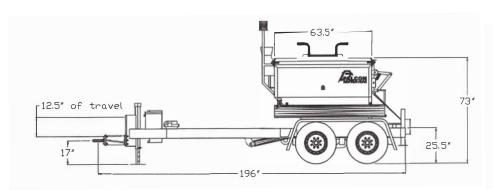
| Catalog Pricing For PURCHASE | | | | | | | | DELIVERY - Lump sum cost per region (provide delivery cost for each region per Schedule D, Prosperity Regional Map) | | | | | | | | | | | |
|------------------------------|---|----------------|--------------|------------|------|--------------------------|---------|---|---------|-----------|-----------|---------|----------|---------|---------|----------|-----------|-----------|---------|
| | | | | | | iscounted | | | | | | | | | | | | | |
| | | | | | | cing (Does OT Include | 1a. | 1b. | 1c. | | | 4a. | | | | | | | 10. |
| Item | | EQUIPMENT | | % Discount | | Delivery. | Western | Central | Eastern | 2. | 3. | West | 4b. West | 5. East | | 7. South | 8. | 9. | Detroit |
| # | EQUIPMENT MAKE & MODEL: | CATEGORY | MSRP | Off MSRP | Incl | udes Setup) | UP | UP | UP | Northwest | Northeast | Central | Michigan | Central | 6. East | Central | Southwest | Southeast | Metro |
| 1 | FALCON 4T1B BASE MODEL | ASPHALT HEATER | \$ 32,849.00 | 33% | \$ | 22,008.83 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 2 | FALCON 4T1B BASE MODEL (NO OPTIONS) | ASPHALT HEATER | \$ 32,323.00 | 33% | \$ | 21,656.41 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 3 | FALCON 3T1B BASE MODEL (NO OPTIONS) | ASPHALT HEATER | \$ 29,982.00 | 33% | \$ | 20,087.94 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 4 | FALCON 2T1B BASE MODEL (NO OPTIONS) | ASPHALT HEATER | \$ 27,365.00 | 33% | \$ | 18,334.55 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 5 | TWO RED AND ONE AMBER LIGHT PER SIDE (REQUIRED) | ASPHALT HEATER | \$ 1,179.00 | 3% | \$ | 1,143.63 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 6 | BATTERY CHARGER PACKAGE (REQUIRED) | ASPHALT HEATER | \$ 1,215.00 | 3% | \$ | 1,178.55 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 7 | STANDARD FRAME - 16' (REQUIRED) | ASPHALT HEATER | \$ 467.00 | 3% | \$ | 452.99 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 8 | 16" TIRES (REQUIRED) | ASPHALT HEATER | \$ 1,360.00 | 3% | \$ | 1,319.20 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 9 | DUMP BOX | ASPHALT HEATER | \$ 6,487.00 | 3% | \$ | 6,292.39 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 10 | DUMP BOX - POWER UP/POWER DOWN | ASPHALT HEATER | \$ 675.00 | 3% | \$ | 654.75 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 11 | FRAME EXTENSION - 18' | ASPHALT HEATER | \$ 2,706.00 | 3% | \$ | 2,624.82 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 12 | HYDRAULIC LOADING AND UNLOADING DOORS | ASPHALT HEATER | \$ 5,237.00 | 3% | \$ | 5,079.89 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 13 | HYDRAULIC UNLOADING DOOR ONLY | ASPHALT HEATER | \$ 2,212.00 | 3% | \$ | 2,145.64 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 14 | MANUAL BIFOLD LOADING DOORS | ASPHALT HEATER | \$ 1,796.00 | 3% | \$ | 1,742.12 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 15 | DUAL DEISEL BURNER RECYCLER PACKAGE | ASPHALT HEATER | \$ 6,415.00 | 3% | \$ | 6,222.55 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 16 | ELECTRIC OVERNIGHT HEAT (CHOOSE 110V OR 240V) | ASPHALT HEATER | \$ 3,542.00 | 3% | \$ | 3,435.74 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 17 | OIL JACKET HOPPER | ASPHALT HEATER | \$ 5,377.00 | 3% | \$ | 5,215.69 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 18 | SURGE BRAKES | ASPHALT HEATER | \$ 1,807.00 | 3% | \$ | 1,752.79 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 19 | TANDEM TORSION AXLES | ASPHALT HEATER | \$ 1,710.00 | 3% | \$ | 1,658.70 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 20 | LED ARROW BOARD | ASPHALT HEATER | \$ 2,118.00 | 3% | \$ | 2,054.46 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 21 | LED ARROW STICK | ASPHALT HEATER | \$ 1,647.00 | 3% | \$ | 1,597.59 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 22 | BACKUP LIGHTS | ASPHALT HEATER | \$ 319.00 | 3% | \$ | 309.43 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 23 | LED NIGHT WORK LIGHTS | ASPHALT HEATER | \$ 549.00 | 3% | \$ | 532.53 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 24 | WARNING STROBE LIGHT | ASPHALT HEATER | \$ 597.00 | 3% | \$ | 579.09 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 25 | RELEASE AGENT BASKET | ASPHALT HEATER | \$ 390.00 | 3% | \$ | 378.30 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 26 | 30 GALLON HEATED/INSULATED TACK TANK | ASPHALT HEATER | \$ 5,747.00 | 3% | \$ | 5,574.59 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 27 | 30 GALLON HEATED/INSULATED AC HEATER | ASPHALT HEATER | \$ 7,987.00 | 3% | \$ | 7,747.39 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 28 | REJUVENATOR SPRAY SYSTEM | ASPHALT HEATER | \$ 5,030.00 | 3% | \$ | 4,879.10 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 29 | SPRAY SYSTEM HOSE REEL | ASPHALT HEATER | \$ 987.00 | 3% | \$ | 957.39 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 30 | POUR POT BRACKET (POUR POT NOT INCLUDED) | ASPHALT HEATER | \$ 226.00 | 3% | \$ | 219.22 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 31 | 24X24 COMPACTOR BASKET | ASPHALT HEATER | \$ 406.00 | 3% | \$ | 393.82 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 32 | HOIST WITH 12V WINCH | ASPHALT HEATER | \$ 4,448.00 | 3% | \$ | 4,314.56 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 33 | BOMAG 18/45-2W | ASPHALT HEATER | \$ 3,780.00 | 3% | \$ | 3,666.60 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 34 | COLD WEATHER PACKAGE | ASPHALT HEATER | \$ 1,782.00 | 3% | \$ | 1,728.54 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |

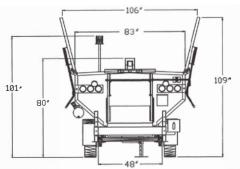
| 35 BACKUP ALARM | ASPHALT HEATER | \$ 236.00 | 3% | \$ | 228.92 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
|---|----------------|--------------|----|------|------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| 36 DOCUMENT HOLDER | ASPHALT HEATER | \$ 135.00 | 3% | \$ | 130.95 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 37 E STOP BUTTON | ASPHALT HEATER | \$ 509.00 | 3% | \$ | 493.73 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 38 2' HITCH | ASPHALT HEATER | \$ 255.00 | 3% | \$ | 247.35 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 39 3' HITCH | ASPHALT HEATER | \$ 302.00 | 3% | \$ | 292.94 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 40 5LB FIRE EXTINGUISHER | ASPHALT HEATER | \$ 302.00 | 3% | \$ | 292.94 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 41 FRONT AND REAR HOPPER EXTENSIONS | ASPHALT HEATER | \$ 629.00 | 3% | \$ | 610.13 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 42 LOADING DOOR GAS ASSIST SHOCKS | ASPHALT HEATER | \$ 518.00 | 3% | \$ | 502.46 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 43 LP TORCH WITH BRACKET (LP TANK NOT INCLUDED) | ASPHALT HEATER | \$ 667.00 | 3% | \$ | 646.99 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 44 LP TORCH HOSE REEL | ASPHALT HEATER | \$ 987.00 | 3% | \$ | 957.39 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 45 SLOW MOVING VEHICLE STICKER | ASPHALT HEATER | \$ 91.00 | 3% | \$ | 88.27 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 46 SPARE TIRE (SHIPPED LOOSE) | ASPHALT HEATER | \$ 382.00 | 3% | \$ | 370.54 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 47 SPARE TIRE HOLDER | ASPHALT HEATER | \$ 430.00 | 3% | \$ | 417.10 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 48 HOPPER ACCESS STEP | ASPHALT HEATER | \$ 319.00 | 3% | \$ | 309.43 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 49 TOOL BOX - 10X10X25 | ASPHALT HEATER | \$ 509.00 | 3% | \$ | 493.73 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 50 3 POSITION TOOL HOLDER | ASPHALT HEATER | \$ 153.00 | 3% | \$ | 148.41 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 51 5 POSITION TOOL HOLDER | ASPHALT HEATER | \$ 288.00 | 3% | \$ | 279.36 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 52 WASHDOWN SYSTEM WITH HOSE REEL | ASPHALT HEATER | \$ 2,037.00 | 3% | \$ | 1,975.89 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 53 WHEEL CHOCKS | ASPHALT HEATER | \$ 234.00 | 3% | \$ | 226.98 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 54 PENDANT HOLDER | ASPHALT HEATER | \$ 73.00 | 3% | \$ | 70.81 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 55 2 TON SLIP IN | ASPHALT HEATER | \$ 28,253.00 | 2% | \$ | 27,687.94 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 56 3 TON SLIP IN | ASPHALT HEATER | \$ 32,363.00 | 2% | \$ | 31,715.74 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 57 4 TON SLIP IN | ASPHALT HEATER | \$ 33,270.00 | 2% | \$ | 32,604.60 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 58 5 TON SLIP IN | ASPHALT HEATER | \$ 42,121.00 | 2% | \$ | 41,278.58 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 59 6 TON SLIP IN | ASPHALT HEATER | \$ 54,776.00 | 2% | \$ | 53,680.48 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 60 8 TON SLIP IN | ASPHALT HEATER | \$ 75,957.00 | 2% | \$ | 74,437.86 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 61 10 TON SLIP IN | ASPHALT HEATER | \$119,908.00 | 2% | \$ 1 | 117,509.84 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 62 ON BOARD HDYRAULICS | ASPHALT HEATER | \$ 2,473.00 | 2% | \$ | 2,423.54 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 63 SELF DUMPING TRUCK MOUNT CHASSIS | ASPHALT HEATER | \$ 7,174.00 | 2% | \$ | 7,030.52 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 64 HOOK LIFT | ASPHALT HEATER | \$ 6,041.00 | 2% | \$ | 5,920.18 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 65 4 TON PATCH TRUCK (DISCUSS ADDT'L OPTIONS WITH | ASPHALT HEATER | | | | | | | | | | | | T | | | | | |
| DEALER) | | \$107,784.00 | 2% | | 105,628.32 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| 66 FALCON 6T2B BASE MODEL (NO OPTIONS) | ASPHALT HEATER | \$ 67,599.00 | 2% | \$ | 66,247.02 | \$700 | \$700 | \$700 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 | \$400 |
| | | | | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | | | | |

| Cat | talog Pric | ing For REN | ITAL | | | DELIVERY | & PICKUP | - Lump : | sum cost per | region (pro | ovide del | ivery cost f | or each r | egion p | er Sched | ule D, Prosp | erity Regio | nal Map) |
|------|-------------|----------------|--------|--------|---------|----------|----------|----------|--------------|-------------|-----------|--------------|-----------|---------|----------|--------------|-------------|----------|
| | EQUIPMENT | | | | | 1a. | 1b. | 1c. | | | 4a. | | | | 7. | | | 10. |
| Item | MAKE & | EQUIPMENT | Daily | Weekly | Monthly | Western | Central | Eastern | 2. | 3. | West | 4b. West | 5. East | 6. | South | 8. | 9. | Detroit |
| # | MODEL: | CATEGORY | Rental | Rental | Rental | UP | UP | UP | Northwest | Northeast | Central | Michigan | Central | East | Central | Southwest | Southeast | Metro |
| 1 | FALCON 4T1B | ASPHALT HEATER | 333 | 1000 | 3000 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 | \$250 |
| | | | | | | | | | | | | | | | | | | |

4 TON ASPHALT HOT BOX AND RECYCLER







| Type 4 Ton Trailer Capacity 8,000 lbs of material Base Weight 4,480 lbs Weight loaded with material 12,480 lbs GWWR 14,000 lbs Fuel Source Diesel Fuel Capacity 15 gallons on dump box - 18 gallons on fixed trailer Burner Type 105,000 BTU Diesel Beckett burner w/electronic spark ignition Number of burners 1 or 2 Unloading door Insulated guillotine, 18"Hx33" W Loading doors Manual 63"L x 41"W Hopper opening 106" - doors open Width 83" Length 16' Height 73" Construction Triple wall insulated – air jacketed Wiring is external to hopper Axles Tandern slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x14" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9 y8"x4" depth (80 potholes 1'x1"x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame warranty, 5 year maintenance free combustion chamber, lifetime frame | | |
|--|-----------------------------|--|
| Base Weight 4,480 lbs Weight loaded with material 12,480 lbs GWR 14,000 lbs Fuel Source Diesel Fuel Capacity 15 gallons on dump box - 18 gallons on fixed trailer Burner Type 105,000 BTU Diesel Beckett burner w/electronic spark ignition Number of burners 1 or 2 Unloading door Insulated guillotine, 18"Hx33" W Loading doors Manual 63"L x 41"W Hopper opening 106" - doors open Width 83" Length 16' Height 73" Construction Triple wall insulated – air jacketed Uirague capping channel and corner molding Hopper floor '4' steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9x9x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Туре | 4 Ton Trailer |
| Weight loaded with material GVWR 14,000 lbs Fuel Source Diesel Fuel Capacity 15 gallons on dump box - 18 gallons on fixed trailer Burner Type 105,000 BTU Diesel Beckett burner w/electronic spark ignition Number of burners 1 or 2 Unloading door Insulated guillotine, 18"Hx33" W Loading doors Manual 63"L x 41"W Hopper opening 106" - doors open Width 83" Length 16' Height 73" Construction Triple wall insulated – air jacketed 10 gauge capping channel and corner molding Hopper floor ¼" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Capacity | 8,000 lbs of material |
| GWR 14,000 lbs Fuel Source Diesel Fuel Capacity 15 gallons on dump box - 18 gallons on fixed trailer Burner Type 105,000 BTU Diesel Beckett burner w/electronic spark ignition Number of burners 1 or 2 Unloading door Insulated guillotine, 18"Hx33" W Loading doors Manual 63"L x 41"W Hopper opening 106" - doors open Width 83" Length 16' Height 73" Construction Triple wall insulated – air jacketed 10 gauge capping channel and corner molding Hopper floor 1/4" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Base Weight | 4,480 lbs |
| Fuel Source Diesel Fuel Capacity 15 gallons on dump box - 18 gallons on fixed trailer Burner Type 105,000 BTU Diesel Beckett burner w/electronic spark ignition Number of burners 1 or 2 Unloading door Insulated guillotine, 18"Hx33" W Loading doors Manual 63"L x 41"W Hopper opening 106" - doors open Width 83" Length 16' Height 73" Construction Triple wall insulated — air jacketed 10 gauge capping channel and corner molding Hopper floor '%" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Weight loaded with material | 12,480 lbs |
| Fuel Capacity Burner Type 105,000 BTU Diesel Beckett burner w/electronic spark ignition Number of burners 1 or 2 Unloading door Insulated guillotine, 18"Hx33" W Loading doors Manual 63"L x 41"W Hopper opening 106" - doors open Width 83" Length 16' Height 73" Construction Triple wall insulated – air jacketed 10 gauge capping channel and corner molding Hopper floor '¼" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | GVWR | 14,000 lbs |
| Burner Type 105,000 BTU Diesel Beckett burner w/electronic spark ignition Number of burners 1 or 2 Unloading door Insulated guillotine, 18"Hx33" W Loading doors Manual 63"L x 41"W Hopper opening 106" - doors open Width 83" Length 16' Height 73" Construction Triple wall insulated – air jacketed 10 gauge capping channel and corner molding Hopper floor '¼" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Fuel Source | Diesel |
| Number of burners 1 or 2 Unloading door Insulated guillotine, 18"Hx33" W Loading doors Manual 63"L x 41"W Hopper opening 106" - doors open Width 83" Length 16' Height 73" Construction Triple wall insulated – air jacketed 10 gauge capping channel and corner molding Hopper floor ¼" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Fuel Capacity | 15 gallons on dump box - 18 gallons on fixed trailer |
| Unloading doors | Burner Type | 105,000 BTU Diesel Beckett burner w/electronic spark ignition |
| Loading doors Manual 63"L x 41"W Hopper opening 106" - doors open Width 83" Length 16' Height 73" Construction Triple wall insulated – air jacketed 10 gauge capping channel and corner molding Hopper floor 1/4" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Number of burners | 1 or 2 |
| Hopper opening 106" - doors open Width 83" Length 16' Height 73" Construction Triple wall insulated – air jacketed 10 gauge capping channel and corner molding Hopper floor '¼" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Unloading door | Insulated guillotine, 18"Hx33" W |
| Width 83" Length 16' Height 73" Construction Triple wall insulated – air jacketed 10 gauge capping channel and corner molding Hopper floor '¼" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Loading doors | Manual 63"L x 41"W |
| Length 16' Height 73" Construction Triple wall insulated – air jacketed 10 gauge capping channel and corner molding Hopper floor '¼" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Hopper opening | 106" - doors open |
| Height 73" Construction Triple wall insulated – air jacketed 10 gauge capping channel and corner molding Hopper floor '4" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Width | 83" |
| Construction Triple wall insulated – air jacketed 10 gauge capping channel and corner molding Hopper floor 1/4" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Length | 16' |
| 10 gauge capping channel and corner molding Hopper floor '¼' steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Height | 73" |
| Hopper floor 1/4" steel Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Construction | Triple wall insulated – air jacketed |
| Wiring is external to hopper Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | | 10 gauge capping channel and corner molding |
| Axles Tandem slipper leaf spring Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | | Hopper floor 1/4" steel |
| Tires 8-bolt wheels w/9x16" tires Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | | Wiring is external to hopper |
| Brakes 4 wheel electric brakes with safety breakaway Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Axles | Tandem slipper leaf spring |
| Hitch Pintle eye Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Tires | 8-bolt wheels w/9x16" tires |
| Paint Blasted and painted with two coats of epoxy primer and urethane finish Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Brakes | 4 wheel electric brakes with safety breakaway |
| Frame 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Hitch | Pintle eye |
| Asphalt repair areas 9'x9'x4" depth (80 potholes 1'x1'x4" depth) Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Paint | Blasted and painted with two coats of epoxy primer and urethane finish |
| Warranty 2 year machine warranty, 5 year maintenance free combustion chamber, lifetime frame | Frame | 2"x6"x1/4" tubular steel frame with boxed-in and enclosed gussets |
| | Asphalt repair areas | 9'x9'x4" depth (80 potholes 1'x1'x4" depth) |
| | Warranty | |

Falcon Asphalt Repair Equipment

2600 W. Salzburg Rd. Freeland, MI 48623 sales@falconrme.com Phone: (989) 495-9332 Fax: (989) 495-9342 www.falconrme.com



STANDARD:

- Battery charger package
- Automatic temperature control
- VIP technology
- One piece ceramic combustion chamber (diesel)
- · Diamond tread plate hopper access platform
- Heated shoveling platform
- 12 volt deep cycle batteries
- Conspicuity tape

OPTIONS:

- Hydraulic dump function
- Dual burner recycling package
- Hydraulic loading and unloading doors
- LED light upgrades including LED arrow board
- 30 gallon tack tank with spray system and hose reel
- Basket for mounting compactor

- Wash-down system
- 24-hour or 7-day timer
- Short frame 14'
- XL frame 18', 20'
- Electric overnight heat
- · Hoist manual or electric
- Tire upgrade
- Propane torch with bracket
- Other customizable options available

Falcon hot boxes and recyclers give you unparalleled **versatility**. You can **transport cold mix**, keeping it warm during the winter months and making it easier to work with; you can **transport hot mix and keep it hot all day**; and you can **hold hot mix overnight**, keeping it warm for up to 48 hours. You can also **reclaim unused hot mix**, eliminating the waste of good material, and you can **recycle asphalt chunks and millings**. All of this makes Falcon the most versatile machine you can buy for pavement preservation.

All Falcon machines are built with pride in Michigan and come with the following standard features: **patented heat management system** featuring a 5-year maintenance-free combustion chamber, **large unloading door** for easy access, **patented VIP system** to eliminate damage from low voltage, a **2-year machine warranty and lifetime frame warranty**, an emphasis on **curbside safety** and easy platform work surfaces, and a durable and **reliable dump system**.

THE FALCON ADVANTAGE



Large Unloading Door For Easy Access



Patented Heat Management System



Platform For Safe, Easy Hopper Access



Voltage Shutdown



Dump System - Pivo Point & V-Body



Warranty

STATE OF MICHIGAN

Contract No. 24000000162

Agricultural, Grounds, Turf, Earth Moving, and Roadside Maintenance Equipment

SCHEDULE B PRICING MATRIX

- 1. The Contractor must provide a pricing schedule for the proposed Contract Activities using Microsoft Excel. The pricing schedule should be submitted in a modifiable format (e.g., Microsoft Word or Excel); however, you may also submit an additional pricing schedule in a non-modifiable format (e.g., PDF). Failure to complete the pricing schedule as requested may result in disqualification of your proposal.
- 2. Price proposals must include all costs, including but not limited to, any one-time or set-up charges, fees, and potential costs that Contractor may charge the State (e.g., shipping and handling, per piece pricing, and palletizing).

| Quick payment terms:0 % discount off invoice if paid withinn/a days after receipt of invoice. |
|--|
| payment to be received by the Contractor's financial institution. |
| The Contractor is encouraged to offer quick payment terms. The number of days must not include processing time for |

- **4.** By submitting its proposal, the Contractor certifies that the prices were arrived at independently, and without consultation, communication, or agreement with any other Contractor.
- **5.** All items below for PURCHASE shall be evaluated based on a single purchase at each prosperity region (13 single purchases). If delivery pricing is per mile, the delivery cost shall be calculated from the nearest dealer location to the estimated central location of each region. Mileage is calculated one way.
- a). (Purchase price x 13) + (Delivery cost at all 13 prosperity regions) + (13 Hours of training) or
- b). (Purchase price x 13) + (Mileage rate x mileage from nearest dealer to each estimated central prosperity region) + (13 Hours of training)
- **6.** All items below for RENTAL shall be evaluated based on a combination of a single daily, weekly, and a monthly rental in each prosperity region. Delivery and pickup shall be calculated for each single rental (13 x 3 = 39 single purchases). If delivery/pickup pricing is per mile, the delivery/pickup cost shall be calculated from the nearest dealer location to the estimated central location of each region. Mileage is calculated one way for each pickup and delivery.
- a). (Daily rental price x 13) + (Delivery and pickup cost at all 13 prosperity regions) + (Weekly rental price x 13) + (Delivery and pickup cost at all 13 prosperity regions) + (Monthly rental price x 13) + (Delivery and pickup cost at all 13 prosperity regions) or
- b). (Daily rental price x 13) + (Delivery and pickup mileage rate x mileage to and from nearest dealer to each estimated central prosperity region) + (Weekly rental price x 13) + (Delivery and pickup mileage rate x mileage to and from nearest dealer to each estimated central prosperity region) + (Monthly rental price x 13) + (Delivery and pickup mileage rate x mileage to and from nearest dealer to each estimated central prosperity region)

7. Refer to "Standard Contract Terms", section 7, regarding administration fee.

| | | PUF | RCHASE | REI | PARTS, | |
|----|---|-----------------|-------------------|------------------|---------------|---------------|
| | | UNIT | | UNIT | | MAINTENANCE & |
| | SPEC SECTION | DESCRIPTION | PRICE | DESCRIPTION | PRICE | REPAIR |
| 9 | C36-0401-4T-23 Asphalt Heater-Hauler | | | | | Hourly Rate |
| A. | EQUIPMENT MAKE & MODEL: | Each | \$22,009 | Hourly | N/A | \$150.00 |
| | FALCON 4T1B | | | Daily | \$333 | % Discount on |
| | | | | Weekly | \$1,000 | Parts |
| | | | | Monthly | \$3,000 | N/A |
| В. | DELIVERY: | | | | | |
| | Per mile (one way) from Contractor's nearest | | | | | |
| | dealer location and/or | per mile | N/A | per mile | N/A | |
| | Lump sum cost per region (provide delivery cost for | each region per | Schedule D, Prosp | erity Regional M | lap) | |
| | 1a. Western UP | Lump sum | 700 | Lump sum | 250/ EACH WAY | |
| | 1b. Central UP | Lump sum | 700 | Lump sum | 250/ EACH WAY | |
| | 1c. Eastern UP | Lump sum | 700 | Lump sum | 250/ EACH WAY | |
| | 2. Northwest | Lump sum | 400 | Lump sum | 250/ EACH WAY | |
| | 3. Northeast | Lump sum | 400 | Lump sum | 250/ EACH WAY | |

| 4a. West Central | Lump sum | 400 | Lump sum | 250/ EACH WAY |
|--|-----------------|----------------------|----------|---------------|
| 4b. West Michigan | Lump sum | 400 | Lump sum | 250/ EACH WAY |
| 5. East Central | Lump sum | 400 | Lump sum | 250/ EACH WAY |
| 6. East | Lump sum | 400 | Lump sum | 250/ EACH WAY |
| 7. South Central | Lump sum | 400 | Lump sum | 250/ EACH WAY |
| 8. Southwest | Lump sum | 400 | Lump sum | 250/ EACH WAY |
| 9. Southeast | Lump sum | 400 | Lump sum | 250/ EACH WAY |
| 10. Detroit Metro | Lump sum | 400 | Lump sum | 250/ EACH WAY |
| . MULTI UNIT DISCOUNT (Provide % discount on total | cost of purchas | e for X additional i | tem) | |
| | 1 Additional | N/A | | |
| | 2 Additional | N/A | | |
| | 3 Additional | N/A | | |
| | 4 Additional | N/A | | |
| TRAINING (per Schedule A, Statement of Work, | | | | |
| section 3.3) | Hourly | N/C | | |