



STATE OF MICHIGAN

GRETCHEN WHITMER
GOVERNOR

DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET
LANSING

TRICIA L. FOSTER
DIRECTOR

Connecting Michigan Communities Grant Confidential Treatment Form and the Freedom of Information Act

CONFIDENTIAL TREATMENT FORM AND THE FREEDOM OF INFORMATION ACT. All portions of the Applicant's proposal and resulting award are subject to disclosure as required under Michigan's Freedom of Information Act (FOIA), MCL 15.231, et seq. However, some information may be exempt from disclosure. Under MCL 18.1261(13)(b), records containing "a trade secret as defined under section 2 of the uniform trade secrets act, 1998 PA 448, MCL 445.1902," are exempt from disclosure under FOIA. In addition, "financial or proprietary information" submitted with a proposal is exempt from disclosure under FOIA. An applicant's failure to comply with this Section is grounds for rejecting an applicant's proposal as non-responsive. As a part of its proposal, each applicant must follow the procedure below.

1. **SUBMIT A COMPLETED "CONFIDENTIAL TREATMENT FORM" (CT FORM) WITH YOUR APPLICATION.** Completion and submission of the CT Form is required regardless of whether the Applicant seeks confidential treatment of information. Failure to submit a completed CT Form may be cause for disqualification from the application process.
 - a. Complete and sign Section 1 of the CT Form if the Applicant does NOT request confidential treatment of information contained in its proposal; or
 - b. Complete and sign Section 2 of the CT Form if the Applicant requests confidential treatment of certain information. Applicant must also submit a "Public Copy" of the proposal with the trade secret, financial, and proprietary information redacted and clearly labeled as the "Public Copy."
2. **FOIA REQUESTS.** If a FOIA request is made for an Applicant's proposal, the Public Copy may be distributed to the public along with the Applicant's CT Form. The CT Form is a public document and serves as an explanation for the redactions to the Public Copy. Do not put any trade secret, financial, or proprietary information in the CT Form. Do not redact the CT Form itself.
3. **NO ADVICE.** The State will not advise an Applicant as to the nature or content of documents entitled to protection from disclosure under FOIA or other laws, as to the interpretation of such laws, or as to the definition of trade secret or financial or proprietary information. Nothing contained in this provision will modify or amend requirements and obligations imposed on the State by FOIA or other applicable law.
4. **FAILURE TO REQUEST CONFIDENTIAL TREATMENT.** Failure to request material be treated as confidential as specified herein relieves the State, its agencies, and personnel from any responsibility for maintaining material in confidence.
5. Applicants containing a request to maintain an entire proposal as confidential may be rejected as non-responsive. The State reserves the right to determine whether material designated as

exempt by an Applicant falls under MCL 18.1261 or other applicable FOIA exemptions. If a FOIA request is made for materials that the Applicant has identified as trade secret, financial, or proprietary information, the State has the final authority to determine whether the materials are exempt from disclosure under FOIA.

6. Applicant forever releases the State, its departments, subdivisions, officers, and employees from all claims, rights, actions, demands, damages, liabilities, expenses and fees, which arise out of or relate to the disclosure of all or a portion of an Applicant's proposal submitted under this grant program. Applicant must defend, indemnify and hold the State, its departments, subdivisions, officers, and employees harmless, without limitation, from and against all actions, claims, losses, liabilities, damages, costs, attorney fees, and expenses (including those required to establish the right to indemnification), arising out of or relating to any FOIA request, including potential litigation and appeals, related to the portion of Applicant's proposal submitted under this grant program that the Applicant has identified as a trade secret, or financial or proprietary information. The State will notify the Applicant in writing if indemnification is sought. The State is entitled to: (i) regular updates on proceeding status; (ii) participate in the defense of the proceeding; (iii) employ its own counsel; and to (iv) retain control of the defense, or any portion thereof, if the State deems necessary. Applicant will not, without the State's written consent (not to be unreasonably withheld), settle, compromise, or consent to the entry of any judgment in or otherwise seek to terminate any claim, action, or proceeding. If a State employee, official, or law is involved or challenged, the State may control the defense of that portion of the claim. Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. An attorney designated to represent the State may not do so until approved by the Michigan Attorney General and appointed as a Special Assistant Attorney General.

CONFIDENTIAL TREATMENT FORM (CT FORM)

INSTRUCTIONS: Complete either Section 1 or Section 2 of this CT Form and sign where indicated. This CT Form must be signed by the individual who signed the grant application. A completed CT Form must be submitted with your proposal, regardless of whether your proposal contains confidential information. Failure to submit a completed CT Form with your application is grounds for rejecting the proposal as non-responsive. See Section 4.1.5 of the CMIC 2.0 Grant Application Instructions Overview for additional information.

Section 1. Confidential Treatment Is Not Requested

This section must be completed, signed, and submitted with the proposal if the Applicant does not request confidential treatment of any material contained in the proposal.

By signing below, the Applicant affirms that confidential treatment of material contained in the proposal is not requested.

UPTC - Wallace Exchange / Carney Exchange UNSERVED _____

Project Name

Signature

Date

[Printed Name]

[Title]

[Company]

Section 2. Confidential Treatment Is Requested

The section must be completed, signed, and submitted with the proposal if bidder requests confidential treatment of any material contained in the proposal. Submission of a completed CT Form is required to request confidential treatment.

Provide the information in the table below. Applicant may add rows or additional pages using the same format shown in the table. Applicant must specifically identify the information to be protected as confidential and state the reasons why protection is necessary. The CT Form will not be considered fully complete unless, for each confidentiality request, the Applicant: (1) identifies whether the material is a trade secret (TS), financial information (FI), or proprietary information (PI); (2) explains the specific legal grounds that support treatment of the material as TS, FI, or PI; and (3) provides the contact information for the person at bidder's organization authorized to respond to inquiries by the State concerning the material. Applicants must not simply cite to an applicable act or case name; rather, bidders must provide a complete justification as to how the material falls within the scope of an applicable act or relevant case law.

Application page #, paragraph #, and section #	State whether the material is a trade secret (TS), financial information (FI), or proprietary information (PI)	Explain the specific grounds in State or other applicable law which supports treatment of the material as TS, FI, or PI. Do not simply cite to the applicable act. Provide a complete justification as to how the material falls within the scope of the applicable act or relevant case law.	Provide the Applicant contact information
Attachment 4	FI	The submitted information includes specific proprietary financial information such as balances and statements of income. Per Michigan's Freedom of Information Act, MCL § 15.243, Exemption 13(1)(f), UPTC believes that if this information is made available to the public, it will cause substantial injury to the competitive position of the subject enterprise.	Phillip Truran Email: phil.truran@michbbs365.com
Attachment 7	FI	The submitted information includes specific proprietary financial information such as balances and statements of income. Per Michigan's Freedom of Information Act, MCL § 15.243, Exemption 13(1)(f), UPTC believes that if this information is made available to the public, it will cause substantial injury to the competitive position of the subject enterprise.	Phillip Truran Email: phil.truran@michbbs365.com
Attachment 9	PI, TS	The submitted information includes specific proprietary trade secret information such as potentially valuable information on the nature and volume of the network designs, maps and diagrams. Per Michigan's Freedom of Information Act, MCL § 15.243, Exemption 13(1)(f), UPTC believes that if this information is made available to the public, it will cause substantial injury to the competitive position of the subject enterprise and provide the company's competitors with competitive advantage.	Phillip Truran Email: phil.truran@michbbs365.com
Attachment 10	PI, TS	The submitted information includes specific proprietary trade secret information such as potentially valuable information on the nature and volume of the network components, and equipment. Per Michigan's Freedom of Information Act, MCL § 15.243, Exemption 13(1)(f), UPTC believes that if this information is made available to the public, it will cause substantial injury to the competitive position of the subject enterprise and provide the company's competitors with competitive advantage.	Phillip Truran Email: phil.truran@michbbs365.com
Attachment 12	PI	The submitted information is of a personal nature such as names, home addresses and email addresses of the public. This information falls within the scope of Michigan's Freedom of Information Act, MCL § 15.243, as clearly unwarranted invasion of an individual's privacy. Exemption 13(1)(a).	Phillip Truran Email: phil.truran@michbbs365.com

Attachment 17	PI	The submitted information is of a personal nature such as names, home addresses and email addresses of the public. This information falls within the scope of Michigan's Freedom of Information Act, MCL § 15.243, as clearly unwarranted invasion of an individual's privacy. Exemption 13(1)(a).	Phillip Truran Email: phil.truran@michbbs365.com
Application page # 4, response #8	FI	The submitted information includes specific proprietary financial information such as balances and statements of income. Per Michigan's Freedom of Information Act, MCL § 15.243, Exemption 13(1)(f), UPTC believes that if this information is made available to the public, it will cause substantial injury to the competitive position of the subject enterprise.	Phillip Truran Email: phil.truran@michbbs365.com
Application page # 9, paragraph #20-21	FI	The submitted information includes specific proprietary financial information such as balances and statements of income. Per Michigan's Freedom of Information Act, MCL § 15.243, Exemption 13(1)(f), UPTC believes that if this information is made available to the public, it will cause substantial injury to the competitive position of the subject enterprise.	Phillip Truran Email: phil.truran@michbbs365.com
Application page # 11, paragraph #24-25	FI	The submitted information includes specific proprietary financial information such as balances and statements of income. Per Michigan's Freedom of Information Act, MCL § 15.243, Exemption 13(1)(f), UPTC believes that if this information is made available to the public, it will cause substantial injury to the competitive position of the subject enterprise.	Phillip Truran Email: phil.truran@michbbs365.com
Application page # 12-14, 15-16 paragraph #26-28, 34-35	PI, TS	The submitted information includes specific proprietary trade secret information such as network information that would disclose organizational information system infrastructure. Per Michigan's Freedom of Information Act, MCL § 15.243, Exemption 13(1)(f), UPTC believes that if this information is made available to the public, it will cause substantial injury to the competitive position of the subject enterprise and provide the company's competitors with competitive advantage.	Phillip Truran Email: phil.truran@michbbs365.com
Attachment UpperPeninsulaTelephone_Question_21.pdf	FI	The submitted information includes specific proprietary financial information such as balances and statements of income. Per Michigan's Freedom of Information Act, MCL § 15.243, Exemption 13(1)(f), UPTC believes that if this information is made available to the public, it will cause substantial injury to the competitive position of the subject enterprise.	Phillip Truran Email: phil.truran@michbbs365.com
Attachment UpperPeninsulaTelephone_Question_25.pdf	FI	The submitted information includes specific proprietary financial information such as balances and statements of income. Per Michigan's Freedom of Information Act, MCL § 15.243, Exemption 13(1)(f), UPTC believes that if this information is made available to the public, it will cause substantial injury to the competitive position of the subject enterprise.	Phillip Truran Email: phil.truran@michbbs365.com

By signing below, the Applicant affirms that confidential treatment of material contained in its proposal is requested and has attached to this form a redacted "Public Copy" of the Applicant's proposal.

UPTC - Wallace Exchange / Carney Exchange UNSERVED

Project Name

2-7-2022

Signature

Date

Phillip Truran

[Printed Name]

President

[Title]

Upper Peninsula Telephone Company

[Company]



GRETCHEN WHITMER
GOVERNOR

STATE OF MICHIGAN
DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET
LANSING

BROM STIBITZ
DIRECTOR

Connecting Michigan Communities 3.0 Grant Application

Please read through the entire Grant Information and Application package before you begin to respond to the application questions. This will help ensure you understand the full scope of the application as well as the details you will need to provide to complete the application.

Application Deadline: All grant applications are due by 4:00 p.m. EST, on Monday, November 15, 2021.

Submission Guidelines: Applicants must email their applications and all attachments to: DTMB-CMICGrant@michigan.gov. Applications must be complete, and attachments clearly labeled with the question or statement number from the application form. Completed application, attachments, and supporting documentation must be received by the Department of Technology, Management, and Budget (DTMB), Center for Shared Solutions by 4:00 p.m. EST on Monday, November 15, 2021, to be considered for funding. Applicants will receive an email confirmation in receipt of their submission. It is the applicant's responsibility to ensure the application is received by DTMB prior to the submission deadline. Applications submitted to the wrong email address or received after the deadline will be rejected. Official application submission date and time will be determined by the time stamp accompanying the application email. Applications dated and time stamped in any other way will be rejected. If a confirmation receipt is not received within two business days, applicants must contact the CMIC Grant Program Office at (517) 243-9374.

Questions and Contact: If you have questions after reviewing the application and supporting documentation, please see the Frequently Asked Questions (FAQ) document available on the grant website: www.michigan.gov/CMICGrant. The FAQ will be updated throughout the application process. Questions and comments can also be submitted via email to: DTMB-CMICGrant@michigan.gov.

Application Checklist

This checklist is part of your application and should be returned along with your completed application and attachments.

Application Submission Checklist:

- Public application is complete and file name meets the designated naming structure.
- Non-Public application is complete and file name meets the designated naming structure.
- Confidential Treatment Form is complete.
- Attachments have been gathered and file names meet the designated naming structure.
 - Attachment 1: Map of proposed service area in .pdf format (including both last mile coverage and middle mile routes)
 - Attachment 2: Map of proposed service area in a GIS-compatible file format (including both last mile coverage and middle mile routes)
 - Attachment 3: Spreadsheet of street addresses that are part of the proposed service area in .xlsx format
 - Attachment 4: Match commitment letters or evidence
 - Attachment 5: Applicant organizational chart
 - Attachment 6: Resumes of key officers, management personnel, and proposed project management team
 - Attachment 7: Three years of audited financial statements.
 - Attachment 8: Affidavit of commitment to offer the proposed service and cost in the proposed service area for a minimum of three years after project completion
 - Attachment 9: Budgetary engineering designs, diagrams, and maps that show the proposed project
 - Attachment 10: Evidence of network scalability
 - Attachment 11: Additional evidence of project readiness
 - Attachment 12: Demonstration of customer interest in the proposed project
 - Attachment 13: Demonstration of interest/impact/support from businesses
 - Attachment 14: Demonstration of interest/impact/support from the agricultural community
 - Attachment 15: Demonstration of interest/impact/support from CAIs
 - Attachment 16: Evidence of application for a SPIN
 - Attachment 17: Demonstration of interest/impact/support from communities

File naming structure: Applicants are to use the name of their organization followed by public application, non-public application, or the attachment number and file type (e.g. ABCTelecom_Attachment_1.pdf).

Applicant and Project Information, Contact Information, and Summary

1. Project Name:

UPTC - Wallace Exchange / Carney Exchange UNSERVED

2. Applicant Name:

Upper Peninsula Telephone Company

DBA (if applicable):

Michigan Broadband Services

Mailing Address:

397 US Highway 41, Carney, Michigan 49812

3. Primary Grant Contact:

Phil Truran

Primary Contact Phone Number:

(248) 990-3272

Primary Contact Email Address:

phil.truran@michbbs365.com

Primary Contact Organization (if not part of the applicant's organization):

4. Application Author Name:

JSI

Application Author Email:

agalanis@jsitel.com

5. Eligibility Status: Select the means by which the applicant is eligible to apply for the grant:

- Licensed under the Michigan Telecommunications Act (1991 PA 179, MCL 484.2101 to 484.2603)
- Franchise holder under the Uniform Video Services Local Franchise Act (2006 PA 480, MCL 484.3301 to 484.3315)
- Broadband service provider currently providing service in Michigan

6. Are you registered with the [Michigan Public Service Commission's Intrastate Telecommunications Service Providers Registry \(ITSP\)](#)?

- Yes No Unsure

Redacted for Public Inspection

7. Have you provided broadband coverage data to Connect Michigan in the last five years?

Yes No Unsure

8. Applicant Identification Numbers: Please provide the following identification numbers for the applicant (if available):

Federal Employer Identification Number (EIN):

Michigan Tax Identification Number:

Michigan Vendor Identification Number:

Federal Communications Commission Registration Number (FRN):

Service Provider Identification Number (SPIN):

9. Project Summary (250 words max.):

Upper Peninsula Telephone Company's (UPTC) UPTC - Wallace/Carney Exchange UNSERVED (Proposed Project) will expand broadband in rural unserved areas in the Greater Carney and Wallace areas. UPTC will utilize grant funds to deliver broadband capable of up to 1 Gbps (1,000 Mbps) to the project area using Gigabit Passive Optical Network (GPON) technology. This technology will be used to build Fiber to the Home (FTTH) service to connect 395 locations in the project area. These locations are unserved as they lack access to broadband service, or retail terrestrial service capable of delivering 25/3 Mbps, from at least one internet service provider according to the most accurate and granular data on the broadband map created by the Federal Communications Commission (FCC). UPTC will leverage its current network, experience, and staff to complete the Proposed Project. The extent of the project is 49.9 miles of distribution optical fiber and 18.2 miles of drop optical fiber cables, covering about 10.96 square miles. Historically there has not been a viable business case that makes financial and operational sense for investing in broadband in this area. UPTC is willing to serve this area, with the support of this grant, and ensure all who reside and work in the project area can have access the internet, bridging the digital divide in these communities.

Locations Passed and Proposed Service:

Attachment 1: Map of proposed service area in .pdf format (including both last mile coverage and middle mile routes)

Name of Attachment 1:

UpperPeninsulaTelephone_Attachment_1.pdf

Attachment 2: Map of proposed service area in GIS-compatible file format (including both last mile coverage and middle mile routes)

Name of Attachment 2:

UpperPeninsulaTelephone Attachment 2A.kmz; UpperPeninsulaTelephone Attachment 2B.kmz

10. Please provide a brief description of the proposed service area (250 words max.):

The Proposed Project will deploy broadband to 395 Non ACAM funded households in the Greater Carney and Wallace areas located in Menominee County, Michigan. These areas cover approximately 26.50 fiber route miles in Wallace and approximately 3 fiber route miles in Carney which comprise a contiguous area. The Carney and Wallace areas are extremely rural in nature with sparsely located residential locations with a few smaller businesses interspersed. In addition to being extremely rural, within the proposed project area 13.5% of persons are in poverty according to U.S. Census data and 26.1% of households in the proposed project area lacking access to broadband. In comparison the United States national average is only 17.3% lacking access to broadband and this disparity in combination with the poverty and rurality components create socioeconomic disadvantages for the households in the proposed project area. The lack of broadband creates additional complications when attempting to access resources inside and outside the community and this was exacerbated during the COVID-19 pandemic when remote access to school, work, and healthcare were critical to everyday life. Access to remote learning is a significant need in the proposed project area as population under 18-years is 21.9%, or a little more than one-fifth of the population is in need of access to remote learning. Other demographic segments continue to be inhibited or completely prohibited from working remote and or telehealth due to lack of broadband and would benefit from UPTC's proposed project.

Redacted for Public Inspection

Attachment 3: Spreadsheet of street addresses that are part of the proposed service area in .xlsx format.

Name of Attachment 3:

UpperPeninsulaTelephone_Attachment_3.xlsx

11. Use the following format to complete Attachment 3

Number	Street	Address	City	State	Zip Code
123	Main St	123 Main St	Anytown	MI	48823

12. Does the project include a middle mile component?

Yes No

13. Locations Passed: Please indicate the total number of locations by type that will be able to receive improved broadband services as a result of the proposed project:

Households	389
Businesses	5
Community Anchor Institutions	1
Total Locations Passed	395

14. Are any vacant lots included in the total number of locations passed listed above?

Yes No

If yes, these vacant lots should be anticipated for growth in the next five years according to a local, county, or regional master plan or economic development plan. Please list the name of the relevant plan and the jurisdiction implementing the plan.

Plan Name:

Jurisdiction:

Redacted for Public Inspection

15. Please list the jurisdictions impacted by the proposed service area:

City(ies)/Village(s):

Wallace, Daggett

Township(s):

Nadeau, Mellen

County(ies):

Menominee

State House District(s):

108

State Senate District(s):

38

16. Please provide a brief description of the broadband service to be provided including, but not limited to, the technology to be used, will bandwidth be dedicated or shared, etc. (250 words max.):

UPTC will use Fiber-to-the-Home (FTTH) to deliver broadband to customers within the Proposed Project area. UPTC plans to deploy fiber technology that will provide all customers at least 1 Gbps (equivalent to 1,000 Mbps) with potential for higher speeds. The extent of the project is 49.9 miles of distribution optical fiber and 18.2 miles of drop optical fiber cables, covering about 10.7 square miles in Wallace and 0.26 square miles in Carney. UPTC, as an ACAM elector, has been in process of expanding its Fiber footprint and provisioning FTTH service. This project is ongoing and the proposed grant project will tie to the existing ACAM FTTH network that has already been constructed. The proposed FTTH project primarily consists of the replacement of copper facilities, incapable of delivering qualifying broadband speeds, with Fiber via a FTTH network. This FTTH network will connect to UPTC's existing FTTH network infrastructure as a means of maximizing efficiencies and architectural network redundancy, delivering faster and more reliable internet to the project area. The FTTH network as designed is provisioned via Fiber and fed by Calix Gigabit Passive Optical Network ("GPON") with the splitters located in the central office and Calix ONT's at each customer location. A detailed explanation is provided in the Readiness and Scalability section of this application.

Project Costs and Budget

17. Total Project Cost: Please complete the table below

Total Project Cost	\$4,803,076
Total Grant Request	\$2,401,538
Total Match Amount	\$2,401,538
Total Match Percentage	50%

Attachment 4: Match commitment letters or evidence

Name of Attachment 4:

UpperPeninsulaTelephone Attachment 4.pdf

18. Total matching funds: Please complete the table below summarizing the source, amount, and type of matching funds contributed to the project. Applicants should also indicate if the match is secured or not. Attach additional sheets if necessary.

Source	Amount	Type	Secured?
UPTC	\$2,401,538	<input checked="" type="checkbox"/> Cash <input type="checkbox"/> In-Kind	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
		<input type="checkbox"/> Cash <input type="checkbox"/> In-Kind	<input type="checkbox"/> Yes <input type="checkbox"/> No
		<input type="checkbox"/> Cash <input type="checkbox"/> In-Kind	<input type="checkbox"/> Yes <input type="checkbox"/> No
		<input type="checkbox"/> Cash <input type="checkbox"/> In-Kind	<input type="checkbox"/> Yes <input type="checkbox"/> No
		<input type="checkbox"/> Cash <input type="checkbox"/> In-Kind	<input type="checkbox"/> Yes <input type="checkbox"/> No
		<input type="checkbox"/> Cash <input type="checkbox"/> In-Kind	<input type="checkbox"/> Yes <input type="checkbox"/> No

19. If matching funds or in-kind contributions listed above are not yet secured, please describe the process remaining to secure the funds and the anticipated timeline to do so, (250 words max.):

The matching funds are secured.

20. Project Budget: Please use the following table to provide a budget for the proposed project.

Category	Match Amount	Grant Amount	Total
Buildings and Labor			\$0.00
Last Mile Construction Labor			
Middle Mile Construction Labor			\$0.00
Construction Material			
Customer Premise Equipment			
Customer Premise Installation			
Electronics			
Permits			
Professional Services and Engineering			
Other:			\$0.00
Total			\$4,803,076.00

21. Please briefly describe why this project needs funding from the CMIC Grant program and why the project could not proceed without this funding (250 words max.):

As a rural, high-cost, and sparsely populated area, there has historically not been a viable business case that makes financial and operational sense for investing in broadband infrastructure in this area. As a result, the community has lacked not only basic utilities such as wireline broadband, but also other services and growth opportunities that rely on broadband enabled services. This is one of the main reasons why customers in rural America, like the proposed project area, continue to lack broadband access today.

UPTC is willing to invest in this challenging area with the support of this grant. This CMIC grant opportunity is a perfect fit for this project area. Since it has been difficult to make a strong business case to deploy FTTH to the area, it makes for a great opportunity to seek additional funding to ensure that residents and businesses within this area can have all the advantages from reliable high-speed broadband in whatever capacity they may need.

Without the grant, [REDACTED]

UpperPeninsulaTelephone_Question_21.pdf.

Experience and Financial Wherewithal

Attachment 5: Applicant organizational chart

Name of Attachment 5:

UpperPeninsulaTelephone Attachment 5.pdf

Attachment 6: Resumes of key officers, management personnel, and proposed project management team

Name of Attachment 6:

UpperPeninsulaTelephone_Attachment_6.pdf

22. Please provide a brief history of your organization including experience relevant to the proposed project, (250 words max.):

Upper Peninsula Telephone Company (UPTC), headquartered in Carney, and was founded in 1908. UPTC was acquired by Lynch Corporation, the then-parent of LICT Corporation (LICT), in 1997. In 1999, Lynch Corporation spun off LICT as a separate company. UPTC has remained an indirect subsidiary of LICT.

Attachment 7: Three years of audited financial statements

Name of Attachment 7:

UpperPeninsulaTelephone_Attachment_7

23. Please provide a brief statement to accompany your attached audited financial statements and documentation (250 words max.):

UPTC is included in the audited consolidated financial statements of LICT Corporation, which are attached to this application at UpperPeninsulaTelephone_Attachment_7.

Long-Term Viability

24. Use the template below to complete a five-year stand-alone project financial plan/forecast.

Five-Year Stand-Alone Project Financial Plan					
Project Name: UPTC - Wallace	Year 1	Year 2	Year 3	Year 4	Year 5
Revenue					
Expenses					
Anticipated Grant Funds	\$298,340	\$1,199,771	\$898,297	\$5,130	\$0
Cash Flow					
Cumulative Cash Flow					

25. Please provide a brief narrative to accompany your five-year stand-alone project financial plan/forecast (400 words max.):

Total project capital expenditures are expected to be slightly less than \$4.8M. With 50% of the capex covered with CMIC grant funds, UPTC will be able to extend service to 395 new locations that are currently lacking access to broadband service of 25/3 Mbps. From this project, UPTC plans to deploy fiber facilities capable of delivering 1 gig broadband service. [REDACTED]

UPTC will offer three separate packages for 100 Mbps, 500 Mbps, and 1 Gbps. [REDACTED]

[REDACTED] To supplement its response, UPTC has attached a dashboard to its application, UpperPeninsulaTelephone_Question_25.pdf.

Attachment 8: Affidavit of commitment to offer the proposed service and cost in the proposed service area for a minimum of three years after project completion.

Name of Attachment 8:

UpperPeninsulaTelephone Attachment 8.pdf

Readiness and Scalability

Attachment 9: Budgetary engineering designs, diagrams, and maps that show the proposed project. Design documents must clearly demonstrate the applicant's complete understanding of the project and ability to provide the proposed solution. This information must be certified by a Professional Engineer registered in Michigan.

Name of Attachment 9:

UpperPeninsulatelephone Attachment 9.pdf

26. Please provide a brief statement to accompany your attached engineering designs, diagrams, and maps indicating your readiness to build, manage, and operate the proposed network, (400 words max.):

The UPTC FTTH project has been fully developed and engineered and the network diagrams and maps supplied with this application serve as the support and illustration that this project is near shovel ready. The FTTH network as designed is provisioned via Fiber and fed by Calix Gigabit Passive Optical Network ("GPON") [REDACTED].

[REDACTED] The proposed FTTH project primarily consists of the replacement of copper facilities, incapable of delivering qualifying broadband speeds, with Fiber via a FTTH network which will connect to UPTC's existing FTTH network infrastructure as a means of maximizing efficiencies and architectural network redundancy. The core benefit of the Calix GPON platform is that it is capable of providing dedicated symmetrical connection speeds to each residential and business location in the proposed Carney and Wallace Exchange Project areas. Upon completion of the proposed UPTC FTTH project the maps and diagrams for the Carney and Wallace areas identify all the locations which will be capable of receiving 1Gbps symmetrical broadband speeds, with the network provisioned in a manner that each location can simultaneously and reliably receive the gigabit service. Additionally, UPTC has already built and has operational FTTH locations [REDACTED].

[REDACTED] hese existing facilities have been available to area schools, businesses, and residents in areas closer to UPTC's central office long before FTTH was available in many other Michigan communities. During these initial FTTH deployment years UPTC has honed the processes for monitoring and maintaining the FTTH system and has implemented redundant routes as possible as well as network elements as a means of minimizing and potentially eliminating outages to the FTTH network. UPTC is highly capable of managing and building the proposed FTTH network as this will be an extension of the facilities already constructed, and managed and operated daily in other areas of UPTC service territory where FTTH builds have been operating for many years.

Redacted for Public Inspection

Attachment 10: Evidence of network scalability

Name of Attachment 10:

UpperPeninsulaTelephone Attachment 10.pdf

27. Please provide a description and evidence that the proposed infrastructure is scalable to meet the anticipated future connectivity demands of the proposed service area. Please indicate the end- user connection speed to which the proposed network is designed to scale. This information must be certified by the equipment manufacturer or a professional engineer, (250 words max.):

UPTC's proposed FTTH project in the Carney and Wallace exchange areas will be an extension of the existing FTTH Calix GPON broadband network which was selected for its extremely scalable nature. The fiber network as designed for the build will have no splitters outside of the plant and each optical connection provides a dedicated link from the network to the end user location. The fiber infrastructure is virtually unlimited with respect to bandwidth capabilities and is sized to support future growth and the access equipment is software controlled and is easily upgraded to meet future connectivity demands. The Calix network hardware elements are also scalable with the addition or upgrade of line cards. The end user connection speed required by the grant is 25 Mbps downstream and 3 Mbps upstream, upon completion UPTC's proposed FTTH build will be capable of delivering symmetrical speeds of 1Gbps simultaneously to every location in the proposed project area. This initial offering of 1Gbps will allow multiple end users within the same location to access remote work, education, and telehealth as well as sustain the litany of devices within the home or business that required broadband connections without any degradation of connectivity.

Redacted for Public Inspection

28. Please use the table below to complete a project schedule outlining individual tasks and their timing by quarter and year. Attach additional pages if necessary. All projects must be complete by September 30, 2025.

Task	2022		2023				2024				2025		
	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3
Planning, Engineering,	■	■	■	■	■	■	■	■	■	■	■	■	■
Material Procurement	■	■	■	■	■	■	■	■	■	■	■	■	■
OSP Construction	■	■	■	■	■	■	■	■	■	■	■	■	■
FTTH Testing	■	■	■	■	■	■	■	■	■	■	■	■	■
Customer Install, Turn	■	■	■	■	■	■	■	■	■	■	■	■	■
	□	□	□	□	□	□	□	□	□	□	□	□	□
	□	□	□	□	□	□	□	□	□	□	□	□	□
	□	□	□	□	□	□	□	□	□	□	□	□	□
	□	□	□	□	□	□	□	□	□	□	□	□	□
	□	□	□	□	□	□	□	□	□	□	□	□	□
	□	□	□	□	□	□	□	□	□	□	□	□	□
	□	□	□	□	□	□	□	□	□	□	□	□	□

29. Please indicate the anticipated date upon which service to the last location in the proposed project area will be turned on:

February 1, 2025

30. Please list any factors that would change or delay the proposed schedule:

a. Supply chain issues are the only factor which could create a delay in constructing the FTTH network. However, those delays have been built into the project schedule above.
 b. If grant were not awarded, schedule would be delayed if or until UPTC were able to locate funding.

31. Have all the required local/city/county/state approvals necessary for this project to proceed been obtained?

Yes No

If not, what remains to be done and what is required for completing the process of obtaining approvals? Include this information in the project schedule.

UPTC has not submitted documentation for full permitting request as the grant has not been awarded, and without grant funding the project will not be moving forward within the near future. Upon grant approval the permitting process will be fully underway as depicted in the Project Schedule in #28.

32. Have state environmental review requirements been met, if applicable?

Yes No

If not, what remains to be done and what is required for completing the process of obtaining approvals? Also Include this information in the project schedule.

A preliminary environmental review has been researched. There will be limited environmental requirements in support of this project.

Redacted for Public Inspection

33. Does this project affect/is the project located in or near local, state, or federal historic or potentially historic, architectural, or archeological resources?

Yes No

If not, what remains to be done and what is required for completing the process of obtaining approvals? Include this information in the project schedule.

This will be reviewed upon grant approval but preliminary reviews do not indicate any significant resources in the project area.

34. Please briefly describe how the proposed project will leverage existing broadband networks, where practical, or be built in conjunction with other broadband infrastructure project(s), (250 words max.):

The proposed UPTC project will leverage existing middle mile and backhaul connections UPTC has in place for its current FTTH network. UPTC is using the proposed network design to connect to its existing FTTH network for the purpose of maximizing efficiencies and providing access to the architectural network redundancy that UPTC has in place. UPTC as an ACAM elector has been in process of expanding its Fiber footprint and provisioning FTTH service, this project is ongoing, and the proposed grant project will tie to the existing ACAM FTTH network that has already been constructed. UPTC is well qualified to support a fiber network from years of experience within their ILEC and CLEC operations.

Attachment 11: Additional evidence of project readiness

Name of Attachment 11:

UpperPeninsulaTelephone_Attachment_11.pdf

35. Please provide any additional evidence of your project's readiness. This evidence can include, but is not limited to, letters of intent, memorandums of understanding, land/tower lease agreements, right-of-way agreements, permits, etc. Provide a short narrative to accompany this additional evidence, (250 words max.):

UPTC has existing relationships with the municipalities and county and will be accessing those resources as a means of pursuing any required permitting for the proposed project. Because this proposed FTTH project is a replacement for existing copper facilities all construction will occur in previously disturbed right-of-way and easement locations, which lends itself to reduced impact on environmental/archeological resource issues.

Community and Economic Development

Attachment 12: Demonstration of customer interest in the proposed project

Name of Attachment 12:

UpperPeninsulaTelephone_Attachment_12.pdf

36. Please provide a brief statement to accompany the demonstration of customer interest you have attached to this application. This description should include the method used for gauging customer interest and the results, (250 words max.):

UPTC has received incredible backing and encouragement from residents of the community in its canvassing of unserved locations. In effort to gauge customer interest in UPTC's proposed project, UPTC asked members of communities within the project area to write and vocalize their thoughts and opinions on the proposed project and whether they would be interested in subscribing to the proposed services. The support letters and feedback that UPTC has received suggest that a lack of fast, reliable broadband has been a major factor in preventing the area from functioning at full potential and achieving their economic development goals. For example, Holly Philipps of Wallace Michigan has stressed that reliable internet has become essential since the pandemic. Holly's letter is provided as an attachment to this application in UpperPeninsulaTelephone_Attachment_12. Other letters of support from leading members of the community have been received from the following:

- Congressman Jack Bergman
- State Representative Beau LaFave
- Joe Linder, Nadeau Township Supervisor
- Thomas Philips, Mellen Township Supervisor

These letters are included as an attachment to this application in UpperPeninsulaTelephone_Attachment_17.

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Attachment 13: Demonstration of interest/impact/support from businesses

Name of Attachment 13:

N/A

37. Please provide a brief description of the businesses needing improved broadband service in the proposed project area and the level of improvement needed. Attach statements or evidence regarding the benefits from the proposed connectivity solution and how it will impact those businesses (250 words max.):

The proposed project area is home to DeYoung's Family Zoo, Advanced Blending Solutions (ABS), and a few local bars. Improved broadband would allow for DeYoung's Family Zoo to be able to expand their marketing efforts to social media and allow for usage of web cams for more interactivity for their patrons. ABS would have sufficient internet to run credit card transactions, place orders or email. The local bars will be able to utilize newer applications that require more bandwidth and ultimately allow them to conduct their businesses more efficiently. These local businesses would also be able to market their services to a wider audience and attract more customers utilizing this future-proof broadband. All the businesses in the proposed project area would benefit from offering reliable, quality Wi-Fi connections to their patrons, drawing in more business for the local economy.

Furthermore, COVID-19 has increased the number of people working from home and students that attend online classes. The proposed project area is home to roughly 389 households, a large percentage of which are forced to work remotely due to the ongoing pandemic.

Redacted for Public Inspection

Attachment 14: Demonstration of interest/impact/support from the agricultural community

Name of Attachment 14:

N/A

38. If the proposed service area has a significant agricultural presence, please briefly describe how the proposed service will impact farmers and the agricultural community. Attach statements or evidence regarding the benefits from the proposed connectivity solution and how it will impact the agricultural community (250 words max.):

Not applicable, as this extremely rural proposed project area does not have a farming or otherwise agricultural presence. As such, the proposed project should not impact the agricultural community.

Attachment 15: Demonstration of interest/impact/support from CAIs

Name of Attachment 15:

Redacted for Public Inspection

39. Please provide a brief description of the community anchor institutions (CAIs) needing improved broadband service in the proposed project area and the level of improvement needed. Attach statements or evidence regarding the benefits from the proposed connectivity solution and how it will impact those CAIs (250 words max).

Nadeau Post Office is a community anchor institution that would be directly impacted by improved broadband in the proposed project area. Improved access to high-quality, high-speed internet would allow the Post Office to run their Point of sale (POS) system more efficiently. The current speeds offered to the Post Office allow the Post Office to run their POS; however, improved speeds and bandwidth would provide the Post Office the ability to continue to run their system into the future, allowing for upgrades and modifications without negative impact to their customers.

Furthermore, there are no hospitals in the project area; however, due to the current pandemic, many doctors are conducting tele-visits in lieu of office visits to decrease their risk of exposure. Virtual doctors' appointments have become a staple during the pandemic. Virtual visits require more bandwidth due to the video conferencing platforms frequently used by healthcare providers, intensifying the need for higher speeds and more reliable service to access the benefits of tele-health. High-speed broadband allows physicians to provide rural patients with online services, eliminating the challenges involved with taking off work or driving long distances to see a doctor and risk exposure to COVID-19. Additionally, a telehealth network would provide residents access to specialists, since they wouldn't be limited by geography, and take the burden off local physicians who don't have the resources/help. Improved broadband also helps maintain upgraded and accurate health records since doctors could better monitor patients through telehealth.

40. In the table below, please list the specific community anchor institutions (CAIs) to be served by the proposed project. Attach additional sheets if necessary.

CAI Name	Address	Type (healthcare, library, school, etc.)
Nadeau Post Office	N13755 1st St, Nadeau, Michigan	Post Office

Attachment 16: Evidence of application for a SPIN (if applicable)

Name of Attachment 16:

N/A

Redacted for Public Inspection

41. If the proposed project includes connections to schools or libraries, please provide your SPIN or evidence of application for a SPIN from the FCC Universal Service Administrative Company (USAC) and demonstration of your knowledge of E-rate and working with the FCC/USAC, (250 words max.):

There are no schools or libraries in the project area.

Attachment 17: Demonstration of interest/impact/support from communities
Name of Attachment 17:

UpperPeninsulaTelephone_Attachment_17.pdf

42. Please provide a brief description of the communities needing improved broadband service in the proposed project area and the level of improvement needed. Attach statements or evidence regarding the benefits from the proposed connectivity solution and how it will impact those communities (250 words max).

The Carney and Wallace proposed project areas address the lack of qualified broadband to residential and business locations in the rural sections of the Nadeau and Mellen Townships. The maximum broadband speed currently available in the proposed project area is 10Mbps, a speed that does not qualify as broadband service, so delivering FTTH of up to 1Gbps will strengthen economic development opportunities as well as improving and advancing the quality of life for families and businesses in the area. The speed improvement upon UPTC's FTTH project completion would be significant as these households lacking sufficient access to qualifying broadband, would have access to speeds of 1Gbps which would allow families to work, learn, and have access to telemedicine simultaneously without any jitter or latency issues.

This project has received immense support from the community as evidence by the letters of support from leading members of the community have been received from the following:

- Congressman Jack Bergman
- State Representative Beau LaFave
- Joe Linder, Nadeau Township Supervisor
- Thomas Philips, Mellen Township Supervisor

These letters are included as an attachment to this application in UpperPeninsulaTelephone_Attachment_17.

Redacted for Public Inspection

43. Is broadband included in a local, county, or regional economic development plan, master plan, or similar up-to-date planning document, or does the community in which the proposed service is to be deployed have a specific broadband/technology plan in place?

Yes No

If yes, please list the name of the relevant plan and the jurisdiction implementing the plan.

Plan Name:

Jurisdiction:

Affordability and Service Limitations

44. Using the table below, please indicate the download and upload speeds of the services to be offered in the proposed service area offered over the initial five years of the project (attach additional sheets if necessary). The non-discounted or rack rate monthly pricing of unbundled internet-only service should be included for each service offered, as well as the monthly data allowance for customers (if applicable):

Download Speed (Mbps)	Upload Speed (Mbps)	Monthly Cost	Monthly Data Allowance (GB)
1,000 (1G)	1,000 (1G)	\$99.95	Unlimited
500	500	\$89.95	Unlimited
100	100	\$85.95	Unlimited
25	3	\$83.95	Unlimited
10	1	\$63.95	Unlimited

45. Do you participate in the federal Lifeline program?

Yes No

46. Do you plan to offer a lower-cost monthly subscription plan for low-income households in the proposed service area?

Yes No

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If yes, please briefly describe the program including the type of service to be offered, the monthly cost for qualifying household, and how you plan to determine household eligibility for such a program, (400 words max.):

UPTC plans to continue to offer Emergency Broadband Benefit Program (EBB) eligibility to the proposed project area. This program is a federal program administered by USAC that gives households a monthly discount if their household income is at or below 135% the federal poverty guidelines. The household may also qualify for this program if a member of the household qualifies for Lifeline (through SNAP, Medicaid, Supplement Security Income, Federal Public Housing Assistance, or Veterans and Survivors Pension Benefit; experienced a substantial loss of income since February 29, 2020 due to job loss or furlough AND has a total household income in 2020 at or below \$99,000 for single filers and \$198,000 for joint filers; received a federal Pell Grant in the current award year; or received approval for benefits under the free and reduced-price school lunch program or the school breakfast program, including through the USDA Community Eligibility Provision, in the 2019-20, 2020-21, or 2021-22 school year. Each household, if deemed eligible, can receive on monthly service discount and one device discount. According to USAC, a household is “group of people who live together and share money (even if they are not related to each other).”

The households that qualify for the program will be offered the different speed packages as outlined in question 44. Qualifying households will receive up to \$50/month discount for broadband services.

47. Does any of the proposed service area include (wholly or partially) an eligible distressed area (a list of eligible distressed areas can be found here: https://www.michigan.gov/documents/mshda/MSHDA-EDA-List_727782_7.pdf)?
 Yes No

If yes, please list the distressed community(ies) impacted by the proposed service area:

Adoption Strategy

48. Please describe any proposed digital literacy training events, materials, and/or resources that will be provided to residents or businesses impacted by the proposed connectivity. Include the number and type of events, including commitments from any partners included in the digital literacy training and the anticipated outcomes from related activities. The description must provide clear detail and contain measurable metrics (400 words max.):

UPTC's digital literacy is an organic program and resources are provided as needed via a variety of options to best suit customer needs. The digital literacy most commonly occurs in one-on-one settings with the customer connecting directly with UPTC technicians and/or service representatives. The UPTC technicians and service representatives have received comprehensive training and have been deemed subject matter experts (SMEs) for broadband and related home and business networks. Customers have several different avenues to access digital literacy resources which include calling the business office, accessing a web-site Live Chat, or via the 24-hour technical support line for those customers seeking assistance outside of traditional business hours.

UPTC has discovered, over its years of providing digital literacy training for computer and broadband use, that the one-on-one approach is the preferred method of assistance for customers in its service area. Providing a personalized service allows customers to ask questions that they would not likely ask in front of a group or in a classroom-type setting. Each customer's new installation or service upgrade provides an opportunity for UPTC to conduct digital literacy training outreach and this is a measurable metric as the training is part of the service order process and is addressed before closing each order for every customer.

Redacted for Public Inspection

49. Please describe the materials and method(s) to be used for providing residents and businesses with information promoting the use of an internet connection for improving quality of life, access to resources, economic opportunity, etc., in the proposed service area. Partnerships with local CAls that build awareness for enriching online opportunities for residents and businesses are highly encouraged. Examples of these opportunities include, but are not limited to, telehealth applications, access to government services, e-learning, job and career readiness programs, public safety information, cybersecurity training, etc. This description must provide clear detail and contain measurable metrics (400 words max.):

UPTC's activities for the Carney and Wallace grant project areas to promote the Grant award, project development timing, and availability of Broadband service include:

1. Direct mail to all mailing addresses within the build (mail center) announcing UPTC will soon be offering fiber broadband to their community, promotions, rates and speeds included.
2. Direct calls to customers announcing UPTC's FTTH Broadband will soon be offering fiber broadband to their community, promotions, rates and speeds included.
3. All Social Media platforms with posts directly mentioning the proposed NEWLY served communities of Carney and Wallace exchanges regarding new fiber facilities being constructed, updating progress, requesting pre-orders and offering promotions for new services when available.
4. Webpage once available, specifically announcing now available with promotions for new services in the proposed FTTH project communities.
5. Participating in any local events for community awareness.

Upon project completion, UPTC's project area locations will be incorporated into the company's large-scale marketing and sales programs to ensure all promotional and educational materials are provided in the Carney and Wallace exchange areas and made available to all new locations.

Additionally, UPTC regularly attends the Township meetings and will be providing updates and new availability in those public settings.

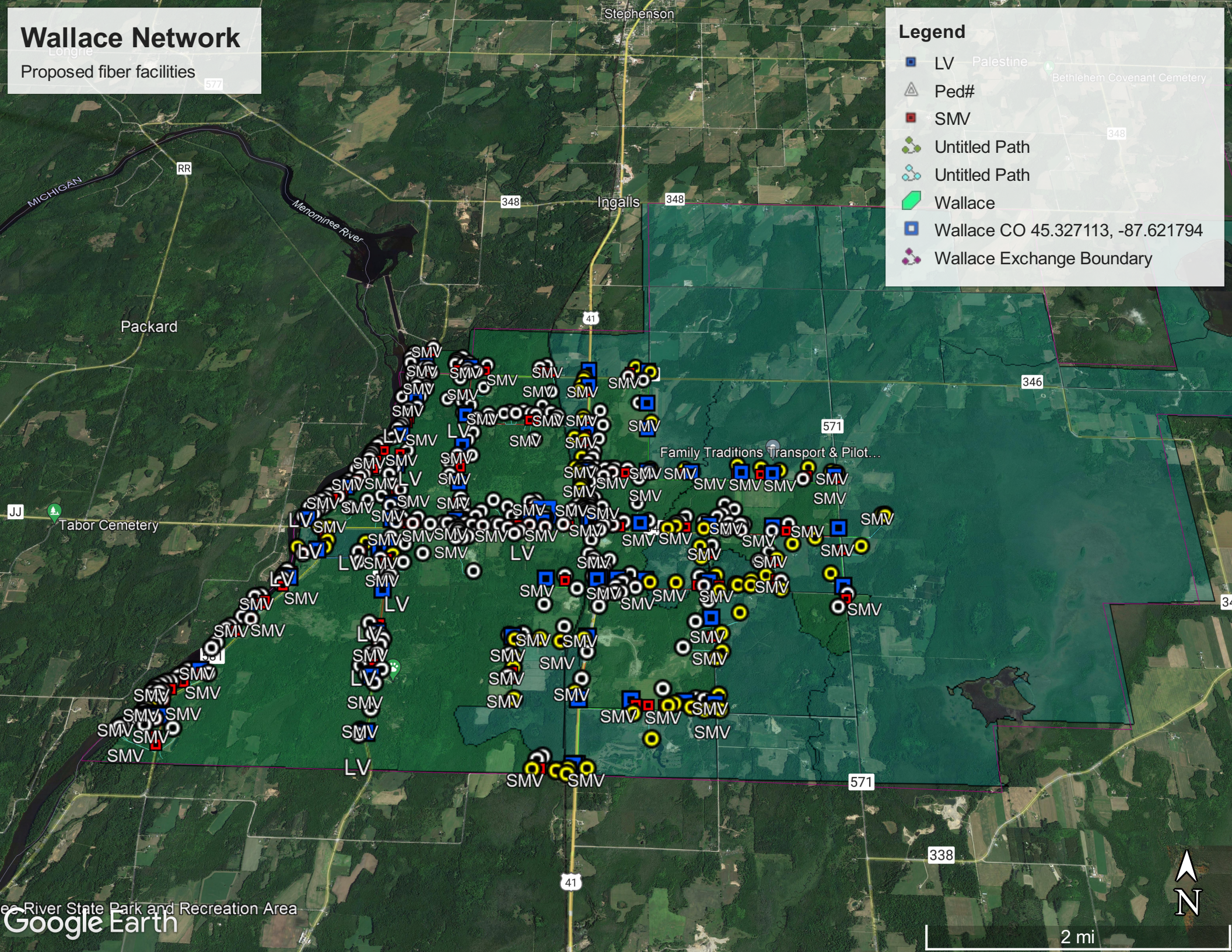
Wallace Network

Proposed fiber facilities

577

Legend

- LV Palestine
- Ped# Bethlehem Covenant Cemetery
- SMV
- Untitled Path
- Untitled Path
- Wallace
- Wallace CO 45.327113, -87.621794
- Wallace Exchange Boundary

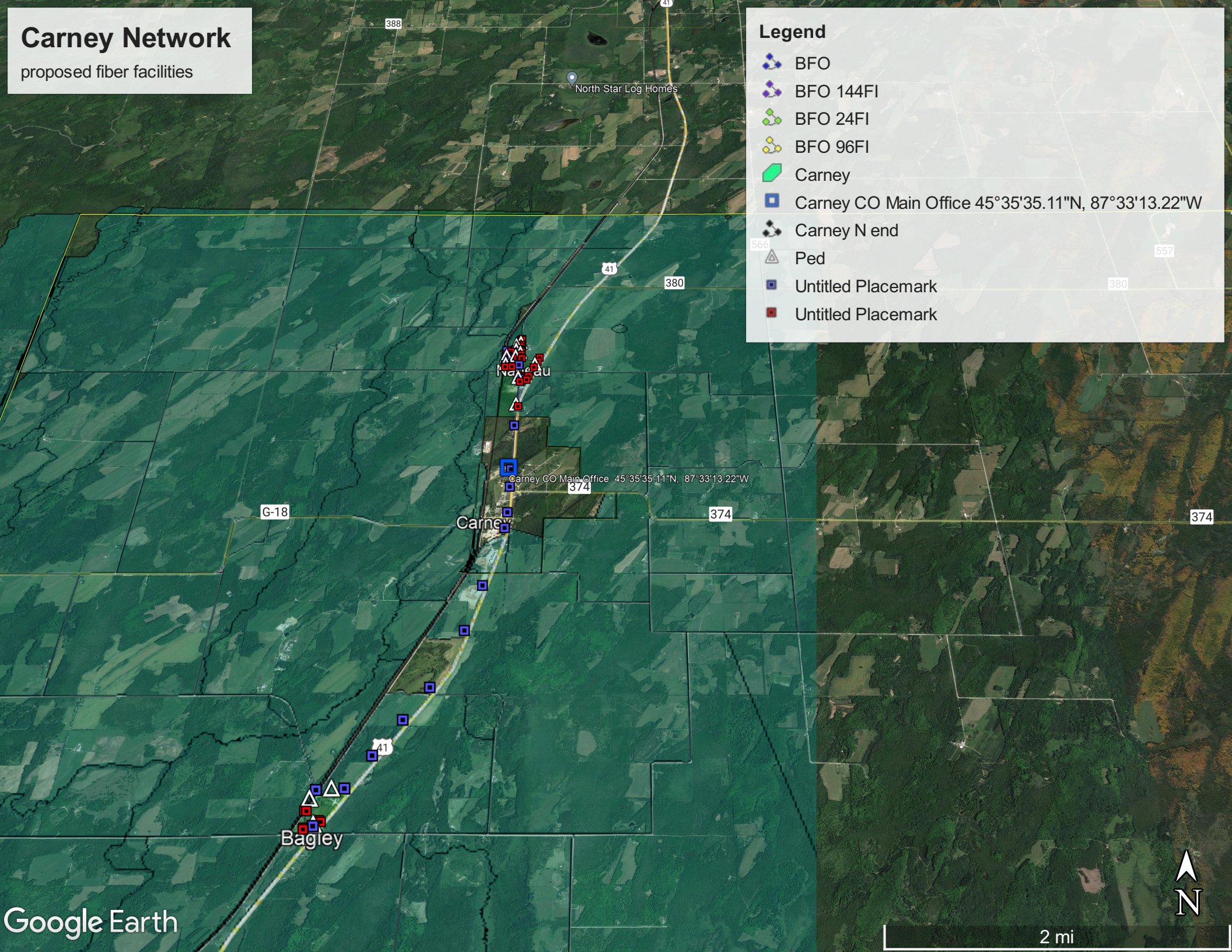


Carney Network

proposed fiber facilities

Legend

- BFO
- BFO 144FI
- BFO 24FI
- BFO 96FI
- Carney
- Carney CO Main Office 45°35'35.11"N, 87°33'13.22"W
- Carney N end
- Ped
- Untitled Placemark
- Untitled Placemark



Number	Street	Address	City	State	Zip Code
N5406	County Road 577	N5406 Cty Rd 577	Wallace	MI	49893
N5391	County Road 577	N5391 Cty Rd 577	Wallace	MI	49893
N5270	County Road 577	N5270 Cty Rd 577	Wallace	MI	49893
N5274	County Road 577	N5274 Cty Rd 577	Wallace	MI	49893
N5203	County Road 577	N5203 Cty Rd 577	Wallace	MI	49893
N5195	County Road 577	N5195 Cty Rd 577	Wallace	MI	49893
N5371	County Road 577	N5371 Cty Rd 577	Wallace	MI	49893
N5375	County Road 577	N5375 Cty Rd 577	Wallace	MI	49893
N5181	R-1 Lane	N5181 R-1 Lane	Wallace	MI	49893
N5133	R-1 Lane	N5133 R-1 Lane	Wallace	MI	49893
N5196	R-1 Lane	N5196 R-1 Lane	Wallace	MI	49893
N5386	County Road 581	N5386 Cty Rd 581	Wallace	MI	49893
W6913	County Road 581	W6913 Cty Rd 581	Wallace	MI	49893
N5209	R-1 Lane	N5209 R-1 Lane	Wallace	MI	49893
N5217	R-1 Lane	N5217 R-1 Lane	Wallace	MI	49893
N5193	R-1 Lane	N5193 R-1 Lane	Wallace	MI	49893
N5237	R-1 Lane	N5237 R-1 Lane	Wallace	MI	49893
N5213	R-1 Lane	N5213 R-1 Lane	Wallace	MI	49893
N5247	R-1 Lane	N5247 R-1 Lane	Wallace	MI	49893
N5244	12.85 Road	N5244 12.85 Rd	Wallace	MI	49893
N5255	R-1 Lane	N5255 R-1 Lane	Wallace	MI	49893
N5137	R-1 Lane	N5137 R-1 Lane	Wallace	MI	49893
N5363	County Road 581	N5363 Cty Rd 581	Wallace	MI	49893
N5453	County Road 581	N5453 Cty Rd 581	Wallace	MI	49893
N5441	County Road 581	N5441 Cty Rd 581	Wallace	MI	49893
N5384	County Road 581	N5384 Cty Rd 581	Wallace	MI	49893
N5467	County Road 581	N5467 Cty Rd 581	Wallace	MI	49893
N5515	County Road 581	N5515 Cty Rd 581	Wallace	MI	49893
N5523	County Road 581	N5523 Cty Rd 581	Wallace	MI	49893
N5535	County Road 581	N5535 Cty Rd 581	Wallace	MI	49893
N5562	County Road 581	N5562 Cty Rd 581	Wallace	MI	49893
N5561	County Road 581	N5561 Cty RD 581	Wallace	MI	49893
W5804	12.5 Road	W5804 12.5 Rd	Wallace	MI	49893
W5798	12.5 Road	W5798 12.5 Rd	Wallace	MI	49893
N5569	County Road 581	N5569 Cty Rd 581	Wallace	MI	49893
N5621	County Road 581	N5621 Cty Rd 581	Wallace	MI	49893
N5611	County Road 581	N5611 Cty Rd 581	Wallace	MI	49893
N5675	County Road 581	N5675 Cty Rd 581	Wallace	MI	49893
N5691	County Road 581	N5691 Cty Rd 581	Wallace	MI	49893
N5703	County Road 581	N5703 Cty Rd 581	Wallace	MI	49893
N5715	County Road 581	N5715 Cty Rd 581	Wallace	MI	49893
N5741	County Road 581	N5741 Cty Rd 581	Wallace	MI	49893
W6533	Q-1 Road	W6533 Q-1 Rd	Wallace	MI	49893
W6381	14.25 Road	W6381 14.25 Rd	Wallace	MI	49893
N5751	County Road 577	N5751 Cty Rd 577	Wallace	MI	49893
N5712	County Road 577	N5712 Cty Rd 577	Wallace	MI	49893

N5710	County Road 577	N5710 Cty Rd 577	Wallace	MI	49893
N5698	County Road 577	N5698 Cty Rd 577	Wallace	MI	49893
N5680	County Road 577	N5680 Cty Rd 577	Wallace	MI	49893
N5666	County Road 577	N5666 Cty Rd 577	Wallace	MI	49893
N5553	County Road 577	N5553 Cty Rd 577	Wallace	MI	49893
N5505	County Road 577	N5505 Cty Rd 577	Wallace	MI	49893
N5508	County Road 577	N5508 Cty Rd 577	Wallace	MI	49893
N5496	County Road 577	N5496 Cty Rd 577	Wallace	MI	49893
N5474	County Road 577	N5474 Cty Rd 577	Wallace	MI	49893
N5415	County Road 577	N5415 Cty Rd 577	Wallace	MI	49893
N5450	County Road 577	N5450 Cty Rd 577	Wallace	MI	49893
N5400	County Road 577	N5400 Cty Rd 577	Wallace	MI	49893
W5918	N 13.5 Lane	W5918 N 13.5 Lane	Wallace	MI	49893
W5878	N 13.5 Lane	W5878 N 13.5 LAne	Wallace	MI	49893
W5850	N 13.5 Lane	W5850 N 13.5 Lane	Wallace	MI	49893
W5812	N 13.5 Lane	W5812 N 13.5 Lane	Wallace	MI	49893
N5821	N 13.5 Lane	N5821 N 13.5 Lane	Wallace	MI	49893
N5744 N	N 13.5 Lane	N5744 N 13.5 Lane	Wallace	MI	49893
W5886	N 14 Lane	W5886 N 14 LAne	Wallace	MI	49893
W5744	N 14 Lane	W5744 N 14 LAne	Wallace	MI	49893
W5637	N 14 Lane	W5637 N 14 LAne	Wallace	MI	49893
N5448	Highway 41	N5448 Hwy 41	Wallace	MI	49893
N5360	Highway 41	N5360 Hwy 41	Wallace	MI	49893
W5456	North 13 Road	W5456 N 13 Rd	Wallace	MI	49893
W5348	North 13 Road	W5348 N 13 Rd	Wallace	MI	49893
W5328	North 13 Road	W5328 N 13 Rd	Wallace	MI	49893
N5530	N1 Road	N5530 N1 Rd	Wallace	MI	49893
N5577	N1 Road	N5577 N1 Rd	Wallace	MI	49893
N5641	N1 Road	N5641 N 1 Rd	Wallace	MI	49893
W5319	N14 Road	W5319 N 14 Rd	Wallace	MI	49893
W5338	N14 Road	W5338 N 14 Rd	Wallace	MI	49893
N5616	Highway 41	N5616 Hwy 41	Wallace	MI	49893
N5636	Highway 41	N5636 Hwy 41	Wallace	MI	49893
N5641	Highway 41	N5641 Hwy 41	Wallace	MI	49893
N5645	Duguid Lane	N5645 Duguid Lane	Wallace	MI	49893
N5646	Duguid Lane	N5646 Duguid Lane	Wallace	MI	49893
N5661	Duguid Lane	N5661 Duguid Lane	Wallace	MI	49893
W5565	N14 Road	W5565 N 14 Rd	Wallace	MI	49893
W5557	N14 Road	W5557 N 14 Rd	Wallace	MI	49893
W5519	N14 Road	W5519 N 14 Rd	Wallace	MI	49893
W5552	N14 Road	W5552 N 14 Rd	Wallace	MI	49893
N5664	Highway 41	N5664 Hwy 41	Wallace	MI	49893
N5722	Highway 41	N5722 Hwy 41	Wallace	MI	49893
N5722	Highway 41	N5722 Hwy 41	Wallace	MI	49893
N5745	Highway 41	N5745 Hwy 41	Wallace	MI	49893
N5760	Highway 41	N5760 Hwy 41	Wallace	MI	49893
N5769	Highway 41	N5769 Hwy 41	Wallace	MI	49893

N5779	Highway 41	N5779 Hwy 41	Wallace	MI	49893
N5789	Highway 41	N5789 Hwy 41	Wallace	MI	49893
N5803	Highway 41	N5803 Hwy 41	Wallace	MI	49893
W5649	County Road 342	W5649 Cty Rd 342	Wallace	MI	49893
W5631	County Road 342	W5631 Cty Rd 342	Wallace	MI	49893
N5831	Highway 41	N5831 Hwy 41	Wallace	MI	49893
N5855	Highway 41	N5855 Hwy 41	Wallace	MI	49893
W5595	County Road 342	W5595 Cty Rd 342	Wallace	MI	49893
N5572	County Road 571	N5572 Cty Rd 571	Wallace	MI	49893
N5676	Mission Church Lane	N5676 Mission Church Ln	Wallace	MI	49893
W5092	N14 Road	W5092 N 14 Rd	Wallace	MI	49893
N5783	M-3 Lane	N5783 M-3 Lane	Wallace	MI	49893
N5819	M-3 Lane	N5819 M-3 Lane	Wallace	MI	49893
N5885	M-3 Lane	N5885 M-3 Lane	Wallace	MI	49893
W5190	County Road 342	W5190 Cty Rd 342	Wallace	MI	49893
W4988	N15 Road	W4988 N 15 Rd	Wallace	MI	49893
N5774	County Road 577	N5774 Cty Rd 577	Wallace	MI	49893
N5780	County Road 577	N5780 Cty Rd 577	Wallace	MI	49893
W5195	County Road 342	W5195 Cty Rd 342	Wallace	MI	49893
W5196	County Road 342	W5196 Cty Rd 342	Wallace	MI	49893
W5226	County Road 342	W5226 Cty Rd 342	Wallace	MI	49893
W5255	County Road 342	W5255 Cty Rd 342	Wallace	MI	49893
W5240	County Road 342	W5240 Cty Rd 342	Wallace	MI	49893
W5244	County Road 342	W5244 Cty Rd 342	Wallace	MI	49893
W5268	County Road 342	W5268 Cty Rd 342	Wallace	MI	49893
W5270	County Road 342	W5270 Cty Rd 342	Wallace	MI	49893
W5290	County Road 342	W5290 Cty Rd 342	Wallace	MI	49893
W5316	County Road 342	W5316 Cty Rd 342	Wallace	MI	49893
W5356	County Road 342	W5356 Cty Rd 342	Wallace	MI	49893
W5380	County Road 342	W5380 Cty Rd 342	Wallace	MI	49893
W5402	County Road 342	W5402 Cty Rd 342	Wallace	MI	49893
W5488	County Road 342	W5488 Cty Rd 342	Wallace	MI	49893
W5556	County Road 342	W5556 Cty Rd 342	Wallace	MI	49893
W5564	County Road 342	W5564 Cty Rd 342	Wallace	MI	49893
W5576	County Road 342	W5576 Cty Rd 342	Wallace	MI	49893
W5584	County Road 342	W5584 Cty Rd 342	Wallace	MI	49893
W5588	County Road 342	W5588 Cty Rd 342	Wallace	MI	49893
W5616	County Road 342	W5616 Cty Rd 342	Wallace	MI	49893
W5610	County Road 342	W5610 Cty Rd 342	Wallace	MI	49893
W5594	County Road 342	W5594 Cty Rd 342	Wallace	MI	49893
W5622	County Road 342	W5622 Cty Rd 342	Wallace	MI	49893
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N5906	County Road 342	N5906 Cty Rd 342	Wallace	MI	49893
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W5647	N 15 Road	<u>W5647 N 15 Rd</u>	Wallace	MI	49893
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W5634	N 15 Road	<u>W5634 N 15 Rd</u>	Wallace	MI	49893
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N5940	Highway 41	<u>N5940 Hwy 41</u>	Wallace	MI	49893
N5944	Highway 41	<u>N5944 Hwy 41</u>	Wallace	MI	49893
N5954	Highway 41	<u>N5954 Hwy 41</u>	Wallace	MI	49893
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N5976	Highway 41	<u>N5976 Hwy 41</u>	Wallace	MI	49893
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N5972	Hillside Drive	<u>N5972 Hillside Dr</u>	Wallace	MI	49893

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W5860	County Road 342	W5860 Cty Rd 342	Wallace	MI	49893
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W5794	County Road 342	W5794 Cty Rd 342	Wallace	MI	49893
W5801	County Road 342	W5801 Cty Rd 342	Wallace	MI	49893
W5750	County Road 342	W5750 Cty Rd 342	Wallace	MI	49893
W5751	County Road 342	W5751 Cty Rd 342	Wallace	MI	49893
W5734	Smith Street	W5734 SMith St	Wallace	MI	49893
N5977	Smith Street	N5977 Smith st	Wallace	MI	49893
N5905	Highway 41	N5905 Hwy 41	Wallace	MI	49893
N5911	Highway 41	N5911 Hwy 41	Wallace	MI	49893
N5925	Highway 41	N5925 Hwy 41	Wallace	MI	49893
N5935	Highway 41	N5935 Hwy 41	Wallace	MI	49893
N5943	Highway 41	N5943 Hwy 41	Wallace	MI	49893
N5955	Highway 41	N5955 Hwy 41	Wallace	MI	49893
W5711	Smith Street	W5711 Smith St	Wallace	MI	49893
W6355	14.25 Road	W6355 14.25 Rd	Wallace	MI	49893
N6413	County Road 577	N6413 Cty Rd 577	Wallace	MI	49893
N6419	County Road 577	N6419 Cty Rd 577	Wallace	MI	49893
N6415	County Road 577	N6415 Cty Rd 577	Wallace	MI	49893
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N12156	Highway 41	N12156 Hwy 41	Carney	MI	49812
N12170	Highway 41	N12170 hwy 41	Carney	MI	49812
N12126	Highway 41	N12126 Hwy 41	Carney	MI	49812
W4920	Oakwood Road	W4920 Oakwood Rd	Carney	MI	49812
N12109	Highway 41	N12109 Hwy 41	Carney	MI	49812
N12129	Highway 41	N12129 Hwy 41	Carney	MI	49812
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N13671	Old Highway 41	N13671 Old Hwy 41	Nadeau	MI	49863
W4529	34 Road	W4529 34 Rd	Nadeau	MI	49863
W4553	34 Road	W4553 34 Rd	Nadeau	MI	49863
W4534	2nd Street	W4534 2nd St	Nadeau	MI	49863
W4522	1st Street	W4522 1St	Nadeau	MI	49863
W4528	2nd Street	W4528 2nd St	Nadeau	MI	49863
W4539	Cedar Street	W4539 Cedar St	Nadeau	MI	49863
W4543	Cedar Street	W4543 Cedar St	Nadeau	MI	49863
W4531	Cedar Street	W4531 Cedar St	Nadeau	MI	49863
W4535	Cedar Street	W4535 Cedar St	Nadeau	MI	49863
W4527	2nd Street	W4527 2nd St	Nadeau	MI	49863
W4521	1st Street	W4521 1St St	Nadeau	MI	49863

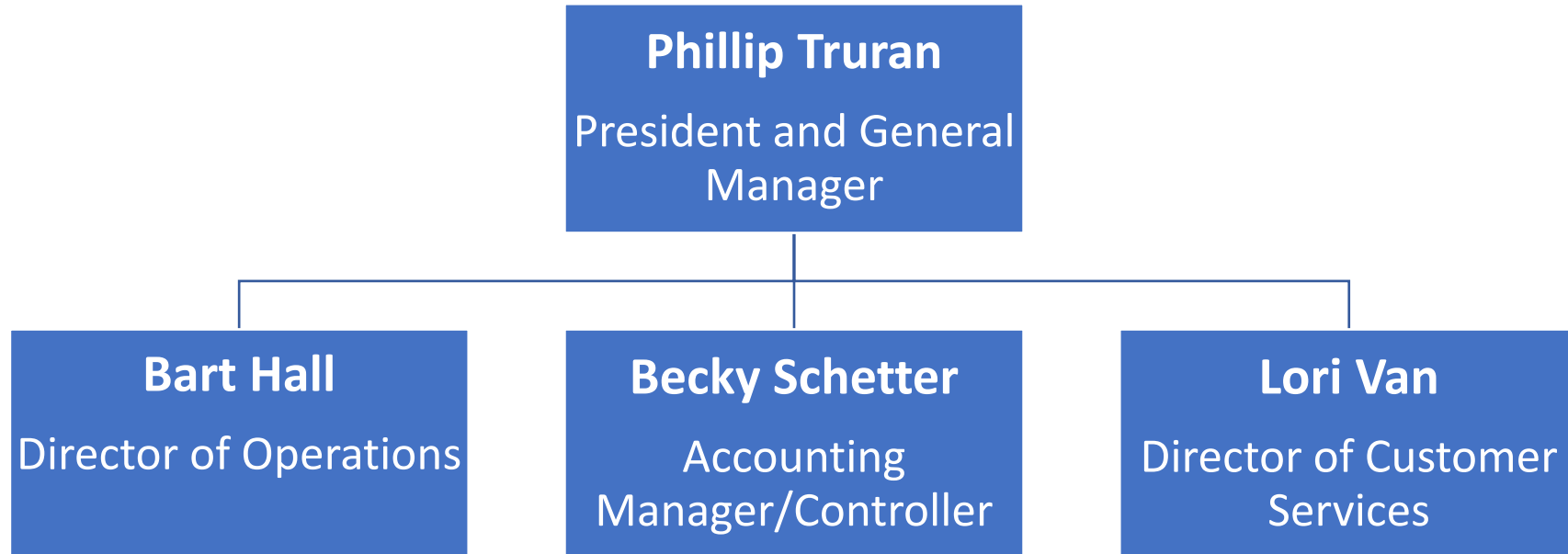
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W4520	Cedar Street	<u>W4520 Cedar St</u>	Nadeau	MI	49863
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W4501	1st Street	<u>W4501 1st St</u>	Nadeau	MI	49863
W4512	Cedar Street	<u>W4512 Cedar St</u>	Nadeau	MI	49863
N13725	Highway 41	<u>N13725 Hwy 41</u>	Nadeau	MI	49863
N13531	Highway 41	<u>N13531 Hwy 41</u>	Carney	MI	49812
N13517	Highway 41	<u>N13517 Hwy 41</u>	Carney	MI	49812

Attachment 4: Match commitment letters or evidence

Name of Attachment: UpperPeninsulaTelephone_Attachment_4.pdf

Attachment contains financial information and has been redacted in its entirety.

Upper Peninsula Telephone Company Key Management Personnel



**Upper Peninsula Telephone Company, Inc.
Management Team Resumes**

Phillip Truran, President and General Manager:

Phillip Truran is the President and General Manager of Upper Peninsula Telephone Company d/b/a Michigan Broadband Services (UPTC) who began working with the company earlier this year. In this capacity he has overall responsibility for operations, financial performance, strategic planning and regulatory compliance activities of UPTC. With over 25 years of diverse business development success in the telecommunications and technology markets, Phillip has worked on and managed countless projects in his prior roles with Frontier Communications, AT&T, and Communications Workers of America Local 4123. He has expertise managing regulatory and tax compliance as well as construction repair and installation, and assets and expenses. As a result of his work, Phillip has exceeded financial targets and implemented several successful programs focused on customer service and retention. Phillip received a Bachelor of Science degree from Wayne State University in 1995. Phillip will be a key officer, responsible for managing and overseeing the project. His resume is included in this attachment.

Bart Hall, Director of Operations:

Bart Hall is the Director of Operations of Upper Peninsula Telephone Company d/b/a Michigan Broadband Services (UPTC). In this role, Bart oversees ensures projects are completed in a timely manner. Bart has been with UPTC since 1992. Prior to joining UPTC, Bart was a Communications Specialist with the United States Air Force where he played an integral part in the installation of a BPX communications system that provided service to an entire base. Bart will be a key officer and management personnel for the project, responsible for overseeing the day-to-day progress of the project and ensuring project completion is on time and within budget. His resume is included in this attachment.

Becky Schetter, Controller:

Becky Schetter is Accounting Manager/Controller for Upper Peninsula Telephone Company d/b/a Michigan Broadband Services (UPTC). Becky has served in this role for 20 years and has overseen the accounting departments, assisted with budget forecasts and assessments of revenues. Prior to this role, Becky served in the Customer Billing and Customer Service department for 14 years. Becky earned a degree in Accounting from Bay De Noc Community College. Becky will be a key officer on the project, ensuring the project remains in budget and overseeing any financial reporting for the project. Her resume is included in this attachment.

Lori Van, Director of Customer Services:

Lori Van is the Director of Customer Services of Upper Peninsula Telephone Company d/b/a Michigan Broadband Services (UPTC) who has been working with the company for 30 years. Lori is responsible for all customer relations activities of UPTC and is committed to customer service and retention in both the ILEC and CLEC. In her time with UPTC, Lori has successfully administered A-CAM reporting programs to timely and accurately upload location and speed testing data and recently oversaw teams in Traverse City and Escanaba, helping them to exceed their monthly service targets. Lori is active in the local community. As the President of the Village of Daggett, she develops and manages projects for the community and oversees council and committees. Lori also serves as the VSU Coordinator for Menominee County. Lori will be key management personnel for the community outreach, digital literacy and adoption for the project as well as any reporting requirements that may be required as a result of this grant. Her resume is included in this attachment.

Phillip Truran

116 W Wexford Ave, Buckley, Michigan 49620

248.990.3272 phil.truran@bandwidthpartners.net

SENIOR-LEVEL OPERATIONS MANAGEMENT & STRATEGIC PLANNING

Revenue and margin driven professional providing over 25 years of diverse business development success in the telecommunications and technology markets. Accountable manager with a career long history of significantly increasing revenues and margins while turning around underperforming markets and businesses. Consistently adopting and developing new strategies to deliver the desired results of the business plan. An effective leader who thrives to create a positive fast paced competitive environment that motivates the team to succeed.

CAREER HISTORY

Bandwidth Partners / Jupiter Networks

2014-2021

President

- Managed services and strategic planning for two new business from start up to sustainable profitability
- Included all aspects of creating the entities including filing corporate documents, business plans,
- Managed regulatory and tax compliance, operations as well as capital investment.
- Revenue and sales forecasting, vendor/supplier negotiations, commission structure, financial reporting,
- Generating over \$26 million in revenue.
- Experience in building private fiber networks for enterprise.

Florida Bay Club

2013 to Present

President

- Managed resort from verge of bankruptcy to profitability in twelve months by strategic and operational planning, performance management of staff, setting challenging but attainable budget goals.
- Developed and presented five year strategic plan for capital investment to increase rental revenues to the Board of Directors for approval.
- Five year plan was completed in three years under budget.
- Retail revenue up 300%.
- ROI on capital of twelve months.
- Resort valuation increased by 700%

Frontier Communications:

2011-2014

General Manager-Lakeshore LAM(Muskegon, MI)

- Responsible for P&L for most profitable (LAM) in Michigan Market.
- Exceeded financial targets for P&L 3 years in a row thru operational efficiency and asset management.
- Managed union workforce delivered consistent improvements on sales and operational metrics.
- Created and implemented many programs to enhance the customer experience, sales, and customer retention.
- Increased Market Share by 80% in underperforming markets
- Engaged with Engineering, Marketing, Finance at all levels to improve business performance.

AT&T Outside Plant Manager

2004 -2011

- Managed Construction, Repair, and Installations of services in rural and metropolitan markets.
- Exceeded all targets for on time service delivery, overtime with zero safety incidents five years in a row.
- Managed Union Work Force through personal accountability and performance management.

Communication Workers of America Local 4123

2000-2004

President

- Developed organizational goal and strategic plan for the organization
- Personally lead and completed four union acquisitions including increasing membership revenue by 400%.
- Managed assets and expenses to eliminate waste for the membership.
- Implemented Technology to increase membership access to union benefits and resources

AT&T**Customer Service Specialist.****1998 - 2004**

- Installed and repaired telephone and internet services for AT&T end users
- Worked on aerial, underground and direct buried services.
- Cable and fiber placement and repair in aerial, manhole underground and direct buried environments. in Metro Detroit area.

US Navy**1988 to 1994**

- US Naval Aircrewman.
- Certified in Lockheed LC-130 operations
- Certified Polar operations (Antarctic Operations)
- Served USS Nimitz Operation Desert Shield / Desert Storm.

EDUCATION AND CREDENTIALS**Wayne State University, Detroit, MI •****BS Business Management with a focus on Entrepreneurial Management, Minor in Chemistry.****Poly Business Partner****Plantronics Business Partner****Yealink Partner****AT&T Six Sigma****Multiple ILEC Agent Relationships****FAA Instrument Pilot, Single Engine Land.**

Confidential information regarding Revenue and Profits for all former employers or Partners will not be released without their prior consent.

BART HALL

Multi-talented, dedicated employee with 30+ years of experience in the telecommunications industry.

Skills

- Project Management
- Hands-on Approach
- Network Platform Management
- Decision Making
- Team Management
- Network Mapping

Experience

1992 – CURRENT

DIRECTOR OF OPERATIONS / UPPER PENINSULA TELEPHONE COMPANY, CARNEY, MI

Oversee employees in the Operations department, give direction to ensure projects are completed in a timely manner. Give insight and communicate daily with other Management members to effectively make decisions that produce profitable results. Keep all company mapping platforms up to date with fiber build projects.

1988 – 1992

COMMUNICATIONS SPECIALIST / UNITED STATES AIR FORCE

Install and repair communication systems. Was an integral part of the installation of base wide PBX systems.

Education

High School Diploma / Bark River High School, Bark River, MI

Activities

- Active member of American Legion Post 438
 - Avid outdoorsman
-

Becky Schetter

W5944 Tower Rd. #30.75, Carney MI 49812

906-639-2401 – dbschetter@yahoo.com

Objective

Secure a position in a stable organization with strong ethical values where I can use my experience to learn and grow within the company.

Summary of Qualifications

- 17 years experience in customer service
- 21 years experience in administrative and accounting roles
- Maintain strong attendance and punctual timing
- Continuous problem solver looking for new challenges

Education

Accounting, Fall 1989 through Winter 1990

Bay De Noc Community College, Escanaba, Michigan

- Accounting Principles I & II - GPA 3.76

Work Experience

Upper Peninsula Telephone Company, Carney, Michigan

1983 – 2000 General Office, Customer Billing, and Customer Service

2000 – Present Accounting Manager/Controller

- Daily general accounting and journal entries
- Preparation of monthly, quarterly, and year-end financial statements
- Reconciliation of
 - Bank Statements
 - Accounts receivables
 - 401(k) and various other accounts
- Assessment of revenues and expenses
- Operational reporting and analysis
- Oversee all accounting departments
- Implemented a 401(k) retirement plan for employees
- Trustee of the company's 401(k) Plan
- Conduct year-end physical inventory
- Assist with budget forecasts

Clerk 1998- 2020

Township of Nadeau - Carney, Michigan

- Record and type Township meeting minutes
- Prepare payroll, payroll taxes and payroll tax reporting
- Process and payment of all bills
- Process grant applications
- Assist with grant applications and USDA Loan applications
- Responsible for the operations of all elections held within the Township

Becky Schetter

W5944 Tower Rd. #30.75, Carney MI 49812

906-639-2401 – dbschetter@yahoo.com

President/Owner 2003-2009

Schetter Pheasant Farm & Hatchery, Inc.

- Responsible for all financial, marketing, & scheduling functions
- Attain and renew all DNR licensing and permits
- Ensure great customer service and satisfaction
- Managed daily operations

Skills:

- General computer skill
- Proficient in Microsoft Excel, Word, Outlook
- Proficient in Sage MAS90 and MACC Accounting Master accounting software
- Self-motivated/Able to work independently or with a group
- Versatile/Quick learner
- Great attention to detail

Becky Schetter

W5944 Tower Rd. #30.75, Carney MI 49812

906-639-2401 – dbschetter@yahoo.com

References:

Linda Rhode

Accounts Payable & Payroll, Upper Peninsula Telephone Company

42 Lindstrom Lane

Carney, MI 49812

906-639-2820

Joe Linder

Supervisor, Township of Nadeau

P.O. Box 47

Nadeau, MI 49863

906-639-2340

Kathy Betters

Treasurer, Township of Nadeau

388 Morningside Dr.

Carney, MI 49812

906-639-2622

LORI A. VAN

Daggett, MI 49821
906-458-1984
lori.van@michbbs.com

Professional Summary

Multi-faceted employee with extensive years with Upper Peninsula Telephone Company. Demonstrated success in customer service, sales, switching and billing platforms and customer support. Continual development of competitive strategies in the ILEC/CLEC market with a focus on increased customer base.

Areas of Expertise

- Project Management
- MS Office Suite
- Government Relations
- Partnership Development
- Interpersonal Skills
- Relationship Management
- Training and Development
- Corporate Citizen

Experience

Director of Customer Services *May 1990 - Current*
Upper Peninsula Telephone Company DBA Michigan Broadband Services - Carney, MI

- Effectively worked in the customer service and repair departments
- Vital part of the introduction and roll-out of dial-up and DSL service offerings
- Efficiently manage the Customer Service department
- Committed focus on sales growth and customer retention in both the ILEC and CLEC
- Work with the Traverse City and Escanaba teams toward achievement of monthly targets
- Administered the ACAM program to include uploading locations and uploading speed testing
- Employee point of contact for daily operations regarding current business practices
- Implement COVID workplace precautions according to MIOSHA and CDC standards
- Maintain a positive work atmosphere for all employees

President *Nov 2016 - Current*
Village of Daggett - Daggett, MI

- Create and maintain annual budget to continue debt free status
- Monitor and approve monthly expenses
- Oversee council members and appoint committees to uphold the values of the Village
- Develop and manage projects that include road and street maintenance, electrical maintenance, landscaping
- Elected 2-year terms

Education

High School Diploma
Carney Nadeau High School - Carney, MI

Community Service

Menominee County Sheriff Department Victim Services Unit
Advocate since 2011
Promoted to Coordinator for Menominee County in 2021

Attachment 7: Three years of audited financial statements

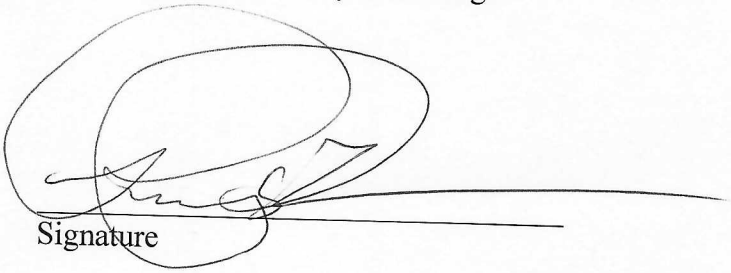
Name of Attachment: UpperPeninsulaTelephone_Attachment_7.pdf

Attachment contains financial information and has been redacted in its entirety.

AFFIDAVIT OF PHILLIP TRURAN

State of Michigan)
) ss.
County of Menominee)

I, Phillip Truran, certify that I am duly authorized by the governing body of the Applicant, Upper Peninsula Telephone Company, to submit this application and included attachments. I am the President and General Manager of Upper Peninsula Telephone Company (Applicant) and am an authorized representative of the Applicant. As an authorized representative of the Applicant, I further certify that the Applicant has the capacity to carry out the proposed project, the proposed project is designed to meet the identified needs of the project area, and the Applicant has the capacity to offer the proposed service and cost in the proposed service area for a minimum of three years after project completion. All the information submitted as part of this application is true and correct to the best of my knowledge.



Signature

_____ 11-10-21 _____
Date

Phillip Truran
Printed Name

President and General Manager
Title

Phil.truran@michbbs365.com
Email

Attachment 9: Budgetary engineering designs, diagrams, and maps that show the proposed project

Name of Attachment: UpperPeninsulaTelephone_Attachment_9.pdf

Attachment contains proprietary and/or trade secret information and has been redacted in its entirety.

Attachment 10: Evidence of network scalability

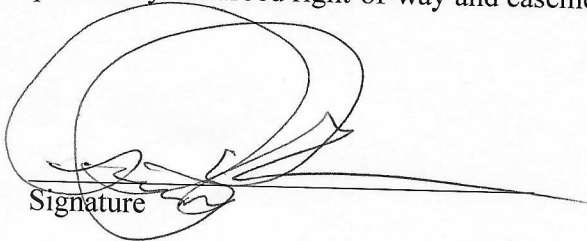
Name of Attachment: UpperPeninsulaTelephone_Attachment_10.pdf

Attachment contains proprietary and/or trade secret information and has been redacted in its entirety.

Upper Peninsula Telephone Company

Project Readiness Certification

I, Phillip Truran, certify that Upper Peninsula Telephone Company has the management, operating personnel and engineering skills to manage and operate the network, as proposed, and has managed and directly supervised this design and grant application. UPTC's existing network is being upgraded and extended similarly to the proposed design, which process shows UPTC's complete understanding of the project and requirements of offering broadband services currently and as the network evolves with future service demands and growth. The proposed FTTH project is a replacement for existing copper facilities, and as such, all construction will occur in previously disturbed right-of-way and easement locations.



Signature

11-12-21
Date

Phillip Truran
Printed Name

President and General Manager
Title

Attachment 12: Demonstration of customer interest in the proposed project

Name of Attachment: UpperPeninsulaTelephone_Attachment_12.pdf

Attachment contains proprietary information and has been redacted in its entirety.

Congress of the United States
House of Representatives
Washington, DC 20515-2201

November 12, 2021

Michelle Lange
Acting Director
Michigan Department of Technology, Management & Budget
Lansing, MI 48909

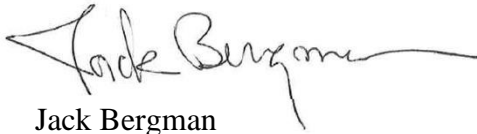
Dear Ms. Lange:

I write on behalf of the Upper Peninsula Telephone Company, which is seeking a Connecting Michigan Communities Grant within the Michigan Department of Technology, Management & Budget.

As you know, residents in Upper Peninsula face a critical lack of connectivity, which denies them reliable access to telehealth, online education, remote work, and other daily tasks. This application would meet this need for rural and remote areas in Menominee County by building fiber to homes and businesses – in addition to creating jobs. Having provided services in the region for over a century, the Upper Peninsula Telephone Company is well equipped and has the institutional, local experience to bridge the digital divide for these communities.

On behalf of the families and small businesses without a highspeed broadband connection in Michigan's First Congressional District, I ask that you give the Upper Peninsula Telephone Company's application your fair and full consideration. Thank you for your attention to this important matter.

Sincerely,



Jack Bergman
Member of Congress



Connecting Michigan Communities Grant Program

Proposed Funded Service Area Community Anchor Institution Nadeau Township

Letter of Support for Upper Peninsula Telephone Company

November 10, 2021

Dear Connecting Michigan Communities Grant Committee:

My name is JOE LINDEN and I am writing this letter in support of Upper Peninsula Telephone Company because our community desperately needs affordable access to high-speed broadband services. I am the elected Nadeau Township Supervisor.

We need better access to broadband so that we can continue to grow and promote businesses to our community. The availability of fiber is of utmost necessity to attract new businesses to our community and to sustain the current businesses we have.

I think Upper Peninsula Telephone Company will help improve the connectivity and economy of this community.

If you want to contact me, I can be reached at [REDACTED]

Thank you for your consideration.

Sincerely,



Signature

Connecting Michigan Communities Grant Program
Proposed Funded Service Area Community Anchor Institution Mellen Township
Letter of Support for Upper Peninsula Telephone Company

November 10, 2021

Dear Connecting Michigan Communities Grant Committee:

My name is Thomas Phillips and I am writing this letter in support of Upper Peninsula Telephone Company because our community desperately needs affordable access to high-speed broadband services. I am the elected Mellen Township Supervisor.

We need better access to broadband so that we can continue to grow and promote businesses to our community. The availability of fiber is of utmost necessity to attract new businesses to our community and to sustain the current businesses we have.

I think Upper Peninsula Telephone Company will help improve the connectivity and economy of this community.

If you want to contact me, I can be reached at [REDACTED]

Thank you for your consideration.

Sincerely,



Signature

Question 21: Please briefly describe why this project needs funding from the CMIC Grant program and why the project could not proceed without this funding

Name of Attachment: UpperPeninsulaTelephone_Question_21.pdf

Attachment contains financial information and has been redacted in its entirety.

Question 25: Please provide a brief narrative to accompany your five-year stand-alone project financial plan/forecast

Name of Attachment: UpperPeninsulaTelephone _Question_25.pdf

Attachment contains financial information and has been redacted in its entirety.