



**STATE OF MICHIGAN PROCUREMENT**  
 Department Technology, Management and Budget  
 Central Procurement Services  
 320 S Walnut Street Lansing, MI 48933  
 P.O. Box 30026, Lansing, MI 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **1**  
 to  
 Contract Number **MA25000000336**

<b>CURRENT CONTRACTOR</b>	Polaris Industries Inc.	<b>NEW CONTRACTOR</b>	Polaris Sales Inc.
	2100 Hwy 55		2100 Hwy 55
	Medina MN 55340		Medina MN 55340
	Jim Burk		Jim Burk
	866-468-7783		866-468-7783
	gov.info@polaris.com		gov.info@polaris.com
VS0062084	VS0062084		

STATE CONTACTS			
<b>Program Manager</b>	Lisa Crozier-Green	DNR	<b>Contract Administrator</b>
	517-388-5956		
	CrozierGreenL@michigan.gov		
	Patrick Turcotte	DTMB	
	517-730-8798		
	turcottep@michigan.gov		

CONTRACT SUMMARY			
OFF-ROAD VEHICLES, UTVS, ATVS, SNOWMOBILES, BURDEN CARRIERS, AND LSVS			
<b>INITIAL EFFECTIVE DATE</b>	<b>INITIAL EXPIRATION DATE</b>	<b>INITIAL AVAILABLE OPTIONS</b>	<b>EXPIRATION DATE BEFORE</b>
February 25, 2025	November 13, 2028	3 - 1 Year	November 13, 2028
<b>PAYMENT TERMS</b>		<b>DELIVERY TIMEFRAME</b>	
NET 45		TBD for each delivery order	
<b>ALTERNATE PAYMENT OPTIONS</b>		<b>EXTENDED PURCHASING</b>	
<input type="checkbox"/> P-Card <input type="checkbox"/> Direct Voucher (PRC) <input type="checkbox"/> Other		<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
<b>MINIMUM DELIVERY REQUIREMENTS</b>			
N/A			

DESCRIPTION OF CHANGE NOTICE				
<b>OPTION</b>	<b>LENGTH OF OPTION</b>	<b>EXTENSION</b>	<b>LENGTH OF EXTENSION</b>	<b>REVISED EXP. DATE</b>
<input type="checkbox"/>		<input type="checkbox"/>	0 Years	
<b>CURRENT VALUE</b>	<b>VALUE OF CHANGE NOTICE</b>	<b>ESTIMATED AGGREGATE CONTRACT VALUE</b>		
\$2,100,000.00	\$0.00	\$2,100,000.00		

**DESCRIPTION**

Effective 10/16/2025, please note the Contract Administrator has been changed to Patrick Turcotte. This contract was initially set up with Polaris Industries Inc. as the vendor. Corrected to Polaris Sales Inc.

All other terms, conditions, specifications and pricing remain the same. Per contractor and agency agreement, and DTMB Central Procurement approval.



**STATE OF MICHIGAN PROCUREMENT**  
 Department Technology, Management and Budget

**NOTICE OF CONTRACT**

NOTICE OF CONTRACT NO. **250000000336**

between

THE STATE OF MICHIGAN

and

<b>CONTRACTOR</b>	Polaris Industries Inc.
	2100 Hwy 55
	Medina Minnesota 55340
	Jim Burk
	866-468-7783
	gov.info@polaris.com
	VS0281490

<b>STATE</b>	<b>Program Manager</b>	Kip Conley	DNR
		517-388-5956	
	ConleyK1@michigan.gov		
	<b>Contract Administrator</b>	Melissa Beck	DTMB
517-897-1502			
BeckM3@michigan.gov			

CONTRACT SUMMARY			
<b>DESCRIPTION: OFF-ROAD VEHICLES, UTVS, ATVS, SNOWMOBILES, BURDEN CARRIERS, AND LSVS</b>			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
2/25/2025	11/13/2028	3 - 1 Year	11/13/2028
PAYMENT TERMS		DELIVERY TIMEFRAME	
NET 45		TBD for each delivery order	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-card	<input type="checkbox"/> Payment Request (PRC)	<input type="checkbox"/> Other	<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			
N/A			
MISCELLANEOUS INFORMATION			
THIS IS NOT AN ORDER. Orders will be placed by Agencies as needed. The terms and conditions are those of the State of Michigan and Sourcewell. In the event of any conflicts between terms and conditions, those of the State of Michigan take precedence.			
ESTIMATED CONTRACT VALUE AT TIME OF EXECUTION			<b><u>\$2,100,000.00</u></b>

**FOR THE CONTRACTOR:**

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**Company Name**

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**Authorized Agent Signature**

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**Authorized Agent (Print or Type)**

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**Date**

**FOR THE STATE:**

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**Signature**

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**Name and Title**

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**Agency**

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**Date**

Sourcewell

## **PARTICIPATING ADDENDUM**

### **OFF-ROAD VEHICLES, UTVS, ATVS, SNOWMOBILES, BURDEN CARRIERS, AND LSVS**

**Led by the State of Minnesota**

**SNOWMOBILES, BURDEN CARRIERS, AND LSVS** led by the State of Minnesota for use by state agencies and other entities located in the Participating State authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Master Agreement #: # 091024-PSI

Contractor: **Polaris ATVs**

Participating Entity: **STATE OF MICHIGAN**

The following products or services are included in this contract portfolio:

- All products and accessories listed on the Contractor page of the Sourcewell website.

#### **Master Agreement Terms and Conditions:**

1. Scope: This addendum covers the **OFF-ROAD VEHICLES, UTVS, ATVS, SNOWMOBILES, BURDEN CARRIERS, AND LSVS** led by the State of Minnesota for use by state agencies and other entities located in the Participating State authorized by that State's statutes to utilize State contracts with the prior approval of the State's Chief Procurement Official.
2. Participation: This Sourcewell Master Agreement may be used by all state agencies, institutions of higher institution, political subdivisions and other entities authorized to use statewide contracts in the State of Michigan. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.
3. Primary Contacts: The primary contact individuals for this Participating Addendum are as follows (or their named successors):

#### Contractor

Name:	Jim Burk
Address:	Polaris Sales Inc. 2100 Hwy 55 Medina, MN 55340
Telephone:	866-468-7783-1
Email:	Gov.info@polaris.com

Sourcewell

## PARTICIPATING ADDENDUM

### OFF-ROAD VEHICLES, UTVS, ATVS, SNOWMOBILES, BURDEN CARRIERS, AND LSVS

Led by the State of Minnesota

Participating Entity

Name:	Melissa Beck
Address:	Elliott-Larsen Building, 320 S Walnut St, Lansing, MI 48933
Telephone:	517-897-1502
Email:	Beckm3@Michigan.gov

#### 4. PARTICIPATING ENTITY MODIFICATIONS OR ADDITIONS TO THE MASTER AGREEMENT

These modifications or additions apply only to actions and relationships within the Participating Entity.

Participating Entity must check one of the boxes below.

No changes to the terms and conditions of the Master Agreement are required.

The following changes are modifying or supplementing the Master Agreement terms and conditions.

*Included are the State of Michigan's Standard Contract Terms and Schedule A – Statement of Work*

#### 5. Lease Agreements: **Reserved**

6. Subcontractors: All contactors, dealers, and resellers authorized in the State of *Michigan*, as shown on the dedicated Contractor (cooperative contract) website, are approved to provide sales and service support to participants in the Sourcewell Master Agreement. The contractor's dealer participation will be in accordance with the terms and conditions set forth in the aforementioned Master Agreement.

7. Orders: Any order placed by a Participating Entity or Purchasing Entity for a product and/or service available from this Master Agreement shall be deemed to be a sale under (and governed by the prices and other terms and conditions) of the Master Agreement unless the parties to the order agree in writing that another contract or agreement applies to such order.

**PARTICIPATING ADDENDUM**

**OFF-ROAD VEHICLES, UTVS, ATVS, SNOWMOBILES, BURDEN  
CARRIERS, AND LSVS**

**Led by the State of Minnesota**

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8. Contract Term: This Contract will become effective when signed on behalf of Contractor and the State February 25, 2025, (the Effective Date), and will end upon expiration of the Master Agreement, unless terminated earlier in accordance with its terms. An amendment to this Contract will not be necessary in connection with a renewal or extension of the term of Master Agreement, which will automatically extend the terms of this Contract.

IN WITNESS, WHEREOF, the parties have executed this Addendum as of the date of execution by both parties below.

Participating Entity: State of Michigan, DTMB	Contractor: Polaris Sales Inc.
Signature:	Signature:
Name:	Name:
Title:	Title:
Date:	Date:

## STANDARD CONTRACT TERMS

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This STANDARD CONTRACT (“**Contract**”) is agreed to between the State of Michigan (the “**State**”) and Polaris Sales Inc. (“**Contractor**”), a Minnesota Corporation. This Contract is effective on February 25, 2025 (“**Effective Date**”), and unless terminated, will expire on November 13, 2028 (the “**Term**”).

This Contract may be renewed for an additional three (3) one (1) year period(s). Renewal is at the sole discretion of the State and will automatically extend the Term of this Contract. The State will document its exercise of renewal options via Contract Change Notice.

The parties agree as follows:

- 1. Duties of Contractor.** Contractor must perform the services and provide the deliverables (the “**Contract Activities**”) described in a Statement of Work, the initial Statement of Work is attached as Schedule A – Statement of Work. An obligation to provide delivery of any commodity is considered a service and is a Contract Activity.

Contractor must furnish all labor, equipment, materials, and supplies necessary for the performance of the Contract Activities unless otherwise specified in a Statement of Work.

Contractor must: (a) perform the Contract Activities in a timely, professional, safe, and workmanlike manner consistent with standards in the trade, profession, or industry; (b) meet or exceed the performance and operational standards, and specifications of the Contract; (c) provide all Contract Activities in good quality, with no material defects; (d) not interfere with the State’s operations; (e) obtain and maintain all necessary licenses, permits or other authorizations necessary for the performance of the Contract; (f) cooperate with the State, including the State’s quality assurance personnel, and any third party to achieve the objectives of the Contract; (g) return to the State any State-furnished equipment or other resources in the same condition as when provided when no longer required for the Contract; (h) assign to the State any claims resulting from state or federal antitrust violations to the extent that those violations concern materials or services supplied by third parties toward fulfillment of the Contract; (i) comply with all State physical and IT security policies and standards which will be made available upon request; and (j) provide the State priority in performance of the Contract except as mandated by federal disaster response requirements. Any breach under this paragraph is considered a material breach.

Contractor must also be clearly identifiable while on State property by wearing identification issued by the State, and clearly identify themselves whenever making contact with the State.

- 2. Notices.** All notices and other communications required or permitted under this Contract must be in writing and will be considered given and received: (a) when verified by written receipt if sent by courier; (b) when actually received if sent by mail without verification of receipt; or (c) when verified by automated receipt or electronic logs if sent by facsimile or email.

If to State:	If to Contractor:
<p><b>See Contract Administrator information shown below.</b></p>	<p>Jim Burk                      Polaris Sales Inc.                      2100 Hwy 55 Medina, MN 55340                      Gov.info@Polaris.com 866-468-7783-1</p>

**3. Contract Administrator.** The Contract Administrator, or the individual duly authorized for each party, is the only person authorized to modify any terms of this Contract, and approve and execute any change under this Contract (each a “**Contract Administrator**”):

State:	Contractor:
<p><b>Melissa Beck</b>  <b>DTMB Central Procurement</b>  <b>320 S Walnut St, 2nd Floor</b>  <b>Lansing, MI 48933</b>  <b>Beckm3@Michigan.Gov</b>  <b>517-897-1502</b></p>	<p>Jim Burk                      Polaris Sales Inc.                      2100 Hwy 55 Medina, MN 55340                      Gov.info@Polaris.com                      866-468-7783-1</p>

**4. Program Manager.** The Program Manager for each party will monitor and coordinate the day-to-day activities of the Contract (each a “**Program Manager**”):

State:	Contractor:
<p><b>Kip Conley</b>  <b>Lead Buyer, Procurement Services</b>  <b>Finance and Operations Division</b>  <b>Department of Natural Resources</b>  <b>517-388-5956</b></p>	<p>Jim Burk                      Polaris Sales Inc.                      2100 Hwy 55 Medina, MN 55340                      Gov.info@Polaris.com                      866-468-7783-1</p>

**5. Performance Guarantee.** Contractor must at all times have financial resources sufficient, in the opinion of the State, to ensure performance of the Contract and must provide proof upon request.

**6. Insurance Requirements.**

See Schedule C.

**7.** Reserved.

**8. Extended Purchasing Program.** This contract is extended to MiDEAL members. MiDEAL members include local units of government, school districts, universities, community colleges, and nonprofit hospitals. A current list of MiDEAL members is available at [www.michigan.gov/mideal](http://www.michigan.gov/mideal).

Contractor must submit invoices to, and receive payment from, extended purchasing program members on a direct and individual basis.

**9. Relationship of the Parties.** The relationship between the parties is that of independent contractors. Contractor, its employees, and agents will not be considered employees of the

State. No partnership or joint venture relationship is created by virtue of this Contract. Contractor, and not the State, is responsible for the payment of wages, benefits and taxes of Contractor's employees and any subcontractors. Prior performance does not modify Contractor's status as an independent contractor. Neither party has authority to contract for nor bind the other party in any manner whatsoever.

- 10. Intellectual Property Rights.** If a Statement of Work requires Contractor to create any intellectual property, Contractor hereby acknowledges that the State is and will be the sole and exclusive owner of all right, title, and interest in the Contract Activities and all associated intellectual property rights, if any. Such Contract Activities are works made for hire as defined in Section 101 of the Copyright Act of 1976. To the extent any Contract Activities and related intellectual property do not qualify as works made for hire under the Copyright Act, Contractor will, and hereby does, immediately on its creation, assign, transfer and otherwise convey to the State, irrevocably and in perpetuity, throughout the universe, all right, title and interest in and to the Contract Activities, including all intellectual property rights therein.
- 11. Subcontracting.** Contractor may not delegate any of its obligations under the Contract without the prior written approval of the State. Contractor must notify the State at least 90 calendar days before the proposed delegation and provide the State any information it requests to determine whether the delegation is in its best interest. If approved, Contractor must: (a) be the sole point of contact regarding all contractual matters, including payment and charges for all Contract Activities; (b) make all payments to the subcontractor; and (c) incorporate the terms and conditions contained in this Contract in any subcontract with a subcontractor. Contractor remains responsible for the completion of the Contract Activities, compliance with the terms of this Contract, and the acts and omissions of the subcontractor. The State, in its sole discretion, may require the replacement of any subcontractor.
- 12. Staffing.** The State's Contract Administrator may require Contractor to remove or reassign personnel providing services by providing a notice to Contractor.
- 13. Background Checks.** Pursuant to Michigan law, all agencies subject to IRS Pub. 1075 are required to ask the Michigan State Police to perform fingerprint background checks on all employees, including Contractor and Subcontractor employees, who may have access to any database of information maintained by the federal government that contains confidential or personal information, including, but not limited to, federal tax information. Further, pursuant to Michigan law, any agency described above is prohibited from providing Contractors or Subcontractors with the result of such background check. For more information, please see Michigan Public Act 427 of 2018. Upon request, or as may be specified in a Statement of Work, Contractor must perform background checks on all employees and subcontractors and its employees prior to their assignment. The scope is at the discretion of the State and documentation must be provided as requested. Contractor is responsible for all costs associated with the requested background checks. The State, in its sole discretion, may also perform background checks.
- 14. Assignment.** Contractor may not assign this Contract to any other party without the prior approval of the State. Upon notice to Contractor, the State, in its sole discretion, may assign in whole or in part, its rights or responsibilities under this Contract to any other party. If the

State determines that a novation of the Contract to a third party is necessary, Contractor will agree to the novation and provide all necessary documentation and signatures.

- 15. Change of Control.** Contractor will notify the State, within 30 days of any public announcement or otherwise once legally permitted to do so, of a change in Contractor's organizational structure or ownership. For purposes of this Contract, a change in control means any of the following: (a) a sale of more than 50% of Contractor's stock; (b) a sale of substantially all of Contractor's assets; (c) a change in a majority of Contractor's board members; (d) consummation of a merger or consolidation of Contractor with any other entity; (e) a change in ownership through a transaction or series of transactions; (f) or the board (or the stockholders) approves a plan of complete liquidation. A change of control does not include any consolidation or merger effected exclusively to change the domicile of Contractor, or any transaction or series of transactions principally for bona fide equity financing purposes.

In the event of a change of control, Contractor must require the successor to assume this Contract and all of its obligations under this Contract.

- 16. Ordering.** Contractor is not authorized to begin performance until receipt of authorization as identified in a Statement of Work.

- 17. Acceptance.** Contract Activities are subject to inspection and testing by the State within three calendar days of the State's receipt of them ("**State Review Period**"), unless otherwise provided in a Statement of Work. If the Contract Activities are not fully accepted by the State, the State will notify Contractor by the end of the State Review Period that either: (a) the Contract Activities are accepted but noted deficiencies must be corrected; or (b) the Contract Activities are rejected. If the State finds material deficiencies, it may: (i) reject the Contract Activities without performing any further inspections; (ii) demand performance at no additional cost; or (iii) terminate this Contract in accordance with Section 24, Termination for Cause.

Within 10 business days from the date of Contractor's receipt of notification of acceptance with deficiencies or rejection of any Contract Activities, Contractor must cure, at no additional cost, the deficiency and deliver unequivocally acceptable Contract Activities to the State. If acceptance with deficiencies or rejection of the Contract Activities impacts the content or delivery of other non-completed Contract Activities, the parties' respective Program Managers must determine an agreed to number of days for re-submission that minimizes the overall impact to the Contract. However, nothing herein affects, alters, or relieves Contractor of its obligations to correct deficiencies in accordance with the time response standards set forth in this Contract.

If Contractor is unable or refuses to correct the deficiency within the time response standards set forth in this Contract, the State may cancel the order in whole or in part.

- 18. Delivery.** Contractor must deliver all Contract Activities F.O.B. destination, within the State premises with transportation and handling charges paid by Contractor, unless otherwise specified in a Statement of Work. All containers and packaging become the State's exclusive property upon acceptance.

- 19. Risk of Loss and Title.** Until delivery to the State, title and risk of loss or damage to Contract Activities remains with Contractor. Contractor is responsible for filing, processing, and collecting all damage claims. The State will record and report to Contractor any evidence of visible damage. If the State rejects the Contract Activities, Contractor must remove them from the premises within 30 calendar days after notification of rejection. The risk of loss of rejected or non-conforming Contract Activities remains with Contractor. Rejected Contract Activities not removed by Contractor within 30 calendar days will be deemed abandoned by Contractor, and the State will have the right to dispose of it as its own property. Contractor must reimburse the State for costs and expenses incurred in storing or effecting removal or disposition of rejected Contract Activities.
- 20. Warranty Period.** The warranty period, if applicable, for Contract Activities is a fixed period commencing on the date specified in a Statement of Work. If the Contract Activities do not function as warranted during the warranty period, the State may return such non-conforming Contract Activities to the Contractor for a full refund.
- 21. Invoices and Payment.** Invoices must conform to the requirements communicated from time-to-time by the State. All undisputed amounts are payable within 45 days of the State's receipt. Contractor may only charge for Contract Activities provided as specified in a Statement of Work. Invoices must include an itemized statement of all charges. The State is exempt from State sales tax for direct purchases and may be exempt from federal excise tax, if Services purchased under this Agreement are for the State's exclusive use. Notwithstanding the foregoing, all fees are exclusive of taxes, and Contractor is responsible for all sales, use and excise taxes, and any other similar taxes, duties and charges of any kind imposed by any federal, state, or local governmental entity on any amounts payable by the State under this Contract.

The State has the right to withhold payment of any disputed amounts until the parties agree as to the validity of the disputed amount. The State will notify Contractor of any dispute within a reasonable time. Payment by the State will not constitute a waiver of any rights as to Contractor's continuing obligations, including claims for deficiencies or substandard Contract Activities. Contractor's acceptance of final payment by the State constitutes a waiver of all claims by Contractor against the State for payment under this Contract, other than those claims previously filed in writing on a timely basis and still disputed.

The State will only disburse payments under this Contract through Electronic Funds Transfer (EFT). Contractor must register with the State at <http://www.michigan.gov/SIGMAVSS> to receive electronic fund transfer payments. If Contractor does not register, the State is not liable for failure to provide payment. Without prejudice to any other right or remedy it may have, the State reserves the right to set off at any time any amount then due and owing to it by Contractor against any amount payable by the State to Contractor under this Contract.

Excluding federal government charges and terms, Contractor warrants and agrees that each of the fees, economic or product terms or warranties granted pursuant to this Contract are comparable to or better than the equivalent fees, economic or product term or warranty being offered to any commercial or government customer (including any public educational institution within the State of Michigan) of Contractor.

**22. Reserved.**

**23. Stop Work Order.** The State may suspend any or all activities under the Contract at any time.

The State will provide Contractor a written stop work order detailing the suspension.

Contractor must comply with the stop work order upon receipt. Within 90 calendar days, or any longer period agreed to by Contractor, the State will either: (a) issue a notice authorizing Contractor to resume work, or (b) terminate the Contract or delivery order. The State will not pay for Contract Activities, Contractor's lost profits, or any additional compensation during a stop work period.

**24. Termination for Cause.** (a) The State may terminate this Contract for cause, in whole or in part, if Contractor, as determined by the State: (i) endangers the value, integrity, or security of any facility, data, or personnel; (ii) becomes insolvent, petitions for bankruptcy court proceedings, or has an involuntary bankruptcy proceeding filed against it by any creditor; (iii) engages in any conduct that may expose the State to liability; (iv) breaches any of its material duties or obligations under this Contract; or (v) fails to cure a breach within the time stated by the State in a notice of breach, if in its sole discretion the State has chosen to provide a time to cure. Any reference to specific breaches being material breaches within this Contract will not be construed to mean that other breaches are not material.

(b) If the State terminates this Contract under this Section, the State will issue a termination notice specifying whether Contractor must: (i) cease performance immediately. Contractor must submit all invoices for Contract Activities accepted by the State within 30 days of the date of termination. Failure to submit an invoice within that timeframe will constitute a waiver by Contractor for any amounts due to Contractor for Contract Activities accepted by the State under this Contract or (ii) continue to perform for a specified period. If it is later determined that Contractor was not in breach of the Contract, the termination will be deemed to have been a Termination for Convenience, effective as of the same date, and the rights and obligations of the parties will be limited to those provided in Section 25, Termination for Convenience.

The State will only pay for amounts due to Contractor for Contract Activities accepted by the State on or before the date of termination, subject to the State's right to set off any amounts owed by the Contractor for the State's reasonable costs in terminating this Contract.

Contractor must promptly reimburse to the State any fees prepaid by the State prorated to the date of such termination, including any prepaid fees. The Contractor must pay all reasonable costs incurred by the State in terminating this Contract for cause, including administrative costs, attorneys' fees, court costs, transition costs.

**25. Termination for Convenience.** The State may immediately terminate this Contract in whole or in part without penalty and for any reason or no reason, including but not limited to, appropriation or budget shortfalls. The termination notice will specify whether Contractor must: (a) cease performance of the Contract Activities immediately. Contractor must submit all invoices for Contract Activities accepted by the State within 30 days of the date of termination. (b) continue to perform the Contract Activities in accordance with Section 26, Transition Responsibilities. If the State terminates this Contract for convenience, the State

will pay all reasonable costs, as determined by the State, for State approved Transition Responsibilities to the extent the funds are available.

**26. Transition Responsibilities.** Upon termination or expiration of this Contract for any reason, Contractor must, for a period of time specified by the State (not to exceed **90** calendar days), provide all reasonable transition assistance requested by the State, to allow for the expired or terminated portion of the Contract Activities to continue without interruption or adverse effect, and to facilitate the orderly transfer of such Contract Activities to the State or its designees. Such transition assistance may include, but is not limited to: (a) continuing to perform the Contract Activities at the established Contract rates; (b) taking all reasonable and necessary measures to transition performance of the work, including all applicable Contract Activities, training, equipment, software, leases, reports and other documentation, to the State or the State’s designee; (c) transferring title in and delivering to the State, at the State’s discretion, all completed or partially completed deliverables prepared under this Contract as of the Contract termination date; and (d) preparing an accurate accounting from which the State and Contractor may reconcile all outstanding accounts (collectively, “**Transition Responsibilities**”). This Contract will automatically be extended through the end of the transition period.

**27. Return of State Property.** Upon termination or expiration of this Contract for any reason, Contractor must take all necessary and appropriate steps, or such other action as the State may direct, to preserve, maintain, protect, or return to the State all materials, data, property, and confidential information provided directly or indirectly to the Contractor by any entity, agent, vendor, or employee of the State.

**28. Indemnification.** Contractor must defend, indemnify and hold the State, its departments, divisions, agencies, offices, commissions, officers, and employees harmless, without limitation, from and against any and all actions, claims, losses, liabilities, damages, costs, attorney fees, and expenses (including those required to establish the right to indemnification), arising out of or relating to: (a) any breach by Contractor (or any of Contractor’s employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable) of any of the promises, agreements, representations, warranties, or insurance requirements contained in this Contract; (b) any infringement, misappropriation, or other violation of any intellectual property right or other right of any third party; (c) any bodily injury, death, or damage to real or tangible personal property occurring wholly or in part due to action or inaction by Contractor (or any of Contractor’s employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable); and (d) any acts or omissions of Contractor (or any of Contractor’s employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable).

The State will notify Contractor in writing if indemnification is sought; however, failure to do so will not relieve Contractor, except to the extent that Contractor is materially prejudiced. Contractor must, to the satisfaction of the State, demonstrate its financial ability to carry out these obligations.

The State is entitled to: (i) regular updates on proceeding status; (ii) participate in the defense of the proceeding; (iii) employ its own counsel; and to (iv) retain control of the defense, at its own cost and expense, if the State deems necessary. Contractor will not, without the State’s

prior written consent (not to be unreasonably withheld), settle, compromise, or consent to the entry of any judgment in or otherwise seek to terminate any claim, action, or proceeding.

Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. An attorney designated to represent the State may not do so until approved by the Michigan Attorney General and appointed as a Special Assistant Attorney General.

The State is constitutionally prohibited from indemnifying Contractor or any third parties.

- 29. Infringement Remedies.** If, in either party's opinion, any piece of equipment, software, commodity, or service supplied by Contractor or its subcontractors, or its operation, use or reproduction, is likely to become the subject of a copyright, patent, trademark, or trade secret infringement claim, Contractor must, at its expense: (a) procure for the State the right to continue using the equipment, software, commodity, or service, or if this option is not reasonably available to Contractor, (b) replace or modify the same so that it becomes non-infringing; or (c) accept its return by the State with appropriate credits to the State against Contractor's charges and reimburse the State for any losses or costs incurred as a consequence of the State ceasing its use and returning it.
- 30. Limitation of Liability and Disclaimer of Damages. IN NO EVENT WILL THE STATE'S AGGREGATE LIABILITY TO CONTRACTOR UNDER THIS CONTRACT, REGARDLESS OF THE FORM OF ACTION, WHETHER IN CONTRACT, TORT, NEGLIGENCE, STRICT LIABILITY OR BY STATUTE OR OTHERWISE, FOR ANY CLAIM RELATED TO OR ARISING UNDER THIS CONTRACT, EXCEED THE MAXIMUM AMOUNT OF FEES PAYABLE UNDER THIS CONTRACT.** The State is not liable for consequential, incidental, indirect, or special damages, regardless of the nature of the action.
- 31. Disclosure of Litigation, or Other Proceeding.** Contractor must notify the State within 14 calendar days of receiving notice of any litigation, investigation, arbitration, or other proceeding (collectively, "**Proceeding**") involving Contractor, a subcontractor, or an officer or director of Contractor or subcontractor, that arises during the term of the Contract, including: (a) a criminal Proceeding; (b) a parole or probation Proceeding; (c) a Proceeding under the Sarbanes-Oxley Act; (d) a civil Proceeding involving: (1) a claim that might reasonably be expected to adversely affect Contractor's viability or financial stability; or (2) a governmental or public entity's claim or written allegation of fraud; or (3) any complaint filed in a legal or administrative proceeding alleging the Contractor or its subcontractors discriminated against its employees, subcontractors, vendors, or suppliers during the term of this Contract; or (e) a Proceeding involving any license that Contractor is required to possess in order to perform under this Contract.
- 32. State Data.** All data and information provided to Contractor by or on behalf of the State, and all data and information derived therefrom, is the exclusive property of the State ("**State Data**"); this definition is to be construed as broadly as possible. Upon request, Contractor must provide to the State, or a third party designated by the State, all State Data within 10 calendar days of the request and in the format requested by the State. Contractor

will assume all costs incurred in compiling and supplying State Data. No State Data may be used for any marketing or commercial purposes.

**33. Reserved.**

**34. Non-Disclosure of Confidential Information.** The parties acknowledge that each party may be exposed to or acquire communication or data of the other party that is confidential, privileged communication not intended to be disclosed to third parties.

**a. Meaning of Confidential Information.** For the purposes of this Contract, the term “**Confidential Information**” means all information and documentation of a party that: (a) has been marked “confidential” or with words of similar meaning, at the time of disclosure by such party; (b) if disclosed orally or not marked “confidential” or with words of similar meaning, was subsequently summarized in writing by the disclosing party and marked “confidential” or with words of similar meaning; or, (c) should reasonably be recognized as confidential information of the disclosing party. The term “Confidential Information” does not include any information or documentation that was or is: (a) subject to disclosure under the Michigan Freedom of Information Act (FOIA); (b) already in the possession of the receiving party without an obligation of confidentiality; (c) developed independently by the receiving party, as demonstrated by the receiving party, without violating the disclosing party’s proprietary rights; (d) obtained from a source other than the disclosing party without an obligation of confidentiality; or, (e) publicly available when received, or thereafter became publicly available (other than through any unauthorized disclosure by, through, or on behalf of, the receiving party). For purposes of this Contract, in all cases and for all matters, State Data is deemed to be Confidential Information.

**b. Obligation of Confidentiality.** The parties agree to hold all Confidential Information in strict confidence and not to copy, reproduce, sell, transfer, or otherwise dispose of, give or disclose such Confidential Information to third parties other than employees, agents, or subcontractors of a party who have a need to know in connection with this Contract or to use such Confidential Information for any purposes whatsoever other than the performance of this Contract. The parties agree to advise and require their respective employees, agents, and subcontractors of their obligations to keep all Confidential Information confidential. Disclosure to a subcontractor is permissible where: (a) use of a subcontractor is authorized under this Contract; (b) the disclosure is necessary or otherwise naturally occurs in connection with work that is within the subcontractor's responsibilities; and (c) Contractor obligates the subcontractor in a written contract to maintain the State's Confidential Information in confidence. At the State's request, any employee of Contractor or any subcontractor may be required to execute a separate agreement to be bound by the provisions of this Section.

**c. Cooperation to Prevent Disclosure of Confidential Information.** Each party must use its best efforts to assist the other party in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the foregoing, each party must advise the other party immediately in the event either party learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to

violate the terms of this Contract and each party will cooperate with the other party in seeking injunctive or other equitable relief against any such person.

**d. Remedies for Breach of Obligation of Confidentiality.** Each party acknowledges that breach of its obligation of confidentiality may give rise to irreparable injury to the other party, which damage may be inadequately compensable in the form of monetary damages. Accordingly, a party may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies which may be available, to include, in the case of the State, at the sole election of the State, the immediate termination, without liability to the State, of this Contract or any Statement of Work corresponding to the breach or threatened breach.

**e. Surrender of Confidential Information upon Termination.** Upon termination of this Contract or a Statement of Work, in whole or in part, each party must, within 5 calendar days from the date of termination, return to the other party any and all Confidential Information received from the other party, or created or received by a party on behalf of the other party, which are in such party's possession, custody,

or control; provided, however, that Contractor must return State Data to the State following the timeframe and procedure described further in this Contract. Should Contractor or the State determine that the return of any Confidential Information is not feasible, such party must destroy the Confidential Information and must certify the same in writing within 5 calendar days from the date of termination to the other party. However, the State's legal ability to destroy Contractor data may be restricted by its retention and disposal schedule, in which case Contractor's

Confidential Information will be destroyed after the retention period expires.

**35. Reserved.**

**36. Reserved.**

**37. Reserved.**

**38. Records Maintenance, Inspection, Examination, and Audit.** Pursuant to MCL

18.1470, the State or its designee may audit Contractor to verify compliance with this Contract. Contractor must retain and provide to the State or its designee and the auditor general upon request, all records related to the Contract through the term of the Contract and for 4 years after the latter of termination, expiration, or final payment under this Contract or any extension ("**Audit Period**"). If an audit, litigation, or other action involving the records is initiated before the end of the Audit Period, Contractor must retain the records until all issues are resolved.

Within 10 calendar days of providing notice, the State and its authorized representatives or designees have the right to enter and inspect Contractor's premises or any other places where Contract Activities are being performed, and examine, copy, and audit all records related to this Contract. Contractor must cooperate and provide reasonable assistance. If financial errors are revealed, the amount in error must be reflected as a credit or debit on subsequent invoices until the amount is paid or refunded. Any remaining balance at the end of the Contract must be paid or refunded within 45 calendar days.

This Section applies to Contractor, any parent, affiliate, or subsidiary organization of Contractor, and any subcontractor that performs Contract Activities in connection with this Contract.

- 39. Representations and Warranties.** Contractor represents and warrants: (a) Contractor is the owner or licensee of any Contract Activities that it licenses, sells, or develops and Contractor has the rights necessary to convey title, ownership rights, or licensed use; (b) all Contract Activities are delivered free from any security interest, lien, or encumbrance and will continue in that respect; (c) the Contract Activities will not infringe the patent, trademark, copyright, trade secret, or other proprietary rights of any third party; (d) Contractor must assign or otherwise transfer to the State or its designee any manufacturer's warranty for the Contract Activities; (e) the Contract Activities are merchantable and fit for the specific purposes identified in the Contract; (f) the Contract signatory has the authority to enter into this Contract; (g) all information furnished by Contractor in connection with the Contract fairly and accurately represents Contractor's business, properties, finances, and operations as of the dates covered by the information, and Contractor will inform the State of any material adverse changes; (h) all information furnished and representations made in connection with the award of this Contract is true, accurate, and complete, and contains no false statements or omits any fact that would make the information misleading; and that (i) Contractor is neither currently engaged in nor will engage in the boycott of a person based in or doing business with a strategic partner as described in 22 USC 8601 to 8606. A breach of this Section is considered a material breach of this Contract, which entitles the State to terminate this Contract under Section 24, Termination for Cause.
- 40. Conflicts and Ethics.** Contractor will uphold high ethical standards and is prohibited from: (a) holding or acquiring an interest that would conflict with this Contract; (b) doing anything that creates an appearance of impropriety with respect to the award or performance of the Contract; (c) attempting to influence or appearing to influence any State employee by the direct or indirect offer of anything of value; or (d) paying or agreeing to pay any person, other than employees and consultants working for Contractor, any consideration contingent upon the award of the Contract. Contractor must immediately notify the State of any violation or potential violation of these standards. This Section applies to Contractor, any parent, affiliate, or subsidiary organization of Contractor, and any subcontractor that performs Contract Activities in connection with this Contract.
- 41. Compliance with Laws.** Contractor must comply with all federal, state and local laws, rules and regulations.
- 42. Reserved.**
- 43. Reserved.**
- 44. Nondiscrimination.** Under the Elliott-Larsen Civil Rights Act, 1976 PA 453, MCL 37.2101, *et seq.*, the Persons with Disabilities Civil Rights Act, 1976 PA 220, MCL 37.1101, *et seq.*, and [Executive Directive 2019-09](#). Contractor and its subcontractors agree not to discriminate against an employee or applicant for employment with respect to hire, tenure, terms, conditions, or privileges of employment, or a matter directly or indirectly related to

employment, because of race, color, religion, national origin, age, sex (as defined in Executive Directive 2019-09), height, weight, marital status, partisan considerations, any mental or physical disability, or genetic information that is unrelated to the person's ability to perform the duties of a particular job or position. Breach of this covenant is a material breach of this Contract.

- 45. Unfair Labor Practice.** Under MCL 423.324, the State may void this Contract if the name of the Contractor, or the name of a subcontractor, manufacturer, or supplier of the Contractor, subsequently appears on the Unfair Labor Practice register compiled under MCL 423.322.
- 46. Governing Law.** This Contract is governed, construed, and enforced in accordance with Michigan law, excluding choice-of-law principles, and all claims relating to or arising out of this Contract are governed by Michigan law, excluding choice-of-law principles. Any dispute arising from this Contract must be resolved in the Michigan Court of Claims. Contractor waives any objections, such as lack of personal jurisdiction or *forum non conveniens*. Contractor must appoint an agent in Michigan to receive service of process.
- 47. Non-Exclusivity.** Nothing contained in this Contract is intended nor is to be construed as creating any requirements contract with Contractor, nor does it provide Contractor with a right of first refusal for any future work. This Contract does not restrict the State or its agencies from acquiring similar, equal, or like Contract Activities from other sources.
- 48. Force Majeure.** Neither party will be in breach of this Contract because of any failure arising from any disaster or acts of god that are beyond their control and without their fault or negligence. Each party will use commercially reasonable efforts to resume performance. Contractor will not be relieved of a breach or delay caused by its subcontractors. If immediate performance is necessary to ensure public health and safety, the State may immediately contract with a third party.
- 49. Dispute Resolution.** The parties will endeavor to resolve any Contract dispute in accordance with this provision. The dispute will be referred to the parties' respective Contract Administrators or Program Managers. Such referral must include a description of the issues and all supporting documentation. The parties must submit the dispute to a senior executive if unable to resolve the dispute within 15 business days. The parties will continue performing while a dispute is being resolved, unless the dispute precludes performance. A dispute involving payment does not preclude performance.
- Litigation to resolve the dispute will not be instituted until after the dispute has been elevated to the parties' senior executive and either concludes that resolution is unlikely or fails to respond within 15 business days. The parties are not prohibited from instituting formal proceedings: (a) to avoid the expiration of statute of limitations period; (b) to preserve a superior position with respect to creditors; or (c) where a party makes a determination that a temporary restraining order or other injunctive relief is the only adequate remedy. This Section does not limit the State's right to terminate the Contract.
- 50. Media Releases.** News releases (including promotional literature and commercial advertisements) pertaining to the Contract or project to which it relates must not be made

without the prior written approval of the State, and then only in accordance with the explicit written instructions of the State.

**51. Schedules.** All Schedules and Exhibits that are referenced herein and attached hereto are hereby incorporated by reference. The following Schedules are attached hereto and incorporated herein:

Document Title	Document Description
<b>Participating Addendum</b>	Sourcewell Document
<b>Schedule A</b>	Statement of Work
<b>Schedule C</b>	Insurance Requirements
<b>Sourcewell Cooperative Agreement</b>	Sourcewell Document

**52. Entire Agreement and Order of Precedence.** This Contract, which includes Statement of Work, and schedules and exhibits, is the entire agreement of the parties related to the Contract Activities. This Contract supersedes and replaces all previous understandings and agreements between the parties for the Contract Activities. If there is a conflict between documents, the order of precedence is: (a) first, this Contract, excluding its schedules, exhibits, and Statement of Work; (b) second, Statement of Work as of the Effective Date; and (c) third, schedules expressly incorporated into this Contract as of the Effective Date. NO TERMS ON CONTRACTOR'S INVOICES, ORDERING DOCUMENTS, WEBSITE, BROWSE-WRAP, SHRINK-WRAP, CLICK-WRAP, CLICK-THROUGH OR OTHER NON-NEGOTIATED TERMS AND CONDITIONS PROVIDED WITH ANY OF THE CONTRACT ACTIVITIES, OR DOCUMENTATION HEREUNDER, EVEN IF ATTACHED TO THE STATE'S DELIVERY OR PURCHASE ORDER, WILL CONSTITUTE A PART OR AMENDMENT OF THIS CONTRACT OR IS BINDING ON THE STATE OR ANY AUTHORIZED USER FOR ANY PURPOSE. ALL SUCH OTHER TERMS AND CONDITIONS HAVE NO FORCE AND EFFECT AND ARE DEEMED REJECTED BY THE STATE AND THE AUTHORIZED USER, EVEN IF ACCESS TO OR USE OF THE CONTRACT ACTIVITIES REQUIRES AFFIRMATIVE ACCEPTANCE OF SUCH TERMS AND CONDITIONS.

**53. Severability.** If any part of this Contract is held invalid or unenforceable, by any court of competent jurisdiction, that part will be deemed deleted from this Contract and the severed part will be replaced by agreed upon language that achieves the same or similar objectives. The remaining Contract will continue in full force and effect.

**54. Waiver.** Failure to enforce any provision of this Contract will not constitute a waiver.

**55. Survival.** Any right, obligation or condition that, by its express terms or nature and context is intended to survive, will survive the termination or expiration of this Contract; such rights, obligations, or conditions include, but are not limited to, those related to transition responsibilities; indemnification; disclaimer of damages and limitations of liability; State Data; non-disclosure of Confidential Information; representations and warranties; insurance and bankruptcy.

**56. Contract Modification.** This Contract may not be amended except by signed agreement between the parties (a “**Contract Change Notice**”). Notwithstanding the foregoing, no subsequent Statement of Work or Contract Change Notice executed after the Effective Date will be construed to amend this Contract unless it specifically states its intent to do so and cites the section or sections amended.

# SCHEDULE A – STATEMENT OF WORK CONTRACT ACTIVITIES

**Contract No. 250000000336**

Off-Road Vehicles, UTVs, ATVs, Snowmobiles, Burden Carriers, & LSVs

**1. Ordering**

**1.1. Authorizing Document**

The appropriate authorizing document for the Contract will be Delivery Order (DO). The Delivery Order number must be included on orders. The DO’s will be sent directly to Polaris Government and Defense, the dealers will only be utilized for warranty work and will not be fulfilling orders. Invoices must be submitted to the State by Polaris and payment will be made directly to Polaris Government and Defense. Polaris must distribute funds to their independent dealers.

**2. Invoice and Payment**

**2.1. Invoice Requirements**

All invoices submitted to the State must include: (a) date; (b) delivery order number; (c) quantity; (d) description of the product; (e) unit price; (f) shipping cost (if any); (g) contract number and (h) total price.

**2.2. Payment Methods**

Invoices must come directly from Polaris Government and Defense. The DO’s will be sent directly to Polaris Government and Defense, the dealers will only be utilized for warranty work and will not be fulfilling orders.

**3. Service-Level Agreements (SLAs)**

**3.1** The Contractor will be held accountable to meet the requirements and the service level requirements established in this Contract.

**Service Level Agreements for this Contract will be as follows:**

SLA Metric 1.	Timely Deliveries
<b>Definition and Purpose</b>	The Contractor must ensure that items and quantities delivered are exactly the items, brands, and quantities on the Order Confirmation. No substitutions will be allowed without prior written permission by Program Manager and a Change Notice

	<p>executed by the Contract Administrator. All Invoices must accurately reflect pricing reflected the most current Schedule B – Pricing.</p>
<p><b>Acceptable Standard</b></p>	<p>All deliveries must occur in accordance with terms and conditions.</p> <ol style="list-style-type: none"> <li>1. Extenuating circumstances must be communicated by the Contractor to the Program Manager prior to the scheduled delivery date and time.</li> <li>2. Items, brands, and quantities delivered will match the Order Confirmation exactly.</li> </ol> <p>The acceptable standard is 100% compliance.</p>
<p><b>Credit Due for Failing to Meet the Service Level Agreements</b></p>	<p>Credits, once mutually agreed upon, may be assessed for noncompliance in a given calendar year. The following shall apply:</p> <ol style="list-style-type: none"> <li>1. .5% of the invoice for the order may be assessed for each of the first five occurrences of non-compliance in a given calendar year.</li> <li>2. 1% of the invoice for the order may be assessed beginning with the sixth occurrence of non-compliance and on each occurrence thereafter in a given calendar year.</li> </ol> <p>Extenuating circumstances will be reviewed by the Program Manager before any Service Credits are assessed.</p> <p>At the discretion of the State, these credits may be applied toward any payable due to the Contractor or be payable directly to the State. Payments made directly to the state will be completed within 45 days of notice of assessment.</p>

# SCHEDULE C - INSURANCE REQUIREMENTS

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**Contract No.** 250000000336

Off-Road Vehicles, UTVs, ATVs, Snowmobiles, Burden Carriers, & LSVs

- 1. General Requirements.** Contractor, at its sole expense, must maintain the insurance coverage as specified herein for the duration of the Term. Minimum limits may be satisfied by any combination of primary liability, umbrella or excess liability, and self-insurance coverage. To the extent damages are covered by any required insurance, Contractor waives all rights against the State for such damages. Failure to maintain required insurance does not limit this waiver.
- 2. Qualification of Insurers.** Except for self-insured coverage, all policies must be written by an insurer with an A.M. Best rating of A- VII or higher unless otherwise approved by DTMB Enterprise Risk Management.
- 3. Primary and Non-Contributory Coverage.** All policies for which the State of Michigan is required to be named as an additional insured must be on a primary and non-contributory basis.
- 4. Claims-Made Coverage.** If any required policies provide claims-made coverage, Contractor must:
  - a. Maintain coverage and provide evidence of coverage for at least 3 years after the later of the expiration or termination of the Contract or the completion of all its duties under the Contract;
  - b. Purchase extended reporting coverage for a minimum of 3 years after completion of work if coverage is cancelled or not renewed, and not replaced with another claims-made policy form with a retroactive date prior to the Effective Date of this Contract.
- 5. Proof of Insurance.**
  - a. Insurance certificates showing evidence of coverage as required herein must be submitted to [DTMB-RiskManagement@michigan.gov](mailto:DTMB-RiskManagement@michigan.gov) within 10 days of the contract execution date.
  - b. Renewal insurance certificates must be provided on annual basis or as otherwise commensurate with the effective dates of coverage for any insurance required herein.
  - c. Insurance certificates must be in the form of a standard ACORD Insurance Certificate unless otherwise approved by DTMB Enterprise Risk Management.
  - d. All insurance certificates must clearly identify the Contract Number (e.g., notated under the Description of Operations on an ACORD form).
  - e. The State may require additional proofs of insurance or solvency, including but not limited to policy declarations, policy endorsements, policy schedules, self-insured certification or authorization, and audited financial statements.
  - f. In the event any required coverage is cancelled or not renewed, Contractor must provide written notice to DTMB Enterprise Risk Management no later than 5 business days following such cancellation or nonrenewal.

**6. Subcontractors.** Contractor is responsible for ensuring its subcontractors, if any, carry and maintain insurance coverage as applicable to the subcontracted service(s).

**7. Limits of Coverage & Specific Endorsements.**

Required Limits	Additional Requirements
<b>Commercial General Liability Insurance</b>	
<b>Minimum Limits:</b> <b>\$1,000,000 Each Occurrence</b> <b>\$1,000,000 Personal &amp; Advertising Injury</b> <b>\$2,000,000 Products/Completed Operations</b> <b>\$2,000,000 General Aggregate</b>	Contractor must have their policy endorsed to add “the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents” as additional insureds using endorsement CG 20 10 11 85, or both CG 20 10 12 19 and CG 20 37 12 19.
<b>Automobile Liability Insurance</b>	
<b>Minimum Limits:</b> <b>\$1,000,000 Per Accident</b>	Contractor must have their policy: (1) endorsed to add “the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents” as additional insureds; and (2) include Hired and Non-Owned Automobile coverage.
<b>Workers' Compensation Insurance</b>	
<b>Minimum Limits:</b> <b>Coverage according to applicable laws governing work activities.</b>	Waiver of subrogation, except where waiver is prohibited by law.
<b>Employers Liability Insurance</b>	
<b>Minimum Limits:</b> <b>\$500,000 Each Accident</b> <b>\$500,000 Each Employee by Disease</b> <b>\$500,000 Aggregate Disease</b>	

**a. Non-Waiver.** This Section 6 is not intended to and is not to be construed in any manner as waiving, restricting or limiting the liability of either party for any obligations under this Contract, including any provisions hereof requiring Contractor to indemnify, defend and hold harmless the State.

**8. Notice of Non-Compliance.** Contractor consents to receiving electronic communications from a third-party service provider, Origami Risk, for the exclusive purpose of notifying Contractor of non-compliance with the requirements set forth in this Schedule C.

**9. Non-Waiver.** This Schedule C is not intended to and is not to be construed in any manner as waiving, restricting or limiting the liability of either party for any obligations under this Contract, including any provisions hereof requiring Contractor to indemnify, defend and hold harmless the State.



**MASTER AGREEMENT #091024**  
**CATEGORY: Utility, Transport, Golf, and Recreation Vehicles with Related**  
**Accessories, Equipment and Services**  
**SUPPLIER: Polaris Sales Inc.**

This Master Agreement (Agreement) is between Sourcewell, a Minnesota service cooperative located at 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 (Sourcewell) and Polaris Sales Inc., 2100 Hwy. 55, Medina, MN 55340 (Supplier).

Sourcewell is a local government and service cooperative created under the laws of the State of Minnesota (Minnesota Statutes Section 123A.21) offering a Cooperative Purchasing Program to eligible participating government entities.

Under this Master Agreement entered with Sourcewell, Supplier will provide Included Solutions to Participating Entities through Sourcewell's Cooperative Purchasing Program.

**Article 1:**  
**General Terms**

The General Terms in this Article 1 control the operation of this Master Agreement between Sourcewell and Supplier and apply to all transactions entered by Supplier and Participating Entities. Subsequent Articles to this Master Agreement control the rights and obligations directly between Sourcewell and Supplier (Article 2), and between Supplier and Participating Entity (Article 3), respectively. These Article 1 General Terms control over any conflicting terms. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

- 1) **Purpose.** Pursuant to Minnesota law, the Sourcewell Board of Directors has authorized a Cooperative Purchasing Program designed to provide Participating Entities with access to competitively awarded cooperative purchasing agreements. To facilitate the Program, Sourcewell has awarded Supplier this cooperative purchasing Master Agreement following a competitive procurement process intended to meet compliance standards in accordance with Minnesota law and the requirements contained herein.
- 2) **Intent.** The intent of this Master Agreement is to define the roles of Sourcewell, Supplier, and Participating Entity as it relates to Sourcewell's Cooperative Purchasing Program.
- 3) **Participating Entity Access.** Sourcewell's Cooperative Purchasing Program Master Agreements are available to eligible public agencies (Participating Entities). A Participating Entity's authority to access Sourcewell's Cooperative Purchasing Program is determined through the laws of its respective jurisdiction.
- 4) **Supplier Access.** The Included Solutions offered under this Agreement may be made available to any Participating Entity. Supplier understands that a Participating Entity's use of this Agreement is at the Participating Entity's sole convenience. Supplier will educate its sales and service forces about

Sourcwell eligibility requirements and required documentation. Supplier will be responsible for ensuring sales are with Participating Entities.

- 5) **Term.** This Agreement is effective upon the date of the final signature below. The term of this Agreement is four (4) years from the effective date. The Agreement expires at 11:59 P.M. Central Time on November 13,2028, unless it is cancelled or extended as defined in this Agreement.
  - a) **Extensions.** Sourcwell and Supplier may agree to up to three (3) additional one-year extensions beyond the original four-year term. The total possible length of this Agreement will be seven (7) years from the effective date.
  - b) **Exceptional Circumstances.** Sourcwell retains the right to consider additional extensions as required under exceptional circumstances.
- 6) **Survival of Terms.** Notwithstanding the termination of this Agreement, the obligations of this Agreement will continue through the performance period of any transaction entered between Supplier and any Participating Entity before the termination date.
- 7) **Scope.** Supplier is awarded a Master Agreement to provide the solutions identified in RFP# 091024 to Participating Entities. In Scope solutions include:
  - a) Utility vehicles, task vehicles, cargo quad cycles, cargo tri cycles , golf carts, low-speed vehicles (LSV);
  - b) Parking enforcement, patrol and EMS solutions;
  - c) Passenger shuttles, burden carriers, tow tractors, baggage trucks;
  - d) Side-by-sides, all-terrain vehicles (ATV), snowmobiles, motorcycles, personal watercraft, amphibious vehicles, autonomous vehicles;
  - e) Food and beverage solutions, athletic and campus-use vehicles.
- 8) **Included Solutions.** Supplier's Proposal to the above referenced RFP is incorporated into this Master Agreement. Only those Solutions included within Supplier's Proposal and within Scope (Included Solutions) are included within the Agreement and may be offered to Participating Entities.
- 9) **Indefinite Quantity.** This Master Agreement defines an indefinite quantity of sales to eligible Participating Entities.
- 10) **Pricing.** Pricing information (including Pricing and Delivery and Pricing Offered tables) for all Included Solutions within Supplier's Proposal is incorporated into this Master Agreement.
- 11) **Not to Exceed Pricing.** Suppliers may not exceed the prices listed in the current Pricing List on file with Sourcwell when offering Included Solutions to Participating Entities. Participating Entities may request adjustments to pricing directly form Supplier during the negotiation and execution of any transaction.
- 12) **Open Market.** Supplier's open market pricing process is included within its Proposal.

**13) Supplier Representations:**

- i) **Compliance.** Supplier represents and warrants it will provide all Included Solutions under this Agreement in full compliance with applicable federal, state, and local laws and regulations.
- ii) **Licenses.** As applicable, Supplier will maintain a valid status on all required federal, state, and local licenses, bonds, and permits required for the operation of Supplier's business with Participating Entities. Participating Entities may request all relevant documentation directly from Supplier.
- iii) **Supplier Warrants.** Supplier warrants that all Included Solutions furnished under this Agreement are free from liens and encumbrances, and are free from defects in design, materials, and workmanship. In addition, Supplier warrants the Solutions are suitable for and will perform in accordance with the ordinary use for which they are intended.
- 14) **Bankruptcy Notices.** Supplier certifies and warrants it is not currently in a bankruptcy proceeding. Supplier has disclosed all current and completed bankruptcy proceedings within the past seven years within its Proposal. Supplier must provide notice in writing to Sourcewell if it enters a bankruptcy proceeding at any time during the term of this Agreement.
- 15) **Debarment and Suspension.** Supplier certifies and warrants that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota, the United States federal government, or any Participating Entity. Supplier certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this Agreement. Supplier further warrants that it will provide immediate written notice to Sourcewell if this certification changes at any time during the term of this Agreement.
- 16) **Provisions for non-United States federal entity procurements under United States federal awards or other awards (Appendix II to 2 C.F.R § 200).** Participating Entities that use United States federal grant or other federal funding to purchase solutions from this Agreement may be subject to additional requirements including the procurement standards of the Uniform Administrative Requirements, Cost Principles and Audit Requirements for Federal Awards, 2 C.F.R. § 200. Participating Entities may have additional requirements based on specific funding source terms or conditions. Within this Section, all references to "federal" should be interpreted to mean the United States federal government. The following list applies when a Participating Entity accesses Supplier's Included Solutions with United States federal funds.
- i) **EQUAL EMPLOYMENT OPPORTUNITY.** Except as otherwise provided under 41 C.F.R. § 60, all agreements that meet the definition of "federally assisted construction contract" in 41 C.F.R. § 60-1.3 must include the equal opportunity clause provided under 41 C.F.R. § 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 C.F.R. §, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 C.F.R. § 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor." The equal opportunity clause is incorporated herein by reference.

ii) **DAVIS-BACON ACT, AS AMENDED (40 U.S.C. § 3141-3148).** When required by federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. § 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 C.F.R. § 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-federal entity must report all suspected or reported violations to the federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. § 3145), as supplemented by Department of Labor regulations (29 C.F.R. § 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-federal entity must report all suspected or reported violations to the federal awarding agency. Supplier must comply with all applicable Davis-Bacon Act provisions.

iii) **CONTRACT WORK HOURS AND SAFETY STANDARDS ACT (40 U.S.C. § 3701-3708).** Where applicable, all contracts awarded by the non-federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. §§ 3702 and 3704, as supplemented by Department of Labor regulations (29 C.F.R. § 5). Under 40 U.S.C. § 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. § 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies, materials, or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence. This provision is hereby incorporated by reference into this Agreement. Supplier certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

iv) **RIGHTS TO INVENTIONS MADE UNDER A CONTRACT OR AGREEMENT.** If the federal award meets the definition of "funding agreement" under 37 C.F.R. § 401.2(a) and the recipient or subrecipient wishes to enter into a contract with a small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 C.F.R. § 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency. Supplier

certifies that during the term of an award for all Agreements by Sourcewell resulting from this procurement process, Supplier must comply with applicable requirements as referenced above.

v) **CLEAN AIR ACT (42 U.S.C. § 7401-7671Q.) AND THE FEDERAL WATER POLLUTION CONTROL ACT (33 U.S.C. § 1251-1387).** Contracts and subgrants of amounts in excess of \$150,000 require the non-federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. § 7401- 7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. § 1251- 1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Supplier certifies that during the term of this Agreement it will comply with applicable requirements as referenced above.

vi) **DEBARMENT AND SUSPENSION (EXECUTIVE ORDERS 12549 AND 12689).** A contract award (see 2 C.F.R. § 180.220) must not be made to parties listed on the government wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 C.F.R. § 180 that implement Executive Orders 12549 (3 C.F.R. § 1986 Comp., p. 189) and 12689 (3 C.F.R. § 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549. Supplier certifies that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation by any federal department or agency.

vii) **BYRD ANTI-LOBBYING AMENDMENT, AS AMENDED (31 U.S.C. § 1352).** Suppliers must file any required certifications. Suppliers must not have used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal contract, grant, or any other award covered by 31 U.S.C. § 1352. Suppliers must disclose any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award. Suppliers must file all certifications and disclosures required by, and otherwise comply with, the Byrd Anti-Lobbying Amendment (31 U.S.C. § 1352).

viii) **RECORD RETENTION REQUIREMENTS.** To the extent applicable, Supplier must comply with the record retention requirements detailed in 2 C.F.R. § 200.333. The Supplier further certifies that it will retain all records as required by 2 C.F.R. § 200.333 for a period of 3 years after grantees or subgrantees submit final expenditure reports or quarterly or annual financial reports, as applicable, and all other pending matters are closed.

ix) **ENERGY POLICY AND CONSERVATION ACT COMPLIANCE.** To the extent applicable, Supplier must comply with the mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act.

x) **BUY AMERICAN PROVISIONS COMPLIANCE.** To the extent applicable, Supplier must comply with all applicable provisions of the Buy American Act. Purchases made in accordance with the Buy American Act must follow the applicable procurement rules calling for free and open competition.

- xi) **ACCESS TO RECORDS (2 C.F.R. § 200.336).** Supplier agrees that duly authorized representatives of a federal agency must have access to any books, documents, papers and records of Supplier that are directly pertinent to Supplier's discharge of its obligations under this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions. The right also includes timely and reasonable access to Supplier's personnel for the purpose of interview and discussion relating to such documents.
- xii) **PROCUREMENT OF RECOVERED MATERIALS (2 C.F.R. § 200.322).** A non-federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with Section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 C.F.R. § 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
- xiii) **FEDERAL SEAL(S), LOGOS, AND FLAGS.** The Supplier cannot use the seal(s), logos, crests, or reproductions of flags or likenesses of Federal agency officials without specific pre-approval.
- xiv) **NO OBLIGATION BY FEDERAL GOVERNMENT.** The U.S. federal government is not a party to this Agreement or any purchase by a Participating Entity and is not subject to any obligations or liabilities to the Participating Entity, Supplier, or any other party pertaining to any matter resulting from the Agreement or any purchase by an authorized user.
- xv) **PROGRAM FRAUD AND FALSE OR FRAUDULENT STATEMENTS OR RELATED ACTS.** The Contractor acknowledges that 31 U.S.C. § 38 (Administrative Remedies for False Claims and Statements) applies to the Supplier's actions pertaining to this Agreement or any purchase by a Participating Entity.
- xvi) **FEDERAL DEBT.** The Supplier certifies that it is non-delinquent in its repayment of any federal debt. Examples of relevant debt include delinquent payroll and other taxes, audit disallowance, and benefit overpayments.
- xvii) **CONFLICTS OF INTEREST.** The Supplier must notify the U.S. Office of General Services, Sourcewell, and Participating Entity as soon as possible if this Agreement or any aspect related to the anticipated work under this Agreement raises an actual or potential conflict of interest (as described in 2 C.F.R. Part 200). The Supplier must explain the actual or potential conflict in writing in sufficient detail so that the U.S. Office of General Services, Sourcewell, and Participating Entity are able to assess the actual or potential conflict; and provide any additional information as necessary or requested.
- xviii) **U.S. EXECUTIVE ORDER 13224.** The Supplier, and its subcontractors, must comply with U.S. Executive Order 13224 and U.S. Laws that prohibit transactions with and provision of resources and support to individuals and organizations associated with terrorism.

xix) **PROHIBITION ON CERTAIN TELECOMMUNICATIONS AND VIDEO SURVEILLANCE SERVICES OR EQUIPMENT.** To the extent applicable, Supplier certifies that during the term of this Agreement it will comply with applicable requirements of 2 C.F.R. § 200.216.

xx) **DOMESTIC PREFERENCES FOR PROCUREMENTS.** To the extent applicable, Supplier certifies that during the term of this Agreement, Supplier will comply with applicable requirements of 2 C.F.R. § 200.322.

## **Article 2: Sourcewell and Supplier Obligations**

The Terms in this Article 2 relate specifically to Sourcewell and its administration of this Master Agreement with Supplier and Supplier's obligations thereunder.

- 1) **Authorized Sellers.** Supplier must provide Sourcewell a current means to validate or authenticate Supplier's authorized dealers, distributors, or resellers which may complete transactions of Included Solutions offered under this Agreement. Sourcewell may request updated information in its discretion, and Supplier agrees to provide requested information within a reasonable time.
- 2) **Product and Price Changes Requirements.** Supplier may request Included Solutions changes, additions, or deletions at any time. All requests must be made in writing by submitting a Sourcewell Price and Product Change Request Form to Sourcewell. At a minimum, the request must:
  - Identify the applicable Sourcewell Agreement number;
  - Clearly specify the requested change;
  - Provide sufficient detail to justify the requested change;
  - Individually list all Included Solutions affected by the requested change, along with the requested change (e.g., addition, deletion, price change); and
  - Include a complete restatement of Pricing List with the effective date of the modified pricing, or product addition or deletion. The new pricing restatement must include all Included Solutions offered, even for those items where pricing remains unchanged.

A fully executed Sourcewell Price and Product Change Request Form will become an amendment to this Agreement and will be incorporated by reference.

- 3) **Authorized Representative.** Supplier will assign an Authorized Representative to Sourcewell for this Agreement and must provide prompt notice to Sourcewell if that person is changed. The Authorized Representative will be responsible for:
  - Maintenance and management of this Agreement;
  - Timely response to all Sourcewell and Participating Entity inquiries; and
  - Participation in reviews with Sourcewell.

Sourcewell's Authorized Representative is its Chief Procurement Officer.

- 4) **Performance Reviews.** Supplier will perform a minimum of one review with Sourcewell per agreement year. The review will cover transactions to Participating Entities, pricing and terms,

administrative fees, sales data reports, performance issues, supply chain issues, customer issues, and any other necessary information.

- 5) **Sales Reporting Required.** Supplier is required as a material element to this Master Agreement to report all completed transactions with Participating Entities utilizing this Agreement. Failure to provide complete and accurate reports as defined herein will be a material breach of the Agreement and Sourcewell reserves the right to pursue all remedies available at law including cancellation of this Agreement.
- 6) **Reporting Requirements.** Supplier must provide Sourcewell an activity report of all transactions completed utilizing this Agreement. Reports are due at least once each calendar quarter (Reporting Period). Reports must be received no later than 45 calendar days after the end of each calendar quarter. Supplier may report on a more frequent basis in its discretion. Reports must be provided regardless of the amount of completed transactions during that quarter (i.e., if there are no sales, Supplier must submit a report indicating no sales were made).

The Report must contain the following fields:

- Participating Entity Name (e.g., City of Staples Highway Department);
- Participating Entity Physical Street Address;
- Participating Entity City;
- Participating Entity State/Province;
- Participating Entity Zip/Postal Code;
- Sourcewell Participating Entity Account Number;
- Transaction Description;
- Transaction Purchased Price;
- Sourcewell Administrative Fee Applied; and
- Date Transaction was invoiced/sale was recognized as revenue by Supplier.

If collected by Supplier, the Report may include the following fields as available:

- Participating Entity Contact Name;
- Participating Entity Contact Email Address;
- Participating Entity Contact Telephone Number;

- 7) **Administrative Fee.** In consideration for the support and services provided by Sourcewell, Supplier will pay an Administrative Fee to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. Supplier will include its Administrative Fee within its proposed pricing. Supplier may not directly charge Participating Entities to offset the Administrative Fee.
- 8) **Fee Calculation.** Supplier's Administrative Fee payable to Sourcewell will be calculated as a stated percentage (listed in Supplier's Proposal) of all completed transactions utilizing this Master Agreement within the preceding Reporting Period. For certain categories, a flat fee may be proposed. The Administrative Fee will be stated in Supplier's Proposal.
- 9) **Fee Remittance.** Supplier will remit fee to Sourcewell no later than 45 calendar days after the close of the preceding calendar quarter in conjunction with Supplier's Reporting Period obligations defined herein. Payments should note the Supplier's name and Sourcewell-assigned Agreement number in the memo; and must be either mailed to Sourcewell above "Attn: Accounts Receivable" or

remitted electronically to Sourcewell's banking institution per Sourcewell's Finance department instructions.

- 10) **Noncompliance.** Sourcewell reserves the right to seek all remedies available at law for unpaid or underpaid Administrative Fees due under this Agreement. Failure to remit payment, delinquent payments, underpayments, or other deviations from the requirements of this Agreement may be deemed a material breach and may result in cancellation of this Agreement and disbarment from future Agreements.
- 11) **Audit Requirements.** Pursuant to Minn. Stat. § 16C.05, subdivision 5, the books, records, documents, and accounting procedures and practices relevant to this Agreement are subject to examination by Sourcewell and the Minnesota State Auditor for a minimum of six years from the end of this Agreement. Supplier agrees to fully cooperate with Sourcewell in auditing transactions under this Agreement to ensure compliance with pricing terms, correct calculation and remittance of Administrative Fees, and verification of transactions as may be requested by a Participating Entity or Sourcewell.
- 12) **Assignment, Transfer, and Administrative Changes.** Supplier may not assign or otherwise transfer its rights or obligations under this Agreement without the prior written consent of Sourcewell. Such consent will not be unreasonably withheld. Sourcewell reserves the right to unilaterally assign all or portions of this Agreement within its sole discretion to address corporate restructurings, mergers, acquisitions, or other changes to the Responsible Party and named in the Agreement. Any prohibited assignment is invalid. Upon request Sourcewell may make administrative changes to agreement documentation such as name changes, address changes, and other non-material updates as determined within its sole discretion.
- 13) **Amendments.** Any material change to this Agreement must be executed in writing through an amendment and will not be effective until it has been duly executed by the parties.
- 14) **Waiver.** Failure by Sourcewell to enforce any right under this Agreement will not be deemed a waiver of such right in the event of the continuation or repetition of the circumstances giving rise to such right.
- 15) **Complete Agreement.** This Agreement represents the complete agreement between the parties for the scope as defined herein. Supplier and Sourcewell may enter into separate written agreements relating specifically to transactions outside of the scope of this Agreement.
- 16) **Relationship of Sourcewell and Supplier.** This Agreement does not create a partnership, joint venture, or any other relationship such as employee, independent contractor, master-servant, or principal-agent.
- 17) **Indemnification.** Supplier must indemnify, defend, save, and hold Sourcewell, including their agents and employees, harmless from any claims or causes of action, including attorneys' fees incurred by Sourcewell, arising out of any act or omission in the performance of this Agreement by the Supplier or its agents or employees; this indemnification includes injury or death to person(s) or property alleged to have been caused by some defect in design, condition, or performance of Included Solutions under this Agreement. Sourcewell's responsibility will be governed by the State of Minnesota's Tort Liability Act (Minnesota Statutes Chapter 466) and other applicable law.

- 18) **Data Practices.** Supplier and Sourcewell acknowledge Sourcewell is subject to the Minnesota Government Data Practices Act, Minnesota Statutes Chapter 13. As it applies to all data created and maintained in performance of this Agreement, Supplier may be subject to the requirements of this chapter.
- 19) **Grant of License.**
- a) **During the term of this Agreement:**
- i) **Supplier Promotion.** Sourcewell grants to Supplier a royalty-free, worldwide, non-exclusive right and license to use the trademark(s) provided to Supplier by Sourcewell in advertising, promotional materials, and informational sites for the purpose of marketing Sourcewell's Agreement with Supplier.
- ii) **Sourcewell Promotion.** Supplier grants to Sourcewell a royalty-free, worldwide, non-exclusive right and license to use Supplier's trademarks in advertising, promotional materials, and informational sites for the purpose of marketing Supplier's Agreement with Sourcewell.
- b) **Limited Right of Sublicense.** The right and license granted herein includes a limited right of each party to grant sublicenses to their respective subsidiaries, distributors, dealers, resellers, marketing representatives, partners, or agents (collectively "Permitted Sublicensees") in advertising, promotional, or informational materials for the purpose of marketing the Parties' relationship. Any sublicense granted will be subject to the terms and conditions of this Article. Each party will be responsible for any breach of this section by any of their respective sublicensees.
- c) **Use; Quality Control.**
- i) Neither party may alter the other party's trademarks from the form provided and must comply with removal requests as to specific uses of its trademarks or logos.
- ii) Each party agrees to use, and to cause its Permitted Sublicensees to use, the other party's trademarks only in good faith and in a dignified manner consistent with such party's use of the trademarks. Each party may make written notice to the other regarding misuse under this section. The offending party will have 30 days of the date of the written notice to cure the issue or the license/sublicense will be terminated.
- d) **Termination.** Upon the termination of this Agreement for any reason, each party, including Permitted Sublicensees, will have 30 days to remove all Trademarks from signage, websites, and the like bearing the other party's name or logo (excepting Sourcewell's pre-printed catalog of suppliers which may be used until the next printing). Supplier must return all marketing and promotional materials, including signage, provided by Sourcewell, or dispose of it according to Sourcewell's written directions.
- 20) **Venue and Governing law between Sourcewell and Supplier Only.** The substantive and procedural laws of the State of Minnesota will govern this Agreement between Sourcewell and Supplier. Venue for all legal proceedings arising out of this Agreement between Sourcewell and Supplier will be in court of competent jurisdiction within the State of Minnesota. This section does not apply to any dispute between Supplier and Participating Entity. This Agreement reserves the right for Supplier and

Participating Entity to negotiate this term to within any transaction documents.

- 21) **Severability.** If any provision of this Agreement is found by a court of competent jurisdiction to be illegal, unenforceable, or void then both parties will be relieved from all obligations arising from that provision. If the remainder of this Agreement is capable of being performed, it will not be affected by such determination or finding and must be fully performed.
- 22) **Insurance Coverage.** At its own expense, Supplier must maintain valid insurance policy(ies) during the performance of this Agreement with insurance company(ies) licensed or authorized to do business in the State of Minnesota having an "AM BEST" rating of A- or better, with coverage and limits of insurance not less than the following:
- a) **Commercial General Liability Insurance.** Supplier will maintain insurance covering its operations, with coverage on an occurrence basis, and must be subject to terms no less broad than the Insurance Services Office ("ISO") Commercial General Liability Form CG0001 (2001 or newer edition), or equivalent. At a minimum, coverage must include liability arising from premises, operations, bodily injury and property damage, independent contractors, products-completed operations including construction defect, contractual liability, blanket contractual liability, and personal injury and advertising injury. All required limits, terms and conditions of coverage must be maintained during the term of this Agreement.
    - \$1,500,000 each occurrence Bodily Injury and Property Damage
    - \$1,500,000 Personal and Advertising Injury
    - \$2,000,000 aggregate for products liability-completed operations
    - \$2,000,000 general aggregate
  - b) **Certificates of Insurance.** Prior to execution of this Agreement, Supplier must furnish to Sourcewell a certificate of insurance, as evidence of the insurance required under this Agreement. Prior to expiration of the policy(ies), renewal certificates must be mailed to Sourcewell, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479 or provided to in an alternative manner as directed by Sourcewell. The certificates must be signed by a person authorized by the insurer(s) to bind coverage on their behalf. Failure of Supplier to maintain the required insurance and documentation may constitute a material breach.
  - c) **Additional Insured Endorsement and Primary and Non-contributory Insurance Clause.** Supplier agrees to list Sourcewell, including its officers, agents, and employees, as an additional insured under the Supplier's commercial general liability insurance policy with respect to liability arising out of activities, "operations," or "work" performed by or on behalf of Supplier, and products and completed operations of Supplier. The policy provision(s) or endorsement(s) must further provide that coverage is primary and not excess over or contributory with any other valid, applicable, and collectible insurance or self-insurance in force for the additional insureds.
  - d) **Waiver of Subrogation.** Supplier waives and must require (by endorsement or otherwise) all its insurers to waive subrogation rights against Sourcewell and other additional insureds for losses paid under the insurance policies required by this Agreement or other insurance applicable to the Supplier or its subcontractors. The waiver must apply to all deductibles and/or self-insured retentions applicable to the required or any other insurance maintained by the Supplier or its subcontractors. Where permitted by law, Supplier must require similar written express waivers of subrogation and insurance clauses from each of its subcontractors.

- e) **Umbrella/Excess Liability/SELF-INSURED RETENTION.** The limits required by this Agreement can be met by either providing a primary policy or in combination with umbrella/excess liability policy(ies), or self-insured retention.
- 23) **Termination for Convenience.** Sourcewell or Supplier may terminate this Agreement upon 60 calendar days' written notice to the other Party. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.
- 24) **Termination for Cause.** Sourcewell may terminate this Agreement upon providing written notice of material breach to Supplier. Notice must describe the breach in reasonable detail and state the intent to terminate the Agreement. Upon receipt of Notice, the Supplier will have 30 calendar days in which it must cure the breach. Termination pursuant to this section will not relieve the Supplier's obligations under this Agreement for any transactions entered with Participating Entities through the date of termination, including reporting and payment of applicable Administrative Fees.

### **Article 3: Supplier Obligations to Participating Entities**

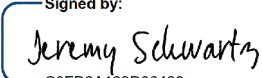
The Terms in this Article 3 relate specifically to Supplier and a Participating Entity when entering transactions utilizing the General Terms established in this Master Agreement. Article 1 General Terms control over any conflict with this Article 3. Where this Master Agreement is silent on any subject, Participating Entity and Supplier retain the ability to negotiate mutually acceptable terms.

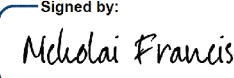
- 1) **Quotes to Participating Entities.** Suppliers are encouraged to provide all pricing information regarding the total cost of acquisition when quoting to a Participating Entity. Suppliers and Participating Entities are encouraged to include all cost specifically associated with or included within the Suppliers proposal and Included Solutions within transaction documents.
- 2) **Shipping, Delivery, Acceptance, Rejection, and Warranty.** Supplier's proposal may include proposed terms relating to shipping, delivery, inspection, and acceptance/rejection and other relevant terms of tendered Solutions. Supplier and Participating Entity may negotiate final terms appropriate for the specific transaction relating to non-appropriation, shipping, delivery, inspection, acceptance/rejection of tendered Solutions, and warranty coverage for Included Solutions. Such terms may include, but are not limited to, costs, risk of loss, proper packaging, inspection rights and timelines, acceptance or rejection procedures, and remedies as mutually agreed include notice requirements, replacement, return or exchange procedures, and associated costs.
- 3) **Applicable Taxes.** Participating Entity is responsible for notifying supplier of its tax-exempt status and for providing Supplier with any valid tax-exemption certification(s) or related documentation.
- 4) **Ordering Process and Payment.** Supplier's ordering process and acceptable forms of payment are included within its Proposal. Participating Entities will be solely responsible for payment to Supplier and Sourcewell will have no liability for any unpaid invoice of any Participating Entity.

- 5) **Transaction Documents.** Participating Entity may require the use of its own forms to complete transactions directly with Supplier utilizing the terms established in this Agreement. Supplier’s standard form agreements may be offered as part of its Proposal. Supplier and Participating Entity may complete and document transactions utilizing any type of transaction documents as mutually agreed. In any transaction document entered utilizing this Agreement, Supplier and Participating Entity must include specific reference to this Master Agreement by number and to Participating Entity’s unique Sourcewell account number.
  
- 6) **Additional Terms and Conditions Permitted.** Participating Entity and Supplier may negotiate and include additional terms and conditions within transaction documentation as mutually agreed. Such terms may supplant or supersede this Master Agreement when necessary and as solely determined by Participating Entity. Sourcewell has expressly reserved the right for Supplier and Participating Entity to address any necessary provisions within transaction documents not expressly included within this Master Agreement, including but not limited to transaction cancellation, dispute resolution, governing law and venue, non-appropriation, insurance, defense and indemnity, force majeure, and other material terms as mutually agreed.
  
- 7) **Subsequent Agreements and Survival.** Supplier and Participating Entity may enter into a separate agreement to facilitate long-term performance obligations utilizing the terms of this Master Agreement as mutually agreed. Such agreements may provide for a performance period extending beyond the full term of this Master Agreement as determined in the discretion of Participating Entity.
  
- 8) **Participating Addendums.** Supplier and Participating Entity may enter a Participating Addendum or similar document extending and supplementing the terms of this Master Agreement to facilitate adoption as may be required by a Participating Entity.

Sourcewell

Polaris Sales Inc.

Signed by:  
  
 C0FD2A139D06489...  
 By: \_\_\_\_\_  
 Jeremy Schwartz  
 Title: Chief Procurement Officer  
  
 Date: 11/19/2024 | 9:55 AM CST

Signed by:  
  
 1010C778F52F4BA...  
 By: \_\_\_\_\_  
 Nicholai Francis  
 Title: Vice President-Polaris Government & Defense  
  
 Date: 11/19/2024 | 9:48 AM CST

# RFP 091024 - Utility, Transport, Golf, and Recreation Vehicles

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## Vendor Details

Company Name: Polaris Sales Inc.  
Does your company conduct business under any other name? If yes, please state: No  
Address: 2100 Hwy 55  
Medina, MN 55340  
Contact: Michael Conrad  
Email: mike.conrad@polaris.com  
Phone: 763-417-8608  
HST#: 41-1921490

## Submission Details

Created On: Tuesday July 23, 2024 08:23:20  
Submitted On: Tuesday September 10, 2024 11:12:28  
Submitted By: Michael Conrad  
Email: mike.conrad@polaris.com  
Transaction #: 1313b905-174e-45aa-9f07-51ad7faefab5  
Submitter's IP Address: 155.190.9.15

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**Specifications**

**Table 1: Proposer Identity & Authorized Representatives (Not Scored)**

**General Instructions** (applies to all Tables) Sourcewell prefers a brief but thorough response to each question. Do not merely attach additional documents to your response without also providing a substantive response. Do not leave answers blank; respond “N/A” if the question does not apply to you (preferably with an explanation).

Table 1 Specific Instructions. Sourcewell requires identification of all parties responsible for providing Solutions under a resulting master agreement(s) (Responsible Supplier). Proposers are strongly encouraged to include all potential Responsible Suppliers including any corporate affiliates, subsidiaries, D.B.A., and any other authorized entities within a singular proposal. All information required under this RFP must be included for each Responsible Supplier as instructed. Proposers with multiple Responsible Supplier options may choose to respond individually as distinct entities, however each response will be evaluated individually and only those proposals recommended for award may result in a master agreement award. Unawarded entities will not be permitted to later be added to an existing master agreement through operation of Proposer’s corporate organization affiliation.

Line Item	Question	Response *
1	Provide the legal name of the Proposer authorized to submit this Proposal.	Polaris Sales Inc.
2	In the event of award, is this entity the Responsible Supplier that will execute the master agreement with Sourcewell? Y or N.	Y
3	Identify all subsidiaries, D.B.A., authorized affiliates, and any other entity that will be responsible for offering and performing delivery of Solutions within this Proposal (i.e. Responsible Supplier(s) that will execute a master agreement with Sourcewell).	Polaris Government & Defense, Polaris Commercial
4	Provide your CAGE code or Unique Entity Identifier (SAM):	Cage Code: 3FP69 UEI: EL5SEMJZ2N39
5	Provide your NAICS code applicable to Solutions proposed.	336999
6	Proposer Physical Address:	2100 Hwy 55 Medina, MN 55340
7	Proposer website address (or addresses):	www.polaris.com
8	Proposer’s Authorized Representative (name, title, address, email address & phone) (The representative must have authority to sign the “Proposer’s Assurance of Compliance” on behalf of the Proposer):	Nicholai Francis Vice President - Polaris Government & Defense 2100 Hwy 55, Medina, MN 55340 Nicholai.francis@polaris.com 763-519-1845
9	Proposer’s primary contact for this proposal (name, title, address, email address & phone):	Michael Conrad Manager, Programs & Contracts 2100 Hwy 55, Medina, MN 55340 mike.conrad@polaris.com 763-417-8608
10	Proposer’s other contacts for this proposal, if any (name, title, address, email address & phone):	Jim Burk Sr. Inside Sales Representative 2100 Hwy 55, Medina, MN 55340 jim.burk@polaris.com 763-847-8345

**Table 2A: Financial Viability and Marketplace Success (50 Points)**

Line Item	Question	Response *
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11	Provide a brief history of your company, including your company's core values, business philosophy, and industry longevity related to the requested Solutions.	<p>Since our founding in 1954, we've been making high-quality, breakthrough products and broadening the view of powersports—whether it's launching the snowmobile industry, reinventing ATV and Off Road Vehicle categories year after year, developing the first purpose-built military vehicles, introducing a radical 3-wheel moto-roadster, or getting people to explore the outdoors by providing a network of ride and drive adventures.</p> <p>From our entrepreneurial roots as a mechanical shop, we've grown into a global leader with more than 30 brands and multiple services responsible for the company's growth into a major influencer of powersports and beyond. And in recent years, we've thoughtfully expanded our product, accessory and service portfolio beyond powersports with industrial, commercial, government and military customers based on customer feedback and broadening applications for its electric, gas and diesel- powered vehicles.</p> <p>We support and serve our employees, customers and the communities in which we work, live and ride through a commitment to quality and safety and environmental stewardship. Under our guiding principle of Best People, Best Team we are committed to helping our employees unleash their full potential and develop their skills to thrive in a customer-centric environment.</p> <p>We lead a business that is driven by innovation and Polaris continues to Think Outside by offering a diverse portfolio of best-in-class brands which reflect who we are as well as our pioneering approach to always improve how our customers work and play outdoors.</p> <p>Our vision is to fuel the passion of riders, workers and outdoors enthusiasts around the world by delivering innovative, high-quality vehicles, products, services and experiences that enrich their lives.</p> <p>Our Guiding Principles are</p> <ul style="list-style-type: none"> <li>- Best people, best team</li> <li>- Safety and ethics always</li> <li>- Customer Loyalty</li> </ul>
12	What are your company's expectations in the event of an award?	<p>Just as our company vision statement says, Polaris will fuel the passion of riders, workers and outdoor enthusiasts around the world by delivering innovative, high quality vehicles, products and services and experiences that enrich their lives. In the event of an award, Polaris is committed to continuing to provide vehicles &amp; support that enable government, schools and non-profits to succeed in their work and communities. Put simply, we will provide the appropriate vehicle for the specific desired solution of the Sourcwell member and continue to honor our ability to sell through this contract while engaging our dealer network to promote this contract during their sales process. In addition, we will continue to promote the Sourcwell contract on our website, through marketing materials, and at trade shows. These efforts will enable us to achieve our goal of increasing sales through the Sourcwell contract by 10-15% annually.</p>
13	Demonstrate your financial strength and stability with meaningful data. This could include such items as financial statements, SEC filings, credit and bond ratings, letters of credit, and detailed reference letters. Upload supporting documents (as applicable) in the document upload section of your response. DO NOT PROVIDE ANY TAX INFORMATION OR PERSONALLY IDENTIFIABLE INFORMATION.	<p>Polaris Inc. is a Fortune 500 company which trades on the New York Stock Exchange under the symbol PII. In the most recently completed fiscal year 2023, Polaris had revenues of \$8.9B with a gross profit of \$2.0B and a net profit of \$503M. Earnings per share were \$8.71. A copy of the 2023 Annual Report has been uploaded to provide further details</p>
14	What is your US market share for the solutions that you are proposing?	<p>Polaris's US market share for the various categories are as follows:                  ATV (Sportsman) = 28.0%                  Side by Side (RANGER) = 47.4%                  Snowmobiles = 24.5%</p>
15	What is your Canadian market share for the solutions that you are proposing?	<p>Polaris's Canada market share for the various categories are as follows:                  ATV (Sportsman) = 19.8%                  Side by Side (RANGER) = 34.5%                  Snowmobiles = 18%</p>
16	Disclose all current and completed bankruptcy proceedings for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcwell if it enters a bankruptcy proceeding at any time during the pendency of this RFP evaluation.	<p>Polaris Inc. has never petitioned for bankruptcy protection.</p>

17	<p>How is your organization best described: is it a manufacturer, a distributor/dealer/reseller, or a service provider? Answer the question that best applies to your organization, either a) or b).</p> <p>a) If your company is best described as a distributor/dealer/reseller (or similar entity), provide your written authorization to act as a distributor/dealer/reseller for the manufacturer of the products proposed in this RFP. If applicable, is your dealer network independent or company owned?</p> <p>b) If your company is best described as a manufacturer or service provider, describe your relationship with your sales and service force and with your dealer network in delivering the products and services proposed in this RFP. Are these individuals your employees, or the employees of a third party?</p>	<p>Polaris is an Original Equipment Manufacturer (OEM). Our dealer/distributor network is independent. Polaris provides vehicle set-up and pre-delivery inspection at dedicated US-based up-fit facilities or through our dealer network. Service, support and warranty of vehicles after delivery can be accomplished through one of our over 2,500 independent dealers located through North America. The location of a nearest Dealer can be determined through the following weblink: <a href="https://www.polaris.com/en-us/dealer-locator/">https://www.polaris.com/en-us/dealer-locator/</a></p>	*
18	<p>If applicable, provide a detailed explanation outlining the licenses and certifications that are both required to be held, and actually held, by your organization (including third parties and subcontractors that you use) in pursuit of the business contemplated by this RFP.</p>	<p>Polaris Sales Inc. and/or its dealer network have all the necessary licenses and certifications to conduct business in all 50 states. Authorized dealers sign a Polaris dealer agreement annually, which outlines specific dealer requirements and policies.</p>	*
19	<p>Disclose all current and past debarments or suspensions for Proposer and any included possible Responsible Party within the past seven years. Proposer must provide notice in writing to Sourcewell if it enters a debarment or suspension status any time during the pendency of this RFP evaluation.</p>	<p>Polaris has neither been suspended nor debarred in the last seven years.</p>	*
20	<p>Describe any relevant industry awards or recognition that your company has received in the past five years.</p>	<p>2022 Mexico Great Places to Work - Best Workplaces                  2023 Newsweek - Most Trustworthy Companies in America                  2023 Ethispere - World's Most Ethical Companies                  2023 Forbes - World's Best Employers                  2024 Forbes - America's Best Largest Employers</p>	*
21	<p>What percentage of your sales are to the governmental sector in the past three years?</p>	<p>Sales to government agencies have grown each of the past three years. North American sales to these entities are handled inside of the Off-Road Vehicle division of which Polaris Government &amp; Defense and Polaris Commercial business segments report. Polaris Government &amp; Defense and Polaris Commercial represent 6% or ~\$550 million of the 2023 total Polaris sales. Nearly 100% of Polaris Government &amp; Defense sales are in the government and educational sector. Whereas, it represents roughly 15% of the Commercial segment sales.</p>	*
22	<p>What percentage of your sales are to the education sector in the past three years?</p>	<p>Sales to government, education, and non-profit agencies have grown each of the past three years. In aggregate, sales to the education sector represent 15% of total sales for Polaris Government &amp; Defense.</p>	*
23	<p>List all state, cooperative purchasing agreements that you hold. What is the annual sales volume for each of these agreement over the past three years?</p>	<p>In addition to the cooperative purchasing agreement that Polaris has with Sourcewell, Polaris maintains addendums/riders with seven municipalities and four states with three years sales in excess of \$4M as well as several National Master Standing Offers with Public Works and Government Services Canada, which have three year sales just less than \$12M.</p>	*
24	<p>List any GSA contracts or Standing Offers and Supply Arrangements (SOSA) that you hold. What is the annual sales volume for each of these contracts over the past three years?</p>	<p>While Polaris previously held GSA Schedule contracts for selling into the USG, we have opted to work through 3rd party resellers to offer our product to Federal agencies to better serve our customers requirements for small business set-asides. We currently partner with two service disabled veteran owned businesses (SDVOSB) to offer our products on GSA. Three year sales through GSA and GSA partners ~\$60M                  Defense Logistics Agency Heavy Equipment Procurement Plan (DLA HEPP) SPE8EC-34-D-0038 - Three year sales &gt;\$50M</p>	*

**Table 2B: References/Testimonials**

**Line Item 25.** Supply reference information from three customers who are eligible to be Sourcewell participating entities.

Entity Name *	Contact Name *	Phone Number *
East Bay Regional Park Orinda, CA	Jason McCrystle Fleet Manager jmccrststle@ebparks.org	510-544-2705
Michigan DNR	Melisa Potts PottsM2@michigan.gov	517-388-9905
City of Miami	John F. Babos Jr.	954-871-8707

**Table 3: Ability to Sell and Deliver Solutions (150 Points)**

Describe your company’s capability to meet the needs of Sourcewell participating entities across the US and Canada, as applicable. Your response should address in detail at least the following areas: locations of your network of sales and service providers, the number of workers (full-time equivalents) involved in each sector, whether these workers are your direct employees (or employees of a third party), and any overlap between the sales and service functions.

Line Item	Question	Response *
26	Sales force.	<p>Polaris understands that the growing Sourcewell member base needs a partner that can support the varied membership expectations. The ideal partner should offer national coverage and utilize a dealer network to support local buying and aftersales support. At Polaris, we leverage a broad dealer network made up of independent distributors committed to their local communities. Our dealer network is comprised of the following number of locations based on product line:</p> <ul style="list-style-type: none"> <li>• Off-Road Vehicles: 2,500 US/Canada dealer locations</li> </ul> <p>To support the dealer network, Polaris employs a dedicated sales force of 7 regionally based account managers focused on partnering with our dealers who are actively selling to government agencies, educational institutions, nonprofits and other current or prospective Sourcewell members. These account managers assist dealers with product demonstrations and application assessments, customer quotes and business planning. We also employ a team focused on specially customized vehicles for law enforcement (security, patrol, special events, personnel transport, customs and border patrol, disaster relief, first response) as well as fire &amp; rescue applications (fire prevention, fire response, search &amp; rescue) with emergency lights, rescue skids with stokes basket, siren and public address systems, fire-fighting kits with water tanks/foam system and custom graphics and body panels. Finally, Polaris also has internal sales &amp; customer experience resources who support dealer quote requests, pricing and Sourcewell process questions. Sourcewell members benefit from our vast dealer network combined with our commercial sales force and inside sales resources to ensure they receive specific solutions for the varied tasks where vehicles are needed.</p>
27	Describe the network of Authorized Sellers who will deliver Solutions, including dealers, distributors, resellers, and other distribution methods.	<p>We leverage a broad dealer network made up of independent distributors committed to their local communities. Our dealer network is comprised of over 2,500 dealers in North America. The dealer network has access to the Sourcewell quoting tools to ensure accurate and clear pricing for Sourcewell members. Dealers are supported by a combination of regionally based account managers as wells as internal sales and customer experience team members who can support quote, pricing and overall transactional process questions.</p> <p>In most situations transactions occur directly between Polaris and the Sourcewell member, and in those cases, the quotes are provided directly by the internal sales and customer experience team.</p> <p>The Sourcewell/NJPA Dealer Guide is attached for reference</p>

28	Service force.	<p>The ideal partner will offer localized service coverage to meet the high standards of responsiveness expected by Sourcewell members. To meet these expectations, Polaris leverages the vast dealer network throughout the US and Canada to provide local service support. Depending on the product line, Polaris dealers are required to complete a robust training curriculum through University of Polaris to received Master Service Dealer (MSD) certification. At Polaris, we continually evolve the MSD certification program to give dealers and technicians the knowledge and skills they need to provide a positive and comprehensive after-the-sale customer experience. MSD Certified technicians, who complete Bronze, Silver, or Gold certifications based on the product line, are empowered to set up, maintain, and repair vehicles the first time keeping customer vehicles in operation.</p> <p>Polaris employs a team of technical service representatives who support dealers via phone or electronic technical case support. These representatives are committed to prompt and accurate support of dealers who need additional troubleshooting or technical support to ensure vehicle downtime is minimized.</p> <ul style="list-style-type: none"> <li>• 19 Technical Service Representatives who support RANGER Off-Road Utility Vehicles, All-Terrain Vehicles, Pro XD and Snowmobiles.</li> </ul> <p>In addition to Polaris's extensive North American dealer network, Polaris Government &amp; Defense has a dedicated staff of Field Support Representatives (FSR) led by a Field Support and Training Manager. The team consists of ten (10) FSRs geographically dispersed in six (6) states with service trucks, tools, test equipment and spare parts. Additionally, the Manager and FSR's monitor a dedicated tech support line and email inbox to more rapidly respond to service questions.</p>
29	Describe the ordering process. If orders will be handled by distributors, dealers or others, explain the respective roles of the Proposer and others.	<p>The vast majority of orders utilizing the Sourcewell contract are placed directly through Polaris Government &amp; Defense. Sourcewell members working directly with our inside sales team, receive a quote for the product that meets their specifications. If the customer decides to purchase, they issue a purchase order to Polaris, referencing their Sourcewell member number. Polaris then processes the order, where it is set-up and upfitted to the customer's configuration and then shipped directly to the members location.</p> <p>See ATV Government, Commercial Fleet Discount Program and Sourcewell Dealer Quote Form (attached) for process when members order directly from a local dealer.</p>
30	Describe in detail the process and procedure of your customer service program, if applicable. Include your response-time capabilities and commitments, as well as any incentives that help your providers meet your stated service goals or promises.	<p>We believe better trained dealer staffs and technicians create better dealer experiences, more satisfied customers and more profitable dealer. Obtaining MSD certification offers many benefits for the dealer. In addition to having well-trained staff, there are competitive advantages, operational cost reductions (and in some cases, increased allowances) as well as additional rewards opportunities for certified dealers. The knowledge and expertise gained by completing the appropriate training gives those staff members in operational roles and service technicians the ability to provide a positive and seamless customer experience. For example, Gold and Silver certified technicians can contribute to the product line boards they are certified in by asking questions, posting responses, and accepting solutions. Other incentives for dealers who complete and maintain MSD certification include reduced or eliminated monthly MSD surcharges. Dealers who fail to maintain their certifications will lose their MSD benefits and be charged a monthly surcharge. The combined dealer benefits are all focused on ensuring a strong customer experience with minimal downtime.</p> <p>Polaris also realizes that supporting our dealers with factory-trained and available technical support representatives is critical to ensuring a strong customer experience. Internal metrics that are tracked, monitored and reviewed on a regular basis include response time, response quality and time to resolution. Tracking these metrics ensures that Polaris is properly supporting dealer partners and are critical to our overall customer service.</p>
31	Describe your ability and willingness to provide your products and services to Sourcewell participating entities.	<p>Polaris is fully capable and willing to provide our products to Sourcewell customers in the United States. Polaris leverages a broad dealer network made up of independent distributors committed to their local communities. Our dealer network is comprised of the following number of locations based on product line:</p> <ul style="list-style-type: none"> <li>• Off-Road Vehicles: 2,500 US/Canada dealer locations.</li> <li>• Pro XD Utility Vehicles: 102 combined US and Canada dealer locations</li> <li>• Snowmobiles: 585 US/Canada dealer locations.</li> </ul> <p>To support the dealer network, Polaris employs a dedicated sales force of 7 regionally based account managers focused on partnering with our dealers who are actively selling to government agencies, educational institutions, nonprofits and other current or prospective Sourcewell members. These account managers assist dealers with product demonstrations and application assessments, customer quotes and business planning. We also employ a team focused on specially customized vehicles for law enforcement (security, patrol, special events, personnel transport, customs and border patrol, disaster relief, first response) as well as fire &amp; rescue applications (fire prevention, fire response, search &amp; rescue) with emergency lights, rescue skids with stokes basket, siren and public address systems, fire-fighting kits with water tanks/foam system and custom graphics and body panels. Finally, Polaris also has internal sales &amp; customer experience resources who support dealer quote requests, pricing and Sourcewell process questions.</p>

32	Describe your ability and willingness to provide your products and services to Sourcewell participating entities in Canada.	Polaris is pleased to offer a variety of UTVs, ATVs and Snowmobiles that we currently offer under a Canadian Public Works National Master Standing Offer. Sourcewell pricing in Canada will match that pricing. These orders are fulfilled through our existing network of Canadian dealers.	*
33	Identify any geographic areas of the United States or Canada that you will NOT be fully serving through the proposed agreement.	<p>Polaris will sell into all geographic locations within the United States. Additional transportation charges are applicable to orders going to Alaska and Hawaii. For customers in Canada, vehicles and equipment can be provided to customers located within 150km of the following city centers:</p> <p>St-John's, NL                      Halifax, NS                      Moncton, NB                      Québec, QC                      Montréal, Qc                      Ottawa, On                      Kingston, ON                      Sudbury, On                      North Bay, On                      Toronto, On                      London, On                      Winnipeg, MB                      Regina, Sk                      Saskatoon, Sk                      Prince Albert, Sk                      Calgary, Ab                      Edmonton, Ab                      Kelowna, BC                      Vancouver, BC                      Victoria, BC                      Creston, BC                      Terrace, BC                      Prince George, BC                      Whitehorse, YT                      Hay River, NT                      Yellowknife, NT</p> <p>Additional shipping charges may apply for locales outside of these areas. Pricing will be provided at time of quote.</p>	*
34	Identify any account type of Participating Entity which will not have full access to your Solutions if awarded an agreement, and the reasoning for this.	Polaris will sell to any Sourcewell participating sector. We have no restrictions other than limitations to farther reaches of some remote Canadian providences as outlined in question 33 above.	*
35	Define any specific requirements or restrictions that would apply to our participating entities in Hawaii and Alaska and in US Territories.	Additional transportation charges would be applicable for orders being delivered to Alaska, Hawaii and other US Territories. These prices will be provided to the Sourcewell member at time of quote.	*
36	Will Proposer extend terms of any awarded master agreement to nonprofit entities?	Yes. Polaris's standard terms are Net 30 to qualified nonprofits.	*

**Table 4: Marketing Plan (100 Points)**

Line Item	Question	Response *
37	Describe your marketing strategy for promoting this opportunity. Upload representative samples of your marketing materials (if applicable) in the document upload section of your response.	<p>Our marketing team is very familiar with the Sourcewell brand and is ready to represent that brand well in our marketing efforts. Polaris as a corporation has significant resources invested into promoting off-road vehicles, low-speed vehicles, and snowmobiles at a national level. In addition to that broad product awareness, Polaris will also be reaching potential Sourcewell contract users via several targeted means:</p> <ul style="list-style-type: none"> <li>- Trade shows – state and local government level events (i.e. local and national Chiefs of Police Shows, FDIC, Municipality Expo, etc.)</li> <li>- Demos/visits- when possible invite customers to visit our facilities in Wyoming, MN for vehicle familiarization/training events, we have also created virtual options for facility tours and vehicle trainings.</li> <li>- Print and digital advertising – investing in advertisements in government publications and putting a focused effort on PR and outreach to state and local government audiences.</li> <li>- Direct mail and direct e-mail - utilizing growing government customer database</li> <li>- Social media – Added to our dedicated government and commercial pages to now have presence on LinkedIn, Facebook, X, Instagram and plans to continue expanding, including a regular cadence of government facing posts and followers (50K+ and growing)</li> <li>- Sourcewell integration into various government and commercial marketing collateral and on website: <a href="https://military.polaris.com/en-us/how-to-buy/">https://military.polaris.com/en-us/how-to-buy/</a></li> <li>• Website – <a href="http://www.polaris.com">www.polaris.com</a>, and we have made significant updates and advances to the government &amp; defense and commercial websites for online government and education shoppers, including launching a 3D build tool so customers can visualize vehicle selections along with being more self-sufficient while researching products online.</li> <li>• We also provide sales enablement/training for sales and BD teams</li> </ul> <p>A sample of the product data sheets are attached.</p>
38	Describe your use of technology and digital data (e.g., social media, metadata usage) to enhance marketing effectiveness.	<p>Polaris has dedicated significant enterprise resources into developing a world-class CRM system to reach customers with targeted messaging dependent on purchase history, interest level (grading), organization type, and many other key variables. We launched this tool with the Government, Defense and Commercial teams in 2018 and have been focusing on building a repository of data to allow us to improve marketing and sales experience. We use this data to form communications to specific customers and their needs to increase communication relevance and effectiveness.</p> <p>In addition to the foundation of this CRM system, Polaris is actively funneling more customer information into this database via social media, quote history, website sign-up, trade show lead capture, and more. We have had a continued focus around growing and targeting through social media campaigns and personalization on our website based on visitors geographic location to create an experience that better resonates with the customer. The launch of the 3D build tool mentioned previously in question 37 is also an improvement to our customers experience and allows us to provide a unique experience where we also are able to collect leads and customer information is funneled into our CRM system for further follow up.</p>
39	In your view, what is Sourcewell's role in promoting agreements arising out of this RFP? How will you integrate a Sourcewell-awarded agreement into your sales process?	<p>Having partnered with NJPA/Sourcewell for the last twelve (12) years, Polaris is well aware of Sourcewell's ability to promote the vendor contracts. Our expectation is that Sourcewell will continue to expand the contract awareness as evidenced by it's ability to expand into the Canadian marketplace. Sourcewell is already integrated into our sales process and is the go to contractual vehicle for sales to state, local, education and non-profits. Sourcewell branding is already incorporated into our web pages as well as our product data sheets.</p>
40	Are your Solutions available through an e-procurement ordering process? If so, describe your e-procurement system and how governmental and educational customers have used it.	<p>Polaris has implemented an on-line tool that allows customers to select the vehicle that meets their requirements and allows them to configure to their liking. This tool provides them with a visual depiction of what their final product will look like and provides the MSRP price of the vehicle. They are then able to request a quote from Polaris representative who will apply the appropriate discounts based on the Sourcewell pricing model. In absence of an e-procurement ordering process, the online configuration tool helps Sourcewell members get a general understanding of pricing.</p>

**Table 5A: Value-Added Attributes (100 Points)**

Line Item	Question	Response *
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<p>41</p>	<p>Describe any product, equipment, maintenance, or operator training programs that you offer to Sourcewell participating entities. Include details, such as whether training is standard or optional, who provides training, and any costs that apply.</p>	<p>The Polaris Government &amp; Defense Field Service and Training team offers numerous courses in proper driving and maintenance. These courses are optional, with pricing provided in the price volume of the proposal. These courses include the following:</p> <p>PD1236 New Equipment Training          PD1238 Mechanic Certification Course          PD1241 1 Week Fleet Maintenance For 15 Vehicles          PD1242 Master Driver Training Course          PD1243 Drivers Safety Training Course          PD1245 Advanced Diagnostics and Drivetrain Certification Course</p> <p>The following is a brief description of the courses and their content:</p> <p>New Equipment Training (NET) = 1 Day Course that provides a basic overview of the Polaris vehicle, basic details on the proper and safe operation of the vehicle along with basic steps to perform operator level maintenance – max. 20 personnel</p> <p>Mechanic Certification Course (MCC) = 4 Day Course provided at the customer’s location using on-site facilities. This course trains and certifies on-site maintenance personnel to properly service/maintain their Polaris vehicles up to and including warranty level repairs.</p> <p>Master Driver Training Course (MDTC) = Four-day course, which will be provided at the customer’s location using on-site facilities. This course shall train onsite personnel to establish a Train the Trainer program using the organization’s facilities and their fielded Polaris vehicles. The training provided through Polaris Government &amp; Defense’s MDTC is designed around safe operation of the vehicle. This is a pass/fail course and all Driver/Coach Candidates must have prior off-highway riding experience (i.e DSTC).</p> <p>Driver Safety Training Course (DSTC) = Three day course, which will be provided at the customer’s location using on-site facilities and equipment. The training provided through Polaris Defense’s DSTC is designed around safe operation of the vehicle. This is a beginner level course that covers basic driving skill, basic recovery techniques and PMCS of the Vehicle. Students who successfully complete the course will receive ROHVA operator certification.</p> <p>Advanced Diagnostics and Drivetrain Certification Course (ADDC) = Mechanic’s Course: Learn to disassemble and re-assemble entire drivetrain on Polaris vehicles plus advanced diagnostics. Students will learn to efficiently tear down, identify components, diagnose issues and re-assemble complete engine, front drive, and gear case.          Note: prerequisite MCC (level 20) required to be completed before taking this course.</p> <p>Many authorized dealers also offer local training, and the pricing and method of training is at the discretion of the dealer. Pricing for training purchased direct from Polaris is listed in the attached pricing matrix.</p>
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<p>42</p>	<p>Describe any technological advances that your proposed Solutions offer.</p>	<p>Polaris continues to integrate new, customer-centric technology into our vehicles whenever it can drive productivity, enhance the operator experience, or improve overall safety. Innovation has always been at the heart of Polaris, and some recent technological advances that can benefit Sourcewell members include:</p> <p>* RIDE COMMAND+--the original, nationwide off-road mapping system with over a million miles of verified trails and unique features. RIDE COMMAND is available free of charge for all riders via the Polaris app, online or in your vehicle. Experience hassle-free ownership with RIDE COMMAND+. Monitor your vehicle's health, location, and maintenance schedule right from your palm. Available on select models, the 7" Display powered by RIDE COMMAND puts vehicle controls at your fingertips. With glove-touch compatibility, simply tap to seamlessly switch features, navigate, or access configurable gauge views. RIDE COMMAND+ allows you to stay connected with fellow riders even on your most remote adventures with Group Ride. Track your journeys, send messages and navigate with ease—even when you're offline. The use data that can be harvested from the Telemetric system allows analysis of your complete fleet no matter the location. This information enables the efficient use of the vehicles over the entire maintenance cycle, allowing for defined and predictable maintenance periods and maintenance budgeting based on maximizing the use of all the vehicles in a fleet. The use case information gathered can intelligently inform on future fleet purchase requirements to optimize the number of units for the job and predicted life cycle based on number of hours the individual units are being used. In cases of vehicle fleets dispersed over a large area, the vehicle tracking allows pinpoint locations of your individual fleet units, allowing efficient planning for daily use based on vehicle availability. For emergencies in remote locations, it also allows tracking of vehicles that can be coordinated with rescue services for expedited coordination of care.</p> <p>*RANGER Kinetic --To meet the growing demand for zero emission vehicles (ZEV), clean and alternative fuel vehicles (AFV), Polaris Government and Defense offers the all-new electric RANGER to government organizations including federal, state and local agencies, and non-profits. This all-new, all-electric RANGER XP Kinetic is a significant offering for our government customers that need to incorporate more electric vehicles into their fleet without sacrificing utility, performance or durability. The RANGER XP Kinetic can decrease total cost of ownership, reduce CO2 emissions and operate quietly.</p> <p>*OEM Certified Law Enforcement and Fire &amp; Rescue models -          Law Enforcement - Security, patrol, special events, personnel transport, customs and border protection, disaster relief and first response.          Fire &amp; Rescue - fire prevention, fire response and search &amp; rescue</p> <p>* All new Polaris XPEDITION with a 114hp Prostar 1000 Gen 2 engine to carry gear into deep back country.</p> <p>*All new RANGER XD 1500 extreme duty featuring a 1500 cc engine, 3,500lb towing capacity and 1,500lb cargo box payload.</p> <ul style="list-style-type: none"> <li>• Kevlar® backed seats on Pro XD utility vehicles resist punctures and tears, focused on reducing cost of ownership</li> <li>• Vehicle fault alarms on Pro XD utility vehicles to notify users of potential issues that could cause serious damage to the vehicle. A combination of visual (display) and audible alarms include low oil pressure, parking break engagement, belt slip, and engine overheat.</li> <li>• Speed limited utility vehicles to 15 mph if seat belt is not engaged</li> <li>• Heating and air conditioning in a fully cabbed vehicle on certain RANGER utility vehicles, resulting in reduced operator fatigue and increased productivity</li> <li>• Industry-first plow mode on certain RANGER utility vehicles, making snow plowing more efficient by automatically adjusting the plow position depending on the gear the vehicle is in</li> <li>• Our self-extinguishing plastics and flame-retardant materials are strategically located for a safe and comfortable riding experience.</li> </ul> <p>In addition, the 10-year exclusive partnership agreement, signed in September 2020, between Polaris and Zero Motorcycles will enable Polaris to develop, manufacture and sell electrified utility vehicles using Zero's powertrain technology, hardware and software. Polaris is well positioned to accelerate the development of its premium electric vehicle offering across its product lines and to lead the industry in electrification – another example of the technological advances that can benefit Sourcewell members.</p>
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43	Describe any “green” initiatives that relate to your company or to your Solutions, and include a list of the certifying agency for each.	<p>In line with our belief in continuous improvement, Polaris works to reduce our environmental impact and create efficiencies across our operations — from suppliers, manufacturing and distribution to our office facilities. After completing our previous five-year environmental goals in 2022, we introduced new 2035 goals, outlined below, focused on furthering environmental sustainability.</p> <ul style="list-style-type: none"> <li>• 75% renewable electricity</li> <li>• 50% reduction in absolute GHG emissions (Scope 1 and Scope 2)</li> <li>• 90% of waste diverted from landfills</li> <li>• Participate in the U.S. Environmental Protection Agency’s SmartWay Transportation Partnership</li> <li>• 100% of manufacturing facilities will implement a water stewardship program</li> </ul> <p>Our corporate responsibility report has been included as an attachment in a .zip file along with our Annual Report.</p> <p>In addition to corporate initiatives, Polaris has introduced the all-new, all-electric RANGER XP Kinetic to our government customers that need to incorporate more electric vehicles into their fleet without sacrificing utility, performance or durability. The RANGER XP Kinetic can decrease total cost of ownership, reduce CO2 emissions and operate quietly.</p>
44	Identify any third-party issued eco-labels, ratings or certifications that your company has received for the Solutions included in your Proposal related to energy efficiency or conservation, life-cycle design (cradle-to-cradle), or other green/sustainability factors.	<p>As a responsible corporate citizen, Polaris is dedicated to protecting human health, natural resources and the global environment. This dedication reaches further than compliance with the law to encompass the integration of sound environmental practices into our business decisions. The following Environmental Principles provide guidance to Polaris personnel worldwide in the conduct of their daily business practices:</p> <ul style="list-style-type: none"> <li>• We are committed to taking actions to preserve the environment.</li> <li>• We are committed to reducing waste and pollutants, conserving resources and recycling materials at every stage of the product life cycle.</li> <li>• We are committed to reducing greenhouse gas intensity, improving energy efficiency and increasing renewables as a part of our energy portfolio.</li> <li>• We are committed to continually assessing the impact of our facilities have on the environment and the communities in which we live and operate with a goal of driving continuous improvement.</li> </ul> <p>-Polaris is committed to purchasing or producing a portfolio of 75% renewable electricity by 2025. In 2023 we achieved 45%</p> <p>- Polaris currently has four on-site solar projects that generate 1,546 megawatt-hours of renewable energy in 2023.</p> <p>-Polaris committed to and achieved a 5% reduction in GHG emissions by 2022 and has set a new goal to achieve a 50% reduction by 2035.</p> <p>- In 2023 we constructed a solar panel installation on the roof of one of our distribution centers that will produce 1,600 megawatt hours of energy annually. Excess capacity will be sold back to the grid.</p> <p>-In 2023, three of our US facilities completed lighting upgrades swapping out fluorescent lights with LED, saving 1,158MWh of electricity and 521 metric tons of CO2 annually.</p>
45	What unique attributes does your company, your products, or your services offer to Sourcewell participating entities? What makes your proposed solutions unique in your industry as it applies to Sourcewell participating entities?	<p>Polaris Government &amp; Defense is a business unit within Polaris, dedicated to the unique needs of our government and military customers. In existence for nearly 20 years, we provide all the advantages of an OEM with the responsiveness of a small business unit – and combined with our extensive commercial dealer network, we provide confidence in the capability of our products, an extensive logistical and maintenance support network, and a comprehensive number of proven accessories to ensure the vehicles we provide meet your application needs.</p> <p>Government and Defense customers have unique use cases and challenges for their fleets that are not present in the consumer market. Our experienced and dedicated team in Government and Defense understand those challenges and apply that knowledge in the recommendations for your vehicle requirements, upfitting packages and support that allow your fleet managers and procurement agents to purchase with confidence that they have the right vehicle for the job and the experienced OEM support to reduce the burden on the fleet managers. Our team also brings extensive knowledge for new equipment training, user driver training and maintenance that allows for a successful roll out of a complete fleet of vehicles no matter what the tasking. Polaris is the only off-road OEM to provide law enforcement, fire and rescue personnel with turn-key vehicle solutions, validation, warranty, training, service and ease of purchasing. This is paramount for departments to have the confidence that the integration is validated on the vehicle and supported with a warranty.</p>
46	Describe any safety features your products have such as seat belts, rollover protection, brake lights, stability control, emergency shutoff, etc.	<p>All of our UTV’s contain ROHVA certified Roll Over Protect Systems (ROPS), seat belts, cab nets or doors, headlights and brake lights. Additionally, some model vehicles can be equipped with Ride Command+, Active Decent Control (ADC), electronic speed limiters and DYNAMIX semi-active suspension. Our ATVs and snowmobiles have headlights, brake lights, emergency shut-off switches.</p>

<p>47</p>	<p>Are your products equipped with GPS or telematics features or other route optimization options?</p>	<p>Polaris RIDE COMMAND+ is the original, nationwide off-road mapping system with over a million miles of verified trails and unique features. RIDE COMMAND is available free of charge for all riders via the Polaris app, online or in your vehicle. Experience hassle-free ownership with RIDE COMMAND+. Monitor your vehicle's health, location, and maintenance schedule right from your palm. Available on select models, the 7" Display powered by RIDE COMMAND puts vehicle controls at your fingertips. With glove-touch compatibility, simply tap to seamlessly switch features, navigate, or access configurable gauge views. Stay connected with fellow riders even on your most remote adventures with Group Ride. Track your journeys, send messages and navigate with ease—even when you're offline.</p> <p>Confidently explore new routes with GPS navigation and over a million miles of verified trails, accessible even without cell service. Easily download available trail data, including details about both public and private land.</p> <p>RIDE COMMAND makes planning your route easy and enhances on-board navigation by highlighting points of interest and allowing you to set waypoints for your ride. This mapping capability and waypoint additions can easily construct routes for others to follow, allowing for consistency in the coverage of areas of interest and daily duties outlined for a full team syncing their travels together. The use data that can be harvested from the Telemetric system allows analysis of your complete fleet no matter the location. This information enables the efficient use of the vehicles over the entire maintenance cycle, allowing for defined and predictable maintenance periods and maintenance budgeting based on maximizing the use of all the vehicles in a fleet. The use case information gathered can intelligently inform on future fleet purchase requirements to optimize the number of units for the job and predicted life cycle based on number of hours the individual units are being used.</p> <p>Vehicle Location In cases of vehicle fleets dispersed over a large area, the vehicle tracking allows pinpoint locations of your individual fleet units, allowing efficient planning for daily use based on vehicle availability. For emergencies in remote locations, it also allows tracking of vehicles that can be coordinated with rescue services for expedited coordination of care.</p>
<p>48</p>	<p>Describe how your products positively contribute to environmental concerns such as air pollution.</p>	<p>Since our signing of a ten year agreement with Zero Motorcycle in 2020, Polaris has spent significant effort in electrification of our product line, including higher horsepower electric pontoons and the introduction of the RANGER XP Kinetic, an all-electric powertrain engineered for off-road use. The RANGER XP Kinetic received the 2023 Popular Science Best of What's New Award within the automotive category. We have launched a lithium-ion battery global lifecycle management program and partnered with the State of Michigan to develop a network of EV charging stations on their off-road trail systems. Additionally, all of our models meet CARB (California Air Resource Board) and EPA emissions as well as offering Turf Mode to lessen impact on soils and limit erosion.</p>

**Table 5B: Value-Added Attributes**

Line Item	Question	Certification	Offered	Comment
49	Select any Women or Minority Business Entity (WMBE), Small Business Entity (SBE), or veteran owned business certifications that your company or hub partners have obtained. Upload documentation and a listing of dealerships, HUB partners or resellers if available. Select all that apply.		<input checked="" type="radio"/> Yes <input type="radio"/> No	As a contractor doing business with the Federal government, Polaris maintains an approved Small Business Subcontracting Plan that it is required to submit on an annual basis. It outlines our commitment to seeking opportunities to contract with small, small disadvantaged, woman owned, veteran owned, service disabled veteran owned and HubZone businesses. Please refer to the attachments section of the proposal for a copy of the 2023 USG Approved Small Business Subcontracting Plan.
50		Minority Business Enterprise (MBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	RKO Enterprises
51		Women Business Enterprise (WBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Paulson Public Relations
52		Disabled-Owned Business Enterprise (DOBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Defense Aerospace International, Force Four Logistics
53		Veteran-Owned Business Enterprise (VBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	CTX Engineering, Engstrom Technical Services, Force Four Logistics, Defense Aerospace International
54		Service-Disabled Veteran-Owned Business (SDVOB)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Defense Aerospace International, Force Four Logistics
55		Small Business Enterprise (SBE)	<input checked="" type="radio"/> Yes <input type="radio"/> No	NP2H, CTX Engineering, RKO Enterprises, Paulson Public Relations
56		Small Disadvantaged Business (SDB)	<input checked="" type="radio"/> Yes <input type="radio"/> No	RKO Enterprises
57		Women-Owned Small Business (WOSB)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Paulson Public Relations

**Table 6: Pricing (400 Points)**

Provide detailed pricing information in the questions that follow below.

Line Item	Question	Response *
58	Describe your payment terms and accepted payment methods.	Polaris's standard payment terms are net 30 after invoice. Acceptable payments include check, money order, wire transfer, EFT or credit card
59	Describe any leasing or financing options available for use by educational or governmental entities.	We understand that having the right leasing or financing options for educational or government entities can be just as important as having the right equipment. We offer financing and leasing for RANGER, RZR, GENERAL, Polaris XPEDITION, Sportsman and Pro XD products through our dealers via a partnership with Wells Fargo Vendor Financial Solutions. Our leasing solutions make it easier for the entity to obtain Polaris vehicles with terms that fit the business, enabling the preservation of working capital and cash flow for other operating needs. Our most popular leasing program, Fair Market Value, gives a customer the option to purchase the equipment or upgrade to a new vehicle at the end of the term. Lease terms available include 36-month, 48-month and 60-month leases. Traditional loans are also available through that same Wells Fargo Vendor Financial Solutions partnership. We offer 36-month, 48-month and 60-month loans.

60	Describe any standard transaction documents that you propose to use in connection with an awarded agreement (order forms, terms and conditions, service level agreements, etc.). Upload all template agreements or transaction documents which may be proposed to Participating Entities.	Upon inquiry from a Sourcewell member, Polaris Government & Defense Inside Sales Reps would provide a formal quotation based on our existing CRM system. The formal acceptance by the Participating Entity would be through their formal procurement systems. See attached sample quote.	*
61	Do you accept the P-card procurement and payment process? If so, is there any additional cost to Sourcewell participating entities for using this process?	Polaris accepts P-card procurement and payment for Polaris Direct transactions. There are no additional charges to Sourcewell participating entities.	*
62	Describe your pricing model (e.g., line-item discounts or product-category discounts). Provide detailed pricing data (including standard or list pricing and the Sourcewell discounted price) on all of the items that you want Sourcewell to consider as part of your RFP response. If applicable, provide a SKU for each item in your proposal. Upload your pricing materials (if applicable) in the document upload section of your response.	Polaris's discount structure to Sourcewell customers is based on a percentage discount off of MSRP. The various discount rates by product line are outlined in the response to question 63. Pricelists for the various product lines for the US are attached.	*
63	Quantify the pricing discount represented by the pricing proposal in this response. For example, if the pricing in your response represents a percentage discount from MSRP or list, state the percentage or percentage range.	<p>US Discount Structure</p> <p>Off Road Vehicles (ORV) Discount Structure</p> <p>RANGERS, RZR, GENERAL, Polaris XPEDITION- 11.0% off MSRP, plus shipping, exclusive of Admin Fee</p> <p>Sportsman- 11.0% off MSRP, plus shipping, exclusive of Admin Fee</p> <p>Pro XD - 11.0% off MSRP, plus shipping, exclusive of Admin Fee</p> <p>RANGER Kinetic - 4.0% off MSRP, plus shipping, exclusive of Admin Fee</p> <p>Snowmobiles - 11.0% off MSRP, plus shipping, exclusive of Admin Fee</p> <p>Accessories 15% off MSRP, plus install, exclusive of Admin Fee</p> <p>Oils &amp; Lubricants 15% off MSRP, exclusive of Admin Fee</p> <p>Training 10% off MSRP</p>	*
64	Describe any quantity or volume discounts or rebate programs that you offer.	No additional volume discount is offered on the Sourcewell contract as the discount structure is based off the combined volume anticipated through the aggregate number of Sourcewell purchases. Customers seeking larger volume purchases, such as a fleet, will be evaluated on a case by case basis for additional discounts beyond that offered on the Sourcewell contract.	*
65	Propose a method of facilitating "sourced" products or related services, which may be referred to as "open market" items or "non-contracted items". For example, you may supply such items "at cost" or "at cost plus a percentage," or you may supply a quote for each such request.	Polaris can offer "open market" items to Sourcewell Members. We define open market items as specific add-on features/accessories that are not on contract. An example may include a vehicle accessory (i.e. a unique exterior lighting accessory) that is requested by the Sourcewell member that is not available directly from Polaris but can be purchased and installed by the authorized dealer. The price of the open market item would represent fair market value and be negotiated between the authorized dealer or Polaris and the Sourcewell Member. The open market item would be itemized on the quote and listed as "open market" or "non-contract."	*
66	Identify any element of the total cost of acquisition that is NOT included in the pricing submitted with your response. This includes all additional charges associated with a purchase that are not directly identified as freight or shipping charges. For example, list costs for items like pre-delivery inspection, installation, set up, mandatory training, or initial inspection. Identify any parties that impose such costs and their relationship to the Proposer.	Vehicles are unique in their requirements for preparation prior to use. Some may require pre-delivery inspection based on their size and shipping method from the factory. Dependent on the specific product, some vehicles may have locally installed options/accessories by the authorized selling dealer. For example, some vehicles require title, licensing, or state specific fees (California tire fee). When an authorized dealer issues a quote for a vehicle, any additional costs will be itemized separately and are not subject to the Sourcewell discount. These costs will be quoted by dealers at fair market value.	*
67	If freight, delivery, or shipping is an additional cost to the Sourcewell participating entity, describe in detail the complete freight, shipping, and delivery program.	There is no additional cost to Sourcewell members who choose to pick up their vehicle from the authorized dealer. Dealer may charge local delivery fees to the Sourcewell member location, and if so, those delivery fees will be itemized separately on the quote. If a US customer purchases from Polaris Direct, shipping to a CONUS location is included in the list price.	*
68	Specifically describe freight, shipping, and delivery terms or programs available for Alaska, Hawaii, Canada, or any offshore delivery.	In the United States, shipping charges to the customers location are included in the pricelist for all deliveries to the continental United States (CONUS) Shipments to Alaska and Hawaii are priced separately at the time of quoting to the customer. Shipping costs in Canada are also included in the price of the product provided if the destination is within 150km of the major city centers identified in question 33.	*

69	Describe any unique distribution and/or delivery methods or options offered in your proposal.	Sourcewell members that purchase ORV products direct from Polaris will have their vehicles up-fit and accessorized at the Polaris factory and delivered direct to their location without having to pick up the vehicle from a dealer. For products that are procured through a dealer, arrangements can be made with the dealer for delivery to their location.	*
70	Specifically describe any self-audit process or program that you plan to employ to verify compliance with your proposed agreement with Sourcewell. This process includes ensuring that Sourcewell participating entities obtain the proper pricing.	Polaris has established a CRM based quote/order processing and invoicing system based on Microsoft Dynamics. The whole process starts with a generation of a quote, which requires the sales rep to select the Sourcewell contract and pricelist to generate the quote, ensuring correct pricing. When an order is received, it is reviewed with the Sales Team and Sales Supervisor to ensure accuracy. This same CRM module allows reports to be generated on a quarterly basis to query the number of sales associated with the Sourcewell contract. These sales numbers along with the data pulled from the rebate program, which captures dealer direct sales is then combined into a final report for capturing quarterly sales. These numbers are reviewed by Polaris Government & Defense's Contract Manager to ensure accuracy and then a check request/EFT is requested from account receivables to Sourcewell.	*
71	If you are awarded an agreement, provide a few examples of internal metrics that will be tracked to measure whether you are having success with the agreement.	Having had a co-operative agreement with NJPA/Sourcewell since 2012, we will draw upon our extensive past history to compare current sales against previous years. We have continually seen an increase in our Sourcewell sales each year and will be measuring our performance against benchmark results.	*
72	Provide a proposed Administration Fee payable to Sourcewell. The Fee is in consideration for the support and services provided by Sourcewell. The propose an Administrative Fee will be payable to Sourcewell on all completed transactions to Participating Entities utilizing this Agreement. The Administrative Fee will be calculated as a stated percentage, or flat fee as may be applicable, of all completed transactions utilizing this Master Agreement within the preceding Reporting Period defined in the agreement.	Polaris proposes a 3/4% administrative fee against the total value of the orders delivered each quarter. This administrative fee is consistent with the same Industrial Funding Fee that Polaris has paid the General Services Administration on our GSA MAS contracts. Polaris is offering the same discount and administration fee structure as our other USG contracts. This allows for a single price list for both USG and Sourcewell and eliminates any conflicts with most favored customer pricing, since Federal, State, Local, Education and Non-Profit all receive the same pricing.	*

**Table 7: Pricing Offered**

Line Item	The Pricing Offered in this Proposal is: *	Comments
73	The pricing offered is consistent with standard market pricing typically offered to individual municipalities, universities, or school districts.	Polaris utilizes the same pricelist for Sourcewell members as utilized under our contracts with Federal agencies. Utilization of the same pricelist for Federal agencies and Sourcewell clients ensures consistency across governmental, educational and non-profit customer base.

**Table 8A: Depth and Breadth of Offered Solutions (200 Points)**

Line Item	Question	Response *
74	Provide a detailed description of all the Solutions offered, including used, offered in the proposal.	Detailed product specification sheets are attached to this proposal. A summary of the Polaris offerings are described below:  Polaris Vehicles The RANGER XP Kinetic features an all-electric powertrain giving customers a sustainable option for when an off-road capable, zero emissions vehicle is preferred. With class-leading 110 horsepower, 140 lb-ft of torque and the ability to tow 2,500 lb and haul 1,250 lb, the RANGER XP Kinetic provides uncompromised power and precise control when pulling or towing heavy loads. Three drive modes – Eco+, Standard and Sport – allow customers to optimize power for the task at hand. The RANGER XP Kinetic's drivetrain features fewer moving parts for lower maintenance costs and more uptime for increased productivity. Plus, the quiet electric powertrain means easier radio and face-to-face conversations as well as greater situational awareness and less disturbance. The RANGER XP Kinetic also boasts a rigid one-

piece chassis, full-body skid plate and large front bumper to deliver maximum protection to the operator and vehicle. Ground clearance of 14 inches, 10 inches of suspension travel and 29-inch Pro Armor X-Terrain tires further increase durability of the RANGER XP Kinetic to take on the toughest terrain.

#### Snowmobiles

Polaris started its journey over 70 years ago as the first manufacturer of snowmobiles. Through this hard work, we've introduced new, innovative technologies in the industry. We give riders a way to realize their passion and share it with friends and family. Our offerings include RMK Mountain, Switchback On & Off Trail, Titan Extreme Crossover, Indy Performance and Voyageur Recreational Utility sleds. Snowmobiles are an invaluable tool in deep snow and snow-covered mountainous terrain, which is normally a challenge for traditional vehicles.

#### Pro XD Utility Vehicle

The Pro XD provides industry-leading durability, serviceability and safety to deliver a utility vehicle built to withstand the toughest work environments, and ultimately, provide customers with increased durability, lower maintenance costs and improved safety features. Whether hauling people or cargo, the Pro XD, is available in gas, diesel and electric and 2 or 4 seating configurations. Polaris-engineered made-for-work accessories, including full cab enclosures, lighting options, heat, front plow options, and other safety features are available to meet the specific application. Specially customized vehicles for law and fire & rescue applications with emergency lights, rescue skids with stokes basket, siren and public address systems, fire-fighting kits with water tanks/foam system and custom graphics and body panels are also available.

#### RANGER Off-Road Vehicles

The RANGER off-road portfolio offers the most complete lineup of utility vehicles, with various configurations to meet specific customer needs. Electric and gas options, varying seating configurations, payload capacities up to 2,000 pounds and towing capacities up to 2,500 pounds and optional heating and air conditioning on select models are just a few of the features available across the RANGER lineup. Polaris engineered accessories including full cabs, lighting, winch, plow, vehicle protection and other work accessories are available to meet the specific application.

#### RANGER XD 1500

With its unprecedented capability, brute strength and unmatched comfort, the new extreme duty class of RANGER side-by-sides are engineered with the first-ever ProStar 1500cc 3-cylinder engine that offers an industry-leading 110 horsepower, the industry-exclusive STEELDRIVE automatic transmission for greater durability and precise control, and over 70 new accessories for enhanced customization, highlighted by Polaris' exclusive Lock & Ride MAX system. The RANGER XD 1500 can tow 3,500 lbs and has a cargo box capacity of 1,500 lbs. Government customers need a vehicle that delivers all-day comfort for those long days on the job. Beyond industry-leading capability and durability, the RANGER XD 1500 prioritizes comfort across the entire lineup to keep customers going strong on the longest days. Features include a spacious interior, premium seating, available heated seats, HVAC and Ride Command technology.

#### Polaris XPEDITION

The new Polaris XPEDITION is appropriate for city, state and federal personnel as they patrol and protect conservation and public lands. Combining the all-terrain capabilities of traditional side-by-sides with comfort and cargo capabilities typically associated with overlanding, the Polaris XPEDITION delivers capability, performance and comfort in a first-of-its-kind crossover side-by-side. With a 200+ mile fuel range, 1,160 lb payload and 2,000 lb towing capacity, the vehicle is designed to carry more gear and provide greater protection from the elements. The Polaris XPEDITION features integrated fold-flat rear seats, a pass-through cab and easy roof rack solutions to accommodate virtually any loadout. Delivering all-day comfort, the Polaris XPEDITION is the first-ever sport side-by-side to offer a fully enclosed cab with full roof coverage, windows and optional heating and air conditioning providing riders protection from the elements.

#### GENERAL

The Polaris General is a versatile crossover side-by-side (UTV) and is available in two and four-seat models with a 1,100 lb payload capacity, the ability to tow 1,500 lb, and a 100 HP engine. It also has validated equipment packages available directly from Polaris.

**RZR**

The Polaris RZR is a high-performance sport side-by-side (UTV) designed for extreme off-road mobility. RZR provides the ultimate combination of power, agility and unrivaled ride and handling to take on the most dynamic environments. It is highly customizable for any application.

**Sportsman All-Terrain Vehicles**

Polaris offers best-in-class ATVs that are engineering for high performance, maximum reliability, and superior ride and handling to reduce operator fatigue on the job. A full line of Polaris-engineering accessories, including windshield, storage, winch, plow blades and more, is available to customize the ATV to the specific Sourcewell member application.

**LAW ENFORCEMENT**

RANGER law enforcement units provide professional, squad car-type capabilities in a nimble off-road and urban mobility vehicle complete with the same sirens, horns, PA system and emergency lighting. Designed for comfortable and efficient operations in all climates, the RANGER XP 1000 NorthStar offers three and six-passenger options with a full cab and heat/AC for passenger comfort and protection from the elements.

The GENERAL is response ready with the all-new extreme off-road Emergency Light Kit with Infrared (IR) and Blackout capability. Equipped on a four-seat GENERAL XP 4 1000 UTV, the rugged light kit debuted at the International Association of Chiefs of Police (IACP) Conference and Exposition in 2023. The new rugged Emergency Light Kit with IR and Blackout includes a 50-inch tactical lightbar, 35-inch lightbar and integrated emergency lights around the vehicle body provide a full 360-degree package with different color options.

**FIRE & RESCUE**

The QTAC® Firefighting Skid is capable of drafting, applying retardants and small-scale fire suppression. It is ideal for use cases such as small to large scale prescribed burn control, grass and prairie burns, and dry grass cutting standby. The firefighting skid features additional options, including a 2.5-gallon foam capacity, a draft hose kit, an electric hose reel option and a 9-horsepower version with electric start.

- Extreme Duty Firefighting: The Extreme Duty Firefighting Package includes a RANGER XD 1500 Premium Standard Cab UTV equipped with a firefighting skid and lighting options that include a 20-inch or 40-inch single row lightbar and the Polaris' standard emergency light kit. The vehicle package also comes with Polaris Pro Armor 32-inch harvester tires, side and rearview mirrors, hood storage rack, upper front brush guard, rock guard with step and a heavy duty 6,000-lb winch.

- Off-Road Firefighting: The Off-Road Firefighting vehicle package includes a RANGER XP 1000 Premium Standard Cab, the firefighting skid, Low-Profile Linear Emergency light kit with lightbar and body lights, and a siren and PA system. The vehicle package also includes hood storage rack, side and rear-view mirrors, rock guard with step, and a headache rack.

**Fire & Rescue Skid**

The Fire & Rescue Skid includes a unique, convertible rescue litter platform that allows for the tailgate to be closed on the UTV when not in use. This skid is ideal for the same use cases as the firefighting skid with the addition of remote rescue and public events. The Fire & Rescue Skid can also be equipped with optional 2.5-gallon foam capacity, a draft hose kit, electric hose reel option.

- Extreme Duty Fire & Rescue: The Extreme Duty Fire & Rescue vehicle package includes a RANGER XD 1500 CREW NorthStar Premium UTV equipped with the Fire & Rescue Skid, deluxe emergency light kit and premium emergency light bar with siren and PA system. The vehicle kit also includes Pro Armor 32-inch harvester tires, side mirrors, hood storage rack, an upper front brush guard and rock guard with step.

- Off-Road Fire & Rescue: The Off-road Fire & Rescue vehicle package includes a RANGER XP 1000 CREW Premium equipped with the Fire & Rescue Skid, a deluxe emergency light kit and premium emergency light bar with siren and PA system. Additionally, the package includes a hood storage rack, fixed glass windshield, poly rear panel, side and rearview mirrors, and rock guard with step.

**Rescue Skid**

The QTAC Rescue Skid has a full-size rescue area, sliding storage and an attendant seat, with optional IV pole and O2 bottle mounts available. The skid is ideal for remote rescue operations and public events.

- Off-Road Rescue: The Off-Road Rescue vehicle package includes a RANGER XP 1000 CREW NorthStar Premium equipped with the Rescue Skid, a siren and PA system and emergency lighting that includes the Polaris deluxe emergency light kit and a premium emergency light bar. The package also includes a hood storage rack, side mirrors, and rock guard with step.

		- Electric Off-Road Rescue: Designed for those wanting an electric option in their rescue fleets, the Electric Off-Road rescue vehicle package comes with the RANGER XP Kinetic Premium UTV equipped with the Rescue Skid, Low-Profile Linear Emergency light kit with a siren and PA system. The vehicle package also includes a poly roof and poly rear panel, a full-size fixed glass windshield, front hood storage rack, side and rear-view mirrors, a rock guard with step and a 4500-lb winch.
75	Within this RFP category there may be subcategories of solutions. List subcategory titles that best describe your products and services.	Commercial utility vehicles (UTVs) Off-Road utility vehicles (UTVs) All-terrain vehicles (ATVs) Emergency Response (UTVs) Fire Fighting (UTV's) Law Enforcement (UTV's) Electric transport Personnel carriers Burden carriers Snowmobiles
76	Identify the engine types available for your products (e.g. gasoline, diesel, CNG, propane, hybrid, electric etc.)	Polaris offers gas, diesel and electric options for our products. Polaris understands the importance in electrification and its impact on higher education and government sustainability initiatives. Already a leader in electric vehicle offerings, Polaris is accelerating that position with a recent 10-year exclusive partnership with Zero Motorcycles, a company with pioneering electrification experience, proven leadership, and electric powertrain technologies that are unmatched in the market. Under this 10-year agreement, Polaris plans to launch a new electric option to customers across each of its core business segments by 2025. We are excited to deliver additional electric vehicles within the range, value and performance characteristics that Sourcewell members desire. The current offering by product type is noted below. Utility Vehicles (UTVs) • Gas • Diesel • Electric All-Terrain Vehicles (ATVs) • Gas Burden Carriers • Gas • Electric * Diesel Personnel Carriers • Gas • Electric Snowmobiles • Gas

**Table 8B: Depth and Breadth of Offered Solutions**

Indicate below if the listed types or classes of Solutions are offered within your proposal. Provide additional comments in the text box provided, as necessary.

Line Item	Category or Type	Offered *	Comments
77	Utility vehicles, task vehicles, cargo quad cycles, cargo tri cycles , golf carts, low-speed vehicles (LSV)	<input checked="" type="radio"/> Yes <input type="radio"/> No	Polaris XPEDITION, RANGER. GENERAL, RZR, , Sportsman and Pro XD
78	Parking enforcement, patrol and EMS solutions	<input checked="" type="radio"/> Yes <input type="radio"/> No	Polaris XPEDITION, RANGER. GENERAL, RZR, , Sportsman and Pro XD
79	Passenger shuttles, burden carriers, tow tractors, baggage trucks	<input checked="" type="radio"/> Yes <input type="radio"/> No	Polaris XPEDITION, RANGER. GENERAL, RZR, , Sportsman and Pro XD
80	Side-by-sides, all-terrain vehicles (ATV), snowmobiles, motorcycles, personal watercraft, amphibious vehicles, autonomous vehicles	<input checked="" type="radio"/> Yes <input type="radio"/> No	Polaris XPEDITION, RANGER. GENERAL, RZR, , Sportsman and Pro XD
81	Food and beverage solutions, athletic and campus-use vehicles	<input checked="" type="radio"/> Yes <input type="radio"/> No	Polaris XPEDITION, RANGER. GENERAL, RZR, , Sportsman and Pro XD

**Table 9: Exceptions to Terms, Conditions, or Specifications Form**

**Line Item 82. NOTICE:** To identify any exception, or to request any modification, to Sourcwell standard Master Agreement terms, conditions, or specifications, a Proposer must submit the proposed exception(s) or requested modification(s) via redline in the Master Agreement Template provided in the “Bid Documents” section. Proposer must upload the redline in the “Requested Exceptions” upload field. All exceptions and/or proposed modifications are subject to review and approval by Sourcwell and will not automatically be included in the Master Agreement.

Do you have exceptions or modifications to propose?	Acknowledgement *
	<input type="radio"/> Yes <input checked="" type="radio"/> No

**Documents**

**Ensure your submission document(s) conforms to the following:**

1. Documents in PDF format are preferred. Documents in Word, Excel, or compatible formats may also be provided.
2. Documents should NOT have a security password, as Sourcwell may not be able to open the file. It is your sole responsibility to ensure that the uploaded document(s) are not either defective, corrupted or blank and that the documents can be opened and viewed by Sourcwell.
3. Sourcwell may reject any response where any document(s) cannot be opened and viewed by Sourcwell.
4. If you need to upload more than one (1) document for a single item, you should combine the documents into one zipped file. If the zipped file contains more than one (1) document, ensure each document is named, in relation to the submission format item responding to. For example, if responding to the Marketing Plan category save the document as “Marketing Plan.”
  - [Pricing](#) - Pricelists.zip - Friday September 06, 2024 11:57:06
  - [Financial Strength and Stability](#) - 2023-polaris-annual-report-Geared for Good.zip - Friday September 06, 2024 11:16:25
  - [Marketing Plan/Samples](#) - Polaris Data Sheets.zip - Friday September 06, 2024 15:35:03
  - [WMBE/MBE/SBE or Related Certificates](#) - 2024 Commercial Small Business Subcontracting Plan Polaris.pdf - Friday September 06, 2024 11:57:56
  - [Standard Transaction Document Samples](#) - Quote Form Example.pdf - Friday September 06, 2024 11:23:05
  - Requested Exceptions (optional)
  - [Upload Additional Document](#) - Sourcwell Dealer Program & Quote Form.zip - Friday September 06, 2024 11:16:50
  - Additional Document (optional)

## Addenda, Terms and Conditions

### PROPOSER AFFIDAVIT OF COMPLIANCE

I certify that I am an authorized representative of Proposer and have authority to submit the foregoing Proposal:

1. The Proposer is submitting this Proposal under its full and complete legal name, and the Proposer legally exists in good standing in the jurisdiction of its residence.
2. The Proposer warrants that the information provided in this Proposal is true, correct, and reliable for purposes of evaluation for award.
3. The Proposer certifies that:
  - (1) The prices in this Proposal have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other Proposer or competitor relating to-
    - (i) Those prices;
    - (ii) The intention to submit an offer; or
    - (iii) The methods or factors used to calculate the prices offered.
  - (2) The prices in this Proposal have not been and will not be knowingly disclosed by the Proposer, directly or indirectly, to any other Proposer or competitor before award unless otherwise required by law; and
  - (3) No attempt has been made or will be made by Proposer to induce any other concern to submit or not to submit a Proposal for the purpose of restricting competition.
4. To the best of its knowledge and belief, and except as otherwise disclosed in the Proposal, there are no relevant facts or circumstances which could give rise to an organizational conflict of interest. An organizational conflict of interest is created when a current or prospective supplier is unable to render impartial service to Sourcewell due to the supplier's: a. creation of evaluation criteria during performance of a prior agreement which potentially influences future competitive opportunities to its favor; b. access to nonpublic and material information that may provide for a competitive advantage in a later procurement competition; c. impaired objectivity in providing advice to Sourcewell.
5. Proposer will provide to Sourcewell Participating Entities Solutions in accordance with the terms, conditions, and scope of a resulting master agreement.
6. The Proposer possesses, or will possess all applicable licenses or certifications necessary to deliver Solutions under any resulting master agreement.
7. The Proposer will comply with all applicable provisions of federal, state, and local laws, regulations, rules, and orders.
8. Proposer its employees, agents, and subcontractors are not:
  1. Included on the "Specially Designated Nationals and Blocked Persons" list maintained by the Office of Foreign Assets Control of the United States Department of the Treasury found at: <https://www.treasury.gov/ofac/downloads/sdnlist.pdf>;
  2. Included on the government-wide exclusions lists in the United States System for Award Management found at: <https://sam.gov/SAM/>; or
  3. Presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from programs operated by the State of Minnesota; the United States federal government, as applicable; or any Participating Entity. Vendor certifies and warrants that neither it nor its principals have been convicted of a criminal offense related to the subject matter of this solicitation.

By checking this box I acknowledge that I am bound by the terms of the Proposer's Affidavit, have the legal authority to submit this Proposal on behalf of the Proposer, and that this electronic acknowledgment has the same legal effect, validity, and enforceability as if I had hand signed the Proposal. This signature will not be denied such legal effect, validity, or enforceability solely because an electronic signature or electronic record was used in its formation. - Nicholai Francis, VP Polaris Government & Defense, Polaris Sales Inc.

The Proposer declares that there is an actual or potential Conflict of Interest relating to the preparation of its submission, and/or the Proposer foresees an actual or potential Conflict of Interest in performing the obligations contemplated in the solicitation proposal.

Yes  No

The Bidder acknowledges and agrees that the addendum/addenda below form part of the Bid Document.

Check the box in the column "I have reviewed this addendum" below to acknowledge each of the addenda.

File Name	I have reviewed the below addendum and attachments (if applicable)	Pages
<b>Addendum 3 Utility Transport Golf Vehicles RFP 091024</b> Wed August 21 2024 02:38 PM	<input checked="" type="checkbox"/>	1
<b>Addendum 2 Utility Transport Golf Vehicles RFP 091024</b> Tue August 13 2024 01:08 PM	<input checked="" type="checkbox"/>	1
<b>Addendum 1 Utility Transport Golf Vehicles RFP 091024</b> Wed July 24 2024 09:44 AM	<input checked="" type="checkbox"/>	1

**RANGER**

		Model Number	Description	MSRP*	Sourcewell Price
<b>RANGER 570</b>	<b>Mid-Size 570</b>	R25MAA57B1	RANGER SP 570 - Sage Green - 50 State	\$11,499.00	\$11,722.03
		R25MAE57B5	RANGER SP 570 Premium - Zenith Blue - 50 State	\$13,999.00	\$13,963.84
		R25MAU57B5	RANGER SP 570 NorthStar - Zenith Blue - 50 State	\$19,499.00	\$18,895.83
		R25M4A57B1	RANGER Crew SP 570 - Sage Green - 50 State	\$13,499.00	\$13,515.48
		R25M4E57B5	RANGER Crew SP 570 Premium - Zenith Blue - 50 State	\$15,999.00	\$15,757.29
		R25M4U57B5	RANGER Crew SP 570 NorthStar - Zenith Blue - 50 State	\$22,499.00	\$21,586.01
	<b>Full-Size 570</b>	R25CCA57A1	RANGER 570 Full-Size Sport - Sage Green - 49 State	\$12,499.00	\$12,618.75
		R25CDA57A1	RANGER Crew 570 Full-Size Sport - Sage Green - 49 State	\$14,799.00	\$14,681.22

**RANGER 570 Accessories**

	SP 570	Crew SP 570	570 Full-Size	Crew 570 Full-Size	Part Number*	Description	MSRP*	Sourcewell Price
<b>Windshields</b>	X	X			2885079	Mid-Size Tip-Out Glass Windshield	\$1,149.99	\$984.88
	X	X			2885080	Mid-Size Fixed Glass Windshield	\$879.99	\$753.64
	X	X			2885083	Mid-Size Glass Windshield Wiper	\$649.99	\$556.67
	X	X			2883342	Mid-Size Vented Hardcoat Poly Windshield	\$564.99	\$483.87
	X	X			2883319	Mid-Size Hardcoat Poly Windshield	\$529.99	\$453.90
	X	X			2883318	Mid-Size General Purpose Poly Windshield	\$409.99	\$351.12
	X	X			2883320	Mid-Size Poly Half Windshield	\$199.99	\$171.28
			X	X	2879489	570 Full-Size Hard Coat Poly Windshield	\$549.99	\$471.02
<b>Roofs</b>			X	X	2876958	570 Full-Size General Purpose Poly Windshield	\$449.99	\$385.38
	X				2885077	SP 570 Poly Sport Roof	\$429.99	\$368.25
	X				2885093	SP 570 Premium Liner for Poly Sport Roof	\$194.99	\$166.99
		X			2885078	Crew SP 570 Poly Sport Roof	\$679.99	\$582.36
		X			2885094	Crew SP 570 Premium Liner for Poly Sport Roof	\$514.99	\$441.05
	X	X			2889159	Mid-Size Dome Light for Poly Sport Roof	\$109.99	\$94.20
			X		2877946	570 Full-Size 3-Seat Poly Roof (does not work with Canvas Doors)	\$449.99	\$385.38
			X		2883471	570 Full-Size 3-Seat Canvas Roof/Rear Panel (req. for use with Canvas Doors)	\$409.99	\$351.12
<b>Rear Panels</b>			X		2878755	570 Full-Size Crew Poly Roof	\$699.99	\$599.49
	X	X			2879965	Mid-Size Glass Rear Panel	\$419.99	\$359.69
	X	X			2879812	Mid-Size Poly Rear Panel	\$329.99	\$282.61
<b>Doors</b>			X	X	2878165	570 Full-Size Rear Panel	\$299.99	\$256.92
	X	X			2889481-070	Mid-Size Manual Crank Window Front Doors	\$3,299.99	\$2,826.19
		X			2885074	SP 570 Crew Manual Crank Window Rear Doors	\$3,299.99	\$2,826.19
	X	X			2885075	Mid-Size Zip Window Front Doors	\$999.99	\$856.41
		X			2885076	SP 570 Crew Zip Window Rear Doors	\$999.99	\$856.41
<b>Pulse Bars / Battery Cables</b>			X		2876962-067	570 Full-Size 3-Seat Canvas Doors	\$494.99	\$423.92
	X				2889185	SP 570 Pulse Bar - upgrades to six mount locations.	\$89.99	\$77.07
		X			2889568	Crew SP 570 Pulse Bar - upgrades to six mount locations.	\$89.99	\$77.07
			X		2881684	570 Full-Size 3-Seat Battery Connection Cable	\$34.99	\$29.97
<b>Heaters</b>			X		2880929	570 Full-Size Crew Battery Connection Cable	\$59.99	\$51.38
	X	X			2885082	Mid-Size Heater/Defroster - std. on NorthStar	\$1,199.99	\$1,027.70
<b>Mirrors</b>	X	X			2889187	Mid-Size Convex Rearview Mirror	\$89.99	\$77.07
	X	X			2889241	Door Mounted Sideview Mirrors	\$179.99	\$154.15
	X	X			2889243	ROPS Mounted Sideview Mirrors	\$179.99	\$154.15
<b>Misc. Cab Accessories</b>	X	X			2890571	Sun Visors	\$159.99	\$137.02
	X	X			2889160	Mid-Size Horn	\$99.99	\$85.63
	X	X			2889464	Mid-Size Power Steering (req. Pulse)	\$1,379.99	\$1,181.86
	X	X			2889186	Mid-Size Floor Mats (front only for Crew)	\$124.99	\$107.04

Sourcewell Price List

Polaris Sales

		SP 570	Crew SP 570	570 Full-Size	Crew 570 Full-Size	Part Number*	Description	MSRP*	Sourcewell Price
<b>Ride Command / Audio</b>		X	X			2884072	Ride Command 7 in. Display (req. mount)	\$1,594.99	\$1,365.99
		X	X			2889163	Mid-Size Ride Command Mount w/Audio	\$499.99	\$428.20
		X	X			2885081	Mid-Size JBL Dash Audio System	\$699.99	\$599.49
		X	X			2890038	Ride Command+ Plug In (requires mount)	\$299.99	\$256.92
		X	X			2889873	Ride Command Mount for RANGER SP 570	\$79.99	\$68.51
<b>Winches</b>		X	X			2885095	Mid-Size Polaris HD 3500 LB Winch (steel cable)	\$479.99	\$411.07
		X	X			2885096	Mid-Size Polaris Dual Speed Pro HD 4500 LB Winch (synthetic rope)	\$879.99	\$753.64
				X	X	2881669	570 Full-Size HD 3500 lb. Winch (steel cable)	\$499.99	\$428.20
				X	X	2882238	570 Full-Size Dual Speed Pro HD 4500 lb. Winch (synthetic rope)	\$884.99	\$757.93
<b>Plow Systems (req Mount, Frame, Lift, and Blade)</b>	<b>Glacier Pro HD Plow System</b>	X	X	X	X	2880260	Polaris Glacier Pro Frame	\$484.99	\$415.36
		X	X			2889195	Mid-Size Glacier Pro Mount - std. on Premium and NorthStar models	\$159.99	\$137.02
		X	X			2889577	Mid-Size Glacier Pro Front Hook	\$159.99	\$137.02
		X	X	X	X	2889032	Mid-Size / 570 Full Size Glacier Pro Hydraulic Angle System	\$649.99	\$556.67
		X	X			2889162	Mid-Size Polaris Pro Power Controller	\$359.99	\$308.30
		X	X			2880268	Polaris Glacier HD 66 in. Steel Blade	\$409.99	\$351.12
		X	X			2880269	Polaris Glacier HD 66 in. Poly Blade	\$459.99	\$393.95
				X	X	2880261	570 Full-Size Glacier Pro Plow Mount and Front Hook	\$269.99	\$231.23
				X	X	2879227	570 Full-Size Glacier Pro Power Controller	\$149.99	\$128.45
			X	X	2890335	Polaris Glacier HD 72 in. Steel Blade	\$499.99	\$428.20	
					2879871	Full-Size Plow Extension (for use with Track System)	\$489.99	\$419.64	
	<b>Glacier HD Plow System</b>	X	X	X	X	2889307	RANGER Glacier HD Plow Frame	\$549.99	\$471.02
		X	X			2889195	Mid-Size Glacier HD Plow Mount - std. on Premium and NorthStar models	\$159.99	\$137.02
				X	X	2879105	570 Full-Size Glacier HD Plow Mount	\$164.99	\$141.30
			X	X	X	2880268	Polaris Glacier HD 66 in. Steel Blade	\$409.99	\$351.12
		X	X	X	2880269	Polaris Glacier HD 66 in. Poly Blade	\$459.99	\$393.95	
<b>Towing</b>	X	X	X	X	2875320	Polaris 2 in. Receiver Draw Bar (does not include trailer ball)	\$44.99	\$38.53	
	X	X	X	X	2202877	Polaris 2 in. Pintle Hitch (does not include trailer ball)	\$474.99	\$406.79	
	X	X	X	X	2877603	Polaris 2 in. Ball	\$14.99	\$12.84	
	X	X	X	X	2830522	Polaris 2 in. 3:1 Hitch w/2 in. Ball	\$39.99	\$34.25	
	X	X	X	X	2830524	Polaris 1-7/8 in. Ball for 3:1 Hitch	\$9.99	\$8.56	
	X	X	X	X	2880888	Polaris Red/Blue Emergency Light Bar - requires roof	\$3,016.99	\$2,583.82	
<b>LED Emergency Light Bars</b>	X	X	X	X	2880890	Polaris Red/White Emergency Light Bar - requires roof	\$3,017.99	\$2,584.68	
	X	X			2882177	RANGER Cargomax System	\$564.99	\$483.87	
<b>Storage</b>	X	X			2889538	Mid-Size Headache Rack	\$299.99	\$256.92	
	X	X			2890134	300 lb. Rear Cargo Box Winch (req. Headache Rack)	\$399.99	\$342.56	
	X	X			2889183	Mid-Size Bed Extender / Divider	\$259.99	\$222.66	
	X	X			2885088	Mid-Size Front Hood Storage Rack	\$349.99	\$299.74	
	X	X			2889189	Mid-Size Cargo Bed Mat	\$169.99	\$145.58	
	X	X			2889199	Mid-Size Storage Box	\$334.99	\$286.89	
	X	X			2879354	RANGER / Pro XD Chain Saw Mount	\$139.99	\$119.89	
	X	X			2881533	RANGER / Pro XD Tool Rack	\$259.99	\$222.66	
	X	X			2881545	RANGER Lock & Ride D-Ring - set of two	\$34.99	\$29.97	
	X	X			2882158	RANGER Fire Extinguisher Holder	\$89.99	\$77.07	
	X	X			2881575	Polaris Ratcheting Rhino Grips (set of two)	\$69.99	\$59.94	
	X	X			2889165	Polaris Rhino XL Grips (set of two)	\$49.99	\$42.81	
	X	X			2880637	Mid-Size 40 Gallon Boom Utility Sprayer	\$959.99	\$822.16	
	X	X	X	X	2889193	RANGER Spare Tire Mount	\$209.99	\$179.84	
	X	X	X	X	A040810	Pro Armor Fire Extinguisher and Mount	\$99.95	\$85.60	

Sourcewell Price List

Polaris Sales

	SP 570	Crew SP 570	570 Full-Size	Crew 570 Full-Size	Part Number*	Description	MSRP*	Sourcewell Price
<b>NorthStar Coolers</b>	X	X	X	X	2890706	Polaris 60 QT Northstar Cooler - Sagebrush Green	\$329.99	\$282.61
	X	X	X	X	2883425	Polaris 60 QT Northstar Cooler - Graphite	\$329.99	\$282.61
	X	X	X	X	2890705	Polaris 30 QT Northstar Cooler - Sagebrush Green	\$259.99	\$222.66
	X	X	X	X	2883424	Polaris 30 QT Northstar Cooler - Graphite	\$259.99	\$222.66
	X	X	X	X	2890704	Polaris 15 QT Northstar Cooler - Sagebrush Green	\$199.99	\$171.28
	X	X	X	X	2883968	Polaris 15 QT Northstar Cooler - Graphite	\$199.99	\$171.28
	X	X	X	X	2882187	Polaris Quickstrap - each	\$44.99	\$38.53
<b>Bumpers / Guards</b>	X	X			2885084	Mid-Size Upper Front Brushguard (Mid-Size Sport req. Bumper Upgrade)	\$249.99	\$214.10
	X	X			1026432-458	Mid-Size Sport Bumper Upgrade	\$474.99	\$406.79
	X	X			2885087	Mid-Size Rear Brushguard	\$229.99	\$196.97
	X				2889180	SP 570 Rock Guards with Step	\$309.99	\$265.48
		X			2889181	Crew SP 570 Rock Guards with Step	\$409.99	\$351.12
	X	X			2880551	Mid-Size HWM Poly Rear A-Arm Guards	\$209.99	\$179.84
			X	X	2881662	570 Full-Size Front Brushguard	\$244.99	\$209.82
		X	X	2881661	570 Full-Size Rear Brushguard	\$184.99	\$158.43	
<b>Stock Spare Tires (requires Tire - Rim &amp; Rim Valve)</b>	X	X	X		5413994	Mid-Size Sport / Premium / 570 Full-Size Stock Front Tire	\$104.99	\$89.92
	X	X	X	X	1523448-067	Mid-Size Sport 570 Full Size Steel Stock Front Rim - Black	\$114.49	\$98.05
	X	X			1524064-458	Mid-Size Premium Aluminum Front Rim	\$238.49	\$204.25
				X	5414083	570 Full-Size Crew Stock Front Tire	\$184.99	\$158.43
				X	1523451-067	570 Full-Size Crew Stock Front Rim - Steel	\$124.99	\$107.04
	X	X	X	X	1525017	Rim Valve	\$5.99	\$5.13
<b>Prospector Track System - requires Mount Kit</b>	X	X			2889487	Polaris Prospector Pro 2.0 Track System	\$5,829.99	\$4,992.94
	X	X			2889196	Mid-Size Prospector Track Mount	\$534.99	\$458.18
<b>Misc. Lights / Electrical</b>	X	X			2889877	RANGER SP 570 LED Headlights	\$514.99	\$441.05
	X	X			2884609	RANGER Strobe Light	\$299.98	\$256.91
	X	X			2889874	12v Cargo Bed Power Outlet	\$249.99	\$214.10
<b>LED Light Bars - requires light and harnesses</b>	X	X	X	X	2889793	Pro Armor Single Row 40 in Combo Bar (7600 lumens)	\$429.99	\$368.25
	X	X	X	X	2889791	Pro Armor Single Row 33 in Combo Bar (7500 lumens)	\$379.99	\$325.43
	X	X	X	X	2889790	Pro Armor Dual Row 31 in Combo Bar (13500 lumens)	\$429.99	\$368.25
	X	X	X	X	2889792	Pro Armor Single Row 20 in Combo Bar (4700 lumens)	\$329.99	\$282.61
	X	X	X	X	2889788	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - white lights	\$169.99	\$145.58
	X	X	X	X	2889789	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - yellow lights	\$189.99	\$162.71
	X	X	X	X	2889786	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - white lights	\$199.99	\$171.28
	X	X	X	X	2889787	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - yellow lights	\$219.99	\$188.40
	X	X	X	X	2889794	Pro Armor Dual Row Cube Spot (1500 lumens) - white light - req. Y Harness if installed as pair	\$99.99	\$85.63
	X	X	X	X	2889795	Pro Armor Dual Row Cube Spot (1500 lumens) - yellow light - req. Y Harness if installed as pair	\$99.99	\$85.63
	X	X	X	X	2884299	Rigid SR-Series Single Row 32 in Combo Bar (20064 lumens)	\$929.99	\$796.46
	X	X	X	X	2883121	Rigid SR-Series Single Row 10 in. Spot Bar (7920 lumens)	\$339.99	\$291.18
	X	X	X	X	2883122	Rigid SR-Series Single Row 10 in. Flood Bar (7920 lumens)	\$339.99	\$291.18
	X	X	X	X	2883123	Rigid SR-Series Single Row 10 in. Combo Bar (7920 lumens)	\$339.99	\$291.18
	X	X	X	X	2883128	Rigid D-Series Driving Lights - pair (4752 lumens) - req. Y Harness	\$449.99	\$385.38
X	X	X	X	2883126	Rigid D-Series Flood Lights - pair (3168 lumens) - req. Y Harness	\$229.99	\$196.97	
X	X	X	X	2883127	Rigid D-Series Spot Lights - pair (3168 lumens) - req. Y Harness	\$229.99	\$196.97	
<b>Light Bar Wire Harnesses</b>	X	X			2889161	Mid-Size Single Light Bar Wire Harness	\$99.99	\$85.63
			X	X	2882209	570 Full-Size Single Light Bar Wire Harness	\$89.99	\$77.07
	X	X	X	X	2879860	Dual Light Bar Wire Harness Y-Adaptor (req single light harness)	\$19.99	\$17.12
	X	X	X	X	5414966	Light Bar Wire Harness Roof Guide	\$49.99	\$42.81

**RANGER**

<b>RANGER Kinetic / 1000 / XP 1000</b>	<b>Kinetic</b>	R24E3CC2BD	RANGER XP Kinetic Premium - Icy White Pearl	\$29,999.00	\$30,427.24
		R24E3GC4BD	RANGER XP Kinetic Ultimate - Icy White Pearl	\$37,499.00	\$37,681.65
	<b>1000 / XP 1000</b>	R25TAA99A1	RANGER 1000 - Sage Green - 49 State	\$13,999.00	\$13,963.84
		R25TAA99B1	RANGER 1000 - Sage Green - CA	\$13,999.00	\$13,963.84
		R25TAE99A1	RANGER 1000 EPS - Sage Green - 49 State	\$15,999.00	\$15,757.29
		R25TAE99B1	RANGER 1000 EPS - Sage Green - CA	\$15,999.00	\$15,757.29
		R25TAE99AJ	RANGER 1000 Premium - Mirage Beige - 49 State	\$17,999.00	\$17,550.74
		R25TAE99BJ	RANGER 1000 Premium - Mirage Beige - CA	\$17,999.00	\$17,550.74
		R25TAE99AM	RANGER 1000 Premium - Granite Gray - 49 State	\$17,999.00	\$17,550.74
		R25TAE99BM	RANGER 1000 Premium - Granite Gray - CA	\$17,999.00	\$17,550.74
		R25RRE99AK	RANGER XP 1000 Premium - Stealth Gray - 49 State	\$20,999.00	\$20,240.92
		R25RRE99BK	RANGER XP 1000 Premium - Stealth Gray - CA	\$20,999.00	\$20,240.92
		R25RRE99AS	RANGER XP 1000 Premium - Sunset Red - 49 State	\$20,999.00	\$20,240.92
		R25RRE99BS	RANGER XP 1000 Premium - Sunset Red - CA	\$20,999.00	\$20,240.92
		R25RRE99AP	RANGER XP 1000 Premium - Blue Slate Metallic - 49 State	\$20,999.00	\$20,240.92
		R25RRE99BP	RANGER XP 1000 Premium - Blue Slate Metallic - CA	\$20,999.00	\$20,240.92
	<b>XP 1000 NorthStar</b>	R25RR399AK	RANGER XP 1000 Northstar Edition Premium - Stealth Gray - 49 State	\$28,999.00	\$27,414.72
		R25RR399BK	RANGER XP 1000 Northstar Edition Premium - Stealth Gray - CA	\$28,999.00	\$27,414.72
		R25RR399AS	RANGER XP 1000 Northstar Edition Premium - Sunset Red - 49 State	\$28,999.00	\$27,414.72
		R25RR399BS	RANGER XP 1000 Northstar Edition Premium - Sunset Red - CA	\$28,999.00	\$27,414.72
		R25RR399AP	RANGER XP 1000 Northstar Edition Premium - Blue Slate Metallic Smoke - 49 State	\$28,999.00	\$27,414.72
		R25RR399BP	RANGER XP 1000 Northstar Edition Premium - Blue Slate Metallic Smoke - CA	\$28,999.00	\$27,414.72
		R25RRY99AK	RANGER XP 1000 Northstar Edition Ultimate - Stealth Gray - 49 State	\$32,999.00	\$31,001.62
		R25RRY99BK	RANGER XP 1000 Northstar Edition Ultimate - Stealth Gray - CA	\$32,999.00	\$31,001.62
		R25RRY99AS	RANGER XP 1000 Northstar Edition Ultimate - Sunset Red - 49 State	\$32,999.00	\$31,001.62
		R25RRY99BS	RANGER XP 1000 Northstar Edition Ultimate - Sunset Red - CA	\$32,999.00	\$31,001.62
		R25RRY99AP	RANGER XP 1000 Northstar Edition Ultimate - Blue Slate Metallic Smoke - 49 State	\$32,999.00	\$31,001.62
		R25RRY99BP	RANGER XP 1000 Northstar Edition Ultimate - Blue Slate Metallic Smoke - CA	\$32,999.00	\$31,001.62
	R25RRV99AC	RANGER XP 1000 Northstar Trail Boss Edition Ultimate - Crystal White - 49 State Only	\$33,999.00	\$31,898.35	
	<b>Crew 1000 / XP 1000</b>	R25T6A99A1	RANGER Crew 1000 - Sage Green - 49 State	\$15,799.00	\$15,577.94
		R25T6A99B1	RANGER Crew 1000 - Sage Green - CA	\$15,799.00	\$15,577.94
		R25T6E99AJ	RANGER Crew 1000 Premium - Mirage Beige - 49 State	\$19,999.00	\$19,344.19
		R25T6E99BJ	RANGER Crew 1000 Premium - Mirage Beige - CA	\$19,999.00	\$19,344.19
		R25T6E99AM	RANGER Crew 1000 Premium - Granite Gray - 49 State	\$19,999.00	\$19,344.19
		R25T6E99BM	RANGER Crew 1000 Premium - Granite Gray - CA	\$19,999.00	\$19,344.19
		R25RSE99AK	RANGER Crew XP 1000 Premium - Stealth Gray - 49 State	\$22,999.00	\$22,034.37
		R25RSE99BK	RANGER Crew XP 1000 Premium - Stealth Gray - CA	\$22,999.00	\$22,034.37
		R25RSE99AS	RANGER Crew XP 1000 Premium - Sunset Red - 49 State	\$22,999.00	\$22,034.37
		R25RSE99BS	RANGER Crew XP 1000 Premium - Sunset Red - CA	\$22,999.00	\$22,034.37
		R25RSE99AP	RANGER Crew XP 1000 Premium - Blue Slate Metallic - 49 State	\$22,999.00	\$22,034.37
		R25RSE99BP	RANGER Crew XP 1000 Premium - Blue Slate Metallic - CA	\$22,999.00	\$22,034.37
	<b>Crew XP 1000 NorthStar</b>	R25RS399AK	RANGER Crew XP 1000 Northstar Edition Premium - Stealth Gray - 49 State	\$31,999.00	\$30,104.90
R25RS399BK		RANGER Crew XP 1000 Northstar Edition Premium - Stealth Gray - CA	\$31,999.00	\$30,104.90	
R25RS399AS		RANGER Crew XP 1000 Northstar Edition Premium - Sunset Red - 49 State	\$31,999.00	\$30,104.90	
R25RS399BS		RANGER Crew XP 1000 Northstar Edition Premium - Sunset Red - CA	\$31,999.00	\$30,104.90	
R25RS399AP		RANGER Crew XP 1000 Northstar Edition Premium - Blue Slate Metallic Smoke - 49 State	\$31,999.00	\$30,104.90	
R25RS399BP		RANGER Crew XP 1000 Northstar Edition Premium - Blue Slate Metallic Smoke - CA	\$31,999.00	\$30,104.90	
R25RSY99AK		RANGER Crew XP 1000 Northstar Edition Ultimate - Stealth Gray - 49 State	\$35,999.00	\$33,691.80	
R25RSY99BK		RANGER Crew XP 1000 Northstar Edition Ultimate - Stealth Gray - CA	\$35,999.00	\$33,691.80	
R25RSY99AS		RANGER Crew XP 1000 Northstar Edition Ultimate - Sunset Red - 49 State	\$35,999.00	\$33,691.80	
R25RSY99BS		RANGER Crew XP 1000 Northstar Edition Ultimate - Sunset Red - CA	\$35,999.00	\$33,691.80	
R25RSY99AP		RANGER Crew XP 1000 Northstar Edition Ultimate - Blue Slate Metallic Smoke - 49 State	\$35,999.00	\$33,691.80	
R25RSY99BP		RANGER Crew XP 1000 Northstar Edition Ultimate - Blue Slate Metallic Smoke - CA	\$35,999.00	\$33,691.80	
R25RSV99AC	RANGER Crew XP 1000 Northstar Trail Boss Edition Ultimate - Crystal White - 49 State Only	\$36,999.00	\$34,588.52		

Sourcewell Price List

Polaris Sales

**RANGER Kinetic / 1000 / XP 1000 Accessories**

	1000	Crew 1000	XP 1000 / Kinetic	Crew XP 1000	Part Number*	Description	MSRP*	Sourcewell Price
<b>Windshields</b>	X	X	X	X	2889020	Full-Size Tip-Out Glass Windshield	\$1,399.99	\$1,198.98
	X	X	X	X	2889021	Full-Size Fixed Glass Windshield	\$899.99	\$770.77
	X	X	X	X	2884139	Full-Size Hardcoat Flip-Down Poly Windshield	\$649.99	\$556.67
	X	X	X	X	2883266	Full-Size Hardcoat Vented Poly Windshield (will accept Wiper)	\$679.99	\$582.36
	X	X	X	X	2883300	Full-Size Hardcoat Poly Windshield (will accept Wiper)	\$579.99	\$496.72
	X	X	X	X	2883278	Full-Size General Purpose Poly Windshield	\$479.99	\$411.07
	X	X	X	X	2883301	Full-Size Poly Half Windshield	\$249.99	\$214.10
<b>Wiper / Washers</b>	X	X	X	X	2883974	Full-Size Glass Wiper / Washer	\$699.99	\$599.49
	X	X	X	X	2207624	Full-Size Wiper Adapter for Hardcoat Poly Windshields	\$59.99	\$51.38
<b>Roofs</b>	X	X	X		2890684	1000 / XP 1000 Poly Premium Roof (features roof liner)	\$679.99	\$582.36
	X				2882911	1000 Base / EPS Poly Sport Roof	\$449.99	\$385.38
		X		X	2880334	Crew Full-Size HD Steel Roof	\$979.99	\$839.29
		X			2890333	Crew 1000 Base Poly Sport Roof	\$699.99	\$599.49
		X		X	2890527	Crew Full-Size Poly Sport Roof Premium Liner	\$369.99	\$316.87
	X	X	X	X	2890288	Full-Size Sun Visors	\$159.99	\$137.02
<b>Rear Panels</b>	X	X	X	X	2882871	Full-Size Multi-Function Cab Light for Poly Roof	\$129.99	\$111.33
	X	X	X	X	2879015	Full-Size Glass Sliding Open Rear Panel	\$799.99	\$685.13
	X	X	X	X	2879013	Full-Size Glass Rear Panel	\$499.99	\$428.20
	X	X	X	X	2883773	Full-Size Poly Rear Panel	\$399.99	\$342.56
<b>Doors</b>	X	X	X	X	2883489	Full-Size Rear Noise Reduction Panel	\$279.99	\$239.79
	X	X	X	X	2889813-070	Full-Size Power Window Poly Front Doors	\$3,999.99	\$3,425.68
	X	X	X	X	2889811-070	Full-Size Crank Window Poly Front Doors	\$3,499.99	\$2,997.47
		X		X	2889812-070	Crew Full-Size Crank Window Poly Rear Doors	\$3,499.99	\$2,997.47
	X	X	X	X	2882901	Full-Size Clearview Poly Front Doors	\$2,599.99	\$2,226.69
		X		X	2883632	Crew Full-Size Clearview Poly Rear Doors	\$2,599.99	\$2,226.69
	X	X	X	X	2889814-070	Full-Size Poly Front Half Doors	\$1,799.99	\$1,541.55
<b>Pulse Bars / Battery Cables</b>		X		X	2889815-070	Crew Full-Size Poly Rear Half Doors	\$1,899.99	\$1,627.20
	X	X			2884183	Pulse Underhood Bus Bar Upgrade - upgrades to six mount locations	\$49.99	\$42.81
	X	X	X	X	2882904	Full-Size Pulse 6 Roof Wire Connection Cable (Crew req. Extension Cable)	\$129.99	\$111.33
		X		X	2883231	Crew Full-Size Pulse 6 Roof Wire Extension Cable	\$29.99	\$25.68
			X		2889661	Kinetic 3kW On-Board Charger (req. 2889661 and 2889704)	\$799.99	\$685.13
			X		2889486	Kinetic Triple Charger Harness	\$899.99	\$770.77
			X		2889704	Kinetic Dual Charger Plug	\$599.99	\$513.85
<b>Heaters</b>			X		2890040	Kinetic Ultimate Pulsar Plus Fast Charge (req 240v outlet)	\$649.99	\$556.67
			X		2889667	Kinetic High Voltage Busbar	\$299.99	\$256.92
	X	X			2884066	1000 / Crew 1000 Heater/Defroster (Crew 1000 req 2884163)	\$1,299.99	\$1,113.34
		X			2884163	Crew 1000 Heater Adapter	\$104.99	\$89.92
<b>Mirrors</b>			X	X	2882753	XP 1000 / Crew XP 1000 Heater/Defroster	\$1,299.99	\$1,113.34
			X		2889449	Kinetic In-Cab Heater/Defroster (requires 2889667)	\$1,549.99	\$1,327.45
	X	X	X	X	2889220	Full-Size Rearview Mirror	\$99.99	\$85.63
	X	X	X	X	2881439	Full-Size Wide Angle Rearview Mirror	\$139.99	\$119.89
<b>Winches</b>	X	X	X	X	2889241	Door Mounted Sideview Mirrors	\$179.99	\$154.15
	X	X	X	X	2889243	ROPS Mounted Sideview Mirrors	\$179.99	\$154.15
	X	X	X	X	2889272	Full-Size High-Mounted HD 4500 LB Winch (synthetic rope) - Req. High Mount Front Brushguard	\$759.99	\$650.87
	X	X	X	X	2889693	Full-Size Polaris Dual Speed Pro HD 6000 LB Winch (synthetic rope)	\$979.99	\$839.29
	X	X	X	X	2889694	Full-Size Polaris Dual Speed Pro HD 4500 LB Winch (synthetic rope)	\$929.99	\$796.46
	X	X	X	X	2889695	Full-Size Polaris HD 4500 LB Winch (synthetic rope with dash switch)	\$719.99	\$616.62
	X	X	X	X	2889050	Full-Size Dash Winch Switch Upgrade	\$74.99	\$64.22

Sourcewell Price List

Polaris Sales

		1000	Crew 1000	XP 1000 / Kinetic	Crew XP 1000	Part Number*	Description	MSRP*	Sourcewell Price
Plow Systems (req Mount, Frame, Lift, and Blade)	Glacier Pro HD Plow System	X	X	X	X	2889308	Full-Size Glacier Pro Frame	\$1,299.99	\$1,113.34
		X	X	X	X	2889058	Full-Size Glacier Pro Hydraulic Lift System (req. 2883247)	\$574.99	\$492.43
		X	X	X	X	2889029	Full-Size Glacier Pro Hydraulic Angle System (req. 2883247)	\$699.99	\$599.49
		X	X	X	X	2883247	Full-Size Glacier Pro Power Controller (req. 2884159 if using winch to raise/lower blade)	\$299.99	\$256.92
		X	X	X	X	2884159	Full-Size Glacier Pro Power Controller Harness	\$54.99	\$47.09
		X	X	X	X	2879874	Full-Size Glacier Pro 72 in. Steel Blade	\$549.99	\$471.02
		X	X	X	X	2879317	Full-Size Glacier Pro 72 in. Poly Blade	\$699.99	\$599.49
		X	X	X	X	2879871	Full-Size Plow Extension (for use with Track System)	\$489.99	\$419.64
	Glacier HD Plow System	X	X	X	X	2889307	RANGER Glacier HD Plow Frame	\$549.99	\$471.02
		X	X	X	X	2880268	Polaris Glacier HD 66 in. Steel Blade	\$409.99	\$351.12
		X	X	X	X	2880269	Polaris Glacier HD 66 in. Poly Blade	\$459.99	\$393.95
		X	X	X	X	2890335	Polaris Glacier HD 72 in. Steel Blade	\$499.99	\$428.20
	Emergency Service Equipment	Graphics			X	X	2883966	Action - XP 1000 / XD 1500 / Pro XD Custom Graphics for Fire or Law Enforcement	\$999.99
Lights, Siren/PA				X	X	2883978	Action - XP 1000's / Pro XD Standard Emergency Light Kit	\$5,399.99	\$4,624.68
				X	X	2883979	Action - XP 1000's / Pro XD Deluxe Emergency Light Kit	\$8,529.99	\$7,305.28
				X		2891189	Action - Kinetic Reliant Light Package	\$8,169.99	\$6,996.97
				X	X	2891376	Action - XP 1000 Reliant Light Package	\$8,169.99	\$6,996.97
				X	X	2883980	Action - XP 1000's / Pro XD 30W Siren & PA System (works with Std or Dlx light package)	\$769.99	\$659.44
				X	X	2883981	Action - XP 1000's / Pro XD 100 W Siren & PA System (works with Deluxe light package only)	\$2,889.99	\$2,475.05
				X	X	2883982	Action - XP 1000's / Pro XD Premium Emergency Light Bar (requires 2883979 & inc'l 2883981)	\$7,699.99	\$6,594.45
				X	X	2891417	QTAC Firefighting Skid 6 HP (req. installation pack)	\$6,965.00	\$6,807.10
Fire/Rescue Skid Systems				X	X	2891422	QTAC 2.5 Gallon Foam for 6 HP Fire	\$1,035.00	\$1,011.54
				X	X	2891424	QTAC Electric Hose Reel for 6 HP (req. harness)	\$945.00	\$923.58
				X	X	2891420	QTAC Firefighting Skid 9 HP Electric Start (req. installation pack and harness)	\$9,810.00	\$9,587.61
				X	X	2891496	QTAC 2.5 Gallon Foam for 9 HP Fire	\$1,035.00	\$1,011.54
				X	X	2891494	QTAC Electric Hose Reel for 9 HP (req. harness)	\$945.00	\$923.58
				X	X	2891418	QTAC Fire and Rescue Skid 6 HP (req. installation pack)	\$8,115.00	\$7,931.03
				X	X	2891498	QTAC 2.5 Gallon Foam for Fire Rescue	\$1,035.00	\$1,011.54
				X	X	2891497	QTAC Electric Hose Reel for Fire Rescue (req. harness)	\$945.00	\$923.58
				X	X	2891425	QTAC Drafting Kit	\$275.00	\$268.77
				X	X	2891495	QTAC VIPER Nozzle	\$505.00	\$493.55
				X	X	2891474	Harness for electric skid components	\$230.00	\$196.98
			X	X	2891419	QTAC Rescue Skid (req. installation pack)	\$3,890.00	\$3,801.81	
		X	X	2891485	QTAC Rescue Skid with IV pole and O2 mounts (req. installation pack)	\$4,240.00	\$4,143.88		
		X		2891486	XP 1000 / Kinetic FIRE Installation Pack (includes Suspion Upgrade w Power Box Lift and Mounts)	\$2,630.00	\$2,252.39		
		X		2891487	XP Crew 1000 FIRE Installation Pack (includes Suspion Upgrade w Power Box Lift and Mounts)	\$2,630.00	\$2,252.39		
		X	X	2891502	XP 1000 / Kinetic RESCUE Installation Pack (includes Power Box Lift w/Mounts)	\$1,600.00	\$1,370.28		
LED Emergency Light Bars	X	X	X	X	2880888	Polaris Red/Blue Emergency Light Bar - requires roof - not compatible with Action items	\$3,016.99	\$2,583.82	
	X	X	X	X	2880890	Polaris Red/White Emergency Light Bar - requires roof - not compatible with Action items	\$3,017.99	\$2,584.68	

Sourcewell Price List

Polaris Sales

	1000	Crew 1000	XP 1000 / Kinetic	Crew XP 1000	Part Number*	Description	MSRP*	Sourcewell Price
<b>Bumpers / Guards</b>	X	X	X	X	2885105	Full-Size HD Front Brushguard	\$719.99	\$616.62
	X	X	X	X	2884217	Full-Size HD Rear Brushguard	\$464.99	\$398.23
	X	X	X	X	2889271	High-Mounted Front Brushguard (does not with Front Hood Rack or Upper Front Brushguard)	\$619.99	\$530.97
	X	X	X		2882531	Full-Size Upper Front Brushguard for 1000 EPS / 1000 Premium / Kinetic	\$279.99	\$239.79
			X	X	2890232	Full-Size Upper Front Brushguard	\$279.99	\$239.79
	X	X	X	X	2207941	Full-Size Front Camera Guard - req Upper Front Brushguard or Hood Rack	\$44.99	\$38.53
			X		2889659	Kinetic Front Camera Guard - req Upper Front Brushguard or Hood Rack	\$39.99	\$34.25
	X	X	X	X	2882529	Full-Size Rear Brushguard	\$259.99	\$222.66
	X	X	X	X	2882787	Full-Size HMW Poly Rear A-Arm Guards	\$214.99	\$184.12
	X	X			2889639	1000 / Crew 1000 Mud Guards	\$149.99	\$128.45
			X	X	2889640	XP 1000 / Crew XP 1000 Mud Guards	\$149.99	\$128.45
			X	X	2889689	XP 1000 / Crew XP 1000 NorthStar Mud Guards	\$149.99	\$128.45
			X	X	2889269	High Clearance A-Arms - Front	\$369.99	\$316.87
			X	X	2889270	High Clearance A-Arms - Rear	\$369.99	\$316.87
	X		X		2882530	Full-Size Rock Guard w/Step	\$329.99	\$282.61
	X		X	2883398	Crew Full-Size Rock Guard w/Step	\$429.99	\$368.25	
<b>Storage</b>	X	X	X	X	2882177	RANGER Cargomax System	\$564.99	\$483.87
	X	X	X	X	2890233	Full-Size Headache Rack	\$399.99	\$342.56
	X	X	X	X	2889705	Full-Size 300 lb. Winch for Headache Rack	\$399.99	\$342.56
	X	X	X	X	2882752	Full-Size Bed Extender / Divider	\$259.99	\$222.66
	X	X	X	X	2890583	Full-Size Front Hood Storage Rack	\$379.99	\$325.43
	X	X	X	X	2883971	Full-Size Lock & Ride Front Brushguard Storage Rack	\$309.99	\$265.48
	X	X	X	X	2882751	Full-Size Cargo Bed Mat	\$179.99	\$154.15
	X	X	X	X	2883279	Full-Size Storage Box	\$349.99	\$299.74
	X	X	X	X	2889193	RANGER Spare Tire Mount	\$209.99	\$179.84
	X	X	X	X	2879354	RANGER / Pro XD Chain Saw Mount	\$139.99	\$119.89
	X	X	X	X	2881533	RANGER / Pro XD Tool Rack	\$259.99	\$222.66
	X	X	X	X	2881545	RANGER Lock & Ride D-Ring - set of two	\$34.99	\$29.97
	X	X	X	X	2882158	RANGER Fire Extinguisher Holder	\$89.99	\$77.07
	X	X	X	X	A040810	Pro Armor Fire Extinguisher and Mount	\$99.95	\$85.60
	X	X	X	X	2881575	Polaris Ratcheting Rhino Grips (set of two)	\$69.99	\$59.94
	X	X	X	X	2889165	Polaris Rhino XL Grips (set of two)	\$49.99	\$42.81
	X	X	X	X	2879799	Full-Size 60 Gallon Boomless Utility Sprayer	\$959.99	\$822.16
<b>Rhino Rack System</b>	X	X	X	X	2889236	Full-Size Roof / Bed Rack (Bed Rack only for Crew) - requires mount	\$459.99	\$393.95
	X		X		2889233	Full-Size Roof Rack Mount	\$409.99	\$351.12
		X		X	2889237	Crew Full-Size Roof Rack - requires mount	\$559.99	\$479.59
		X		X	2889234	Crew Full-Size Roof Rack Mount	\$509.99	\$436.77
	X	X	X	X	2889235	Full-Size Cargo Bed Rack Mount	\$529.99	\$453.90
	X	X	X	X	2889529	Rhino Rack Spare Tire Holder (req. Eyelet Tie-Downs)	\$45.00	\$38.54
	X	X	X	X	2889533	Rhino Rack Hi-Lift Jack Mount (req. Rhino Rack)	\$112.00	\$95.92
	X	X	X	X	2891317	Rhino Rack Tool Holder (req. Rhino Rack)	\$111.00	\$95.06
	X	X	X	X	2889527	Rhino Rack Eyelet Tie-Downs (req. Rhino Rack)	\$52.00	\$44.53
	X	X	X	X	2889530	Rhino Rack Traction Board Mount (req. Rhino Rack)	\$179.00	\$153.30
	X	X	X	X	2889531	Rhino Rack Cargo Corner Bracket (req. Rhino Rack)	\$129.00	\$110.48
	X	X	X	X	2891354	Rhino Rack Light Bar Mount	\$116.00	\$99.35
X	X	X	X	2891355	Rhino Rack Cargo Cube Light Mount	\$116.00	\$99.35	
<b>Weapon Storage</b>	X	X	X	X	2883263	Full-Size In-Cab Gun Mount (NorthStar req. 2208023)	\$169.99	\$145.58
			X	X	2208023	NorthStar In-Cab Gun Mount Hardware	\$8.99	\$7.70

Sourcewell Price List

Polaris Sales

	1000	Crew 1000	XP 1000 / Kinetic	Crew XP 1000	Part Number*	Description	MSRP*	Sourcewell Price
<b>NorthStar Coolers</b>	X	X	X	X	2890706	Polaris 60 QT Northstar Cooler - Sagebrush Green	\$329.99	\$282.61
	X	X	X	X	2883425	Polaris 60 QT Northstar Cooler - Graphite	\$329.99	\$282.61
	X	X	X	X	2890705	Polaris 30 QT Northstar Cooler - Sagebrush Green	\$259.99	\$222.66
	X	X	X	X	2883424	Polaris 30 QT Northstar Cooler - Graphite	\$259.99	\$222.66
	X	X	X	X	2890704	Polaris 15 QT Northstar Cooler - Sagebrush Green	\$199.99	\$171.28
	X	X	X	X	2883968	Polaris 15 QT Northstar Cooler - Graphite	\$199.99	\$171.28
	X	X	X	X	2882187	Polaris Quickstrap - each	\$44.99	\$38.53
<b>Towing</b>	X	X	X	X	2875320	Polaris 2 in. Receiver Draw Bar (does not include trailer ball)	\$44.99	\$38.53
	X	X	X	X	2202877	Polaris 2 in. Pintle Hitch (does not include trailer ball)	\$474.99	\$406.79
	X	X	X	X	2877603	Polaris 2 in. Ball	\$14.99	\$12.84
			X	X	2884692	XP 1000 / Crew XP 1000 Front Receiver Hitch	\$129.99	\$111.33
	X	X	X	X	2830522	Polaris 2 in. 3:1 Hitch w/2 in. Ball	\$39.99	\$34.25
	X	X	X	X	2830524	Polaris 1-7/8 in. Ball for 3:1 Hitch	\$9.99	\$8.56
<b>Stock Spare Tires (requires Tire - Rim &amp; Rim Valve)</b>	X				5413961	1000 Sport EPS Front Tire	\$216.49	\$185.41
	X				1525240-067	1000 Sport EPS Front Steel Rim	\$154.99	\$132.74
	X	X			5416916	1000 Premium Stock Front Tire	\$204.99	\$175.56
	X	X			1523292-266	1000 / Crew 1000 Premium Aluminum Stock Front Rim - Black	\$260.49	\$223.09
			X	X	5417800	XP 1000 Front Tire	\$205.99	\$176.41
			X	X	1525247-458	XP 1000 Front Rim	\$152.49	\$130.60
			X	X	1525158	XP 1000 Rim Cap	\$24.99	\$21.40
<b>Accessory Tires - for stock rims</b>	X	X			5416403	Pro Armor Preserve Front Tire (26x8-12) - each	\$199.99	\$171.28
	X	X			5416402	Pro Armor Preserve Rear Tire (26x10-12) - each	\$209.99	\$179.84
			X	X	5416348	Pro Armor Preserve Tire (27x10-14) - each	\$209.99	\$179.84
	X	X			5416396	Pro Armor Harvester Front Tire (26x8-12) - each	\$199.99	\$171.28
	X	X			5415966	Pro Armor Harvester Rear Tire (26x10-12) - each	\$209.99	\$179.84
			X	X	5416347	Pro Armor Harvester Tire (28x10-14) - each	\$229.99	\$196.97
			X	X	5418332	Pro Armor X Terrain Front Tire (29x9-14) - each	\$189.99	\$162.71
			X	X	5418333	Pro Armor X Terrain Rear Tire (29x11-14) - each	\$199.99	\$171.28
	X	X			5413894	Run Flat Front Tire (25x8-12) - each	\$248.99	\$213.24
	X	X			5413895	Run Flat Rear Tire (25x10-12) - each	\$267.99	\$229.51
	X	X			5415756	Pro Armor XD-K Front Tire (26x9-12) - each	\$227.99	\$195.26
	X	X			5415757	Pro Armor XD-K Rear Tire (26x11-12) - each	\$269.99	\$231.23
<b>Rim and Tire Sets (require lug nuts)</b>			X	X	5417507	Pro Armor HD-K Tire (29x10-14) - each	\$346.49	\$296.74
	X	X	X	X	2881336	4202 - Buckle 14 in. Rims w/ 26 in. Attack Tire Set	\$1,234.99	\$1,057.67
	X	X	X	X	2882384	4202 - Buckle 14 in. Rims w/ 27 in. Harvester Tire Set	\$1,339.99	\$1,147.60
	X	X	X	X	2883157	5202 - Flare 15 in. Rims w/ 28 in. Attack Tire Set	\$1,394.99	\$1,194.70
	X	X	X	X	2885046	5202 - Flare 15 in. Rims w/ 30 in. Harvester Tire Set	\$1,404.99	\$1,203.27
	X	X	X	X	2879332	12mm Lug Nuts for Aluminum Rims (Silver) - set of 16	\$39.99	\$34.25
<b>Accessory Spare Tires (requires Tire - Rim &amp; Rim Valve)</b>	X	X	X	X	1522544-458	4202 - Buckle 14 in. Front Rim	\$129.99	\$111.33
	X	X	X	X	5415613	Pro Armor Attack Tire (26 x 9-14)	\$164.99	\$141.30
	X	X	X	X	5415965	Pro Armor Harvester Tire (27 x 10-14)	\$209.99	\$179.84
			X	X	1523102-458	5202 - Flare 15 in. Rim	\$119.99	\$102.76
			X	X	5416344	Pro Armor Attack 2.0 Tire (28x10-15)	\$229.99	\$196.97
			X	X	5417529	Pro Armor Harvester Tire (30x10-15)	\$249.99	\$214.10
	X	X	X	X	1525017	Rim Valve	\$5.99	\$5.13
<b>Prospector Track System - requires Mount Kit</b>	X	X	X	X	2890034	Full-Size Prospector Pro 2.0 Track System	\$5,829.99	\$4,992.94
	X	X	X	X	2889426	Full-Size Prospector Track Mount Kit (for use with High Clearance A-Arms)	\$569.99	\$488.15
	X	X	X	X	2889425	Full-Size Prospector Track Mount Kit	\$569.99	\$488.15

Sourcewell Price List

Polaris Sales

		1000	Crew 1000	XP 1000 / Kinetic	Crew XP 1000	Part Number*	Description	MSRP*	Sourcewell Price
<b>Ride Command / Audio</b>		X	X	X	X	2884072	Ride Command 7 in. Display (req. mount) - std. on Ultimate models	\$1,594.99	\$1,365.99
		X	X	X	X	2889309	Ride Command Mount for NorthStar Premium	\$514.99	\$441.05
		X	X	X	X	2889310	Ride Command Mount	\$514.99	\$441.05
				X		2889662	Ride Command Front Camera for Kinetic Premium	\$129.99	\$111.33
		X	X	X	X	2890038	Ride Command+ Plug In (requires mount)	\$299.99	\$256.92
		X	X	X	X	2889602	Ride Command Mount for 1000 / XP 1000	\$69.99	\$59.94
		X	X	X	X	2882888	Visor Mounted Audio System (req. roof Pulse bar)	\$899.99	\$770.77
		X	X	X	X	2882750	Dash Mounted Audio System	\$679.99	\$582.36
		X	X	X	X	2883956	Front Dash Speakers (for Ride Command)	\$464.99	\$398.23
		X	X	X	X	2882891	Front Visor Overhead Speakers (for Ride Command or Dash Mounted Audio systems)	\$699.99	\$599.49
	X	X	X	X	2882876	Rear Overhead Speakers (for Ride Command or Visor or Dash Mounted Audio systems)	\$249.99	\$214.10	
<b>Misc. Electrical (req Pulse / Battery Connection Cable)</b>		X	X	X	X	2884141	Full-Size Power Box Lift	\$999.99	\$856.41
		X	X	X	X	2879988	RANGER SpeedKey - Max 25 MPH	\$319.99	\$274.05
		X	X	X	X	2883246	Full-Size Reverse Warning Alarm	\$59.99	\$51.38
		X	X	X	X	2882764	Full-Size Horn	\$69.99	\$59.94
		X	X	X	X	2889673	Full-Size 12v Cargo Bed Power Outlet (Crew requires extension)	\$299.99	\$256.92
		X	X	X	X	2890068	Crew Full-Size Cargo Bed Power Outlet Extension	\$49.99	\$42.81
<b>Misc. Lights</b>		X	X	X	X	2884609	RANGER Strobe Light	\$299.98	\$256.91
		X	X	X	X	2883870	RANGER Turn Signals w/Horn	\$667.99	\$572.08
				X	X	2890440	Front Bumper Accent Lights	\$299.99	\$256.92
		X	X	X	X	2889672	Full-Size Rear LED Work Light (req. Switch Panel or Dash Light Bar Harness)	\$249.99	\$214.10
		X	X	X	X	2889679	Reverse Light Harness (requires light and light bar harness)	\$79.99	\$68.51
		X	X	X	X	2883265	LED Beacon Work Light (req. Switch Panel or Dash Light Bar Harness)	\$269.99	\$231.23
<b>LED Light Bars - requires light and harnesses</b>		X	X	X	X	2889793	Pro Armor Single Row 40 in Combo Bar (7600 lumens)	\$429.99	\$368.25
		X	X	X	X	2889791	Pro Armor Single Row 33 in Combo Bar (7500 lumens)	\$379.99	\$325.43
		X	X	X	X	2889790	Pro Armor Dual Row 31 in Combo Bar (13500 lumens)	\$429.99	\$368.25
		X	X	X	X	2889792	Pro Armor Single Row 20 in Combo Bar (4700 lumens)	\$329.99	\$282.61
		X	X	X	X	2889788	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - white lights	\$169.99	\$145.58
		X	X	X	X	2889789	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - yellow lights	\$189.99	\$162.71
		X	X	X	X	2889786	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - white lights	\$199.99	\$171.28
		X	X	X	X	2889787	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - yellow lights	\$219.99	\$188.40
		X	X	X	X	2889794	Pro Armor Dual Row Cube Spot (1500 lumens) - white light - req. Y Harness if installed as pair	\$99.99	\$85.63
		X	X	X	X	2889795	Pro Armor Dual Row Cube Spot (1500 lumens) - yellow light - req. Y Harness if installed as pair	\$99.99	\$85.63
		X	X	X	X	2884299	Rigid SR-Series Single Row 32 in Combo Bar (20064 lumens)	\$929.99	\$796.46
		X	X	X	X	2883121	Rigid SR-Series Single Row 10 in. Spot Bar (7920 lumens)	\$339.99	\$291.18
		X	X	X	X	2883122	Rigid SR-Series Single Row 10 in. Flood Bar (7920 lumens)	\$339.99	\$291.18
		X	X	X	X	2883123	Rigid SR-Series Single Row 10 in. Combo Bar (7920 lumens)	\$339.99	\$291.18
		X	X	X	X	2883128	Rigid D-Series Driving Lights - pair (4752 lumens) - req. Y Harness	\$449.99	\$385.38
		X	X	X	X	2883126	Rigid D-Series Flood Lights - pair (3168 lumens) - req. Y Harness	\$229.99	\$196.97
<b>Light Bar Wire Harnesses</b>	<b>Dash Mount</b>	X	X	X	X	2883230	Full-Size Single Dash Light Bar Wire Harness (for rear lights - Crew req extension)	\$119.99	\$102.76
			X		X	2883854	Full-Size Crew Dash Rear Facing Light Bar Harness	\$29.99	\$25.68
	<b>Roof Mount</b>	X	X	X	X	2889674	Full-Size Upper Switch Panel (req. Roof Pulse Bars)	\$84.99	\$72.79
		X	X	X	X	2889675	Full-Size Upper Switch Panel Light Bar Harness (Crew req. extension)	\$119.99	\$102.76
		X	X	X	X	2890067	Crew Full-Size Upper Switch Panel Light Bar Harness Extension	\$29.99	\$25.68
	<b>Misc.</b>	X	X	X	X	2879860	Dual Light Bar Wire Harness Y-Adaptor (req single light harness)	\$19.99	\$17.12
X		X	X	X	5414966	Light Bar Wire Harness Roof Guide	\$49.99	\$42.81	

**RANGER XD 1500**

		Model Number	Description	MSRP*	Sourcewell Price
<b>RANGER XD</b>	<b>1500 Premium</b>	R24XAE1RBH	RANGER XD 1500 Premium - Turbo Silver	\$29,999.00	\$28,311.45
		R24X6E1RBH	RANGER Crew XD 1500 Premium - Turbo Silver	\$32,499.00	\$30,553.26
	<b>NorthStar Premium</b>	R25XAL1RBM	RANGER XD 1500 NorthStar Edition Premium - Titanium Metallic Gloss	\$39,999.00	\$37,278.70
		R25XAL1RBD	RANGER XD 1500 NorthStar Edition Premium - Ghost White Metallic Smoke	\$39,999.00	\$37,278.70
		R25X6L1RBM	RANGER Crew XD 1500 NorthStar Edition Premium - Titanium Metallic Gloss	\$44,499.00	\$41,313.96
		R25X6L1RBD	RANGER Crew XD 1500 NorthStar Edition Premium - Ghost White Metallic Smoke	\$44,499.00	\$41,313.96
	<b>NorthStar Ultimate</b>	R25XAW1RBM	RANGER XD 1500 NorthStar Edition Ultimate - Titanium Metallic Gloss	\$44,999.00	\$41,762.33
		R25XAW1RBD	RANGER XD 1500 NorthStar Edition Ultimate - Ghost White Metallic Smoke	\$44,999.00	\$41,762.33
		R25X6W1RBM	RANGER Crew XD 1500 NorthStar Edition Ultimate - Titanium Metallic Gloss	\$49,499.00	\$45,797.59
		R25X6W1RBD	RANGER Crew XD 1500 NorthStar Edition Ultimate - Ghost White Metallic Smoke	\$49,499.00	\$45,797.59

**RANGER XD 1500 Accessories**

		XD 1500 Premium	Crew XD 1500 Premium	XD 1500 NorthStar	Crew XD 1500 NorthStar	Part Number*	Description	MSRP*	Sourcewell Price	
<b>XD Cab Accessories</b>	<b>Windshields</b>	X	X			2889086	XD Fixed Glass Windshield	\$1,099.99	\$942.06	
		X	X			2889085	XD Tip-Out Upgrade (req 2889086)	\$299.99	\$256.92	
		X	X			2889095	XD Glass Windshield Wiper / Washer	\$699.99	\$599.49	
		X	X			2889089	XD Hardcoat Vented Poly Windshield	\$699.99	\$599.49	
		X	X			2889088	XD Hardcoat Poly Windshield	\$649.99	\$556.67	
		X	X			2889090	XD Hardcoat Poly Half Windshield	\$259.99	\$222.66	
		<b>Rear Panel</b>	X	X			2889092	XD Glass Rear Panel	\$529.99	\$453.90
		<b>Doors</b>	X	X			2889075	XD Power Front Doors (req. Accent Panel)	\$3,699.99	\$3,168.76
			X	X			2890688-402	XD Front Door Accent Panel	\$299.99	\$256.92
				X			2889076	XD Power Rear Doors (req. Accent Panel)	\$3,699.99	\$3,168.76
					X		2890689-402	XD Rear Door Accent Panel	\$299.99	\$256.92
		<b>Pulse Harness</b>	X				2890262	XD 1500 Roof Pulse Harness	\$169.99	\$145.58
				X			2890441	Crew XD 1500 Pulse Harness	\$199.99	\$171.28
		<b>Misc. Cab Accessories</b>	X	X			2889096	XD Convex Rearview Mirror	\$129.99	\$111.33
			X	X	X	X	2889862	XD Door Mount Sideview Mirrors	\$179.99	\$154.15
			X	X			2889099	XD ROPS Mounted Sideview Mirrors	\$179.99	\$154.15
			X	X			2889745	XD Heater/Defroster - Crew requires Adapter	\$1,499.99	\$1,284.63
				X			2890011	Crew XD Heater/Defroster Adapter	\$299.99	\$256.92
			X	X	X	X	2890571	XD Sun Visor (set of two)	\$159.99	\$137.02
			X	X			2890423	XD Dome Light - stand alone	\$99.99	\$85.63
			X	X			2889097	XD Dome Light - req. Roof Pulse Harness	\$119.99	\$102.76
		<b>Winches</b>	X	X	X	X	2889276	XD 1500 6000 lb. Pro Polaris Winch	\$999.99	\$856.41
			X	X			2889275	XD 1500 4500 lb. Pro Polaris Winch	\$699.99	\$599.49
		<b>Towing</b>	X	X	X	X	2875320	Polaris 2 in. Receiver Draw Bar (does not include trailer ball)	\$44.99	\$38.53
			X	X	X	X	2202877	Polaris 2 in. Pintle Hitch (does not include trailer ball)	\$474.99	\$406.79
			X	X	X	X	2877603	Polaris 2 in. Ball	\$14.99	\$12.84
			X	X	X	X	2889657	XD 1500 Front Receiver Hitch	\$79.99	\$68.51
			X	X	X	X	2830522	Polaris 2 in. 3:1 Hitch w/2 in. Ball	\$39.99	\$34.25
	X		X	X	X	2830524	Polaris 1-7/8 in. Ball for 3:1 Hitch	\$9.99	\$8.56	

Sourcewell Price List

Polaris Sales

	XD 1500 Premium	Crew XD 1500 Premium	XD 1500 NorthStar	Crew XD 1500 NorthStar	Part Number*	Description	MSRP*	Sourcewell Price
<b>Bumpers / Guards</b>	X	X	X	X	2884872	XD Upper Front Brushguard	\$429.99	\$368.25
	X	X	X	X	2890855	XD Front Bumper Bull Bar	\$99.99	\$85.63
	X	X	X	X	2884876	XD Rear Brushguard	\$279.99	\$239.79
	X		X		2884874	XD Rockguard with Step	\$499.99	\$428.20
		X		X	2884875	Crew XD Rockguard with Step	\$599.99	\$513.85
	X	X	X	X	2890854	XD Brushguard Shackles	\$89.99	\$77.07
<b>Glacier Plow System</b>	X	X	X	X	2889112	XD Glacier Pro HD Plow Frame	\$1,399.99	\$1,198.98
	X	X	X	X	2890303	XD Glacier Pro HD Plow Lift System (req. 2889769)	\$699.99	\$599.49
	X	X	X	X	2890304	XD Glacier Pro HD Plow Angle System (req. 2889769)	\$699.99	\$599.49
	X	X	X	X	2889769	XD Glacier Pro Power Controller	\$299.99	\$256.92
	X	X	X	X	2889111	XD Glacier Pro HD 84 in Steel Blade	\$799.99	\$685.13
<b>Storage</b>	X	X	X	X	2889666	XD Rear Headache Rack	\$499.99	\$428.20
	X	X	X	X	2889698	XD 1000 lb. Winch for Headache Rack	\$499.99	\$428.20
	X	X	X	X	2884878	XD Front Hood Storage Rack - req Upper Front Brushguard	\$299.99	\$256.92
	X	X	X	X	2889109	XD Bed Extender/Divider	\$349.99	\$299.74
	X	X	X	X	2889800	XD Cross Bed Rail	\$299.99	\$256.92
	X	X	X	X	2889110	XD Spare Tire Carrier	\$249.99	\$214.10
	X	X	X	X	2889106	XD Cargo Bed Mat	\$199.99	\$171.28
	X	X	X	X	2889105	XD Chainsaw Mount	\$149.99	\$128.45
	X	X	X	X	2889768	XD Hydraulic Bed Lift	\$1,099.99	\$942.06
	X	X	X	X	2889657	XD Front Receiver Hitch	\$79.99	\$68.51
<b>Modular Cargo System</b>	X	X	X	X	2889847	XD Modular Cargo System (MCS)	\$699.99	\$599.49
	X	X	X	X	2890444	XD Rails - for Headache Rack or MCS	\$99.99	\$85.63
	X	X	X	X	2889846	XD MCS Tool Rack	\$199.99	\$171.28
	X	X	X	X	2889911	XD MCS Tool Rack Extensions	\$149.99	\$128.45
<b>Rhino Rack System</b>	X		X		2889236	XD Roof Rack - req Mount	\$459.99	\$393.95
	X		X		2889103	XD Roof Rack Mount	\$499.99	\$428.20
		X		X	2889237	Crew XD Roof Rack - req Mount	\$559.99	\$479.59
		X		X	2889104	Crew XD Roof Rack Mount	\$549.99	\$471.02
	X	X	X	X	2889860	XD Rear Bed Rack - req Mount	\$529.99	\$453.90
	X	X	X	X	2889844	XD Rear Bed Rack Mount	\$529.99	\$453.90
	X	X	X	X	2889529	Rhino Rack Spare Tire Holder (req. Eyelet Tie-Downs)	\$45.00	\$38.54
	X	X	X	X	2889528	Rhino Rack Tool Holder (req. Rhino Rack)	\$111.00	\$95.06
	X	X	X	X	2889527	Rhino Rack Eyelet Tie-Downs (req. Rhino Rack)	\$52.00	\$44.53
	X	X	X	X	2889530	Rhino Rack Traction Board Mount (req. Rhino Rack)	\$179.00	\$153.30
	X	X	X	X	2889531	Rhino Rack Cargo Corner Bracket (req. Rhino Rack)	\$129.00	\$110.48
	X	X	X	X	2889533	Rhino Rack High-Lift Jack Mount (req. Rhino Rack)	\$112.00	\$95.92
	X	X	X	X	2891354	Rhino Rack Light Bar Mount	\$116.00	\$99.35
X	X	X	X	2891355	Rhino Rack Cargo Cube Light Mount	\$116.00	\$99.35	
<b>Navigation / Audio</b>	X	X			2890898	Ride Command 7 in Display (req. mount)	\$1,594.99	\$1,365.99
	X	X			2889766	XD 1500 Premium Ride Command Mount	\$799.99	\$685.13
	X	X	X	X	2890856	XD 1500 Premium Ride Command Front Camera	\$129.99	\$111.33
	X	X	X	X	2890858	XD 1500 Premium Ride Command Rear Camera	\$129.99	\$111.33
	X	X			2890039	Ride Command+ Plug In (requires mount) - std. on NorthStar	\$299.99	\$256.92
	X	X			2889796	Ride Command Mount for 2890039 - std. on NorthStar	\$29.99	\$25.68
	X	X			2889762	JBL Trail Pro 2000 Audio System	\$999.99	\$856.41
	X	X	X	X	2889763	JBL Trail Pro 4200 Audio Upgrade System (req. Ride Command or Pro 2000)	\$1,199.99	\$1,027.70

Sourcewell Price List

Polaris Sales

		XD 1500 Premium	Crew XD 1500 Premium	XD 1500 NorthStar	Crew XD 1500 NorthStar	Part Number*	Description	MSRP*	Sourcewell Price	
<b>Emergency Service Equipment</b>	<b>Graphics</b>	X	X	X	X	2883966	Action - XP 1000 / XD 1500 / Pro XD Custom Graphics for Fire or Law Enforcement	\$999.99	\$856.41	
	<b>Lights, Siren/PA</b>	X	X	X	X	2891330	Action - XD 1500 Standard Emergency Light Kit	\$5,999.99	\$5,138.53	
		X	X	X	X	2891328	Action - XD 1500 Deluxe Emergency Light Kit	\$9,335.99	\$7,995.56	
		X	X	X	X	2891379	Action - XD 1500 Reliant Light Package	\$8,169.99	\$6,996.97	
		X	X	X	X	2891329	Action - XD 1500 30W Siren & PA System (works with Std or Dlx light package)	\$769.99	\$659.44	
		X	X	X	X	2891190	Action - XD 1500 100 W Siren & PA System (works with Deluxe light package only)	\$2,889.99	\$2,475.05	
		X	X	X	X	2891331	Action - XD 1500 Premium Emergency Light Bar (requires 2891328 & inc'l 2891190)	\$7,999.99	\$6,851.38	
	<b>Fire/Rescue Skid Systems</b>				X	X	2891417	QTAC Firefighting Skid 6 HP (req. Installation pack)	\$6,965.00	\$6,807.10
					X	X	2891422	QTAC 2.5 Gallon Foam for 6 HP Fire	\$1,035.00	\$1,011.54
					X	X	2891424	QTAC Electric Hose Reel for 6 HP (req. harness)	\$945.00	\$923.58
					X	X	2891420	QTAC Firefighting Skid 9 HP Electric Start (req. Installation pack and harness)	\$9,810.00	\$9,587.61
					X	X	2891496	QTAC 2.5 Gallon Foam for 9 HP Fire	\$1,035.00	\$1,011.54
					X	X	2891494	QTAC Electric Hose Reel for 9 HP (req. harness)	\$945.00	\$923.58
					X	X	2891418	QTAC Fire and Rescue Skid 6 HP (req. Installation pack)	\$8,115.00	\$7,931.03
					X	X	2891498	QTAC 2.5 Gallon Foam for Fire Rescue	\$1,035.00	\$1,011.54
					X	X	2891497	QTAC Electric Hose Reel for Fire Rescue (req. harness)	\$945.00	\$923.58
					X	X	2891425	QTAC Drafting Kit	\$275.00	\$268.77
					X	X	2891495	QTAC VIPER Nozzle	\$505.00	\$493.55
					X	X	2891474	Harness for electric skid components	\$230.00	\$196.98
					X	X	2891419	QTAC Rescue Skid (req. Installation pack)	\$3,890.00	\$3,801.81
					X	X	2891485	QTAC Rescue Skid with IV pole and O2 mounts (req. Installation pack)	\$4,240.00	\$4,143.88
				X	X	2891472	XD 1500 NorthStar Installation Pack (Mounts)	\$600.00	\$513.85	
				X	X	2891488	XD 1500 Installation Pack (Power Box Lift and Mounts)	\$1,700.00	\$1,455.92	
	<b>LED Emergency Light Bars</b>	X	X	X	X	2880888	Polaris Red/Blue Emergency Light Bar - requires roof - not compatible with Action items	\$3,016.99	\$2,583.82	
		X	X	X	X	2880890	Polaris Red/White Emergency Light Bar - requires roof - not compatible with Action items	\$3,017.99	\$2,584.68	
	<b>Stock Spare Tires (requires Tire - Rim &amp; Rim Valve)</b>	X	X			5417800	XD 1500 / Crew XD 1500 Premium Stock Front Tire	\$205.99	\$176.41	
		X	X			1525423-458	XD 1500 / Crew XD 1500 Premium Stock Front Rim	\$154.99	\$132.74	
			X	X	5417788	XD 1500 / Crew XD 1500 NorthStar Stock Front Tire	\$209.99	\$179.84		
			X	X	1525152-655	XD 1500 / Crew XD 1500 NorthStar Stock Front Rim	\$209.99	\$179.84		
X		X	X	X	1525017	Rim Valve	\$5.99	\$5.13		
<b>Accessory Tires - for stock rims</b>	X	X			5416348	Pro Armor Preserve Tire (27x10-14) - each	\$209.99	\$179.84		
	X	X			5416347	Pro Armor Harvester Tire (28x10-14) - each	\$229.99	\$196.97		
	X	X			5418332	Pro Armor X Terrain Front Tire (29x9-14) - each	\$189.99	\$162.71		
	X	X			5418333	Pro Armor X Terrain Rear Tire (29x11-14) - each	\$199.99	\$171.28		
	X	X			5417507	Pro Armor HD-K Tire (29x10-14) - each	\$346.49	\$296.74		
			X	X	5417529	Pro Armor Harvester Tire (30x10-15) - each	\$249.99	\$214.10		
			X	X	5416345	Pro Armor Attack 2.0 Tire (30 x 10-15) - each	\$259.99	\$222.66		
			X	X	5418676	Pro Armor Trekker Tire (30x10-15) - each	\$229.99	\$196.97		
<b>Rim and Tire Sets</b>	X	X	X	X	1525017	Rim Valve	\$5.99	\$5.13		
	X	X	X	X	2890988	5307 15 in. Beadlock Rims with 32 in. Harvester Tire Set	\$2,199.99	\$1,884.12		
	X	X	X	X	2890971	5307 15 in. Beadlock Rims with 32 in. Attack 2.0 Tire Set	\$2,199.99	\$1,884.12		
<b>Accessory Spare Tires (requires Tire, Rim &amp; Rim Valve)</b>	X	X	X	X	2890924	5307 15 in. Beadlock Rims with 32 in. Trekker Tire Set	\$2,199.99	\$1,884.12		
	X	X	X	X	1525688-458	5307 Beadlock - Buckle 14 in. Front Rim	\$269.99	\$231.23		
	X	X	X	X	5418256	Pro Armor 32 in. Harvester Tire (32 x 10-14)	\$259.99	\$222.66		
	X	X	X	X	5418252	Pro Armor 32 in. Attack 2.0 Tire (32 x 9-14)	\$254.99	\$218.38		
			X	X	5418677	Pro Armor 32 in. Trekker Tire (32x10-15) - each	\$249.99	\$214.10		
	X	X	X	X	1525017	Rim Valve	\$5.99	\$5.13		

Sourcewell Price List

Polaris Sales

		XD 1500 Premium	Crew XD 1500 Premium	XD 1500 NorthStar	Crew XD 1500 NorthStar	Part Number*	Description	MSRP*	Sourcewell Price
<b>Misc. Electrical</b>		X	X	X	X	2889098	XD Horn	\$149.99	\$128.45
		X	X	X	X	2889767	XD Auxiliary Lights for Front Brushguard	\$399.99	\$342.56
		X	X	X	X	2889771	XD Rear Work Light - req Overhead Switch Panel and Pulse Harness	\$249.99	\$214.10
		X	X	X	X	2890857	XD 12v Cargo Box Power Port	\$149.99	\$128.45
<b>LED Light Bars - requires light and harnesses</b>		X	X	X	X	2889793	Pro Armor Single Row 40 in Combo Bar (7600 lumens)	\$429.99	\$368.25
		X	X	X	X	2889791	Pro Armor Single Row 33 in Combo Bar (7500 lumens)	\$379.99	\$325.43
		X	X	X	X	2889790	Pro Armor Dual Row 31 in Combo Bar (13500 lumens)	\$429.99	\$368.25
		X	X	X	X	2889792	Pro Armor Single Row 20 in Combo Bar (4700 lumens)	\$329.99	\$282.61
		X	X	X	X	2889788	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - white lights	\$169.99	\$145.58
		X	X	X	X	2889789	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - yellow lights	\$189.99	\$162.71
		X	X	X	X	2889786	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - white lights	\$199.99	\$171.28
		X	X	X	X	2889787	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - yellow lights	\$219.99	\$188.40
		X	X	X	X	2889794	Pro Armor Dual Row Cube Spot (1500 lumens) - white light - req. Y Harness if installed as pair	\$99.99	\$85.63
		X	X	X	X	2889795	Pro Armor Dual Row Cube Spot (1500 lumens) - yellow light - req. Y Harness if installed as pair	\$99.99	\$85.63
		X	X	X	X	2884299	Rigid SR-Series Single Row 32 in Combo Bar (20064 lumens)	\$929.99	\$796.46
		X	X	X	X	2883121	Rigid SR-Series Single Row 10 in. Spot Bar (7920 lumens)	\$339.99	\$291.18
		X	X	X	X	2883122	Rigid SR-Series Single Row 10 in. Flood Bar (7920 lumens)	\$339.99	\$291.18
		X	X	X	X	2883123	Rigid SR-Series Single Row 10 in. Combo Bar (7920 lumens)	\$339.99	\$291.18
		X	X	X	X	2883128	Rigid D-Series Driving Lights - pair (4752 lumens) - req. Y Harness	\$449.99	\$385.38
		X	X	X	X	2883126	Rigid D-Series Flood Lights - pair (3168 lumens) - req. Y Harness	\$229.99	\$196.97
	X	X	X	X	2883127	Rigid D-Series Spot Lights - pair (3168 lumens) - req. Y Harness	\$229.99	\$196.97	
<b>Light Bar Wire Harnesses</b>	<b>Dash Mount</b>	X	X	X	X	2889738	XD Single Dash Light Bar Wire Harness	\$149.99	\$128.45
	<b>Roof Mount</b>	X	X	X	X	2890422	XD Upper Switch Panel - req. Pulse	\$29.99	\$25.68
		X	X	X	X	2889686	XD Upper Switch Panel Light Bar Harness	\$149.99	\$128.45
	<b>Misc.</b>	X	X	X	X	2879860	Dual Light Bar Wire Harness Y-Adaptor (req single light harness)	\$19.99	\$17.12
X		X	X	X	5414966	Light Bar Wire Harness Roof Guide	\$49.99	\$42.81	

Sourcewell Price List

Polaris Sales

Polaris Pro XD

	Model Number	Description	MSRP*	Sourcewell Price
<b>Diesel Full-Size</b>	D25P2AD4B4	Pro XD Full Size Diesel	\$18,499.00	\$17,999.10
	D25P2GD4B4	Pro XD Full Size Diesel w/Heater	\$20,049.00	\$19,389.03
	D25P4ED4B4	Pro XD Full Size Diesel Crew w/EPS	\$19,999.00	\$19,344.19
	D25P4FD4B4	Pro XD Full Size Diesel Crew w/ EPS and Heater	\$21,549.00	\$20,734.12

**Pro XD Accessories**

	Full-Size Crew Full -Size	Part Number*	Description	MSRP*	Sourcewell Price
<b>Windshields</b>	X X	2889020	Full Size Tip-Out Glass Windshield	\$1,399.99	\$1,198.98
	X X	2889021	Full Size Fixed Glass Windshield	\$899.99	\$770.77
	X X	2883266	Full Size Hardcoat Vented Poly Windshield (will accept Wiper)	\$679.99	\$582.36
	X X	2883300	Full Size Hardcoat Poly Windshield (will accept Wiper)	\$579.99	\$496.72
	X X	2883278	Full Size General Purpose Poly Windshield	\$479.99	\$411.07
	X X	2883301	Full Size Poly Half Windshield	\$249.99	\$214.10
	X X	2883974	Full Size Glass Wiper / Washer	\$699.99	\$599.49
<b>Roofs</b>	X X	2207624	Full Size Wiper Adapter for Hardcoat Poly Windshields	\$59.99	\$51.38
	X	2882911	Full Size Poly Sport Roof	\$449.99	\$385.38
	X	2890526	Full Size Poly Sport Roof Premium Liner	\$219.99	\$188.40
	X	2890333	Full Size Crew Sport Poly Roof	\$699.99	\$599.49
	X	2890527	Full Size Crew Sport Poly Roof Premium Liner	\$369.99	\$316.87
<b>Rear Panels</b>	X X	2882871	Full Size Multi-Function Cab Light	\$129.99	\$111.33
	X X	2879015	Full Size Glass Sliding Open Rear Panel	\$799.99	\$685.13
	X X	2879013	Full Size Glass Rear Panel	\$519.99	\$445.33
<b>Doors</b>	X X	2883773	Full Size Poly Rear Panel	\$399.99	\$342.56
	X X	2889811-453	Full Size Crank Window Poly Front Doors	\$3,499.99	\$2,997.47
	X	2889812-453	Full Size Crew Crank Window Poly Rear Doors	\$3,499.99	\$2,997.47
	X X	2884277	Full Size Clearview Poly Front Doors	\$2,599.99	\$2,226.69
	X	2884278	Full Size Crew Clearview Poly Rear Doors	\$2,599.99	\$2,226.69
	X X	2882902	Full Size Canvas Front Doors	\$1,079.99	\$924.93
<b>Misc. Cab Accessories</b>	X	2883634	Full Size Crew Canvas Rear Doors	\$1,079.99	\$924.93
	X X	2881439	Full Size Wide Angle Rearview Mirror	\$139.99	\$119.89
	X X	2889220	Full Size Rearview Mirror	\$99.99	\$85.63
	X X	2889241	Door Mounted Side Mirrors	\$179.99	\$154.15
	X X	2889243	ROPS Mounted Sideview Mirrors	\$179.99	\$154.15
	X X	2889325	Full Size Center Seatbelt Upgrade	\$113.99	\$97.62
	X X	2884133	Full Size 15 MPH Speed Limit System	\$59.99	\$51.38
	X X	2882888	Full Size Visor Mounted Audio System	\$899.99	\$770.77
	X X	2882750	Full Size Dash Mounted Audio System	\$679.99	\$582.36
	X X	2882876	Full Size Rear Overhead Speakers (for Visor or Dash Mounted Audio System)	\$249.99	\$214.10
	X X	2882904	Full Size Pulse 6 Roof Wire Connection Cable	\$129.99	\$111.33
X	2883231	Full Size Crew Pulse Extension Harness	\$29.99	\$25.68	
<b>Misc. Electrical</b>	X X	2882158	Polaris 2.5 lb. Fire Extinguisher Holder (fits 3.5 in. extinguishers - not included)	\$89.99	\$77.07
	X X	2884248	Full Size 6000 lb. Winch with Synthetic Rope	\$979.99	\$839.29
	X	2884610	Pro XD EPS	\$1,134.99	\$972.03
	X X	2884224	Pro XD Strobe Light	\$194.99	\$166.99
	X X	2884209	Full Size Power Box Lift	\$999.99	\$856.41
<b>Plow</b>	X X	2884246	Full Size Diesel Block Heater	\$109.99	\$94.20
	X X	2889308	Full-Size Glacier Pro Frame	\$1,299.99	\$1,113.34
	X X	2879106	Pro XD Glacier Plow Mount	\$164.99	\$141.30
	X X	2879874	Full-Size Glacier Pro 72 in. Steel Blade	\$549.99	\$471.02

Sourcewell Price List

Polaris Sales

		Full-Size	Crew Full-Size	Part Number*	Description	MSRP*	Sourcewell Price	
<b>Durability</b>	X	X		2884230	Full Size Pro XD Air Filter Service Gauge	\$44.99	\$38.53	
	X			2882530	Full Size Rock Guard with Step	\$329.99	\$282.61	
		X		2883398	Crew Full Size Rock Guard w/Step	\$429.99	\$368.25	
	X	X		2882784	Full Size HWM Poly Front A-Arm Guards	\$214.99	\$184.12	
	X	X		2882787	Full Size HMW Poly Rear A-Arm Guards	\$214.99	\$184.12	
	X	X		2890233	Full Size Headache Rack	\$399.99	\$342.56	
	X	X		2883279	Full Size Lock & Ride Cargo Box	\$349.99	\$299.74	
	X	X		2889283	Full Size Cargo Bed Topper	\$2,369.99	\$2,029.71	
<b>LED Light Bars - requires light and harnesses</b>	X	X		2879354	Lock & Ride Chain Saw Mount	\$139.99	\$119.89	
	X	X		2889793	Pro Armor Single Row 40 in Combo Bar (7600 lumens)	\$429.99	\$368.25	
	X	X		2889791	Pro Armor Single Row 33 in Combo Bar (7500 lumens)	\$379.99	\$325.43	
	X	X		2889790	Pro Armor Dual Row 31 in Combo Bar (13500 lumens)	\$429.99	\$368.25	
	X	X		2889792	Pro Armor Single Row 20 in Combo Bar (4700 lumens)	\$329.99	\$282.61	
	X	X		2889788	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - white lights	\$169.99	\$145.58	
	X	X		2889789	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - yellow lights	\$189.99	\$162.71	
	X	X		2889786	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - white lights	\$199.99	\$171.28	
	X	X		2889787	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - yellow lights	\$219.99	\$188.40	
	X	X		2889794	Pro Armor Dual Row Cube Spot (1500 lumens) - white light - req. Y Harness if installed as pair	\$99.99	\$85.63	
	X	X		2889795	Pro Armor Dual Row Cube Spot (1500 lumens) - yellow light - req. Y Harness if installed as pair	\$99.99	\$85.63	
	X	X		2884299	Rigid SR-Series Single Row 32 in Combo Bar (20064 lumens)	\$929.99	\$796.46	
	X	X		2883121	Rigid SR-Series Single Row 10 in. Spot Bar (7920 lumens)	\$339.99	\$291.18	
	X	X		2883122	Rigid SR-Series Single Row 10 in. Flood Bar (7920 lumens)	\$339.99	\$291.18	
	X	X		2883123	Rigid SR-Series Single Row 10 in. Combo Bar (7920 lumens)	\$339.99	\$291.18	
	X	X		2883128	Rigid D-Series Driving Lights - pair (4752 lumens) - req. Y Harness	\$449.99	\$385.38	
	X	X		2883126	Rigid D-Series Flood Lights - pair (3168 lumens) - req. Y Harness	\$229.99	\$196.97	
	X	X		2883127	Rigid D-Series Spot Lights - pair (3168 lumens) - req. Y Harness	\$229.99	\$196.97	
<b>Light Bar Wire Harnesses</b>	X	X		2883230	Single Light Bar Wire Harness	\$119.99	\$102.76	
		X		2883854	Crew 1000's / Pro XD Rear Facing Light Bar Harness	\$29.99	\$25.68	
	X	X		2879860	Dual Light Bar Wire Harness Y-Adaptor (req single light harness)	\$19.99	\$17.12	
	X	X		5414966	Light Bar Wire Harness Roof Guide	\$49.99	\$42.81	
<b>Emergency Service Equipment</b>	<b>Graphics</b>		X	X	2883966	Action - Full Size Custom Graphics for Fire or Law Enforcement	\$999.99	\$856.41
	<b>Lights, Siren/PA</b>		X	X	2883978	Action - Full Size Standard Emergency Light Package	\$5,399.99	\$4,624.68
			X	X	2883979	Action - Full Size Deluxe Emergency Light Package	\$8,529.99	\$7,305.28
			X	X	2883980	Action - XP 1000's / Pro XD 30W Siren & PA System (works with Std or Dlx light package)	\$769.99	\$659.44
			X	X	2883981	Action - XP 1000's / Pro XD 100 W Siren & PA System (works with Deluxe light package only)	\$2,889.99	\$2,475.05
X	X	2883982	Action - Full Size Premium Emergency Light Bar (requires dlx light & inc'l 100w siren/PA)	\$7,699.99	\$6,594.45			

Sourcewell Price List

Polaris Sales

Polaris XPEDITION

	Model Number	Description	MSRP*	Sourcewell Price
<b>2-Seat</b>	G25G2K99AP	Polaris XPEDITION XP Ultimate - Midnight Blue - 49 State	\$31,999.00	\$30,104.90
	G25G2K99BP	Polaris XPEDITION XP Ultimate - Midnight Blue - CA	\$31,999.00	\$30,104.90
	G25G2W99AB	Polaris XPEDITION XP NorthStar - Matte Moss Green - 49 State	\$38,999.00	\$36,381.97
	G25G2W99BB	Polaris XPEDITION XP NorthStar - Matte Moss Green - CA	\$38,999.00	\$36,381.97
	G25G2W99AP	Polaris XPEDITION XP NorthStar - Midnight Blue - 49 State	\$38,999.00	\$36,381.97
	G25G2W99BP	Polaris XPEDITION XP NorthStar - Midnight Blue - CA	\$38,999.00	\$36,381.97
	G25G2W99AK	Polaris XPEDITION XP NorthStar - Matte Super Graphite - 49 State	\$38,999.00	\$36,381.97
	G25G2W99BK	Polaris XPEDITION XP NorthStar - Matte Super Graphite - CA	\$38,999.00	\$36,381.97
<b>5-Seat</b>	G25G5K99AP	Polaris XPEDITION XP 5 Ultimate - Midnight Blue - 49 State	\$35,999.00	\$34,094.82
	G25G5K99BP	Polaris XPEDITION XP 5 Ultimate - Midnight Blue - CA	\$35,999.00	\$34,094.82
	G25G5W99AB	Polaris XPEDITION XP 5 NorthStar - Matte Moss Green - 49 State	\$43,999.00	\$41,268.62
	G25G5W99BB	Polaris XPEDITION XP 5 NorthStar - Matte Moss Green - CA	\$43,999.00	\$41,268.62
	G25G5W99AP	Polaris XPEDITION XP 5 NorthStar - Midnight Blue - 49 State	\$43,999.00	\$41,268.62
	G25G5W99BP	Polaris XPEDITION XP 5 NorthStar - Midnight Blue - CA	\$43,999.00	\$41,268.62
	G25G5W99AK	Polaris XPEDITION XP 5 NorthStar - Matte Super Graphite - 49 State	\$43,999.00	\$41,268.62
	G25G5W99BK	Polaris XPEDITION XP 5 NorthStar - Matte Super Graphite - CA	\$43,999.00	\$41,268.62
<b>2-Seat ADV</b>	G25GVK99AP	Polaris XPEDITION ADV Ultimate - Midnight Blue - 49 State	\$32,999.00	\$31,001.62
	G25GVK99BP	Polaris XPEDITION ADV Ultimate - Midnight Blue - CA	\$32,999.00	\$31,001.62
	G25GVW99AB	Polaris XPEDITION ADV NorthStar - Matte Moss Green - 49 State	\$39,999.00	\$37,278.70
	G25GVW99BB	Polaris XPEDITION ADV NorthStar - Matte Moss Green - CA	\$39,999.00	\$37,278.70
	G25GVW99AP	Polaris XPEDITION ADV NorthStar - Midnight Blue - 49 State	\$39,999.00	\$37,278.70
	G25GVW99BP	Polaris XPEDITION ADV NorthStar - Midnight Blue - CA	\$39,999.00	\$37,278.70
	G25GVW99AK	Polaris XPEDITION ADV NorthStar - Matte Super Graphite - 49 State	\$39,999.00	\$37,278.70
	G25GVW99BK	Polaris XPEDITION ADV NorthStar - Matte Super Graphite - CA	\$39,999.00	\$37,278.70
<b>5-Seat ADV</b>	G25GZK99AP	Polaris XPEDITION ADV 5 Ultimate - Midnight Blue - 49 State	\$36,999.00	\$34,991.55
	G25GZK99BP	Polaris XPEDITION ADV 5 Ultimate - Midnight Blue - CA	\$36,999.00	\$34,991.55
	G25GZW99AB	Polaris XPEDITION ADV 5 NorthStar - Matte Moss Green - 49 State	\$44,999.00	\$42,165.35
	G25GZW99BB	Polaris XPEDITION ADV 5 NorthStar - Matte Moss Green - CA	\$44,999.00	\$42,165.35
	G25GZW99AP	Polaris XPEDITION ADV 5 NorthStar - Midnight Blue - 49 State	\$44,999.00	\$42,165.35
	G25GZW99BP	Polaris XPEDITION ADV 5 NorthStar - Midnight Blue - CA	\$44,999.00	\$42,165.35
	G25GZW99AK	Polaris XPEDITION ADV 5 NorthStar - Matte Super Graphite - 49 State	\$44,999.00	\$42,165.35
	G25GZW99BK	Polaris XPEDITION ADV 5 NorthStar - Matte Super Graphite - CA	\$44,999.00	\$42,165.35

Sourcewell Price List

Polaris Sales

Polaris XPEDITION Accessories

	2-Seat	5-Seat	2-Seat ADV	5-Seat ADV	Part Number*	Description	MSRP*	Sourcewell Price
<b>Windshields</b>	X	X	X	X	2884408	Polaris XPEDITION Tip-Out Glass Windshield	\$1,399.99	\$1,198.98
	X	X	X	X	2884410	Polaris XPEDITION Fixed Glass Windshield	\$899.99	\$770.77
	X	X	X	X	2884484	Polaris XPEDITION Glass Windshield Wiper/Washer (req.2885170)	\$699.99	\$599.49
	X	X	X	X	2885170	Polaris XPEDITION ROPS Extension Harness	\$59.99	\$51.38
	X	X	X	X	2884409	Polaris XPEDITION Vented Hardcoat Poly Windshield	\$649.99	\$556.67
	X	X	X	X	2884407	Polaris XPEDITION Hardcoat Poly Windshield	\$549.99	\$471.02
	X	X	X	X	2884411	Polaris XPEDITION Half Windshield	\$259.99	\$222.66
<b>Rear Panels</b>	X	X			2884412	Polaris XPEDITION Glass Rear Panel	\$549.99	\$471.02
	X	X			2889344	Polaris XPEDITION Poly Rear Panel	\$449.99	\$385.38
	X	X			2889344	Polaris XPEDITION Poly Rear Panel	\$449.99	\$385.38
			X	X	2884413	Polaris XPEDITION ADV Rear Glass Liftgate	\$649.99	\$556.67
			X	X	2889819	Polaris XPEDITION ADV Rear Window Side Panels	\$479.99	\$411.07
			X	X	2889478	Polaris XPEDITION ADV Rear Window Molle Panels	\$249.99	\$214.10
			X	X	2891036	Polaris XPEDITION ADV Rear Glass Wiper	\$449.99	\$385.38
<b>Doors</b>	X	X	X	X	2884396	Polaris XPEDITION Power Window Front Doors	\$3,999.99	\$3,425.68
		X		X	2884397	Polaris XPEDITION Power Window Rear Doors	\$3,999.99	\$3,425.68
	X	X	X	X	2884394	Polaris XPEDITION Manual Window Front Doors	\$2,999.99	\$2,569.26
		X		X	2884395	Polaris XPEDITION Manual Window Rear Doors	\$2,999.99	\$2,569.26
	X	X	X	X	2884398	Polaris XPEDITION Canvas Upper Front Doors	\$899.99	\$770.77
		X		X	2884406	Polaris XPEDITION Canvas Upper Rear Doors	\$899.99	\$770.77
	X	X	X	X	2884717	Polaris XPEDITION Skeleton Front Half Doors	\$699.99	\$599.49
		X		X	2884399	Polaris XPEDITION Skeleton Rear Half Doors	\$699.99	\$599.49
	X	X	X	X	2889848	Polaris XPEDITION Universal Door Locks	\$99.99	\$85.63
<b>Misc. Cab Accessories</b>	X	X	X	X	2884486	Polaris XPEDITION Rearview Mirror	\$129.99	\$111.33
	X	X	X	X	2884491	Polaris XPEDITION Folding Side Mirrors	\$199.99	\$171.28
	X	X	X	X	2889734	Polaris XPEDITION Heater/Defroster	\$1,299.99	\$1,113.34
	X		X		2884487	Polaris XPEDITION Front LED Dome Light (req.2885170)	\$109.99	\$94.20
		X		X	2885169	Polaris XPEDITION Front / Rear LED Dome Lights (req.2885170)	\$129.99	\$111.33
	X	X	X	X	2890032	Polaris XPEDITION Cargo Light (req. dome light installation)	\$119.99	\$102.76
	X	X	X	X	2891239	Polaris XPEDITION Sun Visors	\$169.99	\$145.58
	X	X	X	X	2884488	Polaris XPEDITION Horn	\$129.99	\$111.33
<b>Storage</b>	X	X	X	X	2889409-458	Polaris XPEDITION Headache Rack	\$569.99	\$488.15
	X	X	X	X	2890091-458	Polaris XPEDITION Lock & Ride MAX Bed Extender	\$299.99	\$256.92
	X	X	X	X	2889468-458	Polaris XPEDITION Lock & Ride MAX Cross Bed Bar	\$199.99	\$171.28
	X	X	X	X	2889336-458	Polaris XPEDITION Lock & Ride MAX Spare Tire Carrier	\$199.99	\$171.28
	X	X	X	X	2884503	Polaris XPEDITION Hood Rack For HD Bumper	\$399.99	\$342.56
	X	X	X	X	2889387	Polaris XPEDITION Hood Rack For Stock Bumper	\$399.99	\$342.56
<b>Rhino Rack System</b>	X	X	X		2889590	Polaris XPEDITION Small Roof/ Rear Bed Rack (bed only for 5-seat)	\$459.99	\$393.95
	X				2889450	Polaris XPEDITION Small Roof Rack Mount	\$449.99	\$385.38
			X		2889451	Polaris XPEDITION ADV Roof Rack Mount	\$549.99	\$471.02
		X	X	X	2889237	Polaris XPEDITION Large Roof Rack	\$559.99	\$479.59
		X		X	2889452	Polaris XPEDITION Large Roof Rack Mount	\$549.99	\$471.02
	X	X	X	X	2889453	Polaris XPEDITION Rear Bed Rack Mount	\$449.99	\$385.38
	X	X	X	X	2889508	Polaris High-Lift Jack	\$399.99	\$342.56
	X	X	X	X	2889533	Rhino Rack High-Lift Jack Mount	\$112.00	\$95.92
	X	X	X	X	2891354	Rhino Rack Light Bar Mount	\$116.00	\$99.35
	X	X	X	X	2891355	Rhino Rack Cargo Cube Light Mount	\$116.00	\$99.35
X	X	X	X	2889884	Rhino Rack Accessory Bars	\$169.00	\$144.74	

Sourcewell Price List

Polaris Sales

		2-Seat	5-Seat	2-Seat ADV	5-Seat ADV	Part Number*	Description	MSRP*	Sourcewell Price
<b>Winches</b>		X	X	X	X	2884838	Polaris XPEDITION Pro HD Dual Speed 4500 LB Winch	\$929.99	\$796.46
		X	X	X	X	2884839	Polaris XPEDITION Pro HD High-Mount 6000 LB winch (req. HD Front Brushguard)	\$999.99	\$856.41
		X	X	X	X	2889561	Polaris XPEDITION Winch Remote	\$139.99	\$119.89
		X	X	X	X	2890454	Polaris XPEDITION Winch Auto-Stop Upgrade (req Winch Remote)	\$69.99	\$59.94
<b>Bumpers/Guards</b>		X	X	X	X	2891009-458	Polaris XPEDITION HD Front Bumper	\$729.99	\$625.18
		X	X	X	X	2890542	Polaris XPEDITION Recovery Shackles (for std. or HD Front Bumper	\$39.99	\$34.25
		X	X	X	X	2889331-458	Polaris XPEDITION HD Rear Bumper	\$479.99	\$411.07
		X	X	X	X	2884498-458	Polaris XPEDITION Standard Rear Bumper	\$279.99	\$239.79
		X		X		2884495-458	Polaris XPEDITION HD Extreme Kick-Out Rock Sliders	\$349.99	\$299.74
			X		X	2884497-458	Polaris XPEDITION 5 HD Extreme Kick-Out Rock Sliders	\$549.99	\$471.02
		X		X		2884496-458	Polaris XPEDITION Low-Profile Rock Sliders	\$489.99	\$419.64
			X		X	2889357-458	Polaris XPEDITION 5 Low-Profile Rock Sliders	\$749.99	\$642.31
		X	X	X	X	2884714	Polaris XPEDITION Front A-Arm Guards	\$249.99	\$214.10
	X	X	X	X	2884715	Polaris XPEDITION Rear A-Arm Guards	\$299.99	\$256.92	
<b>Plow System (req. Winch, Mount, Frame, Blade)</b>	<b>Glacier Pro HD Plow System</b>	X	X	X	X	2889579	Polaris XPEDITION Glacier Pro HD Push Frame	\$1,099.99	\$942.06
		X	X	X	X	2889578	Polaris XPEDITION Glacier Plow Mount	\$249.99	\$214.10
		X	X	X	X	2889721	Polaris XPEDITION Glacier Pro HD Plow Control Handle	\$349.99	\$299.74
		X	X	X	X	2889029	Full-Size Glacier Pro Hydraulic Angle System	\$699.99	\$599.49
		X	X	X	X	2879317	Full-Size Glacier Pro 72 in. Poly Blade	\$699.99	\$599.49
		X	X	X	X	2879874	Full-Size Glacier Pro 72 in. Steel Blade	\$549.99	\$471.02
	<b>Glacier HD Plow System</b>	X	X	X	X	2890650	Glacier Pro HD Plow Track Extension	\$69.99	\$59.94
		X	X	X	X	2889580	Polaris XPEDITION Glacier Pro Push Frame	\$549.99	\$471.02
		X	X	X	X	2889578	Polaris XPEDITION Glacier Plow Mount	\$249.99	\$214.10
		X	X	X	X	2890335	Polaris Glacier HD 72 in. Steel Blade	\$499.99	\$428.20
<b>Tires and Wheels</b>	<b>Stock Spare Tires</b>	X	X	X	X	5418417	Polaris XPEDITION Stock Front Tire	\$259.99	\$222.66
		X	X	X	X	1525368-655	Polaris XPEDITION Stock Rim	\$229.99	\$196.97
		X	X	X	X	1525369-655	Polaris XPEDITION Stock Rim Cap	\$34.99	\$29.97
		X	X	X	X	1521982	Rim Valve	\$5.99	\$5.13
	<b>Accessory Tires</b>	X	X	X	X	2889936	5302 15 in. Beadlock Rims with 30 in. Harvester Tire Set - Black	\$1,759.99	\$1,507.30
		X	X	X	X	1524038	5302 Spare Beadlock Rim	\$239.99	\$205.53
		X	X	X	X	5417529	30 in. Spare Harvester Tire	\$249.99	\$214.10
		X	X	X	X	1521982	Rim Valve	\$5.99	\$5.13
<b>Prospector Tracks</b>	X	X	X	X	2890016	Prospector Pro Tracks (req. mount)	\$5,829.99	\$4,992.94	
	X	X	X	X	2890014	Prospector Pro Track Mount with Intakes	\$999.99	\$856.41	
<b>Ride Command+</b>	X	X	X	X	3880079	Ride Command+ Plug In (std on NorthStar)	\$329.99	\$282.61	
	X	X	X	X	2890416	Ride Command Front Camera	\$129.99	\$111.33	

Sourcewell Price List

Polaris Sales

	2-Seat	5-Seat	2-Seat ADY	5-Seat ADY	Part Number*	Description	MSRP*	Sourcewell Price
<b>Towing</b>	X	X	X	X	2875320	Polaris 2 in. Receiver Draw Bar (does not include trailer ball)	\$44.99	\$38.53
	X	X	X	X	2202877	Polaris 2 in. Pintle Hitch (does not include trailer ball)	\$474.99	\$406.79
	X	X	X	X	2877603	Polaris 2 in. Ball	\$14.99	\$12.84
	X	X	X	X	2830522	Polaris 2 in. 3:1 Hitch w/2 in. Ball	\$39.99	\$34.25
	X	X	X	X	2830524	Polaris 1-7/8 in. Ball for 3:1 Hitch	\$9.99	\$8.56
<b>LED Light Bars - requires light, harnesses, and mounts</b>	X	X	X	X	2889567	Rigid RDS SR-Series 50 in Curved Single Row Combo Bar	\$1,799.99	\$1,541.55
	X	X	X	X	2889793	Pro Armor Single Row 40 in Combo Bar (7600 lumens)	\$429.99	\$368.25
	X	X	X	X	2889791	Pro Armor Single Row 33 in Combo Bar (7500 lumens)	\$379.99	\$325.43
	X	X	X	X	2889790	Pro Armor Dual Row 31 in Combo Bar (13500 lumens)	\$429.99	\$368.25
	X	X	X	X	2889792	Pro Armor Single Row 20 in Combo Bar (4700 lumens)	\$329.99	\$282.61
	X	X	X	X	2889788	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - white lights	\$169.99	\$145.58
	X	X	X	X	2889789	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - yellow lights	\$189.99	\$162.71
	X	X	X	X	2889786	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - white lights	\$199.99	\$171.28
	X	X	X	X	2889787	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - yellow lights	\$219.99	\$188.40
	X	X	X	X	2889794	Pro Armor Dual Row Cube Spot (1500 lumens) - white light - req. Y Harness if installed as pair	\$99.99	\$85.63
	X	X	X	X	2889795	Pro Armor Dual Row Cube Spot (1500 lumens) - yellow light - req. Y Harness if installed as pair	\$99.99	\$85.63
	X	X	X	X	2884299	Rigid SR-Series Single Row 32 in Combo Bar (20064 lumens)	\$929.99	\$796.46
	X	X	X	X	2883121	Rigid SR-Series Single Row 10 in. Spot Bar (7920 lumens)	\$339.99	\$291.18
	X	X	X	X	2883122	Rigid SR-Series Single Row 10 in. Flood Bar (7920 lumens)	\$339.99	\$291.18
	X	X	X	X	2883123	Rigid SR-Series Single Row 10 in. Combo Bar (7920 lumens)	\$339.99	\$291.18
X	X	X	X	2883128	Rigid D-Series Driving Lights - pair (4752 lumens) - req. Y Harness	\$449.99	\$385.38	
X	X	X	X	2883126	Rigid D-Series Flood Lights - pair (3168 lumens) - req. Y Harness	\$229.99	\$196.97	
X	X	X	X	2883127	Rigid D-Series Spot Lights - pair (3168 lumens) - req. Y Harness	\$229.99	\$196.97	
<b>Light Bar Wire Harnesses &amp; Mounts</b>	X	X	X	X	2889591	Polaris XPEDITION 50 in. Light Bar Harness	\$119.99	\$102.76
	X	X	X	X	2889892	Polaris XPEDITION Front Roof Light Bar Harness	\$169.99	\$145.58
	X	X	X	X	2889643	Polaris XPEDITION Front Roof Light Bar Mounts	\$39.99	\$34.25
	X	X	X	X	2889891	Polaris XPEDITION Front Roof Cube Light Harness	\$169.99	\$145.58
	X	X	X	X	2889849	Polaris XPEDITION Front Roof Cube Light Mounts	\$29.99	\$25.68
	X	X	X	X	2889885	Polaris XPEDITION HD Bumper Cube Light Harness	\$139.99	\$119.89
	X	X	X	X	2889820	Polaris XPEDITION HD Bumper Cube Light Mounts	\$19.99	\$17.12
	X	X	X	X	2889853	Polaris XPEDITION Rear Roof Light Bar Harness	\$199.99	\$171.28
	X	X	X	X	2889730	Polaris XPEDITION Rear Roof Cube Light Bar Harness	\$199.99	\$171.28
	X	X	X	X	2884783	Polaris XPEDITION Rigid Scene Lights (no harness/mounts required)	\$549.99	\$471.02
X	X	X	X	2889731	Polaris XPEDITION Rigid SR-M Pro Driving LED Lights (no harness/mounts required)	\$499.99	\$428.20	

Sourcewell Price List

Polaris Sales

**GENERAL**

	Model Number	Description	MSRP*	Sourcewell Price
<b>2-Seat</b>	G25GXE99A4	GENERAL XP 1000 Sport - Ghost Gray - 49 State	\$23,999.00	\$22,931.09
	G25GXE99B4	GENERAL XP 1000 Sport - Ghost Gray - CA	\$23,999.00	\$22,931.09
	G25GXP99AM	GENERAL XP 1000 Premium - Granite Gray - 49 State	\$26,999.00	\$25,621.27
	G25GXP99BM	GENERAL XP 1000 Premium - Granite Gray - CA	\$26,999.00	\$25,621.27
	G25GXP99AR	GENERAL XP 1000 Premium - Indy Red - 49 State	\$26,999.00	\$25,621.27
	G25GXP99BR	GENERAL XP 1000 Premium - Indy Red - CA	\$26,999.00	\$25,621.27
	G25G XK99AM	GENERAL XP 1000 Ultimate - Granite Gray - 49 State	\$28,999.00	\$27,414.72
	G25G XK99BM	GENERAL XP 1000 Ultimate - Granite Gray - CA	\$28,999.00	\$27,414.72
	G25G XK99AR	GENERAL XP 1000 Ultimate - Indy Red - 49 State	\$28,999.00	\$27,414.72
	G25G XK99BR	GENERAL XP 1000 Ultimate - Indy Red - CA	\$28,999.00	\$27,414.72
<b>4-Seat</b>	G25GME99A4	GENERAL XP 4 1000 Sport - Ghost Gray - 49 State	\$26,999.00	\$25,621.27
	G25GME99B4	GENERAL XP 4 1000 Sport - Ghost Gray - CA	\$26,999.00	\$25,621.27
	G25GMP99AM	GENERAL XP 4 1000 Premium - Granite Gray - 49 State	\$29,999.00	\$28,311.45
	G25GMP99BM	GENERAL XP 4 1000 Premium - Granite Gray - CA	\$29,999.00	\$28,311.45
	G25GMP99AR	GENERAL XP 4 1000 Premium - Indy Red - 49 State	\$29,999.00	\$28,311.45
	G25GMP99BR	GENERAL XP 4 1000 Premium - Indy Red - CA	\$29,999.00	\$28,311.45
	G25GMK99AM	GENERAL XP 4 1000 Ultimate - Granite Gray - 49 State	\$31,999.00	\$30,104.90
	G25GMK99BM	GENERAL XP 4 1000 Ultimate - Granite Gray - CA	\$31,999.00	\$30,104.90
	G25GMK99AR	GENERAL XP 4 1000 Ultimate - Indy Red - 49 State	\$31,999.00	\$30,104.90
	G25GMK99BR	GENERAL XP 4 1000 Ultimate - Indy Red - CA	\$31,999.00	\$30,104.90

**GENERAL Accessories**

	2-Seat	4-Seat	Part Number*	Description	MSRP*	Sourcewell Price
<b>Windshields</b>	X	X	2881108	GENERAL Tip-Out Glass Windshield	\$1,399.99	\$1,198.98
	X	X	2889064	GENERAL Lock & Ride Glass Windshield	\$899.99	\$770.77
	X	X	2881090	GENERAL Glass Windshield Wiper	\$699.99	\$599.49
	X	X	2884223	GENERAL Lock & Ride Vented Hardcoat Windshield	\$649.99	\$556.67
	X	X	2881111	GENERAL Lock & Ride Poly Half Windshield	\$249.99	\$214.10
<b>Roofs</b>	X		2883800	GENERAL 2-Seat Premium Poly Roof (includes liner)	\$679.99	\$582.36
		X	2883802	GENERAL 4-Seat Poly Roof Liner	\$369.99	\$316.87
	X	X	2884047	GENERAL Multi-Function Cab Light	\$124.99	\$107.04
<b>Rear Panels</b>	X	X	2881113	GENERAL Glass Rear Panel	\$519.99	\$445.33
	X	X	2881112	GENERAL Poly Rear Panel	\$399.99	\$342.56
<b>Doors</b>	X	X	2889809	GENERAL Full Poly Front Doors with Hinge Windows	\$3,299.99	\$2,826.19
		X	2889810	GENERAL 4 Full Poly Rear Doors with Push-Out Windows (4-Seat req Front Doors)	\$3,299.99	\$2,826.19
	X		2882548	GENERAL Canvas Upper Front Doors with Zip Windows	\$879.99	\$753.64
	X	2883453	GENERAL 4 Canvas Upper Rear Doors with Zip Windows	\$1,719.99	\$1,473.04	
<b>Misc. Cab Accessories</b>	X	X	2881316	GENERAL Heater/Defroster (Ultimate req. 2885112)	\$1,299.99	\$1,113.34
	X	X	2881540	Polaris Convex Rear View Mirror	\$129.99	\$111.33
	X	X	2889243	ROPS Mounted Sideview Mirrors	\$179.99	\$154.15
	X	X	2890589	GENERAL Horn	\$49.99	\$42.81
	X	X	2881934	GENERAL Floor Mats (fronts only on 4)	\$129.99	\$111.33
<b>Winch</b>	X	X	2883861	GENERAL Polaris Two Speed Pro HD 4500 LB Winch (synthetic rope) - Std on Ultimate	\$929.99	\$796.46
<b>Emergency Service Equipment</b>	X	X	2891110	Action - GENERAL XP / XP 4 Emergency Light Kit with IR and Blackout	\$17,599.99	\$15,073.04

Sourcewell Price List

Polaris Sales

		2-Seat	4-Seat	Part Number*	Description	MSRP*	Sourcewell Price
Plow Systems (req Mount, Frame, and Blade)	Glacier Pro HD Plow System	X	X	2880260	Polaris Glacier Pro HD Plow Frame	\$484.99	\$415.36
		X	X	2881763	GENERAL Glacier Pro HD Plow Mount	\$359.99	\$308.30
		X	X	2889052	GENERAL Glacier Pro HD Hydraulic Angle System (req. Power Controller)	\$579.99	\$496.72
		X	X	2883391	GENERAL Glacier Pro HD Power Controller	\$299.99	\$256.92
		X	X	2880269	Polaris 66 in. Poly Blade	\$459.99	\$393.95
		X	X	2880268	Polaris 66 in. Steel Blade	\$409.99	\$351.12
		X	X	2890335	Polaris Glacier HD 72 in. Steel Blade	\$499.99	\$428.20
		X	X	2880267	Polaris Glacier Pro Plow Frame Extension (for use with tracks)	\$269.99	\$231.23
	Glacier HD Plow System	X	X	2889307	Polaris Glacier HD Plow Frame	\$549.99	\$471.02
		X	X	2883256	GENERAL Glacier HD Plow Mount	\$249.99	\$214.10
		X	X	2880269	Polaris 66 in. Poly Blade	\$459.99	\$393.95
		X	X	2880268	Polaris 66 in. Steel Blade	\$409.99	\$351.12
	Audio / Navigation	X	X	2884072	Ride Command 7 in Display (req. mount)	\$1,594.99	\$1,365.99
		X	X	2889338	Ride Command Mount	\$529.99	\$453.90
X		X	2885112	Ride Command Audio Bracket (req. to install heater with Ride Command and Audio)	\$64.99	\$55.66	
X		X	2884282	Rockford Fosgate Stage 1 Audio System for Sport Models	\$999.99	\$856.41	
X		X	2885162	Rockford Fosgate Stage 3 Audio System for Premium Models (req. Stage 1)	\$899.99	\$770.77	
X		X	2889306	Rockford Fosgate Stage 4 Upgrade (req. Stage 3 - not compatible with Heater)	\$649.99	\$556.67	
Bumpers / Guards	X	X	2881525	GENERAL Sport Upper Bumper	\$269.99	\$231.23	
	X	X	2884345	GENERAL Sport Rear Bumper	\$259.99	\$222.66	
	X		2881101	GENERAL 2-Seat Extreme Kick-Out Steel Rock Sliders	\$324.99	\$278.33	
		X	2881992	GENERAL 4-Seat Extreme Kick-Out Steel Rock Sliders	\$549.99	\$471.02	
	X	X	2884221	GENERAL XP / XP 4 HWM Poly Front A-Arm Guards	\$219.99	\$188.40	
	X	X	2884222	GENERAL XP / XP 4 HWM Poly Rear A-Arm Guards	\$229.99	\$196.97	
Storage	X	X	2885113	GENERAL Rear Adventure Rack	\$1,039.99	\$890.67	
	X	X	2881547	GENERAL Bed Extender	\$259.99	\$222.66	
	X	X	2881527	GENERAL Storage Box	\$349.99	\$299.74	
	X	X	2889157	GENERAL Front Hood Storage Rack (not compatible with Upper Bumper)	\$384.99	\$329.71	
	X	X	2882144	GENERAL Tip-Down Headache Rack	\$399.99	\$342.56	
	X	X	2881933	GENERAL Cargo Bed Mat	\$179.99	\$154.15	
	X	X	2881545	Polaris Lock & Ride D-Ring - each	\$34.99	\$29.97	
	X	X	2881575	Polaris Ratcheting Rhino Grips (set of two)	\$69.99	\$59.94	
	X	X	2889165	Polaris Rhino XL Grips (set of two)	\$49.99	\$42.81	
	X	X	2881259	Polaris 60 QT Northstar Cooler	\$329.99	\$282.61	
	X	X	2882187	Polaris Quickstrap - each	\$44.99	\$38.53	
	X	X	2882158	Polaris Fire Extinguisher Holder (fits 3.5 in. extinguishers - not included)	\$89.99	\$77.07	
Rhino Bed Rack	X	X	2889443	Rhino Rear Bed Rack	\$999.99	\$856.41	
	X	X	2891317	Rhino Rack Tool Holder	\$111.00	\$95.06	
	X	X	2889527	Rhino Rack Eyelet Tire-Downs	\$52.00	\$44.53	
	X	X	2889530	Rhino Rack Traction Board Mount	\$179.00	\$153.30	
	X	X	2889533	Rhino Rack High Lift Jack Mount	\$112.00	\$95.92	
	X	X	2889531	Rhino Rack Cargo Corner Bracket	\$129.00	\$110.48	
Towing / Recovery	X	X	2875320	Polaris 2 in. Receiver Draw Bar (does not include trailer ball)	\$44.99	\$38.53	
	X	X	2202877	Polaris 2 in. Pintle Hitch	\$474.99	\$406.79	
	X	X	2877603	Polaris 2 in. Ball	\$14.99	\$12.84	
	X	X	2830522	Polaris 2 in. 3:1 Hitch w/2 in. Ball	\$39.99	\$34.25	
	X	X	2830524	Polaris 1 7/8 in. Ball for 3:1 Hitch	\$9.99	\$8.56	

**Sourcewell Price List**

**Polaris Sales**

	2-Seat	4-Seat	Part Number*	Description	MSRP*	Sourcewell Price
<b>Stock Spare Tires</b>	X	X	5417171	GENERAL XP / XP 4 Stock Front Tire	\$314.99	\$269.76
	X	X	1523150-744	GENERAL XP / XP 4 Stock Rim	\$227.99	\$195.26
	X	X	1523153-655	GENERAL XP / XP 4 Rim Cap	\$29.49	\$25.26
	X	X	1525017	Rim Valve	\$5.99	\$5.13
<b>Accessory Tires for Stock Rims</b>	X	X	5417529	Pro Armor Harvester Tire (30x10-15)	\$249.99	\$214.10
	X	X	5418253	Pro Armor Mud XC (30 x 10-15)	\$239.99	\$205.53
	X	X	5416345	Pro Armor Attack 2.0 Tire (30 x 10-15)	\$259.99	\$222.66
<b>Tracks</b>	X	X	2889487	Polaris Prospector Pro 2.0 Track System	\$5,829.99	\$4,992.94
	X	X	2885117	GENERAL XP / GENERAL XP 4 Track Mount	\$569.99	\$488.15
<b>LED Light Bars - requires light and harnesses</b>	X	X	2889793	Pro Armor Single Row 40 in Combo Bar (7600 lumens)	\$429.99	\$368.25
	X	X	2889791	Pro Armor Single Row 33 in Combo Bar (7500 lumens)	\$379.99	\$325.43
	X	X	2889790	Pro Armor Dual Row 31 in Combo Bar (13500 lumens)	\$429.99	\$368.25
	X	X	2889792	Pro Armor Single Row 20 in Combo Bar (4700 lumens)	\$329.99	\$282.61
	X	X	2889788	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - white lights	\$169.99	\$145.58
	X	X	2889789	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - yellow lights	\$189.99	\$162.71
	X	X	2889786	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - white lights	\$199.99	\$171.28
	X	X	2889787	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - yellow lights	\$219.99	\$188.40
	X	X	2889794	Pro Armor Dual Row Cube Spot (1500 lumens) - white light - req. Y Harness if installed as pair	\$99.99	\$85.63
	X	X	2889795	Pro Armor Dual Row Cube Spot (1500 lumens) - yellow light - req. Y Harness if installed as pair	\$99.99	\$85.63
	X	X	2884299	Rigid SR-Series Single Row 32 in Combo Bar (20064 lumens)	\$929.99	\$796.46
	X	X	2883121	Rigid SR-Series Single Row 10 in. Spot Bar (7920 lumens)	\$339.99	\$291.18
	X	X	2883122	Rigid SR-Series Single Row 10 in. Flood Bar (7920 lumens)	\$339.99	\$291.18
	X	X	2883123	Rigid SR-Series Single Row 10 in. Combo Bar (7920 lumens)	\$339.99	\$291.18
	X	X	2883128	Rigid D-Series Driving Lights - pair (4752 lumens) - req. Y Harness	\$449.99	\$385.38
	X	X	2883126	Rigid D-Series Flood Lights - pair (3168 lumens) - req. Y Harness	\$229.99	\$196.97
X	X	2883127	Rigid D-Series Spot Lights - pair (3168 lumens) - req. Y Harness	\$229.99	\$196.97	
<b>Light Bar Wire Harnesses</b>	X	X	2883785	Single Light Bar Wire Harness	\$99.99	\$85.63
	X	X	2879860	Dual Light Bar Wire Harness Y-Adaptor (req single light harness)	\$19.99	\$17.12
	X	X	5414966	Light Bar Wire Harness Roof Guide	\$49.99	\$42.81

Sourcewell Price List

Polaris Sales

RZR

		Model Number	Description	MSRP*	Sourcewell Price
2-Up	Trail	Z25A5E87A5	RZR Trail Sport - Zenith Blue - 49 State Only	\$15,999.00	\$15,757.29
		Z25A5K87A6	RZR Trail Ultimate - Sand Dune - 49 State Only	\$19,999.00	\$19,344.19
		Z25ASK99A6	RZR Trail S Ultimate - Sand Dune - 49 State	\$21,999.00	\$21,137.64
		Z25ASK99B6	RZR Trail S Ultimate - Sand Dune - CA	\$21,999.00	\$21,137.64
	Multi Terrain	Z25NEE99A4	RZR XP Sport - Storm Gray - 49 State	\$19,999.00	\$19,344.19
		Z25NEE99B4	RZR XP Sport - Storm Gray - CA	\$19,999.00	\$19,344.19
		Z25NEE99A5	RZR XP Sport - Polaris Blue - 49 State	\$19,999.00	\$19,344.19
		Z25NEE99B5	RZR XP Sport - Polaris Blue - CA	\$19,999.00	\$19,344.19
		Z25NEB99A4	RZR XP Premium - Storm Gray - 49 State	\$21,999.00	\$21,137.64
		Z25NEB99B4	RZR XP Premium - Storm Gray - CA	\$21,999.00	\$21,137.64
		Z25NEF99A4	RZR XP Ultimate - Storm Gray - 49 State	\$24,999.00	\$23,827.82
		Z25NEF99B4	RZR XP Ultimate - Storm Gray - CA	\$24,999.00	\$23,827.82
		Z25NEF99A5	RZR XP Ultimate - Polaris Blue - 49 State	\$24,999.00	\$23,827.82
		Z25NEF99B5	RZR XP Ultimate - Polaris Blue - CA	\$24,999.00	\$23,827.82
	Multi Terrain Turbo	Z25XPB92AP	RZR Pro XP Premium - Zenith Blue - 49 State	\$27,999.00	\$26,517.99
		Z25XPB92BP	RZR Pro XP Premium - Zenith Blue - CA	\$27,999.00	\$26,517.99
		Z25XPD92AL	RZR Pro XP Ultimate - Onyx Black - 49 State	\$33,999.00	\$31,898.35
		Z25XPD92BL	RZR Pro XP Ultimate - Onyx Black - CA	\$33,999.00	\$31,898.35
	Wide Open	Z25SPB92AF	RZR Pro S Premium - Orange Burst / Zenith Blue - 49 State	\$30,999.00	\$29,208.17
		Z25SPB92BF	RZR Pro S Premium - Orange Burst / Zenith Blue - CA	\$30,999.00	\$29,208.17
Z25SPD92AL		RZR Pro S Ultimate - Onyx Black - 49 State	\$36,999.00	\$34,588.52	
Z25SPD92BL		RZR Pro S Ultimate - Onyx Black - CA	\$36,999.00	\$34,588.52	
Z25RPD2KAM		RZR Pro R Ultimate - Super Graphite - 49 State	\$42,999.00	\$39,968.88	
Z25RPD2KBM		RZR Pro R Ultimate - Super Graphite - CA	\$42,999.00	\$39,968.88	
4-Up	Multi Terrain	Z25NME99A4	RZR XP 4 Sport - Storm Gray - 49 State	\$22,999.00	\$22,034.37
		Z25NME99B4	RZR XP 4 Sport - Storm Gray - CA	\$22,999.00	\$22,034.37
		Z25NME99A5	RZR XP 4 Sport - Polaris Blue - 49 State	\$22,999.00	\$22,034.37
		Z25NME99B5	RZR XP 4 Sport - Polaris Blue - CA	\$22,999.00	\$22,034.37
		Z25NMB99A4	RZR XP 4 Premium - Storm Gray - 49 State	\$24,999.00	\$23,827.82
		Z25NMB99B4	RZR XP 4 Premium - Storm Gray - CA	\$24,999.00	\$23,827.82
		Z25NMF99A4	RZR XP 4 Ultimate - Storm Gray - 49 State	\$27,999.00	\$26,517.99
		Z25NMF99B4	RZR XP 4 Ultimate - Storm Gray - CA	\$27,999.00	\$26,517.99
		Z25NMF99A5	RZR XP 4 Ultimate - Polaris Blue - 49 State	\$27,999.00	\$26,517.99
		Z25NMF99B5	RZR XP 4 Ultimate - Polaris Blue - CA	\$27,999.00	\$26,517.99
	Multi Terrain Turbo	Z25X4B92AP	RZR Pro XP 4 Premium - Zenith Blue - 49 State	\$30,999.00	\$29,208.17
		Z25X4B92BP	RZR Pro XP 4 Premium - Zenith Blue - CA	\$30,999.00	\$29,208.17
		Z25X4D92AL	RZR Pro XP 4 Ultimate - Onyx Black - 49 State	\$36,999.00	\$34,588.52
		Z25X4D92BL	RZR Pro XP 4 Ultimate - Onyx Black - CA	\$36,999.00	\$34,588.52
	Wide Open	Z25S4B92AF	RZR Pro S 4 Premium - Orange Burst / Zenith Blue - 49 State	\$33,999.00	\$31,898.35
		Z25S4B92BF	RZR Pro S 4 Premium - Orange Burst / Zenith Blue - CA	\$33,999.00	\$31,898.35
		Z25S4D92AL	RZR Pro S 4 Ultimate - Onyx Black - 49 State	\$39,999.00	\$37,278.70
		Z25S4D92BL	RZR Pro S 4 Ultimate - Onyx Black - CA	\$39,999.00	\$37,278.70
		Z25R4D2KAM	RZR Pro R 4 Ultimate - Super Graphite - 49 State	\$46,999.00	\$43,555.78
		Z25R4D2KBM	RZR Pro R 4 Ultimate - Super Graphite - CA	\$46,999.00	\$43,555.78

Sourcewell Price List

Polaris Sales

**RZR Accessories**

	Trail Sport	Trail S	XP	XP 4	Pro XP	Pro XP 4	Pro S	Pro S 4	Pro R	Pro R 4	Part Number*	Description	MSRP*	Sourcewell Price	
<b>Windshields</b>	X	X									2884756	Trail / Trail S Vented Glass Windshield	\$799.99	\$685.13	
	X	X									2884755	Trail / Trail S Glass Windshield Wiper/Washer	\$649.99	\$556.67	
	X	X									2889537	Trail / Trail S Hardcoat Poly Tip-Out Windshield	\$599.99	\$513.85	
	X	X									2884911	Trail / Trail S Hardcoat Poly Vented Windshield	\$459.99	\$393.95	
	X	X									2884757	Trail / Trail S Hardcoat Poly Windshield	\$429.99	\$368.25	
	X	X									2884768	Trail / Trail S Hardcoat Poly Half Windshield	\$229.99	\$196.97	
			X	X								2884545	XP Vented Glass Windshield	\$799.99	\$685.13
			X	X								2884579	RZR XP Vented Glass Windshield Wiper/Washer	\$629.99	\$539.54
			X	X								2884542	RZR XP Vented Hardcoat Poly Windshield	\$549.99	\$471.02
			X	X								2884540	RZR XP Hardcoat Poly Windshield	\$499.99	\$428.20
			X	X								2884539	RZR XP Poly Hardcoat Half Windshield	\$229.99	\$196.97
					X	X	X	X				2890378	Pro XP / Pro S Glass Windshield	\$899.99	\$770.77
					X	X	X	X				2890381	Pro XP / Pro S Glass Windshield Wiper/Washer	\$649.99	\$556.67
									X			2890379	Pro R Glass Windshield (does not fit Pro R 4)	\$899.99	\$770.77
									X	X		2890379	Pro R 4 Glass Windshield	\$899.99	\$770.77
									X	X		2890382	Pro R Glass Windshield Wiper/Washer	\$649.99	\$556.67
					X	X	X	X				2890375	Pro XP / Pro S Hardcoat Poly Windshield	\$599.99	\$513.85
								X			2890376	Pro R Hardcoat Poly Windshield (does not fit Pro R 4)	\$599.99	\$513.85	
								X			2890377	Pro R 4 Hardcoat Poly Windshield	\$599.99	\$513.85	
				X	X	X	X	X	X		2890374	Pro XP/ S / R Hardcoat Poly Half Windshield	\$249.99	\$214.10	
<b>Roofs</b>	X	X									2884761-458	Trail / Trail S Aluminum Roof	\$479.99	\$411.07	
	X	X									2884729	Trail Poly Roof (std. on Ultimate)	\$379.99	\$325.43	
			X								2884553	XP Poly Sport Roof	\$389.99	\$334.00	
			X								2884549-458	XP Aluminum Roof - Black	\$499.99	\$428.20	
				X							2884554	XP 4 Sport Roof	\$619.99	\$530.97	
				X							2884551-458	XP 4 Aluminum Roof - Black	\$774.99	\$663.72	
					X		X				2883928	Pro XP / Pro S Poly Roof	\$399.99	\$342.56	
						X		X			2883946	Pro XP 4 / Pro S 4 Poly Roof	\$629.99	\$539.54	
					X		X				2883743-458	Pro XP / Pro S Aluminum Roof - Black	\$479.99	\$411.07	
					X		X			2883990-458	Pro XP 4 / Pro S 4 Aluminum Roof - Black	\$749.99	\$642.31		
<b>Rear Panels</b>	X	X									2884765	Trail / Trail S Poly Rear Panel	\$299.99	\$256.92	
			X	X							2884519	XP Lock & Ride Poly Rear Panel	\$374.99	\$321.15	
					X		X				2890383	Pro XP / Pro S Poly Rear Panel	\$399.99	\$342.56	
						X		X			2890384	Pro XP 4 / Pro S 4 Poly Rear Panel	\$399.99	\$342.56	
									X		2890385	Pro R Poly Rear Panel	\$399.99	\$342.56	
										X	2890386	Pro R 4 Poly Rear Panel	\$399.99	\$342.56	
<b>Doors</b>	X										2884758	Trail Canvas Upper Half Doors	\$799.99	\$685.13	
		X									2884733	Trail S Canvas Upper Half Doors	\$799.99	\$685.13	
			X								2884533	XP Upper Half Doors (req. Door Latches)	\$899.99	\$770.77	
			X								2889402	XP Door Latches	\$129.99	\$111.33	
				X							2884534	XP 4 Upper Half Doors (req. Door Latches)	\$1,649.99	\$1,413.09	
				X							2889403	XP 4 Door Latches	\$259.99	\$222.66	
					X		X				2890408	Pro XP / Pro S Upper Doors	\$1,199.99	\$1,027.70	
						X		X			2890409	Pro XP 4 / Pro S 4 Upper Doors	\$1,899.99	\$1,627.20	
<b>Heater</b>	X	X									2884735	RZR Trail Heater Kit	\$829.99	\$710.82	
					X	X	X	X			2890418	Pro XP / Pro S Heater Kit	\$899.99	\$770.77	

Sourcewell Price List

Polaris Sales

	Trail Sport	Trail S	XP	XP 4	Pro XP	Pro XP 4	Pro S	Pro S 4	Pro R	Pro R 4	Part Number*	Description	MSRP*	Sourcewell Price
<b>Mirrors</b>	X	X	X	X	X	X	X	X	X	X	2883763	RZR Convex Rearview Mirror	\$129.99	\$111.33
	X	X	X	X							2884524	RZR Folding Side Mirrors	\$209.99	\$179.84
					X	X	X	X	X	X	2891232	Pro Folding Side Mirrors	\$169.99	\$145.58
<b>Winches</b>	X	X									2885126	Trail / Trail S Polaris Dual Speed Pro HD 4500 LB Winch - synthetic rope	\$929.99	\$796.46
	X	X									2885127	Trail / Trail S Polaris HD 3500 LB Winch - steel cable	\$509.99	\$436.77
			X	X							2891062	XP Polaris HD 4500 LB Winch - synthetic rope	\$669.99	\$573.79
			X	X							2884836	XP Polaris Dual Speed Pro HD 4500 LB Winch - synthetic rope	\$929.99	\$796.46
			X	X							2889562	XP Wired Winch Remote Control	\$109.99	\$94.20
					X	X					2890398	Pro XP Polaris Dual Speed Pro HD 4500 LB Winch - synthetic rope	\$929.99	\$796.46
					X	X					2890399	Pro XP Polaris Dual Speed Pro HD 6000 LB Winch - synthetic rope	\$1,049.99	\$899.24
							X	X	X	X	2890402	Pro S / Pro R Polaris Dual Speed Pro HD 4500 LB Winch - synthetic rope	\$929.99	\$796.46
<b>Glacier HD Plow System</b> (requires Winch, Plow Frame, Mount, and Blade)	X	X									2880260	Polaris Glacier Pro HD Plow Frame	\$484.99	\$415.36
	X	X									2884764	Trail / Trail S Pro Plow Mount	\$269.99	\$231.23
	X	X									2880269	Polaris Glacier Pro 66 in. Poly Blade	\$459.99	\$393.95
	X	X									2880268	Polaris Glacier Pro 66 in. Steel Blade	\$409.99	\$351.12
	X	X									2880267	Polaris Glacier Pro Plow Frame Extension (for use with tracks)	\$269.99	\$231.23
	X	X									2884868-458	Trail / Trail S Winch Bumper (requires winch) - Black	\$499.99	\$428.20
<b>Bumpers / Guards</b>	X	X									2884732-458	Trail / Trail S High Coverage Front Bumper - Black	\$349.99	\$299.74
	X	X									2884019-458	Trail / Trail S Low Profile Front Bumper - Black	\$329.99	\$282.61
	X	X									2884734-458	Trail / Trail S Rear Bumper Extension - Black	\$194.99	\$166.99
	X	X									2879498-458	Trail / Trail S Low Profile Steel Rock Sliders - Black	\$329.99	\$282.61
	X	X									2879456-458	Trail / Trail S Kick-Out Steel Rock Sliders - Black	\$339.99	\$291.18
	X	X									2881985	Trail / Trail S Full Coverage Front Fender Flairs	\$214.99	\$184.12
		X									2879434	Trail S Fender Flairs	\$214.99	\$184.12
			X	X							2884513-458	XP High Coverage Front Bumper - Black	\$349.99	\$299.74
			X	X							2884514-458	XP High Coverage Rear Bumper - Black	\$359.99	\$308.30
			X	X							2884515-458	XP Low Profile Front Bumper - Black	\$299.99	\$256.92
			X	X							2884516-458	XP Low Profile Rear Bumper - Black	\$349.99	\$299.74
			X	X							2890853	XP High Clearance Suspension Upgrade	\$499.99	\$428.20
			X	X							2889442	XP Trailing Arm Guards	\$209.99	\$179.84
			X	X							2889133	XP Full Coverage Fender Flares	\$449.99	\$385.38
			X								2884473-458	XP HD Extreme Kick-Out Rock Sliders - Black	\$359.99	\$308.30
			X								2884472-458	XP Low Profile Rock Sliders - Black	\$349.99	\$299.74
				X							2884512-458	XP 4 HD Extreme Kick-Out Rock Sliders - Black	\$589.99	\$505.28
				X							2884511-458	XP 4 Low Profile Rock Sliders - Black	\$579.99	\$496.72
					X	X					2890388-458	Pro XP High Coverage Front Bumper - Black	\$499.99	\$428.20
					X	X					2884189-458	Pro XP High Coverage Rear Bumper - Black	\$359.99	\$308.30
							X	X	X	X	2890390-458	Pro S / Pro R High Coverage Front Bumper - Black	\$599.99	\$513.85
							X	X	X	X	2884356-458	Pro R High Coverage Rear Bumper - Black	\$349.99	\$299.74
					X		X		X		2890394-458	Pro R Low Profile Rock Sliders - Black	\$349.99	\$299.74
					X		X		X		2890396-458	Pro HD Extreme Kick Out Rock Sliders - Black	\$359.99	\$308.30
						X		X	X	X	2890395-458	Pro 4 Low Profile Rock Sliders - Black	\$619.99	\$530.97
						X		X	X	X	2890397-458	Pro 4 HD Extreme Kick Out Rock Sliders - Black	\$629.99	\$539.54
				X	X	X	X	X	X	2890407	Pro Full Coverage Fender Flairs	\$449.99	\$385.38	

Sourcewell Price List

Polaris Sales

	Trail Sport	Trail S	XP	XP 4	Pro XP	Pro XP 4	Pro S	Pro S 4	Pro R	Pro R 4	Part Number*	Description	MSRP*	Sourcewell Price	
Storage	X	X									2881200	RZR Fire Extinguisher Mount (does not include fire extinguisher)	\$79.99	\$68.51	
	X	X									2881193	Trail / Trail S 69 QT Cargo Box	\$299.99	\$256.92	
			X	X								2889611	XP 82 QT Forward Cargo Box	\$349.99	\$299.74
			X	X								2884525	XP 55 QT Rear Cargo Box	\$299.99	\$256.92
			X	X								2889612	XP 28 QT Cooler	\$349.99	\$299.74
			X	X								2884548	XP Tonneau Cover	\$399.99	\$342.56
					X	X	X	X				2883751	Pro XP / Pro S 73 QT Forward Cargo Storage Box	\$349.99	\$299.74
					X	X	X	X				2883752	Pro XP / Pro S 42 QT Rear Cargo Storage Box	\$249.99	\$214.10
									X	X		2884235	Pro R 60 QT Forward Cargo Storage Box	\$349.99	\$299.74
									X	X		2884236	Pro R 36 QT Rear Cargo Storage Box	\$249.99	\$214.10
						X	X	X	X	X		2884666	Pro 4 76 QT Rear Seat Cargo Box (Premium/Ultimate only)	\$309.99	\$265.48
					X	X	X	X	X	X		2889740	Pro 23 QT Cooler	\$329.99	\$282.61
	X	X	X	X	X	X	X	X	X	X		2883424	Polaris 30 QT Cooler - Graphite	\$259.99	\$222.66
			X	X								2884526	XP Polaris 30 QT Cooler Mount	\$74.99	\$64.22
					X	X	X	X				2884070	Pro XP / Pro S Polaris 30 QT Cooler Mount	\$74.99	\$64.22
								X	X		2889200	Pro R Polaris 30 QT Cooler Mount	\$74.99	\$64.22	
Spare Tire Holders	X	X									2884762	Trail / Trail S Spare Tire Carrier	\$204.99	\$175.56	
			X	X							2884546-458	XP Spare Tire Carrier	\$549.99	\$471.02	
					X	X	X	X			2889404-458	Pro XP / Pro S Pivoting Spare Tire Holder	\$549.99	\$471.02	
									X	X	2890863-458	Pro R Pivoting Spare Tire Holder	\$549.99	\$471.02	
Stock Spare Tires (requires Tire, Rim, & Rim Valve)	X										5419047	Trail Sport Stock Front Tire	\$184.99	\$158.43	
		X									5415106	Trail S Stock Front Tire	\$193.49	\$165.71	
	X	X									1523984-655	Trail / Trail S Aluminum Front Rim (excludes cap)	\$159.99	\$137.02	
	X	X									1523993-655	Trail / Trail S Rim Cap	\$34.99	\$29.97	
	X	X									1525017	Rim Valve	\$5.99	\$5.13	
			X	X							5418108	XP Stock Tire	\$284.99	\$244.07	
			X	X							1523799-655	XP Stock Front Rim	\$159.99	\$137.02	
					X	X					1523999-744	Pro XP Aluminum Front Rim	\$171.49	\$146.87	
					X	X					5417138	Pro XP Stock Tire	\$261.49	\$223.95	
							X	X			1525087-744	Pro S Aluminum Rim	\$194.99	\$166.99	
Towing								X	X		1525086-744	Pro R Ultimate Aluminum Rim	\$229.99	\$196.97	
						X	X	X	X		5416896	Turbo R / Pro R Premium Spare Stock Tire	\$329.99	\$282.61	
	X	X									1521982	Rim Valve	\$5.99	\$5.13	
Audio / Navigation	X	X									2830523	Polaris 1.25 in. 3:1 Hitch w/2 in. Ball	\$39.99	\$34.25	
	X	X	X	X							2884072	Ride Command 7 in. Display (req. Mount)	\$1,594.99	\$1,365.99	
	X	X									2884731	Ride Command Mount for Trail / Trail S (std. on Ultimate)	\$529.99	\$453.90	
			X	X							2889289	Ride Command Mount for XP / XP 4	\$514.99	\$441.05	
									X	X	2890898	Ride Command 7 in. Display (req. Mount)	\$1,594.99	\$1,365.99	
									X	X	2890417	Ride Command Mount for Pro R	\$529.99	\$453.90	
	X	X									2884432	Trail / Trail S Ride Command Front Camera	\$129.99	\$111.33	
			X	X							2889169	XP / XP 4 Ride Command Front Camera	\$129.99	\$111.33	
					X	X	X	X	X	X	2890416	Pro Ride Command Front Camera	\$129.99	\$111.33	
			X	X					X	X	3880079	XP / Pro R Ride Command+	\$329.99	\$282.61	
				X	X	X	X			3880080	Pro XP / Pro S Ride Command+	\$329.99	\$282.61		
X	X									2884183	Pulse Underhood Bus Bar Upgrade	\$49.99	\$42.81		
Auxiliary Battery					X		X	X			2884347	Pro Secondary Battery Mount	\$89.99	\$77.07	
						X		X	X		2890572	Pro 4 Secondary Battery Mount	\$109.99	\$94.20	
					X	X	X	X	X	X	4014609	Battery for Secondary Battery Mount Kit	\$209.99	\$179.84	

Sourcewell Price List

Polaris Sales

	Trail Sport	Trail S	XP	XP 4	Pro XP	Pro XP 4	Pro S	Pro S 4	Pro R	Pro R 4	Part Number*	Description	MSRP*	Sourcewell Price
<b>LED Light Bars - requires light and harnesses</b>	X	X	X	X	X	X	X	X	X	X	2884648	Rigid SR-Series 32 in. Combo Bar (20064 lumens) - req. mount	\$869.99	\$745.08
	X	X	X	X	X	X	X	X			2884650	XP/ Pro XP/ Pro S 32 in Light Bar Mount	\$64.99	\$55.66
									X	X	2884601	Pro R 32 in Light Bar Mount	\$64.99	\$55.66
					X	X	X	X	X	X	2884649	Rigid E-Series 6 in. Combo Bar (9504 lumens) - req. mount	\$349.99	\$299.74
			X	X							2884510	XP 6 in.Light Bar Mount	\$54.99	\$47.09
					X	X					2884654	Pro XP 6 in.Light Bar Mount	\$64.99	\$55.66
							X	X	X	X	2884595	Pro S / Pro R 6 in.Light Bar Mount	\$64.99	\$55.66
					X	X	X	X	X	X	2884074	Rigid SR-Series 28 in. Combo Bar (17556 lumens) - for Light Pocket Aluminum Roof	\$839.99	\$719.39
			X	X	X	X	X	X	X	X	2884359	Rigid Chase Light - req. Mount and Harness	\$649.99	\$556.67
			X	X							2884896	XP Chase Light Mount Kit	\$64.99	\$55.66
					X	X	X	X	X	X	2884896	Pro Chase Light Mount Kit	\$64.99	\$55.66
			X	X							2889293	XP Chase Light Harness	\$109.99	\$94.20
					X	X	X	X	X	X	2890052	Pro Chase Light Harness	\$109.99	\$94.20
	X	X									2883128	Rigid D-Series Driving Lights - pair (4752 lumens)	\$449.99	\$385.38
	X	X									2883126	Rigid D-Series Flood Lights - pair (3168 lumens)	\$229.99	\$196.97
	X	X									2883127	Rigid D-Series Spot Lights - pair (3168 lumens)	\$229.99	\$196.97
	X	X									2883121	Rigid SR-Series 10 in. Spot	\$339.99	\$291.18
	X	X									2883122	Rigid SR-Series 10 in. Flood	\$339.99	\$291.18
	X	X									2883123	Rigid SR-Series 10 in. Combo	\$339.99	\$291.18
	X	X									2889788	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - white lights	\$169.99	\$145.58
X	X									2889789	Pro Armor Single Row 11 in Spot Bar (2450 lumens) - yellow lights	\$189.99	\$162.71	
X	X									2889786	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - white lights	\$199.99	\$171.28	
X	X									2889787	Pro Armor Dual Row 11 in Spot Bar (4900 lumens) - yellow lights	\$219.99	\$188.40	
X	X									2889794	Pro Armor Dual Row Cube Spot (1500 lumens) - white light - req. Y Harness if installed as pair	\$99.99	\$85.63	
X	X									2889795	Pro Armor Dual Row Cube Spot (1500 lumens) - yellow light - req. Y Harness if installed as pair	\$99.99	\$85.63	
<b>LED Light Bar Harnesses</b>	X	X									2884657	Trail / Trail S Light Bar Wire Harness	\$79.99	\$68.51
			X	X							2889291	XP Single Light Bar Wire Harness	\$79.99	\$68.51
					X	X	X	X	X	X	2883949	Pro Light Bar Wire Harness	\$79.99	\$68.51
	X	X	X	X	X	X					2879860	Dual Light Bar Wire Harness Y-Adaptor (req single light harness)	\$19.99	\$17.12
	X	X			X	X					2412626	Adapter Harness (req for Y Harness)	\$142.03	\$121.64
	X	X	X	X	X	X					5414966	Light Bar Wire Harness Roof Guide	\$49.99	\$42.81

**Sportsman ATVs**

	Model Number	Description	MSRP*	Sourcewell Price
<b>1-Up ATV's</b>	A25SEA50B1	Sportsman 450 H.O. - Sage Green - 49 State Only	\$6,999.00	\$7,082.23
	A25SEG50B1	Sportsman 450 H.O. Utility - Sage Green - 49 State Only	\$7,699.00	\$7,709.93
	A25SEE50B1	Sportsman 450 H.O.EPS - Sage Green - 49 State Only	\$8,299.00	\$8,247.97
	A25SEA57A1	Sportsman 570 - Sage Green - 49 State Only	\$7,999.00	\$7,978.95
	A25SEA57A6	Sportsman 570 - Desert Sand - 49 State Only	\$7,999.00	\$7,978.95
	A25SEE57A1	Sportsman 570 EPS - Sage Green - 49 State	\$9,199.00	\$9,055.02
	A25SEE57B1	Sportsman 570 EPS - Sage Green - CA	\$9,199.00	\$9,055.02
	A25SEE57A6	Sportsman 570 EPS - Desert Sand - 49 State	\$9,199.00	\$9,055.02
	A25SEE57B6	Sportsman 570 EPS - Desert Sand - CA	\$9,199.00	\$9,055.02
	A25SEK57A4	Sportsman 570 Utility HD - Stealth Gray - 49 State Only	\$10,099.00	\$9,862.08
	A25SEZ57AG	Sportsman 570 Premium - Storm Gray - 49 State	\$10,199.00	\$9,951.75
	A25SEZ57BG	Sportsman 570 Premium - Storm Gray - CA	\$10,199.00	\$9,951.75
	A25SHY57AL	Sportsman 570 Trail - Onyx Black - 49 State Only	\$10,999.00	\$10,669.13
	A25SHY57AN	Sportsman 570 Trail - Electric Blue - 49 State Only	\$10,999.00	\$10,669.13
	A25SHR57AM	Sportsman 570 Ultimate - Turbo Silver - 49 State Only	\$12,499.00	\$12,014.22
	A25SXA85A1	Sportsman 850 - Sage Green - 49 State Only	\$10,499.00	\$10,220.77
	A25SXA85A6	Sportsman 850 - Military Tan - 49 State Only	\$10,499.00	\$10,220.77
	A25SXE85AM	Sportsman 850 Premium - Crimson Metallic - 49 State Only	\$12,199.00	\$11,745.20
A25SXE85AP	Sportsman 850 Premium - Springfield Blue - 49 State Only	\$12,199.00	\$11,745.20	
A25SXZ85AM	Sportsman 850 Trail - Crimson Metallic - 49 State Only	\$13,599.00	\$13,000.61	
A25SXZ85AP	Sportsman 850 Trail - Springfield Blue - 49 State Only	\$13,599.00	\$13,000.61	
A25SXR95AM	Sportsman XP 1000 Ultimate - Turbo Silver	\$16,499.00	\$15,601.12	
<b>2-UP ATV's</b>	A25SDE57A4	Sportsman Touring 570 EPS - Stealth Gray - 49 State Only	\$10,999.00	\$10,669.13
	A25SKE57A1	Sportsman 6x6 570 - Sage Green - 49 State Only	\$14,999.00	\$14,256.03

**Sportsman Accessories**

	450 / 570	Touring 570	6x6 570	850	850 Premium	XP 1000	Part Number*	Description	MSRP*	Sourcewell Price
<b>Winches</b>	X	X					2884832	450/570 Polaris HD 2500 LB Winch - steel cable	\$429.99	\$368.25
	X	X					2884833	450/570 Polaris 3500 LB Winch - synthetic rope	\$499.99	\$428.20
	X	X	X				2884834	450/570 Polaris Pro HD Dual Speed 3500 LB Winch - synthetic rope	\$579.99	\$496.72
				X	X		2889469	850 Polaris HD 2500 LB Winch - steel cable	\$429.99	\$368.25
				X	X		2889470	850 Polaris HD 3500 LB Winch - synthetic rope	\$499.99	\$428.20
				X	X		2889471	850 Polaris Pro HD Dual Speed 3500 LB Winch - synthetic rope	\$579.99	\$496.72
<b>Glacier Pro Plow System (req Frame, Mount, Winch, &amp; Blade)</b>	X	X	X	X	X	X	2879630	Sportsman Glacier Pro Plow Frame Attachment	\$299.99	\$256.92
	X	X	X				2881424	450/570 Glacier Pro Plow Mount	\$199.99	\$171.28
				X	X	X	2881423	850/1000 Glacier Pro Plow Mount	\$189.99	\$162.71
	X	X	X	X	X	X	2879635	Sportsman Glacier Pro Plow Angle System	\$649.99	\$556.67
	X	X	X	X	X	X	2879719	Sportsman Glacier Pro Plow Extension (for use with Track System)	\$194.99	\$166.99
	X	X	X	X	X	X	2880269	Polaris 66 in. Poly Blade	\$459.99	\$393.95
	X	X	X	X	X	X	2879638	Sportsman 60 in. Steel Blade	\$329.99	\$282.61
	X	X	X	X	X	X	2879639	Sportsman 52 in. Steel Blade	\$299.99	\$256.92
X	X	X	X	X		2881422	Tire Chains for 25 in. and 26 in. Tires	\$109.99	\$94.20	

Sourcewell Price List

Polaris Sales

	450 / 570	570 Touring	6x6 570	850	850 Premium	XP 1000	Part Number*	Description	MSRP*	Sourcewell Price
<b>Racks and Extenders</b>	X						2884841	450/570 3 in. Rear Rack Extender	\$149.99	\$128.45
	X	X	X				2884842	450/570 Steel Front Utility Rack	\$149.99	\$128.45
	X						2884843	450/570 Steel Rear Utility Rack	\$214.99	\$184.12
		X					2889864	570 Touring Rear Rack Extender	\$149.99	\$128.45
					X	X	2882022	850 /1000 Ultimate Series 4 in. Front Rack Extender	\$139.99	\$119.89
					X	X	2882023	850 / 1000 Ultimate Series 4 in. Rear Rack Extender	\$149.99	\$128.45
					X	X	2882024	850 / 1000 Ultimate Series 7 in. Front Rack Extender	\$189.99	\$162.71
					X	X	2882025	850 / 1000 Ultimate Series 7 in. Rear Rack Extender (does not work with 2882026)	\$199.99	\$171.28
<b>Bumpers / Guards</b>				X	X	X	2883257	850 / 1000 Ultimate Series Steel Rack - Front	\$164.99	\$141.30
				X	X	X	2883258	850 / 1000 Ultimate Series Steel Rack - Rear	\$219.99	\$188.40
	X	X	X				2884850	450/570 HD Front Brushguard with Receiver Hitch	\$339.99	\$291.18
	X	X					2884844	450/570 Trail Front Brushguard	\$249.99	\$214.10
	X						2884847	450/570 Rear Trail Brushguard	\$219.99	\$188.40
		X					2890001	570 Touring Rear Brushguard	\$219.99	\$188.40
	X						2884852	450/570 Skid Plate	\$409.99	\$351.12
	X	X	X				2890059	450/570 Front Boot Guards	\$59.99	\$51.38
	X	X	X				2890866	450/570 Rear Boot Guards	\$59.99	\$51.38
			X				2882084	6x6 Yukon Adventure Rack	\$379.99	\$325.43
				X	X		2882020	850 Ultimate Series Front Bumper	\$279.99	\$239.79
				X	X	X	2882583	850 / 1000 Ultimate Series Rear Bumper	\$229.99	\$196.97
<b>Storage</b>				X	X	X	2882090	850 / 1000 Ultimate Series Body Armor (req Front Bumper 2882020)	\$329.99	\$282.61
	X	X	X	X	X	X	2876846	Handguards - Black (req. Mount)	\$44.99	\$38.53
	X	X	X	X	X	X	2889341	Handguard Mounts	\$34.99	\$29.97
	X	X		X	X	X	2890876	Sportsman Rear Cargo Box (570 Touring req. 2889866)	\$349.99	\$299.74
	X	X		X	X	X	2890877	Sportsman Rear Open Cargo Box (570 Touring req. 2889866)	\$214.99	\$184.12
		X					2889866	570 Touring Rear Cargo Box Support	\$49.99	\$42.81
		X					2890060	570 Touring Passenger Seat Bag	\$99.99	\$85.63
		X					2890581	570 Touring Semi Rigid Storage Bag - each	\$199.99	\$171.28
	X	X					2889287	450/570 Fender Bag	\$134.99	\$115.61
	X	X		X	X	X	2881157	Polaris Lock & Ride Ratcheting Rhino Grips (set of two)	\$69.99	\$59.94
X	X		X	X	X	2889147	Polaris Lock & Ride Rhino XL Grips (set of two)	\$44.99	\$38.53	
X	X	X	X	X	X	2881259	Polaris 60 QT Northstar Cooler	\$329.99	\$282.61	
<b>Towing/Recovery</b>	X	X	X	X	X	X	2890578	Sportsman Sideview Mirror (set of two)		\$0.00
			X				2830522	Polaris 2 in. 3:1 Hitch w/2 in. Ball	\$39.99	\$34.25
	X	X	X	X	X	X	2830523	Polaris 1.25 in. 3:1 Hitch w/2 in. Ball	\$39.99	\$34.25
<b>Tracks</b>	X	X					2889493	450/570 Prospector Pro Tracks	\$4,429.99	\$3,793.95
	X	X					2889219	450/570 Prospector Pro Track Mount	\$454.99	\$389.66
				X	X	X	2889495	850/1000 Prospector Pro Tracks	\$4,429.99	\$3,793.95
				X	X		2889495	850 Premium / 1000 XP Prospector Pro Tracks	\$4,429.99	\$3,793.95
				X	X		2879457	850 Prospector Pro Track Mount	\$454.99	\$389.66
						X	2882109	1000 Prospector Pro Track Mount	\$454.99	\$389.66

Sourcewell Price List

Polaris Sales

	450 / 570	570 Touring	6x6 570	850	850 Premium	XP 1000	Part Number*	Description	MSRP*	Sourcewell Price
<b>Electrical</b>	X	X	X	X	X		2889455	Sportsman Ride Command 7 in. Display	\$1,499.99	\$1,284.63
	X	X					3880082	450/570/570 Touring Ride Command+ Plug In	\$369.99	\$316.87
		X					3880081	570 EPS/Utility HD/TrailRide Command+ Plug In	\$339.99	\$291.18
				X	X	X	3880083	Ride Command+ Plug In	\$339.99	\$291.18
				X	X	X	2889535	Ride Command+ Mount for Sportsman 850 / 1000	\$39.99	\$34.25
	X	X	X	X	X	X	2885002	Sportsman Hand & Thumb Warmer Kit	\$199.99	\$171.28
			X				2890685	Jumper for 6x6 and Touring 570's	\$19.99	\$17.12
	X	X		X	X	X	2885002	Sportsman Hand & Thumb Warmer Kit	\$199.99	\$171.28
	X						2889070	450/570 Rear Power Harness	\$84.99	\$72.79
		X					2889886	570 Touring Rear Power Harness	\$99.99	\$85.63
					X	X	2889071	850 / 1000 Rear Power Harness	\$84.99	\$72.79
	X	X	X	X	X	X	2872897	Sportsman Horn	\$59.99	\$51.38
<b>LED Light Bars - requires light and harnesses</b>	X	X	X	X			2884859	Sportsman LED Headlight Kit	\$409.99	\$351.12
	X	X	X	X	X	X	2883128	Rigid D-Series Driving Lights - pair (4752 lumens)	\$449.99	\$385.38
	X	X	X	X	X	X	2883126	Rigid D-Series Flood Lights - pair (3168 lumens)	\$229.99	\$196.97
	X	X	X	X	X	X	2883127	Rigid D-Series Spot Lights - pair (3168 lumens)	\$229.99	\$196.97
	X	X	X	X	X	X	2889794	Pro Armor Dual Row Cube Spot (1500 lumens) - white light - req. Y Harness if installed as pair	\$99.99	\$85.63
	X	X	X	X	X	X	2889795	Pro Armor Dual Row Cube Spot (1500 lumens) - yellow light - req. Y Harness if installed as pair	\$99.99	\$85.63
<b>Light Bar Wire Harnesses</b>	X	X	X	X	X	X	2882320	Single Light Bar Wire Harness	\$59.99	\$51.38
	X	X	X	X	X	X	2879860	Dual Light Bar Wire Harness Y-Adaptor (req single light harness)	\$19.99	\$17.12

**Sourcewell Price List**

**Polaris Sales**

**Snowmobiles**

	Model Number	Description	MSRP*	Sourcewell Price
<b>Trail</b>	S25TDB6RSL	650 INDY SP 137 ES	\$14,199.00	\$13,538.65
	S25TDE9FS S#2132221	S4 INDY ADV 137 ES - Gray/Black-Black Tunnel and Rail-Std. Bar-7S Display-Tall Wndshld	\$17,386.00	\$16,396.51
	S25TDL8RS S#1112212	850 INDY XCR 136 ES - Black - Black Tunnel and Rail-Std. Bar-7S Display-Low Wndshld w/Handguards	\$18,398.00	\$17,304.00
<b>Crossover</b>	S25TLP6RS S#2112121	650 Switchback XC 146 ES - Gray/Red - Black Tunnel and Rail-Std. bar and Gauge-Low Wndshld w/Handguards	\$15,986.00	\$15,141.10
<b>Mountain</b>	S25TFB6RS S#2111121	650 RMK SP 155 - Gray Black - Black Tunnel/Rail-5in. Taper Hndlbr-Std Dsply-Wind Dfctr-Man Strt/HiElev	\$14,657.00	\$13,949.35
	S25TFM8RS S#2111121	850 RMK Pro 155 - Gray/Red -Black Tunnel/Rail-5in. Taper Hndlbr-Std Dsply-Wnd Dfctr-Man Strt/HiElev	\$16,557.00	\$15,653.13
	S25TFG8RS S#2111121	850 RMK KHAOS 155 Slash - Gray/Red -Blck Tunnl/Rail-5in. Taper Hndlbr-Std Dsply-Wnd Dfctr-Man Strt/HiElev	\$17,257.00	\$16,280.84
	S25TGG8RS S#2111121	850 RMK KHAOS 165 Slash - Gray/Red -Blck Tunnl/Rail-5in. Taper Hndlbr-Std Dsply-Wnd Dfctr-Man Strt/HiElev	\$17,657.00	\$16,639.53
	S25TGM8RS S#2111121	850 RMK Pro 165 Slash - Gray/Red -Black Tunnel/Rail-5in. Taper Hndlbr-Std Dsply-Wnd Dfctr-Man Strt/HiElev	\$16,957.00	\$16,011.82
	S25TGG9BS S#2211222	9R RMK KHAOS 165 - Gray/Red - Black Tunnel and Rails-5in. Taper Hndlbr-7S Display-Wind Deflector-ES/HiElev	\$24,604.00	\$22,869.08
<b>Utility / Widetrak</b>	S25CEF5TSL	550 Voyageur 144 ES	\$10,899.00	\$10,579.46
	S25CFF5TSL	550 Voyageur 155 ES	\$11,399.00	\$11,027.82
	S25TLF6RS S#1111111	650 VOYAGEUR 146 ES - Gray/Red - Black Tunnel and Raw Rail-Std. Bar and Gauge-Tall Windshield	\$14,399.00	\$13,717.99
	S25AJE6RSP	650 Titan Adventure 155 - Black - Black Tunnel and Rail-1.8in. Lug-Mirrors-7S Display	\$18,199.00	\$17,125.55
	S25FJE9FSL	S4 Titan Adventure 155 - Black - Black Tunnel and Rail-1.5in. Lug-Std. Display	\$15,999.00	\$15,152.76

**Polaris Oils and Lubricants**

	Part Number*	Description	MSRP*	Sourcewell Price
<b>Oil Change Kits (must be ordered in multiples of 4)</b>	2202166	Oil Change Kit for Sportsman 570 / RANGER 570 - multiple 4	\$45.99	\$39.39
	2877473	Oil Change Kit for Sportsman 850 / 1000 - multiple 4	\$45.99	\$39.39
	2879323	Oil Change Kit for RANGER 1000 / RZR 900 /1000 - multiple 4	\$53.49	\$45.81
<b>Oils and Lubricants (must be ordered in required multiples)</b>	2876244	PS-4 Synthetic Oil - each 1 qt bottles - multiple 12	\$16.99	\$14.55
	2876245	PS-4 Synthetic Oil - each 1 gal bottles - multiple 4	\$59.99	\$51.38
	2889395	Extreme Duty Synthetic Oil - each 1 qt bottles - multiple 12	\$19.99	\$17.12
	2889396	Extreme Duty Synthetic Oil - each 1 gal bottles - multiple 4	\$69.99	\$59.94
	2879832	Synthetic All-Season Diesel Engine Oil - multiple 12	\$15.99	\$13.69
	2877882	VES Gold 2-Cycle Oil - each 1 qt bottles - multiple 6	\$16.99	\$14.55
	2882202	Blue 2-Cycle Snow Oil - each 1 gallon bottles - multiple 6	\$44.99	\$38.53
	2877883	VES 2-Cycle Snow Oil - each 1 gallon bottles - multiple 4	\$62.99	\$53.95
	2880514	50/50 Anti-Freeze Formula - multiple 12	\$9.99	\$8.56
	2881413	Carbon Clean Treatment - each 12 oz bottles - multiple 12	\$15.99	\$13.69
	2881416	Fuel Stabilizer - each 1 qt bottles - multiple 12	\$9.99	\$8.56
	2872189	DOT 4 Brake Fluid - each 12 oz bottles - multiple 12	\$10.99	\$9.41
	2871322	All Season Premium Grease - 3 oz. 4-pack - multiple 6	\$19.99	\$17.12
	2871551	U-Joint Grease - 14 oz. - multiple 10	\$19.99	\$17.12
	2889280	Angle Drive Fluid - each 1 qt bottles - multiple 12	\$19.99	\$17.12
	2877922	Demand Drive Plus Fluid - each 1 qt bottles - multiple 12	\$19.99	\$17.12
2878068	AGL Plus Gearcase Lube - each 1 qt bottles - multiple 12	\$19.99	\$17.12	

**Training and Maintenance Options**

<b>Training / Maintenance Courses</b>	PD1236	New Equipment Training (NET)	\$6,280.00	\$5,652.00
	PD1238	Mechanic Certification Course (MCC)	\$13,750.00	\$12,375.00
	PD1241	One-Week Fleet Maintenance for 15 vehicles (OWFM)	\$12,810.00	\$11,529.00
	PD1242	Master Driver Training Course (MDTC)	\$14,790.00	\$13,311.00
	PD1243	Drivers Safety Training Course (DSTC)	\$10,300.00	\$9,270.00
	PD1244	Battle Damage Assessment and Repair Course (BDAR)	\$10,300.00	\$9,270.00
	PD1245	Advanced Diagnostics and Drivetrain Certification Course (ADDC)	\$14,940.00	\$13,446.00

\*Notes:

Polaris reserves the right to change specifications, or pricing, of a vehicle or accessory without prior notice and without incurring obligations.

Errors subject to correction wi