







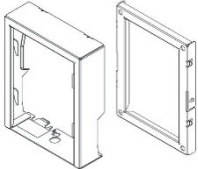
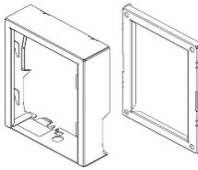
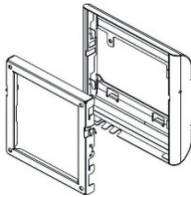

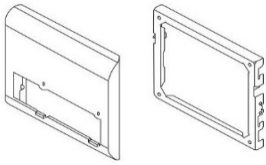








## Pricing valid through 3/31/2022

| Phone Model<br>Cisco Part #         | Description   | Data Sheet   | Image  | Agency<br>Cost | Lines | Gigabit<br>Ethernet |
|-------------------------------------|---|--|--|----------------|-------|---------------------|
| <b>7811</b><br><b>(CP-7811-K9=)</b> | <b>Cisco IP Phone 7811 - 1 Line</b><br>3.5" grayscale display, dedicated fixed keys for Conference, Transfer, Hold/Resume, and Directory. Tricolor LEDs and full duplex speakerphone capability.              | <br>Cisco 7800 Series Datasheet.pdf |   | \$97.35        | 1     | N                   |
| <b>7821</b><br><b>(CP-7821-K9=)</b> | <b>Cisco IP Phone 7821 - 2 Lines</b><br>3.5" grayscale display, dedicated fixed keys for Conference, Transfer, Hold/Resume, and Directory. Tricolor LEDs and full duplex speakerphone capability.             | <br>Cisco 7800 Series Datasheet.pdf |   | \$127.26       | 2     | N                   |
| <b>7841</b><br><b>(CP-7841-K9=)</b> | <b>Cisco IP Phone 7841 - 4 Lines</b><br>3.5" grayscale display, dedicated fixed keys for Conference, Transfer, Hold/Resume, and Directory. Tricolor LEDs and full duplex speakerphone. Gigabit Ethernet port. | <br>Cisco 7800 Series Datasheet.pdf |   | \$182.34       | 4     | Y                   |
| <b>7861</b><br><b>(CP-7861-K9=)</b> | <b>Cisco IP Phone 7861 - 16 Lines</b><br>3.5" grayscale display, dedicated fixed keys for Conference, Transfer, Hold/Resume, and Directory. Tricolor LEDs and full duplex speakerphone.                       | <br>Cisco 7800 Series Datasheet.pdf |  | \$197.07       | 16    | N                   |

|  |  |  |   |                           |
|--|--|--|---|---------------------------|
| <p><b>Wallmount Kit<br/>(CP-7800-WMK)</b></p>            | <p><b>Wall Mounting Kit for Cisco Model 7821/7841 Phone</b><br/>Securely mount Cisco model 7821/7841 phone to flat surface (non-locking wallmount)</p> |  |  | <p>\$36.70</p>            |
| <p><b>Wallmount Kit<br/>(CP-7811-WMK=)</b></p>           | <p><b>Wall Mounting Kit for Cisco Model 7811 Phone</b><br/>Securely mount Cisco model 7811 phone to flat surface (non-locking wallmount)</p>           |  |  | <p>\$53.21</p>            |
| <p><b>Wallmount Kit<br/>(CP-7861-WMK=)</b></p>           | <p><b>Wall Mounting Kit for Cisco Model 7861 Phone</b><br/>Securely mount Cisco model 7861 phone to flat surface (non-locking wallmount)</p>           |  |  | <p>\$59.33</p>            |
| <p><b>Replacement Handset<br/>(CP-DX-HS=)</b></p>        | <p><b>Replacement/Spare Handset</b></p>  |  |   | <p>\$16.53</p>            |
| <p><b>Replacement Handset Cord<br/>(CP-DX-CORD=)</b></p> | <p><b>Replacement/Spare Handset Cord</b></p>   |  |   | <p>\$9.19</p>             |
| <p><b>CP-PWR-CUBE-3<br/>CP-PWR-CORD-NA=</b></p>          | <p><b>Cisco Power Cube 3 Power Cord North America</b><br/>(required for applications where power-over-ethernet is not available)</p>                   |  |   | <p>\$64.68<br/>\$4.22</p> |






| Phone Model<br>Cisco Part # | Description  | Data Sheet  | Image   | Agency<br>Cost | Lines | Gigabit<br>Ethernet |
|-----------------------------|--|---|---|----------------|-------|---------------------|
| 8811<br>(CP-8811-K9=)       | <b>Cisco IP Phone 8811 - 10 Lines</b><br>Ten lines with a 5" grayscale display, five-way navigational cluster and dedicated fixed keys for Conference, Transfer, Hold/Resume, and Directory. Tricolor LEDs and full duplex speakerphone.   | <br>Cisco 8811<br>Datasheet.pdf  |    | \$239.81       | 10    | Y                   |
| 8841<br>(CP-8841-K9=)       | <b>Cisco IP Phone 8841 - 10 Lines</b><br>Ten lines with a 5" color display, five-way navigational cluster and dedicated fixed keys for Conference, Transfer, Hold/Resume, and Directory. Tricolor LEDs and full duplex speakerphone.   | <br>Cisco 8841<br>Datasheet.pdf  |    | \$256.90       | 10    | Y                   |
| 8851<br>(CP-8851-K9=)       | <b>Cisco IP Phone 8851 - 10 Lines</b><br>Ten lines with a 5" color display, five-way navigational cluster and dedicated fixed keys for Conference, Transfer, Hold/Resume, and Directory. Tricolor LEDs and full duplex speakerphone, and bluetooth support. Supports up to 2 additional 36-button expansion modules.                       | <br>Cisco 8851<br>Datasheet.pdf  |    | \$306.76       | 10    | Y                   |
| 8861<br>(CP-8861-K9=)       | <b>Cisco IP Phone 8861 - 10 Lines</b><br>Ten lines with a 5" color display, five-way navigational cluster and dedicated fixed keys for Conference, Transfer, Hold/Resume, and Directory. Tricolor LEDs and full duplex speakerphone, bluetooth, USB, 3.5 mm audio port, and WiFi. Supports up to 3 additional 36-button expansion modules. | <br>Cisco 8861<br>Datasheet.pdf |   | \$356.62       | 10    | Y                   |
| CP-8800-A-KEM=              | <b>8800 Key Expansion Module (KEM)</b><br>Expansion Module increases line capacity of the 8851 and 8861 phone.<br><br>*If using two key expansion modules with model 8851 phone, the following must be purchased to power the phone:<br>(1) power cord part #CP-PWR-CORD-NA= (\$4.22)<br>(1) power cube part #CP-PWR-CUBE-4= (\$32.48)     | <br>Cisco KEM<br>Datasheet.pdf |  | \$268.12       |       |                     |

|  |  |  |   |                           |
|--|--|--|---|---------------------------|
| <p><b>Wall Mount Kit<br/>(CP-8800-WMK=)</b></p>                      | <p><b>Wall Mounting Kit</b><br/>Securely mount phone to flat surface (non-locking wallmount)</p>   |  |  | <p>\$36.70</p>            |
| <p><b>Replacement Handset<br/>(CP-DX-HS=)</b></p>                    | <p><b>Replacement/Spare Handset</b></p>  |  |   | <p>\$16.53</p>            |
| <p><b>Replacement Handset Cord<br/>(CP-DX-CORD=)</b></p>             | <p><b>Replacement/Spare Handset Cord</b></p>   |  |   | <p>\$9.19</p>             |
| <p><b>Wired Mic Kit for Cisco 8832<br/>(CP-8832-MIC-WIRED=)</b></p>  | <p><b>Optional Wired Mic Kit for 8832 Conference Phone</b><br/>Extends operational range with two wired microphones, each with a 7' cord</p>             |  |  | <p>\$199.19</p>           |
| <p><b>Wireless Mic Kit for Cisco 8832<br/>(CP-8832-MIC-WLS=)</b></p> | <p><b>Optional Wireless Mic Kit for 8832 Conference Phone</b><br/>Includes: 2 DECT wireless microphones, charging station power supply and batteries</p> |  |  | <p>\$464.36</p>           |
| <p><b>CP-PWR-CUBE-4<br/>CP-PWR-CORD-NA=</b></p>                      | <p><b>Cisco Power Cube 4 Power Cord North America</b><br/>(required for applications where power-over-ethernet is not available)</p>                     |  |   | <p>\$32.48<br/>\$4.22</p> |

| Phone Model<br>Cisco Part #                         | Description  | Data Sheet  | Image   | Agency<br>Cost                 | Lines                   | Gigabit<br>Ethernet     |
|---|--|---|---|--------------------------------|-------------------------|-------------------------|
| <p align="center"><b>7832</b><br/>(CP-7832-K9=)</p> | <p><b>Cisco IP 7832 Conference Phone</b><br/>Entry level, cost-effective conference phone, four built-in microphones. Ideal for small conference rooms. Recommended maximum room size 12'x14'.</p>   | <p align="center"> <br/>           Cisco 7832<br/>           Datasheet.pdf         </p> |  | <p align="center">\$469.23</p> | <p align="center">1</p> | <p align="center">N</p> |
| <p align="center"><b>8832</b><br/>(CP-8832-K9)</p>  | <p><b>Cisco IP 8832 Conference Phone</b><br/>Full-duplex high-quality wideband speakerphone. Base unit provides coverage for 20'x20' room. Optional wired mic kit provides coverage for 20'x34' room. Optional wireless mic kit provides coverage for 20'x40' room.<br/><b>(*Includes PoE injector and 9.8' USB-C cable part #CP-8832-POE)</b></p> | <p align="center"> <br/>           Cisco 8832<br/>           Datasheet.pdf         </p> |  | <p align="center">\$857.60</p> | <p align="center">1</p> | <p align="center">N</p> |

## Pricing valid through 3/31/2022

|                                    |  |   |                 |
|------------------------------------|--|---|-----------------|
| <p><b>CS540</b></p>                | <p><b>Plantronics CS540 wireless headset</b><br/>           Gain mobility - multitask, hands-free up to 350 feet<br/>           One-touch call answer/end, vol +/-, mute and flash control<br/>           Noise-canceling microphone filters out background noise and WI-FI interference<br/>           Auto answer option lets you answer/end calls by removing/replacing the headset to base<br/>           Enhanced Digital Signal Processing (DSP), provides more natural sounding voice<br/> <i>*Requires appropriate EHS cable</i></p> |    | <p>\$200.00</p> |
| <p><b>Single Muff</b></p>          | <p><b>Plantronics HW510 Single Muff Headset</b><br/>           Single earpiece headband, soft ear cushions<br/>           Superior voice tube technology<br/>           Over the head monaural style for stability and sound in only one ear so you can stay connected to your environment<br/> <i>*Requires Coil Cord for desk phone</i><br/> <i>*Requires DA70 for softphone applications</i></p>  |    | <p>\$65.00</p>  |
| <p><b>Over-the-Ear Headset</b></p> | <p><b>Plantronics Encore Pro 530 Over-the-Ear Lightweight Headset</b><br/>           Delivers high quality audio<br/>           Flexible mic with visual positionigh guides<br/>           Soft ear cushions<br/>           Lightweight materials for all-day wearing<br/> <i>*Requires Coil Cord for desk phone</i><br/> <i>*Requires DA70 for softphone applications</i></p>   |    | <p>\$70.00</p>  |
| <p><b>Double Muff</b></p>          | <p><b>Plantronics HW520 Double Muff Headset</b><br/>           Dual earpiece with adjustable headband<br/>           Soft ear cushions<br/>           Superior voice tube technology<br/>           Quick disconnect feature<br/>           Over the head style for stability and sound in both ears<br/> <i>*Requires Coil Cord for desk phone</i><br/> <i>*Requires DA70 for softphone applications</i></p>  |  | <p>\$80.00</p>  |

|                        |   |  |                |
|------------------------|---|--|----------------|
| <p>APU-43</p>          | <p><b>EHS Adapter Cable (wireless only)</b><br/>         Electronic Hook Switch Cable for remote desk phone call control (answer/end). This cable eliminates the need for a HL10 Handset Lifter<br/> <i>*Compatible phone models: 7821, 7841, 7861, 7942G, 7945G, 7962G, 8841</i></p> |   | <p>\$52.00</p> |
| <p>APU-72</p>          | <p><b>EHS Adapter Cable (wireless only)</b><br/>         Electronic Hook Switch Cable for remote desk phone call control (answer/end). This cable eliminates the need for a HL10 Handset Lifter<br/> <i>*Compatible phone models: 8851, 8861, 8961</i></p>                            |   | <p>\$57.50</p> |
| <p>APU-76</p>          | <p><b>EHS Adapter Cable for CS540 (softphones ONLY)</b><br/>         Electronic Hook Switch Cable for PC connectivity.<br/>         For use with CS540/CS500XD series headsets</p>  |   | <p>\$51.00</p> |
| <p>Coil Cord to QD</p> | <p><b>Modular Plug for Hardwired Headsets</b><br/>         Coiled cord connects any H-Series headset with Quick-Disconnect plug to compatible Plantronics amplifiers, or phones with compatible headset ports</p>   |   | <p>\$25.00</p> |
| <p>DA70</p>            | <p><b>USB audio processor for connecting QD equipped headsets to PC</b></p>   |  | <p>\$37.50</p> |