

TRAINING BULLETIN 2018

**Michigan Department of Environmental Quality
Drinking Water and Municipal Assistance Division
Septage Waste Program and Continuing Septage Education**

2018 ANNUAL CONVENTION & TRADE SHOW

Location: Portland Convention Center
777 NE MLK Jr. Blvd, Portland, Oregon

DATE: March 21-24, 2018

TIME: 8:00 A.M. – 12:30 P.M.

Credit Hours: The following courses are approved for possible 12.5 CSE credits.

Wednesday, March 21, 2018 (Possible 2 Credits)

Credits	Time	Title	Instructor
2.0	3:00-5:00	New & Prospective Member Welcome: Portable Sanitation & Special Events	

Thursday, March 22, 2018 (Possible 3 Credits)

Credits	Time	Title	Instructor
1.0	8:15-9:15	The 1% Windfall: How Successful Companies Use Price to Profit & Grow	Rafi Mohammed
1.0	9:15-10:15	Workshop: The Art of Pricing	Rafi Mohammed
1.0	10:30-11:30	Topical Roundtable Discussion I	

Friday, March 23, 2018 (Possible 3.5 Credits)

Credits	Time	Title	Instructor
.50	8:30-9:15	Technology Solutions for Portable Sanitation	Panel of Experts
.50	9:15-9:45	What We Do: Technology Experiences from Portable Restroom Operators from Investigation to Implementations & Systems Improvement	Panel of Experts
1.5	10:00-11:30	PSAI Training: Servicing & Maintaining Portable Sanitation Equipment	PSAI Training Committee
1.0	11:30-12:30	Topical Roundtable Discussions II	

Saturday, March 24, 2018 (Possible 4 Credits)

Credits	Time	Title	Instructor
4.0	8:00-12:00	PSAI Basic Service Technician Training Course & Certification Exam EXTRA FEE	
1.0	9:00-10:00	Crucial Conventions: Tools for Talking When the Stakes are High	Mark Carpenter
1.0	10:15-11:15	Silent Danger: The Five Crucial Conventions That Drive Safety	Mark Carpenter
1.0	11:15-12:15	Topical Roundtable Discussions III	

CREDIT: The courses will count toward the septage education (CSE) requirements outlined in Section 11703 of part 117. Only the CSE credits earned by the “responsible agent” for a given Michigan licensed septage firm will be credited to that firm.

Due to concurrent scheduling course session scheduling, no more than 12.5 CSE credits may be earned during the conference.

A certificate will be issued for each class attended.

COURSE FEE REIMBURSEMENT

Information on CSE course fee reimbursement can be found on the [MDEQ, Septage Program website](http://www.michigan.gov/deqseptage) (<http://www.michigan.gov/deqseptage>).

Registration/Fees: For further information, contact Karleen Kos at 952-854-8300.

Course Cancellation/Rescheduling: Some courses may be cancelled or rescheduled due to low enrollment/registration or other reasons. The DEQ is not responsible for any course cancelled or rescheduled by a course sponsor. Course sponsors are strongly encouraged to notify the DEQ and those who have registered for the course in a timely manner when a course is cancelled or rescheduled prior to the date the course is scheduled to be offered. Course attendees from Michigan are encouraged to make adequate consultation with the course sponsor before registering for the course.

For additional information, you may call Mr. Matt Rockhold, DEQ, at 517-284-6540.