



Michigan Department of Licensing and Regulatory Affairs  
Liquor Control Commission (MLCC)  
Toll-Free: 866-813-0011 - [www.michigan.gov/lcc](http://www.michigan.gov/lcc)

## Outstate Self-Distributor License Application

An out-of-state equivalent of various manufacturer licenses in Michigan may self-distribute alcoholic liquor that it manufactures to retailer licensees within Michigan upon being issued an Outstate Self-Distributor license pursuant to the following conditions:

- The Outstate Self-Distributor licensee must deliver the alcoholic liquor it manufactures to retailers in Michigan using a delivery vehicle it owns and for which an annual delivery vehicle decal has been issued.
- The Outstate Self-Distributor licensee's own employees must deliver the alcoholic liquor it manufactures to retailers in Michigan and the employees must be individually licensed with a Salesperson license unless otherwise exempt. [See the MLCC website for instructions and application information for Salesperson licenses.](#)
- The Outstate Self-Distributor licensee must pay all applicable taxes for the alcoholic liquor it manufactures and delivers to retailers in Michigan. [See the MLCC website for the applicable tax forms.](#)

For spirits manufacturers that are the out-of-state equivalent of a Small Distiller license the following additional conditions apply for the delivery of spirits product to retailers in Michigan under an Outstate Self-Distributor license:

- The Outstate Self-Distributor licensee must sell the spirits to retailers in Michigan at the uniform price determined by the MLCC.
- The Outstate Self-Distributor licensee must comply with labeling and registration requirements for spirits under R 436.1829 through [EQuote](#).
- The spirits products delivered by the Outstate Self-Distributor license must not be listed for sale to retailers in the Michigan spirits pricebook.
- The Outstate Self-Distributor licensee must not sell more than 3,000 gallons of spirits per calendar year to retailers in Michigan or the equivalent of retailers in other states.

For mixed spirit drink manufacturers that are the out-of-state equivalent of a Manufacturer of Mixed Spirit Drink license the following additional conditions apply for the delivery of mixed spirit drink product to retailers in Michigan under an Outstate Self-Distributor license:

- The Outstate Self-Distributor licensee must comply with labeling and registration requirements for spirits under R 436.1829 and register products through the [Michigan Wholesale Product Registry \(MWPR\)](#).
- The mixed spirit drink products delivered by the Outstate Self-Distributor license must conform to the bottle deposit requirements of 1976 IL 1, MCL 445.571 to 445.576, as applicable.
- The Outstate Self-Distributor licensee must submit price schedules for mixed spirit drink products [pursuant to R 436.1726](#).
- The Outstate Self-Distributor licensee must not deliver mixed spirit drink products to a retailer located in a sales territory for which the exclusive sales rights for the mixed spirit drink products are already granted to a Wholesaler licensee.
- The Outstate Self-Distributor licensee must not sell more than 31,000 gallons of mixed spirit drink products per year of all of its brands of mixed spirit drink products combined. The 31,000 gallon threshold does not include mixed spirit drink products sold to customers at the Outstate Self-Distributor licensee's manufacturing premises.

For beer manufacturers that are the out-of-state equivalent of a Micro Brewer license the following additional conditions apply for the delivery of beer to retailers in Michigan under an Outstate Self-Distributor license:

- The Outstate Self-Distributor licensee must comply with labeling and registration requirements for beer under R 436.1611 and register products through the [Michigan Wholesale Product Registry \(MWPR\)](#).
- The beer products delivered by the Outstate Self-Distributor license must conform to the bottle deposit requirements of 1976 IL 1, MCL 445.571 to 445.576, as applicable.
- The Outstate Self-Distributor licensee must submit price schedules for beer products [pursuant to MCL 436.1609b](#).
- The Outstate Self-Distributor licensee must not deliver beer products to a retailer located in a sales territory for which the exclusive sales rights for the beer products are already granted to a Wholesaler licensee.
- The Outstate Self-Distributor licensee must not sell more than 2,000 barrels of beer per year of all of its brands of beer products combined. The 2,000 barrel threshold does not include beer sold to customers at the Outstate Self-Distributor licensee's manufacturing premises.

For wine manufacturers that are the out-of-state equivalent of a Small Wine Maker license the following additional conditions apply for the delivery of wine to retailers in Michigan under an Outstate Self-Distributor license:

- The Outstate Self-Distributor licensee must comply with labeling and registration requirements for wine under R 436.1719 and register products through the [Michigan Wholesale Product Registry \(MWPR\)](#).
- The Outstate Self-Distributor licensee must submit price schedules for wine products [pursuant to R 436.1726](#).
- The Outstate Self-Distributor licensee must not deliver wine products to a retailer located in a sales territory for which the exclusive sales rights for the wine products are already granted to a Wholesaler licensee.
- The Outstate Self-Distributor licensee must not manufacture more than 50,000 gallons of wine a year.



## Outstate Self-Distributor License Application

### Part 1 - Applicant Information

Individuals, please state your legal name. Corporations or Limited Liability Companies, please state your name as it appears on your Articles of Incorporation / Organization.

Applicant name:		
Doing Business As (DBA) Name:		
Address:		
City:	State:	Zip Code:
Contact Name:	Phone:	Email:
Federal Employer Identification Number (FEIN):		
Mailing Address (if different than above):		
City:	State:	Zip Code:
<p>What type of alcoholic liquor will the applicant self-distribute to retailer licensees in Michigan (check all that apply):</p> <p style="text-align: center;"> <input type="checkbox"/> Beer              <input type="checkbox"/> Wine              <input type="checkbox"/> Mixed Spirit Drink              <input type="checkbox"/> Spirits         </p>		

### Part 2 - Required Fees and Documents

- \$70.00 Inspection Fee (MLCC Fee Code 4036)
- \$300.00 Outstate Self-Distributor License Fee (MLCC Fee Code 4038)
- \$50.00 Per Delivery Vehicle Decal Fee x  =   
 (MLCC Fee Code 4038)                      Enter Number of Vehicles                      Fees for Vehicle Decals

**Total Fees:**

Make checks payable to  
**State of Michigan**

If any of the stockholders or members of the applicant are corporations or limited liability companies, also submit a copy of the corporate documents listed below for those companies.

- Copy of Articles of Incorporation or Articles of Organization and Certificate of Good Standing from State of Issuance
- Copy of Bylaws or Operating Agreement
- [Report of Stockholders/Member/Partners \(LCC-301\)](#)

#### Copy of Federal Basic Permit or Brewer's Notice, as applicable:

- Federal Brewer's Notice  
For out-of state equivalent of Micro Brewer
- Federal Basic Permit for Winery  
For out-of state equivalent of Small Wine Maker
- Federal Basic Permit for Distilled Spirits Plant (DSP)  
For out-of state equivalent of Small Distiller or Mixed Spirit Drink Manufacturer

#### Copy of Manufacturing License from State of Issuance, as applicable:

- Beer Manufacturer License  
For out-of state equivalent of Micro Brewer
- Wine Manufacturer License  
For out-of state equivalent of Small Wine Maker
- Spirits Manufacturer License  
For out-of state equivalent of Small Distiller or Mixed Spirit Drink Manufacturer

### Part 3 - Disclosure of Interest in a Michigan License

Have you ever been licensed by the Michigan Liquor Control Commission (MLCC) or do you currently hold an interest in any other licenses issued by the MLCC?  Yes  No

If **Yes**, please explain:

### Part 4 - Signature of Applicant

I certify that the information contained in this form is true and accurate to the best of my knowledge and belief. I agree to comply with all requirements of the Michigan Liquor Control Code and Administrative Rules. I also understand that providing **false** or **fraudulent** information is a violation of the Liquor Control Code pursuant to MCL 436.2003.

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Print Name of Applicant & Title

Signature of Applicant

Date

Please return this completed form along with corresponding documents and fees to:

Michigan Liquor Control Commission

Mailing address: P.O. Box 30005, Lansing, MI 48909

Overnight deliveries: 2407 N. Grand River Ave, Lansing, MI 48906

Fax to: 517-284-8557



LARA Revenue Services **is not** a part of the Michigan Liquor Control Commission (see note below).

### Credit Card Authorization Form

**\*\* FAX COMPLETED FORM TO SECURE FAX LINE: 517-284-8557 \*\***

**\*\* DO NOT EMAIL OR MAIL THIS FORM \*\***

*Requests with credit card payments that are not faxed to the above secure fax line will be destroyed along with the credit card authorization in order to ensure the security of applicants' personal credit card numbers.*

**\*\*IF YOU ARE NOT SUBMITTING AN APPLICATION FORM WITH THIS CREDIT CARD AUTHORIZATION, YOU MUST PROVIDE AN ITEMIZATION OF THE FEES FOR WHICH YOU ARE SUBMITTING PAYMENT OR YOUR PAYMENT WILL NOT BE PROCESSED\*\***

Name on Card: \_\_\_\_\_

Payment Amount: \_\_\_\_\_

Billing Address: \_\_\_\_\_

Card Number: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Check One:

Phone: \_\_\_\_\_

MasterCard    Visa    Discover    American Express

Email: \_\_\_\_\_

Security Code/CVV Code: \_\_\_\_\_

Applicant/Licensee Name: \_\_\_\_\_ Request or Business ID #: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

Payment is for: \_\_\_\_\_

Signature \_\_\_\_\_

**IF YOU ARE NOT SUBMITTING AN APPLICATION FORM WITH THIS CREDIT CARD AUTHORIZATION, YOU MUST PROVIDE AN ITEMIZATION OF THE FEES FOR WHICH YOU ARE SUBMITTING PAYMENT OR YOUR PAYMENT WILL NOT BE PROCESSED.**

**Credit Card Payment Itemization:**

Fee Type	Fee Amount	MLCC Fee Code
<input type="checkbox"/> Inspection Fee(s):	_____	4036
<input type="checkbox"/> Manufacturer License(s):	_____	4038

LARA Revenue Services **is not** a part of the Michigan Liquor Control Commission (MLCC). Receipt of payment and application forms by LARA Revenue Services does not constitute receipt of an application by the MLCC. **Applications submitted through LARA Revenue Services may take up to two (2) additional business days to be received by the MLCC after receipt by LARA Revenue Services.**

For requests that require a timely receipt of an application by the MLCC to be processed, such as Special Licenses and temporary requests, please ensure that your application will be received in adequate time to be processed by the MLCC after the payment is received and processed by LARA Revenue Services.