

AWARD RECOMMENDATION

Notice of Intent to Award Number: 230000000102

The Department of Technology Management and Budget Procurement office has completed the evaluation of RFP 220000001562 Medical Supplies and Equipment and has recommended award to J & B Medical Supply Company, in the amount of \$20,000,000.00, pending State Administrative Board approval, if applicable. More information on the State Administrative Board can be found at: [State Administrative Board](#).

Bidders who were not recommended for the award are encouraged to schedule a debriefing session with the Solicitation Manager. The debriefing session will provide the bidder with the State’s rationale on why the bidder was not recommended for the award. The Solicitation Manager may be contacted as follows:

Lisa Spitzley, Solicitation Manager.
 SpitzleyL4@Michigan.gov
 517-249-0440

Background Information:

This Request for Proposal (RFP) was to solicit responses for selection of a Contractor to provide Medical Supplies and Equipment. The term of this contract is 3 years with 3, one-year, renewal options.

Bidders:

The RFP was posted on SIGMA VSS on July 15, 2022, and was posted for 40 days. The following bidders submitted proposals by the published due date of August 23, 2022. Three bidders were considered Non-Responsive, as required proposal documents were not submitted or incomplete.

Bidder	Address, City, State, Zip Code	SDVOB*
Novel Perspective DBA Becca Medical (Non-Responsive)	P.O. Box 35643 (No Physical Address Provided) Canton, OH 4473	No
Buyer’s Point	2300 Tall Pines Drive, Suite 110 Largo, FL 33771	No
J & B Medical Supply Co.	50496 W. Pontiac Trail Wixom, MI 48393	No

Malor & Company, Inc. (Non-Responsive)	667 Madison Avenue, 5th Floor New York, NY 10065	No
Medline Industries, LP (Non-Responsive)	Three Lakes Dr. Northfield, IL 60093	No
Pacific Star Corp.	4350 South Wayside Drive #106 Houston, TX 77087	No
UWEPOR	3263 Latrobe Drive STE 201 Charlotte, NC 28211	No

*SDVOB: Service-Disabled Veteran Owned Business

EVALUATION SYNOPSIS

I. Evaluation Process

A Responsible Vendor is a vendor that demonstrates it has the ability to successfully perform the duties identified by the solicitation. A Responsive proposal is one that is submitted in accordance with the solicitation instructions and meets all mandatory requirements identified in the solicitation.

Proposal Instructions: Evaluation Process

Solicitation Instructions, Section 8, Evaluation Process. The State will evaluate each proposal based on the following factors:

	Technical Evaluation Criteria	Weight
1.	Schedule A – Statement of Work, Section 1 , General Requirements	25
2.	Schedule A – Statement of Work, Section 2 , Service Requirements (except Sections 2.2 through 2.4)	25
3.	Schedule A – Statement of Work, Section 3 . Staffing and Vendor Questions Worksheet	15
4.	Schedule A – Statement of Work, Sections 5 . Ordering and 2.2. Delivery, 2.3. Packaging & Palletizing, and 2.4 Damaged Goods...	25
5.	Schedule A – Statement of Work, Section 8 Project Plan	10
	Total	100

The full evaluation process is stated in the RFP Proposal Instructions.

II. Evaluation Method

Responses to this solicitation were reviewed by a Joint Evaluation Committee, which consisted of the following individuals:

Voting	Advisory
Lisa Lehnert, Buyer MDOC/Procurement	Debra Frazzitta, DHHS/Procurement
Jennifer Frank, Buyer Specialist LEO	Susan Mellon, DTMB for Michigan Veterans Homes

Voting	Advisory
Pam Mlostek, DHHS	Denise Tadsen, DHHS
Carrie Laskowski, DHHS	Anthony Edgecomb, DTMB, Central Procurement
Lisa Spitzley, Category Analyst DTMB/Central Procurement Services	Kathryn Santiago, MDOC
	John Kimsel, MDOC

III. Evaluation Results

A. Buyer's Point

The Evaluation Team determined that Buyer's Point based on a score of 52/100, did not meet the requirements of this RFP. This determination was accomplished by evaluating their responses to the Technical Evaluation Criteria.

1. General Requirements, Statement of Work, Schedule A Section 1, (12/25)

The Evaluation Team determined that the responses were unsatisfactory; the following deficiencies were noted:

- a. Section 1.4, Quality Assurance Program, Bidder did not provide explanation of their Quality Assurance Program as requested.
- b. Section 1.6.A., Transition, Bidder did not provide detailed information regarding their transition style as requested.
- c. Section 1.6.A.3.b., Transition, Bidder did not provide detailed information regarding method of communication.
- d. Section 1.6.A.3.c, Transition, Bidder did not identify contractor role in developing and managing communications with Program Manager, designees, nor users as requested.
- e. Section 1.6.A.3.d, Transition, Bidder did not provide details regarding online ordering system as requested.
- f. Section 1.6.B. Transition Out, Bidder did not provide any details regarding Transition Out or how they will provide user data on outstanding orders as requested.

- g. Section 1.7. Specific Standards, ADA Compliance, Bidder did not provided details on how they would comply with ADA Requirements as requested.
2. Service Requirements (except Sections 2.2 through 2.4), Statement of Work, Schedule A, Section 2, (12/25)
 The Evaluation Team determined that the responses were unsatisfactory; the following deficiencies were noted:
 - a. Section 2.5.b., Credit and Return Policy, Bidder did not provide detail of their credit and return policy as requested.
 - b. Section 2.5.c., Return Process, Bidder did not provide detail of their return process as requested.
 - c. Section 2.6., Technical Support and Customer Service, Bidder did not provide sufficient information for JEC to determine Technical Support capabilities.
 - d. Section 2.7., Training, Bidder did not provide sufficient information for JEC to determine Training capabilities.
 - e. Section 2.8., Reporting, Bidder did not provide sufficient information for JEC to determine Reporting capabilities. Bidder did not supply samples of reports they could provide.
 - f. Section 2.10.B., Supply Chain, Bidder did not provide details on how they evaluate or select their suppliers.
 - g. Section 2.10.E., Supply Chain, Bidder did not indicate if they share product pedigree, nor did they answer N/A.
 3. Staffing and Vendor Questions Worksheet, Statement of Work, Schedule A, Section 3 (3/15)
 The Evaluation Team determined that the responses were unsatisfactory; the following deficiencies were noted:
 - a. Vendor Questions Worksheet, Section 5, Experience 1, 2, and 3 were not of similar size and scope of this RFP.
 4. Ordering and 2.2. Delivery, 2.3. Packaging & Palletizing, and 2.4 Damaged Goods, Statement of Work, Schedule A Sections 5. (25/25)
 The Evaluation Team determined that the responses were satisfactory; no deficiencies were noted.
 5. Project Plan, Statement of Work, Schedule A, Section 8 (0/10)
 The Evaluation Team determined that the responses were unsatisfactory; the following deficiencies were noted:
 - a. Bidder did not provide a project plan.

Total Score:52/100

B. J & B Medical

The Evaluation Team determined that J & B Medical based on a score of 96/100 did meet the requirements of this RFP. This determination was accomplished by evaluating their responses to the Technical Evaluation Criteria.

1. **General Requirements, Statement of Work, Schedule A Section 1 (23/25)**
The Evaluation Team determined that overall, the responses were satisfactory; the following deficiencies were noted:
 - a. Section 1.7. Specific Standards, ADA Compliance, Bidder did not provided details on how they would comply with ADA Requirements as requested.
2. **Service Requirements (except Sections 2.2 through 2.4), Statement of Work, Schedule A, Section 2, (24/25)**
The Evaluation Team determined that overall, the responses were satisfactory; the following deficiencies were noted:
 - a. Section 2.10.A., Supply Chain, Bidder did provide their distribution center locations, however, Bidder did not state the area serviced by each location.
3. **Staffing and Vendor Questions Worksheet, Statement of Work, Schedule A, Section 3 and Vendor Questions Worksheet (14/15)**
The Evaluation Team determined that overall, the responses were satisfactory; the following deficiencies were noted:
 - a. Vendor Questions Section 2, Bidder did not provide 5 years of gross annual sales.
4. **Ordering and 2.2. Delivery, 2.3. Packaging & Palletizing, and 2.4 Damaged Goods, Statement of Work, Schedule A Sections 5. (25/25)**
The Evaluation Team determined that overall, the responses were satisfactory; no deficiencies were noted.
5. **Project Plan, Statement of Work, Schedule A, Section 8 (10/10)**
The Evaluation Team determined that overall, the responses were satisfactory; no deficiencies were noted.

Total Score: 96/100

C. Pacific Star

The Evaluation Team determined that Pacific Star based on a score of 67/100 did not meet the requirements of this RFP. This determination was accomplished by evaluating their responses to the Technical Evaluation Criteria.

1. **General Requirements, Statement of Work, Schedule A Section 1 (20/25)**
The Evaluation Team determined that overall, the responses were satisfactory; the following deficiencies were noted:
 - a. Section 1.4, Quality Assurance Program, Bidder did not provide explanation of their Quality Assurance Program as requested.

- b. Section 1.6.A., Transition, Bidder indicated a single go live date but did not provide detailed information regarding their transition style as requested.
 - c. Section 1.7. Specific Standards, ADA Compliance, Bidder did not provided details on how they would comply with ADA Requirements as requested.
2. Service Requirements (except Sections 2.2 through 2.4), Statement of Work, Schedule A, Section 2, (23/25)
 The Evaluation Team determined that overall, the responses were satisfactory; the following deficiencies were noted:
- a. Section 2.7., Training, Bidder did not provide sufficient information for JEC to determine Training capabilities.
 - b. Section 2.8., Reporting, Bidder did not provide sufficient information for JEC to determine Reporting capabilities. Bidder did not supply samples of reports they could provide
3. Staffing and Vendor Questions Worksheet, Statement of Work, Schedule A, Section 3 (1/15)
 The Evaluation Team determined that overall, the responses were unsatisfactory; the following deficiencies were noted:
- a. Vendor Questions Worksheet, Section 5, Experience 1, 2, and 3 were not of similar size and scope of this RFP.
 - b. Vendor Questions Worksheet, Section 2, Bidder did not provide company's history; no response provided.
 - c. Vendor Questions Worksheet, Section 2, Bidder did not provide 5 years of gross annual sales.
 - d. Vendor Questions Worksheet, Section 8, Bidder's response unclear to determine if they had received any violations in past five years.
 - e. Section 3.1., Staffing, Bidder did not provide resume for contract administrator.
 - f. Section 3.6., Customer Service, Bidder does not provide customer service coverage for 8:00 a.m. through 9:00 a.m. ET.
4. Ordering and 2.2. Delivery, 2.3. Packaging & Palletizing, and 2.4 Damaged Goods, Statement of Work, Schedule A Sections 5. (23/25)
- a. Section 2.3.A., Delivery, Bidder did not provide a clear plan for delivery; indicates some drivers may not be able to comply and they will find another carrier if they cannot meet requirements.
 - a. Section 2.3.1.B., Delivery, Bidder indicates exception, their carrier may not be able to deliver to a specific floor.

5. Project Plan, Statement of Work, Schedule A, Section 8 (0/ 10)

The Evaluation Team determined that the responses were unsatisfactory; the following deficiencies were noted:

- a. Bidder did not provide a project plan.

Total Score:67/100

D. UWEPORT

The Evaluation Team determined that UWEPORT based on a score of 65/100, did not meet the requirements of this RFP. This determination was accomplished by evaluating their responses to the Technical Evaluation Criteria.

1. General Requirements, Statement of Work, Schedule A Section 1 (23/25)

The Evaluation Team determined that overall, the responses were satisfactory; the following deficiencies were noted:

- a. Section 1.6.A.3.c, Transition, Bidder did not identify contractor role in developing and managing communications with Program Manager, designees, nor users as requested.

2. Service Requirements (except Sections 2.2 through 2.4), Statement of Work, Schedule A, Section 2, (16/25)

The Evaluation Team determined that the responses were unsatisfactory; the following deficiencies were noted:

- a. Section 2.5.b., Credit and Return Policy, Bidder did not provide sufficient information for JEC to determine Bidder's credit and return policy.
- b. Section 2.5.c., Return Process, Bidder did not provide details on how returns are handled.
- c. Section 2.8., Reporting, Bidder did not provide sufficient information for JEC to determine Reporting capabilities. Bidder did not supply samples of reports they could provide.
- d. Section 2.10.A., Supply Chain, Bidder did not provide areas that each distribution center services
- e. Section 2.10.B., Supply Chain, Bidder did not indicate if they enter into exclusive relationships with their suppliers or not.

3. Staffing and Vendor Questions Worksheet, Statement of Work, Schedule A, Section 3 (1/15)

The Evaluation Team determined that the responses were unsatisfactory; the following deficiencies were noted:

- a. Vendor Questions Worksheet, Section 5, Experience 1, 2, and 3 were not of similar size and scope of this RFP.
- b. Vendor Questions Worksheet, Section 2, Bidder did not provide company's history; no response provided.

- c. Vendor Questions Worksheet, Section 2, Bidder did not provide 5 years of gross annual sales.
- d. Section Vendor Questions Worksheet, Section 8, Bidder's response unclear to determine if they had received any violations in past five years.
- e. Section 3.1., Staffing, Bidder did not name a contractor administrator.
- f. Section 3.5., Organizational Chart, Bidder did not provide organizational chart.
- 4. Ordering and 2.2. Delivery, 2.3. Packaging & Palletizing, and 2.4 Damaged Goods, Statement of Work, Schedule A Sections 5. (25/25)
 The Evaluation Team determined that overall, the responses were satisfactory; no deficiencies were noted.
- 5. Project Plan, Statement of Work, Schedule A, Section 8 (0/10)
 The Evaluation Team determined that the responses were unsatisfactory; the following deficiencies were noted:
 - a. Bidder did not provide a project plan.

Total Score:65/100

The following bidders submitted proposals electronically and timely via SIGMA, but proposals were considered non-responsive and were therefore not evaluated. Any attempt(s) to submit a proposal outside of SIGMA was/were not accepted.

E. BECA Medical

Bidder has not met the requirements of being responsive and responsible as Bidder's responses were incomplete, no physical address given, and experiences not provided.

F. Malor & Company, Inc,

Bidder has not met the requirements of being responsive and responsible as Schedule A was not provided

G. Medline Industries

Bidder has not met the requirements of being responsive and responsible as Schedule B was not provided.

IV. Technical Evaluation Summary

Selection Criteria	Buyer's Pont	J & B Medical	Pacific Star	UWREPORT
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1	General Requirements, Statement of Work, Schedule A Section 1	12	23	20	23
2	Service Requirements (except Sections 2.2 through 2.4), Statement of Work, Schedule A, Section 2	12	24	23	16
3	Staffing, Statement of Work, Section 3 and Vendor Questions Worksheet	3	14	1	1
4	Ordering and 2.2. Delivery, 2.3. Packaging & Palletizing, and 2.4 Damaged Goods, Statement of Work, Schedule A Sections 5	25	25	23	25
5	Project Plan, Statement of Work, Schedule A, Section 8 (10/10)	0	10	0	0
	Total	52	96	67	65

V. Pricing Summary

Pricing was evaluated for the bidder who passed technical. The following is a summary of J & B Medical Supply Co. price proposal for established core items, Bidder is offering 20% off catalog pricing for all additional products to all agencies, as well as extended purchasing participants.

J & B Medical Pricing Summary (Final), see attached Schedule B, Pricing for itemized pricing		One Year	Three Year
		*Estimated based on past volume	*Estimated based on past volume
1	Core Items	\$4,353,570.25	\$13,060,710.75
2	Alternates to Core items	\$429,284.05	\$1,287,852.15
	Totals	\$ 4,782,854.30	\$14,348,562.90

VI. Negotiations

The buyer requested a reduced-price proposal from the Bidder. The Bidder reduced their original price proposal on some items but requested an increase on other items due to manufacturers increases post proposal submission. The result in these pricing changes created an increase in final pricing on core items; approximately \$514,000.00 annually, \$1,543,000.00, over three-year base term of the contract.

VII. Award Recommendation

Award recommendation is made to the responsive and responsible Bidder who offers the best value to the State of Michigan. Best value is based on the proposal meeting the minimum point threshold and offering the best combination of the factors stated in the *Proposal Instructions Evaluation Process* section, and price.

J & B Medical provided the best value to the State. Economic impact to the State of Michigan was considered and is not a determinative factor in making this award. Award Recommendation is made to J & B Medical in the amount of \$20,000,000.00 (added additional 35% for estimated non-core purchases).

VIII. Cost Savings

Pricing on core items was reduced from previous contract by an estimated \$800,000.00 annually, creating an overall cost savings of \$2,400,000.00 over three-year base term of the contract, based on estimated purchases from historical data.

STATE OF MICHIGAN

Request For Proposal No. 2200000001562
 Medical Supplies and Equipment - Statewide

**SCHEDULE B
 PRICING MATRIX**

1. The Contractor must provide a pricing schedule for the proposed Contract Activities using the table as included in this Schedule B. The pricing schedule must be submitted in a modifiable format (e.g., Microsoft Word or Excel); however, you may also submit an additional pricing schedule in a non-modifiable format (e.g., PDF). Failure to complete the pricing schedule as requested may result in disqualification of your proposal.

2. Price proposals must include all costs, including but not limited to, any one-time or set-up charges, fees, and potential costs that Contractor may charge the State (e.g., shipping and handling, per piece pricing, and palletizing).

3. The Contractor is encouraged to offer quick payment terms. The number of days must not include processing time for payment to be received by the Contractor's financial institution.

Quick payment terms: see below **see below** % discount off invoice if paid within see below days after receipt of invoice.

.5% - 10 days, .35% - 15 days, .25% - 20 days, .1% - 30 days

4. By submitting its proposal, the Contractor certifies that the prices were arrived at independently, and without consultation, communication, or agreement with any other Contractor.

5. Non-Core Item Discount and COVID Test Kit Pricing

Contractor to provide discount amount available off list pricing of Non-Core items

Entity	% Discount
State Agencies	20%
Other Government Entities	20%
Mi Deal Members	20%

Covid Home Test Kit Pricing

1	QUICKVUE Quidel	QUI20402	Diagnostic 2 Tests/Kit	16.80
2	INDICAID CPHASE Dia	PSEINDICAID2TESTS	Diagnostic 2 Tests/Kit	9.86
3	INDICAID CPHASE Dia	PSE2110200	Diagnostic 25 Tests/Box	117.00
4	inaxNOW™Abbott Poi	HEM195-000	Diagnostic 40 Tests/Kit	263.81

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
1	RFP No. 22000001562 Medical Supplies and Equipment - Statewide																
2	Item No.	Description	Manufacturer	Manufacturer SKU Number	Category	Unit of Measure, Including QTY in UOM	Estimated Yearly Quantity	State Contract (Bidder) Unit Price - Per UOM in Column F	State Contract Total Item Bid Price (Col G x Col H)		Alternate Product Description	Alternate Product Unit of Measure UOM including QTY in UOM	Alternate Product Manufacturer Name	Alternate Product Manufacturer SKU Number	Alternate Product State Contract Unit Price	Alternate Product Conversion Unit Price (if Col L unit differs from Col F)	Alternate Product State Contract Total Item Bid Price (Col O or Col P) x Col G
3	1	KC500 PURPLE NITRILE EX	Kimberly-Clark Health Care	KIM55083	Gloves	100/Box	44,700	\$10.14	\$453,258.00								
4	2	KC500 PURPLE NITRILE EX	Kimberly-Clark Health Care	KIM55082	Gloves	100/Box	22,000	\$10.14	\$223,080.00								
5	3	KC500 PURPLE NITRILE EX	Kimberly-Clark Health Care	KIM55084	Gloves	100/Box	18,600	\$10.14	\$188,604.00								
6	4	SEMPERMED STARMED SE	Sempermed Starmed	SEMSMNS104	Gloves	100/Box	10,300	\$5.95	\$61,285.00								
7	5	KC300 STERLING NITRILE E	Kimberly-Clark Health Care	KIM50707	Gloves	200/Box	7,800	\$15.67	\$122,226.00								
8	6	KC300 STERLING NITRILE E	Kimberly-Clark Health Care	KIM50708	Gloves	200/Box	7,800	\$15.67	\$122,226.00								
9	7	ARKRAY ASSURE PLATINU	Arkray USA, Inc.	ARK500050	Diagnostics Equipment / Supplies / Testing	50/Box	12,000	\$9.20	\$110,400.00	No Alternates							
10	8	SEMPERMED STARMED SE	Sempermed Starmed	SEMSMNS105	Gloves	100/Box	6,300	\$5.95	\$37,485.00								
11	9	SEMPERMED STARMED SE	Sempermed Starmed	SEMSMNS103	Gloves	100/Box	5,800	\$5.95	\$34,510.00								
12	10	COVIDIEN MONOJECT INS	Various	COV8881511110	Needles / Syringes	100/Box		\$18.29	\$0.00								
13	11	KC300 STERLING NITRILE E	Kimberly-Clark Health Care	KIM50709	Gloves	170/Box	3,900	\$15.67	\$61,113.00								
14	12	ASSURE PRISM MULTI TES	Arkray USA, Inc.	ARK530050	Diagnostics Equipment / Supplies / Testing	50/Box	7,900	\$8.00	\$63,200.00	No Alternates							
15	13	SURGICAL FACE MASK, Ea	Dukal Surgical	DUK1541	Oxygen / Breathing / Respiratory	50/Box	4,000	\$5.47	\$21,875.00								
16	14	INTELLIPAP AUTOADJUST	Devilbiss Healthcare	DVBDV54D-HH	Patient Care / Personal Care	Each	150		\$0.00	item Discontinued							
17	15	SYRINGES 1CC 29G X ½" S	Retractable Technologies	RET10211	Needles / Syringes	100/Box	1,800	\$39.02	\$70,243.90								
18	16	TRANQUILITY SMARTCOR	Principle Business Enterprises	PBE2314	Incontinence	Case (X-Large, 12/bag, 72/case)	600	\$57.67	\$34,602.00								
19	17	MAXIPADS SANITARY NAP	Hospital Specialties Co.	HSC00310	Incontinence	Case, (360/case)	2,100	\$36.10	\$75,804.88								
20	18	TRANQUILITY SMARTCOR	Principle Business Enterprises	PBE2315	Incontinence	Case (32/case)	1,000	\$50.12	\$50,120.00								
21	19	AURELIA SONIC 100 NITRI	Supermax Healthcare, Inc.	SUP9377B9	Gloves	100/Box	2,100		\$0.00	item Discontinued	VGUARD NITRILE EXAM GLOVES -	Box/100	ard International Solutio	VANA11A14	5.45		11,445.00
22	20	TRANQUILITY SMARTCOR	Principle Business Enterprises	PBE2313	Incontinence	Case (12/Bag, 96 Case)	930	\$57.68	\$53,642.40								
23	21	WELCH ALLYN SPOT VITAL	Welch Allyn	WEL44WT-B	Diagnostics Equipment / Supplies / Testing	Each	20	\$2,642.05	\$52,841.00								
24	22	KC500 PURPLE NITRILE EX	Kimberly-Clark Health Care	KIM55081	Gloves	100/Box	5,100	\$10.14	\$51,714.00								
25	23	SOLO CUP 42BR BARE TRE	Solo Cup Company	SCC42BR	Patient Care / Personal Care	5000/Case	650	\$88.27	\$57,377.98								
26	24	KC100 LAVENDER NITRILE	Kimberly-Clark Health Care	KIM52818	Gloves	250/Box (Medium)	470	\$16.73	\$7,863.10								
27	25	HEARTSTART FRx DEFIBRI	Philips Medical Systems	Serial-PMS861304-OP	Emergency Equipment	Each	40	\$1,449.31	\$57,972.38	No Alternates							
28	26	BD SAFETYGLIDE INSULIN	Becton Dickinson	BEC305930	Needles / Syringes	100/Box	1,000	\$37.81	\$37,809.52								
29	27	SOLUTION SET 112" 10 DR	Baxter Pharmaceuticals	BAX2C8519	IV / Blood Collection	48/Case	170	\$222.49	\$37,823.30								
30	28	NESTLE RESOURCE 2.0 Res	Nestle Healthcare Nutrition	NES18010000	Nutritionals / Enteral Feeding	Case, 8 fl oz. Brik Paks, 27/cs	1,100		\$0.00	item Discontinued	NESTLE RESOURCE 2.0, Very Vani	Case/24	Nestle Healthcare Nutrition	NES4390015167	40.15	45.17	49,687.00
31	29	SURGILANCE SAFETY LANG	MediPurpose	MDPSLN200	Needles / Syringes	100/Box	3,000	\$7.94	\$23,807.14								
32	30	KC300 STERLING NITRILE E	Kimberly-Clark Health Care	KIM50706	Gloves	200/Box	1,800	\$15.67	\$28,206.00								
33	31	POCKET MASK W/GLOVES	Laerdal Medical	LRD82001133	Gloves/Mask	Each	220	\$13.90	\$3,059.05	No Alternates							
34	32	Aurelia Protégé Stretch Ni	Supermax Healthcare, Inc.	SUP93999	Gloves	100/Box	6,000		\$0.00	item Discontinued	VGUARD NITRILE EXAM GLOVES -	Box/100	ard International Solutio	VANA11A14	5.45		32,700.00
35	33	INSTANTFOAM NON-ALCC	Deb USA Inc.	DEB56827	Ointment / Creams / Lotions / Soaps	6/Case	500		\$0.00	item Discontinued	INSTANTFOAM NON-ALCOHOL H	Case/6	Deb USA Inc.	DEB55857	59.10		29,550.00

