

GRETCHEN WHITMER
GOVERNOR

STATE OF MICHIGAN DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET LANSING

TRICIA L. FOSTER

Connecting Michigan Communities Grant Confidential Treatment Form and the Freedom of Information Act

CONFIDENTIAL TREATMENT FORM AND THE FREEDOM OF INFORMATION ACT. All portions of the Applicant's proposal and resulting award are subject to disclosure as required under Michigan's Freedom of Information Act (FOIA), MCL 15.231, et seq. However, some information may be exempt from disclosure. Under MCL 18.1261(13)(b), records containing "a trade secret as defined under section 2 of the uniform trade secrets act, 1998 PA 448, MCL 445.1902," are exempt from disclosure under FOIA. In addition, "financial or proprietary information" submitted with a proposal is exempt from disclosure under FOIA. An applicant's failure to comply with this Section is grounds for rejecting an applicant's proposal as non-responsive. As a part of its proposal, each applicant must follow the procedure below.

- SUBMIT A COMPLETED "CONFIDENTIAL TREATMENT FORM" (CT FORM) WITH YOUR APPLICATION. Completion and submission of the CT Form is required regardless of whether the Applicant seeks confidential treatment of information. Failure to submit a completed CT Form may be cause for disqualification from the application process.
 - a. Complete and sign Section 1 of the CT Form if the Applicant does NOT request confidential treatment of information contained in its proposal; or
 - b. Complete and sign Section 2 of the CT Form if the Applicant requests confidential treatment of certain information. Applicant must also submit a "Public Copy" of the proposal with the trade secret, financial, and proprietary information redacted and clearly labeled as the "Public Copy."
- FOIA REQUESTS. If a FOIA request is made for an Applicant's proposal, the Public Copy may
 be distributed to the public along with the Applicant's CT Form. The CT Form is a public
 document and serves as an explanation for the redactions to the Public Copy. Do not put any
 trade secret, financial, or proprietary information in the CT Form. Do not redact the CT Form
 itself.
- 3. NO ADVICE. The State will not advise an Applicant as to the nature or content of documents entitled to protection from disclosure under FOIA or other laws, as to the interpretation of such laws, or as to the definition of trade secret or financial or proprietary information. Nothing contained in this provision will modify or amend requirements and obligations imposed on the State by FOIA or other applicable law.
- 4. FAILURE TO REQUEST CONFIDENTIAL TREATMENT. Failure to request material be treated as confidential as specified herein relieves the State, its agencies, and personnel from any responsibility for maintaining material in confidence.
- 5. Applicants containing a request to maintain an entire proposal as confidential may be rejected as non-responsive. The State reserves the right to determine whether material designated as

- exempt by an Applicant falls under MCL 18.1261 or other applicable FOIA exemptions. If a FOIA request is made for materials that the Applicant has identified as trade secret, financial, or proprietary information, the State has the final authority to determine whether the materials are exempt from disclosure under FOIA.
- 6. Applicant forever releases the State, its departments, subdivisions, officers, and employees from all claims, rights, actions, demands, damages, liabilities, expenses and fees, which arise out of or relate to the disclosure of all or a portion of an Applicant's proposal submitted under this grant program. Applicant must defend, indemnify and hold the State, its departments, subdivisions, officers, and employees harmless, without limitation, from and against all actions, claims, losses, liabilities, damages, costs, attorney fees, and expenses (including those required to establish the right to indemnification), arising out of or relating to any FOIA request, including potential litigation and appeals, related to the portion of Applicant's proposal submitted under this grant program that the Applicant has identified as a trade secret, or financial or proprietary information. The State will notify the Applicant in writing if indemnification is sought. The State is entitled to: (i) regular updates on proceeding status; (ii) participate in the defense of the proceeding; (iii) employ its own counsel; and to (iv) retain control of the defense, or any portion thereof, if the State deems necessary. Applicant will not, without the State's written consent (not to be unreasonably withheld), settle, compromise, or consent to the entry of any judgment in or otherwise seek to terminate any claim, action, or proceeding. If a State employee, official, or law is involved or challenged, the State may control the defense of that portion of the claim. Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. An attorney designated to represent the State may not do so until approved by the Michigan Attorney General and appointed as a Special Assistant Attorney General.

CONFIDENTIAL TREATMENT FORM (CT FORM)

INSTRUCTIONS: Complete either Section 1 or Section 2 of this CT Form and sign where indicated. This CT Form must be signed by the individual who signed the grant application. A completed CT Form must be submitted with your proposal, regardless of whether your proposal contains confidential information. Failure to submit a completed CT Form with your application is grounds for rejecting the proposal as non-responsive. See Section 4.1.5 of the CMIC 2.0 Grant Application Instructions Overview for additional information.

| Section 1. Confidential Treatment Is Not Requested This section must be completed, signed, and submitted request confidential treatment of any material contained | with the proposal if the Applicant does not | |
|---|---|---------|
| By signing below, the Applicant affirms that confidential not requested. | treatment of material contained in the prop | osal is |
| Project Name | | |
| | | |
| Signature | Date | |
| | | |
| [Printed Name] | | |
| | | |
| [Title] | | |
| | | |
| [Company] | | |

Section 2. Confidential Treatment Is Requested

The section must be completed, signed, and submitted with the proposal if bidder requests confidential treatment of any material contained in the proposal. Submission of a completed CT Form is required to request confidential treatment.

Provide the information in the table below. Applicant may add rows or additional pages using the same format shown in the table. Applicant must specifically identify the information to be protected as confidential and state the reasons why protection is necessary. The CT Form will not be considered fully complete unless, for each confidentiality request, the Applicant: (1) identifies whether the material is a trade secret (TS), financial information (FI), or proprietary information (PI); (2) explains the specific legal grounds that support treatment of the material as TS, FI, or PI; and (3) provides the contact information for the person at bidder's organization authorized to respond to inquiries by the State concerning the material. Applicants must not simply cite to an applicable act or case name; rather, bidders must provide a complete justification as to how the material falls within the scope of an applicable act or relevant case law.

| Application page#, paragraph#, and section# | State whether the material is a trade secret (TS), financial information (FI), or proprietary information (PI) | Explain the specific grounds in State or other applicable law which supports treatment of the material as TS, FI, or PI. Do not simply cite to the applicable act. Provide a complete justification as to how the material falls within the scope of the applicable act or relevant case law. | Provide the Applicant contact information |
|--|--|--|--|
| Page 4, Paragraph 8, Federal Employer Identification Number (EIN) and Michigan Tax Identification Number | | The Company's Federal Employee Identification Number (EIN) and Michigan Tax Identification Number are sensitive financial information, the disclosure of which could put the Company at a competitive disadvantage by providing insight into its operations that would allow competitors to impact the successful deployment of this project and others that the Company may undertake. FOIA Act 442, Section 15.243(1)(f) indicates that "a public body may exempt from disclosure as a public record under this act any of the following(f) Trade secrets or commercial or financial information voluntarily provided to an agency for use in developing governmental policy." The disclosure of the Company's tax identification number will put the Company at a competitive disadvantage, providing insight into the Company's operations that would allow a competing entity to disrupt or prevent | Janet Beilfuss, isbeilfuss@gmail.com, 517-857-3100 |
| Page 10, Attachment 7, Experience and Financial Wherewithal Section | FI | successful deployment. The Company's financial statements include sensitive financial information, the disclosure of which could put the Company at a competitive disadvantage by providing insight into its operations that would allow competitors to impact the successful deployment of this project and others that the Company may undertake. FOIA Act 442, Section 15.243(1)(f) indicates that "a public body may exempt from disclosure as a public record under this act any of the following(f) Trade secrets or commercial or financial information voluntarily provided to an agency for use in developing governmental policy." The disclosure of the Company's financial statements will put the Company at a competitive disadvantage, providing insight into the Company's operations that would allow a competing entity to disrupt or prevent successful deployment. | isbeilfuss@gmail.com, 517-857-3100 |
| Page 11, Paragraph 24, Long-Term Viability | | The Company's financial forecasts include sensitive financial information, the disclosure of which could put the Company at a competitive disadvantage by providing insight into its operations that would allow competitors to impact the successful deployment of this project and others that the Company may undertake. FOIA Act 442, Section 15.243(1)(f) indicates that "a public body may exempt from disclosure as a public record under this act any of the following(f) Trade secrets or commercial or financial | Janet Beilfuss, isbeilfuss@gmail.com, 517-857-3100 |

| | 1 | 1 . | 1 |
|------------------------|-----|--|-----------------------|
| | | information voluntarily provided to an agency for use in | |
| | | developing governmental policy." The disclosure of | |
| | | the Company's financial forecasts will put the | |
| | | Company at a competitive disadvantage, providing | |
| | | insight into the Company's operations that would allow | |
| | | a competing entity to disrupt or prevent successful | |
| | | deployment. | |
| Page 14, | TS | The proposed network deployment schedule includes | Janet Beilfuss, |
| Paragraphs 28 | | information that is a proprietary trade secret to the | isbeilfuss@gmail.com, |
| & 29, Long- | | Company, the disclosure of which prior to the | 517-857-3100 |
| Term Viability | | deployment of the proposed network would put the | |
| | | Company at a competitive disadvantage. FOIA Act | |
| | | 442, Section 15.243(1)(f) indicates that "a public body | |
| | | may exempt from disclosure as a public record under | |
| | | this act any of the following(f) Trade secrets or | |
| | | commercial or financial information voluntarily provided | |
| | | to an agency for use in developing governmental | |
| | | policy." The disclosure of the Company's proposed | |
| | | network deployment schedule would put the Company | |
| | | at a competitive disadvantage, providing insight into | |
| | | the Company's operations that would allow a | |
| | | competing entity to disrupt or prevent successful | |
| | | deployment. | |
| Page 16, | TS | The names and contact information of existing | Janet Beilfuss, |
| Attachment 12, | | customers are proprietary trade secrets to the | isbeilfuss@gmail.com, |
| · · | | | 517-857-3100 |
| Community and Economic | | 1 37 | 517-057-3100 |
| | | deployment of the proposed network would put the | |
| Development | | Company at a competitive disadvantage. FOIA Act | |
| | | 442, Section 15.243(1)(f) indicates that "a public body | |
| | | may exempt from disclosure as a public record under | |
| | | this act any of the following(f) Trade secrets or | |
| | | commercial or financial information voluntarily provided | |
| | | to an agency for use in developing governmental | |
| | | policy." The disclosure of the Company's customers | |
| | | and their contact information would put the Company | |
| | | at a competitive disadvantage, providing insight into | |
| | | the Company's operations that would allow a | |
| | | competing entity to disrupt or prevent successful | |
| <u> </u> | T-0 | deployment. | |
| 1 0 | TS | The proposed pricing plans include information that is | Janet Beilfuss, |
| Paragraph 44 | | a proprietary trade secret to the Company, the | jsbeilfuss@gmail.com, |
| & Pricing | | · · · · · · · · · · · · · · · · · · · | 517-857-3100 |
| Attachment, | | proposed network would put the Company at a | |
| Affordability | | competitive disadvantage. FOIA Act 442, Section | |
| and Service | | 15.243(1)(f) indicates that "a public body may exempt | |
| Limitations | | from disclosure as a public record under this act any of | |
| Section | | the following(f) Trade secrets or commercial or | |
| | | financial information voluntarily provided to an agency | |
| | | for use in developing governmental policy." The | |
| | | disclosure of the Company's proposed pricing plans | |
| | | would put the Company at a competitive disadvantage, | |
| | | providing insight into the Company's operations that | |
| | | would allow a competing entity to disrupt or prevent | |
| | | successful deployment. | |
| | | | |

By signing below, the Applicant affirms that confidential treatment of material contained in its proposal is requested and has attached to this form a redacted "Public Copy" of the Applicant's proposal.

| Springport | Telephone | Company | y – Sprin | gport to | Duck | Lake Fi | <u>ber</u> |
|------------|------------------|---------|---------------|----------|------|---------|------------|
| Project Na | me | | · | | | | |

| DocuSigned by: | 2/26/2021 | |
|---------------------|-----------|--|
| 9955D12CC Signature | Date | |

Janet Beilfuss [Printed Name]

<u>President & General Manager</u> [Title]

<u>Springport Telephone Company</u> [Company]



Certificate Of Completion

Envelope Id: CBBF5F75EB4541A0873745FE1248CA53

Subject: Please DocuSign: Springport Telephone Company_Confidential Treatment Form_Springport to Duck La...

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999 Third Avenue Suite 2800 Seattle, WA 98104

Jaye Rishard

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Jaye.Rishard@mossadams.com IP Address: 73.41.133.43

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Jaye.Rishard@mossadams.com

Pool: Security Pool

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Signer Events

Janet Beilfuss

jsbeilfuss@gmail.com

Security Level: Email, Account Authentication

(None)

Signature

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Chad Duval

chad.duval@mossadams.com

Security Level: Email, Account Authentication (None)

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| Witness Events | Signature | Timestamp |
|----------------|-----------|-----------|
| | | |
| Notary Events | Signature | Timestamp |

| Envelope Summary Events | Status | Timestamps | |
|--|------------------|-----------------------|--|
| Envelope Sent | Hashed/Encrypted | 2/26/2021 11:05:45 AM | |
| Certified Delivered | Security Checked | 2/26/2021 11:35:02 AM | |
| Signing Complete | Security Checked | 2/26/2021 11:35:37 AM | |
| Completed | Security Checked | 2/26/2021 11:35:37 AM | |
| Payment Events | Status | Timestamps | |
| Electronic Record and Signature Disclosure | | | |

Electronic Record and Signature Disclosure created on: 11/4/2020 6:09:28 PM Parties agreed to: Janet Beilfuss

CONSENT FOR USE OF ELECTRONIC SIGNATURES AND DOCUMENTS

By selecting the "I Accept" button, you are signing this document electronically. You agree your electronic signature is the legal equivalent of your handwritten signature on this document. By selecting "I Accept" using any device, means or action, you consent to the legally binding terms and conditions of this document. You further agree that your signature on this document (your "E-Signature") is as valid as if you signed the document in writing. You also agree that no certification authority or other third party verification is necessary to validate your E-Signature, and that the lack of such certification or third party verification will not in any way affect the enforceability of your E-Signature or any resulting agreement between you and Moss Adams LLP. You are also confirming that you are authorized to sign this document. Finally, you understand and agree that your E-Signature will be legally binding and such transaction will be considered authorized by you.



GRETCHEN WHITMER
GOVERNOR

STATE OF MICHIGAN DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET LANSING

BROM STIBITZ DIRECTOR

Connecting Michigan Communities 2.0 Grant Application

Please read through the entire Grant Information and Application package before you begin to respond to the application questions. This will help ensure you understand the full scope of the application as well as the details you will need to provide to complete the application.

Application Deadline: All grant applications are due by 4:00 p.m. EST, on Monday, January 4, 2021.

Submission Guidelines: Applicants must email their applications and all attachments to: DTMB-CMICGrant@michigan.gov. Applications must be complete, and attachments clearly labeled with the question or statement number from the application form. Completed application, attachments, and supporting documentation must be received by the Department of Technology, Management, and Budget (DTMB), Center for Shared Solutions by 4:00 p.m. EST on Monday, January 4, 2021, to be considered for funding. Applicants will receive an email confirmation in receipt of their submission. It is the applicant's responsibility to ensure the application is received by DTMB prior to the submission deadline. Applications submitted to the wrong email address or received after the deadline will be rejected. Official application submission date and time will be determined by the time stamp accompanying the application email. Applications dated and time stamped in any other way will be rejected. If a confirmation receipt is not received within two business days, applicants must contact the CMIC Grant Program Office at (517) 335-3727.

Questions and Contact: If you have questions after reviewing the application and supporting documentation, please see the Frequently Asked Questions (FAQ) document available on the grant website: www.michigan.gov/CMICGrant. The FAQ will be updated throughout the application process. Questions and comments can also be submitted via email to: DTMB-CMICGrant@michigan.gov.

Application Checklist

This checklist is part of your application and should be returned along with your completed application and attachments.

| Appl | icati | on Submission Checklist: |
|------|-------|---|
| | | olic application is complete and file name meets the designated naming cture. |
| | Nor | n-Public application is complete and file name meets the designated naming |
| | stru | cture. |
| | Cor | nfidential Treatment Form is complete. |
| | | achments have been gathered and file names meet the designated naming cture. |
| | | Attachment 1: Map of proposed service area in .pdf format (including both last mile coverage and middle mile routes) |
| | | Attachment 2: Map of proposed service area in a GIS-compatible file format (including both last mile coverage and middle mile routes) |
| | | Attachment 3: Spreadsheet of street addresses that are part of the proposed service area in .xlsx format |
| | | Attachment 4: Match commitment letters or evidence |
| | | Attachment 5: Applicant organizational chart |
| | | Attachment 6: Resumes of key officers, management personnel, and proposed project management team |
| | | Attachment 7: Three years of audited financial statements. |
| | | Attachment 8: Affidavit of commitment to offer the proposed service and cost in the proposed service area for a minimum of three years after project completion |
| | | Attachment 9: Budgetary engineering designs, diagrams, and maps that show the proposed project |
| | | Attachment 10: Evidence of network scalability |
| | | Attachment 11: Additional evidence of project readiness |
| | | Attachment 12: Demonstration of customer interest in the proposed project |
| | | Attachment 13: Demonstration of interest/impact/support from businesses |
| | | Attachment 14: Demonstration of interest/impact/support from the agricultural community |
| | | Attachment 15: Demonstration of interest/impact/support from CAIs |
| | | Attachment 16: Evidence of application for a SPIN |
| | | Attachment 17: Demonstration of interest/impact/support from communities |
| | | ing structure: Applicants are to use the name of their organization followed by plication, non-public application, or the attachment number and file type (e.g. |

ABCTelecom_Attachment_1.pdf).

Applicant and Project Information, Contact Information, and Summary

| 1. Project Name: | | | | |
|------------------|--|--|--|--|
| | | | | |
| 2. | Applicant Name: | | | |
| | | | | |
| | DBA (if applicable): | | | |
| | | | | |
| | Mailing Address: | | | |
| | | | | |
| 3. | Primary Grant Contact: | | | |
| | | | | |
| | Primary Contact Phone Number: | | | |
| | | | | |
| | Primary Contact Email Address: | | | |
| | | | | |
| | Primary Contact Organization (if not part of the applicant's organization): | | | |
| | | | | |
| 4. | Application Author Name: | | | |
| | | | | |
| | Application Author Email: | | | |
| | | | | |
| 5. th | Eligibility Status: Select the means by which the applicant is eligible to apply for e grant: | | | |
| | □ Licensed under the Michigan Telecommunications Act (1991 PA 179, MCL | | | |
| | 484.2101 to 484.2603) □ Franchise holder under the Uniform Video Services Local Franchise Act | | | |
| | (2006 PA 480, MCL 484.3301 to 484.3315) | | | |
| | ☐ Broadband service provider currently providing service in Michigan | | | |
| | | | | |
| | Are you registered with the Michigan Public Service Commission's Intrastate | | | |
| 16 | elecommunications Service Providers Registry (ITSP)? □ Yes □ No □Unsure | | | |
| | LICS LITO LONGUIC | | | |

| 7. Have you provided broadband coverage data to Connect Michigan in the last five years? | |
|--|--|
| □Yes □ No □ Unsure | |
| 8. Applicant Identification Numbers: Please provide the following identification numbers for the applicant (if available): | |
| Federal Employer Identification Number (EIN): | |
| NACE TO THE CONTRACT OF THE PROPERTY OF THE PR | |
| Michigan Tax Identification Number: | |
| Michigan Vendor Identification Number: | |
| Federal Communications Commission Registration Number (FRN): | |
| | |
| Service Provider Identification Number (SPIN): | |
| | |
| 9. Project Summary (250 words max.): | |
| | |
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Locations Passed and Proposed Service:

| Attachment 1: Map of proposed service area in .pdf format (including both last mile coverage and middle mile routes) Name of Attachment 1: | |
|--|--|
| | |
| Attachment 2: Map of proposed service area in GIS-compatible file format (including both last mile coverage and middle mile routes) Name of Attachment 2: | |
| | |
| | |
| Please provide a brief description of the proposed service area (250 words max.): | |
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| Attachment 3: Spreadsheet of street addresses that are part of the proposed service area in .xlsx format. Name of Attachment 3: | | | | | | | | |
|--|---|-----------------------------|-------------|---------|----|-------|--|--|
| 1 | 11. Use the following format to complete Attachment 3 | | | | | | | |
| Number Street Address City State Zip | | | | | | | | |
| | 123 | Main St | 123 Main St | Anytown | MI | 48823 | | |
| 1 | 12. Does the project include a middle mile component? ☐ Yes ☐ No 13. Locations Passed: Please indicate the total number of locations by type that will be able to receive improved broadband services as a result of the proposed project: | | | | | | | |
| | House | | | | | | | |
| | Busine | sses unity Anchor Instit | cutions | | | | | |
| | | ocations Passed | | | | | | |
| If a p | 14. Are any vacant lots included in the total number of locations passed listed above? □Yes □No If yes, these vacant lots should be anticipated for growth in the next five years according to a local, county, or regional master plan or economic development plan. Please list the name of the relevant plan and the jurisdiction implementing | | | | | | | |
| tr | ne plan. | | | | | | | |
| P | lan Name: | | | | | | | |
| | | | | | | | | |
| J | urisdiction: | | | | | | | |
| | | | | | | | | |

| 5. Please | e list the jurisdictions impacted by the proposed service area: |
|-----------|---|
| City(ie | es)/Village(s): |
| | |
| Town | ship(s): |
| | |
| Coun | ty(ies): |
| State | House District(s): |
| | Tiodoc Diotriot(o). |
| State | Senate District(s): |
| | |
| dedica | ated or shared, etc. (250 words max.): |
| | |
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Project Costs and Budget

17. Total Project Cost: Please complete the table below

| Total Project Cost | |
|------------------------|--|
| Total Grant Request | |
| Total Match Amount | |
| Total Match Percentage | |

| Allachment 4. Malch | commument letters or evidence |
|---------------------|-------------------------------|
| Name of Attachment | 4: |
| | |

18. Total matching funds: Please complete the table below summarizing the source, amount, and type of matching funds contributed to the project. Applicants should also indicate if the match is secured or not. Attach additional sheets if necessary.

| Source | Amount | Туре | Secured? |
|--------|--------|----------------|----------|
| | | □Cash □In-Kind | □Yes □No |
| | | □Cash □In-Kind | □Yes □No |
| | | □Cash □In-Kind | □Yes □No |
| | | □Cash □In-Kind | □Yes □No |
| | | □Cash □In-Kind | □Yes □No |
| | | □Cash □In-Kind | □Yes □No |

| 19. | If matching funds or in-kind contributions listed above are not yet secured, |
|-----|---|
| | please describe the process remaining to secure the funds and the anticipated |
| | timeline to do so, (250 words max.): |

| 20. | Project Budget: Please use the for | ollowing table to | provide a | budget for t | the |
|-----|------------------------------------|-------------------|-----------|--------------|-----|
| | proposed project. | | | | |

| Category | Match Amount | Grant Amount | Total |
|---------------------------------------|--------------|--------------|-------|
| Buildings and Labor | | | |
| Last Mile Construction Labor | | | |
| Middle Mile Construction Labor | | | |
| Construction Material | | | |
| Customer Premise Equipment | | | |
| Customer Premise Installation | | | |
| Electronics | | | |
| Permits | | | |
| Professional Services and Engineering | | | |
| Other: | | | |
| | | Total | |

| Other: | | | |
|--|-----------------|-------------------|--------------|
| | | Total | |
| 1. Please briefly describe why this p program and why the project cou max.): | | | |
| max.): | , | | |
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| perience and Financial Wherewith | nal | | |
| achment 5: Applicant organizational | chart | | |
| ne of Attachment 5: | | | |
| | | | |
| achment 6: Resumes of key officers nagement team ne of Attachment 6: | , management pe | ersonnel, and pro | pposed proje |
| | | | |
| | | | |
| O Mishim O | ::: 0 0 0 | N | _ |

| 2 | 22. Please provide a brief history of your organization including experience relevant to the proposed project, (250 words max.): | | | | | | |
|---|--|--|--|--|--|--|--|
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| | chment 7: Three years of audited financial statements ne of Attachment 7: | | | | | | |
| | | | | | | | |
| | Please provide a brief statement to accompany your attached audited financial statements and documentation (250 words max.): | | | | | | |
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Long-Term Viability

24. Use the template below to complete a five-year stand-alone project financial plan/forecast.

| Five-Year Stand-Alone Project Financial Plan | | | | | |
|--|--------|--------|--------|--------|--------|
| Project Name: | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 |
| Revenue | | | | | |
| Expenses | | | | | |
| Anticipated Grant Funds | | | | | |
| Cash Flow | | | | | |
| Cumulative Cash Flow | | | | | |

| | sed service area for a minimum of three years after project completion. of Attachment 8: |
|---------------------------------|---|
| ttacl ropo ompi his ii | iness and Scalability Inment 9: Budgetary engineering designs, diagrams, and maps that show the sed project. Design documents must clearly demonstrate the applicant's lete understanding of the project and ability to provide the proposed solution. Information must be certified by a Professional Engineer registered in Michigan. |
| | Please provide a brief statement to accompany your attached engineering designs, diagrams, and maps indicating your readiness to build, manage, and operate the proposed network, (400 words max.): |
| | |
| | |
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| | hment 10: Evidence of network scalability e of Attachment 10: |
|-----|--|
| | |
| 27. | Please provide a description and evidence that the proposed infrastructure is scalable to meet the anticipated future connectivity demands of the proposed service area. Please indicate the end- user connection speed to which the proposed network is designed to scale. This information must be certified by the equipment manufacturer or a professional engineer, (250 words max.): |
| | |
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28. Please use the table below to complete a project schedule outlining individual tasks and their timing by quarter and year. Attach additional pages if necessary. All projects must be complete by September 30, 2025.

| Task | 2021 2022 2023 | | | | 20 | 24 | | 2025 | | | | | | | | |
|--|----------------|----|----|----|----|----|----|------|----|----|----|----|----|----|----|----|
| IdSK | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 | Q4 | Q1 | Q2 | Q3 |
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| 29. Please indicate the anticipated date upon which service to the last location in the proposed project area will be turned on: | | | | | | | | | | | | | | | | |

| | Please indicate the anticipated date upon which service to the last location in the proposed project area will be turned on: |
|-----|---|
| | |
| 30. | Please list any factors that would change or delay the proposed schedule: |
| | |
| 31. | Have all the required local/city/county/state approvals necessary for this project to proceed been obtained? □Yes □No |
| | |
| | If not, what remains to be done and what is required for completing the process of obtaining approvals? Include this information in the project schedule. |
| | · · · · · · · · · · · · · · · · · · · |
| 32. | · · · · · · · · · · · · · · · · · · · |
| 32. | of obtaining approvals? Include this information in the project schedule. Have state environmental review requirements been met, if applicable? |
| 32. | of obtaining approvals? Include this information in the project schedule. Have state environmental review requirements been met, if applicable? □Yes □No If not, what remains to be done and what is required for completing the process |

| 33. | Does this project affect/is the project located in or near local, state, or federal historic or potentially historic, architectural, or archeological resources? □Yes □No |
|-----|---|
| | If not, what remains to be done and what is required for completing the process of obtaining approvals? Include this information in the project schedule. |
| | |
| 34. | Please briefly describe how the proposed project will leverage existing broadband networks, where practical, or be built in conjunction with other broadband infrastructure project(s), (250 words max.): |
| | |
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| | |
| | achment 11: Additional evidence of project readiness me of Attachment 11: |
| | |

| | Please provide any additional evidence of your project's readiness. This evidence can include, but is not limited to, letters of intent, memorandums of understanding, land/tower lease agreements, right-of-way agreements, permits, etc. Provide a short narrative to accompany this additional evidence, (250 words max.): |
|------|---|
| | |
| Comr | nunity and Economic Development |
| | |
| | nment 12: Demonstration of customer interest in the proposed project of Attachment 12: |
| Name | · · · · · · · · · · · · · · · · · · · |
| Name | Please provide a brief statement to accompany the demonstration of customer interest you have attached to this application. This description should include the |
| Name | Please provide a brief statement to accompany the demonstration of customer interest you have attached to this application. This description should include the |
| Name | Please provide a brief statement to accompany the demonstration of customer interest you have attached to this application. This description should include the |

| | achment 13: Demonstration of interest/impact/support from businesses me of Attachment 13: |
|-----|--|
| | |
| 37. | Please provide a brief description of the businesses needing improved broadband service in the proposed project area and the level of improvement needed. Attach statements or evidence regarding the benefits from the proposed connectivity solution and how it will impact those businesses (250 words max.): |
| | |
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| Attachment 14: Demonstration of interest/impact/support from the agricultural community Name of Attachment 14: |
|---|
| 38. If the proposed service area has a significant agricultural presence, please briefly describe how the proposed service will impact farmers and the agricultural community. Attach statements or evidence regarding the benefits from the proposed connectivity solution and how it will impact the agricultural community (250 words max.): |
| |
| |
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| |
| Attachment 15: Demonstration of interest/impact/support from CAIs Name of Attachment 15: |

| needing improved broof improvement need | oadband service in the pr ded. Attach statementsor | nunity anchor institutions (CAIs) coposed project area and the level evidence regarding the benefits ow it will impact those CAIs (250 |
|---|---|--|
| words max). | | |
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| | | |
| | | munity anchor institutions (CAIs) additional sheets if necessary. |
| to be served by the p | | |
| to be served by the p | proposed project. Attach | Type (healthcare, library, |
| to be served by the p | proposed project. Attach | Type (healthcare, library, |
| to be served by the p | proposed project. Attach | Type (healthcare, library, |
| to be served by the p | proposed project. Attach | Type (healthcare, library, |
| | proposed project. Attach | Type (healthcare, library, |
| to be served by the p | Address Attach | Type (healthcare, library, school, etc.) |
| to be served by the p | proposed project. Attach | Type (healthcare, library, school, etc.) |

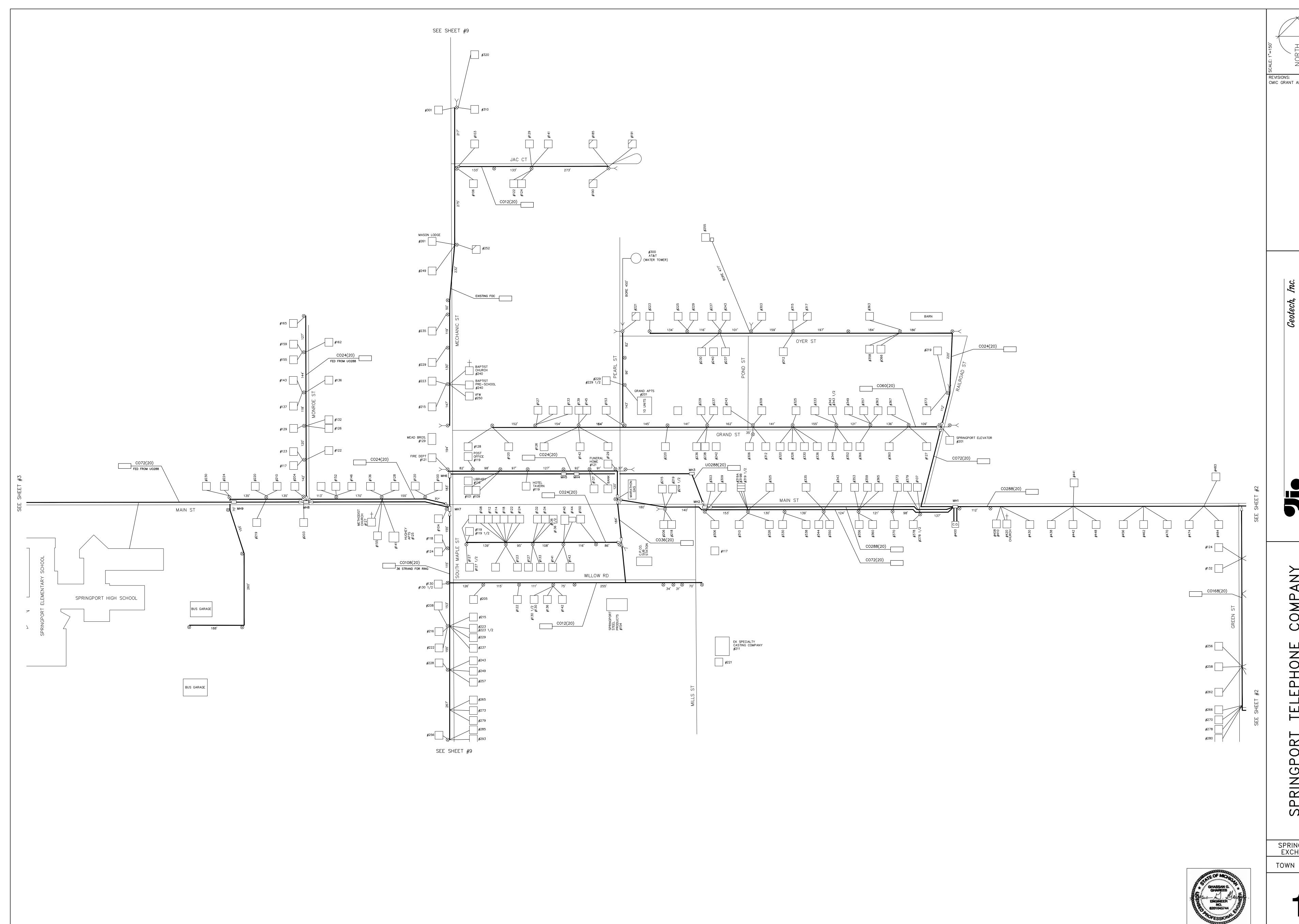
| provid Servi | proposed project includes connections to schools or libraries, please de your SPIN or evidence of application for a SPIN from the FCC Universal ce Administrative Company (USAC) and demonstration of your knowledge rate and working with the FCC/USAC, (250 words max.): |
|-----------------------------|---|
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| | |
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| A <i>ttachme</i> Name of | ent 17: Demonstration of interest/impact/support from communities Attachment 17: |
| | |
| broad neede | se provide a brief description of the communities needing improved lband service in the proposed project area and the level of improvement ed. Attach statements or evidence regarding the benefits from the proposed ectivity solution and how it will impact those communities (250 words max). |
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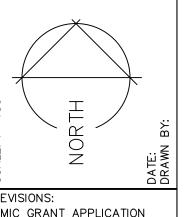
| 43. | Is broadband included in a local, county, or regional economic development plan, master plan, or similar up-to-date planning document, or does the community in which the proposed service is to be deployed have a specific broadband/technology plan in place? Yes □No If yes, please list the name of the relevant plan and the jurisdiction implementing the plan. | | | | | | | | | |
|-----|--|--|---|---|--|--|--|--|--|--|
| | | | | | | | | | | |
| | Plan Name: | | | | | | | | | |
| | | | | | | | | | | |
| | Jurisdiction: | | | | | | | | | |
| | | | | | | | | | | |
| | years of the project or rack rate monthly included for each se customers (if applica | w, please indicate the d in the proposed set (attach additional she pricing of unbundled ervice offered, as well able): | rvice area offered over eets if necessary). Th internet-only service as the monthly data | er the initial five e non-discounted e should be allowance for | | | | | | |
| | Download Speed (Mbps) | Upload Speed (Mbps) | Monthly Cost | Monthly Data Allowance (GB) | | | | | | |
| | (1112) | (250) | | 7 (02) | | | | | | |
| | | | | | | | | | | |
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| | | | | | | | | | | |
| | Do you participate in ⊒Yes □No Do you plan to offer a | · | subscription plan for | low-income | | | | | | |
| | □Yes □No | Spood Joi vide ai ea : | | | | | | | | |

| | If yes, please briefly describe the program including the type of service to be offered, the monthly cost for qualifying household, and how you plan to determine household eligibility for such a program, (400 words max.): |
|-----|--|
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| 47. | Does any of the proposed service area include (wholly or partially) an eligible distressed area (a list of eligible distressed areas can be found here: https://www.michigan.gov/mshda/0,4641,7- 141-48987_75951-181277,00.html)? ☐ Yes ☐ No |
| | |

| If yes, please list the distressed community(ies) impacted by the proposed area: | | | | | | | | |
|--|--|--|--|--|--|--|--|--|
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| | | | | | | | | |
| A al a | tion Other to and | | | | | | | |
| - | tion Strategy | | | | | | | |
| | Please describe any proposed digital literacy training events, materials, and/or resources that will be provided to residents or businesses impacted by the proposed connectivity. Include the number and type of events, including commitments from any partners included in the digital literacy training and the anticipated outcomes from related activities. The description must provide clear detail and contain measurable metrics (400 words max.): | | | | | | | |
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| 49. | Please describe the materials and method(s) to be used for providing residents and businesses with information promoting the use of an internet connection for improving quality of life, access to resources, economic opportunity, etc., in the proposed service area. Partnerships with local CAIs that build awareness for enriching online opportunities for residents and businesses are highly encouraged. Examples of these opportunities include, but are not limited to, telehealth applications, access to government services, e-learning, job and career readiness programs, public safety information, cybersecurity training, etc. This description must provide clear detail and contain measurable metrics (400 words max.): |
|-----|---|
| | |
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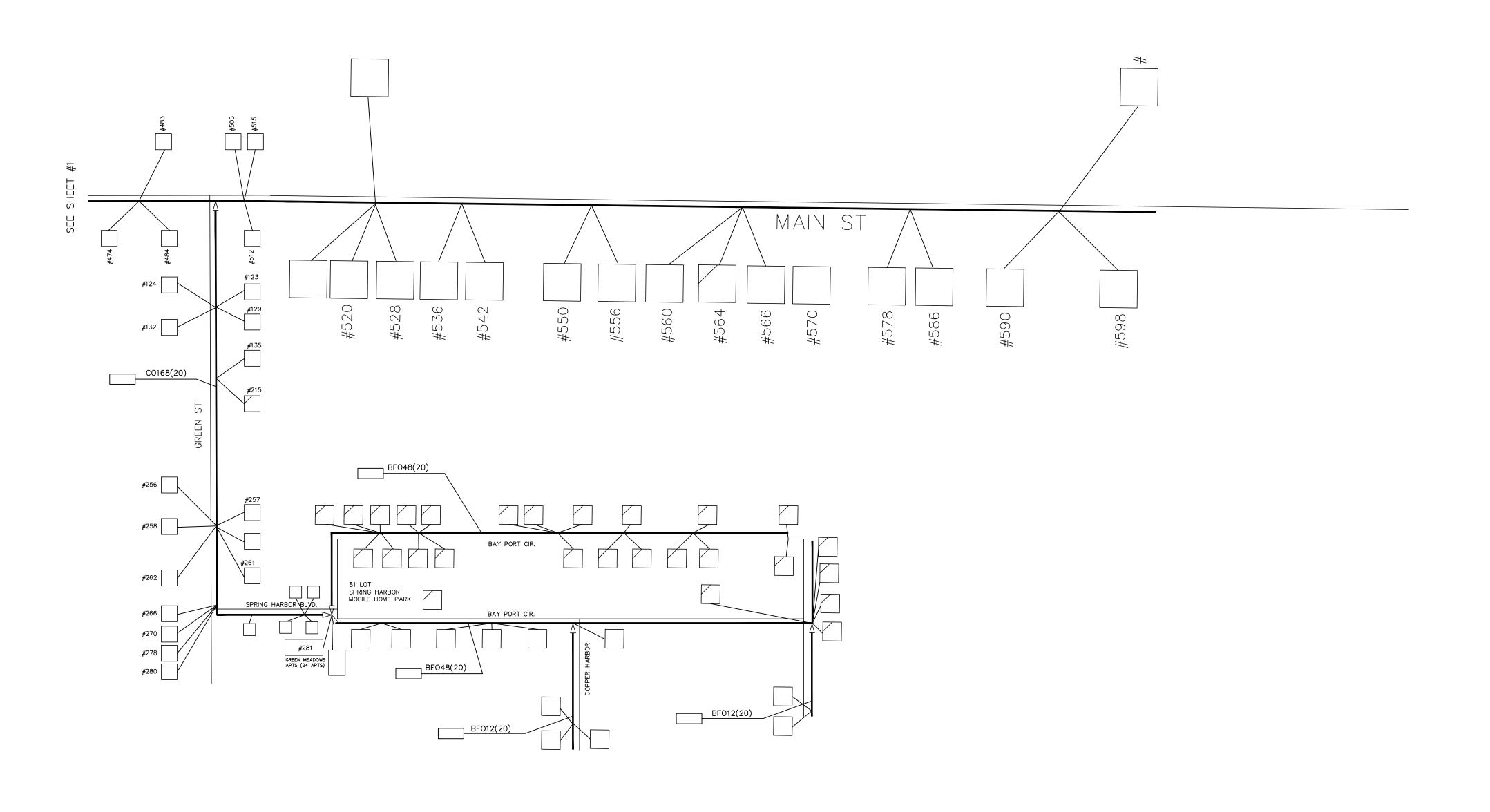


REVISIONS: CMIC GRANT APPLICATION

SPRINGPORT EXCHANGE TOWN DETAIL

TRAILER PARK

2



Attachment 3

Springport to Duck Lake Fiber Project

| | to Duck Lake Fil | · · · · · · · · · · · · · · · · · · · | 1 | Ia | I |
|---------|------------------|---------------------------------------|------------|-------|----------|
| Number | Street | Address | City | State | Zip Code |
| 16734 | Landon Rd | 16734 Landon Rd | Springport | MI | 49284 |
| 16850 | Landon Rd | 16850 Landon Rd | Springport | MI | 49284 |
| 29911 | R Dr N | 29911 R Dr N | Springport | MI | 49284 |
| 29917 | R Dr N | 29917 R Dr N | Springport | MI | 49284 |
| 29920 | R Dr N | 29920 R Dr N | Springport | MI | 49284 |
| 29929 | R Dr N | 29929 R Dr N | Springport | MI | 49284 |
| 30001 | R Dr N | 30001 R Dr N | Springport | MI | 49284 |
| 30009 | R Dr N | 30009 R Dr N | Springport | MI | 49284 |
| 27512 | S Dr N | 27512 S Dr N | Springport | MI | 49284 |
| 27513 | S Dr N | 27513 S Dr N | Springport | MI | 49284 |
| 27973 | S Dr N | 27973 S Dr N | Springport | MI | 49284 |
| 28077 | S Dr N | 28077 S Dr N | Springport | MI | 49284 |
| 28269 | S Dr N | 28269 S Dr N | Springport | MI | 49284 |
| 28301 | S Dr N | 28301 S Dr N | Springport | MI | 49284 |
| 28320 | S Dr N | 28320 S Dr N | Springport | MI | 49284 |
| 28331 | S Dr N | 28331 S Dr N | Springport | MI | 49284 |
| 28421 | S Dr N | 28421 S Dr N | Springport | MI | 49284 |
| 28495 | S Dr N | 28495 S Dr N | Springport | MI | 49284 |
| 28538 | S Dr N | 28538 S Dr N | Springport | MI | 49284 |
| 28794 | S Dr N | 28794 S Dr N | Springport | MI | 49284 |
| 29083 | S Dr N | 29083 S Dr N | Springport | MI | 49284 |
| 29150 | S Dr N | 29150 S Dr N | Springport | MI | 49284 |
| 29255 | S Dr N | 29255 S Dr N | Springport | MI | 49284 |
| 29510 | S Dr N | 29510 S Dr N | Springport | MI | 49284 |
| 29516 | S Dr N | 29516 S Dr N | Springport | MI | 49284 |
| 29522 | S Dr N | 29522 S Dr N | Springport | MI | 49284 |
| 29601 | S Dr N | 29601 S Dr N | Springport | MI | 49284 |
| 29651 | S Dr N | 29651 S Dr N | Springport | MI | 49284 |
| 29719 | S Dr N | 29719 S Dr N | Springport | MI | 49284 |
| 29724 | S Dr N | 29724 S Dr N | Springport | MI | 49284 |
| 29739 | S Dr N | 29739 S Dr N | Springport | MI | 49284 |
| 29740 | S Dr N | 29740 S Dr N | Springport | MI | 49284 |
| 29792 | S Dr N | 29792 S Dr N | Springport | MI | 49284 |
| 21407 | 27 1/2 Mile Rd | 21407 27 1/2 Mile Rd | Springport | MI | 49284 |
| 21479 | 27 1/2 Mile Rd | 21479 27 1/2 Mile Rd | Springport | MI | 49284 |
| 21602 | 27 1/2 Mile Rd | 21602 27 1/2 Mile Rd | Springport | MI | 49284 |
| 21602-2 | 27 1/2 Mile Rd | 21602-2 27 1/2 Mile Rd | Springport | MI | 49284 |
| 21609 | 27 1/2 Mile Rd | 21609 27 1/2 Mile Rd | Springport | MI | 49284 |
| 21621 | 27 1/2 Mile Rd | 21621 27 1/2 Mile Rd | Springport | MI | 49284 |
| 21633 | 27 1/2 Mile Rd | 21633 27 1/2 Mile Rd | Springport | MI | 49284 |
| 21826 | | 21826 27 1/2 Mile Rd | Springport | MI | 49284 |
| 21931 | 27 1/2 Mile Rd | 21931 27 1/2 Mile Rd | Springport | MI | 49284 |
| 22150 | 27 1/2 Mile Rd | 22150 27 1/2 Mile Rd | Springport | MI | 49284 |
| 26710 | U Dr N | 26710 U Dr N | Springport | MI | 49284 |

| 26730 | U Dr N | 26730 U Dr N | Springport | MI | 49284 |
|-------|--------|--------------|------------|----|-------|
| 26790 | U Dr N | 26790 U Dr N | Springport | MI | 49284 |
| 27100 | U Dr N | 27100 U Dr N | Springport | MI | 49284 |
| 27105 | U Dr N | 27105 U Dr N | Springport | MI | 49284 |
| 27200 | U Dr N | 27200 U Dr N | Springport | MI | 49284 |
| 27310 | U Dr N | 27310 U Dr N | Springport | MI | 49284 |

MATCH COMMITMENT LETTER

Springport Telephone Company Board of Directors

Springport Telephone Company's (STC) Board of Directors hereby commits to provide the matching funds identified in its Connecting Michigan Communities 2.0 Grant Application necessary to complete the SPRINGPORT TO DUCK LAKE FIBER project within the required time period if STC is awarded Connecting Michigan Communities 2.0 Grant funds in 2021 as applied.

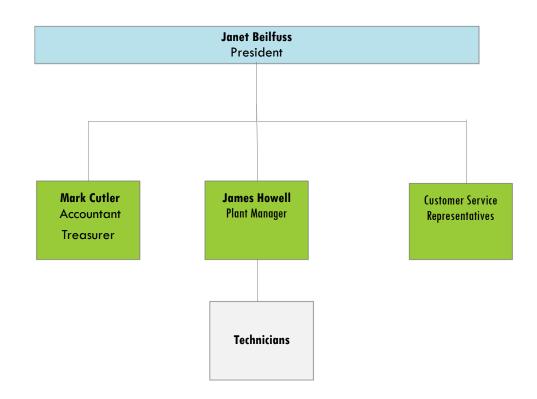
Chairman of the Board

Board Secretary

Date



SPRINGPORT TELEPHONE ORGANIZATION CHART





Attachment 6 Key Personnel Resumes

Janet Beilfuss - President and General Manager

Janet Beilfuss is the third-generation manager of majority family stocked owned, Springport Telephone Company and Springcom, Inc. Janet became the General Manager of the company in 2004 after being with company for five years. During her tenure, the company has expanded their base of subscribers to Internet through DSL and Coaxial connection. She has overseen the deployment of fiber to the home networks beginning in 2015. Prior to Springport Telephone Company, Janet worked in management at State Farm Insurance Company Regional Office. She graduated with a BSBA from Central Michigan University. Janet has demonstrated a passion for working with her community by serving on the DDA in the Springport Village, by being a member of the Springport Area Foundation for Education and serving 6 years as secretary and trustee of her local school board. Janet is a Board member of the Telecommunications

Association of Michigan having served as its President in 2014-2015. Janet is also Secretary of the Board at INdigital in Fort Wayne, IN. INdigital is the industry leader in Next-Generation 911 network deployment and operation, providing service to PSAPs across the US.

Janet's responsibilities include but are not limited to the following

- High level decision making regarding policy and strategy
- Develop and implement strategic plans
- Develop company culture and vision
- Oversee the budgeting, reporting and reviewing of financial information
- Communicate with stakeholders including shareholders and Board of Directors
- Oversee day-to-day operations

Mark Cutler – Accountant and Treasurer

Mark Cutler partners with Springport Telephone Company's leadership and consultants to provide financial reporting, planning and analysis. He began his tenure at STC in 1988. Prior to working for STC, Mark worked at McCartney & McIntyre as a Staff Accountant. Mark graduated

from the University of Michigan - Flint with a BSBA. Mark's responsibilities include but are not limited to the following:

- Prepare financial reports and participate in the budgeting process
- Manage financial transactions and monitor internal controls
- Coordinate audit/review process
- Forecast cash flow and funds available for investment

<u>James Howell – Plant Manager</u>

James Howell oversees the field operations of the company and assists with guiding and implementing the company's vision and strategy. James began his work at STC after attending Grand Valley State University. His tenure with the company began in 1974. James has been a part of a multitude of transitions at the company from the abolishment of landline party line service and ushering in the latest technology with fiber to the home deployment. James' responsibilities include but are not limited to:

- Oversee field services, field operations
- Oversee day-to-day performance of the network and make recommendations/changes
- Assess current and future network needs
- Work with President, and Treasure to plan, implement, and deploy network segments
- Work with vendors and consultants to plan, implement, and deploy network and necessary construction.

SPRINGPORT TELEPHONE COMPANY REVIEWED FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2019 AND 2018



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Maner Costerisan PC 2425 E. Grand River Ave. Suite 1 Lansing, MI 48912-3291 T: 517 323 7500 F: 517 323 6346 www.manercpa.com

INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors of Springport Telephone Company

We have reviewed the accompanying financial statements of Springport Telephone Company (a Michigan corporation), which comprise the balance sheets as of December 31, 2019 and 2018, and related statements of income and comprehensive income (loss), changes in corporate equity, and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

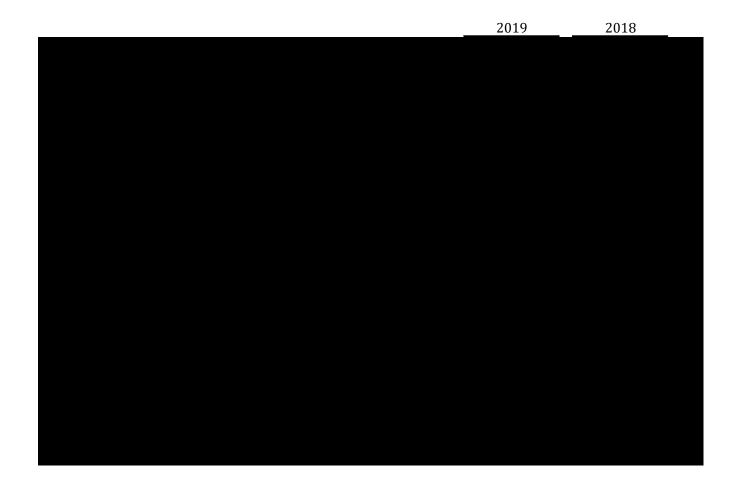
Accountant's Conclusion

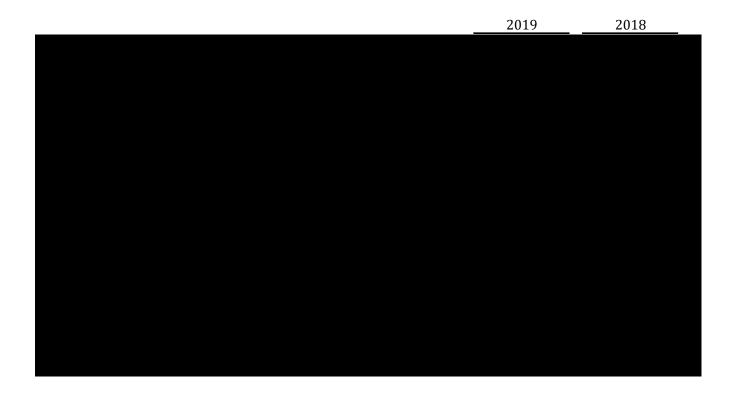
Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Many Costerion PC

April 6, 2020

SPRINGPORT TELEPHONE COMPANY BALANCE SHEETS DECEMBER 31, 2019 AND 2018





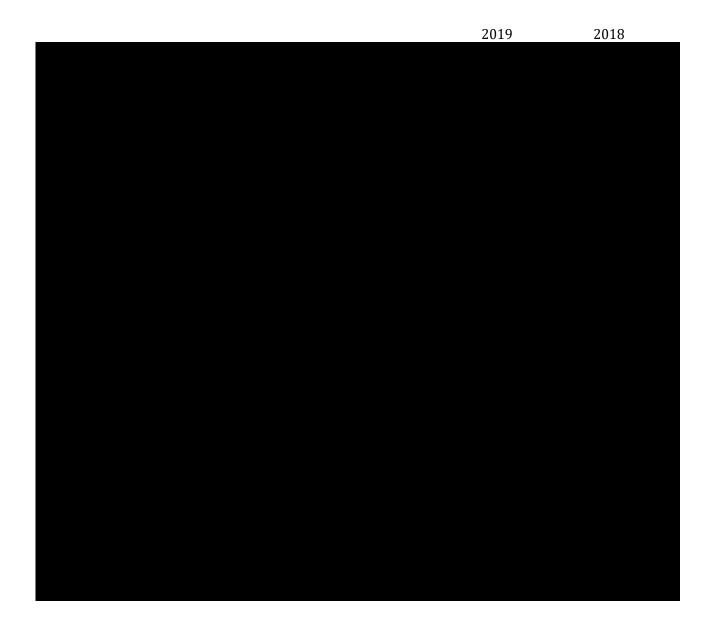
SPRINGPORT TELEPHONE COMPANY STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (LOSS) YEARS ENDED DECEMBER 31, 2019 AND 2018

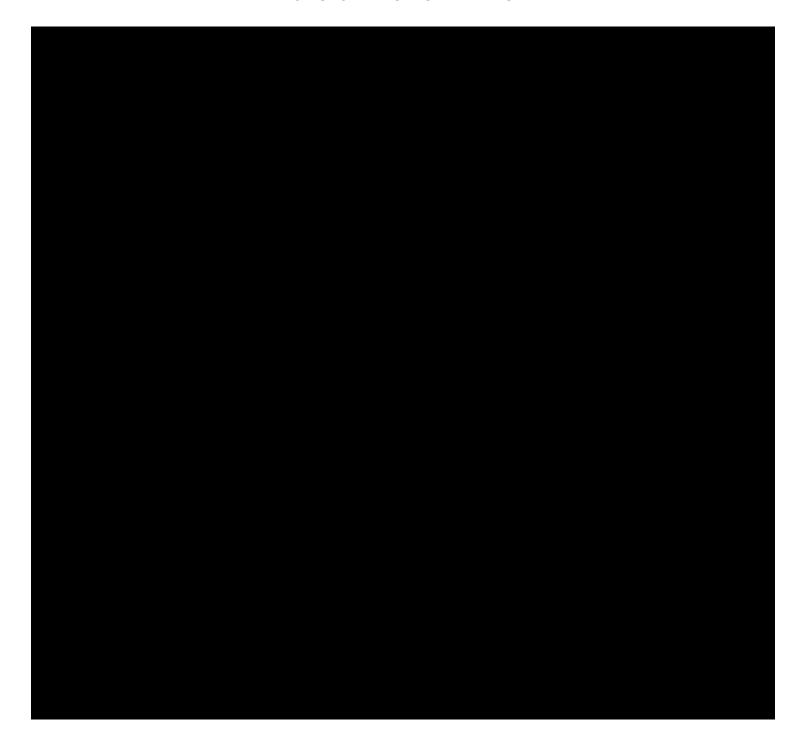
2019 2018

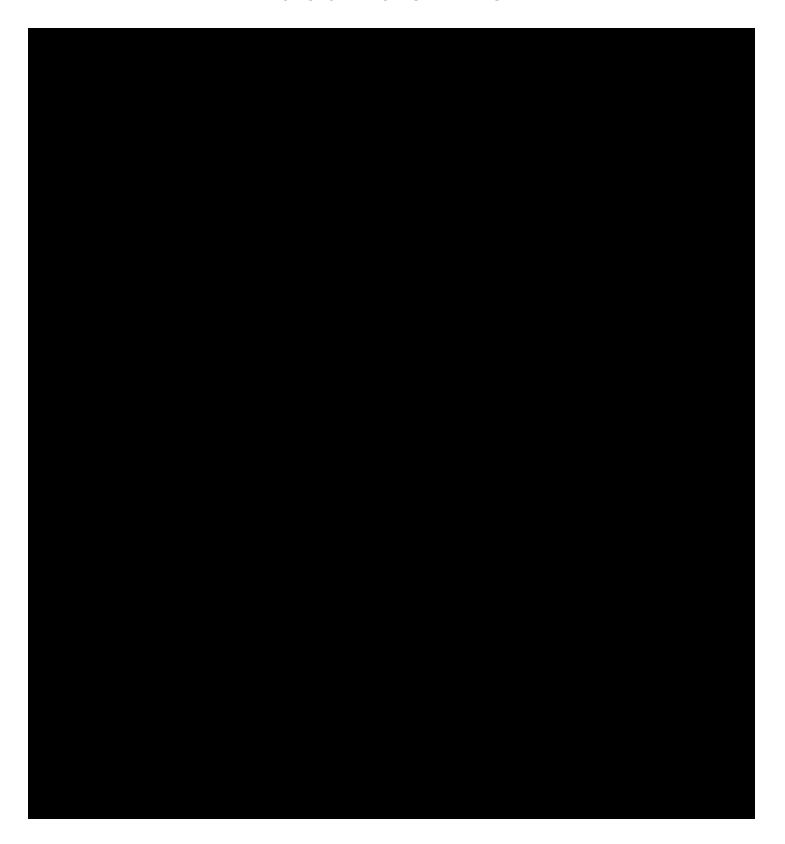
SPRINGPORT TELEPHONE COMPANY STATEMENTS OF CHANGES IN CORPORATE EQUITY YEARS ENDED DECEMBER 31, 2019 AND 2018

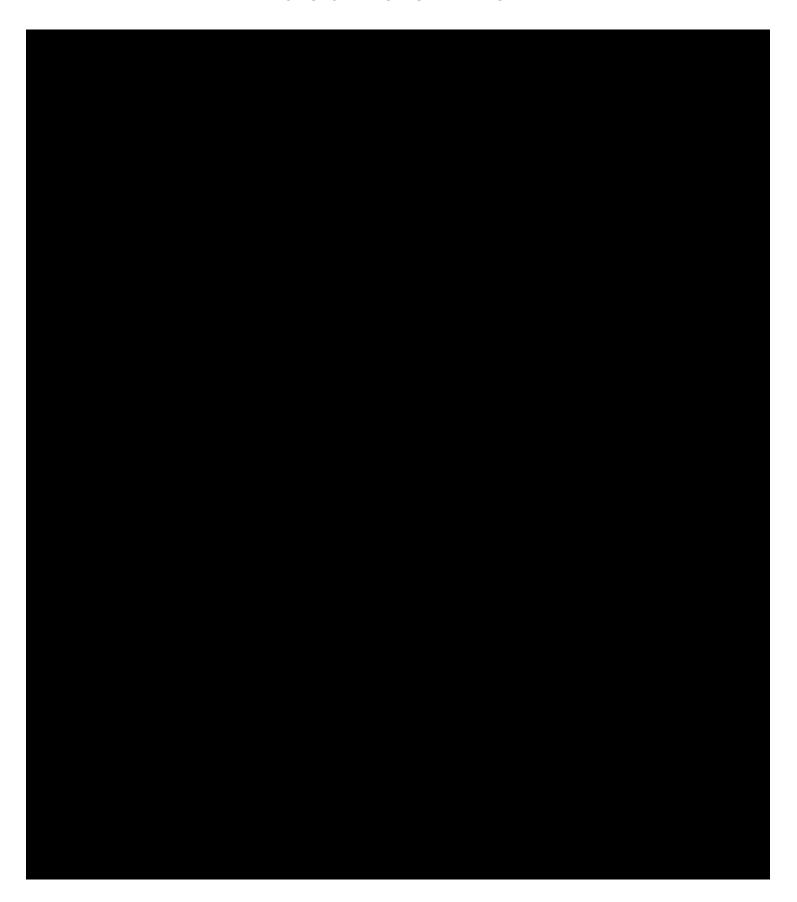


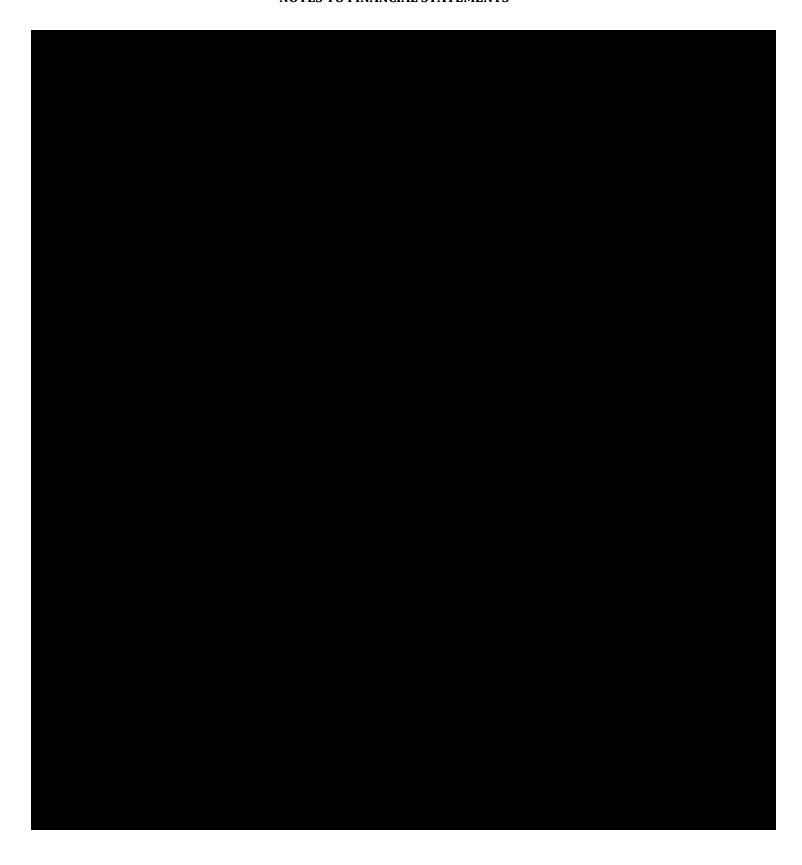
SPRINGPORT TELEPHONE COMPANY STATEMENT OF CASH FLOWS YEARS ENDED DECEMBER 31, 2019 AND 2018



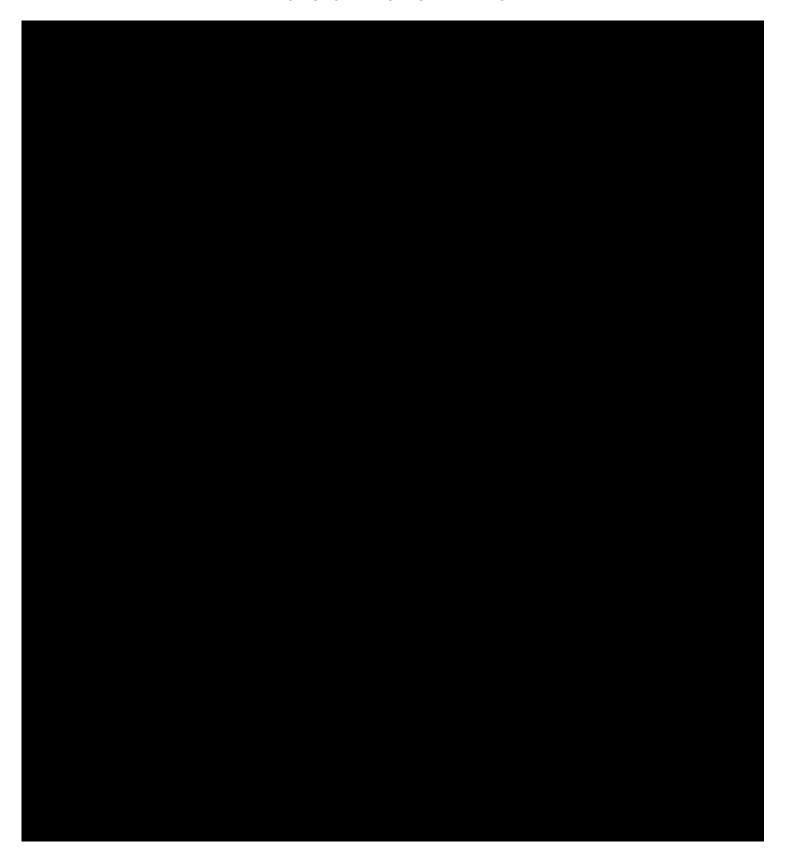








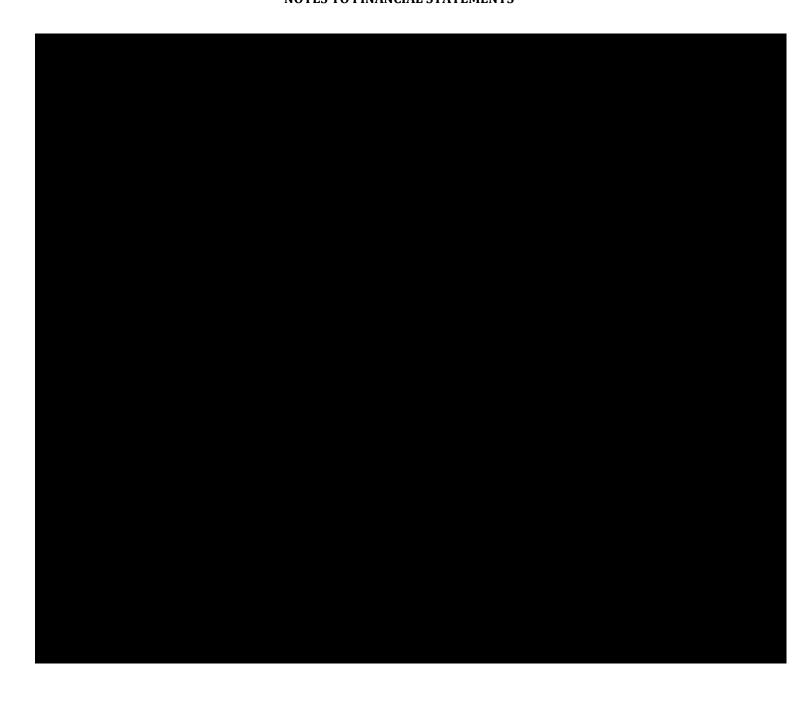














SPRINGCOM INC. AND SUBSIDIARY

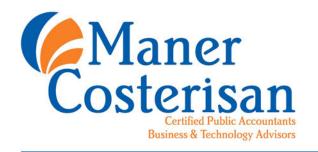
COMPILED CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED DECEMBER 31, 2019 AND 2018



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INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

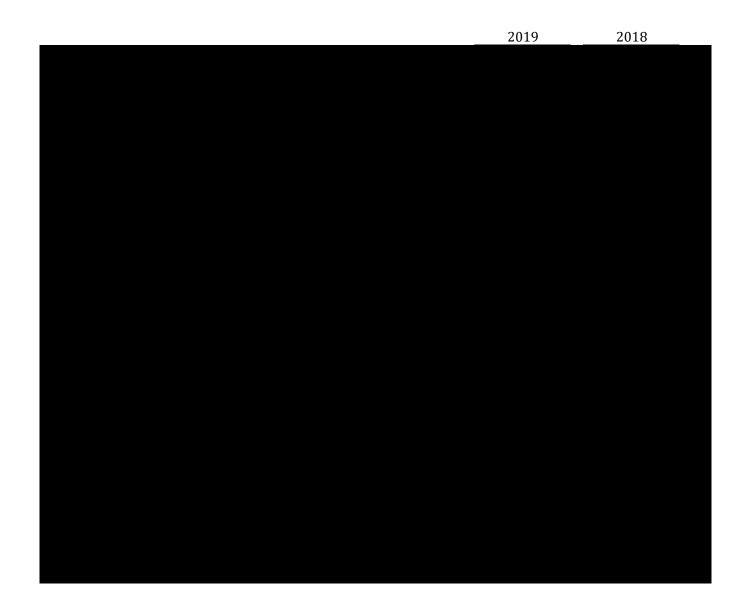
To the Board of Directors of Springcom Inc. and Subsidiary

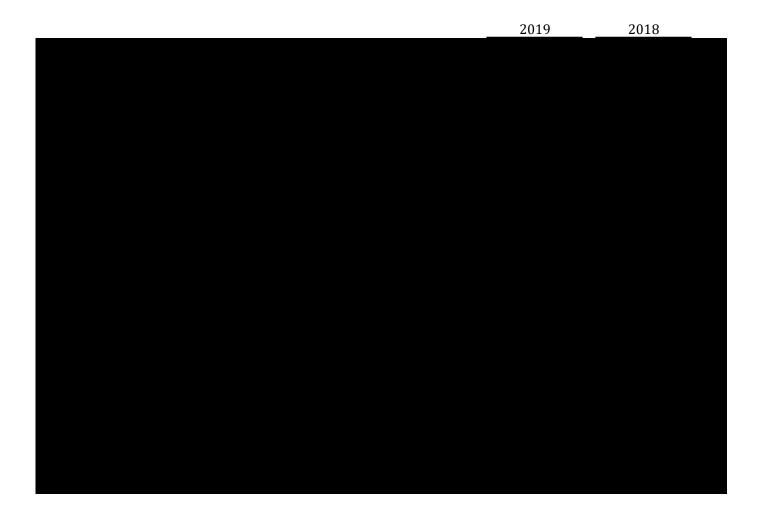
Many Costerisan PC

Management is responsible for the accompanying consolidated financial statements of Springcom Inc. and Subsidiary (a Michigan corporation), which comprise the consolidated balance sheets as of December 31, 2019 and 2018, and the related consolidated statements of income and comprehensive income, changes in corporate equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. We have performed the compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the 2019 and 2018 consolidated financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these consolidated financial statements.

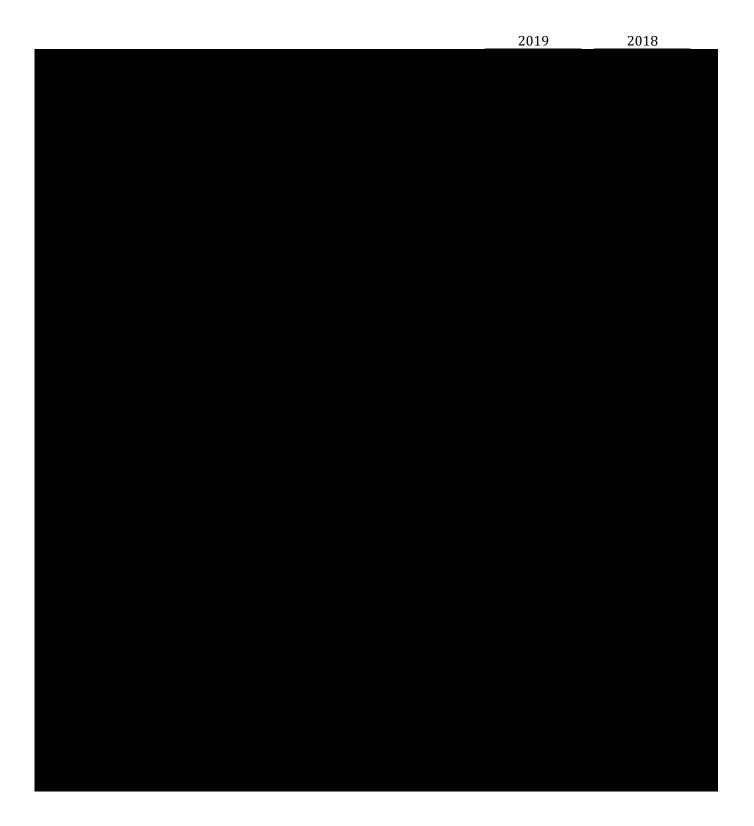
April 6, 2020

SPRINGCOM INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2019 AND 2018





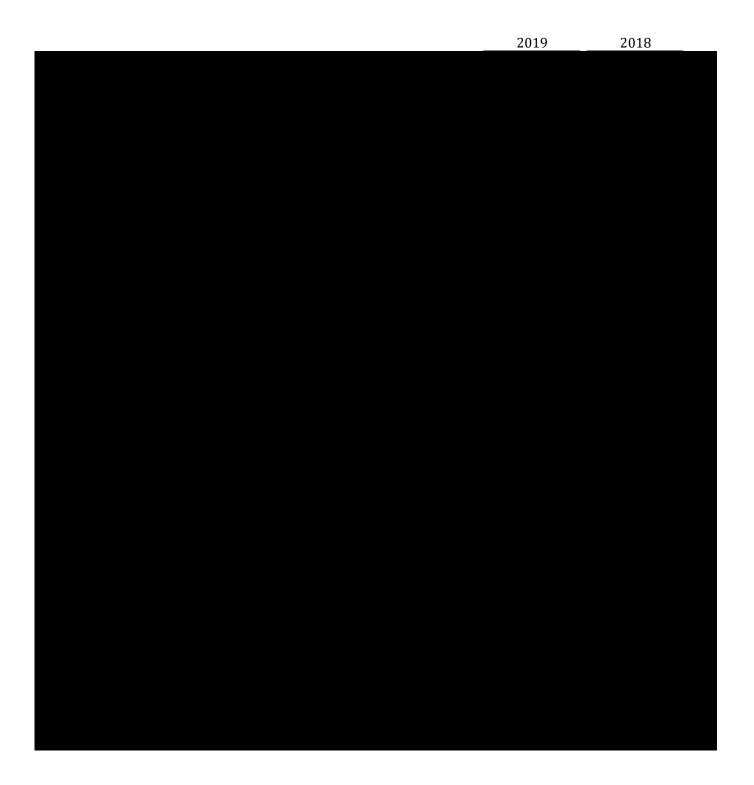
SPRINGCOM INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME YEARS ENDED DECEMBER 31, 2019 AND 2018



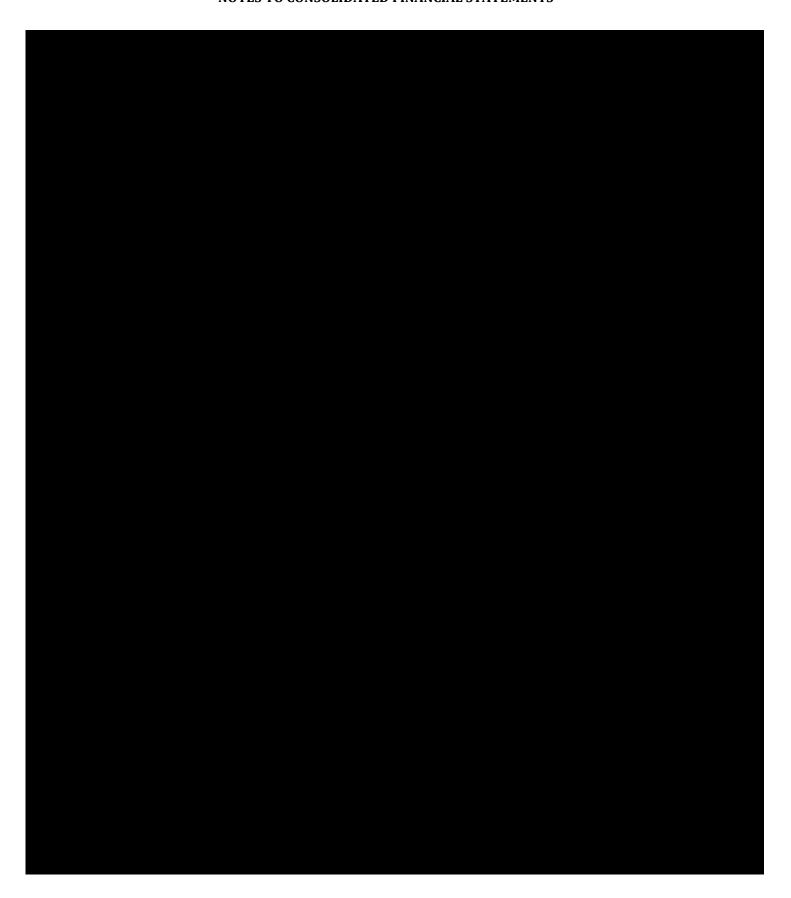
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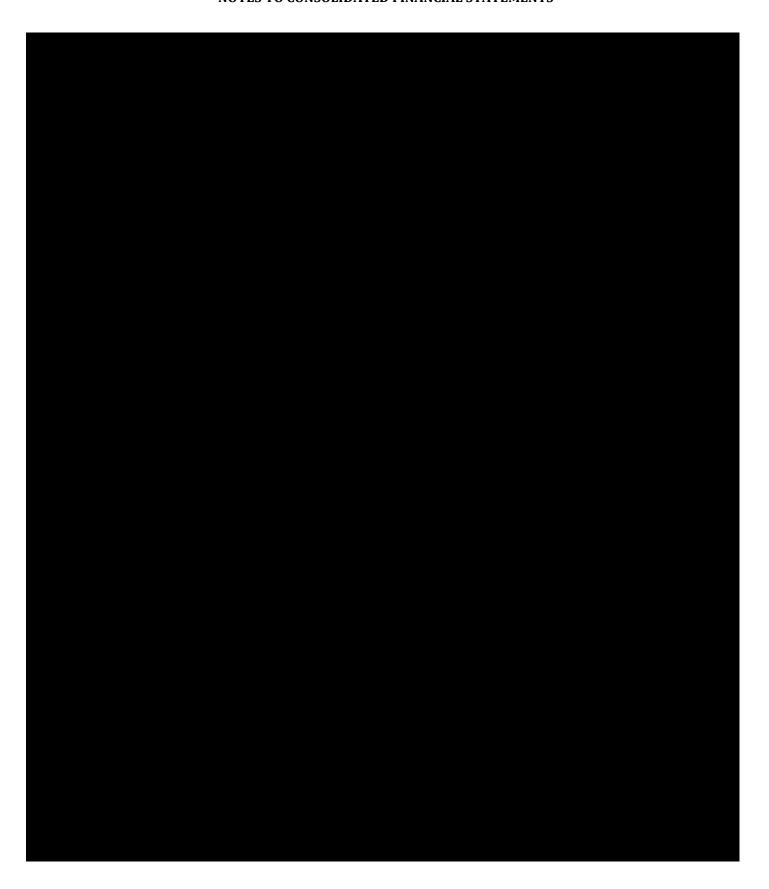


SPRINGCOM INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2019 AND 2018

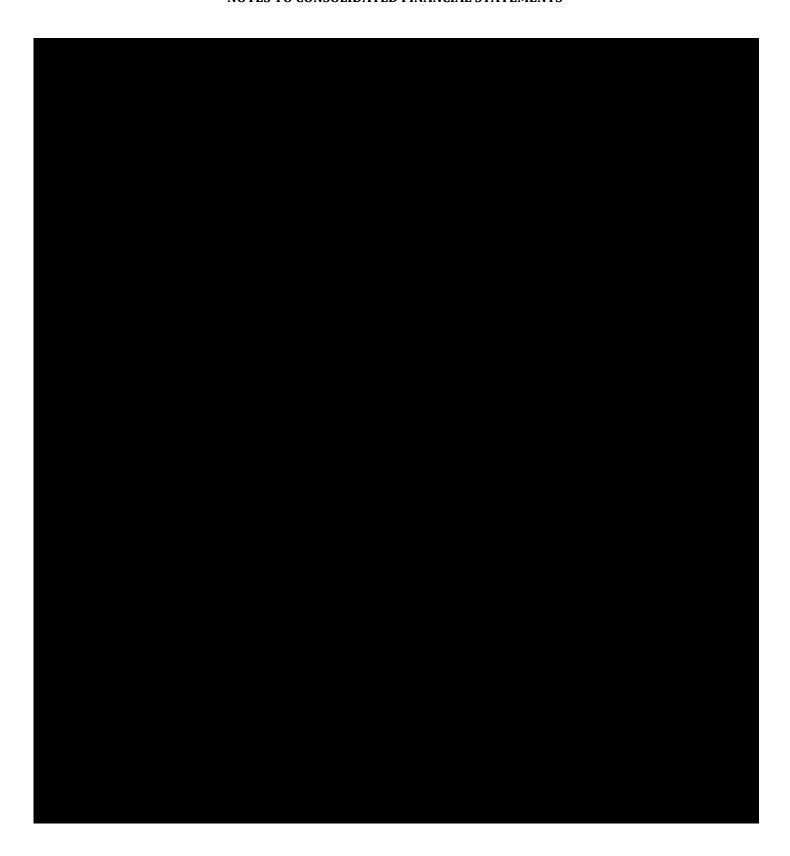




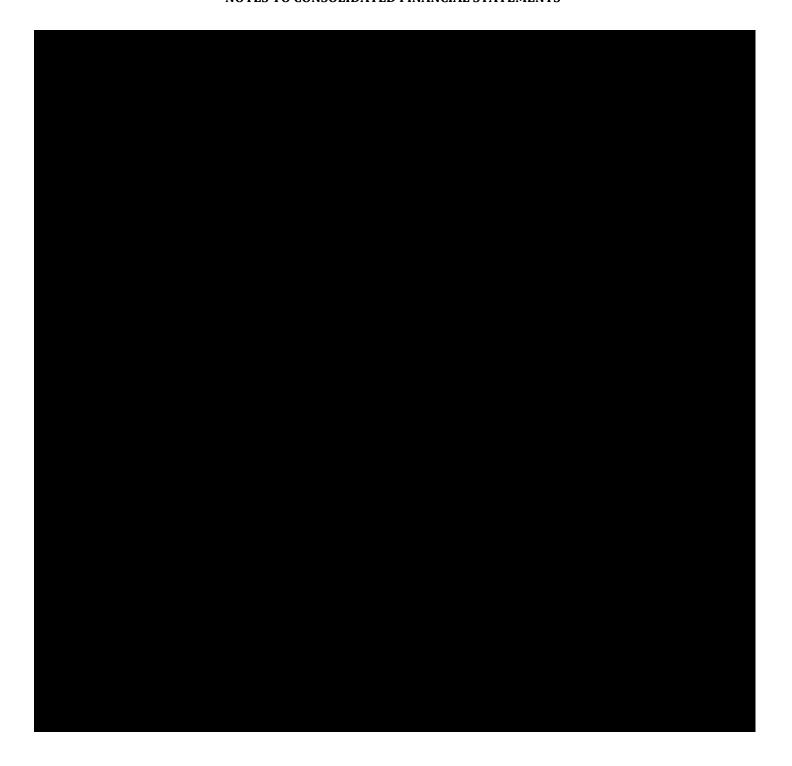


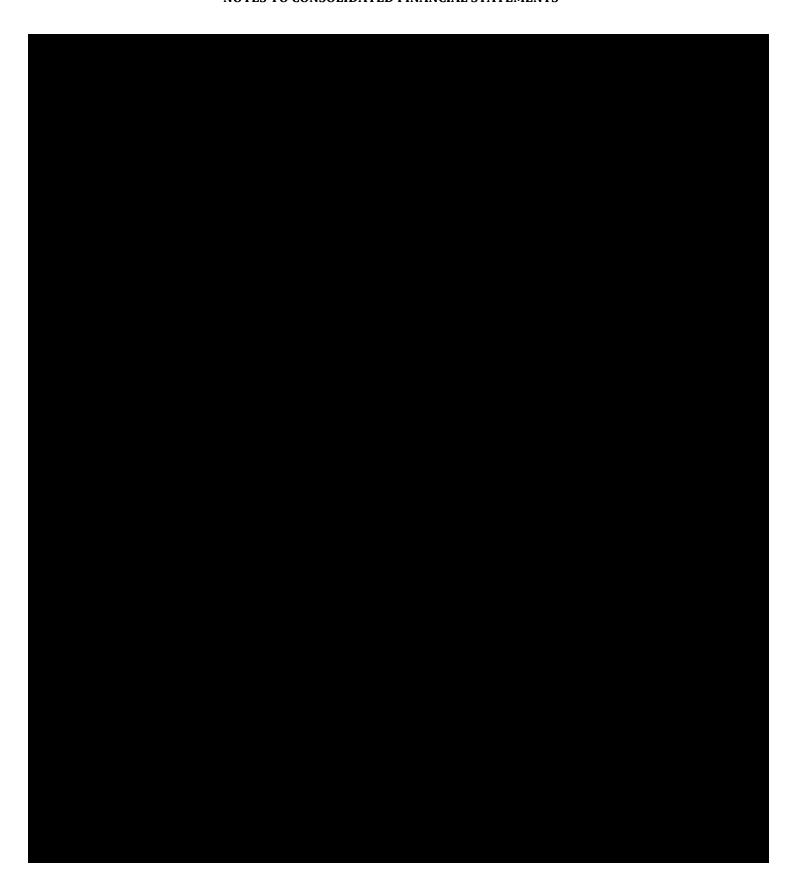


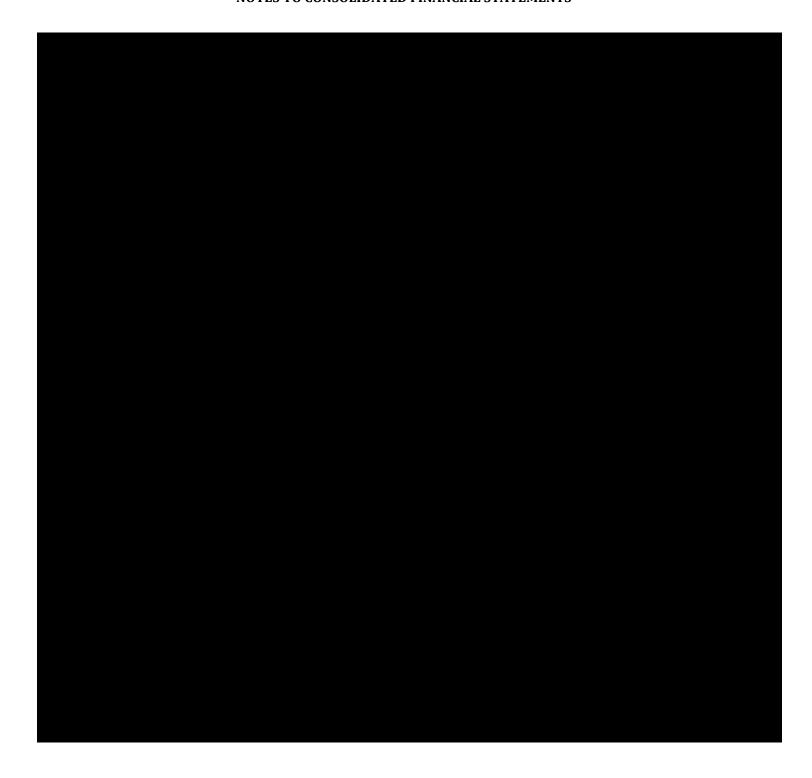




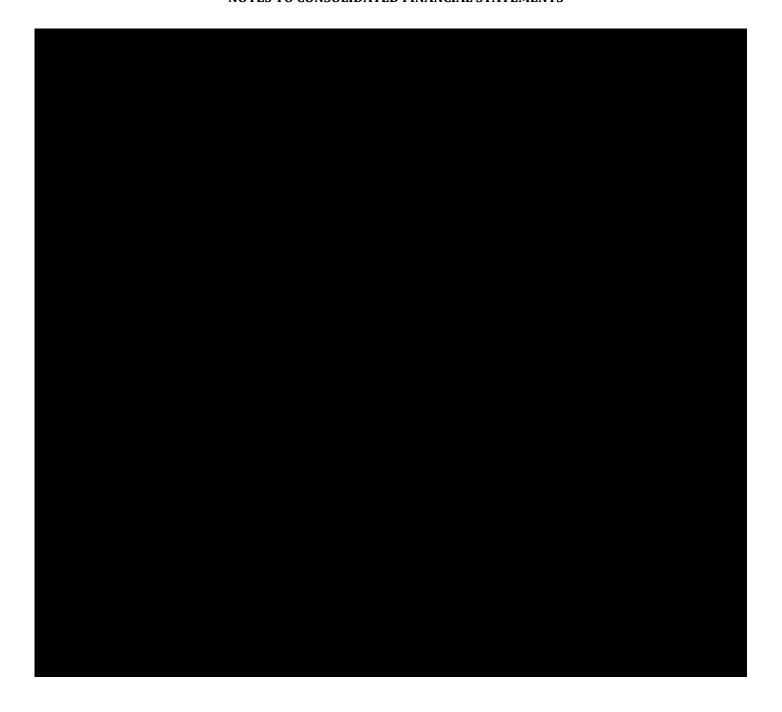














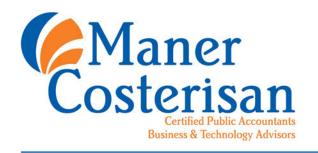


SPRINGPORT TELEPHONE COMPANY
REVIEWED FINANCIAL STATEMENTS
YEAR ENDED DECEMBER 31, 2018



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Maner Costerisan PC 2425 E. Grand River Ave. Suite 1 Lansing, MI 48912-3291 T: 517 323 7500 F: 517 323 6346 www.manercpa.com

INDEPENDENT ACCOUNTANT'S REVIEW REPORT

To the Board of Directors of Springport Telephone Company

We have reviewed the accompanying financial statements of Springport Telephone Company (a Michigan corporation), which comprise the balance sheet as of December 31, 2018, and related statements of income and comprehensive income, changes in corporate equity, and cash flows for the year then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of company management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

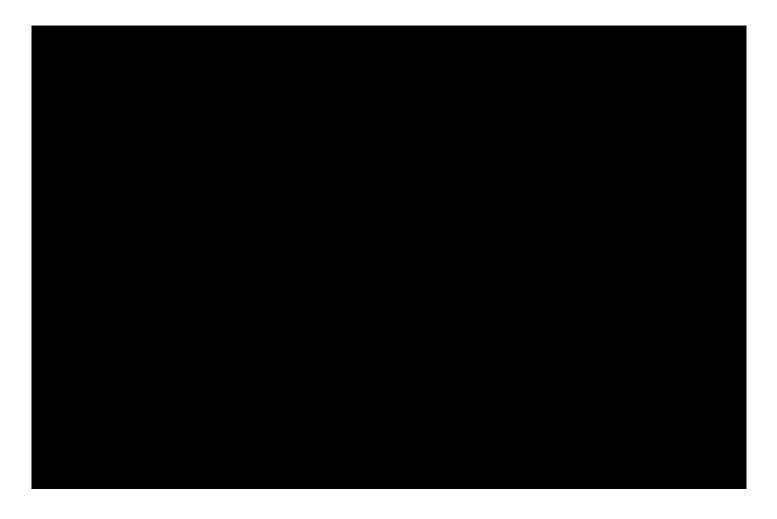
Our responsibility is to conduct the review engagements in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion

Based on our review, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

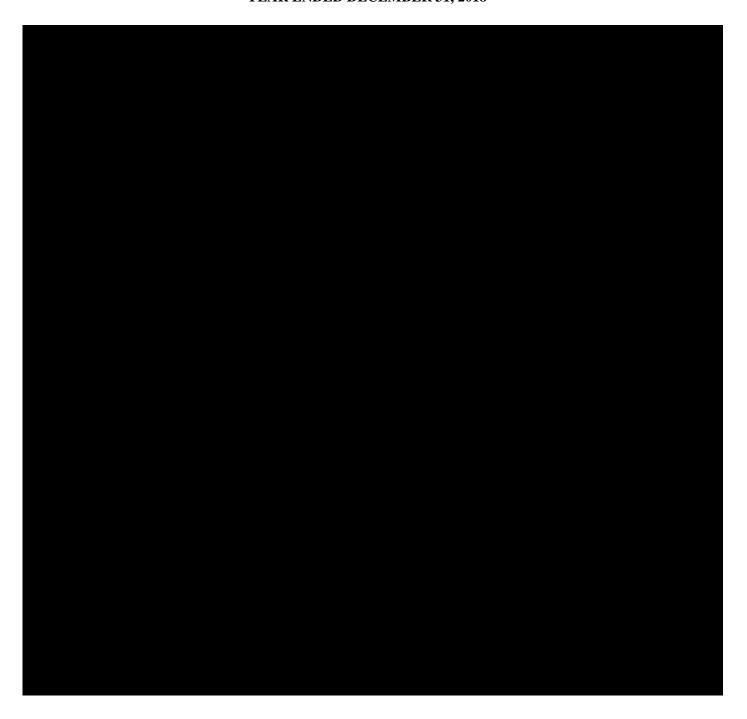
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SPRINGPORT TELEPHONE COMPANY BALANCE SHEET YEAR ENDED DECEMBER 31, 2018





SPRINGPORT TELEPHONE COMPANY STATEMENT OF INCOME AND COMPREHENSIVE INCOME YEAR ENDED DECEMBER 31, 2018

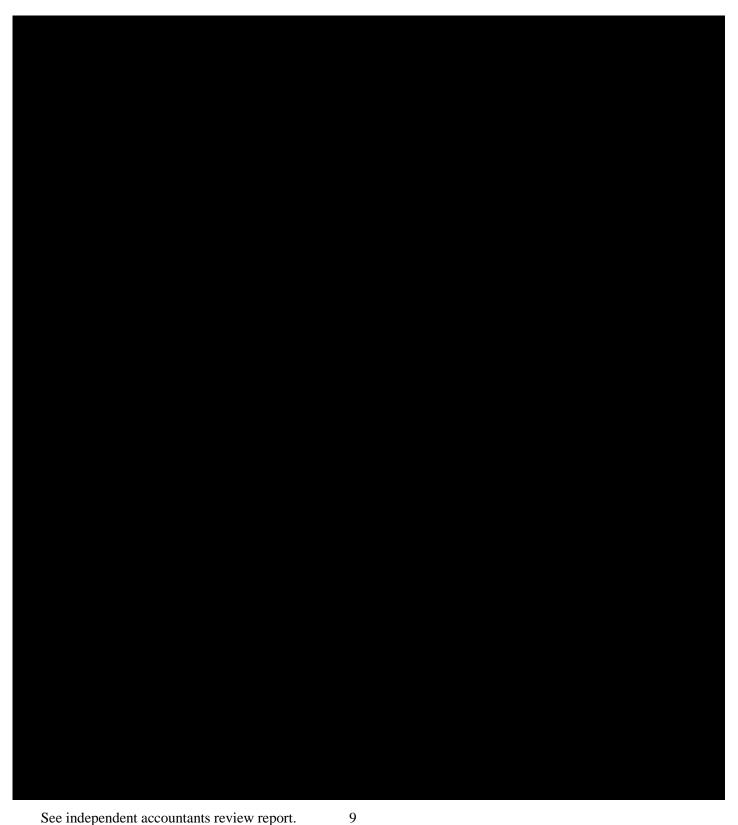


SPRINGPORT TELEPHONE COMPANY STATEMENTS OF CHANGES IN CORPORATE EQUITY YEAR ENDED DECEMBER 31, 2018

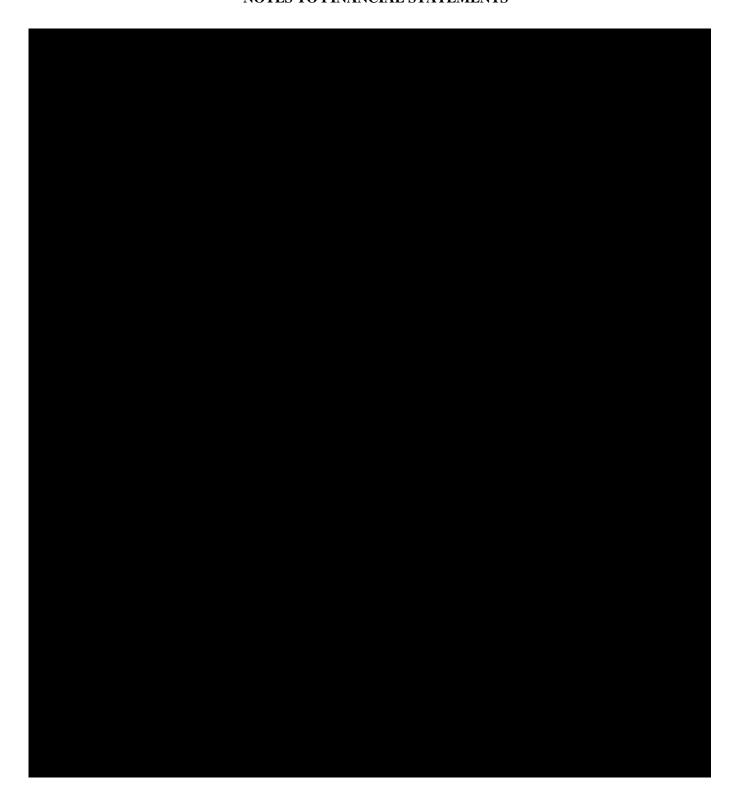


SPRINGPORT TELEPHONE COMPANY STATEMENT OF CASH FLOWS YEAR ENDED DECEMBER 31, 2018

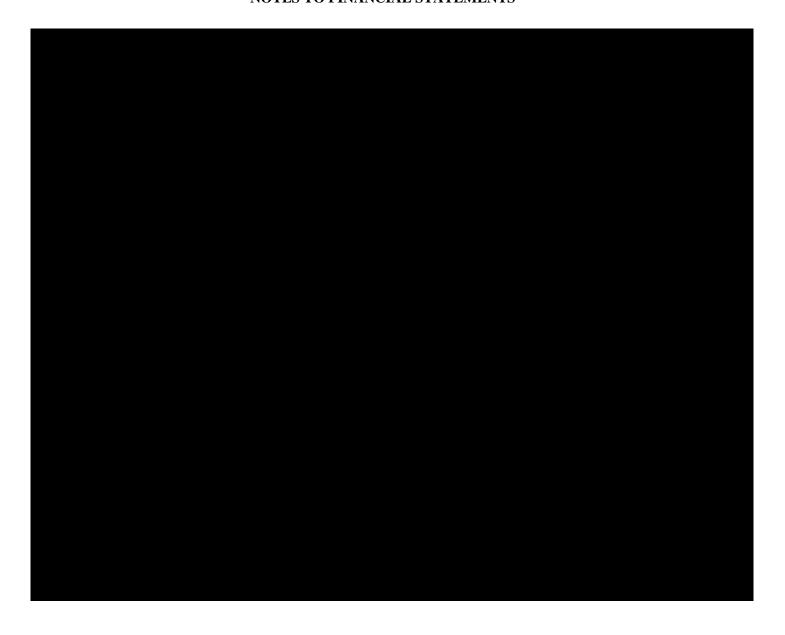


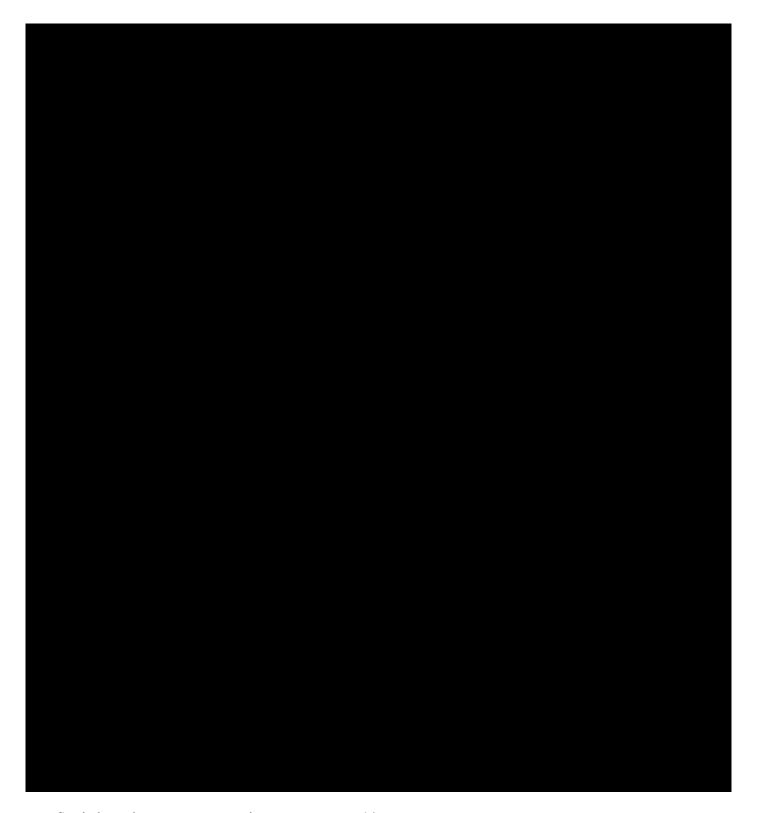




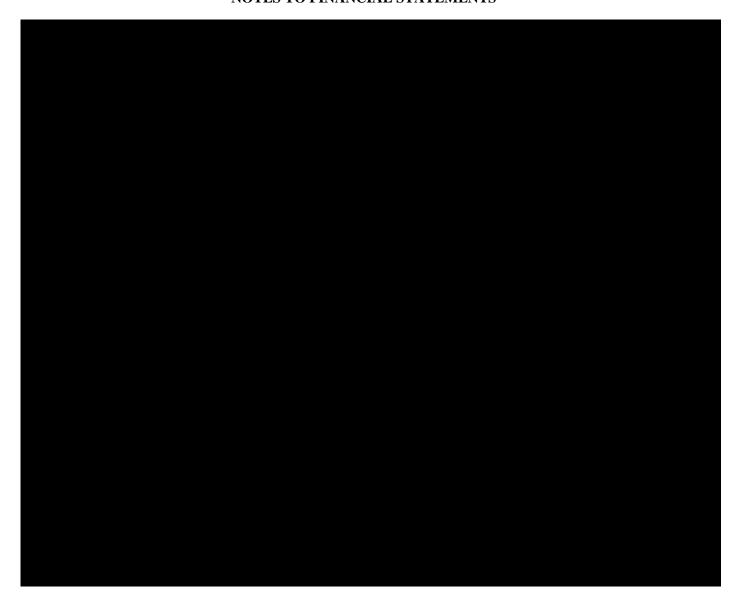


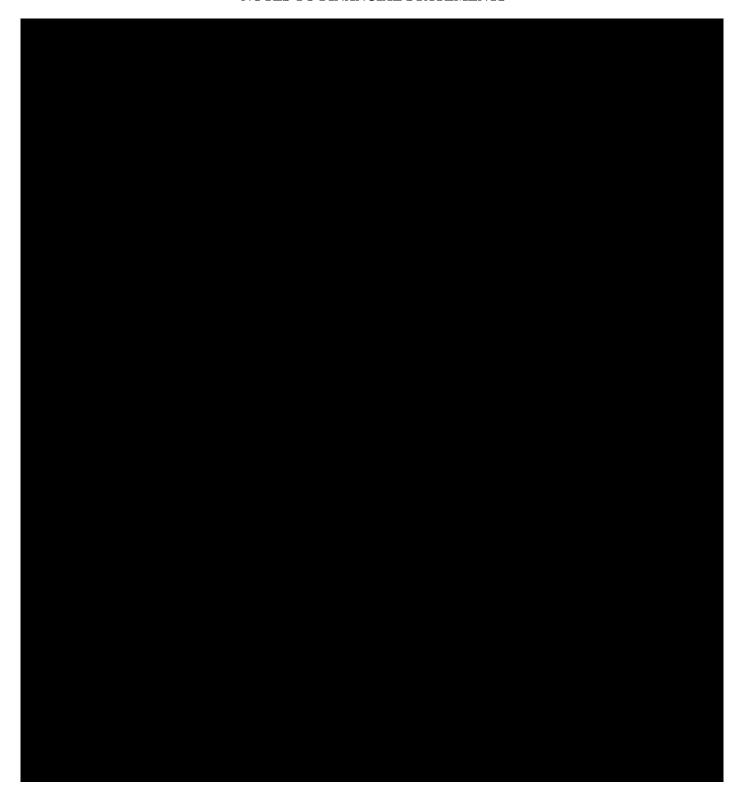














SPRINGCOM INC. AND SUBSIDIARY COMPILED CONSOLIDATED FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2018 AND 2017



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Maner Costerisan PC 2425 E. Grand River Ave. Suite 1 Lansing, MI 48912-3291 T: 517 323 7500 F: 517 323 6346 www.manercpa.com

INDEPENDENT ACCOUNTANT'S COMPILATION REPORT

To the Board of Directors of Springcom Inc. and Subsidiary

Management is responsible for the accompanying financial statements of Springcom Inc. and Subsidiary (a Michigan corporation), which comprise the consolidated balance sheet as of December 31, 2018, and the related consolidated statements of income and comprehensive loss, changes in corporate equity, and cash flows for the year then ended, and the related notes to the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. We have performed the compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the 2018 financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

The 2017 financial statements were audited by us, and we expressed an unmodified opinion on them in our report dated May 21, 2018. We have not performed any auditing procedures since that date.

Many Costerisan PC

April 5, 2019

SPRINGCOM INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2018 AND 2017

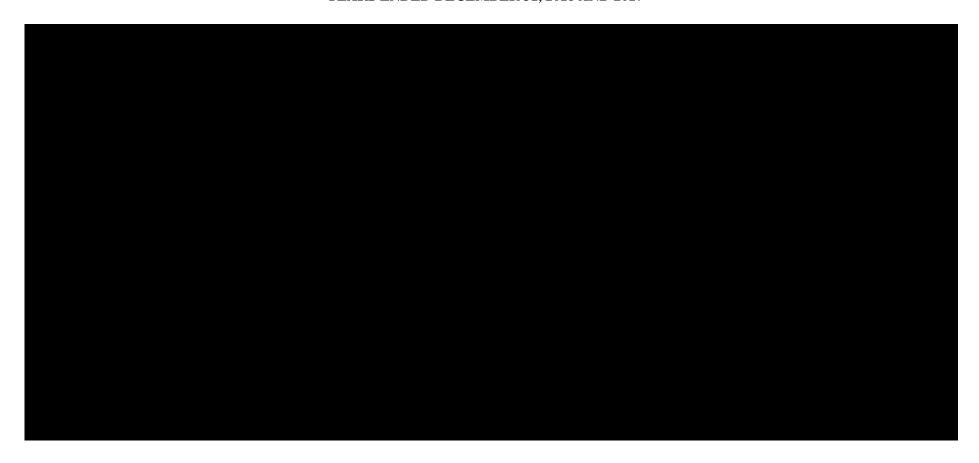
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SPRINGCOM INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE INCOME (LOSS) YEARS ENDED DECEMBER 31, 2018 AND 2017

| Compiled 2018 | Audited 2017 |
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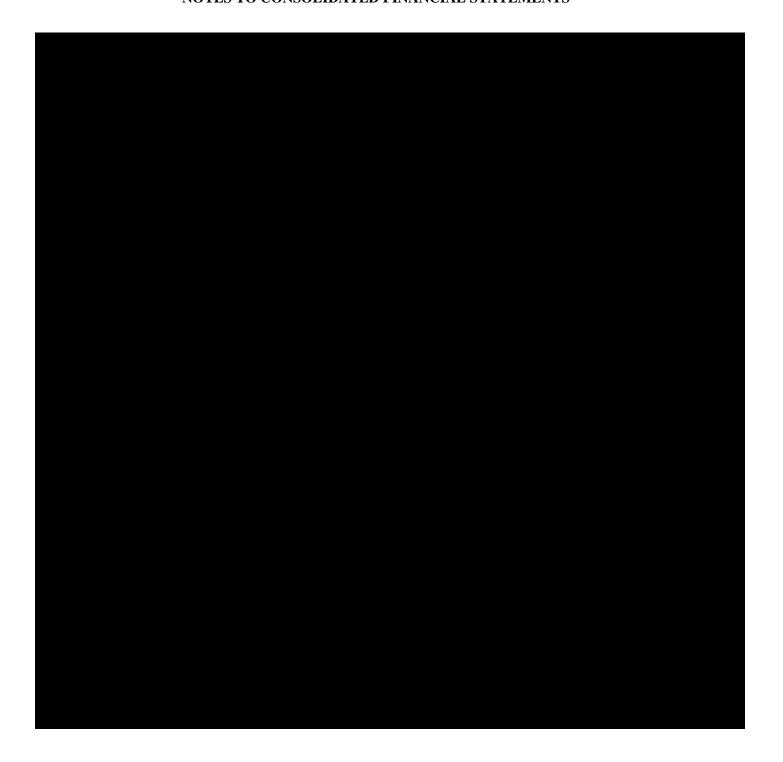
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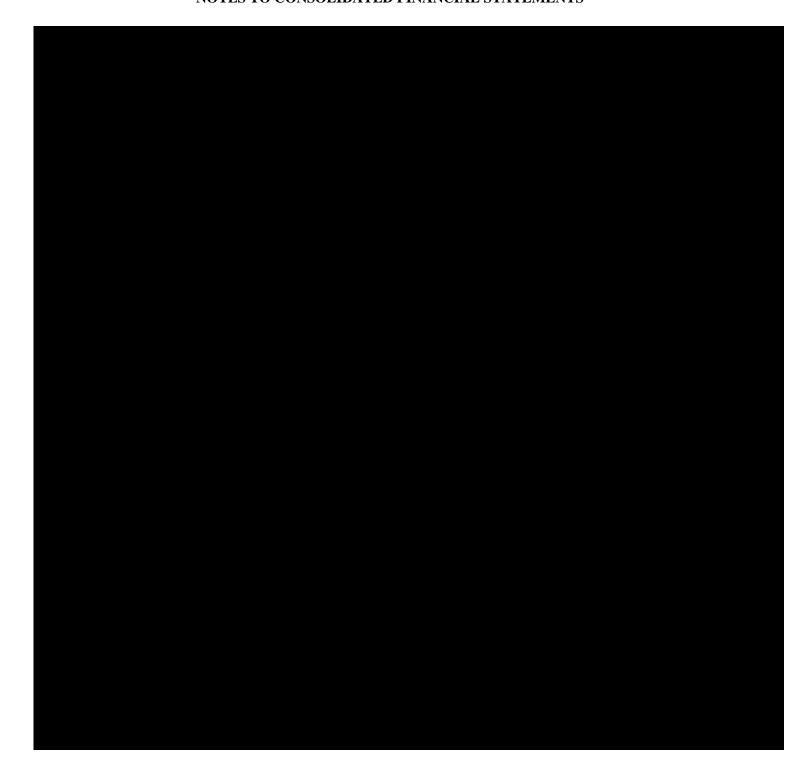


SPRINGCOM INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2018 AND 2017

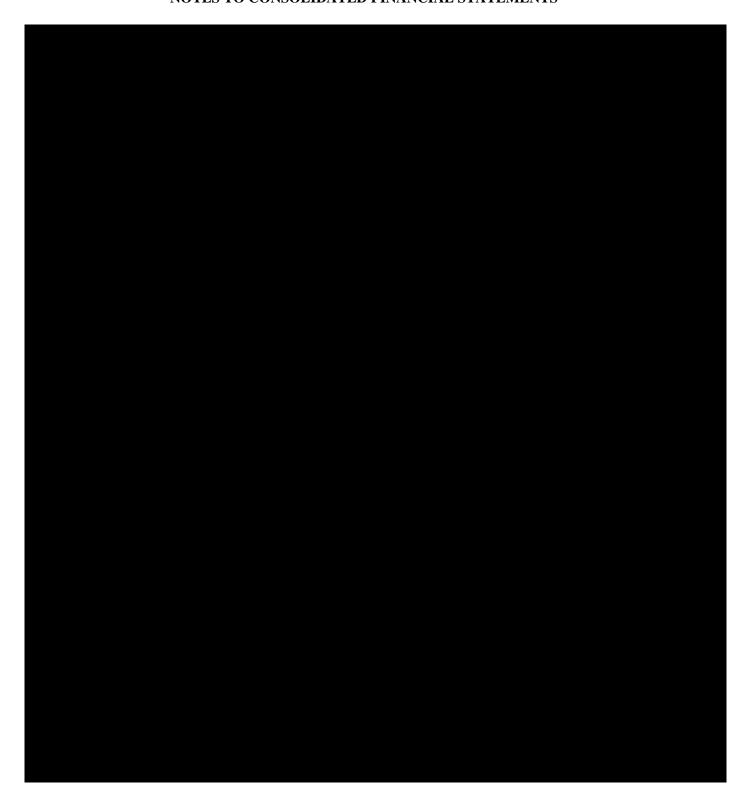
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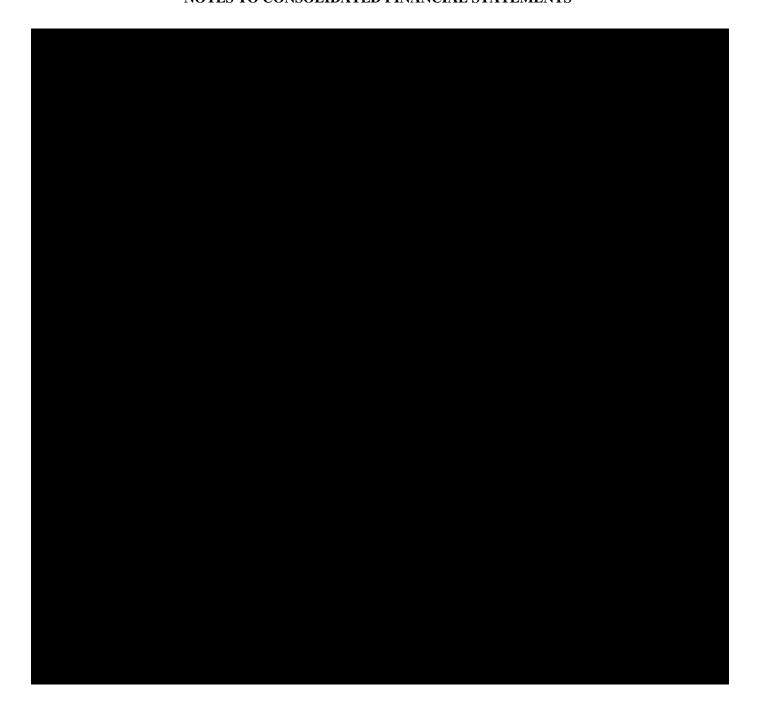


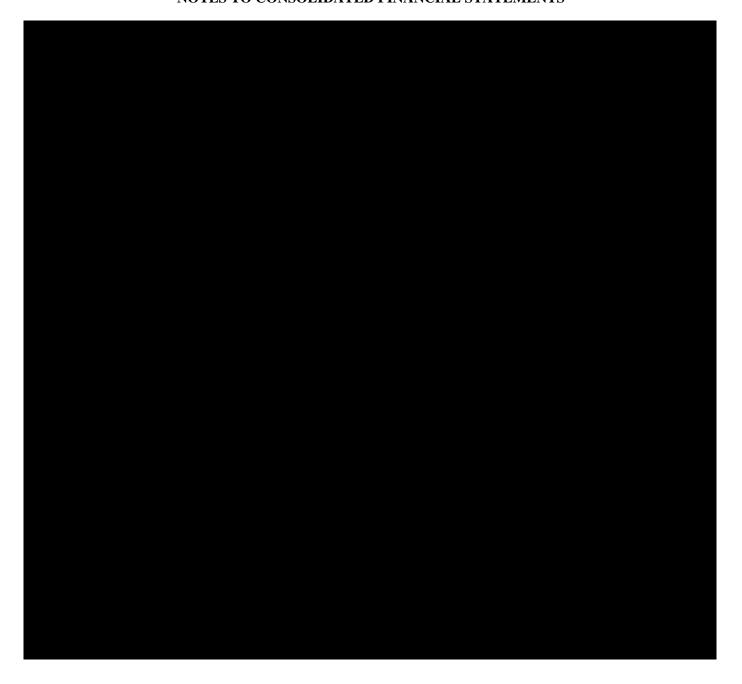


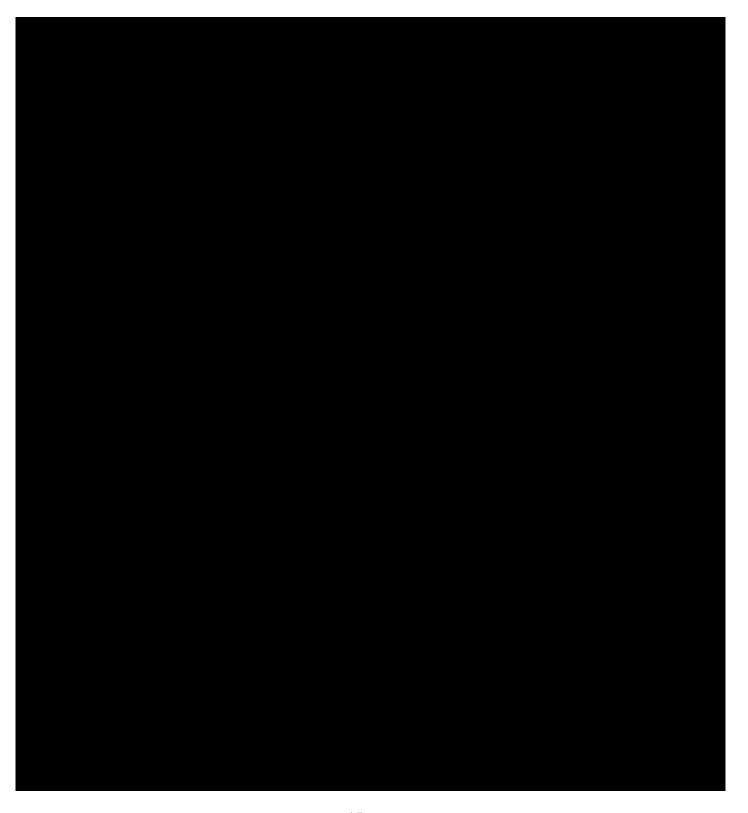




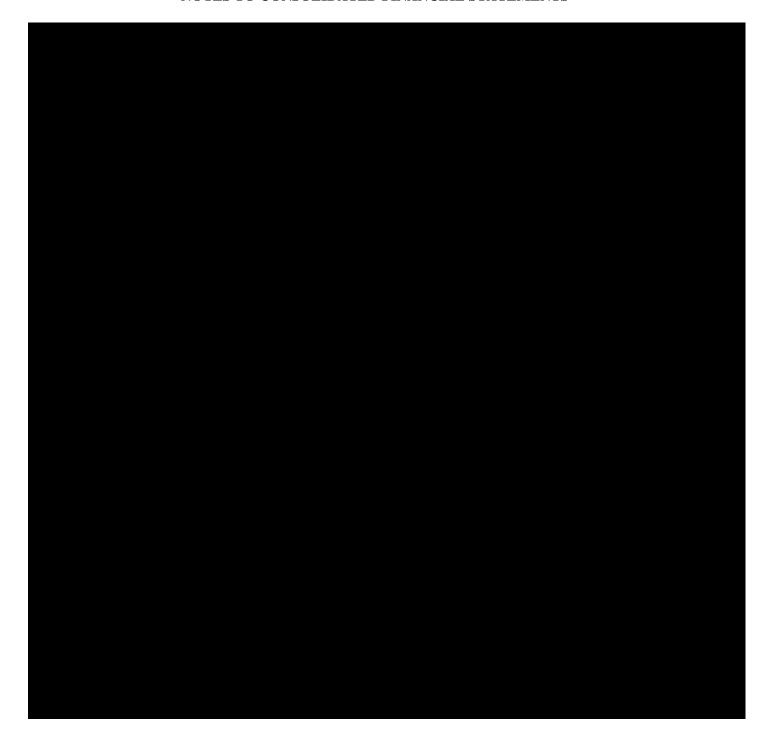


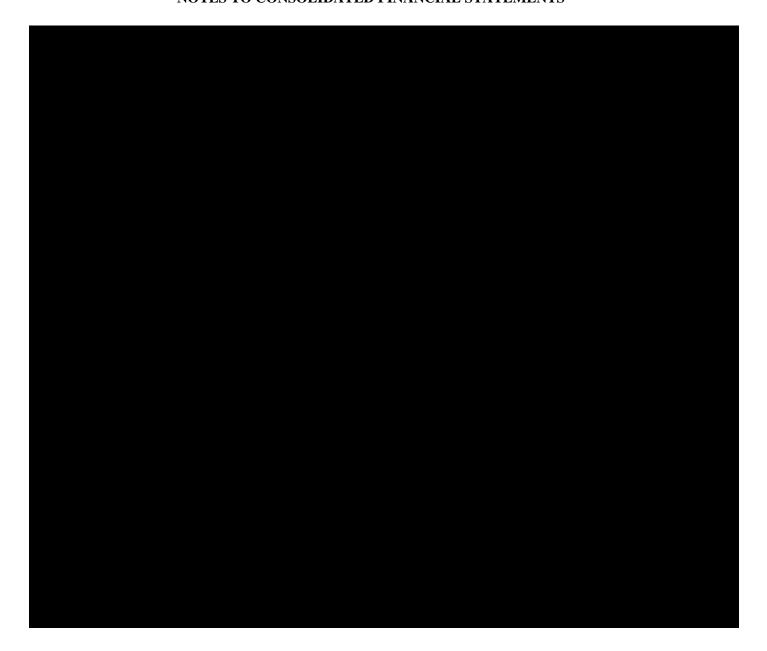


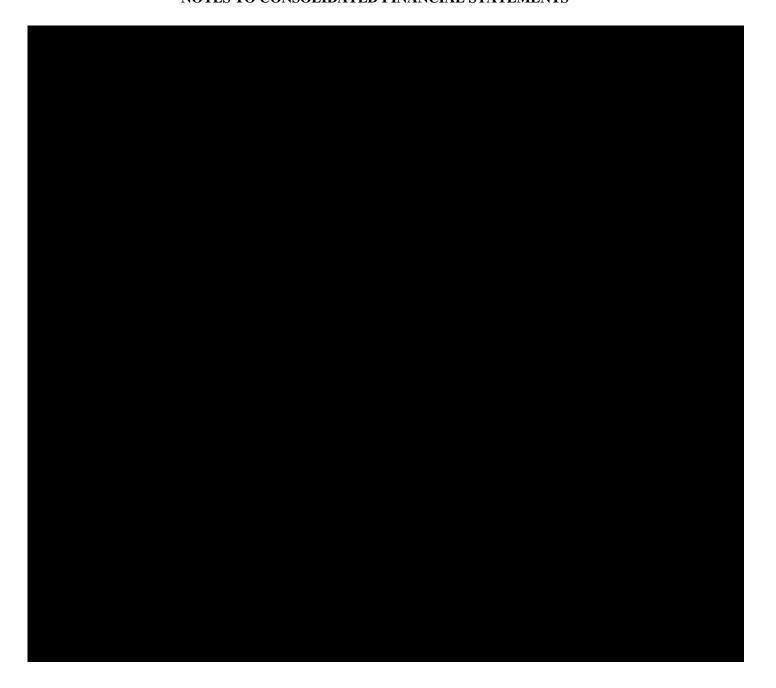


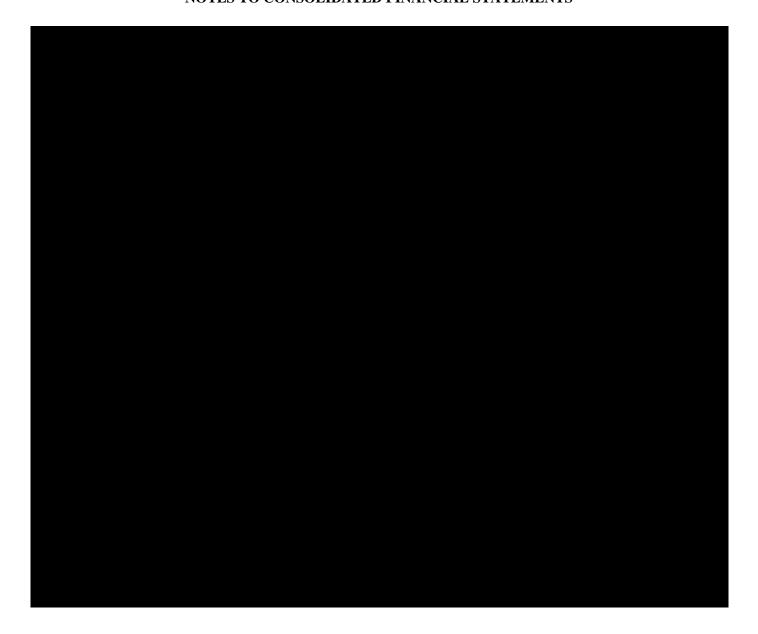


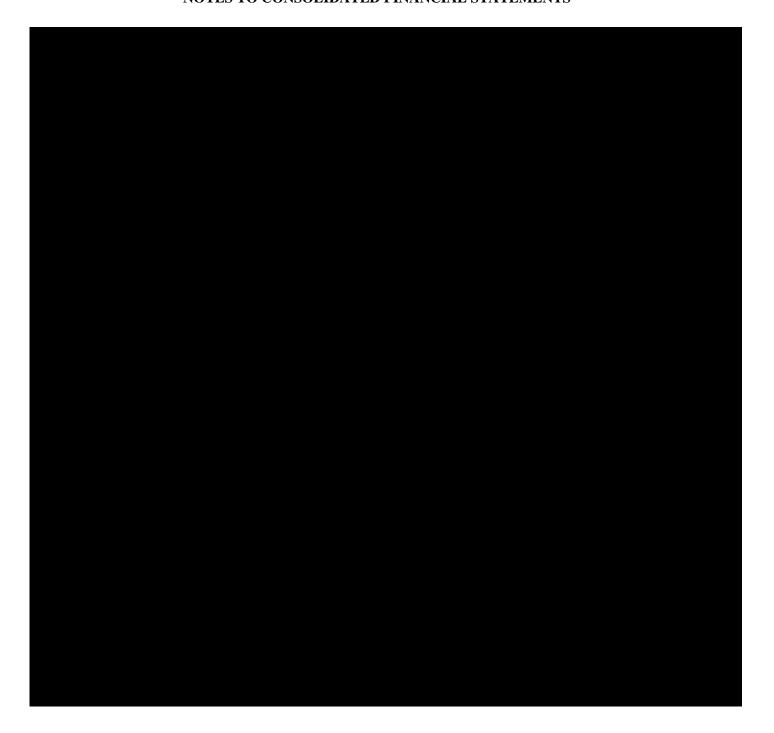


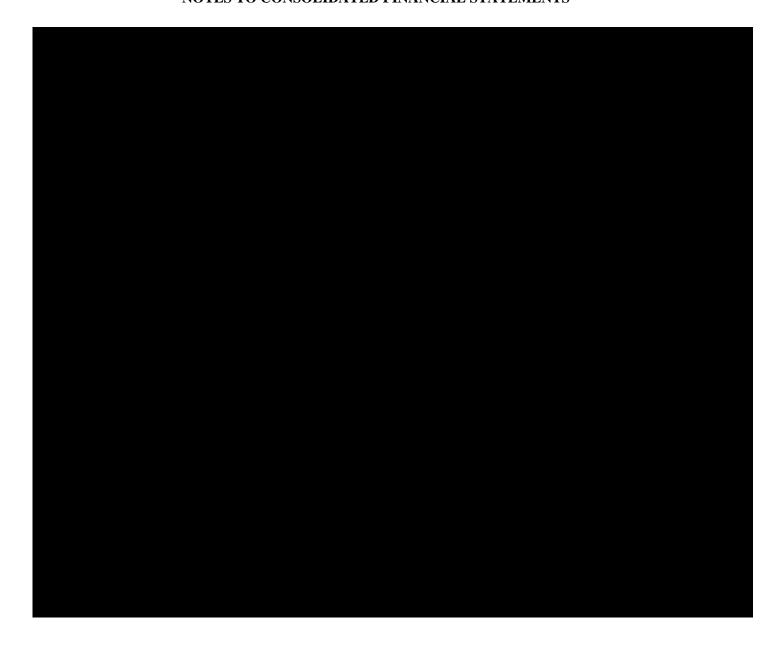












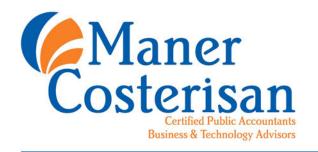


SPRINGCOM INC. AND SUBSIDIARY REPORT ON CONSOLIDATED FINANCIAL STATEMENTS YEARS ENDED DECEMBER 31, 2017 AND 2016



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Maner Costerisan PC 2425 E. Grand River Ave. Suite 1 Lansing, MI 48912-3291 T: 517 323 7500 F: 517 323 6346 www.manercpa.com

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Springcom Inc. and Subsidiary

We have audited the accompanying consolidated financial statements of Springcom Inc. and Subsidiary (a Michigan corporation), which comprise the consolidated balance sheets as of December 31, 2017 and 2016, and the related consolidated statements of income and comprehensive loss, changes in corporate equity, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

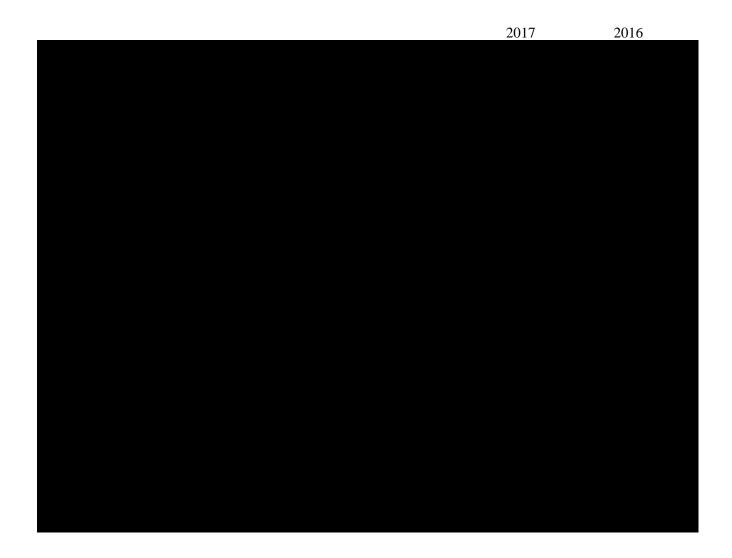
Opinion

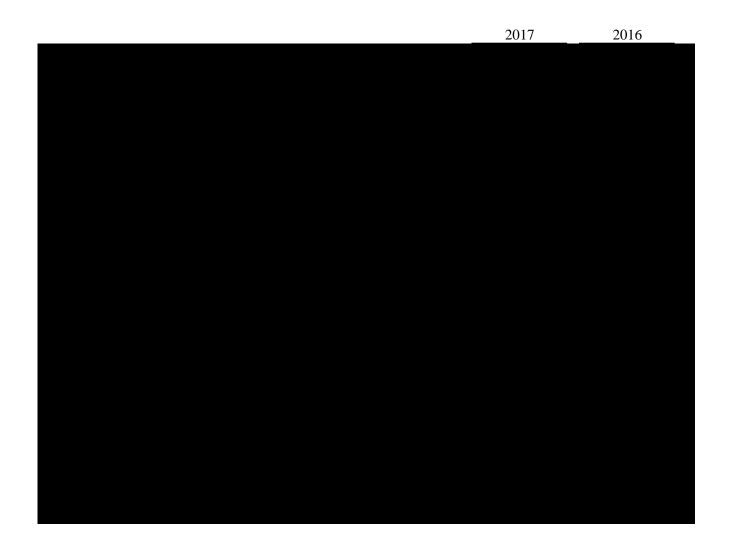
In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Springcom Inc. and Subsidiary as of December 31, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Many Costeinan PC

May 21, 2018

SPRINGCOM INC. AND SUBSIDIARY CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2017 AND 2016





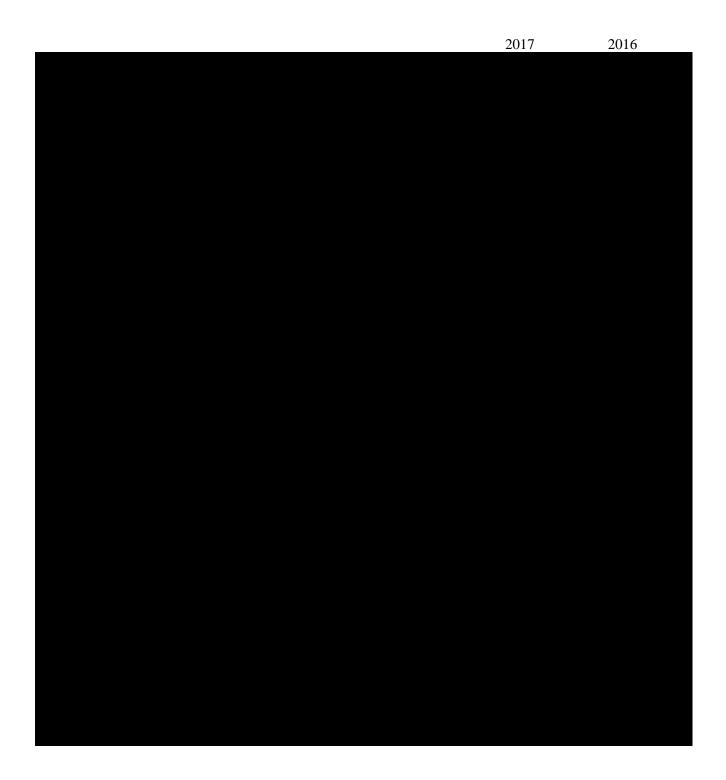
SPRINGCOM INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF INCOME AND COMPREHENSIVE LOSS YEARS ENDED DECEMBER 31, 2017 AND 2016

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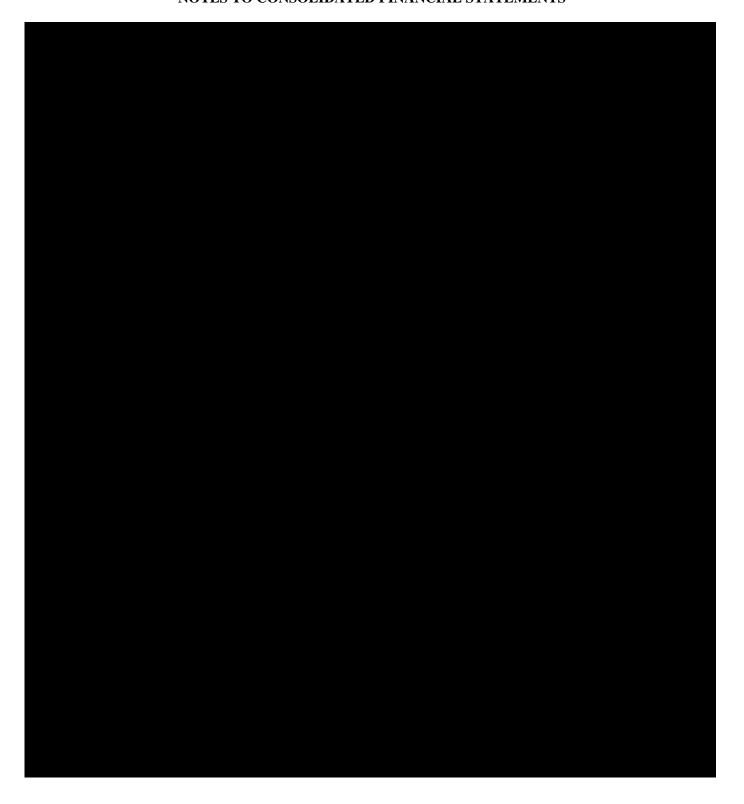
SPRINGCOM INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CHANGES IN CORPORATE EQUITY YEARS ENDED DECEMBER 31, 2017 AND 2016



SPRINGCOM INC. AND SUBSIDIARY CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2017 AND 2016

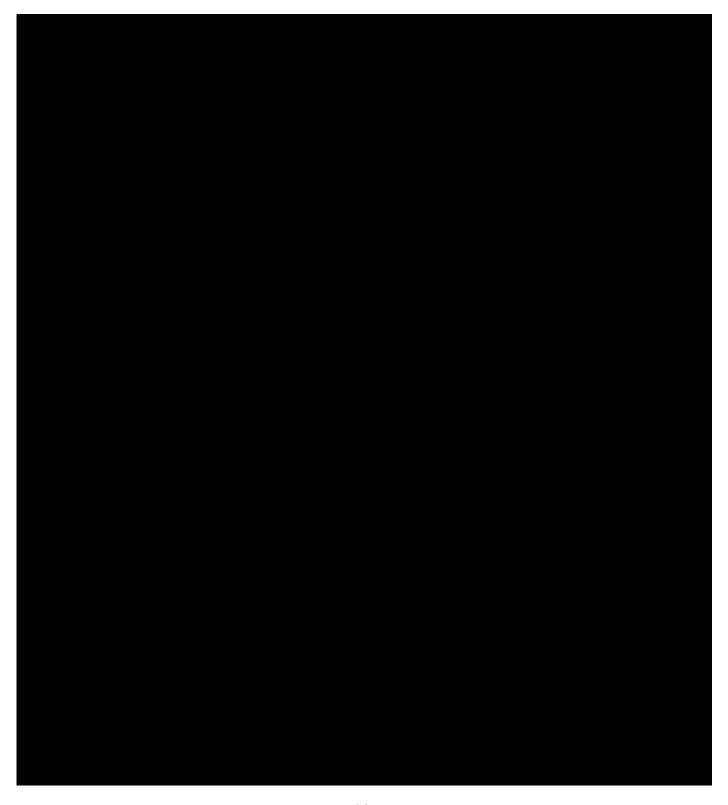




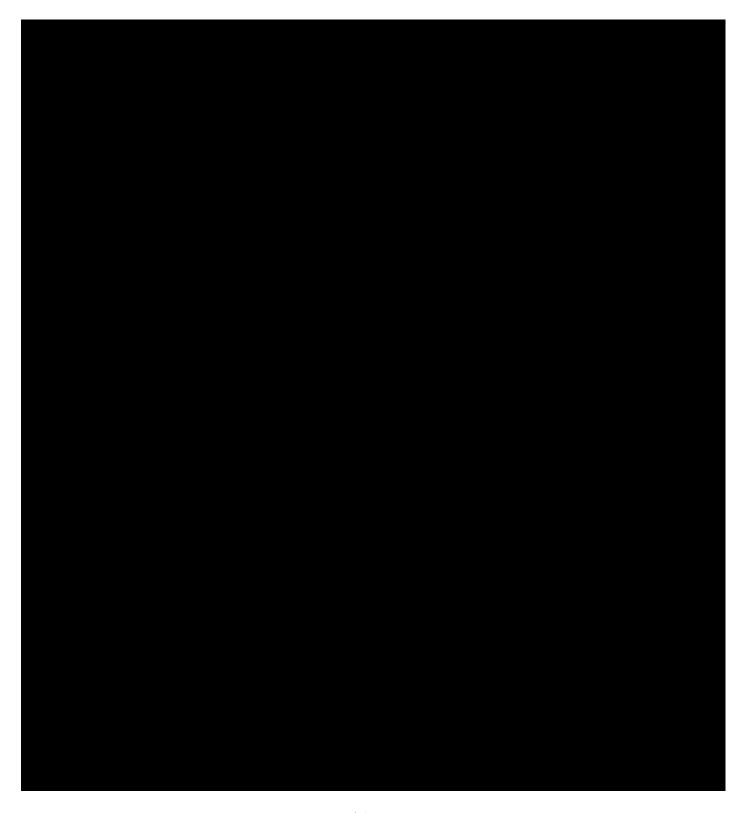




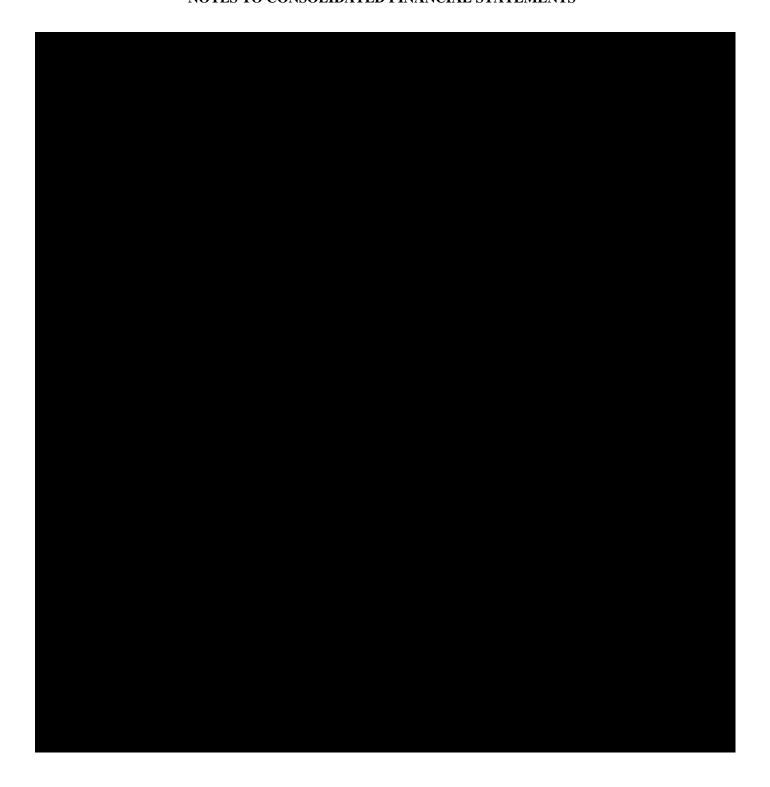


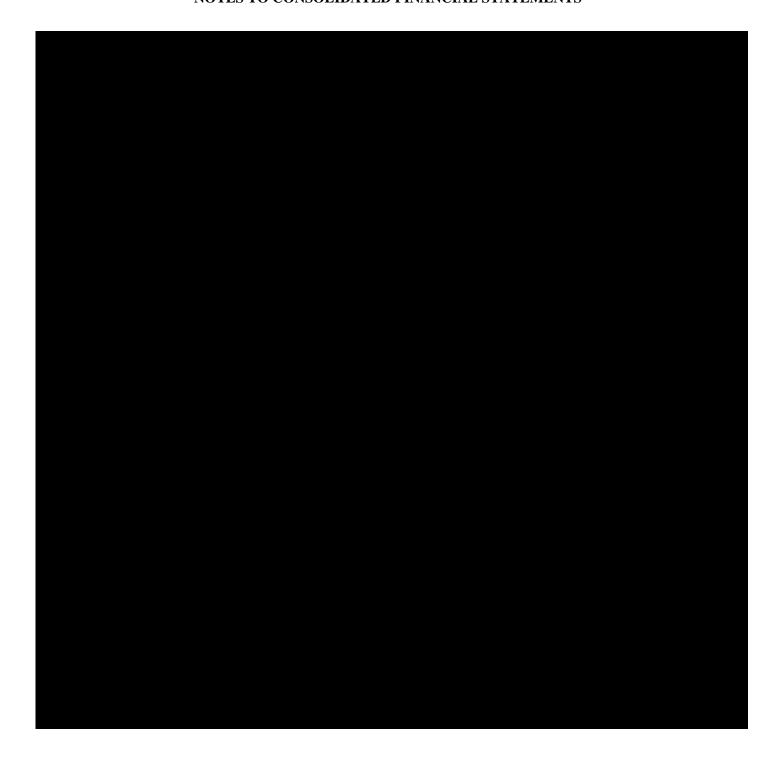




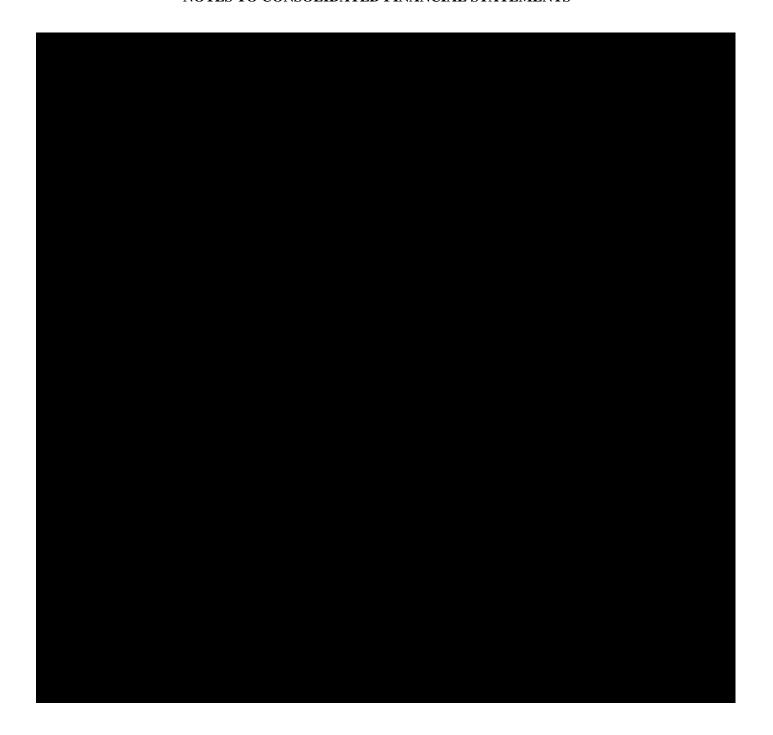


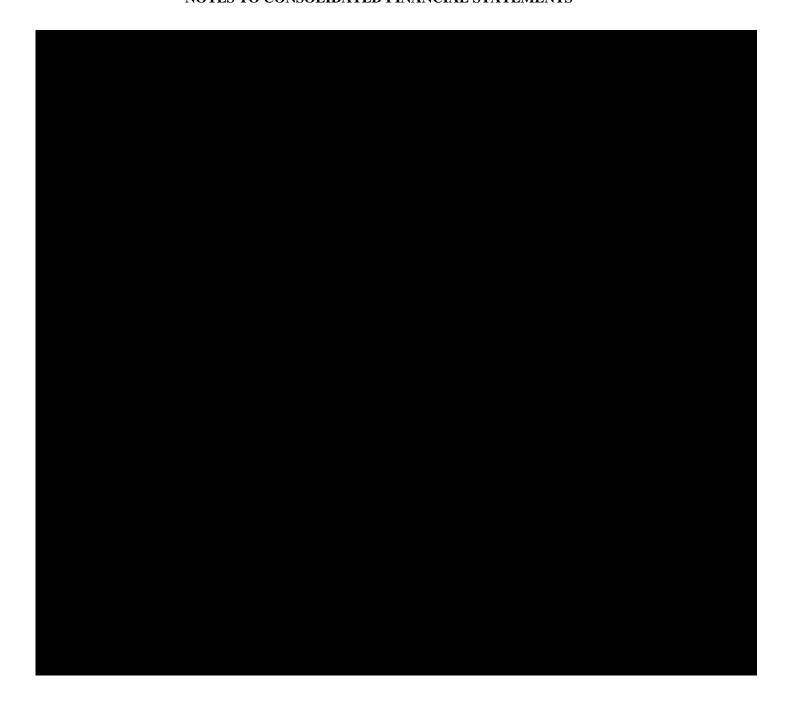


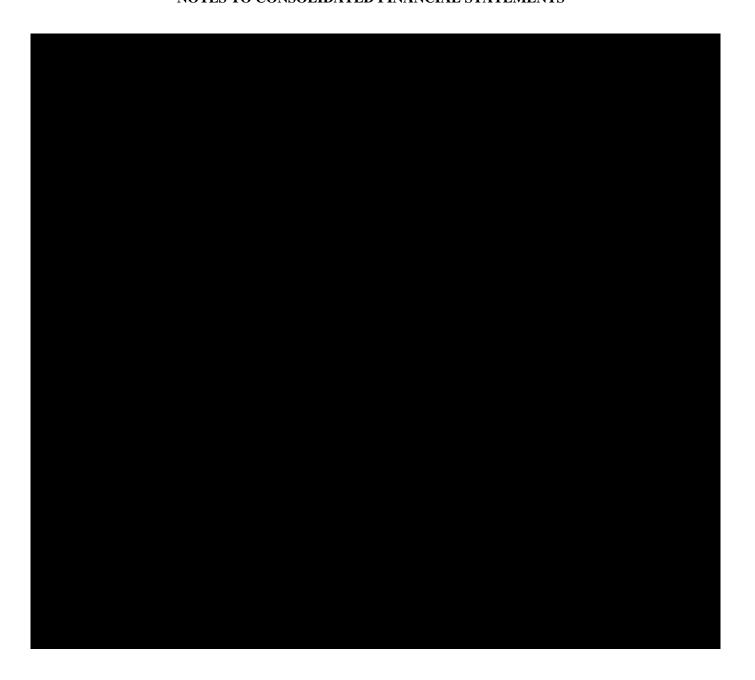














Springport Telephone Company certifies that it will utilize fiber-to-the-premises technology to upgrade its network in the Springport to Duck Lake Project area for which it is requesting funding. STC is proposing maximum broadband Internet connection speeds up to symmetrical 1 Gbps with low latency. Each Internet subscription will provide an unlimited data connection with no usage restrictions, throttling or overage charges. Below is the proposed pricing structure for STC customers in the proposed service area:

| Download Speed | Upload Speed | Price | Monthly Data |
|----------------|--------------|--------|--------------|
| | | | Allowance |
| 25 Mbps | 25Mbps | 75.00 | Unlimited |
| 50 Mbps | 50Mbps | 100.00 | Unlimited |
| 100 Mbps | 100 Mbps | 125.00 | Unlimited |
| 250 Mbps | 250 Mbps | 175.00 | Unlimited |
| 500 Mbps | 500 Mbps | 225.00 | Unlimited |
| 1Gbps | 1Gpbs | 325.00 | Unlimited |

As part of STC's funding proposal, the company is committing to providing the proposed service and pricing structure for a minimum of three years after project completion.

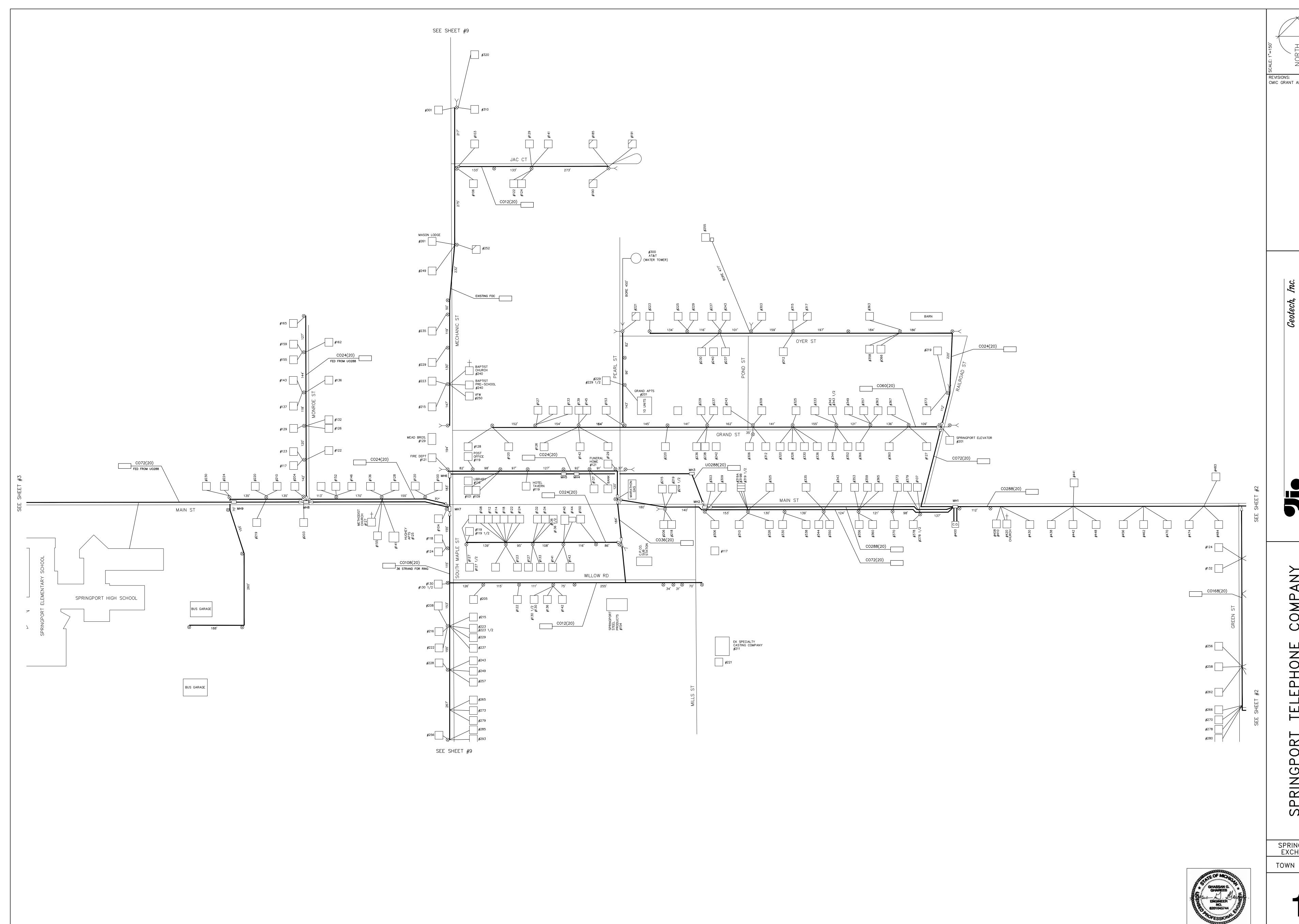
Janet Beilfuss certifies that she is President of Springcom, Inc, the parent company of Springport Telephone Company and has the authority given to her by the Board of Directors to authorize the above pricing structure for a minimum of three years after project completion.

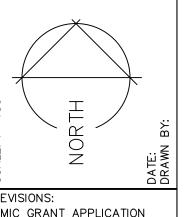
Janet Beilfuss certifies that this document and its contents are accurate to the best of her knowledge.

Signature

Janet Beilfuss, President

Springcom, Inc.



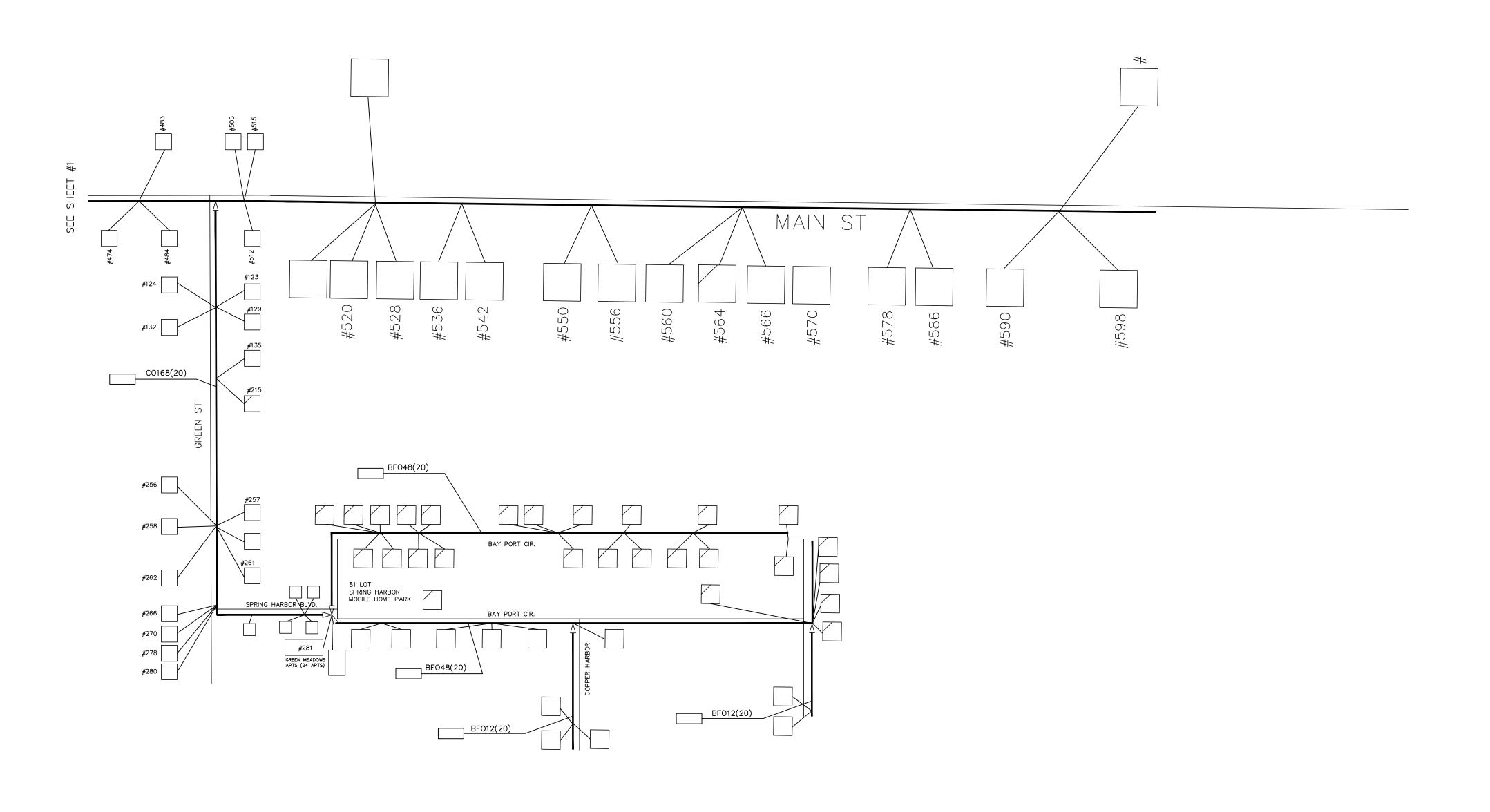


REVISIONS: CMIC GRANT APPLICATION

SPRINGPORT EXCHANGE TOWN DETAIL

TRAILER PARK

2





Geotech, Inc. Engineered Systems

<u>Info@geotech-inc.com</u> 616.949.3340

December 22, 2020

Re: Springport Telephone Company

Application for Connecting Michigan Communities (CMIC) Grant

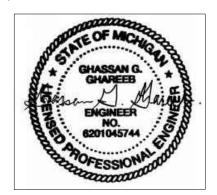
To: Connecting Michigan Communities (CMIC) Grant Authority

Geotech, Inc., have performed the budgetary engineering design, diagrams, and maps of the proposed project at Springport Telephone Company (Springport). This presented solution offers the use of the latest in fiber to the home (FTTH) technologies to meet the present day needs in communications, and is scalable to meet the anticipated future connectivity demands for the proposed service area. This solution can also be upgraded in the future to serve adjacent areas.

Sincerely,

Ghassan G. Ghareeb, PE, LEED® AP

President



Attachment #10: Evidence of network scalability

This fiber plant design is based on the dedicated strand concept paired with 32:1 splitters placed in the Central Office. This design provides the best long-term solution for future unknowns. By having the splitters in the office, Springport has the ability to change the split ratio to any subscriber at any time in the future for whatever reason or to provide a dedicated strand if that is desired to a specific location. In addition, "Pass through" service could be provided to foreign carriers or businesses through the exchange easily if that opportunity should arise.

Standardized FTTH technologies offer a constant data rate out to a maximum supported value of optical loss. GPON and XGS-PON have routinely been deployed to deliver Gigabit services and can be deployed to deliver 1000/500 Mbps service tier depending on the number of subscribers per PON and the network load from the subscriber. GPON and XGS-PON operate on separate wavelengths and therefore can share the same optical fiber without any penalty, offering additional ways to increase the capacity. Additional wavelengths may be used in the future should additional capacity be needed.

The maximum number of subscribers on a PON is limited by the optical split ratio employed in the network design. The GPON protocol supports up to 128 ONTs per PON; however, our design allows for a 32:1 home served per split. The use of splitters in the FTTH design creates a unique bandwidth or light wave for each end user location. Since each wave is unique, Springport Telecom can provide each end user with the bandwidth they desire by simply changing settings in our central office equipment.

The maximum oversubscription ratio that can be used to reliably deliver the service tier is a function of the service rate, network load, network capacity and the number of subscribers that share a given link in the network. The network design will provide for avenues to reinforce the capacity at the different potential choke points in the network. Link aggregation allows multiple network interfaces to be shared to further increase the available network capacity.

12/1/2020

Michigan DTMB:

This letter is in support of the application for a grant for Springcom and Springport Telephone Company, located in Springport, Michigan. I would like to have Springcom, my current internet provider, be considered to receive grant funds to assist with a much-needed upgrade to their internet network. I currently subscribe both as a private user and as a work from home employee. I am working from home due to the pandemic and must have access to the internet that is dependable. The limitations of the current internet access cause interruptions in service, including phone calls through Skype or Teams, as well as interruptions in service throughout each day as internet traffic increases. I pay top dollar (out of my own pocket) for the fastest internet service that they can provide but would love to have other options, such as a fiber-to-the-home network in this area. This is what the grant funds would be used for and I sincerely hope you will consider them for this grant. My opportunities for advancement through my employer have been limited due to the less than stellar quality of the current internet access. Although Springcom tries and their customer service is top notch, the technological service they can provide is limited. This not only impacts my work-life, but my personallife as well because of the impact to our property values due to the poorer internet access. Please consider Springcom for these grant funds.

Thank you,





2nd December 2020

Michigan DTMB

Lansing, MI

To Whom it May Concern,

Please accept this letter as my support to the Springcom/Springport
Telephone Company effort in seeking grant opportunities through the
Michigan DTMB to improve our rural internet service. Our family has been a
customer of Springcom/Springport Telephone for 16 years. We have found this
company to be transparent and ethical in all manner of business and make
every attempt to advance and support the community it serves.

My husband and I, along with our four children, live in a rural area near Duck Lake (Springport). We are both educators.

We

have watched and experienced, along with the rest of the world, the impact that SARs-CoV-2 has taken on education, health and commerce. For many years in education circles we have discussed the digital divide in poor and rural communities with minimal improvement. Nothing has demonstrated the need for adequate connectivity and resources more than watching our students and teachers make attempts at virtual instruction in the absence of adequate infrastructure.

I have attempted to teach virtually and provide training from my home. Unfortunately, this was beyond frustrating. We experience significant lag and dropped connections. What is even more disappointing is to watch children through a computer and attempt to have meaningful interactions only to be unable to hear them at their most desperate time of need and then watch the screen go dark. It was and continues to be heartbreaking. Our students and families in rural areas deserve better. We are grateful that Springcom is making attempts during an uncertain time to improve their infrastructure in order to help families and educators.

People may complain about the inability to stream TV, YouTube or music. For some of us the need for adequate connectivity isn't about entertainment but

rather stopping the achievement gap that already exists for some students in rural communities. Our students don't have time to wait. The continued decline in academic achievement has long term consequences for their potential to participate in higher education, employment and health. While improved connectivity may not fix all of the issues related to instruction it will provide a lifeline to some and give parents and educators a legitimate chance to help students even after the pandemic is over.

Thank you for providing this opportunity and for your consideration.





65TH DISTRICT STATE CAPITOL P.O. BOX 30014 LANSING, MI 48909-7514

SARAH L. LIGHTNER STATE REPRESENTATIVE

PHONE: (517) 373-1775 FAX: (517) 373-5242 SarahLightner@house.mi.gov www.RepLightner.com

Ms. Pamela Matelski 111 S. Capitol Ave. Lansing, MI 48933

December 4, 2020

Ms. Matelski,

This letter serves as my enthusiastic support of the application from Springport Telephone Company for the Connecting Michigan Communities grant application.

Never before has a high-speed broadband Internet connection been more important. From remote schooling, remote work, telehealth and business needs, a high-speed connection is critical. Rural communities such as Springport don't benefit from a large population that provides a return on private investment. That's why this grant is vital to not just Springport Telephone Company, but to the greater Springport Community.

With the grant award, in partnership with their private investment, a fiber-to-the-home network in a portion of the Springport area can be deployed and will go a long way toward meeting the needs of an extremely underserved community.

I am pleased to offer my support of the CMIC grant application on behalf of Springport Telephone Company and look forward to the availability of high-speed broadband in the Springport area. If you have any questions or would like to discuss this further, I can be reached at (517) 373-1775. I look forward to speaking with you!

Sincerely,

Sarah L. Lightner State Representative 65th House District



Service Plan Attachment

Springport Telephone Company will utilize fiber-to-the-premises technology to upgrade its network in the unserved area for which it is requesting funding. STC is proposing maximum broadband Internet connection speeds up to symmetrical 1 Gbps with low latency. Each Internet subscription will provide an unlimited data connection with no usage restrictions, throttling or overage charges. Below is the proposed pricing structure for STC customers in the proposed service area:

| Download Speed | Upload Speed | Price | Monthly Data Allowance |
|----------------|--------------|-------|---------------------------|
| | | | |
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As part of STC's funding proposal, the company is committing to providing the proposed service and pricing structure for a minimum of three years after project completion.