

DPS Update – December 2018

Overall Summary – DPS

- **Revenues and Expenditures**

- December tax receipts totaled ~\$0.6M for 13 Mills and ~\$1.2M for 18 Mills bringing total 13 Mills receipts to \$43.7M and 18 Mill receipts to \$34.3M.

- **Cash Flow**

- The ending general fund cash balance for December was \$5.9M. The projected ending balance on June 30, 2019 is \$4.7M.

DPS Cash Forecast to Actuals Variance – December 2018

<i>\$ in thousands</i>	December Forecast	December Actuals	December Variance	Comment
Cash Receipts				
State Aid		\$ -	\$ -	
Property Tax (13 Mills)	1,503	583	(920)	Receipts were lower than forecast
Transfer from DPSCD	-	-	-	
Draw from BONY	-	-	-	
Miscellaneous	10	11	1	Interest income
Total Cash Receipts	1,513	594	(919)	
Cash Disbursements				
Payroll Direct Deposit	-	-	-	
FICA	-	-	-	
Accounts Payable	-	-	-	
Pension (employer portion)	-	-	-	
Fringe Benefits	-	-	-	
Property Tax Transfer ¹	(1,137)	(823)	314	Timing - transfer adjusted to match receipts leading to variance from forecast
Transfer to DPSCD	-	-	-	
Other	(35)	(8)	27	
Total Cash Disbursements	(1,172)	(831)	341	
Net Cash Flow	341	(237)	(578)	
Beginning Cash Balance	6,183	6,183	-	
Net Cash Flow	341	(237)	(578)	
Ending Cash Balance	\$ 6,524	\$ 5,946	\$ (578)	

(1) Property tax transfer relates to 13 Mills property tax receipts collected to cover capital debt service.

DPS FY 2019 Monthly Cash Flows

\$ in thousands

	2018						2019						FY 19 Total
	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	January Forecast	February Forecast	March Forecast	April Forecast	May Forecast	June Forecast	
DPS General Fund (13 Mils)													
Beginning Cash Balance	\$ 7,929	5,922	10,119	10,102	5,581	6,183	5,946	5,459	5,394	9,205	9,404	9,404	7,929
Receipts													
Property Tax Receipts	-	5,484	26,368	2,889	8,334	583	2,735	4,366	17,553	828	2,243	16,985	88,367
Transfers from BONY ²	\$ -	\$ 25,803	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,810	\$ 199	\$ -	\$ 2,170	31,982
Other Cash Receipts	465	62	30	4	192	11	6	-	-	-	-	-	770
Disbursements													
Property Tax Transfers	(2,369)	(5,484)	(26,387)	(2,869)	(7,878)	(823)	(3,174)	(4,366)	(17,553)	(828)	(2,243)	(16,985)	(90,959)
Reimbursement to DPSCD	-	(13,134)	-	-	-	-	-	-	-	-	-	(6,900)	(20,034)
Other Cash Disbursements ¹	(103)	(8,534)	(27)	(4,544)	(46)	(8)	(54)	(65)	-	-	-	-	(13,382)
Net Cash Flow	(2,008)	4,197	(17)	(4,521)	602	(237)	(486)	(65)	3,810	199	(0)	(4,730)	(3,255)
Ending Cash Balance	5,922	10,119	10,102	5,581	6,183	5,946	5,459	5,394	9,205	9,404	9,404	4,674	4,674
DPS Scheduled Bond Repayments (13 Mils)													
Beginning Property Tax Balance	22,577	24,946	30,430	56,817	16,672	24,550	25,373	28,547	32,912	50,466	141,293	2,422	22,577
Property Tax Transfers	2,369	5,484	26,387	2,869	7,878	823	3,174	4,366	17,553	828	2,243	16,985	90,959
Draw from SLRF to meet Obligations	-	-	-	-	-	-	-	-	-	90,000	-	-	90,000
Scheduled Bond Debt Payments	-	-	-	(43,014)	-	-	-	-	-	-	(141,114)	-	(184,128)
Ending Property Tax Balance	24,946	30,430	56,817	16,672	24,550	25,373	28,547	32,912	50,466	141,293	2,422	19,407	19,407
DPS Debt Fund (18 Mils - BONY)													
Beginning Cash Balance	\$ 28,775	28,799	8,618	31,113	19,445	20,176	21,328	27,800	35,128	28,601	6,491	14,004	28,775
Receipts													
Cash Receipts	24	5,622	23,477	3,335	731	1,152	6,472	7,328	266	469	7,513	15,903	72,292
Disbursements													
Transfers to DPS General Fund ²	-	(25,803)	-	-	-	-	-	-	(3,810)	(199)	-	(2,170)	(31,982)
Scheduled EL/Bond Payments	-	-	(983)	(15,003)	-	-	-	-	(2,983)	(22,380)	-	-	(41,348)
Net Cash Flow	24	(20,181)	22,495	(11,668)	731	1,152	6,472	7,328	(6,527)	(22,110)	7,513	13,733	(1,038)
Ending Cash Balance	28,799	8,618	31,113	19,445	20,176	21,328	27,800	35,128	28,601	6,491	14,004	27,737	27,737
DPS Summary Cash Position													
General Fund (13 Mils)	5,922	10,119	10,102	5,581	6,183	5,946	5,459	5,394	9,205	9,404	9,404	4,674	4,674
DPS Debt Fund (18 Mils)	28,799	8,618	31,113	19,445	20,176	21,328	27,800	35,128	28,601	6,491	14,004	27,737	27,737
Ending Cash Position	\$ 34,721	\$ 18,737	\$ 41,214	\$ 25,026	\$ 26,359	\$ 27,274	\$ 33,259	\$ 40,522	\$ 37,806	\$ 15,895	\$ 23,408	\$ 32,411	\$ 32,411

*Forecast includes actuals through January 11, 2019

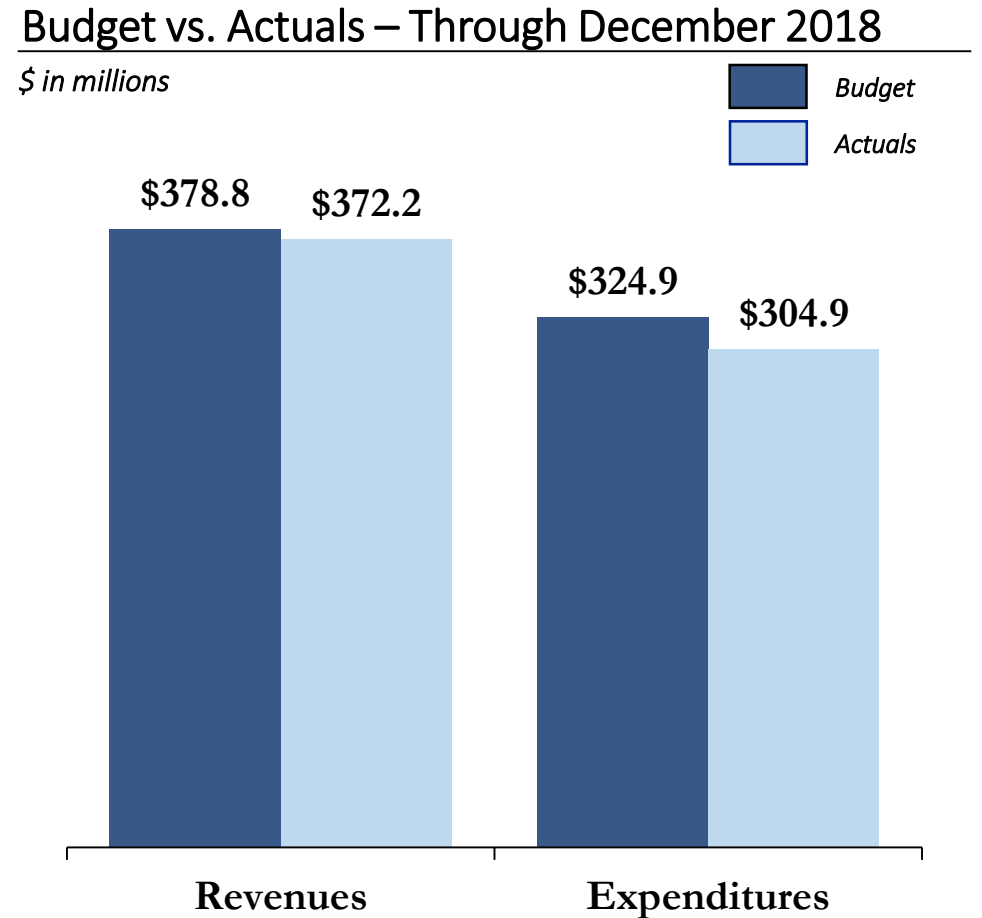
(1) The \$8M payment in August was the last settlement payment to Sodexo; The \$4.5M payment in October is a reimbursement to Wayne County for 2014/2015 overpayment of Act 18 Funds

(2) Represents the scheduled reimbursement, as agreed by the Department of Treasury, for transition costs related to establishing the new District

DPSCD Update – December 2018

Overall Summary – DPSCD Revenues and Expenditures

- Year-to-Date revenues through December were ~2% below budget (\$6.6M)
 - Grants revenue was well above forecast in December, bringing YTD Grant Revenue above its original forecast
 - However, Federal Revenue continues to trail budget based on lower than expected costs for purchased services
- Year-to-Date expenses were 6% lower than budgeted
 - Primary drivers are lower purchased services and supplies costs
- Overall, District revenues exceed expenses by 4.4%

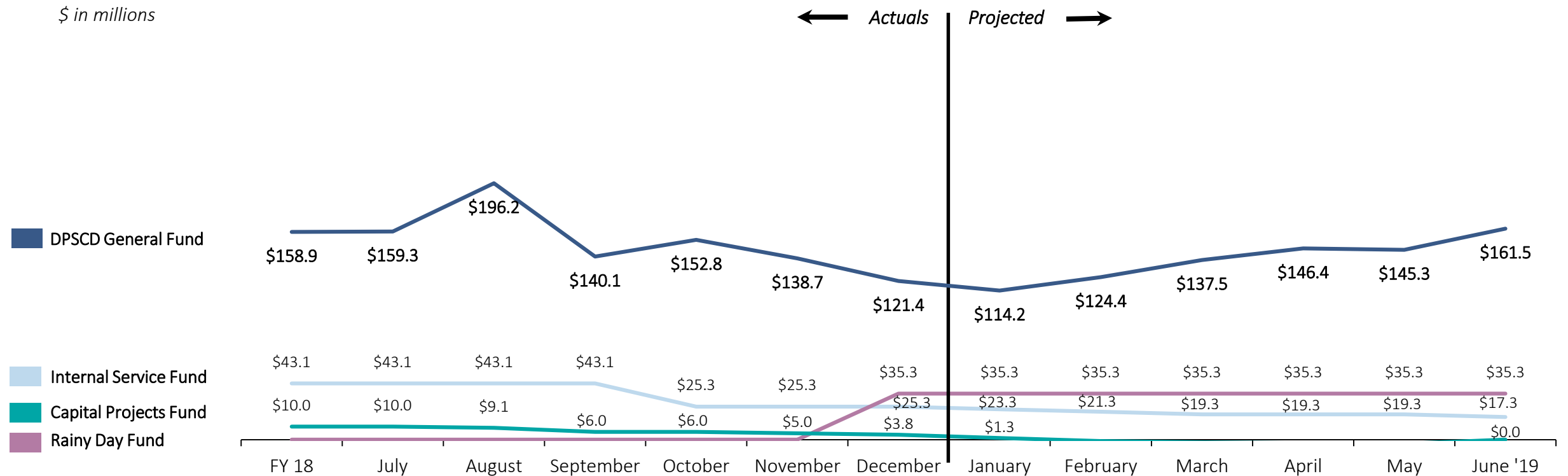


DPSCD December 2018 Cash Flow Analysis

- DPSCD's General Fund ending balance was \$121.4M, the ISF ending balance was \$25.3M, the Capital Projects Fund ending balance was \$3.8M and the Rainy Day Fund was \$35.3M
 - Grants income was higher than forecast, catching up from previous months where actual receipts trailed forecasts
 - Per Board Policy, \$35.3M was transferred from the General Fund to establish the Rainy Day Fund
 - TIP payments, bonus payments and wage increases per collective bargaining agreements, increased salary related expenses
- The current General Fund balance is estimated to be equivalent to 9.2 weeks of average expenditures¹.

Actual & Projected Ending Cash Balance

\$ in millions



¹ Calculated by taking the General Fund balance as of December 31, 2018 and dividing it by the rolling average actual YTD expenditures per week (excludes the ISF and Capital Projects Fund balances as well as any extraordinary, one-time items)

DPSCD Cash Forecast to Actuals – December 2018

<i>\$ in thousands</i>	December Forecast	December Actuals	December Variance	Comment
Cash Receipts				
State Aid	\$ 41,148	\$ 41,148	\$ 0	
MPSERS (State Funded)	3,361	3,361	(0)	
Enhancement Millage	762	762	(0)	
Grants	23,736	40,493	16,757	High receipts driven by reconciliation and processing of Grant FER submissions in November
Transfer from DPS	-	0	0	
WCRESA	3,097	3,097	0	
Food Service Reimbursement	2,438	5,202	2,764	Receipts higher due to catch up from previous months which trailed estimates
Miscellaneous	797	1,236	439	
Total Cash Receipts	75,339	95,298	19,959	
Cash Disbursements				
MPSERS (Pass through)	\$ (6,721)	\$ (6,721)	\$ (0)	
Payroll Direct Deposit	(19,703)	(20,545)	(842)	Payouts for recent Bonuses, TIP Payouts and Collective Bargaining agreements were higher than forecast
Taxes	(5,640)	(8,054)	(2,414)	A large number of TIP recipients directed payments into their tax deferred accounts rather than receive the funds via direct deposit
FICA	(2,171)	(2,192)	(21)	
Accounts Payable	(9,253)	(21,511)	(12,258)	Higher than forecast due to year end processing and catching up from previous months were actual payments trailed forecasts
Pension (employee portion)	(1,972)	(2,100)	(128)	
Pension (employer portion)	(6,550)	(6,696)	(146)	
Health	(5,113)	(4,324)	789	
Fringe Benefits	(311)	(332)	(21)	
Food Service	(4,071)	(4,842)	(771)	
Transfer to DPS	-	-	-	
Other	(36,100)	(35,314)	786	In addition to the forecasted transfer to establish the Rainy Day Fund, the forecast assumed contingency
Total Cash Disbursements	(97,605)	(112,632)	(15,027)	
Net Cash Flow	(22,266)	(17,333)	4,933	
Beginning Cash Balance	138,738	138,738	-	
Net Cash Flow	(22,266)	(17,333)	4,933	
Ending Cash Balance	\$ 116,472	\$ 121,405	\$ 4,933	

Summary of Revenues and Expenditures

Budget to Actual Comparison Current Month

Budget to Actual Comparison YTD

SUMMARY

Revenues

	Budget Month of Dec-FY19	Actual Month of Dec-FY19	Variance		Budget YTD Dec-FY19	Actual YTD Dec-FY19	Variance	
			\$	%			\$	%
Local sources	\$ 4,250,650	\$ 4,735,098	\$ 484,448	11%	\$ 27,849,783	\$ 28,408,336	\$ 558,553	2%
State sources	42,673,948	41,531,298	(1,142,650)	(3%)	263,657,707	258,317,583	(5,340,124)	(2%)
Federal sources	19,933,225	25,694,711	5,761,486	29%	87,283,457	85,429,819	(1,853,638)	(2%)

Total revenues

	66,857,823	71,961,107	5,103,284	8%	378,790,947	372,155,738	(6,635,210)	(2%)
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Expenditures

Salaries	31,554,593	34,380,788	2,826,196	9%	141,726,901	142,966,405	1,239,505	1%
Benefits	16,155,562	17,051,106	895,544	6%	77,562,425	76,569,128	(993,297)	(1%)
Purchased Services	12,127,878	12,226,552	98,675	1%	74,404,623	57,200,052	(17,204,571)	(23%)
Supplies & Textbooks	931,097	1,145,085	213,988	23%	20,901,801	18,951,770	(1,950,031)	(9%)
Equipment & Capital	329,865	141,531	(188,334)	(57%)	1,965,562	1,410,483	(555,079)	(28%)
Utilities	1,387,453	1,290,646	(96,807)	(7%)	8,324,717	7,813,840	(510,877)	(6%)

Total expenditures

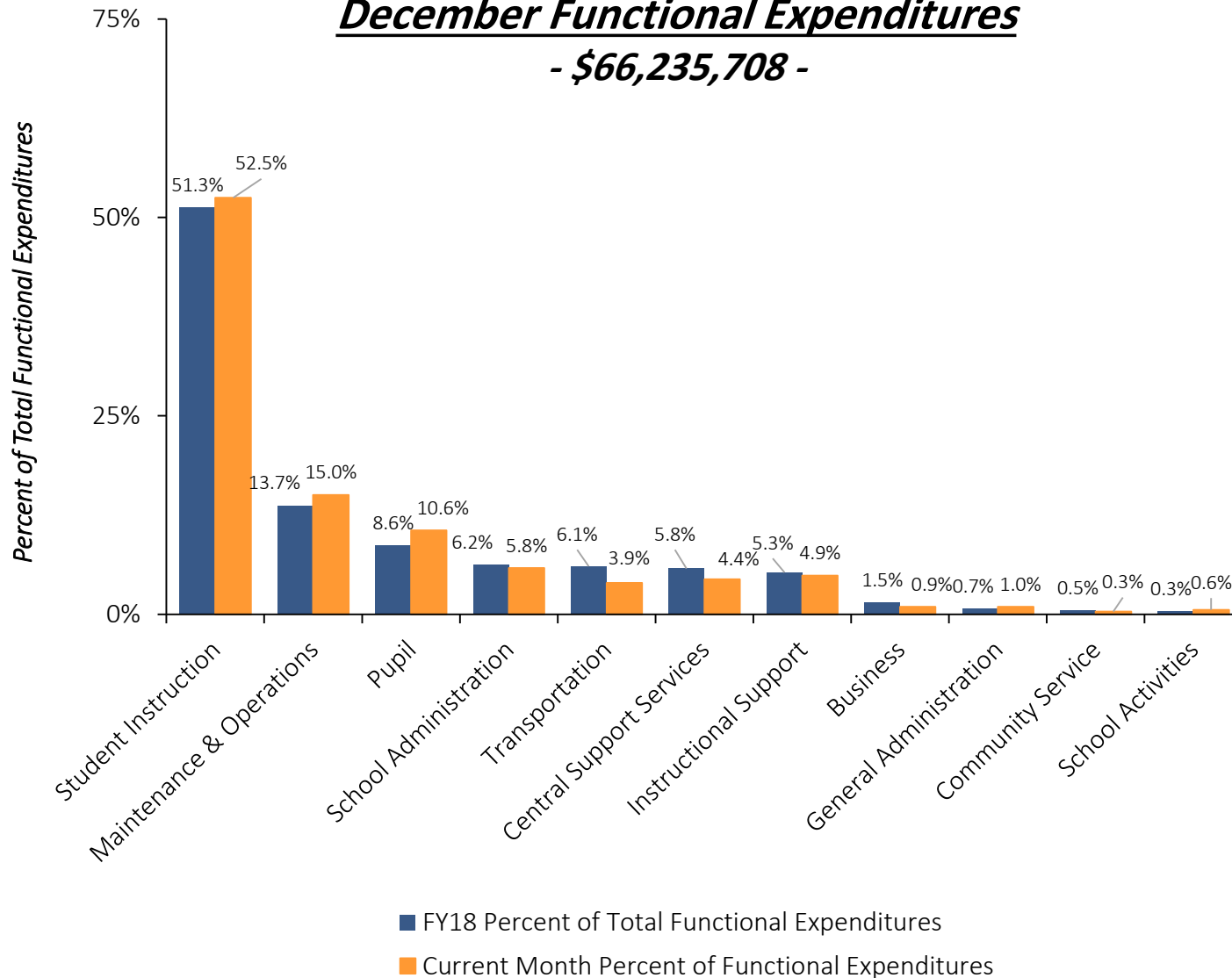
	62,486,448	66,235,708	3,749,261	6%	324,886,029	304,911,679	(19,974,350)	(6%)
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Surplus (Deficit)

	\$ 4,371,375	\$ 5,725,399	\$ 1,354,024	2%	\$ 53,904,919	\$ 67,244,059	\$ 13,339,141	4%
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Expenditures by Function – December 2018

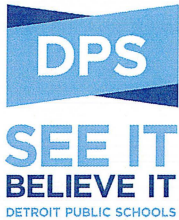
December Functional Expenditures - \$66,235,708 -



Notes:

- Overall, December expenses closely mirrored FY 18 expenditure with a few exceptions:
 - Maintenance and operations expenses were slightly higher due to closing out projects by year end.
 - Pupil support is slightly higher due to increases in positions over FY 18.
 - Transportation expenditures were lower than average due to school closures for the holiday break.

Debt Certification - DPS Fourth Quarter



Detroit Public Schools
Office of Finance
Fisher Building
3011 W. Grand Boulevard
11th Floor, Suite 1100
Detroit, MI 48202
Main: 313.873.4149

January 29, 2019

Detroit Financial Review Commission
3062 W. Grand Boulevard
Detroit, Michigan 48202

Re: Detroit Public Schools Debt Service Requirements and Certification Fiscal Year 2019, Quarter 4

Dear Commissioners:

Enclosed with this letter you will find the debt service requirements due on all bonds, leases and other debt of Detroit Public Schools in compliance with Section 6 of the Michigan Financial Review Commission Act, Act 181, Public Acts of Michigan 2014.

I hereby certify that, as of the date of this letter:

- 1) The amounts specified herein are accurate statements of Detroit Public Schools' debt service requirements.
- 2) Detroit Public Schools is financially able to meet the debt service requirements through the end of the Fourth Quarter of Fiscal Year 2019.
- 3) Detroit Public Schools estimates that it will borrow approximately \$100M from the School Loan Revolving Fund in the Fourth Quarter to meet the remaining debt service requirements through the end of Fiscal Year 2019.

Sincerely,

Jeremy Vidito
Chief Financial Officer

Enclosure

DPS FY2019 Q4 Debt Summary

Debt Obligation	FY19 Required Debt Service*	YTD Payment (Q1-Q3)	Current Quarter Payment (Q4)	Total Debt Payments (FY19)
Series 1998 C	\$ 6,338,113	\$ 954,056	\$ 5,384,056	\$ 6,338,112
Series 2001 A	11,021,700	5,510,850	5,510,850	11,021,700
Series 2002 A	13,387,100	1,073,550	12,313,550	13,387,100
Series 2005 A	11,907,000	5,953,500	5,953,500	11,907,000
Series 2009 A	9,701,574	1,435,500	8,266,074	9,701,574
Series 2009 B	11,317,822	7,070,140	4,247,682	11,317,822
Series 2010 A	9,844,978	5,346,235	4,498,744	9,844,979
Series 2010 B	2,286,637	1,698,587	588,051	2,286,638
Series 2012 A	23,050,500	6,975,250	16,075,250	23,050,500
Series 2015 A	25,138,000	2,751,500	22,386,500	25,138,000
Series 2017	58,135,071	4,245,035	53,890,035	58,135,070
Sub-total (13 mils)¹	\$ 182,128,495	\$ 43,014,203	\$ 139,114,292	\$ 182,128,495
Series 2016 D1 & D2	\$ 37,383,077	\$ 37,383,077	\$ -	\$ 37,383,077
EL Note	1,965,000	1,965,000	-	1,965,000
MPSERS Liability	2,000,000	-	2,000,000	2,000,000
Sub-total (18 mils)	\$ 41,348,077	\$ 39,348,077	\$ 2,000,000	\$ 41,348,077
Total	\$ 223,476,572	\$ 82,362,280	\$ 141,114,292	\$ 223,476,572

*Note: Total debt service differs from the first quarter (Q1) report due to updated schedules – current total required debt service is ~\$1.8 M lower than Q1

1) It is estimated that DPS will need to borrow approximately \$90M from the SLRF to meet the Fourth Quarter 13 Mills debt obligations



Jeremy Vidito
Chief Financial Officer
Office of Finance

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detroitk12.org

January 29, 2019

Detroit Financial Review Commission
3062 W. Grand Boulevard
Detroit, Michigan 48202

Re: Detroit Public Schools Community District Debt Service Requirements and Certification
Fiscal Year 2019, Quarter 4

Dear Commissioners:

There are currently no debt service requirements due on all bonds, leases and other municipal debt of the Detroit Public Schools Community District in compliance with Section 6 of the Michigan Financial Review Commission Act, Act 181, Public Acts of Michigan 2014.

I hereby certify that, as of the date of this letter, there are no debt service requirements.

Sincerely,

A handwritten signature in blue ink, appearing to read "J Vidito", is written over a faint blue grid background.

Jeremy Vidito
Chief Financial Officer

Students Rise. We all Rise

Contract Requests



STATE OF MICHIGAN
DEPARTMENT OF TREASURY
LANSING

RICK SNYDER
GOVERNOR

NICK A. KHOURI
STATE TREASURER

DETROIT FINANCIAL REVIEW COMMISSION

SCHOOL DISTRICT RESOLUTION 2019-4

**APPROVING THE COMMUNITY DISTRICT'S FEBRUARY 2019
CONTRACT REQUESTS**

WHEREAS, Public Act 181 of 2014, the Michigan Financial Review Commission Act (the "Act"), allows for the creation of the Detroit Financial Review Commission (the "Commission") within the Michigan Department of Treasury; and

WHEREAS, Section 6(1) of the Act empowers the Commission to provide oversight for the Detroit Public Schools Community District (the "Community District") beginning on June 2016; and

WHEREAS, Section 6(6) of the Act provides that during the period of oversight, the Commission review and approve the Community District's applicable contracts, as defined by Section 3(a) of the Act, and that an applicable contract does not take effect unless approved by the Commission; and

WHEREAS, at the Commission meeting on February 25, 2019, the Community District presented applicable contracts, attached as **Exhibit A** to this Resolution, for the Commission's review and approval.

NOW THEREFORE, be it resolved by the Detroit Financial Review Commission as follows:

1. That the Community District's February 2019 contract requests, attached as **Exhibit A** to this Resolution but excluding any contracts a majority of Commission members present has agreed to exclude as noted in the minutes, are hereby approved.
2. That the minutes of the Detroit Financial Review Commission meeting at which this Resolution is adopted take notice of the adoption of this Resolution.
3. This Resolution shall have immediate effect.

Contract Requests

The following contracts are being provided to the Financial Review Commission (“FRC”) for review and approval. Contracts over \$750,000 or a two (2) year period must also be provided to the FRC for review and approval pursuant to section 6(6) of the Michigan Financial Review Commission Act. Please review the individual Action Items provided for more detailed information.

	Department	Contract Number	Description	Contract Request Type	Competitively Bid? If not a new contract, was the original contract competitively bid?	Lowest Bid? If not a New Contract, was the original contract the lowest bid?	DPSCD Approval Date	Comments																					
1	Operations	14-0173-C	<p>Contract Amount: \$2,179,054 Contract Period: July 1, 2019 – June 30, 2020 Source: General Funds Purpose: Telecommunication Services Contractor: AT&T Location: 444 Michigan Avenue, Detroit, MI 48226</p>	Renewal	<p>Pots: N/A Cellular: N/A WAN: N/A Internet: Yes</p>	<p>Pots: N/A Cellular: N/A WAN: N/A Internet: Yes</p>	<p>School Board 02.12.2019 Anticipated Approval FRC 02.25.2019</p>	<p>DPSCD is requesting approval for the use of cooperatives and contracts for POTS lines, Cellular services, WAN service, and internet services with AT&T.</p> <p>The District utilizes two cooperatives for POTS lines and Cellular Service. The District is exercising a one-year renewal on an existing contract with AT&T for WAN services. Late last year, the District put an RFP out for Internet Services. Four responses were received, and AT&T was the lowest cost option.</p> <p>Contracts for POTS, Cellular and WAN services are included with this action item. A contract for Internet services is presently being drafted for approval by the Board on March 12, 2019. Though this individual contract is expected to be below the FRC approval threshold, this is being brought to the FRC now due to the entire spend with AT&T in FY20 exceeding \$750K.</p> <p>Through the E-rate program, the District will only be charged 10% of the contracted costs for WAN and Internet services (<i>detailed below</i>).</p> <p>The total the District anticipates spending with AT&T for FY20 is detailed in the table below:</p> <table border="1"> <thead> <tr> <th><u>Service</u></th> <th><u>Contract Total</u></th> <th><u>District Cost</u></th> </tr> </thead> <tbody> <tr> <td>Pots</td> <td>\$67,000</td> <td>\$67,000</td> </tr> <tr> <td>Cellular</td> <td>230,000</td> <td>230,000</td> </tr> <tr> <td>WAN</td> <td>1,500,000</td> <td>150,000</td> </tr> <tr> <td>Internet</td> <td>334,014</td> <td>33,401</td> </tr> <tr> <td>Contingency</td> <td><u>48,040</u></td> <td><u>48,040</u></td> </tr> <tr> <td>Total</td> <td>\$2,179,054</td> <td>\$528,441</td> </tr> </tbody> </table>	<u>Service</u>	<u>Contract Total</u>	<u>District Cost</u>	Pots	\$67,000	\$67,000	Cellular	230,000	230,000	WAN	1,500,000	150,000	Internet	334,014	33,401	Contingency	<u>48,040</u>	<u>48,040</u>	Total	\$2,179,054	\$528,441
<u>Service</u>	<u>Contract Total</u>	<u>District Cost</u>																											
Pots	\$67,000	\$67,000																											
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Total	\$2,179,054	\$528,441																											

Out-of-State Travel Requests



STATE OF MICHIGAN
DEPARTMENT OF TREASURY
LANSING

RICK SNYDER
GOVERNOR

NICK A. KHOURI
STATE TREASURER

DETROIT FINANCIAL REVIEW COMMISSION

SCHOOL DISTRICT RESOLUTION 2019-5

APPROVING THE COMMUNITY DISTRICT'S FEBRUARY OUT-OF-STATE TRAVEL REIMBURSEMENT REQUESTS

WHEREAS, Public Act 181 of 2014, the Michigan Financial Review Commission Act (the "Act"), allows for the creation of the Detroit Financial Review Commission (the "Commission") within the Michigan Department of Treasury; and

WHEREAS, Section 6(1) of the Act empowers the Commission to provide oversight for the Detroit Public Schools Community District (the "Community District") beginning on June 21, 2016; and

WHEREAS, Section 7(q) of the Act provides that during the period of oversight, the Commission approve all Community District reimbursements to school board members, officials, and employees for travel outside the state; and

WHEREAS, at the Commission meeting on February 25, 2019, the Community District presented out-of-state travel reimbursement requests, attached as **Exhibit A** to this Resolution, for the Commission's review and approval.

NOW THEREFORE, be it resolved by the Detroit Financial Review Commission as follows:

1. That the Community District's February 25, 2019 out-of-state travel reimbursement requests, attached as **Exhibit A** to this Resolution but excluding any reimbursements a majority of Commission members present has agreed to exclude as noted in the minutes, are hereby approved.
2. That the minutes of the Detroit Financial Review Commission meeting at which this Resolution is adopted take notice of the adoption of this Resolution.
3. This Resolution shall have immediate effect.

Out-of-State Travel Requests

The following reimbursements (estimated cost) are being provided to the Board of Education for review and approval. These must also be provided to the FRC for review and approval pursuant to section 7(q) of the Michigan Financial Review Commission Act.

	Conference Name	Location of Trip	Dates of Conference	School / Department	Central Office	Student	Faculty/Chaperones	Total Participants	Funding Source	Total Est. Cost	Approved by:
1	University Hiring Fairs	MI, DC, TN, GA, WV, OH, IN, IL, NY, MA, WI Windsor, Ontario	Multiple (38 events)	Human Resources	3	0	0	3	Title IIA	\$33,912.00	Finance Comm. approved 01.25.2019 Anticipated Board Approval 02.12.2019
2	National Academic Games Tournament	Orlando, FL	04/26/2019 – 05/01/2019	Office of Mathematics	0	60	16	76	Title I	\$102,190.00	Finance Comm. approved 01.25.2019 Anticipated Board Approval 02.12.2019



Agenda Item Details

Meeting	Feb 12, 2019 - Regular Board Meeting
Category	14. Consent Agenda (Administrative Items)
Subject	14.05 Approval of Telecommunications, Data and Cellular Services from AT&T
Access	Public
Type	Action
Recommended Action	Motion to approve renewal of services for telecommunications, data and cellular services from AT&T, in an amount not-to-exceed \$491,700.

Public Content

Recommendation:

That the School Board approve renewal of contracts for telecommunications services from AT&T for the period July 1, 2019 through June 30, 2020, at a total cost to the District of \$491,700, with an additional \$1,350,000 in reimbursable expenditures through the E-Rate program.

Description and Background:

This item has been amended since its recommendation for approval to the Board of Education by the Finance Committee on January 25, 2019 to reflect reimbursable costs through the E-Rate program. In previous years, cellular service and POTS lines were included as discounted services through E-Rate. However, in recent years, school districts have had to incur the full cost to maintain these services. The District has been able to maintain a 90% discount on wide area network and Internet services. The District has utilized AT&T as a service for basic telephone lines, wide area network data, and cellular/mobile phones.

POTS (Plain Over Telephone Service)

AT&T has been the service and maintenance provider for POTS (plain over telephone service) through a cooperative purchasing agreement with WRESA. The District has over 200 POTS lines in service across the network. These lines are used as communication connections for elevators, access controls, and fire alarm systems. These lines are critical to safety and security and ensures the District is compliant with safety and building codes.

Cellular Service

AT&T provides cellular services for devices owned by the District, including hot spots, modems for command center vehicles and an allotment of phones for emergency outage situations. The District utilizes the state of Michigan purchasing cooperative for cellular services with AT&T.

Wide Area Network

AT&T is the service provider for the District's wide area network services since 2005. The District maintains high speed fiber optic data links to every school and facility in the network. All network links converge at the data center for firewall and security review before transmitting to and from the Internet. These data links are responsible for Internet/network access and digital voice lines to all schools and administrative offices. The District also utilizes a managed router service, which includes support and maintenance in case of outage, or repair/reconfiguration needs. Wide area network services are covered at a 90% discount for the District through the E-Rate program. The District is only billed for the 10% of the annual cost of service. The District has a contract for these services through June 2019, executed through Emergency Management.

The District joined its intermediate school district in a cooperative RFP to rebid these WAN services in 2019 and four bids were received. After a review of the bids, the District determined that for continuity of services it would exercise a one-year renewal under its existing AT&T contract for WAN services. As the District continues to build out its IT infrastructure, other options for WAN services may be considered for the 2020-2021 Fiscal Year, including cooperative purchasing with Wayne RESA. In order to continue these services at the discounted rate, the District must submit its application for the E-Rate program in early March.

Gap Analysis:

The telecommunications, data and cellular services are the backbone of the District's communication infrastructure. These services are a critical component to safety, security and information access throughout the network of schools and administrative offices.

Previous Outcomes:

In previous years, cellular service and POTS lines were included as discounted services through E-Rate. However, in recent years, school districts have had to incur the full cost for maintain these services. The District has been able to maintain a 90% discount on wide area network services.

During the past fiscal year, the District spent \$170,000 for WAN services and \$155,575 for POTS services. In the current fiscal year, the District is projected to spend \$230,000 for cellular services. In the prior fiscal year, the District spent \$263,281 for devices. The District expects to maintain its expenditures for cellular services in Fiscal Year 2020.

Expected Outcomes:

The District will continue to utilize AT&T for critical communications services with regular account management and service review. The District conducted an in-depth review of these services in correlation with the results from the technology assessment to make service adjustments or recommendations to best fit the District's evolving needs as a long-term planning strategy.

Alignment to Strategic Plan:

Responsible Stewardship

Financial Impact:

Up to \$491,700.00 in General Funds and \$1,350,000 E-Rate Funding.

	Total Cost	E-Rate Reimbursement	Cost to District
POTS Lines and Support Services WRESA Cooperative Agreement #20100205	\$67,000	Not Eligible	\$67,000
Cellular/Mobility Services State of MI Cooperative Agreement #071B4300006	\$230,000	Not Eligible	\$230,000
Wide Area Network Services 14-0173 WAN Services	\$1,500,000	\$1,350,000	\$150,000
10% contingency	\$44,700	Not Eligible	\$44,700
Total with Contingency	\$1,774,700	\$1,350,000	\$491,700

Contact for Item:

Elizabeth Cutrona, Chief Strategy Officer

Phone: 313-873-6205

Email: elizabeth.cutrona@detroitk12.org

[RESA - POTS contract.pdf \(3,871 KB\)](#)

[ATT contract 4300006_-_1_591768_7.pdf \(14,753 KB\)](#)

[02.08.19 ATT WAN 2.11.2019.pdf \(109 KB\)](#)

Administrative Content**Executive Content**



Agenda Item Details

Meeting	Feb 12, 2019 - Regular Board Meeting
Category	14. Consent Agenda (Administrative Items)
Subject	14.02 Approval of Out of State Travel for University Hiring Fairs
Access	Public
Type	Action (Consent)
Recommended Action	Motion to approve the request for in-state and out-of-state travel for University Hiring Fairs in the amount of \$33,912 through Title II grant funding.

Public Content

Recommendation:

That the School Board approve the request for in-state and out-of-state travel for University Hiring Fairs in the amount of \$33,912 through Title II grant funding.

Description and Background:

This item was recommended for approval to the Board of Education by the Finance Committee on January 25, 2019. The following represents the travel request for approval. For a detailed cost breakdown and list of trips, please see the Appendix.

Trip Details	Estimated Cost		Comments
Events: University Hiring Fairs Locations: <ul style="list-style-type: none"> • 38 hiring events, with several events targeting multiple schools <ul style="list-style-type: none"> ◦ 17 in-state trips ◦ 5 HBCU trips ◦ 14 out-of-state non-HBCU trips ◦ 2 Other (Windsor, CA/Online) Dates: Various dates from February 2019 to June 2019 Department: Division of Human Resources and Talent Participants: Up to 3 recruiters per trip Funding Source: Grants	Registration: Transportation: Lodging: Per Diem: Total:	\$7,179 \$12,279 \$7,425 \$7,029 <u>\$33,912</u>	Title IIA

Due to the current teacher shortage and an aging teacher population, the District needs to actively recruit teachers within Michigan and throughout the country. Because the number of teachers entering the profession has steadily declined in recent years, the District needs to expand its recruitment efforts within and beyond Michigan in order to find enough teachers to continue to fill the District's vacancies. University graduates constitute a significant candidate pool, and the Human Resources and Talent proposes focusing in-person recruitment efforts on college graduates through attending university hiring fairs.

The Division of Human Resources and Talent attends recruitment events annually, and the proposed 2019 recruitment schedule includes 17 in-state trips, 21 out-of-state trips, and one Canadian trip. Of the out-of-state trips, 5 events are dedicated to Historically Black Colleges and Universities (HBCUs) in an effort to recruit more teachers of color. With input from department team members, data from prior recruitment events and senior leadership, the HBCUs selected were chosen based on feasibility of travel, established relationships with the District, and ability to target a wide variety of students. Many prestigious HBCUs have relatively small education departments; when possible, the division chose to focus on HBCUs with more than 100 education students or fairs that work with multiple schools (such as the event in Atlanta for Morehouse, Clark and Spelman).

In order to maximize the number of universities and colleges attended, multiple universities will be visited during the same trip when possible. For example, when in the Washington D.C. area, the recruitment team plans to visit Morgan State University and Howard University as well as Gallaudet University for deaf and hard-of-hearing students. Including Gallaudet will enable the recruitment team to recruit interpreters and educators to support the District's Deaf and Hard of Hearing program, which is consistently difficult to staff. In addition, some hiring events are organized jointly by multiple schools, such as the Central NY Teacher Recruitment Days, which will include candidates from 11 universities.

The Division of Human Resources and Talent proposes that up to three the District representatives attend each recruitment event, including recruitment staff as well as other District and school staff, as appropriate. When possible, the recruitment team for each university event will include alumni from that university and will reflect the diversity of the students we serve.

Gap Analysis:

In order to be fully staffed, the District must develop consistent, multiple recruitment pipelines. While the Division of Human Resources and Talent actively recruits through online platforms and local hiring fairs—both of which research has shown to have a high return-on-investment, the District must also reach out to candidates across the state and across the country through face-to-face hiring events to both recruit today's graduates, as well as build up the reputation of the District for future career-seekers.

During spring of 2018, the Division of Talent and Human Resources planned to attend roughly 38 university hiring fairs. This year, the department plans to attend a total of 37 university hiring trips, including 5 HBCU trips, in order to attract more teacher candidates and reduce the number of teaching vacancies before the fall of 2019.

Compared to last year, this spring's recruitment efforts will consist of approximately the same number of events, however, based on information from prior attendees, staff are prioritizing events that are known to have a large number of education students and that are likely to yield candidates who are interested in teaching in Detroit. Through these university visits, the District will expand recruitment efforts throughout the Midwest, Northeast, and Southeast as well as Ontario, Canada. The prior year's budget was roughly \$60,000 for in-person recruiting and this year we plan to spend more time at in-state events, shifting other potential dollars to high-yield online strategies and marketing.

Research indicates that the most effective teaching candidates are shopping for positions in March, April and May of each year. Attending university recruitment events in HBCUs and traditional colleges and universities throughout the spring will allow the District to connect with interested candidates and provide conditional offers early in the hiring season. This year, the Division of Human Resources and Talent will provide conditional offers on the spot during hiring fairs in order to hire candidates before other districts are able to provide offers.

Following recruitment trips, Human Resources staff will aggressively maintain a commitment to candidates through email invites from senior staff, updates on District initiatives and events, and reference materials to introduce candidates to Detroit communities and housing options.

Previous Outcomes:

During spring of 2018, the Division of Talent and Human Resources had direct, ongoing contact with more than 250 candidates across the roughly 38 recruitment events averaging roughly 6 candidates per event.

Expected Outcomes:

Based on records from last year's recruitment fairs, the Division of Talent and Human Resources expects to form ongoing connections (meaning more than a hand-off of a resume or single email sent) with an average of 10 candidates per trip, for a total of 350 strong candidates. Recruitment teams will use these face-to-face opportunities to build a database of candidates who are interested in both immediate and future openings in the District.

The Division of Human Resources and Talent will keep a detailed record of how many new teachers are hired from each university in order to build an alumni base from each university and to inform future university recruitment plans.

In addition to hiring teachers for the 2018-2019 school year, the Division of Human Resources and Talent is strengthening partnerships with universities—particularly Midwest institutions—to place student teachers in our schools. Having a presence at on-campus recruitment events will garner interest in the District in order to attract student teachers and future graduates as well as spring 2019 graduates.

Alignment to Strategic Plan:

Exceptional Talent

Financial Impact:

\$33,912, budgeted in Title IIA

Attendance at the fairs will be distributed amongst Division of Human Resources and Talent team members. In addition, other District and school staff will be invited to attend select hiring fairs, as appropriate. The Division of Human Resources and Talent will make every effort to ensure that each recruitment team includes alumni from the universities being visited and is reflective of the District's diverse talent pool and student population.

Contact for Item:

Name: Luis Solano, Chief Operating Officer
Phone: (313) 873-7071
Email: luis.solano@detroitk12.org

Supporting Documents/Attachments:

Appendix: Breakdown of Recruitment Trips and Costs

[Appendix__Breakdown of Recruitment Trips and Costs.pdf \(261 KB\)](#)

Administrative Content**Executive Content**

**Agenda Item Details**

Meeting	Feb 12, 2019 - Regular Board Meeting
Category	14. Consent Agenda (Administrative Items)
Subject	14.03 Approval of Out-of-State Travel Request for Academic Games National Tournament
Access	Public
Type	Action (Consent)
Recommended Action	Motion to approve request for out of state travel for 76 students, coaches, and chaperones to the National Tournament for Academic Games in the grant funded in the amount not-to-exceed \$102,190.

Public Content**Recommendation:**

That the School Board approve out of state travel for 76 students, coaches, and chaperones to the National Tournament for Academic Games in the grant funded amount not to exceed \$102,190.

Description and Background:

This item was recommended for approval to the Board of Education by the Finance Committee on January 25, 2019. The District will cover event registration fees, lodging, meals and coach's stipend.

Event Details

Event: National Academic Games Tournament

Location: Orlando, Florida

Dates: 4/26/19 – 05/01/19

Department: Office of Mathematics

Participants:

- 10 Coaches
- 6 chaperones
- 60 student-competitors from schools winning state level championships

Breakdown of Costs

Item	Cost per Unit	Number of Units	Total Cost
Registration	\$115	76	\$8,740
Flights	\$650	76	\$49,400
Shuttle to and from Hotel	\$3000	1	\$3,000
Meal Plan	\$156	76	\$11,856
Lodging			\$26,800
Per Diem			\$2,314 (coaches only)
			Total: \$102,190
			Funding Source: Title I

Gap Analysis:

Many students may have limited opportunities to travel out of the state and interact with their peers. By participating in the Academic Games, students have the opportunity to travel and interact with diverse students while sharpening their academic skills by competing in seven interdisciplinary games.

Previous Outcomes:

In the 2017/2018 SY 74 students, coaches, and chaperones attended National Tournament for Academic Games in the grant funded amount of \$51,200. In the 2018/2019 SY this tournament requires travel to Florida and meal plans, which increases the overall cost for 76 students, coaches, and chaperones.

Expected Outcomes:

Success in the competition as well as the provision of a new experience. Further, students who connect and apply knowledge in a real-world setting are more likely to remain in school and transition to post-secondary studies.

Alignment to Strategic Plan:

Whole Child Commitment & Outstanding Achievement

Financial Impact:

\$102,190 funded through Title I funds.

Contact for Item:

Name: Beth Gonzalez, Assistant Superintendent

Phone: (313) 873-4894

Email: beth.gonzalez@detroitk12.org

Administrative Content

Executive Content

Supplemental Reports

DPSCD FY 2019 Monthly Cash Flows

\$ in thousands

	2018						2019						FY 19 Total
	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	January Forecast	February Forecast	March Forecast	April Forecast	May Forecast	June Forecast	
Cash Receipts													
State Aid	\$ 39,713	\$ 39,854	\$ -	\$ 39,999	\$ 41,533	\$ 41,148	\$ 41,148	\$ 41,148	\$ 41,148	\$ 41,148	\$ 41,148	\$ 41,148	\$ 449,139
MPSERS (State Funded)	2,983	2,986	-	-	6,721	3,361	3,361	3,361	3,361	3,361	3,361	3,361	36,214
Enhancement Millage	-	-	-	2,986	5,572	762	1,549	2,229	2,831	979	1,136	-	18,044
Grants	5,380	29,612	4,226	5,585	8,587	40,493	10,186	15,185	15,185	15,185	16,673	15,185	181,483
Transfer from DPS	-	13,134	-	7	0	0	0	-	-	-	-	6,900	20,041
WCRESA	-	486	2,055	3,540	3,097	3,097	2,971	3,097	3,097	3,097	3,097	3,097	30,731
Food Service Reimbursement	-	1	30	47	3,981	5,202	2,435	3,241	3,241	3,241	4,051	3,241	28,712
Miscellaneous	1,200	1,381	1,200	17,679	1,261	1,236	2,935	2,941	2,941	941	1,092	2,941	37,746
Total Cash Receipts	49,276	87,453	7,512	69,843	70,753	95,298	64,584	71,202	71,804	67,952	70,559	75,873	802,109
Cash Disbursements													
MPSERS (Pass through)	\$ (2,983)	\$ (2,983)	\$ (2,986)	\$ -	\$ -	\$ (6,721)	\$ (3,361)	\$ (3,361)	\$ (3,361)	\$ (3,361)	\$ (3,361)	\$ (3,361)	\$ (35,836)
Payroll Direct Deposit	(14,239)	(16,180)	(30,834)	(17,583)	(18,077)	(20,545)	(24,756)	(16,757)	(16,757)	(16,757)	(16,757)	(16,757)	(226,002)
Taxes	(4,860)	(4,345)	(7,714)	(6,431)	(9,001)	(8,054)	(5,390)	(5,678)	(5,678)	(5,678)	(8,517)	(5,678)	(77,026)
FICA	(1,457)	(1,657)	(4,662)	(1,948)	(2,829)	(2,192)	(1,711)	(1,660)	(1,660)	(1,660)	(2,490)	(1,660)	(25,584)
Accounts Payable ¹	(10,430)	(14,104)	(11,522)	(15,876)	(28,584)	(21,511)	(15,845)	(12,417)	(12,417)	(12,417)	(16,635)	(14,167)	(185,924)
Pension (employee portion)	(1,836)	(1,382)	(1,331)	(1,923)	(3,196)	(2,100)	(2,079)	(1,976)	(1,976)	(1,976)	(2,963)	(1,976)	(24,714)
Pension (employer portion)	(5,927)	(4,475)	(4,145)	(6,354)	(10,537)	(6,696)	(6,773)	(6,573)	(6,573)	(6,573)	(9,860)	(6,573)	(81,059)
Health	(2,403)	(5,138)	(40)	(5,659)	(8,726)	(4,324)	(5,101)	(5,100)	(5,100)	(5,100)	(5,100)	(5,100)	(56,889)
Fringe Benefits	(322)	(208)	(172)	(236)	(228)	(332)	(561)	(471)	(471)	(471)	(471)	(471)	(4,414)
Food Service	(4,435)	(115)	(172)	(1,063)	(3,480)	(4,842)	(1,754)	(2,339)	(2,339)	(2,339)	(2,923)	(2,339)	(28,140)
Transfer to DPS	-	-	-	-	(172)	-	-	-	-	-	-	-	(172)
Other ²	-	-	(36)	(22)	(17)	(35,314)	(1,177)	(1,570)	(1,570)	(1,570)	(1,962)	(4,627)	(47,863)
Total Cash Disbursements	(48,892)	(50,588)	(63,615)	(57,096)	(84,848)	(112,632)	(68,508)	(57,901)	(57,901)	(57,901)	(71,039)	(62,708)	(793,626)
Net Cash Flow	384	36,865	(56,103)	12,747	(14,095)	(17,333)	(3,923)	13,302	13,903	10,051	(480)	13,166	8,483
Beginning Cash Balance	158,940	159,324	196,189	140,086	152,833	138,738	121,405	117,481	130,783	144,686	154,737	154,257	158,940
Net Cash Flow	384	36,865	(56,103)	12,747	(14,095)	(17,333)	(3,923)	13,302	13,903	10,051	(480)	13,166	8,483
Ending Cash Balance	\$ 159,324	\$ 196,189	\$ 140,086	\$ 152,833	\$ 138,738	\$ 121,405	\$ 117,481	\$ 130,783	\$ 144,686	\$ 154,737	\$ 154,257	\$ 167,423	\$ 167,423

*Forecast includes actuals through January 11, 2019

1) October Accounts Payables includes an adjustment reconciling for previous Capital Projects payments that are now reported in the Capital Projects schedule

2) Includes a transfer to establish the Rainy Day Fund (\$35.3M) in December and a transfer to the Capital Projects Fund in June for the Water Hydration Station project

DPSCD Internal Service, Capital Projects and Rainy Day Funds

	July Actual	August Actual	September Actual	October Actual	November Actual	December Actual	January Forecast	February Forecast	March Forecast	April Forecast	May Forecast	June Forecast	FY 19 Total
General Fund Cash Balance	\$ 159,324	\$ 196,189	\$ 140,086	\$ 152,833	\$ 138,738	\$ 121,405	\$ 117,481	\$ 130,783	\$ 144,686	\$ 154,737	\$ 154,257	\$ 167,423	\$ 167,423
Internal Service Fund and Fiduciary Account													
Beginning Balance	\$ 43,108	\$ 43,108	\$ 43,108	\$ 43,108	\$ 25,342	\$ 25,342	\$ 25,342	\$ 23,342	\$ 21,342	\$ 19,342	\$ 19,342	\$ 19,342	\$ 43,108
(+) Liability Balance Transfer from DPS	-	-	-	-	-	-	-	-	-	-	-	-	-
(-) TIP, Legal, And Workers' Compensation Claims	-	-	-	(17,766)	-	-	(2,000)	(2,000)	(2,000)	-	-	(2,000)	(25,766)
Ending Internal Service Fund Balance	43,108	43,108	43,108	25,342	25,342	25,342	23,342	21,342	19,342	19,342	19,342	17,342	17,342
Total General Fund and ISF Balance	\$ 202,432	\$ 239,297	\$ 183,194	\$ 178,174	\$ 164,080	\$ 146,746	\$ 140,823	\$ 152,124	\$ 164,028	\$ 174,079	\$ 173,599	\$ 184,764	\$ 184,764
Capital Projects Fund													
Beginning Balance	\$ 10,025	\$ 10,025	\$ 9,139	\$ 6,049	\$ 5,983	\$ 4,983	\$ 3,767	\$ 3,267	\$ 1,517	\$ 17	\$ 17	\$ 0	\$ 10,025
(+) Transfers in ¹	-	-	-	-	-	-	-	-	250	1,750	1,057	-	3,057
(-) Payments for completed projects	-	(886)	(3,090)	(66)	(1,000)	(1,215)	(500)	(1,750)	(1,750)	(1,750)	(1,074)	-	(13,082)
Ending Balance	10,025	9,139	6,049	5,983	4,983	3,767	3,267	1,517	17	17	0	0	0
Rainy Day Fund													
Beginning Balance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 35,300	\$ 35,300	\$ 35,300	\$ 35,300	\$ 35,300	\$ 35,300	\$ -
(+) Transfers in	-	-	-	-	-	35,300	-	-	-	-	-	-	35,300
(-) Transfers out	-	-	-	-	-	-	-	-	-	-	-	-	-
Ending Balance	-	-	-	-	-	35,300	35,300	35,300	35,300	35,300	35,300	35,300	35,300
Total General Fund, ISF, Capital Projects and Rainy Day Fund Balance	\$ 212,457	\$ 248,435	\$ 189,242	\$ 184,157	\$ 169,062	\$ 185,814	\$ 179,391	\$ 188,942	\$ 199,345	\$ 209,397	\$ 208,900	\$ 220,065	\$ 220,065

*Forecast includes actuals through January 11, 2019

1) Includes transfers in for the Water Hydration Station project

Expenditures by Function – December 2018

Budget to Actual Comparison Current Month

Budget to Actual Comparison YTD

	Budget to Actual Comparison Current Month				Budget to Actual Comparison YTD			
	Budget Month of Dec-FY19	Actual Month of Dec-FY19	Variance		Budget YTD Dec-FY19	Actual YTD Dec-FY19	Variance	
			\$	%			\$	%
FUNCTION LEVEL EXPENDITURES								
INSTRUCTION								
Elementary Programs	\$ 13,625,741	\$ 14,935,418	\$ 1,309,677	10%	60,691,522	\$ 59,163,485	\$ (1,528,037)	(3%)
Middle School Programs	1,514,992	1,446,447	(68,545)	(5%)	6,073,174	5,406,095	(667,079)	(11%)
High School & Summer Programs	6,054,814	5,915,078	(139,736)	(2%)	26,135,133	24,532,518	(1,602,615)	(6%)
Special Education	7,525,854	7,803,860	278,006	4%	31,428,178	30,868,399	(559,779)	(2%)
Compensatory Education	4,369,482	4,293,172	(76,310)	(2%)	35,255,702	40,286,744	5,031,042	14%
Career and Technical Education	445,839	240,030	(205,809)	(46%)	1,790,022	1,065,129	(724,893)	(40%)
Adult/Continuing Education	162,832	132,331	(30,501)	(19%)	737,214	552,493	(184,721)	(25%)
Total Instruction	33,699,554	34,766,336	1,066,782	3%	162,110,945	161,874,863	(236,082)	(0%)
SUPPORTING SERVICES								
Pupil	7,188,732	7,008,897	(179,835)	(3%)	33,052,762	25,699,724	(7,353,038)	(22%)
Instructional Support	2,337,566	3,240,947	903,381	39%	15,155,043	18,247,479	3,092,436	20%
General Administration	464,818	636,433	171,615	37%	2,938,726	2,461,705	(477,021)	(16%)
School Administration	4,655,747	3,863,413	(792,334)	(17%)	26,167,314	22,173,439	(3,993,875)	(15%)
Business	918,341	626,249	(292,092)	(32%)	5,548,300	4,935,274	(613,026)	(11%)
Maintenance & Operations	6,834,175	9,955,994	3,121,819	46%	40,951,142	37,137,933	(3,813,209)	(9%)
Transportation	2,987,405	2,614,981	(372,424)	(12%)	18,153,464	14,274,688	(3,878,776)	(21%)
Central Support Services	3,080,782	2,920,688	(160,094)	(5%)	19,105,739	13,523,741	(5,581,998)	(29%)
School Activities	207,561	376,500	168,939	81%	1,167,646	3,213,140	2,045,494	175%
Total Supporting Services	28,675,127	31,244,102	2,568,975	9%	162,240,136	141,667,123	(20,573,013)	(13%)
Community Service	111,768	225,270	113,502	102%	534,948	1,369,692	834,744	156%
TOTAL EXPENDITURES	\$ 62,486,449	\$ 66,235,708	3,749,259	6%	\$ 324,886,029	\$ 304,911,679	\$ (19,974,350)	(6%)



Dr. Nikolai P. Vitti
Superintendent of Schools

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detroitk12.org

February 19, 2019

Treasurer Rachel Eubanks
Michigan Department of Treasury
Lansing, Michigan 48922

Dear Treasurer Eubanks,

As Superintendent of Detroit Public Schools Community District, I am requesting a closed session with FRC members at the February 25, 2019 meeting to discuss confidential updates regarding negotiations on collective bargaining agreements. The District would like to provide Commissioners with information related to the financial impact of potential negotiations.

The District deems it critical that the FRC be given this information at this time, as the FRC has a duty to approve and disapprove all modifications of collective bargaining agreements. In order for the FRC to understand the positions taken by the District in negotiations, the potential financial impact, and whether the FRC is in favor of the actions the District is proposing, the District desires to discuss the negotiations with the FRC in closed session.

Sincerely,

A handwritten signature in blue ink, appearing to read "N. Vitti", is written over the word "Sincerely,".

Nikolai P. Vitti, Ed.D.
Superintendent
Detroit Public Schools Community District

Students Rise. We all Rise