

MARKUP GUIDANCE

Per the Brownfield Redevelopment Grant and Loan agreements, contractor markup on subcontractors and equipment is limited to a maximum of ten percent (10%) of the original cost, and subject to approval by the State. Below, please find a list of common subcontracted and rental equipment fees that can be marked up and a list of those expenses that are not allowed markup. Questions regarding eligibility of markup on expenses beyond the list below should be discussed with your Brownfield Coordinator.

MARK UP IS ALLOWED ON (NOTE: MARKUP IS LIMITED TO A MAXIMUM OF 10%):

- Subcontractor expenses directly related to onsite work including, but not limited to:
 - Environmental database searches (e.g., EDR)
 - Drilling
 - Laboratories
 - Ground penetrating radar (GPR) survey
 - Demolition
 - Abatement
 - Excavation
 - Trucking
 - Disposal
 - Sheeting and shoring
 - Backfill
 - Dewatering
 - Engineering control installation (e.g., vapor mitigation system, exposure barrier, etc.)
 - Industrial cleaning
 - Container removal
 - Underground storage tank (UST) removal
 - Above ground storage tank (AST) removal
 - Specialized foundation
 - Dredging
- Rental of equipment including, but not limited to
 - X-ray fluorescence (XRF) device
 - Monitoring equipment, PID, 4-gas Meter, etc.
 - Sawing and coring equipment

MARK UP IS NOT ALLOWED ON:

- Costs that have already been marked up
- Supplies from home improvement stores, grocery stores, gas stations, or other retailers including, but not limited to:
 - Ice
 - Distilled or drinking water
 - Baggies
 - Buckets
 - Other general supplies (Please note grant/loans should not be used for buying tools or equipment that can be reused at other sites)
- Hotels and lodging
- Shipping (United States Postal Service [USPS], FedEx, UPS, etc.)
- Hourly rates
- Mileage
- Company owned vehicles
- Company owned equipment and supplies
- Rental vehicles
- Gasoline and fuel
- EGLE required project sign