



**Mid Michigan College**  
**Postsecondary Credit Agreement**

This Postsecondary Credit Agreement/Articulation Agreement is made and entered into as of February 1, 2024, by the Michigan Department of Education (MDE) and Mid Michigan (MID) College. The agreement is for state-approved secondary career technical education (CTE) programs. Separate agreements should be submitted for each state-approved CTE secondary CIP Code number.

**Purpose of this Agreement:**

- 1) Expand educational opportunities for high school students allowing them to earn postsecondary credits.
- 2) Eliminate unnecessary duplication of course materials and instruction.
- 3) Maximize the use of resources for students to complete programs as efficiently as possible.
- 4) Support postsecondary enrollment, retention, and completion.

**Aligned Postsecondary/Articulated Programs and Courses:**

<b>Category</b>	<b>Name/CIP Code</b>
State-Approved CTE Secondary Program Name	Specialized Merchandising, Sales, and Marketing Operations, Other
State-Approved CTE Secondary CIP Code Number	52.1999
Perkins Approved at Postsecondary Level (if applicable)	Yes <input checked="" type="checkbox"/> No <input type="checkbox"/>
Postsecondary CIP Code Number (if applicable)	50.0201
Postsecondary CIP Code Name (if applicable)	Business Administration & Management, General
Web Link for Postsecondary Program of Study	<a href="https://www.midmich.edu/academics/programs-of-study/business-technology/career-ready-business">https://www.midmich.edu/academics/programs-of-study/business-technology/career-ready-business</a>

**General Conditions & Requirements:**

1. Student Qualifications
  - Student must complete the entire high-school-level aligned coursework listed with a final grade rating of "B" or better.
  - Students must complete the Student Application for Articulated Credit and have their official high school transcripts sent to the MID Transcript Coordinator within 27 months of completing the courses on this agreement.
  - Student must be a registered student at MID to receive articulated credit.
  - Articulated credits will be added to the student's MID transcript with no grade and no effect on the MID GPA.
  - Articulated credits will be applied to meet the requirements of MID degree and certificate programs.

## 2. Conditions of Agreement for MDE-OCTE and MID

- The MDE-OCTE standards will be the standard for equivalent courses and their outcomes. Changes will be made as necessary to the list of equivalent courses and their outcomes based on changes in courses offered.
- All articulation agreements will be reviewed, updated, and signed by the expiration date stated in this agreement, or upon significant program changes made by either party.
- Mid Michigan College will publicize this program to secondary school students in order to ensure that they are aware of these opportunities.
- Mid Michigan College will not charge tuition for any courses for which a student receives articulated credit.

## 3. Procedure to Apply for Credit

- The student will go to the MID articulation website (<https://www.Midmich.edu/audiences/counselors>) and print the "Student Application for Articulated Credit from Technical Centers or High School" form.
- The student presents the form to the Career and Technical Education instructor and indicates that he or she is interested in articulating the career and technical education course/s for credit at Mid Michigan College.
- The Career and Technical Education instructor completes the Student Application for Articulated Credit form, certifying that the student has completed all coursework to the required level.
- The Career and Technical Education instructor provides the Student Application for Articulated Credit form to the Secondary Articulation Contact. The Secondary Articulation Contact will send or fax the form to the Transcript Coordinator at MID.
- The Secondary Articulation Contact will also send a final copy of the student's official transcript to the Transcript Coordinator at MID.

**Aligned Postsecondary/Articulated Courses:**

Credit for students is approved for the following course(s) based upon the passage of the relevant CTE course/program or corresponding credentialing exams. All conditions and requirements must be fulfilled.

High School Course or Industry Credential	Postsecondary Course Name	Postsecondary Course Number	Credits
Specialized Merchandising, Sales, and Marketing Operations, Other	Principles of Marketing	BUS 162	3

**Participating Partners:**


Mid Michigan College is pleased to be able to provide statewide postsecondary/articulated credit agreements to benefit Michigan high school students by partnering with the Michigan Department of Education, Office of Career and Technical Education, and state-approved secondary career and technical education programs.

**Approval Signatures:**

Michigan Department of Education  
608 W. Allegan Street  
P.O. Box 30712  
Lansing, MI 48909

Dr. Brian L. Pyles  
State Director

Office of Career and Technical Education

Signature:   
Date: 2/13/24

Mid Michigan College  
1375 S. Clare Ave.  
Harrison, MI 48625

Name: Bruce Yuille  
Title: Instructor

Signature: Bruce Yuille

Bruce Yuille (Mar 7, 2024 21:52 EST)

Date: Mar 7, 2024

Name: Amy Fisher  
Title: Dean of Business and Professional Studies

Signature: 

Date: Mar 11, 2024

Name: Scott Mertes, PhD  
Title: Provost

Signature: 

Scott Mertes (Mar 11, 2024 15:57 EDT)

Date: Mar 11, 2024

Implementation date: 2/1/2024

Expiration date (Recommended for five years): 2/1/2029

For questions regarding this agreement, please email asa@midmich.edu.