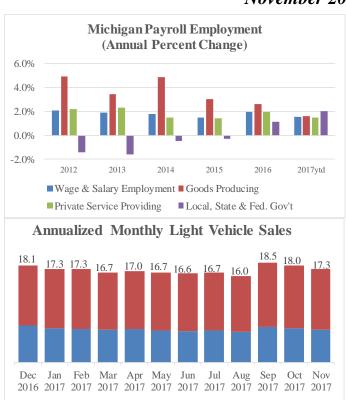


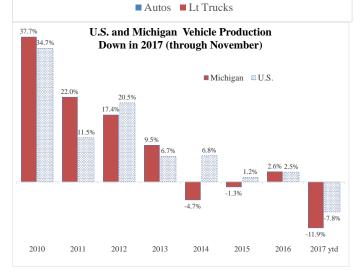
# MICHIGAN ECONOMIC UPDATE

# Office of Revenue and Tax Analysis Michigan Department of Treasury

http://www.michigan.gov/treasury

# November 2017 Summary





#### Michigan Labor Market

- In November 2017, Michigan's unemployment rate rose for the fourth straight month. However, Michigan's November 2017 rate was 0.5 of a percentage point lower than last November.
- November 2017 State labor force was up a 0.3 percent from a year ago. Household employment rose 0.8 percent compared to November 2016.
- Year-to-date through November, Michigan's average wage and salary employment rose to a 13-year high and was up 1.6 percent from last year.
- In November 2017, Michigan wage and salary employment was up 1.1 percent.

#### **Vehicle Sales**

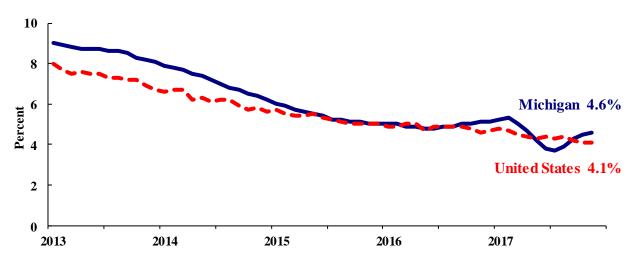
- November 2017 annualized light vehicle sales fell 3.7
  percent from October and were down 1.2 percent from
  last November However, light vehicle sales remained
  at historic high levels.
- Light vehicles are divided into cars and light trucks (which include SUVs). November 2017 auto sales were down 10.7 percent from a year ago while light truck sales were up 4.7 percent.
- Year-to-date, light vehicle sales were down 1.7 percent with autos off 11.0 percent but light truck sales up 4.3 percent.

#### **Vehicle Production**

- November 2017 Michigan vehicle production was down 4.8 percent from a year ago, compared with a 4.6 percent decline nationally.
- Year-to-date, Michigan auto production was down by 193,000 units (24.5 percent) while State truck production was off by 72,500 units (5.1 percent). Overall year-to-date Michigan vehicle production was down by 265,500 units (11.9 percent) from 2016.
- Through November, Michigan's share of national vehicle production was down by 0.9 of a percentage point to 18.6 percent compared to last year.

- In November 2017, the Michigan unemployment rate increased 0.1 of a percentage point to 4.6 percent. The national unemployment rate remained unchanged at 4.1 percent.
- In November 2017, Michigan's unemployment rate was down 0.5 of a percentage point from a year ago. The November U.S. unemployment rate decreased 0.5 of a percentage point from a year ago. Monthly unemployment rates fluctuate in part due to statistical sampling errors and data revisions.

## Michigan and U.S. Monthly Unemployment Rates November 2013 to November 2017



Source: Michigan Dept. of Technology, Management & Budget and Bureau of Labor Statistics, U.S. Dept. of Labor

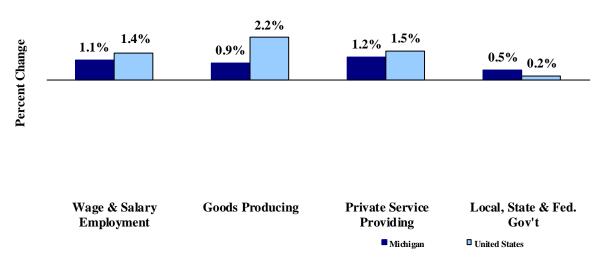
- In November, the total number of people employed in Michigan increased 10,000 to 4,651,000 persons while the labor force rose by 16,000. The statewide total number of unemployed workers rose by 6,000 to 224,000.
- United States employment totaled 160.5 million persons in November 2017. The labor force totaled 160.5 million and there were 6.6 million unemployed in November.

**Employment by Place of Residence** (in thousands)<sup>(a)</sup>

|                   | 2016<br>Average | Sep<br>2017 | Oct<br>2017 | Nov<br>2017 | Chg Fr<br>Mo Ago<br><u>Level</u> | Chg Fr<br>Mo Ago | Chg Fr<br>Yr Ago<br><u>Level</u> | Chg Fr<br>Yr Ago | Three<br>Month<br>Average |
|-------------------|-----------------|-------------|-------------|-------------|----------------------------------|------------------|----------------------------------|------------------|---------------------------|
| Michigan          |                 |             |             |             |                                  |                  |                                  |                  |                           |
| Labor Force       | 4,837           | 4,851       | 4,858       | 4,875       | 16                               | 0.3%             | 17                               | 0.3%             | 4,861                     |
| Employed          | 4,599           | 4,643       | 4,640       | 4,651       | 10                               | 0.2%             | 38                               | 0.8%             | 4,645                     |
| Unemployed        | 238             | 209         | 218         | 224         | 6                                | 2.7%             | -22                              | -8.8%            | 217                       |
| Unemployment Rate | 4.9%            | 4.3%        | 4.5%        | 4.6%        | n.a.                             | 0.1% pts         | n.a.                             | -0.5% pts        | 4.5%                      |
| United States     |                 |             |             |             |                                  |                  |                                  |                  |                           |
| Labor Force       | 159,187         | 161,082     | 160,371     | 160,533     | 162                              | 0.1%             | 989                              | 0.6%             | 160,662                   |
| Employed          | 151,436         | 154,324     | 153,846     | 153,917     | 71                               | 0.0%             | 1,791                            | 1.2%             | 154,029                   |
| Unemployed        | 7,751           | 6,759       | 6,524       | 6,616       | 92                               | 1.4%             | -803                             | -10.8%           | 6,633                     |
| Unemployment Rate | 4.9%            | 4.2%        | 4.1%        | 4.1%        | n.a.                             | 0.0% pts         | n.a.                             | -0.5% pts        | 4.1%                      |

• From November 2016 to November 2017, Michigan payroll employment increased 46,300 jobs (1.1 percent). State payroll employment rose by 8,200 jobs in November from October. Nationally, November 2017 payroll employment rose 2,062,000 (1.4 percent) from a year ago. National employment rose substantially (252,000 jobs) in November.

## Payroll Employment Growth November 2016 to November 2017



Source: Bureau of Labor Statistics, Michigan Department of Technology, Management & Budget

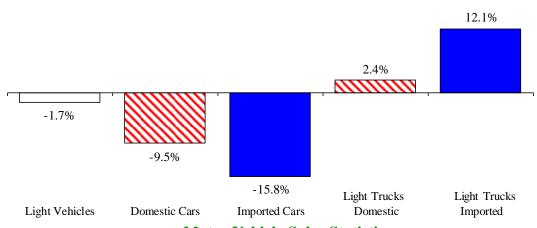
- In the goods-producing sector, Michigan payroll employment increased 0.9 percent in November from a year ago; employment in the private service-providing sector rose 1.2 percent. From a year ago, November national payroll employment rose 2.2 percent in the goods-producing sector and increased 1.5 percent in the private service-providing sector. Government employment was up 0.5 percent from a year ago in Michigan. Nationwide, government employment rose 0.2 percent.
- At 43.3 hours, manufacturing weekly hours in Michigan were up 0.9 of an hour compared to last year.

## Wage and Salary (Payroll) Employment (in thousands)<sup>(b)</sup>

|                            |                | MI          | MI          |               |                | US          | US          |               |
|----------------------------|----------------|-------------|-------------|---------------|----------------|-------------|-------------|---------------|
|                            | 2016           | Nov         | Nov         | Percent       | 2016           | Nov         | Nov         | Percent       |
|                            | <u>Average</u> | <u>2016</u> | <u>2017</u> | <b>Change</b> | <u>Average</u> | <u>2016</u> | <u>2017</u> | <b>Change</b> |
| Wage & Salary Employment   | 4,325.6        | 4,368.0     | 4,414.3     | 1.1%          | 144,306        | 145,170     | 147,232     | 1.4%          |
| Goods Producing            | 762.9          | 767.8       | 774.7       | 0.9%          | 19,736         | 19,762      | 20,204      | 2.2%          |
| Manufacturing              | 600.2          | 601.2       | 603.9       | 0.4%          | 12,348         | 12,325      | 12,514      | 1.5%          |
| Private Service Providing  | 2,962.0        | 2,991.0     | 3,027.2     | 1.2%          | 102,346        | 103,114     | 104,689     | 1.5%          |
| Trade, Trans. & Utilities  | 781.6          | 783.3       | 784.0       | 0.1%          | 27,233         | 27,346      | 27,458      | 0.4%          |
| Services                   | 1,910.1        | 1,934.6     | 1,966.7     | 1.7%          | 64,057         | 64,658      | 66,024      | 2.1%          |
| Local, State & Fed. Gov't  | 600.7          | 609.2       | 612.4       | 0.5%          | 22,223         | 22,294      | 22,339      | 0.2%          |
| Manufacturing Weekly Hours | 42.9           | 42.4        | 43.3        | 0.9 hrs       | 41.9           | 41.8        | 42.0        | 0.2 hrs       |

- November 2017 U.S. light vehicle sales fell 3.7 percent from October 2017 and were down slightly (1.2 percent) from November 2016. November 2017 marked the 45<sup>th</sup> straight month that the light vehicle annualized sales rate equaled or exceeded 16.0 million units. In November 2017, the annualized sales rate equaled 17.3 million units.
- U.S. sales of domestic light vehicles decreased 2.2 percent between November 2016 and November 2017. Foreign sales were up 2.0 percent over the same period. As a result, the foreign share of U.S. light vehicle sales rose 0.7 of a percentage point to 22.9 percent in November 2017.
- Auto sales decreased 10.7 percent compared to last November, while light truck sales were up 4.7 percent from November 2016. As a result, November 2017 marked the 20<sup>th</sup> straight month in which the light truck share of total sales exceeded 60.0 percent. Prior to the last 20 months, the light truck sales share exceeded 60.0 percent only once (July 2005). Year-over-year, heavy truck sales rose 15.2 percent in November 2017 -- marking the sixth consecutive month in which heavy truck sales were up from a year ago following 14 straight months of year-over-year declines.

## Year-to-Date Light Vehicle Sales (Jan-Nov 2017) Down Slightly From Year-Ago (Jan-Nov 2016)



### **Motor Vehicle Sales Statistics**

(Millions, Seasonally Adjusted Rates, unless otherwise specified)

| Motor Vehicle Sales (c) | 2016<br><u>Total</u> | Sep<br>2017 | Oct<br>2017 | Nov<br><u>2017</u> | 3 Month<br>Average | Nov<br>Chg fr<br>Yr Ago<br><u>Level</u> | Nov<br>Chg fr<br>Yr Ago |
|-------------------------|----------------------|-------------|-------------|--------------------|--------------------|---|-------------------------|
| Autos                   | 6.9                  | 6.5         | 6.3         | 6.0                | 6.3                | (0.7)                                   | -10.7%                  |
| Domestics               | 5.2                  | 5.0         | 4.8         | 4.6                | 4.8                | (0.5)                                   | -10.3%                  |
| Imports                 | 1.7                  | 1.5         | 1.5         | 1.4                | 1.5                | (0.2)                                   | -12.1%                  |
| Import Share            | 24.8%                | 23.2%       | 23.8%       | 23.8%              | 23.6%              | -0.4%                                   | pts                     |
| Light Trucks            | 10.6                 | 11.9        | 11.7        | 11.3               | 11.7               | 0.5                                     | 4.7%                    |
| Domestics               | 8.5                  | 9.3         | 9.2         | 8.8                | 9.1                | 0.2                                     | 2.7%                    |
| Imports                 | 2.1                  | 2.6         | 2.5         | 2.5                | 2.6                | 0.3                                     | 12.2%                   |
| Import Share            | 20.1%                | 22.0%       | 21.7%       | 22.3%              | 22.0%              | 1.5%                                    | pts                     |
| Total Light Vehicles    | 17.5                 | 18.5        | 18.0        | 17.3               | 17.9               | (0.2)                                   | -1.2%                   |
| Heavy Trucks            | 0.4                  | 0.4         | 0.4         | 0.4                | 0.4                | 0.1                                     | 15.2%                   |
| Total Vehicles          | 17.9                 | 18.9        | 18.4        | 17.8               | 18.4               | (0.2)                                   | -0.9%                   |

| Retail Inventories, Motor Vehicle and Parts Dealers (billions of dollars) (d) |                |               |         |         |         |          | Chg fr   |
|---|----------------|---------------|---------|---------|---------|----------|----------|
|   | 2016           |               |         |         | 3 Month | Year Ago | Year Ago |
|   | <b>Average</b> | <u>Aug-17</u> | Sep-17  | Oct-17  | Average | Level    | <u>%</u> |
| Inventories   | \$206.3        | \$225.0       | \$219.6 | \$218.1 | \$220.9 | \$9.3    | 4.5%     |
| Inventory/Sales Ratio   | 2.18           | 2.33          | 2.17    | 2.13    | 2.21    | -0.03    |          |

- At 175,877 units, November 2017 Michigan motor vehicle production was down 4.8 percent from November 2016. National production decreased 4.6 percent from last November. The three-month average of vehicle production (September 2017-November 2017) was down 9.4 percent in Michigan and down 8.2 percent nationally, compared to a year ago.
- In November 2017, Michigan car production was down 21.2 percent from a year ago while State truck production rose 5.7 percent. Nationally, car production decreased 19.4 percent while U.S. truck production was up 3.0 percent.
- Michigan's share of national vehicle production fell 0.1 of a percentage point in November 2017 from its year-ago level to 18.7 percent. Michigan's share of car production fell 0.4 of a percentage point while the State's share of truck production was up 0.4 of a percentage point.

## Michigan and National Vehicle Production Trend Percent Declines Still Substantial But Slowing



### **Motor Vehicle Production Statistics**

(Thousands, unless otherwise specified)

|                         | 2016<br>Monthly | Aug   | Oct         | Nov         | 3 Month        | Nov<br>Level Chg | Nov<br>% Chg |
|-------------------------|-----------------|-------|-------------|-------------|----------------|------------------|--------------|
|                         | <u>Average</u>  | 2017  | <u>2017</u> | <u>2017</u> | <u>Average</u> | fr Yr Ago        | O            |
| U.S. Production (e)     |                 |       |             |             |                |                  |              |
| Autos                   | 346.4           | 250.4 | 285.7       | 271.3       | 269.1          | (65.2)           | -19.4%       |
| Trucks                  | 678.9           | 677.2 | 745.0       | 667.2       | 696.5          | 19.5             | 3.0%         |
| Total                   | 1,025.3         | 927.6 | 1,030.7     | 938.4       | 965.6          | (45.7)           | -4.6%        |
| Michigan Production (f) |                 |       |             |             |                |                  |              |
| Autos                   | 70.3            | 43.7  | 51.8        | 56.8        | 50.8           | (15.3)           | -21.2%       |
| Trucks                  | 128.7           | 126.4 | 138.4       | 119.0       | 127.9          | 6.4              | 5.7%         |
| Total                   | 199.0           | 170.1 | 190.2       | 175.9       | 178.7          | (8.9)            | -4.8%        |
| Michigan as % of U.S.   | 19.4%           | 18.3% | 18.5%       | 18.7%       | 18.5%          | -0.1%            | pts          |

# **U.S. Economic Conditions**

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|                                     |               |               |               |               | Change from      |
|-------------------------------------|---------------|---------------|---------------|---------------|------------------|
|                                     | <b>Aug-17</b> | <u>Sep-17</u> | <u>Oct-17</u> | <u>Nov-17</u> | Year Ago         |
| KEY ECONOMIC INDICATORS             |               |               |               |               |                  |
| Consumer Sentiment (h)              | 96.8          | 95.1          | 100.7         | 98.5          | 4.7 points       |
| ISM Manufacturing Index (i)         | 58.8          | 60.8          | 58.7          | 58.2          | 4.7 points       |
| ISM Non Manufacturing Index (i)     | 55.3          | 59.8          | 60.1          | 57.4          | 1.2 points       |
|                                     | 2016.4        | 2017.1        | 2017.2        | 2017.3        |                  |
| Business Executives' Confidence (j) | 65.0          | 68.0          | 61.0          | 59.0          | 9.0 points       |
| INFLATION (k)                       |               |               |               |               | Change from      |
| 1982-84 = 100 (CPI)                 | Aug-17        | <b>Sep-17</b> | Oct-17        | Nov-17        | Year Ago         |
| Nov $2009 = 100$ (PPI)              |               |               |               |               | <u></u> _        |
| U.S. Consumer Price Index           | 245.5         | 246.8         | 246.7         | 246.7         | 2.2%             |
| Detroit CPI                         | 226.8         | NA            | 228.8         | NA            | 2.0%             |
| U.S. Producer Price Index           | 113.1         | 113.5         | 114.1         | 114.2         | 3.1%             |
| INTEREST RATES                      |               |               |               |               |                  |
| 90 Day T-Bill (1)                   | 1.01%         | 1.03%         | 1.07%         | 1.23%         | 0.78% points     |
| 10 Year Treasury Securities (1)     | 2.21%         | 2.20%         | 2.36%         | 2.35%         | 0.21% points     |
| INDUSTRIAL PRODUCTION (1)           | 104.6         | 104.9         | 106.1         | 106.4         | 3.4%             |
| CAPACITY UTILIZATION (1)            | 76.1%         | 76.2%         | 77.0%         | 77.1%         | 1.6% points      |
| RETAIL SALES (d)                    | \$476.5       | \$486.2       | \$488.9       | \$492.7       | 5.8%             |
| HOUSING STARTS and SALES            |               |               |               |               | % Change From    |
| (Millions Annual Rate)              | <u>Aug-17</u> | Sep-17        | Oct-17        | <u>Nov-17</u> | Year Ago         |
| Housing Starts <sup>(d)</sup>       | 1.172         | 1.159         | 1.256         | 1.297         | 12.9%            |
| Existing Home Sales (m)             | 5.350         | 5.370         | 5.500         | 5.810         | 3.8%             |
| <b>DURABLE GOODS ORDERS</b> (p)     | \$233.7       | \$239.3       | \$238.3       | \$241.4       | 8.2%             |
| PERSONAL INCOME (c)                 |               |               |               |               | % Change From    |
| (Billions of Dollars)               | <b>2016.4</b> | <u>2017.1</u> | <b>2017.2</b> | <b>2017.3</b> | Year Ago         |
| Michigan                            | \$443.0       | \$448.3       | \$448.2       | \$451.3       | 2.1%             |
| U.S.                                | \$16,007.4    | \$16,229.6    | \$16,324.3    | \$16,434.3    | 2.6%             |
| GROSS DOMESTIC PRODUCT              |               |               |               |               | Annualized % Chg |
| (Billions of Chained 2009           | 2016.4        | <b>2017.1</b> | 2017.2        | <b>2017.3</b> | From Last Qtr    |
| Dollars) (c)                        |               |               | \$17,031.1    |               | 3.2%             |

- (a) Seasonally adjusted. Sources: Bureau of Labor Statistics, U.S. Department of Labor and Michigan Department of Technology, Management and Budget.
- (b) Bureau of Labor Statistics, U.S. Department of Labor (BLS 790).
- (c) Seasonally adjusted annual rates. Source: Bureau of Economic Analysis, U.S. Department of Commerce.
- (d) Bureau of the Census, U.S. Department of Commerce
- (e) Automotive News.
- (f) Michigan Department of Treasury.
- (g) Michigan Department of Technology, Management and Budget.
- (h) University of Michigan Survey of Consumers.
- (i) Institute for Supply Management (ISM), formerly NAPM.
- (j) The Conference Board.
- (k) Bureau of Labor Statistics, U.S. Department of Labor.
- (l) Seasonally adjusted rates (except interest rates). Federal Reserve System Board of Governors. 2007 equals 100. Treasury bill rate (secondary market).
- (m) National Association of Realtors.