Expected County Expenditure	$0.00

Bill To	State of Michigan 430 W Allegan St., 1st Floor Lansing, MI 48933	Ship To	990 Terrace St., 1st Floor Muskegon, MI 49442

Customer Contact

Contact Name	Nancy Waters	Email	watersna@co.muskegon.mi.us
		Phone	(231) 724-6221

General Information

Expiration Date	4/8/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002445
Account Name	Muskegon County, MI
Grand Total	$73,725.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	$17,180.00	1	$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	$3,650.00	2	$7,300.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	$325.00	2	$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	$185.00	24	$4,440.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	39	$1,755.00
Verity Key	Electronic security token	$80.00	5	$400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	$42,000.00	1	$42,000.00

Subtotal	$73,725.00
Grand Total	$73,725.00

Bill To	990 Terrace St., 1st Floor Muskegon, MI 49442	Ship To	990 Terrace St., 1st Floor Muskegon, MI 49442

Customer Contact

Contact Name	Nancy Waters	Email	watersna@co.muskegon.mi.us
		Phone	(231) 724-6221

General Information

Expiration Date	4/9/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002446
Account Name	Muskegon County, MI
Grand Total Years 6-10	$320,785.00

Bill To	990 Terrace St., 1st Floor Muskegon, MI 49442	Ship To	990 Terrace St., 1st Floor Muskegon, MI 49442

Customer Contact

Contact Name	Nancy Waters	Email	watersna@co.muskegon.mi.us
		Phone	(231) 724-6221

General Information

Expiration Date	4/9/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Discount provided above reflects a $115.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a $110.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10.
The resulting unit prices are as follows:
- Service and Maintenance – Verity Scan: $449.00
- Service and Maintenance – Verity Touch Writer w/ Access: $405.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Price Quote for Oakland County, MI

Contents

- *Summary*
- *Quote 1 for Main Components Years 1-5*
- *Quote 2 for Additional Components Years 1-5*
- *Quote 3 for Service and Maintenance Years 6-10*

Summary

State Funding Available*

Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct Tabulator	$ 3,913.11	572	$ 2,238,298.92
Accessible Voting Device	$ 3,207.41	406	$ 1,302,208.46
Full EMS Software - County	$ 154,491.84	1	$ 154,491.84
Accumulation Only Software - County	$ 35,108.58	0	$ -
Accumulation Only Software - Local	$ -	5	$ -
Security Device (Verity Key)	$ 56.46	53	$ 2,992.38
		Quote 1 State Funding:	$ 3,697,991.60

Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
AVCB Tabulator (Credit Applied to Verity Central Purchase)	$ 3,913.11	43	$ 168,263.73
		Quote 2 State Funding:	$ 168,263.73

Total State Funding: $ 3,866,255.33

County Quotes**

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	$ 5,240,170.00	$ (1,542,178.40)	$ 3,697,991.60	$ (3,697,991.60)	$ -
Quote 2 - Additional Components Years 1-5	$ 1,922,905.00	$ (411,280.00)	$ 1,511,625.00	$ (168,263.73)	$ 1,343,361.27
Quote 3 - Service and Maintenance Years 6-10	$ 4,059,070.00	$ (960,350.00)	$ 3,098,720.00	N/A	$ 3,098,720.00

Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	$ -
Quote 2 - Additional Components Years 1-5	$ 1,343,361.27
Due from County Year 1	**$ 1,343,361.27**
Quote 3 - Service and Maintenance Years 6-10	$ 3,098,720.00
Due Annually from County Years 6-10	**$ 619,744.00**

County Total Cost Years 1 - 10

Year 1	$ 1,343,361.27
Year 2	$ -
Year 3	$ -
Year 4	$ -
Year 5	$ -
Year 6	$ 619,744.00
Year 7	$ 619,744.00
Year 8	$ 619,744.00
Year 9	$ 619,744.00
Year 10	$ 619,744.00
Total	**$ 4,442,081.27**

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

**All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

HART intercivic

Verity Quote 1 - Main Components Year 1-5

Quote Number	00002668
Account Name	Oakland County, MI
Grand Total	$3,697,991.60

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	572	$3,146,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	406	$1,827,000.00
Verity Data, Build, and Count	Full Election Management System software	$218,920.00	1	$218,920.00
Verity Count - Local	Verity Count software for local jurisdictions		5	
Verity Key	Electronic security token	$80.00	53	$4,240.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	978	$44,010.00

Subtotal	$5,240,170.00
Special Discount	($1,542,178.40)
Grand Total	$3,697,991.60
State Funding	($3,697,991.60)
Expected County Expenditure	$0.00

Bill To	State of Michigan 430 W Allegan St., 1st Floor Lansing, MI 48933	Ship To	Attn: Election Division Oakland County Clerk's Office 1200 N. Telegraph Rd., 14 East - West Wing Pontiac, MI 48341

Customer Contact

Contact Name	Joe Rozell	Email	rozellj@oakgov.com
		Phone	(248) 858-0564

General Information

Expiration Date	5/20/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: JOE ROZELL Title: DIRECTOR OF ELECTIONS

Customer Approval: Joe Rozell Date: 4/20/17

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002669
Account Name	Oakland County, MI
Grand Total	$1,511,625.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	94	$517,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	16	$72,000.00
Verity Central - Medium Jurisdiction	Verity Central software for jurisdictions with at least 50,000 and less than 100,000 registered voters	$72,920.00	14	$1,020,880.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	$3,650.00	20	$73,000.00
Canon DR-G1100 Central Scanner	Central ballot scanner w/ 5-year warranty	$11,190.00	14	$156,660.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	$325.00	19	$6,175.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	$185.00	46	$8,510.00
Battery Charger, 6 Bay	Battery charger for Verity unit	$540.00	7	$3,780.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	100	$4,500.00
Verity Key	Electronic security token	$80.00	5	$400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	$60,000.00	1	$60,000.00

Subtotal	$1,922,905.00
Special Discount	($411,280.00)
Grand Total	$1,511,625.00
State Funding	($168,263.73)
Expected County Expenditure	$1,343,361.27

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002669
Account Name	Oakland County, MI
Grand Total	$1,511,625.00

Bill To	Attn: Election Division Oakland County Clerk's Office 1200 N. Telegraph Rd., 14 East - West Wing Pontiac, MI 48341	Ship To	Attn: Election Division Oakland County Clerk's Office 1200 N. Telegraph Rd., 14 East - West Wing Pontiac, MI 48341

Customer Contact

Contact Name	Joe Rozell	Email	rozellj@oakgov.com
		Phone	(248) 858-0564

General Information

Expiration Date	5/20/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Net 30		

Terms and Conditions

Discount provided above reflects a $500.00 discount on the unit price of Verity Scan and a $26,020.00 discount on the unit price of Verity Central (valid only if quantity 14 units are purchased). The resulting unit prices are as follows:
- Verity Scan: $5,000.00
- Verity Central: $46,900.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: JOE ROZELL Title: DIRECTOR OF ELECTIONS

Customer Approval: Joe Rozell Date: 4/20/17

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002670
Account Name	Oakland County, MI
Grand Total Years 6-10	$3,098,720.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	$564.00	666	$375,624.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	$515.00	422	$217,330.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	$2,000.00	1	$2,000.00
Service and Maintenance - Verity Count (Local Jurisdiction)	Annual Service and Maintenance fee for Verity Count (Local Jurisdiction) in years 6-10		5	
Service and Maintenance - Verity Central	Annual Service and Maintenance fee for Verity Central in years 6-10	$15,490.00	14	$216,860.00

Annual Total	$811,814.00
Subtotal License and Support Years 6-10	$4,059,070.00
Discount Years 6-10	($960,350.00)
Total Years 6-10	$3,098,720.00

Bill To	Attn: Election Division Oakland County Clerk's Office 1200 N. Telegraph Rd., 14 East - West Wing Pontiac, MI 48341	Ship To	Attn: Election Division Oakland County Clerk's Office 1200 N. Telegraph Rd., 14 East - West Wing Pontiac, MI 48341

Customer Contact

Contact Name	Joe Rozell	Email	rozellj@oakgov.com
		Phone	(248) 858-0564

General Information

Expiration Date	5/20/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Net 30		

Terms and Conditions

Discount provided above reflects a $140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10, a $135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10, and a $2,990.00 discount on the unit price of Verity Central Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance – Verity Scan: $424.00
- Service and Maintenance – Verity Touch Writer w/ Access: $380.00
- Service and Maintenance – Verity Central: $12,500.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002670
Account Name	Oakland County, MI
Grand Total Years 6-10	$3,098,720.00

Hart Approval

Prepared By: Karen Clakeley

Title: Director, Strategic Accounts

Signature: Karen E. Clakeley

Customer Approval

Name: JOE ROZELL

Title: DIRECTOR OF ELECTIONS

Customer Approval: Joe Rozell

Date: 4/20/17

Confidential

HART intercivic

Quote Number	00002671
Account Name	Oakland County, MI
Grand Total	$21,155.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software	$17,180.00	1	$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	$3,650.00	1	$3,650.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	$325.00	1	$325.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Subtotal	$21,155.00
Grand Total	$21,155.00

Bill To	Attn: Election Division Oakland County Clerk's Office 1200 N. Telegraph Rd., 14 East - West Wing Pontiac, MI 48341	Ship To	Attn: Election Division Oakland County Clerk's Office 1200 N. Telegraph Rd., 14 East - West Wing Pontiac, MI 48341

Customer Contact

Contact Name	Joe Rozell	Email	rozellj@oakgov.com
		Phone	(248) 858-0564

General Information

Expiration Date	5/20/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: Joe Rozell Title: Director of Elections

Customer Approval: Joe Rozell Date: 4/20/17

HART intercivic

Price Quote for Ottawa County, MI

Contents

- *Summary*
- *Quote 1 for Main Components Years 1-5*
- *Quote 2 for Additional Components Years 1-5*
- *Quote 3 for Service and Maintenance Years 6-10*

Summary

State Funding Available*

Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	$ 3,913.11	129	$ 504,791.19
Accessible Voting Device	$ 3,207.41	73	$ 234,140.93
Full EMS Software - County	$ 154,491.84	1	$ 154,491.84
Accumulation Only Software - County	$ 35,108.58	0	$ -
Accumulation Only Software - Local	$ -	0	$ -
Security Device (Verity Key)	$ 56.46	24	$ 1,355.04
		Quote 1 State Funding:	**$ 894,779.00**

Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	$ 3,913.11	0	$ -
		Quote 2 State Funding:	**$ -**
		Total State Funding:	**$ 894,779.00**

County Quotes**

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	$ 1,267,930.00	$ (373,151.00)	$ 894,779.00	$ (894,779.00)	$ -
Quote 2 - Additional Components Years 1-5	$ 235,665.00	$ -	$ 235,665.00	$ -	$ 235,665.00
Quote 3 - Service and Maintenance Years 6-10	$ 638,880.00	$ (130,525.00)	$ 508,355.00	N/A	$ 508,355.00

Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	$ -
Quote 2 - Additional Components Years 1-5	$ 235,665.00
Due from County Year 1	**$ 235,665.00**
Quote 3 - Service and Maintenance Years 6-10	$ 508,355.00
Due Annually from County Years 6-10	**$ 101,671.00**

County Total Cost Years 1 - 10

Year 1	$ 235,665.00
Year 2	$ -
Year 3	$ -
Year 4	$ -
Year 5	$ -
Year 6	$ 101,671.00
Year 7	$ 101,671.00
Year 8	$ 101,671.00
Year 9	$ 101,671.00
Year 10	$ 101,671.00
Total	**$ 744,020.00**

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

**All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

HART intercivic

Verity Quote 1 - Main Components Year 1-5

Quote Number	00002546
Account Name	Ottawa County, MI
Grand Total	$894,779.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	129	$709,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	73	$328,500.00
Verity Data, Build, and Count	Full Election Management System software	$218,920.00	1	$218,920.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	202	$9,090.00
Verity Key	Electronic security token	$80.00	24	$1,920.00

Subtotal	$1,267,930.00
Special Discount	($373,151.00)
Grand Total	$894,779.00
State Funding	($894,779.00)
Expected County Expenditure	$0.00

Bill To	State of Michigan 430 W Allegan St., 1st Floor Lansing, MI 48933	Ship To	12220 Fillmore St., Room 130 West Olive, MI 49460

Customer Contact

Contact Name	Justin Roebuck	Email	jroebuck@miottawa.org
		Phone	(616) 994-4537

General Information

Expiration Date	3/31/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002547
Account Name	Ottawa County, MI
Grand Total	$235,665.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	10	$55,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	19	$85,500.00
Verity Relay	Verity Relay software (server)	$17,180.00	1	$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	$3,650.00	2	$7,300.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	$325.00	2	$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	$185.00	19	$3,515.00
Battery Charger, 6 Bay	Battery charger for Verity unit	$540.00	5	$2,700.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	76	$3,420.00
Verity Key	Electronic security token	$80.00	5	$400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	$60,000.00	1	$60,000.00

Subtotal	$235,665.00
Grand Total	$235,665.00

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002547
Account Name	Ottawa County, MI
Grand Total	$235,665.00

Bill To	P.O. Box 296 West Olive, MI 49460	Ship To	12220 Fillmore St., Room 130 West Olive, MI 49460

Customer Contact

Contact Name	Justin Roebuck	Email	jroebuck@miottawa.org
		Phone	(616) 994-4537

General Information

Expiration Date	3/31/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002548
Account Name	Ottawa County, MI
Grand Total Years 6-10	$508,355.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	$564.00	139	$78,396.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	$515.00	92	$47,380.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	$2,000.00	1	$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total	$127,776.00
Subtotal License and Support Years 6-10	$638,880.00
Discount Years 6-10	($130,525.00)
Total Years 6-10	$508,355.00

Bill To	P.O. Box 296 West Olive, MI 49460	Ship To	12220 Fillmore St., Room 130 West Olive, MI 49460

Customer Contact

Contact Name	Justin Roebuck	Email	jroebuck@miottawa.org
		Phone	(616) 994-4537

General Information

Expiration Date	3/31/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Discount provided above reflects a $115.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a $110.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10.
The resulting unit prices are as follows:
- Service and Maintenance – Verity Scan: $449.00
- Service and Maintenance – Verity Touch Writer w/ Access: $405.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

HART intercivic

Price Quote for Washtenaw County, MI

Contents

- *Summary*
- *Quote 1 for Main Components Years 1-5*
- *Quote 2 for Additional Components Years 1-5*
- *Quote 3 for Service and Maintenance Years 6-10*

Summary

State Funding Available*

Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	$ 3,913.11	174	$ 680,881.14
Accessible Voting Device	$ 3,207.41	115	$ 368,852.15
Full EMS Software - County	$ 154,491.84	1	$ 154,491.84
Accumulation Only Software - County	$ 35,108.58	0	$ -
Accumulation Only Software - Local	$ -	0	$ -
Security Device (Verity Key)	$ 56.46	27	$ 1,524.42
		Quote 1 State Funding:	**$ 1,205,749.55**

Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	$ 3,913.11	2	$ 7,826.22
		Quote 2 State Funding:	**$ 7,826.22**

Total State Funding: **$ 1,213,575.77**

County Quotes**

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	$ 1,708,585.00	$ (502,835.45)	$ 1,205,749.55	$ (1,205,749.55)	$ -
Quote 2 - Additional Components Years 1-5	$ 270,230.00	$ (72,920.00)	$ 197,310.00	$ (7,826.22)	$ 189,483.78
Quote 3 - Service and Maintenance Years 6-10	$ 951,705.00	$ (163,300.00)	$ 788,405.00	N/A	$ 788,405.00

Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	$ -
Quote 2 - Additional Components Years 1-5	$ 189,483.78
Due from County Year 1	**$ 189,483.78**
Quote 3 - Service and Maintenance Years 6-10	$ 788,405.00
Due Annually from County Years 6-10	**$ 157,681.00**

County Total Cost Years 1 - 10

Year 1	$ 189,483.78
Year 2	$ -
Year 3	$ -
Year 4	$ -
Year 5	$ -
Year 6	$ 157,681.00
Year 7	$ 157,681.00
Year 8	$ 157,681.00
Year 9	$ 157,681.00
Year 10	$ 157,681.00
Total	**$ 977,888.78**

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

**All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

HART intercivic

Verity Quote 1 - Main Components Year 1-5

Quote Number	00002519
Account Name	Washtenaw County, MI
Grand Total	$1,205,749.55

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	$5,500.00	174	$957,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	$4,500.00	115	$517,500.00
Verity Data, Build, and Count	Full Election Management System software	$218,920.00	1	$218,920.00
Verity Key	Electronic security token	$80.00	27	$2,160.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	289	$13,005.00

Subtotal	$1,708,585.00
Special Discount	($502,835.45)
Grand Total	$1,205,749.55
State Funding	($1,205,749.55)
Expected County Expenditure	$0.00

Bill To	State of Michigan 430 W Allegan St., 1st Floor Lansing, MI 48933	Ship To	200 N Main St. Ann Arbor, MI 48107

Customer Contact

Contact Name	Lawrence Kestenbaum	Email	kestenbauml@ewashtenaw.org
		Phone	(734) 222-6730

General Information

Expiration Date	4/14/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002520
Account Name	Washtenaw County, MI
Grand Total	$197,310.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	$17,180.00	1	$17,180.00
Verity Central - Medium Jurisdiction	Verity Central software for jurisdictions with less than 100,000 registered voters	$72,920.00	2	$145,840.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	$3,650.00	4	$14,600.00
Canon DR-G1100 Central Scanner	Central ballot scanner w/ 5-year warranty	$11,190.00	2	$22,380.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	$325.00	4	$1,300.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	$185.00	25	$4,625.00
Battery Charger, 6 Bay	Battery charger for Verity unit	$540.00	2	$1,080.00
vDrive	Flash memory card/audio card for use with Verity devices	$45.00	61	$2,745.00
Verity Key	Electronic security token	$80.00	6	$480.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	$60,000.00	1	$60,000.00

Subtotal	$270,230.00
Special Discount	($72,920.00)
Grand Total	$197,310.00
State Funding	($7,826.22)
Expected County Expenditure	$189,483.78

HART intercivic

Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002520
Account Name	Washtenaw County, MI
Grand Total	$197,310.00

Bill To	P.O. Box 8645 Ann Arbor, MI 48107	Ship To	200 N Main St. Ann Arbor, MI 48107

Customer Contact

Contact Name	Lawrence Kestenbaum	Email	kestenbauml@ewashtenaw.org
		Phone	(734) 222-6730

General Information

Expiration Date	4/14/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

If customer purchases quantity 2 or more Verity Central software seats, Hart will provide a 50% discount for all Verity Central software seats. This discount is reflected in the Special Discount line above.
Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		

Customer Approval

Name: _____ Title: _____

Customer Approval: _____ Date: _____

HART intercivic

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002521
Account Name	Washtenaw County, MI
Grand Total Years 6-10	$788,405.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	$564.00	174	$98,136.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	$515.00	115	$59,225.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	$2,000.00	1	$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	
Service and Maintenance - Verity Central	Annual Service and Maintenance fee for Verity Central in years 6-10	$15,490.00	2	$30,980.00

Annual Total	$190,341.00
Subtotal License and Support Years 6-10	$951,705.00
Discount Years 6-10	($163,300.00)
Total Years 6-10	$788,405.00

Bill To	P.O. Box 8645 Ann Arbor, MI 48107	Ship To	200 N Main St. Ann Arbor, MI 48107

Customer Contact

Contact Name	Lawrence Kestenbaum	Email	kestenbauml@ewashtenaw.org
		Phone	(734) 222-6730

General Information

Expiration Date	4/14/2017	Instructions	Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.
Payment Terms	Net 30		

Terms and Conditions

Discount provided above reflects a $115.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a $110.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10.
The resulting unit prices are as follows:
- Service and Maintenance – Verity Scan: $449.00
- Service and Maintenance – Verity Touch Writer w/ Access: $405.00

Pricing subject to inventory availability at time of quote execution and acceptance.
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Karen G. Clakeley		