

**JOHN L. BOYLE**  
Principal  
J.L. Boyle International

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**STRATEGY and RESTRUCTURING CONSULTANT:**

Strategy and Restructuring Consultant with broad executive skills, strategic-planning expertise, corporate restructuring experience, knowledge of government economics, and highly-developed communication and analytical skills. Experience in both the private sector and the Government sector

- Extensive strategy-consulting experience with companies confronting rapid change
- Interim CEO, COO, and CAO experience with companies confronting rapid change
- Actuary and statistician with well-developed analytical skills
- Extensive knowledge of government economics – at the local, state, and Federal level
- Creative problem solver
- Outstanding oral and written skills

**SIGNIFICANT ACCOMPLISHMENTS:**

- Oversaw successful restructuring of companies in retail, energy/distribution, financial services, real estate, and manufacturing
- Successfully launched high-tech startups in medical research/image processing, interactive software development, internet operations, and telecom – two of which “went public”
- Authored over 50 essays, speeches, and position papers on the real -- fully-burdened -- cost of Government in America and the resulting intergenerational challenge
- Conformed the reporting for 105 pension plans for Fortune 100 Company
- Collaborated with the Auditor General of a major U S. city to determine the city's unfunded liabilities for all post-employment benefits – before required by government-accounting standards
- Provided litigation support for numerous successful cases requiring the use of complex mathematics and statistics
- Managed joint venture and technology transfer between a “Tier One” U.S. manufacturer and Japanese manufacturer
- Negotiated contracts with United Auto Workers, Maritime Union, Teamsters, Pipefitters, and Communications Workers of America
- Developed complex algorithms to determine return on equity of long-term tax-sheltered leveraged lease acquisitions

**PROFESSIONAL EXPERIENCE:**

1981– Present **J.L. Boyle International – Livonia, MI**

**Principal** with three-principal advisory firm specializing in 1) strategy consulting for business and government, 2) turnaround and crisis management, 3) startup consulting, 4) restructuring, and 5) litigation support. Assisted over 30 companies and organizations during a successful startup, restructuring, or turnaround phase. Many assignments included participation on the company's Board of Directors or Advisory Board.

## Previous Experience

### **1978 – 1981 Gallup-Silkworth Company – Ann Arbor, MI (Energy and Retail Company)**

COO/CFO responsible for **financial matters, retail operations and staff functions** (Personnel, Legal, Labor Relations, Governmental Affairs, Advertising, Facilities, Security, and Data Processing). Worked with the President to restructure and rebuild this multi-divisional company, resulting in three years of record profits after two years of record losses.

### **1971 – 1978 Ford Motor Company - Dearborn, Michigan**

Held analytical and management positions in **mathematical analysis, financial analysis, economic analysis, and actuarial science** (overseeing Ford's pension plans worldwide).

### **1969 – 1971 University of Pennsylvania**

**Vice Dean of Student Affairs**, School of Arts and Sciences  
**Instructor**, Statistics and Operations Research Department, Wharton School

## SELECTED PUBLISHED ARTICLES AND PRESENTATIONS:

- Boyle, J.L. "*Gridlock in American Government – A Challenge for Funding OPEB (Other Post Employment Benefits)*" presented at the Bond Buyers' 3<sup>rd</sup> Annual OPEB Conference in Chicago on March 17, 2008.
- Boyle, J. L.; Stark, B.T.; and Kondogian, M. "*A Challenge Facing the City of Detroit : Funding the City's Retiree Health Care and Pension Benefits*", presented to The Detroit City Council on May 17, 2005 in Detroit, Michigan.
- Boyle, J.L. "*Don't Pass the Present and Fail the Future*", published in the *Michigan Municipal Review* in its January/February 2003 issue.
- Boyle, J.L. "*An Optimal Allocation Model for the Forensic Laboratory*", Master's thesis, Wharton School, University of Pennsylvania, 1971

## EDUCATION:

M.Sc., Operations Research, Wharton School, University of Pennsylvania, Philadelphia, Pennsylvania (Thesis : "*An Optimal Allocation Model for the Forensic Laboratory*")

M.A.S., Actuarial Science, Georgia State University, Atlanta, Georgia

B.B.A., (cum laude), Insurance and Actuarial Science, Georgia State University