MICHIGAN LIQUOR CONTROL COMMISSION
UNAUDITED COMPARATIVE COMPREHENSIVE SCHEDULE OF OPERATIONS
FISCAL YEARS ENDED SEPTEMBER 30

	2012	2011	Increase (Decrease)
LIQUOR SALES			
Gross Sales (1)	$1,032,152,214	$978,513,652	$53,638,562
Less: Discounts Allowed	175,476,424	166,402,757	9,073,667
PROCEEDS - SALE OF LIQUOR	$856,675,790	$812,110,895	$44,564,895
Less: Cost of Goods Sold	625,322,281	592,882,289	32,439,992
REVENUE FROM SALE OF LIQUOR	$231,353,509	$219,228,606	$12,124,903
OTHER REVENUE			
Miscellaneous Revenue	$42,037	$678,756	($636,719)
Non-Operating Revenue		95	(95)
Interest Revenue	89,592	114,702	(25,110)
TOTAL OTHER REVENUE	$131,629	$793,553	($661,924)
TOTAL REVENUE	$231,485,138	$220,022,159	$11,462,979
Less: Distribution Costs Paid to Suppliers	51,402,042	49,612,852	1,789,190
INCOME FROM LIQUOR MERCHANDISING	$180,083,096	$170,409,307	$9,673,789
MANAGEMENT EXPENSES			
Commission and DLARA Administration	$438,251	$418,615	$19,636
Management Support	3,595,317	3,574,953	20,364
Licensing and Enforcement	13,832,260	12,905,606	926,654
DLARA Services (Excluding MLCC Rent)	3,292,222	5,118,521	(1,826,299)
DTMB Information Technology Services	2,084,544	2,658,798	(574,254)
Attorney General	1,071,797	1,026,517	45,280
Auditor General	12,000	11,300	700
Bureau of Fire Services	2,737,137	0	2,737,137
Civil Service - Personnel	160,806	148,236	12,570
Administrative Hearings & Rules	0	89,200	(89,200)
Compensated Absences	73,207	0	73,207
Less: Transfers Not Related to MLCC Operations (2)	773,900	2,410,500	(1,636,600)
TOTAL MANAGEMENT EXPENSES	$26,523,641	$23,541,246	$2,982,395
INCOME FROM OPERATIONS (Excluding Taxes and Grants)	$153,559,455	$146,868,061	$6,691,394
LPRF Specific Tax, Liquor 1.85% (Off Premise)	15,736,953	14,855,105	881,848
Other Revenue Collected (3)	193,245,338	185,505,184	7,740,154
TOTAL CURRENT EARNINGS AND REVENUE	$362,541,746	$347,228,350	$15,313,396
Number of Cases Sold	7,372,714	7,117,299	255,415
Number of Sales Days	260	261	(1)

Notes:

(1) This figure is comprised of the following:

Off Premise	$849,168,527	$801,621,492	$47,547,035
On Premise	182,475,860	176,295,447	6,180,413
Other	507,827	596,713	(88,886)

(2) Grants to Cities - Fire Protection

(3) Other Revenue Collected (Page 27) including taxes and fees collected for the General Fund and School Aid Fund (i.e. Beer and Wine taxes, Specific taxes, as well as Licensing and Enforcement fees)