

# AWARD RECOMMENDATION

**Notice of Intent to Award Number:** 230000000680

The Department of Technology, Management & Budget’s Central Procurement office has completed the evaluation of RFP # 230000000875 – MPSCS Tower Shelter Restoration and Repairs and has recommended an award to Smith’s Waterproofing, LLC in the amount of \$4,266,769.00 pending State Administrative Board approval, if applicable. More information on the State Administrative Board can be found at: [State Administrative Board](#).

Bidders who were not recommended for the award are encouraged to schedule a debriefing session with the Solicitation Manager. The debriefing session will provide the bidder with the State’s rationale on why the bidder was not recommended for the award. The Solicitation Manager may be contacted as follows:

Valerie Ann Hiltz, Solicitation Manager.  
 hiltzv@michigan.gov  
 517-249-0459

**Background Information:**

This Request for Proposal (RFP) was to solicit responses for selection of a Contractor to provide restorations, repairs and weatherproofing to 180 MPSCS communication tower shelters located throughout the entire state of Michigan. The term of this contract is three years, with up to two additional one-year renewal options.

**Bidders:**

The RFP was posted on SIGMA VSS on Thursday, February 16, 2023, and solicitation documents were available for 37 days. The following bidders submitted proposals by the published due date of Friday, March 24, 2023.

| Bidder                                 | Address, City, State, Zip Code           | SDVOB* |
|--|--|--------|
| Bornor Restoration                     | 525 Filley St. Lansing, MI 48906         | No     |
| Mid-American Group                     | 8475 Port Sunlight, Newport, MI 48166    | No     |
| National Restoration, Inc.             | 2165 Fyke Drive, Milford, MI 48381       | No     |
| Perfection Construction Services, Inc. | 11183 Hill Rd., Schwartz Creek, MI 48473 | No     |
| Pullman SST, Inc.                      | 280 W. Jefferson Ave., Trenton, MI       | No     |
| Smith’s Waterproofing, LLC             | 3821 Van Dyke Rd., Almont, MI 48003      | No     |

\*SDVOB: Service-Disabled Veteran Owned Business

# EVALUATION SYNOPSIS

## I. Evaluation Process

A Responsible Vendor is a vendor that demonstrates it has the ability to successfully perform the duties identified by the solicitation. A Responsive proposal is one that is submitted in accordance with the solicitation instructions and meets all mandatory requirements identified in the solicitation.

### Proposal Instructions: Mandatory Proposal Meeting

- **MANDATORY PRE-PROPOSAL MEETING.** A Mandatory pre-proposal meeting will be held on Wednesday, March 1, 2023, at 1:00 PM ET via Microsoft Teams.
- **MANDATORY SITE VISITS.** Two separate, in person, mandatory pre-proposal meetings will be held on the same day.

Bidders must attend both meetings for their proposal responses to be evaluated.

The meeting will be held beginning at 11:00 a.m. ET on Thursday, March 2, 2023. At 11:00 am the bidders will be meeting at the 1st site, located at Tower Site 7001, 562 South Otsego Road Gaylord, MI 49735. The MPSCS Staff will take bidders on a tour of the site and discuss the work expected to be performed. Immediately after visiting this site the meeting will move to the second site.

The 2nd site is located at Tower Site 7808, 2083 Tower Road Vanderbilt, MI 49795. At this location, the MPSCS staff will take you on a tour of the site and discuss the work expected to be performed.

Bidders will be required to sign the sign-in sheet at both locations. If a Bidder does not sign the sign-in sheet any submitted proposal response will be disqualified from evaluation.

### Proposal Instructions: Evaluation Process

7. **EVALUATION PROCESS.** The State will evaluate each proposal based on the following factors:

|    | Technical Evaluation Criteria                      | Weight |
|----|--|--------|
| 1. | Schedule A, Statement of Work, Sections 1 & 2      | 20     |
| 2. | Schedule A, Statement of Work, Sections 3 & 4      | 15     |
| 3. | Schedule A, Statement of Work Sections 5, 6, 7 & 8 | 10     |
| 4. | Schedule A, Statement of Work, Section 9           | 20     |
| 5. | Schedule A, Statement of Work, Sections 10, 11, 12 | 5      |
| 6. | Vendor Questions Worksheet                         | 30     |
|    | <b>Total</b>                                       | 100    |

Proposals receiving 85 or more technical evaluation points will have pricing evaluated and considered for award.

The full evaluation process is stated in the RFP Proposal Instructions.

## II. Evaluation Method

Responses to this solicitation were reviewed by a Joint Evaluation Committee, which consisted of the following individuals:

| Voting  |
|---|
| Valerie Hiltz, Category Specialist<br>DTMB Central Procurement Services |
| Kate Jannereth, Deputy Director<br>DTMB- MPSCS                          |
| Anastasia Ferguson-Nelligan, Deputy Director<br>DTMB- MPSCS             |
| Joe Bertram, Departmental Manager<br>DTMB- MPSCS                        |
| Rodney Anway, Site Maintenance Supervisor<br>DTMB- MPSCS                |
| Kole Saker, Maintenance Mechanic Supervisor<br>DTMB- MPSCS              |

### III. Evaluation Results

#### A. Bidder # 1- Bornor Restoration

The Evaluation Team determined that Bornor Restoration, based on a score of 60, did not meet the requirements of this RFP. This determination was accomplished by evaluating their responses to the Technical Evaluation Criteria.

##### 1. Schedule A, Sections 1 & 2

The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Section 1.2. Project Duration. Bidder indicated a four-year completion timeline.
- b. Section 2.1.E. Paint. Bidder indicated that the product data sheet was attached but it was not.
- c. Section 2.1.G. Waterproofing. Bidder indicated that the product data sheet was attached but it was not.
- d. Section 2.2. Warranties. Bidder indicated that the warranty for caulk was attached, but it was not.
- e. Section 2.2. Warranties. Bidder indicated that the warranty for primer was attached but it was not.
- f. Section 2.2. Warranties. Bidder indicated that the warranty for paint was attached but it was not.
- g. Section 2.2. Warranties. Bidder indicated that the warranty for retexturing was attached but it was not.
- h. Section 2.2. Warranties. Bidder indicated that the warranty for waterproofing was attached but it was not.

- i. Section 2.3.A. Quality Assurance Program. Bidder indicated that the Quality Assurance Program was attached but it was not.  

15/ 20
2. Schedule A, Sections 3 & 4  
The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:
  - a. Section 3.1. Timeframes. Bidder indicated a timeframe that was alternate to the preferred.
  - b. Section 3.4. Reporting. Bidder did not explain reporting included in the proposal.
  - c. 4.1. Contractor Representative. Bidder indicated that the resume was included in Team Qualifications. The State could not find Team Qualifications in their response.
  - d. 4.1. Program Manager. Bidder indicated that the resume was included in Team Qualifications. The State could not find Team Qualifications in their response.  

11/ 15
3. Schedule A, Sections 5,6,7 & 8  
The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.  

10/ 10
4. Schedule A, Section 9  
The Evaluation Team determined that overall, the responses were mostly unsatisfactory with the following deficiencies noted:
  - a. Section 9.A.1. Bidder did not describe their project management process.
  - b. Section 9.A.2.B. Bidder did not provide timelines for procurement of products, mobilization, and completion of work at any given site.
  - c. Section 9.A.2.C. Bidder did not provide timeline anticipated for tasks.
  - d. Section 9.B. Bidder did not provide their process for identifying and addressing issues and potential changes.  

9/ 20
5. Schedule A, Section 10, 11 & 12  
The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.  

5/ 5
6. Vendor Question Worksheet  
The Evaluation Team determined that overall, the responses were mostly unsatisfactory with the following deficiencies noted:

- a. Section 5. Experience #1 was of dissimilar scope and dissimilar size.
- b. Section 5. Experience #2 was of dissimilar scope.
- c. Section 5. Experience #3 was of dissimilar scope and dissimilar size.
- d. Section 5. Experience #4 was of dissimilar scope and dissimilar size.
- e. Section 5. Experience #5 was of dissimilar scope and dissimilar size.
- f. Section 8. Michigan Economic impact. Bidder did not provide a minimum wage.

10/ 30

**Total Score: 60/100**

**B. Bidder # 2- Mid-American Group**

The Evaluation Team determined that Mid-American Group, based on a score of 61, did not meet the requirements of this RFP. This determination was accomplished by evaluating their responses to the Technical Evaluation Criteria.

**1. Schedule A, Sections 1 & 2**

The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Section 2.1.C. Primer. Bidder provided product links that did not work.
- b. Section 2.1.D. Caulk. Bidder provided a product link that did not work.
- c. Section 2.1.D. Weeps. Bidder provided a product link that did not work.
- d. Section 2.1.E. Paint. Bidder provided product links that did not work.
- e. Section 2.1.G. Waterproofing. Bidder provided product links that did not work.
- f. Section 2.2. Warranties. Bidder indicated that they could not guarantee a three-year labor warranty. Bidder did not provide an hourly rated.
- g. Section 2.2. Warranties. Bidder provided a link for caulk warranty that did not work.
- h. Section 2.2. Warranties. Bidder provided a link for primer warranty that did not work.
- i. Section 2.2. Warranties. Bidder provided a link for paint warranty that did not work.
- a. Section 2.2. Warranties. Bidder provided a link for waterproofing warranty that did not work.

13/ 20

**2. Schedule A, Sections 3 & 4**

The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Section 3.4. Reporting. Bidder did not explain what reporting was included in the proposal.  
14/ 15
- 3. Schedule A, Sections 5,6,7 & 8  
The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.  
10/ 10
- 4. Schedule A, Section 9  
The Evaluation Team determined that overall, the responses were mostly unsatisfactory with the following deficiencies noted:
  - a. Section 9.A.2.B. Bidder did not provide timelines for procurement of products, mobilization, and completion of work at any given site.
  - b. Section 9.A.2.C. Bidder did not provide timeline anticipated for tasks.
  - c. Section 9.A.2.D. Bidder did not indicate how many shelters needed to be underway at any given time in order to meet the contract completion timeline.
  - d. Section 9.A.2.E. Bidder did not indicate proposed crews or crew sizes.
  - e. Section 9.A.3. Bidder did not provide process identifying and addressing issues and potential changes.6/ 20
- 5. Schedule A, Section 10, 11 & 12  
The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.  
5/ 5
- 6. Vendor Question Worksheet  
The Evaluation Team determined that overall, the responses were mostly unsatisfactory with the following deficiencies noted:
  - a. Section 5. Experience #1 was of dissimilar scope.
  - b. Section 5. Experience #2 was of dissimilar scope.
  - c. Section 5. Experience #3 was of dissimilar scope.
  - d. Section 5. Experience #4 was of dissimilar scope and dissimilar size.
  - e. Section 5. Experience #5 was of dissimilar scope and dissimilar size.
  - f. Section 8. Michigan Economic impact. Bidder did not provide a minimum wage.13/ 30

**Total Score: 61/100**

**C. Bidder # 3- National Restoration, Inc.**

The Evaluation Team determined that National Restoration, based on a score of 86.5, did meet the requirements of this RFP. This determination was accomplished by evaluating their responses to the Technical Evaluation Criteria.

**1. Schedule A, Sections 1 & 2**

The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Section 2.2. Warranties. Bidder did not provide the hourly labor rate.

19.5/ 20

**2. Schedule A, Sections 3 & 4**

The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.

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**3. Schedule A, Sections 5,6,7 & 8**

The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.

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**4. Schedule A, Section 9**

The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.

20/ 20

**5. Schedule A, Section 10, 11 & 12**

The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.

5/ 5

**6. Vendor Question Worksheet**

The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Section 5. Experience #1 was of dissimilar size.
- b. Section 5. Experience #2 was of dissimilar scope.
- c. Section 5. Experience #3 was of dissimilar scope.
- d. Section 5. Experience #4 was of dissimilar scope.
- e. Section 5. Experience #5 was of dissimilar scope.

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**Total Score: 86.5/100**

**D. Bidder # 4- Perfection Construction Services, Inc.**

The Evaluation Team determined that Perfection Group based on a score of 46.5, did not meet the requirements of this RFP. This determination was accomplished by evaluating their responses to the Technical Evaluation Criteria.

**1. Schedule A, Sections 1 & 2**

The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Section 2.1.D. Weeps. Bidder did not indicate the attributes of the weep chosen.
- b. Section 2.1.D. Weeps. Bidder did not provide product data.
- c. Section 2.1.D. Weeps. Bidder indicated that the weep location would be determined based on current location. No weeps currently exist.
- d. Section 2.1.F. Edge Retexturing. Bidder indicated that they would follow the recommended system but could not clarify because no product data was provided.
- e. Section 2.1.G. Waterproofing. Bidder did not provide their process to perform this work.
- f. Section 2.2. Warranties. Bidder did not respond to the request for reporting warranty issues, who should be contacted, or how Contractor would handle repairs or replacement and didn't include response times or deployment to the site to correct failures.
- g. Section 2.2. Warranties. Bidder did not respond to request to explain if due to product failure in the first three years if the Contractor would be willing to make repairs and what the hourly rate would be.
- h. Section 2.2. Warranties. Caulk. Bidder did not respond.
- i. Section 2.2. Warranties. Primer. Bidder did not respond.
- j. Section 2.2. Warranties. Weeps. Bidder did not respond.
- k. Section 2.2. Warranties. Paint. Bidder did not respond.
- l. Section 2.2. Warranties. Retexturing. Bidder did not respond.
- m. Section 2.2. Warranties. Waterproofing. Bidder did not respond.

13.5/ 20

**2. Schedule A, Sections 3 & 4**

The Evaluation Team determined that overall, the responses were mostly unsatisfactory with the following deficiencies noted:

- a. Section 3.4. Reporting. Bidder did not explain what reporting was included in the proposal.
- b. Section 4.1.A. Contractor Representative. Bidder did not attach a resume.
- c. Section 4.1.B. Project Manager. Bidder did not attach a resume.



- d. Section 4.1.C. Site Supervisor or Crew Leader. Bidder did not indicate how many site supervisors or work crews they intended to have.
- e. Section 4.1.C. Site Supervisor or Crew Leader. Bidder did not provide information regarding proposed site supervisors or crew leads.
- f. Section 4.3. Organizational Chart. Bidder did not respond.
- g. Section 4.4. Disclosure of Subcontractors. Bidder did not respond.
- h. Section 4.5. Security. Bidder did not explain how they intended to ensure security when on site.
- i. Section 4.5. Security. Bidder did not respond to whether their company uses uniforms or ID badges.

6/ 15

**3. Schedule A, Sections 5,6,7 & 8**

The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.

10/ 10

**4. Schedule A, Section 9**

The Evaluation Team determined that overall, the responses were unsatisfactory with the following deficiencies noted:

- a. Section 9. Bidder did not indicate if they accepted the requirements of this section.
- b. Section 9.A. Bidder provided specifications for shelter restorations but did not provide a project plan with the information required.

0/ 20

**5. Schedule A, Section 10, 11 & 12**

Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Section 12. SLA's. Bidder did not indicate if they accepted the requirements of this section.

4/ 5

**6. Vendor Question Worksheet**

The Evaluation Team determined that overall, the responses were mostly unsatisfactory with the following deficiencies noted:

- a. Section 2. Company Background. Bidder information provided indicates that this contract would increase their gross revenue by more than 25%.
- b. Section 5. Example #1 was of dissimilar scope and dissimilar size.
- c. Section 5. Example #2 was of dissimilar size.

- d. Section 5. Example #3 was of dissimilar scope.
- e. Section 5. Example #4 was of dissimilar scope.
- f. Section 5. Example #5 was not provided by the bidder.

13/ 30

**Total Score: 46.5/100**

**E. Bidder # 5- Pullman SST, Inc.**

The Evaluation Team determined that Pullman SST, Inc. based on a score of 78, did not meet the requirements of this RFP. This determination was accomplished by evaluating their responses to the Technical Evaluation Criteria.

**1. Schedule A, Sections 1 & 2**

The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Section 2.1.A. Power Washing. Bidder indicated it would follow company safety and quality procedures, but then did not provide those elsewhere.

19/ 20

**2. Schedule A, Sections 3 & 4**

The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.

15/ 15

**3. Schedule A, Sections 5,6,7 & 8**

The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.

10/ 10

**4. Schedule A, Section 9**

The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Section 9.A.2.B. Bidder did not provide timelines for mobilization.
- b. Section 9.A.2.C. Bidder did not indicated procedures or tasks with identified timelines for restoration and repairs at shelters.
- c. Section 9.A.2.D. Bidder did not indicate how many shelters needed to be underway at any given time in order to meet the contract completion timeline.
- d. Section 9.A.3. Bidder did not provide process identifying and addressing issues and potential changes.

11/ 20

5. Schedule A, Section 10, 11 & 12  
The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.

5/ 5

6. Vendor Question Worksheet  
The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Section 5. Experience #1 was of dissimilar scope.
- b. Section 5. Experience #2 was of dissimilar scope.
- c. Section 5. Experience #4 was of dissimilar scope.
- d. Section 5. Experience #5 was of dissimilar scope.

18/ 30

**Total Score: 78/100**

**F. Bidder # 6- Smith's Waterproofing, LLC**

The Evaluation Team determined that Smith's Waterproofing, LLC based on a score of 88.5, did meet the requirements of this RFP. This determination was accomplished by evaluating their responses to the Technical Evaluation Criteria.

1. Schedule A, Sections 1 & 2  
The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Section 2.2 Warranties. Bidder did not provide response times for deployment to site.

19.5/ 20

2. Schedule A, Sections 3 & 4  
The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.

15/ 15

3. Schedule A, Sections 5,6,7 & 8  
The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.

10/ 10

4. Schedule A, Section 9  
The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:
- a. Section 9.A.2. B. Bidder did not provide timelines for procurement of products, mobilization, and completion of work at any given site.
  - b. Section 9.A.2.C. Bidder did not identified timelines for procedures and tasks for restoration and repairs at shelters.

15/ 20

**5. Schedule A, Section 10, 11 & 12**

The Evaluation Team determined that overall, the responses were satisfactory, with no deficiencies noted.

5/ 5

**6. Vendor Question Worksheet**

The Evaluation Team determined that overall, the responses were mostly satisfactory, but the following deficiencies were noted:

- a. Experience #1 was of dissimilar size.
- b. Experience #3 was of dissimilar scope.
- c. Experience #4 was of dissimilar size.
- d. Experience #5 reviewed alternate Experience #6 which was of dissimilar size.

24/ 30

**Total Score: 88.5/100**

**IV. Technical Evaluation Summary**

| Selection Criteria |                                  | Weight     | Bidder #1 | Bidder #2 | Bidder #3   | Bidder #4   | Bidder #5 | Bidder #6   |
|--------------------|----------------------------------|------------|-----------|-----------|-------------|-------------|-----------|-------------|
| <b>1</b>           | Schedule A, Sections 1 & 2       | 20         | 15        | 13        | 19.5        | 13.5        | 19        | 19.5        |
| <b>2</b>           | Schedule A, Sections 3 & 4       | 15         | 11        | 14        | 15          | 6           | 15        | 15          |
| <b>3</b>           | Schedule A, Sections 5, 6, 7 & 8 | 10         | 10        | 10        | 10          | 10          | 10        | 10          |
| <b>4</b>           | Schedule A, Section 9            | 20         | 9         | 6         | 20          | 0           | 11        | 15          |
| <b>5</b>           | Schedule A, Sections 10, 11 & 12 | 5          | 5         | 5         | 5           | 4           | 5         | 5           |
| <b>6</b>           | Vendor Question Worksheet        | 30         | 10        | 13        | 17          | 13          | 18        | 24          |
| <b>Total</b>       |                                  | <b>100</b> | <b>60</b> | <b>61</b> | <b>86.5</b> | <b>46.5</b> | <b>78</b> | <b>88.5</b> |

**V. Pricing Summary**

Pricing was evaluated for the bidders who passed technical. The following is a summary of their price proposals:

| Deliverable          | National Restoration, Inc | Smith's Waterproofing, LLC |
|----------------------|---------------------------|----------------------------|
| * <b>Total Price</b> | <b>\$4,642,000.00</b>     | <b>\$4,399,176.00</b>      |

*\*See attachment for full list.*

## VI. Negotiations

Negotiations were held with Smith's Waterproofing, and they agreed to the following:

1. They will use hot water when power washing at no additional cost.
2. They will include weep drains at no additional cost.

Second round pricing was requested, and Smith's Waterproofing was willing to reduce their pricing by \$132,407.00 thereby making their final contract price \$4,266,769.00.

## VII. Award Recommendation

Award recommendation is made to the responsive and responsible Bidder who offers the best value to the State of Michigan. Best value is based on the proposal meeting the minimum point threshold and offering the best combination of the factors stated in the *Proposal Instructions Evaluation Process* section, and price.

Smith's Waterproofing provided the best value to the State. Best value factors for Award Recommendation include:

- The Bidder will not charge labor for repairs made necessary by product failure within the first three years.
- The Bidder is including superior reporting capabilities.
- The Bidder is including alternative supervisors as back up.
- The Bidder is including a Quality Assurance Manager in addition to the requested management.
- The Bidder presented a robust plan to ensure that the work performed in the upper peninsula and lower peninsula will be completed as required.
- The Bidder is committing 3 full time crews of two or three members with the ability to deploy three additional crews, as necessary.

As part of the best value determination, overall economic impact to the State of Michigan was considered and is not a determinative factor in making this award.

Award Recommendation is made to Smith's Waterproofing, LCC in the amount of \$4,266,769.00.

## Pricing Evaluation Worksheet

|    | Site # | National Restoration | Smith's Waterproofing, LLC | Smith's Waterproofing-<br>Second Round |
|----|--------|----------------------|----------------------------|--|
| 1  | 9101   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 2  | 8201   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 3  | 9104   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 4  | 9102   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 5  | 8802   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 6  | 8807   | \$ 49,500.00         | \$ 35,661.00               | \$ 34,591.00                           |
| 7  | 8805   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 8  | 8809   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 9  | 9302   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 10 | 9308   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 11 | 9309   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 12 | 8205   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 13 | 9301   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 14 | 9304   | \$ 15,500.00         | \$ 23,047.00               | \$ 22,355.00                           |
| 15 | 8204   | \$ 26,500.00         | \$ 27,278.00               | \$ 26,460.00                           |
| 16 | 8505   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 17 | 8407   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 18 | 8401   | \$ 26,500.00         | \$ 27,278.00               | \$ 26,460.00                           |
| 19 | 8403   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 20 | 8608   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 21 | 8107   | \$ 26,500.00         | \$ 27,278.00               | \$ 26,460.00                           |
| 22 | 8602   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 23 | 8700   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 24 | 8705   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 25 | 8704   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 26 | 8707   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 27 | 8702   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 28 | 8709   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 29 | 9006   | \$ 26,500.00         | \$ 27,278.00               | \$ 26,460.00                           |
| 30 | 9007   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 31 | 8801   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 32 | 9008   | \$ 26,500.00         | \$ 27,278.00               | \$ 26,460.00                           |
| 33 | 9201   | \$ 26,500.00         | \$ 27,278.00               | \$ 26,460.00                           |
| 34 | 9203   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 35 | 8202   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 36 | 8203   | \$ 49,500.00         | \$ 35,661.00               | \$ 34,591.00                           |
| 37 | 8305   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 38 | 8301   | \$ 26,500.00         | \$ 27,278.00               | \$ 26,460.00                           |
| 39 | 8207   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 40 | 8303   | \$ 26,500.00         | \$ 27,278.00               | \$ 26,460.00                           |
| 41 | 8208   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 42 | 8101   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 43 | 8103   | \$ 26,500.00         | \$ 27,278.00               | \$ 26,460.00                           |
| 44 | 8108   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 45 | 8105   | \$ 26,500.00         | \$ 27,278.00               | \$ 26,460.00                           |
| 46 | 8104   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 47 | 8109   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 48 | 8001   | \$ 28,500.00         | \$ 28,970.00               | \$ 28,102.00                           |
| 49 | 8106   | \$ 26,500.00         | \$ 27,278.00               | \$ 26,460.00                           |
| 50 | 8701   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 51 | 8708   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 52 | 8706   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 53 | 8703   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 54 | 9003   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 55 | 9002   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 56 | 9004   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 57 | 8907   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |
| 58 | 8905   | \$ 24,000.00         | \$ 25,586.00               | \$ 24,810.00                           |

|     |      |    |           |    |           |    |           |
|-----|------|----|-----------|----|-----------|----|-----------|
| 59  | 8909 | \$ | 24,000.00 | \$ | 25,586.00 | \$ | 24,810.00 |
| 60  | 8405 | \$ | 26,500.00 | \$ | 27,278.00 | \$ | 26,460.00 |
| 61  | 9106 | \$ | 26,500.00 | \$ | 27,278.00 | \$ | 26,460.00 |
| 62  | 7901 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 63  | 7904 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 64  | 7106 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 65  | 7105 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 66  | 7809 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 67  | 7808 | \$ | 49,500.00 | \$ | 35,986.00 | \$ | 34,907.00 |
| 68  | 7803 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 69  | 7805 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 70  | 7802 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 71  | 7804 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 72  | 7806 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 73  | 7107 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 74  | 7908 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 75  | 7906 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 76  | 7905 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 77  | 7103 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 78  | 7101 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 79  | 7108 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 80  | 7704 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 81  | 7706 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 82  | 7702 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 83  | 7604 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 84  | 7603 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 85  | 7609 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 86  | 7605 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 87  | 7608 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 88  | 7407 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 89  | 7409 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 90  | 7408 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 91  | 7405 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 92  | 7402 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 93  | 7202 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 94  | 7205 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 95  | 7203 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 96  | 7506 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 97  | 3206 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 98  | 3204 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 99  | 7304 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 100 | 7308 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 101 | 3604 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 102 | 7307 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 103 | 7309 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 104 | 7504 | \$ | 24,000.00 | \$ | 25,005.00 | \$ | 22,750.00 |
| 105 | 7001 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 106 | 7302 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 107 | 7502 | \$ | 26,500.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 108 | 7207 | \$ | 24,000.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 109 | 7206 | \$ | 26,500.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 110 | 7204 | \$ | 24,000.00 | \$ | 23,454.00 | \$ | 22,750.00 |
| 111 | 7209 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 112 | 7509 | \$ | 26,500.00 | \$ | 25,005.00 | \$ | 24,255.00 |
| 113 | 5502 | \$ | 24,000.00 | \$ | 21,649.00 | \$ | 21,000.00 |
| 114 | 5602 | \$ | 26,500.00 | \$ | 23,081.00 | \$ | 22,390.00 |
| 115 | 5802 | \$ | 24,000.00 | \$ | 21,649.00 | \$ | 21,000.00 |
| 116 | 5604 | \$ | 26,500.00 | \$ | 23,081.00 | \$ | 22,390.00 |
| 117 | 6804 | \$ | 26,500.00 | \$ | 23,081.00 | \$ | 22,390.00 |
| 118 | 6802 | \$ | 24,000.00 | \$ | 21,649.00 | \$ | 21,000.00 |
| 119 | 6102 | \$ | 29,000.00 | \$ | 25,229.00 | \$ | 24,470.00 |
| 120 | 6104 | \$ | 26,500.00 | \$ | 23,081.00 | \$ | 22,390.00 |

|     |                             |           |                     |           |                     |           |                     |
|-----|-----------------------------|-----------|---------------------|-----------|---------------------|-----------|---------------------|
| 121 | 6106                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 122 | 6202                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 123 | 6201                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 124 | 6602                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 125 | 6604                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 126 | 6204                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 127 | 6205                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 128 | 6702                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 129 | 6402                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 130 | 6408                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 131 | 6508                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 132 | 6504                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 133 | 6506                        | \$        | 26,500.00           | \$        | 21,649.00           | \$        | 22,390.00           |
| 134 | 6606                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 135 | 6206                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 136 | 6404                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 137 | 3202                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 138 | 6304                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 139 | 6305                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 140 | 1402                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 141 | 1403                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 142 | 6306                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 143 | 3102                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 144 | 3104                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 145 | 3106                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 146 | 3702                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 147 | 3302                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 148 | 3304                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 149 | 3802                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 150 | 3402                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 151 | 1502                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 152 | 2402                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 153 | 2404                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 154 | 3902                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 155 | 1302                        | \$        | 28,000.00           | \$        | 24,155.00           | \$        | 23,430.00           |
| 156 | 1102                        | \$        | 47,000.00           | \$        | 32,323.00           | \$        | 31,355.00           |
| 157 | 1106                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 158 | 5304                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 159 | 5402                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 160 | 5404                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 161 | 5902                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 162 | 5704                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 163 | 5702                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 164 | 5302                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 165 | 5104                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 166 | 5904                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 167 | 5102                        | \$        | 29,000.00           | \$        | 25,229.00           | \$        | 24,470.00           |
| 168 | 5504                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 169 | 1902                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 170 | 1702                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 171 | 1704                        | \$        | 25,900.00           | \$        | 22,723.00           | \$        | 22,041.00           |
| 172 | 1802                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 173 | 1804                        | \$        | 24,000.00           | \$        | 21,649.00           | \$        | 21,000.00           |
| 174 | 2802                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 175 | 2602                        | \$        | 26,500.00           | \$        | 23,081.00           | \$        | 22,390.00           |
| 176 | 2106                        | \$        | 24,000.00           | \$        | 20,103.00           | \$        | 19,499.00           |
| 177 | 2102                        | \$        | 26,500.00           | \$        | 21,433.00           | \$        | 20,790.00           |
| 178 | 1202                        | \$        | 24,000.00           | \$        | 20,103.00           | \$        | 19,499.00           |
| 179 | 2502                        | \$        | 24,000.00           | \$        | 20,103.00           | \$        | 19,499.00           |
| 180 | 2504                        | \$        | 49,600.00           | \$        | 32,009.00           | \$        | 31,050.00           |
|     | <b>Estimated Total Cost</b> | <b>\$</b> | <b>4,642,000.00</b> | <b>\$</b> | <b>4,399,176.00</b> | <b>\$</b> | <b>4,266,769.00</b> |