



**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
Department of Technology, Management, and Budget  
320 S. WALNUT ST., LANSING, MICHIGAN 48933  
P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **8**  
to  
Contract Number **071B6600122**

|                   |                                     |
|-------------------|-------------------------------------|
| <b>CONTRACTOR</b> | TRI-COUNTY INTERNATIONAL TRUCKS INC |
|                   | 5701 Wyoming Ave                    |
|                   | Dearborn, MI 48126                  |
|                   | Jeremy Kast                         |
|                   | 269-591-0612                        |
|                   | jkast@tricotruck.com                |
|                   | CV0028579                           |

|              |                               |                     |      |
|--------------|-------------------------------|---------------------|------|
| <b>STATE</b> | <b>Program Manager</b>        | Scott Poyer         | MDOT |
|              |                               | 517-284-6448        |      |
|              |                               | poyers@Michigan.gov |      |
|              | <b>Contract Administrator</b> | Yvon Dufour         | DTMB |
|              |                               | (517) 249-0455      |      |
|              |                               | dufour@michigan.gov |      |

| CONTRACT SUMMARY  |                              |                                    |                     |   |  |  |  |
|---|------------------------------|------------------------------------|---------------------|---|--|--|--|
| VEHICLES - CAB & CHASSIS  |                              |                                    |                     |   |  |  |  |
| INITIAL EFFECTIVE DATE  | INITIAL EXPIRATION DATE      | INITIAL AVAILABLE OPTIONS          |                     | EXPIRATION DATE BEFORE  |  |  |  |
| August 19, 2016   | November 30, 2021            | 1 - 2 Year                         |                     | November 30, 2023   |  |  |  |
| PAYMENT TERMS   |                              | DELIVERY TIMEFRAME                 |                     |   |  |  |  |
| NET 45  |                              |                                    |                     |   |  |  |  |
| ALTERNATE PAYMENT OPTIONS   |                              |                                    |                     | EXTENDED PURCHASING   |  |  |  |
| <input type="checkbox"/> P-Card   | <input type="checkbox"/> PRC | <input type="checkbox"/> Other     |                     | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |  |  |  |
| MINIMUM DELIVERY REQUIREMENTS   |                              |                                    |                     |   |  |  |  |
|   |                              |                                    |                     |   |  |  |  |
| DESCRIPTION OF CHANGE NOTICE  |                              |                                    |                     |   |  |  |  |
| OPTION  | LENGTH OF OPTION             | EXTENSION                          | LENGTH OF EXTENSION | REVISED EXP. DATE   |  |  |  |
| <input type="checkbox"/>  |                              | <input type="checkbox"/>           |                     | November 30, 2023   |  |  |  |
| CURRENT VALUE   | VALUE OF CHANGE NOTICE       | ESTIMATED AGGREGATE CONTRACT VALUE |                     |   |  |  |  |
| \$15,500,001.00   | \$0.00                       | \$15,500,001.00                    |                     |   |  |  |  |
| DESCRIPTION   |                              |                                    |                     |   |  |  |  |
| Effective 11/14/2022 pricing on this contract is hereby updated, per revised Schedule D1 - Pricing. All other terms, conditions, specifications and pricing remain the same. Per contractor request, and DTMB Procurement approval. |                              |                                    |                     |   |  |  |  |

**Current market conditions may result in the following:**

- 1) Current pricing may not be available.
- 2) Purchase orders may be required as "order verification".
- 3) Ordering dates for particular makes and models have passed.
- 4) Future ordering dates for particular makes and models are within a very small window of time.
- 5) Pricing is subject to change until the vehicle is scheduled for a final production date.

| Spec #     | DESCRIPTION   | Year | Make          | Model                                      | Awarded Dealer                          | MI Deal \$ 2023 CY | Delivery Fee (Per mile) | Notes  |
|------------|---|------|---------------|--|---|--------------------|-------------------------|--|
| 3958-0096D | MEDIUM DUTY TRUCK 4X4: CAB AND CHASSIS, (G.V.W.R. 25,950 lbs., min.), DIESEL, (Body & Payload- Approx. 13,000 lbs.) | 2023 | International | HV507 4X2 w Allison 3500RDS AT Regular Cab | Tri-County International<br>071B6600122 | \$72,676.91        | \$1.79                  | Pricing is for regular cab base truck, and no options. |
| 3958-0096D | MEDIUM DUTY TRUCK 4X4: CAB AND CHASSIS, (G.V.W.R. 25,950 lbs., min.), DIESEL, (Body & Payload- Approx. 13,000 lbs.) | 2023 | International | HV507 4X4 Regular Cab                      | Tri-County International<br>071B6600122 | \$85,532.72        | \$1.79                  | Pricing is for regular cab base truck, and no options. |
| 3958-0096D | MEDIUM DUTY TRUCK 4X4: CAB AND CHASSIS, (G.V.W.R. 25,950 lbs., min.), DIESEL, (Body & Payload- Approx. 13,000 lbs.) | 2023 | International | HV507 Regular Cab 4X2                      | Tri-County International<br>071B6600122 | \$68,988.92        | \$1.79                  | Pricing is for regular cab base truck, and no options. |
| 3958-0111D | HEAVY DUTY TRUCKS: CAB AND CHASSIS, DUAL REAR WHEELS, DIESEL, (G.V.W.R. 14,500 LBS., min.)                          | 2023 | International | CV515 SFA 4x2 (15,000 GVWR )               | Tri-County International<br>071B6600122 | \$53,579.34        | \$1.79                  | Pricing is for regular cab base truck, and no options. |
| 3958-0113D | HEAVY DUTY TRUCKS: CAB AND CHASSIS DUAL REAR WHEELS, DIESEL, (G.V.W.R. 14,500 LBS., min.) (4 x 4)                   | 2023 | International | CV515 SFA 4x4 (15,500 GVWR)                | Tri-County International<br>071B6600122 | \$56,461.88        | \$1.79                  | Pricing is for regular cab base truck, and no options. |
| 3958-0118D | HEAVY DUTY TRUCKS: CAB AND CHASSIS, DIESEL, DUAL REAR WHEELS (G.V.W.R. 18,000 LBS., min.)                           | 2023 | International | CV515 SFA 4x2 (18,000 GVWR)                | Tri-County International<br>071B6600122 | \$55,461.98        | \$1.79                  | Pricing is for regular cab base truck, and no options. |
| 3958-0119D | HEAVY DUTY TRUCKS: CAB AND CHASSIS, DIESEL, DUAL REAR WHEELS (G.V.W.R. 18,000 LBS., min.) (4 x 4)                   | 2023 | International | CV515 SFA 4x4 (18,000 GVWR)                | Tri-County International<br>071B6600122 | \$57,607.22        | \$1.79                  | Pricing is for regular cab base truck, and no options. |
| 3958-0134  | HEAVY DUTY TRUCKS: CAB AND CHASSIS, (G.V.W.R. 21,000 lbs., min.), LOW PROFILE                                       | 2023 | International | 2019MY MV607 4X2 LP Regular Cab            | Tri-County International<br>071B6600122 | \$68,758.19        | \$1.79                  | Pricing is for regular cab base truck, and no options. |

|                         |  |      |               |                                 |   |              |        |  |
|-------------------------|--|------|---------------|---------------------------------|---|--------------|--------|--|
| 3958-0135D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS, DIESEL, (G.V.W.R. 23,500 lbs., min.)   | 2023 | International | 2019MY MV6074X2 Regular Cab     | Tri-County International<br>071B6600122 | \$68,575.60  | \$1.79 | Pricing is for regular cab base truck, and no options. |
| 3958-0136D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 21,000 lbs., min.), DIESEL  | 2023 | International | 2019MY MV607 4X2 LP Regular Cab | Tri-County International<br>071B6600122 | \$69,339.67  | \$1.79 | Pricing is for regular cab base truck, and no options. |
| 3958-0160D (Option "A") | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 33,000 lbs., min.), DIESEL  | 2023 | International | MV607 4X2 Regular Cab           | Tri-County International<br>071B6600122 | \$76,140.19  | \$1.79 | Pricing is for regular cab base truck, and no options. |
| 3958-0160D (Option "B") | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 33,000 lbs., min.), DIESEL  | 2023 | International | HV607 4X2 Regular Cab           | Tri-County International<br>071B6600122 | \$76,142.46  | \$1.79 | Pricing is for regular cab base truck, and no options. |
| 3958-0160D (Option "C") | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 33,000 lbs., min.), DIESEL  | 2023 | International | HV607 4X2 Regular Cab           | Tri-County International<br>071B6600122 | \$78,356.26  | \$1.79 | Pricing is for regular cab base truck, and no options. |
| 3958-0164D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 27,000 LBS., MIN.), DIESEL  | 2023 | International | MV607 4X2 Regular Cab           | Tri-County International<br>071B6600122 | \$69,981.48  | \$1.79 | Pricing is for regular cab base truck, and no options. |
| 3958-0170D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R 44,000 lbs., min.), 305HP DIESEL ENGINE, SINGLE AXLE, DIESEL                                       | 2023 | International | HV607 4X2 Regular Cab           | Tri-County International<br>071B6600122 | \$96,705.63  | \$1.79 | Pricing is for regular cab base truck, and no options. |
| 3958-0172D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 64,000lbs., min.) TANDEM AXLE, 370HP DIESEL ENGINE, WALKING BEAM AND SPRING SUSPENSION            | 2023 | International | HV613/513 6X4 Regular Cab       | Tri-County International<br>071B6600122 | \$120,279.27 | \$1.79 | Pricing is for regular cab base truck, and no options. |
| 3958-0173D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 52,000lbs., min.), TANDEM-Diesel Engine,(Not Intended to be equipped with an Underbody Snow Plow) | 2023 | International | HV6076X4 Regular Cab            | Tri-County International<br>071B6600122 | \$95,018.17  | \$1.79 | Pricing is for regular cab base truck, and no options. |
| 3958-0178D              | HEAVY DUTY TRUCKS: TRACTOR: (G.C.W.R. 70,000lbs., min.), TANDEM AXLE, DIESEL   | 2023 | International | HX620 6X4 Regular Cab           | Tri-County International<br>071B6600122 | \$125,837.45 | \$1.79 | Pricing is for regular cab base truck, and no options. |

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- 2) Purchase orders may be required as "order verification".
- 3) Ordering dates for particular makes and models have passed.
- 4) Future ordering dates for particular makes and models are within a very small window of time.
- 5) Pricing is subject to change until the vehicle is scheduled for a final production date.

| Spec #                  | DESCRIPTION  | Year | Make          | Model                                      | Awarded Dealer                          | MDOT BASE<br>CY2023 | Notes  |
|-------------------------|--|------|---------------|--|---|---------------------|--|
| 3958-0096D              | MEDIUM DUTY TRUCK 4X4: CAB AND CHASSIS, (G.V.W.R. 25,950 lbs., min.), DIESEL, (Body & Payload-Approx. 13,000 lbs.)                             | 2023 | International | HV507 4X3 w Allison 3500RDS AT Regular Cab | Tri-County International<br>071B6600122 | \$72,676.91         | Pricing is for regular cab base truck, and no options. |
| 3958-0096D              | MEDIUM DUTY TRUCK 4X4: CAB AND CHASSIS, (G.V.W.R. 25,950 lbs., min.), DIESEL, (Body & Payload-Approx. 13,000 lbs.)                             | 2023 | International | HV507 4X4 Regular Cab                      | Tri-County International<br>071B6600122 | \$85,532.72         | Pricing is for regular cab base truck, and no options. |
| 3958-0096D              | MEDIUM DUTY TRUCK 4X4: CAB AND CHASSIS, (G.V.W.R. 25,950 lbs., min.), DIESEL, (Body & Payload-Approx. 13,000 lbs.)                             | 2023 | International | HV507 Regular Cab 4X2                      | Tri-County International<br>071B6600122 | \$68,988.92         | Pricing is for regular cab base truck, and no options. |
| 3958-0111D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS, DUAL REAR WHEELS, DIESEL, (G.V.W.R. 14,500 LBS., min.)   | 2023 | International | CV515 SFA 4x2 (15,000 GVWR )               | Tri-County International<br>071B6600122 | \$53,579.34         | Pricing is for regular cab base truck, and no options. |
| 3958-0113D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS DUAL REAR WHEELS, DIESEL, (G.V.W.R. 14,500 LBS., min.) (4 x 4)  | 2023 | International | CV515 SFA 4x4 (15,500 GVWR)                | Tri-County International<br>071B6600122 | \$56,461.88         | Pricing is for regular cab base truck, and no options. |
| 3958-0118D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS, DIESEL, DUAL REAR WHEELS (G.V.W.R. 18,000 LBS., min.)  | 2023 | International | CV515 SFA 4x2 (18,000 GVWR)                | Tri-County International<br>071B6600122 | \$55,461.98         | Pricing is for regular cab base truck, and no options. |
| 3958-0119D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS, DIESEL, DUAL REAR WHEELS (G.V.W.R. 18,000 LBS., min.) (4 x 4)  | 2023 | International | CV515 SFA 4x4 (18,000 GVWR)                | Tri-County International<br>071B6600122 | \$57,607.22         | Pricing is for regular cab base truck, and no options. |
| 3958-0134               | HEAVY DUTY TRUCKS: CAB AND CHASSIS, (G.V.W.R. 21,000 lbs., min.), LOW PROFILE  | 2023 | International | 2019MY MV607 4X2 LP Regular Cab            | Tri-County International<br>071B6600122 | \$68,758.19         | Pricing is for regular cab base truck, and no options. |
| 3958-0135D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS, DIESEL, (G.V.W.R. 23,500 lbs., min.)   | 2023 | International | 2019MY MV6074X2 Regular Cab                | Tri-County International<br>071B6600122 | \$68,575.60         | Pricing is for regular cab base truck, and no options. |
| 3958-0136D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 21,000 lbs., min.), DIESEL  | 2023 | International | 2019MY MV607 4X2 LP Regular Cab            | Tri-County International<br>071B6600122 | \$69,339.67         | Pricing is for regular cab base truck, and no options. |
| 3958-0160D (Option "A") | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 33,000 lbs., min.), DIESEL  | 2023 | International | HV607 4X2 Regular Cab                      | Tri-County International<br>071B6600122 | \$76,140.19         | Pricing is for regular cab base truck, and no options. |
| 3958-0160D (Option "B") | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 33,000 lbs., min.), DIESEL  | 2023 | International | HV607 4X2 Regular Cab                      | Tri-County International<br>071B6600122 | \$76,142.46         | Pricing is for regular cab base truck, and no options. |
| 3958-0160D (Option "C") | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 33,000 lbs., min.), DIESEL  | 2023 | International | HV607 4X2 Regular Cab                      | Tri-County International<br>071B6600122 | \$78,356.26         | Pricing is for regular cab base truck, and no options. |
| 3958-0164D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 27,000 LBS., MIN.), DIESEL  | 2023 | International | MV607 4X2 Regular Cab                      | Tri-County International<br>071B6600122 | \$69,981.48         | Pricing is for regular cab base truck, and no options. |
| 3958-0170D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R 44,000 lbs., min.), 305HP DIESEL ENGINE, SINGLE AXLE, DIESEL                                       | 2023 | International | HV607 4X2 Regular Cab                      | Tri-County International<br>071B6600122 | \$96,705.63         | Pricing is for regular cab base truck, and no options. |
| 3958-0172D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 64,000lbs., min.) TANDEM AXLE, 370HP DIESEL ENGINE, WALKING BEAM AND SPRING SUSPENSION            | 2023 | International | HV613/513 6X4 Regular Cab                  | Tri-County International<br>071B6600122 | \$120,279.27        | Pricing is for regular cab base truck, and no options. |
| 3958-0173D              | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 52,000lbs., min.), TANDEM-Diesel Engine,(Not Intended to be equipped with an Underbody Snow Plow) | 2023 | International | HV6076X4 Regular Cab                       | Tri-County International<br>071B6600122 | \$95,018.17         | Pricing is for regular cab base truck, and no options. |
| 3958-0178D              | HEAVY DUTY TRUCKS: TRACTOR: (G.C.W.R. 70,000lbs., min.), TANDEM AXLE, DIESEL   | 2023 | International | HX615 6X4 Regular Cab                      | Tri-County International<br>071B6600122 | \$125,837.45        | Pricing is for regular cab base truck, and no options. |



**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
Department of Technology, Management, and Budget  
525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **7**  
to  
Contract Number **071B6600122**

|                   |                                     |
|-------------------|-------------------------------------|
| <b>CONTRACTOR</b> | TRI-COUNTY INTERNATIONAL TRUCKS INC |
|                   | 5701 Wyoming Ave                    |
|                   | Dearborn, MI 48126                  |
|                   | Jeremy Kast                         |
|                   | 269-591-0612                        |
|                   | jkast@tricotruck.com                |
|                   | CV0028579                           |

|              |                               |                      |      |
|--------------|-------------------------------|----------------------|------|
| <b>STATE</b> | <b>Program Manager</b>        | Scott Poyer          | MDOT |
|              |                               | 517-284-6448         |      |
|              | <b>Contract Administrator</b> | poysers@Michigan.gov |      |
|              |                               | Yvon Dufour          | DTMB |
|              |                               | (517) 249-0455       |      |
|              |                               | dufour@michigan.gov  |      |

| CONTRACT SUMMARY  |                              |                                    |                        |   |  |  |  |
|---|------------------------------|------------------------------------|------------------------|---|--|--|--|
| VEHICLES - CAB & CHASSIS  |                              |                                    |                        |   |  |  |  |
| INITIAL EFFECTIVE DATE  | INITIAL EXPIRATION DATE      | INITIAL AVAILABLE OPTIONS          | EXPIRATION DATE BEFORE |   |  |  |  |
| August 19, 2016   | November 30, 2021            | 1 - 2 Year                         | November 30, 2023      |   |  |  |  |
| PAYMENT TERMS   |                              | DELIVERY TIMEFRAME                 |                        |   |  |  |  |
| NET 45  |                              |                                    |                        |   |  |  |  |
| ALTERNATE PAYMENT OPTIONS   |                              |                                    |                        | EXTENDED PURCHASING   |  |  |  |
| <input type="checkbox"/> P-Card   | <input type="checkbox"/> PRC | <input type="checkbox"/> Other     |                        | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |  |  |  |
| MINIMUM DELIVERY REQUIREMENTS   |                              |                                    |                        |   |  |  |  |
|   |                              |                                    |                        |   |  |  |  |
| DESCRIPTION OF CHANGE NOTICE  |                              |                                    |                        |   |  |  |  |
| OPTION  | LENGTH OF OPTION             | EXTENSION                          | LENGTH OF EXTENSION    | REVISED EXP. DATE   |  |  |  |
| <input type="checkbox"/>  |                              | <input type="checkbox"/>           |                        | November 30, 2023   |  |  |  |
| CURRENT VALUE   | VALUE OF CHANGE NOTICE       | ESTIMATED AGGREGATE CONTRACT VALUE |                        |   |  |  |  |
| \$15,500,001.00   | \$0.00                       | \$15,500,001.00                    |                        |   |  |  |  |
| DESCRIPTION   |                              |                                    |                        |   |  |  |  |
| Effective December 14, 2021, 2022 model year vehicles and pricing are hereby updated, per revised Schedule D1 and D2. All other terms, conditions, specifications and pricing remain the same. Per contractor proposal and DTMB Procurement approval. |                              |                                    |                        |   |  |  |  |

| TRI-COUNTY - INTERNATIONAL |                                       |                                |              |              |                   |                              |
|----------------------------|---------------------------------------|--------------------------------|--------------|--------------|-------------------|------------------------------|
| SPECIFICATION              | MODEL                                 |                                | MDOT PRICE   | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
| 3958-0096D                 | 2021MY HV507 4X4                      | Base cost with Regular Cab     | \$79,527.99  | \$79,527.99  | \$1.79            |                              |
| 3958-0096D                 | 2021MY HV507 4X2                      | Base cost with Regular Cab 4x2 | \$62,901.20  | \$62,901.20  | \$1.79            |                              |
| 3958-0096D                 | 2021MY HV507 4X3 w Allison 3500RDS AT | Base cost with Regular Cab 4x2 | \$66,602.20  | \$66,602.20  | \$1.79            |                              |
| 3958-0134                  | 2021MY MV607 4X2 LP                   | Base cost with Regular Cab     | \$64,703.41  | \$64,703.41  | \$1.79            |                              |
| 3958-0135D                 | 2021MY MV6074X2                       | Base cost with Regular Cab     | \$64,486.07  | \$64,486.07  | \$1.79            |                              |
| 3958-0136D                 | 2021MY MV607 4X2                      | Base cost with Regular Cab     | \$65,208.61  | \$65,208.61  | \$1.79            |                              |
| 3958-0160D (Option "A")    | 2021MY HV607 4X2                      | Base cost with Regular Cab     | \$72,115.73  | \$72,115.73  | \$1.79            |                              |
| 3958-0160D (Option "B")    | 2021MY HV607 4X2                      | Base cost with Regular Cab     | \$69,821.10  | \$69,821.10  | \$1.79            |                              |
| 3958-0160D (Option "C")    | 2021MY HV607 4X2                      | Base cost with Regular Cab     | \$72,109.24  | \$72,109.24  | \$1.79            |                              |
| 3958-0164D                 | 2021MY MV607 4X2                      | Base cost with Regular Cab     | \$65,694.12  | \$65,694.12  | \$1.79            |                              |
| 3958-0170D                 | 2021MY HV607 4X2                      | Base cost with Regular Cab     | \$89,994.35  | \$89,994.35  | \$1.79            |                              |
| 3958-0172D                 | 2021MY HV613/513 6X4                  | Base cost with Regular Cab     | \$112,704.85 | \$112,704.85 | \$1.79            |                              |
| 3958-0173D                 | 2021MY HV6076X4                       | Base cost with Regular Cab     | \$88,173.51  | \$88,173.51  | \$1.79            |                              |
| 3958-0178D                 | 2021MY HX615 6X4                      | Base cost with Regular Cab     | \$117,503.97 | \$117,503.97 | \$1.79            |                              |
| 3958-0111D                 | 2020 MY CV515 4x2                     | Base cost with Regular Cab     | \$49,502.12  | \$49,502.12  | \$1.79            |                              |
| 3958-0113D                 | 2020MY CV515 4x4                      | Base cost with Regular Cab     | \$52,384.66  | \$52,384.66  | \$1.79            |                              |
| 3958-0118D                 | 2020MY CV515 4x2                      | Base cost with Regular Cab     | \$51,384.66  | \$54,384.66  | \$1.79            |                              |
| 3958-0119D                 | 2020MY CV515 4x4                      | Base cost with Regular Cab     | \$53,530.00  | \$53,530.00  | \$1.79            |                              |

#### Changes from Current Models to the New Models

MV Series (Includes Models MV607)- The new International MV has an upgraded interior that includes Cab trim panel with easy clean soft touch vinyl, 8 gauge 3.5" display gauge cluster,all interior lighting is LED, The steering wheel has integrated back-lit, laser etched labeling on the switches, the fuse panel is relocated on the passenger side The Driver and Passenger have also been redesigned to be more durable, The MV has 2 engine options now the Cummins B6.7 260-360 h.p. \*Note the MV meets all bid specs\*

HV Series( IncludesModels HV507,HV513,HV607,HV613)- The new International MV has an upgraded interior that includes Cab trim panel with easy clean soft touch vinyl, 8 gauge 3.5" display gauge cluster,all interior lighting is LED, The steering wheel has integrated back-lit, laser etched labeling on the switches, the fuse panel is relocated on the passenger side, The Driver and Passenger doors have been redesigned to be more durable, The HV607 and HV507 has 2 engine options now the Cummins B6.7 260-360 h.p and the Cummins L9 260-450 h.p. The HV615 and HV513 have the New International A26 engine 370-475 h.p, the engine has gone to a Single Variable Geometry Turbocharger(VGT) a single stage EGR cooler and an all new cyclinder head. \*Note the HV meets all bid specs\*

HX series( Includes Models HX520,HX515,HX615,HX620)- The HX has two engine options the Cummins X15 450-605 H.P in the HX620 and the New International A26 engine 370-475 h.p, in the HX615. The engine has gone to a Single Variable Geometry Turbocharger(VGT) a single stage EGR cooler and an all new cyclinder head. \*Note the HX meets all bid specs\*

| SPECIFICATION 3958-0096D                      |   |             |              |                   |                              |
|---|---|-------------|--------------|-------------------|------------------------------|
| 2021MY International HV507 SFA 4x4 (17129-03) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
| 1.1   | Base cost with Regular Cab  | \$79,527.99 | \$79,527.99  | \$1.79            | None                         |
| 1.2   | Super Cab option  | \$3,511.37  | \$3,511.37   | \$1.79            | None                         |
| 1.3   | Crew Cab option   | \$6,334.28  | \$6,334.28   | \$1.79            | None                         |
| 1.4   | Base cost with Regular Cab 4x2 (17134-02)   | \$62,901.20 | \$62,901.20  | \$1.79            | None                         |
| 1.5   | Super Cab option (4x2)  | \$3,511.37  | \$3,511.37   | \$1.79            | None                         |
| 1.6   | Crew Cab option (4x2)   | \$6,334.28  | \$6,334.28   | \$1.79            | None                         |
| 2   | Transmission Power Take-Off Provision   | \$0.00      | \$0.00       |                   | None                         |
| 3a  | Power Windows, Locks, Heated Mirrors  | \$285.00    | \$285.00     |                   | None                         |
| 3b  | Remote Keyless Entry  | \$170.00    | \$170.00     |                   | None                         |
| 4   | Chrome front bumper, AM/FM Stereo/Single Cd w/4 speakers, & Cruise Control  | \$182.45    | \$182.45     |                   | none                         |
| 5   | All of the above listed & SYNC Entertainment & Bluetooth Technology System  | 654.19      | 654.19       |                   | SYNC N/A                     |
| 6   | 110V/400W Outlet  | N/A         | N/A          |                   | N/A                          |
|   | 3500 RDS Allison Transmission   | \$3,701.00  | \$3,701.00   |                   | None                         |
| 7   | <b>SPECIAL PAINT</b>  |             |              |                   |                              |
| 7.1   | School Bus Yellow [84S53]   | \$0.00      | \$0.00       |                   | None                         |
| 7.2   | Omaha Orange [W5684E]   | \$0.00      | \$0.00       |                   | None                         |
| SPECIFICATION 3958-0134                       |   |             |              |                   |                              |
| 2021MY MV607 SBA 4x2 LP (17139-02)            |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
| 1.1   | Base cost with Regular Cab - 3958-0134  | \$64,703.41 | \$64,703.41  | \$1.79            | none                         |
| 1.2   | Super Cab option  | \$2,901.49  | \$2,901.49   | \$1.79            | none                         |
| 1.3   | Crew Cab option   | \$6,597.16  | \$6,597.16   | \$1.79            | none                         |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>   |             |              |                   | None                         |
| 2.1   | ARM REST (2) Molded Plastic; One Each Door  | \$0.00      | \$0.00       |                   | None                         |
| 2.2   | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00      | \$0.00       |                   | None                         |
| 2.30  | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00      | \$0.00       |                   | None                         |
| 2.40  | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00      | \$0.00       |                   | None                         |
| 2.50  | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00      | \$0.00       |                   | None                         |
| 2.60  | GLASS, ALL WINDOWS Tinted   | \$0.00      | \$0.00       |                   | None                         |
| 2.70  | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00      | \$0.00       |                   | None                         |
| 2.80  | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00      | \$0.00       |                   | None                         |
| 2.90  | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00      | \$0.00       |                   | None                         |
| 3.00  | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |             |              |                   | None                         |
| 3.10  | "A" PILLAR COVER Molded Plastic   | \$0.00      | \$0.00       |                   | None                         |
| 3.20  | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00      | \$0.00       |                   | None                         |
| 3.30  | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00      | \$0.00       |                   | None                         |
| 3.40  | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00      | \$0.00       |                   | None                         |
| 3.50  | FLOOR COVERING Rubber, Black  | \$0.00      | \$0.00       |                   | None                         |
| 3.60  | HEADLINER Soft Padded Cloth   | \$0.00      | \$0.00       |                   | None                         |
| 3.70  | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00      | \$0.00       |                   | None                         |
| 3.80  | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00      | \$0.00       |                   | None                         |
| 3.90  | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00      | \$0.00       |                   | None                         |
| 4.00  | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$95.00     | \$95.00      |                   | None                         |

|       |  |          |          |  |      |
|-------|--|----------|----------|--|------|
| 4.10  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever   | \$0.00   | \$0.00   |  | None |
| 4.20  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted   | \$0.00   | \$0.00   |  | None |
| 4.30  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time  | \$24.00  | \$24.00  |  | None |
| 4.40  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on  | \$24.00  | \$24.00  |  | None |
| 5.00  | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp   | \$0.00   | \$0.00   |  | None |
| 6.00  | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers   | \$235.00 | \$235.00 |  | None |
| 7.00  | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights   | \$24.00  | \$24.00  |  | None |
| 8.00  | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened   | \$24.00  | \$24.00  |  | None |
| 9.00  | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | \$0.00   | \$0.00   |  | None |
| 10.00 | GAUGE, DEF FLUID LEVEL   | \$0.00   | \$0.00   |  | None |
| 11.00 | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | \$0.00   | \$0.00   |  | None |
| 12.00 | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | \$0.00   | \$0.00   |  | None |
| 13.00 | STEERING COLUMN Tilting  | \$71.00  | \$71.00  |  | None |
| 14.00 | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | \$0.00   | \$0.00   |  | None |
|       | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$170.00 | \$170.00 |  | None |
| 15.00 | INSULATION, UNDER HOOD for Sound Abatement   | \$95.00  | \$95.00  |  | None |
| 16.00 | INSULATION, SPLASH PANELS for Sound Abatement  | \$43.00  | \$43.00  |  | None |
| 17.00 | FAN DRIVE Direct Drive Type, Two Speed With Residual Torgue Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$369.00 | \$369.00 |  | none |
| 18.00 | TRANSMISSION, AUTOMATIC INCLUDES:  |          |          |  | None |
| 18.10 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   |  | None |
| 18.20 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   |  | None |
| 18.30 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  | None |
| 18.40 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  | None |
| 18.50 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$80.00  | \$80.00  |  | None |
| 18.60 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00   | \$0.00   |  | none |
| 18.70 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$26.00  | \$26.00  |  | none |
| 19.00 | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$51.00  | \$51.00  |  | none |
| 20.00 | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$20.00  | \$20.00  |  | none |
| 21.00 | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$40.00  | \$40.00  |  | none |
| 22.10 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$500.00 | \$500.00 |  | None |
| 22.20 | BRAKE SYSTEM, HYDRAULIC Split System, Full Power, With Automatic Adjustment and with Four Channel ABS  | \$0.00   | \$0.00   |  | None |
| 22.30 | BRAKE, PARKING DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by lever in Cab, Differential Mounted, includes PARKING BRAKE CONTROL Lever, Floor Mounted,   | \$0.00   | \$0.00   |  | None |

|  |   |                   |                     |                          |                                     |
|--|---|-------------------|---------------------|--------------------------|-------------------------------------|
| 22.40  | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | \$0.00            | \$0.00              |                          | None                                |
| 22.50  | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | \$0.00            | \$0.00              |                          | None                                |
| 23.00  | <b>SPECIAL PAINT</b>  |                   |                     |                          | None                                |
| 23.10  | School Bus Yellow [84S53]   | \$0.00            | \$0.00              |                          | None                                |
| 23.20  | Omaha Orange [W5684E]   | \$0.00            | \$0.00              |                          | None                                |
| <b>SPECIFICATION 3958-0135D</b>                      |   |                   |                     |                          |                                     |
| <b>2021MY International MV607 SBA 4x2 (17145-02)</b> |   | <b>MDOT PRICE</b> | <b>MIDEAL PRICE</b> | <b>DELIVERY PER MILE</b> | <b>EXCEPTIONS TO SPECIFICATIONS</b> |
| 1.10   | Base cost with Regular Cab - 3958-0135D   | 64,486.07         | 64,486.07           | 1.79                     | None                                |
| 1.20   | Super Cab option  | 3,714.33          | 3,714.33            | 1.79                     | None                                |
| 1.30   | Crew Cab option   | 6,537.02          | 6,537.02            | 1.79                     | None                                |
| 2.00   | <b><u>CAB CONVENTIONAL INCLUDES:</u></b>  |                   |                     |                          | None                                |
| 2.10   | ARM REST (2) Molded Plastic; One Each Door  | \$0.00            | \$0.00              |                          | None                                |
| 2.20   | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00            | \$0.00              |                          | None                                |
| 2.30   | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00            | \$0.00              |                          | None                                |
| 2.40   | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00            | \$0.00              |                          | None                                |
| 2.50   | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00            | \$0.00              |                          | None                                |
| 2.60   | GLASS, ALL WINDOWS Tinted   | \$0.00            | \$0.00              |                          | None                                |
| 2.70   | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00            | \$0.00              |                          | None                                |
| 2.80   | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00            | \$0.00              |                          | None                                |
| 2.90   | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00            | \$0.00              |                          | None                                |
| 3.00   | <b><u>CAB INTERIOR TRIM DELUXE INCLUDES:</u></b>  |                   |                     |                          | None                                |
| 3.10   | "A" PILLAR COVER Molded Plastic   | \$0.00            | \$0.00              |                          | None                                |
| 3.20   | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00            | \$0.00              |                          | None                                |
| 3.30   | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00            | \$0.00              |                          | None                                |
| 3.40   | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00            | \$0.00              |                          | None                                |
| 3.50   | FLOOR COVERING Rubber, Black  | \$0.00            | \$0.00              |                          | None                                |
| 3.60   | HEADLINER Soft Padded Cloth   | \$0.00            | \$0.00              |                          | None                                |
| 3.70   | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00            | \$0.00              |                          | None                                |
| 3.80   | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00            | \$0.00              |                          | None                                |
| 3.90   | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00            | \$0.00              |                          | None                                |
| 4.00   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$95.00           | \$95.00             |                          | None                                |
| 4.10   | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00            | \$0.00              |                          | None                                |
| 4.20   | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00            | \$0.00              |                          | None                                |
| 4.30   | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | \$24.00           | \$24.00             |                          | None                                |
| 4.4  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$24.00           | \$24.00             |                          | None                                |
| 5  | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00            | \$0.00              |                          | none                                |
| 6  | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$235.00          | \$235.00            |                          | None                                |

|      |  |          |          |  |      |
|------|--|----------|----------|--|------|
| 7    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights   | \$24.00  | \$24.00  |  | None |
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened   | \$24.00  | \$24.00  |  | None |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | \$0.00   | \$0.00   |  | None |
| 10   | GAUGE, DEF FLUID LEVEL   | \$0.00   | \$0.00   |  | None |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | \$0.00   | \$0.00   |  | None |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | \$0.00   | \$0.00   |  | none |
| 13   | STEERING COLUMN Tilting  | \$71.00  | \$71.00  |  | none |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | \$0.00   | \$0.00   |  | none |
|      | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$170.00 | \$170.00 |  | none |
| 15   | INSULATION, UNDER HOOD for Sound Abatement   | \$95.00  | \$95.00  |  | none |
| 16   | INSULATION, SPLASH PANELS for Sound Abatement  | \$43.00  | \$43.00  |  | None |
| 17   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$369.00 | \$369.00 |  | None |
| 18   | TRANSMISSION, AUTOMATIC INCLUDES:  |          |          |  | None |
| 18.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   |  | None |
| 18.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   |  | None |
| 18.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  | None |
| 18.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  | None |
| 18.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$80.00  | \$80.00  |  | None |
| 18.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00   | \$0.00   |  | None |
| 18.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$26.00  | \$26.00  |  | None |
| 19   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$51.00  | \$51.00  |  | None |
| 20   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$20.00  | \$20.00  |  | None |
| 21   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$40.00  | \$40.00  |  | None |
| 22   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$500.00 | \$500.00 |  | None |
| 23.1 | BRAKE SYSTEM, HYDRAULIC Split System, Full Power, With Automatic Adjustment and with Four Channel ABS  | \$0.00   | \$0.00   |  | None |
| 23.2 | BRAKE, PARKING DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by lever in Cab, Differential Mounted, includes PARKING BRAKE CONTROL Lever, Floor Mounted,   | \$0.00   | \$0.00   |  | None |
| 23.3 | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | \$0.00   | \$0.00   |  | None |
| 23.4 | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | \$0.00   | \$0.00   |  | None |
| 24   | SPECIAL PAINT  |          |          |  | None |
| 24.1 | School Bus Yellow [84S53]  | \$0.00   | \$0.00   |  | None |
| 24.2 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  | None |

#### SPECIFICATION 3958-0136D

| 2021MY International MV607 SBA 4x2 (17147-02) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|-------------|--------------|-------------------|------------------------------|
| 1.1   | Base cost with Regular Cab - 3958-0136D | \$65,208.61 | \$65,208.61  | \$1.79            | None                         |
| 1.2   | Super Cab option                        | \$3,714.33  | \$3,714.33   | \$1.79            | None                         |
| 1.3   | Crew Cab option                         | \$6,537.02  | \$6,537.02   | \$1.79            | None                         |
| 2   | CAB CONVENTIONAL INCLUDES:              |             |              |                   | None                         |

|     |   |          |          |  |      |
|-----|---|----------|----------|--|------|
| 2.1 | ARM REST (2) Molded Plastic; One Each Door  | \$0.00   | \$0.00   |  | None |
| 2.2 | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00   | \$0.00   |  | None |
| 2.3 | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00   | \$0.00   |  | None |
| 2.4 | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00   | \$0.00   |  | None |
| 2.5 | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00   | \$0.00   |  | None |
| 2.6 | GLASS, ALL WINDOWS Tinted   | \$0.00   | \$0.00   |  | None |
| 2.7 | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00   | \$0.00   |  | None |
| 2.8 | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00   | \$0.00   |  | None |
| 2.9 | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00   | \$0.00   |  | None |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |          |          |  | None |
| 3.1 | "A" PILLAR COVER Molded Plastic   | \$0.00   | \$0.00   |  | None |
| 3.2 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00   | \$0.00   |  | none |
| 3.3 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00   | \$0.00   |  | None |
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00   | \$0.00   |  | None |
| 3.5 | FLOOR COVERING Rubber, Black  | \$0.00   | \$0.00   |  | None |
| 3.6 | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  | None |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  | None |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  | None |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  | none |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$95.00  | \$95.00  |  | none |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00   | \$0.00   |  | none |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  | none |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | \$24.00  | \$24.00  |  | none |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$24.00  | \$24.00  |  | None |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  | None |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$235.00 | \$235.00 |  | None |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$24.00  | \$24.00  |  | None |
| 8   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | \$24.00  | \$24.00  |  | None |
| 9   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  | None |
| 10  | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  | None |
| 11  | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  | None |
| 12  | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | \$0.00   | \$0.00   |  | None |
| 13  | STEERING COLUMN Tilting   | \$71.00  | \$71.00  |  | None |
| 14  | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | \$0.00   | \$0.00   |  | None |

|      |  |           |           |  |      |
|------|--|-----------|-----------|--|------|
|      | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$170.00  | \$170.00  |  | None |
| 15   | INSULATION, UNDER HOOD for Sound Abatement   | \$95.00   | \$95.00   |  | None |
| 16   | INSULATION, SPLASH PANELS for Sound Abatement  | \$43.00   | \$43.00   |  | None |
| 17   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$369.00  | \$369.00  |  | None |
| 18   | TRANSMISSION, AUTOMATIC INCLUDES:  |           |           |  | None |
| 18.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00    | \$0.00    |  | None |
| 18.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00    | \$0.00    |  | None |
| 18.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00    | \$0.00    |  | None |
| 18.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00    | \$0.00    |  | None |
| 18.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$80.00   | \$80.00   |  | None |
| 18.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00    | \$0.00    |  | None |
| 18.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$26.00   | \$26.00   |  | None |
| 19   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$553.00  | \$553.00  |  | None |
| 20   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$20.00   | \$20.00   |  | None |
| 21   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$40.00   | \$40.00   |  | None |
| 22.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00    | \$0.00    |  | None |
| 22.2 | BRAKE SYSTEM, HYDRAULIC Split System, Full Power, With Automatic Adjustment and with Four Channel ABS  | -\$368.00 | -\$368.00 |  | None |
| 22.3 | BRAKE, PARKING DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by lever in Cab, Differential Mounted, includes PARKING BRAKE CONTROL Lever, Floor Mounted,   | \$0.00    | \$0.00    |  | None |
| 22.4 | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | \$0.00    | \$0.00    |  | None |
| 22.5 | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | \$0.00    | \$0.00    |  | None |
| 23   | <b>SPECIAL PAINT</b>   |           |           |  | None |
| 23.1 | School Bus Yellow [84S53]  | \$0.00    | \$0.00    |  | None |
| 23.2 | Omaha Orange [W5684E]  | \$0.00    | \$0.00    |  | None |

### SPECIFICATION 3958-0160D (Option "A")

| 2021MY International MV607 SBA 4x2 (17150-02) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|-------------|--------------|-------------------|------------------------------|
| 1.1   | Base cost with Regular Cab - 3958-0160D   | \$72,115.73 | \$72,115.73  | \$1.79            | None                         |
| 1.2   | Super Cab option  | \$3,714.33  | \$3,714.33   | \$1.79            | None                         |
| 1.3   | Crew Cab option   | \$6,537.02  | \$6,537.02   | \$1.79            | none                         |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>   |             |              |                   | None                         |
| 2.1   | ARM REST (2) Molded Plastic; One Each Door  | \$0.00      | \$0.00       |                   | None                         |
| 2.2   | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00      | \$0.00       |                   | None                         |
| 2.3   | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00      | \$0.00       |                   | None                         |
| 2.4   | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00      | \$0.00       |                   | None                         |
| 2.5   | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted | \$0.00      | \$0.00       |                   | None                         |
| 2.6   | GLASS, ALL WINDOWS Tinted   | \$0.00      | \$0.00       |                   | none                         |
| 2.7   | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00      | \$0.00       |                   | none                         |
| 2.8   | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00      | \$0.00       |                   | none                         |
| 2.9   | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00      | \$0.00       |                   | none                         |

|             |   |                 |                 |  |             |
|-------------|---|-----------------|-----------------|--|-------------|
| <b>3</b>    | <b><u>CAB INTERIOR TRIM DELUXE INCLUDES:</u></b>  |                 |                 |  | <b>none</b> |
| <b>3.1</b>  | <b>"A" PILLAR COVER</b> Molded Plastic  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>3.2</b>  | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>3.3</b>  | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>3.4</b>  | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>3.5</b>  | FLOOR COVERING Rubber, Black  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>3.6</b>  | HEADLINER Soft Padded Cloth   | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>3.7</b>  | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>3.8</b>  | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>3.9</b>  | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>4</b>    | JUMP START STUD Located on Positive Terminal of Outermost Battery   | <b>\$95.00</b>  | <b>\$95.00</b>  |  | <b>None</b> |
| <b>4.1</b>  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>4.2</b>  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>4.3</b>  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | <b>\$24.00</b>  | <b>\$24.00</b>  |  | <b>None</b> |
| <b>4.4</b>  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | <b>\$24.00</b>  | <b>\$24.00</b>  |  | <b>None</b> |
| <b>5</b>    | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>6</b>    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | <b>\$235.00</b> | <b>\$235.00</b> |  | <b>None</b> |
| <b>7</b>    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | <b>\$24.00</b>  | <b>\$24.00</b>  |  | <b>None</b> |
| <b>8</b>    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | <b>\$24.00</b>  | <b>\$24.00</b>  |  | <b>None</b> |
| <b>9</b>    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>10</b>   | GAUGE, DEF FLUID LEVEL  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>11</b>   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>12</b>   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>13</b>   | STEERING COLUMN Tilting   | <b>\$71.00</b>  | <b>\$71.00</b>  |  | <b>None</b> |
| <b>14</b>   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>15</b>   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | <b>\$170.00</b> | <b>\$170.00</b> |  | <b>None</b> |
| <b>16</b>   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | <b>\$207.00</b> | <b>\$207.00</b> |  | <b>None</b> |
| <b>17</b>   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb   | <b>\$105.00</b> | <b>\$105.00</b> |  | <b>None</b> |
| <b>18</b>   | INSULATION, UNDER HOOD for Sound Abatement  | <b>\$95.00</b>  | <b>\$95.00</b>  |  | <b>None</b> |
| <b>19</b>   | INSULATION, SPLASH PANELS for Sound Abatement   | <b>\$43.00</b>  | <b>\$43.00</b>  |  | <b>None</b> |
| <b>20</b>   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan   | <b>\$369.00</b> | <b>\$369.00</b> |  | <b>None</b> |
| <b>21</b>   | <b><u>TRANSMISSION, AUTOMATIC INCLUDES:</u></b>   |                 |                 |  | <b>None</b> |
| <b>21.1</b> | OIL FILTER, TRANSMISSION Mounted on Transmission  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>21.2</b> | TRANSMISSION OIL PAN Magnet in Oil Pan  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |
| <b>21.3</b> | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming  | <b>\$0.00</b>   | <b>\$0.00</b>   |  | <b>None</b> |

|      |  |          |          |  |      |
|------|--|----------|----------|--|------|
| 21.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  | None |
| 21.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$80.00  | \$80.00  |  | None |
| 21.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00   | \$0.00   |  | None |
| 21.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$26.00  | \$26.00  |  | None |
| 28   | BODY INTEGRATED, REMOTE START/STOP To Start and Stop Vehicle Engine  | \$318.00 | \$318.00 |  | none |
| 29   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$553.00 | \$553.00 |  | None |
|      | <b>NOTE:</b> Default Parameters - Input is Momentary Ground = Engine Speed Toggles Between Preset Speed and Idle each Time the Input is Grounded   |          |          |  | None |
| 30   | BODY INTEGRATED, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions   | \$84.00  | \$84.00  |  | None |
| 31   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$20.00  | \$20.00  |  | None |
| 32   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$40.00  | \$40.00  |  | None |
| 33   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch   | \$331.00 | \$331.00 |  | None |
| 34.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00   | \$0.00   |  | none |
| 34.2 | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear Axle For Maximum Ground Clearance   | \$0.00   | \$0.00   |  | none |
| 35   | <b>SPECIAL PAINT</b>   |          |          |  | none |
| 35.1 | School Bus Yellow [84S53]  | \$0.00   | \$0.00   |  | none |
| 35.2 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  | none |

### SPECIFICATION 3958-0160D (Option "B")

| 2021MY International HV607 SBA 4x2 (17150-02) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|-------------|--------------|-------------------|------------------------------|
| 1.1   | Base cost with Regular Cab - 3958-0160D   | \$69,821.10 | \$69,821.10  | \$1.79            | None                         |
| 1.2   | Super Cab option  | \$3,195.86  | \$3,195.86   | \$1.79            | None                         |
| 1.3   | Crew Cab option   | \$5,868.70  | \$5,868.70   | \$1.79            | None                         |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>   |             |              |                   | None                         |
| 2.1   | ARM REST (2) Molded Plastic; One Each Door  | \$0.00      | \$0.00       |                   | None                         |
| 2.2   | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00      | \$0.00       |                   | None                         |
| 2.3   | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00      | \$0.00       |                   | None                         |
| 2.4   | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00      | \$0.00       |                   | None                         |
| 2.5   | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00      | \$0.00       |                   | None                         |
| 2.6   | GLASS, ALL WINDOWS Tinted   | \$0.00      | \$0.00       |                   | None                         |
| 2.7   | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00      | \$0.00       |                   | None                         |
| 2.8   | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00      | \$0.00       |                   | None                         |
| 2.9   | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00      | \$0.00       |                   | None                         |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |             |              |                   | None                         |
| 3.1   | "A" PILLAR COVER Molded Plastic   | \$0.00      | \$0.00       |                   | None                         |
| 3.2   | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00      | \$0.00       |                   | None                         |

|      |   |          |          |  |      |
|------|---|----------|----------|--|------|
| 3.3  | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00   | \$0.00   |  | None |
| 3.4  | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00   | \$0.00   |  | None |
| 3.5  | FLOOR COVERING Rubber, Black  | \$0.00   | \$0.00   |  | None |
| 3.6  | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  | None |
| 3.7  | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  | None |
| 3.8  | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  | None |
| 3.9  | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  | None |
| 4    | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$98.00  | \$98.00  |  | None |
| 4.1  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever                                  | \$0.00   | \$0.00   |  | None |
| 4.2  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  | None |
| 4.3  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time                 | \$25.00  | \$25.00  |  | None |
| 4.4  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$25.00  | \$25.00  |  | None |
| 5    | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  | None |
| 6    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$242.00 | \$242.00 |  | None |
| 7    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$25.00  | \$25.00  |  | None |
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened            | \$25.00  | \$25.00  |  | None |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  | None |
| 10   | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  | None |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  | None |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel                      | \$0.00   | \$0.00   |  | None |
| 13   | STEERING COLUMN Tilting   | \$97.00  | \$97.00  |  | none |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | \$0.00   | \$0.00   |  | None |
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | \$191.00 | \$191.00 |  | None |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | \$215.00 | \$215.00 |  | None |
| 17   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb   | \$109.00 | \$109.00 |  | None |
| 18   | INSULATION, UNDER HOOD for Sound Abatement  | \$98.00  | \$98.00  |  | None |
| 19   | INSULATION, SPLASH PANELS for Sound Abatement   | \$46.00  | \$46.00  |  | None |
| 20   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torgue Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan | \$0.00   | \$0.00   |  | none |
| 21   | TRANSMISSION, AUTOMATIC INCLUDES:   |          |          |  | none |
| 21.1 | OIL FILTER, TRANSMISSION Mounted on Transmission  | \$0.00   | \$0.00   |  | none |
| 21.2 | TRANSMISSION OIL PAN Magnet in Oil Pan  | \$0.00   | \$0.00   |  | none |
| 21.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming                                    | \$0.00   | \$0.00   |  | none |
| 21.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction   | \$0.00   | \$0.00   |  | None |
| 21.5 | TRANSMISSION TCM LOCATION Located Inside Cab  | \$0.00   | \$0.00   |  | None |
| 21.6 | PTO LOCATION Dual, Left and Right Side of Transmission  | \$0.00   | \$0.00   |  | None |

|      |   |          |          |  |      |
|------|---|----------|----------|--|------|
| 21.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for;<br>Includes Wiring for Body Builder Installation of PTO Controls;<br>With Ignition Switch Control   | \$27.00  | \$27.00  |  | None |
| 28   | BODY INTEGRATED, REMOTE START/STOP To Start and<br>Stop Vehicle Engine  | \$327.00 | \$327.00 |  | None |
| 29   | BODY INTEGRATED, THROTTLE CONTROL Accommodation<br>for Single Customer Mounted External Engine Speed Control<br>Switch, for Utility Applications, Programmable Mode for Various<br>Switch Actions and Engine Speed Control Option, Only with<br>Vehicle Stopped and Park Brake is Applied (requires 1 Remote<br>Power Module input) | \$511.00 | \$511.00 |  | None |
|      | <b>NOTE:</b> Default Parameters - Input is Momentary Ground =<br>Engine Speed Toggles Between Preset Speed and Idle each Time<br>the Input is Grounded  | \$0.00   | \$0.00   |  | None |
| 30   | BODY INTEGRATED, PTO ACCOMMODATION for (3)<br>Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to<br>Control (3) 30 amp relays, With Programmable Interlocks, for<br>Body Builder Hook up in the Engine Compartment Left Side,<br>Recommended for Automatic Transmissions  | \$86.00  | \$86.00  |  | None |
| 31   | DUST SHIELDS, FRONT BRAKE for Air Brakes  | \$21.00  | \$21.00  |  | None |
| 32   | DUST SHIELDS, REAR BRAKE for Air Brakes   | \$41.00  | \$41.00  |  | None |
| 33   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake<br>Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay,<br>Controlled by Ignition Switch  | \$283.00 | \$283.00 |  | None |
| 34.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-<br>Channel)   | \$0.00   | \$0.00   |  | None |
| 34.2 | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear<br>Axle For Maximum Ground Clearance   | \$0.00   | \$0.00   |  | None |
| 35   | <b>SPECIAL PAINT</b>  |          |          |  | None |
| 35.1 | School Bus Yellow [84S53]   | \$0.00   | \$0.00   |  | None |
| 35.2 | Omaha Orange [W5684E]   | \$0.00   | \$0.00   |  | None |

#### SPECIFICATION 3958-0160D (Option "C")

| 2021MY International HV607 SBA 4x2 (17165-02) |  | MDOT PRICE  | MIDEAL PRICE | DELIVERY<br>PER MILE | EXCEPTIONS TO<br>SPECIFICATIONS |
|---|--|-------------|--------------|----------------------|---------------------------------|
| 1.1   | Base cost with Regular Cab - 3958-0160D  | \$72,109.24 | \$72,109.24  | \$1.79               | None                            |
| 1.2   | Super Cab option   | \$3,195.86  | \$3,195.86   | \$1.79               | None                            |
| 1.3   | Crew Cab option  | \$5,858.70  | \$5,858.70   | \$1.79               | None                            |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>  |             |              |                      | None                            |
| 2.1   | ARM REST (2) Molded Plastic; One Each Door   | \$0.00      | \$0.00       |                      | None                            |
| 2.2   | CLEARANCE/MARKER LIGHTS (5) Flush Mounted  | \$0.00      | \$0.00       |                      | None                            |
| 2.3   | COAT HOOK, CAB Located on Rear Wall, Centered Above<br>Rear Window   | \$0.00      | \$0.00       |                      | None                            |
| 2.4   | CUP HOLDERS Two Cup Holders, Located in Lower Center<br>of Instrument Panel  | \$0.00      | \$0.00       |                      | None                            |
| 2.5   | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off<br>at Light Lens, Timed Theater Dimming, Integral to Console,<br>Center Mounted  | \$0.00      | \$0.00       |                      | None                            |
| 2.6   | GLASS, ALL WINDOWS Tinted  | \$0.00      | \$0.00       |                      | None                            |
| 2.7   | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted,<br>Passenger Side  | \$0.00      | \$0.00       |                      | None                            |
| 2.8   | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar<br>Mounted, One Each Side  | \$0.00      | \$0.00       |                      | None                            |
| 2.9   | INTERIOR SHEET METAL Upper Door (Above Window<br>Ledge) Painted Exterior color   | \$0.00      | \$0.00       |                      | None                            |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>  |             |              |                      | None                            |
| 3.1   | "A" PILLAR COVER Molded Plastic  | \$0.00      | \$0.00       |                      | None                            |
| 3.2   | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full<br>Height; All Exposed Interior Sheet Metal is Covered Except for<br>the Following: with a Two-Man Passenger Seat or with a Full<br>Bench Seat the Back Panel is Completely Void of Covering | \$0.00      | \$0.00       |                      | None                            |
| 3.3   | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets<br>with Retainer Nets and CB Radio Pocket  | \$0.00      | \$0.00       |                      | None                            |
| 3.4   | DOOR TRIM PANELS Molded Plastic; Driver and Passenger<br>Doors   | \$0.00      | \$0.00       |                      | None                            |
| 3.5   | FLOOR COVERING Rubber, Black   | \$0.00      | \$0.00       |                      | None                            |

|      |   |          |          |  |      |
|------|---|----------|----------|--|------|
| 3.6  | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  | None |
| 3.7  | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  | none |
| 3.8  | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  | None |
| 3.9  | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  | None |
| 4    | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$98.00  | \$98.00  |  | None |
| 4.1  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever                                  | \$0.00   | \$0.00   |  | None |
| 4.2  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  | None |
| 4.3  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time                 | \$25.00  | \$25.00  |  | None |
| 4.4  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$25.00  | \$25.00  |  | none |
| 5    | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  | none |
| 6    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$242.00 | \$242.00 |  | none |
| 7    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$25.00  | \$25.00  |  | none |
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened            | \$25.00  | \$25.00  |  | none |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  | None |
| 10   | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  | None |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  | None |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel                      | \$0.00   | \$0.00   |  | None |
| 13   | STEERING COLUMN Tilting   | \$97.00  | \$97.00  |  | None |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | \$0.00   | \$0.00   |  | None |
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | \$191.00 | \$191.00 |  | None |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | \$215.00 | \$215.00 |  | None |
| 17   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb   | \$109.00 | \$109.00 |  | None |
| 18   | INSULATION, UNDER HOOD for Sound Abatement  | \$98.00  | \$98.00  |  | None |
| 19   | INSULATION, SPLASH PANELS for Sound Abatement   | \$46.00  | \$46.00  |  | None |
| 20   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan | \$0.00   | \$0.00   |  | None |
| 21   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>  |          |          |  | None |
| 21.1 | OIL FILTER, TRANSMISSION Mounted on Transmission  | \$0.00   | \$0.00   |  | None |
| 21.2 | TRANSMISSION OIL PAN Magnet in Oil Pan  | \$0.00   | \$0.00   |  | None |
| 21.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming                                    | \$0.00   | \$0.00   |  | None |
| 21.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction   | \$0.00   | \$0.00   |  | None |
| 21.5 | TRANSMISSION TCM LOCATION Located Inside Cab  | \$0.00   | \$0.00   |  | None |
| 21.6 | PTO LOCATION Dual, Left and Right Side of Transmission  | \$0.00   | \$0.00   |  | None |
| 21.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control               | \$27.00  | \$27.00  |  | None |
| 28   | BODY INTEGRATED, REMOTE START/STOP To Start and Stop Vehicle Engine   | \$327.00 | \$327.00 |  | None |

|      |  |          |          |  |      |
|------|--|----------|----------|--|------|
| 29   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$511.00 | \$511.00 |  | None |
|      | <b>NOTE:</b> Default Parameters - Input is Momentary Ground = Engine Speed Toggles Between Preset Speed and Idle each Time the Input is Grounded   | \$0.00   | \$0.00   |  | None |
| 30   | BODY INTEGRATED, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions   | \$86.00  | \$86.00  |  | None |
| 31   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$21.00  | \$21.00  |  | None |
| 32   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$41.00  | \$41.00  |  | None |
| 33   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch   | \$283.00 | \$283.00 |  | None |
| 34.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00   | \$0.00   |  | None |
| 34.2 | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear Axle For Maximum Ground Clearance   | \$0.00   | \$0.00   |  | None |
| 35   | <b>SPECIAL PAINT</b>   |          |          |  | None |
| 35.1 | School Bus Yellow [84S53]  | \$0.00   | \$0.00   |  | None |
| 35.2 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  | None |

#### SPECIFICATION 3958-0164D

| 2021MY MV607 SBA 4x2 (17167-02) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---------------------------------|---|-------------|--------------|-------------------|------------------------------|
| 1.1                             | Base cost with Regular Cab - 3958-0164D   | \$65,694.12 | \$65,694.12  | \$1.79            | None                         |
| 1.2                             | Super Cab option  | \$3,714.33  | \$3,714.33   | \$1.79            | None                         |
| 1.3                             | Crew Cab option   | \$6,537.02  | \$6,537.02   | \$1.79            | None                         |
| 2                               | <b>CAB CONVENTIONAL INCLUDES:</b>   |             |              |                   | None                         |
| 2.1                             | ARM REST (2) Molded Plastic; One Each Door  | \$0.00      | \$0.00       |                   | none                         |
| 2.2                             | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00      | \$0.00       |                   | None                         |
| 2.3                             | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00      | \$0.00       |                   | None                         |
| 2.4                             | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00      | \$0.00       |                   | None                         |
| 2.5                             | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00      | \$0.00       |                   | None                         |
| 2.6                             | GLASS, ALL WINDOWS Tinted   | \$0.00      | \$0.00       |                   | None                         |
| 2.7                             | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00      | \$0.00       |                   | None                         |
| 2.8                             | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00      | \$0.00       |                   | none                         |
| 2.9                             | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00      | \$0.00       |                   | none                         |
| 3                               | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |             |              |                   | none                         |
| 3.1                             | "A" PILLAR COVER Molded Plastic   | \$0.00      | \$0.00       |                   | none                         |
| 3.2                             | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00      | \$0.00       |                   | none                         |
| 3.3                             | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00      | \$0.00       |                   | None                         |
| 3.4                             | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00      | \$0.00       |                   | None                         |
| 3.5                             | FLOOR COVERING Rubber, Black  | \$0.00      | \$0.00       |                   | None                         |
| 3.6                             | HEADLINER Soft Padded Cloth   | \$0.00      | \$0.00       |                   | None                         |
| 3.7                             | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00      | \$0.00       |                   | None                         |
| 3.8                             | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00      | \$0.00       |                   | None                         |

|      |  |          |          |  |      |
|------|--|----------|----------|--|------|
| 3.9  | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console   | \$0.00   | \$0.00   |  | None |
| 4    | JUMP START STUD Located on Positive Terminal of Outermost Battery  | \$95.00  | \$95.00  |  | None |
| 4.1  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever   | \$0.00   | \$0.00   |  | None |
| 4.2  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted   | \$0.00   | \$0.00   |  | None |
| 4.3  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time  | \$24.00  | \$24.00  |  | None |
| 4.4  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on  | \$24.00  | \$24.00  |  | None |
| 5    | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp   | \$0.00   | \$0.00   |  | None |
| 6    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers   | \$235.00 | \$235.00 |  | None |
| 7    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights   | \$24.00  | \$24.00  |  | None |
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened   | \$24.00  | \$24.00  |  | None |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | \$0.00   | \$0.00   |  | None |
| 10   | GAUGE, DEF FLUID LEVEL   | \$0.00   | \$0.00   |  | None |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | \$0.00   | \$0.00   |  | None |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | \$0.00   | \$0.00   |  | None |
| 13   | STEERING COLUMN Tilting  | \$71.00  | \$71.00  |  | None |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | \$0.00   | \$0.00   |  | None |
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$170.00 | \$170.00 |  | None |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  |          |          |  | None |
| 17   | INSULATION, UNDER HOOD for Sound Abatement   | \$95.00  | \$95.00  |  | None |
| 18   | INSULATION, SPLASH PANELS for Sound Abatement  | \$43.00  | \$43.00  |  | None |
| 19   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$369.00 | \$369.00 |  | None |
| 20   | TRANSMISSION, AUTOMATIC INCLUDES:  |          |          |  | None |
| 20.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   |  | None |
| 20.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   |  | None |
| 20.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  | None |
| 20.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  | None |
| 20.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$80.00  | \$80.00  |  | None |
| 20.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00   | \$0.00   |  | None |
| 20.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$26.00  | \$26.00  |  | None |
| 21   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$51.00  | \$51.00  |  | None |
| 22   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$20.00  | \$20.00  |  | None |
| 23   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$40.00  | \$40.00  |  | None |
| 24.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00   | \$0.00   |  | none |

|  |   |                   |                     |                          |                                     |
|--|---|-------------------|---------------------|--------------------------|-------------------------------------|
| 24.2                                   | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear Axle For Maximum Ground Clearance  | \$0.00            | \$0.00              |                          | None                                |
| 25                                     | <u>SPECIAL PAINT</u>  |                   |                     |                          | None                                |
| 25.1                                   | School Bus Yellow [84S53]   | \$0.00            | \$0.00              |                          | None                                |
| 25.2                                   | Omaha Orange [W5684E]   | \$0.00            | \$0.00              |                          | None                                |
| <b>SPECIFICATION 3958-0170D</b>        |   |                   |                     |                          |                                     |
| <b>2021MY HV607 SBA 4x2 (17171-02)</b> |   | <b>MDOT PRICE</b> | <b>MIDEAL PRICE</b> | <b>DELIVERY PER MILE</b> | <b>EXCEPTIONS TO SPECIFICATIONS</b> |
| 1.1                                    | Base cost with Regular Cab - 3958-0170D   | \$89,994.35       | \$89,994.35         | \$1.79                   | none                                |
| 1.2                                    | Super Cab option  | \$3,195.86        | \$3,195.86          | \$1.79                   | none                                |
| 1.3                                    | Crew Cab option   | \$5,868.70        | \$5,868.70          | \$1.79                   | none                                |
| 1.4                                    | <i>Base Cost w/Combination BOC Fuel-Hydraulic Tank</i>  |                   |                     |                          | none                                |
| 2                                      | <u>CAB CONVENTIONAL INCLUDES:</u>   |                   |                     |                          | none                                |
| 2.1                                    | ARM REST (2) Molded Plastic; One Each Door  | \$0.00            | \$0.00              |                          | None                                |
| 2.2                                    | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00            | \$0.00              |                          | None                                |
| 2.3                                    | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00            | \$0.00              |                          | None                                |
| 2.4                                    | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00            | \$0.00              |                          | None                                |
| 2.5                                    | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00            | \$0.00              |                          | None                                |
| 2.6                                    | GLASS, ALL WINDOWS Tinted   | \$0.00            | \$0.00              |                          | None                                |
| 2.7                                    | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00            | \$0.00              |                          | None                                |
| 2.8                                    | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00            | \$0.00              |                          | None                                |
| 2.9                                    | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00            | \$0.00              |                          | None                                |
| 3                                      | <u>CAB INTERIOR TRIM DELUXE INCLUDES:</u>   |                   |                     |                          | None                                |
| 3.1                                    | "A" PILLAR COVER Molded Plastic   | \$0.00            | \$0.00              |                          | None                                |
| 3.2                                    | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00            | \$0.00              |                          | None                                |
| 3.3                                    | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00            | \$0.00              |                          | None                                |
| 3.4                                    | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00            | \$0.00              |                          | None                                |
| 3.5                                    | FLOOR COVERING Rubber, Black  | \$0.00            | \$0.00              |                          | None                                |
| 3.6                                    | HEADLINER Soft Padded Cloth   | \$0.00            | \$0.00              |                          | None                                |
| 3.7                                    | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00            | \$0.00              |                          | None                                |
| 3.8                                    | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00            | \$0.00              |                          | None                                |
| 3.9                                    | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00            | \$0.00              |                          | None                                |
| 4                                      | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$98.00           | \$98.00             |                          | None                                |
| 4.1                                    | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00            | \$0.00              |                          | None                                |
| 4.2                                    | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included          | \$0.00              |                          | None                                |
| 4.3                                    | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | \$0.00            | \$0.00              |                          | None                                |
| 4.4                                    | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$24.00           | \$24.00             |                          | None                                |
| 5                                      | ALTERNATOR {Leece-Neveville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00            | \$0.00              |                          | None                                |
| 6                                      | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$242.00          | \$24.00             |                          | None                                |
| 7                                      | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$24.00           | \$24.00             |                          | None                                |

|      |  |          |          |  |      |
|------|--|----------|----------|--|------|
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened   | \$24.00  | \$24.00  |  | None |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | \$0.00   | \$0.00   |  | None |
| 10   | GAUGE, DEF FLUID LEVEL   | \$0.00   | \$0.00   |  | None |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | \$0.00   | \$0.00   |  | None |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | \$0.00   | \$0.00   |  | None |
| 13   | STEERING COLUMN Tilting  | \$97.00  | \$97.00  |  | None |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | \$0.00   | \$0.00   |  | None |
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$191.00 | \$191.00 |  | None |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | \$215.00 | \$215.00 |  | None |
| 17   | INSULATION, UNDER HOOD for Sound Abatement   | \$98.00  | \$98.00  |  | None |
| 18   | INSULATION, SPLASH PANELS for Sound Abatement  | \$46.00  | \$46.00  |  | None |
| 19   | BACK-UP ALARM Electric, 102 dBA  | \$70.00  | \$70.00  |  | none |
| 20   | FENDER EXTENSIONS Rubber   | \$56.00  | \$56.00  |  | None |
| 21   | Add'l Cab Rustproofing   | \$400.00 | \$400.00 |  | None |
| 22   | SNOW SHIELD (2) Chrome; for Dual Air Horns   | \$35.00  | \$35.00  |  | None |
| 23   | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer use   | \$0.00   | \$0.00   |  | None |
| 24   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torgue Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$0.00   | \$0.00   |  | none |
| 25   | TRANSMISSION, AUTOMATIC INCLUDES:  |          |          |  | none |
| 25.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   |  | none |
| 25.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   |  | none |
| 25.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  | none |
| 25.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  | none |
| 25.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$80.00  | \$80.00  |  | none |
| 25.6 | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D  | \$0.00   | \$0.00   |  | None |
| 25.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$0.00   | \$0.00   |  | None |
| 26   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$0.00   | \$0.00   |  | None |
| 27   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$21.00  | \$21.00  |  | None |
| 28   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$41.00  | \$41.00  |  | None |
| 29   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck   | \$283.00 | \$283.00 |  | None |
| 30   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00   | \$0.00   |  | None |
| 31   | SPECIAL PAINT  |          |          |  | None |
| 31.1 | School Bus Yellow [84553]  | \$0.00   | \$0.00   |  | None |
| 31.2 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  | None |

#### SPECIFICATION 3958-0172D

| 2021MY International HV613 SBA 6x4 (17173-02) |   | MDOT PRICE   | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|--------------|--------------|-------------------|------------------------------|
| 1.1   | Base cost with Regular Cab - 3958-0172D | \$112,704.85 | \$112,704.85 | \$1.79            | None                         |
| 1.2   | Super Cab option                        | \$2,563.07   | \$2,563.07   | \$1.79            | None                         |
| 1.3   | Crew Cab option                         | N/A          | N/A          |                   | None                         |
| 2   | CAB CONVENTIONAL INCLUDES:              |              |              |                   | None                         |

|     |   |          |          |  |      |
|-----|---|----------|----------|--|------|
| 2.1 | ARM REST (2) Molded Plastic; One Each Door  | \$0.00   | \$0.00   |  | None |
| 2.2 | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00   | \$0.00   |  | None |
| 2.3 | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00   | \$0.00   |  | None |
| 2.4 | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00   | \$0.00   |  | None |
| 2.5 | DOMELIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted  | \$0.00   | \$0.00   |  | None |
| 2.6 | GLASS, ALL WINDOWS Tinted   | \$0.00   | \$0.00   |  | None |
| 2.7 | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00   | \$0.00   |  | None |
| 2.8 | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00   | \$0.00   |  | None |
| 2.9 | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00   | \$0.00   |  | None |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |          |          |  | None |
| 3.1 | "A" PILLAR COVER Molded Plastic   | \$0.00   | \$0.00   |  | None |
| 3.2 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00   | \$0.00   |  | None |
| 3.3 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00   | \$0.00   |  | None |
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00   | \$0.00   |  | None |
| 3.5 | FLOOR COVERING Rubber, Black  | \$0.00   | \$0.00   |  | None |
| 3.6 | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  | None |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  | None |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  | None |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  | None |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$0.00   | \$0.00   |  | None |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00   | \$0.00   |  | None |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  | None |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | \$0.00   | \$0.00   |  | none |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$0.00   | \$0.00   |  | None |
| 5   | ALTERNATOR {Leece-Neve AVI160P2013} Brush Type; 12 Volt 160 Amp   | \$0.00   | \$0.00   |  | None |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$183.00 | \$183.00 |  | None |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$0.00   | \$0.00   |  | None |
| 8   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | \$0.00   | \$0.00   |  | none |
| 9   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  | none |
| 10  | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  | none |
| 11  | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  | none |
| 12  | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | \$0.00   | \$0.00   |  | none |
| 13  | STEERING COLUMN Tilting   | \$0.00   | \$0.00   |  | none |
| 14  | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | \$0.00   | \$0.00   |  | none |

|      |  |          |          |  |      |
|------|--|----------|----------|--|------|
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$144.00 | \$144.00 |  | None |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | \$0.00   | \$0.00   |  | None |
| 17   | INSULATION, UNDER HOOD for Sound Abatement   | \$0.00   | \$0.00   |  | None |
| 18   | INSULATION, SPLASH PANELS for Sound Abatement  | \$0.00   | \$0.00   |  | None |
| 19   | BACK-UP ALARM Electric, 102 dBA  | \$0.00   | \$0.00   |  | None |
| 20   | FENDER EXTENSIONS Rubber   | \$0.00   | \$0.00   |  | None |
| 21   | Add'l Cab Rustproofing   | \$400.00 | \$400.00 |  | None |
| 22   | SNOW SHIELD (2) Chrome; for Dual Air Horns   | \$15.00  | \$15.00  |  | None |
| 23   | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer use   | \$0.00   | \$0.00   |  | None |
| 24   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$0.00   | \$0.00   |  | None |
| 25   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |  | None |
| 25.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   |  | None |
| 25.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   |  | None |
| 25.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  | None |
| 25.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  | None |
| 25.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$0.00   | \$0.00   |  | None |
| 25.6 | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D  | \$0.00   | \$0.00   |  | None |
| 25.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$0.00   | \$0.00   |  | None |
| 26   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$0.00   | \$0.00   |  | None |
| 27   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$0.00   | \$0.00   |  | None |
| 28   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$0.00   | \$0.00   |  | None |
| 29   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck   | \$0.00   | \$0.00   |  | None |
| 30   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00   | \$0.00   |  | None |
| 31   | SUSPENSION, REAR, AIR, SINGLE Require 14VAJ Suspension   | \$0.00   | \$0.00   |  | None |
| 32   | <b>SPECIAL PAINT</b>   |          |          |  | None |
| 32.1 | School Bus Yellow [84S53]  | \$0.00   | \$0.00   |  | None |
| 32.2 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  | None |

### SPECIFICATION 3958-0173D

| 2021MY International HV607 SBA 6x4 (17217-02) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATION |
|---|---|-------------|--------------|-------------------|-----------------------------|
| 1.1   | Base cost with Regular Cab - 3958-0173D   | \$88,173.51 | \$88,173.51  | \$1.79            | None                        |
| 1.2   | Super Cab option  | \$3,195.86  | \$3,195.86   | \$1.79            | None                        |
| 1.3   | Crew Cab option   | \$5,858.70  | \$5,858.70   | \$1.79            | None                        |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>   |             |              |                   | None                        |
| 2.1   | ARM REST (2) Molded Plastic; One Each Door  | \$0.00      | \$0.00       |                   | None                        |
| 2.2   | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00      | \$0.00       |                   | None                        |
| 2.3   | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00      | \$0.00       |                   | None                        |
| 2.4   | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00      | \$0.00       |                   | None                        |
| 2.5   | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted | \$0.00      | \$0.00       |                   | None                        |
| 2.6   | GLASS, ALL WINDOWS Tinted   | \$0.00      | \$0.00       |                   | none                        |
| 2.7   | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00      | \$0.00       |                   | None                        |

|     |   |          |          |  |      |
|-----|---|----------|----------|--|------|
| 2.8 | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00   | \$0.00   |  | None |
| 2.9 | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00   | \$0.00   |  | None |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |          |          |  | None |
| 3.1 | "A" PILLAR COVER Molded Plastic   | \$0.00   | \$0.00   |  | none |
| 3.2 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00   | \$0.00   |  | none |
| 3.3 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00   | \$0.00   |  | none |
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00   | \$0.00   |  | none |
| 3.5 | FLOOR COVERING Rubber, Black  | \$0.00   | \$0.00   |  | none |
| 3.6 | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  | none |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  | none |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  | None |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  | None |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$98.00  | \$98.00  |  | None |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00   | \$0.00   |  | None |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  | None |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | \$24.00  | \$24.00  |  | None |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$24.00  | \$24.00  |  | None |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  | None |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$242.00 | \$242.00 |  | None |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$24.00  | \$24.00  |  | None |
| 8   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | \$24.00  | \$24.00  |  | None |
| 9   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  | None |
| 10  | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  | None |
| 11  | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  | None |
| 12  | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | \$0.00   | \$0.00   |  | None |
| 13  | STEERING COLUMN Tilting   | \$97.00  | \$97.00  |  | None |
| 14  | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | \$0.00   | \$0.00   |  | None |
| 15  | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | \$191.00 | \$191.00 |  | None |
| 16  | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | \$215.00 | \$215.00 |  | None |
| 17  | INSULATION, UNDER HOOD for Sound Abatement  | \$98.00  | \$98.00  |  | None |
| 18  | INSULATION, SPLASH PANELS for Sound Abatement   | \$46.00  | \$46.00  |  | None |
| 19  | BACK-UP ALARM Electric, 102 dBA   | \$70.00  | \$70.00  |  | None |
| 20  | FENDER EXTENSIONS Rubber  | \$61.00  | \$61.00  |  | None |
| 21  | Add'l Cab Rustproofing  | \$400.00 | \$400.00 |  | None |
| 22  | SNOW SHIELD (2) Chrome; for Dual Air Horns  | \$20.00  | \$20.00  |  | None |
| 23  | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer use  | \$27.00  | \$27.00  |  | None |

|      |  |          |          |  |      |
|------|--|----------|----------|--|------|
| 24   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$0.00   | \$0.00   |  | None |
| 25   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |  | None |
| 25.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   |  | None |
| 25.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   |  | None |
| 25.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  | None |
| 25.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  | None |
| 25.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$82.00  | \$82.00  |  | None |
| 25.6 | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D  | \$0.00   | \$0.00   |  | None |
| 25.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$27.00  | \$27.00  |  | None |
| 26   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$511.00 | \$511.00 |  | None |
| 27   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$21.00  | \$21.00  |  | None |
| 28   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$41.00  | \$41.00  |  | None |
| 29   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck   | \$314.00 | \$314.00 |  | none |
| 30   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00   | \$0.00   |  | None |
| 31   | SUSPENSION, REAR, AIR, SINGLE Require 14VAJ Suspension   | \$0.00   | Included |  | None |
| 32   | <b>SPECIAL PAINT</b>   |          |          |  | None |
| 32.1 | School Bus Yellow [84S53]  | \$0.00   | \$0.00   |  | None |
| 32.2 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  | none |

### SPECIFICATION 3958-0178D

| 2020MY International HX 615 6x4 (17219) |   | MDOT PRICE   | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATION |
|---|---|--------------|--------------|-------------------|-----------------------------|
| 1                                       | Base cost with Regular Cab  | \$117,503.97 | \$117,503.97 | \$1.79            | None                        |
| 2                                       | <b>CAB CONVENTIONAL INCLUDES:</b>   |              |              |                   |                             |
| 2.1                                     | ARM REST (2) Molded Plastic; One Each Door  | \$0.00       | \$0.00       | N/A               | None                        |
| 2.2                                     | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00       | \$0.00       | N/A               | None                        |
| 2.3                                     | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00       | \$0.00       | N/A               | None                        |
| 2.4                                     | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00       | \$0.00       | N/A               | None                        |
| 2.5                                     | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00       | \$0.00       | N/A               | None                        |
| 2.6                                     | GLASS, ALL WINDOWS Tinted   | \$0.00       | \$0.00       | N/A               | None                        |
| 2.7                                     | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00       | \$0.00       | N/A               | None                        |
| 2.8                                     | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00       | \$0.00       | N/A               | None                        |
| 2.9                                     | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00       | \$0.00       | N/A               | None                        |
| 3                                       | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |              |              |                   |                             |
| 3.1                                     | "A" PILLAR COVER Molded Plastic   | \$0.00       | \$0.00       | N/A               | None                        |
| 3.2                                     | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00       | \$0.00       | N/A               | None                        |
| 3.3                                     | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00       | \$0.00       | N/A               | None                        |
| 3.4                                     | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00       | \$0.00       | N/A               | None                        |

|      |  |          |          |     |      |
|------|--|----------|----------|-----|------|
| 3.5  | FLOOR COVERING Rubber, Black   | \$0.00   | \$0.00   | N/A | None |
| 3.6  | HEADLINER Soft Padded Cloth  | \$0.00   | \$0.00   | N/A | None |
| 3.7  | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section   | \$0.00   | \$0.00   | N/A | None |
| 3.8  | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door  | \$0.00   | \$0.00   | N/A | None |
| 3.9  | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console   | \$0.00   | \$0.00   | N/A | None |
| 4    | JUMP START STUD Located on Positive Terminal of Outermost Battery  | \$74.00  | \$74.00  | N/A | None |
| 4.1  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever   | \$0.00   | \$0.00   | N/A | None |
| 4.2  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted   | \$0.00   | \$0.00   | N/A | None |
| 4.3  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time                          | N/A      | N/A      | N/A | None |
| 4.4  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on  | \$20.00  | \$20.00  | N/A | None |
| 5    | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp   | \$0.00   | \$0.00   | N/A | None |
| 6    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers   | \$0.00   | \$0.00   | N/A | None |
| 7    | 2-WAY RADIO Wiring Effects; Wiring With 20 Amp Fuse Protection, Includes Ignition Wire With 5 Amp Fuse, Wire Ends Heat Shrink and 10' Coil Taped to Base harness | \$74.00  | \$74.00  | N/A | None |
| 8    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights   | N/A      | N/A      | N/A | None |
| 9    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened                     | N/A      | N/A      | N/A | None |
| 10   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | \$0.00   | \$0.00   | N/A | None |
| 11   | GAUGE, DEF FLUID LEVEL   | \$0.00   | \$0.00   | N/A | None |
| 12   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | \$0.00   | \$0.00   | N/A | None |
| 13   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel                               | \$0.00   | \$0.00   | N/A | None |
| 14   | STEERING COLUMN Tilting  | \$0.00   | \$0.00   | N/A | None |
| 15   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | \$0.00   | \$0.00   | N/A | None |
| 16   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$155.00 | \$155.00 | N/A | None |
| 17   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | \$0.00   | \$0.00   | N/A | None |
| 18   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb  | \$81.00  | \$81.00  | N/A | None |
| 19   | INSULATION, UNDER HOOD for Sound Abatement   | \$0.00   | \$0.00   | N/A | None |
| 20   | INSULATION, SPLASH PANELS for Sound Abatement  | \$0.00   | \$0.00   | N/A | None |
| 21   | BACK-UP ALARM Electric, 102 dBA  | \$96.00  | \$96.00  | N/A | None |
| 22   | FENDER EXTENSIONS Rubber   | \$50.00  | \$50.00  | N/A | None |
| 23   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan          | \$0.00   | \$0.00   | N/A | None |
| 24   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |     |      |
| 24.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   | N/A | None |
| 24.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   | N/A | None |
| 24.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   | N/A | None |
| 24.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   | N/A | None |
| 24.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$0.00   | \$0.00   | N/A | None |
| 24.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00   | \$0.00   | N/A | None |

|      |  |         |         |     |      |
|------|--|---------|---------|-----|------|
| 24.7 | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D  | \$0.00  | \$0.00  | N/A | None |
| 24.8 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$40.00 | \$40.00 | N/A | None |
| 28   | BODY INTEGRATED, REMOTE START/STOP To Start and Stop Vehicle Engine  | N/A     | N/A     | N/A | None |
| 29   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | N/A     | N/A     | N/A | None |
|      | <b>NOTE:</b> Default Parameters - Input is Momentary Ground = Engine Speed Toggles Between Preset Speed and Idle each Time the Input is Grounded   | N/A     | N/A     | N/A | None |
| 30   | BODY INTEGRATED, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions   | N/A     | N/A     | N/A | None |
| 31   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$20.00 | \$20.00 | N/A | None |
| 32   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$70.00 | \$70.00 | N/A | None |
| 33   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch   | \$0.00  | \$0.00  | N/A | None |
| 34   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck   | \$0.00  | \$0.00  | N/A | None |
| 35   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00  | \$0.00  | N/A | None |
| 36.1 | SUSPENSION, REAR, AIR, Tandem, 55" axle spacing with shock absorbers mounted in board.   | \$0.00  | \$0.00  | N/A | None |
| 36.2 | Suspension air control in cab  | \$74.00 | \$74.00 | N/A | None |
| 37   | <b>SPECIAL PAINT</b>   |         |         |     |      |
| 37.1 | School Bus Yellow [84S53]  | \$0.00  | \$0.00  | N/A | None |
| 37.2 | Omaha Orange [W5684E]  | \$0.00  | \$0.00  | N/A | None |

#### SPECIFICATION 3958-0111D (3958-0115D)

| 2022MY International CV 515 SFA 4x2 60" CA, Wheelbase 141", 15,000 GVWR |  | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | (OPTION CODES)                  | EXCEPTIONS TO SPECIFICATIONS |
|---|--|-------------|--------------|-------------------|---------------------------------|------------------------------|
| 1   | MODEL - CURRENT NEW  | \$49,502.12 | \$49,502.12  | \$1.79            | 16030, 141" w.b                 | None                         |
| 2   | Wheelbase/CA Options 165"WB (84" CA)   | \$0.00      | \$0.00       | \$1.79            | 165" w.b                        | None                         |
| 3   | Wheelbase/CA Options 189"WB (108" CA)  | \$579.00    | \$579.00     | \$1.79            | 189" w.b                        | None                         |
| 4   | Wheelbase/CA Options 201"WB (120" CA)  | \$579.00    | \$579.00     | \$1.79            | 201" w.b                        | None                         |
| 5   | Wheelbase/CA Options 219"WB (138" CA)  | \$579.00    | \$579.00     | \$1.79            | 219" w.b                        | None                         |
| 6   | Wheelbase/CA Options 231"WB (150" CA)  | \$579.00    | \$579.00     | \$1.79            | 231" w.b                        | None                         |
| 7   | Wheelbase/CA Options 243"WB (162" CA)  | \$773.00    | \$773.00     | \$1.79            | 243" w.b                        | None                         |
|   | <b>PRELIMINARY REQUIREMENTS:</b>   |             |              |                   |                                 | None                         |
| 5   | Transmission, Automatic close-ratio 6 SPD with double overdrive - ALLISON A1700HS  | \$0.00      | \$0.00       |                   | 13AWX                           | None                         |
|   | <b>TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:</b>   |             |              |                   |                                 |                              |
| 6   | <a href="#">The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer (refer to page B).</a> | \$0.00      | \$0.00       |                   |                                 | Included in base price       |
|   | <b>ADDITIONAL OPTIONS</b>  |             |              |                   |                                 |                              |
| 7   | Batteries, heavy-duty dual 1300 cold-cranking amps includes battery box mounted to left side under cab   | \$0.00      | \$0.00       |                   | 08MWA                           | None                         |
| 8   | Mirrors-Rear View, Inside.Mirrors, outside high-visibility vertical camper-style, Black with manual folding and extension and lower convex spotter glass   | \$25.00     | \$25.00      |                   | 16ACB (Inside rear view Mirror) | None                         |
|   | <b>ADDITIONAL MDOT OPTIONS</b>   |             |              |                   |                                 |                              |
| 10  | Crew Cab option - 199" WB (84" CA)   | \$2,425.00  | \$2,425.00   |                   | 16196, 199" w.b                 | None                         |
| 11  | Crew Cab option - 175"WB (60" CA)  | \$1,846.00  | \$1,846.00   |                   | 16196, 175" w.b                 | None                         |
| 12  | Crew Cab option - 235"WB (120" CA)   | \$2,425.00  | \$2,425.00   |                   | 16196, 235" w.b                 | None                         |
| 14  | Axle Rear Limited slip   | \$1,331.00  | \$1,331.00   |                   | 14AJE,14897                     | None                         |
| 15  | Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.  | \$15.00     | \$15.00      |                   |                                 | None                         |

|    |   |          |          |  |                         |  |
|----|---|----------|----------|--|-------------------------|--|
| 16 | Spare tire and wheel. Includes (V33) Rim Wrench and handle only tool kit.)  | \$251.00 | \$251.00 |  | 26DTX,10506             | None   |
| 17 | Switches, upfitter for auxiliary  | \$0.00   | \$0.00   |  | 08XJW                   | 4 Latched switches                               |
| 18 | High idle switch  | \$0.00   | \$0.00   |  |                         | STANDARD   |
| 19 | Towing package: Heaviest duty available from manufacturer   | \$0.00   | \$0.00   |  |                         | Not available                                    |
| 20 | Trailer brake controller, factory installed   | \$270.00 | \$270.00 |  | 08HBW                   | None   |
| 21 | Trailering provisions, trailering wire harness only, trailer combined (Stop/Tail/Turn) connection socket and harness mounted at rear of frame. (Requires (JL1) Trailer brake controller.)   | \$94.00  | \$94.00  |  | 08TRA                   | None   |
| 22 | Power Windows, Locks, Heated Mirrors, and Remote Keyless entry  | \$802.00 | \$802.00 |  | 16WAK,16SPS,16XA        | None   |
| 23 | Chrome front bumper,  | \$207.00 | \$207.00 |  | 01LNZ                   | None   |
| 24 | Audio system, 7" diagonal color touch-screen with Chevrolet Infotainment AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones.   | \$353.00 | \$353.00 |  | 08RNM                   | None   |
| 25 | Power outlet, 110-volt AC   | \$125.00 | \$125.00 |  | 08XJX                   | None   |
| 26 | Assist steps, STEEL BLACK   | \$0.00   | \$0.00   |  | STANDARD                | STANDARD   |
| 27 | Provisions for electrical switch bank consists of (6) two position, latching, rocker style switch modules with an on/off indicator window defining ignition on or switch activated. The application of each switch will be defined by the customer/up fitter. Located on Headliner. (Requires (KW5) 220 Amp Alternator or (KHB) 150 amp/220 amp dual alternator.) | \$0.00   | \$0.00   |  |                         | N/A truck comes standard with 4 latched switches |
|    | <b>SPECIAL PAINT</b>  |          |          |  |                         | None   |
| 28 | Special Paint, Solid, one color All normally body colored non-sheet metal parts will be Black.  | \$600.00 | \$600.00 |  | 10761 Multiple colors   | None   |
| 29 | Paints, solid, Tangier Orange All normally body colored non-sheet metal parts will be Black.  | \$0.00   | \$0.00   |  | 0311 Omaha orange/10761 | None   |
| 30 | Please identify ALL other fees or costs not designated above that are included in your "Base Price" bid (provide details in "NOTES").   |          |          |  |                         |  |

#### SPECIFICATION 3958-0113D (3958-0117D)

| 2022MY International CV 515 SFA 4x4 84" CA, Wheelbase 165", 15,000 GVWR |  | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | (OPTION CODES)  | EXCEPTIONS TO SPECIFICATIONS |
|---|--|-------------|--------------|-------------------|-----------------|------------------------------|
| 1   | MODEL - CURRENT NEW  | \$52,384.66 | \$52,384.66  | \$1.79            | 16030,165" w.b  | None                         |
| 2   | Wheelbase/CA Options 189"WB (108" CA)  | \$579.00    | \$579.00     | \$1.79            | 189" w.b        | None                         |
| 3   | Wheelbase/CA Options 201"WB (120" CA)  | \$579.00    | \$579.00     | \$1.79            | 201" w.b        | None                         |
| 4   | Wheelbase/CA Options 219"WB (138" CA)  | \$579.00    | \$579.00     | \$1.79            | 219" w.b        | None                         |
| 5   | Wheelbase/CA Options 231"WB (150" CA)  | \$579.00    | \$579.00     | \$1.79            | 231" w.b        | None                         |
| 6   | Wheelbase/CA Options 243"WB (162" CA)  | \$773.00    | \$579.00     | \$1.79            | 243" w.b        | None                         |
|   | <b>PRELIMINARY REQUIREMENTS:</b>   |             |              |                   |                 |                              |
| 7   | Transmission, Automatic close-ratio 6 SPD with double overdrive - ALLISON A1700HS  | \$0.00      | \$0.00       |                   | 13AWX           | ALLISON A1700HS              |
|   | <b>TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:</b>   |             |              |                   |                 |                              |
| 8   | <a href="#">The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer (refer to page B).</a> | \$0.00      | \$0.00       |                   |                 | Included in base price       |
|   | <b>ADDITIONAL MDOT OPTIONS</b>   |             |              |                   |                 |                              |
| 9   | Crew Cab option  | \$1,846.00  | \$1,846.00   |                   | 16196, 175" w.b | none                         |
| 10  | Crew Cab option  | \$2,425.00  | \$2,425.00   |                   | 16196, 199" w.b | none                         |
| 11  | Crew Cab option  | \$2,425.00  | \$2,425.00   |                   | 16196, 235" w.b | none                         |
| 12  |  |             |              |                   |                 |                              |
| 13  | Axle Rear Limited slip   | \$1,331.00  | \$1,331.00   |                   | 14AJE,14897     | none                         |
| 14  | Hubs autolocking on front  | \$0.00      | \$0.00       |                   |                 | N/A                          |
| 15  | Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.  | \$15.00     | \$15.00      |                   |                 | none                         |
| 16  | Mirrors, outside high-visibility vertical camper-style, Black with manual folding and extension and lower convex spotter glass   | \$0.00      | \$0.00       |                   |                 | STANDARD                     |
| 17  | Spare tire and wheel. Wrench-wheel and jack.   | \$251.00    | \$251.00     |                   | 26DTX,10506     | no jack                      |
| 18  | Switches, upfitter for auxiliary   | \$0.00      | \$0.00       |                   | 08XJW           | 4 Latched switches           |
| 19  | High idle switch   | \$0.00      | \$0.00       |                   |                 | Standard                     |
| 20  | Towing package: Heaviest duty available from manufacturer  | \$0.00      | \$0.00       |                   |                 | N/A                          |
| 21  | Trailer brake controller, factory installed  | \$270.00    | \$270.00     |                   | 08HBW           | none                         |

|    |   |          |          |  |                   |  |
|----|---|----------|----------|--|-------------------|--|
| 22 | Power Windows, Locks, Heated Mirrors, and Remote Keyless entry  | \$802.00 | \$802.00 |  | 16WAK,16SPS,16XA  | none   |
| 23 | Chrome front bumper   | \$207.00 | \$207.00 |  | 01LNZ             | none   |
| 24 | Audio system, 7" diagonal color touch-screen with Chevrolet Infotainment AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones. (Includes (UQ3) 6-speaker audio system                                  | \$353.00 | \$353.00 |  | 08RNM             | none   |
| 25 | Power outlet, 110-volt AC   | \$125.00 | \$125.00 |  | 08XJX             | none   |
| 26 | Assist steps, Black Steel   | \$0.00   | \$0.00   |  |                   | STANDARD   |
| 27 | electrical switch bank consists of (6) two position, latching, rocker style switch modules with an on/off indicator window defining ignition on or switch activated. The application of each switch will be defined by the customer/up fitter. Located on Headliner | \$0.00   | \$0.00   |  |                   | N/A truck comes standars with 4 latched switches |
|    | <b>SPECIAL PAINT</b>  |          |          |  |                   |  |
| 28 | Special Paint, Solid, one color All normally body colored non-sheet metal parts will be Black.  | \$600.00 | \$600.00 |  | Multiple colors   | none   |
| 29 | Paints, solid, Tangier Orange All normally body colored non-sheet metal parts will be Black.  | \$0.00   | \$0.00   |  | 0311 Omaha orange |  |
| 30 | Please identify ALL other fees or costs not designated above that are included in your "Base Price" bid (provide details in "NOTES").   |          |          |  |                   | none   |

#### SPECIFICATION 3958-0118D

|    | 2022MY International CV 515 SFA 4x2 60" CA, Wheelbase 141", 18,000 GVWR   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | (OPTION CODES)   | EXCEPTIONS TO SPECIFICATIONS                     |
|----|---|-------------|--------------|-------------------|------------------|--|
| 1  | MODEL - CURRENT NEW   | \$51,384.66 | \$54,384.66  | \$1.79            | 16030,141" w.b   | None   |
| 3  | Wheelbase/CA Options 165"WB (84" CA)  | \$0.00      | \$0.00       | \$1.79            | 165" w.b         | None   |
| 4  | Wheelbase/CA Options 189"WB (108" CA)   | \$579.00    | \$579.00     | \$1.79            | 189" w.b         | None   |
| 5  | Wheelbase/CA Options 201"WB (120" CA)   | \$579.00    | \$579.00     | \$1.79            | 201" w.b         | None   |
| 6  | Wheelbase/CA Options 219"WB (138" CA)   | \$579.00    | \$579.00     | \$1.79            | 219" w.b         | None   |
| 7  | Wheelbase/CA Options 231"WB (150" CA)   | \$579.00    | \$579.00     | \$1.79            | 231" w.b         | None   |
| 8  | Wheelbase/CA Options 243"WB (162" CA)   | \$773.00    | \$773.00     | \$1.79            | 243" w.b         | None   |
|    | <b>PRELIMINARY REQUIREMENTS:</b>  |             |              |                   |                  |  |
| 9  | Transmission, Automatic close-ratio 6 SPD with double overdrive   |             |              |                   | 13AWX            | Allison, A1700HS                                 |
|    | TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:   | \$0.00      | \$0.00       |                   |                  | None   |
| 10 | The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer (refer to page B).  |             |              |                   |                  | Included in base price                           |
|    | ADDITIONAL MDOT OPTIONS   |             |              |                   |                  |  |
| 11 | Crew Cab option   | \$1,846.00  | \$1,846.00   |                   | 16196, 175" w.b  | None   |
| 12 | Crew Cab option   | \$2,425.00  | \$2,425.00   |                   | 16196, 199" w.b  | None   |
| 13 | Crew Cab option   | \$2,425.00  | \$2,425.00   |                   | 16196, 235" w.b  | None   |
|    |   |             |              |                   |                  |  |
| 14 | Axle Rear Limited slip  | \$1,331.00  | \$1,331.00   |                   | 14AJE,14897      | None   |
| 15 | Hubs autolocking on front   | \$0.00      | \$0.00       |                   |                  | N/A  |
| 16 | Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.   | \$15.00     | \$15.00      |                   |                  | None   |
| 17 | Mirrors, outside high-visibility vertical camper-style, Black with manual folding and extension and lower convex spotter glass  | \$0.00      | \$0.00       |                   |                  | STANDARD   |
| 18 | Spare tire and wheel. Wrench-wheel and jack.  | \$251.00    | \$251.00     |                   | 26DTX,10506      | No jack  |
| 19 | Switches, upfitter for auxiliary  | \$0.00      | \$0.00       |                   | 08XJW            | STANDARD   |
| 20 | High idle switch  | \$0.00      | \$0.00       |                   |                  | STANDARD   |
| 21 | Towing package: Heaviest duty available from manufacturer   | \$0.00      | \$0.00       |                   |                  | Not Available                                    |
| 22 | Trailer brake controller, factory installed   | \$270.00    | \$270.00     |                   | 08HBW            | None   |
| 23 | Power Windows, Locks, Heated Mirrors, and Remote Keyless entry  | \$802.00    | \$802.00     |                   | 16WAK,16SPS,16XA | None   |
| 24 | Chrome front bumper   | \$207.00    | \$207.00     |                   | 01LNZ            | None   |
| 25 | Audio system, 7" diagonal color touch-screen with Chevrolet Infotainment AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones. (Includes (UQ3) 6-speaker audio system                                  | \$353.00    | \$353.00     |                   | 08RNM            | None   |
| 26 | Power outlet, 110-volt AC   | \$125.00    | \$125.00     |                   | 08XJX            | None   |
| 27 | Assist steps, Black Steel   |             |              |                   |                  | STANDARD   |
| 28 | electrical switch bank consists of (6) two position, latching, rocker style switch modules with an on/off indicator window defining ignition on or switch activated. The application of each switch will be defined by the customer/up fitter. Located on Headliner | \$0.00      | \$0.00       |                   |                  | N/A truck comes standard with 4 latched switches |

|                          |   |             |              |                   |                        |  |
|--------------------------|---|-------------|--------------|-------------------|------------------------|--|
|                          |   |             |              |                   |                        |  |
| 29                       | Solid, one color All normally body colored non-sheet metal parts will be Black.   | \$600.00    | \$600.00     |                   | Multiple colors        | None   |
| 30                       | Paints, solid, Tanger Orange All normally body colored non-sheet metal parts will be Black.   | \$0.00      | \$0.00       |                   | 0311 Omaha orange      |  |
| 31                       | Please identify ALL other fees or costs not designated above that are included in your "Base Price" bid (provide details in "NOTES").   |             |              |                   |                        |  |
| SPECIFICATION 3958-0119D |   |             |              |                   |                        |  |
|                          | 2022MY International CV 515 SFA 4x4 84" CA, Wheelbase 165", 18,000 GVWR   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | (OPTION CODES)         | EXCEPTIONS TO SPECIFICATIONS                     |
| 1                        | MODEL - CURRENT NEW   | \$53,530.00 | \$53,530.00  | \$1.79            | 16030, 165" w.b        | None   |
|                          | PRELIMINARY REQUIREMENTS:   |             |              |                   |                        |  |
| 2                        | Wheelbase/CA Options 189"WB (108" CA)   | \$579.00    | \$579.00     | \$1.79            | 189" w.b               | None   |
| 3                        | Wheelbase/CA Options 201"WB (120" CA)   | \$579.00    | \$579.00     | \$1.79            | 201" w.b               | None   |
| 4                        | Wheelbase/CA Options 219"WB (138" CA)   | \$579.00    | \$579.00     | \$1.79            | 219" w.b               | None   |
| 5                        | Wheelbase/CA Options 231"WB (150" CA)   | \$579.00    | \$579.00     | \$1.79            | 231" w.b               | None   |
| 6                        | Wheelbase/CA Options 243"WB (162" CA)   | \$773.00    | \$773.00     | \$1.79            | 243" w.b               | None   |
|                          | PRELIMINARY REQUIREMENTS:   |             |              |                   |                        |  |
| 7                        | Transmission, Automatic close-ratio 6 SPD with double overdrive   | \$0.00      | \$0.00       |                   | 13AWX                  | Allison, A1700HS                                 |
|                          | TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:   |             |              |                   |                        |  |
| 8                        | The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer (refer to page B).  | \$0.00      | \$0.00       |                   | included in base price | None   |
|                          | ADDITIONAL MDOT OPTIONS   |             |              |                   |                        |  |
| 9                        | Crew Cab option   | \$1,846.00  | \$1,846.00   |                   | 16196, 175" W.B        | None   |
| 10                       | Crew Cab option   | \$2,425.00  | \$2,425.00   |                   | 16196, 199" W.B        | None   |
| 11                       | Crew Cab option   | \$2,425.00  | \$2,425.00   |                   | 16196, 235" W.B        | None   |
| 12                       |   |             |              |                   |                        |  |
| 13                       | Axle Rear Limited slip  | \$1,331.00  | \$1,331.00   |                   | 14AJE, 14897           | None   |
| 14                       | Hubs autolocking on front   | \$0.00      | \$0.00       |                   |                        | N/A  |
| 15                       | Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.   | \$15.00     | \$15.00      |                   |                        | None   |
| 16                       | Mirrors, outside high-visibility vertical camper-style, Black with manual folding and extension and lower convex spotter glass  | \$0.00      | \$0.00       |                   |                        | STANDARD   |
| 17                       | Spare tire and wheel. Wrench-wheel and jack.  | \$251.00    | \$251.00     |                   | 26DTX,10506            | No Jack  |
| 18                       | Switches, upfitter for auxiliary  | \$0.00      | \$0.00       |                   | 08XJW                  | STANDARD   |
| 19                       | High idle switch  | \$0.00      | \$0.00       |                   |                        | STANDARD   |
| 20                       | Towing package: Heaviest duty available from manufacturer   | \$0.00      | \$0.00       |                   |                        | N/A  |
| 21                       | Trailer brake controller, factory installed   | \$270.00    | \$270.00     |                   | 08HBW                  | None   |
| 22                       | Power Windows, Locks, Heated Mirrors, and Remote Keyless entry  | \$802.00    | \$802.00     |                   | 16WAK,16SPS,16 XAL     | None   |
| 23                       | Chrome front bumper   | \$207.00    | \$207.00     |                   | 01LNZ                  | None   |
| 24                       | Audio system, 7" diagonal color touch-screen with Chevrolet Infotainment AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones. (Includes (UQ3) 6-speaker audio system                                  | \$353.00    | \$353.00     |                   | 08RNM                  | None   |
| 25                       | Power outlet, 110-volt AC   | \$125.00    | \$125.00     |                   | 08XJX                  | None   |
| 26                       | Assist steps, Black Steel   | \$0.00      | \$0.00       |                   |                        | STANDARD   |
| 27                       | electrical switch bank consists of (6) two position, latching, rocker style switch modules with an on/off indicator window defining ignition on or switch activated. The application of each switch will be defined by the customer/up fitter. Located on Headliner | \$0.00      | \$0.00       |                   |                        | N/A truck comes standard with 4 latched switches |
| 28                       | Solid, one color All normally body colored non-sheet metal parts will be Black.   | \$600.00    | \$600.00     |                   | Multiple Colors        | None   |
| 29                       | Paints, solid, Tanger Orange All normally body colored non-sheet metal parts will be Black.   | \$0.00      | \$0.00       |                   | 0311, Omaha orange     |  |
| 30                       | Please identify ALL other fees or costs not designated above that are included in your "Base Price" bid (provide details in "NOTES").   |             |              |                   |                        |  |



**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **6**  
 to  
 Contract Number **071B6600122**

|                   |                                     |
|-------------------|-------------------------------------|
| <b>CONTRACTOR</b> | TRI-COUNTY INTERNATIONAL TRUCKS INC |
|                   | 5701 Wyoming Ave                    |
|                   | Dearborn, MI 48126                  |
|                   | Jeremy Kast                         |
|                   | 269-591-0612                        |
|                   | jkast@tricotruck.com                |
|                   | CV0028579                           |

|              |                               |                      |      |
|--------------|-------------------------------|----------------------|------|
| <b>STATE</b> | <b>Program Manager</b>        | Scott Poyer          | MDOT |
|              |                               | 517-284-6448         |      |
|              | <b>Contract Administrator</b> | poysers@Michigan.gov |      |
|              |                               | Yvon Dufour          | DTMB |
|              |                               | (517) 249-0455       |      |
|              |                               | dufoury@michigan.gov |      |

| CONTRACT SUMMARY  |                         |                                    |                     |   |
|---|-------------------------|------------------------------------|---------------------|---|
| VEHICLES - CAB & CHASSIS  |                         |                                    |                     |   |
| INITIAL EFFECTIVE DATE  | INITIAL EXPIRATION DATE | INITIAL AVAILABLE OPTIONS          |                     | EXPIRATION DATE BEFORE  |
| August 19, 2016   | November 30, 2021       | 1 - 2 Year                         |                     | November 30, 2021   |
| PAYMENT TERMS   |                         | DELIVERY TIMEFRAME                 |                     |   |
| Net 45  |                         | N/A                                |                     |   |
| ALTERNATE PAYMENT OPTIONS   |                         |                                    |                     | EXTENDED PURCHASING   |
| <input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other   |                         |                                    |                     | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |
| MINIMUM DELIVERY REQUIREMENTS   |                         |                                    |                     |   |
| 1 unit  |                         |                                    |                     |   |
| DESCRIPTION OF CHANGE NOTICE  |                         |                                    |                     |   |
| OPTION  | LENGTH OF OPTION        | EXTENSION                          | LENGTH OF EXTENSION | REVISED EXP. DATE   |
| <input checked="" type="checkbox"/>   | 2 Years                 | <input type="checkbox"/>           |                     | November 30, 2023   |
| CURRENT VALUE   | VALUE OF CHANGE NOTICE  | ESTIMATED AGGREGATE CONTRACT VALUE |                     |   |
| \$15,500,001.00   | \$0.00                  | \$15,500,001.00                    |                     |   |
| DESCRIPTION   |                         |                                    |                     |   |
| Effective 10/14/2021, the first two option years available on this contract are hereby exercised. The revised expiration date is 11/30/2023. All other terms, conditions, specifications, and pricing remain the same. Per Vendor and Agency agreement and DTMB Central Procurement approval. |                         |                                    |                     |   |



**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **5**

to

Contract Number **071B6600122**

|                   |                                     |
|-------------------|-------------------------------------|
| <b>CONTRACTOR</b> | TRI-COUNTY INTERNATIONAL TRUCKS INC |
|                   | 5701 Wyoming Ave                    |
|                   | Dearborn, MI 48126                  |
|                   | Jeremy Kast                         |
|                   | 269-591-0612                        |
|                   | jkast@tricotruck.com                |
|                   | CV0028579                           |

|              |                               |                      |      |
|--------------|-------------------------------|----------------------|------|
| <b>STATE</b> | <b>Program Manager</b>        | Scott Poyer          | MDOT |
|              |                               | 517-284-6448         |      |
|              |                               | poysers@Michigan.gov |      |
|              | <b>Contract Administrator</b> | Yvon Dufour          | DTMB |
|              |                               | (517) 249-0455       |      |
|              |                               | dufoury@michigan.gov |      |

| CONTRACT SUMMARY  |                         |                                    |   |                   |
|---|-------------------------|------------------------------------|---|-------------------|
| VEHICLES - CAB & CHASSIS  |                         |                                    |   |                   |
| INITIAL EFFECTIVE DATE  | INITIAL EXPIRATION DATE | INITIAL AVAILABLE OPTIONS          | EXPIRATION DATE BEFORE  |                   |
| August 19, 2016   | November 30, 2021       | 1 - 2 Year                         | November 30, 2021   |                   |
| PAYMENT TERMS   |                         | DELIVERY TIMEFRAME                 |   |                   |
|   |                         |                                    |   |                   |
| ALTERNATE PAYMENT OPTIONS   |                         |                                    | EXTENDED PURCHASING   |                   |
| <input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other   |                         |                                    | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |                   |
| MINIMUM DELIVERY REQUIREMENTS   |                         |                                    |   |                   |
|   |                         |                                    |   |                   |
| DESCRIPTION OF CHANGE NOTICE  |                         |                                    |   |                   |
| OPTION  | LENGTH OF OPTION        | EXTENSION                          | LENGTH OF EXTENSION   | REVISED EXP. DATE |
| <input type="checkbox"/>  |                         | <input type="checkbox"/>           |   | November 30, 2021 |
| CURRENT VALUE   | VALUE OF CHANGE NOTICE  | ESTIMATED AGGREGATE CONTRACT VALUE |   |                   |
| \$8,500,001.00  | \$7,000,000.00          | \$15,500,001.00                    |   |                   |
| DESCRIPTION   |                         |                                    |   |                   |
| Effective 2/18/2020, this contract is hereby increased by \$7,000,000. All other terms, conditions, specifications, and pricing remain the same. Per agency request, DTMB Procurement approval, and State Administrative Board approval on 2/11/2020. |                         |                                    |   |                   |



**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **4**  
 to  
 Contract Number **071B6600122**

|                   |                                     |              |                        |                      |      |
|-------------------|-------------------------------------|--------------|------------------------|----------------------|------|
| <b>CONTRACTOR</b> | TRI-COUNTY INTERNATIONAL TRUCKS INC | <b>STATE</b> | Program Manager        | Scott Poyer          | MDOT |
|                   | 5701 Wyoming Ave                    |              |                        | 517-284-6448         |      |
|                   | Dearborn, MI 48126                  |              | Contract Administrator | poyers@Michigan.gov  |      |
|                   | Jeremy Kast                         |              |                        | Yvon Dufour          | DTMB |
|                   | 269-591-0612                        |              |                        | (517) 249-0455       |      |
|                   | jkast@tricotruck.com                |              |                        | dufoury@michigan.gov |      |
|                   | CV0028579                           |              |                        |                      |      |

| CONTRACT SUMMARY   |                         |                                    |   |                   |
|--|-------------------------|------------------------------------|---|-------------------|
| VEHICLES - CAB & CHASSIS   |                         |                                    |   |                   |
| INITIAL EFFECTIVE DATE   | INITIAL EXPIRATION DATE | INITIAL AVAILABLE OPTIONS          | EXPIRATION DATE BEFORE  |                   |
| August 19, 2016  | November 30, 2021       | 1 - 2 Year                         | November 30, 2021   |                   |
| PAYMENT TERMS  |                         | DELIVERY TIMEFRAME                 |   |                   |
|  |                         |                                    |   |                   |
| ALTERNATE PAYMENT OPTIONS  |                         |                                    | EXTENDED PURCHASING   |                   |
| <input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other  |                         |                                    | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |                   |
| MINIMUM DELIVERY REQUIREMENTS  |                         |                                    |   |                   |
|  |                         |                                    |   |                   |
| DESCRIPTION OF CHANGE NOTICE   |                         |                                    |   |                   |
| OPTION   | LENGTH OF OPTION        | EXTENSION                          | LENGTH OF EXTENSION   | REVISED EXP. DATE |
| <input type="checkbox"/>   |                         | <input type="checkbox"/>           |   | November 30, 2021 |
| CURRENT VALUE  | VALUE OF CHANGE NOTICE  | ESTIMATED AGGREGATE CONTRACT VALUE |   |                   |
| \$8,500,001.00   | \$0.00                  | \$8,500,001.00                     |   |                   |
| DESCRIPTION  |                         |                                    |   |                   |
| Effective 12/10/2019, the following amendment is hereby incorporated into the contract. Pricing and/or vehicles have been revised per Shedule D1 and D2. All other terms, conditions, specifications and pricing remain the same. Per (DTMB) contractor proposal, and DTMB Procurement approval. |                         |                                    |   |                   |

| TRI-COUNTY - INTERNATIONAL |                                       |                                |              |              |                   |                              |
|----------------------------|---------------------------------------|--------------------------------|--------------|--------------|-------------------|------------------------------|
| SPECIFICATION              | MODEL                                 |                                | MDOT PRICE   | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
| 3958-0096D                 | 2021MY HV507 4X4                      | Base cost with Regular Cab     | \$83,727.99  | \$83,727.99  | \$1.79            |                              |
| 3958-0096D                 | 2021MY HV507 4X2                      | Base cost with Regular Cab 4x2 | \$65,288.42  | \$65,288.42  | \$1.79            |                              |
| 3958-0096D                 | 2021MY HV507 4X3 w Allison 3500RDS AT | Base cost with Regular Cab 4x2 | \$69,040.42  | \$69,040.42  | \$1.79            |                              |
| 3958-0134                  | 2021MY MV607 4X2 LP                   | Base cost with Regular Cab     | \$64,049.15  | \$64,049.15  | \$1.79            |                              |
| 3958-0135D                 | 2021MY MV6074X2                       | Base cost with Regular Cab     | \$63,332.05  | \$63,332.05  | \$1.79            |                              |
| 3958-0136D                 | 2021MY MV607 4X2                      | Base cost with Regular Cab     | \$64,717.77  | \$64,717.77  | \$1.79            |                              |
| 3958-0160D (Option "A")    | 2021MY HV607 4X2                      | Base cost with Regular Cab     | \$71,822.11  | \$71,822.11  | \$1.79            |                              |
| 3958-0160D (Option "B")    | 2021MY HV607 4X2                      | Base cost with Regular Cab     | \$73,338.12  | \$73,338.12  | \$1.79            |                              |
| 3958-0160D (Option "C")    | 2021MY HV607 4X2                      | Base cost with Regular Cab     | \$76,092.39  | \$76,092.39  | \$1.79            |                              |
| 3958-0164D                 | 2021MY MV607 4X2                      | Base cost with Regular Cab     | \$64,936.94  | \$64,936.94  | \$1.79            |                              |
| 3958-0170D                 | 2021MY HV607 4X2                      | Base cost with Regular Cab     | \$98,026.56  | \$98,026.56  | \$1.79            |                              |
| 3958-0172D                 | 2021MY HV613/513 6X4                  | Base cost with Regular Cab     | \$110,857.60 | \$110,857.60 | \$1.79            |                              |
| 3958-0173D                 | 2021MY HV6076X4                       | Base cost with Regular Cab     | \$95,014.14  | \$95,014.14  | \$1.79            |                              |
| 3958-0178D                 | 2021MY HX615 6X4                      | Base cost with Regular Cab     | \$113,640.15 | \$113,640.15 | \$1.79            |                              |
| 3958-0111D                 | 2020 MY CV515 4x2                     | Base cost with Regular Cab     | \$49,055.72  | \$49,055.72  | \$1.79            |                              |
| 3958-0113D                 | 2020MY CV515 4x4                      | Base cost with Regular Cab     | \$53,363.45  | \$53,363.45  | \$1.79            |                              |
| 3958-0118D                 | 2020MY CV515 4x2                      | Base cost with Regular Cab     | \$51,610.34  | \$51,610.34  | \$1.79            |                              |
| 3958-0119D                 | 2020MY CV515 4x4                      | Base cost with Regular Cab     | \$55,968.79  | \$55,968.79  | \$1.79            |                              |

#### Changes from Current Models to the New Models

MV Series (Includes Models MV607)- The new International MV has an upgraded interior that includes Cab trim panel with easy clean soft touch vinyl, 8 gauge 3.5" display gauge cluster, all interior lighting is LED, The steering wheel has integrated back-lit, laser etched labeling on the switches, the fuse panel is relocated on the passenger side. The Driver and Passenger have also been redesigned to be more durable, The MV has 2 engine options now the Cummins B6.7 260-360 h.p. \*Note the MV meets all bid specs\*

HV Series( Includes Models HV507,HV513,HV607,HV613)- The new International MV has an upgraded interior that includes Cab trim panel with easy clean soft touch vinyl, 8 gauge 3.5" display gauge cluster, all interior lighting is LED, The steering wheel has integrated back-lit, laser etched labeling on the switches, the fuse panel is relocated on the passenger side, The Driver and Passenger doors have been redesigned to be more durable, The HV607 and HV507 has 2 engine options now the Cummins B6.7 260-360 h.p and the Cummins L9 260-450 h.p. The HV615 and HV513 have the New International A26 engine 370-475 h.p, the engine has gone to a Single Variable Geometry Turbocharger(VGT) a single stage EGR cooler and an all new cylinder head. \*Note the HV meets all bid specs\*

HX series( Includes Models HX520,HX515,HX615,HX620)- The HX has two engine options the Cummins X15 450-605 H.P in the HX620 and the New International A26 engine 370-475 h.p, in the HX615. The engine has gone to a Single Variable Geometry Turbocharger(VGT) a single stage EGR cooler and an all new cylinder head. \*Note the HX meets all bid specs\*

| SPECIFICATION 3958-0096D                      |   |             |              |                   |                              |
|---|---|-------------|--------------|-------------------|------------------------------|
| 2021MY International HV507 SFA 4x4 (17129-03) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
| 1.1   | Base cost with Regular Cab  | \$83,727.99 | \$83,727.99  | \$1.79            | None                         |
| 1.2   | Super Cab option  | \$2,604.00  | \$2,604.00   |                   | None                         |
| 1.3   | Crew Cab option   | \$5,779.00  | \$5,779.00   |                   | None                         |
| 1.4   | Base cost with Regular Cab 4x2 (17134-02)   | \$65,288.42 | \$65,288.42  | \$1.79            | None                         |
| 1.5   | Super Cab option (4x2)  | \$2,604.00  | \$2,604.00   |                   | None                         |
| 1.6   | Crew Cab option (4x2)   | \$5,779.00  | \$5,779.00   |                   | None                         |
| 2   | Transmission Power Take-Off Provision   | \$0.00      | \$0.00       |                   | None                         |
| 3a  | Power Windows, Locks, Heated Mirrors  | \$285.00    | \$285.00     |                   | None                         |
| 3b  | Remote Keyless Entry  | \$190.00    | \$190.00     |                   | None                         |
| 4   | Chrome front bumper, AM/FM Stereo/Single Cd w/4 speakers, & Cruise Control  | \$323.00    | \$323.00     |                   | Cruise Std,                  |
| 5   | All of the above listed & SYNC Entertainment & Bluetooth Technology System  | 328         | 328          |                   | SYNC N/A                     |
| 6   | 110V/400W Outlet  | N/A         | N/A          |                   | N/A                          |
|   | 3500 RDS Allison Transmission   | \$3,752.00  | \$3,752.00   |                   | AT for 4x2 only              |
| 7   | <b>SPECIAL PAINT</b>  |             |              |                   |                              |
| 7.1   | School Bus Yellow [84553]   | \$0.00      | \$0.00       |                   | None                         |
| 7.2   | Omaha Orange [W5684E]   | \$0.00      | \$0.00       |                   | None                         |
| SPECIFICATION 3958-0134                       |   |             |              |                   |                              |
| 2021MY MV607 SBA 4x2 LP (17139-02)            |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
| 1.1   | Base cost with Regular Cab - 3958-0134  | \$64,049.15 | \$64,049.15  | \$1.79            |                              |
| 1.2   | Super Cab option  | \$3,276.00  | \$3,276.00   | \$1.79            |                              |
| 1.3   | Crew Cab option   | \$6,827.00  | \$6,827.00   | \$1.79            |                              |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>   |             |              |                   |                              |
| 2.1   | ARM REST (2) Molded Plastic; One Each Door  | \$0.00      | \$0.00       |                   |                              |
| 2.2   | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00      | \$0.00       |                   |                              |
| 2.30  | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00      | \$0.00       |                   |                              |
| 2.40  | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00      | \$0.00       |                   |                              |
| 2.50  | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00      | \$0.00       |                   |                              |
| 2.60  | GLASS, ALL WINDOWS Tinted   | \$0.00      | \$0.00       |                   |                              |
| 2.70  | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00      | \$0.00       |                   |                              |
| 2.80  | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00      | \$0.00       |                   |                              |
| 2.90  | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00      | \$0.00       |                   |                              |
| 3.00  | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |             |              |                   |                              |
| 3.10  | "A" PILLAR COVER Molded Plastic   | \$0.00      | \$0.00       |                   |                              |
| 3.20  | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00      | \$0.00       |                   |                              |
| 3.30  | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00      | \$0.00       |                   |                              |

|       |   |          |          |  |  |
|-------|---|----------|----------|--|--|
| 3.40  | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00   | \$0.00   |  |  |
| 3.50  | FLOOR COVERING Rubber, Black  | \$0.00   | \$0.00   |  |  |
| 3.60  | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  |  |
| 3.70  | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  |  |
| 3.80  | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  |  |
| 3.90  | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  |  |
| 4.00  | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$95.00  | \$95.00  |  |  |
| 4.10  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever                                  | \$0.00   | \$0.00   |  |  |
| 4.20  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  |  |
| 4.30  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time                 | \$24.00  | \$24.00  |  |  |
| 4.40  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$24.00  | \$24.00  |  |  |
| 5.00  | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  |  |
| 6.00  | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$235.00 | \$235.00 |  |  |
| 7.00  | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$24.00  | \$24.00  |  |  |
| 8.00  | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened            | \$24.00  | \$24.00  |  |  |
| 9.00  | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  |  |
| 10.00 | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  |  |
| 11.00 | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  |  |
| 12.00 | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel                      | \$0.00   | \$0.00   |  |  |
| 13.00 | STEERING COLUMN Tilting   | \$71.00  | \$71.00  |  |  |
| 14.00 | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | \$0.00   | \$0.00   |  |  |
|       | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | \$186.00 | \$186.00 |  |  |
| 15.00 | INSULATION, UNDER HOOD for Sound Abatement  | \$95.00  | \$95.00  |  |  |
| 16.00 | INSULATION, SPLASH PANELS for Sound Abatement   | \$43.00  | \$43.00  |  |  |
| 17.00 | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan | \$369.00 | \$369.00 |  |  |
| 18.00 | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>  |          |          |  |  |
| 18.10 | OIL FILTER, TRANSMISSION Mounted on Transmission  | \$0.00   | \$0.00   |  |  |
| 18.20 | TRANSMISSION OIL PAN Magnet in Oil Pan  | \$0.00   | \$0.00   |  |  |

|       |  |          |          |  |  |
|-------|--|----------|----------|--|--|
| 18.30 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  |  |
| 18.40 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  |  |
| 18.50 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$80.00  | \$80.00  |  |  |
| 18.60 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00   | \$0.00   |  |  |
| 18.70 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$26.00  | \$26.00  |  |  |
| 19.00 | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$51.00  | \$51.00  |  |  |
| 20.00 | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$20.00  | \$20.00  |  |  |
| 21.00 | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$40.00  | \$40.00  |  |  |
| 22.10 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$492.00 | \$492.00 |  |  |
| 22.20 | BRAKE SYSTEM, HYDRAULIC Split System, Full Power, With Automatic Adjustment and with Four Channel ABS  | \$0.00   | \$0.00   |  |  |
| 22.30 | BRAKE, PARKING DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by lever in Cab, Differential Mounted, includes PARKING BRAKE CONTROL Lever, Floor Mounted, Located Right of Driver   | \$0.00   | \$0.00   |  |  |
| 22.40 | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | \$0.00   | \$0.00   |  |  |
| 22.50 | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | \$0.00   | \$0.00   |  |  |
| 23.00 | <b>SPECIAL PAINT</b>   |          |          |  |  |
| 23.10 | School Bus Yellow [84S53]  | \$0.00   | \$0.00   |  |  |
| 23.20 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  |  |

## SPECIFICATION 3958-0135D

| 2021MY International MV607 SBA 4x2 (17145-02) |   | MDOT PRICE | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|------------|--------------|-------------------|------------------------------|
| 1.10  | Base cost with Regular Cab - 3958-0135D   | 63,332.05  | 63,332.05    | 1.79              |                              |
| 1.20  | Super Cab option  | 3,276.00   | 3,276.00     | 1.79              |                              |
| 1.30  | Crew Cab option   | 6,827.00   | 6,827.00     | 1.79              |                              |
| 2.00  | <b>CAB CONVENTIONAL INCLUDES:</b>   |            |              |                   |                              |
| 2.10  | ARM REST (2) Molded Plastic; One Each Door  | \$0.00     | \$0.00       |                   |                              |
| 2.20  | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00     | \$0.00       |                   |                              |
| 2.30  | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00     | \$0.00       |                   |                              |
| 2.40  | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00     | \$0.00       |                   |                              |
| 2.50  | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted | \$0.00     | \$0.00       |                   |                              |
| 2.60  | GLASS, ALL WINDOWS Tinted   | \$0.00     | \$0.00       |                   |                              |
| 2.70  | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00     | \$0.00       |                   |                              |

|      |   |          |          |  |  |
|------|---|----------|----------|--|--|
| 2.80 | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00   | \$0.00   |  |  |
| 2.90 | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00   | \$0.00   |  |  |
| 3.00 | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |          |          |  |  |
| 3.10 | "A" PILLAR COVER Molded Plastic   | \$0.00   | \$0.00   |  |  |
| 3.20 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00   | \$0.00   |  |  |
| 3.30 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00   | \$0.00   |  |  |
| 3.40 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00   | \$0.00   |  |  |
| 3.50 | FLOOR COVERING Rubber, Black  | \$0.00   | \$0.00   |  |  |
| 3.60 | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  |  |
| 3.70 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  |  |
| 3.80 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  |  |
| 3.90 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  |  |
| 4.00 | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$95.00  | \$95.00  |  |  |
| 4.10 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00   | \$0.00   |  |  |
| 4.20 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  |  |
| 4.30 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | \$24.00  | \$24.00  |  |  |
| 4.4  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$24.00  | \$24.00  |  |  |
| 5    | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  |  |
| 6    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$235.00 | \$235.00 |  |  |
| 7    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$24.00  | \$24.00  |  |  |
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | \$24.00  | \$24.00  |  |  |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  |  |
| 10   | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  |  |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  |  |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | \$0.00   | \$0.00   |  |  |
| 13   | STEERING COLUMN Tilting   | \$71.00  | \$71.00  |  |  |

|      |  |          |          |  |  |
|------|--|----------|----------|--|--|
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | \$0.00   | \$0.00   |  |  |
|      | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$186.00 | \$186.00 |  |  |
| 15   | INSULATION, UNDER HOOD for Sound Abatement   | \$95.00  | \$95.00  |  |  |
| 16   | INSULATION, SPLASH PANELS for Sound Abatement  | \$43.00  | \$43.00  |  |  |
| 17   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$369.00 | \$369.00 |  |  |
| 18   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |  |  |
| 18.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   |  |  |
| 18.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   |  |  |
| 18.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  |  |
| 18.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  |  |
| 18.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$80.00  | \$80.00  |  |  |
| 18.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00   | \$0.00   |  |  |
| 18.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$26.00  | \$26.00  |  |  |
| 19   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$51.00  | \$51.00  |  |  |
| 20   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$20.00  | \$20.00  |  |  |
| 21   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$40.00  | \$40.00  |  |  |
| 22   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$492.00 | \$492.00 |  |  |
| 23.1 | BRAKE SYSTEM, HYDRAULIC Split System, Full Power, With Automatic Adjustment and with Four Channel ABS  | \$0.00   | \$0.00   |  |  |
| 23.2 | BRAKE, PARKING DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by lever in Cab, Differential Mounted, includes PARKING BRAKE CONTROL Lever, Floor Mounted, Located Right of Driver   | \$0.00   | \$0.00   |  |  |
| 23.3 | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | \$0.00   | \$0.00   |  |  |
| 23.4 | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | \$0.00   | \$0.00   |  |  |
| 24   | <b><u>SPECIAL PAINT</u></b>  |          |          |  |  |
| 24.1 | School Bus Yellow [84S53]  | \$0.00   | \$0.00   |  |  |
| 24.2 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  |  |

## SPECIFICATION 3958-0136D

| 2021MY International MV607 SBA 4x2 (17147-02) |  | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|--|-------------|--------------|-------------------|------------------------------|
| 1.1   | Base cost with Regular Cab - 3958-0136D    | \$64,717.77 | \$64,717.77  | \$1.79            |                              |
| 1.2   | Super Cab option                           | \$3,276.00  | \$3,276.00   | \$1.79            |                              |
| 1.3   | Crew Cab option                            | \$6,827.00  | \$6,827.00   | \$1.79            |                              |
| 2   | <b><u>CAB CONVENTIONAL INCLUDES:</u></b>   |             |              |                   |                              |
| 2.1   | ARM REST (2) Molded Plastic; One Each Door | \$0.00      | \$0.00       |                   |                              |

|     |   |          |          |  |  |
|-----|---|----------|----------|--|--|
| 2.2 | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00   | \$0.00   |  |  |
| 2.3 | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00   | \$0.00   |  |  |
| 2.4 | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00   | \$0.00   |  |  |
| 2.5 | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00   | \$0.00   |  |  |
| 2.6 | GLASS, ALL WINDOWS Tinted   | \$0.00   | \$0.00   |  |  |
| 2.7 | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00   | \$0.00   |  |  |
| 2.8 | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00   | \$0.00   |  |  |
| 2.9 | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00   | \$0.00   |  |  |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |          |          |  |  |
| 3.1 | "A" PILLAR COVER Molded Plastic   | \$0.00   | \$0.00   |  |  |
| 3.2 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00   | \$0.00   |  |  |
| 3.3 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00   | \$0.00   |  |  |
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00   | \$0.00   |  |  |
| 3.5 | FLOOR COVERING Rubber, Black  | \$0.00   | \$0.00   |  |  |
| 3.6 | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  |  |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  |  |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  |  |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  |  |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$95.00  | \$95.00  |  |  |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00   | \$0.00   |  |  |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  |  |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | \$24.00  | \$24.00  |  |  |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$24.00  | \$24.00  |  |  |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  |  |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$235.00 | \$235.00 |  |  |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$24.00  | \$24.00  |  |  |

|      |  |           |           |  |  |
|------|--|-----------|-----------|--|--|
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened   | \$24.00   | \$24.00   |  |  |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | \$0.00    | \$0.00    |  |  |
| 10   | GAUGE, DEF FLUID LEVEL   | \$0.00    | \$0.00    |  |  |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | \$0.00    | \$0.00    |  |  |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | \$0.00    | \$0.00    |  |  |
| 13   | STEERING COLUMN Tilting  | \$71.00   | \$71.00   |  |  |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | \$0.00    | \$0.00    |  |  |
|      | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$186.00  | \$186.00  |  |  |
| 15   | INSULATION, UNDER HOOD for Sound Abatement   | \$95.00   | \$95.00   |  |  |
| 16   | INSULATION, SPLASH PANELS for Sound Abatement  | \$43.00   | \$43.00   |  |  |
| 17   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$369.00  | \$369.00  |  |  |
| 18   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |           |           |  |  |
| 18.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00    | \$0.00    |  |  |
| 18.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00    | \$0.00    |  |  |
| 18.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00    | \$0.00    |  |  |
| 18.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00    | \$0.00    |  |  |
| 18.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$80.00   | \$80.00   |  |  |
| 18.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00    | \$0.00    |  |  |
| 18.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$26.00   | \$26.00   |  |  |
| 19   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$553.00  | \$553.00  |  |  |
| 20   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$20.00   | \$20.00   |  |  |
| 21   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$40.00   | \$40.00   |  |  |
| 22.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00    | \$0.00    |  |  |
| 22.2 | BRAKE SYSTEM, HYDRAULIC Split System, Full Power, With Automatic Adjustment and with Four Channel ABS  | -\$368.00 | -\$368.00 |  |  |
| 22.3 | BRAKE, PARKING DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by lever in Cab, Differential Mounted, includes PARKING BRAKE CONTROL Lever, Floor Mounted, Located Right of Driver   | \$0.00    | \$0.00    |  |  |
| 22.4 | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | \$0.00    | \$0.00    |  |  |

|  |   |                   |                     |                          |                                     |
|--|---|-------------------|---------------------|--------------------------|-------------------------------------|
| 22.5   | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | \$0.00            | \$0.00              |                          |                                     |
| 23   | <b>SPECIAL PAINT</b>  |                   |                     |                          |                                     |
| 23.1   | School Bus Yellow [84S53]   | \$0.00            | \$0.00              |                          |                                     |
| 23.2   | Omaha Orange [W5684E]   | \$0.00            | \$0.00              |                          |                                     |
| <b>SPECIFICATION 3958-0160D (Option "A")</b>         |   |                   |                     |                          |                                     |
| <b>2021MY International MV607 SBA 4x2 (17150-02)</b> |   | <b>MDOT PRICE</b> | <b>MIDEAL PRICE</b> | <b>DELIVERY PER MILE</b> | <b>EXCEPTIONS TO SPECIFICATIONS</b> |
| 1.1  | Base cost with Regular Cab - 3958-0160D   | \$71,822.11       | \$71,822.11         | \$1.79                   |                                     |
| 1.2  | Super Cab option  | \$3,276.00        | \$3,276.00          |                          |                                     |
| 1.3  | Crew Cab option   | \$6,827.00        | \$6,827.00          |                          |                                     |
| 2  | <b>CAB CONVENTIONAL INCLUDES:</b>   |                   |                     |                          |                                     |
| 2.1  | ARM REST (2) Molded Plastic; One Each Door  | \$0.00            | \$0.00              |                          |                                     |
| 2.2  | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00            | \$0.00              |                          |                                     |
| 2.3  | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00            | \$0.00              |                          |                                     |
| 2.4  | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00            | \$0.00              |                          |                                     |
| 2.5  | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00            | \$0.00              |                          |                                     |
| 2.6  | GLASS, ALL WINDOWS Tinted   | \$0.00            | \$0.00              |                          |                                     |
| 2.7  | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00            | \$0.00              |                          |                                     |
| 2.8  | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00            | \$0.00              |                          |                                     |
| 2.9  | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00            | \$0.00              |                          |                                     |
| 3  | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |                   |                     |                          |                                     |
| 3.1  | "A" PILLAR COVER Molded Plastic   | \$0.00            | \$0.00              |                          |                                     |
| 3.2  | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00            | \$0.00              |                          |                                     |
| 3.3  | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00            | \$0.00              |                          |                                     |
| 3.4  | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00            | \$0.00              |                          |                                     |
| 3.5  | FLOOR COVERING Rubber, Black  | \$0.00            | \$0.00              |                          |                                     |
| 3.6  | HEADLINER Soft Padded Cloth   | \$0.00            | \$0.00              |                          |                                     |
| 3.7  | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00            | \$0.00              |                          |                                     |
| 3.8  | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00            | \$0.00              |                          |                                     |
| 3.9  | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00            | \$0.00              |                          |                                     |
| 4  | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$95.00           | \$95.00             |                          |                                     |
| 4.1  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00            | \$0.00              |                          |                                     |
| 4.2  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00            | \$0.00              |                          |                                     |

|      |   |          |          |  |  |
|------|---|----------|----------|--|--|
| 4.3  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time                 | \$24.00  | \$24.00  |  |  |
| 4.4  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$24.00  | \$24.00  |  |  |
| 5    | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  |  |
| 6    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$235.00 | \$235.00 |  |  |
| 7    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$24.00  | \$24.00  |  |  |
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened            | \$24.00  | \$24.00  |  |  |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  |  |
| 10   | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  |  |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  |  |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel                      | \$0.00   | \$0.00   |  |  |
| 13   | STEERING COLUMN Tilting   | \$71.00  | \$71.00  |  |  |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | \$0.00   | \$0.00   |  |  |
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | \$186.00 | \$186.00 |  |  |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | \$207.00 | \$207.00 |  |  |
| 17   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb   | \$105.00 | \$105.00 |  |  |
| 18   | INSULATION, UNDER HOOD for Sound Abatement  | \$95.00  | \$95.00  |  |  |
| 19   | INSULATION, SPLASH PANELS for Sound Abatement   | \$43.00  | \$43.00  |  |  |
| 20   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan | \$369.00 | \$369.00 |  |  |
| 21   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>  |          |          |  |  |
| 21.1 | OIL FILTER, TRANSMISSION Mounted on Transmission  | \$0.00   | \$0.00   |  |  |
| 21.2 | TRANSMISSION OIL PAN Magnet in Oil Pan  | \$0.00   | \$0.00   |  |  |
| 21.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming                                    | \$0.00   | \$0.00   |  |  |
| 21.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction   | \$0.00   | \$0.00   |  |  |
| 21.5 | TRANSMISSION TCM LOCATION Located Inside Cab  | \$80.00  | \$80.00  |  |  |
| 21.6 | PTO LOCATION Dual, Left and Right Side of Transmission  | \$0.00   | \$0.00   |  |  |
| 21.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control               | \$26.00  | \$26.00  |  |  |
| 28   | BODY INTEGRATED, REMOTE START/STOP To Start and Stop Vehicle Engine   | \$318.00 | \$318.00 |  |  |

|      |  |          |          |  |  |
|------|--|----------|----------|--|--|
| 29   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$553.00 | \$553.00 |  |  |
|      | <b>NOTE:</b> Default Parameters - Input is Momentary Ground = Engine Speed Toggles Between Preset Speed and Idle each Time the Input is Grounded   |          |          |  |  |
| 30   | BODY INTEGRATED, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions   | \$84.00  | \$84.00  |  |  |
| 31   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$20.00  | \$20.00  |  |  |
| 32   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$40.00  | \$40.00  |  |  |
| 33   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch   | \$331.00 | \$331.00 |  |  |
| 34.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00   | \$0.00   |  |  |
| 34.2 | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear Axle For Maximum Ground Clearance   | \$0.00   | \$0.00   |  |  |
| 35   | <b>SPECIAL PAINT</b>   |          |          |  |  |
| 35.1 | School Bus Yellow [84S53]  | \$0.00   | \$0.00   |  |  |
| 35.2 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  |  |

### SPECIFICATION 3958-0160D (Option "B")

| 2021MY International HV607 SBA 4x2 (17150-02) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|-------------|--------------|-------------------|------------------------------|
| 1.1   | Base cost with Regular Cab - 3958-0160D   | \$73,338.12 | \$73,338.12  | \$1.79            |                              |
| 1.2   | Super Cab option  | \$1,827.00  | \$1,827.00   |                   |                              |
| 1.3   | Crew Cab option   | \$4,904.00  | \$4,904.00   |                   |                              |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>   |             |              |                   |                              |
| 2.1   | ARM REST (2) Molded Plastic; One Each Door  | \$0.00      | \$0.00       |                   |                              |
| 2.2   | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00      | \$0.00       |                   |                              |
| 2.3   | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00      | \$0.00       |                   |                              |
| 2.4   | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00      | \$0.00       |                   |                              |
| 2.5   | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted | \$0.00      | \$0.00       |                   |                              |
| 2.6   | GLASS, ALL WINDOWS Tinted   | \$0.00      | \$0.00       |                   |                              |
| 2.7   | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00      | \$0.00       |                   |                              |
| 2.8   | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00      | \$0.00       |                   |                              |
| 2.9   | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00      | \$0.00       |                   |                              |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |             |              |                   |                              |
| 3.1   | "A" PILLAR COVER Molded Plastic   | \$0.00      | \$0.00       |                   |                              |

|            |   |                 |                 |  |  |
|------------|---|-----------------|-----------------|--|--|
| <b>3.2</b> | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>3.3</b> | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>3.4</b> | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>3.5</b> | FLOOR COVERING Rubber, Black  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>3.6</b> | HEADLINER Soft Padded Cloth   | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>3.7</b> | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>3.8</b> | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>3.9</b> | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>4</b>   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | <b>\$98.00</b>  | <b>\$98.00</b>  |  |  |
| <b>4.1</b> | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>4.2</b> | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>4.3</b> | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | <b>\$25.00</b>  | <b>\$25.00</b>  |  |  |
| <b>4.4</b> | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | <b>\$25.00</b>  | <b>\$25.00</b>  |  |  |
| <b>5</b>   | ALTERNATOR {Leece-Neville AV1160P2013} Brush Type; 12 Volt 160 Amp  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>6</b>   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | <b>\$242.00</b> | <b>\$242.00</b> |  |  |
| <b>7</b>   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | <b>\$25.00</b>  | <b>\$25.00</b>  |  |  |
| <b>8</b>   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | <b>\$25.00</b>  | <b>\$25.00</b>  |  |  |
| <b>9</b>   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>10</b>  | GAUGE, DEF FLUID LEVEL  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>11</b>  | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>12</b>  | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>13</b>  | STEERING COLUMN Tilting   | <b>\$97.00</b>  | <b>\$97.00</b>  |  |  |
| <b>14</b>  | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>15</b>  | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | <b>\$191.00</b> | <b>\$191.00</b> |  |  |
| <b>16</b>  | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | <b>\$215.00</b> | <b>\$215.00</b> |  |  |

|      |  |          |          |  |  |
|------|--|----------|----------|--|--|
| 17   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb  | \$109.00 | \$109.00 |  |  |
| 18   | INSULATION, UNDER HOOD for Sound Abatement   | \$98.00  | \$98.00  |  |  |
| 19   | INSULATION, SPLASH PANELS for Sound Abatement  | \$46.00  | \$46.00  |  |  |
| 20   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$0.00   | \$0.00   |  |  |
| 21   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |  |  |
| 21.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   |  |  |
| 21.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   |  |  |
| 21.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  |  |
| 21.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  |  |
| 21.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$0.00   | \$0.00   |  |  |
| 21.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00   | \$0.00   |  |  |
| 21.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$27.00  | \$27.00  |  |  |
| 28   | BODY INTEGRATED, REMOTE START/STOP To Start and Stop Vehicle Engine  | \$327.00 | \$327.00 |  |  |
| 29   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$511.00 | \$511.00 |  |  |
|      | <b>NOTE:</b> Default Parameters - Input is Momentary Ground = Engine Speed Toggles Between Preset Speed and Idle each Time the Input is Grounded   | \$0.00   | \$0.00   |  |  |
| 30   | BODY INTEGRATED, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions   | \$86.00  | \$86.00  |  |  |
| 31   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$21.00  | \$21.00  |  |  |
| 32   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$41.00  | \$41.00  |  |  |
| 33   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch   | \$283.00 | \$283.00 |  |  |
| 34.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00   | \$0.00   |  |  |
| 34.2 | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear Axle For Maximum Ground Clearance   | \$0.00   | \$0.00   |  |  |
| 35   | <b>SPECIAL PAINT</b>   |          |          |  |  |
| 35.1 | School Bus Yellow [84S53]  | \$0.00   | \$0.00   |  |  |
| 35.2 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  |  |

### SPECIFICATION 3958-0160D (Option "C")

| 2021MY International HV607 SBA 4x2 (17165-02) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|-------------|--------------|-------------------|------------------------------|
| 1.1   | Base cost with Regular Cab - 3958-0160D | \$76,092.39 | \$76,092.39  | \$1.79            |                              |
| 1.2   | Super Cab option                        | \$1,704.00  | \$1,704.00   | \$1.79            |                              |
| 1.3   | Crew Cab option                         | \$4,941.00  | \$4,941.00   |                   |                              |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>       |             |              |                   |                              |

|     |   |          |          |  |  |
|-----|---|----------|----------|--|--|
| 2.1 | ARM REST (2) Molded Plastic; One Each Door  | \$0.00   | \$0.00   |  |  |
| 2.2 | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00   | \$0.00   |  |  |
| 2.3 | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00   | \$0.00   |  |  |
| 2.4 | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00   | \$0.00   |  |  |
| 2.5 | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00   | \$0.00   |  |  |
| 2.6 | GLASS, ALL WINDOWS Tinted   | \$0.00   | \$0.00   |  |  |
| 2.7 | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00   | \$0.00   |  |  |
| 2.8 | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00   | \$0.00   |  |  |
| 2.9 | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00   | \$0.00   |  |  |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |          |          |  |  |
| 3.1 | "A" PILLAR COVER Molded Plastic   | \$0.00   | \$0.00   |  |  |
| 3.2 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00   | \$0.00   |  |  |
| 3.3 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00   | \$0.00   |  |  |
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00   | \$0.00   |  |  |
| 3.5 | FLOOR COVERING Rubber, Black  | \$0.00   | \$0.00   |  |  |
| 3.6 | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  |  |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  |  |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  |  |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  |  |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$98.00  | \$98.00  |  |  |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00   | \$0.00   |  |  |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  |  |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | \$25.00  | \$25.00  |  |  |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$25.00  | \$25.00  |  |  |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  |  |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$242.00 | \$242.00 |  |  |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$25.00  | \$25.00  |  |  |

|      |  |          |          |  |  |
|------|--|----------|----------|--|--|
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened   | \$25.00  | \$25.00  |  |  |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | \$0.00   | \$0.00   |  |  |
| 10   | GAUGE, DEF FLUID LEVEL   | \$0.00   | \$0.00   |  |  |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | \$0.00   | \$0.00   |  |  |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | \$0.00   | \$0.00   |  |  |
| 13   | STEERING COLUMN Tilting  | \$97.00  | \$97.00  |  |  |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | \$0.00   | \$0.00   |  |  |
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$191.00 | \$191.00 |  |  |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | \$215.00 | \$215.00 |  |  |
| 17   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb  | \$109.00 | \$109.00 |  |  |
| 18   | INSULATION, UNDER HOOD for Sound Abatement   | \$98.00  | \$98.00  |  |  |
| 19   | INSULATION, SPLASH PANELS for Sound Abatement  | \$46.00  | \$46.00  |  |  |
| 20   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torgue Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$0.00   | \$0.00   |  |  |
| 21   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |  |  |
| 21.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   |  |  |
| 21.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   |  |  |
| 21.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  |  |
| 21.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  |  |
| 21.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$0.00   | \$0.00   |  |  |
| 21.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00   | \$0.00   |  |  |
| 21.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$27.00  | \$27.00  |  |  |
| 28   | BODY INTEGRATED, REMOTE START/STOP To Start and Stop Vehicle Engine  | \$327.00 | \$327.00 |  |  |
| 29   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$511.00 | \$511.00 |  |  |
|      | <b>NOTE:</b> Default Parameters - Input is Momentary Ground = Engine Speed Toggles Between Preset Speed and Idle each Time the Input is Grounded   | \$0.00   | \$0.00   |  |  |

|             |  |                 |                 |  |  |
|-------------|--|-----------------|-----------------|--|--|
| <b>30</b>   | BODY INTEGRATED, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions | <b>\$86.00</b>  | <b>\$86.00</b>  |  |  |
| <b>31</b>   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | <b>\$21.00</b>  | <b>\$21.00</b>  |  |  |
| <b>32</b>   | DUST SHIELDS, REAR BRAKE for Air Brakes  | <b>\$41.00</b>  | <b>\$41.00</b>  |  |  |
| <b>33</b>   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch   | <b>\$283.00</b> | <b>\$283.00</b> |  |  |
| <b>34.1</b> | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>34.2</b> | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear Axle For Maximum Ground Clearance   | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>35</b>   | <b><u>SPECIAL PAINT</u></b>  |                 |                 |  |  |
| <b>35.1</b> | School Bus Yellow [84S53]  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>35.2</b> | Omaha Orange [W5684E]  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |

### SPECIFICATION 3958-0164D

| <b>2021MY MV607 SBA 4x2 (17167-02)</b> |   | <b>MDOT PRICE</b>  | <b>MIDEAL PRICE</b> | <b>DELIVERY PER MILE</b> | <b>EXCEPTIONS TO SPECIFICATIONS</b> |
|--|---|--------------------|---------------------|--------------------------|-------------------------------------|
| <b>1.1</b>                             | Base cost with Regular Cab - 3958-0164D   | <b>\$64,936.94</b> | <b>\$64,936.94</b>  | <b>\$1.79</b>            |                                     |
| <b>1.2</b>                             | Super Cab option  | <b>\$3,276.00</b>  | <b>\$3,276.00</b>   |                          |                                     |
| <b>1.3</b>                             | Crew Cab option   | <b>\$6,827.00</b>  | <b>\$6,827.00</b>   |                          |                                     |
| <b>2</b>                               | <b><u>CAB CONVENTIONAL INCLUDES:</u></b>  |                    |                     |                          |                                     |
| <b>2.1</b>                             | ARM REST (2) Molded Plastic; One Each Door  | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>2.2</b>                             | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>2.3</b>                             | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>2.4</b>                             | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>2.5</b>                             | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>2.6</b>                             | GLASS, ALL WINDOWS Tinted   | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>2.7</b>                             | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>2.8</b>                             | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>2.9</b>                             | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>3</b>                               | <b><u>CAB INTERIOR TRIM DELUXE INCLUDES:</u></b>  |                    |                     |                          |                                     |
| <b>3.1</b>                             | "A" PILLAR COVER Molded Plastic   | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>3.2</b>                             | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>3.3</b>                             | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>3.4</b>                             | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>3.5</b>                             | FLOOR COVERING Rubber, Black  | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>3.6</b>                             | HEADLINER Soft Padded Cloth   | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |
| <b>3.7</b>                             | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | <b>\$0.00</b>      | <b>\$0.00</b>       |                          |                                     |

|      |   |          |          |  |  |
|------|---|----------|----------|--|--|
| 3.8  | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  |  |
| 3.9  | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  |  |
| 4    | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$95.00  | \$95.00  |  |  |
| 4.1  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever                                  | \$0.00   | \$0.00   |  |  |
| 4.2  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  |  |
| 4.3  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time                 | \$24.00  | \$24.00  |  |  |
| 4.4  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$24.00  | \$24.00  |  |  |
| 5    | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  |  |
| 6    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$235.00 | \$235.00 |  |  |
| 7    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$24.00  | \$24.00  |  |  |
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened            | \$24.00  | \$24.00  |  |  |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  |  |
| 10   | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  |  |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  |  |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel                      | \$0.00   | \$0.00   |  |  |
| 13   | STEERING COLUMN Tilting   | \$71.00  | \$71.00  |  |  |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | \$0.00   | \$0.00   |  |  |
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | \$186.00 | \$186.00 |  |  |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   |          |          |  |  |
| 17   | INSULATION, UNDER HOOD for Sound Abatement  | \$95.00  | \$95.00  |  |  |
| 18   | INSULATION, SPLASH PANELS for Sound Abatement   | \$43.00  | \$43.00  |  |  |
| 19   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan | \$369.00 | \$369.00 |  |  |
| 20   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>  |          |          |  |  |
| 20.1 | OIL FILTER, TRANSMISSION Mounted on Transmission  | \$0.00   | \$0.00   |  |  |
| 20.2 | TRANSMISSION OIL PAN Magnet in Oil Pan  | \$0.00   | \$0.00   |  |  |
| 20.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming                                    | \$0.00   | \$0.00   |  |  |
| 20.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction   | \$0.00   | \$0.00   |  |  |

|      |   |         |         |  |  |
|------|---|---------|---------|--|--|
| 20.5 | TRANSMISSION TCM LOCATION Located Inside Cab  | \$80.00 | \$80.00 |  |  |
| 20.6 | PTO LOCATION Dual, Left and Right Side of Transmission  | \$0.00  | \$0.00  |  |  |
| 20.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for;<br>Includes Wiring for Body Builder Installation of PTO Controls;<br>With Ignition Switch Control   | \$26.00 | \$26.00 |  |  |
| 21   | BODY INTEGRATED, THROTTLE CONTROL Accommodation<br>for Single Customer Mounted External Engine Speed Control<br>Switch, for Utility Applications, Programmable Mode for Various<br>Switch Actions and Engine Speed Control Option, Only with<br>Vehicle Stopped and Park Brake is Applied (requires 1 Remote<br>Power Module input) | \$51.00 | \$51.00 |  |  |
| 22   | DUST SHIELDS, FRONT BRAKE for Air Brakes  | \$20.00 | \$20.00 |  |  |
| 23   | DUST SHIELDS, REAR BRAKE for Air Brakes   | \$40.00 | \$40.00 |  |  |
| 24.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-<br>Channel)   | \$0.00  | \$0.00  |  |  |
| 24.2 | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear<br>Axle For Maximum Ground Clearance   | \$0.00  | \$0.00  |  |  |
| 25   | <b>SPECIAL PAINT</b>  |         |         |  |  |
| 25.1 | School Bus Yellow [84S53]   | \$0.00  | \$0.00  |  |  |
| 25.2 | Omaha Orange [W5684E]   | \$0.00  | \$0.00  |  |  |

### SPECIFICATION 3958-0170D

| 2021MY HV607 SBA 4x2 (17171-02) |  | MDOT PRICE   | MIDEAL PRICE | DELIVERY<br>PER MILE | EXCEPTIONS TO<br>SPECIFICATIONS |
|---------------------------------|--|--------------|--------------|----------------------|---------------------------------|
| 1.1                             | Base cost with Regular Cab - 3958-0170D  | \$98,026.56  | \$98,026.56  | \$1.79               |                                 |
| 1.2                             | Super Cab option   | \$1,827.00   | \$1,827.00   |                      |                                 |
| 1.3                             | Crew Cab option  | \$4,904.00   | \$4,904.00   |                      |                                 |
| 1.4                             | <b>Base Cost w/Combination BOC Fuel-Hydraulic Tank</b>   | \$105,326.56 | \$105,326.56 | \$1.79               |                                 |
| 2                               | <b>CAB CONVENTIONAL INCLUDES:</b>  |              |              |                      |                                 |
| 2.1                             | ARM REST (2) Molded Plastic; One Each Door   | \$0.00       | \$0.00       |                      |                                 |
| 2.2                             | CLEARANCE/MARKER LIGHTS (5) Flush Mounted  | \$0.00       | \$0.00       |                      |                                 |
| 2.3                             | COAT HOOK, CAB Located on Rear Wall, Centered Above<br>Rear Window   | \$0.00       | \$0.00       |                      |                                 |
| 2.4                             | CUP HOLDERS Two Cup Holders, Located in Lower Center<br>of Instrument Panel  | \$0.00       | \$0.00       |                      |                                 |
| 2.5                             | DOMELIGHT, CAB Rectangular, Door Activated and Push<br>On-Off at Light Lens, Timed Theater Dimming, Integral to<br>Console, Center Mounted   | \$0.00       | \$0.00       |                      |                                 |
| 2.6                             | GLASS, ALL WINDOWS Tinted  | \$0.00       | \$0.00       |                      |                                 |
| 2.7                             | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted,<br>Passenger Side  | \$0.00       | \$0.00       |                      |                                 |
| 2.8                             | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar<br>Mounted, One Each Side  | \$0.00       | \$0.00       |                      |                                 |
| 2.9                             | INTERIOR SHEET METAL Upper Door (Above Window<br>Ledge) Painted Exterior color   | \$0.00       | \$0.00       |                      |                                 |
| 3                               | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>  |              |              |                      |                                 |
| 3.1                             | "A" PILLAR COVER Molded Plastic  | \$0.00       | \$0.00       |                      |                                 |
| 3.2                             | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full<br>Height; All Exposed Interior Sheet Metal is Covered Except for<br>the Following: with a Two-Man Passenger Seat or with a Full<br>Bench Seat the Back Panel is Completely Void of Covering | \$0.00       | \$0.00       |                      |                                 |
| 3.3                             | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets<br>with Retainer Nets and CB Radio Pocket  | \$0.00       | \$0.00       |                      |                                 |
| 3.4                             | DOOR TRIM PANELS Molded Plastic; Driver and Passenger<br>Doors   | \$0.00       | \$0.00       |                      |                                 |

|     |   |          |          |  |  |
|-----|---|----------|----------|--|--|
| 3.5 | FLOOR COVERING Rubber, Black  | \$0.00   | \$0.00   |  |  |
| 3.6 | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  |  |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  |  |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  |  |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  |  |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$98.00  | \$98.00  |  |  |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever                                  | \$0.00   | \$0.00   |  |  |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included | \$0.00   |  |  |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time                 | \$0.00   | \$0.00   |  |  |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$24.00  | \$24.00  |  |  |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  |  |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$242.00 | \$24.00  |  |  |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$24.00  | \$24.00  |  |  |
| 8   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened            | \$24.00  | \$24.00  |  |  |
| 9   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  |  |
| 10  | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  |  |
| 11  | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  |  |
| 12  | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel                      | \$0.00   | \$0.00   |  |  |
| 13  | STEERING COLUMN Tilting   | \$97.00  | \$97.00  |  |  |
| 14  | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | \$0.00   | \$0.00   |  |  |
| 15  | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | \$191.00 | \$191.00 |  |  |
| 16  | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | \$215.00 | \$215.00 |  |  |
| 17  | INSULATION, UNDER HOOD for Sound Abatement  | \$98.00  | \$98.00  |  |  |
| 18  | INSULATION, SPLASH PANELS for Sound Abatement   | \$46.00  | \$46.00  |  |  |
| 19  | BACK-UP ALARM Electric, 102 dBA   | \$70.00  | \$70.00  |  |  |
| 20  | FENDER EXTENSIONS Rubber  | \$56.00  | \$56.00  |  |  |
| 21  | Add'l Cab Rustproofing  | \$400.00 | \$400.00 |  |  |
| 22  | SNOW SHIELD (2) Chrome; for Dual Air Horns  | \$35.00  | \$35.00  |  |  |
| 23  | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer use  | \$0.00   | \$0.00   |  |  |
| 24  | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan | \$0.00   | \$0.00   |  |  |

|             |  |                 |                 |  |  |
|-------------|--|-----------------|-----------------|--|--|
| <b>25</b>   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |                 |                 |  |  |
| <b>25.1</b> | OIL FILTER, TRANSMISSION Mounted on Transmission   | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>25.2</b> | TRANSMISSION OIL PAN Magnet in Oil Pan   | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>25.3</b> | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>25.4</b> | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>25.5</b> | TRANSMISSION TCM LOCATION Located Inside Cab   | <b>\$80.00</b>  | <b>\$80.00</b>  |  |  |
| <b>25.6</b> | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>25.7</b> | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>26</b>   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>27</b>   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | <b>\$21.00</b>  | <b>\$21.00</b>  |  |  |
| <b>28</b>   | DUST SHIELDS, REAR BRAKE for Air Brakes  | <b>\$41.00</b>  | <b>\$41.00</b>  |  |  |
| <b>29</b>   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck   | <b>\$283.00</b> | <b>\$283.00</b> |  |  |
| <b>30</b>   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>31</b>   | <b>SPECIAL PAINT</b>   |                 |                 |  |  |
| <b>31.1</b> | School Bus Yellow [84S53]  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |
| <b>31.2</b> | Omaha Orange [W5684E]  | <b>\$0.00</b>   | <b>\$0.00</b>   |  |  |

## SPECIFICATION 3958-0172D

| 2021MY International HV613 SBA 6x4 (17173-02) |   | MDOT PRICE          | MIDEAL PRICE        | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|---------------------|---------------------|-------------------|------------------------------|
| <b>1.1</b>                                    | Base cost with Regular Cab - 3958-0172D   | <b>\$110,857.60</b> | <b>\$110,857.60</b> | <b>\$1.79</b>     |                              |
| <b>1.2</b>                                    | Super Cab option  | <b>\$2,057.00</b>   | <b>\$2,057.00</b>   |                   |                              |
| <b>1.3</b>                                    | Crew Cab option   | <b>N/A</b>          | <b>N/A</b>          |                   |                              |
| <b>2</b>                                      | <b>CAB CONVENTIONAL INCLUDES:</b>   |                     |                     |                   |                              |
| <b>2.1</b>                                    | ARM REST (2) Molded Plastic; One Each Door  | <b>\$0.00</b>       | <b>\$0.00</b>       |                   |                              |
| <b>2.2</b>                                    | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | <b>\$0.00</b>       | <b>\$0.00</b>       |                   |                              |
| <b>2.3</b>                                    | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | <b>\$0.00</b>       | <b>\$0.00</b>       |                   |                              |
| <b>2.4</b>                                    | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | <b>\$0.00</b>       | <b>\$0.00</b>       |                   |                              |
| <b>2.5</b>                                    | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted | <b>\$0.00</b>       | <b>\$0.00</b>       |                   |                              |
| <b>2.6</b>                                    | GLASS, ALL WINDOWS Tinted   | <b>\$0.00</b>       | <b>\$0.00</b>       |                   |                              |
| <b>2.7</b>                                    | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | <b>\$0.00</b>       | <b>\$0.00</b>       |                   |                              |
| <b>2.8</b>                                    | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | <b>\$0.00</b>       | <b>\$0.00</b>       |                   |                              |
| <b>2.9</b>                                    | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | <b>\$0.00</b>       | <b>\$0.00</b>       |                   |                              |
| <b>3</b>                                      | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |                     |                     |                   |                              |
| <b>3.1</b>                                    | "A" PILLAR COVER Molded Plastic   | <b>\$0.00</b>       | <b>\$0.00</b>       |                   |                              |

|     |   |          |          |  |  |
|-----|---|----------|----------|--|--|
| 3.2 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00   | \$0.00   |  |  |
| 3.3 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00   | \$0.00   |  |  |
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00   | \$0.00   |  |  |
| 3.5 | FLOOR COVERING Rubber, Black  | \$0.00   | \$0.00   |  |  |
| 3.6 | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  |  |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  |  |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  |  |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  |  |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$0.00   | \$0.00   |  |  |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00   | \$0.00   |  |  |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  |  |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | \$0.00   | \$0.00   |  |  |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$0.00   | \$0.00   |  |  |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  |  |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$183.00 | \$183.00 |  |  |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$0.00   | \$0.00   |  |  |
| 8   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | \$0.00   | \$0.00   |  |  |
| 9   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  |  |
| 10  | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  |  |
| 11  | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  |  |
| 12  | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | \$0.00   | \$0.00   |  |  |
| 13  | STEERING COLUMN Tilting   | \$0.00   | \$0.00   |  |  |
| 14  | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | \$0.00   | \$0.00   |  |  |
| 15  | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | \$144.00 | \$144.00 |  |  |
| 16  | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | \$0.00   | \$0.00   |  |  |
| 17  | INSULATION, UNDER HOOD for Sound Abatement  | \$0.00   | \$0.00   |  |  |
| 18  | INSULATION, SPLASH PANELS for Sound Abatement   | \$0.00   | \$0.00   |  |  |
| 19  | BACK-UP ALARM Electric, 102 dBA   | \$0.00   | \$0.00   |  |  |

|      |  |          |          |  |  |
|------|--|----------|----------|--|--|
| 20   | FENDER EXTENSIONS Rubber   | \$0.00   | \$0.00   |  |  |
| 21   | Add'l Cab Rustproofing   | \$400.00 | \$400.00 |  |  |
| 22   | SNOW SHIELD (2) Chrome; for Dual Air Horns   | \$15.00  | \$15.00  |  |  |
| 23   | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer use   | \$0.00   | \$0.00   |  |  |
| 24   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$0.00   | \$0.00   |  |  |
| 25   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |  |  |
| 25.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   |  |  |
| 25.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   |  |  |
| 25.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  |  |
| 25.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  |  |
| 25.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$0.00   | \$0.00   |  |  |
| 25.6 | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D  | \$0.00   | \$0.00   |  |  |
| 25.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$0.00   | \$0.00   |  |  |
| 26   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$0.00   | \$0.00   |  |  |
| 27   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$0.00   | \$0.00   |  |  |
| 28   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$0.00   | \$0.00   |  |  |
| 29   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck   | \$0.00   | \$0.00   |  |  |
| 30   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00   | \$0.00   |  |  |
| 31   | SUSPENSION, REAR, AIR, SINGLE Require 14VAJ Suspension   | \$0.00   | \$0.00   |  |  |
| 32   | <b>SPECIAL PAINT</b>   |          |          |  |  |
| 32.1 | School Bus Yellow [84S53]  | \$0.00   | \$0.00   |  |  |
| 32.2 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  |  |

## SPECIFICATION 3958-0173D

| 2021MY International HV607 SBA 6x4 (17217-02) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|-------------|--------------|-------------------|------------------------------|
| 1.1   | Base cost with Regular Cab - 3958-0173D   | \$95,014.14 | \$94,014.14  | \$1.79            | None                         |
| 1.2   | Super Cab option  | \$1,827.00  | \$1,827.00   | \$1.79            | None                         |
| 1.3   | Crew Cab option   | \$4,904.00  | \$4,904.00   |                   |                              |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>   |             |              |                   |                              |
| 2.1   | ARM REST (2) Molded Plastic; One Each Door  | \$0.00      | \$0.00       |                   |                              |
| 2.2   | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | \$0.00      | \$0.00       |                   |                              |
| 2.3   | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | \$0.00      | \$0.00       |                   |                              |
| 2.4   | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | \$0.00      | \$0.00       |                   |                              |
| 2.5   | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted | \$0.00      | \$0.00       |                   |                              |
| 2.6   | GLASS, ALL WINDOWS Tinted   | \$0.00      | \$0.00       |                   |                              |

|     |   |          |          |  |  |
|-----|---|----------|----------|--|--|
| 2.7 | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00   | \$0.00   |  |  |
| 2.8 | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00   | \$0.00   |  |  |
| 2.9 | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00   | \$0.00   |  |  |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |          |          |  |  |
| 3.1 | "A" PILLAR COVER Molded Plastic   | \$0.00   | \$0.00   |  |  |
| 3.2 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00   | \$0.00   |  |  |
| 3.3 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00   | \$0.00   |  |  |
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00   | \$0.00   |  |  |
| 3.5 | FLOOR COVERING Rubber, Black  | \$0.00   | \$0.00   |  |  |
| 3.6 | HEADLINER Soft Padded Cloth   | \$0.00   | \$0.00   |  |  |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00   | \$0.00   |  |  |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00   | \$0.00   |  |  |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00   | \$0.00   |  |  |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$98.00  | \$98.00  |  |  |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00   | \$0.00   |  |  |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00   | \$0.00   |  |  |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | \$24.00  | \$24.00  |  |  |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$24.00  | \$24.00  |  |  |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00   | \$0.00   |  |  |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$242.00 | \$242.00 |  |  |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | \$24.00  | \$24.00  |  |  |
| 8   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | \$24.00  | \$24.00  |  |  |
| 9   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00   | \$0.00   |  |  |
| 10  | GAUGE, DEF FLUID LEVEL  | \$0.00   | \$0.00   |  |  |
| 11  | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | \$0.00   | \$0.00   |  |  |
| 12  | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | \$0.00   | \$0.00   |  |  |
| 13  | STEERING COLUMN Tilting   | \$97.00  | \$97.00  |  |  |
| 14  | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | \$0.00   | \$0.00   |  |  |

|      |  |          |          |  |  |
|------|--|----------|----------|--|--|
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$191.00 | \$191.00 |  |  |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | \$215.00 | \$215.00 |  |  |
| 17   | INSULATION, UNDER HOOD for Sound Abatement   | \$98.00  | \$98.00  |  |  |
| 18   | INSULATION, SPLASH PANELS for Sound Abatement  | \$46.00  | \$46.00  |  |  |
| 19   | BACK-UP ALARM Electric, 102 dBA  | \$70.00  | \$70.00  |  |  |
| 20   | FENDER EXTENSIONS Rubber   | \$61.00  | \$61.00  |  |  |
| 21   | Add'l Cab Rustproofing   | \$400.00 | \$400.00 |  |  |
| 22   | SNOW SHIELD (2) Chrome; for Dual Air Horns   | \$20.00  | \$20.00  |  |  |
| 23   | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer use   | \$27.00  | \$27.00  |  |  |
| 24   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$0.00   | \$0.00   |  |  |
| 25   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |  |  |
| 25.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   |  |  |
| 25.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   |  |  |
| 25.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   |  |  |
| 25.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   |  |  |
| 25.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$82.00  | \$82.00  |  |  |
| 25.6 | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D  | \$0.00   | \$0.00   |  |  |
| 25.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$27.00  | \$27.00  |  |  |
| 26   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | \$511.00 | \$511.00 |  |  |
| 27   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$21.00  | \$21.00  |  |  |
| 28   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$41.00  | \$41.00  |  |  |
| 29   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck   | \$314.00 | \$314.00 |  |  |
| 30   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00   | \$0.00   |  |  |
| 31   | SUSPENSION, REAR, AIR, SINGLE Require 14VAJ Suspension   | \$0.00   | Included |  |  |
| 32   | <b>SPECIAL PAINT</b>   |          |          |  |  |
| 32.1 | School Bus Yellow [84S53]  | \$0.00   | \$0.00   |  |  |
| 32.2 | Omaha Orange [W5684E]  | \$0.00   | \$0.00   |  |  |

### SPECIFICATION 3958-0178D

| 2020MY International HX 615 6x4 (17219) |  | MDOT PRICE   | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|--|--------------|--------------|-------------------|------------------------------|
| 1                                       | Base cost with Regular Cab   | \$113,640.15 | \$113,640.15 | \$1.79            | None                         |
| 2                                       | <b>CAB CONVENTIONAL INCLUDES:</b>  |              |              |                   |                              |
| 2.1                                     | ARM REST (2) Molded Plastic; One Each Door                               | \$0.00       | \$0.00       | N/A               | None                         |
| 2.2                                     | CLEARANCE/MARKER LIGHTS (5) Flush Mounted                                | \$0.00       | \$0.00       | N/A               | None                         |
| 2.3                                     | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window          | \$0.00       | \$0.00       | N/A               | None                         |
| 2.4                                     | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel | \$0.00       | \$0.00       | N/A               | None                         |

|     |   |         |         |     |      |
|-----|---|---------|---------|-----|------|
| 2.5 | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | \$0.00  | \$0.00  | N/A | None |
| 2.6 | GLASS, ALL WINDOWS Tinted   | \$0.00  | \$0.00  | N/A | None |
| 2.7 | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | \$0.00  | \$0.00  | N/A | None |
| 2.8 | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | \$0.00  | \$0.00  | N/A | None |
| 2.9 | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | \$0.00  | \$0.00  | N/A | None |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |         |         |     |      |
| 3.1 | "A" PILLAR COVER Molded Plastic   | \$0.00  | \$0.00  | N/A | None |
| 3.2 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | \$0.00  | \$0.00  | N/A | None |
| 3.3 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | \$0.00  | \$0.00  | N/A | None |
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | \$0.00  | \$0.00  | N/A | None |
| 3.5 | FLOOR COVERING Rubber, Black  | \$0.00  | \$0.00  | N/A | None |
| 3.6 | HEADLINER Soft Padded Cloth   | \$0.00  | \$0.00  | N/A | None |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | \$0.00  | \$0.00  | N/A | None |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | \$0.00  | \$0.00  | N/A | None |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | \$0.00  | \$0.00  | N/A | None |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | \$74.00 | \$74.00 | N/A | None |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | \$0.00  | \$0.00  | N/A | None |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | \$0.00  | \$0.00  | N/A | None |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | N/A     | N/A     | N/A | None |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | \$20.00 | \$20.00 | N/A | None |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | \$0.00  | \$0.00  | N/A | None |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | \$0.00  | \$0.00  | N/A | None |
| 7   | 2-WAY RADIO Wiring Effects; Wiring With 20 Amp Fuse Protection, Includes Ignition Wire With 5 Amp Fuse, Wire Ends Heat Shrink and 10' Coil Taped to Base harness  | \$74.00 | \$74.00 | N/A | None |
| 8   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | N/A     | N/A     | N/A | None |
| 9   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | N/A     | N/A     | N/A | None |
| 10  | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | \$0.00  | \$0.00  | N/A | None |
| 11  | GAUGE, DEF FLUID LEVEL  | \$0.00  | \$0.00  | N/A | None |

|      |  |          |          |     |      |
|------|--|----------|----------|-----|------|
| 12   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | \$0.00   | \$0.00   | N/A | None |
| 13   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | \$0.00   | \$0.00   | N/A | None |
| 14   | STEERING COLUMN Tilting  | \$0.00   | \$0.00   | N/A | None |
| 15   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | \$0.00   | \$0.00   | N/A | None |
| 16   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | \$155.00 | \$155.00 | N/A | None |
| 17   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | \$0.00   | \$0.00   | N/A | None |
| 18   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb  | \$81.00  | \$81.00  | N/A | None |
| 19   | INSULATION, UNDER HOOD for Sound Abatement   | \$0.00   | \$0.00   | N/A | None |
| 20   | INSULATION, SPLASH PANELS for Sound Abatement  | \$0.00   | \$0.00   | N/A | None |
| 21   | BACK-UP ALARM Electric, 102 dBA  | \$96.00  | \$96.00  | N/A | None |
| 22   | FENDER EXTENSIONS Rubber   | \$50.00  | \$50.00  | N/A | None |
| 23   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | \$0.00   | \$0.00   | N/A | None |
| 24   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |     |      |
| 24.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | \$0.00   | \$0.00   | N/A | None |
| 24.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | \$0.00   | \$0.00   | N/A | None |
| 24.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | \$0.00   | \$0.00   | N/A | None |
| 24.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | \$0.00   | \$0.00   | N/A | None |
| 24.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | \$0.00   | \$0.00   | N/A | None |
| 24.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | \$0.00   | \$0.00   | N/A | None |
| 24.7 | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D  | \$0.00   | \$0.00   | N/A | None |
| 24.8 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | \$40.00  | \$40.00  | N/A | None |
| 28   | BODY INTEGRATED, REMOTE START/STOP To Start and Stop Vehicle Engine  | N/A      | N/A      | N/A | None |
| 29   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | N/A      | N/A      | N/A | None |
|      | <b>NOTE:</b> Default Parameters - Input is Momentary Ground = Engine Speed Toggles Between Preset Speed and Idle each Time the Input is Grounded   | N/A      | N/A      | N/A | None |
| 30   | BODY INTEGRATED, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions   | N/A      | N/A      | N/A | None |
| 31   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | \$20.00  | \$20.00  | N/A | None |
| 32   | DUST SHIELDS, REAR BRAKE for Air Brakes  | \$70.00  | \$70.00  | N/A | None |

|             |  |         |         |     |      |
|-------------|--|---------|---------|-----|------|
| <b>33</b>   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch | \$0.00  | \$0.00  | N/A | None |
| <b>34</b>   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck   | \$0.00  | \$0.00  | N/A | None |
| <b>35</b>   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | \$0.00  | \$0.00  | N/A | None |
| <b>36.1</b> | SUSPENSION, REAR, AIR, Tandem, 55" axle spacing with shock absorbers mounted in board.   | \$0.00  | \$0.00  | N/A | None |
| <b>36.2</b> | Suspension air control in cab  | \$74.00 | \$74.00 | N/A | None |
| <b>37</b>   | <b>SPECIAL PAINT</b>   |         |         |     |      |
| <b>37.1</b> | School Bus Yellow [84S53]  | \$0.00  | \$0.00  | N/A | None |
| <b>37.2</b> | Omaha Orange [W5684E]  | \$0.00  | \$0.00  | N/A | None |

| 3958-0111D (3958-0115D) HEAVY DUTY TRUCKS: CAB AND CHASSIS, (G.V.W.R. 14,500 LBS., min.) |  | EXCEPTIONS TO SPECIFICATIONS<br>(Notes)               | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER<br>MILE | (OPTION CODES)                  |
|--|--|---|-------------|--------------|----------------------|---------------------------------|
| 1  | MODEL - CURRENT NEW  | CV515 SFA 4x2, 60" CA,<br>Wheelbase 141", 15,000 GVWR | \$43,470.25 | \$43,470.25  | \$1.79               | 16030, 141" w.b                 |
| 2  | Wheelbase/CA Options   | 165"WB (84" CA)                                       | \$0.00      | \$0.00       |                      | 165" w.b                        |
| 3  | Wheelbase/CA Options   | 189"WB (108" CA)                                      | \$379.00    | \$379.00     |                      | 189" w.b                        |
| 4  | Wheelbase/CA Options   | 201"WB (120" CA)                                      | \$379.00    | \$379.00     |                      | 201" w.b                        |
| 5  | Wheelbase/CA Options   | 219"WB (138" CA)                                      | \$379.00    | \$379.00     |                      | 219" w.b                        |
| 6  | Wheelbase/CA Options   | 231"WB (150" CA)                                      | \$379.00    | \$379.00     |                      | 231" w.b                        |
| 7  | Wheelbase/CA Options   | 243"WB (162" CA)                                      | \$573.00    | \$573.00     |                      | 243" w.b                        |
|  | <b>PRELIMINARY REQUIREMENTS:</b>   |   |             |              |                      |                                 |
| 5  | Transmission, Automatic close-ratio 6 SPD with double overdrive  | ALLISON A1700HS                                       | \$0.00      | \$0.00       |                      | 13AWX                           |
|  | <b>TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:</b>   |   |             |              |                      |                                 |
| 6  | <a href="#">The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer (refer to page B).</a> | Included in base price                                | \$0.00      | \$0.00       |                      |                                 |
|  | <b>ADDITIONAL OPTIONS</b>  |   |             |              |                      |                                 |
|  |  |   |             |              |                      |                                 |
| 7  | Batteries, heavy-duty dual 1300 cold-cranking amps includes battery box mounted to left side under cab   |   | \$0.00      | \$0.00       |                      | 08MWA                           |
| 8  | Mirrors-Rear View, Inside.Mirrors, outside high-visibility vertical camper-style, Black with manual folding and extension and lower convex spotter glass   |   | \$25.00     | \$25.00      |                      | 16ACB (Inside rear view Mirror) |
|  | <b>ADDITIONAL MDOT OPTIONS</b>   |   |             |              |                      |                                 |
| 10   | <i>Crew Cab option</i>   | 199" WB (84" CA)                                      | \$1,221.00  | \$1,221.00   |                      | 16196, 199" w.b                 |
| 11   | <i>Crew Cab option</i>   | 175"WB (60" CA)                                       | \$842.00    | \$842.00     |                      | 16196, 175" w.b                 |
| 12   | <i>Crew Cab option</i>   | 235"WB (120" CA)                                      | \$1,221.00  | \$1,221.00   |                      | 16196, 235" w.b                 |
| 13   |  |   |             |              |                      |                                 |
| 14   | Axle Rear Limited slip   |   | \$1,331.00  | \$1,331.00   |                      | 14AJE,14897                     |
| 15   | Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.  |   | \$15.00     | \$15.00      |                      |                                 |
| 16   | Spare tire and wheel. Includes (V33) Rim Wrench and handle only tool kit.)   |   | \$251.00    | \$251.00     |                      | 26DTX,10506                     |
| 17   | Switches, upfitter for auxiliary   | 4 Latched switches                                    | \$0.00      | \$0.00       |                      | 08XJW                           |
| 18   | <i>High idle switch</i>  | STANDARD  | \$0.00      | \$0.00       |                      |                                 |
| 19   | Towing package: Heaviest duty available from manufacturer  | Not available   | \$0.00      | \$0.00       |                      |                                 |
| 20   | Trailer brake controller, factory installed  |   | \$270.00    | \$270.00     |                      | 08HBW                           |
| 21   | <i>Trailering provisions, trailering wire harness only, trailer combined (Stop/Tail/Turn) connection socket and harness mounted at rear of frame. (Requires (JL1) Trailer brake controller.)</i> |   | \$94.00     | \$94.00      |                      | 08TRA                           |
| 22   | Power Windows, Locks, Heated Mirrors, and Remote Keyless entry   |   | \$802.00    | \$802.00     |                      | 16WAK,16SPS,16XAL               |
| 23   | Chrome front bumper,   |   | \$207.00    | \$207.00     |                      | 01LNZ                           |

|  |   |  |             |              |                   |                         |
|--|---|--|-------------|--------------|-------------------|-------------------------|
| 24   | Audio system, 7" diagonal color touch-screen with Chevrolet Infotainment AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones.   |  | \$353.00    | \$353.00     |                   | 08RNM                   |
| 25   | Power outlet, 110-volt AC   |  | \$125.00    | \$125.00     |                   | 08XJX                   |
| 26   | Assist steps, STEEL BLACK   | STANDARD   | \$0.00      | \$0.00       |                   | STANDARD                |
| 27   | Provisions for electrical switch bank consists of (6) two position, latching, rocker style switch modules with an on/off indicator window defining ignition on or switch activated. The application of each switch will be defined by the customer/up fitter. Located on Headliner. (Requires (KW5) 220 Amp Alternator or (KHB) 150 amp/220 amp dual alternator.) | N/A truck comes standard with 4 latched switches                   | \$0.00      | \$0.00       |                   |                         |
|  | <b><u>SPECIAL PAINT</u></b>   |  |             |              |                   |                         |
| 28   | Special Paint, Solid, one color All normally body colored non-sheet metal parts will be Black.  |  | \$600.00    | \$600.00     |                   | 10761 Multiple colors   |
| 29   | Paints, solid, Tanger Orange All normally body colored non-sheet metal parts will be Black.   | Omaha Orange   | \$0.00      | \$0.00       |                   | 0311 Omaha orange/10761 |
| 30   | Please identify ALL other fees or costs not designated above that are included in your "Base Price" bid (provide details in "NOTES").   |  |             |              |                   |                         |
| <b>3958-0113D (3958-0117D) HEAVY DUTY TRUCKS: CAB AND CHASSIS DUAL REAR WHEELS, DIESEL, (G.V.W.R. 14,500 LBS., min.) (4 x 4)</b> |   | EXCEPTIONS TO SPECIFICATIONS (Notes)                               | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | (OPTION CODES)          |
| 1  | MODEL - CURRENT NEW   | CV515 SFA 4x4, 165" WB, 84"CA, 15,000 GVWR - Including DESTINATION | \$46,371.98 | \$46,371.98  | \$1.79            | 16030,165"w.b           |
| 2  | Wheelbase/CA Options  | 189"WB (108" CA)   | \$364.00    | \$364.00     |                   | 189" w.b                |
| 3  | Wheelbase/CA Options  | 201"WB (120" CA)   | \$364.00    | \$364.00     |                   | 201" w.b                |
| 4  | Wheelbase/CA Options  | 219"WB (138" CA)   | \$364.00    | \$364.00     |                   | 219" w.b                |
| 5  | Wheelbase/CA Options  | 231"WB (150" CA)   | \$364.00    | \$364.00     |                   | 231" w.b                |
| 6  | Wheelbase/CA Options  | 243"WB (162" CA)   | \$558.00    | \$558.00     |                   | 243" w.b                |
|  | <b>PRELIMINARY REQUIREMENTS:</b>  |  |             |              |                   |                         |
| 7  | Transmission, Automatic close-ratio 6 SPD with double overdrive   | ALLISON A1700HS  | \$0.00      | \$0.00       |                   | 13AWX                   |
|  | <b>TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:</b>  |  |             |              |                   |                         |
| 8  | <a href="#">The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer (refer to page B).</a>  | Included in base price   | \$0.00      | \$0.00       |                   |                         |
|  | <b>ADDITIONAL MDOT OPTIONS</b>  |  |             |              |                   |                         |
| 9  | Crew Cab option   | 175"WB 60"CA   | \$2,382.00  | \$2,382.00   |                   | 16196, 175" w.b         |
| 10   | Crew Cab option   | 199"WB 84"CA   | \$2,761.00  | \$2,761.00   |                   | 16196, 199"w.b          |
| 11   | Crew Cab option   | 235"WB 120"CA  | \$2,761.00  | \$2,761.00   |                   | 16196, 235" w.b         |
| 12   |   |  |             |              |                   |                         |
| 13   | Axle Rear Limited slip  |  | \$1,331.00  | \$1,331.00   |                   | 14AJE,14897             |
| 14   | Hubs autolocking on front   | N/A  | \$0.00      | \$0.00       |                   |                         |
| 15   | Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.   |  | \$15.00     | \$15.00      |                   |                         |
| 16   | Mirrors, outside high-visibility vertical camper-style, Black with manual folding and extension and lower convex spotter glass  | STANDARD   | \$0.00      | \$0.00       |                   |                         |

|    |   |  |             |              |                   |                   |
|----|---|--|-------------|--------------|-------------------|-------------------|
| 17 | Spare tire and wheel. Wrench-wheel and jack.  | no jack  | \$251.00    | \$251.00     |                   | 26DTX,10506       |
| 18 | Switches, upfitter for auxiliary  | 4 Latched switches   | \$0.00      | \$0.00       |                   | 08XJW             |
| 19 | High idle switch  | Standard   | \$0.00      | \$0.00       |                   |                   |
| 20 | Towing package: Heaviest duty available from manufacturer   | N/A  | \$0.00      | \$0.00       |                   |                   |
| 21 | Trailer brake controller, factory installed   |  | \$270.00    | \$270.00     |                   | 08HBW             |
| 22 | Power Windows, Locks, Heated Mirrors, and Remote Keyless entry  |  | \$802.00    | \$802.00     |                   | 16WAK,16SPS,16XAL |
| 23 | Chrome front bumper   |  | \$207.00    | \$207.00     |                   | 01LNZ             |
| 24 | Audio system, 7" diagonal color touch-screen with Chevrolet Infotainment AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones. (Includes (UQ3) 6-speaker audio system                                  |  | \$353.00    | \$353.00     |                   | 08RNM             |
| 25 | Power outlet, 110-volt AC   |  | \$125.00    | \$125.00     |                   | 08XJX             |
| 26 | Assist steps, Black Steel   | STANDARD   | \$0.00      | \$0.00       |                   |                   |
| 27 | electrical switch bank consists of (6) two position, latching, rocker style switch modules with an on/off indicator window defining ignition on or switch activated. The application of each switch will be defined by the customer/up fitter. Located on Headliner | N/A truck comes standars with 4 latched switches                         | \$0.00      | \$0.00       |                   |                   |
|    | <b><u>SPECIAL PAINT</u></b>   |  |             |              |                   |                   |
| 28 | Special Paint, Solid, one color All normally body colored non-sheet metal parts will be Black.  |  | \$600.00    | \$600.00     |                   | Multiple colors   |
| 29 | Paints, solid, Tangier Orange All normally body colored non-sheet metal parts will be Black.  | Omaha Orange   | \$0.00      | \$0.00       |                   | 0311 Omaha orange |
| 30 | <b>Please identify ALL other fees or costs not designated above that are included in your "Base Price" bid (provide details in "NOTES").</b>  |  |             |              |                   |                   |
|    | <b>3958-0118D HEAVY DUTY TRUCKS: CAB AND CHASSIS, DIESEL, DUAL REAR WHEELS (G.V.W.R. 18,000 LBS., min.)</b>   | EXCEPTIONS TO SPECIFICATIONS (Notes)                                     | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | (OPTION CODES)    |
| 1  | MODEL - CURRENT NEW   | CV515 SFA 4X2, 141" WB, 60" CA, 18,000 lbs. GVWR - Including DESTINATION | \$44,643.87 | \$44,643.87  | \$1.79            | 16030,141" w.b    |
| 3  | Wheelbase/CA Options  | 165"WB (84" CA)  | \$0.00      | \$0.00       |                   | 165"w.b           |
| 4  | Wheelbase/CA Options  | 189"WB (108" CA)   | \$379.00    | \$379.00     |                   | 189" w.b          |
| 5  | Wheelbase/CA Options  | 201"WB (120" CA)   | \$379.00    | \$379.00     |                   | 201" w.b          |
| 6  | Wheelbase/CA Options  | 219"WB (138" CA)   | \$379.00    | \$379.00     |                   | 219" w.b          |
| 7  | Wheelbase/CA Options  | 231"WB (150" CA)   | \$379.00    | \$379.00     |                   | 231" w.b          |
| 8  | Wheelbase/CA Options  | 243"WB (162" CA)   | \$573.00    | \$573.00     |                   | 243" w.b          |
|    | <b><u>PRELIMINARY REQUIREMENTS:</u></b>   |  |             |              |                   |                   |
| 9  | Transmission, Automatic close-ratio 6 SPD with double overdrive   | Allison, A1700HS   |             |              |                   | 13AWX             |
|    | TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:   |  | \$0.00      | \$0.00       |                   |                   |
| 10 | The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer (refer to page B).  | Included in base price   |             |              |                   |                   |
|    | ADDITIONAL MDOT OPTIONS   |  |             |              |                   |                   |
| 11 | Crew Cab option   | 175"WB 60"CA   | \$2,342.00  | \$2,342.00   |                   | 16196, 175"w.b    |

|    |   |  |             |              |                   |                   |
|----|---|--|-------------|--------------|-------------------|-------------------|
| 12 | Crew Cab option   | 199"WB 84"CA   | \$2,721.00  | \$2,721.00   |                   | 16196, 199" w.b   |
| 13 | Crew Cab option   | 235"WB 120"CA  | \$2,721.00  | \$2,721.00   |                   | 16196, 235" w.b   |
|    |   |  |             |              |                   |                   |
| 14 | Axle Rear Limited slip  |  | \$1,331.00  | \$1,331.00   |                   | 14AJE,14897       |
| 15 | Hubs autolocking on front   | N/A  | \$0.00      | \$0.00       |                   |                   |
| 16 | Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.   |  | \$15.00     | \$15.00      |                   |                   |
| 17 | Mirrors, outside high-visibility vertical camper-style, Black with manual folding and extension and lower convex spotter glass  | STANDARD   | \$0.00      | \$0.00       |                   |                   |
| 18 | Spare tire and wheel. Wrench-wheel and jack.  | No jack  | \$251.00    | \$251.00     |                   | 26DTX,10506       |
| 19 | Switches, upfitter for auxiliary  | STANDARD   | \$0.00      | \$0.00       |                   | 08XJW             |
| 20 | High idle switch  | STANDARD   | \$0.00      | \$0.00       |                   |                   |
| 21 | Towing package: Heaviest duty available from manufacturer   | Not Available  | \$0.00      | \$0.00       |                   |                   |
| 22 | Trailer brake controller, factory installed   |  | \$270.00    | \$270.00     |                   | 08HBW             |
| 23 | Power Windows, Locks, Heated Mirrors, and Remote Keyless entry  |  | \$802.00    | \$802.00     |                   | 16WAK,16SPS,16XAL |
| 24 | Chrome front bumper   |  | \$207.00    | \$207.00     |                   | 01LNZ             |
| 25 | Audio system, 7" diagonal color touch-screen with Chevrolet Infotainment AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones. (Includes (UQ3) 6-speaker audio system                                  |  | \$353.00    | \$353.00     |                   | 08RNM             |
| 26 | Power outlet, 110-volt AC   |  | \$125.00    | \$125.00     |                   | 08XJX             |
| 27 | Assist steps, Black Steel   | STANDARD   |             |              |                   |                   |
| 28 | electrical switch bank consists of (6) two position, latching, rocker style switch modules with an on/off indicator window defining ignition on or switch activated. The application of each switch will be defined by the customer/up fitter. Located on Headliner | N/A truck comes standard with 4 latched switches                         | \$0.00      | \$0.00       |                   |                   |
|    |   |  |             |              |                   |                   |
| 29 | Solid, one color All normally body colored non-sheet metal parts will be Black.   |  | \$600.00    | \$600.00     |                   | Multiple colors   |
| 30 | Paints, solid, Tangier Orange All normally body colored non-sheet metal parts will be Black.  | Omaha Orange   | \$0.00      | \$0.00       |                   | 0311 Omaha orange |
| 31 | Please identify ALL other fees or costs not designated above that are included in your "Base Price" bid (provide details in "NOTES").   |  |             |              |                   |                   |
|    | 3958-0119D HEAVY DUTY TRUCKS: CAB AND CHASSIS, DUAL REAR WHEELS (G.V.W.R. 18,000 LBS., min.) (4 x 4)  | EXCEPTIONS TO SPECIFICATIONS (Notes)                                     | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | (OPTION CODES)    |
| 1  | MODEL - CURRENT NEW   | CV515 SFA 4x4, 165" WB, 84" CA, 18,000 lbs. GVWR - Including DESTINATION | \$47,502.32 | \$47,502.32  | \$1.79            | 16030, 165"w.b    |
|    | PRELIMINARY REQUIREMENTS:   |  |             |              |                   |                   |
| 2  | Wheelbase/CA Options  | 189"WB (108" CA)   | \$379.00    | \$379.00     |                   | 189" w.b          |
| 3  | Wheelbase/CA Options  | 201"WB (120" CA)   | \$379.00    | \$379.00     |                   | 201" w.b          |
| 4  | Wheelbase/CA Options  | 219"WB (138" CA)   | \$379.00    | \$379.00     |                   | 219" w.b          |
| 5  | Wheelbase/CA Options  | 231"WB (150" CA)   | \$379.00    | \$379.00     |                   | 231" w.b          |

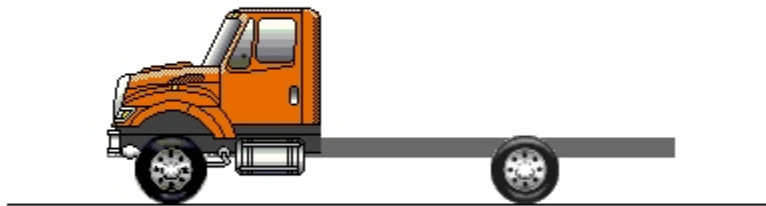
|    |   |  |            |            |  |                        |
|----|---|--|------------|------------|--|------------------------|
| 6  | Wheelbase/CA Options  | 243"WB (162" CA)                                 | \$573.00   | \$573.00   |  | 243" w.b               |
|    | <u>PRELIMINARY REQUIREMENTS:</u>  |  |            |            |  |                        |
| 7  | Transmission, Automatic close-ratio 6 SPD with double overdrive   | Allison, A1700HS                                 | \$0.00     | \$0.00     |  | 13AWX                  |
|    | TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:   |  |            |            |  |                        |
| 8  | The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer (refer to page B).  |  | \$0.00     | \$0.00     |  | included in base price |
|    | ADDITIONAL MDOT OPTIONS   |  |            |            |  |                        |
| 9  | Crew Cab option   | 175"WB 60"CA                                     | \$3,842.00 | \$3,842.00 |  | 16196, 175" W.B        |
| 10 | Crew Cab option   | 199"WB 84"CA                                     | \$4,221.00 | \$4,221.00 |  | 16196, 199" W.B        |
| 11 | Crew Cab option   | 235"WB 120"CA                                    | \$4,221.00 | \$4,221.00 |  | 16196, 235" W.B        |
| 12 |   |  |            |            |  |                        |
| 13 | Axle Rear Limited slip  |  | \$1,331.00 | \$1,331.00 |  | 14AJE, 14897           |
| 14 | Hubs autolocking on front   | N/A  | \$0.00     | \$0.00     |  |                        |
| 15 | Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.   |  | \$15.00    | \$15.00    |  |                        |
| 16 | Mirrors, outside high-visibility vertical camper-style, Black with manual folding and extension and lower convex spotter glass  | STANDARD   | \$0.00     | \$0.00     |  |                        |
| 17 | Spare tire and wheel. Wrench-wheel and jack.  | No Jack  | \$251.00   | \$251.00   |  | 26DTX,10506            |
| 18 | Switches, upfitter for auxiliary  | STANDARD   | \$0.00     | \$0.00     |  | 08XJW                  |
| 19 | High idle switch  | STANDARD   | \$0.00     | \$0.00     |  |                        |
| 20 | Towing package: Heaviest duty available from manufacturer   | N/A  | \$0.00     | \$0.00     |  |                        |
| 21 | Trailer brake controller, factory installed   |  | \$270.00   | \$270.00   |  | 08HBW                  |
| 22 | Power Windows, Locks, Heated Mirrors, and Remote Keyless entry  |  | \$802.00   | \$802.00   |  | 16WAK,16SPS,16XAL      |
| 23 | Chrome front bumper   |  | \$207.00   | \$207.00   |  | 01LNZ                  |
| 24 | Audio system, 7" diagonal color touch-screen with Chevrolet Infotainment AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones. (Includes (UQ3) 6-speaker audio system                                  |  | \$353.00   | \$353.00   |  | 08RNM                  |
| 25 | Power outlet, 110-volt AC   |  | \$125.00   | \$125.00   |  | 08XJX                  |
| 26 | Assist steps, Black Steel   | STANDARD   | \$0.00     | \$0.00     |  |                        |
| 27 | electrical switch bank consists of (6) two position, latching, rocker style switch modules with an on/off indicator window defining ignition on or switch activated. The application of each switch will be defined by the customer/up fitter. Located on Headliner | N/A truck comes standard with 4 latched switches | \$0.00     | \$0.00     |  |                        |
| 28 | Solid, one color All normally body colored non-sheet metal parts will be Black.   |  | \$600.00   | \$600.00   |  | Multiple Colors        |
| 29 | Paints, solid, Tangier Orange All normally body colored non-sheet metal parts will be Black.  | Omaha Orange                                     | \$0.00     | \$0.00     |  | 0311,Omaha orange      |
| 30 | Please identify ALL other fees or costs not designated above that are included in your "Base Price" bid (provide details in "NOTES").   |  |            |            |  |                        |

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0096D Auto

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

**State Of Michigan 3958-0096D**  
**4X2 Automatic Transmission**



Model Profile  
 2021 HV507 SFA (HV507)

|                           |   |
|---------------------------|---|
| AXLE CONFIG:              | 4X2   |
| APPLICATION:              | Stake Flat  |
| MISSION:                  | Requested GVWR: 25950. Calc. GVWR: 27500<br>Calc. Start / Grade Ability: 39.68% / 1.88% @ 55 MPH<br>Calc. Geared Speed: 87.4 MPH  |
| DIMENSION:                | Wheelbase: 177.00, CA: 102.00, Axle to Frame: 75.00   |
| ENGINE, DIESEL:           | { Cummins B6.7 240} EPA 2017, 240HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM,<br>2600 RPM Governed Speed, 240 Peak HP (Max)  |
| TRANSMISSION, AUTOMATIC:  | { Allison 3500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double<br>Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-<br>lb GVW and GCW Max, On/Off Highway |
| CLUTCH:                   | Omit Item (Clutch & Control)  |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity  |
| AXLE, REAR, SINGLE:       | { Dana Spicer S140} Single Reduction, 17,500-lb Capacity, 190 Wheel Ends Gear<br>Ratio: 5.57  |
| CAB:                      | Conventional, Day Cab   |
| TIRE, FRONT:              | (2) 11R22.5 Load Range H AH37 (HANKOOK), 499 rev/mile, 75 MPH, All-Position   |
| TIRE, REAR:               | (4) 11R22.5 Load Range H HDL2 (CONTINENTAL), 493 rev/mile, 75 MPH, Drive  |
| SUSPENSION, REAR, SINGLE: | 18,500-lb Capacity, Vari-Rate Springs   |
| PAINT:                    | Cab schematic 100WK<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| HV50700     | Base Chassis, Model HV507 SFA with 177.00 Wheelbase, 102.00 CA, and 75.00 Axle to Frame. | 5946/3741              | 9687                   |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |  |       |    |
|-------|--|-------|----|
| 12EJN | ENGINE, DIESEL { Cummins B6.7 240 } EPA 2017, 240HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 240 Peak HP (Max)  | 0/0   | 0  |
| 12UWZ | RADIATOR Cross Flow, Series System; 1228 SqIn Aluminum Radiator Core with Internal Water to Oil Transmission Cooler and 1167 In Charge Air Cooler<br><br><u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber | 23/-5 | 18 |
| 12THT | FAN DRIVE { Horton Drivemaster } Direct Drive Type, Two Speed with Residual Torque Device for Disengaged Fan Speed<br><br><u>Includes</u><br>: FAN Nylon   | 0/0   | 0  |
| 12VBC | AIR CLEANER Single Element   | 0/0   | 0  |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection   | 0/0   | 0  |
| 12WSY | BLOCK HEATER, ENGINE { Phillips } 120V/750W, for Cummins ISB/B6.7 Engines<br><br><u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door  | 0/0   | 0  |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations  | 0/0   | 0  |
| 12VYP | ENGINE CONTROL, REMOTE MOUNTED No Provision Furnished for Remote Mounted Engine Control  | 0/0   | 0  |
| 12VHH | FEDERAL EMISSIONS { Cummins B6.7 } EPA, OBD and GHG Certified for Calendar Year 2020   | 0/0   | 0  |
| 12VXT | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel   | 0/0   | 0  |
| 12EMZ | VENDOR WARRANTY, ENGINE { Cummins } B6.7 Engine, 3-Year Unlimited Miles Standard Warranty  | 0/0   | 0  |

**TRANSMISSION**

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 13AVL       | TRANSMISSION, AUTOMATIC { Allison 3500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-lb GVW and GCW Max, On/Off Highway | 181/69                 | 250                    |
| 13WUC       | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | 0/0                    | 0                      |
| 13XAL       | PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission  | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0                    | 0                      |
| 13WLP       | TRANSMISSION OIL Synthetic; 29 thru 42 Pints   | 0/0                    | 0                      |
| 13WET       | TRANSMISSION SHIFT CONTROL for Column Mounted Stalk Shifter  | 0/0                    | 0                      |

**CLUTCH**

|       |                                     |         |     |
|-------|-------------------------------------|---------|-----|
| 11001 | CLUTCH Omit Item (Clutch & Control) | -52/-11 | -63 |
|-------|-------------------------------------|---------|-----|

**REAR AXLES, SUSPENSIONS**

|       |  |       |     |
|-------|--|-------|-----|
| 14AJH | AXLE, REAR, SINGLE { Dana Spicer S140} Single Reduction, 17,500-lb Capacity, 190 Wheel Ends . Gear Ratio: 5.57 | 0/-91 | -91 |
| 14SAH | SUSPENSION, REAR, SINGLE 18,500-lb Capacity, Vari-Rate Springs   | 0/0   | 0   |

**FRONT AXLES**

|      |  |     |   |
|------|--|-----|---|
| 2ARX | AXLE, FRONT NON-DRIVING { Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity | 0/0 | 0 |
|------|--|-----|---|

**FRONT SUSPENSIONS**

|      |  |     |   |
|------|--|-----|---|
| 3ADB | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 10,000-lb Capacity, with Shock Absorbers | 0/0 | 0 |
|------|--|-----|---|

**CABS, COWLS, BODIES**

|       |  |      |    |
|-------|--|------|----|
| 16030 | CAB Conventional, Day Cab  | 0/0  | 0  |
| 16ZBT | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab   | 0/0  | 0  |
| 16BAM | AIR CONDITIONER with Integral Heater and Defroster   | 54/2 | 56 |
| 16VKB | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0  | 0  |
|       | <u>Includes</u><br>: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger<br>: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted<br>: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap |      |    |
| 16XCW | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side   | 0/0  | 0  |
| 16WSK | CAB REAR SUSPENSION Air Bag Type   | 0/0  | 0  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 16GDC       | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display | 0/0                    | 0                      |
| 16XJN       | INSTRUMENT PANEL Flat Panel  | 0/0                    | 0                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16SNL       | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width  | 0/0                    | 0                      |
|             | <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"  |                        |                        |
| 16KAV       | SEAT, DRIVER {National} Non-Suspension, High Back with Integral Head Rest, Vinyl, with Fixed Back  | -47/-22                | -69                    |
| 16LUM       | SEAT, PASSENGER {National} Non Suspension, High Back with Integral Headrest, Vinyl, with Fixed Back, with Under Seat Storage   | 33/15                  | 48                     |
| 16XCK       | WINDOW, MANUAL (2) and Manual Door Locks, Left and Right Doors   | 0/0                    | 0                      |

**FRAMES**

|      |  |        |     |
|------|--|--------|-----|
| 1CAD | FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 10.250" x 3.092" x 0.375" (260.4mm x 78.5mm x 9.5mm); 455.0" (11557mm) Maximum OAL | 11/236 | 247 |
| 1LLA | BUMPER, FRONT Swept Back, Steel, Heavy Duty  | 0/0    | 0   |
| 1WEV | WHEELBASE RANGE 146" (370cm) Through and Including 195" (495cm)  | 0/0    | 0   |

**BRAKES**

|      |   |       |     |
|------|---|-------|-----|
| 4091 | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications   | 0/0   | 0   |
|      | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)<br>: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |       |     |
| 4AZA | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)  | 0/0   | 0   |
| 4JCJ | BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers  | -28/0 | -28 |
| 4EXP | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 SqIn   | 16/0  | 16  |
| 4WBX | DUST SHIELDS, FRONT BRAKE for Air Brakes  | 5/0   | 5   |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| 4NDB        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake | 0/26          | 26            |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/39          | 39            |
| 4WDM        | DUST SHIELDS, REAR BRAKE for Air Brakes  | 0/6           | 6             |
| 4SPA        | AIR COMPRESSOR {Cummins} 18.7 CFM  | 0/0           | 0             |
| 4VKH        | AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Right Rail, Under Cab   | 0/0           | 0             |
| 4732        | DRAIN VALVE {Berg} with Pull Chain, for Air Tank   | 0/0           | 0             |

**STEERING**

|      |   |      |    |
|------|---|------|----|
| 5PSA | STEERING GEAR {Sheppard M100} Power     | 0/0  | 0  |
| 5708 | STEERING COLUMN Tilting                 | 13/2 | 15 |
| 5CAW | STEERING WHEEL 4-Spoke; 18" Dia., Black | 0/0  | 0  |

**DRIVELINES**

|      |  |      |    |
|------|--|------|----|
| 6DGG | DRIVELINE SYSTEM {Dana Spicer} 1710, for 4x2/6x2 | 5/23 | 28 |
|------|--|------|----|

**EXHAUST SYSTEMS**

|      |   |     |   |
|------|---|-----|---|
| 7BKY | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Under Right Rail Back of Cab, Includes Single Short Horizontal Tail Pipe | 0/0 | 0 |
|------|---|-----|---|

**ELECTRICAL SYSTEMS**

|      |  |     |    |
|------|--|-----|----|
| 8000 | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0 | 0  |
|      | Includes   |     |    |
|      | : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   |     |    |
|      | : HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel                                 |     |    |
|      | : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever  |     |    |
|      | : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light  |     |    |
|      | : STARTER SWITCH Electric, Key Operated  |     |    |
|      | : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector   |     |    |
|      | : TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature                |     |    |
|      | : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever |     |    |
|      | : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted   |     |    |
|      | : WIRING, CHASSIS Color Coded and Continuously Numbered  |     |    |
| 8GXD | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense               | 0/0 | 0  |
| 8TTR | BATTERY BOX Steel, with Plastic Cover, 30" Wide, 2-4 Battery Capacity, Mounted Right Side Under Cab                      | 0/0 | 0  |
| 8MJT | BATTERY SYSTEM {Fleetrite} Maintenance-Free, (2) 12-Volt 1900CCA Total, Top Threaded Stud                                | 7/7 | 14 |

| <u>Code</u> | <u>Description</u>  | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|---|------------|-----------|------------|-----------|
|             |   | (lbs)      |           | (lbs)      |           |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses  | 0/0        |           | 0          |           |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) { Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade      | 0/0        |           | 0          |           |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0        |           | 0          |           |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm   | 0/0        |           | 0          |           |
| 8XHR        | POWER SOURCE, ADDITIONAL Auxiliary Power Outlet (APO) & USB Port, Located in the Instrument Panel | 0/0        |           | 0          |           |
| 8RMP        | RADIO AM/FM/WB/Clock/Auxiliary Input  | 4/0        |           | 4          |           |
| 8RMV        | SPEAKERS (2) 6.5" Dual Cone Mounted in Doors  | 0/0        |           | 0          |           |
| 8XKL        | STARTING MOTOR {Mitsubishi Electric Automotive America 90P47} 12-Volt, with Soft-Start            | 0/0        |           | 0          |           |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender                               | 0/0        |           | 0          |           |

**FRONT END**

|      |   |     |  |   |  |
|------|---|-----|--|---|--|
| 9WBC | FRONT END Tilting, Fiberglass, with Three Piece Construction, for WorkStar/HV | 0/0 |  | 0 |  |
| 9HAT | GRILLE Stationary, Painted Grille & Headlight Bezels 8752 Charcoal Metallic   | 0/0 |  | 0 |  |
| 9AAB | LOGOS EXTERIOR Model Badges   | 0/0 |  | 0 |  |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges   | 0/0 |  | 0 |  |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |  |   |  |
|-------|--|-----|--|---|--|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100       | 0/0 |  | 0 |  |
|       | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WK" |     |  |   |  |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone            | 0/0 |  | 0 |  |

**FUEL TANKS**

|       |  |      |  |    |  |
|-------|--|------|--|----|--|
| 15SGJ | FUEL TANK Top Draw, Non-Polished Aluminum, D-Style, 16" Tank Depth, 50 US Gal (189L), Mounted Left Side, Under Cab | 22/4 |  | 26 |  |
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab                                       | 0/0  |  | 0  |  |
| 15LMR | FUEL/WATER SEPARATOR {Racor 400 Series,} with Primer Pump, Includes Water-in-Fuel Sensor                           | 0/0  |  | 0  |  |
| 15LMA | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 15" Back of Cab   | 0/0  |  | 0  |  |

**WHEELS, TIRES - FRONT**

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 27DUW       | WHEELS, FRONT { Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | -10/0                  | -10                    |
| 7382135809  | (2) TIRE, FRONT 11R22.5 Load Range H AH37 (HANKOOK), 499 rev/mile, 75 MPH, All-Position   | 2/0                    | 2                      |

**WHEELS, TIRES - REAR**

|            |   |       |     |
|------------|---|-------|-----|
| 28DUW      | WHEELS, REAR { Accuride 51408} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/-20 | -20 |
| 7382135432 | (4) TIRE, REAR 11R22.5 Load Range H HDL2 (CONTINENTAL), 493 rev/mile, 75 MPH, Drive   | 0/24  | 24  |
|            | Cab schematic 100WK   |       |     |
|            | Location 1: 0311, Omaha Orange (Std)  |       |     |
|            | Chassis schematic N/A   |       |     |
|            | Services Section:   |       |     |

**WARRANTY**

|       |  |           |       |
|-------|--|-----------|-------|
| 40128 | WARRANTY Standard for HV507, HV50B, HV607 Models, Effective with Vehicles Built July 1, 2017 or Later, CTS-2025A | 0/0       | 0     |
|       | Total Component Weight:  | 6185/4045 | 10230 |
|       | Spare Key  | 0/0       | 0     |
|       | State of Michigan DTMB Admin Fee 1%  | 0/0       | 0     |
|       | Total Goods Purchased:   | 0/0       | 0     |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

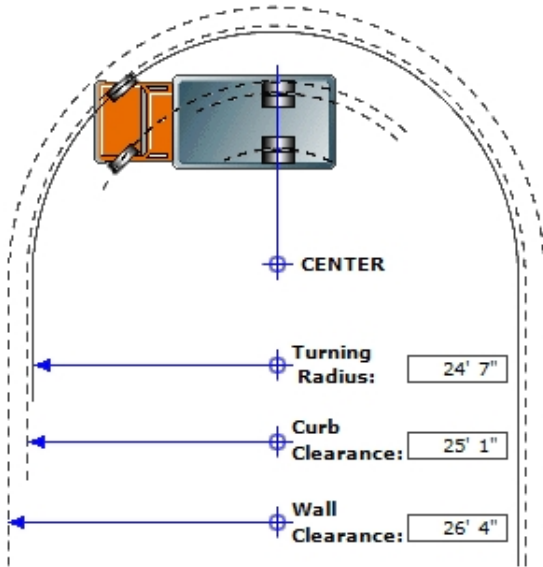
(0012EJN)

ATTACHMENTS: 0012THT

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 75  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Vehicle Speed Limiter Override      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| VSLO Maximum Road Speed Delta       | 0   | MPH        |
| VSLO Maximum Distance               | 100   | MILES      |
| Max Engine Speed No Veh Speed Sensr | 2201  | RPM        |
| LBSC Enable                         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| LBSC - Engine Speed Breakpoint      | 1800  | RPM        |
| Gear Down Protection Enable         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| GDP - Heavy Load Vehicle Speed      | 62  | MPH        |
| GDP - Light Load Vehicle Speed      | 57  | MPH        |
| Driver Reward Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Driver Reward Mode                  | 0, ROAD SPEED GOVERNOR  | N/A        |
| Fuel Economy - Expected Level       | 5.88  | MPG        |
| Fuel Economy - Good Level           | 6.47  | MPG        |
| Fuel Economy - Best Level           | 6.92  | MPG        |
| % Idle Time - Expected Level        | 30  | %          |
| % Idle Time - Good Level            | 20  | %          |
| % Idle Time - Best Level            | 10  | %          |
| Speed Reward - Expected Level       | 0   | MPH        |
| Speed Reward - Good Level           | 0   | MPH        |
| Speed Reward - Best Level           | 0   | MPH        |
| Speed Reward - Penalty Level        | 0   | MPH        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 60.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Vehicle Acceleration Management     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Variable Acceleration Speed 1       | 20  | MPH        |
| Variable Acceleration Speed 2       | 50  | MPH        |
| Variable Acceleration Rate 1        | 3.60  | MPH/SEC    |
| Variable Acceleration Rate 2        | 3.60  | MPH/SEC    |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 75  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Engine Fan Min On Time For AC       | 30  | SEC        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |

|                                     |  |         |
|-------------------------------------|--|---------|
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote PTO Enable                   | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote Station PTO Enable           | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Max Engine Speed                | 2600   | RPM     |
| PTO Min Engine Speed                | 750  | RPM     |
| PTO Maximum Engine Load             | 800  | LB-FT   |
| PTO Max Vehicle Speed               | 2  | MPH     |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Accel Override Max Engine Speed | 2800   | RPM     |
| PTO Clutch Override                 | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Parking Brake Interlock Mode    | 0, PTO PRK BRK INT TYPE SET TO NONE                | N/A     |
| PTO Transmission Neutral Interlock  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Resume Switch Speed             | 950  | RPM     |
| PTO Set Switch Speed                | 950  | RPM     |
| PTO Additional Switch Speed         | 950  | RPM     |
| PTO Ramp Rate                       | 250  | RPM/SEC |
| Remote PTO Number of Speed Settings | 1  | N/A     |
| Remote PTO Speed Setting 1          | 950  | RPM     |
| Remote PTO Speed Setting 2          | 950  | RPM     |
| Remote PTO Speed Setting 3          | 950  | RPM     |
| Remote PTO Speed Setting 4          | 950  | RPM     |
| Remote PTO Speed Setting 5          | 950  | RPM     |
| Remote Station PTO Resume Sw Spd    | 950  | RPM     |
| Remote Station PTO Set Switch Speed | 950  | RPM     |
| Remote Station PTO Addition Sw Spd  | 950  | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Sudden Veh Speed Decel Threshold    | 6.96   | MPH     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Veh Speed Sensor Anti Tamper Level  | 1, HIGH LEVEL                                      | N/A     |
| Maintenance Monitor Enable          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have been successfully finalized



Series: HV  
Model: HV507  
Description: HV507 SFA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 177  
Front Axle: 0002ARX  
Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity  
Front Wheel: 0027DUW  
Description: WHEELS, FRONT, { Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  
Front Tire: 07382135809  
Description: TIRES, 11R22.5 Load Range H AH37 (HANKOOK), 499 rev/mile, 75 MPH, All-Position  
Steering Gear: 0005PSA  
Description: STEERING GEAR, { Sheppard M100} Power

#### Turning Radius Statistics

##### General Information

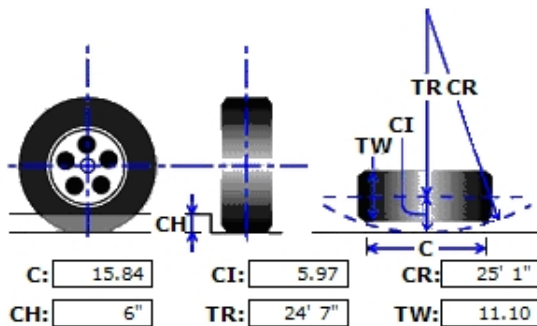
Inside Turn Angle: 50 Degrees  
Radial Overhang: 21

##### Axle Information

KingPin Inclination: 6.25 Degrees  
KingPin Center: 71.5

#### Turning Radius - Curb View

C - Curb Contact Length: 15.84  
CI - Curb Clearance Increment: 5.97  
CR - Curb Clearance Radius: 25' 1"  
CH - Curb Height: 6"  
TR - Turning Radius: 24' 7"  
TW - Tire Width: 11.10



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$106,025.00  |
| Total Goods Purchased:                      |             | \$661.42      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$109,226.42  |
| Less Customer Allowance:                    |             | (\$40,201.00) |
| Total Vehicle Price:                        |             | \$69,025.42   |
| Total Sale Price:                           |             | \$69,025.42   |
| Total Per Vehicle Sales Price:              |             | \$69,025.42   |
| Total Net Sales Excluding Taxes:            |             | \$69,025.42   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$69,040.42   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

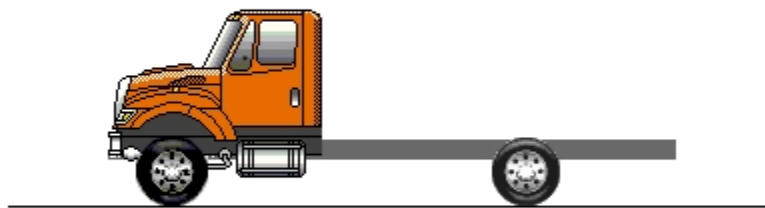
Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: MDOT 3958-0096D

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State Of Michigan 3958-0096D

4X2 Manual Transmission



#### Model Profile

2021 HV507 SFA (HV507)

|                           |   |
|---------------------------|---|
| AXLE CONFIG:              | 4X2   |
| APPLICATION:              | Stake Flat  |
| MISSION:                  | Requested GVWR: 25950. Calc. GVWR: 27500<br>Calc. Start / Grade Ability: 13.28% / 2.85% @ 55 MPH<br>Calc. Geared Speed: 72.8 MPH  |
| DIMENSION:                | Wheelbase: 177.00, CA: 102.00, Axle to Frame: 75.00   |
| ENGINE, DIESEL:           | { Cummins B6.7 240} EPA 2017, 240HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM,<br>2600 RPM Governed Speed, 240 Peak HP (Max)  |
| TRANSMISSION, MANUAL:     | { Fuller FSO-8406A} 6-Speed Manual, Aluminum Clutch Housing, Overdrive, Fully<br>Synchronized, Short Shift Stroke   |
| CLUTCH:                   | { Eaton Fuller SAS1402} Two-Plate, Stamped Angle Spring; Ceramic, 14" Diameter,<br>7+1 Low Rate Damper, with 1.75" Spline, Mechanical Pull Type Control and with<br>Kwik-Adjust(Manual) Feature 860 lb-ft Torque Capacity |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity  |
| AXLE, REAR, SINGLE:       | { Dana Spicer S140} Single Reduction, 17,500-lb Capacity, 190 Wheel Ends Gear<br>Ratio: 5.57  |
| CAB:                      | Conventional, Day Cab   |
| TIRE, FRONT:              | (2) 11R22.5 Load Range H AH37 (HANKOOK), 499 rev/mile, 75 MPH, All-Position   |
| TIRE, REAR:               | (4) 11R22.5 Load Range H HDL2 (CONTINENTAL), 493 rev/mile, 75 MPH, Drive  |
| SUSPENSION, REAR, SINGLE: | 18,500-lb Capacity, Vari-Rate Springs   |
| PAINT:                    | Cab schematic 100WK<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| HV50700     | Base Chassis, Model HV507 SFA with 177.00 Wheelbase, 102.00 CA, and 75.00 Axle to Frame. | 5946/3741              | 9687                   |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |     |   |
|-------|---|-----|---|
| 12EJN | ENGINE, DIESEL { Cummins B6.7 240 } EPA 2017, 240HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 240 Peak HP (Max)   | 0/0 | 0 |
| 12UWY | RADIATOR Cross Flow, Series System; 1228 SqIn Aluminum Radiator Core and 1167 SqIn Charge Air Cooler<br><br><u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber | 0/0 | 0 |
| 12THT | FAN DRIVE { Horton Drivemaster } Direct Drive Type, Two Speed with Residual Torque Device for Disengaged Fan Speed<br><br><u>Includes</u><br>: FAN Nylon  | 0/0 | 0 |
| 12VBC | AIR CLEANER Single Element  | 0/0 | 0 |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0 | 0 |
| 12WSY | BLOCK HEATER, ENGINE { Phillips } 120V/750W, for Cummins ISB/B6.7 Engines<br><br><u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door   | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0 | 0 |
| 12VYP | ENGINE CONTROL, REMOTE MOUNTED No Provision Furnished for Remote Mounted Engine Control   | 0/0 | 0 |
| 12VHH | FEDERAL EMISSIONS { Cummins B6.7 } EPA, OBD and GHG Certified for Calendar Year 2020  | 0/0 | 0 |
| 12VXT | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel  | 0/0 | 0 |
| 12EMZ | VENDOR WARRANTY, ENGINE { Cummins } B6.7 Engine, 3-Year Unlimited Miles Standard Warranty   | 0/0 | 0 |

**TRANSMISSION**

|       |  |     |   |
|-------|--|-----|---|
| 13GMJ | TRANSMISSION, MANUAL { Fuller FSO-8406A } 6-Speed Manual, Aluminum Clutch Housing, Overdrive, Fully Synchronized, Short Shift Stroke | 0/0 | 0 |
|-------|--|-----|---|

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| 13XAL       | PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission | 0/0           | 0             |

**CLUTCH**

|       |  |      |    |
|-------|--|------|----|
| 11LEY | CLUTCH {Eaton Fuller SAS1402} Two-Plate, Stamped Angle Spring; Ceramic, 14" Diameter, 7+1 Low Rate Damper, with 1.75" Spline, Mechanical Pull Type Control and with Kwik-Adjust (Manual) Feature 860 lb-ft Torque Capacity | 28/5 | 33 |
|-------|--|------|----|

**REAR AXLES, SUSPENSIONS**

|       |   |       |     |
|-------|---|-------|-----|
| 14AJH | AXLE, REAR, SINGLE {Dana Spicer S140} Single Reduction, 17,500-lb Capacity, 190 Wheel Ends . Gear Ratio: 5.57 | 0/-91 | -91 |
| 14SAH | SUSPENSION, REAR, SINGLE 18,500-lb Capacity, Vari-Rate Springs  | 0/0   | 0   |

**FRONT AXLES**

|      |   |     |   |
|------|---|-----|---|
| 2ARX | AXLE, FRONT NON-DRIVING {Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity | 0/0 | 0 |
|------|---|-----|---|

**FRONT SUSPENSIONS**

|      |  |     |   |
|------|--|-----|---|
| 3ADB | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 10,000-lb Capacity, with Shock Absorbers | 0/0 | 0 |
|------|--|-----|---|

**CABS, COWLS, BODIES**

|       |  |      |    |
|-------|--|------|----|
| 16030 | CAB Conventional, Day Cab  | 0/0  | 0  |
| 16ZBT | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab   | 0/0  | 0  |
| 16BAM | AIR CONDITIONER with Integral Heater and Defroster   | 54/2 | 56 |
| 16VKB | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0  | 0  |
|       | <u>Includes</u><br>: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger<br>: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted<br>: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap |      |    |
| 16XCW | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side   | 0/0  | 0  |
| 16WSK | CAB REAR SUSPENSION Air Bag Type   | 0/0  | 0  |
| 16GDC | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display   | 0/0  | 0  |
| 16XJN | INSTRUMENT PANEL Flat Panel  | 0/0  | 0  |
| 16HKT | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0  | 0  |

| <u>Code</u>   | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|---------------|---|---------------|---------------|
|               |   | (lbs)         | (lbs)         |
| 16SNL         | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width   | 0/0           | 0             |
|               | <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"   |               |               |
| 16KAV         | SEAT, DRIVER {National} Non-Suspension, High Back with Integral Head Rest, Vinyl, with Fixed Back   | -47/-22       | -69           |
| 16LUM         | SEAT, PASSENGER {National} Non Suspension, High Back with Integral Headrest, Vinyl, with Fixed Back, with Under Seat Storage  | 33/15         | 48            |
| 16XCK         | WINDOW, MANUAL (2) and Manual Door Locks, Left and Right Doors  | 0/0           | 0             |
| <b>FRAMES</b> |   |               |               |
| 1CAD          | FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 10.250" x 3.092" x 0.375" (260.4mm x 78.5mm x 9.5mm); 455.0" (11557mm) Maximum OAL  | 11/236        | 247           |
| 1LLA          | BUMPER, FRONT Swept Back, Steel, Heavy Duty   | 0/0           | 0             |
| 1WEV          | WHEELBASE RANGE 146" (370cm) Through and Including 195" (495cm)   | 0/0           | 0             |
| <b>BRAKES</b> |   |               |               |
| 4091          | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications   | 0/0           | 0             |
|               | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)<br>: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |               |               |
| 4AZA          | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)  | 0/0           | 0             |
| 4JCJ          | BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers  | -28/0         | -28           |
| 4EXP          | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 SqIn   | 16/0          | 16            |
| 4WBX          | DUST SHIELDS, FRONT BRAKE for Air Brakes  | 5/0           | 5             |
| 4NDB          | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake  | 0/26          | 26            |
| 4EXU          | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake  | 0/39          | 39            |
| 4WDM          | DUST SHIELDS, REAR BRAKE for Air Brakes   | 0/6           | 6             |
| 4SPA          | AIR COMPRESSOR {Cummins} 18.7 CFM   | 0/0           | 0             |
| 4VKH          | AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Right Rail, Under Cab  | 0/0           | 0             |

| <u>Code</u>               | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|---------------------------|--|---------------|---------------|
|                           |  | (lbs)         | (lbs)         |
| 4732                      | DRAIN VALVE { Berg} with Pull Chain, for Air Tank  | 0/0           | 0             |
| <b>STEERING</b>           |  |               |               |
| 5PSA                      | STEERING GEAR { Sheppard M100} Power   | 0/0           | 0             |
| 5708                      | STEERING COLUMN Tilting  | 13/2          | 15            |
| 5CAW                      | STEERING WHEEL 4-Spoke; 18" Dia., Black  | 0/0           | 0             |
| <b>DRIVELINES</b>         |  |               |               |
| 6DGG                      | DRIVELINE SYSTEM { Dana Spicer} 1710, for 4x2/6x2  | 5/23          | 28            |
| <b>EXHAUST SYSTEMS</b>    |  |               |               |
| 7BKY                      | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Under Right Rail Back of Cab, Includes Single Short Horizontal Tail Pipe  | 0/0           | 0             |
| <b>ELECTRICAL SYSTEMS</b> |  |               |               |
| 8000                      | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0           | 0             |
|                           | <u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |               |               |
| 8GXD                      | ALTERNATOR { Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense  | 0/0           | 0             |
| 8TTR                      | BATTERY BOX Steel, with Plastic Cover, 30" Wide, 2-4 Battery Capacity, Mounted Right Side Under Cab  | 0/0           | 0             |
| 8MJT                      | BATTERY SYSTEM { Fleetrite} Maintenance-Free, (2) 12-Volt 1900CCA Total, Top Threaded Stud   | 7/7           | 14            |
| 8XAH                      | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses   | 0/0           | 0             |
| 8WPH                      | CLEARANCE/MARKER LIGHTS (5) { Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade   | 0/0           | 0             |
| 8VAY                      | HORN, ELECTRIC Disc Style  | 0/0           | 0             |
| 8WWJ                      | INDICATOR, LOW COOLANT LEVEL with Audible Alarm  | 0/0           | 0             |

| <u>Code</u> | <u>Description</u>  | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|---|------------|-----------|------------|-----------|
|             |   | (lbs)      |           | (lbs)      |           |
| 8XHR        | POWER SOURCE, ADDITIONAL Auxiliary Power Outlet (APO) & USB Port, Located in the Instrument Panel | 0/0        |           | 0          |           |
| 8RMP        | RADIO AM/FM/WB/Clock/Auxiliary Input  | 4/0        |           | 4          |           |
| 8RMV        | SPEAKERS (2) 6.5" Dual Cone Mounted in Doors  | 0/0        |           | 0          |           |
| 8XKL        | STARTING MOTOR {Mitsubishi Electric Automotive America 90P47} 12-Volt, with Soft-Start            | 0/0        |           | 0          |           |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender                               | 0/0        |           | 0          |           |

**FRONT END**

|      |   |     |  |   |  |
|------|---|-----|--|---|--|
| 9WBC | FRONT END Tilting, Fiberglass, with Three Piece Construction, for WorkStar/HV | 0/0 |  | 0 |  |
| 9HAT | GRILLE Stationary, Painted Grille & Headlight Bezels 8752 Charcoal Metallic   | 0/0 |  | 0 |  |
| 9AAB | LOGOS EXTERIOR Model Badges   | 0/0 |  | 0 |  |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges   | 0/0 |  | 0 |  |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |  |   |  |
|-------|--|-----|--|---|--|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100       | 0/0 |  | 0 |  |
|       | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WK" |     |  |   |  |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone            | 0/0 |  | 0 |  |

**FUEL TANKS**

|       |  |      |  |    |  |
|-------|--|------|--|----|--|
| 15SGJ | FUEL TANK Top Draw, Non-Polished Aluminum, D-Style, 16" Tank Depth, 50 US Gal (189L), Mounted Left Side, Under Cab | 22/4 |  | 26 |  |
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab                                       | 0/0  |  | 0  |  |
| 15LMR | FUEL/WATER SEPARATOR {Racor 400 Series,} with Primer Pump, Includes Water-in-Fuel Sensor                           | 0/0  |  | 0  |  |
| 15LMA | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 15" Back of Cab   | 0/0  |  | 0  |  |

**WHEELS, TIRES - FRONT**

|            |  |       |  |     |  |
|------------|--|-------|--|-----|--|
| 27DUW      | WHEELS, FRONT {Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | -10/0 |  | -10 |  |
| 7382135809 | (2) TIRE, FRONT 11R22.5 Load Range H AH37 (HANKOOK), 499 rev/mile, 75 MPH, All-Position  | 2/0   |  | 2   |  |

**WHEELS, TIRES - REAR**

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 28DUW       | WHEELS, REAR { Accuride 51408} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/-20                  | -20                    |
| 7382135432  | (4) TIRE, REAR 11R22.5 Load Range H HDL2 (CONTINENTAL), 493 rev/mile, 75 MPH, Drive   | 0/24                   | 24                     |
|             | Cab schematic 100WK   |                        |                        |
|             | Location 1: 0311, Omaha Orange (Std)  |                        |                        |
|             | Chassis schematic N/A   |                        |                        |
|             | Services Section:   |                        |                        |

**WARRANTY**

|       |  |           |       |
|-------|--|-----------|-------|
| 40128 | WARRANTY Standard for HV507, HV50B, HV607 Models, Effective with Vehicles Built July 1, 2017 or Later, CTS-2025A | 0/0       | 0     |
|       | Total Component Weight:  | 6061/3997 | 10058 |
|       | Spare Key  | 0/0       | 0     |
|       | State of Michigan DTMB Admin Fee 1%  | 0/0       | 0     |
|       | Total Goods Purchased:   | 0/0       | 0     |

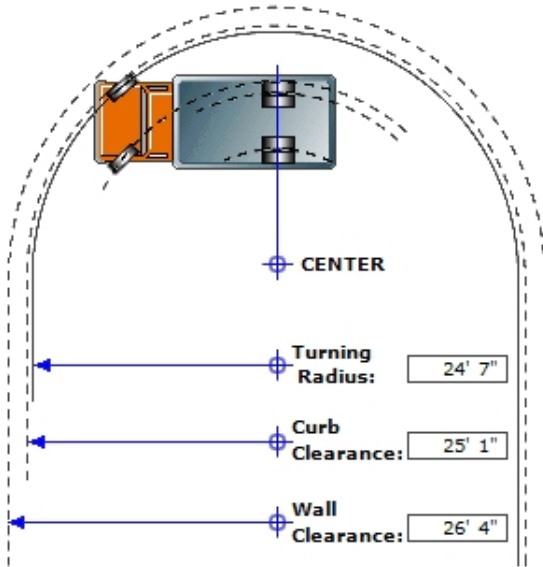
The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

(0012EJN)  
ATTACHMENTS: 0012THT

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 73  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Vehicle Speed Limiter Override      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| VSLO Maximum Road Speed Delta       | 0   | MPH        |
| VSLO Maximum Distance               | 100   | MILES      |
| Max Engine Speed No Veh Speed Sensr | 2582  | RPM        |
| LBSC Enable                         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| LBSC - Engine Speed Breakpoint      | 1800  | RPM        |
| Gear Down Protection Enable         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| GDP - Heavy Load Vehicle Speed      | 62  | MPH        |
| GDP - Light Load Vehicle Speed      | 57  | MPH        |
| Driver Reward Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Driver Reward Mode                  | 0, ROAD SPEED GOVERNOR  | N/A        |
| Fuel Economy - Expected Level       | 5.88  | MPG        |
| Fuel Economy - Good Level           | 6.47  | MPG        |
| Fuel Economy - Best Level           | 6.92  | MPG        |
| % Idle Time - Expected Level        | 30  | %          |
| % Idle Time - Good Level            | 20  | %          |
| % Idle Time - Best Level            | 10  | %          |
| Speed Reward - Expected Level       | 0   | MPH        |
| Speed Reward - Good Level           | 0   | MPH        |
| Speed Reward - Best Level           | 0   | MPH        |
| Speed Reward - Penalty Level        | 0   | MPH        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 60.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Vehicle Acceleration Management     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Variable Acceleration Speed 1       | 20  | MPH        |
| Variable Acceleration Speed 2       | 50  | MPH        |
| Variable Acceleration Rate 1        | 3.60  | MPH/SEC    |
| Variable Acceleration Rate 2        | 3.60  | MPH/SEC    |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 73  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Engine Fan Min On Time For AC       | 30  | SEC        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |

|                                     |  |         |
|-------------------------------------|--|---------|
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote PTO Enable                   | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote Station PTO Enable           | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Max Engine Speed                | 2600   | RPM     |
| PTO Min Engine Speed                | 750  | RPM     |
| PTO Maximum Engine Load             | 800  | LB-FT   |
| PTO Max Vehicle Speed               | 2  | MPH     |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Accel Override Max Engine Speed | 2800   | RPM     |
| PTO Clutch Override                 | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Parking Brake Interlock Mode    | 0, PTO PRK BRK INT TYPE SET TO NONE                | N/A     |
| PTO Transmission Neutral Interlock  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Resume Switch Speed             | 950  | RPM     |
| PTO Set Switch Speed                | 950  | RPM     |
| PTO Additional Switch Speed         | 950  | RPM     |
| PTO Ramp Rate                       | 250  | RPM/SEC |
| Remote PTO Number of Speed Settings | 1  | N/A     |
| Remote PTO Speed Setting 1          | 950  | RPM     |
| Remote PTO Speed Setting 2          | 950  | RPM     |
| Remote PTO Speed Setting 3          | 950  | RPM     |
| Remote PTO Speed Setting 4          | 950  | RPM     |
| Remote PTO Speed Setting 5          | 950  | RPM     |
| Remote Station PTO Resume Sw Spd    | 950  | RPM     |
| Remote Station PTO Set Switch Speed | 950  | RPM     |
| Remote Station PTO Addition Sw Spd  | 950  | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Sudden Veh Speed Decel Threshold    | 6.96   | MPH     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Veh Speed Sensor Anti Tamper Level  | 1, HIGH LEVEL                                      | N/A     |
| Maintenance Monitor Enable          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have been successfully finalized



Series: HV  
Model: HV507  
Description: HV507 SFA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 177

Front Axle: 0002ARX  
Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity

Front Wheel: 0027DUW  
Description: WHEELS, FRONT, { Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs

Front Tire: 07382135809  
Description: TIRES, 11R22.5 Load Range H AH37 (HANKOOK), 499 rev/mile, 75 MPH, All-Position

Steering Gear: 0005PSA  
Description: STEERING GEAR, { Sheppard M100} Power

#### Turning Radius Statistics

##### General Information

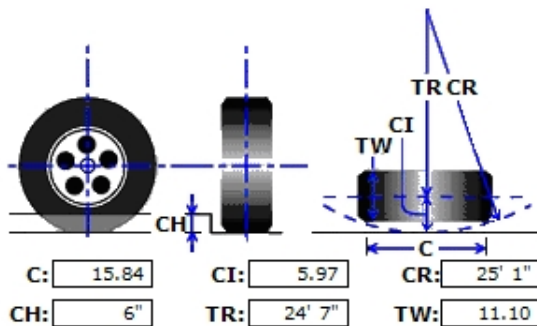
Inside Turn Angle: 50 Degrees  
Radial Overhang: 21

##### Axle Information

KingPin Inclination: 6.25 Degrees  
KingPin Center: 71.5

#### Turning Radius - Curb View

|    |                             |        |
|----|-----------------------------|--------|
| C  | - Curb Contact Length:      | 15.84  |
| CI | - Curb Clearance Increment: | 5.97   |
| CR | - Curb Clearance Radius:    | 25' 1" |
| CH | - Curb Height:              | 6"     |
| TR | - Turning Radius:           | 24' 7" |
| TW | - Tire Width:               | 11.10  |



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$98,883.00   |
| Total Goods Purchased:                      |             | \$661.42      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$102,084.42  |
| Less Customer Allowance:                    |             | (\$36,811.00) |
| Total Vehicle Price:                        |             | \$65,273.42   |
| Total Sale Price:                           |             | \$65,273.42   |
| Total Per Vehicle Sales Price:              |             | \$65,273.42   |
| Total Net Sales Excluding Taxes:            |             | \$65,273.42   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$65,288.42   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

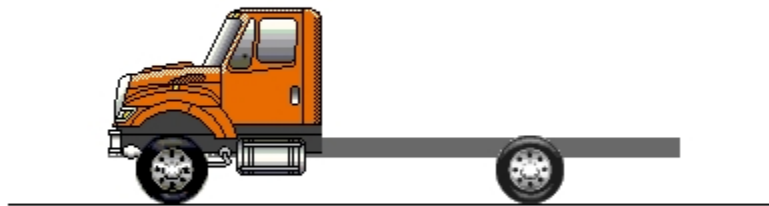
The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: MDOT 3958-0096D

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State Of Michigan 3958-0096D  
 4X4 Manual Transmission



Model Profile  
 2021 HV507 SFA (HV507)

|                           |   |
|---------------------------|---|
| AXLE CONFIG:              | 4X4   |
| APPLICATION:              | Stake Flat  |
| MISSION:                  | Requested GVWR: 25950. Calc. GVWR: 27500<br>Calc. Start / Grade Ability: 11.96% / 2.21% @ 55 MPH<br>Calc. Geared Speed: 75.8 MPH  |
| DIMENSION:                | Wheelbase: 179.00, CA: 104.00, Axle to Frame: 75.00   |
| ENGINE, DIESEL:           | { Cummins B6.7 240} EPA 2017, 240HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 240 Peak HP (Max)   |
| TRANSMISSION, MANUAL:     | { Fuller FSO-8406A} 6-Speed Manual, Aluminum Clutch Housing, Overdrive, Fully Synchronized, Short Shift Stroke  |
| CLUTCH:                   | { Eaton Fuller SAS1402} Two-Plate, Stamped Angle Spring; Ceramic, 14" Diameter, 7+1 Low Rate Damper, with 1.75" Spline, Mechanical Pull Type Control and with Kwik-Adjust(Manual) Feature 860 lb-ft Torque Capacity |
| AXLE, FRONT DRIVING:      | { Meritor MX-10-120 EVO} Single Reduction, 10,000-lb Capacity, with Hub Piloted Wheel Mounting  |
| AXLE, REAR, SINGLE:       | { Dana Spicer 17060S} Single Reduction, 17,500-lb Capacity, 190 Wheel Ends Gear Ratio: 5.29   |
| CAB:                      | Conventional, Day Cab   |
| TIRE, FRONT:              | (2) 11R22.5 Load Range H AH37 (HANKOOK), 499 rev/mile, 75 MPH, All-Position   |
| TIRE, REAR:               | (4) 11R22.5 Load Range H AH37 (HANKOOK), 499 rev/mile, 75 MPH, All-Position   |
| SUSPENSION, REAR, SINGLE: | 18,500-lb Capacity, Vari-Rate Springs   |
| PAINT:                    | Cab schematic 100WK<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| HV50700     | Base Chassis, Model HV507 SFA with 179.00 Wheelbase, 104.00 CA, and 75.00 Axle to Frame. | 5946/3741              | 9687                   |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANB | AXLE CONFIGURATION { Navistar } 4x4                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |     |   |
|-------|---|-----|---|
| 12EJN | ENGINE, DIESEL { Cummins B6.7 240 } EPA 2017, 240HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 240 Peak HP (Max)   | 0/0 | 0 |
| 12UWY | RADIATOR Cross Flow, Series System; 1228 SqIn Aluminum Radiator Core and 1167 SqIn Charge Air Cooler<br><br><u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber | 0/0 | 0 |
| 12THT | FAN DRIVE { Horton Drivemaster } Direct Drive Type, Two Speed with Residual Torque Device for Disengaged Fan Speed<br><br><u>Includes</u><br>: FAN Nylon  | 0/0 | 0 |
| 12VBC | AIR CLEANER Single Element  | 0/0 | 0 |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0 | 0 |
| 12WSY | BLOCK HEATER, ENGINE { Phillips } 120V/750W, for Cummins ISB/B6.7 Engines<br><br><u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door   | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0 | 0 |
| 12VYP | ENGINE CONTROL, REMOTE MOUNTED No Provision Furnished for Remote Mounted Engine Control   | 0/0 | 0 |
| 12VHH | FEDERAL EMISSIONS { Cummins B6.7 } EPA, OBD and GHG Certified for Calendar Year 2020  | 0/0 | 0 |
| 12VXT | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel  | 0/0 | 0 |
| 12EMZ | VENDOR WARRANTY, ENGINE { Cummins } B6.7 Engine, 3-Year Unlimited Miles Standard Warranty   | 0/0 | 0 |

**TRANSMISSION**

|       |  |     |   |
|-------|--|-----|---|
| 13GMJ | TRANSMISSION, MANUAL { Fuller FSO-8406A } 6-Speed Manual, Aluminum Clutch Housing, Overdrive, Fully Synchronized, Short Shift Stroke | 0/0 | 0 |
|-------|--|-----|---|

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| 13WDV       | OIL COOLER, TRANSFER CASE Remote Mounted Back of Cab  | 8/7           | 15            |
| 13XAL       | PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission   | 0/0           | 0             |
| 13TKL       | TRANSFER CASE {Meritor T-4208} 2-Spd, 8,300 lb-ft Total Capacity, without Provision for PTO, with Electric Over Air Control, with Lube Pump | 324/438       | 762           |
| 13WDB       | TRANSFER CASE LUBE {EmGard 50W} Synthetic; 1 thru 14.99 Pints   | 0/0           | 0             |

**CLUTCH**

|       |   |      |    |
|-------|---|------|----|
| 11LEY | CLUTCH {Eaton Fuller SAS1402} Two-Plate, Stamped Angle Spring; Ceramic, 14" Diameter, 7+1 Low Rate Damper, with 1.75" Spline, Mechanical Pull Type Control and with Kwik-Adjust(Manual) Feature 860 lb-ft Torque Capacity | 28/5 | 33 |
|-------|---|------|----|

**REAR AXLES, SUSPENSIONS**

|       |   |       |     |
|-------|---|-------|-----|
| 14AGE | AXLE, REAR, SINGLE {Dana Spicer 17060S} Single Reduction, 17,500-lb Capacity, 190 Wheel Ends . Gear Ratio: 5.29 | 0/-11 | -11 |
| 14SAH | SUSPENSION, REAR, SINGLE 18,500-lb Capacity, Vari-Rate Springs  | 0/0   | 0   |

**FRONT AXLES**

|      |   |        |      |
|------|---|--------|------|
| 2EZY | AXLE, FRONT DRIVING {Meritor MX-10-120 EVO} Single Reduction, 10,000-lb Capacity, with Hub Piloted Wheel Mounting | 1055/0 | 1055 |
|------|---|--------|------|

Notes

: Axle Lead Time is 90 Days

**FRONT SUSPENSIONS**

|      |  |     |   |
|------|--|-----|---|
| 3ADB | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 10,000-lb Capacity, with Shock Absorbers | 0/0 | 0 |
|------|--|-----|---|

**CABS, COWLS, BODIES**

|       |  |      |    |
|-------|--|------|----|
| 16030 | CAB Conventional, Day Cab  | 0/0  | 0  |
| 16ZBT | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab | 0/0  | 0  |
| 16BAM | AIR CONDITIONER with Integral Heater and Defroster   | 54/2 | 56 |
| 16VKB | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0  | 0  |

Includes

: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger  
 : DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted  
 : SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap

|       |  |     |   |
|-------|--|-----|---|
| 16XCW | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side | 0/0 | 0 |
| 16WSK | CAB REAR SUSPENSION Air Bag Type                   | 0/0 | 0 |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 16GDC       | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display | 0/0                    | 0                      |
| 16XJN       | INSTRUMENT PANEL Flat Panel  | 0/0                    | 0                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16SNL       | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width  | 0/0                    | 0                      |
|             | <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"  |                        |                        |
| 16KAV       | SEAT, DRIVER {National} Non-Suspension, High Back with Integral Head Rest, Vinyl, with Fixed Back  | -47/-22                | -69                    |
| 16SMN       | SEAT, PASSENGER {National} Non Suspension, High Back, Fixed Back, Integral Headrest, Vinyl   | 14/9                   | 23                     |
| 16XCK       | WINDOW, MANUAL (2) and Manual Door Locks, Left and Right Doors   | 0/0                    | 0                      |

**FRAMES**

|      |  |        |     |
|------|--|--------|-----|
| 1CAD | FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 10.250" x 3.092" x 0.375" (260.4mm x 78.5mm x 9.5mm); 455.0" (11557mm) Maximum OAL | 23/251 | 274 |
| 1LLA | BUMPER, FRONT Swept Back, Steel, Heavy Duty  | 0/0    | 0   |
| 1WGE | WHEELBASE RANGE 148" (375cm) Through and Including 179" (455cm)  | 0/0    | 0   |

**BRAKES**

|      |   |       |     |
|------|---|-------|-----|
| 4091 | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications   | 0/0   | 0   |
|      | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)<br>: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |       |     |
| 4AZA | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)  | 0/0   | 0   |
| 4JCJ | BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers  | -28/0 | -28 |
| 4ETD | BRAKE CHAMBERS, FRONT AXLE {MGM} 20 SqIn  | 13/0  | 13  |
| 4NDB | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake  | 0/26  | 26  |

| <u>Code</u>               | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|---------------------------|---|---------------|---------------|
|                           |   | (lbs)         | (lbs)         |
| 4EXU                      | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake  | 0/39          | 39            |
| 4SPA                      | AIR COMPRESSOR {Cummins} 18.7 CFM   | 0/0           | 0             |
| 4EBS                      | AIR DRYER {Bendix AD-9} with Heater   | 17/11         | 28            |
| 4VGG                      | AIR DRYER LOCATION Mounted Inside Left Rail, Behind Transfer Case Mounting  | 0/0           | 0             |
| 4VKJ                      | AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Left Rail, Back of Cab, Perpendicular to Rail  | 0/0           | 0             |
| 4732                      | DRAIN VALVE {Berg} with Pull Chain, for Air Tank  | 0/0           | 0             |
| <b>STEERING</b>           |   |               |               |
| 5PSA                      | STEERING GEAR {Sheppard M100} Power   | 0/0           | 0             |
| 5708                      | STEERING COLUMN Tilting   | 13/2          | 15            |
| 5CAW                      | STEERING WHEEL 4-Spoke; 18" Dia., Black   | 0/0           | 0             |
| <b>DRIVELINES</b>         |   |               |               |
| 6DHJ                      | DRIVELINE SYSTEM {Dana Spicer} SPL140 Main Driveline, 1710 Driveline to Transfer Case, SPL140 Driveline to Front Axle, for 4x4  | 4/20          | 24            |
| <b>EXHAUST SYSTEMS</b>    |   |               |               |
| 7BLC                      | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab, for Single Short Horizontal Tail Pipe, Frame Mounted Right Side Back of Cab, for All-Wheel Drive | 57/-1         | 56            |
| 7BEV                      | AFTERTREATMENT COVER Steel, Black   | 10/3          | 13            |
| <b>ELECTRICAL SYSTEMS</b> |   |               |               |
| 8000                      | ELECTRICAL SYSTEM 12-Volt, Standard Equipment   | 0/0           | 0             |
|                           | Includes  |               |               |
|                           | : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  |               |               |
|                           | : HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel  |               |               |
|                           | : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever   |               |               |
|                           | : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light   |               |               |
|                           | : STARTER SWITCH Electric, Key Operated   |               |               |
|                           | : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector  |               |               |
|                           | : TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature   |               |               |
|                           | : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  |               |               |
|                           | : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  |               |               |
|                           | : WIRING, CHASSIS Color Coded and Continuously Numbered   |               |               |
| 8GXD                      | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense  | 0/0           | 0             |
| 8WEJ                      | BATTERY BOX Steel, with Fiberglass Cover, 2-4 Battery Capacity, Mounted Left Side Perpendicular to Frame Rail, 35" Back of Cab  | -43/20        | -23           |

| <u>Code</u> | <u>Description</u>   | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|--|------------|-----------|------------|-----------|
|             |  | (lbs)      |           | (lbs)      |           |
| 8MJT        | BATTERY SYSTEM {Fleetrite} Maintenance-Free, (2) 12-Volt 1900CCA Total, Top Threaded Stud        | 7/7        |           | 14         |           |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses | 0/0        |           | 0          |           |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade      | 0/0        |           | 0          |           |
| 8VAY        | HORN, ELECTRIC Disc Style  | 0/0        |           | 0          |           |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm  | 0/0        |           | 0          |           |
| 8718        | POWER SOURCE Cigar Type Receptacle without Plug and Cord   | 1/0        |           | 1          |           |
| 8RMP        | RADIO AM/FM/WB/Clock/Auxiliary Input   | 4/0        |           | 4          |           |
| 8RMV        | SPEAKERS (2) 6.5" Dual Cone Mounted in Doors   | 0/0        |           | 0          |           |
| 8XKL        | STARTING MOTOR {Mitsubishi Electric Automotive America 90P47} 12-Volt, with Soft-Start           | 0/0        |           | 0          |           |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender                              | 0/0        |           | 0          |           |

**FRONT END**

|      |   |     |  |   |  |
|------|---|-----|--|---|--|
| 9WBC | FRONT END Tilting, Fiberglass, with Three Piece Construction, for WorkStar/HV | 0/0 |  | 0 |  |
| 9593 | FENDER EXTENSIONS Omit  | 0/0 |  | 0 |  |
| 9HAT | GRILLE Stationary, Painted Grille & Headlight Bezels 8752 Charcoal Metallic   | 0/0 |  | 0 |  |
| 9AAB | LOGOS EXTERIOR Model Badges   | 0/0 |  | 0 |  |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges   | 0/0 |  | 0 |  |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |  |   |  |
|-------|--|-----|--|---|--|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100       | 0/0 |  | 0 |  |
|       | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WK" |     |  |   |  |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone            | 0/0 |  | 0 |  |

**FUEL TANKS**

|       |  |     |  |    |  |
|-------|--|-----|--|----|--|
| 15SGG | FUEL TANK Top Draw, Non-Polished Aluminum, D-Style, 19" Tank Depth, 70 US Gal (265L), Mounted Left Side, Under Cab | 8/9 |  | 17 |  |
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab                                       | 0/0 |  | 0  |  |
| 15LMR | FUEL/WATER SEPARATOR {Racor 400 Series,} with Primer Pump, Includes Water-in-Fuel Sensor                           | 0/0 |  | 0  |  |
| 15LMA | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 15" Back of Cab   | 0/0 |  | 0  |  |

**WHEELS, TIRES - FRONT**

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 27DUW       | WHEELS, FRONT { Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | -10/0                  | -10                    |
| 7382135809  | (2) TIRE, FRONT 11R22.5 Load Range H AH37 (HANKOOK), 499 rev/mile, 75 MPH, All-Position   | 2/0                    | 2                      |

**WHEELS, TIRES - REAR**

|            |   |       |     |
|------------|---|-------|-----|
| 28DUW      | WHEELS, REAR { Accuride 51408} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/-20 | -20 |
| 7382135809 | (4) TIRE, REAR 11R22.5 Load Range H AH37 (HANKOOK), 499 rev/mile, 75 MPH, All-Position  | 0/4   | 4   |
|            | Cab schematic 100WK   |       |     |
|            | Location 1: 0311, Omaha Orange (Std)  |       |     |
|            | Chassis schematic N/A   |       |     |
|            | Services Section:   |       |     |

**WARRANTY**

|       |  |           |       |
|-------|--|-----------|-------|
| 40128 | WARRANTY Standard for HV507, HV50B, HV607 Models, Effective with Vehicles Built July 1, 2017 or Later, CTS-2025A | 0/0       | 0     |
|       | Total Component Weight:  | 7460/4540 | 12000 |
|       | Spare Key  | 0/0       | 0     |
|       | 1% State of Michigan DTMB Fee  | 0/0       | 0     |
|       | Total Goods Purchased:   | 0/0       | 0     |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

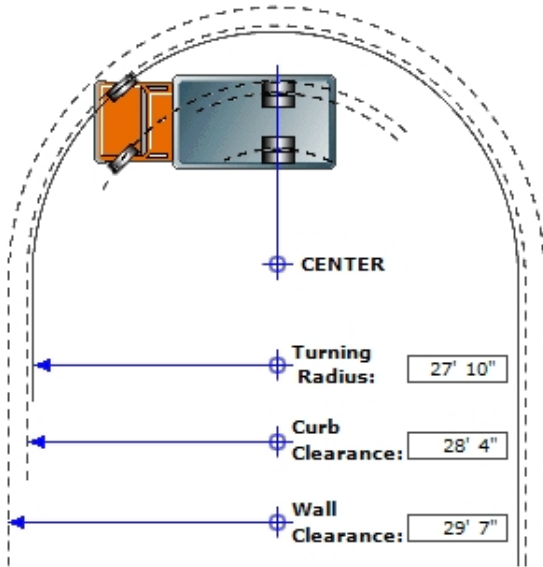
(0012EJN)

ATTACHMENTS: 0012THT

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 75  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Vehicle Speed Limiter Override      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| VSLO Maximum Road Speed Delta       | 0   | MPH        |
| VSLO Maximum Distance               | 100   | MILES      |
| Max Engine Speed No Veh Speed Sensr | 2539  | RPM        |
| LBSC Enable                         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| LBSC - Engine Speed Breakpoint      | 1800  | RPM        |
| Gear Down Protection Enable         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| GDP - Heavy Load Vehicle Speed      | 62  | MPH        |
| GDP - Light Load Vehicle Speed      | 57  | MPH        |
| Driver Reward Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Driver Reward Mode                  | 0, ROAD SPEED GOVERNOR  | N/A        |
| Fuel Economy - Expected Level       | 5.88  | MPG        |
| Fuel Economy - Good Level           | 6.47  | MPG        |
| Fuel Economy - Best Level           | 6.92  | MPG        |
| % Idle Time - Expected Level        | 30  | %          |
| % Idle Time - Good Level            | 20  | %          |
| % Idle Time - Best Level            | 10  | %          |
| Speed Reward - Expected Level       | 0   | MPH        |
| Speed Reward - Good Level           | 0   | MPH        |
| Speed Reward - Best Level           | 0   | MPH        |
| Speed Reward - Penalty Level        | 0   | MPH        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 60.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Vehicle Acceleration Management     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Variable Acceleration Speed 1       | 20  | MPH        |
| Variable Acceleration Speed 2       | 50  | MPH        |
| Variable Acceleration Rate 1        | 3.60  | MPH/SEC    |
| Variable Acceleration Rate 2        | 3.60  | MPH/SEC    |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 75  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Engine Fan Min On Time For AC       | 30  | SEC        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |

|                                     |  |         |
|-------------------------------------|--|---------|
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote PTO Enable                   | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote Station PTO Enable           | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Max Engine Speed                | 2600   | RPM     |
| PTO Min Engine Speed                | 750  | RPM     |
| PTO Maximum Engine Load             | 800  | LB-FT   |
| PTO Max Vehicle Speed               | 2  | MPH     |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Accel Override Max Engine Speed | 2800   | RPM     |
| PTO Clutch Override                 | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Parking Brake Interlock Mode    | 0, PTO PRK BRK INT TYPE SET TO NONE                | N/A     |
| PTO Transmission Neutral Interlock  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Resume Switch Speed             | 950  | RPM     |
| PTO Set Switch Speed                | 950  | RPM     |
| PTO Additional Switch Speed         | 950  | RPM     |
| PTO Ramp Rate                       | 250  | RPM/SEC |
| Remote PTO Number of Speed Settings | 1  | N/A     |
| Remote PTO Speed Setting 1          | 950  | RPM     |
| Remote PTO Speed Setting 2          | 950  | RPM     |
| Remote PTO Speed Setting 3          | 950  | RPM     |
| Remote PTO Speed Setting 4          | 950  | RPM     |
| Remote PTO Speed Setting 5          | 950  | RPM     |
| Remote Station PTO Resume Sw Spd    | 950  | RPM     |
| Remote Station PTO Set Switch Speed | 950  | RPM     |
| Remote Station PTO Addition Sw Spd  | 950  | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Sudden Veh Speed Decel Threshold    | 6.96   | MPH     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Veh Speed Sensor Anti Tamper Level  | 1, HIGH LEVEL                                      | N/A     |
| Maintenance Monitor Enable          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have not been finalized



Series: HV  
Model: HV507  
Description: HV507 SFA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 179  
Front Axle: 0002EZY  
Description: AXLE, FRONT DRIVING, {Meritor MX-10-120 EVO} Single Reduction, 10,000-lb Capacity, with Hub Piloted Wheel Mounting  
Front Wheel: 0027DUW  
Description: WHEELS, FRONT, {Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  
Front Tire: 07382135809  
Description: TIRES, 11R22.5 Load Range H AH37 (HANKOOK), 499 rev/mile, 75 MPH, All-Position  
Steering Gear: 0005PSA  
Description: STEERING GEAR, {Sheppard M100} Power

#### Turning Radius Statistics

##### General Information

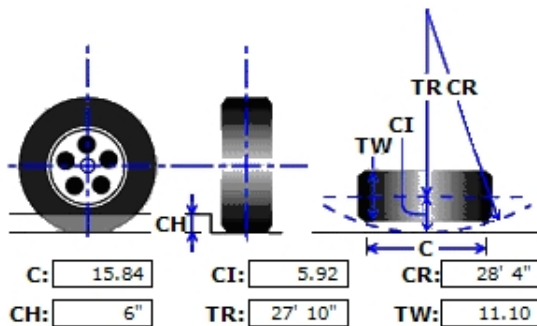
Inside Turn Angle: 42 Degrees  
Radial Overhang: 21

##### Axle Information

KingPin Inclination: 7 Degrees  
KingPin Center: 68.9

#### Turning Radius - Curb View

C - Curb Contact Length: 15.84  
CI - Curb Clearance Increment: 5.92  
CR - Curb Clearance Radius: 28' 4"  
CH - Curb Height: 6"  
TR - Turning Radius: 27' 10"  
TW - Tire Width: 11.10



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$130,177.00  |
| Total Goods Purchased:                      |             | \$843.99      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$133,560.99  |
| Less Customer Allowance:                    |             | (\$49,848.00) |
| Total Vehicle Price:                        |             | \$83,712.99   |
| Total Sale Price:                           |             | \$83,712.99   |
| Total Per Vehicle Sales Price:              |             | \$83,712.99   |
| Total Net Sales Excluding Taxes:            |             | \$83,712.99   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$83,727.99   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

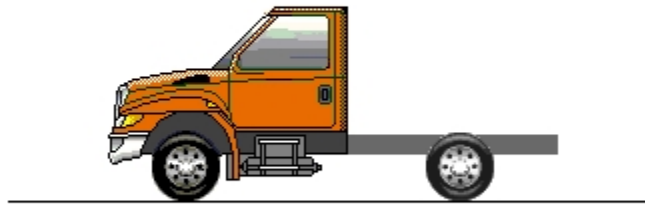
The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0111D/0115

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

### Spec 3958-0111D(3958-0115D)



### Model Profile 2020 CV515 SFA (CV515)

|                           |   |
|---------------------------|---|
| AXLE CONFIG:              | 4X2   |
| APPLICATION:              | Stake Flat  |
| MISSION:                  | Requested GVWR: 15000. Calc. GVWR: 15000<br>Calc. Start / Grade Ability: 46.67% / 5.80% @ 55 MPH<br>Calc. Geared Speed: 90.1 MPH  |
| DIMENSION:                | Wheelbase: 141.00, CA: 59.80, Axle to Frame: 49.00  |
| ENGINE, DIESEL:           | { International 6.6} EPA 2017, 350HP @ 2700 RPM, 700 lb-ft Torque @ 1600 RPM,<br>2900 RPM Governed Speed, 350 Peak HP (Max)   |
| TRANSMISSION, AUTOMATIC:  | { Allison 1700 HS} 5th Generation Controls, Close Ratio, 6-Speed with Double<br>Overdrive, Less PTO Provision, Less Retarder, Includes Park Pawl, with 19,500-lb<br>GVW and 26,000-lb GCW Max |
| AXLE, FRONT NON-DRIVING:  | { Dana Spicer D-800N} I-Beam Type, 6,000-lb Capacity  |
| AXLE, REAR, SINGLE:       | { Dana Spicer S14-110} Single Reduction, 10,000-lb Capacity, 190 Wheel Ends Gear<br>Ratio: 4.88   |
| CAB:                      | Conventional, Day Cab   |
| TIRE, FRONT:              | (2) 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH,<br>All-Position  |
| TIRE, REAR:               | (4) 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH,<br>All-Position  |
| SUSPENSION, REAR, SINGLE: | 11,000-lb Capacity, Vari-Rate Springs   |
| PAINT:                    | Cab schematic 100CX<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| CV51500     | Base Chassis, Model CV515 SFA with 141.00 Wheelbase, 59.80 CA, and 49.00 Axle to Frame. | 4671/2886     | 7557          |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |     |   |
|-------|---|-----|---|
| 12GAD | ENGINE, DIESEL { International 6.6 } EPA 2017, 350HP @ 2700 RPM, 700 lb-ft Torque @ 1600 RPM, 2900 RPM Governed Speed, 350 Peak HP (Max)        | 0/0 | 0 |
|       | <u>Includes</u><br>: OIL FILTER, ENGINE Spin-On Type  |     |   |
| 12XZD | RADIATOR Aluminum; 3-Row, Down Flow, Front to Back System, 730 SqIn Louvered, with 578 SqIn Charge Air Cooler, with In-Tank Transmission Cooler | 0/0 | 0 |
| 12TTM | FAN DRIVE Viscous Screw On Type, Rear Tether, Electronically Controlled   | 0/0 | 0 |
| 12VGC | AIR CLEANER Single Element, with Water Separator  | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0 | 0 |
| 12VHN | FEDERAL EMISSIONS { International 6.6 } EPA, OBD and GHG Certified for Calendar Year 2020   | 0/0 | 0 |
| 12WUS | GOVERNOR Electronic Road Speed Type; with 65 MPH Default  | 0/0 | 0 |

**TRANSMISSION**

|       |  |     |   |
|-------|--|-----|---|
| 13AWX | TRANSMISSION, AUTOMATIC { Allison 1700 HS } 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, Less PTO Provision, Less Retarder, Includes Park Pawl, with 19,500-lb GVW and 26,000-lb GCW Max | 0/0 | 0 |
| 13WYY | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0 | 0 |

**REAR AXLES, SUSPENSIONS**

|       |  |      |    |
|-------|--|------|----|
| 14AWH | AXLE, REAR, SINGLE { Dana Spicer S14-110 } Single Reduction, 10,000-lb Capacity, 190 Wheel Ends . Gear Ratio: 4.88 | 0/0  | 0  |
| 14SCG | SUSPENSION, REAR, SINGLE 11,000-lb Capacity, Vari-Rate Springs   | 0/0  | 0  |
| 14WAP | SHOCK ABSORBERS, REAR (2)  | 0/50 | 50 |

**FRONT AXLES**

|      |   |     |   |
|------|---|-----|---|
| 2AJJ | AXLE, FRONT NON-DRIVING { Dana Spicer D-800N } I-Beam Type, 6,000-lb Capacity | 0/0 | 0 |
|------|---|-----|---|

| <u>Code</u>                | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|----------------------------|--|------------------------|------------------------|
| <b>FRONT SUSPENSIONS</b>   |  |                        |                        |
| 3AGP                       | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 6,000-lb Capacity, with Shock Absorbers  | 0/0                    | 0                      |
| <b>CABS, COWLS, BODIES</b> |  |                        |                        |
| 16030                      | CAB Conventional, Day Cab  | 0/0                    | 0                      |
|                            | <u>Includes</u><br>: DOME LIGHT, CAB with OFF/DOOR/ON Settings; Located in Overhead Console<br>: READING LIGHT, CAB Located in Overhead Console<br>: STEP (2) One Per Door<br>: STORAGE POCKET, DOOR (2) Full Length, Driver and Passenger Door                                  |                        |                        |
| 16XCP                      | AIR BAG, FRONT, DRIVER SIDE  | 0/0                    | 0                      |
| 16XCR                      | AIR BAG, FRONT, PASSENGER SIDE   | 0/0                    | 0                      |
| 16XDE                      | AIR BAG, SIDE, DRIVER Seat Mounted, Outboard Side-Impact Airbag  | 0/0                    | 0                      |
| 16XDG                      | AIR BAG, SIDE, PASSENGER Seat Mounted, Outboard Side-Impact Airbag   | 0/0                    | 0                      |
| 16XDH                      | AIR BAG, SIDE CURTAIN Roof Mounted, for Front and Rear Outboard Seating Positions for Driver and Passenger Sides   | 0/0                    | 0                      |
| 16XZA                      | AIR CONDITIONER with Heater, Single Zone   | 0/0                    | 0                      |
| 16VKB                      | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0                    | 0                      |
|                            | <u>Includes</u><br>: SUN VISOR (2) Vinyl   |                        |                        |
| 16CEM                      | COLOR, INTERIOR Dark Ash   | 0/0                    | 0                      |
| 16HCT                      | GAUGE CLUSTER English Speedometer, Includes English Odometer; Includes 3.5" Monochromatic Display with Personalization, Warning Messages and Vehicle Information   | 0/0                    | 0                      |
| 16BBA                      | GLASS, ALL WINDOWS Solar Absorbing, Tint   | 0/0                    | 0                      |
| 16ACA                      | MIRROR, INSIDE REAR VIEW Omit  | 0/0                    | 0                      |
| 16SPR                      | MIRRORS (2) Manual Folding and Extending, Black Heads and Arms, for 96" Load Width   | 0/0                    | 0                      |
| 16KVS                      | SEAT, DRIVER High Back with Integral Headrest, with Recline, Vinyl, Fixed Lumbar   | 0/0                    | 0                      |
| 16LVR                      | SEAT, TWO-MAN PASSENGER High Back with Integral Headrest in Outboard Position, Center Fold-Down Armrest with Storage, Vinyl, with Recline  | 0/0                    | 0                      |
| <b>FRAMES</b>              |  |                        |                        |
| 1CGH                       | FRAME RAILS High Strength Low Alloy Steel (50,000 PSI Yield), Straight Top Flange with Contoured Bottom, Height Transitions from 7.375" (187.325mm) to 9.125" (231.775mm) to 7.625" (193.675mm); Width: 3.079" (78.21mm); Thickness: 0.3125" (7.94mm); 383.3" (9735.8mm) Max OAL | 0/0                    | 0                      |

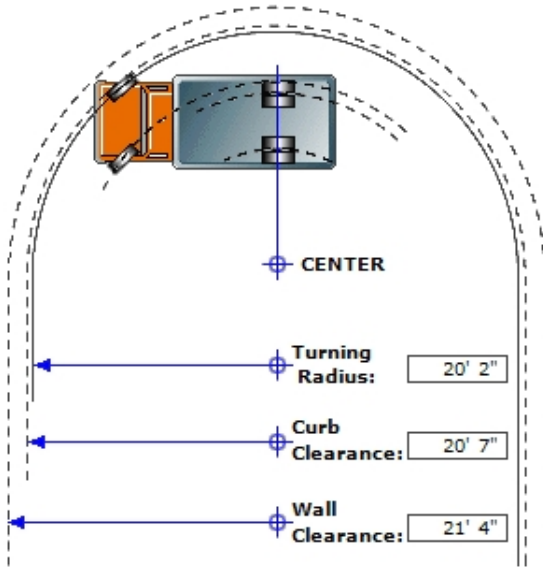
| <u>Code</u>               | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|---------------------------|--|------------------------|------------------------|
| 1LRZ                      | BUMPER, FRONT Contoured, Steel, Painted Black  | 0/0                    | 0                      |
| 1WEB                      | WHEELBASE RANGE 128" (325cm) Through and Including 183" (465cm)  | 0/0                    | 0                      |
| <b>BRAKES</b>             |  |                        |                        |
| 4198                      | BRAKE SYSTEM, HYDRAULIC {Bosch} Split System, with Four Channel ABS, Traction Control, Hydromax Brake Booster and Master Cylinder  | 0/0                    | 0                      |
| 4JNR                      | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 64mm Diameter Pistons   | 0/0                    | 0                      |
| 4NNM                      | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 64mm Diameter Pistons  | 0/0                    | 0                      |
| 4GBJ                      | BRAKE, PARKING {Bosch} DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Foot Operated in Cab; Differential Mounted  | 0/0                    | 0                      |
| 4EVD                      | DUST SHIELDS, FRONT BRAKE for Hydraulic Brakes   | 0/0                    | 0                      |
| 4EVE                      | DUST SHIELDS, REAR BRAKE for Hydraulic Brakes  | 0/0                    | 0                      |
| <b>STEERING</b>           |  |                        |                        |
| 5PSS                      | STEERING GEAR {Bosch S2 8014 Plus} Power   | 0/0                    | 0                      |
| 5708                      | STEERING COLUMN Tilting  | 0/0                    | 0                      |
| 5CBG                      | STEERING WHEEL 4-Spoke; 15" Dia., Black  | 0/0                    | 0                      |
| <b>DRIVELINES</b>         |  |                        |                        |
| 6DGA                      | DRIVELINE SYSTEM {Dana Spicer} SPL100, for 4x2/6x2   | 15/32                  | 47                     |
| <b>EXHAUST SYSTEMS</b>    |  |                        |                        |
| 7BLL                      | EXHAUST SYSTEM Horizontal, Frame Mounted Right Side, Under Rail, for Single Exhaust  | 0/0                    | 0                      |
| 7SDS                      | ENGINE EXHAUST BRAKE for International 6.6 Engine  | 0/0                    | 0                      |
| 7XAB                      | MANUAL REGEN Capability, Omit  | 0/0                    | 0                      |
| <b>ELECTRICAL SYSTEMS</b> |  |                        |                        |
| 8002                      | ELECTRICAL SYSTEM 12-Volt for CV Model   | 0/0                    | 0                      |
|                           | <u>Includes</u><br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: PARKING LIGHT PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: TURN SIGNAL SWITCH Self-Cancelling with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature, Integral with Turn Signal Lever |                        |                        |
| 8GJA                      | ALTERNATOR {Denso SC2} Brush Type, 12 Volt 150 Amp. Capacity   | 0/0                    | 0                      |
| 8VVB                      | BATTERY BOX Steel, with Plastic Cover, 2 Battery Capacity, Parallel to Rail, 28" Wide, Mounted Left Side Under Cab   | 0/0                    | 0                      |

| <u>Code</u>                     | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|---------------------------------|--|---------------|---------------|
|                                 |  | (lbs)         | (lbs)         |
| 8MVZ                            | BATTERY SYSTEM { VARTA } Maintenance-Free, (2) 12-Volt 110CCA Total, Top Threaded Stud   | 0/0           | 0             |
| 8XJV                            | CLEARANCE/MARKER LIGHTS (5) Amber LED Lights, Flush Mounted on Cab   | 0/0           | 0             |
| 8XJN                            | HEADLIGHTS Halogen, Composite Aero Design, Black Trim Bezel, with Daytime Running Lights   | 0/0           | 0             |
| 8VAY                            | HORN, ELECTRIC Disc Style  | 0/0           | 0             |
| 8RNN                            | RADIO AM/FM/USB Input/Auxiliary Input/SD Card Slot, with 4.2" Color Touch Panel Display  | 0/0           | 0             |
| 8RNT                            | SPEAKERS (4)   | 0/0           | 0             |
| 8XJW                            | STARTING MOTOR 12 Volt   | 0/0           | 0             |
| 8TUL                            | STOP, TURN, TAIL & B/U LIGHTS Multi-Function, Sealed, Incandescent Stop, Turn and Tail Lights, Backup Lights with Rear Reflex Reflector, Includes License Plate Light                  | 0/0           | 0             |
| 8XJP                            | SWITCH, AUXILIARY 1 to 4 Latching Switches with 30-Amp Fuses   | 0/0           | 0             |
| <b>FRONT END</b>                |  |               |               |
| 9WAY                            | FRONT END Tilting, Fiberglass, with Three Piece Construction   | 0/0           | 0             |
| 9WAC                            | BUG SCREEN Mounted Behind Grille   | 12/-2         | 10            |
| 9WBS                            | FENDER EXTENSIONS Molded in Black  | 0/0           | 0             |
| 9HBZ                            | GRILLE Molded in Dark Gray   | 0/0           | 0             |
| 9AAB                            | LOGOS EXTERIOR Model Badges  | 0/0           | 0             |
| <b>SPEEDOMETER, TOOLS, MISC</b> |  |               |               |
| 10060                           | PAINT SCHEMATIC, PT-1 Single Color, Design 100   | 0/0           | 0             |
| 10761                           | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone  | 0/0           | 0             |
| 10XAV                           | GVWR WEIGHT CLASSIFICATION Class 4 (14,001-16,000 lbs)   | 0/0           | 0             |
| 10WGH                           | SPECIAL RATING, GVWR Limited to 15,000-lb GVWR   | 0/0           | 0             |
| <b>FUEL TANKS</b>               |  |               |               |
| 15SZP                           | FUEL TANK Top Draw, Plastic, Rectangular, 17" Tank Depth, 25 US Gal (95L), Includes Auxiliary Draw Port and Fuel Filler Assembly, Mounted Between Frame Rails and Forward of Rear Axle | 38/-75        | -37           |
| 15WDZ                           | DEF TANK 6.75 US Gal (26L) Capacity, Frame Mounted Outside Right Rail, Under Cab   | 0/0           | 0             |
| <b>WHEELS, TIRES - FRONT</b>    |  |               |               |
| 27DTX                           | WHEELS, FRONT { Accuride 50180 } DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs                                     | 0/0           | 0             |
| 7779445433                      | (2) TIRE, FRONT 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH, All-Position  | -10/0         | -10           |

| <u>Code</u>                 | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-----------------------------|---|------------------------|------------------------|
| <b>WHEELS, TIRES - REAR</b> |   |                        |                        |
| 28DTX                       | WHEELS, REAR { Accuride 50180} DUAL DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs   | 0/0                    | 0                      |
| 7779445433                  | (4) TIRE, REAR 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH, All-Position<br><br>Cab schematic 100CX<br><br>Location 1: 0311, Omaha Orange (Std)<br><br>Chassis schematic N/A<br><br>Services Section: | 0/-20                  | -20                    |
| <b>WARRANTY</b>             |   |                        |                        |
| 40131                       | WARRANTY Standard for CV515, Effective with Vehicles Built December 3, 2018 or Later, CTS-3000A   | 0/0                    | 0                      |
|                             | Total Component Weight:   | 4726/2871              | 7597                   |
|                             | 1% MI Deal Fee Spec 3958-0111D(3958-0115D)  | 0/0                    | 0                      |
|                             | Total Goods Purchased:  | 0/0                    | 0                      |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

Electronic Parameters Data is Not Available.



Series: CV  
Model: CV515  
Description: CV515 SFA  
Model Year: 2020

#### Calculation Factors

Wheelbase: 141  
Front Axle: 0002AJJ  
Description: AXLE, FRONT NON-DRIVING, { Dana Spicer D-800N } I-Beam Type, 6,000-lb Capacity  
Front Wheel: 0027DTX  
Description: WHEELS, FRONT, { Accuride 50180 } DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  
Front Tire: 07779445433  
Description: TIRES, 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH, All-Position  
Steering Gear: 0005PSS  
Description: STEERING GEAR, { Bosch S2 8014 Plus } Power

#### Turning Radius Statistics

##### General Information

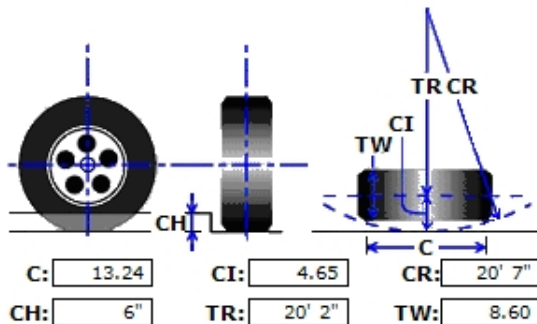
Inside Turn Angle: 50 Degrees  
Radial Overhang: 14.3

##### Axle Information

KingPin Inclination: 9.7 Degrees  
KingPin Center: 62.71

#### Turning Radius - Curb View

C - Curb Contact Length: 13.24  
CI - Curb Clearance Increment: 4.65  
CR - Curb Clearance Radius: 20' 7"  
CH - Curb Height: 6"  
TR - Turning Radius: 20' 2"  
TW - Tire Width: 8.60



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u> |
|---|-------------|--------------|
| Total Factory List Price Including Options: |             | \$47,871.00  |
| Total Goods Purchased:                      |             | \$430.25     |
| Total Preparation And Delivery:             |             | \$190.00     |
| Total Freight:                              |             | \$1,595.00   |
| Total Factory List Price Including Freight: |             | \$50,086.25  |
| Less Customer Allowance:                    |             | (\$6,631.00) |
| Total Vehicle Price:                        |             | \$43,455.25  |
| Total Sale Price:                           |             | \$43,455.25  |
| Total Per Vehicle Sales Price:              |             | \$43,455.25  |
| Total Net Sales Excluding Taxes:            |             | \$43,455.25  |
| Michigan Title Fee                          |             |              |
| Total License, Title:                       |             | \$15.00      |
| Net Sales Price:                            |             | \$43,470.25  |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

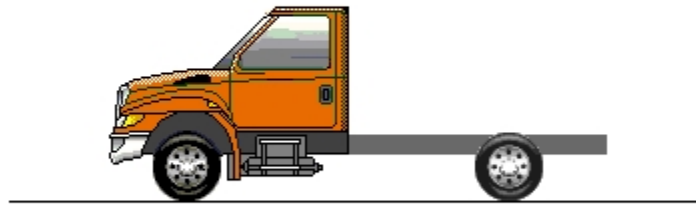
The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 4x4

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

### Spec 3958-0113D(3958-0117D)



### Model Profile 2020 CV515 SFA (CV515)

|                           |  |
|---------------------------|--|
| AXLE CONFIG:              | 4X4  |
| APPLICATION:              | Stake Flat   |
| MISSION:                  | Requested GVWR: 15000. Calc. GVWR: 15000<br>Calc. Start / Grade Ability: 46.67% / 4.10% @ 55 MPH<br>Calc. Geared Speed: 102.2 MPH  |
| DIMENSION:                | Wheelbase: 165.00, CA: 83.80, Axle to Frame: 49.00   |
| ENGINE, DIESEL:           | { International 6.6 } EPA 2017, 350HP @ 2700 RPM, 700 lb-ft Torque @ 1600 RPM,<br>2900 RPM Governed Speed, 350 Peak HP (Max)   |
| TRANSMISSION, AUTOMATIC:  | { Allison 1700 HS } 5th Generation Controls, Close Ratio, 6-Speed with Double<br>Overdrive, Less PTO Provision, Less Retarder, Includes Park Pawl, with 19,500-lb<br>GVW and 26,000-lb GCW Max |
| AXLE, FRONT DRIVING:      | { Dana Spicer 60-256 } Single Reduction, 7,500-lb Capacity, with Hub Piloted Wheel<br>Mounting   |
| AXLE, REAR, SINGLE:       | { Dana Spicer S14-110 } Single Reduction, 10,000-lb Capacity, 190 Wheel Ends Gear<br>Ratio: 4.30   |
| CAB:                      | Conventional, Day Cab  |
| TIRE, FRONT:              | (2) 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH,<br>All-Position   |
| TIRE, REAR:               | (4) 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH,<br>All-Position   |
| SUSPENSION, REAR, SINGLE: | 11,000-lb Capacity, Vari-Rate Springs  |
| PAINT:                    | Cab schematic 100CX<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A   |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| CV51500     | Base Chassis, Model CV515 SFA with 165.00 Wheelbase, 83.80 CA, and 49.00 Axle to Frame. | 4671/2886              | 7557                   |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANB | AXLE CONFIGURATION { Navistar } 4x4                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |     |   |
|-------|---|-----|---|
| 12GAD | ENGINE, DIESEL { International 6.6 } EPA 2017, 350HP @ 2700 RPM, 700 lb-ft Torque @ 1600 RPM, 2900 RPM Governed Speed, 350 Peak HP (Max)        | 0/0 | 0 |
|       | <u>Includes</u><br>: OIL FILTER, ENGINE Spin-On Type  |     |   |
| 12XZD | RADIATOR Aluminum; 3-Row, Down Flow, Front to Back System, 730 SqIn Louvered, with 578 SqIn Charge Air Cooler, with In-Tank Transmission Cooler | 0/0 | 0 |
| 12TTM | FAN DRIVE Viscous Screw On Type, Rear Tether, Electronically Controlled   | 0/0 | 0 |
| 12VGC | AIR CLEANER Single Element, with Water Separator  | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0 | 0 |
| 12VHN | FEDERAL EMISSIONS { International 6.6 } EPA, OBD and GHG Certified for Calendar Year 2020   | 0/0 | 0 |
| 12WUS | GOVERNOR Electronic Road Speed Type; with 65 MPH Default  | 0/0 | 0 |

**TRANSMISSION**

|       |  |         |     |
|-------|--|---------|-----|
| 13AWX | TRANSMISSION, AUTOMATIC { Allison 1700 HS } 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, Less PTO Provision, Less Retarder, Includes Park Pawl, with 19,500-lb GVW and 26,000-lb GCW Max | 0/0     | 0   |
| 13WYY | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0     | 0   |
| 13TLP | TRANSFER CASE { Meritor 3203 } Two-Speed, Gear Drive, 3,000 lb-ft Capacity with Electric Shifting Controls, without PTO Provision  | 179/143 | 322 |
|       | <u>Notes</u><br>: Transfer Case Includes 40W Synthetic Lube  |         |     |

**REAR AXLES, SUSPENSIONS**

|       |  |      |    |
|-------|--|------|----|
| 14AWH | AXLE, REAR, SINGLE { Dana Spicer S14-110 } Single Reduction, 10,000-lb Capacity, 190 Wheel Ends . Gear Ratio: 4.30 | 0/0  | 0  |
| 14SCG | SUSPENSION, REAR, SINGLE 11,000-lb Capacity, Vari-Rate Springs   | 0/0  | 0  |
| 14WAP | SHOCK ABSORBERS, REAR (2)  | 0/50 | 50 |

| <u>Code</u>                | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|----------------------------|---|------------------------|------------------------|
| <b>FRONT AXLES</b>         |   |                        |                        |
| 2EWA                       | AXLE, FRONT DRIVING { Dana Spicer 60-256} Single Reduction, 7,500-lb Capacity, with Hub Piloted Wheel Mounting  | 155/0                  | 155                    |
| 2WLC                       | AXLE, FRONT DRIVING, LUBE { EmGard FE-75W-90} Synthetic Oil; 1 thru 29.99 Pints   | 0/0                    | 0                      |
| <b>FRONT SUSPENSIONS</b>   |   |                        |                        |
| 3AJN                       | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 7,500-lb Capacity, with Shock Absorbers   | 8/0                    | 8                      |
| <b>CABS, COWLS, BODIES</b> |   |                        |                        |
| 16030                      | CAB Conventional, Day Cab   | 0/0                    | 0                      |
|                            | <u>Includes</u><br>: DOME LIGHT, CAB with OFF/DOOR/ON Settings; Located in Overhead Console<br>: READING LIGHT, CAB Located in Overhead Console<br>: STEP (2) One Per Door<br>: STORAGE POCKET, DOOR (2) Full Length, Driver and Passenger Door |                        |                        |
| 16XCP                      | AIR BAG, FRONT, DRIVER SIDE   | 0/0                    | 0                      |
| 16XCR                      | AIR BAG, FRONT, PASSENGER SIDE  | 0/0                    | 0                      |
| 16XDE                      | AIR BAG, SIDE, DRIVER Seat Mounted, Outboard Side-Impact Airbag   | 0/0                    | 0                      |
| 16XDG                      | AIR BAG, SIDE, PASSENGER Seat Mounted, Outboard Side-Impact Airbag  | 0/0                    | 0                      |
| 16XDH                      | AIR BAG, SIDE CURTAIN Roof Mounted, for Front and Rear Outboard Seating Positions for Driver and Passenger Sides  | 0/0                    | 0                      |
| 16XZA                      | AIR CONDITIONER with Heater, Single Zone  | 0/0                    | 0                      |
| 16VKB                      | CAB INTERIOR TRIM Classic, for Day Cab  | 0/0                    | 0                      |
|                            | <u>Includes</u><br>: SUN VISOR (2) Vinyl  |                        |                        |
| 16CEM                      | COLOR, INTERIOR Dark Ash  | 0/0                    | 0                      |
| 16HCT                      | GAUGE CLUSTER English Speedometer, Includes English Odometer; Includes 3.5" Monochromatic Display with Personalization, Warning Messages and Vehicle Information  | 0/0                    | 0                      |
| 16BBA                      | GLASS, ALL WINDOWS Solar Absorbing, Tint  | 0/0                    | 0                      |
| 16ACA                      | MIRROR, INSIDE REAR VIEW Omit   | 0/0                    | 0                      |
| 16SPR                      | MIRRORS (2) Manual Folding and Extending, Black Heads and Arms, for 96" Load Width  | 0/0                    | 0                      |
| 16KVS                      | SEAT, DRIVER High Back with Integral Headrest, with Recline, Vinyl, Fixed Lumbar  | 0/0                    | 0                      |
| 16LVR                      | SEAT, TWO-MAN PASSENGER High Back with Integral Headrest in Outboard Position, Center Fold-Down Armrest with Storage, Vinyl, with Recline   | 0/0                    | 0                      |

| <u>Code</u>               | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|---------------------------|--|------------------------|------------------------|
| <b>FRAMES</b>             |  |                        |                        |
| 1CGH                      | FRAME RAILS High Strength Low Alloy Steel (50,000 PSI Yield), Straight Top Flange with Contoured Bottom, Height Transitions from 7.375" (187.325mm) to 9.125" (231.775mm) to 7.625" (193.675mm); Width: 3.079" (78.21mm); Thickness: 0.3125" (7.94mm); 383.3" (9735.8mm) Max OAL | 40/33                  | 73                     |
| 1LRZ                      | BUMPER, FRONT Contoured, Steel, Painted Black  | 0/0                    | 0                      |
| 1WEB                      | WHEELBASE RANGE 128" (325cm) Through and Including 183" (465cm)  | 0/0                    | 0                      |
| <b>BRAKES</b>             |  |                        |                        |
| 4198                      | BRAKE SYSTEM, HYDRAULIC {Bosch} Split System, with Four Channel ABS, Traction Control, Hydromax Brake Booster and Master Cylinder  | 0/0                    | 0                      |
| 4JNR                      | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 64mm Diameter Pistons   | 0/0                    | 0                      |
| 4NNM                      | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 64mm Diameter Pistons  | 0/0                    | 0                      |
| 4GBJ                      | BRAKE, PARKING {Bosch} DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Foot Operated in Cab; Differential Mounted  | 0/0                    | 0                      |
| 4EVD                      | DUST SHIELDS, FRONT BRAKE for Hydraulic Brakes   | 0/0                    | 0                      |
| 4EVE                      | DUST SHIELDS, REAR BRAKE for Hydraulic Brakes  | 0/0                    | 0                      |
| <b>STEERING</b>           |  |                        |                        |
| 5PSS                      | STEERING GEAR {Bosch S2 8014 Plus} Power   | 0/0                    | 0                      |
| 5708                      | STEERING COLUMN Tilting  | 0/0                    | 0                      |
| 5CBG                      | STEERING WHEEL 4-Spoke; 15" Dia., Black  | 0/0                    | 0                      |
| <b>DRIVELINES</b>         |  |                        |                        |
| 6DHD                      | DRIVELINE SYSTEM {Dana Spicer} SPL100 Main Driveline, Direct Mount Transfer Case to Transmission, SPL70 Driveline to Front Axle, for 4x4   | 12/35                  | 47                     |
| <b>EXHAUST SYSTEMS</b>    |  |                        |                        |
| 7BLL                      | EXHAUST SYSTEM Horizontal, Frame Mounted Right Side, Under Rail, for Single Exhaust  | 0/0                    | 0                      |
| 7SDS                      | ENGINE EXHAUST BRAKE for International 6.6 Engine  | 0/0                    | 0                      |
| 7XAB                      | MANUAL REGEN Capability, Omit  | 0/0                    | 0                      |
| <b>ELECTRICAL SYSTEMS</b> |  |                        |                        |
| 8002                      | ELECTRICAL SYSTEM 12-Volt for CV Model   | 0/0                    | 0                      |
|                           | <u>Includes</u><br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever  |                        |                        |

| <u>Code</u>                     | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|---------------------------------|---|------------------------|------------------------|
|                                 | : PARKING LIGHT PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: TURN SIGNAL SWITCH Self-Cancelling with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature, Integral with Turn Signal Lever |                        |                        |
| 8GJA                            | ALTERNATOR { Denso SC2} Brush Type, 12 Volt 150 Amp. Capacity   | 0/0                    | 0                      |
| 8VVB                            | BATTERY BOX Steel, with Plastic Cover, 2 Battery Capacity, Parallel to Rail, 28" Wide, Mounted Left Side Under Cab  | 0/0                    | 0                      |
| 8MVZ                            | BATTERY SYSTEM { VARTA} Maintenance-Free, (2) 12-Volt 110CCA Total, Top Threaded Stud   | 0/0                    | 0                      |
| 8XJV                            | CLEARANCE/MARKER LIGHTS (5) Amber LED Lights, Flush Mounted on Cab  | 0/0                    | 0                      |
| 8XJN                            | HEADLIGHTS Halogen, Composite Aero Design, Black Trim Bezel, with Daytime Running Lights  | 0/0                    | 0                      |
| 8VAY                            | HORN, ELECTRIC Disc Style   | 0/0                    | 0                      |
| 8RNN                            | RADIO AM/FM/USB Input/Auxiliary Input/SD Card Slot, with 4.2" Color Touch Panel Display   | 0/0                    | 0                      |
| 8RNT                            | SPEAKERS (4)  | 0/0                    | 0                      |
| 8XJW                            | STARTING MOTOR 12 Volt  | 0/0                    | 0                      |
| 8TUL                            | STOP, TURN, TAIL & B/U LIGHTS Multi-Function, Sealed, Incandescent Stop, Turn and Tail Lights, Backup Lights with Rear Reflex Reflector, Includes License Plate Light   | 0/0                    | 0                      |
| 8XJP                            | SWITCH, AUXILIARY 1 to 4 Latching Switches with 30-Amp Fuses  | 0/0                    | 0                      |
| <b>FRONT END</b>                |   |                        |                        |
| 9WAY                            | FRONT END Tilting, Fiberglass, with Three Piece Construction  | 0/0                    | 0                      |
| 9WAC                            | BUG SCREEN Mounted Behind Grille  | 11/-1                  | 10                     |
| 9WBS                            | FENDER EXTENSIONS Molded in Black   | 0/0                    | 0                      |
| 9HBZ                            | GRILLE Molded in Dark Gray  | 0/0                    | 0                      |
| 9AAB                            | LOGOS EXTERIOR Model Badges   | 0/0                    | 0                      |
| <b>SPEEDOMETER, TOOLS, MISC</b> |   |                        |                        |
| 10060                           | PAINT SCHEMATIC, PT-1 Single Color, Design 100  | 0/0                    | 0                      |
| 10761                           | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone   | 0/0                    | 0                      |
| 10XAV                           | GVWR WEIGHT CLASSIFICATION Class 4 (14,001-16,000 lbs)  | 0/0                    | 0                      |
| 10WGH                           | SPECIAL RATING, GVWR Limited to 15,000-lb GVWR  | 0/0                    | 0                      |
| <b>FUEL TANKS</b>               |   |                        |                        |
| 15SZP                           | FUEL TANK Top Draw, Plastic, Rectangular, 17" Tank Depth, 25 US Gal (95L), Includes Auxiliary Draw Port and Fuel Filler Assembly, Mounted Between Frame Rails and Forward of Rear Axle  | 32/-69                 | -37                    |

| <u>Code</u> | <u>Description</u>   | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|--|------------|-----------|------------|-----------|
|             |  | (lbs)      |           | (lbs)      |           |
| 15WDZ       | DEF TANK 6.75 US Gal (26L) Capacity, Frame Mounted Outside Right Rail, Under Cab | 0/0        |           | 0          |           |

**WHEELS, TIRES - FRONT**

|            |   |       |  |     |  |
|------------|---|-------|--|-----|--|
| 27DTX      | WHEELS, FRONT { Accuride 50180} DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/0   |  | 0   |  |
| 7779445433 | (2) TIRE, FRONT 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH, All-Position   | -10/0 |  | -10 |  |

**WHEELS, TIRES - REAR**

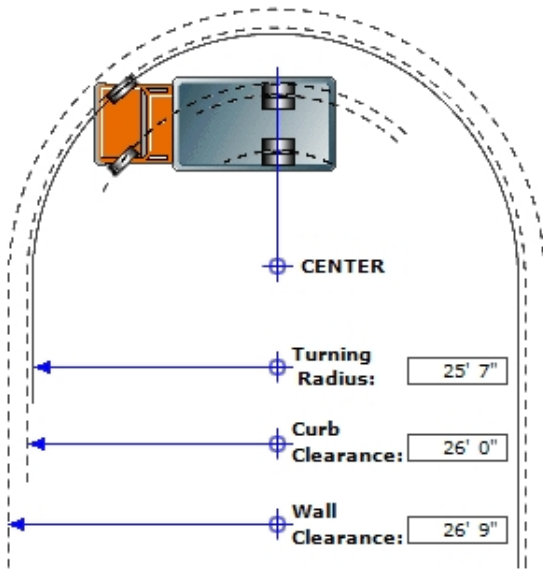
|            |   |       |  |     |  |
|------------|---|-------|--|-----|--|
| 28DTX      | WHEELS, REAR { Accuride 50180} DUAL DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/0   |  | 0   |  |
| 7779445433 | (4) TIRE, REAR 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH, All-Position  | 0/-20 |  | -20 |  |
|            | Cab schematic 100CX   |       |  |     |  |
|            | Location 1: 0311, Omaha Orange (Std)  |       |  |     |  |
|            | Chassis schematic N/A   |       |  |     |  |
|            | Services Section:   |       |  |     |  |

**WARRANTY**

|       |   |           |  |      |  |
|-------|---|-----------|--|------|--|
| 40131 | WARRANTY Standard for CV515, Effective with Vehicles Built December 3, 2018 or Later, CTS-3000A | 0/0       |  | 0    |  |
|       | Total Component Weight:   | 5098/3057 |  | 8155 |  |
|       | MI Deal Fee Spec 3958-0113D(3958-0117D)   | 0/0       |  | 0    |  |
|       | Total Goods Purchased:  | 0/0       |  | 0    |  |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

Electronic Parameters Data is Not Available.



Series: CV  
Model: CV515  
Description: CV515 SFA  
Model Year: 2020

#### Calculation Factors

Wheelbase: 165

Front Axle: 0002EWA  
Description: AXLE, FRONT DRIVING, { Dana Spicer 60-256 }  
Single Reduction, 7,500-lb Capacity, with Hub Piloted  
Wheel Mounting

Front Wheel: 0027DTX  
Description: WHEELS, FRONT, { Accuride 50180 } DISC;  
19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-  
Stud, 275mm BC, Hub-Piloted, Flanged Nut, with  
Steel Hubs

Front Tire: 07779445433  
Description: TIRES, 225/70R19.5 Load Range G HYBRID HS3  
(CONTINENTAL), 649 rev/mile, 87 MPH, All-Position

Steering Gear: 0005PSS  
Description: STEERING GEAR, { Bosch S2 8014 Plus } Power

#### Turning Radius Statistics

##### General Information

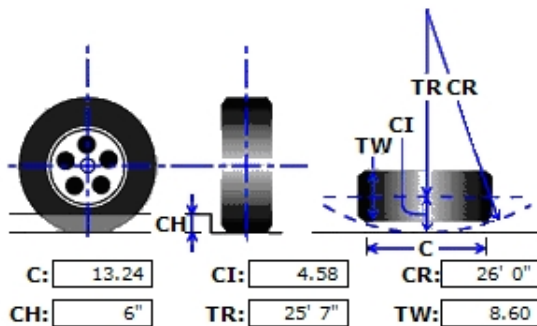
Inside Turn Angle: 42 Degrees  
Radial Overhang: 14.3

##### Axle Information

KingPin Inclination: 11.76 Degrees  
KingPin Center: 60.96

#### Turning Radius - Curb View

C - Curb Contact Length: 13.24  
CI - Curb Clearance Increment: 4.58  
CR - Curb Clearance Radius: 26'0"  
CH - Curb Height: 6"  
TR - Turning Radius: 25'7"  
TW - Tire Width: 8.60



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u> |
|---|-------------|--------------|
| Total Factory List Price Including Options: |             | \$51,244.00  |
| Total Goods Purchased:                      |             | \$458.98     |
| Total Preparation And Delivery:             |             | \$190.00     |
| Total Freight:                              |             | \$1,595.00   |
| Total Factory List Price Including Freight: |             | \$53,487.98  |
| Less Customer Allowance:                    |             | (\$7,131.00) |
| Total Vehicle Price:                        |             | \$46,356.98  |
| Total Sale Price:                           |             | \$46,356.98  |
| Total Per Vehicle Sales Price:              |             | \$46,356.98  |
| Total Net Sales Excluding Taxes:            |             | \$46,356.98  |
| Michigan Title Fee                          |             |              |
| Total License, Title:                       |             | \$15.00      |
| Net Sales Price:                            |             | \$46,371.98  |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0118D

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

### Spec 3958-0118D



### Model Profile 2020 CV515 SFA (CV515)

|                           |  |
|---------------------------|--|
| AXLE CONFIG:              | 4X2  |
| APPLICATION:              | Stake Flat   |
| MISSION:                  | Requested GVWR: 18000. Calc. GVWR: 18000<br>Calc. Start / Grade Ability: 42.78% / 4.72% @ 55 MPH<br>Calc. Geared Speed: 90.1 MPH   |
| DIMENSION:                | Wheelbase: 141.00, CA: 59.80, Axle to Frame: 49.00   |
| ENGINE, DIESEL:           | { International 6.6 } EPA 2017, 350HP @ 2700 RPM, 700 lb-ft Torque @ 1600 RPM,<br>2900 RPM Governed Speed, 350 Peak HP (Max)   |
| TRANSMISSION, AUTOMATIC:  | { Allison 1700 HS } 5th Generation Controls, Close Ratio, 6-Speed with Double<br>Overdrive, Less PTO Provision, Less Retarder, Includes Park Pawl, with 19,500-lb<br>GVW and 26,000-lb GCW Max |
| AXLE, FRONT NON-DRIVING:  | { Dana Spicer D-800N } I-Beam Type, 7,000-lb Capacity  |
| AXLE, REAR, SINGLE:       | { Dana Spicer S14-110 } Single Reduction, 11,000-lb Capacity, 190 Wheel Ends Gear<br>Ratio: 4.88   |
| CAB:                      | Conventional, Day Cab  |
| TIRE, FRONT:              | (2) 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH,<br>All-Position   |
| TIRE, REAR:               | (4) 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH,<br>All-Position   |
| SUSPENSION, REAR, SINGLE: | 11,000-lb Capacity, Vari-Rate Springs  |
| PAINT:                    | Cab schematic 100CX<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A   |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| CV51500     | Base Chassis, Model CV515 SFA with 141.00 Wheelbase, 59.80 CA, and 49.00 Axle to Frame. | 4671/2886              | 7557                   |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |     |   |
|-------|---|-----|---|
| 12GAD | ENGINE, DIESEL { International 6.6 } EPA 2017, 350HP @ 2700 RPM, 700 lb-ft Torque @ 1600 RPM, 2900 RPM Governed Speed, 350 Peak HP (Max)        | 0/0 | 0 |
|       | <u>Includes</u><br>: OIL FILTER, ENGINE Spin-On Type  |     |   |
| 12XZD | RADIATOR Aluminum; 3-Row, Down Flow, Front to Back System, 730 SqIn Louvered, with 578 SqIn Charge Air Cooler, with In-Tank Transmission Cooler | 0/0 | 0 |
| 12TTM | FAN DRIVE Viscous Screw On Type, Rear Tether, Electronically Controlled   | 0/0 | 0 |
| 12VGC | AIR CLEANER Single Element, with Water Separator  | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0 | 0 |
| 12VHN | FEDERAL EMISSIONS { International 6.6 } EPA, OBD and GHG Certified for Calendar Year 2020   | 0/0 | 0 |
| 12WUS | GOVERNOR Electronic Road Speed Type; with 65 MPH Default  | 0/0 | 0 |

**TRANSMISSION**

|       |  |     |   |
|-------|--|-----|---|
| 13AWX | TRANSMISSION, AUTOMATIC { Allison 1700 HS } 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, Less PTO Provision, Less Retarder, Includes Park Pawl, with 19,500-lb GVW and 26,000-lb GCW Max | 0/0 | 0 |
| 13WYY | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0 | 0 |

**REAR AXLES, SUSPENSIONS**

|       |  |      |    |
|-------|--|------|----|
| 14ACV | AXLE, REAR, SINGLE { Dana Spicer S14-110 } Single Reduction, 11,000-lb Capacity, 190 Wheel Ends . Gear Ratio: 4.88 | 0/0  | 0  |
| 14SCG | SUSPENSION, REAR, SINGLE 11,000-lb Capacity, Vari-Rate Springs   | 0/0  | 0  |
| 14WAP | SHOCK ABSORBERS, REAR (2)  | 0/50 | 50 |

**FRONT AXLES**

|      |   |     |   |
|------|---|-----|---|
| 2AJK | AXLE, FRONT NON-DRIVING { Dana Spicer D-800N } I-Beam Type, 7,000-lb Capacity | 0/0 | 0 |
|------|---|-----|---|

| <u>Code</u>                | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|----------------------------|--|------------------------|------------------------|
| <b>FRONT SUSPENSIONS</b>   |  |                        |                        |
| 3AGN                       | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 7,000-lb Capacity, with Shock Absorbers  | 0/0                    | 0                      |
| <b>CABS, COWLS, BODIES</b> |  |                        |                        |
| 16030                      | CAB Conventional, Day Cab  | 0/0                    | 0                      |
|                            | <u>Includes</u><br>: DOME LIGHT, CAB with OFF/DOOR/ON Settings; Located in Overhead Console<br>: READING LIGHT, CAB Located in Overhead Console<br>: STEP (2) One Per Door<br>: STORAGE POCKET, DOOR (2) Full Length, Driver and Passenger Door                                  |                        |                        |
| 16XCP                      | AIR BAG, FRONT, DRIVER SIDE  | 0/0                    | 0                      |
| 16XCR                      | AIR BAG, FRONT, PASSENGER SIDE   | 0/0                    | 0                      |
| 16XDE                      | AIR BAG, SIDE, DRIVER Seat Mounted, Outboard Side-Impact Airbag  | 0/0                    | 0                      |
| 16XDG                      | AIR BAG, SIDE, PASSENGER Seat Mounted, Outboard Side-Impact Airbag   | 0/0                    | 0                      |
| 16XDH                      | AIR BAG, SIDE CURTAIN Roof Mounted, for Front and Rear Outboard Seating Positions for Driver and Passenger Sides   | 0/0                    | 0                      |
| 16XZA                      | AIR CONDITIONER with Heater, Single Zone   | 0/0                    | 0                      |
| 16VKB                      | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0                    | 0                      |
|                            | <u>Includes</u><br>: SUN VISOR (2) Vinyl   |                        |                        |
| 16CEM                      | COLOR, INTERIOR Dark Ash   | 0/0                    | 0                      |
| 16HCT                      | GAUGE CLUSTER English Speedometer, Includes English Odometer; Includes 3.5" Monochromatic Display with Personalization, Warning Messages and Vehicle Information   | 0/0                    | 0                      |
| 16BBA                      | GLASS, ALL WINDOWS Solar Absorbing, Tint   | 0/0                    | 0                      |
| 16ACA                      | MIRROR, INSIDE REAR VIEW Omit  | 0/0                    | 0                      |
| 16SPR                      | MIRRORS (2) Manual Folding and Extending, Black Heads and Arms, for 96" Load Width   | 0/0                    | 0                      |
| 16KVS                      | SEAT, DRIVER High Back with Integral Headrest, with Recline, Vinyl, Fixed Lumbar   | 0/0                    | 0                      |
| 16LVR                      | SEAT, TWO-MAN PASSENGER High Back with Integral Headrest in Outboard Position, Center Fold-Down Armrest with Storage, Vinyl, with Recline  | 0/0                    | 0                      |
| <b>FRAMES</b>              |  |                        |                        |
| 1CGH                       | FRAME RAILS High Strength Low Alloy Steel (50,000 PSI Yield), Straight Top Flange with Contoured Bottom, Height Transitions from 7.375" (187.325mm) to 9.125" (231.775mm) to 7.625" (193.675mm); Width: 3.079" (78.21mm); Thickness: 0.3125" (7.94mm); 383.3" (9735.8mm) Max OAL | 0/0                    | 0                      |

| <u>Code</u>               | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|---------------------------|--|------------------------|------------------------|
| 1LRZ                      | BUMPER, FRONT Contoured, Steel, Painted Black  | 0/0                    | 0                      |
| 1WEB                      | WHEELBASE RANGE 128" (325cm) Through and Including 183" (465cm)  | 0/0                    | 0                      |
| <b>BRAKES</b>             |  |                        |                        |
| 4198                      | BRAKE SYSTEM, HYDRAULIC {Bosch} Split System, with Four Channel ABS, Traction Control, Hydromax Brake Booster and Master Cylinder  | 0/0                    | 0                      |
| 4JNR                      | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 64mm Diameter Pistons   | 0/0                    | 0                      |
| 4NNM                      | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 64mm Diameter Pistons  | 0/0                    | 0                      |
| 4GBJ                      | BRAKE, PARKING {Bosch} DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Foot Operated in Cab; Differential Mounted  | 0/0                    | 0                      |
| 4EVD                      | DUST SHIELDS, FRONT BRAKE for Hydraulic Brakes   | 0/0                    | 0                      |
| 4EVE                      | DUST SHIELDS, REAR BRAKE for Hydraulic Brakes  | 0/0                    | 0                      |
| <b>STEERING</b>           |  |                        |                        |
| 5PSS                      | STEERING GEAR {Bosch S2 8014 Plus} Power   | 0/0                    | 0                      |
| 5708                      | STEERING COLUMN Tilting  | 0/0                    | 0                      |
| 5CBG                      | STEERING WHEEL 4-Spoke; 15" Dia., Black  | 0/0                    | 0                      |
| <b>DRIVELINES</b>         |  |                        |                        |
| 6DGA                      | DRIVELINE SYSTEM {Dana Spicer} SPL100, for 4x2/6x2   | 15/32                  | 47                     |
| <b>EXHAUST SYSTEMS</b>    |  |                        |                        |
| 7BLL                      | EXHAUST SYSTEM Horizontal, Frame Mounted Right Side, Under Rail, for Single Exhaust  | 0/0                    | 0                      |
| 7SDS                      | ENGINE EXHAUST BRAKE for International 6.6 Engine  | 0/0                    | 0                      |
| 7XAB                      | MANUAL REGEN Capability, Omit  | 0/0                    | 0                      |
| <b>ELECTRICAL SYSTEMS</b> |  |                        |                        |
| 8002                      | ELECTRICAL SYSTEM 12-Volt for CV Model   | 0/0                    | 0                      |
|                           | <u>Includes</u><br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: PARKING LIGHT PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: TURN SIGNAL SWITCH Self-Cancelling with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature, Integral with Turn Signal Lever |                        |                        |
| 8GJA                      | ALTERNATOR {Denso SC2} Brush Type, 12 Volt 150 Amp. Capacity   | 0/0                    | 0                      |
| 8VVB                      | BATTERY BOX Steel, with Plastic Cover, 2 Battery Capacity, Parallel to Rail, 28" Wide, Mounted Left Side Under Cab   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|---|------------|-----------|------------|-----------|
|             |   | (lbs)      |           | (lbs)      |           |
| 8MVZ        | BATTERY SYSTEM { VARTA } Maintenance-Free, (2) 12-Volt 110CCA Total, Top Threaded Stud  | 0/0        |           | 0          |           |
| 8XJV        | CLEARANCE/MARKER LIGHTS (5) Amber LED Lights, Flush Mounted on Cab  | 0/0        |           | 0          |           |
| 8XJN        | HEADLIGHTS Halogen, Composite Aero Design, Black Trim Bezel, with Daytime Running Lights  | 0/0        |           | 0          |           |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0        |           | 0          |           |
| 8RNN        | RADIO AM/FM/USB Input/Auxiliary Input/SD Card Slot, with 4.2" Color Touch Panel Display   | 0/0        |           | 0          |           |
| 8RNT        | SPEAKERS (4)  | 0/0        |           | 0          |           |
| 8XJW        | STARTING MOTOR 12 Volt  | 0/0        |           | 0          |           |
| 8TUL        | STOP, TURN, TAIL & B/U LIGHTS Multi-Function, Sealed, Incandescent Stop, Turn and Tail Lights, Backup Lights with Rear Reflex Reflector, Includes License Plate Light | 0/0        |           | 0          |           |
| 8XJP        | SWITCH, AUXILIARY 1 to 4 Latching Switches with 30-Amp Fuses  | 0/0        |           | 0          |           |

**FRONT END**

|      |  |       |  |    |  |
|------|--|-------|--|----|--|
| 9WAY | FRONT END Tilting, Fiberglass, with Three Piece Construction | 0/0   |  | 0  |  |
| 9WAC | BUG SCREEN Mounted Behind Grille                             | 12/-2 |  | 10 |  |
| 9WBS | FENDER EXTENSIONS Molded in Black                            | 0/0   |  | 0  |  |
| 9HBZ | GRILLE Molded in Dark Gray                                   | 0/0   |  | 0  |  |
| 9AAB | LOGOS EXTERIOR Model Badges                                  | 0/0   |  | 0  |  |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |  |   |  |
|-------|--|-----|--|---|--|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100         | 0/0 |  | 0 |  |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone              | 0/0 |  | 0 |  |
| 10XAW | GVWR WEIGHT CLASSIFICATION Class 5 (16,001-19,500 lbs) | 0/0 |  | 0 |  |
| 10WJG | SPECIAL RATING, GVWR Limited to 18,000-lb GVWR         | 0/0 |  | 0 |  |

**FUEL TANKS**

|       |  |        |  |     |  |
|-------|--|--------|--|-----|--|
| 15SZP | FUEL TANK Top Draw, Plastic, Rectangular, 17" Tank Depth, 25 US Gal (95L), Includes Auxiliary Draw Port and Fuel Filler Assembly, Mounted Between Frame Rails and Forward of Rear Axle | 38/-75 |  | -37 |  |
| 15WDZ | DEF TANK 6.75 US Gal (26L) Capacity, Frame Mounted Outside Right Rail, Under Cab   | 0/0    |  | 0   |  |

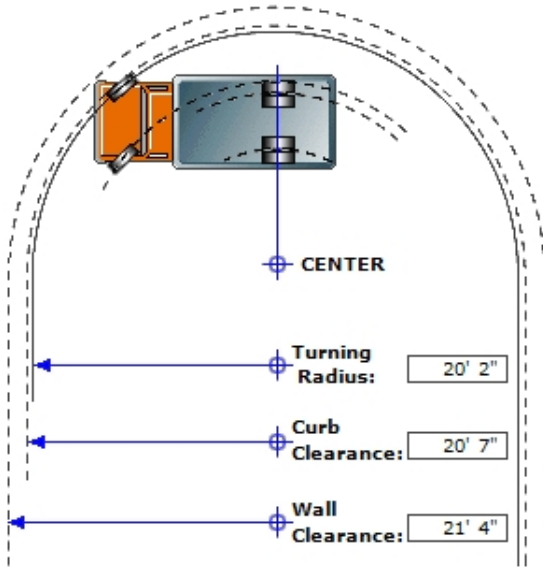
**WHEELS, TIRES - FRONT**

|            |  |       |  |     |  |
|------------|--|-------|--|-----|--|
| 27DTX      | WHEELS, FRONT { Accuride 50180 } DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/0   |  | 0   |  |
| 7779445433 | (2) TIRE, FRONT 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH, All-Position  | -10/0 |  | -10 |  |

| <u>Code</u>                 | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-----------------------------|---|------------------------|------------------------|
| <b>WHEELS, TIRES - REAR</b> |   |                        |                        |
| 28DTX                       | WHEELS, REAR { Accuride 50180} DUAL DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs   | 0/0                    | 0                      |
| 7779445433                  | (4) TIRE, REAR 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH, All-Position<br><br>Cab schematic 100CX<br><br>Location 1: 0311, Omaha Orange (Std)<br><br>Chassis schematic N/A<br><br>Services Section: | 0/-20                  | -20                    |
| <b>WARRANTY</b>             |   |                        |                        |
| 40131                       | WARRANTY Standard for CV515, Effective with Vehicles Built December 3, 2018 or Later, CTS-3000A   | 0/0                    | 0                      |
|                             | Total Component Weight:   | 4726/2871              | 7597                   |
|                             | MI Deal Fee Spec 3958-0118D   | 0/0                    | 0                      |
|                             | Total Goods Purchased:  | 0/0                    | 0                      |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

Electronic Parameters Data is Not Available.



Series: CV  
Model: CV515  
Description: CV515 SFA  
Model Year: 2020

#### Calculation Factors

Wheelbase: 141  
Front Axle: 0002AJK  
Description: AXLE, FRONT NON-DRIVING, { Dana Spicer D-800N } I-Beam Type, 7,000-lb Capacity  
Front Wheel: 0027DTX  
Description: WHEELS, FRONT, { Accuride 50180 } DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  
Front Tire: 07779445433  
Description: TIRES, 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH, All-Position  
Steering Gear: 0005PSS  
Description: STEERING GEAR, { Bosch S2 8014 Plus } Power

#### Turning Radius Statistics

##### General Information

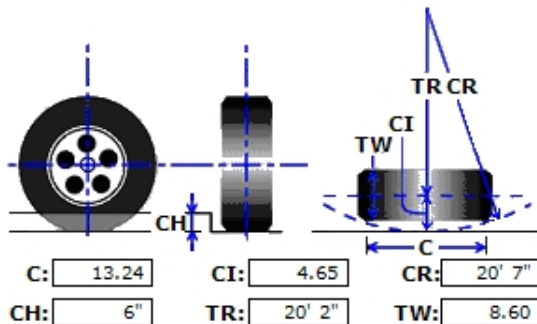
Inside Turn Angle: 50 Degrees  
Radial Overhang: 14.3

##### Axle Information

KingPin Inclination: 9.7 Degrees  
KingPin Center: 62.71

#### Turning Radius - Curb View

C - Curb Contact Length: 13.24  
CI - Curb Clearance Increment: 4.65  
CR - Curb Clearance Radius: 20' 7"  
CH - Curb Height: 6"  
TR - Turning Radius: 20' 2"  
TW - Tire Width: 8.60



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u> |
|---|-------------|--------------|
| Total Factory List Price Including Options: |             | \$50,533.00  |
| Total Goods Purchased:                      |             | \$441.87     |
| Total Preparation And Delivery:             |             | \$190.00     |
| Total Freight:                              |             | \$1,595.00   |
| Total Factory List Price Including Freight: |             | \$52,759.87  |
| Less Customer Allowance:                    |             | (\$8,131.00) |
| Total Vehicle Price:                        |             | \$44,628.87  |
| Total Sale Price:                           |             | \$44,628.87  |
| Total Per Vehicle Sales Price:              |             | \$44,628.87  |
| Total Net Sales Excluding Taxes:            |             | \$44,628.87  |
| Michigan Title Fee                          |             |              |
| Total License, Title:                       |             | \$15.00      |
| Net Sales Price:                            |             | \$44,643.87  |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

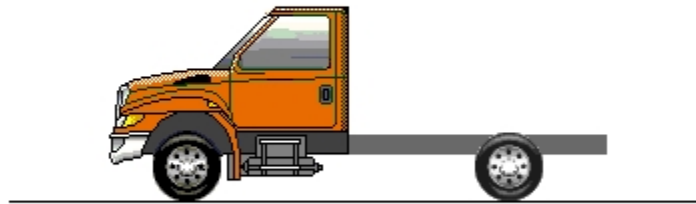
The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 4x4

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

### Spec 3958-0119D



### Model Profile 2020 CV515 SFA (CV515)

|                           |  |
|---------------------------|--|
| AXLE CONFIG:              | 4X4  |
| APPLICATION:              | Stake Flat   |
| MISSION:                  | Requested GVWR: 18000. Calc. GVWR: 18000<br>Calc. Start / Grade Ability: 42.78% / 3.31% @ 55 MPH<br>Calc. Geared Speed: 102.2 MPH  |
| DIMENSION:                | Wheelbase: 165.00, CA: 83.80, Axle to Frame: 49.00   |
| ENGINE, DIESEL:           | { International 6.6 } EPA 2017, 350HP @ 2700 RPM, 700 lb-ft Torque @ 1600 RPM,<br>2900 RPM Governed Speed, 350 Peak HP (Max)   |
| TRANSMISSION, AUTOMATIC:  | { Allison 1700 HS } 5th Generation Controls, Close Ratio, 6-Speed with Double<br>Overdrive, Less PTO Provision, Less Retarder, Includes Park Pawl, with 19,500-lb<br>GVW and 26,000-lb GCW Max |
| AXLE, FRONT DRIVING:      | { Dana Spicer 60-256 } Single Reduction, 7,500-lb Capacity, with Hub Piloted Wheel<br>Mounting   |
| AXLE, REAR, SINGLE:       | { Dana Spicer S14-110 } Single Reduction, 11,000-lb Capacity, 190 Wheel Ends Gear<br>Ratio: 4.30   |
| CAB:                      | Conventional, Day Cab  |
| TIRE, FRONT:              | (2) 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH,<br>All-Position   |
| TIRE, REAR:               | (4) 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH,<br>All-Position   |
| SUSPENSION, REAR, SINGLE: | 11,000-lb Capacity, Vari-Rate Springs  |
| PAINT:                    | Cab schematic 100CX<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A   |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| CV51500     | Base Chassis, Model CV515 SFA with 165.00 Wheelbase, 83.80 CA, and 49.00 Axle to Frame. | 4671/2886              | 7557                   |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANB | AXLE CONFIGURATION { Navistar } 4x4                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |     |   |
|-------|---|-----|---|
| 12GAD | ENGINE, DIESEL { International 6.6 } EPA 2017, 350HP @ 2700 RPM, 700 lb-ft Torque @ 1600 RPM, 2900 RPM Governed Speed, 350 Peak HP (Max)        | 0/0 | 0 |
|       | <u>Includes</u><br>: OIL FILTER, ENGINE Spin-On Type  |     |   |
| 12XZD | RADIATOR Aluminum; 3-Row, Down Flow, Front to Back System, 730 SqIn Louvered, with 578 SqIn Charge Air Cooler, with In-Tank Transmission Cooler | 0/0 | 0 |
| 12TTM | FAN DRIVE Viscous Screw On Type, Rear Tether, Electronically Controlled   | 0/0 | 0 |
| 12VGC | AIR CLEANER Single Element, with Water Separator  | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0 | 0 |
| 12VHN | FEDERAL EMISSIONS { International 6.6 } EPA, OBD and GHG Certified for Calendar Year 2020   | 0/0 | 0 |
| 12WUS | GOVERNOR Electronic Road Speed Type; with 65 MPH Default  | 0/0 | 0 |

**TRANSMISSION**

|       |  |         |     |
|-------|--|---------|-----|
| 13AWX | TRANSMISSION, AUTOMATIC { Allison 1700 HS } 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, Less PTO Provision, Less Retarder, Includes Park Pawl, with 19,500-lb GVW and 26,000-lb GCW Max | 0/0     | 0   |
| 13WYY | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0     | 0   |
| 13TLP | TRANSFER CASE { Meritor 3203 } Two-Speed, Gear Drive, 3,000 lb-ft Capacity with Electric Shifting Controls, without PTO Provision  | 179/143 | 322 |
|       | <u>Notes</u><br>: Transfer Case Includes 40W Synthetic Lube  |         |     |

**REAR AXLES, SUSPENSIONS**

|       |  |      |    |
|-------|--|------|----|
| 14ACV | AXLE, REAR, SINGLE { Dana Spicer S14-110 } Single Reduction, 11,000-lb Capacity, 190 Wheel Ends . Gear Ratio: 4.30 | 0/0  | 0  |
| 14SCG | SUSPENSION, REAR, SINGLE 11,000-lb Capacity, Vari-Rate Springs   | 0/0  | 0  |
| 14WAP | SHOCK ABSORBERS, REAR (2)  | 0/50 | 50 |

| <u>Code</u>                | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|----------------------------|---|------------------------|------------------------|
| <b>FRONT AXLES</b>         |   |                        |                        |
| 2EWA                       | AXLE, FRONT DRIVING { Dana Spicer 60-256} Single Reduction, 7,500-lb Capacity, with Hub Piloted Wheel Mounting  | 155/0                  | 155                    |
| 2WLC                       | AXLE, FRONT DRIVING, LUBE { EmGard FE-75W-90} Synthetic Oil; 1 thru 29.99 Pints   | 0/0                    | 0                      |
| <b>FRONT SUSPENSIONS</b>   |   |                        |                        |
| 3AJN                       | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 7,500-lb Capacity, with Shock Absorbers   | 8/0                    | 8                      |
| <b>CABS, COWLS, BODIES</b> |   |                        |                        |
| 16030                      | CAB Conventional, Day Cab   | 0/0                    | 0                      |
|                            | <u>Includes</u><br>: DOME LIGHT, CAB with OFF/DOOR/ON Settings; Located in Overhead Console<br>: READING LIGHT, CAB Located in Overhead Console<br>: STEP (2) One Per Door<br>: STORAGE POCKET, DOOR (2) Full Length, Driver and Passenger Door |                        |                        |
| 16XCP                      | AIR BAG, FRONT, DRIVER SIDE   | 0/0                    | 0                      |
| 16XCR                      | AIR BAG, FRONT, PASSENGER SIDE  | 0/0                    | 0                      |
| 16XDE                      | AIR BAG, SIDE, DRIVER Seat Mounted, Outboard Side-Impact Airbag   | 0/0                    | 0                      |
| 16XDG                      | AIR BAG, SIDE, PASSENGER Seat Mounted, Outboard Side-Impact Airbag  | 0/0                    | 0                      |
| 16XDH                      | AIR BAG, SIDE CURTAIN Roof Mounted, for Front and Rear Outboard Seating Positions for Driver and Passenger Sides  | 0/0                    | 0                      |
| 16XZA                      | AIR CONDITIONER with Heater, Single Zone  | 0/0                    | 0                      |
| 16VKB                      | CAB INTERIOR TRIM Classic, for Day Cab  | 0/0                    | 0                      |
|                            | <u>Includes</u><br>: SUN VISOR (2) Vinyl  |                        |                        |
| 16CEM                      | COLOR, INTERIOR Dark Ash  | 0/0                    | 0                      |
| 16HCT                      | GAUGE CLUSTER English Speedometer, Includes English Odometer; Includes 3.5" Monochromatic Display with Personalization, Warning Messages and Vehicle Information  | 0/0                    | 0                      |
| 16BBA                      | GLASS, ALL WINDOWS Solar Absorbing, Tint  | 0/0                    | 0                      |
| 16ACA                      | MIRROR, INSIDE REAR VIEW Omit   | 0/0                    | 0                      |
| 16SPR                      | MIRRORS (2) Manual Folding and Extending, Black Heads and Arms, for 96" Load Width  | 0/0                    | 0                      |
| 16KVS                      | SEAT, DRIVER High Back with Integral Headrest, with Recline, Vinyl, Fixed Lumbar  | 0/0                    | 0                      |
| 16LVR                      | SEAT, TWO-MAN PASSENGER High Back with Integral Headrest in Outboard Position, Center Fold-Down Armrest with Storage, Vinyl, with Recline   | 0/0                    | 0                      |

| <u>Code</u>               | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|---------------------------|--|------------------------|------------------------|
| <b>FRAMES</b>             |  |                        |                        |
| 1CGH                      | FRAME RAILS High Strength Low Alloy Steel (50,000 PSI Yield), Straight Top Flange with Contoured Bottom, Height Transitions from 7.375" (187.325mm) to 9.125" (231.775mm) to 7.625" (193.675mm); Width: 3.079" (78.21mm); Thickness: 0.3125" (7.94mm); 383.3" (9735.8mm) Max OAL | 40/33                  | 73                     |
| 1LRZ                      | BUMPER, FRONT Contoured, Steel, Painted Black  | 0/0                    | 0                      |
| 1WEB                      | WHEELBASE RANGE 128" (325cm) Through and Including 183" (465cm)  | 0/0                    | 0                      |
| <b>BRAKES</b>             |  |                        |                        |
| 4198                      | BRAKE SYSTEM, HYDRAULIC {Bosch} Split System, with Four Channel ABS, Traction Control, Hydromax Brake Booster and Master Cylinder  | 0/0                    | 0                      |
| 4JNR                      | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 64mm Diameter Pistons   | 0/0                    | 0                      |
| 4NNM                      | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 64mm Diameter Pistons  | 0/0                    | 0                      |
| 4GBJ                      | BRAKE, PARKING {Bosch} DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Foot Operated in Cab; Differential Mounted  | 0/0                    | 0                      |
| 4EVD                      | DUST SHIELDS, FRONT BRAKE for Hydraulic Brakes   | 0/0                    | 0                      |
| 4EVE                      | DUST SHIELDS, REAR BRAKE for Hydraulic Brakes  | 0/0                    | 0                      |
| <b>STEERING</b>           |  |                        |                        |
| 5PSS                      | STEERING GEAR {Bosch S2 8014 Plus} Power   | 0/0                    | 0                      |
| 5708                      | STEERING COLUMN Tilting  | 0/0                    | 0                      |
| 5CBG                      | STEERING WHEEL 4-Spoke; 15" Dia., Black  | 0/0                    | 0                      |
| <b>DRIVELINES</b>         |  |                        |                        |
| 6DHD                      | DRIVELINE SYSTEM {Dana Spicer} SPL100 Main Driveline, Direct Mount Transfer Case to Transmission, SPL70 Driveline to Front Axle, for 4x4   | 12/35                  | 47                     |
| <b>EXHAUST SYSTEMS</b>    |  |                        |                        |
| 7BLL                      | EXHAUST SYSTEM Horizontal, Frame Mounted Right Side, Under Rail, for Single Exhaust  | 0/0                    | 0                      |
| 7SDS                      | ENGINE EXHAUST BRAKE for International 6.6 Engine  | 0/0                    | 0                      |
| 7XAB                      | MANUAL REGEN Capability, Omit  | 0/0                    | 0                      |
| <b>ELECTRICAL SYSTEMS</b> |  |                        |                        |
| 8002                      | ELECTRICAL SYSTEM 12-Volt for CV Model   | 0/0                    | 0                      |
|                           | <u>Includes</u><br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever  |                        |                        |

| <u>Code</u>                     | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|---------------------------------|---|------------------------|------------------------|
|                                 | : PARKING LIGHT PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: TURN SIGNAL SWITCH Self-Cancelling with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature, Integral with Turn Signal Lever |                        |                        |
| 8GJA                            | ALTERNATOR { Denso SC2} Brush Type, 12 Volt 150 Amp. Capacity   | 0/0                    | 0                      |
| 8VVB                            | BATTERY BOX Steel, with Plastic Cover, 2 Battery Capacity, Parallel to Rail, 28" Wide, Mounted Left Side Under Cab  | 0/0                    | 0                      |
| 8MVZ                            | BATTERY SYSTEM { VARTA} Maintenance-Free, (2) 12-Volt 110CCA Total, Top Threaded Stud   | 0/0                    | 0                      |
| 8XJV                            | CLEARANCE/MARKER LIGHTS (5) Amber LED Lights, Flush Mounted on Cab  | 0/0                    | 0                      |
| 8XJN                            | HEADLIGHTS Halogen, Composite Aero Design, Black Trim Bezel, with Daytime Running Lights  | 0/0                    | 0                      |
| 8VAY                            | HORN, ELECTRIC Disc Style   | 0/0                    | 0                      |
| 8RNN                            | RADIO AM/FM/USB Input/Auxiliary Input/SD Card Slot, with 4.2" Color Touch Panel Display   | 0/0                    | 0                      |
| 8RNT                            | SPEAKERS (4)  | 0/0                    | 0                      |
| 8XJW                            | STARTING MOTOR 12 Volt  | 0/0                    | 0                      |
| 8TUL                            | STOP, TURN, TAIL & B/U LIGHTS Multi-Function, Sealed, Incandescent Stop, Turn and Tail Lights, Backup Lights with Rear Reflex Reflector, Includes License Plate Light   | 0/0                    | 0                      |
| 8XJP                            | SWITCH, AUXILIARY 1 to 4 Latching Switches with 30-Amp Fuses  | 0/0                    | 0                      |
| <b>FRONT END</b>                |   |                        |                        |
| 9WAY                            | FRONT END Tilting, Fiberglass, with Three Piece Construction  | 0/0                    | 0                      |
| 9WAC                            | BUG SCREEN Mounted Behind Grille  | 11/-1                  | 10                     |
| 9WBS                            | FENDER EXTENSIONS Molded in Black   | 0/0                    | 0                      |
| 9HBZ                            | GRILLE Molded in Dark Gray  | 0/0                    | 0                      |
| 9AAB                            | LOGOS EXTERIOR Model Badges   | 0/0                    | 0                      |
| <b>SPEEDOMETER, TOOLS, MISC</b> |   |                        |                        |
| 10060                           | PAINT SCHEMATIC, PT-1 Single Color, Design 100  | 0/0                    | 0                      |
| 10761                           | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone   | 0/0                    | 0                      |
| 10XAW                           | GVWR WEIGHT CLASSIFICATION Class 5 (16,001-19,500 lbs)  | 0/0                    | 0                      |
| 10WJG                           | SPECIAL RATING, GVWR Limited to 18,000-lb GVWR  | 0/0                    | 0                      |
| <b>FUEL TANKS</b>               |   |                        |                        |
| 15SZP                           | FUEL TANK Top Draw, Plastic, Rectangular, 17" Tank Depth, 25 US Gal (95L), Includes Auxiliary Draw Port and Fuel Filler Assembly, Mounted Between Frame Rails and Forward of Rear Axle  | 32/-69                 | -37                    |

| <u>Code</u> | <u>Description</u>   | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|--|------------|-----------|------------|-----------|
|             |  | (lbs)      |           | (lbs)      |           |
| 15WDZ       | DEF TANK 6.75 US Gal (26L) Capacity, Frame Mounted Outside Right Rail, Under Cab | 0/0        |           | 0          |           |

**WHEELS, TIRES - FRONT**

|            |   |       |  |     |  |
|------------|---|-------|--|-----|--|
| 27DTX      | WHEELS, FRONT { Accuride 50180} DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/0   |  | 0   |  |
| 7779445433 | (2) TIRE, FRONT 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH, All-Position   | -10/0 |  | -10 |  |

**WHEELS, TIRES - REAR**

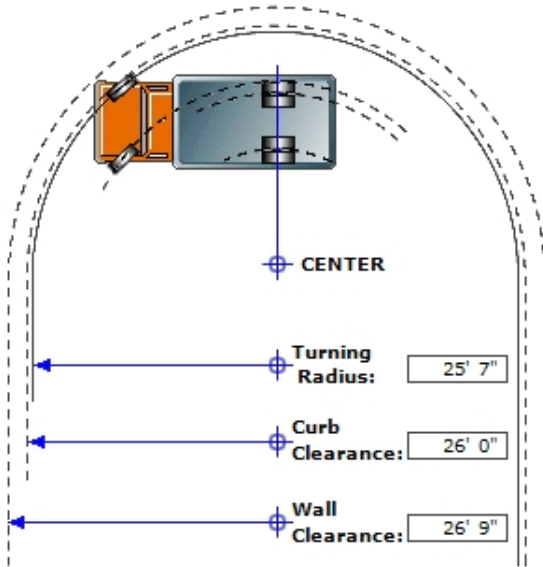
|            |   |       |  |     |  |
|------------|---|-------|--|-----|--|
| 28DTX      | WHEELS, REAR { Accuride 50180} DUAL DISC; 19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-Stud, 275mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/0   |  | 0   |  |
| 7779445433 | (4) TIRE, REAR 225/70R19.5 Load Range G HYBRID HS3 (CONTINENTAL), 649 rev/mile, 87 MPH, All-Position  | 0/-20 |  | -20 |  |
|            | Cab schematic 100CX   |       |  |     |  |
|            | Location 1: 0311, Omaha Orange (Std)  |       |  |     |  |
|            | Chassis schematic N/A   |       |  |     |  |
|            | Services Section:   |       |  |     |  |

**WARRANTY**

|       |   |           |  |      |  |
|-------|---|-----------|--|------|--|
| 40131 | WARRANTY Standard for CV515, Effective with Vehicles Built December 3, 2018 or Later, CTS-3000A | 0/0       |  | 0    |  |
|       | Total Component Weight:   | 5098/3057 |  | 8155 |  |
|       | MI Deal Fee Spec 3958-0119D   | 0/0       |  | 0    |  |
|       | Total Goods Purchased:  | 0/0       |  | 0    |  |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

Electronic Parameters Data is Not Available.



Series: CV  
Model: CV515  
Description: CV515 SFA  
Model Year: 2020

#### Calculation Factors

Wheelbase: 165

Front Axle: 0002EWA  
Description: AXLE, FRONT DRIVING, { Dana Spicer 60-256 }  
Single Reduction, 7,500-lb Capacity, with Hub Piloted  
Wheel Mounting

Front Wheel: 0027DTX  
Description: WHEELS, FRONT, { Accuride 50180 } DISC;  
19.5x6.75 Rims, Powder Coat Steel, 4-Hand Hole, 8-  
Stud, 275mm BC, Hub-Piloted, Flanged Nut, with  
Steel Hubs

Front Tire: 07779445433  
Description: TIRES, 225/70R19.5 Load Range G HYBRID HS3  
(CONTINENTAL), 649 rev/mile, 87 MPH, All-Position

Steering Gear: 0005PSS  
Description: STEERING GEAR, { Bosch S2 8014 Plus } Power

#### Turning Radius Statistics

##### General Information

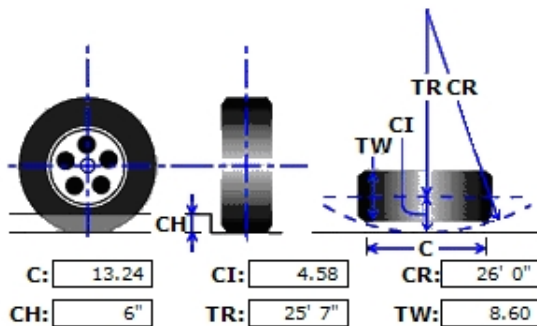
Inside Turn Angle: 42 Degrees  
Radial Overhang: 14.3

##### Axle Information

KingPin Inclination: 11.76 Degrees  
KingPin Center: 60.96

#### Turning Radius - Curb View

|    |                             |       |
|----|-----------------------------|-------|
| C  | - Curb Contact Length:      | 13.24 |
| CI | - Curb Clearance Increment: | 4.58  |
| CR | - Curb Clearance Radius:    | 26'0" |
| CH | - Curb Height:              | 6"    |
| TR | - Turning Radius:           | 25'7" |
| TW | - Tire Width:               | 08.60 |



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u> |
|---|-------------|--------------|
| Total Factory List Price Including Options: |             | \$53,878.00  |
| Total Goods Purchased:                      |             | \$455.32     |
| Total Preparation And Delivery:             |             | \$190.00     |
| Total Freight:                              |             | \$1,595.00   |
| Total Factory List Price Including Freight: |             | \$56,118.32  |
| Less Customer Allowance:                    |             | (\$8,631.00) |
| Total Vehicle Price:                        |             | \$47,487.32  |
| Total Sale Price:                           |             | \$47,487.32  |
| Total Per Vehicle Sales Price:              |             | \$47,487.32  |
| Total Net Sales Excluding Taxes:            |             | \$47,487.32  |
| Michigan Title Fee                          |             |              |
| Total License, Title:                       |             | \$15.00      |
| Net Sales Price:                            |             | \$47,502.32  |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0134D

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

### State Of Michigan

3958-0134D



### Model Profile

2021 MV607 SBA LP (MV60H)

|                           |   |
|---------------------------|---|
| AXLE CONFIG:              | 4X2   |
| APPLICATION:              | Flat Dump   |
| MISSION:                  | Requested GVWR: 21000. Calc. GVWR: 23500<br>Calc. Start / Grade Ability: 33.06% / 2.58% @ 55 MPH<br>Calc. Geared Speed: 73.4 MPH  |
| DIMENSION:                | Wheelbase: 205.00, CA: 137.90, Axle to Frame: 75.00   |
| ENGINE, DIESEL:           | { Cummins B6.7 200} EPA 2017, 200HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM,<br>2600 RPM Governed Speed, 200 Peak HP (Max)  |
| TRANSMISSION, AUTOMATIC:  | { Allison 2100 RDS} 5th Generation Controls, Close Ratio, 6-Speed with Double<br>Overdrive, with PTO Provision, Less Retarder, with 26,000-lb GVW and GCW Max, On/<br>Off Highway |
| CLUTCH:                   | Omit Item (Clutch & Control)  |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity   |
| AXLE, REAR, SINGLE:       | { Meritor MS-17-13X-3DFL} Single Reduction, 15,500-lb Capacity, 190 Wheel Ends<br>Gear Ratio: 6.17  |
| CAB:                      | Conventional, Day Cab   |
| TIRE, FRONT:              | (2) 255/70R22.5 Load Range H AH37 (HANKOOK), 562 rev/mile, 75 MPH, All-Position   |
| TIRE, REAR:               | (4) 255/70R22.5 Load Range H HSR2 SA (CONTINENTAL), 565 rev/mile, 75 MPH, All-<br>Position  |
| SUSPENSION, REAR, SINGLE: | 15,500-lb Capacity, Vari-Rate Springs   |
| PAINT:                    | Cab schematic 100WP<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| MV60H00     | Base Chassis, Model MV607 SBA LP with 205.00 Wheelbase, 137.90 CA, and 75.00 Axle to Frame. | 5460/2756     | 8216          |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |       |    |
|-------|---|-------|----|
| 12EJC | ENGINE, DIESEL { Cummins B6.7 200 } EPA 2017, 200HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 200 Peak HP (Max)   | 0/0   | 0  |
| 12UYE | RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 717 SqIn Louvered, with 313 SqIn Charge Air Cooler. with In-Tank Transmission Cooler   | 16/-3 | 13 |
|       | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber |       |    |
| 12TSY | FAN DRIVE { Borg-Warner SA85 } Viscous Type, Screw On   | 0/0   | 0  |
|       | <u>Includes</u><br>: FAN Nylon  |       |    |
| 12VBR | AIR CLEANER with Service Protection Element   | 0/0   | 0  |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0   | 0  |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0   | 0  |
| 12VYP | ENGINE CONTROL, REMOTE MOUNTED No Provision Furnished for Remote Mounted Engine Control   | 0/0   | 0  |
| 12VHH | FEDERAL EMISSIONS { Cummins B6.7 } EPA, OBD and GHG Certified for Calendar Year 2020  | 0/0   | 0  |
| 12WPV | OIL PAN 15 Quart Capacity, For Cummins ISB/B6.7 Engines   | 0/0   | 0  |
| 12VXU | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | 2/0   | 2  |
| 12EMZ | VENDOR WARRANTY, ENGINE { Cummins } B6.7 Engine, 3-Year Unlimited Miles Standard Warranty   | 0/0   | 0  |

**TRANSMISSION**

|       |   |     |   |
|-------|---|-----|---|
| 13ATG | TRANSMISSION, AUTOMATIC { Allison 2100 RDS } 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, with 26,000-lb GVW and GCW Max, On/Off Highway | 0/0 | 0 |
| 13XAL | PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission   | 0/0 | 0 |

| <u>Code</u>                    | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|--------------------------------|--|---------------|---------------|
|                                |  | (lbs)         | (lbs)         |
| 13WYY                          | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0           | 0             |
| 13WLN                          | TRANSMISSION OIL Synthetic; 20 thru 28 Pints   | 0/0           | 0             |
| 13WVS                          | TRANSMISSION SHIFT CONTROL T-Handle Type   | 0/0           | 0             |
| <b>CLUTCH</b>                  |  |               |               |
| 11001                          | CLUTCH Omit Item (Clutch & Control)  | 0/0           | 0             |
| <b>REAR AXLES, SUSPENSIONS</b> |  |               |               |
| 14AKE                          | AXLE, REAR, SINGLE { Meritor MS-17-13X-3DFL} Single Reduction, 15,500-lb Capacity, 190 Wheel Ends . Gear Ratio: 6.17   | 0/153         | 153           |
| 14SAE                          | SUSPENSION, REAR, SINGLE 15,500-lb Capacity, Vari-Rate Springs   | 0/0           | 0             |
| 14WAP                          | SHOCK ABSORBERS, REAR (2)  | 0/45          | 45            |
| <b>FRONT AXLES</b>             |  |               |               |
| 2ATK                           | AXLE, FRONT NON-DRIVING { Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity  | 0/0           | 0             |
| <b>FRONT SUSPENSIONS</b>       |  |               |               |
| 3ADA                           | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 8,000-lb Capacity, with Shock Absorbers  | 0/0           | 0             |
|                                | <u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |               |               |
| <b>CABS, COWLS, BODIES</b>     |  |               |               |
| 16030                          | CAB Conventional, Day Cab  | 0/0           | 0             |
|                                | <u>Includes</u><br>: CLEARANCE/MARKER LIGHTS (5) Flush Mounted   |               |               |
| 16ZBT                          | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab   | 0/0           | 0             |
| 16BAM                          | AIR CONDITIONER with Integral Heater and Defroster   | 56/0          | 56            |
| 16VKB                          | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0           | 0             |
|                                | <u>Includes</u><br>: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger<br>: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted<br>: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap |               |               |
| 16XCW                          | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side   | 0/0           | 0             |
| 16VLM                          | CAB REAR SUSPENSION Rubber Suspension, for Low Cab Height  | 0/0           | 0             |

| <u>Code</u>   | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|---|--|------------------------|------------------------|
| 16GDK   | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Hydraulic Brake Chassis, Includes Engine Coolant Temperature, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display     | 0/0                    | 0                      |
| 16XJN   | INSTRUMENT PANEL Flat Panel  | 0/0                    | 0                      |
| 16HKT   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16SNL   | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width  | 0/0                    | 0                      |
| <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5" |  |                        |                        |
| 16JXG   | SEAT, FRONT BENCH {National} Full Width; Vinyl, with Fixed Mid Back  | 0/0                    | 0                      |
| 16400   | SEAT, PASSENGER Omit Item  | 0/0                    | 0                      |
| 16XCK   | WINDOW, MANUAL (2) and Manual Door Locks, Left and Right Doors   | 0/0                    | 0                      |
| <b>FRAMES</b>   |  |                        |                        |
| 1CAA  | FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 9.125" x 3.062" x 0.312" (231.8mm x 77.8mm x 8.0mm) with Transition to 6.500" x 3.062" x 0.312" (165.1mm x 77.8mm x 8.0mm) 388.4" (9864mm) Maximum OAL; For LP Chassis | 0/0                    | 0                      |
| 1LLD  | BUMPER, FRONT Contoured, Steel   | 0/0                    | 0                      |
| 1WEJ  | WHEELBASE RANGE 199" (505cm) Through and Including 254" (645cm)  | 0/0                    | 0                      |
| <b>BRAKES</b>   |  |                        |                        |
| 4100  | BRAKE SYSTEM, HYDRAULIC {Wabco} Split System, with Automatic Adjustment and Four Channel ABS   | 0/0                    | 0                      |
| 4JNP  | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | 0/0                    | 0                      |
| 4NNL  | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | 0/0                    | 0                      |
| 4GAR  | BRAKE, PARKING {Bosch} DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by Lever in Cab; Differential Mounted   | 0/0                    | 0                      |
| <b>STEERING</b>   |  |                        |                        |
| 5PRG  | STEERING GEAR {TRW (Ross) TAS40} Power   | 0/0                    | 0                      |
| 5AAA  | STEERING COLUMN Stationary   | 0/0                    | 0                      |
| 5CAW  | STEERING WHEEL 4-Spoke; 18" Dia., Black  | 0/0                    | 0                      |
| <b>DRIVELINES</b>   |  |                        |                        |
| 6DGA  | DRIVELINE SYSTEM {Dana Spicer} SPL100, for 4x2/6x2   | 0/0                    | 0                      |
| <b>EXHAUST SYSTEMS</b>  |  |                        |                        |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| 7BKP        | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab, for Single Short Horizontal Tail Pipe, Frame Mounted Right Side Back of Cab | 59/-8         | 51            |
| 7BEV        | AFTERTREATMENT COVER Steel, Black  | 9/4           | 13            |

**ELECTRICAL SYSTEMS**

|      |  |        |   |
|------|--|--------|---|
| 8000 | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0    | 0 |
|      | <u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |        |   |
| 8GXD | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense   | 0/0    | 0 |
| 8VUL | BATTERY BOX Steel, with Plastic Cover, 18" Wide, 2-4 Battery Capacity, Mounted Left Side Back of Cab   | -19/27 | 8 |
| 8MJP | BATTERY SYSTEM {Fleetrite} Maintenance-Free, (2) 12-Volt 1320CCA Total, Top Threaded Stud  | 0/0    | 0 |
| 8XAH | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses   | 0/0    | 0 |
| 8WZK | HEADLIGHTS Halogen, Composite Aero Design  | 0/0    | 0 |
| 8VAY | HORN, ELECTRIC Disc Style  | 0/0    | 0 |
| 8WWJ | INDICATOR, LOW COOLANT LEVEL with Audible Alarm  | 0/0    | 0 |
| 8XHR | POWER SOURCE, ADDITIONAL Auxiliary Power Outlet (APO) & USB Port, Located in the Instrument Panel  | 0/0    | 0 |
| 8RMX | RADIO Omit, Includes Wiring and Antenna  | 0/0    | 0 |
| 8RMS | SPEAKERS Omit  | 0/0    | 0 |
| 8XKL | STARTING MOTOR {Mitsubishi Electric Automotive America 90P47} 12-Volt, with Soft-Start   | 0/0    | 0 |

**FRONT END**

|      |  |     |   |
|------|--|-----|---|
| 9WAY | FRONT END Tilting, Fiberglass, with Three Piece Construction | 0/0 | 0 |
| 9HAD | GRILLE Chrome  | 0/0 | 0 |

| <u>Code</u> | <u>Description</u>            | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|-------------------------------|---------------|---------------|
|             |                               | (lbs)         | (lbs)         |
| 9AAB        | LOGOS EXTERIOR Model Badges   | 0/0           | 0             |
| 9AAE        | LOGOS EXTERIOR, ENGINE Badges | 0/0           | 0             |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |   |
|-------|--|-----|---|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100       | 0/0 | 0 |
|       | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WP" |     |   |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone            | 0/0 | 0 |

**FUEL TANKS**

|       |  |       |     |
|-------|--|-------|-----|
| 15DZT | FUEL TANK (2) Top Draw, Non-Polished Aluminum, D-Style, 16" Tank Depth, 40 US Gal (151L) Left Side; 50 US Gal (189L) Right Side; Total Capacity 90 US Gal (340L), Mounted Left Side Under Cab and Right Side Back of Cab | 52/84 | 136 |
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab   | 0/0   | 0   |
| 15LMR | FUEL/WATER SEPARATOR {Racor 400 Series,} with Primer Pump, Includes Water-in-Fuel Sensor   | 0/0   | 0   |
| 15LMU | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 8" Back of Cab  | 0/0   | 0   |

**WHEELS, TIRES - FRONT**

|            |  |      |    |
|------------|--|------|----|
| 27DTJ      | WHEELS, FRONT {Maxion 90541} DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 22/0 | 22 |
| 7752525809 | (2) TIRE, FRONT 255/70R22.5 Load Range H AH37 (HANKOOK), 562 rev/mile, 75 MPH, All-Position  | 40/0 | 40 |

**WHEELS, TIRES - REAR**

|            |  |      |    |
|------------|--|------|----|
| 28DTU      | WHEELS, REAR {Accuride 29001} DUAL DISC; 22.5x7.50 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/52 | 52 |
| 7752525421 | (4) TIRE, REAR 255/70R22.5 Load Range H HSR2 SA (CONTINENTAL), 565 rev/mile, 75 MPH, All-Position  | 0/60 | 60 |

**WHEELS MISC OPTIONS**

|       |   |     |   |
|-------|---|-----|---|
| 29PAR | PAINT IDENTITY, FRONT WHEELS Disc Front Wheels; with Vendor Applied White Powder Coat Paint | 0/0 | 0 |
|       | Cab schematic 100WP   |     |   |
|       | Location 1: 0311, Omaha Orange (Std)  |     |   |
|       | Chassis schematic N/A   |     |   |
|       | Services Section:   |     |   |

| <u>Code</u>     | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-----------------|---|------------------------|------------------------|
| <b>WARRANTY</b> |   |                        |                        |
| 40129           | WARRANTY Standard for MV Series, Effective with Vehicles Built July 1, 2017 or Later, CTS-2020A | 0/0                    | 0                      |
|                 | Total Component Weight:   | 5697/3170              | 8867                   |
|                 | Spare Key   | 0/0                    | 0                      |
|                 | State of Michigan DTMB Admin Fee 1%   | 0/0                    | 0                      |
|                 | Total Goods Purchased:  | 0/0                    | 0                      |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

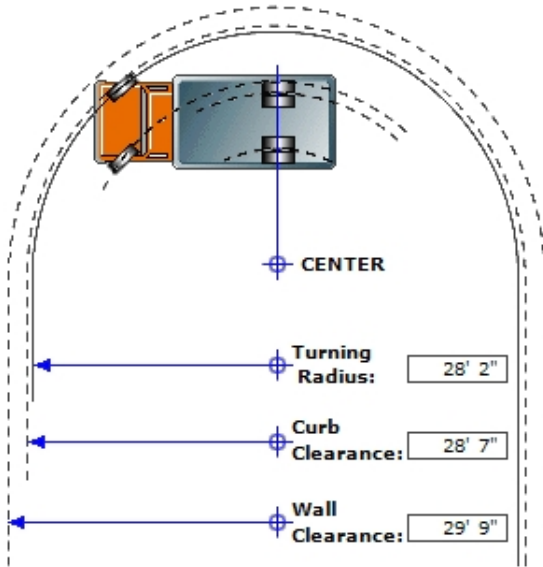
(0012EJC)

ATTACHMENTS: 0012TSY

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 60  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Max Engine Speed No Veh Speed Sensr | 2117  | RPM        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 60.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 60  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Remote PTO Enable                   | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Remote Station PTO Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Max Engine Speed                | 2600  | RPM        |
| PTO Min Engine Speed                | 750   | RPM        |
| PTO Maximum Engine Load             | 800   | LB-FT      |
| PTO Max Vehicle Speed               | 2   | MPH        |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Accel Override Max Engine Speed | 2800  | RPM        |
| PTO Clutch Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| PTO Parking Brake Interlock Mode    | 0, PTO PRK BRK INT TYPE SET TO NONE                             | N/A        |
| PTO Transmission Neutral Interlock  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Resume Switch Speed             | 950   | RPM        |
| PTO Set Switch Speed                | 950   | RPM        |
| PTO Additional Switch Speed         | 950   | RPM        |
| PTO Ramp Rate                       | 250   | RPM/SEC    |
| Remote PTO Number of Speed Settings | 1   | N/A        |
| Remote PTO Speed Setting 1          | 950   | RPM        |
| Remote PTO Speed Setting 2          | 950   | RPM        |
| Remote PTO Speed Setting 3          | 950   | RPM        |
| Remote PTO Speed Setting 4          | 950   | RPM        |
| Remote PTO Speed Setting 5          | 950   | RPM        |
| Remote Station PTO Resume Sw Spd    | 950   | RPM        |

|                                     |  |         |
|-------------------------------------|--|---------|
| Remote Station PTO Set Switch Speed | 950  | RPM     |
| Remote Station PTO Addition Sw Spd  | 950  | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Maintenance Monitor Enable          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have not been finalized



Series: MV  
Model: MV60H  
Description: MV607 SBA LP  
Model Year: 2021

#### Calculation Factors

Wheelbase: 205

Front Axle: 0002ATK  
Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity

Front Wheel: 0027DTJ  
Description: WHEELS, FRONT, { Maxion 90541} DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs

Front Tire: 07752525809  
Description: TIRES, 255/70R22.5 Load Range H AH37 (HANKOOK), 562 rev/mile, 75 MPH, All-Position

Steering Gear: 0005PRG  
Description: STEERING GEAR, { TRW (Ross) TAS40} Power

#### Turning Radius Statistics

##### General Information

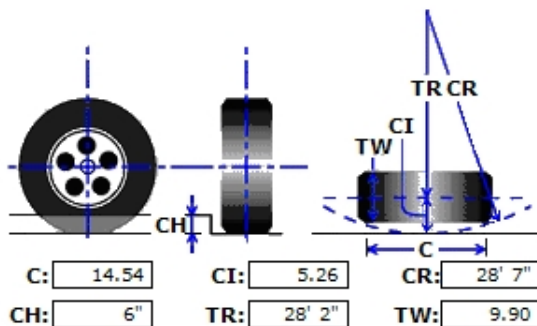
Inside Turn Angle: 50 Degrees  
Radial Overhang: 19

##### Axle Information

KingPin Inclination: 9 Degrees  
KingPin Center: 72

#### Turning Radius - Curb View

|    |                             |       |
|----|-----------------------------|-------|
| C  | - Curb Contact Length:      | 14.54 |
| CI | - Curb Clearance Increment: | 5.26  |
| CR | - Curb Clearance Radius:    | 28'7" |
| CH | - Curb Height:              | 6"    |
| TR | - Turning Radius:           | 28'2" |
| TW | - Tire Width:               | 09.90 |



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$99,541.00   |
| Total Goods Purchased:                      |             | \$644.15      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$102,725.15  |
| Less Customer Allowance:                    |             | (\$38,691.00) |
| Total Vehicle Price:                        |             | \$64,034.15   |
| Total Sale Price:                           |             | \$64,034.15   |
| Total Per Vehicle Sales Price:              |             | \$64,034.15   |
| Total Net Sales Excluding Taxes:            |             | \$64,034.15   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$64,049.15   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0135D

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State Of Michigan  
3958-0135D



Model Profile  
 2021 MV607 SBA (MV607)

|                           |   |
|---------------------------|---|
| AXLE CONFIG:              | 4X2   |
| APPLICATION:              | Stake Flat  |
| MISSION:                  | Requested GVWR: 21000. Calc. GVWR: 21500<br>Calc. Start / Grade Ability: 30.51% / 2.20% @ 55 MPH<br>Calc. Geared Speed: 79.0 MPH  |
| DIMENSION:                | Wheelbase: 205.00, CA: 137.90, Axle to Frame: 75.00   |
| ENGINE, DIESEL:           | { Cummins B6.7 200} EPA 2017, 200HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM,<br>2600 RPM Governed Speed, 200 Peak HP (Max)  |
| TRANSMISSION, AUTOMATIC:  | { Allison 2100 RDS} 5th Generation Controls, Close Ratio, 6-Speed with Double<br>Overdrive, with PTO Provision, Less Retarder, with 26,000-lb GVW and GCW Max, On/<br>Off Highway |
| CLUTCH:                   | Omit Item (Clutch & Control)  |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity   |
| AXLE, REAR, SINGLE:       | { Dana Spicer S16-130} Single Reduction, 15,500-lb Capacity, 190 Wheel Ends Gear<br>Ratio: 6.50   |
| CAB:                      | Conventional, Day Cab   |
| TIRE, FRONT:              | (2) 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position   |
| TIRE, REAR:               | (4) 11R22.5 Load Range G DH37 (HANKOOK), 498 rev/mile, 75 MPH, Drive  |
| SUSPENSION, REAR, SINGLE: | 13,500-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Rubber<br>Springs  |
| PAINT:                    | Cab schematic 100WP<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| MV60700     | Base Chassis, Model MV607 SBA with 205.00 Wheelbase, 137.90 CA, and 75.00 Axle to Frame. | 5602/2659              | 8261                   |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |     |   |
|-------|---|-----|---|
| 12EJC | ENGINE, DIESEL { Cummins B6.7 200 } EPA 2017, 200HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 200 Peak HP (Max)   | 0/0 | 0 |
| 12UYE | RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 717 SqIn Louvered, with 313 SqIn Charge Air Cooler. with In-Tank Transmission Cooler   | 0/0 | 0 |
|       | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber |     |   |
| 12TSY | FAN DRIVE { Borg-Warner SA85 } Viscous Type, Screw On   | 0/0 | 0 |
|       | <u>Includes</u><br>: FAN Nylon  |     |   |
| 12VBR | AIR CLEANER with Service Protection Element   | 0/0 | 0 |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0 | 0 |
| 12VYP | ENGINE CONTROL, REMOTE MOUNTED No Provision Furnished for Remote Mounted Engine Control   | 0/0 | 0 |
| 12VHH | FEDERAL EMISSIONS { Cummins B6.7 } EPA, OBD and GHG Certified for Calendar Year 2020  | 0/0 | 0 |
| 12WPV | OIL PAN 15 Quart Capacity, For Cummins ISB/B6.7 Engines   | 0/0 | 0 |
| 12VXU | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | 2/0 | 2 |
| 12EMZ | VENDOR WARRANTY, ENGINE { Cummins } B6.7 Engine, 3-Year Unlimited Miles Standard Warranty   | 0/0 | 0 |

**TRANSMISSION**

|       |   |     |   |
|-------|---|-----|---|
| 13ATG | TRANSMISSION, AUTOMATIC { Allison 2100 RDS } 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, with 26,000-lb GVW and GCW Max, On/Off Highway | 0/0 | 0 |
| 13XAL | PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission   | 0/0 | 0 |

| <u>Code</u>                    | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|--|------------------------|------------------------|
| 13WYY                          | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0                    | 0                      |
| 13WLN                          | TRANSMISSION OIL Synthetic; 20 thru 28 Pints   | 0/0                    | 0                      |
| 13WVS                          | TRANSMISSION SHIFT CONTROL T-Handle Type   | 0/0                    | 0                      |
| <b>CLUTCH</b>                  |  |                        |                        |
| 11001                          | CLUTCH Omit Item (Clutch & Control)  | 0/0                    | 0                      |
| <b>REAR AXLES, SUSPENSIONS</b> |  |                        |                        |
| 14AJE                          | AXLE, REAR, SINGLE { Dana Spicer S16-130} Single Reduction, 15,500-lb Capacity, 190 Wheel Ends . Gear Ratio: 6.50  | 0/0                    | 0                      |
| 14VAB                          | SUSPENSION, REAR, SINGLE 13,500-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Rubber Springs   | 0/-31                  | -31                    |
| 14WAP                          | SHOCK ABSORBERS, REAR (2)  | 0/45                   | 45                     |
| <b>FRONT AXLES</b>             |  |                        |                        |
| 2ATK                           | AXLE, FRONT NON-DRIVING { Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity  | 0/0                    | 0                      |
| <b>FRONT SUSPENSIONS</b>       |  |                        |                        |
| 3ADA                           | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 8,000-lb Capacity, with Shock Absorbers  | 0/0                    | 0                      |
|                                | <u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |                        |                        |
| <b>CABS, COWLS, BODIES</b>     |  |                        |                        |
| 16030                          | CAB Conventional, Day Cab  | 0/0                    | 0                      |
|                                | <u>Includes</u><br>: CLEARANCE/MARKER LIGHTS (5) Flush Mounted   |                        |                        |
| 16ZBT                          | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab   | 0/0                    | 0                      |
| 16BAM                          | AIR CONDITIONER with Integral Heater and Defroster   | 56/0                   | 56                     |
| 16VKB                          | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0                    | 0                      |
|                                | <u>Includes</u><br>: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger<br>: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted<br>: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap |                        |                        |
| 16XCW                          | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side   | 0/0                    | 0                      |
| 16VLM                          | CAB REAR SUSPENSION Rubber Suspension, for Low Cab Height  | 0/0                    | 0                      |

| <u>Code</u>   | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|---|--|------------------------|------------------------|
| 16GDK   | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Hydraulic Brake Chassis, Includes Engine Coolant Temperature, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display | 0/0                    | 0                      |
| 16XJN   | INSTRUMENT PANEL Flat Panel  | 0/0                    | 0                      |
| 16HKT   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16SNL   | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width  | 0/0                    | 0                      |
| <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5" |  |                        |                        |
| 16JXG   | SEAT, FRONT BENCH {National} Full Width; Vinyl, with Fixed Mid Back  | 0/0                    | 0                      |
| 16400   | SEAT, PASSENGER Omit Item  | 0/0                    | 0                      |
| 16XCK   | WINDOW, MANUAL (2) and Manual Door Locks, Left and Right Doors   | 0/0                    | 0                      |

**FRAMES**

|      |  |        |     |
|------|--|--------|-----|
| 1CAC | FRAME RAILS High Strength Low Alloy Steel (50,000 PSI Yield); 10.125" x 3.062" x 0.312" (257.2mm x 77.8mm x 8.0mm); 480.1" (12195mm) Maximum OAL | 58/235 | 293 |
| 1LLD | BUMPER, FRONT Contoured, Steel   | 0/0    | 0   |
| 1WEJ | WHEELBASE RANGE 199" (505cm) Through and Including 254" (645cm)  | 0/0    | 0   |

**BRAKES**

|      |  |     |   |
|------|--|-----|---|
| 4100 | BRAKE SYSTEM, HYDRAULIC {Wabco} Split System, with Automatic Adjustment and Four Channel ABS                             | 0/0 | 0 |
| 4JNP | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | 0/0 | 0 |
| 4NNL | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | 0/0 | 0 |
| 4GAR | BRAKE, PARKING {Bosch} DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by Lever in Cab; Differential Mounted | 0/0 | 0 |

**STEERING**

|      |   |     |   |
|------|---|-----|---|
| 5PRG | STEERING GEAR {TRW (Ross) TAS40} Power  | 0/0 | 0 |
| 5AAA | STEERING COLUMN Stationary              | 0/0 | 0 |
| 5CAW | STEERING WHEEL 4-Spoke; 18" Dia., Black | 0/0 | 0 |

**DRIVELINES**

|      |  |     |   |
|------|--|-----|---|
| 6DGA | DRIVELINE SYSTEM {Dana Spicer} SPL100, for 4x2/6x2 | 0/0 | 0 |
|------|--|-----|---|

**EXHAUST SYSTEMS**

| <u>Code</u> | <u>Description</u>  | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|---|------------|-----------|------------|-----------|
|             |   | (lbs)      |           | (lbs)      |           |
| 7BKY        | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Under Right Rail Back of Cab, Includes Single Short Horizontal Tail Pipe | 0/0        |           | 0          |           |

**ELECTRICAL SYSTEMS**

|      |  |        |  |   |  |
|------|--|--------|--|---|--|
| 8000 | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0    |  | 0 |  |
|      | <u>Includes</u>  |        |  |   |  |
|      | : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   |        |  |   |  |
|      | : HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel                                 |        |  |   |  |
|      | : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever  |        |  |   |  |
|      | : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light  |        |  |   |  |
|      | : STARTER SWITCH Electric, Key Operated  |        |  |   |  |
|      | : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector   |        |  |   |  |
|      | : TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature                |        |  |   |  |
|      | : TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted           |        |  |   |  |
|      | : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever |        |  |   |  |
|      | : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted   |        |  |   |  |
|      | : WIRING, CHASSIS Color Coded and Continuously Numbered  |        |  |   |  |
| 8GXD | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense               | 0/0    |  | 0 |  |
| 8VUL | BATTERY BOX Steel, with Plastic Cover, 18" Wide, 2-4 Battery Capacity, Mounted Left Side Back of Cab                     | -10/18 |  | 8 |  |
| 8MJP | BATTERY SYSTEM {Fleetrite} Maintenance-Free, (2) 12-Volt 1320CCA Total, Top Threaded Stud                                | 0/0    |  | 0 |  |
| 8XAH | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses                         | 0/0    |  | 0 |  |
| 8WZK | HEADLIGHTS Halogen, Composite Aero Design  | 0/0    |  | 0 |  |
| 8VAY | HORN, ELECTRIC Disc Style  | 0/0    |  | 0 |  |
| 8WWJ | INDICATOR, LOW COOLANT LEVEL with Audible Alarm  | 0/0    |  | 0 |  |
| 8XHR | POWER SOURCE, ADDITIONAL Auxiliary Power Outlet (APO) & USB Port, Located in the Instrument Panel                        | 0/0    |  | 0 |  |
| 8RMX | RADIO Omit, Includes Wiring and Antenna  | 0/0    |  | 0 |  |
| 8RMS | SPEAKERS Omit  | 0/0    |  | 0 |  |
| 8XKL | STARTING MOTOR {Mitsubishi Electric Automotive America 90P47} 12-Volt, with Soft-Start                                   | 0/0    |  | 0 |  |

**FRONT END**

|      |  |     |  |   |  |
|------|--|-----|--|---|--|
| 9WAY | FRONT END Tilting, Fiberglass, with Three Piece Construction | 0/0 |  | 0 |  |
| 9HAD | GRILLE Chrome  | 0/0 |  | 0 |  |
| 9AAB | LOGOS EXTERIOR Model Badges                                  | 0/0 |  | 0 |  |

| <u>Code</u> | <u>Description</u>            | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|-------------------------------|---------------|---------------|
|             |                               | (lbs)         | (lbs)         |
| 9AAE        | LOGOS EXTERIOR, ENGINE Badges | 0/0           | 0             |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |   |
|-------|--|-----|---|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100<br><u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WP" | 0/0 | 0 |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone  | 0/0 | 0 |

**FUEL TANKS**

|       |  |        |     |
|-------|--|--------|-----|
| 15DYT | FUEL TANK (2) Top Draw, Non-Polished Aluminum, D-Style, 16" Tank Depth, 40 US Gal (151L) Left Side; 50 US Gal (189L) Right Side; Total Capacity 90 US Gal (340L), Mounted Left and Right Side, Under Cab | 109/27 | 136 |
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab   | 0/0    | 0   |
| 15LMN | FUEL/WATER SEPARATOR {Racor 400 Series,} 12 VDC Electric Heater, Includes Pre-Heater, with Primer Pump, Includes Water-in-Fuel Sensor  | -3/0   | -3  |
| 15LMU | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 8" Back of Cab  | 0/0    | 0   |

**WHEELS, TIRES - FRONT**

|            |  |      |    |
|------------|--|------|----|
| 27DTE      | WHEELS, FRONT {Maxion 10038} DISC; 22.5x7.50 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 8/0  | 8  |
| 7372135809 | (2) TIRE, FRONT 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  | 56/0 | 56 |

**WHEELS, TIRES - REAR**

|            |  |       |     |
|------------|--|-------|-----|
| 28DTE      | WHEELS, REAR {Maxion 10038} DUAL DISC; 22.5x7.50 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/16  | 16  |
| 7372135810 | (4) TIRE, REAR 11R22.5 Load Range G DH37 (HANKOOK), 498 rev/mile, 75 MPH, Drive  | 0/140 | 140 |

**WHEELS MISC OPTIONS**

|       |  |     |   |
|-------|--|-----|---|
| 29PAR | PAINT IDENTITY, FRONT WHEELS Disc Front Wheels; with Vendor Applied White Powder Coat Paint  | 0/0 | 0 |
| 29PAS | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint<br><br>Cab schematic 100WP<br><br>Location 1: 0311, Omaha Orange (Std)<br><br>Chassis schematic N/A<br><br>Services Section: | 0/0 | 0 |

| <u>Code</u>     | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-----------------|---|------------------------|------------------------|
| <b>WARRANTY</b> |   |                        |                        |
| 40129           | WARRANTY Standard for MV Series, Effective with Vehicles Built July 1, 2017 or Later, CTS-2020A | 0/0                    | 0                      |
|                 | Total Component Weight:   | 5878/3109              | 8987                   |
|                 | Spare Key   | 0/0                    | 0                      |
|                 | State Of Michigan DTMB Admin Fee 1%   | 0/0                    | 0                      |
|                 | Total Goods Purchased:  | 0/0                    | 0                      |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

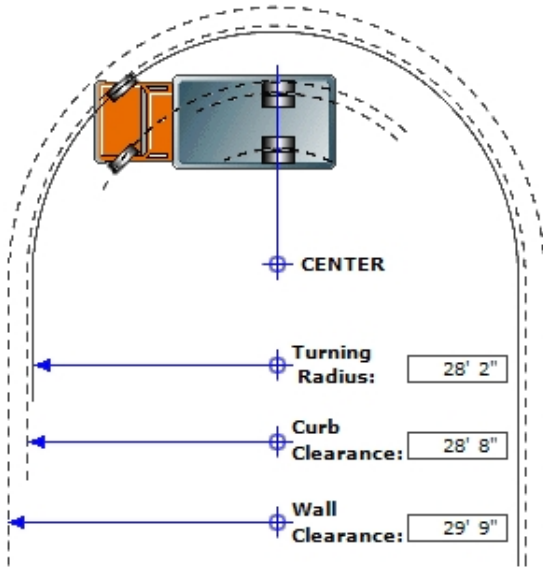
(0012EJC)

ATTACHMENTS: 0012TSY

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 65  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Max Engine Speed No Veh Speed Sensr | 2119  | RPM        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 60.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 65  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Remote PTO Enable                   | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Remote Station PTO Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Max Engine Speed                | 2600  | RPM        |
| PTO Min Engine Speed                | 750   | RPM        |
| PTO Maximum Engine Load             | 800   | LB-FT      |
| PTO Max Vehicle Speed               | 2   | MPH        |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Accel Override Max Engine Speed | 2800  | RPM        |
| PTO Clutch Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| PTO Parking Brake Interlock Mode    | 0, PTO PRK BRK INT TYPE SET TO NONE                             | N/A        |
| PTO Transmission Neutral Interlock  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Resume Switch Speed             | 950   | RPM        |
| PTO Set Switch Speed                | 950   | RPM        |
| PTO Additional Switch Speed         | 950   | RPM        |
| PTO Ramp Rate                       | 250   | RPM/SEC    |
| Remote PTO Number of Speed Settings | 1   | N/A        |
| Remote PTO Speed Setting 1          | 950   | RPM        |
| Remote PTO Speed Setting 2          | 950   | RPM        |
| Remote PTO Speed Setting 3          | 950   | RPM        |
| Remote PTO Speed Setting 4          | 950   | RPM        |
| Remote PTO Speed Setting 5          | 950   | RPM        |
| Remote Station PTO Resume Sw Spd    | 950   | RPM        |

|                                     |  |         |
|-------------------------------------|--|---------|
| Remote Station PTO Set Switch Speed | 950  | RPM     |
| Remote Station PTO Addition Sw Spd  | 950  | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Maintenance Monitor Enable          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have been successfully finalized



Series: MV  
Model: MV607  
Description: MV607 SBA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 205  
Front Axle: 0002ATK  
Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity  
Front Wheel: 0027DTE  
Description: WHEELS, FRONT, { Maxion 10038} DISC; 22.5x7.50 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  
Front Tire: 07372135809  
Description: TIRES, 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  
Steering Gear: 0005PRG  
Description: STEERING GEAR, { TRW (Ross) TAS40} Power

#### Turning Radius Statistics

##### General Information

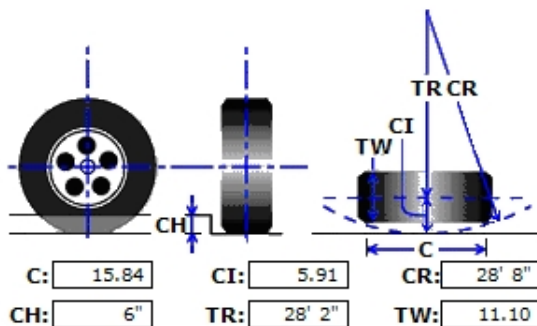
Inside Turn Angle: 50 Degrees  
Radial Overhang: 19

##### Axle Information

KingPin Inclination: 9 Degrees  
KingPin Center: 72

#### Turning Radius - Curb View

C - Curb Contact Length: 15.84  
CI - Curb Clearance Increment: 5.91  
CR - Curb Clearance Radius: 28' 8"  
CH - Curb Height: 6"  
TR - Turning Radius: 28' 2"  
TW - Tire Width: 11.10



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$98,415.00   |
| Total Goods Purchased:                      |             | \$642.05      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$101,597.05  |
| Less Customer Allowance:                    |             | (\$38,280.00) |
| Total Vehicle Price:                        |             | \$63,317.05   |
| Total Sale Price:                           |             | \$63,317.05   |
| Total Per Vehicle Sales Price:              |             | \$63,317.05   |
| Total Net Sales Excluding Taxes:            |             | \$63,317.05   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$63,332.05   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0136D

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State of Michigan  
 3958-0136D



Model Profile  
 2021 MV607 SBA (MV607)

|                           |   |
|---------------------------|---|
| AXLE CONFIG:              | 4X2   |
| APPLICATION:              | Stake Flat  |
| MISSION:                  | Requested GVWR: 23500. Calc. GVWR: 26000<br>Calc. Start / Grade Ability: 26.79% / 1.86% @ 55 MPH<br>Calc. Geared Speed: 79.0 MPH  |
| DIMENSION:                | Wheelbase: 207.00, CA: 139.90, Axle to Frame: 75.00   |
| ENGINE, DIESEL:           | { Cummins B6.7 200} EPA 2017, 200HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM,<br>2600 RPM Governed Speed, 200 Peak HP (Max)  |
| TRANSMISSION, AUTOMATIC:  | { Allison 2100 RDS} 5th Generation Controls, Close Ratio, 6-Speed with Double<br>Overdrive, with PTO Provision, Less Retarder, with 26,000-lb GVW and GCW Max, On/<br>Off Highway |
| CLUTCH:                   | Omit Item (Clutch & Control)  |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-09-122A} I-Beam Type, 9,000-lb Capacity   |
| AXLE, REAR, SINGLE:       | { Dana Spicer S140} Single Reduction, 17,500-lb Capacity, 190 Wheel Ends Gear<br>Ratio: 6.50  |
| CAB:                      | Conventional, Day Cab   |
| TIRE, FRONT:              | (2) 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position   |
| TIRE, REAR:               | (4) 11R22.5 Load Range G DH37 (HANKOOK), 498 rev/mile, 75 MPH, Drive  |
| SUSPENSION, REAR, SINGLE: | 18,500-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Rubber<br>Springs  |
| PAINT:                    | Cab schematic 100WP<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| MV60700     | Base Chassis, Model MV607 SBA with 207.00 Wheelbase, 139.90 CA, and 75.00 Axle to Frame. | 5602/2659     | 8261          |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |     |   |
|-------|---|-----|---|
| 12EJC | ENGINE, DIESEL { Cummins B6.7 200 } EPA 2017, 200HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 200 Peak HP (Max)   | 0/0 | 0 |
| 12UYE | RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 717 SqIn Louvered, with 313 SqIn Charge Air Cooler. with In-Tank Transmission Cooler   | 0/0 | 0 |
|       | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber |     |   |
| 12TSY | FAN DRIVE { Borg-Warner SA85 } Viscous Type, Screw On   | 0/0 | 0 |
|       | <u>Includes</u><br>: FAN Nylon  |     |   |
| 12VBR | AIR CLEANER with Service Protection Element   | 0/0 | 0 |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0 | 0 |
| 12VYP | ENGINE CONTROL, REMOTE MOUNTED No Provision Furnished for Remote Mounted Engine Control   | 0/0 | 0 |
| 12VHH | FEDERAL EMISSIONS { Cummins B6.7 } EPA, OBD and GHG Certified for Calendar Year 2020  | 0/0 | 0 |
| 12WPV | OIL PAN 15 Quart Capacity, For Cummins ISB/B6.7 Engines   | 0/0 | 0 |
| 12VXU | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | 2/0 | 2 |
| 12EMZ | VENDOR WARRANTY, ENGINE { Cummins } B6.7 Engine, 3-Year Unlimited Miles Standard Warranty   | 0/0 | 0 |

**TRANSMISSION**

|       |   |     |   |
|-------|---|-----|---|
| 13ATG | TRANSMISSION, AUTOMATIC { Allison 2100 RDS } 5th Generation Controls, Close Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, with 26,000-lb GVW and GCW Max, On/Off Highway | 0/0 | 0 |
| 13XAL | PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission   | 0/0 | 0 |

| <u>Code</u>                    | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|--------------------------------|--|---------------|---------------|
|                                |  | (lbs)         | (lbs)         |
| 13WYY                          | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0           | 0             |
| 13WLN                          | TRANSMISSION OIL Synthetic; 20 thru 28 Pints   | 0/0           | 0             |
| 13WVS                          | TRANSMISSION SHIFT CONTROL T-Handle Type   | 0/0           | 0             |
| <b>CLUTCH</b>                  |  |               |               |
| 11001                          | CLUTCH Omit Item (Clutch & Control)  | 0/0           | 0             |
| <b>REAR AXLES, SUSPENSIONS</b> |  |               |               |
| 14AJH                          | AXLE, REAR, SINGLE { Dana Spicer S140} Single Reduction, 17,500-lb Capacity, 190 Wheel Ends . Gear Ratio: 6.50   | 0/116         | 116           |
| 14VAD                          | SUSPENSION, REAR, SINGLE 18,500-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Rubber Springs   | 0/31          | 31            |
| 14WAP                          | SHOCK ABSORBERS, REAR (2)  | 0/45          | 45            |
| <b>FRONT AXLES</b>             |  |               |               |
| 2ATL                           | AXLE, FRONT NON-DRIVING { Meritor MFS-09-122A} I-Beam Type, 9,000-lb Capacity  | 42/0          | 42            |
| <b>FRONT SUSPENSIONS</b>       |  |               |               |
| 3AGW                           | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 9,000-lb Capacity, with Shock Absorbers  | 25/0          | 25            |
|                                | <u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |               |               |
| <b>CABS, COWLS, BODIES</b>     |  |               |               |
| 16030                          | CAB Conventional, Day Cab  | 0/0           | 0             |
|                                | <u>Includes</u><br>: CLEARANCE/MARKER LIGHTS (5) Flush Mounted   |               |               |
| 16ZBT                          | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab   | 0/0           | 0             |
| 16BAM                          | AIR CONDITIONER with Integral Heater and Defroster   | 56/0          | 56            |
| 16VKB                          | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0           | 0             |
|                                | <u>Includes</u><br>: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger<br>: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted<br>: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap |               |               |
| 16XCW                          | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side   | 0/0           | 0             |
| 16VLM                          | CAB REAR SUSPENSION Rubber Suspension, for Low Cab Height  | 0/0           | 0             |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 16GDC       | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display | 0/0                    | 0                      |
| 16XJN       | INSTRUMENT PANEL Flat Panel  | 0/0                    | 0                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16SNL       | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width  | 0/0                    | 0                      |
|             | <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"  |                        |                        |
| 16JXG       | SEAT, FRONT BENCH { National } Full Width; Vinyl, with Fixed Mid Back  | 0/0                    | 0                      |
| 16400       | SEAT, PASSENGER Omit Item  | 0/0                    | 0                      |
| 16XCK       | WINDOW, MANUAL (2) and Manual Door Locks, Left and Right Doors   | 0/0                    | 0                      |

**FRAMES**

|      |   |        |     |
|------|---|--------|-----|
| 1CAB | FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 9.125" x 3.062" x 0.312" (231.8mm x 77.8mm x 8.0mm); 394.3" (10014mm) Maximum OAL | 61/238 | 299 |
| 1LLD | BUMPER, FRONT Contoured, Steel  | 0/0    | 0   |
| 1WEJ | WHEELBASE RANGE 199" (505cm) Through and Including 254" (645cm)   | 0/0    | 0   |

**BRAKES**

|      |   |         |     |
|------|---|---------|-----|
| 4091 | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications   | -34/-16 | -50 |
|      | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)<br>: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |         |     |
| 4AZA | AIR BRAKE ABS { Bendix AntiLock Brake System } Full Vehicle Wheel Control System (4-Channel)  | 9/21    | 30  |
| 4JCG | BRAKES, FRONT, AIR CAM S-Cam; 15.0" x 4.0"; Includes 20 Sq. In. Long Stroke Brake Chambers  | 91/0    | 91  |
| 4EXP | BRAKE CHAMBERS, FRONT AXLE { Bendix } 20 SqIn   | 16/0    | 16  |
| 4NDB | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake  | 0/206   | 206 |
| 4EXU | BRAKE CHAMBERS, REAR AXLE { Bendix EverSure } 30/30 Spring Brake  | 0/39    | 39  |

| <u>Code</u>               | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|---------------------------|--|---------------|---------------|
|                           |  | (lbs)         | (lbs)         |
| 4SPA                      | AIR COMPRESSOR { Cummins} 18.7 CFM   | 37/1          | 38            |
| 4VKJ                      | AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Left Rail, Back of Cab, Perpendicular to Rail   | 0/0           | 0             |
| 4732                      | DRAIN VALVE { Berg} with Pull Chain, for Air Tank  | 0/0           | 0             |
| <b>STEERING</b>           |  |               |               |
| 5PSA                      | STEERING GEAR { Sheppard M100} Power   | 26/-4         | 22            |
| 5AAA                      | STEERING COLUMN Stationary   | 0/0           | 0             |
| 5CAW                      | STEERING WHEEL 4-Spoke; 18" Dia., Black  | 0/0           | 0             |
| <b>DRIVELINES</b>         |  |               |               |
| 6DGG                      | DRIVELINE SYSTEM { Dana Spicer} 1710, for 4x2/6x2  | 5/23          | 28            |
| <b>EXHAUST SYSTEMS</b>    |  |               |               |
| 7BKY                      | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Under Right Rail Back of Cab, Includes Single Short Horizontal Tail Pipe  | 0/0           | 0             |
| <b>ELECTRICAL SYSTEMS</b> |  |               |               |
| 8000                      | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0           | 0             |
|                           | <u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |               |               |
| 8GXD                      | ALTERNATOR { Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense  | 0/0           | 0             |
| 8VUL                      | BATTERY BOX Steel, with Plastic Cover, 18" Wide, 2-4 Battery Capacity, Mounted Left Side Back of Cab   | -10/18        | 8             |
| 8MJP                      | BATTERY SYSTEM { Fleetrite} Maintenance-Free, (2) 12-Volt 1320CCA Total, Top Threaded Stud   | 0/0           | 0             |
| 8XAH                      | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses   | 0/0           | 0             |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| 8WZK        | HEADLIGHTS Halogen, Composite Aero Design   | 0/0           | 0             |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0           | 0             |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm   | 0/0           | 0             |
| 8XHR        | POWER SOURCE, ADDITIONAL Auxiliary Power Outlet (APO) & USB Port, Located in the Instrument Panel | 0/0           | 0             |
| 8RMX        | RADIO Omit, Includes Wiring and Antenna   | 0/0           | 0             |
| 8RMS        | SPEAKERS Omit   | 0/0           | 0             |
| 8XKL        | STARTING MOTOR {Mitsubishi Electric Automotive America 90P47} 12-Volt, with Soft-Start            | 0/0           | 0             |

**FRONT END**

|      |  |     |   |
|------|--|-----|---|
| 9WAY | FRONT END Tilting, Fiberglass, with Three Piece Construction | 0/0 | 0 |
| 9HAD | GRILLE Chrome  | 0/0 | 0 |
| 9AAB | LOGOS EXTERIOR Model Badges                                  | 0/0 | 0 |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges                                | 0/0 | 0 |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |   |
|-------|--|-----|---|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100       | 0/0 | 0 |
|       | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WP" |     |   |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone            | 0/0 | 0 |

**FUEL TANKS**

|       |  |        |     |
|-------|--|--------|-----|
| 15DYT | FUEL TANK (2) Top Draw, Non-Polished Aluminum, D-Style, 16" Tank Depth, 40 US Gal (151L) Left Side; 50 US Gal (189L) Right Side; Total Capacity 90 US Gal (340L), Mounted Left and Right Side, Under Cab | 109/27 | 136 |
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab   | 0/0    | 0   |
| 15LMN | FUEL/WATER SEPARATOR {Racor 400 Series,} 12 VDC Electric Heater, Includes Pre-Heater, with Primer Pump, Includes Water-in-Fuel Sensor  | -3/0   | -3  |
| 15LMU | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 8" Back of Cab  | 0/0    | 0   |

**WHEELS, TIRES - FRONT**

|            |  |       |     |
|------------|--|-------|-----|
| 27DUW      | WHEELS, FRONT {Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | -10/0 | -10 |
| 7372135809 | (2) TIRE, FRONT 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  | 56/0  | 56  |

**WHEELS, TIRES - REAR**

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| 28DUW       | WHEELS, REAR { Accuride 51408} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/-20         | -20           |
| 7372135810  | (4) TIRE, REAR 11R22.5 Load Range G DH37 (HANKOOK), 498 rev/mile, 75 MPH, Drive   | 0/140         | 140           |
|             | Cab schematic 100WP   |               |               |
|             | Location 1: 0311, Omaha Orange (Std)  |               |               |
|             | Chassis schematic N/A   |               |               |
|             | Services Section:   |               |               |

**WARRANTY**

|       |   |           |      |
|-------|---|-----------|------|
| 40129 | WARRANTY Standard for MV Series, Effective with Vehicles Built July 1, 2017 or Later, CTS-2020A | 0/0       | 0    |
|       | Total Component Weight:   | 6080/3524 | 9604 |
|       | Spare Key   | 0/0       | 0    |
|       | State Of Michigan DTMB Admin Fee 1%   | 0/0       | 0    |
|       | Total Goods Purchased:  | 0/0       | 0    |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

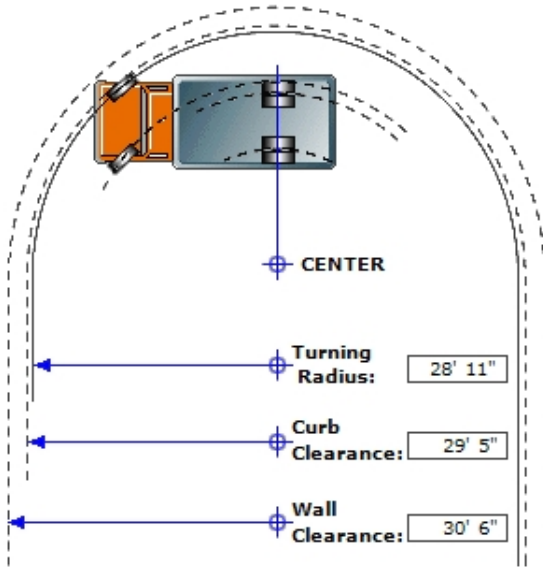
(0012EJC)

ATTACHMENTS: 0012TSY

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 65  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Max Engine Speed No Veh Speed Sensr | 2119  | RPM        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 60.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 65  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Remote PTO Enable                   | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Remote Station PTO Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Max Engine Speed                | 2600  | RPM        |
| PTO Min Engine Speed                | 750   | RPM        |
| PTO Maximum Engine Load             | 800   | LB-FT      |
| PTO Max Vehicle Speed               | 2   | MPH        |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Accel Override Max Engine Speed | 2800  | RPM        |
| PTO Clutch Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| PTO Parking Brake Interlock Mode    | 0, PTO PRK BRK INT TYPE SET TO NONE                             | N/A        |
| PTO Transmission Neutral Interlock  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Resume Switch Speed             | 950   | RPM        |
| PTO Set Switch Speed                | 950   | RPM        |
| PTO Additional Switch Speed         | 950   | RPM        |
| PTO Ramp Rate                       | 250   | RPM/SEC    |
| Remote PTO Number of Speed Settings | 1   | N/A        |
| Remote PTO Speed Setting 1          | 950   | RPM        |
| Remote PTO Speed Setting 2          | 950   | RPM        |
| Remote PTO Speed Setting 3          | 950   | RPM        |
| Remote PTO Speed Setting 4          | 950   | RPM        |
| Remote PTO Speed Setting 5          | 950   | RPM        |
| Remote Station PTO Resume Sw Spd    | 950   | RPM        |

|                                     |  |         |
|-------------------------------------|--|---------|
| Remote Station PTO Set Switch Speed | 950  | RPM     |
| Remote Station PTO Addition Sw Spd  | 950  | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Maintenance Monitor Enable          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have been successfully finalized



Series: MV  
Model: MV607  
Description: MV607 SBA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 207  
Front Axle: 0002ATL  
Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-09-122A} I-Beam Type, 9,000-lb Capacity  
Front Wheel: 0027DUW  
Description: WHEELS, FRONT, { Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  
Front Tire: 07372135809  
Description: TIRES, 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  
Steering Gear: 0005PSA  
Description: STEERING GEAR, { Sheppard M100} Power

#### Turning Radius Statistics

##### General Information

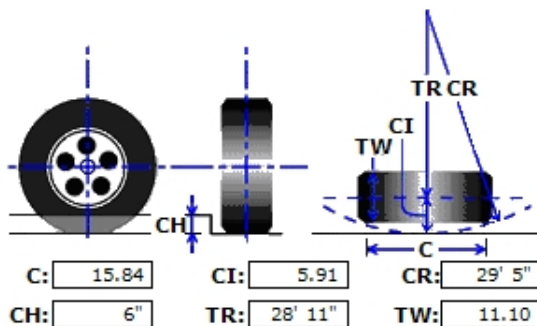
Inside Turn Angle: 50 Degrees  
Radial Overhang: 19

##### Axle Information

KingPin Inclination: 6.25 Degrees  
KingPin Center: 69

#### Turning Radius - Curb View

C - Curb Contact Length: 15.84  
CI - Curb Clearance Increment: 5.91  
CR - Curb Clearance Radius: 29' 5"  
CH - Curb Height: 6"  
TR - Turning Radius: 28' 11"  
TW - Tire Width: 11.10



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$99,436.00   |
| Total Goods Purchased:                      |             | \$655.77      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$102,631.77  |
| Less Customer Allowance:                    |             | (\$37,929.00) |
| Total Vehicle Price:                        |             | \$64,702.77   |
| Total Sale Price:                           |             | \$64,702.77   |
| Total Per Vehicle Sales Price:              |             | \$64,702.77   |
| Total Net Sales Excluding Taxes:            |             | \$64,702.77   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$64,717.77   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0160D (A)

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State of Michigan  
3958-0160D  
OPTION "A"



Model Profile  
 2021 MV607 SBA (MV607)

|                           |   |
|---------------------------|---|
| AXLE CONFIG:              | 4X2   |
| APPLICATION:              | Stake Flat  |
| MISSION:                  | Requested GVWR: 33000. Calc. GVWR: 33000<br>Calc. Start / Grade Ability: 48.79% / 2.25% @ 55 MPH<br>Calc. Geared Speed: 74.1 MPH  |
| DIMENSION:                | Wheelbase: 217.00, CA: 149.90, Axle to Frame: 63.00   |
| ENGINE, DIESEL:           | { Cummins B6.7 300} EPA 2017, 300HP @ 2600 RPM, 660 lb-ft Torque @ 1600 RPM,<br>2600 RPM Governed Speed, 300 Peak HP (Max)  |
| TRANSMISSION, AUTOMATIC:  | { Allison 3500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double<br>Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-<br>lb GVW and GCW Max, On/Off Highway |
| CLUTCH:                   | Omit Item (Clutch & Control)  |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-10-122A} I-Beam Type, 10,000-lb Capacity  |
| AXLE, REAR, SINGLE:       | { Dana Spicer 23060SH} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends Gear<br>Ratio: 6.50   |
| CAB:                      | Conventional, Day Cab   |
| TIRE, FRONT:              | (2) 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position   |
| TIRE, REAR:               | (4) 11R22.5 Load Range G DH37 (HANKOOK), 498 rev/mile, 75 MPH, Drive  |
| SUSPENSION, REAR, SINGLE: | 23,500-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Rubber<br>Springs  |
| PAINT:                    | Cab schematic 100WP<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| MV60700     | Base Chassis, Model MV607 SBA with 217.00 Wheelbase, 149.90 CA, and 63.00 Axle to Frame. | 5602/2659              | 8261                   |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |     |   |
|-------|---|-----|---|
| 12EKA | ENGINE, DIESEL { Cummins B6.7 300 } EPA 2017, 300HP @ 2600 RPM, 660 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 300 Peak HP (Max)   | 0/0 | 0 |
| 12UYE | RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 717 SqIn Louvered, with 313 SqIn Charge Air Cooler. with In-Tank Transmission Cooler   | 0/0 | 0 |
|       | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber |     |   |
| 12TSY | FAN DRIVE { Borg-Warner SA85 } Viscous Type, Screw On   | 0/0 | 0 |
|       | <u>Includes</u><br>: FAN Nylon  |     |   |
| 12VBR | AIR CLEANER with Service Protection Element   | 0/0 | 0 |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0 | 0 |
| 12VYP | ENGINE CONTROL, REMOTE MOUNTED No Provision Furnished for Remote Mounted Engine Control   | 0/0 | 0 |
| 12VHH | FEDERAL EMISSIONS { Cummins B6.7 } EPA, OBD and GHG Certified for Calendar Year 2020  | 0/0 | 0 |
| 12WPV | OIL PAN 15 Quart Capacity, For Cummins ISB/B6.7 Engines   | 0/0 | 0 |
| 12VXU | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | 2/0 | 2 |

**TRANSMISSION**

|       |   |        |     |
|-------|---|--------|-----|
| 13AVL | TRANSMISSION, AUTOMATIC { Allison 3500 RDS } 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-lb GVW and GCW Max, On/Off Highway | 232/51 | 283 |
| 13WUC | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction   | 0/0    | 0   |
| 13XAL | PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission   | 0/0    | 0   |

| <u>Code</u>                    | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|--------------------------------|--|---------------|---------------|
|                                |  | (lbs)         | (lbs)         |
| 13WYU                          | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0           | 0             |
| 13WLP                          | TRANSMISSION OIL Synthetic; 29 thru 42 Pints   | 0/0           | 0             |
| 13WET                          | TRANSMISSION SHIFT CONTROL for Column Mounted Stalk Shifter  | 0/0           | 0             |
| <b>CLUTCH</b>                  |  |               |               |
| 11001                          | CLUTCH Omit Item (Clutch & Control)  | 0/0           | 0             |
| <b>REAR AXLES, SUSPENSIONS</b> |  |               |               |
| 14AHW                          | AXLE, REAR, SINGLE { Dana Spicer 23060SH} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends . Gear Ratio: 6.50  | 0/253         | 253           |
| 14VAH                          | SUSPENSION, REAR, SINGLE 23,500-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Rubber Springs   | 0/66          | 66            |
| 14WAP                          | SHOCK ABSORBERS, REAR (2)  | 0/45          | 45            |
| <b>FRONT AXLES</b>             |  |               |               |
| 2ASH                           | AXLE, FRONT NON-DRIVING { Meritor MFS-10-122A} I-Beam Type, 10,000-lb Capacity   | 42/0          | 42            |
| <b>FRONT SUSPENSIONS</b>       |  |               |               |
| 3ADB                           | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 10,000-lb Capacity, with Shock Absorbers   | 25/0          | 25            |
|                                | <u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |               |               |
| <b>CABS, COWLS, BODIES</b>     |  |               |               |
| 16030                          | CAB Conventional, Day Cab  | 0/0           | 0             |
|                                | <u>Includes</u><br>: CLEARANCE/MARKER LIGHTS (5) Flush Mounted   |               |               |
| 16ZBT                          | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab   | 0/0           | 0             |
| 16BAM                          | AIR CONDITIONER with Integral Heater and Defroster   | 56/0          | 56            |
| 16VKB                          | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0           | 0             |
|                                | <u>Includes</u><br>: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger<br>: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted<br>: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap |               |               |
| 16XCW                          | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side   | 0/0           | 0             |
| 16VLM                          | CAB REAR SUSPENSION Rubber Suspension, for Low Cab Height  | 0/0           | 0             |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 16GDC       | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display | 0/0                    | 0                      |
| 16XJN       | INSTRUMENT PANEL Flat Panel  | 0/0                    | 0                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16SNL       | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width  | 0/0                    | 0                      |
|             | <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"  |                        |                        |
| 16KAV       | SEAT, DRIVER {National} Non-Suspension, High Back with Integral Head Rest, Vinyl, with Fixed Back  | -53/-16                | -69                    |
| 16SMN       | SEAT, PASSENGER {National} Non Suspension, High Back, Fixed Back, Integral Headrest, Vinyl   | 17/6                   | 23                     |
| 16XCK       | WINDOW, MANUAL (2) and Manual Door Locks, Left and Right Doors   | 0/0                    | 0                      |

**FRAMES**

|      |  |         |     |
|------|--|---------|-----|
| 1CAD | FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 10.250" x 3.092" x 0.375" (260.4mm x 78.5mm x 9.5mm); 455.0" (11557mm) Maximum OAL | 182/330 | 512 |
| 1LLD | BUMPER, FRONT Contoured, Steel   | 0/0     | 0   |
| 1WEJ | WHEELBASE RANGE 199" (505cm) Through and Including 254" (645cm)  | 0/0     | 0   |

**BRAKES**

|      |   |         |     |
|------|---|---------|-----|
| 4091 | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications   | -34/-16 | -50 |
|      | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)<br>: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |         |     |
| 4AZA | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)  | 9/21    | 30  |
| 4JCG | BRAKES, FRONT, AIR CAM S-Cam; 15.0" x 4.0"; Includes 20 Sq. In. Long Stroke Brake Chambers  | 91/0    | 91  |
| 4EXP | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 SqIn   | 16/0    | 16  |
| 4NDB | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake  | 0/206   | 206 |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/39          | 39            |
| 4SPA        | AIR COMPRESSOR {Cummins} 18.7 CFM  | 37/1          | 38            |
| 4EBD        | AIR DRYER {Wabco System Saver 1200} with Heater  | 8/3           | 11            |
| 4VKC        | AIR DRYER LOCATION Mounted Inside Left Rail, Back of Cab   | 15/6          | 21            |
| 4VKJ        | AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Left Rail, Back of Cab, Perpendicular to Rail | 0/0           | 0             |

**STEERING**

|      |   |       |    |
|------|---|-------|----|
| 5PSA | STEERING GEAR {Sheppard M100} Power     | 26/-4 | 22 |
| 5AAA | STEERING COLUMN Stationary              | 0/0   | 0  |
| 5CAW | STEERING WHEEL 4-Spoke; 18" Dia., Black | 0/0   | 0  |

**DRIVELINES**

|      |  |      |    |
|------|--|------|----|
| 6DGG | DRIVELINE SYSTEM {Dana Spicer} 1710, for 4x2/6x2 | 5/23 | 28 |
|------|--|------|----|

**EXHAUST SYSTEMS**

|      |   |     |   |
|------|---|-----|---|
| 7BKY | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Under Right Rail Back of Cab, Includes Single Short Horizontal Tail Pipe | 0/0 | 0 |
|------|---|-----|---|

**ELECTRICAL SYSTEMS**

|      |  |       |   |
|------|--|-------|---|
| 8000 | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0   | 0 |
|      | <u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |       |   |
| 8GXD | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense   | 0/0   | 0 |
| 8VUL | BATTERY BOX Steel, with Plastic Cover, 18" Wide, 2-4 Battery Capacity, Mounted Left Side Back of Cab   | -9/17 | 8 |
| 8MJP | BATTERY SYSTEM {Fleetrite} Maintenance-Free, (2) 12-Volt 1320CCA Total, Top Threaded Stud  | 0/0   | 0 |

| <u>Code</u> | <u>Description</u>   | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|--|------------|-----------|------------|-----------|
|             |  | (lbs)      |           | (lbs)      |           |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses | 0/0        |           | 0          |           |
| 8WZK        | HEADLIGHTS Halogen, Composite Aero Design  | 0/0        |           | 0          |           |
| 8XHN        | HORN, AIR Black, Single Trumpet, with Lanyard Pull Cord  | 3/0        |           | 3          |           |
| 8VAY        | HORN, ELECTRIC Disc Style  | 0/0        |           | 0          |           |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm  | 0/0        |           | 0          |           |
| 8RMX        | RADIO Omit, Includes Wiring and Antenna  | 0/0        |           | 0          |           |
| 8RMS        | SPEAKERS Omit  | 0/0        |           | 0          |           |
| 8XKL        | STARTING MOTOR {Mitsubishi Electric Automotive America 90P47} 12-Volt, with Soft-Start           | 0/0        |           | 0          |           |

**FRONT END**

|      |  |     |  |   |  |
|------|--|-----|--|---|--|
| 9WAY | FRONT END Tilting, Fiberglass, with Three Piece Construction | 0/0 |  | 0 |  |
| 9HAD | GRILLE Chrome  | 0/0 |  | 0 |  |
| 9AAB | LOGOS EXTERIOR Model Badges                                  | 0/0 |  | 0 |  |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges                                | 0/0 |  | 0 |  |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |  |   |  |
|-------|--|-----|--|---|--|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100       | 0/0 |  | 0 |  |
|       | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WP" |     |  |   |  |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone            | 0/0 |  | 0 |  |

**FUEL TANKS**

|       |  |        |  |     |  |
|-------|--|--------|--|-----|--|
| 15DYT | FUEL TANK (2) Top Draw, Non-Polished Aluminum, D-Style, 16" Tank Depth, 40 US Gal (151L) Left Side; 50 US Gal (189L) Right Side; Total Capacity 90 US Gal (340L), Mounted Left and Right Side, Under Cab | 111/25 |  | 136 |  |
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab   | 0/0    |  | 0   |  |
| 15LMR | FUEL/WATER SEPARATOR {Racor 400 Series,} with Primer Pump, Includes Water-in-Fuel Sensor   | 0/0    |  | 0   |  |
| 15LMU | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 8" Back of Cab  | 0/0    |  | 0   |  |

**WHEELS, TIRES - FRONT**

|            |  |       |  |     |  |
|------------|--|-------|--|-----|--|
| 27DUW      | WHEELS, FRONT {Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | -10/0 |  | -10 |  |
| 7372135809 | (2) TIRE, FRONT 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  | 56/0  |  | 56  |  |

**WHEELS, TIRES - REAR**

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 28DTJ       | WHEELS, REAR {Maxion 90541} DUAL DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/-8                   | -8                     |
| 7372135810  | (4) TIRE, REAR 11R22.5 Load Range G DH37 (HANKOOK), 498 rev/mile, 75 MPH, Drive  | 0/140                  | 140                    |

**WHEELS MISC OPTIONS**

|       |   |     |   |
|-------|---|-----|---|
| 29PAS | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint | 0/0 | 0 |
|       | Cab schematic 100WP   |     |   |
|       | Location 1: 0311, Omaha Orange (Std)  |     |   |
|       | Chassis schematic N/A   |     |   |
|       | Services Section:   |     |   |

**WARRANTY**

|       |   |           |       |
|-------|---|-----------|-------|
| 40129 | WARRANTY Standard for MV Series, Effective with Vehicles Built July 1, 2017 or Later, CTS-2020A | 0/0       | 0     |
|       | Total Component Weight:   | 6429/3847 | 10276 |
|       | Spare Key   | 0/0       | 0     |
|       | State of Michigan DTMB Admin Fee 1%   | 0/0       | 0     |
|       | Total Goods Purchased:  | 0/0       | 0     |

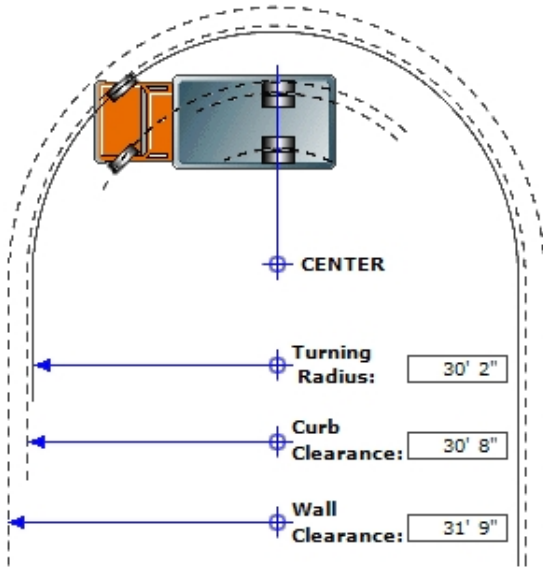
The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

(0012EKA)  
ATTACHMENTS: 0012TSY

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 65  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Max Engine Speed No Veh Speed Sensr | 2257  | RPM        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 60.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 65  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Remote PTO Enable                   | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Remote Station PTO Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Max Engine Speed                | 2600  | RPM        |
| PTO Min Engine Speed                | 750   | RPM        |
| PTO Maximum Engine Load             | 800   | LB-FT      |
| PTO Max Vehicle Speed               | 2   | MPH        |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Accel Override Max Engine Speed | 2800  | RPM        |
| PTO Clutch Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| PTO Parking Brake Interlock Mode    | 0, PTO PRK BRK INT TYPE SET TO NONE                             | N/A        |
| PTO Transmission Neutral Interlock  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Resume Switch Speed             | 950   | RPM        |
| PTO Set Switch Speed                | 950   | RPM        |
| PTO Additional Switch Speed         | 950   | RPM        |
| PTO Ramp Rate                       | 250   | RPM/SEC    |
| Remote PTO Number of Speed Settings | 1   | N/A        |
| Remote PTO Speed Setting 1          | 950   | RPM        |
| Remote PTO Speed Setting 2          | 950   | RPM        |
| Remote PTO Speed Setting 3          | 950   | RPM        |
| Remote PTO Speed Setting 4          | 950   | RPM        |
| Remote PTO Speed Setting 5          | 950   | RPM        |
| Remote Station PTO Resume Sw Spd    | 950   | RPM        |

|                                     |  |         |
|-------------------------------------|--|---------|
| Remote Station PTO Set Switch Speed | 950  | RPM     |
| Remote Station PTO Addition Sw Spd  | 950  | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Maintenance Monitor Enable          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have not been finalized



Series: MV  
Model: MV607  
Description: MV607 SBA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 217  
Front Axle: 0002ASH  
Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-10-122A} I-Beam Type, 10,000-lb Capacity  
Front Wheel: 0027DUW  
Description: WHEELS, FRONT, { Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  
Front Tire: 07372135809  
Description: TIRES, 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  
Steering Gear: 0005PSA  
Description: STEERING GEAR, { Sheppard M100} Power

#### Turning Radius Statistics

##### General Information

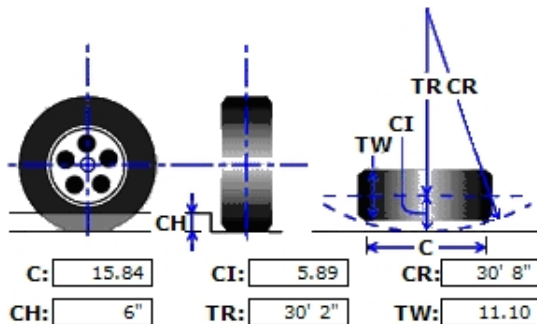
Inside Turn Angle: 50 Degrees  
Radial Overhang: 19

##### Axle Information

KingPin Inclination: 6.25 Degrees  
KingPin Center: 69

#### Turning Radius - Curb View

C - Curb Contact Length: 15.84  
CI - Curb Clearance Increment: 5.89  
CR - Curb Clearance Radius: 30' 8"  
CH - Curb Height: 6"  
TR - Turning Radius: 30' 2"  
TW - Tire Width: 11.10



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$112,258.00  |
| Total Goods Purchased:                      |             | \$721.11      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$115,519.11  |
| Less Customer Allowance:                    |             | (\$43,712.00) |
| Total Vehicle Price:                        |             | \$71,807.11   |
| Total Sale Price:                           |             | \$71,807.11   |
| Total Per Vehicle Sales Price:              |             | \$71,807.11   |
| Total Net Sales Excluding Taxes:            |             | \$71,807.11   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$71,822.11   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0160D "B"

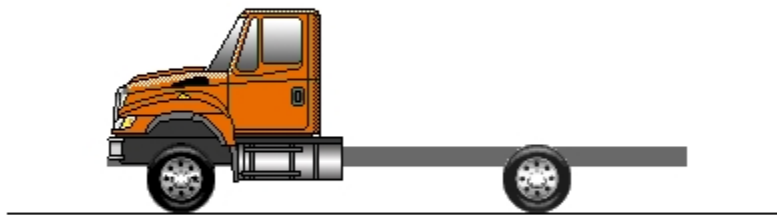
Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State Of Michigan

3958-0160D

OPTION "B"



Model Profile

2021 HV607 SBA (HV607)

|                           |   |
|---------------------------|---|
| AXLE CONFIG:              | 4X2   |
| APPLICATION:              | Construction Dump   |
| MISSION:                  | Requested GVWR: 33000. Calc. GVWR: 33000<br>Calc. Start / Grade Ability: 47.39% / 2.29% @ 55 MPH<br>Calc. Geared Speed: 78.5 MPH  |
| DIMENSION:                | Wheelbase: 175.00, CA: 107.90, Axle to Frame: 75.00   |
| ENGINE, DIESEL:           | { Cummins B6.7 300} EPA 2017, 300HP @ 2600 RPM, 660 lb-ft Torque @ 1600 RPM,<br>2600 RPM Governed Speed, 300 Peak HP (Max)  |
| TRANSMISSION, AUTOMATIC:  | { Allison 3500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double<br>Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-<br>lb GVW and GCW Max, On/Off Highway |
| CLUTCH:                   | Omit Item (Clutch & Control)  |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity  |
| AXLE, REAR, SINGLE:       | { Dana Spicer S23-172} Single Reduction, 23,000-lb Capacity, R Wheel Ends Gear<br>Ratio: 6.14   |
| CAB:                      | Conventional, Day Cab   |
| TIRE, FRONT:              | (2) 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position   |
| TIRE, REAR:               | (4) 11R22.5 Load Range G DH37 (HANKOOK), 498 rev/mile, 75 MPH, Drive  |
| SUSPENSION, REAR, SINGLE: | 23,500-lb Capacity, Vari-Rate Springs   |
| PAINT:                    | Cab schematic 100WL<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| HV60700     | Base Chassis, Model HV607 SBA with 175.00 Wheelbase, 107.90 CA, and 75.00 Axle to Frame. | 6413/3469              | 9882                   |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |       |    |
|-------|---|-------|----|
| 12EKA | ENGINE, DIESEL { Cummins B6.7 300 } EPA 2017, 300HP @ 2600 RPM, 660 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 300 Peak HP (Max)   | 0/0   | 0  |
| 12UWZ | RADIATOR Cross Flow, Series System; 1228 SqIn Aluminum Radiator Core with Internal Water to Oil Transmission Cooler and 1167 In Charge Air Cooler                                     | 23/-5 | 18 |
|       | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber |       |    |
| 12THT | FAN DRIVE { Horton Drivemaster } Direct Drive Type, Two Speed with Residual Torque Device for Disengaged Fan Speed  | 0/0   | 0  |
|       | <u>Includes</u><br>: FAN Nylon  |       |    |
| 12VBC | AIR CLEANER Single Element  | 0/0   | 0  |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0   | 0  |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0   | 0  |
| 12VYP | ENGINE CONTROL, REMOTE MOUNTED No Provision Furnished for Remote Mounted Engine Control   | 0/0   | 0  |
| 12VHH | FEDERAL EMISSIONS { Cummins B6.7 } EPA, OBD and GHG Certified for Calendar Year 2020  | 0/0   | 0  |
| 12VXU | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | 0/0   | 0  |

**TRANSMISSION**

|       |   |        |     |
|-------|---|--------|-----|
| 13AVL | TRANSMISSION, AUTOMATIC { Allison 3500 RDS } 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-lb GVW and GCW Max, On/Off Highway | 191/58 | 249 |
| 13WYH | TRANSMISSION TCM LOCATION Located Inside Cab  | 0/0    | 0   |
| 13WUC | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction   | 0/0    | 0   |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 13XAL       | PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission  | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming | 0/0                    | 0                      |
| 13WLP       | TRANSMISSION OIL Synthetic; 29 thru 42 Pints   | 0/0                    | 0                      |
| 13WET       | TRANSMISSION SHIFT CONTROL for Column Mounted Stalk Shifter  | 0/0                    | 0                      |

**CLUTCH**

|       |                                     |        |     |
|-------|-------------------------------------|--------|-----|
| 11001 | CLUTCH Omit Item (Clutch & Control) | -55/-8 | -63 |
|-------|-------------------------------------|--------|-----|

**REAR AXLES, SUSPENSIONS**

|       |   |       |     |
|-------|---|-------|-----|
| 14AWL | AXLE, REAR, SINGLE { Dana Spicer S23-172} Single Reduction, 23,000-lb Capacity, R Wheel Ends . Gear Ratio: 6.14 | 0/114 | 114 |
| 14SAN | SUSPENSION, REAR, SINGLE 23,500-lb Capacity, Vari-Rate Springs  | 0/35  | 35  |
| 14WAP | SHOCK ABSORBERS, REAR (2)   | 0/45  | 45  |

**FRONT AXLES**

|      |  |     |   |
|------|--|-----|---|
| 2ARX | AXLE, FRONT NON-DRIVING { Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity | 0/0 | 0 |
|------|--|-----|---|

**FRONT SUSPENSIONS**

|      |  |     |   |
|------|--|-----|---|
| 3ADB | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 10,000-lb Capacity, with Shock Absorbers | 0/0 | 0 |
|------|--|-----|---|

**CABS, COWLS, BODIES**

|       |  |      |    |
|-------|--|------|----|
| 16030 | CAB Conventional, Day Cab  | 0/0  | 0  |
| 16ZBT | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab | 0/0  | 0  |
| 16BAM | AIR CONDITIONER with Integral Heater and Defroster   | 56/0 | 56 |
| 16VKB | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0  | 0  |

Includes

: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger  
 : DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted  
 : SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap

|       |  |     |   |
|-------|--|-----|---|
| 16XCW | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side   | 0/0 | 0 |
| 16WSK | CAB REAR SUSPENSION Air Bag Type   | 0/0 | 0 |
| 16GDC | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display | 0/0 | 0 |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| 16XJN       | INSTRUMENT PANEL Flat Panel   | 0/0           | 0             |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | 0/0           | 0             |
| 16SNL       | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width | 0/0           | 0             |
|             | <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"   |               |               |
| 16JXG       | SEAT, FRONT BENCH {National} Full Width; Vinyl, with Fixed Mid Back   | 0/0           | 0             |
| 16400       | SEAT, PASSENGER Omit Item   | -29/-12       | -41           |
| 16XCK       | WINDOW, MANUAL (2) and Manual Door Locks, Left and Right Doors  | 0/0           | 0             |

**FRAMES**

|      |  |        |     |
|------|--|--------|-----|
| 1CBU | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 480.0" (12192) Maximum OAL | -8/203 | 195 |
| 1LNR | BUMPER, FRONT Swept Back, Steel, Painted 0001 Canyon Black, Heavy Duty   | 0/0    | 0   |
| 1WGR | WHEELBASE RANGE 138" (350cm) Through and Including 187" (475cm)  | 0/0    | 0   |

**BRAKES**

|      |   |       |     |
|------|---|-------|-----|
| 4091 | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications   | 0/0   | 0   |
|      | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)<br>: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |       |     |
| 4AZA | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)  | 0/0   | 0   |
| 4JCG | BRAKES, FRONT, AIR CAM S-Cam; 15.0" x 4.0"; Includes 20 Sq. In. Long Stroke Brake Chambers  | -73/0 | -73 |
| 4EXP | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 SqIn   | 16/0  | 16  |
| 4NDB | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake  | 0/26  | 26  |
| 4EXU | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake  | 0/39  | 39  |
| 4SPA | AIR COMPRESSOR {Cummins} 18.7 CFM   | 0/0   | 0   |
| 4EBD | AIR DRYER {Wabco System Saver 1200} with Heater   | 7/4   | 11  |
| 4VKC | AIR DRYER LOCATION Mounted Inside Left Rail, Back of Cab  | 13/8  | 21  |

| <u>Code</u>               | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|---------------------------|--|---------------|---------------|
|                           |  | (lbs)         | (lbs)         |
| 4VKJ                      | AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Left Rail, Back of Cab, Perpendicular to Rail   | 0/0           | 0             |
| 4WDA                      | DRAIN VALVE (3) Petcocks, for Air Tanks  | 0/0           | 0             |
| <b>STEERING</b>           |  |               |               |
| 5PSA                      | STEERING GEAR { Sheppard M100} Power   | 0/0           | 0             |
| 5AAA                      | STEERING COLUMN Stationary   | 0/0           | 0             |
| 5CAW                      | STEERING WHEEL 4-Spoke; 18" Dia., Black  | 0/0           | 0             |
| <b>DRIVELINES</b>         |  |               |               |
| 6DGG                      | DRIVELINE SYSTEM { Dana Spicer} 1710, for 4x2/6x2  | 6/22          | 28            |
| <b>EXHAUST SYSTEMS</b>    |  |               |               |
| 7BKY                      | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Under Right Rail Back of Cab, Includes Single Short Horizontal Tail Pipe  | 0/0           | 0             |
| <b>ELECTRICAL SYSTEMS</b> |  |               |               |
| 8000                      | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0           | 0             |
|                           | <u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |               |               |
| 8GXD                      | ALTERNATOR { Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense  | 0/0           | 0             |
| 8VUL                      | BATTERY BOX Steel, with Plastic Cover, 18" Wide, 2-4 Battery Capacity, Mounted Left Side Back of Cab   | -35/12        | -23           |
| 8MJT                      | BATTERY SYSTEM { Fleetrite} Maintenance-Free, (2) 12-Volt 1900CCA Total, Top Threaded Stud   | 7/7           | 14            |
| 8XAH                      | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses   | 0/0           | 0             |
| 8WPH                      | CLEARANCE/MARKER LIGHTS (5) { Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade   | 0/0           | 0             |
| 8XHN                      | HORN, AIR Black, Single Trumpet, with Lanyard Pull Cord  | 0/0           | 0             |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| 8VAY        | HORN, ELECTRIC Disc Style  | 0/0           | 0             |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm  | 0/0           | 0             |
| 8RMX        | RADIO Omit, Includes Wiring and Antenna  | 0/0           | 0             |
| 8RMS        | SPEAKERS Omit  | 0/0           | 0             |
| 8XKL        | STARTING MOTOR {Mitsubishi Electric Automotive America 90P47} 12-Volt, with Soft-Start | 0/0           | 0             |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender                    | 0/0           | 0             |

**FRONT END**

|      |   |     |   |
|------|---|-----|---|
| 9WBC | FRONT END Tilting, Fiberglass, with Three Piece Construction, for WorkStar/HV | 0/0 | 0 |
| 9HAT | GRILLE Stationary, Painted Grille & Headlight Bezels 8752 Charcoal Metallic   | 0/0 | 0 |
| 9ANG | HOOD, HATCH (01) for Servicing  | 5/0 | 5 |
| 9AAB | LOGOS EXTERIOR Model Badges   | 0/0 | 0 |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges   | 0/0 | 0 |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |   |
|-------|--|-----|---|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100       | 0/0 | 0 |
|       | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WL" |     |   |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone            | 0/0 | 0 |

**FUEL TANKS**

|       |  |      |    |
|-------|--|------|----|
| 15SGJ | FUEL TANK Top Draw, Non-Polished Aluminum, D-Style, 16" Tank Depth, 50 US Gal (189L), Mounted Left Side, Under Cab | 23/3 | 26 |
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab                                       | 0/0  | 0  |
| 15LMR | FUEL/WATER SEPARATOR {Racor 400 Series,} with Primer Pump, Includes Water-in-Fuel Sensor                           | 0/0  | 0  |
| 15LLZ | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 41" Back of Cab   | 0/0  | 0  |

**WHEELS, TIRES - FRONT**

|            |   |      |    |
|------------|---|------|----|
| 27DTT      | WHEELS, FRONT {Accuride 28828} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and with Steel Hubs | 14/0 | 14 |
| 7372135809 | (2) TIRE, FRONT 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position   | 2/0  | 2  |

**WHEELS, TIRES - REAR**

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| 28DTT       | WHEELS, REAR { Accuride 28828} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and with Steel Hubs | 0/28          | 28            |
| 7372135810  | (4) TIRE, REAR 11R22.5 Load Range G DH37 (HANKOOK), 498 rev/mile, 75 MPH, Drive  | 0/32          | 32            |
|             | Cab schematic 100WL  |               |               |
|             | Location 1: 0311, Omaha Orange (Std)   |               |               |
|             | Chassis schematic N/A  |               |               |
|             | Services Section:  |               |               |

**WARRANTY**

|       |  |           |       |
|-------|--|-----------|-------|
| 40128 | WARRANTY Standard for HV507, HV50B, HV607 Models, Effective with Vehicles Built July 1, 2017 or Later, CTS-2025A | 0/0       | 0     |
|       | Total Component Weight:  | 6576/4080 | 10656 |
|       | Spare Key  | 0/0       | 0     |
|       | State of Michigan DTMB Admin Fee 1%  | 0/0       | 0     |
|       | Total Goods Purchased:   | 0/0       | 0     |

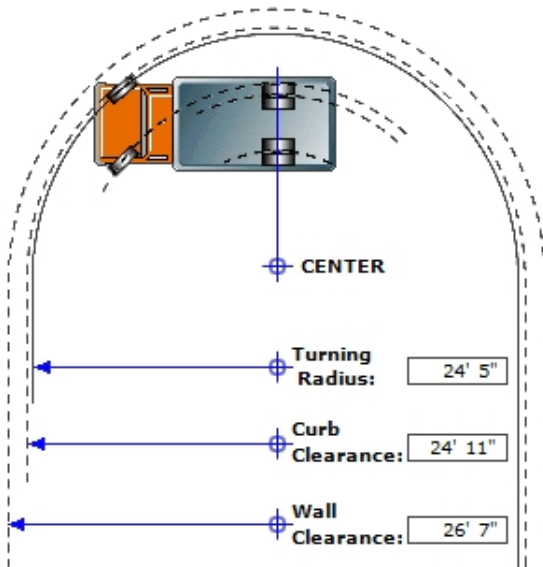
The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

(0012EKA)  
ATTACHMENTS: 0012THT

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 69  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Vehicle Speed Limiter Override      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| VSLO Maximum Road Speed Delta       | 0   | MPH        |
| VSLO Maximum Distance               | 100   | MILES      |
| Max Engine Speed No Veh Speed Sensr | 2258  | RPM        |
| LBSC Enable                         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| LBSC - Engine Speed Breakpoint      | 1800  | RPM        |
| Gear Down Protection Enable         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| GDP - Heavy Load Vehicle Speed      | 62  | MPH        |
| GDP - Light Load Vehicle Speed      | 57  | MPH        |
| Driver Reward Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Driver Reward Mode                  | 0, ROAD SPEED GOVERNOR  | N/A        |
| Fuel Economy - Expected Level       | 5.88  | MPG        |
| Fuel Economy - Good Level           | 6.47  | MPG        |
| Fuel Economy - Best Level           | 6.92  | MPG        |
| % Idle Time - Expected Level        | 30  | %          |
| % Idle Time - Good Level            | 20  | %          |
| % Idle Time - Best Level            | 10  | %          |
| Speed Reward - Expected Level       | 0   | MPH        |
| Speed Reward - Good Level           | 0   | MPH        |
| Speed Reward - Best Level           | 0   | MPH        |
| Speed Reward - Penalty Level        | 0   | MPH        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 60.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Vehicle Acceleration Management     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Variable Acceleration Speed 1       | 20  | MPH        |
| Variable Acceleration Speed 2       | 50  | MPH        |
| Variable Acceleration Rate 1        | 3.60  | MPH/SEC    |
| Variable Acceleration Rate 2        | 3.60  | MPH/SEC    |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 69  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Engine Fan Min On Time For AC       | 30  | SEC        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |

|                                     |  |         |
|-------------------------------------|--|---------|
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote PTO Enable                   | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote Station PTO Enable           | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Max Engine Speed                | 2600   | RPM     |
| PTO Min Engine Speed                | 750  | RPM     |
| PTO Maximum Engine Load             | 800  | LB-FT   |
| PTO Max Vehicle Speed               | 2  | MPH     |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Accel Override Max Engine Speed | 2800   | RPM     |
| PTO Clutch Override                 | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Parking Brake Interlock Mode    | 0, PTO PRK BRK INT TYPE SET TO NONE                | N/A     |
| PTO Transmission Neutral Interlock  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Resume Switch Speed             | 950  | RPM     |
| PTO Set Switch Speed                | 950  | RPM     |
| PTO Additional Switch Speed         | 950  | RPM     |
| PTO Ramp Rate                       | 250  | RPM/SEC |
| Remote PTO Number of Speed Settings | 1  | N/A     |
| Remote PTO Speed Setting 1          | 950  | RPM     |
| Remote PTO Speed Setting 2          | 950  | RPM     |
| Remote PTO Speed Setting 3          | 950  | RPM     |
| Remote PTO Speed Setting 4          | 950  | RPM     |
| Remote PTO Speed Setting 5          | 950  | RPM     |
| Remote Station PTO Resume Sw Spd    | 950  | RPM     |
| Remote Station PTO Set Switch Speed | 950  | RPM     |
| Remote Station PTO Addition Sw Spd  | 950  | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Sudden Veh Speed Decel Threshold    | 6.96   | MPH     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Veh Speed Sensor Anti Tamper Level  | 1, HIGH LEVEL                                      | N/A     |
| Maintenance Monitor Enable          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have been successfully finalized



Series: HV  
Model: HV607  
Description: HV607 SBA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 175  
Front Axle: 0002ARX  
Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity  
Front Wheel: 0027DTT  
Description: WHEELS, FRONT, { Accuride 28828} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and with Steel Hubs  
Front Tire: 07372135809  
Description: TIRES, 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  
Steering Gear: 0005PSA  
Description: STEERING GEAR, { Sheppard M100} Power

#### Turning Radius Statistics

##### General Information

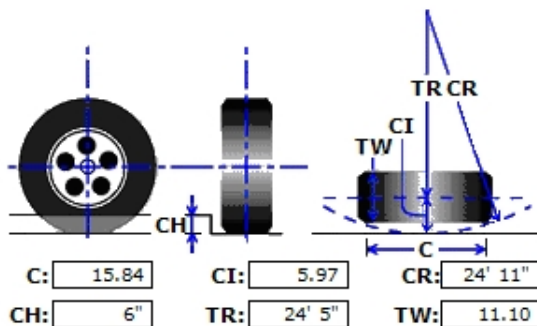
Inside Turn Angle: 50 Degrees  
Radial Overhang: 26

##### Axle Information

KingPin Inclination: 6.25 Degrees  
KingPin Center: 71.5

#### Turning Radius - Curb View

C - Curb Contact Length: 15.84  
CI - Curb Clearance Increment: 5.97  
CR - Curb Clearance Radius: 24' 11"  
CH - Curb Height: 6"  
TR - Turning Radius: 24' 5"  
TW - Tire Width: 11.10



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$110,955.00  |
| Total Goods Purchased:                      |             | \$741.12      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$114,236.12  |
| Less Customer Allowance:                    |             | (\$40,913.00) |
| Total Vehicle Price:                        |             | \$73,323.12   |
| Total Sale Price:                           |             | \$73,323.12   |
| Total Per Vehicle Sales Price:              |             | \$73,323.12   |
| Total Net Sales Excluding Taxes:            |             | \$73,323.12   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$73,338.12   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0160D"C"

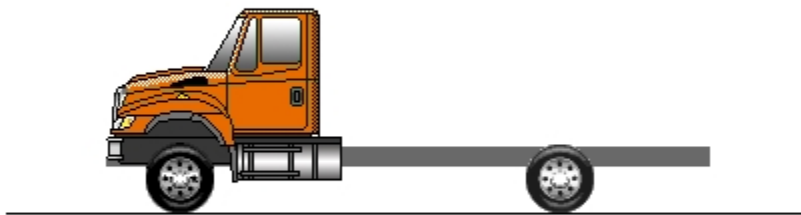
Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State Of Michigan

3958-0160D

OPTION "C"



Model Profile

2021 HV607 SBA (HV607)

|                           |   |
|---------------------------|---|
| AXLE CONFIG:              | 4X2   |
| APPLICATION:              | Construction Dump   |
| MISSION:                  | Requested GVWR: 33000. Calc. GVWR: 33000<br>Calc. Start / Grade Ability: 48.79% / 3.42% @ 55 MPH<br>Calc. Geared Speed: 67.4 MPH  |
| DIMENSION:                | Wheelbase: 187.00, CA: 119.90, Axle to Frame: 75.00   |
| ENGINE, DIESEL:           | { Cummins L9 300} EPA 2017, 300HP @ 2000 RPM, 860 lb-ft Torque @ 1300 RPM,<br>2200 RPM Governed Speed, 300 Peak HP (Max)  |
| TRANSMISSION, AUTOMATIC:  | { Allison 3500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double<br>Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-<br>lb GVW and GCW Max, On/Off Highway |
| CLUTCH:                   | Omit Item (Clutch & Control)  |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity  |
| AXLE, REAR, SINGLE:       | { Dana Spicer S23-172} Single Reduction, 23,000-lb Capacity, R Wheel Ends Gear<br>Ratio: 6.14   |
| CAB:                      | Conventional, Day Cab   |
| TIRE, FRONT:              | (2) 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position   |
| TIRE, REAR:               | (4) 11R22.5 Load Range G HDL2 DL ECO PLUS (CONTINENTAL), 491 rev/mile, 75<br>MPH, Drive   |
| SUSPENSION, REAR, SINGLE: | 23,500-lb Capacity, Vari-Rate Springs   |
| PAINT:                    | Cab schematic 100WL<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| HV60700     | Base Chassis, Model HV607 SBA with 187.00 Wheelbase, 119.90 CA, and 75.00 Axle to Frame. | 6413/3469     | 9882          |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |         |     |
|-------|---|---------|-----|
| 12EHU | ENGINE, DIESEL { Cummins L9 300 } EPA 2017, 300HP @ 2000 RPM, 860 lb-ft Torque @ 1300 RPM, 2200 RPM Governed Speed, 300 Peak HP (Max)   | 583/-19 | 564 |
| 12UWZ | RADIATOR Cross Flow, Series System; 1228 SqIn Aluminum Radiator Core with Internal Water to Oil Transmission Cooler and 1167 In Charge Air Cooler                                     | 23/-5   | 18  |
|       | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber |         |     |
| 12THT | FAN DRIVE { Horton Drivemaster } Direct Drive Type, Two Speed with Residual Torque Device for Disengaged Fan Speed  | 0/0     | 0   |
|       | <u>Includes</u><br>: FAN Nylon  |         |     |
| 12VBC | AIR CLEANER Single Element  | 0/0     | 0   |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0     | 0   |
| 12849 | BLOCK HEATER, ENGINE 120V/1000W, for Cummins ISB/B6.7/ISL/L9 Engines  | 3/0     | 3   |
|       | <u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door  |         |     |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0     | 0   |
| 12VYP | ENGINE CONTROL, REMOTE MOUNTED No Provision Furnished for Remote Mounted Engine Control   | 0/0     | 0   |
| 12VHJ | FEDERAL EMISSIONS { Cummins L9 } EPA, OBD and GHG Certified for Calendar Year 2020  | 0/0     | 0   |
| 12VXU | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | 0/0     | 0   |

**TRANSMISSION**

|       |   |        |     |
|-------|---|--------|-----|
| 13AVL | TRANSMISSION, AUTOMATIC { Allison 3500 RDS } 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, with 80,000-lb GVW and GCW Max, On/Off Highway | 195/54 | 249 |
|-------|---|--------|-----|

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 13WUC       | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction                        | 0/0                    | 0                      |
| 13XAM       | PTO LOCATION Dual, Customer Intends to Install PTO at Left and/or Right Side of Transmission                         | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming | 0/0                    | 0                      |
| 13WLP       | TRANSMISSION OIL Synthetic; 29 thru 42 Pints   | 0/0                    | 0                      |
| 13WET       | TRANSMISSION SHIFT CONTROL for Column Mounted Stalk Shifter  | 0/0                    | 0                      |

**CLUTCH**

|       |                                     |        |     |
|-------|-------------------------------------|--------|-----|
| 11001 | CLUTCH Omit Item (Clutch & Control) | -55/-8 | -63 |
|-------|-------------------------------------|--------|-----|

**REAR AXLES, SUSPENSIONS**

|       |   |       |     |
|-------|---|-------|-----|
| 14AWL | AXLE, REAR, SINGLE { Dana Spicer S23-172} Single Reduction, 23,000-lb Capacity, R Wheel Ends . Gear Ratio: 6.14 | 0/114 | 114 |
| 14SAN | SUSPENSION, REAR, SINGLE 23,500-lb Capacity, Vari-Rate Springs  | 0/35  | 35  |
| 14WAP | SHOCK ABSORBERS, REAR (2)   | 0/45  | 45  |

**FRONT AXLES**

|      |  |     |   |
|------|--|-----|---|
| 2ARX | AXLE, FRONT NON-DRIVING { Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity | 0/0 | 0 |
|------|--|-----|---|

**FRONT SUSPENSIONS**

|      |  |     |   |
|------|--|-----|---|
| 3ADB | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 10,000-lb Capacity, with Shock Absorbers | 0/0 | 0 |
|------|--|-----|---|

**CABS, COWLS, BODIES**

|       |  |      |    |
|-------|--|------|----|
| 16030 | CAB Conventional, Day Cab  | 0/0  | 0  |
| 16ZBT | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab | 0/0  | 0  |
| 16BAM | AIR CONDITIONER with Integral Heater and Defroster   | 56/0 | 56 |
| 16VKB | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0  | 0  |

Includes

: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger  
: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted  
: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap

|       |  |     |   |
|-------|--|-----|---|
| 16XCW | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side | 0/0 | 0 |
| 16WSK | CAB REAR SUSPENSION Air Bag Type                   | 0/0 | 0 |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 16GDC       | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display | 0/0                    | 0                      |
| 16XJN       | INSTRUMENT PANEL Flat Panel  | 0/0                    | 0                      |
| 16HKA       | IP CLUSTER DISPLAY Omit Display of Fault Codes in Instrument Cluster and Disable Blink Codes, Requires Service Tool to Retrieve and View Fault Code  | 0/0                    | 0                      |
| 16SNL       | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width  | 0/0                    | 0                      |
|             | <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"  |                        |                        |
| 16KAV       | SEAT, DRIVER {National} Non-Suspension, High Back with Integral Head Rest, Vinyl, with Fixed Back  | -51/-17                | -68                    |
| 16SMN       | SEAT, PASSENGER {National} Non Suspension, High Back, Fixed Back, Integral Headrest, Vinyl   | 16/7                   | 23                     |
| 16XCK       | WINDOW, MANUAL (2) and Manual Door Locks, Left and Right Doors   | 0/0                    | 0                      |

**FRAMES**

|      |   |         |     |
|------|---|---------|-----|
| 1CAJ | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.866" x 3.622" x 0.437" (276.0mm x 92.0mm x 11.1mm); 456.0" (11582mm) Maximum OAL | 157/433 | 590 |
| 1LNR | BUMPER, FRONT Swept Back, Steel, Painted 0001 Canyon Black, Heavy Duty  | 0/0     | 0   |
| 1WGR | WHEELBASE RANGE 138" (350cm) Through and Including 187" (475cm)   | 0/0     | 0   |

**BRAKES**

|      |   |       |     |
|------|---|-------|-----|
| 4091 | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications   | 0/0   | 0   |
|      | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)<br>: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |       |     |
| 4AZA | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)  | 0/0   | 0   |
| 4JCJ | BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers  | -28/0 | -28 |
| 4EXP | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 SqIn   | 16/0  | 16  |

| <u>Code</u>               | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|---------------------------|--|---------------|---------------|
|                           |  | (lbs)         | (lbs)         |
| 4NDB                      | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake   | 0/26          | 26            |
| 4EXU                      | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/39          | 39            |
| 4SPA                      | AIR COMPRESSOR {Cummins} 18.7 CFM  | 0/0           | 0             |
| 4EBD                      | AIR DRYER {Wabco System Saver 1200} with Heater  | 8/3           | 11            |
| 4VKC                      | AIR DRYER LOCATION Mounted Inside Left Rail, Back of Cab   | 14/7          | 21            |
| 4VKH                      | AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Right Rail, Under Cab   | 0/0           | 0             |
| 4732                      | DRAIN VALVE {Berg} with Pull Chain, for Air Tank   | 0/0           | 0             |
| <b>STEERING</b>           |  |               |               |
| 5PSA                      | STEERING GEAR {Sheppard M100} Power  | 0/0           | 0             |
| 5708                      | STEERING COLUMN Tilting  | 14/1          | 15            |
| 5CAW                      | STEERING WHEEL 4-Spoke; 18" Dia., Black  | 0/0           | 0             |
| <b>DRIVELINES</b>         |  |               |               |
| 6DGG                      | DRIVELINE SYSTEM {Dana Spicer} 1710, for 4x2/6x2   | 5/23          | 28            |
| <b>EXHAUST SYSTEMS</b>    |  |               |               |
| 7BKY                      | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Under Right Rail Back of Cab, Includes Single Short Horizontal Tail Pipe  | 0/0           | 0             |
| <b>ELECTRICAL SYSTEMS</b> |  |               |               |
| 8000                      | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0           | 0             |
|                           | <u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |               |               |
| 8GXD                      | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense   | 0/0           | 0             |
| 8TTR                      | BATTERY BOX Steel, with Plastic Cover, 30" Wide, 2-4 Battery Capacity, Mounted Right Side Under Cab  | 0/0           | 0             |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 8MSG        | BATTERY SYSTEM { Fleetrite} Maintenance-Free, (3) 12-Volt 1980CCA Total, Top Threaded Stud  | 28/25                  | 53                     |
| 8HAB        | BODY BUILDER WIRING Back of Day Cab at Left Frame or Under Sleeper, Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn | 2/0                    | 2                      |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses  | 0/0                    | 0                      |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) { Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade  | 0/0                    | 0                      |
| 8HXT        | HORN, AIR (2) Single Tone, Chrome, Roof Mounted, with Lanyard Pull Cord   | 0/0                    | 0                      |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm   | 0/0                    | 0                      |
| 8RMX        | RADIO Omit, Includes Wiring and Antenna   | 0/0                    | 0                      |
| 8RMS        | SPEAKERS Omit   | 0/0                    | 0                      |
| 8WXG        | STARTING MOTOR { Mitsubishi Electric Automotive America 105P} 12-Volt, with Soft-Start  | 10/0                   | 10                     |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender   | 0/0                    | 0                      |

**FRONT END**

|      |   |     |   |
|------|---|-----|---|
| 9WBC | FRONT END Tilting, Fiberglass, with Three Piece Construction, for WorkStar/HV | 0/0 | 0 |
| 9HAT | GRILLE Stationary, Painted Grille & Headlight Bezels 8752 Charcoal Metallic   | 0/0 | 0 |
| 9ANG | HOOD, HATCH (01) for Servicing  | 5/0 | 5 |
| 9AAB | LOGOS EXTERIOR Model Badges   | 0/0 | 0 |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges   | 0/0 | 0 |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |   |
|-------|--|-----|---|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100<br><u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WL" | 0/0 | 0 |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone  | 0/0 | 0 |

**FUEL TANKS**

|       |  |      |    |
|-------|--|------|----|
| 15SGJ | FUEL TANK Top Draw, Non-Polished Aluminum, D-Style, 16" Tank Depth, 50 US Gal (189L), Mounted Left Side, Under Cab | 24/2 | 26 |
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab                                       | 0/0  | 0  |

| <u>Code</u> | <u>Description</u>  | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|---|------------|-----------|------------|-----------|
|             |   | (lbs)      |           | (lbs)      |           |
| 15LMR       | FUEL/WATER SEPARATOR { Racor 400 Series,} with Primer Pump, Includes Water-in-Fuel Sensor | 0/0        |           | 0          |           |
| 15LMA       | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 15" Back of Cab                  | 0/0        |           | 0          |           |

**WHEELS, TIRES - FRONT**

|            |   |      |  |    |  |
|------------|---|------|--|----|--|
| 27DTJ      | WHEELS, FRONT { Maxion 90541} DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | -4/0 |  | -4 |  |
| 7372135809 | (2) TIRE, FRONT 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position   | 2/0  |  | 2  |  |

**WHEELS, TIRES - REAR**

|            |   |      |  |    |  |
|------------|---|------|--|----|--|
| 28DTJ      | WHEELS, REAR { Maxion 90541} DUAL DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/-8 |  | -8 |  |
| 7372135425 | (4) TIRE, REAR 11R22.5 Load Range G HDL2 DL ECO PLUS (CONTINENTAL), 491 rev/mile, 75 MPH, Drive   | 0/68 |  | 68 |  |

**WHEELS MISC OPTIONS**

|       |   |     |  |   |  |
|-------|---|-----|--|---|--|
| 29PAR | PAINT IDENTITY, FRONT WHEELS Disc Front Wheels; with Vendor Applied White Powder Coat Paint | 0/0 |  | 0 |  |
| 29PAS | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint   | 0/0 |  | 0 |  |
|       | Cab schematic 100WL   |     |  |   |  |
|       | Location 1: 0311, Omaha Orange (Std)  |     |  |   |  |
|       | Chassis schematic N/A   |     |  |   |  |
|       | Services Section:   |     |  |   |  |

**WARRANTY**

|       |  |           |       |   |  |
|-------|--|-----------|-------|---|--|
| 40128 | WARRANTY Standard for HV507, HV50B, HV607 Models, Effective with Vehicles Built July 1, 2017 or Later, CTS-2025A | 0/0       |       | 0 |  |
|       | Total Component Weight:  | 7436/4294 | 11730 |   |  |
|       | Spare Key  | 0/0       |       | 0 |  |
|       | State of Michigan DTMB Admin Fee 1%  | 0/0       |       | 0 |  |
|       | Total Goods Purchased:   | 0/0       |       | 0 |  |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

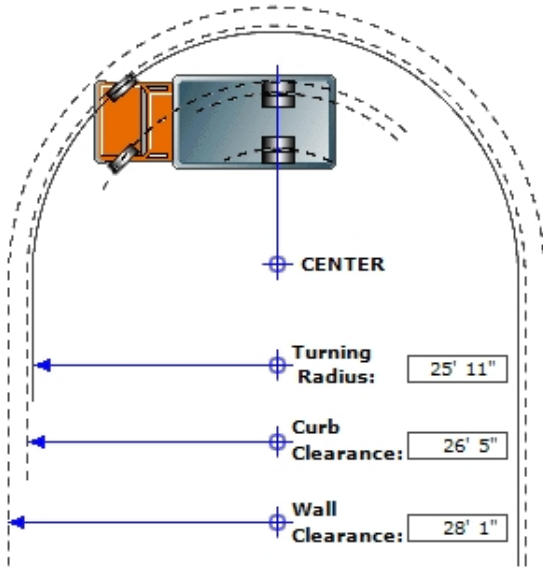
(0012EHU)

ATTACHMENTS: 0012VXU 0012THT

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 67  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Vehicle Speed Limiter Override      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| VSLO Maximum Road Speed Delta       | 0   | MPH        |
| VSLO Maximum Distance               | 47  | MILES      |
| Max Engine Speed No Veh Speed Sensr | 2184  | RPM        |
| LBSC Enable                         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| LBSC - Engine Speed Breakpoint      | 1800  | RPM        |
| Gear Down Protection Enable         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| GDP - Heavy Load Vehicle Speed      | 62  | MPH        |
| GDP - Light Load Vehicle Speed      | 57  | MPH        |
| Driver Reward Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Driver Reward Mode                  | 0, ROAD SPEED GOVERNOR  | N/A        |
| Fuel Economy - Expected Level       | 5.88  | MPG        |
| Fuel Economy - Good Level           | 6.47  | MPG        |
| Fuel Economy - Best Level           | 6.92  | MPG        |
| % Idle Time - Expected Level        | 30  | %          |
| % Idle Time - Good Level            | 20  | %          |
| % Idle Time - Best Level            | 10  | %          |
| Speed Reward - Expected Level       | 0   | MPH        |
| Speed Reward - Good Level           | 0   | MPH        |
| Speed Reward - Best Level           | 0   | MPH        |
| Speed Reward - Penalty Level        | 0   | MPH        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 15.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | Y   | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Vehicle Acceleration Management     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Variable Acceleration Speed 1       | 20  | MPH        |
| Variable Acceleration Speed 2       | 50  | MPH        |
| Variable Acceleration Rate 1        | 3.60  | MPH/SEC    |
| Variable Acceleration Rate 2        | 3.60  | MPH/SEC    |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 67  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Engine Fan Min On Time For AC       | 30  | SEC        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |

|                                     |  |         |
|-------------------------------------|--|---------|
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote PTO Enable                   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Remote Station PTO Enable           | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Max Engine Speed                | 2200   | RPM     |
| PTO Min Engine Speed                | 750  | RPM     |
| PTO Maximum Engine Load             | 800  | LB-FT   |
| PTO Max Vehicle Speed               | 2  | MPH     |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Accel Override Max Engine Speed | 2400   | RPM     |
| PTO Clutch Override                 | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Parking Brake Interlock Mode    | 1, PTO PRK BRK INT TYPE SET TO CAB ONLY            | N/A     |
| PTO Transmission Neutral Interlock  | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Resume Switch Speed             | 925  | RPM     |
| PTO Set Switch Speed                | 850  | RPM     |
| PTO Additional Switch Speed         | 1500   | RPM     |
| PTO Ramp Rate                       | 250  | RPM/SEC |
| Remote PTO Number of Speed Settings | 1  | N/A     |
| Remote PTO Speed Setting 1          | 1000   | RPM     |
| Remote PTO Speed Setting 2          | 1200   | RPM     |
| Remote PTO Speed Setting 3          | 1400   | RPM     |
| Remote PTO Speed Setting 4          | 1400   | RPM     |
| Remote PTO Speed Setting 5          | 1500   | RPM     |
| Remote Station PTO Resume Sw Spd    | 1000   | RPM     |
| Remote Station PTO Set Switch Speed | 1500   | RPM     |
| Remote Station PTO Addition Sw Spd  | 1500   | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Sudden Veh Speed Decel Threshold    | 6.96   | MPH     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Veh Speed Sensor Anti Tamper Level  | 1, HIGH LEVEL                                      | N/A     |
| Maintenance Monitor Enable          | N  | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have been successfully finalized



Series: HV  
Model: HV607  
Description: HV607 SBA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 187  
Front Axle: 0002ARX  
Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity  
Front Wheel: 0027DTJ  
Description: WHEELS, FRONT, { Maxion 90541} DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  
Front Tire: 07372135809  
Description: TIRES, 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  
Steering Gear: 0005PSA  
Description: STEERING GEAR, { Sheppard M100} Power

#### Turning Radius Statistics

##### General Information

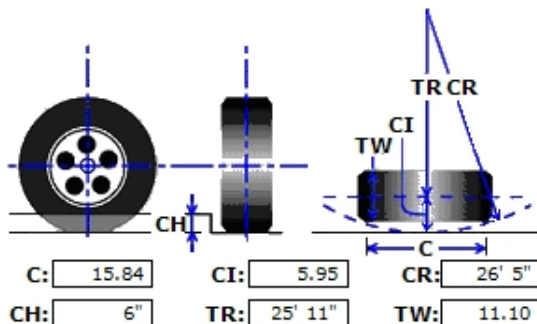
Inside Turn Angle: 50 Degrees  
Radial Overhang: 26

##### Axle Information

KingPin Inclination: 6.25 Degrees  
KingPin Center: 71.5

#### Turning Radius - Curb View

C - Curb Contact Length: 15.84  
CI - Curb Clearance Increment: 5.95  
CR - Curb Clearance Radius: 26'5"  
CH - Curb Height: 6"  
TR - Turning Radius: 25'11"  
TW - Tire Width: 11.10



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$115,795.00  |
| Total Goods Purchased:                      |             | \$768.39      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$119,103.39  |
| Less Customer Allowance:                    |             | (\$43,026.00) |
| Total Vehicle Price:                        |             | \$76,077.39   |
| Total Sale Price:                           |             | \$76,077.39   |
| Total Per Vehicle Sales Price:              |             | \$76,077.39   |
| Total Net Sales Excluding Taxes:            |             | \$76,077.39   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$76,092.39   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

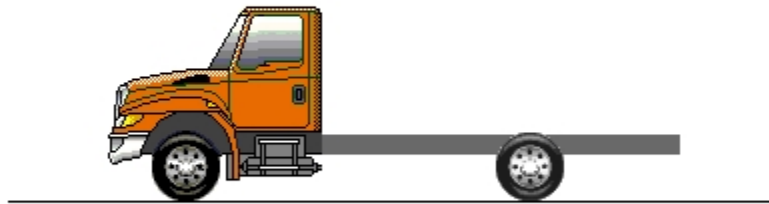
Prepared For:  
STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3958-0164D

Presented By:  
TRI COUNTY INTL TRUCKS  
Jeremy Kast  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State Of Michigan

3958-0164D



Model Profile

2021 MV607 SBA (MV607)

|                           |  |
|---------------------------|--|
| AXLE CONFIG:              | 4X2  |
| APPLICATION:              | Stake Flat   |
| MISSION:                  | Requested GVWR: 27000. Calc. GVWR: 27000<br>Calc. Start / Grade Ability: 24.55% / 1.50% @ 55 MPH<br>Calc. Geared Speed: 80.5 MPH                         |
| DIMENSION:                | Wheelbase: 171.00, CA: 103.90, Axle to Frame: 75.00  |
| ENGINE, DIESEL:           | { Cummins B6.7 200} EPA 2017, 200HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 200 Peak HP (Max)                                  |
| TRANSMISSION, AUTOMATIC:  | { Allison 2500 HS} 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, Less PTO Provision, Less Retarder, with 33,000-lb GVW and GCW Max |
| CLUTCH:                   | Omit Item (Clutch & Control)   |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity  |
| AXLE, REAR, SINGLE:       | { Dana Spicer S140} Single Reduction, 19,000-lb Capacity, 190 Wheel Ends Gear Ratio: 6.14  |
| CAB:                      | Conventional, Day Cab  |
| TIRE, FRONT:              | (2) 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  |
| TIRE, REAR:               | (4) 11R22.5 Load Range G HDL2 (CONTINENTAL), 493 rev/mile, 75 MPH, Drive   |
| SUSPENSION, REAR, SINGLE: | 23,500-lb Capacity, Vari-Rate Springs  |
| PAINT:                    | Cab schematic 100WP<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A   |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| MV60700     | Base Chassis, Model MV607 SBA with 171.00 Wheelbase, 103.90 CA, and 75.00 Axle to Frame. | 5602/2659     | 8261          |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |  |     |   |
|-------|--|-----|---|
| 12EJC | ENGINE, DIESEL { Cummins B6.7 200 } EPA 2017, 200HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 200 Peak HP (Max)  | 0/0 | 0 |
| 12UYE | RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 717 SqIn Louvered, with 313 SqIn Charge Air Cooler. with In-Tank Transmission Cooler<br><br><u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber | 0/0 | 0 |
| 12TSY | FAN DRIVE { Borg-Warner SA85 } Viscous Type, Screw On<br><br><u>Includes</u><br>: FAN Nylon  | 0/0 | 0 |
| 12VBR | AIR CLEANER with Service Protection Element  | 0/0 | 0 |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection   | 0/0 | 0 |
| 12WSY | BLOCK HEATER, ENGINE { Phillips } 120V/750W, for Cummins ISB/B6.7 Engines<br><br><u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door  | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations  | 0/0 | 0 |
| 12VYP | ENGINE CONTROL, REMOTE MOUNTED No Provision Furnished for Remote Mounted Engine Control  | 0/0 | 0 |
| 12VHH | FEDERAL EMISSIONS { Cummins B6.7 } EPA, OBD and GHG Certified for Calendar Year 2020   | 0/0 | 0 |
| 12WPV | OIL PAN 15 Quart Capacity, For Cummins ISB/B6.7 Engines  | 0/0 | 0 |
| 12VXT | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel   | 0/0 | 0 |
| 12EMZ | VENDOR WARRANTY, ENGINE { Cummins } B6.7 Engine, 3-Year Unlimited Miles Standard Warranty  | 0/0 | 0 |

**TRANSMISSION**

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| 13ATD       | TRANSMISSION, AUTOMATIC { Allison 2500 HS} 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, Less PTO Provision, Less Retarder, with 33,000-lb GVW and GCW Max | 0/0           | 0             |
| 13WYY       | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0           | 0             |
| 13WLN       | TRANSMISSION OIL Synthetic; 20 thru 28 Pints   | 0/0           | 0             |
| 13WVS       | TRANSMISSION SHIFT CONTROL T-Handle Type   | 0/0           | 0             |

**CLUTCH**

|       |                                     |     |   |
|-------|-------------------------------------|-----|---|
| 11001 | CLUTCH Omit Item (Clutch & Control) | 0/0 | 0 |
|-------|-------------------------------------|-----|---|

**REAR AXLES, SUSPENSIONS**

|       |  |       |     |
|-------|--|-------|-----|
| 14AJG | AXLE, REAR, SINGLE { Dana Spicer S140} Single Reduction, 19,000-lb Capacity, 190 Wheel Ends . Gear Ratio: 6.14 | 0/121 | 121 |
| 14SAN | SUSPENSION, REAR, SINGLE 23,500-lb Capacity, Vari-Rate Springs   | 0/39  | 39  |
| 14WAP | SHOCK ABSORBERS, REAR (2)  | 0/45  | 45  |

**FRONT AXLES**

|      |   |     |   |
|------|---|-----|---|
| 2ATK | AXLE, FRONT NON-DRIVING { Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity | 0/0 | 0 |
|------|---|-----|---|

**FRONT SUSPENSIONS**

|      |   |     |   |
|------|---|-----|---|
| 3ADA | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 8,000-lb Capacity, with Shock Absorbers | 0/0 | 0 |
|------|---|-----|---|

Includes

: SPRING PINS Rubber Bushings, Maintenance-Free

**CABS, COWLS, BODIES**

|       |                           |     |   |
|-------|---------------------------|-----|---|
| 16030 | CAB Conventional, Day Cab | 0/0 | 0 |
|-------|---------------------------|-----|---|

Includes

: CLEARANCE/MARKER LIGHTS (5) Flush Mounted

|       |  |     |   |
|-------|--|-----|---|
| 16ZBT | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab | 0/0 | 0 |
|-------|--|-----|---|

|       |  |      |    |
|-------|--|------|----|
| 16BAM | AIR CONDITIONER with Integral Heater and Defroster | 56/0 | 56 |
|-------|--|------|----|

|       |  |     |   |
|-------|--|-----|---|
| 16VKB | CAB INTERIOR TRIM Classic, for Day Cab | 0/0 | 0 |
|-------|--|-----|---|

Includes: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger  
: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted  
: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap

|       |  |     |   |
|-------|--|-----|---|
| 16XCW | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side | 0/0 | 0 |
|-------|--|-----|---|

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 16VLK       | CAB REAR SUSPENSION Air Suspension, for Mid Cab Height   | 42/0                   | 42                     |
| 16GDC       | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display | 0/0                    | 0                      |
| 16XJN       | INSTRUMENT PANEL Flat Panel  | 0/0                    | 0                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16SNL       | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width  | 0/0                    | 0                      |
|             | <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"  |                        |                        |
| 16JXG       | SEAT, FRONT BENCH { National } Full Width; Vinyl, with Fixed Mid Back  | 0/0                    | 0                      |
| 16400       | SEAT, PASSENGER Omit Item  | 0/0                    | 0                      |
| 16XCK       | WINDOW, MANUAL (2) and Manual Door Locks, Left and Right Doors   | 0/0                    | 0                      |

**FRAMES**

|      |  |       |     |
|------|--|-------|-----|
| 1CAC | FRAME RAILS High Strength Low Alloy Steel (50,000 PSI Yield); 10.125" x 3.062" x 0.312" (257.2mm x 77.8mm x 8.0mm); 480.1" (12195mm) Maximum OAL | 1/187 | 188 |
| 1LLD | BUMPER, FRONT Contoured, Steel   | 0/0   | 0   |
| 1WEH | WHEELBASE RANGE 134" (340cm) Through and Including 197" (500cm)  | 0/0   | 0   |

**BRAKES**

|      |   |         |     |
|------|---|---------|-----|
| 4091 | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications   | -30/-20 | -50 |
|      | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)<br>: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |         |     |
| 4AZA | AIR BRAKE ABS { Bendix AntiLock Brake System } Full Vehicle Wheel Control System (4-Channel)  | 9/21    | 30  |
| 4JCH | BRAKES, FRONT, AIR CAM S-Cam; 15.0" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers  | 151/0   | 151 |
| 4EXP | BRAKE CHAMBERS, FRONT AXLE { Bendix } 20 SqIn   | 16/0    | 16  |
| 4NDB | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake  | 0/206   | 206 |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/39          | 39            |
| 4SPA        | AIR COMPRESSOR {Cummins} 18.7 CFM  | 37/1          | 38            |
| 4VKJ        | AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Left Rail, Back of Cab, Perpendicular to Rail | 0/0           | 0             |

**STEERING**

|      |   |     |   |
|------|---|-----|---|
| 5PRG | STEERING GEAR {TRW (Ross) TAS40} Power  | 0/0 | 0 |
| 5AAA | STEERING COLUMN Stationary              | 0/0 | 0 |
| 5CAW | STEERING WHEEL 4-Spoke; 18" Dia., Black | 0/0 | 0 |

**DRIVELINES**

|      |  |      |    |
|------|--|------|----|
| 6DGG | DRIVELINE SYSTEM {Dana Spicer} 1710, for 4x2/6x2 | 6/22 | 28 |
|------|--|------|----|

**EXHAUST SYSTEMS**

|      |  |        |     |
|------|--|--------|-----|
| 7BKS | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab, for Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab | 135/43 | 178 |
| 7BEV | AFTERTREATMENT COVER Steel, Black  | 10/3   | 13  |
| 7WDM | EXHAUST HEIGHT 10'   | 2/0    | 2   |
| 7WDN | MUFFLER/TAIL PIPE GUARD (1) Aluminum   | 0/0    | 0   |
| 7WDT | TAIL PIPE (1) Straight Type  | 2/2    | 4   |

**ELECTRICAL SYSTEMS**

|      |  |        |   |
|------|--|--------|---|
| 8000 | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0    | 0 |
|      | <u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |        |   |
| 8GXD | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense   | 0/0    | 0 |
| 8VUL | BATTERY BOX Steel, with Plastic Cover, 18" Wide, 2-4 Battery Capacity, Mounted Left Side Back of Cab   | -14/22 | 8 |

| <u>Code</u> | <u>Description</u>  | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|---|------------|-----------|------------|-----------|
|             |   | (lbs)      |           | (lbs)      |           |
| 8MJT        | BATTERY SYSTEM {Fleetrite} Maintenance-Free, (2) 12-Volt 1900CCA Total, Top Threaded Stud   | 7/7        |           | 14         |           |
| 8HAB        | BODY BUILDER WIRING Back of Day Cab at Left Frame or Under Sleeper, Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn | 2/0        |           | 2          |           |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses  | 0/0        |           | 0          |           |
| 8WZK        | HEADLIGHTS Halogen, Composite Aero Design   | 0/0        |           | 0          |           |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0        |           | 0          |           |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm   | 0/0        |           | 0          |           |
| 8RMX        | RADIO Omit, Includes Wiring and Antenna   | 0/0        |           | 0          |           |
| 8RMS        | SPEAKERS Omit   | 0/0        |           | 0          |           |
| 8XKL        | STARTING MOTOR {Mitsubishi Electric Automotive America 90P47} 12-Volt, with Soft-Start  | 0/0        |           | 0          |           |

**FRONT END**

|      |  |     |  |   |  |
|------|--|-----|--|---|--|
| 9WAY | FRONT END Tilting, Fiberglass, with Three Piece Construction | 0/0 |  | 0 |  |
| 9HAD | GRILLE Chrome  | 0/0 |  | 0 |  |
| 9AAB | LOGOS EXTERIOR Model Badges                                  | 0/0 |  | 0 |  |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges                                | 0/0 |  | 0 |  |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |  |   |  |
|-------|--|-----|--|---|--|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100       | 0/0 |  | 0 |  |
|       | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WP" |     |  |   |  |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone            | 0/0 |  | 0 |  |

**FUEL TANKS**

|       |  |        |  |     |  |
|-------|--|--------|--|-----|--|
| 15DZU | FUEL TANK (2) Top Draw, Non-Polished Aluminum, D-Style, 19" Tank Depth, 50 US Gal (189L); Total Capacity 100 US Gal (378L), Mounted Left Side Under Cab and Right Side Back of Cab | 112/56 |  | 168 |  |
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab   | 0/0    |  | 0   |  |
| 15LMR | FUEL/WATER SEPARATOR {Racor 400 Series,} with Primer Pump, Includes Water-in-Fuel Sensor   | 0/0    |  | 0   |  |
| 15LMU | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 8" Back of Cab  | 0/0    |  | 0   |  |

**WHEELS, TIRES - FRONT**

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 27DUW       | WHEELS, FRONT { Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | -10/0                  | -10                    |
| 7372135809  | (2) TIRE, FRONT 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position   | 56/0                   | 56                     |

**WHEELS, TIRES - REAR**

|            |   |       |     |
|------------|---|-------|-----|
| 28DUW      | WHEELS, REAR { Accuride 51408} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/-20 | -20 |
| 7372135432 | (4) TIRE, REAR 11R22.5 Load Range G HDL2 (CONTINENTAL), 493 rev/mile, 75 MPH, Drive   | 0/144 | 144 |
|            | Cab schematic 100WP   |       |     |
|            | Location 1: 0311, Omaha Orange (Std)  |       |     |
|            | Chassis schematic N/A   |       |     |
|            | Services Section:   |       |     |

**WARRANTY**

|       |   |           |      |
|-------|---|-----------|------|
| 40129 | WARRANTY Standard for MV Series, Effective with Vehicles Built July 1, 2017 or Later, CTS-2020A | 0/0       | 0    |
|       | Total Component Weight:   | 6192/3577 | 9769 |
|       | Spare Key   | 0/0       | 0    |
|       | State of Michigan DTMB Admin Fee 1%   | 0/0       | 0    |
|       | Total Goods Purchased:  | 0/0       | 0    |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

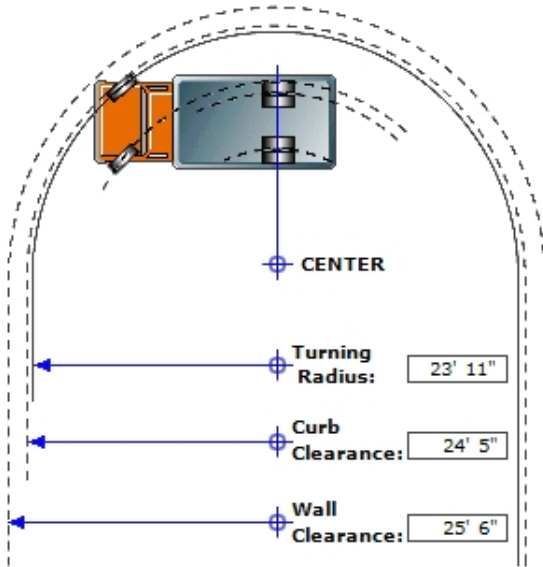
(0012EJC)

ATTACHMENTS: 0012TSY

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 69  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Max Engine Speed No Veh Speed Sensr | 2224  | RPM        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 60.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 69  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Remote PTO Enable                   | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Remote Station PTO Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Max Engine Speed                | 2600  | RPM        |
| PTO Min Engine Speed                | 750   | RPM        |
| PTO Maximum Engine Load             | 800   | LB-FT      |
| PTO Max Vehicle Speed               | 2   | MPH        |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Accel Override Max Engine Speed | 2800  | RPM        |
| PTO Clutch Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| PTO Parking Brake Interlock Mode    | 0, PTO PRK BRK INT TYPE SET TO NONE                             | N/A        |
| PTO Transmission Neutral Interlock  | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| PTO Resume Switch Speed             | 950   | RPM        |
| PTO Set Switch Speed                | 950   | RPM        |
| PTO Additional Switch Speed         | 950   | RPM        |
| PTO Ramp Rate                       | 250   | RPM/SEC    |
| Remote PTO Number of Speed Settings | 1   | N/A        |
| Remote PTO Speed Setting 1          | 950   | RPM        |
| Remote PTO Speed Setting 2          | 950   | RPM        |
| Remote PTO Speed Setting 3          | 950   | RPM        |
| Remote PTO Speed Setting 4          | 950   | RPM        |
| Remote PTO Speed Setting 5          | 950   | RPM        |
| Remote Station PTO Resume Sw Spd    | 950   | RPM        |

|                                     |  |         |
|-------------------------------------|--|---------|
| Remote Station PTO Set Switch Speed | 950  | RPM     |
| Remote Station PTO Addition Sw Spd  | 950  | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Maintenance Monitor Enable          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have not been finalized



Series: MV  
Model: MV607  
Description: MV607 SBA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 171

Front Axle: 0002ATK  
Description: AXLE, FRONT NON-DRIVING, {Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity

Front Wheel: 0027DUW  
Description: WHEELS, FRONT, {Accuride 51408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs

Front Tire: 07372135809  
Description: TIRES, 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position

Steering Gear: 0005PRG  
Description: STEERING GEAR, {TRW (Ross) TAS40} Power

#### Turning Radius Statistics

##### General Information

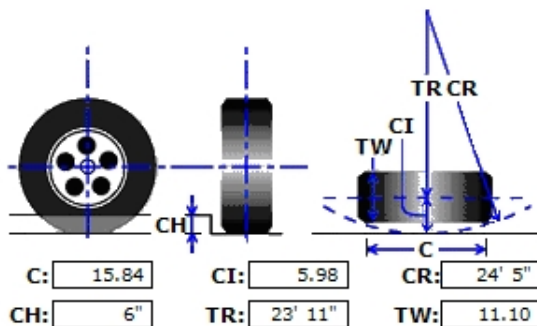
Inside Turn Angle: 50 Degrees  
Radial Overhang: 19

##### Axle Information

KingPin Inclination: 9 Degrees  
KingPin Center: 72

#### Turning Radius - Curb View

|    |                             |         |
|----|-----------------------------|---------|
| C  | - Curb Contact Length:      | 15.84   |
| CI | - Curb Clearance Increment: | 5.98    |
| CR | - Curb Clearance Radius:    | 24' 5"  |
| CH | - Curb Height:              | 6"      |
| TR | - Turning Radius:           | 23' 11" |
| TW | - Tire Width:               | 11.10   |



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$101,430.00  |
| Total Goods Purchased:                      |             | \$657.94      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$104,627.94  |
| Less Customer Allowance:                    |             | (\$39,706.00) |
| Total Vehicle Price:                        |             | \$64,921.94   |
| Total Sale Price:                           |             | \$64,921.94   |
| Total Per Vehicle Sales Price:              |             | \$64,921.94   |
| Total Net Sales Excluding Taxes:            |             | \$64,921.94   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$64,936.94   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

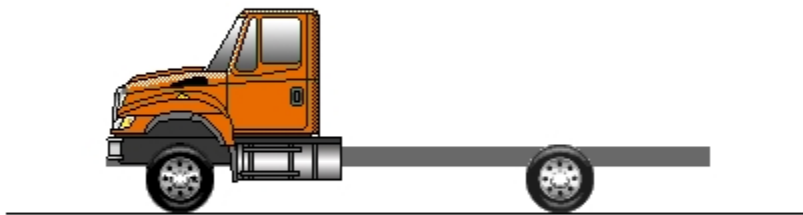
Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0170D

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State of Michigan

3958-0170D



Model Profile

2021 HV607 SBA (HV607)

|                           |   |
|---------------------------|---|
| AXLE CONFIG:              | 4X2   |
| APPLICATION:              | Front Plow and Underbelly Scraper with Spreader   |
| MISSION:                  | Requested GVWR: 44000. Calc. GVWR: 44000<br>Calc. Start / Grade Ability: 41.36% / 3.16% @ 55 MPH<br>Calc. Geared Speed: 73.4 MPH  |
| DIMENSION:                | Wheelbase: 187.00, CA: 119.90, Axle to Frame: 75.00   |
| ENGINE, DIESEL:           | { Cummins L9 350 } EPA 2017, 350HP @ 2000 RPM, 1150 lb-ft Torque @ 1400 RPM,<br>2200 RPM Governed Speed, 350 Peak HP (Max)  |
| TRANSMISSION, AUTOMATIC:  | { Allison 4500 RDS } 5th Generation Controls, Wide Ratio, 6-Speed with Double<br>Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, On/Off<br>Highway |
| CLUTCH:                   | Omit Item (Clutch & Control)  |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-18-133A } Wide Track, I-Beam Type, 18,000-lb Capacity   |
| AXLE, REAR, SINGLE:       | { Dana Spicer S26-190D } Single Reduction, 26,000-lb Capacity, Driver Controlled<br>Locking Differential, R Wheel Ends Gear Ratio: 5.57                                     |
| CAB:                      | Conventional, Day Cab   |
| TIRE, FRONT:              | (2) 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-<br>Position  |
| TIRE, REAR:               | (4) 12R22.5 Load Range H G622 RSD (GOODYEAR), 482 rev/mile, 75 MPH, Drive   |
| SUSPENSION, REAR, SINGLE: | 31,000-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Rubber<br>Springs  |
| :                         |   |
| PAINT:                    | Cab schematic 100WL<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| HV60700     | Base Chassis, Model HV607 SBA with 187.00 Wheelbase, 119.90 CA, and 75.00 Axle to Frame. | 6413/3469              | 9882                   |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1ANA | AXLE CONFIGURATION { Navistar } 4x2                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |  |         |     |
|-------|--|---------|-----|
| 12EHW | ENGINE, DIESEL { Cummins L9 350 } EPA 2017, 350HP @ 2000 RPM, 1150 lb-ft Torque @ 1400 RPM, 2200 RPM Governed Speed, 350 Peak HP (Max)   | 583/-19 | 564 |
| 12UYH | RADIATOR Aluminum; Cross Flow, Front to Back Series System, 1469 SqIn, with 1172 SqIn Charge Air Cooler<br><br><u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber | -49/2   | -47 |
| 12THT | FAN DRIVE { Horton Drivemaster } Direct Drive Type, Two Speed with Residual Torque Device for Disengaged Fan Speed<br><br><u>Includes</u><br>: FAN Nylon   | 0/0     | 0   |
| 12VAG | AIR CLEANER Single Element, with Integral Snow Valve and In-Cab Control  | 2/0     | 2   |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection   | 0/0     | 0   |
| 12849 | BLOCK HEATER, ENGINE 120V/1000W, for Cummins ISB/B6.7/ISL/L9 Engines<br><br><u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door   | 3/0     | 3   |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations  | 0/0     | 0   |
| 12XAT | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; with Ignition Switch Control for Cummins ISB/B6.7 or ISL/L9 Engines   | 0/0     | 0   |
| 12VHJ | FEDERAL EMISSIONS { Cummins L9 } EPA, OBD and GHG Certified for Calendar Year 2020   | 0/0     | 0   |
| 12851 | PTO EFFECTS, ENGINE FRONT Less PTO Unit, Includes Adapter Plate on Engine Front Mounted  | 10/0    | 10  |
| 12VXU | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | 0/0     | 0   |

**TRANSMISSION**

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 13AUW       | TRANSMISSION, AUTOMATIC { Allison 4500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, On/Off Highway | 486/122                | 608                    |
| 13WUC       | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | 0/0                    | 0                      |
| 13WAW       | OIL COOLER, AUTO TRANSMISSION { Modine} Water to Oil Type  | 25/0                   | 25                     |
| 13XAN       | PTO LOCATION Customer Does Not Intend to Install PTO   | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0                    | 0                      |
| 13WLM       | TRANSMISSION OIL Synthetic; 63 thru 76 Pints   | 0/0                    | 0                      |
| 13WET       | TRANSMISSION SHIFT CONTROL for Column Mounted Stalk Shifter  | 0/0                    | 0                      |

**CLUTCH**

|       |                                     |        |     |
|-------|-------------------------------------|--------|-----|
| 11001 | CLUTCH Omit Item (Clutch & Control) | -55/-8 | -63 |
|-------|-------------------------------------|--------|-----|

**REAR AXLES, SUSPENSIONS**

|        |  |       |     |
|--------|--|-------|-----|
| 14AHL  | AXLE, REAR, SINGLE { Dana Spicer S26-190D} Single Reduction, 26,000-lb Capacity, Driver Controlled Locking Differential, R Wheel Ends . Gear Ratio: 5.57 | 0/338 | 338 |
| 14VAJ  | SUSPENSION, REAR, SINGLE 31,000-lb Capacity, Vari-Rate Springs, with 4500-lb Capacity Auxiliary Rubber Springs   | 0/132 | 132 |
| OBD001 | SUSPENSION, REAR, TANDEM Single axle truck does not need a Tandem Suspension   | 0/0   | 0   |
| 14WMG  | AXLE, REAR, LUBE { EmGard FE-75W-90} Synthetic Oil; 30 thru 39.99 Pints  | 0/0   | 0   |
| 14WAP  | SHOCK ABSORBERS, REAR (2)  | 0/45  | 45  |

**FRONT AXLES**

|      |  |       |     |
|------|--|-------|-----|
| 2ARZ | AXLE, FRONT NON-DRIVING { Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity | 186/0 | 186 |
|------|--|-------|-----|

**FRONT SUSPENSIONS**

|      |  |     |   |
|------|--|-----|---|
| 3ADG | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 18,000-lb Capacity, with Shock Absorbers | 5/0 | 5 |
|------|--|-----|---|

**CABS, COWLS, BODIES**

|       |  |      |    |
|-------|--|------|----|
| 16030 | CAB Conventional, Day Cab  | 0/0  | 0  |
| 16ZBT | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab | 0/0  | 0  |
| 16BAM | AIR CONDITIONER with Integral Heater and Defroster   | 56/0 | 56 |
| 16WBZ | ARM REST, LEFT, PASSENGER SEAT   | 3/0  | 3  |
| 16WBY | ARM REST, RIGHT, DRIVER SEAT   | 3/0  | 3  |

| Code  | Description  | F/R Wt (lbs) | Tot Wt (lbs) |
|-------|--|--------------|--------------|
| 16VKB | CAB INTERIOR TRIM Classic, for Day Cab<br><br><u>Includes</u><br>: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger<br>: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted<br>: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap | 0/0          | 0            |
| 16XCW | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side   | 0/0          | 0            |
| 16VHX | CAB MOUNTING HEIGHT EFFECTS High Cab in Lieu of Mid High Cab Mounting (Approx. 4.5")   | 0/0          | 0            |
| 16WSK | CAB REAR SUSPENSION Air Bag Type   | 0/0          | 0            |
| 16GDC | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display   | 0/0          | 0            |
| 16HHE | GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} with Black Bezel, Mounted in Instrument Panel   | 2/0          | 2            |
| 16SEE | GRAB HANDLE, EXTERIOR Chrome, Towel Bar Type, with Anti-Slip Rubber Inserts, for Cab Entry Mounted Left Side at B-Pillar   | 3/0          | 3            |
| 16XJP | INSTRUMENT PANEL Wing Panel  | 0/0          | 0            |
| 16HKT | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0          | 0            |
| 16SNR | MIRRORS (2) C-Loop, Power Adjust, Heated, LED Clearance Lights, Bright Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width<br><br><u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"  | 0/0          | 0            |
| 16JNT | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust   | -14/-4       | -18          |
| 16RPV | SEAT, PASSENGER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolated, 1 Chamber Lumbar, 2 Position Front Cushion Adjustment, -3 to +14 Degree Back Adjust   | 71/25        | 96           |
| 16WJU | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | 5/0          | 5            |

**FRAMES**

|      |   |         |     |
|------|---|---------|-----|
| 1CAJ | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.866" x 3.622" x 0.437" (276.0mm x 92.0mm x 11.1mm); 456.0" (11582mm) Maximum OAL | 157/433 | 590 |
| 1LNR | BUMPER, FRONT Swept Back, Steel, Painted 0001 Canyon Black, Heavy Duty  | 0/0     | 0   |
| 1WDS | FRAME EXTENSION, FRONT Integral; 20" In Front of Grille   | 137/-32 | 105 |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| 1WGR        | WHEELBASE RANGE 138" (350cm) Through and Including 187" (475cm) | 0/0           | 0             |

**BRAKES**

|      |  |      |    |
|------|--|------|----|
| 4091 | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications  | 0/0  | 0  |
|      | <u>Includes</u>  |      |    |
|      | : BRAKE LINES Color and Size Coded Nylon   |      |    |
|      | : DRAIN VALVE Twist-Type   |      |    |
|      | : GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster  |      |    |
|      | : PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel   |      |    |
|      | : QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4  |      |    |
|      | : SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)   |      |    |
|      | : SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)  |      |    |
|      | : SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6  |      |    |
| 4AZA | AIR BRAKE ABS { Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)                                    | 0/0  | 0  |
| 4193 | BRAKES, FRONT, AIR CAM 16.5" x 6", Includes 24 SqIn Long Stroke Brake Chambers   | 26/0 | 26 |
| 4EXV | BRAKE CHAMBERS, FRONT AXLE { Bendix} 24 SqIn   | 18/0 | 18 |
| 4NNP | BRAKE IDENTITY, REAR { Meritor Cast Plus} 16.5" x 8.63"  | 0/0  | 0  |
| 4NDH | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 8.625" Includes 30/30 Sq.In. Long Stroke Brake Chambers and Spring Actuated Parking Brake | 0/50 | 50 |
| 4EXU | BRAKE CHAMBERS, REAR AXLE { Bendix EverSure} 30/30 Spring Brake  | 0/39 | 39 |
| 4SPA | AIR COMPRESSOR { Cummins} 18.7 CFM   | 0/0  | 0  |
| 4EBD | AIR DRYER { Wabco System Saver 1200} with Heater   | 8/3  | 11 |
| 4VKC | AIR DRYER LOCATION Mounted Inside Left Rail, Back of Cab   | 14/7 | 21 |
| 4VHZ | AIR TANK LOCATION (2) Mounted Under Cab, Outside Left Rail, on Step Bracket, with Ground Clearance                             | 0/0  | 0  |
| 4732 | DRAIN VALVE { Berg} with Pull Chain, for Air Tank  | 0/0  | 0  |

**STEERING**

|      |   |       |    |
|------|---|-------|----|
| 5PTB | STEERING GEAR (2) { Sheppard M100/M80} Dual Power | 60/-5 | 55 |
| 5AAA | STEERING COLUMN Stationary                        | 0/0   | 0  |
| 5CAW | STEERING WHEEL 4-Spoke; 18" Dia., Black           | 0/0   | 0  |

**DRIVELINES**

|      |   |      |    |
|------|---|------|----|
| 6DGC | DRIVELINE SYSTEM { Dana Spicer} SPL170, for 4x2/6x2 | 7/31 | 38 |
|------|---|------|----|

**EXHAUST SYSTEMS**

|      |  |        |     |
|------|--|--------|-----|
| 7BLG | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab, Includes Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab, for Improved Ground Clearance | 131/34 | 165 |
|------|--|--------|-----|

| <u>Code</u> | <u>Description</u>                   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--------------------------------------|---------------|---------------|
|             |                                      | (lbs)         | (lbs)         |
| 7BEV        | AFTERTREATMENT COVER Steel, Black    | 11/2          | 13            |
| 7WDM        | EXHAUST HEIGHT 10'                   | 2/0           | 2             |
| 7WDN        | MUFFLER/TAIL PIPE GUARD (1) Aluminum | 0/0           | 0             |
| 7WDT        | TAIL PIPE (1) Straight Type          | 0/0           | 0             |

**ELECTRICAL SYSTEMS**

|       |  |        |     |
|-------|--|--------|-----|
| 8000  | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0    | 0   |
|       | <u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |        |     |
| 12VYL | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer Use   | 0/0    | 0   |
| 8GXJ  | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount  | 0/0    | 0   |
| 8THJ  | AUXILIARY HARNESS 3.0' for Auxiliary Front Head Lights and Turn Signals for Front Plow Applications  | 2/0    | 2   |
| 8WEK  | BATTERY BOX Steel, with Fiberglass Cover, 2-4 Battery Capacity, Mounted Right Side Perpendicular to Frame Rail, 35" Back of Cab  | -43/20 | -23 |
| 8MJU  | BATTERY SYSTEM {Fleetrite} Maintenance-Free, (3) 12-Volt 2850CCA Total, Top Threaded Stud  | 39/35  | 74  |
| 8HAB  | BODY BUILDER WIRING Back of Day Cab at Left Frame or Under Sleeper, Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn  | 2/0    | 2   |
| 8RGA  | 2-WAY RADIO Wiring Effects; Wiring with 20 Amp Fuse Protection, Includes Ignition Wire with 5 Amp Fuse, Wire Ends Heat Shrink and Routed to Center of Header Console in Cab  | 1/0    | 1   |
| 8XAH  | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses   | 0/0    | 0   |
| 8518  | CIGAR LIGHTER Includes Ash Cup   | 1/0    | 1   |
| 8WPH  | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade  | 0/0    | 0   |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| 8HXT        | HORN, AIR (2) Single Tone, Chrome, Roof Mounted, with Lanyard Pull Cord               | 0/0           | 0             |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0           | 0             |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm                                       | 0/0           | 0             |
| 8RMX        | RADIO Omit, Includes Wiring and Antenna   | 0/0           | 0             |
| 8RMS        | SPEAKERS Omit   | 0/0           | 0             |
| 8WXG        | STARTING MOTOR {Mitsubishi Electric Automotive America 105P} 12-Volt, with Soft-Start | 10/0          | 10            |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender                   | 0/0           | 0             |

**FRONT END**

|      |   |     |   |
|------|---|-----|---|
| 9WBC | FRONT END Tilting, Fiberglass, with Three Piece Construction, for WorkStar/HV | 0/0 | 0 |
| 9HBM | GRILLE Stationary, Chrome   | 0/0 | 0 |
| 9ANG | HOOD, HATCH (01) for Servicing  | 5/0 | 5 |
| 9AAB | LOGOS EXTERIOR Model Badges   | 0/0 | 0 |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges   | 0/0 | 0 |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |   |
|-------|--|-----|---|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100<br><u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WL" | 0/0 | 0 |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone  | 0/0 | 0 |

**FUEL TANKS**

|       |   |      |    |
|-------|---|------|----|
| 15SSC | FUEL TANK Temporary, Top Draw, Non-Polished Aluminum, D-Style, 16" Tank Depth, 50 US Gal (189L), Mounted Left Side, Back of Cab       | 24/2 | 26 |
| 15WDG | DEF TANK 7 US Gal (26L) Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0  | 0  |
| 15LMN | FUEL/WATER SEPARATOR {Racor 400 Series,} 12 VDC Electric Heater, Includes Pre-Heater, with Primer Pump, Includes Water-in-Fuel Sensor | 0/0  | 0  |
| 15LMU | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 8" Back of Cab   | 0/0  | 0  |

**WHEELS, TIRES - FRONT**

|            |   |      |    |
|------------|---|------|----|
| 27DUN      | WHEELS, FRONT {Accuride 29807} DISC; 22.5x12.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs, Offset 5.37" | 94/0 | 94 |
| 7702658113 | (2) TIRE, FRONT 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-Position  | 96/0 | 96 |

| <u>Code</u>                 | <u>Description</u>  | <u>F/R</u> | <u>Wt Tot</u> | <u>Wt</u> |
|-----------------------------|---|------------|---------------|-----------|
|                             |   | (lbs)      | (lbs)         |           |
| <b>WHEELS, TIRES - REAR</b> |   |            |               |           |
| 28DTJ                       | WHEELS, REAR {Maxion 90541} DUAL DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | 0/-8       | -8            |           |
| 7382158102                  | (4) TIRE, REAR 12R22.5 Load Range H G622 RSD (GOODYEAR), 482 rev/mile, 75 MPH, Drive  | 0/72       | 72            |           |
| <b>WHEELS MISC OPTIONS</b>  |   |            |               |           |
| 29PAS                       | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint   | 0/0        | 0             |           |
| 29WLK                       | WHEEL BEARING, FRONT, LUBE {EmGard FE-75W-90} Synthetic Oil   | 0/0        | 0             |           |
| <b>BODY INTEGRATION</b>     |   |            |               |           |
| 60AAG                       | BDY INTG, REMOTE POWER MODULE Mounted Inside Cab Behind Driver Seat, Up to 6 Outputs & 6 Inputs, Max 20 amp per Channel, Max 80 amp Total; Includes 1 Switch Pack with Latched Switches   | 0/0        | 0             |           |
| 60AJG                       | BDY INTG, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | 0/0        | 0             |           |
|                             | Cab schematic 100WL   |            |               |           |
|                             | Location 1: 0311, Omaha Orange (Std)  |            |               |           |
|                             | Chassis schematic N/A   |            |               |           |
|                             | Services Section:   |            |               |           |
| <b>WARRANTY</b>             |   |            |               |           |
| 40128                       | WARRANTY Standard for HV507, HV50B, HV607 Models, Effective with Vehicles Built July 1, 2017 or Later, CTS-2025A  | 0/0        | 0             |           |
|                             | Total Component Weight:   | 8540/4785  | 13325         |           |
|                             | Spare Key   | 0/0        | 0             |           |
|                             | State of Michigan DTMB Admin Fee 1%   | 0/0        | 0             |           |
|                             | Total Goods Purchased:  | 0/0        | 0             |           |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

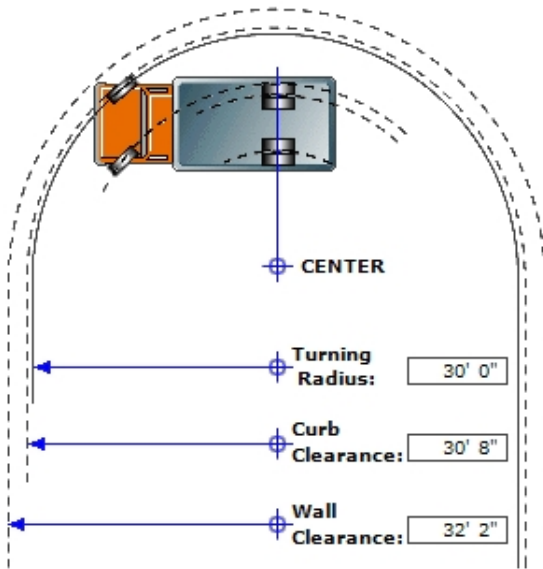
(0012EHW)

ATTACHMENTS: 0012VXU 0060AJG 0012THT

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 68  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Vehicle Speed Limiter Override      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| VSLO Maximum Road Speed Delta       | 0   | MPH        |
| VSLO Maximum Distance               | 47  | MILES      |
| Max Engine Speed No Veh Speed Sensr | 2009  | RPM        |
| LBSC Enable                         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| LBSC - Engine Speed Breakpoint      | 1800  | RPM        |
| Gear Down Protection Enable         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| GDP - Heavy Load Vehicle Speed      | 62  | MPH        |
| GDP - Light Load Vehicle Speed      | 57  | MPH        |
| Driver Reward Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Driver Reward Mode                  | 0, ROAD SPEED GOVERNOR  | N/A        |
| Fuel Economy - Expected Level       | 5.88  | MPG        |
| Fuel Economy - Good Level           | 6.47  | MPG        |
| Fuel Economy - Best Level           | 6.92  | MPG        |
| % Idle Time - Expected Level        | 30  | %          |
| % Idle Time - Good Level            | 20  | %          |
| % Idle Time - Best Level            | 10  | %          |
| Speed Reward - Expected Level       | 0   | MPH        |
| Speed Reward - Good Level           | 0   | MPH        |
| Speed Reward - Best Level           | 0   | MPH        |
| Speed Reward - Penalty Level        | 0   | MPH        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 15.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | Y   | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Vehicle Acceleration Management     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Variable Acceleration Speed 1       | 20  | MPH        |
| Variable Acceleration Speed 2       | 50  | MPH        |
| Variable Acceleration Rate 1        | 3.60  | MPH/SEC    |
| Variable Acceleration Rate 2        | 3.60  | MPH/SEC    |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 68  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Engine Fan Min On Time For AC       | 30  | SEC        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |

|                                     |  |         |
|-------------------------------------|--|---------|
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote PTO Enable                   | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote Station PTO Enable           | N  | N/A     |
| PTO Max Engine Speed                | 1500   | RPM     |
| PTO Min Engine Speed                | 500  | RPM     |
| PTO Maximum Engine Load             | 1199   | LB-FT   |
| PTO Max Vehicle Speed               | 2  | MPH     |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Accel Override Max Engine Speed | 2400   | RPM     |
| PTO Clutch Override                 | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Parking Brake Interlock Mode    | 1, PTO PRK BRK INT TYPE SET TO CAB ONLY            | N/A     |
| PTO Transmission Neutral Interlock  | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Resume Switch Speed             | 700  | RPM     |
| PTO Set Switch Speed                | 1500   | RPM     |
| PTO Additional Switch Speed         | 700  | RPM     |
| PTO Ramp Rate                       | 100  | RPM/SEC |
| Remote PTO Number of Speed Settings | 1  | N/A     |
| Remote PTO Speed Setting 1          | 1000   | RPM     |
| Remote PTO Speed Setting 2          | 1200   | RPM     |
| Remote PTO Speed Setting 3          | 1400   | RPM     |
| Remote PTO Speed Setting 4          | 1400   | RPM     |
| Remote PTO Speed Setting 5          | 1500   | RPM     |
| Remote Station PTO Resume Sw Spd    | 1000   | RPM     |
| Remote Station PTO Set Switch Speed | 1500   | RPM     |
| Remote Station PTO Addition Sw Spd  | 1500   | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Sudden Veh Speed Decel Threshold    | 6.96   | MPH     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Veh Speed Sensor Anti Tamper Level  | 1, HIGH LEVEL                                      | N/A     |
| Maintenance Monitor Enable          | N  | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have not been finalized



Series: HV  
Model: HV607  
Description: HV607 SBA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 187  
Front Axle: 0002ARZ  
Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity  
Front Wheel: 0027DUN  
Description: WHEELS, FRONT, { Accuride 29807} DISC; 22.5x12.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs, Offset 5.37"  
Front Tire: 07702658113  
Description: TIRES, 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-Position  
Steering Gear: 0005PTB  
Description: STEERING GEAR, (2) { Sheppard M100/M80} Dual Power

#### Turning Radius Statistics

##### General Information

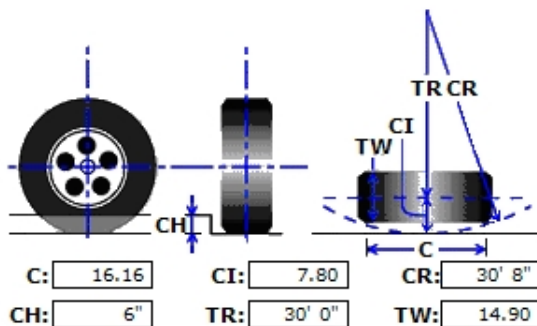
Inside Turn Angle: 40 Degrees  
Radial Overhang: 26

##### Axle Information

KingPin Inclination: 6.25 Degrees  
KingPin Center: 71

#### Turning Radius - Curb View

|    |                             |       |
|----|-----------------------------|-------|
| C  | - Curb Contact Length:      | 16.16 |
| CI | - Curb Clearance Increment: | 7.80  |
| CR | - Curb Clearance Radius:    | 30'8" |
| CH | - Curb Height:              | 6"    |
| TR | - Turning Radius:           | 30'0" |
| TW | - Tire Width:               | 14.90 |



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$153,866.00  |
| Total Goods Purchased:                      |             | \$985.56      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$157,391.56  |
| Less Customer Allowance:                    |             | (\$59,380.00) |
| Total Vehicle Price:                        |             | \$98,011.56   |
| Total Sale Price:                           |             | \$98,011.56   |
| Total Per Vehicle Sales Price:              |             | \$98,011.56   |
| Total Net Sales Excluding Taxes:            |             | \$98,011.56   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$98,026.56   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

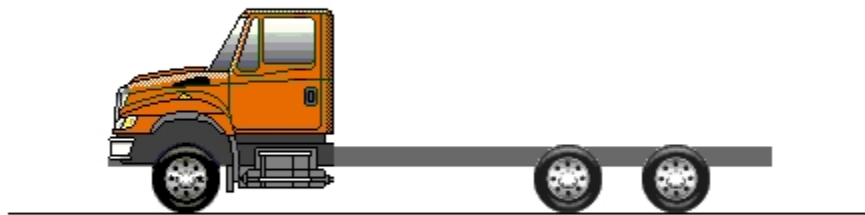
Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0172D

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State Of Michigan

3958-0172D



Model Profile

2021 HV613 SBA (HV613)

|                           |  |
|---------------------------|--|
| AXLE CONFIG:              | 6X4  |
| APPLICATION:              | Construction Dump  |
| MISSION:                  | Requested GVWR: 64000. Calc. GVWR: 64000<br>Calc. Start / Grade Ability: 35.91% / 2.63% @ 55 MPH<br>Calc. Geared Speed: 70.3 MPH   |
| DIMENSION:                | Wheelbase: 211.00, CA: 143.90, Axle to Frame: 75.00  |
| ENGINE, DIESEL:           | { International A26} EPA 2017, 430HP @ 1700 RPM, 1550 lb-ft Torque @ 1000 RPM,<br>2100 RPM Governed Speed, 430 Peak HP (Max)   |
| TRANSMISSION, AUTOMATIC:  | { Allison 4500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double<br>Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, On/Off<br>Highway |
| CLUTCH:                   | Omit Item (Clutch & Control)   |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity   |
| AXLE, REAR, TANDEM:       | { Meritor RT-46-160} Single Reduction, 46,000-lb Capacity, Driver Controlled Locking<br>Differential in Rear-Rear Axle, 200 Wheel Ends Gear Ratio: 5.38                    |
| CAB:                      | Conventional, Day Cab  |
| TIRE, FRONT:              | (2) 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-<br>Position   |
| TIRE, REAR:               | (8) 11R22.5 Load Range H G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive  |
| SUSPENSION, REAR, TANDEM: | { Hendrickson RT-463} Walking Beam, 46,000-lb Capacity, 54" Axle Spacing,<br>Multileaf Springs, with Bronze Center Bushings  |
| PAINT:                    | Cab schematic 100WN<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A   |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| HV61300     | Base Chassis, Model HV613 SBA with 211.00 Wheelbase, 143.90 CA, and 75.00 Axle to Frame. | 8530/3948              | 12478                  |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1AND | AXLE CONFIGURATION { Navistar } 6x4                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |  |     |   |
|-------|--|-----|---|
| 12BEB | ENGINE, DIESEL { International A26 } EPA 2017, 430HP @ 1700 RPM, 1550 lb-ft Torque @ 1000 RPM, 2100 RPM Governed Speed, 430 Peak HP (Max)  | 0/0 | 0 |
| 12XBD | RADIATOR Aluminum; Welded, Front to Back CrossFlow System, 1292 SqIn, 1008 SqIn CAC<br><br><u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber | 0/0 | 0 |
| 12THT | FAN DRIVE { Horton Drivemaster } Direct Drive Type, Two Speed with Residual Torque Device for Disengaged Fan Speed<br><br><u>Includes</u><br>: FAN Nylon   | 0/0 | 0 |
| 12VAG | AIR CLEANER Single Element, with Integral Snow Valve and In-Cab Control  | 2/0 | 2 |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection   | 0/0 | 0 |
| 12XBR | BLOCK HEATER, ENGINE { Phillips } 120V/1150W<br><br><u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door   | 4/0 | 4 |
| 12WEG | COLD STARTING EQUIPMENT Automatic; with Engine ECM Control   | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations  | 0/0 | 0 |
| 12WTA | FAN DRIVE SPECIAL EFFECTS Fan Cooling Ring with Fan Shroud Effects, Engine Mounted   | 0/0 | 0 |
| 12VHK | FEDERAL EMISSIONS { International A26 } EPA, OBD and GHG Certified for Calendar Year 2020  | 0/0 | 0 |
| 12850 | PTO EFFECTS, ENGINE FRONT for N13/A26 Engines, Less PTO, Unit, Includes Adapter Plate on Engine Front Mounted  | 0/0 | 0 |

**TRANSMISSION**

|       |   |        |     |
|-------|---|--------|-----|
| 13AUW | TRANSMISSION, AUTOMATIC { Allison 4500 RDS } 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, On/Off Highway | 281/95 | 376 |
|-------|---|--------|-----|

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 13WYH       | TRANSMISSION TCM LOCATION Located Inside Cab   | 0/0                    | 0                      |
| 13WUC       | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction                        | 0/0                    | 0                      |
| 13WAW       | OIL COOLER, AUTO TRANSMISSION { Modine } Water to Oil Type   | 25/0                   | 25                     |
| 13XAL       | PTO LOCATION Customer Intends to Install PTO at Left Side of Transmission  | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming | 0/0                    | 0                      |
| 13WLM       | TRANSMISSION OIL Synthetic; 63 thru 76 Pints   | 0/0                    | 0                      |
| 13WET       | TRANSMISSION SHIFT CONTROL for Column Mounted Stalk Shifter  | 0/0                    | 0                      |

**CLUTCH**

|       |                                     |          |      |
|-------|-------------------------------------|----------|------|
| 11001 | CLUTCH Omit Item (Clutch & Control) | -138/-18 | -156 |
|-------|-------------------------------------|----------|------|

**REAR AXLES, SUSPENSIONS**

|       |  |        |      |
|-------|--|--------|------|
| 14GRP | AXLE, REAR, TANDEM { Meritor RT-46-160 } Single Reduction, 46,000-lb Capacity, Driver Controlled Locking Differential in Rear-Rear Axle, 200 Wheel Ends . Gear Ratio: 5.38 | 0/2391 | 2391 |
| 14UHK | SUSPENSION, REAR, TANDEM { Hendrickson RT-463 } Walking Beam, 46,000-lb Capacity, 54" Axle Spacing, Multileaf Springs, with Bronze Center Bushings                         | 0/1006 | 1006 |
| 14WMK | AXLE, REAR, LUBE { EmGard FE-75W-90 } Synthetic Oil; 65 thru 89.99 Pints   | 0/0    | 0    |
| 14WAL | SUSPENSION/REAR-AXLE IDENTITY for Meritor Tandem Rear Axles with Bar-Pin Beam Attachment Type Suspensions  | 0/0    | 0    |

**FRONT AXLES**

|      |   |       |     |
|------|---|-------|-----|
| 2ARZ | AXLE, FRONT NON-DRIVING { Meritor MFS-18-133A } Wide Track, I-Beam Type, 18,000-lb Capacity | 186/0 | 186 |
|------|---|-------|-----|

**FRONT SUSPENSIONS**

|      |  |     |   |
|------|--|-----|---|
| 3ADG | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 18,000-lb Capacity, with Shock Absorbers | 4/0 | 4 |
|------|--|-----|---|

**CABS, COWLS, BODIES**

|       |  |     |   |
|-------|--|-----|---|
| 16030 | CAB Conventional, Day Cab  | 0/0 | 0 |
| 16ZBT | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab | 0/0 | 0 |
| 16BAM | AIR CONDITIONER with Integral Heater and Defroster   | 0/0 | 0 |
| 16WBZ | ARM REST, LEFT, PASSENGER SEAT   | 3/0 | 3 |
| 16WBY | ARM REST, RIGHT, DRIVER SEAT   | 3/0 | 3 |
| 16VKB | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0 | 0 |

| Code  | Description  | F/R Wt (lbs) | Tot Wt (lbs) |
|-------|--|--------------|--------------|
|       | <u>Includes</u><br>: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger<br>: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted<br>: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap |              |              |
| 16WSK | CAB REAR SUSPENSION Air Bag Type   | 0/0          | 0            |
| 16GDC | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display   | 0/0          | 0            |
| 16HHE | GAUGE, AIR CLEANER RESTRICTION { Filter-Minder} with Black Bezel, Mounted in Instrument Panel  | 2/0          | 2            |
| 16HGH | GAUGE, OIL TEMP, AUTO TRANS for Allison Transmission   | 1/0          | 1            |
| 16SEE | GRAB HANDLE, EXTERIOR Chrome, Towel Bar Type, with Anti-Slip Rubber Inserts, for Cab Entry Mounted Left Side at B-Pillar   | 3/0          | 3            |
| 16XJP | INSTRUMENT PANEL Wing Panel  | 0/0          | 0            |
| 16HKT | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0          | 0            |
| 16SNP | MIRRORS (2) C-Loop, Power Adjust, Heated, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width  | 0/0          | 0            |
|       | <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"  |              |              |
| 16JNT | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust   | 0/0          | 0            |
| 16PPN | SEAT, PASSENGER {National 2000} Air-Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, 2 Position Front Cushion Adjustment, Dual Shocks  | 69/24        | 93           |
| 16WJU | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | 5/0          | 5            |

**FRAMES**

|      |   |         |     |
|------|---|---------|-----|
| 1CAJ | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.866" x 3.622" x 0.437" (276.0mm x 92.0mm x 11.1mm); 456.0" (11582mm) Maximum OAL | 215/441 | 656 |
| 1LNR | BUMPER, FRONT Swept Back, Steel, Painted 0001 Canyon Black, Heavy Duty  | 0/0     | 0   |
| 1WDS | FRAME EXTENSION, FRONT Integral; 20" In Front of Grille   | 137/-32 | 105 |
| 1WHP | WHEELBASE RANGE 183" (465cm) Through and Including 248" (630cm)   | 0/0     | 0   |

**BRAKES**

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 4091        | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications<br><br><u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)<br>: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 | 0/0                    | 0                      |
| 4AZA        | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)   | 0/0                    | 0                      |
| 4193        | BRAKES, FRONT, AIR CAM 16.5" x 6", Includes 24 SqIn Long Stroke Brake Chambers   | 26/0                   | 26                     |
| 4EXV        | BRAKE CHAMBERS, FRONT AXLE {Bendix} 24 SqIn  | 18/0                   | 18                     |
| 4WBX        | DUST SHIELDS, FRONT BRAKE for Air Brakes   | 5/0                    | 5                      |
| 4NDH        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 8.625" Includes 30/30 Sq.In. Long Stroke Brake Chambers and Spring Actuated Parking Brake   | 0/100                  | 100                    |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/78                   | 78                     |
| 4WDM        | DUST SHIELDS, REAR BRAKE for Air Brakes  | 0/12                   | 12                     |
| 4SPM        | AIR COMPRESSOR {Bendix BA-921 Head Unload} 15.9 CFM  | 0/0                    | 0                      |
| 4EBD        | AIR DRYER {Wabco System Saver 1200} with Heater  | 12/6                   | 18                     |
| 4VHT        | AIR DRYER LOCATION Mounted Outside Left Rail, on Fuel Water Separator Bracket  | 0/0                    | 0                      |
| 4VHZ        | AIR TANK LOCATION (2) Mounted Under Cab, Outside Left Rail, on Step Bracket, with Ground Clearance   | 0/0                    | 0                      |
| 4722        | DRAIN VALVE {Bendix DV-2} Automatic, with Heater, for Air Tank   | 0/0                    | 0                      |
| 4619        | TRAILER CONNECTIONS Four-Wheel, with Hand Control Valve and Tractor Protection Valve, for Straight Truck<br><br><u>Notes</u><br>: When electronic stability control is ordered with trailer connections on a 4x2 truck, please check the operator manual for trailer weight restrictions.  | 0/0                    | 0                      |

**STEERING**

|      |  |       |    |
|------|--|-------|----|
| 5PTB | STEERING GEAR (2) {Sheppard M100/M80} Dual Power | 91/-6 | 85 |
| 5708 | STEERING COLUMN Tilting                          | 12/4  | 16 |
| 5CAW | STEERING WHEEL 4-Spoke; 18" Dia., Black          | 0/0   | 0  |

**DRIVELINES**

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| 6DHB        | DRIVELINE SYSTEM { Dana Spicer} 1810HD Main Driveline with 1710 Interaxle Shaft, for 6x4 | 0/0           | 0             |

**EXHAUST SYSTEMS**

|      |  |        |     |
|------|--|--------|-----|
| 7BLG | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab, Includes Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab, for Improved Ground Clearance | 80/35  | 115 |
| 7BEV | AFTERTREATMENT COVER Steel, Black  | 0/0    | 0   |
| 7SDX | ENGINE COMPRESSION BRAKE Omit  | -48/-1 | -49 |
| 7WDM | EXHAUST HEIGHT 10'   | 2/0    | 2   |
| 7WDN | MUFFLER/TAIL PIPE GUARD (1) Aluminum   | 0/0    | 0   |
| 7WDT | TAIL PIPE (1) Straight Type  | 0/0    | 0   |

**ELECTRICAL SYSTEMS**

|      |  |       |    |
|------|--|-------|----|
| 8000 | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0   | 0  |
|      | <u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |       |    |
| 8GXJ | ALTERNATOR { Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount   | 0/0   | 0  |
| 8THJ | AUXILIARY HARNESS 3.0' for Auxiliary Front Head Lights and Turn Signals for Front Plow Applications  | 2/0   | 2  |
| 8WEK | BATTERY BOX Steel, with Fiberglass Cover, 2-4 Battery Capacity, Mounted Right Side Perpendicular to Frame Rail, 35" Back of Cab  | 12/-3 | 9  |
| 8MJU | BATTERY SYSTEM { Fleetrite} Maintenance-Free, (3) 12-Volt 2850CCA Total, Top Threaded Stud   | 13/8  | 21 |
| 8HAB | BODY BUILDER WIRING Back of Day Cab at Left Frame or Under Sleeper, Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn  | 2/0   | 2  |
| 8RGA | 2-WAY RADIO Wiring Effects; Wiring with 20 Amp Fuse Protection, Includes Ignition Wire with 5 Amp Fuse, Wire Ends Heat Shrink and Routed to Center of Header Console in Cab  | 1/0   | 1  |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses  | 0/0           | 0             |
| 8518        | CIGAR LIGHTER Includes Ash Cup  | 0/0           | 0             |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade   | 0/0           | 0             |
| 8HXT        | HORN, AIR (2) Single Tone, Chrome, Roof Mounted, with Lanyard Pull Cord   | 0/0           | 0             |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0           | 0             |
| 8XHR        | POWER SOURCE, ADDITIONAL Auxiliary Power Outlet (APO) & USB Port, Located in the Instrument Panel   | 0/0           | 0             |
| 8RMX        | RADIO Omit, Includes Wiring and Antenna   | 0/0           | 0             |
| 8RMS        | SPEAKERS Omit   | 0/0           | 0             |
| 8WXG        | STARTING MOTOR {Mitsubishi Electric Automotive America 105P} 12-Volt, with Soft-Start   | 0/0           | 0             |
| 8TMG        | TRAILER CONNECTION SOCKET 7-Way; Mounted at Rear of Frame, Wired for Turn Signals Combined with Stop, Compatible with Trailers That Use Combined Stop, Tail, Turn Lamps | 0/7           | 7             |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender   | 0/0           | 0             |

**FRONT END**

|      |  |       |     |
|------|--|-------|-----|
| 9WBK | FRONT END Tilting, Fiberglass, with Three Piece Construction, Includes Long Hood | 0/0   | 0   |
| 9593 | FENDER EXTENSIONS Omit   | -11/0 | -11 |
| 9HBM | GRILLE Stationary, Chrome  | 0/0   | 0   |
| 9ANG | HOOD, HATCH (01) for Servicing   | 5/0   | 5   |
| 9HBN | INSULATION, SPLASH PANELS for Sound Abatement                                    | 3/0   | 3   |
| 9AAB | LOGOS EXTERIOR Model Badges  | 0/0   | 0   |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges  | 0/0   | 0   |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |   |
|-------|--|-----|---|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100       | 0/0 | 0 |
|       | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WN" |     |   |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone            | 0/0 | 0 |

**FUEL TANKS**

|       |   |        |     |
|-------|---|--------|-----|
| 15SSC | FUEL TANK Temporary, Top Draw, Non-Polished Aluminum, D-Style, 16" Tank Depth, 50 US Gal (189L), Mounted Left Side, Back of Cab | -44/17 | -27 |
| 15DYP | DEF TANK 9.5 US Gal (36L) Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0    | 0   |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| 15WCS       | FUEL COOLER Less Thermostat; Mounted in Front of Cooling Module   | 15/0          | 15            |
| 15LKX       | FUEL/WATER SEPARATOR { Davco Fuel Pro 382} 12 VDC Electric Heater, Includes Pre-Heater, Includes Water-in-Fuel Sensor | 4/-3          | 1             |
| 15LMG       | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 11" Back of Cab  | 0/0           | 0             |

**WHEELS, TIRES - FRONT**

|            |  |       |     |
|------------|--|-------|-----|
| 27DUN      | WHEELS, FRONT { Accuride 29807} DISC; 22.5x12.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs, Offset 5.37" | 104/0 | 104 |
| 7702658113 | (2) TIRE, FRONT 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-Position   | 96/0  | 96  |

**WHEELS, TIRES - REAR**

|            |   |       |     |
|------------|---|-------|-----|
| 28DTH      | WHEELS, REAR { Maxion 10049} DUAL DISC; 22.5x8.25 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .490" Thick Increased Capacity Disc and Steel Hubs | 0/120 | 120 |
| 7382138102 | (8) TIRE, REAR 11R22.5 Load Range H G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive  | 0/56  | 56  |

**WHEELS MISC OPTIONS**

|       |   |     |   |
|-------|---|-----|---|
| 29PAS | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint | 0/0 | 0 |
|-------|---|-----|---|

**BODY INTEGRATION**

|       |   |     |   |
|-------|---|-----|---|
| 60AAH | BDY INTG, REMOTE POWER MODULE (2) Mounted Inside Cab Behind Driver Seat, Up to 6 Outputs & 6 Inputs Each, Max 20 amp per Channel, Max 80 amp Total; Includes 2 Switch Packs with Latched Switches | 0/0 | 0 |
|       | Cab schematic 100WN   |     |   |
|       | Location 1: 0311, Omaha Orange (Std)  |     |   |
|       | Chassis schematic N/A   |     |   |
|       | Services Section:   |     |   |

**WARRANTY**

|       |   |           |       |
|-------|---|-----------|-------|
| 40127 | WARRANTY Standard for HV513, HV613 Models, Effective with Vehicles Built July 1, 2017 or Later, CTS-2030A | 0/0       | 0     |
|       | Total Component Weight:   | 9732/8285 | 18017 |
|       | State of Michigan DTMB Admin Fee 1%   | 0/0       | 0     |
|       | Total Goods Purchased:  | 0/0       | 0     |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

(0012BEB)

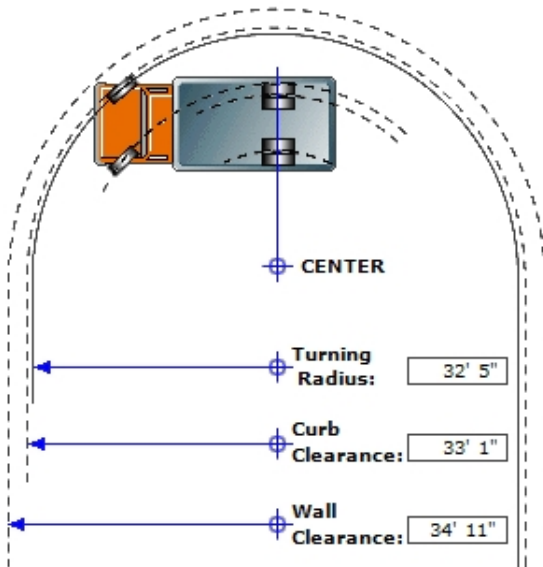
ATTACHMENTS: 0009WBK 0012WEG 0012THT

| <u>Parameter</u>                     | <u>Value</u>  | <u>UOM</u> |
|--------------------------------------|---|------------|
| Max Accelerator Vehicle Speed: 7902  | 68  | MPH        |
| Vehicle Speed Limiter Override: 7911 | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| VSLO Speed Increment: 7912           | 10  | MPH        |
| VSLO Maximum Activation Time: 7914   | 30  | MIN        |
| VSLO Time Interval to Reset: 7915    | 8.0   | HOURS      |
| Progressive Shift Enable: 7744       | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| Low Gear Ratio Break Point: 7742     | 0.760000000   | N/A        |
| High Gear Ratio Break Point: 7743    | 0.000000000   | N/A        |
| Low Gear Engine Speed Limit: 7738    | 1550.0  | RPM        |
| High Gear Engine Speed Limit: 7739   | 1600.0  | RPM        |
| Low Gear Engine Speed Range: 7740    | 100.0   | RPM        |
| High Gear Engine Speed Range: 7741   | 100.0   | RPM        |
| Gear Down Protection Enable: 7714    | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| Top Gr Minus 2 Light Ld VS Lim: 7715 | 38  | MPH        |
| Top Gr Minus 1 Light Ld VS Lim: 7716 | 41  | MPH        |
| Top Gr Minus 2 Heavy Ld VS Lim: 7735 | 39  | MPH        |
| Top Gr Minus 1 Heavy Ld VS Lim: 7736 | 43  | MPH        |
| Driver Reward Enable: 7918           | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| Driver Reward Mode: 7930             | 2, BOTH ACCELERATOR AND CRUISE VEHICLE SPEED LIMIT INCREASE | N/A        |
| Driver Reward Performance Crit: 7925 | 2, BOTH FUEL ECONOMY AND IDLE TIME BASED REWARD SYSTEM      | N/A        |
| Fuel Economy - Expected Level: 7921  | 7.00  | MPG        |
| Fuel Economy - Good Level: 7920      | 7.25  | MPG        |
| Fuel Economy - Excellent Level: 7919 | 7.50  | MPG        |
| % Idle Time - Expected Level: 7924   | 20  | %          |
| % Idle Time - Good Level: 7923       | 15  | %          |
| % Idle Time - Excellent Level: 7922  | 10  | %          |
| Driver Reward Ambient Temp H: 7938   | 150.0   | C          |
| Driver Reward Ambient Temp L: 7939   | -40.0   | C          |
| VS Lim Increase - Expected Lvl: 7926 | 0   | MPH        |
| VS Lim Increase - Good Lvl: 7927     | 0   | MPH        |
| VS Lim Increase - Excel Lvl: 7928    | 0   | MPH        |
| VS Lim Decrease - Penalty Lvl: 7929  | 0   | MPH        |
| Maximum Standstill Eng Speed: 7753   | 2100.0  | RPM        |
| ISD Idle Shutdown Mode: 7400         | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| ISD Time w/Park Brk Released: 7401   | 5.0   | MIN        |
| ISD Time w/Park Brake Set: 7404      | 5.0   | MIN        |
| ISD Latched Driver Override En: 7407 | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| ISD Ambient Temp Override En: 7408   | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| ISD Int Amb Temp Enable: 7405        | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| ISD Max Ambient Temp Override: 7402  | 27.0  | C          |
| ISD Int Amb Temp Override: 7406      | 4.4   | C          |
| ISD Min Ambient Temp Override: 7403  | -1.1  | C          |
| ISD Max Engine Coolant Temp: 7412    | 150.0   | C          |
| ISD Min Engine Coolant Temp: 7413    | 16.0  | C          |
| ISD Idle Shutdown Max Eng Trq: 7409  | 80  | %          |
| Upshift Indicator: 8217              | 1, SHIFT SPEED BASED ON GEAR DOWN PROT & PROGRESSIVE SHIFT  | N/A        |
| Cruise Control Enable: 7600          | 1, ENABLE FEATURE OR FUNCTION                               | N/A        |
| CC Max Vehicle Speed: 7604           | 68  | MPH        |
| CC Min Vehicle Speed: 7603           | 25  | MPH        |
| Cruise Control Droop: 7605           | 1   | MPH        |
| AESC Control: 7500                   | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| AESC In-cab Mode: 7502               | 2, VARIABLE ENGINE SPEED CONTROL SELECTED                   | N/A        |

|                                      |  |         |
|--------------------------------------|--|---------|
| AESC Min Engine Speed: 7522          | 650.0                                      | RPM     |
| AESC Max Engine Speed: 7508          | 1500.0                                     | RPM     |
| AESC Preset Engine Speed 1: 7505     | 800.0                                      | RPM     |
| AESC Preset Engine Speed 2: 7506     | 900.0                                      | RPM     |
| AESC Preset Engine Speed 3: 7514     | 1000.0                                     | RPM     |
| AESC Preset Engine Speed 4: 7515     | 1100.0                                     | RPM     |
| AESC Preset Engine Speed 5: 7516     | 1200.0                                     | RPM     |
| AESC Preset Engine Speed 6: 7517     | 1300.0                                     | RPM     |
| AESC Activate at Preset Speed: 7528  | 0, NO PRESET PRESELECTION                  | N/A     |
| AESC Ramp Up Rate: 7507              | 100.00                                     | RPM/SEC |
| AESC Ramp Down Rate: 7524            | 100.00                                     | RPM/SEC |
| AESC Bump Up/Down Step: 7525         | 25.0                                       | RPM     |
| AESC In-cab Operator Interface: 7503 | 0, NO (OFF) OR DISABLE                     | N/A     |
| AESC Disable w/ Clutch Pedal: 7510   | 1, ENABLE FEATURE OR FUNCTION              | N/A     |
| AESC Disable w/ Brake Pedal: 7511    | 1, ENABLE FEATURE OR FUNCTION              | N/A     |
| AESC Accel Pedal Mode: 7513          | 0, AESC IGNORES THE ACCELERATOR PEDAL      | N/A     |
| AESC Max Engine Load: 7519           | 100.0000                                   | %       |
| AESC Control to Engine Load: 7530    | 0, KICK OUT OF AESC ABOVE PROGRAMMED LIMIT | N/A     |
| AESC Max Engine Load Time: 7527      | 8  | SEC     |
| AESC Vehicle Speed Limit: 7521       | 5.0000                                     | MPH     |
| AESC Max Mobile Veh Spd: 7501        | 5  | MPH     |
| AESC Eng Spd Limit w/VSS Fault: 7518 | 1200                                       | RPM     |
| AESC Force Fan On: 9007              | 0, DISABLE FEATURE OR FUNCTION             | N/A     |
| AESC Park Brake Override: 7534       | 1, ENABLE FEATURE OR FUNCTION              | N/A     |
| AESC Transfer Case Signal Mode: 8910 | 0, DRIVELINE                               | N/A     |
| AESC Splitshaft Veh SPD Dsply: 9307  | 0, SPEED SENSOR LOCATED IN WHEEL RIM       | N/A     |
| AESC Remote Accel Pedal Enable: 7504 | 0, DISABLE FEATURE OR FUNCTION             | N/A     |
| AESC Remote Accel Pedal Switch: 8914 | 0, DISABLE FEATURE OR FUNCTION             | N/A     |
| AESC Accel Max Eng Spd Ovr: 7520     | 1900.0                                     | RPM     |
| Preset Remote AESC Input Type: 9932  | 0, DISCRETE (HARDWIRED) INPUT              | N/A     |
| Variable Remote AESC Input: 9933     | 0, DISCRETE (HARDWIRED) INPUT              | N/A     |
| Rem Accelerator Position Input: 9935 | 1, SAE J1939 MULTIPLEXED                   | N/A     |
| ECT Warning & Protection Mode: 7778  | 4, LOW IDLE                                | N/A     |
| Coolant Level - Protection: 7768     | 2, ENGINE PROTECTION (DERATE)              | N/A     |
| Oil Pressure Low - Protection: 7770  | 3, ENGINE PROTECTION (SHUTDOWN)            | N/A     |
| Oil Temp - Protection Reaction: 7771 | 1, ENGINE PROTECTION (WARNING)             | N/A     |
| Powertrain Protection Enable: 7722   | 0, DISABLE FEATURE OR FUNCTION             | N/A     |
| Max Torque w/o Vehicle Speed: 7712   | 1550.0000                                  | LB-FT   |
| PTP Gear Group Torque Limit En: 7717 | 0, DISABLE FEATURE OR FUNCTION             | N/A     |
| Highest Gear of Low Range: 7718      | 1  | N/A     |
| Highest Gear Rat of Low Range: 7745  | 6.00                                       | N/A     |
| Highest Gear of Int. Range: 7748     | 2  | N/A     |
| Highest Gear Rat of Int. Range: 7746 | 4.00                                       | N/A     |
| Highest Gear of High Range: 7749     | 3  | N/A     |
| Highest Gear Rat of High Range: 7747 | 2.00                                       | N/A     |
| Max Torque in Low Gear Range: 7713   | 1550.0000                                  | LB-FT   |
| Max Torque in Int. Gear Range: 7750  | 1550.0000                                  | LB-FT   |
| Max Torque in High Gear Range: 7751  | 1550.0000                                  | LB-FT   |
| Auxillary Shutdown Input Type: 9931  | 0, DISCRETE (HARDWIRED) INPUT              | N/A     |
| VSS Anti-Tamper Max Eng Speed: 7901  | 1582.9                                     | RPM     |
| Veh Speed Sensor Antitampering: 7905 | 1, ENABLE FEATURE OR FUNCTION              | N/A     |
| Vehicle Over-speed Indicator: 7754   | 0, FEATURE OR FUNCTION IS DISABLED         | N/A     |
| Veh Overspd Threshold Level 1: 7723  | 75.000000                                  | MPH     |
| Veh Overspd Threshold Level 2: 7724  | 77.000000                                  | MPH     |
| Fuel Used Service Interval: 9501     | 0  | GALLONS |
| Engine Hour Service Interval: 9502   | 0  | HOURS   |
| Veh Distance Service Interval: 9503  | 0  | MILES   |
| Service Soon Percent to Notify: 9507 | 90   | %       |
| Customer Unit Number: 6605           | 0  | N/A     |

|                                     |                               |         |
|-------------------------------------|-------------------------------|---------|
| Hard Braking Incident Counter: 8904 | 1, ENABLE FEATURE OR FUNCTION | N/A     |
| Firm Braking Decel Threshold: 8916  | 4.000                         | MPH/SEC |
| Hard Braking Decel Threshold: 8905  | 7.40                          | MPH/SEC |
| Customer Password: 8700             | 00000000                      | N/A     |

These Electronic Parameters have not been finalized



Series: HV  
Model: HV613  
Description: HV613 SBA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 211  
Front Axle: 0002ARZ  
Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity  
Front Wheel: 0027DUN  
Description: WHEELS, FRONT, { Accuride 29807} DISC; 22.5x12.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs, Offset 5.37"  
Front Tire: 07702658113  
Description: TIRES, 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-Position  
Steering Gear: 0005PTB  
Description: STEERING GEAR, (2) { Sheppard M100/M80} Dual Power

#### Turning Radius Statistics

##### General Information

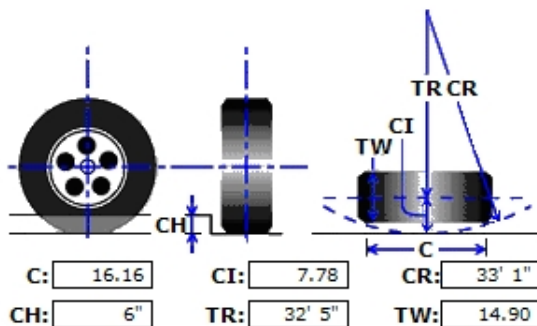
Inside Turn Angle: 40 Degrees  
Radial Overhang: 30

##### Axle Information

KingPin Inclination: 6.25 Degrees  
KingPin Center: 71

#### Turning Radius - Curb View

|    |                             |        |
|----|-----------------------------|--------|
| C  | - Curb Contact Length:      | 16.16  |
| CI | - Curb Clearance Increment: | 7.78   |
| CR | - Curb Clearance Radius:    | 33' 1" |
| CH | - Curb Height:              | 6"     |
| TR | - Turning Radius:           | 32' 5" |
| TW | - Tire Width:               | 14.90  |



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>   |
|---|-------------|----------------|
| Total Factory List Price Including Options: |             | \$233,108.00   |
| Total Goods Purchased:                      |             | \$1,097.60     |
| Total Preparation And Delivery:             |             | \$190.00       |
| Total Freight:                              |             | \$2,350.00     |
| Total Factory List Price Including Freight: |             | \$236,745.60   |
| Less Customer Allowance:                    |             | (\$125,903.00) |
| Total Vehicle Price:                        |             | \$110,842.60   |
| Total Sale Price:                           |             | \$110,842.60   |
| Total Per Vehicle Sales Price:              |             | \$110,842.60   |
| Total Net Sales Excluding Taxes:            |             | \$110,842.60   |
| Michigan Title Fee                          |             |                |
| Total License, Title:                       |             | \$15.00        |
| Net Sales Price:                            |             | \$110,857.60   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

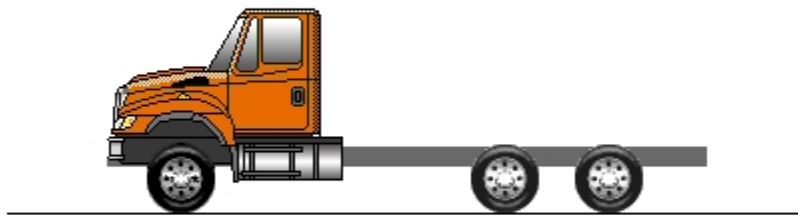
Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0173D

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State Of Michigan

3958-0173D



Model Profile

2021 HV607 SBA (HV607)

|                           |  |
|---------------------------|--|
| AXLE CONFIG:              | 6X4  |
| APPLICATION:              | Construction Dump  |
| MISSION:                  | Requested GVWR: 52000. Calc. GVWR: 52000<br>Calc. Start / Grade Ability: 35.55% / 2.57% @ 55 MPH<br>Calc. Geared Speed: 74.8 MPH   |
| DIMENSION:                | Wheelbase: 185.00, CA: 117.90, Axle to Frame: 75.00  |
| ENGINE, DIESEL:           | { Cummins L9 350} EPA 2017, 350HP @ 2000 RPM, 1150 lb-ft Torque @ 1400 RPM,<br>2200 RPM Governed Speed, 350 Peak HP (Max)  |
| TRANSMISSION, AUTOMATIC:  | { Allison 4500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double<br>Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, On/Off<br>Highway |
| CLUTCH:                   | Omit Item (Clutch & Control)   |
| AXLE, FRONT NON-DRIVING:  | { Meritor MFS-12-143A} Wide Track, I-Beam Type, 12,000-lb Capacity   |
| AXLE, REAR, TANDEM:       | { Meritor MT-40-14X-4DFR} Single Reduction, 40,000-lb Capacity, w/.433"(11mm)<br>Wall Housing Thickness, R Wheel Ends Gear Ratio: 5.29                                     |
| CAB:                      | Conventional, Day Cab  |
| TIRE, FRONT:              | (2) 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  |
| TIRE, REAR:               | (8) 11R22.5 Load Range G DH37 (HANKOOK), 498 rev/mile, 75 MPH, Drive   |
| SUSPENSION, REAR, TANDEM: | { Hendrickson RT-403} Walking Beam, 40,000-lb Capacity, 52" Axle Spacing,<br>Multileaf Springs, with Rubber Center Bushings  |
| PAIN:                     | Cab schematic 100WL<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A   |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| HV60700     | Base Chassis, Model HV607 SBA with 185.00 Wheelbase, 117.90 CA, and 75.00 Axle to Frame. | 6413/3469              | 9882                   |

**AXLE CONFIGURATION**

|      |  |     |   |
|------|--|-----|---|
| 1AND | AXLE CONFIGURATION { Navistar } 6x4                                    | 0/0 | 0 |
|      | <u>Notes</u><br>: Pricing may change if axle configuration is changed. |     |   |

**ENGINE**

|       |   |         |     |
|-------|---|---------|-----|
| 12EHW | ENGINE, DIESEL { Cummins L9 350 } EPA 2017, 350HP @ 2000 RPM, 1150 lb-ft Torque @ 1400 RPM, 2200 RPM Governed Speed, 350 Peak HP (Max)  | 583/-19 | 564 |
| 12UYH | RADIATOR Aluminum; Cross Flow, Front to Back Series System, 1469 SqIn, with 1172 SqIn Charge Air Cooler   | -49/2   | -47 |
|       | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber |         |     |
| 12THT | FAN DRIVE { Horton Drivemaster } Direct Drive Type, Two Speed with Residual Torque Device for Disengaged Fan Speed  | 0/0     | 0   |
|       | <u>Includes</u><br>: FAN Nylon  |         |     |
| 12VBC | AIR CLEANER Single Element  | 0/0     | 0   |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0     | 0   |
| 12849 | BLOCK HEATER, ENGINE 120V/1000W, for Cummins ISB/B6.7/ISL/L9 Engines  | 3/0     | 3   |
|       | <u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door  |         |     |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations   | 0/0     | 0   |
| 12VYP | ENGINE CONTROL, REMOTE MOUNTED No Provision Furnished for Remote Mounted Engine Control   | 0/0     | 0   |
| 12VHJ | FEDERAL EMISSIONS { Cummins L9 } EPA, OBD and GHG Certified for Calendar Year 2020  | 0/0     | 0   |
| 12VXU | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | 0/0     | 0   |

**TRANSMISSION**

|       |   |         |     |
|-------|---|---------|-----|
| 13AUW | TRANSMISSION, AUTOMATIC { Allison 4500 RDS } 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, On/Off Highway | 485/123 | 608 |
| 13WUC | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction   | 0/0     | 0   |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| 13WAW       | OIL COOLER, AUTO TRANSMISSION { Modine} Water to Oil Type  | 25/0          | 25            |
| 13XAT       | PTO LOCATION Dual, Customer Intends to Install PTO at Left Side and/or Top of Transmission                           | 0/0           | 0             |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming | 0/0           | 0             |
| 13WLM       | TRANSMISSION OIL Synthetic; 63 thru 76 Pints   | 0/0           | 0             |
| 13WET       | TRANSMISSION SHIFT CONTROL for Column Mounted Stalk Shifter  | 0/0           | 0             |

**CLUTCH**

|       |                                     |        |     |
|-------|-------------------------------------|--------|-----|
| 11001 | CLUTCH Omit Item (Clutch & Control) | -55/-8 | -63 |
|-------|-------------------------------------|--------|-----|

**REAR AXLES, SUSPENSIONS**

|       |  |        |      |
|-------|--|--------|------|
| 14GVY | AXLE, REAR, TANDEM { Meritor MT-40-14X-4DFR} Single Reduction, 40,000-lb Capacity, w/.433"(11mm) Wall Housing Thickness, R Wheel Ends . Gear Ratio: 5.29 | 0/2091 | 2091 |
| 14UHC | SUSPENSION, REAR, TANDEM { Hendrickson RT-403} Walking Beam, 40,000-lb Capacity, 52" Axle Spacing, Multileaf Springs, with Rubber Center Bushings        | 0/923  | 923  |
| 14WAL | SUSPENSION/REAR-AXLE IDENTITY for Meritor Tandem Rear Axles with Bar-Pin Beam Attachment Type Suspensions  | 0/0    | 0    |

**FRONT AXLES**

|      |  |     |   |
|------|--|-----|---|
| 2ARW | AXLE, FRONT NON-DRIVING { Meritor MFS-12-143A} Wide Track, I-Beam Type, 12,000-lb Capacity | 0/0 | 0 |
|------|--|-----|---|

**FRONT SUSPENSIONS**

|      |  |     |   |
|------|--|-----|---|
| 3ADC | SUSPENSION, FRONT, SPRING Parabolic Taper Leaf, Shackle Type, 12,000-lb Capacity, with Shock Absorbers | 0/0 | 0 |
|------|--|-----|---|

**CABS, COWLS, BODIES**

|       |  |      |    |
|-------|--|------|----|
| 16030 | CAB Conventional, Day Cab  | 0/0  | 0  |
| 16ZBT | ACCESS, CAB Steel, Driver & Passenger Sides, Two Steps per Door, for use with Day Cab and Extended Cab | 0/0  | 0  |
| 16BAM | AIR CONDITIONER with Integral Heater and Defroster   | 56/0 | 56 |
| 16WBY | ARM REST, RIGHT, DRIVER SEAT   | 3/0  | 3  |
| 16VKB | CAB INTERIOR TRIM Classic, for Day Cab   | 0/0  | 0  |

Includes

: CONSOLE, OVERHEAD Molded Plastic with Dual Storage Pockets, Retainer Nets and CB Radio Pocket; Located Above Driver and Passenger  
: DOME LIGHT, CAB Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Overhead Console, Center Mounted  
: SUN VISOR (2) Padded Vinyl; 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Toll Ticket Strap

|       |  |     |   |
|-------|--|-----|---|
| 16XCW | CAB, INTERIOR TRIM, CLOSEOUT Under IP, Driver Side | 0/0 | 0 |
|-------|--|-----|---|

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 16VHX       | CAB MOUNTING HEIGHT EFFECTS High Cab in Lieu of Mid High Cab Mounting (Approx. 4.5")   | 0/0                    | 0                      |
| 16WSK       | CAB REAR SUSPENSION Air Bag Type   | 0/0                    | 0                      |
| 16GDC       | GAUGE CLUSTER Base Level; English with English Speedometer and Tachometer, for Air Brake Chassis, Includes Engine Coolant Temperature, Primary and Secondary Air Pressure, Fuel and DEF Gauges, Oil Pressure Gauge, Includes 3 Inch Monochromatic Text Display | 0/0                    | 0                      |
| 16XJN       | INSTRUMENT PANEL Flat Panel  | 0/0                    | 0                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16SNL       | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width  | 0/0                    | 0                      |
|             | <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"  |                        |                        |
| 16JNT       | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust   | -14/-4                 | -18                    |
| 16SMN       | SEAT, PASSENGER {National} Non Suspension, High Back, Fixed Back, Integral Headrest, Vinyl   | 16/7                   | 23                     |
| 16XCK       | WINDOW, MANUAL (2) and Manual Door Locks, Left and Right Doors   | 0/0                    | 0                      |

**FRAMES**

|      |  |        |     |
|------|--|--------|-----|
| 1CAG | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.250" x 3.610" x 0.375" (260.4mm x 91.7mm x 9.5mm); 456.0" (11582mm) Maximum OAL | 89/336 | 425 |
| 1LLA | BUMPER, FRONT Swept Back, Steel, Heavy Duty  | 0/0    | 0   |
| 1570 | TOW HOOK, FRONT (2) Frame Mounted  | 8/0    | 8   |
| 1WGX | WHEELBASE RANGE 169" (430cm) Through and Including 219" (555cm)  | 0/0    | 0   |

**BRAKES**

|      |   |     |   |
|------|---|-----|---|
| 4091 | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications   | 0/0 | 0 |
|      | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)<br>: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |     |   |
| 4AZA | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)  | 0/0 | 0 |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|--|---------------|---------------|
|             |  | (lbs)         | (lbs)         |
| 4JCJ        | BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers                                   | -28/0         | -28           |
| 4EXP        | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 SqIn  | 16/0          | 16            |
| 4NDB        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake | 0/52          | 52            |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/78          | 78            |
| 4SPA        | AIR COMPRESSOR {Cummins} 18.7 CFM  | 0/0           | 0             |
| 4EBD        | AIR DRYER {Wabco System Saver 1200} with Heater  | 8/3           | 11            |
| 4VKC        | AIR DRYER LOCATION Mounted Inside Left Rail, Back of Cab   | 14/7          | 21            |
| 4VKJ        | AIR TANK LOCATION (2) Mounted Under Battery Box, Outside Left Rail, Back of Cab, Perpendicular to Rail                       | 0/0           | 0             |
| 4WDA        | DRAIN VALVE (3) Petcocks, for Air Tanks  | 0/0           | 0             |

**STEERING**

|      |   |     |   |
|------|---|-----|---|
| 5PSA | STEERING GEAR {Sheppard M100} Power     | 0/0 | 0 |
| 5AAA | STEERING COLUMN Stationary              | 0/0 | 0 |
| 5CAW | STEERING WHEEL 4-Spoke; 18" Dia., Black | 0/0 | 0 |

**DRIVELINES**

|      |   |      |    |
|------|---|------|----|
| 6DGT | DRIVELINE SYSTEM {Dana Spicer} SPL170 Main Driveline with SPL170 Interaxle Shaft, for 6x4 | 7/31 | 38 |
|------|---|------|----|

**EXHAUST SYSTEMS**

|      |  |       |    |
|------|--|-------|----|
| 7BKP | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab, for Single Short Horizontal Tail Pipe, Frame Mounted Right Side Back of Cab | 58/-3 | 55 |
| 7BEV | AFTERTREATMENT COVER Steel, Black  | 10/3  | 13 |

**ELECTRICAL SYSTEMS**

|      |   |     |   |
|------|---|-----|---|
| 8000 | ELECTRICAL SYSTEM 12-Volt, Standard Equipment | 0/0 | 0 |
|------|---|-----|---|

Includes

: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  
: HAZARD SWITCH Push On/Push Off, Located on Instrument Panel to Right of Steering Wheel  
: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever  
: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light  
: STARTER SWITCH Electric, Key Operated  
: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector  
: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature  
: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  
: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : WIRING, CHASSIS Color Coded and Continuously Numbered  |                        |                        |
| 8GXD        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense | 0/0                    | 0                      |
| 8VUL        | BATTERY BOX Steel, with Plastic Cover, 18" Wide, 2-4 Battery Capacity, Mounted Left Side Back of Cab       | -35/12                 | -23                    |
| 8MJT        | BATTERY SYSTEM {Fleetrite} Maintenance-Free, (2) 12-Volt 1900CCA Total, Top Threaded Stud                  | 8/6                    | 14                     |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses           | 0/0                    | 0                      |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade                | 0/0                    | 0                      |
| 8HXT        | HORN, AIR (2) Single Tone, Chrome, Roof Mounted, with Lanyard Pull Cord                                    | 0/0                    | 0                      |
| 8VAY        | HORN, ELECTRIC Disc Style  | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm  | 0/0                    | 0                      |
| 8XHR        | POWER SOURCE, ADDITIONAL Auxiliary Power Outlet (APO) & USB Port, Located in the Instrument Panel          | 0/0                    | 0                      |
| 8RMX        | RADIO Omit, Includes Wiring and Antenna  | 0/0                    | 0                      |
| 8RMS        | SPEAKERS Omit  | 0/0                    | 0                      |
| 8WXG        | STARTING MOTOR {Mitsubishi Electric Automotive America 105P} 12-Volt, with Soft-Start                      | 10/0                   | 10                     |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender  | 0/0                    | 0                      |

**FRONT END**

|      |   |     |   |
|------|---|-----|---|
| 9WBC | FRONT END Tilting, Fiberglass, with Three Piece Construction, for WorkStar/HV | 0/0 | 0 |
| 9HAT | GRILLE Stationary, Painted Grille & Headlight Bezels 8752 Charcoal Metallic   | 0/0 | 0 |
| 9AAB | LOGOS EXTERIOR Model Badges   | 0/0 | 0 |
| 9AAE | LOGOS EXTERIOR, ENGINE Badges   | 0/0 | 0 |

**SPEEDOMETER, TOOLS, MISC**

|       |  |     |   |
|-------|--|-----|---|
| 10060 | PAINT SCHEMATIC, PT-1 Single Color, Design 100       | 0/0 | 0 |
|       | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "WL" |     |   |
| 10761 | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone            | 0/0 | 0 |

**FUEL TANKS**

|       |  |      |    |
|-------|--|------|----|
| 15SJZ | FUEL TANK Top Draw, Non-Polished Aluminum, 26" Dia, 80 US Gal (303L), Mounted Left Side, Under Cab | 15/9 | 24 |
|-------|--|------|----|

| <u>Code</u> | <u>Description</u>   | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|--|------------|-----------|------------|-----------|
|             |  | (lbs)      |           | (lbs)      |           |
| 15DYP       | DEF TANK 9.5 US Gal (36L) Capacity, Frame Mounted Outside Left Rail, Under Cab           | 14/3       |           | 17         |           |
| 15LMR       | FUEL/WATER SEPARATOR {Racor 400 Series,} with Primer Pump, Includes Water-in-Fuel Sensor | 0/0        |           | 0          |           |
| 15LLZ       | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail, 41" Back of Cab                 | 0/0        |           | 0          |           |

**WHEELS, TIRES - FRONT**

|            |  |      |  |    |  |
|------------|--|------|--|----|--|
| 27DTJ      | WHEELS, FRONT {Maxion 90541} DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | -4/0 |  | -4 |  |
| 7372135809 | (2) TIRE, FRONT 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  | 2/0  |  | 2  |  |

**WHEELS, TIRES - REAR**

|            |  |       |  |     |  |
|------------|--|-------|--|-----|--|
| 28DTJ      | WHEELS, REAR {Maxion 90541} DUAL DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/-16 |  | -16 |  |
| 7372135810 | (8) TIRE, REAR 11R22.5 Load Range G DH37 (HANKOOK), 498 rev/mile, 75 MPH, Drive  | 0/64  |  | 64  |  |

**WHEELS MISC OPTIONS**

|       |   |     |  |   |  |
|-------|---|-----|--|---|--|
| 29PAR | PAINT IDENTITY, FRONT WHEELS Disc Front Wheels; with Vendor Applied White Powder Coat Paint | 0/0 |  | 0 |  |
| 29PAS | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint   | 0/0 |  | 0 |  |
|       | Cab schematic 100WL   |     |  |   |  |
|       | Location 1: 0311, Omaha Orange (Std)  |     |  |   |  |
|       | Chassis schematic N/A   |     |  |   |  |
|       | Services Section:   |     |  |   |  |

**WARRANTY**

|       |  |           |       |   |  |
|-------|--|-----------|-------|---|--|
| 40128 | WARRANTY Standard for HV507, HV50B, HV607 Models, Effective with Vehicles Built July 1, 2017 or Later, CTS-2025A | 0/0       |       | 0 |  |
|       | Total Component Weight:  | 7658/7169 | 14827 |   |  |
|       | State of Michigan DTMB Admin Fee 1%  | 0/0       |       | 0 |  |
|       | Total Goods Purchased:   | 0/0       |       | 0 |  |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

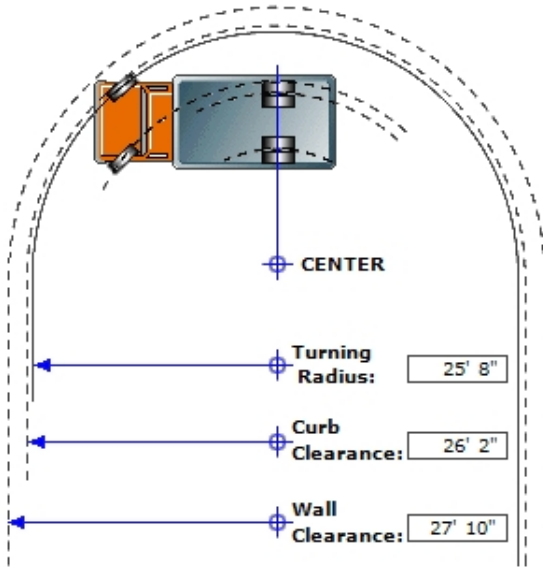
(0012EHW)

ATTACHMENTS: 0012VXU 0012THT

| <u>Parameter</u>                    | <u>Value</u>  | <u>UOM</u> |
|-------------------------------------|---|------------|
| Max Accelerator Vehicle Speed       | 75  | MPH        |
| Road Speed Governor Upper Droop     | 0   | MPH        |
| Road Speed Governor Lower Droop     | 0   | MPH        |
| Vehicle Speed Limiter Override      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| VSLO Maximum Road Speed Delta       | 0   | MPH        |
| VSLO Maximum Distance               | 47  | MILES      |
| Max Engine Speed No Veh Speed Sensr | 2177  | RPM        |
| LBSC Enable                         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| LBSC - Engine Speed Breakpoint      | 1800  | RPM        |
| Gear Down Protection Enable         | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| GDP - Heavy Load Vehicle Speed      | 62  | MPH        |
| GDP - Light Load Vehicle Speed      | 57  | MPH        |
| Driver Reward Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Driver Reward Mode                  | 0, ROAD SPEED GOVERNOR  | N/A        |
| Fuel Economy - Expected Level       | 5.88  | MPG        |
| Fuel Economy - Good Level           | 6.47  | MPG        |
| Fuel Economy - Best Level           | 6.92  | MPG        |
| % Idle Time - Expected Level        | 30  | %          |
| % Idle Time - Good Level            | 20  | %          |
| % Idle Time - Best Level            | 10  | %          |
| Speed Reward - Expected Level       | 0   | MPH        |
| Speed Reward - Good Level           | 0   | MPH        |
| Speed Reward - Best Level           | 0   | MPH        |
| Speed Reward - Penalty Level        | 0   | MPH        |
| Idle Speed Adjustment Enable        | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| Low Idle Speed                      | 750   | RPM        |
| Idle Shutdown Enable                | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Time Before Shutdown            | 15.0  | MIN        |
| ISD Percent Engine Loading          | 100   | %          |
| ISD With PTO                        | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Manual Override                 | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD With Parking Brake Set          | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Ambient Temperature Override    | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Cold Ambient Air Temperature    | 30  | F          |
| ISD Intermediate Ambient Air Temp   | 40  | F          |
| ISD Hot Ambient Air Temperature     | 81  | F          |
| ISD Manual Override Inhibit Zone En | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| ISD Hot Ambient Automatic Override  | Y   | N/A        |
| ISD Engine Coolant Temp Threshold   | 30  | F          |
| Vehicle Acceleration Management     | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Variable Acceleration Speed 1       | 20  | MPH        |
| Variable Acceleration Speed 2       | 50  | MPH        |
| Variable Acceleration Rate 1        | 3.60  | MPH/SEC    |
| Variable Acceleration Rate 2        | 3.60  | MPH/SEC    |
| Cruise Control Enable               | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |
| CC Maximum Vehicle Speed            | 75  | MPH        |
| CC Save Set Speed                   | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| CC Upper Droop                      | 0.0   | MPH        |
| CC Lower Droop                      | 0.0   | MPH        |
| CC Auto Resume                      | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Engine Fan Min On Time For AC       | 30  | SEC        |
| Remote Accelerator Enable           | N, DISABLE FEATURE OR FUNCTION                                  | N/A        |
| Remote Accelerator Mode             | 1, REMOTE ACCELERATOR PEDAL OR LEVER WITH TRANS<br>VERIFICATION | N/A        |
| PTO Enable                          | Y, ENABLE FEATURE OR FUNCTION                                   | N/A        |

|                                     |  |         |
|-------------------------------------|--|---------|
| PTO In Cab Mode                     | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| Remote PTO Enable                   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Remote Station PTO Enable           | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Max Engine Speed                | 2200   | RPM     |
| PTO Min Engine Speed                | 750  | RPM     |
| PTO Maximum Engine Load             | 800  | LB-FT   |
| PTO Max Vehicle Speed               | 2  | MPH     |
| PTO Accelerator Override            | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Accel Override Max Engine Speed | 2400   | RPM     |
| PTO Clutch Override                 | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Service Brake Override          | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Parking Brake Interlock Mode    | 1, PTO PRK BRK INT TYPE SET TO CAB ONLY            | N/A     |
| PTO Transmission Neutral Interlock  | Y, ENABLE FEATURE OR FUNCTION                      | N/A     |
| PTO Eng Spd Limit w/VSS Limit       | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Ignore Vehicle Speed Sensor     | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| PTO Resume Switch Speed             | 925  | RPM     |
| PTO Set Switch Speed                | 850  | RPM     |
| PTO Additional Switch Speed         | 1500   | RPM     |
| PTO Ramp Rate                       | 250  | RPM/SEC |
| Remote PTO Number of Speed Settings | 1  | N/A     |
| Remote PTO Speed Setting 1          | 1000   | RPM     |
| Remote PTO Speed Setting 2          | 1200   | RPM     |
| Remote PTO Speed Setting 3          | 1400   | RPM     |
| Remote PTO Speed Setting 4          | 1400   | RPM     |
| Remote PTO Speed Setting 5          | 1500   | RPM     |
| Remote Station PTO Resume Sw Spd    | 1000   | RPM     |
| Remote Station PTO Set Switch Speed | 1500   | RPM     |
| Remote Station PTO Addition Sw Spd  | 1500   | RPM     |
| Transmission Driven PTO             | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Transmission Driven PTO Type        | 0, ENGINE DRIVEN STEADY LOAD                       | N/A     |
| Powertrain Protection Enable        | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Max Torque Allow By Axle/Driveshaft | 23602  | LB-FT   |
| Max Torque in Top Gear Range        | 2995   | LB-FT   |
| Max Torque in Int. Gear Range       | 2995   | LB-FT   |
| Max Torque in Low Gear Range        | 2995   | LB-FT   |
| Max Torque w/o Vehicle Speed        | 1475   | LB-FT   |
| Lowest Gear of Top Gear Range       | 2.00   | N/A     |
| Lowest Gear of Int. Gear Range      | 3.00   | N/A     |
| Lowest Gear of Low Gear Range       | 6.00   | N/A     |
| Engine Protection Shutdown          | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Protection Restart Inhibit   | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Engine Prot Coolant Level Shutdown  | N, DISABLE FEATURE OR FUNCTION                     | N/A     |
| Sudden Veh Speed Decel Threshold    | 6.96   | MPH     |
| Trip Information Vehicle Ovrsped1   | 0  | MPH     |
| Trip Information Vehicle Ovrsped2   | 0  | MPH     |
| Veh Speed Sensor Anti Tamper Level  | 1, HIGH LEVEL                                      | N/A     |
| Maintenance Monitor Enable          | N  | N/A     |
| Maintenance Monitor Operating Mode  | 0, MAINTENANCE MONITOR AUTOMATIC MODE OF OPERATION | N/A     |
| Maintenance Monitor Alert Percent   | 90   | %       |
| Maintenance Monitor Distance        | 15000  | MILES   |
| Maintenance Monitor Fuel            | 2000   | GALLONS |
| Maintenance Monitor Time            | 500  | HOURS   |
| Maintenance Monitor Interval Factor | 1.00   | N/A     |
| Master Password                     | 000000   | N/A     |
| Adjustment Password                 | 000000   | N/A     |
| Reset Password                      | 000000   | N/A     |

These Electronic Parameters have not been finalized



Series: HV  
Model: HV607  
Description: HV607 SBA  
Model Year: 2021

#### Calculation Factors

Wheelbase: 185

Front Axle: 0002ARW  
Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-12-143A} Wide Track, I-Beam Type, 12,000-lb Capacity

Front Wheel: 0027DTJ  
Description: WHEELS, FRONT, { Maxion 90541} DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs

Front Tire: 07372135809  
Description: TIRES, 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position

Steering Gear: 0005PSA  
Description: STEERING GEAR, { Sheppard M100} Power

#### Turning Radius Statistics

##### General Information

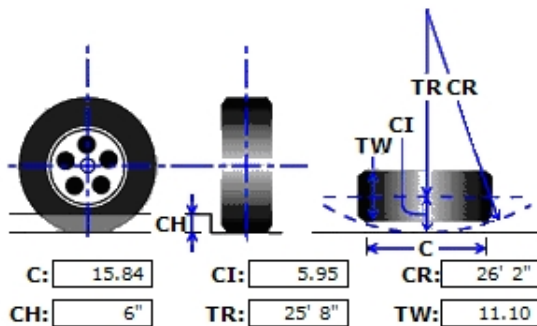
Inside Turn Angle: 50 Degrees  
Radial Overhang: 26

##### Axle Information

KingPin Inclination: 6.25 Degrees  
KingPin Center: 71.5

#### Turning Radius - Curb View

|    |                             |       |
|----|-----------------------------|-------|
| C  | - Curb Contact Length:      | 15.84 |
| CI | - Curb Clearance Increment: | 5.95  |
| CR | - Curb Clearance Radius:    | 26'2" |
| CH | - Curb Height:              | 6"    |
| TR | - Turning Radius:           | 25'8" |
| TW | - Tire Width:               | 11.10 |



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Total Factory List Price Including Options: |             | \$149,923.00  |
| Total Goods Purchased:                      |             | \$940.74      |
| Total Preparation And Delivery:             |             | \$190.00      |
| Total Freight:                              |             | \$2,350.00    |
| Total Factory List Price Including Freight: |             | \$153,403.74  |
| Less Customer Allowance:                    |             | (\$58,404.60) |
| Total Vehicle Price:                        |             | \$94,999.14   |
| Total Sale Price:                           |             | \$94,999.14   |
| Total Per Vehicle Sales Price:              |             | \$94,999.14   |
| Total Net Sales Excluding Taxes:            |             | \$94,999.14   |
| Michigan Title Fee                          |             |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$95,014.14   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.

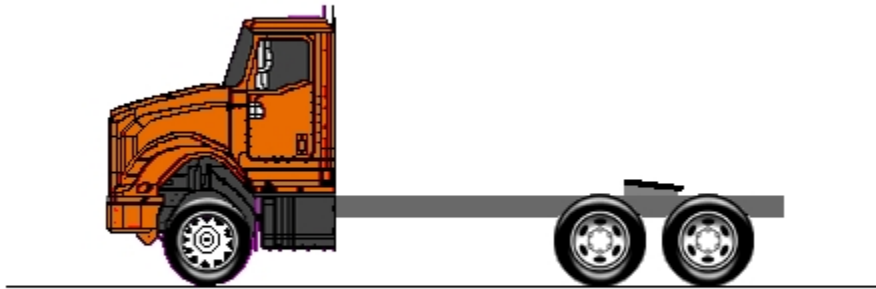
Prepared For:  
 STATE OF MICHIGAN  
 Yvon Dufour  
 525 W Allegan St.  
 Lansing, MI 48933-1502  
 (517)373 - 0330  
 Reference ID: 3958-0178D

Presented By:  
 TRI COUNTY INTL TRUCKS  
 Jeremy Kast  
 3001 E HIGH ST  
 JACKSON MI 49203  
 (517)783-2721

Thank you for the opportunity to provide you with the following quotation on a new International truck. I am sure the following detailed specification will meet your operational requirements, and I look forward to serving your business needs.

State of Michigan

3958-0178D



Model Profile

2021 HX615 SBA 6x4 (HX61F)

|                          |   |
|--------------------------|---|
| APPLICATION:             | Heavy Hauler Tractor  |
| MISSION:                 | Requested GCWR: 70000. Calc. GCWR: 115000. Calc. GVWR: 52000<br>Calc. Start / Grade Ability: 26.24% / 2.31% @ 55 MPH<br>Calc. Geared Speed: 88.5 MPH                      |
| DIMENSION:               | Wheelbase: 224.00, CA: 158.90, Axle to Frame: 65.00   |
| ENGINE, DIESEL:          | {International A26} EPA 2017, 450HP @ 1700 RPM, 1700 lb-ft Torque @ 1000 RPM,<br>2100 RPM Governed Speed, 450 Peak HP (Max)   |
| TRANSMISSION, AUTOMATIC: | {Allison 4500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double<br>Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, On/Off<br>Highway |
| CLUTCH:                  | Omit Item (Clutch & Control)  |
| AXLE, FRONT NON-DRIVING: | {Meritor MFS-12-143A} Wide Track, I-Beam Type, 12,000-lb Capacity   |
| AXLE, REAR, TANDEM:      | {Meritor MT-40-14X-4DFR} Single Reduction, 40,000-lb Capacity, w/.433"(11mm)<br>Wall Housing Thickness, R Wheel Ends Gear Ratio: 4.33                                     |
| CAB:                     | Conventional, Day Cab   |
| TIRE, FRONT:             | (2) 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position   |
| TIRE, REAR:              | (8) 11R22.5 Load Range G HDR2 (CONTINENTAL), 491 rev/mile, 75 MPH, Drive  |
| SUSPENSION, REAR, AIR,   | {Hendrickson HAS-402-55} 40,000-lb Capacity, 55" Axle Spacing, 9.5" Ride Height,  |
| TANDEM:                  | with Shock Absorbers  |
| PAINT:                   | Cab schematic 100LW<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| HX61F00     | Base Chassis, Model HX615 SBA 6x4 with 224.00 Wheelbase, 158.90 CA, and 65.00 Axle to Frame. | 9481/6523              | 16004                  |

**ENGINE**

|       |  |     |   |
|-------|--|-----|---|
| 12BEC | ENGINE, DIESEL { International A26} EPA 2017, 450HP @ 1700 RPM, 1700 lb-ft Torque @ 1000 RPM, 2100 RPM Governed Speed, 450 Peak HP (Max)   | 0/0 | 0 |
| 12XBC | RADIATOR Aluminum; Welded, Down Flow System, Front to Back, 1325 SqIn, 806 SqIn CAC  | 0/0 | 0 |
| 12THT | FAN DRIVE { Horton Drivemaster} Direct Drive Type, Two Speed with Residual Torque Device for Disengaged Fan Speed  | 0/0 | 0 |
| 12VBB | AIR CLEANER Dual Element   | 1/0 | 1 |
| 12703 | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection   | 0/0 | 0 |
| 12XBR | BLOCK HEATER, ENGINE { Phillips} 120V/1150W  | 0/0 | 0 |
| 12WEG | COLD STARTING EQUIPMENT Automatic; with Engine ECM Control   | 0/0 | 0 |
| 12WZE | EMISSION COMPLIANCE Federal, Does Not Comply with California Clean Air Idle Regulations  | 0/0 | 0 |
| 12WTA | FAN DRIVE SPECIAL EFFECTS Fan Cooling Ring with Fan Shroud Effects, Engine Mounted   | 0/0 | 0 |
| 12VHK | FEDERAL EMISSIONS { International A26} EPA, OBD and GHG Certified for Calendar Year 2020   | 0/0 | 0 |
| 12WCX | HOSE CLAMPS, RADIATOR HOSES { Gates} Shrink Band Type  | 0/0 | 0 |
| 12WYZ | RADIATOR DRAIN & FILL FITTING SPECIAL; To Vacuum Out or Fill the Cooling System from the Bottom of Radiator, for Use with Quick-Connect Radiator Drain Tool or Shop Coolant Evacuation-Fill System | 0/0 | 0 |

**TRANSMISSION**

|       |  |       |     |
|-------|--|-------|-----|
| 13AUW | TRANSMISSION, AUTOMATIC { Allison 4500 RDS} 5th Generation Controls, Wide Ratio, 6-Speed with Double Overdrive, with PTO Provision, Less Retarder, Includes Oil Level Sensor, On/Off Highway | 81/27 | 108 |
| 13WUC | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | 0/0   | 0   |
| 13WCU | OIL COOLER, AUTO TRANSMISSION { Modine} Remote Mounted; Not for use with Retarder  | 42/-6 | 36  |
| 13WYU | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0   | 0   |
| 13WLM | TRANSMISSION OIL Synthetic; 63 thru 76 Pints   | 0/0   | 0   |
| 13WBL | TRANSMISSION SHIFT CONTROL { Allison} Push-Button Type; for Allison 3000 & 4000 Series Transmission  | 0/0   | 0   |

**CLUTCH**

|       |                                     |          |      |
|-------|-------------------------------------|----------|------|
| 11001 | CLUTCH Omit Item (Clutch & Control) | -130/-14 | -144 |
|-------|-------------------------------------|----------|------|

| <u>Code</u>                    | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|---|------------------------|------------------------|
| <b>REAR AXLES, SUSPENSIONS</b> |   |                        |                        |
| 14GVY                          | AXLE, REAR, TANDEM { Meritor MT-40-14X-4DFR} Single Reduction, 40,000-lb Capacity, w/.433"(11mm) Wall Housing Thickness, R Wheel Ends . Gear Ratio: 4.33  | 0/-10                  | -10                    |
| 14UKZ                          | SUSPENSION, REAR, AIR, TANDEM { Hendrickson HAS-402-55} 40,000-lb Capacity, 55" Axle Spacing, 9.5" Ride Height, with Shock Absorbers  | 0/64                   | 64                     |
| 14WMJ                          | AXLE, REAR, LUBE { EmGard FE-75W-90} Synthetic Oil; 50 thru 64.99 Pints   | 0/0                    | 0                      |
| 14862                          | PDL WARNING BUZZER Power Divider Lock   | 0/0                    | 0                      |
| <b>FRONT AXLES</b>             |   |                        |                        |
| 2ARW                           | AXLE, FRONT NON-DRIVING { Meritor MFS-12-143A} Wide Track, I-Beam Type, 12,000-lb Capacity  | -60/0                  | -60                    |
| <b>FRONT SUSPENSIONS</b>       |   |                        |                        |
| 3ACH                           | SUSPENSION, FRONT, SPRING Multileaf, Shackle Type, 14,000-lb Capacity, with Shock Absorbers   | 0/0                    | 0                      |
| <b>CABS, COWLS, BODIES</b>     |   |                        |                        |
| 16031                          | CAB Conventional, Day Cab<br><br><u>Includes</u><br>: CLEARANCE/MARKER LIGHTS (5) LED Roof Mounted<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CONSOLE, CENTER Includes Two Cup Holders with Ash Cup and One Additional Storage Area<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (2) One Each Side<br>: GRAB HANDLE, EXTERIOR (2) Mounted Behind Driver and Passenger Doors<br>: SPEAKERS IN CAB (4) Two Located in B-Pillar, Two Located Overhead on Driver and Passenger Sides<br>: STEP (4) Two Steps Per Door | 0/0                    | 0                      |
| 16ZGV                          | ACCESS, FRAME Non-Bright, Step Mounted Left Side, with One Deck Plate and Grab Handle   | 14/7                   | 21                     |
| 16WKB                          | AIR CONDITIONER { International Blend-Air} with Integral Heater and Defroster   | 0/0                    | 0                      |
| 16WJG                          | CAB DOOR LOCKS Power  | 0/0                    | 0                      |
| 16VJZ                          | CAB INTERIOR TRIM Classic, for HX Day Cab<br><br><u>Includes</u><br>: CONSOLE, OVERHEAD Molded Plastic with Three Storage Pockets; One with Velcro Strap for CB Radio Mounting; Two with Netting<br>: DOME LIGHT, CAB (2) Rectangular, Door Activated; Above Door Mounted, One Each Side<br>: FLOOR COVERING Rubber, Black<br>: SUN VISOR (2) Vinyl with Toll Ticket Strap  | 0/0                    | 0                      |
| 16WLD                          | CAB REAR SUSPENSION Dual Air Suspension, Includes Special Crossmember Assembly  | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 16HBA       | GAUGE CLUSTER English with English Electronic Speedometer   | 0/0                    | 0                      |
| 16VRT       | HEATER, ENHANCED CIRCULATION { Bergstrom} Control, for Extreme Cold Weather Climates  | 0/0                    | 0                      |
| 16SNL       | MIRRORS (2) C-Loop, Black Heads and Arms, 7.5" x 14" Flat Glass, Includes 7.5" x 7" Convex Mirrors, for 102" Load Width   | 0/0                    | 0                      |
|             | <u>Notes</u><br>: Mirror Dimensions are Rounded to the Nearest 0.5"   |                        |                        |
| 16JPD       | SEAT, DRIVER { National 2000 Model 195} Air Suspension, High Back, Vinyl Boxing with Cloth Facing, 2 Arm Rests, Isolator, Adjuster, 3 Chamber Lumbar, 6 Position Front Cushion Adjust, 3 Position Rear Cushion Adj, 2-15 Degree Back Angle Adjust, Vinyl Suspension Cover | 4/0                    | 4                      |
| 16LHJ       | SEAT, PASSENGER { National 2000 Model 197} Air Suspension, Hi Back, Vinyl with Cloth Insert, 1 Arm Rest, 6" Adjuster, 3 Chamber Lumbar, 6 Position Cushion Adjust, 2-15 Degree Back Angle Adjust, Vinyl Suspension Cover  | 63/19                  | 82                     |
| 16WAK       | WINDOW, POWER (2) in Left and Right Doors   | 0/0                    | 0                      |
| 16VZA       | WINDOW, REAR 52.25" Wide  | 0/0                    | 0                      |
| 16WKR       | WINDSHIELD Single Piece   | 0/0                    | 0                      |

**FRAMES**

|      |  |        |     |
|------|--|--------|-----|
| 1CAG | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.250" x 3.610" x 0.375" (260.4mm x 91.7mm x 9.5mm); 456.0" (11582mm) Maximum OAL | 75/131 | 206 |
| 1LRB | BUMPER, FRONT Contoured, Steel, Painted, Heavy Duty, for HX  | 0/0    | 0   |
| 1AMR | CROSSMEMBER, FRAME TIE for Standard Duty   | 38/3   | 41  |
| 1832 | DECK PLATE Aluminum, (2) Sections, 15" Wide  | 17/10  | 27  |
| 1616 | FRAME RAILS WITH TAPERED REAR  | 0/0    | 0   |
| 1WRW | TOW HOOK, FRONT (2) Frame Mounted; 80,000-lb. Total Capacity   | 14/0   | 14  |
| 1WXH | WHEELBASE RANGE 187" (475cm) Through and Including 232" (590cm)  | 0/0    | 0   |

**BRAKES**

|      |   |     |   |
|------|---|-----|---|
| 4092 | BRAKE SYSTEM, AIR Dual System for Tractor Applications  | 0/0 | 0 |
|      | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: GLAD HANDS (2) One for Service and One for Emergency; Trailer Hoses from Cab<br>: HAND CONTROL VALVE, AIR Mounted on Steering Column<br>: HOSE TENDER Back of Cab Mounted<br>: PARKING BRAKE CONTROL Yellow and Red Knobs, Located on Instrument Panel<br>: PARKING BRAKE VALVE Combination Valve for Tractor and Trailer |     |   |

| <u>Code</u>            | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|------------------------|---|------------------------|------------------------|
|                        | : QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for Forward Rear Axle<br>: SLACK ADJUSTERS, FRONT Automatic (with Air Cam Brakes)<br>: SLACK ADJUSTERS, REAR Automatic (with Air Cam Brakes)<br>: SWITCH, AUXILIARY Interrupter for Cab and Trailer Clearance/Marker Lights (Blinks Lights with Headlight Switch in "ON" Position); Instrument Panel Mounted<br>: TRACTOR PROTECTION VALVE<br>: TRAILER HOSES AND CABLES 15' Coiled Lighting Cable with 7-Way Connector and with 15' Coiled Nylon Brake Hose |                        |                        |
| 4AZY                   | AIR BRAKE ABS {Bendix AntiLock Brake System} with Electronic Stability Program (6-Channel; 6 Sensor/6 Modulator) with Automatic Traction Control  | 0/0                    | 0                      |
| 4196                   | BRAKES, FRONT, AIR CAM 16.5" x 5", Includes 24 SqIn Long Stroke Brake Chambers  | -28/0                  | -28                    |
| 4EXV                   | BRAKE CHAMBERS, FRONT AXLE {Bendix} 24 SqIn   | 18/0                   | 18                     |
| 4NDH                   | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 8.625" Includes 30/30 Sq.In. Long Stroke Brake Chambers and Spring Actuated Parking Brake  | 0/101                  | 101                    |
| 4EXU                   | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake  | 0/78                   | 78                     |
| 4AAU                   | BRAKE CHAMBERS, ADDITIONAL (2) {Bendix} Spring Brake Type; 30/30 SqIn   | 0/18                   | 18                     |
| 4SPM                   | AIR COMPRESSOR {Bendix BA-921 Head Unload} 15.9 CFM   | 0/0                    | 0                      |
| 4EBD                   | AIR DRYER {Wabco System Saver 1200} with Heater   | -12/-6                 | -18                    |
| 4732                   | DRAIN VALVE {Berg} with Pull Chain, for Air Tank  | 0/0                    | 0                      |
| 4AAM                   | HOSE TENDER Flexible Pogo Stick Type, Located 30" +/- 6" Back of Cab  | 18/13                  | 31                     |
| <b>STEERING</b>        |   |                        |                        |
| 5PSA                   | STEERING GEAR {Sheppard M100} Power   | 0/0                    | 0                      |
| 5710                   | STEERING COLUMN Tilting and Telescoping   | 0/0                    | 0                      |
| 5CAW                   | STEERING WHEEL 4-Spoke; 18" Dia., Black   | 0/0                    | 0                      |
| <b>DRIVELINES</b>      |   |                        |                        |
| 6DHB                   | DRIVELINE SYSTEM {Dana Spicer} 1810HD Main Driveline with 1710 Interaxle Shaft, for 6x4   | 60/45                  | 105                    |
| <b>EXHAUST SYSTEMS</b> |   |                        |                        |
| 7BKN                   | EXHAUST SYSTEM Single, Vertical Aftertreatment Device, Frame Mounted Right Side Back of Cab, for Single Vertical Tail Pipe  | 22/59                  | 81                     |
| 7SDX                   | ENGINE COMPRESSION BRAKE Omit   | -46/-3                 | -49                    |
| 7WDM                   | EXHAUST HEIGHT 10'  | 0/0                    | 0                      |
| 7WDN                   | MUFFLER/TAIL PIPE GUARD (1) Aluminum  | 0/0                    | 0                      |
| 7WAZ                   | TAIL PIPE (1) Turnback Type   | 0/0                    | 0                      |

| <u>Code</u>               | <u>Description</u>  | <u>F/R</u> | <u>Wt Tot</u> | <u>Wt</u> |
|---------------------------|---|------------|---------------|-----------|
|                           |   | (lbs)      |               | (lbs)     |
| <b>ELECTRICAL SYSTEMS</b> |   |            |               |           |
| 8000                      | ELECTRICAL SYSTEM 12-Volt, Standard Equipment   | 0/0        |               | 0         |
|                           | Includes  |            |               |           |
|                           | : HAZARD SWITCH Integral with Turn Signal Switch  |            |               |           |
|                           | : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever   |            |               |           |
|                           | : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light   |            |               |           |
|                           | : STARTER SWITCH Electric, Key Operated   |            |               |           |
|                           | : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector  |            |               |           |
|                           | : TURN SIGNAL SWITCH Manual Cancelling with Lane Change Feature   |            |               |           |
|                           | : TURN SIGNALS, FRONT Includes Integral Reflectors and Side Marker Lights; Fender Mounted   |            |               |           |
|                           | : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature, Steering Column Mounted   |            |               |           |
|                           | : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  |            |               |           |
|                           | : WIRING, CHASSIS Color Coded and Continuously Numbered   |            |               |           |
| 8GXJ                      | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount   | 0/0        |               | 0         |
| 8RMG                      | ANTENNA BASE (2) Single Function, (1) for CB and (1) for Entertainment Radio, without Splitter, Separate Lead-Ins, with CB Antenna Mounted on Left Mirror and AM/FM Antenna Mounted on Right Mirror | 0/0        |               | 0         |
| 8VUK                      | BATTERY BOX Aluminum, with Plastic Cover, 18" Wide, 2-4 Battery Capacity, Mounted Right Side Back of Cab  | 0/0        |               | 0         |
| 8MSG                      | BATTERY SYSTEM {Fleetrite} Maintenance-Free, (3) 12-Volt 1980CCA Total, Top Threaded Stud   | 0/0        |               | 0         |
| 8XAH                      | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses  | 0/0        |               | 0         |
| 8XHT                      | HEADLIGHTS Halogen, Composite Combination   | 0/0        |               | 0         |
| 8653                      | HORN, AIR Single, Located Under Cab   | 0/0        |               | 0         |
| 8VAY                      | HORN, ELECTRIC Disc Style   | 0/0        |               | 0         |
| 8718                      | POWER SOURCE Cigar Type Receptacle without Plug and Cord  | 0/0        |               | 0         |
| 8WCK                      | POWER SOURCE, TERMINAL TYPE 2-Post  | 0/0        |               | 0         |
| 8RMD                      | RADIO AM/FM/WB/Clock/Auxiliary Input, with Multiple Speakers  | 2/0        |               | 2         |
| 8WNH                      | RUNNING LIGHT (2) Daytime   | 0/0        |               | 0         |
| 8WXG                      | STARTING MOTOR {Mitsubishi Electric Automotive America 105P} 12-Volt, with Soft-Start   | 0/0        |               | 0         |
| 8XCD                      | TOGGLE SWITCH, AUXILIARY (6) with Six 20-Amp Fuses/Circuit Breakers   | 3/0        |               | 3         |
| 8WEZ                      | TURN SIGNAL SWITCH Self-Canceling   | 0/0        |               | 0         |
| <b>FRONT END</b>          |   |            |               |           |
| 9ASE                      | FRONT END Tilting, Composite  | 0/0        |               | 0         |
| 9HCL                      | GRILLE Black Vertical Accent Bars, with Black Mesh  | 0/0        |               | 0         |
| 9AAB                      | LOGOS EXTERIOR Model Badges   | 0/0        |               | 0         |

| <u>Code</u> | <u>Description</u>            | <u>F/R</u> | <u>Wt</u> | <u>Tot</u> | <u>Wt</u> |
|-------------|-------------------------------|------------|-----------|------------|-----------|
|             |                               | (lbs)      |           | (lbs)      |           |
| 9AAE        | LOGOS EXTERIOR, ENGINE Badges | 0/0        |           | 0          |           |

**SPEEDOMETER, TOOLS, MISC**

|        |   |       |  |     |  |
|--------|---|-------|--|-----|--|
| 10HJA  | FIFTH WHEEL, AIR SLIDE {Fontaine SL7LWB675024} 24" Slide, Cast Top Plate, 6.75" Above Top of Frame, Left Hand Release | 0/528 |  | 528 |  |
| 810000 | FIFTH WHEEL LOCATION On Rear Axle Centerline  | 0/0   |  | 0   |  |
| 10943  | KEYS - ALL ALIKE Fleet - Includes Ignition and Cab Door Keys  | 0/0   |  | 0   |  |
| 10WBA  | KEYS - ALL ALIKE, ID Z-250  | 0/0   |  | 0   |  |
| 10WPR  | MUD FLAP HOLDER Spring Loaded, Painted Black, with Red and White Reflective Tape, Less Flaps                          | -6/28 |  | 22  |  |
| 10WSX  | MUD FLAPS, REAR Black Poly, with International Logo, Less Holders   | -3/14 |  | 11  |  |
| 10060  | PAINT SCHEMATIC, PT-1 Single Color, Design 100  | 0/0   |  | 0   |  |
|        | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "LW"  |       |  |     |  |
| 10761  | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone   | 0/0   |  | 0   |  |
| 10SLV  | PROMOTIONAL PACKAGE Government Silver Package   | 0/0   |  | 0   |  |
| 10UAD  | VEHICLE REGISTRATION IDENTITY ID for 49 States, Excluding California  | 0/0   |  | 0   |  |

**FUEL TANKS**

|       |  |        |  |     |  |
|-------|--|--------|--|-----|--|
| 15DWV | FUEL TANK (2) Non-Polished Aluminum, 24" Dia, 80 US Gal (303L); Total Capacity 160 US Gal (606L), with Dual Supply and Return Lines, Less Equalizer Line, Mounted Left and Right Side, Under Cab | 117/28 |  | 145 |  |
| 15DYP | DEF TANK 9.5 US Gal (36L) Capacity, Frame Mounted Outside Left Rail, Under Cab   | 0/0    |  | 0   |  |
| 15LKU | FUEL/WATER SEPARATOR {Racor} Fuel Pre-Filter and Filter Base, Includes Water-In-Fuel Sensor  | 0/0    |  | 0   |  |

**WHEELS, TIRES - FRONT**

|            |  |      |  |    |  |
|------------|--|------|--|----|--|
| 27DTH      | WHEELS, FRONT {Maxion 10049} DISC; 22.5x8.25 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .490" Thick Increased Capacity Disc and Steel Hubs | 30/0 |  | 30 |  |
| 7372135809 | (2) TIRE, FRONT 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  | 2/0  |  | 2  |  |

**WHEELS, TIRES - REAR**

|            |  |       |  |     |  |
|------------|--|-------|--|-----|--|
| 28DTJ      | WHEELS, REAR {Maxion 90541} DUAL DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs | 0/24  |  | 24  |  |
| 7372135423 | (8) TIRE, REAR 11R22.5 Load Range G HDR2 (CONTINENTAL), 491 rev/mile, 75 MPH, Drive  | 0/120 |  | 120 |  |

**WHEELS MISC OPTIONS**

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u> | <u>Tot Wt</u> |
|-------------|---|---------------|---------------|
|             |   | (lbs)         | (lbs)         |
| 29PAR       | PAINT IDENTITY, FRONT WHEELS Disc Front Wheels; with Vendor Applied White Powder Coat Paint | 0/0           | 0             |
| 29PAS       | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint   | 0/0           | 0             |
|             | Cab schematic 100LW   |               |               |
|             | Location 1: 0311, Omaha Orange (Std)  |               |               |
|             | Chassis schematic N/A   |               |               |
|             | Services Section:   |               |               |

**WARRANTY**

|       |   |           |       |
|-------|---|-----------|-------|
| 40124 | WARRANTY Standard for HX Series, Effective with Vehicles Built December 7, 2015 or Later, CTS-2015A | 0/0       | 0     |
|       | Total Component Weight:   | 9817/7801 | 17618 |
|       | Spare Key   | 0/0       | 0     |
|       | State of Michigan DTMB Admin Fee 1%   | 0/0       | 0     |
|       | Total Goods Purchased:  | 0/0       | 0     |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

(0012BEC)

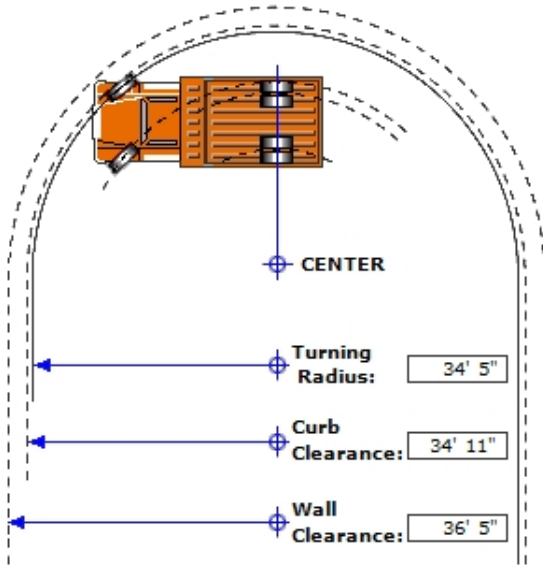
ATTACHMENTS: 0012WEG 0015LKU 0012THT

| <u>Parameter</u>                     | <u>Value</u>  | <u>UOM</u> |
|--------------------------------------|---|------------|
| Max Accelerator Vehicle Speed: 7902  | 75  | MPH        |
| Vehicle Speed Limiter Override: 7911 | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| VSLO Speed Increment: 7912           | 10  | MPH        |
| VSLO Maximum Activation Time: 7914   | 30  | MIN        |
| VSLO Time Interval to Reset: 7915    | 8.0   | HOURS      |
| Progressive Shift Enable: 7744       | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| Low Gear Ratio Break Point: 7742     | 0.7600000000  | N/A        |
| High Gear Ratio Break Point: 7743    | 0.0000000000  | N/A        |
| Low Gear Engine Speed Limit: 7738    | 1550.0  | RPM        |
| High Gear Engine Speed Limit: 7739   | 1600.0  | RPM        |
| Low Gear Engine Speed Range: 7740    | 100.0   | RPM        |
| High Gear Engine Speed Range: 7741   | 100.0   | RPM        |
| Gear Down Protection Enable: 7714    | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| Top Gr Minus 2 Light Ld VS Lim: 7715 | 47  | MPH        |
| Top Gr Minus 1 Light Ld VS Lim: 7716 | 52  | MPH        |
| Top Gr Minus 2 Heavy Ld VS Lim: 7735 | 49  | MPH        |
| Top Gr Minus 1 Heavy Ld VS Lim: 7736 | 54  | MPH        |
| Driver Reward Enable: 7918           | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| Driver Reward Mode: 7930             | 2, BOTH ACCELERATOR AND CRUISE VEHICLE SPEED LIMIT INCREASE | N/A        |
| Driver Reward Performance Crit: 7925 | 2, BOTH FUEL ECONOMY AND IDLE TIME BASED REWARD SYSTEM      | N/A        |
| Fuel Economy - Expected Level: 7921  | 7.00  | MPG        |
| Fuel Economy - Good Level: 7920      | 7.25  | MPG        |
| Fuel Economy - Excellent Level: 7919 | 7.50  | MPG        |
| % Idle Time - Expected Level: 7924   | 20  | %          |
| % Idle Time - Good Level: 7923       | 15  | %          |
| % Idle Time - Excellent Level: 7922  | 10  | %          |
| Driver Reward Ambient Temp H: 7938   | 150.0   | C          |
| Driver Reward Ambient Temp L: 7939   | -40.0   | C          |
| VS Lim Increase - Expected Lvl: 7926 | 0   | MPH        |
| VS Lim Increase - Good Lvl: 7927     | 0   | MPH        |
| VS Lim Increase - Excel Lvl: 7928    | 0   | MPH        |
| VS Lim Decrease - Penalty Lvl: 7929  | 0   | MPH        |
| Maximum Standstill Eng Speed: 7753   | 2100.0  | RPM        |
| ISD Idle Shutdown Mode: 7400         | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| ISD Time w/Park Brk Released: 7401   | 5.0   | MIN        |
| ISD Time w/Park Brake Set: 7404      | 5.0   | MIN        |
| ISD Latched Driver Override En: 7407 | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| ISD Ambient Temp Override En: 7408   | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| ISD Int Amb Temp Enable: 7405        | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| ISD Max Ambient Temp Override: 7402  | 27.0  | C          |
| ISD Int Amb Temp Override: 7406      | 4.4   | C          |
| ISD Min Ambient Temp Override: 7403  | -1.1  | C          |
| ISD Max Engine Coolant Temp: 7412    | 150.0   | C          |
| ISD Min Engine Coolant Temp: 7413    | 16.0  | C          |
| ISD Idle Shutdown Max Eng Trq: 7409  | 80  | %          |
| Upshift Indicator: 8217              | 1, SHIFT SPEED BASED ON GEAR DOWN PROT & PROGRESSIVE SHIFT  | N/A        |
| Cruise Control Enable: 7600          | 1, ENABLE FEATURE OR FUNCTION                               | N/A        |
| CC Max Vehicle Speed: 7604           | 75  | MPH        |
| CC Min Vehicle Speed: 7603           | 25  | MPH        |
| Cruise Control Droop: 7605           | 1   | MPH        |
| AESC Control: 7500                   | 0, DISABLE FEATURE OR FUNCTION                              | N/A        |
| AESC In-cab Mode: 7502               | 2, VARIABLE ENGINE SPEED CONTROL SELECTED                   | N/A        |

|                                      |  |         |
|--------------------------------------|--|---------|
| AESC Min Engine Speed: 7522          | 600.0                                      | RPM     |
| AESC Max Engine Speed: 7508          | 1500.0                                     | RPM     |
| AESC Preset Engine Speed 1: 7505     | 800.0                                      | RPM     |
| AESC Preset Engine Speed 2: 7506     | 900.0                                      | RPM     |
| AESC Preset Engine Speed 3: 7514     | 1000.0                                     | RPM     |
| AESC Preset Engine Speed 4: 7515     | 1100.0                                     | RPM     |
| AESC Preset Engine Speed 5: 7516     | 1200.0                                     | RPM     |
| AESC Preset Engine Speed 6: 7517     | 1300.0                                     | RPM     |
| AESC Activate at Preset Speed: 7528  | 0, NO PRESET PRESELECTION                  | N/A     |
| AESC Ramp Up Rate: 7507              | 100.00                                     | RPM/SEC |
| AESC Ramp Down Rate: 7524            | 100.00                                     | RPM/SEC |
| AESC Bump Up/Down Step: 7525         | 25.0                                       | RPM     |
| AESC In-cab Operator Interface: 7503 | 0, NO (OFF) OR DISABLE                     | N/A     |
| AESC Disable w/ Clutch Pedal: 7510   | 1, ENABLE FEATURE OR FUNCTION              | N/A     |
| AESC Disable w/ Brake Pedal: 7511    | 1, ENABLE FEATURE OR FUNCTION              | N/A     |
| AESC Accel Pedal Mode: 7513          | 0, AESC IGNORES THE ACCELERATOR PEDAL      | N/A     |
| AESC Max Engine Load: 7519           | 100.0000                                   | %       |
| AESC Control to Engine Load: 7530    | 0, KICK OUT OF AESC ABOVE PROGRAMMED LIMIT | N/A     |
| AESC Max Engine Load Time: 7527      | 8  | SEC     |
| AESC Vehicle Speed Limit: 7521       | 5.0000                                     | MPH     |
| AESC Max Mobile Veh Spd: 7501        | 5  | MPH     |
| AESC Eng Spd Limit w/VSS Fault: 7518 | 1200                                       | RPM     |
| AESC Force Fan On: 9007              | 0, DISABLE FEATURE OR FUNCTION             | N/A     |
| AESC Park Brake Override: 7534       | 1, ENABLE FEATURE OR FUNCTION              | N/A     |
| AESC Transfer Case Signal Mode: 8910 | 0, DRIVELINE                               | N/A     |
| AESC Splitshaft Veh SPD Dsply: 9307  | 0, SPEED SENSOR LOCATED IN WHEEL RIM       | N/A     |
| AESC Remote Accel Pedal Enable: 7504 | 0, DISABLE FEATURE OR FUNCTION             | N/A     |
| AESC Remote Accel Pedal Switch: 8914 | 0, DISABLE FEATURE OR FUNCTION             | N/A     |
| AESC Accel Max Eng Spd Ovr: 7520     | 1900.0                                     | RPM     |
| Preset Remote AESC Input Type: 9932  | 0, DISCRETE (HARDWIRED) INPUT              | N/A     |
| Variable Remote AESC Input: 9933     | 0, DISCRETE (HARDWIRED) INPUT              | N/A     |
| Rem Accelerator Position Input: 9935 | 1, SAE J1939 MULTIPLEXED                   | N/A     |
| ECT Warning & Protection Mode: 7778  | 4, LOW IDLE                                | N/A     |
| Coolant Level - Protection: 7768     | 2, ENGINE PROTECTION (DERATE)              | N/A     |
| Oil Pressure Low - Protection: 7770  | 3, ENGINE PROTECTION (SHUTDOWN)            | N/A     |
| Oil Temp - Protection Reaction: 7771 | 1, ENGINE PROTECTION (WARNING)             | N/A     |
| Powertrain Protection Enable: 7722   | 0, DISABLE FEATURE OR FUNCTION             | N/A     |
| Max Torque w/o Vehicle Speed: 7712   | 1700.0000                                  | LB-FT   |
| PTP Gear Group Torque Limit En: 7717 | 0, DISABLE FEATURE OR FUNCTION             | N/A     |
| Highest Gear of Low Range: 7718      | 1  | N/A     |
| Highest Gear Rat of Low Range: 7745  | 6.00                                       | N/A     |
| Highest Gear of Int. Range: 7748     | 2  | N/A     |
| Highest Gear Rat of Int. Range: 7746 | 4.00                                       | N/A     |
| Highest Gear of High Range: 7749     | 3  | N/A     |
| Highest Gear Rat of High Range: 7747 | 2.00                                       | N/A     |
| Max Torque in Low Gear Range: 7713   | 1700.0000                                  | LB-FT   |
| Max Torque in Int. Gear Range: 7750  | 1700.0000                                  | LB-FT   |
| Max Torque in High Gear Range: 7751  | 1700.0000                                  | LB-FT   |
| Auxillary Shutdown Input Type: 9931  | 0, DISCRETE (HARDWIRED) INPUT              | N/A     |
| VSS Anti-Tamper Max Eng Speed: 7901  | 1258.7                                     | RPM     |
| Veh Speed Sensor Antitampering: 7905 | 1, ENABLE FEATURE OR FUNCTION              | N/A     |
| Vehicle Over-speed Indicator: 7754   | 0, FEATURE OR FUNCTION IS DISABLED         | N/A     |
| Veh Overspd Threshold Level 1: 7723  | 82.000000                                  | MPH     |
| Veh Overspd Threshold Level 2: 7724  | 84.000000                                  | MPH     |
| Fuel Used Service Interval: 9501     | 0  | GALLONS |
| Engine Hour Service Interval: 9502   | 0  | HOURS   |
| Veh Distance Service Interval: 9503  | 0  | MILES   |
| Service Soon Percent to Notify: 9507 | 90   | %       |
| Customer Unit Number: 6605           | 0  | N/A     |

|                                     |                               |         |
|-------------------------------------|-------------------------------|---------|
| Hard Braking Incident Counter: 8904 | 1, ENABLE FEATURE OR FUNCTION | N/A     |
| Firm Braking Decel Threshold: 8916  | 4.000                         | MPH/SEC |
| Hard Braking Decel Threshold: 8905  | 7.40                          | MPH/SEC |
| Customer Password: 8700             | 00000000                      | N/A     |

These Electronic Parameters have been successfully finalized



Series: HX  
 Model: HX61F  
 Description: HX615 SBA 6x4  
 Model Year: 2021

#### Calculation Factors

Wheelbase: 224  
 Front Axle: 0002ARW  
 Description: AXLE, FRONT NON-DRIVING, { Meritor MFS-12-143A} Wide Track, I-Beam Type, 12,000-lb Capacity  
 Front Wheel: 0027DTH  
 Description: WHEELS, FRONT, { Maxion 10049} DISC; 22.5x8.25 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .490" Thick Increased Capacity Disc and Steel Hubs  
 Front Tire: 07372135809  
 Description: TIRES, 11R22.5 Load Range G AH37 (HANKOOK), 501 rev/mile, 75 MPH, All-Position  
 Steering Gear: 0005PSA  
 Description: STEERING GEAR, { Sheppard M100} Power

#### Turning Radius Statistics

##### General Information

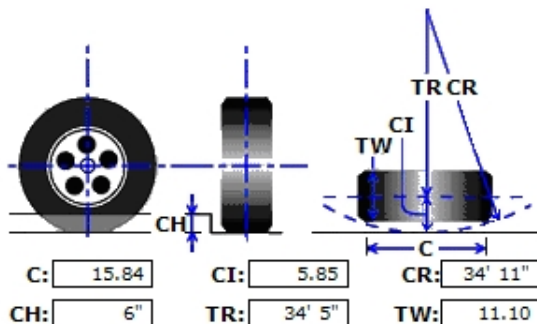
Inside Turn Angle: 40 Degrees  
 Radial Overhang: 24.5

##### Axle Information

KingPin Inclination: 6.25 Degrees  
 KingPin Center: 71.5

#### Turning Radius - Curb View

C - Curb Contact Length: 15.84  
 CI - Curb Clearance Increment: 5.85  
 CR - Curb Clearance Radius: 34' 11"  
 CH - Curb Height: 6"  
 TR - Turning Radius: 34' 5"  
 TW - Tire Width: 11.10



\* All Measurements are in inches, unless otherwise specified.

This information is based on engineering information available at this time. Actual figures may vary. Navistar, Inc. cannot accept liability for consequences due to this variance.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>   |
|---|-------------|----------------|
| Total Factory List Price Including Options: |             | \$239,451.00   |
| Total Goods Purchased:                      |             | \$1,135.15     |
| Total Preparation And Delivery:             |             | \$190.00       |
| Total Freight:                              |             | \$2,350.00     |
| Total Factory List Price Including Freight: |             | \$243,126.15   |
| Less Customer Allowance:                    |             | (\$129,501.00) |
| Total Vehicle Price:                        |             | \$113,625.15   |
| Total Sale Price:                           |             | \$113,625.15   |
| Total Per Vehicle Sales Price:              |             | \$113,625.15   |
| Total Net Sales Excluding Taxes:            |             | \$113,625.15   |
| Michigan Title Fee                          |             |                |
| Total License, Title:                       |             | \$15.00        |
| Net Sales Price:                            |             | \$113,640.15   |

Please feel free to contact me regarding these specifications should your interests or needs change. I am confident you will be pleased with the quality and service of an International vehicle.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

TRI COUNTY INTL TRUCKS  
3001 E HIGH ST  
JACKSON MI 49203  
(517)783-2721

This proposal is not binding upon the seller  
without Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

The limited warranties applicable to the vehicles described herein are Navistar, Inc.'s standard printed warranties which are incorporated herein by reference and to which you have been provided a copy and hereby agree to their terms and conditions.



**STATE OF MICHIGAN**  
**ENTERPRISE PROCUREMENT**  
Department of Technology, Management, and Budget  
525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **3**

to

Contract Number **071B6600122**

|                   |                                       |
|-------------------|---------------------------------------|
| <b>CONTRACTOR</b> | Tri-County International Trucks, Inc. |
|                   | 5701 Wyoming Ave                      |
|                   | Dearborn, MI 48126                    |
|                   | Jeremy Kast                           |
|                   | 269-591-0612                          |
|                   | jkast@tricotruck.com                  |
|                   | CV0028579                             |

|              |                               |                      |      |
|--------------|-------------------------------|----------------------|------|
| <b>STATE</b> | <b>Program Manager</b>        | Scott Poyer          | MDOT |
|              |                               | 517-284-6448         |      |
|              |                               | poyers@Michigan.gov  |      |
|              | <b>Contract Administrator</b> | Yvon Dufour          | DTMB |
|              |                               | (517) 249-0455       |      |
|              |                               | dufoury@michigan.gov |      |

| CONTRACT SUMMARY   |  |                                    |   |                             |  |  |  |
|--|--|------------------------------------|---|-----------------------------|--|--|--|
| VEHICLES - CAB & CHASSIS   |  |                                    |   |                             |  |  |  |
| INITIAL EFFECTIVE DATE   | INITIAL EXPIRATION DATE                      | INITIAL AVAILABLE OPTIONS          | EXPIRATION DATE BEFORE                  |                             |  |  |  |
| August 19, 2016  | November 30, 2021                            | 1 - 2 Year                         | November 30, 2021                       |                             |  |  |  |
| PAYMENT TERMS  |  | DELIVERY TIMEFRAME                 |   |                             |  |  |  |
|  |  |                                    |   |                             |  |  |  |
| ALTERNATE PAYMENT OPTIONS  |  |                                    | EXTENDED PURCHASING                     |                             |  |  |  |
| <input type="checkbox"/> P-Card  | <input type="checkbox"/> Direct Voucher (DV) | <input type="checkbox"/> Other     | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No |  |  |  |
| MINIMUM DELIVERY REQUIREMENTS  |  |                                    |   |                             |  |  |  |
|  |  |                                    |   |                             |  |  |  |
| DESCRIPTION OF CHANGE NOTICE   |  |                                    |   |                             |  |  |  |
| OPTION   | LENGTH OF OPTION                             | EXTENSION                          | LENGTH OF EXTENSION                     | REVISED EXP. DATE           |  |  |  |
| <input type="checkbox"/>   |  | <input type="checkbox"/>           |   | November 30, 2021           |  |  |  |
| CURRENT VALUE  | VALUE OF CHANGE NOTICE                       | ESTIMATED AGGREGATE CONTRACT VALUE |   |                             |  |  |  |
| \$5,000,001.00   | \$3,500,000.00                               | \$8,500,001.00                     |   |                             |  |  |  |
| DESCRIPTION  |  |                                    |   |                             |  |  |  |
| Effective 8/15/2018, this contract is hereby increased by \$3,500,000. All other terms, conditions, specifications and pricing remain the same. Per agency request, and DTMB Procurement approval. |  |                                    |   |                             |  |  |  |



**STATE OF MICHIGAN**  
**ENTERPRISE PROCUREMENT**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **2**

to

Contract Number **071B6600122**

|                   |                                       |
|-------------------|---------------------------------------|
| <b>CONTRACTOR</b> | Tri-County International Trucks, Inc. |
|                   | 5701 Wyoming Ave                      |
|                   | Dearborn, MI 48126                    |
|                   | Mark Caracciolo                       |
|                   | 888-390-6576                          |
|                   | mcaracciolo@tricotruck.com            |
|                   | *****1963                             |

|              |                               |                      |      |
|--------------|-------------------------------|----------------------|------|
| <b>STATE</b> | <b>Program Manager</b>        | Scott Poyer          | MDOT |
|              |                               | 517-284-6448         |      |
|              |                               | poyers@Michigan.gov  |      |
|              | <b>Contract Administrator</b> | Yvon Dufour          | DTMB |
|              |                               | (517) 284-6996       |      |
|              |                               | dufoury@michigan.gov |      |

| CONTRACT SUMMARY   |                         |                                    |   |                   |
|--|-------------------------|------------------------------------|---|-------------------|
| VEHICLES - CAB & CHASSIS   |                         |                                    |   |                   |
| INITIAL EFFECTIVE DATE   | INITIAL EXPIRATION DATE | INITIAL AVAILABLE OPTIONS          | EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW                        |                   |
| August 19, 2016  | November 30, 2021       | 1 - 2 Year                         | November 30, 2021   |                   |
| PAYMENT TERMS  |                         | DELIVERY TIMEFRAME                 |   |                   |
|  |                         | N/A                                |   |                   |
| ALTERNATE PAYMENT OPTIONS  |                         |                                    | EXTENDED PURCHASING   |                   |
| <input type="checkbox"/> P-Card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other  |                         |                                    | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |                   |
| MINIMUM DELIVERY REQUIREMENTS  |                         |                                    |   |                   |
| 1 Unit   |                         |                                    |   |                   |
| DESCRIPTION OF CHANGE NOTICE   |                         |                                    |   |                   |
| OPTION   | LENGTH OF OPTION        | EXTENSION                          | LENGTH OF EXTENSION   | REVISED EXP. DATE |
| <input type="checkbox"/>   |                         | <input type="checkbox"/>           |   | November 30, 2021 |
| CURRENT VALUE  | VALUE OF CHANGE NOTICE  | ESTIMATED AGGREGATE CONTRACT VALUE |   |                   |
| \$5,000,001.00   | \$0.00                  | \$5,000,001.00                     |   |                   |
| DESCRIPTION  |                         |                                    |   |                   |
| Effective 9/1/2017 pricing on this contract hereby updated (Reduced pricing on spec 3958-0160D Option C, and 3958-172D, per revised Schedule D1 - Pricing. All other terms, conditions, specifications and pricing remain the same. Per DTMB request, agency agreement, and DTMB Procurement approval. |                         |                                    |   |                   |

**TRI-COUNTY - INTERNATIONAL**

| SPECIFICATION           | MODEL                            |                                | MDOT PRICE   | MIDEAL PRICE | DELIVERY<br>PER MILE | EXCEPTIONS TO<br>SPECIFICATIONS |
|-------------------------|----------------------------------|--------------------------------|--------------|--------------|----------------------|---------------------------------|
| 3958-0096D              | 2018MY 7300 SFA 4x4 (14193)      | Base cost with Regular Cab     | \$89,213.00  | \$89,213.00  | \$1.79               |                                 |
| 3958-0096D              | 2018MY 7300                      | Base cost with Regular Cab 4x2 | \$68,290.00  | \$68,290.00  | \$1.79               |                                 |
| 3958-0096D              | 2018MY 7300 w Allison 3500RDS AT | Base cost with Regular Cab 4x2 | \$73,715.00  | \$73,715.00  | \$1.79               |                                 |
| 3958-0134               | 2018 MY 4300 SBA 4x2 LP (14915)  | Base cost with Regular Cab     | \$66,034.00  | \$66,034.00  | \$1.79               |                                 |
| 3958-0135D              | 2018 MY 4300 SBA 4x2 (14916)     | Base cost with Regular Cab     | \$65,625.00  | \$65,625.00  | \$1.79               |                                 |
| 3958-0136D              | 2018 MY 4300 SBA 4x2 (14917)     | Base cost with Regular Cab     | \$67,642.00  | \$67,642.00  | \$1.79               |                                 |
| 3958-0160D (Option "A") | 2018 MY 4400 SBA 4x2 (14918)     | Base cost with Regular Cab     | \$77,735.00  | \$77,735.00  | \$1.79               |                                 |
| 3958-0160D (Option "B") | 2018 MY 7400 SBA 4x2             | Base cost with Regular Cab     | \$79,020.00  | \$79,020.00  | \$1.79               |                                 |
| 3958-0160D (Option "C") | 2018 MY 7500 SBA 4x2 (14955)     | Base cost with Regular Cab     | \$89,995.00  | \$89,995.00  | \$1.79               |                                 |
| 3958-0164D              | 2018 MY 4300 SBA 4x2 (14919)     | Base cost with Regular Cab     | \$67,761.00  | \$67,761.00  | \$1.79               |                                 |
| 3958-0170D              | 2018 MY 7500 SBA 4x2 (15466)     | Base cost with Regular Cab     | \$100,753.00 | \$100,753.00 | \$1.79               |                                 |
| 3958-0172D              | 2018 MY 7600 SBA 6x4 (14925)     | Base cost with Regular Cab     | \$115,332.00 | \$115,332.00 | \$1.79               |                                 |
| 3958-0173D              | 2018 MY 7600 SBA 6x4 (14933)     | Base cost with Regular Cab     | \$107,117.00 | \$107,117.00 | \$1.79               |                                 |
| 3958-0178D              | 2018 MY HX 620 6x4 (15631)       | Base cost with Regular Cab     | \$128,979.00 | \$128,979.00 | \$1.79               |                                 |



**STATE OF MICHIGAN**  
**ENTERPRISE PROCUREMENT**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number 1

to

Contract Number 071B6600122

|                   |                                       |
|-------------------|---------------------------------------|
| <b>CONTRACTOR</b> | Tri-County International Trucks, Inc. |
|                   | 5701 Wyoming Ave                      |
|                   | Dearborn, MI 48126                    |
|                   | Mark Caracciolo                       |
|                   | 888-390-6576                          |
|                   | mcaracciolo@tricotruck.com            |
|                   | *****1963                             |

|              |                               |                      |      |
|--------------|-------------------------------|----------------------|------|
| <b>STATE</b> | <b>Program Manager</b>        | Scott Poyer          | MDOT |
|              |                               | 517-284-6448         |      |
|              |                               | poyers@Michigan.gov  |      |
|              | <b>Contract Administrator</b> | Yvon Dufour          | DTMB |
|              |                               | (517) 284-6996       |      |
|              |                               | dufoury@michigan.gov |      |

| CONTRACT SUMMARY  |                         |                                    |   |                   |
|---|-------------------------|------------------------------------|---|-------------------|
| VEHICLES - CAB & CHASSIS  |                         |                                    |   |                   |
| INITIAL EFFECTIVE DATE  | INITIAL EXPIRATION DATE | INITIAL AVAILABLE OPTIONS          | EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW                        |                   |
| August 19, 2016   | November 30, 2021       | 1 - 2 Year                         | November 30, 2021   |                   |
| PAYMENT TERMS   |                         | DELIVERY TIMEFRAME                 |   |                   |
| Net 45  |                         | N/A                                |   |                   |
| ALTERNATE PAYMENT OPTIONS   |                         |                                    | EXTENDED PURCHASING   |                   |
| <input type="checkbox"/> P-Card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other   |                         |                                    | <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No |                   |
| MINIMUM DELIVERY REQUIREMENTS   |                         |                                    |   |                   |
| 1 unit  |                         |                                    |   |                   |
| DESCRIPTION OF CHANGE NOTICE  |                         |                                    |   |                   |
| OPTION  | LENGTH OF OPTION        | EXTENSION                          | LENGTH OF EXTENSION   | REVISED EXP. DATE |
| <input type="checkbox"/>  |                         | <input type="checkbox"/>           |   | November 30, 2021 |
| CURRENT VALUE   | VALUE OF CHANGE NOTICE  | ESTIMATED AGGREGATE CONTRACT VALUE |   |                   |
| \$1.00  | \$5,000,000.00          | \$5,000,001.00                     |   |                   |
| DESCRIPTION   |                         |                                    |   |                   |
| Effective 3/28/2017, this Contract is increased by \$5,000,000 for MDOT use. This is awarded funding for 2017-2018 model year pricing per Schedule D1, D2, and D3. Please note the vendor contact has been changed to Mark Caracciolo. All other terms, conditions, specifications and pricing remain the same. Per contractor and agency agreement, and DTMB Procurement approval. |                         |                                    |   |                   |

| TRI-COUNTY - INTERNATIONAL |                                  |                                |              |              |                   |                              |
|----------------------------|----------------------------------|--------------------------------|--------------|--------------|-------------------|------------------------------|
| SPECIFICATION              | MODEL                            |                                | MDOT PRICE   | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
| 3958-0096D                 | 2018MY 7300 SFA 4x4 (14193)      | Base cost with Regular Cab     | \$89,213.00  | \$89,213.00  | \$1.79            |                              |
| 3958-0096D                 | 2018MY 7300                      | Base cost with Regular Cab 4x2 | \$68,290.00  | \$68,290.00  | \$1.79            |                              |
| 3958-0096D                 | 2018MY 7300 w Allison 3500RDS AT | Base cost with Regular Cab 4x2 | \$73,715.00  | \$73,715.00  | \$1.79            |                              |
| 3958-0134                  | 2018 MY 4300 SBA 4x2 LP (14915)  | Base cost with Regular Cab     | \$66,034.00  | \$66,034.00  | \$1.79            |                              |
| 3958-0135D                 | 2018 MY 4300 SBA 4x2 (14916)     | Base cost with Regular Cab     | \$65,625.00  | \$65,625.00  | \$1.79            |                              |
| 3958-0136D                 | 2018 MY 4300 SBA 4x2 (14917)     | Base cost with Regular Cab     | \$67,642.00  | \$67,642.00  | \$1.79            |                              |
| 3958-0160D (Option "A")    | 2018 MY 4400 SBA 4x2 (14918)     | Base cost with Regular Cab     | \$77,735.00  | \$77,735.00  | \$1.79            |                              |
| 3958-0160D (Option "B")    | 2018 MY 7400 SBA 4x2             | Base cost with Regular Cab     | \$79,020.00  | \$79,020.00  | \$1.79            |                              |
| 3958-0160D (Option "C")    | 2018 MY 7500 SBA 4x2 (14955)     | Base cost with Regular Cab     | \$91,555.00  | \$91,555.00  | \$1.79            |                              |
| 3958-0164D                 | 2018 MY 4300 SBA 4x2 (14919)     | Base cost with Regular Cab     | \$67,761.00  | \$67,761.00  | \$1.79            |                              |
| 3958-0170D                 | 2018 MY 7500 SBA 4x2 (15466)     | Base cost with Regular Cab     | \$100,753.00 | \$100,753.00 | \$1.79            |                              |
| 3958-0172D                 | 2018 MY 7600 SBA 6x4 (14925)     | Base cost with Regular Cab     | \$116,332.00 | \$116,332.00 | \$1.79            |                              |
| 3958-0173D                 | 2018 MY 7600 SBA 6x4 (14933)     | Base cost with Regular Cab     | \$107,117.00 | \$107,117.00 | \$1.79            |                              |
| 3958-0178D                 | 2018 MY HX 620 6x4 (15631)       | Base cost with Regular Cab     | \$128,979.00 | \$128,979.00 | \$1.79            |                              |

**SPECIFICATION 3958-0096D**

| <b>2018MY International 7300 SFA 4x4 (14193)</b> |  | <b>MDOT PRICE</b> | <b>MIDEAL PRICE</b> | <b>DELIVERY PER MILE</b> | <b>EXCEPTIONS TO SPECIFICATIONS</b> |
|--|--|-------------------|---------------------|--------------------------|-------------------------------------|
| <b>1.1</b>                                       | Base cost with Regular Cab   | \$89,213.00       | \$89,213.00         | \$1.79                   | None                                |
| <b>1.2</b>                                       | Super Cab option   | \$2,613.00        | \$2,613.00          |                          | None                                |
| <b>1.3</b>                                       | Crew Cab option  | \$6,460.00        | \$6,460.00          |                          | None                                |
| <b>1.4</b>                                       | <b>Base cost with Regular Cab 4x2</b>                                      | \$68,290.00       | \$68,290.00         | \$1.79                   | None                                |
| <b>1.5</b>                                       | Super Cab option (4x2)   | \$2,613.00        | \$2,613.00          |                          | None                                |
| <b>1.6</b>                                       | Crew Cab option (4x2)  | \$6,460.00        | \$6,460.00          |                          | None                                |
| <b>2</b>   | Transmission Power Take-Off Provision                                      | Included          | Included            |                          | None                                |
| <b>3a</b>  | Power Windows, Locks, Heated Mirrors                                       | \$400.00          | \$400.00            |                          | None                                |
| <b>3b</b>  | Remote Keyless Entry   | \$350.00          | \$350.00            |                          | Subject to Spec Eng Req             |
| <b>4</b>   | Chrome front bumper, AM/FM Stereo/Single Cd w/4 speakers, & Cruise Control | \$400.00          | \$400.00            |                          | Cruise Std,                         |
| <b>5</b>   | All of the above listed & SYNC Entertainment & Bluetooth Technology System | N/A               | N/A                 |                          | N/A                                 |
| <b>6</b>   | 110V/400W Outlet   | N/A               | N/A                 |                          | N/A                                 |
|  | 3500 RDS Allison Transmission  | \$5,425.00        | \$5,425.00          |                          | AT for 4x2 only                     |
| <b>7</b>   | <b>SPECIAL PAINT</b>   |                   |                     |                          |                                     |
| <b>7.1</b>                                       | School Bus Yellow [84S53]  | No Charge         | No Charge           |                          | None                                |
| <b>7.2</b>                                       | Omaha Orange [W5684E]  | No Charge         | No Charge           |                          | None                                |

**SPECIFICATION 3958-0134**

| <b>2018MY 4300 SBA 4x2 LP (14915)</b> |   | <b>MDOT PRICE</b> | <b>MIDEAL PRICE</b> | <b>DELIVERY PER MILE</b> | <b>EXCEPTIONS TO SPECIFICATIONS</b> |
|---------------------------------------|---|-------------------|---------------------|--------------------------|-------------------------------------|
| <b>1.1</b>                            | Base cost with Regular Cab - 3958-0134  | \$66,034.00       | \$66,034.00         | \$1.79                   |                                     |
| <b>1.2</b>                            | Super Cab option  | \$2,613.00        | \$2,613.00          | \$1.79                   |                                     |
| <b>1.3</b>                            | Crew Cab option   | \$6,460.00        | \$6,460.00          | \$1.79                   |                                     |
| <b>2</b>                              | <b><u>CAB CONVENTIONAL INCLUDES:</u></b>  |                   |                     |                          |                                     |
| <b>2.1</b>                            | ARM REST (2) Molded Plastic; One Each Door  | Included          | Included            |                          |                                     |
| <b>2.2</b>                            | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | Included          | Included            |                          |                                     |
| <b>2.3</b>                            | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | Included          | Included            |                          |                                     |
| <b>2.4</b>                            | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | Included          | Included            |                          |                                     |
| <b>2.5</b>                            | DOMELIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted  | Included          | Included            |                          |                                     |
| <b>2.6</b>                            | GLASS, ALL WINDOWS Tinted   | Included          | Included            |                          |                                     |
| <b>2.7</b>                            | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | Included          | Included            |                          |                                     |
| <b>2.8</b>                            | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | Included          | Included            |                          |                                     |
| <b>2.9</b>                            | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | Included          | Included            |                          |                                     |
| <b>3</b>                              | <b><u>CAB INTERIOR TRIM DELUXE INCLUDES:</u></b>  |                   |                     |                          |                                     |
| <b>3.1</b>                            | "A" PILLAR COVER Molded Plastic   | Included          | Included            |                          |                                     |
| <b>3.2</b>                            | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | Included          | Included            |                          |                                     |
| <b>3.3</b>                            | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | Included          | Included            |                          |                                     |
| <b>3.4</b>                            | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | Included          | Included            |                          |                                     |

|      |   |          |          |  |  |
|------|---|----------|----------|--|--|
| 3.5  | FLOOR COVERING Rubber, Black  | Included | Included |  |  |
| 3.6  | HEADLINER Soft Padded Cloth   | Included | Included |  |  |
| 3.7  | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | Included | Included |  |  |
| 3.8  | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | Included | Included |  |  |
| 3.9  | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | Included | Included |  |  |
| 4    | JUMP START STUD Located on Positive Terminal of Outermost Battery   | Included | Included |  |  |
| 4.1  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever                                  | Included | Included |  |  |
| 4.2  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included | Included |  |  |
| 4.3  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time                 | Included | Included |  |  |
| 4.4  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | Included | Included |  |  |
| 5    | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | Included | Included |  |  |
| 6    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | Included | Included |  |  |
| 7    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | Included | Included |  |  |
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened            | Included | Included |  |  |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | Included | Included |  |  |
| 10   | GAUGE, DEF FLUID LEVEL  | Included | Included |  |  |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | Included | Included |  |  |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel                      | Included | Included |  |  |
| 13   | STEERING COLUMN Tilting   | Included | Included |  |  |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | Included | Included |  |  |
|      | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | Included | Included |  |  |
| 15   | INSULATION, UNDER HOOD for Sound Abatement  | Included | Included |  |  |
| 16   | INSULATION, SPLASH PANELS for Sound Abatement   | Included | Included |  |  |
| 17   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan | Included | Included |  |  |
| 18   | TRANSMISSION, AUTOMATIC INCLUDES:   |          |          |  |  |
| 18.1 | OIL FILTER, TRANSMISSION Mounted on Transmission  | Included | Included |  |  |
| 18.2 | TRANSMISSION OIL PAN Magnet in Oil Pan  | Included | Included |  |  |
| 18.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming                                    | Included | Included |  |  |

|      |  |           |           |  |  |
|------|--|-----------|-----------|--|--|
| 18.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | Included  | Included  |  |  |
| 18.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | Included  | Included  |  |  |
| 18.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | Included  | Included  |  |  |
| 18.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls: With Ignition Switch Control  | Included  | Included  |  |  |
| 19   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | Included  | Included  |  |  |
| 20   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | Included  | Included  |  |  |
| 21   | DUST SHIELDS, REAR BRAKE for Air Brakes  | Included  | Included  |  |  |
| 22.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | Included  | Included  |  |  |
| 22.2 | BRAKE SYSTEM, HYDRAULIC Split System, Full Power, With Automatic Adjustment and with Four Channel ABS  | Included  | Included  |  |  |
| 22.3 | BRAKE, PARKING DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by lever in Cab, Differential Mounted, includes PARKING BRAKE CONTROL Lever, Floor Mounted, Located Right of Driver   | Included  | Included  |  |  |
| 22.4 | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | Included  | Included  |  |  |
| 22.5 | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | Included  | Included  |  |  |
| 23   | <b>SPECIAL PAINT</b>   |           |           |  |  |
| 23.1 | School Bus Yellow [84S53]  | No Charge | No Charge |  |  |
| 23.2 | Omaha Orange [W5684E]  | No Charge | No Charge |  |  |

**SPECIFICATION 3958-0135D**

| 2018MY International 4300 SBA 4x2 (14916) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|-------------|--------------|-------------------|------------------------------|
| 1.1                                       | Base cost with Regular Cab - 3958-0135D   | \$65,625.00 | \$65,625.00  | \$1.79            |                              |
| 1.2                                       | Super Cab option  | \$2,613.00  | \$2,613.00   | \$1.79            |                              |
| 1.3                                       | Crew Cab option   | \$6,480.00  | \$6,480.00   | \$1.79            |                              |
| 2   | <b><u>CAB CONVENTIONAL INCLUDES:</u></b>  |             |              |                   |                              |
| 2.1                                       | ARM REST (2) Molded Plastic; One Each Door  | Included    | Included     |                   |                              |
| 2.2                                       | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | Included    | Included     |                   |                              |
| 2.3                                       | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | Included    | Included     |                   |                              |
| 2.4                                       | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | Included    | Included     |                   |                              |
| 2.5                                       | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted | Included    | Included     |                   |                              |
| 2.6                                       | GLASS, ALL WINDOWS Tinted   | Included    | Included     |                   |                              |
| 2.7                                       | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | Included    | Included     |                   |                              |
| 2.8                                       | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | Included    | Included     |                   |                              |
| 2.9                                       | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | Included    | Included     |                   |                              |

|            |   |          |          |  |  |
|------------|---|----------|----------|--|--|
| <b>3</b>   | <b><u>CAB INTERIOR TRIM DELUXE INCLUDES:</u></b>  |          |          |  |  |
| <b>3.1</b> | "A" PILLAR COVER Molded Plastic   | Included | Included |  |  |
| <b>3.2</b> | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | Included | Included |  |  |
| <b>3.3</b> | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | Included | Included |  |  |
| <b>3.4</b> | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | Included | Included |  |  |
| <b>3.5</b> | FLOOR COVERING Rubber, Black  | Included | Included |  |  |
| <b>3.6</b> | HEADLINER Soft Padded Cloth   | Included | Included |  |  |
| <b>3.7</b> | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | Included | Included |  |  |
| <b>3.8</b> | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | Included | Included |  |  |
| <b>3.9</b> | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | Included | Included |  |  |
| <b>4</b>   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | Included | Included |  |  |
| <b>4.1</b> | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | Included | Included |  |  |
| <b>4.2</b> | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included | Included |  |  |
| <b>4.3</b> | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | Included | Included |  |  |
| <b>4.4</b> | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | Included | Included |  |  |
| <b>5</b>   | ALTERNATOR {Leece-Neville AV160P2013} Brush Type; 12 Volt 160 Amp   | Included | Included |  |  |
| <b>6</b>   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | Included | Included |  |  |
| <b>7</b>   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | Included | Included |  |  |
| <b>8</b>   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | Included | Included |  |  |
| <b>9</b>   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | Included | Included |  |  |
| <b>10</b>  | GAUGE, DEF FLUID LEVEL  | Included | Included |  |  |
| <b>11</b>  | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | Included | Included |  |  |
| <b>12</b>  | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | Included | Included |  |  |
| <b>13</b>  | STEERING COLUMN Tilting   | Included | Included |  |  |
| <b>14</b>  | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | Included | Included |  |  |
|            | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | Included | Included |  |  |

|      |  |           |           |  |  |
|------|--|-----------|-----------|--|--|
| 15   | INSULATION, UNDER HOOD for Sound Abatement   | Included  | Included  |  |  |
| 16   | INSULATION, SPLASH PANELS for Sound Abatement  | Included  | Included  |  |  |
| 17   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | Included  | Included  |  |  |
| 18   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |           |           |  |  |
| 18.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | Included  | Included  |  |  |
| 18.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | Included  | Included  |  |  |
| 18.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | Included  | Included  |  |  |
| 18.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | Included  | Included  |  |  |
| 18.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | Included  | Included  |  |  |
| 18.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | Included  | Included  |  |  |
| 18.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | Included  | Included  |  |  |
| 19   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | Included  | Included  |  |  |
| 20   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | Included  | Included  |  |  |
| 21   | DUST SHIELDS, REAR BRAKE for Air Brakes  | Included  | Included  |  |  |
| 22   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | Included  | Included  |  |  |
| 23.1 | BRAKE SYSTEM, HYDRAULIC Split System, Full Power, With Automatic Adjustment and with Four Channel ABS  | Included  | Included  |  |  |
| 23.2 | BRAKE, PARKING DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by lever in Cab, Differential Mounted, includes PARKING BRAKE CONTROL Lever, Floor Mounted, Located Right of Driver   | Included  | Included  |  |  |
| 23.3 | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | Included  | Included  |  |  |
| 23.4 | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | Included  | Included  |  |  |
| 24   | <b>SPECIAL PAINT</b>   |           |           |  |  |
| 24.1 | School Bus Yellow [84S53]  | No Charge | No Charge |  |  |
| 24.2 | Omaha Orange [W5684E]  | No Charge | No Charge |  |  |

**SPECIFICATION 3958-0136D**

| 2018MY International 4300 SBA 4x2 (14917) |  | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|--|-------------|--------------|-------------------|------------------------------|
| 1.1                                       | Base cost with Regular Cab - 3958-0136D    | \$67,642.00 | \$67,642.00  | \$1.79            |                              |
| 1.2                                       | Super Cab option                           | \$2,613.00  | \$2,613.00   | \$1.79            |                              |
| 1.3                                       | Crew Cab option                            | \$6,460.00  | \$6,460.00   | \$1.79            |                              |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>          |             |              |                   |                              |
| 2.1                                       | ARM REST (2) Molded Plastic; One Each Door | Included    | Included     |                   |                              |
| 2.2                                       | CLEARANCE/MARKER LIGHTS (5) Flush Mounted  | Included    | Included     |                   |                              |

|     |   |          |          |  |  |
|-----|---|----------|----------|--|--|
| 2.3 | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | Included | Included |  |  |
| 2.4 | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | Included | Included |  |  |
| 2.5 | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | Included | Included |  |  |
| 2.6 | GLASS, ALL WINDOWS Tinted   | Included | Included |  |  |
| 2.7 | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | Included | Included |  |  |
| 2.8 | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | Included | Included |  |  |
| 2.9 | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | Included | Included |  |  |
| 3   | <b><u>CAB INTERIOR TRIM DELUXE INCLUDES:</u></b>  |          |          |  |  |
| 3.1 | "A" PILLAR COVER Molded Plastic   | Included | Included |  |  |
| 3.2 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | Included | Included |  |  |
| 3.3 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | Included | Included |  |  |
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | Included | Included |  |  |
| 3.5 | FLOOR COVERING Rubber, Black  | Included | Included |  |  |
| 3.6 | HEADLINER Soft Padded Cloth   | Included | Included |  |  |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | Included | Included |  |  |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | Included | Included |  |  |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | Included | Included |  |  |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | Included | Included |  |  |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | Included | Included |  |  |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included | Included |  |  |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | Included | Included |  |  |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | Included | Included |  |  |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | Included | Included |  |  |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | Included | Included |  |  |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | Included | Included |  |  |

|             |  |          |          |  |  |
|-------------|--|----------|----------|--|--|
| <b>8</b>    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened   | Included | Included |  |  |
| <b>9</b>    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | Included | Included |  |  |
| <b>10</b>   | GAUGE, DEF FLUID LEVEL   | Included | Included |  |  |
| <b>11</b>   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | Included | Included |  |  |
| <b>12</b>   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | Included | Included |  |  |
| <b>13</b>   | STEERING COLUMN Tilting  | Included | Included |  |  |
| <b>14</b>   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | Included | Included |  |  |
|             | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | Included | Included |  |  |
| <b>15</b>   | INSULATION, UNDER HOOD for Sound Abatement   | Included | Included |  |  |
| <b>16</b>   | INSULATION, SPLASH PANELS for Sound Abatement  | Included | Included |  |  |
| <b>17</b>   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | Included | Included |  |  |
| <b>18</b>   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |  |  |
| <b>18.1</b> | OIL FILTER, TRANSMISSION Mounted on Transmission   | Included | Included |  |  |
| <b>18.2</b> | TRANSMISSION OIL PAN Magnet in Oil Pan   | Included | Included |  |  |
| <b>18.3</b> | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | Included | Included |  |  |
| <b>18.4</b> | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | Included | Included |  |  |
| <b>18.5</b> | TRANSMISSION TCM LOCATION Located Inside Cab   | Included | Included |  |  |
| <b>18.6</b> | PTO LOCATION Dual, Left and Right Side of Transmission   | Included | Included |  |  |
| <b>18.7</b> | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | Included | Included |  |  |
| <b>19</b>   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | Included | Included |  |  |
| <b>20</b>   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | Included | Included |  |  |
| <b>21</b>   | DUST SHIELDS, REAR BRAKE for Air Brakes  | Included | Included |  |  |
| <b>22.1</b> | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | Included | Included |  |  |
| <b>22.2</b> | BRAKE SYSTEM, HYDRAULIC Split System, Full Power, With Automatic Adjustment and with Four Channel ABS  | Included | Included |  |  |

|             |  |           |           |  |  |
|-------------|--|-----------|-----------|--|--|
| <b>22.3</b> | BRAKE, PARKING DSSA Type, 12" x 3"; for Hydraulic Brake Chassis; Activated by lever in Cab, Differential Mounted, includes PARKING BRAKE CONTROL Lever, Floor Mounted, Located Right of Driver | Included  | Included  |  |  |
| <b>22.4</b> | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | Included  | Included  |  |  |
| <b>22.5</b> | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | Included  | Included  |  |  |
| <b>23</b>   | <b>SPECIAL PAINT</b>   |           |           |  |  |
| <b>23.1</b> | School Bus Yellow [84S53]  | No Charge | No Charge |  |  |
| <b>23.2</b> | Omaha Orange [W5684E]  | No Charge | No Charge |  |  |

### SPECIFICATION 3958-0160D (Option "A")

| 2018MY International 4400 SBA 4x2 (14918) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|-------------|--------------|-------------------|------------------------------|
| <b>1.1</b>                                | Base cost with Regular Cab - 3958-0160D   | \$77,735.00 | \$77,735.00  | \$1.79            |                              |
| <b>1.2</b>                                | Super Cab option  | \$2,613.00  | \$2,613.00   |                   |                              |
| <b>1.3</b>                                | Crew Cab option   | \$6,460.00  | \$6,460.00   |                   |                              |
| <b>2</b>                                  | <b>CAB CONVENTIONAL INCLUDES:</b>   |             |              |                   |                              |
| <b>2.1</b>                                | ARM REST (2) Molded Plastic; One Each Door  | Included    | Included     |                   |                              |
| <b>2.2</b>                                | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | Included    | Included     |                   |                              |
| <b>2.3</b>                                | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | Included    | Included     |                   |                              |
| <b>2.4</b>                                | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | Included    | Included     |                   |                              |
| <b>2.5</b>                                | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | Included    | Included     |                   |                              |
| <b>2.6</b>                                | GLASS, ALL WINDOWS Tinted   | Included    | Included     |                   |                              |
| <b>2.7</b>                                | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | Included    | Included     |                   |                              |
| <b>2.8</b>                                | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | Included    | Included     |                   |                              |
| <b>2.9</b>                                | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | Included    | Included     |                   |                              |
| <b>3</b>                                  | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |             |              |                   |                              |
| <b>3.1</b>                                | "A" PILLAR COVER Molded Plastic   | Included    | Included     |                   |                              |
| <b>3.2</b>                                | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | Included    | Included     |                   |                              |
| <b>3.3</b>                                | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | Included    | Included     |                   |                              |
| <b>3.4</b>                                | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | Included    | Included     |                   |                              |
| <b>3.5</b>                                | FLOOR COVERING Rubber, Black  | Included    | Included     |                   |                              |
| <b>3.6</b>                                | HEADLINER Soft Padded Cloth   | Included    | Included     |                   |                              |
| <b>3.7</b>                                | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | Included    | Included     |                   |                              |
| <b>3.8</b>                                | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | Included    | Included     |                   |                              |
| <b>3.9</b>                                | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | Included    | Included     |                   |                              |

|             |   |          |          |  |  |
|-------------|---|----------|----------|--|--|
| <b>4</b>    | JUMP START STUD Located on Positive Terminal of Outermost Battery   | Included | Included |  |  |
| <b>4.1</b>  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever                                  | Included | Included |  |  |
| <b>4.2</b>  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included | Included |  |  |
| <b>4.3</b>  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time                 | Included | Included |  |  |
| <b>4.4</b>  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | Included | Included |  |  |
| <b>5</b>    | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | Included | Included |  |  |
| <b>6</b>    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | Included | Included |  |  |
| <b>7</b>    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | Included | Included |  |  |
| <b>8</b>    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened            | Included | Included |  |  |
| <b>9</b>    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | Included | Included |  |  |
| <b>10</b>   | GAUGE, DEF FLUID LEVEL  | Included | Included |  |  |
| <b>11</b>   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | Included | Included |  |  |
| <b>12</b>   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel                      | Included | Included |  |  |
| <b>13</b>   | STEERING COLUMN Tilting   | Included | Included |  |  |
| <b>14</b>   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | Included | Included |  |  |
| <b>15</b>   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | Included | Included |  |  |
| <b>16</b>   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | Included | Included |  |  |
| <b>17</b>   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb   | Included | Included |  |  |
| <b>18</b>   | INSULATION, UNDER HOOD for Sound Abatement  | Included | Included |  |  |
| <b>19</b>   | INSULATION, SPLASH PANELS for Sound Abatement   | Included | Included |  |  |
| <b>20</b>   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan | Included | Included |  |  |
| <b>21</b>   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>  |          |          |  |  |
| <b>21.1</b> | OIL FILTER, TRANSMISSION Mounted on Transmission  | Included | Included |  |  |
| <b>21.2</b> | TRANSMISSION OIL PAN Magnet in Oil Pan  | Included | Included |  |  |
| <b>21.3</b> | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming                                    | Included | Included |  |  |

|      |  |           |           |  |  |
|------|--|-----------|-----------|--|--|
| 21.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | Included  | Included  |  |  |
| 21.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | Included  | Included  |  |  |
| 21.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | Included  | Included  |  |  |
| 21.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | Included  | Included  |  |  |
| 28   | BODY INTEGRATED, REMOTE START/STOP To Start and Stop Vehicle Engine  | Included  | Included  |  |  |
| 29   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | Included  | Included  |  |  |
|      | <b>NOTE:</b> Default Parameters - Input is Momentary Ground = Engine Speed Toggles Between Preset Speed and Idle each Time the Input is Grounded   | Included  | Included  |  |  |
| 30   | BODY INTEGRATED, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions   | Included  | Included  |  |  |
| 31   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | Included  | Included  |  |  |
| 32   | DUST SHIELDS, REAR BRAKE for Air Brakes  | Included  | Included  |  |  |
| 33   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch   | Included  | Included  |  |  |
| 34.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | Included  | Included  |  |  |
| 34.2 | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear Axle For Maximum Ground Clearance   | Included  | Included  |  |  |
| 35   | <b>SPECIAL PAINT</b>   |           |           |  |  |
| 35.1 | School Bus Yellow [84S53]  | No Charge | No Charge |  |  |
| 35.2 | Omaha Orange [W5684E]  | No Charge | No Charge |  |  |

### SPECIFICATION 3958-0160D (Option "B")

| 2018MY International 7400 SBA 4x2 |  | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|-----------------------------------|--|-------------|--------------|-------------------|------------------------------|
| 1.1                               | Base cost with Regular Cab - 3958-0160D                                  | \$79,020.00 | \$79,020.00  | \$1.79            |                              |
| 1.2                               | Super Cab option   | \$2,613.00  | \$2,613.00   |                   |                              |
| 1.3                               | Crew Cab option  | \$6,460.00  | \$6,460.00   |                   |                              |
| 2                                 | <b>CAB CONVENTIONAL INCLUDES:</b>  |             |              |                   |                              |
| 2.1                               | ARM REST (2) Molded Plastic; One Each Door                               | Included    | Included     |                   |                              |
| 2.2                               | CLEARANCE/MARKER LIGHTS (5) Flush Mounted                                | Included    | Included     |                   |                              |
| 2.3                               | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window          | Included    | Included     |                   |                              |
| 2.4                               | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel | Included    | Included     |                   |                              |

|     |   |          |          |  |  |
|-----|---|----------|----------|--|--|
| 2.5 | DOMES LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted  | Included | Included |  |  |
| 2.6 | GLASS, ALL WINDOWS Tinted   | Included | Included |  |  |
| 2.7 | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | Included | Included |  |  |
| 2.8 | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | Included | Included |  |  |
| 2.9 | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | Included | Included |  |  |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |          |          |  |  |
| 3.1 | "A" PILLAR COVER Molded Plastic   | Included | Included |  |  |
| 3.2 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | Included | Included |  |  |
| 3.3 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | Included | Included |  |  |
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | Included | Included |  |  |
| 3.5 | FLOOR COVERING Rubber, Black  | Included | Included |  |  |
| 3.6 | HEADLINER Soft Padded Cloth   | Included | Included |  |  |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | Included | Included |  |  |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | Included | Included |  |  |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | Included | Included |  |  |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | Included | Included |  |  |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | Included | Included |  |  |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included | Included |  |  |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | Included | Included |  |  |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | Included | Included |  |  |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | Included | Included |  |  |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | Included | Included |  |  |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | Included | Included |  |  |
| 8   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | Included | Included |  |  |
| 9   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | Included | Included |  |  |
| 10  | GAUGE, DEF FLUID LEVEL  | Included | Included |  |  |

|             |  |          |          |  |  |
|-------------|--|----------|----------|--|--|
| <b>11</b>   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | Included | Included |  |  |
| <b>12</b>   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | Included | Included |  |  |
| <b>13</b>   | STEERING COLUMN Tilting  | Included | Included |  |  |
| <b>14</b>   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | Included | Included |  |  |
| <b>15</b>   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | Included | Included |  |  |
| <b>16</b>   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | Included | Included |  |  |
| <b>17</b>   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb  | Included | Included |  |  |
| <b>18</b>   | INSULATION, UNDER HOOD for Sound Abatement   | Included | Included |  |  |
| <b>19</b>   | INSULATION, SPLASH PANELS for Sound Abatement  | Included | Included |  |  |
| <b>20</b>   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | Included | Included |  |  |
| <b>21</b>   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |  |  |
| <b>21.1</b> | OIL FILTER, TRANSMISSION Mounted on Transmission   | Included | Included |  |  |
| <b>21.2</b> | TRANSMISSION OIL PAN Magnet in Oil Pan   | Included | Included |  |  |
| <b>21.3</b> | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | Included | Included |  |  |
| <b>21.4</b> | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | Included | Included |  |  |
| <b>21.5</b> | TRANSMISSION TCM LOCATION Located Inside Cab   | Included | Included |  |  |
| <b>21.6</b> | PTO LOCATION Dual, Left and Right Side of Transmission   | Included | Included |  |  |
| <b>21.7</b> | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | Included | Included |  |  |
| <b>28</b>   | BODY INTEGRATED, REMOTE START/STOP To Start and Stop Vehicle Engine  | Included | Included |  |  |
| <b>29</b>   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | Included | Included |  |  |
|             | <b>NOTE:</b> Default Parameters - Input is Momentary Ground = Engine Speed Toggles Between Preset Speed and Idle each Time the Input is Grounded   | Included | Included |  |  |

|             |  |           |           |  |  |
|-------------|--|-----------|-----------|--|--|
| <b>30</b>   | BODY INTEGRATED, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions | Included  | Included  |  |  |
| <b>31</b>   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | Included  | Included  |  |  |
| <b>32</b>   | DUST SHIELDS, REAR BRAKE for Air Brakes  | Included  | Included  |  |  |
| <b>33</b>   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch   | Included  | Included  |  |  |
| <b>34.1</b> | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | Included  | Included  |  |  |
| <b>34.2</b> | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear Axle For Maximum Ground Clearance   | Included  | Included  |  |  |
| <b>35</b>   | <b>SPECIAL PAINT</b>   |           |           |  |  |
| <b>35.1</b> | School Bus Yellow [84S53]  | No Charge | No Charge |  |  |
| <b>35.2</b> | Omaha Orange [W5684E]  | No Charge | No Charge |  |  |

### SPECIFICATION 3958-0160D (Option "C")

| 2018MY International 7500 SBA 4x2 (14955) |   | MDOT PRICE         | MIDEAL PRICE       | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|--------------------|--------------------|-------------------|------------------------------|
| <b>1.1</b>                                | Base cost with Regular Cab - 3958-0160D   | <b>\$91,555.00</b> | <b>\$91,555.00</b> | <b>\$1.79</b>     |                              |
| <b>1.2</b>                                | Super Cab option  | <b>\$2,613.00</b>  | <b>\$2,613.00</b>  | <b>\$1.79</b>     |                              |
| <b>1.3</b>                                | Crew Cab option   | Crew N/A           | Crew N/A           |                   |                              |
| <b>2</b>                                  | <b>CAB CONVENTIONAL INCLUDES:</b>   |                    |                    |                   |                              |
| <b>2.1</b>                                | ARM REST (2) Molded Plastic; One Each Door  | Included           | Included           |                   |                              |
| <b>2.2</b>                                | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | Included           | Included           |                   |                              |
| <b>2.3</b>                                | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | Included           | Included           |                   |                              |
| <b>2.4</b>                                | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | Included           | Included           |                   |                              |
| <b>2.5</b>                                | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | Included           | Included           |                   |                              |
| <b>2.6</b>                                | GLASS, ALL WINDOWS Tinted   | Included           | Included           |                   |                              |
| <b>2.7</b>                                | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | Included           | Included           |                   |                              |
| <b>2.8</b>                                | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | Included           | Included           |                   |                              |
| <b>2.9</b>                                | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | Included           | Included           |                   |                              |
| <b>3</b>                                  | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |                    |                    |                   |                              |
| <b>3.1</b>                                | "A" PILLAR COVER Molded Plastic   | Included           | Included           |                   |                              |
| <b>3.2</b>                                | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | Included           | Included           |                   |                              |
| <b>3.3</b>                                | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | Included           | Included           |                   |                              |
| <b>3.4</b>                                | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | Included           | Included           |                   |                              |
| <b>3.5</b>                                | FLOOR COVERING Rubber, Black  | Included           | Included           |                   |                              |
| <b>3.6</b>                                | HEADLINER Soft Padded Cloth   | Included           | Included           |                   |                              |

|      |   |          |          |  |  |
|------|---|----------|----------|--|--|
| 3.7  | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | Included | Included |  |  |
| 3.8  | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | Included | Included |  |  |
| 3.9  | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | Included | Included |  |  |
| 4    | JUMP START STUD Located on Positive Terminal of Outermost Battery   | Included | Included |  |  |
| 4.1  | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever                                  | Included | Included |  |  |
| 4.2  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included | Included |  |  |
| 4.3  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time                 | Included | Included |  |  |
| 4.4  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | Included | Included |  |  |
| 5    | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | Included | Included |  |  |
| 6    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | Included | Included |  |  |
| 7    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | Included | Included |  |  |
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened            | Included | Included |  |  |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | Included | Included |  |  |
| 10   | GAUGE, DEF FLUID LEVEL  | Included | Included |  |  |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | Included | Included |  |  |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel                      | Included | Included |  |  |
| 13   | STEERING COLUMN Tilting   | Included | Included |  |  |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | Included | Included |  |  |
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | Included | Included |  |  |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | Included | Included |  |  |
| 17   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb   | Included | Included |  |  |
| 18   | INSULATION, UNDER HOOD for Sound Abatement  | Included | Included |  |  |
| 19   | INSULATION, SPLASH PANELS for Sound Abatement   | Included | Included |  |  |
| 20   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan | Included | Included |  |  |
| 21   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>  |          |          |  |  |
| 21.1 | OIL FILTER, TRANSMISSION Mounted on Transmission  | Included | Included |  |  |

|      |  |           |           |  |  |
|------|--|-----------|-----------|--|--|
| 21.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | Included  | Included  |  |  |
| 21.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | Included  | Included  |  |  |
| 21.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | Included  | Included  |  |  |
| 21.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | Included  | Included  |  |  |
| 21.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | Included  | Included  |  |  |
| 21.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | Included  | Included  |  |  |
| 28   | BODY INTEGRATED, REMOTE START/STOP To Start and Stop Vehicle Engine  | Included  | Included  |  |  |
| 29   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | Included  | Included  |  |  |
|      | <b>NOTE:</b> Default Parameters - Input is Momentary Ground = Engine Speed Toggles Between Preset Speed and Idle each Time the Input is Grounded   | Included  | Included  |  |  |
| 30   | BODY INTEGRATED, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions   | Included  | Included  |  |  |
| 31   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | Included  | Included  |  |  |
| 32   | DUST SHIELDS, REAR BRAKE for Air Brakes  | Included  | Included  |  |  |
| 33   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch   | Included  | Included  |  |  |
| 34.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | Included  | Included  |  |  |
| 34.2 | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear Axle For Maximum Ground Clearance   | Included  | Included  |  |  |
| 35   | <b>SPECIAL PAINT</b>   |           |           |  |  |
| 35.1 | School Bus Yellow [84S53]  | No Charge | No Charge |  |  |
| 35.2 | Omaha Orange [W5684E]  | No Charge | No Charge |  |  |

**SPECIFICATION 3958-0164D**

| 2018MY 4300 SBA 4x2 (14919) |   | MDOT PRICE  | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|-----------------------------|---|-------------|--------------|-------------------|------------------------------|
| 1.1                         | Base cost with Regular Cab - 3958-0164D                         | \$67,761.00 | \$67,761.00  | \$1.79            |                              |
| 1.2                         | Super Cab option  | \$2,613.00  | \$2,613.00   |                   |                              |
| 1.3                         | Crew Cab option   | \$6,460.00  | \$6,460.00   |                   |                              |
| 2                           | <b>CAB CONVENTIONAL INCLUDES:</b>                               |             |              |                   |                              |
| 2.1                         | ARM REST (2) Molded Plastic; One Each Door                      | Included    | Included     |                   |                              |
| 2.2                         | CLEARANCE/MARKER LIGHTS (5) Flush Mounted                       | Included    | Included     |                   |                              |
| 2.3                         | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window | Included    | Included     |                   |                              |

|     |   |          |          |  |  |
|-----|---|----------|----------|--|--|
| 2.4 | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | Included | Included |  |  |
| 2.5 | DOMELIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted  | Included | Included |  |  |
| 2.6 | GLASS, ALL WINDOWS Tinted   | Included | Included |  |  |
| 2.7 | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | Included | Included |  |  |
| 2.8 | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | Included | Included |  |  |
| 2.9 | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | Included | Included |  |  |
| 3   | <b><u>CAB INTERIOR TRIM DELUXE INCLUDES:</u></b>  |          |          |  |  |
| 3.1 | "A" PILLAR COVER Molded Plastic   | Included | Included |  |  |
| 3.2 | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | Included | Included |  |  |
| 3.3 | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | Included | Included |  |  |
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | Included | Included |  |  |
| 3.5 | FLOOR COVERING Rubber, Black  | Included | Included |  |  |
| 3.6 | HEADLINER Soft Padded Cloth   | Included | Included |  |  |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | Included | Included |  |  |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | Included | Included |  |  |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | Included | Included |  |  |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | Included | Included |  |  |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | Included | Included |  |  |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included | Included |  |  |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | Included | Included |  |  |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | Included | Included |  |  |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | Included | Included |  |  |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | Included | Included |  |  |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | Included | Included |  |  |
| 8   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | Included | Included |  |  |
| 9   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | Included | Included |  |  |

|      |  |           |           |  |  |
|------|--|-----------|-----------|--|--|
| 10   | GAUGE, DEF FLUID LEVEL   | Included  | Included  |  |  |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | Included  | Included  |  |  |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | Included  | Included  |  |  |
| 13   | STEERING COLUMN Tilting  | Included  | Included  |  |  |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | Included  | Included  |  |  |
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | Included  | Included  |  |  |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | Included  | Included  |  |  |
| 17   | INSULATION, UNDER HOOD for Sound Abatement   | Included  | Included  |  |  |
| 18   | INSULATION, SPLASH PANELS for Sound Abatement  | Included  | Included  |  |  |
| 19   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | Included  | Included  |  |  |
| 20   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |           |           |  |  |
| 20.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | Included  | Included  |  |  |
| 20.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | Included  | Included  |  |  |
| 20.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | Included  | Included  |  |  |
| 20.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | Included  | Included  |  |  |
| 20.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | Included  | Included  |  |  |
| 20.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | Included  | Included  |  |  |
| 20.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | Included  | Included  |  |  |
| 21   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | Included  | Included  |  |  |
| 22   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | Included  | Included  |  |  |
| 23   | DUST SHIELDS, REAR BRAKE for Air Brakes  | Included  | Included  |  |  |
| 24.1 | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | Included  | Included  |  |  |
| 24.2 | BRAKE CHAMBERS, SPRING Relocated To Rear Of Rear Axle For Maximum Ground Clearance   | Included  | Included  |  |  |
| 25   | <b>SPECIAL PAINT</b>   |           |           |  |  |
| 25.1 | School Bus Yellow [84S53]  | No Charge | No Charge |  |  |
| 25.2 | Omaha Orange [W5684E]  | No Charge | No Charge |  |  |

**SPECIFICATION 3958-0170D**

| 2018MY 7500 SBA 4x2 (15466) |   | MDOT PRICE   | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|-----------------------------|---|--------------|--------------|-------------------|------------------------------|
| 1.1                         | Base cost with Regular Cab - 3958-0170D | \$100,753.00 | \$100,753.00 | \$1.79            |                              |
| 1.2                         | Super Cab option                        | \$2,613.00   | \$2,613.00   |                   |                              |
| 1.3                         | Crew Cab option                         | Crew N/A     | Crew N/A     |                   |                              |

|            |   |                     |                     |               |  |
|------------|---|---------------------|---------------------|---------------|--|
| <b>1.4</b> | <b>Base Cost w/Combination BOC Fuel-Hydraulic Tank</b>  | <b>\$108,053.00</b> | <b>\$108,053.00</b> | <b>\$1.79</b> |  |
| <b>2</b>   | <b>CAB CONVENTIONAL INCLUDES:</b>   |                     |                     |               |  |
| <b>2.1</b> | ARM REST (2) Molded Plastic; One Each Door  | Included            | Included            |               |  |
| <b>2.2</b> | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | Included            | Included            |               |  |
| <b>2.3</b> | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | Included            | Included            |               |  |
| <b>2.4</b> | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | Included            | Included            |               |  |
| <b>2.5</b> | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | Included            | Included            |               |  |
| <b>2.6</b> | GLASS, ALL WINDOWS Tinted   | Included            | Included            |               |  |
| <b>2.7</b> | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | Included            | Included            |               |  |
| <b>2.8</b> | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | Included            | Included            |               |  |
| <b>2.9</b> | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | Included            | Included            |               |  |
| <b>3</b>   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |                     |                     |               |  |
| <b>3.1</b> | "A" PILLAR COVER Molded Plastic   | Included            | Included            |               |  |
| <b>3.2</b> | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | Included            | Included            |               |  |
| <b>3.3</b> | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | Included            | Included            |               |  |
| <b>3.4</b> | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | Included            | Included            |               |  |
| <b>3.5</b> | FLOOR COVERING Rubber, Black  | Included            | Included            |               |  |
| <b>3.6</b> | HEADLINER Soft Padded Cloth   | Included            | Included            |               |  |
| <b>3.7</b> | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | Included            | Included            |               |  |
| <b>3.8</b> | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | Included            | Included            |               |  |
| <b>3.9</b> | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | Included            | Included            |               |  |
| <b>4</b>   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | Included            | Included            |               |  |
| <b>4.1</b> | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | Included            | Included            |               |  |
| <b>4.2</b> | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included            | Included            |               |  |
| <b>4.3</b> | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | Included            | Included            |               |  |
| <b>4.4</b> | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | Included            | Included            |               |  |
| <b>5</b>   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp  | Included            | Included            |               |  |
| <b>6</b>   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | Included            | Included            |               |  |
| <b>7</b>   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | Included            | Included            |               |  |

|      |  |          |          |  |  |
|------|--|----------|----------|--|--|
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened   | Included | Included |  |  |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | Included | Included |  |  |
| 10   | GAUGE, DEF FLUID LEVEL   | Included | Included |  |  |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | Included | Included |  |  |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel   | Included | Included |  |  |
| 13   | STEERING COLUMN Tilting  | Included | Included |  |  |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | Included | Included |  |  |
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | Included | Included |  |  |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | Included | Included |  |  |
| 17   | INSULATION, UNDER HOOD for Sound Abatement   | Included | Included |  |  |
| 18   | INSULATION, SPLASH PANELS for Sound Abatement  | Included | Included |  |  |
| 19   | BACK-UP ALARM Electric, 102 dBA  | Included | Included |  |  |
| 20   | FENDER EXTENSIONS Rubber   | Included | Included |  |  |
| 21   | Add'l Cab Rustproofing   | Included | Included |  |  |
| 22   | SNOW SHIELD (2) Chrome; for Dual Air Horns   | Included | Included |  |  |
| 23   | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer use   | Included | Included |  |  |
| 24   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | Included | Included |  |  |
| 25   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |  |  |
| 25.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | Included | Included |  |  |
| 25.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | Included | Included |  |  |
| 25.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | Included | Included |  |  |
| 25.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | Included | Included |  |  |
| 25.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | Included | Included |  |  |
| 25.6 | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D  | Included | Included |  |  |
| 25.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | Included | Included |  |  |
| 26   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | Included | Included |  |  |
| 27   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | Included | Included |  |  |
| 28   | DUST SHIELDS, REAR BRAKE for Air Brakes  | Included | Included |  |  |

|      |  |           |           |  |  |
|------|--|-----------|-----------|--|--|
| 29   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck | Included  | Included  |  |  |
| 30   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | Included  | Included  |  |  |
| 31   | <b>SPECIAL PAINT</b>   |           |           |  |  |
| 31.1 | School Bus Yellow [84S53]  | No Charge | No Charge |  |  |
| 31.2 | Omaha Orange [W5684E]  | No Charge | No Charge |  |  |

**SPECIFICATION 3958-0172D**

| 2018MY International 7600 SBA 6x4 (14925) |   | MDOT PRICE   | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|--------------|--------------|-------------------|------------------------------|
| 1.1                                       | Base cost with Regular Cab - 3958-0172D   | \$116,332.00 | \$116,332.00 | \$1.79            |                              |
| 1.2                                       | Super Cab option  | \$2,657.00   | \$2,657.00   |                   |                              |
| 1.3                                       | Crew Cab option   | Crew N/A     | Crew N/A     |                   |                              |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>   |              |              |                   |                              |
| 2.1                                       | ARM REST (2) Molded Plastic; One Each Door  | Included     | Included     |                   |                              |
| 2.2                                       | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | Included     | Included     |                   |                              |
| 2.3                                       | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | Included     | Included     |                   |                              |
| 2.4                                       | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | Included     | Included     |                   |                              |
| 2.5                                       | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | Included     | Included     |                   |                              |
| 2.6                                       | GLASS, ALL WINDOWS Tinted   | Included     | Included     |                   |                              |
| 2.7                                       | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | Included     | Included     |                   |                              |
| 2.8                                       | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | Included     | Included     |                   |                              |
| 2.9                                       | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | Included     | Included     |                   |                              |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |              |              |                   |                              |
| 3.1                                       | "A" PILLAR COVER Molded Plastic   | Included     | Included     |                   |                              |
| 3.2                                       | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | Included     | Included     |                   |                              |
| 3.3                                       | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | Included     | Included     |                   |                              |
| 3.4                                       | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | Included     | Included     |                   |                              |
| 3.5                                       | FLOOR COVERING Rubber, Black  | Included     | Included     |                   |                              |
| 3.6                                       | HEADLINER Soft Padded Cloth   | Included     | Included     |                   |                              |
| 3.7                                       | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | Included     | Included     |                   |                              |
| 3.8                                       | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | Included     | Included     |                   |                              |
| 3.9                                       | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | Included     | Included     |                   |                              |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | Included     | Included     |                   |                              |
| 4.1                                       | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | Included     | Included     |                   |                              |

|      |   |          |          |  |  |
|------|---|----------|----------|--|--|
| 4.2  | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included | Included |  |  |
| 4.3  | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time                 | Included | Included |  |  |
| 4.4  | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | Included | Included |  |  |
| 5    | ALTERNATOR {Leece-Neville AV160P2013} Brush Type; 12 Volt 160 Amp   | Included | Included |  |  |
| 6    | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | Included | Included |  |  |
| 7    | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | Included | Included |  |  |
| 8    | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened            | Included | Included |  |  |
| 9    | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | Included | Included |  |  |
| 10   | GAUGE, DEF FLUID LEVEL  | Included | Included |  |  |
| 11   | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | Included | Included |  |  |
| 12   | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel                      | Included | Included |  |  |
| 13   | STEERING COLUMN Tilting   | Included | Included |  |  |
| 14   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control  | Included | Included |  |  |
| 15   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)  | Included | Included |  |  |
| 16   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | Included | Included |  |  |
| 17   | INSULATION, UNDER HOOD for Sound Abatement  | Included | Included |  |  |
| 18   | INSULATION, SPLASH PANELS for Sound Abatement   | Included | Included |  |  |
| 19   | BACK-UP ALARM Electric, 102 dBA   | Included | Included |  |  |
| 20   | FENDER EXTENSIONS Rubber  | Included | Included |  |  |
| 21   | Add'l Cab Rustproofing  | Included | Included |  |  |
| 22   | SNOW SHIELD (2) Chrome; for Dual Air Horns  | Included | Included |  |  |
| 23   | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer use  | Included | Included |  |  |
| 24   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan | Included | Included |  |  |
| 25   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>  |          |          |  |  |
| 25.1 | OIL FILTER, TRANSMISSION Mounted on Transmission  | Included | Included |  |  |
| 25.2 | TRANSMISSION OIL PAN Magnet in Oil Pan  | Included | Included |  |  |
| 25.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming                                    | Included | Included |  |  |
| 25.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction   | Included | Included |  |  |
| 25.5 | TRANSMISSION TCM LOCATION Located Inside Cab  | Included | Included |  |  |
| 25.6 | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D   | Included | Included |  |  |

|      |  |           |           |  |  |
|------|--|-----------|-----------|--|--|
| 25.7 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | Included  | Included  |  |  |
| 26   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | Included  | Included  |  |  |
| 27   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | Included  | Included  |  |  |
| 28   | DUST SHIELDS, REAR BRAKE for Air Brakes  | Included  | Included  |  |  |
| 29   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck   | Included  | Included  |  |  |
| 30   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | Included  | Included  |  |  |
| 31   | SUSPENSION, REAR, AIR, SINGLE Require 14VAJ Suspension   | Included  | Included  |  |  |
| 32   | <b>SPECIAL PAINT</b>   |           |           |  |  |
| 32.1 | School Bus Yellow [84S53]  | No Charge | No Charge |  |  |
| 32.2 | Omaha Orange [W5684E]  | No Charge | No Charge |  |  |

**SPECIFICATION 3958-0173D**

| 2018MY International 7600 SBA 6x4 (14933) |   | MDOT PRICE   | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|--------------|--------------|-------------------|------------------------------|
| 1.1                                       | Base cost with Regular Cab - 3958-0173D   | \$107,117.00 | \$107,117.00 | \$1.79            | None                         |
| 1.2                                       | Super Cab option  | \$2,627.00   | \$2,627.00   | \$1.79            | None                         |
| 1.3                                       | Crew Cab option   | Crew N/A     | Crew N/A     |                   |                              |
| 2   | <b>CAB CONVENTIONAL INCLUDES:</b>   |              |              |                   |                              |
| 2.1                                       | ARM REST (2) Molded Plastic; One Each Door  | No Charge    | No Charge    |                   |                              |
| 2.2                                       | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | No Charge    | No Charge    |                   |                              |
| 2.3                                       | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | No Charge    | No Charge    |                   |                              |
| 2.4                                       | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | No Charge    | No Charge    |                   |                              |
| 2.5                                       | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   | No Charge    | No Charge    |                   |                              |
| 2.6                                       | GLASS, ALL WINDOWS Tinted   | No Charge    | No Charge    |                   |                              |
| 2.7                                       | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | No Charge    | No Charge    |                   |                              |
| 2.8                                       | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | No Charge    | No Charge    |                   |                              |
| 2.9                                       | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | No Charge    | No Charge    |                   |                              |
| 3   | <b>CAB INTERIOR TRIM DELUXE INCLUDES:</b>   |              |              |                   |                              |
| 3.1                                       | "A" PILLAR COVER Molded Plastic   | Included     | Included     |                   |                              |
| 3.2                                       | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | Included     | Included     |                   |                              |
| 3.3                                       | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | Included     | Included     |                   |                              |

|     |  |          |          |  |  |
|-----|--|----------|----------|--|--|
| 3.4 | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors  | Included | Included |  |  |
| 3.5 | FLOOR COVERING Rubber, Black   | Included | Included |  |  |
| 3.6 | HEADLINER Soft Padded Cloth  | Included | Included |  |  |
| 3.7 | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section   | Included | Included |  |  |
| 3.8 | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door  | Included | Included |  |  |
| 3.9 | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console   | Included | Included |  |  |
| 4   | JUMP START STUD Located on Positive Terminal of Outermost Battery  | Included | Included |  |  |
| 4.1 | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever                       | Included | Included |  |  |
| 4.2 | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted   | Included | Included |  |  |
| 4.3 | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time      | Included | Included |  |  |
| 4.4 | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on  | Included | Included |  |  |
| 5   | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp   | Included | Included |  |  |
| 6   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers   | Included | Included |  |  |
| 7   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights   | Included | Included |  |  |
| 8   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened | Included | Included |  |  |
| 9   | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | Included | Included |  |  |
| 10  | GAUGE, DEF FLUID LEVEL   | Included | Included |  |  |
| 11  | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab   | Included | Included |  |  |
| 12  | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel           | Included | Included |  |  |
| 13  | STEERING COLUMN Tilting  | Included | Included |  |  |
| 14  | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | Included | Included |  |  |
| 15  | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | Included | Included |  |  |
| 16  | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | Included | Included |  |  |
| 17  | INSULATION, UNDER HOOD for Sound Abatement   | Included | Included |  |  |
| 18  | INSULATION, SPLASH PANELS for Sound Abatement  | Included | Included |  |  |
| 19  | BACK-UP ALARM Electric, 102 dBA  | Included | Included |  |  |
| 20  | FENDER EXTENSIONS Rubber   | Included | Included |  |  |
| 21  | Add'l Cab Rustproofing   | Included | Included |  |  |
| 22  | SNOW SHIELD (2) Chrome; for Dual Air Horns   | Included | Included |  |  |
| 23  | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer use   | Included | Included |  |  |

|             |  |           |           |  |  |
|-------------|--|-----------|-----------|--|--|
| <b>24</b>   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | Included  | Included  |  |  |
| <b>25</b>   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |           |           |  |  |
| <b>25.1</b> | OIL FILTER, TRANSMISSION Mounted on Transmission   | Included  | Included  |  |  |
| <b>25.2</b> | TRANSMISSION OIL PAN Magnet in Oil Pan   | Included  | Included  |  |  |
| <b>25.3</b> | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | Included  | Included  |  |  |
| <b>25.4</b> | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | Included  | Included  |  |  |
| <b>25.5</b> | TRANSMISSION TCM LOCATION Located Inside Cab   | Included  | Included  |  |  |
| <b>25.6</b> | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D  | Included  | Included  |  |  |
| <b>25.7</b> | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | Included  | Included  |  |  |
| <b>26</b>   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | Included  | Included  |  |  |
| <b>27</b>   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | Included  | Included  |  |  |
| <b>28</b>   | DUST SHIELDS, REAR BRAKE for Air Brakes  | Included  | Included  |  |  |
| <b>29</b>   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck   | Included  | Included  |  |  |
| <b>30</b>   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | Included  | Included  |  |  |
| <b>31</b>   | SUSPENSION, REAR, AIR, SINGLE Require 14VAJ Suspension   | Included  | Included  |  |  |
| <b>32</b>   | <b>SPECIAL PAINT</b>   |           |           |  |  |
| <b>32.1</b> | School Bus Yellow [84S53]  | No Charge | No Charge |  |  |
| <b>32.2</b> | Omaha Orange [W5684E]  | No Charge | No Charge |  |  |

**SPECIFICATION 3958-0178D**

| 2018MY International HX 620 6x4 (15631) |   | MDOT PRICE   | MIDEAL PRICE | DELIVERY PER MILE | EXCEPTIONS TO SPECIFICATIONS |
|---|---|--|--------------|-------------------|------------------------------|
| <b>1</b>                                | Base cost with Regular Cab  | \$128,979.00   | \$128,979.00 | \$1.79            | None                         |
| <b>2</b>                                | <b>CAB CONVENTIONAL INCLUDES:</b>   | Cummins X15 - 4500 RDS AT (485 HP @ 1650 ft. lbs. torque |              |                   |                              |
| <b>2.1</b>                              | ARM REST (2) Molded Plastic; One Each Door  | Included   | Included     | N/A               | None                         |
| <b>2.2</b>                              | CLEARANCE/MARKER LIGHTS (5) Flush Mounted   | Included   | Included     | N/A               | None                         |
| <b>2.3</b>                              | COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   | Included   | Included     | N/A               | None                         |
| <b>2.4</b>                              | CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  | Included   | Included     | N/A               | None                         |
| <b>2.5</b>                              | DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted | Included   | Included     | N/A               | None                         |
| <b>2.6</b>                              | GLASS, ALL WINDOWS Tinted   | Included   | Included     | N/A               | None                         |
| <b>2.7</b>                              | GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side  | Included   | Included     | N/A               | None                         |
| <b>2.8</b>                              | GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side  | Included   | Included     | N/A               | None                         |

|            |   |          |          |     |      |
|------------|---|----------|----------|-----|------|
| <b>2.9</b> | INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior color   | Included | Included | N/A | None |
| <b>3</b>   | <b><u>CAB INTERIOR TRIM DELUXE INCLUDES:</u></b>  |          |          |     |      |
| <b>3.1</b> | "A" PILLAR COVER Molded Plastic   | Included | Included | N/A | None |
| <b>3.2</b> | CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering | Included | Included | N/A | None |
| <b>3.3</b> | CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  | Included | Included | N/A | None |
| <b>3.4</b> | DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   | Included | Included | N/A | None |
| <b>3.5</b> | FLOOR COVERING Rubber, Black  | Included | Included | N/A | None |
| <b>3.6</b> | HEADLINER Soft Padded Cloth   | Included | Included | N/A | None |
| <b>3.7</b> | INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  | Included | Included | N/A | None |
| <b>3.8</b> | STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   | Included | Included | N/A | None |
| <b>3.9</b> | SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  | Included | Included | N/A | None |
| <b>4</b>   | JUMP START STUD Located on Positive Terminal of Outermost Battery   | Included | Included | N/A | None |
| <b>4.1</b> | WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever  | Included | Included | N/A | None |
| <b>4.2</b> | WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted  | Included | Included | N/A | None |
| <b>4.3</b> | WINDSHIELD WIPER SPD CONTROL Force Wipers to Slowest Intermittent Speed When Park Brake Set and Wipers Left on for a Predetermined Time   | Included | Included | N/A | None |
| <b>4.4</b> | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | Included | Included | N/A | None |
| <b>5</b>   | ALTERNATOR {Leece-Neville AV160P2013} Brush Type; 12 Volt 160 Amp   | Included | Included | N/A | None |
| <b>6</b>   | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | Included | Included | N/A | None |
| <b>7</b>   | 2-WAY RADIO Wiring Effects; Wiring With 20 Amp Fuse Protection, Includes Ignition Wire With 5 Amp Fuse, Wire Ends Heat Shrink and 10' Coil Taped to Base harness  | Included | Included | N/A | None |
| <b>8</b>   | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except Back-up Lights  | Included | Included | N/A | None |
| <b>9</b>   | ALARM, PARKING BRAKE Electric Horn Sounds in Repetitive Manner When Vehicle Park Brake is "NOT" Set, With Ignition "OFF" and any Door Opened  | Included | Included | N/A | None |
| <b>10</b>  | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | Included | Included | N/A | None |
| <b>11</b>  | GAUGE, DEF FLUID LEVEL  | Included | Included | N/A | None |
| <b>12</b>  | DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab  | Included | Included | N/A | None |
| <b>13</b>  | THROTTLE, HAND CONTROL Engine Speed Control for PTO; Electronic, Stationary Pre-Set, Two Speed Settings; Mounted on Steering Wheel  | Included | Included | N/A | None |

|      |  |          |          |     |      |
|------|--|----------|----------|-----|------|
| 14   | STEERING COLUMN Tilting  | Included | Included | N/A | None |
| 15   | COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control   | Included | Included | N/A | None |
| 16   | KEYLESS ENTRY SYSTEM REMOTE With Panic and Auxiliary Buttons, Includes One Key Fob (Transmitter)   | Included | Included | N/A | None |
| 17   | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | Included | Included | N/A | None |
| 18   | FOG LIGHTS (2) Clear, Oval, With H355W Halogen Bulb  | Included | Included | N/A | None |
| 19   | INSULATION, UNDER HOOD for Sound Abatement   | Included | Included | N/A | None |
| 20   | INSULATION, SPLASH PANELS for Sound Abatement  | Included | Included | N/A | None |
| 21   | BACK-UP ALARM Electric, 102 dBA  | Included | Included | N/A | None |
| 22   | FENDER EXTENSIONS Rubber   | Included | Included | N/A | None |
| 23   | FAN DRIVE Direct Drive Type, Two Speed With Residual Torque Device for Disengaging Fan Speed. Torque Device for Disengaged Fan Speed Includes Nylon Fan  | Included | Included | N/A | None |
| 24   | <b>TRANSMISSION, AUTOMATIC INCLUDES:</b>   |          |          |     |      |
| 24.1 | OIL FILTER, TRANSMISSION Mounted on Transmission   | Included | Included | N/A | None |
| 24.2 | TRANSMISSION OIL PAN Magnet in Oil Pan   | Included | Included | N/A | None |
| 24.3 | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | Included | Included | N/A | None |
| 24.4 | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | Included | Included | N/A | None |
| 24.5 | TRANSMISSION TCM LOCATION Located Inside Cab   | Included | Included | N/A | None |
| 24.6 | PTO LOCATION Dual, Left and Right Side of Transmission   | Included | Included | N/A | None |
| 24.7 | PTO LOCATION Dual, Left and Top Side of Transmission on Spec 3958-0172D  | Included | Included | N/A | None |
| 24.8 | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control  | Included | Included | N/A | None |
| 28   | BODY INTEGRATED, REMOTE START/STOP To Start and Stop Vehicle Engine  | Included | Included | N/A | None |
| 29   | BODY INTEGRATED, THROTTLE CONTROL Accommodation for Single Customer Mounted External Engine Speed Control Switch, for Utility Applications, Programmable Mode for Various Switch Actions and Engine Speed Control Option, Only with Vehicle Stopped and Park Brake is Applied (requires 1 Remote Power Module input) | Included | Included | N/A | None |
|      | <b>NOTE:</b> Default Parameters - Input is Momentary Ground = Engine Speed Toggles Between Preset Speed and Idle each Time the Input is Grounded   | Included | Included | N/A | None |
| 30   | BODY INTEGRATED, PTO ACCOMMODATION for (3) Latched Rocker Switches, (1) PTO Switch, (2) Generic Switches to Control (3) 30 amp relays, With Programmable Interlocks, for Body Builder Hook up in the Engine Compartment Left Side, Recommended for Automatic Transmissions   | Included | Included | N/A | None |
| 31   | DUST SHIELDS, FRONT BRAKE for Air Brakes   | Included | Included | N/A | None |
| 32   | DUST SHIELDS, REAR BRAKE for Air Brakes  | Included | Included | N/A | None |

|             |  |           |           |     |      |
|-------------|--|-----------|-----------|-----|------|
| <b>33</b>   | TRAILER AUXILIARY FEED CIRCUIT for Electric Trailer Brake Accommodation/Air Trailer ABS; With 30 Amp Fuse and Relay, Controlled by Ignition Switch | Included  | Included  | N/A | None |
| <b>34</b>   | TRAILER CONNECTIONS Four-Wheel, With Hand Control Valve and Tractor Protection Valve, for Straight Truck   | Included  | Included  | N/A | None |
| <b>35</b>   | AIR BRAKE ABS Full Vehicle Wheel Control system (4-Channel)  | Included  | Included  | N/A | None |
| <b>36.1</b> | SUSPENSION, REAR, AIR, Tandem, 55" axle spacing with shock absorbers mounted in board.   | Included  | Included  | N/A | None |
| <b>36.2</b> | Suspension air control in cab  | Included  | Included  | N/A | None |
| <b>37</b>   | <b>SPECIAL PAINT</b>   |           |           |     |      |
| <b>37.1</b> | School Bus Yellow [84S53]  | No Charge | No Charge | N/A | None |
| <b>37.2</b> | Omaha Orange [W5684E]  | No Charge | No Charge | N/A | None |

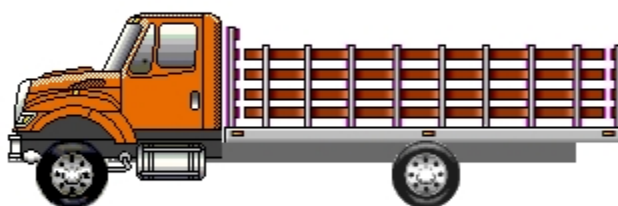
**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: MDOT 3958-0096D

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of MI MDOT Spec 3958-0098D; Medium Duty Truck, 4x4 Cab and Chassis (GVWR 12,000lb Minimum). NOTE: Please Be Aware That Quoted Pricing Includes a 1% MI-DTMB Administrative Fee Remitted to State of MI per Contract Requirements.

**Model Profile****2018 7300 SFA 4X4 (SR515)****APPLICATION:**

Stake Flat

**MISSION:**

Requested GVWR: 25950. Calc. GVWR: 27500  
Calc. Start / Grade Ability: 14.27% / 2.43% @ 55 MPH  
Calc. Geared Speed: 69.2 MPH

**DIMENSION:**

Wheelbase: 177.00, CA: 102.00, Axle to Frame: 75.00

**ENGINE, DIESEL:**

{Cummins B6.7 240} EPA 2017, 240 HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM, 2600 RPM  
Governed Speed, 240 Peak HP (Max)

**TRANSMISSION, MANUAL:**

{Fuller FSO-8406A} 6-Speed Manual; Fully Synchronized, Short Shift Stroke, With Overdrive  
{Eaton Fuller SAS1402} Two-Plate, Stamped Angle Spring; Ceramic, 14" Diameter, 7+1 Low Rate  
Damper, With 1.75" Spline, Mechanical Pull Type Control and With Kwik-Adjust(Manual) Feature  
860 lb-ft Torque Capacity

**AXLE, FRONT DRIVING:**

{Fabco FSD-10A} Single Reduction, 10,000 lb Capacity

**AXLE, REAR, SINGLE:**

{Meritor MS-17-14X-3DFL} Single Reduction, 17,500-lb Capacity, With 190 Wheel Ends Gear  
Ratio: 5.86

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive

**TIRE, REAR:**

(4) 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive

**SUSPENSION, RR, SPRING, SINGLE:**

Vari-Rate; 18,500-lb Capacity

**PAINT:**

Cab schematic 100GM

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| SR51500     | Base Chassis, Model 7300 SFA 4X4 with 177.00 Wheelbase, 102.00 CA, and 75.00 Axle to Frame.   | 7480/4430              | 11910                  |
| 1CBU        | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 480.0" (12192) Maximum OAL  | -15/192                | 177                    |
| 1LLA        | BUMPER, FRONT Steel, Swept Back<br><br><u>Includes</u><br>: BUMPER, FRONT Powder Coated Gray (Argent) Color   | 0/0                    | 0                      |
| 1WGE        | WHEELBASE RANGE 148" (375cm) Through and Including 179" (455cm)   | 0/0                    | 0                      |
| 2EZJ        | AXLE, FRONT DRIVING {Fabco FSD-10A} Single Reduction, 10,000 lb Capacity<br><br><u>Notes</u><br>: Axle Lead Time is 60 Days<br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  | 0/0                    | 0                      |
| 3ADB        | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 10,000-lb Capacity; with Shock Absorbers<br><br><u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free<br><br><u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  | 0/0                    | 0                      |
| 4091        | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications<br><br><u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: DUST SHIELDS, FRONT BRAKE<br>: DUST SHIELDS, REAR BRAKE<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: PARKING BRAKE VALVE For Truck<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6<br><br><u>Notes</u><br>: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered | 0/0                    | 0                      |
| 4722        | DRAIN VALVE {Bendix DV-2} Automatic, with Heater, for Air Tank<br><br><u>Includes</u><br>: DRAIN VALVE Mounted in Wet Tank  | 1/0                    | 1                      |
| 4AZA        | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)  | 0/0                    | 0                      |
| 4ETD        | BRAKE CHAMBERS, FRONT AXLE {MGM} 20 Sqn   | 2/0                    | 2                      |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake  | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 4JCJ        | BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers<br><br><u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   | 0/0                    | 0                      |
| 4LAA        | SLACK ADJUSTERS, FRONT {Haldex} Automatic   | 0/0                    | 0                      |
| 4LGA        | SLACK ADJUSTERS, REAR {Haldex} Automatic  | 0/0                    | 0                      |
| 4NDB        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.  | 0/0                    | 0                      |
| 4SPA        | AIR COMPRESSOR {Cummins} 18.7 CFM Capacity  | 0/0                    | 0                      |
| 4WEV        | BRAKE PACKAGE, REAR {Bendix Spicer ES-165-7} Air, Cam Type, Extended Service; Size 16.5" x 7", Includes Gunite Slack Adjusters  | 0/0                    | 0                      |
| 4WEX        | BRAKE PACKAGE, FRONT {Bendix Spicer ES-165-5} Air, Cam Type, Extended Service; Size 16.5" x 5", Includes Gunite Slack Adjusters   | 0/0                    | 0                      |
| 5708        | STEERING COLUMN Tilting   | 10/0                   | 10                     |
| 5CAL        | STEERING WHEEL 2-Spoke, 18" Dia., Black   | 0/0                    | 0                      |
| 5PSA        | STEERING GEAR {Sheppard M100} Power   | 0/0                    | 0                      |
| 7BEU        | AFTERTREATMENT COVER Aluminum   | 0/0                    | 0                      |
| 7BLC        | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Right Side, Under Cab, for Single Horizontal Tail Pipe, Frame Mounted Right Side Back of Cab, for All-Wheel Drive  | 0/0                    | 0                      |
| 8000        | ELECTRICAL SYSTEM 12-Volt, Standard Equipment<br><br><u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: HEADLIGHTS (2) Sealed Beam, Round, with Chrome Plated Bezels<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered | 0/0                    | 0                      |
| 8GXD        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense  | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 8HAB        | BODY BUILDER WIRING Back of Standard Cab at Left Frame or Under Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn  | 2/0                    | 2                      |
| 8MEZ        | BATTERY SYSTEM {International} Maintenance-Free, (2) 12-Volt 1850CCA Total   | 5/1                    | 6                      |
| 8RKB        | RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input<br><br><u>Includes</u><br>: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior<br>: SPEAKERS IN CAB (4) Coaxial with Premium Interior  | 2/0                    | 2                      |
| 8VAY        | HORN, ELECTRIC Disc Style  | 0/0                    | 0                      |
| 8WEJ        | BATTERY BOX Steel, with Fiberglass Cover, 35" Back of Cab, Mounted Left Side Perpendicular to Frame Rail   | 0/0                    | 0                      |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade  | 0/0                    | 0                      |
| 8WTK        | STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection  | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm  | 0/0                    | 0                      |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender  | 0/0                    | 0                      |
| 9593        | FENDER EXTENSIONS Omit   | -11/0                  | -11                    |
| 9ANG        | HOOD, HATCH (01) for Servicing   | 5/0                    | 5                      |
| 9HBM        | GRILLE Stationary, Chrome  | 0/0                    | 0                      |
| 9WBC        | FRONT END Tilting, Fiberglass, With Three Piece Construction; for WorkStar   | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100<br><br><u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GM"   | 0/0                    | 0                      |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone  | 0/0                    | 0                      |
| 11LEY       | CLUTCH {Eaton Fuller SAS1402} Two-Plate, Stamped Angle Spring; Ceramic, 14" Diameter, 7+1 Low Rate Damper, With 1.75" Spline, Mechanical Pull Type Control and With Kwik-Adjust(Manual) Feature 860 lb-ft Torque Capacity<br><br><u>Includes</u><br>: CLUTCH RELEASE BEARING Greasable | 27/5                   | 32                     |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection   | 0/0                    | 0                      |
| 12849       | BLOCK HEATER, ENGINE 120V/1000W, for Cummins ISB/B6.7/ISL/L9 Engines   | 3/0                    | 3                      |
| 12EJN       | ENGINE, DIESEL {Cummins B6.7 240} EPA 2017, 240 HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 240 Peak HP (Max)   | 0/0                    | 0                      |
| 12EMZ       | VENDOR WARRANTY, ENGINE {Cummins} B6.7 Engine, 3-Year Unlimited Miles Standard Warranty  | 0/0                    | 0                      |
| 12THT       | FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed With Residual Torque Device for Disengaged Fan Speed<br><br><u>Includes</u>  | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : FAN Nylon  |                        |                        |
| 12UWY       | RADIATOR Cross Flow, Series System; 1228 SqIn Aluminum Radiator Core and 1167 SqIn Charge Air Cooler<br><br><u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber  | 0/0                    | 0                      |
| 12VBC       | AIR CLEANER Single Element<br><br><u>Includes</u><br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted  | 0/0                    | 0                      |
| 12VXT       | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel   | 0/0                    | 0                      |
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations  | 0/0                    | 0                      |
| 12XAT       | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control for Cummins ISB/ B6.7 or ISL/L9 Engines  | 0/0                    | 0                      |
| 12XZE       | FEDERAL EMISSIONS {Cummins B6.7} EPA, OBD and GHG Certified for Calendar Year 2017   | 0/0                    | 0                      |
| 13GMJ       | TRANSMISSION, MANUAL {Fuller FSO-8406A} 6-Speed Manual; Fully Synchronized, Short Shift Stroke, With Overdrive<br><br><u>Includes</u><br>: FILL PLUG, MAGNETIC   | 2/1                    | 3                      |
| 13TKH       | TRANSFER CASE {Fabco TC-38} Two-Speed, 8,500 lb-ft Capacity with Air Control, With PTO Provision, With Reworked Air Ports<br><br><u>Includes</u><br>: LIGHT, INDIC, ALL-WHEEL DRIVE Illuminates With All Wheel Drive Engaged, Located on Instrument Panel  | 0/0                    | 0                      |
| 13WDB       | TRANSFER CASE LUBE {EmGard 50W} Synthetic; 1 thru 14.99 Pints  | 0/0                    | 0                      |
| 14ANP       | AXLE, REAR, SINGLE {Meritor MS-17-14X-3DFL} Single Reduction, 17,500-lb Capacity, With 190 Wheel Ends . Gear Ratio: 5.86<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. | 0/0                    | 0                      |
| 14SAH       | SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 18,500-lb Capacity<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.   | 0/0                    | 0                      |
| 15LMS       | FUEL/WATER SEPARATOR Cummins Supplied on Engine, with 12 Volt DC Heater, with Water-in-Fuel Sensor   | 0/0                    | 0                      |
| 15SGG       | FUEL TANK Top Draw; D-Style, Non-Polished Aluminum, 19" Deep, 70 U.S. Gal., 265 L Capacity, with Quick Connect Outlet, Mounted Left Side, Under Cab  | 12/10                  | 22                     |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 15WDG       | DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0                    | 0                      |
| 16030       | CAB Conventional<br><br><u>Includes</u><br>: ARM REST (2) Molded Plastic; One Each Door<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel<br>: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color<br>: STEP (4) Two Steps Per Door | 0/0                    | 0                      |
| 16HBA       | GAUGE CLUSTER English with English Electronic Speedometer<br><br><u>Includes</u><br>: GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)  | 0/0                    | 0                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL   | 0/0                    | 0                      |
| 16JNT       | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust<br><br><u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type   | 27/12                  | 39                     |
| 16LUM       | SEAT, PASSENGER {National} Non Suspension, High Back with Integral Headrest, Vinyl, with Fixed Back, with Under Seat Storage   | 26/15                  | 41                     |
| 16SDC       | GRAB HANDLE (2) Chrome Towel Bar Type with Anti-Slip Rubber Inserts; for Cab Entry, Mounted Left and Right, Each Side at "B" Pillar  | 6/0                    | 6                      |
| 16SNA       | MIRRORS (2) {Lang Mekra} Rectangular, Black Heads, Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing  | -3/0                   | -3                     |
| 16WCT       | AIR CONDITIONER {Blend-Air} with Integral Heater & Defroster<br><br><u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A  | 39/8                   | 47                     |
| 16WJT       | INSTRUMENT PANEL Center Section, Ergonomic Panel   | 0/0                    | 0                      |
| 16WKY       | HVAC FRESH AIR FILTER  | 0/0                    | 0                      |
| 16WLE       | STORAGE POCKET, DOOR Molded Plastic, Full Width; Mounted on Passenger Door   | 0/0                    | 0                      |

| <u>Code</u>                    | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|---|------------------------|------------------------|
| 16WRX                          | CAB INTERIOR TRIM Deluxe<br><br>Includes<br>: "A" PILLAR COVER Molded Plastic<br>: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering<br>: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket<br>: DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors<br>: FLOOR COVERING Rubber, Black<br>: HEADLINER Soft Padded Cloth<br>: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section<br>: STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door<br>: SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console | 0/0                    | 0                      |
| 16WSK                          | CAB REAR SUSPENSION Air Bag Type  | 0/0                    | 0                      |
| 27DUG                          | WHEELS, FRONT {Accuride 50408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | 0/0                    | 0                      |
| 28DUG                          | WHEELS, REAR {Accuride 50408} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | 0/0                    | 0                      |
| 60AAG                          | BDY INTG, REMOTE POWER MODULE Mounted Inside Cab behind Driver Seat; Up to 6 Outputs & 6 Inputs, Max. 20 amp. per Channel, Max. 80 amp Total (Includes 1 Switch Pack With Latched Switches)   | 0/0                    | 0                      |
| 7382138133                     | (2) TIRE, FRONT 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive  | 40/0                   | 40                     |
| 7382138133                     | (4) TIRE, REAR 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive   | 0/80                   | 80                     |
| <b>Services Section:</b>       |   |                        |                        |
| 40115                          | WARRANTY Standard for WorkStar 7300/7400 (4x2, 4x4, 6x4, 6x6), Effective with Vehicles Built January 2, 2015 or Later, CTS-2002U  | 0/0                    | 0                      |
| <b>Total Component Weight:</b> |   | <b>7660/4754</b>       | <b>12414</b>           |
|                                | Spare Key   | 0/0                    | 0                      |
|                                | 1% MI-DTMB Admin Fee  | 0/0                    | 0                      |
| <b>Total Goods Purchased:</b>  |   | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR)  | <u>Price</u>  |
|---|--------------|---------------|
| Factory List Prices:                        |              |               |
| Product Items                               | \$114,542.00 |               |
| Service Items                               | \$0.00       |               |
| Total Factory List Price Including Options: |              | \$114,542.00  |
| Total Goods Purchased:                      |              | \$898.00      |
| Document Fee                                | \$190.00     |               |
| Total Preparation And Delivery:             |              | \$190.00      |
| Freight                                     | \$2,200.00   |               |
| Total Freight:                              |              | \$2,200.00    |
| Total Factory List Price Including Freight: |              | \$117,830.00  |
| Less Customer Allowance:                    |              | (\$28,632.00) |
| Total Vehicle Price:                        |              | \$89,198.00   |
| Total Sale Price:                           |              | \$89,198.00   |
| Total Per Vehicle Sales Price:              |              | \$89,198.00   |
| Total Net Sales Excluding Taxes:            |              | \$89,198.00   |
| Michigan Title Fee                          | \$15.00      |               |
| Total License, Title:                       |              | \$15.00       |
| Net Sales Price:                            |              | \$89,213.00   |

PLEASE REVIEW THIS PROPOSAL VERY CAREFULLY! Your signature below indicates that you accept the specifications and payment terms (listed on page one) contained herein as written and that you are able approve said specifications for order and payment terms. Please include this proposal number on all correspondence and purchase orders.

PLEASE NOTE: This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

This proposal is not binding upon the seller without  
Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: MDOT 3958-0096D

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of MI-MDOT Spec 3958-0096D "Option B" Medium Duty Truck, 4x2 Configuration Cab & Chassis, 12,000LB Minimum GVWR.

**Model Profile****2018 7300 SFA 4X2 (SA515)****APPLICATION:**

Stake Flat

**MISSION:**

Requested GVWR: 25950. Calc. GVWR: 27500  
Calc. Start / Grade Ability: 13.07% / 2.66% @ 55 MPH  
Calc. Geared Speed: 72.8 MPH

**DIMENSION:**

Wheelbase: 177.00, CA: 102.00, Axle to Frame: 75.00

**ENGINE, DIESEL:**

{Cummins B6.7 240} EPA 2017, 240 HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM, 2600 RPM  
Governed Speed, 240 Peak HP (Max)

**TRANSMISSION, MANUAL:**

{Fuller FSO-8406A} 6-Speed Manual; Fully Synchronized, Short Shift Stroke, With Overdrive  
{Eaton Fuller SAS1402} Two-Plate, Stamped Angle Spring; Ceramic, 14" Diameter, 7+1 Low Rate  
Damper, With 1.75" Spline, Mechanical Pull Type Control and With Kwik-Adjust(Manual) Feature  
860 lb-ft Torque Capacity

**CLUTCH:****AXLE, FRONT NON-DRIVING:**

{Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity

**AXLE, REAR, SINGLE:**

{Meritor MS-17-14X-3DFL} Single Reduction, 17,500-lb Capacity, With 190 Wheel Ends Gear  
Ratio: 5.57

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 11R22.5 Load Range H G751 MSA (GOODYEAR), 497 rev/mile, 68 MPH, All-Position

**TIRE, REAR:**

(4) 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive

**SUSPENSION, RR, SPRING, SINGLE:**

Vari-Rate; 18,500-lb Capacity

**PAINT:**

Cab schematic 100GM

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| SA51500     | Base Chassis, Model 7300 SFA 4X2 with 177.00 Wheelbase, 102.00 CA, and 75.00 Axle to Frame.  | 6050/3747              | 9797                   |
| 1CBU        | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 480.0" (12192) Maximum OAL   | -15/192                | 177                    |
| 1LLA        | BUMPER, FRONT Steel, Swept Back<br><br><u>Includes</u><br>: BUMPER, FRONT Powder Coated Gray (Argent) Color  | 0/0                    | 0                      |
| 1WEV        | WHEELBASE RANGE 146" (370cm) Through and Including 195" (495cm)  | 0/0                    | 0                      |
| 2ARX        | AXLE, FRONT NON-DRIVING {Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity<br><br><u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   | 0/0                    | 0                      |
| 3ADB        | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 10,000-lb Capacity; with Shock Absorbers<br><br><u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free<br><br><u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   | 0/0                    | 0                      |
| 4091        | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications<br><br><u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: PARKING BRAKE VALVE For Truck<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6<br><br><u>Notes</u><br>: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered | 0/0                    | 0                      |
| 4722        | DRAIN VALVE {Bendix DV-2} Automatic, with Heater, for Air Tank<br><br><u>Includes</u><br>: DRAIN VALVE Mounted in Wet Tank   | 0/0                    | 0                      |
| 4AZA        | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)   | 0/0                    | 0                      |
| 4EXP        | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 Sqli  | 3/0                    | 3                      |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 4JCJ        | BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers<br><br><u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   | 0/0                    | 0                      |
| 4LAA        | SLACK ADJUSTERS, FRONT {Haldex} Automatic   | 6/0                    | 6                      |
| 4LGA        | SLACK ADJUSTERS, REAR {Haldex} Automatic  | 0/0                    | 0                      |
| 4NDB        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.  | 0/0                    | 0                      |
| 4SPA        | AIR COMPRESSOR {Cummins} 18.7 CFM Capacity  | 0/0                    | 0                      |
| 5708        | STEERING COLUMN Tilting   | 0/0                    | 0                      |
| 5CAL        | STEERING WHEEL 2-Spoke, 18" Dia., Black   | 0/0                    | 0                      |
| 5PSA        | STEERING GEAR {Sheppard M100} Power   | 0/0                    | 0                      |
| 7BEV        | AFTERTREATMENT COVER Steel, Black   | 0/0                    | 0                      |
| 7BKP        | EXHAUST SYSTEM Single Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab; for Single Short Horizontal Tail Pipe, Frame Mounted Right Side Back of Cab   | 0/0                    | 0                      |
| 8000        | ELECTRICAL SYSTEM 12-Volt, Standard Equipment<br><br><u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: HEADLIGHTS (2) Sealed Beam, Round, with Chrome Plated Bezels<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered | 0/0                    | 0                      |
| 8GXD        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, With Remote Sense  | 0/0                    | 0                      |
| 8HAB        | BODY BUILDER WIRING Back of Standard Cab at Left Frame or Under Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn   | 2/0                    | 2                      |
| 8MEZ        | BATTERY SYSTEM {International} Maintenance-Free, (2) 12-Volt 1850CCA Total  | 5/1                    | 6                      |
| 8RKB        | RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input   | 2/0                    | 2                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
|             | <u>Includes</u><br>: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior<br>: SPEAKERS IN CAB (4) Coaxial with Premium Interior  |                        |                        |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0                    | 0                      |
| 8VUL        | BATTERY BOX Steel With Plastic Cover, 18" Wide, 2, 3, or 4 Battery Capacity, Mounted Left Side Back of Cab  | -27/11                 | -16                    |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade   | 0/0                    | 0                      |
| 8WTK        | STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection   | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL With Audible Alarm   | 0/0                    | 0                      |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender   | 0/0                    | 0                      |
| 9585        | FENDER EXTENSIONS Rubber  | 6/0                    | 6                      |
| 9ANG        | HOOD, HATCH (01) for Servicing  | 5/0                    | 5                      |
| 9HBM        | GRILLE Stationary, Chrome   | 0/0                    | 0                      |
| 9WBC        | FRONT END Tilting, Fiberglass, With Three Piece Construction; for WorkStar  | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GM"  |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone   | 0/0                    | 0                      |
| 11LEY       | CLUTCH {Eaton Fuller SAS1402} Two-Plate, Stamped Angle Spring; Ceramic, 14" Diameter, 7+1 Low Rate Damper, With 1.75" Spline, Mechanical Pull Type Control and With Kwik-Adjust(Manual) Feature 860 lb-ft Torque Capacity | 27/5                   | 32                     |
|             | <u>Includes</u><br>: CLUTCH RELEASE BEARING Greasable   |                        |                        |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0                    | 0                      |
| 12849       | BLOCK HEATER, ENGINE 120V/1000W, for Cummins ISB/B6.7/ISL/L9 Engines  | 3/0                    | 3                      |
| 12EJN       | ENGINE, DIESEL {Cummins B6.7 240} EPA 2017, 240 HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 240 Peak HP (Max)  | 0/0                    | 0                      |
| 12EMZ       | VENDOR WARRANTY, ENGINE {Cummins} B6.7 Engine, 3-Year Unlimited Miles Standard Warranty   | 0/0                    | 0                      |
| 12THT       | FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed With Residual Torque Device for Disengaged Fan Speed  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: FAN Nylon  |                        |                        |
| 12UWY       | RADIATOR Cross Flow, Series System; 1228 SqIn Aluminum Radiator Core and 1167 SqIn Charge Air Cooler  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps   |                        |                        |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : RADIATOR HOSES Premium, Rubber   |                        |                        |
| 12VBC       | AIR CLEANER Single Element   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted  |                        |                        |
| 12VXT       | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel   | 0/0                    | 0                      |
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations  | 0/0                    | 0                      |
| 12XAT       | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control for Cummins ISB/ B6.7 or ISL/L9 Engines  | 0/0                    | 0                      |
| 12XZE       | FEDERAL EMISSIONS {Cummins B6.7} EPA, OBD and GHG Certified for Calendar Year 2017   | 0/0                    | 0                      |
| 13GMJ       | TRANSMISSION, MANUAL {Fuller FSO-8406A} 6-Speed Manual; Fully Synchronized, Short Shift Stroke, With Overdrive   | 3/0                    | 3                      |
|             | <u>Includes</u><br>: FILL PLUG, MAGNETIC   |                        |                        |
| 13XAN       | PTO LOCATION No PTO  | 0/0                    | 0                      |
| 14ANP       | AXLE, REAR, SINGLE {Meritor MS-17-14X-3DFL} Single Reduction, 17,500-lb Capacity, With 190 Wheel Ends . Gear Ratio: 5.57   | 0/0                    | 0                      |
|             | <u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.   |                        |                        |
| 14SAH       | SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 18,500-lb Capacity   | 0/0                    | 0                      |
| 15LMS       | FUEL/WATER SEPARATOR Cummins Supplied on Engine, with 12 Volt DC Heater, with Water-in-Fuel Sensor   | 0/0                    | 0                      |
| 15SGG       | FUEL TANK Top Draw; D-Style, Non-Polished Aluminum, 19" Deep, 70 U.S. Gal., 265 L Capacity, with Quick Connect Outlet, Mounted Left Side, Under Cab  | 9/-43                  | -34                    |
| 15WDG       | DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0                    | 0                      |
| 16030       | CAB Conventional   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: ARM REST (2) Molded Plastic; One Each Door<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel<br>: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color<br>: STEP (4) Two Steps Per Door |                        |                        |
| 16HBA       | GAUGE CLUSTER English With English Electronic Speedometer  | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | <u>Includes</u><br>: GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)   |                        |                        |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL   | 0/0                    | 0                      |
| 16JNT       | SEAT, DRIVER {National 2000} Air Suspension, High Back With Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, With 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust   | 27/12                  | 39                     |
|             | <u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type   |                        |                        |
| 16LUM       | SEAT, PASSENGER {National} Non Suspension, High Back With Integral Headrest, Vinyl, With Fixed Back, With Under Seat Storage   | 26/15                  | 41                     |
| 16SDC       | GRAB HANDLE (2) Chrome Towel Bar Type With Anti-Slip Rubber Inserts; for Cab Entry, Mounted Left and Right, Each Side at "B" Pillar  | 6/0                    | 6                      |
| 16SNA       | MIRRORS (2) {Lang Mekra} Rectangular, Black Heads, Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing  | -3/0                   | -3                     |
| 16WCT       | AIR CONDITIONER {Blend-Air} With Integral Heater & Defroster   | 40/7                   | 47                     |
|             | <u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A  |                        |                        |
| 16WJT       | INSTRUMENT PANEL Center Section, Ergonomic Panel   | 0/0                    | 0                      |
| 16WKY       | HVAC FRESH AIR FILTER  | 0/0                    | 0                      |
| 16WLE       | STORAGE POCKET, DOOR Molded Plastic, Full Width; Mounted on Passenger Door   | 0/0                    | 0                      |
| 16WRX       | CAB INTERIOR TRIM Deluxe   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: "A" PILLAR COVER Molded Plastic<br>: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering<br>: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket<br>: DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors<br>: FLOOR COVERING Rubber, Black<br>: HEADLINER Soft Padded Cloth<br>: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section<br>: STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door<br>: SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console |                        |                        |

| <u>Code</u>                    | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|---|------------------------|------------------------|
| 16WSK                          | CAB REAR SUSPENSION Air Bag Type  | 0/0                    | 0                      |
| 27DUG                          | WHEELS, FRONT {Accuride 50408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | 0/0                    | 0                      |
| 28DUG                          | WHEELS, REAR {Accuride 50408} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs                                    | 0/0                    | 0                      |
| 60AAG                          | BDY INTG, REMOTE POWER MODULE Mounted Inside Cab behind Driver Seat; Up to 6 Outputs & 6 Inputs, Max. 20 amp. per Channel, Max. 80 amp Total (Includes 1 Switch Pack With Latched Switches) | 0/0                    | 0                      |
| 7382138123                     | (2) TIRE, FRONT 11R22.5 Load Range H G751 MSA (GOODYEAR), 497 rev/mile, 68 MPH, All-Position  | 34/0                   | 34                     |
| 7382138133                     | (4) TIRE, REAR 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive   | 0/80                   | 80                     |
| <b>Services Section:</b>       |   |                        |                        |
| 40115                          | WARRANTY Standard for WorkStar 7300/7400 (4x2, 4x4, 6x4, 6x6), Effective with Vehicles Built January 2, 2015 or Later, CTS-2002U  | 0/0                    | 0                      |
| <b>Total Component Weight:</b> |   | <b>6209/4027</b>       | <b>10236</b>           |
|                                | Spare Key   | 0/0                    | 0                      |
|                                | 1% MI-DTMB Admin Fee  | 0/0                    | 0                      |
| <b>Total Goods Purchased:</b>  |   | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Factory List Prices:                        |             |               |
| Product Items                               | \$95,550.00 |               |
| Service Items                               | \$0.00      |               |
| Total Factory List Price Including Options: |             | \$95,550.00   |
| Total Goods Purchased:                      |             | \$898.00      |
| Document Fee                                | \$190.00    |               |
| Total Preparation And Delivery:             |             | \$190.00      |
| Freight                                     | \$2,200.00  |               |
| Total Freight:                              |             | \$2,200.00    |
| Total Factory List Price Including Freight: |             | \$98,838.00   |
| Less Customer Allowance:                    |             | (\$30,563.00) |
| Total Vehicle Price:                        |             | \$68,275.00   |
| Total Sale Price:                           |             | \$68,275.00   |
| Total Per Vehicle Sales Price:              |             | \$68,275.00   |
| Total Net Sales Excluding Taxes:            |             | \$68,275.00   |
| Michigan Title Fee                          | \$15.00     |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$68,290.00   |

PLEASE REVIEW THIS PROPOSAL VERY CAREFULLY! Your signature below indicates that you accept the specifications and payment terms (listed on page one) contained herein as written and that you are able approve said order specifications and payment terms. Please include this proposal number on all correspondence and purchase orders.

This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

This proposal is not binding upon the seller without  
Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: MDOT 3958-0096D

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of MI-MDOT Spec 3958-0096D, Medium Duty Truck 4x2 Configuration Cab and Chassis (GVWR 12,000lb Minimum). NOTE: THIS SPEC ADDS ALLISON 3500RDS 6-Speed Transmission per Request.

**Model Profile****2018 7300 SFA 4X2 (SA515)****APPLICATION:**

Stake Flat

**MISSION:**

Requested GVWR: 25950. Calc. GVWR: 27500  
Calc. Start / Grade Ability: 41.90% / 1.88% @ 55 MPH  
Calc. Geared Speed: 83.1 MPH

**DIMENSION:**

Wheelbase: 177.00, CA: 102.00, Axle to Frame: 75.00

**ENGINE, DIESEL:**

{Cummins B6.7 240} EPA 2017, 240 HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM, 2600 RPM  
Governed Speed, 240 Peak HP (Max)

**TRANSMISSION, AUTOMATIC:**

{Allison 3500\_RDS\_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive;  
On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW  
& GCW Max.

**CLUTCH:**

Omit Item (Clutch &amp; Control)

**AXLE, FRONT NON-DRIVING:**

{Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity

**AXLE, REAR, SINGLE:**

{Meritor MS-17-14X-3DFL} Single Reduction, 17,500-lb Capacity, With 190 Wheel Ends Gear  
Ratio: 5.86

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 11R22.5 Load Range H G751 MSA (GOODYEAR), 497 rev/mile, 68 MPH, All-Position

**TIRE, REAR:**

(4) 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive

**SUSPENSION, RR, SPRING, SINGLE:**

Vari-Rate; 18,500-lb Capacity

**PAINT:**

Cab schematic 100GM

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| SA51500     | Base Chassis, Model 7300 SFA 4X2 with 177.00 Wheelbase, 102.00 CA, and 75.00 Axle to Frame.  | 6050/3747              | 9797                   |
| 1CBU        | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 480.0" (12192) Maximum OAL   | -15/192                | 177                    |
| 1LLA        | BUMPER, FRONT Steel, Swept Back<br><br><u>Includes</u><br>: BUMPER, FRONT Powder Coated Gray (Argent) Color  | 0/0                    | 0                      |
| 1WEV        | WHEELBASE RANGE 146" (370cm) Through and Including 195" (495cm)  | 0/0                    | 0                      |
| 2ARX        | AXLE, FRONT NON-DRIVING {Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity<br><br><u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   | 0/0                    | 0                      |
| 3ADB        | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 10,000-lb Capacity; with Shock Absorbers<br><br><u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free<br><br><u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   | 0/0                    | 0                      |
| 4091        | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications<br><br><u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: PARKING BRAKE VALVE For Truck<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6<br><br><u>Notes</u><br>: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered | 0/0                    | 0                      |
| 4722        | DRAIN VALVE {Bendix DV-2} Automatic, with Heater, for Air Tank<br><br><u>Includes</u><br>: DRAIN VALVE Mounted in Wet Tank   | 0/0                    | 0                      |
| 4AZA        | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)   | 0/0                    | 0                      |
| 4EXP        | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 Sqli  | 3/0                    | 3                      |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 4JCJ        | BRAKES, FRONT, AIR CAM S-Cam; 16.5" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers<br><br><u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   | 0/0                    | 0                      |
| 4LAA        | SLACK ADJUSTERS, FRONT {Haldex} Automatic   | 6/0                    | 6                      |
| 4LGA        | SLACK ADJUSTERS, REAR {Haldex} Automatic  | 0/0                    | 0                      |
| 4NDB        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.  | 0/0                    | 0                      |
| 4SPA        | AIR COMPRESSOR {Cummins} 18.7 CFM Capacity  | 0/0                    | 0                      |
| 5708        | STEERING COLUMN Tilting   | 0/0                    | 0                      |
| 5CAL        | STEERING WHEEL 2-Spoke, 18" Dia., Black   | 0/0                    | 0                      |
| 5PSA        | STEERING GEAR {Sheppard M100} Power   | 0/0                    | 0                      |
| 7BEV        | AFTERTREATMENT COVER Steel, Black   | 0/0                    | 0                      |
| 7BKP        | EXHAUST SYSTEM Single Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab; for Single Short Horizontal Tail Pipe, Frame Mounted Right Side Back of Cab   | 0/0                    | 0                      |
| 8000        | ELECTRICAL SYSTEM 12-Volt, Standard Equipment<br><br><u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: HEADLIGHTS (2) Sealed Beam, Round, with Chrome Plated Bezels<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered | 0/0                    | 0                      |
| 8GXD        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, With Remote Sense  | 0/0                    | 0                      |
| 8HAB        | BODY BUILDER WIRING Back of Standard Cab at Left Frame or Under Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn   | 2/0                    | 2                      |
| 8MEZ        | BATTERY SYSTEM {International} Maintenance-Free, (2) 12-Volt 1850CCA Total  | 5/1                    | 6                      |
| 8RKB        | RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input   | 2/0                    | 2                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
|             | <u>Includes</u><br>: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior<br>: SPEAKERS IN CAB (4) Coaxial with Premium Interior  |                        |                        |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0                    | 0                      |
| 8VUL        | BATTERY BOX Steel With Plastic Cover, 18" Wide, 2, 3, or 4 Battery Capacity, Mounted Left Side Back of Cab  | -27/11                 | -16                    |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade   | 0/0                    | 0                      |
| 8WTK        | STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection   | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL With Audible Alarm   | 0/0                    | 0                      |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender   | 0/0                    | 0                      |
| 9585        | FENDER EXTENSIONS Rubber  | 6/0                    | 6                      |
| 9ANG        | HOOD, HATCH (01) for Servicing  | 5/0                    | 5                      |
| 9HBM        | GRILLE Stationary, Chrome   | 0/0                    | 0                      |
| 9WBC        | FRONT END Tilting, Fiberglass, With Three Piece Construction; for WorkStar  | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GM"  |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone   | 0/0                    | 0                      |
| 11001       | CLUTCH Omit Item (Clutch & Control)   | -63/-12                | -75                    |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0                    | 0                      |
| 12849       | BLOCK HEATER, ENGINE 120V/1000W, for Cummins ISB/B6.7/ISL/L9 Engines  | 3/0                    | 3                      |
| 12EJN       | ENGINE, DIESEL {Cummins B6.7 240} EPA 2017, 240 HP @ 2400 RPM, 560 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 240 Peak HP (Max)  | 0/0                    | 0                      |
| 12EMZ       | VENDOR WARRANTY, ENGINE {Cummins} B6.7 Engine, 3-Year Unlimited Miles Standard Warranty   | 0/0                    | 0                      |
| 12THT       | FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed With Residual Torque Device for Disengaged Fan Speed  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: FAN Nylon  |                        |                        |
| 12UWZ       | RADIATOR Cross Flow, Series System; 1228 SqIn Aluminum Radiator Core With Internal Water to Oil Transmission Cooler and 1167 In Charge Air Cooler                                     | 0/0                    | 0                      |
|             | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber |                        |                        |
| 12VBC       | AIR CLEANER Single Element  | 0/0                    | 0                      |
|             | <u>Includes</u>   |                        |                        |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
|             | : GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted  |                        |                        |
| 12VXT       | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel  | 0/0                    | 0                      |
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations   | 0/0                    | 0                      |
| 12XAT       | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control for Cummins ISB/ B6.7 or ISL/L9 Engines   | 0/0                    | 0                      |
| 12XZE       | FEDERAL EMISSIONS {Cummins B6.7} EPA, OBD and GHG Certified for Calendar Year 2017  | 0/0                    | 0                      |
| 13905       | PROVISION FOR PTO Top Mount; With Allison 3000 Transmission   | 0/0                    | 0                      |
| 13AVL       | TRANSMISSION, AUTOMATIC {Allison 3500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW & GCW Max. | 212/76                 | 288                    |
| 13WBL       | TRANSMISSION SHIFT CONTROL {Allison} Push-Button Type; for Allison 3000 & 4000 Series Transmission  | 0/0                    | 0                      |
| 13WLP       | TRANSMISSION OIL Synthetic; 29 thru 42 Pints  | 0/0                    | 0                      |
| 13WUC       | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction   | 0/0                    | 0                      |
| 13WYH       | TRANSMISSION TCM LOCATION Located Inside Cab  | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming  | 0/0                    | 0                      |
| 13XAL       | PTO LOCATION Left Side of Transmission  | 0/0                    | 0                      |
| 14ANP       | AXLE, REAR, SINGLE {Meritor MS-17-14X-3DFL} Single Reduction, 17,500-lb Capacity, With 190 Wheel Ends . Gear Ratio: 5.86  | 0/0                    | 0                      |
|             | <u>Notes</u>  |                        |                        |
|             | : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.                        |                        |                        |
| 14SAH       | SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 18,500-lb Capacity  | 0/0                    | 0                      |
| 15LMS       | FUEL/WATER SEPARATOR Cummins Supplied on Engine, with 12 Volt DC Heater, with Water-in-Fuel Sensor  | 0/0                    | 0                      |
| 15SGG       | FUEL TANK Top Draw; D-Style, Non-Polished Aluminum, 19" Deep, 70 U.S. Gal., 265 L Capacity, with Quick Connect Outlet, Mounted Left Side, Under Cab   | 9/-43                  | -34                    |
| 15WDG       | DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab   | 0/0                    | 0                      |
| 16030       | CAB Conventional  | 0/0                    | 0                      |
|             | <u>Includes</u>   |                        |                        |
|             | : ARM REST (2) Molded Plastic; One Each Door  |                        |                        |
|             | : COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window   |                        |                        |
|             | : CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel  |                        |                        |
|             | : DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted   |                        |                        |
|             | : GLASS, ALL WINDOWS Tinted   |                        |                        |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color<br>: STEP (4) Two Steps Per Door   |                        |                        |
| 16HBA       | GAUGE CLUSTER English With English Electronic Speedometer<br><br><u>Includes</u><br>: GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)  | 0/0                    | 0                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL   | 0/0                    | 0                      |
| 16JNT       | SEAT, DRIVER {National 2000} Air Suspension, High Back With Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, With 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust<br><br><u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type   | 27/12                  | 39                     |
| 16LUM       | SEAT, PASSENGER {National} Non Suspension, High Back With Integral Headrest, Vinyl, With Fixed Back, With Under Seat Storage   | 26/15                  | 41                     |
| 16SDC       | GRAB HANDLE (2) Chrome Towel Bar Type With Anti-Slip Rubber Inserts; for Cab Entry, Mounted Left and Right, Each Side at "B" Pillar  | 6/0                    | 6                      |
| 16SNA       | MIRRORS (2) {Lang Mekra} Rectangular, Black Heads, Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing  | -3/0                   | -3                     |
| 16WCT       | AIR CONDITIONER {Blend-Air} With Integral Heater & Defroster<br><br><u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A  | 40/7                   | 47                     |
| 16WJT       | INSTRUMENT PANEL Center Section, Ergonomic Panel   | 0/0                    | 0                      |
| 16WKY       | HVAC FRESH AIR FILTER  | 0/0                    | 0                      |
| 16WLE       | STORAGE POCKET, DOOR Molded Plastic, Full Width; Mounted on Passenger Door   | 0/0                    | 0                      |
| 16WRX       | CAB INTERIOR TRIM Deluxe<br><br><u>Includes</u><br>: "A" PILLAR COVER Molded Plastic<br>: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering<br>: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket<br>: DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors | 0/0                    | 0                      |

| <u>Code</u>                    | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|---|------------------------|------------------------|
|                                | : FLOOR COVERING Rubber, Black  |                        |                        |
|                                | : HEADLINER Soft Padded Cloth   |                        |                        |
|                                | : INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  |                        |                        |
|                                | : STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   |                        |                        |
|                                | : SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  |                        |                        |
| 16WSK                          | CAB REAR SUSPENSION Air Bag Type  | 0/0                    | 0                      |
| 27DUG                          | WHEELS, FRONT {Accuride 50408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | 0/0                    | 0                      |
| 28DUG                          | WHEELS, REAR {Accuride 50408} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs                                    | 0/0                    | 0                      |
| 60AAG                          | BDY INTG, REMOTE POWER MODULE Mounted Inside Cab behind Driver Seat; Up to 6 Outputs & 6 Inputs, Max. 20 amp. per Channel, Max. 80 amp Total (Includes 1 Switch Pack With Latched Switches) | 0/0                    | 0                      |
| 7382138123                     | (2) TIRE, FRONT 11R22.5 Load Range H G751 MSA (GOODYEAR), 497 rev/mile, 68 MPH, All-Position  | 34/0                   | 34                     |
| 7382138133                     | (4) TIRE, REAR 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive   | 0/80                   | 80                     |
| <b>Services Section:</b>       |   |                        |                        |
| 40115                          | WARRANTY Standard for WorkStar 7300/7400 (4x2, 4x4, 6x4, 6x6), Effective with Vehicles Built January 2, 2015 or Later, CTS-2002U  | 0/0                    | 0                      |
| <b>Total Component Weight:</b> |   | <b>6328/4086</b>       | <b>10414</b>           |
|                                | Spare Key   | 0/0                    | 0                      |
|                                | 1% MI-DTMB Admin Fee  | 0/0                    | 0                      |
| <b>Total Goods Purchased:</b>  |   | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR)  | <u>Price</u>  |
|---|--------------|---------------|
| Factory List Prices:                        |              |               |
| Product Items                               | \$104,247.00 |               |
| Service Items                               | \$0.00       |               |
| Total Factory List Price Including Options: |              | \$104,247.00  |
| Total Goods Purchased:                      |              | \$898.00      |
| Document Fee                                | \$190.00     |               |
| Total Preparation And Delivery:             |              | \$190.00      |
| Freight                                     | \$2,200.00   |               |
| Total Freight:                              |              | \$2,200.00    |
| Total Factory List Price Including Freight: |              | \$107,535.00  |
| Less Customer Allowance:                    |              | (\$33,835.00) |
| Total Vehicle Price:                        |              | \$73,700.00   |
| Total Sale Price:                           |              | \$73,700.00   |
| Total Per Vehicle Sales Price:              |              | \$73,700.00   |
| Total Net Sales Excluding Taxes:            |              | \$73,700.00   |
| Michigan Title Fee                          | \$15.00      |               |
| Total License, Title:                       |              | \$15.00       |
| Net Sales Price:                            |              | \$73,715.00   |

PLEASE REVIEW THIS PROPOSAL VERY CAREFULLY! Your signature below indicates that you accept the specifications and payment terms (listed on page one) contained herein as written and that you are able approve said order specifications and payment terms. Please include this proposal number on all correspondence and purchase orders.

This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

**Approved by Seller:**

**Accepted by Purchaser:**

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

**This proposal is not binding upon the seller without  
Seller's Authorized Signature**

\_\_\_\_\_  
Official Title and Date

**The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.**

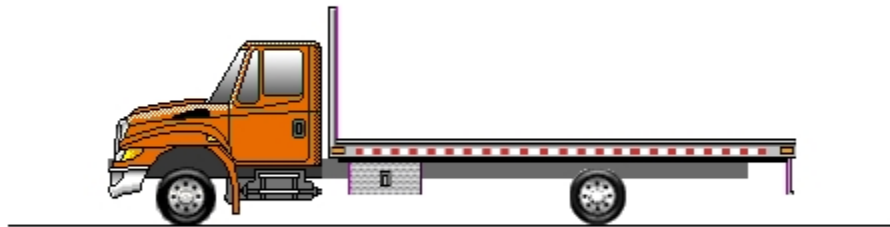
**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3958-0134D

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of MI Specification 3958-0134D; Heavy Duty Trucks, Cab and Chassis (GVWR 21,000lbs) Low Profile (LP). NOTE: Please Be Aware That Quoted Pricing Includes a 1% MI-DTMB Administrative Fee Remitted to State of MI per Contract Requirements

**Model Profile****2018 4300 SBA LP 4X2 (MH025)****APPLICATION:**

Flat Dump

**MISSION:**

Requested GVWR: 21000. Calc. GVWR: 21500  
Calc. Start / Grade Ability: 38.09% / 2.58% @ 55 MPH  
Calc. Geared Speed: 69.7 MPH

**DIMENSION:**

Wheelbase: 205.00, CA: 137.90, Axle to Frame: 75.00

**ENGINE, DIESEL:**

{Cummins B6.7 200} EPA 2017, 200 HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM  
Governed Speed, 200 Peak HP (Max)

**TRANSMISSION, AUTOMATIC:**

{Allison 2500\_RDS\_P} 5th Generation Controls; Wide Ratio, 6-Speed, with Double Overdrive; with  
PTO Provision, Less Retarder, with 33,000-lb GVW & GCW Max

**CLUTCH:**

Omit Item (Clutch &amp; Control)

**AXLE, FRONT NON-DRIVING:**

{Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity

**AXLE, REAR, SINGLE:**

{Meritor MS-17-14X-3DFL} Single Reduction, 15,500-lb Capacity, With 190 Wheel Ends Gear  
Ratio: 6.83

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 10R22.5 Load Range G ENDURANCE RSA (GOODYEAR), 514 rev/mile, 75 MPH, All-Position

**TIRE, REAR:**

(4) 10R22.5 Load Range G G622 RSD (GOODYEAR), 512 rev/mile, 75 MPH, Drive

**SUSPENSION, RR, SPRING, SINGLE:**

Vari-Rate; 13,500-lb Capacity

**PAINT:**

Cab schematic 100GA

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <b><u>Code</u></b> | <b><u>Description</u></b>  | <b><u>F/R Wt</u></b><br>(lbs) | <b><u>Tot Wt</u></b><br>(lbs) |
|--------------------|--|-------------------------------|-------------------------------|
| MH02500            | Base Chassis, Model 4300 SBA LP 4X2 with 205.00 Wheelbase, 137.90 CA, and 75.00 Axle to Frame.   | 5534/2740                     | 8274                          |
| 1CAA               | FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 9.125" x 3.062" x 0.312" (231.8mm x 77.8mm x 8.0mm) with Transition to 6.500" x 3.062" x 0.312" (165.1mm x 77.8mm x 8.0mm) 388.4" (9864mm) Maximum OAL; For LP Chassis   | 58/235                        | 293                           |
|                    | <b><u>Notes</u></b><br>: 6.50" Web Height in AF Section  |                               |                               |
| 1LNG               | BUMPER, FRONT Full Width, Aerodynamic, Steel; 0.142" Material Thickness, Gloss Black   | 16/-2                         | 14                            |
| 1WEJ               | WHEELBASE RANGE 199" (505cm) Through and Including 254" (645cm)  | 0/0                           | 0                             |
| 2ATK               | AXLE, FRONT NON-DRIVING {Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity   | 0/0                           | 0                             |
|                    | <b><u>Notes</u></b><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   |                               |                               |
| 3ADA               | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 8,000-lb Capacity; with Shock Absorbers   | 0/0                           | 0                             |
|                    | <b><u>Includes</u></b><br>: SPRING PINS Rubber Bushings, Maintenance-Free  |                               |                               |
|                    | <b><u>Notes</u></b><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   |                               |                               |
| 4085               | BRAKE SYSTEM, HYDRAULIC {Meritor Wabco} Split System, Full Power, with Automatic Adjustment And with Four Channel ABS  | 0/0                           | 0                             |
| 4GAW               | BRAKE, PARKING {Bosch} DSSA Drum Type; 12" x 3", Spring Actuated; for Hydraulic Brake Chassis; Activated by Parking Brake Knob on Instrument Panel; with Key Switch Interlock, Park Brake Cannot be released Until Ignition Switch is in "On" Position; Differential Mounted | 0/8                           | 8                             |
|                    | <b><u>Includes</u></b><br>: PARKING BRAKE CONTROL Applies Hydraulic Actuated Powered Park Brake  |                               |                               |
| 4JNG               | TRACTION CONTROL, HYDRAULIC Automatic; with Full Power Hydraulic Brake System  | 0/0                           | 0                             |
| 4JNP               | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | 0/0                           | 0                             |
| 4NNL               | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | 0/0                           | 0                             |
| 5708               | STEERING COLUMN Tilting  | 10/0                          | 10                            |
| 5CAL               | STEERING WHEEL 2-Spoke, 18" Dia., Black  | 0/0                           | 0                             |
| 5PRG               | STEERING GEAR {TRW (Ross) TAS40} Power   | 0/0                           | 0                             |
| 7BKY               | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Under Right Rail, Back of Cab, Includes Short Horizontal Tail Pipe  | 0/0                           | 0                             |
| 8000               | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0                           | 0                             |
|                    | <b><u>Includes</u></b><br>: BATTERY BOX Steel  |                               |                               |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
|             | : DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |                        |                        |
| 8GXD        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense  | 0/0                    | 0                      |
| 8HAE        | BODY BUILDER WIRING Rear of Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn  | 0/3                    | 3                      |
| 8MEZ        | BATTERY SYSTEM {International} Maintenance-Free, (2) 12-Volt 1850CCA Total  | 11/4                   | 15                     |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0                    | 0                      |
| 8VUL        | BATTERY BOX Steel with Plastic Cover, 18" Wide, 2, 3, or 4 Battery Capacity, Mounted Left Side Back of Cab  | 0/0                    | 0                      |
| 8WPB        | HEADLIGHTS Halogen; Composite Aero Design for Two Light System; Includes Daytime Running Lights   | 0/0                    | 0                      |
| 8WTK        | STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection   | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm   | 0/0                    | 0                      |
| 9ANG        | HOOD, HATCH (01) for Servicing  | 5/0                    | 5                      |
| 9HAD        | GRILLE Chrome   | 0/0                    | 0                      |
| 9WAY        | FRONT END Tilting, Fiberglass, With Three Piece Construction  | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100  | 0/0                    | 0                      |
|             | <u>Includes</u>   |                        |                        |
|             | : PAINT SCHEMATIC ID LETTERS "GA"   |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone   | 0/0                    | 0                      |
| 11001       | CLUTCH Omit Item (Clutch & Control)   | -65/-10                | -75                    |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0                    | 0                      |
| 12EJC       | ENGINE, DIESEL {Cummins B6.7 200} EPA 2017, 200 HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 200 Peak HP (Max)  | 0/0                    | 0                      |
| 12EMZ       | VENDOR WARRANTY, ENGINE {Cummins} B6.7 Engine, 3-Year Unlimited Miles Standard Warranty   | 0/0                    | 0                      |
| 12TSY       | FAN DRIVE {Borg-Warner SA85} Viscous Type, Screw On   | 0/0                    | 0                      |

| <b><u>Code</u></b> | <b><u>Description</u></b>  | <b><u>F/R Wt</u></b><br>(lbs) | <b><u>Tot Wt</u></b><br>(lbs) |
|--------------------|--|-------------------------------|-------------------------------|
|                    | <u>Includes</u><br>: FAN Nylon   |                               |                               |
| 12UYE              | RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 717 SqIn Louvered, With 313 SqIn Charge Air Cooler. With In-Tank Transmission Cooler  | 35/-4                         | 31                            |
|                    | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber                              |                               |                               |
| 12VBR              | AIR CLEANER With Service Protection Element  | 0/0                           | 0                             |
|                    | <u>Includes</u><br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted  |                               |                               |
| 12VXT              | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel   | 0/0                           | 0                             |
| 12WPV              | OIL PAN 15 Quart Capacity, For Cummins ISB/B6.7 Engines  | 0/0                           | 0                             |
| 12WZE              | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations  | 0/0                           | 0                             |
| 12XAT              | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control for Cummins ISB/ B6.7 or ISL/L9 Engines                                  | 0/0                           | 0                             |
| 12XZE              | FEDERAL EMISSIONS {Cummins B6.7} EPA, OBD and GHG Certified for Calendar Year 2017   | 0/0                           | 0                             |
| 13ATH              | TRANSMISSION, AUTOMATIC {Allison 2500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, with Double Overdrive; with PTO Provision, Less Retarder, with 33,000-lb GVW & GCW Max                                  | 0/0                           | 0                             |
|                    | <u>Includes</u><br>: OIL FILTER, TRANSMISSION Mounted on Transmission<br>: TRANSMISSION OIL PAN Magnet in Oil Pan  |                               |                               |
| 13WLN              | TRANSMISSION OIL Synthetic; 20 thru 28 Pints   | 0/0                           | 0                             |
| 13WYY              | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0                           | 0                             |
| 13XAL              | PTO LOCATION Left Side of Transmission   | 0/0                           | 0                             |
| 14APJ              | AXLE, REAR, SINGLE {Meritor MS-17-14X-3DFL} Single Reduction, 15,500-lb Capacity, With 190 Wheel Ends . Gear Ratio: 6.83   | 0/0                           | 0                             |
|                    | <u>Includes</u><br>: REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle   |                               |                               |
|                    | <u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. |                               |                               |
| 14SAC              | SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 13,500-lb Capacity   | 0/-31                         | -31                           |
|                    | <u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. |                               |                               |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 14WAP       | SHOCK ABSORBERS, REAR (2)   | 0/45                   | 45                     |
| 15DYT       | FUEL TANK (2) Top Draw; D-Style, Non-Polished Aluminum, 16" Tank Depth, (1) 40 U.S. Gal. 151 L Left Side, (1) 50 U.S. Gal. 189 L Right Side, Total Capacity 90 U.S. Gal. 340 L; Mounted Under Cab Left and Right Side   | 87/25                  | 112                    |
| 15LMR       | FUEL/WATER SEPARATOR {Racor 400 Series,} Unheated, with Primer Pump, and WIF Sensor   | 6/3                    | 9                      |
| 15LMU       | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail 8" Back of Cab  | 0/0                    | 0                      |
| 15WDG       | DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab   | 0/0                    | 0                      |
| 16030       | CAB Conventional  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: ARM REST (2) Molded Plastic; One Each Door<br>: CLEARANCE/MARKER LIGHTS (5) Flush Mounted<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel<br>: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color<br>: STEP (4) Two Steps Per Door |                        |                        |
| 16HBA       | GAUGE CLUSTER English with English Electronic Speedometer   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: GAUGE CLUSTER (5) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)  |                        |                        |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL  | 0/0                    | 0                      |
| 16KAV       | SEAT, DRIVER {National} Non-Suspension, High Back with Integral Head Rest, Vinyl, with Fixed Back   | -52/-51                | -103                   |
| 16LUM       | SEAT, PASSENGER {National} Non Suspension, High Back with Integral Headrest, Vinyl, with Fixed Back, with Under Seat Storage  | 29/12                  | 41                     |
| 16SNA       | MIRRORS (2) {Lang Mekra} Rectangular, Black Heads, Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing   | -3/0                   | -3                     |
| 16WCT       | AIR CONDITIONER {Blend-Air} with Integral Heater & Defroster  | 66/5                   | 71                     |
|             | <u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A   |                        |                        |
| 16WJT       | INSTRUMENT PANEL Center Section, Ergonomic Panel  | 0/0                    | 0                      |

| <u>Code</u>                    | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|---|------------------------|------------------------|
| 16WRX                          | CAB INTERIOR TRIM Deluxe<br><br>Includes<br>: "A" PILLAR COVER Molded Plastic<br>: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering<br>: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket<br>: DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors<br>: FLOOR COVERING Rubber, Black<br>: HEADLINER Soft Padded Cloth<br>: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section<br>: STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door<br>: SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console | 0/0                    | 0                      |
| 16WSE                          | LOW WASHER FLUID INDICATOR  | 1/0                    | 1                      |
| 27DTE                          | WHEELS, FRONT {Maxion 10038} DISC; 22.5x7.50 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | -143/0                 | -143                   |
| 28DTE                          | WHEELS, REAR {Maxion 10038} DUAL DISC; 22.5x7.50 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | 0/961                  | 961                    |
| 29PAR                          | PAINT IDENTITY, FRONT WHEELS Disc Front Wheels; with Vendor Applied White Powder Coat Paint   | 0/0                    | 0                      |
| 29PAS                          | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint   | 0/0                    | 0                      |
| 7372118102                     | (4) TIRE, REAR 10R22.5 Load Range G G622 RSD (GOODYEAR), 512 rev/mile, 75 MPH, Drive  | 0/0                    | 0                      |
| 7372118132                     | (2) TIRE, FRONT 10R22.5 Load Range G ENDURANCE RSA (GOODYEAR), 514 rev/mile, 75 MPH, All-Position   | 0/0                    | 0                      |
| <b>Services Section:</b>       |   |                        |                        |
| 40116                          | WARRANTY Standard for Durastar 1000/4000 Series, Effective with Vehicles Built January 2, 2015 or Later, CTS-2475P  | 0/0                    | 0                      |
| <b>Total Component Weight:</b> |   | <b>5595/3943</b>       | <b>9538</b>            |
|                                | Spare Key   | 0/0                    | 0                      |
|                                | 1% MI-DTMB Admin Fee  | 0/0                    | 0                      |
| <b>Total Goods Purchased:</b>  |   | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Factory List Prices:                        |             |               |
| Product Items                               | \$92,715.00 |               |
| Service Items                               | \$0.00      |               |
| Total Factory List Price Including Options: |             | \$92,715.00   |
| Total Goods Purchased:                      |             | \$670.00      |
| Document Fee                                | \$190.00    |               |
| 1% MI-DTMB Admin Fee                        | \$654.00    |               |
| Total Preparation And Delivery:             |             | \$844.00      |
| Freight                                     | \$2,200.00  |               |
| Total Freight:                              |             | \$2,200.00    |
| Total Factory List Price Including Freight: |             | \$96,429.00   |
| Less Customer Allowance:                    |             | (\$30,410.00) |
| Total Vehicle Price:                        |             | \$66,019.00   |
| Total Sale Price:                           |             | \$66,019.00   |
| Total Per Vehicle Sales Price:              |             | \$66,019.00   |
| Total Net Sales Excluding Taxes:            |             | \$66,019.00   |
| Michigan Title Fee                          | \$15.00     |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$66,034.00   |

PLEASE REVIEW THIS PROPOSAL VERY CAREFULLY! Your signature below indicates that you accept the specifications and payment terms (listed on page one) contained herein as written and that you are able approve said specifications for order and payment terms. Please include this proposal number on all correspondence and purchase orders.

PLEASE NOTE: This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

**Approved by Seller:**

**Accepted by Purchaser:**

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

**This proposal is not binding upon the seller without  
Seller's Authorized Signature**

\_\_\_\_\_  
Official Title and Date

**The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.**

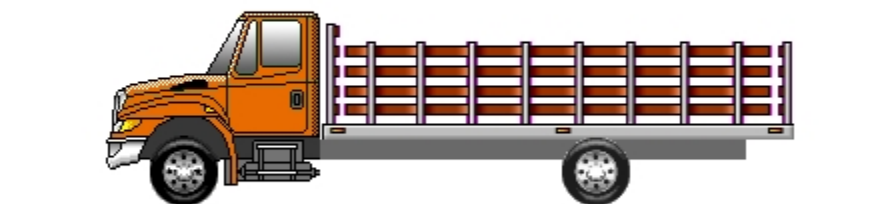
**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3958-0135D

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of MI Specification 3958-0135D; Heavy Duty Trucks, Cab and Chassis (GVWR 21,000lbs).. NOTE: Please Be Aware That Quoted Pricing Includes a 1% MI-DTMB Administrative Fee Remitted to State of MI per Contract Requirements

**Model Profile****2018 4300 SBA 4X2 (MA025)****APPLICATION:**

Stake Flat

**MISSION:**

Requested GVWR: 21000. Calc. GVWR: 21500  
Calc. Start / Grade Ability: 35.74% / 2.27% @ 55 MPH  
Calc. Geared Speed: 75.3 MPH

**DIMENSION:**

Wheelbase: 205.00, CA: 137.90, Axle to Frame: 75.00

**ENGINE, DIESEL:**

{Cummins B6.7 220} EPA 2017, 220 HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM  
Governed Speed, 220 Peak HP (Max)

**TRANSMISSION, AUTOMATIC:**

{Allison 2100\_RDS\_P} 5th Generation Controls; Close Ratio, 6-Speed, with Double Overdrive;  
with PTO Provision, Less Retarder, With 26,000-lb GVW & GCW Max, On/Off highway  
Omit Item (Clutch & Control)

**CLUTCH:**

Omit Item (Clutch &amp; Control)

**AXLE, FRONT NON-DRIVING:**

{Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity

**AXLE, REAR, SINGLE:**

{Meritor MS-17-14X-3DFL} Single Reduction, 15,500-lb Capacity, With 190 Wheel Ends Gear  
Ratio: 6.83

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 11R22.5 Load Range H ECOPLUS HS3 (CONTINENTAL), 495 rev/mile, 75 MPH, All-Position

**TIRE, REAR:**

(4) 11R22.5 Load Range G G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive

**SUSPENSION, RR, SPRING, SINGLE:**

Vari-Rate; 13,500-lb Capacity, with 4500 lb Auxiliary Rubber Spring

**PAINT:**

Cab schematic 100GA

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <b><u>Code</u></b> | <b><u>Description</u></b>  | <b><u>F/R Wt</u></b><br>(lbs) | <b><u>Tot Wt</u></b><br>(lbs) |
|--------------------|--|-------------------------------|-------------------------------|
| MA02500            | Base Chassis, Model 4300 SBA 4X2 with 205.00 Wheelbase, 137.90 CA, and 75.00 Axle to Frame.  | 5474/2935                     | 8409                          |
| 1CAC               | FRAME RAILS High Strength Low Alloy Steel (50,000 PSI Yield); 10.125" x 3.062" x 0.312" (257.2mm x 77.8mm x 8.0mm); 480.1" (12195mm) Maximum OAL   | 58/235                        | 293                           |
| 1LNG               | BUMPER, FRONT Full Width, Aerodynamic, Steel; 0.142" Material Thickness, Gloss Black   | -1/0                          | -1                            |
| 1WEJ               | WHEELBASE RANGE 199" (505cm) Through and Including 254" (645cm)  | 0/0                           | 0                             |
| 2ATK               | AXLE, FRONT NON-DRIVING {Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity   | 0/0                           | 0                             |
|                    | <b><u>Notes</u></b><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   |                               |                               |
| 3ADA               | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 8,000-lb Capacity; with Shock Absorbers   | 0/0                           | 0                             |
|                    | <b><u>Includes</u></b><br>: SPRING PINS Rubber Bushings, Maintenance-Free  |                               |                               |
|                    | <b><u>Notes</u></b><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   |                               |                               |
| 4085               | BRAKE SYSTEM, HYDRAULIC {Meritor Wabco} Split System, Full Power, with Automatic Adjustment And with Four Channel ABS  | 0/0                           | 0                             |
| 4GAW               | BRAKE, PARKING {Bosch} DSSA Drum Type; 12" x 3", Spring Actuated; for Hydraulic Brake Chassis; Activated by Parking Brake Knob on Instrument Panel; with Key Switch Interlock, Park Brake Cannot be released Until Ignition Switch is in "On" Position; Differential Mounted   | 0/0                           | 0                             |
|                    | <b><u>Includes</u></b><br>: PARKING BRAKE CONTROL Applies Hydraulic Actuated Powered Park Brake  |                               |                               |
| 4JNG               | TRACTION CONTROL, HYDRAULIC Automatic; with Full Power Hydraulic Brake System  | 0/0                           | 0                             |
| 4JNP               | BRAKES, FRONT, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons   | 0/0                           | 0                             |
| 4NNL               | BRAKES, REAR, HYDRAULIC DISC Quadraulic; Four 70mm Diameter Pistons  | 0/0                           | 0                             |
| 5708               | STEERING COLUMN Tilting  | 0/0                           | 0                             |
| 5CAL               | STEERING WHEEL 2-Spoke, 18" Dia., Black  | 0/0                           | 0                             |
| 5PRG               | STEERING GEAR {TRW (Ross) TAS40} Power   | 0/0                           | 0                             |
| 7BKY               | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Under Right Rail, Back of Cab, Includes Short Horizontal Tail Pipe  | 0/0                           | 0                             |
| 8000               | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0                           | 0                             |
|                    | <b><u>Includes</u></b><br>: BATTERY BOX Steel<br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery |                               |                               |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |                        |                        |
| 8GXD        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense   | 0/0                    | 0                      |
| 8HAE        | BODY BUILDER WIRING Rear of Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn   | 0/3                    | 3                      |
| 8MEZ        | BATTERY SYSTEM {International} Maintenance-Free, (2) 12-Volt 1850CCA Total   | 11/4                   | 15                     |
| 8VAY        | HORN, ELECTRIC Disc Style  | 0/0                    | 0                      |
| 8VUL        | BATTERY BOX Steel with Plastic Cover, 18" Wide, 2, 3, or 4 Battery Capacity, Mounted Left Side Back of Cab   | 0/0                    | 0                      |
| 8WPB        | HEADLIGHTS Halogen; Composite Aero Design for Two Light System; Includes Daytime Running Lights  | 0/0                    | 0                      |
| 8WTK        | STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection  | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm  | 0/0                    | 0                      |
| 9ANG        | HOOD, HATCH (01) for Servicing   | 5/0                    | 5                      |
| 9HAD        | GRILLE Chrome  | 0/0                    | 0                      |
| 9WAY        | FRONT END Tilting, Fiberglass, With Three Piece Construction   | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GA"   |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone  | 0/0                    | 0                      |
| 11001       | CLUTCH Omit Item (Clutch & Control)  | -65/-10                | -75                    |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection   | 0/0                    | 0                      |
| 12EJG       | ENGINE, DIESEL {Cummins B6.7 220} EPA 2017, 220 HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 220 Peak HP (Max)   | 0/0                    | 0                      |
| 12EMZ       | VENDOR WARRANTY, ENGINE {Cummins} B6.7 Engine, 3-Year Unlimited Miles Standard Warranty  | 0/0                    | 0                      |
| 12TSY       | FAN DRIVE {Borg-Warner SA85} Viscous Type, Screw On  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: FAN Nylon   |                        |                        |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 12UYE       | RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 717 SqIn Louvered, With 313 SqIn Charge Air Cooler. With In-Tank Transmission Cooler<br><br><u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber  | 35/-4                  | 31                     |
| 12VBR       | AIR CLEANER With Service Protection Element<br><br><u>Includes</u><br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted  | 0/0                    | 0                      |
| 12VXT       | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel  | 0/0                    | 0                      |
| 12WPV       | OIL PAN 15 Quart Capacity, For Cummins ISB/B6.7 Engines   | 0/0                    | 0                      |
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations   | 0/0                    | 0                      |
| 12XAT       | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control for Cummins ISB/B6.7 or ISL/L9 Engines  | 0/0                    | 0                      |
| 12XZE       | FEDERAL EMISSIONS {Cummins B6.7} EPA, OBD and GHG Certified for Calendar Year 2017  | 0/0                    | 0                      |
| 13ATG       | TRANSMISSION, AUTOMATIC {Allison 2100_RDS_P} 5th Generation Controls; Close Ratio, 6-Speed, with Double Overdrive; with PTO Provision, Less Retarder, With 26,000-lb GVW & GCW Max, On/Off highway<br><br><u>Includes</u><br>: OIL FILTER, TRANSMISSION Mounted on Transmission<br>: TRANSMISSION OIL PAN Magnet in Oil Pan   | 6/-6                   | 0                      |
| 13WLN       | TRANSMISSION OIL Synthetic; 20 thru 28 Pints  | 0/0                    | 0                      |
| 13WYY       | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming  | 0/0                    | 0                      |
| 13XAL       | PTO LOCATION Left Side of Transmission  | 0/0                    | 0                      |
| 14APJ       | AXLE, REAR, SINGLE {Meritor MS-17-14X-3DFL} Single Reduction, 15,500-lb Capacity, With 190 Wheel Ends . Gear Ratio: 6.83<br><br><u>Includes</u><br>: REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.<br>: When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance | 0/0                    | 0                      |
| 14VAB       | SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 13,500-lb Capacity, with 4500 lb Auxiliary Rubber Spring<br><br><u>Notes</u>  | 0/-31                  | -31                    |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.   |                        |                        |
| 14WAP       | SHOCK ABSORBERS, REAR (2)  | 0/45                   | 45                     |
| 15DYT       | FUEL TANK (2) Top Draw; D-Style, Non-Polished Aluminum, 16" Tank Depth, (1) 40 U.S. Gal. 151 L Left Side, (1) 50 U.S. Gal. 189 L Right Side, Total Capacity 90 U.S. Gal. 340 L; Mounted Under Cab Left and Right Side  | 87/25                  | 112                    |
| 15LMN       | FUEL/WATER SEPARATOR {Racor 400 Series,} 12 Volt Pre-Heater, with Primer Pump, and WIF Sensor  | 3/3                    | 6                      |
| 15LMU       | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail 8" Back of Cab   | 0/0                    | 0                      |
| 15WDG       | DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0                    | 0                      |
| 16030       | CAB Conventional   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: ARM REST (2) Molded Plastic; One Each Door<br>: CLEARANCE/MARKER LIGHTS (5) Flush Mounted<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel<br>: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color |                        |                        |
| 16HBA       | GAUGE CLUSTER English with English Electronic Speedometer  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: GAUGE CLUSTER (5) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)   |                        |                        |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL   | 0/0                    | 0                      |
| 16KAV       | SEAT, DRIVER {National} Non-Suspension, High Back with Integral Head Rest, Vinyl, with Fixed Back  | -52/-51                | -103                   |
| 16SMN       | SEAT, PASSENGER {National} Non Suspension, High Back, Fixed Back, Integral Headrest, Vinyl   | 17/6                   | 23                     |
| 16SNA       | MIRRORS (2) {Lang Mekra} Rectangular, Black Heads, Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing  | -3/0                   | -3                     |
| 16WCT       | AIR CONDITIONER {Blend-Air} with Integral Heater & Defroster   | 66/5                   | 71                     |
|             | <u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps  |                        |                        |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
|             | : REFRIGERANT Hydrofluorocarbon HFC-134A  |                        |                        |
| 16WJT       | INSTRUMENT PANEL Center Section, Ergonomic Panel  | 0/0                    | 0                      |
| 16WRX       | CAB INTERIOR TRIM Deluxe  | 0/0                    | 0                      |
|             | <u>Includes</u>   |                        |                        |
|             | : "A" PILLAR COVER Molded Plastic   |                        |                        |
|             | : CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering |                        |                        |
|             | : CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  |                        |                        |
|             | : DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   |                        |                        |
|             | : FLOOR COVERING Rubber, Black  |                        |                        |
|             | : HEADLINER Soft Padded Cloth   |                        |                        |
|             | : INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  |                        |                        |
|             | : STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   |                        |                        |
|             | : SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  |                        |                        |
| 16WSE       | LOW WASHER FLUID INDICATOR  | 1/0                    | 1                      |
| 27DTE       | WHEELS, FRONT {Maxion 10038} DISC; 22.5x7.50 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | 7/0                    | 7                      |
| 28DTE       | WHEELS, REAR {Maxion 10038} DUAL DISC; 22.5x7.50 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | 0/931                  | 931                    |
| 29PAR       | PAINT IDENTITY, FRONT WHEELS Disc Front Wheels; with Vendor Applied White Powder Coat Paint   | 0/0                    | 0                      |
| 29PAS       | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint   | 0/0                    | 0                      |
| 7372138102  | (4) TIRE, REAR 11R22.5 Load Range G G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive  | 0/148                  | 148                    |
| 7382135429  | (2) TIRE, FRONT 11R22.5 Load Range H ECOPLUS HS3 (CONTINENTAL), 495 rev/mile, 75 MPH, All-Position  | 76/0                   | 76                     |
|             | <b>Services Section:</b>  |                        |                        |
| 40116       | WARRANTY Standard for Durastar 1000/4000 Series, Effective with Vehicles Built January 2, 2015 or Later, CTS-2475P  | 0/0                    | 0                      |
|             | <b>Total Component Weight:</b>  | <b>5725/4238</b>       | <b>9963</b>            |
|             | Spare Key   | 0/0                    | 0                      |
|             | 1% MI-DTMB Admin Fee  | 0/0                    | 0                      |
|             | <b>Total Goods Purchased:</b>   | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Factory List Prices:                        |             |               |
| Product Items                               | \$92,474.00 |               |
| Service Items                               | \$0.00      |               |
| Total Factory List Price Including Options: |             | \$92,474.00   |
| Total Goods Purchased:                      |             | \$665.00      |
| Document Fee                                | \$190.00    |               |
| Total Preparation And Delivery:             |             | \$190.00      |
| Freight                                     | \$2,200.00  |               |
| Total Freight:                              |             | \$2,200.00    |
| Total Factory List Price Including Freight: |             | \$95,529.00   |
| Less Customer Allowance:                    |             | (\$29,919.00) |
| Total Vehicle Price:                        |             | \$65,610.00   |
| Total Sale Price:                           |             | \$65,610.00   |
| Total Per Vehicle Sales Price:              |             | \$65,610.00   |
| Total Net Sales Excluding Taxes:            |             | \$65,610.00   |
| Michigan Title Fee                          | \$15.00     |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$65,625.00   |

PLEASE REVIEW THIS PROPOSAL VERY CAREFULLY! Your signature below indicates that you accept the specifications and payment terms (listed on page one) contained herein as written and that you are able approve said specifications for order and payment terms. Please include this proposal number on all correspondence and purchase orders.

PLEASE NOTE: This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

**Approved by Seller:**

**Accepted by Purchaser:**

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

**This proposal is not binding upon the seller without  
Seller's Authorized Signature**

\_\_\_\_\_  
Official Title and Date

**The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.**

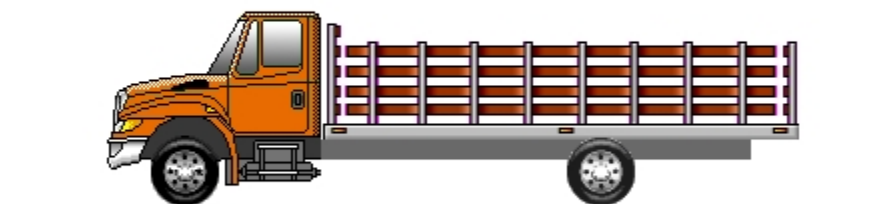
**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3958-0136D

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of Michigan Specification 3958-0136D; Heavy Duty Trucks: Cab and Chassis (GVWR 23,500lbs) Diesel. NOTE: Please Be Aware That Quoted Pricing Includes a 1% MI-DTMB Administrative Fee Remitted to State of MI per Contract Requirements.

**Model Profile****2018 4300 SBA 4X2 (MA025)****APPLICATION:**

Stake Flat

**MISSION:**

Requested GVWR: 23500. Calc. GVWR: 26500  
Calc. Start / Grade Ability: 35.84% / 2.10% @ 55 MPH  
Calc. Geared Speed: 71.8 MPH

**DIMENSION:**

Wheelbase: 207.00, CA: 139.90, Axle to Frame: 75.00

**ENGINE, DIESEL:**

{Cummins B6.7 220} EPA 2017, 220 HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM  
Governed Speed, 220 Peak HP (Max)

**TRANSMISSION, AUTOMATIC:**

{Allison 2500\_RDS\_P} 5th Generation Controls; Wide Ratio, 6-Speed, with Double Overdrive; with  
PTO Provision, Less Retarder, with 33,000-lb GVW & GCW Max

**CLUTCH:**

Omit Item (Clutch &amp; Control)

**AXLE, FRONT NON-DRIVING:**

{Meritor MFS-09-122A} I-Beam Type, 9,000-lb Capacity

**AXLE, REAR, SINGLE:**

{Meritor MS-17-14X-3DFL} Single Reduction, 17,500-lb Capacity, With 190 Wheel Ends Gear  
Ratio: 6.83

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 11R22.5 Load Range H ENDURANCE RSA (GOODYEAR), 496 rev/mile, 75 MPH, All-Position

**TIRE, REAR:**

(4) 11R22.5 Load Range G G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive

**SUSPENSION, RR, SPRING, SINGLE:**

Vari-Rate; 18,500-lb Capacity, with 4500 lb Auxiliary Rubber Spring

**PAINT:**

Cab schematic 100GA

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <b>Code</b> | <b>Description</b>   | <b>F/R Wt<br/>(lbs)</b> | <b>Tot Wt<br/>(lbs)</b> |
|-------------|--|-------------------------|-------------------------|
| MA02500     | Base Chassis, Model 4300 SBA 4X2 with 207.00 Wheelbase, 139.90 CA, and 75.00 Axle to Frame.  | 5474/2935               | 8409                    |
| 1CAB        | FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 9.125" x 3.062" x 0.312" (231.8mm x 77.8mm x 8.0mm); 394.3" (10014mm) Maximum OAL  | 61/238                  | 299                     |
| 1LNG        | BUMPER, FRONT Full Width, Aerodynamic, Steel; 0.142" Material Thickness, Gloss Black   | -1/0                    | -1                      |
| 1WEJ        | WHEELBASE RANGE 199" (505cm) Through and Including 254" (645cm)  | 0/0                     | 0                       |
| 2ATL        | AXLE, FRONT NON-DRIVING {Meritor MFS-09-122A} I-Beam Type, 9,000-lb Capacity   | 81/0                    | 81                      |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                         |                         |
| 3AGW        | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 9,000-lb Capacity; with Shock Absorbers   | 59/0                    | 59                      |
|             | <u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |                         |                         |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                         |                         |
| 4091        | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications  | 100/30                  | 130                     |
|             | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: PARKING BRAKE VALVE For Truck<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |                         |                         |
|             | <u>Notes</u><br>: Front and Rear Dust Shields not Included<br>: Rear Axle is Limited to 19,000-LB GAWR with Code 04091 BRAKE SYSTEM, AIR and Code 04NDC BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered<br>: Rear Axle is Limited to 20,000-LB GAWR with Code 04092 BRAKE SYSTEM, AIR and Code 04NCW BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered<br>: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered  |                         |                         |
| 4AZA        | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)   | 9/21                    | 30                      |
| 4EXP        | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 SqiN  | 17/0                    | 17                      |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/0                     | 0                       |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 4JCG        | BRAKES, FRONT, AIR CAM S-Cam; 15.0" x 4.0"; Includes 20 Sq. In. Long Stroke Brake Chambers  | 83/0                   | 83                     |
|             | <u>Notes</u><br>: Front Axle with 14,000-lb GAWR is Limited to 13,200-lb GAWR when used in Conjunction with 15" BRAKES, FRONT, AIR CAM.<br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4NDB        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake  | 0/211                  | 211                    |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   |                        |                        |
| 4SPA        | AIR COMPRESSOR {Cummins} 18.7 CFM Capacity  | 36/0                   | 36                     |
| 5708        | STEERING COLUMN Tilting   | 0/0                    | 0                      |
| 5CAL        | STEERING WHEEL 2-Spoke, 18" Dia., Black   | 0/0                    | 0                      |
| 5PSA        | STEERING GEAR {Sheppard M100} Power   | 25/0                   | 25                     |
| 7BKY        | EXHAUST SYSTEM Single, Horizontal Aftertreatment Device, Frame Mounted Under Right Rail, Back of Cab, Includes Short Horizontal Tail Pipe   | 0/0                    | 0                      |
| 7WCW        | TAIL PIPE Horizontal, Exits Right Side, 90 Degree Turnout   | 0/16                   | 16                     |
| 8000        | ELECTRICAL SYSTEM 12-Volt, Standard Equipment   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: BATTERY BOX Steel<br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |                        |                        |
| 8GXD        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense  | 0/0                    | 0                      |
| 8HAE        | BODY BUILDER WIRING Rear of Frame; Includes Sealed Connectors for Tail/ Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn   | 0/3                    | 3                      |
| 8MEZ        | BATTERY SYSTEM {International} Maintenance-Free, (2) 12-Volt 1850CCA Total  | 11/4                   | 15                     |
| 8RKB        | RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input   | 2/0                    | 2                      |

Includes

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
|             | : SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior<br>: SPEAKERS IN CAB (4) Coaxial with Premium Interior   |                        |                        |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0                    | 0                      |
| 8VUM        | BATTERY BOX Aluminum with Plastic Cover, 18" Wide, 2, 3, or 4 Battery Capacity, Mounted Left Side Back of Cab   | 0/0                    | 0                      |
| 8WPB        | HEADLIGHTS Halogen; Composite Aero Design for Two Light System; Includes Daytime Running Lights   | 0/0                    | 0                      |
| 8WTK        | STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection   | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm   | 0/0                    | 0                      |
| 9ANG        | HOOD, HATCH (01) for Servicing  | 5/0                    | 5                      |
| 9HAD        | GRILLE Chrome   | 0/0                    | 0                      |
| 9WAY        | FRONT END Tilting, Fiberglass, With Three Piece Construction  | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GA"  |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone   | 0/0                    | 0                      |
| 11001       | CLUTCH Omit Item (Clutch & Control)   | -65/-10                | -75                    |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0                    | 0                      |
| 12EJG       | ENGINE, DIESEL {Cummins B6.7 220} EPA 2017, 220 HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 220 Peak HP (Max)  | 0/0                    | 0                      |
| 12EMZ       | VENDOR WARRANTY, ENGINE {Cummins} B6.7 Engine, 3-Year Unlimited Miles Standard Warranty   | 0/0                    | 0                      |
| 12TSY       | FAN DRIVE {Borg-Warner SA85} Viscous Type, Screw On   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: FAN Nylon  |                        |                        |
| 12UYE       | RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 717 SqIn Louvered, With 313 SqIn Charge Air Cooler. With In-Tank Transmission Cooler   | 35/-4                  | 31                     |
|             | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber |                        |                        |
| 12VBR       | AIR CLEANER With Service Protection Element   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted   |                        |                        |
| 12VXT       | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel  | 0/0                    | 0                      |
| 12WPV       | OIL PAN 15 Quart Capacity, For Cummins ISB/B6.7 Engines   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations   | 0/0                    | 0                      |
| 12XAT       | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control for Cummins ISB/ B6.7 or ISL/L9 Engines   | 0/0                    | 0                      |
| 12XZE       | FEDERAL EMISSIONS {Cummins B6.7} EPA, OBD and GHG Certified for Calendar Year 2017  | 0/0                    | 0                      |
| 13ATH       | TRANSMISSION, AUTOMATIC {Allison 2500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, with Double Overdrive; with PTO Provision, Less Retarder, with 33,000-lb GVW & GCW Max<br><br><u>Includes</u><br>: OIL FILTER, TRANSMISSION Mounted on Transmission<br>: TRANSMISSION OIL PAN Magnet in Oil Pan  | 0/0                    | 0                      |
| 13WLN       | TRANSMISSION OIL Synthetic; 20 thru 28 Pints  | 0/0                    | 0                      |
| 13WYY       | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming  | 0/0                    | 0                      |
| 13XAL       | PTO LOCATION Left Side of Transmission  | 0/0                    | 0                      |
| 14ANP       | AXLE, REAR, SINGLE {Meritor MS-17-14X-3DFL} Single Reduction, 17,500-lb Capacity, With 190 Wheel Ends . Gear Ratio: 6.83<br><br><u>Includes</u><br>: REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.<br>: When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance | 0/29                   | 29                     |
| 14VAD       | SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 18,500-lb Capacity, with 4500 lb Auxiliary Rubber Spring<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.  | 0/31                   | 31                     |
| 14WAP       | SHOCK ABSORBERS, REAR (2)   | 0/45                   | 45                     |
| 15DYT       | FUEL TANK (2) Top Draw; D-Style, Non-Polished Aluminum, 16" Tank Depth, (1) 40 U.S. Gal. 151 L Left Side, (1) 50 U.S. Gal. 189 L Right Side, Total Capacity 90 U.S. Gal. 340 L; Mounted Under Cab Left and Right Side   | 87/25                  | 112                    |
| 15LMN       | FUEL/WATER SEPARATOR {Racor 400 Series,} 12 Volt Pre-Heater, with Primer Pump, and WIF Sensor   | 3/3                    | 6                      |
| 15LMU       | LOCATION FUEL/WATER SEPARATOR Mounted Outside Left Rail 8" Back of Cab  | 0/0                    | 0                      |
| 15WDG       | DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab   | 0/0                    | 0                      |
| 16030       | CAB Conventional<br><br><u>Includes</u>   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
|             | : ARM REST (2) Molded Plastic; One Each Door<br>: CLEARANCE/MARKER LIGHTS (5) Flush Mounted<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel<br>: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color |                        |                        |
| 16HBA       | GAUGE CLUSTER English with English Electronic Speedometer   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: GAUGE CLUSTER (5) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)  |                        |                        |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL  | 0/0                    | 0                      |
| 16JNT       | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust  | 2/0                    | 2                      |
|             | <u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type  |                        |                        |
| 16SMN       | SEAT, PASSENGER {National} Non Suspension, High Back, Fixed Back, Integral Headrest, Vinyl  | 17/6                   | 23                     |
| 16SNA       | MIRRORS (2) {Lang Mekra} Rectangular, Black Heads, Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing   | -3/0                   | -3                     |
| 16WCT       | AIR CONDITIONER {Blend-Air} with Integral Heater & Defroster  | 66/5                   | 71                     |
|             | <u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A   |                        |                        |
| 16WJT       | INSTRUMENT PANEL Center Section, Ergonomic Panel  | 0/0                    | 0                      |
| 16WRX       | CAB INTERIOR TRIM Deluxe  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: "A" PILLAR COVER Molded Plastic<br>: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering<br>: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket<br>: DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors<br>: FLOOR COVERING Rubber, Black<br>: HEADLINER Soft Padded Cloth   |                        |                        |

| <u>Code</u>              | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------|---|------------------------|------------------------|
|                          | : INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section<br>: STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door<br>: SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console |                        |                        |
| 16WSE                    | LOW WASHER FLUID INDICATOR  | 1/0                    | 1                      |
| 27DUG                    | WHEELS, FRONT {Accuride 50408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | 0/0                    | 0                      |
| 28DTT                    | WHEELS, REAR {Accuride 28828} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and with Steel Hubs                           | 0/0                    | 0                      |
| 60AAG                    | BDY INTG, REMOTE POWER MODULE Mounted Inside Cab behind Driver Seat; Up to 6 Outputs & 6 Inputs, Max. 20 amp. per Channel, Max. 80 amp Total (Includes 1 Switch Pack With Latched Switches)                                     | 0/0                    | 0                      |
| 7372138102               | (4) TIRE, REAR 11R22.5 Load Range G G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive  | 0/148                  | 148                    |
| 7382138132               | (2) TIRE, FRONT 11R22.5 Load Range H ENDURANCE RSA (GOODYEAR), 496 rev/mile, 75 MPH, All-Position   | 64/0                   | 64                     |
| <b>Services Section:</b> |   |                        |                        |
| 40116                    | WARRANTY Standard for Durastar 1000/4000 Series, Effective with Vehicles Built January 2, 2015 or Later, CTS-2475P  | 0/0                    | 0                      |
|                          | <b>Total Component Weight:</b>  | <b>6169/3736</b>       | <b>9905</b>            |
|                          | Spare Key   | 0/0                    | 0                      |
|                          | 1% MI-DTMB Admin Fee  | 0/0                    | 0                      |
|                          | <b>Total Goods Purchased:</b>   | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Factory List Prices:                        |             |               |
| Product Items                               | \$94,638.00 |               |
| Service Items                               | \$0.00      |               |
| Total Factory List Price Including Options: |             | \$94,638.00   |
| Total Goods Purchased:                      |             | \$685.00      |
| Document Fee                                | \$190.00    |               |
| Total Preparation And Delivery:             |             | \$190.00      |
| Freight                                     | \$2,200.00  |               |
| Total Freight:                              |             | \$2,200.00    |
| Total Factory List Price Including Freight: |             | \$97,713.00   |
| Less Customer Allowance:                    |             | (\$30,086.00) |
| Total Vehicle Price:                        |             | \$67,627.00   |
| Total Sale Price:                           |             | \$67,627.00   |
| Total Per Vehicle Sales Price:              |             | \$67,627.00   |
| Total Net Sales Excluding Taxes:            |             | \$67,627.00   |
| Michigan Title Fee                          | \$15.00     |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$67,642.00   |

PLEASE REVIEW THIS PROPOSAL VERY CAREFULLY! Your signature below indicates that you accept the specifications and payment terms (listed on page one) contained herein as written and that you are able approve said specifications for order and payment terms. Please include this proposal number on all correspondence and purchase orders.

PLEASE NOTE: This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

**Approved by Seller:**

**Accepted by Purchaser:**

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

**This proposal is not binding upon the seller without  
Seller's Authorized Signature**

\_\_\_\_\_  
Official Title and Date

**The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.**

**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3958-0160D (A)

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of Michigan Specification 3958-0160D-Option "A" for Heavy Duty Trucks: Cab and Chassis (GVWR 33,000lbs), Single Axle w/300hp Diesel Engine. NOTE: Please Be Aware That Quoted Pricing Includes a 1% MI-DTMB Administrative Fee Remitted to State of MI per Contract Requirements

**Model Profile****2018 4400 SBA 4X2 (MA035)****APPLICATION:**

Stake Flat

**MISSION:**

Requested GVWR: 33000. Calc. GVWR: 33000  
Calc. Start / Grade Ability: 48.79% / 3.16% @ 55 MPH  
Calc. Geared Speed: 67.1 MPH

**DIMENSION:**

Wheelbase: 217.00, CA: 149.90, Axle to Frame: 96.00

**ENGINE, DIESEL:**

{Navistar N9} EPA 2010, SCR, 300 HP @ 2000 RPM, 860 lb-ft Torque @ 1200 RPM, 2200 RPM  
Governed Speed, 300 Peak HP (MAX)

**TRANSMISSION, AUTOMATIC:**

{Allison 3500\_RDS\_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive;  
On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW  
& GCW Max.

**CLUTCH:**

Omit Item (Clutch &amp; Control)

**AXLE, FRONT NON-DRIVING:**

{Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity

**AXLE, REAR, SINGLE:**

{Meritor RS-23-160} Single Reduction, 23,000-lb Capacity, With 200 Wheel Ends Gear Ratio: 6.14

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 11R22.5 Load Range H G751 MSA (GOODYEAR), 497 rev/mile, 68 MPH, All-Position

**TIRE, REAR:**

(4) 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive

**SUSPENSION, RR, SPRING, SINGLE:**

Vari-Rate; 23,500-lb Capacity, with 4500 lb Auxiliary Rubber Spring

**PAINT:**

Cab schematic 100GA

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| MA03500     | Base Chassis, Model 4400 SBA 4X2 with 217.00 Wheelbase, 149.90 CA, and 96.00 Axle to Frame.  | 6407/3130              | 9537                   |
| 1CAD        | FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 10.250" x 3.092" x 0.375" (260.4mm x 78.5mm x 9.5mm); 427.0" (10846mm) Maximum OAL   | 130/507                | 637                    |
| 1LNG        | BUMPER, FRONT Full Width, Aerodynamic, Steel; 0.142" Material Thickness, Gloss Black   | 16/-2                  | 14                     |
| 1SAL        | CROSSMEMBER, REAR, AF (1)  | 0/20                   | 20                     |
| 1WEJ        | WHEELBASE RANGE 199" (505cm) Through and Including 254" (645cm)  | 0/0                    | 0                      |
| 2ARX        | AXLE, FRONT NON-DRIVING {Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity  | 41/0                   | 41                     |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 3ADB        | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 10,000-lb Capacity; with Shock Absorbers  | 66/0                   | 66                     |
|             | <u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |                        |                        |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4091        | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications  | 122/34                 | 156                    |
|             | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: PARKING BRAKE VALVE For Truck<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |                        |                        |
|             | <u>Notes</u><br>: Front and Rear Dust Shields not Included<br>: Rear Axle is Limited to 19,000-LB GAWR with Code 04091 BRAKE SYSTEM, AIR and Code 04NDC BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered<br>: Rear Axle is Limited to 20,000-LB GAWR with Code 04092 BRAKE SYSTEM, AIR and Code 04NCW BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered<br>: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered  |                        |                        |
| 4AZA        | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)   | 9/21                   | 30                     |
| 4EBD        | AIR DRYER {Meritor Wabco System Saver 1200} with Heater  | -28/40                 | 12                     |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | <u>Includes</u><br>: AIR DRYER LOCATION Inside Left Rail, Back of Cab  |                        |                        |
| 4EVR        | BRAKE CHAMBERS, REAR AXLE {MGM MJS3028ET} 30/28 Piston Spring Brake  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: BRAKE CHAMBERS, SPRING (2) Rear Parking; WITH TRUCK BRAKES: All 4x2, 4x4; WITH TRACTOR BRAKES: All 4x2, 4x4; 6x4 & 6x6 with Rear Tandem Axles Less Than 46,000-lb. or GVWR Less Than 54,000-lb.   |                        |                        |
| 4EXP        | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 SqIn  | 17/0                   | 17                     |
| 4JCH        | BRAKES, FRONT, AIR CAM S-Cam; 15.0" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers   | 116/0                  | 116                    |
|             | <u>Notes</u><br>: Front Axle with 14,000-lb GAWR is Limited to 13,200-lb GAWR when used in Conjunction with 15" BRAKES, FRONT, AIR CAM.<br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   |                        |                        |
| 4NCZ        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/28 Sq.In. Long Stroke Brake Chambers and Piston-Type Spring Activated Parking Brakes  | 0/180                  | 180                    |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4SBD        | AIR COMPRESSOR {Bendix Tu-Flo 750} 16.5 CFM Capacity   | 62/-3                  | 59                     |
| 4VJE        | AIR TANK LOCATION (2) Mounted Inline Under Left Rail, Back of Cab  | 0/0                    | 0                      |
| 4VJL        | AIR DRYER LOCATION Mounted Outside Left Rail 51" BOC   | 0/0                    | 0                      |
| 4WDM        | DUST SHIELDS, REAR BRAKE for Air Brakes  | 0/6                    | 6                      |
| 5708        | STEERING COLUMN Tilting  | 0/0                    | 0                      |
| 5CAL        | STEERING WHEEL 2-Spoke, 18" Dia., Black  | 0/0                    | 0                      |
| 5PSM        | STEERING GEAR {Sheppard HD94} Power  | 38/-1                  | 37                     |
| 7BJY        | EXHAUST SYSTEM Inline, Horizontal Aftertreatment Device, Frame Mounted Right Side, Includes Short Horizontal Tail Pipe   | 0/0                    | 0                      |
| 8000        | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: BATTERY BOX Steel<br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever |                        |                        |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered  |                        |                        |
| 8GXD        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense   | 0/0                    | 0                      |
| 8HAE        | BODY BUILDER WIRING Rear of Frame; Includes Sealed Connectors for Tail/ Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn  | 0/3                    | 3                      |
| 8MEP        | BATTERY SYSTEM {International} Maintenance-Free, (2) 12-Volt 1300CCA Total   | 0/0                    | 0                      |
| 8RKB        | RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input  | 2/0                    | 2                      |
|             | <u>Includes</u><br>: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior<br>: SPEAKERS IN CAB (4) Coaxial with Premium Interior   |                        |                        |
| 8VAY        | HORN, ELECTRIC Disc Style  | 0/0                    | 0                      |
| 8WCL        | HORN, AIR Black, Single Trumpet, Air Solenoid Operated   | 2/0                    | 2                      |
| 8WPB        | HEADLIGHTS Halogen; Composite Aero Design for Two Light System; Includes Daytime Running Lights  | 0/0                    | 0                      |
| 8WTK        | STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection  | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm  | 0/0                    | 0                      |
| 9ANG        | HOOD, HATCH (01) for Servicing   | 5/0                    | 5                      |
| 9HAD        | GRILLE Chrome  | 0/0                    | 0                      |
| 9WAY        | FRONT END Tilting, Fiberglass, With Three Piece Construction   | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GA"   |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone  | 0/0                    | 0                      |
| 10UAD       | VEHICLE REGISTRATION IDENTITY ID for 49 States, Excluding California   | 0/0                    | 0                      |
| 11001       | CLUTCH Omit Item (Clutch & Control)  | -66/-9                 | -75                    |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection   | 0/0                    | 0                      |
| 12NWC       | ENGINE, DIESEL {Navistar N9} EPA 2010, SCR, 300 HP @ 2000 RPM, 860 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 300 Peak HP (MAX)   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only)<br>: COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control<br>: CRUISE CONTROL Electronic; Controls Integral to Steering Wheel<br>: ENGINE OIL DRAIN PLUG Magnetic<br>: ENGINE SHUTDOWN Electric, Key Operated<br>: FUEL FILTER Included with Fuel/Water Separator |                        |                        |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : FUEL/WATER SEPARATOR Fuel/Water Separator and Fuel Filter in a Single Assembly; With Water-in-Fuel Sensor; Engine Mounted<br>: GOVERNOR Electronic<br>: OIL FILTER, ENGINE Spin-On Type<br>: WET TYPE CYLINDER SLEEVES   |                        |                        |
| 12THT       | FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed With Residual Torque Device for Disengaged Fan Speed<br><br><u>Includes</u><br>: FAN Nylon<br><br><u>Notes</u><br>: Recommend Code 12THT when using front mount obstructions (winches, cones, reels, etc.) that restrict air flow through the radiator.  | 0/0                    | 0                      |
| 12UAW       | RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 1045 SqIn Louvered, With 373 SqIn CAC, With In Tank Oil Cooler  | -97/7                  | -90                    |
| 12VBR       | AIR CLEANER With Service Protection Element<br><br><u>Includes</u><br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted   | 0/0                    | 0                      |
| 12VGE       | FEDERAL EMISSIONS {Navistar N9 & N10} EPA, OBD and GHG Certified for Calendar Year 2017  | 0/0                    | 0                      |
| 12VXT       | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel   | 0/0                    | 0                      |
| 12VZA       | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control for MaxxFlex and Navistar post 2007 Emissions Electronic Engines   | 0/0                    | 0                      |
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations  | 0/0                    | 0                      |
| 13AVL       | TRANSMISSION, AUTOMATIC {Allison 3500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW & GCW Max.  | 213/36                 | 249                    |
| 13WBL       | TRANSMISSION SHIFT CONTROL {Allison} Push-Button Type; for Allison 3000 & 4000 Series Transmission   | 0/0                    | 0                      |
| 13WLP       | TRANSMISSION OIL Synthetic; 29 thru 42 Pints   | 0/0                    | 0                      |
| 13WUC       | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0                    | 0                      |
| 13XAL       | PTO LOCATION Left Side of Transmission   | 0/0                    | 0                      |
| 14051       | AXLE, REAR, SINGLE {Meritor RS-23-160} Single Reduction, 23,000-lb Capacity, With 200 Wheel Ends . Gear Ratio: 6.14<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.<br>: When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance | 0/209                  | 209                    |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 14VAH       | SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 23,500-lb Capacity, with 4500 lb Auxiliary Rubber Spring<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.  | 0/35                   | 35                     |
| 14WAP       | SHOCK ABSORBERS, REAR (2)   | 0/45                   | 45                     |
| 15DYT       | FUEL TANK (2) Top Draw; D-Style, Non-Polished Aluminum, 16" Tank Depth, (1) 40 U.S. Gal. 151 L Left Side, (1) 50 U.S. Gal. 189 L Right Side, Total Capacity 90 U.S. Gal. 340 L; Mounted Under Cab Left and Right Side   | 88/25                  | 113                    |
| 15WDG       | DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab   | 0/0                    | 0                      |
| 16030       | CAB Conventional<br><br><u>Includes</u><br>: ARM REST (2) Molded Plastic; One Each Door<br>: CLEARANCE/MARKER LIGHTS (5) Flush Mounted<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel<br>: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color<br>: STEP (4) Two Steps Per Door | 0/0                    | 0                      |
| 16HBA       | GAUGE CLUSTER English with English Electronic Speedometer<br><br><u>Includes</u><br>: GAUGE CLUSTER (5) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)   | 0/0                    | 0                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster   | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL  | 0/0                    | 0                      |
| 16JNT       | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust<br><br><u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type  | 2/0                    | 2                      |
| 16SEE       | GRAB HANDLE Chrome; Towel Bar Type with Anti-Slip Rubber Inserts; for Cab Entry Mounted Left Side Only at "B" Pillar  | 3/0                    | 3                      |
| 16SMN       | SEAT, PASSENGER {National} Non Suspension, High Back, Fixed Back, Integral Headrest, Vinyl  | 17/6                   | 23                     |

| <u>Code</u>                    | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|--|------------------------|------------------------|
| 16SNA                          | MIRRORS (2) {Lang Mekra} Rectangular, Black Heads, Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing  | -3/0                   | -3                     |
| 16WCT                          | AIR CONDITIONER {Blend-Air} with Integral Heater & Defroster<br><br><u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A  | 66/5                   | 71                     |
| 16WJT                          | INSTRUMENT PANEL Center Section, Ergonomic Panel   | 0/0                    | 0                      |
| 16WLE                          | STORAGE POCKET, DOOR Molded Plastic, Full Width; Mounted on Passenger Door   | 1/0                    | 1                      |
| 16WRX                          | CAB INTERIOR TRIM Deluxe<br><br><u>Includes</u><br>: "A" PILLAR COVER Molded Plastic<br>: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering<br>: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket<br>: DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors<br>: FLOOR COVERING Rubber, Black<br>: HEADLINER Soft Padded Cloth<br>: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section<br>: STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door<br>: SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console | 0/0                    | 0                      |
| 16WSE                          | LOW WASHER FLUID INDICATOR   | 1/0                    | 1                      |
| 27DPS                          | WHEELS, FRONT {Accuride 50487} DISC; 22.5x8.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs   | 0/0                    | 0                      |
| 28DUG                          | WHEELS, REAR {Accuride 50408} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs   | 0/0                    | 0                      |
| 29PAS                          | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint  | 0/0                    | 0                      |
| 60AAG                          | BDY INTG, REMOTE POWER MODULE Mounted Inside Cab behind Driver Seat; Up to 6 Outputs & 6 Inputs, Max. 20 amp. per Channel, Max. 80 amp Total (Includes 1 Switch Pack With Latched Switches)  | 0/0                    | 0                      |
| 7382138123                     | (2) TIRE, FRONT 11R22.5 Load Range H G751 MSA (GOODYEAR), 497 rev/mile, 68 MPH, All-Position   | 98/0                   | 98                     |
| 7382138133                     | (4) TIRE, REAR 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive  | 0/208                  | 208                    |
| <b>Services Section:</b>       |  |                        |                        |
| 40116                          | WARRANTY Standard for Durastar 1000/4000 Series, Effective with Vehicles Built January 2, 2015 or Later, CTS-2475P   | 0/0                    | 0                      |
| <b>Total Component Weight:</b> |  | <b>7328/4502</b>       | <b>11830</b>           |

| <u>Code</u> | <u>Description</u>            | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|-------------------------------|------------------------|------------------------|
|             | Spare Key                     | 0/0                    | 0                      |
|             | 1% MI-DTMB Admin Fee          | 0/0                    | 0                      |
|             | <b>Total Goods Purchased:</b> | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR)  | <u>Price</u>  |
|---|--------------|---------------|
| Factory List Prices:                        |              |               |
| Product Items                               | \$112,071.00 |               |
| Service Items                               | \$0.00       |               |
| Total Factory List Price Including Options: |              | \$112,071.00  |
| Total Goods Purchased:                      |              | \$780.00      |
| Document Fee                                | \$190.00     |               |
| Total Preparation And Delivery:             |              | \$190.00      |
| Freight                                     | \$2,200.00   |               |
| Total Freight:                              |              | \$2,200.00    |
| Total Factory List Price Including Freight: |              | \$115,241.00  |
| Less Customer Allowance:                    |              | (\$37,521.00) |
| Total Vehicle Price:                        |              | \$77,720.00   |
| Total Sale Price:                           |              | \$77,720.00   |
| Total Per Vehicle Sales Price:              |              | \$77,720.00   |
| Total Net Sales Excluding Taxes:            |              | \$77,720.00   |
| Michigan Title Fee                          | \$15.00      |               |
| Total License, Title:                       |              | \$15.00       |
| Net Sales Price:                            |              | \$77,735.00   |

Available Cabs: Extended Conventional- Add \$3045; Crew Cab-Add \$7529

My signature below indicates that I accept the specifications contained herein as written and that I am able approve said specifications for order. Please include this proposal number on all correspondence and purchase orders.

PLEASE NOTE: This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

**Approved by Seller:**

**Accepted by Purchaser:**

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

**This proposal is not binding upon the seller without  
Seller's Authorized Signature**

\_\_\_\_\_  
Official Title and Date

**The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.**

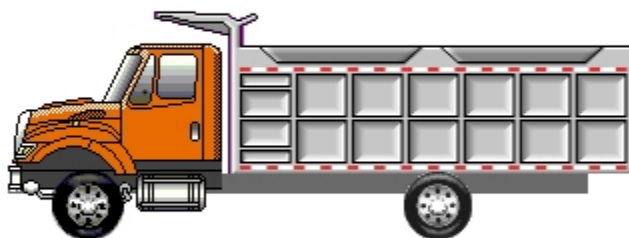
**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3958-0160D "B"

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of Michigan Specification 3958-0160D, Option "B"; Heavy Duty Trucks: Cab and Chassis (GVWR 33,000lbs) Single Axle, 300hp Diesel Engine. NOTE: Please Be Aware That Quoted Pricing Includes a 1% MI-DTMB Administrative Fee Remitted to State of MI per Contract Requirements

**Model Profile****2018 7400 SBA 4X2 (SA625)****APPLICATION:**

Construction Dump

**MISSION:**

Requested GVWR: 33000. Calc. GVWR: 33000  
Calc. Start / Grade Ability: 48.79% / 3.25% @ 55 MPH  
Calc. Geared Speed: 66.5 MPH

**DIMENSION:**

Wheelbase: 175.00, CA: 107.90, Axle to Frame: 75.00

**ENGINE, DIESEL:**

{Navistar N9} EPA 2010, SCR, 300 HP @ 2000 RPM, 860 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 300 Peak HP (MAX)

**TRANSMISSION, AUTOMATIC:**

{Allison 3500\_RDS\_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW & GCW Max.

**CLUTCH:**

Omit Item (Clutch & Control)

**AXLE, FRONT NON-DRIVING:**

{Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity

**AXLE, REAR, SINGLE:**

{Meritor RS-23-161} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends Gear Ratio: 6.14

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 11R22.5 Load Range H G751 MSA (GOODYEAR), 497 rev/mile, 68 MPH, All-Position

**TIRE, REAR:**

(4) 11R22.5 Load Range G G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive

**SUSPENSION, RR, SPRING, SINGLE:**

Vari-Rate; 23,500-lb Capacity

**PAINT:**

Cab schematic 100GN

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| SA62500     | Base Chassis, Model 7400 SBA 4X2 with 175.00 Wheelbase, 107.90 CA, and 75.00 Axle to Frame.  | 7125/3517              | 10642                  |
| 1CBU        | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.125" x 3.580" x 0.312" (257.2mm x 90.9mm x 8.0mm); 480.0" (12192) Maximum OAL   | 18/230                 | 248                    |
| 1LNR        | BUMPER, FRONT Steel, Swept Back; Painted 0001 Canyon Black   | 0/0                    | 0                      |
| 1WGR        | WHEELBASE RANGE 138" (350cm) Through and Including 187" (475cm)  | 0/0                    | 0                      |
| 2ARX        | AXLE, FRONT NON-DRIVING {Meritor MFS-10-143A} Wide Track, I-Beam Type, 10,000-lb Capacity  | 0/0                    | 0                      |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 3ADB        | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 10,000-lb Capacity; with Shock Absorbers  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |                        |                        |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4091        | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: PARKING BRAKE VALVE For Truck<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |                        |                        |
|             | <u>Notes</u><br>: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered  |                        |                        |
| 4722        | DRAIN VALVE {Bendix DV-2} Automatic, with Heater, for Air Tank   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: DRAIN VALVE Mounted in Wet Tank   |                        |                        |
| 4AZA        | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)   | 0/0                    | 0                      |
| 4EBD        | AIR DRYER {Meritor Wabco System Saver 1200} with Heater  | 11/7                   | 18                     |
|             | <u>Includes</u><br>: AIR DRYER LOCATION Inside Left Rail, Back of Cab  |                        |                        |
| 4EXP        | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 Sqli  | 3/0                    | 3                      |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 4JCG        | BRAKES, FRONT, AIR CAM S-Cam; 15.0" x 4.0"; Includes 20 Sq. In. Long Stroke Brake Chambers<br><br><u>Notes</u><br>: Front Axle with 14,000-lb GAWR is Limited to 13,200-lb GAWR when used in Conjunction with 15" BRAKES, FRONT, AIR CAM.<br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  | 0/0                    | 0                      |
| 4NDH        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 8.625" Includes 30/30 Sq.In. Long Stroke Brake Chambers and Spring Actuated Parking Brake<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.  | 0/10                   | 10                     |
| 4SBC        | AIR COMPRESSOR {Bendix Tu-Flo 550} 13.2 CFM Capacity  | 0/0                    | 0                      |
| 4VCL        | AIR TANK LOCATION (2) Mounted 25" Back of Cab, Outside Right Rail, with Ground Clearance  | 0/0                    | 0                      |
| 4WBX        | DUST SHIELDS, FRONT BRAKE for Air Brakes  | 4/0                    | 4                      |
| 4WDM        | DUST SHIELDS, REAR BRAKE for Air Brakes   | 0/6                    | 6                      |
| 5708        | STEERING COLUMN Tilting   | 0/0                    | 0                      |
| 5CAL        | STEERING WHEEL 2-Spoke, 18" Dia., Black   | 0/0                    | 0                      |
| 5PSA        | STEERING GEAR {Sheppard M100} Power   | 0/0                    | 0                      |
| 7BKE        | EXHAUST SYSTEM Switchback Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab; Includes Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab, for Improved Ground Clearance   | 163/0                  | 163                    |
| 7WZY        | SWITCH, FOR EXHAUST 2 Position, Lighted & Latching, On/Off Type, Mounted in IP, Inhibits Diesel Particulate Filter Regeneration as Long as Switch is in On Position   | 2/0                    | 2                      |
| 8000        | ELECTRICAL SYSTEM 12-Volt, Standard Equipment<br><br><u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: HEADLIGHTS (2) Sealed Beam, Round, with Chrome Plated Bezels<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered | 0/0                    | 0                      |
| 8695        | SNOW SHIELD (2) Chrome; for Dual Air Horns  | 2/0                    | 2                      |
| 8GXD        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense  | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 8HAB        | BODY BUILDER WIRING Back of Standard Cab at Left Frame or Under Extended or Crew Cab at Left Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn                                   | 2/0                    | 2                      |
| 8MKL        | BATTERY SYSTEM {International} Maintenance-Free, (3) 12-Volt 1950CCA Total  | 42/13                  | 55                     |
| 8RKB        | RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input   | 2/0                    | 2                      |
|             | <u>Includes</u><br>: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior<br>: SPEAKERS IN CAB (4) Coaxial with Premium Interior  |                        |                        |
| 8THB        | BACK-UP ALARM Electric, 102 dBA   | 0/3                    | 3                      |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0                    | 0                      |
| 8VUL        | BATTERY BOX Steel with Plastic Cover, 18" Wide, 2, 3, or 4 Battery Capacity, Mounted Left Side Back of Cab  | -28/12                 | -16                    |
| 8VZR        | SWITCH, BODY CIRCUITS, MID for Bodybuilder, 6 Momentary Switches in Instrument Panel; One Power Module with 6 Channels, 20 Amp Max. Per Channel, 80 Amp Max Output, Switches Control Power Module Through Multiplex Wiring, Mounted in Cab Behind Driver Seat | 1/0                    | 1                      |
| 8WML        | HEADLIGHTS Long Life Halogen; for Two Light System  | 0/0                    | 0                      |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade   | 0/0                    | 0                      |
| 8WTK        | STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection   | 0/0                    | 0                      |
| 8WVP        | HORN, AIR (2) Single Tone, Rectangular; Chrome. Roof Mounted  | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm   | 0/0                    | 0                      |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses   | 0/0                    | 0                      |
| 8XGT        | TURN SIGNALS, FRONT Includes LED Side Turn Lights Mounted on Fender   | 0/0                    | 0                      |
| 9ANG        | HOOD, HATCH (01) for Servicing  | 5/0                    | 5                      |
| 9HAN        | INSULATION, UNDER HOOD for Sound Abatement  | 10/0                   | 10                     |
| 9HBM        | GRILLE Stationary, Chrome   | 0/0                    | 0                      |
| 9HBN        | INSULATION, SPLASH PANELS for Sound Abatement   | 2/0                    | 2                      |
| 9WBC        | FRONT END Tilting, Fiberglass, With Three Piece Construction; for WorkStar  | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GN"  |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone   | 0/0                    | 0                      |
| 10UAD       | VEHICLE REGISTRATION IDENTITY ID for 49 States, Excluding California  | 0/0                    | 0                      |
| 11001       | CLUTCH Omit Item (Clutch & Control)   | -63/-12                | -75                    |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 12959       | BLOCK HEATER, ENGINE {Phillips} 120V/1250W<br><br><u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door   | 2/0                    | 2                      |
| 12NWC       | ENGINE, DIESEL {Navistar N9} EPA 2010, SCR, 300 HP @ 2000 RPM, 860 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 300 Peak HP (MAX)<br><br><u>Includes</u><br>: AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only)<br>: COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control<br>: CRUISE CONTROL Electronic; Controls Integral to Steering Wheel<br>: ENGINE OIL DRAIN PLUG Magnetic<br>: ENGINE SHUTDOWN Electric, Key Operated<br>: FUEL FILTER Included with Fuel/Water Separator<br>: FUEL/WATER SEPARATOR Fuel/Water Separator and Fuel Filter in a Single Assembly; With Water-in-Fuel Sensor; Engine Mounted<br>: GOVERNOR Electronic<br>: OIL FILTER, ENGINE Spin-On Type<br>: WET TYPE CYLINDER SLEEVES | 0/0                    | 0                      |
| 12THZ       | FAN DRIVE {Horton Drivemaster Polar Extreme} Direct Drive Type, Two Speed, With Residual Torque Device for Disengaged Fan Speed<br><br><u>Includes</u><br>: FAN Nylon  | 0/0                    | 0                      |
| 12UCW       | RADIATOR Aluminum, Cross Flow, Series System; 1228 SqIn Core and 648 SqIn Charge Air Cooler and With Transmission Oil Cooler   | 0/0                    | 0                      |
| 12VBC       | AIR CLEANER Single Element<br><br><u>Includes</u><br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted  | 0/0                    | 0                      |
| 12VGE       | FEDERAL EMISSIONS {Navistar N9 & N10} EPA, OBD and GHG Certified for Calendar Year 2017  | 0/0                    | 0                      |
| 12VXT       | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel   | 0/0                    | 0                      |
| 12VYP       | ENGINE CONTROL, REMOTE MOUNTED - No Provision Furnished for Remote Mounted Engine Control  | 0/0                    | 0                      |
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations  | 0/0                    | 0                      |
| 13AVL       | TRANSMISSION, AUTOMATIC {Allison 3500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW & GCW Max.  | 197/52                 | 249                    |
| 13WBL       | TRANSMISSION SHIFT CONTROL {Allison} Push-Button Type; for Allison 3000 & 4000 Series Transmission   | 0/0                    | 0                      |
| 13WLP       | TRANSMISSION OIL Synthetic; 29 thru 42 Pints   | 0/0                    | 0                      |
| 13WUC       | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 13XAL       | PTO LOCATION Left Side of Transmission   | 0/0                    | 0                      |
| 14ASK       | AXLE, REAR, SINGLE {Meritor RS-23-161} Single Reduction, 23,000-lb Capacity, 200 Wheel Ends . Gear Ratio: 6.14<br><br><u>Includes</u><br>: REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.<br>: When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance  | 0/252                  | 252                    |
| 14SAN       | SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 23,500-lb Capacity<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.   | 0/35                   | 35                     |
| 14WAP       | SHOCK ABSORBERS, REAR (2)  | 0/45                   | 45                     |
| 15SMD       | FUEL TANK Top Draw, D-Style, Polished Aluminum, 19" Depth 70 U.S. Gal., 265L, Capacity; Mounted Left Side Under Cab  | 13/4                   | 17                     |
| 15WDG       | DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0                    | 0                      |
| 16030       | CAB Conventional<br><br><u>Includes</u><br>: ARM REST (2) Molded Plastic; One Each Door<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel<br>: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color<br>: STEP (4) Two Steps Per Door | 0/0                    | 0                      |
| 16HBA       | GAUGE CLUSTER English with English Electronic Speedometer<br><br><u>Includes</u><br>: GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)  | 0/0                    | 0                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 16KAV       | SEAT, DRIVER {National} Non-Suspension, High Back with Integral Head Rest, Vinyl, with Fixed Back  | -43/-60                | -103                   |
| 16SEE       | GRAB HANDLE Chrome; Towel Bar Type with Anti-Slip Rubber Inserts; for Cab Entry Mounted Left Side Only at "B" Pillar   | 3/0                    | 3                      |
| 16SMN       | SEAT, PASSENGER {National} Non Suspension, High Back, Fixed Back, Integral Headrest, Vinyl   | 15/8                   | 23                     |
| 16SNA       | MIRRORS (2) {Lang Mekra} Rectangular, Black Heads, Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing  | -3/0                   | -3                     |
| 16WCT       | AIR CONDITIONER {Blend-Air} with Integral Heater & Defroster   | 42/5                   | 47                     |
|             | <u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A  |                        |                        |
| 16WJS       | INSTRUMENT PANEL Center Section, Flat Panel  | 0/0                    | 0                      |
| 16WKY       | HVAC FRESH AIR FILTER  | 0/0                    | 0                      |
| 16WLE       | STORAGE POCKET, DOOR Molded Plastic, Full Width; Mounted on Passenger Door   | 0/0                    | 0                      |
| 16WRX       | CAB INTERIOR TRIM Deluxe   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: "A" PILLAR COVER Molded Plastic<br>: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering<br>: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket<br>: DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors<br>: FLOOR COVERING Rubber, Black<br>: HEADLINER Soft Padded Cloth<br>: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section<br>: STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door<br>: SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console |                        |                        |
| 16WSK       | CAB REAR SUSPENSION Air Bag Type   | 0/0                    | 0                      |
| 27DUK       | WHEELS, FRONT {Accuride 29169} DISC; 22.5x8.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and Steel Hubs   | 0/0                    | 0                      |
| 28DTH       | WHEELS, REAR {Maxion 10049} DUAL DISC; 22.5x8.25 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .490" Thick Increased Capacity Disc and Steel Hubs   | 0/897                  | 897                    |
| 29PAS       | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint  | 0/0                    | 0                      |
| 7372138102  | (4) TIRE, REAR 11R22.5 Load Range G G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive   | 0/20                   | 20                     |
| 7382138123  | (2) TIRE, FRONT 11R22.5 Load Range H G751 MSA (GOODYEAR), 497 rev/mile, 68 MPH, All-Position   | 34/0                   | 34                     |

| <u>Code</u>                    | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|--|------------------------|------------------------|
| <b>Services Section:</b>       |  |                        |                        |
| 40115                          | WARRANTY Standard for WorkStar 7300/7400 (4x2, 4x4, 6x4, 6x6), Effective with Vehicles Built January 2, 2015 or Later, CTS-2002U | 0/0                    | 0                      |
| <b>Total Component Weight:</b> |  | <b>7561/5044</b>       | <b>12605</b>           |
|                                | Spare Key  | 0/0                    | 0                      |
|                                | 1% MI-DTMB Admin Fee   | 0/0                    | 0                      |
| <b>Total Goods Purchased:</b>  |  | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR)  | <u>Price</u>  |
|---|--------------|---------------|
| Factory List Prices:                        |              |               |
| Product Items                               | \$113,424.00 |               |
| Service Items                               | \$0.00       |               |
| Total Factory List Price Including Options: |              | \$113,424.00  |
| Total Goods Purchased:                      |              | \$798.00      |
| Document Fee                                | \$190.00     |               |
| Total Preparation And Delivery:             |              | \$190.00      |
| Freight                                     | \$2,200.00   |               |
| Total Freight:                              |              | \$2,200.00    |
| Total Factory List Price Including Freight: |              | \$116,612.00  |
| Less Customer Allowance:                    |              | (\$37,607.00) |
| Total Vehicle Price:                        |              | \$79,005.00   |
| Total Sale Price:                           |              | \$79,005.00   |
| Total Per Vehicle Sales Price:              |              | \$79,005.00   |
| Total Net Sales Excluding Taxes:            |              | \$79,005.00   |
| Michigan Title Fee                          | \$15.00      |               |
| Total License, Title:                       |              | \$15.00       |
| Net Sales Price:                            |              | \$79,020.00   |

My signature below indicates that I accept the specifications contained herein as written and that I am able approve said specifications for order. Please include this proposal number on all correspondence and purchase orders.

PLEASE NOTE: This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

This proposal is not binding upon the seller without  
Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

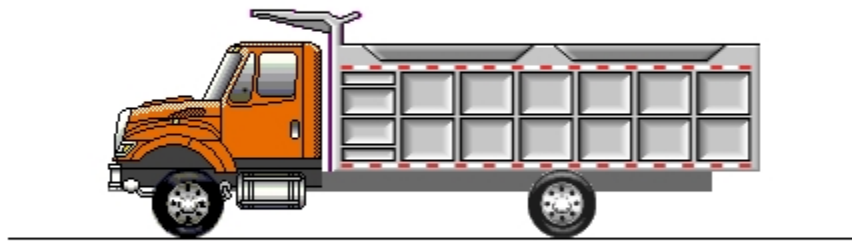
**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3958-0160D"C"

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of Michigan Specification 3958-0160D, Option "C" Heavy Duty Trucks: Cab and Chassis (GVWR 33,000), Single Axle 300hp Diesel Engine (Minimum). NOTE: Please Be Aware That Quoted Pricing Includes a 1% MI-DTMB Administrative Fee Remitted to State of MI per Contract Requirements



**Model Profile**  
**2018 7500 SBA 4X2 (SA637)**

|  |   |
|--|---|
| <b>APPLICATION:</b>                    | Construction Dump   |
| <b>MISSION:</b>                        | Requested GVWR: 37000. Calc. GVWR: 41000<br>Calc. Start / Grade Ability: 45.02% / 3.10% @ 55 MPH<br>Calc. Geared Speed: 67.1 MPH  |
| <b>DIMENSION:</b>                      | Wheelbase: 187.00, CA: 119.90, Axle to Frame: 75.00   |
| <b>ENGINE, DIESEL:</b>                 | {Navistar N10} EPA 2010, SCR, 310 HP @ 2000 RPM, 1050 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 310 Peak HP (Max)   |
| <b>TRANSMISSION, AUTOMATIC:</b>        | {Allison 3500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW & GCW Max. |
| <b>CLUTCH:</b>                         | Omit Item (Clutch & Control)  |
| <b>AXLE, FRONT NON-DRIVING:</b>        | {Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity   |
| <b>AXLE, REAR, SINGLE:</b>             | {Meritor RS-26-185} Single Reduction, Standard Track, 26,000-lb Capacity, R Wheel Ends, Driver Controlled Locking Differential Gear Ratio: 6.14   |
| <b>CAB:</b>                            | Conventional  |
| <b>TIRE, FRONT:</b>                    | (2) 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-Position  |
| <b>TIRE, REAR:</b>                     | (4) 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive  |
| <b>SUSPENSION, RR, SPRING, SINGLE:</b> | Vari-Rate; 31,000-lb Capacity, With 4500 lb Auxiliary Rubber Spring   |
| <b>PAINT:</b>                          | Cab schematic 100GN<br>Location 1: 0311, Omaha Orange (Std)<br>Chassis schematic N/A  |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| SA63700     | Base Chassis, Model 7500 SBA 4X2 with 187.00 Wheelbase, 119.90 CA, and 75.00 Axle to Frame.  | 7199/3997              | 11196                  |
| 1CAJ        | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.866" x 3.622" x 0.433" (276.0mm x 92.0mm x 11.1mm); 456.0" (11582mm) Maximum OAL  | 175/490                | 665                    |
| 1LNR        | BUMPER, FRONT Steel, Swept Back; Painted 0001 Canyon Black   | 0/0                    | 0                      |
| 1WDS        | FRAME EXTENSION, FRONT Integral; 20" In Front of Grille  | 137/-32                | 105                    |
| 1WGR        | WHEELBASE RANGE 138" (350cm) Through and Including 187" (475cm)  | 0/0                    | 0                      |
| 2ARZ        | AXLE, FRONT NON-DRIVING {Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity  | 141/0                  | 141                    |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 3ADG        | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 18,000-lb Capacity; with Shock Absorbers  | 113/0                  | 113                    |
|             | <u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |                        |                        |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4091        | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: PARKING BRAKE VALVE For Truck<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |                        |                        |
|             | <u>Notes</u><br>: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered  |                        |                        |
| 4193        | BRAKES, FRONT, AIR CAM 16.5" x 6", Includes 24 SqIn Long Stroke Brake Chambers   | 0/0                    | 0                      |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4619        | TRAILER CONNECTIONS Four-Wheel, with Hand Control Valve and Tractor Protection Valve, for Straight Truck   | 2/0                    | 2                      |
| 4722        | DRAIN VALVE {Bendix DV-2} Automatic, with Heater, for Air Tank   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: DRAIN VALVE Mounted in Wet Tank   |                        |                        |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 4AZJ        | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel) with Automatic Traction Control   | 0/0                    | 0                      |
| 4EBD        | AIR DRYER {Meritor Wabco System Saver 1200} with Heater<br><br><u>Includes</u><br>: AIR DRYER LOCATION Inside Left Rail, Back of Cab   | 12/6                   | 18                     |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/0                    | 0                      |
| 4EXV        | BRAKE CHAMBERS, FRONT AXLE {Bendix} 24 SqIn  | 0/0                    | 0                      |
| 4LAA        | SLACK ADJUSTERS, FRONT {Haldex} Automatic  | 6/0                    | 6                      |
| 4LGA        | SLACK ADJUSTERS, REAR {Haldex} Automatic   | 0/0                    | 0                      |
| 4NDH        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 8.625" Includes 30/30 Sq.In. Long Stroke Brake Chambers and Spring Actuated Parking Brake<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.   | 0/10                   | 10                     |
| 4SBD        | AIR COMPRESSOR {Bendix Tu-Flo 750} 16.5 CFM Capacity   | 0/0                    | 0                      |
| 4VHT        | AIR DRYER LOCATION Mounted to Outside Left Rail on Fuel Water Separator Bracket  | 0/0                    | 0                      |
| 4VHZ        | AIR TANK LOCATION (2) Mounted Under Cab, Outside Left Rail, on Step Bracket, with Ground Clearance   | 12/4                   | 16                     |
| 5708        | STEERING COLUMN Tilting  | 0/0                    | 0                      |
| 5CAL        | STEERING WHEEL 2-Spoke, 18" Dia., Black  | 0/0                    | 0                      |
| 5PTB        | STEERING GEAR (2) {Sheppard M100/M80} Dual Power   | 124/-5                 | 119                    |
| 7BKE        | EXHAUST SYSTEM Switchback Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab; Includes Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab, for Improved Ground Clearance  | 163/0                  | 163                    |
| 7WZX        | SWITCH, FOR EXHAUST 3 Position, Momentary, Lighted Momentary, ON/ CANCEL, Center Stable, INHIBIT REGEN, Mounted in IP Inhibits Diesel Particulate Filter Regeneration When Switch is Moved to ON While Engine is Running, Resets When Ignition is Turned OFF   | 2/0                    | 2                      |
| 8000        | ELECTRICAL SYSTEM 12-Volt, Standard Equipment<br><br><u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: HEADLIGHTS (2) Sealed Beam, Round, with Chrome Plated Bezels<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered  |                        |                        |
| 8518        | CIGAR LIGHTER Includes Ash Cup   | 1/0                    | 1                      |
| 8541        | HORN, ELECTRIC (2) Disc Style  | 1/0                    | 1                      |
| 8695        | SNOW SHIELD (2) Chrome; for Dual Air Horns   | 2/0                    | 2                      |
| 8718        | POWER SOURCE Cigar Type Receptacle without Plug and Cord   | 1/0                    | 1                      |
| 8GGN        | ALTERNATOR {Bosch LH160} Brush Type, 12 Volt 160 Amp. Capacity, Pad Mount  | -5/0                   | -5                     |
| 8HAE        | BODY BUILDER WIRING Rear of Frame; Includes Sealed Connectors for Tail/<br>Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for<br>Stop/Turn  | 0/3                    | 3                      |
| 8MKX        | BATTERY SYSTEM {International} Maintenance-Free, (3) 12-Volt 2775CCA Total   | 41/20                  | 61                     |
| 8REA        | 2-WAY RADIO Wiring Effects; Wiring with 20 Amp Fuse Protection, Includes<br>Ignition Wire with 5 Amp Fuse, Wire Ends Heat Shrink and 10' Coil Taped to Base<br>Harness   | 2/0                    | 2                      |
| 8RKB        | RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary<br>Input<br><br><u>Includes</u><br>: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior<br>: SPEAKERS IN CAB (4) Coaxial with Premium Interior | 2/0                    | 2                      |
| 8THB        | BACK-UP ALARM Electric, 102 dBA  | 0/3                    | 3                      |
| 8THJ        | AUXILIARY HARNESS 3.0' for Auxiliary Front Head Lights and Turn Signals for<br>Front Plow Applications   | 2/0                    | 2                      |
| 8TME        | TRAILER CONNECTION SOCKET 7-Way; Mounted at Rear of Frame, Wired for<br>Turn Signals Independent of Stop, Compatible with Trailers That Have Amber or<br>Side Turn Lamps   | 0/7                    | 7                      |
| 8VZK        | TURN SIGNALS, FRONT {Sound Off} Dual Face, LED, Amber/Red, Mounted on<br>Top of Fender, Used With Standard Flush Mounted Front Turn Signal, Side Marker<br>Lamps, Parking Lights and Reflectors                              | 0/0                    | 0                      |
| 8WCK        | POWER SOURCE, TERMINAL TYPE 2-Post   | 1/0                    | 1                      |
| 8WEK        | BATTERY BOX Steel, with Fiberglass Cover; Mounted 35" Back of Cab, Right Side<br>Perpendicular to Frame Rail   | -15/5                  | -10                    |
| 8WML        | HEADLIGHTS Long Life Halogen; for Two Light System   | 0/0                    | 0                      |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush<br>Mounted on Cab or Sunshade   | 0/0                    | 0                      |
| 8WPZ        | TEST EXTERIOR LIGHTS Pre-Trip Inspection will Cycle all Exterior Lamps Except<br>Back-up Lights  | 0/0                    | 0                      |
| 8WRB        | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield<br>Wipers are turned on   | 0/0                    | 0                      |
| 8WVP        | HORN, AIR (2) Single Tone, Rectangular; Chrome. Roof Mounted   | 10/-1                  | 9                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm  | 0/0                    | 0                      |
| 8WXG        | STARTING MOTOR {Mitsubishi Electric Automotive America 105P} 12-Volt, with<br>Soft-Start   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses  | 0/0                    | 0                      |
| 8XBK        | SWITCH, AUXILIARY Switch 40 amp Circuit for Customer Use; Includes Wiring Connection at PDC and Control in Cab   | 2/0                    | 2                      |
| 9585        | FENDER EXTENSIONS Rubber   | 6/0                    | 6                      |
| 9ANG        | HOOD, HATCH (01) for Servicing   | 5/0                    | 5                      |
| 9HAN        | INSULATION, UNDER HOOD for Sound Abatement   | 10/0                   | 10                     |
| 9HBM        | GRILLE Stationary, Chrome  | 0/0                    | 0                      |
| 9HBN        | INSULATION, SPLASH PANELS for Sound Abatement  | 2/0                    | 2                      |
| 9WBC        | FRONT END Tilting, Fiberglass, With Three Piece Construction; for WorkStar   | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GN"   |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone  | 0/0                    | 0                      |
| 10UAD       | VEHICLE REGISTRATION IDENTITY ID for 49 States, Excluding California   | 0/0                    | 0                      |
| 11001       | CLUTCH Omit Item (Clutch & Control)  | -86/-21                | -107                   |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection   | 0/0                    | 0                      |
| 12851       | PTO EFFECTS, ENGINE FRONT Less PTO Unit, Includes Adapter Plate on Engine Front Mounted  | 10/0                   | 10                     |
| 12959       | BLOCK HEATER, ENGINE {Phillips} 120V/1250W   | 2/0                    | 2                      |
|             | <u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door   |                        |                        |
| 12NWG       | ENGINE, DIESEL {Navistar N10} EPA 2010, SCR, 310 HP @ 2000 RPM, 1050 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 310 Peak HP (Max)   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only)<br>: COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control<br>: CRUISE CONTROL Electronic; Controls Integral to Steering Wheel<br>: ENGINE OIL DRAIN PLUG Magnetic<br>: ENGINE SHUTDOWN Electric, Key Operated<br>: FUEL FILTER Included with Fuel/Water Separator<br>: FUEL/WATER SEPARATOR Fuel/Water Separator and Fuel Filter in a Single Assembly; With Water-in-Fuel Sensor; Engine Mounted<br>: GOVERNOR Electronic<br>: OIL FILTER, ENGINE Spin-On Type<br>: WET TYPE CYLINDER SLEEVES |                        |                        |
| 12THZ       | FAN DRIVE {Horton Drivemaster Polar Extreme} Direct Drive Type, Two Speed, With Residual Torque Device for Disengaged Fan Speed  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: FAN Nylon   |                        |                        |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 12UCV       | RADIATOR Aluminum, Cross Flow, Series System; 1228 SqIn Core and 648 SqIn Charge Air Cooler  | 0/0                    | 0                      |
| 12VAL       | AIR CLEANER Dual Element, with Integral Snow Valve and In-Cab Control<br><br><u>Includes</u><br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted   | 6/0                    | 6                      |
| 12VGE       | FEDERAL EMISSIONS {Navistar N9 & N10} EPA, OBD and GHG Certified for Calendar Year 2017  | 0/0                    | 0                      |
| 12VXT       | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel   | 0/0                    | 0                      |
| 12VYL       | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer Use   | 0/0                    | 0                      |
| 12VYP       | ENGINE CONTROL, REMOTE MOUNTED - No Provision Furnished for Remote Mounted Engine Control  | 0/0                    | 0                      |
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations  | 0/0                    | 0                      |
| 13AVL       | TRANSMISSION, AUTOMATIC {Allison 3500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder, With 80,000-lb GVW & GCW Max.  | -45/-11                | -56                    |
| 13WAW       | OIL COOLER, AUTO TRANSMISSION {Modine} Water to Oil Type   | 25/0                   | 25                     |
| 13WBL       | TRANSMISSION SHIFT CONTROL {Allison} Push-Button Type; for Allison 3000 & 4000 Series Transmission   | 0/0                    | 0                      |
| 13WLP       | TRANSMISSION OIL Synthetic; 29 thru 42 Pints   | 0/0                    | 0                      |
| 13WUC       | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | 0/0                    | 0                      |
| 13WYH       | TRANSMISSION TCM LOCATION Located Inside Cab   | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0                    | 0                      |
| 13XAL       | PTO LOCATION Left Side of Transmission   | 0/0                    | 0                      |
| 14ASA       | AXLE, REAR, SINGLE {Meritor RS-26-185} Single Reduction, Standard Track, 26,000-lb Capacity, R Wheel Ends, Driver Controlled Locking Differential . Gear Ratio: 6.14<br><br><u>Includes</u><br>: REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle<br><br><u>Notes</u><br>: Axle Lead Time is 60 Days<br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.<br>: When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance | 0/95                   | 95                     |
| 14VAJ       | SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 31,000-lb Capacity, With 4500 lb Auxiliary Rubber Spring<br><br><u>Notes</u>   | 0/80                   | 80                     |

| <b><u>Code</u></b> | <b><u>Description</u></b>  | <b><u>F/R Wt</u></b><br>(lbs) | <b><u>Tot Wt</u></b><br>(lbs) |
|--------------------|--|-------------------------------|-------------------------------|
|                    | : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.   |                               |                               |
| 14WAP              | SHOCK ABSORBERS, REAR (2)  | 0/45                          | 45                            |
| 14WMH              | AXLE, REAR, LUBE {EmGard FE-75W-90} Synthetic Oil; 40 thru 49.99 Pints   | 0/0                           | 0                             |
| 15LKG              | FUEL/WATER SEPARATOR with Thermostatic Fuel Temperature Controlled Electric Heater, and Filter Restriction/Change Indicator, Includes Standard Equipment Water-in-Fuel Sensor  | 5/0                           | 5                             |
| 15SSC              | FUEL TANK Temporary; Top Draw; D-Style, Non-Polished Aluminum, 16" Tank Depth, 50 U.S. Gal., 189 L Capacity, with Quick Connect Outlet, Mounted Left Side Back of Cab  | 11/2                          | 13                            |
| 15WDG              | DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0                           | 0                             |
| 16030              | CAB Conventional   | 0/0                           | 0                             |
|                    | <u>Includes</u><br>: ARM REST (2) Molded Plastic; One Each Door<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel<br>: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color<br>: STEP (4) Two Steps Per Door |                               |                               |
| 16HBA              | GAUGE CLUSTER English with English Electronic Speedometer  | 0/0                           | 0                             |
|                    | <u>Includes</u><br>: GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)   |                               |                               |
| 16HGH              | GAUGE, OIL TEMP, AUTO TRANS , for Allison Transmission   | 1/0                           | 1                             |
| 16HHE              | GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} with Black Bezel Mounted in Instrument Panel  | 2/0                           | 2                             |
| 16HKA              | IP CLUSTER DISPLAY Omit Display of Fault Codes in Instrument Cluster and Disable Blink Codes, Requires Service Tool to Retrieve and View Fault Code  | 0/0                           | 0                             |
| 16HLJ              | GAUGE, DEF FLUID LEVEL   | 0/0                           | 0                             |
| 16JNT              | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust   | 0/0                           | 0                             |
|                    | <u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type   |                               |                               |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 16RPV       | SEAT, PASSENGER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolated, 1 Chamber Lumbar, 2 Position Front Cushion Adjustment, -3 to +14 Degree Back Adjust<br><br><u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type  | 58/22                  | 80                     |
| 16SDU       | MIRRORS (2) {Lang Mekra} Styled; Rectangular, Power Both Sides, Thermostatically Controlled Heated Heads, Clearance Lights LED, Bright Finish Heads & Brackets, Breakaway Type, 7.09" x 15.75" & Integral Convex Both Sides, 102" Inside Spacing  | 8/0                    | 8                      |
| 16SEE       | GRAB HANDLE Chrome; Towel Bar Type with Anti-Slip Rubber Inserts; for Cab Entry Mounted Left Side Only at "B" Pillar  | 3/0                    | 3                      |
| 16WBY       | ARM REST, RIGHT, DRIVER SEAT  | 3/0                    | 3                      |
| 16WBZ       | ARM REST, LEFT, PASSENGER SEAT  | 3/0                    | 3                      |
| 16WCT       | AIR CONDITIONER {Blend-Air} with Integral Heater & Defroster<br><br><u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A   | 48/6                   | 54                     |
| 16WJT       | INSTRUMENT PANEL Center Section, Ergonomic Panel  | 0/0                    | 0                      |
| 16WJU       | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | 5/0                    | 5                      |
| 16WKY       | HVAC FRESH AIR FILTER   | 0/0                    | 0                      |
| 16WRZ       | CAB INTERIOR TRIM Premium<br><br><u>Includes</u><br>: "A" PILLAR COVER Molded Plastic<br>: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering<br>: CAB SOUND INSULATION Includes Dash and Engine Cover Insulators<br>: CAB, INTERIOR TRIM, CLOSEOUT Lower Dash Closeout Panel; Molded Plastic; Under Instrument Panel Driver Side<br>: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets, CB Radio Pocket, Speakers, and Reading Lights<br>: COURTESY LIGHT (2) Mounted In Front Map Pocket Left and Right Side<br>: DOOR TRIM PANELS with Cloth Insert on Bolster Driver and Passenger Doors<br>: FLOOR COVERING Rubber, Black<br>: GAUGE, TEMPERATURE, AMBIENT Includes Wiring and Sensor With Display Unit Mounted in Cluster<br>: HEADLINER Soft Padded Cloth<br>: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section<br>: STORAGE POCKET, DOOR (2) Molded Plastic (Carpet Texture), Full-Length; Driver and Passenger Doors<br>: SUN VISOR (3) Padded Vinyl: 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Vanity Mirror and Toll Ticket Strap, plus 1 Auxiliary Visor (Front Only), Driver Side | -7/-3                  | -10                    |
| 16WSK       | CAB REAR SUSPENSION Air Bag Type  | 0/0                    | 0                      |

| <u>Code</u>                    | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|---|------------------------|------------------------|
| 27DUN                          | WHEELS, FRONT {Accuride 29807} DISC; 22.5x12.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs, Offset 5.37"                                   | 0/0                    | 0                      |
| 28DUK                          | WHEELS, REAR {Accuride 29169} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and Steel Hubs      | 0/0                    | 0                      |
| 29WAP                          | WHEEL GUARDS, FRONT {Accuride} for Metric Hub Piloted Wheels with Flanged Mounting Nuts Mounted Between Hub and Wheel   | 2/0                    | 2                      |
| 29WAR                          | WHEEL GUARDS, REAR {Accuride} for Metric Hub Piloted Wheels with Flanged Mounting Nuts, Mounted Between Hub & Wheel and Between Dual Wheels   | 0/4                    | 4                      |
| 29WLK                          | WHEEL BEARING, FRONT, LUBE {EmGard FE-75W-90} Synthetic Oil   | 0/0                    | 0                      |
| 60AAH                          | BDY INTG, REMOTE POWER MODULE (2) Mounted Inside Cab behind Driver Seat; Up to 6 Outputs & 6 Inputs each, Max. 20 amp. per Channel, Max. 80 amp Total (Includes 2 Switch Packs With Latched Switches) | 0/0                    | 0                      |
| 7382138133                     | (4) TIRE, REAR 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive   | 0/80                   | 80                     |
| 7702658113                     | (2) TIRE, FRONT 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-Position  | 96/0                   | 96                     |
| <b>Services Section:</b>       |   |                        |                        |
| 40118                          | WARRANTY Standard for Paystar 5000, and Workstar 7500/7600, Effective with Vehicles Built January 2, 2015 or Later, CTS-2003Z   | 0/0                    | 0                      |
| <b>Total Component Weight:</b> |   | <b>8304/4806</b>       | <b>13110</b>           |
|                                | Spare Key   | 0/0                    | 0                      |
|                                | 1% MI-DTMB Admin Fee  | 0/0                    | 0                      |
| <b>Total Goods Purchased:</b>  |   | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR)  | <u>Price</u>  |
|---|--------------|---------------|
| Factory List Prices:                        |              |               |
| Product Items                               | \$134,864.00 |               |
| Service Items                               | \$0.00       |               |
| Total Factory List Price Including Options: |              | \$134,864.00  |
| Total Goods Purchased:                      |              | \$921.00      |
| Document Fee                                | \$190.00     |               |
| Total Preparation And Delivery:             |              | \$190.00      |
| Freight                                     | \$2,200.00   |               |
| Total Freight:                              |              | \$2,200.00    |
| Total Factory List Price Including Freight: |              | \$138,175.00  |
| Less Customer Allowance:                    |              | (\$46,635.00) |
| Total Vehicle Price:                        |              | \$91,540.00   |
| Total Sale Price:                           |              | \$91,540.00   |
| Total Per Vehicle Sales Price:              |              | \$91,540.00   |
| Total Net Sales Excluding Taxes:            |              | \$91,540.00   |
| Michigan Title Fee                          | \$15.00      |               |
| Total License, Title:                       |              | \$15.00       |
| Net Sales Price:                            |              | \$91,555.00   |

PLEASE REVIEW THIS PROPOSAL VERY CAREFULLY! Your signature below indicates that you accept the specifications and payment terms (listed on page one) contained herein as written and that you are able approve said specifications for order and payment terms. Please include this proposal number on all correspondence and purchase orders.

This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

This proposal is not binding upon the seller without  
Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

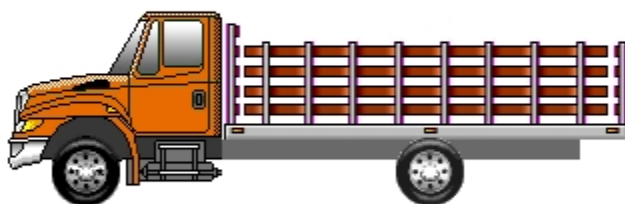
**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3958-0164D

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of Michigan Specification 3958-0164D; Heavy Duty Trucks: Cab and Chassis (GVWR 27,000lbs) Diesel. NOTE: Please Be Aware That Quoted Pricing Includes a 1% MI-DTMB Administrative Fee Remitted to State of MI per Contract Requirements

**Model Profile****2018 4300 SBA 4X2 (MA025)****APPLICATION:**

Stake Flat

**MISSION:**

Requested GVWR: 27000. Calc. GVWR: 26500  
Calc. Start / Grade Ability: 27.17% / 1.32% @ 55 MPH  
Calc. Geared Speed: 79.9 MPH

**DIMENSION:**

Wheelbase: 171.00, CA: 103.90, Axle to Frame: 75.00

**ENGINE, DIESEL:**

{Cummins B6.7 220} EPA 2017, 220 HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM  
Governed Speed, 220 Peak HP (Max)

**TRANSMISSION, AUTOMATIC:**

{Allison 2500\_HS} 5th Generation Controls; Wide Ratio, 6-Speed, with Double Overdrive; Less  
PTO Provision, Less Retarder, with 33,000-lb GVW & GCW Max.

**CLUTCH:**

Omit Item (Clutch &amp; Control)

**AXLE, FRONT NON-DRIVING:**

{Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity

**AXLE, REAR, SINGLE:**

{Meritor MS-19-14X-3DFL} Single Reduction, Hypoid Gearing, 19,000-lb Capacity, 190 Wheel  
Ends Gear Ratio: 6.14

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 11R22.5 Load Range G G399A LHS FUEL MAX (GOODYEAR), 504 rev/mile, 75 MPH, All-  
Position

**TIRE, REAR:**

(4) 11R22.5 Load Range G G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive

**SUSPENSION, RR, SPRING, SINGLE:**

Vari-Rate; 18,500-lb Capacity, with 4500 lb Auxiliary Rubber Spring

**PAINT:**

Cab schematic 100GA

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <b><u>Code</u></b> | <b><u>Description</u></b>   | <b><u>F/R Wt</u></b><br>(lbs) | <b><u>Tot Wt</u></b><br>(lbs) |
|--------------------|---|-------------------------------|-------------------------------|
| MA02500            | Base Chassis, Model 4300 SBA 4X2 with 171.00 Wheelbase, 103.90 CA, and 75.00 Axle to Frame.   | 5474/2935                     | 8409                          |
| 1CAD               | FRAME RAILS High Strength Low Alloy Steel (80,000 PSI Yield); 10.250" x 3.092" x 0.375" (260.4mm x 78.5mm x 9.5mm); 427.0" (10846mm) Maximum OAL  | 77/306                        | 383                           |
| 1LNG               | BUMPER, FRONT Full Width, Aerodynamic, Steel; 0.142" Material Thickness, Gloss Black  | -1/0                          | -1                            |
| 1WEH               | WHEELBASE RANGE 134" (340cm) Through and Including 197" (500cm)   | 0/0                           | 0                             |
| 2ATK               | AXLE, FRONT NON-DRIVING {Meritor MFS-08-153B} I-Beam Type, 8,000-lb Capacity  | 0/0                           | 0                             |
|                    | <b><u>Notes</u></b><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                               |                               |
| 3ADA               | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 8,000-lb Capacity; with Shock Absorbers  | 0/0                           | 0                             |
|                    | <b><u>Includes</u></b><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |                               |                               |
|                    | <b><u>Notes</u></b><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                               |                               |
| 4091               | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications   | 94/36                         | 130                           |
|                    | <b><u>Includes</u></b><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: PARKING BRAKE VALVE For Truck<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |                               |                               |
|                    | <b><u>Notes</u></b><br>: Front and Rear Dust Shields not Included<br>: Rear Axle is Limited to 19,000-LB GAWR with Code 04091 BRAKE SYSTEM, AIR and Code 04NDC BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered<br>: Rear Axle is Limited to 20,000-LB GAWR with Code 04092 BRAKE SYSTEM, AIR and Code 04NCW BRAKES, REAR, AIR CAM Regardless of Axle/Suspension Ordered<br>: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered  |                               |                               |
| 4AZA               | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)  | 9/21                          | 30                            |
| 4EXP               | BRAKE CHAMBERS, FRONT AXLE {Bendix} 20 Sqli   | 17/0                          | 17                            |
| 4EXU               | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake  | 0/0                           | 0                             |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 4JCH        | BRAKES, FRONT, AIR CAM S-Cam; 15.0" x 5.0"; Includes 20 Sq. In. Long Stroke Brake Chambers<br><br><u>Notes</u><br>: Front Axle with 14,000-lb GAWR is Limited to 13,200-lb GAWR when used in Conjunction with 15" BRAKES, FRONT, AIR CAM.<br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.   | 116/0                  | 116                    |
| 4NDB        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake<br><br><u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  | 0/211                  | 211                    |
| 4SPA        | AIR COMPRESSOR {Cummins} 18.7 CFM Capacity   | 36/0                   | 36                     |
| 4VJE        | AIR TANK LOCATION (2) Mounted Inline Under Left Rail, Back of Cab  | 0/0                    | 0                      |
| 4WDM        | DUST SHIELDS, REAR BRAKE for Air Brakes  | 0/6                    | 6                      |
| 5708        | STEERING COLUMN Tilting  | 0/0                    | 0                      |
| 5CAL        | STEERING WHEEL 2-Spoke, 18" Dia., Black  | 0/0                    | 0                      |
| 5PRG        | STEERING GEAR {TRW (Ross) TAS40} Power   | 0/0                    | 0                      |
| 7BEU        | AFTERTREATMENT COVER Aluminum  | 0/0                    | 0                      |
| 7BKS        | EXHAUST SYSTEM Single Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab; for Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab  | 0/0                    | 0                      |
| 7WAZ        | TAIL PIPE (1) Turnback Type, Non-Bright, for Single Exhaust  | 0/0                    | 0                      |
| 7WCM        | EXHAUST HEIGHT 8' 10"  | 2/0                    | 2                      |
| 7WDN        | MUFFLER/TAIL PIPE GUARD (1) Non-Bright Aluminum  | 0/0                    | 0                      |
| 8000        | ELECTRICAL SYSTEM 12-Volt, Standard Equipment<br><br><u>Includes</u><br>: BATTERY BOX Steel<br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: TURN SIGNALS, FRONT Includes Reflectors and Auxiliary Side Turn Signals, Solid State Flashers; Flush Mounted<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered | 0/0                    | 0                      |
| 8GXD        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 8HAE        | BODY BUILDER WIRING Rear of Frame; Includes Sealed Connectors for Tail/ Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn                           | 0/3                    | 3                      |
| 8MEZ        | BATTERY SYSTEM {International} Maintenance-Free, (2) 12-Volt 1850CCA Total  | 11/4                   | 15                     |
| 8RKB        | RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input   | 2/0                    | 2                      |
|             | <u>Includes</u><br>: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior<br>: SPEAKERS IN CAB (4) Coaxial with Premium Interior  |                        |                        |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0                    | 0                      |
| 8WJJ        | BATTERY BOX Steel, With Fiberglass Cover, Mounted 53" Back of Cab, Left Side Perpendicular to Frame Rail  | 0/0                    | 0                      |
| 8WPB        | HEADLIGHTS Halogen; Composite Aero Design for Two Light System; Includes Daytime Running Lights   | 0/0                    | 0                      |
| 8WTK        | STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection   | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm   | 0/0                    | 0                      |
| 9ANG        | HOOD, HATCH (01) for Servicing  | 5/0                    | 5                      |
| 9HAD        | GRILLE Chrome   | 0/0                    | 0                      |
| 9WAY        | FRONT END Tilting, Fiberglass, With Three Piece Construction  | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GA"  |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone   | 0/0                    | 0                      |
| 11001       | CLUTCH Omit Item (Clutch & Control)   | -63/-12                | -75                    |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection  | 0/0                    | 0                      |
| 12EJG       | ENGINE, DIESEL {Cummins B6.7 220} EPA 2017, 220 HP @ 2400 RPM, 520 lb-ft Torque @ 1600 RPM, 2600 RPM Governed Speed, 220 Peak HP (Max)  | 0/0                    | 0                      |
| 12EMZ       | VENDOR WARRANTY, ENGINE {Cummins} B6.7 Engine, 3-Year Unlimited Miles Standard Warranty   | 0/0                    | 0                      |
| 12TSY       | FAN DRIVE {Borg-Warner SA85} Viscous Type, Screw On   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: FAN Nylon  |                        |                        |
| 12UYE       | RADIATOR Aluminum; 2-Row, Cross Flow, Over Under System, 717 SqIn Louvered, With 313 SqIn Charge Air Cooler. With In-Tank Transmission Cooler   | 35/-4                  | 31                     |
|             | <u>Includes</u><br>: DEAERATION SYSTEM with Surge Tank<br>: HOSE CLAMPS, RADIATOR HOSES Gates Shrink Band Type; Thermoplastic Coolant Hose Clamps<br>: RADIATOR HOSES Premium, Rubber |                        |                        |
| 12VBR       | AIR CLEANER With Service Protection Element   | 0/0                    | 0                      |

| <b><u>Code</u></b> | <b><u>Description</u></b>   | <b><u>F/R Wt</u></b><br>(lbs) | <b><u>Tot Wt</u></b><br>(lbs) |
|--------------------|---|-------------------------------|-------------------------------|
|                    | <u>Includes</u><br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted   |                               |                               |
| 12VXT              | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel  | 0/0                           | 0                             |
| 12WPV              | OIL PAN 15 Quart Capacity, For Cummins ISB/B6.7 Engines   | 0/0                           | 0                             |
| 12WZE              | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations   | 0/0                           | 0                             |
| 12XAT              | ENGINE CONTROL, REMOTE MOUNTED Provision for; Includes Wiring for Body Builder Installation of PTO Controls; With Ignition Switch Control for Cummins ISB/B6.7 or ISL/L9 Engines  | 0/0                           | 0                             |
| 12XZE              | FEDERAL EMISSIONS {Cummins B6.7} EPA, OBD and GHG Certified for Calendar Year 2017  | 0/0                           | 0                             |
| 13ATD              | TRANSMISSION, AUTOMATIC {Allison 2500_HS} 5th Generation Controls; Wide Ratio, 6-Speed, with Double Overdrive; Less PTO Provision, Less Retarder, with 33,000-lb GVW & GCW Max.   | 0/0                           | 0                             |
|                    | <u>Includes</u><br>: OIL FILTER, TRANSMISSION Mounted on Transmission<br>: TRANSMISSION OIL PAN Magnet in Oil Pan   |                               |                               |
| 13WLN              | TRANSMISSION OIL Synthetic; 20 thru 28 Pints  | 0/0                           | 0                             |
| 13WYY              | SHIFT CONTROL PARAMETERS Allison 1000 or 2000 Series Transmissions, 5th Generation Controls, Performance Programming  | 0/0                           | 0                             |
| 14ANS              | AXLE, REAR, SINGLE {Meritor MS-19-14X-3DFL} Single Reduction, Hypoid Gearing, 19,000-lb Capacity, 190 Wheel Ends . Gear Ratio: 6.14   | 0/0                           | 0                             |
|                    | <u>Includes</u><br>: REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle  |                               |                               |
|                    | <u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.<br>: When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance |                               |                               |
| 14VAD              | SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 18,500-lb Capacity, with 4500 lb Auxiliary Rubber Spring  | 0/31                          | 31                            |
|                    | <u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.  |                               |                               |
| 14WAP              | SHOCK ABSORBERS, REAR (2)   | 0/45                          | 45                            |
| 15LMS              | FUEL/WATER SEPARATOR Cummins Supplied on Engine, with 12 Volt DC Heater, with Water-in-Fuel Sensor  | 5/3                           | 8                             |
| 15SGD              | FUEL TANK Top Draw; D-Style, Non-Polished Aluminum, 19.0" Tank Depth, 100 U.S. Gal., 378.5 L Capacity, Mounted Left Side Under Cab  | 35/27                         | 62                            |
|                    | <u>Notes</u><br>: N/A with 19.5" Tires  |                               |                               |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 15WDG       | DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0                    | 0                      |
| 16030       | CAB Conventional<br><br><u>Includes</u><br>: ARM REST (2) Molded Plastic; One Each Door<br>: CLEARANCE/MARKER LIGHTS (5) Flush Mounted<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel<br>: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color | 0/0                    | 0                      |
| 16HBA       | GAUGE CLUSTER English with English Electronic Speedometer<br><br><u>Includes</u><br>: GAUGE CLUSTER (5) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)  | 0/0                    | 0                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL   | 0/0                    | 0                      |
| 16JNT       | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust<br><br><u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type   | 2/0                    | 2                      |
| 16SMN       | SEAT, PASSENGER {National} Non Suspension, High Back, Fixed Back, Integral Headrest, Vinyl   | 15/8                   | 23                     |
| 16SNA       | MIRRORS (2) {Lang Mekra} Rectangular, Black Heads, Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing  | -3/0                   | -3                     |
| 16VHG       | CAB MOUNTING HEIGHT EFFECTS Mid Cab in Lieu of Low Cab Mounting Height (Approx. 4") with Cab Air Suspension  | 70/-6                  | 64                     |
| 16WCT       | AIR CONDITIONER {Blend-Air} with Integral Heater & Defroster<br><br><u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A  | 65/6                   | 71                     |
| 16WJT       | INSTRUMENT PANEL Center Section, Ergonomic Panel   | 0/0                    | 0                      |
| 16WLE       | STORAGE POCKET, DOOR Molded Plastic, Full Width; Mounted on Passenger Door   | 1/0                    | 1                      |
| 16WRX       | CAB INTERIOR TRIM Deluxe   | 0/0                    | 0                      |

| <u>Code</u>              | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------|---|------------------------|------------------------|
|                          | Includes  |                        |                        |
|                          | : "A" PILLAR COVER Molded Plastic   |                        |                        |
|                          | : CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering |                        |                        |
|                          | : CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket  |                        |                        |
|                          | : DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors   |                        |                        |
|                          | : FLOOR COVERING Rubber, Black  |                        |                        |
|                          | : HEADLINER Soft Padded Cloth   |                        |                        |
|                          | : INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section  |                        |                        |
|                          | : STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door   |                        |                        |
|                          | : SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console  |                        |                        |
| 16WSE                    | LOW WASHER FLUID INDICATOR  | 1/0                    | 1                      |
| 27DUG                    | WHEELS, FRONT {Accuride 50408} DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | 0/0                    | 0                      |
| 28DTT                    | WHEELS, REAR {Accuride 28828} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and with Steel Hubs   | 0/0                    | 0                      |
| 7372138102               | (4) TIRE, REAR 11R22.5 Load Range G G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive  | 0/148                  | 148                    |
| 7372138116               | (2) TIRE, FRONT 11R22.5 Load Range G G399A LHS FUEL MAX (GOODYEAR), 504 rev/mile, 75 MPH, All-Position  | 52/0                   | 52                     |
| <b>Services Section:</b> |   |                        |                        |
| 40116                    | WARRANTY Standard for Durastar 1000/4000 Series, Effective with Vehicles Built January 2, 2015 or Later, CTS-2475P  | 0/0                    | 0                      |
|                          | <b>Total Component Weight:</b>  | <b>6057/3768</b>       | <b>9825</b>            |
|                          | Spare Key   | 0/0                    | 0                      |
|                          | 1% MI-DTMB Admin Fee  | 0/0                    | 0                      |
|                          | <b>Total Goods Purchased:</b>   | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR) | <u>Price</u>  |
|---|-------------|---------------|
| Factory List Prices:                        |             |               |
| Product Items                               | \$96,178.00 |               |
| Service Items                               | \$0.00      |               |
| Total Factory List Price Including Options: |             | \$96,178.00   |
| Total Goods Purchased:                      |             | \$685.00      |
| Document Fee                                | \$190.00    |               |
| Total Preparation And Delivery:             |             | \$190.00      |
| Freight                                     | \$2,200.00  |               |
| Total Freight:                              |             | \$2,200.00    |
| Total Factory List Price Including Freight: |             | \$99,253.00   |
| Less Customer Allowance:                    |             | (\$31,507.00) |
| Total Vehicle Price:                        |             | \$67,746.00   |
| Total Sale Price:                           |             | \$67,746.00   |
| Total Per Vehicle Sales Price:              |             | \$67,746.00   |
| Total Net Sales Excluding Taxes:            |             | \$67,746.00   |
| Michigan Title Fee                          | \$15.00     |               |
| Total License, Title:                       |             | \$15.00       |
| Net Sales Price:                            |             | \$67,761.00   |

PLEASE REVIEW THIS PROPOSAL VERY CAREFULLY! Your signature below indicates that you accept the specifications and payment terms (listed on page one) contained herein as written and that you are able approve said specifications for order and payment terms. Please include this proposal number on all correspondence and purchase orders.

PLEASE NOTE: This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

This proposal is not binding upon the seller without  
Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

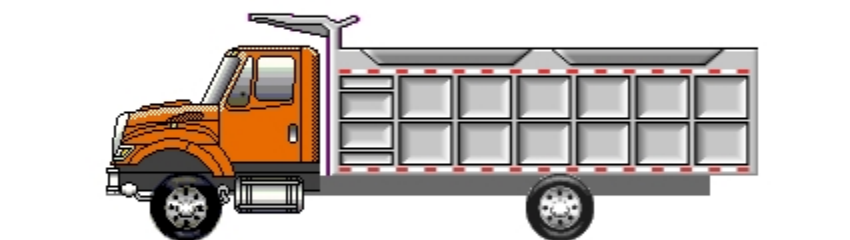
**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3958-0170D

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of Michigan Specification 3958-0170D; Heavy Duty Trucks, Cab and Chassis (GVWR 44,000lbs) 350HP Diesel Engine, Single Axle Diesel. NOTE: Please Be Aware That Quoted Pricing Includes a 1% MI-DTMB Administrative Fee Remitted to State of MI per Contract Requirements

**Model Profile****2018 7500 SBA 4X2 (SA637)****APPLICATION:**

Construction Dump

**MISSION:**

Requested GVWR: 44000. Calc. GVWR: 41000  
Calc. Start / Grade Ability: 0.00% / 0.00% @ 0 MPH  
Calc. Geared Speed: N/A

**DIMENSION:**

Wheelbase: 187.00, CA: 119.90, Axle to Frame: 75.00

**ENGINE, DIESEL:**

{Navistar N10} EPA 2010, SCR, 350 HP @ 2000 RPM, 1150 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 350 Peak HP (Max)

**TRANSMISSION, AUTOMATIC:**

{Allison 4500\_RDS\_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder

**CLUTCH:**

Omit Item (Clutch & Control)

**AXLE, FRONT NON-DRIVING:**

{Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity

**AXLE, REAR, SINGLE:**

{Meritor RS-26-185} Single Reduction, Standard Track, 26,000-lb Capacity, R Wheel Ends, Driver Controlled Locking Differential Gear Ratio: 5.63

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-Position

**TIRE, REAR:**

(4) 11R22.5 Load Range G G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive

**SUSPENSION, RR, SPRING, SINGLE:**

Vari-Rate; 31,000-lb Capacity, With 4500 lb Auxiliary Rubber Spring

**PAINT:**

Cab schematic 100GN

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| SA63700     | Base Chassis, Model 7500 SBA 4X2 with 187.00 Wheelbase, 119.90 CA, and 75.00 Axle to Frame.  | 7199/3997              | 11196                  |
| 1570        | TOW HOOK, FRONT (2) Frame Mounted  | 8/0                    | 8                      |
| 1CAJ        | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.866" x 3.622" x 0.433" (276.0mm x 92.0mm x 11.1mm); 456.0" (11582mm) Maximum OAL  | 175/490                | 665                    |
| 1LNS        | BUMPER, FRONT Full Width, Aerodynamic, Steel, Painted 0001 Canyon Black; 0.189" Material Thickness   | -15/0                  | -15                    |
| 1WDS        | FRAME EXTENSION, FRONT Integral; 20" In Front of Grille  | 137/-32                | 105                    |
| 1WGR        | WHEELBASE RANGE 138" (350cm) Through and Including 187" (475cm)  | 0/0                    | 0                      |
| 2ARZ        | AXLE, FRONT NON-DRIVING {Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity  | 141/0                  | 141                    |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 3ADG        | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 18,000-lb Capacity; with Shock Absorbers  | 113/0                  | 113                    |
|             | <u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |                        |                        |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4091        | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: PARKING BRAKE VALVE For Truck<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |                        |                        |
|             | <u>Notes</u><br>: Rear Axle is Limited to 23,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle/Suspension Ordered  |                        |                        |
| 4193        | BRAKES, FRONT, AIR CAM 16.5" x 6", Includes 24 Sqn Long Stroke Brake Chambers  | 0/0                    | 0                      |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4619        | TRAILER CONNECTIONS Four-Wheel, with Hand Control Valve and Tractor Protection Valve, for Straight Truck   | 2/0                    | 2                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 4AZA        | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)   | 0/0                    | 0                      |
| 4EBD        | AIR DRYER {Meritor Wabco System Saver 1200} with Heater<br><br><u>Includes</u><br>: AIR DRYER LOCATION Inside Left Rail, Back of Cab   | 12/6                   | 18                     |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/0                    | 0                      |
| 4EXV        | BRAKE CHAMBERS, FRONT AXLE {Bendix} 24 SqIn  | 0/0                    | 0                      |
| 4LAA        | SLACK ADJUSTERS, FRONT {Haldex} Automatic  | 6/0                    | 6                      |
| 4LGA        | SLACK ADJUSTERS, REAR {Haldex} Automatic   | 0/0                    | 0                      |
| 4NDH        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 8.625" Includes 30/30 Sq.In. Long Stroke Brake Chambers and Spring Actuated Parking Brake<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.   | 0/10                   | 10                     |
| 4SBD        | AIR COMPRESSOR {Bendix Tu-Flo 750} 16.5 CFM Capacity   | 0/0                    | 0                      |
| 4VHZ        | AIR TANK LOCATION (2) Mounted Under Cab, Outside Left Rail, on Step Bracket, with Ground Clearance   | 12/4                   | 16                     |
| 4WBX        | DUST SHIELDS, FRONT BRAKE for Air Brakes   | 4/0                    | 4                      |
| 4WDM        | DUST SHIELDS, REAR BRAKE for Air Brakes  | 0/6                    | 6                      |
| 4WRP        | DRAIN VALVE Automatic, with (3) Pull Chains, for Air Tanks   | 0/0                    | 0                      |
| 5708        | STEERING COLUMN Tilting  | 0/0                    | 0                      |
| 5CAL        | STEERING WHEEL 2-Spoke, 18" Dia., Black  | 0/0                    | 0                      |
| 5PTB        | STEERING GEAR (2) {Sheppard M100/M80} Dual Power   | 124/-5                 | 119                    |
| 7BKE        | EXHAUST SYSTEM Switchback Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab; Includes Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab, for Improved Ground Clearance  | 163/0                  | 163                    |
| 7WZX        | SWITCH, FOR EXHAUST 3 Position, Momentary, Lighted Momentary, ON/CANCEL, Center Stable, INHIBIT REGEN, Mounted in IP Inhibits Diesel Particulate Filter Regeneration When Switch is Moved to ON While Engine is Running, Resets When Ignition is Turned OFF  | 2/0                    | 2                      |
| 8000        | ELECTRICAL SYSTEM 12-Volt, Standard Equipment<br><br><u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: HEADLIGHTS (2) Sealed Beam, Round, with Chrome Plated Bezels<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
|             | : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |                        |                        |
| 8518        | CIGAR LIGHTER Includes Ash Cup  | 1/0                    | 1                      |
| 8718        | POWER SOURCE Cigar Type Receptacle without Plug and Cord  | 1/0                    | 1                      |
| 8GXD        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount, with Remote Sense  | 0/0                    | 0                      |
| 8HAA        | BODY BUILDER WIRING To Rear of Frame, with Stop, Tail, Turn, and Marker Lights Circuits, Ignition Controlled Auxiliary Feed and Ground, Less Trailer Socket   | 2/0                    | 2                      |
| 8MKX        | BATTERY SYSTEM {International} Maintenance-Free, (3) 12-Volt 2775CCA Total  | 41/20                  | 61                     |
| 8RGA        | 2-WAY RADIO Wiring Effects; Wiring with 20 Amp Fuse Protection, Includes Ignition Wire with 5 Amp Fuse, Wire Ends Heat Shrink and Routed to Center of Header Console in Cab   | 1/0                    | 1                      |
| 8RKB        | RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input<br><br><u>Includes</u><br>: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior<br>: SPEAKERS IN CAB (4) Coaxial with Premium Interior                       | 2/0                    | 2                      |
| 8THB        | BACK-UP ALARM Electric, 102 dBA   | 0/3                    | 3                      |
| 8THJ        | AUXILIARY HARNESS 3.0' for Auxiliary Front Head Lights and Turn Signals for Front Plow Applications   | 2/0                    | 2                      |
| 8VAY        | HORN, ELECTRIC Disc Style   | 0/0                    | 0                      |
| 8VUJ        | BATTERY BOX Steel with Plastic Cover, 18" Wide, 2, 3, or 4 Battery Capacity, Mounted Right Side Back of Cab   | -27/7                  | -20                    |
| 8VZK        | TURN SIGNALS, FRONT {Sound Off} Dual Face, LED, Amber/Red, Mounted on Top of Fender, Used With Standard Flush Mounted Front Turn Signal, Side Marker Lamps, Parking Lights and Reflectors   | 0/0                    | 0                      |
| 8WBW        | JUMP START STUD Remote Mounted<br><br><u>Includes</u><br>: JUMP START STUD Mounted to Battery Box   | 2/0                    | 2                      |
| 8WCL        | HORN, AIR Black, Single Trumpet, Air Solenoid Operated  | 1/0                    | 1                      |
| 8WML        | HEADLIGHTS Long Life Halogen; for Two Light System  | 0/0                    | 0                      |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade   | 0/0                    | 0                      |
| 8WTK        | STARTING MOTOR {Delco Remy 38MT Type 300} 12 Volt; less Thermal Over-Crank Protection   | 0/0                    | 0                      |
| 8WWJ        | INDICATOR, LOW COOLANT LEVEL with Audible Alarm   | 0/0                    | 0                      |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses   | 0/0                    | 0                      |
| 9585        | FENDER EXTENSIONS Rubber  | 6/0                    | 6                      |
| 9ANG        | HOOD, HATCH (01) for Servicing  | 5/0                    | 5                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 9HAN        | INSULATION, UNDER HOOD for Sound Abatement   | 10/0                   | 10                     |
| 9HBM        | GRILLE Stationary, Chrome  | 0/0                    | 0                      |
| 9HBN        | INSULATION, SPLASH PANELS for Sound Abatement  | 2/0                    | 2                      |
| 9WBC        | FRONT END Tilting, Fiberglass, With Three Piece Construction; for WorkStar   | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GN"   |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone  | 0/0                    | 0                      |
| 10UAD       | VEHICLE REGISTRATION IDENTITY ID for 49 States, Excluding California   | 0/0                    | 0                      |
| 11001       | CLUTCH Omit Item (Clutch & Control)  | -86/-21                | -107                   |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection   | 0/0                    | 0                      |
| 12851       | PTO EFFECTS, ENGINE FRONT Less PTO Unit, Includes Adapter Plate on Engine Front Mounted  | 10/0                   | 10                     |
| 12959       | BLOCK HEATER, ENGINE {Phillips} 120V/1250W   | 2/0                    | 2                      |
|             | <u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door   |                        |                        |
| 12NWJ       | ENGINE, DIESEL {Navistar N10} EPA 2010, SCR, 350 HP @ 2000 RPM, 1150 lb-ft Torque @ 1200 RPM, 2200 RPM Governed Speed, 350 Peak HP (Max)   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: AIR COMPRESSOR AIR SUPPLY LINE Naturally-Aspirated (Air Brake Chassis Only)<br>: COLD STARTING EQUIPMENT Intake Manifold Electric Grid Heater with Engine ECM Control<br>: CRUISE CONTROL Electronic; Controls Integral to Steering Wheel<br>: ENGINE OIL DRAIN PLUG Magnetic<br>: ENGINE SHUTDOWN Electric, Key Operated<br>: FUEL FILTER Included with Fuel/Water Separator<br>: FUEL/WATER SEPARATOR Fuel/Water Separator and Fuel Filter in a Single Assembly; With Water-in-Fuel Sensor; Engine Mounted<br>: GOVERNOR Electronic<br>: OIL FILTER, ENGINE Spin-On Type<br>: WET TYPE CYLINDER SLEEVES |                        |                        |
| 12THZ       | FAN DRIVE {Horton Drivemaster Polar Extreme} Direct Drive Type, Two Speed, With Residual Torque Device for Disengaged Fan Speed  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: FAN Nylon   |                        |                        |
| 12UCW       | RADIATOR Aluminum, Cross Flow, Series System; 1228 SqIn Core and 648 SqIn Charge Air Cooler and With Transmission Oil Cooler   | -11/11                 | 0                      |
| 12VAG       | AIR CLEANER Single Element, with Integral Snow Valve and In-Cab Control  | 2/0                    | 2                      |
|             | <u>Includes</u><br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted  |                        |                        |
| 12VGE       | FEDERAL EMISSIONS {Navistar N9 & N10} EPA, OBD and GHG Certified for Calendar Year 2017  | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 12VXT       | THROTTLE, HAND CONTROL Engine Speed Control; Electronic, Stationary, Variable Speed; Mounted on Steering Wheel   | 0/0                    | 0                      |
| 12VYL       | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer Use   | 0/0                    | 0                      |
| 12VYP       | ENGINE CONTROL, REMOTE MOUNTED - No Provision Furnished for Remote Mounted Engine Control  | 0/0                    | 0                      |
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations  | 0/0                    | 0                      |
| 13AUW       | TRANSMISSION, AUTOMATIC {Allison 4500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder   | 0/0                    | 0                      |
| 13WBL       | TRANSMISSION SHIFT CONTROL {Allison} Push-Button Type; for Allison 3000 & 4000 Series Transmission   | 0/0                    | 0                      |
| 13WLP       | TRANSMISSION OIL Synthetic; 29 thru 42 Pints   | 0/0                    | 0                      |
| 13WUC       | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | 0/0                    | 0                      |
| 13WYH       | TRANSMISSION TCM LOCATION Located Inside Cab   | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0                    | 0                      |
| 14ASA       | AXLE, REAR, SINGLE {Meritor RS-26-185} Single Reduction, Standard Track, 26,000-lb Capacity, R Wheel Ends, Driver Controlled Locking Differential . Gear Ratio: 5.63<br><br><u>Includes</u><br>: REAR AXLE DRAIN PLUG (1) Magnetic, For Single Rear Axle<br><br><u>Notes</u><br>: Axle Lead Time is 60 Days<br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.<br>: When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance | 0/95                   | 95                     |
| 14VAJ       | SUSPENSION, RR, SPRING, SINGLE Vari-Rate; 31,000-lb Capacity, With 4500 lb Auxiliary Rubber Spring<br><br><u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.   | 0/80                   | 80                     |
| 14WAP       | SHOCK ABSORBERS, REAR (2)  | 0/45                   | 45                     |
| 14WMH       | AXLE, REAR, LUBE {EmGard FE-75W-90} Synthetic Oil; 40 thru 49.99 Pints   | 0/0                    | 0                      |
| 15LKH       | FUEL/WATER SEPARATOR with Filter Restriction/Change Indicator, Includes Standard Equipment Water-in-Fuel Sensor  | 5/0                    | 5                      |
| 15SSC       | FUEL TANK Temporary; Top Draw; D-Style, Non-Polished Aluminum, 16" Tank Depth, 50 U.S. Gal., 189 L Capacity, with Quick Connect Outlet, Mounted Left Side Back of Cab  | 11/2                   | 13                     |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 15WDG       | DEF TANK 7 U.S. Gal. 26.5L Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0                    | 0                      |
| 16030       | CAB Conventional<br><br><u>Includes</u><br>: ARM REST (2) Molded Plastic; One Each Door<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel<br>: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color<br>: STEP (4) Two Steps Per Door | 0/0                    | 0                      |
| 16HBA       | GAUGE CLUSTER English with English Electronic Speedometer<br><br><u>Includes</u><br>: GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)  | 0/0                    | 0                      |
| 16HHE       | GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} with Black Bezel Mounted in Instrument Panel  | 2/0                    | 2                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL   | 0/0                    | 0                      |
| 16JNT       | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust<br><br><u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type   | 0/0                    | 0                      |
| 16RPV       | SEAT, PASSENGER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolated, 1 Chamber Lumbar, 2 Position Front Cushion Adjustment, -3 to +14 Degree Back Adjust<br><br><u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type   | 58/22                  | 80                     |
| 16SDC       | GRAB HANDLE (2) Chrome Towel Bar Type with Anti-Slip Rubber Inserts; for Cab Entry, Mounted Left and Right, Each Side at "B" Pillar  | 6/0                    | 6                      |
| 16SDT       | MIRRORS (2) {Lang Mekra} Styled; Rectangular, Power Both Sides Flat Glass Only, Thermostatically Controlled Heated Heads, Clearance Lights LED, Black Heads, Brackets and Arms, Breakaway Type, 7.09" x 15.75" & Integral Convex Both Sides, 102" Inside Spacing   | 1/0                    | 1                      |
| 16WBY       | ARM REST, RIGHT, DRIVER SEAT   | 3/0                    | 3                      |
| 16WCT       | AIR CONDITIONER {Blend-Air} with Integral Heater & Defroster   | 48/6                   | 54                     |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
|             | Includes<br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A  |                        |                        |
| 16WJT       | INSTRUMENT PANEL Center Section, Ergonomic Panel  | 0/0                    | 0                      |
| 16WJU       | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature   | 5/0                    | 5                      |
| 16WKY       | HVAC FRESH AIR FILTER   | 0/0                    | 0                      |
| 16WLS       | FRESH AIR FILTER Attached to Air Intake Cover on Cowl Tray in Front of Windshield Under Hood  | 0/0                    | 0                      |
| 16WRZ       | CAB INTERIOR TRIM Premium   | -7/-3                  | -10                    |
|             | Includes<br>: "A" PILLAR COVER Molded Plastic<br>: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering<br>: CAB SOUND INSULATION Includes Dash and Engine Cover Insulators<br>: CAB, INTERIOR TRIM, CLOSEOUT Lower Dash Closeout Panel; Molded Plastic; Under Instrument Panel Driver Side<br>: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets, CB Radio Pocket, Speakers, and Reading Lights<br>: COURTESY LIGHT (2) Mounted In Front Map Pocket Left and Right Side<br>: DOOR TRIM PANELS with Cloth Insert on Bolster Driver and Passenger Doors<br>: FLOOR COVERING Rubber, Black<br>: GAUGE, TEMPERATURE, AMBIENT Includes Wiring and Sensor With Display Unit Mounted in Cluster<br>: HEADLINER Soft Padded Cloth<br>: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section<br>: STORAGE POCKET, DOOR (2) Molded Plastic (Carpet Texture), Full-Length; Driver and Passenger Doors<br>: SUN VISOR (3) Padded Vinyl: 2 Moveable (Front-to-Side) Primary Visors, Driver Side with Vanity Mirror and Toll Ticket Strap, plus 1 Auxiliary Visor (Front Only), Driver Side |                        |                        |
| 16WSK       | CAB REAR SUSPENSION Air Bag Type  | 0/0                    | 0                      |
| 27DUM       | WHEELS, FRONT {Accuride 29806} DISC; 22.5x12.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs, Offset 4.63"   | 0/0                    | 0                      |
| 28DTJ       | WHEELS, REAR {Maxion 90541} DUAL DISC; 22.5x8.25 Rims, Painted Steel, 2-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | 0/641                  | 641                    |
| 29598       | WHEEL SEALS, FRONT {Stemco Voyager} Oil Lubricated Wheel Bearings ILO Standard Oil Seals  | 0/0                    | 0                      |
| 29PAS       | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint   | 0/0                    | 0                      |
| 29WLK       | WHEEL BEARING, FRONT, LUBE {EmGard FE-75W-90} Synthetic Oil   | 0/0                    | 0                      |
| 60AAH       | BDY INTG, REMOTE POWER MODULE (2) Mounted Inside Cab behind Driver Seat; Up to 6 Outputs & 6 Inputs each, Max. 20 amp. per Channel, Max. 80 amp Total (Includes 2 Switch Packs With Latched Switches)   | 0/0                    | 0                      |

| <u>Code</u>                    | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|---|------------------------|------------------------|
| 7372138102                     | (4) TIRE, REAR 11R22.5 Load Range G G622 RSD (GOODYEAR), 497 rev/mile, 75 MPH, Drive  | 0/20                   | 20                     |
| 7702658113                     | (2) TIRE, FRONT 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-Position                              | 96/0                   | 96                     |
| <b>Services Section:</b>       |   |                        |                        |
| 40118                          | WARRANTY Standard for Paystar 5000, and Workstar 7500/7600, Effective with Vehicles Built January 2, 2015 or Later, CTS-2003Z | 0/0                    | 0                      |
| <b>Total Component Weight:</b> |   | <b>8277/5404</b>       | <b>13681</b>           |
|                                | Spare Key   | 0/0                    | 0                      |
|                                | 1% MI-DTMB Admin Fee  | 0/0                    | 0                      |
| <b>Total Goods Purchased:</b>  |   | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR)  | <u>Price</u>  |
|---|--------------|---------------|
| Factory List Prices:                        |              |               |
| Product Items                               | \$149,857.00 |               |
| Service Items                               | \$0.00       |               |
| Total Factory List Price Including Options: |              | \$149,857.00  |
| Total Goods Purchased:                      |              | \$1,013.00    |
| Document Fee                                | \$190.00     |               |
| Total Preparation And Delivery:             |              | \$190.00      |
| Freight                                     | \$2,200.00   |               |
| Total Freight:                              |              | \$2,200.00    |
| Total Factory List Price Including Freight: |              | \$153,260.00  |
| Less Customer Allowance:                    |              | (\$52,522.00) |
| Total Vehicle Price:                        |              | \$100,738.00  |
| Total Sale Price:                           |              | \$100,738.00  |
| Total Per Vehicle Sales Price:              |              | \$100,738.00  |
| Total Net Sales Excluding Taxes:            |              | \$100,738.00  |
| Michigan Title Fee                          | \$15.00      |               |
| Total License, Title:                       |              | \$15.00       |
| Net Sales Price:                            |              | \$100,753.00  |

PLEASE REVIEW THIS PROPOSAL VERY CAREFULLY! Your signature below indicates that you accept the specifications and payment terms (listed on page one) contained herein as written and that you are able approve said specifications for order and payment terms. Please include this proposal number on all correspondence and purchase orders.

This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

This proposal is not binding upon the seller without  
Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

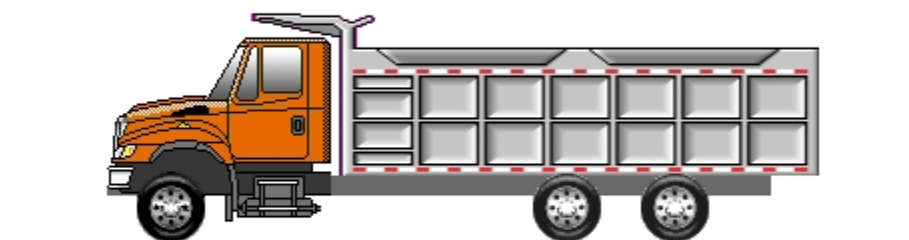
**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3958-0172D-SBA

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of Michigan Specification 3958-0172D; Heavy Duty Trucks: Cab and Chassis (GVWR 64,000lbs Min) Tandem Axle, 430hp Diesel Engine, Walking Beam and Spring Suspension. NOTE: Please Be Aware That Quoted Pricing Includes a 1% MI-DTMB Administrative Fee Remitted to State of MI per Contract Requirements

**Model Profile****2018 7600 SBA 6X4 2010 (SF667)****APPLICATION:**

Construction Dump

**MISSION:**

Requested GVWR: 64000. Calc. GVWR: 64000  
Calc. Start / Grade Ability: 32.30% / 2.65% @ 55 MPH  
Calc. Geared Speed: 70.9 MPH

**DIMENSION:**

Wheelbase: 211.00, CA: 143.90, Axle to Frame: 75.00

**ENGINE, DIESEL:**

{Navistar N13} EPA 2010, SCR, 430 HP @ 1700 RPM, 1550 lb-ft Torque @ 1000 RPM, 2100 RPM Governed Speed, 430 Peak HP (Max)

**TRANSMISSION, AUTOMATIC:**

{Allison 4500\_RDS\_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder

**CLUTCH:**

Omit Item (Clutch & Control)

**AXLE, FRONT NON-DRIVING:**

{Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity

**AXLE, REAR, TANDEM:**

{Meritor RT-46-160} Single Reduction, 46,000-lb Capacity, With Driver Controlled Main Locking Differential in Rear-Rear Axle, 200 Wheel Ends Gear Ratio: 5.38

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-Position

**TIRE, REAR:**

(8) 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive

**SUSPENSION, REAR, TANDEM:**

{Hendrickson RT-463} Walking Beam Type 54" Axle Spacing; 46,000-lb Capacity with Bronze Center Bushings

**PAINT:**

Cab schematic 100GS

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| SF66700     | Base Chassis, Model 7600 SBA 6X4 2010 with 211.00 Wheelbase, 143.90 CA, and 75.00 Axle to Frame.   | 8748/6547              | 15295                  |
| 1570        | TOW HOOK, FRONT (2) Frame Mounted  | 8/0                    | 8                      |
| 1CAJ        | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.866" x 3.622" x 0.433" (276.0mm x 92.0mm x 11.1mm); 456.0" (11582mm) Maximum OAL  | 261/442                | 703                    |
| 1LNR        | BUMPER, FRONT Steel, Swept Back; Painted 0001 Canyon Black   | 0/0                    | 0                      |
| 1WDS        | FRAME EXTENSION, FRONT Integral; 20" In Front of Grille  | 135/-30                | 105                    |
| 1WHP        | WHEELBASE RANGE 183" (465cm) Through and Including 248" (630cm)  | 0/0                    | 0                      |
| 2ARZ        | AXLE, FRONT NON-DRIVING {Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity  | 141/0                  | 141                    |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 3ADG        | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 18,000-lb Capacity; with Shock Absorbers  | 113/0                  | 113                    |
|             | <u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |                        |                        |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4091        | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: PARKING BRAKE VALVE For Truck<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |                        |                        |
|             | <u>Notes</u><br>: Rear Axle is Limited to 46,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle /Suspension Ordered.  |                        |                        |
| 4193        | BRAKES, FRONT, AIR CAM 16.5" x 6", Includes 24 SqIn Long Stroke Brake Chambers   | 0/0                    | 0                      |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4619        | TRAILER CONNECTIONS Four-Wheel, with Hand Control Valve and Tractor Protection Valve, for Straight Truck   | 2/0                    | 2                      |
| 4722        | DRAIN VALVE {Bendix DV-2} Automatic, with Heater, for Air Tank   | 1/0                    | 1                      |

| <b><u>Code</u></b> | <b><u>Description</u></b>  | <b><u>F/R Wt</u></b><br>(lbs) | <b><u>Tot Wt</u></b><br>(lbs) |
|--------------------|--|-------------------------------|-------------------------------|
|                    | <u>Includes</u><br>: DRAIN VALVE Mounted in Wet Tank   |                               |                               |
| 4AZA               | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)   | 0/0                           | 0                             |
| 4EBD               | AIR DRYER {Meritor Wabco System Saver 1200} with Heater  | 12/6                          | 18                            |
|                    | <u>Includes</u><br>: AIR DRYER LOCATION Inside Left Rail, Back of Cab  |                               |                               |
| 4EXU               | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/0                           | 0                             |
| 4EXV               | BRAKE CHAMBERS, FRONT AXLE {Bendix} 24 SqIn  | 0/0                           | 0                             |
| 4LAA               | SLACK ADJUSTERS, FRONT {Haldex} Automatic  | 6/0                           | 6                             |
| 4LGA               | SLACK ADJUSTERS, REAR {Haldex} Automatic   | 0/0                           | 0                             |
| 4NDH               | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 8.625" Includes 30/30 Sq.In. Long Stroke Brake Chambers and Spring Actuated Parking Brake   | 0/80                          | 80                            |
|                    | <u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.   |                               |                               |
| 4SPM               | AIR COMPRESSOR {Bendix BA-921 Head Unload} 15.9 CFM Capacity, Single Cylinder  | 0/0                           | 0                             |
| 4VHT               | AIR DRYER LOCATION Mounted to Outside Left Rail on Fuel Water Separator Bracket  | 47/23                         | 70                            |
| 4VHZ               | AIR TANK LOCATION (2) Mounted Under Cab, Outside Left Rail, on Step Bracket, with Ground Clearance   | 0/0                           | 0                             |
| 4WBX               | DUST SHIELDS, FRONT BRAKE for Air Brakes   | 4/0                           | 4                             |
| 4WDM               | DUST SHIELDS, REAR BRAKE for Air Brakes  | 0/12                          | 12                            |
| 5708               | STEERING COLUMN Tilting  | 10/0                          | 10                            |
| 5CAL               | STEERING WHEEL 2-Spoke, 18" Dia., Black  | 0/0                           | 0                             |
| 5PTB               | STEERING GEAR (2) {Sheppard M100/M80} Dual Power   | 123/-4                        | 119                           |
| 7BKE               | EXHAUST SYSTEM Switchback Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab; Includes Single Vertical Tail Pipe, Frame Mounted Right Side Back of Cab, for Improved Ground Clearance  | 412/187                       | 599                           |
| 7WZX               | SWITCH, FOR EXHAUST 3 Position, Momentary, Lighted Momentary, ON/CANCEL, Center Stable, INHIBIT REGEN, Mounted in IP Inhibits Diesel Particulate Filter Regeneration When Switch is Moved to ON While Engine is Running, Resets When Ignition is Turned OFF  | 2/0                           | 2                             |
| 8000               | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0                           | 0                             |
|                    | <u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: HEADLIGHTS (2) Sealed Beam, Round, with Chrome Plated Bezels<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery |                               |                               |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever<br>: WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered |                        |                        |
| 8718        | POWER SOURCE Cigar Type Receptacle without Plug and Cord   | 1/0                    | 1                      |
| 8GXJ        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount  | 0/0                    | 0                      |
| 8HAE        | BODY BUILDER WIRING Rear of Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn   | 0/3                    | 3                      |
| 8MKX        | BATTERY SYSTEM {International} Maintenance-Free, (3) 12-Volt 2775CCA Total   | 14/8                   | 22                     |
| 8RGA        | 2-WAY RADIO Wiring Effects; Wiring with 20 Amp Fuse Protection, Includes Ignition Wire with 5 Amp Fuse, Wire Ends Heat Shrink and Routed to Center of Header Console in Cab  | 1/0                    | 1                      |
| 8RKB        | RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input<br><br><u>Includes</u><br>: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior<br>: SPEAKERS IN CAB (4) Coaxial with Premium Interior  | 2/0                    | 2                      |
| 8THB        | BACK-UP ALARM Electric, 102 dBA  | 0/3                    | 3                      |
| 8THJ        | AUXILIARY HARNESS 3.0' for Auxiliary Front Head Lights and Turn Signals for Front Plow Applications  | 2/0                    | 2                      |
| 8TMG        | TRAILER CONNECTION SOCKET 7-Way; Mounted at Rear of Frame, Wired for Turn Signals Combined With Stop, Compatible With Trailers That Use Combined Stop, Tail, Turn Lamps  | 0/7                    | 7                      |
| 8VAY        | HORN, ELECTRIC Disc Style  | 2/0                    | 2                      |
| 8VUJ        | BATTERY BOX Steel with Plastic Cover, 18" Wide, 2, 3, or 4 Battery Capacity, Mounted Right Side Back of Cab  | 0/0                    | 0                      |
| 8VZK        | TURN SIGNALS, FRONT {Sound Off} Dual Face, LED, Amber/Red, Mounted on Top of Fender, Used With Standard Flush Mounted Front Turn Signal, Side Marker Lamps, Parking Lights and Reflectors  | 0/0                    | 0                      |
| 8WCL        | HORN, AIR Black, Single Trumpet, Air Solenoid Operated   | 0/0                    | 0                      |
| 8WML        | HEADLIGHTS Long Life Halogen; for Two Light System   | 0/0                    | 0                      |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade  | 0/0                    | 0                      |
| 8WXG        | STARTING MOTOR {Mitsubishi Electric Automotive America 105P} 12-Volt, with Soft-Start  | 0/0                    | 0                      |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses  | 0/0                    | 0                      |
| 9585        | FENDER EXTENSIONS Rubber   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 9ANG        | HOOD, HATCH (01) for Servicing   | 5/0                    | 5                      |
| 9HBM        | GRILLE Stationary, Chrome  | 0/0                    | 0                      |
| 9HBN        | INSULATION, SPLASH PANELS for Sound Abatement  | 3/0                    | 3                      |
| 9WBK        | FRONT END Tilting, Fiberglass, With Three Piece Construction Includes Long Hood  | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GS"   |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone  | 0/0                    | 0                      |
| 10UAD       | VEHICLE REGISTRATION IDENTITY ID for 49 States, Excluding California   | 0/0                    | 0                      |
| 11001       | CLUTCH Omit Item (Clutch & Control)  | -134/-22               | -156                   |
| 12772       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection, for N13 Engines  | 0/0                    | 0                      |
| 12850       | PTO EFFECTS, ENGINE FRONT for N13 Engines, Less PTO Unit, Includes Adapter Plate on Engine Front Mounted   | 0/0                    | 0                      |
| 12864       | BLOCK HEATER, ENGINE {Phillips} 120V/1500W   | 2/0                    | 2                      |
|             | <u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door   |                        |                        |
| 12BCS       | ENGINE, DIESEL {Navistar N13} EPA 2010, SCR, 430 HP @ 1700 RPM, 1550 lb-ft Torque @ 1000 RPM, 2100 RPM Governed Speed, 430 Peak HP (Max)   | 0/0                    | 0                      |
| 12THT       | FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed With Residual Torque Device for Disengaged Fan Speed   | 3/0                    | 3                      |
|             | <u>Includes</u><br>: FAN Nylon   |                        |                        |
| 12UNT       | FEDERAL EMISSIONS {Navistar N13} EPA, OBD and GHG Certified for Calendar Year 2017   | 0/0                    | 0                      |
| 12VAG       | AIR CLEANER Single Element, with Integral Snow Valve and In-Cab Control  | 2/0                    | 2                      |
|             | <u>Includes</u><br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted  |                        |                        |
| 12VYL       | ACCESSORY WIRING, SPECIAL for Road Speed Wire Coiled Under Instrument Panel for Customer Use   | 0/0                    | 0                      |
| 12WEG       | COLD STARTING EQUIPMENT Automatic; With Engine ECM Control   | 0/0                    | 0                      |
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations  | 0/0                    | 0                      |
| 12XAW       | RADIATOR Aluminum; Welded, Front to Back CrossFlow System, 1593 SqIn, 1012 SqIn CAC, 1543 SqIn 3 Core LTR  | 0/0                    | 0                      |
| 13AUW       | TRANSMISSION, AUTOMATIC {Allison 4500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder | 217/78                 | 295                    |
| 13WAW       | OIL COOLER, AUTO TRANSMISSION {Modine} Water to Oil Type   | 25/0                   | 25                     |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 13WBL       | TRANSMISSION SHIFT CONTROL {Allison} Push-Button Type; for Allison 3000 & 4000 Series Transmission   | 0/0                    | 0                      |
| 13WLM       | TRANSMISSION OIL Synthetic; 63 thru 76 Pints   | 0/0                    | 0                      |
| 13WUC       | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | 0/0                    | 0                      |
| 13WYH       | TRANSMISSION TCM LOCATION Located Inside Cab   | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0                    | 0                      |
| 13XAL       | PTO LOCATION Left Side of Transmission   | 0/0                    | 0                      |
| 14GRP       | AXLE, REAR, TANDEM {Meritor RT-46-160} Single Reduction, 46,000-lb Capacity, With Driver Controlled Main Locking Differential in Rear-Rear Axle, 200 Wheel Ends . Gear Ratio: 5.38   | 0/444                  | 444                    |
|             | <u>Includes</u><br>: POWER DIVIDER LOCK Electric over Air Operated, Cab Control with Indicator Light<br>: REAR AXLE DRAIN PLUG (2) Magnetic, For Tandem Rear Axle  |                        |                        |
|             | <u>Notes</u><br>: When Specifying Axle Ratio, Check Performance Guidelines and TCAPE for Startability and Performance  |                        |                        |
| 14UHK       | SUSPENSION, REAR, TANDEM {Hendrickson RT-463} Walking Beam Type 54" Axle Spacing; 46,000-lb Capacity with Bronze Center Bushings   | 0/446                  | 446                    |
|             | <u>Includes</u><br>: CROSSMEMBER, SUSPENSION Stamped Steel Double Dogbone  |                        |                        |
|             | <u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.   |                        |                        |
| 14WAL       | SUSPENSION/REAR-AXLE IDENTITY for Meritor Tandem Rear Axles With Bar-Pin Beam Attachment Type Suspensions  | 0/0                    | 0                      |
| 14WMK       | AXLE, REAR, LUBE {EmGard FE-75W-90} Synthetic Oil; 65 thru 89.99 Pints   | 0/0                    | 0                      |
| 15DYP       | DEF TANK 9.5 U.S. Gal. 35.9L Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0                    | 0                      |
| 15LKX       | FUEL/WATER SEPARATOR {Davco Fuel Pro 382} 12 Volt D.C. Pre-Heater, Includes Water-In-Fuel Light, Mounted in Standard Location  | 4/-3                   | 1                      |
| 15SSC       | FUEL TANK Temporary; Top Draw; D-Style, Non-Polished Aluminum, 16" Tank Depth, 50 U.S. Gal., 189 L Capacity, with Quick Connect Outlet, Mounted Left Side Back of Cab  | 4/0                    | 4                      |
| 16030       | CAB Conventional   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: ARM REST (2) Molded Plastic; One Each Door<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel<br>: DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted<br>: GLASS, ALL WINDOWS Tinted |                        |                        |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side<br>: GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side<br>: INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color<br>: STEP (4) Two Steps Per Door   |                        |                        |
| 16HBA       | GAUGE CLUSTER English with English Electronic Speedometer  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level<br>: ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout<br>: WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible) |                        |                        |
| 16HGH       | GAUGE, OIL TEMP, AUTO TRANS , for Allison Transmission   | 1/0                    | 1                      |
| 16HHE       | GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} with Black Bezel Mounted in Instrument Panel  | 2/0                    | 2                      |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL   | 0/0                    | 0                      |
| 16JNT       | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type   |                        |                        |
| 16PPN       | SEAT, PASSENGER {National 2000} Air-Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, 2 Position Front Cushion Adjustment, Dual Shocks  | 59/22                  | 81                     |
|             | <u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type   |                        |                        |
| 16SDC       | GRAB HANDLE (2) Chrome Towel Bar Type with Anti-Slip Rubber Inserts; for Cab Entry, Mounted Left and Right, Each Side at "B" Pillar  | 6/0                    | 6                      |
| 16SDT       | MIRRORS (2) {Lang Mekra} Styled; Rectangular, Power Both Sides Flat Glass Only, Thermostatically Controlled Heated Heads, Clearance Lights LED, Black Heads, Brackets and Arms, Breakaway Type, 7.09" x 15.75" & Integral Convex Both Sides, 102" Inside Spacing   | 1/0                    | 1                      |
| 16WBY       | ARM REST, RIGHT, DRIVER SEAT   | 3/0                    | 3                      |
| 16WBZ       | ARM REST, LEFT, PASSENGER SEAT   | 3/0                    | 3                      |
| 16WCT       | AIR CONDITIONER {Blend-Air} with Integral Heater & Defroster   | 49/5                   | 54                     |
|             | <u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A  |                        |                        |
| 16WJT       | INSTRUMENT PANEL Center Section, Ergonomic Panel   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 16WJU       | WINDOW, POWER (2) and Power Door Locks, Left and Right Doors, Includes Express Down Feature  | 5/0                    | 5                      |
| 16WKY       | HVAC FRESH AIR FILTER  | 0/0                    | 0                      |
| 16WLE       | STORAGE POCKET, DOOR Molded Plastic, Full Width; Mounted on Passenger Door   | 0/0                    | 0                      |
| 16WRX       | CAB INTERIOR TRIM Deluxe   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: "A" PILLAR COVER Molded Plastic<br>: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering<br>: CAB, INTERIOR TRIM, CLOSEOUT Lower Dash Closeout Panel; Molded Plastic; Under Instrument Panel Driver Side<br>: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket<br>: DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors<br>: FLOOR COVERING Rubber, Black<br>: HEADLINER Soft Padded Cloth<br>: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section<br>: STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door<br>: SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console |                        |                        |
| 16WSK       | CAB REAR SUSPENSION Air Bag Type   | 0/0                    | 0                      |
| 16XSE       | MODESTY PANEL Painted, Left Side Only  | 0/0                    | 0                      |
| 27DUM       | WHEELS, FRONT {Accuride 29806} DISC; 22.5x12.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs, Offset 4.63"  | 0/0                    | 0                      |
| 28DTH       | WHEELS, REAR {Maxion 10049} DUAL DISC; 22.5x8.25 Rims, Painted Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .490" Thick Increased Capacity Disc and Steel Hubs   | 0/277                  | 277                    |
| 29598       | WHEEL SEALS, FRONT {Stemco Voyager} Oil Lubricated Wheel Bearings ILO Standard Oil Seals   | 0/0                    | 0                      |
| 29PAS       | PAINT IDENTITY, REAR WHEELS Disc Rear Wheels; with Vendor Applied White Powder Coat Paint  | 0/0                    | 0                      |
| 29WLK       | WHEEL BEARING, FRONT, LUBE {EmGard FE-75W-90} Synthetic Oil  | 0/0                    | 0                      |
| 60AAH       | BDY INTG, REMOTE POWER MODULE (2) Mounted Inside Cab behind Driver Seat; Up to 6 Outputs & 6 Inputs each, Max. 20 amp. per Channel, Max. 80 amp Total (Includes 2 Switch Packs With Latched Switches)  | 0/0                    | 0                      |
| 7382138133  | (8) TIRE, REAR 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive  | 0/160                  | 160                    |
| 7702658113  | (2) TIRE, FRONT 385/65R22.5 Load Range J G296 MSA (GOODYEAR), 488 rev/mile, 68 MPH, All-Position   | 96/0                   | 96                     |

**Services Section:**

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 40118       | WARRANTY Standard for Paystar 5000, and Workstar 7500/7600, Effective with Vehicles Built January 2, 2015 or Later, CTS-2003Z | 0/0                    | 0                      |
|             | <b>Total Component Weight:</b>  | <b>10403/8691</b>      | <b>19094</b>           |
|             | Spare Key   | 0/0                    | 0                      |
|             | 1% MI-DTMB Admin Fee  | 0/0                    | 0                      |
|             | <b>Total Goods Purchased:</b>   | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR)  | <u>Price</u>   |
|---|--------------|----------------|
| Factory List Prices:                        |              |                |
| Product Items                               | \$217,377.00 |                |
| Service Items                               | \$0.00       |                |
| Total Factory List Price Including Options: |              | \$217,377.00   |
| Total Goods Purchased:                      |              | \$1,167.00     |
| Document Fee                                | \$190.00     |                |
| Total Preparation And Delivery:             |              | \$190.00       |
| Freight                                     | \$2,200.00   |                |
| Total Freight:                              |              | \$2,200.00     |
| Total Factory List Price Including Freight: |              | \$220,934.00   |
| Less Customer Allowance:                    |              | (\$104,617.00) |
| Total Vehicle Price:                        |              | \$116,317.00   |
| Total Sale Price:                           |              | \$116,317.00   |
| Total Per Vehicle Sales Price:              |              | \$116,317.00   |
| Total Net Sales Excluding Taxes:            |              | \$116,317.00   |
| Michigan Title Fee                          | \$15.00      |                |
| Total License, Title:                       |              | \$15.00        |
| Net Sales Price:                            |              | \$116,332.00   |

Optional Cabs: Extended Conventional- Add \$3959.00; Crew Cab- N/A this model.

My signature below indicates that I accept the specifications contained herein as written and that I am able approve said specifications for order. Please include this proposal number on all correspondence and purchase orders.

PLEASE NOTE: This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

**Approved by Seller:**

**Accepted by Purchaser:**

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

**This proposal is not binding upon the seller without  
Seller's Authorized Signature**

\_\_\_\_\_  
Official Title and Date

**The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.**

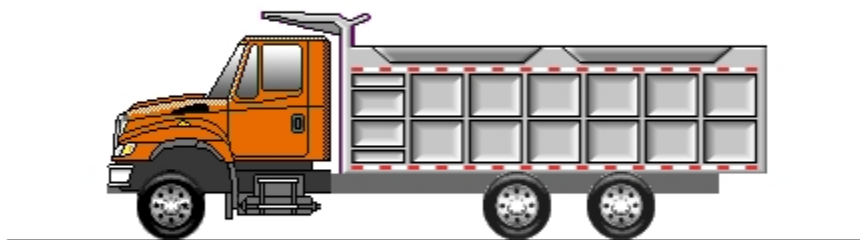
**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3953-0173D

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of Michigan Specification 3958-0173D; Heavy Duty Trucks: Cab and Chassis (GVWR 52,000lbs Min) Tandem-Diesel Engine (Not Intended to be Equipped w/Underbody Snow Plow). NOTE: Please Be Aware That Quoted Pricing Includes a 1% MI-DTMB Administrative Fee Remitted to State of MI per Contract Requirements

**Model Profile****2018 7600 SBA 6X4 2010 (SF667)****APPLICATION:**

Construction Dump

**MISSION:**

Requested GVWR: 52000. Calc. GVWR: 52000  
Calc. Start / Grade Ability: 30.95% / 2.60% @ 55 MPH  
Calc. Geared Speed: 82.4 MPH

**DIMENSION:**

Wheelbase: 185.00, CA: 117.90, Axle to Frame: 75.00

**ENGINE, DIESEL:**

{Navistar N13} EPA 2010, SCR, 370 HP @ 1700 RPM, 1350 lb-ft Torque @ 1000 RPM, 2100 RPM Governed Speed, 370 Peak HP (Max)

**TRANSMISSION, AUTOMATIC:**

{Allison 4500\_RDS\_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder

**CLUTCH:**

Omit Item (Clutch & Control)

**AXLE, FRONT NON-DRIVING:**

{Meritor MFS-12-143A} Wide Track, I-Beam Type, 12,000-lb Capacity

**AXLE, REAR, TANDEM:**

{Meritor MT-40-14X-4DFR} Single Reduction, 0.433"(11mm) Wall Housing Thickness, 40,000-lb Capacity, R Wheel Ends Gear Ratio: 4.63

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 11R22.5 Load Range H G751 MSA (GOODYEAR), 497 rev/mile, 68 MPH, All-Position

**TIRE, REAR:**

(8) 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive

**SUSPENSION, REAR, TANDEM:**

{Hendrickson HMX-400-52} Walking Beam Type 52" Axle Spacing; 40,000-lb Capacity, With Rubber End Bushings, Transverse Torque Rods, Less Shock Absorbers

**PAINT:**

Cab schematic 100GS

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| SF66700     | Base Chassis, Model 7600 SBA 6X4 2010 with 185.00 Wheelbase, 117.90 CA, and 75.00 Axle to Frame.   | 8748/6547              | 15295                  |
| 1570        | TOW HOOK, FRONT (2) Frame Mounted  | 8/0                    | 8                      |
| 1CAJ        | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 10.866" x 3.622" x 0.433" (276.0mm x 92.0mm x 11.1mm); 456.0" (11582mm) Maximum OAL  | 184/374                | 558                    |
| 1LNS        | BUMPER, FRONT Full Width, Aerodynamic, Steel, Painted 0001 Canyon Black; 0.189" Material Thickness   | -15/0                  | -15                    |
| 1WHP        | WHEELBASE RANGE 183" (465cm) Through and Including 248" (630cm)  | 0/0                    | 0                      |
| 2ARW        | AXLE, FRONT NON-DRIVING {Meritor MFS-12-143A} Wide Track, I-Beam Type, 12,000-lb Capacity  | 0/0                    | 0                      |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 3ADC        | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 12,000-lb Capacity; with Shock Absorbers  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: SPRING PINS Rubber Bushings, Maintenance-Free   |                        |                        |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4091        | BRAKE SYSTEM, AIR Dual System for Straight Truck Applications  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: PARKING BRAKE CONTROL Yellow Knob, Located on Instrument Panel<br>: PARKING BRAKE VALVE For Truck<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for 4x2, 2 for 6x4<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SPRING BRAKE MODULATOR VALVE R-7 for 4x2, SR-7 with relay valve for 6x4/8x6 |                        |                        |
|             | <u>Notes</u><br>: Rear Axle is Limited to 46,000-lb GAWR with Code 04091 BRAKE SYSTEM, AIR and Standard Rear Air Cam Brakes Regardless of Axle /Suspension Ordered.  |                        |                        |
| 4196        | BRAKES, FRONT, AIR CAM 16.5" x 5", Includes 24 SqIn Long Stroke Brake Chambers   | 0/0                    | 0                      |
|             | <u>Notes</u><br>: The following features should be considered when calculating Front GAWR: Front Axles; Front Suspension; Brake System; Brakes, Front Air Cam; Wheels; Tires.  |                        |                        |
| 4619        | TRAILER CONNECTIONS Four-Wheel, with Hand Control Valve and Tractor Protection Valve, for Straight Truck   | 2/0                    | 2                      |
| 4722        | DRAIN VALVE {Bendix DV-2} Automatic, with Heater, for Air Tank   | 1/0                    | 1                      |
|             | <u>Includes</u>  |                        |                        |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
|             | : DRAIN VALVE Mounted in Wet Tank   |                        |                        |
| 4AZA        | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (4-Channel)  | 0/0                    | 0                      |
| 4EBD        | AIR DRYER {Meritor Wabco System Saver 1200} with Heater   | 11/7                   | 18                     |
|             | <u>Includes</u><br>: AIR DRYER LOCATION Inside Left Rail, Back of Cab   |                        |                        |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake  | 0/0                    | 0                      |
| 4EXV        | BRAKE CHAMBERS, FRONT AXLE {Bendix} 24 SqIn   | 0/0                    | 0                      |
| 4NDB        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 7.0"; Includes 30/30 Sq.In. Long Stroke Brake Chamber and Spring Actuated Parking Brake  | 0/0                    | 0                      |
|             | <u>Notes</u><br>: The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires.  |                        |                        |
| 4SPM        | AIR COMPRESSOR {Bendix BA-921 Head Unload} 15.9 CFM Capacity, Single Cylinder   | 0/0                    | 0                      |
| 4VHT        | AIR DRYER LOCATION Mounted to Outside Left Rail on Fuel Water Separator Bracket   | 43/27                  | 70                     |
| 4WBX        | DUST SHIELDS, FRONT BRAKE for Air Brakes  | 4/0                    | 4                      |
| 4WDM        | DUST SHIELDS, REAR BRAKE for Air Brakes   | 0/12                   | 12                     |
| 5708        | STEERING COLUMN Tilting   | 10/0                   | 10                     |
| 5CAL        | STEERING WHEEL 2-Spoke, 18" Dia., Black   | 0/0                    | 0                      |
| 5PSA        | STEERING GEAR {Sheppard M100} Power   | 0/0                    | 0                      |
| 7BEM        | EXHAUST SYSTEM Switchback Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab; Includes Single Short Horizontal Tail Pipe, Frame Mounted Right Side Back of Cab  | 0/0                    | 0                      |
| 7WZX        | SWITCH, FOR EXHAUST 3 Position, Momentary, Lighted Momentary, ON/ CANCEL, Center Stable, INHIBIT REGEN, Mounted in IP Inhibits Diesel Particulate Filter Regeneration When Switch is Moved to ON While Engine is Running, Resets When Ignition is Turned OFF  | 2/0                    | 2                      |
| 8000        | ELECTRICAL SYSTEM 12-Volt, Standard Equipment   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: DATA LINK CONNECTOR For Vehicle Programming and Diagnostics In Cab<br>: FUSES, ELECTRICAL SAE Blade-Type<br>: HAZARD SWITCH Push On/Push Off, Located on Top of Steering Column Cover<br>: HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever<br>: HEADLIGHTS (2) Sealed Beam, Round, with Chrome Plated Bezels<br>: JUMP START STUD Located on Positive Terminal of Outermost Battery<br>: PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light<br>: STARTER SWITCH Electric, Key Operated<br>: STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector<br>: TURN SIGNAL SWITCH Self-Cancelling for Trucks, Manual Cancelling for Tractors, with Lane Change Feature<br>: WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature (5 Pre-Set Delays), Integral with Turn Signal Lever |                        |                        |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
|             | : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted<br>: WIRING, CHASSIS Color Coded and Continuously Numbered   |                        |                        |
| 8718        | POWER SOURCE Cigar Type Receptacle without Plug and Cord  | 1/0                    | 1                      |
| 8GXJ        | ALTERNATOR {Leece-Neville AVI160P2013} Brush Type; 12 Volt 160 Amp. Capacity, Pad Mount   | 0/0                    | 0                      |
| 8HAE        | BODY BUILDER WIRING Rear of Frame; Includes Sealed Connectors for Tail/Amber Turn/Marker/ Backup/Accessory Power/Ground and Sealed Connector for Stop/Turn  | 0/3                    | 3                      |
| 8HAH        | ELECTRIC TRAILER BRAKE/LIGHTS Accommodation Package to Rear of Frame; for Combined Trailer Stop, Tail, Turn, Marker Light Circuits; Includes Electric Trailer Brake Accommodation Package with Cab Connections for Mounting Customer Installed Electric Brake Unit, Less Trailer Socket | 0/2                    | 2                      |
| 8MKL        | BATTERY SYSTEM {International} Maintenance-Free, (3) 12-Volt 1950CCA Total  | 0/0                    | 0                      |
| 8RKB        | RADIO {Panasonic CQ120} AM/FM, Includes Multiple Speakers, Includes Auxiliary Input   | 2/0                    | 2                      |
|             | <u>Includes</u><br>: SPEAKERS IN CAB (2) Dual-Cone with Deluxe Interior<br>: SPEAKERS IN CAB (4) Coaxial with Premium Interior  |                        |                        |
| 8THB        | BACK-UP ALARM Electric, 102 dBA   | 0/3                    | 3                      |
| 8VAY        | HORN, ELECTRIC Disc Style   | 2/0                    | 2                      |
| 8VUL        | BATTERY BOX Steel with Plastic Cover, 18" Wide, 2, 3, or 4 Battery Capacity, Mounted Left Side Back of Cab  | 0/0                    | 0                      |
| 8VZK        | TURN SIGNALS, FRONT {Sound Off} Dual Face, LED, Amber/Red, Mounted on Top of Fender, Used With Standard Flush Mounted Front Turn Signal, Side Marker Lamps, Parking Lights and Reflectors   | 0/0                    | 0                      |
| 8WCL        | HORN, AIR Black, Single Trumpet, Air Solenoid Operated  | 0/0                    | 0                      |
| 8WML        | HEADLIGHTS Long Life Halogen; for Two Light System  | 0/0                    | 0                      |
| 8WPH        | CLEARANCE/MARKER LIGHTS (5) {Truck Lite} Amber LED Lights, Flush Mounted on Cab or Sunshade   | 0/0                    | 0                      |
| 8WXG        | STARTING MOTOR {Mitsubishi Electric Automotive America 105P} 12-Volt, with Soft-Start   | 0/0                    | 0                      |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses   | 0/0                    | 0                      |
| 9585        | FENDER EXTENSIONS Rubber  | 0/0                    | 0                      |
| 9ANG        | HOOD, HATCH (01) for Servicing  | 5/0                    | 5                      |
| 9HBM        | GRILLE Stationary, Chrome   | 0/0                    | 0                      |
| 9HBN        | INSULATION, SPLASH PANELS for Sound Abatement   | 3/0                    | 3                      |
| 9WBK        | FRONT END Tilting, Fiberglass, With Three Piece Construction Includes Long Hood   | 0/0                    | 0                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "GS"  |                        |                        |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone  | 0/0                    | 0                      |
| 10UAD       | VEHICLE REGISTRATION IDENTITY ID for 49 States, Excluding California   | 0/0                    | 0                      |
| 11001       | CLUTCH Omit Item (Clutch & Control)  | -131/-25               | -156                   |
| 12772       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection, for N13 Engines  | 0/0                    | 0                      |
| 12864       | BLOCK HEATER, ENGINE {Phillips} 120V/1500W   | 2/0                    | 2                      |
|             | <u>Includes</u><br>: BLOCK HEATER SOCKET Receptacle Type; Mounted below Drivers Door   |                        |                        |
| 12BCN       | ENGINE, DIESEL {Navistar N13} EPA 2010, SCR, 370 HP @ 1700 RPM, 1350 lb-ft Torque @ 1000 RPM, 2100 RPM Governed Speed, 370 Peak HP (Max)   | 0/0                    | 0                      |
| 12THT       | FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed With Residual Torque Device for Disengaged Fan Speed   | 3/0                    | 3                      |
|             | <u>Includes</u><br>: FAN Nylon   |                        |                        |
| 12UNT       | FEDERAL EMISSIONS {Navistar N13} EPA, OBD and GHG Certified for Calendar Year 2017   | 0/0                    | 0                      |
| 12VBC       | AIR CLEANER Single Element   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: AIR CLEANER with Vacuator<br>: GAUGE, AIR CLEANER RESTRICTION Air Cleaner Mounted   |                        |                        |
| 12WEG       | COLD STARTING EQUIPMENT Automatic; With Engine ECM Control   | 0/0                    | 0                      |
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations  | 0/0                    | 0                      |
| 12XAW       | RADIATOR Aluminum; Welded, Front to Back CrossFlow System, 1593 SqIn, 1012 SqIn CAC, 1543 SqIn 3 Core LTR  | 0/0                    | 0                      |
| 13AUW       | TRANSMISSION, AUTOMATIC {Allison 4500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder | 206/89                 | 295                    |
| 13WAW       | OIL COOLER, AUTO TRANSMISSION {Modine} Water to Oil Type   | 25/0                   | 25                     |
| 13WBL       | TRANSMISSION SHIFT CONTROL {Allison} Push-Button Type; for Allison 3000 & 4000 Series Transmission   | 0/0                    | 0                      |
| 13WLM       | TRANSMISSION OIL Synthetic; 63 thru 76 Pints   | 0/0                    | 0                      |
| 13WUC       | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction  | 0/0                    | 0                      |
| 13WYU       | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming   | 0/0                    | 0                      |
| 13XAL       | PTO LOCATION Left Side of Transmission   | 0/0                    | 0                      |
| 14GVY       | AXLE, REAR, TANDEM {Meritor MT-40-14X-4DFR} Single Reduction, 0.433"(11mm) Wall Housing Thickness, 40,000-lb Capacity, R Wheel Ends . Gear Ratio: 4.63                                     | 0/0                    | 0                      |
|             | <u>Includes</u>  |                        |                        |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
|             | : POWER DIVIDER LOCK Electric over Air Operated, Cab Control with Indicator Light  |                        |                        |
|             | : REAR AXLE DRAIN PLUG (2) Magnetic, For Tandem Rear Axle  |                        |                        |
|             | <u>Notes</u>   |                        |                        |
|             | : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. |                        |                        |
| 14UMB       | SUSPENSION, REAR, TANDEM {Hendrickson HMX-400-52} Walking Beam Type 52" Axle Spacing; 40,000-lb Capacity, With Rubber End Bushings, Transverse Torque Rods, Less Shock Absorbers                   | 0/0                    | 0                      |
|             | <u>Includes</u>  |                        |                        |
|             | : CROSSMEMBER, SUSPENSION Stamped Steel Double Dogbone   |                        |                        |
|             | <u>Notes</u>   |                        |                        |
|             | : The following features should be considered when calculating Rear GAWR: Rear Axles; Rear Suspension; Brake System; Brakes, Rear Air Cam; Brake Shoes, Rear; Special Rating, GAWR; Wheels; Tires. |                        |                        |
| 15DYP       | DEF TANK 9.5 U.S. Gal. 35.9L Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0                    | 0                      |
| 15LKU       | FUEL/WATER SEPARATOR {Racor} Fuel Pre-Filter and Filter Base, Includes Water-In-Fuel Sensor  | 0/0                    | 0                      |
| 15SWE       | FUEL TANK Top Draw; Non-Polished Aluminum, 26" Diam., 70 U.S. Gal., 265 L Capacity Mounted Left Side, Under Cab  | 22/10                  | 32                     |
| 16030       | CAB Conventional   | 0/0                    | 0                      |
|             | <u>Includes</u>  |                        |                        |
|             | : ARM REST (2) Molded Plastic; One Each Door   |                        |                        |
|             | : COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window  |                        |                        |
|             | : CUP HOLDERS Two Cup Holders, Located in Lower Center of Instrument Panel   |                        |                        |
|             | : DOME LIGHT, CAB Rectangular, Door Activated and Push On-Off at Light Lens, Timed Theater Dimming, Integral to Console, Center Mounted  |                        |                        |
|             | : GLASS, ALL WINDOWS Tinted  |                        |                        |
|             | : GRAB HANDLE, CAB INTERIOR (1) "A" Pillar Mounted, Passenger Side   |                        |                        |
|             | : GRAB HANDLE, CAB INTERIOR (2) Front of "B" Pillar Mounted, One Each Side   |                        |                        |
|             | : INTERIOR SHEET METAL Upper Door (Above Window Ledge) Painted Exterior Color  |                        |                        |
|             | : STEP (4) Two Steps Per Door  |                        |                        |
| 16HBA       | GAUGE CLUSTER English with English Electronic Speedometer  | 0/0                    | 0                      |
|             | <u>Includes</u>  |                        |                        |
|             | : GAUGE CLUSTER (6) Engine Oil Pressure (Electronic), Water Temperature (Electronic), Fuel (Electronic), Tachometer (Electronic), Voltmeter, Washer Fluid Level                                    |                        |                        |
|             | : ODOMETER DISPLAY, Miles, Trip Miles, Engine Hours, Trip Hours, Fault Code Readout  |                        |                        |
|             | : WARNING SYSTEM Low Fuel, Low Oil Pressure, High Engine Coolant Temp, and Low Battery Voltage (Visual and Audible)  |                        |                        |
| 16HKT       | IP CLUSTER DISPLAY On Board Diagnostics Display of Fault Codes in Gauge Cluster  | 0/0                    | 0                      |
| 16HLJ       | GAUGE, DEF FLUID LEVEL   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 16JNT       | SEAT, DRIVER {National 2000} Air Suspension, High Back with Integral Headrest, Vinyl, Isolator, 1 Chamber Lumbar, with 2 Position Front Cushion Adjust, -3 to +14 Degree Angle Back Adjust<br><br><u>Includes</u><br>: SEAT BELT 3-Point, Lap and Shoulder Belt Type   | 0/0                    | 0                      |
| 16LUM       | SEAT, PASSENGER {National} Non Suspension, High Back with Integral Headrest, Vinyl, with Fixed Back, with Under Seat Storage   | 28/13                  | 41                     |
| 16SNA       | MIRRORS (2) {Lang Mekra} Rectangular, Black Heads, Brackets and Arms, Breakaway Type, 7.55" x 14.1" Integral Convex Both Sides, 102" Inside Spacing  | -3/0                   | -3                     |
| 16WBY       | ARM REST, RIGHT, DRIVER SEAT   | 3/0                    | 3                      |
| 16WCT       | AIR CONDITIONER {Blend-Air} with Integral Heater & Defroster<br><br><u>Includes</u><br>: HEATER HOSES Premium<br>: HOSE CLAMPS, HEATER HOSE Mubea Constant Tension Clamps<br>: REFRIGERANT Hydrofluorocarbon HFC-134A  | 48/6                   | 54                     |
| 16WJS       | INSTRUMENT PANEL Center Section, Flat Panel  | 0/0                    | 0                      |
| 16WKY       | HVAC FRESH AIR FILTER  | 0/0                    | 0                      |
| 16WLE       | STORAGE POCKET, DOOR Molded Plastic, Full Width; Mounted on Passenger Door   | 0/0                    | 0                      |
| 16WRX       | CAB INTERIOR TRIM Deluxe<br><br><u>Includes</u><br>: "A" PILLAR COVER Molded Plastic<br>: CAB INTERIOR TRIM PANELS Cloth Covered Molded Plastic, Full Height; All Exposed Interior Sheet Metal is Covered Except for the Following: with a Two-Man Passenger Seat or with a Full Bench Seat the Back Panel is Completely Void of Covering<br>: CAB, INTERIOR TRIM, CLOSEOUT Lower Dash Closeout Panel; Molded Plastic; Under Instrument Panel Driver Side<br>: CONSOLE, OVERHEAD Molded Plastic; With Dual Storage Pockets with Retainer Nets and CB Radio Pocket<br>: DOOR TRIM PANELS Molded Plastic; Driver and Passenger Doors<br>: FLOOR COVERING Rubber, Black<br>: HEADLINER Soft Padded Cloth<br>: INSTRUMENT PANEL TRIM Molded Plastic with Black Center Section<br>: STORAGE POCKET, DOOR (1) Molded Plastic, Full-Length; Driver Door<br>: SUN VISOR (2) Padded Vinyl with Driver Side Toll Ticket Strap, Integral to Console | 0/0                    | 0                      |
| 16WSK       | CAB REAR SUSPENSION Air Bag Type   | 0/0                    | 0                      |
| 16XRX       | MODESTY PANEL Painted  | 0/0                    | 0                      |
| 27DTU       | WHEELS, FRONT {Accuride 29001} DISC; 22.5x7.50 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs   | 0/0                    | 0                      |
| 28DUK       | WHEELS, REAR {Accuride 29169} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and Steel Hubs   | 0/0                    | 0                      |
| 29PAR       | PAINT IDENTITY, FRONT WHEELS Disc Front Wheels; with Vendor Applied White Powder Coat Paint  | 0/0                    | 0                      |

| <u>Code</u>                    | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|---|------------------------|------------------------|
| 60AAG                          | BDY INTG, REMOTE POWER MODULE Mounted Inside Cab behind Driver Seat; Up to 6 Outputs & 6 Inputs, Max. 20 amp. per Channel, Max. 80 amp Total (Includes 1 Switch Pack With Latched Switches) | 0/0                    | 0                      |
| 7382138123                     | (2) TIRE, FRONT 11R22.5 Load Range H G751 MSA (GOODYEAR), 497 rev/mile, 68 MPH, All-Position  | 34/0                   | 34                     |
| 7382138133                     | (8) TIRE, REAR 11R22.5 Load Range H ARMOR MAX MSD (GOODYEAR), 493 rev/mile, 68 MPH, Drive   | 0/160                  | 160                    |
| <b>Services Section:</b>       |   |                        |                        |
| 40118                          | WARRANTY Standard for Paystar 5000, and Workstar 7500/7600, Effective with Vehicles Built January 2, 2015 or Later, CTS-2003Z   | 0/0                    | 0                      |
| <b>Total Component Weight:</b> |   | <b>9248/7228</b>       | <b>16476</b>           |
|                                | Spare Key   | 0/0                    | 0                      |
|                                | 1% MI-DTMB Admin Fee  | 0/0                    | 0                      |
| <b>Total Goods Purchased:</b>  |   | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR)  | <u>Price</u>  |
|---|--------------|---------------|
| Factory List Prices:                        |              |               |
| Product Items                               | \$198,708.00 |               |
| Service Items                               | \$0.00       |               |
| Total Factory List Price Including Options: |              | \$198,708.00  |
| Total Goods Purchased:                      |              | \$1,076.00    |
| Document Fee                                | \$190.00     |               |
| Total Preparation And Delivery:             |              | \$190.00      |
| Freight                                     | \$2,200.00   |               |
| Total Freight:                              |              | \$2,200.00    |
| Total Factory List Price Including Freight: |              | \$202,174.00  |
| Less Customer Allowance:                    |              | (\$95,072.00) |
| Total Vehicle Price:                        |              | \$107,102.00  |
| Total Sale Price:                           |              | \$107,102.00  |
| Total Per Vehicle Sales Price:              |              | \$107,102.00  |
| Total Net Sales Excluding Taxes:            |              | \$107,102.00  |
| Michigan Title Fee                          | \$15.00      |               |
| Total License, Title:                       |              | \$15.00       |
| Net Sales Price:                            |              | \$107,117.00  |

PLEASE REVIEW THIS PROPOSAL VERY CAREFULLY! Your signature below indicates that you accept the specifications and payment terms (listed on page one) contained herein as written and that you are able approve said specifications for order and payment terms. Please include this proposal number on all correspondence and purchase orders.

This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

**Approved by Seller:**

**Accepted by Purchaser:**

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

**This proposal is not binding upon the seller without  
Seller's Authorized Signature**

\_\_\_\_\_  
Official Title and Date

**The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.**

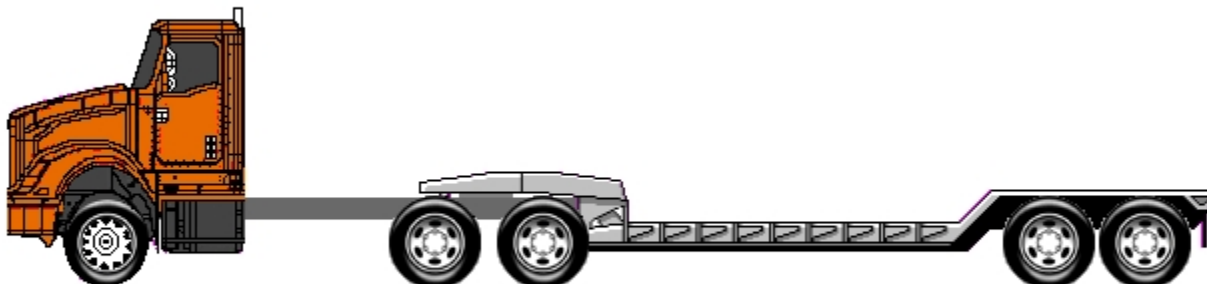
**Prepared For:**

STATE OF MICHIGAN  
Yvon Dufour  
525 W Allegan St.  
Lansing, MI 48933-1502  
(517)373 - 0330  
Reference ID: 3958-0178D

**Presented By:**

TRI COUNTY INTL TRUCKS  
Mark J Caracciolo  
5701 WYOMING St.  
DEARBORN MI 48126 -  
(313)584-7090

State of MI-MDOT Spec 3958-0178D Spec Option "B". Adds Allison 4500RDS 6-Speed Automatic Transmission per Request



**Model Profile**  
**2018 HX620 6x4 (HX62F)**

**APPLICATION:**

Heavy Hauler Tractor

**MISSION:**

Requested GCWR: 140000. Calc. GVWR: 64000  
Calc. Start / Grade Ability: 13.25% / 0.92% @ 55 MPH  
Calc. Geared Speed: 79.0 MPH

**DIMENSION:**

Wheelbase: 191.00, CA: 122.00, Axle to Frame: 57.00

**ENGINE, DIESEL:**

{Cummins X15 485} Performance Series, EPA 2017, 485 HP @ 1950 RPM, 1650 lb-ft Torque @ 1150 RPM, 2000 RPM Governed Speed, 497 Peak HP (Max)

**TRANSMISSION, AUTOMATIC:**

{Allison 4500\_RDS\_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder  
Omit Item (Clutch & Control)

**CLUTCH:****AXLE, FRONT NON-DRIVING:**

{Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity

**AXLE, REAR, TANDEM:**

{Meritor RT-46-164P} Single Reduction, Standard Width, 46,000-lb Capacity, With Lube Oil Pump, With Driver Controlled Locking Differential in Forward-Rear and Rear-Rear Axle, 200 Wheel Ends  
Gear Ratio: 4.56

**CAB:**

Conventional

**TIRE, FRONT:**

(2) 385/65R22.5 Load Range J XZY-3 (MICHELIN), 491 rev/mile, 65 MPH, All-Position

**TIRE, REAR:**

(8) 11R22.5 Load Range H XDE M/S (MICHELIN), 497 rev/mile, 75 MPH, Drive

**SUSPENSION, REAR, TANDEM:**

{Hendrickson HMX-460-54} Walking Beam Type 54" Axle Spacing; 46,000-lb Capacity, With Rubber End Bushings, Transverse Torque Rods, Less Shock Absorbers

**PAINT:**

Cab schematic 100LX

Location 1: 0311, Omaha Orange (Std)

Chassis schematic N/A

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| HX62F00     | Base Chassis, Model HX620 6x4 with 191.00 Wheelbase, 122.00 CA, and 57.00 Axle to Frame.   | 10292/6846             | 17138                  |
| 1616        | FRAME RAILS WITH TAPERED REAR  | 0/0                    | 0                      |
| 1832        | DECK PLATE Aluminum; Two Sections 15" Wide   | 14/12                  | 26                     |
| 1AMS        | CROSSMEMBER, FRAME TIE for Heavy Duty  | 51/5                   | 56                     |
| 1CGD        | FRAME RAILS Heat Treated Alloy Steel (120,000 PSI Yield); 12.50" x 3.750" x 0.500" (317.5mm x 95.25mm x 12.7mm); 480.8" (12212mm) Maximum OAL  | 278/312                | 590                    |
| 1LEH        | LICENSE PLATE HOLDER Single Plate, Swing Type, Mounted Below Front Bumper  | 1/0                    | 1                      |
| 1LRB        | BUMPER, FRONT Full Width, Aerodynamic, Painted Steel   | 0/0                    | 0                      |
| 1WRW        | TOW HOOK, FRONT (2) Frame Mounted; 80,000-lb. Total Capacity   | 15/0                   | 15                     |
| 1WXL        | WHEELBASE RANGE 191" (485cm) Through and Including 236" (600cm)  | 0/0                    | 0                      |
| 2ARZ        | AXLE, FRONT NON-DRIVING {Meritor MFS-18-133A} Wide Track, I-Beam Type, 18,000-lb Capacity  | 132/0                  | 132                    |
| 3ADG        | SUSPENSION, FRONT, SPRING Parabolic, Taper Leaf; 18,000-lb Capacity; with Shock Absorbers  | -49/0                  | -49                    |
| 4092        | BRAKE SYSTEM, AIR Dual System for Tractor Applications   | 0/0                    | 0                      |
|             | <u>Includes</u><br>: BRAKE LINES Color and Size Coded Nylon<br>: DRAIN VALVE Twist-Type<br>: GAUGE, AIR PRESSURE (2) Air 1 and Air 2 Gauges; Located in Instrument Cluster<br>: GLAD HANDS (2) One for Service and One for Emergency; Trailer Hoses from Cab<br>: HAND CONTROL VALVE, AIR Mounted on Steering Column<br>: HOSE TENDER Back of Cab Mounted<br>: PARKING BRAKE CONTROL Yellow and Red Knobs, Located on Instrument Panel<br>: PARKING BRAKE VALVE Combination Valve for Tractor and Trailer<br>: QUICK RELEASE VALVE On Rear Axle for Spring Brake Release: 1 for Forward Rear Axle<br>: SLACK ADJUSTERS, FRONT Automatic<br>: SLACK ADJUSTERS, REAR Automatic<br>: SWITCH, AUXILIARY Interrupter for Cab and Trailer Clearance/Marker Lights (Blinks Lights with Headlight Switch in "ON" Position); Instrument Panel Mounted<br>: TRACTOR PROTECTION VALVE<br>: TRAILER HOSES AND CABLES 15' Coiled Lighting Cable with 7-Way Connector and with 15' Coiled Nylon Brake Hose |                        |                        |
| 4722        | DRAIN VALVE {Bendix DV-2} Automatic, with Heater, for Air Tank   | 0/0                    | 0                      |
| 4774        | SPECIAL RATING, GAWR Provides Rear Tractor Brake Rating Equal to Axle Rating up to 23,000-lbs for Single Axles, 46,000-lbs for Tandem Axles, or 69,000-lb for Tridem   | 0/0                    | 0                      |
| 4808        | HOSE TENDER Slide Bar with Single Spring Bracket; Bar Extended 4.0" From Cab   | 10/5                   | 15                     |
| 4AAU        | BRAKE CHAMBERS, ADDITIONAL (2) {Bendix} Spring Brake Type; 30/30 Sqli  | 0/17                   | 17                     |
| 4AZU        | AIR BRAKE ABS {Bendix AntiLock Brake System} Full Vehicle Wheel Control System (6-Channel 6 Sensor/6 Modulator)  | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 4EBD        | AIR DRYER {Meritor Wabco System Saver 1200} with Heater  | -11/-7                 | -18                    |
| 4EXU        | BRAKE CHAMBERS, REAR AXLE {Bendix EverSure} 30/30 Spring Brake   | 0/0                    | 0                      |
| 4JDE        | BRAKES, FRONT, AIR DISC 22.5 Diam., Includes 27" Sq. In. Brake Chambers  | 0/0                    | 0                      |
| 4LGA        | SLACK ADJUSTERS, REAR {Haldex} Automatic   | 0/0                    | 0                      |
| 4NDH        | BRAKES, REAR, AIR CAM S-Cam; 16.5" x 8.625" Includes 30/30 Sq.In. Long Stroke Brake Chambers and Spring Actuated Parking Brake   | 0/0                    | 0                      |
| 4SPA        | AIR COMPRESSOR {Cummins} 18.7 CFM Capacity   | 0/0                    | 0                      |
| 4WDM        | DUST SHIELDS, REAR BRAKE for Air Brakes  | 0/0                    | 0                      |
| 4WZK        | BRAKE PACKAGE, FRONT {Meritor EX225H2} Air, Disc Type, 22.5"   | 0/0                    | 0                      |
| 5710        | STEERING COLUMN Tilting and Telescoping  | 0/0                    | 0                      |
| 5CAW        | STEERING WHEEL 4-Spoke; 18" Dia., Black  | 0/0                    | 0                      |
| 5PTB        | STEERING GEAR (2) {Sheppard M100/M80} Dual Power   | 109/-13                | 96                     |
| 7BLJ        | EXHAUST SYSTEM Single Horizontal Aftertreatment Device, Frame Mounted Right Side Under Cab; Includes Single Vertical Tail Pipe & Guard, Right Side, Cab Mounted  | 0/0                    | 0                      |
| 7SAP        | ENGINE COMPRESSION BRAKE {Cummins} Interbrake For Cummins Signature/ ISX/X15 Engines; Furnished with Engine  | 0/0                    | 0                      |
| 7WBA        | TAIL PIPE (1) Turnback Type, Bright, for Single Exhaust  | 0/0                    | 0                      |
| 7WZX        | SWITCH, FOR EXHAUST 3 Position, Momentary, Lighted Momentary, ON/ CANCEL, Center Stable, INHIBIT REGEN, Mounted in IP Inhibits Diesel Particulate Filter Regeneration When Switch is Moved to ON While Engine is Running, Resets When Ignition is Turned OFF | 0/0                    | 0                      |
| 8000        | ELECTRICAL SYSTEM 12-Volt, Standard Equipment  | 0/0                    | 0                      |
|             | <u>Includes</u>  |                        |                        |
|             | : FUSES, ELECTRICAL SAE Blade-Type   |                        |                        |
|             | : HAZARD SWITCH Integral with Turn Signal Switch   |                        |                        |
|             | : HEADLIGHT DIMMER SWITCH Integral with Turn Signal Lever  |                        |                        |
|             | : PARKING LIGHT Integral with Front Turn Signal and Rear Tail Light  |                        |                        |
|             | : STARTER SWITCH Electric, Key Operated  |                        |                        |
|             | : STOP, TURN, TAIL & B/U LIGHTS Dual, Rear, Combination with Reflector   |                        |                        |
|             | : TURN SIGNAL SWITCH Manual Cancelling with Lane Change Feature  |                        |                        |
|             | : TURN SIGNALS, FRONT Includes Integral Reflectors and Side Marker Lights; Fender Mounted  |                        |                        |
|             | : WINDSHIELD WIPER SWITCH 2-Speed with Wash and Intermittent Feature, Steering Column Mounted  |                        |                        |
|             | : WINDSHIELD WIPERS Single Motor, Electric, Cowl Mounted   |                        |                        |
|             | : WIRING, CHASSIS Color Coded and Continuously Numbered  |                        |                        |
| 8541        | HORN, ELECTRIC (2) Disc Style  | 1/0                    | 1                      |
| 8685        | HORN, AIR (2) Single Bell, Long Chrome   | 3/0                    | 3                      |
| 8695        | SNOW SHIELD (2) Chrome; for Dual Air Horns   | 1/0                    | 1                      |
| 8718        | POWER SOURCE Cigar Type Receptacle without Plug and Cord   | 0/0                    | 0                      |
| 8GGN        | ALTERNATOR {Bosch LH160} Brush Type, 12 Volt 160 Amp. Capacity, Pad Mount  | 0/0                    | 0                      |
| 8MKX        | BATTERY SYSTEM {International} Maintenance-Free, (3) 12-Volt 2775CCA Total   | 9/7                    | 16                     |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 8REA        | 2-WAY RADIO Wiring Effects; Wiring with 20 Amp Fuse Protection, Includes Ignition Wire with 5 Amp Fuse, Wire Ends Heat Shrink and 10' Coil Taped to Base Harness  | 0/0                    | 0                      |
| 8RMD        | RADIO AM/FM/WB/Clock/3MM Auxiliary Input, with Multiple Speakers  | 2/0                    | 2                      |
| 8RMG        | ANTENNA BASE (2) Single Function, (1) for CB and (1) for Entertainment Radio, without Splitter, Separate Lead-Ins, with CB Antenna Mounted on Left Mirror and AM/FM Antenna Mounted on Right Mirror   | 0/0                    | 0                      |
| 8THG        | AUX. TRAILER SOCKET 7-Way; with Battery Fed Circuit to Center Pin, with 25 Amp Fuse and Relay Controlled by Switch with Indicator Light on Instrument Panel Fed From Hot Battery Feed (Not wired Thru Key Switch)   | 7/0                    | 7                      |
| 8VUP        | BATTERY BOX COVER Aluminum, Universal Cover that Covers Both Battery Box & DEF Tank   | 0/0                    | 0                      |
| 8VZR        | SWITCH, BODY CIRCUITS, MID for Bodybuilder, 6 Momentary Switches in Instrument Panel; One Power Module with 6 Channels, 20 Amp Max. Per Channel, 80 Amp Max Output, Switches Control Power Module Through Multiplex Wiring, Mounted in Cab Behind Driver Seat | 0/0                    | 0                      |
| 8WBW        | JUMP START STUD Remote Mounted  | 2/0                    | 2                      |
| 8WCK        | POWER SOURCE, TERMINAL TYPE 2-Post  | 0/0                    | 0                      |
| 8WDG        | BACK-UP ALARM {Preco 1059} Electronic; Solid State, Dual Function, 112 dBA  | 0/1                    | 1                      |
| 8WEZ        | TURN SIGNAL SWITCH Self-Canceling   | 0/0                    | 0                      |
| 8WJN        | BATTERY BOX Aluminum with Plastic Cover, 30" Wide, 2, 3 or 4 Battery Capacity, Mounted Left Side Under Cab  | 66/21                  | 87                     |
| 8WLL        | LIGHT, WORK (1) Pedestal Mounted BOC with Switch on Instrument Panel  | 4/1                    | 5                      |
| 8WLM        | FOG LIGHTS (2) {Peterson} Amber, Halogen, Rectangular   | 3/0                    | 3                      |
| 8WNH        | RUNNING LIGHT (2) Daytime   | 0/0                    | 0                      |
| 8WRB        | HEADLIGHTS ON W/WIPERS Headlights Will Automatically Turn on if Windshield Wipers are turned on   | 0/0                    | 0                      |
| 8WXG        | STARTING MOTOR {Mitsubishi Electric Automotive America 105P} 12-Volt, with Soft-Start   | 0/0                    | 0                      |
| 8XAH        | CIRCUIT BREAKERS Manual-Reset (Main Panel) SAE Type III with Trip Indicators, Replaces All Fuses Except For 5-Amp Fuses   | 0/0                    | 0                      |
| 8XHT        | HEADLIGHTS Halogen, Composite Combination   | 0/0                    | 0                      |
| 9585        | FENDER EXTENSIONS Rubber  | 0/0                    | 0                      |
| 9AAB        | LOGOS EXTERIOR Badges   | 0/0                    | 0                      |
| 9ASE        | FRONT END Tilting Composite   | 0/0                    | 0                      |
| 9HCL        | GRILLE , Black Vertical Accent Bars with Black Mesh   | 0/0                    | 0                      |
| 9WAC        | BUG SCREEN Mounted Behind Grille  | 5/0                    | 5                      |
| 10060       | PAINT SCHEMATIC, PT-1 Single Color, Design 100  | 0/0                    | 0                      |
|             | <u>Includes</u><br>: PAINT SCHEMATIC ID LETTERS "LX"  |                        |                        |
| 10761       | PAINT TYPE Base Coat/Clear Coat, 1-2 Tone   | 0/0                    | 0                      |

| <u>Code</u> | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|--|------------------------|------------------------|
| 10943       | KEYS - ALL ALIKE Fleet - Includes Ignition and Cab Door Keys   | 0/0                    | 0                      |
| 10KKU       | FIFTH WHEEL, AIR SLIDE {Holland FW35J736XL00} 36" Slide, 7" Above Top of Frame, Left Hand Release  | 0/649                  | 649                    |
| 10WBA       | KEYS - ALL ALIKE, ID Z-250   | 0/0                    | 0                      |
| 10WCY       | SAFETY TRIANGLES   | 5/1                    | 6                      |
| 10WJV       | PROMOTIONAL PACKAGE Government and Municipal Silver Package; Two Year Limited Subscription of On-Command Service Information (Formerly Fleet ISIS), and On-Command Parts Information (Formerly Fleet Parts Catalog), for PayStar or HX | 0/0                    | 0                      |
| 10WPR       | MUD FLAP HOLDER Spring Loaded, Painted Black; With Red and White Reflective Tape; Less Flaps   | -7/29                  | 22                     |
| 10WPY       | MUD FLAPS, REAR Black Rubber, Anti-Sail Less Logo; Less Holders  | -3/14                  | 11                     |
| 11001       | CLUTCH Omit Item (Clutch & Control)  | 0/0                    | 0                      |
| 12703       | ANTI-FREEZE Red, Extended Life Coolant; To -40 Degrees F/ -40 Degrees C, Freeze Protection   | 0/0                    | 0                      |
| 12864       | BLOCK HEATER, ENGINE {Phillips} 120V/1500W   | 2/0                    | 2                      |
| 12991       | COLD STARTING EQUIPMENT Automatic Ether; With Engine ECM Control   | 0/0                    | 0                      |
| 12ELC       | ENGINE, DIESEL {Cummins X15 485} Performance Series, EPA 2017, 485 HP @ 1950 RPM, 1650 lb-ft Torque @ 1150 RPM, 2000 RPM Governed Speed, 497 Peak HP (Max)   | 0/0                    | 0                      |
| 12THT       | FAN DRIVE {Horton Drivemaster} Direct Drive Type, Two Speed With Residual Torque Device for Disengaged Fan Speed   | 0/0                    | 0                      |
| 12UCU       | RADIATOR Aluminum; Front to Back, Down Flow System, 1564.8 SqIn, 556.8 SqIn CAC  | 0/0                    | 0                      |
| 12UNU       | FEDERAL EMISSIONS {Cummins X15} EPA, OBD and GHG Certified for Calendar Year 2017  | 0/0                    | 0                      |
| 12VBH       | AIR CLEANER Single Element, With Integral Pre Cleaner  | 6/0                    | 6                      |
| 12WBR       | FAN OVERRIDE Manual; With Electric Switch on Instrument Panel, (Fan On With Switch On)   | 2/0                    | 2                      |
| 12WCX       | HOSE CLAMPS, RADIATOR HOSES {Gates} Shrink Band Type   | 0/0                    | 0                      |
| 12WTA       | FAN DRIVE SPECIAL EFFECTS Fan Cooling Ring with Fan Shroud Effects, Engine Mounted   | 0/0                    | 0                      |
| 12WZE       | EMISSION COMPLIANCE Federal, Does Not Comply With California Clean Air Idle Regulations  | 0/0                    | 0                      |
| 13AUW       | TRANSMISSION, AUTOMATIC {Allison 4500_RDS_P} 5th Generation Controls; Wide Ratio, 6-Speed, With Double Overdrive; On/Off Hwy; Includes Oil Level Sensor, With PTO Provision, Less Retarder   | 139/51                 | 190                    |
| 13WBL       | TRANSMISSION SHIFT CONTROL {Allison} Push-Button Type; for Allison 3000 & 4000 Series Transmission   | 0/0                    | 0                      |
| 13WCU       | OIL COOLER, AUTO TRANSMISSION {Modine} Remote Mounted; Not for use with Retarder   | 43/-7                  | 36                     |
| 13WLM       | TRANSMISSION OIL Synthetic; 63 thru 76 Pints   | 0/0                    | 0                      |

| <b><u>Code</u></b> | <b><u>Description</u></b>   | <b><u>F/R Wt</u></b><br>(lbs) | <b><u>Tot Wt</u></b><br>(lbs) |
|--------------------|---|-------------------------------|-------------------------------|
| 13WUC              | ALLISON SPARE INPUT/OUTPUT for Rugged Duty Series (RDS); General Purpose Trucks, Construction   | 0/0                           | 0                             |
| 13WVD              | PTO CONTROL, DASH MOUNTED For Customer Provided PTO; Includes Control Valve, Piping and Wiring, Wired for PTO   | 0/0                           | 0                             |
| 13WYU              | SHIFT CONTROL PARAMETERS Allison 3000 or 4000 Series Transmissions, 5th Generation Controls, Performance Programming  | 0/0                           | 0                             |
| 14862              | PDL WARNING BUZZER Power Divider Lock   | 0/0                           | 0                             |
| 14HRE              | AXLE, REAR, TANDEM {Meritor RT-46-164P} Single Reduction, Standard Width, 46,000-lb Capacity, With Lube Oil Pump, With Driver Controlled Locking Differential in Forward-Rear and Rear-Rear Axle, 200 Wheel Ends . Gear Ratio: 4.56   | 0/533                         | 533                           |
| 14JULY             | SUSPENSION, REAR, TANDEM {Hendrickson HMX-460-54} Walking Beam Type 54" Axle Spacing; 46,000-lb Capacity, With Rubber End Bushings, Transverse Torque Rods, Less Shock Absorbers  | 0/10                          | 10                            |
| 14WAL              | SUSPENSION/REAR-AXLE IDENTITY for Meritor Tandem Rear Axles With Bar-Pin Beam Attachment Type Suspensions   | 0/0                           | 0                             |
| 14WBN              | DIFF. SWITCH CONTROLS Two Independent Switches for Control Traction Differentials on Tandem Rear Axles, Mounted on Dash   | 1/0                           | 1                             |
| 14WBV              | SHOCK ABSORBERS, REAR (4) for Hendrickson HMX Suspension Only, Mounted from Frame to Beam   | 0/31                          | 31                            |
| 14WMK              | AXLE, REAR, LUBE {EmGard FE-75W-90} Synthetic Oil; 65 thru 89.99 Pints  | 0/0                           | 0                             |
| 15LKU              | FUEL/WATER SEPARATOR {Racor} Fuel Pre-Filter and Filter Base, Includes Water-In-Fuel Sensor   | 0/0                           | 0                             |
| 15SKS              | FUEL TANK Top Draw; Non-Polished Aluminum, 26" Diam., 150 U.S. Gal., 567 L Capacity Mounted Left Side, Under Cab  | 0/0                           | 0                             |
| 15WDY              | DEF TANK 15.9 U.S. Gal. 60.1L Capacity, Frame Mounted Outside Left Rail, Under Cab  | 0/0                           | 0                             |
| 16031              | CAB Conventional  | 0/0                           | 0                             |
|                    | <u>Includes</u><br>: CLEARANCE/MARKER LIGHTS (5) LED Roof Mounted<br>: COAT HOOK, CAB Located on Rear Wall, Centered Above Rear Window<br>: CONSOLE, CENTER Plastic, Driver Convenience with a Cup and Change Holder, Ash Tray and Lower Storage Area. NOTE: Ash Tray not included with automatic transmission<br>: GLASS, ALL WINDOWS Tinted<br>: GRAB HANDLE, CAB INTERIOR (2) One Each Side<br>: GRAB HANDLE, EXTERIOR (2) Mounted Behind Driver and Passenger Doors<br>: SPEAKERS IN CAB (4) Two Located in B-Pillar, Two Located Overhead on Driver and Passenger Sides<br>: STEP (4) Two Steps Per Door |                               |                               |
| 16HBA              | GAUGE CLUSTER English with English Electronic Speedometer   | 0/0                           | 0                             |
| 16HGL              | GAUGE, OIL TEMP, REAR AXLE  | 0/0                           | 0                             |
| 16HKB              | GAUGE, MANIFOLD PRESSURE Data Link Driven; Mounted in Instrument Panel, Includes Controller Module  | 0/0                           | 0                             |
| 16HLC              | GAUGE, AIR CLEANER RESTRICTION {Filter-Minder} Mounted in Instrument Panel  | 0/0                           | 0                             |

| <u>Code</u> | <u>Description</u>  | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|-------------|---|------------------------|------------------------|
| 16JPG       | SEAT, DRIVER {National 2000 Model 195} Air Suspension, Hi Back, Vinyl W/Cloth Insert, 2 Arm Rests, Isolator, Adjuster, 3 Chamber Lumbar, 6 Way Front Adj, 3 Way Rear Cushion Adj, 2-15 Degree Back Angle Adjustment, Adj Side Bolster, Vinyl Suspension Cover, Heat   | 4/0                    | 4                      |
| 16LHH       | SEAT, PASSENGER {National 2000 Model 197} Air Suspension, Hi Back, Vinyl w/ Cloth Insert, 1 Arm Rest, 6" Adjuster, 3 Chamber Lumbar, 6 Position Cushion Adjust, 2-15 Degree Back Angle Adjust, Vinyl Suspension Cover, Heat   | 59/23                  | 82                     |
| 16SNP       | MIRRORS (2) Power Adjust, Thermostatically Controlled Heated Heads, Black Heads, Brackets and Arms, 7.55" x 14.1" Flat Glass, 7.48" x 6.77" Convex Glass Both Sides   | 4/0                    | 4                      |
| 16UZJ       | STORAGE, REAR WALL Storage Pocket, Located on Back Wall Between Driver and Passenger Seats  | 3/0                    | 3                      |
| 16VAW       | STORAGE, CAB INTERIOR Molded Holder for Thermos, Maps, and CD's; Located at Base of Passenger Seat  | 4/0                    | 4                      |
| 16VJZ       | CAB INTERIOR TRIM Classic, for HX Day Cab<br><br><u>Includes</u><br>: CONSOLE, OVERHEAD Molded Plastic with Three Storage Pockets; One with Velcro Strap for CB Radio Mounting; Two with Netting; Light Switches for Dome and Courtesy Lights<br>: FLOOR COVERING Rubber, Black<br>: SUN VISOR (2) Vinyl with Toll Ticket Strap | 0/0                    | 0                      |
| 16VRT       | HEATER, ENHANCED CIRCULATION {Bergstrom} Control, for Extreme Cold Weather Climates   | 0/0                    | 0                      |
| 16VZA       | WINDOW, REAR 52.25" Wide  | 0/0                    | 0                      |
| 16WAK       | WINDOW, POWER (2) in Left and Right Doors   | 0/0                    | 0                      |
| 16WHJ       | HOSE CLAMPS, HEATER HOSE {Breeze} Belleville Washer Type  | 0/0                    | 0                      |
| 16WJG       | CAB DOOR LOCKS Power  | 0/0                    | 0                      |
| 16WKB       | AIR CONDITIONER {International Blend-Air} with Integral Heater & Defroster  | 0/0                    | 0                      |
| 16WKR       | WINDSHIELD Single Piece   | 0/0                    | 0                      |
| 16WLD       | CAB REAR SUSPENSION Dual Frame Mounted Cab Rear Air Suspension; Includes Special Crossmember Assembly   | 0/0                    | 0                      |
| 16XBZ       | CAB SKIRTS Painted Body Color, Includes LED Running Lights  | 0/0                    | 0                      |
| 16XWD       | SUNSHADE, EXTERIOR Aerodynamic, Painted Roof Color; Includes Integral Clearance/Marker Lights   | 15/1                   | 16                     |
| 16ZDV       | GRAB HANDLE Exterior; Towel Bar Type In Lieu Of Non-Bright Grab Handles; for use with Cab/Frame or Cab/Frame/Sleeper Non-Bright Access, without Chassis Skirts  | 0/0                    | 0                      |
| 16ZGV       | ACCESS, FRAME Non-Bright, Step Mounted Left Side, with One Deck Plate and Grab Handle   | 14/12                  | 26                     |
| 27DJH       | WHEELS, FRONT {Alcoa 82462} DISC; 22.5x12.25 Rims, LVL ONE Clean Buff, Aluminum, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with Steel Hubs  | -8/0                   | -8                     |
| 28DUK       | WHEELS, REAR {Accuride 29169} DUAL DISC; 22.5x8.25 Rims, Powder Coat Steel, 5-Hand Hole, 10-Stud, 285.75mm BC, Hub-Piloted, Flanged Nut, with .472" Thick Increased Capacity Disc and Steel Hubs  | 0/64                   | 64                     |

| <u>Code</u>                    | <u>Description</u>   | <u>F/R Wt</u><br>(lbs) | <u>Tot Wt</u><br>(lbs) |
|--------------------------------|--|------------------------|------------------------|
| 29597                          | WHEEL SEALS, REAR {Stemco Voyager} Oil Lubricated Wheel Bearings                                       | 0/0                    | 0                      |
| 29598                          | WHEEL SEALS, FRONT {Stemco Voyager} Oil Lubricated Wheel Bearings ILO<br>Standard Oil Seals            | 0/0                    | 0                      |
| 29WLK                          | WHEEL BEARING, FRONT, LUBE {EmGard FE-75W-90} Synthetic Oil  | 0/0                    | 0                      |
| 7452133217                     | (8) TIRE, REAR 11R22.5 Load Range H XDE M/S (MICHELIN), 497 rev/mile, 75<br>MPH, Drive                 | 0/24                   | 24                     |
| 7602653208                     | (2) TIRE, FRONT 385/65R22.5 Load Range J XZY-3 (MICHELIN), 491 rev/mile,<br>65 MPH, All-Position       | 114/0                  | 114                    |
| 810000                         | FIFTH WHEEL LOCATION On Rear Axle Centerline   | 0/0                    | 0                      |
| <b>Services Section:</b>       |  |                        |                        |
| 40124                          | WARRANTY Standard for HX Series, Effective with Vehicles Built December 7,<br>2015 or Later, CTS-2015A | 0/0                    | 0                      |
| <b>Total Component Weight:</b> |  | <b>11342/8642</b>      | <b>19984</b>           |
|                                | Spare Key  | 0/0                    | 0                      |
|                                | 1% MI-DTMB Admin Fee   | 0/0                    | 0                      |
| <b>Total Goods Purchased:</b>  |  | <b>0/0</b>             | <b>0</b>               |

The weight calculations included in this proposal are an estimate of future vehicle weight. The actual weight as manufactured may be different from the estimated weight. Navistar, Inc. shall not be liable for any consequences resulting from any differences between the estimated weight of a vehicle and the actual weight.

| <u>Description</u>                          | (US DOLLAR)  | <u>Price</u>   |
|---|--------------|----------------|
| Factory List Prices:                        |              |                |
| Product Items                               | \$248,602.00 |                |
| Service Items                               | \$0.00       |                |
| Total Factory List Price Including Options: |              | \$248,602.00   |
| Total Goods Purchased:                      |              | \$1,299.00     |
| Document Fee                                | \$190.00     |                |
| Total Preparation And Delivery:             |              | \$190.00       |
| Freight                                     | \$2,200.00   |                |
| Total Freight:                              |              | \$2,200.00     |
| Total Factory List Price Including Freight: |              | \$252,291.00   |
| Less Customer Allowance:                    |              | (\$123,327.00) |
| Total Vehicle Price:                        |              | \$128,964.00   |
| Total Sale Price:                           |              | \$128,964.00   |
| Total Per Vehicle Sales Price:              |              | \$128,964.00   |
| Total Net Sales Excluding Taxes:            |              | \$128,964.00   |
| Michigan Title Fee                          | \$15.00      |                |
| Total License, Title:                       |              | \$15.00        |
| Net Sales Price:                            |              | \$128,979.00   |

PLEASE REVIEW THIS PROPOSAL VERY CAREFULLY! Your signature below indicates that you accept the specifications and payment terms (listed on page one) contained herein as written and that you are able approve said order specifications and payment terms. Please include this proposal number on all correspondence and purchase orders.

This proposal contains in its entirety our offer to you for this purchase at the given dollar amount. No other offers, spec additions, warranties or other additional items are made or implied. Other additional desired items may be available; contact your local dealer representative for further details.

Approved by Seller:

Accepted by Purchaser:

\_\_\_\_\_  
Official Title and Date

\_\_\_\_\_  
Firm or Business Name

\_\_\_\_\_  
Authorized Signature

\_\_\_\_\_  
Authorized Signature and Date

This proposal is not binding upon the seller without  
Seller's Authorized Signature

\_\_\_\_\_  
Official Title and Date

The TOPS FET calculation is an estimate for reference purposes only. The seller or retailer is responsible for calculating and reporting/paying appropriate FET to the IRS.

**STATE OF MICHIGAN**  
 DEPARTMENT OF TECHNOLOGY, MANAGEMENT & BUDGET  
 PROCUREMENT

525 W. ALLEGAN STREET  
 LANSING, MI 48933

P.O. BOX 30026  
 LANSING, MI 48909

**NOTICE OF CONTRACT NO. 071B6600122**

between

**THE STATE OF MICHIGAN**

and

| NAME & ADDRESS OF CONTRACTOR   | PRIMARY CONTACT  | EMAIL                                      |
|--|------------------|--|
| Tri-County International Trucks, Inc.<br><br>5701 Wyoming Ave,<br><br>Dearborn, MI 48126 | Scott Fracalossi | scott@tricotruck.com                       |
|  | PHONE            | VENDOR TAX ID #<br>(LAST FOUR DIGITS ONLY) |
|  | (313) 584-7090   | 1963                                       |

| STATE CONTACTS         | AGENCY | NAME        | PHONE          | EMAIL                |
|------------------------|--------|-------------|----------------|----------------------|
| PROGRAM MANAGER        | MDOT   | Scott Poyer | (517) 284-6448 | poyers@michigan.gov  |
| CONTRACT ADMINISTRATOR | DTMB   | Yvon Dufour | (517) 284-6996 | dufoury@michigan.gov |

**CONTRACT SUMMARY**

**DESCRIPTION:**

**Vehicles – Cab & Chassis**

| INITIAL TERM  | EFFECTIVE DATE  | INITIAL EXPIRATION DATE | AVAILABLE OPTIONS  |
|---------------|-----------------|-------------------------|--------------------|
| Five years    | August 19, 2016 | November 30, 2021       | One, 2 year option |
| PAYMENT TERMS | F.O.B.          | SHIPPED TO              |                    |
| Net 45        | Destination     |                         |                    |

**ALTERNATE PAYMENT OPTIONS**

**EXTENDED PURCHASING**

☐ P-card      ☐ Direct Voucher (DV)      ☐ Other

☒ Yes      ☐ No

**MINIMUM DELIVERY REQUIREMENTS**

**1 unit**

**MISCELLANEOUS INFORMATION**

**This is a Pre-Qualification Contract for the Purchase of Cab & Chassis Trucks**

**ESTIMATED CONTRACT VALUE AT TIME OF EXECUTION**

**\$0.00**

**For the Contractor:**

\_\_\_\_\_  
**Name:**

**Contract Administrator**

**Tri-County International Trucks, Inc.**

\_\_\_\_\_  
**Date**

**For the State:**

\_\_\_\_\_  
**Rebecca Cook,**

**Division Director, Commodities**

**State of Michigan**

\_\_\_\_\_  
**Date**



# STATE OF MICHIGAN

## STANDARD CONTRACT TERMS

This STANDARD CONTRACT ("**Contract**") is agreed to between the State of Michigan (the "**State**") and Tri-County International Trucks, Inc. ("**Contractor**"), an Ohio Corporation. This Contract is effective on August 19, 2016 ("**Effective Date**"), and unless terminated, expires on November 30, 2021.

This Contract may be renewed for up to two additional one-year period(s). Renewal must be by written agreement of the parties and will automatically extend the Term of this Contract.

The parties agree as follows:

1. **Duties of Contractor.** Contractor must perform the services and provide the deliverables described in **Schedule A – Statement of Work** (the "**Contract Activities**"). An obligation to provide delivery of any commodity is considered a service and is a Contract Activity.

Contractor must furnish all labor, equipment, materials, and supplies necessary for the performance of the Contract Activities, and meet operational standards, unless otherwise specified in Schedule A.

Contractor must: (a) perform the Contract Activities in a timely, professional, safe, and workmanlike manner consistent with standards in the trade, profession, or industry; (b) meet or exceed the performance and operational standards, and specifications of the Contract; (c) provide all Contract Activities in good quality, with no material defects; (d) not interfere with the State's operations; (e) obtain and maintain all necessary licenses, permits or other authorizations necessary for the performance of the Contract; (f) cooperate with the State, including the State's quality assurance personnel, and any third party to achieve the objectives of the Contract; (g) return to the State any State-furnished equipment or other resources in the same condition as when provided when no longer required for the Contract; (h) not make any media releases without prior written authorization from the State; (i) assign to the State any claims resulting from state or federal antitrust violations to the extent that those violations concern materials or services supplied by third parties toward fulfillment of the Contract; (j) comply with all State physical and IT security policies and standards which will be made available upon request; and (k) provide the State priority in performance of the Contract except as mandated by federal disaster response requirements. Any breach under this paragraph is considered a material breach.

Contractor must also be clearly identifiable while on State property by wearing identification issued by the State, and clearly identify themselves whenever making contact with the State.

2. **Notices.** All notices and other communications required or permitted under this Contract must be in writing and will be considered given and received: (a) when verified by written receipt if sent by courier; (b) when actually received if sent by mail without verification of receipt; or (c) when verified by automated receipt or electronic logs if sent by facsimile or email.

| If to State:   | If to Contractor:   |
|--|---|
| Yvon Dufour<br>525 W. Allegan,<br>Constitution Hall, 1 <sup>st</sup> Floor NE<br>Lansing, MI 48933<br>dufoury@michigan.gov<br>(517) 284-6996 | Scott Fracalossi<br>5701 Wyoming Ave.<br>Dearborn, MI 48126<br>scott@tricotruck.com<br>313-584-7090 |

3. **Contract Administrator.** The Contract Administrator for each party is the only person authorized to modify any terms of this Contract, and approve and execute any change under this Contract (each a "**Contract Administrator**"):

|  |   |
|--|---|
| State:   | Contractor:   |
| Yvon Dufour<br>525 W. Allegan,<br>Constitution Hall, 1 <sup>st</sup> Floor NE<br>Lansing, MI 48933<br>dufoury@michigan.gov<br>(517) 284-6996 | Scott Fracalossi<br>5701 Wyoming Ave.<br>Dearborn, MI 48126<br>scott@tricotruck.com<br>313-584-7090 |

4. **Program Manager.** The Program Manager for each party will monitor and coordinate the day-to-day activities of the Contract (each a “**Program Manager**”):

|  |  |
|--|--|
| State:   | Contractor:  |
| Scott Poyer<br>poyers@michigan.gov<br>(517) 284-6448 | Mark Caracciolo<br>5701 Wyoming Ave.<br>Dearborn, MI 48126<br>mcaracciolo@tricotruck.com<br>888-390-6576 |

5. **Performance Guarantee.** Contractor must at all times have financial resources sufficient, in the opinion of the State, to ensure performance of the Contract and must provide proof upon request. The State may require a performance bond (as specified in Schedule A) if, in the opinion of the State, it will ensure performance of the Contract.
6. **Insurance Requirements.** Contractor must maintain the insurances identified below and is responsible for all deductibles. All required insurance must: (a) protect the State from claims that may arise out of, are alleged to arise out of, or result from Contractor's or a subcontractor's performance; (b) be primary and non-contributing to any comparable liability insurance (including self-insurance) carried by the State; and (c) be provided by a company with an A.M. Best rating of "A" or better, and a financial size of VII or better.

| Required Limits  | Additional Requirements   |
|--|---|
| <b>Commercial General Liability Insurance</b>  |   |
| <u>Minimal Limits:</u><br>\$1,000,000 Each Occurrence Limit<br>\$1,000,000 Personal & Advertising Injury Limit<br>\$2,000,000 General Aggregate Limit<br>\$2,000,000 Products/Completed Operations<br><br><u>Deductible Maximum:</u><br>\$50,000 Each Occurrence | Contractor must have their policy endorsed to add “the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents” as additional insureds using endorsement CG 20 10 11 85, or both CG 2010 07 04 and CG 2037 07 0. |
| <b>Umbrella or Excess Liability Insurance</b>  |   |
| <u>Minimal Limits:</u><br>\$5,000,000 General Aggregate  | Contractor must have their policy endorsed to add “the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents” as additional insureds.  |
| <b>Automobile Liability Insurance</b>  |   |
| <u>Minimal Limits:</u><br>\$1,000,000 Per Occurrence   | Contractor must have their policy: (1) endorsed to add “the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents” as additional insureds; and (2) include Hired and Non-Owned Automobile coverage.            |
| <b>Workers' Compensation Insurance</b>   |   |

|   |  |
|---|--|
| <u>Minimal Limits:</u><br>Coverage according to applicable laws governing work activities.                              | Waiver of subrogation, except where waiver is prohibited by law. |
| <b>Employers Liability Insurance</b>  |  |
| <u>Minimal Limits:</u><br>\$500,000 Each Accident<br>\$500,000 Each Employee by Disease<br>\$500,000 Aggregate Disease. |  |

If any of the required policies provide **claims-made** coverage, the Contractor must: (a) provide coverage with a retroactive date before the effective date of the contract or the beginning of Contract Activities; (b) maintain coverage and provide evidence of coverage for at least three (3) years after completion of the Contract Activities; and (c) if coverage is canceled or not renewed, and not replaced with another claims-made policy form with a retroactive date prior to the contract effective date, Contractor must purchase extended reporting coverage for a minimum of three (3) years after completion of work.

Contractor must: (a) provide insurance certificates to the Contract Administrator, containing the agreement or purchase order number, at Contract formation and within 20 calendar days of the expiration date of the applicable policies; (b) require that subcontractors maintain the required insurances contained in this Section; (c) notify the Contract Administrator within 5 business days if any insurance is cancelled; and (d) waive all rights against the State for damages covered by insurance. Failure to maintain the required insurance does not limit this waiver.

This Section is not intended to and is not be construed in any manner as waiving, restricting or limiting the liability of either party for any obligations under this Contract (including any provisions hereof requiring Contractor to indemnify, defend and hold harmless the State).

7. **Administrative Fee and Reporting.** Contractor must pay an administrative fee of 1% on all payments made to Contractor under the Contract including transactions with the State (including its departments, divisions, agencies, offices, and commissions), MiDEAL members, and other states (including governmental subdivisions and authorized entities). Administrative fee payments must be made by check payable to the State of Michigan and mailed to:

Department of Technology, Management and Budget  
Financial Services – Cashier Unit  
Lewis Cass Building  
320 South Walnut St.  
P.O. Box 30681  
Lansing, MI 48909

Contractor must submit an itemized purchasing activity report, which includes at a minimum, the name of the purchasing entity and the total dollar volume in sales. Reports should be mailed to DTMB-Procurement.

The administrative fee and purchasing activity report are due within 30 calendar days from the last day of each calendar quarter.

8. **Extended Purchasing Program.** This contract is extended to MiDEAL members. MiDEAL members include local units of government, school districts, universities, community colleges, and nonprofit hospitals. A current list of MiDEAL members is available at [www.michigan.gov/mideal](http://www.michigan.gov/mideal). Upon written agreement between the State and Contractor, this contract may also be extended to: (a) State of Michigan employees and (b) other states (including governmental subdivisions and authorized entities).

If extended, Contractor must supply all Contract Activities at the established Contract prices and terms. The State reserves the right to impose an administrative fee and negotiate additional discounts based on any increased volume generated by such extensions.

Contractor must submit invoices to, and receive payment from, extended purchasing program members on a direct and individual basis.

9. **Independent Contractor.** Contractor is an independent contractor and assumes all rights, obligations and liabilities set forth in this Contract. Contractor, its employees, and agents will not be considered employees of the State. No partnership or joint venture relationship is created by virtue of this Contract. Contractor, and not the State, is responsible for the payment of wages, benefits and taxes of Contractor's employees and any subcontractors. Prior performance does not modify Contractor's status as an independent contractor.
10. **Subcontracting.** Contractor may not delegate any of its obligations under the Contract without the prior written approval of the State. Contractor must notify the State at least 90 calendar days before the proposed delegation, and provide the State any information it requests to determine whether the delegation is in its best interest. If approved, Contractor must: (a) be the sole point of contact regarding all contractual matters, including payment and charges for all Contract Activities; (b) make all payments to the subcontractor; and (c) incorporate the terms and conditions contained in this Contract in any subcontract with a subcontractor. Contractor remains responsible for the completion of the Contract Activities, compliance with the terms of this Contract, and the acts and omissions of the subcontractor. The State, in its sole discretion, may require the replacement of any subcontractor.
11. **Staffing.** The State's Contract Administrator may require Contractor to remove or reassign personnel by providing a notice to Contractor.
12. **Background Checks.** Upon request, Contractor must perform background checks on all employees and subcontractors and its employees prior to their assignment. The scope is at the discretion of the State and documentation must be provided as requested. Contractor is responsible for all costs associated with the requested background checks. The State, in its sole discretion, may also perform background checks.
13. **Assignment.** Contractor may not assign this Contract to any other party without the prior approval of the State. Upon notice to Contractor, the State, in its sole discretion, may assign in whole or in part, its rights or responsibilities under this Contract to any other party. If the State determines that a novation of the Contract to a third party is necessary, Contractor will agree to the novation and provide all necessary documentation and signatures.
14. **Change of Control.** Contractor will notify, at least 90 calendar days before the effective date, the State of a change in Contractor's organizational structure or ownership. For purposes of this Contract, a change in control means any of the following: (a) a sale of more than 50% of Contractor's stock; (b) a sale of substantially all of Contractor's assets; (c) a change in a majority of Contractor's board members; (d) consummation of a merger or consolidation of Contractor with any other entity; (e) a change in ownership through a transaction or series of transactions; (f) or the board (or the stockholders) approves a plan of complete liquidation. A change of control does not include any consolidation or merger effected exclusively to change the domicile of Contractor, or any transaction or series of transactions principally for bona fide equity financing purposes.

In the event of a change of control, Contractor must require the successor to assume this Contract and all of its obligations under this Contract.

15. **Ordering.** Contractor is not authorized to begin performance until receipt of authorization as identified in Schedule A.
16. **Acceptance.** Contract Activities are subject to inspection and testing by the State within 30 calendar days of the State's receipt of them ("**State Review Period**"), unless otherwise provided in Schedule A. If the Contract Activities are not fully accepted by the State, the State will notify Contractor by the end of the State Review Period that either: (a) the Contract Activities are accepted, but noted deficiencies must be corrected; or (b) the Contract Activities are rejected. If the State finds material deficiencies, it may: (i) reject the Contract Activities without performing any further inspections; (ii) demand performance at no additional cost; or (iii) terminate this Contract in accordance with Section 23, Termination for Cause.

Within 10 business days from the date of Contractor's receipt of notification of acceptance with deficiencies or rejection of any Contract Activities, Contractor must cure, at no additional cost, the

deficiency and deliver unequivocally acceptable Contract Activities to the State. If acceptance with deficiencies or rejection of the Contract Activities impacts the content or delivery of other non-completed Contract Activities, the parties' respective Program Managers must determine an agreed to number of days for re-submission that minimizes the overall impact to the Contract. However, nothing herein affects, alters, or relieves Contractor of its obligations to correct deficiencies in accordance with the time response standards set forth in this Contract.

If Contractor is unable or refuses to correct the deficiency within the time response standards set forth in this Contract, the State may cancel the order in whole or in part. The State, or a third party identified by the State, may perform the Contract Activities and recover the difference between the cost to cure and the Contract price plus an additional 10% administrative fee.

17. **Delivery.** Contractor must deliver all Contract Activities F.O.B. destination, within the State premises with transportation and handling charges paid by Contractor, unless otherwise specified in Schedule A. All containers and packaging becomes the State's exclusive property upon acceptance.
18. **Risk of Loss and Title.** Until final acceptance, title and risk of loss or damage to Contract Activities remains with Contractor. Contractor is responsible for filing, processing, and collecting all damage claims. The State will record and report to Contractor any evidence of visible damage. If the State rejects the Contract Activities, Contractor must remove them from the premises within 10 calendar days after notification of rejection. The risk of loss of rejected or non-conforming Contract Activities remains with Contractor. Rejected Contract Activities not removed by Contractor within 10 calendar days will be deemed abandoned by Contractor, and the State will have the right to dispose of it as its own property. Contractor must reimburse the State for costs and expenses incurred in storing or effecting removal or disposition of rejected Contract Activities.
19. **Warranty Period.** The warranty period, if applicable, for Contract Activities is a fixed period commencing on the date specified in Schedule A. If the Contract Activities do not function as warranted during the warranty period the State may return such non-conforming Contract Activities to the Contractor for a full refund.
20. **Terms of Payment.** Invoices must conform to the requirements communicated from time-to-time by the State. All undisputed amounts are payable within 45 days of the State's receipt. Contractor may only charge for Contract Activities performed as specified in Schedule A. Invoices must include an itemized statement of all charges. The State is exempt from State sales tax for direct purchases and may be exempt from federal excise tax, if Services purchased under this Agreement are for the State's exclusive use. Notwithstanding the foregoing, all prices are inclusive of taxes, and Contractor is responsible for all sales, use and excise taxes, and any other similar taxes, duties and charges of any kind imposed by any federal, state, or local governmental entity on any amounts payable by the State under this Contract.

The State has the right to withhold payment of any disputed amounts until the parties agree as to the validity of the disputed amount. The State will notify Contractor of any dispute within a reasonable time. Payment by the State will not constitute a waiver of any rights as to Contractor's continuing obligations, including claims for deficiencies or substandard Contract Activities. Contractor's acceptance of final payment by the State constitutes a waiver of all claims by Contractor against the State for payment under this Contract, other than those claims previously filed in writing on a timely basis and still disputed.

The State will only disburse payments under this Contract through Electronic Funds Transfer (EFT). Contractor must register with the State at <http://www.michigan.gov/cpexpress> to receive electronic fund transfer payments. If Contractor does not register, the State is not liable for failure to provide payment. Without prejudice to any other right or remedy it may have, the State reserves the right to set off at any time any amount then due and owing to it by Contractor against any amount payable by the State to Contractor under this Contract.

21. **Liquidated Damages** Liquidated damages, if applicable, will be assessed as described in Schedule A.
22. **Stop Work Order.** The State may suspend any or all activities under the Contract at any time. The State will provide Contractor a written stop work order detailing the suspension. Contractor must comply with the stop work order upon receipt. Within 90 calendar days, or any longer period agreed to by Contractor, the State will either: (a) issue a notice authorizing Contractor to resume work, or (b) terminate the Contract or purchase order. The State will not pay for Contract Activities, Contractor's lost profits, or any additional compensation during a stop work period.

- 23. Termination for Cause.** The State may terminate this Contract for cause, in whole or in part, if Contractor, as determined by the State: (a) endangers the value, integrity, or security of any location, data, or personnel; (b) becomes insolvent, petitions for bankruptcy court proceedings, or has an involuntary bankruptcy proceeding filed against it by any creditor; (c) engages in any conduct that may expose the State to liability; (d) breaches any of its material duties or obligations; or (e) fails to cure a breach within the time stated in a notice of breach. Any reference to specific breaches being material breaches within this Contract will not be construed to mean that other breaches are not material.

If the State terminates this Contract under this Section, the State will issue a termination notice specifying whether Contractor must: (a) cease performance immediately, or (b) continue to perform for a specified period. If it is later determined that Contractor was not in breach of the Contract, the termination will be deemed to have been a Termination for Convenience, effective as of the same date, and the rights and obligations of the parties will be limited to those provided in Section 24, Termination for Convenience.

The State will only pay for amounts due to Contractor for Contract Activities accepted by the State on or before the date of termination, subject to the State's right to set off any amounts owed by the Contractor for the State's reasonable costs in terminating this Contract. The Contractor must pay all reasonable costs incurred by the State in terminating this Contract for cause, including administrative costs, attorneys' fees, court costs, transition costs, and any costs the State incurs to procure the Contract Activities from other sources.

- 24. Termination for Convenience.** The State may immediately terminate this Contract in whole or in part without penalty and for any reason, including but not limited to, appropriation or budget shortfalls. The termination notice will specify whether Contractor must: (a) cease performance of the Contract Activities immediately, or (b) continue to perform the Contract Activities in accordance with Section 25, Transition Responsibilities. If the State terminates this Contract for convenience, the State will pay all reasonable costs, as determined by the State, for State approved Transition Responsibilities.

- 25. Transition Responsibilities.** Upon termination or expiration of this Contract for any reason, Contractor must, for a period of time specified by the State (not to exceed 90 calendar days), provide all reasonable transition assistance requested by the State, to allow for the expired or terminated portion of the Contract Activities to continue without interruption or adverse effect, and to facilitate the orderly transfer of such Contract Activities to the State or its designees. Such transition assistance may include, but is not limited to: (a) continuing to perform the Contract Activities at the established Contract rates; (b) taking all reasonable and necessary measures to transition performance of the work, including all applicable Contract Activities, training, equipment, software, leases, reports and other documentation, to the State or the State's designee; (c) taking all necessary and appropriate steps, or such other action as the State may direct, to preserve, maintain, protect, or return to the State all materials, data, property, and confidential information provided directly or indirectly to Contractor by any entity, agent, vendor, or employee of the State; (d) transferring title in and delivering to the State, at the State's discretion, all completed or partially completed deliverables prepared under this Contract as of the Contract termination date; and (e) preparing an accurate accounting from which the State and Contractor may reconcile all outstanding accounts (collectively, "**Transition Responsibilities**"). This Contract will automatically be extended through the end of the transition period.

- 26. General Indemnification.** Contractor must defend, indemnify and hold the State, its departments, divisions, agencies, offices, commissions, officers, and employees harmless, without limitation, from and against any and all actions, claims, losses, liabilities, damages, costs, attorney fees, and expenses (including those required to establish the right to indemnification), arising out of or relating to: (a) any breach by Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable) of any of the promises, agreements, representations, warranties, or insurance requirements contained in this Contract; (b) any infringement, misappropriation, or other violation of any intellectual property right or other right of any third party; (c) any bodily injury, death, or damage to real or tangible personal property occurring wholly or in part due to action or inaction by Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable); and (d) any acts or omissions of Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable).

The State will notify Contractor in writing if indemnification is sought; however, failure to do so will not relieve Contractor, except to the extent that Contractor is materially prejudiced. Contractor must, to the satisfaction of the State, demonstrate its financial ability to carry out these obligations.

The State is entitled to: (i) regular updates on proceeding status; (ii) participate in the defense of the proceeding; (iii) employ its own counsel; and to (iv) retain control of the defense if the State deems necessary. Contractor will not, without the State's written consent (not to be unreasonably withheld), settle, compromise, or consent to the entry of any judgment in or otherwise seek to terminate any claim, action, or proceeding. To the extent that any State employee, official, or law may be involved or challenged, the State may, at its own expense, control the defense of that portion of the claim.

Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. An attorney designated to represent the State may not do so until approved by the Michigan Attorney General and appointed as a Special Assistant Attorney General.

27. **Infringement Remedies.** If, in either party's opinion, any piece of equipment, software, commodity, or service supplied by Contractor or its subcontractors, or its operation, use or reproduction, is likely to become the subject of a copyright, patent, trademark, or trade secret infringement claim, Contractor must, at its expense: (a) procure for the State the right to continue using the equipment, software, commodity, or service, or if this option is not reasonably available to Contractor, (b) replace or modify the same so that it becomes non-infringing; or (c) accept its return by the State with appropriate credits to the State against Contractor's charges and reimburse the State for any losses or costs incurred as a consequence of the State ceasing its use and returning it.
28. **Limitation of Liability.** The State is not liable for consequential, incidental, indirect, or special damages, regardless of the nature of the action.
29. **Disclosure of Litigation, or Other Proceeding.** Contractor must notify the State within 14 calendar days of receiving notice of any litigation, investigation, arbitration, or other proceeding (collectively, "**Proceeding**") involving Contractor, a subcontractor, or an officer or director of Contractor or subcontractor, that arises during the term of the Contract, including: (a) a criminal Proceeding; (b) a parole or probation Proceeding; (c) a Proceeding under the Sarbanes-Oxley Act; (d) a civil Proceeding involving: (1) a claim that might reasonably be expected to adversely affect Contractor's viability or financial stability; or (2) a governmental or public entity's claim or written allegation of fraud; or (e) a Proceeding involving any license that Contractor is required to possess in order to perform under this Contract.
30. **State Data.** All data and information provided to Contractor by or on behalf of the State, and all data and information derived therefrom, is the exclusive property of the State ("**State Data**"); this definition is to be construed as broadly as possible. Upon request, Contractor must provide to the State, or a third party designated by the State, all State Data within 10 calendar days of the request and in the format requested by the State. Contractor will assume all costs incurred in compiling and supplying State Data. No State Data may be used for any marketing purposes.
31. **Reserved.**
32. **Non-Disclosure of Confidential Information.** The parties acknowledge that each party may be exposed to or acquire communication or data of the other party that is confidential, privileged communication not intended to be disclosed to third parties. The provisions of this Section survive the termination of this Contract.
  - a. Meaning of Confidential Information. For the purposes of this Contract, the term "**Confidential Information**" means all information and documentation of a party that: (a) has been marked "confidential" or with words of similar meaning, at the time of disclosure by such party; (b) if disclosed orally or not marked "confidential" or with words of similar meaning, was subsequently summarized in writing by the disclosing party and marked "confidential" or with words of similar meaning; and, (c) should reasonably be recognized as confidential information of the disclosing party. The term "Confidential Information" does not include any information or documentation that was: (a) subject to disclosure under the Michigan Freedom of Information Act (FOIA); (b) already in the possession of the receiving party without an obligation of confidentiality; (c)

developed independently by the receiving party, as demonstrated by the receiving party, without violating the disclosing party's proprietary rights; (d) obtained from a source other than the disclosing party without an obligation of confidentiality; or, (e) publicly available when received, or thereafter became publicly available (other than through any unauthorized disclosure by, through, or on behalf of, the receiving party). For purposes of this Contract, in all cases and for all matters, State Data is deemed to be Confidential Information.

- b. Obligation of Confidentiality. The parties agree to hold all Confidential Information in strict confidence and not to copy, reproduce, sell, transfer, or otherwise dispose of, give or disclose such Confidential Information to third parties other than employees, agents, or subcontractors of a party who have a need to know in connection with this Contract or to use such Confidential Information for any purposes whatsoever other than the performance of this Contract. The parties agree to advise and require their respective employees, agents, and subcontractors of their obligations to keep all Confidential Information confidential. Disclosure to a subcontractor is permissible where: (a) use of a subcontractor is authorized under this Contract; (b) the disclosure is necessary or otherwise naturally occurs in connection with work that is within the subcontractor's responsibilities; and (c) Contractor obligates the subcontractor in a written contract to maintain the State's Confidential Information in confidence. At the State's request, any employee of Contractor or any subcontractor may be required to execute a separate agreement to be bound by the provisions of this Section.
- c. Cooperation to Prevent Disclosure of Confidential Information. Each party must use its best efforts to assist the other party in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the foregoing, each party must advise the other party immediately in the event either party learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Contract and each party will cooperate with the other party in seeking injunctive or other equitable relief against any such person.
- d. Remedies for Breach of Obligation of Confidentiality. Each party acknowledges that breach of its obligation of confidentiality may give rise to irreparable injury to the other party, which damage may be inadequately compensable in the form of monetary damages. Accordingly, a party may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies which may be available, to include, in the case of the State, at the sole election of the State, the immediate termination, without liability to the State, of this Contract or any Statement of Work corresponding to the breach or threatened breach.
- e. Surrender of Confidential Information upon Termination. Upon termination of this Contract or a Statement of Work, in whole or in part, each party must, within 5 calendar days from the date of termination, return to the other party any and all Confidential Information received from the other party, or created or received by a party on behalf of the other party, which are in such party's possession, custody, or control; provided, however, that Contractor must return State Data to the State following the timeframe and procedure described further in this Contract. Should Contractor or the State determine that the return of any Confidential Information is not feasible, such party must destroy the Confidential Information and must certify the same in writing within 5 calendar days from the date of termination to the other party.

33. **Reserved**

34. **Reserved.**

35. **Reserved.**

36. **Records Maintenance, Inspection, Examination, and Audit.** The State or its designee may audit Contractor to verify compliance with this Contract. Contractor must retain, and provide to the State or its

designee and the auditor general upon request, all financial and accounting records related to the Contract through the term of the Contract and for 4 years after the latter of termination, expiration, or final payment under this Contract or any extension ("**Audit Period**"). If an audit, litigation, or other action involving the records is initiated before the end of the Audit Period, Contractor must retain the records until all issues are resolved.

Within 10 calendar days of providing notice, the State and its authorized representatives or designees have the right to enter and inspect Contractor's premises or any other places where Contract Activities are being performed, and examine, copy, and audit all records related to this Contract. Contractor must cooperate and provide reasonable assistance. If any financial errors are revealed, the amount in error must be reflected as a credit or debit on subsequent invoices until the amount is paid or refunded. Any remaining balance at the end of the Contract must be paid or refunded within 45 calendar days.

This Section applies to Contractor, any parent, affiliate, or subsidiary organization of Contractor, and any subcontractor that performs Contract Activities in connection with this Contract.

- 37. Warranties and Representations.** Contractor represents and warrants: (a) Contractor is the owner or licensee of any Contract Activities that it licenses, sells, or develops and Contractor has the rights necessary to convey title, ownership rights, or licensed use; (b) all Contract Activities are delivered free from any security interest, lien, or encumbrance and will continue in that respect; (c) the Contract Activities will not infringe the patent, trademark, copyright, trade secret, or other proprietary rights of any third party; (d) Contractor must assign or otherwise transfer to the State or its designee any manufacturer's warranty for the Contract Activities; (e) the Contract Activities are merchantable and fit for the specific purposes identified in the Contract; (f) the Contract signatory has the authority to enter into this Contract; (g) all information furnished by Contractor in connection with the Contract fairly and accurately represents Contractor's business, properties, finances, and operations as of the dates covered by the information, and Contractor will inform the State of any material adverse changes; and (h) all information furnished and representations made in connection with the award of this Contract is true, accurate, and complete, and contains no false statements or omits any fact that would make the information misleading. A breach of this Section is considered a material breach of this Contract, which entitles the State to terminate this Contract under Section 23, Termination for Cause.
- 38. Conflicts and Ethics.** Contractor will uphold high ethical standards and is prohibited from: (a) holding or acquiring an interest that would conflict with this Contract; (b) doing anything that creates an appearance of impropriety with respect to the award or performance of the Contract; (c) attempting to influence or appearing to influence any State employee by the direct or indirect offer of anything of value; or (d) paying or agreeing to pay any person, other than employees and consultants working for Contractor, any consideration contingent upon the award of the Contract. Contractor must immediately notify the State of any violation or potential violation of these standards. This Section applies to Contractor, any parent, affiliate, or subsidiary organization of Contractor, and any subcontractor that performs Contract Activities in connection with this Contract.
- 39. Compliance with Laws.** Contractor must comply with all federal, state and local laws, rules and regulations.
- 40. Reserved.**
- 41. Reserved.**
- 42. Nondiscrimination.** Under the Elliott-Larsen Civil Rights Act, 1976 PA 453, MCL 37.2101, *et seq.*, and the Persons with Disabilities Civil Rights Act, 1976 PA 220, MCL 37.1101, *et seq.*, Contractor and its subcontractors agree not to discriminate against an employee or applicant for employment with respect to hire, tenure, terms, conditions, or privileges of employment, or a matter directly or indirectly related to employment, because of race, color, religion, national origin, age, sex, height, weight, marital status, or mental or physical disability. Breach of this covenant is a material breach of this Contract.
- 43. Unfair Labor Practice.** Under MCL 423.324, the State may void any Contract with a Contractor or subcontractor who appears on the Unfair Labor Practice register compiled under MCL 423.322.
- 44. Governing Law.** This Contract is governed, construed, and enforced in accordance with Michigan law, excluding choice-of-law principles, and all claims relating to or arising out of this Contract are governed

by Michigan law, excluding choice-of-law principles. Any dispute arising from this Contract must be resolved in Michigan Court of Claims. Contractor consents to venue in Ingham County, and waives any objections, such as lack of personal jurisdiction or *forum non conveniens*. Contractor must appoint agents in Michigan to receive service of process.

45. **Non-Exclusivity.** Nothing contained in this Contract is intended nor will be construed as creating any requirements contract with Contractor. This Contract does not restrict the State or its agencies from acquiring similar, equal, or like Contract Activities from other sources.
46. **Force Majeure.** Neither party will be in breach of this Contract because of any failure arising from any disaster or acts of god that are beyond their control and without their fault or negligence. Each party will use commercially reasonable efforts to resume performance. Contractor will not be relieved of a breach or delay caused by its subcontractors. If immediate performance is necessary to ensure public health and safety, the State may immediately contract with a third party.
47. **Dispute Resolution.** The parties will endeavor to resolve any Contract dispute in accordance with this provision. The dispute will be referred to the parties' respective Contract Administrators or Program Managers. Such referral must include a description of the issues and all supporting documentation. The parties must submit the dispute to a senior executive if unable to resolve the dispute within 15 business days. The parties will continue performing while a dispute is being resolved, unless the dispute precludes performance. A dispute involving payment does not preclude performance.

Litigation to resolve the dispute will not be instituted until after the dispute has been elevated to the parties' senior executive and either concludes that resolution is unlikely, or fails to respond within 15 business days. The parties are not prohibited from instituting formal proceedings: (a) to avoid the expiration of statute of limitations period; (b) to preserve a superior position with respect to creditors; or (c) where a party makes a determination that a temporary restraining order or other injunctive relief is the only adequate remedy. This Section does not limit the State's right to terminate the Contract.
48. **Media Releases.** News releases (including promotional literature and commercial advertisements) pertaining to the Contract or project to which it relates must not be made without prior written State approval, and then only in accordance with the explicit written instructions of the State.
49. **Website Incorporation.** The State is not bound by any content on Contractor's website unless expressly incorporated directly into this Contract.
50. **Order of Precedence.** In the event of a conflict between the terms and conditions of the Contract, the Schedules, a purchase order, or an amendment, the order of precedence is: (a) the purchase order; (b) the amendment; (c) Schedule A; (d) any other Schedules; and (e) the Contract.
51. **Severability.** If any part of this Contract is held invalid or unenforceable, by any court of competent jurisdiction, that part will be deemed deleted from this Contract and the severed part will be replaced by agreed upon language that achieves the same or similar objectives. The remaining Contract will continue in full force and effect.
52. **Waiver.** Failure to enforce any provision of this Contract will not constitute a waiver.
53. **Survival.** The provisions of this Contract that impose continuing obligations, including warranties and representations, termination, transition, insurance coverage, indemnification, and confidentiality, will survive the expiration or termination of this Contract.
54. **Entire Contract and Modification.** This Contract is the entire agreement and replaces all previous agreements between the parties for the Contract Activities. This Contract may not be amended except by signed agreement between the parties (a "**Contract Change Notice**").

# STATE OF MICHIGAN

Contract No. 071B6600122  
Vehicles – Cab & Chassis

## SCHEDULE A STATEMENT OF WORK CONTRACT ACTIVITIES

|  |
|--|
| <b>Requirements</b>  |
| <b>1. Specifications</b>   |
| <b>1.1 The Contractor must provide the following:</b>  |
| <p><b>A. Cab and Chassis vehicles per Schedule B - Specifications.</b></p> <p>All vehicles to be furnished hereunder shall conform to the attached specifications (Schedule B – Specifications). If equipment does not fully comply with specifications, dealers shall include a list of designated exceptions to specifications. When no statement of exception is indicated, conformance to specifications will be required. Exceptions must be registered with the item number(s) to which it applies and list the description of equipment involved. The State reserves the right to accept or reject exceptions to the specification.</p> <p><b>B. New Equipment</b></p> <p>All vehicles must be new and of the manufacturer's current models in production at the time of order. All standard or optional equipment to be included shall be as advertised by the manufacturer (OEM) and factory installed and shall not consist of substitute or after-market equipment. Equipment not available from the factory may be dealer installed, in compliance with specifications.</p> <p><b>C. Options</b></p> <p>The Contractor shall provide options for Cab &amp; Chassis at the lowest price available to all State Agencies, and Extended Purchasing Participants.</p>  |
| <b>1.2 Warranties</b>  |
| <p>All vehicles purchased on this contract will be covered at a minimum by the same manufacturer's vehicle warranty as is provided to retail customers. The Contractor will be responsible for all materials and accessories used in the vehicle, whether the same is ready made or from an outside source; and <u>this responsibility may not be</u> transferred, conveyed, assigned to any other person, company, corporation or entity without the previous written approval of the State.</p> <p>Extension of warranty and or other policy adjustments will be considered when constant maintenance is required or if replacement parts prove unsound. The State of Michigan shall expect the manufacturer to have an adequate stock of replacement parts available to service State of Michigan, and Extended Purchasing Participants vehicles, and to make delivery of all replacement parts to their dealers who may service the State of Michigan, and Extended Purchasing Participants vehicles, within a reasonable time. The prime Contractor will be required to contact the State of Michigan, and Extended Purchasing Participants within ten (10) days after receipt of a contract release or purchase order, to arrange procedures concerning the implementation of warranty claims and to designate personnel to handle claims.</p> |
| <b>1.3 Recall Requirements and Procedures</b>  |
| <p>The Contractor shall notify the Program Manager (PM) or their Designee within 48 hours of a recall notice via email.</p>  |
| <b>2. Service Levels</b>   |
| <b>2.1 Time Frames</b>   |
| <p>Delivery shall be within:</p> <ul style="list-style-type: none"><li>• 90-120 calendar days after receipt of the order for Cab &amp; Chassis without body equipment.</li><li>• 120-240 calendar days after receipt of order for Cab &amp; Chassis equipped with Dump, Stake, or Van Type Bodies.</li></ul>   |

The Contractor and the State, or Extended Purchasing Participants, may mutually agree upon alternate schedules in writing. Deviations from the agreed upon schedule exceeding seven (7) calendar days shall be subject to section 10, Invoice Credits.

## **2.2 Training**

The dealer shall provide access for State and Extended Purchasing Participants mechanics to all on-line service and repair information including service bulletins for all vehicles purchased.

The dealer shall provide access for State and Extended Purchasing Participants mechanics to service and repair training for the models purchased. Training shall be similar to the training offered to dealership mechanics. Access to all engine service and training information is available.

“On Command” Software and Portal Access is furnished by Navistar which gives all on-line service and repair information including service bulletins for all vehicles purchased.

A Navistar Education Portal is available where the State Agencies and Extended Purchasing Participants can register and complete desired courses that are virtually the same as those offered to dealership personnel. Both International and vendor component classes are offered, many at no additional charge.

**Tri County International:** Tri-County International Trucks, Inc. will coordinate an Annual OEM one-day technical in-service meeting with Fleet Technicians in the Mid-Michigan area.

**Navistar:** Tri-County International Trucks, Inc. will schedule an Annual one-day Navistar OEM training for up to 8 technicians at a cost of \$2200.00 in the Mid-Michigan area.

**Cummins:** Tri-County International Trucks, Inc. will schedule an Annual one-day Cummins OEM 6 hour training at a cost of \$1600.00 in the Mid-Michigan area.

Prices subject to change per OEM published pricing.

## **2.3 Reporting**

The State reserves the right to request reports from the Contractor.

By the second Friday of every December, the Contractor must submit a report of recycled content in commodities sold in that calendar year to contact **Yvon Dufour, or DTMB Procurement Designee**.

## **2.4 Documents**

Contractor shall submit the following documents at the time of delivery:

- a) Owner's/Operator's manual for vehicle and all add-on equipment.
- b) Warranty papers for chassis, body, and additional equipment if applicable.
- c) Maintenance manual(s).

## **2.5 Meetings**

The State may request a kick-off meeting with the Contractor within thirty (30) days of the Effective Date. The State may request other meetings, as it deems appropriate.

## **3. Staffing**

### **3.1 Contractor Representative**

The Contractor shall appoint an individual, specifically assigned to State of Michigan accounts, that will respond to State inquiries regarding the Contract Activities, answering questions related to ordering and delivery, etc. (the “Contractor Representative”).

Mark Caracciolo  
Office: 313-584-7090 ext. 3213  
Cell: 586-222-2940  
[mcaracciolo@tricotruck.com](mailto:mcaracciolo@tricotruck.com)

The Contractor shall notify the Contract Administrator at least **30** calendar days before removing or assigning a new Contractor Representative.

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| <p><b>3.2 Customer Service, Technical Support, Repairs and Maintenance Toll-Free Number</b></p> <p>The Contractor shall specify its toll-free number for the State to make contact with the Contractor Representative. The Contractor Representative shall be available for calls during the hours of 8 am to 5 pm EST.</p> <p><b>(888) 390-6576</b></p>  |
| <p><b>3.3 Disclosure of Subcontractors</b></p> <p>If the Contractor intends to utilize subcontractors, the Contractor shall disclose the following:<br/> The legal business name; address; telephone number; a description of subcontractor's organization and the services it will provide; and information concerning subcontractor's ability to provide the Contract Activities.<br/> The relationship of the subcontractor to the Contractor.<br/> Whether the Contractor has a previous working experience with the subcontractor. If yes, provide the details of that previous relationship.<br/> A complete description of the Contract Activities that will be performed or provided by the subcontractor.<br/> Of the total cost, the price of the subcontractor's work.</p>   |
| <p><b>4. Pricing</b></p>  |
| <p><b>4.1 Price Term</b></p> <p>The pre-qualified pool of Contractors shall bid annually on vehicles. Compliance with specifications and the lowest bid, shall govern award for vehicles by manufacturer, model category, and/or model groups. The State reserves the right to negotiate with one or more Contractors. Once vehicles are awarded, prices are fixed for one model year with an option to "roll-over" pricing for the next model years. "Model year" is defined as the current model year at the time of the bid release. Dealers are obligated to provide the vehicle at the bid price as long as that model year is produced. "Roll-over" pricing shall be upon mutual agreement between the State and the dealer. The State reserves the right to prohibit "roll-over" pricing for any reason. Vehicles that are not rolled over are included in the upcoming annual bid cycle.</p>  |
| <p><b>4.2 Price Changes</b></p> <p>Prices quoted are the maximum to be charged during the vehicle model year. Model year is defined as the current model year at the time of the bid release.</p> <p>Dealers are obligated to provide the vehicle at the bid price as long as that model year is produced with the following exceptions:</p> <ul style="list-style-type: none"> <li>a) The State or Extended Purchasing Participants shall receive the benefit of any decrease in price that may occur.</li> <li>b) If changes in manufacturer standard equipment or federal regulations affect the cost of the vehicle(s) during the model year by more than one hundred-dollars (\$100), the Contractor may request a price revision to reflect the actual cost increase experienced. The request must be accompanied by evidence that the change actually affected the Contractor's cost.</li> <li>c) If the State of Michigan raises the cost of the vehicle title fees during the contract period, Contractors may request a price adjustment to reflect the actual cost increase experienced.</li> </ul> <p>Changes may be either increase or decrease, and may be requested by either party. Approved changes shall be firm for the remainder of the model year, and shall take effect 30 days after authorization by Contract Change Notice. The postmark date on the Contract Release/Purchase Order shall determine prices to be charged on an order that may have been in transit prior to implementation of price revisions.</p> <p>Requests for price changes shall be RECEIVED IN WRITING AT LEAST 30 DAYS PRIOR TO THEIR EFFECTIVE DATE, and are subject to written acceptance before becoming effective. In the event new prices are not acceptable, the vehicle will be added to the upcoming bid cycle making it available for all pre-qualified dealers to submit bids. The continued payment of any charges due after September 30th of any fiscal year will be subject to the availability of an appropriation for this purpose.</p> |
| <p><b>5. Ordering</b></p>   |
| <p><b>5.1 Authorizing Document</b></p> <p>Orders for delivery of commodities and/or services will be issued directly by the State, or Extended Purchasing Participants, through the issuance of a Purchase Order Form referencing this contract. The Contractor is asked to reference all items per section <b>8.1 Invoice Requirements</b>.</p>  |

The Contractor is only authorized to sell vehicles specifically listed on their contract within the respective model year.

Any misrepresentations, such as selling of other vehicles, could be subject to the following:

1. Submittal of an official Vendor Performance with the State.
2. Loss of award (Contractor's current awarded vehicles to be re-bid amongst other Contractors).
3. Early removal from pre-qualification.

## 5.2 Order Verification

The Contractor must have internal controls to verify abnormal orders and to ensure that only authorized individuals place orders.

When an item is backordered, the Contractor shall notify the State or Extended Purchasing Participants within ten (10) business days.

The Contractor shall provide an order confirmation within two (2) business days via email to the Designee indicated on the Purchase Order.

The Contractor shall provide a delivery timeframe within ten (10) business days via email to the Designee indicated on the Purchase Order.

## 6. Delivery

### A. F.O.B. Delivered Items

Prices shall be quoted "F.O.B. Delivered" with transportation charges prepaid on all orders for State of Michigan Agencies, in the vicinity of Lansing, Michigan. Other F.O.B. terms will not be accepted and may disqualify a dealer from further consideration.

### B. F.O.B. dealership Items

Prices shall be quoted "F.O.B. Dealership" with transportation charges prepaid to the primary Contractor location on all orders for Extended Purchasing Participants. Dealers must also quote a delivery cost per mile to facilitate calculation of delivery cost to various locations within Michigan. The delivery fee per vehicle for Extended Purchasing Participants shall be a maximum of \$2.50 per mile starting at the first mile. Dealers can include a lower delivery fee than \$2.50 per mile in their bid responses. The delivery cost per mile will be added to the unit cost of the vehicle unit price quoted to determine the "Total Unit Price" for "F.O.B. Dealership" items. Mileage will be calculated based upon the "Official Michigan Department of Transportation Highway Map". Other F.O.B. terms will not be accepted and may disqualify a dealer from further consideration.

### C. Driver Delivery

Contractors will be permitted to drive vehicles to final destinations in compliance with the "Affidavit for Driver Delivery" attached, however, the affidavit must be completed, submitted, and in the contract file within Purchasing Operations to be applicable.

Delivery must be made between the hours of 8:00 A.M. and 4:00 P.M., Monday through Friday ONLY, excluding State Holidays. Contractors shall contact the ordering agency 48 hours prior to the scheduled delivery time and date, to obtain confirmation of staff availability.

## 7. Acceptance

### 7.1 Acceptance and Inspection

Prior to delivery, each vehicle shall be serviced and inspected by the dealer or their agent. At a minimum, this pre-delivery service and inspection shall cover the specifications listed in the State of Michigan Specifications **per Schedule B, Pre-Delivery Service**. A copy of the Contractor's inspection and service check, including the Contractor's and vehicle identification, check-off of service and inspection performed and the service manager's signature shall be furnished with each vehicle delivered. The vehicles crank case, differential and transmission shall be filled to the manufacturer's recommended capacity and the fuel tank shall have a minimum of one-fourth of a tank of fuel when the vehicle arrives at the delivery destination. The Contractor shall provide a completed odometer statement, completed RD108 application for title form, vehicle window sticker or line setting ticket, and invoice for each vehicle at the time of delivery. The vehicle shall be clean and free from defects when delivered.

The receipt of all items from section 2.4 shall be submitted complete.

Each unit shall have an initial fill of windshield washer solution with solvent giving winter protection.

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| The receiving State Agency and Extended Purchasing Participants have been instructed to make inspection on receipt of units and to process payment documents promptly. Payment documents, however, will be delayed if the vehicle fails to comply with specification requirements.  |
| <b>8. Invoice and Payment</b>   |
| <b>8.1 Invoice Requirements</b>   |
| All invoices submitted to the State must include: (a) date; (b) contract number; (c) purchase order; (d) quantity; (e) description of the Contract Activities; (f) base vehicle unit price; (g) option unit price; (h) shipping cost (if any); and (i) total price.   |
| <b>8.2 MiDeal Requirements</b>  |
| <ul style="list-style-type: none"> <li>a) The Contractor must ensure that all purchasers are MiDEAL Members before extending the Contract pricing.</li> <li>b) The Contractor must submit quarterly reports of MiDEAL purchasing activities (<b>See Standard Contract Terms, section 7</b>).</li> <li>c) To the extent that MiDEAL Members purchase Deliverable(s) under this Contract, the quantities of Deliverable(s) purchased will be included in determining the appropriate rate wherever tiered pricing based on quantity is provided.</li> <li>d) The Contractor shall submit invoices to and receive payment from MiDEAL Members on a direct and individual basis (<b>See Standard Contract Terms, section 8</b>).</li> </ul> |
| <b>9. Additional Requirements</b>   |
| <b>9.1 Environmental and Energy Efficient Products</b>  |
| The Contractor shall identify any energy efficient, bio-based, or otherwise environmental friendly products used in the products to the Program Manager (PM) prior to delivery. This information must include any relevant third-party certification.   |
| <b>The Contractor shall identify any energy efficient, bio-based, or otherwise environmental friendly products used in their products to the Program Manager (PM) 2 weeks prior to delivery.</b>  |
| <b>9.2 Recycled Content and Recyclability</b>   |
| <p><b>Deliverable(s).</b> Without compromising performance or quality, the State prefers Deliverable(s) containing higher percentages of recycled materials. The Contractor must indicate an estimate of the percentage of recycled materials, if any, contained in each Deliverable:</p> <ul style="list-style-type: none"> <li>• (total estimated percentage of recovered material) 10 %</li> <li>• (estimated percentage of post-consumer material)</li> <li>• (estimated percentage of post-industrial waste)</li> </ul>  |
| <b>9.3 Hazardous Chemical Identification</b>  |
| In accordance with the federal Emergency Planning and Community Right-to-Know Act, 42 USC 11001, <i>et seq.</i> , as amended, the Contractor must provide a Safety Data Sheet listing any hazardous chemicals, as defined in 40 CFR §370.2, to be delivered. Each hazardous chemical must be properly identified, including any applicable identification number, such as a National Stock Number or Special Item Number.   |
| <b>The Contractor shall provide all current SDS to the Program Manager (PM) 2 weeks prior to delivery.</b>  |
| <b>9.4 Mercury Content</b>  |
| Pursuant to MCL 18.1261d, mercury-free products must be procured when possible. The Contractor must explain if it intends to provide products containing mercury, the amount or concentration of mercury, and whether cost competitive alternatives exist. If a cost competitive alternative does exist, the Contractor must provide justification as to why the particular product is essential. All products containing mercury must be labeled as containing mercury.  |
| <b>The Contractor shall report if it intends to provide products containing mercury to the Program Manager (PM) no later than 48 hours after a purchase order is issued.</b>  |
| <b>9.5 Brominated Flame Retardants</b>  |
| The State prefers to purchase products that do not contain brominated flame-retardants (BFRs) whenever possible.  |

**The Contractor must disclose to the Program Manager (PM) whether their products contain BFRs no later than 48 hours after a purchase order is issued.**

**10. Invoice Credits**

Late or improper completion of the Contract Activities will cause loss and damage to the State and Extending Purchasing Participants and it would be impracticable and extremely difficult to fix the actual damage sustained by the State and/or Extending Purchasing Participants. Therefore, if there is late or improper completion of the Contract Activities, the State, and the Extended Purchasing Participants are entitled to collect invoice credits for 2/10<sup>th</sup> of 1% of the Purchase Order for each day the Contractor fails to remedy the late or improper completion of the Work.

**11. Liquidated Damages**

Unauthorized Removal of Key Personnel will interfere with the timely and proper completion of the Contract, to the loss and damage of the State, and it would be impracticable and extremely difficult to fix the actual damage sustained by the State. Therefore, the State may assess liquidated damages against Contractor as specified below.

The State is entitled to collect \$500 per individual per day for the removal of any Key Personnel without prior approval of the State.

The State is entitled to collect \$500 per individual per day for an unapproved or untrained key personnel replacement.



## **SCHEDULE B SPECIFICATION INFORMATION**

### **Cab & Chassis**



**THESE SPECIFICATIONS ARE APPLICABLE TO MODEL  
YEARS 2016 - 2023 UNLESS OTHERWISE SPECIFIED.**

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|                        |  |
|------------------------|--|
| <b>3905-0008H-T50D</b> | HYBRID VEHICLES: HEAVY DUTY TRUCK, CAB AND CHASSIS, DIESEL (G.V.W.R. 23,500 lbs., min.)  |
| <b>3905-0012-CBPEA</b> | HYBRID VEHICLES: Stripped Chassis, Parallel Hybrid Electric Drive, 158" wheelbase, 14,000 lbs. min GVWR  |
| <b>3905-0012-CBPEB</b> | HYBRID VEHICLES: Stripped Chassis, Parallel Hybrid Electric Drive, 176" Wheelbase, 14,000 lbs. min GVWR  |
| <b>3958--0096D</b>     | MEDIUM DUTY TRUCK 4X4: CAB AND CHASSIS, (G.V.W.R. 25,950 lbs., min.), DIESEL, (Body & Payload-Approx. 13,000 lbs.)                               |
| <b>3958-0110</b>       | HEAVY DUTY TRUCKS: CAB AND CHASSIS, (G.V.W.R. 14,500 LBS., min.)   |
| <b>3958-0111D</b>      | HEAVY DUTY TRUCKS: CAB AND CHASSIS, DUAL REAR WHEELS, DIESEL, (G.V.W.R. 14,500 LBS., min.)   |
| <b>3958-0112</b>       | HEAVY DUTY TRUCKS: CAB AND CHASSIS DUAL REAR WHEELS, (G.V.W.R. 14,500 LBS., min.)(4x4)   |
| <b>3958-0113D</b>      | HEAVY DUTY TRUCKS: CAB AND CHASSIS DUAL REAR WHEELS, DIESEL, (G.V.W.R. 14,500 LBS., min.)(4x4)   |
| <b>3958-0114</b>       | HEAVY DUTY TRUCKS: CAB AND CHASSIS, (G.V.W.R. 15,000 LBS., min.)   |
| <b>3958-0115D</b>      | HEAVY DUTY TRUCKS: CAB AND CHASSIS DUAL REAR WHEELS, DIESEL, (G.V.W.R. 15,000 LBS., min.)  |
| <b>3958-0116</b>       | HEAVY DUTY TRUCKS: CAB AND CHASSIS, (G.V.W.R. 15,000 LBS., min.)(4x4)  |
| <b>3958-0117D</b>      | HEAVY DUTY TRUCKS: CAB AND CHASSIS, DIESEL, (G.V.W.R. 15,000 LBS., min.)(4x4)  |
| <b>3958-0134</b>       | HEAVY DUTY TRUCKS: CAB AND CHASSIS, (G.V.W.R. 21,000 lbs., min.), LOW PROFILE  |
| <b>3958-0135D</b>      | HEAVY DUTY TRUCKS: CAB AND CHASSIS, DIESEL, (G.V.W.R. 23,500 lbs., min.),  |
| <b>3958-0136D</b>      | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 21,000 lbs., min.), DIESEL  |
| <b>3958-0160D</b>      | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 33,000 lbs., min.), DIESEL  |
| <b>3958-0164D</b>      | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 27,000 LBS., MIN.), DIESEL  |
| <b>3958--0170D</b>     | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 44,000 lbs., min.), 305HP DIESEL ENGINE, SINGLE AXLE, DIESEL  |
| <b>3958-0172D</b>      | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 64,000 lbs., min.) TANDEM AXLE, 370HP DIESEL ENGINE, WALKING BEAM AND SPRING SUSPENSION             |
| <b>3958-0173D</b>      | HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 52,000 lbs., min.), TANDEM-Diesel Engine, (Not Intended to be equipped with an Underbody Snow Plow) |
| <b>3958-0178D</b>      | HEAVY DUTY TRUCKS: TRACTOR: (G.C.W.R. 70,000 lbs., min.), TANDEM AXLE, DIESEL  |

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

**GENERAL SPECIFICATIONS**

|   |      |
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Patrol vehicle equipment options are contained within each specification contained in this document.

All vehicles must be new and of the manufacturer's current models in production at the time of delivery. All standard or optional equipment to be included shall be as advertised by the manufacturer (OEM) and factory installed and shall not consist of substitute or after market equipment. Special Edition Pricing Packages which may limit available options are not acceptable. Optional equipment not available from the factory may be dealer installed.

**The dealer's vehicle order confirmation sheet, which includes all of the standard options provided with the vehicle in accordance with the State of Michigan Specification, shall be provided at each of these steps in the process:**

**With dealers annual bid submittal to the State of Michigan  
With original quote from the dealer to the Ordering Entity  
Upon delivery of the vehicle from the dealer to the Ordering Entity  
The Ordering Entity shall use as a check list when accepting the vehicle to verify all ordered options are included on the vehicle**

The dealer shall indicate on the TOP of the order confirmation sheet:

- The specification number(s) that applies

**Diesel Vehicles are indicated with a “D” at the end of the specification number.  
Alternative Fuel vehicles are indicated with a “A” at the end of the specification number.**

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

**TRUCK EQUIPMENT (Page B)**

The items listed below are to be supplied on all trucks, even though they may be optional with the manufacturer. They have also been included in the individual specifications and are to be furnished on all vehicles:

See individual specifications for MDOT specific options.

12 Volt auxiliary outlet

Air Conditioning - All trucks.

Color-Manufacturers Standard to be selected.

Coolant System-Maximum Size Available, including the Heaviest Duty Radiator

Fuel Tanks, Diesel, with sending unit and magnetic drain plug, on all trucks over 21,000 G.V.W.R., painted Black and labeled "Diesel Fuel Only".

Hub caps on all pickups and vans up to and including 10,000 G.V.W.R. If not available from dealer cap nuts shall be furnished.

Keys-(2) sets with code numbers; shall be with vehicle at time of delivery. (Three sets for MDOT)

Mirrors All trucks are to be equipped with R.H. and L.H. outside rearview mirrors to comply with Michigan laws; all trucks up to and including 15,000 G.V.W.R. shall be equipped with inside rearview mirror. In all cases, outside R.H. & L.H. rear view mirrors shall be 34 sq.in. minimum, swing away type and provide full vision past all body installations. Mirrors shall be of stainless steel or high impact plastic construction unless denoted otherwise in individual truck specifications. All West Coast Type or Below Eye Level Camper Style Mirrors shall have stainless steel or high impact plastic heads, brackets, and hardware.

Paint codes-factory paint codes shall be furnished with all vehicles; for all after market painting both the brand and paint code shall be furnished.

Pre-delivery inspection and servicing.

Radio - AM/FM Manufacturers Standard, Factory Installed

Seats-Split Bench type, unless otherwise specified

Shock absorbers-(Heaviest Duty Available), front all trucks. Rear, up to and including 15,000 G.V.W.R.

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

Spare tire, or Rim, not to be furnished unless specified. If specified, tires to be of same mfg., tread design to be same as front tires.

Speed Control, Factory Installed

Steering-Power, Tilt Wheel

Transmission-Automatic.

Jack-Furnish on trucks up to and including 12,000 G.V.W.R.

All items removed for installation of optional equipment shall be returned to the State of Michigan or the Ordering Entity.

TO BE EQUIPPED IN COMPLIANCE WITH ALL APPLICABLE FEDERAL MOTOR VEHICLE SAFETY STANDARDS AND REGULATIONS. ALL VEHICLES MUST BE EQUIPPED TO COMPLY WITH ALL REQUIREMENTS OF THE MICHIGAN MOTOR VEHICLE CODE.

**Delete: On GM vehicles, OnStar and XM radio are deleted.**

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DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

**PRE-DELIVERY SERVICE**

The term "Pre-Delivery Service and Inspection" as used in State of Michigan Specifications includes the following:

1. General appearance of body both interior and exterior for completeness and quality of workmanship.
2. Lubrication and fluid levels and correcting any leaks:
  - a. Radiator
  - b. Windshield Washer
  - c. Battery
  - d. Power steering pump
  - e. Brake master cylinder
  - f. Engine oil
  - g. Transmission fluid level.
3. Mechanical operation of vehicle:
  - a. Steering gear and linkage
  - b. Suspension assembly, front and rear
  - c. Proper tire pressure to normal rated road requirements
  - d. Hood latch
  - e. Head lights, aim and adjust
  - f. Front wheel toe in and torque wheel nuts
  - g. Seat and shoulder belts operative
  - h. All locks and latches to be operative
  - i. Windshield wiper and washer to be operative
  - j. Proper adjustment to all drive belts
4. A check of all electrical operations to include: headlights, side marker lights, temperature, alternator, oil pressure lights, parking lights, stop and tail lights, directional signals, emergency flasher and parking brake lights.
5. **Miscellaneous items to be furnished:**
  - a. Manufacturers Window Sticker shall not be removed from vehicle.
  - b. Odometer Certification, vehicle window sticker, or line setting ticket, and Vehicle Curb Weight at time of delivery.
  - c. Manufacturers or Dealers Pre-Delivery Check Sheet.
  - d. Vehicle shall have a minimum of one fourth (1/4) tank of Fuel when delivered.
  - e. Warranty Plate and Operators Manual(s) shall be delivered with vehicle at no cost to the State of Michigan.
  - f. Completed RD108 application for title form.
  - g. Invoice for each vehicle at the time of delivery.
  - h. Vehicle Order Confirmation Sheet.

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6. Deliveries shall be between the hours of 8 AM and 3 PM. No Weekend or Holiday Deliveries will be accepted. Forty-eight (48) hour notice required prior to delivery.

It is intended that vehicles delivered in accordance with the Michigan specifications will be complete, including mechanical details, general workmanship and appearance, and shall be delivered complete with all warranty service books and identification plate.

**Failure to adhere to specifications may be reason to delay payment.**

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
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**RECEIVING PROCEDURE**

It is important that all State agencies and departments carefully inspect all vehicles prior to signing the Freight Bill. If any vehicle is received in a damaged condition of component parts or accessories are missing, a notation of the discrepancy(ies) is to be made on the Freight Bill and then be signed by the driver who delivered the vehicles. A Complaint to Vendor Form should be initiated and sent to the Contractor at once noting discrepancies. Failure to note obvious deficiencies at time of delivery on the Freight Bill may place the burden of repair on the Ordering Entity

It is recommended that the following items be checked by the Ordering Entity prior to signing the Freight Bill:

1. Visually inspect exterior of vehicle for paint, body, tire, tail light, antenna, outside rear view mirror and molding damage.
2. Visually inspect under hood for the following items:
  - a. Air cleaner
  - b. Battery and caps
  - c. Radiator cap
  - d. Windshield washer container.
3. Check for cracked or broken windows.
4. Check trunk compartment for the following:
  - a. Spare tire and wheel
  - b. Jack
  - c. Wheel wrench
  - d. Four hub caps
  - e. Trunk mat.
5. Check interior of vehicle for the following items:
  - a. Owner's manual and warranty material
  - b. Cigarette lighter
  - c. Two sets of keys (Three sets for MDOT)
  - d. Make sure all seat belts are installed
  - e. Sun visors
  - f. Upholstery damage or excessive soil.

It is the responsibility of the Ordering Entity to check for any other items that could possibly have been missing in accordance with the purchase order, specification data and the dealer's vehicle order confirmation sheet.

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**SPECIFICATIONS FOR SUBCLASSES**

**3905-0008H-T50D - HYBRID VEHICLES: HEAVY DUTY TRUCK, CAB AND  
CHASSIS, DIESEL (G.V.W.R. 23,500 lbs., min.)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: 5/6-speed

Allison w/ PTO Auto. 2000/2400/2200RDS

Ratio for minimum loaded road speed of approx. 68 mph.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

- ☐ Alternator-120 amp. min., Reference 22SI or approved equal
- ☐ Battery Carrier: HEV, Power Electronics Carrier (Eaton) w/Hybrid, mounted under cab. Includes Cooling System, LSM behind PEC.
- ☐ Transmission/Drive Unit: Eaton-Fuller Hybrid EH-8E406A-CD 6-speed Automated Manual Transmission w/Electronic Shift Controls, Without ePTO capability. Eaton-Fuller AutoClutch DM1401, 700ft.lb torque capacity

**ADDITIONAL MDOT OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

- ☐ Alternator: 120A min capacity, pad mounted
- ☐ Transmission/Drive Unit: Eaton-Fuller Hybrid EH-8E406A-UP 6-speed Automated

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**PURCHASING OPERATIONS**

Manual Transmission w/Electronic Shift Controls, With ePTO capability. Eaton-Fuller AutoClutch DM1401, 700ft.lb torque capacity

- ☐ Battery Carrier: HEV, Power Electronics Carrier (Eaton) w/Hybrid, mounted under cab. Includes Cooling System, LSM behind PEC.
- ☐ Body Integration, Remote Power Module: Mounted under cab or on battery box; up to six-(6) outputs and inputs, 20A per channel- includes one-(1) switch pack w/latched switches.
- ☐ All other specs per MDOT requirements.

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PURCHASING OPERATIONS**

**3905-0012-CBPEA    HYBRID VEHICLES: Stripped Chassis, Parallel Hybrid Electric Drive, 158" wheelbase, 14,000 lbs min GVWR**

MODEL - CURRENT NEW

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as "STANDARD FACTORY EQUIPPED" and are to be included on this vehicle.

- ☐ 3 Phase AC Traction Motor (Electric) and 5.4L FFV V-8 Engine (Gas/E85)
- ☐ 158" Wheelbase
- ☐ Lithium-Ion Battery

Fuel capacity-largest available from mfg.

Spare tire and wheel. Full size. Mfg. Std. mounting.

Wrench-wheel.

PLEASE NOTE: Speed Control is not available for this option.

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

**3905-0012-CBPEB    HYBRID VEHICLES: Stripped Chassis, Parallel Hybrid Electric Drive, 176" Wheelbase, 14,000 lbs min GVWR**

MODEL - CURRENT NEW

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as "STANDARD FACTORY EQUIPPED" and are to be included on this vehicle.

- ☐ 3 Phase AC Traction Motor (Electric) and 5.4L FFV V-8 Engine (Gas/E85)
- ☐ 176" Wheelbase
- ☐ Lithium-Ion Battery

Fuel capacity-largest available from mfg.

Spare tire and wheel. Full size. Mfg. Std. mounting.

Wrench-wheel.

PLEASE NOTE: Speed Control is not available for this option.

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

**HEAVY DUTY TRUCKS**

**3958--0096D HEAVY DUTY TRUCK 4X4: CAB AND CHASSIS, (G.V.W.R. 25,950 lbs., min.), DIESEL, (Body & Payload-Approx. 13,000 lbs.)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Gross H.P., min. **225**

Clutch: Heavy duty

Transmission: 5-speed syncro. with 2-speed transfer case P.T.O. opening both sides

Front Wheel Lock-out Hubs.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as "STANDARD FACTORY EQUIPPED" and are to be included on this vehicle.

Alternator-100 amp. min., Reference 22SI or approved equal

❑ Battery's-12 Volt; 1050 CCA, minimum.

Brakes-Full Air. Current FMVSS. Dust plates. Air dryer with spin on filter,

Automatic Drain Valves. Automatic slack adjusters, Anti-Lock.

Cab assist handles-right and left.

Fuel/Water Separator with Heater.

Fuel tanks-dual step, 50 gallon capacity each.

Heater-Engine block, 110/120 VAC

Hood, Tilt Type.

Mirrors-Rear View, Outside. L.H. and R.H. West Coast type. 6" x 16", with stainless steel or powder coated steel heads, brackets, and hardware.

Running board-To have running boards on each side, or step tanks.

Spare wheel.

Starting Aid-Cold weather, ether type or glow plug.

Steering-Power.

Tachometer.

Throttle, Electronic, High Idle Engine RPM Control.

Wheels, Hub Pilot Disc Type

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PURCHASING OPERATIONS**

**3958-0110    HEAVY DUTY TRUCKS: CAB AND CHASSIS, (G.V.W.R. 14,500 LBS., min.)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: Automatic: with maximum capacity transmission oil cooler, Factory installed.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Battery-12 Volt, 600 CCA, minimum.

Mirrors-Rear View, Inside. Outside R.H. and L.H., below eye level, extended reach, swing away type, 51 sq. in., minimum.

Wrench-wheel.

**ADDITIONAL MDOT OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Axle Rear Limited slip

Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.

Spare tire and wheel.

Switches, upfitter for auxillary

Throttle, Electronic, High Idle Engine RPM Control.

Towing package: Heaviest duty available from manufacturer

Trailer brake controller, factory installed

Trailer Hitch, Class III Receiver Type

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

**3958-0111D HEAVY DUTY TRUCKS: CAB AND CHASSIS, DUAL REAR WHEELS,  
DIESEL, (G.V.W.R. 14,500 LBS., min.)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: Automatic: with maximum capacity transmission oil cooler, Factory installed.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Wrench-wheel.

**ADDITIONAL MDOT OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Axle Rear Limited slip

Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.

Mirrors-Rear View, Inside. Outside R.H. and L.H., below eye level, extended reach, swing away type, 51 sq. in., minimum.

Switches, upfitter for auxillary

Throttle, Electronic, High Idle Engine RPM Control.

Towing package: Heaviest duty available from manufacturer

Trailer brake controller, factory installed

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DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

**3958-0112     HEAVY DUTY TRUCKS: CAB AND CHASSIS DUAL REAR WHEELS,  
(G.V.W.R. 14,500 LBS., min.) (4 x 4)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: Automatic: with maximum capacity transmission oil cooler, Factory installed.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Wrench-wheel.

**ADDITIONAL MDOT OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Axle Rear Limited slip

Hubs autolocking on front

Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.

Mirrors-Rear View, Inside. Outside R.H. and L.H., below eye level, extended reach, swing away type, 51 sq. in., minimum.

Spare tire and wheel.

Switches, upfitter for auxillary

Throttle, Electronic, High Idle Engine RPM Control.

Towing package: Heaviest duty available from manufacturer

Trailer brake controller, factory installed

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

**3958-0113D HEAVY DUTY TRUCKS: CAB AND CHASSIS DUAL REAR WHEELS,  
DIESEL, (G.V.W.R. 14,500 LBS., min.) (4 x 4)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: Automatic: with maximum capacity transmission oil cooler, Factory installed.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed below are to be supplied on all trucks, even though they may be optional with the manufacturer. Therefore, these specifications are to be furnished on all vehicles:

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Wrench-wheel.

**ADDITIONAL MDOT OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Axle Rear Limited slip

Hubs autolocking on front

Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.

Mirrors-Rear View, Inside. Outside R.H. and L.H., below eye level, extended reach, swing away type, 51 sq. in., minimum

Spare tire and wheel.

Switches, upfitter for auxillary

Throttle, Electronic, High Idle Engine RPM Control.

Towing package: Heaviest duty available from manufacturer

Trailer brake controller, factory installed

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PURCHASING OPERATIONS**

**3958-0114    HEAVY DUTY TRUCKS: CAB AND CHASSIS, (G.V.W.R. 15,000 LBS., min.)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: Automatic: with maximum capacity transmission oil cooler. Factory installed.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Wrench-wheel.

**ADDITIONAL MDOT OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Axle Rear Limited slip

Hubs autolocking on front

Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.

Mirrors-Rear View, Inside. Outside R.H. and L.H., below eye level, extended reach, swing away type, 51 sq. in., minimum.

Spare tire and wheel.

Switches, upfitter for auxillary

Throttle, Electronic, High Idle Engine RPM Control.

Towing package: Heaviest duty available from manufacturer

Trailer brake controller, factory installed

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**3958-0115D HEAVY DUTY TRUCKS: CAB AND CHASSIS DUAL REAR WHEELS,  
DIESEL, (G.V.W.R. 15,000 LBS., min.)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: Automatic: with maximum capacity transmission oil cooler. Factory installed.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Wrench-wheel.

**ADDITIONAL MDOT OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Axle Rear Limited slip

Hubs autolocking on front

Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.

Mirrors-Rear View, Inside. Outside R.H. and L.H., below eye level, extended reach, swing away type, 51 sq. in., minimum.

Spare tire and wheel.

Switches, upfitter for auxillary

Throttle, Electronic, High Idle Engine RPM Control.

Tires, Truck, Tubeless, Radial, to meet G.V.W.R. Rear duals, mud and snow (Goodyear preferred)

Towing package: Heaviest duty available from manufacturer

Trailer brake controller, factory installed

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PURCHASING OPERATIONS**

**3958-0116    HEAVY DUTY TRUCKS: CAB AND CHASSIS, (G.V.W.R. 15,000 LBS., min.) (4 x 4)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: Automatic: with maximum capacity transmission oil cooler with P.T.O. Provision. Factory installed.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Wrench-wheel.

**ADDITIONAL MDOT OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Axle Rear Limited slip

Hubs autolocking on front

Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.

Mirrors-Rear View, Inside. Outside R.H. and L.H., below eye level, extended reach, swing away type, 51 sq. in., minimum.

Spare tire and wheel.

Switches, upfitter for auxillary

Throttle, Electronic, High Idle Engine RPM Control.

Tires, Truck, Tubeless, Radial, to meet G.V.W.R. Rear duals, mud and snow (Goodyear preferred)

Towing package: Heaviest duty available from manufacturer

Trailer brake controller, factory installed

**STATE OF MICHIGAN  
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PURCHASING OPERATIONS**

**3958-0117D HEAVY DUTY TRUCKS: CAB AND CHASSIS, DIESEL, (G.V.W.R. 15,000 LBS., min.) (4 x 4)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: Automatic: with maximum capacity transmission oil cooler, Factory installed.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Wrench-wheel.

**ADDITIONAL MDOT OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Axle rear limited slip

Hub autolocking on front

Keys – (1) additional set (total of 3 sets) with code numbers; shall be with the vehicle at the time of delivery.

- ☐ Mirrors-Rear View, Inside. Outside R.H. and L.H., below eye level, extended reach, swing away type, 51 sq. in., minimum.

Spare tire and wheel.

Switches, upfitter for auxillary

Throttle, Electronic, High Idle Engine RPM Control.

Tires, Truck, Tubeless, Radial, to meet G.V.W.R. Rear duals, mud and snow (Goodyear preferred)

Towing package: Heaviest duty available from manufacturer

Trailer brake controller, factory installed

Transmission: P.T.O. Provision

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

**3958-0134     HEAVY DUTY TRUCKS: CAB AND CHASSIS, (G.V.W.R. 21,000 lbs., min.), LOW PROFILE**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: Automatic 5 or 6 speed w/ PTO  
Allison Auto. 2000/2400 Series

Ratio for minimum loaded road speed of approx. 68 mph

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as "STANDARD FACTORY EQUIPPED" and are to be included on this vehicle.

Air Conditioning-Factory Installed

Alternator-100 amp. min., Reference 22SI or approved equal

Battery(s)-12 Volt, 1,100 CCA minimum.

Cab assist handles-right and left.

Fuel Tank-50 gallon each, minimum, L.H. and R.H. Step Tanks.

Hood, Tilt.

Mirrors-Rear View, Outside. L.H. and R.H. West Coast type, 6" x 16", installed, with stainless steel or powder coated steel or composite heads, brackets, and hardware.

Shock Absorbers, Front and Rear

Switches (6), outfitter, with remote power module (MDOT only)

Throttle, Electronic, High Idle Engine RPM Control.

Wheels, Hub Pilot Disc Type

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PURCHASING OPERATIONS**

**3958-0135     HEAVY DUTY TRUCKS: CAB AND CHASSIS DIESEL, (G.V.W.R. 21,000 lbs., min.)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: 5/6-speed w/ PTO

Allison Auto. 2000/2200RDS Series

Ratio for minimum loaded road speed of approx. 68 mph

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as "STANDARD FACTORY EQUIPPED" and are to be included on this vehicle.

Air Conditioning-Factory Installed

Alternator-100 amp. min., Reference 22SI or approved equal

Battery(s)-12 Volt, 1,100 CCA minimum.

Cab assist handles-right and left.

Fuel Tank-45 gallon each, minimum, L.H. and R.H. Step Tanks.

Hood, Tilt.

Mirrors-Rear View, Outside. L.H. and R.H. West Coast type, 6" x 16".

Shock Absorbers, Front and Rear

Switches (6), outfitter, with remote power module (MDOT only)

Throttle, Electronic, High Idle Engine RPM Control.

Wheels, Hub Pilot Disc Type

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

**3958-0136D HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 23,500 lbs., min.), DIESEL**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: 5/6-speed

Allison w/ PTO Auto. 2000/2400/2200RDS

Ratio for minimum loaded road speed of approx. 68 mph.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as "STANDARD FACTORY EQUIPPED" and are to be included on this vehicle.

Alternator-100 amp. min., Reference 22SI or approved equal

Battery(s)-12 Volt; 1,100 CCA minimum.

Brakes-Full air. Current FMVSS. Dust plates. Air dryer with spin on filter, Automatic Drain Valves. Automatic slack adjusters.

Cab assist handles-right and left.

Fuel/Water Separator with Heater.

Fuel Tanks-45 gallon each L.H. and R.H. Step tanks.

Heater-engine block, 110/120 VAC

Hood, Tilt.

Mirrors, Rear View-Outside. L.H. & R.H. West Coast Type. 6" x 16", installed, with stainless steel or powder coated steel heads, brackets, and hardware.

Shock absorbers-Front and Rear, double acting, telescopic.

Starting Aid-Cold weather, ether type or glow plug.

Switches (6), outfitter, with remote power module (MDOT only)

Throttle, Electronic, High Idle Engine RPM Control.

Wheels-Hub Piloted disc.

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

**3958-0160D HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 33,000 lbs., min.), SINGLE AXLE, 300 H.P. DIESEL ENGINE**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Engine: Diesel  
Gross H.P.-300 min.

Transmission:  
6-Speed, Allison 3000RDS or 3500RDS

Ratios for minimum loaded road speed of approx. 68 mph.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Alternator-100 amp., minimum, Reference 22SI or approved equal.

Battery(s)-12 Volt; 1,250 CCA minimum.

Brakes-Full air. Current FMVSS. Dust plates. Air dryer with spin on filter, Automatic Drain Valves. Automatic slack adjusters.

Cab assist handles-right and left.

Engine Safety Devices-Warning light and audible alarm system activated when engine oil pressure falls below safe operating limit or when water temperature exceeds safe operating limit. Automatic engine shut-down with low oil pressure or high coolant temperature.

Frame-Resisting bending moment 1,275,200 in.-lbs., min., Single Rail Frame

Fuel Tanks-50 gallon each L.H. & R.H., center step tanks.

☐ Fuel/Water Separator with Heater.

Heater-Engine block, 110/120 VAC

Hood, Tilt type, with Butterfly Opening.

Horns-Dual, air, Single Base, with Covers.

Mirrors, Rear View, Outside. L.H. & R.H. West Coast Type, 6" x 16", installed, with stainless

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steel, powder coated steel, or composite heads, brackets, and hardware.

Shock absorbers, Heavy Duty, Front and Rear.

Starting Aid-Cold weather, ether type or glow plug.

Switches (6), outfitter, with remote power module (MDOT only)

Throttle, Electronic, High Idle Engine RPM Control.

Wheels-Hub Piloted disc.

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**3958-0164D HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 27,000 LBS., MIN.), DIESEL**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: 5/6 speed, Allison Auto, 2000/2350HS series

Axle: road speed of approx. 68 mph.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as "STANDARD FACTORY EQUIPPED" and are to be included on this vehicle.

Alternator-100 amp., minimum, Reference 22SI or approved equal.

Battery(s)-12 Volts; 1500 CCA, Min.

Brakes-Full air. Current FMVSS. Dust plates. Air dryer with spin on filter, Automatic Drain Valves. Automatic slack adjusters.

Cab assist handles-right and left.

Exhaust (PIPE ONLY) - Vertical installation.

Fuel Tanks-L.H. and R.H. 45 (min.) gallon tanks, frame mounted.

Fuel/Water Separator with Heater.

Heater-Engine block, 110/120 VAC

Hood, Tilt.

Horns-Electric, dual.

Mirrors-Rear View, Outside. L.H. and R.H. West Coast type. 6' x 16"; installed, with stainless steel or powder coated steel heads, brackets, and hardware.

Oil Seals (wet)-front axle.

Shock absorbers, Heavy Duty, Front and Rear.

Starting Aid-Cold weather, ether type or glow plug.

Switches (6), outfitter, with remote power module (MDOT)

Throttle, Electronic, High Idle Engine RPM Control.

Wheels-Hub Piloted disc.

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**3958--0170D HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 44,000 lbs., min.), 350 H.P. DIESEL ENGINE, SINGLE AXLE, DIESEL**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Wheelbase Approx. 186 (inches)

C.A. 112 to 114 (inches)

Axle to End of Frame 75 (inches) Engine:

Diesel

Gross H.P.-350 min.

Torque, Gross 1150 minimum

Transmission

Allison -4500RDS, wide ratio,  
6 speed, Transmission shifter to be dash  
mounted push button.

Single speed with driver controlled differential  
lock

Ratio for minimum loaded road  
speed of approx. 68 mph.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as "STANDARD FACTORY EQUIPPED" and are to be included on this vehicle.

Air Conditioning: Factory Installed

Air Cleaner with integral snow valve and in-cab control.

Alternator-135 amp., minimum, Reference 34SI or approved equal. Air  
filter restriction gauge, dash mounted, Filter Minder #3781-325.

Air Horn

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Battery(s)-12 Volt, 2775 Minimum

Battery Box must be mounted 35" back of cab or under cab with a 24" ground clearance.

- ☒ Battery Cable: The negative battery cable shall be run from the batteries to the engine block. This shall be a full length cable and be 00 gauge.

Brakes-Sealed Air Brake Chambers, Full air. Effective lining area 625 square inch, minimum, cast brake shoes. Air compressor 18.7 cfm, min. Air reservoir 2,000 cubic inch, minimum.

Buzzer type low pressure continuous warning device. Air pressure gauge visible to driver.

Check valve or equivalent safety device between reservoir tank(s). Spring loaded diaphragm type rear wheel parking brake. Air dryer with spin on filter, mounted outside of frame rail.

Automatic Drain Valves. Automatic slack adjusters. Brake and electrical connections to end of frame, are to be semi-four wheel trailer connections with seven wire electrical cable, mounted on rear cross member at end of frame.

Bumper, Front; 11" x 3" x 1/4" channel, 90" straight center section and 3" beveled ends. Channel ends to be enclosed with 1/4" thick steel plate. Straight channel acceptable. Sharp corners shall be ground smooth. Bumper shall be bolted to main frame rails.

Cab assist handles-left and right, with full length external grab handles.

- ☒ Cab Interior: The cab inside length shall be at least 52.4 inches. A cab extension shall be provided as needed.

Cab mounted – Air Suspension Type.

Cab-to-end of frame-proper length to accommodate an 11 foot dump box mounted 18" back of cab. The 18" space is required for fuel tank mounting.

Cigar Lighter

Color-Orange acrylic enamel to match PPG Concept DCC605-10 or equal.

Bumper and frame to be painted black.

Crankshaft-Crankshaft shall be drilled and tapped for a Spicer driveline, opening for drive line to be under radiator.

- ☒ Dash, Ergonomic type, angled towards driver

- ☒ Defrost Duct: Shall be installed for passenger side window.

Directional Signals-Rear to be special combination, turn signal, stop and tail-lights; standard canceling type. To be furnished by truck

Contractor.

Dome Light in Cab.

Electrical Connections: Body Builders package, easily accessible to cab

Engine Air Breather-Provide a manual control (inside cab) for outside air intake.

Engine Block Heater, 120v/1500 watt with "Y" cord for fuel heater, cord to operate both

Engine Safety Devices-Warning light and audible alarm system activated when engine oil pressure falls below safe operating limit or when water temperature exceeds safe operating limit. Automatic engine shut-down with low oil pressure or high coolant temperature.

Exhaust System: a) Shall meet "scraper mounting clearance".

Shall be vertical stack fitted with heat shield and mounted outside of frame rails to accommodate fuel tank mounting per Mich. Spec. 3958-0171: **(Tanks-Combination 80 gallon fuel tank approximately 30" x 12" x 72" and 26 gallon oil reservoir approximately 30" x 12" x 17" mounted 3" behind the cab and with 3" clearance to the dump body (space required approximately 18 inches). Tanks are to be mounted with equal overhang from each frame rail with 9" vertical clearance between bottom of tank and tops of frame rails.**

**The fuel tank is to have a sending unit and magnetic drain plug and is to be painted with Dupont Centari #4694A Holly Green.**

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**Oil Reservoir is to have an oil magnetic drain plug, lockable cap and combination level and heat gauge (Hydro-Craft #HSG-55 or equal) mounted approximately 6" from the top of reservoir to top hole in gauge. Suction line 2" shall enter tank from bottom and extend 1" upward. Return line 1¼" shall enter bottom of tank and extend 4" upward, suction and return line shall be approx. 5" apart C. to C. Reservoir is to be painted with Dupont Centari 76931-AM.**

**Fuel tank and oil reservoir are to be fabricated from #7 gauge steel, pressure tested for leaks and F.H.A. labeled.**

**Supporting frame for tanks shall be self draining and installed with metal/metal contact of framework. All straps and tanks shall be insulated against metal/metal contact.)**

Any exhaust modification necessary to meet ground clearance or any other specification requirement shall be done with manufacturer's standard parts available through regular dealer parts inventories.

Any necessary exhaust modifications shall be subject to approval by authorized state personnel. In addition to all requirements, the exhaust shall exit the right side of the engine, the muffler shall be horizontally mounted under the cab on the right side, the tail pipe shall be vertically mounted on the right side directly beside the cab. The vertical pipe shall be supported by a frame mounted bracket. The tail pipe shall not be attached to the cab.

Fan clutch-Viscous type, thermostatic control or clutch type.

Frame-Straight rail, full length channel, frame, cross section 10.866" x 3.622" x 0.433" minimum. Section Modulus at point of maximum stress (Single Rail 22.12m section modulus 2,654,400 RBM, 120,000 PSI) 15.9 minimum (120,000 psi yield strength steel). All bolts heads shall be flush with frame surface from a point 64" forward of the rear axle centerline to a point 96" forward of the rear axle centerline.

Frame-Straight through type with mfg. standard integral extension, shall extend 20" in front of grill.

- ☒ Frame Length: The frame shall extended 187 in. min. from the back of the cab. This shall provide full support of 11 Ft. Dump Body mounted 18 in. behind cab.

Fuel tank-Transport tank only.

Fuel/Water Separator with Heater.

Gauges-Voltmeter or Ammeter, oil pressure, coolant temperature, tachometer, and transmission oil temperature.

Headlights-halogen type, with dimmer included in turn signal switch.

Heater-Engine block, 110/120 VAC

Hood-Tilt type with stationary grill, with accessory hatches to check and fill fluids without tilting hood.

Hourmeter, mounted in dash or under hood. To operate only when engine is running, oil pressure activated.

Line Setting Ticket: Furnish Two (2) copies with each cab and chassis delivered.

Locks-Cab Door. Keyed the same as the ignition switch with (3) keys provided.

Mirrors-Rear View, Outside. L.H. & R.H. West Coast type, Electric Heated, Power Adjustable, Dual Axis, 6" x 16" style, with stainless steel, composite or powder coated steel heads, brackets, and hardware.

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Mud Flaps-Plain, Anti Sail Type, including Anti-Sail Hardware. (No advertising either side.) mounted behind front wheels.

- ☒ Oil Cooler, water to oil type
- ☒ Power Terminal Stud: A 12 volt power terminal shall be installed on the firewall under the hood. This shall be unfused and connection to 12 volt power at the starter solenoid with 6 gauge cable. The stud shall be 5/16 in. Diameter minimum and threaded for a standard nut. The stud shall be insulated from the firewall and have a removable insulated cover. This shall be mounted in an easily accessible position. This will be used to power lights and other electrical items installed by M-DOT.

Radio, AM/FM

Radiator-Petcock type drain fitting.

Running boards shall be furnished in addition to any concealed steps.

Scraper mounting Clearance-In the area between the rear edge of the front fender and 40" rear of the cab, there shall be a minimum of 24" of ground clearance. Minimum ground clearance shall not be exceeded with a payload of 20,000 lbs. Drive-line center bearing carrier, running boards, battery box, air tanks and exhaust system shall meet the 24" minimum ground clearance requirement.

Seats-High Back Bucket, both Driver and Passenger - Both must be Air Suspension, with adjustable Lumbar Back Support and folding arm rests.

Starting Motor: Leece Neville, MS2

Steering-Power, with tilt column.

- ☒ Switches, Twelve additional factory installed dash mounted switches for electrical equipment installed by MDOT.

Throttle, Electronic, High Idle Engine RPM Control.

- ☒ Trailer light cord socket: shall be sealed in the rear with a seven (7) wire cord.
- ☒ Vehicle Warranty: The cab and chassis furnished with this bid will be placed in service approximately 270 days after delivery. M-DOT will advise the Contractor in writing of the actual in-service dates and as part of the purchase agreement, the Contractor is to assure that the manufacturer's records reflect these in service dates.

Wheels-Rim width 12.25 DC Front, 8.25" Rear, Hub Piloted Disc, Heavy Duty Disc Type with Hand Holds

- ☒ Wheel Hubs: Front wheel hubs to be oil lubricated, clear caps with fill plugs, filled with 75W90 Synthetic Oil.

Windows-Power, both switches to be easily accessible to driver.

- ☒ Wiring, Two way radio pre-wiring
- ☒ Wiring: Dash switched for hood mounted snow plow headlights. Wiring with connectors to be coiled under hood. Snow plow headlights to be supplied and installed by M-DOT.

Warranty: To begin with date vehicle is placed in service. This will be approximately 270 days after delivery to MDOT. MDOT will advise the contractor, in writing, of the actual in-service dates and the contractor must insure that the manufacturer's records accurately reflect the service dates.

The successful bidder shall provide a minimum of eight hours training at a central M-DOT location, to M-DOT mechanics on the servicing and repair of new technology componentry, particularly electronic related.

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It shall be the Contractor's responsibility to hold a vehicle pilot inspection at his manufacturing facility and furnish adequate transportation and lodging (if required) for four (4) personnel from the State of Michigan, before production. This inspection shall be held within 120 days of award.

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**3958-0172D HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 64,000 lbs.,  
min.) TANDEM AXLE, 430 H.P. DIESEL ENGINE, WALKING BEAM  
AND SPRING SUSPENSION**

MODEL - CURRENT NEW

Wheelbase 211 (inches) min.

C.T. (inches) min,

Engine: Diesel

Gross H.P.-430 min.

No. of Cylinders: 6

Torque, Gross 1,450 min.

Transmission: 6-speed,  
Allison -4500RDS with dash mounted  
Control push button

Axle, Min. Cap.-lbs.

Front, 18,000 min.

Rear, 46,000 min.

Ratio for minimum loaded  
road speed of approx. 68 mph.  
With driver controlled differential lock

Springs, Min. Cap. at Ground

Front-lbs. each, 9,000 min.

Multileaf Type with Shock Absorbers

Rear-lbs., 46,000 min. Hendrickson

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Tires, Truck, Tubeless, Radial, To match GVWR. Front to be Highway Tread, Rear duals-Traction Drive Tread. Same Mfg. Front and Rear (Goodyear preferred)

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer (refer to page B).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as "STANDARD FACTORY EQUIPPED" and are to be included on this vehicle.

Air Conditioning: Factory Installed

Alternator-135 amp., minimum, Reference 34SI or approved equal.

Air filter restriction gauge, dash mounted, Filter Minder #3781-325.

Air Horn

Battery(s)-12 Volt, 2700 CCA, Minimum

Battery Box must be mounted 35" back of cab or under cab with a 24" ground clearance.

- ☒ Battery Cable: The negative battery cable shall be run from the batteries to the engine block. This shall be a full length cable and be 00 gauge.

Brakes-Sealed Air Brake Chambers, Full air. Effective lining area 625 square inch, minimum. compressor 18.7 cfm, min. Air reservoir 2,000 cubic inch, minimum. Buzzer type low pressure continuous warning device. Air pressure gauge visible to driver. Check valve or equivalent safety device between reservoir tank(s). Spring loaded diaphragm type rear wheel parking brake. Air dryer with spin on filter, mounted outside of frame rail. Automatic Drain Valves. Automatic slack adjusters. Brake and electrical connections to end of frame, are to be semi-four wheel trailer connections with seven wire electrical cable, mounted on rear cross member at end of frame.

Bumper, Front; 11" x 3" x 1/4" channel, 90" straight center section and 3" beveled ends. Channel ends to be enclosed with 1/4" thick steel plate. Straight channel acceptable. Sharp corners shall be ground smooth. Bumper shall be bolted to main frame rails.

- ☒ Cab assist handles-left and right. Plus full length left side external grab handles.

- ☒ Cab Interior: The cab inside length shall be at least 52.4 inches. A cab extension shall be provided as needed.

Cab mounted, Air Suspension Type.

Cab-to-end of frame-proper length to accommodate an 14 foot dump box mounted 18" back of cab. The 18" space is required for fuel tank mounting.

Cigar Lighter

Color-Orange acrylic enamel to match Dupont Centari 76931-AM.

Bumper and frame to be painted black.

Crankshaft-Crankshaft shall be drilled and tapped for a spicer driveline, opening for drive line to be under radiator.

- ☒ Dash, Ergonomic type, angled towards driver

- ☒ Defrost Duct: Shall be installed for passenger side window.

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DEF Tank 7 Gallon (May Be Required. Subject to MDOT Custom Requirements).

Directional Signals-Rear to be special combination, turn signal, stop and taillights; standard canceling type. To be furnished by truck Contractor.

Dome Light in Cab.

Engine Air Breather-Provide a manual control (inside cab) for outside air intake.

Engine Block Heater, 120v/1500 watt with "Y" cord for fuel heater, cord to operate both Electrical Connections; Body Builders Package easily accessible to cab.

Body builder wiring to be standard back of cab at left frame including sealed connectors for tail/amber turn/marker/backup/accessory power/ ground and stop/turn

Engine Safety Devices-Warning light and audible alarm system activated when engine oil pressure falls below safe operating limit or when water temperature exceeds safe operating limit. Automatic engine shut-down with low oil pressure or high coolant temperature.

Exhaust System: a) Shall meet "scraper mounting clearance".

Shall be vertical stack fitted with heat shield and mounted outside of frame rails to accommodate fuel tank mounting per Mich. Spec. 3958-0171.

Any exhaust modification necessary to meet ground clearance or any other specification requirement shall be done with manufacturer's standard parts available through regular dealer parts inventories.

Any necessary exhaust modifications shall be subject to approval by authorized state personnel.

In addition to all requirements, the exhaust shall exit the right side of the engine, the muffler shall be horizontally mounted under the cab on the right side, the tail pipe shall be vertically mounted on the right side directly beside the cab. The vertical pipe shall be supported by a frame mounted bracket. The tail pipe shall not be attached to the cab.

Fan clutch-Viscous type, thermostatic control or clutch type.

Frame-Straight rail, full length channel, frame cross section 10.866" x 3.622" x 0.433" at point of maximum stress Single Rail 22.125m, 2,654,400 RBM, 120,000 PSI. All bolts heads shall be flush with frame surface from a point 64" forward of the rear axle centerline to a point 96" forward of the rear axle centerline.

☒ Frame-Straight through type with mfg. standard integral extension, shall extend 20" in front of grill.

☒ Frame Length: The frame shall extend 213 in. min. from the back of the cab. This shall provide full support of 14 Ft. Dump Body mounted 18 in. behind cab.

Fuel tank-Transport tank only.

Fuel/Water Separator with Heater. Davco Fuel Pro #382 #382040

Gauges-Voltmeter or Ammeter, oil pressure, coolant temperature, tachometer, and transmission oil temperature.

Headlights-halogen type, with dimmer included in turn signal switch.

Heater-Engine block, 110/120 VAC

Hood-Tilt type with stationary grill, with accessory hatches to check and fill fluids without tilting hood.

Hourmeter, mounted in dash or under hood. To operate only when engine is running.

Locking Differentials with power divider.

Locks-Cab Door. Keyed the same as ignition – furnish (3) keys

☒ Line Setting Ticket: Furnish Two (2) copies with each cab and chassis delivered.

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Mirrors-Rear View, Outside. L.H. & R.H. West Coast type, 6" x 16" style, Electric Heated, Power Adjustable, Dual Axis, with stainless steel, composite or powder coated steel heads, brackets, and hardware.

Mud Flaps-Plain, Anti Sail Type, including Anti-Sail Hardware. (No advertising either side.) mounted behind front wheels.

Oil Sampling Valve.

☒ Oil Cooler: Water to oil type

☒ Power Terminal Stud: A 12 volt power terminal shall be installed on the firewall under the hood. This shall be unfused and connection to 12 volt power at the starter solenoid with 6 gauge cable. The stud shall be 5/16 in. Diameter minimum and threaded for a standard nut. The stud shall be insulated from the firewall and have a removable insulated cover. This shall be mounted in an easily accessible position. This will be used to power lights and other electrical items installed by M-DOT.

Radiator-Petcock type drain fitting.

Running boards shall be furnished in addition to any concealed steps.

Scraper mounting Clearance-In the area between the rear edge of the front fender and 40" rear of the cab, there shall be a minimum of 24" of ground clearance. Minimum ground clearance shall not be exceeded with a payload of 20,000 lbs. Drive-line center bearing carrier, running boards, battery box, air tanks and exhaust system shall meet the 24" minimum ground clearance requirement.

Seats-High Back Bucket, both Driver and Passenger - Air Suspension, with adjustable Lumbar Back Support and folding arm rests.

Starting Motor: Leece Neville, MS2

Steering-Power, with tilt column.

☐ Switches, Twelve additional factory installed dash mounted switches for electrical equipment installed by MDOT.

Synthetic Lube in Rear Differentials.

Throttle, Electronic, High Idle Engine RPM Control.

☒ Trailer light cord socket: shall be sealed in the rear with a seven (7) wire cord. Single wires in a split loom will not be acceptable.

☒ Vehicle Warranty: The cab and chassis furnished with this bid will be placed in service approximately 270 days after delivery. M-DOT will advise the Contractor in writing of the actual in-service dates and as part of the purchase agreement, the Contractor is to assure that the manufacturer's records reflect these in service dates.

Wheels-Rim width 12.25" DC Front, 8.25" Rear, Hub Piloted Disc, Heavy Duty Disc Type with Hand Holds

☒ Wheel Hubs: Front wheel hubs to be oil lubricated, clear caps with fill plugs, filled with 75W90 Synthetic Oil.

Windows-Power, both switches to be easily accessible to driver.

☒ Wiring, Two way radio pre-wiring

☒ Wiring: Dash switched for hood mounted snow plow headlights. Wiring with connectors to be coiled under hood. Snow plow headlights to be supplied and installed by M-DOT.

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Warranty: To begin with date vehicle is placed in service. This will be approximately 270 days after delivery to MDOT. MDOT will advise the contractor, in writing, of the actual in-service dates and the contractor must insure that the manufacturer's records accurately reflect the service dates.

The successful bidder shall provide a minimum of eight hours training at a central M-DOT location, to M-DOT mechanics on the servicing and repair of new technology componentry, particularly electronic related.

It shall be the Contractor's responsibility to hold a vehicle pilot inspection at his manufacturing facility and furnish adequate transportation and lodging (if required) for four (4) personnel from the State of Michigan, before production. This inspection shall be held within 120 days of award.

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**3958-0173D HEAVY DUTY TRUCKS: CAB AND CHASSIS (G.V.W.R. 52,000 lbs., min.), TANDEM-Diesel Engine, (Not Intended to be equipped with an Underbody Snow Plow)**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Transmission: 6-speed,  
Allison –4500RDS with dash mounted  
Control push button  
Axle: Ratio for minimum loaded  
road speed of approx. 68 mph.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as “STANDARD FACTORY EQUIPPED” and are to be included on this vehicle.

Alternator-130 amp., minimum, Reference 34SI or approved equal.  
Arm Rests-R.H. and L.H.  
Battery(s)-12 Volt; 1500 CCA minimum  
Brakes-Full air. Current FMVSS. Spring set rear wheel parking brake. Air reserve tank.  
Low air pressure buzzer, 12 cfm compressor. Air dryer with spin on filter, Automatic Drain  
Valves. Dust plates. Automatic slacks  
adjusters. Brake and electrical connections to end of frame, are to be semi four wheel trailer  
connections with 7 wire electrical cable, mounted on rear cross member at end of frame.  
Provide male and female connectors, loose in cab.  
Cab assist handles-right and left.  
Engine Safety Devices-Warning light and audible alarm system activated when  
engine oil pressure falls below safe operating limit or when water temperature exceeds  
safe operating limit. Automatic engine shut-down with low oil pressure or high coolant  
temperature.  
Fan Clutch-Thermostatic viscous type or clutch type.  
Frame-Resisting bending moment 2,654,000 in-lb., min.  
Fuel/Water Separator with Heater.  
Fuel tanks-50 gal. each step tanks, R.H. and L.H.  
Heater-Engine block, 110/120 VAC

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Mich. Spec. # 3958-0173D

Hood, Tilt.

Horns air.

Mirrors-Rear View, Outside. L.H. & R.H. West Coast Type, 6" x 16". Installed with stainless steel or powder coated steel heads, brackets, and hardware.

Seats-Air suspension, driver and conventional passenger.

Starting Aid-Cold weather, ether type or glow plug.

Steering-Power.

Switches (6), outfitter, with remote power module (MDOT)

Tachometer.

Throttle, Electronic, High Idle Engine RPM Control.

Tow Hooks- Front, Mfg. Std. Turn Signals-Double face.

Wheels-rim width 22.5"X8.25", Hub Piloted Disc, Heavy Duty Disc Type with Hand Holds

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**3958-0178D HEAVY DUTY TRUCKS: TRACTOR: (G.C.W.R. 70,000 lbs., min.),  
TANDEM AXLE, DIESEL**

MODEL - CURRENT NEW

**PRELIMINARY REQUIREMENTS:**

Axle: (Air power divider control, air shift, dash board indicating light)  
Ratio for minimum loaded road speed of approx. 68 mph.

**TO BE STANDARD FACTORY EQUIPPED AS FOLLOWS:**

The items listed in the general specifications for Truck Equipment are to be supplied on all vehicles, even though they may be optional with the manufacturer ([refer to page B](#)).

**ADDITIONAL OPTIONS:**

These options are in addition to the options listed above as "STANDARD FACTORY EQUIPPED" and are to be included on this vehicle.

☐ Air Conditioning

Alternator-130 amp., minimum, Reference 34SI or approved equal.

Battery(s)-12 Volt; 1,875 CCA minimum.

Brakes-Full air. Current FMVSS. Semi-Trailer connections with breakaway Valve. Dust plates.

Air dryer with spin on filter, Automatic Drain Valves. Automatic Slack Adjusters. Cab assist handles-right and left.

Catwalk-Provide grip strut metal catwalk behind cab, full width of frame and approx. 36 inches wide.

Exhaust-Vertical with 90° elbow at top, 12'-10" maximum height.

Fenders-front quarter, rubber or plastic.

Fifth wheel-Air slide with tapered frame and kick plate. 36" track.

Fuel Tanks-R.H. & L.H. step tanks, 150 gallon, min. total capacity.

Fuel/Water Separator with Heater.

Gauges-Voltmeter and oil pressure.

Glass-Tinted all around.

Heater-Engine block, 110/120 VAC

Hood, Tilt.

Horns-Dual, air.

Jumper Light Cord and Hose Mounted on back of cab. Light cord to be equipped with 7-way plug.

**STATE OF MICHIGAN  
DEPARTMENT OF TECHNOLOGY, MANAGEMENT AND BUDGET  
PURCHASING OPERATIONS**

Mich. Spec. #                      3958-0178D

Mirrors-Rear View, Outside. L.H. & R.H. West Coast Type, 6" x 16", Installed with stainless steel or powder coated steel heads, brackets, and hardware.

Mud Flaps-Plain, Anti Sail Type, including Anti-Sail Hardware. (No advertising either side.) Oil seals (wet) - front and rear axle

Radiator fan-Viscous drive or clutch type.

Seats-air suspension, cloth, high back.

Silicon hoses-heater and radiator.

Starting Aid-Cold weather, Ether type.

Steering-Power.

Switches (6), outfitter, with remote power module (MDOT) Tachometer.

Tow Hooks-front, frame mounted.

Wheels-Hub Piloted disc .

# Schedule C

## AFFIDAVIT FOR DRIVER DELIVERY Cab & Chassis

Vehicles may be driven to the final delivery destination if the following conditions are met:

1. The drivers of the vehicles are correctly licensed and trained in proper vehicle operation.
2. The contractor accepts all responsibility and liability for vehicles in transit.
3. The requesting contractor should sign the affidavit below and submit this with the bid.

The contractor accepts all responsibility and liability for vehicles in transit and guarantees the vehicles shall be transported in a safe, proper, and efficient manner.

I understand that the State may cancel approval of this affidavit at any time during the contract if the contractor fails to meet the above obligations.

Henry S. Fusco  
Signed

April 12, 2016  
Date

President  
Title

Tri-County International Trucks, Inc.  
Contractor