



STATE OF MICHIGAN
RUTH JOHNSON, SECRETARY OF STATE
DEPARTMENT OF STATE
LANSING

Clarification on Titling Vehicles by Out-Of-State and Foreign Dealers

Agency: Secretary of State

Date: November 17, 2015

A Michigan resale title is issued to dealers properly licensed in Michigan. A Michigan title cannot be issued to a dealer not licensed in Michigan. This includes out-of-state and foreign dealers seeking to import a vehicle using power of attorney documents issued by vehicle importers.

Canadian dealers exporting vehicles to Michigan, or a non-Michigan licensed dealer from another state seeking to import a vehicle to be sold through a Michigan auction must use the vehicle's Canadian ownership document, Customs' CBP 7501 Entry Summary form, and the registered importer's odometer conversion document to transfer ownership through the auction.

A Michigan resale title may be obtained by a Michigan licensed dealer using the Canadian ownership documents assigned to the dealer by the vehicle owner, Custom's CBP 7501 form, and the registered importer's odometer conversion document.

An out-of-state dealer not licensed in Michigan is not eligible to apply for a Michigan resale title for a vehicle purchased at a Michigan auction.

This policy clarification is effective November 23, 2015. No Michigan resale titles will be issued to an unlicensed dealer.

Questions may be directed to the Department of State Information Center toll-free number 888-767-6424 8:30 a.m. to 5:00 p.m. Monday through Friday. In addition, the Dealer Manual is available online at www.michigan.gov/sos.