



\$275,000,000

Michigan Finance Authority

Local Government Loan Program Bonds, Series 2014F-1&2

(City of Detroit Financial Recovery Income Tax Revenue and Refunding Local Project Bonds)

Alternative Financing Schedule Dated 6/15/2015

May 2015						
S	M	T	W	T	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

June 2015						
S	M	T	W	T	F	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30				

July 2015						
S	M	T	W	T	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30	31	

August 2015						
S	M	T	W	T	F	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30	31					

Date	Event	Detroit	MFA	FRC	Miller Buckfire	Miller Canfield	Barclays	Cravath, Dykema, MWE	First Southwest	Rating Agencies	Ernest & Young	Comerica	UMB
Thurs. Jun. 25, 2015	➤ Distribute draft of Rating Agency Update							•					
Wed. Jul. 1, 2015	➤ Conference Call to finalize Rating Agency Update	•	•	•	•	•	•	•	•		•		
Thurs. Jul. 2, 2015	➤ Rehearsal/coordination for Rating Agency Update	Hill, Naglick	•	Chair-person	•	•	•		•		•		
Thurs. Jul. 2, 2015	➤ Distribute near-final draft of Reoffering Circular					•		•					
Mon. Jul. 6, 2015 (Tentative)	➤ Moody's and S&P Update via telephone or video conference	Hill, Naglick	•	Chair-person	•	•	•		•		•		
Tues. Jul. 7, 2015	➤ Begin drafting Investor Presentation						•						
Tues. - Wed. Jul. 7-8, 2015	➤ State of Michigan's Rating Agency Meetings												
Wed. Jul 15, 2015	➤ Confirm final size of taxable component	•	•		•	•	•		•				
Fri. Jul. 17, 2015	➤ Conference Call to finalize Reoffering Circular	•	•		•	•	•		•		•	•	•
Mon. Jul. 20, 2015	➤ Conference Call to finalize Investor Presentation	•	•	•	•	•	•	•	•		•		
Tues. Jul. 21, 2015	➤ Receive Public Credit Ratings	•	•		•		•		•	•			
Tues. Jul. 21, 2015	➤ Record narration for electronic version of Investor Presentation	•	•	•			•						
Wed. Jul. 22, 2015	➤ Distribute Reoffering Circular and electronic version of Investor Presentation						•	•					
Tues. Jul. 28, 2015	➤ Rehearsal/coordination for live Investor Presentation	Duggan, Hill, Naglick	•	Chair-person	•	•	•		•		•		
Wed. - Fri. Jul. 29-31, 2015	➤ Live Investor Presentation in NY, Boston, Detroit	Duggan, Hill, Naglick	•	Chair-person	•	•	•		•		•		
Mon. - Wed. Aug. 3-5, 2015	➤ One-on-one calls with investors	Hill, Naglick	•			•	•				•		
Wed. Aug. 5, 2015	➤ Pre-Pricing call with Financing Team	•	•	•	•	•	•		•				
Thurs. Aug. 6, 2015	➤ Public Offering, with Flex if applicable ➤ Traditional Order Period and Order Book	•	•		•		•		•				
Thurs. Aug. 13, 2015	➤ Public Offering Closing	•	•		•	•	•	•	•				

CITY OF DETROIT

Office of the Chief Financial Officer Restructuring

June 22, 2015



Recent Milestones

- **May 2015:** OCFO appointees hired. Positions include:
 - Chief Deputy CFO
 - Chief of Staff to the CFO
 - Executive Assistant to the CFO
 - Deputy CFOs
 - Agencies
 - Assessor
 - Budget Director
 - Chief Procurement Officer
 - Controller
 - Financial Planning and Analysis Director
 - Grants Management Director
 - Treasurer



Recent Milestones

- **June 12, 2015:** Training and development portal opened for enrollment. Services include:
 - Resume Writing
 - Interviewing Skills
 - Personal Branding
- **June 17, 2015:** Posting for Class IV: Management Supervisory Service (MSS) began.



OCFO Restructuring Timeline

June

June 24th

- Interview Training Certification for OCFO Executives

June 30th

- Posting begins for Class III: Professional Services positions

July

July 15th

- Begin evaluation of applicants, conduct interviews, and prepare selection lists for Class IV: Management Supervisory Service positions

July 31st

- Posting begins for Class II: Technical, Paraprofessional, Office and Administrative positions

August

August 4th

- Begin evaluation of applicants, conduct interviews, and prepare selection lists for Class III positions

September

September 4th

- Begin evaluation of applicants, conduct interviews, and prepare selection lists for Class II positions

September 30th

- Training and development activities begin for selected and non-selected staff

- **Class IV:** Agency CFO; Manager (I-IV); Supervisor (I-IV)
- **Class III:** Accountant (I-IV); Appraiser (III, IV); Auditor (I-IV); Budget Analyst (I-IV); Contracting & Procurement Specialist (I-IV); Economist (I-IV); Financial Analyst (I-IV)
- **Class II:** Administrative Assistant (I-IV); Accounting Technician (I-IV); Appraiser (I, II); Clerk (I-IV); Procurement Assistant (I-IV); Tax & Revenue Examiner (I-IV); Teller (I-III)



*Dates are tentative and subject to change.

Curriculum Focus:

- Administrative Assistant
- Customer Relations
- Human Resources Generalist
- Supervisory

Over 60 Courses Offered:

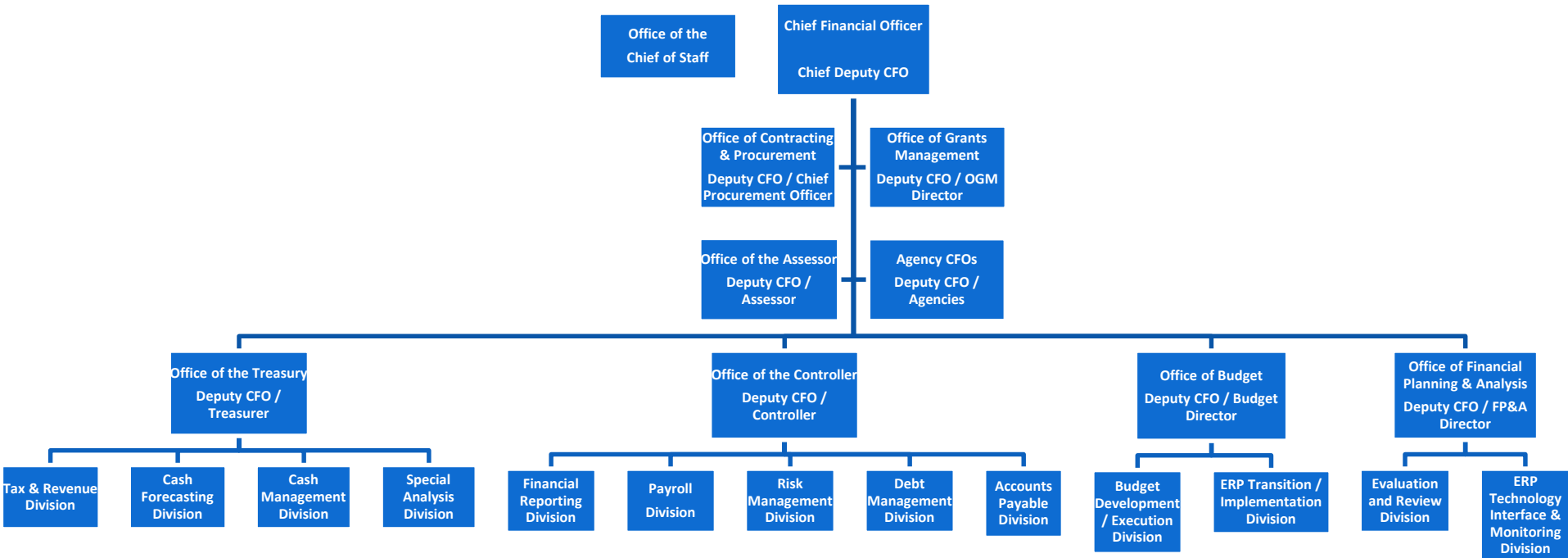
- MS Office Suite, Adobe Acrobat
- Interview Skills
- Projecting an Image of Professionalism
- Business Writing
- Project Management Basics
- Managing Change
- Creative Problem Solving
- Principals and Practices of Supervision
- Problem Solving and Solutions



Appendix: OCFO Organizational Chart



Office of the Chief Financial Officer





STATE OF MICHIGAN
DEPARTMENT OF TREASURY

RICK SNYDER
GOVERNOR

NICK A. KHOURI
STATE TREASURER

DATE: June 18, 2015

TO: Members of the Financial Review Commission

FROM: Ronald L. Rose, Executive Director
Steven C. Watson, Senior Analyst
Financial Review Commission

SUBJECT: City of Detroit's \$11.8 million transfer to the Detroit Land Bank Authority

The second item on the Financial Review Commission's contract review list for the June 22, 2015 meeting is a proposed \$11,830,197 transfer from the City to the Detroit Land Bank Authority (DLBA). The transfer will support the DLBA's operating expenses associated with blight reinvestment and remediation services and is funded from the City's FY 2016 Blight Reinvestment appropriation.

For both FY 2015 and FY 2016, the DLBA supports its activities from a combination of federal Hardest Hit Fund grants (designated for demolition in the City) and other operating revenues. For FY 2016, the DLBA requires this transfer from the City to fully cover its projected program expenses, which include expenses for which the City would otherwise be responsible. Thus, this transfer represents a reassignment of funding for the intended purpose of the City's budgeted appropriation. At the meeting this Monday, the DLBA will describe its programs and operations, and at the July meeting, the Mayor will make a presentation on blight. At a subsequent meeting, there will be a presentation on other reinvestment initiatives.



Detroit Land Bank Authority



Neighbors Wanted.

Major Changes at the DLBA Since 2014

2014

- January: New Board appointed
- February: New Executive Team put in place Total employees: 8
- March: New DLBA and DBA take over the HHF program 6 months into the 12 month benchmark timeline
- April: City Council authorizes transfer of 16,000 residential structures to the DLBA
- May: Nuisance Abatement Program and Auction Program begins
- August: DLBA and DBA demolish an average of 250 blighted homes a week
- September: Side Lot Program and Community Partner Program begin
- November: City Council authorizes transfer of 10,000 vacant lots to DLBA
 - New Executive Structure for DLBA implemented
- December: Side lot fairs begin

2015

- May: New MOU between DLBA and City of Detroit approved by Detroit City Council
 - City Council transfers remaining 38,000 vacant lots to DLBA
 - Auctions increased to three per day
- June: Launch of new Direct Sale page
 - Side Lot fairs resume
- August (expected) Launch of new Neighborhood Lease a Lot program

Detroit Land Bank Authority

Inventory History by Property Type

March, 2014

	Vacant Land	Residential Structure	Commercial or Industrial	TOTAL
Inside HHF	858	3,051	47	3,956
Outside HHF	604	3,178	28	3,810
TOTAL	1,462	6,229	75	7,766

- April, 2014: 16,000 residential structures to the DLBA

December, 2014

	Vacant Land	Residential Structure	Commercial or Industrial	TOTAL
Inside HHF	12,640	5,667	64	18,371
Outside HHF	4,586	12,484	82	17,162
TOTAL	17,226	18,161	146	35,533

- November, 2014: 10,000 vacant lots inside HHF areas to DLBA

January, 2015

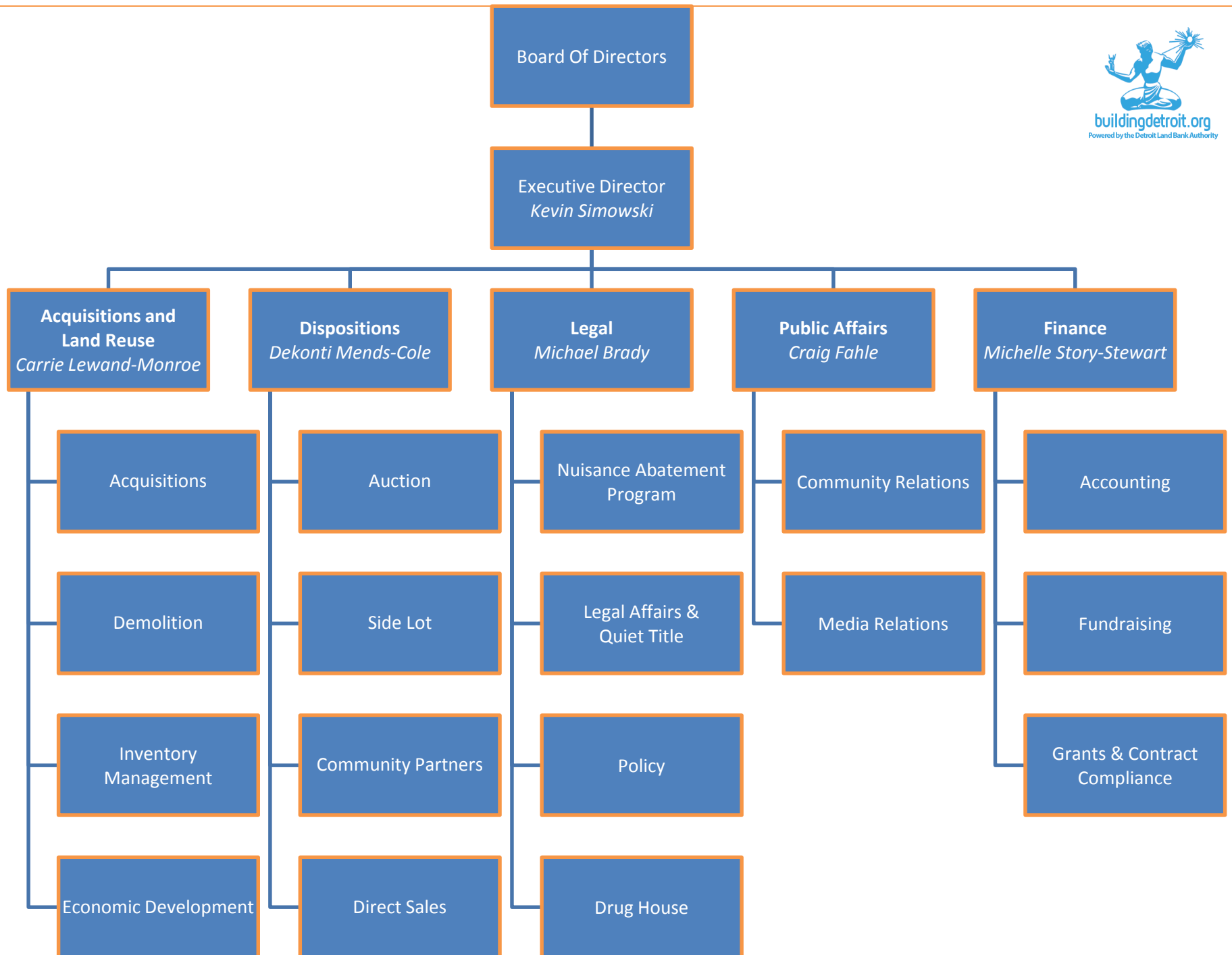
	Vacant Land	Residential Structure	Commercial or Industrial	TOTAL
Inside HHF	16,131	9,817	64	26,012
Outside HHF	7,827	14,619	82	22,528
TOTAL	23,958	24,436	146	48,540

- January, 2015: "Blight Bundle" and other foreclosed properties transfer to DLBA

June, 2015

	Vacant Land	Residential Structure	Commercial or Industrial	TOTAL
Inside HHF	24,989	10,552	125	35,666
Outside HHF	29,144	15,650	94	44,888
TOTAL	54,133	26,202	219	80,554

- May, 2015: 37,776 residential lots throughout the city to DLBA



Our Approach is Based on 8 Principles

Concentrate on our strongest neighborhoods

Take entire neighborhoods at once

Sue the owners of abandoned houses

Sign consent agreements with those who agree to rehab and get occupants

Take title from those who don't consent

Auction the houses that have value

Demolish those that can't be saved

After demolition, sell lot to neighbor for \$100

Marygrove College



Marygrove: 16 Blocks, 700 homes

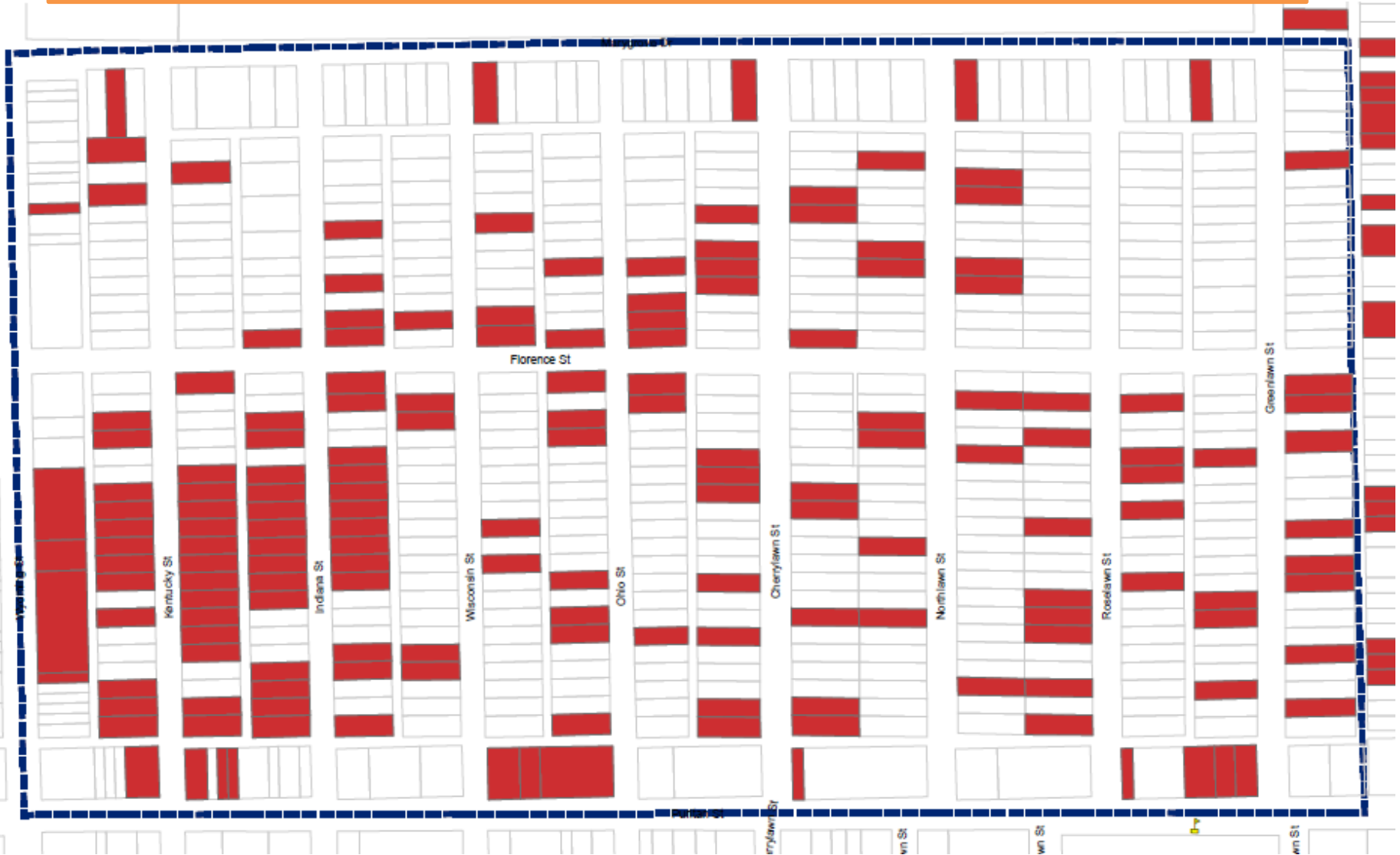


But out of 700 homes, 120 were abandoned

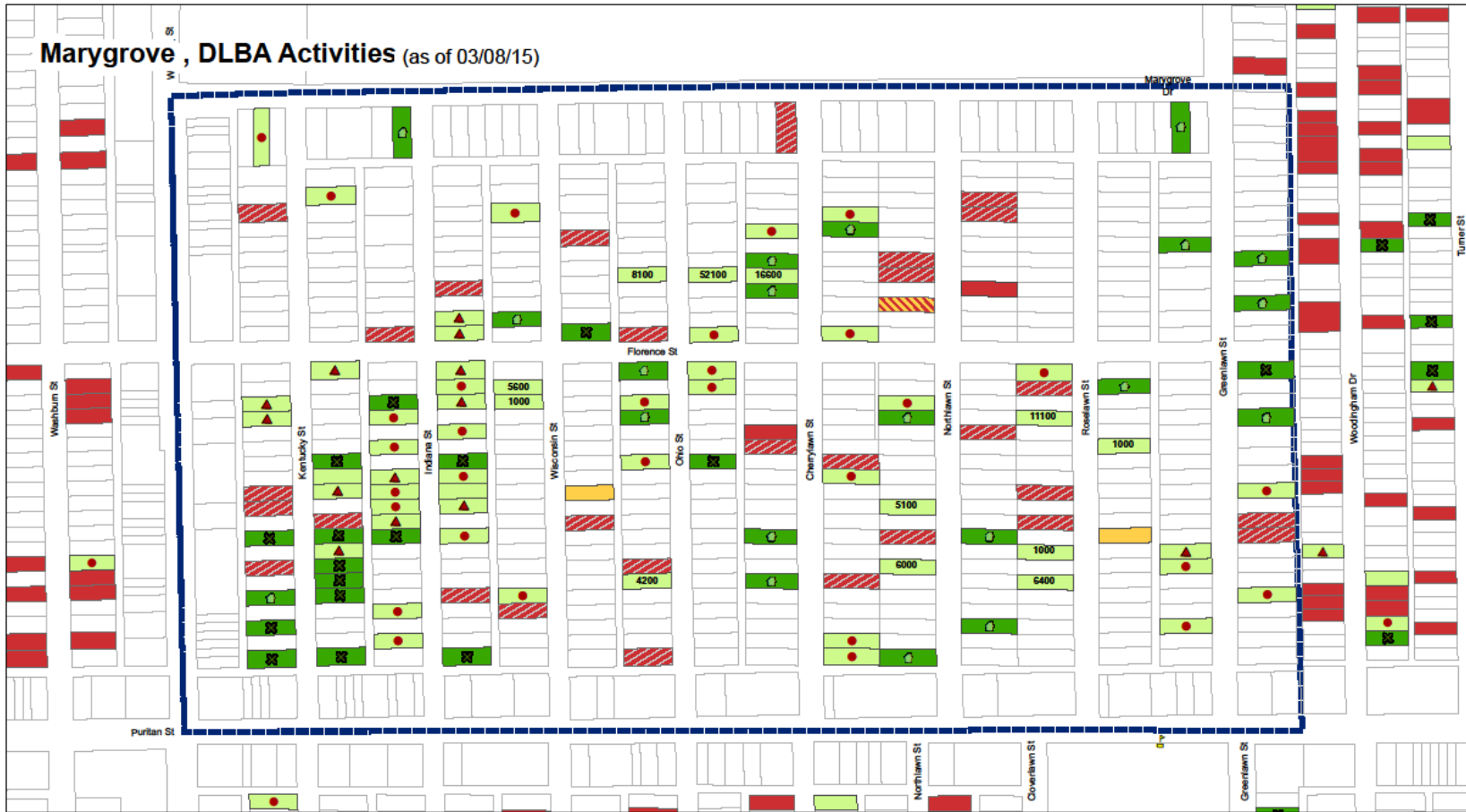


Marygrove Neighborhood in May 2014

120 Abandoned Houses



Marygrove , DLBA Activities (as of 03/08/15)



0 250 500 1,000 Feet



DLBA Status (Totals Within NAP Area)

- Unresolved Vacant Property (2)
- Resolved via NAP (20)
- ▨ Pending Court Action (28)
- Auction Pipe (31)
- ▨ Agreement not in Compliance (1)
- ★ Auction For Sale (0)
- ▨ Executed Agreement (2)
- ▲ DemoPipe (13)
- Title to DLBA (58)
- ☒ Demolished (16)
- Resolved (36)
- ▲ Schools 2013-14
- NAP Boundary

Nuisance Abatement Suits

- Addresses private property owners
- Encourages reinvestment
- Increases public safety
- Beautifies neighborhoods
- Increases density and neighborhood population
- Neighborhoods more attractive to commercial developers

Nuisance Abatement

We started to poster vacant homes, informing the owners that they must either fix up their property or the Detroit Land Bank would take ownership.



Since April of 2014, over 2300 lawsuits have been filed. Over 500 owners of abandoned homes have entered into agreements to restore their properties. The City has won every case that has gone to court.

Results of Land Bank Lawsuits So Far

Land Bank started nuisance suits in May 2014.

Cases typically take 3-4 months to get to judgment.

As of 6-15-15:

Cases Filed:	2381
--------------	------

Consent Agreements	516
--------------------	-----

Title Awarded to Land Bank	484
----------------------------	-----

Cases Lost	0
------------	---

16905 CHANDLER PARK



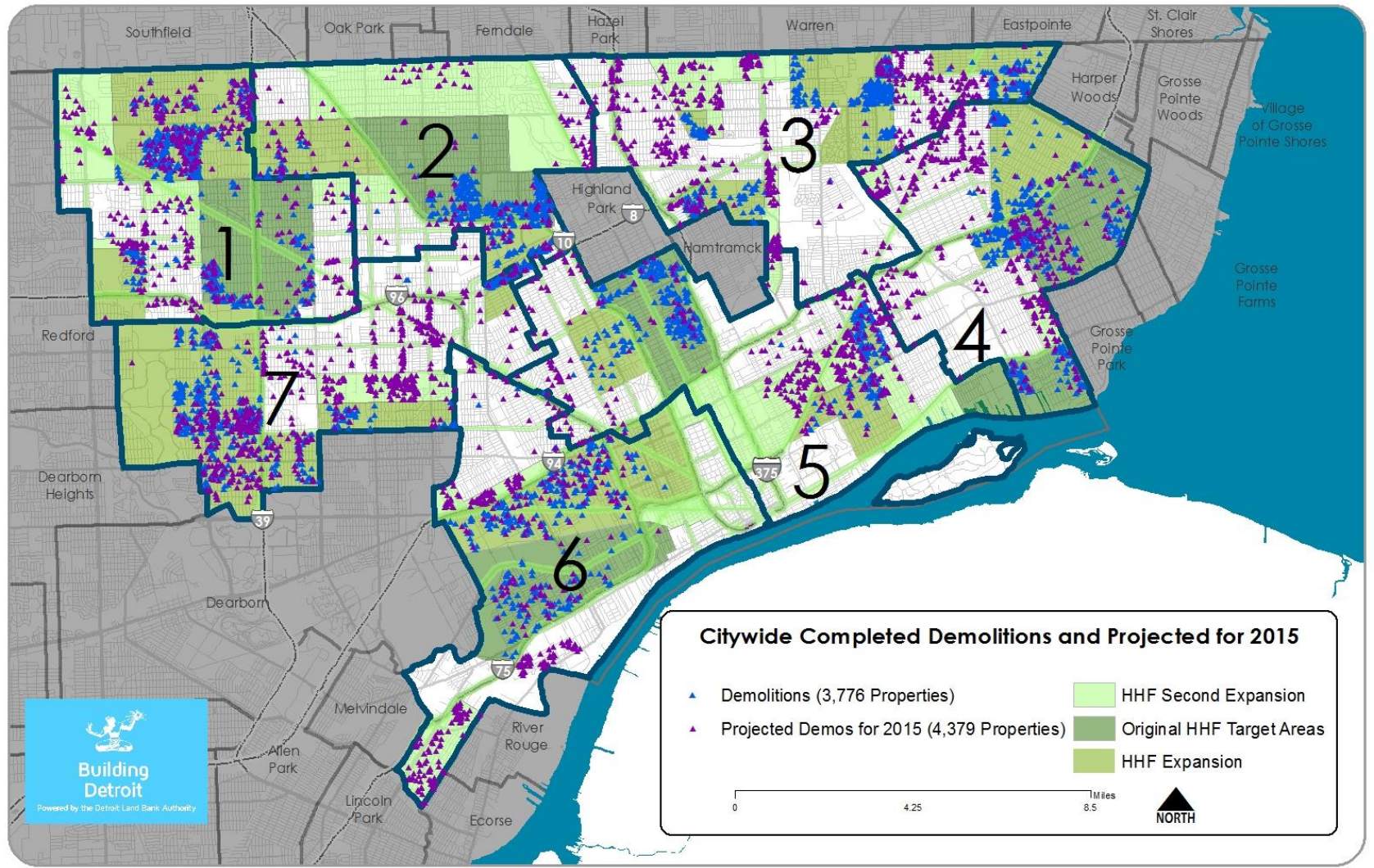
16124 WESTBROOK



4722 AVERY



DEMOLITIONS



Sending Post Cards for Those Previously Demolished



\$100*

SIDE LOT PROGRAM STARTS NOW

DETROIT LAND BANK AUTHORITY

SIDE LOT SALE

CALL 1-844-BUY-DLBA FOR MORE INFORMATION

The Auction Website – www.buildingdetroit.org



Building Detroit

[LISTINGS](#)

[THE RULES](#)

[CONTACT](#)

[LOG IN](#)

[SIGN UP](#)

Neighbors Wanted.

Register now to bid.

[VIEW CURRENT LISTINGS](#)

[REGISTER TO BID](#)

DETROIT LAND BANK AUTHORITY

65 Cadillac Square, Suite 3200, Detroit, MI 48226

QUESTIONS 1-844-BUY-DLBA

EMAIL info@buildingdetroit.org

[LISTINGS](#) [FAQ](#) [THE RULES](#) [CONTACT](#)

Copyright © 2014 Detroit Land Bank Authority

Now auctioning three houses per day – Starting bid is \$1,000



\$1000

📍 18423 Monica
SALE DATE: 09/27/2014

1,300 FT² 3 BED 1 BATH



\$1000

📍 5900 Drexel
SALE DATE: 09/27/2014

1,000 FT² 3 BED 1 BATH



\$1000

📍 5058 Chalmers
SALE DATE: 09/28/2014

1,200 FT² 5 BED 2 BATH



\$1000

📍 18403 Santa Rosa
SALE DATE: 09/28/2014

1,400 FT² 3 BED 1.1 BATH



\$1000

📍 18211 Prairie
SALE DATE: 09/29/2014

1,300 FT² 3 BED 1 BATH



\$1000

📍 5312 Newport
SALE DATE: 09/29/2014

2,100 FT² 3 BED 2 BATH

Auctions started in May 2014

We've now sold 532 vacant houses

We've now closed on 335 properties, and are averaging 10 closings per week.

Revenue from sales totals over \$2.5 million.

What's up for 2015-16?

DLBA inventory is now
86,000+

Land Lease Program

Additional
Side Lot Fairs

Direct Sale Program

Occupied Properties
Program

Donation for Demolition
Program

More challenges...

CITY OF DETROIT CONTRACT SUBMISSION TO FINANCIAL REVIEW COMMISSION

**THE FOLLOWING CONTRACTS ARE BEING SENT TO THE FRC FOR REVIEW AND APPROVAL PURSUANT TO SECTION 6, SUBSECTION 6 OF THE MICHIGAN FINANCIAL REVIEW COMMISSION ACT
For June 22, 2015 Meeting**

Updated Listing: Prepared By: Boysie Jackson, Chief Procurement Officer - 6/17/2015

City Council and Water Board Approvals Through June 16, 2015

	Department	Contract Number	Description	Competitively Bid	Lowest Bid	City Council Approval Date	Office of the Chief Financial Officer Approval Date	Comments
--	------------	-----------------	-------------	-------------------	------------	----------------------------	---	----------

CONTRACTS GREATER THAN \$750K

1	TRANSPORTATION	2905540	Contract Amount: \$7,329,583.90 Contract Period: Upon FRC Approval Date through December 31, 2015 Source: 20% State, 80% Federal Funding Purpose: To Provide Ten (10) 60 Foot Transit Coaches Contractor: New Flyer, LLC Location: 711 Kernaghan Avenue, Winnipeg, Manitoba, Canada R2C 3T4	Assignment Agreement with other States	Assignment Agreement with other States	6/16/2015	6/22/2015	The bus purchases are procured using Assignment Agreements from other jurisdictions and the orders are being purchased in batches. This last batch of 10 will be purchased through an Assignment Agreement with the Port Authority of Allegheny County Contract.
2	DETROIT LAND BANK AUTHORITY	Appr#13818	Contract Amount: \$11,830,197 Contract Period: Upon FRC Approval through June 30, 2016 Source: Non-Departmental-Restructuring Project Purpose: Blight Remediation & Investment Contractor: Detroit Land Bank Authority Location: Cadillac Towers, Detroit, MI 48226	State Inter-Governmental Agreement	State Inter-Governmental Agreement	05/05/15	05/18/15	Detroit Land Bank was created by the COD and Michigan Land Bank Fast Track Authority to provide a separate authority to acquire, develop, and re-sell land located in the City. DLBA requires the \$11.8M to cover operating expenses associated with blight reinvestment and remediation services for FY 2016. The Agreement between the City of Detroit and the Detroit Land Bank, the City will transfer funding to the Land Bank for Blight Remediation.
3	PUBLIC WORKS	2905959	Contract Amount: \$3,097,202.52 (New Contract) Contract Period: Upon FRC Approval through 12/31/2017 Source: 100% Street Funding Purpose: To Provide HMA Resurfacing & Miscellaneous Construction on Alter Rd., Mack Ave., E. Seven Mile Rd., & Harper Rd. Contractor: Fort Wayne Contracting, Inc./Ajax Paving Industries, Inc., A Joint Venture Location: 320 E. Seven Mile Rd., Detroit, MI 48203	Yes	Yes	06/09/15	06/22/15	
4	PUBLIC WORKS	2906717	Contract Amount: \$1,858,533.12 (New Contract) Contract Period: Upon FRC Approval through 12/31/2019 Source: 100% Street Funding Purpose: To Provide Construction Engineering & Inspection Services for (9) Projects for the Relocation of Oakwood. Contractor: Hubbell Roth & Clark, Inc. Location: 555 Hulet Dr., Bloomfield Hills, MI 48302	Yes	Yes	06/02/15	06/22/15	
5	POLICE	2908626	Contract Amount: \$1,104,845.04 (New Contract Lease) Contract Period: Upon FRC Approval through 5/14/2018 Source: 100% State Funding Purpose: Lease Agreement for Fifty-Eight (58) Vehicles for the Detroit Police Department. Contractor: Enterprise Fleet Management Location: 29301 Grand River Ave., Farmington Hills, MI 48336	Yes	Yes	06/09/15	06/22/15	

	Department	Contract Number	Description	Competitively Bid	Lowest Bid	City Council Approval Date	Office of the Chief Financial Officer Approval Date	Comments
--	------------	-----------------	-------------	-------------------	------------	----------------------------	---	----------

CONTRACTS GREATER THAN 2 YEARS

6	RECREATION	2908016	Contract Amount: \$225,000 (New Contract) Contract Period: Upon FRC Approval through Term of (10) Ten Years Source: 100% Quality of Life Funding Purpose: To Lease and Operate a Center at Lipke Recreation Center for Detroit Youths Contractor: S.A.Y. Detroit Location: 150 Stimson St., Suite 102, Detroit, MI 48201	Lease Agreement To Open Recreation Center	N/A	05/26/15	6/22/2015	
---	------------	---------	---	---	-----	----------	-----------	--

WITH 1 ENTITY, WITHIN 1 YEAR, GREATER THAN \$750K

7	AUDITOR GENERAL	2763564	Contract Amount: \$281,000.00 (Adding dollars to existing contract only) Contract Period: 1/1/15 - 6/30/15 Source: 100% City Funding Purpose: To Provide Additional Accounting Services for the Detroit Department of Transportation Contractor: KPMG LLC Location: 150 W. Jefferson, Suite 1200, Detroit, MI 48226	Yes	Yes	5/26/2015	6/22/2015	Previous (Companion) Contract Amount: \$1,236,845 Approved By FRC on May 18, 2015 was for All Departments other than DDOT; The Other DDOT CAFR Contract 2763564 Amount was for \$1,362,386;
8	INFORMATION TECHNOLOGY SERVICES	2896016	Contract Amount: \$274,875 (Adding dollars and time to existing contract) Contract Period: 1/1/15 - 6/30/16 Source: 100% City Funding Purpose: To Provide Migrate Applications from the Unisys Mainframe Environment to the Microsoft Window Platform Contractor: Astadia, Inc. Location: 12724 Gran Bay Parkway, Suite 300, Jacksonville, FL 32258	ITS Researched Several Vendors: Contract Extension	ITS Researched Several Vendors: Contract Extension	6/9/2015	6/22/2015	Original Contract Amount: \$814,475; Approved By Emergency Manager in 2014

Department	Contract Number	Description	Competitively Bid	Lowest Bid	City Council Approval Date	Office of the Chief Financial Officer Approval Date	Comments
------------	-----------------	-------------	-------------------	------------	----------------------------	---	----------

DEPARTMENT OF WATER AND SEWAGE CONTRACTS
CONTRACTS GREATER THAN \$750,000.00

Department	Contract Number	Description	Competitively Bid	Lowest Bid	City Council Approval Date	Office of the Chief Financial Officer Approval Date	Comments
9	Water and Sewerage CPO Pending (DWS-696)	Contract Amount Not to Exceed: \$4,746,070.00 (incl. \$1,000,000 Allowance for Repair to Transmission Mains that are Common-to-All Customer Cost Allocations) Contract Period: 6/30/15 - 12/24/16 Source: 100% Operating Budget (Capital Improvement) Purpose: Repair of Various-sized Water Mains During Critical Periods to Supplement DWSD's Efforts to Repair Water Mains Utilizing Internal Workforce Contractor: Imperial Construction Company (Danny Giancarlo, Owner) Location: 13507 Helen Street, Detroit, MI 48212	Yes	Yes	N/A; below \$5 mil approval requirement for contracts relative to Construction	N/A BOWC Approval 5/27/15	Four (4) bid submissions resulted from solicitation to three hundred eight (308) suppliers; Two (2) Contracts (Total Combined Value of \$8,498,385) previously issued in 2014 of which Imperial Construction was previously awarded WS-692 Contract to provide for repair of various sized water mains during peak periods of significant increase in water main breaks & leaks to supplement DWSD's efforts to repair water mains within a 4-day performance target utilizing their internal resources; intended to replace existing WS-689 contract previously awarded to Lakeshore Global.
10	Water and Sewerage 2876120 (DWS-894 Chg Order# 2)	Contract Amount Not to Exceed: \$6,599,999.50 [\$1,000,000 Increase] Initial Contract Period: 6/25/13 - 6/25/15 [New Expiration: 12/21/16] Source: 100% Operating Budget (Operations & Maintenance) Purpose: Provide Water Shut-Off Crews to Assist DWSD in Eliminating Backlog of approx. 70,000 Shut-Off/Turn Off Requirements for Residential & Commercial Accounts Contractor: Homrich Wrecking, Inc. (Roger Homrich, President) Location: 4152 Central Avenue, Detroit, MI 48210	Yes	Yes	N/A; below \$2 mil approval requirement for contracts relative to Goods & Services	N/A BOWC Approval 5/27/15	Initial award to lowest responsible bidder, Homrich Wrecking, with firm price terms; DWSD staff avgs 1,500-2,000 shut-offs/month with 87,335 delinquent accounts as of 2015 which warrants award to maintain increased avg of 2,148 shut-offs/month (30% increase) that enabled execution of 52,368 shut-offs to residential accounts since June 2013; typical dispatch consists of digging six (6) feet down into residential yard to fix the shut-off control and turn the water on/off or disconnect/cut the residential service line at the shut-off valve to eliminate repeat illegal water usage by the customer.
11	Water and Sewerage 2866672 (LS-1545 Amend# 4)	Contract Amount Not to Exceed: \$1,740,000.00 [\$350,000 Increase] Contract Period: 5/29/15 - 5/29/17 Source: 100% Operating Budget Purpose: Legal representation for bankruptcy proceedings (Case Nos. 77-71100, 87-70992, 89-72937), collection actions (Case No. 92-76775); negotiations with MI Dept of Environmental Quality; rate litigation (Case No. 13-53846) and other legal matters Contractor: Dykema Gossett PLLC (Peter Kellett, Chairman & CEO) Location: 400 Renaissance Center, Detroit, MI 48226	Not Required; Existing contract extension	Not Required; Existing contract extension	N/A; below \$2 mil approval requirement for contracts relative to Goods & Services	N/A BOWC Approval 5/27/15	FRC Approval issued on 5/18/15 for Amendment# 3 at \$300,000
12	Water and Sewerage 2895728 (CS# 1643 Amend# 1)	Contract Amount Not to Exceed: \$3,039,533.00 [\$1,200,000 Increase] Contract Period: 5/30/14 - 7/30/15 [New Expiration Date: 10/30/16] Source: 100% Operating Budget (Operations & Maintenance) Purpose: Business Process Review/Consulting Services To Support DWSD Finance Transformation & Overall Optimization Efforts Contractor: Experis Finance US, LLC Location: 1000 Town Center, Southfield, MI 48075	Not Required; Existing contract extension	Not Required; Existing contract extension	N/A; below \$2 mil approval requirement for contracts relative to Goods & Services	N/A BOWC Approval 6/10/15	Initial award of \$1,839,533.00 through existing State of MI Contract# 071B0200202; 95% of initial award expended as of April 2015 with approx. 25% allocated to address urgent requirements that were not included in the initial contract scope including support of GLWA/DWSD-R bifurcation efforts, resolution of Oracle information system integration issues, implementation of United Way program and additional oversight of procurement administration.
13	Water and Sewerage 2878273 (CS# 1558 Amend# 2)	Contract Amount Not to Exceed: \$2,500,000.00 [\$750,000 Increase] Initial Contract Period: 6/30/14 - 6/30/15 [New Expiration Date: 6/30/16] Source: 100% Operating Budget Purpose: Strategic Financial Management and Rate Design Consulting Services Contractor: The Foster Group LLC (Bart Foster, President) Location: 12719 Wenonga Lane, Leawood, KS 66209	Not Required; Existing contract extension	Not Required; Existing contract extension	N/A; below \$2 mil approval requirement for contracts relative to Goods & Services	N/A BOWC Approval 6/10/15	

	Department	Contract Number	Description	Competitively Bid	Lowest Bid	City Council Approval Date	Office of the Chief Financial Officer Approval Date	Comments
14	Water and Sewerage	CPO Pending (RFP# 49412)	Contract Amount Not to Exceed: \$1,781,000.00 (\$890,500 Annually) Contract Period: 7/1/15 - 7/1/17 Source: 100% Operating Budget (Capital Improvement) Purpose: HVAC Building Mechanical Equipment Maintenance & On Demand Repair Services for Two (2) Years - One (1) Year Renewal Options that incl. 3% Maximum Increase [Renewal 1- \$917,215.00 ; Renewal 2 - \$944,731.45] Contractor: McKenna-Conti Corporation (Kurt Conti, President & CEO) Location: 6417 Center Drive #120, Sterling Heights, MI 48312	Yes	Yes	N/A; below \$2 mil approval requirement for contracts relative to Goods & Services	N/A BOWC Approval 5/27/15	Six (6) bid submissions resulted from solicitation to fifty-four (54) suppliers; dual award to McKenna-Conti, lowest bidder, & Dunbar Mechanical, second lowest bidder, due to capacity constraints and in support of optimization effort to outsource operation, repair & maintenance of HVAC equipment and redeploy DWSD resources on core businesses of water & wastewater treatment.
15	Water and Sewerage	CPO Pending (RFP# 49412)	Contract Amount Not to Exceed: \$2,166,000.00 (\$1,083,000 Annually) Contract Period: 7/1/15 - 7/1/17 Source: 100% Operating Budget (Capital Improvement) Purpose: HVAC Building Mechanical Equipment Maintenance & On Demand Repair Services for Two (2) Years - One (1) Year Renewal Options that incl. 3% Maximum Increase [Renewal 1- \$1,115,490.00 ; Renewal 2 - \$1,148,954.70] Contractor: Dunbar Mechanical, Inc. (Stephen Dunbar, President & CEO) Location: 2806 North Reynolds, Toledo, OH 43615	Yes	Second Lowest (Dual Award)	N/A; below \$2 mil approval requirement for contracts relative to Goods & Services	N/A BOWC Approval 5/27/15	Refer to comments noted above
16	Water and Sewerage	CPO Pending (RFQ# 50223)	Contract Amount Not to Exceed: \$1,242,389.98 Contract Period: 7/1/15 - 7/1/16 Source: 100% Operating Budget Purpose: Furnish Hydrofluorosilicic Acid for duration of One (1) Year with One (1) - One (1) Year Renewal Option Contractor: Key Chemical, Inc. (Steve Norris, President & CEO) Location: 9503 Dovewood Place, Waxhaw, NC 28173	Yes	Yes	N/A; below \$2 mil approval requirement to contracts relative to Good & Services	N/A BOWC Approval 5/27/15	Eight (8) bid submissions resulted from solicitation to twenty (20) suppliers; awarded to Key Chemical, lowest bidder & incumbent supplier, at \$510/ton vs. \$348.79/ton for BPO# 2838458 resulting in \$161.21/ton differential due to market fluctuation to yield annual savings projection of \$574,230 or 32% reduction based on annual forecast of 3,562 tons/yr; Univar assumed assets (incl. existing supply agreements)of Key Chemical through acquisition in April 2015; additive for protection of public health to reduce dental caries & prevent mottling of teeth in children & adults.

CONTRACTS GREATER THAN 2 YEARS

			No Contracts Submitted for this Category					
--	--	--	--	--	--	--	--	--