

# AWARD RECOMMENDATION

**Notice of Intent to Award Number:** 230000000925

The Department of Technology, Management, & Budget’s Procurement office has completed the evaluation of Request for Proposal No. 230000001370 – Audit and Review of the Distribution Systems of Consumers Energy and DTE. and has recommended an award to Liberty Consulting Group in the amount of \$1,756,160.00, pending State Administrative Board approval, if applicable. More information on the State Administrative Board can be found at: [State Administrative Board](#).

Bidders who were not recommended for the award are encouraged to schedule a debriefing session with the Solicitation Manager. The debriefing session will provide the bidder with the State’s rationale on why the bidder was not recommended for the award. The Solicitation Manager may be contacted as follows:

Emily Massa, Solicitation Manager.

Massae@michigan.gov

517-897-7321

**Background Information:**

This Request for Proposal (RFP) was to solicit responses for selection of a Contractor to provide Audit and Review of the Distribution Systems of Consumers Energy and DTE. The term of this contract is two years, with up to three option year renewals.

**Bidders:**

The RFP was posted on SIGMA VSS on March 13<sup>th</sup>, 2023, for 43 days total. The following bidders submitted proposals by the published due date of April 25<sup>th</sup>, 2023.

Bidder	Address, City, State, Zip Code	SDVOB*	GDBE
Liberty Consulting Group	1451 Quentin Rd Suite 400 #343 Lebanon, PA 17042	No	No.

\*SDVOB: Service-Disabled Veteran Owned Business

# EVALUATION SYNOPSIS

## I. Evaluation Process

A Responsible Vendor is a vendor that demonstrates it has the ability to successfully perform the duties identified by the solicitation. A Responsive proposal is one that is submitted in accordance with the solicitation instructions and meets all mandatory requirements identified in the solicitation.

### Proposal Instructions: Evaluation Process

	Technical Evaluation Criteria	Weight
1.	Product Quality – Schedule A, Statement of Work, Section 1	25
2.	Service Capabilities – Schedule A, Statement of Work, Sections 2-5	25
3.	Relevant Experience with References	20
4.	Delivery Capabilities – Schedule A, Statement of Work, Section 6	10
5.	Vendor Questions Worksheet	20
	<b>Total</b>	100

Proposals receiving 80 or more technical evaluation points will have pricing evaluated and considered for award.

The full evaluation process is stated in the RFP Proposal Instructions.

## II. Evaluation Method

Responses to this solicitation were reviewed by the Joint Evaluation Committee, which consisted of the following individuals:

Voting	Advisory
Emily Fedewa, Solicitation Manger DTMB-CPS	Joy Nakfoor, Category Manager DTMB-CPS
Michael Byrne, Chief Operating Officer LARA	Lynn Beck, Departmental Specialist LARA
Cathy Cole, Director of Strategic Operations LARA	Daniel Scripps, Chair of the Public Service Commission LARA
Paul Proudfoot, Division Director LARA	Katherine Peretick, Commissioner LARA
Julie Baldwin, Division Director LARA	Joy Wang, Manager, Manager LARA
Nicholas Evans, Manager LARA	Jessica Duell, Departmental Analyst LARA
	Ally Durfee, Engineer LARA
	Jing Shi, Public Utility Engineer

Voting	Advisory
	LARA
	Shay Gaffey, Buyer LARA-Procurement & Administration Division

### III. Evaluation Results

#### A. Liberty Consulting Group

The Evaluation Team determined that Liberty Consulting Group based on a score of 94, did meet the requirements of this RFP. This determination was accomplished by evaluating their responses to the Technical Evaluation Criteria.

1. Product Quality – Schedule A, Statement of Work, Section 1(19.5/25)
  - a. Section 1 (Multiple C and D sections) – Bidder did not provide answers where required.
2. Service Capabilities – Schedule A, Statement of Work, Sections 2-5 (24.5/25)
  - a. Section 5.1 – Bidder did not provide answer where required.
3. Relevant Experience with References (20/20)  
 The Evaluation Committee determined that the overall responses were satisfactory, no deficiencies were noted.
4. Delivery Capabilities – Schedule A, Statement of Work, Section 6 (10/10)  
 The Evaluation Committee determined that the overall responses were satisfactory, no deficiencies were noted.
5. Vendor Questions Worksheet (20/20)  
 The Evaluation Committee determined that the overall responses were satisfactory, no deficiencies were noted.

**Total Score:94/100**

#### IV. Technical Evaluation Summary

	Selection Criteria	Weight	Liberty Consulting Group
1	Product Quality – Schedule A, Statement of Work, Section 1	25	19.5
2	Service Capabilities – Schedule A, Statement of Work, Sections 2-5	25	24.5
3	Relevant Experience with References	20	20

<b>4</b>	Delivery Capabilities – Schedule A, Statement of Work, Section 6	<b>10</b>	<b>10</b>
<b>5</b>	Vendor Questions Worksheet	<b>20</b>	<b>20</b>
	<b>Total</b>	<b>100</b>	<b>94</b>

**V. Pricing Summary**

Pricing was evaluated for the bidders who passed technical. The following is a summary of their price proposals:

Deliverable		Liberty Consulting Group
<b>1</b>	Part 1 – Audit of Existing Infrastructure	\$817,160.00
<b>2</b>	Part 2 – Audit of Programs and Processes	\$939,000.00
	<b>Total Price</b>	<b>\$1,756,160.00</b>

**VI. Award Recommendation**

Award recommendation is made to the responsive and responsible Bidder who offers the best value to the State of Michigan. Best value is based on the proposal meeting the minimum point threshold and offering the best combination of the factors stated in the *Proposal Instructions Evaluation Process* section, and price.

Liberty Consulting Group provided the best value to the State. Best value factors for Award Recommendation include Proven experience with similar work in other states, proven ability to deliver project results based on companies’ workload and staffing.

As part of the best value determination, overall economic impact to the State of Michigan was considered and is not a determinative factor in making this award.