



**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number 6  
 to  
 Contract Number 18000000787

<b>CONTRACTOR</b>	Compass Minerals America Inc
	9900 West 10th Street, Suite 600
	Overland, KS 66210
	Joel Gerdes
	913-344-9346
	gerdesj@compassminerals.com
	CV0058576

<b>STATE</b>	<b>Program Manager</b>	Justin Droste	MDOT
		517-636-0518	
		drostej@michigan.gov	
	<b>Contract Administrator</b>	Steven Motz	DTMB
		(517) 331-6086	
		motzs1@michigan.gov	

**CONTRACT SUMMARY**

**BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE
September 1, 2018	August 31, 2023	5 - 1 Year	August 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME	
NET 45		See Section 1.3 Delivery and Acceptance	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**MINIMUM DELIVERY REQUIREMENTS**

See Section 1.3 Delivery and Acceptance

**DESCRIPTION OF CHANGE NOTICE**

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		August 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$57,535,513.17	\$4,201,908.53	\$61,737,421.70		

**DESCRIPTION**

Effective September 1st, 2021 this contract is hereby amended to include FY 2021-2022 annual road salt pricing, which has been attached as Schedule B. The contract value is increased by \$4,201,908.53 to account for State of Michigan anticipated spend.

All other terms, conditions, specifications and pricing remain the same per agency and vendor agreement, and Central Procurement Services approval.

MDOT DROP POINTS: 2021/2022 SALT ORDER														
Early Fill-Up Compass														
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Early Low Price	Early Low Vendor	Early Total Price	Billing Address	Billing Contact
1	Superior	Alger	County	Grand Marais	M-77, Grand Marais, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	250	\$ 66.90	Compass	\$ 16,725.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
2	Superior	Alger	County	Limestone	N3284 M-67, Limestone, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	1500	\$ 66.90	Compass	\$ 100,350.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
3	Superior	Alger	County	Munising	E9264 M-28, Munising, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	500	\$ 66.90	Compass	\$ 33,450.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
4	Superior	Baraga	MDOT	Covington	School St., Covington, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	2200	\$ 79.32	Compass	\$ 174,504.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
5	Superior	Baraga	MDOT	L'Anse	301 Winter St., L'Anse, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	2400	\$ 79.32	Compass	\$ 190,368.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
13	Superior	Gogebic	County	Marenisco	302 Main St., Marenisco, MI	(906) 787-2273	No	Monday through Friday between 7:00 am and 3:30 pm	200	\$ 87.42	Compass	\$ 17,484.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
14	Superior	Gogebic	County	Wakefield	Old US-2, Wakefield, MI	(906) 667-0233	No	Monday through Friday between 7:00 am and 3:30 pm	200	\$ 87.42	Compass	\$ 17,484.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
15	Superior	Gogebic	County	Watersmeet	E23859 E. Ave., Watersmeet, MI	(906) 358-4575	No	Monday through Friday between 7:00 am and 3:30 pm	200	\$ 87.42	Compass	\$ 17,484.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
16	Superior	Houghton	MDOT	Calumet	51750 Industrial Drive, Calumet, MI	(906) 483-3937	Yes	Monday through Thursday between 6:30 am and 5:00 pm	4200	\$ 73.56	Compass	\$ 308,952.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
20	Superior	Keweenaw	County	Mohawk	1916 4th St. Mohawk, MI	(906) 337-1610	Yes	Monday through Friday between 7:00 am and 3:00 pm	1200	\$ 75.35	Compass	\$ 90,420.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
34	Superior	Ontonagon	County	Bergland	5650 M-64 N., Bergland, MI	(906) 575-3552	No	Monday through Friday between 7:00 am and 3:00 pm	350	\$ 80.87	Compass	\$ 28,304.50	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
35	Superior	Ontonagon	County	Bruce Crossing	5346 W. M-28, Bruce Crossing, MI	(906) 827-3433	No	Monday through Friday between 7:00 am and 3:00 pm	200	\$ 80.87	Compass	\$ 16,174.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
36	Superior	Ontonagon	County	Mass City	1212 Adventure Ave., Mass City, MI	(906) 883-3303	No	Monday through Friday between 7:00 am and 3:00 pm	350	\$ 80.87	Compass	\$ 28,304.50	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
37	Superior	Ontonagon	County	Ontonagon	US-45, Ontonagon, MI	(906) 884-4650	No	Monday through Friday between 7:00 am and 3:00 pm	900	\$ 80.87	Compass	\$ 72,783.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
7	Grand	Mason	County	Scottville	510 E. State St., Scottville, MI	(231) 757-2882	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$ 68.00	Compass	\$ 34,000.00	Muskegon Transportation Service Center 2225 Olthoff Drive, Muskegon, MI, 49444	Melanie Thompson Thompsonm15@michigan.gov 231-777-3451

15150

1,146,787.00

MDOT DROP POINTS: 2021/2022 SALT ORDER														Seasonal Backup		Compass	
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Fill Up Tons	Seasonal 2021 \$/Ton	Awarded Vendor	Seasonal 2021 Total Price	Billing Address	Billing Contact			
1	Superior	Alger	County	Grand Marais	M-77, Grand Marais, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	250	\$ 67.12	Compass	\$ 16,780.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301			
2	Superior	Alger	County	Limestone	N3284 M-67, Limestone, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	500	\$ 67.12	Compass	\$ 33,560.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301			
3	Superior	Alger	County	Munising	E9264 M-28, Munising, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	2500	\$ 67.12	Compass	\$ 167,800.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301			
4	Superior	Baraga	MDOT	Covington	School St., Covington, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	\$ 88.10	Compass	\$ 4,405.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
5	Superior	Baraga	MDOT	L'Anse	301 Winter St., L'Anse, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	\$ 88.10	Compass	\$ 4,405.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
6	Superior	Chippewa	County	Goetzville	M-48, Goetzville, MI	(906) 624-7333	No	Monday through Friday between 6:00 am and 2:30 pm	200	\$ 88.15	Compass	\$ 17,630.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301			
7	Superior	Chippewa	County	Kinross	16122 S. Kinross Lake Road, Kinross, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	500	\$ 88.15	Compass	\$ 44,075.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301			
8	Superior	Chippewa	County	Eckerman	M-28, Eckerman, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	500	\$ 88.15	Compass	\$ 44,075.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301			
11	Superior	Dickinson	County	Felch	W6370 M-69, Iron Mountain, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm	1000	\$ 64.75	Compass	\$ 64,750.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
12	Superior	Dickinson	County	Quinnesec	Lincoln St., Quinnesec, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm	200	\$ 64.75	Compass	\$ 12,950.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
13	Superior	Gogebic	County	Marenisco	302 Main St., Marenisco, MI	(906) 787-2273	No	Monday through Friday between 7:00 am and 3:30 pm	1200	\$ 91.43	Compass	\$ 109,716.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
14	Superior	Gogebic	County	Wakefield	Old US-2, Wakefield, MI	(906) 667-0233	No	Monday through Friday between 7:00 am and 3:30 pm	1200	\$ 91.43	Compass	\$ 109,716.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
15	Superior	Gogebic	County	Watersmeet	E23859 E. Ave., Watersmeet, MI	(906) 358-4575	No	Monday through Friday between 7:00 am and 3:30 pm	1200	\$ 91.43	Compass	\$ 109,716.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
16	Superior	Houghton	MDOT	Calumet	51750 Industrial Drive, Calumet, MI	(906) 483-3937	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	\$ 98.05	Compass	\$ 4,902.50	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
17	Superior	Iron	County	Amasa	JCT Townline Rd. & Co Rd. 643, Amasa, MI	(906) 875-3151	No	Monday through Friday between 7:00 am and 3:30 pm	100	\$ 70.46	Compass	\$ 7,046.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
18	Superior	Iron	County	Crystal Falls	114 Oss Rd., Crystal Falls, MI	(906) 875-3151	Yes	Monday through Friday between 7:00 am and 3:30 pm	100	\$ 70.46	Compass	\$ 7,046.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
19	Superior	Iron	County	Iron River	708 W. Franklin St., Iron River, MI	(906) 265-4622	No	Monday through Friday between 7:00 am and 3:30 pm	1500	\$ 70.46	Compass	\$ 105,690.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
20	Superior	Keweenaw	County	Mohawk	1916 4th St. Mohawk, MI	(906) 337-1610	Yes	Monday through Friday between 7:00 am and 3:00 pm	500	\$ 94.80	Compass	\$ 47,400.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
21	Superior	Luce	County	Newberry	12920 CR 457, Newberry, MI	(906) 293-5741	Yes	Monday through Friday between 7:00 am and 3:30 pm	200	\$ 87.25	Compass	\$ 17,450.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301			
22	Superior	Mackinac	County	Mackinac CRC	E2670 St Ignace Road, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	200	\$ 80.26	Compass	\$ 16,052.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			

MDOT DROP POINTS: 2021/2022 SALT ORDER														Seasonal Backup		Compass	
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Fill Up Tons	Seasonal 2021 \$/Ton	Awarded Vendor	Seasonal 2021 Total Price	Billing Address	Billing Contact			
23	Superior	Mackinac	MDOT	Engadine	M-117, Engadine, MI	(906) 477-6323	Yes	Monday through Thursday between 6:30 am and 5:00 pm	500	\$ 80.26	Compass	\$ 40,130.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
24	Superior	Mackinac	MDOT	St. Ignace	500 Ferry Lane, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	750	\$ 80.26	Compass	\$ 60,195.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
25	Superior	Mackinac	Bridge Authority	Mackinac Bridge	N-415 I-75, St. Ignace, MI 49781	(906) 643-7600	No	Monday through Friday between 7:00 am and 3:30 pm	100	\$ 80.26	Compass	\$ 8,026.00	Mackinac Bridge Authority N-415 I-75 St. Ignace, MI 49781	Julie Neph nephj@michigan.gov 906-643-7600			
26	Superior	Marquette	County	Champion	US-41 Champion, MI 49814	(906) 485-4491 Ext. 302	No	Monday through Friday between 7:00 am and 3:00 pm	200	\$ 82.50	Compass	\$ 16,500.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
27	Superior	Marquette	County	Gwinn	Gwinn Co. Rd., ELA, Gwinn, MI	(906) 346-5411	No	Monday through Friday between 7:00 am and 3:00 pm	2600	\$ 82.50	Compass	\$ 214,500.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
28	Superior	Marquette	County	Ishpeming	1610 N. Second St., Ishpeming, MI	(906) 486-8462 Ext 300	No	Monday through Friday between 7:00 am and 3:00 pm	2600	\$ 82.50	Compass	\$ 214,500.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
29	Superior	Marquette	County	Republic	Republic Co. Rd. LO at M-95, Republic, MI	(906) 376-2224	No	Monday through Friday between 7:00 am and 3:00 pm	1600	\$ 82.50	Compass	\$ 132,000.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
30	Superior	Marquette	County	Skandia	Krueger Dr. Skandia, MI	(906) 486-4491 Ext 300	No	Monday through Thursday between 7:00 am and 3:00 pm	50	\$ 82.50	Compass	\$ 4,125.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
31	Superior	Menominee	County	Stephenson	W. 5416 Belgiantown Rd., Stephenson, MI	(906) 863-5100	Yes	Monday through Friday between 7:00 am and 3:30 pm	1400	\$ 65.51	Compass	\$ 91,714.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
32	Superior	Menominee	County	Menominee	3224 10th St., Menominee, MI	(906) 863-3686	No	Monday through Friday between 7:00 am and 3:30 pm	1600	\$ 65.51	Compass	\$ 104,816.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
33	Superior	Menominee	County	Powers	US-2, Powers, MI	(906) 497-5234	No	Monday through Friday between 7:00 am and 3:30 pm	1600	\$ 65.51	Compass	\$ 104,816.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302			
34	Superior	Ontonagon	County	Bergland	5650 M-64 N., Bergland, MI	(906) 575-3552	No	Monday through Friday between 7:00 am and 3:00 pm	900	\$ 91.79	Compass	\$ 82,611.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
35	Superior	Ontonagon	County	Bruce Crossing	5346 W. M-28, Bruce Crossing, MI	(906) 827-3433	No	Monday through Friday between 7:00 am and 3:00 pm	800	\$ 91.79	Compass	\$ 73,432.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
36	Superior	Ontonagon	County	Mass City	1212 Adventure Ave., Mass City, MI	(906) 883-3303	No	Monday through Friday between 7:00 am and 3:00 pm	1200	\$ 91.79	Compass	\$ 110,148.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
37	Superior	Ontonagon	County	Ontonagon	US-45, Ontonagon, MI	(906) 884-4650	No	Monday through Friday between 7:00 am and 3:00 pm	1100	\$ 91.79	Compass	\$ 100,969.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112			
38	Superior	Schoolcraft	County	Manistique	East Rd., Manistique, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm	2500	\$ 67.80	Compass	\$ 169,500.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301			
39	Superior	Schoolcraft	County	Seney	M-28, Seney, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm	500	\$ 67.80	Compass	\$ 33,900.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301			
									32,000.00			\$ 2,507,046.50					

MiDEAL and STATE AGENCY DROP POINTS: 2021/2022 SALT ORDER														7,050	\$ 539,065.00	Early Fill-Up
Region	Item	County		Org. Name	Early Tons	Price Per Ton	Low Vendor	Total Price	Drop Point Address	City	State	Zip	Org. Phone	Org. Email		
1-Superior		1 Alger	MiDEAL	MUNISING, CITY OF	100	\$ 66.90	Compass	\$ 6,690.00	Industrial Park Dr. Lot 9	Munising	MI	49862	(906) 387-2095	clerk@cityofmunising.org		
1-Superior		2 Alger	MiDEAL	ALGER COUNTY ROAD COMMISSION	250	\$ 66.90	Compass	\$ 16,725.00	E9264 M-28	Munising	MI	49862	(906) 387-2042	acrc@jamadots.com		
1-Superior		3 Alger	MiDEAL	ALGER COUNTY ROAD COMMISSION	250	\$ 66.90	Compass	\$ 16,725.00	N3284 M-67	Limestone	MI	49851	(906) 387-2042	acrc@jamadots.com		
1-Superior		4 Alger	MiDEAL	ALGER COUNTY ROAD COMMISSION	50	\$ 66.90	Compass	\$ 3,345.00	216662 Lowder Road	Grand Marais	MI	49839	(906) 387-2042	acrc@jamadots.com		
1-Superior		5 Baraga	MiDEAL	BARAGA COUNTY RD. COMMISSION	100	\$ 79.32	Compass	\$ 7,932.00	18139 US 41 South	L'Anse	MI	49946	(906) 524-7270	sswanson@baragacountyroads.org		
1-Superior		6 Baraga	MiDEAL	BARAGA COUNTY RD. COMMISSION	50	\$ 79.32	Compass	\$ 3,966.00	15760 Hamar Rd	Baraga	MI	49908	(906) 524-7270	sswanson@baragacountyroads.org		
1-Superior		7 Baraga	MiDEAL	BARAGA COUNTY RD. COMMISSION	150	\$ 79.32	Compass	\$ 11,898.00	25225 Cemetery Road	Covington	MI	49919	(906) 524-7270	sswanson@baragacountyroads.org		
1-Superior		8 Baraga	MiDEAL	BARAGA, VILLAGE OF	150	\$ 79.32	Compass	\$ 11,898.00	100 Hemlock	Baraga	Michigan	49908	(906) 353-6237	vobmgr@up.net		
1-Superior		9 Baraga	MiDEAL	LANSE, VILLAGE OF	200	\$ 79.32	Compass	\$ 15,864.00	616 Poplar Street	Lanse	Michigan	49946	(906) 524-6116	manager@lansemi.org		
1-Superior		23 Gogebic	MiDEAL	BESSEMER, CITY OF	100	\$ 87.42	Compass	\$ 8,742.00	304 S. State Street	Bessemer	MI	49911	(906) 663-4311	james.trudgeon@bessemermi.org		
1-Superior		24 Gogebic	MiDEAL	GOGEBIC COUNTY ROAD COMMISSION	150	\$ 87.42	Compass	\$ 13,113.00	OLD COUNTY ROAD	RAMSAY	MI	49959	(906) 667-0233	jhansen@gogebiccountymi.gov		
1-Superior		25 Gogebic	MiDEAL	GOGEBIC COUNTY ROAD COMMISSION	50	\$ 87.42	Compass	\$ 4,371.00	E23859 E AVENUE	WATERSMEET	MI	49969	(906) 667-0233	jhansen@gogebiccountymi.gov		
1-Superior		26 Gogebic	MiDEAL	IRONWOOD, CITY OF	500	\$ 87.42	Compass	\$ 43,710.00	200 Penokee Road	Ironwood	Michigan	49938	(906) 932-5050	maherm@cityofironwood.org		
1-Superior		27 Gogebic	MiDEAL	WAKEFIELD, CITY OF	100	\$ 87.42	Compass	\$ 8,742.00	113 W Old US 2	Wakefield	Michigan	49968	(906) 229-5131	clerk@cityofwakefield.org		
1-Superior		28 Houghton	MiDEAL	LAKE LINDEN, VILLAGE OF	100	\$ 73.56	Compass	\$ 7,356.00	401 Calumet Street	Lake Linden	MI	49945	(906)296-9911	vll@lakelinden.net		
1-Superior		29 Houghton	MiDEAL	HOUGHTON COUNTY ROAD COMMISSION	300	\$ 73.56	Compass	\$ 22,068.00	TAMARACK LOCATION	CALUMET	MICHIGAN	49913	(906)482-3600	rob@houghtonroads.org		
1-Superior		30 Houghton	MiDEAL	HOUGHTON COUNTY ROAD COMMISSION	1350	\$ 73.56	Compass	\$ 99,306.00	20140 GAGNON CIRCLE	HANCOCK	MICHIGAN	49930	(906)482-3600	rob@houghtonroads.org		
1-Superior		31 Houghton	MiDEAL	LAURIUM, VILLAGE OF	100	\$ 73.56	Compass	\$ 7,356.00	Corner 3rd & Isle Royale	Laurium	Michigan	49913	(906) 337-1600	evertin@villageoflaurium.com		
1-Superior		32 Houghton	MiDEAL	CALUMET, VILLAGE OF	50	\$ 73.56	Compass	\$ 3,678.00	village garage 7th & Elm or the salt barn at Calumet Township's former dump site	Calumet	MI	49913	(906) 337-1713	manager@villageofcalumet.com		
1-Superior		33 Houghton	MiDEAL	HOUGHTON, CITY OF	1100	\$ 73.56	Compass	\$ 80,916.00	1000 Technical Drive	Houghton	MI	49931	906-482-1700	citymanager@cityofhoughton.com		
1-Superior		34 Houghton	MiDEAL	HANCOCK, CITY OF	450	\$ 73.56	Compass	\$ 33,102.00	1601 Tomasi Dr.	Hancock	Michigan	49930	(906) 482-2720	treasurer@cityofhancock.net		
1-Superior		41 Keweenaw	MiDEAL	KEWEENAW COUNTY ROAD COMMISSION	300	\$ 75.35	Compass	\$ 22,605.00	1916 Fourth Street	Mohawk	Michigan	49950	(906) 337-1610	gregg@keweenawroads.com		
1-Superior		56 Ontonagon	MiDEAL	Ontonagon County Road Commission	250	\$ 80.87	Compass	\$ 20,217.50	5650 North M-64	Bergland	Michigan	49910	(906) 884-2332	ocrcmike@yahoo.com		
1-Superior		57 Ontonagon	MiDEAL	Ontonagon County Road Commission	250	\$ 80.87	Compass	\$ 20,217.50	5237 West M-28	Bruce Crossing	Michigan	49912	(906) 884-2332	ocrcmike@yahoo.com		
1-Superior		58 Ontonagon	MiDEAL	Ontonagon County Road Commission	250	\$ 80.87	Compass	\$ 20,217.50	1202 Adventure Ave	Mass City	Michigan	49948	(906) 884-2332	ocrcmike@yahoo.com		
1-Superior		59 Ontonagon	MiDEAL	Ontonagon County Road Commission	250	\$ 80.87	Compass	\$ 20,217.50	1300 Rockland Road	Ontonagon	Michigan	49953	(906) 884-2332	ocrcmike@yahoo.com		
1-Superior		60 Ontonagon	MiDEAL	ONTONAGON, VILLAGE OF	100	\$ 80.87	Compass	\$ 8,087.00	1200 Giesau Drive	Ontonagon	MI	49953	(906) 884-2305	ontmgr@jamadots.com		

MiDEAL and STATE AGENCY DROP POINTS: 2021/2022 SALT ORDER						8,650	\$ 627,149.00		Seasonal Backup					
Region	Item	County		Org. Name	Seasonal Tons	Low Price	Low Vendor	Total Price	Drop Point Address	City	State	Zip	Org. Phone	Org. Email
1-Superior	1	Alger	MiDEAL	MUNISING, CITY OF	700	\$ 67.12	Compass	\$ 46,984.00	Industrial Park Dr. Lot 9	Munising	MI	49862	(906) 387-2095	clerk@cityofmunising.org
1-Superior	2	Alger	MiDEAL	ALGER COUNTY ROAD COMMISSION	200	\$ 67.12	Compass	\$ 13,424.00	E9264 M-28	Munising	MI	49862	(906) 387-2042	acrc@jamadots.com
1-Superior	3	Alger	MiDEAL	ALGER COUNTY ROAD COMMISSION	200	\$ 67.12	Compass	\$ 13,424.00	N3284 M-67	Limestone	MI	49851	(906) 387-2042	acrc@jamadots.com
1-Superior	4	Alger	MiDEAL	ALGER COUNTY ROAD COMMISSION	50	\$ 67.12	Compass	\$ 3,356.00	216662 Lowder Road	Grand Marais	MI	49839	(906) 387-2042	acrc@jamadots.com
1-Superior	5	Baraga	MiDEAL	BARAGA, VILLAGE OF	150	\$ 88.10	Compass	\$ 13,215.00	100 Hemlock	Baraga	Michigan	49908	(906) 353-6237	vobmgr@up.net
1-Superior	9	Dickinson	MiDEAL	DICKINSON COUNTY ROAD COMMISSION	250	\$ 64.75	Compass	\$ 16,187.50	Lincoln Street	Quinnesec	Michigan	49876	(906) 774-1588	mberger@dickinsoncrc.com
1-Superior	10	Dickinson	MiDEAL	DICKINSON COUNTY ROAD COMMISSION	200	\$ 64.75	Compass	\$ 12,950.00	W6370 M69	Felch	Michigan	49831	(906) 774-1588	mberger@dickinsoncrc.com
1-Superior	11	Dickinson	MiDEAL	NORWAY, CITY OF	600	\$ 64.75	Compass	\$ 38,850.00	400 10th Ave	Norway	Michigan	49870	(906) 563-9641	water@norwaymi.gov
1-Superior	12	Dickinson	MiDEAL	IRON MOUNTAIN, CITY OF	1000	\$ 64.75	Compass	\$ 64,750.00	125 N. Stephenson Avenue	Iron Mountain	Michigan	49801	(906) 774-8530	chieffo@cityofironmountain.com
1-Superior	13	Dickinson	MiDEAL	KINGSFORD, CITY OF	300	\$ 64.75	Compass	\$ 19,425.00	305 S. Carpenter Avenue	Kingsford	Michigan	49802	(906) 774-3070	dpwsupt@cityofkingsford.com
1-Superior	14	Gogebic	MiDEAL	IRONWOOD, CITY OF	200	\$ 91.43	Compass	\$ 18,286.00	200 Penoquee Road	Ironwood	Michigan	49938	(906) 932-5050	maherm@cityofironwood.org
1-Superior	15	Iron	MiDEAL	CASPIAN CITY	50	\$ 70.46	Compass	\$ 3,523.00	Caspian Ave. Remondini Park	Caspian	MI	49915	(906) 265-2514	jstokoski@caspiacity.org
1-Superior	16	Iron	MiDEAL	IRON RIVER, CITY OF	50	\$ 70.46	Compass	\$ 3,523.00	1701 Washington Ave	Iron River	MI	49935	(906) 265-4719	citymanager@ironriver.org
1-Superior	17	Marquette	MiDEAL	ISHPEMING, CITY OF	500	\$ 82.50	Compass	\$ 41,250.00	Lakeshore Drive Carson Rd	Ishpeming	MI	49849	(906) 486-9371	dpwdirector@ishpemingcity.org
1-Superior	18	Marquette	MiDEAL	MARQUETTE, CITY OF	600	\$ 82.50	Compass	\$ 49,500.00	1100 Wright St	Marquette	MI	49855	(906) 225-8983	abaez@mqcty.org
1-Superior	19	Marquette	MiDEAL	NEGAUNEE, CITY OF	250	\$ 82.50	Compass	\$ 20,625.00	600 Cherry Street	Negaunee	MI	49866	(906) 475-9991	mdaavettila@cityofnegaunee.com
1-Superior	20	Marquette	MiDEAL	MARQUETTE COUNTY ROAD COMMISSION	200	\$ 82.50	Compass	\$ 16,500.00	1610 N Second St	Ishpeming	MI	49849	(906) 486-4491	mharrington@marqroad.org
1-Superior	21	Marquette	MiDEAL	MARQUETTE COUNTY ROAD COMMISSION	500	\$ 82.50	Compass	\$ 41,250.00	Marshall Dr. N of M35 or Co. Rd. ELA	Gwinn	MI	49849	(906) 486-4491	mharrington@marqroad.org
1-Superior	22	Marquette	MiDEAL	MARQUETTE COUNTY ROAD COMMISSION	250	\$ 82.50	Compass	\$ 20,625.00	Town Hall Rd.	Skandia	MI	49885	(906) 486-4491	mharrington@marqroad.org
1-Superior	23	Marquette	MiDEAL	MARQUETTE COUNTY ROAD COMMISSION	50	\$ 82.50	Compass	\$ 4,125.00	Co Rd LO	Republic	MI	49879	(906) 486-4491	mharrington@marqroad.org
1-Superior	24	Menominee	MiDEAL	MENOMINEE COUNTY ROAD COMMISSION	150	\$ 65.51	Compass	\$ 9,826.50	3224 10th Street	Menominee	MI	49858	(906) 753-6914	dcass@menomineecrc.com
1-Superior	25	Menominee	MiDEAL	MENOMINEE COUNTY ROAD COMMISSION	150	\$ 65.51	Compass	\$ 9,826.50	W3850 US 2 & 41	Powers	MI	49874	(906) 753-6914	dcass@menomineecrc.com
1-Superior	26	Menominee	MiDEAL	MENOMINEE COUNTY ROAD COMMISSION	150	\$ 65.51	Compass	\$ 9,826.50	W5416 Belgiumtown Road	Stephenson	MI	49887	(906) 753-6914	dcass@menomineecrc.com
1-Superior	27	Menominee	MiDEAL	MENOMINEE, CITY OF	1000	\$ 65.51	Compass	\$ 65,510.00	808 OGDEN STREET	MARINETTE	WI	54143	(906) 290-4448	mkrah@menomineemi.gov
1-Superior	28	Menominee	MiDEAL	HANNAHVILLE INDIAN COMMUNITY	100	\$ 65.51	Compass	\$ 6,551.00	W300 NO 39TH RD	WILSON	MI	49896	(906) 723-2650	cjanofsk@hannahville.org
1-Superior	29	Ontonagon	MiDEAL	Ontonagon County Road Commission	100	\$ 91.79	Compass	\$ 9,179.00	5650 North M-64	Bergland	Michigan	49910	(906) 884-2332	ocrcmike@yahoo.com
1-Superior	30	Ontonagon	MiDEAL	Ontonagon County Road Commission	100	\$ 91.79	Compass	\$ 9,179.00	5237 West M-28	Bruce Crossing	Michigan	49912	(906) 884-2332	ocrcmike@yahoo.com
1-Superior	31	Ontonagon	MiDEAL	Ontonagon County Road Commission	100	\$ 91.79	Compass	\$ 9,179.00	1202 Adventure Ave	Mass City	Michigan	49948	(906) 884-2332	ocrcmike@yahoo.com
1-Superior	32	Ontonagon	MiDEAL	Ontonagon County Road Commission	100	\$ 91.79	Compass	\$ 9,179.00	1300 Rockland Road	Ontonagon	Michigan	49953	(906) 884-2332	ocrcmike@yahoo.com
1-Superior	33	Schoolcraft	MiDEAL	SCHOOLCRAFT COUNTY ROAD COMMISSION	150	\$ 67.80	Compass	\$ 10,170.00	332N East Road	Manistique	MI	49854	(906) 341-5634	manager@schoolcraftroads.org
1-Superior	34	Schoolcraft	MiDEAL	SCHOOLCRAFT COUNTY ROAD COMMISSION	50	\$ 67.80	Compass	\$ 3,390.00	Railroad Street	Seney	MI	49883	(906) 341-5634	manager@schoolcraftroads.org
1-Superior	35	Schoolcraft	MiDEAL	MANISTIQUE, CITY OF	200	\$ 67.80	Compass	\$ 13,560.00	300 N Maple Street	Manistique	MI	49854	(906) 450-2060	nickbosanic@yahoo.com



**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **5**  
 to  
 Contract Number **18000000787**

<b>CONTRACTOR</b>	NORTH AMERICAN SALT COMPANY
	9900 West 10th Street, Suite 600
	Overland, KS 66210
	Joel Gerdes
	913-344-9346
	gerdesj@compassminerals.com
	CV0058576

<b>STATE</b>	<b>Program Manager</b>	Melissa Longworth	MDOT
		517-599-8135	
		LongworthM@Michigan.gov	
	<b>Contract Administrator</b>	Steven Motz	DTMB
		(517) 331-6086	
		motzs1@michigan.gov	

**CONTRACT SUMMARY**

**BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE
September 1, 2018	August 31, 2023	5 - 1 Year	August 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME	
NET 45		See Section 1.3 Delivery and Acceptance	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**MINIMUM DELIVERY REQUIREMENTS**

See Section 1.3 Delivery and Acceptance

**DESCRIPTION OF CHANGE NOTICE**

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		August 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$42,864,569.30	\$14,670,943.87	\$57,535,513.17		

**DESCRIPTION**

Effective September 1st, 2020 this contract is hereby amended to include FY 2020-2021 annual road salt pricing, which has been attached as Schedule B. The contract value is increased by \$14,670,943.87 to account for State of Michigan anticipated spend.

All other terms, conditions, specifications and pricing remain the same per agency and vendor agreement, and Central Procurement Services approval.

MDOT DROP POINTS: 2020/2021 SALT ORDER														
Early Fill-Up Compass														
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Awarded Vendor	Early 2020 \$/Ton	Early 2020 Total Cost	Billing Address	Billing Contact
4	Superior	Baraga	MDOT	Covington	School St., Covington, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	4,200	Compass	\$ 81.35	\$ 341,670.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
5	Superior	Baraga	MDOT	L'Anse	301 Winter St., L'Anse, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	3,200	Compass	\$ 81.35	\$ 260,320.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
6	Superior	Chippewa	County	Goetzville	M-48, Goetzville, MI	(906) 624-7333	No	Monday through Friday between 6:00 am and 2:30 pm	350	Compass	\$ 75.17	\$ 26,309.50	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
7	Superior	Chippewa	County	Kinross	16122 S. Kinross Lake Road, Kinross, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	6,000	Compass	\$ 75.17	\$ 451,020.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
8	Superior	Chippewa	County	Eckerman	M-28, Eckerman, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	5,000	Compass	\$ 75.17	\$ 375,850.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
13	Superior	Gogebic	County	Marenisco	302 Main St., Marenisco, MI	(906) 787-2273	No	Monday through Friday between 7:00 am and 3:30 pm	300	Compass	\$ 89.66	\$ 26,898.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
14	Superior	Gogebic	County	Wakefield	Old US-2, Wakefield, MI	(906) 667-0233	No	Monday through Friday between 7:00 am and 3:30 pm	1,000	Compass	\$ 89.66	\$ 89,660.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
15	Superior	Gogebic	County	Watersmeet	E23859 E. Ave., Watersmeet, MI	(906) 358-4575	No	Monday through Friday between 7:00 am and 3:30 pm	1,000	Compass	\$ 89.66	\$ 89,660.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
16	Superior	Houghton	MDOT	Calumet	51750 Industrial Drive, Calumet, MI	(906) 483-3937	Yes	Monday through Thursday between 6:30 am and 5:00 pm	7,200	Compass	\$ 75.45	\$ 543,240.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
20	Superior	Keweenaw	County	Mohawk	1916 4th St. Mohawk, MI	(906) 337-1610	Yes	Monday through Friday between 7:00 am and 3:00 pm	2,000	Compass	\$ 77.28	\$ 154,560.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
21	Superior	Luce	County	Newberry	12920 CR 457, Newberry, MI	(906) 293-5741	Yes	Monday through Friday between 7:00 am and 3:30 pm	3,000	Compass	\$ 79.78	\$ 239,340.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
22	Superior	Mackinac	County	Mackinac CRC	E2670 St Ignace Road, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	400	Compass	\$ 79.14	\$ 31,656.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
23	Superior	Mackinac	MDOT	Engadine	M-117, Engadine, MI	(906) 477-6323	Yes	Monday through Thursday between 6:30 am and 5:00 pm	2,500	Compass	\$ 79.14	\$ 197,850.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
24	Superior	Mackinac	MDOT	St. Ignace	500 Ferry Lane, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	5,500	Compass	\$ 79.14	\$ 435,270.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
25	Superior	Mackinac	Bridge Authority	Mackinac Bridge	N-415 I-75, St. Ignace, MI 49781	(906) 643-7600	No	Monday through Friday between 7:00 am and 3:30 pm	200	Compass	\$ 79.14	\$ 15,828.00	Mackinac Bridge Authority N-415 I-75 St. Ignace, MI 49781	John Rintamaki RintamakiJ@michigan.gov 906-643-7600
26	Superior	Marquette	County	Champion	US-41 Champion, MI 49814	(906) 485-4491 Ext. 302	No	Monday through Friday between 7:00 am and 3:00 pm	400	Compass	\$ 67.31	\$ 26,924.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
27	Superior	Marquette	County	Gwinn	Gwinn Co. Rd., ELA, Gwinn, MI	(906) 346-5411	No	Monday through Friday between 7:00 am and 3:00 pm	1,100	Compass	\$ 67.31	\$ 74,041.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
28	Superior	Marquette	County	Ishpeming	1610 N. Second St., Ishpeming, MI	(906) 486-8462 Ext 300	No	Monday through Friday between 7:00 am and 3:00 pm	1,500	Compass	\$ 67.31	\$ 100,965.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
29	Superior	Marquette	County	Republic	Republic Co. Rd. LO at M-95, Republic, MI	(906) 376-2224	No	Monday through Friday between 7:00 am and 3:00 pm	700	Compass	\$ 67.31	\$ 47,117.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
30	Superior	Marquette	County	Skandia	Krueger Dr. Skandia, MI	(906) 486-4491 Ext 300	No	Monday through Thursday between 7:00 am and 3:00 pm	3,000	Compass	\$ 67.31	\$ 201,930.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
31	Superior	Menominee	County	Stephenson	W. 5416 Belgiantown Rd., Stephenson, MI	(906) 863-5100	Yes	Monday through Friday between 7:00 am and 3:30 pm	800	Compass	\$ 77.34	\$ 61,872.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302



MDOT DROP POINTS: 2020/2021 SALT ORDER														
Early Fill-Up Compass														
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Awarded Vendor	Early 2020 \$/Ton	Early 2020 Total Cost	Billing Address	Billing Contact
32	Superior	Menominee	County	Menominee	3224 10th St., Menominee, MI	(906) 863-3686	No	Monday through Friday between 7:00 am and 3:30 pm	250	Compass	\$ 77.34	\$ 19,335.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
33	Superior	Menominee	County	Powers	US-2, Powers, MI	(906) 497-5234	No	Monday through Friday between 7:00 am and 3:30 pm	250	Compass	\$ 77.34	\$ 19,335.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
34	Superior	Ontonagon	County	Bergland	5650 M-64 N., Bergland, MI	(906) 575-3552	No	Monday through Friday between 7:00 am and 3:00 pm	680	Compass	\$ 82.94	\$ 56,399.20	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
35	Superior	Ontonagon	County	Bruce Crossing	5346 W. M-28, Bruce Crossing, MI	(906) 827-3433	No	Monday through Friday between 7:00 am and 3:00 pm	800	Compass	\$ 82.94	\$ 66,352.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
36	Superior	Ontonagon	County	Mass City	1212 Adventure Ave., Mass City, MI	(906) 883-3303	No	Monday through Friday between 7:00 am and 3:00 pm	900	Compass	\$ 82.94	\$ 74,646.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
37	Superior	Ontonagon	County	Ontonagon	US-45, Ontonagon, MI	(906) 884-4650	No	Monday through Friday between 7:00 am and 3:00 pm	1,000	Compass	\$ 82.94	\$ 82,940.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
1	North	Alcona	County	Lincoln	301 N. Lake St., Lincoln, MI	(989) 736-8168	No	Monday through Thursday between 7:00 am and 2:30 pm	1,900	Compass	\$ 69.16	\$ 131,404.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
2	North	Alpena	County	Alpena	1400 N. Bagley St., Alpena, MI	(989) 354-3252 Ext 227	No	Monday through Thursday between 7:00 am and 2:30 pm	1,950	Compass	\$ 68.74	\$ 134,043.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
6	North	Benzie	County	Honor	11318 Main St., Honor, MI	(231)325-3051	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,500	Compass	\$ 75.69	\$ 113,535.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
7	North	Charlevoix	County	Boyne City	1251 Boyne Ave., Boyne City, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	200	Compass	\$ 77.06	\$ 15,412.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
8	North	Charlevoix	County	Ironton	11705 Shaw Rd., Charlevoix, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	300	Compass	\$ 77.06	\$ 23,118.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
9	North	Cheboygan	County	Cheboygan	729 N. Main St., Cheboygan, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	1,200	Compass	\$ 75.60	\$ 90,720.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
10	North	Cheboygan	County	Tower	3998 S Black River Rd., Tower, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	250	Compass	\$ 75.60	\$ 18,900.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
11	North	Cheboygan	County	Indian River	5302 S. Straits Hwy, Indian River, MI	(231) 238-7775	Yes	Monday through Thursday between 7:00 am and 2:30 pm	4,500	Compass	\$ 75.60	\$ 340,200.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
12	North	Crawford	County	Grayling	500 Huron St., Grayling, MI	(989) 348-2281	Yes	Monday through Thursday between 7:00 am and 2:30 pm	5,300	Compass	\$ 72.23	\$ 382,819.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
13	North	Emmet	County	Harbor Springs	2265 E. Hathaway, Harbor Springs, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	2,100	Compass	\$ 76.31	\$ 160,251.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
14	North	Emmet	County	Levering	6227 E. Levering Rd., Levering, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	1,500	Compass	\$ 76.31	\$ 114,465.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
17	North	Iosco	County	Oscoda	554 Forrest Rd, Oscoda, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	150	Compass	\$ 70.02	\$ 10,503.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
18	North	Iosco	County	Tawas City	3939 M-55, Tawas City, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	450	Compass	\$ 70.02	\$ 31,509.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
20	North	Leelanau	County	Suttons Bay	10550 E. Eckerle Rd., Suttons Bay, MI	(231) 271-3993 ext. 22	Yes	Monday through Thursday between 7:00 am and 2:30 pm	600	Compass	\$ 75.61	\$ 45,366.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
21	North	Leelanau	County	Maple City	129 Church St. Maple City, MI	(231) 271-3993 ext. 22	Yes	Monday through Thursday between 7:00 am and 2:30 pm	600	Compass	\$ 75.61	\$ 45,366.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329

MDOT DROP POINTS: 2020/2021 SALT ORDER														
Early Fill-Up Compass 95,430 80 \$ 7,079,732.70														
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Awarded Vendor	Early 2020 \$/Ton	Early 2020 Total Cost	Billing Address	Billing Contact
22	North	Manistee	County	Bear Lake	8946 Chippewa Hwy, Bear Lake, MI	(231) 889-0000	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2,000	Compass	\$ 73.61	\$ 147,220.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
24	North	Montmorency	MDOT	Atlanta	13490 M-32/M-33, Atlanta, MI	(989) 785-3514	Yes	Monday through Thursday between 7:00 am and 2:30 pm	600	Compass	\$ 71.69	\$ 43,014.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
25	North	Ogemaw	County	Branch	I-75 Cook Rd. Branch, MI	(989) 345-0234	No	Monday through Thursday between 7:00 am and 2:30 pm	550	Compass	\$ 71.43	\$ 39,286.50	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
29	North	Presque Isle	County	Onaway	19916 M-68, Onaway, MI	(989) 733-8731	No	Monday through Thursday between 7:00 am and 2:30 pm	300	Compass	\$ 71.88	\$ 21,564.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
30	North	Presque Isle	County	Rogers City	657 S. Bradley Hwy., Rogers City, MI	(989) 734-2216	No	Monday through Thursday between 7:00 am and 2:30 pm	1,400	Compass	\$ 71.88	\$ 100,632.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
31	North	Presque Isle	County	Posen	11472 Michigan Ave., Posen, MI	(989) 766-2680	No	Monday through Thursday between 7:00 am and 2:30 pm	50	Compass	\$ 71.88	\$ 3,594.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
32	North	Roscommon	County	Houghton Lake	Houghton Lake, MI	(989) 366-0333	No	Monday through Thursday between 7:00 am and 2:30 pm	50	Compass	\$ 71.33	\$ 3,566.50	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
34	North	Roscommon	County	Roscommon	601 S. Main St., Roscommon, MI	(989) 366-0333	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	Compass	\$ 71.33	\$ 35,665.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
8	Grand	Mecosta	County	Big Rapids	120 N. Dekraft, Big Rapids, MI	(231) 796-2611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,500	Compass	\$ 69.03	\$ 103,545.00	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
1	Bay	Arenac	County	Standish	4295 W. M-61, Standish, MI	(989) 846-2553	Yes	Monday through Friday between 7:00 am and 3:30 pm	500	Compass	\$ 64.29	\$ 32,145.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
2	Bay	Bay	County	Erwin	E. District Garage, 1810 Erwin Nearing Dr, Bay City, MI	(989) 892-4681	Yes	Monday through Friday between 7:00 am and 3:30 pm	250	Compass	\$ 63.01	\$ 15,752.50	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
3	Bay	Bay	County	Kawkawlin	2600 E. Beaver Rd., Kawkawlin, MI	(989) 686-4610	Yes	Monday through Friday between 7:00 am and 3:30 pm	1,000	Compass	\$ 63.01	\$ 63,010.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
4	Bay	Bay	County	Piconning	N. District Garage, 1383 E. Pinconning Rd, Piconning, MI	(989) 879-3761	Yes	Monday through Friday between 7:00 am and 3:30 pm	250	Compass	\$ 63.01	\$ 15,752.50	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
5	Bay	Clare	County	Harrison	Mannsinding Rd., Harrison, MI	(989) 539-2151	Yes	Monday through Friday between 7:00 am and 3:30 pm	500	Compass	\$ 66.36	\$ 33,180.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
6	Bay	Gladwin	County	Gladwin	301 State St., Gladwin, MI	(989) 426-7441	Yes	Monday through Friday between 7:00 am and 3:30 pm	300	Compass	\$ 66.33	\$ 19,899.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
8	Bay	Huron	County	Kinde	45 W. Kinde Rd., Kinde, MI	(989) 269-6404	No	Monday through Friday between 7:00 am and 3:30 pm	450	Compass	\$ 66.78	\$ 30,051.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
9	Bay	Huron	County	Bad Axe	417 S. Hanselman, Bad Axe, MI	(989) 269-6404	No	Monday through Friday between 7:00 am and 3:30 pm	150	Compass	\$ 66.78	\$ 10,017.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
10	Bay	Huron	County	Port Hope	8019 Portland St., Port Hope, MI	(989) 269-6404	No	Monday through Friday between 7:00 am and 3:30 pm	100	Compass	\$ 66.78	\$ 6,678.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
11	Bay	Huron	County	Sand Beach	9 Ruth Rd., Harbor Beach, MI	(989) 269-6404	No	Monday through Friday between 7:00 am and 3:30 pm	150	Compass	\$ 66.78	\$ 10,017.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
12	Bay	Huron	County	Pigeon	7405 Weale, Pigeon, MI	(989) 269-6404	No	Monday through Friday between 7:00 am and 3:30 pm	150	Compass	\$ 66.78	\$ 10,017.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255

MDOT DROP POINTS: 2020/2021 SALT ORDER														
Early Fill-Up														
Compass														
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Awarded Vendor	Early 2020 \$/Ton	Early 2020 Total Cost	Billing Address	Billing Contact
13	Bay	Isabella	MDOT	Mt. Pleasant	1212 Corporate Dr., Mt. Pleasant, MI	(989) 773-3532	Yes	<b>Early:</b> Monday through Thursday between 6:00 am and 2:30 pm <b>Seasonal:</b> Monday through Friday between 6:00 am and 2:30 pm	300	Compass	\$ 65.96	\$ 19,788.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
14	Bay	Midland	County	Sanford	2334 N. Meridian, Sanford, MI	(989) 687-9060	Yes	Monday through Friday between 7:00 am and 3:30 pm	300	Compass	\$ 69.18	\$ 20,754.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
15	Bay	Saginaw	MDOT	Saginaw West	1459 South Graham M-52, Saginaw, MI	(989) 781-2310	Yes	<b>Early:</b> Monday through Thursday between 6:00 am and 2:30 pm <b>Seasonal:</b> Monday through Friday between 6:00 am and 2:30 pm	1,200	Compass	\$ 67.15	\$ 80,580.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
16	Bay	Saginaw	MDOT	Saginaw East	3502 E. Washington Ave, Saginaw, MI	(989) 755-1197	Yes	<b>Early:</b> Monday through Thursday between 6:00 am and 2:30 pm <b>Seasonal:</b> Monday through Friday between 6:00 am and 2:30 pm	1,000	Compass	\$ 67.15	\$ 67,150.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
17	Bay	Sanilac	County	Sandusky	1600 S. Sandusky Rd., Sandusky, MI	(810) 648-2185	Yes	Monday through Friday between 7:00 am and 3:30 pm	700	Compass	\$ 59.93	\$ 41,951.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
18	Bay	Sanilac	County	Brown City	2411 Peck Rd., Brown City, MI	(810) 648-2185	No	Monday through Friday between 7:00 am and 3:30 pm	100	Compass	\$ 59.93	\$ 5,993.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
19	Bay	Sanilac	County	Cedardale	5505 N. Ruth Rd., Deckerville, MI	(810) 648-2185	Yes	Monday through Friday between 7:00 am and 3:30 pm	400	Compass	\$ 59.93	\$ 23,972.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
20	Bay	Sanilac	County	Croswell	5530 Lancaster, Croswell, MI	(810) 648-2185	No	Monday through Friday between 7:00 am and 3:30 pm	400	Compass	\$ 59.93	\$ 23,972.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
21	Bay	Sanilac	County	Snover	Shabbona, 4087 N. Decker Rd., Snover, MI	(810) 648-2185	No	Monday through Friday between 7:00 am and 3:30 pm	200	Compass	\$ 59.93	\$ 11,986.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
25	Bay	Tuscola	County	Caro	1733 S. Mertz Rd., Caro, MI	(989) 673-2128	No	Monday through Friday between 7:00 am and 3:30 pm	300	Compass	\$ 58.06	\$ 17,418.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
26	Bay	Tuscola	County	Vassar	430 Kitelinger Rd., Vassar, MI	(989) 673-2128	No	Monday through Friday between 7:00 am and 3:30 pm	350	Compass	\$ 58.06	\$ 20,321.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
27	Bay	Tuscola	County	Deford	5832 Bruce St., Deford, MI	(989) 673-2128	No	Monday through Friday between 7:00 am and 3:30 pm	250	Compass	\$ 58.06	\$ 14,515.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
28	Bay	Tuscola	County	Akron	4387 Beach St., Akron, MI	(989) 673-2128	No	Monday through Friday between 7:00 am and 3:30 pm	350	Compass	\$ 58.06	\$ 20,321.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
5	Southwest	Branch	County	Branch CRC	23 East Garfield Ave., Coldwater, MI	(517) 278-2022	Yes	Monday through Thursday between 6:00 am and 3:30 pm	1,000	Compass	\$ 64.31	\$ 64,310.00	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
6	Southwest	Calhoun	MDOT	Marshall	1242 S. Kalamazoo Ave., Marshall, MI	(269) 781-2894	Yes	Monday through Thursday between 6:00 am and 3:30 pm	1,000	Compass	\$ 64.05	\$ 64,050.00	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
7	Southwest	Calhoun	County	Marshall CRC	13300 Fifteen Mile Rd., Marshall, MI	(269) 781-9841	Yes	Monday through Thursday between 6:00 am and 3:30 pm	500	Compass	\$ 64.05	\$ 32,025.00	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
8	Southwest	Calhoun	County	Battle Creek	1040 South Raymond Rd, Battle Creek, MI	(269) 781-9841 / 269-209-5607	No	Monday through Thursday between 6:00 am and 3:30 pm	200	Compass	\$ 64.05	\$ 12,810.00	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961

MDOT DROP POINTS: 2020/2021 SALT ORDER						Early Fill-Up	Compass	95,430	80	\$ 7,079,732.70				
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Awarded Vendor	Early 2020 \$/Ton	Early 2020 Total Cost	Billing Address	Billing Contact
2	University	Eaton	MDOT	Grand Ledge	731 N. Canal, Lansing, MI 48917	(517) 627-3276	Yes	Monday through Thursday between 6:00 am and 2:30 pm	400	Compass	\$ 61.53	\$ 24,612.00	Lansing Transportation Service Center 2700 Port Lansing Rd, Lansing, MI 48906	Kimberly DeLashmit DeLashmitK@michigan.gov 517 335-3750

MDOT DROP POINTS: 2020/2021 SALT ORDER						Seasonal Backup	Compass	81,000	92	\$ 6,285,227.00				
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Fill Up Tons	Awarded Vendor	Seasonal 2020 \$/Ton	Seasonal 2020 Total Cost	Billing Address	Billing Contact
4	Superior	Baraga	MDOT	Covington	School St., Covington, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	Compass	\$ 87.70	\$ 4,385.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
5	Superior	Baraga	MDOT	L'Anse	301 Winter St., L'Anse, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	Compass	\$ 87.70	\$ 4,385.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
6	Superior	Chippewa	County	Goetzville	M-48, Goetzville, MI	(906) 624-7333	No	Monday through Friday between 6:00 am and 2:30 pm	500	Compass	\$ 87.19	\$ 43,595.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
7	Superior	Chippewa	County	Kinross	16122 S. Kinross Lake Road, Kinross, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	1,000	Compass	\$ 87.19	\$ 87,190.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
8	Superior	Chippewa	County	Eckerman	M-28, Eckerman, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	1,000	Compass	\$ 87.19	\$ 87,190.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
13	Superior	Gogebic	County	Marenisco	302 Main St., Marenisco, MI	(906) 787-2273	No	Monday through Friday between 7:00 am and 3:30 pm	1,500	Compass	\$ 93.67	\$ 140,505.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
14	Superior	Gogebic	County	Wakefield	Old US-2, Wakefield, MI	(906) 667-0233	No	Monday through Friday between 7:00 am and 3:30 pm	1,000	Compass	\$ 93.67	\$ 93,670.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
15	Superior	Gogebic	County	Watersmeet	E23859 E. Ave., Watersmeet, MI	(906) 358-4575	No	Monday through Friday between 7:00 am and 3:30 pm	1,000	Compass	\$ 93.67	\$ 93,670.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
16	Superior	Houghton	MDOT	Calumet	51750 Industrial Drive, Calumet, MI	(906) 483-3937	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	Compass	\$ 96.94	\$ 4,847.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
20	Superior	Keweenaw	County	Mohawk	1916 4th St. Mohawk, MI	(906) 337-1610	Yes	Monday through Friday between 7:00 am and 3:00 pm	500	Compass	\$ 96.94	\$ 48,470.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
21	Superior	Luce	County	Newberry	12920 CR 457, Newberry, MI	(906) 293-5741	Yes	Monday through Friday between 7:00 am and 3:30 pm	500	Compass	\$ 89.51	\$ 44,755.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
22	Superior	Mackinac	County	Mackinac CRC	E2670 St Ignace Road, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	200	Compass	\$ 82.37	\$ 16,474.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
23	Superior	Mackinac	MDOT	Engadine	M-117, Engadine, MI	(906) 477-6323	Yes	Monday through Thursday between 6:30 am and 5:00 pm	500	Compass	\$ 82.37	\$ 41,185.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
24	Superior	Mackinac	MDOT	St. Ignace	500 Ferry Lane, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	750	Compass	\$ 82.37	\$ 61,777.50	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
25	Superior	Mackinac	Bridge Authority	Mackinac Bridge	N-415 I-75, St. Ignace, MI 49781	(906) 643-7600	No	Monday through Friday between 7:00 am and 3:30 pm	100	Compass	\$ 82.37	\$ 8,237.00	Mackinac Bridge Authority N-415 I-75 St. Ignace, MI 49781	John Rintamaki RintamakiJ@michigan.gov 906-643-7600
26	Superior	Marquette	County	Champion	US-41 Champion, MI 49814	(906) 485-4491 Ext. 302	No	Monday through Friday between 7:00 am and 3:00 pm	200	Compass	\$ 86.28	\$ 17,256.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
27	Superior	Marquette	County	Gwinn	Gwinn Co. Rd., ELA, Gwinn, MI	(906) 346-5411	No	Monday through Friday between 7:00 am and 3:00 pm	2,600	Compass	\$ 86.28	\$ 224,328.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
28	Superior	Marquette	County	Ishpeming	1610 N. Second St., Ishpeming, MI	(906) 486-8462 Ext 300	No	Monday through Friday between 7:00 am and 3:00 pm	2,600	Compass	\$ 86.28	\$ 224,328.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
29	Superior	Marquette	County	Republic	Republic Co. Rd. LO at M-95, Republic, MI	(906) 376-2224	No	Monday through Friday between 7:00 am and 3:00 pm	1,600	Compass	\$ 86.28	\$ 138,048.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
30	Superior	Marquette	County	Skandia	Krueger Dr. Skandia, MI	(906) 486-4491 Ext 300	No	Monday through Thursday between 7:00 am and 3:00 pm	50	Compass	\$ 86.28	\$ 4,314.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
34	Superior	Ontonagon	County	Bergland	5650 M-64 N., Bergland, MI	(906) 575-3552	No	Monday through Friday between 7:00 am and 3:00 pm	900	Compass	\$ 94.60	\$ 85,140.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112

MDOT DROP POINTS: 2020/2021 SALT ORDER						Seasonal Backup	Compass	81,000	92	\$ 6,285,227.00				
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Fill Up Tons	Awarded Vendor	Seasonal 2020 \$/Ton	Seasonal 2020 Total Cost	Billing Address	Billing Contact
35	Superior	Ontonagon	County	Bruce Crossing	5346 W. M-28, Bruce Crossing, MI	(906) 827-3433	No	Monday through Friday between 7:00 am and 3:00 pm	800	Compass	\$ 94.60	\$ 75,680.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
36	Superior	Ontonagon	County	Mass City	1212 Adventure Ave., Mass City, MI	(906) 883-3303	No	Monday through Friday between 7:00 am and 3:00 pm	1,200	Compass	\$ 94.60	\$ 113,520.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
37	Superior	Ontonagon	County	Ontonagon	US-45, Ontonagon, MI	(906) 884-4650	No	Monday through Friday between 7:00 am and 3:00 pm	1,100	Compass	\$ 94.60	\$ 104,060.00	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
1	North	Alcona	County	Lincoln	301 N. Lake St., Lincoln, MI	(989) 736-8168	No	Monday through Thursday between 7:00 am and 2:30 pm	700	Compass	\$ 73.24	\$ 51,268.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
2	North	Alpena	County	Alpena	1400 N. Bagley St., Alpena, MI	(989) 354-3252 Ext 227	No	Monday through Thursday between 7:00 am and 2:30 pm	600	Compass	\$ 72.79	\$ 43,674.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
3	North	Antrim	County	Central Lake	1762 S. Main (M-88) Central Lake, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	Compass	\$ 81.71	\$ 40,855.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
4	North	Antrim	County	Kewadin	13796 Winters Rd., Elk Rapids, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	150	Compass	\$ 81.71	\$ 12,256.50	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
5	North	Antrim	County	Mancelona	319 E. Lincoln St., Mancelona, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	100	Compass	\$ 81.71	\$ 8,171.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
6	North	Benzie	County	Honor	11318 Main St., Honor, MI	(231)325-3051	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,000	Compass	\$ 80.15	\$ 80,150.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
7	North	Charlevoix	County	Boyne City	1251 Boyne Ave., Boyne City, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,000	Compass	\$ 81.80	\$ 81,800.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
8	North	Charlevoix	County	Ironton	11705 Shaw Rd., Charlevoix, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,000	Compass	\$ 81.80	\$ 81,800.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
9	North	Cheboygan	County	Cheboygan	729 N. Main St., Cheboygan, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	1,500	Compass	\$ 79.97	\$ 119,955.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
10	North	Cheboygan	County	Tower	3998 S Black River Rd., Tower, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	550	Compass	\$ 79.97	\$ 43,983.50	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
11	North	Cheboygan	County	Indian River	5302 S. Straits Hwy, Indian River, MI	(231) 238-7775	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,500	Compass	\$ 79.97	\$ 119,955.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
12	North	Crawford	County	Grayling	500 Huron St., Grayling, MI	(989) 348-2281	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2,000	Compass	\$ 76.49	\$ 152,980.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
13	North	Emmet	County	Harbor Springs	2265 E. Hathaway, Harbor Springs, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	500	Compass	\$ 81.39	\$ 40,695.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
14	North	Emmet	County	Levering	6227 E. Levering Rd., Levering, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	1,500	Compass	\$ 81.39	\$ 122,085.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
15	North	Grand Traverse	County	Kingsley	M-113, Kingsley, MI	(231) 922-4848	Yes	Monday through Thursday between 7:00 am and 2:30 pm	50	Compass	\$ 81.72	\$ 4,086.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
16	North	Grand Traverse	County	Traverse City	1881 Lafrainger Rd., Traverse City, MI	(231) 922-4848 ext. 101	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,500	Compass	\$ 81.72	\$ 122,580.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
17	North	Iosco	County	Oscoda	554 Forrest Rd, Oscoda, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	400	Compass	\$ 74.39	\$ 29,756.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
18	North	Iosco	County	Tawas City	3939 M-55, Tawas City, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	750	Compass	\$ 74.39	\$ 55,792.50	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329

MDOT DROP POINTS: 2020/2021 SALT ORDER						Seasonal Backup	Compass	81,000	92	\$ 6,285,227.00				
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Fill Up Tons	Awarded Vendor	Seasonal 2020 \$/Ton	Seasonal 2020 Total Cost	Billing Address	Billing Contact
19	North	Kalkaska	MDOT	Kalkaska	809 N. Birch, RT. 4, Kalkaska, MI	(231) 258-5611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,800	Compass	\$ 80.06	\$ 144,108.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
20	North	Leelanau	County	Suttons Bay	10550 E. Eckerle Rd., Suttons Bay, MI	(231) 271-3993 ext. 22	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	Compass	\$ 83.14	\$ 41,570.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
21	North	Leelanau	County	Maple City	129 Church St. Maple City, MI	(231) 271-3993 ext. 22	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	Compass	\$ 83.14	\$ 41,570.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
23	North	Missaukee	County	Lake City	1199 N. Morey, Lake City, MI	(231) 839-4361	Yes	Monday through Thursday between 7:00 am and 2:30 pm	750	Compass	\$ 78.78	\$ 59,085.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
24	North	Montmorency	MDOT	Atlanta	13490 M-32/M-33, Atlanta, MI	(989) 785-3514	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,500	Compass	\$ 75.91	\$ 113,865.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
25	North	Ogemaw	County	Branch	I-75 Cook Rd. Branch, MI	(989) 345-0234	No	Monday through Thursday between 7:00 am and 2:30 pm	500	Compass	\$ 75.62	\$ 37,810.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
26	North	Ogemaw	County	West Branch	1250 S. M-33, West Branch, MI	(989) 345-0234	Yes	Monday through Thursday between 7:00 am and 2:30 pm	900	Compass	\$ 75.62	\$ 68,058.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
27	North	Oscoda	MDOT	Mio	1163 West M-72, Mio, MI	(989) 826-3663	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,500	Compass	\$ 74.75	\$ 112,125.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
28	North	Otsego	County	Gaylord	669 W. McCoy Rd., Gaylord, MI	(989) 732-5202	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	Compass	\$ 79.87	\$ 39,935.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
29	North	Presque Isle	County	Onaway	19916 M-68, Onaway, MI	(989) 733-8731	No	Monday through Thursday between 7:00 am and 2:30 pm	300	Compass	\$ 76.24	\$ 22,872.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
30	North	Presque Isle	County	Rogers City	657 S. Bradley Hwy., Rogers City, MI	(989) 734-2216	No	Monday through Thursday between 7:00 am and 2:30 pm	800	Compass	\$ 76.24	\$ 60,992.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
31	North	Presque Isle	County	Posen	11472 Michigan Ave., Posen, MI	(989) 766-2680	No	Monday through Thursday between 7:00 am and 2:30 pm	700	Compass	\$ 76.24	\$ 53,368.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
32	North	Roscommon	County	Houghton Lake	Houghton Lake, MI	(989) 366-0333	No	Monday through Thursday between 7:00 am and 2:30 pm	800	Compass	\$ 76.89	\$ 61,512.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
33	North	Roscommon	County	Prudenville	820 East West Branch Rd. (M-55) Prudenville, MI	(989) 366-0333	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2,000	Compass	\$ 76.89	\$ 153,780.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
34	North	Roscommon	County	Roscommon	601 S. Main St., Roscommon, MI	(989) 366-0333	Yes	Monday through Thursday between 7:00 am and 2:30 pm	800	Compass	\$ 76.89	\$ 61,512.00	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
4	Grand	Ionia	County	Ionia	168 E. Riverside, Ionia, MI	(616) 527-1700	No	Monday through Thursday between 7:00 am and 2:30 pm	2,000	Compass	\$ 62.83	\$ 125,660.00	Grand Rapids Transportation Service Center 2660 Leonard St. NE, Grand Rapids, MI 49525	Lisa Kent KentL@michigan.gov 616-464-1785
5	Grand	Ionia	County	Saranac	7081 Jordan Lake Rd., Saranac, MI	(616) 527-1700	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,300	Compass	\$ 62.83	\$ 81,679.00	Grand Rapids Transportation Service Center 2660 Leonard St. NE, Grand Rapids, MI 49525	Lisa Kent KentL@michigan.gov 616-464-1785
6	Grand	Lake	County	Baldwin	1180 N. Michigan Ave., Baldwin, MI	(231) 745-4666	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	Compass	\$ 71.87	\$ 35,935.00	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
7	Grand	Mason	County	Scottville	510 E. State St., Scottville, MI	(231) 757-2882	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1,000	Compass	\$ 69.92	\$ 69,920.00	Muskegon Transportation Service Center 2225 Olthoff Drive, Muskegon, MI, 49444	Melanie Thompson Thompsonm15@michigan.gov 231-777-3451
8	Grand	Mecosta	County	Big Rapids	120 N. Dekraft, Big Rapids, MI	(231) 796-2611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	Compass	\$ 69.82	\$ 34,910.00	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
9	Grand	Mecosta	County	Morley	19675 Jefferson Rd., Morley, MI	(231) 796-2611	No	Monday through Thursday between 7:00 am and 2:30 pm	350	Compass	\$ 69.82	\$ 24,437.00	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332

MDOT DROP POINTS: 2020/2021 SALT ORDER													Seasonal Backup		Compass		81,000		92 \$ 6,285,222.00	
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Fill Up Tons	Awarded Vendor	Seasonal 2020 \$/Ton	Seasonal 2020 Total Cost	Billing Address	Billing Contact						
10	Grand	Mecosta	County	Remus	2945 Arthur Rd., Remus, MI	(231) 796-2611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	350	Compass	\$ 69.82	\$ 24,437.00	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332						
13	Grand	Osceola	MDOT	Marion	2897 Sixteen Mile Rd., Marion, MI	(231) 743-6831	Yes	Monday through Thursday between 6:00 am and 2:30 pm	1,500	Compass	\$ 69.42	\$ 104,130.00	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov						
14	Grand	Osceola	MDOT	Reed City	19424 US-10, Reed City, MI	(231) 832-5322	Yes	Monday through Thursday between 6:00 am and 2:30 pm	2,400	Compass	\$ 69.42	\$ 166,608.00	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov						
1	Bay	Arenac	County	Standish	4295 W. M-61, Standish, MI	(989) 846-2553	Yes	Monday through Friday between 7:00 am and 3:30 pm	1,800	Compass	\$ 69.81	\$ 125,658.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
2	Bay	Bay	County	Erwin	E. District Garage, 1810 Erwin Nearing Dr, Bay City, MI	(989) 892-4681	Yes	Monday through Friday between 7:00 am and 3:30 pm	500	Compass	\$ 67.89	\$ 33,945.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
3	Bay	Bay	County	Kawkawlin	2600 E. Beaver Rd., Kawkawlin, MI	(989) 686-4610	Yes	Monday through Friday between 7:00 am and 3:30 pm	1,500	Compass	\$ 67.89	\$ 101,835.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
4	Bay	Bay	County	Piconning	N. District Garage, 1383 E. Pinconning Rd, Piconning, MI	(989) 879-3761	Yes	Monday through Friday between 7:00 am and 3:30 pm	500	Compass	\$ 67.89	\$ 33,945.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
5	Bay	Clare	County	Harrison	Mannsinding Rd., Harrison, MI	(989) 539-2151	Yes	Monday through Friday between 7:00 am and 3:30 pm	2,300	Compass	\$ 72.28	\$ 166,244.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
6	Bay	Gladwin	County	Gladwin	301 State St., Gladwin, MI	(989) 426-7441	Yes	Monday through Friday between 7:00 am and 3:30 pm	700	Compass	\$ 71.24	\$ 49,868.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
7	Bay	Gratiot	County	Ithaca	920 E. Center St., Ithaca, MI	(989) 875-3811	Yes	Monday through Friday between 7:00 am and 3:30 pm	1,000	Compass	\$ 69.80	\$ 69,800.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
8	Bay	Huron	County	Kinde	45 W. Kinde Rd., Kinde, MI	(989) 269-6404	No	Monday through Friday between 7:00 am and 3:30 pm	500	Compass	\$ 59.26	\$ 29,630.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
9	Bay	Huron	County	Bad Axe	417 S. Hanselman, Bad Axe, MI	(989) 269-6404	No	Monday through Friday between 7:00 am and 3:30 pm	350	Compass	\$ 59.26	\$ 20,741.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
10	Bay	Huron	County	Port Hope	8019 Portland St., Port Hope, MI	(989) 269-6404	No	Monday through Friday between 7:00 am and 3:30 pm	100	Compass	\$ 59.26	\$ 5,926.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
11	Bay	Huron	County	Sand Beach	9 Ruth Rd., Harbor Beach, MI	(989) 269-6404	No	Monday through Friday between 7:00 am and 3:30 pm	200	Compass	\$ 59.26	\$ 11,852.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
12	Bay	Huron	County	Pigeon	7405 Weale, Pigeon, MI	(989) 269-6404	No	Monday through Friday between 7:00 am and 3:30 pm	350	Compass	\$ 59.26	\$ 20,741.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
13	Bay	Isabella	MDOT	Mt. Pleasant	1212 Corporate Dr., Mt. Pleasant, MI	(989) 773-3532	Yes	<b>Early:</b> Monday through Thursday between 6:00 am and 2:30 pm <b>Seasonal:</b> Monday through Friday between 6:00 am and 2:30 pm	800	Compass	\$ 69.38	\$ 55,504.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
14	Bay	Midland	County	Sanford	2334 N. Meridian, Sanford, MI	(989) 687-9060	Yes	Monday through Friday between 7:00 am and 3:30 pm	1,200	Compass	\$ 69.12	\$ 82,944.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						
15	Bay	Saginaw	MDOT	Saginaw West	1459 South Graham M-52, Saginaw, MI	(989) 781-2310	Yes	<b>Early:</b> Monday through Thursday between 6:00 am and 2:30 pm <b>Seasonal:</b> Monday through Friday between 6:00 am and 2:30 pm	1,000	Compass	\$ 68.67	\$ 68,670.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255						



**MDOT DROP POINTS: 2020/2021 SALT ORDER**      **Seasonal Backup**      **Compass**      81,000      92      \$ 6,285,222.00

Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Fill Up Tons	Awarded Vendor	Seasonal 2020 \$/Ton	Seasonal 2020 Total Cost	Billing Address	Billing Contact
16	Bay	Saginaw	MDOT	Saginaw East	3502 E. Washington Ave, Saginaw, MI	(989) 755-1197	Yes	<b>Early:</b> Monday through Thursday between 6:00 am and 2:30 pm <b>Seasonal:</b> Monday through Friday between 6:00 am and 2:30 pm	2,000	Compass	\$ 68.67	\$ 137,340.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
17	Bay	Sanilac	County	Sandusky	1600 S. Sandusky Rd., Sandusky, MI	(810) 648-2185	Yes	Monday through Friday between 7:00 am and 3:30 pm	300	Compass	\$ 56.48	\$ 16,944.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
18	Bay	Sanilac	County	Brown City	2411 Peck Rd., Brown City, MI	(810) 648-2185	No	Monday through Friday between 7:00 am and 3:30 pm	600	Compass	\$ 56.48	\$ 33,888.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
19	Bay	Sanilac	County	Cedardale	5505 N. Ruth Rd., Deckerville, MI	(810) 648-2185	Yes	Monday through Friday between 7:00 am and 3:30 pm	100	Compass	\$ 56.48	\$ 5,648.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
20	Bay	Sanilac	County	Croswell	5530 Lancaster, Croswell, MI	(810) 648-2185	No	Monday through Friday between 7:00 am and 3:30 pm	500	Compass	\$ 56.48	\$ 28,240.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
21	Bay	Sanilac	County	Snover	Shabbona, 4087 N. Decker Rd., Snover, MI	(810) 648-2185	No	Monday through Friday between 7:00 am and 3:30 pm	600	Compass	\$ 56.48	\$ 33,888.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
24	Bay	St. Clair	MDOT	Blue Water	Blue Water Bridge, 2900 Lewis Dr., Port Huron, MI	(810) 984-4482	Yes	Monday through Friday between 7:00 am and 3:00 pm	500	Compass	\$ 57.03	\$ 28,515.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
25	Bay	Tuscola	County	Caro	1733 S. Mertz Rd., Caro, MI	(989) 673-2128	No	Monday through Friday between 7:00 am and 3:30 pm	500	Compass	\$ 54.66	\$ 27,330.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
26	Bay	Tuscola	County	Vassar	430 Kitelinger Rd., Vassar, MI	(989) 673-2128	No	Monday through Friday between 7:00 am and 3:30 pm	500	Compass	\$ 54.66	\$ 27,330.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
4	Southwest	Branch	MDOT	Coldwater	34 N. Michigan, Coldwater, MI	(269) 781-2894 (must specify delivery is for Coldwater Garage when calling this number)	Yes	Monday through Thursday between 6:00 am and 3:30 pm	800	Compass	\$ 71.07	\$ 56,856.00	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
5	Southwest	Branch	County	Branch CRC	23 East Garfield Ave., Coldwater, MI	(517) 278-2022	Yes	Monday through Thursday between 6:00 am and 3:30 pm	3,000	Compass	\$ 71.07	\$ 213,210.00	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961

		Superior	North	Grand	Bay	Southwest	Total Award
<b>Compass</b>	Total Department of Transportation Tons	19,750	29,150	9,900	18,400	3,800	81,000
	Minimum Purchase Amount (80%)	15,800	23,320	7,920	14,720	3,040	
	Maximum Purchase Amount (130%)	25,675	37,895	12,870	23,920	4,940	

**MIDEAL and STATE AGENCY DROP POINTS: 2020/2021 SALT ORDER**

**Early Fill-Up**

**Compass**

194 \$ 6,011,866.50

Region	Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early Fill	Price Per Ton	Extended Price
1-Superior	5	Baraga	MIDEAL	LANSE, VILLAGE OF	616 Poplar Street	Lanse	Michigan	49946 (906) 524-6116	200	\$ 81.35	\$ 16,270.00
1-Superior	6	Baraga	MIDEAL	BARAGA, VILLAGE OF	100 Hemlock St	Baraga	Michigan	49908 (906) 353-6237	250	\$ 81.35	\$ 20,337.50
1-Superior	7	Baraga	MIDEAL	BARAGA COUNTY RD. COMMISSION	15760 Hamar Rd	Baraga	Michigan	49908 (906) 524-7270	50	\$ 81.35	\$ 4,067.50
1-Superior	8	Baraga	MIDEAL	BARAGA COUNTY RD. COMMISSION	18139 US 41 South	L'Anse	Michigan	49946 (906) 524-7270	100	\$ 81.35	\$ 8,135.00
1-Superior	9	Baraga	MIDEAL	BARAGA COUNTY RD. COMMISSION	25225 Cemetery Road	Covington	Michigan	49919 (906) 524-7270	200	\$ 81.35	\$ 16,270.00
1-Superior	10	Chippewa	MIDEAL	SAULT STE. MARIE, CITY OF	1200 East Easterday Avenue	Sault Ste. Marie	Michigan	49783 (906) 632-5717	2,400	\$ 75.17	\$ 180,408.00
1-Superior	11	Chippewa	MIDEAL	LAKE SUPERIOR STATE UNIVERSITY	650 W. Easterday Ave	Sault Ste Marie	Michigan	49783 (906) 635-2761	100	\$ 75.17	\$ 7,517.00
1-Superior	12	Chippewa	MIDEAL	CHIPPEWA COUNTY ROAD COMMISSION	Intersection of M-28 and Mackinac Trail	Sault Ste. Marie	Michigan	49783 (906) 635-5295	500	\$ 75.17	\$ 37,585.00
1-Superior	13	Chippewa	MIDEAL	SAULT TRIBE CENTRAL PURCHASING	3375 S M-129	Sault Ste. Marie	Michigan	49783 (906) 635-7035	350	\$ 75.17	\$ 26,309.50
1-Superior	21	Gogebic	MIDEAL	GOGEBIC COUNTY ROAD COMMISSION	OLD COUNTY ROAD	RAMSAY	Michigan	49959 (906) 667-0233	150	\$ 89.66	\$ 13,449.00
1-Superior	22	Gogebic	MIDEAL	GOGEBIC COUNTY ROAD COMMISSION	E23859 E AVENUE	WATERSMEET	Michigan	49969 (906) 667-0233	50	\$ 89.66	\$ 4,483.00
1-Superior	23	Gogebic	MIDEAL	IRONWOOD, CITY OF	200 Penokee Road	Ironwood	Michigan	49938 (906) 932-5050	500	\$ 89.66	\$ 44,830.00
1-Superior	24	Gogebic	MIDEAL	BESSEMER, CITY OF	304 S. State Street	Bessemer	Michigan	49911 (906) 663-4311	100	\$ 89.66	\$ 8,966.00
1-Superior	25	Gogebic	MIDEAL	WAKEFIELD, CITY OF	113 W Old US 2	Wakefield	Michigan	49968 (906) 229-5131	100	\$ 89.66	\$ 8,966.00
1-Superior	26	Houghton	MIDEAL	LAKE LINDEN, VILLAGE OF	401 Calumet Street	Lake Linden	Michigan	49945 (906)296-9911	100	\$ 75.45	\$ 7,545.00
1-Superior	27	Houghton	MIDEAL	CALUMET, VILLAGE OF	village garage 7th & Elm or the salt barn at Calumet Township's former dump site	Calumet	Michigan	49913 (906) 337-1713	50	\$ 75.45	\$ 3,772.50
1-Superior	28	Houghton	MIDEAL	HOUGHTON COUNTY ROAD COMMISSION	20140 GAGNON CIRCLE	HANCOCK	Michigan	49930	1,350	\$ 75.45	\$ 101,857.50
1-Superior	29	Houghton	MIDEAL	HOUGHTON COUNTY ROAD COMMISSION	TAMARACK LOCATION	CALUMET	Michigan	49913	300	\$ 75.45	\$ 22,635.00
1-Superior	30	Houghton	MIDEAL	HANCOCK, CITY OF	1601 Tomasi Dr.	Hancock	Michigan	49930 (906)482-2720	550	\$ 75.45	\$ 41,497.50
1-Superior	31	Houghton	MIDEAL	HOUGHTON, CITY OF	1000 Technical Drive	Houghton	Michigan	49931 906-482-1700	1,100	\$ 75.45	\$ 82,995.00
1-Superior	32	Houghton	MIDEAL	LAURIUM, VILLAGE OF	Corner 3rd & Isle Royale	Laurium	Michigan	49913 (906) 337-1600	100	\$ 75.45	\$ 7,545.00
1-Superior	39	Keweenaw	MIDEAL	KEWEENAW COUNTY ROAD COMMISSION	1916 Fourth Street	Mohawk	Michigan	49950 (906) 337-1610	200	\$ 77.28	\$ 15,456.00
1-Superior	40	Luce	MIDEAL	LUCE COUNTY ROAD COMMISSION	423 W McMillan Ave	Newberry	Michigan	49868 (906) 293-5741	200	\$ 79.78	\$ 15,956.00
1-Superior	41	Luce	MIDEAL	LUCE COUNTY ROAD COMMISSION	12920 County Road 457	Newberry	Michigan	49868 (906) 293-5741	300	\$ 79.78	\$ 23,934.00
1-Superior	42	Luce	MIDEAL	LUCE COUNTY ROAD COMMISSION	302 E McMillan Ave	Newberry	Michigan	49868 (906) 293-5741	50	\$ 79.78	\$ 3,989.00
1-Superior	43	Mackinac	MIDEAL	ST. IGNACE, CITY OF	397 Graham Ave Dock #3	St. Ignace	Michigan	49781 (906) 643-9671	800	\$ 79.14	\$ 63,312.00
1-Superior	44	Mackinac	MIDEAL	MACKINAC COUNTY ROAD COMMISSION	E2670 St. Ignace Road	Hessel	Michigan	49745 (906) 643-7333	500	\$ 79.14	\$ 39,570.00
1-Superior	45	Mackinac	MIDEAL	MACKINAC COUNTY ROAD COMMISSION	N 6809 Cedar Lane	Engadine	Michigan	49827 (906) 643-7333	350	\$ 79.14	\$ 27,699.00
1-Superior	46	Mackinac	MIDEAL	SAULT TRIBE CENTRAL PURCHASING	500 Ferry Lane	St. Ignace	Michigan	49781 (906) 635-7035	200	\$ 79.14	\$ 15,828.00
1-Superior	56	Menominee	MIDEAL	HANNAHVILLE INDIAN COMMUNITY	W300 NO 39TH RD	WILSON	Michigan	49896 (906) 723-2650	150	\$ 77.34	\$ 11,601.00
1-Superior	57	Menominee	MIDEAL	MENOMINEE COUNTY ROAD COMMISSION	3224 10th Street	Menominee	Michigan	49858 (906) 753-6914	50	\$ 77.34	\$ 3,867.00
1-Superior	58	Menominee	MIDEAL	MENOMINEE COUNTY ROAD COMMISSION	W3850 US 2 & 41	Powers	Michigan	49874 (906) 753-6914	100	\$ 77.34	\$ 7,734.00
1-Superior	59	Menominee	MIDEAL	MENOMINEE COUNTY ROAD COMMISSION	W5416 Belgiumtown Road	Stephenson	Michigan	49887 (906) 753-6914	50	\$ 77.34	\$ 3,867.00
1-Superior	60	Ontonagon	MIDEAL	Ontonagon County Road Commission	5650 North M-64	Bergland	Michigan	49910 (906) 884-2332	250	\$ 82.94	\$ 20,735.00
1-Superior	61	Ontonagon	MIDEAL	Ontonagon County Road Commission	5237 West M-28	Bruce Crossing	Michigan	49912 (906) 884-2332	250	\$ 82.94	\$ 20,735.00
1-Superior	62	Ontonagon	MIDEAL	Ontonagon County Road Commission	1202 Adventure Ave	Mass City	Michigan	49948 (906) 884-2332	250	\$ 82.94	\$ 20,735.00
1-Superior	63	Ontonagon	MIDEAL	Ontonagon County Road Commission	1300 Rockland Road	Ontonagon	Michigan	49953 (906) 884-2332	250	\$ 82.94	\$ 20,735.00
1-Superior	64	Ontonagon	MIDEAL	ONTONAGON, VILLAGE OF	1200 Giesau Drive	Ontonagon	Michigan	49953 (906) 884-2305	100	\$ 82.94	\$ 8,294.00
2-North	1	Alcona	MIDEAL	ALCONA COUNTY ROAD COMMISSION	301 North Lake Street	Lincoln	Michigan	48742 (989) 736-8168	1400	\$ 69.16	\$ 96,824.00
2-North	2	Alpena	MIDEAL	ALPENA COUNTY ROAD COMMISSION	1400 North Bagley Street	Alpena	Michigan	49707 (989) 354-3252	1500	\$ 68.74	\$ 103,110.00
2-North	3	Alpena	MIDEAL	ALPENA COMMUNITY COLLEGE	750 Woodward Avenue	Alpena	Michigan	49707 (989) 358-7202	50	\$ 68.74	\$ 3,437.00
2-North	4	Alpena	MIDEAL	ALPENA, CITY OF	1001 Long Lake Avenue	Alpena	Michigan	49707 (989) 354-1721	1200	\$ 68.74	\$ 82,488.00
2-North	9	Benzie	MIDEAL	BENZIE COUNTY ROAD COMMISSION	10658 Deadstream Road	Honor	Michigan	49640 (231) 325-3051	1000	\$ 75.69	\$ 75,690.00
2-North	10	Charlevoix	MIDEAL	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	Michigan	49720 (231) 547-3276	250	\$ 77.06	\$ 19,265.00
2-North	11	Charlevoix	MIDEAL	EAST JORDAN, CITY OF	107 Bartlett Street	East Jordan	Michigan	49727 (231) 536-3381	200	\$ 77.06	\$ 15,412.00
2-North	12	Charlevoix	MIDEAL	BOYNE CITY	1028 Robinson St.	Boyne City	Michigan	49712 (231) 582-0375	600	\$ 77.06	\$ 46,236.00
2-North	13	Charlevoix	MIDEAL	CHARLEVOIX COUNTY ROAD COMMISSION	1251 BOYNE AVENUE	BOYNE CITY	Michigan	49712 (231) 582-7330	1400	\$ 77.06	\$ 107,884.00
2-North	14	Charlevoix	MIDEAL	CHARLEVOIX COUNTY ROAD COMMISSION	11705 SHAW ROAD	CHARLEVOIX	Michigan	49720 (231) 582-7330	1050	\$ 77.06	\$ 80,913.00
2-North	15	Cheboygan	MIDEAL	CHEBOYGAN COUNTY ROAD COMMISSION	729 North Main Street	Cheboygan	Michigan	49721 (231) 238-7775	1500	\$ 75.60	\$ 113,400.00
2-North	16	Cheboygan	MIDEAL	CHEBOYGAN COUNTY ROAD COMMISSION	5302 South Straits Hwy	Indian River	Michigan	49749 (231) 238-7775	2000	\$ 75.60	\$ 151,200.00
2-North	17	Cheboygan	MIDEAL	CHEBOYGAN COUNTY ROAD COMMISSION	3998 South Black River Road	Onaway	Michigan	49765 (231) 238-7775	300	\$ 75.60	\$ 22,680.00
2-North	18	Cheboygan	MIDEAL	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYGAN	Michigan	49721 231-627-2582	250	\$ 75.60	\$ 18,900.00
2-North	19	Crawford	MIDEAL	CRAWFORD COUNTY ROAD COMMISSION	500 huron st	grayling	Michigan	49738 (989) 348-2281	2600	\$ 72.23	\$ 187,798.00
2-North	20	Emmet	MIDEAL	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	Michigan	49770 (231) 348-2344	100	\$ 76.31	\$ 7,631.00
2-North	21	Emmet	MIDEAL	EMMET COUNTY ROAD COMMISSION	2265 East Hathaway Road	Harbor Springs	Michigan	49740 231-347-8142	1700	\$ 76.31	\$ 129,727.00
2-North	22	Emmet	MIDEAL	EMMET COUNTY ROAD COMMISSION	6227 East Levering Road	Levering	Michigan	49755 231-347-8142	900	\$ 76.31	\$ 68,679.00
2-North	23	Emmet	MIDEAL	NORTH CENTRAL MICHIGAN COLLEGE	700 W. Conway Rd	Harbor Springs	Michigan	49740 (231) 330-8984	50	\$ 76.31	\$ 3,815.50

**MiDEAL and STATE AGENCY DROP POINTS: 2020/2021 SALT ORDER**

**Early Fill-Up**

**Compass**

194 \$ 6,011,866.50

Region	Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early Fill	Price Per Ton	Extended Price
2-North	26	Iosco	MiDEAL	EAST TAWAS, CITY OF	810 W. Westover St	East Tawas	Michigan	48730 (989) 362-6161	50	\$ 70.02	\$ 3,501.00
2-North	27	Iosco	MiDEAL	IOSCO COUNTY ROAD COMMISSION	3939 W. M-55	Tawas City	Michigan	48763 (989) 362-4433	350	\$ 70.02	\$ 24,507.00
2-North	28	Iosco	MiDEAL	IOSCO COUNTY ROAD COMMISSION	554 Forest Road	Oscoda	Michigan	48750 (989) 362-4433	200	\$ 70.02	\$ 14,004.00
2-North	29	Iosco	MiDEAL	TAWAS CITY, CITY OF	460 Meadow Rd.	Tawas City	Michigan	48763 (989) 362-8688	200	\$ 70.02	\$ 14,004.00
2-North	30	Leelanau	MiDEAL	LEELANAU COUNTY ROAD COMMISSION	10550 E Eckerle Road	Suttons Bay	Michigan	49682 (231) 271-3993	900	\$ 75.61	\$ 68,049.00
2-North	31	Leelanau	MiDEAL	LEELANAU COUNTY ROAD COMMISSION	129 Church Street	Maple City	Michigan	49664 (231) 271-3993	900	\$ 75.61	\$ 68,049.00
2-North	32	Manistee	MiDEAL	MANISTEE COUNTY ROAD COMMISSION	8946 Chippewa Hwy	Bear Lake	Michigan	49614 (231) 889-0000	2800	\$ 73.61	\$ 206,108.00
2-North	33	Missaukee	MiDEAL	MISSAUKEE COUNTY ROAD COMMISSION	1199 N. Morey Rd.	Lake City	Michigan	49651 (231) 839-4361	1500	\$ 74.73	\$ 112,095.00
2-North	34	Montmorency	MiDEAL	MONTMORENCY COUNTY ROAD COMMISSION	11445 M-32W	Atlanta	Michigan	49709 (989) 785-3334	500	\$ 71.69	\$ 35,845.00
2-North	35	Ogemaw	MiDEAL	WEST BRANCH, CITY OF	403 S FIRST ST	WEST BRANCH	Michigan	48661 (989) 345-0500	50	\$ 71.43	\$ 3,571.50
2-North	36	Ogemaw	MiDEAL	OGEMAW COUNTY ROAD COMMISSION	1250 S. M-33	West Branch	Michigan	48661 (989) 345-2240	500	\$ 71.43	\$ 35,715.00
2-North	37	Ogemaw	MiDEAL	ROSE CITY POLICE DEPARTMENT	120 E. AGNES ST.	ROSE CITY	Michigan	48654 (989) 685-2646	150	\$ 71.43	\$ 10,714.50
2-North	38	Oscoda	MiDEAL	OSCODA COUNTY ROAD COMMISSION	1251 Gerber Road	Mio	Michigan	48647 (989) 826-3218	200	\$ 70.59	\$ 14,118.00
2-North	41	Presque Isle	MiDEAL	ROGERS CITY, CITY OF	1221 RIVERVIEW	ROGERS CITY	Michigan	49779 (989) 734-2191	400	\$ 71.88	\$ 28,752.00
2-North	42	Presque Isle	MiDEAL	PRESQUE ISLE COUNTY ROAD COMMISSION	657 South Bradley Hwy	Rogers City	Michigan	49779 (989) 734-2216	500	\$ 71.88	\$ 35,940.00
2-North	43	Presque Isle	MiDEAL	PRESQUE ISLE COUNTY ROAD COMMISSION	19916 M-68	Onaway	Michigan	49759 (989) 734-2216	50	\$ 71.88	\$ 3,594.00
2-North	44	Roscommon	MiDEAL	ROSCOMMON COUNTY ROAD COMMISSION	820 E. West Branch Rd.	Prudenville	Michigan	48651 (989) 366-0333	1,000	\$ 71.33	\$ 71,330.00
2-North	45	Roscommon	MiDEAL	ROSCOMMON COUNTY ROAD COMMISSION	601 S. Main St.	Roscommon	Michigan	48653 (989) 366-0333	400	\$ 71.33	\$ 28,532.00
2-North	46	Roscommon	MiDEAL	ROSCOMMON COUNTY ROAD COMMISSION	1772 S. Loxley Rd.	Houghton Lake	Michigan	48629 (989) 366-0333	350	\$ 71.33	\$ 24,965.50
3-Grand	10	Barry	MiDEAL	THORNAPPLE KELLOGG SCHOOLS	3625 Bender Rd.	Middleville	Michigan	49333 (269) 795-5541	50	\$ 67.31	\$ 3,365.50
3-Grand	11	Ionia	MiDEAL	IONIA, CITY OF	303 South Jackson Street	Ionia	Michigan	48846 (616) 527-5776	200	\$ 65.36	\$ 13,072.00
3-Grand	12	Ionia	MiDEAL	BELDING, CITY OF	317 E. Ellis Ave	Belding	Michigan	48809 (616) 260-2319	100	\$ 65.36	\$ 6,536.00
3-Grand	13	Ionia	MiDEAL	LAKE ODESSA VILLAGE OF	800 Sewer Plant Road	Lake Odessa	Michigan	48849 (269) 804-7013	50	\$ 65.36	\$ 3,268.00
3-Grand	14	Ionia	MiDEAL	SARANAC, VILLAGE OF	455 Main St	Saranac	Michigan	48881 (616) 642-6324	50	\$ 65.36	\$ 3,268.00
3-Grand	15	Ionia	MiDEAL	MUIR, VILLAGE OF	216 E Maple st.	Muir	Michigan	48860 (989) 855-2144	50	\$ 65.36	\$ 3,268.00
3-Grand	16	Ionia	MiDEAL	PORTLAND, CITY OF	451 Morse Drive	Portland	Michigan	48875 (517) 647-2931	250	\$ 65.36	\$ 16,340.00
3-Grand	17	Ionia	MiDEAL	LYONS, VILLAGE OF	977 E Bridge	Lyons	Michigan	48851 (616) 902-5149	50	\$ 65.36	\$ 3,268.00
3-Grand	19	Mason	MiDEAL	LUDINGTON, CITY OF	800 BLK. N. HARRISON	LUDINGTON	Michigan	49431 (231) 843-2873	400	\$ 69.17	\$ 27,668.00
3-Grand	20	Mason	MiDEAL	MASON COUNTY ROAD COMMISSION	510 E State St	Scottville	Michigan	49454 (231) 757-2882	1,000	\$ 69.17	\$ 69,170.00
3-Grand	21	Montcalm	MiDEAL	LAKEVIEW, VILLAGE OF	10300 North Street	Lakeview	Michigan	48850 (989) 352-7473	150	\$ 64.51	\$ 9,676.50
3-Grand	22	Montcalm	MiDEAL	GREENVILLE, CITY OF	1414 Chase Rd.	Greenville	Michigan	48838 (616) 754-5098	100	\$ 64.51	\$ 6,451.00
3-Grand	23	Montcalm	MiDEAL	HOWARD CITY, VILLAGE OF	605 Cedar	Howard City	Michigan	49329 (231) 937-4311	150	\$ 64.51	\$ 9,676.50
3-Grand	29	Oceana	MiDEAL	OCEANA COUNTY ROAD COMMISSION	3501 W. Polk Rd	Hart	Michigan	49420 (231) 873-4226	1,200	\$ 71.46	\$ 85,752.00
3-Grand	30	Oceana	MiDEAL	OCEANA COUNTY ROAD COMMISSION	100 W. M20	Shelby	Michigan	49455 (231) 873-4226	500	\$ 71.46	\$ 35,730.00
3-Grand	31	Osceola	MiDEAL	HERSEY, VILLAGE OF	2975 Mill Site Road	Hersey	Michigan	49639 (231) 250-1804	50	\$ 69.68	\$ 3,484.00
3-Grand	32	Osceola	MiDEAL	TUSTIN, VILLAGE OF	310 Neilson St.	Tustin	Michigan	49688 (231) 829-3012	50	\$ 69.68	\$ 3,484.00
3-Grand	33	Osceola	MiDEAL	REED CITY AREA PUBLIC SCHOOLS	21809 Coyote Trail	Reed City	Michigan	49677 (231) 832-2712	50	\$ 69.68	\$ 3,484.00
3-Grand	34	Osceola	MiDEAL	LEROY VILLAGE OF	Village Garage, 220 East Kent Street	LeRoy	Michigan	49655 (231) 768-4959	50	\$ 69.68	\$ 3,484.00
3-Grand	35	Osceola	MiDEAL	EVART, CITY OF	5468 110th ave	Ewart	Michigan	49631 (231) 734-2101	150	\$ 69.68	\$ 10,452.00
3-Grand	36	Osceola	MiDEAL	REED CITY, CITY OF	505 E. Lincoln Ave	Reed City	Michigan	49677 (231) 832-2245	500	\$ 69.68	\$ 34,840.00
3-Grand	37	Osceola	MiDEAL	OSCEOLA COUNTY ROAD COMMISSION	4737 Makwa Dr	Hersey	Michigan	49639 (231) 832-5171	400	\$ 69.68	\$ 27,872.00
3-Grand	38	Osceola	MiDEAL	OSCEOLA COUNTY ROAD COMMISSION	13353 20 Mile Rd	Tustin	Michigan	49688 (231) 832-5171	800	\$ 69.68	\$ 55,744.00
3-Grand	39	Ottawa	MiDEAL	HOLLAND COMMUNITY HOSPITAL	602 Michigan Ave	Holland	Michigan	49423 (616) 394-3144	50	\$ 69.13	\$ 3,456.50
3-Grand	40	Ottawa	MiDEAL	OTTAWA COUNTY	12220 Fillmore	West Olive	Michigan	49460 (616) 738-4873	50	\$ 69.13	\$ 3,456.50
3-Grand	41	Ottawa	MiDEAL	FERRYSBURG, CITY OF	545 Maple Street	Ferrysburg	Michigan	49409 (616) 842-5803	150	\$ 69.13	\$ 10,369.50
3-Grand	42	Ottawa	MiDEAL	COOPERSVILLE, CITY OF	115 W RANDALL ST	COOPERSVILLE	Michigan	49404	200	\$ 69.13	\$ 13,826.00
4-Bay	1	Arenac	MiDEAL	ARENAC COUNTY ROAD COMMISSION	CRC, 4295 W. M61	Standish	Michigan	48749 (989) 653-2411	400	\$ 64.29	\$ 25,716.00
4-Bay	1B	Arenac	MiDEAL	CITY OF STANDISH	909 W Cedar St	Standish	Michigan	48658 (989) 846-9588	50	\$ 64.29	\$ 3,214.50
4-Bay	2	Bay	MiDEAL	ESSEXVILLE, CITY OF	1500 Pine St	Essexville	Michigan	48732 (989) 893-7192	200	\$ 63.01	\$ 12,602.00
4-Bay	3	Bay	MiDEAL	BAY CITY, CITY OF	800 S. Water Street	Bay City	Michigan	48708 (989) 894-8115	900	\$ 63.01	\$ 56,709.00
4-Bay	4	Bay	MiDEAL	BAY COUNTY ROAD COMMISSION	2600 E. Beaver Rd. (west)	Kawkawlin	Michigan	48631 (989) 686-4610	1000	\$ 63.01	\$ 63,010.00
4-Bay	5	Bay	MiDEAL	BAY COUNTY ROAD COMMISSION	1816 W. 27th Street (east)	Bay City	Michigan	48708 (989) 686-4610	500	\$ 63.01	\$ 31,505.00
4-Bay	6	Bay	MiDEAL	BAY COUNTY ROAD COMMISSION	1383 E. Pinconning Rd. (north)	Pinconning	Michigan	48650 (989) 686-4610	400	\$ 63.01	\$ 25,204.00
4-Bay	7	Clare	MiDEAL	CLARE COUNTY ROAD COMMISSION	3900 E. Mainsiding Road	Harrison	Michigan	48625 (989) 539-2151	1000	\$ 66.36	\$ 66,360.00
4-Bay	8	Clare	MiDEAL	FARWELL, VILLAGE OF	202 W Fifth St	Clare	Michigan	48617 (989) 588-9530	50	\$ 66.36	\$ 3,318.00
4-Bay	9	Genesee	MiDEAL	MT. MORRIS, CITY OF	720 Hughes	Mt. Morris	Michigan	48458 (810) 686-8380	50	\$ 67.82	\$ 3,391.00
4-Bay	10	Genesee	MiDEAL	MT MORRIS CONSOLIDATED SCHOOLS	12356 Walter Street	Mt. Morris	Michigan	48421 (810) 591-8760	50	\$ 67.82	\$ 3,391.00
4-Bay	11	Genesee	MiDEAL	Clio Area School District	2242 VIENNA RD	CLIO	Michigan	48420 (810) 591-0500	50	\$ 67.82	\$ 3,391.00

**MIDEAL and STATE AGENCY DROP POINTS: 2020/2021 SALT ORDER**

**Early Fill-Up**

**Compass**

194 \$ 6,011,866.50

Region	Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early Fill	Price Per Ton	Extended Price
4-Bay	12	Genesee	MIDEAL	REMC 14	3146 S. Dye rd	Flint	Michigan	48507 (810) 287-9231	250	\$ 67.82	\$ 16,955.00
4-Bay	13	Genesee	MIDEAL	REMC 14	5081 Torrey Rd	Flint	Michigan	48507 (810) 287-9231	200	\$ 67.82	\$ 13,564.00
4-Bay	14	Genesee	MIDEAL	CARMAN-AINSWORTH COMM SCHOOLS	3147 S. Dye Rd.	Flint	Michigan	48507 (810) 591-8247	50	\$ 67.82	\$ 3,391.00
4-Bay	15	Gladwin	MIDEAL	GLADWIN COUNTY ROAD COMMISSION	301 S. State Street	Gladwin	Michigan	48624 (989) 426-7441	400	\$ 66.33	\$ 26,532.00
4-Bay	16	Gladwin	MIDEAL	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	Michigan	48612 (989) 435-9343	50	\$ 66.33	\$ 3,316.50
4-Bay	20	Huron	MIDEAL	HURON COUNTY ROAD COMMISSION	45 W. Kinde Rd	Kinde	Michigan	48445 (989) 269-6404	900	\$ 66.78	\$ 60,102.00
4-Bay	21	Huron	MIDEAL	HURON COUNTY ROAD COMMISSION	412 S. Hanselman St	Bad Axe	Michigan	48413 (989) 269-6404	150	\$ 66.78	\$ 10,017.00
4-Bay	22	Huron	MIDEAL	HURON COUNTY ROAD COMMISSION	9 Ruth Rd	Harbor Beach	Michigan	48441 (989) 269-6404	150	\$ 66.78	\$ 10,017.00
4-Bay	23	Huron	MIDEAL	HURON COUNTY ROAD COMMISSION	7405 Weale Rd	Pigeon	Michigan	48755 (989) 269-6404	200	\$ 66.78	\$ 13,356.00
4-Bay	24	Huron	MIDEAL	HURON COUNTY ROAD COMMISSION	8019 Portland Street	Port Hope	Michigan	48468 (989) 269-6404	100	\$ 66.78	\$ 6,678.00
4-Bay	25	Huron	MIDEAL	HARBOR BEACH, CITY OF	1360 Pierse Road	harbor beach	Michigan	48441 (989) 479-6730	100	\$ 66.78	\$ 6,678.00
4-Bay	26	Huron	MIDEAL	SEBEWAING VILLAGE OF	145 W Main St	Sebewaing	Michigan	48759 (989) 551-8950	50	\$ 66.78	\$ 3,339.00
4-Bay	27	Isabella	MIDEAL	ISABELLA COUNTY ROAD COMMISSION	2261 E. Remus Rd.	Mt. Pleasant	Michigan	48858 (989) 773-7131	1000	\$ 65.96	\$ 65,960.00
4-Bay	28	Isabella	MIDEAL	ISABELLA COUNTY ROAD COMMISSION	5037 W. Airline	Weidman	Michigan	48893 (989) 773-7131	200	\$ 65.96	\$ 13,192.00
4-Bay	29	Isabella	MIDEAL	LAKE ISABELLA, VILLAGE OF	201 S. Coldwater Road	Lake Isabella	Michigan	48893 (989) 644-8654	50	\$ 65.96	\$ 3,298.00
4-Bay	30	Isabella	MIDEAL	SHEPHERD, VILLAGE OF	208 W. Boulevard	Shepherd	Michigan	48883 (989) 828-5062	50	\$ 65.96	\$ 3,298.00
4-Bay	39	Midland	MIDEAL	MIDLAND, CITY OF	4811 N Saginaw Road	Midland	Michigan	46840 (989) 837-3331	2000	\$ 69.18	\$ 138,360.00
4-Bay	40	Midland	MIDEAL	MIDLAND COUNTY ROAD COMMISSION	2334 North Meridian Rd.	Sanford	Michigan	48657 (989) 687-9060	300	\$ 69.18	\$ 20,754.00
4-Bay	41	Saginaw	MIDEAL	SAGINAW VALLEY STATE UNIVERSITY	7400 Bay Road	University Center	Michigan	48710 (989) 964-4101	50	\$ 67.15	\$ 3,357.50
4-Bay	42	Saginaw	MIDEAL	MBS INTERNATIONAL AIRPORT COMMISSION	8580 Freeland Rd.	Freeland	Michigan	48623 (989) 695-9727	50	\$ 67.15	\$ 3,357.50
4-Bay	43	Saginaw	MIDEAL	ST. CHARLES, VILLAGE OF	555 ENTREPRENEUR DR	ST. CHARLES	Michigan	48655 (989) 865-8287	50	\$ 67.15	\$ 3,357.50
4-Bay	44	Saginaw	MIDEAL	SAGINAW, CITY OF	1435 S. Washington Ave.	Saginaw	Michigan	48601 (989) 759-1413	1000	\$ 67.15	\$ 67,150.00
4-Bay	45	Saginaw	MIDEAL	SAGINAW COUNTY ROAD COMMISSION	3110 Sheridan Ave.	Saginaw	Michigan	48601 (989) 399-3773	2000	\$ 67.15	\$ 134,300.00
4-Bay	46	Saginaw	MIDEAL	CHESANING, VILLAGE OF	1105 N. Main St	Chesaning	Michigan	48616 (989) 845-3800	50	\$ 67.15	\$ 3,357.50
4-Bay	47	Sanilac	MIDEAL	LEXINGTON, VILLAGE OF	7226 Lester St.	Lexington	Michigan	48450 (810) 359-8536	50	\$ 59.93	\$ 2,996.50
4-Bay	48	Sanilac	MIDEAL	SANILAC COUNTY ROAD COMMISSION	195 Campbell St.	Sandusky	Michigan	48471 (810) 648-2185	700	\$ 59.93	\$ 41,951.00
4-Bay	49	Sanilac	MIDEAL	SANILAC COUNTY ROAD COMMISSION	4087 N. Decker Rd.	Snover	Michigan	48472 (810) 648-2185	200	\$ 59.93	\$ 11,986.00
4-Bay	50	Sanilac	MIDEAL	SANILAC COUNTY ROAD COMMISSION	5505 N. Ruth Rd.	Deckerville	Michigan	48427 (810) 648-2185	450	\$ 59.93	\$ 26,968.50
4-Bay	51	Sanilac	MIDEAL	SANILAC COUNTY ROAD COMMISSION	5530 Lancaster St.	Croswell	Michigan	48422 (810) 648-2185	300	\$ 59.93	\$ 17,979.00
4-Bay	52	Sanilac	MIDEAL	SANILAC COUNTY ROAD COMMISSION	2411 Peck Rd.	Brown City	Michigan	48416 (810) 648-2185	50	\$ 59.93	\$ 2,996.50
4-Bay	53	Sanilac	MIDEAL	DECKERVILLE, VILLAGE OF	3550 Range Line Rd.	Deckerville	Michigan	48427 (810) 376-8591	50	\$ 59.93	\$ 2,996.50
4-Bay	54	Sanilac	MIDEAL	CROSWELL, CITY OF	100 North Howard Ave.	Croswell	Michigan	48422 (810) 679-3158	150	\$ 59.93	\$ 8,989.50
4-Bay	67	Tuscola	MIDEAL	VASSAR, CITY OF	514 E. Huron Avenue	Vassar	Michigan	48768 (989) 823-7231	100	\$ 58.06	\$ 5,806.00
4-Bay	68	Tuscola	MIDEAL	REESE VILLAGE OF	9723 Center Street	Reese	Michigan	48757 (989) 868-4503	100	\$ 58.06	\$ 5,806.00
4-Bay	69	Tuscola	MIDEAL	CARO COMMUNITY SCHOOLS	301 Hooper Street	Caro	Michigan	48723 (989)673-7718	100	\$ 58.06	\$ 5,806.00
4-Bay	70	Tuscola	MIDEAL	TUSCOLA COUNTY ROAD COMMISSION	4387 Beach Street	Akron	Michigan	48701 (989) 673-2128	350	\$ 58.06	\$ 20,321.00
4-Bay	71	Tuscola	MIDEAL	TUSCOLA COUNTY ROAD COMMISSION	1733 S Mertz Rd	Caro	Michigan	48723 (989) 673-2128	500	\$ 58.06	\$ 29,030.00
4-Bay	72	Tuscola	MIDEAL	TUSCOLA COUNTY ROAD COMMISSION	5847 Bruce Street	Deford	Michigan	48729 (989) 673-2128	400	\$ 58.06	\$ 23,224.00
4-Bay	73	Tuscola	MIDEAL	TUSCOLA COUNTY ROAD COMMISSION	430 Kitelinger	Vassar	Michigan	48768 (989) 673-2128	500	\$ 58.06	\$ 29,030.00
4-Bay	74	Tuscola	MIDEAL	CARO, VILLAGE OF	741 S. Hooper Street	Caro	Michigan	48723 (989) 673-7671	250	\$ 58.06	\$ 14,515.00
4-Bay	75	Tuscola	MIDEAL	GAGETOWN VILLAGE OF	4771 Gifford St.	Gagetown	Michigan	48735 (989)325-0041	50	\$ 58.06	\$ 2,903.00
5-Southwest	9	Branch	MIDEAL	QUINCY, VILLAGE OF	47 Cole Street	Quincy	Michigan	49082 (517) 639-9065	50	\$ 64.31	\$ 3,215.50
5-Southwest	10	Branch	MIDEAL	BRANCH COUNTY ROAD COMMISSION	23 E Garfield Ave	Coldwater	Michigan	49036 517-278-2022	2,000	\$ 64.31	\$ 128,620.00
5-Southwest	11	Branch	MIDEAL	BRANSON, CITY OF	207 Industrial	Bronson	Michigan	49028 (517) 369-7334	100	\$ 64.31	\$ 6,431.00
5-Southwest	12	Calhoun	MIDEAL	Kellogg Community College	525 24th St N	Battle Creek	Michigan	49037 (269)660-7768	100	\$ 64.05	\$ 6,405.00
5-Southwest	13	Calhoun	MIDEAL	HOMER, VILLAGE OF	295 Depot Street	Homer	Michigan	49245 517-568-4321	50	\$ 64.05	\$ 3,202.50
5-Southwest	14	Calhoun	MIDEAL	BATTLE CREEK, CITY OF	2000 W. River Road	Battle Creek	Michigan	49017 (269) 966-1646	500	\$ 64.05	\$ 32,025.00
5-Southwest	15	Calhoun	MIDEAL	MARSHALL, CITY OF	1242 S. Kalamazoo	Marshall	Michigan	49068 (269) 781-3985	200	\$ 64.05	\$ 12,810.00
5-Southwest	16	Cass	MIDEAL	DOWAGIAC, CITY OF	302 Wolf Street	Dowagiac	Michigan	49047 (269) 782-8200	100	\$ 79.83	\$ 7,983.00
5-Southwest	17	Kalamazoo	MIDEAL	PORTAGE, CITY OF	7719 S. Westnedge Ave.	Portage	Michigan	49002 (269) 324-9284	2,000	\$ 68.42	\$ 136,840.00
5-Southwest	18	Kalamazoo	MIDEAL	SCHOOLCRAFT, VILLAGE OF	498 E. Cass	Schoolcraft	Michigan	49087	50	\$ 68.42	\$ 3,421.00
5-Southwest	19	Kalamazoo	MIDEAL	KALAMAZOO, CITY OF	1415 HARRISON	KALAMAZOO	Michigan	49007 (269) 337-8020	3,000	\$ 68.42	\$ 205,260.00
5-Southwest	20	Kalamazoo	MIDEAL	KALAMAZOO VALLEY COMMUNITY COLLEGE	6767 West O Ave.	Kalamazoo	Michigan	49003 (269) 488-4305	50	\$ 68.42	\$ 3,421.00
5-Southwest	21	Kalamazoo	MIDEAL	VICKSBURG, VILLAGE OF	210 N. Main Street	Vicksburg	Michigan	49097 (269) 649-1919	100	\$ 68.42	\$ 6,842.00
5-Southwest	21B	Kalamazoo	MIDEAL	WESTERN MICHIGAN UNIVERSITY	1201 Oliver Street - Salt Dome	Kalamazoo	Michigan	49008 (269) 387-8804	700	\$ 68.42	\$ 47,894.00
5-Southwest	22	St. Joseph	MIDEAL	STURGIS, CITY OF	805 N. Centerville Rd.	Sturgis	Michigan	49091 (269) 651-2879	300	\$ 65.52	\$ 19,656.00
5-Southwest	23	St. Joseph	MIDEAL	THREE RIVERS, CITY OF	1015 S. Lincoln Ave	Three Rivers	Michigan	49093 (269) 273-1845	150	\$ 65.52	\$ 9,828.00
6-University	6	Eaton	MIDEAL	POTTERVILLE, CITY OF	319 N Nelson	Pottersville	Michigan	48876 (517) 645-7641	100	\$ 61.53	\$ 6,153.00

**MIDEAL and STATE AGENCY DROP POINTS: 2020/2021 SALT ORDER**

**Early Fill-Up**

**Compass**

194 \$ 6,001,866.50

Region	Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early Fill	Price Per Ton	Extended Price
6-University	7	Eaton	MIDEAL	VERMONTVILLE, VILLAGE OF	134 Westside Drive	Vermontville	Michigan	49096 (517) 726-1444	100	\$ 61.53	\$ 6,153.00
6-University	8	Eaton	MIDEAL	EATON COUNTY ROAD COMMISSION	1112 Renolds Road	Charlotte	Michigan	48813 (517) 543-1632	400	\$ 61.53	\$ 24,612.00
6-University	9	Eaton	MIDEAL	EATON COUNTY ROAD COMMISSION	3102 Sanders Road	Lansing	Michigan	48917 (517) 543-1632	500	\$ 61.53	\$ 30,765.00
6-University	10	Eaton	MIDEAL	EATON COUNTY ROAD COMMISSION	1101 Lipsey Drive	Charlotte	Michigan	48813 (517) 543-1632	50	\$ 61.53	\$ 3,076.50
6-University	11	Eaton	MIDEAL	EATON COUNTY ROAD COMMISSION	300 Market Street	Eaton Rapids	Michigan	48827 (517) 543-1632	100	\$ 61.53	\$ 6,153.00
6-University	12	Eaton	MIDEAL	EATON COUNTY ROAD COMMISSION	3411 S Ionia Road	Bellevue	Michigan	49021 (517) 543-1632	300	\$ 61.53	\$ 18,459.00
6-University	13	Eaton	MIDEAL	EATON COUNTY ROAD COMMISSION	8893 W Vermontville Hwy.	Vermontville	Michigan	49096 (517) 543-1632	500	\$ 61.53	\$ 30,765.00
6-University	14	Eaton	MIDEAL	EATON COUNTY ROAD COMMISSION	9384 Walnut Hwy.	Dimondale	Michigan	48821 (517) 543-1632	100	\$ 61.53	\$ 6,153.00
6-University	15	Eaton	MIDEAL	GRAND LEDGE PUBLIC SCHOOLS	13256 Lawson Road	Grand Ledge	Michigan	48837 (517) 925-5424	50	\$ 61.53	\$ 3,076.50
6-University	16	Eaton	MIDEAL	LANSING COMMUNITY COLLEGE	5708 Corner Stone Dr	Lansing	Michigan	48917 (517) 483-1726	100	\$ 61.53	\$ 6,153.00
6-University	17	Eaton	Agency	DTMB-Facilities-Building Operations Division-Agency	7440 Parsons Drive	Dimondale	Michigan	48821 (517) 712-1686	400	\$ 61.53	\$ 24,612.00
6-University	18	Eaton	MIDEAL	GRAND LEDGE CITY OF	1174 Comet Lane	Grand Ledge	Michigan	48837 (269) 838-9476	400	\$ 61.53	\$ 24,612.00
6-University	38	Livingston	Agency	DOC-Woodland Center Correctional-Agency	9036 E M-36	Whitmore Lake	Michigan	48189 (734) 449-3946	50	\$ 65.03	\$ 3,251.50
6-University	39	Livingston	MIDEAL	BRIGHTON, CITY OF	420 S. Third St.	Brighton	Michigan	48116 (810) 225-9282	100	\$ 65.03	\$ 6,503.00
6-University	40	Monroe	MIDEAL	MONROE COUNTY ROAD COMMISSION	840 South Telegraph Road	Monroe	Michigan	48161 (734) 240-5109	1,000	\$ 56.93	\$ 56,930.00
6-University	41	Monroe	MIDEAL	MONROE COUNTY ROAD COMMISSION	15205 Tandem Court Drive	Petersburg	Michigan	49270 (734) 240-5109	4500	\$ 56.93	\$ 256,185.00
6-University	42	Monroe	MIDEAL	MONROE COUNTY ROAD COMMISSION	3498 St. Anthony Road	Temperance	Michigan	48182 (734) 240-5109	500	\$ 56.93	\$ 28,465.00
6-University	43	Monroe	MIDEAL	MONROE COUNTY ROAD COMMISSION	1788 E. Labo Rd.	Carleton	Michigan	48117 (734) 240-5109	500	\$ 56.93	\$ 28,465.00
6-University	44	Monroe	MIDEAL	JEFFERSON SCHOOLS	5300 N. Stony Creek Rd.	Monroe	Michigan	48162 734-289-5570	50	\$ 56.93	\$ 2,846.50
6-University	45	Monroe	MIDEAL	CARLETON VILLAGE OF	620 Pine Street	Carleton	Michigan	48117 (734) 654-6255	50	\$ 56.93	\$ 2,846.50
6-University	46	Monroe	MIDEAL	DUNDEE, VILLAGE OF	625 MAIN ST	DUNDEE	Michigan	48131	150	\$ 56.93	\$ 8,539.50

MiDEAL and STATE AGENCY DROP POINTS: 2020/2021 SALT ORDER				Seasonal Backup		Compass		102,770		164		7,120,298.00	
Region	Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price Per Ton	Extended Price		
1-Superior	9	Delta <50	MiDEAL	BAY DE NOC COMMUNITY COLLEGE	2001 N Lincoln Rd	Escanaba	Michigan	49829 (906) 217-4139	20	\$ 81.55	\$ 1,631.00		
1-Superior	16	Gogebic	MiDEAL	IRONWOOD, CITY OF	200 Penokee Road	Ironwood	Michigan	49938 (906) 932-5050	200	\$ 93.67	\$ 18,734.00		
1-Superior	19	Marquette	MiDEAL	NORTHERN MICHIGAN UNIVERSITY	2073 Sugar Loaf Ave	Marquette	Michigan	49855 (906) 227-1172	50	\$ 86.28	\$ 4,314.00		
1-Superior	20	Marquette	MiDEAL	NEGAUNEE, CITY OF	600 Cherry Street	Negaunee	Michigan	49866 (906) 475-9991	300	\$ 86.28	\$ 25,884.00		
1-Superior	21	Marquette	MiDEAL	MARQUETTE, CITY OF	1100 Wright St	Marquette	Michigan	49855 (906) 225-8983	800	\$ 86.28	\$ 69,024.00		
1-Superior	22	Marquette	MiDEAL	MARQUETTE COUNTY ROAD COMMISSION	Marshall Dr. N of M35 or Co. Rd. ELA	Gwinn	Michigan	49849 (906) 486-4491	500	\$ 86.28	\$ 43,140.00		
1-Superior	23	Marquette	MiDEAL	MARQUETTE COUNTY ROAD COMMISSION	1610 N Second St	Ishpeming	Michigan	49849 (906) 486-4491	200	\$ 86.28	\$ 17,256.00		
1-Superior	24	Marquette	MiDEAL	ISHPEMING, CITY OF	Lakeshore Drive Carson Rd	Ishpeming	Michigan	49849 (906) 486-9371	400	\$ 86.28	\$ 34,512.00		
1-Superior	30	Ontonagon	MiDEAL	Ontonagon County Road Commission	5650 North M-64	Bergland	Michigan	49910 (906) 884-2332	100	\$ 94.60	\$ 9,460.00		
1-Superior	31	Ontonagon	MiDEAL	Ontonagon County Road Commission	5237 West M-28	Bruce Crossing	Michigan	49912 (906) 884-2332	100	\$ 94.60	\$ 9,460.00		
1-Superior	32	Ontonagon	MiDEAL	Ontonagon County Road Commission	1202 Adventure Ave	Mass City	Michigan	49948 (906) 884-2332	100	\$ 94.60	\$ 9,460.00		
1-Superior	33	Ontonagon	MiDEAL	Ontonagon County Road Commission	1300 Rockland Road	Ontonagon	Michigan	49953 (906) 884-2332	100	\$ 94.60	\$ 9,460.00		
1-Superior	34	Ontonagon	MiDEAL	ONTONAGON, VILLAGE OF	1200 Giesau Drive	Ontonagon	Michigan	49953 (906) 884-2305	50	\$ 94.60	\$ 4,730.00		
2-North	1	Alpena	MiDEAL	ALPENA, CITY OF	1001 Long Lake Avenue	Alpena	Michigan	49707 (989) 354-1721	800	\$ 72.79	\$ 58,232.00		
2-North	2	Alpena <50	MiDEAL	ALPENA PUBLIC SCHOOLS-LESS THAN 50 TON	3500 S. 3rd. Ave	Alpena	Michigan	49707 (989) 358-5794	20	\$ 72.79	\$ 1,455.80		
2-North	3	Alpena <50	MiDEAL	ALPENA PUBLIC SCHOOLS-LESS THAN 50 TON	3303 S. 3rd. Ave.	Alpena	Michigan	49707 (989) 358-5794	20	\$ 72.79	\$ 1,455.80		
2-North	4	Alpena	Agency	DMVA-AGENCY	5884 A Street-AGENCY	Alpena	Michigan	49707 (517) 481-7655	50	\$ 72.79	\$ 3,639.50		
2-North	5	Antrim	MiDEAL	ANTRIM COUNTY ROAD COMMISSION	319 E. Lincoln Street	Mancelona	Michigan	49659 (231) 587-8521	100	\$ 81.71	\$ 8,171.00		
2-North	6	Antrim	MiDEAL	ANTRIM COUNTY ROAD COMMISSION	1762 S. Main St. (M-88)	Central Lake	Michigan	49622 (231) 587-8521	850	\$ 81.71	\$ 69,453.50		
2-North	7	Antrim	MiDEAL	ANTRIM COUNTY ROAD COMMISSION	13796 Winters Road	Kewadin	Michigan	49648 (231) 587-8521	50	\$ 81.71	\$ 4,085.50		
2-North	8	Benzie	MiDEAL	BENZIE COUNTY ROAD COMMISSION	10658 Deadstream Road	Honor	Michigan	49640 (231) 325-3051	1,000	\$ 80.15	\$ 80,150.00		
2-North	9	Charlevoix	MiDEAL	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	Michigan	49720 (231) 547-3276	250	\$ 81.80	\$ 20,450.00		
2-North	10	Charlevoix	MiDEAL	BOYNE CITY	1028 Robinson St.	Boyne City	Michigan	49712 (231) 582-0375	150	\$ 81.80	\$ 12,270.00		
2-North	11	Charlevoix	MiDEAL	CHARLEVOIX COUNTY ROAD COMMISSION	1251 BOYNE AVENUE	BOYNE CITY	Michigan	49712 (231) 582-7330	2,500	\$ 81.80	\$ 204,500.00		
2-North	12	Charlevoix	MiDEAL	CHARLEVOIX COUNTY ROAD COMMISSION	11705 SHAW ROAD	CHARLEVOIX	Michigan	49720 (231) 582-7330	1050	\$ 81.80	\$ 85,890.00		
2-North	13	Cheboygan	MiDEAL	CHEBOYGAN COUNTY ROAD COMMISSION	729 North Main Street	Cheboygan	Michigan	49721 (231) 238-7775	1200	\$ 79.97	\$ 95,964.00		
2-North	14	Cheboygan	MiDEAL	CHEBOYGAN COUNTY ROAD COMMISSION	5302 South Straits Hwy	Indian River	Michigan	49749 (231) 238-7775	800	\$ 79.97	\$ 63,976.00		
2-North	15	Cheboygan	MiDEAL	CHEBOYGAN COUNTY ROAD COMMISSION	3998 South Black River Road	Onaway	Michigan	49765 (231) 238-7775	550	\$ 79.97	\$ 43,983.50		
2-North	16	Cheboygan	MiDEAL	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYGAN	Michigan	49721 231-627-2582	250	\$ 79.97	\$ 19,992.50		
2-North	17	Crawford	MiDEAL	CRAWFORD COUNTY ROAD COMMISSION	500 huron st	grayling	Michigan	49738 (989) 348-2281	1700	\$ 76.49	\$ 130,033.00		
2-North	18	Crawford	Agency	DMVA	Camp Grayling-AGENCY	Grayling	Michigan	49738 (517) 481-7655	200	\$ 76.49	\$ 15,298.00		
2-North	19	Emmet	MiDEAL	HARBOR SPRINGS, CITY OF	204 E Fairview St	Harbor Springs	Michigan	49740 (231) 526-2104	350	\$ 81.39	\$ 28,486.50		
2-North	20	Emmet	MiDEAL	MACKINAW CITY	605 Pond Street	Mackinaw City	Michigan	49701 (231) 436-5537	200	\$ 81.39	\$ 16,278.00		
2-North	21	Emmet	MiDEAL	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	Michigan	49770 (231) 348-2344	200	\$ 81.39	\$ 16,278.00		
2-North	22	Emmet	MiDEAL	EMMET COUNTY ROAD COMMISSION	2265 East Hathaway Road	Harbor Springs	Michigan	49740 231-347-8142	1600	\$ 81.39	\$ 130,224.00		
2-North	23	Emmet	MiDEAL	EMMET COUNTY ROAD COMMISSION	6227 East Levering Road	Levering	Michigan	49755 (231)-347-8142	900	\$ 81.39	\$ 73,251.00		
2-North	24	Emmet	MiDEAL	PETOSKEY, CITY OF	110 WEST SHERIDAN	PETOSKEY	Michigan	49770 (231) 347-2500	2500	\$ 81.39	\$ 203,475.00		
2-North	25	Grand Traverse	MiDEAL	NORTHWESTERN MICHIGAN COLLEGE	1861 College Drive	TRAVERSE CITY	Michigan	49686 (231) 995-1130	50	\$ 81.72	\$ 4,086.00		
2-North	26	Grand Traverse	MiDEAL	GRAND TRAVERSE COUNTY ROAD COMMISSION	1881 LaFranier	Traverse City	Michigan	49696 (231) 922-4848	2300	\$ 81.72	\$ 187,956.00		
2-North	27	Iosco	MiDEAL	EAST TAWAS, CITY OF	810 W. Westover St	East Tawas	Michigan	48730 (989) 362-6161	150	\$ 74.39	\$ 11,158.50		
2-North	28	Iosco	MiDEAL	IOSCO COUNTY ROAD COMMISSION	3939 W. M-55	Tawas City	Michigan	48763 (989) 362-4433	650	\$ 74.39	\$ 48,353.50		
2-North	29	Iosco	MiDEAL	IOSCO COUNTY ROAD COMMISSION	554 Forest Road	Oscoda	Michigan	48750 (989) 362-4433	650	\$ 74.39	\$ 48,353.50		
2-North	29B	Iosco <50	MiDEAL	OSCODA AREA SCHOOLS	3550 E. River Road	Oscoda	MI	48750 (989) 739-6705	10	\$ 74.39	\$ 743.90		
2-North	30	Leelanau	MiDEAL	LEELANAU COUNTY ROAD COMMISSION	10550 E Eckerle Road	Suttons Bay	Michigan	49682 (231) 271-3993	200	\$ 83.14	\$ 16,628.00		
2-North	31	Leelanau	MiDEAL	LEELANAU COUNTY ROAD COMMISSION	129 Church Street	Maple City	Michigan	49664 (231) 271-3993	200	\$ 83.14	\$ 16,628.00		
2-North	34	Missaukee	MiDEAL	MISSAUKEE COUNTY ROAD COMMISSION	1199 N. Morey Rd.	Lake City	Michigan	49651 (231) 839-4361	1000	\$ 78.78	\$ 78,780.00		
2-North	35	Montmorency	MiDEAL	MONTMORENCY COUNTY ROAD COMMISSION	11445 M-32W	Atlanta	Michigan	49709 (989) 785-3334	1100	\$ 75.91	\$ 83,501.00		
2-North	36	Ogemaw	MiDEAL	WEST BRANCH, CITY OF	403 S FIRST ST	WEST BRANCH	Michigan	48661 (989) 345-0500	200	\$ 75.62	\$ 15,124.00		
2-North	37	Ogemaw	MiDEAL	OGEMAW COUNTY ROAD COMMISSION	1250 S. M-33	West Branch	Michigan	48661 (989) 345-2240	800	\$ 75.62	\$ 60,496.00		
2-North	38	Oscoda	MiDEAL	OSCODA COUNTY ROAD COMMISSION	1251 Gerber Road	Mio	Michigan	48647 (989) 826-3218	200	\$ 74.75	\$ 14,950.00		
2-North	39	Otsego	MiDEAL	OTSEGO COUNTY ROAD COMMISSION	669 WEST MCCOY	GAYLORD	Michigan	49735 (989) 732-5202	500	\$ 79.87	\$ 39,935.00		
2-North	40	Otsego	MiDEAL	GAYLORD, CITY OF	102 East Seventh Street	Gaylord	Michigan	49735 (989) 732-4060	900	\$ 79.87	\$ 71,883.00		
2-North	41	Presque Isle	MiDEAL	ROGERS CITY, CITY OF	1221 RIVERVIEW	ROGERS CITY	Michigan	49779 (989) 734-2191	100	\$ 76.24	\$ 7,624.00		
2-North	42	Presque Isle	MiDEAL	PRESQUE ISLE COUNTY ROAD COMMISSION	657 South Bradley Hwy	Rogers City	Michigan	49779 (989) 734-2216	500	\$ 76.24	\$ 38,120.00		
2-North	43	Presque Isle	MiDEAL	PRESQUE ISLE COUNTY ROAD COMMISSION	19916 M-68	Onaway	Michigan	49759 (989) 734-2216	300	\$ 76.24	\$ 22,872.00		
2-North	44	Presque Isle	MiDEAL	PRESQUE ISLE COUNTY ROAD COMMISSION	11472 Michigan Ave	Posen	Michigan	49776 (989) 734-2216	300	\$ 76.24	\$ 22,872.00		
2-North	45	Roscommon	MiDEAL	ROSCOMMON COUNTY ROAD COMMISSION	820 E. West Branch Rd.	Prudenville	Michigan	48651 (989) 366-0333	2500	\$ 76.89	\$ 192,225.00		
2-North	46	Roscommon	MiDEAL	ROSCOMMON COUNTY ROAD COMMISSION	601 S. Main St.	Roscommon	Michigan	48653 (989) 366-0333	700	\$ 76.89	\$ 53,823.00		
2-North	47	Roscommon	MiDEAL	ROSCOMMON COUNTY ROAD COMMISSION	1772 S. Loxley Rd.	Houghton Lake	Michigan	48629 (989) 366-0333	700	\$ 76.89	\$ 53,823.00		
3-Grand	19	Ionia	MiDEAL	LAKE ODESSA VILLAGE OF	800 Sewer Plant Road	Lake Odessa	Michigan	48849 (269) 804-7013	50	\$ 62.83	\$ 3,141.50		
3-Grand	20	Ionia	MiDEAL	SARANAC, VILLAGE OF	455 Main St	Saranac	Michigan	48881 (616) 642-6324	50	\$ 62.83	\$ 3,141.50		

**MiDEAL and STATE AGENCY DROP POINTS: 2020/2021 SALT ORDER**      **Seasonal Backup**      **Compass**      **102,770**      **164**      **7,120,298.00**

Region	Item	County	MiDEAL	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price Per Ton	Extended Price
3-Grand	21	Ionia	MiDEAL	IONIA, CITY OF	303 South Jackson Street	Ionia	Michigan	48846	(616) 527-5776	500	\$ 62.83	\$ 31,415.00
3-Grand	22	Ionia	MiDEAL	BELDING, CITY OF	317 E. Ellis Ave	Belding	Michigan	48809	(616) 260-2319	900	\$ 62.83	\$ 56,547.00
3-Grand	23	Ionia	MiDEAL	IONIA COUNTY ROAD COMMISSION	170 East Riverside Drive	Ionia	Michigan	48846	(616) 527-1700	1000	\$ 62.83	\$ 62,830.00
3-Grand	24	Ionia	MiDEAL	IONIA COUNTY ROAD COMMISSION	7081 S. Jourdan Lake Rd	Saranac	Michigan	48881	(616) 527-1700	700	\$ 62.83	\$ 43,981.00
3-Grand	25	Ionia	MiDEAL	PORTLAND, CITY OF	451 Morse Drive	Portland	Michigan	48875	(517) 647-2931	300	\$ 62.83	\$ 18,849.00
3-Grand	28	Mason	MiDEAL	LUDINGTON, CITY OF	800 BLK. N. HARRISON	LUDINGTON	Michigan	49431	(231) 843-2873	600	\$ 69.92	\$ 41,952.00
3-Grand	29	Mason	MiDEAL	MASON COUNTY ROAD COMMISSION	510 E State St	Scottville	Michigan	49454	(231) 757-2882	1000	\$ 69.92	\$ 69,920.00
3-Grand	30	Mecosta	MiDEAL	BIG RAPIDS, CITY OF	325 N DeKrafft Avenue	Big Rapids	Michigan	49307	(231) 592-4015	600	\$ 69.82	\$ 41,892.00
3-Grand	31	Mecosta	MiDEAL	MECOSTA COUNTY ROAD COMMISSION	120 N DeKrafft	Big Rapids	Michigan	49307	(231) 796-2611	300	\$ 69.82	\$ 20,946.00
3-Grand	32	Mecosta	MiDEAL	MECOSTA COUNTY ROAD COMMISSION	2945 Arthur Road	Remus	Michigan	49340	(231) 796-2611	300	\$ 69.82	\$ 20,946.00
3-Grand	33	Mecosta	MiDEAL	MECOSTA COUNTY ROAD COMMISSION	19675 Jefferson Road	Morley	Michigan	49336	(231) 796-2611	300	\$ 69.82	\$ 20,946.00
3-Grand	34	Mecosta	MiDEAL	FERRIS STATE UNIVERSITY	111 West Knollview	Big Rapids	Michigan	49307	231-591-3900	400	\$ 69.82	\$ 27,928.00
3-Grand	52	Osceola	MiDEAL	EVART, CITY OF	5468 110th ave	Ewart	Michigan	49631	(231) 734-2101	100	\$ 69.42	\$ 6,942.00
3-Grand	53	Osceola	MiDEAL	OSCEOLA COUNTY ROAD COMMISSION	4737 Makwa Dr	Hersey	Michigan	49639	(231) 832-5171	1,100	\$ 69.42	\$ 76,362.00
3-Grand	54	Osceola	MiDEAL	OSCEOLA COUNTY ROAD COMMISSION	13353 20 Mile Rd	Tustin	Michigan	49688	(231) 832-5171	1,000	\$ 69.42	\$ 69,420.00
3-Grand	55	Osceola	MiDEAL	REED CITY, CITY OF	505 E. Lincoln Ave	Reed City	Michigan	49677	(231) 832-2245	100	\$ 69.42	\$ 6,942.00
4-Bay	1	Arenac	MiDEAL	SAGINAW CHIPPEWA INDIAN TRIBE	2690 Worth Road	Standish	Michigan	48658	(989)775-5784	250	\$ 69.81	\$ 17,452.50
4-Bay	1B	Arenac	MiDEAL	CITY OF STANDISH	909 W Cedar St	Standish	Michigan	48658	(989) 846-9588	100	\$ 69.81	\$ 6,981.00
4-Bay	2	Bay	MiDEAL	BAY CITY, CITY OF	800 S. Water Street	Bay City	Michigan	48708	(989) 894-8115	750	\$ 67.89	\$ 50,917.50
4-Bay	3	Bay	MiDEAL	DELTA COLLEGE	1961 Delta Rd	University Center	Michigan	48710	(989) 686-9228	100	\$ 67.89	\$ 6,789.00
4-Bay	4	Bay	MiDEAL	BAY COUNTY ROAD COMMISSION	2600 E. Beaver Rd. (west)	Kawkawlin	Michigan	48631	(989) 686-4610	2,000	\$ 67.89	\$ 135,780.00
4-Bay	5	Bay	MiDEAL	BAY COUNTY ROAD COMMISSION	1816 W. 27th Street (east)	Bay City	Michigan	48708	(989) 686-4610	500	\$ 67.89	\$ 33,945.00
4-Bay	6	Bay	MiDEAL	BAY COUNTY ROAD COMMISSION	1383 E. Pinconning Rd. (north)	Pinconning	Michigan	48650	(989) 686-4610	500	\$ 67.89	\$ 33,945.00
4-Bay	7	Bay	MiDEAL	BAY REGIONAL MEDICAL CENTER	129 Tuscola ave.	Bay City	Michigan	48708	(989) 894-3975	250	\$ 67.89	\$ 16,972.50
4-Bay	8	Bay	MiDEAL	AUBURN, CITY OF	113 E. Elm Street	Auburn	Michigan	48611	(989) 450-6884	100	\$ 67.89	\$ 6,789.00
4-Bay	9	Clare	MiDEAL	CLARE COUNTY ROAD COMMISSION	3900 E. Mannsiding Road	Harrison	Michigan	48625	(989) 539-2151	1,000	\$ 72.28	\$ 72,280.00
4-Bay	10	Clare	MiDEAL	MID MICHIGAN COMMUNITY COLLEGE	1375 S. Clare Ave.	Harrison	Michigan	48625	(989) 386-6654	50	\$ 72.28	\$ 3,614.00
4-Bay	11	Clare	MiDEAL	FARWELL, VILLAGE OF	202 W Fifth St	Clare	Michigan	48617	(989) 588-9530	50	\$ 72.28	\$ 3,614.00
4-Bay	12	Genesee	MiDEAL	MT. MORRIS, CITY OF	720 Hughes	Mt. Morris	Michigan	48458	(810) 686-8380	150	\$ 64.90	\$ 9,735.00
4-Bay	13	Genesee	MiDEAL	MICHIGAN, UNIVERSITY OF	University of Michigan 602 Mill St.	Flint	Michigan	48502	(734) 936-1592	150	\$ 64.90	\$ 9,735.00
4-Bay	14	Genesee	MiDEAL	MT MORRIS CONSOLIDATED SCHOOLS	12356 Walter Street	Mt. Morris	Michigan	48421	(810) 591-8760	50	\$ 64.90	\$ 3,245.00
4-Bay	15	Genesee	MiDEAL	Clio Area School District	2242 VIENNA RD	CLIO	Michigan	48420	(810) 591-0500	50	\$ 64.90	\$ 3,245.00
4-Bay	16	Genesee	MiDEAL	MOTT COMMUNITY COLLEGE	1401 E Court St	Flint	Michigan	48503	(810) 762-0048	450	\$ 64.90	\$ 29,205.00
4-Bay	17	Genesee	MiDEAL	CLIO, CITY OF	210 N. Railway	Clio	Michigan	48420	(810) 686-5850	200	\$ 64.90	\$ 12,980.00
4-Bay	18	Genesee	MiDEAL	CARMAN-AINSWORTH COMM SCHOOLS	3147 S. Dye Rd.	Flint	Michigan	48507	(810) 591-8247	200	\$ 64.90	\$ 12,980.00
4-Bay	19	Genesee	MiDEAL	DAVISON, CITY OF	408 Dayton Street	Davison	Michigan	48423	(810) 653-2191	300	\$ 64.90	\$ 19,470.00
4-Bay	20	Gladwin	MiDEAL	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	Michigan	48612	(989) 435-9343	50	\$ 71.24	\$ 3,562.00
4-Bay	21	Gladwin	MiDEAL	GLADWIN COUNTY ROAD COMMISSION	301 S. State Street	Gladwin	Michigan	48624	(989) 426-7441	850	\$ 71.24	\$ 60,554.00
4-Bay	22	Gladwin	MiDEAL	GLADWIN, CITY OF	201 South State Street	Gladwin	Michigan	48624	(989) 426-9231	300	\$ 71.24	\$ 21,372.00
4-Bay	23	Gratiot	MiDEAL	ITHACA, CITY OF	210 S ELM STREET	ITHACA	Michigan	48847	(989) 875-3200	100	\$ 69.80	\$ 6,980.00
4-Bay	24	Gratiot	MiDEAL	ST. LOUIS, CITY OF	320 E. Prospect St.	St. Louis	Michigan	48880	(989) 681-3644	150	\$ 69.80	\$ 10,470.00
4-Bay	25	Gratiot	MiDEAL	ALMA, CITY OF	800 Washington	Alma	Michigan	48801	463-8339	200	\$ 69.80	\$ 13,960.00
4-Bay	26	Gratiot	MiDEAL	BRECKENRIDGE, VILLAGE OF	271 Sexton Street	Breckenridge	Michigan	48615		50	\$ 69.80	\$ 3,490.00
4-Bay	27	Gratiot	MiDEAL	GRATIOT COUNTY ROAD COMMISSION	920 center street	ithaca	Michigan	48847	(989) 875-3820	800	\$ 69.80	\$ 55,840.00
4-Bay	28	Huron	MiDEAL	SEBEWAING VILLAGE OF	145 W Main St	Sebewaing	Michigan	48759	(989) 551-8950	50	\$ 59.26	\$ 2,963.00
4-Bay	29	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	45 W. Kinde Rd	Kinde	Michigan	48445	(989) 269-6404	600	\$ 59.26	\$ 35,556.00
4-Bay	30	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	412 S. Hanselman St	Bad Axe	Michigan	48413	(989) 269-6404	500	\$ 59.26	\$ 29,630.00
4-Bay	31	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	9 Ruth Rd	Harbor Beach	Michigan	48441	(989) 269-6404	300	\$ 59.26	\$ 17,778.00
4-Bay	32	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	7405 Weale Rd	Pigeon	Michigan	48755	(989) 269-6404	600	\$ 59.26	\$ 35,556.00
4-Bay	33	Huron	MiDEAL	HURON COUNTY ROAD COMMISSION	8019 Portland Street	Port Hope	Michigan	48468	(989) 269-6404	200	\$ 59.26	\$ 11,852.00
4-Bay	34	Isabella	MiDEAL	CENTRAL MICHIGAN UNIVERSITY	Bellows	Mt Pleasant	Michigan	48859	(989) 774-3118	1000	\$ 69.38	\$ 69,380.00
4-Bay	35	Isabella	MiDEAL	MT. PLEASANT, CITY OF	1303 N. Franklin Street	Mt. Pleasant	Michigan	48858	(989) 779-5401	500	\$ 69.38	\$ 34,690.00
4-Bay	36	Isabella	MiDEAL	MID MICHIGAN COMMUNITY COLLEGE	2600 S. Summerton	Mt. Pleasant	Michigan	48858	(989) 386-6654	50	\$ 69.38	\$ 3,469.00
4-Bay	37	Isabella	MiDEAL	ISABELLA COUNTY ROAD COMMISSION	2261 E. Remus Rd.	Mt. Pleasant	Michigan	48858	(989) 773-7131	1000	\$ 69.38	\$ 69,380.00
4-Bay	38	Isabella	MiDEAL	ISABELLA COUNTY ROAD COMMISSION	5037 W. Airline	Weidman	Michigan	48893	(989) 773-7131	200	\$ 69.38	\$ 13,876.00
4-Bay	39	Isabella	MiDEAL	LAKE ISABELLA, VILLAGE OF	201 S. Coldwater Road	Lake Isabella	Michigan	48893	(989) 644-8654	150	\$ 69.38	\$ 10,407.00
4-Bay	40	Isabella	MiDEAL	SHEPHERD, VILLAGE OF	208 W. Boulevard	Shepherd	Michigan	48883	(989) 828-5062	100	\$ 69.38	\$ 6,938.00
4-Bay	41	Isabella	MiDEAL	SAGINAW CHIPPEWA INDIAN TRIBE	6357 E. Broadway	Mt. Pleasant	Michigan	48858	(989)775-5784	750	\$ 69.38	\$ 52,035.00
4-Bay	42	Isabella	MiDEAL	SAGINAW CHIPPEWA INDIAN TRIBE	7377 E. Tomah Rd	Mt. Pleasant	Michigan	48858	(989)775-5784	450	\$ 69.38	\$ 31,221.00
4-Bay	51	Midland	MiDEAL	MIDLAND, CITY OF	4811 N Saginaw Road	Midland	Michigan	46840	(989) 837-3331	1500	\$ 69.12	\$ 103,680.00
4-Bay	52	Midland	MiDEAL	MIDLAND COUNTY ROAD COMMISSION	2334 North Meridian Rd.	Sanford	Michigan	48657	(989) 687-9060	1800	\$ 69.12	\$ 124,416.00
4-Bay	53	Midland	MiDEAL	COLEMAN, CITY OF	108 Jackson St.	Coleman	Michigan	48618	(989) 465-9182	150	\$ 69.12	\$ 10,368.00

MiDEAL and STATE AGENCY DROP POINTS: 2020/2021 SALT ORDER				Seasonal Backup	Compass	102,770		164	\$	7,120,298.00
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Region	Item	County	MiDEAL	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price Per Ton	Extended Price
4-Bay	54	Saginaw	MiDEAL	COVENANT HEALTHCARE	5606 N. Westervelt Sargent Dock	Saginaw	Michigan	48602	(989) 583-4090	600	\$ 68.67	\$ 41,202.00
4-Bay	55	Saginaw	MiDEAL	MBS INTERNATIONAL AIRPORT COMMISSION	8580 Freeland Rd.	Freeland	Michigan	48623	(989) 695-9727	50	\$ 68.67	\$ 3,433.50
4-Bay	56	Saginaw	MiDEAL	BIRCH RUN, VILLAGE OF	12060 Heath Street	Birch Run	Michigan	48415	(989) 624-5711	200	\$ 68.67	\$ 13,734.00
4-Bay	57	Saginaw	MiDEAL	SAGINAW, CITY OF	1435 S. Washington Ave.	Saginaw	Michigan	48601	(989) 759-1413	2500	\$ 68.67	\$ 171,675.00
4-Bay	58	Saginaw	MiDEAL	FRANKENMUTH, CITY OF	216 W. Schleier	Frankenmuth	Michigan	48734	(989) 652-3443	400	\$ 68.67	\$ 27,468.00
4-Bay	59	Saginaw	MiDEAL	ST. CHARLES, VILLAGE OF	555 ENTREPRENEUR DR	ST. CHARLES	Michigan	48655	(989) 865-8287	50	\$ 68.67	\$ 3,433.50
4-Bay	60	Saginaw	MiDEAL	CHESANING, VILLAGE OF	1105 N. Main St	Chesaning	Michigan	48616	(989) 845-3800	50	\$ 68.67	\$ 3,433.50
4-Bay	61	Saginaw	MiDEAL	SAGINAW VALLEY STATE UNIVERSITY	7400 Bay Road	University Center	Michigan	48710	(989) 964-4101	50	\$ 68.67	\$ 3,433.50
4-Bay	62	Saginaw	MiDEAL	SAGINAW COUNTY ROAD COMMISSION	3110 Sheridan Ave.	Saginaw	Michigan	48601	(989) 399-3773	5000	\$ 68.67	\$ 343,350.00
4-Bay	63	Saginaw	MiDEAL	SAGINAW COUNTY ROAD COMMISSION	720 Lansing St.	Saginaw	Michigan	48616	(989) 399-3773	3000	\$ 68.67	\$ 206,010.00
4-Bay	64	Saginaw	MiDEAL	SAGINAW COUNTY ROAD COMMISSION	330 Cedar St.	Saginaw	Michigan	48626	(989) 399-3773	2500	\$ 68.67	\$ 171,675.00
4-Bay	65	Sanilac	MiDEAL	CROSWELL, CITY OF	100 North Howard Ave.	Croswell	Michigan	48422	(810) 679-3158	50	\$ 56.48	\$ 2,824.00
4-Bay	66	Sanilac	MiDEAL	BROWN CITY	7090 Merrill St	Brown City	Michigan	48416	(810) 346-2325	150	\$ 56.48	\$ 8,472.00
4-Bay	67	Sanilac	MiDEAL	LEXINGTON, VILLAGE OF	7226 Lester St.	Lexington	Michigan	48450	(810) 359-8536	50	\$ 56.48	\$ 2,824.00
4-Bay	68	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	195 Campbell St.	Sandusky	Michigan	48471	(810) 648-2185	400	\$ 56.48	\$ 22,592.00
4-Bay	69	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	4087 N. Decker Rd.	Snover	Michigan	48472	(810) 648-2185	500	\$ 56.48	\$ 28,240.00
4-Bay	70	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	5505 N. Ruth Rd.	Deckerville	Michigan	48427	(810) 648-2185	300	\$ 56.48	\$ 16,944.00
4-Bay	71	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	5530 Lancaster St.	Croswell	Michigan	48422	(810) 648-2185	400	\$ 56.48	\$ 22,592.00
4-Bay	72	Sanilac	MiDEAL	SANILAC COUNTY ROAD COMMISSION	2411 Peck Rd.	Brown City	Michigan	48416	(810) 648-2185	500	\$ 56.48	\$ 28,240.00
4-Bay	73	Sanilac	MiDEAL	DECKERVILLE, VILLAGE OF	3550 Range Line Rd.	Deckerville	Michigan	48427	(810) 376-8591	50	\$ 56.48	\$ 2,824.00
4-Bay	81	St. Clair	MiDEAL	CAPAC, VILLAGE OF	212 matteson	capac	Michigan	48014	(810) 395-4355	150	\$ 57.03	\$ 8,554.50
4-Bay	82	St. Clair	MiDEAL	ST. CLAIR COUNTY ROAD COMMISSION	212 Matteson Street	Capac	Michigan	48014		3,000	\$ 57.03	\$ 171,090.00
4-Bay	83	St. Clair	MiDEAL	MARYSVILLE POLICE DEPT	200 East 14th St	Marysville	Michigan	48040		1,500	\$ 57.03	\$ 85,545.00
4-Bay	84	St. Clair	MiDEAL	YALE PUBLIC SCHOOLS	198 School Drive	Yale	Michigan	48097	(810) 387-3231	50	\$ 57.03	\$ 2,851.50
4-Bay	85	St. Clair	MiDEAL	ALGONAC, CITY OF	453 State Street	Algonac	Michigan	48001	810-794-5451	50	\$ 57.03	\$ 2,851.50
4-Bay	86	St. Clair	MiDEAL	ST. CLAIR COUNTY ROAD COMMISSION	8791 Avoca Road	Avoca	Michigan	48006		2,600	\$ 57.03	\$ 148,278.00
4-Bay	87	St. Clair	MiDEAL	ST. CLAIR COUNTY ROAD COMMISSION	21 Airport Drive	St. Clair	Michigan	48079		8,200	\$ 57.03	\$ 467,646.00
4-Bay	88	St. Clair	MiDEAL	ST. CLAIR COUNTY ROAD COMMISSION	1769 South Parker Street	Marine City	Michigan	48039		3,000	\$ 57.03	\$ 171,090.00
4-Bay	89	St. Clair	MiDEAL	ST. CLAIR, CITY OF	505 Palmer	St. Clair	Michigan	48079	(810) 329-7876	200	\$ 57.03	\$ 11,406.00
4-Bay	90	St. Clair	MiDEAL	PORT HURON, CITY OF	1812 Bancroft	Port Huron	Michigan	48060	810-984-9730	1,500	\$ 57.03	\$ 85,545.00
4-Bay	91	St. Clair	MiDEAL	MARINE CITY, CITY OF	514 S. Parker St.	Marine City	Michigan	48039	(810) 765-8846	50	\$ 57.03	\$ 2,851.50
4-Bay	92	St. Clair	MiDEAL	PORT HURON AREA SCHOOL DISTRICT	4035 Dove Rd	Port Huron	Michigan	48060	(810) 984-3101	400	\$ 57.03	\$ 22,812.00
4-Bay	93	Tuscola	MiDEAL	CASS CITY, VILLAGE OF	6737 Church Street	Cass City	Michigan	48726	(989) 550-9088	100	\$ 54.66	\$ 5,466.00
4-Bay	94	Tuscola-Conveyor required	Agency	DCH-CARO CENTER	2000 Chambers Road-CONVEYOR REQUIRED	Caro	Michigan	48723	(989) 672-9444	100	\$ 54.66	\$ 5,466.00
4-Bay	95	Tuscola	MiDEAL	TUSCOLA COUNTY ROAD COMMISSION	4387 Beach Street	Akron	Michigan	48701	(989) 673-2128	500	\$ 54.66	\$ 27,330.00
4-Bay	96	Tuscola	MiDEAL	TUSCOLA COUNTY ROAD COMMISSION	5847 Bruce Street	Deford	Michigan	48729	(989) 673-2128	500	\$ 54.66	\$ 27,330.00
4-Bay	97	Tuscola	MiDEAL	VASSAR, CITY OF	514 E. Huron Avenue	Vassar	Michigan	48768	(989) 823-7231	250	\$ 54.66	\$ 13,665.00
4-Bay	98	Tuscola	MiDEAL	MILLINGTON COMMUNITY SCHOOLS	4675 Bishop St.	Millington	Michigan	48746	(989) 660-2427	50	\$ 54.66	\$ 2,733.00
5-Southwest	20	Branch	MiDEAL	QUINCY, VILLAGE OF	47 Cole Street	Quincy	Michigan	49082	(517) 639-9065	100	\$ 71.07	\$ 7,107.00
5-Southwest	21	Branch	MiDEAL	UNION CITY, VILLAGE OF	106 Coldwater Rd	Union City	Michigan	49094	(517) 741-8591	200	\$ 71.07	\$ 14,214.00
5-Southwest	22	Branch	MiDEAL	COLDWATER, CITY OF	45 Industrial Ave.	Coldwater	Michigan	49036	(517) 279-9531	350	\$ 71.07	\$ 24,874.50





**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **4**  
 to  
 Contract Number **180000000787**

<b>CONTRACTOR</b>	NORTH AMERICAN SALT COMPANY
	9900 West 10th Street, Suite 600
	Overland, KS 66210
	Joel Gerdes
	913-344-9360
	<a href="mailto:gerdesj@compassminerals.com">gerdesj@compassminerals.com</a>
	CV0058576

<b>STATE</b>	<b>Program Manager</b>	Melissa Longworth	MDOT
		517-599-8135	
		LongworthM@Michigan.gov	
	<b>Contract Administrator</b>	Steven Motz	DTMB
		(517) 331-6086	
		motzs1@michigan.gov	

**CONTRACT SUMMARY**

**BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE
September 1, 2018	August 31, 2023	5 - 1 Year	August 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME	
NET 45		See Section 1.3 Delivery and Acceptance	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**MINIMUM DELIVERY REQUIREMENTS**

See Section 1.3 Delivery and Acceptance

**DESCRIPTION OF CHANGE NOTICE**

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		August 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$42,864,569.30	\$0.00	\$42,864,569.30		

**DESCRIPTION**

Effective May 1, 2020 specific provisions in Schedule A, Statement of Work, Contract Activities are updated through this Change Notice and will take effect during the 2020 Early Fill and 2021 Seasonal Backup periods.

All other terms, conditions, specifications and pricing remain the same per MDOT, Contractor, and Central Procurement Services approval.

**Program Managers for**

**Multi-Agency and Statewide Contracts**

AGENCY	NAME	PHONE	EMAIL
SW	Melissa Longworth	517-599-8135	longworthm@michigan.gov

The following changes are made and agreed to between the State and Contractor:

#	Contract Section	Current Language prior to this CN	Replaced through this CN																							
1	1.3 Delivery and Acceptance	<i>No current Language here</i>	All quantities delivered must be +/- 10% of the amount indicated on the delivery order for each drop point.																							
2	1.3.1 Time Frames	<p><b>EARLY FILL TIMEFRAMES</b></p> <p>e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. <b>(See Deductions 1.3.7)</b></p>	<p><b>EARLY FILL TIMEFRAMES</b></p> <p>e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order. MDOT and MiDEAL members have limited resources and equipment for accepting deliveries and this requirement enables us to have resources where needed at the time of delivery. For drop point orders less than or equal to 2500 tons, delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. For drop point orders between 2500 tons and 3750 tons, delivery of a drop point's total quantity must be completed within 15 business days of the date the delivery began. For drop point orders greater than or equal to 3750 tons, delivery of a drop point's total quantity must be completed within 20 business days of the date the delivery began. <b>(See Deductions 1.3.7)</b></p>																							
2	1.3.1 Time Frames	<p><b>SEASONAL BACK-UP TIMEFRAMES</b></p> <p>h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be delivered by close of business on business day three, a total of 60% must be delivered by close of business on business day four and the entire 100% must be delivered by close of business on business day five. <b>(See Deductions 1.3.7)</b></p>	<p><b>SEASONAL BACK-UP TIMEFRAMES</b></p> <p>h. All deliveries shall begin within three business days. For drop point orders less than or equal to 750 tons, delivery of a drop point's total quantity must be completed within 5 business days. For drop point orders between 750 tons and 2000 tons, delivery of a drop point's total quantity must be completed within 10 business days. For drop point orders greater than or equal to 2000 tons, delivery of a drop point's total quantity must be completed within 15 business days. All deliveries must meet the percent delivery requirements outlined below.</p> <table border="1" data-bbox="1059 1000 1970 1260"> <thead> <tr> <th rowspan="2">Business Day</th> <th colspan="3">Drop Point Order Quantity by Business Day</th> </tr> <tr> <th>Less than or equal to 750 tons</th> <th>Between 750 tons and 2000 tons</th> <th>Greater than or equal to 2000 tons</th> </tr> </thead> <tbody> <tr> <td>Day 3</td> <td colspan="3">Deliveries must begin</td> </tr> <tr> <td>Day 5</td> <td>100%</td> <td>50%</td> <td>30%</td> </tr> <tr> <td>Day 10</td> <td>N/A</td> <td>100%</td> <td>60%</td> </tr> <tr> <td>Day 15</td> <td>N/A</td> <td>N/A</td> <td>100%</td> </tr> </tbody> </table> <p>The day count begins on the first business day after the order is placed. <b>(See Deductions 1.3.7)</b></p>	Business Day	Drop Point Order Quantity by Business Day			Less than or equal to 750 tons	Between 750 tons and 2000 tons	Greater than or equal to 2000 tons	Day 3	Deliveries must begin			Day 5	100%	50%	30%	Day 10	N/A	100%	60%	Day 15	N/A	N/A	100%
Business Day	Drop Point Order Quantity by Business Day																									
	Less than or equal to 750 tons	Between 750 tons and 2000 tons	Greater than or equal to 2000 tons																							
Day 3	Deliveries must begin																									
Day 5	100%	50%	30%																							
Day 10	N/A	100%	60%																							
Day 15	N/A	N/A	100%																							
3	1.3.7 Deductions	<p><b>EARLY FILL ONLY DEDUCTIONS</b></p> <p>h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late,</p>	<p><b>EARLY FILL ONLY DEDUCTIONS</b></p> <p>h. For salt not delivered within the allotted business days of the date the delivery began, as defined in section 1.3.1 (e) the contractor will be charged \$1000 per business day late.</p>																							

		there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.	
4	1.3.7 Deductions	<p><b><u>SEASONAL BACK-UP ONLY DEDUCTIONS</u></b></p> <p>i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15<sup>th</sup>.</p> <p>Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.</p>	<p><b><u>SEASONAL BACK-UP ONLY DEDUCTIONS</u></b></p> <p>i. For salt not delivered within the allotted business days of the date the order was placed, as defined in section 1.3.1 (h), the contractor will be charged \$1000 per business day late.</p> <p>The receiving location could also choose to notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. If delivery delays are communicated in advance so the agency can plan accordingly, deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15<sup>th</sup>.</p>
5	1.4.1 Proposal	Contractors selected for the <b>Pre – Qualified Vendor Program</b> will be asked to provide pricing	Contractors selected for the <b>Pre – Qualified Vendor Program</b> will be asked to provide pricing once a year throughout the course of the program, unless a

	Pricing	once a year throughout the course of the program. Prices quoted during the bid process will be firm for that particular year.	Rollover Option is utilized. Prices quoted during the bid process will be firm for that particular year.  <b>Rollover Option</b> – Beginning at the close of the 2020 Early Fill and 2021 Seasonal Backup periods, the State reserves the right to negotiate pricing with awarded vendors from prior competitively bid season to “rollover” their awarded locations to the next season if mutual agreement can be reached between the State and Contractor. The maximum timeframe for a rollover is one season, and any locations that are extended through mutual agreement, must be competitively bid the following year.
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**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **3**  
 to  
 Contract Number **18000000787**

<b>CONTRACTOR</b>	NORTH AMERICAN SALT COMPANY
	9900 West 10th Street, Suite 600
	Overland, KS 66210
	Doug Dyer
	913-344-9346
	dyerd@compassminerals.com
	CV0058576

<b>STATE</b>	<b>Program Manager</b>	Melissa Longworth	MDOT
		517-599-8135	
		LongworthM@Michigan.gov	
	<b>Contract Administrator</b>	Steven Motz	DTMB
		(517) 331-6086	
		motzs1@michigan.gov	

**CONTRACT SUMMARY**

**BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE
September 1, 2018	August 31, 2023	5 - 1 Year	August 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME	
NET 45		See Section 1.3 Delivery and Acceptance	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-Card	<input type="checkbox"/> PRC	<input type="checkbox"/> Other	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**MINIMUM DELIVERY REQUIREMENTS**

See Section 1.3 Delivery and Acceptance

**DESCRIPTION OF CHANGE NOTICE**

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		August 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$42,785,159.30	\$79,410.00	\$42,864,569.30		

**DESCRIPTION**

Effective January 8<sup>th</sup>, 2020, this contract is hereby amended as follows:

- 2019-2020 Superior Region Early Fill Quantities are increased for the following counties, per the detailed table attached with this Change Notice. The additional tons shall be provided per the table below:

County	Drop Point Name	Additional Tons	Price Per Ton	Total Price
Baraga	L'Anse	500	\$82.40	\$41,200
Houghton	Calumet	500	\$76.42	\$38,210

- The contract value is increased by \$79,410.00, to include the changes in the table above.

All other terms, conditions, specifications and pricing remain the same per agency and vendor agreement, and Central Procurement Services approval.

**CN#3 - UPDATED SUPERIOR REGION 2019/2020 MDOT SALT ORDER**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2019/2020 SALT ORDER</b>													
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	CN#3	Early Fill Up Tons	Seasonal Back Up Tons	Billing Address	Billing Contact
1	Superior	Alger	County	Grand Marais	M-77, Grand Marais, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm		300	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
2	Superior	Alger	County	Limestone	N3284 M-67, Limestone, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm		2250	2250	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
3	Superior	Alger	County	Munising	E9264 M-28, Munising, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm		2150	2250	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
4	Superior	Baraga	MDOT	Covington	School St., Covington, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm		4000	50	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
5	Superior	Baraga	MDOT	L'Anse	301 Winter St., L'Anse, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	500 Tons added to Early Fill	4200	50	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
6	Superior	Chippewa	County	Goetzville	M-48, Goetzville, MI	(906) 624-7333	No	Monday through Friday between 6:00 am and 2:30 pm		350	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
7	Superior	Chippewa	County	Kinross	16122 S. Kinross Lake Road, Kinross, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm		6000	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
8	Superior	Chippewa	County	Eckerman	M-28, Eckerman, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm		5000	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
9	Superior	Delta	County	Escanaba	3000 32nd Ave North, Escanaba, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm		3600	1500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
10	Superior	Delta	County	Rapid River	9931 Y.25 Rd., Rapid River, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm		1600	1000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
11	Superior	Dickinson	County	Felch	W6370 M-69, Iron Mountain, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm		1500	800	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
12	Superior	Dickinson	County	Quinnesec	Lincoln St., Quinnesec, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm		3400	200	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
13	Superior	Gogebic	County	Marenisco	302 Main St., Marenisco, MI	(906) 787-2273	No	Monday through Friday between 7:00 am and 3:30 pm		1500	1000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
14	Superior	Gogebic	County	Wakefield	Old US-2, Wakefield, MI	(906) 667-0233	No	Monday through Friday between 7:00 am and 3:30 pm		1300	1000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

**CN#3 - UPDATED SUPERIOR REGION 2019/2020 MDOT SALT ORDER**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2019/2020 SALT ORDER</b>													
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>CN#3</b>	<b>Early Fill Up Tons</b>	<b>Seasonal Back Up Tons</b>	<b>Billing Address</b>	<b>Billing Contact</b>
15	Superior	Gogebic	County	Watersmeet	E23859 E. Ave., Watersmeet, MI	(906) 358-4575	No	Monday through Friday between 7:00 am and 3:30 pm		1300	1000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
16	Superior	Houghton	MDOT	Calumet	51750 Industrial Drive, Calumet, MI	(906) 483-3937	Yes	Monday through Thursday between 6:30 am and 5:00 pm	500 Tons added to Early Fill	7700	50	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
17	Superior	Iron	County	Amasa	JCT Townline Rd. & Co Rd. 643, Amasa, MI	(906) 875-3151	No	Monday through Friday between 7:00 am and 3:30 pm		500	200	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
18	Superior	Iron	County	Crystal Falls	114 Oss Rd., Crystal Falls, MI	(906) 875-3151	Yes	Monday through Friday between 7:00 am and 3:30 pm		3600	200	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
19	Superior	Iron	County	Iron River	708 W. Franklin St., Iron River, MI	(906) 265-4622	No	Monday through Friday between 7:00 am and 3:30 pm		1500	1200	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
20	Superior	Keweenaw	County	Mohawk	1916 4th St. Mohawk, MI	(906) 337-1610	Yes	Monday through Friday between 7:00 am and 3:00 pm		1600	500	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
21	Superior	Luce	County	Newberry	12920 CR 457, Newberry, MI	(906) 293-5741	Yes	Monday through Friday between 7:00 am and 3:30 pm		3000	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
22	Superior	Mackinac	County	Mackinac CRC	E2670 St Ignace Road, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm		400	200	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
23	Superior	Mackinac	MDOT	Engadine	M-117, Engadine, MI	(906) 477-6323	Yes	Monday through Thursday between 6:30 am and 5:00 pm		3000	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
24	Superior	Mackinac	MDOT	St. Ignace	500 Ferry Lane, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm		5500	750	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
25	Superior	Mackinac	Bridge Authority	Mackinac Bridge	N-415 I-75, St. Ignace, MI 49781	(906) 643-7600	No	Monday through Friday between 7:00 am and 3:30 pm		200	100	Mackinac Bridge Authority N-415 I-75 St. Ignace, MI 49781	John Rintamaki RintamakiJ@michigan.gov 906-643-7600
26	Superior	Marquette	County	Champion	US-41 Champion, MI 49814	(906) 485-4491 Ext. 302	No	Monday through Friday between 7:00 am and 3:00 pm		100	0	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
27	Superior	Marquette	County	Gwinn	Gwinn Co. Rd., ELA, Gwinn, MI	(906) 346-5411	No	Monday through Friday between 7:00 am and 3:00 pm		1200	2000	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
28	Superior	Marquette	County	Ishpeming	1610 N. Second St., Ishpeming, MI	(906) 486-8462 Ext 300	No	Monday through Friday between 7:00 am and 3:00 pm		2000	2100	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
29	Superior	Marquette	County	Republic	Republic Co. Rd. LO at M- 95, Republic, MI	(906) 376-2224	No	Monday through Friday between 7:00 am and 3:00 pm		1100	1500	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
30	Superior	Marquette	County	Skandia	Krueger Dr. Skandia, MI	(906) 486-4491 Ext 300	No	Monday through Thursday between 7:00 am and 3:00 pm		3000	50	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112



**CN#3 - UPDATED SUPERIOR REGION 2019/2020 MDOT SALT ORDER**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2019/2020 SALT ORDER</b>													
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>CN#3</b>	<b>Early Fill Up Tons</b>	<b>Seasonal Back Up Tons</b>	<b>Billing Address</b>	<b>Billing Contact</b>
31	Superior	Menominee	County	Stephenson	W. 5416 Belgiantown Rd., Stephenson, MI	(906) 863-5100	Yes	Monday through Friday between 7:00 am and 3:30 pm		1100	1400	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
32	Superior	Menominee	County	Menominee	3224 10th St., Menominee, MI	(906) 863-3686	No	Monday through Friday between 7:00 am and 3:30 pm		500	1400	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
33	Superior	Menominee	County	Powers	US-2, Powers, MI	(906) 497-5234	No	Monday through Friday between 7:00 am and 3:30 pm		450	1400	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
34	Superior	Ontonagon	County	Bergland	5650 M-64 N., Bergland, MI	(906) 575-3552	No	Monday through Friday between 7:00 am and 3:00 pm		1000	600	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
35	Superior	Ontonagon	County	Bruce Crossing	5346 W. M-28, Bruce Crossing, MI	(906) 827-3433	No	Monday through Friday between 7:00 am and 3:00 pm		800	800	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
36	Superior	Ontonagon	County	Mass City	1212 Adventure Ave., Mass City, MI	(906) 883-3303	No	Monday through Friday between 7:00 am and 3:00 pm		1200	1000	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
37	Superior	Ontonagon	County	Ontonagon	US-45, Ontonagon, MI	(906) 884-4650	No	Monday through Friday between 7:00 am and 3:00 pm		1100	1000	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
38	Superior	Schoolcraft	County	Manistique	East Rd., Manistique, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm		2000	2000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
39	Superior	Schoolcraft	County	Seney	M-28, Seney, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm		500	2000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301

<b>Total Department of Transportation Tons for Superior Region</b>	<b>81,500</b>	<b>34,550</b>
<b>Minimum Purchase Amount (80%)</b>	N/A	27,640
<b>Maximum Purchase Amount (130%)</b>	N/A	44,915



**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909

**CONTRACT CHANGE NOTICE**

Change Notice Number **2**  
 to  
 Contract Number **18000000787**

<b>CONTRACTOR</b>	NORTH AMERICAN SALT COMPANY
	9900 West 10th Street, Suite 600
	Overland, KS 66210
	Doug Dyer
	913-344-9346
	dyerd@compassminerals.com
	CV0058576

<b>STATE</b>	Program Manager	Melissa Longworth	MDOT
		517-599-8135	
	LongworthM@Michigan.gov		
	Contract Administrator	Steven Motz	DTMB
(517) 331-6086			
motzs1@michigan.gov			

**CONTRACT SUMMARY**

**BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE
September 1, 2018	August 31, 2023	5 - 1 Year	August 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME	
NET 45		See Section 1.3 Delivery and Acceptance	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-Card	<input type="checkbox"/> PRC	<input type="checkbox"/> Other	<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**MINIMUM DELIVERY REQUIREMENTS**

See Section 1.3 Delivery and Acceptance

**DESCRIPTION OF CHANGE NOTICE**

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		August 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$42,689,725.30	\$95,434.00	\$42,785,159.30		

**DESCRIPTION**

Effective November 15<sup>th</sup>, 2019 this contract is hereby amended as follows:

- 2019-2020 Superior Region Early Fill Quantities are increased for the following counties, per the detailed table attached with this Change Notice. The additional tons shall be provided per the table below:

County	Drop Point Name	Additional Tons	Price Per Ton	Total Price
Baraga	L'Anse	500	\$82.40	\$41,200
Houghton	Calumet	300	\$76.42	\$22,926
Keweenaw	Mohawk	400	\$78.27	\$31,308

- The contract value is increased by \$95,434.00.
- The Superior Region Billing Address and Billing Contact information shall be updated to match the spreadsheet attached in this Change Notice.
- The Contract Administrator has been updated to Steve Motz.

All other terms, conditions, specifications and pricing remain the same per agency and vendor agreement, and Central Procurement Services approval.

**CN#2 - UPDATED SUPERIOR REGION 2019/2020 MDOT SALT ORDER**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2019/2020 SALT ORDER</b>													
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>CN#2</b>	<b>Early Fill Up Tons</b>	<b>Seasonal Back Up Tons</b>	<b>Billing Address</b>	<b>Billing Contact</b>
1	Superior	Alger	County	Grand Marais	M-77, Grand Marais, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm		300	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
2	Superior	Alger	County	Limestone	N3284 M-67, Limestone, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm		2250	2250	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
3	Superior	Alger	County	Munising	E9264 M-28, Munising, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm		2150	2250	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
4	Superior	Baraga	MDOT	Covington	School St., Covington, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm		4000	50	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
5	Superior	Baraga	MDOT	L'Anse	301 Winter St., L'Anse, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	500 Tons added to Early Fill	3700	50	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
6	Superior	Chippewa	County	Goetzville	M-48, Goetzville, MI	(906) 624-7333	No	Monday through Friday between 6:00 am and 2:30 pm		350	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
7	Superior	Chippewa	County	Kinross	16122 S. Kinross Lake Road, Kinross, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm		6000	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
8	Superior	Chippewa	County	Eckerman	M-28, Eckerman, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm		5000	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
9	Superior	Delta	County	Escanaba	3000 32nd Ave North, Escanaba, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm		3600	1500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
10	Superior	Delta	County	Rapid River	9931 Y.25 Rd., Rapid River, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm		1600	1000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
11	Superior	Dickinson	County	Felch	W6370 M-69, Iron Mountain, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm		1500	800	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
12	Superior	Dickinson	County	Quinnesec	Lincoln St., Quinnesec, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm		3400	200	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
13	Superior	Gogebic	County	Marenisco	302 Main St., Marenisco, MI	(906) 787-2273	No	Monday through Friday between 7:00 am and 3:30 pm		1500	1000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
14	Superior	Gogebic	County	Wakefield	Old US-2, Wakefield, MI	(906) 667-0233	No	Monday through Friday between 7:00 am and 3:30 pm		1300	1000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

**CN#2 - UPDATED SUPERIOR REGION 2019/2020 MDOT SALT ORDER**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2019/2020 SALT ORDER</b>													
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>CN#2</b>	<b>Early Fill Up Tons</b>	<b>Seasonal Back Up Tons</b>	<b>Billing Address</b>	<b>Billing Contact</b>
15	Superior	Gogebic	County	Watersmeet	E23859 E. Ave., Watersmeet, MI	(906) 358-4575	No	Monday through Friday between 7:00 am and 3:30 pm		1300	1000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
16	Superior	Houghton	MDOT	Calumet	51750 Industrial Drive, Calumet, MI	(906) 483-3937	Yes	Monday through Thursday between 6:30 am and 5:00 pm	300 Tons added to Early Fill	7200	50	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
17	Superior	Iron	County	Amasa	JCT Townline Rd. & Co Rd. 643, Amasa, MI	(906) 875-3151	No	Monday through Friday between 7:00 am and 3:30 pm		500	200	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
18	Superior	Iron	County	Crystal Falls	114 Oss Rd., Crystal Falls, MI	(906) 875-3151	Yes	Monday through Friday between 7:00 am and 3:30 pm		3600	200	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
19	Superior	Iron	County	Iron River	708 W. Franklin St., Iron River, MI	(906) 265-4622	No	Monday through Friday between 7:00 am and 3:30 pm		1500	1200	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
20	Superior	Keweenaw	County	Mohawk	1916 4th St. Mohawk, MI	(906) 337-1610	Yes	Monday through Friday between 7:00 am and 3:00 pm	400 Tons added to Early Fill	1600	500	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
21	Superior	Luce	County	Newberry	12920 CR 457, Newberry, MI	(906) 293-5741	Yes	Monday through Friday between 7:00 am and 3:30 pm		3000	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
22	Superior	Mackinac	County	Mackinac CRC	E2670 St Ignace Road, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm		400	200	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
23	Superior	Mackinac	MDOT	Engadine	M-117, Engadine, MI	(906) 477-6323	Yes	Monday through Thursday between 6:30 am and 5:00 pm		3000	500	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
24	Superior	Mackinac	MDOT	St. Ignace	500 Ferry Lane, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm		5500	750	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
25	Superior	Mackinac	Bridge Authority	Mackinac Bridge	N-415 I-75, St. Ignace, MI 49781	(906) 643-7600	No	Monday through Friday between 7:00 am and 3:30 pm		200	100	Mackinac Bridge Authority N-415 I-75 St. Ignace, MI 49781	John Rintamaki RintamakiJ@michigan.gov 906-643-7600
26	Superior	Marquette	County	Champion	US-41 Champion, MI 49814	(906) 485-4491 Ext. 302	No	Monday through Friday between 7:00 am and 3:00 pm		100	0	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
27	Superior	Marquette	County	Gwinn	Gwinn Co. Rd., ELA, Gwinn, MI	(906) 346-5411	No	Monday through Friday between 7:00 am and 3:00 pm		1200	2000	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
28	Superior	Marquette	County	Ishpeming	1610 N. Second St., Ishpeming, MI	(906) 486-8462 Ext 300	No	Monday through Friday between 7:00 am and 3:00 pm		2000	2100	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
29	Superior	Marquette	County	Republic	Republic Co. Rd. LO at M- 95, Republic, MI	(906) 376-2224	No	Monday through Friday between 7:00 am and 3:00 pm		1100	1500	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
30	Superior	Marquette	County	Skandia	Krueger Dr. Skandia, MI	(906) 486-4491 Ext 300	No	Monday through Thursday between 7:00 am and 3:00 pm		3000	50	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112

**CN#2 - UPDATED SUPERIOR REGION 2019/2020 MDOT SALT ORDER**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2019/2020 SALT ORDER</b>													
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>CN#2</b>	<b>Early Fill Up Tons</b>	<b>Seasonal Back Up Tons</b>	<b>Billing Address</b>	<b>Billing Contact</b>
31	Superior	Menominee	County	Stephenson	W. 5416 Belgiantown Rd., Stephenson, MI	(906) 863-5100	Yes	Monday through Friday between 7:00 am and 3:30 pm		1100	1400	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
32	Superior	Menominee	County	Menominee	3224 10th St., Menominee, MI	(906) 863-3686	No	Monday through Friday between 7:00 am and 3:30 pm		500	1400	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
33	Superior	Menominee	County	Powers	US-2, Powers, MI	(906) 497-5234	No	Monday through Friday between 7:00 am and 3:30 pm		450	1400	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
34	Superior	Ontonagon	County	Bergland	5650 M-64 N., Bergland, MI	(906) 575-3552	No	Monday through Friday between 7:00 am and 3:00 pm		1000	600	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
35	Superior	Ontonagon	County	Bruce Crossing	5346 W. M-28, Bruce Crossing, MI	(906) 827-3433	No	Monday through Friday between 7:00 am and 3:00 pm		800	800	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
36	Superior	Ontonagon	County	Mass City	1212 Adventure Ave., Mass City, MI	(906) 883-3303	No	Monday through Friday between 7:00 am and 3:00 pm		1200	1000	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
37	Superior	Ontonagon	County	Ontonagon	US-45, Ontonagon, MI	(906) 884-4650	No	Monday through Friday between 7:00 am and 3:00 pm		1100	1000	Ishpeming TSC 100 S. Westwood Dr Ishpeming, MI 49849	Harmony Michaud MichaudH@Michigan.gov 906-485-4270 ext. 112
38	Superior	Schoolcraft	County	Manistique	East Rd., Manistique, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm		2000	2000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301
39	Superior	Schoolcraft	County	Seney	M-28, Seney, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm		500	2000	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Tami LaFleur LafleurT@Michigan.gov 906-786-1830 ext. 301

<b>Total Department of Transportation Tons for Superior Region</b>	<b>80,500</b>	<b>34,550</b>
<b>Minimum Purchase Amount (80%)</b>	N/A	27,640
<b>Maximum Purchase Amount (130%)</b>	N/A	44,915

**STATE OF MICHIGAN**  
**CENTRAL PROCUREMENT SERVICES**  
 Department of Technology, Management, and Budget  
 525 W. ALLEGAN ST., LANSING, MICHIGAN 48913  
 P.O. BOX 30026 LANSING, MICHIGAN 48909



**CONTRACT CHANGE NOTICE**

Change Notice Number **1**  
 to  
 Contract Number **17118000000787**

<b>CONTRACTOR</b>	Compass Minerals
	9900 West 10th Street, Suite 600
	Overland, KS 66210
	Doug Dyer
	913-344-9346
	dyerd@compassminerals.com
	CV0058576

<b>STATE</b>	<b>Program Manager</b>	Melissa Longworth	SW
		517-599-8135	
		LongworthM@Michigan.gov	
	<b>Contract Administrator</b>	Steve Rigg	DTMB
		(517) 249-0454	
		riggs@michigan.gov	

**CONTRACT SUMMARY**

**BULK SALT, EARLY FILL & SEASONAL BACK-UP-STATEWIDE**

INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE
September 1, 2018	August 31, 2023	5 - 1 Year	August 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME	
NET 45		See Section 1.3 Delivey and Acceptance	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No

**MINIMUM DELIVERY REQUIREMENTS**

See Section 1.3 Delivey and Acceptance

**DESCRIPTION OF CHANGE NOTICE**

OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		N/A
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$20,600,437.50	\$22,089,287.80	\$42,689,725.30		

**DESCRIPTION**

Effective September 1st, 2019 this contract is hereby amended as follows:  
 1.) 2019-2020 annual road salt pricing is updated, per schedule B - attached. The contract value is increased by \$22,089,287.80  
 2.) Please note the contract administrator has been updated to Steve Rigg.

All other terms, conditions, specifications and pricing remain the same per agency and vendor agreement, and Central Procurement Services approval.

**2019/2020 MDOTSalt - EARLY FILL**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2019/2020 SALT ORDER</b>												
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>Early Fill Up Tons</b>	<b>Price Per Ton</b>	<b>Billing Address</b>	<b>Billing Contact</b>
1	Superior	Alger	County	Grand Marais	M-77, Grand Marais, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	300	\$ 83.48	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
2	Superior	Alger	County	Limestone	N3284 M-67, Limestone, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	2250	\$ 83.48	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
3	Superior	Alger	County	Munising	E9264 M-28, Munising, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	2150	\$ 83.48	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
4	Superior	Baraga	MDOT	Covington	School St., Covington, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	4000	\$ 82.40	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
5	Superior	Baraga	MDOT	L'Anse	301 Winter St., L'Anse, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	3200	\$ 82.40	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
6	Superior	Chippewa	County	Goetzville	M-48, Goetzville, MI	(906) 624-7333	No	Monday through Friday between 6:00 am and 2:30 pm	350	\$ 76.14	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
7	Superior	Chippewa	County	Kinross	16122 S. Kinross Lake Road, Kinross, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	6000	\$ 76.14	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
8	Superior	Chippewa	County	Eckerman	M-28, Eckerman, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	5000	\$ 76.14	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
9	Superior	Delta	County	Escanaba	3000 32nd Ave North, Escanaba, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm	3600	\$ 78.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
10	Superior	Delta	County	Rapid River	9931 Y.25 Rd., Rapid River, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm	1600	\$ 78.00	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
11	Superior	Dickinson	County	Felch	W6370 M-69, Iron Mountain, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm	1500	\$ 81.48	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
12	Superior	Dickinson	County	Quinnesec	Lincoln St., Quinnesec, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm	3400	\$ 81.48	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
13	Superior	Gogebic	County	Marenisco	302 Main St., Marenisco, MI	(906) 787-2273	No	Monday through Friday between 7:00 am and 3:30 pm	1500	\$ 90.81	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
14	Superior	Gogebic	County	Wakefield	Old US-2, Wakefield, MI	(906) 667-0233	No	Monday through Friday between 7:00 am and 3:30 pm	1300	\$ 90.81	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
15	Superior	Gogebic	County	Watersmeet	E23859 E. Ave., Watersmeet, MI	(906) 358-4575	No	Monday through Friday between 7:00 am and 3:30 pm	1300	\$ 90.81	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
16	Superior	Houghton	MDOT	Calumet	51750 Industrial Drive, Calumet, MI	(906) 483-3937	Yes	Monday through Thursday between 6:30 am and 5:00 pm	6900	\$ 76.42	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
17	Superior	Iron	County	Amasa	JCT Townline Rd. & Co Rd. 643, Amasa, MI	(906) 875-3151	No	Monday through Friday between 7:00 am and 3:30 pm	500	\$ 85.62	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
18	Superior	Iron	County	Crystal Falls	114 Oss Rd., Crystal Falls, MI	(906) 875-3151	Yes	Monday through Friday between 7:00 am and 3:30 pm	3600	\$ 85.62	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
19	Superior	Iron	County	Iron River	708 W. Franklin St., Iron River, MI	(906) 265-4622	No	Monday through Friday between 7:00 am and 3:30 pm	1500	\$ 85.62	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
20	Superior	Keweenaw	County	Mohawk	1916 4th St. Mohawk, MI	(906) 337-1610	Yes	Monday through Friday between 7:00 am and 3:00 pm	1200	\$ 78.27	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

**2019/2020 MDOT Salt - EARLY FILL**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2019/2020 SALT ORDER</b>												
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>Early Fill Up Tons</b>	<b>Price Per Ton</b>	<b>Billing Address</b>	<b>Billing Contact</b>
21	Superior	Luce	County	Newberry	12920 CR 457, Newberry, MI	(906) 293-5741	Yes	Monday through Friday between 7:00 am and 3:30 pm	3000	\$ 80.81	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
22	Superior	Mackinac	County	Mackinac CRC	E2670 St Ignace Road, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	400	\$ 80.16	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
23	Superior	Mackinac	MDOT	Engadine	M-117, Engadine, MI	(906) 477-6323	Yes	Monday through Thursday between 6:30 am and 5:00 pm	3000	\$ 80.16	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
24	Superior	Mackinac	MDOT	St. Ignace	500 Ferry Lane, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	5500	\$ 80.16	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
25	Superior	Mackinac	Bridge Authority	Mackinac Bridge	N-415 I-75, St. Ignace, MI 49781	(906) 643-7600	No	Monday through Friday between 7:00 am and 3:30 pm	200	\$ 80.16	Mackinac Bridge Authority N-415 I-75 St. Ignace, MI 49781	John Rintamaki RintamakiJ@michigan.gov 906-643-7600
26	Superior	Marquette	County	Champion	US-41 Champion, MI 49814	(906) 485-4491 Ext. 302	No	Monday through Friday between 7:00 am and 3:00 pm	100	\$ 84.52	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
27	Superior	Marquette	County	Gwinn	Gwinn Co. Rd., ELA, Gwinn, MI	(906) 346-5411	No	Monday through Friday between 7:00 am and 3:00 pm	1200	\$ 84.52	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
28	Superior	Marquette	County	Ishpeming	1610 N. Second St., Ishpeming, MI	(906) 486-8462 Ext 300	No	Monday through Friday between 7:00 am and 3:00 pm	2000	\$ 84.52	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
29	Superior	Marquette	County	Republic	Republic Co. Rd. LO at M-95, Republic, MI	(906) 376-2224	No	Monday through Friday between 7:00 am and 3:00 pm	1100	\$ 84.52	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
30	Superior	Marquette	County	Skandia	Krueger Dr. Skandia, MI	(906) 486-4491 Ext 300	No	Monday through Thursday between 7:00 am and 3:00 pm	3000	\$ 84.52	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
31	Superior	Menominee	County	Stephenson	W. 5416 Belgiantown Rd., Stephenson, MI	(906) 863-5100	Yes	Monday through Friday between 7:00 am and 3:30 pm	1100	\$ 78.33	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
32	Superior	Menominee	County	Menominee	3224 10th St., Menominee, MI	(906) 863-3686	No	Monday through Friday between 7:00 am and 3:30 pm	500	\$ 78.33	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
33	Superior	Menominee	County	Powers	US-2, Powers, MI	(906) 497-5234	No	Monday through Friday between 7:00 am and 3:30 pm	450	\$ 78.33	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
34	Superior	Ontonagon	County	Bergland	5650 M-64 N., Bergland, MI	(906) 575-3552	No	Monday through Friday between 7:00 am and 3:00 pm	1000	\$ 84.01	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
35	Superior	Ontonagon	County	Bruce Crossing	5346 W. M-28, Bruce Crossing, MI	(906) 827-3433	No	Monday through Friday between 7:00 am and 3:00 pm	800	\$ 84.01	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
36	Superior	Ontonagon	County	Mass City	1212 Adventure Ave., Mass City, MI	(906) 883-3303	No	Monday through Friday between 7:00 am and 3:00 pm	1200	\$ 84.01	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
37	Superior	Ontonagon	County	Ontonagon	US-45, Ontonagon, MI	(906) 884-4650	No	Monday through Friday between 7:00 am and 3:00 pm	1100	\$ 84.01	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
38	Superior	Schoolcraft	County	Manistique	East Rd., Manistique, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm	2000	\$ 82.75	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
39	Superior	Schoolcraft	County	Seney	M-28, Seney, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm	500	\$ 82.75	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

**Total Department of Transportation Tons for Superior Region 79,300**



2019/2020 MDOT Salt - EARLY FILL

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: NORTH REGION 2019/2020 SALT ORDER												
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price per Ton	Billing Address	Billing Contact
1	North	Alcona	County	Lincoln	301 N. Lake St., Lincoln, MI	(989) 736-8168	No	Monday through Thursday between 7:00 am and 2:30 pm	2450	\$ 71.45	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
2	North	Alpena	County	Alpena	1400 N. Bagley St., Alpena, MI	(989) 354-3252 Ext 227	No	Monday through Thursday between 7:00 am and 2:30 pm	1900	\$ 71.01	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
3	North	Antrim	County	Central Lake	1762 S. Main (M-88) Central Lake, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$ 79.99	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
4	North	Antrim	County	Kewadin	13796 Winters Rd., Elk Rapids, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$ 79.99	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
5	North	Antrim	County	Mancelona	319 E. Lincoln St., Mancelona, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2300	\$ 79.99	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
6	North	Benzie	County	Honor	11318 Main St., Honor, MI	(231)325-3051	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$ 78.19	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
7	North	Charlevoix	County	Boyne City	1251 Boyne Ave., Boyne City, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	50	\$ 79.61	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
8	North	Charlevoix	County	Ironton	11705 Shaw Rd., Charlevoix, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	50	\$ 79.61	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
9	North	Cheboygan	County	Cheboygan	729 N. Main St., Cheboygan, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	1300	\$ 78.10	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
10	North	Cheboygan	County	Tower	3998 S Black River Rd., Tower, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	200	\$ 78.10	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
11	North	Cheboygan	County	Indian River	5302 S. Straits Hwy, Indian River, MI	(231) 238-7775	Yes	Monday through Thursday between 7:00 am and 2:30 pm	5300	\$ 78.10	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
12	North	Crawford	County	Grayling	500 Huron St., Grayling, MI	(989) 348-2281	Yes	Monday through Thursday between 7:00 am and 2:30 pm	4800	\$ 76.25	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
13	North	Emmet	County	Harbor Springs	2265 E. Hathaway, Harbor Springs, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	2200	\$ 78.83	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
14	North	Emmet	County	Levering	6227 E. Levering Rd., Levering, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	1700	\$ 78.83	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
15	North	Grand Traverse	County	Kingsley	M-113, Kingsley, MI	(231) 922-4848	Yes	Monday through Thursday between 7:00 am and 2:30 pm	0	\$ 79.72	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
16	North	Grand Traverse	County	Traverse City	1881 Lafrainer Rd., Traverse City, MI	(231) 922-4848 ext. 101	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$ 79.72	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
17	North	Iosco	County	Oscoda	554 Forrest Rd, Oscoda, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	0	\$ 73.92	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
18	North	Iosco	County	Tawas City	3939 M-55, Tawas City, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	450	\$ 73.92	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
19	North	Kalkaska	MDOT	Kalkaska	809 N. Birch, RT. 4, Kalkaska, MI	(231) 258-5611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2800	\$ 78.11	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
20	North	Leelanau	County	Suttons Bay	10550 E. Eckerle Rd., Suttons Bay, MI	(231) 271-3993 ext. 22	Yes	Monday through Thursday between 7:00 am and 2:30 pm	400	\$ 78.11	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
21	North	Leelanau	County	Maple City	129 Church St. Maple City, MI	(231) 271-3993 ext. 22	Yes	Monday through Thursday between 7:00 am and 2:30 pm	400	\$ 78.11	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
22	North	Manistee	County	Bear Lake	8946 Chippewa Hwy, Bear Lake, MI	(231) 889-0000	Yes	Monday through Thursday between 7:00 am and 2:30 pm	3000	\$ 76.04	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329

**2019/2020 MDOTSalt - EARLY FILL**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: NORTH REGION 2019/2020 SALT ORDER</b>												
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>Early Fill Up Tons</b>	<b>Price per Ton</b>	<b>Billing Address</b>	<b>Billing Contact</b>
23	North	Missaukee	County	Lake City	1199 N. Morey, Lake City, MI	(231) 839-4361	Yes	Monday through Thursday between 7:00 am and 2:30 pm	750	\$ 78.89	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
24	North	Montmorency	MDOT	Atlanta	13490 M-32/M-33, Atlanta, MI	(989) 785-3514	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2500	\$ 74.06	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
25	North	Ogemaw	County	Branch	I-75 Cook Rd. Branch, MI	(989) 345-0234	No	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$ 75.40	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
26	North	Ogemaw	County	West Branch	1250 S. M-33, West Branch, MI	(989) 345-0234	Yes	Monday through Thursday between 7:00 am and 2:30 pm	0	\$ 75.40	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
27	North	Oscoda	MDOT	Mio	1163 West M-72, Mio, MI	(989) 826-3663	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$ 74.52	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
28	North	Otsego	County	Gaylord	669 W. McCoy Rd., Gaylord, MI	(989) 732-5202	Yes	Monday through Thursday between 7:00 am and 2:30 pm	6200	\$ 77.92	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
29	North	Presque Isle	County	Onaway	19916 M-68, Onaway, MI	(989) 733-8731	No	Monday through Thursday between 7:00 am and 2:30 pm	300	\$ 74.26	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
30	North	Presque Isle	County	Rogers City	657 S. Bradley Hwy., Rogers City, MI	(989) 734-2216	No	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$ 74.26	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
31	North	Presque Isle	County	Posen	11472 Michigan Ave., Posen, MI	(989) 766-2680	No	Monday through Thursday between 7:00 am and 2:30 pm	0	\$ 74.26	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
32	North	Roscommon	County	Houghton Lake	Houghton Lake, MI	(989) 366-0333	No	Monday through Thursday between 7:00 am and 2:30 pm	100	\$ 75.30	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
33	North	Roscommon	County	Prudenville	820 East West Branch Rd. (M-55) Prudenville, MI	(989) 366-0333	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$ 75.30	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
34	North	Roscommon	County	Roscommon	601 S. Main St., Roscommon, MI	(989) 366-0333	Yes	Monday through Thursday between 7:00 am and 2:30 pm	400	\$ 75.30	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
35	North	Wexford	County	Cadillac	9990 E. 34 Rd., Cadillac, MI	(231) 775-9731	Yes	Monday through Thursday between 7:00 am and 2:30 pm	3000	\$ 76.94	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
36	North	Wexford	County	Boon	85 West M-115, Boon, MI	(231) 775-9731	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1800	\$ 76.94	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329

**Total Department of Transportation Tons for North Region 54,850**

**2019/2020 MDOT Salt - EARLY FILL**

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: GRAND REGION 2019/2020 SALT ORDER												
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price per Ton	Billing Address	Billing Contact
1	Grand	Allegan	MDOT	Fennville	5252 E. M-89, Fennville, MI	(269) 561-6701	Yes	Monday through Thursday between 6:00 am and 2:30 pm	1500	\$ 76.72	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
2	Grand	Allegan	MDOT	Plainwell	596 11th St., Plainwell, MI	(269) 685-5350	No	Monday through Thursday between 6:00 am and 2:30 pm	3000	\$ 76.72	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
6	Grand	Lake	County	Baldwin	1180 N. Michigan Ave., Baldwin, MI	(231) 745-4666	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$ 73.46	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ect. 332
7	Grand	Mason	County	Scottville	510 E. State St., Scottville, MI	(231) 757-2882	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$ 71.46	Muskegon Transportation Service Center 2225 Olthoff Drive, Muskegon, MI, 49444	Melanie Thompson Thompsonm15@michigan.gov 231-772-2461
8	Grand	Mecosta	County	Big Rapids	120 N. Dekraft, Big Rapids, MI	(231) 796-2611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1700	\$ 72.87	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ect. 332
9	Grand	Mecosta	County	Morley	19675 Jefferson Rd., Morley, MI	(231) 796-2611	No	Monday through Thursday between 7:00 am and 2:30 pm	300	\$ 72.87	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ect. 332
10	Grand	Mecosta	County	Remus	2945 Arthur Rd., Remus, MI	(231) 796-2611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	0	\$ 72.87	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ect. 332
13	Grand	Osceola	MDOT	Marion	2897 Sixteen Mile Rd., Marion, MI	(231) 743-6831	Yes	Monday through Thursday between 6:00 am and 2:30 pm	1100	\$ 73.56	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
14	Grand	Osceola	MDOT	Reed City	19424 US-10, Reed City, MI	(231) 832-5322	Yes	Monday through Thursday between 6:00 am and 2:30 pm	1400	\$ 73.56	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov

**Total Department of Transportation Tons for Grand Region 12,500**

**2019/2020 MDOTSalt - EARLY FILL**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: BAY REGION 2019/2020 SALT ORDER</b>												
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>Early Fill Up Tons</b>	<b>Price per Ton</b>	<b>Billing Address</b>	<b>Billing Contact</b>
2	Bay	Bay	County	Erwin	E. District Garage, 1810 Erwin Nearing Dr, Bay City, MI	(989) 892-4681	Yes	Monday through Friday between 7:00 am and 3:30 pm	350	\$ 69.36	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
3	Bay	Bay	County	Kawkawlin	2600 E. Beaver Rd., Kawkawlin, MI	(989) 686-4610	Yes	Monday through Friday between 7:00 am and 3:30 pm	300	\$ 69.36	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
4	Bay	Bay	County	Piconning	N. District Garage, 1383 E. Pinconning Rd, Piconning, MI	(989) 879-3761	Yes	Monday through Friday between 7:00 am and 3:30 pm	350	\$ 69.36	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
6	Bay	Gladwin	County	Gladwin	301 State St., Gladwin, MI	(989) 426-7441	Yes	Monday through Friday between 7:00 am and 3:30 pm	300	\$ 73.01	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
13	Bay	Isabella	MDOT	Mt. Pleasant	1212 Corporate Dr., Mt. Pleasant, MI	(989) 773-3532	Yes	<b>Early:</b> Monday through Thursday between 6:00 am and 2:30 pm <b>Seasonal:</b> Monday through Friday between 6:00 am and 2:30 pm	1,000	\$ 72.60	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255

**Total Department of Transportation Tons for Bay Region      2,300**

**2019/2020 MDOT Salt - EARLY FILL**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SOUTHWEST REGION 2019/2020 SALT ORDER</b>												
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price per Ton	Billing Address	Billing Contact
1	Southwest	Berrien	MDOT	Sawyer	5948 Sawyer Rd., Sawyer, MI	(269) 426-3700	Yes	Monday through Thursday between 6:00 am and 3:30 pm	2000	\$ 81.43	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
2	Southwest	Berrien	MDOT	Niles	33971 US-12, Niles, MI	(269) 683-2855	Yes	Monday through Thursday between 6:00 am and 3:30 pm	3500	\$ 81.43	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
3	Southwest	Berrien	MDOT	Coloma	3880 Red Arrow Rd., Coloma, MI	(269) 849-1162	Yes	Monday through Thursday between 6:00 am and 3:30 pm	3500	\$ 81.43	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
9	Southwest	Cass	MDOT	Jones	61535 M-40, Jones, MI	(269) 224-5808	Yes	Monday through Friday between 6:00 am and 2:00 pm	1000	\$ 82.43	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
11	Southwest	Van Buren	MDOT	South Haven	09235 Blue Star Mem. Hwy., South Haven, MI	South Haven (269) 637-2408	Yes	Monday through Thursday between 6:00 am and 3:30 pm	2000	\$ 79.03	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
12	Southwest	Van Buren	MDOT	Paw Paw	1003 East Michigan, Paw Paw, MI	Paw Paw (269) 657-4980	Yes	Monday through Thursday between 6:00 am and 3:30 pm	500	\$ 79.03	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
<b>Total Department of Transportation Tons for Southwest Region</b>									<b>12,500</b>			

**2019/2020 MDOTSalt - EARLY FILL**

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: UNIVERSITY REGION 2019/2020 SALT ORDER <input type="checkbox"/>												
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price per Ton	Billing Address	Billing Contact
10	University	Livingston	MDOT	Brighton	10102 East Grand River Ave, Brighton, MI 48116	(810) 229-4250	Yes	Monday through Thursday between 6:00 am and 2:30 pm	500	\$ 69.36	Brighton Transportation Service Center 10321 E Grand River Ave, Ste 500, Brighton, MI 48116	Sandra Feldhahn FeldhahnS@michigan.gov 810-225-2600
<b>Total Department of Transportation Tons for University Region</b>									500			

2019/2020 MIDeal Salt - EARLY FILL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early Delivery	Price per ton
1	Alger	MUNISING, CITY OF	Industrial Park Dr. Lot 9	Munising	MI	49862	(906) 387-2095	100	\$83.48
2	Alger	ALGER COUNTY ROAD COMMISSION	E9264 M-28	Munising	MI	49862	(906) 387-2042	200	\$83.48
3	Alger	ALGER COUNTY ROAD COMMISSION	N3284 M-67	Limestone	MI	49851	(906) 387-2042	250	\$83.48
4	Alger	ALGER COUNTY ROAD COMMISSION	216662 Lowder Road	Grand Marais	MI	49839	(906) 387-2042	50	\$83.48
5	Baraga	BARAGA COUNTY RD. COMMISSION	15760 Hamar Rd	Baraga	MI	49908	(906) 524-7270	50	\$82.40
6	Baraga	BARAGA COUNTY RD. COMMISSION	25225 Cemetery Road	Covington	MI	49919	(906) 524-7270	50	\$82.40
7	Baraga	BARAGA COUNTY RD. COMMISSION	18139 US 41 South	L'Anse	MI	49946	(906) 524-7270	200	\$82.40
8	Baraga	LANSE, VILLAGE OF	616 Poplar Street	Lanse	Michigan	49946	(906) 524-6116	150	\$82.40
9	Baraga	BARAGA, VILLAGE OF	100 Hemlock St	Baraga	MI	49908	(906) 353-6237	150	\$82.40
10	Chippewa	LAKE SUPERIOR STATE UNIVERSITY	650 W. Easterday Ave	Sault Ste Marie	MI	49783	(906) 635-2761	100	\$76.14
11	Chippewa	SAULT TRIBE CENTRAL PURCHASING	3375 S M-129	Sault Ste. Marie	Michigan	49783	(906) 635-7035	300	\$76.14
12	Chippewa	SAULT STE. MARIE, CITY OF	1200 East Easterday Avenue	Sault Ste. Marie	MI	49783	(906) 632-5717	2400	\$76.14
13	Chippewa	BAY MILLS INDIAN COMMUNITY	12069 W. Lakeshore Dr	Brimley	MI	49715	(906) 248-3356	100	\$76.14
14	Chippewa	CHIPPEWA COUNTY ROAD COMMISSION	Intersection of M-28 and Mackinac Trail	Sault Ste. Marie	MI	49783	(906) 635-5295	700	\$76.14
15	Delta	OSF HEALTHCARE ST. FRANCIS HOSP AND MED GROUP	3401 Ludington	Escanaba	MI	49829		100	\$78.00
16	Delta	ESCANABA, CITY OF	1715 Sheridan Road	Escanaba	MI	49829	(906) 786-1842	550	\$78.00
17	Delta	GLADSTONE, CITY OF	30 Michigan Avenue	Gladstone	MI	49837	(906) 428-9577	200	\$78.00
18	Delta	DELTA COUNTY ROAD COMMISSION	3000 32nd Ave. North	Escanaba	Michigan	49829	(906) 786-3200	500	\$78.00
20	Delta	BAY DE NOC COMMUNITY COLLEGE	2001 N Lincoln Rd	Escanaba	MI	49829	(906) 217-4139	50	\$78.00
21	Dickinson	DICKINSON COUNTY HEALTHCARE SYSTEM	Highway 141 and Lincoln street	Quinnesec	MI	49801	(906) 776-5668	100	\$81.48
22	Dickinson	NORWAY, CITY OF	400 10th Ave	Norway	Michigan	49870	(906) 563-9641	50	\$81.48
23	Dickinson	KINGSFORD, CITY OF	305 S. Carpenter Avenue	Kingsford	Michigan	49802	(906) 774-3526	850	\$81.48
24	Dickinson	IRON MOUNTAIN, CITY OF	125 N. Stephenson Avenue	Iron Mountain	Michigan	49801	(906) 774-8530	1000	\$81.48
25	Dickinson	DICKINSON COUNTY ROAD COMMISSION	Lincoln Street	Quinnesec	Michigan	49876	(906) 774-1588	1000	\$81.48
26	Dickinson	DICKINSON COUNTY ROAD COMMISSION	W6370 M69	Felch	Michigan	49831	(906) 774-1588	900	\$81.48
27	Dickinson	NORTH DICKINSON COUNTY SCHOOLS	W6370 M69	Felch	MI	49831	(906) 221-5471	50	\$81.48
28	Gogebic	GOGEBIC COUNTY ROAD COMMISSION	OLD COUNTY ROAD	RAMSAY	MI	49959	(906) 667-0233	150	\$90.81
29	Gogebic	GOGEBIC COUNTY ROAD COMMISSION	E23859 E AVENUE	WATERSMEET	MI	49969	(906) 667-0233	50	\$90.81
30	Gogebic	WAKEFIELD, CITY OF	113 W Old US 2	Wakefield	Michigan	49968	(906) 229-5131	100	\$90.81
31	Gogebic	IRONWOOD, CITY OF	200 Penokee Road	Ironwood	Michigan	49938	(906) 932-5050	500	\$90.81
32	Gogebic	BESSEMER, CITY OF	304 S. State Street	Bessemer	MI	49911	(906) 663-4311	100	\$90.81
33	Houghton	LAKE LINDEN, VILLAGE OF	401 Calumet Street	Lake Linden	MI	49945	(906)296-9911	100	\$76.42
34	Houghton	CALUMET, VILLAGE OF	village garage 7th & Elm or the salt barn at Calumet Township's former dump site	Calumet	MI	49913	(906) 337-1713	50	\$76.42
35	Houghton	HOUGHTON COUNTY ROAD COMMISSION	20140 GAGNON CIRCLE	HANCOCK	MICHIGAN	49930		1350	\$76.42
36	Houghton	HOUGHTON COUNTY ROAD COMMISSION	TAMARACK LOCATION	CALUMET	MICHIGAN	49913		300	\$76.42
37	Houghton	HOUGHTON, CITY OF	1000 Technical Drive	Houghton	MI	49931	906-482-1700	1600	\$76.42
38	Houghton	LAURIUM, VILLAGE OF	Corner 3rd & Isle Royale	Laurium	Michigan	49913	(906) 337-1600	100	\$76.42
39	Houghton	HANCOCK, CITY OF	1601 Tomasi Dr.	Hancock	Michigan	49930	(906)482-2720	500	\$76.42
40	Iron	GAATRA, CITY OF	9 Valley	Gaatra	MI	49927		50	\$85.62
41	Iron	CRYSTAL FALLS, CITY OF	Johanson Road	Crystal Falls	Michigan	49920	(906) 875-3212	200	\$85.62
42	Iron	CASPIAN CITY	Caspian Ave./Remondini Park	Caspian	MI	49915	(906) 265-2514	50	\$85.62
43	Iron	IRON RIVER, CITY OF	1701 Washington Ave	Iron River	MI	49935	(906) 265-4719	250	\$85.62
44	Iron	IRON COUNTY ROAD COMMISSION	114 OSS GARAGE	CRYSTAL FALLS	MI	49920	(906) 265-6686	50	\$85.62
45	Iron	IRON COUNTY ROAD COMMISSION	708 W FRANKLIN STREET	IRON RIVER	MI	49935	(906) 265-6686	50	\$85.62
46	Keweenaw	KEWEENAW COUNTY ROAD COMMISSION	1916 Fourth Street	Mohawk	Michigan	49950	(906) 337-1610	350	\$78.27
47	Luce	LUCE COUNTY ROAD COMMISSION	423 W McMillan Ave	Newberry	MI	49868	(906) 293-5741	900	\$80.81
48	Mackinac	ST. IGNACE, CITY OF	397 Graham Ave Dock #3	St. Ignace	MI	49781	(906) 643-9671	800	\$80.16
49	Mackinac	MACKINAC COUNTY ROAD COMMISSION	E2670 St. Ignace Road	Hessel	mi	49745	(906) 643-7333	350	\$80.16
50	Mackinac	MACKINAC COUNTY ROAD COMMISSION	N 6809 Cedar Lane	Engadine	MI	49827	(906) 643-7333	300	\$80.16
51	Mackinac	SAULT TRIBE CENTRAL PURCHASING	500 Ferry Lane	St. Ignace	Michigan	49781	(906) 635-7035	250	\$80.16
52	Marquette	NEGAUNEE, CITY OF	600 Cherry Street	Negaunee	MI	49866	(906) 475-9991	250	\$84.52
53	Marquette	MARQUETTE, CITY OF	1100 Wright St	Marquette	Mi	49855	(906) 225-8983	1800	\$84.52
54	Marquette	ISHPEMING, CITY OF	Lakeshore Drive Carson Rd	Ishpeming	MI	49849	(906) 486-9371	600	\$84.52
55	Marquette	MARQUETTE COUNTY ROAD COMMISSION	Co. Rd. 550	Big Bay	MI	49808	(906) 486-4491	2000	\$84.52
56	Marquette	MARQUETTE COUNTY ROAD COMMISSION	Marshall Dr. N of M35 or Co. Rd. ELA	Gwinn	MI	49849	(906) 486-4491	100	\$84.52
57	Marquette	MARQUETTE COUNTY ROAD COMMISSION	1610 N Second St	Ishpeming	MI	49849	(906) 486-4491	1100	\$84.52
58	Marquette	MARQUETTE COUNTY ROAD COMMISSION	Co Rd LO	Republic	MI	49879	(906) 486-4491	50	\$84.52
59	Marquette	MARQUETTE COUNTY ROAD COMMISSION	Town Hall Rd.	Skandia	MI	49885	(906) 486-4491	250	\$84.52
60	Marquette	NORTHERN MICHIGAN UNIVERSITY	2073 Sugar Loaf Ave	Marquette	MI	49855	(906) 227-1172	300	\$84.52
61	Menominee	MENOMINEE COUNTY ROAD COMMISSION	3224 10th Street	Menominee	MI	49858	(906) 753-6914	50	\$78.33
62	Menominee	MENOMINEE COUNTY ROAD COMMISSION	W5416 Belgiumtown Road	Stephenson	MI	49887	(906) 753-6914	50	\$78.33
63	Menominee	MENOMINEE COUNTY ROAD COMMISSION	W3850 US 2 & 41	Powers	MI	49874	(906) 753-6914	100	\$78.33

64	Menominee	HANNAHVILLE INDIAN COMMUNITY	W300 NO 39TH RD	WILSON	MI	49896	(906) 723-2650	100	\$78.33
65	Ontonagon	Ontonagon County Road Commission	5650 North M-64	Bergland	Michigan	49910	(906) 884-2332	250	\$84.01
66	Ontonagon	Ontonagon County Road Commission	5237 West M-28	Bruce Crossing	Michigan	49912	(906) 884-2332	250	\$84.01
67	Ontonagon	Ontonagon County Road Commission	1202 Adventure Ave	Mass City	Michigan	49948	(906) 884-2332	250	\$84.01
68	Ontonagon	Ontonagon County Road Commission	1300 Rockland Road	Ontonagon	Michigan	49953	(906) 884-2332	250	\$84.01
69	Schoolcraft	MANISTIQUE, CITY OF	300 N Maple Street	Manistique	MI	49854	(906) 450-2060	600	\$82.75
70	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMMISSION	332N East Road	Manistique	MI	49854	(906) 341-5634	500	\$82.75
71	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMMISSION	Railroad Street	Seney	MI	49883	(906) 341-5634	150	\$82.75



2019/2020 MIDeal Salt - EARLY FILL

ite	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early	Price per Ton
1	Alcona	ALCONA COUNTY ROAD COMMISSION	301 North Lake Street	Lincoln	MI	48742	(989) 736-8168	1650	\$71.45
2	Alpena	ALPENA COUNTY ROAD COMMISSION	1400 North Bagley Street	Alpena	Michigan	49707	(989) 354-3252	1800	\$71.01
3	Alpena	ALPENA COMMUNITY COLLEGE	750 Woodward Avenue	Alpena	MI	49707	(989) 358-7202	50	\$71.01
4	Alpena	ALPENA, CITY OF	1001 Long Lake Avenue	Alpena	MI	49707	(989) 354-1721	1700	\$71.01
5	Antrim	BELLAIRE, VILLAGE OF	489 S Court Street	Bellaire	Michigan	49615	(231) 533-6414	300	\$79.99
6	Antrim	ANTRIM COUNTY ROAD COMMISSION	319 E. Lincoln Street	Mancelona	MI	49659	(231) 587-8521	2300	\$79.99
7	Antrim	ANTRIM COUNTY ROAD COMMISSION	1762 S. Main St. (M-88)	Central Lake	MI	49622	(231) 587-8521	1200	\$79.99
8	Antrim	ANTRIM COUNTY ROAD COMMISSION	13796 Winters Road	Kewadin	MI	49648	(231) 587-8521	550	\$79.99
9	Benzie	BENZIE COUNTY ROAD COMMISSION	10658 Deadstream Road	Honor	MI	49640	(231) 325-3051	1000	\$78.19
10	Charlevoix	CHARLEVOIX COUNTY ROAD COMMISSION	1251 BOYNE AVENUE	BOYNE CITY	MICHIGA	49712	(231) 582-7330	2600	\$79.61
11	Charlevoix	CHARLEVOIX COUNTY ROAD COMMISSION	11705 SHAW ROAD	CHARLEVOIX	MICHIGA	49720	(231) 582-7330	2000	\$79.61
12	Charlevoix	EAST JORDAN, CITY OF	107 Bartlett Street	East Jordan	MI	49727	(231) 536-3381	150	\$79.61
13	Charlevoix	BOYNE CITY	1028 Robinson St.	Boyne City	Michigan	49712	(231) 582-0375	600	\$79.61
14	Charlevoix	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	MI.	49720	(231) 547-3276	300	\$79.61
15	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	729 North Main Street	Cheboygan	MI	49721	(231) 238-7775	1500	\$78.10
16	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	5302 South Straits Hwy	Indian River	MI	49749	(231) 238-7775	2700	\$78.10
17	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	3998 South Black River Road	Onaway	MI	49765	(231) 238-7775	300	\$78.10
18	Cheboygan	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYGAN	MI	49721	231-627-2582	250	\$78.10
19	Crawford	CRAWFORD COUNTY ROAD COMMISSION	500 huron st	grayling	MI	49738	(989) 348-2281	3300	\$76.25
20	Emmet	NORTH CENTRAL MICHIGAN COLLEGE	700 W. Conway Rd	Harbor	MI	49740	(231) 330-8984	50	\$78.83
21	Emmet	EMMET COUNTY ROAD COMMISSION	2265 East Hathaway Road	Harbor	MI	49740	(231) 347-8142	2100	\$78.83
22	Emmet	EMMET COUNTY ROAD COMMISSION	6227 East Levering Road	Levering	MI	49755	231-347-8142	1000	\$78.83
23	Emmet	HARBOR SPRINGS, CITY OF	204 E Fairview St	Harbor	MI	49740	(231) 526-2104	300	\$78.83
24	Emmet	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	mi.	49770	(231) 348-2344	150	\$78.83
25	Grand Traverse	NORTHWESTERN MICHIGAN COLLEGE	1861 College Drive	TRAVERSE	Michigan	49686	(231) 995-1130	450	\$79.72
26	Grand Traverse	GRAND TRAVERSE COUNTY ROAD COMMISSION	1471 East M 113	Kingsley	MI	49649	(231) 922-4848	300	\$79.72
27	Grand Traverse	GRAND TRAVERSE COUNTY ROAD COMMISSION	1881 LaFrancier	Traverse City	MI	49696	(231) 922-4848	6500	\$79.72
28	Grand Traverse	TRAVERSE CITY, CITY OF	625 WOODMERE AVENUE	TRAVERSE	MI	49686	(231) 922-4900	1300	\$79.72
29	Iosco	EAST TAWAS, CITY OF	810 W. Westover St	East Tawas	MI	48730	(989) 362-6161	250	\$73.92
30	Iosco	TAWAS CITY, CITY OF	460 Meadow Rd.	Tawas City	MI	48763	(989) 362-8688	200	\$73.92
31	Iosco	IOSCO COUNTY ROAD COMMISSION	3939 W. M-55	Tawas City	MI	48763	(989) 362-4433	650	\$73.92
32	Iosco	IOSCO COUNTY ROAD COMMISSION	554 Forest Road	Oscoda	MI	48750	(989) 362-4433	700	\$73.92
33	Leelanau	LEELANAU COUNTY ROAD COMMISSION	10550 E Eckerle Road	Suttons Bay	MI	49682	(231) 271-3993	700	\$78.11
34	Leelanau	LEELANAU COUNTY ROAD COMMISSION	129 Church Street	Maple City	MI	49664	(231) 271-3993	700	\$78.11
35	Manistee	MANISTEE COUNTY ROAD COMMISSION	8946 Chippewa Hwy	Bear Lake	Michigan	49614	(231) 889-0000	3200	\$76.04
36	Manistee	MANISTEE, CITY OF	280 Washington Street	Manistee	MI	49660	(231) 723-7132	200	\$76.04
37	Missaukee	MISSAUKEE COUNTY ROAD COMMISSION	1199 N. Morey Rd.	Lake City	Michigan	49651	(231) 839-4361	2000	\$78.89
38	Montmorency	MONTMORENCY COUNTY ROAD COMMISSION	11445 M-32W	Atlanta	MI	49709	(989) 785-3334	500	\$74.06
39	Ogemaw	ROSE CITY POLICE DEPARTMENT	120 E. AGNES ST.	ROSE CITY	MICHIGA	48654	(989) 685-2646	200	\$75.40
40	Ogemaw	WEST BRANCH, CITY OF	403 S FIRST ST	WEST	MI	48661	(989) 345-0500	200	\$75.40
41	Ogemaw	OGEMAW COUNTY ROAD COMMISSION	1250 S. M-33	West Branch	MI	48661	(989) 345-2240	1000	\$75.40
42	Oscoda	OSCODA COUNTY ROAD COMMISSION	1251 Gerber Road	Mio	Michigan	48647	(989) 826-3218	150	\$74.52
43	Otsego	GAYLORD, CITY OF	102 East Seventh Street	Gaylord	MI	49735	(989) 732-4060	600	\$77.92
44	Otsego	OTSEGO COUNTY ROAD COMMISSION	669 WEST MCCOY	GAYLORD	MI	49735	(989) 732-5202	5500	\$77.92
45	Presque Isle	PRESQUE ISLE COUNTY ROAD COMMISSION	657 South Bradley Hwy	Rogers City	MI	49779	(989) 734-2216	500	\$74.26
46	Presque Isle	PRESQUE ISLE COUNTY ROAD COMMISSION	19916 M-68	Onaway	MI	49759	(989) 734-2216	150	\$74.26
47	Presque Isle	ROGERS CITY, CITY OF	1221 RIVERVIEW	ROGERS CITY	MI	49779	(989) 734-2191	400	\$74.26
48	Roscommon	ROSCOMMON COUNTY ROAD COMMISSION	820 E. West Branch Rd.	Prudenville	Michigan	48651	(989) 366-0333	1800	\$75.30
49	Roscommon	ROSCOMMON COUNTY ROAD COMMISSION	601 S. Main St.	Roscommon	Michigan	48653	(989) 366-0333	400	\$75.30
50	Roscommon	ROSCOMMON COUNTY ROAD COMMISSION	1772 S. Loxley Rd.	Houghton	Michigan	48629	(989) 366-0333	250	\$75.30
51	Wexford	MANTON, CITY OF	5281 N 41 1/2 RD	Manton	MI	49663		200	\$76.94
52	Wexford	WEXFORD COUNTY ROAD COMMISSION	85 W M-115	BOON	MI	49618	(231) 775-9731	3500	\$76.94
53	Wexford	WEXFORD COUNTY ROAD COMMISSION	9948 E 34 RD	CADILLAC	MI	49601	(231) 775-9731	2000	\$76.94
54	Wexford	CADILLAC, CITY OF	1001 6th Street	Cadillac	MI	49601	(231) 779-7333	2000	\$76.94

2019/2020 MIDeal Salt - EARLY FILL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early	Price Per
1	Allegan	OTSEGO, CITY OF	243 N FARMER	OTSEGO	MI	49078	(269) 692-3391	200	\$76.72
2	Allegan	HOLLAND, CITY OF	333 Wyngarden Way	Holland	MI	49423	(616) 928-2400	800	\$76.72
3	Allegan	ALLEGAN COUNTY ROAD	2594 -12th Street	Shelbyville	MI	49344	(269) 673-2184	750	\$76.72
4	Allegan	ALLEGAN COUNTY ROAD	3667 - 136th Avenue	Hamilton	MI	49419	(269) 673-2184	1000	\$76.72
5	Allegan	ALLEGAN COUNTY ROAD	1308 Lincoln Road	Allegan	MI	49010	(269) 673-2184	1000	\$76.72
6	Allegan	ALLEGAN COUNTY ROAD	5337 124th Avenue (M-89)	Fennville	MI	49348	(269) 673-2184	1250	\$76.72
7	Allegan	PLAINWELL, CITY OF	126 Fairlane Street	Plainwell	MI	49080	(269)685-9363	100	\$76.72
8	Allegan	WAYLAND, CITY OF	965 S. Main Street	Wayland	MI	49348	(269) 792-0686	50	\$76.72
9	Allegan	ALLEGAN, CITY OF	691 Airway Dr.	Allegan	MI	49010	(269) 686-1115	250	\$76.72
10	Allegan	MARTIN, VILLAGE OF	1609 N. 10th Street	Martin	MI	49070	(269 672-7777	50	\$76.72
11	Kent	NORTHVIEW PUBLIC SCHOOLS	4350 Ambrose NE	Grand Rapids	MI	49525	(616) 363-6861	50	\$79.38
12	Kent	KENT CITY, VILLAGE OF	300 Spring Street	Kent City	MI	49330	(616) 678-7232	50	\$79.38
13	Mason	LUDINGTON, CITY OF	800 BLK. N. HARRISON	LUDINGTON	MI	49431	(231) 843-2873	400	\$71.46
14	Mason	MASON COUNTY ROAD COMMISSION	510 E State St	Scottville	Michigan	49454	(231) 757-2882	800	\$71.46
15	Mecosta	FERRIS STATE UNIVERSITY	111 West Knollview	Big Rapids	MI	49307	(231) 591-2925	150	\$72.87
16	Mecosta	MECOSTA COUNTY ROAD	120 N DeKrafft	Big Rapids	MI	49307	(231) 796-2611	350	\$72.87
17	Mecosta	MECOSTA COUNTY ROAD	2945 Arthur Road	Remus	MI	49340	(231) 796-2611	300	\$72.87
18	Mecosta	MECOSTA COUNTY ROAD	19675 Jefferson Road	Morley	MI	49336	(231) 796-2611	300	\$72.87
19	Muskegon	AGENCY-DOC-MUSKEGON	2400 S. Sheridan	Muskegon	Michigan	49442		50	\$71.34
20	Muskegon	AGENCY - E C BROOKS CORRECTIONAL	2500 S. Sheridan Drive	Muskegon	MI	49444	(231) 773-9200	50	\$71.34
21	Muskegon	RAVENNA, VILLAGE OF	12090 Crockery Creek Drive	Ravenna	MI	49451	(231) 853-2360	100	\$71.34
22	Muskegon	ROOSEVELT PARK, CITY OF	1572 GARRISON	ROOSEVELT PARK	MICHIGA	49441	(231) 755-3721	50	\$71.34
23	Muskegon	FRUITPORT, VILLAGE OF	45 N 2ND Avenue	Fruitport	MI	49415	(231) 865-3577	50	\$71.34
24	Newaygo	NEWAYGO COUNTY ROAD	Newayo Facility 8527 S. Mundy	Newaygo	Michigan	49337	(231)689-6682	300	\$73.59
25	Newaygo	FREMONT PUBLIC SCHOOLS	710 Lake Drive	Fremont	MI	49412	(231) 924-8825	300	\$73.59
26	Oceana	OCEANA COUNTY ROAD COMMISSION	3501 W. Polk Rd	Hart	MI	49420	(231) 873-4226	1200	\$75.44
27	Oceana	OCEANA COUNTY ROAD COMMISSION	100 W. M20	Shelby	MI	49455	(231) 873-4226	500	\$75.44
28	Osceola	LEROY VILLAGE OF	Village Garage, 220 East Kent Street	LeRoy	MI	49655	(231) 768-4959	50	\$73.56
29	Osceola	MARION, VILLAGE OF	2897 SIXTEEN MILE RD.	MARION	MICHIGA	49665	(231) 743-6801	50	\$73.56
30	Osceola	OSCEOLA COUNTY ROAD	4737 Makwa Dr	Hersey	MI	49639	(231) 832-5171	200	\$73.56
31	Osceola	OSCEOLA COUNTY ROAD	13353 20 Mile Rd	Tustin	MI	49688	(231) 832-5171	1000	\$73.56
32	Osceola	TUSTIN, VILLAGE OF	310 Neilson St.	Tustin	MI	49688	(231) 829-3012	50	\$73.56
33	Osceola	EVART, CITY OF	5468 110th ave	Ewart	MI	49631	(231) 734-2101	200	\$73.56
34	Osceola	REED CITY, CITY OF	505 E. Lincoln Ave	Reed City	MI	49677	(231) 832-2245	500	\$73.56
35	Osceola	REED CITY AREA PUBLIC SCHOOLS	21809 Coyote Trail	Reed City	MI	49677	(231) 832-2712	50	\$73.56
36	Ottawa	HOLLAND COMMUNITY HOSPITAL	602 Michigan Ave	Holland	MI	49423	(616) 394-3144	50	\$72.23
37	Ottawa	NORTH OTTAWA COMMUNITY	403 Taylor St.	Grand Haven	Michigan	49417	(616) 847-5376	50	\$72.23
38	Ottawa	GRAND HAVEN, CITY OF	1120 Jackson	Grand Haven	MI	49417	(616) 847-3493	50	\$72.23
39	Ottawa	ZEELAND, CITY OF	600 east roosevelt	zeeland	michigan	49464	(616) 836-5087	100	\$72.23
40	Ottawa	COOPERSVILLE, CITY OF	115 W RANDALL ST	COOPERSVILLE	MI	49404		400	\$72.23
41	Ottawa	OTTAWA COUNTY	12220 Fillmore	West Olive	MI	49460	(616) 738-4873	50	\$72.23

2019/2020 MIDeal Salt - EARLY FILL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early	Price Per Ton
1	Bay	DELTA COLLEGE	Delta College, 1961 Delta Road	University Center	MI	48710	(989) 686-9228	50	\$69.36
2	Bay	ESSEXVILLE, CITY OF	1500 Pine St	Essexville	MI	48732	(989) 893-7192	200	\$69.36
3	Bay	BAY COUNTY ROAD	2600 E. Beaver Rd. (west)	Kawkawlin	Mi.	48631	(989) 686-4610	2000	\$69.36
4	Bay	BAY COUNTY ROAD	1383 E. Pinconning Rd. (north)	Pinconning	Mi.	48650	(989) 686-4610	500	\$69.36
5	Bay	BAY COUNTY ROAD	1816 W. 27th Street (east)	Bay City	Mi.	48708	(989) 686-4610	500	\$69.36
6	Bay	BAY CITY, CITY OF	800 S. Water Street	Bay City	MI	48708	(989) 894-8115	750	\$69.36
7	Bay	PINCONNING, CITY OF	1383 E Pinconning Rd	Pinconning	MI	48650	(989) 879-2360	50	\$69.36
8	Gladwin	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	MI	48612	(989) 435-9343	100	\$73.01
9	Gladwin	GLADWIN COUNTY ROAD	301 S. State Street	Gladwin	MI	48624	(989) 426-7441	500	\$73.01
10	Isabella	LAKE ISABELLA, VILLAGE OF	201 S. Coldwater Road	Lake Isabella	MI	48893	(989) 644-8654	50	\$72.60
11	Isabella	CENTRAL MICHIGAN	Bellows	Mt Pleasant	MI	48859	(989) 774-3118	300	\$72.60
12	Isabella	ISABELLA COUNTY ROAD	2261 E. Remus Rd.	Mt. Pleasant	MI	48858	(989) 773-7131	1000	\$72.60
13	Isabella	ISABELLA COUNTY ROAD	5037 W. Airline	Weidman	MI	48893	(989) 773-7131	200	\$72.60
14	Isabella	MT. PLEASANT, CITY OF	1303 N. Franklin Street	Mt. Pleasant	MI	48858	(989) 779-5401	800	\$72.60
15	Isabella	SHEPHERD, VILLAGE OF	208 W. Boulevard	Shepherd	MI	48883	(989) 828-5062	50	\$72.60
16	Isabella	SAGINAW CHIPPEWA INDIAN	6357 E. Broadway	Mt. Pleasant	MI	48858	989-775-5784	100	\$72.60
17	Isabella	SAGINAW CHIPPEWA INDIAN	7377 E. Tohmah Rd.	Mt. Pleasant	MI	48858	989-775-5784	50	\$72.60
18	Tuscola	AGENCY - DCH-CARO CENTER	2000 Chambers Road-CONVEYOR	Caro	MI	48723	(989) 672-9444	50	\$69.85

2019/2020 MIDeal Salt - EARLY FILL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early	Price Per Ton
1	Berrien	BUCHANAN, CITY OF	606 Clark Street	Buchanan	Michigan	49107	(269) 208-0346	250	\$81.43
2	Berrien	BRIDGMAN CITY OF	9825 Maple St	Bridgman	Michigan	49106	(269) 465-5144	100	\$81.43
3	Berrien	COLOMA, CITY OF	175 North St.	Coloma	MI	49038	(269) 468-6606	100	\$81.43
4	Berrien	BARODA, VILLAGE OF	9205 First St.	Baroda	MI	49101	(269) 422-1779	50	\$81.43
5	Berrien	ST. JOSEPH, CITY OF	1160 Broad St.	St. Joseph	MI	49085	(269) 983-6341	1100	\$81.43
6	Berrien	NEW BUFFALO, CITY OF	204 E Jefferson Street	New	MI	49117	(269) 469-1500	300	\$81.43
7	Berrien	WATERVLIET, CITY OF	235 Butternut Street	Watervlie	MI	49098	(269) 463-4041	100	\$81.43
8	Berrien	BERRIEN SPRINGS, VILLAGE OF	Andrews University	Berrien	MI	49103	(269) 473-6921	50	\$81.43
9	Berrien	BERRIEN SPRINGS, VILLAGE OF	540 N. Bluff	Berrien	MI	49103	(269) 473-6921	50	\$81.43
10	Berrien	BERRIEN COUNTY	1940 Bakertown Road	Buchanan	MI	49107	(269) 925-1196	600	\$81.43
11	Berrien	BERRIEN COUNTY	9200 Hills Road	Baroda	MI	49102	(269) 925-1196	900	\$81.43
12	Berrien	BERRIEN COUNTY	2860 E. Napier	Benton	MI	49022	(269) 925-1196	700	\$81.43
13	Cass	MARCELLUS, VILLAGE OF	390 East Monroe St.	Marcellus	MI	49067		50	\$82.43
14	Cass	POKAGON BAND OF	57781 Dailey Road	Dowagiac	Michigan	49047	(269) 462-4323	100	\$82.43
15	Cass	DOWAGIAC, CITY OF	302 Wolf Street	Dowagiac	MI	49047	(269) 782-8200	200	\$82.43
16	VanBuren	DECATUR, VILLAGE OF	114 Eli St.	Decatur	MI	49045	(269) 423-6114	100	\$79.03
17	VanBuren	SOUTH HAVEN, CITY OF	1199 8th Ave	South	Michigan	49090	(269) 637-0737	300	\$79.03
18	VanBuren	LAWTON VILLAGE OF	200 James Street	Lawton	Michigan	49065	(269) 624-6407	100	\$79.03
19	VanBuren	PAW PAW, VILLAGE OF	110 Harry L. Bush Blvd.	Paw Paw	Michigan	49079	(269) 657-3169	100	\$79.03
20	VanBuren	LAWRENCE, VILLAGE OF	112 West St. Joseph Street	Lawrence	Michigan	49064	(269) 674-8161	50	\$79.03
21	VanBuren	MATTAWAN, VILLAGE OF	22899 Freedom Lane	Mattawan	Mi	49071	(269) 668-2300	300	\$79.03
22	VanBuren	HARTFORD, CITY OF	200 Beechwood	Hartford	MI	49057	(269) 621-2477	50	\$79.03
23	VanBuren	BANGOR, CITY OF	421 W Arlington St	Bangor	Michigan	49013	(269) 427-5831	50	\$79.03
24	VanBuren	VAN BUREN COUNTY ROAD	204 S. SECOND ST.	LAWRENC	MICHIGA	49064	(269)674-8011	750	\$79.03

2019/2020 MIDeal Salt - EARLY FILL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early	Price Per
1	Livingston	PINCKNEY, VILLAGE OF	1600 Paterson Lake rd.	Pinckney	mi	48169		150	\$69.36
2	Livingston	DOC-Woodland Center	9036 E M-36	Whitmore Lake	MI	48189	(734) 449-3946	50	\$69.36

**2019/2020 MDOTSalt - SEASONAL**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2019/2020 SALT ORDER</b>												
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>Seasonal Back Up Tons</b>	<b>Price per Ton</b>	<b>Billing Address</b>	<b>Billing Contact</b>
1	Superior	Alger	County	Grand Marais	M-77, Grand Marais, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	500	\$ 87.32	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
2	Superior	Alger	County	Limestone	N3284 M-67, Limestone, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	2250	\$ 87.32	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
3	Superior	Alger	County	Munising	E9264 M-28, Munising, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	2250	\$ 87.32	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
4	Superior	Baraga	MDOT	Covington	School St., Covington, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	\$ 89.83	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
5	Superior	Baraga	MDOT	L'Anse	301 Winter St., L'Anse, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	\$ 89.83	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
6	Superior	Chippewa	County	Goetzville	M-48, Goetzville, MI	(906) 624-7333	No	Monday through Friday between 6:00 am and 2:30 pm	500	\$ 89.31	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
7	Superior	Chippewa	County	Kinross	16122 S. Kinross Lake Road, Kinross, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	500	\$ 89.31	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
8	Superior	Chippewa	County	Eckerman	M-28, Eckerman, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	500	\$ 89.31	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
9	Superior	Delta	County	Escanaba	3000 32nd Ave North, Escanaba, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm	1500	\$ 82.68	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
10	Superior	Delta	County	Rapid River	9931 Y.25 Rd., Rapid River, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm	1000	\$ 82.68	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
11	Superior	Dickinson	County	Felch	W6370 M-69, Iron Mountain, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm	800	\$ 84.54	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
12	Superior	Dickinson	County	Quinnesec	Lincoln St., Quinnesec, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm	200	\$ 84.54	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
13	Superior	Gogebic	County	Marenisco	302 Main St., Marenisco, MI	(906) 787-2273	No	Monday through Friday between 7:00 am and 3:30 pm	1000	\$ 94.97	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
14	Superior	Gogebic	County	Wakefield	Old US-2, Wakefield, MI	(906) 667-0233	No	Monday through Friday between 7:00 am and 3:30 pm	1000	\$ 94.97	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
15	Superior	Gogebic	County	Watersmeet	E23859 E. Ave., Watersmeet, MI	(906) 358-4575	No	Monday through Friday between 7:00 am and 3:30 pm	1000	\$ 94.97	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
16	Superior	Houghton	MDOT	Calumet	51750 Industrial Drive, Calumet, MI	(906) 483-3937	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	\$ 98.29	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
17	Superior	Iron	County	Amasa	JCT Townline Rd. & Co Rd. 643, Amasa, MI	(906) 875-3151	No	Monday through Friday between 7:00 am and 3:30 pm	200	\$ 89.47	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
18	Superior	Iron	County	Crystal Falls	114 Oss Rd., Crystal Falls, MI	(906) 875-3151	Yes	Monday through Friday between 7:00 am and 3:30 pm	200	\$ 89.47	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
19	Superior	Iron	County	Iron River	708 W. Franklin St., Iron River, MI	(906) 265-4622	No	Monday through Friday between 7:00 am and 3:30 pm	1200	\$ 89.47	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
20	Superior	Keweenaw	County	Mohawk	1916 4th St. Mohawk, MI	(906) 337-1610	Yes	Monday through Friday between 7:00 am and 3:00 pm	500	\$ 98.29	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

**2019/2020 MDOT Salt - SEASONAL**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2019/2020 SALT ORDER</b>												
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>Seasonal Back Up Tons</b>	<b>Price per Ton</b>	<b>Billing Address</b>	<b>Billing Contact</b>
21	Superior	Luce	County	Newberry	12920 CR 457, Newberry, MI	(906) 293-5741	Yes	Monday through Friday between 7:00 am and 3:30 pm	500	\$ 90.75	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
22	Superior	Mackinac	County	Mackinac CRC	E2670 St Ignace Road, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	200	\$ 83.51	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
23	Superior	Mackinac	MDOT	Engadine	M-117, Engadine, MI	(906) 477-6323	Yes	Monday through Thursday between 6:30 am and 5:00 pm	500	\$ 83.51	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
24	Superior	Mackinac	MDOT	St. Ignace	500 Ferry Lane, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	750	\$ 83.51	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
25	Superior	Mackinac	Bridge Authority	Mackinac Bridge	N-415 I-75, St. Ignace, MI 49781	(906) 643-7600	No	Monday through Friday between 7:00 am and 3:30 pm	100	\$ 83.51	Mackinac Bridge Authority N-415 I-75 St. Ignace, MI 49781	John Rintamaki RintamakiJ@michigan.gov 906-643-7600
26	Superior	Marquette	County	Champion	US-41 Champion, MI 49814	(906) 485-4491 Ext. 302	No	Monday through Friday between 7:00 am and 3:00 pm	0	\$ 87.48	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
27	Superior	Marquette	County	Gwinn	Gwinn Co. Rd., ELA, Gwinn, MI	(906) 346-5411	No	Monday through Friday between 7:00 am and 3:00 pm	2000	\$ 87.48	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
28	Superior	Marquette	County	Ishpeming	1610 N. Second St., Ishpeming, MI	(906) 486-8462 Ext 300	No	Monday through Friday between 7:00 am and 3:00 pm	2100	\$ 87.48	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
29	Superior	Marquette	County	Republic	Republic Co. Rd. LO at M-95, Republic, MI	(906) 376-2224	No	Monday through Friday between 7:00 am and 3:00 pm	1500	\$ 87.48	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
30	Superior	Marquette	County	Skandia	Krueger Dr. Skandia, MI	(906) 486-4491 Ext 300	No	Monday through Thursday between 7:00 am and 3:00 pm	50	\$ 87.48	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
31	Superior	Menominee	County	Stephenson	W. 5416 Belgiantown Rd., Stephenson, MI	(906) 863-5100	Yes	Monday through Friday between 7:00 am and 3:30 pm	1400	\$ 83.69	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
32	Superior	Menominee	County	Menominee	3224 10th St., Menominee, MI	(906) 863-3686	No	Monday through Friday between 7:00 am and 3:30 pm	1400	\$ 83.69	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
33	Superior	Menominee	County	Powers	US-2, Powers, MI	(906) 497-5234	No	Monday through Friday between 7:00 am and 3:30 pm	1400	\$ 83.69	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
34	Superior	Ontonagon	County	Bergland	5650 M-64 N., Bergland, MI	(906) 575-3552	No	Monday through Friday between 7:00 am and 3:00 pm	600	\$ 95.91	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
35	Superior	Ontonagon	County	Bruce Crossing	5346 W. M-28, Bruce Crossing, MI	(906) 827-3433	No	Monday through Friday between 7:00 am and 3:00 pm	800	\$ 95.91	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
36	Superior	Ontonagon	County	Mass City	1212 Adventure Ave., Mass City, MI	(906) 883-3303	No	Monday through Friday between 7:00 am and 3:00 pm	1000	\$ 95.91	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
37	Superior	Ontonagon	County	Ontonagon	US-45, Ontonagon, MI	(906) 884-4650	No	Monday through Friday between 7:00 am and 3:00 pm	1000	\$ 95.91	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
38	Superior	Schoolcraft	County	Manistique	East Rd., Manistique, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm	2000	\$ 87.06	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
39	Superior	Schoolcraft	County	Seney	M-28, Seney, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm	2000	\$ 87.06	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

**Total Department of Transportation Tons for Superior Region 34,550**  
**Minimum Purchase Amount (80%) 27,640**

**2019/2020 MDOTSalt - SEASONAL**

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2019/2020 SALT ORDER												
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price per Ton	Billing Address	Billing Contact
									Maximum Purchase Amount (130%)	44,915		



**2019/2020 MDOT Salt - SEASONAL**

**MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:  
NORTH REGION 2019/2020 SALT ORDER**

Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price per Ton	Billing Address	Billing Contact
1	North	Alcona	County	Lincoln	301 N. Lake St., Lincoln, MI	(989) 736-8168	No	Monday through Thursday between 7:00 am and 2:30 pm	700	\$ 75.66	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
2	North	Alpena	County	Alpena	1400 N. Bagley St., Alpena, MI	(989) 354-3252 Ext 227	No	Monday through Thursday between 7:00 am and 2:30 pm	600	\$ 75.20	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
3	North	Antrim	County	Central Lake	1762 S. Main (M-88) Central Lake, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	350	\$ 84.41	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
4	North	Antrim	County	Kewadin	13796 Winters Rd., Elk Rapids, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	50	\$ 84.41	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
5	North	Antrim	County	Mancelona	319 E. Lincoln St., Mancelona, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	100	\$ 84.41	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
6	North	Benzie	County	Honor	11318 Main St., Honor, MI	(231)325-3051	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$ 82.80	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
7	North	Charlevoix	County	Boyne City	1251 Boyne Ave., Boyne City, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$ 84.50	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
8	North	Charlevoix	County	Ironton	11705 Shaw Rd., Charlevoix, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$ 84.50	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
9	North	Cheboygan	County	Cheboygan	729 N. Main St., Cheboygan, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$ 82.61	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
10	North	Cheboygan	County	Tower	3998 S Black River Rd., Tower, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	450	\$ 82.61	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
11	North	Cheboygan	County	Indian River	5302 S. Straits Hwy, Indian River, MI	(231) 238-7775	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$ 82.61	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
12	North	Crawford	County	Grayling	500 Huron St., Grayling, MI	(989) 348-2281	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$ 80.74	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
13	North	Emmet	County	Harbor Springs	2265 E. Hathaway, Harbor Springs, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$ 84.08	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
14	North	Emmet	County	Levering	6227 E. Levering Rd., Levering, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	1800	\$ 84.08	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
15	North	Grand Traverse	County	Kingsley	M-113, Kingsley, MI	(231) 922-4848	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$ 84.42	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
16	North	Grand Traverse	County	Traverse City	1881 Lafrainer Rd., Traverse City, MI	(231) 922-4848 ext. 101	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1100	\$ 84.42	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
17	North	Iosco	County	Oscoda	554 Forrest Rd, Oscoda, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	200	\$ 78.53	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
18	North	Iosco	County	Tawas City	3939 M-55, Tawas City, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$ 78.53	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
19	North	Kalkaska	MDOT	Kalkaska	809 N. Birch, RT. 4, Kalkaska, MI	(231) 258-5611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2500	\$ 82.71	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
20	North	Leelanau	County	Suttons Bay	10550 E. Eckerle Rd., Suttons Bay, MI	(231) 271-3993 ext. 22	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$ 85.89	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
21	North	Leelanau	County	Maple City	129 Church St. Maple City, MI	(231) 271-3993 ext. 22	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$ 85.89	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329

**2019/2020 MDOT Salt - SEASONAL**

**MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:  
NORTH REGION 2019/2020 SALT ORDER**

Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price per Ton	Billing Address	Billing Contact
22	North	Manistee	County	Bear Lake	8946 Chippewa Hwy, Bear Lake, MI	(231) 889-0000	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$ 79.90	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
24	North	Montmorency	MDOT	Atlanta	13490 M-32/M-33, Atlanta, MI	(989) 785-3514	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$ 78.42	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
25	North	Ogemaw	County	Branch	I-75 Cook Rd. Branch, MI	(989) 345-0234	No	Monday through Thursday between 7:00 am and 2:30 pm	900	\$ 79.83	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
26	North	Ogemaw	County	West Branch	1250 S. M-33, West Branch, MI	(989) 345-0234	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$ 79.83	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
27	North	Oscoda	MDOT	Mio	1163 West M-72, Mio, MI	(989) 826-3663	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$ 78.91	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
28	North	Otsego	County	Gaylord	669 W. McCoy Rd., Gaylord, MI	(989) 732-5202	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$ 82.51	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
29	North	Presque Isle	County	Onaway	19916 M-68, Onaway, MI	(989) 733-8731	No	Monday through Thursday between 7:00 am and 2:30 pm	300	\$ 78.76	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
30	North	Presque Isle	County	Rogers City	657 S. Bradley Hwy., Rogers City, MI	(989) 734-2216	No	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$ 78.76	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
31	North	Presque Isle	County	Posen	11472 Michigan Ave., Posen, MI	(989) 766-2680	No	Monday through Thursday between 7:00 am and 2:30 pm	600	\$ 78.76	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
35	North	Wexford	County	Cadillac	9990 E. 34 Rd., Cadillac, MI	(231) 775-9731	Yes	Monday through Thursday between 7:00 am and 2:30 pm	50	\$ 83.21	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
36	North	Wexford	County	Boon	85 West M-115, Boon, MI	(231) 775-9731	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2500	\$ 83.21	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329

<b>Total Department of Transportation Tons for North Region</b>	<b>28,700</b>
<b>Minimum Purchase Amount (80%)</b>	<b>22,960</b>
<b>Maximum Purchase Amount (130%)</b>	<b>37,310</b>

**2019/2020 MDOT Salt - SEASONAL**

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: GRAND REGION 2019/2020 SALT ORDER												
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price per Ton	Billing Address	Billing Contact
1	Grand	Allegan	MDOT	Fennville	5252 E. M-89, Fennville, MI	(269) 561-6701	Yes	Monday through Thursday between 6:00 am and 2:30 pm	3000	\$ 77.12	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
2	Grand	Allegan	MDOT	Plainwell	596 11th St., Plainwell, MI	(269) 685-5350	No	Monday through Thursday between 6:00 am and 2:30 pm	2000	\$ 77.12	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
3	Grand	Barry	MDOT	Hastings	1300 E. Quimby Rd., Hastings, MI	(269) 945-3493	No	Monday through Thursday between 6:00 am and 2:30 pm	2500	\$ 74.98	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
6	Grand	Lake	County	Baldwin	1180 N. Michigan Ave., Baldwin, MI	(231) 745-4666	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$ 75.09	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
7	Grand	Mason	County	Scottville	510 E. State St., Scottville, MI	(231) 757-2882	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$ 72.23	Muskegon Transportation Service Center 2225 Olthoff Drive, Muskegon, MI, 49444	Melanie Thompson Thompsonm15@michigan.gov 231-777-2451
8	Grand	Mecosta	County	Big Rapids	120 N. Dekraft, Big Rapids, MI	(231) 796-2611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$ 73.70	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
9	Grand	Mecosta	County	Morley	19675 Jefferson Rd., Morley, MI	(231) 796-2611	No	Monday through Thursday between 7:00 am and 2:30 pm	1100	\$ 73.70	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
10	Grand	Mecosta	County	Remus	2945 Arthur Rd., Remus, MI	(231) 796-2611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1050	\$ 73.70	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
13	Grand	Osceola	MDOT	Marion	2897 Sixteen Mile Rd., Marion, MI	(231) 743-6831	Yes	Monday through Thursday between 6:00 am and 2:30 pm	800	\$ 73.28	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
14	Grand	Osceola	MDOT	Reed City	19424 US-10, Reed City, MI	(231) 832-5322	Yes	Monday through Thursday between 6:00 am and 2:30 pm	2000	\$ 73.28	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov

<b>Total Department of Transportation Tons for Grand Region</b>	<b>17,450</b>
<b>Minimum Purchase Amount (80%)</b>	<b>13,960</b>
<b>Maximum Purchase Amount (130%)</b>	<b>22,685</b>

**2019/2020 MDOTSalt - SEASONAL**

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: BAY REGION 2019/2020 SALT ORDER												
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price per Ton	Billing Address	Billing Contact
1	Bay	Arenac	County	Standish	4295 W. M-61, Standish, MI	(989) 846-2553	Yes	Monday through Friday between 7:00 am and 3:30 pm	1,500	\$ 75.19	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
2	Bay	Bay	County	Erwin	E. District Garage, 1810 Erwin Nearing Dr, Bay City, MI	(989) 892-4681	Yes	Monday through Friday between 7:00 am and 3:30 pm	500	\$ 73.12	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
3	Bay	Bay	County	Kawkawlin	2600 E. Beaver Rd., Kawkawlin, MI	(989) 686-4610	Yes	Monday through Friday between 7:00 am and 3:30 pm	1,000	\$ 73.12	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
4	Bay	Bay	County	Piconning	N. District Garage, 1383 E. Pinconning Rd, Piconning, MI	(989) 879-3761	Yes	Monday through Friday between 7:00 am and 3:30 pm	500	\$ 73.12	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
5	Bay	Clare	County	Harrison	Mannsinding Rd., Harrison, MI	(989) 539-2151	Yes	Monday through Friday between 7:00 am and 3:30 pm	2,300	\$ 77.85	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
6	Bay	Gladwin	County	Gladwin	301 State St., Gladwin, MI	(989) 426-7441	Yes	Monday through Friday between 7:00 am and 3:30 pm	700	\$ 76.73	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
7	Bay	Gratiot	County	Ithaca	920 E. Center St., Ithaca, MI	(989) 875-3811	Yes	Monday through Friday between 7:00 am and 3:30 pm	1,200	\$ 75.17	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
13	Bay	Isabella	MDOT	Mt. Pleasant	1212 Corporate Dr., Mt. Pleasant, MI	(989) 773-3532	Yes	<b>Early:</b> Monday through Thursday between 6:00 am and 2:30 pm <b>Seasonal:</b> Monday through Friday between 6:00 am and 2:30 pm	1,400	\$ 74.72	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
14	Bay	Midland	County	Sanford	2334 N. Meridian, Sanford, MI	(989) 687-9060	Yes	Monday through Friday between 7:00 am and 3:30 pm	2,000	\$ 74.44	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
15	Bay	Saginaw	MDOT	Saginaw West	1459 South Graham M-52, Saginaw, MI	(989) 781-2310	Yes	<b>Early:</b> Monday through Thursday between 6:00 am and 2:30 pm <b>Seasonal:</b> Monday through Friday between 6:00 am and 2:30 pm	1,300	\$ 73.96	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
16	Bay	Saginaw	MDOT	Saginaw East	3502 E. Washington Ave, Saginaw, MI	(989) 755-1197	Yes	<b>Early:</b> Monday through Thursday between 6:00 am and 2:30 pm <b>Seasonal:</b> Monday through Friday between 6:00 am and 2:30 pm	3,500	\$ 73.96	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255

<b>Total Department of Transportation Tons for Bay Region</b>	<b>15,900</b>
<b>Minimum Purchase Amount (80%)</b>	<b>12,720</b>
<b>Maximum Purchase Amount (130%)</b>	<b>20,670</b>

**2019/2020 MDOTSalt - SEASONAL**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SOUTHWEST REGION 2019/2020 SALT ORDER</b>												
Item	MDOT Region	County	Agency Type	Drop Point Name	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price Per Ton	Billing Address	Billing Contact
1	Southwest	Berrien	MDOT	Sawyer	5948 Sawyer Rd., Sawyer, MI	(269) 426-3700	Yes	Monday through Thursday between 6:00 am and 3:30 pm	1000	\$ 84.11	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
2	Southwest	Berrien	MDOT	Niles	33971 US-12, Niles, MI	(269) 683-2855	Yes	Monday through Thursday between 6:00 am and 3:30 pm	1500	\$ 84.11	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
3	Southwest	Berrien	MDOT	Coloma	3880 Red Arrow Rd., Coloma, MI	(269) 849-1162	Yes	Monday through Thursday between 6:00 am and 3:30 pm	3000	\$ 84.11	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
9	Southwest	Cass	MDOT	Jones	61535 M-40, Jones, MI	(269) 224-5808	Yes	Monday through Friday between 6:00 am and 2:00 pm	3500	\$ 81.34	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
11	Southwest	Van Buren	MDOT	South Haven	09235 Blue Star Mem. Hwy., South Haven, MI	South Haven (269) 637-2408	Yes	Monday through Thursday between 6:00 am and 3:30 pm	1000	\$ 81.00	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
12	Southwest	Van Buren	MDOT	Paw Paw	1003 East Michigan, Paw Paw, MI	Paw Paw (269) 657-4980	Yes	Monday through Thursday between 6:00 am and 3:30 pm	1000	\$ 81.00	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961

<b>Total Department of Transportation Tons for Southwest Region</b>	<b>11,000</b>
<b>Minimum Purchase Amount (80%)</b>	<b>8,800</b>
<b>Maximum Purchase Amount (130%)</b>	<b>14,300</b>

**2019/2020 MDOTSalt - SEASONAL**

<b>MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: UNIVERSITY REGION 2019/2020 SALT ORDER</b>												
<b>Item</b>	<b>MDOT Region</b>	<b>County</b>	<b>Agency Type</b>	<b>Drop Point Name</b>	<b>Drop Point Address</b>	<b>Drop Point Phone Number</b>	<b>Inside Delivery</b>	<b>Delivery Hours</b>	<b>Seasonal Back Up Tons</b>	<b>Price Per Ton</b>	<b>Billing Address</b>	<b>Billing Contact</b>
10	University	Livingston	MDOT	Brighton	10102 East Grand River Ave, Brighton, MI 48116	(810) 229-4250	Yes	Monday through Thursday between 6:00 am and 2:30 pm	6500	\$ 69.36	Brighton Transportation Service Center 10321 E Grand River Ave, Ste 500, Brighton, MI 48116	Sandra Feldhahn FeldhahnS@michigan.gov 810-225-2600

**Total Department of Transportation Tons for University Region 6,500**  
**Minimum Purchase Amount (80%) 5,200**  
**Maximum Purchase Amount (130%) 8,450**

2019/2020 MIDeal Salt - SEASONAL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Tons	Price Per Ton
1	Alger	MUNISING, CITY OF	Industrial Park Dr. Lot 9	Munising	MI	49862	(906) 387-2095	700	\$87.32
2	Alger	ALGER COUNTY ROAD COMMISSION	E9264 M-28	Munising	MI	49862	(906) 387-2042	100	\$87.32
3	Alger	ALGER COUNTY ROAD COMMISSION	N3284 M-67	Limestone	MI	49851	(906) 387-2042	50	\$87.32
4	Alger	ALGER COUNTY ROAD COMMISSION	216662 Lowder Road	Grand Marais	MI	49839	(906) 387-2042	50	\$87.32
5	Baraga	BARAGA COUNTY RD. COMMISSION	18139 US 41 South	L'Anse	MI	49946	(906) 524-7270	50	\$89.83
6	Chippewa	BAY MILLS INDIAN COMMUNITY	12069 W. Lakeshore Dr	Brimley	MI	49715	(906) 248-3356	50	\$89.31
7	Delta	OSF HEALTHCARE ST. FRANCIS HOSP AND MED GROUP	3401 Ludington	Escanaba	MI	49829		100	\$82.68
8	Delta	ESCANABA, CITY OF	1715 Sheridan Road	Escanaba	MI	49829	(906) 786-1842	700	\$82.68
9	Delta	GLADSTONE, CITY OF	30 Michigan Avenue	Gladstone	MI	49837	(906) 428-9577	150	\$82.68
10	Delta	DELTA COUNTY ROAD COMMISSION	3000 32nd Ave. North	Escanaba	Michigan	49829	(906) 786-3200	1500	\$82.68
11	Delta	DELTA COUNTY ROAD COMMISSION	9931 Y.25 Lane	Rapid River	Michigan	49878	(906) 786-3200	1000	\$82.68
12	Delta	BAY DE NOC COMMUNITY COLLEGE-LESS THAN 50	2001 N Lincoln Rd	Escanaba	MI	49829	(906) 217-4139	20	\$82.68
13	Dickinson	NORWAY, CITY OF	400 10th Ave	Norway	Michigan	49870	(906) 563-9641	600	\$84.54
14	Dickinson	KINGSFORD, CITY OF	305 S. Carpenter Avenue	Kingsford	Michigan	49802	(906) 774-3526	200	\$84.54
15	Dickinson	IRON MOUNTAIN, CITY OF	125 N. Stephenson Avenue	Iron Mountain	Michigan	49801	(906) 774-8530	1000	\$84.54
16	Dickinson	DICKINSON COUNTY ROAD COMMISSION	Lincoln Street	Quinnesec	Michigan	49876	(906) 774-1588	250	\$84.54
17	Dickinson	DICKINSON COUNTY ROAD COMMISSION	W6370 M69	Felch	Michigan	49831	(906) 774-1588	200	\$84.54
18	Gogebic	IRONWOOD, CITY OF	200 Penokee Road	Ironwood	Michigan	49938	(906) 932-5050	200	\$94.97
19	Iron	GAATRA, CITY OF	9 Valley	Gaastra	MI	49927		50	\$89.47
20	Iron	CASPIAN CITY	Caspian Ave./Remondini Park	Caspian	MI	49915	(906) 265-2514	50	\$89.47
21	Iron	IRON RIVER, CITY OF	1701 Washington Ave	Iron River	MI	49935	(906) 265-4719	50	\$89.47
22	Mackinac	ST. IGNACE, CITY OF	397 Graham Ave Dock #3	St. Ignace	MI	49781	(906) 643-9671	50	\$83.51
23	Marquette	NEGAUNEE, CITY OF	600 Cherry Street	Negaunee	MI	49866	(906) 475-9991	300	\$87.48
24	Marquette	MARQUETTE, CITY OF	1100 Wright St	Marquette	Mi	49855	(906) 225-8983	600	\$87.48
25	Marquette	ISHPEMING, CITY OF	Lakeshore Drive Carson Rd	Ishpeming	MI	49849	(906) 486-9371	500	\$87.48
26	Marquette	MARQUETTE COUNTY ROAD COMMISSION	Marshall Dr. N of M35 or Co. Rd. ELA	Gwinn	MI	49849	(906) 486-4491	500	\$87.48
27	Marquette	MARQUETTE COUNTY ROAD COMMISSION	1610 N Second St	Ishpeming	MI	49849	(906) 486-4491	200	\$87.48
28	Menominee	MENOMINEE COUNTY ROAD COMMISSION	3224 10th Street	Menominee	MI	49858	(906) 753-6914	150	\$83.69
29	Menominee	MENOMINEE COUNTY ROAD COMMISSION	W5416 Belgiumtown Road	Stephenson	MI	49887	(906) 753-6914	200	\$83.69
30	Menominee	MENOMINEE COUNTY ROAD COMMISSION	W3850 US 2 & 41	Powers	MI	49874	(906) 753-6914	150	\$83.69
31	Menominee	HANNAHVILLE INDIAN COMMUNITY	W300 NO 39TH RD	WILSON	MI	49896	(906) 723-2650	100	\$83.69
32	Menominee	MENOMINEE, CITY OF	808 OGDEN STREET	MARINETTE	WI	54143	(906) 863-1736	1000	\$83.69
33	Ontonagon	Ontonagon County Road Commission	5650 North M-64	Bergland	Michigan	49910	(906) 884-2332	100	\$95.91
34	Ontonagon	Ontonagon County Road Commission	5237 West M-28	Bruce Crossing	Michigan	49912	(906) 884-2332	100	\$95.91
35	Ontonagon	Ontonagon County Road Commission	1202 Adventure Ave	Mass City	Michigan	49948	(906) 884-2332	100	\$95.91
36	Ontonagon	Ontonagon County Road Commission	1300 Rockland Road	Ontonagon	Michigan	49953	(906) 884-2332	100	\$95.91
37	Schoolcraft	MANISTIQUE, CITY OF	300 N Maple Street	Manistique	MI	49854	(906) 450-2060	200	\$87.06
38	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMMISSION	332N East Road	Manistique	MI	49854	(906) 341-5634	100	\$87.06
39	Schoolcraft	SCHOOLCRAFT COUNTY ROAD COMMISSION	Railroad Street	Seney	MI	49883	(906) 341-5634	50	\$87.06

2019/2020 MIDeal Salt - SEASONAL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>	Price per
1	Alpena	ALPENA PUBLIC SCHOOLS-	3500 S. 3rd. Ave	Alpena	Michigan	49707	(989) 358-5794	10	\$75.20
2	Alpena	ALPENA PUBLIC SCHOOLS-	3303 S. 3rd. Ave.	Alpena	Michigan	49707	(989) 358-5794	10	\$75.20
3	Alpena	ALPENA PUBLIC SCHOOLS-	2373 Gordon Rd.	Alpena	Michigan	49707	(989) 358-5794	10	\$75.20
4	Alpena	ALPENA, CITY OF	1001 Long Lake Avenue	Alpena	MI	49707	(989) 354-1721	800	\$75.20
5	Antrim	ANTRIM COUNTY ROAD	319 E. Lincoln Street	Mancelon	MI	49659	(231) 587-8521	100	\$84.41
6	Antrim	ANTRIM COUNTY ROAD	1762 S. Main St. (M-88)	Central	MI	49622	(231) 587-8521	1050	\$84.41
8	Antrim	ANTRIM COUNTY ROAD	13796 Winters Road	Kewadin	MI	49648	(231) 587-8521	50	\$84.41
9	Benzie	BENZIE COUNTY ROAD	10658 Deadstream Road	Honor	MI	49640	(231) 325-3051	800	\$82.80
10	Charlevoix	CHARLEVOIX COUNTY ROAD	1251 BOYNE AVENUE	BOYNE	MICHIGA	49712	(231) 582-7330	1800	\$84.50
11	Charlevoix	CHARLEVOIX COUNTY ROAD	11705 SHAW ROAD	CHARLEV	MICHIGA	49720	(231) 582-7330	1300	\$84.50
12	Charlevoix	BOYNE CITY	1028 Robinson St.	Boyne	Michigan	49712	(231) 582-0375	150	\$84.50
13	Charlevoix	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	MI.	49720	(231) 547-3276	200	\$84.50
14	Cheboyga	CHEBOYGAN COUNTY ROAD	729 North Main Street	Cheboyga	MI	49721	(231) 238-7775	1500	\$82.61
15	Cheboyga	CHEBOYGAN COUNTY ROAD	5302 South Straits Hwy	Indian	MI	49749	(231) 238-7775	800	\$82.61
16	Cheboyga	CHEBOYGAN COUNTY ROAD	3998 South Black River Road	Onaway	MI	49765	(231) 238-7775	400	\$82.61
17	Cheboyga	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYG	MI	49721	231-627-2582	450	\$82.61
18	Crawford	CRAWFORD COUNTY ROAD	500 huron st	grayling	MI	49738	(989) 348-2281	1700	\$80.74
19	Crawford	AGENCY - DMVA	Camp Grayling	Grayling	MI	49738	(517) 481-7655	250	\$80.74
20	Emmet	EMMET COUNTY ROAD	2265 East Hathaway Road	Harbor	Mi	49740	231-347-8142	1500	\$84.08
21	Emmet	EMMET COUNTY ROAD	6227 East Levering Road	Levering	MI	49755	231-347-8142	900	\$84.08
22	Emmet	PETOSKEY, CITY OF	110 WEST SHERIDAN	PETOSKEY	MICHIGA	49770	(231) 347-2500	2500	\$84.08
23	Emmet	HARBOR SPRINGS, CITY OF	204 E Fairview St	Harbor	MI	49740	(231) 526-2104	350	\$84.08
24	Emmet	MACKINAW CITY	605 Pond Street	Mackinaw	Michigan	49701	(231) 436-5537	200	\$84.08
25	Emmet	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	mi.	49770	(231) 348-2344	150	\$84.08
26	Grand	NORTHWESTERN MICHIGAN	1861 College Drive	TRAVERSE	Michigan	49686	(231) 995-1130	100	\$84.42
27	Grand	GRAND TRAVERSE COUNTY	1471 East M 113	Kingsley	MI	49649	(231) 922-4848	2000	\$84.42
28	Grand	GRAND TRAVERSE COUNTY	1881 LaFranier	Traverse	MI	49696	(231) 922-4848	1500	\$84.42
29	Grand	TRAVERSE CITY, CITY OF	625 WOODMERE AVENUE	TRAVERSE	MI	49686	(231) 922-4900	500	\$84.42
30	Iosco	OSCODA AREA SCHOOLS-	3550 E. River Road	Oscoda	MI	48750		25	\$78.53
31	Iosco	EAST TAWAS, CITY OF	810 W. Westover St	East	MI	48730	(989) 362-6161	150	\$78.53
32	Iosco	IOSCO COUNTY ROAD	3939 W. M-55	Tawas	MI	48763	(989) 362-4433	600	\$78.53
33	Iosco	IOSCO COUNTY ROAD	554 Forest Road	Oscoda	MI	48750	(989) 362-4433	500	\$78.53
34	Leelanau	LEELANAU COUNTY ROAD	10550 E Eckerle Road	Suttons	MI	49682	(231) 271-3993	400	\$85.89
35	Leelanau	LEELANAU COUNTY ROAD	129 Church Street	Maple	MI	49664	(231) 271-3993	400	\$85.89
36	Manistee	MANISTEE COUNTY ROAD	8946 Chippewa Hwy	Bear Lake	Michigan	49614	(231) 889-0000	500	\$79.90
37	Manistee	MANISTEE, CITY OF	280 Washington Street	Manistee	MI	49660	(231) 723-7132	600	\$79.90
38	Montmor	MONTMORENCY COUNTY	11445 M-32W	Atlanta	Mi	49709	(989) 785-3334	1100	\$78.42
39	Ogemaw	WEST BRANCH, CITY OF	403 S FIRST ST	WEST	MI	48661	(989) 345-0500	150	\$79.83
40	Ogemaw	OGEMAW COUNTY ROAD	1250 S. M-33	West	MI	48661	(989) 345-2240	800	\$79.83
41	Oscoda	OSCODA COUNTY ROAD	1251 Gerber Road	Mio	Michigan	48647	(989) 826-3218	150	\$78.91
42	Otsego	GAYLORD, CITY OF	102 East Seventh Street	Gaylord	MI	49735	(989) 732-4060	800	\$82.51
43	Otsego	OTSEGO COUNTY ROAD	669 WEST MCCOY	GAYLORD	MI	49735	(989) 732-5202	500	\$82.51
44	Presque	PRESQUE ISLE COUNTY	657 South Bradley Hwy	Rogers	MI	49779	(989) 734-2216	600	\$78.76
45	Presque	PRESQUE ISLE COUNTY	19916 M-68	Onaway	MI	49759	(989) 734-2216	300	\$78.76
46	Presque	PRESQUE ISLE COUNTY	11472 Michigan Ave	Posen	MI	49776	(989) 734-2216	200	\$78.76
47	Presque	ROGERS CITY, CITY OF	1221 RIVERVIEW	ROGERS	MI	49779	(989) 734-2191	150	\$78.76
48	Wexford	MANTON, CITY OF	5281 N 41 1/2 RD	Manton	MI	49663		50	\$83.21
49	Wexford	WEXFORD COUNTY ROAD	85 W M-115	BOON	MI	49618	(231) 775-9731	1300	\$83.21



2019/2020 MIDEAL Salt - SEASONAL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>	Price per
1	Allegan	OTSEGO, CITY OF	243 N FARMER	OTSEGO	MI	49078	(269) 692-3391	150	\$77.12
2	Allegan	HOLLAND, CITY OF	333 Wyngarden Way	Holland	MI	49423	(616) 928-2400	2500	\$77.12
3	Allegan	ALLEGAN COUNTY ROAD	2594 -12th Street	Shelbyvill	MI	49344	(269) 673-2184	750	\$77.12
4	Allegan	ALLEGAN COUNTY ROAD	3667 - 136th Avenue	Hamilton	MI	49419	(269) 673-2184	750	\$77.12
5	Allegan	ALLEGAN COUNTY ROAD	1308 Lincoln Road	Allegan	MI	49010	(269) 673-2184	750	\$77.12
6	Allegan	ALLEGAN COUNTY ROAD	5337 124th Avenue (M-89)	Fennville	MI	49348	(269) 673-2184	750	\$77.12
7	Allegan	PLAINWELL, CITY OF	126 Fairlane Street	Plainwell	MI	49080	(269)685-9363	300	\$77.12
8	Allegan	PLAINWELL COMMUNITY	680 Starr Rd	Plainwell	Mi	49080	(269) 685-6338	150	\$77.12
9	Allegan	WAYLAND UNION SCHOOLS	324 W Sycamore	Wayland	Michigan	49348	(269) 792-2012	50	\$77.12
10	Allegan	WAYLAND, CITY OF	965 S. Main Street	Wayland	MI	49348	(269) 792-0686	400	\$77.12
11	Allegan	SAUGATUCK, CITY OF	3338 Blue Star Highway	Saugatuck	MI	49453	(269) 857-2603	350	\$77.12
12	Allegan	ALLEGAN, CITY OF	691 Airway Dr.	Allegan	MI	49010	(269) 686-1115	250	\$77.12
13	Barry	MIDDLEVILLE, VILLAGE OF	608 Sheridan St.	Middlevill	MI	49333	(269) 795-2094	250	\$74.98
14	Barry	BARRY COUNTY ROAD	1725 West M-43 Highway	Hastings	MI	49058	(269) 945-3449	5000	\$74.98
15	Barry	NASHVILLE, VILLAGE OF	202 1/2 S. Main	Nashville	MI	49073	(517) 852-9571	100	\$74.98
16	Barry	SPECTRUM HEALTH	1230 W. State St	Hastings	MI	49508		150	\$74.98
17	Barry	HASTINGS CITY OF	301 East Court Street	Hastings	Michigan	49058	(269) 945-2468	900	\$74.98
18	Kent	SPECTRUM HEALTH	522 Plymouth NE	Grand	Michigan	49503		700	\$79.38
19	Kent	KENT CITY, VILLAGE OF	300 Spring Street	Kent City	MI	49330	(616) 678-7232	50	\$79.38
20	Mason	LUDINGTON, CITY OF	800 BLK. N. HARRISON	LUDINGT	MI	49431	(231) 843-2873	600	\$72.23
21	Mason	MASON COUNTY ROAD	510 E State St	Scottville	Michigan	49454	(231) 757-2882	800	\$72.23
22	Mecosta	FERRIS STATE UNIVERSITY	111 West Knollview	Big Rapids	MI	49307	(231) 591-2925	350	\$73.70
23	Mecosta	BIG RAPIDS, CITY OF	325 N DeKrafft Avenue	Big Rapids	MI	49307	(231) 592-4015	700	\$73.70
24	Mecosta	MECOSTA COUNTY ROAD	120 N DeKrafft	Big Rapids	MI	49307	(231) 796-2611	350	\$73.70
25	Mecosta	MECOSTA COUNTY ROAD	2945 Arthur Road	Remus	MI	49340	(231) 796-2611	300	\$73.70
26	Mecosta	MECOSTA COUNTY ROAD	19675 Jefferson Road	Morley	MI	49336	(231) 796-2611	300	\$73.70
27	Montcalm	LAKEVIEW, VILLAGE OF	10300 North Street	Lakeview	Michigan	48850	(989) 352-7473	50	\$78.22
28	Montcalm	HOWARD CITY, VILLAGE OF	605 Cedar	Howard	Mich	49329	(231) 937-4311	50	\$78.22
29	Montcalm	GREENVILLE, CITY OF	218 E. FAIRPLAINS	GREENVIL	MICHIGA	48838	(616) 754-5098	750	\$78.22
30	Muskego	MUSKEGON, CITY OF	1350 E. Keating	Muskego	Michigan	49442	(231) 724-4100	3000	\$76.25
31	Muskego	RAVENNA, VILLAGE OF	12090 Crockery Creek Drive	Ravenna	MI	49451	(231) 853-2360	100	\$76.25
32	Muskego	NORTON SHORES, CITY OF	1174 E Mt Garfield	Muskego	MI	49441	(231) 798-4391	2100	\$76.25
33	Muskego	NORTH MUSKEGON, CITY OF	2701 Celery Lane	North	MI	49445	(231) 744-1621	400	\$76.25
34	Muskego	ROOSEVELT PARK, CITY OF	1572 GARRISON	ROOSEVE	MICHIGA	49441	(231) 755-3721	50	\$76.25
35	Muskego	FRUITPORT, VILLAGE OF	45 N 2ND Avenue	Fruitport	MI	49415	(231) 865-3577	50	\$76.25
36	Muskego	MUSKEGON HEIGHTS, CITY OF	3124 WOOD ST	MUSKEG	MICHIGA	49444	(231) 739-3378	750	\$76.25
37	Muskego	MUSKEGON COUNTY ROAD	7100 Whitehall Rd	Whitehall	MI	49461	(231) 788-7260	7000	\$76.25
38	Muskego	MUSKEGON COUNTY ROAD	7700 E Apple Ave (M46)	Muskego	MI	49442	(231) 788-7260	8000	\$76.25
39	Newaygo	NEWAYGO COUNTY ROAD	White Cloud Facility 935 E. One	White	Michigan	49349	(231)689-6682	9000	\$77.26
40	Newaygo	NEWAYGO COUNTY ROAD	Newayo Facility 8527 S. Mundy	Newaygo	Michigan	49337	(231)689-6682	2000	\$77.26
41	Osceola	MARION, VILLAGE OF	2897 SIXTEEN MILE RD.	MARION	MICHIGA	49665	(231) 743-6801	100	\$73.28
42	Osceola	OSCEOLA COUNTY ROAD	4737 Makwa Dr	Hersey	MI	49639	(231) 832-5171	1100	\$73.28
43	Osceola	OSCEOLA COUNTY ROAD	13353 20 Mile Rd	Tustin	MI	49688	(231) 832-5171	1000	\$73.28
44	Osceola	EVART, CITY OF	5468 110th ave	Evart	MI	49631	(231) 734-2101	150	\$73.28
45	Osceola	REED CITY, CITY OF	505 E. Lincoln Ave	Reed City	MI	49677	(231) 832-2245	100	\$73.28
46	Ottawa	OTTAWA COUNTY ROAD	14110 Lakeshore Drive	Grand	MI	49417	(616) 842-5400	4200	\$72.23
47	Ottawa	OTTAWA COUNTY ROAD	475 - 68th Avenue N.	Coopersvil	MI	49404	(616) 842-5400	3000	\$72.23
48	Ottawa	OTTAWA COUNTY ROAD	12150 Ransom Street	Holland	MI	49424	(616) 842-5400	8900	\$72.23
49	Ottawa	OTTAWA COUNTY ROAD	2500 Marcan Avenue	Jenison	MI	49428	(616) 842-5400	6400	\$72.23
50	Ottawa	HOLLAND COMMUNITY	602 Michigan Ave	Holland	MI	49423	(616) 394-3144	50	\$72.23
51	Ottawa	NORTH OTTAWA COMMUNITY	403 Taylor St.	Grand	Michigan	49417	(616) 847-5376	50	\$72.23
52	Ottawa	GRAND HAVEN, CITY OF	1120 Jackson	Grand	MI	49417	(616) 847-3493	800	\$72.23
53	Ottawa	ZEELAND, CITY OF	600 east roosevelt	zeeland	michigan	49464	(616) 836-5087	1100	\$72.23
54	Ottawa	COOPERSVILLE, CITY OF	115 W RANDALL ST	COOPERS	MI	49404		50	\$72.23
55	Ottawa	SPRING LAKE, VILLAGE OF	210 S. Buchanan	Spring	Michigan	49456	(616) 638-6472	150	\$72.23
56	Ottawa	HUDSONVILLE, CITY OF	5713 Balsam Dr	Hudsonvill	MI	49426	(616) 669-0200	800	\$72.23
57	Ottawa	OTTAWA COUNTY-LESS THAN 50 T	12220 Fillmore	West Olive	MI	49460	(616) 738-4873	35	\$72.23

2019/2020 MIDeal Salt - SEASONAL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price per
1	Arenac	STANDISH, CITY OF	909 W Cedar	Standish	MI	48658	(989) 846-9588	100	\$75.19
2	Arenac	SAGINAW CHIPPEWA INDIAN	2690 Worth Rd.	Standish	MI	48658	989-775-5784	250	\$75.19
3	Bay	DELTA COLLEGE	Delta College, 1961 Delta Road	University	MI	48710	(989) 686-9228	100	\$73.12
4	Bay	ESSEXVILLE, CITY OF	1500 Pine St	Essexville	MI	48732	(989) 893-7192	200	\$73.12
5	Bay	BAY REGIONAL MEDICAL CENTER	129 tuscola ave.	bay city	mi	48708	(989) 894-3759	250	\$73.12
6	Bay	BAY COUNTY ROAD	2600 E. Beaver Rd. (west)	Kawkawlin	Mi.	48631	(989) 686-4610	2000	\$73.12
7	Bay	BAY COUNTY ROAD	1383 E. Pinconning Rd. (north)	Pinconning	Mi.	48650	(989) 686-4610	500	\$73.12
8	Bay	BAY COUNTY ROAD	1816 W. 27th Street (east)	Bay City	Mi.	48708	(989) 686-4610	500	\$73.12
9	Bay	BAY CITY, CITY OF	800 S. Water Street	Bay City	MI	48708	(989) 894-8115	750	\$73.12
10	Bay	AUBURN, CITY OF	113 E. Elm Street	Auburn	MI	48611	(989) 662-6761	100	\$73.12
11	Bay	PINCONNING, CITY OF	1383 E Pinconning Rd	Pinconning	MI	48650	(989) 879-2360	50	\$73.12
12	Clare	CLARE COUNTY ROAD	3900 E. Mannsiding Road	Harrison	MI	48625	(989) 539-2151	1450	\$77.85
13	Clare	CLARE, CITY OF	601 W. Fifth Street	Clare	MI	48617	(989) 386-2182	150	\$77.85
14	Clare	FARWELL, VILLAGE OF	202 W Fifth St	Clare	MI	48617	(989) 588-9530	50	\$77.85
15	Clare	MID MICHIGAN COMMUNITY	1375 S. Clare Ave.	Harrison	Michigan	48625	(989) 386-6654	100	\$77.85
16	Genesee	CARMAN-AINSWORTH COMM	3147 S. Dye Rd.	Flint	MI	48507	(810) 591-8247	250	\$71.44
17	Genesee	MT. MORRIS, CITY OF	720 Hughes St	Mt. Morris	MI	48458	(810) 686-8380	150	\$71.44
18	Genesee	Clio Area School District	2242 VIENNA RD	CLIO	MI	48420	(810) 591-0500	50	\$71.44
19	Genesee	BAKER COLLEGE	1050 W Bristol Rd.	Flint	MI	48507	(517) 780-4568	100	\$71.44
20	Genesee	MOTT COMMUNITY COLLEGE	1401 E Court St	Flint	MI	48503	(810) 762-0048	450	\$71.44
21	Genesee	CLIO, CITY OF	210 N. Railway	Clio	MI	48420	(810) 686-5850	250	\$71.44
22	Genesee	MICHIGAN, UNIVERSITY OF	University of Michigan 602 Mill St.	Flint	MI	48502	(734) 936-1592	150	\$71.44
23	Gladwin	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	MI	48612	(989) 435-9343	50	\$76.73
24	Gladwin	GLADWIN COUNTY ROAD	301 S. State Street	Gladwin	MI	48624	(989) 426-7441	1000	\$76.73
25	Gladwin	GLADWIN, CITY OF	201 South State Street	Gladwin	Michigan	48624	(989) 426-9231	300	\$76.73
26	Gratiot	AGENCY- DOC-Central Michigan	320 N Hubbard	St. Louis	MI	48847		100	\$75.17
27	Gratiot	BRECKENRIDGE, VILLAGE OF	271 Sexton Street	Breckenridge	Michigan	48615		50	\$75.17
28	Gratiot	ST. LOUIS, CITY OF	320 E. Prospect St.	St. Louis	MI	48880	(989) 681-3644	100	\$75.17
29	Gratiot	GRATIOT COUNTY ROAD	920 center street	ithaca	mi	48847	(989) 875-3820	800	\$75.17
30	Gratiot	ALMA, CITY OF	800 Washington	Alma	Michigan	48801	463-8339	50	\$75.17
31	Gratiot	ITHACA, CITY OF	210 S ELM STREET	ITHACA	MI	48847	(989) 875-3200	100	\$75.17
40	Isabella	LAKE ISABELLA, VILLAGE OF	201 S. Coldwater Road	Lake Isabella	MI	48893	(989) 644-8654	150	\$74.72
41	Isabella	CENTRAL MICHIGAN UNIVERSITY	Bellows	Mt Pleasant	MI	48859	(989) 774-3118	700	\$74.72
42	Isabella	MID MICHIGAN COMMUNITY	2600 S. Summerton	Mt. Pleasant	Michigan	48858	(989) 386-6654	50	\$74.72
43	Isabella	ISABELLA COUNTY ROAD	2261 E. Remus Rd.	Mt. Pleasant	MI	48858	(989) 773-7131	1000	\$74.72
44	Isabella	ISABELLA COUNTY ROAD	5037 W. Airline	Weidman	MI	48893	(989) 773-7131	200	\$74.72
45	Isabella	MT. PLEASANT, CITY OF	1303 N. Franklin Street	Mt. Pleasant	MI	48858	(989) 779-5401	500	\$74.72
46	Isabella	SHEPHERD, VILLAGE OF	208 W. Boulevard	Shepherd	MI	48883	(989) 828-5062	150	\$74.72
47	Isabella	SAGINAW CHIPPEWA INDIAN	6357 E. Broadway	Mt. Pleasant	MI	48858	989-775-5784	650	\$74.72
48	Isabella	SAGINAW CHIPPEWA INDIAN	7377 E. Tomah Rd.	Mt. Pleasant	MI	48858	989-775-5784	400	\$74.72
58	Midland	MIDLAND COUNTY ROAD	2334 North Meridian Rd.	Sanford	Michigan	48657	(989) 687-9060	1450	\$74.44
59	Midland	COLEMAN, CITY OF	108 Jackson St.	Coleman	Michigan	48618	(989) 465-9182	150	\$74.44
60	Midland	MIDLAND, CITY OF	4811 N Saginaw Road	Midland	MI	46840	(989) 837-3331	2500	\$74.44
61	Saginaw	SAGINAW, CITY OF	1435 S. Washington Ave.	Saginaw	Michigan	48601	(989) 759-1413	1500	\$73.96
62	Saginaw	SAGINAW COUNTY ROAD	330 Cedar St.	Saginaw	Mi.	48626	(989) 399-3773	2500	\$73.96
63	Saginaw	SAGINAW COUNTY ROAD	3110 Sheridan Ave.	Saginaw	Mi.	48601	(989) 399-3773	5000	\$73.96
64	Saginaw	SAGINAW COUNTY ROAD	720 Lansing St.	Saginaw	Mi.	48616	(989) 399-3773	3000	\$73.96
65	Saginaw	CHESANING, VILLAGE OF	1105 N. Main St	Chesaning	MI	48616	(989) 845-3800	50	\$73.96
66	Saginaw	MBS INTERNATIONAL AIRPORT	8580 Freeland Rd.	Freeland	Mi.	48623	(989) 695-9727	50	\$73.96
67	Saginaw	BIRCH RUN, VILLAGE OF	12060 Heath Street	Birch Run	Michigan	48415	(989) 624-5711	200	\$73.96
68	Saginaw	FRANKENMUTH, CITY OF	216 W. Schleier	Frankenmuth	MI.	48734	(989) 652-3443	400	\$73.96
69	Saginaw	ST. CHARLES, VILLAGE OF	555 ENTREPRENEUR DR	ST. CHARLES	MI	48655	(989) 865-8287	50	\$73.96
70	Saginaw	SAGINAW VALLEY STATE	7400 Bay Road	University	Michigan	48710	(989) 964-4101	100	\$73.96
71	Saginaw	COVENANT HEALTHCARE	5606 N. Westervelt Sargent Dock	Saginaw	MI	48602	(989) 583-4090	600	\$73.96
72	Saginaw	SAGINAW VALLEY STATE	7400 Bay Road	University	Michigan	48710	(989) 964-4101	20	\$73.96

2019/2020 MIDeal Salt - SEASONAL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>	Price per
1	Berrien	BUCHANAN, CITY OF	606 Clark Street	Buchanan	Michigan	49107	(269) 208-0346	200	\$84.11
2	Berrien	BRIDGMAN CITY OF	9825 Maple St	Bridgman	Michigan	49106	(269) 465-5144	300	\$84.11
3	Berrien	COLOMA, CITY OF	175 North St.	Coloma	MI	49038	(269) 468-6606	400	\$84.11
4	Berrien	STEVENSVILLE VILLAGE OF	5768 St. Joseph Ave.	Stevensvil	Michigan	49127	(269) 429-1802	100	\$84.11
5	Berrien	BARODA, VILLAGE OF	9205 First St.	Baroda	MI	49101	(269) 422-1779	50	\$84.11
6	Berrien	NILES, CITY OF	1815 Eagle Street	Niles	MI	49120	(269) 683-4700	1000	\$84.11
7	Berrien	ST. JOSEPH, CITY OF	1160 Broad St.	St. Joseph	MI	49085	(269) 983-6341	100	\$84.11
8	Berrien	NEW BUFFALO, CITY OF	204 E Jefferson Street	New	MI	49117	(269) 469-1500	150	\$84.11
9	Berrien	THREE OAKS, VILLAGE OF	Street Dept garage on central	Three	MI	49128	(269) 756-9221	150	\$84.11
10	Berrien	WATERVLIET, CITY OF	235 Butternut Street	Watervlie	MI	49098	(269) 463-4041	100	\$84.11
11	Berrien	BERRIEN SPRINGS, VILLAGE	Andrews University	Berrien	MI	49103	(269) 473-6921	50	\$84.11
12	Berrien	BERRIEN SPRINGS, VILLAGE	540 N. Bluff	Berrien	MI	49103	(269) 473-6921	50	\$84.11
13	Berrien	BERRIEN COUNTY	6248 W. Main Street	Eau Claire	MI	49111	(269) 925-1196	900	\$84.11
14	Berrien	BERRIEN COUNTY	1940 Bakertown Road	Buchanan	MI	49107	(269) 925-1196	1300	\$84.11
15	Berrien	BERRIEN COUNTY	3377 Hennessey Road	Watervlie	MI	49098	(269) 925-1196	100	\$84.11
16	Berrien	BERRIEN COUNTY	9200 Hills Road	Baroda	MI	49102	(269) 925-1196	1300	\$84.11
17	Berrien	BERRIEN COUNTY	2860 E. Napier	Benton	MI	49022	(269) 925-1196	1300	\$84.11
18	Berrien	BERRIEN COUNTY	6189 US-12 W	Three	MI	49127	(269) 925-1196	100	\$84.11
19	Cass	CASS COUNTY ROAD	59266 O'keefe	Cassopoli	MI	49031	(269) 445-8611	2000	\$81.34
20	Cass	MARCELLUS, VILLAGE OF	390 East Monroe St.	Marcellus	MI	49067		50	\$81.34
21	Cass	DOWAGIAC, CITY OF	302 Wolf Street	Dowagiac	MI	49047	(269) 782-8200	150	\$81.34
22	St. Joseph	ST. JOSEPH COUNTY ROAD	103 West Peck St.	White	Michigan	49099	(269)467-6393	50	\$78.83
23	St. Joseph	ST. JOSEPH COUNTY ROAD	303 West State Street	Mendon	Michigan	49072	(269)467-6393	50	\$78.83
24	St. Joseph	THREE RIVERS, CITY OF	1015 S. Lincoln Ave	Three	MI	49093	(269) 273-1845	150	\$78.83
25	St. Joseph	ST. JOSEPH COUNTY ROAD	212 West Main Street	Centrevill	Michigan	49032	(269)467-6393	50	\$78.83
26	St. Joseph	ST. JOSEPH COUNTY ROAD	20914 M-86	Centrevill	Michigan	49032	(269)467-6393	2000	\$78.83
27	St. Joseph	STURGIS, CITY OF	805 N. Centerville Rd.	Sturgis	MI	49091	(269) 651-2879	150	\$78.83
28	VanBuren	DECATUR, VILLAGE OF	114 Eli St.	Decatur	MI	49045	(269) 423-6114	50	\$81.00
29	VanBuren	SOUTH HAVEN, CITY OF	1199 8th Ave	South	Michigan	49090	(269) 637-0737	900	\$81.00
30	VanBuren	LAWTON VILLAGE OF	200 James Street	Lawton	Michigan	49065	(269) 624-6407	50	\$81.00
31	VanBuren	PAW PAW, VILLAGE OF	110 Harry L. Bush Blvd.	Paw Paw	Michigan	49079	(269) 657-3169	150	\$81.00
32	VanBuren	HARTFORD, CITY OF	200 Beechwood	Hartford	MI	49057	(269) 621-2477	150	\$81.00
33	VanBuren	BANGOR, CITY OF	421 W Arlington St	Bangor	Michigan	49013	(269) 427-5831	50	\$81.00
34	VanBuren	VAN BUREN COUNTY ROAD	204 S. SECOND ST.	LAWRENC	MICHIGA	49064	(269)674-8011	1500	\$81.00
35	VanBuren	VAN BUREN COUNTY ROAD	325 W. KALAMAZOO ST.	BLOOMIN	MICHIGA	49026	(269)674-8011	700	\$81.00
36	VanBuren	VAN BUREN COUNTY ROAD	66180 M-43	BANGOR	MICHIGA	49013	(269)674-8011	600	\$81.00

2019/2020 MIDeal Salt - SEASONAL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>	Price per
1	Livingston	PINCKNEY, VILLAGE OF	1600 Paterson Lake rd.	Pinckney	mi	48169		150	\$69.36
2	Livingston	BRIGHTON, CITY OF	420 S. Third St.	Brighton	MI	48116	(810) 225-9282	1200	\$69.36
3	Livingston	AGENCY - DOC-Woodland Center	9036 E M-36	Whitmore	MI	48189	(734) 449-3946	30	\$69.36

2019/2020 MIDeal Salt - SEASONAL

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>	Price per
1	Wayne	GROSSE POINTE, CITY OF	17147 Maumee	Grosse	Michigan	48230	(313) 417-1181	350	\$64.77
2	Wayne	SCHOOLCRAFT COMMUNITY	18600 Haggerty Rd-	Livonia	MI	48152	(734) 462-4444	700	\$72.39
3	Wayne	GROSSE POINTE PARK, CITY	1005 Wayburn	Grosse	Michigan	48230	(313) 822-5100	1200	\$66.13
4	Wayne	INKSTER, CITY OF	26900 Princeton	Inkster	Michigan	48141	(313) 563-9774	500	\$64.17
5	Wayne	GREAT LAKES WATER	9300 W Jefferson	Detroit	Michigan	48209	(313) 964-9515	1500	\$64.17
6	Wayne	AGENCY - DCH-Walter P.	30901 Palmer Rd	Westland	MI	48186		100	\$67.17
7	Wayne	DETROIT, CITY OF- LESS	11499 Conner Ave	Detroit	Michigan	48213	(313) 224-3932	1	\$64.17



**STATE OF MICHIGAN  
ENTERPRISE PROCUREMENT**

Department of Technology, Management and Budget  
525 W. Allegan Street, Lansing, MI 48913  
P.O. Box 30026, Lansing, MI 48909

**NOTICE OF CONTRACT**

NOTICE OF CONTRACT NO. **171-180000000787**  
between  
THE STATE OF MICHIGAN  
and

<b>CONTRACTOR</b>	Compass Minerals America, Inc.
	9900 West 10th Street, Suite 600
	Overland, KS 66210
	Doug Dyer
	913-344-9346
	dyerd@compassminerals.com
	CV0058576

<b>STATE</b>	Program Manager	Melissa Longworth, P.E	MDOT
		517-636-4386	
	LongworthM@michigan.gov		
	Contract Administrator	Lymon C. Hunter, DPPB	DTMB
		517-249-0476	
		HunterL@michigan.gov	

CONTRACT SUMMARY			
<b>DESCRIPTION:</b> Bulk Salt, Early Fill & Seasonal Back-Up- Statewide & MiDEAL			
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE CHANGE(S) NOTED BELOW
September 1, 2018	August 31, 2023	5- 1 year	August 31, 2023
PAYMENT TERMS		DELIVERY TIMEFRAME	
Net 45		Per the attached specifications	
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING
<input type="checkbox"/> P-card <input type="checkbox"/> Direct Voucher (DV) <input type="checkbox"/> Other			<input checked="" type="checkbox"/> Yes <input type="checkbox"/> No
MINIMUM DELIVERY REQUIREMENTS			
N/A			
MISCELLANEOUS INFORMATION			
<b>THIS IS NOT AN ORDER:</b> This contract agreement is awarded on the basis of our inquiry bearing ITN 180000000039. Orders for delivery will be issued directly by Departments and through the issuance of a Delivery Order.			
ESTIMATED CONTRACT VALUE AT TIME OF EXECUTION			<b>\$20,600,437.50</b>

**FOR THE CONTRACTOR:**

Compass Minerals America, Inc.  
Company Name

  
Authorized Agent Signature

Anthony J. Sepich  
Authorized Agent (Print or Type)

6/1/18

\_\_\_\_\_  
Date

**FOR THE STATE:**  
  
\_\_\_\_\_  
Signature

\_\_\_\_\_  
Dan Stevens,  
Category Manager, Commodities

\_\_\_\_\_  
Central Procurement

\_\_\_\_\_  
Date



# STATE OF MICHIGAN

## STANDARD CONTRACT TERMS

This STANDARD CONTRACT ("Contract") is agreed to between the State of Michigan (the "State") and Compass Minerals America, Inc. ("Contractor"), a Kansas corporation. The Bulk Salt, Early Fill and Seasonal Back-up Contract is effective on September 1, 2018 ("Effective Date"), and unless terminated, expires on August 31, 2023.

This Contract(s) may be renewed for up to 5 additional 1 year period(s). Renewal must be by written agreement of the parties and will automatically extend the Term of this Contract. The parties agree as follows:

The parties agree as follows:

1. **Duties of Contractor.** Contractor must perform the services and provide the deliverables described in Schedule A – Statement of Work (the "Contract Activities"). An obligation to provide delivery of any commodity is considered a service and is a Contract Activity.

Contractor must furnish all labor, equipment, materials, and supplies necessary for the performance of the Contract Activities, and meet operational standards, unless otherwise specified in Schedule A.

Contractor must: (a) perform the Contract Activities in a timely, professional, safe, and workmanlike manner consistent with standards in the trade, profession, or industry; (b) meet or exceed the performance and operational standards, and specifications of the Contract; (c) provide all Contract Activities in good quality, with no material defects; (d) not interfere with the State's operations; (e) obtain and maintain all necessary licenses, permits or other authorizations necessary for the performance of the Contract; (f) cooperate with the State, including the State's quality assurance personnel, and any third party to achieve the objectives of the Contract; (g) return to the State any State-furnished equipment or other resources in the same condition as when provided when no longer required for the Contract; (h) not make any media releases without prior written authorization from the State; (i) assign to the State any claims resulting from state or federal antitrust violations to the extent that those violations concern materials or services supplied by third parties toward fulfillment of the Contract; (j) comply with all State physical and IT security policies and standards which will be made available upon request; and (k) provide the State priority in performance of the Contract except as mandated by federal disaster response requirements. Any breach under this paragraph is considered a material breach.

Contractor must also be clearly identifiable while on State property by wearing identification issued by the State, and clearly identify themselves whenever making contact with the State.

2. **Notices.** All notices and other communications required or permitted under this Contract must be in writing and will be considered given and received: (a) when verified by written receipt if sent by courier; (b) when actually received if sent by mail without verification of receipt; or (c) when verified by automated receipt or electronic logs if sent by facsimile or email.



If to State:	If to Contractor:
<b>Lymon C. Hunter, CPPB, Category Specialist</b> 525 West Allegan St. Constitution Hall-1 <sup>st</sup> Floor North Lansing, MI 48933 HunterL@michigan.gov (517) 249-0476	<b>Doug Dyer</b> 9900 West 10th Street, Suite 600 Overland, KS 66210 dyerd@compassminerals.com 913-344-9346

3. **Contract Administrator.** The Contract Administrator for each party is the only person authorized to modify any terms of this Contract, and approve and execute any change under this Contract (each a "Contract Administrator"):

State:	Contractor:
<b>Lymon C. Hunter, CPPB, Category Specialist</b> 525 West Allegan St. Constitution Hall-1 <sup>st</sup> Floor North Lansing, MI 48933 HunterL@michigan.gov (517) 249-0476	<b>Doug Dyer</b> 9900 West 10th Street, Suite 600 Overland, KS 66210 dyerd@compassminerals.com 913-344-9346

4. **Program Manager.** The Program Manager for each party will monitor and coordinate the day-to-day activities of the Contract (each a "Program Manager"):

State:	Contractor:
<b>Melissa Longworth, P.E.</b> Region Support Engineer Maintenance Field Services Section 6333 Lansing Rd. Lansing, MI 48917 Office: 517-636-4386 Cell: 517-599-8135	<b>Doug Dyer</b> 9900 West 10th Street, Suite 600 Overland, KS 66210 dyerd@compassminerals.com 913-344-9346

5. **Performance Guarantee.** Contractor must at all times have financial resources sufficient, in the opinion of the State, to ensure performance of the Contract and must provide proof upon request. The State may require a performance bond (as specified in Schedule A) if, in the opinion of the State, it will ensure performance of the Contract.
6. **Insurance Requirements.** Contractor must maintain the insurances identified below and is responsible for all deductibles. All required insurance must: (a) protect the State from claims that may arise out of, are alleged to arise out of, or result from Contractor's or a subcontractor's performance; (b) be primary and non-contributing to any comparable liability insurance (including self-insurance) carried by the State; and (c) be provided by a company with an A.M. Best rating "A" or better, and a financial size of VII or better

Required Limits	Additional Requirements
<b>Commercial General Liability Insurance</b>	
<u>Minimal Limits:</u> \$1,000,000 Each Occurrence Limit \$1,000,000 Personal & Advertising Injury Limit \$2,000,000 General Aggregate Limit \$2,000,000 Products/Completed Operations  <u>Deductible Maximum:</u> \$50,000 Each Occurrence	Contractor must have their policy endorsed to add "the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents" as additional insureds using endorsement CG 20 10 11 85, or both CG 2010 07 04 and CG 2037 07 04.
<b>Umbrella or Excess Liability Insurance</b>	
<u>Minimal Limits:</u> \$5,000,000 General Aggregate	Contractor must have their policy endorsed to add "the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents" as additional insureds.
<b>Automobile Liability Insurance</b>	
<u>Minimal Limits:</u> \$1,000,000 Per Occurrence	Contractor must have their policy: (1) endorsed to add "the State of Michigan, its departments, divisions, agencies, offices, commissions, officers, employees, and agents" as additional insureds; and (2) include Hired and Non-Owned Automobile coverage.
<b>Work'rs' Compensation Insurance</b>	
<u>Minimal Limits:</u> Coverage according to applicable laws governing work activities.	Waiver of subrogation, except where waiver is prohibited by law.
<b>Employers Liability Insurance</b>	
<u>Minimal Limits:</u>	

\$500,000 Each Accident	
\$500,000 Each Employee by Disease	
\$500,000 Aggregate Disease.	

If any of the required policies provide claims-made coverage, the Contractor must: (a) provide coverage with a retroactive date before the effective date of the contract or the beginning of Contract Activities; (b) maintain coverage and provide evidence of coverage for at least three (3) years after completion of the Contract Activities; and (c) if coverage is canceled or not renewed, and not replaced with another claims-made policy form with a retroactive date prior to the contract effective date, Contractor must purchase extended reporting coverage for a minimum of three (3) years after completion of work.

Contractor must: (a) provide insurance certificates to the Contract Administrator, containing the agreement or delivery order number, at Contract formation and within 20 calendar days of the expiration date of the applicable policies; (b) require that subcontractors maintain the required insurances contained in this Section; (c) notify the Contract Administrator within 5 business days if any insurance is cancelled; and (d) waive all rights against the State for damages covered by insurance. Failure to maintain the required insurance does not limit this waiver.

This Section is not intended to and is not to be construed in any manner as waiving, restricting or limiting the liability of either party for any obligations under this Contract (including any provisions hereof requiring Contractor to indemnify, defend and hold harmless the State).

7. **Administrative Fee and Reporting.** The Contractor must pay an Administrative Fee on the sales transacted under this Contract including MDOT, other State agencies, and MiDEAL members. For Early Fill, the Contractor must remit the Administrative Fee in U.S. dollars by December 31, 2018. The Administrative Fee equals \$0.05 per ton of the total sales. For Seasonal Back-up, the Contractor must remit the Administrative Fee in U.S. dollars within thirty (30) days after the end of the quarterly sales reporting period, which begins October 1<sup>st</sup> of each year during the Contract period. The Administrative Fee equals \$0.05 per ton of the total quarterly sales reported. Contractor must include the Administrative Fee in their prices.

Administrative fee payments must be made by check payable to the State of Michigan and mailed to:

Department of Technology, Management and Budget  
 Cashiering  
 P.O. Box 30681  
 Lansing, MI 48909

Contractor must submit an itemized purchasing activity report, which includes at a minimum, the name of the purchasing entity and the total dollar volume in sales. Reports should be mailed to DTMB-Procurement.

The administrative fee and purchasing activity report are due within 30 calendar days from the last day of each calendar quarter.

8. **Extended Purchasing Program.** This contract is extended to MiDEAL members. MiDEAL members include local units of government, school districts, universities, community colleges, and nonprofit hospitals. A current list of MiDEAL members is available at [www.michigan.gov/mideal](http://www.michigan.gov/mideal). Upon written agreement between the State and Contractor, this contract may also be extended to: (a) State of Michigan employees and (b) other states (including governmental subdivisions and authorized entities). If extended, Contractor must supply all Contract Activities at the established Contract prices and terms. The State reserves the right to impose an administrative fee and negotiate additional discounts based on any increased volume generated by such extensions.

Contractor must submit invoices to, and receive payment from, MiDEAL members on a direct and individual basis.

9. **Independent Contractor.** Contractor is an independent contractor and assumes all rights, obligations and liabilities set forth in this Contract. Contractor, its employees, and agents will not be considered employees of the State. No partnership or joint venture relationship is created by virtue of this Contract. Contractor, and not the State, is responsible for the payment of wages, benefits and taxes of Contractor's employees and any subcontractors. Prior performance does not modify Contractor's status as an independent contractor.
10. **Subcontracting.** Contractor may not delegate any of its obligations under the Contract without the prior written approval of the State. Contractor must notify the State at least 90 calendar days before the proposed delegation, and provide the State any information it requests to determine whether the delegation is in its best interest. If approved, Contractor must: (a) be the sole point of contact regarding all contractual matters, including payment and charges for all Contract Activities; (b) make all payments to the subcontractor; and (c) incorporate the terms and conditions contained in this Contract in any subcontract with a subcontractor. Contractor remains responsible for the completion of the Contract Activities, compliance with the terms of this Contract, and the acts and omissions of the subcontractor. The State, in its sole discretion, may require the replacement of any subcontractor.
11. **Staffing.** The State's Contract Administrator may require Contractor to remove or reassign personnel by providing a notice to Contractor.
12. **Background Checks.** Upon request, Contractor must perform background checks on all employees and subcontractors and its employees prior to their assignment. The scope is at the discretion of the State and documentation must be provided as requested. Contractor is responsible for all costs associated with the requested background checks. The State, in its sole discretion, may also perform background checks.
13. **Assignment.** Contractor may not assign this Contract to any other party without the prior approval of the State. Upon notice to Contractor, the State, in its sole discretion, may assign in whole or in part, its rights or responsibilities under this Contract to any other party. If the State determines that a novation of the Contract to a third party is necessary, Contractor will agree to the novation and provide all necessary documentation and signatures.
14. **Change of Control.** Contractor will notify, at least 90 calendar days before the effective date, the State of a change in Contractor's organizational structure or ownership. For purposes of this Contract, a change in control means any of the following: (a) a sale of more than 50% of Contractor's stock; (b) a sale of substantially all of Contractor's assets; (c) a change in a majority of Contractor's board members; (d) consummation of a merger or consolidation of Contractor with any other entity; (e) a change in ownership through a transaction or series of transactions; (f) or the board (or the stockholders) approves a plan of complete liquidation. A change of control does not include any consolidation or merger effected exclusively to change the domicile of Contractor, or any transaction or series of transactions principally for bona fide equity financing purposes.

In the event of a change of control, Contractor must require the successor to assume this Contract and all of its obligations under this Contract.

15. **Ordering.** Contractor is not authorized to begin performance until receipt of authorization as identified in Schedule A.
16. **Acceptance.** Contract Activities are subject to inspection and testing by the State within 30 calendar days of the State's receipt of them ("State Review Period"), unless otherwise provided in Schedule A. If the Contract Activities are not fully accepted by the State, the State will notify Contractor by the end of the State Review Period that either: (a) the Contract Activities are accepted, but noted deficiencies must be corrected; or (b) the Contract Activities are rejected. If the State finds material deficiencies, it may: (i) reject the Contract Activities without performing any further inspections; (ii) demand performance at no additional cost; or (iii) terminate this Contract in accordance with Section 23, Termination for Cause.

Within 10 business days from the date of Contractor's receipt of notification of acceptance with deficiencies or rejection of any Contract Activities, Contractor must cure, at no additional cost, the deficiency and deliver unequivocally acceptable Contract Activities to the State. If acceptance with deficiencies or rejection of the Contract Activities impacts the content or delivery of other non-completed Contract Activities, the parties' respective Program Managers must determine an agreed to number of

days for re-submission that minimizes the overall impact to the Contract. However, nothing herein affects, alters, or relieves Contractor of its obligations to correct deficiencies in accordance with the time response standards set forth in this Contract.

If Contractor is unable or refuses to correct the deficiency within the time response standards set forth in this Contract, the State may cancel the order in whole or in part. The State, or a third party identified by the State, may perform the Contract Activities and recover the difference between the cost to cure and the Contract price plus an additional 10% administrative fee.

17. **Delivery.** Contractor must deliver all Contract Activities F.O.B. destination, within the State premises with transportation and handling charges paid by Contractor, unless otherwise specified in Schedule A. All containers and packaging becomes the State's exclusive property upon acceptance.
18. **Risk of Loss and Title.** Until final acceptance, title and risk of loss or damage to Contract Activities remains with Contractor. Contractor is responsible for filing, processing, and collecting all damage claims. The State will record and report to Contractor any evidence of visible damage. If the State rejects the Contract Activities, Contractor must remove them from the premises within 10 calendar days after notification of rejection. The risk of loss of rejected or non-conforming Contract Activities remains with Contractor. Rejected Contract Activities not removed by Contractor within 10 calendar days will be deemed abandoned by Contractor, and the State will have the right to dispose of it as its own property. Contractor must reimburse the State for costs and expenses incurred in storing or effecting removal or disposition of rejected Contract Activities.
19. **Warranty Period.** The warranty period, if applicable, for Contract Activities is a fixed period commencing on the date specified in Schedule A. If the Contract Activities do not function as warranted during the warranty period the State may return such non-conforming Contract Activities to the Contractor for a full refund.
20. **Terms of Payment.** Invoices must conform to the requirements communicated from time-to-time by the State. All undisputed amounts are payable within 45 days of the State's receipt. Contractor may only charge for Contract Activities performed as specified in Schedule A. Invoices must include an itemized statement of all charges. The State is exempt from State sales tax for direct purchases and may be exempt from federal excise tax, if Services purchased under this Agreement are for the State's exclusive use. Notwithstanding the foregoing, all prices are inclusive of taxes, and Contractor is responsible for all sales, use and excise taxes, and any other similar taxes, duties and charges of any kind imposed by any federal, state, or local governmental entity on any amounts payable by the State under this Contract.

The State has the right to withhold payment of any disputed amounts until the parties agree as to the validity of the disputed amount. The State will notify Contractor of any dispute within a reasonable time. Payment by the State will not constitute a waiver of any rights as to Contractor's continuing obligations, including claims for deficiencies or substandard Contract Activities. Contractor's acceptance of final payment by the State constitutes a waiver of all claims by Contractor against the State for payment under this Contract, other than those claims previously filed in writing on a timely basis and still disputed.

The State will only disburse payments under this Contract through Electronic Funds Transfer (EFT). Contractor must register with the State (go to <http://www.michigan.gov/SIGMAVSS>) to receive electronic fund transfer payments. If Contractor does not register, the State is not liable for failure to provide payment. Without prejudice to any other right or remedy it may have, the State reserves the right to set off at any time any amount then due and owing to it by Contractor against any amount payable by the State to Contractor under this Contract.

21. **Liquidated Damages.** Liquidated damages, if applicable, will be assessed as described in Schedule A.
22. **Stop Work Order.** The State may suspend any or all activities under the Contract at any time. The State will provide Contractor a written stop work order detailing the suspension. Contractor must comply with the stop work order upon receipt. Within 90 calendar days, or any longer period agreed to by Contractor, the State will either: (a) issue a notice authorizing Contractor to resume work, or (b) terminate the Contract or delivery order. The State will not pay for Contract Activities, Contractor's lost profits, or any additional compensation during a stop work period.

23. **Termination for Cause.** The State may terminate this Contract for cause, in whole or in part, if Contractor, as determined by the State: (a) endangers the value, integrity, or security of any location, data, or personnel; (b) becomes insolvent, petitions for bankruptcy court proceedings, or has an involuntary bankruptcy proceeding filed against it by any creditor; (c) engages in any conduct that may expose the State to liability; (d) breaches any of its material duties or obligations; or (e) fails to cure a breach within the time stated in a notice of breach. Any reference to specific breaches being material breaches within this Contract will not be construed to mean that other breaches are not material.

If the State terminates this Contract under this Section, the State will issue a termination notice specifying whether Contractor must: (a) cease performance immediately, or (b) continue to perform for a specified period. If it is later determined that Contractor was not in breach of the Contract, the termination will be deemed to have been a Termination for Convenience, effective as of the same date, and the rights and obligations of the parties will be limited to those provided in Section 24, Termination for Convenience.

The State will only pay for amounts due to Contractor for Contract Activities accepted by the State on or before the date of termination, subject to the State's right to set off any amounts owed by the Contractor for the State's reasonable costs in terminating this Contract. The Contractor must pay all reasonable costs incurred by the State in terminating this Contract for cause, including administrative costs, attorneys' fees, court costs, transition costs, and any costs the State incurs to procure the Contract Activities from other sources.

24. **Termination for Convenience.** The State may immediately terminate this Contract in whole or in part without penalty and for any reason, including but not limited to, appropriation or budget shortfalls. The termination notice will specify whether Contractor must: (a) cease performance of the Contract Activities immediately, or (b) continue to perform the Contract Activities in accordance with Section 25, Transition Responsibilities. If the State terminates this Contract for convenience, the State will pay all reasonable costs, as determined by the State, for State approved Transition Responsibilities.
25. **Transition Responsibilities.** Upon termination or expiration of this Contract for any reason, Contractor must, for a period of time specified by the State (not to exceed 180 calendar days), provide all reasonable transition assistance requested by the State, to allow for the expired or terminated portion of the Contract Activities to continue without interruption or adverse effect, and to facilitate the orderly transfer of such Contract Activities to the State or its designees. Such transition assistance may include, but is not limited to: (a) continuing to perform the Contract Activities at the established Contract rates; (b) taking all reasonable and necessary measures to transition performance of the work, including all applicable Contract Activities, training, equipment, software, leases, reports and other documentation, to the State or the State's designee; (c) taking all necessary and appropriate steps, or such other action as the State may direct, to preserve, maintain, protect, or return to the State all materials, data, property, and confidential information provided directly or indirectly to Contractor by any entity, agent, vendor, or employee of the State; (d) transferring title in and delivering to the State, at the State's discretion, all completed or partially completed deliverables prepared under this Contract as of the Contract termination date; and (e) preparing an accurate accounting from which the State and Contractor may reconcile all outstanding accounts (collectively, "Transition Responsibilities"). This Contract will automatically be extended through the end of the transition period.
26. **General Indemnification.** Contractor must defend, indemnify and hold the State, its departments, divisions, agencies, offices, commissions, officers, and employees harmless, without limitation, from and against any and all actions, claims, losses, liabilities, damages, costs, attorney fees, and expenses (including those required to establish the right to indemnification), arising out of or relating to: (a) any breach by Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable) of any of the promises, agreements, representations, warranties, or insurance requirements contained in this Contract; (b) any infringement, misappropriation, or other violation of any intellectual property right or other right of any third party; (c) any bodily injury, death, or damage to real or tangible personal property occurring wholly or in part due to action or inaction by Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable); and (d) any acts or omissions of Contractor (or any of Contractor's employees, agents, subcontractors, or by anyone else for whose acts any of them may be liable).

The State will notify Contractor in writing if indemnification is sought; however, failure to do so will not relieve Contractor, except to the extent that Contractor is materially prejudiced. Contractor must, to the satisfaction of the State, demonstrate its financial ability to carry out these obligations.

The State is entitled to: (i) regular updates on proceeding status; (ii) participate in the defense of the proceeding; (iii) employ its own counsel; and to (iv) retain control of the defense if the State deems necessary. Contractor will not, without the State's written consent (not to be unreasonably withheld), settle, compromise, or consent to the entry of any judgment in or otherwise seek to terminate any claim, action, or proceeding. To the extent that any State employee, official, or law may be involved or challenged, the State may, at its own expense, control the defense of that portion of the claim.

Any litigation activity on behalf of the State, or any of its subdivisions under this Section, must be coordinated with the Department of Attorney General. An attorney designated to represent the State may not do so until approved by the Michigan Attorney General and appointed as a Special Assistant Attorney General.

27. **Infringement Remedies.** If, in either party's opinion, any piece of equipment, software, commodity, or service supplied by Contractor or its subcontractors, or its operation, use or reproduction, is likely to become the subject of a copyright, patent, trademark, or trade secret infringement claim, Contractor must, at its expense: (a) procure for the State the right to continue using the equipment, software, commodity, or service, or if this option is not reasonably available to Contractor, (b) replace or modify the same so that it becomes non-infringing; or (c) accept its return by the State with appropriate credits to the State against Contractor's charges and reimburse the State for any losses or costs incurred as a consequence of the State ceasing its use and returning it.
28. **Limitation of Liability.** The State is not liable for consequential, incidental, indirect, or special damages, regardless of the nature of the action.
29. **Disclosure of Litigation, or Other Proceeding.** Contractor must notify the State within 14 calendar days of receiving notice of any litigation, investigation, arbitration, or other proceeding (collectively, "Proceeding") involving Contractor, a subcontractor, or an officer or director of Contractor or subcontractor, that arises during the term of the Contract, including: (a) a criminal Proceeding; (b) a parole or probation Proceeding; (c) a Proceeding under the Sarbanes-Oxley Act; (d) a civil Proceeding involving: (1) a claim that might reasonably be expected to adversely affect Contractor's viability or financial stability; or (2) a governmental or public entity's claim or written allegation of fraud; or (e) a Proceeding involving any license that Contractor is required to possess in order to perform under this Contract.
30. **State Data.** All data and information provided to Contractor by or on behalf of the State, and all data and information derived therefrom, is the exclusive property of the State ("State Data"); this definition is to be construed as broadly as possible. Upon request, Contractor must provide to the State, or a third party designated by the State, all State Data within 10 calendar days of the request and in the format requested by the State. Contractor will assume all costs incurred in compiling and supplying State Data. No State Data may be used for any marketing purposes.
31. **Reserved**
32. **Non-Disclosure of Confidential Information.** The parties acknowledge that each party may be exposed to or acquire communication or data of the other party that is confidential, privileged communication not intended to be disclosed to third parties. The provisions of this Section survive the termination of this Contract.
  - a. **Meaning of Confidential Information.** For the purposes of this Contract, the term "Confidential Information" means all information and documentation of a party that: (a) has been marked "confidential" or with words of similar meaning, at the time of disclosure by such party; (b) if disclosed orally or not marked "confidential" or with words of similar meaning, was subsequently summarized in writing by the disclosing party and marked "confidential" or with words of similar meaning; and, (c) should reasonably be recognized as confidential information of the disclosing party. The term "Confidential Information" does not include any information or documentation that was: (a) subject to disclosure under the Michigan Freedom of Information Act (FOIA); (b) already in the possession of the receiving party without an obligation of confidentiality; (c) developed independently by

the receiving party, as demonstrated by the receiving party, without violating the disclosing party's proprietary rights; (d) obtained from a source other than the disclosing party without an obligation of confidentiality; or, (e) publicly available when received, or thereafter became publicly available (other than through any unauthorized disclosure by, through, or on behalf of, the receiving party). For purposes of this Contract, in all cases and for all matters, State Data is deemed to be Confidential Information.

- b. Obligation of Confidentiality. The parties agree to hold all Confidential Information in strict confidence and not to copy, reproduce, sell, transfer, or otherwise dispose of, give or disclose such Confidential Information to third parties other than employees, agents, or subcontractors of a party who have a need to know in connection with this Contract or to use such Confidential Information for any purposes whatsoever other than the performance of this Contract. The parties agree to advise and require their respective employees, agents, and subcontractors of their obligations to keep all Confidential Information confidential. Disclosure to a subcontractor is permissible where: (a) use of a subcontractor is authorized under this Contract; (b) the disclosure is necessary or otherwise naturally occurs in connection with work that is within the subcontractor's responsibilities; and (c) Contractor obligates the subcontractor in a written contract to maintain the State's Confidential Information in confidence. At the State's request, any employee of Contractor or any subcontractor may be required to execute a separate agreement to be bound by the provisions of this Section.
- c. Cooperation to Prevent Disclosure of Confidential Information. Each party must use its best efforts to assist the other party in identifying and preventing any unauthorized use or disclosure of any Confidential Information. Without limiting the foregoing, each party must advise the other party immediately in the event either party learns or has reason to believe that any person who has had access to Confidential Information has violated or intends to violate the terms of this Contract and each party will cooperate with the other party in seeking injunctive or other equitable relief against any such person.
- d. Remedies for Breach of Obligation of Confidentiality. Each party acknowledges that breach of its obligation of confidentiality may give rise to irreparable injury to the other party, which damage may be inadequately compensable in the form of monetary damages. Accordingly, a party may seek and obtain injunctive relief against the breach or threatened breach of the foregoing undertakings, in addition to any other legal remedies which may be available, to include, in the case of the State, at the sole election of the State, the immediate termination, without liability to the State, of this Contract or any Statement of Work corresponding to the breach or threatened breach.
- e. Surrender of Confidential Information upon Termination. Upon termination of this Contract or a Statement of Work, in whole or in part, each party must, within 5 calendar days from the date of termination, return to the other party any and all Confidential Information received from the other party, or created or received by a party on behalf of the other party, which are in such party's possession, custody, or control; provided, however, that Contractor must return State Data to the State following the timeframe and procedure described further in this Contract. Should Contractor or the State determine that the return of any Confidential Information is not feasible, such party must destroy the Confidential Information and must certify the same in writing within 5 calendar days from the date of termination to the other party. However, the State's legal ability to destroy Contractor data may be restricted by its retention and disposal schedule, in which case Contractor's Confidential Information will be destroyed after the retention period expires.

33. Reserved

34. Reserved

35. Reserved

36. Records Maintenance, Inspection, Examination, and Audit. The State or its designee may audit Contractor to verify compliance with this Contract. Contractor must retain, and provide to the State or its designee and the auditor general upon request, all financial and accounting records related to the Contract through the term of the Contract and for 4 years after the latter of termination, expiration, or final payment under this Contract or any extension ("Audit Period"). If an audit, litigation, or other action



Involving the records is initiated before the end of the Audit Period, Contractor must retain the records until all issues are resolved.

Within 10 calendar days of providing notice, the State and its authorized representatives or designees have the right to enter and inspect Contractor's premises or any other places where Contract Activities are being performed, and examine, copy, and audit all records related to this Contract. Contractor must cooperate and provide reasonable assistance. If any financial errors are revealed, the amount in error must be reflected as a credit or debit on subsequent invoices until the amount is paid or refunded. Any remaining balance at the end of the Contract must be paid or refunded within 45 calendar days.

This Section applies to Contractor, any parent, affiliate, or subsidiary organization of Contractor, and any subcontractor that performs Contract Activities in connection with this Contract.

37. **Warranties and Representations.** Contractor represents and warrants: (a) Contractor is the owner or licensee of any Contract Activities that it licenses, sells, or develops and Contractor has the rights necessary to convey title, ownership rights, or licensed use; (b) all Contract Activities are delivered free from any security interest, lien, or encumbrance and will continue in that respect; (c) the Contract Activities will not infringe the patent, trademark, copyright, trade secret, or other proprietary rights of any third party; (d) Contractor must assign or otherwise transfer to the State or its designee any manufacturer's warranty for the Contract Activities; (e) the Contract Activities are merchantable and fit for the specific purposes identified in the Contract; (f) the Contract signatory has the authority to enter into this Contract; (g) all information furnished by Contractor in connection with the Contract fairly and accurately represents Contractor's business, properties, finances, and operations as of the dates covered by the information, and Contractor will inform the State of any material adverse changes; and (h) all information furnished and representations made in connection with the award of this Contract is true, accurate, and complete, and contains no false statements or omits any fact that would make the information misleading. A breach of this Section is considered a material breach of this Contract, which entitles the State to terminate this Contract under Section 23, Termination for Cause.
38. **Conflicts and Ethics.** Contractor will uphold high ethical standards and is prohibited from: (a) holding or acquiring an interest that would conflict with this Contract; (b) doing anything that creates an appearance of impropriety with respect to the award or performance of the Contract; (c) attempting to influence or appearing to influence any State employee by the direct or indirect offer of anything of value; or (d) paying or agreeing to pay any person, other than employees and consultants working for Contractor, any consideration contingent upon the award of the Contract. Contractor must immediately notify the State of any violation or potential violation of these standards. This Section applies to Contractor, any parent, affiliate, or subsidiary organization of Contractor, and any subcontractor that performs Contract Activities in connection with this Contract.
39. **Compliance with Laws.** Contractor must comply with all federal, state and local laws, rules and regulations.
40. **Reserved.**
41. **Reserved**
42. **Nondiscrimination.** Under the Elliott-Larsen Civil Rights Act, 1976 PA 453, MCL 37.2101, *et seq.*, and the Persons with Disabilities Civil Rights Act, 1976 PA 220, MCL 37.1101, *et seq.*, Contractor and its subcontractors agree not to discriminate against an employee or applicant for employment with respect to hire, tenure, terms, conditions, or privileges of employment, or a matter directly or indirectly related to employment, because of race, color, religion, national origin, age, sex, height, weight, marital status, or mental or physical disability. Breach of this covenant is a material breach of this Contract.
43. **Unfair Labor Practice.** Under MCL 423.324, the State may void any Contract with a Contractor or subcontractor who appears on the Unfair Labor Practice register compiled under MCL 423.322.

44. **Governing Law.** This Contract is governed, construed, and enforced in accordance with Michigan law, excluding choice-of-law principles, and all claims relating to or arising out of this Contract are governed by Michigan law, excluding choice-of-law principles. Any dispute arising from this Contract must be resolved in Michigan Court of Claims. Contractor consents to venue in Ingham County, and waives any objections, such as lack of personal jurisdiction or *forum non conveniens*. Contractor must appoint agents in Michigan to receive service of process.
45. **Non-Exclusivity.** Nothing contained in this Contract is intended nor will be construed as creating any requirements contract with Contractor. This Contract does not restrict the State or its agencies from acquiring similar, equal, or like Contract Activities from other sources.
46. **Force Majeure.** Neither party will be in breach of this Contract because of any failure arising from any disaster or acts of god that are beyond their control and without their fault or negligence. Each party will use commercially reasonable efforts to resume performance. Contractor will not be relieved of a breach or delay caused by its subcontractors. If immediate performance is necessary to ensure public health and safety, the State may immediately contract with a third party.
47. **Dispute Resolution.** The parties will endeavor to resolve any Contract dispute in accordance with this provision. The dispute will be referred to the parties' respective Contract Administrators or Program Managers. Such referral must include a description of the issues and all supporting documentation. The parties must submit the dispute to a senior executive if unable to resolve the dispute within 15 business days. The parties will continue performing while a dispute is being resolved, unless the dispute precludes performance. A dispute involving payment does not preclude performance.

Litigation to resolve the dispute will not be instituted until after the dispute has been elevated to the parties' senior executive and either concludes that resolution is unlikely, or fails to respond within 15 business days. The parties are not prohibited from instituting formal proceedings: (a) to avoid the expiration of statute of limitations period; (b) to preserve a superior position with respect to creditors; or (c) where a party makes a determination that a temporary restraining order or other injunctive relief is the only adequate remedy. This Section does not limit the State's right to terminate the Contract.

48. **Media Releases.** News releases (including promotional literature and commercial advertisements) pertaining to the Contract or project to which it relates must not be made without prior written State approval, and then only in accordance with the explicit written instructions of the State.
49. **Website Incorporation.** The State is not bound by any content on Contractor's website unless expressly incorporated directly into this Contract.
50. **Entire Agreement and Order of Precedence.** This Contract, which includes Schedule A – Statement of Work, and expressly incorporated schedules and exhibits, is the entire agreement of the parties related to the Contract Activities. This Contract supersedes and replaces all previous understandings and agreements between the parties for the Contract Activities. If there is a conflict between documents, the order of precedence is: (a) first, this Contract, excluding its schedules, exhibits, and Schedule A – Statement of Work; (b) second, Schedule A – Statement of Work as of the Effective Date; and (c) third, schedules expressly incorporated into this Contract as of the Effective Date. NO TERMS ON CONTRACTOR'S INVOICES, ORDERING DOCUMENTS, WEBSITE, BROWSE-WRAP, SHRINK-WRAP, CLICK-WRAP, CLICK-THROUGH OR OTHER NON-NEGOTIATED TERMS AND CONDITIONS PROVIDED WITH ANY OF THE CONTRACT ACTIVITIES WILL CONSTITUTE A PART OR AMENDMENT OF THIS CONTRACT OR IS BINDING ON THE STATE FOR ANY PURPOSE. ALL SUCH OTHER TERMS AND CONDITIONS HAVE NO FORCE AND EFFECT AND ARE DEEMED REJECTED BY THE STATE, EVEN IF ACCESS TO OR USE OF THE CONTRACT ACTIVITIES REQUIRES AFFIRMATIVE ACCEPTANCE OF SUCH TERMS AND CONDITIONS.
51. **Severability.** If any part of this Contract is held invalid or unenforceable, by any court of competent jurisdiction, that part will be deemed deleted from this Contract and the severed part will be replaced by agreed upon language that achieves the same or similar objectives. The remaining Contract will continue in full force and effect.
52. **Waiver.** Failure to enforce any provision of this Contract will not constitute a waiver.

53. **Survival.** The provisions of this Contract that impose continuing obligations, including warranties and representations, termination, transition, insurance coverage, indemnification, and confidentiality, will survive the expiration or termination of this Contract.
54. **Contract Modification.** This Contract may not be amended except by signed agreement between the parties (a "Contract Change Notice"). Notwithstanding the foregoing, no subsequent Statement of Work or Contract Change Notice executed after the Effective Date will be construed to amend this Contract unless it specifically states its intent to do so and cites the section or sections amended.

# STATE OF MICHIGAN

Contract No. 171-18000000787

Bulk Salt, Early Fill & Seasonal Back-Up

## SCHEDULE A STATEMENT OF WORK CONTRACT ACTIVITIES

This exhibit identifies the anticipated requirements.

Initially this Contract will serve the Michigan Department of Transportation (MDOT). The State reserves the right to consolidate other State of Michigan purchases for Bulk Salt, Early Fill & Seasonal Back-Up under this Contract.

The State reserves the right to modify Contract items to meet the State of Michigan's needs as well as MIDEAL members.

Requirement
<b>1. Specifications</b>
<b>1.1 The Contractor must provide the following:</b>
See Schedules B & C.
<b>1.2 Quality Assurance</b>
The gradation shall be in accordance with the MDOT Specifications for Sodium Chloride (See Schedule B). The material shall also meet the requirements as referenced in the MDOT Materials Quality Assurance Procedures Manual. <a href="http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.html">http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.html</a>
<b>1.3 Delivery and Acceptance</b>
<b>1.3.1 Time Frames</b>
<b><u>EMERGENCY PREPAREDNESS</u></b> In instances of extreme weather conditions, the State of Michigan, then MIDEAL members must be serviced first, before other customers.
<b><u>EARLY FILL &amp; SEASONAL BACK-UP DELIVERIES</u></b>
a. The contractor is responsible for making sure the trucking is performed properly and in a timely manner. This includes shipping salt in trucks that are clean and dry. Failure to meet all delivery requirements may result in a fine and/or cancellation of the Contract and/or restriction of future bidding privileges with the State of Michigan.
b. MDOT deliveries will be accepted during delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to. All drop points must be contacted approximately 48 hours prior to delivery. All delivery dates must be approved by each drop point so proper staffing, equipment, and certification tests can be arranged. (See Deductions 1.3.7)
c. If a particular salt storage facility is capable of accepting inside delivery (minimum inside

clearance height of 26 feet), appropriate delivery trucks shall be used in order to allow for self-unloading inside the facility. (See Deductions 1.3.7)

#### EARLY FILL TIMEFRAMES

- d. All early fill salt deliveries to MDOT and MiDEAL members must be made by October 31<sup>st</sup> of each contract year. MDOT early fill road salt can be delivered starting October 1<sup>st</sup>. Exception; Select MDOT drop points may request early fill road salt be delivered starting September 1<sup>st</sup>. MiDEAL members early fill road salt can be delivered starting September 1<sup>st</sup>. MDOT and MiDEAL members reserves the right to impose a penalty on the Contractor for salt not delivered by October 31<sup>st</sup> of each contract year. If delivery orders do not occur by October 1<sup>st</sup>, the October 31<sup>st</sup> delivery deadline will be extended accordingly to guarantee a minimum 30 calendar day delivery window. (See Deductions 1.3.7)
- e. Once early fill salt deliveries begin for a drop point, deliveries must continue until that particular drop point has received the entire quantity specified on the delivery order, prior to moving to another drop point. Delivery of a drop point's total quantity must be completed within 10 business days of the date the delivery began. (See Deductions 1.3.7)

#### SEASONAL BACK-UP TIMEFRAMES

- f. Seasonal back-up delivery orders will be placed periodically (as needed) throughout the contract period, and all orders will be for minimum of 50 ton deliveries. Exception; unless a smaller amount is indicated on the annual bidding document.
- g. MDOT agrees to purchase a minimum of 80% of the quantities given in the annual bidding document. The contractor shall agree to furnish up to a maximum of 30% more than the quantities given in the annual bidding document. These percentages apply to the MDOT Region total awarded to the contractor, not each individual MDOT drop point within a MDOT Region that is awarded to the contractor. These percentages of the MDOT Region total awarded to the contractor may be distributed to any MDOT drop points within a certain MDOT Region that are awarded to the contractor. MDOT is not limited to these percentages per drop point. MDOT Regions are displayed in Schedule C, MDOT Regional Map. These percentages also apply to MiDEAL members, however, they apply to each individual drop point.
- h. All deliveries shall begin within three business days and must be completed within five business days after the request for shipment or order. The deliveries will occur between October 1st through August 31st of each Contract year. The day count begins on the first business day after the order is placed. Delivery shall be made by the following formula 30% must be delivered by close of business on business day three, a total of 60% must be delivered by close of business on business day four and the entire 100% must be delivered by close of business on business day five. (See Deductions 1.3.7)

#### 1.3.2 Delivery Tickets

All salt to be delivered must be weighed on certified scales; the contractor shall, at their expense, have their scales certified and inspected, prior to beginning shipments, and on a monthly basis thereafter until all salt has been delivered. The certification and inspection shall be conducted by the specific scale manufacturer authorized service dealer. For Early Fill, the scales must be inspected and certified between August 15<sup>th</sup> and September 30<sup>th</sup> of every year. Copies of scale certification must be sent to the Program Manager or designee by October 15<sup>th</sup> of every year. For Seasonal Back Up, the scales must be inspected and certified between January 1<sup>st</sup> and February 15<sup>th</sup> of every year. Copies of scale certification must be sent to the Program Manager or designee by, March 1<sup>st</sup> of every year. The State can require re-certification of the scale, if a particular salt shipment is found to be +/- 1% off. In addition, all delivery tickets must be legible, computer generated, printed from a computerized scale, and in English units. All trucks shall be weighed empty, then weighed loaded, and the differential shall be the net weight recorded on the delivery

ticket. Scale operators shall not pre-enter estimated empty truck tare weights. Hand written tickets are unacceptable. Scales must be cleaned on a regular basis, i.e., daily or weekly if appropriate. Also, the dock shall be maintained on a regular interval, i.e., weekly/biweekly. Violation of any of the above requirements can be grounds for rejection of salt shipment. (See Deductions 1.3.7)

#### **1.3.3 Inconsistent Deliveries**

The state reserves the right to disallow the use of any dock, weigh station, trucking company, etc. that is used by the Contractor if it is discovered that there are inconsistencies regarding the quantity indicated on a delivery ticket and the actual amount received or verified by the re-weighing of a truck. MDOT has made arrangements with the appropriate enforcement authorities to increase the frequency of "spot checks" on trucks hauling salt to various delivery locations. If it is discovered that a particular delivery ticket exceeds the actual amount verified by re-weighing a truck, MDOT or the MiDEAL member will be instructed to pay based on the re-weigh quantity. The state will also seek the possible prosecution of companies that are found to be involved in a "short shipping" scheme designed to take advantage of the State of Michigan or any MiDEAL member included in this Contract.

#### **1.3.4 Conveyor Deliveries**

Please note certain locations may require conveyor delivery, as listed on the annual bidding document.

#### **1.3.5 Delivery Term**

Prices shall be "Free on Board (F.O.B.) Delivered and Unloaded". All costs associated with delivering salt to these drop points is included in each "Price per Ton." Other F.O.B. terms will not be accepted. Where the location allows, salt shall be unloaded inside the storage facility.

#### **1.3.6 Trucking**

All loads of regular salt must be covered by an industry standard mesh tarp. If a load is delivered uncovered, or with the incorrect covering the load may be rejected.

#### **1.3.7 Deductions**

##### **EARLY FILL & SEASONAL BACK-UP DEDUCTIONS**

- a. For any salt delivered after delivery hours, as listed on the annual bidding document, unless alternate times have been mutually agreed to, there will be a 25% deduction penalty.
- b. Failure to contact drop points approximately 48 hours prior to delivery will result in a 25% deduction penalty. If the Contractor can reasonably establish that it has made one or more unsuccessful attempts to contact the drop point at least 48 hours prior to delivery, the 25% deduction will be waived.
- c. No salt orders will be accepted outside of the drop point's delivery hours, when the receiving location is not staffed. If the Contractor ships outside delivery hours, it will be their responsibility to pick up the salt and redeliver during delivery hours at the Contractor's expense.
- d. All delivery tickets must be legible, generated and printed from a computerized scale. Exception; receiving locations will allow a written ticket in emergency situations. Following the emergency situation contractor must provide a computer generated ticket with tare

weight. Failure to present a computer-generated ticket will result in a 100% deduction penalty.

- e. If a particular salt storage facility is capable of accepting inside delivery (minimum inside clearance height of 26 feet), and appropriate delivery trucks are not utilized in order to allow for self-unloading inside the facility there will be a 50% deduction penalty. Alternatively, the receiving location can opt to have the salt picked up at the Contractor's expense.
- f. Any of the above or below penalties can be rendered void if mutually agreed upon by the Contractor and the receiving location.

**EARLY FILL ONLY DEDUCTIONS**

- g. For each drop point that does not receive their total early fill salt quantity by October 31<sup>st</sup> of each contract year, the contractor will be charged \$1,000 per business day late.
- h. For salt not delivered within 10 business days of the date the delivery began, for the undelivered portion of the salt that is late, there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% overall.

**SEASONAL BACK-UP ONLY DEDUCTIONS**

- i. For any salt not delivered by the close of business of the third business day after the order is placed (30% required of the total ordered), there will be a 25% deduction penalty with increments of 5% per business day, not to exceed 50% of the total ordered. For any salt not received by the close of business of the fourth business day after the order is placed (60% required of the total ordered), the receiving location may notify the Contractor that they will purchase the undelivered balance of the total ordered from an alternate source. The Contractor shall be responsible for any excess cost associated with this purchase as compared to the contract price for that location. The volume of salt purchased from the alternate source shall count toward the receiving location's 80% minimum order requirement. The day count shall follow the example provided below. This deduction for seasonal back-up deliveries shall not be assessed for deliveries ordered after April 15<sup>th</sup>.

Example: At the close of business, as listed on the annual bidding document, unless an alternate delivery time has been mutually agreed to, on the third business day no salt, or less than 30% of the total ordered is delivered, a 25% deduction of the total ordered will be taken. On the fourth business day less than 60% of the total order has been delivered, an additional 5% deduction will be taken, on the fifth business day less than 100% of the total ordered has been delivered, and additional 5% deduction will be taken. For any subsequent business day that 100% of the salt ordered is not delivered an additional 5% deduction will be taken.

**1.4 Proposal Pricing**

**1.4.1 Pricing**

Contractors selected for the Pre - Qualified Vendor Program will be asked to provide pricing once a year throughout the course of the program. Prices quoted during the bid process will be firm for that particular year.

**EARLY FILL & SEASONAL BACK-UP**

The State expects that the unit prices of salt will be the same for all drop points in the same County. Exception; Seasonal Back-up in Wayne County can be bid by drop point.

**MOST FAVORED CUSTOMER**

The State, or any participating MIDEAL member expects to be considered the "Most Favored Customer" regarding salt purchased in the State. In other words, since the total quantity

<p>expected to be purchased as a result of this Pre – Qualified Vendor Program far exceeds the quantity that may be purchased by any other government entity in the State, the State expects to receive the "best price" during the Contract period for all locations.</p>
<p><b>1.4.2 Tax Excluded from Price</b></p>
<p>a. <b>Sales Tax:</b> The State is exempt from sales tax for direct purchases. The Contractor's prices must not include sales tax. DTMB-Central Procurement will furnish exemption certificates for sales tax upon request.</p>
<p>b. <b>Federal Excise Tax:</b> The State may be exempt from Federal Excise Tax, or the taxes may be reimbursable, if articles purchased under any resulting Contract are used for the State's exclusive use. Certificates showing exclusive use for the purposes of substantiating a tax-free, or tax-reimbursable sale will be sent upon request. If a sale is tax exempt or tax reimbursable under the Internal Revenue Code, the Contractor's prices must not include the Federal Excise Tax.</p>
<p><b>2.0 Packaging</b></p>
<p>Packaging and containers, etc., shall be in accordance with supplier's commercial practice and shall meet the requirements of the State and rail and motor carrier freight classifications in effect at time of shipment, which will permit application of the lowest freight rate.</p>
<p><b>2.1 Training</b></p>
<p>The Contractor shall provide training on the proper use of their product. This includes but not limited to the unloading and loading, storage requirements, handling, field testing (if any), and proper application (quantity, rate, weather conditions, and temperatures to be used at). Training will be held in each Region.</p>
<p><b>2.2 Reporting</b></p>
<p>The Contractor shall submit to the Program Manager a bi-weekly summary of delivery's including quantities for each location and the quantity accumulation for tracking and testing purposes, or as agreed between Contractor and Program Manager.</p>
<p><b>2.3 Meetings</b></p>
<p>The Contractor must attend the following meetings:</p>
<p>a. MDOT pre-season kick-off meeting each year. A one-time pre-contract kick-off meeting as deemed necessary. The State may cancel the pre-season meeting or request other meetings as it deems appropriate.</p>
<p>b. In the event there are issues with the deliverables under this Contract, the Program Manager or designee, and the Contractor shall be afforded the opportunity to meet within three business days of request.</p>
<p><b>3. Staffing</b></p>
<p><b>3.1 Contractor Representative</b></p>
<p>Doug Dyer: dyerd@compassminerals.com, 913-344-9346</p>
<p>Written: Doug Dyer 9900 West 10th Street, Suite 600 Overland, KS 66210</p>
<p>The Contractor must notify the Contract Administrator at least seven business days before removing or assigning a new Contractor Representative.</p>



<b>3.2 Customer Service Toll-Free Number</b>
The Contractor must confirm whether it is able to receive orders by any of the following methods: e-mail, facsimile transmission, or by written order. If not, the Contractor must explain its ordering capabilities. The Contractor must have internal controls, to: (a) ensure that only authorized individuals place orders; and (b) verify any orders that appear to be abnormal. The Contractor Representative must be available for calls during the hours of 8 am to 5 pm EST. 24/7 emergency contact number: <u>913-344-9346</u>
<b>3.3 Disclosure of Subcontractors</b>
The Contractor will utilize the following State of Michigan approved subcontractors: Contractor must complete the following if applicable:
The legal business name; address; telephone number; a description of subcontractor's organization and the services it will provide; and information concerning subcontractor's ability to provide the Contract Activities.
The relationship of the subcontractor to the Contractor.
Whether the Contractor has a previous working experience with the subcontractor. If yes, provide the details of that previous relationship.
A complete description of the Contract Activities that will be performed or provided by the subcontractor.
<b>4. Pricing</b>
<b>4.1 Price Term</b>
Pricing is firm for a 365 day period ("Pricing Period"). The first pricing period begins on the Effective Date. Adjustments may be requested, in writing, by either party and will take effect no earlier than the next Pricing Period.
<b>4.2 Electronic Catalog</b>
To enable catalog management functionality, the Contractor must supply the State with product and pricing information as identified in this contract. The Contractor must supply the State with updated product and pricing information over the duration of the Contract using the then-current catalog template provided by the State. Product and price changes provided in this manner will not take effect until the catalog is updated in the State's procurement system.
<b>5. Ordering</b>
<b>5.1 Authorizing Document</b>
The appropriate authorizing document for the Contract will be Delivery Orders.
<b>6. Invoice and Payment</b>
<b>6.1 Invoice Requirements</b>
All invoices submitted to the State must include: (a) date; (b) delivery order; (c) quantity; (d) description of the Contract Activities; (e) unit price; (f) shipping cost (if any); (g) total price; (h) product type, and (i) location delivered.
<b>7.0 Payment Methods</b>
The State will make payment for Contract Activities by Electronic Funds Transfer (EFT) as described in Standard Contract Terms, Section 20.
Undisputed invoices will be due and payable by the State, in accordance with the State's standard payment procedure as specified in 1984 PA 279, MCL 17.51 <i>et seq.</i> , within 45 days after receipt.

MICHIGAN DEPARTMENT OF TRANSPORTATION  
SPECIFICATIONS FOR SODIUM CHLORIDE

Description:

These specifications cover salt, bulk rock, sodium chloride to be used for ice and snow removal and control.

General Requirements:

The material shall be in accordance with the current specifications for Sodium Chloride, ASTM D 632, except as modified below.

Chemical Composition:

Sodium Chloride (NaCl), Minimum, percent ..... 95.00 %

Gradation:

<u>Sieve size</u>	<u>Percent passing</u>
1/2 inch .....	100 %
3/8 inch .....	95 - 100 %
No. 4 .....	90 % maximum
No. 8 .....	60 % maximum
No. 30 .....	15 % maximum

Material passing the No. 30 sieve in excess of 15% will be deducted from the delivered weight of the salt. Material remaining on the 1/2" sieve will be deducted from the delivered weight of the salt.

Moisture Content:

Material with moisture content in excess of 1.5% will be deducted from the delivered weight of the salt.

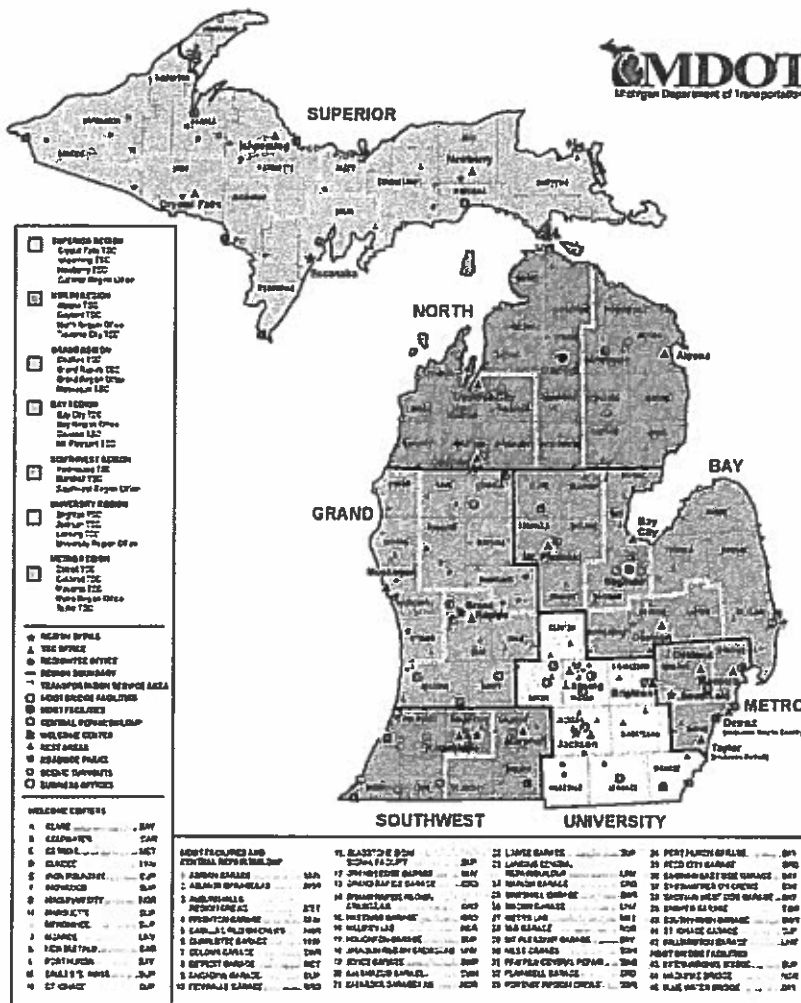
Acceptance of Material:

The Contractor shall provide material certification, as defined in the Michigan Department of Transportation (MDOT) Materials Quality Assurance Procedures Manual, [http://www.michigan.gov/mdot/0,4616,7-151-9622\\_11044\\_11367-207980--,00.htm](http://www.michigan.gov/mdot/0,4616,7-151-9622_11044_11367-207980--,00.htm)

that the material furnished meets the requirements of these specifications for sodium chloride. MDOT reserves the right to sample and test the material on a random basis at the point of final delivery. Material contamination from foreign debris or frozen lumps of salt may be cause for immediate rejection at the point of delivery. These tests shall be for the purpose of determining acceptance, rejection, and/or adjustment in delivered weight.

SCHEDULE C

# MDOT Regional Service Areas and Facilities



Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill-Up Tons	Price	Billing Address	Billing Contact
1	Superior	Alger	County	M-77, Grand Marais, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	500	\$76.83	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
2	Superior	Alger	County	N3284 M-67, Limestone, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	1800	\$76.83	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
3	Superior	Alger	County	E9264 M-28, Munising, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	1800	\$76.83	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
4	Superior	Baraga	MDOT	School St., Covington, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	2700	\$75.84	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
5	Superior	Baraga	MDOT	301 Winter St., L'Anse, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	3400	\$75.84	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
6	Superior	Chippewa	County	M-48, Goetzville, MI	(906) 624-7333	No	Monday through Friday between 6:00 am and 2:30 pm	500	\$70.08	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
7	Superior	Chippewa	County	16122 S. Kinross Lake Road, Kinross, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	5500	\$70.08	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
8	Superior	Chippewa	County	M-28, Eckerman, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	3000	\$70.08	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
9	Superior	Delta	County	County Rd., 3000 32nd Ave North, Escanaba, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm	2000	\$71.79	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
10	Superior	Delta	County	9931 Y.25 Rd., Rapid River, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm	1500	\$71.79	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
11	Superior	Dickinson	County	Felch Salt Shed, W6370 M-69, Iron Mountain, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm	1500	\$74.99	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
12	Superior	Dickinson	County	Lincoln St., Quinnesec, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm	2500	\$74.99	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
13	Superior	Gogebic	County	302 Main St., Marenisco, MI	(906) 787-2273	No	Monday through Friday between 7:00 am and 3:30 pm	600	\$83.58	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
14	Superior	Gogebic	County	Old US-2, Wakefield, MI	(906) 667-0233	No	Monday through Friday between 7:00 am and 3:30 pm	1000	\$83.58	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
15	Superior	Gogebic	County	E23859 E. Ave., Watersmeet, MI	(906) 358-4575	No	Monday through Friday between 7:00 am and 3:30 pm	800	\$83.58	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price	Billing Address	Billing Contact
16	Superior	Houghton	MDOT	51750 Industrial Drive, Calumet, MI	(906) 483-3937	Yes	Monday through Thursday between 6:30 am and 5:00 pm	5800	\$70.34	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
17	Superior	Iron	County	JCT Townline Rd. & Co Rd. 643, Amasa, MI	(906) 875-3151	No	Monday through Friday between 7:00 am and 3:30 pm	400	\$78.80	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
18	Superior	Iron	County	114 Oss Rd., Crystal Falls, MI	(906) 875-3151	Yes	Monday through Friday between 7:00 am and 3:30 pm	3300	\$78.80	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
19	Superior	Iron	County	708 W. Franklin St., Iron River, MI	(906) 265-4622	No	Monday through Friday between 7:00 am and 3:30 pm	1500	\$78.80	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
20	Superior	Keweenaw	County	1916 4th St. Mohawk, MI	(906) 337-1610	Yes	Monday through Friday between 7:00 am and 3:00 pm	1100	\$72.04	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
21	Superior	Luce	County	12920 CR 457, Newberry, MI	(906) 293-5741	Yes	Monday through Friday between 7:00 am and 3:30 pm	2300	\$74.38	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
22	Superior	Mackinac	County	E2670 St Ignace Road, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	400	\$73.78	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
23	Superior	Mackinac	MDOT	M-117, Engadine, MI	(906) 477-6323	Yes	Monday through Thursday between 6:30 am and 5:00 pm	1800	\$73.78	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
24	Superior	Mackinac	MDOT	500 Ferry Lane, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	4000	\$73.78	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
25	Superior	Mackinac	Bridge Authority	N-415 I-75, St. Ignace, MI 49781	(906) 643-7600	No	Monday through Friday between 7:00 am and 3:30 pm	200	\$73.78	Mackinac Bridge Authority N-415 I-75 St. Ignace, MI 49781	John Rintamaki RintamakiJ@michigan.gov 906-643-7600
26	Superior	Marquette	County	Gwinn Co. Rd., ELA, Gwinn, MI	(906) 346-5411	No	Monday through Friday between 7:00 am and 3:00 pm	1200	\$77.79	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2018/2019 SALT ORDER											
Item	MIDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price	Billing Address	Billing Contact
27	Superior	Marquette	County	1610 N. Second St., Ishpeming, MI	(906) 486-8462 Ext 300	No	Monday through Friday between 7:00 am and 3:00 pm	1400	\$77.79	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
28	Superior	Marquette	County	Republic Co. Rd. LO at M-95, Republic, MI	(906) 376-2224	No	Monday through Friday between 7:00 am and 3:00 pm	1000	\$77.79	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
29	Superior	Marquette	County	Krueger Dr. Skandia, MI	(906) 486-4491 Ext 300	No	Monday through Thursday between 7:00 am and 3:00 pm	2600	\$77.79	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
30	Superior	Menominee	County	W. 5416 Belgiantown Rd., Stephenson, MI	(906) 863-5100	Yes	Monday through Friday between 7:00 am and 3:30 pm	500	\$72.09	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
31	Superior	Menominee	County	3224 10th St., Menominee, MI	(906) 863-3686	No	Monday through Friday between 7:00 am and 3:30 pm	250	\$72.09	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
32	Superior	Menominee	County	US-2, Powers, MI	(906) 497-5234	No	Monday through Friday between 7:00 am and 3:30 pm	200	\$72.09	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
33	Superior	Ontonagon	County	5650 M-64 N., Bergland, MI	(906) 575-3552	No	Monday through Friday between 7:00 am and 3:00 pm	1000	\$77.32	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
34	Superior	Ontonagon	County	5346 W. M-28, Bruce Crossing, MI	(906) 827-3433	No	Monday through Friday between 7:00 am and 3:00 pm	1200	\$77.32	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
35	Superior	Ontonagon	County	1212 Adventure Ave., Mass City, MI	(906) 883-3303	No	Monday through Friday between 7:00 am and 3:00 pm	1300	\$77.32	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
36	Superior	Ontonagon	County	US-45, Ontonagon, MI	(906) 884-4650	No	Monday through Friday between 7:00 am and 3:00 pm	1000	\$77.32	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
37	Superior	Schoolcraft	County	East Rd, Manistique, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm	2000	\$76.16	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price	Billing Address	Billing Contact
38	Superior	Schoolcraft	County	M-28, Seney, MI	(906) 341-5634	No	Monday through Friday between 6 00 am and 2 30 pm	700	\$78.16	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

**Total Department of Transportation Tons for Superior Region** 64,250  
**Minimum Purchase Amount (80%)** N/A  
**Maximum Purchase Amount (130%)** N/A

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

**MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:  
NORTH REGION 2018/2019 SALT ORDER**

Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price	Billing Address	Billing Contact
1	North	Alcona	County	CRC, 301 N. Lake St., Lincoln, MI	(989) 736-8168	No	Monday through Thursday between 7:00 am and 2:30 pm	900	\$68.47	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
2	North	Alpena	County	1400 N. Bagley St., Alpena, MI	(989) 354-3252 Ext 227	No	Monday through Thursday between 7:00 am and 2:30 pm	1800	\$68.05	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
3	North	Antrim	County	1762 S. Main (M-88) Central Lake, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	200	\$78.88	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
4	North	Antrim	County	Kewadin, 13796 Winters Rd., Elk Rapids, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	450	\$76.66	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
5	North	Antrim	County	319 E. Lincoln St., Mancelona, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1400	\$76.66	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
6	North	Benzie	County	11318 Main St., Honor, MI	(231)325-3051	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$74.93	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
7	North	Charlevoix	County	1251 Boyne Ave., Boyne City, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	400	\$76.29	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
8	North	Charlevoix	County	Ironton, 11705 Shaw Rd., Charlevoix, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	300	\$76.29	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
9	North	Cheboygan	County	729 N. Main St., Cheboygan, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$74.84	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
10	North	Cheboygan	County	3998 S Black River Rd., Tower, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	200	\$74.84	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
11	North	Cheboygan	County	5302 S. Straits Hwy, Indian River, MI	(231) 238-7775	Yes	Monday through Thursday between 7:00 am and 2:30 pm	4000	\$74.84	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
12	North	Crawford	County	500 Huron St., Grayling, MI	(989) 348-2281	Yes	Monday through Thursday between 7:00 am and 2:30 pm	4800	\$73.07	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
13	North	Emmet	County	2265 E. Hathaway, Harbor Springs, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$75.54	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
14	North	Emmet	County	6227 E. Levering Rd., Levering, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$75.54	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
17	North	Iosco	County	554 Forrest Rd, Oscoda, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	400	\$70.84	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
18	North	Iosco	County	3939 M-55, Tawas City, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	550	\$70.84	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329



Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: NORTH REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price	Billing Address	Billing Contact
19	North	Kalkaska	MDOT	809 N. Birch, RT. 4, Kalkaska, MI	(231) 258-5611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$74.85	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
22	North	Manistee	County	8946 Chippewa HWY, Bear Lake, MI	(231) 889-0000	Yes	Monday through Thursday between 7:00 am and 2:30 pm	3000	\$72.87	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
23	North	Missaukee	County	1199 N. Morey, Lake City, MI	(231) 839-4361	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$75.60	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
24	North	Montmorency	MDOT	13490 M-32/M-33, Atlanta, MI	(989) 785-3514	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$70.97	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
25	North	Ogemaw	County	I-75 Cook Rd. Branch, MI	(989) 345-0234	No	Monday through Thursday between 7:00 am and 2:30 pm	700	\$72.28	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
26	North	Ogemaw	County	1250 S. M-33, West Branch, MI	(989) 345-0234	Yes	Monday through Thursday between 7:00 am and 2:30 pm	300	\$72.28	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
27	North	Oscoda	MDOT	1163 West M-72, Mio, MI	(989) 826-3663	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$71.41	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
28	North	Otsego	County	669 W. McCoy Rd., Gaylord, MI	(989) 732-5202	Yes	Monday through Thursday between 7:00 am and 2:30 pm	6500	\$74.67	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
29	North	Presque Isle	County	19916 M-68, Onaway, MI	(989) 733-8731	No	Monday through Thursday between 7:00 am and 2:30 pm	200	\$71.18	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
30	North	Presque Isle	County	CRC, 657 S. Bradley Hwy., Rogers City, MI	(989) 734-2216	No	Monday through Thursday between 7:00 am and 2:30 pm	800	\$71.18	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
32	North	Roscommon	County	Houghton Lake, MI	(989) 366-0333	No	Monday through Thursday between 7:00 am and 2:30 pm	300	\$73.82	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
33	North	Roscommon	County	820 East West Branch Rd. (M-55) Prudenville, MI	(989) 366-0333	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$73.82	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
34	North	Roscommon	County	601 S. Main St., Roscommon, MI	(989) 366-0333	Yes	Monday through Thursday between 7:00 am and 2:30 pm	250	\$73.82	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
35	North	Wexford	County	85 West M-115, Boon, MI	(231) 775-9731	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1400	\$75.43	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
<b>Total Department of Transportation Tons for North Region</b>								43,350			
<b>Minimum Purchase Amount (80%)</b>								N/A			
<b>Maximum Purchase Amount (130%)</b>								N/A			

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:  
GRAND REGION 2018/2019 SALT ORDER

Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price	Billing Address	Billing Contact
1	Grand	Allegan	MDOT	5252 E. M-89, Fennville, MI	(269) 561-6701	Yes	Monday through Thursday between 6:00 am and 2:30 pm	3500	\$66.44	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
2	Grand	Allegan	MDOT	596 11th St., Plainwell, MI	(269) 685-5350	No	Monday through Thursday between 6:00 am and 2:30 pm	3000	\$66.44	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
6	Grand	Lake	County	1180 N. Michigan Ave., Baldwin, MI	(231) 745-4666	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$64.80	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
7	Grand	Mason	County	510 E. State St., Scottville, MI	(231) 757-2882	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$62.93	Muskegon Transportation Service Center 2225 Olthoff Drive, Muskegon, MI, 49444	Melanie Thompson Thompsonm15@michigan.gov 231-775-2733
8	Grand	Mecosta	County	120 N. DeKraft, Big Rapids, MI	(231) 796-2611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1800	\$63.51	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
9	Grand	Mecosta	County	19675 Jefferson Rd., Morley, MI	(231) 796-2611	No	Monday through Thursday between 7:00 am and 2:30 pm	700		Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
10	Grand	Mecosta	County	2945 Arthur Rd., Remus, MI	(231) 796-2611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	550		Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
13	Grand	Oscoda	MDOT	2897 Sixteen Mile Rd., Marion, MI	(231) 743-6831	Yes	Monday through Thursday between 6:00 am and 2:30 pm	600	\$64.54	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
14	Grand	Oscoda	MDOT	19424 US-10, Reed City, MI	(231) 832-5322	Yes	Monday through Thursday between 6:00 am and 2:30 pm	500	\$64.54	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov

Total Department of Transportation Tons for Grand Region 13,650  
Minimum Purchase Amount (80%) N/A  
Maximum Purchase Amount (130%) N/A

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:  
BAY REGION 2018/2019 SALT ORDER

Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price	Billing Address	Billing Contact
2	Bay	Bay	County	E. District Garage, 1810 Erwin Nearing Dr, Bay City, MI	(989) 892-4681	Yes	Monday through Friday between 7:00 am and 3:30 pm	350	\$88.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
3	Bay	Bay	County	2600 E. Beaver Rd., Kawkawlin, MI	(989) 686-4610	Yes	Monday through Friday between 7:00 am and 3:30 pm	1,500	\$68.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
4	Bay	Bay	County	N. District Garage, 1383 E. Pinconning Rd, Piconning, MI	(989) 879-3761	Yes	Monday through Friday between 7:00 am and 3:30 pm	350	\$88.00	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
6	Bay	Gladwin	County	301 State St., Gladwin, MI	(989) 426-7441	Yes	Monday through Friday between 7:00 am and 3:30 pm	1,200	\$71.58	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
13	Bay	Isabella	MDOT	1212 Corporate Dr., Mt. Pleasant, MI	(989) 773-3532	Yes	Early: Monday through Thursday between 6:00 am and 2:30 pm Seasonal: Monday through Friday between 6:00 am and 2:30 pm	2,000	\$71.18	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
14	Bay	Midland	County	2334 N. Meridian, Sanford, MI	(989) 687-9060	Yes	Monday through Friday between 7:00 am and 3:30 pm	1,200	\$68.98	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
15	Bay	Saginaw	MDOT	1459 South Graham M-52, Saginaw, MI	(989) 781-2310	Yes	Early: Monday through Thursday between 6:00 am and 2:30 pm Seasonal: Monday through Friday between 6:00 am and 2:30 pm	1,300	\$68.95	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
16	Bay	Saginaw	MDOT	3502 E. Washington Ave, Saginaw, MI	(989) 755-1197	Yes	Early: Monday through Thursday between 6:00 am and 2:30 pm Seasonal: Monday through Friday between 6:00 am and 2:30 pm	2,500	\$68.95	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
25	Bay	Tuscola	County	1733 S. Mertz Rd., Caro, MI	(989) 673-2128	No	Monday through Friday between 7:00 am and 3:30 pm	550	\$58.43	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
26	Bay	Tuscola	County	430 Kitelinger Rd., Vassar, MI	(989) 673-2128	No	Monday through Friday between 7:00 am and 3:30 pm	550	\$58.43	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
27	Bay	Tuscola	County	5832 Bruce St., Deford, MI	(989) 673-2128	No	Monday through Friday between 7:00 am and 3:30 pm	400	\$58.43	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
28	Bay	Tuscola	County	4387 Beach St., Akron, MI	(989) 673-2128	No	Monday through Friday between 7:00 am and 3:30 pm	350	\$58.43	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255

Total Department of Transportation Tons for Bay Region 12,250  
Minimum Purchase Amount (80%) N/A  
Maximum Purchase Amount (130%) N/A

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SOUTHWEST REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price	Billing Address	Billing Contact
1	Southwest	Berrien	MDOT	5948 Sawyer Rd., Sawyer, MI	(269) 426-3700	Yes	Monday through Thursday between 6:00 am and 3:30 pm	2000	\$79.83	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
2	Southwest	Berrien	MDOT	33971 US-12, Niles, MI	(269) 683-2855	Yes	Monday through Thursday between 6:00 am and 3:30 pm	3000	\$79.83	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
12	Southwest	Van Buren	MDOT	1003 East Michigan, Paw Paw, MI	Paw Paw (269) 657-4980	Yes	Monday through Thursday between 6:00 am and 3:30 pm	500	\$77.48	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961

Total Department of Transportation Tons for Southwest Region 5,500  
 Minimum Purchase Amount (80%) N/A  
 Maximum Purchase Amount (130%) N/A

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: UNIVERSITY REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price	Billing Address	Billing Contact
10	University	Livingston	MDOT	10102 East Grand River Ave, Brighton, MI 48116	(810) 229-4250	Yes	Monday through Thursday between 6:00 am and 2:30 pm	2,500	\$84.83	Brighton Transportation Service Center 10321 E Grand River Ave, Ste 500, Brighton, MI 48116	Sandra Feldhahn FeldhahnS@michigan.gov 810-225-2600

Total Department of Transportation Tons for University Region 2,500  
 Minimum Purchase Amount (80%) N/A  
 Maximum Purchase Amount (130%) N/A

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: METRO REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Early Fill Up Tons	Price	Billing Address	Billing Contact
1	Metro	Wayne	MDOT	1500 East Ferry St., Detroit, MI	(313) 874-2140	Yes	Monday through Friday between 6:00 am and 2:30 pm	2800	\$61.00	Detroit Maintenance Garage 1500 E. Ferry St Detroit MI 48211	Nina Check, CheckN@michigan.gov Charles Mackey, MackeyM@michigan.gov 313-874-2140

**Total Department of Transportation Tons for Metro Region**      2,800  
**Minimum Purchase Amount (80%)**                                      N/A  
**Maximum Purchase Amount (130%)**                                    N/A

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price	Billing Address	Billing Contact
1	Superior	Alger	County	M-77, Grand Marais, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	300	<del>\$76.60</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
2	Superior	Alger	County	N3284 M-67, Limestone, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	2250	<del>\$76.50</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
3	Superior	Alger	County	E9264 M-28, Munising, MI	(906) 387-2042	No	Monday through Friday between 7:00 am and 3:00 pm	2500	<del>\$76.80</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
4	Superior	Baraga	MDOT	School St., Covington, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	<del>\$81.74</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
5	Superior	Baraga	MDOT	301 Winter St., L'Anse, MI	(906) 524-6124	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	<del>\$81.74</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
6	Superior	Chippewa	County	M-48, Goetzville, MI	(906) 624-7333	No	Monday through Friday between 6:00 am and 2:30 pm	500	<del>\$79.56</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
7	Superior	Chippewa	County	16122 S. Kinross Lake Road, Kinross, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	700	<del>\$79.56</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
8	Superior	Chippewa	County	M-28, Eckerman, MI	(906) 635-5295	Yes	Monday through Friday between 6:00 am and 2:30 pm	500	<del>\$79.56</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
9	Superior	Delta	County	County Rd., 3000 32nd Ave North, Escanaba, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm	1000	<del>\$71.77</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
10	Superior	Delta	County	9931 Y.25 Rd., Rapid River, MI	(906) 786-3200	Yes	Monday through Friday between 7:00 am and 3:30 pm	500	<del>\$71.77</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
11	Superior	Dickinson	County	Felch Salt Shed, W6370 M-69, Iron Mountain, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm	300	<del>\$75.31</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
12	Superior	Dickinson	County	Lincoln St., Quinnesec, MI	(906) 774-1588	Yes	Monday through Friday between 7:00 am and 3:30 pm	200	<del>\$75.31</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
13	Superior	Gogebic	County	302 Main St., Marenisco, MI	(906) 787-2273	No	Monday through Friday between 7:00 am and 3:30 pm	800	<del>\$84.61</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
14	Superior	Gogebic	County	Old US-2, Wakefield, MI	(906) 667-0233	No	Monday through Friday between 7:00 am and 3:30 pm	800	<del>\$84.61</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
15	Superior	Gogebic	County	E23859 E. Ave., Watersmeet, MI	(906) 358-4575	No	Monday through Friday between 7:00 am and 3:30 pm	800	<del>\$84.61</del>	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SUPERIOR REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price	Billing Address	Billing Contact
16	Superior	Houghton	MDOT	51750 Industrial Drive, Calumet, MI	(906) 483-3937	Yes	Monday through Thursday between 6:30 am and 5:00 pm	50	\$87.58	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
17	Superior	Iron	County	JCT Townline Rd. & Co Rd. 643, Amasa, MI	(906) 875-3151	No	Monday through Friday between 7:00 am and 3:30 pm	100	\$79.71	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
18	Superior	Iron	County	114 Oss Rd., Crystal Falls, MI	(906) 875-3151	Yes	Monday through Friday between 7:00 am and 3:30 pm	100	\$79.71	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
19	Superior	Iron	County	708 W. Franklin St., Iron River, MI	(906) 265-4622	No	Monday through Friday between 7:00 am and 3:30 pm	1000	\$79.71	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
20	Superior	Keweenaw	County	1916 4th St. Mohawk, MI	(906) 337-1610	Yes	Monday through Friday between 7:00 am and 3:00 pm	500	\$87.58	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
21	Superior	Luce	County	12920 CR 457, Newberry, MI	(906) 293-5741	Yes	Monday through Friday between 7:00 am and 3:30 pm	500	\$80.85	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
22	Superior	Mackinac	County	E2670 St Ignace Road, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	200	\$72.65	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
23	Superior	Mackinac	MDOT	M-117, Engadine, MI	(906) 477-6323	Yes	Monday through Thursday between 6:30 am and 5:00 pm	500	\$72.65	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
24	Superior	Mackinac	MDOT	500 Ferry Lane, St. Ignace, MI	(906) 643-8700	Yes	Monday through Thursday between 6:30 am and 5:00 pm	750	\$72.65	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
25	Superior	Mackinac	Bridge Authority	N-415 I-75, St. Ignace, MI 49781	(906) 643-7600	No	Monday through Friday between 7:00 am and 3:30 pm	100	\$72.65	Mackinac Bridge Authority N-415 I-75 St. Ignace, MI 49781	John Rintamaki RintamakiJ@michigan.gov 906-643-7600
26	Superior	Marquette	County	Gwinn Co. Rd., ELA, Gwinn, MI	(906) 346-5411	No	Monday through Friday between 7:00 am and 3:00 pm	2000	\$77.93	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
27	Superior	Marquette	County	1610 N. Second St., Ishpeming, MI	(906) 486-8462 Ext 300	No	Monday through Friday between 7:00 am and 3:00 pm	2500	\$77.93	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
28	Superior	Marquette	County	Republic Co. Rd. LO at M-95, Republic, MI	(906) 376-2224	No	Monday through Friday between 7:00 am and 3:00 pm	1500	\$77.93	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
29	Superior	Marquette	County	Krueger Dr. Skandia, MI	(906) 486-4491 Ext 300	No	Monday through Thursday between 7:00 am and 3:00 pm	0	\$77.93	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
30	Superior	Menominee	County	W. 5416 Belgiantown Rd., Stephenson, MI	(906) 863-5100	Yes	Monday through Friday between 7:00 am and 3:30 pm	1000	\$71.68	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302



Early Fill and Seasonal Back-up  
2018/2019 Salt Order

**MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:  
SUPERIOR REGION 2018/2019 SALT ORDER**

Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price	Billing Address	Billing Contact
31	Superior	Menominee	County	3224 10th St., Menominee, MI	(906) 863-3686	No	Monday through Friday between 7:00 am and 3:30 pm	1400	\$71.88	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
32	Superior	Menominee	County	US-2, Powers, MI	(906) 497-5234	No	Monday through Friday between 7:00 am and 3:30 pm	1400	\$71.88	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
33	Superior	Ontonagon	County	5650 M-64 N., Bergland, MI	(906) 575-3552	No	Monday through Friday between 7:00 am and 3:00 pm	400	\$85.44	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
34	Superior	Ontonagon	County	5346 W. M-28, Bruce Crossing, MI	(906) 827-3433	No	Monday through Friday between 7:00 am and 3:00 pm	700	\$85.44	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
35	Superior	Ontonagon	County	1212 Adventure Ave., Mass City, MI	(906) 883-3303	No	Monday through Friday between 7:00 am and 3:00 pm	800	\$85.44	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
36	Superior	Ontonagon	County	US-45, Ontonagon, MI	(906) 884-4650	No	Monday through Friday between 7:00 am and 3:00 pm	600	\$85.44	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
37	Superior	Schoolcraft	County	East Rd., Manistique, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm	2500	\$77.56	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302
38	Superior	Schoolcraft	County	M-28, Sney, MI	(906) 341-5634	No	Monday through Friday between 6:00 am and 2:30 pm	1750	\$77.56	Superior Region Office 1818 3rd Avenue North Escanaba, MI, 49829	Linda Mathieson MathiesonL@michigan.gov 906-786-1830 ext. 302

**Total Department of Transportation Tons for Superior Region 31,600**  
**Minimum Purchase Amount (80%) 25,280**  
**Maximum Purchase Amount (130%) 41,080**

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:  
NORTH REGION 2018/2019 SALT ORDER

Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price	Billing Address	Billing Contact
1	North	Alcona	County	CRC, 301 N. Lake St., Lincoln, MI	(989) 736-8168	No	Monday through Thursday between 7:00 am and 2:30 pm	500	\$68.47	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
2	North	Alpena	County	1400 N. Bagley St., Alpena, MI	(989) 354-3252 Ext 227	No	Monday through Thursday between 7:00 am and 2:30 pm	600	\$68.05	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
3	North	Antrim	County	1762 S. Main (M-88) Central Lake, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	300	\$76.39	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
4	North	Antrim	County	Kewadin, 13796 Winters Rd., Elk Rapids, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	100	\$76.39	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
5	North	Antrim	County	319 E. Lincoln St., Mancelona, MI	(231) 587-8521	Yes	Monday through Thursday between 7:00 am and 2:30 pm	750	\$76.39	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
6	North	Benzie	County	11318 Main St., Honor, MI	(231)325-3051	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$74.83	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
7	North	Charlevoix	County	1251 Boyne Ave., Boyne City, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$76.47	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
8	North	Charlevoix	County	Ironton, 11705 Shaw Rd., Charlevoix, MI	(231) 582-7330	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$76.47	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
9	North	Cheboygan	County	729 N. Main St., Cheboygan, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$74.76	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
10	North	Cheboygan	County	3998 S Black River Rd., Tower, MI	(231) 238-7775	No	Monday through Thursday between 7:00 am and 2:30 pm	300	\$74.76	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
11	North	Cheboygan	County	5302 S. Straits Hwy, Indian River, MI	(231) 238-7775	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$74.76	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
12	North	Crawford	County	500 Huron St., Grayling, MI	(989) 348-2281	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$73.07	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
13	North	Emmet	County	2265 E. Hathaway, Harbor Springs, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$76.09	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
14	North	Emmet	County	6227 E. Levering Rd., Levering, MI	(231) 347-8142	No	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$76.08	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
15	North	Grand Traverse	County	M-113, Kingsley, MI	(231) 922-4848	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$76.40	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:  
NORTH REGION 2018/2019 SALT ORDER

Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal/Back Up Tons	Price	Billing Address	Billing Contact
16	North	Grand Traverse	County	1881 Lafrainer Rd., Traverse City, MI	(231) 922-4848 ext. 101	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2900	\$76.40	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
17	North	Iosco	County	554 Forrest Rd, Oscoda, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	150	\$71.07	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
18	North	Iosco	County	3939 M-55, Tawas City, MI	(989) 362-4433	Yes	Monday through Thursday between 7:00 am and 2:30 pm	650	\$71.07	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
19	North	Kalkaska	MDOT	809 N. Birch, RT. 4, Kalkaska, MI	(231) 258-5611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$74.85	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
20	North	Leelanau	County	10550 E. Eckerle Rd., Suttons Bay, MI	(231) 271-3993 ext. 22	Yes	Monday through Thursday between 7:00 am and 2:30 pm	800	\$77.73	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
21	North	Leelanau	County	129 Church St. Maple City, MI	(231) 271-3993 ext. 22	Yes	Monday through Thursday between 7:00 am and 2:30 pm	700	\$77.73	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
22	North	Manistee	County	8946 Chippewa HWY, Bear Lake, MI	(231) 889-0000	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$72.31	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
23	North	Missaukee	County	1199 N Morey, Lake City, MI	(231) 839-4361	Yes	Monday through Thursday between 7:00 am and 2:30 pm	750	\$75.60	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
24	North	Montmorency	MDOT	13490 M-32/M-33, Atlanta, MI	(989) 785-3514	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$70.97	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
25	North	Ogemaw	County	I-75 Cook Rd. Branch, MI	(989) 345-0234	No	Monday through Thursday between 7:00 am and 2:30 pm	700	\$72.24	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
26	North	Ogemaw	County	1250 S. M-33, West Branch, MI	(989) 345-0234	Yes	Monday through Thursday between 7:00 am and 2:30 pm	400	\$72.24	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
27	North	Oscoda	MDOT	1163 West M-72, Mio, MI	(989) 826-3663	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$71.41	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
28	North	Otsego	County	669 W. McCoy Rd., Gaylord, MI	(989) 732-5202	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$74.67	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
29	North	Presque Isle	County	19916 M-68, Onaway, MI	(989) 733-8731	No	Monday through Thursday between 7:00 am and 2:30 pm	300	\$71.28	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
30	North	Presque Isle	County	CRC, 657 S. Bradley Hwy, Rogers City, MI	(989) 734-2216	No	Monday through Thursday between 7:00 am and 2:30 pm	700	\$71.28	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: NORTH REGION 2018/2019 SALT ORDER											
Item	MIDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price	Billing Address	Billing Contact
31	North	Presque Isle	County	11472 Michigan Ave., Posen, MI	(989) 766-2680	No	Monday through Thursday between 7:00 am and 2:30 pm	700	\$71.28	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
32	North	Roscommon	County	Houghton Lake, MI	(989) 366-0333	No	Monday through Thursday between 7:00 am and 2:30 pm	250	\$73.79	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
33	North	Roscommon	County	820 East West Branch Rd. (M-55) Prudenville, MI	(989) 366-0333	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1500	\$73.79	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
34	North	Roscommon	County	601 S. Main St., Roscommon, MI	(989) 366-0333	Yes	Monday through Thursday between 7:00 am and 2:30 pm	500	\$73.79	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329
35	North	Wexford	County	85 West M-115, Boon, MI	(231) 775-9731	Yes	Monday through Thursday between 7:00 am and 2:30 pm	3000	\$75.30	North Region Office 1088 M-32 East, Gaylord, MI, 49735	Sandra Budzinski BudzinskiS@michigan.gov 989-731-5090 ext. 329

Total Department of Transportation Tons for North Region 31,550  
Minimum Purchase Amount (80%) 25,240  
Maximum Purchase Amount (130%) 41,015

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS:  
GRAND REGION 2018/2019 SALT ORDER

Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price	Billing Address	Billing Contact
1	Grand	Allegan	MDOT	5252 E. M-89, Fennville, MI	(269) 561-6701	Yes	Monday through Thursday between 6:00 am and 2:30 pm	3000	\$65.80	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
2	Grand	Allegan	MDOT	596 11th St., Plainwell, MI	(269) 685-5350	No	Monday through Thursday between 6:00 am and 2:30 pm	2000	\$65.80	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
3	Grand	Barry	MDOT	1300 E. Qumby Rd., Hastings, MI	(269) 945-3493	No	Monday through Thursday between 6:00 am and 2:30 pm	2500	\$65.83	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
6	Grand	Lake	County	1180 N. Michigan Ave., Baldwin, MI	(231) 745-4666	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$64.80	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
7	Grand	Mason	County	510 E. State St., Scottville, MI	(231) 757-2882	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$62.94	Muskegon Transportation Service Center 2225 Olthoff Drive, Muskegon, MI, 49444	Melanie Thompson Thompsonm15@michigan.gov 231-777-3451
8	Grand	Mecosta	County	120 N. DeKraft, Big Rapids, MI	(231) 796-2611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	1000	\$49.74	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
9	Grand	Mecosta	County	19675 Jefferson Rd., Morley, MI	(231) 796-2611	No	Monday through Thursday between 7:00 am and 2:30 pm	600	\$49.74	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
10	Grand	Mecosta	County	2945 Arthur Rd., Remus, MI	(231) 796-2611	Yes	Monday through Thursday between 7:00 am and 2:30 pm	150	\$49.74	Cadillac Transportation Service Center 7915 US-131 Hwy., Cadillac, MI 49601	Betsy Taylor, taylorb@michigan.gov 231-775-2733 ext. 332
11	Grand	Oceana	County	100 West M20, MI	(231) 873-4226	Yes	Monday through Thursday between 7:00 am and 2:30 pm	2000	\$63.81	Muskegon Transportation Service Center 2225 Olthoff Drive, Muskegon, MI, 49444	Melanie Thompson Thompsonm15@michigan.gov 231-777-3451
12	Grand	Oceana	County	107 Polk Rd., Hart, MI	(231) 873-4226	Yes	Monday through Thursday between 7:00 am and 2:30 pm	5000	\$63.81	Muskegon Transportation Service Center 2225 Olthoff Drive, Muskegon, MI, 49444	Melanie Thompson Thompsonm15@michigan.gov 231-777-3451
13	Grand	Osceola	MDOT	2897 Sixteen Mile Rd., Marion, MI	(231) 743-6831	Yes	Monday through Thursday between 6:00 am and 2:30 pm	500	\$64.22	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov
14	Grand	Osceola	MDOT	19424 US-10, Reed City, MI	(231) 832-5322	Yes	Monday through Thursday between 6:00 am and 2:30 pm	2000	\$64.22	Grand Region - Reed City Office 19424 US-10, Reed City, MI 49677	Maria Finkbeiner 231-832-5322 FinkbeinerM@michigan.gov

Total Department of Transportation Tons for Grand Region 21,750  
Minimum Purchase Amount (80%) 17,400  
Maximum Purchase Amount (130%) 28,275

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: BAY REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price	Billing Address	Billing Contact
1	Bay	Arenac	County	4295 W. M-61, Standish, MI	(989) 846-2553	Yes	Monday through Friday between 7:00 am and 3 30 pm	2,000	\$69.94	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
2	Bay	Bay	County	E. District Garage, 1810 Erwin Nearing Dr, Bay City, MI	(989) 892-4681	Yes	Monday through Friday between 7:00 am and 3 30 pm	500	\$68.03	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
3	Bay	Bay	County	2600 E. Beaver Rd., Kawkawlin, MI	(989) 686-4610	Yes	Monday through Friday between 7:00 am and 3 30 pm	2,700	\$68.03	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
4	Bay	Bay	County	N. District Garage, 1383 E. Pinconning Rd, Piconning, MI	(989) 879-3761	Yes	Monday through Friday between 7:00 am and 3 30 pm	500	\$68.03	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
5	Bay	Glare	County	Mannsinding Rd., Harrison, MI	(989) 539-2151	Yes	Monday through Friday between 7:00 am and 3 30 pm	2,200	\$72.82	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
6	Bay	Gladwin	County	301 State St., Gladwin, MI	(989) 426-7441	Yes	Monday through Friday between 7:00 am and 3 30 pm	1,000	\$71.58	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
7	Bay	Gratiot	County	920 E. Center St., Ithaca, MI	(989) 875-3811	Yes	Monday through Friday between 7:00 am and 3 30 pm	1,800	\$69.93	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
13	Bay	Isabella	MDOT	1212 Corporate Dr., Mt. Pleasant, MI	(989) 773-3532	Yes	Early: Monday through Thursday between 6:00 am and 2:30 pm Seasonal: Monday through Friday between 6:00 am and 2:30 pm	1,400	\$69.70	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
14	Bay	Midland	County	2334 N. Meridian, Sanford, MI	(989) 687-9060	Yes	Monday through Friday between 7:00 am and 3 30 pm	2,400	\$69.44	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
15	Bay	Saginaw	MDOT	1459 South Graham M-52, Saginaw, MI	(989) 781-2310	Yes	Early: Monday through Thursday between 6:00 am and 2:30 pm Seasonal: Monday through Friday between 6:00 am and 2:30 pm	1,500	\$67.27	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255
16	Bay	Saginaw	MDOT	3502 E. Washington Ave, Saginaw, MI	(989) 755-1197	Yes	Early: Monday through Thursday between 6:00 am and 2:30 pm Seasonal: Monday through Friday between 6:00 am and 2:30 pm	3,000	\$67.27	MDOT Bay Region Crews 3502 E. Washington, Saginaw, MI, 48601	Mike Metiva MetivaM@michigan.gov 989-754-0784 ext. 255

<b>Total Department of Transportation Tons for Bay Region</b>	<b>19,000</b>
<b>Minimum Purchase Amount (80%)</b>	<b>15,200</b>
<b>Maximum Purchase Amount (130%)</b>	<b>24,700</b>

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: SOUTHWEST REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price	Billing Address	Billing Contact
1	Southwest	Berrien	MDOT	5948 Sawyer Rd., Sawyer, MI	(269) 426-3700	Yes	Monday through Thursday between 6:00 am and 3:30 pm	1000	\$79.51	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
2	Southwest	Berrien	MDOT	33971 US-12, Niles, MI	(269) 683-2855	Yes	Monday through Thursday between 6:00 am and 3:30 pm	2000	\$79.51	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
3	Southwest	Berrien	MDOT	3880 Red Arrow Rd., Coloma, MI	(269) 849-1162	Yes	Monday through Thursday between 6:00 am and 3:30 pm	7000	\$79.51	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
4	Southwest	Branch	MDOT	34 N. Michigan, Coldwater, MI	(269) 781-2894 (must specify delivery is for Coldwater Garage when calling this number)	Yes	Monday through Thursday between 6:00 am and 3:30 pm	1300	\$74.15	Marshall Transportation Service Center 15300 W. Michigan Ave., Marshall, MI 49068	Anna Roberts RobertsA@michigan.gov 269-789-0560 ext. 249
5	Southwest	Branch	County	23 East Garfield Ave., Coldwater, MI	(517) 278-2022	Yes	Monday through Thursday between 6:00 am and 3:30 pm	1000	\$74.15	Marshall Transportation Service Center 15300 W. Michigan Ave., Marshall, MI 49068	Anna Roberts RobertsA@michigan.gov 269-789-0560 ext. 249
9	Southwest	Cass	MDOT	61535 M-40, Jones, MI	(269) 224-5808	Yes	Monday through Friday between 6:00 am and 2:30 pm	5000	\$78.35	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
10	Southwest	Kalamazoo	MDOT	5673 West Main St., Kalamazoo, MI	(269) 381-7331	Yes	Monday through Thursday between 6:00 am and 3:30 pm	5000	\$78.81	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
11	Southwest	Van Buren	MDOT	09235 Blue Star Mem. Hwy., South Haven, MI	South Haven (269) 637-2408	Yes	Monday through Thursday between 6:00 am and 3:30 pm	2000	\$77.35	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961
12	Southwest	Van Buren	MDOT	1003 East Michigan, Paw Paw, MI	Paw Paw (269) 657-4980	Yes	Monday through Thursday between 6:00 am and 3:30 pm	1500	\$77.35	Southwest Region Office 1501 East Kilgore Road, Kalamazoo, MI 49001	Robin Lester LesterR@michigan.gov 269-337-3961

<b>Total Department of Transportation Tons for Southwest Region</b>	<b>25,800</b>
<b>Minimum Purchase Amount (80%)</b>	<b>20,640</b>
<b>Maximum Purchase Amount (130%)</b>	<b>33,540</b>

Early Fill and Seasonal Back-up  
2018/2019 Salt Order

MICHIGAN DEPARTMENT OF TRANSPORTATION DROP POINTS: UNIVERSITY REGION 2018/2019 SALT ORDER											
Item	MDOT Region	County	Agency Type	Drop Point Address	Drop Point Phone Number	Inside Delivery	Delivery Hours	Seasonal Back Up Tons	Price	Billing Address	Billing Contact
10	University	Livingston	MDOT	10102 East Grand River Ave, Brighton, MI 48116	(810) 229-4250	Yes	Monday through Thursday between 6:00 am and 2:30 pm	7000	\$82.27	Brighton Transportation Service Center 10321 E Grand River Ave, Ste 500, Brighton, MI 48116	Sandra Feldhahn FeldhahnS@michigan.gov 810-225-2600

**Total Department of Transportation Tons for University Region** 7,000  
**Minimum Purchase Amount (80%)** 5,600  
**Maximum Purchase Amount (130%)** 9,100



COMPASS MINERAL - MIDEAL - Upper Peninsula Prosperity Alliance-Early Fill 2018/2019									
Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early Delivery	Price
1	Alger	MUNISING, CITY OF	Industrial Park Dr. Lot 9	Munising	MI	49862	(906) 387-2095	100	\$76.83
2	Alger	ALGER COUNTY ROAD COMMISSION	E9264 M-28	Munising	MI	49862	(906) 387-2042	250	\$76.83
3	Alger	ALGER COUNTY ROAD COMMISSION	N3284 M-67	Limestone	MI	49851	(906) 387-2042	200	\$76.83
4	Alger	ALGER COUNTY ROAD COMMISSION	216662 Lowder Road	Grand Marais	MI	49839	(906) 387-2042	50	\$76.83
5	Baraga	LANSE, VILLAGE OF	616 Poplar Street	Lanse	Michigan	49946	(906) 524-6116	250	\$75.84
6	Baraga	BARAGA, VILLAGE OF	100 Hemlock St	Baraga	MI	49908	(906) 353-6237	200	\$75.84
7	Baraga	BARAGA COUNTY RD. COMMISSION	18139 US 41 South	L'Anse	MI	49946	(906) 524-7270	100	\$75.84
8	Baraga	BARAGA COUNTY RD. COMMISSION	15760 Hamar Rd	Baraga	MI	49908	(906) 524-7270	50	\$75.84
9	Baraga	BARAGA COUNTY RD. COMMISSION	25225 Cemetery Road	Covington	MI	49919	(906) 524-7270	50	\$75.84
10	Chippewa	CHIPPEWA COUNTY ROAD COMMISSION	Intersection of M-28 and Mackinac Trail	Sault Ste. Marie	Mt	49783	(906) 635-5295	1200	\$70.08
11	Chippewa	SAULT TRIBE CENTRAL PURCHASING	3375 S M-129	Sault Ste. Marie	Michigan	49783	(906) 635-7035	250	\$70.08
12	Chippewa	LAKE SUPERIOR STATE UNIVERSITY	650 W. Easterday Ave	Sault Ste Marie	MI	49783	(906) 635-2761	100	\$70.08
13	Chippewa	BAY MILLS INDIAN COMMUNITY	12069 W. Lakeshore Dr	Brimley	MI	49715	(906) 248-3356	100	\$70.08
14	Chippewa	SAULT STE. MARIE, CITY OF	1200 East Easterday Avenue	Sault Ste. Marie	MI	49783	(906) 632-5717	2400	\$70.08
15	Delta	BAY DE NOC COMMUNITY COLLEGE	2001 N Lincoln Rd	Escanaba	MI	49829	(906) 217-4139	50	\$71.79
16	Delta	GLADSTONE, CITY OF	30 Michigan Avenue	Gladstone	MI	49837	(906) 428-9577	200	\$71.79
17	Dickinson	KINGSFORD, CITY OF	305 S. Carpenter Avenue	Kingsford	Michigan	49802	(906) 774-3526	600	\$74.99
18	Dickinson	DICKINSON COUNTY ROAD COMMISSION	Lincoln Street	Quinnesec	Michigan	49876	(906) 774-1588	500	\$74.99
19	Dickinson	DICKINSON COUNTY ROAD COMMISSION	W6370 M69	Felch	Michigan	49831	(906) 774-1588	1100	\$74.99
20	Dickinson	DICKINSON COUNTY HEALTHCARE SYSTEM	Highway 141 and Lincoln street	Quinnesec	MI	49801	(906) 776-5668	100	\$74.99
21	Dickinson	IRON MOUNTAIN, CITY OF	125 N. Stephenson Avenue	Iron Mountain	Michigan	49801	(906) 774-8530	1000	\$74.99
22	Gogebic	BESSEMER, CITY OF	304 S. State Street	Bessemer	MI	49911	(906) 663-4311	100	\$83.58
23	Gogebic	IRONWOOD, CITY OF	200 Penokee Road	Ironwood	Michigan	49938	(906) 932-5050	500	\$83.58
24	Gogebic	WAKEFIELD, CITY OF	113 W Old US 2	Wakefield	Michigan	49968	(906) 229-5131	100	\$83.58
25	Gogebic	GOGEBIC COUNTY ROAD COMMISSION	OLD COUNTY ROAD	RAMSAY	MI	49959		150	\$83.58
26	Gogebic	GOGEBIC COUNTY ROAD COMMISSION	E23859 E AVENUE	WATERSMEET	MI	49969		50	\$83.58
27	Houghton	HOUGHTON, CITY OF	1000 Technical Drive	Houghton	MI	49931	906-482-1700	1500	\$70.34
28	Houghton	LAURIUM, VILLAGE OF	Corner 3rd & Isle Royale	Laurium	Michigan	49913	(906) 337-1600	100	\$70.34
29	Houghton	CALUMET, VILLAGE OF	Calumet Township's former dump site	Calumet	MI	49913	(906) 337-1713	50	\$70.34
30	Houghton	HOUGHTON COUNTY ROAD COMMISSION	20140 GAGNON CIRCLE	HANCOCK	MICHIGAN	49930		1350	\$70.34
31	Houghton	HOUGHTON COUNTY ROAD COMMISSION	TAMARACK LOCATION	CALUMET	MICHIGAN	49913		300	\$70.34
32	Houghton	HANCOCK, CITY OF	1601 Tomasi Dr.	Hancock	Michigan	49930	(906)482-2720	500	\$70.34
33	Iron	CASPIAN CITY	1 Museum Dr.	Casplan	MI	49915	(906) 265-2514	50	\$78.80
34	Iron	IRON RIVER, CITY OF	1701 Washington Ave	Iron River	MI	49935	(906) 265-4719	250	\$78.80
35	Iron	CRYSTAL FALLS, CITY OF	Johanson Road	Crystal Falls	Michigan	49920	(906) 875-3212	200	\$78.80



**COMPASS MINERAL MIDEAL - Northwest Prosperity Region- Early Fill 2018-2019**

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early Delivery	Price
1	Antrim	BELLAIRE, VILLAGE OF	489 S.Court Street	Bellaire	Michigan	49615	(231) 533-6414	250	\$76.66
2	Antrim	COMMISSION	319 E. Lincoln Street	Mancelona	MI	49659	(231) 587-8521	1500	\$76.66
3	Antrim	COMMISSION	1762 S. Main St. (M-88)	Central Lake	MI	49622	(231) 587-8521	1350	\$76.66
4	Antrim	COMMISSION	13796 Winters Road	Kewadin	MI	49648	(231) 587-8521	500	\$76.66
5	Benzie	COMMISSION	10658 Deadstream Road	Honor	MI	49640	(231) 325-3051	1000	\$74.93
6	Charlevoix	BOYNE CITY	1028 Robinson St.	Boyne City	Michigan	49712	(231) 582-0375	600	\$76.29
7	Charlevoix	COMMISSION	1251 BOYNE AVENUE	BOYNE CITY	N	49712	(231) 582-7330	1800	\$76.29
8	Charlevoix	COMMISSION	11705 SHAW ROAD	CHARLEVOIX	N	49720	(231) 582-7330	1250	\$76.29
9	Charlevoix	EAST JORDAN, CITY OF	107 Bartlett Street	East Jordan	MI	49727	(231) 536-3381	100	\$76.29
10	Charlevoix	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	Mi.	49720	(231) 547-3276	200	\$76.29
11	Emmet	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	mi.	49770	(231) 348-2344	150	\$75.54
12	Emmet	COMMISSION	2265 East Hathaway Road	Harbor Springs	Mi	49740	231-347-8142	900	\$75.54
13	Emmet	COMMISSION	6227 East Levering Road	Levering	MI	49755	231-347-8142	500	\$75.54
14	Emmet	HARBOR SPRINGS, CITY OF	204 E Fairview St	Harbor Springs	MI	49740	(231) 526-2104	150	\$75.54
15	Traverse	COLLEGE	1861 College Drive	TRAVERSE CITY	Michigan	49686	(231) 995-1130	300	\$76.40
16	Traverse	TRAVERSE CITY, CITY OF	625 WOODMERE AVENUE	TRAVERSE CITY	MI	49686	(231) 922-4900	1300	\$76.40
17	Traverse	ROAD COMMISSION	1881 LaFranier	Traverse City	MI	49696	(231) 922-4848	3500	\$76.40
18	Manistee	COMMISSION	8946 Chippewa Hwy	Bear Lake	Michigan	49614	(231) 889-0000	2200	\$72.87
19	Missaukee	COMMISSION	1199 N. Morey Rd.	Lake City	Michigan	49651	(231) 839-4361	800	\$75.60
20	Wexford	COMMISSION	85 W M-115	BOON	MI	49618	(231) 775-9731	1400	\$75.43
21	Wexford	CADILLAC, CITY OF	1001 6th Street	Cadillac	MI	49601	(231) 779-7333	2000	\$75.43
								21750	

COMPASS MINERAL - MIDEAL - Northeast Prosperity Region-Early Fill 2018/2019

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Early Delivery	Price
1	Alcona	ALCONA COUNTY ROAD COMMISSION	301 North Lake Street	Lincoln	MI	48742	(989) 736-8168	1000	\$68.47
2	Alpena	ALPENA, CITY OF	1001 Long Lake Avenue	Alpena	MI	49707	(989) 354-1721	1600	\$68.05
3	Alpena	ALPENA COUNTY ROAD COMMISSION	1400 North Bagley Street	Alpena	Michigan	49707	(989) 354-3252	1400	\$68.05
4	Alpena	ALPENA COMMUNITY COLLEGE	750 Woodward Avenue	Alpena	MI	49707	(989) 358-7202	50	\$68.05
5	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	729 North Main Street	Cheboygan	MI	49721	(231) 238-7775	1200	\$74.84
6	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	5302 South Straits Hwy	Indian River	MI	49749	(231) 238-7775	2200	\$74.84
7	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	3998 South Black River Road	Onaway	MI	49765	(231) 238-7775	350	\$74.84
8	Cheboygan	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYGAN	MI	49721	231-627-2582	700	\$74.84
9	Crawford	CRAWFORD COUNTY ROAD COMMISSION	500 huron st	grayling	MI	49738	(989) 348-2281	3200	\$73.07
10	Iosco	TAWAS CITY, CITY OF	460 Meadow Rd.	Tawas City	MI	48763	(989) 362-8688	200	\$70.84
11	Iosco	EAST TAWAS, CITY OF	810 W. Westover St	East Tawas	MI	48730	(989) 362-6161	250	\$70.84
12	Iosco	IOSCO COUNTY ROAD COMMISSION	3939 W. M-55	Tawas City	MI	48763	(989) 362-4433	450	\$70.84
13	Iosco	IOSCO COUNTY ROAD COMMISSION	554 Forest Road	Oscoda	MI	48750	(989) 362-4433	600	\$70.84
14	Montmorency	MONTMORENCY COUNTY ROAD COMMISSION	11445 M-32W	Atlanta	Mi	49709	(989) 785-3334	500	\$70.97
15	Ogemaw	ROSE CITY POLICE DEPARTMENT	120 E. AGNES ST.	ROSE CITY	N	48654	(989) 685-2646	200	\$72.26
16	Ogemaw	WEST BRANCH, CITY OF	403 S FIRST ST	WEST BRANCH	MI	48661	(989) 345-0500	100	\$72.26
17	Ogemaw	OGEMAW COUNTY ROAD COMMISSION	1250 S. M-33	West Branch	MI	48661	(989) 345-2240	800	\$72.26
18	Oscoda	OSCODA COUNTY ROAD COMMISSION	1251 Gerber Road	Mio	Michigan	48647	(989) 826-3218	150	\$71.41
19	Otsego	GAYLORD, CITY OF	102 East Seventh Street	Gaylord	MI	49735	(989) 732-4060	600	\$74.67
20	Otsego	OTSEGO COUNTY ROAD COMMISSION	669 WEST MCCOY	GAYLORD	MI	49735	(989) 732-5202	5500	\$74.67
21	Presque Isle	ROGERS CITY, CITY OF	1221 RIVERVIEW	ROGERS CITY	MI	49779	(989) 734-2191	450	\$71.16
22	Presque Isle	PRESQUE ISLE COUNTY ROAD COMMISSION	657 South Bradley Hwy	Rogers City	MI	49779	(989) 734-2216	450	\$71.16
23	Presque Isle	PRESQUE ISLE COUNTY ROAD COMMISSION	19916 M-68	Onaway	MI	49759	(989) 734-2216	350	\$71.16
24	Presque Isle	PRESQUE ISLE COUNTY ROAD COMMISSION	11472 Michigan Ave	Posen	MI	49776	(989) 734-2216	200	\$71.16
25	Roscommon	ROSCOMMON COUNTY ROAD COMMISSION	820 E. West Branch Rd.	Prudenville	Michigan	48651	(989) 366-0333	500	\$73.82
26	Roscommon	ROSCOMMON COUNTY ROAD COMMISSION	601 S. Main St.	Roscommon	Michigan	48653	(989) 366-0333	250	\$73.82
27	Roscommon	ROSCOMMON COUNTY ROAD COMMISSION	1772 S. Loxley Rd.	Houghton Lake	Michigan	48629	(989) 366-0333	250	\$73.82

COMPASS MINERAL - MIDEAL - WEST MICHIGAN PROSPERITY ALLIANCE REGION - EARLY FILL 2018/2019									
Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Qty	Price
1	Allegan	WAYLAND UNION SCHOOLS	324 W Sycamore	Wayland	Michigan	49348	(269) 792-2012	50	\$66.44
2	Allegan	ALLEGAN COUNTY ROAD COMMISSION	2594 -12th Street	Shelbyville	MI	49344	(269) 673-2184	750	\$66.44
3	Allegan	ALLEGAN COUNTY ROAD COMMISSION	3667 - 136th Avenue	Hamilton	MI	49419	(269) 673-2184	1000	\$66.44
4	Allegan	ALLEGAN COUNTY ROAD COMMISSION	1308 Lincoln Road	Allegan	MI	49010	(269) 673-2184	1000	\$66.44
5	Allegan	ALLEGAN COUNTY ROAD COMMISSION	5337 124th Avenue (M-89)	Fennville	MI	49348	(269) 673-2184	1250	\$66.44
6	Allegan	OTSEGO, CITY OF	243 N FARMER	OTSEGO	MI	49078	(269) 692-3391	150	\$66.44
7	Allegan	WAYLAND, CITY OF	965 S. Main Street	Wayland	MI	49348	(269) 792-0686	50	\$66.44
8	Allegan	PLAINWELL, CITY OF	126 Fairlane Street	Plainwell	MI	49080	(269)685-9363	100	\$66.44
9	Allegan	ALLEGAN, CITY OF	691 Airway Dr.	Allegan	MI	49010	(269) 686-1115	200	\$66.44
10	Allegan	PLAINWELL COMMUNITY SCHOOLS	680 Starr Rd	Plainwell	MI	49080	(269) 685-6338	50	\$66.44
11	Kent	NORTHVIEW PUBLIC SCHOOLS	4350 Ambrose NE	Rapids	MI	49525	(616) 363-6861	50	\$68.79
12	Mason	MASON COUNTY ROAD COMMISSION	510 E State Street	Scottville	MI	49454	(231) 757-2882	800	\$62.93
13	Mason	LUDINGTON, CITY OF	800 BLK. N. HARRISON	N	MI	49431	(231) 843-2873	500	\$62.93
14	Mecosta	FERRIS STATE UNIVERSITY	111 West Knollview	Big Rapids	MI	49307	(231) 591-2925	200	\$63.51
15	Mecosta	MECOSTA COUNTY ROAD COMMISSION	120 N DeKrafft	Big Rapids	MI	49307	(231) 796-2611	300	\$63.51
16	Mecosta	MECOSTA COUNTY ROAD COMMISSION	2945 Arthur Road	Remus	MI	49340	(231) 796-2611	350	\$63.51
17	Mecosta	MECOSTA COUNTY ROAD COMMISSION	19675 Jefferson Road	Morley	MI	49336	(231) 796-2611	150	\$63.51
18	Muskegon	FRUITPORT, VILLAGE OF	45 N 2ND Avenue	Fruitport	MI	49415	(231) 865-3577	50	\$61.04
19	Muskegon	ROOSEVELT PARK, CITY OF	1572 GARRISON	T PARK	MICHIGAN	49441	(231) 755-3721	150	\$61.04
20	Muskegon	RAVENNA, VILLAGE OF	12090 Crockery Creek Drive	Ravenna	MI	49451	(231) 853-2360	50	\$61.04
21	Muskegon	E C BROOKS CORRECTIONAL FACILITY-AGENCY	2500 S. Sheridan Drive	Muskegon	MI	49444	(231) 773-9200	50	\$61.04
22	Muskegon	DOC-MUSKEGON CORRECTIONAL FACILITY-AGENCY	2400 S. Sheridan	Muskegon	Michigan	49442		50	\$61.04
23	Newaygo	FREMONT PUBLIC SCHOOLS	710 Lake Drive	Fremont	MI	49412	(231) 924-8825	300	\$64.12
24	Newaygo	NEWAYGO COUNTY ROAD COMMISSION	Mile Road	Cloud	Michigan	49349	(231)689-6682	1000	\$64.12
25	Osceola	TUSTIN, VILLAGE OF	310 Neilson St.	Tustin	MI	49688	(231) 829-3012	50	\$64.54
26	Osceola	MARION, VILLAGE OF	2897 SIXTEEN MILE RD.	MARION	MICHIGAN	49665	(231) 743-6801	50	\$64.54
27	Osceola	OSCEOLA COUNTY ROAD COMMISSION	4737 Makwa Dr	Hersey	MI	49639	(231) 832-5171	200	\$64.54
28	Osceola	OSCEOLA COUNTY ROAD COMMISSION	13353 20 Mile Rd	Tustin	MI	49688	(231) 832-5171	1500	\$64.54
29	Osceola	REED CITY, CITY OF	505 E. Lincoln Ave	Reed City	MI	49677	(231) 832-2245	300	\$64.54
30	Osceola	REED CITY AREA PUBLIC SCHOOLS	21809 Coyote Trail	Reed City	MI	49677	(231) 832-2712	50	\$64.54
31	Osceola	LEROY VILLAGE OF	Street	LeRoy	MI	49655	(231) 768-4959	50	\$64.54
32	Osceola	HERSEY, VILLAGE OF	E. Cherry Street - Salt Barn	Hersey	MI	49639	(989)544-1186	50	\$64.54
33	Osceola	EVART, CITY OF	5468 110th ave	Evart	MI	49631	(231) 734-2101	100	\$64.54
34	Ottawa	GRAND HAVEN, CITY OF	1120 Jackson	Haven	MI	49417	(616) 847-3493	100	\$61.74
35	Ottawa	NORTH OTTAWA COMMUNITY HOSPITAL	403 Taylor St.	Haven	Michigan	49417	(616) 847-5376	50	\$61.74
36	Ottawa	ZEELAND, CITY OF	600 east roosevelt	zeeland	michigan	49464	(616) 836-5087	100	\$61.74
37	Ottawa	FERRYSBURG, CITY OF	545 Maple Street	Ferrysburg	MI	49409	(616) 842-5803	200	\$61.74
38	Ottawa	SPRING LAKE, VILLAGE OF	210 S. Buchanan	Lake	Michigan	49456	(616) 638-6472	50	\$61.74
39	Ottawa	COOPERSVILLE, CITY OF	115 W RANDALL ST	VILLE	MI	49404		150	\$61.74
40	Ottawa	HOLLAND COMMUNITY HOSPITAL	602 Michigan Ave	Holland	MI	49423	(616) 394-3144	50	\$61.74
								11650	

COMPASS MINERAL - MIDEAL - EAST CENTRAL MICHIGAN PROSPERITY REGION - EARLY FILL 2018/2019									
Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Carry Deliver	Price
1	Bay	BAY CITY, CITY OF	800 S. Water Street	Bay City	MI	48708	(989) 894-8115	1500	\$68.00
2	Bay	ESSEXVILLE, CITY OF	1500 Pine St	Essexville	MI	48732	(989) 893-7192	200	\$68.00
3	Bay	DELTA COLLEGE	Delta College, 1961 Delta Road	Center	MI	48710	(989) 686-9228	50	\$68.00
4	Bay	BAY COUNTY ROAD COMMISSION	2600 E. Beaver Rd. (west)	Kawkawlin	Mi.	48631	(989) 686-4610	2500	\$68.00
5	Bay	BAY COUNTY ROAD COMMISSION	1383 E. Pinconning Rd. (north)	Pinconning	Mi.	48650	(989) 686-4610	500	\$68.00
6	Bay	BAY COUNTY ROAD COMMISSION	1816 W. 27th Street (east)	Bay City	Mi.	48708	(989) 686-4610	500	\$68.00
7	Bay	AUBURN, CITY OF	113 E. Elm Street	Auburn	MI	48611	(989) 662-7275	50	\$68.00
8	Bay	PINCONNING, CITY OF	130 N. River Street	Pinconning	an	48650	(989) 879-2360	50	\$68.00
9	Gladwin	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	MI	48612	(989) 435-9343	50	\$71.58
10	Gladwin	COMMISSION	301 S. State Street	Gladwin	MI	48624	(989) 426-7441	500	\$71.58
11	Isabella	COLLEGE	2600 S. Summerton	Mt. Pleasant	an	48858	(989) 386-6654	50	\$71.18
12	Isabella	CENTRAL MICHIGAN UNIVERSITY	Bellows	Mt Pleasant	MI	48859	(989) 774-3118	200	\$71.18
13	Isabella	COMMISSION	2261 E. Remus Rd.	Mt. Pleasant	MI	48858	(989) 773-7131	900	\$71.18
14	Isabella	COMMISSION	5037 W. Airline	Weidman	MI	48893	(989) 773-7131	100	\$71.18
15	Isabella	SHEPHERD, VILLAGE OF	208 W. Boulevard	Shepherd	MI	48883	(989) 828-5062	50	\$71.18
16	Midland	COMMISSION	2334 North Meridian Rd.	Sanford	an	48657	(989) 687-9060	2450	\$68.98
17	Midland	MIDLAND, CITY OF	4811 N Saginaw Road	Midland	MI	46840	(989) 837-3331	3000	\$68.98
18	Saginaw	COMMISSION	8580 Freeland Rd.	Freeland	Mi.	48623	(989) 695-9727	50	\$66.95
19	Saginaw	COMMISSION	3110 Sheridan Ave.	Saginaw	Mi.	48601	(989) 399-3773	5200	\$66.95
20	Saginaw	COMMISSION	330 Cedar St.	Saginaw	Mi.	48626	(989) 399-3773	500	\$66.95
21	Saginaw	COMMISSION	720 Lansing St.	Saginaw	Mi.	48616	(989) 399-3773	500	\$66.95
22	Saginaw	ST. CHARLES, VILLAGE OF	555 ENTREPRENEUR DR	ST. CHARLES	MI	48655	(989) 865-8287	50	\$66.95
23	Saginaw	CHESANING, VILLAGE OF	1105 N. Main St	Chesaning	MI	48616	(989) 845-3800	50	\$66.95
24	Saginaw	SAGINAW, CITY OF	1435 S. Washington Ave.	Saginaw	an	48601	(989) 759-1413	1500	\$66.95
								20500	

EAST MICHIGAN PROSPERITY REGION - MIDEAL - 2018			COMPASS MINERAL-2018/2019						
Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Carry Deliver	Price
1	Genesee	REMC 14	3146 S. Dye rd	Flint	Michigan	48507	9231	250	\$59.97
2	Genesee	REMC 14	5081 Torrey Rd	Flint	MI	48507	9231	200	\$59.97
4	Genesee	GOODRICH, VILLAGE OF	7338 S State	Goodrich	Michigan	48438	2570	200	\$59.97
5	Genesee	COLLEGE	1401 E Court St	Flint	MI	48503	0048	50	\$59.97
6	Genesee	Clio Area School District	2242 VIENNA RD	CLIO	MI	48420	0500	50	\$59.97
7	Genesee	MT. MORRIS, CITY OF	720 Hughes St	Mt. Morris	MI	48458	8380	50	\$59.97
8	Tuscola	MILLINGTON VILLAGE OF	4675 Bishop Street	Millington	Michigan	48746	2701	100	\$58.43
9	Tuscola	CARO, VILLAGE OF	741 S. Hooper Street	Caro	MI	48723	7671	200	\$58.43
10	Tuscola	VASSAR, CITY OF	514 E. Huron Avenue	Vassar	Michigan	48768	7231	150	\$58.43
11	Tuscola	SCHOOLS	301 Hooper Street	Caro	MI	48723	7718	100	\$58.43
12	Tuscola	DCH-CARO CENTER	CONVEYOR REQUIRED	Caro	MI	48723	9444	50	\$58.43
13	Tuscola	COMMISSION	4387 Beach Street	Akron	MI	48701	2128	300	\$58.43
14	Tuscola	COMMISSION	1733 S Mertz Rd	Caro	MI	48723	2128	450	\$58.43
15	Tuscola	COMMISSION	5847 Bruce Street	Deford	MI	48729	2128	300	\$58.43
16	Tuscola	COMMISSION	430 Kitelinger	Vassar	MI	48768	2128	450	\$58.43
17	Tuscola	GAGETOWN VILLAGE OF	4771 Gifford St.	Gagetown	MI	48735	0041	50	\$58.43

23500





**COMPASS MINERAL 2018/2019 - MIDEAL - SOUTHEAST MICHIGAN PROSPERITY REGION**

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Carry Delivery	Price
1	Hillsdale	JONESVILLE, CITY OF	111 Ecology Dr.	Jonesville	Mi.	49250	(517) 849-2104	50	\$71.92
2	Livingston	BRIGHTON, CITY OF	420 S. Third St.	Brighton	MI	48116	(810) 225-9282	100	\$64.83
3	Livingston	PINCKNEY, VILLAGE OF	1600 Paterson Lake rd.	Pinckney	mi	48169		150	\$64.83
4	Livingston	DOC-Woodland Center Correctional-AGENCY	9036 E M-36	Lake	MI	48189	(734) 449-3946	50	\$64.83
5	Livingston	HOWELL PUBLIC SCHOOLS	1313 w. Highland Rd. (Trans)	Howell	MI	48843	(517)-540-8010	150	\$64.83
6	Washtenaw	WASHTENAW COUNTY ROAD COMMISSION	555 North Zeeb Road	Ann Arbor	MI	48103	(734) 761-1500	4400	\$64.19
7	Washtenaw	WASHTENAW COUNTY ROAD COMMISSION	5250 West Michigan Avenue	Ypsilanti	MI	48197	(734) 761-1500	2600	\$64.19
8	Washtenaw	WASHTENAW COUNTY ROAD COMMISSION	630 W. Middle Street	Chelsea	MI	48118	(734) 761-1500	600	\$64.19
9	Washtenaw	WASHTENAW COUNTY ROAD COMMISSION	219 N. Ann Arbor Street	er	MI	48158	(734) 761-1500	800	\$64.19
10	Washtenaw	WASHTENAW COUNTY ROAD COMMISSION	1222 E N Territorial Rd	Lake	MI	48189	(734) 761-1500	2400	\$64.19
11	Washtenaw	CHELSEA SCHOOL DISTRICT	500 E Washington	Chelsea	MI	48118	(734) 433-2256	100	\$64.19
12	Washtenaw	SCIO TOWNSHIP	8875 Dexter Chesea Rd.	Dexter	Michigan	48130		50	\$64.19
13	Washtenaw	WASHTENAW INTER SCHOOL DISTRICT	3090 Judd Rd	Milan	MI	48160		250	\$64.19
14	Washtenaw	Ypsilanti Community Schools	10302 Whitaker Road	Ypsilanti	Michigan	48197	(734) 221-1198	200	\$64.19
15	Washtenaw	DEXTER COMMUNITY SCHOOLS	2200 N. Parker Rd	Dexter	MI	48130	(734) 424-4100	150	\$64.19
16	Washtenaw	LINCOLN CONSOLIDATED SCHOOLS	8970 Whittaker Road	Ypsilanti	MI	48197	(734) 484-7039	50	\$64.19
17	Washtenaw	ANN ARBOR, CITY OF	4251 Stone School Road	Ann Arbor	MI	48108	(734) 794-6500	2500	\$64.19
18	Washtenaw	SALINE, CITY OF	1234 Tefft Ct	Saline	MI	48176	(734) 429-5624	1200	\$64.19
19	Washtenaw	CHELSEA, CITY OF	440 W North St	Chelsea	Michigan	48118	(734) 216-1252	100	\$64.19
20	Washtenaw	DEXTER, VILLAGE OF	3600 Central	Dexter	MI	48130	(734) 426-8530	150	\$64.19
21	Washtenaw	DCH-CENTER FOR FORENSIC PSYCHIATRY-AGENCY	8303 Platt Rd.	Saline	MI	48176	(734) 295-4544	50	\$64.19
								16100	

COMPASS MINERAL CO. - MIDEAL - DETROIT METRO PROSPERITY REGION - EARLY FILL 2018/2019									
Line	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	City	Price
1	Macomb	LANSE CREUSE PUBLIC SCHOOLS	24400 FV Pankow Blvd	Twp	MI	48036	(586) 783-6550	100	\$61.47
2	Macomb	CHESTERFIELD TOWNSHIP	52216 SIERRA DR.	IELD	MI	48047	(586) 949-0400	50	\$61.47
3	Macomb	NEW BALTIMORE, CITY OF	35389 Cricklewood	Baltimore	MI	48047	(586) 725-2151	1100	\$61.47
4	Macomb	FRASER, CITY OF	31250 Kendall	Fraser	MI	48026	(586) 293-2001	400	\$61.47
5	Macomb	MACOMB COUNTY ROAD COMMISSION	12990 31 Mile Rd	on	MI	48096	(586) 791-3348	1000	\$61.47
6	Macomb	MACOMB COUNTY ROAD COMMISSION	51235 Napi Drive	Twp	MI	48315	(586) 791-3348	1000	\$61.47
7	Macomb	MACOMB COUNTY ROAD COMMISSION	27483 Mound	Warren	MI	48092	(586) 791-3348	6000	\$61.47
8	Macomb	MACOMB COUNTY ROAD COMMISSION	34592 Nova	Twp	MI	48035	(586) 791-3348	2000	\$61.47
9	Macomb	MACOMB COUNTY ROAD COMMISSION	58270 William Street	Haven	MI	48048	(586) 791-3348	12000	\$61.47
10	Macomb	WARREN CONSOLIDATED SCHOOLS	31950 Mound Rd.	Warren	Michigan	48092	(586) 825-2400	150	\$61.47
11	Macomb	MT. CLEMENS, CITY OF	95 ELDREDGE	CLEMENS	N	48043	(586) 469-6818	300	\$61.47
12	Macomb	UTICA, CITY OF	7001 Moscone	Utica	MI	48317	(586) 731-6110	100	\$61.47
13	Oakland	PLEASANT RIDGE, CITY OF	13200 Northend	Oak Park	MI	48237	(248) 541-2901	150	\$61.39
14	Oakland	OXFORD, VILLAGE OF	150 S. Glaspie Street	Oxford	Michigan	48371	(248) 628-1244	100	\$61.39
15	Oakland	ORTONVILLE, VILLAGE OF	159 Cedar Street	Ortonville	MI	48462	(248)627-4976	250	\$61.39
16	Oakland	OAKLAND, COUNTY OF	One Public Works Drive	Waterford	Michigan	48328		1000	\$61.39
17	Oakland	OAKLAND UNIVERSITY	411 Pioneer Drive	Rochester	MI	48309	(248) 370-4423	100	\$61.39
18	Oakland	ROCHESTER COMM SCHOOL DISTRICT	1402 West Hamlin Road	Hills	MI	48309	248-726-3045	150	\$61.39
19	Oakland	FERNDALE, CITY OF	521 E. Cambourne	Ferndale	Michigan	48220	(248) 546-2525	800	\$61.39
20	Oakland	HURON VALLEY SCHOOLS	2370 S. Milford Road	Highland	MI	48357	(248) 684-8315	50	\$61.39
21	Oakland	OAKLAND COUNTY ROAD COMMISSION	2420 PONTIAC LAKE	RD	MI	48328	(248)858-4780	7000	\$61.39
22	Oakland	OAKLAND COUNTY ROAD COMMISSION	27900 FRANKLIN ROAD	LD	MI	48034	(248)858-4780	4500	\$61.39
23	Oakland	OAKLAND COUNTY ROAD COMMISSION	1100 S LAPEER ROAD	ORION	MI	48360	(248)858-4780	3500	\$61.39
24	Oakland	OAKLAND COUNTY ROAD COMMISSION	4353 DUCK LAKE ROAD	MILFORD	MI	48381	(248)858-4780	4000	\$61.39
25	Oakland	OAKLAND COUNTY ROAD COMMISSION	1930 STEPHENSON HWY	TROY	MI	48083	(248)858-4780	1000	\$61.39
26	Oakland	OAKLAND COUNTY ROAD COMMISSION	10275 DIXIE HIGHWAY	G	MI	48350	(248)858-4780	3200	\$61.39
27	Oakland	WALLED LAKE CONSOLIDATED SCHOOLS	46740 W. Pontiac Trail	Lake	MI	48390	(248)956-3074	100	\$61.39
28	Oakland	HOLLY SCHOOL DISTRICT	201 Elm St.	Holly	MI	48442	(248) 328-3151	200	\$61.39
29	Oakland	HOLLY, VILLAGE OF	201 Elm Street	Holly	MI	48442	(248) 634-2202	100	\$61.39
30	Oakland	LAKE ORION, VILLAGE OF	375 Atwater	Orion	Michigan	48362	(248)693-8391	50	\$61.39
31	Oakland	BIRMINGHAM PUBLIC SCHOOLS	2305 Cole Street	m	MI	48009	(248) 203-3975	100	\$61.39
32	Oakland	BRANDON SCHOOL DISTRICT	817 Ortonville Rd.	Ortonville	MI	48462	(248) 627-1818	50	\$61.39
33	Oakland	Wolverine Lake Village of	425 Glengary Rd.	Lake	MI	48390	248-624-1710	100	\$61.39
34	Oakland	SOUTH LYON COMMUNITY SCHOOLS	23423 Griswold Rd.	Lyon	MI	48178	(248) 573-8920	50	\$61.39
35	Oakland	MADISON HEIGHTS, CITY OF	801 Ajax Drive	Heights	MI	48071	(248) 589-2294	1500	\$61.39
36	Wayne	ALLEN PARK PUBLIC SCHOOLS	16850 Southfield Rd	Allen Park	MI	48101	(313) 827-2050	50	\$61.00
37	Wayne	WOODHAVEN, CITY OF	21840 Van Horn Rd	en	MI	48183	(734) 675-4919	150	\$61.00
38	Wayne	FLAT ROCK, CITY OF	27999 arsenal rd.	flat rock	mi.	48134	734-782-2470	100	\$61.00
39	Wayne	WAYNE STATE UNIVERSITY	5743 Woodward Avenue	Detroit	MI	48202	(313) 577-3756	100	\$61.00
40	Wayne	GARDEN CITY PUBUC SCHOOLS	33980 Marquette	City	MI	48135	(734) 762-6323	50	\$61.00
41	Wayne	PLYMOUTH CANTON SCHOOLS	46973 Joy Road	Canton	MI	48187	(734) 455-9379	250	\$61.00
42	Wayne	MARYGROVE COLLEGE	8425 W. McNichols Rd.	Detroit	Michigan	48221		150	\$61.00
43	Wayne	INKSTER, CITY OF	26900 Princeton	Inkster	Michigan	48141	(313) 563-9774	500	\$61.00
44	Wayne	DEARBORN, CITY OF	2951 Greenfield	Dearborn	MI	48120	(313) 943-2119	9000	\$61.00
45	Wayne	GARDEN CITY, CITY OF	31800 Beechwood	City	MI	48135	(734) 793-1805	1200	\$61.00
46	Wayne	SUMPTER TOWNSHIP	23400 Sumpter Rd.	Belleville	MI	48111	(734) 461-6201	50	\$61.00
47	Wayne	DETROIT PUBLIC SCHOOLS	1601 Farnsworth	Detroit	Michigan	48211		150	\$61.00

Compass Mineral - Seasonal -MiDeal 2018/2019 Upper Peninsula Prosperity Alliance									
Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price
1	Alger	MUNISING, CITY OF	Industrial Park Dr. Lot 9	Munising	MI	49862	(906) 387-2095	700	\$76.60
2	Alger	ALGER COUNTY ROAD COMMISSION	E9264 M-28	Munising	MI	49862	(906) 387-2042	100	\$76.60
3	Alger	ALGER COUNTY ROAD COMMISSION	N3284 M-67	Limestone	MI	49851	(906) 387-2042	50	\$76.60
4	Alger	ALGER COUNTY ROAD COMMISSION	216662 Lowder Road	Grand Marais	MI	49839	(906) 387-2042	50	\$76.60
5	Chippewa	BAY MILLS INDIAN COMMUNITY	12069 W. Lakeshore Dr	Brimley	MI	49715	(906) 248-3356	50	\$79.56
6	Delta	ESCANABA, CITY OF	1715 Sheridan Road	Escanaba	MI	49829	(906) 786-1842	700	\$71.77
7	Delta	DELTA COUNTY ROAD COMMISSION	9931 Y.25 Lane	Rapid River	Michigan	49878	(906) 786-3200	1500	\$71.77
8	Delta	DELTA COUNTY ROAD COMMISSION	3000 32nd Ave. North	Escanaba	Michigan	49829	(906) 786-3200	1500	\$71.77
9	Delta	GLADSTONE, CITY OF	30 Michigan Avenue	Gladstone	MI	49837	(906) 428-9577	150	\$71.77
10	Delta	BAY DE NOC COMMUNITY COLLEGE-LESS THAN 50 TON	2001 N Lincoln Rd	Escanaba	MI	49829	(906) 217-4139	25	\$71.77
11	Dickinson	NORWAY, CITY OF	400 10th Ave	Norway	Michigan	49870	(906) 563-9641	600	\$75.31
12	Dickinson	KINGSFORD, CITY OF	305 S. Carpenter Avenue	Kingsford	Michigan	49802	(906) 774-3526	200	\$75.31
13	Dickinson	DICKINSON COUNTY ROAD COMMISSION	Lincoln Street	Quinnesec	Michigan	49876	(906) 774-1588	200	\$75.31
14	Dickinson	IRON MOUNTAIN, CITY OF	125 N. Stephenson Avenue	Iron Mountain	Michigan	49801	(906) 774-8530	1000	\$75.31
15	Gogebic	IRONWOOD, CITY OF	200 Penokee Road	Ironwood	Michigan	49938	(906) 932-5050	200	\$84.61
16	Iron	CASPIAN CITY	1 Museum Dr.	Caspian	MI	49915	(906) 265-2514	50	\$79.71
17	Iron	IRON RIVER, CITY OF	1701 Washington Ave	Iron River	MI	49935	(906) 265-4719	50	\$79.71
18	Marquette	MARQUETTE COUNTY ROAD COMMISSION	1610 N Second St	Ishpeming	MI	49849	(906) 486-4491	200	\$77.93



**COMPASS MINERAL SALT CO - 2018/2019 - MIDEAL - Northwest Prosperity Region**

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal	Price
1	Antrim	ANTRIM COUNTY ROAD COMMISSION	319 E. Lincoln Street	Mancelona	MI	49659	(231) 587-8521	1400	\$76.39
2	Antrim	ANTRIM COUNTY ROAD COMMISSION	1762 S. Main St. (M-88)	Central Lake	MI	49622	(231) 587-8521	1100	\$76.39
3	Antrim	ANTRIM COUNTY ROAD COMMISSION	13796 Winters Road	Kewadin	MI	49648	(231) 587-8521	50	\$76.39
4	Benzie	BENZIE COUNTY ROAD COMMISSION	10658 Deadstream Road	Honor	MI	49640	(231) 325-3051	800	\$74.93
5	Charlevoix	BOYNE CITY	1028 Robinson St.	Boyne City	Michigan	49712	(231) 582-0375	150	\$76.47
6	Charlevoix	CHARLEVOIX COUNTY ROAD COMM	1251 BOYNE AVENUE	BOYNE CITY	N	49712	(231) 582-7330	2000	\$76.47
7	Charlevoix	CHARLEVOIX COUNTY ROAD COMM	11705 SHAW ROAD	CHARLEVOIX	N	49720	(231) 582-7330	2000	\$76.47
8	Charlevoix	CHARLEVOIX, CITY OF	229 Stover Rd.	Charlevoix	Mi.	49720	(231) 547-3276	150	\$76.47
9	Emmet	PETOSKEY, CITY OF	110 WEST SHERIDAN	PETOSKEY	N	49770	(231) 347-2500	2500	\$76.09
10	Emmet	PETOSKEY PUBLIC SCHOOLS	1008 Franklin st.	Petoskey	mi.	49770	(231) 348-2344	150	\$76.09
11	Emmet	MACKINAW CITY	605 Pond Street	City	Michigan	49701	(231) 436-5351	200	\$76.09
12	Emmet	EMMET COUNTY ROAD COMMISSION	2265 East Hathaway Road	Springs	Mi	49740	231-347-8142	1500	\$76.09
13	Emmet	EMMET COUNTY ROAD COMMISSION	6227 East Levering Road	Levering	MI	49755	231-347-8142	1000	\$76.09
14	Emmet	HARBOR SPRINGS, CITY OF	204 E Fairview St	Springs	MI	49740	(231) 526-2104	350	\$76.09
15	Traverse	NORTHWESTERN MICHIGAN COLLEGE	1861 College Drive	CITY	Michigan	49686	(231) 995-1130	50	\$76.40
16	Traverse	TRAVERSE CITY, CITY OF	625 WOODMERE AVENUE	CITY	MI	49686	(231) 922-4900	500	\$76.40
17	Traverse	GRAND TRAVERSE COUNTY ROAD COMMISSION	1471 East M 113	Kingsley	MI	49649	(231) 922-4848	1700	\$76.40
18	Traverse	GRAND TRAVERSE COUNTY ROAD COMMISSION	1881 LaFranier	Traverse City	MI	49696	(231) 922-4848	1500	\$76.40
19	Kalkaska	KALKASKA COUNTY ROAD COMMISSION	1049 Island Lake Road	Kalkaska	Michigan	49646	(231) 258-2242	4500	\$74.85
20	Leelanau	LEELANAU COUNTY ROAD COMMISSION	10550 E Eckerle Road	Suttons Bay	MI	49682	(231) 271-3993	550	\$77.73
21	Leelanau	LEELANAU COUNTY ROAD COMMISSION	129 Church Street	Maple City	MI	49664	(231) 271-3993	450	\$77.73
22	Manistee	MANISTEE COUNTY ROAD COMMISSION	8946 Chippewa Hwy	Bear Lake	Michigan	49614	(231) 889-0000	500	\$72.31
23	Manistee	MANISTEE, CITY OF	280 Washington Street	Manistee	MI	49660	(231) 723-7132	700	\$72.31
24	Missaukee	MISSAUKEE COUNTY ROAD COMMISSION	1199 N. Morey Rd.	Lake City	Michigan	49651	(231) 839-4361	1400	\$75.60
25	Wexford	WEXFORD COUNTY ROAD COMMISSION	85 W M-115	BOON	MI	49618	(231) 775-9731	1000	\$75.30

**COMPASS MINERAL SALT COM - 2018/2019 - MIDEAL - Northeast Prosperity Region**

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal 50	Price
1	Alpena	ALPENA, CITY OF	1001 Long Lake Avenue	Alpena	MI	49707	(989) 354-1721	800	\$68.05
2	Alpena	ALPENA PUBLIC SCHOOLS-LESS THAN 50 TON	3500 S. 3rd. Ave	Alpena	Michigan	49707	(989) 358-5794	8	\$68.05
3	Alpena	ALPENA PUBLIC SCHOOLS-LESS THAN 50 TON	3303 S. 3rd. Ave.	Alpena	Michigan	49707	(989) 358-5794	8	\$68.05
4	Alpena	ALPENA PUBLIC SCHOOLS-LESS THAN 50 TON	2373 Gordon Rd.	Alpena	Michigan	49707	(989) 358-5794	8	\$68.05
5	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	729 North Main Street	Cheboygan	MI	49721	(231) 238-7775	1100	\$74.76
6	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	5302 South Straits Hwy	Indian River	MI	49749	(231) 238-7775	600	\$74.76
7	Cheboygan	CHEBOYGAN COUNTY ROAD COMMISSION	3998 South Black River Road	Onaway	MI	49765	(231) 238-7775	350	\$74.76
8	Cheboygan	CHEBOYGAN, CITY OF	1003 N. Huron Street	CHEBOYGAN	MI	49721	231-627-2582	400	\$74.76
9	Crawford	CRAWFORD COUNTY ROAD COMMISSION	500 huron st	grayling	MI	49738	(989) 348-2281	1500	\$73.07
10	Iosco	OSCODA AREA SCHOOLS-LESS THAN 50 TON	3550 E. River Road	Oscoda	MI	48750		20	\$71.07
11	Iosco	EAST TAWAS, CITY OF	810 W. Westover St	East Tawas	MI	48730	(989) 362-6161	100	\$71.07
12	Iosco	IOSCO COUNTY ROAD COMMISSION	3939 W. M-55	Tawas City	MI	48763	(989) 362-4433	550	\$71.07
13	Iosco	IOSCO COUNTY ROAD COMMISSION	554 Forest Road	Oscoda	MI	48750	(989) 362-4433	250	\$71.07
14	Montmorency	MONTMORENCY COUNTY ROAD COMMISSION	11445 M-32W	Atlanta	Mi	49709	(989) 785-3334	1100	\$70.97
15	Ogemaw	WEST BRANCH, CITY OF	403 S FIRST ST	WEST BRANCH	MI	48661	(989) 345-0500	200	\$72.24
16	Ogemaw	OGEMAW COUNTY ROAD COMMISSION	1250 S. M-33	West Branch	MI	48661	(989) 345-2240	500	\$72.24
17	Oscoda	OSCODA COUNTY ROAD COMMISSION	1251 Gerber Road	Mio	Michigan	48647	(989) 826-3218	150	\$71.41



**West Michigan Prosperity Alliance**

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal 50	Price
1	Allegan	WAYLAND UNION SCHOOLS	324 W Sycamore	Wayland	Michigan	49348	(269) 792-2012	50	\$65.60
2	Allegan	DOUGLAS, CITY OF	486 Water St.	Douglas	MI	49406	(616) 836-1263	300	\$65.60
3	Allegan	ALLEGAN COUNTY ROAD COMMISSION	2594 -12th Street	Shelbyville	MI	49344	(269) 673-2184	750	\$65.60
4	Allegan	ALLEGAN COUNTY ROAD COMMISSION	3667 - 136th Avenue	Hamilton	MI	49419	(269) 673-2184	750	\$65.60
5	Allegan	ALLEGAN COUNTY ROAD COMMISSION	1308 Lincoln Road	Allegan	MI	49010	(269) 673-2184	750	\$65.60
6	Allegan	ALLEGAN COUNTY ROAD COMMISSION	5337 124th Avenue (M-89)	Fennville	MI	49348	(269) 673-2184	750	\$65.60
7	Allegan	OTSEGO, CITY OF	243 N FARMER	OTSEGO	MI	49078	(269) 692-3391	150	\$65.60
8	Allegan	HOLLAND, CITY OF	333 Wyngarden Way	Holland	MI	49423	(616) 928-2400	2700	\$65.60
9	Allegan	WAYLAND, CITY OF	965 S. Main Street	Wayland	MI	49348	(269) 792-0686	400	\$65.60
10	Allegan	PLAINWELL, CITY OF	126 Fairlane Street	Plainwell	MI	49080	(269)685-9363	300	\$65.60
11	Allegan	ALLEGAN, CITY OF	691 Airway Dr.	Allegan	MI	49010	(269) 686-1115	300	\$65.60
12	Allegan	PLAINWELL COMMUNITY SCHOOLS	680 Starr Rd	Plainwell	MI	49080	(269) 685-6338	100	\$65.60
13	Allegan	SAUGATUCK, CITY OF	3338 Blue Star Highway	Saugatuck	MI	49453	(269) 857-2603	350	\$65.60
14	Barry	BARRY COUNTY ROAD COMMISSION	1725 West M-43 Highway	Hastings	MI	49058	(269) 945-3449	4000	\$65.63
15	Barry	SPECTRUM HEALTH	1230 W. State St	Hastings	MI	49508		150	\$65.63
16	Barry	MIDDLEVILLE, VILLAGE OF	608 Sheridan St.	Middleville	MI	49333	(269) 795-2094	200	\$65.63
17	Barry	NASHVILLE, VILLAGE OF	202 1/2 S. Main	Nashville	MI	49073	(517) 852-9571	100	\$65.63
18	Barry	HASTINGS CITY OF	301 East Court Street	Hastings	Michigan	49058	(269) 945-2468	800	\$65.63
19	Kent	SPECTRUM HEALTH	522 Plymouth NE	Grand Rapids	MI	49503		600	\$69.06
20	Kent	KENT CITY, VILLAGE OF	300 Spring Street	Kent City	MI	49330	(616) 678-7232	50	\$69.06
21	Mason	MASON COUNTY ROAD COMMISSION	510 E State Street	Scottville	MI	49454	(231) 757-2882	500	\$62.94



22	Mason	LUDINGTON, CITY OF	800 BLK. N. HARRISON	LUDINGTON	MI	49431	(231) 843-2873	600	\$62.94
23	Mecosta	BIG RAPIDS, CITY OF	325 N DeKrafft Avenue	Big Rapids	MI	49307	(231) 592-4015	700	\$49.74
24	Mecosta	FERRIS STATE UNIVERSITY	111 West Knollview	Big Rapids	MI	49307	(231) 591-2925	200	\$49.74
25	Mecosta	MECOSTA COUNTY ROAD COMMISSION	120 N DeKrafft	Big Rapids	MI	49307	(231) 796-2611	300	\$49.74
26	Mecosta	MECOSTA COUNTY ROAD COMMISSION	2945 Arthur Road	Remus	MI	49340	(231) 796-2611	300	\$49.74
27	Mecosta	MECOSTA COUNTY ROAD COMMISSION	19675 Jefferson Road	Morley	MI	49336	(231) 796-2611	150	\$49.74
28	Montcalm	GREENVILLE, CITY OF	218 E. FAIRPLAINS	GREENVILLE	MICHIGAN	48838	(616) 754-5098	700	\$68.05
29	Montcalm	LAKEVIEW, VILLAGE OF	10300 townline rd	Lakeview	Michigan	48850	(989) 352-7473	50	\$68.05
30	Montcalm	HOWARD CITY, VILLAGE OF	605 Cedar	Howard City	Mich	49329	(231) 937-4311	50	\$68.05
31	Muskegon	MUSKEGON HEIGHTS, CITY OF	3124 WOOD ST	MUSKEGON HTS,	MICHIGAN	49444	(231) 739-3378	700	\$60.92
32	Muskegon	MUSKEGON, CITY OF	1350 E. Keating	Muskegon	Michigan	49442	(231) 724-4100	3000	\$60.92
33	Muskegon	NORTH MUSKEGON, CITY OF	2701 Celery Lane	North Muskegon	MI	49445	(231) 744-1621	400	\$60.92
34	Muskegon	FRUITPORT, VILLAGE OF	45 N 2ND Avenue	Fruitport	MI	49415	(231) 865-3577	50	\$60.92
35	Muskegon	ROOSEVELT PARK, CITY OF	1572 GARRISON	ROOSEVELT PARK	MICHIGAN	49441	(231) 755-3721	50	\$60.92
36	Muskegon	NORTON SHORES, CITY OF	1174 EAST MOUNT GARFIELD RD.	NORTON SHORES	MICHIGAN	49441	(231) 798-4391	2000	\$60.92
37	Muskegon	MUSKEGON COUNTY ROAD COMMISSION	7100 Whitehall Rd	Whitehall	MI	49461	(231) 788-7260	6500	\$60.92
38	Muskegon	MUSKEGON COUNTY ROAD COMMISSION	7700 E Apple Ave (M46)	Muskegon	MI	49442	(231) 788-7260	8000	\$60.92
39	Muskegon	RAVENNA, VILLAGE OF	12090 Crockery Creek Drive	Ravenna	MI	49451	(231) 853-2360	100	\$60.92
40	Newaygo	NEWAYGO COUNTY ROAD COMMISSION	White Cloud Facility 935 E. One Mile Road	White Cloud	Michigan	49349	(231)689-6682	9000	\$64.45
41	Newaygo	NEWAYGO COUNTY ROAD COMMISSION	Newaygo Facility 8527 S. Mundy	Newaygo	Michigan	49337	(231)689-6682	2000	\$64.45
42	Oceana	OCEANA COUNTY ROAD COMMISSION	3501 W. Polk Rd	Hart	MI	49420	(231) 873-4226	5000	\$63.61
43	Oceana	OCEANA COUNTY ROAD COMMISSION	100 W. M20	Shelby	MI	49455	(231) 873-4226	2000	\$63.61
44	Osceola	OSCEOLA COUNTY ROAD COMMISSION	4737 Makwa Dr	Hersey	MI	49639	(231) 832-5171	1000	\$64.22



**COMPASS MINERAL SALT CO - 2018/2019 - MIDEAL - East Central Michigan Prosperity Region**

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal> 50	Price
1	Arenac	STANDISH, CITY OF	909 W Cedar	Standish	MI	48658	(989) 846-9588	100	\$69.94
2	Bay	BAY CITY, CITY OF	800 S. Water Street	Bay City	MI	48708	(989) 894-8115	750	\$68.03
3	Bay	ESSEXVILLE, CITY OF	1500 Pine St	Essexville	MI	48732	(989) 893-7192	200	\$68.03
4	Bay	DELTA COLLEGE	Delta College, 1961 Delta Road	University Center	MI	48710	(989) 686-9228	100	\$68.03
5	Bay	BAY COUNTY ROAD COMMISSION	2600 E. Beaver Rd. (west)	Kawkawlin	Mi.	48631	(989) 686-4610	2000	\$68.03
6	Bay	BAY COUNTY ROAD COMMISSION	1383 E. Pinconning Rd. (north)	Pinconning	Mi.	48650	(989) 686-4610	500	\$68.03
7	Bay	BAY COUNTY ROAD COMMISSION	1816 W. 27th Street (east)	Bay City	MI.	48708	(989) 686-4610	500	\$68.03
8	Bay	BAY REGIONAL MEDICAL CENTER	129 tuscola ave.	bay city	mi	48708	(989) 894-3759	250	\$68.03
9	Bay	AUBURN, CITY OF	113 E. Elm Street	Auburn	MI	48611	(989) 662-7275	150	\$68.03
10	Bay	PINCONNING, CITY OF	130 N. River Street	Pinconning	Michigan	48650	(989) 879-2360	50	\$68.03
11	Clare	CLARE, CITY OF	601 W. Fifth Street	Clare	Mi	48617	(989) 386-2182	150	\$72.62
12	Clare	FARWELL, VILLAGE OF	202 W. Fifth St	Clare	MI	48617	(989) 588-9530	50	\$72.62
13	Clare	MID MICHIGAN COMMUNITY COLLEGE	1375 S. Clare Ave.	Harrison	Michigan	48625	(989) 386-6654	50	\$72.62
14	Gladwin	BEAVERTON, CITY OF	130 Saginaw St.	Beaverton	Mi	48612	(989) 435-9343	50	\$71.58
15	Gladwin	GLADWIN, CITY OF	201 South State Street	Gladwin	MI	48624	(989) 426-9231	300	\$71.58
16	Gladwin	GLADWIN COUNTY ROAD COMMISSION	301 S. State Street	Gladwin	MI	48624	(989) 426-7441	600	\$71.58
17	Gratiot	BRECKENRIDGE, VILLAGE OF	271 Sexton Street	Breckenridge	Michigan	48615		50	\$69.93
18	Gratiot	ST. LOUIS, CITY OF	320 E. Prospect St.	St. Louis	MI	48880	(989) 681-3644	50	\$69.93
19	Gratiot	GRATIOT COUNTY ROAD COMMISSION	920 center street	ithaca	mi	48847	(989) 875-3820	800	\$69.93
20	Gratiot	ITHACA, CITY OF	210 S ELM STREET	ITHACA	MI	48847	(989) 875-3200	400	\$69.93
21	Gratiot	ALMA, CITY OF	800 Washington	Alma	Michigan	48801	463-8339	50	\$69.93



**COMPASS MINERAL SALT CO - 2018/2019 - MIDEAL - East Michigan Prosperity Region**

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Genesee	CLIO, CITY OF	210 N. Railway	Clio	MI	48420	(810) 686-5850	200	\$59.04
2	Genesee	GOODRICH, VILLAGE OF	7338 S State	Goodrich	Michigan	48438	(810) 636-2570	100	\$59.04
3	Genesee	MT MORRIS CONSOLIDATED	12356 Walter Street	Mt. Morris	MI	48421	(810) 591-8760	50	\$59.04
4	Genesee	MICHIGAN, UNIVERSITY OF	University of Michigan 602 Mill St.	Flint	MI	48502	(734) 936-1592	150	\$59.04
5	Genesee	MOTT COMMUNITY COLLEGE	1401 E Court St	Flint	MI	48503	(810) 762-0048	450	\$59.04
6	Genesee	Clio Area School District	2242 VIENNA RD	CLIO	MI	48420	(810) 591-0500	50	\$59.04
7	Genesee	DAVISON, CITY OF	408 Dayton Street	Davison	Michigan	48423	(810) 653-2191	500	\$59.04
8	Genesee	MT. MORRIS, CITY OF	720 Hughes St	Mt. Morris	MI	48458	(810) 686-8380	150	\$59.04
9	Tuscola	DCH-CARO CENTER- AGENCY	2000 Chambers Road- CONVEYOR	Caro	MI	48723	(989) 672-9444	100	\$58.53

COMPASS MINERAL CO - 2018/2019 - MIDEAL - Southwest Prosperity Region

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal>50	Price
1	Berrien	THREE OAKS, VILLAGE OF	Street Dept garage on central drive	Three Oaks	MI	49128	(269) 756-9221	150	\$79.51
2	Berrien	COLOMA, CITY OF	175 North St.	Coloma	MI	49038	(269) 468-6606	400	\$79.51
3	Berrien	ST. JOSEPH, CITY OF	1160 Broad St.	St. Joseph	MI	49085	(269) 983-6341	150	\$79.51
4	Berrien	BERRIEN SPRINGS, VILLAGE OF	540 N. Bluff	Berrien Springs	MI	49103	(269) 473-6921	50	\$79.51
5	Berrien	BERRIEN SPRINGS, VILLAGE OF	Andrews University	Berrien Springs	MI	49103	(269) 473-6921	50	\$79.51
6	Berrien	BARODA, VILLAGE OF	9205 First St.	Baroda	Michigan	49101	(269) 422-1779	50	\$79.51
7	Berrien	BERRIEN COUNTY ROAD COMMISSION	3377 Hennessey Road	Watervliet	MI	49098	(269) 925-1196	150	\$79.51
8	Berrien	BERRIEN COUNTY ROAD COMMISSION	625 E. Ash Street	Three Oaks	MI	49128	(269) 925-1196	150	\$79.51
9	Berrien	BERRIEN COUNTY ROAD COMMISSION	1940 Bakertown Road	Buchanan	MI	49109	(269) 925-1196	1300	\$79.51
10	Berrien	BERRIEN COUNTY ROAD COMMISSION	6248 W. Main Street	Eau Claire	MI	49111	(269) 925-1196	900	\$79.51
11	Berrien	BERRIEN COUNTY ROAD COMMISSION	9200 Hills Road	Baroda	MI	49101	(269) 925-1196	1300	\$79.51
12	Berrien	BERRIEN COUNTY ROAD COMMISSION	2860 E. Napier	Benton Harbor	MI	49022	(269) 925-1196	1300	\$79.51
13	Berrien	BUCHANAN, CITY OF	606 Clark Street	Buchanan	Michigan	49107	(269) 208-0346	250	\$79.51
14	Berrien	NILES, CITY OF	1815 Eagle Street	Niles	MI	49120	(269) 683-4700	750	\$79.51
15	Berrien	STEVENSVILLE VILLAGE OF	5768 St. Joseph Ave.	Stevensville	Michigan	49127	(269) 429-1802	100	\$79.51
16	Berrien	BRIDGMAN CITY OF	9825 Maple St	Bridgman	Michigan	49106	(269) 465-5144	300	\$79.51
17	Berrien	NEW BUFFALO, CITY OF	204 E Jefferson Street	New Buffalo	MI	49117	(269) 469-1500	100	\$79.51
18	Berrien	BENTON HARBOR, CITY OF	768 PAW PAW AVENUE	BENTON HARBOR	MICHIGAN	49022	(269) 927-8445	850	\$79.51
19	Branch	BRANCH COUNTY ROAD COMMISSION	23 E Garfield Ave	Coldwater	MI	49036	517-278-2022	1500	\$74.15

20	Branch	BRONSON, CITY OF	207 Industrial	Bronson	Michigan	49028	(517) 369-7334	50	\$74.15
21	Branch	QUINCY, VILLAGE OF	47 Cole Street	Quincy	MI	49082	(517) 639-9065	100	\$74.15
22	Branch	COLDWATER, CITY OF	45 Industrial Ave.	Coldwater	MI.	49036	(517) 279-9531	800	\$74.15
23	Branch	Union City, Village of	106 Coldwater Rd	Union City	MI	49094	517-741-8591	150	\$74.15
24	Cass	DOWAGIAC, CITY OF	302 Wolf Street	Dowagiac	MI	49047	(269) 782-8200	100	\$78.35
25	Cass	MARCELLUS, VILLAGE OF	390 East Monroe St.	Marcellus	MI	49067		50	\$78.35
26	Cass	CASS COUNTY ROAD COMMISSION	59266 O'keefe	Cassopolis	MI	49031	(269) 445-8611	2000	\$78.35
27	Kalamazoo	KALAMAZOO PUBLIC SCHOOLS	514 Lake St	Kalamazoo	Michigan	49001	(269) 337-0132	200	\$76.61
28	Kalamazoo	VICKSBURG, VILLAGE OF	210 N. Main Street	Vicksburg	MI	49097	(269) 649-1919	100	\$76.61
29	Kalamazoo	WESTERN MICHIGAN UNIVERSITY	1201 Oliver Street - Salt Dome	Kalamazoo	MI	49008	(269) 387-8804	500	\$76.61
30	Kalamazoo	KALAMAZOO VALLEY COMMUNITY COLLEGE	6767 West O Ave.	Kalamazoo	MI	49003	(269) 488-4305	50	\$76.61
31	Kalamazoo	PARCHMENT, CITY OF	300 Maple	Parchment	MI	49004	(269) 720-3463	200	\$76.61
32	Kalamazoo	ROAD COMMISSION OF KALAMAZOO COUNTY	3801 East Kilgore Road	Kalamazoo	MI	49001	(269) 381-3171	5000	\$76.61
33	Kalamazoo	PORTAGE, CITY OF	7719 S. Westnedge Ave.	Portage	MI	49002	(269) 324-9284	1500	\$76.61
34	Kalamazoo	KALAMAZOO, CITY OF	1415 HARRISON	KALAMAZOO	MICHIGAN	49007	(269) 337-8020	5000	\$76.61
35	St. Joseph	ST. JOSEPH COUNTY ROAD COMMISSION	212 West Main Street	Centreville	Michigan	49032	(269)467-6393	50	\$60.63
36	St. Joseph	ST. JOSEPH COUNTY ROAD COMMISSION	103 West Peck St.	White Pigeon	Michigan	49099	(269)467-6393	50	\$60.63
37	St. Joseph	STURGIS, CITY OF	805 N. Centerville Rd.	Sturgis	MI	49091	(269) 651-2879	150	\$60.63
38	St. Joseph	ST. JOSEPH COUNTY ROAD COMMISSION	20914 M-86	Centreville	Michigan	49032	(269)467-6393	2000	\$60.63
39	St. Joseph	ST. JOSEPH COUNTY ROAD COMMISSION	303 West State Street	Mendon	Michigan	49072	(269)467-6393	50	\$60.63
40	St. Joseph	THREE RIVERS, CITY OF	1015 S. Lincoln Ave	Three Rivers	MI	49093	(269) 273-1845	150	\$60.63





**COMPASS MINERAL - 2018/2019 MIDEAL - Southeast Prosperity Region**

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal 50	Price
1	Livingston	BRIGHTON, CITY OF	420 S. Third St.	Brighton	MI	48116	(810) 225-9282	1400	\$62.27
2	Livingston	PINCKNEY, VILLAGE OF	1600 Paterson Lake rd.	Pinckney	MI	48169		150	\$62.27
3	Livingston	HOWELL PUBLIC SCHOOL	1313 W. Highland Rd. (Trans)	Howell	MI	48843	(517) 540-8010	400	\$62.27
								1950	

COMPASS MINERAL - 2018/2019 - MIDEAL - Detroit Metro Prosperity Region

Item	County	Org. Name	Drop Point Address	City	State	Zip	Org. Phone	Seasonal 50	Price
1	Wayne	WYANDOTTE, CITY OF	4201 - 13th Street	Wyandotte	MI	48192	(734) 324-4543	3000	\$61.24
2	Wayne	DETROIT MERCY, UNIVERSITY OF	4001 W. McNichols	Detroit	MI	48221	(313) 993-1240	300	\$61.24
3	Wayne	GROSSE POINTE FARMS, CITY OF	311 CHALFONTE	GROSSE POINTE	MI	48236	(313) 885-6600	850	\$61.24
4	Wayne	GROSSE POINTE, CITY OF	17147 Maumee	Grosse Pointe	Michigan	48230	(313) 417-1181	350	\$61.24
5	Wayne	RIVER ROUGE, CITY OF	100 W Pleasant	River Rouge	Michigan	48218	(313) 842-4803	400	\$61.24
6	Wayne	WOODHAVEN, CITY OF	21840 Van Horn Rd	Woodhav en	MI	48183	(734) 675-4919	1500	\$61.24
7	Wayne	FLAT ROCK, CITY OF	27999 arsenal rd.	flat rock	mi.	48134	734-782-2470	400	\$61.24
8	Wayne	WAYNE STATE UNIVERSITY	5743 Woodward Avenue	Detroit	MI	48202	(313) 577-3756	350	\$61.24
9	Wayne	WAYNE, CITY OF	35200 Forest	Wayne	Mi	48184	(734) 721-8600	1500	\$61.24
10	Wayne	GARDEN CITY PUBLIC SCHOOLS	33980 Marquette	Garden City	MI	48135	(734) 762-6323	150	\$61.24
11	Wayne	WAYNE COUNTY AIRPORT AUTHORITY	Airport Maintenance Complex	Romulus	MI	48174	(734) 247-7129	5700	\$61.24
12	Wayne	NORTHVILLE, CITY OF	650 Doheny Dr	Northville	MI	48167	(248) 449-9930	1200	\$61.24
13	Wayne	MICHIGAN, UNIVERSITY OF	University of Michigan 4901 Evergreen Rd, Parking Lot C	Dearborn	MI	48128	(734) 936-1592	460	\$61.24
14	Wayne	HARPER WOODS, CITY OF	19600 East Eight Mile rd	Harper Woods	MI	48225	(313)343-2570	1200	\$61.24
15	Wayne	SCHOOLCRAFT COMMUNITY COLLEGE	18600 Haggerty Rd-CONVEYOR REQUIRED	Livonia	MI	48152	(734) 462-4444	550	\$61.24
16	Wayne	PLYMOUTH CANTON SCHOOLS	46973 Joy Road	Canton	MI	48187	(734) 455-9379	1000	\$61.24
17	Wayne	WAYNE-WESTLAND COMMUNITY SCHOOLS	33415 Myrtle	Wayne	Michigan	48184	(734) 419-2048	700	\$61.24
18	Wayne	WAYNE COUNTY	PELHAM ROAD S. OF I-94	TAYLOR	MI	48180	(313) 224-7065	6000	\$61.24

