**Bureau of Services for Blind Persons**

**BSBP Fee for Service Titles and Rates**

Public comments for proposed [BSBP Fee for Service Titles and Rates](https://public.powerdms.com/Bur5362/documents/2009835) were accepted during the following periods:

* Written comment - accepted from August 15, 2025 – August 29, 2025.
* Verbal comments - accepted on September 3, 2025, during a live Zoom meeting held from 1:30 PM – 3:00 PM.

**Public Comment Topics Received**

**Reporting Category: Assessment/Pre-ETS Assessment**

**Service Title: Low Vision Exam**

**Question: Is BSBP willing to re-evaluate the proposed Low Vision Exam hourly rate?**

BSBP Response

The current flat fee payment is $250, the additional information shared will be reviewed and the rate of pay will be re-examined.

**Reporting Category: Diagnosis & Treatment**

**Service Title: Eye Examination and Treatment**

**Question: Is BSBP willing to consider an hourly rate or flat fee for a follow-up or visual field exam?**

BSBP Response

BSBP is willing to consider but will need to do additional research before establishing a rate.

**Reporting Category: Assessment/Pre-ETS Assessment**

**Service Title: Skills of Blindness, Vocational Evaluation, etc.**

**Question: Is BSBP willing to look at a flat fee payment for a functional assessment versus an hourly rate?**

BSBP Response

BSBP currently has an hourly rate which allows service providers to determine the specific hours needed based on referral information received, the intensity of assessment required, and individual customers’ needs, which may vary.

**Reporting Category: Disability Related Skills Training**

**Service Title: Certified Adaptive Technology Training and Uncertified Adaptive Technology Training**

**Question: Why is there a pay difference between a Vocational Rehabilitation Therapist and an Assistive Technology Instructional Specialist?**

BSBP Response

Based on the definitions provided in the fee schedule the expectation of the CVRT is to instruct people with vision impairments in the use of compensatory skills and assistive technology that will enable them to live safe, productive, and interdependent lives. Versus the CATIS, who focuses solely on strategies and problem-solving skills taught through the use of various assistive technology (AT) devices and solutions, including braille displays, braille notetakers, screen readers, screen magnification, and mobile devices with tactile, auditory, or enhanced visual outputs.

**Question: Why is there a difference in pay between Certified vs Uncertified Service Providers?**

BSBP Response

BSBP recognizes there are additional costs incurred and wants to acknowledge and support the efforts made to maintain certification while being fiscally responsible.

**Question: How will BSBP staff know how to apply the appropriate certified versus non-certified rate?**

BSBP Response

BSBP is currently developing a service provider application which will allow service providers to identify current certifications which will be tracked within the BSBP Electronic Case Management System (ECMS). Certification information can be submitted by email to the Bureau at [LEO-BSBP-CustomerAssistance@michigan.gov](LEO-BSBP-CustomerAssistance%40michigan.gov).

**Reporting Categories: Job Placement Assistance and Job Search Assistance**

**Service Titles: Job Placement and Job Development**

**Question: Can BSBP explain the difference between Job Placement and Job Development?**

BSBP Response

Job placement focuses on Competitive Integrated Employment (CIE), completion of applications, inquiry into positions, and consultation with employers to facilitate employment opportunities.

Job development of a Competitive Integrated Employment (CIE) setting requires negotiations with potential employers regarding the development of specified job duties for an existing position or a new position description based on the unique skillsets of the customer that will benefit the employer.

**Reporting Category: Job Search Assistance**

**Service Title: Job Coaching**

**Question: Why did the Job Coaching hourly rate decrease?**

BSBP Response

The Job Coaching hourly rate is currently $65.90 and will rise to $68 under the new fee for service rates for 1:1 customer service delivery. The lower rate will be utilized for service delivery in a group setting.

**Reporting Category: Pre-Employment Transition Services**

**Service Title: Work Based Learning Experience**

**Question: Why would BSBP pay an hourly rate for each hour someone is in this program and does this reflect the actual 1:1 service hours spent with the customer?**

BSBP Response

BSBP has an hourly rate for all five categories of Pre-Employment Transition Services (Pre-ETS). This includes a rate for when an individual is being provided with services in a 1:1 format as well as when multiple students are receiving the same service in a group setting.

**Question: If I am working with 3 students at a summer work site, can I charge per hour for each of the 3 students working? Can I charge job coaching too for those hours?**

BSBP Response

The Pre-ETS Work Based Learning group rate would be charged for each student in the group. Job Coaching would not be allowable.

**Reporting Category: Transportation/Pre-ETS Transportation**

**Service Title: Mileage**

**Question: Can mileage be paid for Service Providers travel to meet with customers?**

BSBP Response

BSBP will continue to review the additional information shared.

**Question: Can mileage be paid to the Service Providers when customer transportation is needed to provide the requested service?**

BSBP Response

BSBP will continue to review the additional information shared.

**Miscellaneous Questions**

**Question: Did BSBSP share any handouts of what is proposed?**

BSBP Response

The draft document, [BSBP Fee for Service Titles and Rates](https://public.powerdms.com/Bur5362/documents/2009835) were posted on the BSBP website, shared with BSBP staff, and shared with service providers whose emails were on file within the BSBP ECMS.

**Question: Why did BSBP have such a short Public Comment Written Response window?**

BSBP Response

BSBP appreciates feedback on the shortened timeline for comments. We are endeavoring to implement this fee structure at the start of the new FY 10/1/2025, thus the need for the reduced period of comment. After receiving notice from interested parties, reviewing suggestions, and making updates BSBP will implement the fee schedule in an appropriate timeline which may or may not correspond with the 10/1/2025 goal.

**Question: How will the responses to the Public Comment be distributed on 9/10/2025?**

BSBP Response

The responses will be posted on the BSBP website and sent to all registered attendees of this Zoom meeting.

**Question: Will there be a follow up public Zoom session to provide feedback on BSBP responses?**

BSBP Response

BSBP does not expect to hold a follow-up feedback public session on rates at this time.

**Question: Will BSBP consider an hourly rate for service providers when traveling to meet with customers?**

BSBP Response

BSBP staff are charged with determining services based on what is Documented, Reasonable, Allocable, Allowable, and Necessary (DRAAN). Every effort should be made to provide services in the most cost-effective manner regardless of the rate structure. Staff currently are encouraged to utilize service providers who are geographically approximate to customers in an effort to minimize expenses whenever practical. This practice will not change under the new fee structure.

**Question: How will BSBP provide services to customers living on the outskirts of higher populated areas when travel hours are longer than the actual service delivery hours?**

BSBP Response

Circumstances can be evaluated on a case-by-case basis. Exceptions for unique circumstances can be granted by BSBP Management,

**Question: Can a Service Provider charge drive time to/from a customer site and report writing under the professional rate?**

BSBP Response

Drive time and report writing time have been built into the proposed hourly or flat fee rates and would not be itemized costs that you would be eligible to bill.

**Question: Can BSBP provide additional information on the process of billing, invoice payments & equipment ordering?**

BSBP Response

BSBP will further investigate and address this at a future meeting.